

Showings Statistics

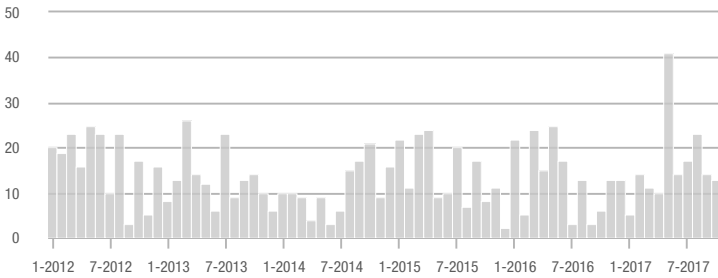
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	56	1.2	58
Anson County, NC	96	1.5	93
Cabarrus County, NC	4,551	5.9	902
Charlotte MSA	59,343	6.3	10,806
City of Charlotte, NC	25,742	7.8	3,520
Concord, NC	2,776	6.5	495
Davidson, NC	786	5.3	166
Denver, NC	938	4.4	279
Fort Mill, SC	2,058	6.5	350
Gaston County, NC	3,888	5.6	865
Gastonia, NC	1,901	6.2	341
Huntersville, NC	1,957	5.6	402
Iredell County, NC	4,664	4.1	1,399
Kannapolis, NC	1,085	5.5	225
Lake Norman	4,427	4.4	1,254
Lake Wylie	1,777	4.4	527
Lancaster County, SC	2,061	5.0	492
Lincoln County, NC	1,834	4.3	549
Lincolnton, NC	643	4.6	173
Matthews, NC	2,338	7.9	322
Mecklenburg County, NC	32,272	7.5	4,676
Monroe, NC	1,294	5.3	287
Montgomery County, NC	170	1.8	170
Mooresville, NC	3,354	4.5	893
Rock Hill, SC	2,731	7.8	398
Salisbury, NC	1,052	3.9	342
Stanly County, NC	889	3.8	295
Statesville, NC	963	3.4	369
Union County, NC	5,834	5.4	1,322
Uptown Charlotte	688	6.2	114
Waxhaw, NC	1,881	5.0	488
York County, SC	6,713	6.2	1,279

Alexander County, NC

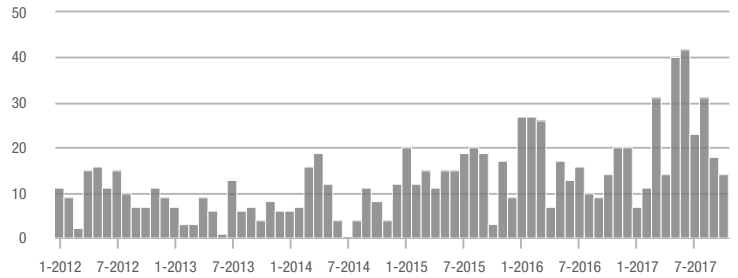
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	13	+ 116.7%	- 7.1%	0.4	- 60.0%	- 57.1%	17	0.0%	0.0%
\$100,001 to \$200,000	14	0.0%	- 22.2%	0.9	- 10.0%	+ 6.9%	17	- 19.0%	- 19.0%
\$200,001 to \$300,000	18	+ 157.1%	+ 157.1%	4.0	+ 471.4%	+ 300.0%	9	- 25.0%	- 18.2%
\$300,001 and Above	11	+ 450.0%	+ 22.2%	0.9	+ 800.0%	+ 1.3%	15	- 25.0%	+ 7.1%
Total	56	+ 93.1%	+ 16.7%	1.2	+ 71.4%	+ 30.0%	58	- 17.1%	- 7.9%

Showings

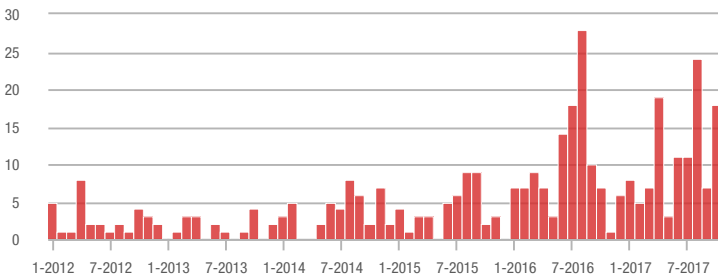
\$100,000 and Below



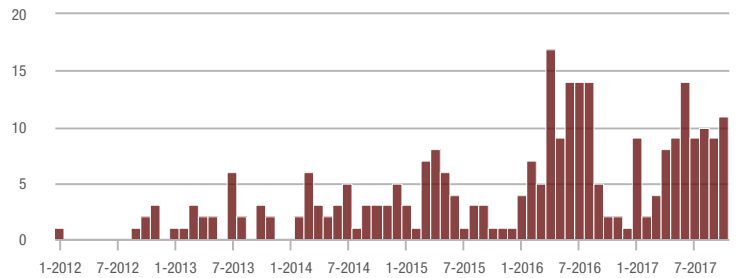
\$100,001 to \$200,000



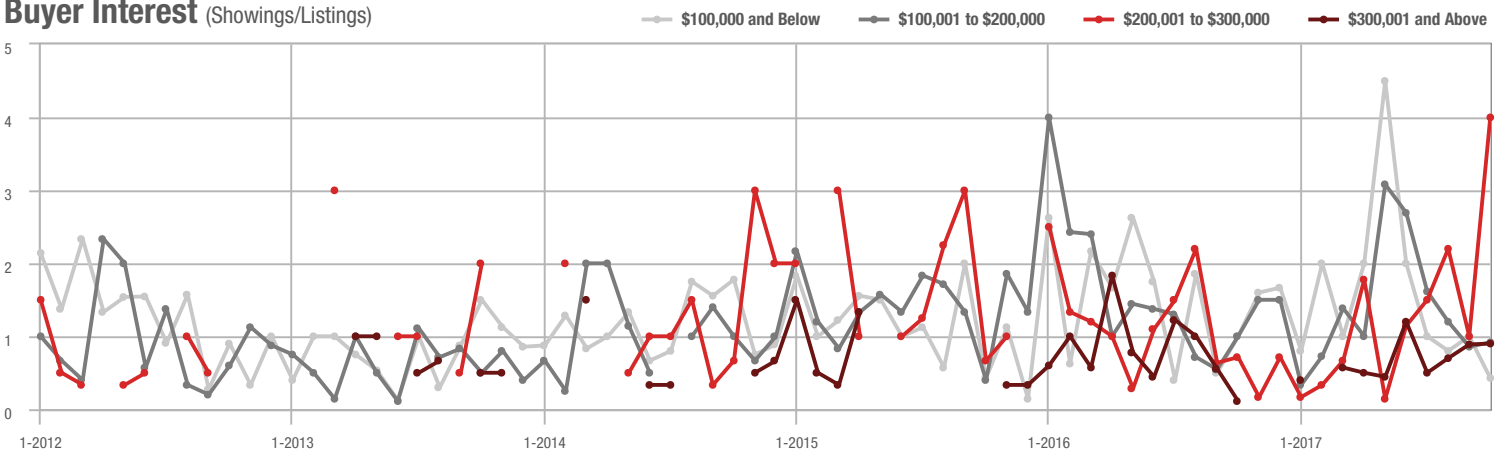
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

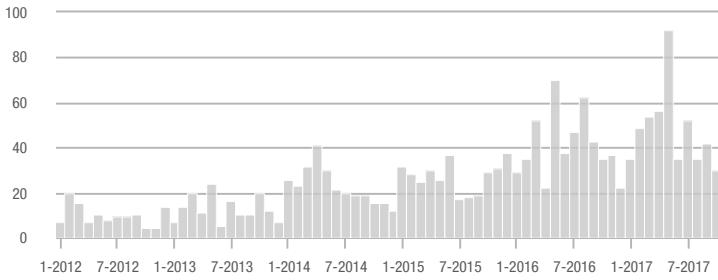


Anson County, NC

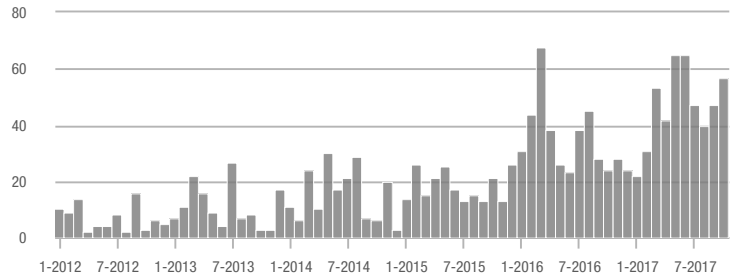
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	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	- 14.3%	- 28.6%	1.0	+ 66.7%	- 18.7%	43	- 44.2%	- 14.0%
\$100,001 to \$200,000	57	+ 137.5%	+ 21.3%	2.2	+ 57.1%	+ 31.2%	37	- 7.5%	0.0%
\$200,001 to \$300,000	7	+ 250.0%	- 63.2%	1.0	—	- 50.0%	8	0.0%	- 27.3%
\$300,001 and Above	2	—	+ 100.0%	2.0	—	+ 100.0%	5	0.0%	0.0%
Total	96	+ 57.4%	- 11.9%	1.5	+ 87.5%	+ 2.4%	93	- 28.5%	- 9.7%

Showings

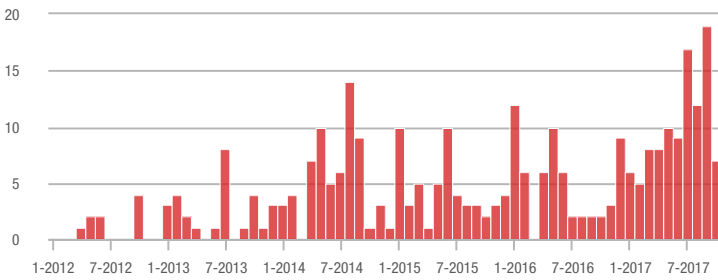
\$100,000 and Below



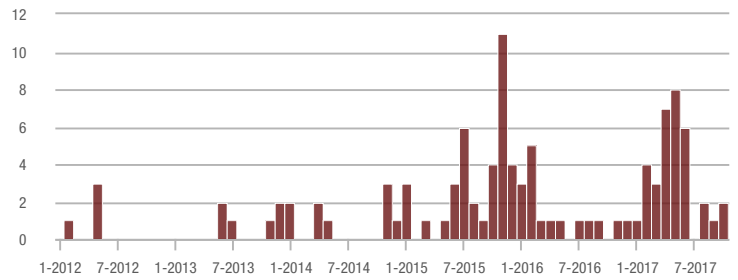
\$100,001 to \$200,000



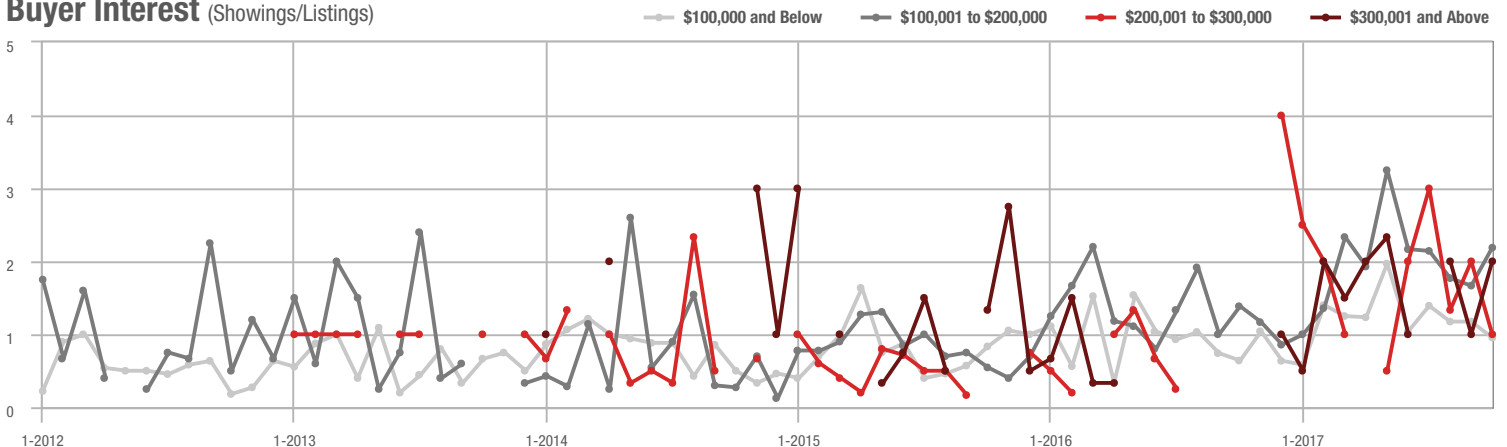
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

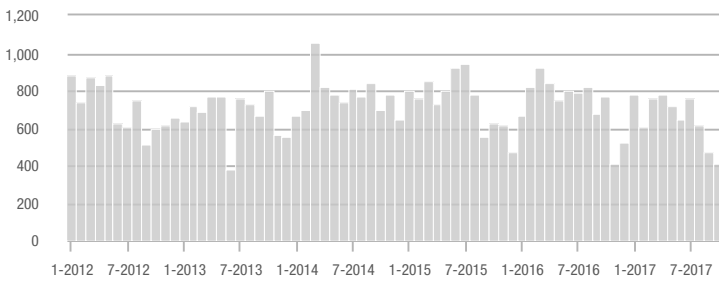


Cabarrus County, NC

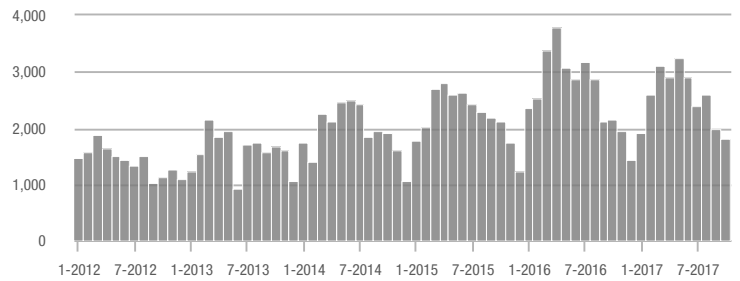
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	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	409	- 46.8%	- 12.6%	4.8	- 22.6%	+ 5.0%	132	- 37.4%	- 15.9%
\$100,001 to \$200,000	1,812	- 15.3%	- 8.5%	8.3	+ 1.2%	- 6.4%	235	- 21.7%	- 3.3%
\$200,001 to \$300,000	1,195	+ 7.9%	- 6.6%	6.2	+ 17.0%	- 2.6%	205	- 17.0%	- 6.8%
\$300,001 and Above	1,135	+ 13.5%	- 4.5%	4.0	+ 17.6%	+ 0.4%	330	- 17.9%	- 6.8%
Total	4,551	- 9.3%	- 7.4%	5.9	+ 3.5%	- 2.2%	902	- 22.2%	- 7.4%

Showings

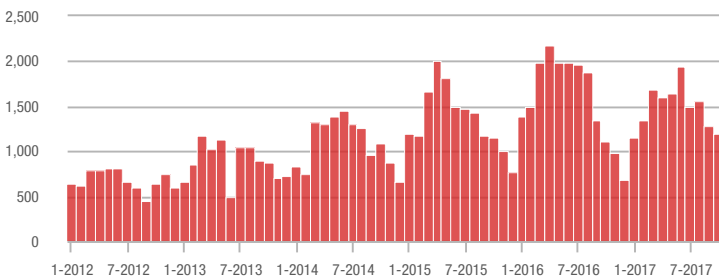
\$100,000 and Below



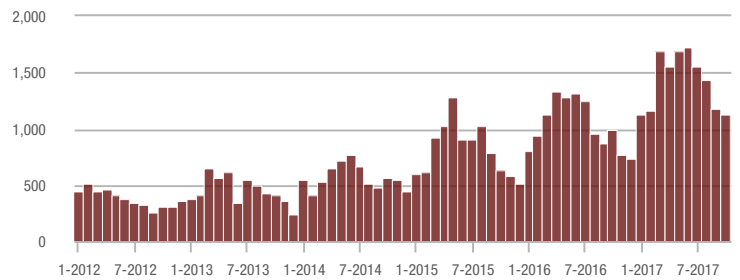
\$100,001 to \$200,000



\$200,001 to \$300,000

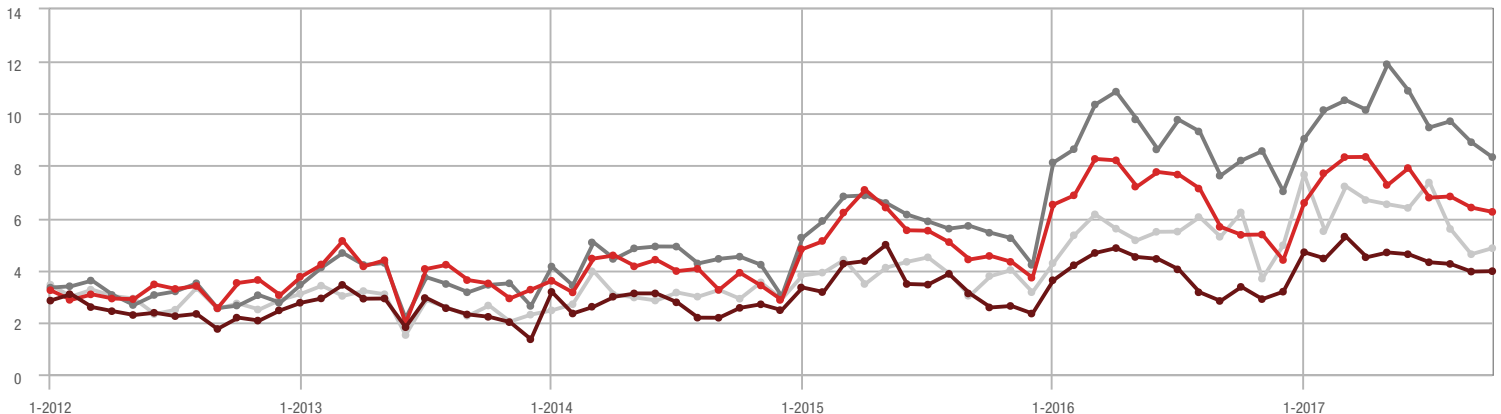


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for October 2017

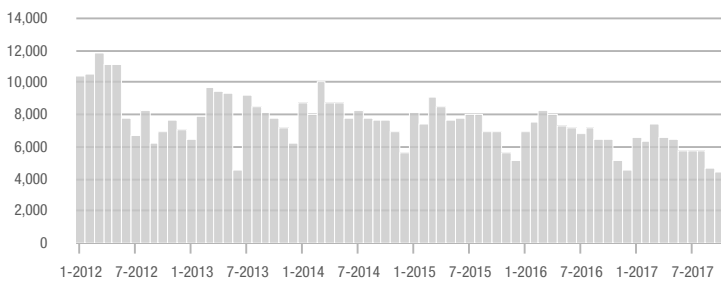
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Charlotte MSA

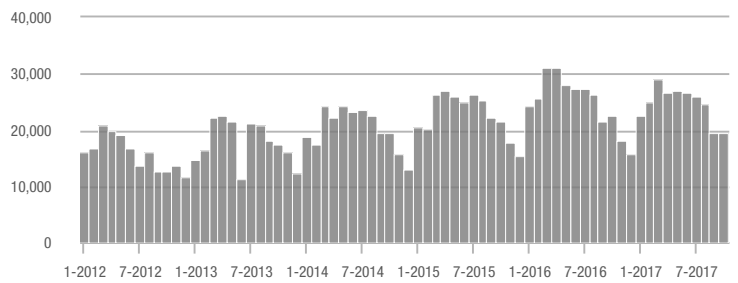
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	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	4,415	- 31.4%	- 5.8%	4.8	- 4.0%	- 0.5%	1,321	- 36.4%	- 8.4%
\$100,001 to \$200,000	19,357	- 14.8%	- 1.4%	9.0	+ 8.4%	+ 3.8%	2,357	- 25.9%	- 6.2%
\$200,001 to \$300,000	15,211	+ 5.2%	- 1.8%	7.5	+ 17.2%	+ 6.2%	2,228	- 16.3%	- 8.0%
\$300,001 and Above	20,360	+ 10.7%	- 3.2%	4.8	+ 9.1%	+ 3.5%	4,900	- 8.8%	- 7.7%
Total	59,343	- 4.3%	- 2.5%	6.3	+ 6.8%	+ 4.1%	10,806	- 18.7%	- 7.5%

Showings

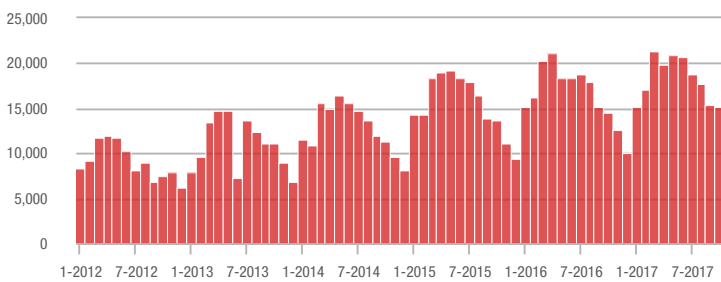
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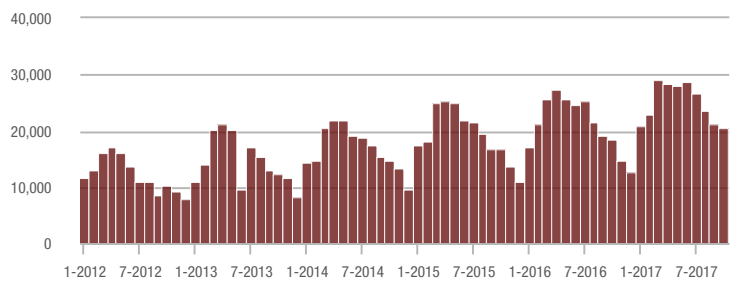
\$100,001 to \$200,000



\$200,001 to \$300,000

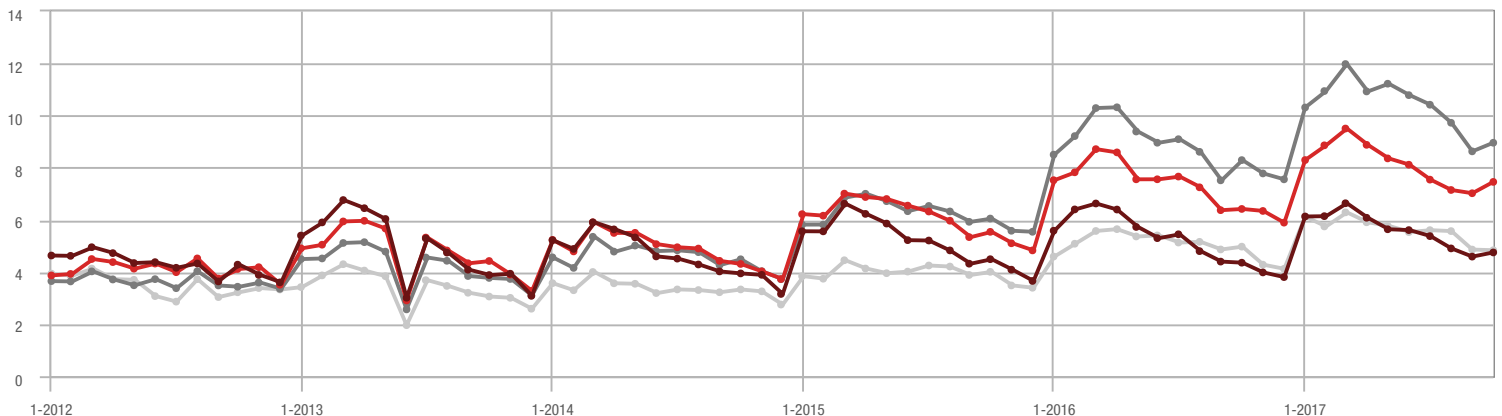


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

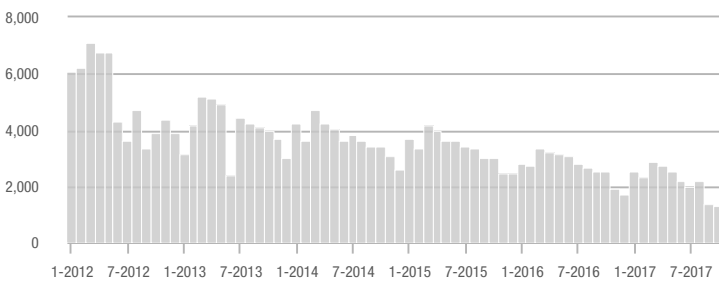


City of Charlotte, NC

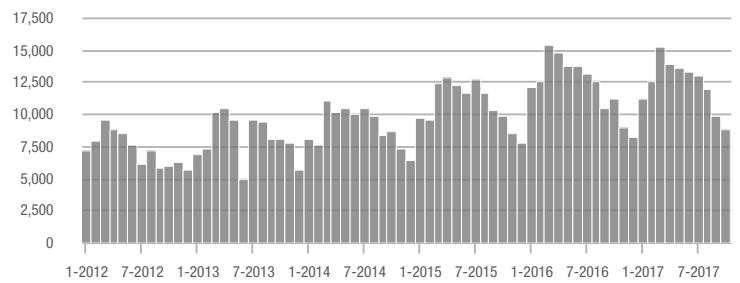
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	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,286	- 49.7%	- 4.2%	7.9	- 3.7%	- 2.7%	189	- 51.5%	- 4.5%
\$100,001 to \$200,000	8,789	- 21.9%	- 10.8%	11.0	+ 7.8%	+ 2.9%	813	- 32.3%	- 13.6%
\$200,001 to \$300,000	6,384	+ 2.3%	- 3.1%	8.7	+ 10.1%	+ 7.0%	762	- 13.0%	- 10.1%
\$300,001 and Above	9,283	+ 12.0%	- 1.1%	5.7	+ 5.6%	+ 4.7%	1,756	- 2.2%	- 6.5%
Total	25,742	- 9.2%	- 5.3%	7.8	+ 2.6%	+ 3.3%	3,520	- 17.4%	- 8.9%

Showings

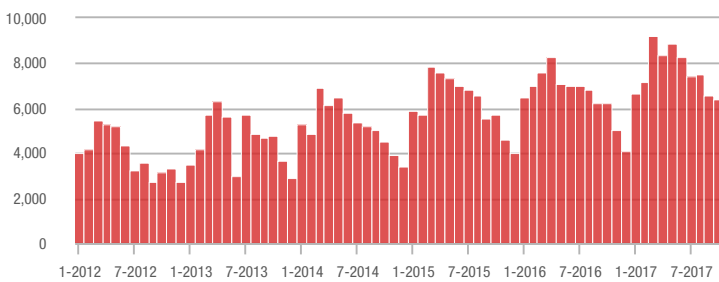
\$100,000 and Below



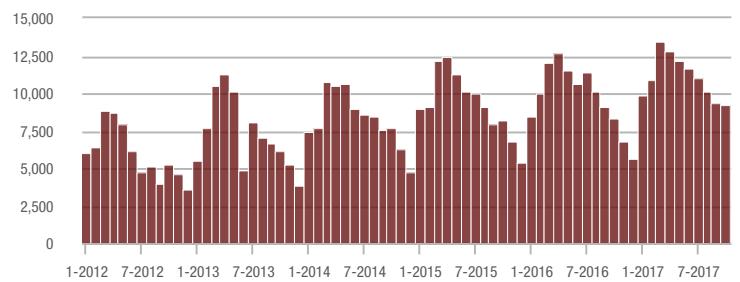
\$100,001 to \$200,000



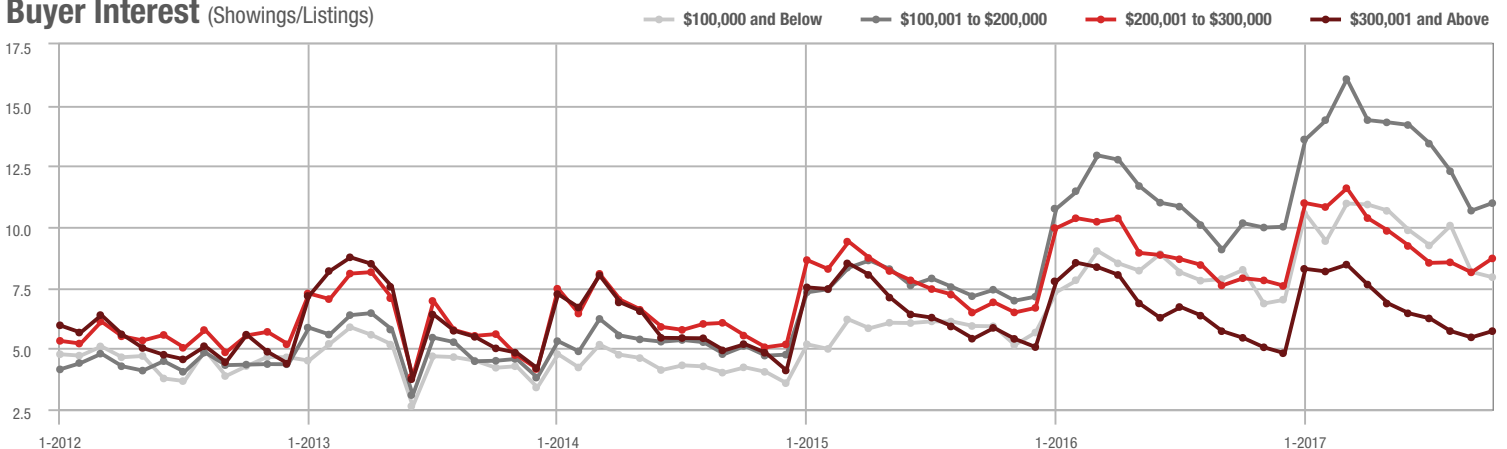
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

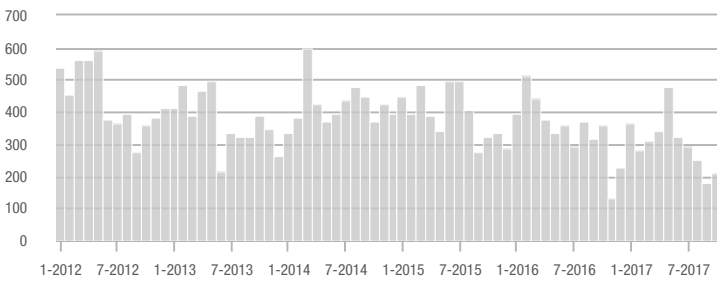


Concord, NC

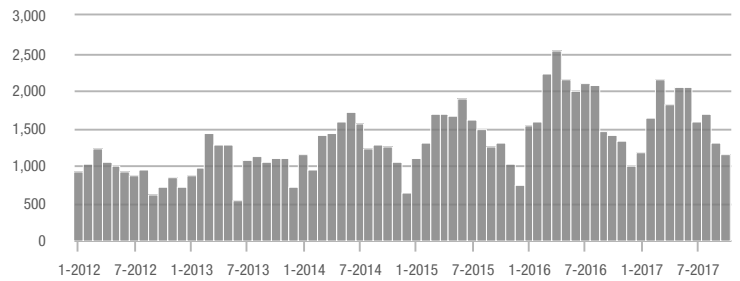
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	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	212	- 40.9%	+ 17.8%	5.2	- 20.0%	+ 39.7%	62	- 34.0%	- 13.9%
\$100,001 to \$200,000	1,153	- 18.0%	- 11.2%	9.8	+ 4.3%	- 5.5%	126	- 24.1%	- 7.4%
\$200,001 to \$300,000	790	+ 24.4%	+ 1.8%	6.9	+ 35.3%	+ 4.1%	124	- 16.2%	- 5.3%
\$300,001 and Above	621	+ 20.1%	+ 4.2%	3.9	+ 18.2%	+ 13.2%	183	- 8.5%	- 7.6%
Total	2,776	- 4.8%	- 2.6%	6.5	+ 8.3%	+ 4.0%	495	- 18.6%	- 7.8%

Showings

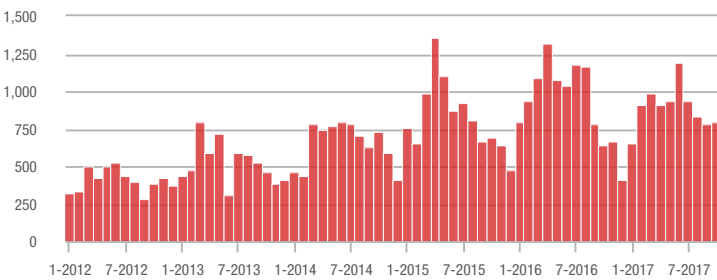
\$100,000 and Below



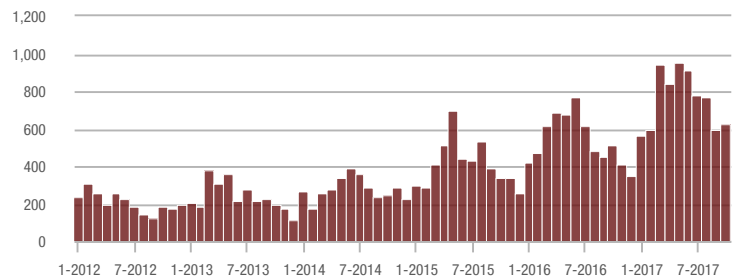
\$100,001 to \$200,000



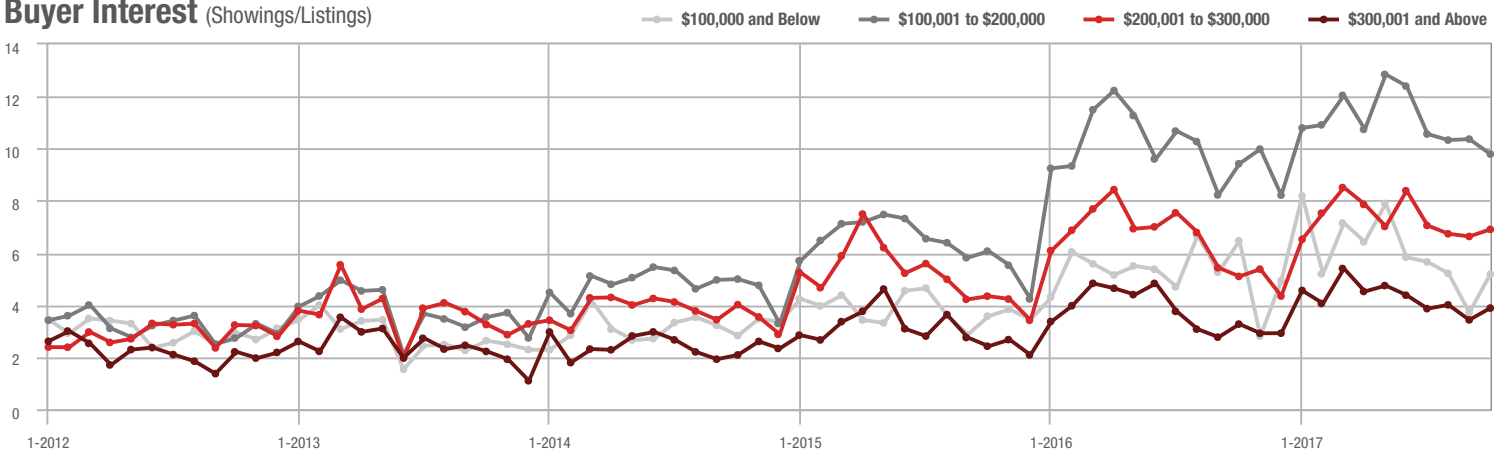
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

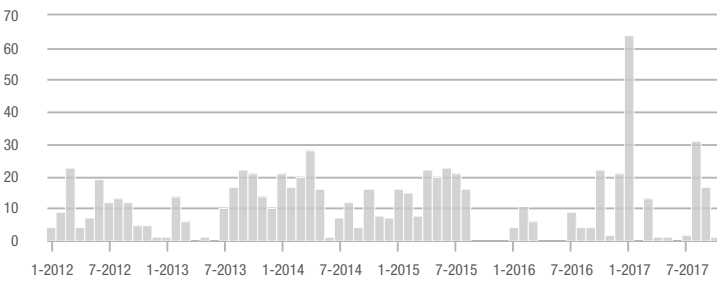


Davidson, NC

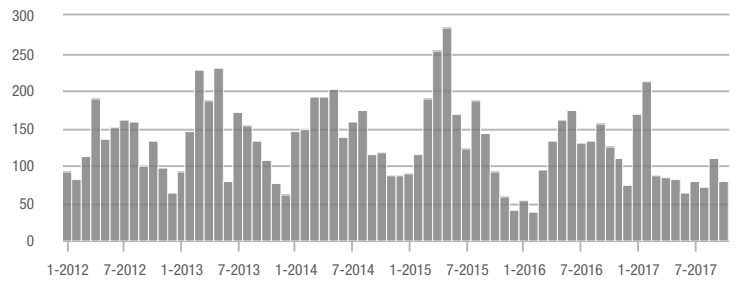
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	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 95.5%	- 94.1%	0.0	- 100.0%	- 100.0%	2	- 60.0%	- 33.3%
\$100,001 to \$200,000	80	- 36.5%	- 27.3%	8.8	- 9.3%	+ 9.7%	12	- 33.3%	- 29.4%
\$200,001 to \$300,000	148	- 29.9%	- 35.9%	7.3	+ 37.7%	- 21.0%	21	- 50.0%	- 19.2%
\$300,001 and Above	557	+ 25.7%	- 5.3%	4.7	+ 23.7%	- 2.2%	131	- 7.1%	- 3.0%
Total	786	- 2.0%	- 16.9%	5.3	+ 12.8%	- 8.7%	166	- 19.4%	- 8.3%

Showings

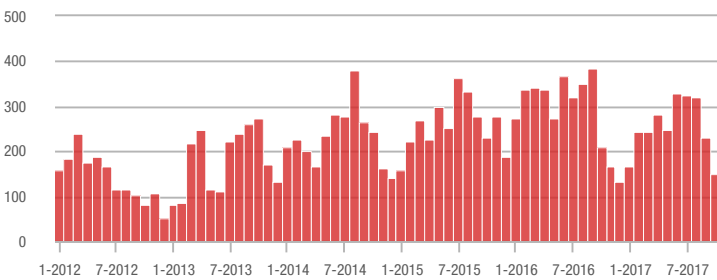
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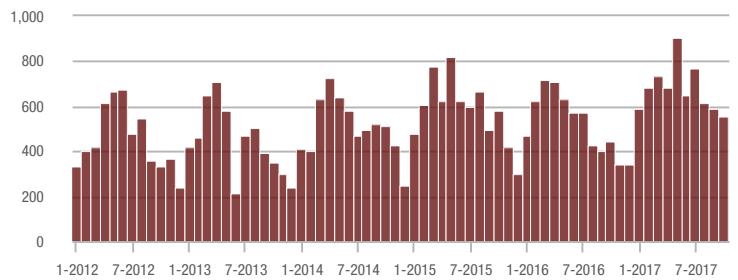
\$100,001 to \$200,000



\$200,001 to \$300,000

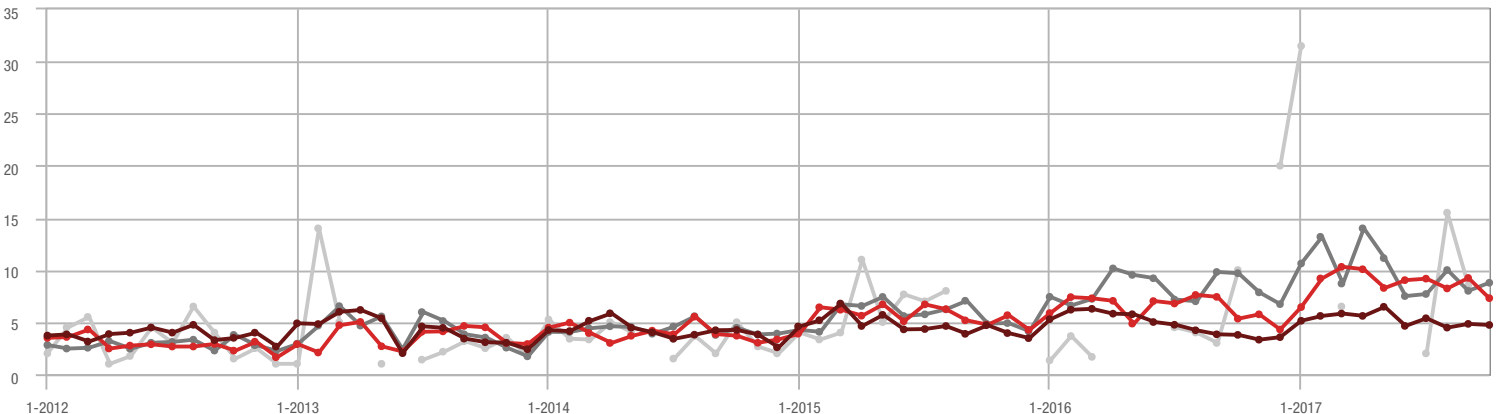


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

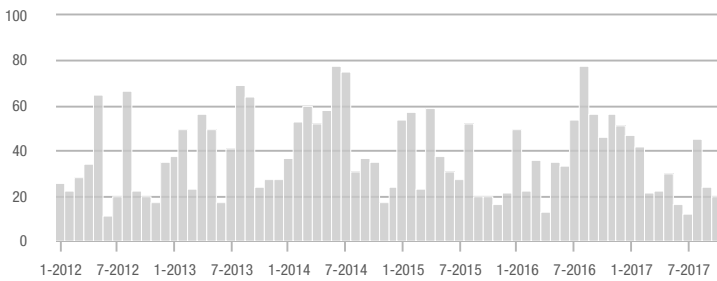


Denver, NC

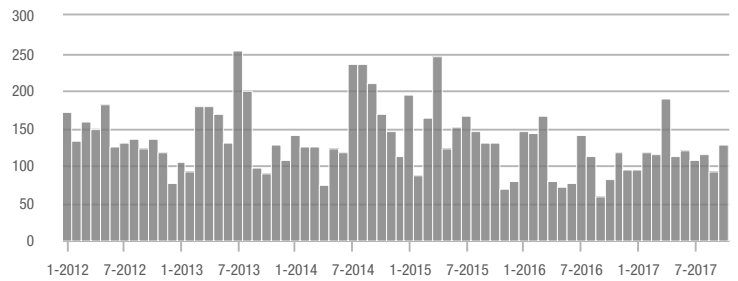
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\$100,000 and Below	20	- 56.5%	- 16.7%	1.2	- 20.0%	- 6.2%	35	- 41.7%	- 12.5%
\$100,001 to \$200,000	129	+ 59.3%	+ 40.2%	8.4	+ 90.9%	+ 41.6%	18	- 25.0%	- 10.0%
\$200,001 to \$300,000	149	+ 9.6%	- 24.7%	4.3	+ 34.4%	- 19.5%	44	- 22.8%	- 10.2%
\$300,001 and Above	640	+ 14.1%	- 3.0%	4.4	+ 22.2%	+ 5.6%	182	- 15.3%	- 8.1%
Total	938	+ 13.8%	- 3.7%	4.4	+ 29.4%	+ 5.0%	279	- 21.6%	- 9.1%

Showings

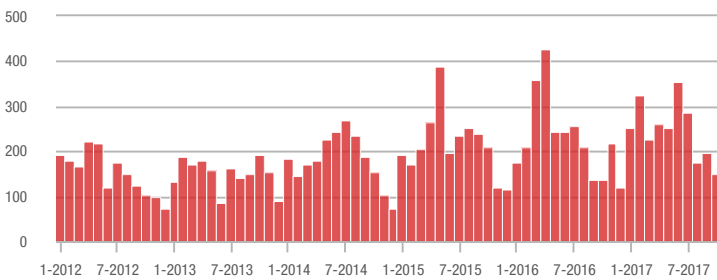
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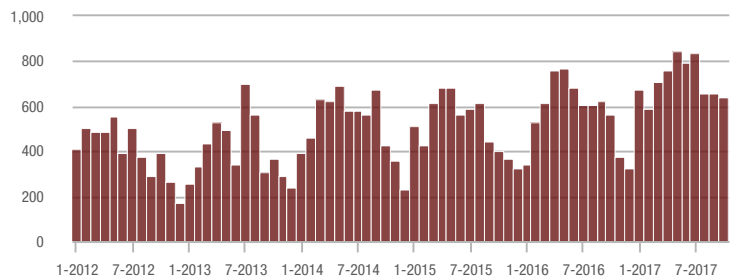
\$100,001 to \$200,000



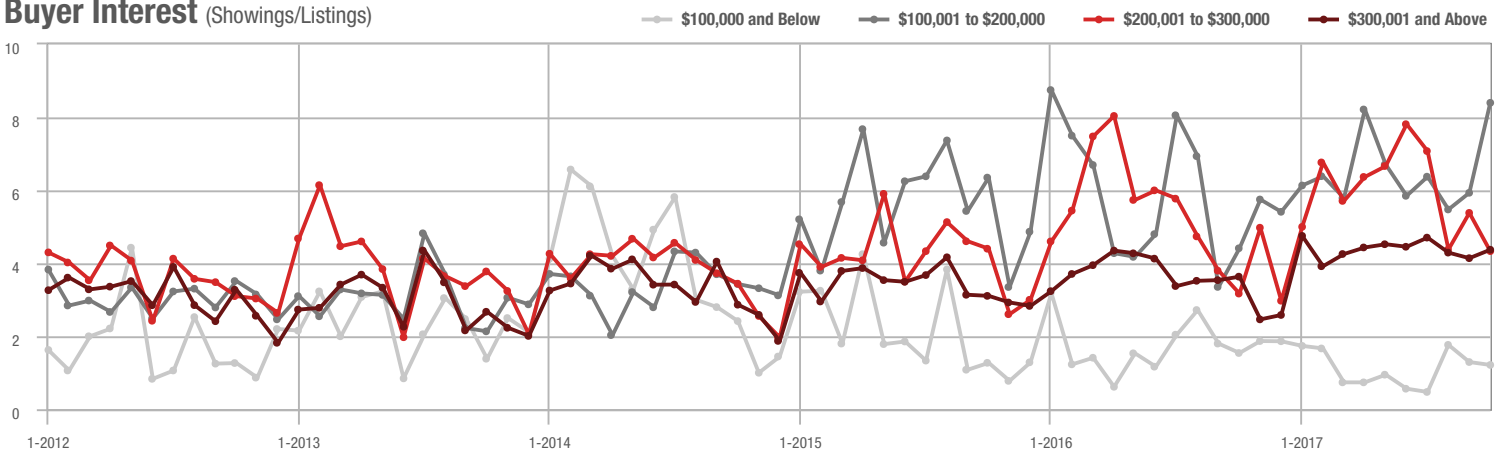
\$200,001 to \$300,000



\$300,001 and Above



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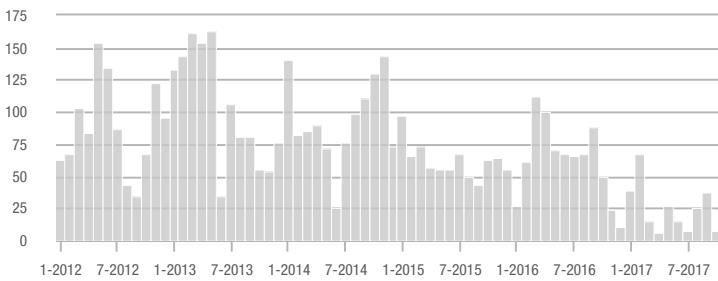


Fort Mill, SC

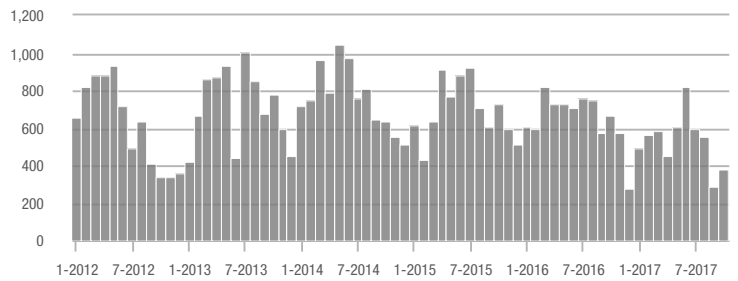
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\$100,000 and Below	8	- 84.0%	- 78.9%	1.8	- 60.0%	- 76.4%	6	- 72.7%	- 25.0%
\$100,001 to \$200,000	381	- 43.2%	+ 30.5%	11.5	+ 5.5%	+ 37.3%	39	- 46.6%	- 4.9%
\$200,001 to \$300,000	724	+ 15.8%	+ 13.7%	9.8	+ 18.1%	+ 37.3%	76	- 9.5%	- 18.3%
\$300,001 and Above	945	- 7.9%	0.0%	4.5	- 11.8%	+ 3.3%	229	- 15.8%	- 6.1%
Total	2,058	- 13.2%	+ 7.6%	6.5	- 5.8%	+ 16.1%	350	- 22.4%	- 9.3%

Showings

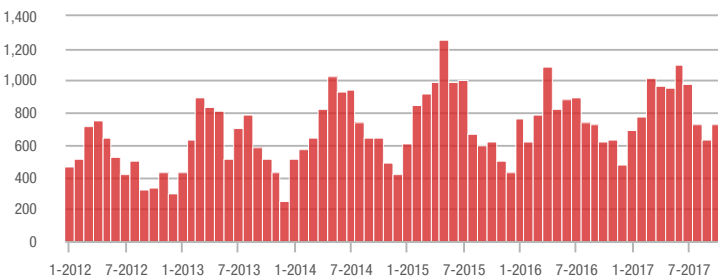
\$100,000 and Below



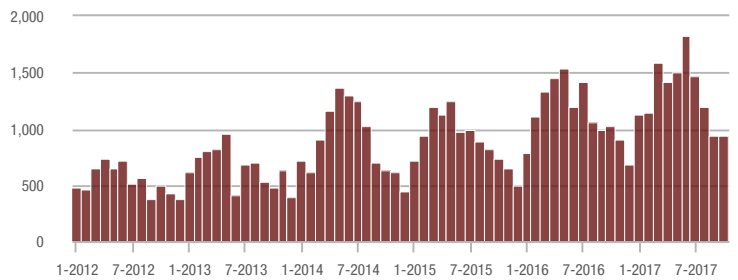
\$100,001 to \$200,000



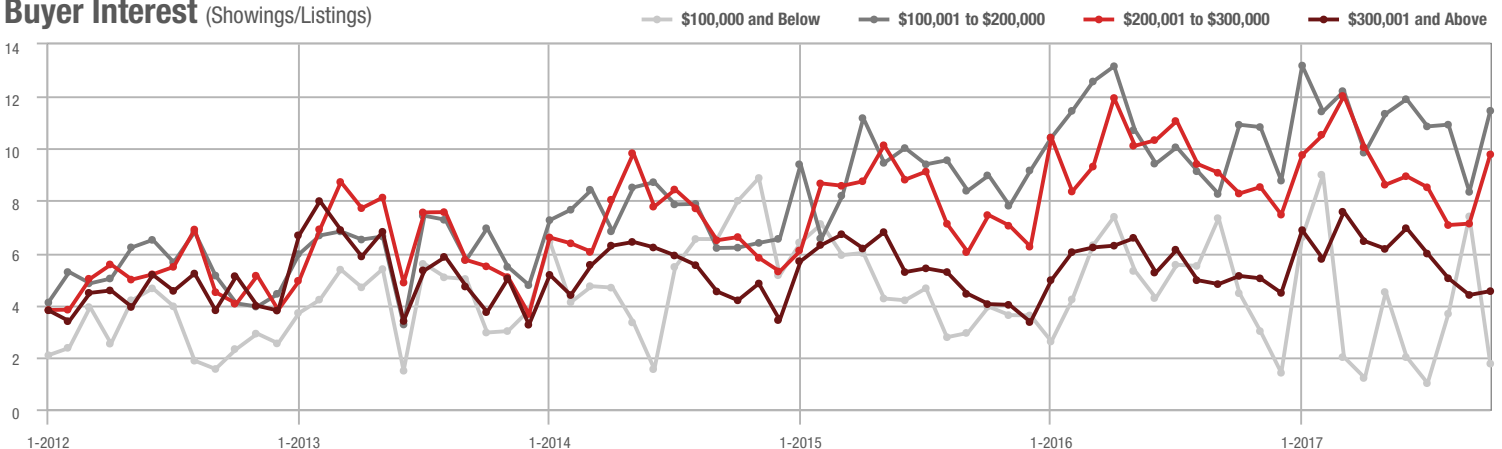
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for October 2017

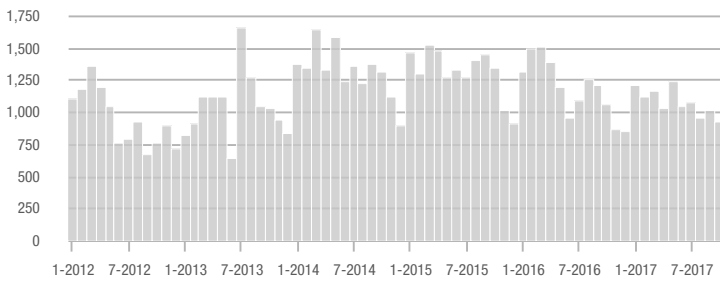
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Gaston County, NC

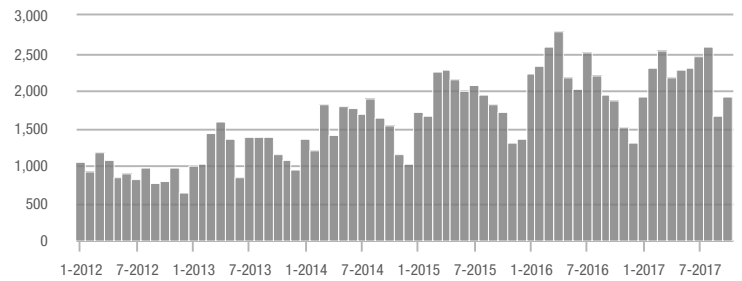
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	931	- 11.8%	- 8.6%	4.8	+ 6.7%	+ 1.6%	266	- 28.9%	- 8.6%
\$100,001 to \$200,000	1,922	+ 3.2%	+ 15.8%	7.4	+ 23.3%	+ 4.9%	286	- 22.5%	+ 6.7%
\$200,001 to \$300,000	522	- 25.5%	- 25.1%	5.0	+ 8.7%	- 2.0%	130	- 39.0%	- 20.7%
\$300,001 and Above	513	+ 44.1%	+ 3.4%	3.5	+ 34.6%	+ 7.7%	183	- 11.2%	- 5.2%
Total	3,888	- 2.2%	+ 0.4%	5.6	+ 16.7%	+ 5.4%	865	- 25.6%	- 5.6%

Showings

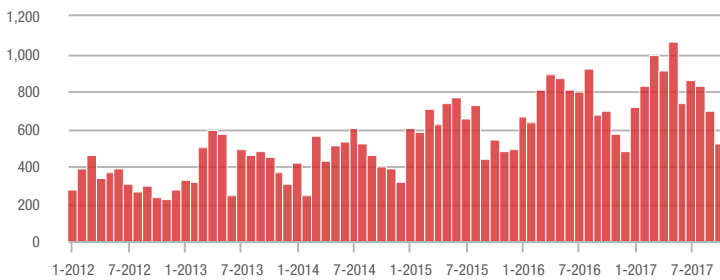
\$100,000 and Below



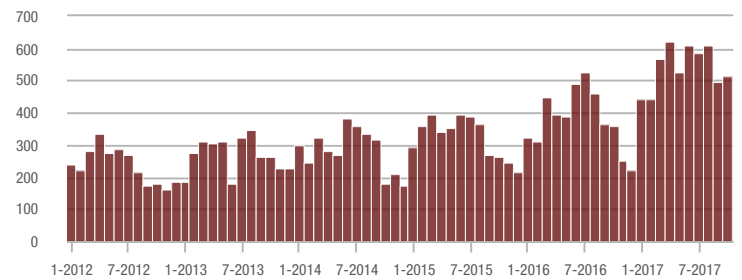
\$100,001 to \$200,000



\$200,001 to \$300,000

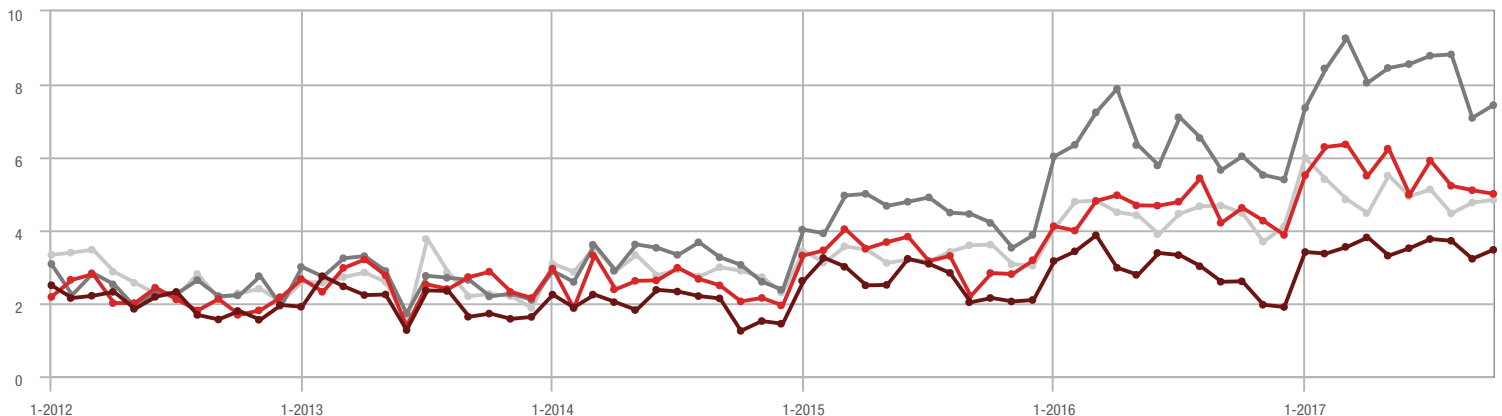


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

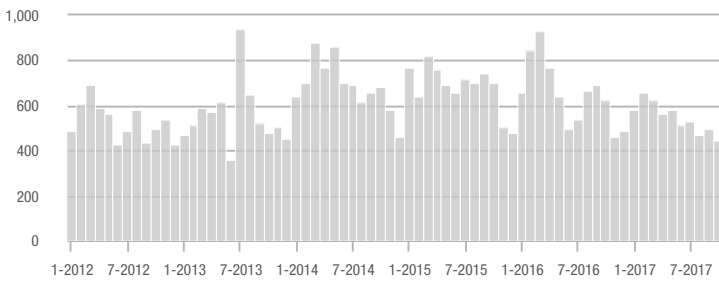


Gastonia, NC

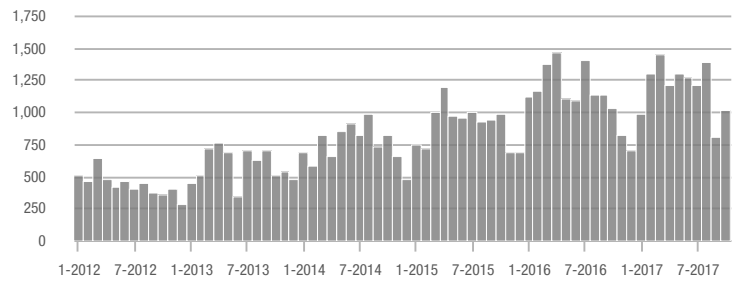
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	448	- 27.7%	- 9.9%	5.3	+ 1.9%	+ 4.6%	96	- 36.8%	- 12.7%
\$100,001 to \$200,000	1,021	- 1.3%	+ 26.5%	8.0	+ 27.0%	+ 16.4%	136	- 25.7%	+ 5.4%
\$200,001 to \$300,000	260	- 3.3%	- 9.1%	5.5	+ 44.7%	+ 17.6%	52	- 44.1%	- 21.2%
\$300,001 and Above	172	+ 43.3%	+ 35.4%	3.8	+ 31.0%	+ 33.6%	57	- 5.0%	+ 3.6%
Total	1,901	- 7.0%	+ 10.7%	6.2	+ 19.2%	+ 16.5%	341	- 30.1%	- 5.3%

Showings

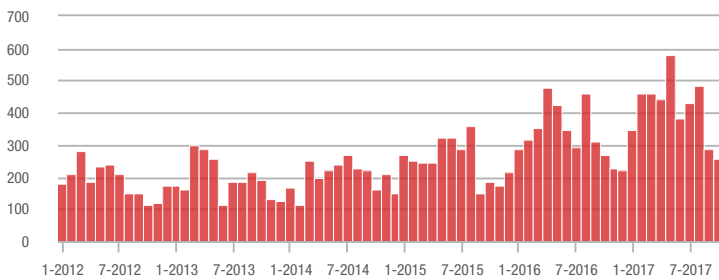
\$100,000 and Below



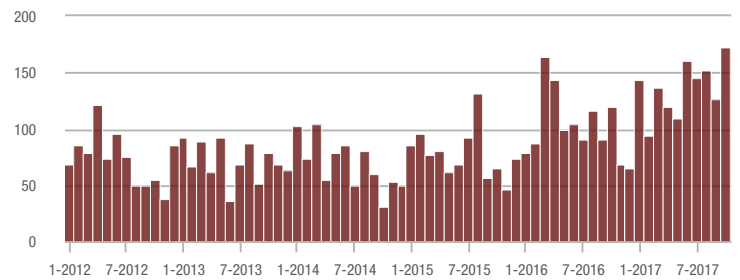
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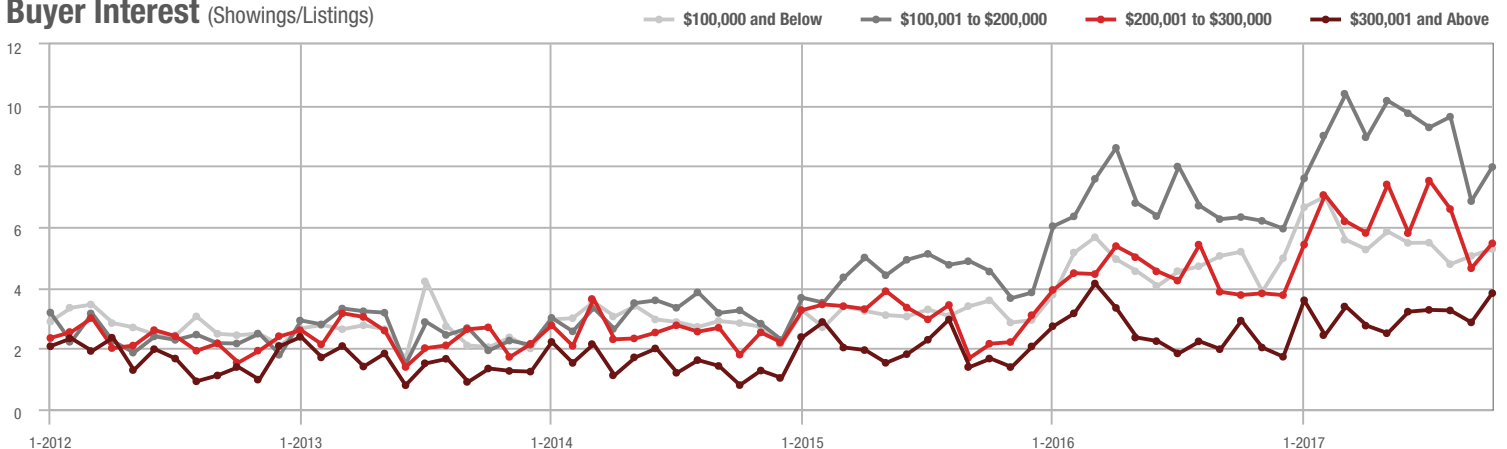
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

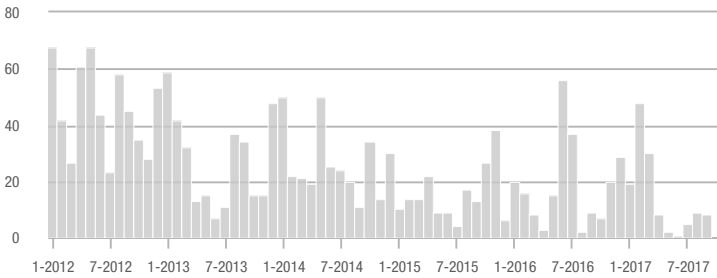


Huntersville, NC

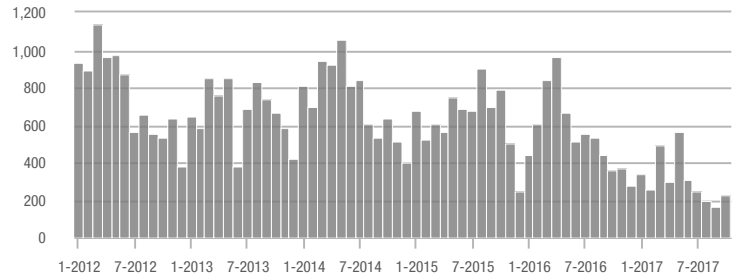
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	8	- 68.0%	- 20.0%
\$100,001 to \$200,000	229	- 35.7%	+ 38.0%	10.8	+ 28.6%	+ 25.4%	26	- 53.6%	+ 8.3%
\$200,001 to \$300,000	725	- 9.5%	+ 2.4%	7.9	+ 19.7%	+ 1.1%	95	- 32.1%	+ 2.2%
\$300,001 and Above	1,003	- 2.1%	- 12.7%	4.3	- 2.3%	- 3.7%	273	- 7.5%	- 10.2%
Total	1,957	- 10.6%	- 3.6%	5.6	+ 1.8%	+ 2.4%	402	- 22.1%	- 6.7%

Showings

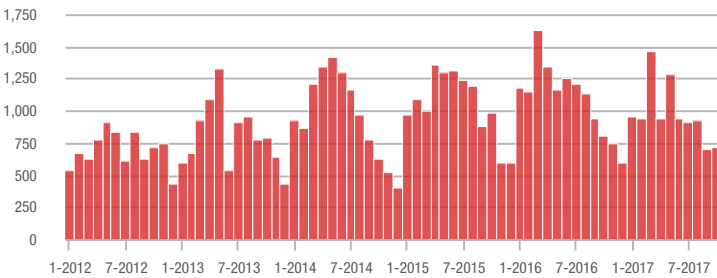
\$100,000 and Below



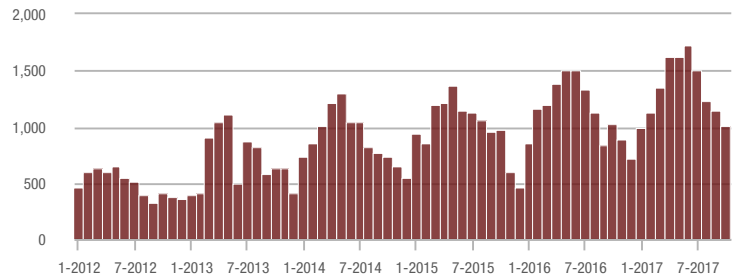
\$100,001 to \$200,000



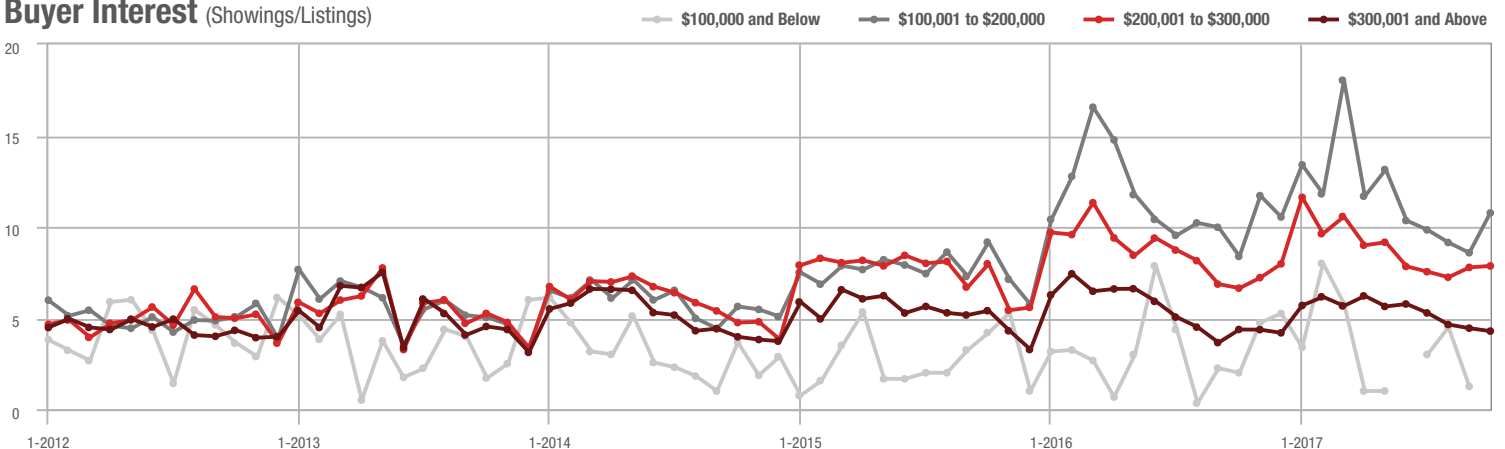
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

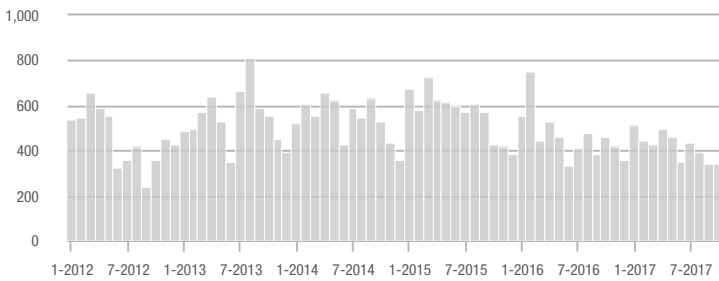


Iredell County, NC

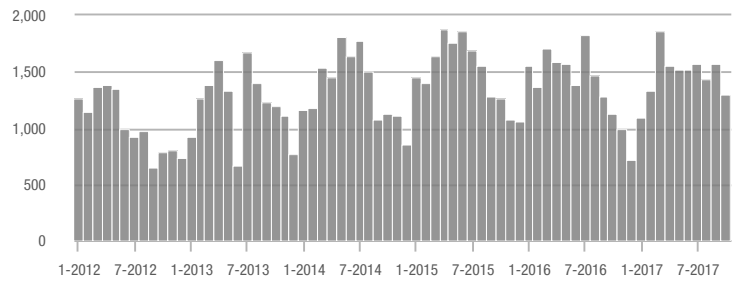
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	345	- 25.0%	+ 1.5%	3.3	- 5.7%	+ 2.5%	176	- 23.8%	- 5.9%
\$100,001 to \$200,000	1,299	+ 15.4%	- 17.6%	5.8	+ 18.4%	- 14.7%	276	- 9.8%	- 7.1%
\$200,001 to \$300,000	848	- 18.9%	- 14.3%	4.0	- 9.1%	- 10.6%	248	- 20.3%	- 10.1%
\$300,001 and Above	2,172	+ 33.7%	+ 8.7%	3.7	+ 32.1%	+ 12.5%	699	- 5.9%	- 5.2%
Total	4,664	+ 9.6%	- 4.9%	4.1	+ 10.8%	- 2.0%	1,399	- 12.1%	- 6.5%

Showings

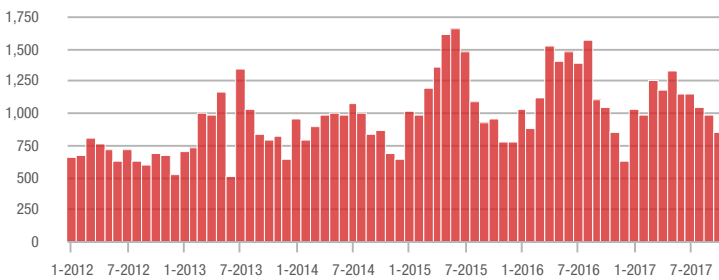
\$100,000 and Below



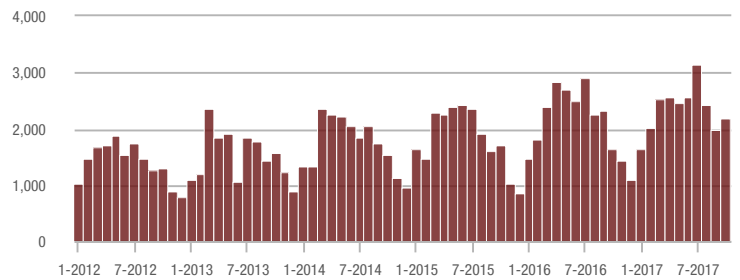
\$100,001 to \$200,000



\$200,001 to \$300,000

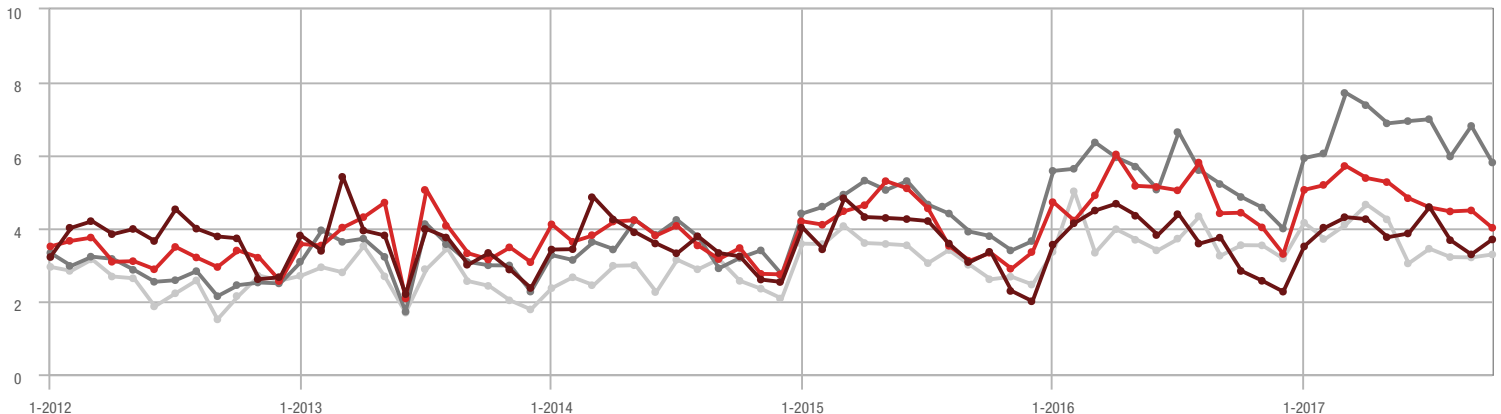


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

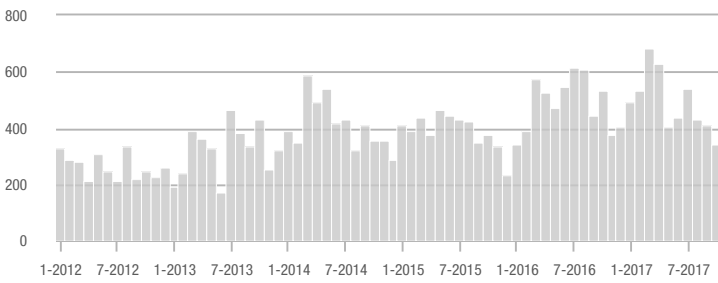


Kannapolis, NC

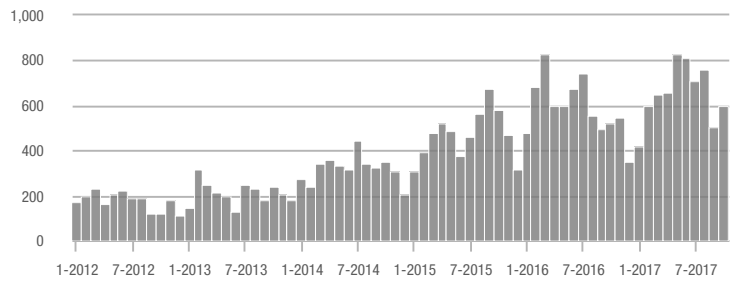
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	341	- 35.8%	- 16.6%	5.9	+ 13.5%	- 6.4%	75	- 42.7%	- 15.7%
\$100,001 to \$200,000	595	+ 14.9%	+ 18.1%	6.6	+ 15.8%	+ 7.0%	95	- 6.9%	+ 4.4%
\$200,001 to \$300,000	85	+ 44.1%	+ 25.0%	3.9	+ 50.0%	+ 3.8%	23	- 4.2%	+ 9.5%
\$300,001 and Above	64	+ 52.4%	- 13.5%	2.4	+ 4.3%	- 12.3%	32	0.0%	+ 6.7%
Total	1,085	- 5.7%	+ 2.8%	5.5	+ 10.0%	- 0.6%	225	- 22.1%	- 2.6%

Showings

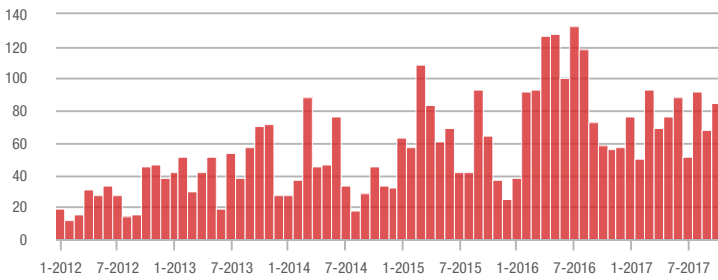
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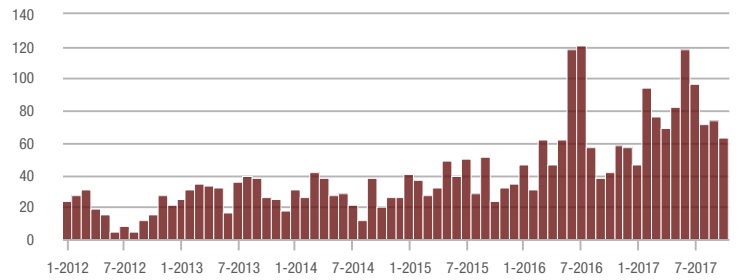
\$100,001 to \$200,000



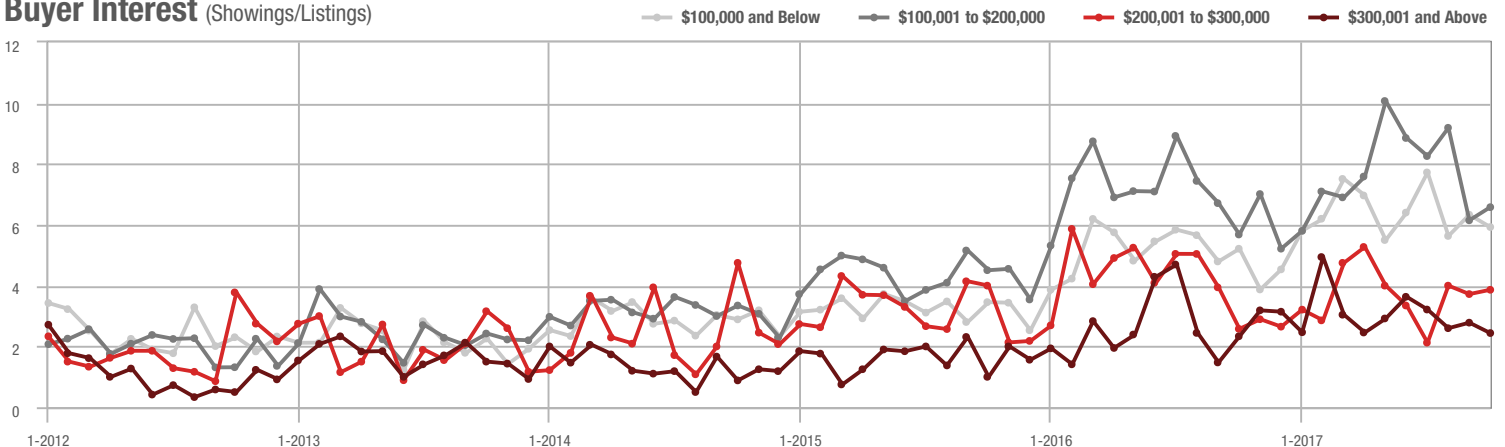
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

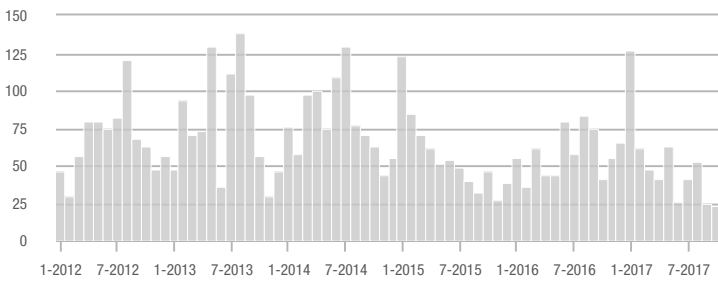


Lake Norman

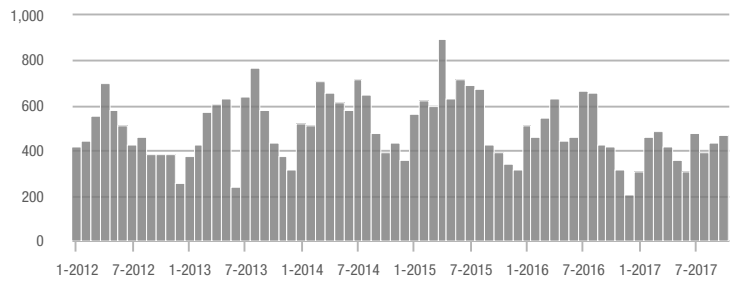
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	- 43.9%	- 8.0%	0.6	- 33.3%	+ 12.0%	87	- 29.3%	- 9.4%
\$100,001 to \$200,000	474	+ 13.9%	+ 8.7%	6.8	+ 15.3%	- 1.9%	106	- 7.0%	- 0.9%
\$200,001 to \$300,000	589	- 1.3%	+ 2.1%	5.6	+ 16.7%	+ 1.1%	144	- 16.8%	- 4.0%
\$300,001 and Above	3,341	+ 16.3%	+ 6.8%	4.2	+ 23.5%	+ 12.8%	917	- 12.2%	- 6.0%
Total	4,427	+ 12.8%	+ 6.3%	4.4	+ 18.9%	+ 10.4%	1,254	- 13.8%	- 5.6%

Showings

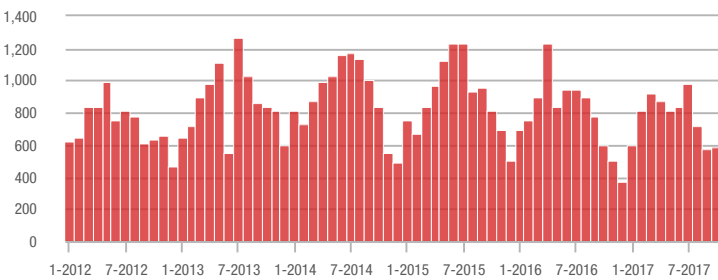
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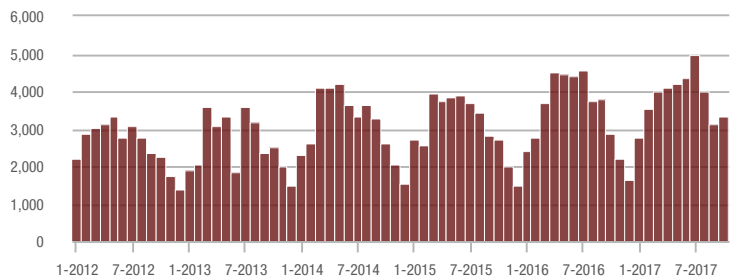
\$100,001 to \$200,000



\$200,001 to \$300,000

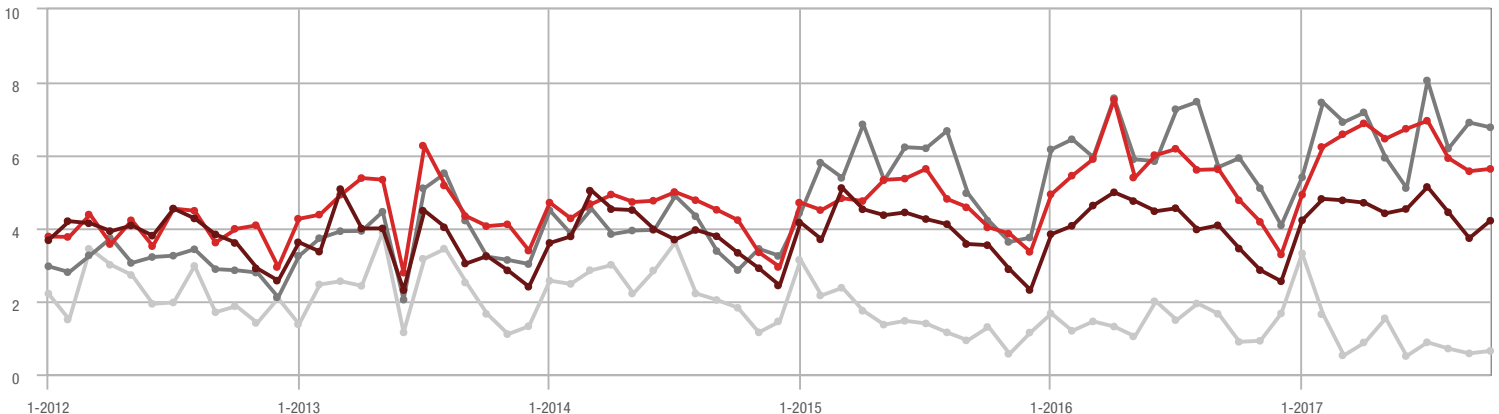


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

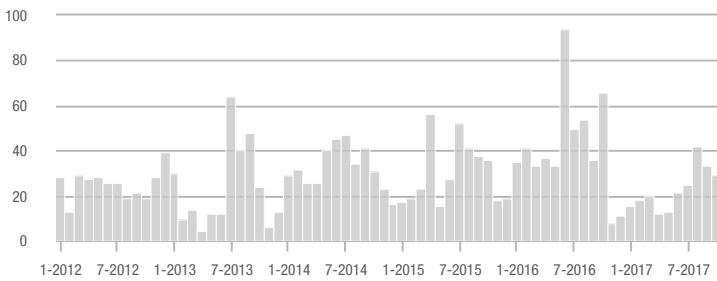


Lake Wylie

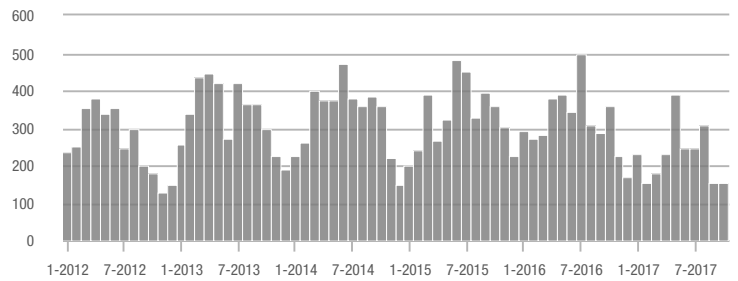
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	29	- 56.1%	- 12.1%	0.9	- 52.6%	- 18.3%	67	- 17.3%	0.0%
\$100,001 to \$200,000	155	- 56.6%	+ 0.6%	4.4	- 45.7%	+ 5.6%	51	- 31.1%	- 1.9%
\$200,001 to \$300,000	543	+ 18.0%	+ 39.6%	7.7	+ 22.2%	+ 36.6%	92	- 16.4%	- 1.1%
\$300,001 and Above	1,050	- 0.3%	+ 5.5%	3.8	+ 5.6%	+ 13.4%	317	- 18.9%	- 9.4%
Total	1,777	- 8.2%	+ 13.1%	4.4	- 2.2%	+ 18.8%	527	- 19.7%	- 6.2%

Showings

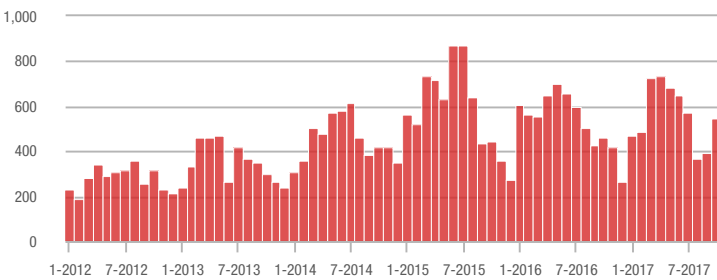
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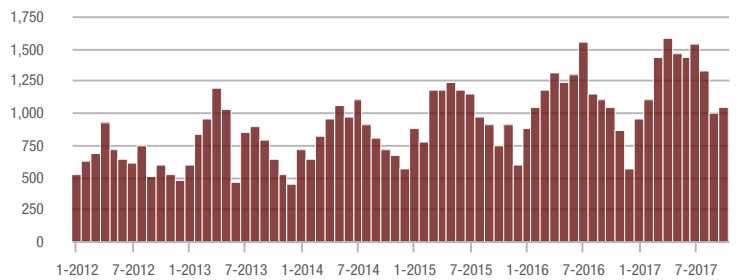
\$100,001 to \$200,000



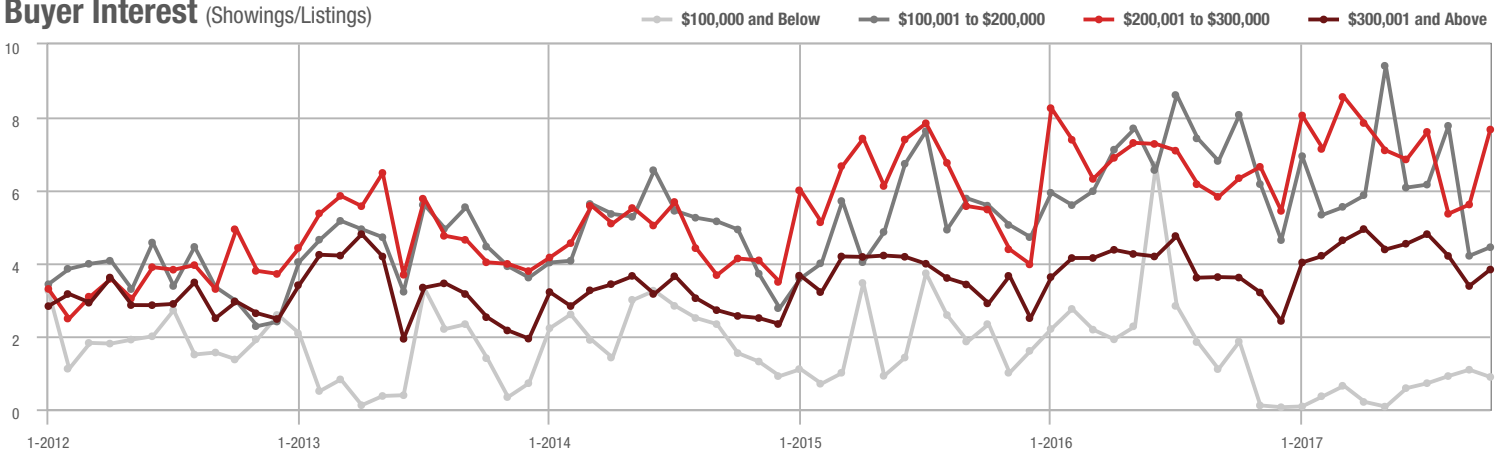
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for October 2017

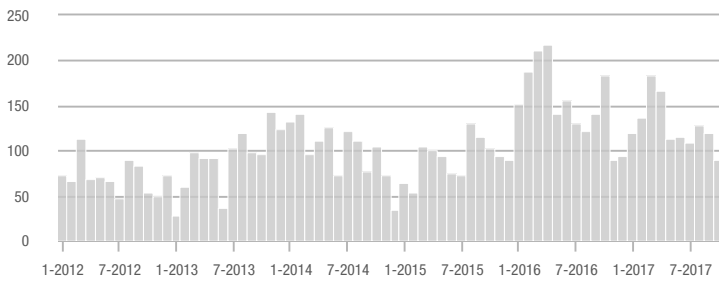
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lancaster County, SC

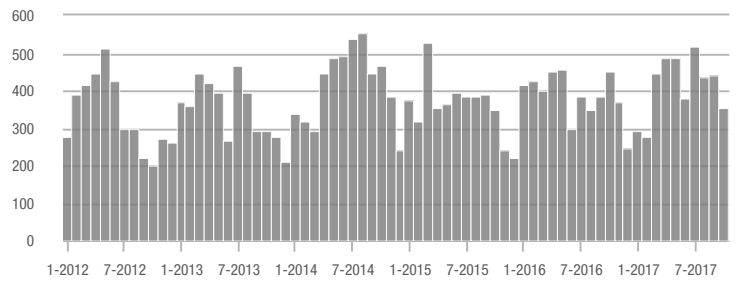
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	89	- 51.4%	- 25.2%	2.8	- 12.5%	- 13.4%	52	- 38.8%	- 18.8%
\$100,001 to \$200,000	356	- 20.7%	- 19.3%	4.7	- 23.0%	- 16.9%	89	- 4.3%	- 4.3%
\$200,001 to \$300,000	705	+ 5.9%	- 21.8%	6.7	+ 13.6%	- 14.1%	113	- 11.0%	- 8.9%
\$300,001 and Above	911	+ 69.3%	+ 16.2%	4.5	+ 36.4%	+ 19.3%	238	+ 22.7%	- 5.2%
Total	2,061	+ 12.3%	- 8.2%	5.0	+ 8.7%	- 3.2%	492	- 1.4%	- 7.5%

Showings

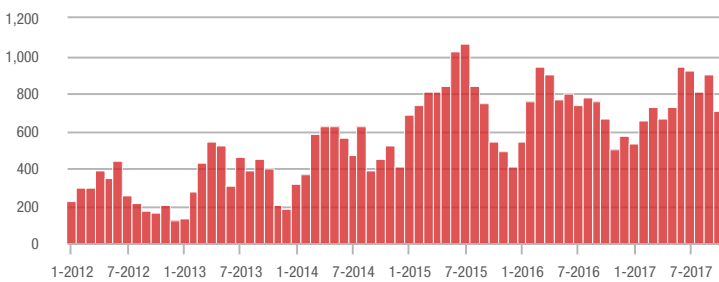
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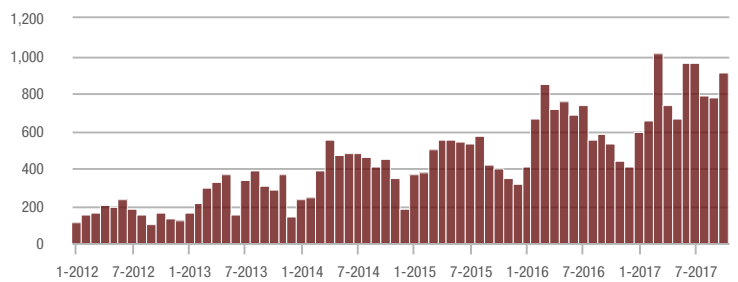
\$100,001 to \$200,000



\$200,001 to \$300,000

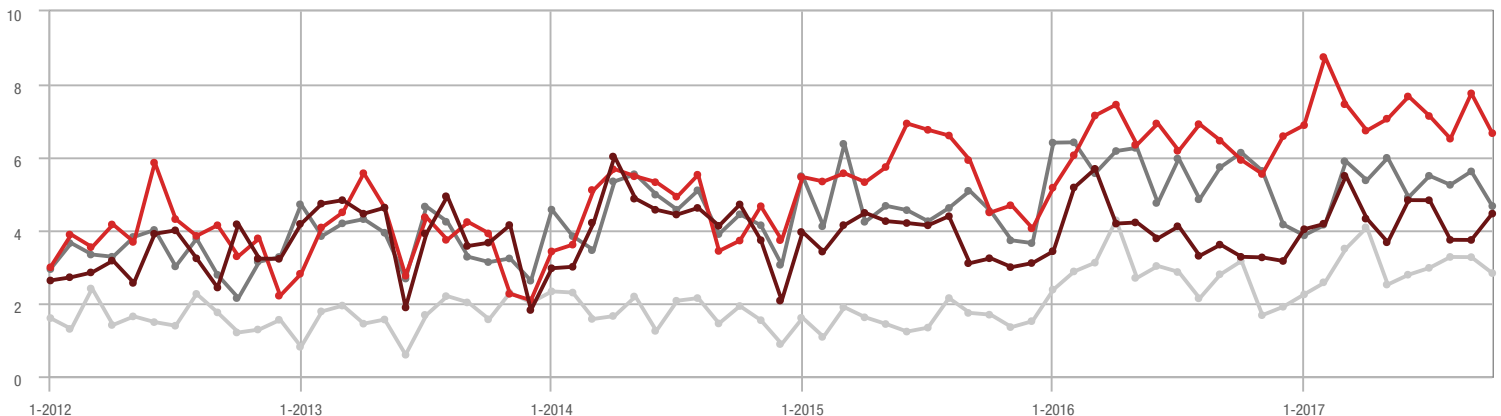


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

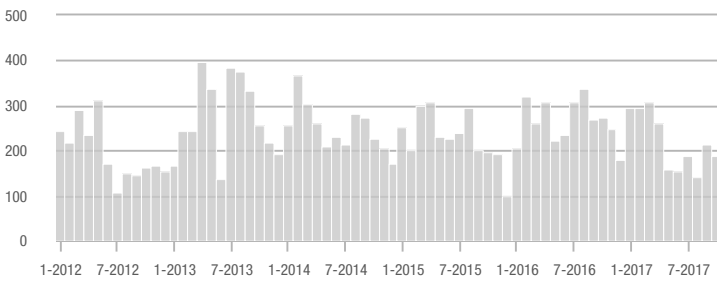


Lincoln County, NC

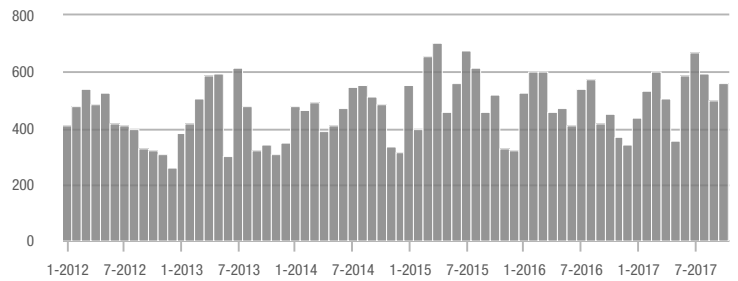
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	188	- 30.9%	- 11.3%	3.6	+ 12.5%	- 12.3%	101	- 39.2%	- 1.9%
\$100,001 to \$200,000	562	+ 24.6%	+ 12.4%	6.0	+ 39.5%	+ 18.0%	109	- 21.0%	- 6.8%
\$200,001 to \$300,000	310	+ 16.5%	- 15.1%	3.7	+ 15.6%	- 16.3%	101	- 7.3%	- 2.9%
\$300,001 and Above	774	+ 26.1%	+ 3.2%	3.9	+ 18.2%	+ 9.0%	238	- 9.5%	- 5.2%
Total	1,834	+ 14.4%	+ 0.4%	4.3	+ 22.9%	+ 3.6%	549	- 18.8%	- 4.5%

Showings

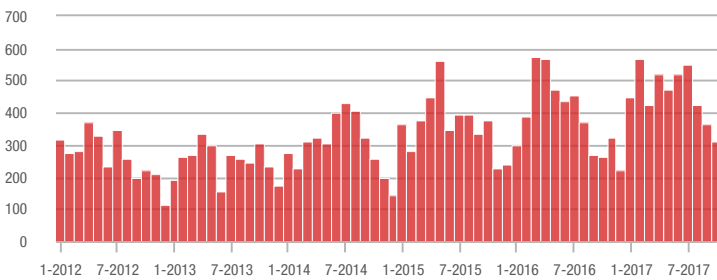
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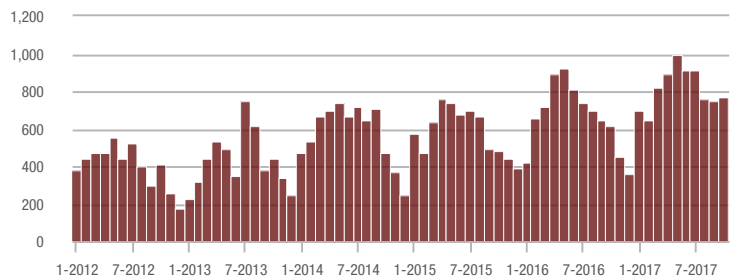
\$100,001 to \$200,000



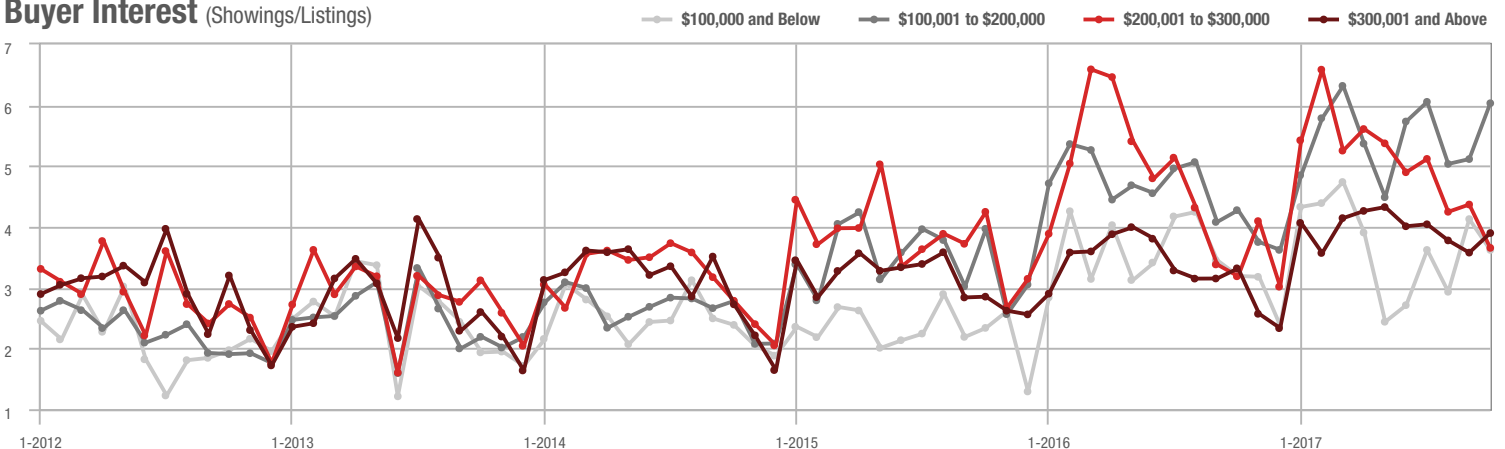
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

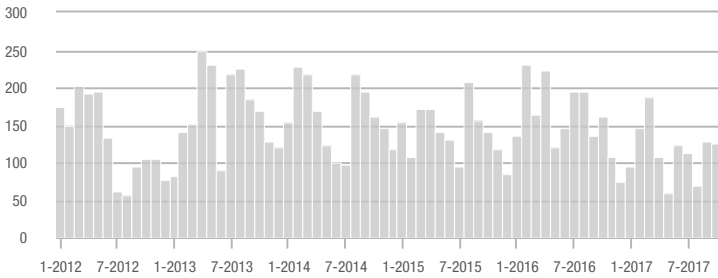


Lincolnton, NC

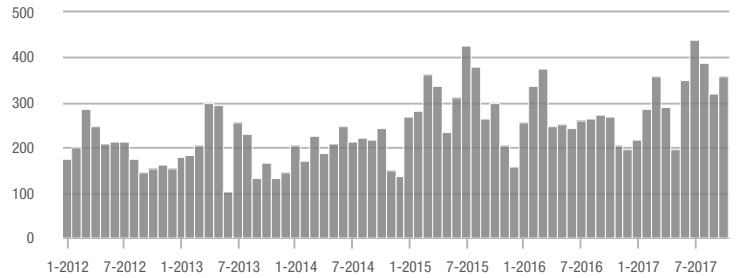
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	126	- 21.7%	- 0.8%	4.8	+ 33.3%	- 15.8%	42	- 38.2%	+ 5.0%
\$100,001 to \$200,000	358	+ 33.6%	+ 11.9%	6.3	+ 43.2%	+ 12.1%	64	- 15.8%	0.0%
\$200,001 to \$300,000	107	+ 12.6%	- 7.8%	3.0	- 21.1%	- 7.1%	39	+ 25.8%	- 2.5%
\$300,001 and Above	52	+ 173.7%	+ 8.3%	2.2	+ 69.2%	+ 16.7%	28	+ 40.0%	- 3.4%
Total	643	+ 18.4%	+ 5.2%	4.6	+ 21.1%	+ 4.2%	173	- 11.3%	0.0%

Showings

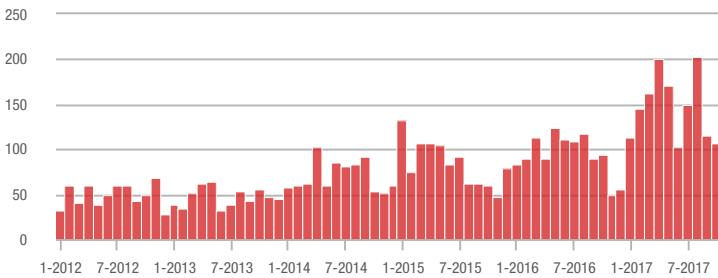
\$100,000 and Below



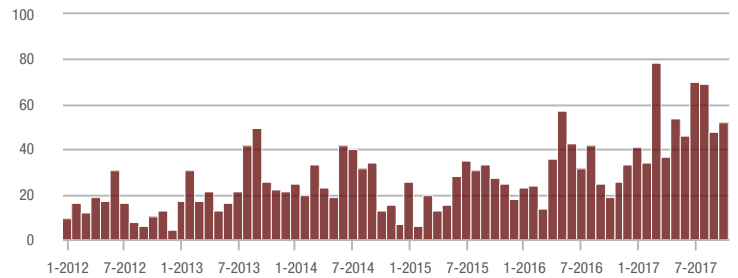
\$100,001 to \$200,000



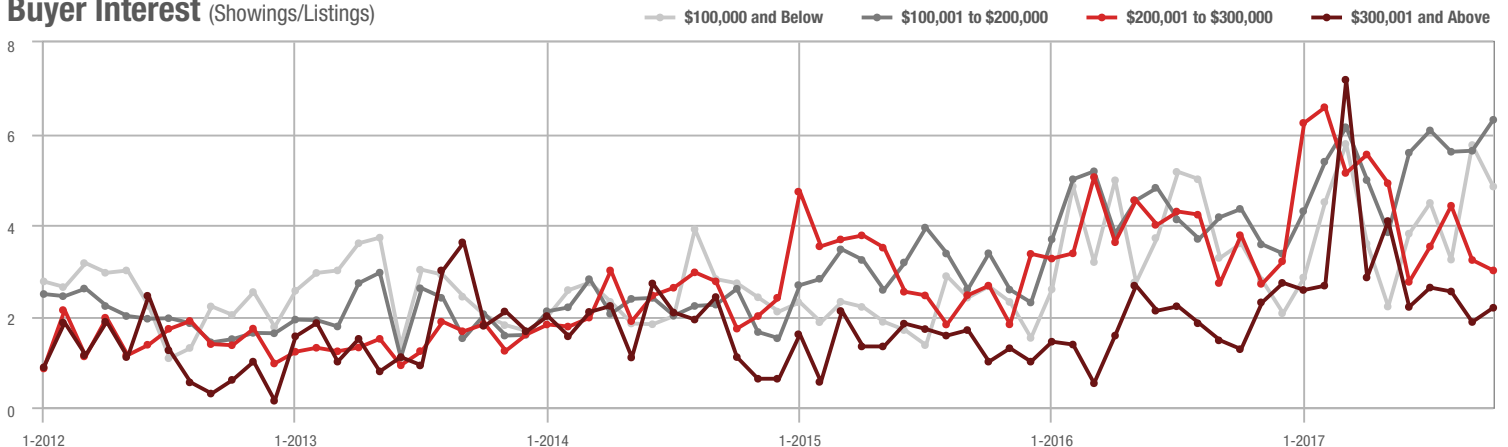
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

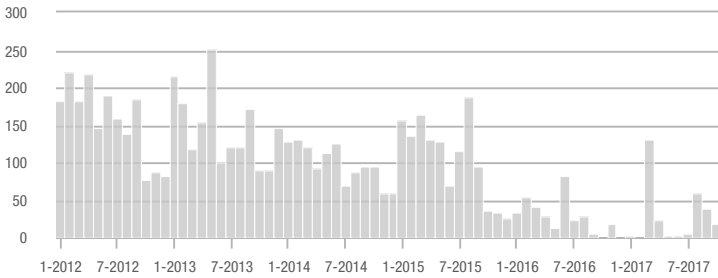


Matthews, NC

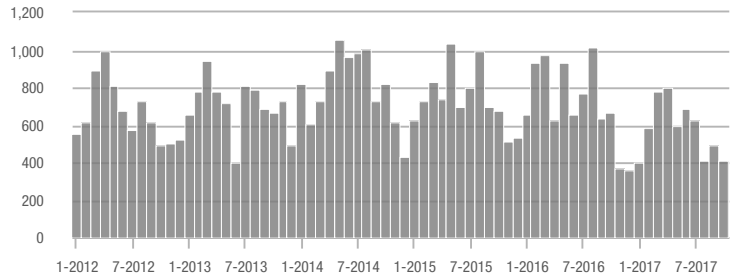
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	19	+ 1,800.0%	- 51.3%	3.8	+ 280.0%	- 41.5%	7	+ 133.3%	- 12.5%
\$100,001 to \$200,000	410	- 38.4%	- 17.0%	14.1	+ 1.4%	+ 2.5%	34	- 38.2%	- 17.1%
\$200,001 to \$300,000	923	+ 20.2%	+ 10.7%	11.3	+ 16.5%	+ 10.7%	82	+ 3.8%	0.0%
\$300,001 and Above	986	+ 28.7%	- 6.1%	5.4	+ 28.6%	+ 1.4%	199	- 7.4%	- 9.5%
Total	2,338	+ 6.2%	- 3.3%	7.9	+ 11.3%	+ 4.5%	322	- 8.5%	- 8.3%

Showings

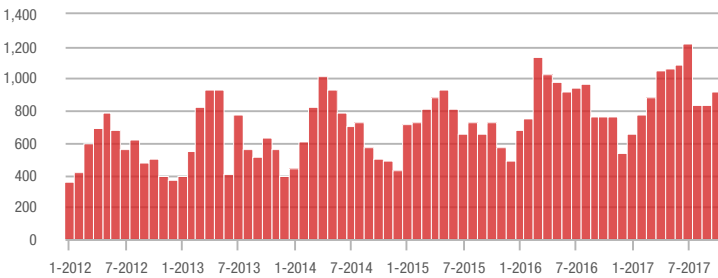
\$100,000 and Below



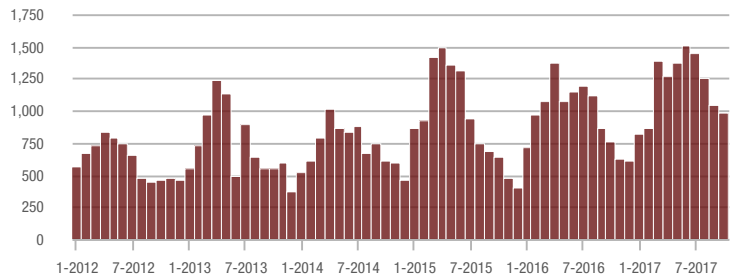
\$100,001 to \$200,000



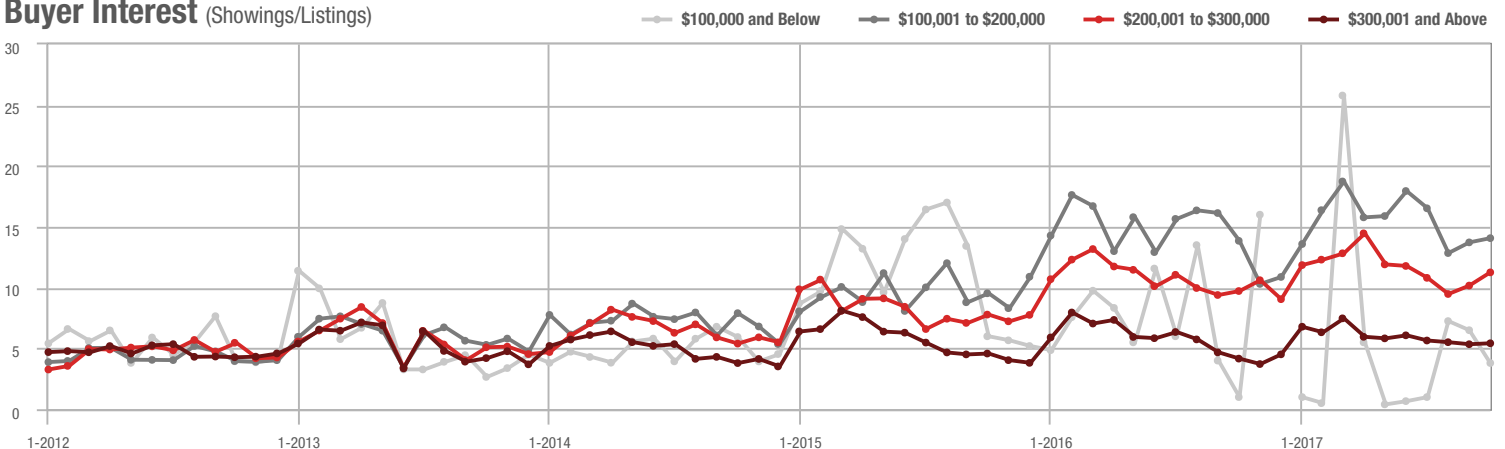
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

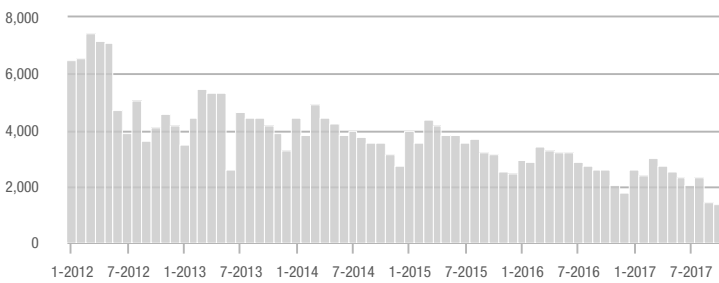


Mecklenburg County, NC

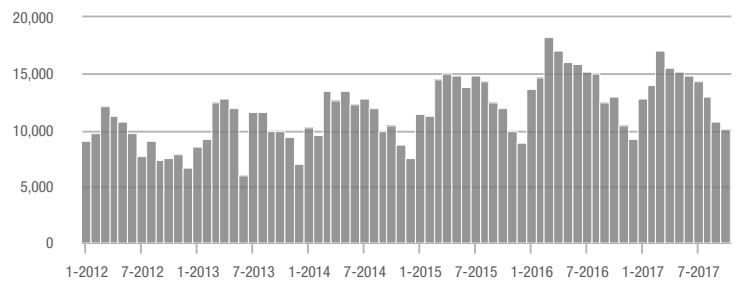
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,347	- 47.8%	- 5.0%	7.6	- 6.2%	- 3.5%	212	- 50.8%	- 5.4%
\$100,001 to \$200,000	10,125	- 22.5%	- 6.3%	11.0	+ 7.8%	+ 4.6%	949	- 32.6%	- 10.7%
\$200,001 to \$300,000	8,600	+ 3.0%	+ 0.3%	8.7	+ 13.0%	+ 7.7%	1,019	- 15.4%	- 7.4%
\$300,001 and Above	12,200	+ 8.7%	- 1.7%	5.4	+ 5.9%	+ 4.3%	2,496	- 4.9%	- 6.9%
Total	32,272	- 8.4%	- 2.8%	7.5	+ 4.2%	+ 4.5%	4,676	- 17.5%	- 7.7%

Showings

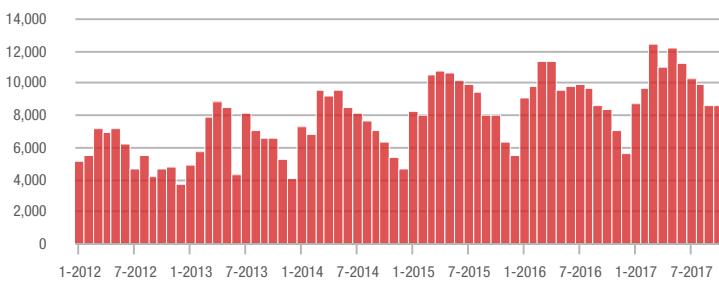
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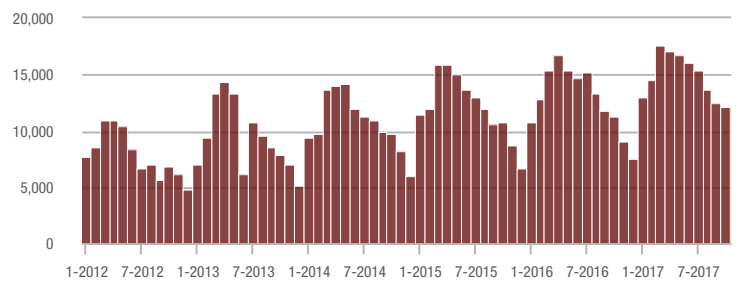
\$100,001 to \$200,000



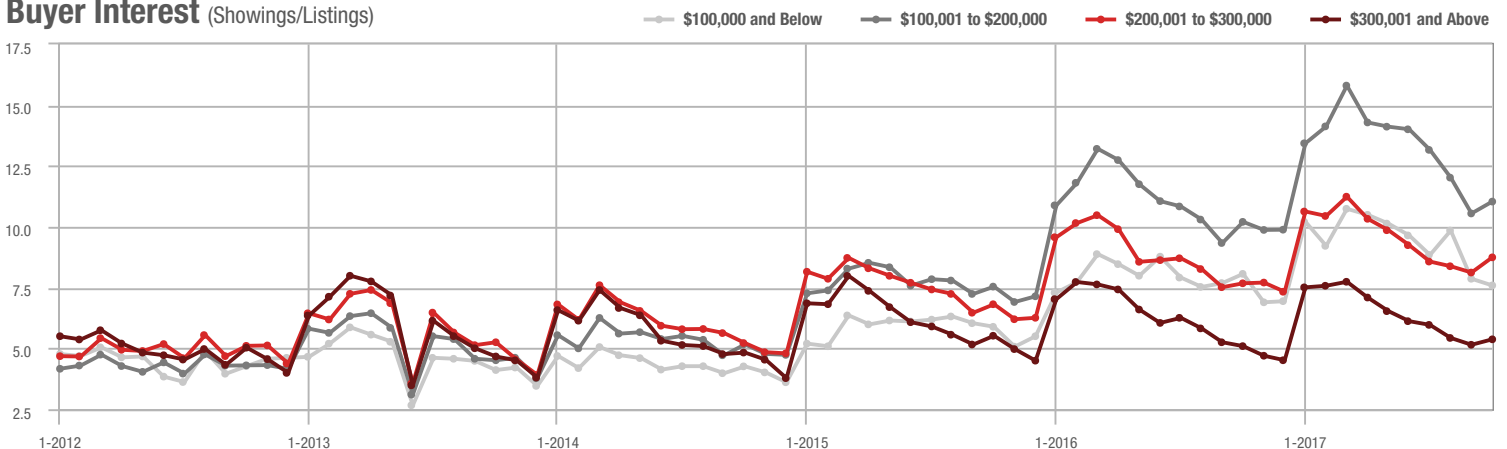
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

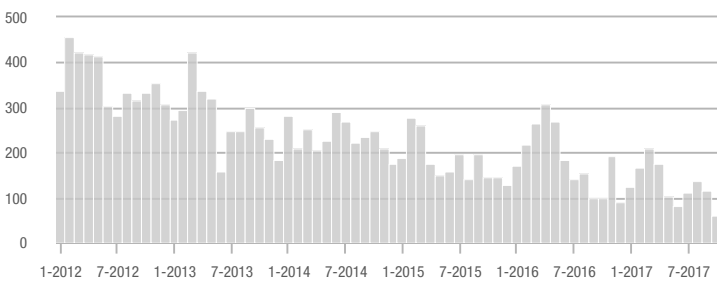


Monroe, NC

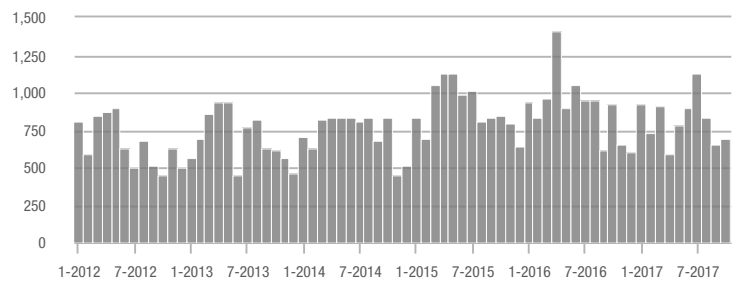
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	61	- 37.8%	- 47.0%	2.9	- 14.7%	- 35.4%	33	- 36.5%	- 13.2%
\$100,001 to \$200,000	691	- 25.2%	+ 5.2%	7.2	- 1.4%	- 0.3%	108	- 26.5%	+ 1.9%
\$200,001 to \$300,000	379	- 3.8%	+ 9.5%	4.8	+ 6.7%	+ 4.8%	86	- 22.5%	0.0%
\$300,001 and Above	163	+ 49.5%	- 12.4%	3.4	+ 100.0%	- 14.0%	60	- 29.4%	- 1.6%
Total	1,294	- 15.1%	- 0.8%	5.3	+ 1.9%	- 2.6%	287	- 27.3%	- 1.4%

Showings

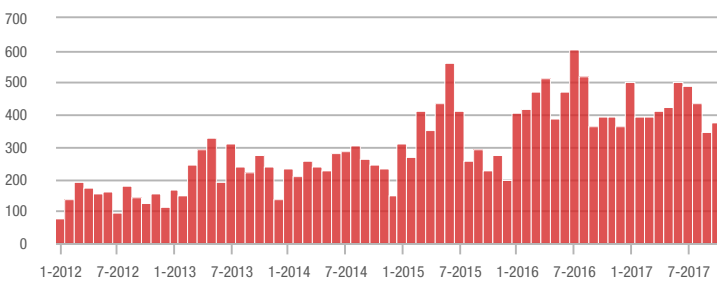
\$100,000 and Below



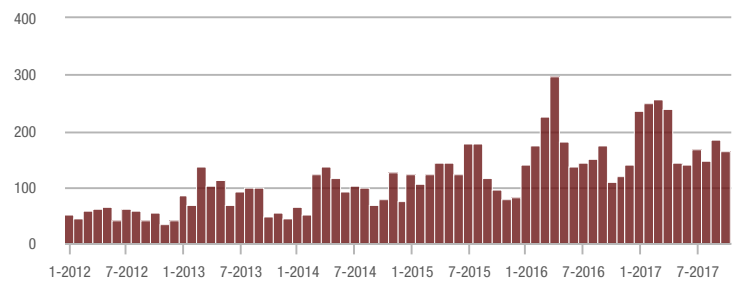
\$100,001 to \$200,000



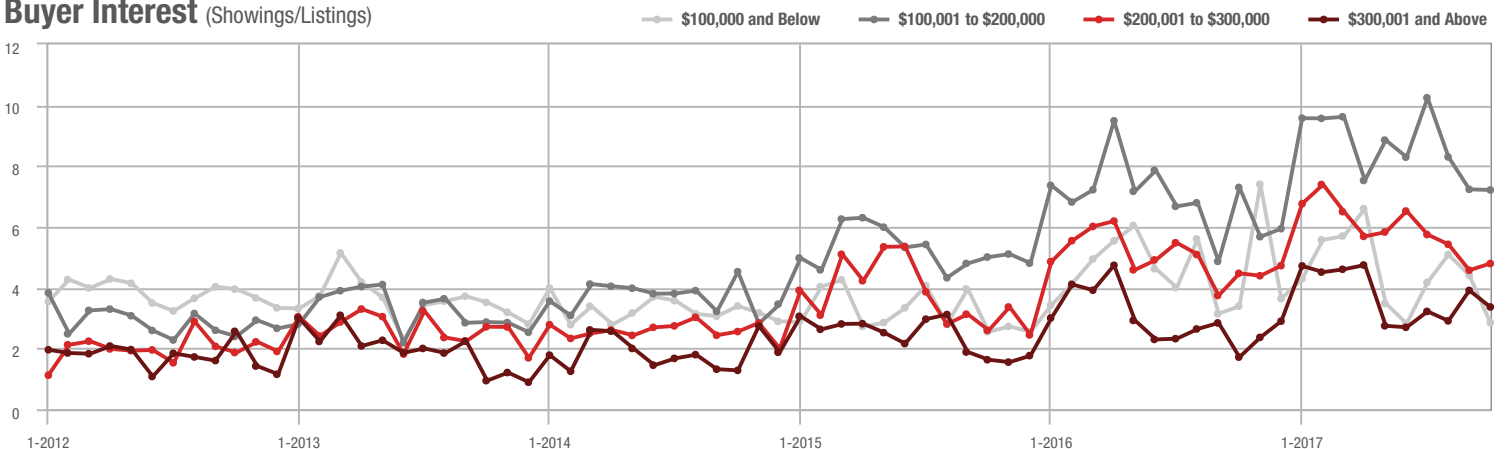
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

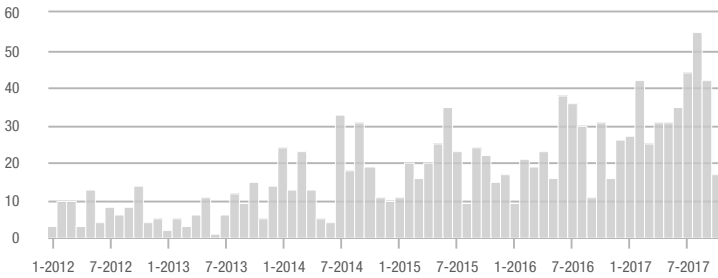


Montgomery County, NC

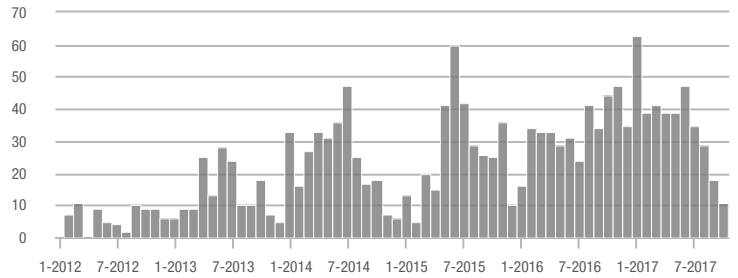
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 45.2%	- 59.5%	0.7	- 12.5%	- 55.0%	48	- 38.5%	- 20.0%
\$100,001 to \$200,000	11	- 75.0%	- 38.9%	0.6	- 64.7%	- 40.3%	34	- 46.0%	- 2.9%
\$200,001 to \$300,000	18	- 40.0%	- 25.0%	2.3	+ 64.3%	- 6.7%	20	- 53.5%	- 9.1%
\$300,001 and Above	124	+ 69.9%	- 8.8%	2.8	+ 100.0%	- 3.5%	68	- 28.4%	- 10.5%
Total	170	- 4.5%	- 22.7%	1.8	+ 28.6%	- 18.2%	170	- 39.1%	- 11.9%

Showings

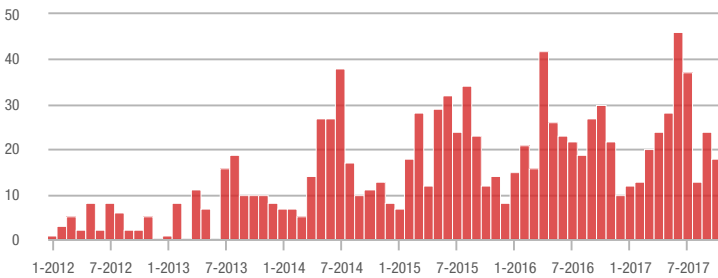
\$100,000 and Below



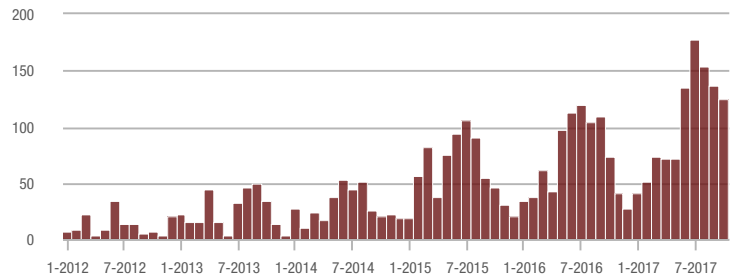
\$100,001 to \$200,000



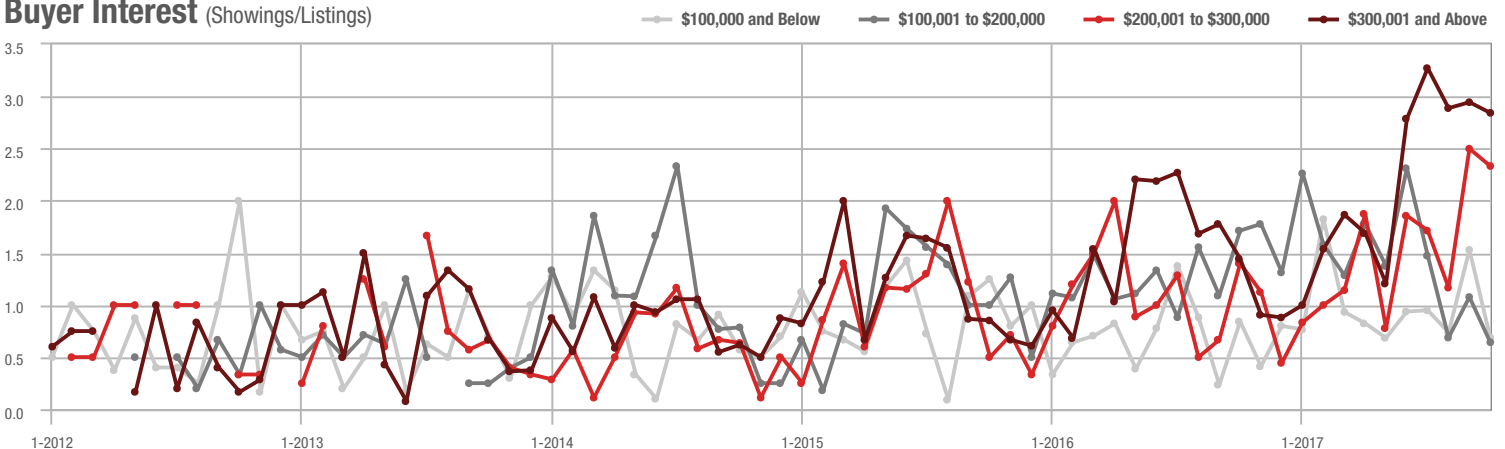
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

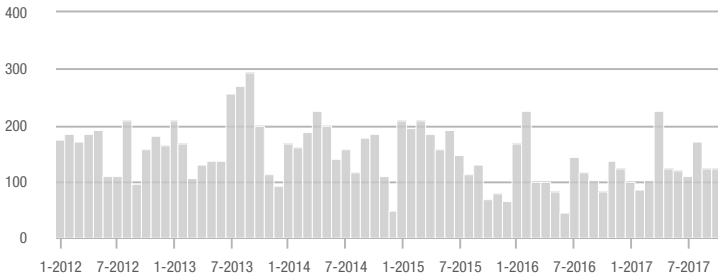


Mooresville, NC

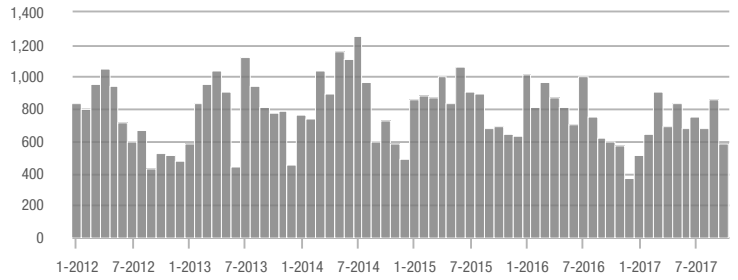
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	124	+ 49.4%	+ 0.8%	4.5	+ 21.6%	+ 28.5%	50	- 21.9%	- 16.7%
\$100,001 to \$200,000	589	- 0.7%	- 32.1%	7.2	+ 16.1%	- 21.0%	99	- 19.5%	- 15.4%
\$200,001 to \$300,000	673	- 22.8%	- 12.8%	4.7	- 13.0%	- 14.4%	166	- 16.2%	- 6.2%
\$300,001 and Above	1,968	+ 36.4%	+ 11.9%	4.0	+ 29.0%	+ 15.9%	578	- 0.9%	- 4.5%
Total	3,354	+ 12.1%	- 4.7%	4.5	+ 12.5%	- 0.7%	893	- 7.7%	- 6.9%

Showings

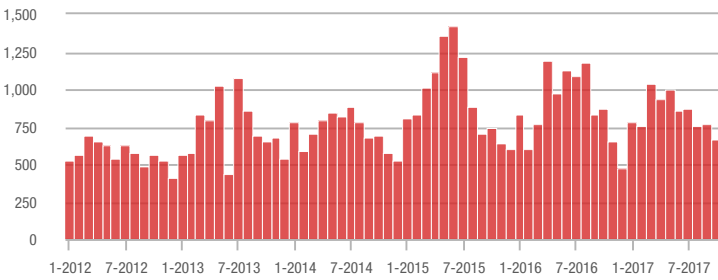
\$100,000 and Below



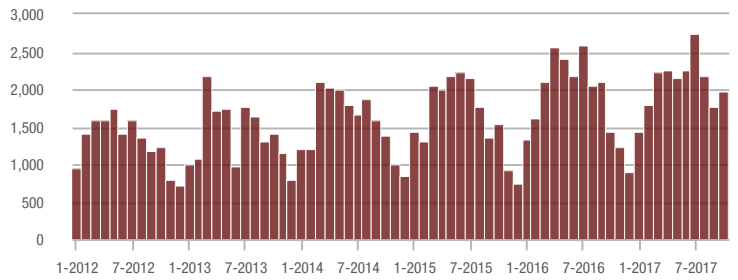
\$100,001 to \$200,000



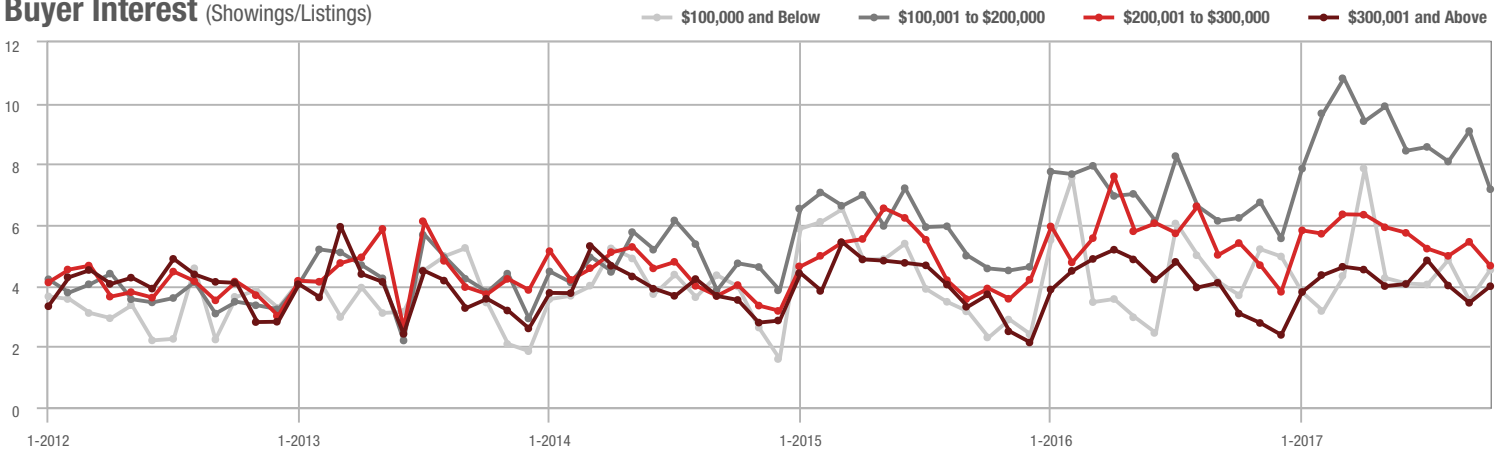
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

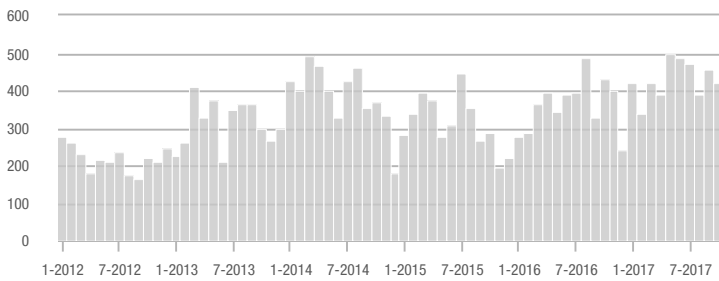


Rock Hill, SC

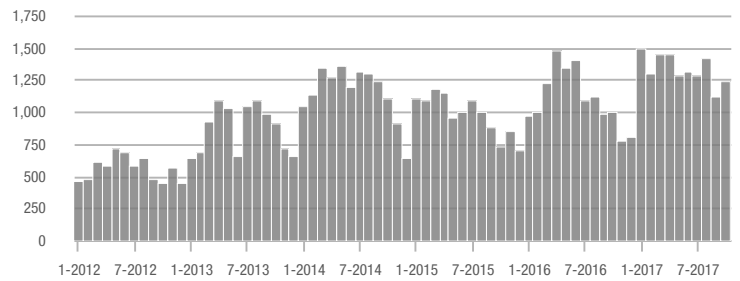
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	420	- 3.0%	- 7.7%	6.9	+ 64.3%	+ 6.7%	83	- 47.1%	- 17.0%
\$100,001 to \$200,000	1,235	+ 23.4%	+ 9.4%	10.5	+ 32.9%	+ 4.9%	118	- 12.6%	+ 2.6%
\$200,001 to \$300,000	684	+ 54.8%	- 10.5%	8.1	+ 65.3%	+ 10.3%	92	- 9.8%	- 14.0%
\$300,001 and Above	392	+ 43.6%	+ 38.0%	4.3	+ 65.4%	+ 53.2%	105	- 23.9%	- 11.0%
Total	2,731	+ 27.1%	+ 3.8%	7.8	+ 52.9%	+ 13.5%	398	- 25.2%	- 9.5%

Showings

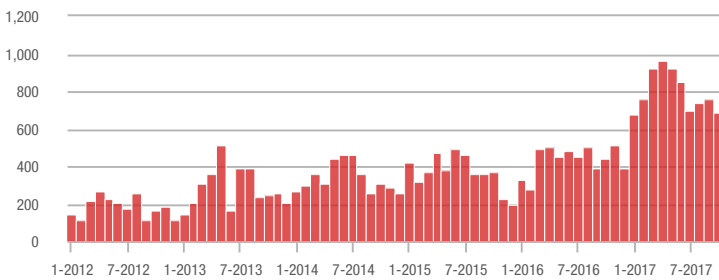
\$100,000 and Below



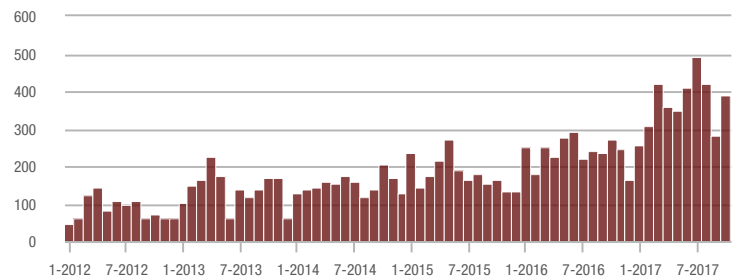
\$100,001 to \$200,000



\$200,001 to \$300,000

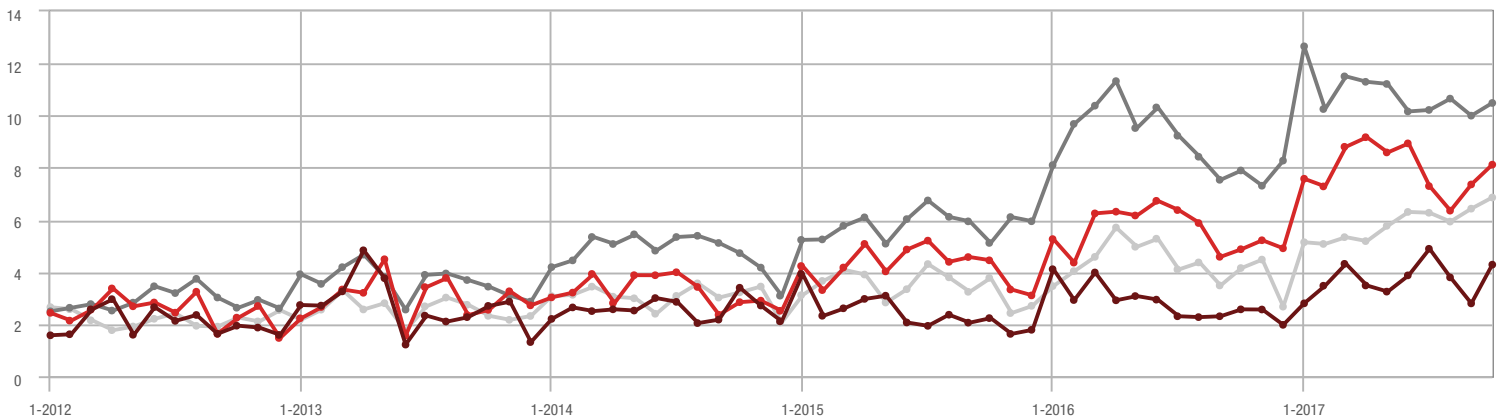


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

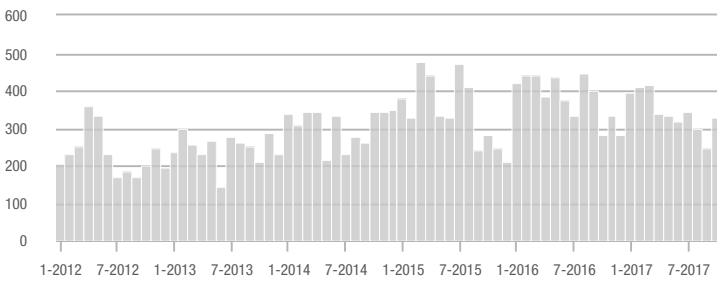


Salisbury, NC

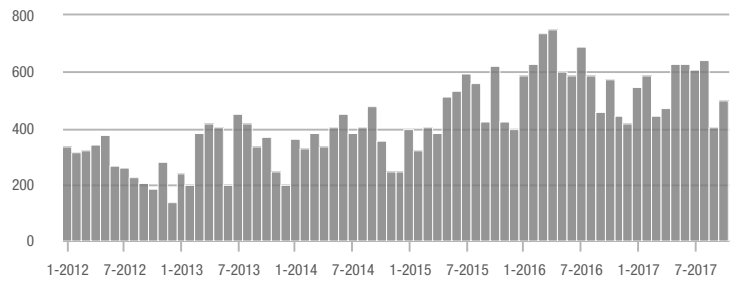
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	328	+ 17.1%	+ 33.3%	4.0	+ 66.7%	+ 23.4%	108	- 34.9%	- 6.9%
\$100,001 to \$200,000	496	- 13.3%	+ 22.5%	5.2	+ 15.6%	+ 32.5%	114	- 25.0%	- 7.3%
\$200,001 to \$300,000	150	- 14.8%	- 24.6%	2.6	- 7.1%	- 13.8%	69	- 5.5%	- 11.5%
\$300,001 and Above	78	+ 105.3%	- 17.9%	1.9	+ 111.1%	- 0.9%	51	- 8.9%	- 8.9%
Total	1,052	- 1.3%	+ 11.3%	3.9	+ 25.8%	+ 18.9%	342	- 23.5%	- 8.3%

Showings

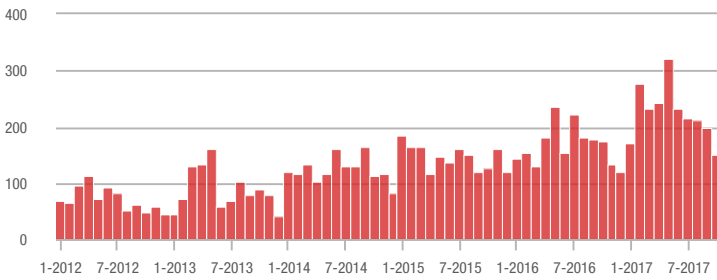
\$100,000 and Below



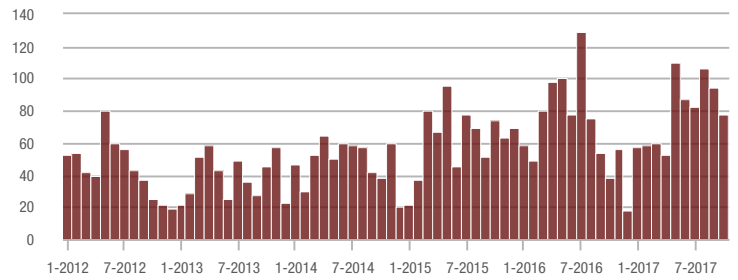
\$100,001 to \$200,000



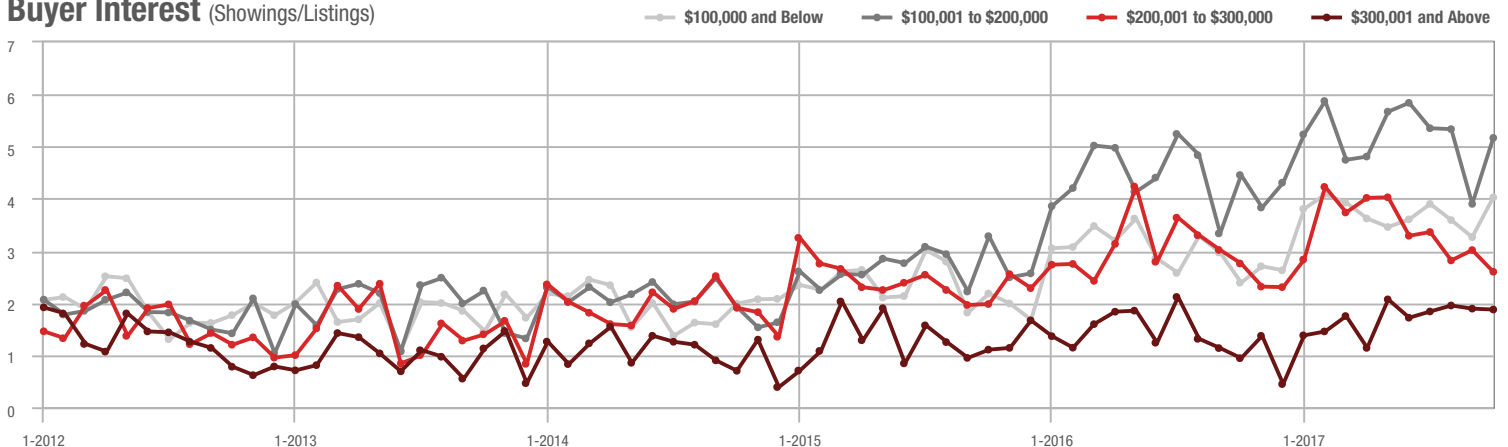
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

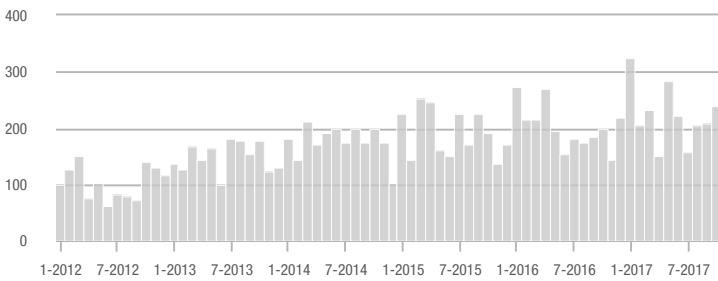


Stanly County, NC

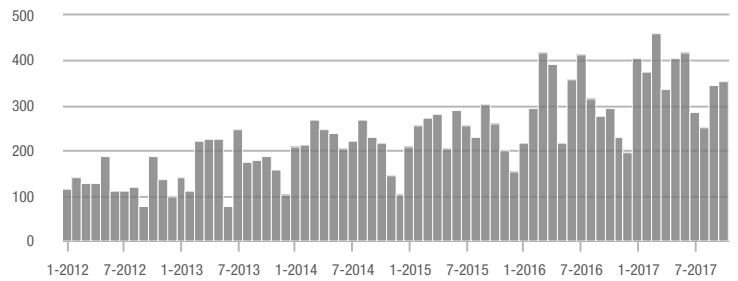
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	239	+ 19.5%	+ 14.4%	3.8	+ 40.7%	+ 12.0%	87	- 20.9%	- 4.4%
\$100,001 to \$200,000	355	+ 20.7%	+ 2.6%	5.2	+ 85.7%	+ 21.7%	82	- 36.9%	- 13.7%
\$200,001 to \$300,000	172	+ 30.3%	- 1.7%	3.4	+ 36.0%	+ 4.3%	56	- 24.3%	- 6.7%
\$300,001 and Above	123	+ 32.3%	- 20.1%	2.2	+ 15.8%	- 13.6%	70	- 5.4%	- 11.4%
Total	889	+ 23.6%	+ 0.6%	3.8	+ 46.2%	+ 8.9%	295	- 24.0%	- 9.2%

Showings

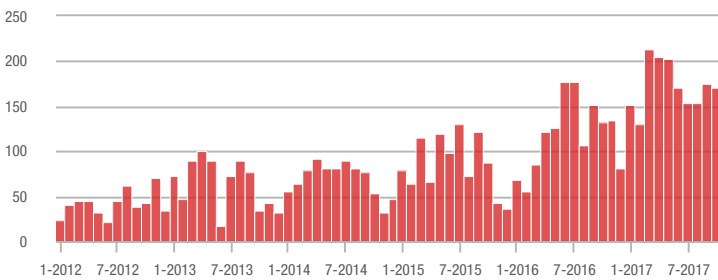
\$100,000 and Below



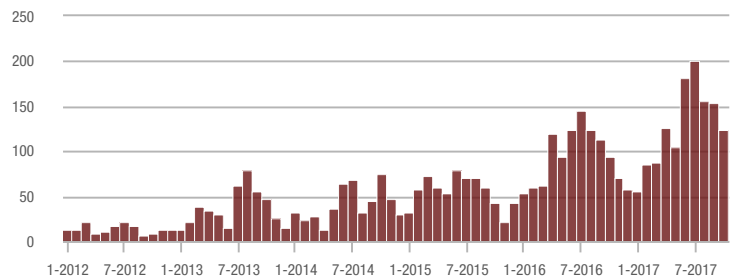
\$100,001 to \$200,000



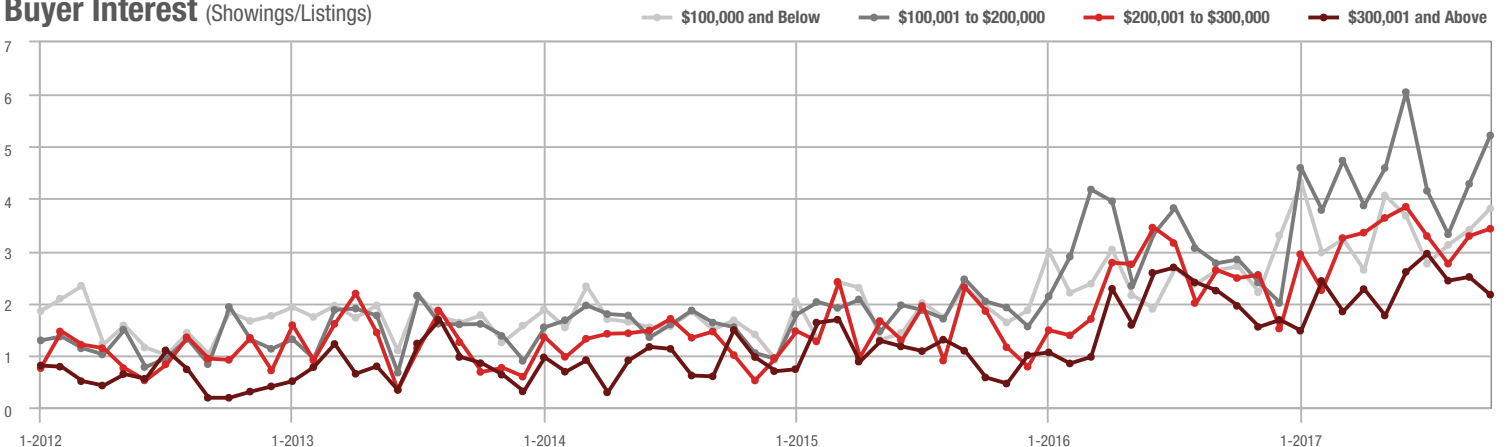
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for October 2017

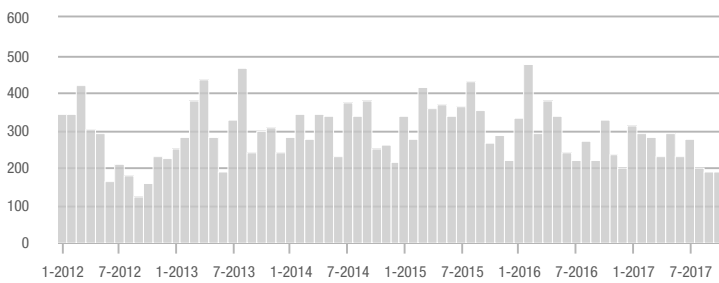
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Statesville, NC

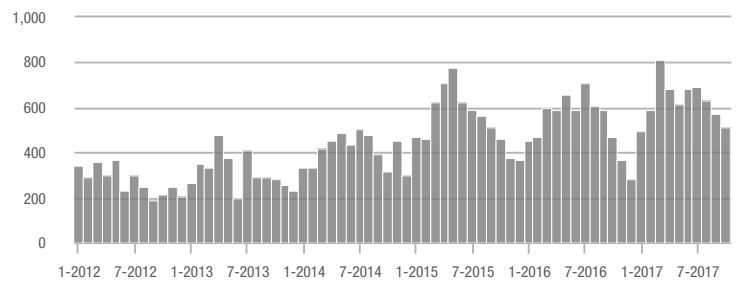
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	188	- 42.7%	- 1.1%	3.1	- 16.2%	- 11.5%	86	- 31.7%	- 1.1%
\$100,001 to \$200,000	513	+ 8.7%	- 9.8%	4.6	+ 12.2%	- 8.0%	141	- 3.4%	- 5.4%
\$200,001 to \$300,000	149	+ 16.4%	- 14.9%	2.7	+ 22.7%	+ 2.1%	69	- 12.7%	- 15.9%
\$300,001 and Above	113	+ 41.3%	- 13.1%	1.9	+ 35.7%	- 16.6%	73	- 18.0%	- 12.0%
Total	963	- 4.5%	- 9.5%	3.4	+ 9.7%	- 6.7%	369	- 16.1%	- 8.0%

Showings

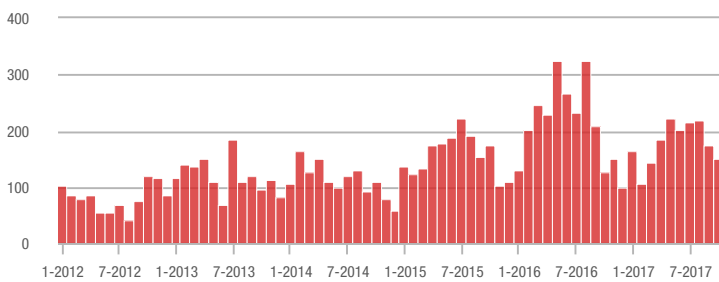
\$100,000 and Below



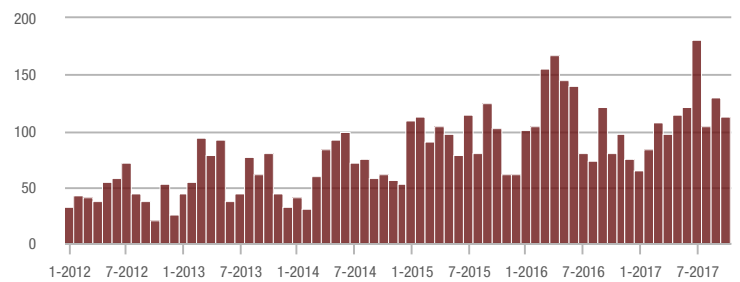
\$100,001 to \$200,000



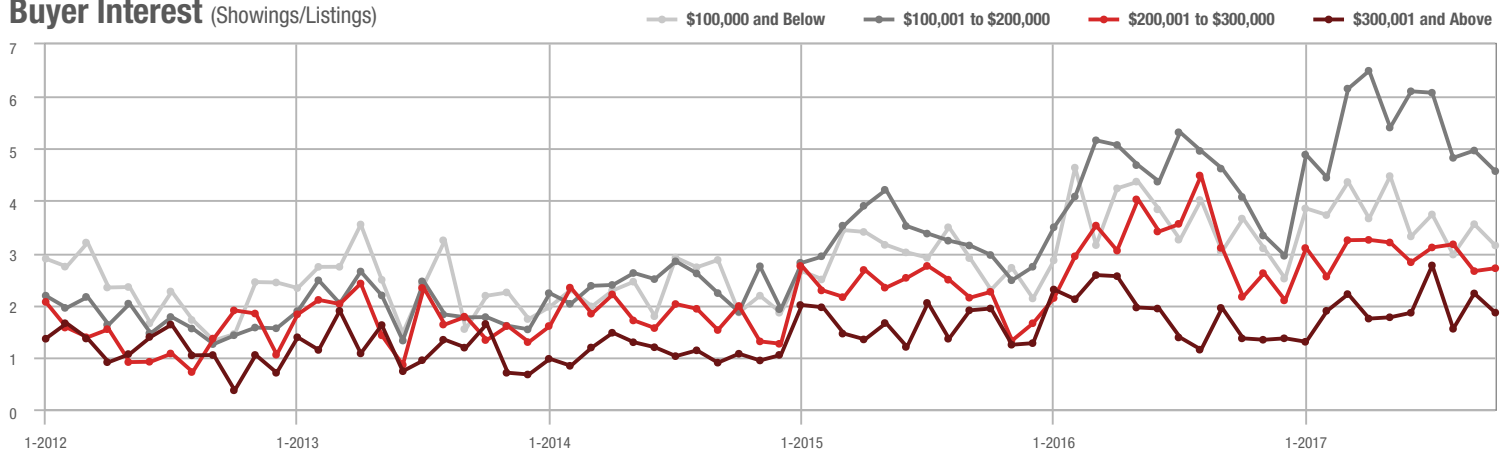
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

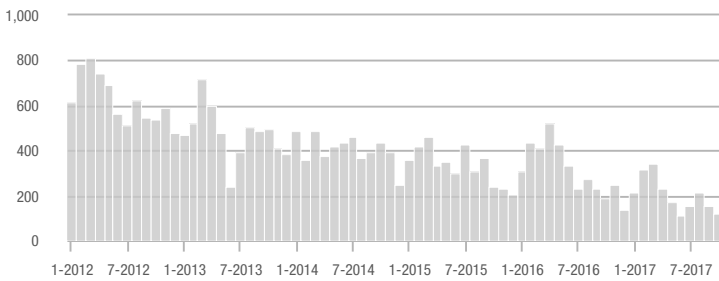


Union County, NC

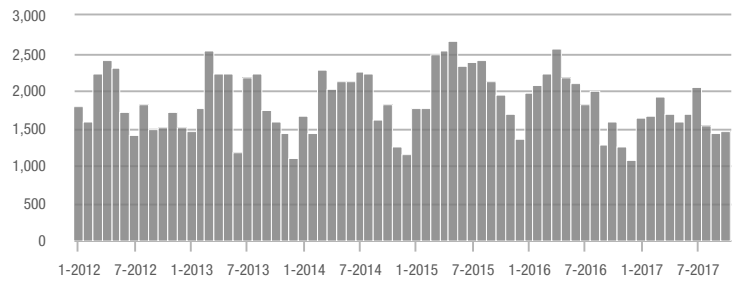
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	117	- 36.8%	- 24.5%	2.4	- 29.4%	- 8.6%	84	- 28.2%	- 14.3%
\$100,001 to \$200,000	1,469	- 8.3%	+ 2.3%	7.8	+ 8.3%	+ 4.1%	218	- 21.9%	- 4.8%
\$200,001 to \$300,000	1,692	+ 15.1%	+ 11.2%	6.8	+ 15.3%	+ 9.2%	286	- 9.2%	- 0.7%
\$300,001 and Above	2,556	+ 5.9%	- 21.2%	4.3	+ 13.2%	- 11.2%	734	- 13.2%	- 12.1%
Total	5,834	+ 2.9%	- 8.2%	5.4	+ 10.2%	- 0.9%	1,322	- 15.1%	- 8.8%

Showings

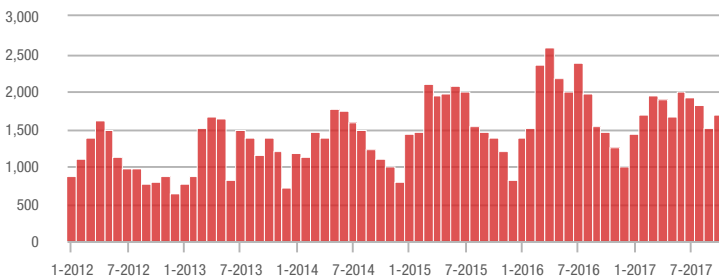
\$100,000 and Below



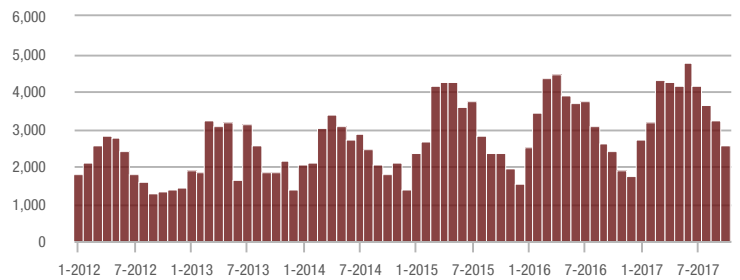
\$100,001 to \$200,000



\$200,001 to \$300,000

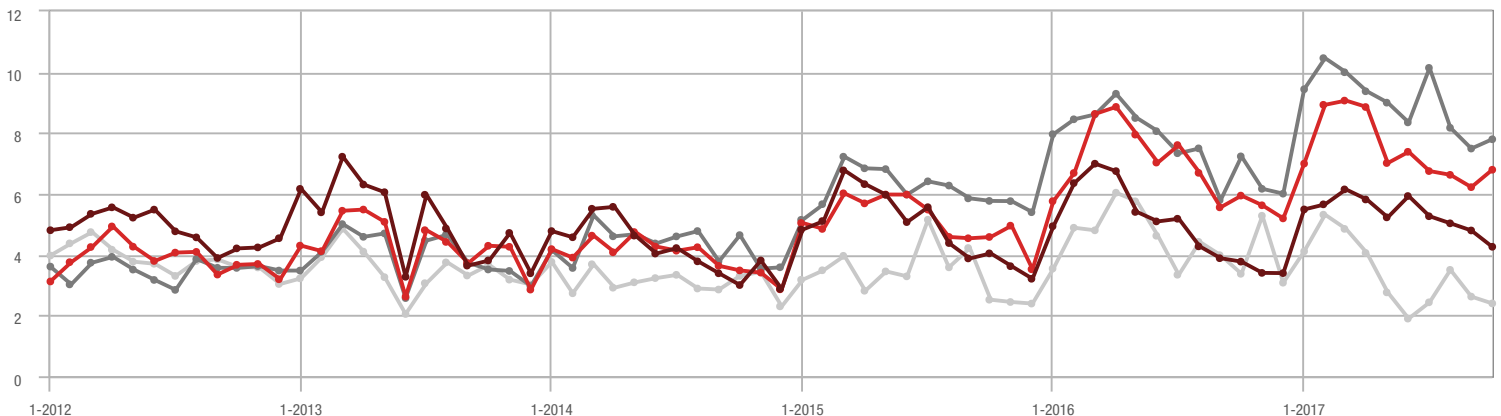


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

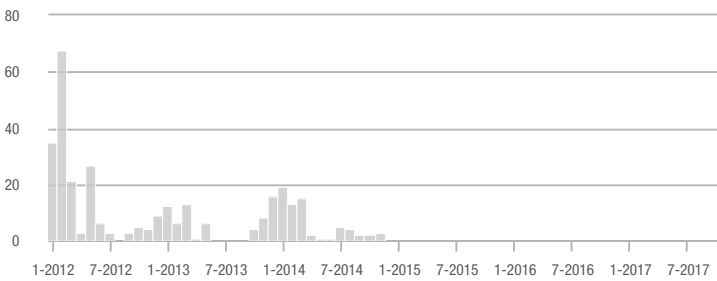


Uptown Charlotte

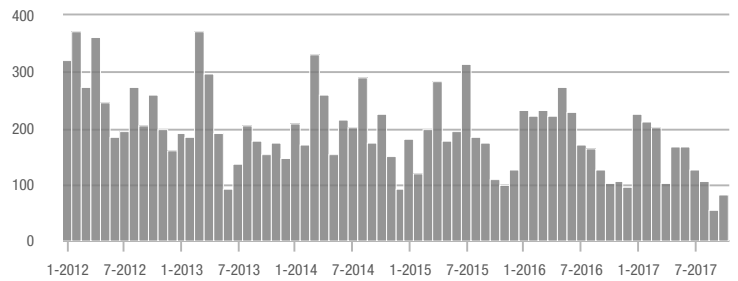
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	81	- 19.8%	+ 50.0%	8.1	+ 44.6%	+ 35.0%	10	- 44.4%	+ 11.1%
\$200,001 to \$300,000	253	- 8.7%	- 13.7%	6.8	- 1.4%	- 2.0%	37	- 7.5%	- 11.9%
\$300,001 and Above	354	+ 9.6%	- 22.0%	5.5	+ 22.2%	- 12.1%	67	- 15.2%	- 11.8%
Total	688	- 1.9%	- 14.1%	6.2	+ 14.8%	- 4.7%	114	- 16.8%	- 10.2%

Showings

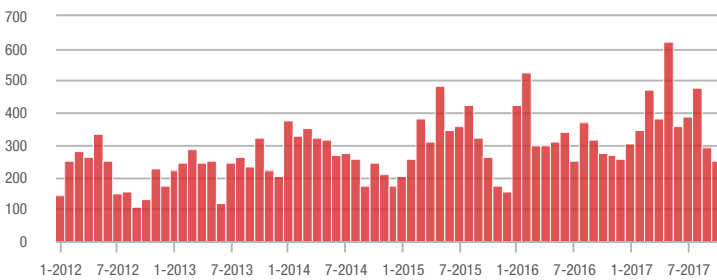
\$100,000 and Below



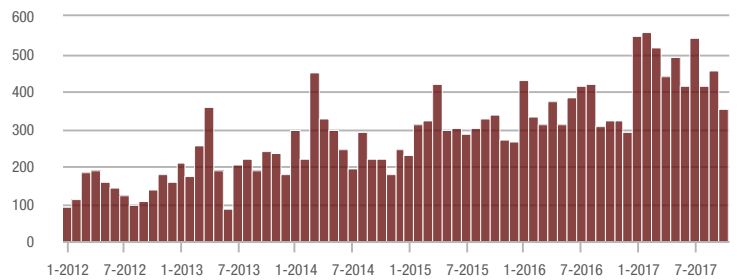
\$100,001 to \$200,000



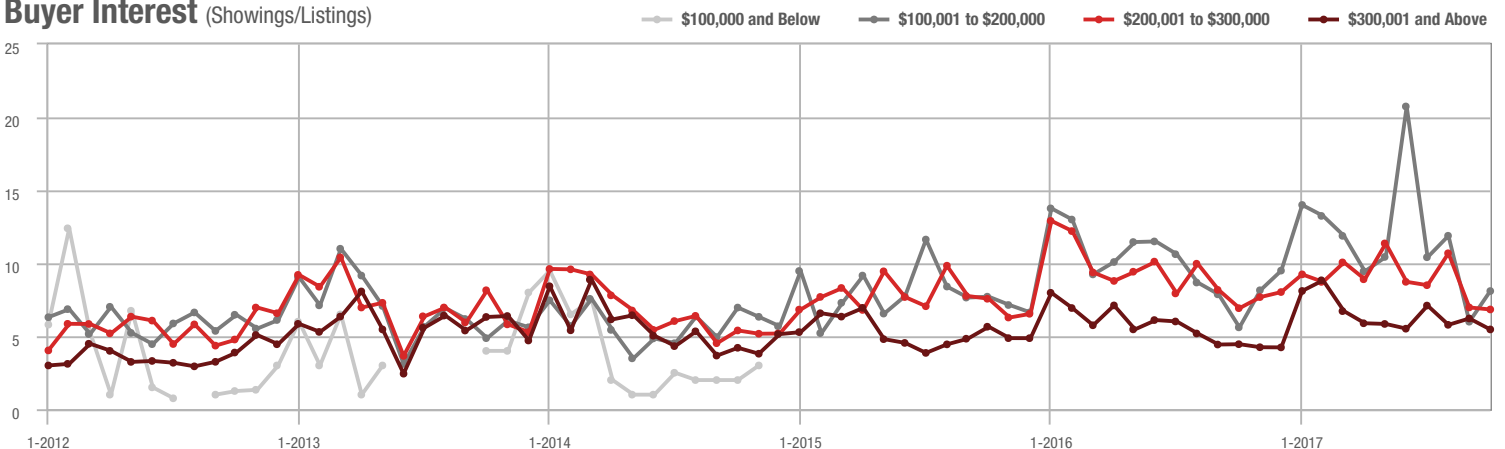
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for October 2017

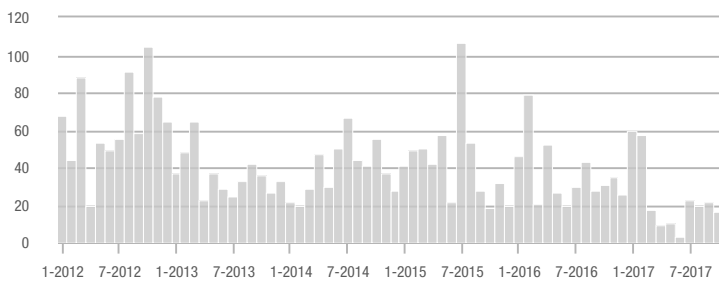
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Waxhaw, NC

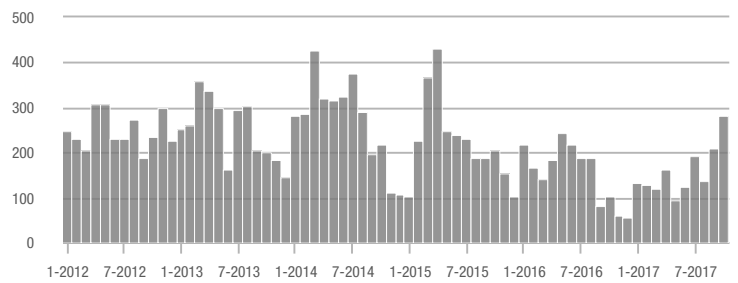
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	16	- 48.4%	- 27.3%	1.1	- 59.3%	- 15.7%	33	+ 3.1%	- 13.2%
\$100,001 to \$200,000	281	+ 178.2%	+ 33.8%	8.8	+ 183.9%	+ 35.3%	40	- 21.6%	- 4.8%
\$200,001 to \$300,000	401	+ 46.4%	+ 28.5%	7.1	+ 22.4%	+ 17.6%	78	+ 4.0%	+ 5.4%
\$300,001 and Above	1,183	- 7.8%	- 26.7%	4.3	0.0%	- 12.1%	337	- 13.8%	- 16.0%
Total	1,881	+ 11.4%	- 12.8%	5.0	+ 16.3%	- 0.4%	488	- 11.1%	- 12.1%

Showings

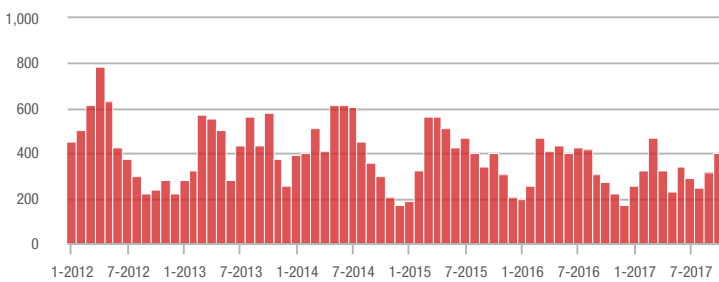
\$100,000 and Below



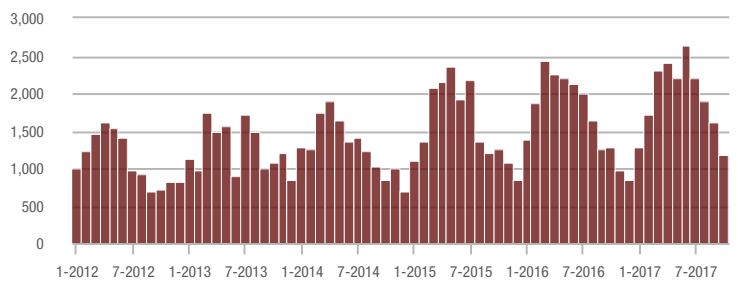
\$100,001 to \$200,000



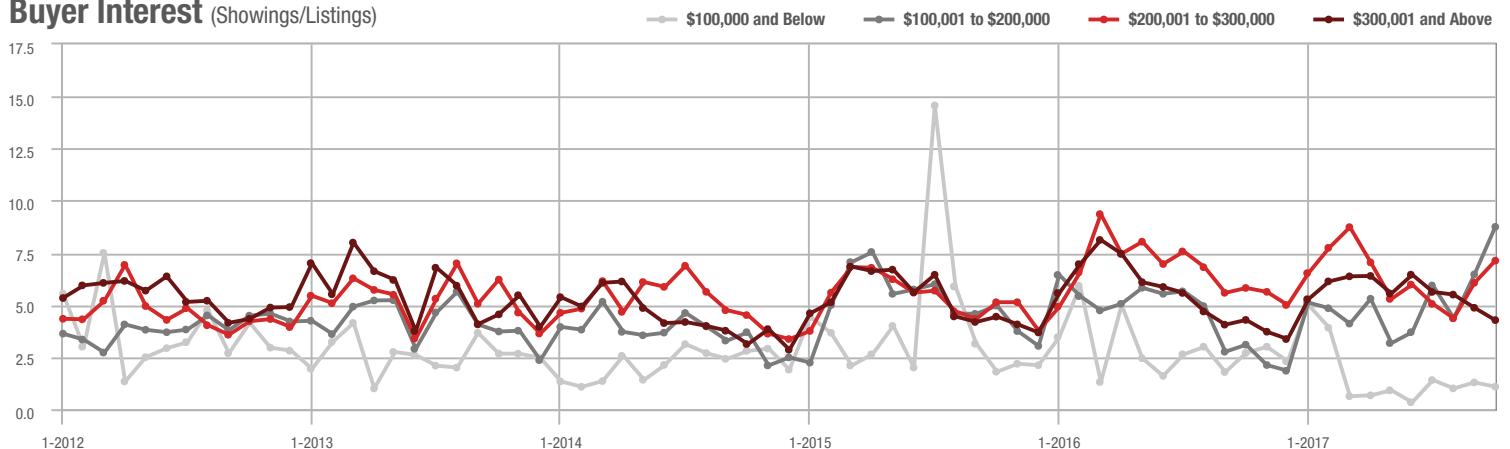
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

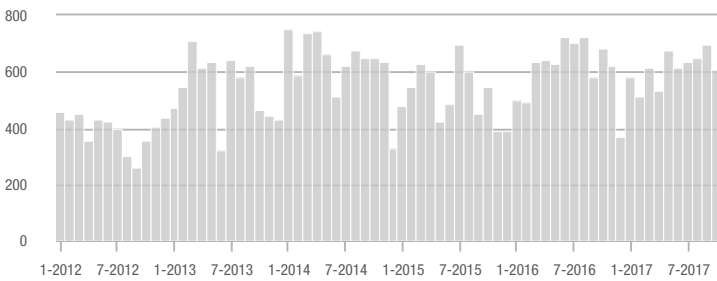


York County, SC

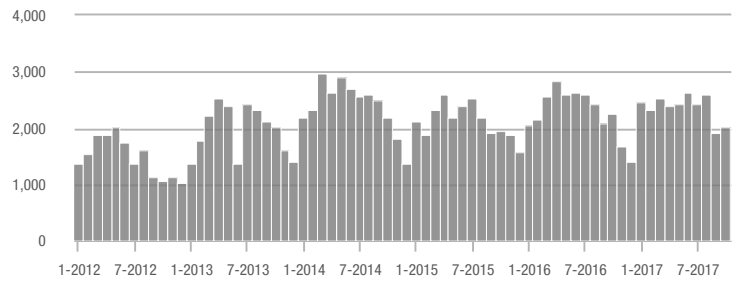
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change	October 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	606	- 11.1%	- 12.8%	4.3	+ 16.2%	- 5.4%	220	- 32.3%	- 8.3%
\$100,001 to \$200,000	2,023	- 9.7%	+ 5.0%	9.3	+ 14.8%	+ 8.0%	238	- 25.2%	- 3.3%
\$200,001 to \$300,000	1,987	+ 24.7%	+ 5.3%	8.1	+ 35.0%	+ 21.6%	270	- 15.9%	- 12.6%
\$300,001 and Above	2,097	- 1.2%	+ 7.9%	4.3	+ 4.9%	+ 15.1%	551	- 21.2%	- 8.9%
Total	6,713	+ 1.1%	+ 4.0%	6.2	+ 17.0%	+ 12.8%	1,279	- 23.1%	- 8.6%

Showings

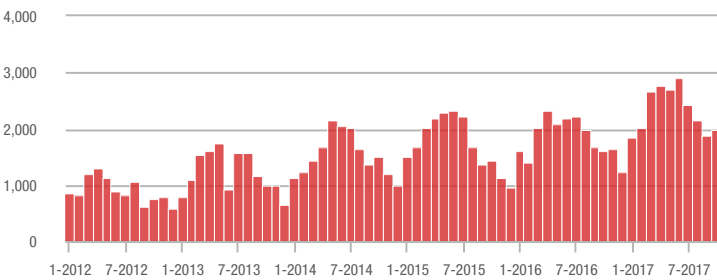
\$100,000 and Below



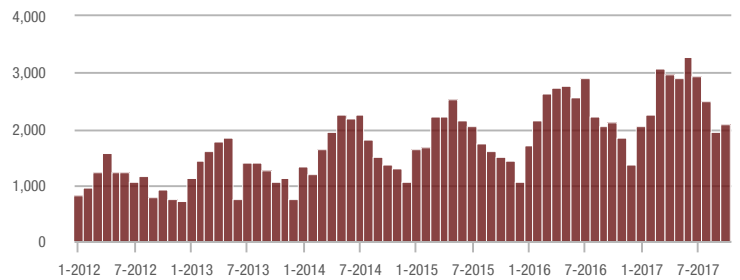
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

