



## Showings Report for September 2019

Analytic and Trend Data for the Charlotte Regional Realtor® Association

# Showing Statistics

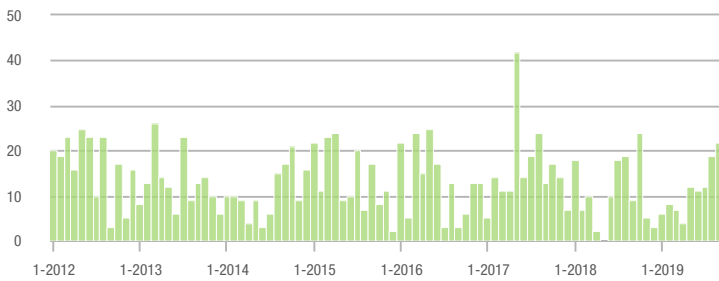
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	140	4.3	50
Anson County, NC	67	1.4	68
Cabarrus County, NC	5,419	7.0	898
Charlotte MSA	65,240	6.6	11,150
City of Charlotte, NC	26,159	7.5	3,707
Concord, NC	3,068	6.9	502
Davidson, NC	811	4.4	202
Denver, NC	1,077	3.9	323
Fort Mill, SC	2,201	7.5	330
Gaston County, NC	5,236	6.5	965
Gastonia, NC	2,514	7.2	393
Huntersville, NC	2,869	6.4	486
Iredell County, NC	5,224	5.3	1,241
Kannapolis, NC	1,263	7.7	187
Lake Norman	5,042	5.3	1,174
Lake Wylie	2,152	4.8	576
Lancaster County, SC	2,318	5.2	532
Lincoln County, NC	2,008	4.5	559
Lincolnton, NC	589	5.7	129
Matthews, NC	2,105	7.6	294
Mecklenburg County, NC	33,535	7.3	4,956
Monroe, NC	1,511	6.1	282
Montgomery County, NC	345	2.3	238
Mooresville, NC	3,697	5.7	781
Rock Hill, SC	3,028	7.1	483
Salisbury, NC	1,077	4.4	298
Stanly County, NC	860	3.6	291
Statesville, NC	1,147	4.7	323
Union County, NC	6,400	6.2	1,226
Uptown Charlotte	781	6.5	121
Waxhaw, NC	1,848	5.9	384
York County, SC	8,022	6.6	1,399

## Alexander County, NC

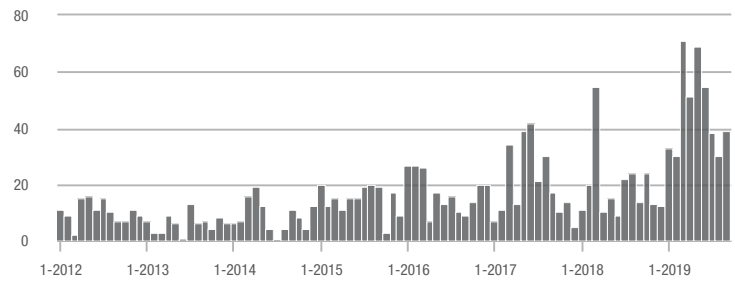
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	22	+ 144.4%	+ 15.8%	3.1	+ 287.5%	- 17.3%	15	- 25.0%	+ 7.1%
\$100,001 to \$200,000	39	+ 178.6%	+ 30.0%	3.5	+ 59.1%	+ 40.0%	16	+ 23.1%	+ 14.3%
\$200,001 to \$300,000	61	+ 238.9%	+ 13.0%	6.7	+ 48.9%	+ 25.8%	12	+ 50.0%	- 14.3%
\$300,001 and Above	18	+ 38.5%	+ 20.0%	3.4	+ 30.8%	+ 30.8%	7	+ 16.7%	- 12.5%
Total	140	+ 159.3%	+ 18.6%	4.3	+ 79.2%	+ 15.3%	50	+ 6.4%	0.0%

### Showings

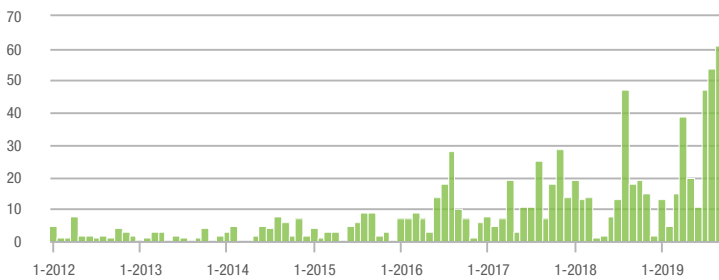
\$100,000 and Below



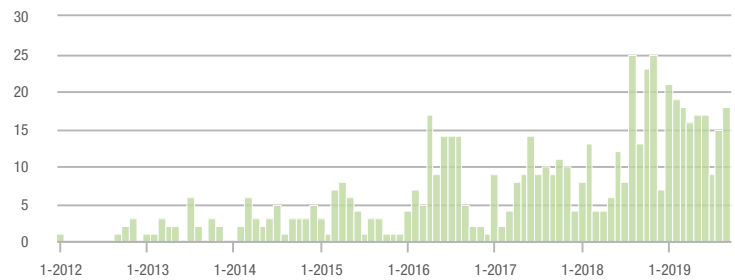
\$100,001 to \$200,000



\$200,001 to \$300,000

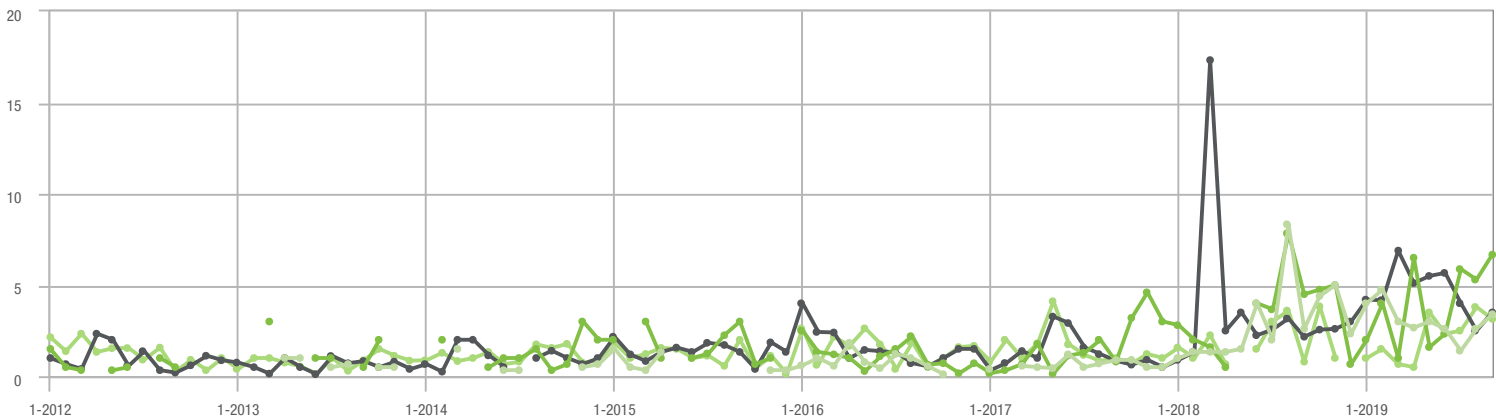


\$300,001 and Above



### Buyer Interest (Showings/Listings)

—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above

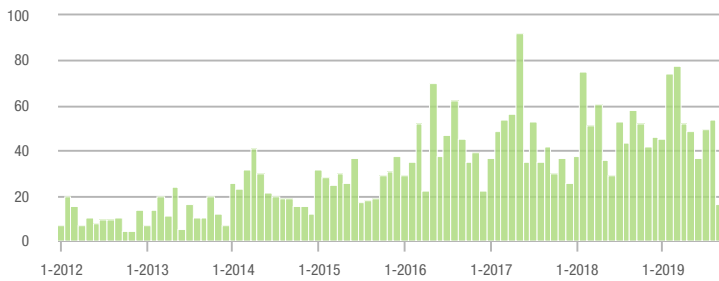


## Anson County, NC

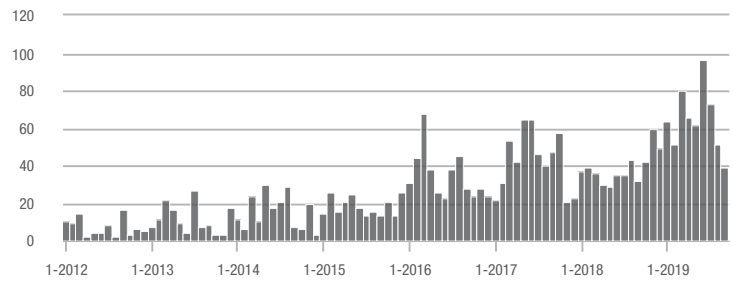
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	16	- 72.4%	- 70.4%	0.6	- 72.7%	- 70.5%	37	- 37.3%	- 7.5%
\$100,001 to \$200,000	39	+ 21.9%	- 23.5%	2.7	+ 50.0%	- 26.0%	17	- 50.0%	- 5.6%
\$200,001 to \$300,000	7	- 46.2%	- 36.4%	1.3	- 56.7%	- 54.5%	8	- 27.3%	0.0%
\$300,001 and Above	5	- 37.5%	- 50.0%	0.0	- 100.0%	- 100.0%	6	- 40.0%	- 25.0%
Total	67	- 39.6%	- 46.8%	1.4	- 33.3%	- 44.7%	68	- 40.4%	- 8.1%

### Showings

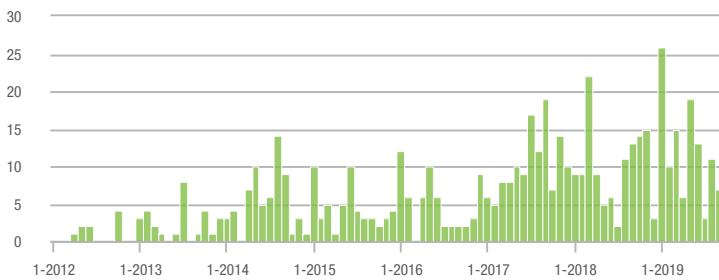
\$100,000 and Below



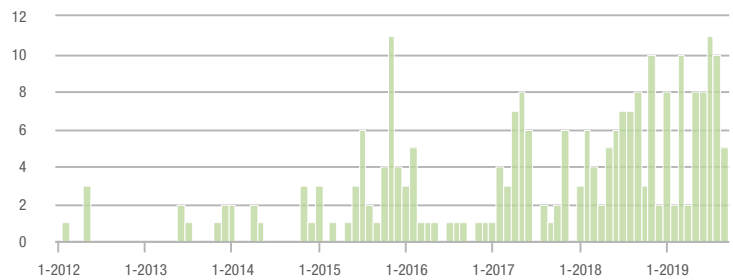
\$100,001 to \$200,000



\$200,001 to \$300,000

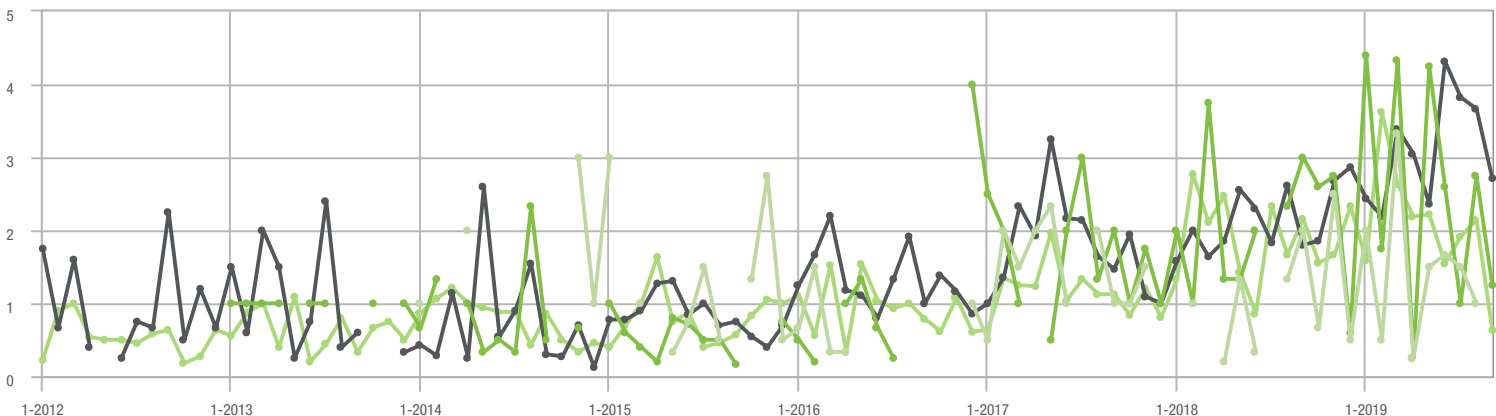


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

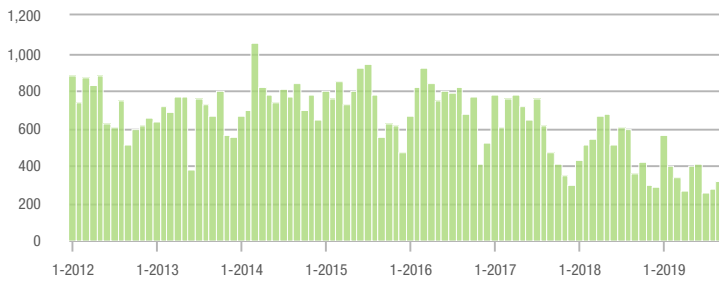


## Cabarrus County, NC

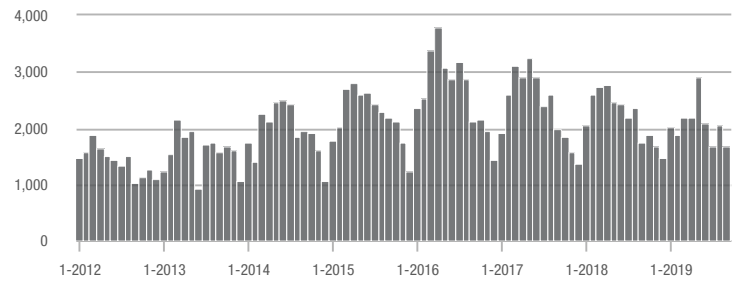
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	317	- 12.9%	+ 14.9%	6.0	+ 9.1%	+ 22.3%	74	- 37.8%	- 14.0%
\$100,001 to \$200,000	1,665	- 5.0%	- 19.5%	9.6	+ 21.5%	- 16.8%	191	- 25.7%	- 5.4%
\$200,001 to \$300,000	1,775	+ 3.8%	- 12.1%	8.3	+ 27.7%	+ 6.0%	239	- 20.6%	- 17.3%
\$300,001 and Above	1,662	+ 48.0%	- 22.9%	4.9	+ 48.5%	- 14.2%	394	- 11.1%	- 12.1%
Total	5,419	+ 9.5%	- 16.9%	7.0	+ 25.0%	- 7.1%	898	- 19.8%	- 12.4%

### Showings

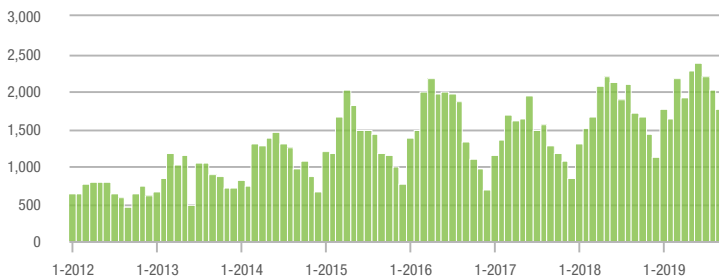
\$100,000 and Below



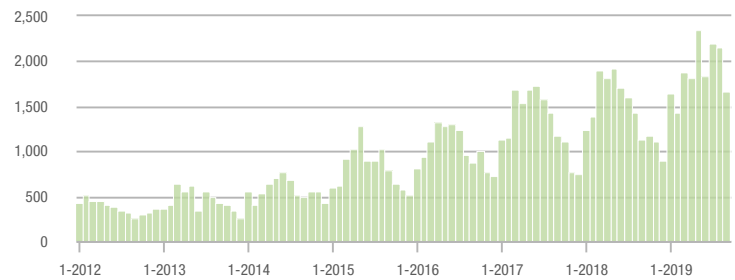
\$100,001 to \$200,000



\$200,001 to \$300,000

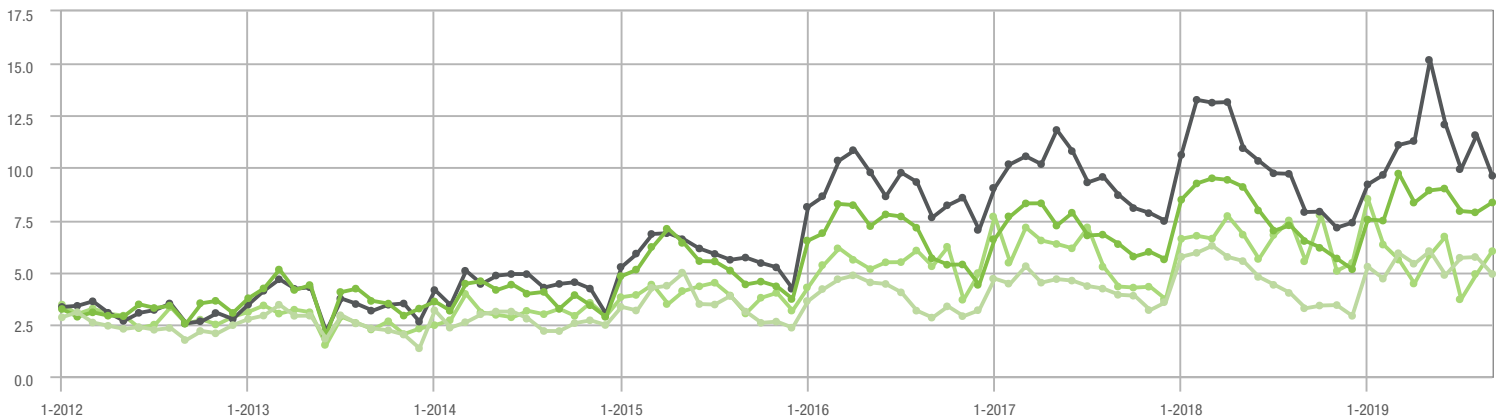


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

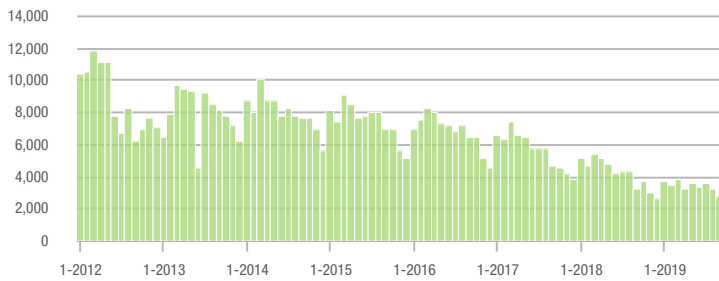


## Charlotte MSA

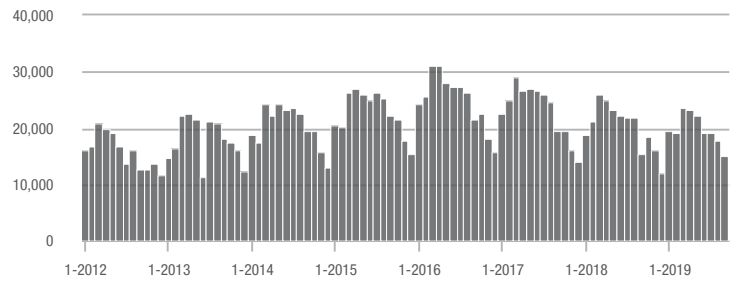
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,743	- 15.0%	- 15.0%	4.7	+ 9.3%	- 10.6%	953	- 31.1%	- 7.9%
\$100,001 to \$200,000	15,174	- 2.4%	- 14.1%	8.6	+ 16.2%	- 9.3%	1,938	- 19.5%	- 6.2%
\$200,001 to \$300,000	19,716	+ 26.6%	- 17.7%	7.3	+ 15.9%	- 8.1%	2,895	+ 2.4%	- 11.3%
\$300,001 and Above	27,607	+ 37.0%	- 12.8%	5.7	+ 32.6%	- 4.9%	5,364	- 6.6%	- 9.9%
Total	65,240	+ 19.7%	- 14.7%	6.6	+ 20.0%	- 7.1%	11,150	- 9.8%	- 9.5%

### Showings

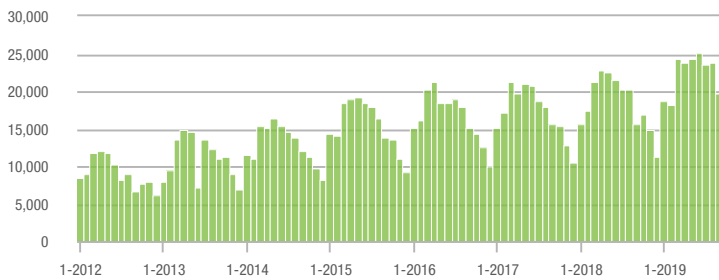
\$100,000 and Below



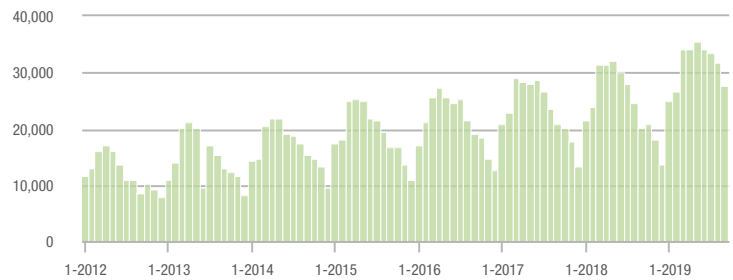
\$100,001 to \$200,000



\$200,001 to \$300,000

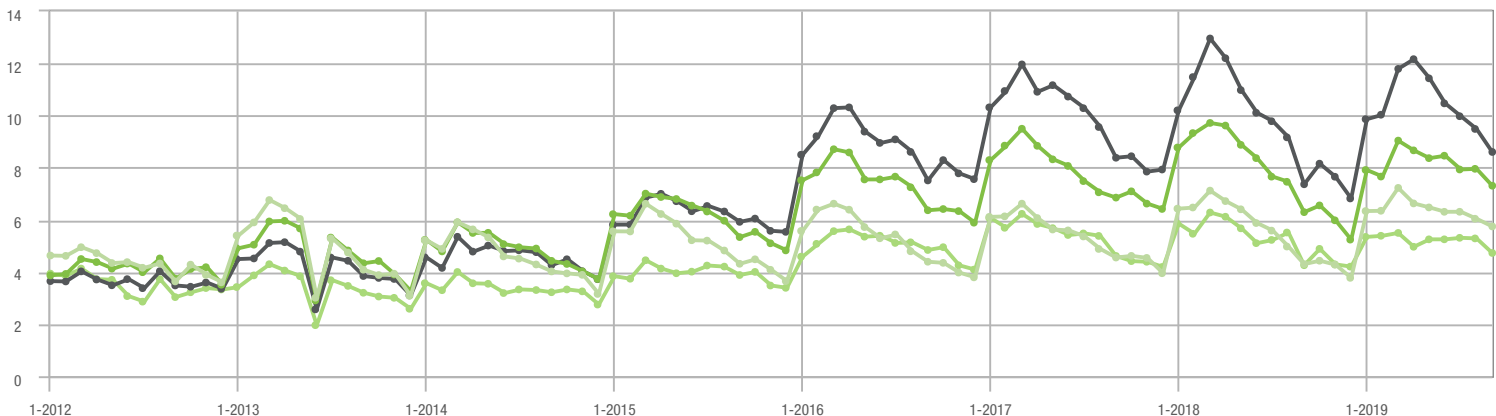


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above





## Showings Report for September 2019

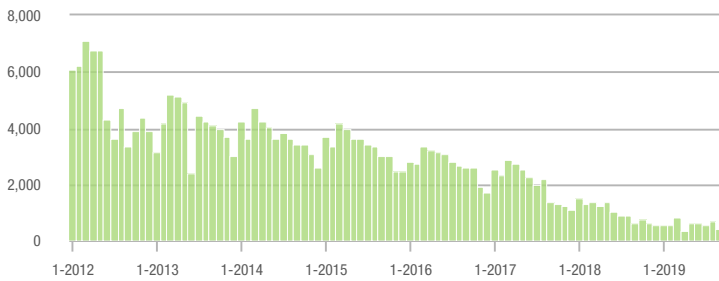
Analytic and Trend Data for the Charlotte Regional Realtor® Association

# City of Charlotte, NC

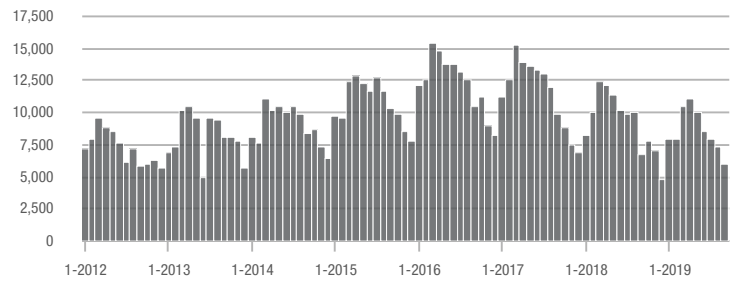
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	431	- 33.0%	- 33.7%	6.9	+ 1.5%	- 28.8%	92	- 36.6%	- 9.8%
\$100,001 to \$200,000	5,915	- 12.7%	- 20.0%	10.1	+ 14.8%	- 11.9%	601	- 26.0%	- 9.8%
\$200,001 to \$300,000	8,253	+ 28.3%	- 14.5%	7.8	+ 13.0%	- 5.7%	1,111	+ 9.1%	- 9.8%
\$300,001 and Above	11,560	+ 37.3%	- 12.8%	6.5	+ 35.4%	- 5.0%	1,903	- 6.8%	- 9.9%
Total	26,159	+ 17.5%	- 15.5%	7.5	+ 19.0%	- 7.4%	3,707	- 7.7%	- 9.8%

## Showings

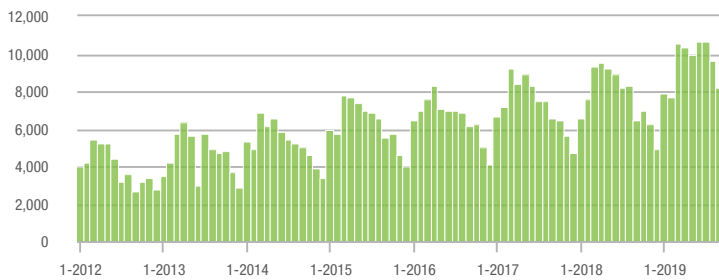
\$100,000 and Below



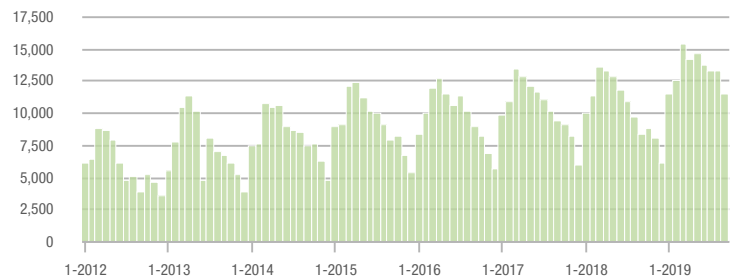
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



## Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

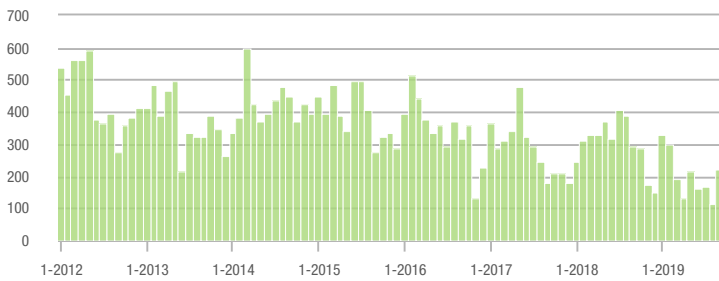


## Concord, NC

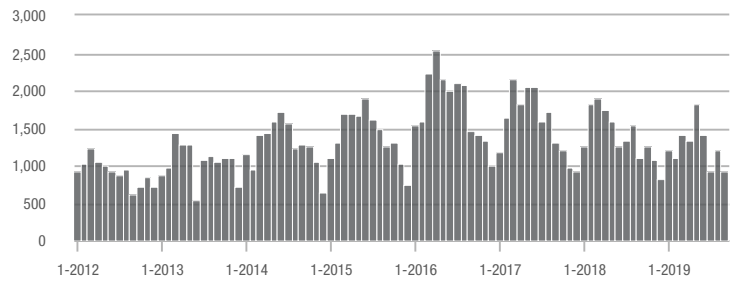
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	222	- 24.7%	+ 96.5%	10.2	+ 59.4%	+ 125.4%	31	- 59.7%	- 22.5%
\$100,001 to \$200,000	920	- 17.0%	- 23.1%	9.8	+ 15.3%	- 19.7%	98	- 31.0%	- 6.7%
\$200,001 to \$300,000	1,048	+ 6.4%	- 20.0%	7.8	+ 13.0%	- 5.8%	145	- 11.6%	- 16.7%
\$300,001 and Above	878	+ 43.2%	- 23.9%	4.5	+ 36.4%	- 17.8%	228	- 4.6%	- 10.2%
Total	3,068	+ 2.2%	- 18.7%	6.9	+ 15.0%	- 10.1%	502	- 19.3%	- 12.4%

### Showings

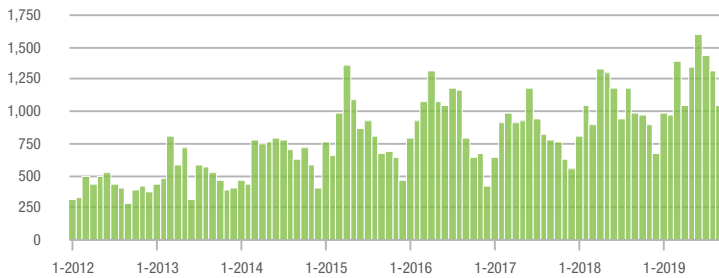
\$100,000 and Below



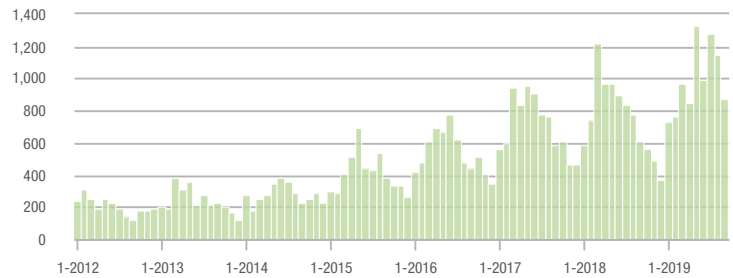
\$100,001 to \$200,000



\$200,001 to \$300,000

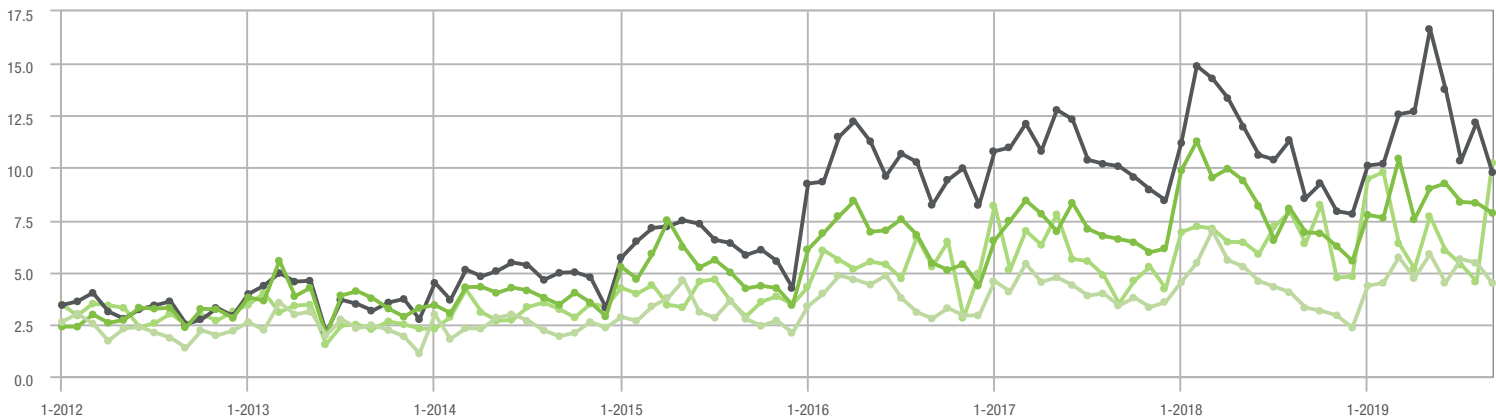


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

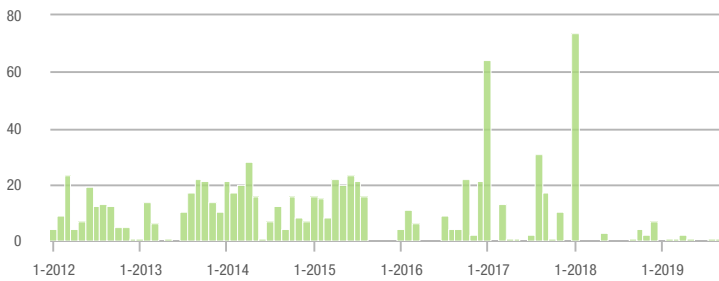


## Davidson, NC

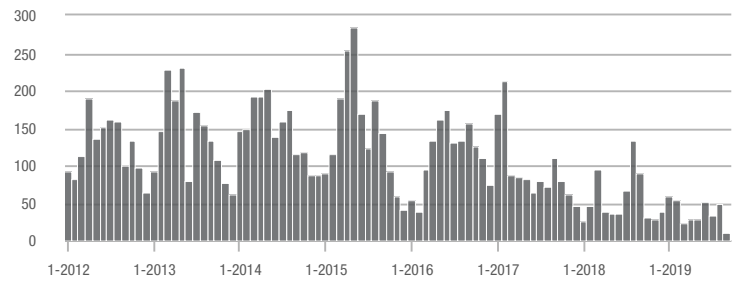
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	0.0%	0.0%	0.5	—	—	3	+ 50.0%	+ 50.0%
\$100,001 to \$200,000	11	- 87.6%	- 77.1%	2.2	- 73.8%	- 63.3%	7	- 58.8%	- 30.0%
\$200,001 to \$300,000	142	+ 13.6%	- 58.1%	6.4	+ 18.5%	- 39.6%	25	- 10.7%	- 28.6%
\$300,001 and Above	657	+ 41.6%	- 20.6%	4.3	+ 7.5%	- 17.5%	167	+ 21.9%	- 6.7%
Total	811	+ 19.4%	- 33.3%	4.4	- 2.2%	- 26.9%	202	+ 9.8%	- 10.6%

### Showings

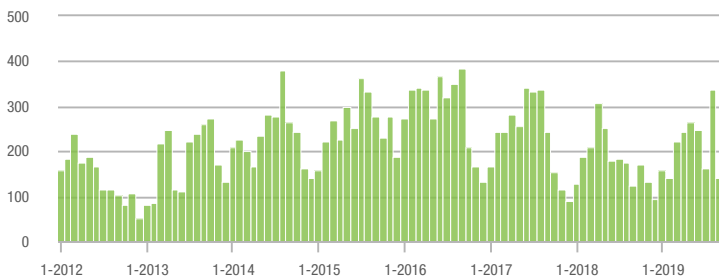
\$100,000 and Below



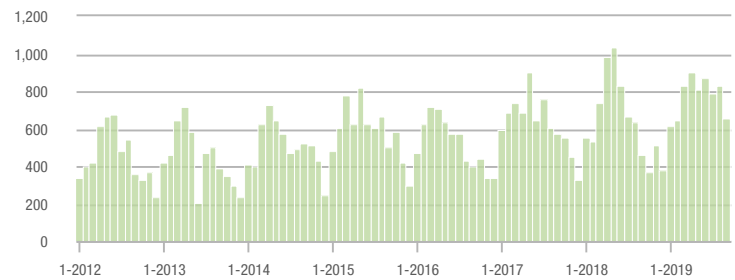
\$100,001 to \$200,000



\$200,001 to \$300,000

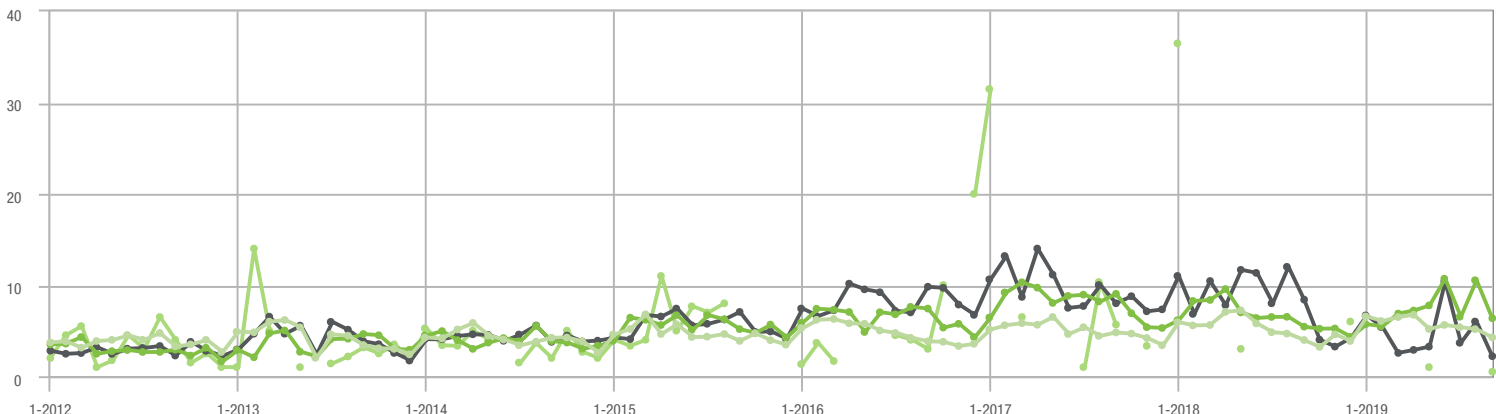


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



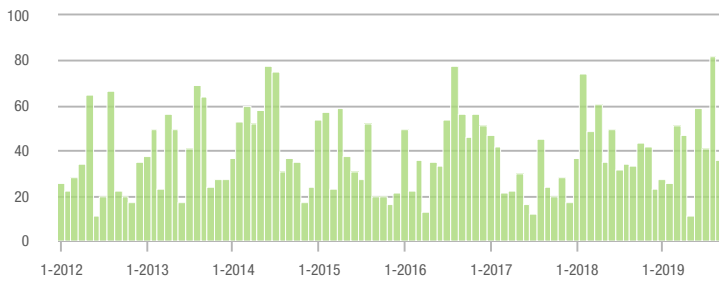


## Denver, NC

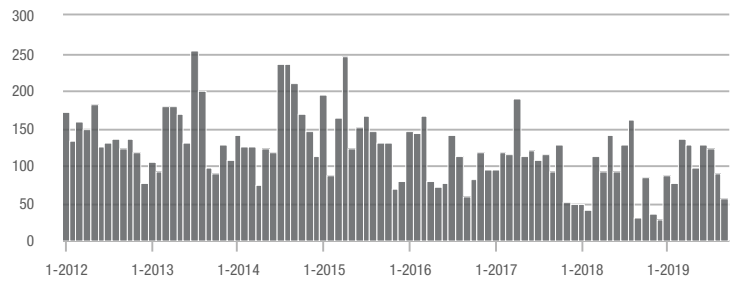
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	36	+ 9.1%	- 56.1%	1.3	- 35.0%	- 58.5%	44	+ 7.3%	+ 2.3%
\$100,001 to \$200,000	56	+ 80.6%	- 37.1%	6.2	+ 44.2%	+ 28.7%	12	- 14.3%	- 50.0%
\$200,001 to \$300,000	259	+ 48.0%	- 7.5%	6.4	+ 20.8%	+ 5.0%	47	+ 14.6%	- 13.0%
\$300,001 and Above	726	+ 10.7%	- 11.4%	3.6	- 18.2%	- 13.2%	220	+ 7.8%	- 1.8%
Total	1,077	+ 20.3%	- 15.2%	3.9	- 11.4%	- 11.9%	323	+ 7.7%	- 6.4%

### Showings

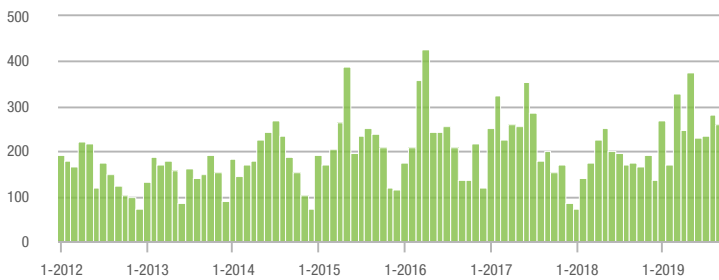
\$100,000 and Below



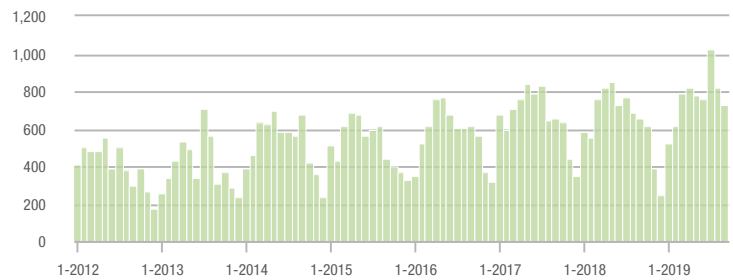
\$100,001 to \$200,000



\$200,001 to \$300,000

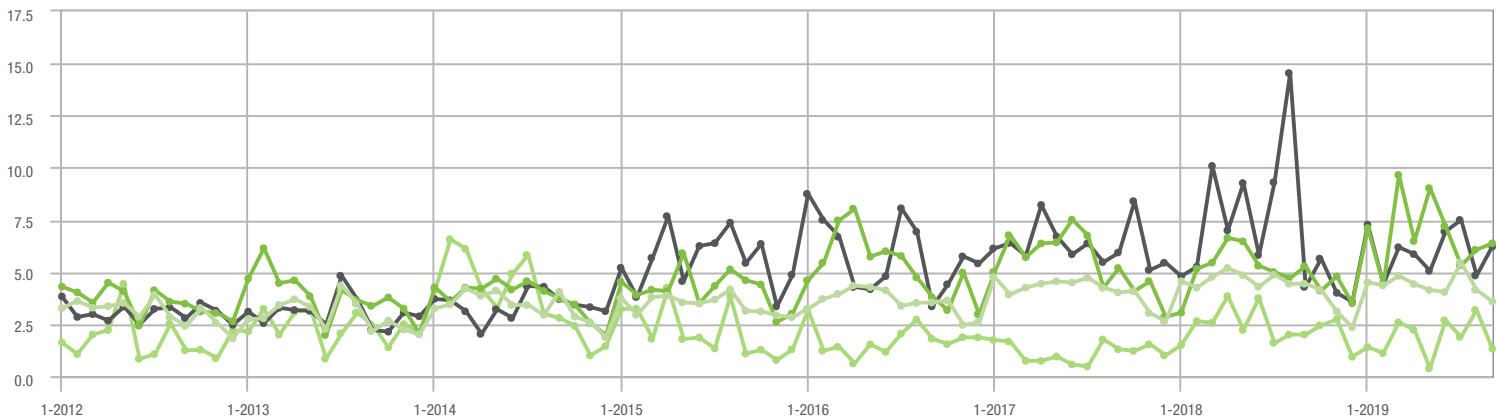


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

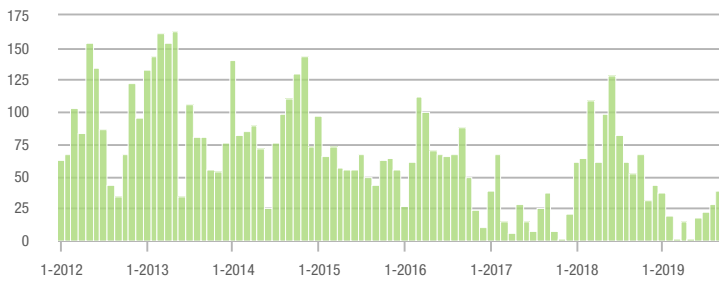


## Fort Mill, SC

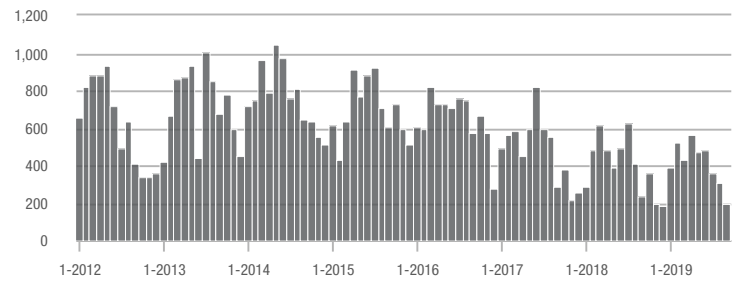
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	39	- 26.4%	+ 34.5%	13.0	+ 195.5%	- 7.1%	5	- 61.5%	0.0%
\$100,001 to \$200,000	194	- 19.2%	- 36.8%	9.6	+ 43.3%	- 14.7%	26	- 42.2%	- 21.2%
\$200,001 to \$300,000	791	+ 28.8%	- 18.8%	10.3	+ 35.5%	- 5.1%	79	- 22.5%	- 16.8%
\$300,001 and Above	1,177	+ 10.3%	- 24.8%	6.1	+ 19.6%	- 14.8%	220	- 14.1%	- 13.4%
Total	2,201	+ 11.5%	- 23.4%	7.5	+ 29.3%	- 11.8%	330	- 20.7%	- 14.7%

### Showings

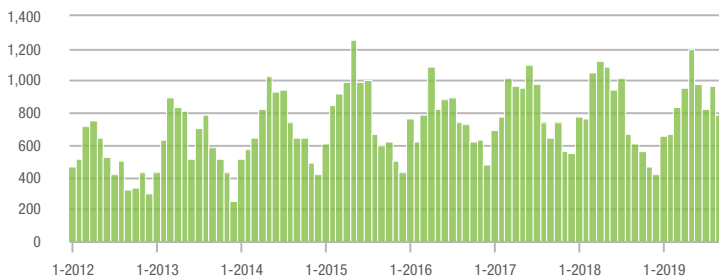
\$100,000 and Below



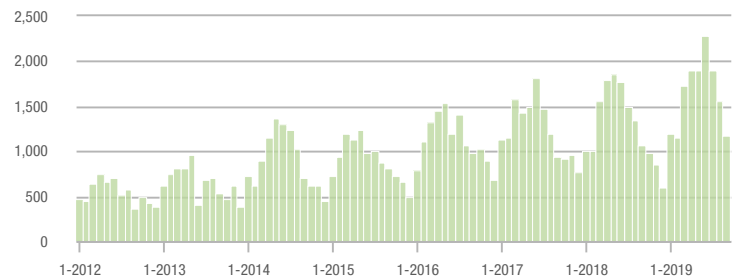
\$100,001 to \$200,000



\$200,001 to \$300,000

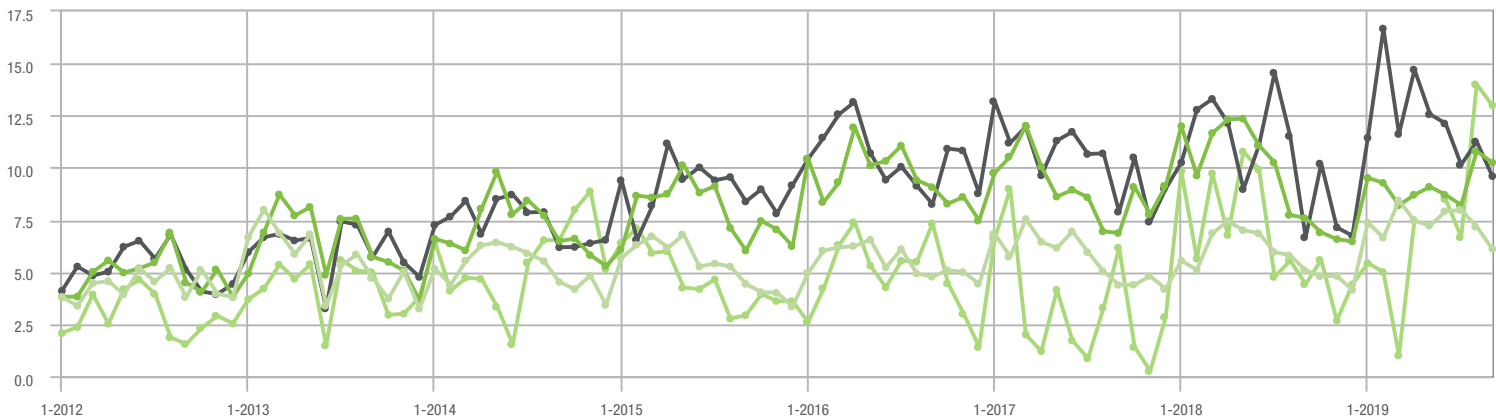


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

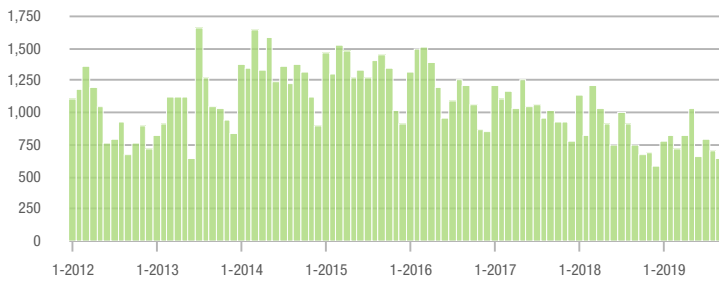


## Gaston County, NC

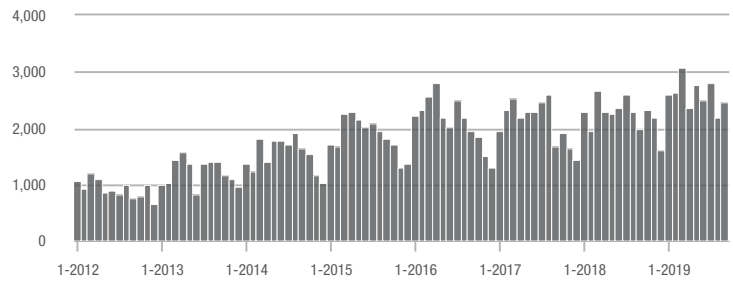
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	649	- 13.4%	- 8.2%	5.7	+ 21.3%	- 5.4%	194	- 30.2%	- 6.7%
\$100,001 to \$200,000	2,466	+ 24.9%	+ 11.8%	8.3	+ 29.7%	+ 3.0%	315	- 4.3%	+ 7.5%
\$200,001 to \$300,000	1,212	+ 65.1%	- 20.5%	5.9	+ 28.3%	- 12.8%	225	+ 11.9%	- 9.3%
\$300,001 and Above	909	+ 79.3%	- 2.2%	4.6	+ 58.6%	+ 1.7%	231	+ 4.1%	- 6.9%
Total	5,236	+ 32.1%	- 2.4%	6.5	+ 30.0%	- 1.5%	965	- 6.3%	- 3.2%

### Showings

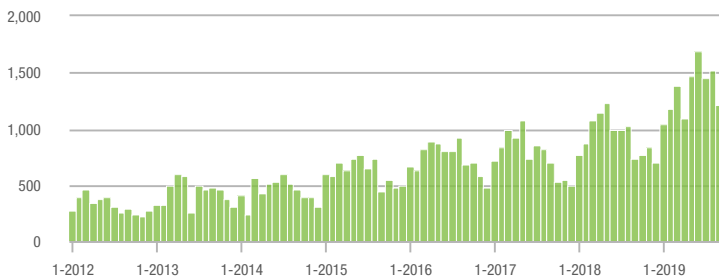
\$100,000 and Below



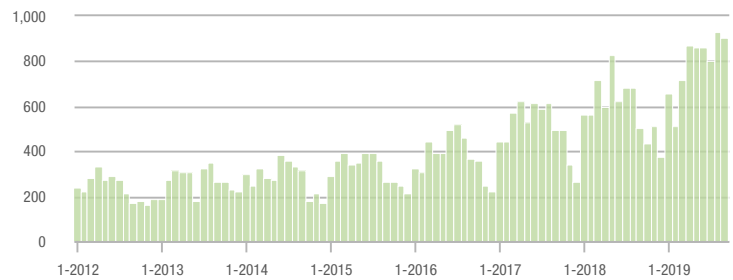
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

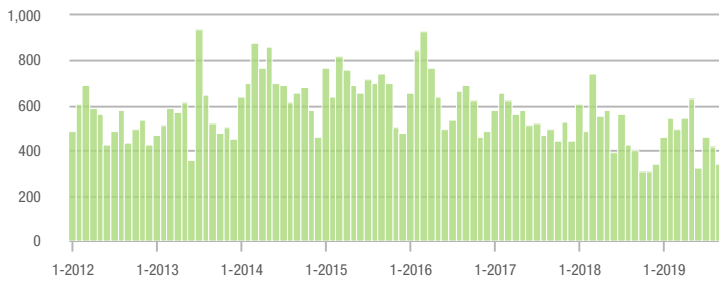


## Gastonia, NC

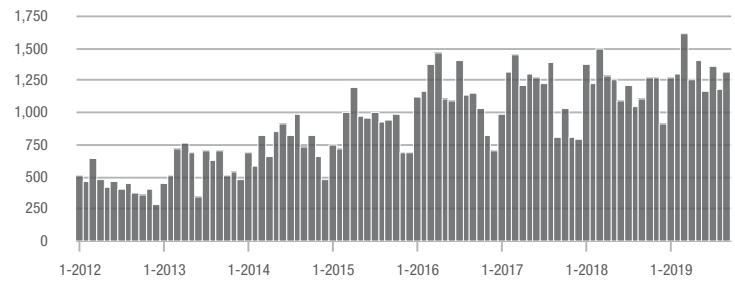
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	345	- 14.8%	- 18.2%	6.3	+ 21.2%	- 11.2%	74	- 27.5%	- 8.6%
\$100,001 to \$200,000	1,312	+ 19.3%	+ 11.7%	9.0	+ 36.4%	+ 6.9%	156	- 12.8%	+ 4.0%
\$200,001 to \$300,000	571	+ 65.0%	- 12.0%	6.4	+ 12.3%	+ 2.2%	92	+ 29.6%	- 14.8%
\$300,001 and Above	286	+ 78.8%	+ 10.4%	4.5	+ 45.2%	+ 9.4%	71	+ 14.5%	- 1.4%
Total	2,514	+ 25.0%	+ 0.4%	7.2	+ 26.3%	+ 4.0%	393	- 5.1%	- 4.4%

### Showings

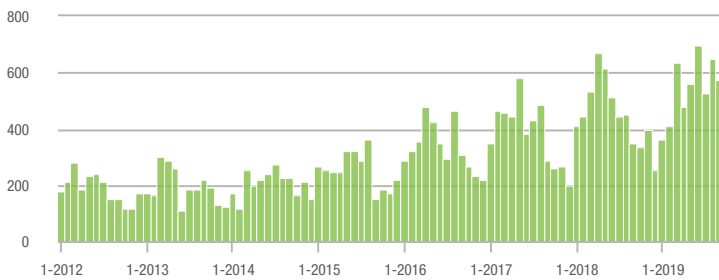
\$100,000 and Below



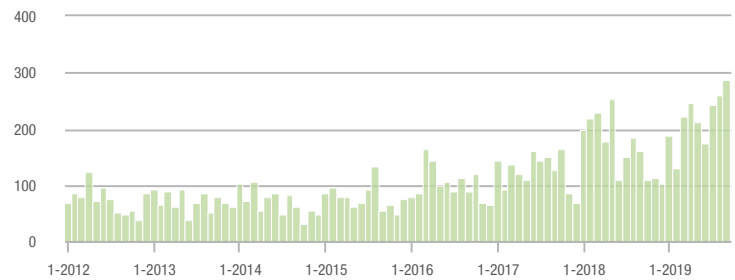
\$100,001 to \$200,000



\$200,001 to \$300,000

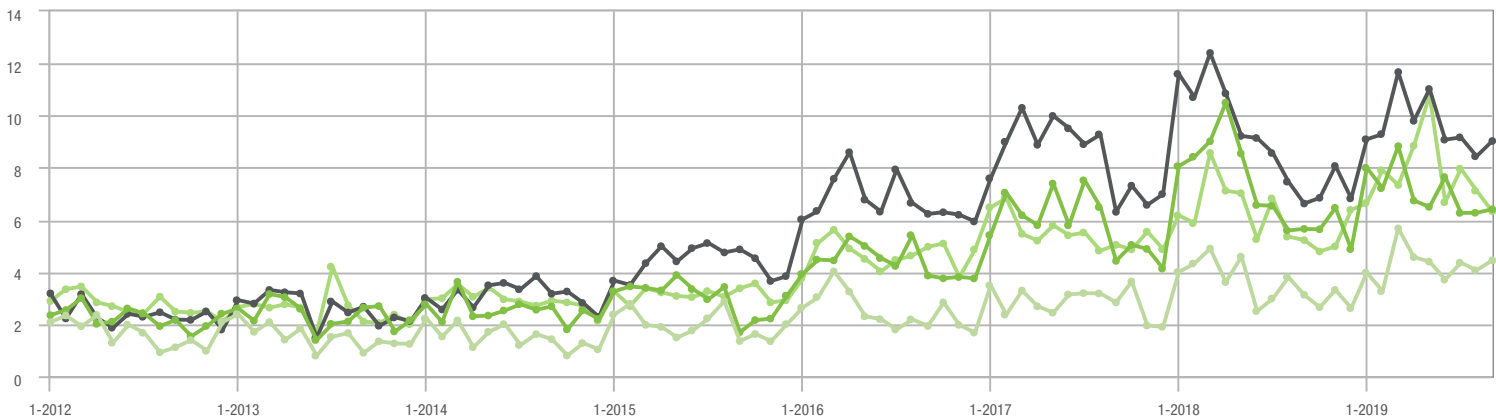


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

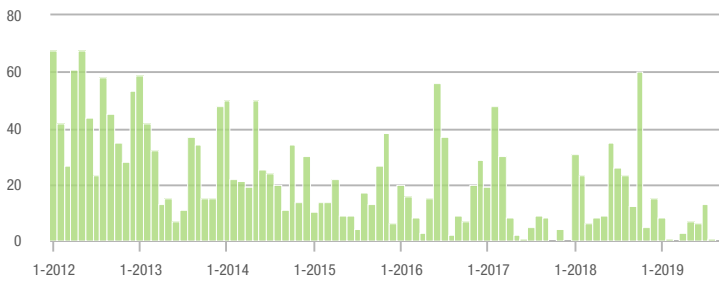


## Huntersville, NC

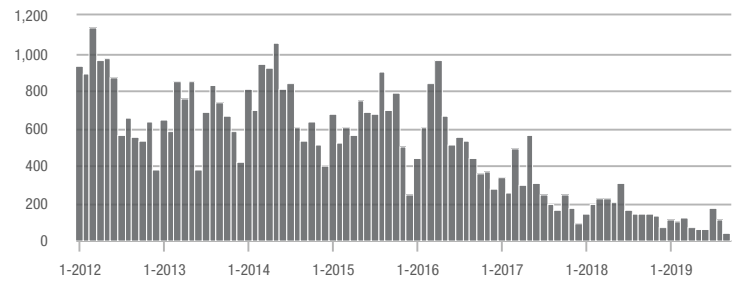
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	5	- 64.3%	- 28.6%
\$100,001 to \$200,000	45	- 69.4%	- 58.7%	3.5	- 48.5%	- 59.7%	17	- 37.0%	0.0%
\$200,001 to \$300,000	1,034	+ 39.4%	- 14.7%	7.5	+ 7.1%	- 6.3%	141	+ 22.6%	- 9.6%
\$300,001 and Above	1,790	+ 24.9%	- 0.4%	6.1	+ 10.9%	+ 4.3%	323	+ 7.3%	- 5.8%
Total	2,869	+ 22.9%	- 8.0%	6.4	+ 8.5%	- 2.1%	486	+ 6.3%	- 7.1%

### Showings

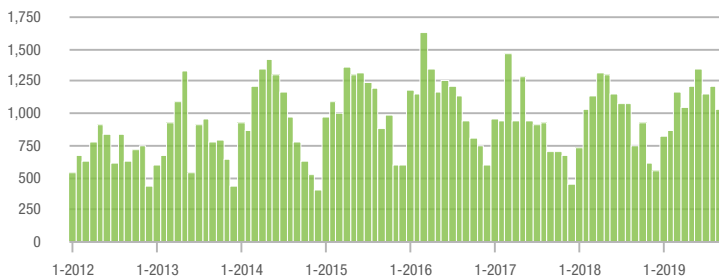
\$100,000 and Below



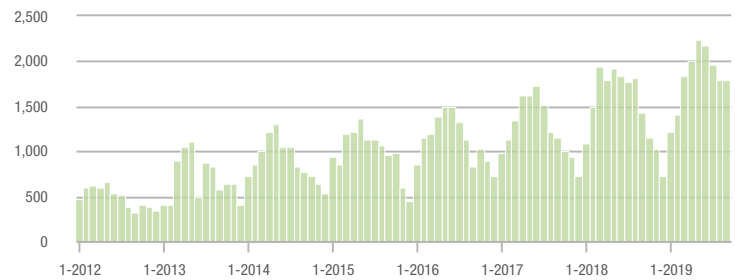
\$100,001 to \$200,000



\$200,001 to \$300,000

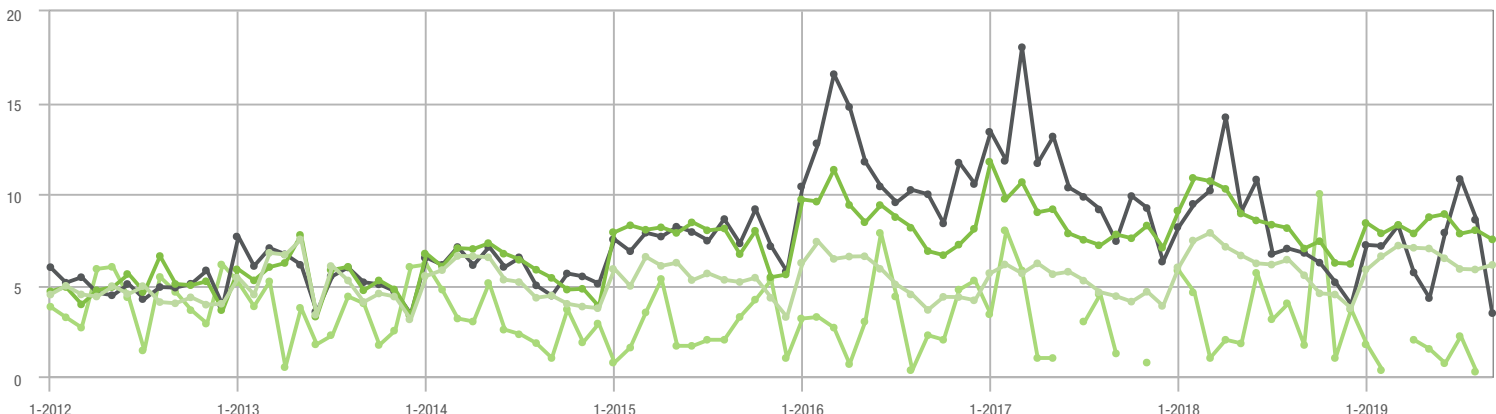


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

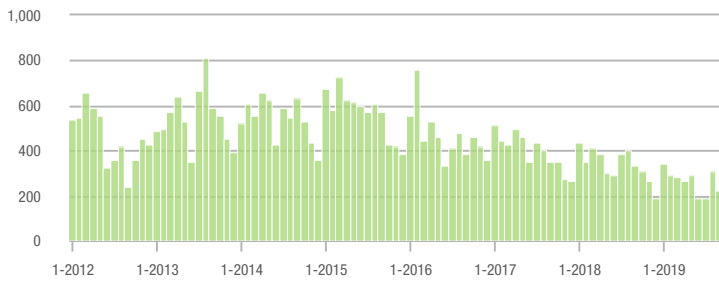


## Iredell County, NC

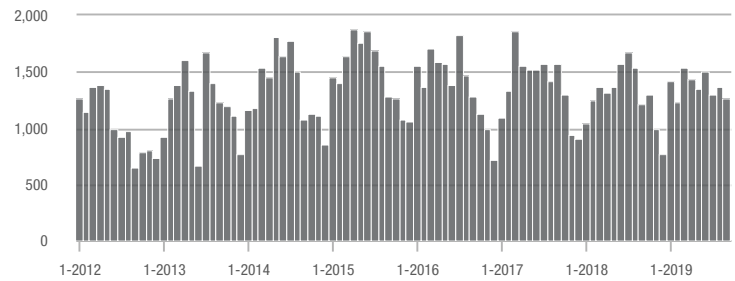
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	220	- 34.5%	- 28.3%	3.5	+ 6.1%	- 20.2%	149	- 34.9%	- 9.7%
\$100,001 to \$200,000	1,271	+ 4.9%	- 7.3%	7.3	+ 23.7%	- 3.8%	203	- 26.7%	- 6.9%
\$200,001 to \$300,000	1,175	+ 13.9%	- 16.2%	5.1	+ 24.4%	- 11.6%	280	- 11.9%	- 7.3%
\$300,001 and Above	2,558	+ 23.4%	- 22.6%	5.0	+ 35.1%	- 11.1%	609	- 12.0%	- 12.0%
Total	5,224	+ 12.3%	- 18.2%	5.3	+ 26.2%	- 9.7%	1,241	- 18.1%	- 9.9%

### Showings

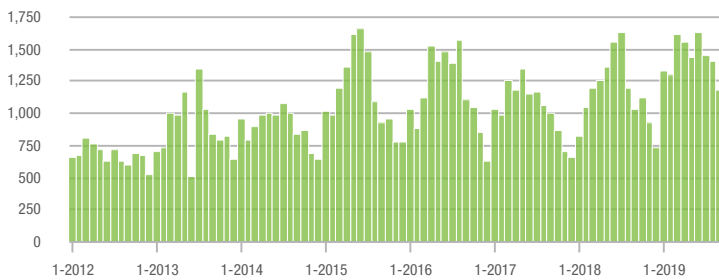
\$100,000 and Below



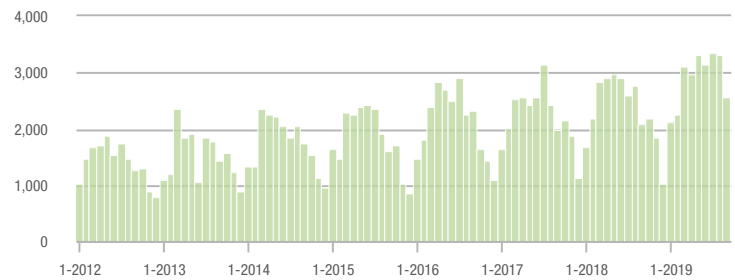
\$100,001 to \$200,000



\$200,001 to \$300,000

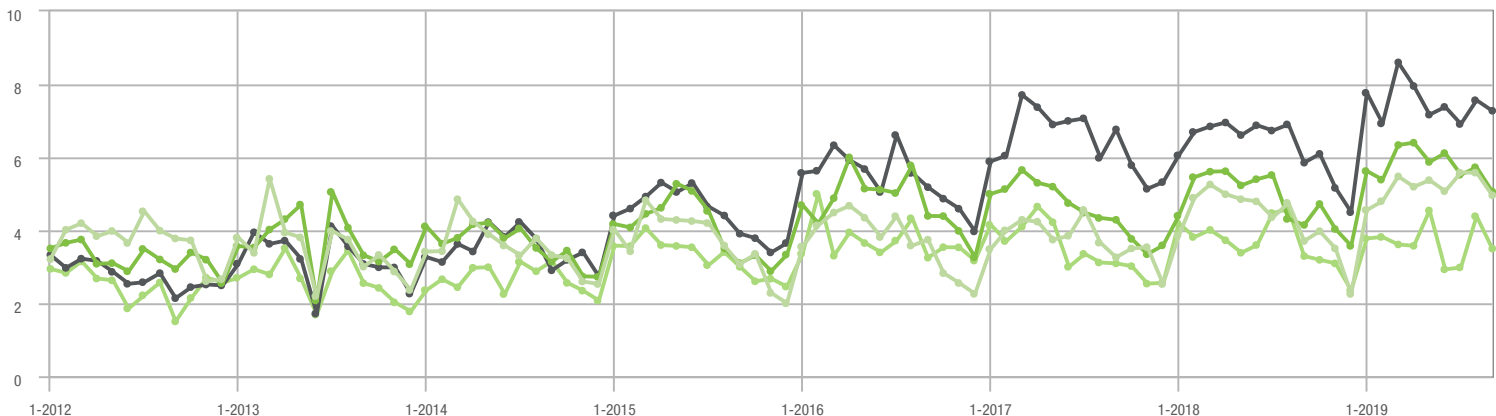


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

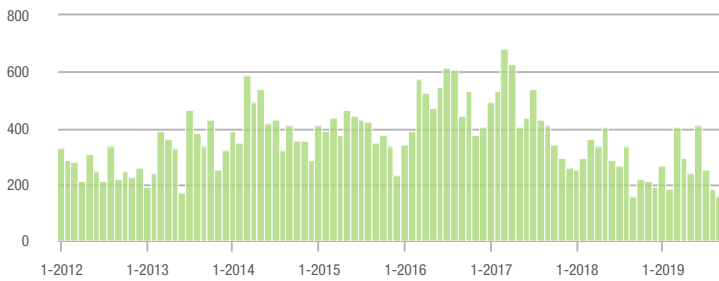


## Kannapolis, NC

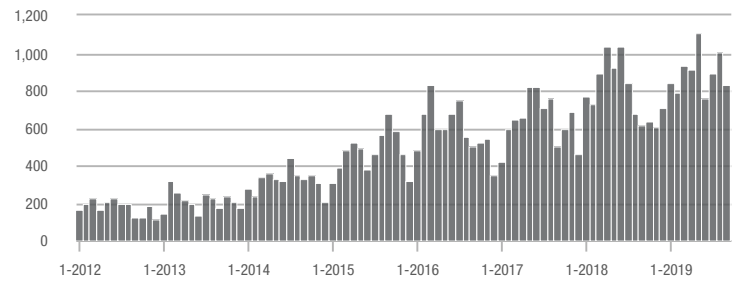
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	157	- 1.3%	- 13.7%	6.7	+ 13.6%	- 21.5%	32	- 25.6%	0.0%
\$100,001 to \$200,000	831	+ 36.0%	- 17.1%	9.8	+ 42.0%	- 13.1%	88	- 6.4%	- 4.3%
\$200,001 to \$300,000	196	+ 38.0%	- 26.3%	5.7	+ 46.2%	- 1.1%	36	- 16.3%	- 26.5%
\$300,001 and Above	79	+ 102.6%	+ 23.4%	3.0	+ 20.0%	+ 44.6%	31	+ 6.9%	- 18.4%
Total	1,263	+ 32.8%	- 16.6%	7.7	+ 35.1%	- 6.4%	187	- 10.5%	- 11.4%

### Showings

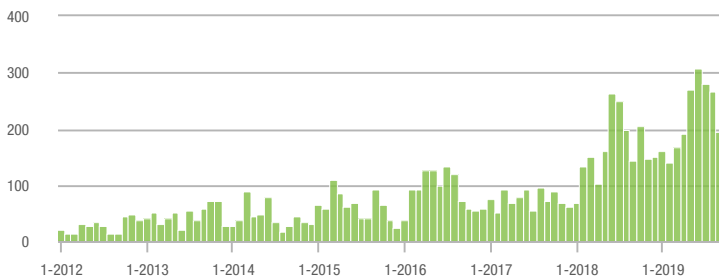
\$100,000 and Below



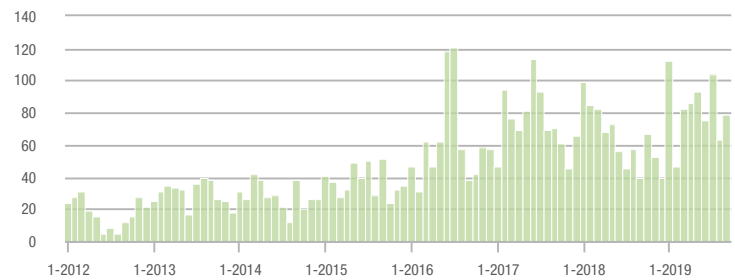
\$100,001 to \$200,000



\$200,001 to \$300,000

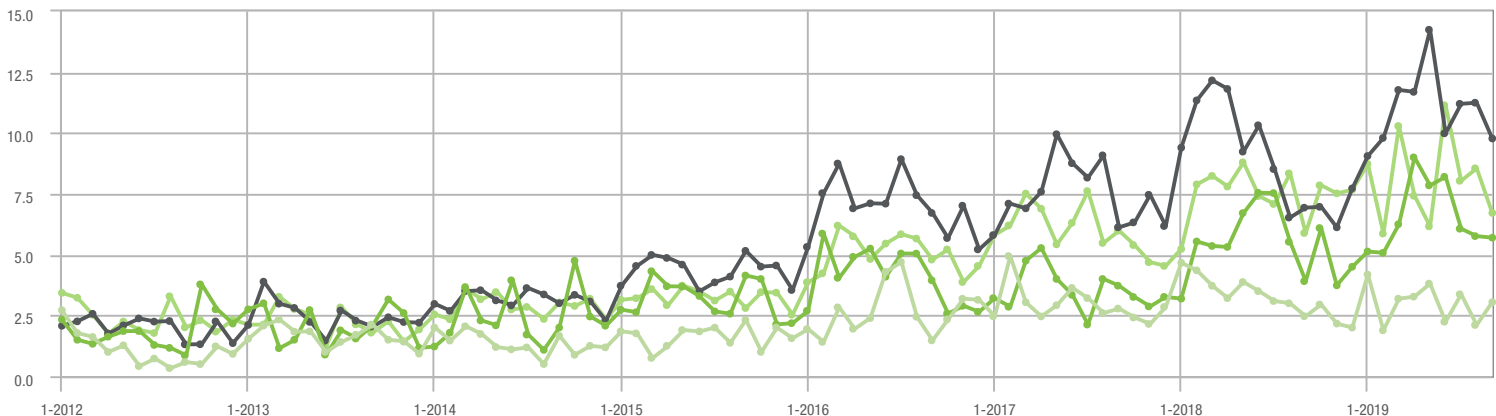


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

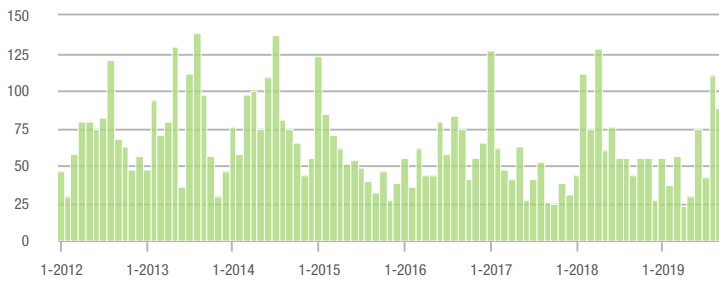


## Lake Norman

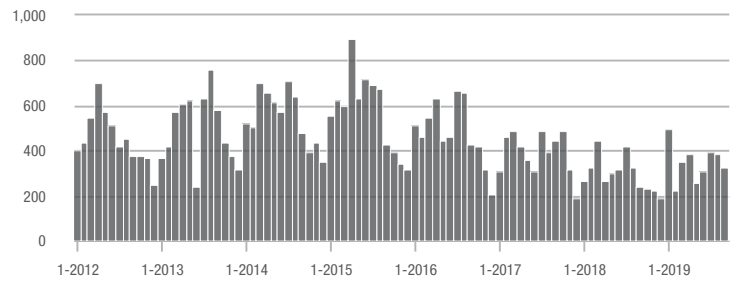
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	88	+ 104.7%	- 20.0%	2.2	+ 83.3%	- 15.1%	103	- 14.2%	- 2.8%
\$100,001 to \$200,000	328	+ 36.1%	- 14.6%	6.2	+ 14.8%	+ 7.3%	79	- 16.8%	- 19.4%
\$200,001 to \$300,000	862	+ 53.4%	- 15.4%	6.2	+ 34.8%	- 0.4%	169	+ 6.3%	- 15.1%
\$300,001 and Above	3,764	+ 10.1%	- 18.3%	5.2	+ 20.9%	- 9.8%	823	- 14.2%	- 9.9%
Total	5,042	+ 18.2%	- 17.6%	5.3	+ 23.3%	- 7.7%	1,174	- 11.9%	- 10.8%

### Showings

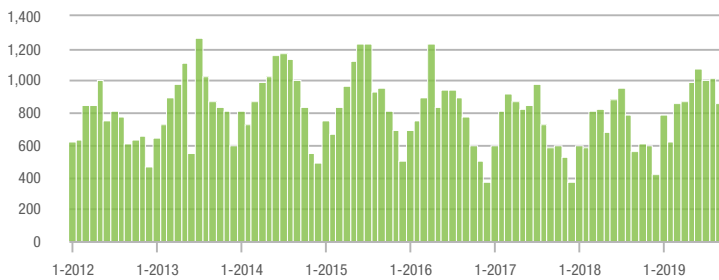
\$100,000 and Below



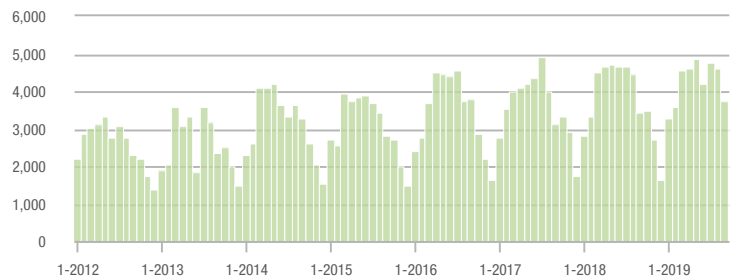
\$100,001 to \$200,000



\$200,001 to \$300,000

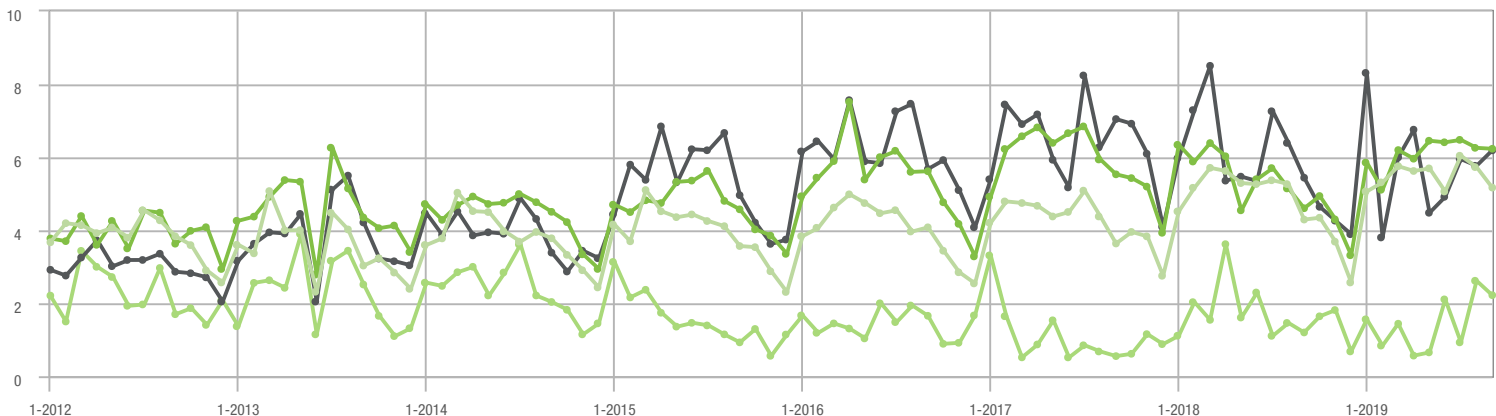


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



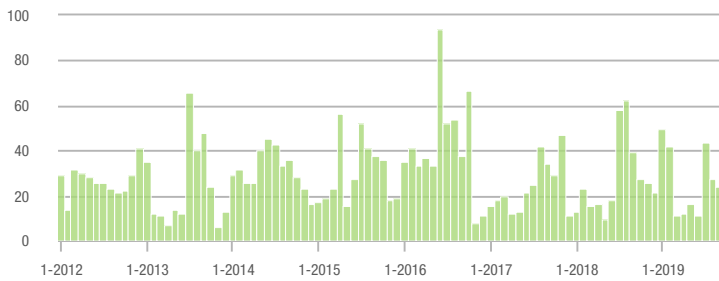


## Lake Wylie

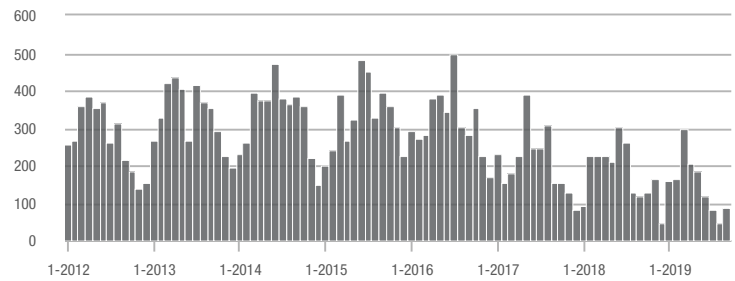
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	24	- 38.5%	- 11.1%	1.1	- 26.7%	+ 0.6%	39	- 40.9%	- 11.4%
\$100,001 to \$200,000	89	- 25.2%	+ 89.4%	5.7	+ 9.6%	+ 25.9%	34	- 27.7%	+ 21.4%
\$200,001 to \$300,000	538	+ 46.2%	- 32.3%	5.6	+ 14.3%	- 23.8%	127	+ 7.6%	- 11.8%
\$300,001 and Above	1,501	+ 34.4%	- 20.8%	4.6	+ 27.8%	- 11.3%	376	- 4.8%	- 12.4%
Total	2,152	+ 31.0%	- 22.2%	4.8	+ 26.3%	- 14.0%	576	- 8.0%	- 10.7%

### Showings

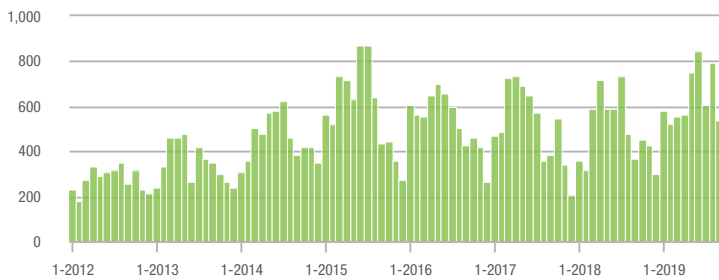
\$100,000 and Below



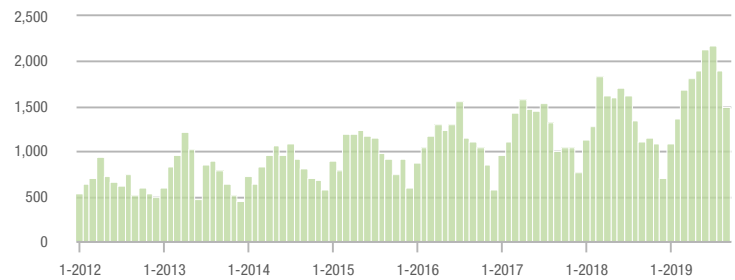
\$100,001 to \$200,000



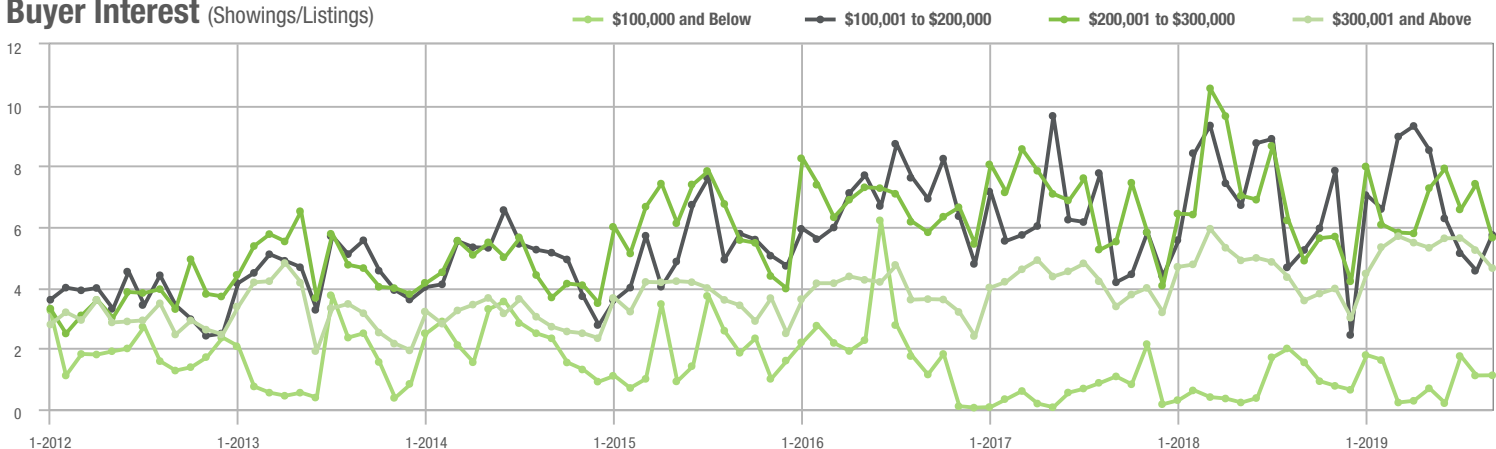
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

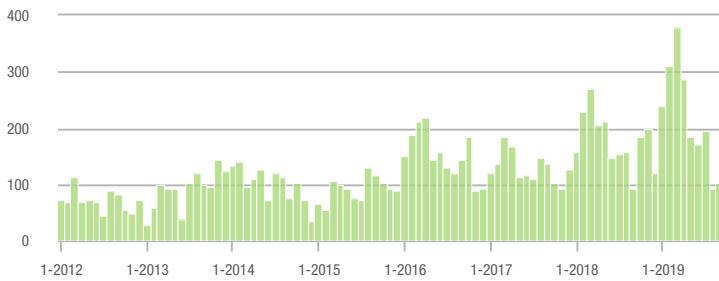


## Lancaster County, SC

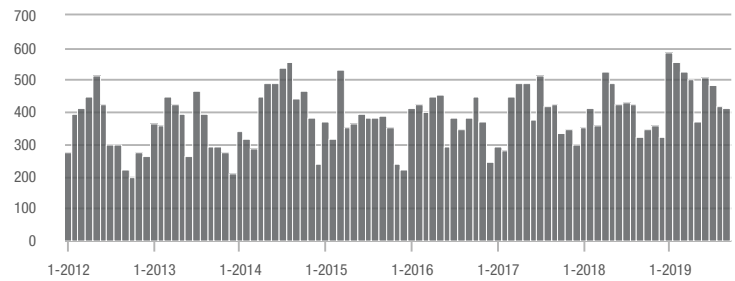
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	104	+ 10.6%	+ 10.6%	2.6	+ 23.8%	+ 15.5%	62	- 25.3%	- 1.6%
\$100,001 to \$200,000	415	+ 29.3%	- 1.4%	5.3	+ 10.4%	+ 2.8%	94	+ 2.2%	- 3.1%
\$200,001 to \$300,000	678	+ 27.4%	- 14.7%	6.1	+ 13.0%	- 6.2%	119	+ 10.2%	- 10.5%
\$300,001 and Above	1,121	+ 41.2%	+ 5.3%	5.2	+ 36.8%	+ 8.1%	257	- 0.8%	- 4.8%
Total	2,318	+ 33.1%	- 2.4%	5.2	+ 23.8%	+ 2.1%	532	- 1.8%	- 5.5%

### Showings

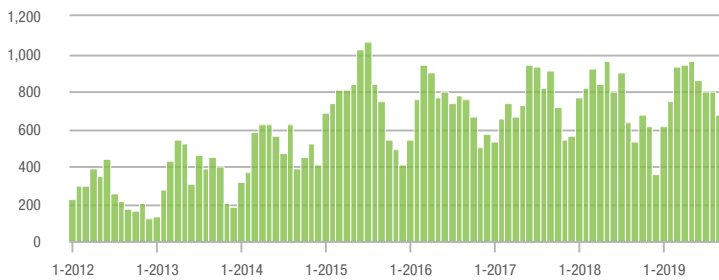
\$100,000 and Below



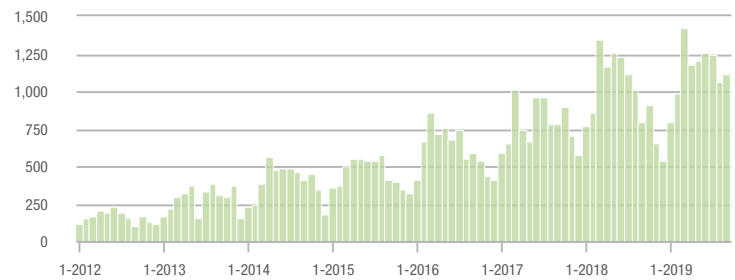
\$100,001 to \$200,000



\$200,001 to \$300,000

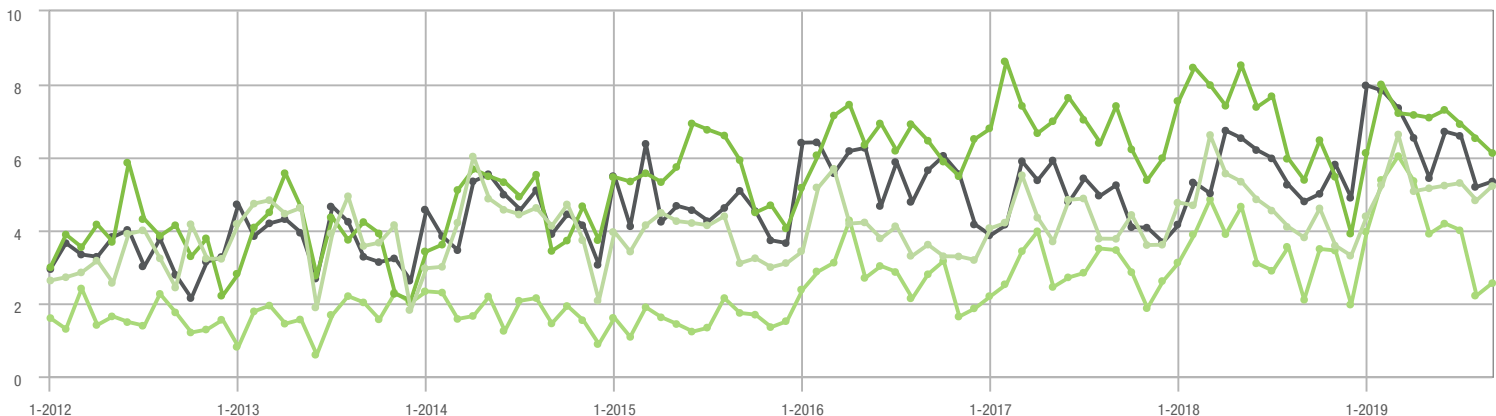


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

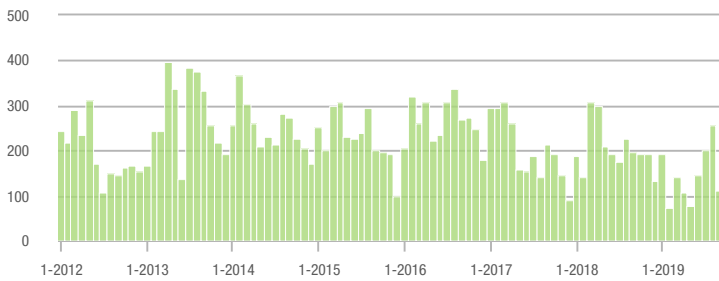


## Lincoln County, NC

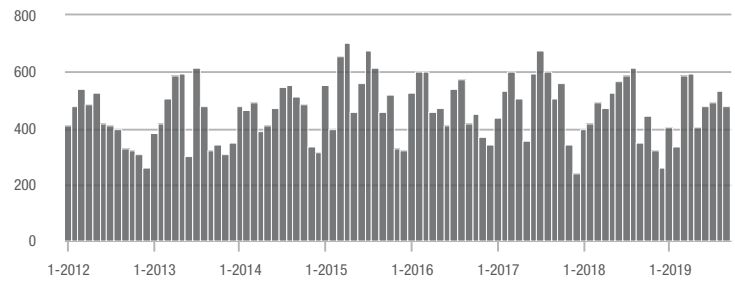
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	113	- 42.9%	- 55.7%	2.0	- 50.0%	- 58.0%	117	- 14.0%	- 4.1%
\$100,001 to \$200,000	480	+ 36.4%	- 10.1%	7.6	+ 76.7%	+ 1.2%	76	- 29.0%	- 14.6%
\$200,001 to \$300,000	516	+ 17.3%	- 16.4%	6.1	+ 29.8%	- 3.9%	96	- 9.4%	- 14.3%
\$300,001 and Above	899	+ 9.5%	- 11.8%	3.6	- 14.3%	- 11.5%	270	- 0.7%	- 4.6%
Total	2,008	+ 10.9%	- 17.2%	4.5	+ 4.7%	- 13.2%	559	- 10.0%	- 7.8%

### Showings

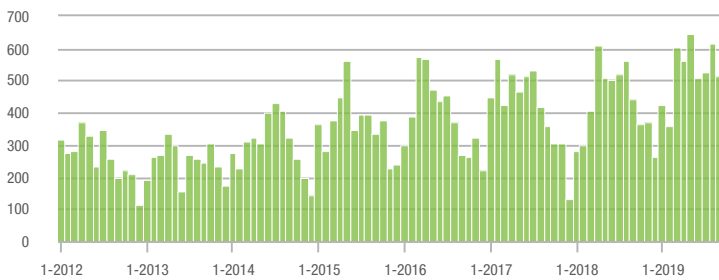
\$100,000 and Below



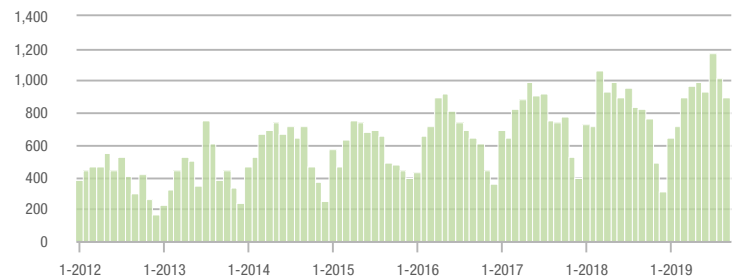
\$100,001 to \$200,000



\$200,001 to \$300,000

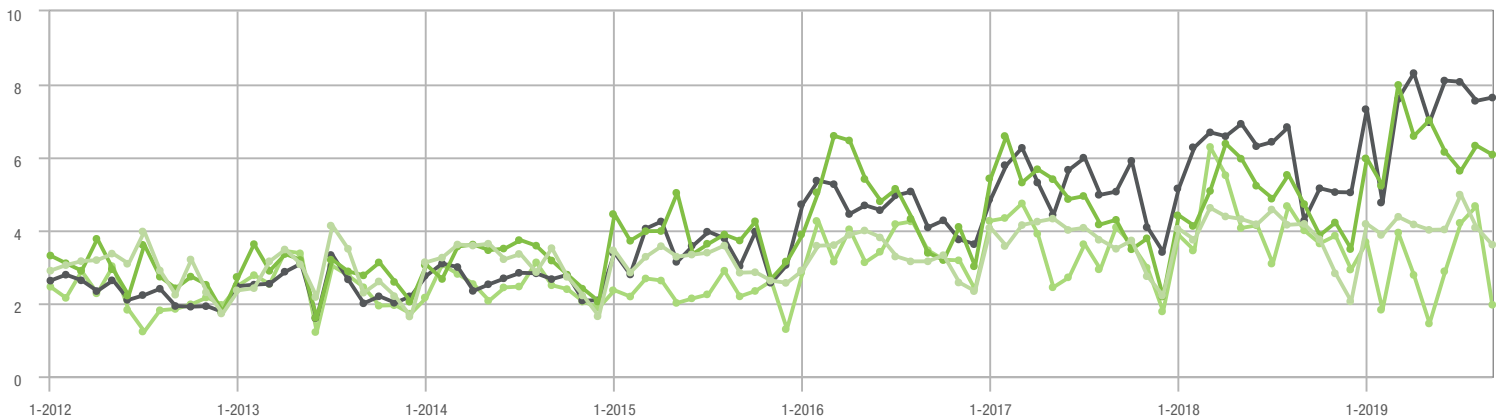


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

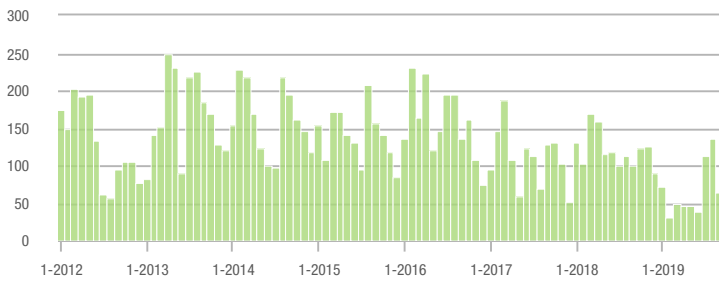


## Lincolnton, NC

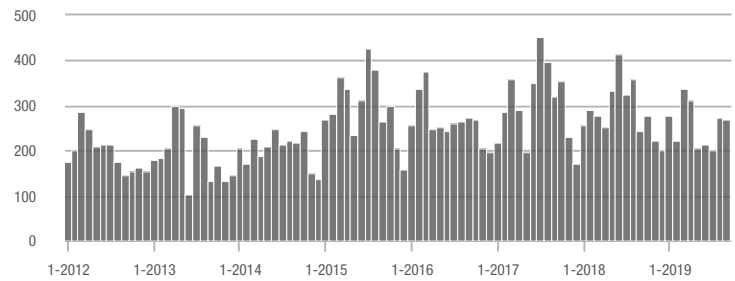
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	65	- 35.6%	- 52.6%	3.4	- 26.1%	- 62.6%	38	- 22.4%	0.0%
\$100,001 to \$200,000	268	+ 10.3%	- 2.5%	8.1	+ 88.4%	+ 2.3%	37	- 41.3%	- 9.8%
\$200,001 to \$300,000	167	+ 22.8%	- 17.3%	5.8	+ 61.1%	- 4.7%	31	- 22.5%	- 13.9%
\$300,001 and Above	89	+ 147.2%	- 32.6%	3.9	+ 143.8%	- 14.1%	23	- 11.5%	- 23.3%
Total	589	+ 14.1%	- 21.0%	5.7	+ 46.2%	- 14.4%	129	- 27.5%	- 11.0%

### Showings

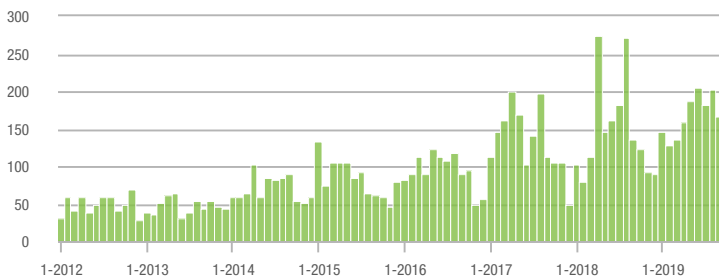
\$100,000 and Below



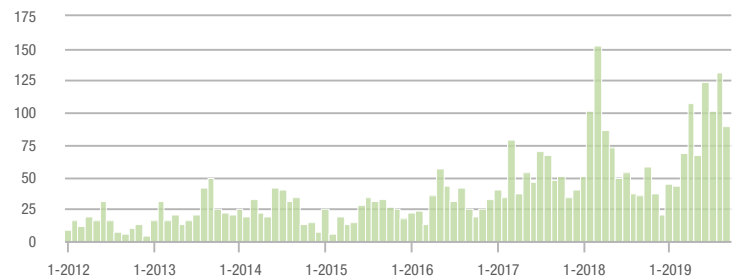
\$100,001 to \$200,000



\$200,001 to \$300,000

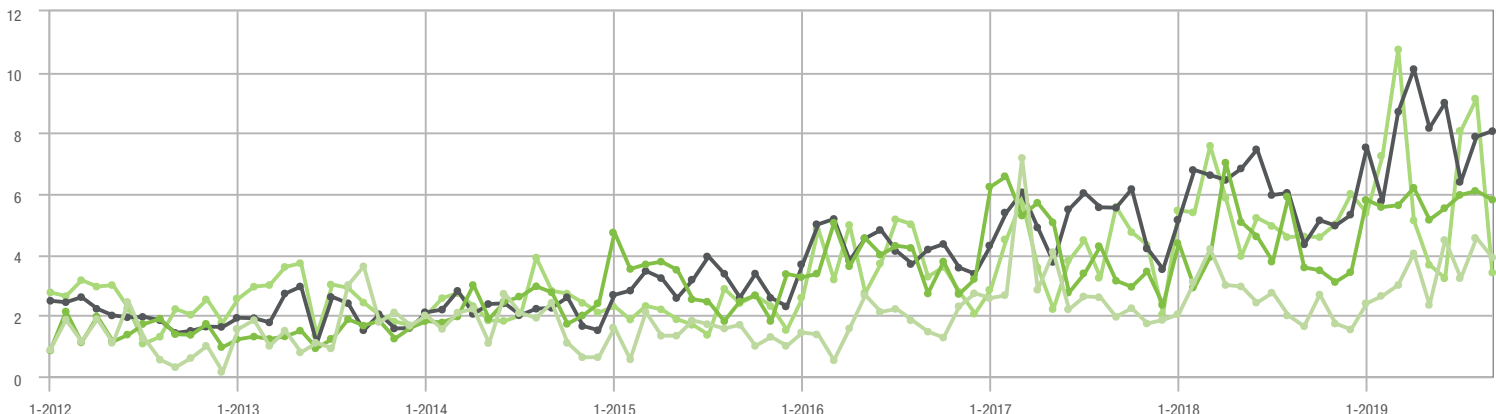


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

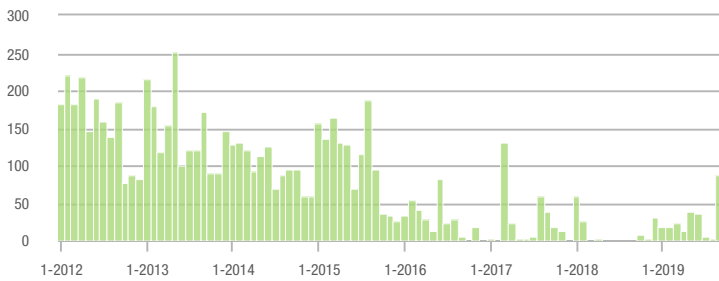


## Matthews, NC

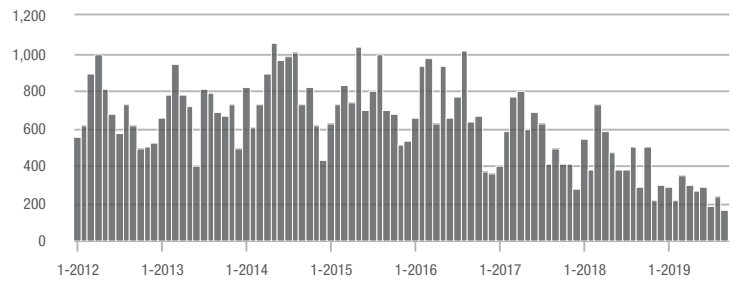
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	88	—	+ 2,833.3%	43.5	—	—	6	—	+ 50.0%
\$100,001 to \$200,000	164	- 42.5%	- 32.0%	8.6	- 18.1%	- 31.1%	22	- 31.3%	- 4.3%
\$200,001 to \$300,000	807	+ 37.5%	- 24.4%	9.1	- 2.2%	- 15.1%	89	+ 36.9%	- 12.7%
\$300,001 and Above	1,046	+ 15.6%	- 28.4%	6.3	+ 23.5%	- 11.8%	177	- 11.9%	- 20.3%
Total	2,105	+ 18.5%	- 24.1%	7.6	+ 13.4%	- 11.0%	294	- 1.3%	- 16.2%

### Showings

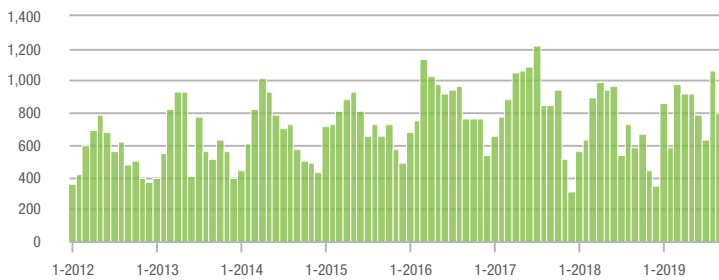
\$100,000 and Below



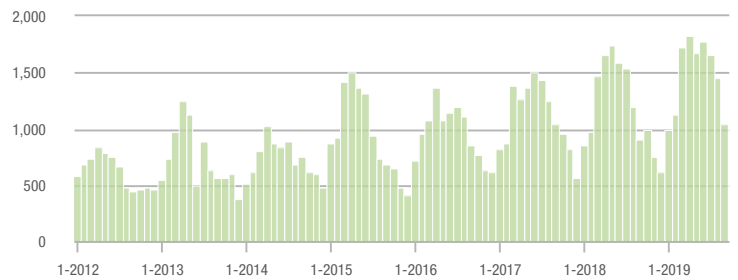
\$100,001 to \$200,000



\$200,001 to \$300,000

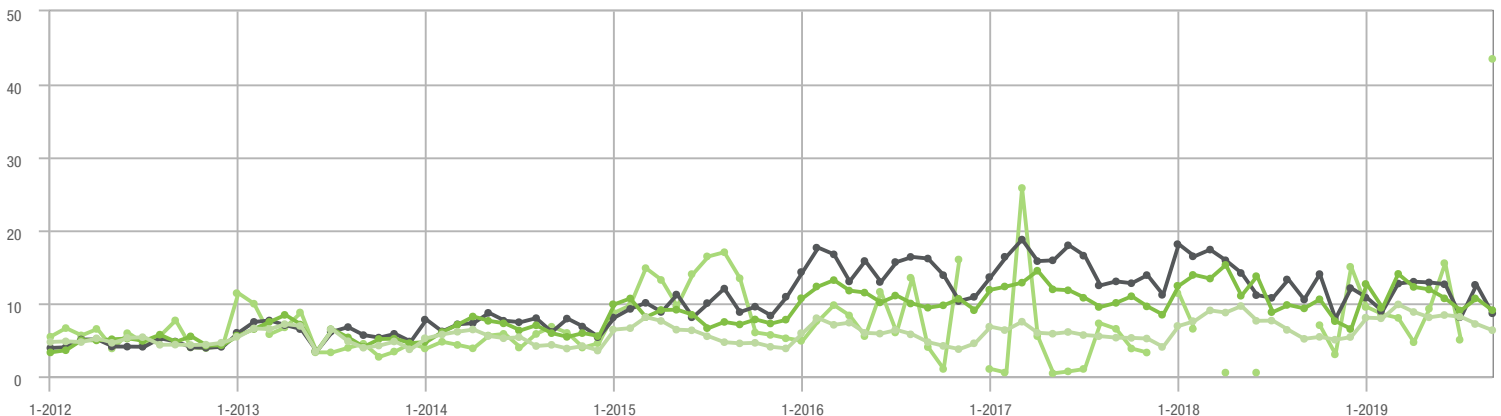


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

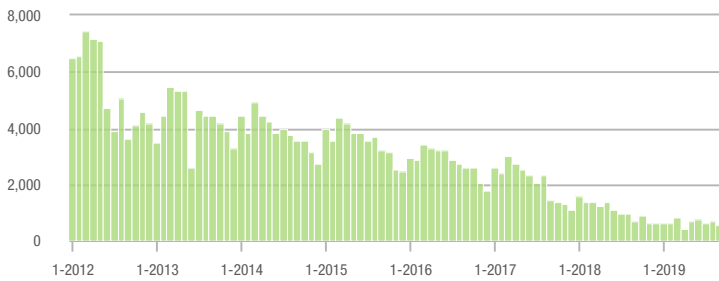


## Mecklenburg County, NC

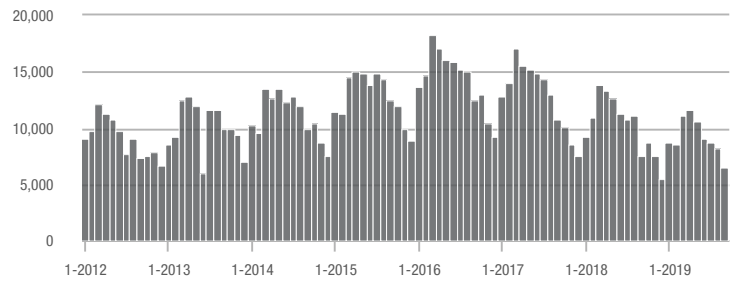
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	540	- 22.3%	- 24.1%	7.2	+ 14.3%	- 16.8%	111	- 36.2%	- 9.8%
\$100,001 to \$200,000	6,427	- 14.9%	- 21.1%	9.8	+ 10.1%	- 12.7%	677	- 25.4%	- 10.3%
\$200,001 to \$300,000	10,660	+ 28.0%	- 16.1%	7.8	+ 11.4%	- 7.1%	1,430	+ 9.7%	- 10.3%
\$300,001 and Above	15,908	+ 35.2%	- 13.4%	6.3	+ 31.3%	- 5.4%	2,738	- 3.7%	- 9.9%
Total	33,535	+ 18.4%	- 16.0%	7.3	+ 17.7%	- 7.8%	4,956	- 5.2%	- 10.1%

### Showings

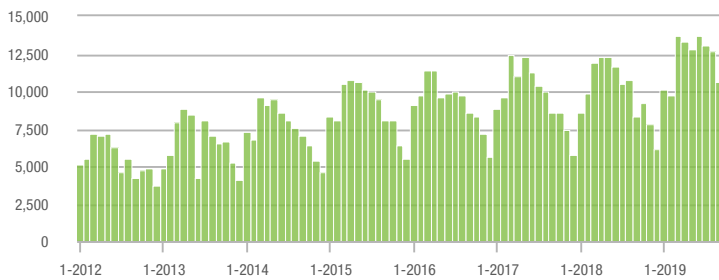
\$100,000 and Below



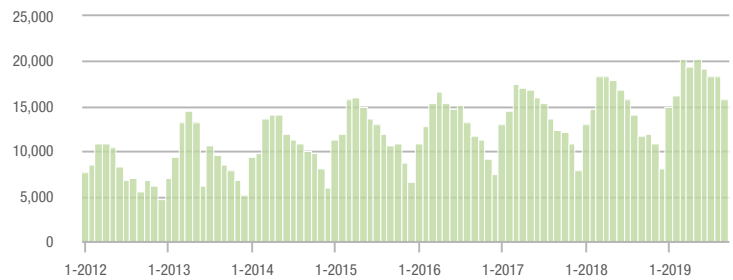
\$100,001 to \$200,000



\$200,001 to \$300,000

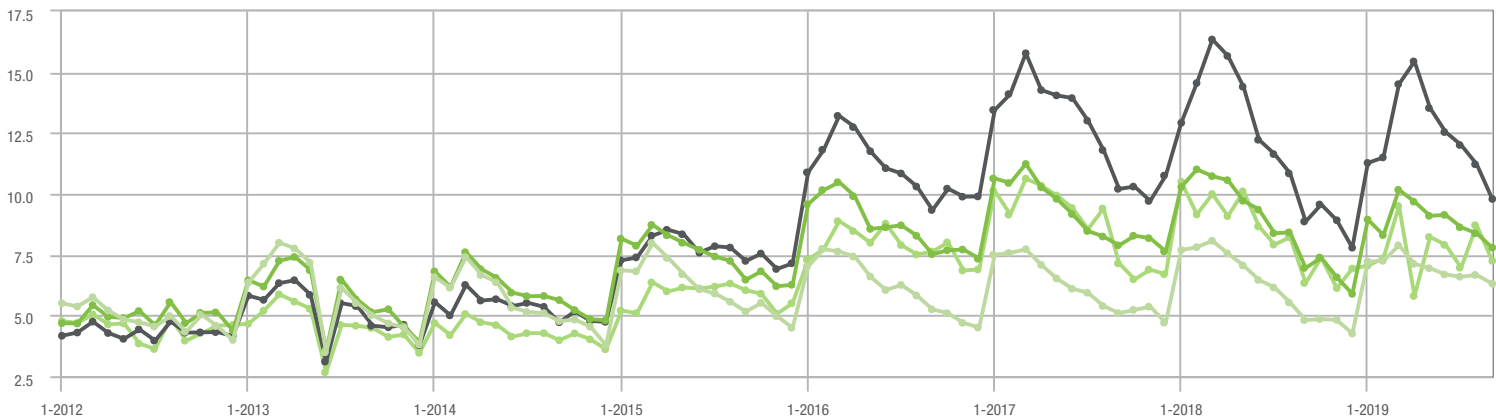


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

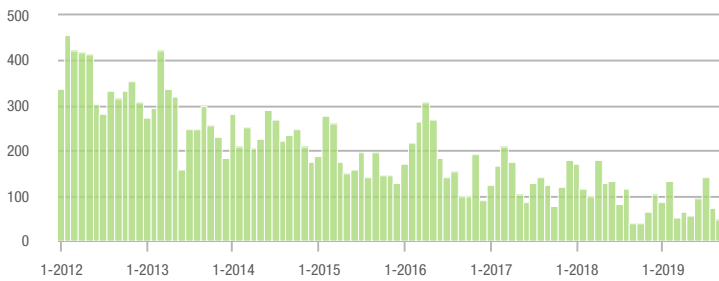


## Monroe, NC

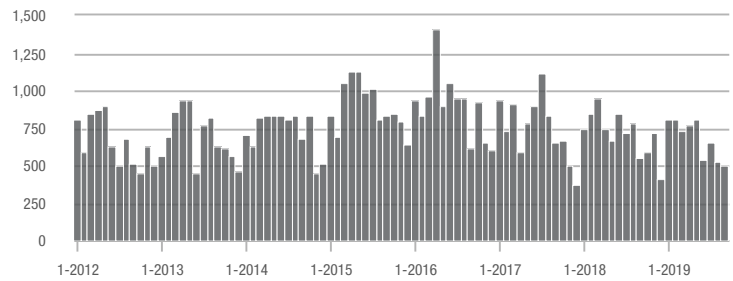
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	+ 29.7%	- 33.3%	2.7	+ 28.6%	- 31.9%	28	- 37.8%	- 9.7%
\$100,001 to \$200,000	504	- 8.7%	- 3.4%	7.3	+ 15.9%	- 1.3%	73	- 29.8%	- 7.6%
\$200,001 to \$300,000	646	+ 35.4%	- 21.4%	6.8	+ 30.8%	- 6.8%	101	- 3.8%	- 18.5%
\$300,001 and Above	313	+ 61.3%	- 3.4%	4.8	+ 71.4%	- 2.2%	80	- 18.4%	- 4.8%
Total	1,511	+ 19.9%	- 13.2%	6.1	+ 27.1%	- 5.7%	282	- 19.9%	- 11.3%

### Showings

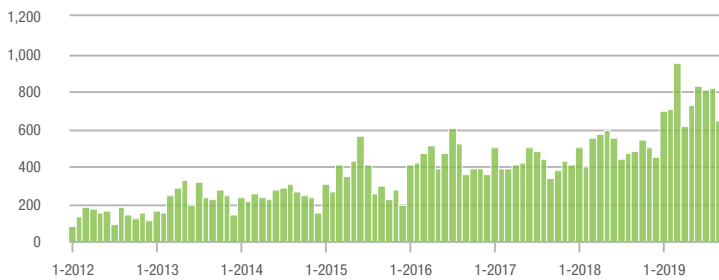
\$100,000 and Below



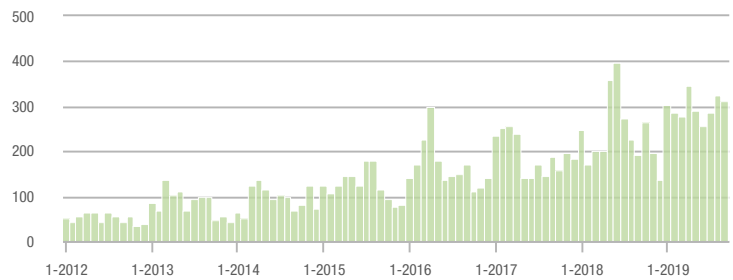
\$100,001 to \$200,000



\$200,001 to \$300,000

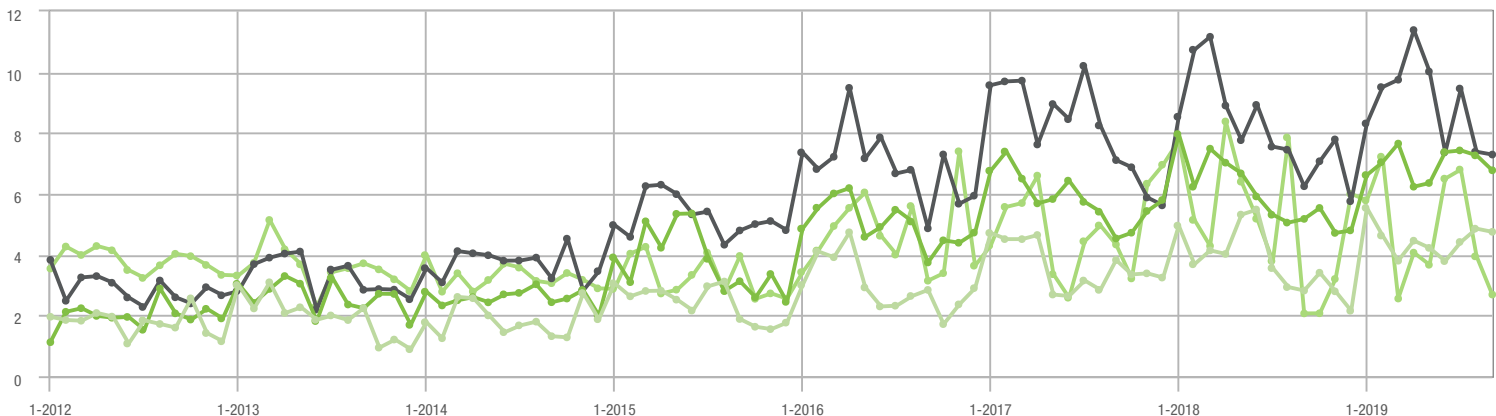


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

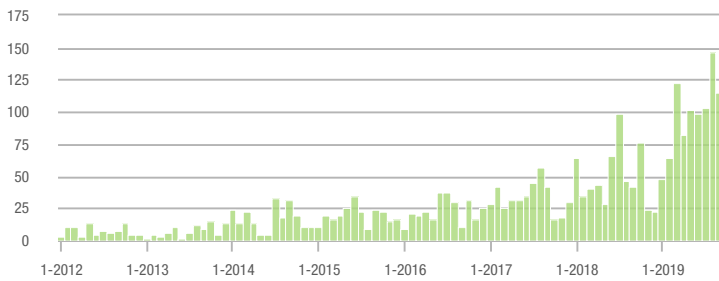


## Montgomery County, NC

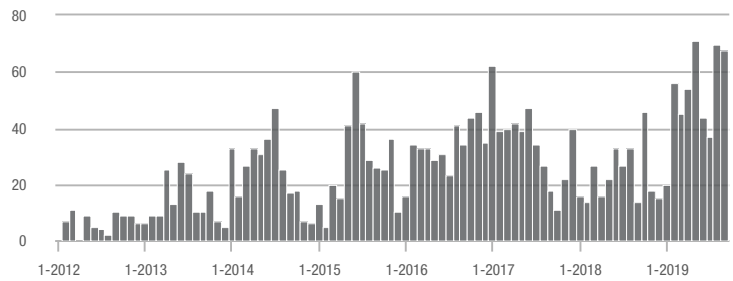
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	115	+ 173.8%	- 21.8%	2.1	+ 75.0%	- 2.0%	96	+ 4.3%	- 7.7%
\$100,001 to \$200,000	68	+ 385.7%	- 2.9%	2.2	+ 175.0%	- 3.7%	53	+ 23.3%	0.0%
\$200,001 to \$300,000	18	- 5.3%	- 14.3%	1.3	+ 30.0%	- 32.7%	22	- 29.0%	+ 10.0%
\$300,001 and Above	144	+ 132.3%	- 35.7%	3.0	+ 76.5%	- 23.2%	67	+ 11.7%	- 11.8%
Total	345	+ 151.8%	- 25.3%	2.3	+ 76.9%	- 17.0%	238	+ 5.3%	- 5.9%

### Showings

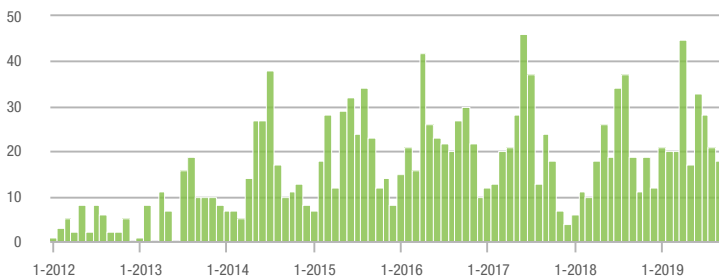
\$100,000 and Below



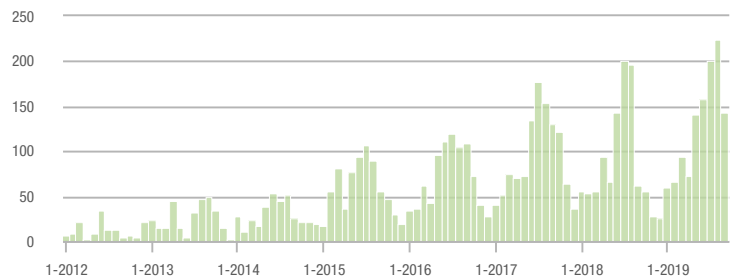
\$100,001 to \$200,000



\$200,001 to \$300,000

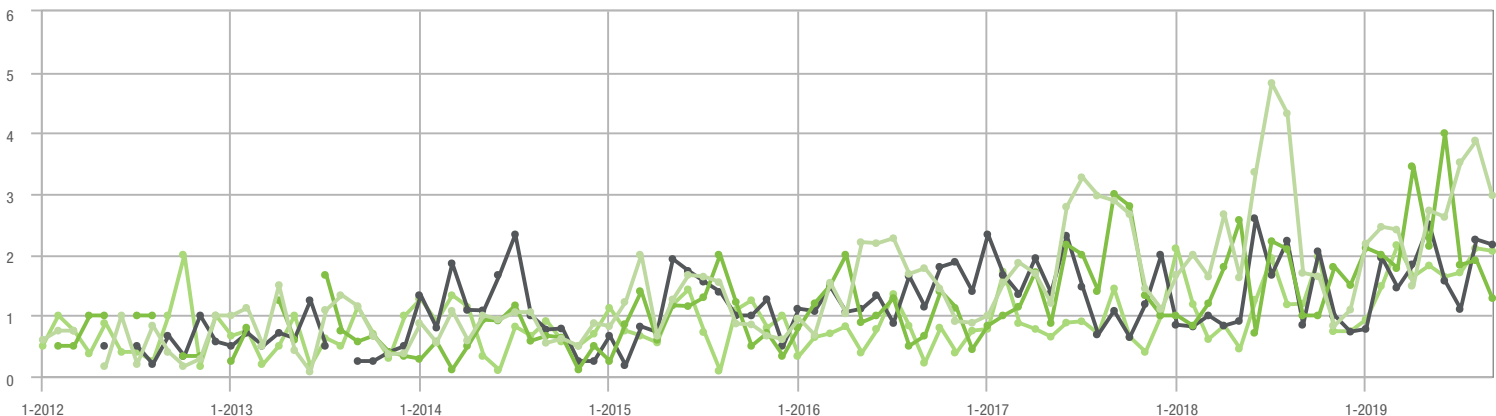


\$300,001 and Above



### Buyer Interest (Showings/Listings)

—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above



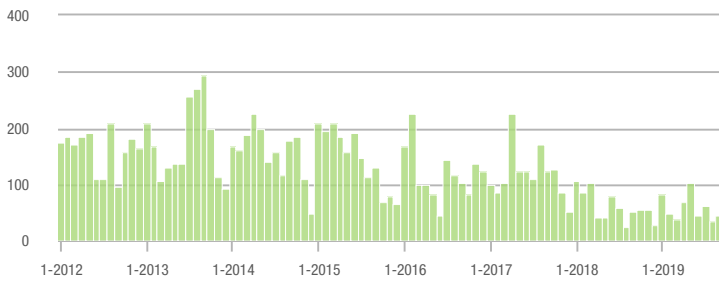


## Mooresville, NC

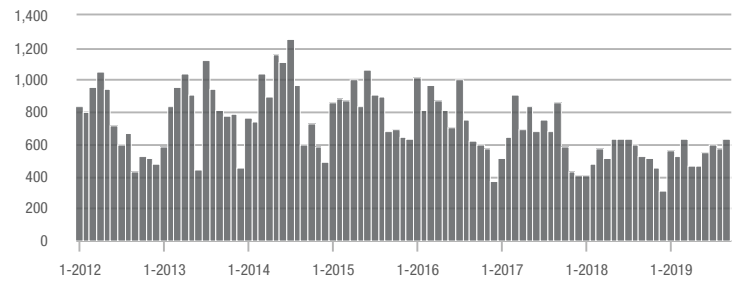
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	43	- 17.3%	+ 26.5%	2.0	- 16.7%	+ 58.3%	48	- 25.0%	- 9.4%
\$100,001 to \$200,000	636	+ 21.4%	+ 9.7%	8.8	+ 22.2%	+ 15.2%	83	- 10.8%	- 7.8%
\$200,001 to \$300,000	729	- 9.8%	- 26.2%	5.3	+ 12.8%	- 21.4%	163	- 20.9%	- 8.4%
\$300,001 and Above	2,289	+ 25.4%	- 17.7%	5.4	+ 35.0%	- 5.7%	487	- 10.3%	- 11.5%
Total	3,697	+ 15.2%	- 15.6%	5.7	+ 26.7%	- 5.8%	781	- 13.8%	- 10.3%

### Showings

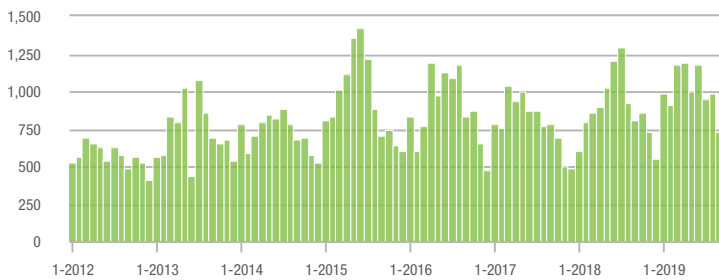
\$100,000 and Below



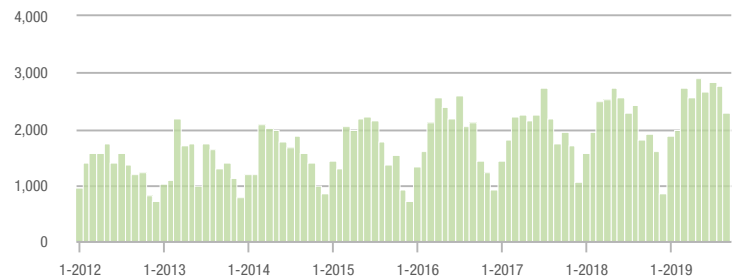
\$100,001 to \$200,000



\$200,001 to \$300,000

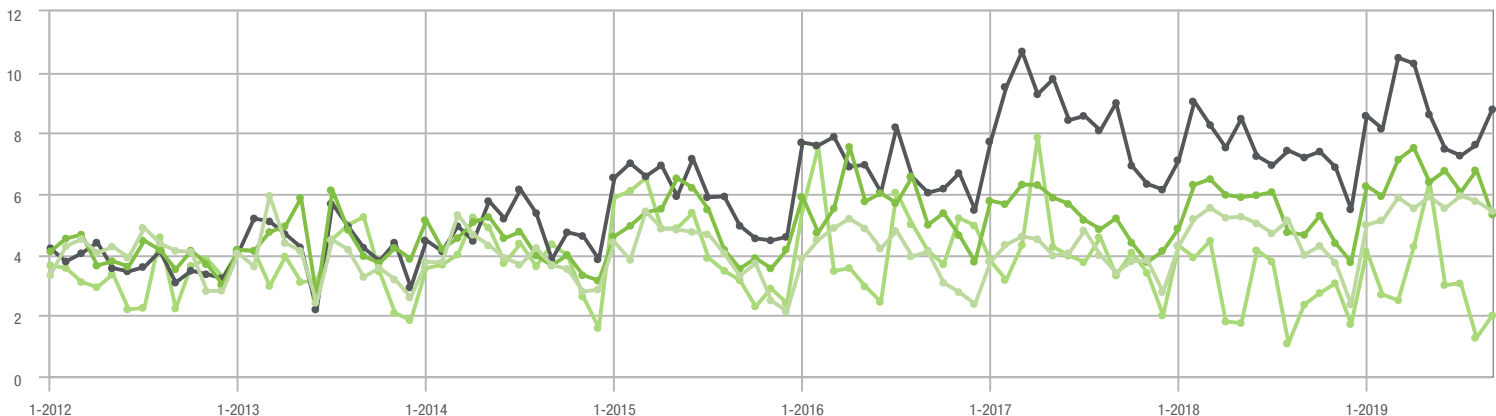


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

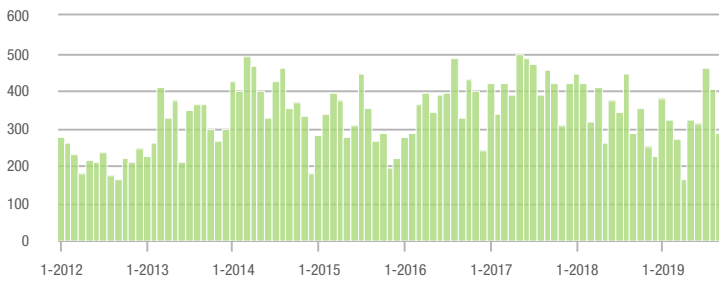


## Rock Hill, SC

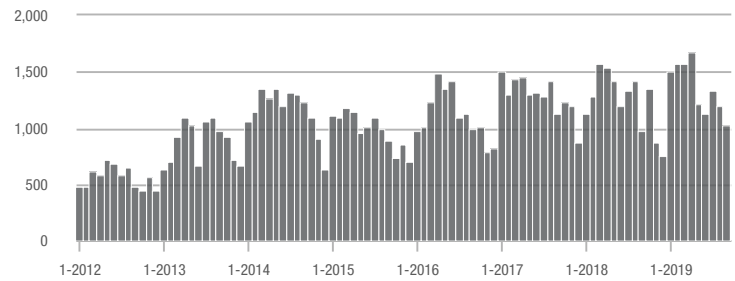
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	287	- 0.7%	- 29.3%	6.0	+ 20.0%	- 24.5%	68	- 28.4%	- 5.6%
\$100,001 to \$200,000	1,019	+ 5.2%	- 15.4%	8.9	+ 3.5%	- 13.0%	118	+ 0.9%	- 2.5%
\$200,001 to \$300,000	1,054	+ 26.2%	- 15.2%	7.4	+ 7.2%	- 13.0%	152	+ 12.6%	- 3.2%
\$300,001 and Above	668	+ 134.4%	+ 4.4%	5.5	+ 77.4%	+ 30.8%	145	+ 25.0%	- 17.1%
Total	3,028	+ 27.3%	- 13.3%	7.1	+ 12.7%	- 5.7%	483	+ 4.3%	- 8.0%

### Showings

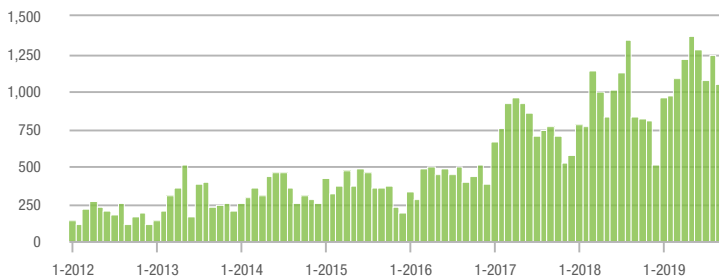
\$100,000 and Below



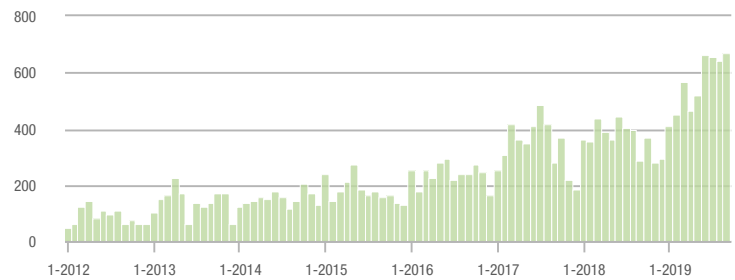
\$100,001 to \$200,000



\$200,001 to \$300,000

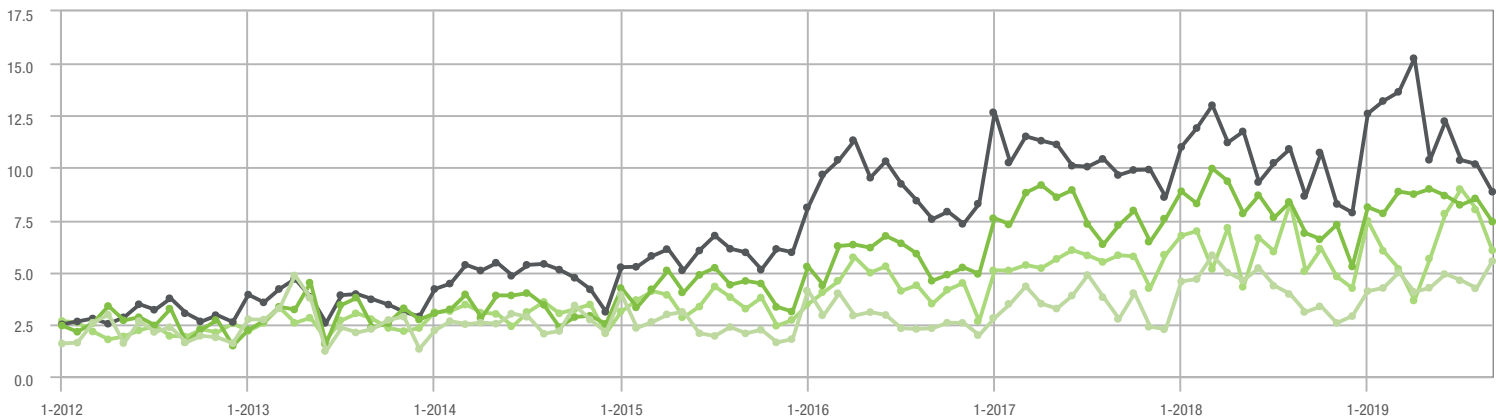


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

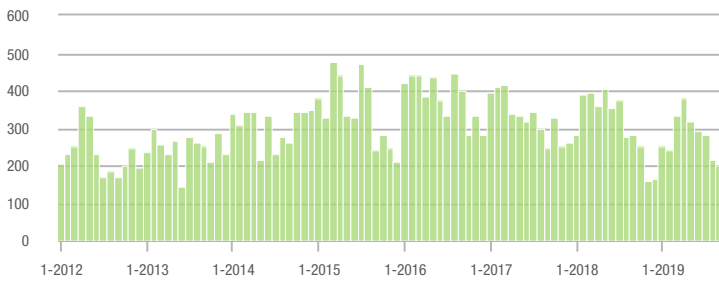


## Salisbury, NC

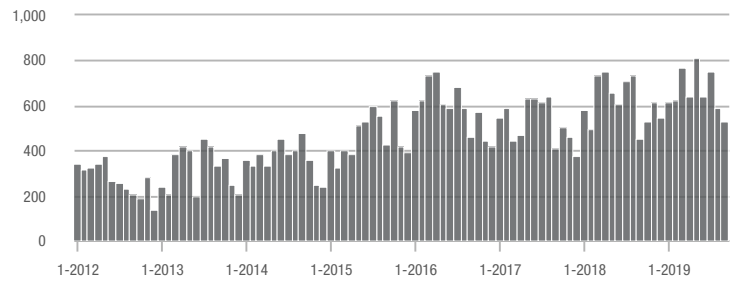
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	199	- 29.4%	- 7.4%	3.3	- 8.3%	- 4.2%	85	- 29.2%	- 6.6%
\$100,001 to \$200,000	531	+ 17.5%	- 9.5%	6.6	+ 26.9%	- 7.3%	92	- 12.4%	- 5.2%
\$200,001 to \$300,000	242	- 6.2%	- 32.4%	4.2	0.0%	- 18.0%	64	- 8.6%	- 20.0%
\$300,001 and Above	105	+ 7.1%	- 24.5%	2.0	0.0%	- 16.2%	57	- 1.7%	- 10.9%
Total	1,077	- 1.2%	- 17.1%	4.4	+ 10.0%	- 10.1%	298	- 15.6%	- 10.2%

### Showings

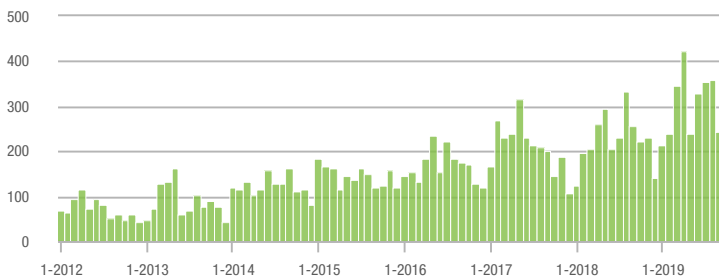
\$100,000 and Below



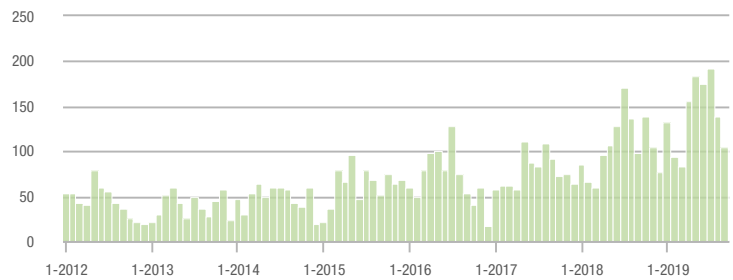
\$100,001 to \$200,000



\$200,001 to \$300,000

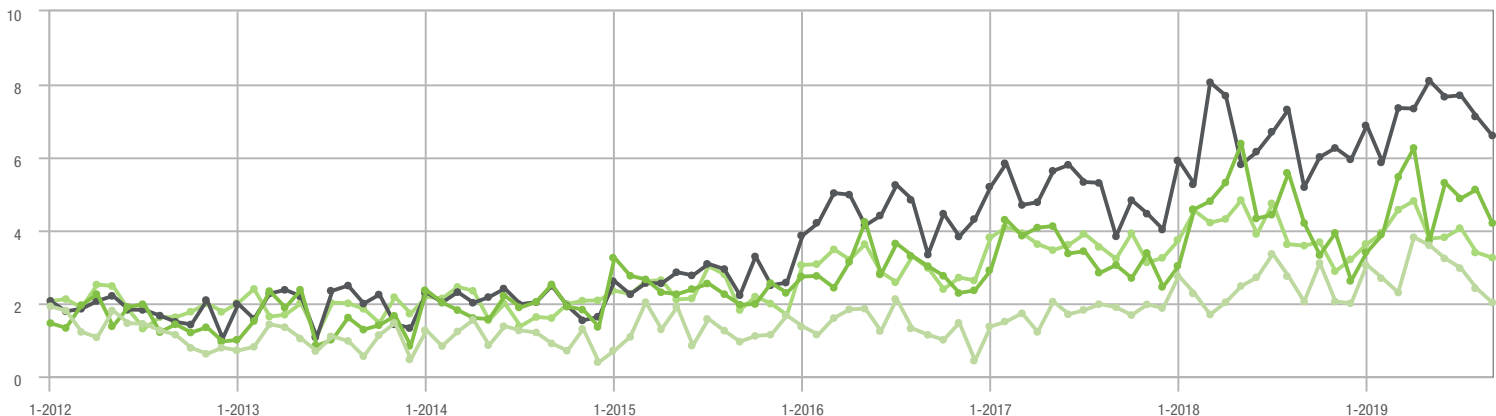


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

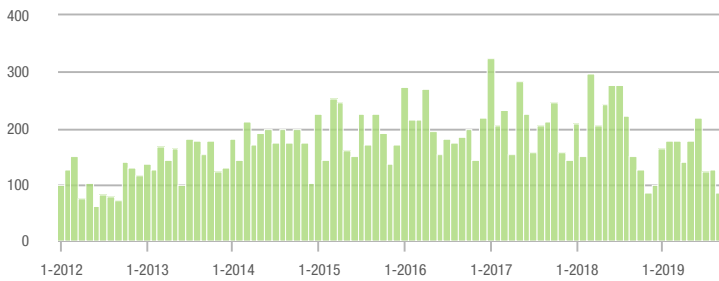


## Stanly County, NC

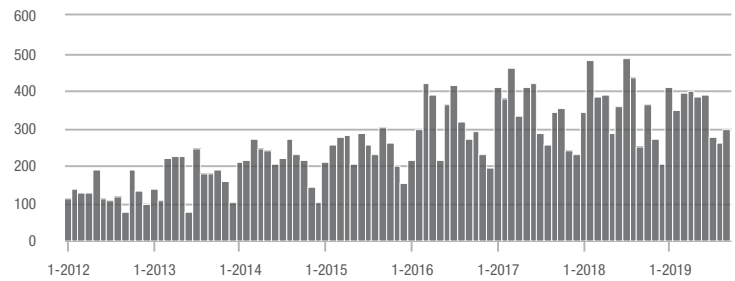
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	87	- 42.0%	- 32.0%	2.5	- 21.9%	- 26.7%	61	- 41.9%	- 9.0%
\$100,001 to \$200,000	295	+ 16.6%	+ 11.7%	3.9	+ 18.2%	+ 3.6%	85	- 10.5%	+ 9.0%
\$200,001 to \$300,000	253	+ 94.6%	- 2.7%	3.8	+ 65.2%	- 7.6%	79	0.0%	- 4.8%
\$300,001 and Above	225	+ 102.7%	- 3.0%	3.7	+ 105.6%	- 0.1%	66	- 19.5%	- 7.0%
Total	860	+ 33.5%	- 2.7%	3.6	+ 33.3%	- 4.7%	291	- 19.4%	- 2.7%

### Showings

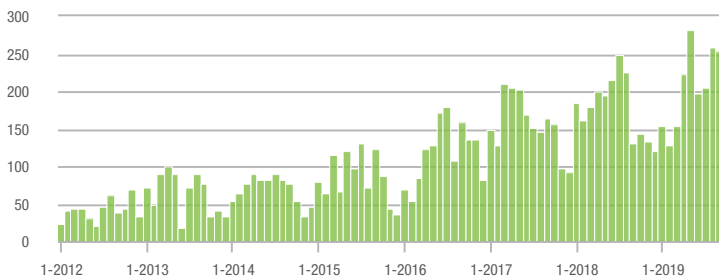
\$100,000 and Below



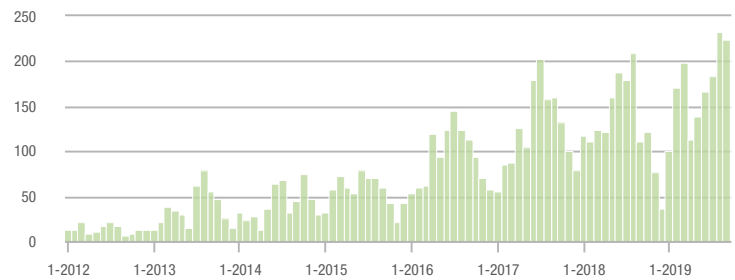
\$100,001 to \$200,000



\$200,001 to \$300,000

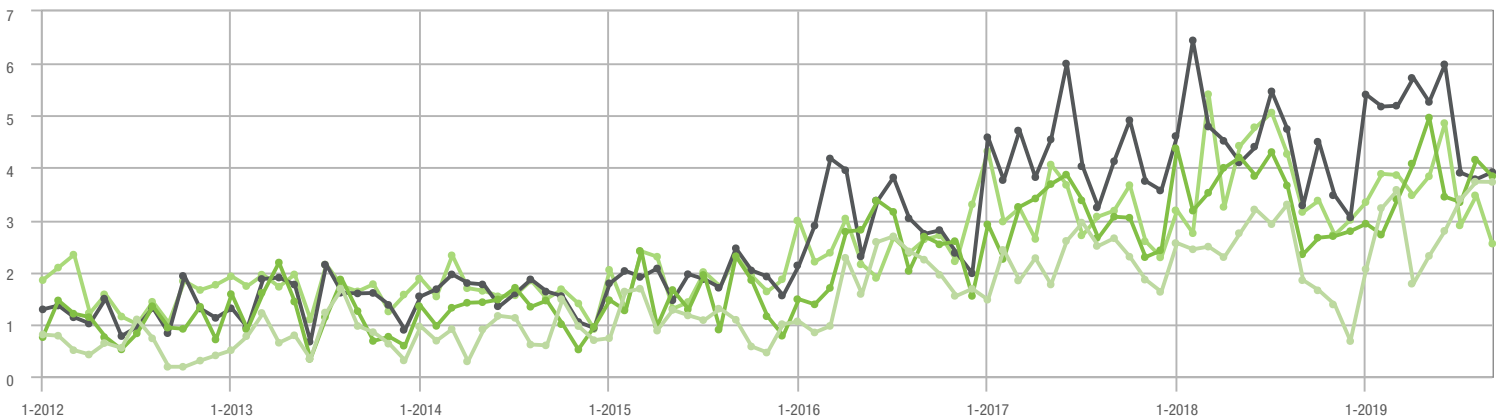


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

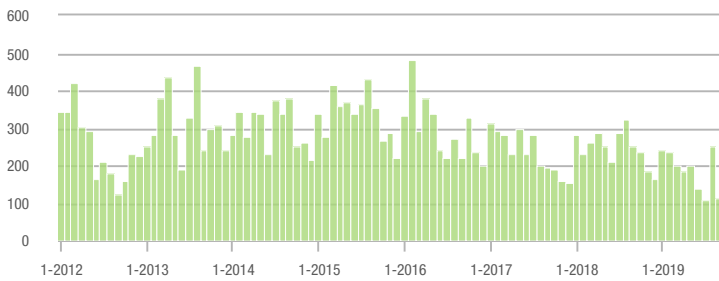


## Statesville, NC

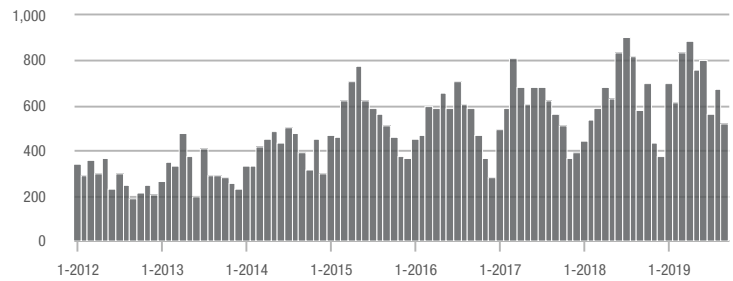
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	114	- 54.2%	- 54.6%	3.1	- 16.2%	- 47.5%	73	- 41.1%	- 12.0%
\$100,001 to \$200,000	525	- 10.3%	- 22.2%	6.6	+ 34.7%	- 18.4%	92	- 39.9%	- 7.1%
\$200,001 to \$300,000	368	+ 161.0%	- 10.5%	4.6	+ 91.7%	- 11.7%	95	+ 21.8%	- 1.0%
\$300,001 and Above	140	+ 19.7%	- 49.8%	2.8	+ 55.6%	- 41.8%	63	- 30.8%	- 17.1%
Total	1,147	+ 5.0%	- 29.0%	4.7	+ 30.6%	- 23.8%	323	- 27.6%	- 8.8%

### Showings

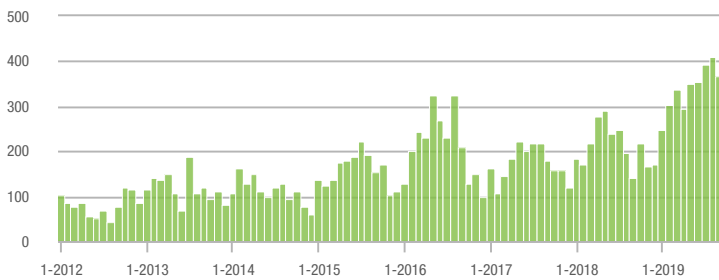
\$100,000 and Below



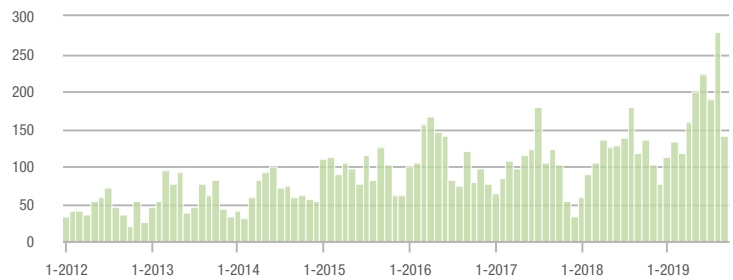
\$100,001 to \$200,000



\$200,001 to \$300,000

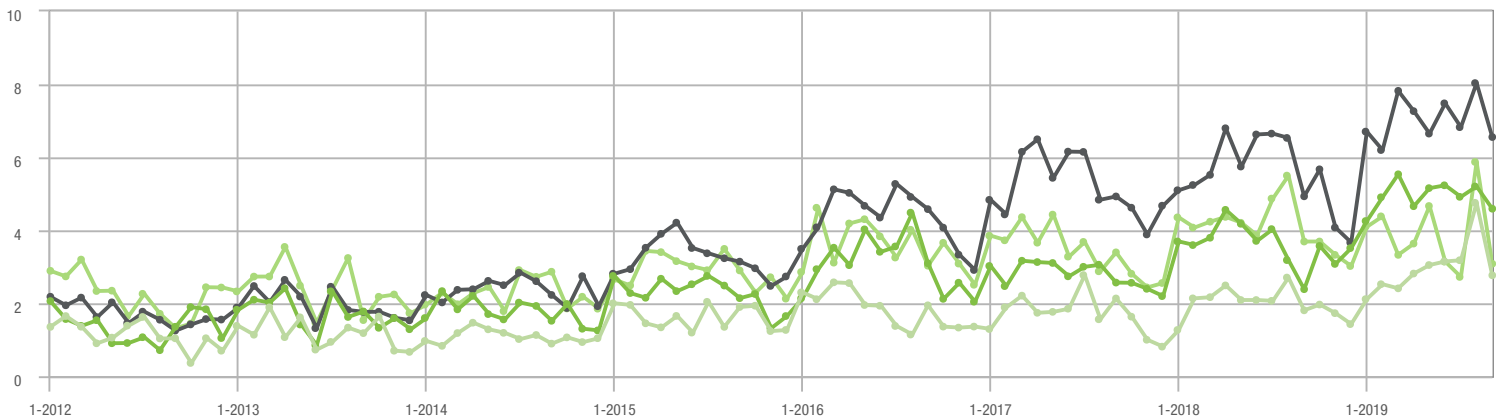


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

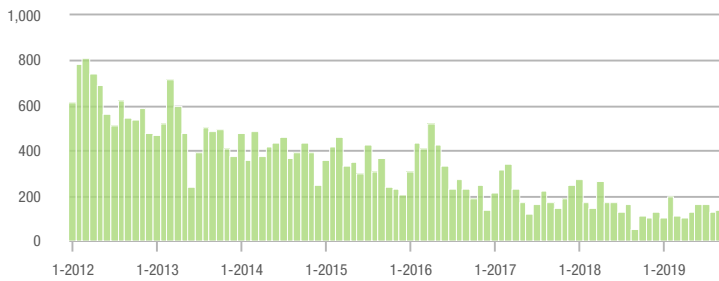


## Union County, NC

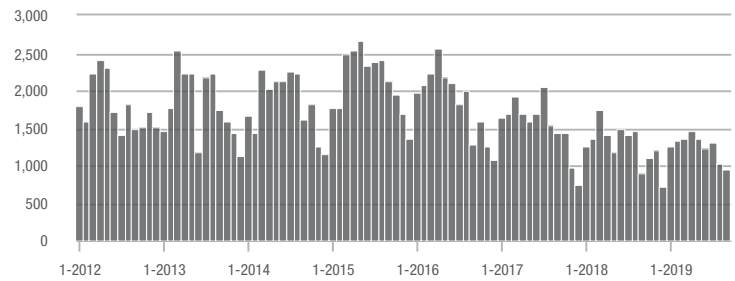
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	133	+ 141.8%	+ 3.1%	2.8	+ 115.4%	+ 8.7%	84	- 15.2%	- 3.4%
\$100,001 to \$200,000	948	+ 5.0%	- 7.5%	7.2	+ 22.0%	- 1.4%	168	- 20.0%	- 7.7%
\$200,001 to \$300,000	1,749	+ 21.0%	- 25.7%	6.8	+ 9.7%	- 16.2%	284	- 1.4%	- 14.2%
\$300,001 and Above	3,570	+ 35.4%	- 8.8%	5.9	+ 55.3%	- 0.2%	690	- 23.0%	- 9.9%
Total	6,400	+ 27.0%	- 13.8%	6.2	+ 37.8%	- 5.4%	1,226	- 17.9%	- 10.2%

### Showings

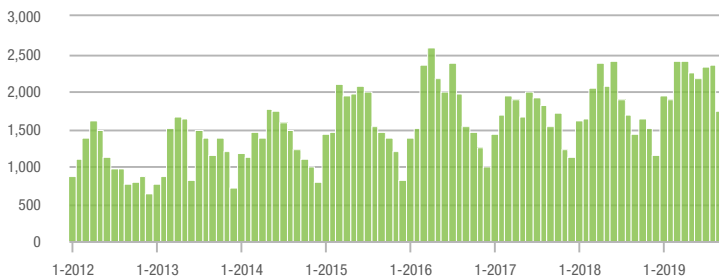
\$100,000 and Below



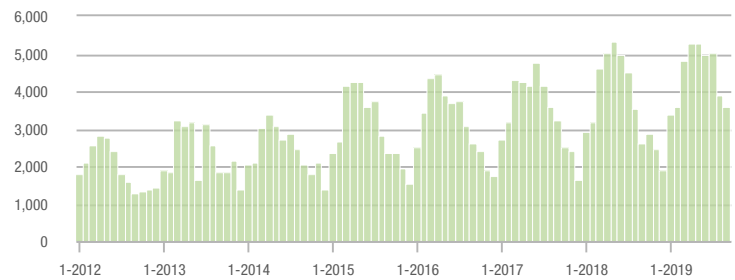
\$100,001 to \$200,000



\$200,001 to \$300,000

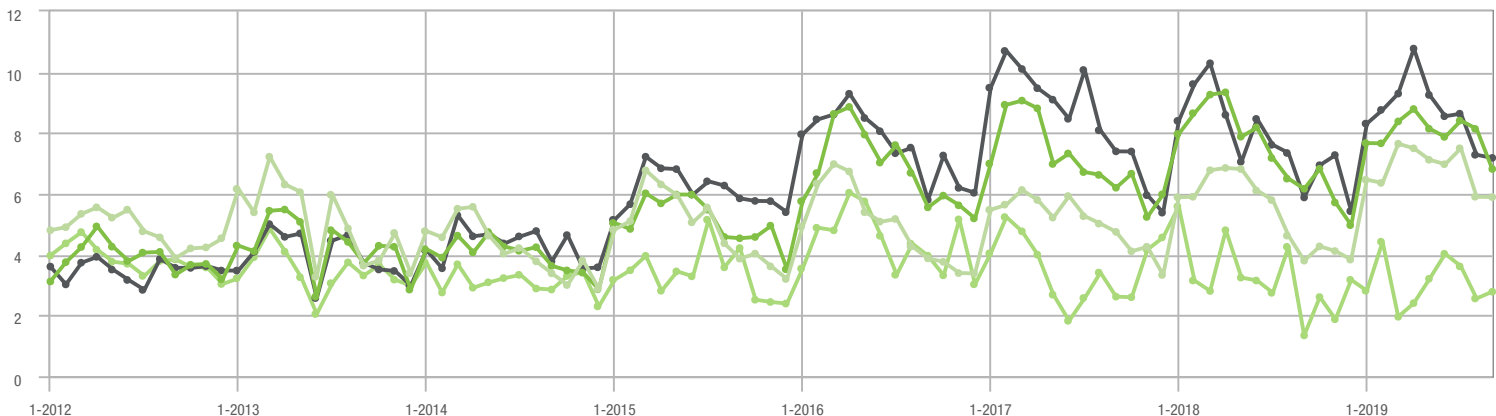


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

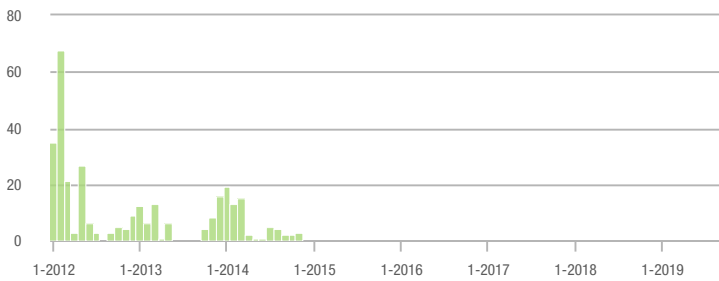


## Uptown Charlotte

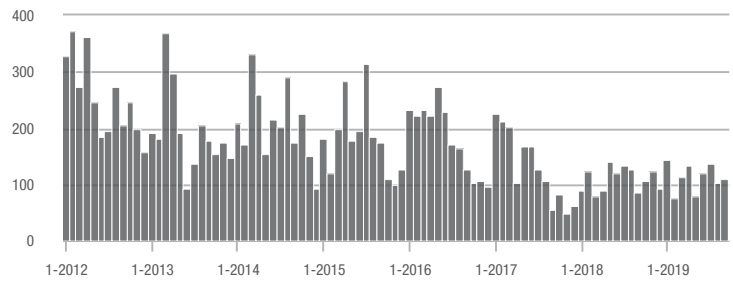
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	111	+ 27.6%	+ 6.7%	5.6	+ 9.8%	- 20.0%	20	+ 17.6%	+ 33.3%
\$200,001 to \$300,000	193	- 41.3%	- 36.5%	6.4	- 16.9%	- 24.3%	31	- 31.1%	- 13.9%
\$300,001 and Above	477	+ 78.7%	+ 9.4%	6.8	+ 54.5%	+ 0.8%	70	+ 9.4%	+ 6.1%
Total	781	+ 14.3%	- 7.5%	6.5	+ 14.0%	- 11.2%	121	- 4.0%	+ 3.4%

### Showings

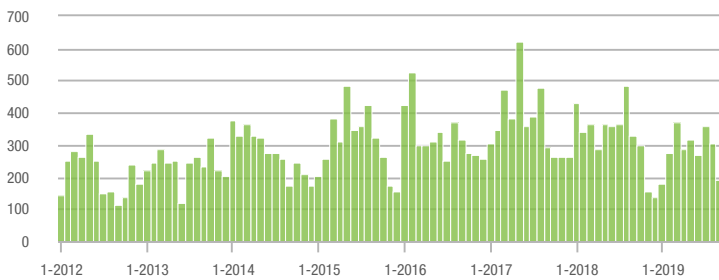
\$100,000 and Below



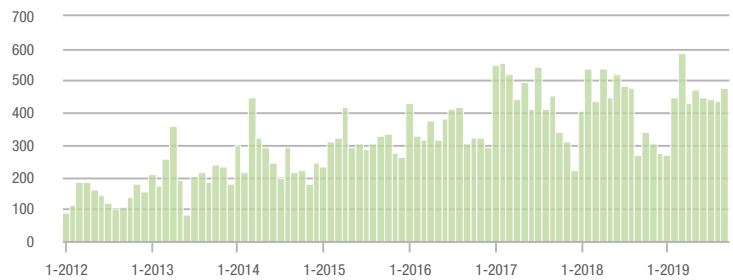
\$100,001 to \$200,000



\$200,001 to \$300,000

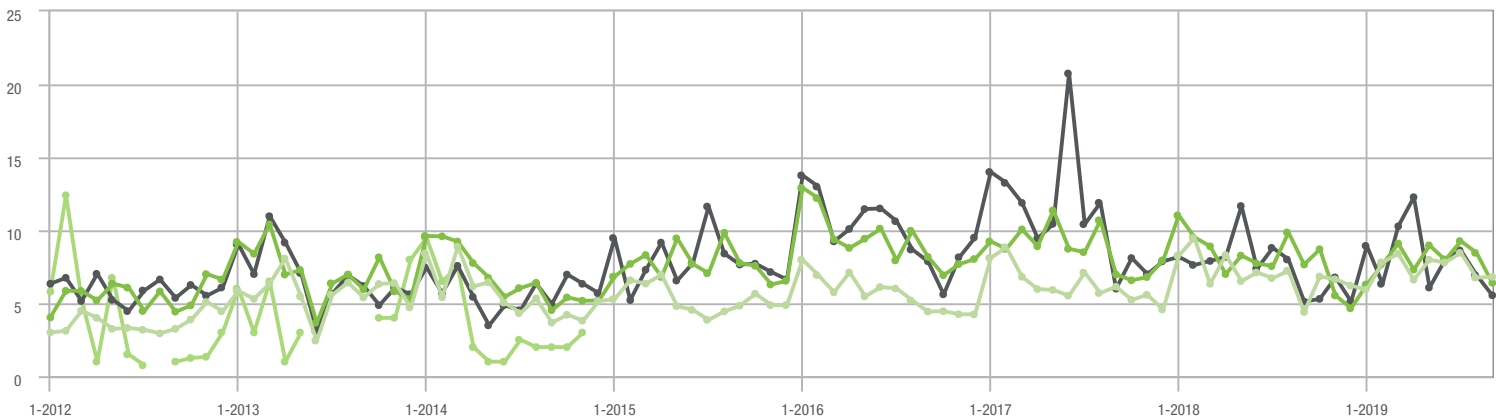


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

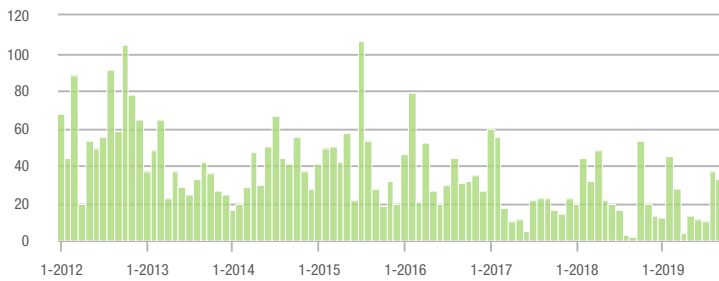


## Waxhaw, NC

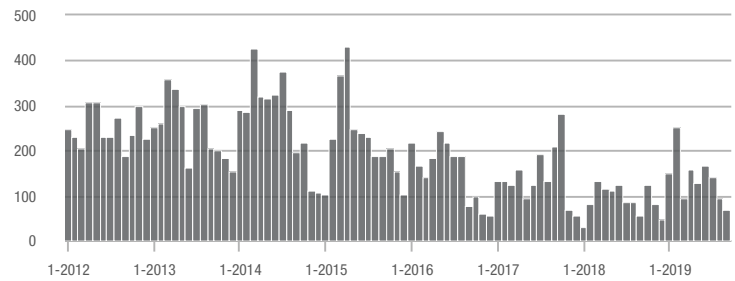
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	33	+ 1,550.0%	- 10.8%	2.2	+ 2,100.0%	+ 37.1%	28	+ 12.0%	- 3.4%
\$100,001 to \$200,000	69	+ 23.2%	- 27.4%	3.4	- 8.1%	+ 8.7%	38	+ 8.6%	- 17.4%
\$200,001 to \$300,000	244	+ 5.6%	- 37.0%	5.8	+ 3.6%	- 29.7%	57	- 9.5%	- 12.3%
\$300,001 and Above	1,502	+ 14.3%	- 12.2%	6.3	+ 53.7%	+ 1.0%	261	- 36.2%	- 13.9%
Total	1,848	+ 15.3%	- 17.1%	5.9	+ 43.9%	- 3.5%	384	- 27.8%	- 13.3%

### Showings

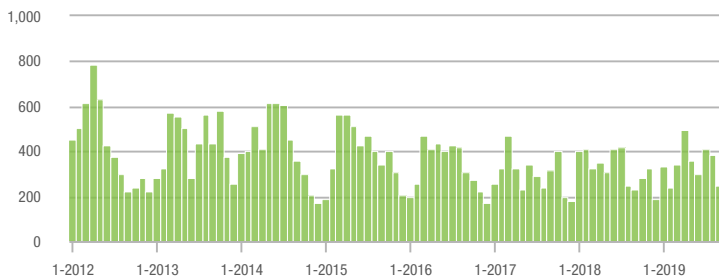
\$100,000 and Below



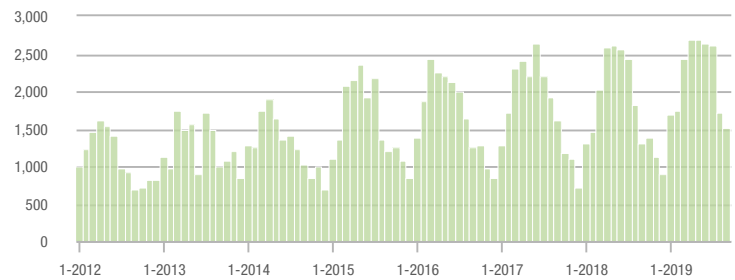
\$100,001 to \$200,000



\$200,001 to \$300,000

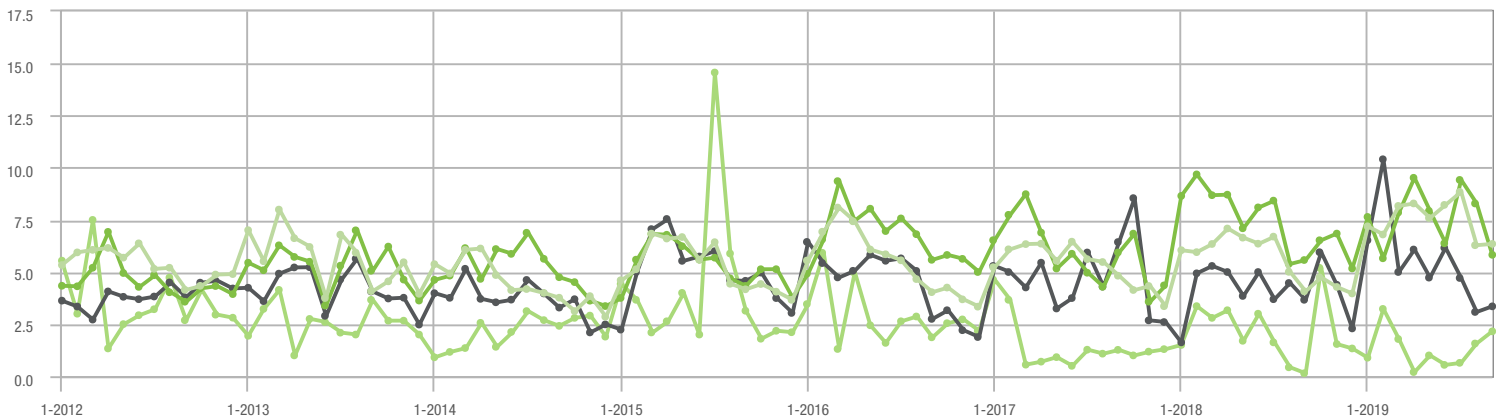


\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



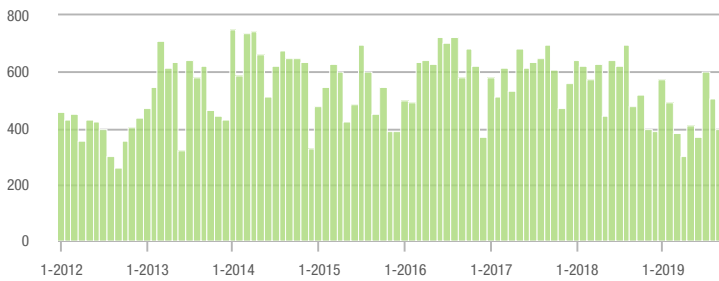


## York County, SC

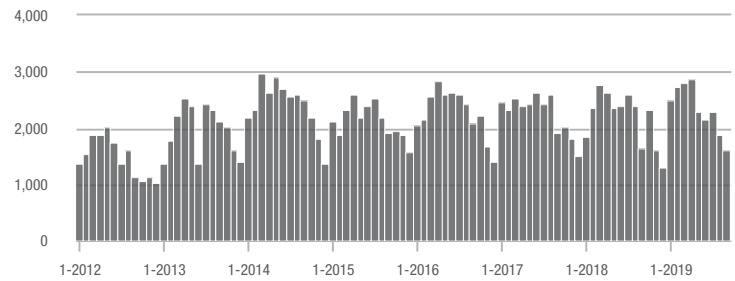
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change	September 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	398	- 16.4%	- 21.8%	5.4	+ 35.0%	- 11.9%	125	- 42.1%	- 11.3%
\$100,001 to \$200,000	1,619	- 1.6%	- 14.5%	8.2	+ 10.8%	- 8.3%	219	- 14.8%	- 6.0%
\$200,001 to \$300,000	2,713	+ 38.8%	- 17.4%	7.5	+ 25.0%	- 11.3%	394	- 1.3%	- 7.5%
\$300,001 and Above	3,292	+ 44.7%	- 16.3%	5.7	+ 35.7%	- 3.1%	661	- 0.9%	- 13.7%
Total	8,022	+ 26.3%	- 16.6%	6.6	+ 24.5%	- 6.9%	1,399	- 9.1%	- 10.7%

### Showings

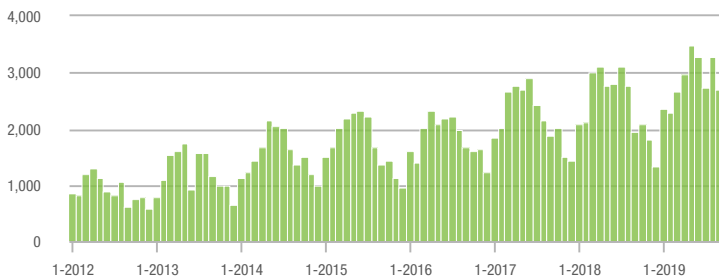
\$100,000 and Below



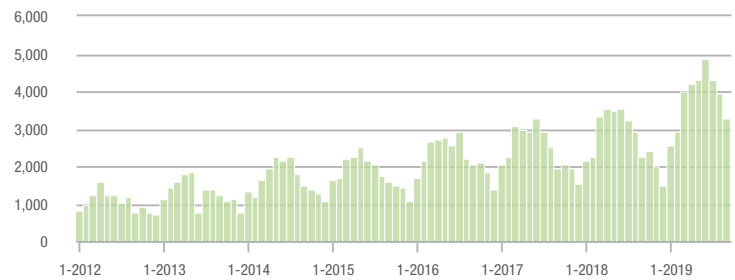
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

