

Showings Statistics

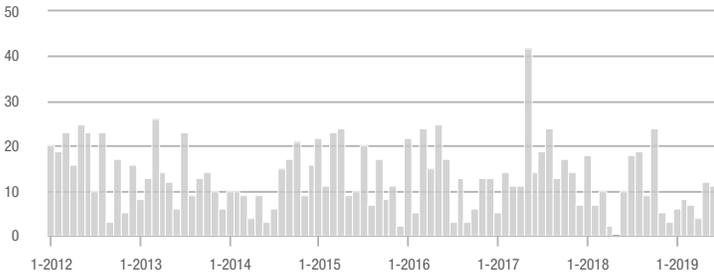
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	94	3.9	41
Anson County, NC	154	2.8	77
Cabarrus County, NC	6,730	7.9	968
Charlotte MSA	82,078	7.8	11,809
City of Charlotte, NC	33,535	8.9	4,012
Concord, NC	4,159	8.2	572
Davidson, NC	1,166	6.5	204
Denver, NC	1,175	4.6	297
Fort Mill, SC	3,790	8.7	464
Gaston County, NC	5,700	7.5	926
Gastonia, NC	2,363	8.0	332
Huntersville, NC	3,589	7.4	525
Iredell County, NC	6,473	5.8	1,346
Kannapolis, NC	1,556	8.9	197
Lake Norman	5,664	5.3	1,251
Lake Wylie	3,112	6.2	631
Lancaster County, SC	2,797	6.2	526
Lincoln County, NC	2,066	5.1	514
Lincolnton, NC	582	6.2	121
Matthews, NC	2,892	9.4	325
Mecklenburg County, NC	42,616	8.5	5,335
Monroe, NC	1,715	6.8	297
Montgomery County, NC	334	2.4	220
Mooresville, NC	4,446	6.1	827
Rock Hill, SC	3,380	8.7	449
Salisbury, NC	1,443	5.4	325
Stanly County, NC	975	4.5	280
Statesville, NC	1,515	5.5	353
Union County, NC	8,553	7.5	1,330
Uptown Charlotte	838	8.1	108
Waxhaw, NC	3,128	7.9	476
York County, SC	10,649	7.9	1,532

Alexander County, NC

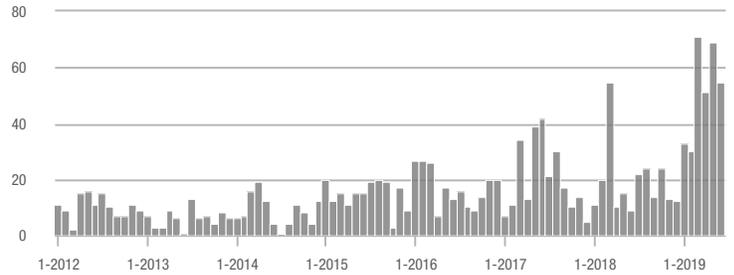
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	+ 10.0%	- 8.3%	2.3	+ 53.3%	- 33.3%	13	0.0%	+ 8.3%
\$100,001 to \$200,000	55	+ 511.1%	- 20.3%	5.7	+ 147.8%	+ 3.0%	14	+ 55.6%	- 6.7%
\$200,001 to \$300,000	11	+ 37.5%	- 45.0%	2.3	- 42.5%	+ 45.8%	7	+ 40.0%	- 30.0%
\$300,001 and Above	17	+ 41.7%	0.0%	2.6	- 35.0%	- 13.3%	7	+ 75.0%	0.0%
Total	94	+ 141.0%	- 20.3%	3.9	+ 44.4%	+ 0.9%	41	+ 32.3%	- 6.8%

Showings

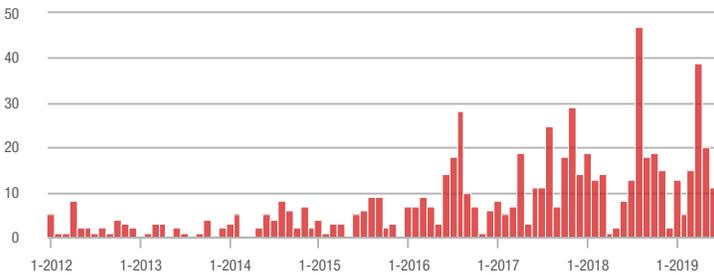
\$100,000 and Below



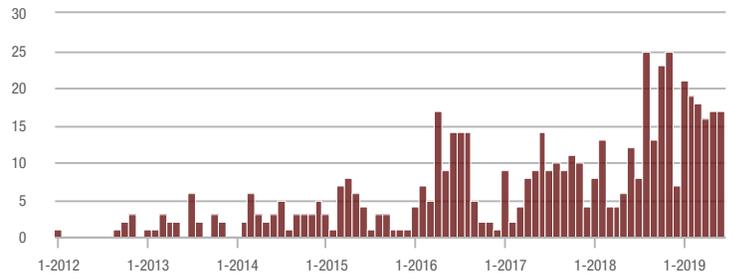
\$100,001 to \$200,000



\$200,001 to \$300,000

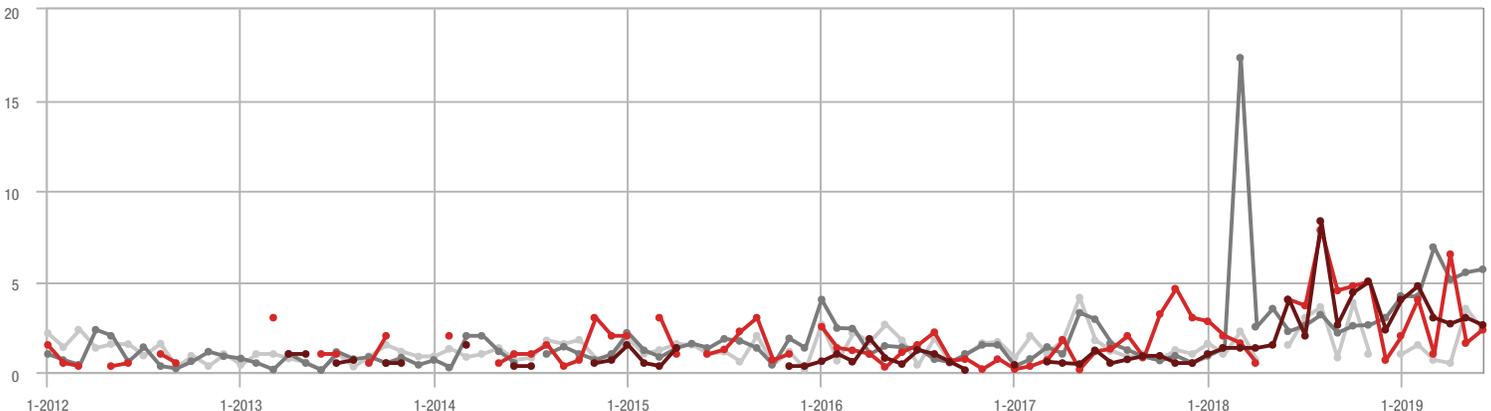


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

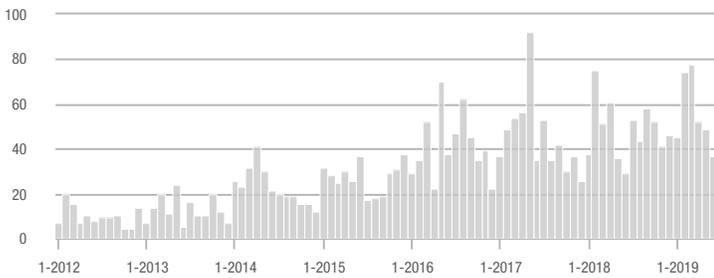


Anson County, NC

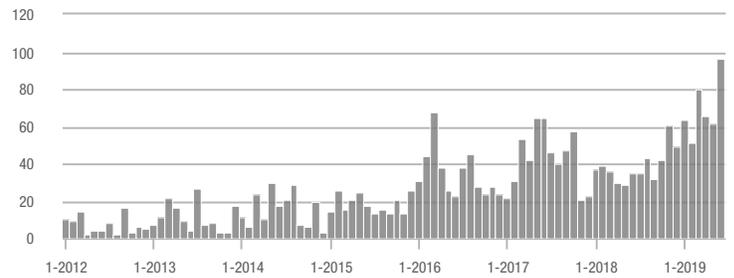
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\$100,000 and Below	37	+ 27.6%	- 24.5%	1.6	+ 77.8%	- 27.1%	34	- 38.2%	- 8.1%
\$100,001 to \$200,000	96	+ 174.3%	+ 54.8%	4.3	+ 87.0%	+ 82.6%	25	- 16.7%	- 13.8%
\$200,001 to \$300,000	13	+ 116.7%	- 31.6%	2.6	+ 30.0%	- 38.8%	8	+ 14.3%	- 11.1%
\$300,001 and Above	8	+ 33.3%	0.0%	1.7	+ 466.7%	+ 11.1%	10	- 9.1%	- 9.1%
Total	154	+ 102.6%	+ 11.6%	2.8	+ 100.0%	+ 16.5%	77	- 25.2%	- 10.5%

Showings

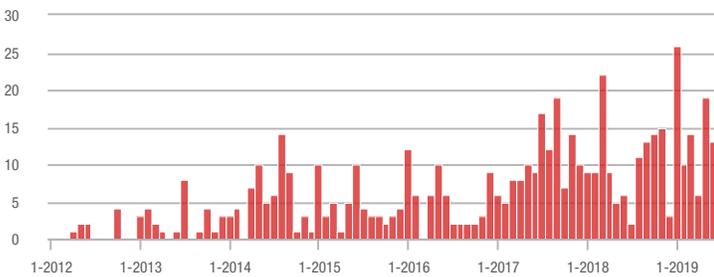
\$100,000 and Below



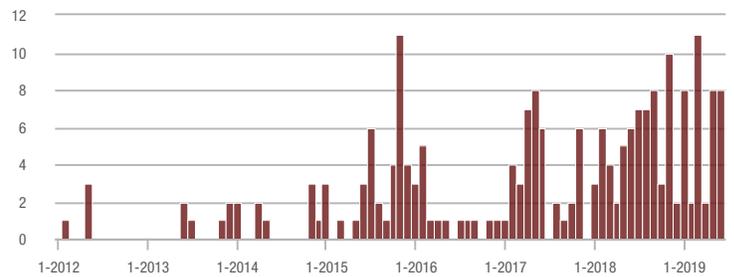
\$100,001 to \$200,000



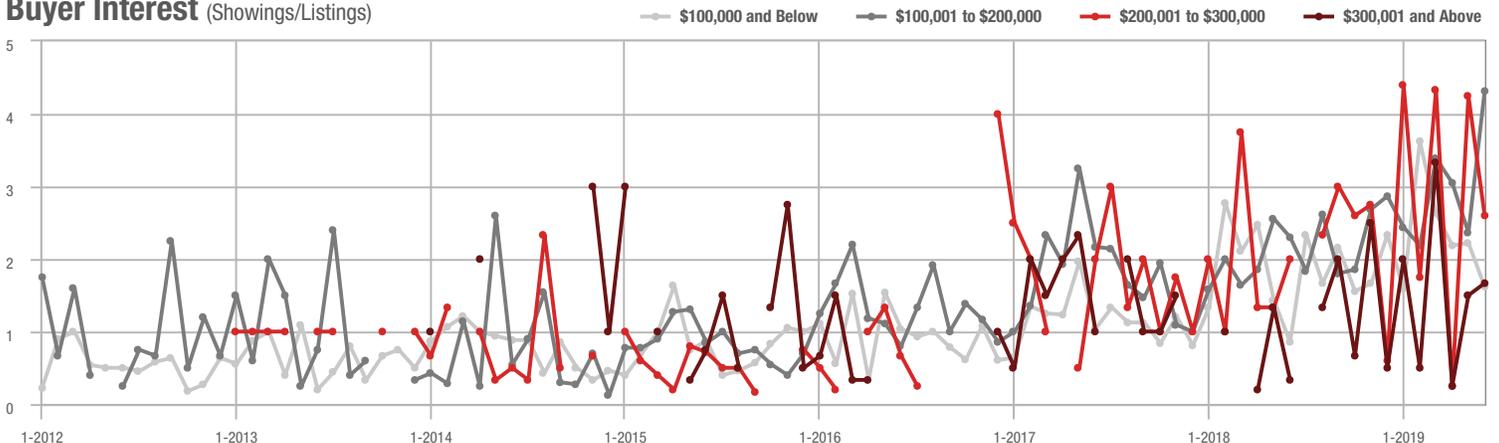
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

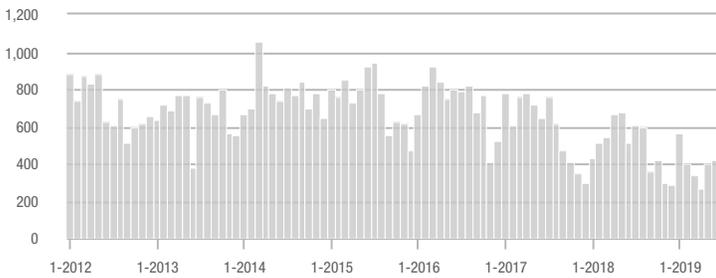


Cabarrus County, NC

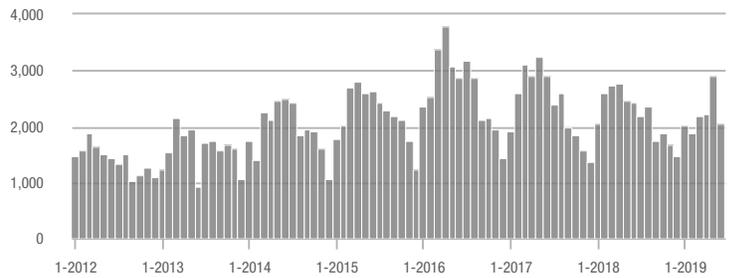
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	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	419	- 17.5%	+ 4.5%	7.0	+ 25.0%	+ 17.3%	86	- 40.7%	- 12.2%
\$100,001 to \$200,000	2,068	- 14.7%	- 29.1%	12.2	+ 18.4%	- 20.2%	187	- 29.4%	- 11.8%
\$200,001 to \$300,000	2,359	+ 11.0%	+ 6.3%	9.3	+ 16.3%	+ 5.3%	268	- 14.6%	- 1.8%
\$300,001 and Above	1,884	+ 9.9%	- 21.2%	5.1	+ 6.3%	- 16.2%	427	- 6.8%	- 10.7%
Total	6,730	- 0.6%	- 15.1%	7.9	+ 11.3%	- 10.3%	968	- 18.1%	- 8.8%

Showings

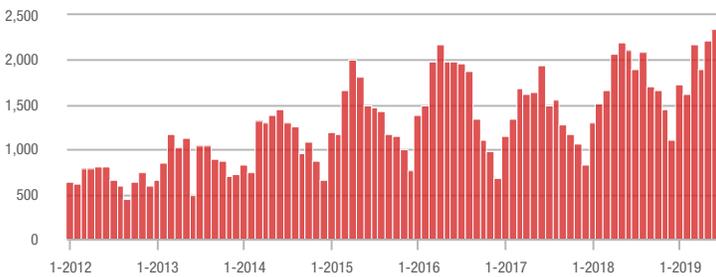
\$100,000 and Below



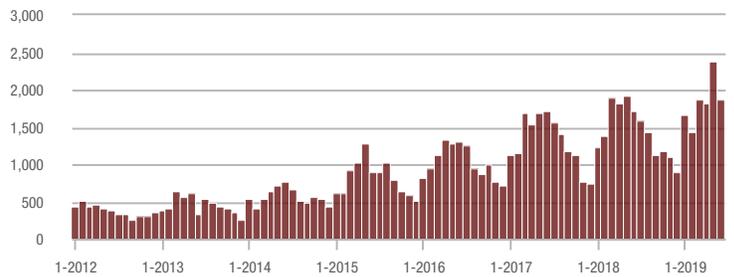
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

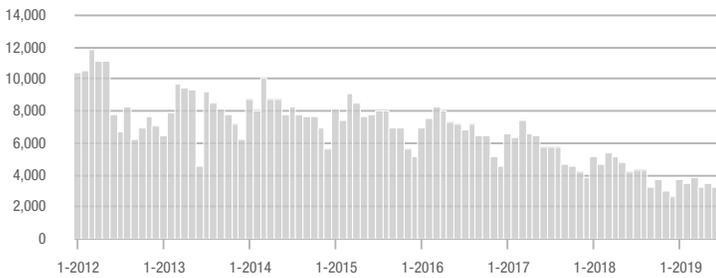


Charlotte MSA

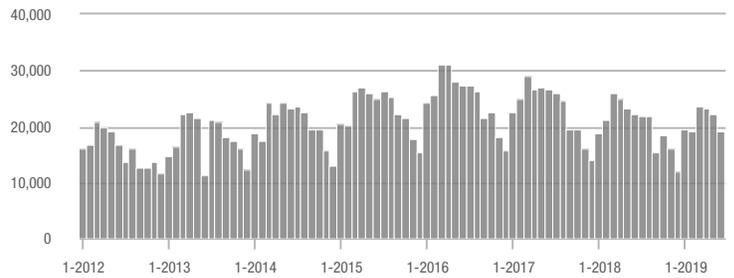
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	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3,220	- 23.1%	- 7.5%	5.5	+ 7.8%	+ 3.5%	974	- 33.3%	- 11.1%
\$100,001 to \$200,000	19,218	- 13.5%	- 14.0%	11.1	+ 9.9%	- 6.0%	1,900	- 23.4%	- 9.8%
\$200,001 to \$300,000	24,933	+ 15.1%	+ 3.5%	8.8	+ 4.8%	+ 4.9%	3,016	+ 3.1%	- 3.2%
\$300,001 and Above	34,707	+ 15.6%	- 3.5%	6.5	+ 10.2%	- 0.4%	5,919	- 3.0%	- 5.3%
Total	82,078	+ 5.1%	- 4.4%	7.8	+ 6.8%	- 0.5%	11,809	- 8.9%	- 6.0%

Showings

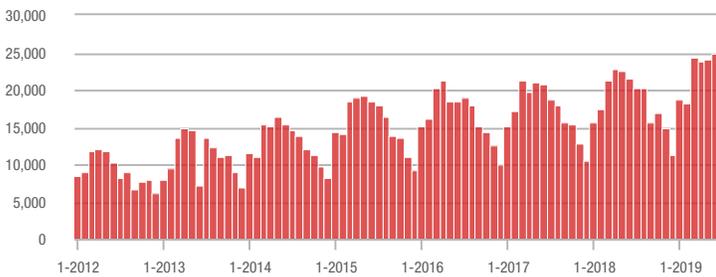
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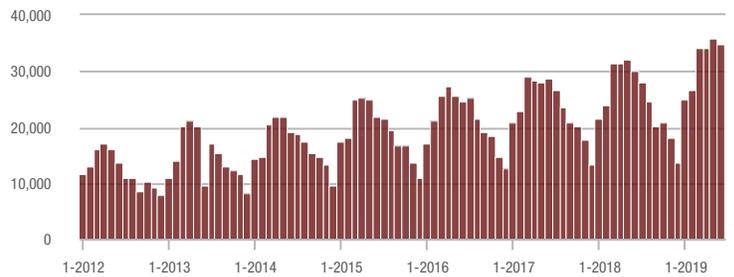
\$100,001 to \$200,000



\$200,001 to \$300,000

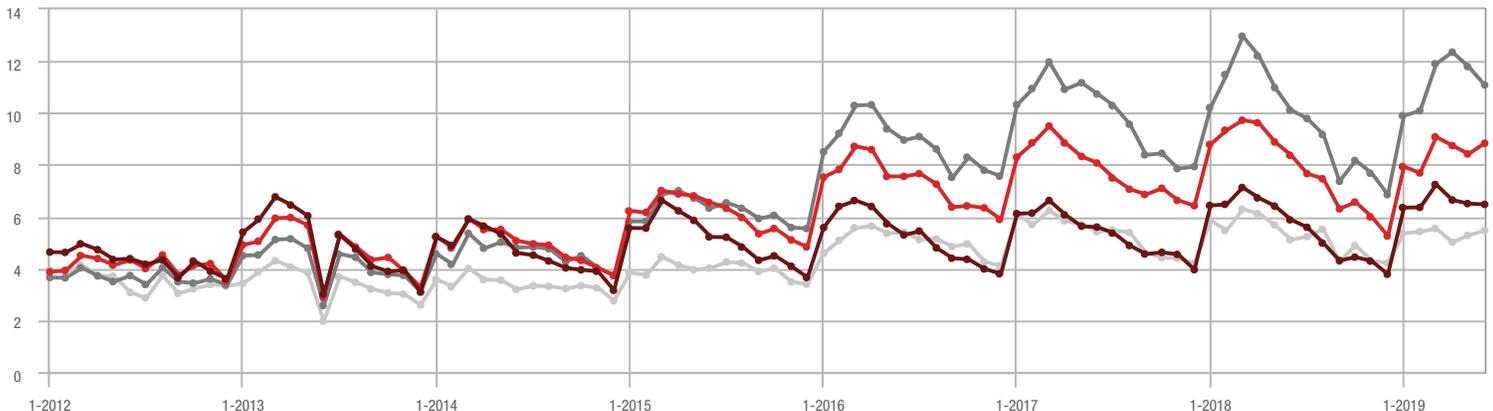


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

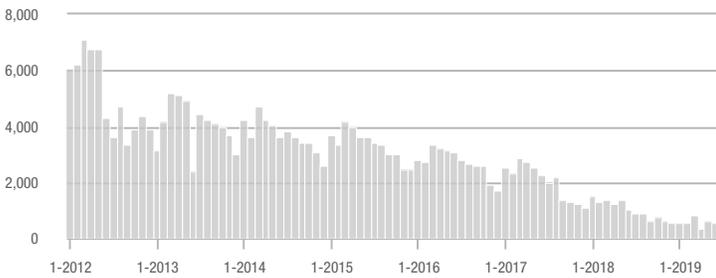


City of Charlotte, NC

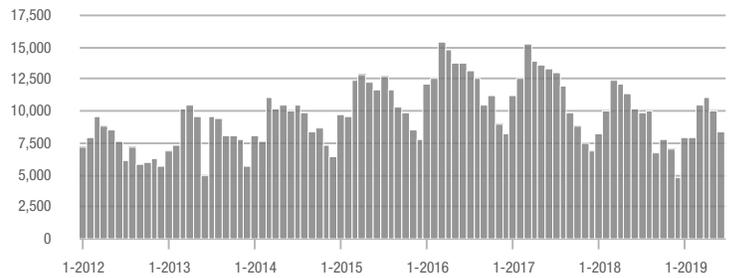
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	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	572	- 44.4%	- 6.4%	8.8	- 4.3%	- 0.8%	96	- 42.9%	- 6.8%
\$100,001 to \$200,000	8,434	- 16.6%	- 16.1%	13.9	+ 12.1%	- 5.0%	627	- 26.3%	- 12.2%
\$200,001 to \$300,000	10,565	+ 18.2%	+ 7.0%	9.6	+ 2.1%	+ 2.8%	1,138	+ 14.1%	+ 3.0%
\$300,001 and Above	13,964	+ 18.3%	- 5.5%	6.9	+ 6.2%	- 2.0%	2,151	+ 4.8%	- 5.0%
Total	33,535	+ 5.2%	- 5.0%	8.9	+ 2.3%	- 2.3%	4,012	- 1.4%	- 4.2%

Showings

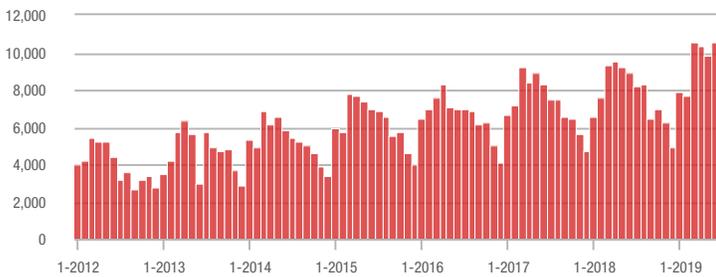
\$100,000 and Below



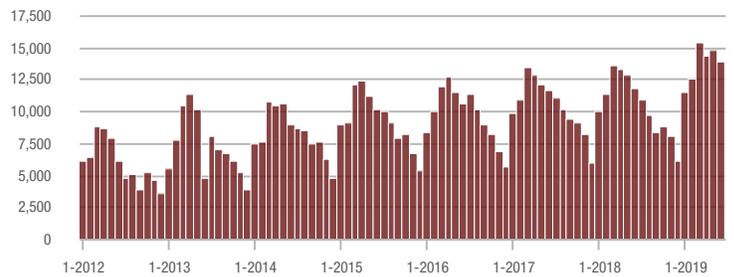
\$100,001 to \$200,000



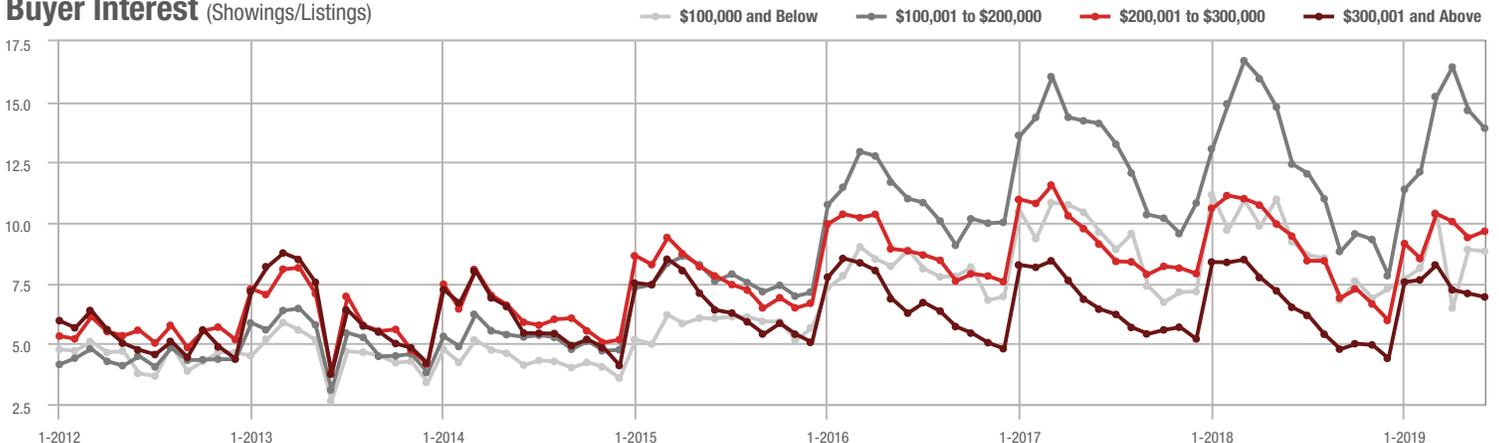
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for June 2019

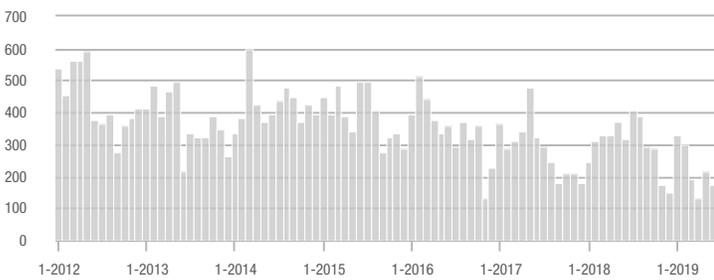
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Concord, NC

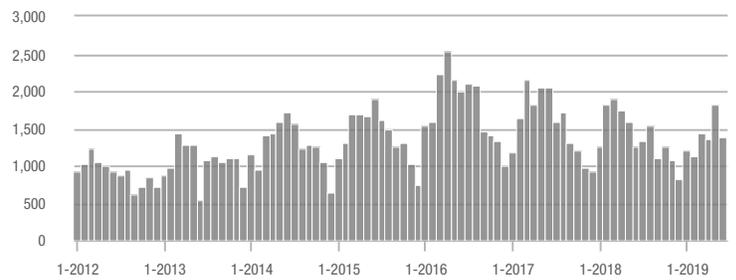
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	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	172	- 46.1%	- 20.7%	6.3	+ 6.8%	- 18.5%	38	- 55.3%	- 7.3%
\$100,001 to \$200,000	1,392	+ 10.0%	- 23.3%	13.9	+ 31.1%	- 17.0%	106	- 19.1%	- 7.0%
\$200,001 to \$300,000	1,571	+ 33.1%	+ 18.7%	9.4	+ 14.6%	+ 4.3%	174	+ 4.2%	+ 10.1%
\$300,001 and Above	1,024	+ 14.5%	- 23.6%	4.7	+ 2.2%	- 20.6%	254	+ 4.1%	- 9.6%
Total	4,159	+ 13.7%	- 11.4%	8.2	+ 13.9%	- 11.9%	572	- 8.8%	- 3.7%

Showings

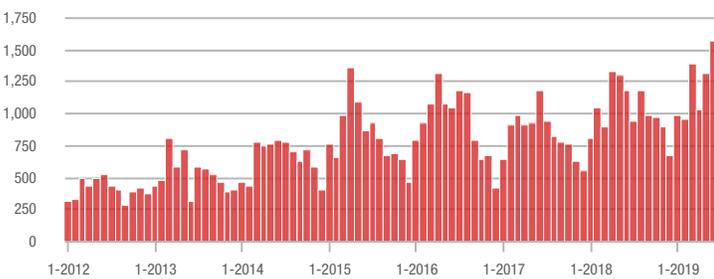
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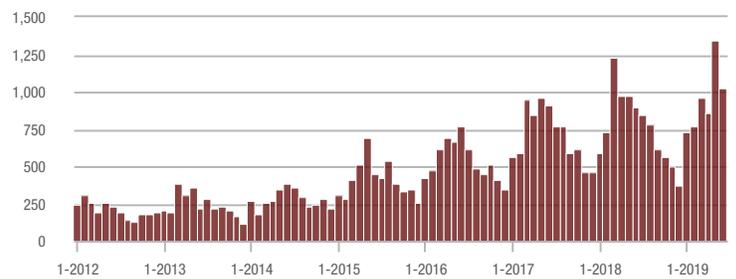
\$100,001 to \$200,000



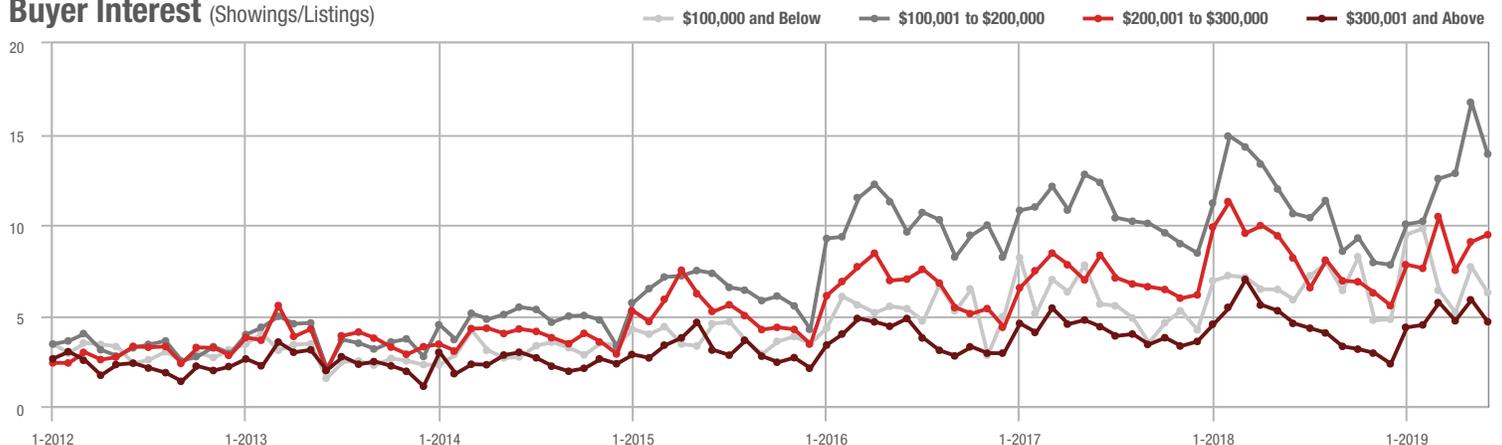
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

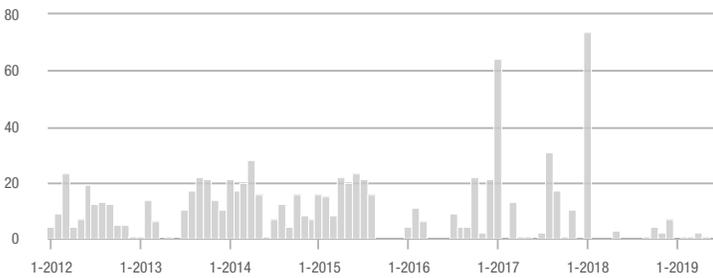


Davidson, NC

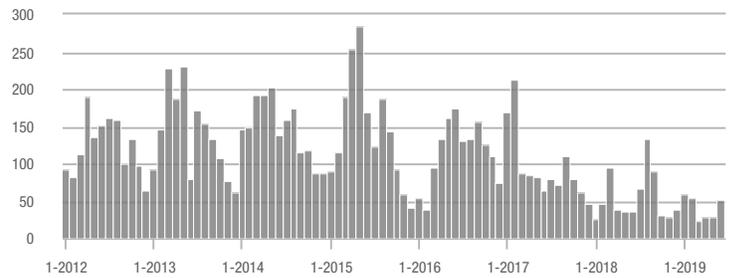
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	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	- 100.0%	0.0	0.0%	- 100.0%	2	0.0%	0.0%
\$100,001 to \$200,000	52	+ 48.6%	+ 85.7%	10.4	- 8.0%	+ 220.0%	8	- 20.0%	- 33.3%
\$200,001 to \$300,000	245	+ 36.9%	- 7.2%	11.1	+ 73.4%	+ 43.4%	24	- 25.0%	- 35.1%
\$300,001 and Above	869	+ 4.1%	+ 7.3%	5.7	- 1.7%	+ 10.2%	170	+ 4.9%	- 5.6%
Total	1,166	+ 11.2%	+ 5.7%	6.5	+ 8.3%	+ 17.5%	204	- 1.0%	- 11.7%

Showings

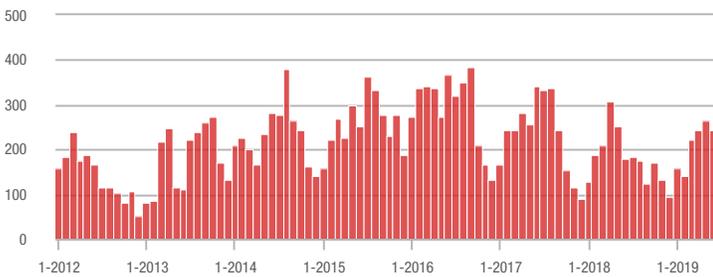
\$100,000 and Below



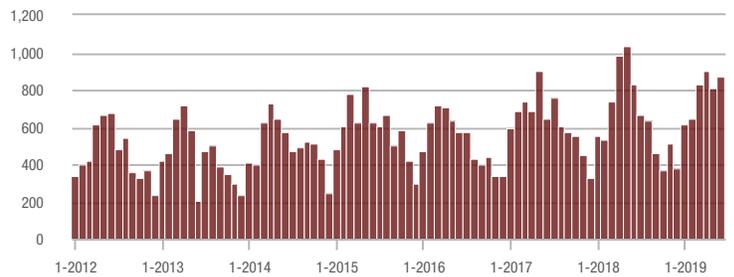
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for June 2019

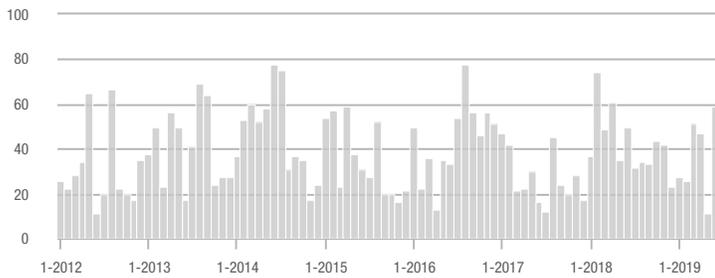
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Denver, NC

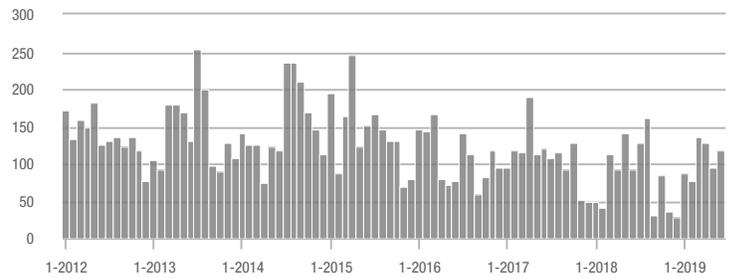
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\$100,000 and Below	59	+ 18.0%	+ 436.4%	2.7	- 28.9%	+ 615.8%	37	- 11.9%	- 2.6%
\$100,001 to \$200,000	119	+ 28.0%	+ 24.0%	6.8	+ 17.2%	+ 30.3%	21	- 12.5%	- 8.7%
\$200,001 to \$300,000	230	+ 13.9%	- 39.6%	7.2	+ 38.5%	- 19.3%	35	- 28.6%	- 25.5%
\$300,001 and Above	767	+ 5.1%	- 1.4%	4.2	- 2.3%	+ 1.8%	204	- 10.1%	- 7.3%
Total	1,175	+ 9.3%	- 7.2%	4.6	+ 2.2%	- 2.4%	297	- 13.2%	- 9.5%

Showings

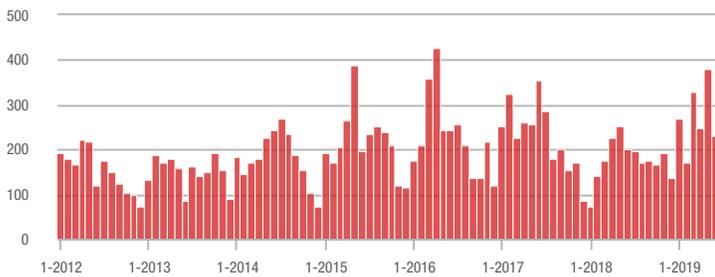
\$100,000 and Below



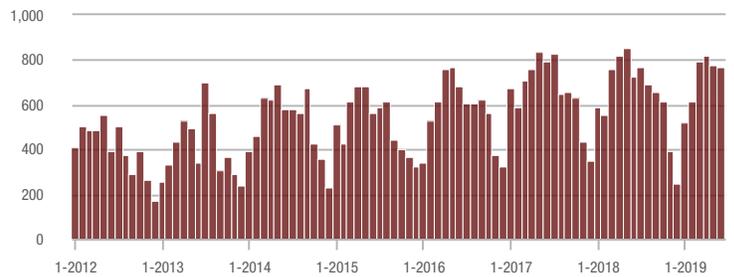
\$100,001 to \$200,000



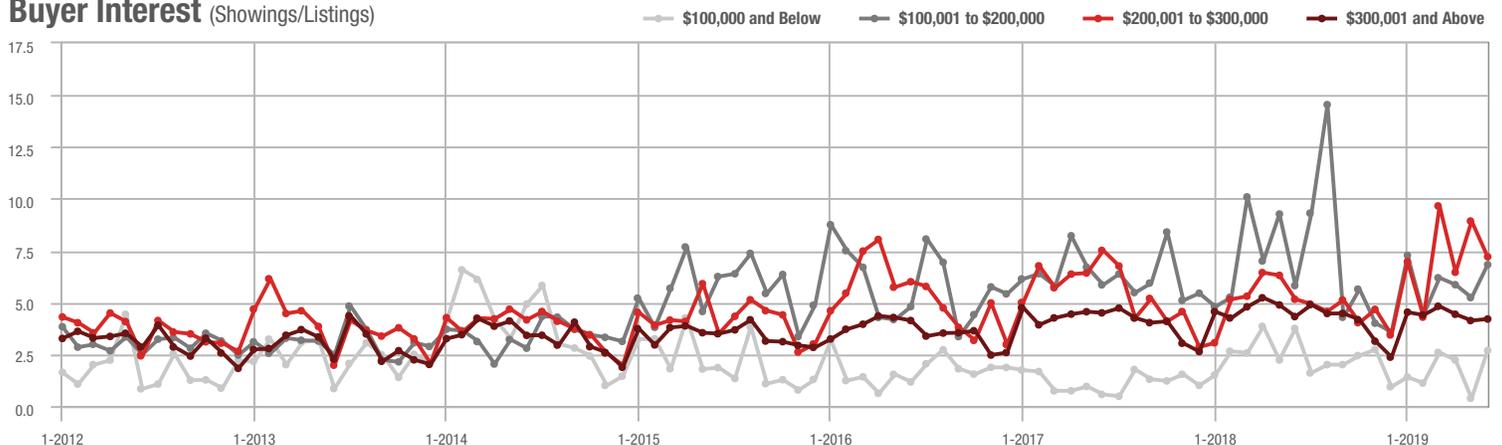
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for June 2019

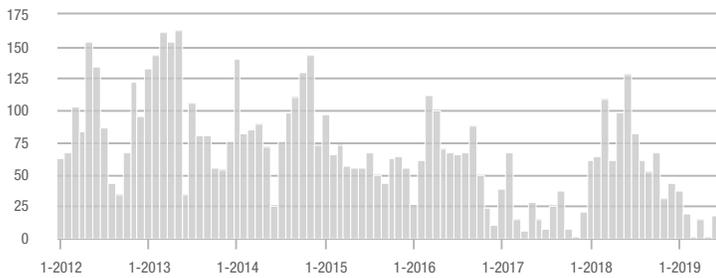
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Fort Mill, SC

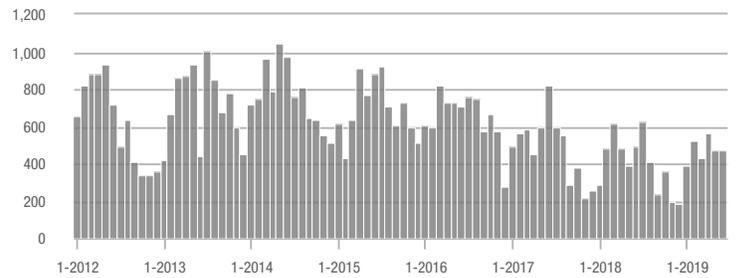
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\$100,000 and Below	18	- 86.0%	+ 800.0%	8.5	- 14.1%	—	4	- 71.4%	+ 33.3%
\$100,001 to \$200,000	469	- 5.6%	+ 0.2%	12.0	+ 8.1%	- 4.7%	43	- 17.3%	0.0%
\$200,001 to \$300,000	982	+ 4.2%	- 17.1%	8.9	- 19.8%	- 3.2%	115	+ 17.3%	- 16.1%
\$300,001 and Above	2,321	+ 31.4%	+ 21.8%	8.2	+ 18.8%	+ 13.6%	302	- 1.6%	+ 2.7%
Total	3,790	+ 13.7%	+ 6.5%	8.7	+ 3.6%	+ 5.6%	464	- 1.5%	- 2.7%

Showings

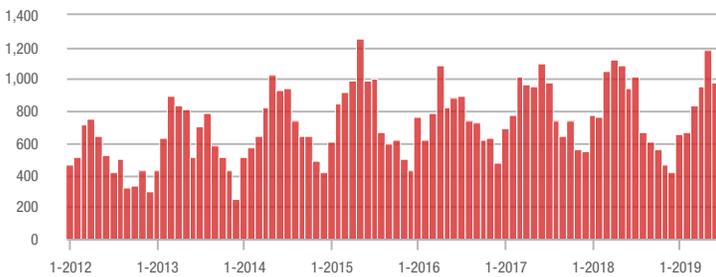
\$100,000 and Below



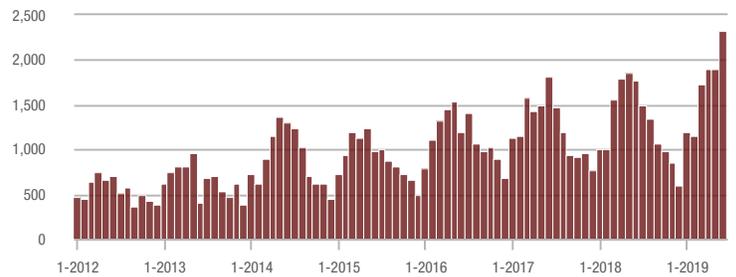
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\$300,001 and Above



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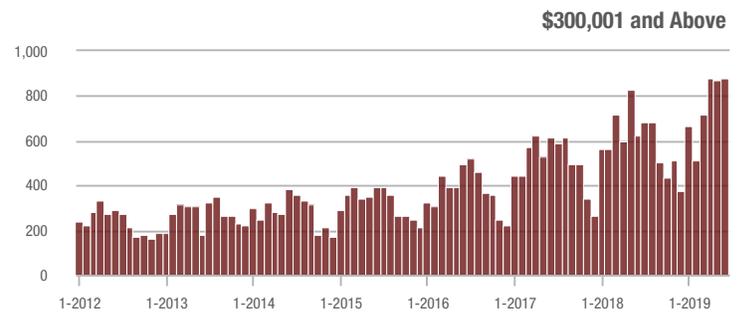
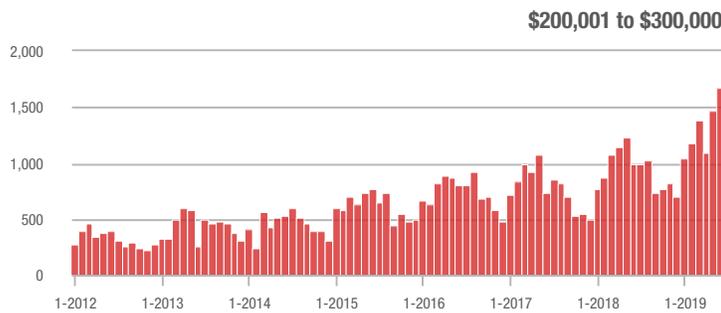
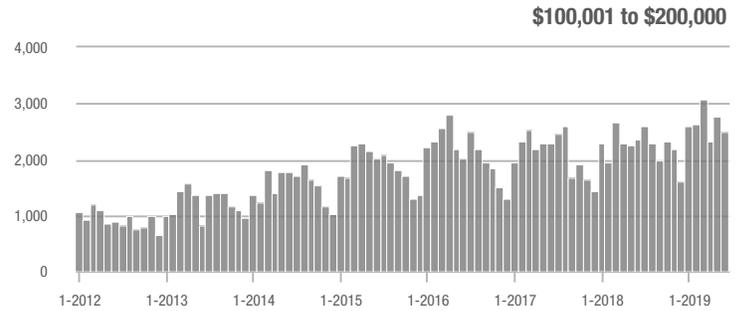
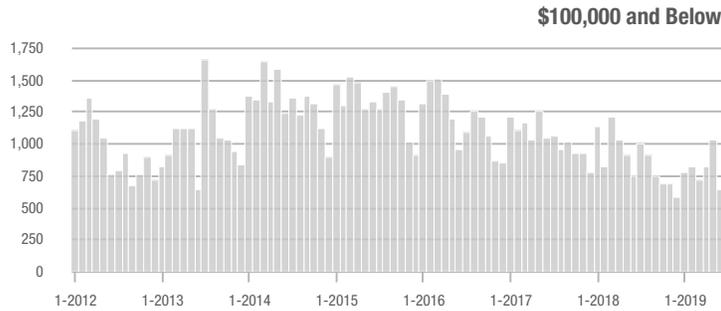
Showings Report for June 2019

Analytic and Trend Data for the Charlotte Regional Realtor® Association

Gaston County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	639	- 14.2%	- 37.7%	5.3	+ 15.2%	- 30.9%	205	- 25.5%	- 10.5%
\$100,001 to \$200,000	2,500	+ 5.2%	- 9.3%	9.7	+ 7.8%	- 7.5%	273	- 4.9%	- 3.9%
\$200,001 to \$300,000	1,678	+ 69.3%	+ 14.7%	7.8	+ 27.9%	+ 11.7%	234	+ 13.0%	- 0.4%
\$300,001 and Above	883	+ 41.3%	+ 1.4%	5.0	+ 31.6%	+ 4.2%	214	- 4.5%	- 4.9%
Total	5,700	+ 20.3%	- 6.8%	7.5	+ 19.0%	- 4.4%	926	- 6.7%	- 4.8%

Showings



Buyer Interest (Showings/Listings)

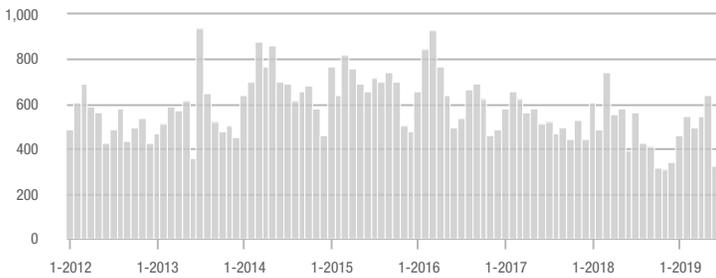


Gastonia, NC

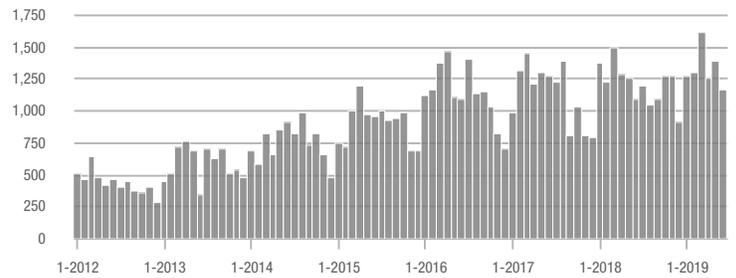
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	324	- 17.8%	- 49.3%	7.5	+ 41.5%	- 30.2%	62	- 41.5%	- 24.4%
\$100,001 to \$200,000	1,173	+ 7.0%	- 16.0%	9.6	+ 5.5%	- 14.8%	129	- 1.5%	- 4.4%
\$200,001 to \$300,000	683	+ 32.6%	+ 21.5%	8.1	+ 22.7%	+ 23.1%	85	- 4.5%	- 3.4%
\$300,001 and Above	183	+ 64.9%	- 13.7%	3.8	+ 52.0%	- 14.0%	56	- 1.8%	- 6.7%
Total	2,363	+ 11.7%	- 15.9%	8.0	+ 19.4%	- 9.8%	332	- 13.3%	- 9.0%

Showings

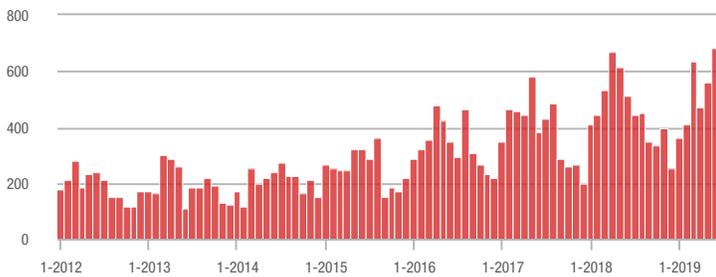
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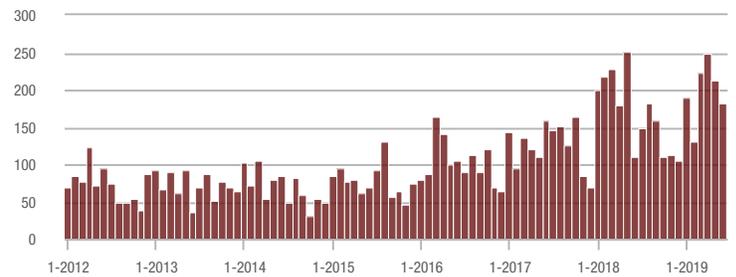
\$100,001 to \$200,000



\$200,001 to \$300,000

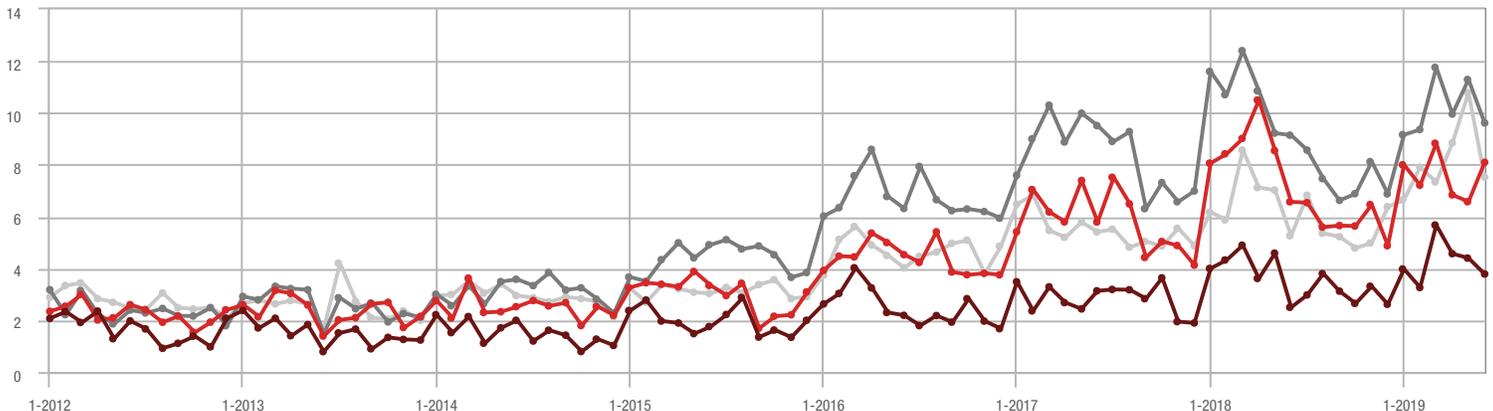


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for June 2019

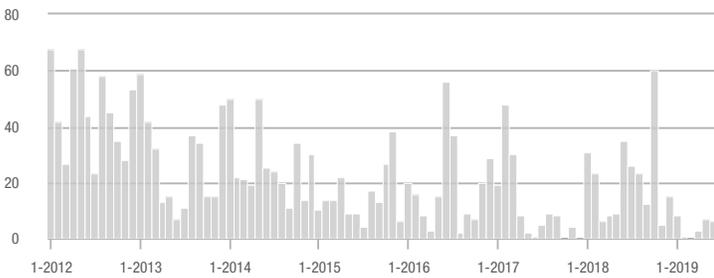
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Huntersville, NC

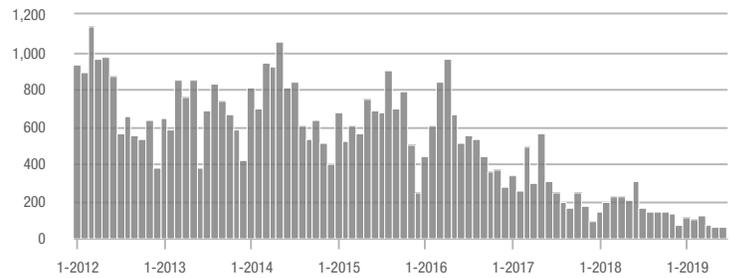
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6	- 82.9%	- 14.3%	1.3	- 77.2%	- 16.7%	9	- 35.7%	+ 28.6%
\$100,001 to \$200,000	64	- 78.9%	+ 6.7%	7.9	- 26.9%	+ 83.8%	11	- 70.3%	- 42.1%
\$200,001 to \$300,000	1,314	+ 14.0%	+ 9.6%	9.3	+ 9.4%	+ 3.2%	144	+ 0.7%	+ 5.1%
\$300,001 and Above	2,205	+ 20.3%	- 2.0%	6.7	+ 8.1%	- 5.1%	361	+ 6.8%	+ 1.4%
Total	3,589	+ 7.9%	+ 2.1%	7.4	+ 2.8%	- 1.0%	525	- 1.3%	+ 1.2%

Showings

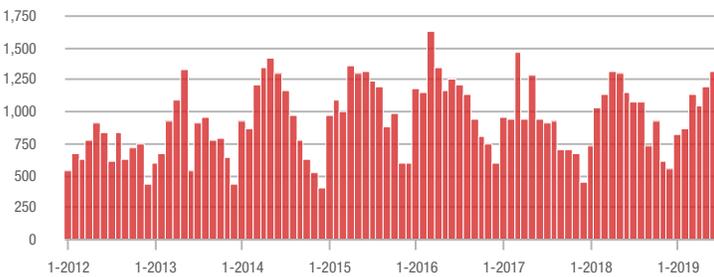
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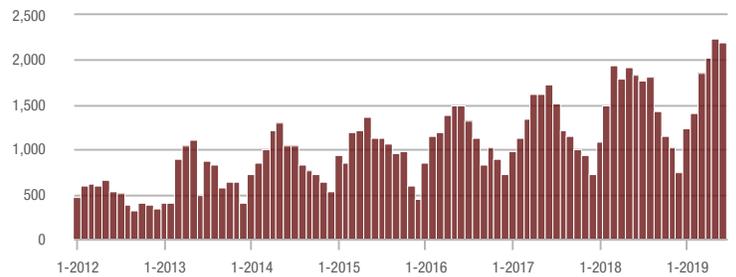
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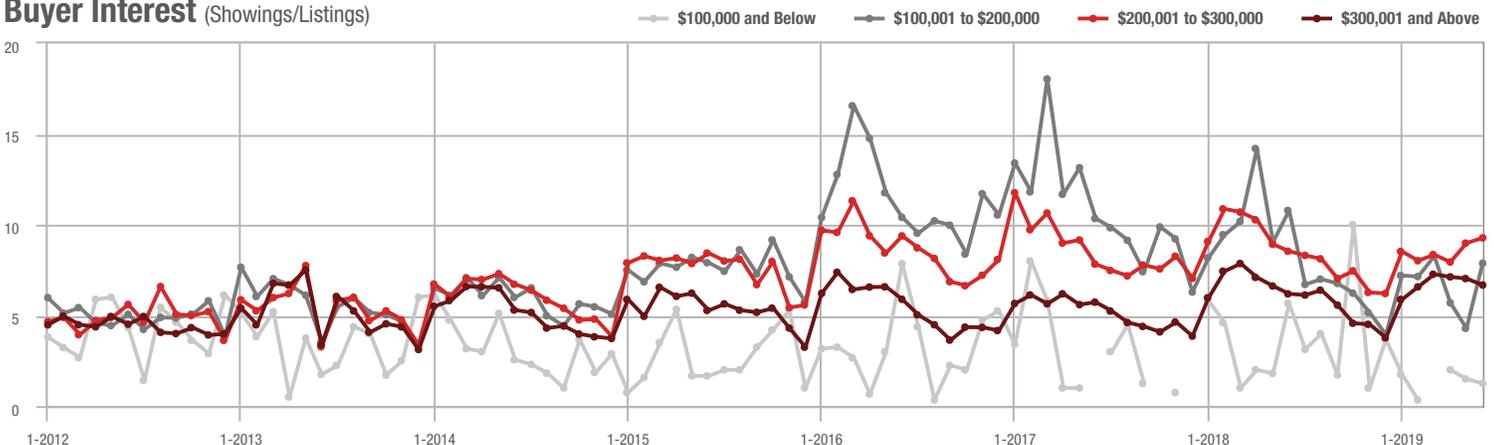
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

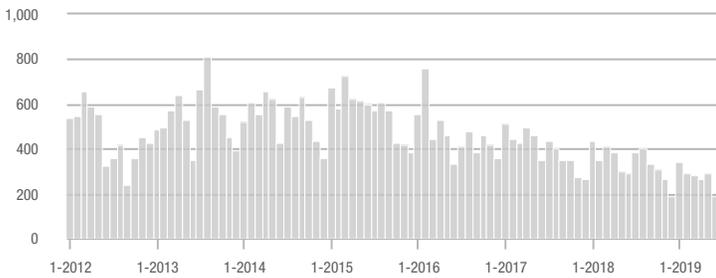


Iredell County, NC

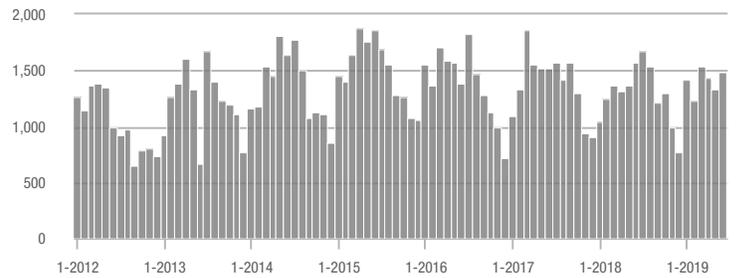
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	191	- 33.7%	- 33.4%	3.2	- 11.1%	- 34.3%	135	- 33.5%	- 5.6%
\$100,001 to \$200,000	1,484	- 6.0%	+ 11.7%	7.7	+ 11.6%	+ 4.4%	231	- 20.3%	+ 4.1%
\$200,001 to \$300,000	1,581	+ 1.8%	+ 9.8%	6.4	+ 18.5%	+ 7.2%	291	- 17.8%	- 4.3%
\$300,001 and Above	3,217	+ 10.9%	- 3.7%	5.2	+ 8.3%	- 2.6%	689	- 8.5%	- 3.6%
Total	6,473	+ 2.4%	+ 1.2%	5.8	+ 9.4%	+ 0.4%	1,346	- 15.9%	- 2.7%

Showings

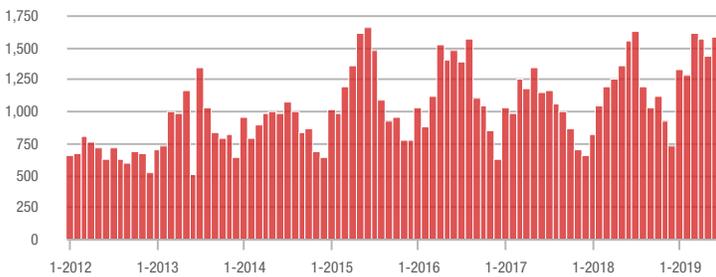
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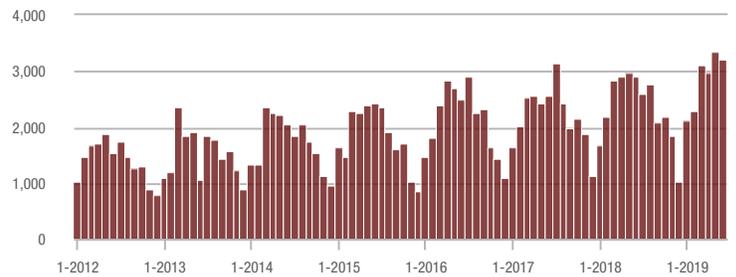
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\$200,001 to \$300,000

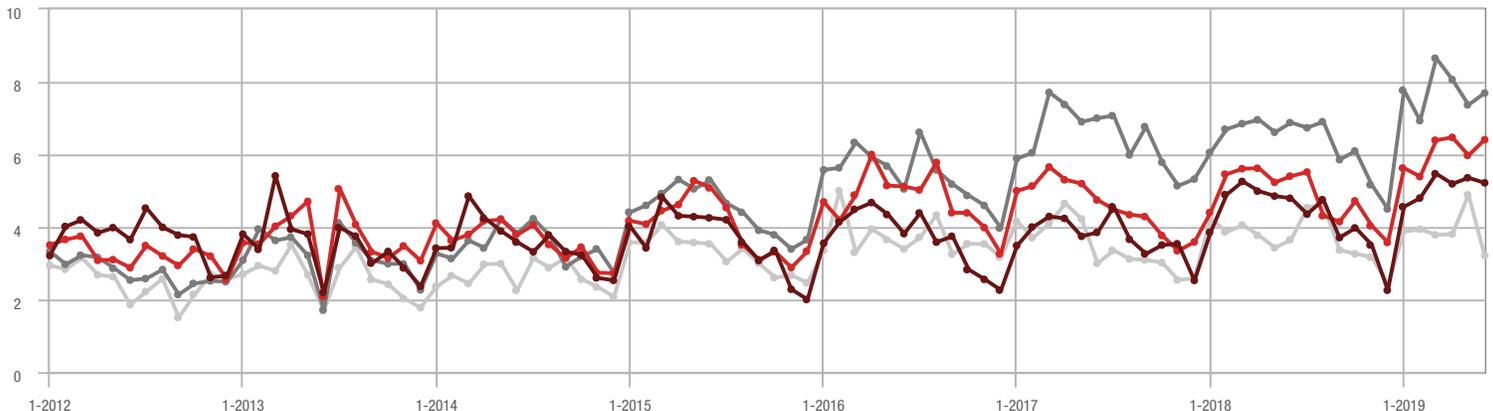


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

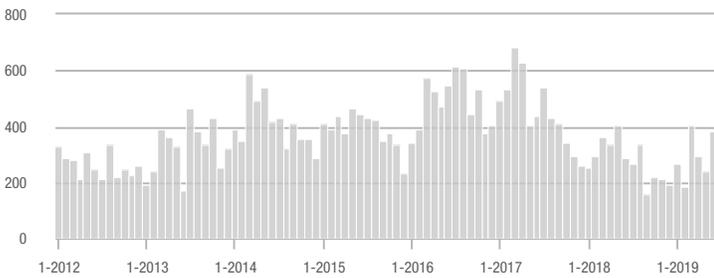


Kannapolis, NC

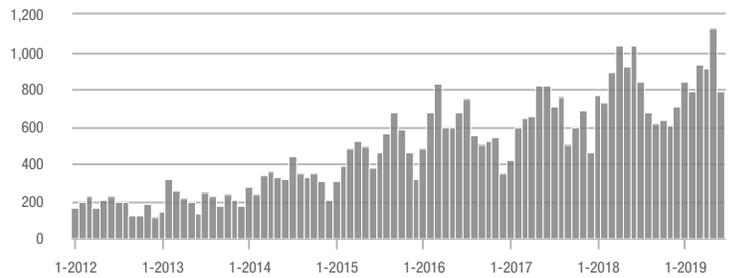
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	381	+ 31.8%	+ 58.1%	10.9	+ 47.3%	+ 71.8%	48	- 14.3%	- 5.9%
\$100,001 to \$200,000	790	- 23.7%	- 29.9%	10.4	+ 1.0%	- 27.9%	78	- 25.7%	- 3.7%
\$200,001 to \$300,000	299	+ 13.3%	+ 35.3%	8.7	+ 16.0%	+ 24.0%	35	- 18.6%	+ 2.9%
\$300,001 and Above	86	+ 53.6%	- 27.1%	2.7	- 22.9%	- 40.5%	36	+ 28.6%	+ 2.9%
Total	1,556	- 5.4%	- 8.8%	8.9	+ 2.3%	- 10.9%	197	- 15.1%	- 2.0%

Showings

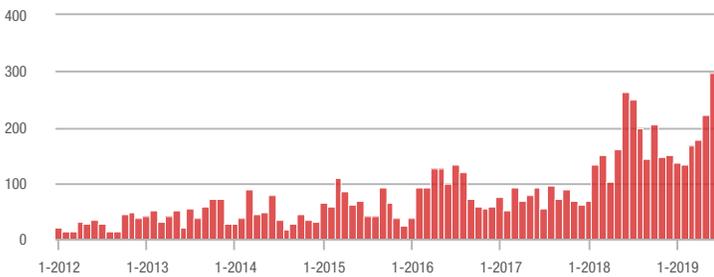
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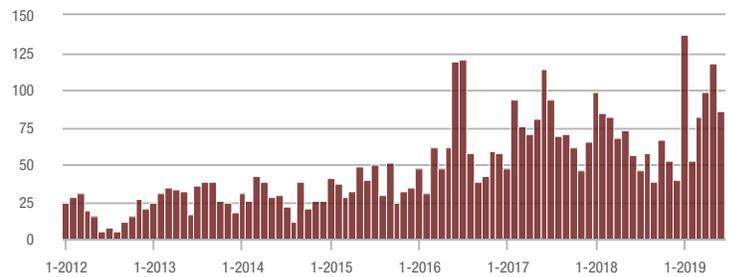
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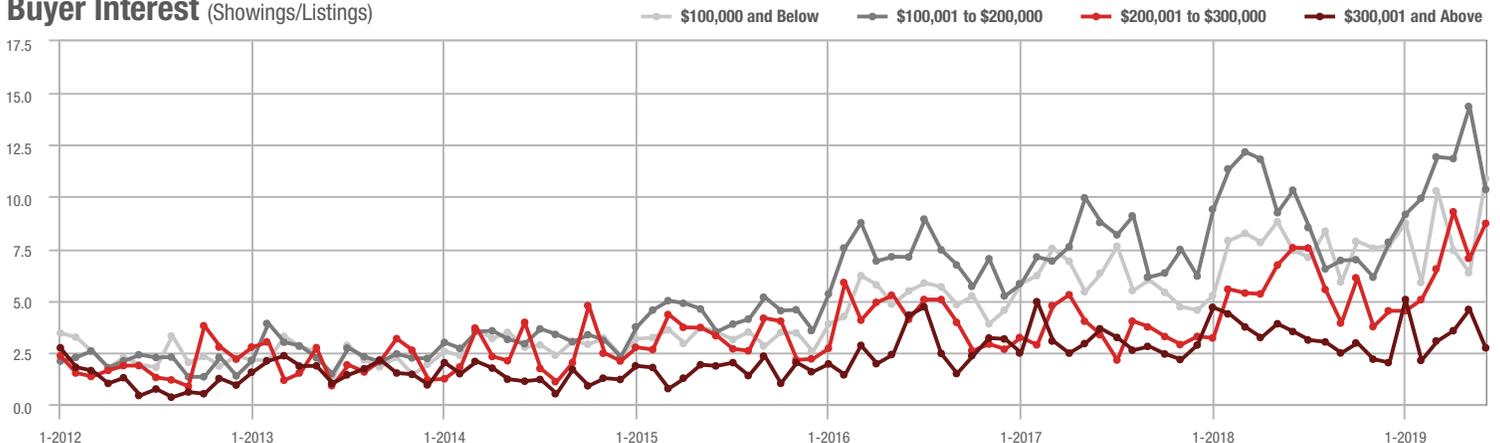
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



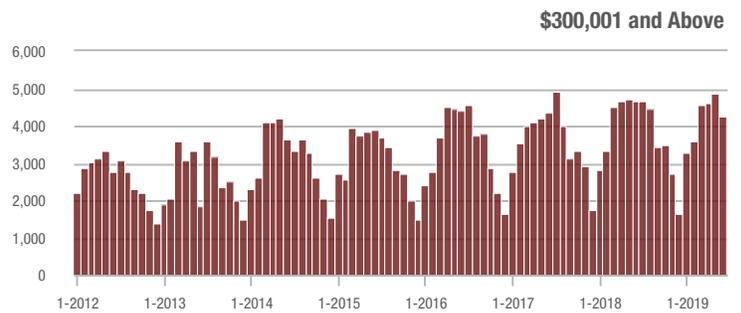
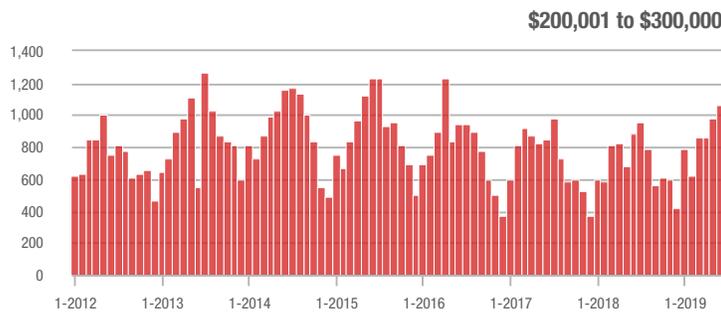
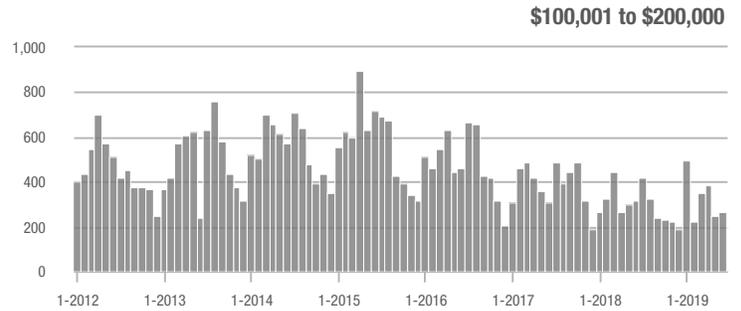
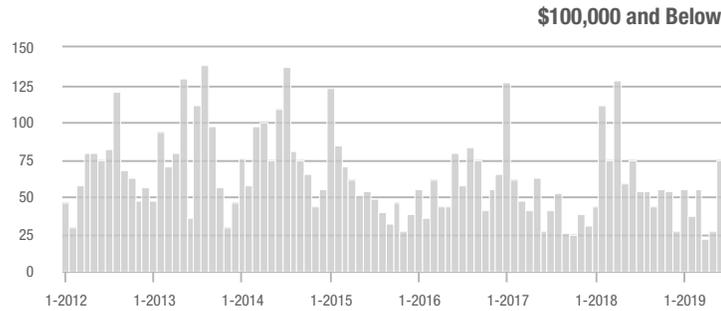
Showings Report for June 2019

Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	74	- 1.3%	+ 174.1%	2.1	- 8.7%	+ 259.0%	87	- 32.0%	- 4.4%
\$100,001 to \$200,000	264	- 17.2%	+ 4.8%	4.9	- 7.5%	+ 2.1%	84	- 17.6%	+ 1.2%
\$200,001 to \$300,000	1,059	+ 19.4%	+ 7.5%	6.7	+ 24.1%	+ 2.2%	181	- 11.7%	+ 1.1%
\$300,001 and Above	4,267	- 9.0%	- 12.6%	5.2	- 1.9%	- 8.2%	899	- 15.4%	- 6.3%
Total	5,664	- 5.1%	- 7.8%	5.3	+ 1.9%	- 5.4%	1,251	- 16.5%	- 4.6%

Showings



Buyer Interest (Showings/Listings)



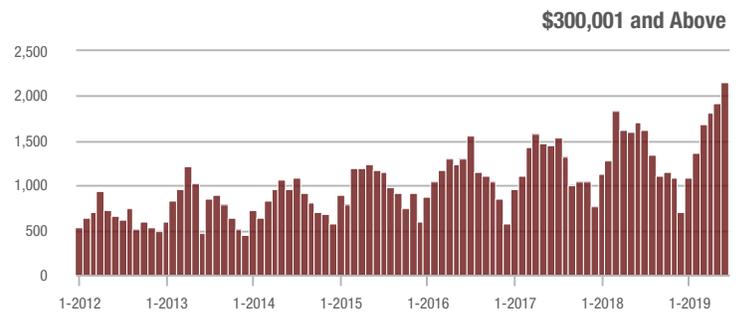
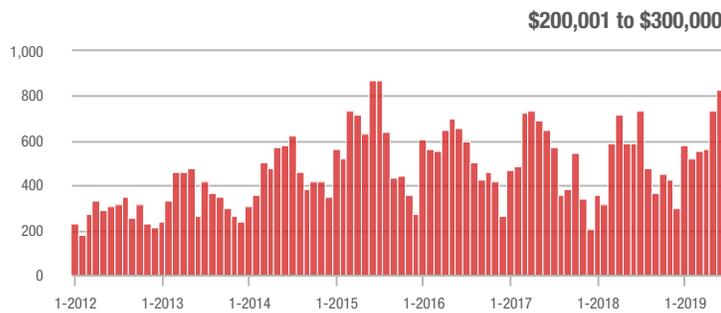
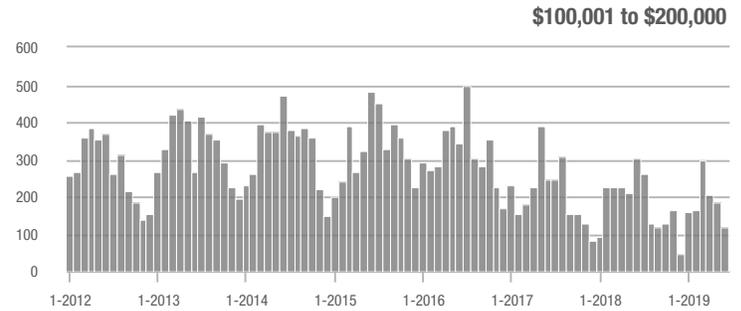
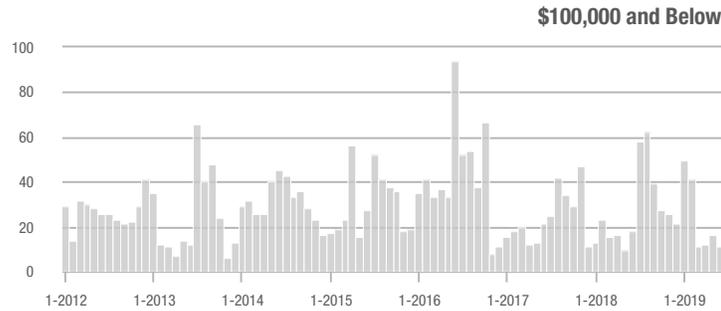
Showings Report for June 2019

Analytic and Trend Data for the Charlotte Regional Realtor® Association

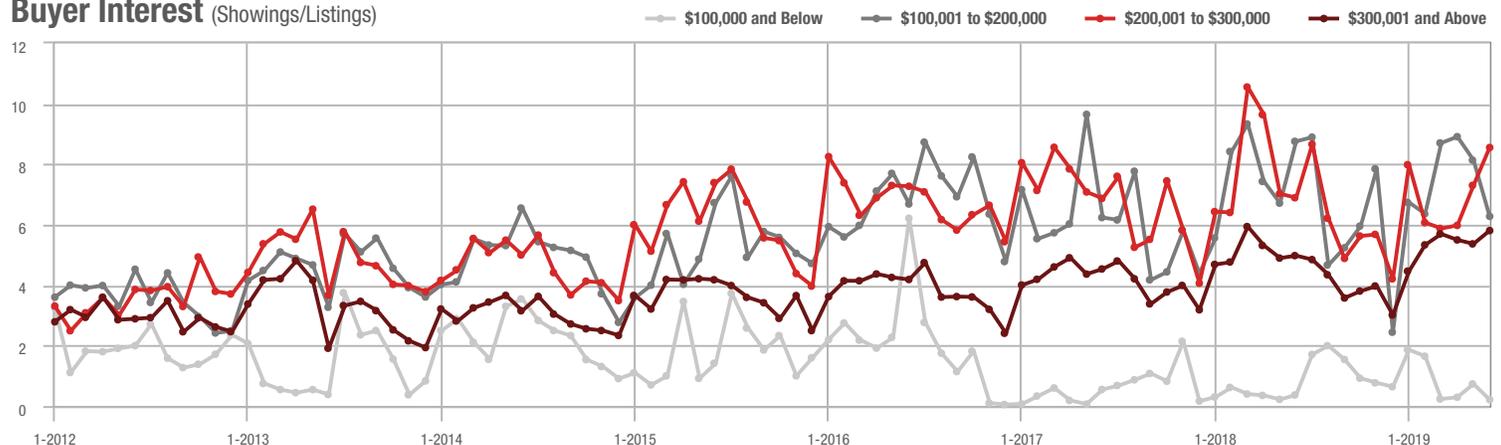
Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	- 38.9%	- 31.3%	0.2	- 50.0%	- 70.8%	41	- 36.9%	- 8.9%
\$100,001 to \$200,000	116	- 61.7%	- 37.6%	6.3	- 28.4%	- 22.8%	36	- 35.7%	- 16.3%
\$200,001 to \$300,000	826	+ 40.2%	+ 12.4%	8.6	+ 24.6%	+ 17.1%	127	- 3.1%	- 8.6%
\$300,001 and Above	2,159	+ 26.3%	+ 12.4%	5.8	+ 16.0%	+ 8.2%	427	- 1.6%	- 0.7%
Total	3,112	+ 18.8%	+ 8.9%	6.2	+ 14.8%	+ 8.0%	631	- 8.0%	- 4.0%

Showings



Buyer Interest (Showings/Listings)



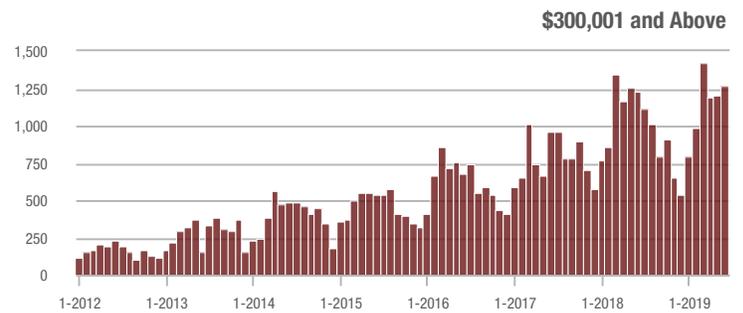
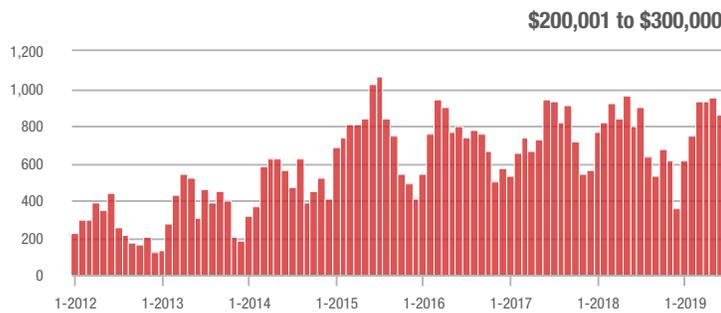
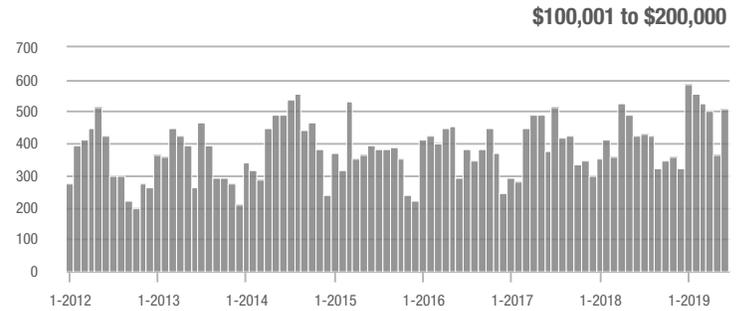
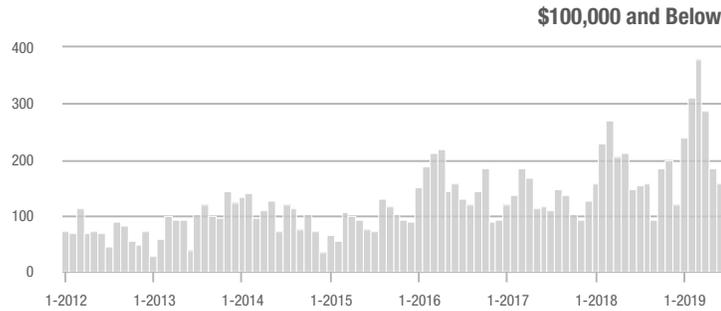
Showings Report for June 2019

Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	158	+ 7.5%	- 15.1%	4.1	+ 32.3%	+ 3.8%	63	- 24.1%	- 14.9%
\$100,001 to \$200,000	511	+ 20.2%	+ 39.6%	7.3	+ 17.7%	+ 30.3%	81	- 8.0%	+ 1.3%
\$200,001 to \$300,000	858	+ 7.1%	- 10.1%	7.6	+ 2.7%	+ 5.3%	122	+ 1.7%	- 14.7%
\$300,001 and Above	1,270	+ 3.5%	+ 5.0%	5.4	+ 12.5%	+ 4.6%	260	- 12.2%	- 4.1%
Total	2,797	+ 7.6%	+ 3.0%	6.2	+ 12.7%	+ 8.0%	526	- 10.4%	- 7.4%

Showings



Buyer Interest (Showings/Listings)



Showings Report for June 2019

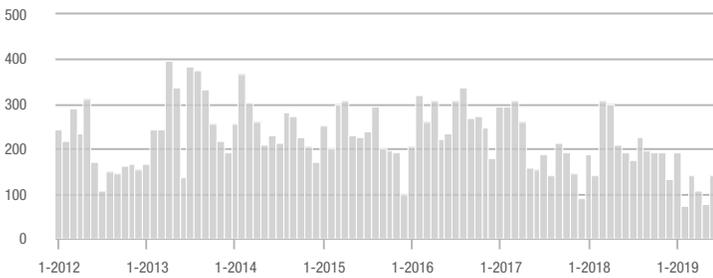
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lincoln County, NC

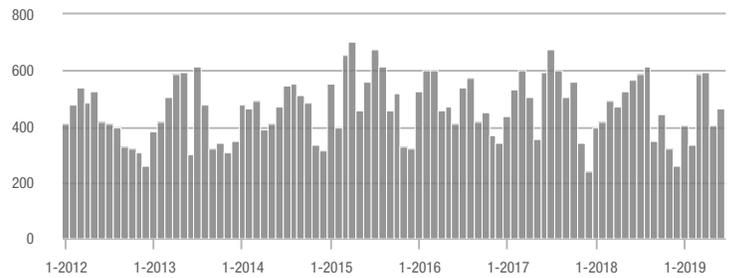
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	140	- 27.8%	+ 84.2%	3.0	- 26.8%	+ 98.2%	100	- 25.9%	- 4.8%
\$100,001 to \$200,000	468	- 17.8%	+ 15.3%	8.2	+ 30.2%	+ 13.7%	70	- 37.5%	- 4.1%
\$200,001 to \$300,000	504	+ 0.8%	- 21.7%	6.4	+ 23.1%	- 10.6%	85	- 22.7%	- 13.3%
\$300,001 and Above	954	+ 6.4%	- 3.8%	4.2	0.0%	+ 4.9%	259	- 10.7%	- 11.6%
Total	2,066	- 4.4%	- 2.5%	5.1	+ 6.3%	+ 4.2%	514	- 20.6%	- 9.7%

Showings

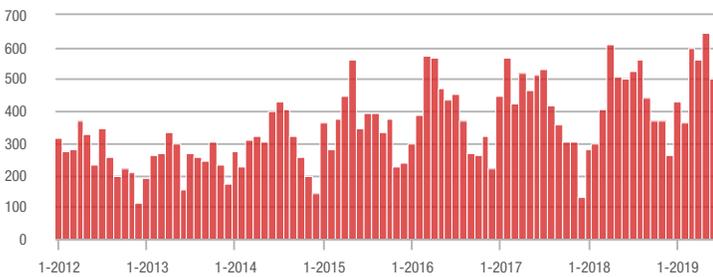
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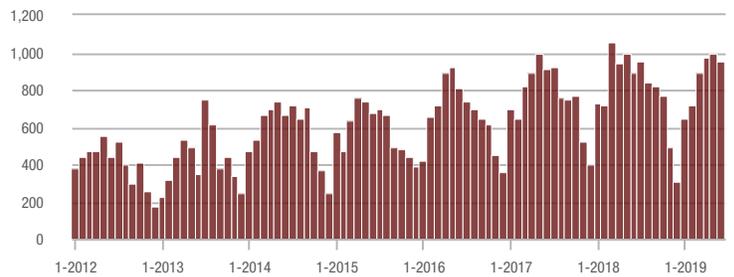
\$100,001 to \$200,000



\$200,001 to \$300,000

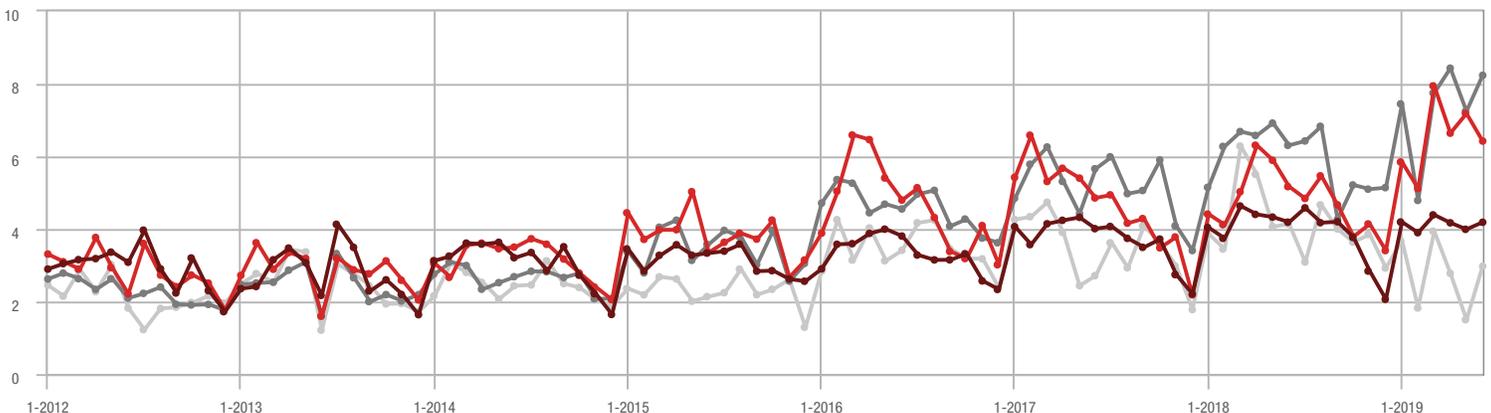


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for June 2019

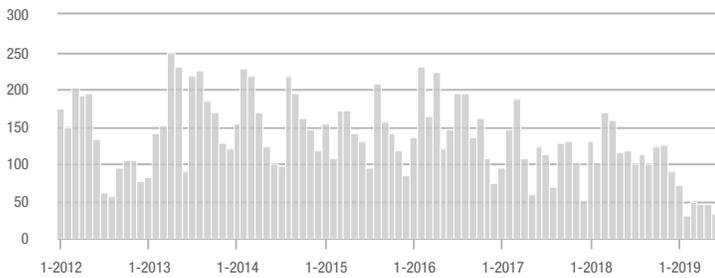
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lincolnton, NC

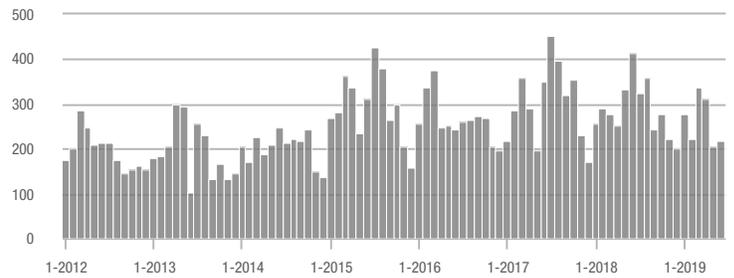
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	34	- 71.4%	- 24.4%	3.0	- 42.3%	- 18.2%	26	- 44.7%	- 3.7%
\$100,001 to \$200,000	220	- 47.0%	+ 7.8%	9.2	+ 22.7%	+ 8.2%	29	- 52.5%	0.0%
\$200,001 to \$300,000	191	+ 18.6%	+ 5.5%	5.9	+ 28.3%	+ 5.6%	34	- 2.9%	0.0%
\$300,001 and Above	137	+ 179.6%	+ 95.7%	4.8	+ 100.0%	+ 105.1%	32	+ 10.3%	- 3.0%
Total	582	- 21.8%	+ 16.4%	6.2	+ 10.7%	+ 18.6%	121	- 29.7%	- 1.6%

Showings

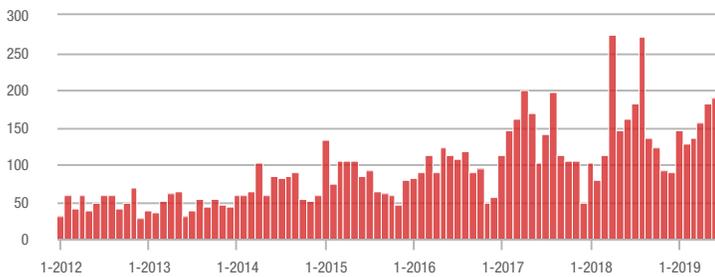
\$100,000 and Below



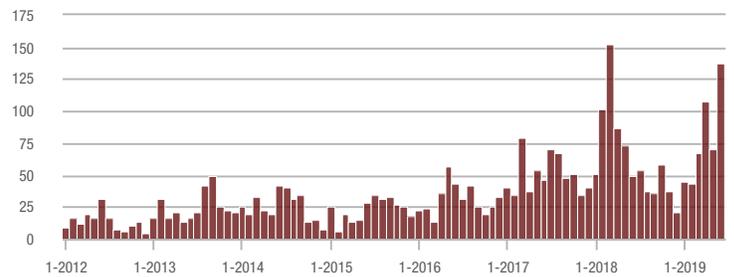
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\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

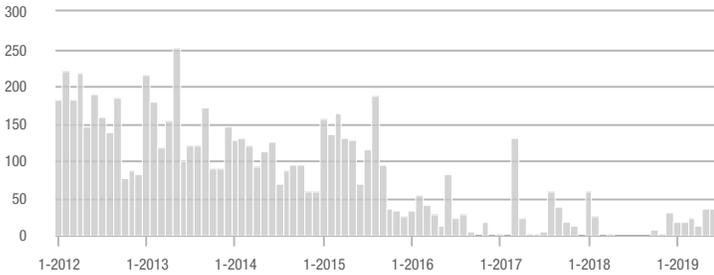


Matthews, NC

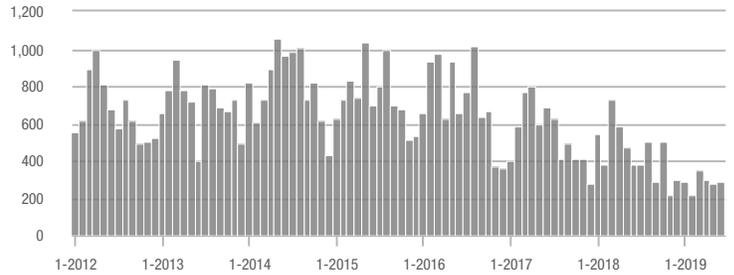
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	+ 3,400.0%	- 5.4%	15.5	+ 3,000.0%	+ 67.6%	4	+ 33.3%	- 33.3%
\$100,001 to \$200,000	292	- 22.8%	+ 7.4%	13.2	+ 18.9%	+ 2.5%	27	- 32.5%	+ 3.8%
\$200,001 to \$300,000	761	- 21.5%	- 15.0%	11.0	- 19.7%	- 9.2%	68	- 10.5%	- 8.1%
\$300,001 and Above	1,804	+ 13.3%	+ 6.4%	8.5	+ 11.8%	+ 4.3%	226	0.0%	+ 1.3%
Total	2,892	- 1.7%	- 0.3%	9.4	0.0%	+ 0.1%	325	- 5.8%	- 1.2%

Showings

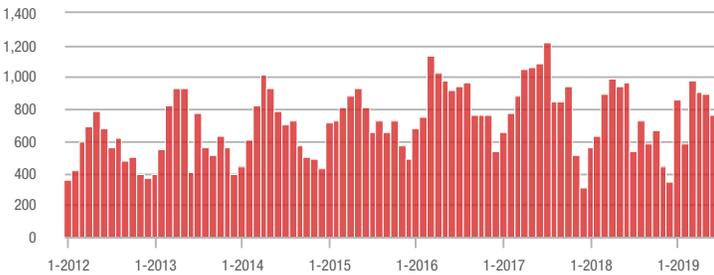
\$100,000 and Below



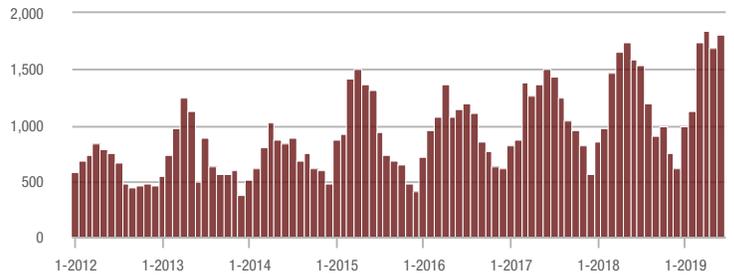
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

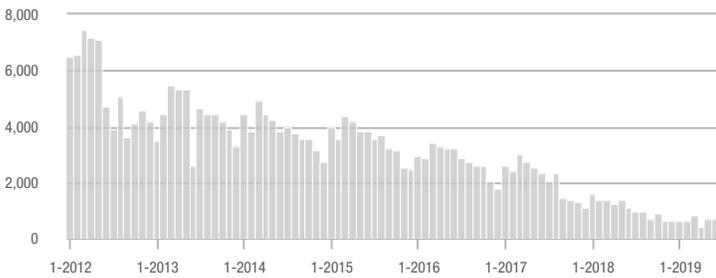


Mecklenburg County, NC

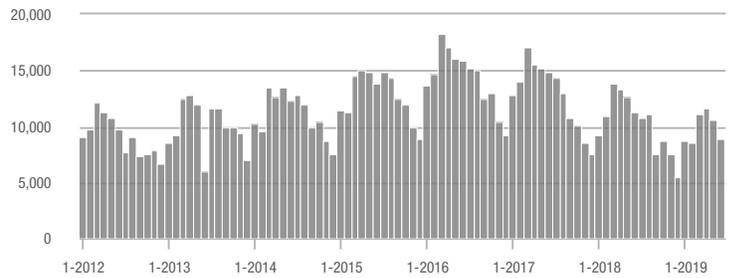
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	699	- 35.3%	+ 5.0%	8.6	- 1.1%	+ 2.3%	120	- 38.8%	- 0.8%
\$100,001 to \$200,000	8,958	- 20.2%	- 16.0%	13.5	+ 10.7%	- 4.3%	690	- 29.4%	- 12.9%
\$200,001 to \$300,000	13,594	+ 16.7%	+ 6.9%	9.6	+ 2.1%	+ 4.5%	1,466	+ 11.1%	+ 1.1%
\$300,001 and Above	19,365	+ 15.3%	- 5.2%	6.8	+ 4.6%	- 2.1%	3,059	+ 3.4%	- 4.6%
Total	42,616	+ 4.6%	- 4.2%	8.5	+ 2.4%	- 1.4%	5,335	- 2.1%	- 4.2%

Showings

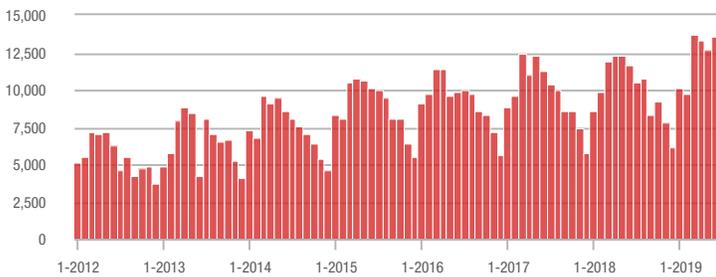
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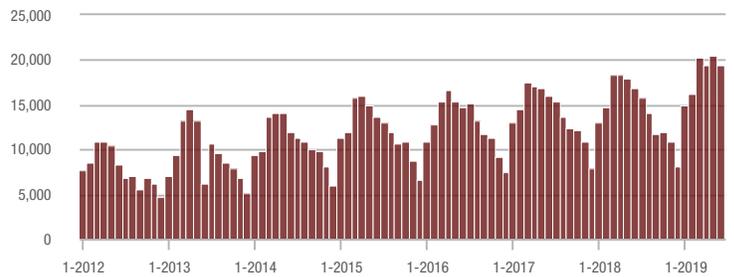
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

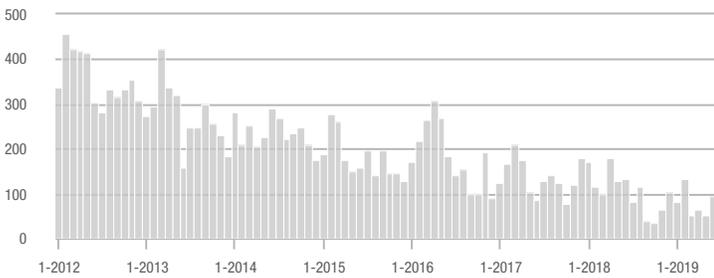


Monroe, NC

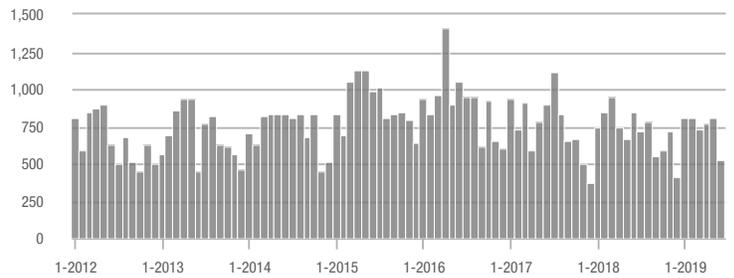
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	94	- 28.2%	+ 80.8%	8.1	+ 55.8%	+ 117.8%	24	- 56.4%	- 17.2%
\$100,001 to \$200,000	524	- 38.5%	- 35.5%	7.6	- 14.6%	- 24.9%	74	- 32.1%	- 14.0%
\$200,001 to \$300,000	824	+ 47.9%	+ 13.2%	7.6	+ 28.8%	+ 19.7%	120	+ 16.5%	- 6.3%
\$300,001 and Above	273	- 31.2%	- 5.5%	4.0	- 27.3%	- 4.5%	79	- 16.8%	- 3.7%
Total	1,715	- 11.5%	- 8.8%	6.8	0.0%	- 1.3%	297	- 18.0%	- 8.6%

Showings

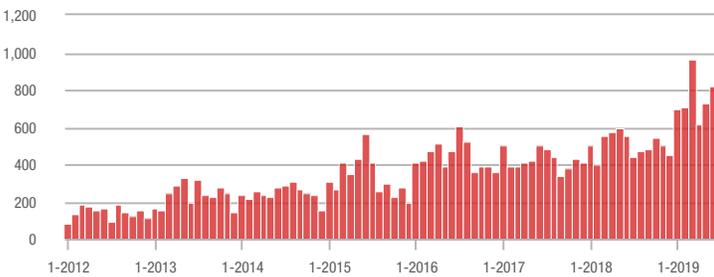
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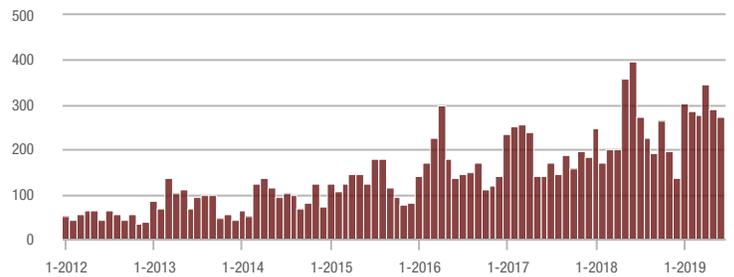
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

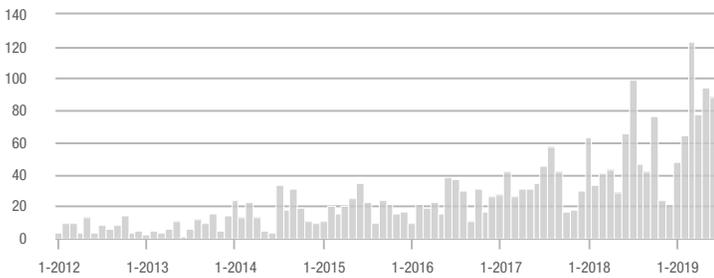


Montgomery County, NC

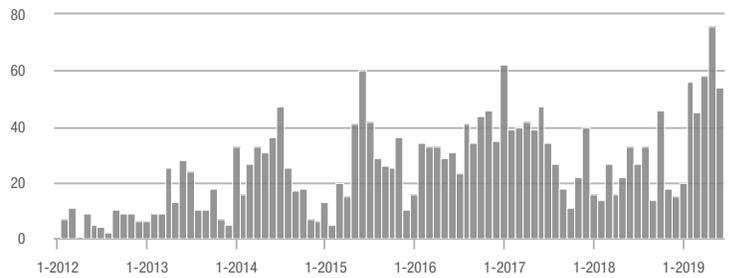
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	88	+ 33.3%	- 7.4%	1.7	+ 30.8%	- 6.5%	88	- 14.6%	- 6.4%
\$100,001 to \$200,000	54	+ 63.6%	- 28.9%	2.0	- 23.1%	- 24.8%	45	+ 9.8%	- 10.0%
\$200,001 to \$300,000	31	+ 63.2%	+ 138.5%	6.0	+ 757.1%	+ 227.3%	14	- 54.8%	- 6.7%
\$300,001 and Above	161	+ 11.8%	+ 11.8%	2.9	- 14.7%	+ 2.6%	73	+ 9.0%	0.0%
Total	334	+ 27.5%	+ 1.8%	2.4	+ 4.3%	+ 2.9%	220	- 9.1%	- 5.2%

Showings

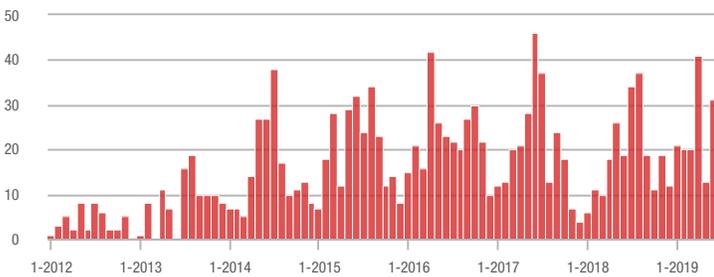
\$100,000 and Below



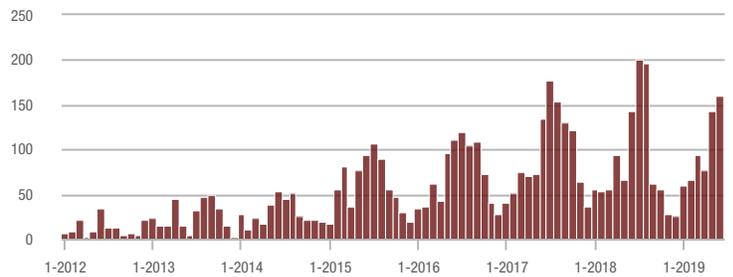
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for June 2019

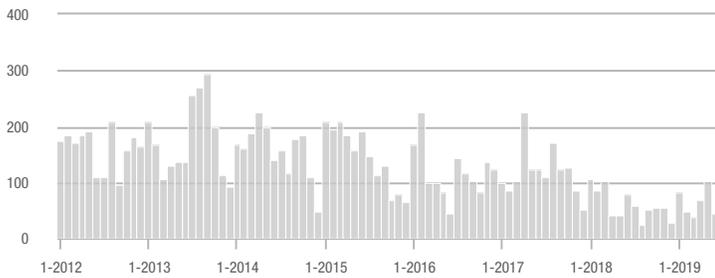
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Mooresville, NC

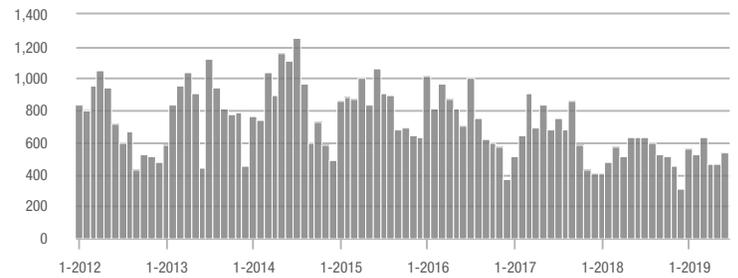
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	43	- 44.2%	- 58.3%	3.0	- 26.8%	- 53.1%	40	- 37.5%	- 4.8%
\$100,001 to \$200,000	543	- 15.0%	+ 17.3%	7.8	+ 8.3%	- 11.1%	82	- 21.2%	+ 24.2%
\$200,001 to \$300,000	1,136	- 6.1%	+ 13.8%	7.1	+ 18.3%	+ 7.5%	177	- 27.5%	+ 0.6%
\$300,001 and Above	2,724	+ 6.9%	- 7.0%	5.7	+ 14.0%	- 3.9%	528	- 13.0%	- 5.4%
Total	4,446	- 0.6%	- 1.1%	6.1	+ 10.9%	- 2.0%	827	- 18.8%	- 1.8%

Showings

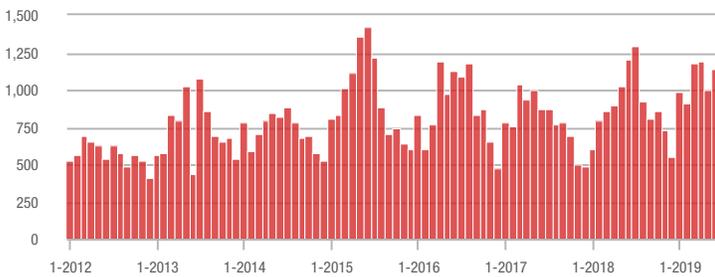
\$100,000 and Below



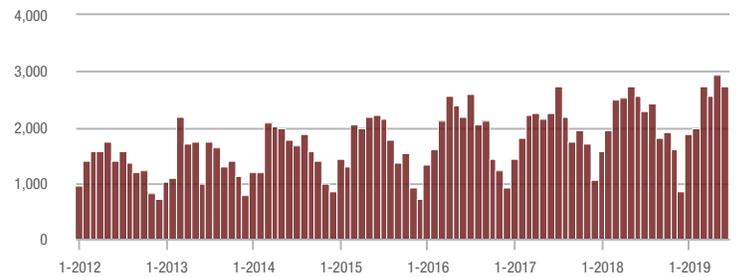
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

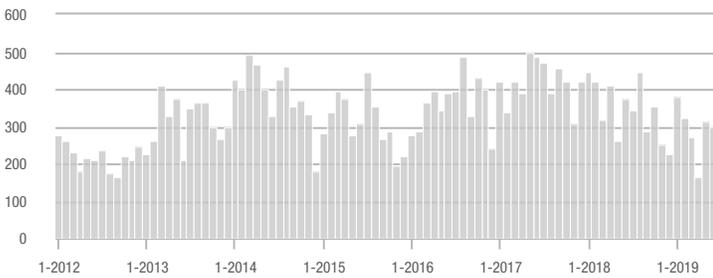


Rock Hill, SC

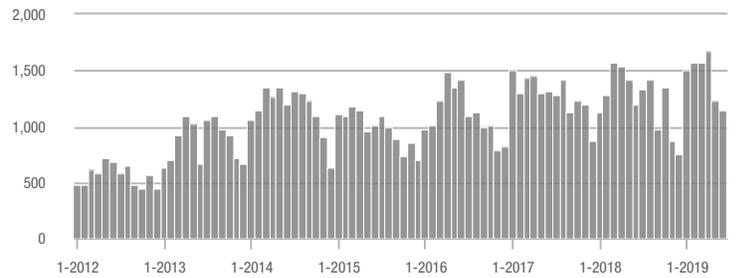
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	296	- 21.1%	- 4.8%	8.2	+ 24.2%	+ 45.6%	54	- 43.2%	- 29.9%
\$100,001 to \$200,000	1,142	- 4.8%	- 6.9%	12.8	+ 37.6%	+ 20.4%	93	- 32.6%	- 21.8%
\$200,001 to \$300,000	1,241	+ 21.9%	- 7.7%	9.0	+ 3.4%	+ 1.0%	148	+ 14.7%	- 10.8%
\$300,001 and Above	701	+ 58.2%	+ 27.0%	5.4	+ 3.8%	+ 20.5%	154	+ 42.6%	0.0%
Total	3,380	+ 11.3%	- 1.6%	8.7	+ 11.5%	+ 11.8%	449	- 4.5%	- 13.0%

Showings

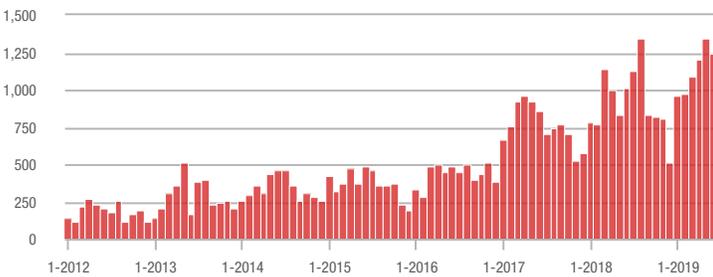
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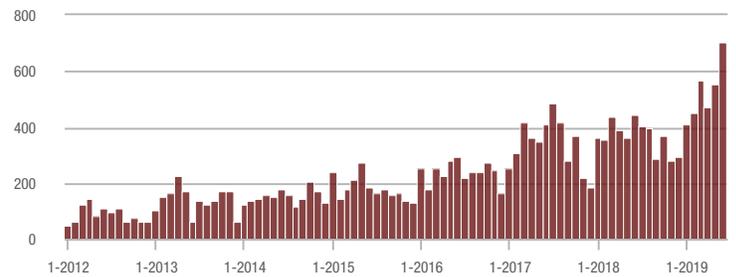
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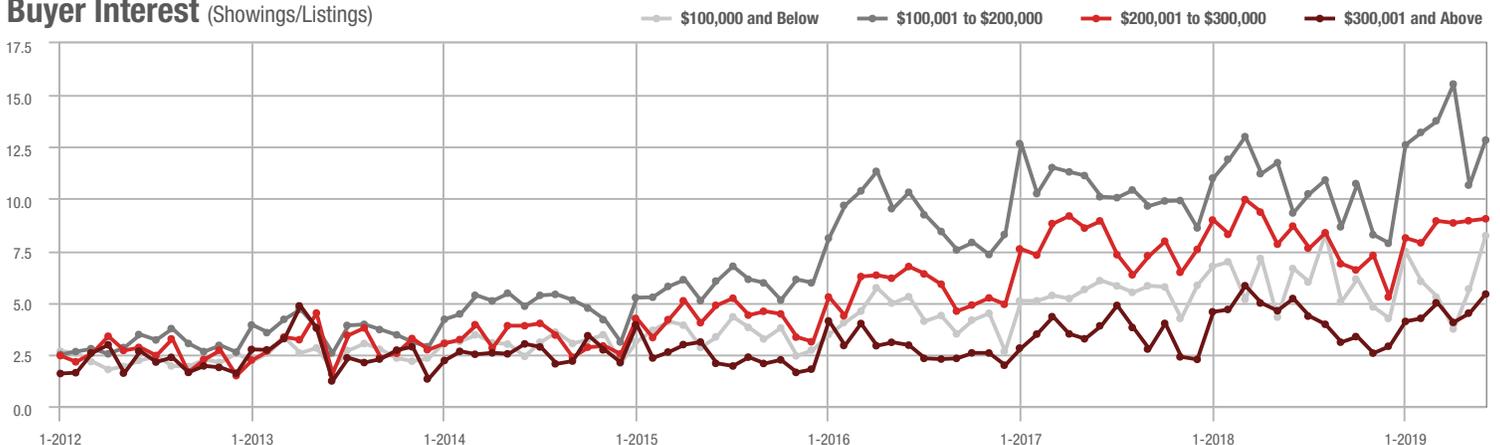
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

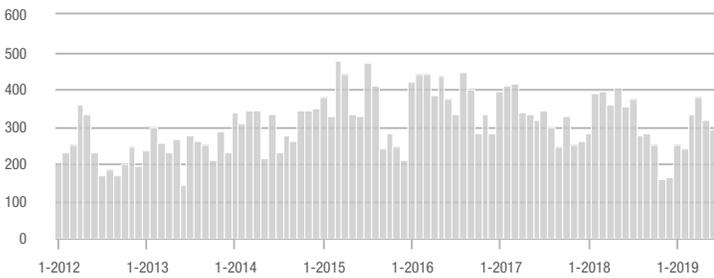


Salisbury, NC

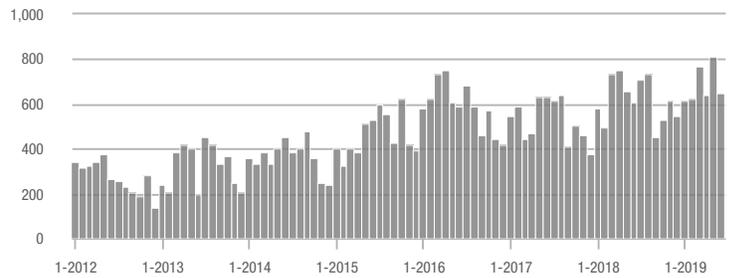
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	293	- 17.0%	- 8.4%	4.0	+ 2.6%	+ 5.5%	99	- 23.8%	- 12.4%
\$100,001 to \$200,000	646	+ 6.1%	- 20.1%	8.1	+ 30.6%	- 1.6%	93	- 20.5%	- 19.1%
\$200,001 to \$300,000	323	+ 58.3%	+ 39.8%	5.5	+ 27.9%	+ 48.0%	68	+ 19.3%	- 8.1%
\$300,001 and Above	181	+ 40.3%	- 4.7%	3.1	+ 14.8%	- 10.6%	65	+ 6.6%	+ 6.6%
Total	1,443	+ 11.4%	- 6.9%	5.4	+ 17.4%	+ 3.4%	325	- 11.0%	- 10.5%

Showings

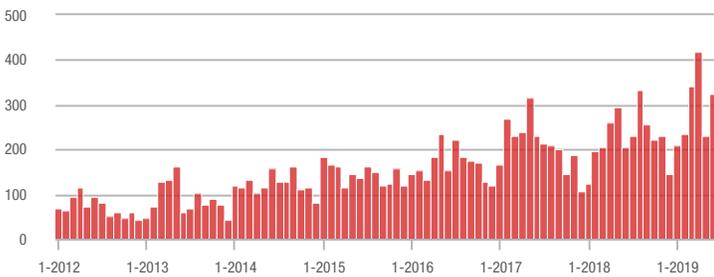
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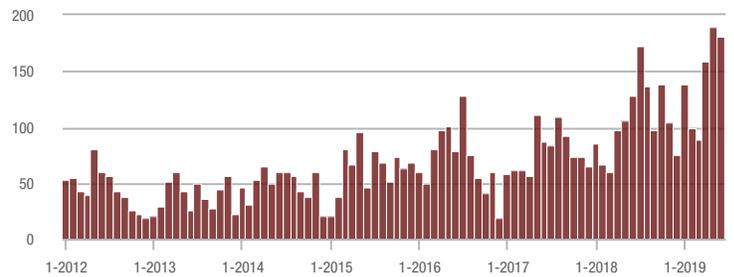
\$100,001 to \$200,000



\$200,001 to \$300,000

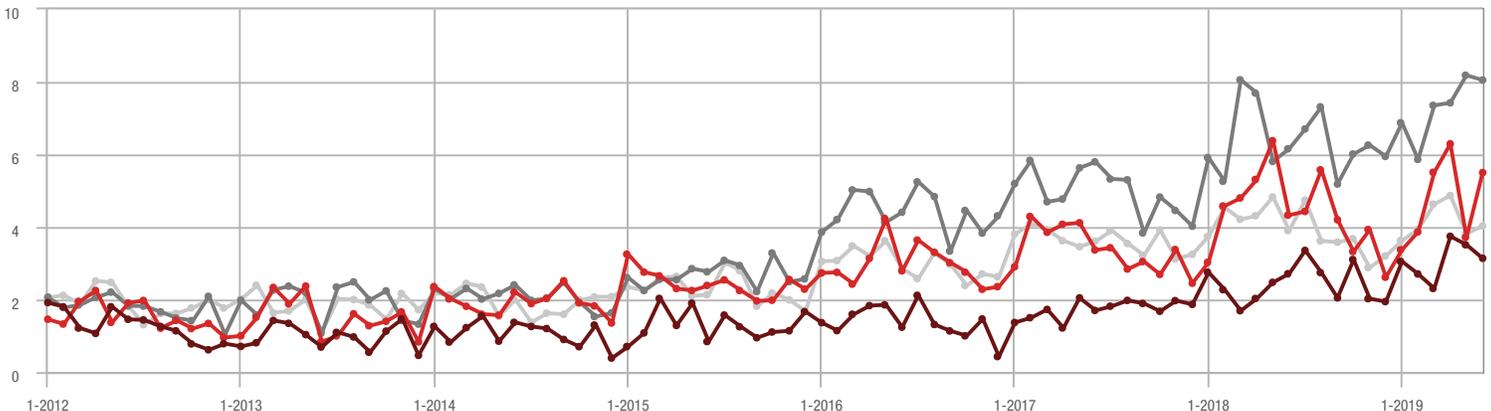


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

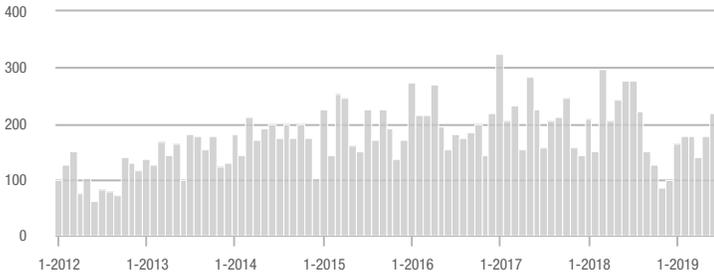


Stanly County, NC

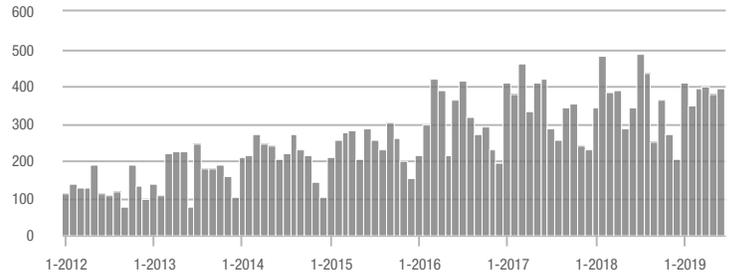
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	218	- 21.6%	+ 23.2%	5.1	+ 6.3%	+ 32.9%	70	- 37.5%	- 12.5%
\$100,001 to \$200,000	393	+ 13.6%	+ 2.9%	6.5	+ 51.2%	+ 18.5%	71	- 30.4%	- 13.4%
\$200,001 to \$300,000	195	- 9.7%	- 31.1%	3.6	- 5.3%	- 27.3%	71	- 6.6%	- 13.4%
\$300,001 and Above	169	- 10.1%	+ 21.6%	2.9	- 9.4%	+ 23.7%	68	- 15.0%	- 8.1%
Total	975	- 5.2%	- 0.6%	4.5	+ 9.8%	+ 6.4%	280	- 24.3%	- 11.9%

Showings

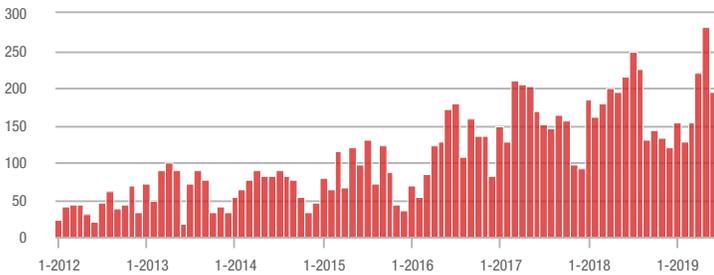
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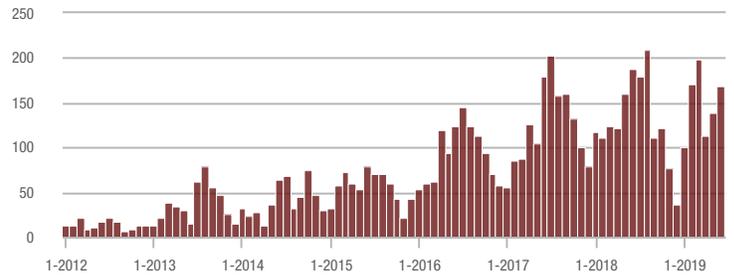
\$100,001 to \$200,000



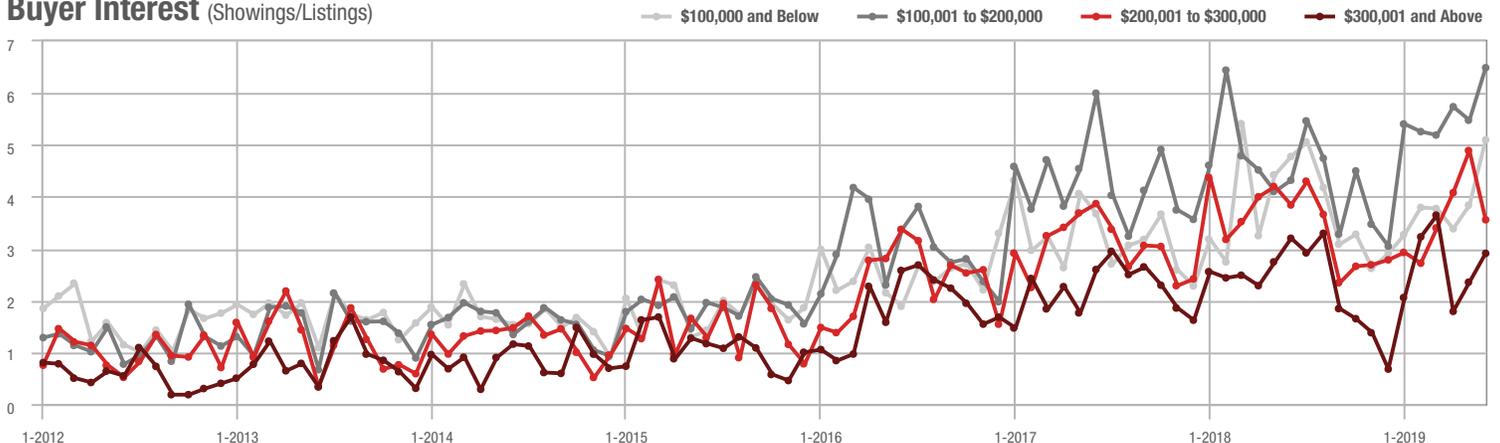
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for June 2019

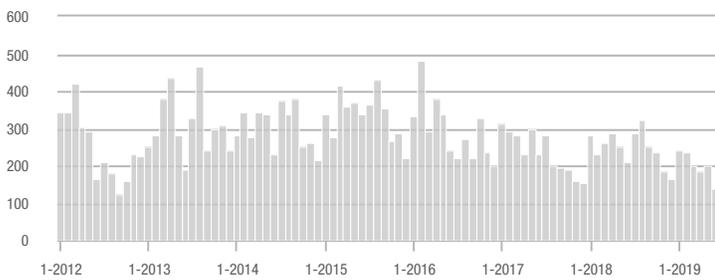
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Statesville, NC

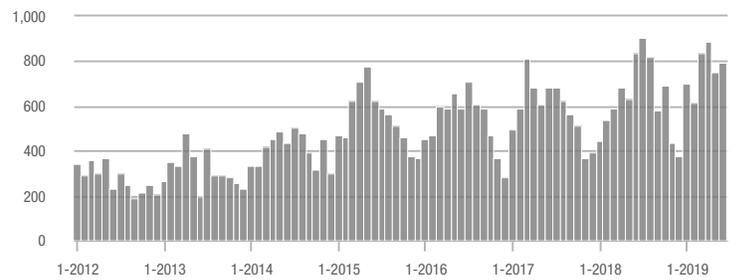
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	141	- 33.2%	- 29.9%	3.5	- 10.3%	- 31.3%	71	- 37.7%	- 1.4%
\$100,001 to \$200,000	795	- 4.8%	+ 6.1%	7.8	+ 18.2%	+ 13.8%	121	- 23.9%	- 6.2%
\$200,001 to \$300,000	356	+ 48.3%	+ 0.6%	5.4	+ 45.9%	+ 6.5%	81	+ 5.2%	- 8.0%
\$300,001 and Above	223	+ 75.6%	+ 15.5%	3.2	+ 52.4%	+ 9.0%	80	- 7.0%	- 2.4%
Total	1,515	+ 7.2%	+ 1.2%	5.5	+ 17.0%	+ 4.8%	353	- 19.0%	- 4.9%

Showings

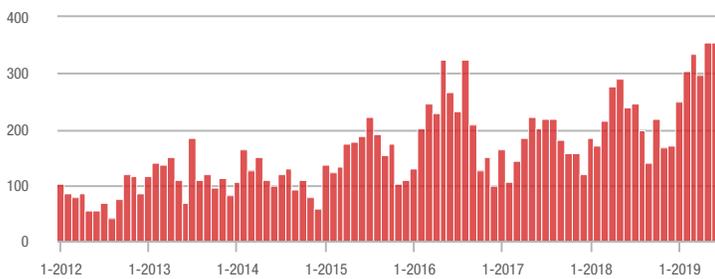
\$100,000 and Below



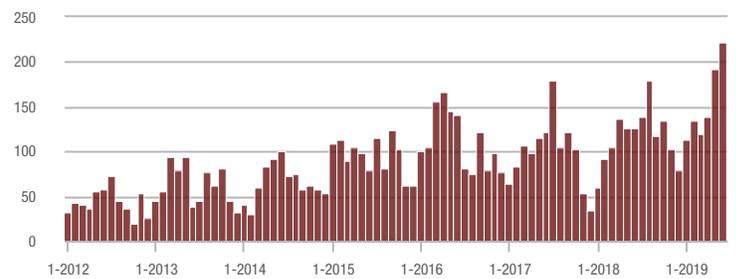
\$100,001 to \$200,000



\$200,001 to \$300,000

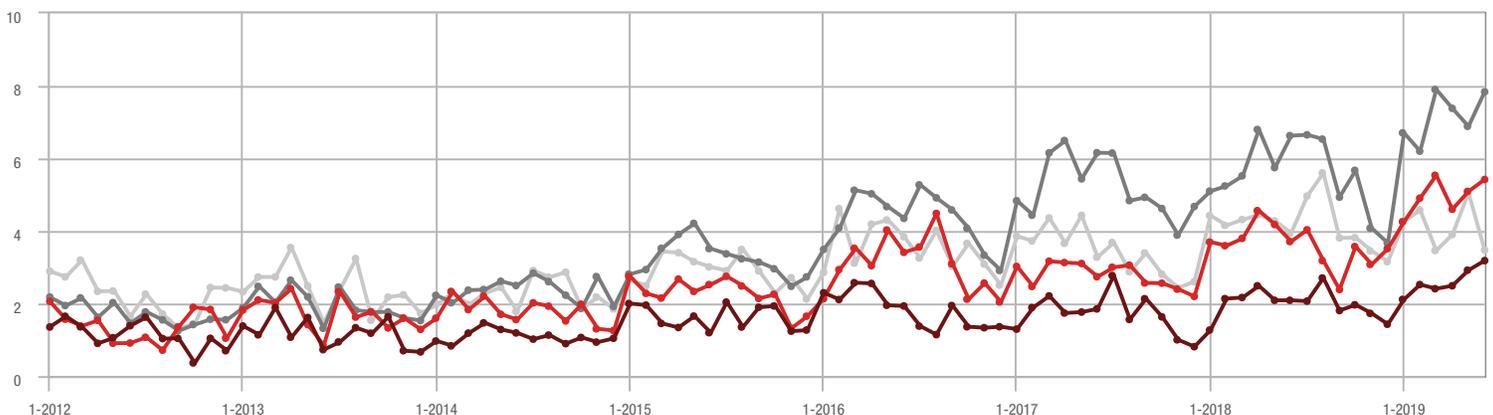


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

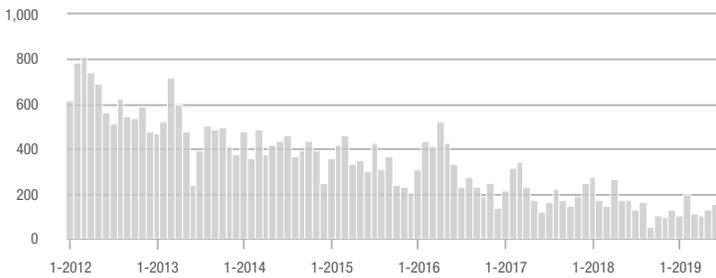


Union County, NC

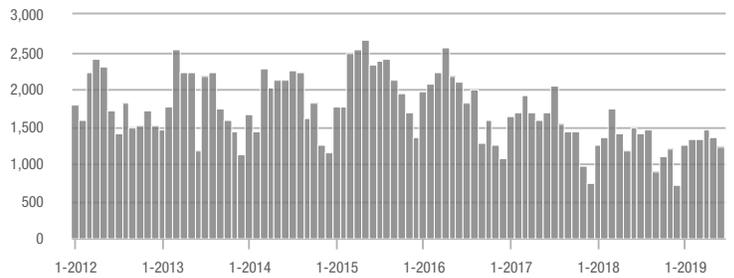
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	157	- 7.1%	+ 25.6%	4.5	+ 45.2%	+ 37.5%	64	- 44.8%	- 15.8%
\$100,001 to \$200,000	1,219	- 17.8%	- 11.0%	8.8	+ 3.5%	- 6.8%	174	- 21.6%	- 6.5%
\$200,001 to \$300,000	2,141	- 10.8%	- 5.2%	8.1	- 1.2%	- 0.8%	308	- 13.2%	- 6.1%
\$300,001 and Above	5,036	+ 1.2%	- 4.9%	7.2	+ 18.0%	+ 0.6%	784	- 20.7%	- 6.6%
Total	8,553	- 5.2%	- 5.5%	7.5	+ 10.3%	- 0.2%	1,330	- 20.9%	- 6.9%

Showings

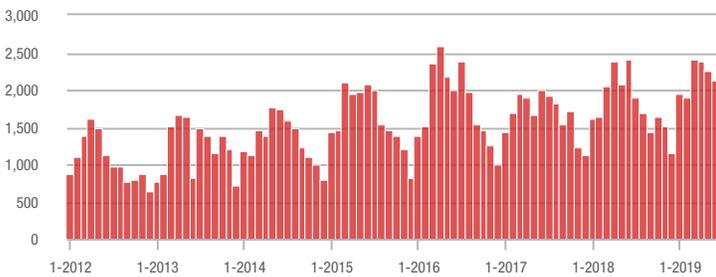
\$100,000 and Below



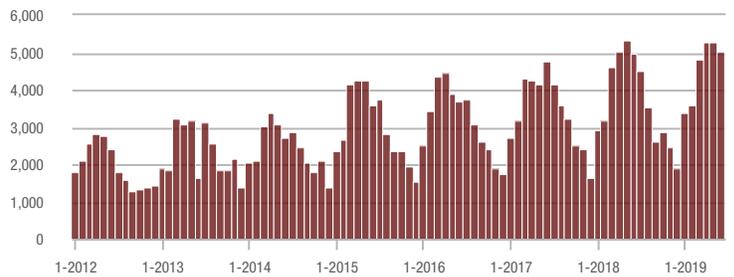
\$100,001 to \$200,000



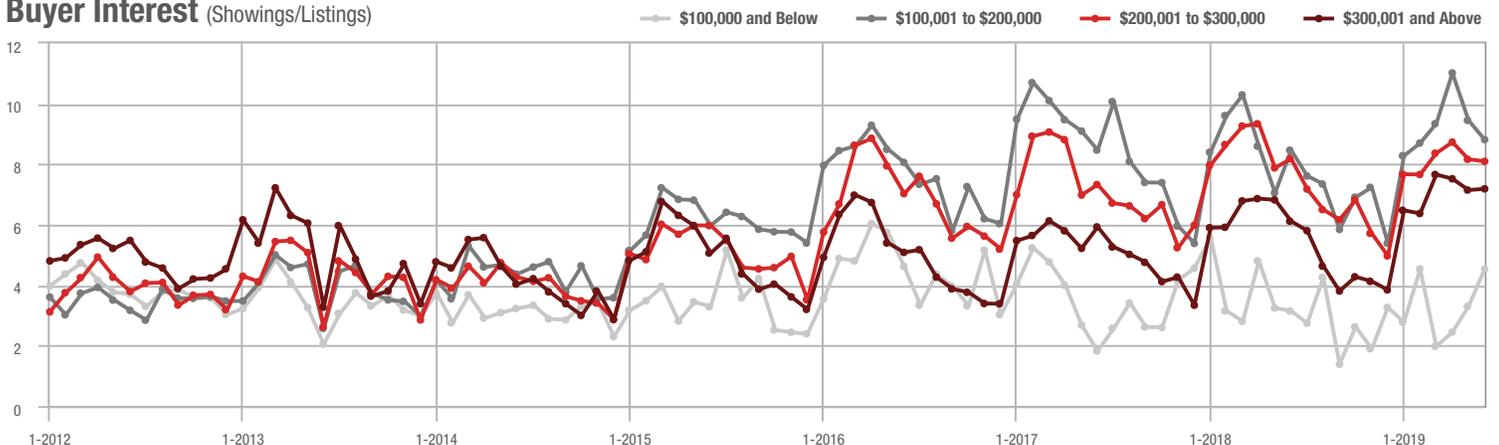
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for June 2019

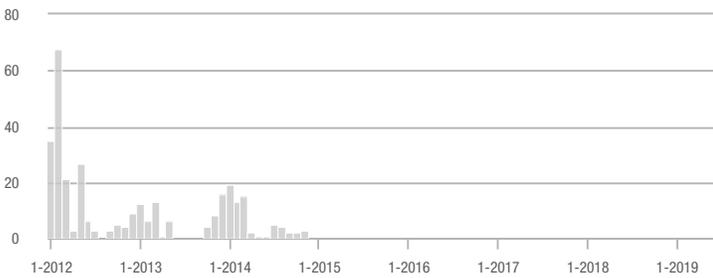
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Uptown Charlotte

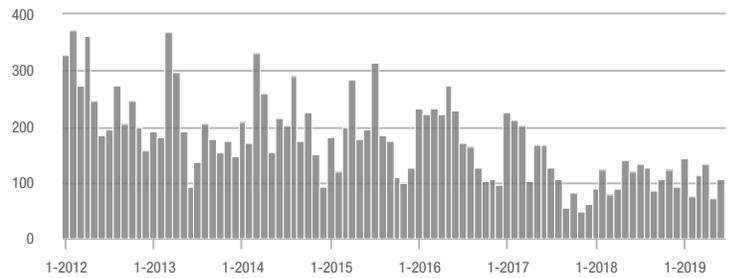
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	107	- 9.3%	+ 48.6%	8.9	+ 20.3%	+ 48.6%	12	- 25.0%	0.0%
\$200,001 to \$300,000	282	- 20.8%	- 13.0%	8.1	+ 5.2%	- 11.5%	36	- 21.7%	0.0%
\$300,001 and Above	449	- 13.3%	- 4.7%	7.9	+ 11.3%	- 2.4%	60	- 21.1%	- 1.6%
Total	838	- 15.5%	- 3.3%	8.1	+ 9.5%	- 1.5%	108	- 21.7%	- 0.9%

Showings

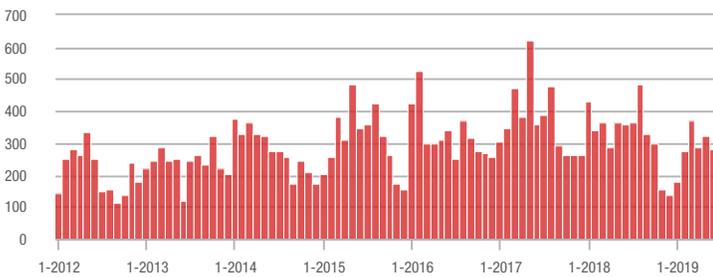
\$100,000 and Below



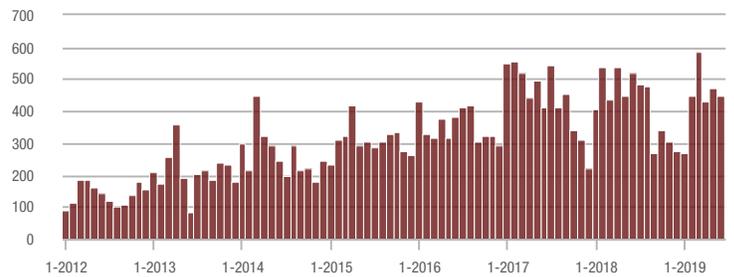
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



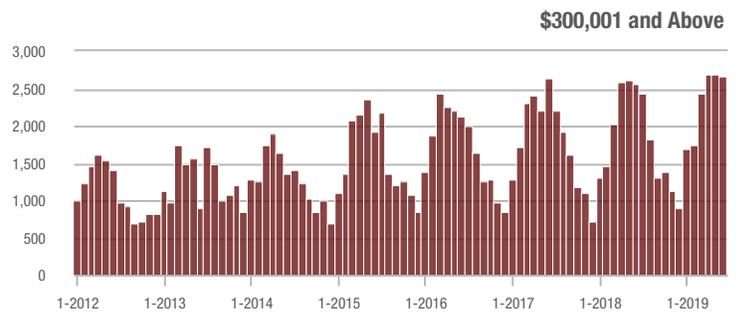
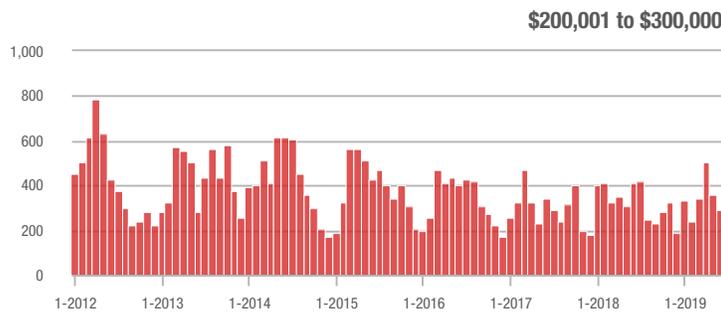
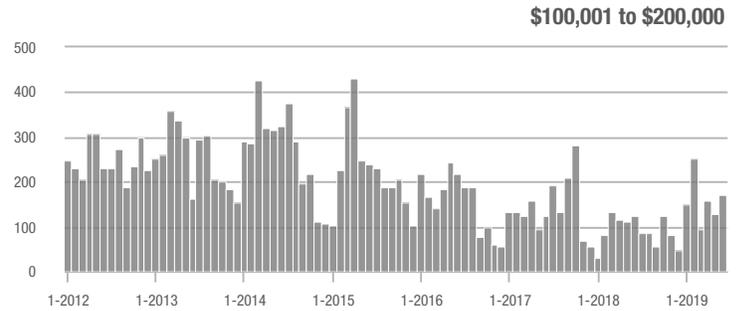
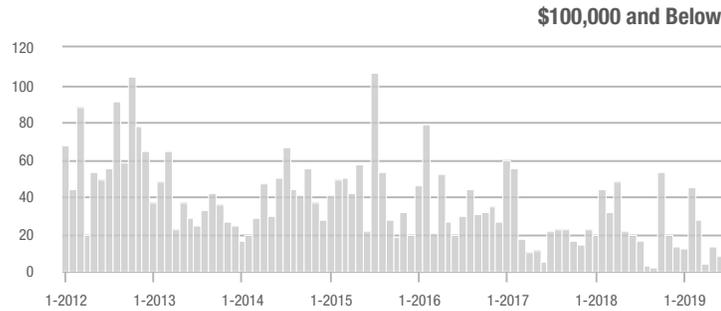
Showings Report for June 2019

Analytic and Trend Data for the Charlotte Regional Realtor® Association

Waxhaw, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	8	- 60.0%	- 38.5%	0.3	- 90.0%	- 69.7%	18	- 35.7%	- 14.3%
\$100,001 to \$200,000	170	+ 38.2%	+ 31.8%	6.5	+ 30.0%	+ 28.7%	41	+ 10.8%	- 2.4%
\$200,001 to \$300,000	291	- 29.5%	- 18.5%	6.5	- 19.8%	- 16.5%	65	- 19.8%	- 8.5%
\$300,001 and Above	2,659	+ 3.5%	- 1.7%	8.5	+ 32.8%	+ 11.0%	352	- 28.5%	- 11.6%
Total	3,128	+ 0.1%	- 2.4%	7.9	+ 23.4%	+ 8.0%	476	- 25.4%	- 10.5%

Showings



Buyer Interest (Showings/Listings)

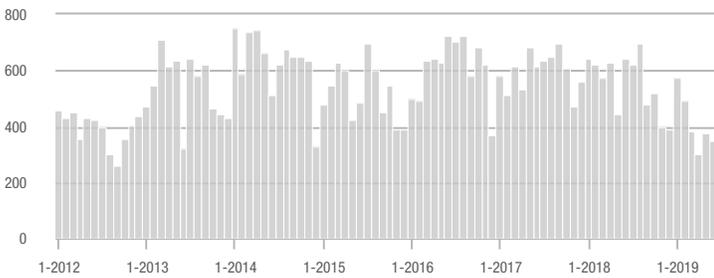


York County, SC

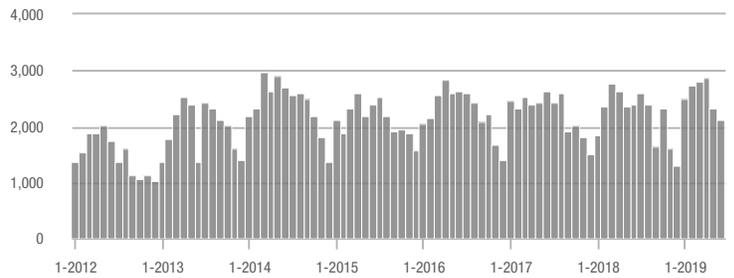
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change	June 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	350	- 45.7%	- 6.7%	5.9	+ 7.3%	+ 23.0%	116	- 47.5%	- 18.9%
\$100,001 to \$200,000	2,128	- 11.0%	- 9.1%	10.7	+ 11.5%	+ 6.6%	217	- 23.6%	- 15.2%
\$200,001 to \$300,000	3,215	+ 15.1%	- 6.0%	8.5	0.0%	+ 2.0%	416	+ 5.6%	- 10.7%
\$300,001 and Above	4,956	+ 39.1%	+ 12.8%	7.0	+ 20.7%	+ 10.9%	783	+ 4.0%	- 1.9%
Total	10,649	+ 13.4%	+ 1.1%	7.9	+ 9.7%	+ 6.6%	1,532	- 7.3%	- 7.9%

Showings

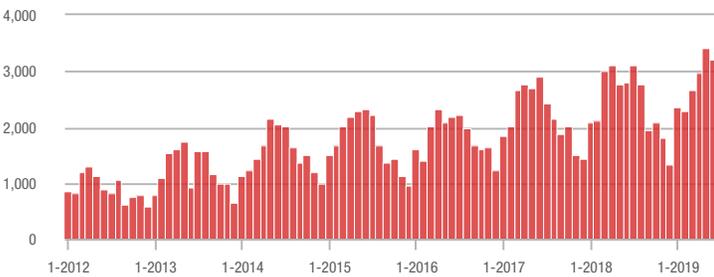
\$100,000 and Below



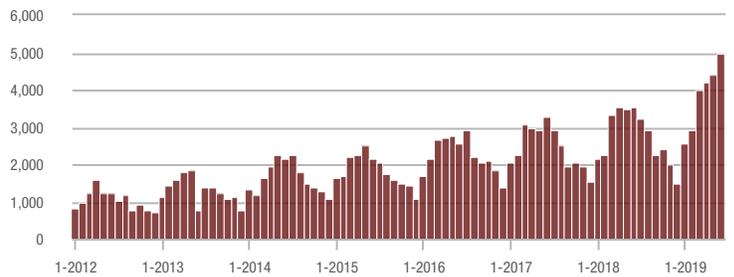
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

