

Showings Statistics

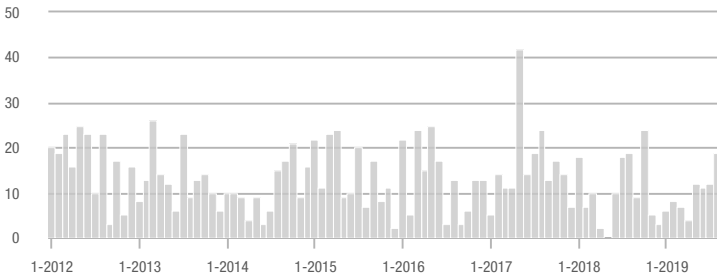
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	118	3.9	49
Anson County, NC	126	2.7	69
Cabarrus County, NC	6,521	7.7	973
Charlotte MSA	76,510	7.4	11,738
City of Charlotte, NC	30,946	8.4	3,944
Concord, NC	3,773	7.9	546
Davidson, NC	1,215	6.2	218
Denver, NC	1,270	4.7	325
Fort Mill, SC	2,876	8.7	375
Gaston County, NC	5,365	6.7	959
Gastonia, NC	2,505	7.0	397
Huntersville, NC	3,119	6.7	501
Iredell County, NC	6,384	6.0	1,318
Kannapolis, NC	1,515	8.4	199
Lake Norman	6,120	5.8	1,265
Lake Wylie	2,765	5.6	621
Lancaster County, SC	2,375	5.3	529
Lincoln County, NC	2,425	5.3	570
Lincolnton, NC	743	6.7	134
Matthews, NC	2,782	8.8	339
Mecklenburg County, NC	39,930	8.1	5,285
Monroe, NC	1,740	6.8	296
Montgomery County, NC	462	2.9	240
Mooresville, NC	4,382	6.2	833
Rock Hill, SC	3,492	7.8	504
Salisbury, NC	1,299	5.0	317
Stanly County, NC	884	4.0	286
Statesville, NC	1,619	6.4	340
Union County, NC	7,424	6.8	1,276
Uptown Charlotte	844	7.6	113
Waxhaw, NC	2,235	6.3	423
York County, SC	9,619	7.3	1,504

Alexander County, NC

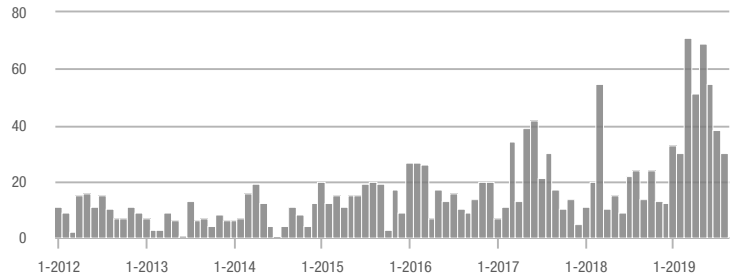
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	19	0.0%	+ 58.3%	3.8	+ 5.6%	+ 52.0%	14	- 17.6%	0.0%
\$100,001 to \$200,000	30	+ 25.0%	- 21.1%	2.5	- 21.9%	- 37.5%	14	+ 16.7%	+ 7.7%
\$200,001 to \$300,000	54	+ 14.9%	+ 14.9%	5.9	- 24.4%	+ 0.2%	13	+ 44.4%	+ 8.3%
\$300,001 and Above	15	- 40.0%	+ 66.7%	2.6	- 68.7%	+ 85.7%	8	+ 100.0%	0.0%
Total	118	+ 2.6%	+ 11.3%	3.9	- 29.1%	+ 1.4%	49	+ 16.7%	+ 4.3%

Showings

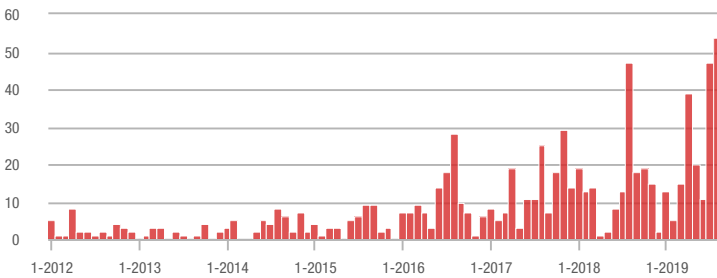
\$100,000 and Below



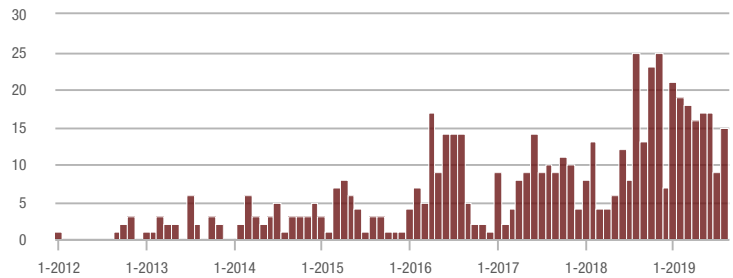
\$100,001 to \$200,000



\$200,001 to \$300,000

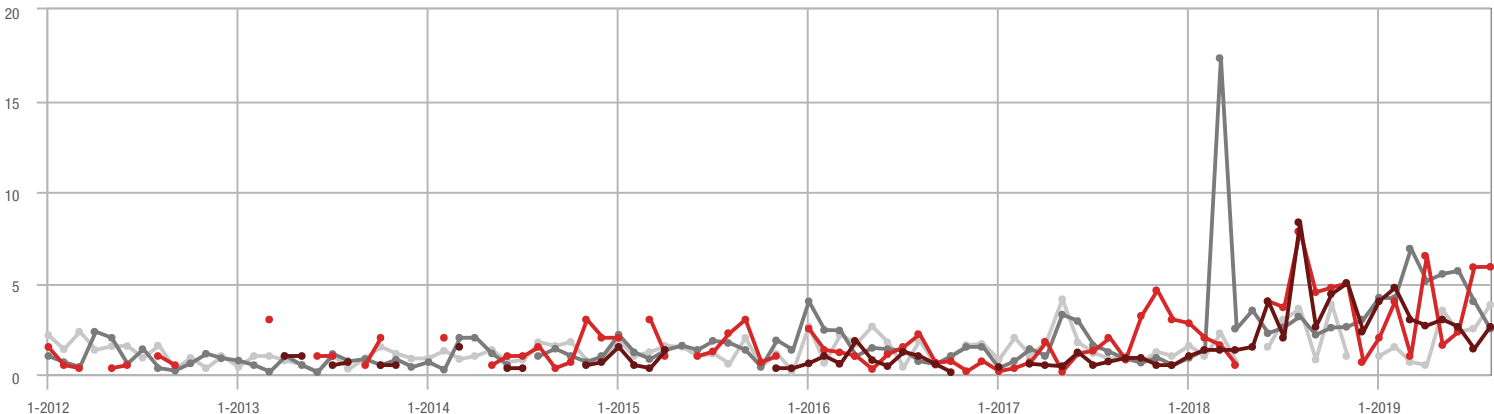


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

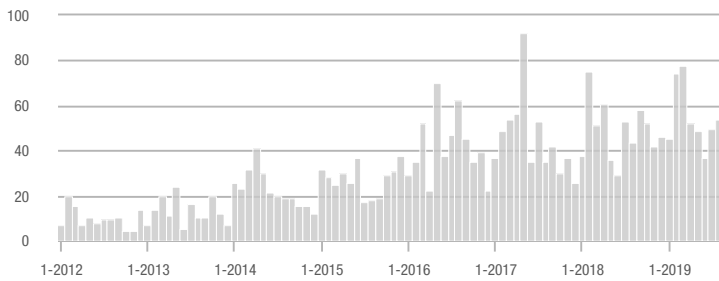
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Anson County, NC

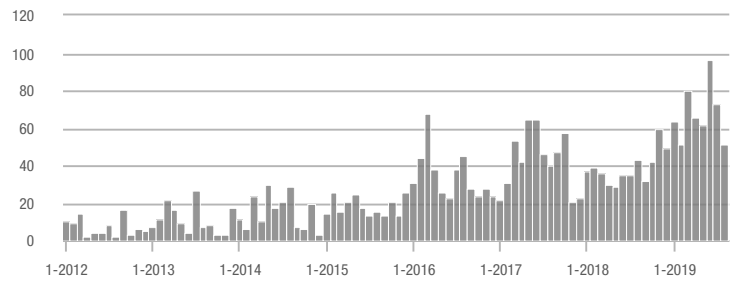
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	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	54	+ 22.7%	+ 8.0%	2.3	+ 35.3%	+ 17.6%	37	- 33.9%	- 11.9%
\$100,001 to \$200,000	51	+ 18.6%	- 30.1%	3.7	+ 42.3%	- 4.1%	18	- 50.0%	- 25.0%
\$200,001 to \$300,000	11	0.0%	+ 266.7%	2.8	+ 21.7%	+ 175.0%	7	- 22.2%	+ 16.7%
\$300,001 and Above	10	+ 42.9%	- 9.1%	1.0	- 23.1%	- 33.3%	7	- 36.4%	0.0%
Total	126	+ 20.0%	- 8.0%	2.7	+ 35.0%	+ 5.0%	69	- 38.4%	- 12.7%

Showings

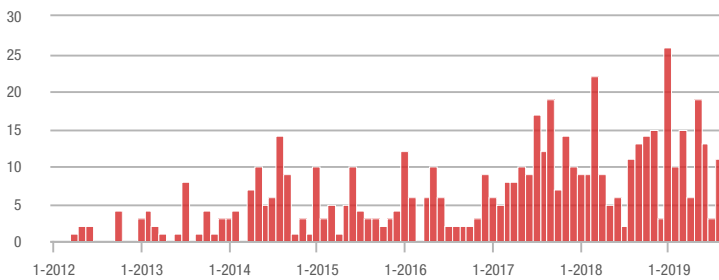
\$100,000 and Below



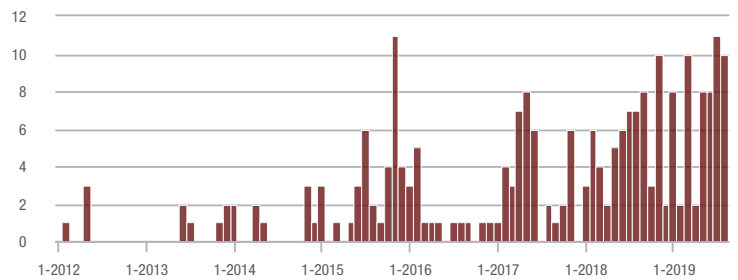
\$100,001 to \$200,000



\$200,001 to \$300,000

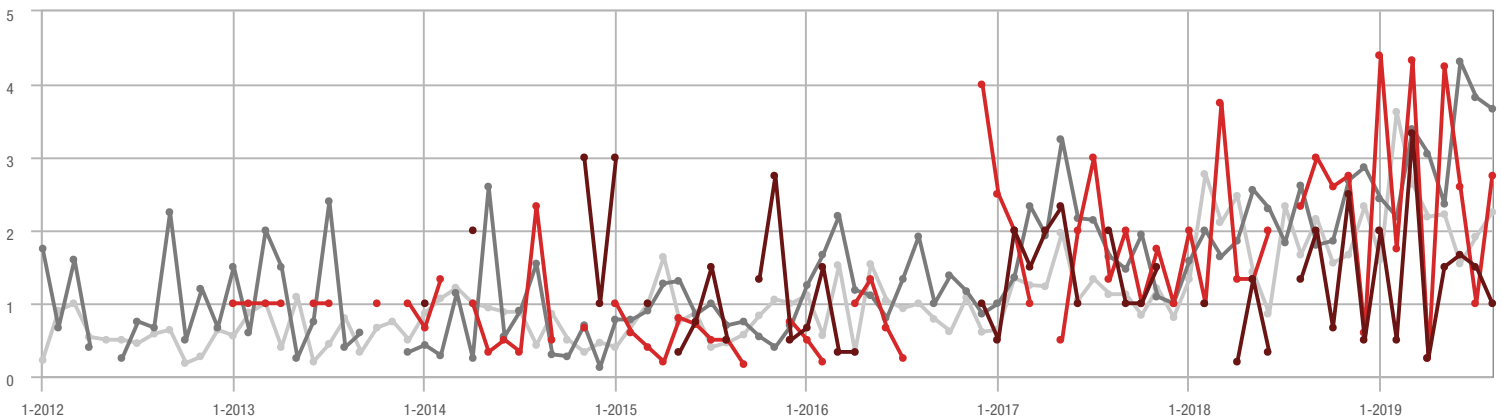


\$300,001 and Above



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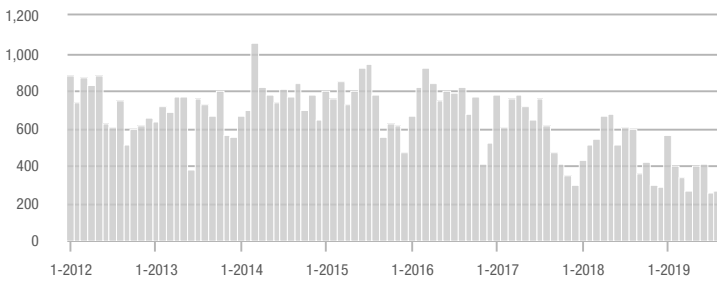


Cabarrus County, NC

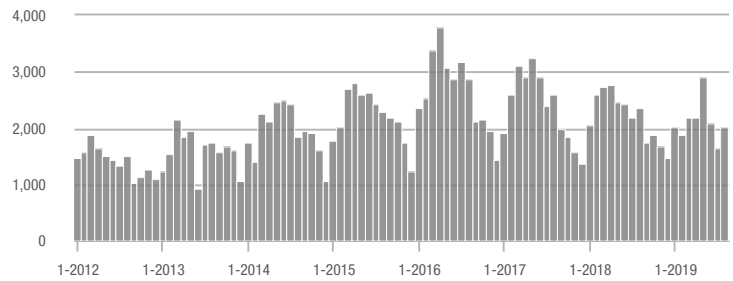
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	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	265	- 55.2%	+ 3.1%	5.3	- 29.3%	+ 35.7%	75	- 45.7%	- 10.7%
\$100,001 to \$200,000	2,031	- 13.9%	+ 22.9%	11.8	+ 21.6%	+ 17.9%	191	- 30.8%	+ 3.2%
\$200,001 to \$300,000	2,043	- 2.5%	- 8.4%	8.2	+ 13.9%	+ 2.9%	276	- 14.8%	- 11.0%
\$300,001 and Above	2,182	+ 52.9%	- 1.0%	5.8	+ 45.0%	+ 2.1%	431	- 6.1%	- 4.2%
Total	6,521	+ 0.7%	+ 2.8%	7.7	+ 14.9%	+ 8.6%	973	- 18.7%	- 5.4%

Showings

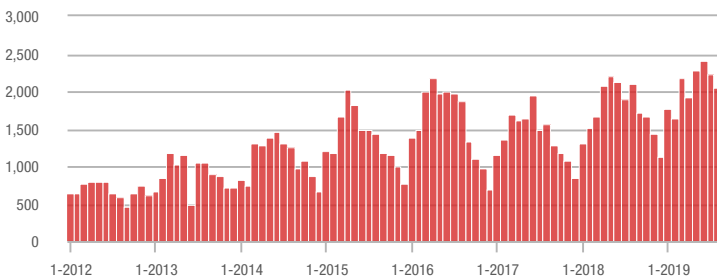
\$100,000 and Below



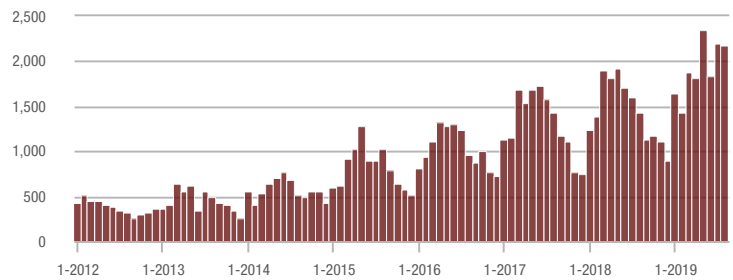
\$100,001 to \$200,000



\$200,001 to \$300,000

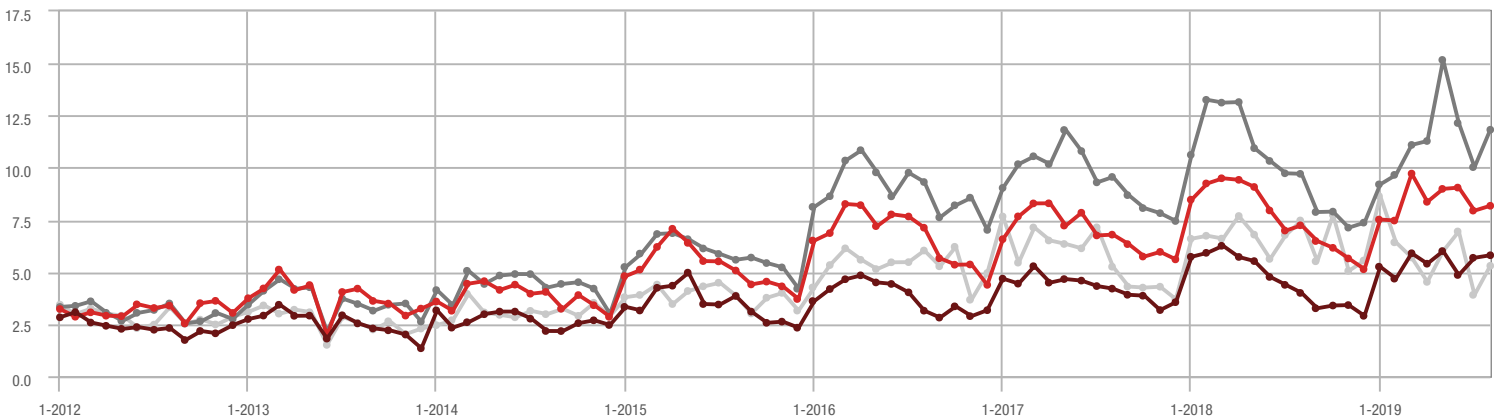


\$300,001 and Above



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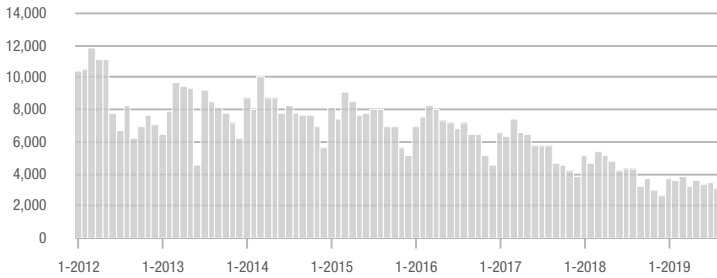


Charlotte MSA

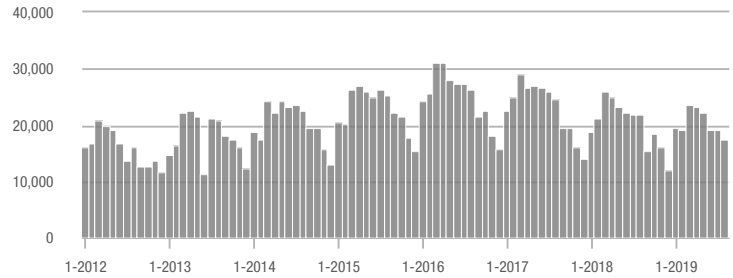
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\$100,000 and Below	3,155	- 27.7%	- 10.2%	5.5	0.0%	+ 2.0%	949	- 33.5%	- 10.2%
\$100,001 to \$200,000	17,448	- 20.6%	- 8.9%	9.8	+ 6.5%	- 3.1%	1,954	- 27.0%	- 6.4%
\$200,001 to \$300,000	23,925	+ 18.7%	+ 0.7%	8.2	+ 9.3%	+ 3.0%	3,114	+ 2.6%	- 3.7%
\$300,001 and Above	31,982	+ 29.2%	- 4.4%	6.2	+ 24.0%	- 1.9%	5,721	- 4.8%	- 4.2%
Total	76,510	+ 7.4%	- 4.2%	7.4	+ 12.1%	- 0.7%	11,738	- 10.7%	- 4.9%

Showings

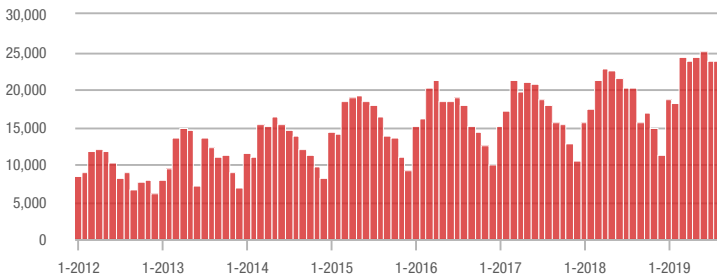
\$100,000 and Below



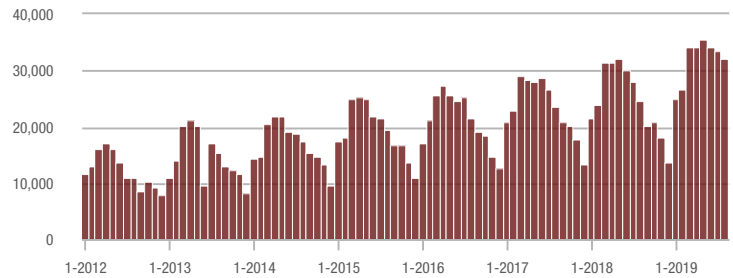
\$100,001 to \$200,000



\$200,001 to \$300,000

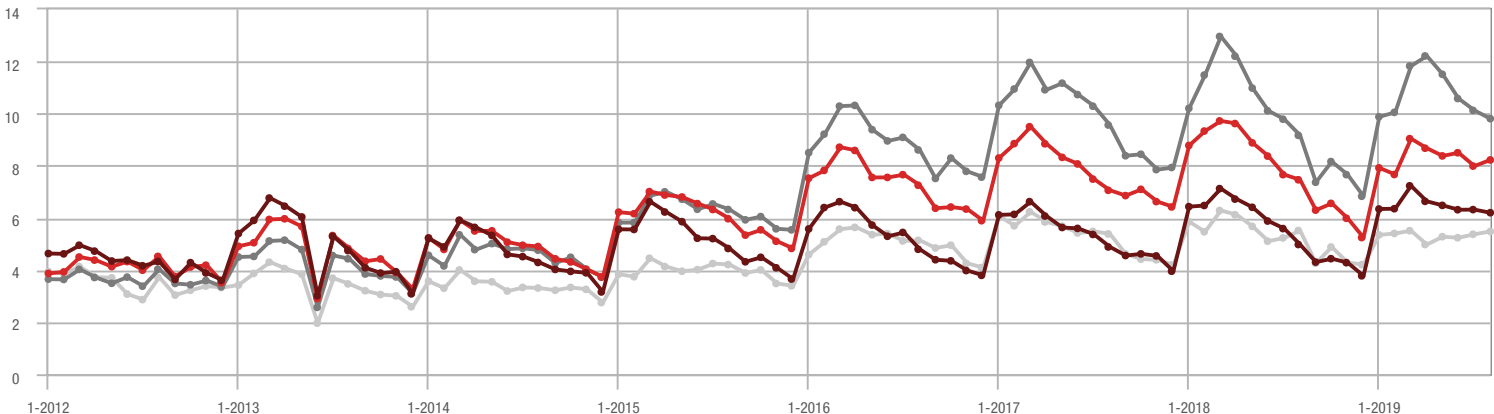


\$300,001 and Above



Buyer Interest (Showings/Listings)

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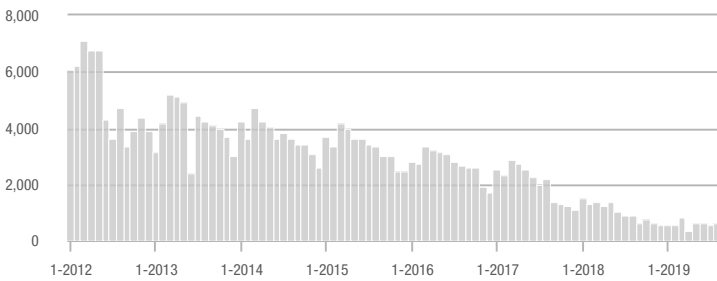


City of Charlotte, NC

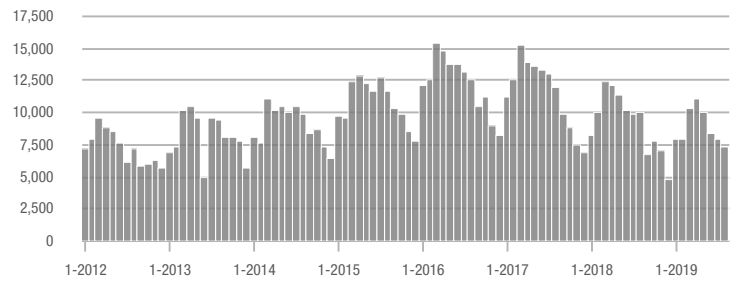
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\$100,000 and Below	636	- 28.9%	+ 11.8%	9.9	+ 16.5%	+ 23.5%	94	- 40.1%	- 9.6%
\$100,001 to \$200,000	7,333	- 27.3%	- 7.4%	11.9	+ 8.2%	- 6.5%	631	- 33.8%	- 1.9%
\$200,001 to \$300,000	9,600	+ 15.6%	- 10.3%	8.5	+ 1.2%	- 4.6%	1,172	+ 11.7%	- 7.2%
\$300,001 and Above	13,377	+ 38.1%	+ 0.4%	7.0	+ 29.6%	+ 3.3%	2,047	- 0.3%	- 3.9%
Total	30,946	+ 6.8%	- 4.8%	8.4	+ 10.5%	- 1.3%	3,944	- 6.4%	- 4.7%

Showings

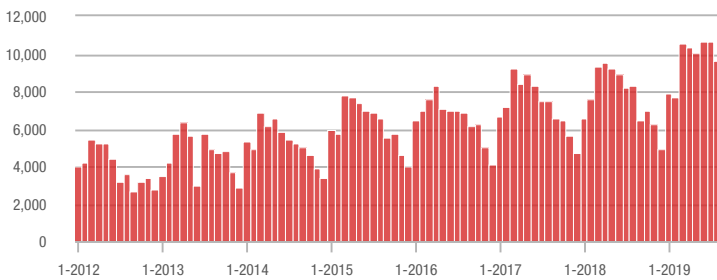
\$100,000 and Below



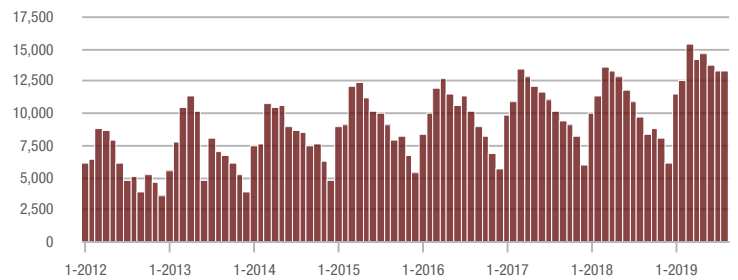
\$100,001 to \$200,000



\$200,001 to \$300,000

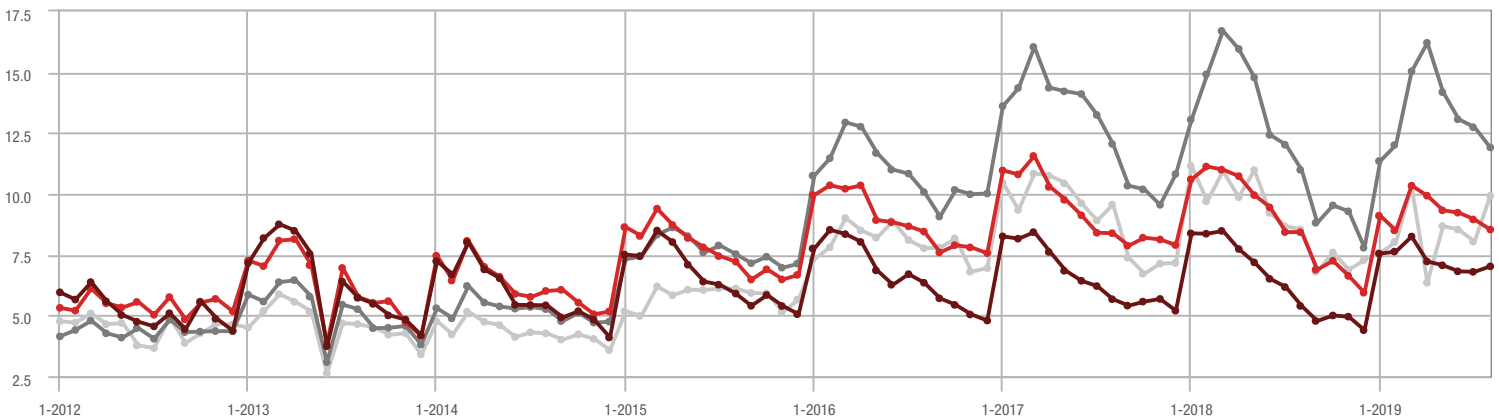


\$300,001 and Above



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Showings Report for August 2019

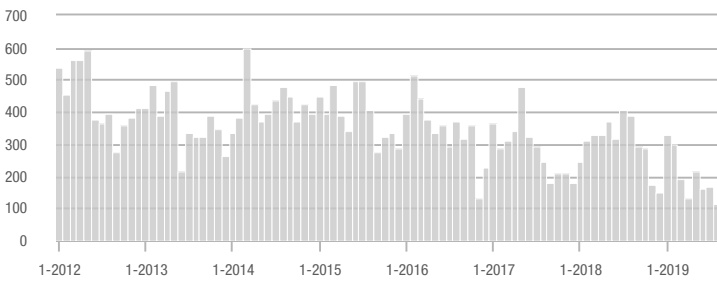
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Concord, NC

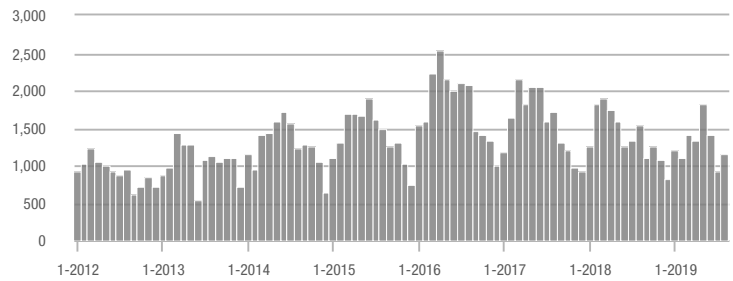
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	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	113	- 70.8%	- 32.3%	5.0	- 36.7%	- 11.3%	36	- 56.1%	- 5.3%
\$100,001 to \$200,000	1,158	- 24.4%	+ 26.6%	12.6	+ 11.5%	+ 19.5%	98	- 33.8%	+ 4.3%
\$200,001 to \$300,000	1,339	+ 12.9%	- 7.3%	8.7	+ 8.8%	+ 4.4%	170	+ 3.0%	- 11.0%
\$300,001 and Above	1,163	+ 48.9%	- 8.9%	5.5	+ 37.5%	- 1.9%	242	- 1.2%	- 8.0%
Total	3,773	- 2.9%	- 0.8%	7.9	+ 5.3%	+ 7.0%	546	- 14.7%	- 6.8%

Showings

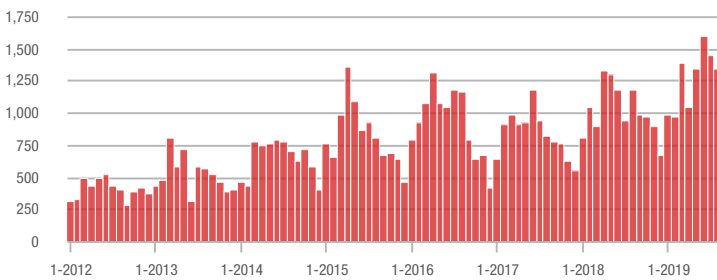
\$100,000 and Below



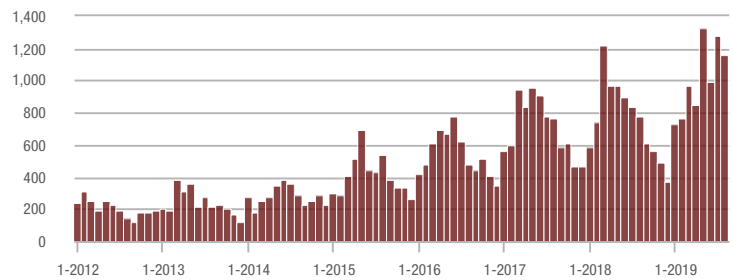
\$100,001 to \$200,000



\$200,001 to \$300,000

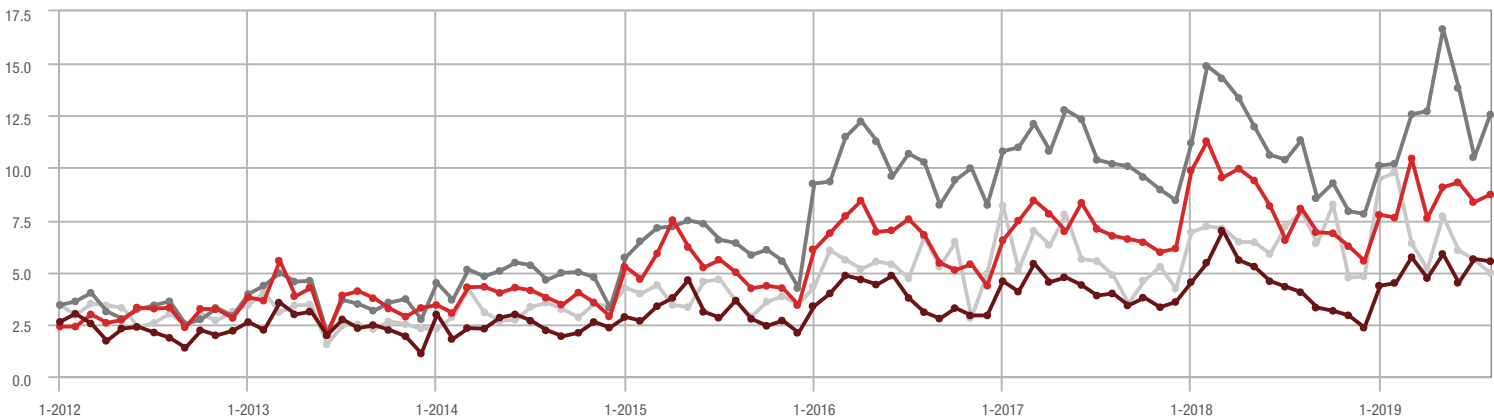


\$300,001 and Above



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Showings Report for August 2019

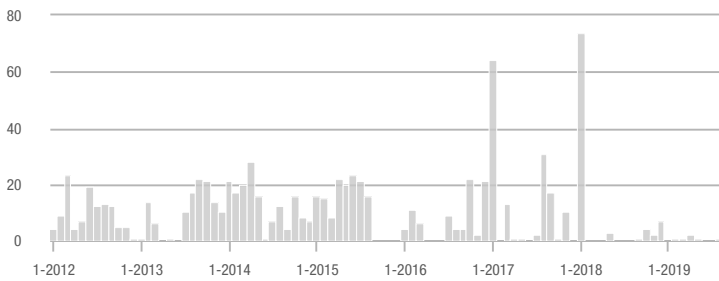
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Davidson, NC

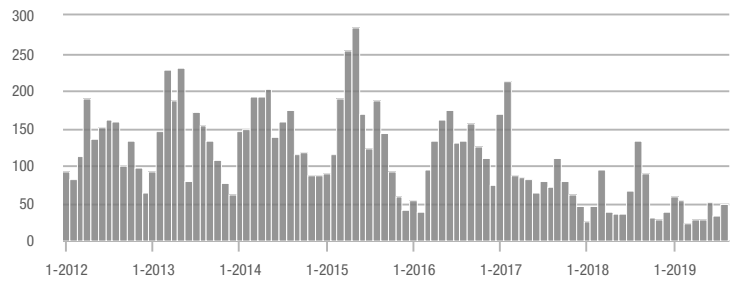
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	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	—	—	0.0	0.0%	0.0%	2	- 33.3%	0.0%
\$100,001 to \$200,000	48	- 63.9%	+ 41.2%	6.0	- 50.0%	+ 63.6%	10	- 44.4%	- 9.1%
\$200,001 to \$300,000	339	+ 92.6%	+ 108.0%	10.5	+ 61.5%	+ 61.5%	35	+ 12.9%	+ 25.0%
\$300,001 and Above	827	+ 30.6%	+ 4.6%	5.3	+ 12.8%	- 1.5%	171	+ 14.0%	+ 6.2%
Total	1,215	+ 29.0%	+ 23.0%	6.2	+ 14.8%	+ 13.9%	218	+ 7.9%	+ 7.9%

Showings

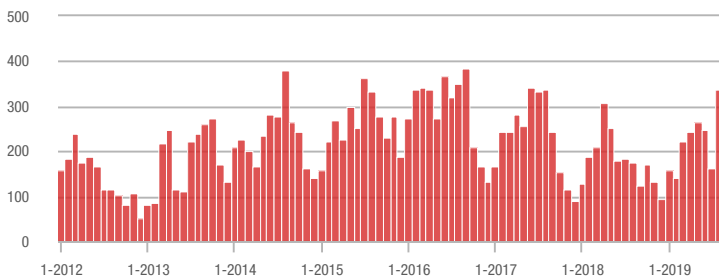
\$100,000 and Below



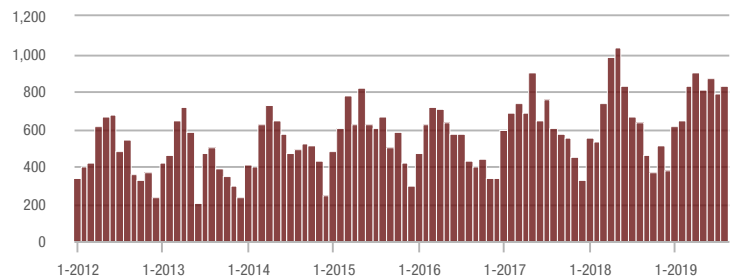
\$100,001 to \$200,000



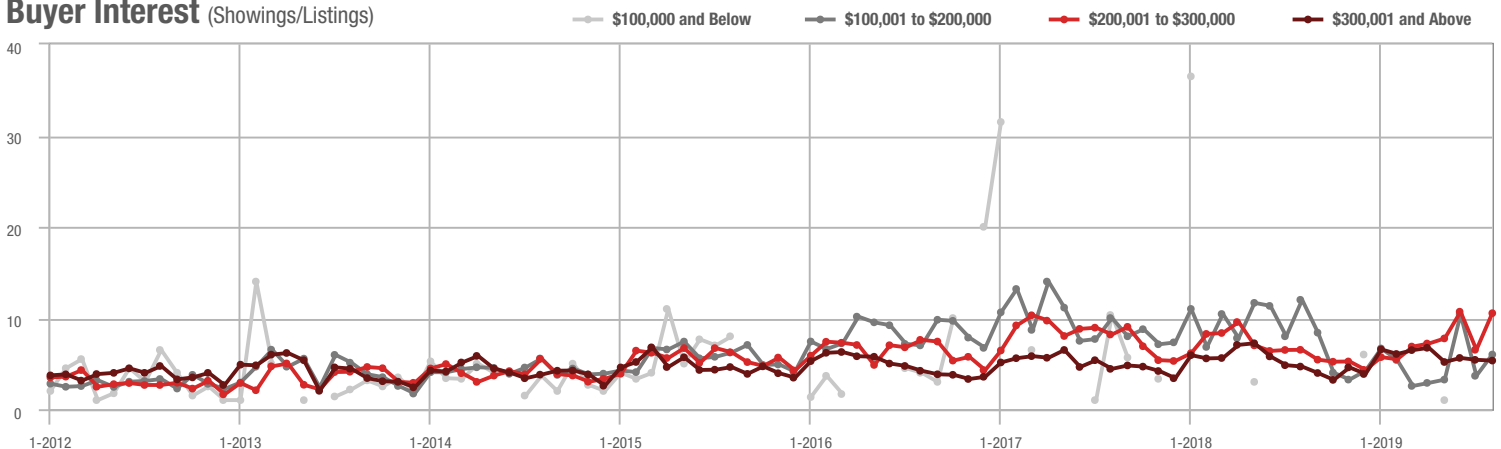
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for August 2019

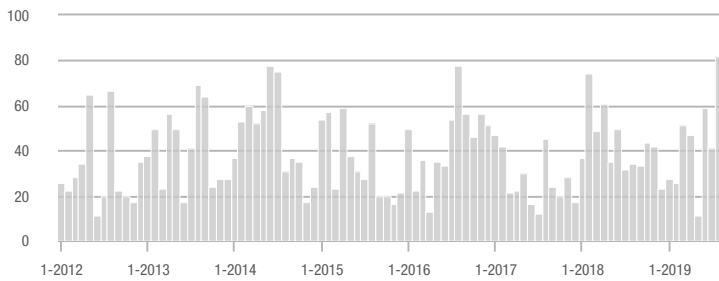
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Denver, NC

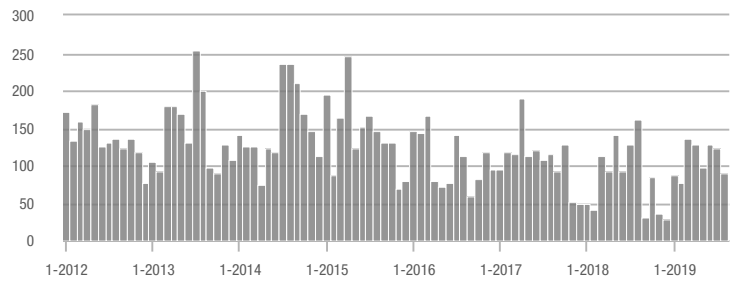
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\$100,000 and Below	82	+ 141.2%	+ 100.0%	3.7	+ 85.0%	+ 95.7%	39	- 7.1%	0.0%
\$100,001 to \$200,000	89	- 45.1%	- 27.0%	5.1	- 64.8%	- 31.8%	22	+ 22.2%	+ 4.8%
\$200,001 to \$300,000	275	+ 61.8%	+ 17.0%	6.4	+ 36.2%	+ 17.4%	50	+ 11.1%	- 5.7%
\$300,001 and Above	824	+ 19.4%	- 19.6%	4.3	- 2.3%	- 21.6%	214	+ 0.5%	- 1.4%
Total	1,270	+ 20.3%	- 10.8%	4.7	- 2.1%	- 13.6%	325	+ 2.2%	- 1.5%

Showings

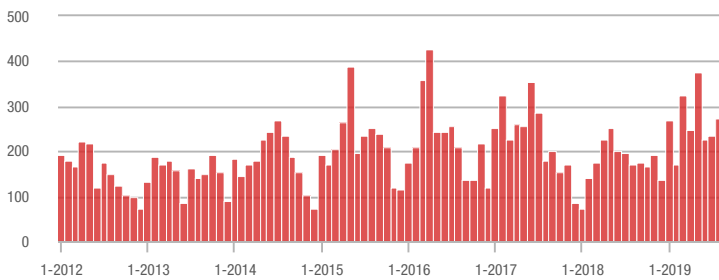
\$100,000 and Below



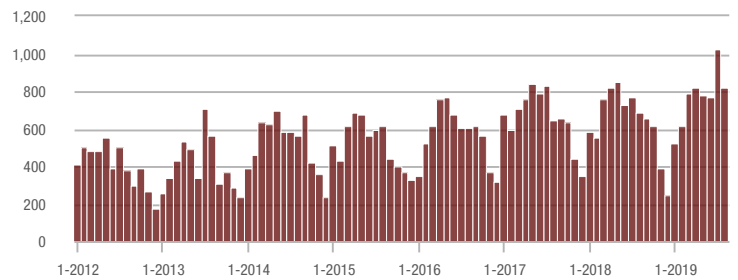
\$100,001 to \$200,000



\$200,001 to \$300,000

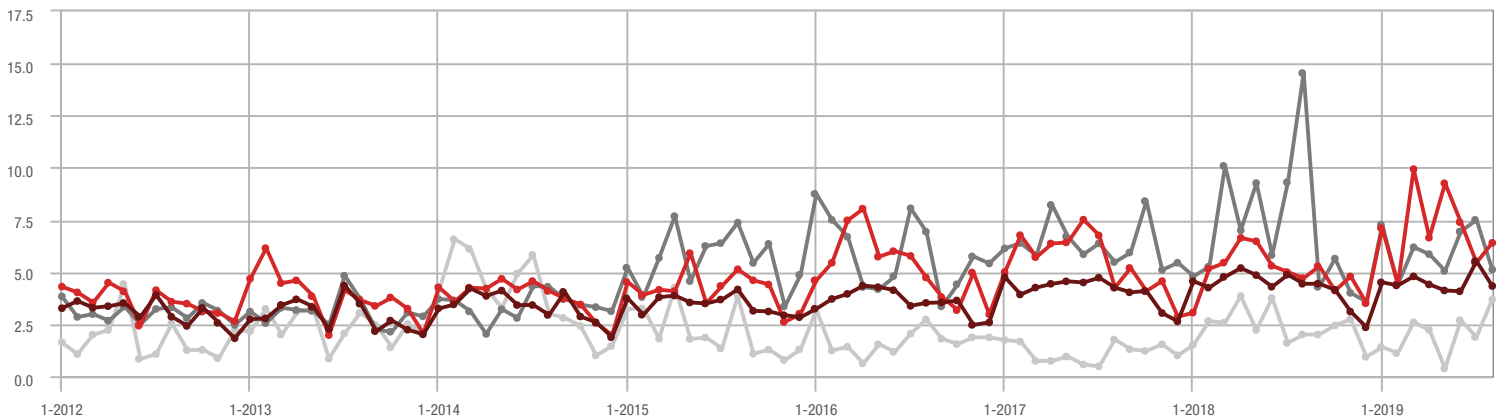


\$300,001 and Above



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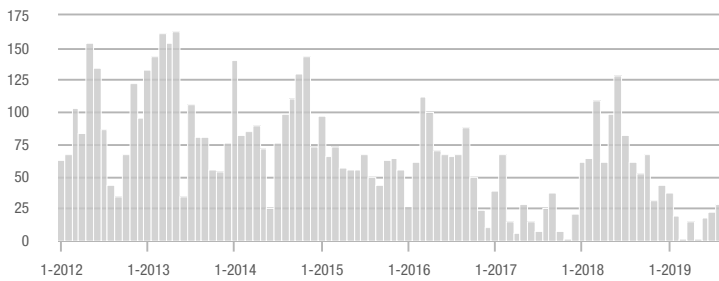
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Fort Mill, SC

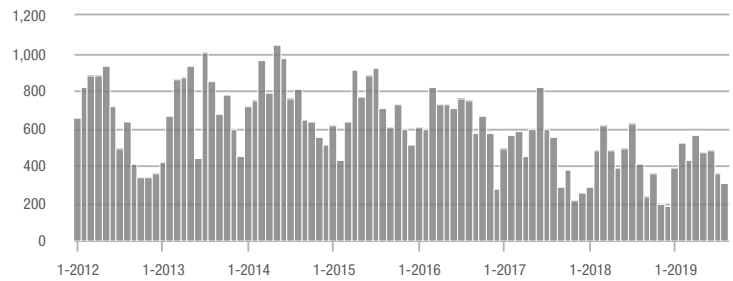
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\$100,000 and Below	29	- 52.5%	+ 31.8%	14.0	+ 154.5%	+ 110.0%	5	- 58.3%	- 16.7%
\$100,001 to \$200,000	307	- 26.0%	- 14.2%	12.2	+ 6.1%	+ 19.9%	30	- 31.8%	- 25.0%
\$200,001 to \$300,000	972	+ 45.3%	+ 18.7%	10.8	+ 40.3%	+ 31.5%	92	- 8.0%	- 11.5%
\$300,001 and Above	1,568	+ 17.2%	- 17.6%	7.4	+ 27.6%	- 7.9%	248	- 12.7%	- 10.8%
Total	2,876	+ 15.8%	- 7.3%	8.7	+ 27.9%	+ 5.8%	375	- 14.8%	- 12.4%

Showings

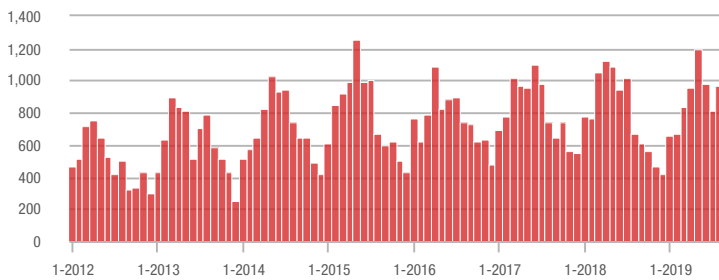
\$100,000 and Below



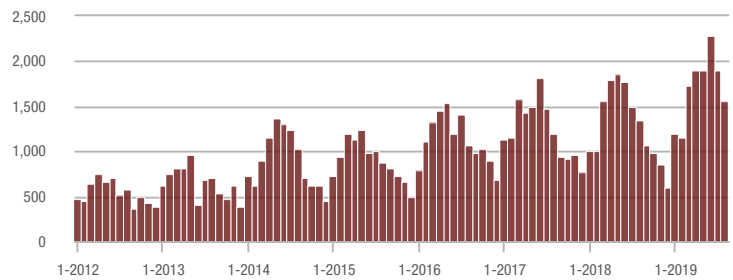
\$100,001 to \$200,000



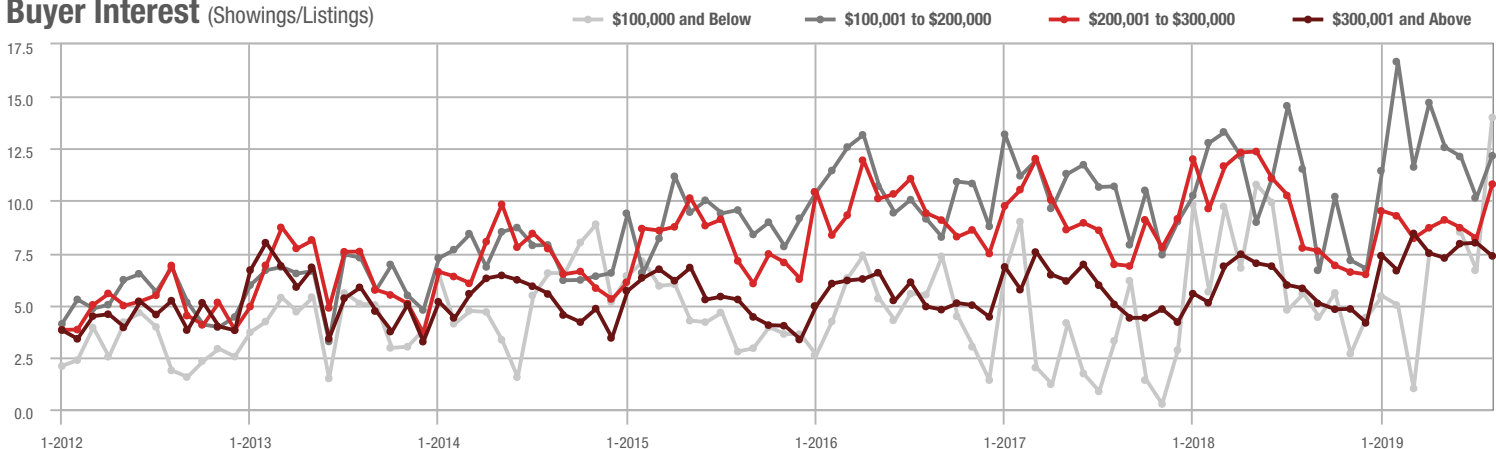
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

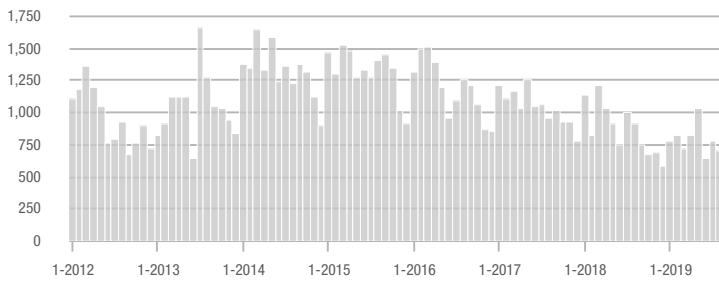


Gaston County, NC

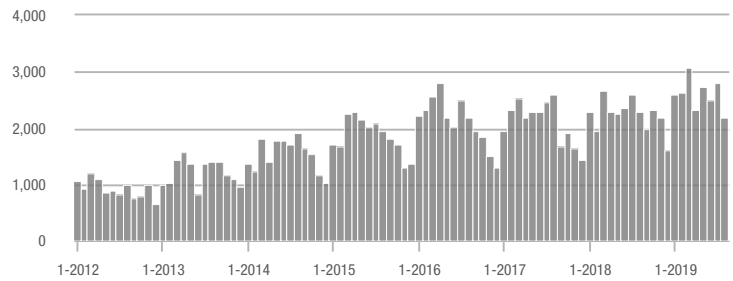
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	697	- 23.8%	- 10.3%	6.3	+ 21.2%	+ 5.2%	194	- 34.0%	- 9.8%
\$100,001 to \$200,000	2,175	- 4.8%	- 22.9%	8.3	+ 7.8%	- 12.1%	280	- 12.2%	- 11.9%
\$200,001 to \$300,000	1,564	+ 52.4%	+ 6.8%	6.9	+ 13.1%	+ 3.3%	246	+ 17.1%	0.0%
\$300,001 and Above	929	+ 36.6%	+ 16.1%	4.6	+ 21.1%	+ 12.1%	239	- 0.4%	+ 1.7%
Total	5,365	+ 9.4%	- 8.5%	6.7	+ 11.7%	- 4.3%	959	- 9.8%	- 5.4%

Showings

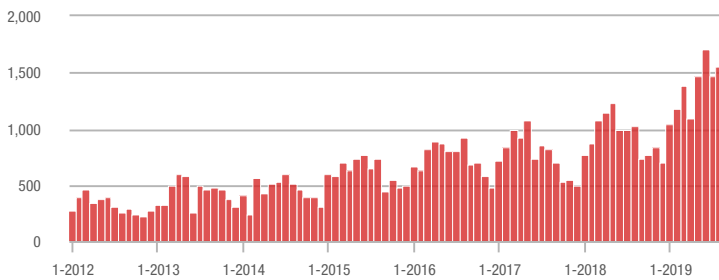
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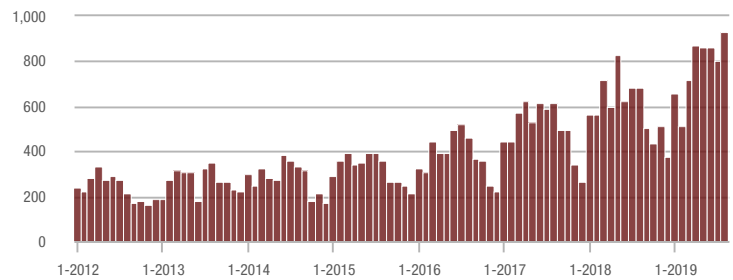
\$100,001 to \$200,000



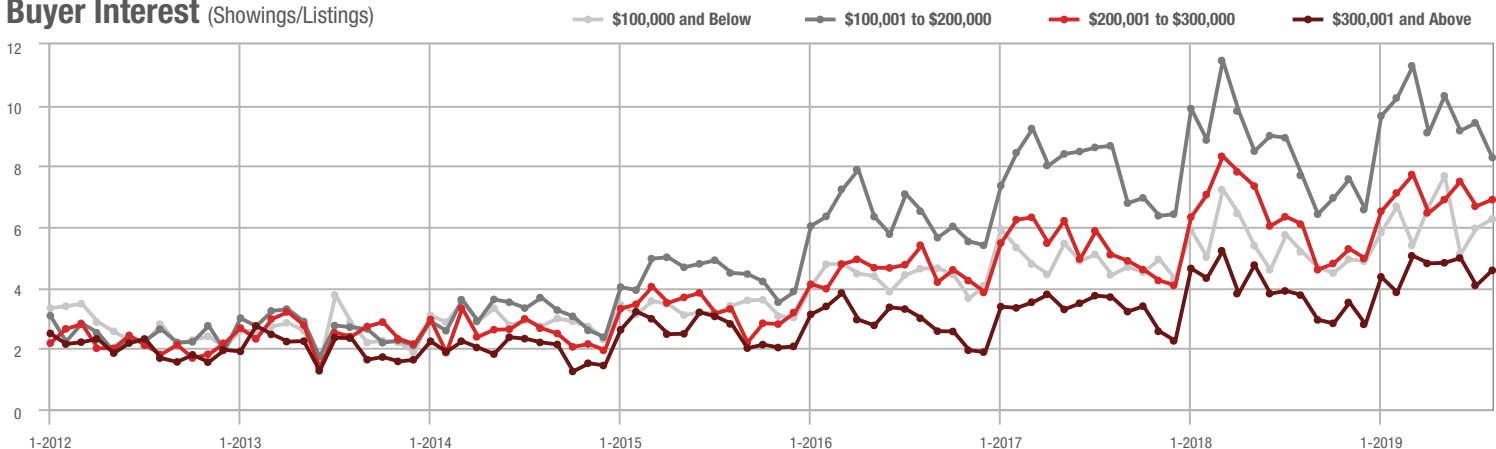
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for August 2019

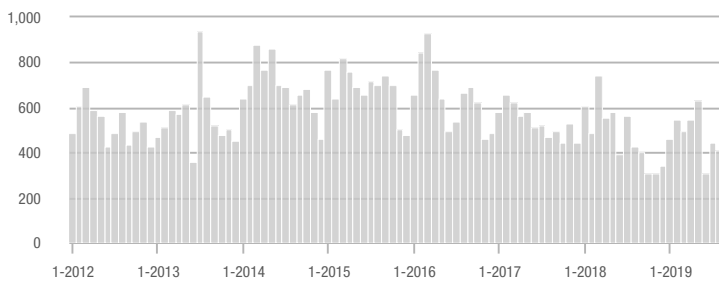
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Gastonia, NC

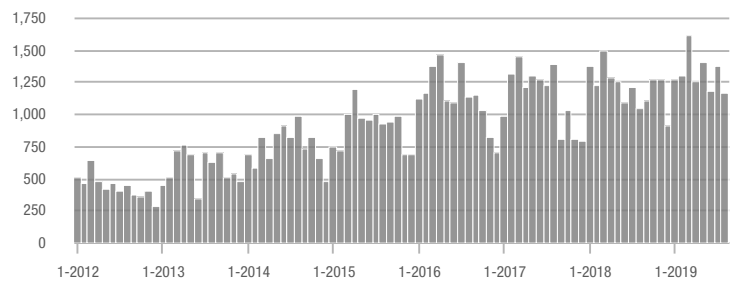
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	412	- 3.3%	- 7.0%	7.5	+ 38.9%	- 7.3%	75	- 30.6%	- 1.3%
\$100,001 to \$200,000	1,168	+ 11.9%	- 15.5%	8.5	+ 13.3%	- 7.9%	146	- 3.9%	- 8.2%
\$200,001 to \$300,000	666	+ 47.3%	+ 27.1%	6.4	+ 14.3%	+ 2.7%	107	+ 23.0%	+ 20.2%
\$300,001 and Above	259	+ 41.5%	+ 6.6%	4.1	+ 7.9%	- 5.1%	69	+ 6.2%	+ 11.3%
Total	2,505	+ 19.0%	- 3.4%	7.0	+ 14.8%	- 7.5%	397	- 3.6%	+ 2.8%

Showings

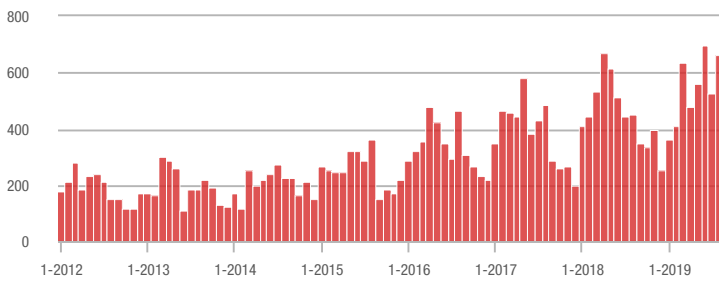
\$100,000 and Below



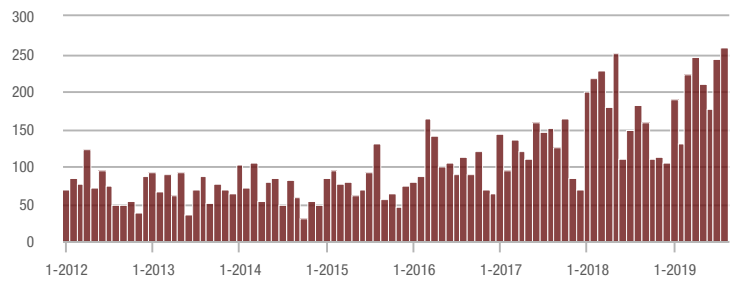
\$100,001 to \$200,000



\$200,001 to \$300,000

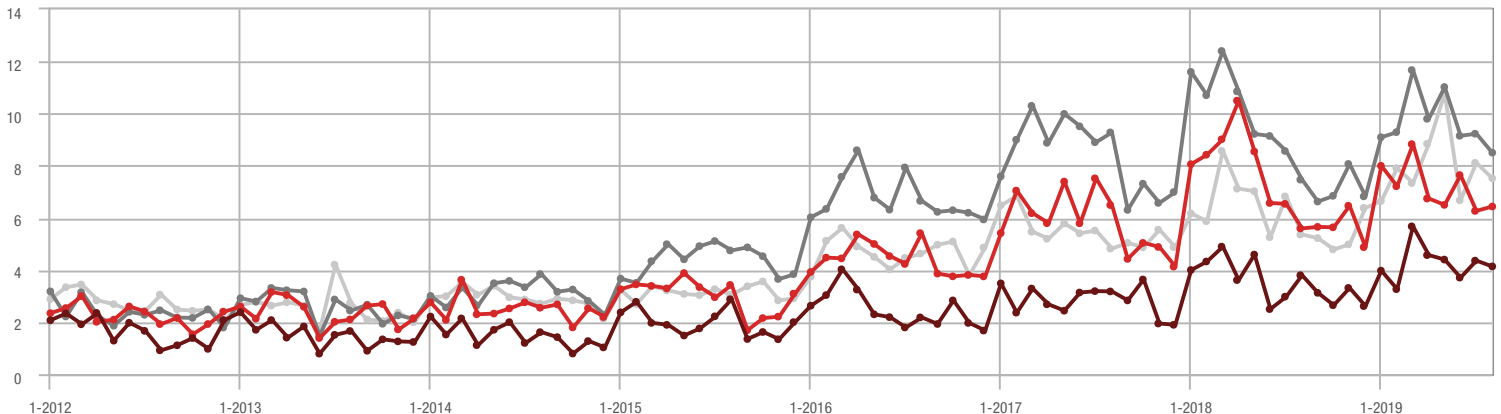


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

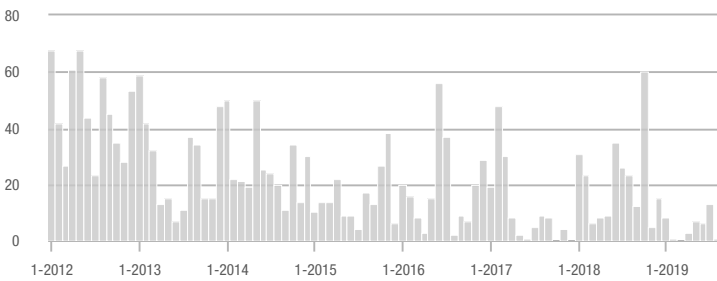
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Huntersville, NC

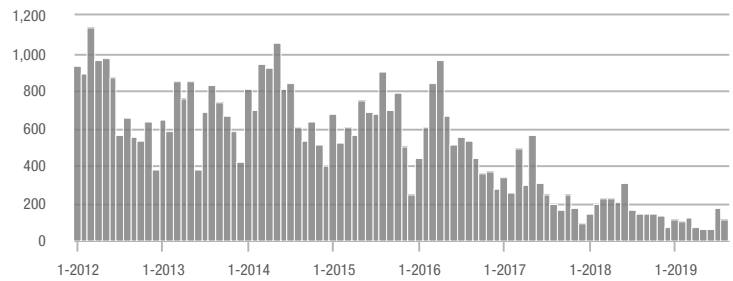
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 95.7%	- 92.3%	0.3	- 92.5%	- 88.6%	7	- 41.7%	- 30.0%
\$100,001 to \$200,000	109	- 25.9%	- 37.7%	8.6	+ 22.9%	- 20.6%	17	- 39.3%	- 19.0%
\$200,001 to \$300,000	1,158	+ 7.5%	+ 1.8%	8.2	+ 1.2%	+ 2.7%	142	+ 0.7%	- 2.1%
\$300,001 and Above	1,851	+ 1.6%	- 6.9%	6.0	- 6.3%	+ 2.9%	335	+ 3.4%	- 10.4%
Total	3,119	+ 1.7%	- 5.9%	6.7	- 2.9%	+ 1.7%	501	- 0.8%	- 8.9%

Showings

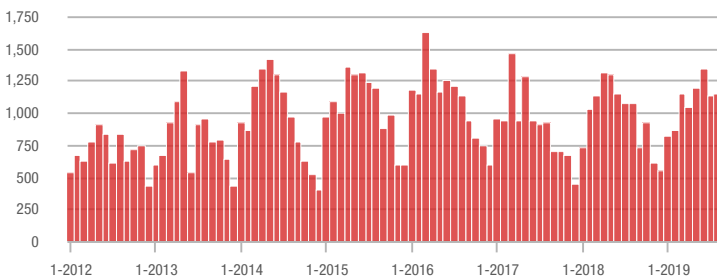
\$100,000 and Below



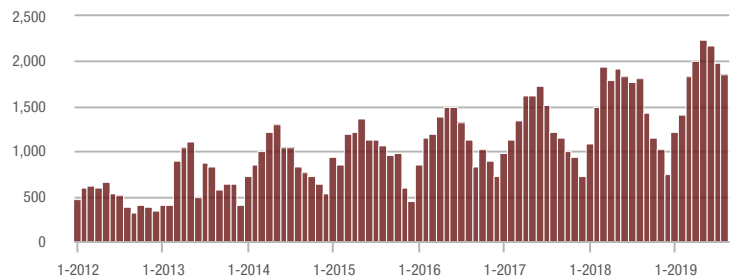
\$100,001 to \$200,000



\$200,001 to \$300,000

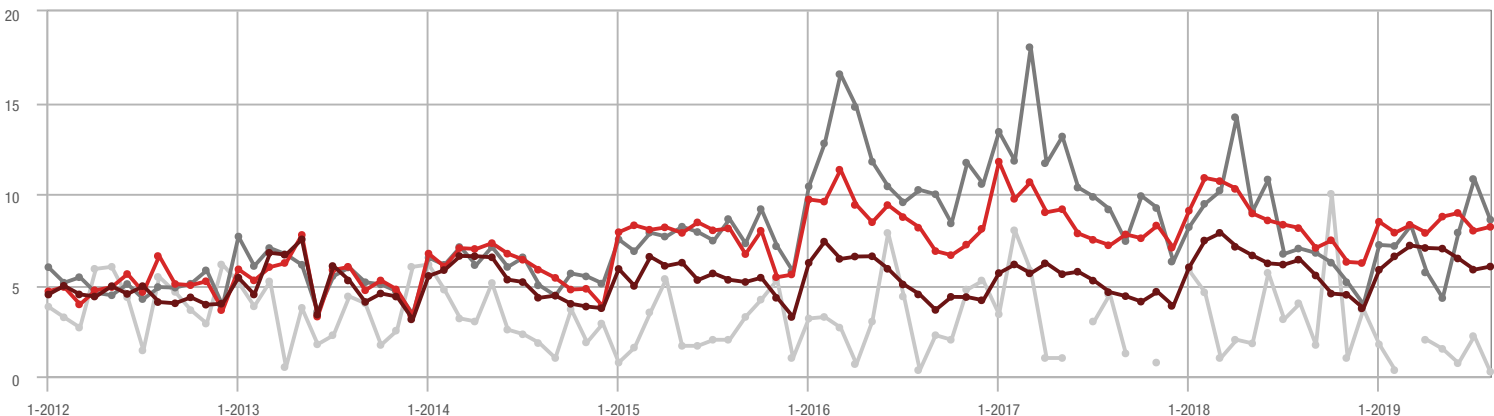


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

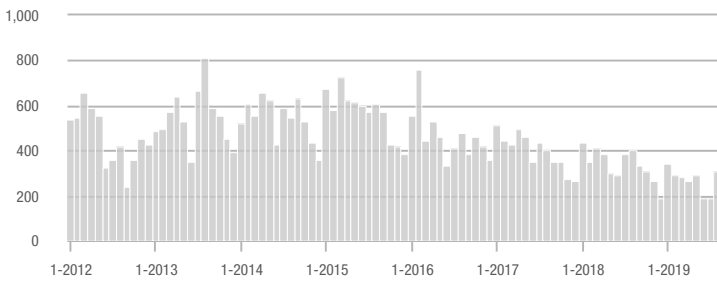


Iredell County, NC

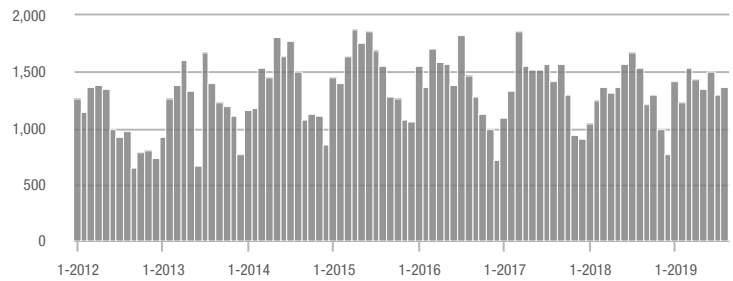
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	305	- 23.9%	+ 58.9%	4.5	- 2.2%	+ 49.3%	156	- 26.4%	- 1.3%
\$100,001 to \$200,000	1,373	- 10.3%	+ 6.3%	7.7	+ 11.6%	+ 11.9%	212	- 26.9%	- 6.6%
\$200,001 to \$300,000	1,385	+ 15.9%	- 4.4%	6.1	+ 41.9%	+ 10.2%	277	- 19.7%	- 14.5%
\$300,001 and Above	3,321	+ 19.8%	- 0.8%	5.7	+ 18.8%	+ 1.2%	673	- 7.7%	- 4.9%
Total	6,384	+ 8.2%	+ 1.7%	6.0	+ 17.6%	+ 6.6%	1,318	- 16.4%	- 7.0%

Showings

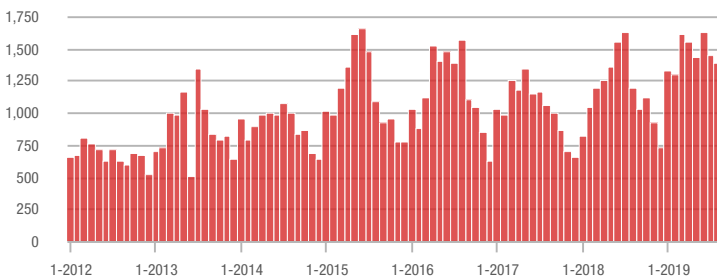
\$100,000 and Below



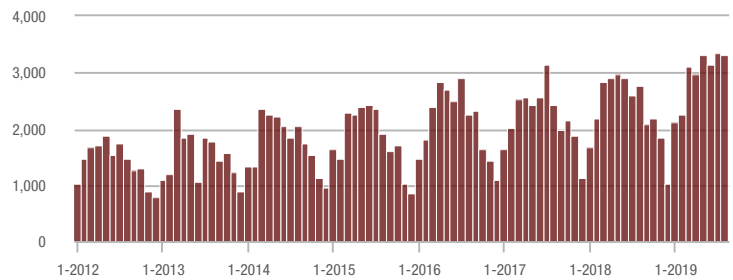
\$100,001 to \$200,000



\$200,001 to \$300,000

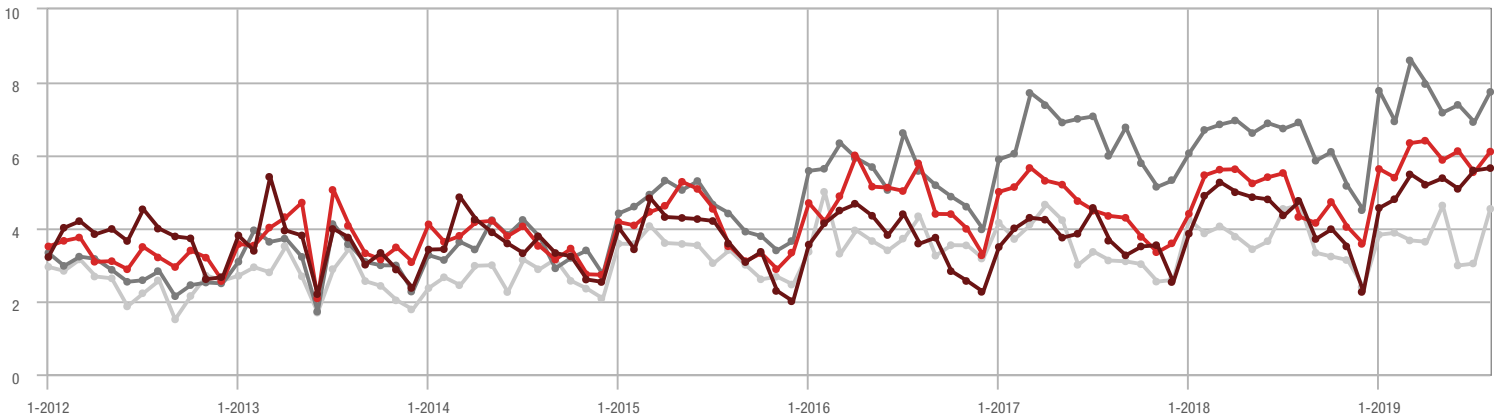


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

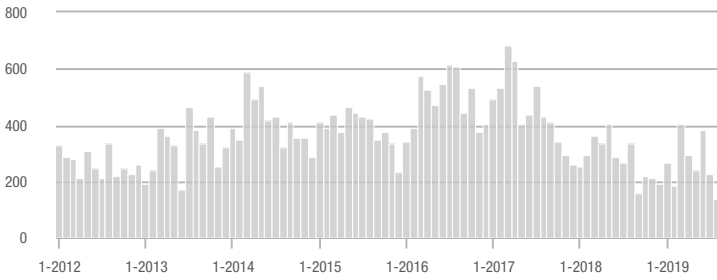


Kannapolis, NC

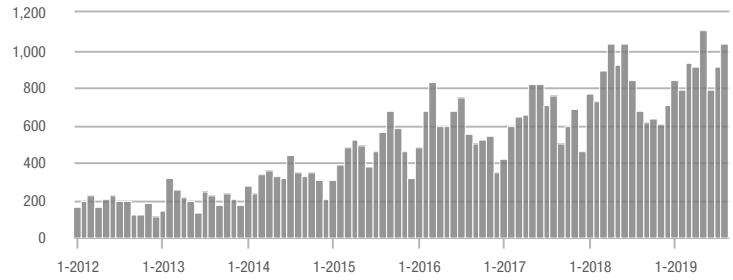
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	135	- 59.6%	- 40.8%	7.8	- 6.0%	- 4.6%	26	- 55.2%	- 35.0%
\$100,001 to \$200,000	1,041	+ 54.7%	+ 14.5%	11.5	+ 76.9%	+ 2.6%	91	- 15.7%	+ 11.0%
\$200,001 to \$300,000	275	+ 37.5%	- 4.2%	6.0	+ 9.1%	- 4.2%	47	+ 6.8%	0.0%
\$300,001 and Above	64	+ 10.3%	- 38.5%	2.3	- 23.3%	- 35.2%	35	+ 9.4%	- 5.4%
Total	1,515	+ 19.8%	- 0.9%	8.4	+ 31.3%	+ 0.5%	199	- 17.8%	- 3.4%

Showings

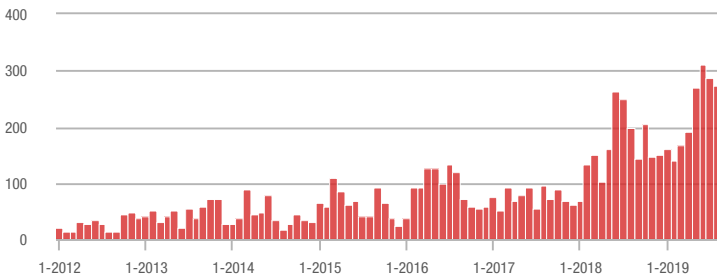
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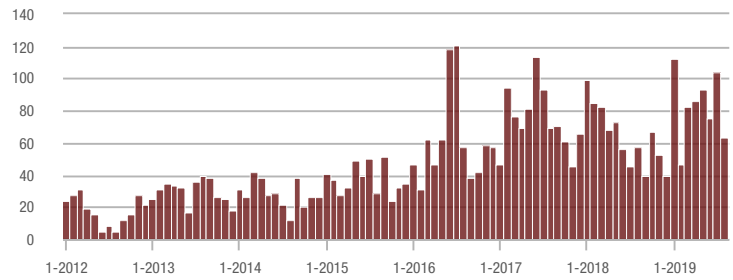
\$100,001 to \$200,000



\$200,001 to \$300,000

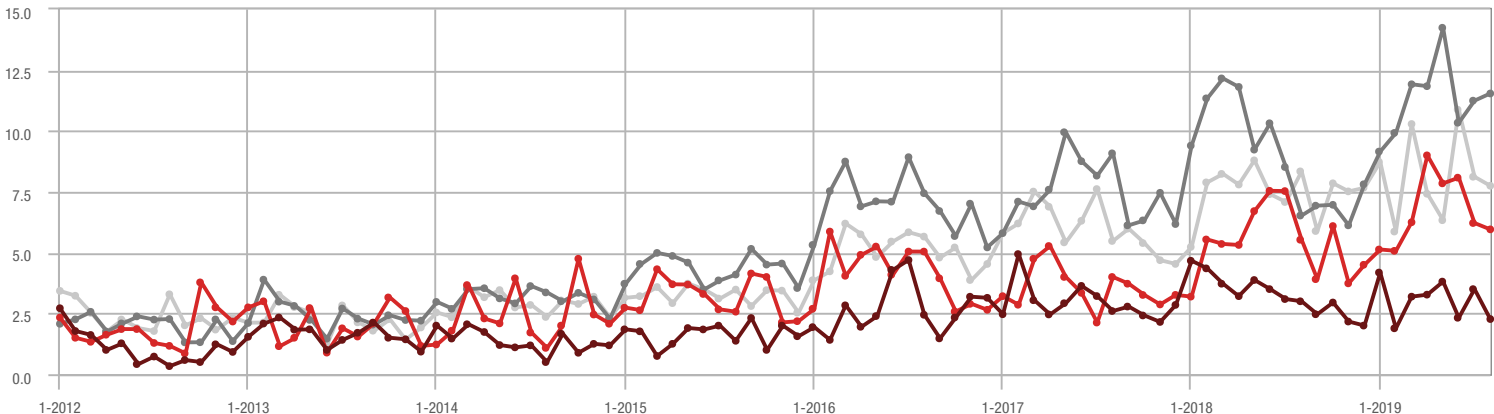


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

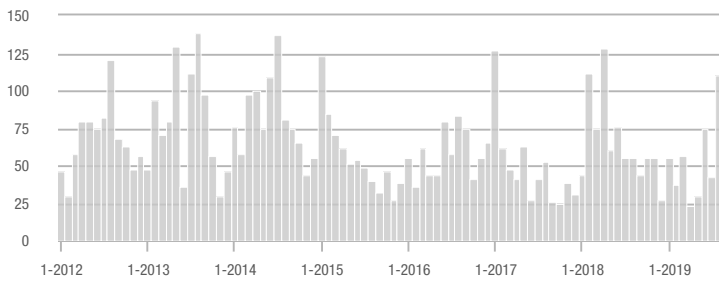
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lake Norman

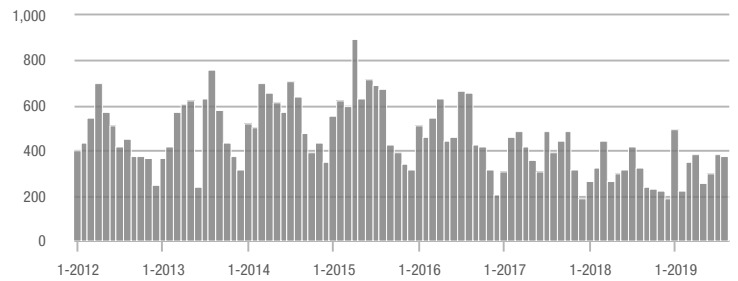
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	110	+ 100.0%	+ 161.9%	2.7	+ 92.9%	+ 200.8%	100	- 17.4%	+ 1.0%
\$100,001 to \$200,000	377	+ 16.7%	- 2.6%	5.9	- 7.8%	- 0.8%	92	- 5.2%	- 3.2%
\$200,001 to \$300,000	1,016	+ 28.4%	+ 0.8%	6.6	+ 29.4%	+ 0.1%	185	- 1.6%	- 2.1%
\$300,001 and Above	4,617	+ 3.3%	- 3.0%	5.8	+ 9.4%	- 4.0%	888	- 12.7%	- 2.5%
Total	6,120	+ 8.5%	- 1.2%	5.8	+ 11.5%	- 2.5%	1,265	- 11.1%	- 2.2%

Showings

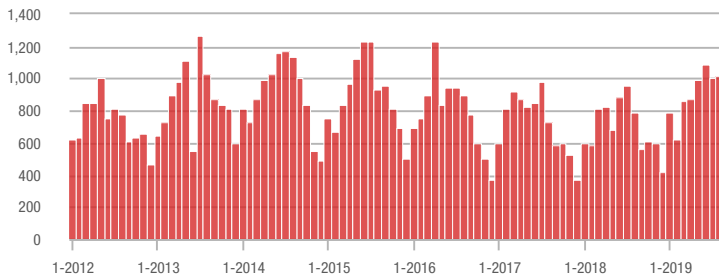
\$100,000 and Below



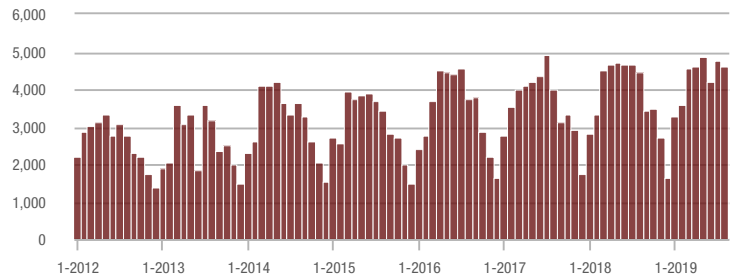
\$100,001 to \$200,000



\$200,001 to \$300,000

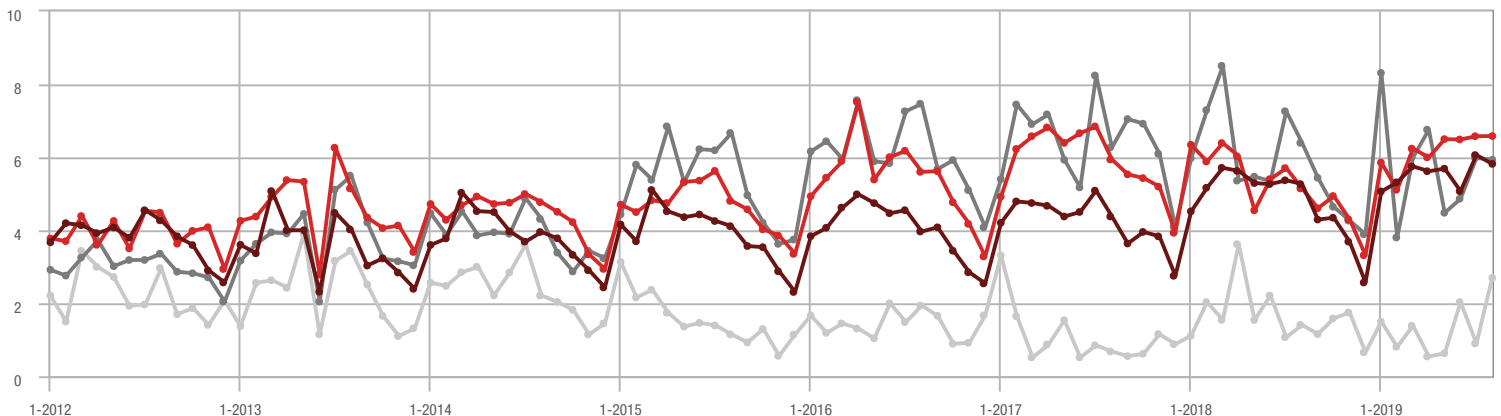


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

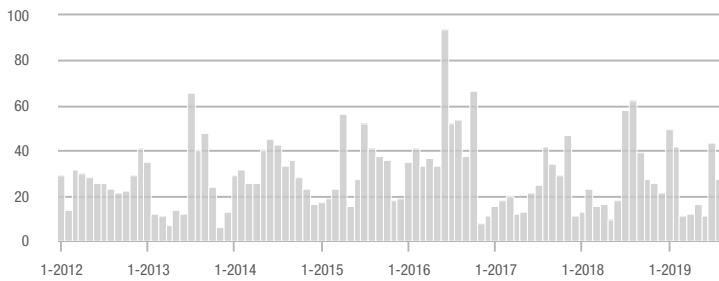
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lake Wylie

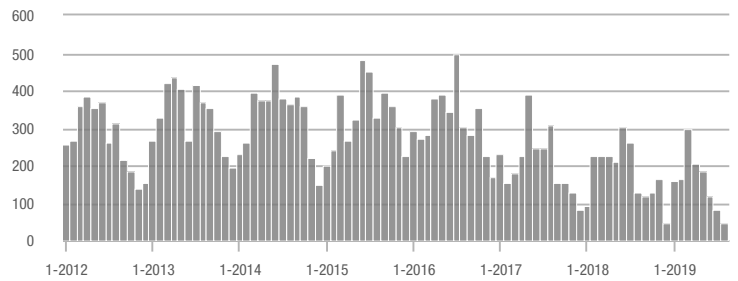
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	27	- 56.5%	- 38.6%	1.2	- 40.0%	- 32.8%	42	- 36.4%	- 6.7%
\$100,001 to \$200,000	47	- 62.7%	- 43.4%	4.6	- 2.1%	- 11.3%	26	- 50.0%	- 27.8%
\$200,001 to \$300,000	750	+ 55.9%	+ 25.4%	7.5	+ 21.0%	+ 12.7%	135	+ 8.0%	+ 6.3%
\$300,001 and Above	1,941	+ 44.4%	- 11.0%	5.3	+ 23.3%	- 5.1%	418	+ 4.2%	- 6.3%
Total	2,765	+ 37.4%	- 4.8%	5.6	+ 21.7%	- 0.9%	621	- 3.6%	- 5.0%

Showings

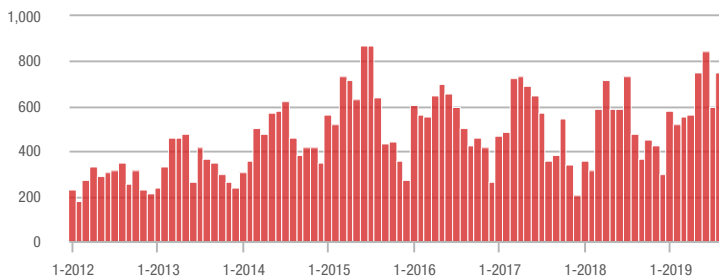
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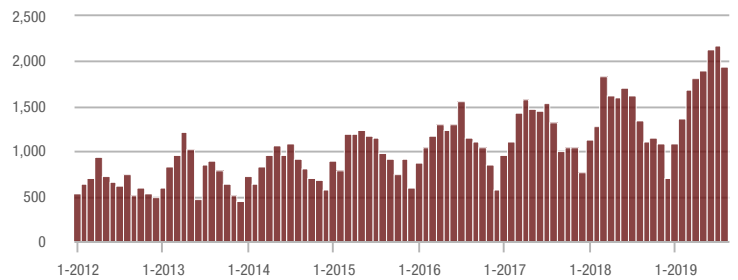
\$100,001 to \$200,000



\$200,001 to \$300,000

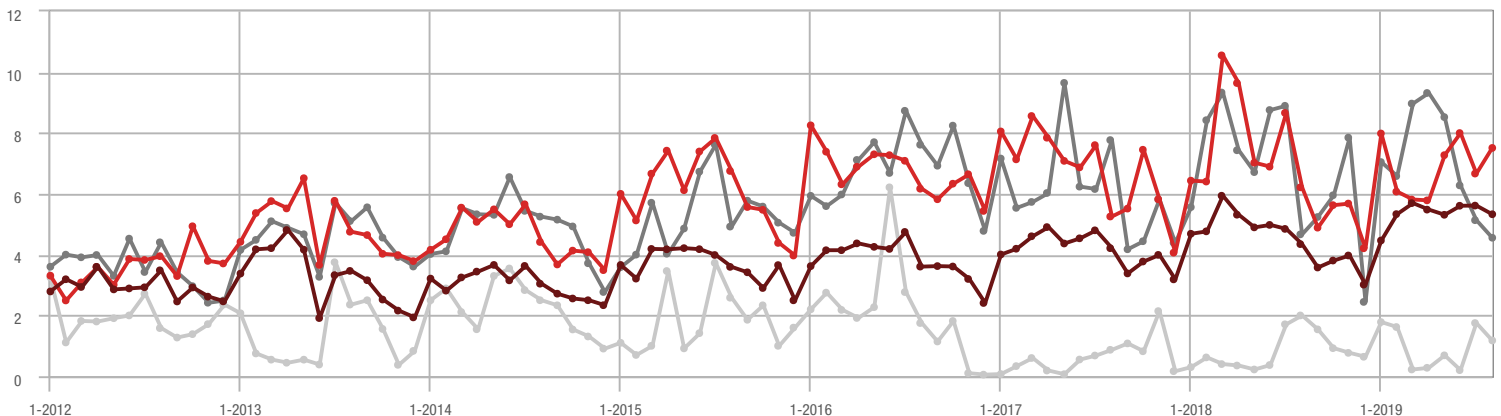


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

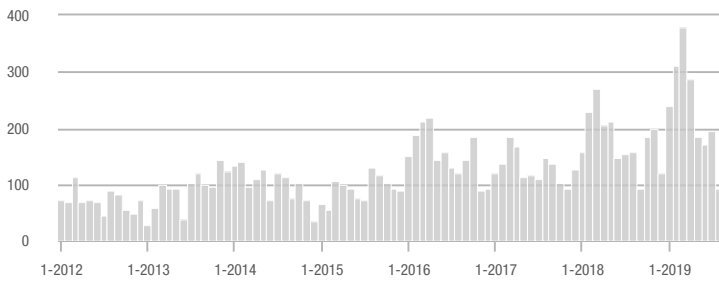
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lancaster County, SC

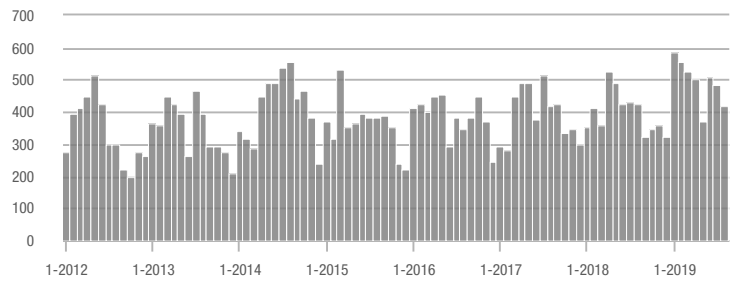
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	94	- 40.1%	- 51.8%	2.3	- 34.3%	- 43.0%	60	- 26.8%	- 16.7%
\$100,001 to \$200,000	421	- 0.7%	- 13.6%	5.5	+ 3.8%	- 17.1%	90	- 11.8%	+ 2.3%
\$200,001 to \$300,000	771	+ 20.5%	- 2.7%	6.7	+ 11.7%	- 4.7%	121	+ 4.3%	- 1.6%
\$300,001 and Above	1,089	+ 7.6%	- 13.2%	5.0	+ 22.0%	- 6.0%	258	- 12.8%	- 9.2%
Total	2,375	+ 6.4%	- 13.0%	5.3	+ 12.8%	- 8.9%	529	- 11.2%	- 6.7%

Showings

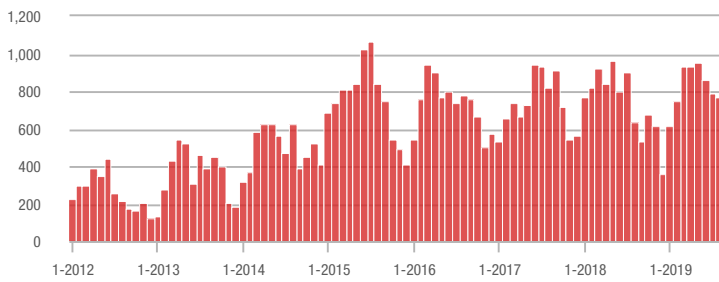
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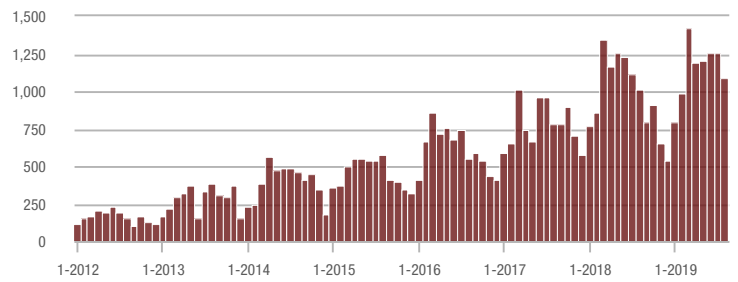
\$100,001 to \$200,000



\$200,001 to \$300,000

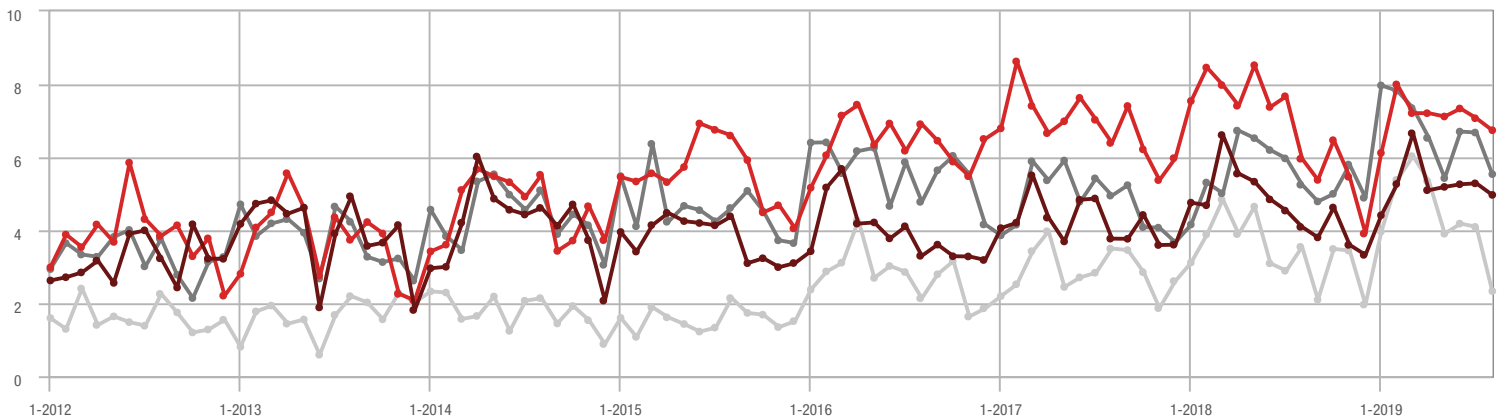


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

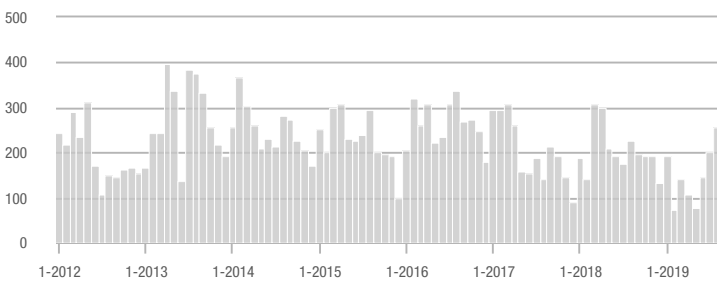
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lincoln County, NC

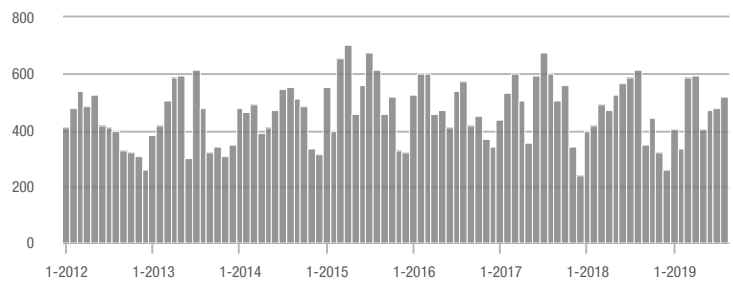
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	255	+ 12.3%	+ 28.1%	5.0	+ 6.4%	+ 17.9%	109	- 18.0%	0.0%
\$100,001 to \$200,000	519	- 15.3%	+ 8.1%	7.6	+ 11.8%	- 5.6%	85	- 24.8%	+ 14.9%
\$200,001 to \$300,000	627	+ 11.6%	+ 16.3%	6.6	+ 20.0%	+ 14.5%	107	- 7.8%	- 3.6%
\$300,001 and Above	1,024	+ 21.9%	- 13.1%	4.2	0.0%	- 15.9%	269	- 4.6%	- 1.5%
Total	2,425	+ 8.2%	+ 1.2%	5.3	+ 3.9%	- 3.5%	570	- 11.5%	+ 0.5%

Showings

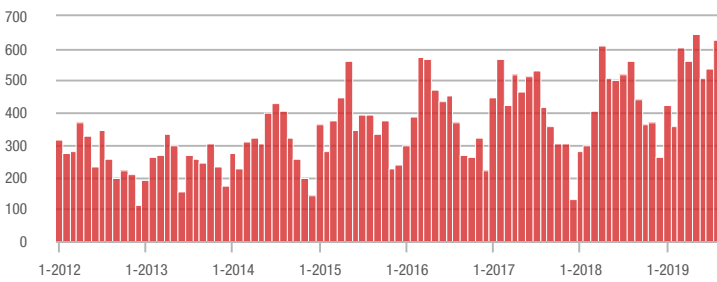
\$100,000 and Below



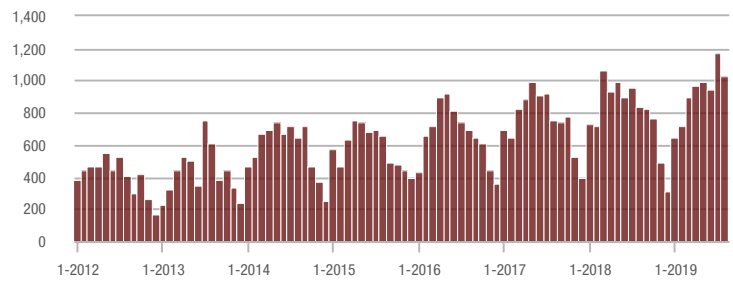
\$100,001 to \$200,000



\$200,001 to \$300,000

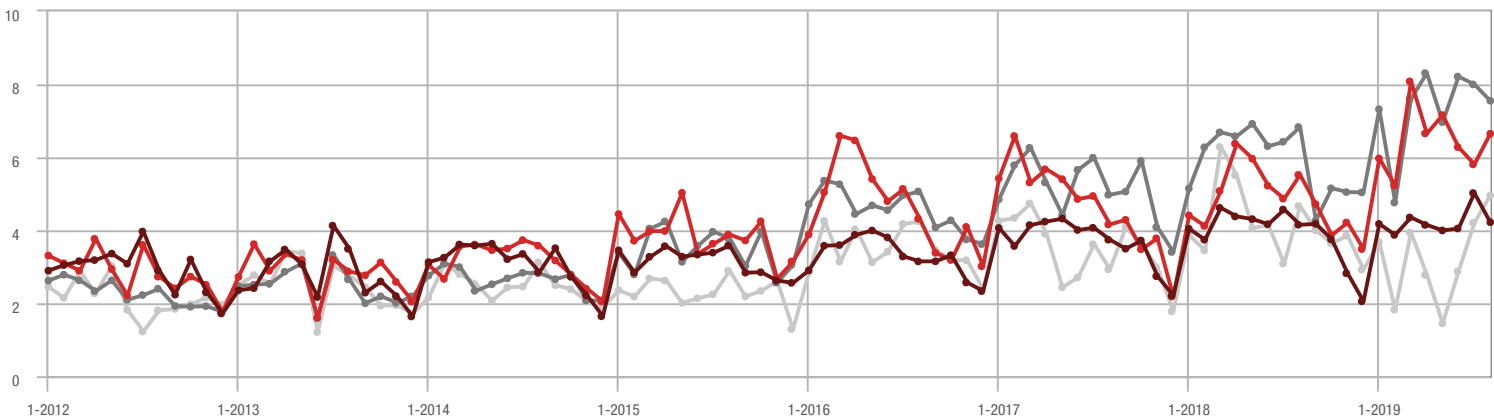


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

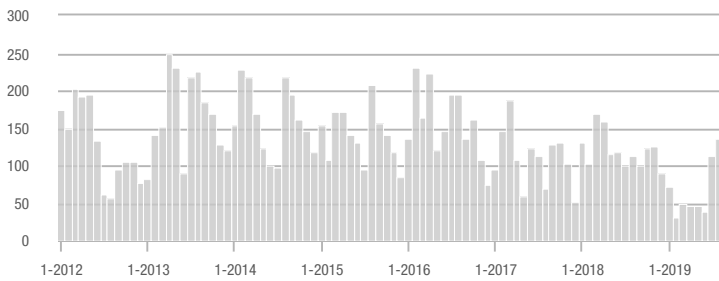
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lincolnton, NC

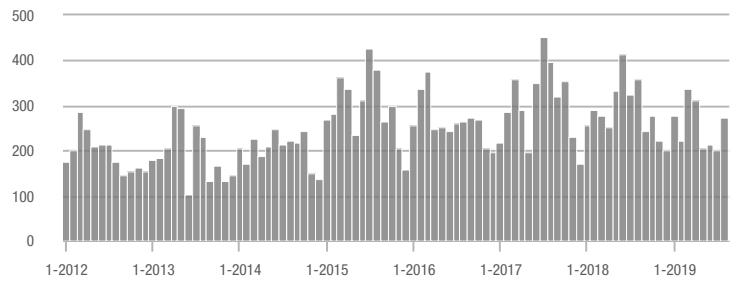
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	137	+ 20.2%	+ 20.2%	9.1	+ 97.8%	+ 13.2%	30	- 33.3%	0.0%
\$100,001 to \$200,000	275	- 23.0%	+ 38.2%	7.9	+ 31.7%	+ 23.3%	40	- 39.4%	+ 17.6%
\$200,001 to \$300,000	199	- 26.8%	+ 8.7%	6.3	+ 6.8%	+ 3.7%	35	- 27.1%	+ 2.9%
\$300,001 and Above	132	+ 247.4%	+ 30.7%	4.6	+ 130.0%	+ 41.1%	29	+ 7.4%	- 12.1%
Total	743	- 4.9%	+ 24.5%	6.7	+ 24.1%	+ 20.5%	134	- 28.0%	+ 2.3%

Showings

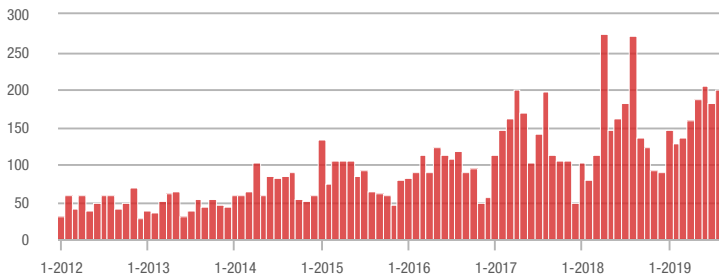
\$100,000 and Below



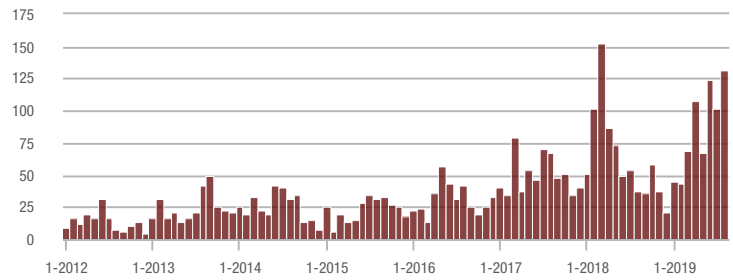
\$100,001 to \$200,000



\$200,001 to \$300,000

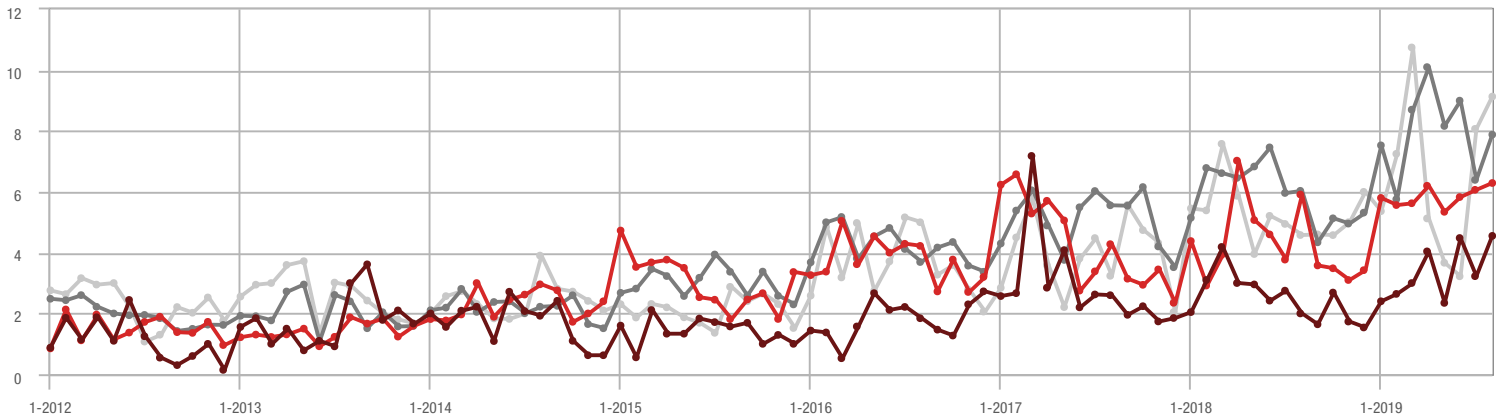


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

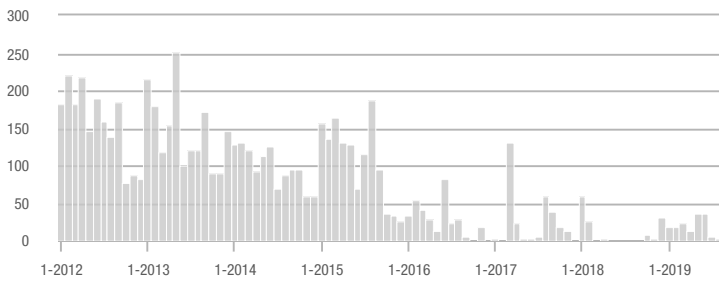
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Matthews, NC

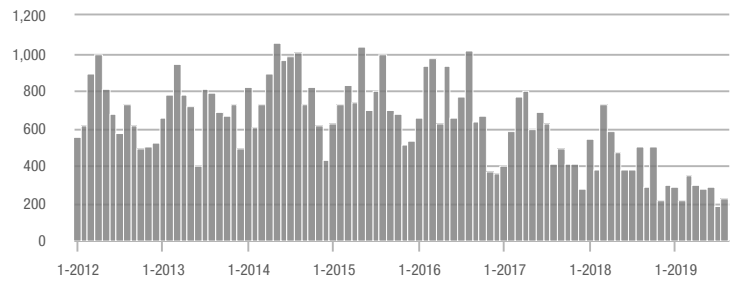
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	—	- 66.7%	0.0	0.0%	- 100.0%	3	—	- 25.0%
\$100,001 to \$200,000	228	- 54.8%	+ 24.6%	12.4	- 6.8%	+ 49.6%	23	- 47.7%	- 14.8%
\$200,001 to \$300,000	1,078	+ 48.1%	+ 70.0%	10.9	+ 11.2%	+ 21.8%	100	+ 28.2%	+ 38.9%
\$300,001 and Above	1,474	+ 23.2%	- 11.2%	7.4	+ 15.6%	- 8.6%	213	+ 2.9%	- 4.1%
Total	2,782	+ 14.6%	+ 12.0%	8.8	+ 8.6%	+ 5.9%	339	+ 3.0%	+ 4.3%

Showings

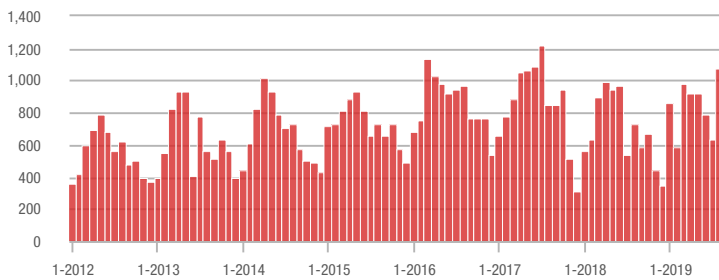
\$100,000 and Below



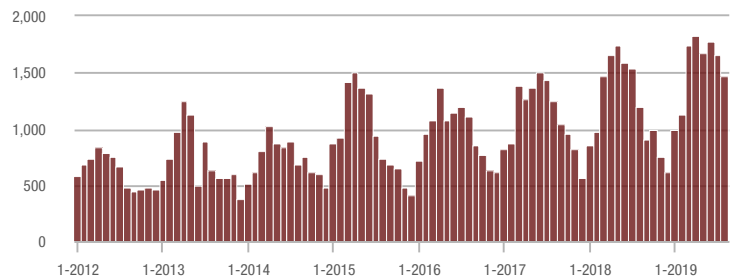
\$100,001 to \$200,000



\$200,001 to \$300,000

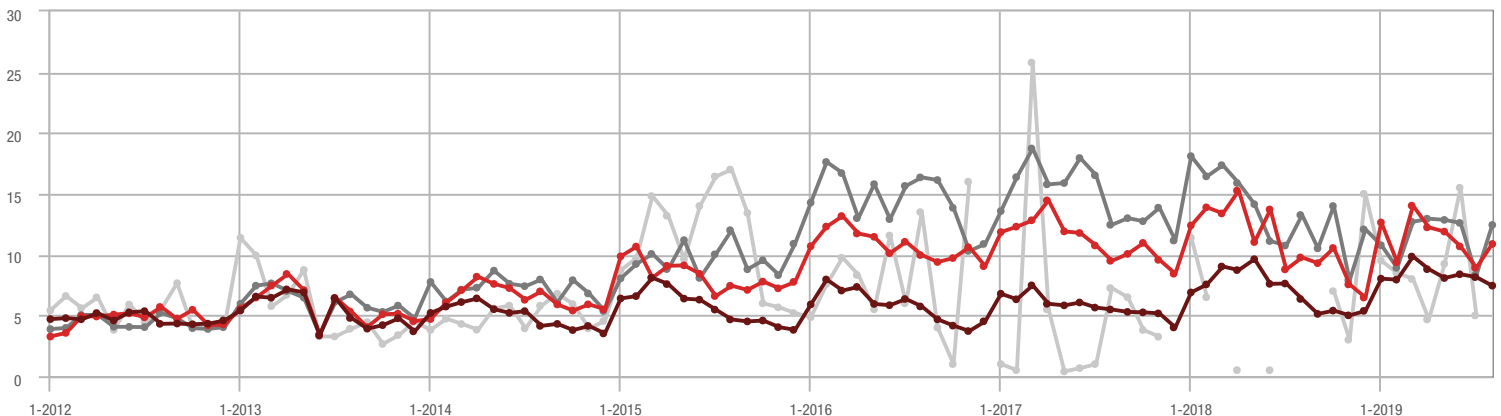


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

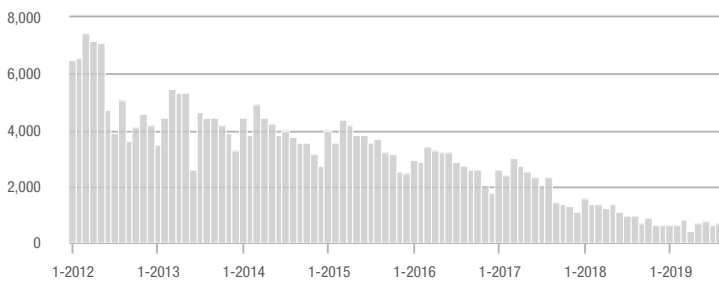


Mecklenburg County, NC

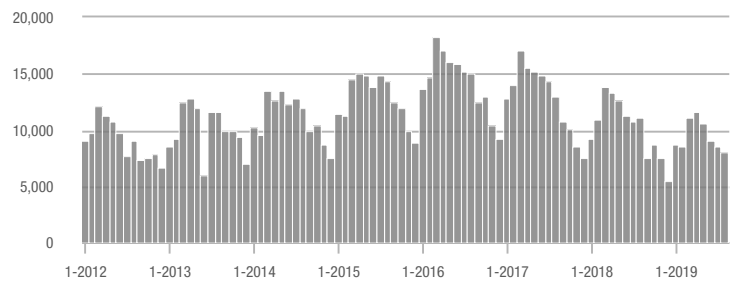
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	697	- 27.9%	+ 9.8%	8.9	+ 8.5%	+ 27.3%	115	- 37.2%	- 12.9%
\$100,001 to \$200,000	8,068	- 26.8%	- 6.1%	11.6	+ 7.4%	- 5.1%	714	- 33.1%	- 1.9%
\$200,001 to \$300,000	12,638	+ 16.9%	- 3.4%	8.6	+ 2.4%	- 0.6%	1,518	+ 10.9%	- 4.1%
\$300,001 and Above	18,527	+ 31.4%	+ 1.1%	6.8	+ 23.6%	+ 3.2%	2,938	+ 0.9%	- 3.5%
Total	39,930	+ 8.2%	- 1.7%	8.1	+ 9.5%	+ 0.6%	5,285	- 4.4%	- 3.7%

Showings

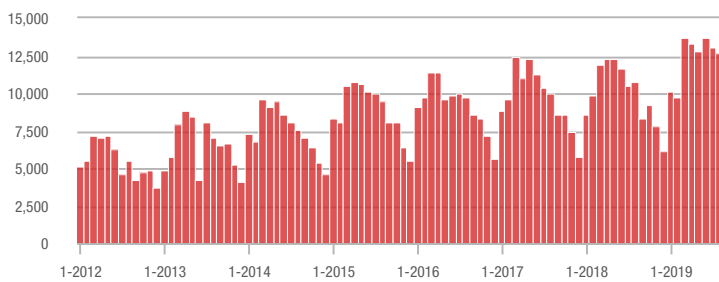
\$100,000 and Below



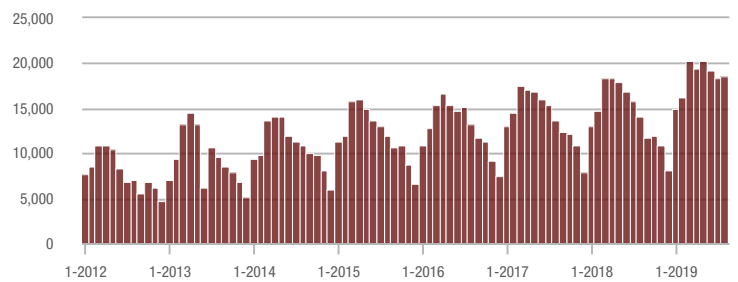
\$100,001 to \$200,000



\$200,001 to \$300,000

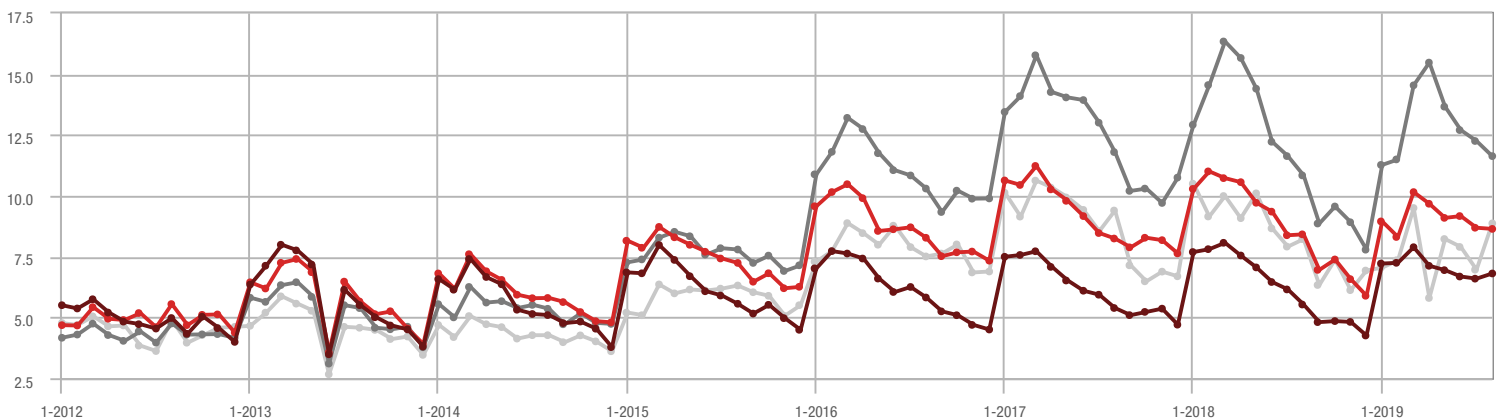


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

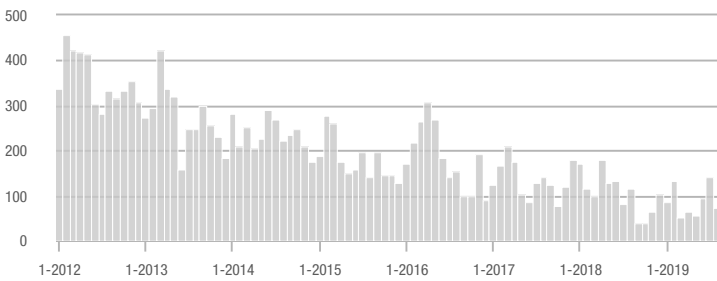


Monroe, NC

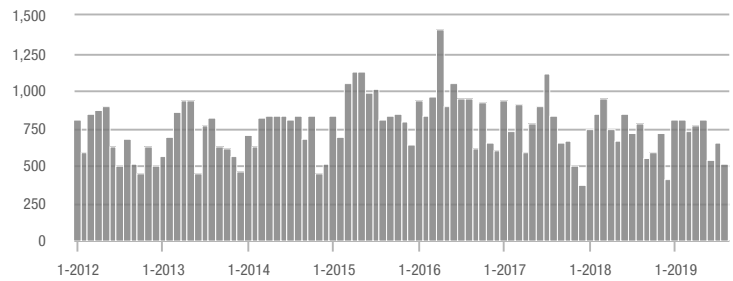
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	72	- 37.9%	- 48.6%	3.9	- 50.6%	- 42.0%	29	- 39.6%	- 6.5%
\$100,001 to \$200,000	513	- 34.7%	- 21.7%	7.8	+ 4.0%	- 19.2%	73	- 38.7%	- 5.2%
\$200,001 to \$300,000	816	+ 74.4%	+ 0.1%	7.3	+ 43.1%	+ 0.1%	121	+ 14.2%	- 0.8%
\$300,001 and Above	339	+ 49.3%	+ 18.1%	5.4	+ 86.2%	+ 21.3%	73	- 29.8%	- 5.2%
Total	1,740	+ 9.0%	- 8.3%	6.8	+ 23.6%	- 6.5%	296	- 21.5%	- 3.6%

Showings

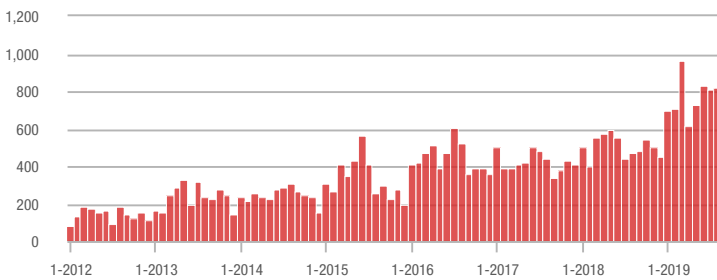
\$100,000 and Below



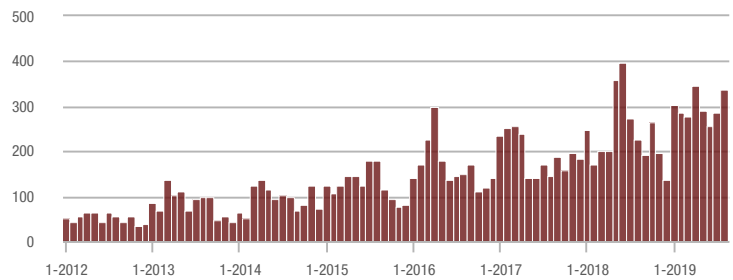
\$100,001 to \$200,000



\$200,001 to \$300,000

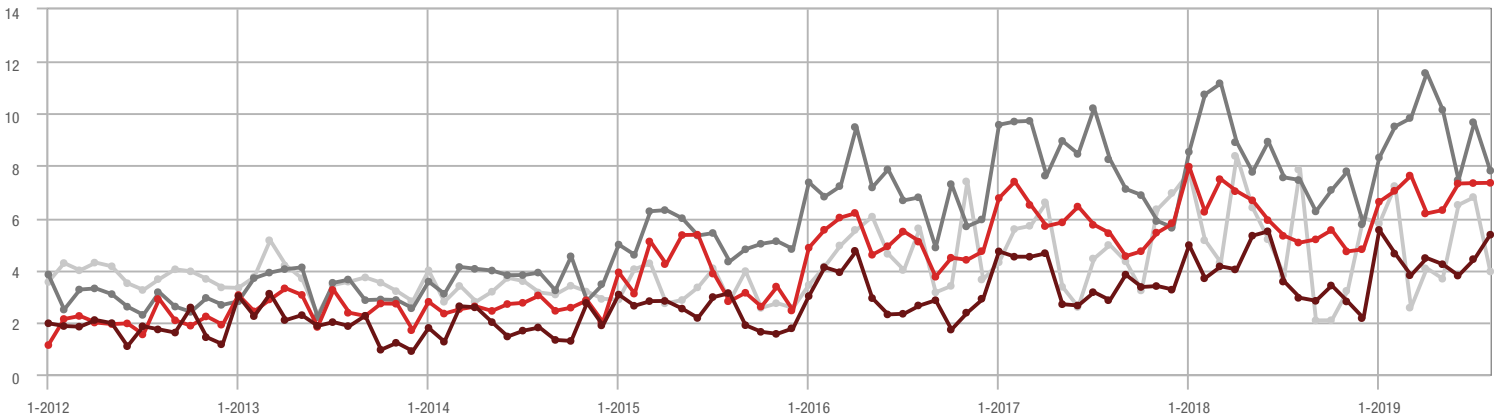


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

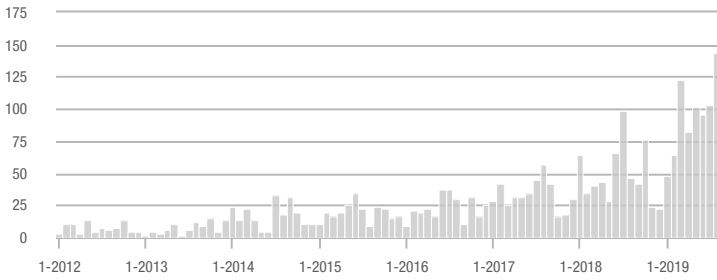


Montgomery County, NC

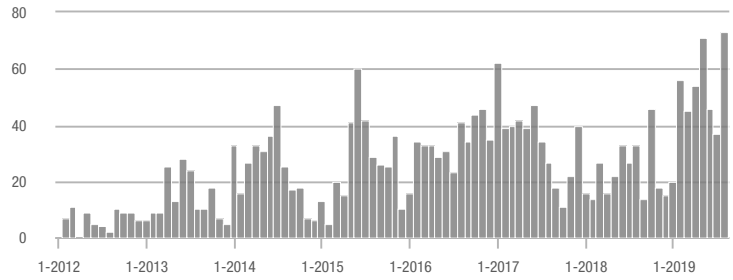
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	143	+ 204.3%	+ 38.8%	2.2	+ 83.3%	+ 26.0%	97	+ 2.1%	- 1.0%
\$100,001 to \$200,000	73	+ 121.2%	+ 97.3%	2.3	+ 4.5%	+ 106.3%	52	+ 18.2%	+ 8.3%
\$200,001 to \$300,000	22	- 40.5%	- 21.4%	2.4	+ 14.3%	+ 44.4%	18	- 43.8%	- 25.0%
\$300,001 and Above	224	+ 14.3%	+ 11.4%	4.0	- 7.0%	+ 10.1%	73	+ 9.0%	- 7.6%
Total	462	+ 47.6%	+ 25.2%	2.9	+ 7.4%	+ 22.6%	240	+ 0.8%	- 3.6%

Showings

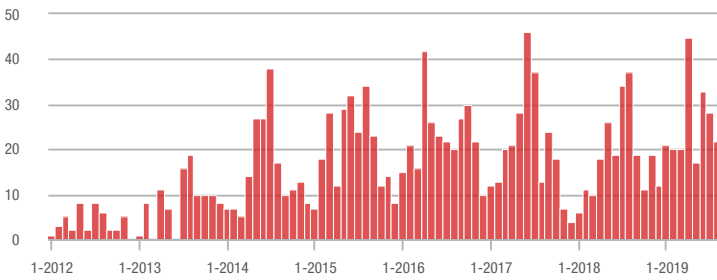
\$100,000 and Below



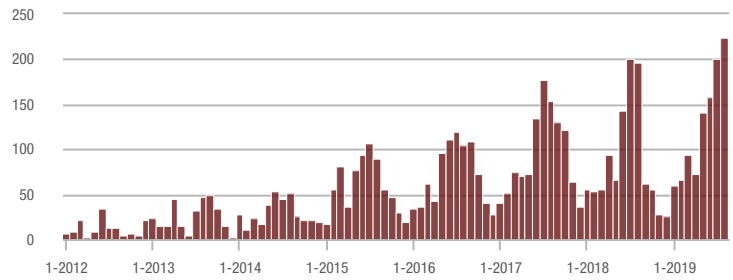
\$100,001 to \$200,000



\$200,001 to \$300,000

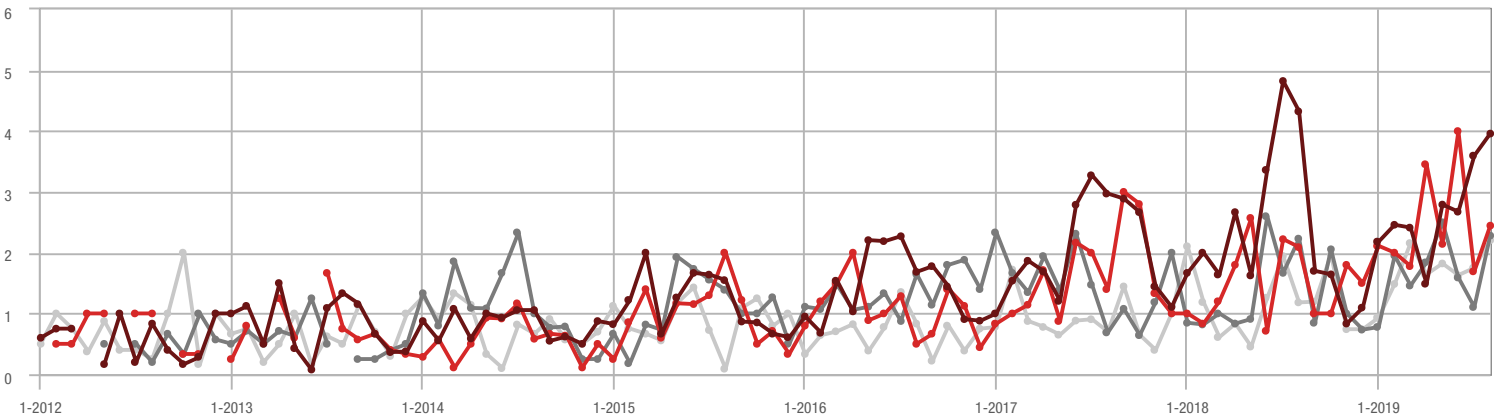


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

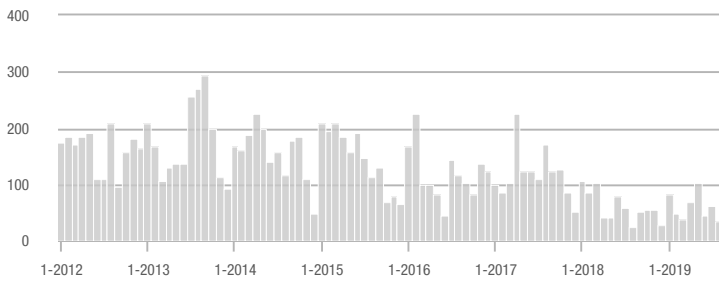
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Mooresville, NC

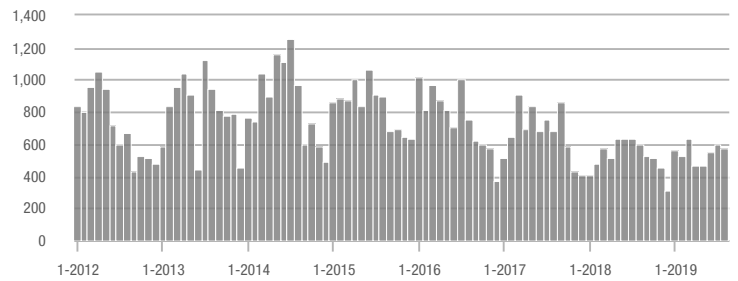
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	34	+ 47.8%	- 45.2%	1.3	+ 18.2%	- 56.4%	51	- 15.0%	- 3.8%
\$100,001 to \$200,000	580	- 2.2%	- 3.2%	7.7	+ 4.1%	+ 6.4%	87	- 10.3%	- 8.4%
\$200,001 to \$300,000	971	+ 4.5%	+ 2.0%	7.2	+ 53.2%	+ 17.7%	162	- 30.2%	- 12.9%
\$300,001 and Above	2,797	+ 15.3%	- 1.2%	5.8	+ 13.7%	- 1.6%	533	- 6.8%	- 2.6%
Total	4,382	+ 10.4%	- 1.4%	6.2	+ 19.2%	+ 2.2%	833	- 13.3%	- 5.4%

Showings

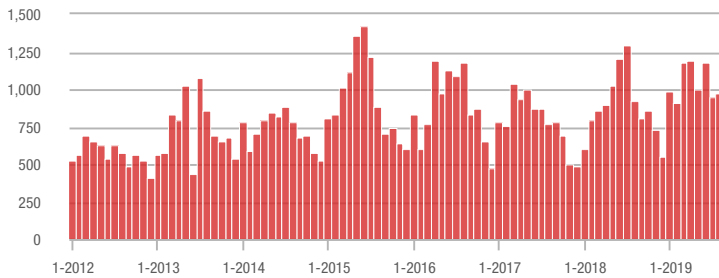
\$100,000 and Below



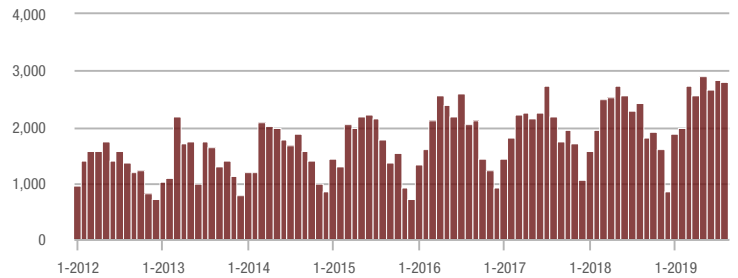
\$100,001 to \$200,000



\$200,001 to \$300,000

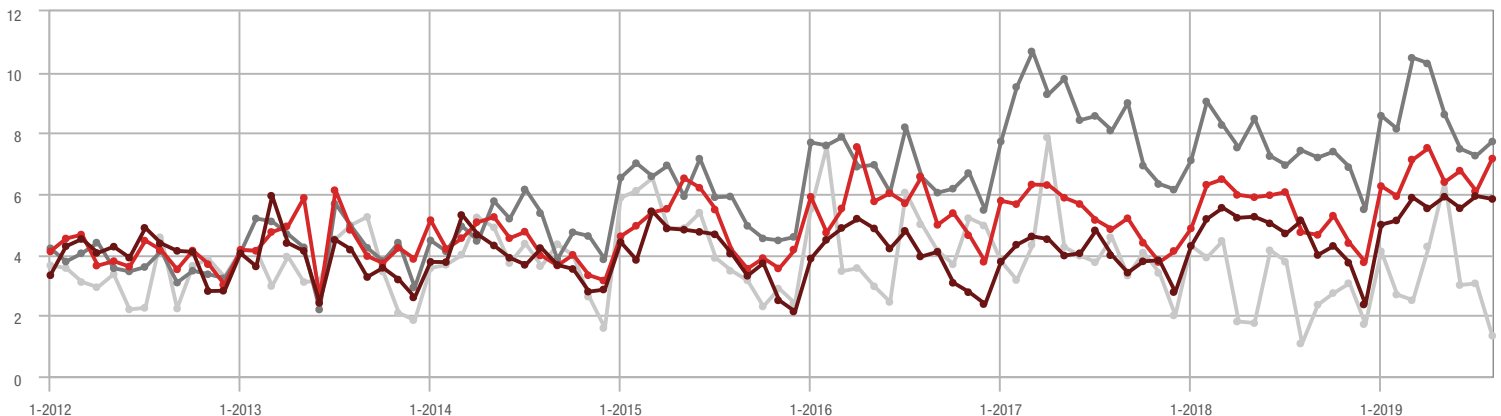


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

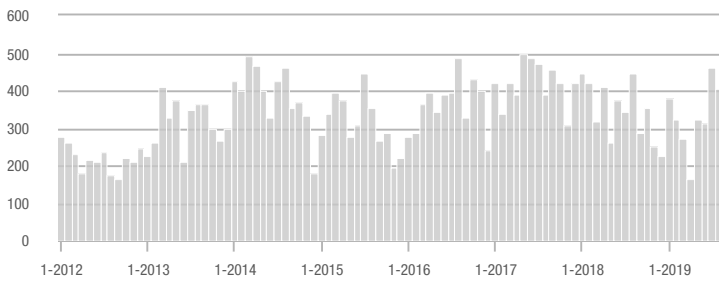
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Rock Hill, SC

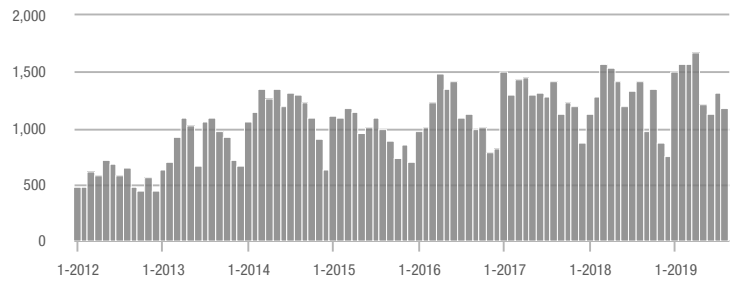
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	406	- 8.8%	- 11.7%	8.2	- 1.2%	- 9.1%	70	- 26.3%	- 5.4%
\$100,001 to \$200,000	1,178	- 17.0%	- 10.6%	10.4	- 4.6%	- 0.2%	116	- 14.7%	- 10.8%
\$200,001 to \$300,000	1,268	- 5.5%	+ 16.5%	9.0	+ 7.1%	+ 8.3%	150	- 13.8%	+ 6.4%
\$300,001 and Above	640	+ 62.0%	- 2.1%	4.4	+ 12.8%	- 5.0%	168	+ 32.3%	+ 0.6%
Total	3,492	- 3.1%	- 0.8%	7.8	- 4.9%	- 0.4%	504	- 5.3%	- 1.6%

Showings

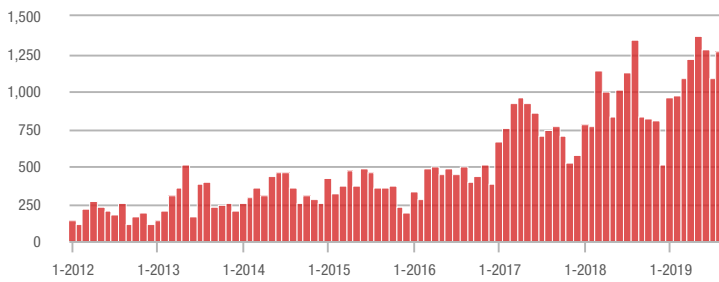
\$100,000 and Below



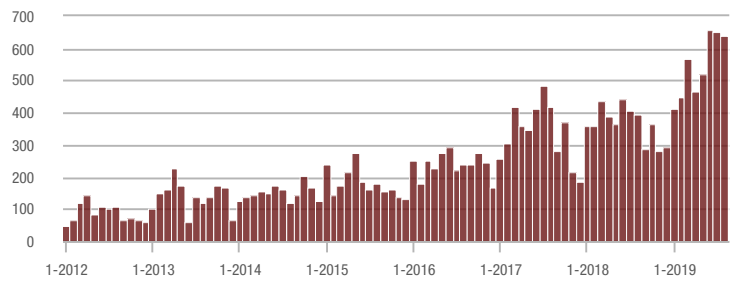
\$100,001 to \$200,000



\$200,001 to \$300,000

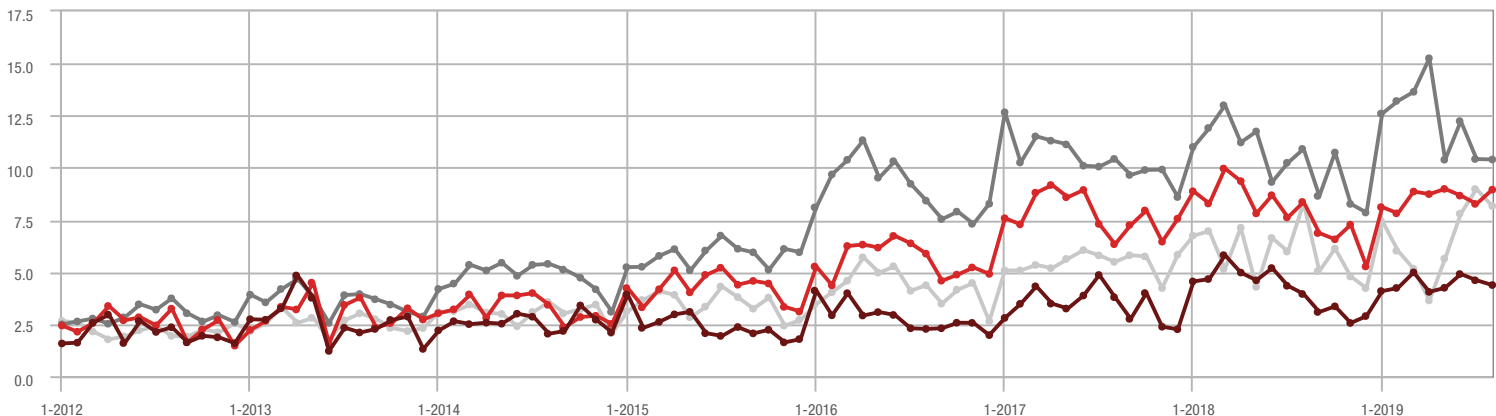


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

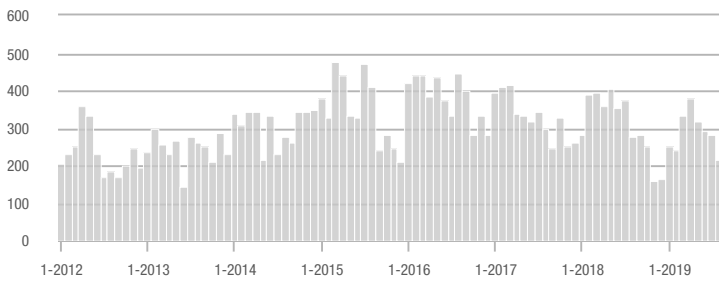
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Salisbury, NC

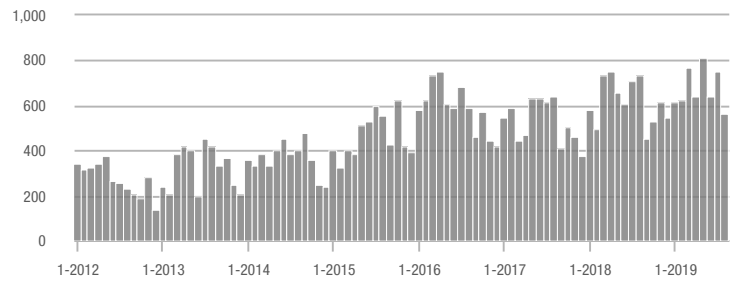
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	215	- 22.4%	- 24.0%	3.6	0.0%	- 13.0%	84	- 27.6%	- 16.0%
\$100,001 to \$200,000	568	- 22.9%	- 24.7%	7.3	0.0%	- 4.7%	90	- 23.7%	- 18.9%
\$200,001 to \$300,000	372	+ 11.0%	+ 5.4%	5.5	- 1.8%	+ 8.3%	78	+ 11.4%	- 3.7%
\$300,001 and Above	144	+ 5.9%	- 25.8%	2.4	- 11.1%	- 16.6%	65	+ 4.8%	- 12.2%
Total	1,299	- 12.5%	- 18.0%	5.0	- 3.8%	- 5.7%	317	- 13.4%	- 13.4%

Showings

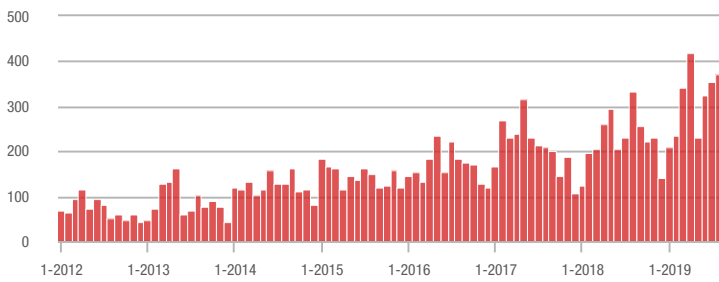
\$100,000 and Below



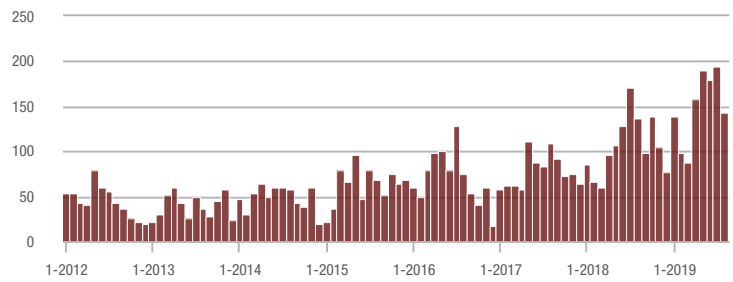
\$100,001 to \$200,000



\$200,001 to \$300,000

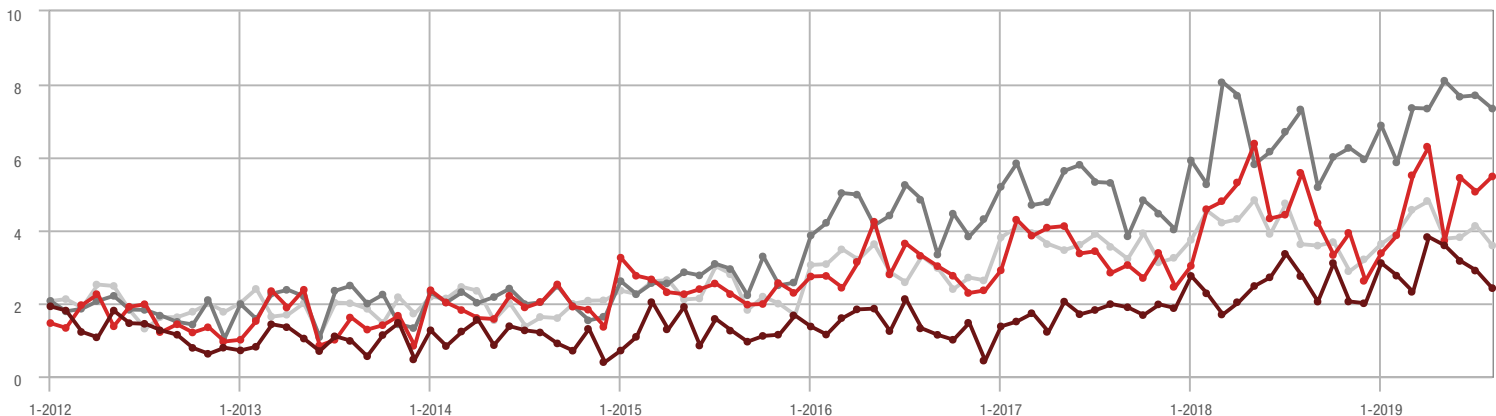


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

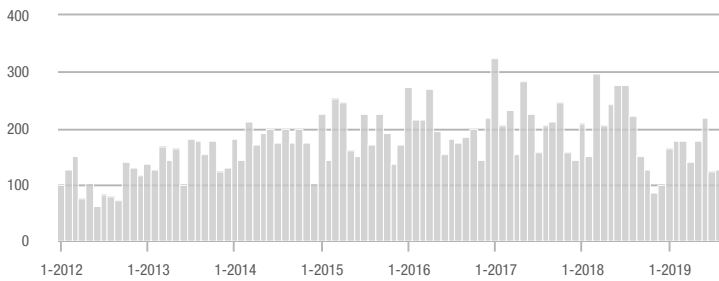
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Stanly County, NC

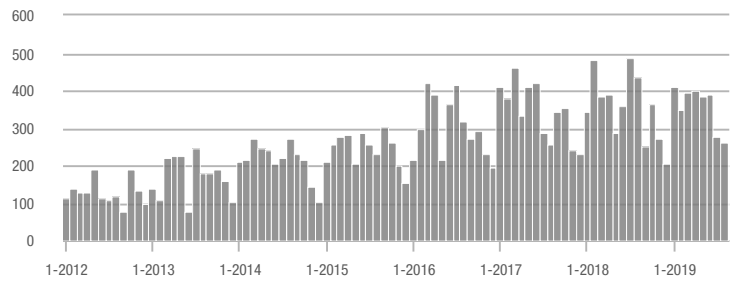
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	128	- 42.6%	+ 4.9%	3.7	- 14.0%	+ 20.7%	62	- 41.5%	- 19.5%
\$100,001 to \$200,000	264	- 39.6%	- 4.0%	4.0	- 14.9%	- 1.6%	75	- 33.6%	- 2.6%
\$200,001 to \$300,000	259	+ 15.1%	+ 27.0%	4.3	+ 16.2%	+ 28.9%	78	- 9.3%	- 3.7%
\$300,001 and Above	233	+ 11.5%	+ 26.6%	3.8	+ 15.2%	+ 11.8%	71	- 19.3%	+ 7.6%
Total	884	- 19.2%	+ 12.6%	4.0	- 2.4%	+ 13.0%	286	- 27.2%	- 5.0%

Showings

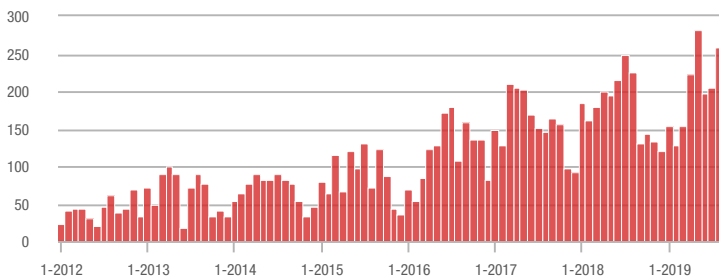
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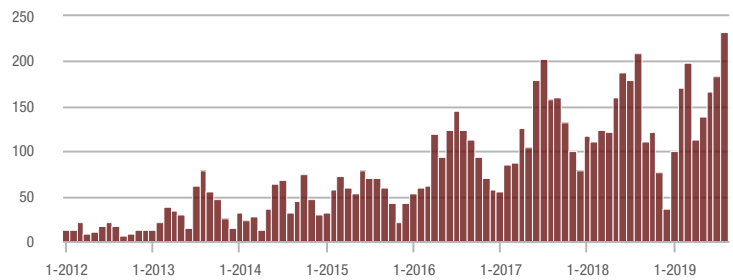
\$100,001 to \$200,000



\$200,001 to \$300,000

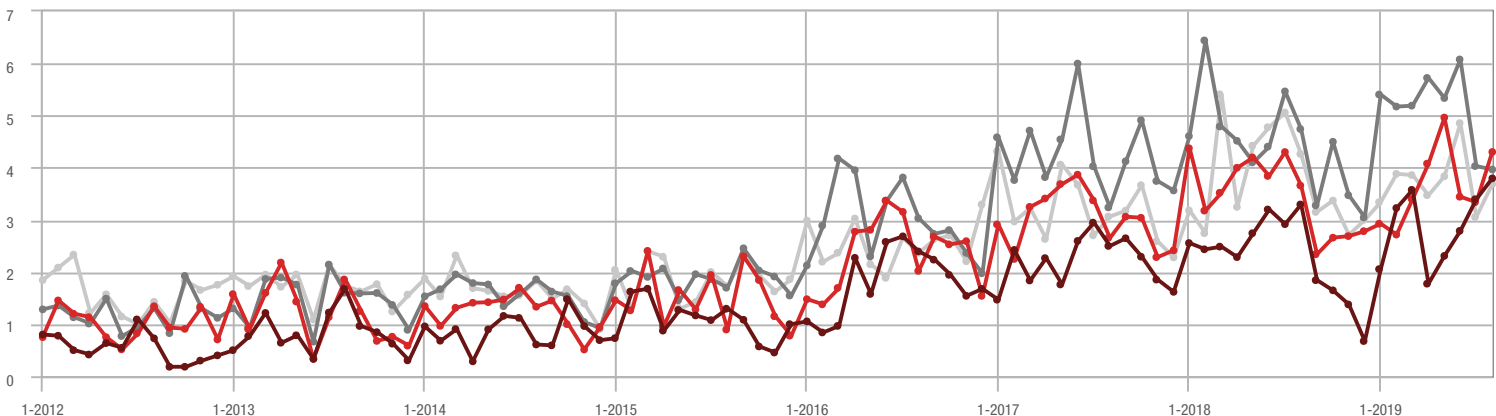


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

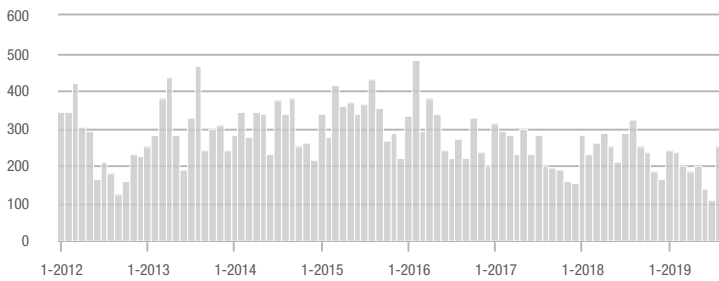
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Statesville, NC

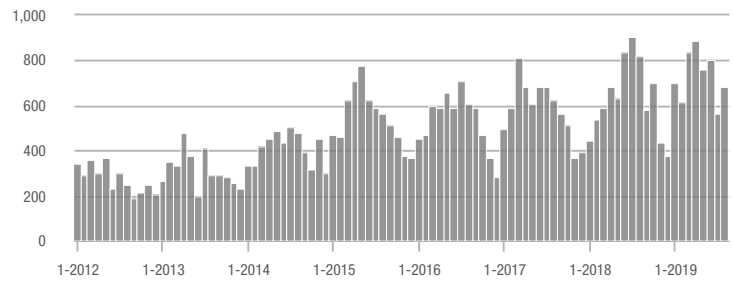
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	249	- 23.4%	+ 128.4%	6.0	+ 7.1%	+ 115.2%	78	- 31.6%	0.0%
\$100,001 to \$200,000	680	- 16.8%	+ 20.1%	8.2	+ 26.2%	+ 19.7%	99	- 38.5%	- 3.9%
\$200,001 to \$300,000	411	+ 107.6%	+ 4.8%	5.6	+ 75.0%	+ 13.5%	88	+ 11.4%	- 11.1%
\$300,001 and Above	279	+ 55.0%	+ 47.6%	4.8	+ 77.8%	+ 49.3%	75	- 21.9%	- 1.3%
Total	1,619	+ 6.5%	+ 28.9%	6.4	+ 30.6%	+ 29.7%	340	- 24.4%	- 4.5%

Showings

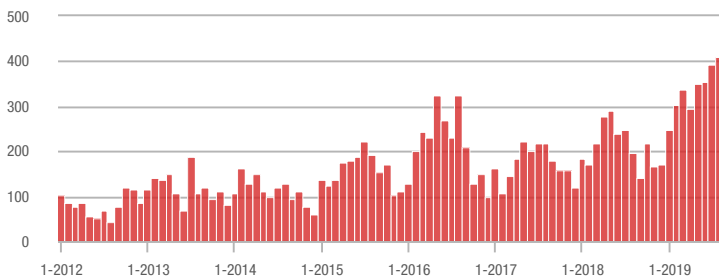
\$100,000 and Below



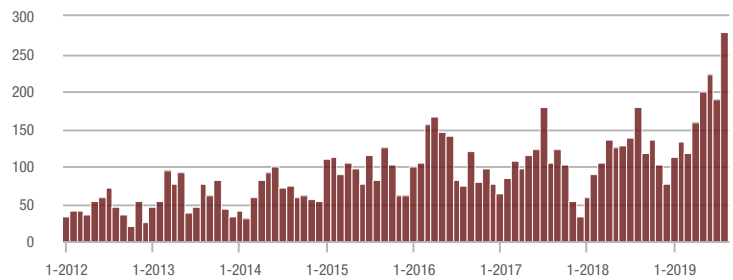
\$100,001 to \$200,000



\$200,001 to \$300,000

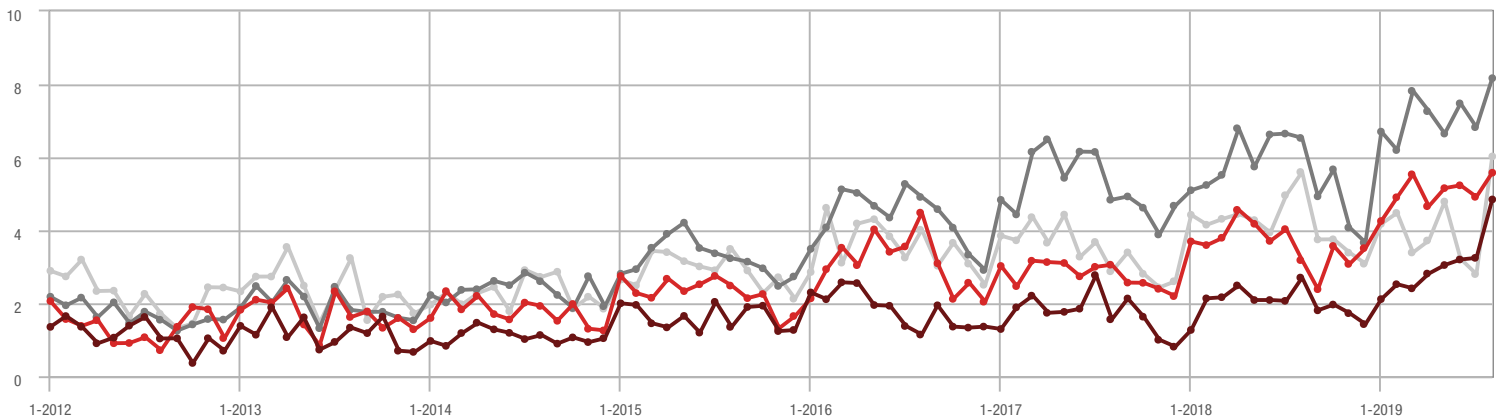


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

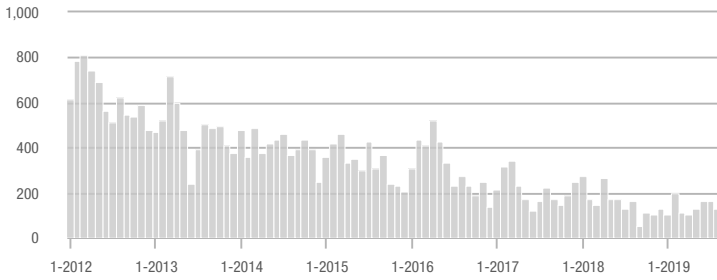


Union County, NC

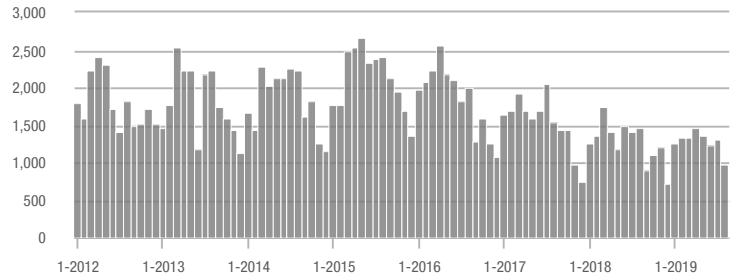
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	128	- 19.5%	- 22.9%	2.6	- 39.5%	- 27.5%	77	- 21.4%	- 6.1%
\$100,001 to \$200,000	986	- 32.8%	- 23.9%	7.5	+ 2.7%	- 15.3%	171	- 32.9%	- 11.4%
\$200,001 to \$300,000	2,363	+ 40.0%	+ 1.9%	8.5	+ 30.8%	+ 2.0%	315	- 1.6%	- 1.9%
\$300,001 and Above	3,947	+ 12.0%	- 22.1%	6.2	+ 34.8%	- 18.2%	713	- 25.3%	- 6.4%
Total	7,424	+ 8.6%	- 16.1%	6.8	+ 23.6%	- 12.5%	1,276	- 21.6%	- 6.0%

Showings

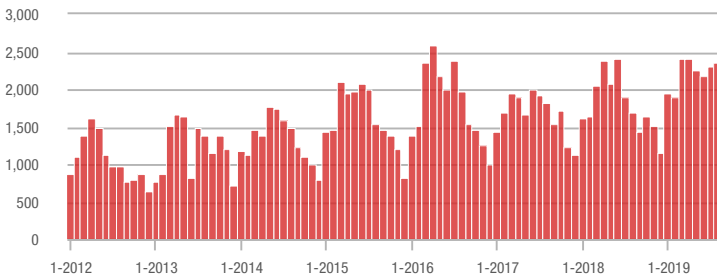
\$100,000 and Below



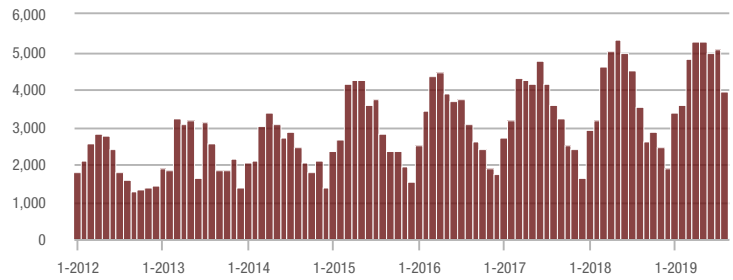
\$100,001 to \$200,000



\$200,001 to \$300,000

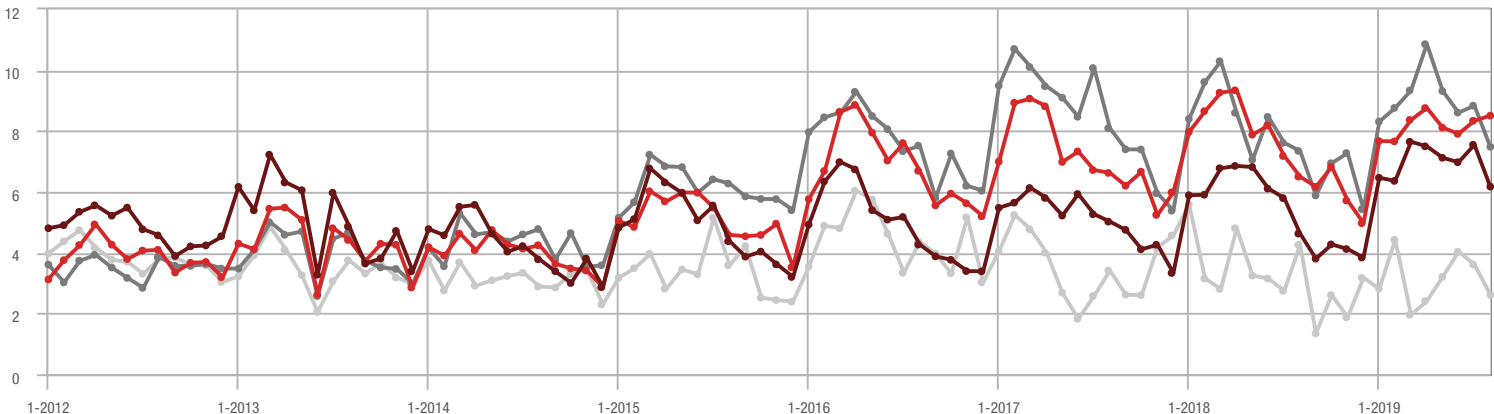


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2019

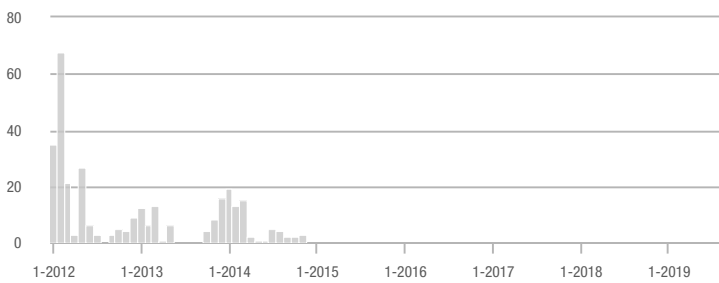
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Uptown Charlotte

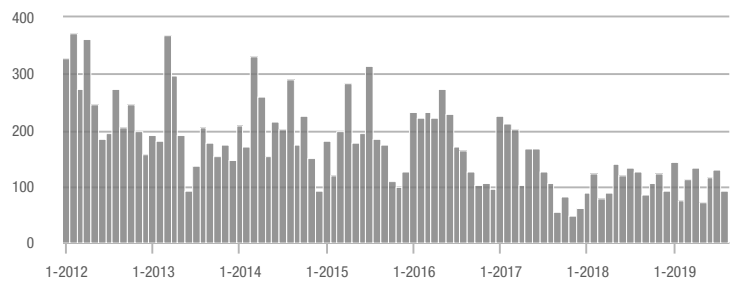
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	94	- 26.6%	- 28.2%	8.5	+ 6.3%	- 9.6%	12	- 25.0%	- 14.3%
\$200,001 to \$300,000	314	- 35.0%	- 14.2%	8.7	- 12.1%	- 2.6%	36	- 29.4%	- 12.2%
\$300,001 and Above	436	- 9.4%	- 1.8%	6.9	- 4.2%	- 18.8%	65	- 7.1%	+ 22.6%
Total	844	- 22.7%	- 10.3%	7.6	- 8.4%	- 13.0%	113	- 17.5%	+ 4.6%

Showings

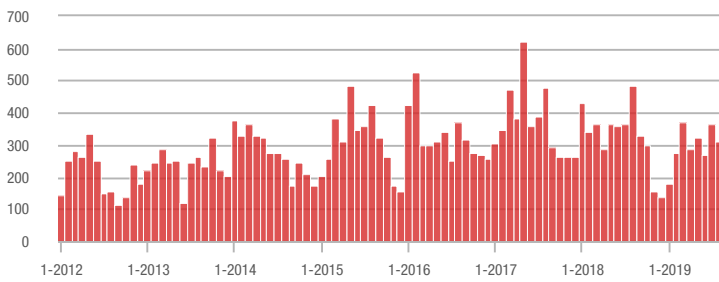
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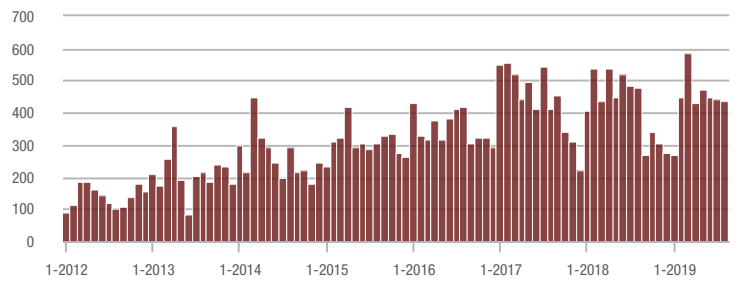
\$100,001 to \$200,000



\$200,001 to \$300,000

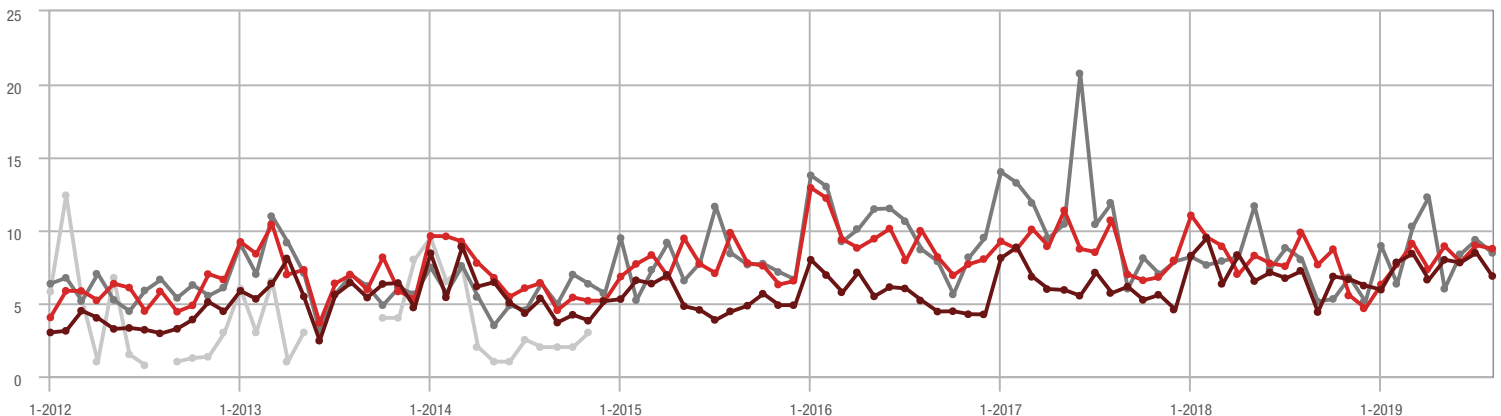


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

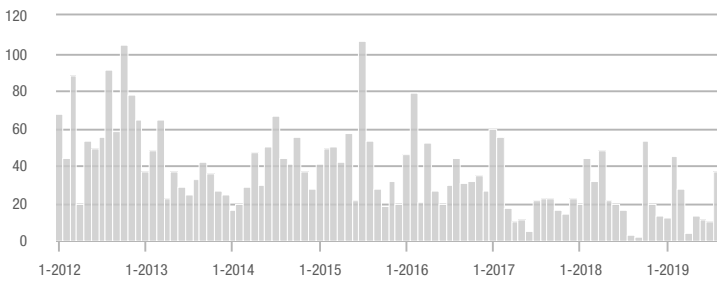


Waxhaw, NC

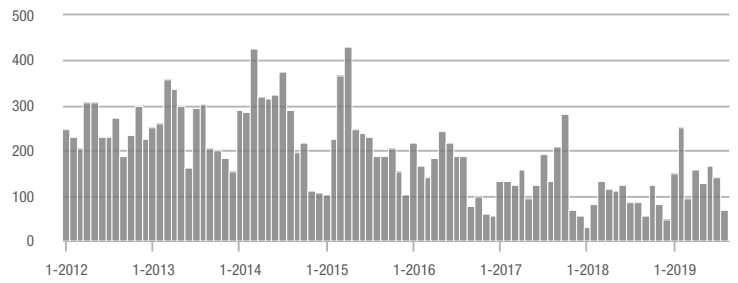
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	37	+ 1,133.3%	+ 270.0%	1.6	+ 300.0%	+ 144.4%	27	+ 17.4%	- 6.9%
\$100,001 to \$200,000	67	- 22.1%	- 51.8%	2.0	- 55.6%	- 57.6%	44	+ 15.8%	- 13.7%
\$200,001 to \$300,000	402	+ 64.1%	+ 3.1%	9.3	+ 72.2%	+ 0.8%	59	- 18.1%	- 3.3%
\$300,001 and Above	1,729	- 4.4%	- 34.2%	6.4	+ 28.0%	- 27.7%	293	- 34.5%	- 9.6%
Total	2,235	+ 4.3%	- 29.4%	6.3	+ 28.6%	- 24.3%	423	- 27.1%	- 9.0%

Showings

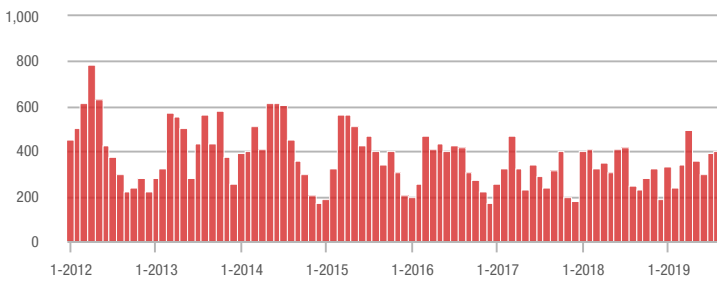
\$100,000 and Below



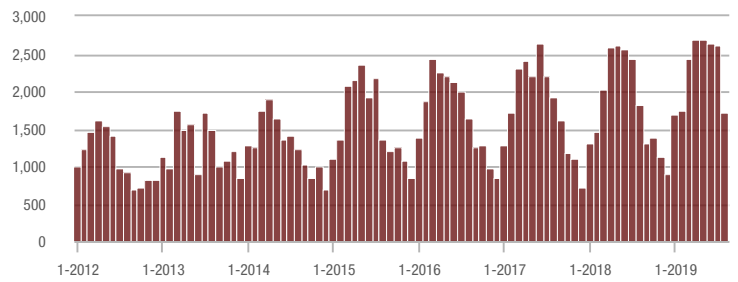
\$100,001 to \$200,000



\$200,001 to \$300,000

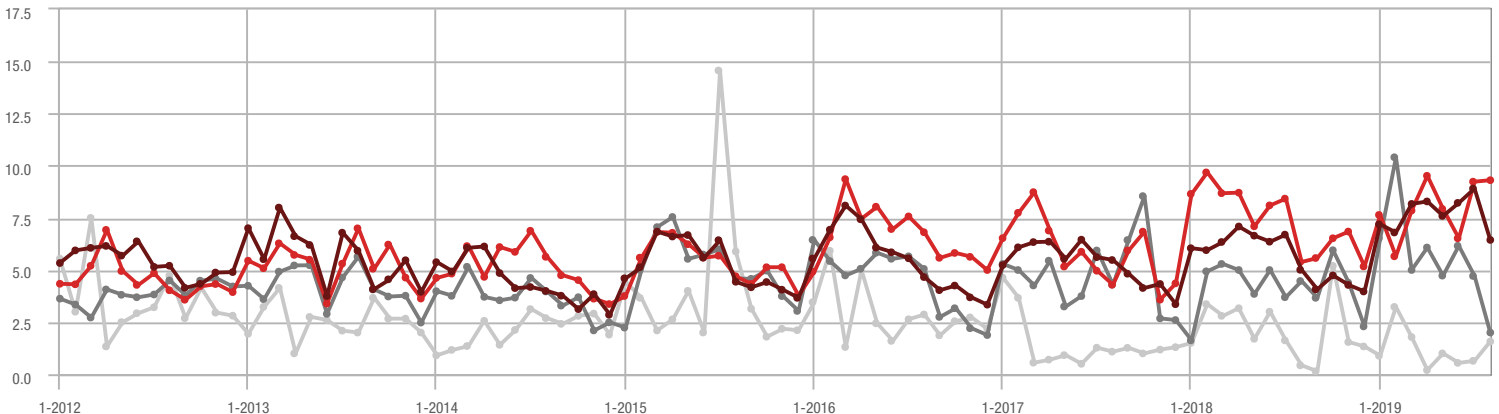


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

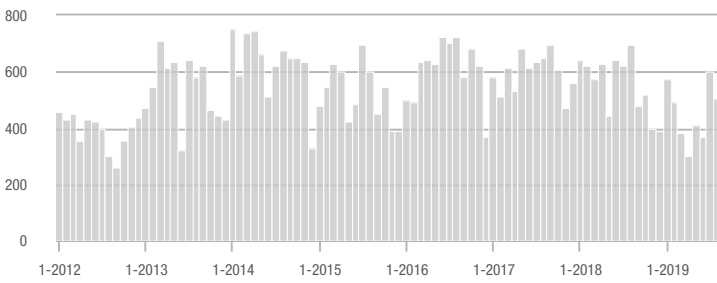


York County, SC

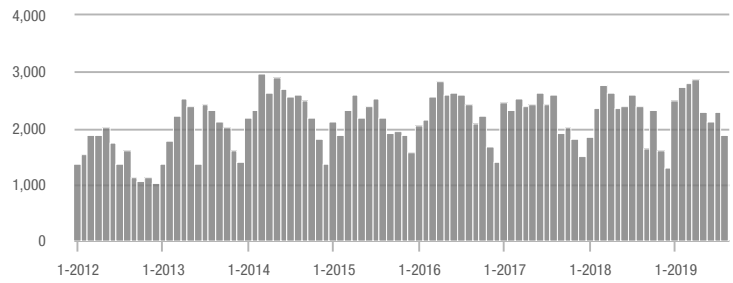
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change	August 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	509	- 27.0%	- 15.6%	6.3	+ 5.0%	- 12.8%	134	- 38.5%	- 6.9%
\$100,001 to \$200,000	1,864	- 22.4%	- 18.1%	9.3	- 2.1%	- 0.6%	219	- 24.7%	- 17.7%
\$200,001 to \$300,000	3,252	+ 16.9%	+ 18.4%	8.7	+ 19.2%	+ 14.8%	405	- 9.4%	+ 1.5%
\$300,001 and Above	3,994	+ 36.7%	- 7.0%	6.0	+ 20.0%	- 3.5%	746	+ 3.0%	- 4.8%
Total	9,619	+ 9.3%	- 3.0%	7.3	+ 10.6%	+ 1.4%	1,504	- 10.5%	- 5.6%

Showings

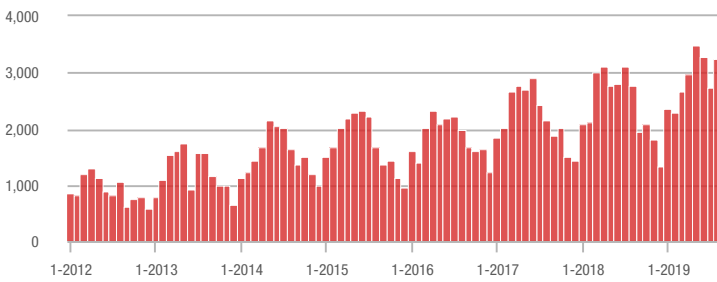
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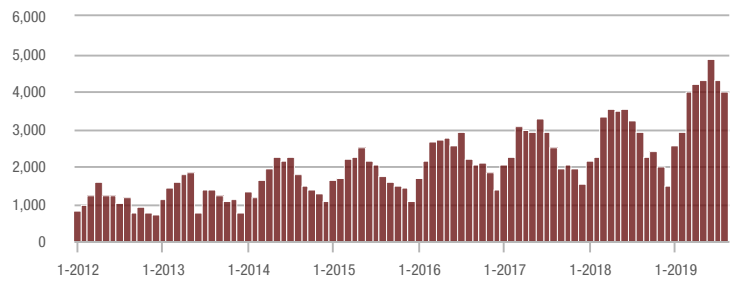
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

