



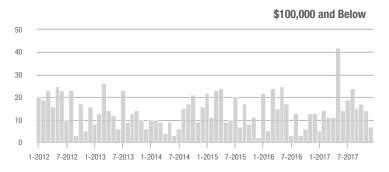
Showing Statistics

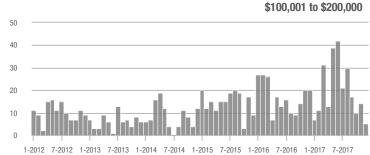
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	26	0.9	43
Anson County, NC	59	0.9	87
Cabarrus County, NC	3,232	5.5	721
Charlotte MSA	41,341	5.8	8,638
City of Charlotte, NC	18,556	7.9	2,594
Concord, NC	2,097	6.0	420
Davidson, NC	467	3.9	136
Denver, NC	503	2.8	236
Fort Mill, SC	1,593	6.0	300
Gaston County, NC	2,963	5.0	745
Gastonia, NC	1,512	5.6	305
Huntersville, NC	1,265	4.9	315
Iredell County, NC	2,967	3.4	1,125
Kannapolis, NC	854	5.2	186
Lake Norman	2,347	3.0	1,006
Lake Wylie	1,078	3.3	449
Lancaster County, SC	1,565	4.3	445
Lincoln County, NC	854	2.5	444
Lincolnton, NC	310	2.9	134
Matthews, NC	1,162	6.1	219
Mecklenburg County, NC	22,305	7.2	3,475
Monroe, NC	1,145	5.7	248
Montgomery County, NC	114	1.3	147
Mooresville, NC	1,990	3.5	697
Rock Hill, SC	2,029	6.7	345
Salisbury, NC	787	3.3	311
Stanly County, NC	551	2.7	272
Statesville, NC	696	3.1	306
Union County, NC	3,775	4.6	1,052
Uptown Charlotte	549	6.6	85
Waxhaw, NC	991	3.5	374
York County, SC	4,987	5.5	1,092

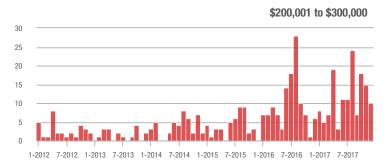


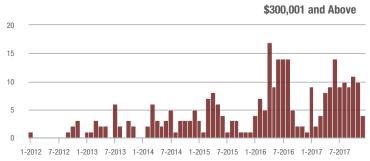
Alexander County, NC

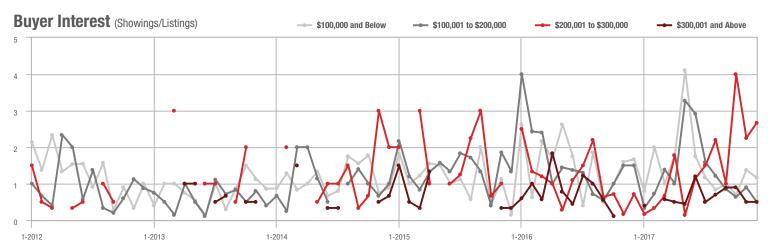
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	7	- 46.2%	- 50.0%	1.2	- 29.4%	- 15.2%	13	- 18.8%	- 18.8%	
\$100,001 to \$200,000	5	- 75.0%	- 64.3%	0.5	- 66.7%	- 44.4%	11	- 50.0%	- 21.4%	
\$200,001 to \$300,000	10	+ 66.7%	- 33.3%	2.7	+ 285.7%	+ 18.5%	5	- 61.5%	- 37.5%	
\$300,001 and Above	4	+ 300.0%	- 60.0%	0.5		0.0%	14	- 17.6%	- 12.5%	
Total	26	- 35.0%	- 50.9%	0.9	- 18.2%	- 13.4%	43	- 36.8%	- 20.4%	







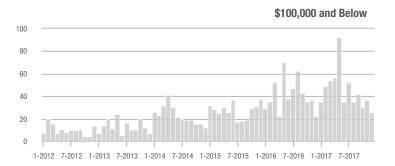


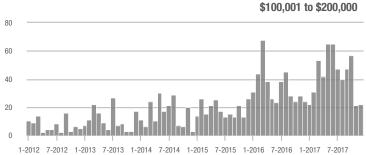


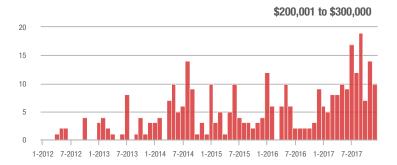


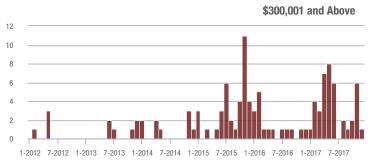
Anson County, NC

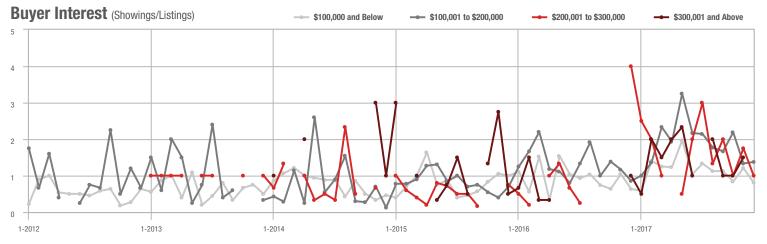
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	26	+ 18.2%	- 29.7%	0.8	+ 33.3%	- 33.0%	44	- 40.5%	- 10.2%	
\$100,001 to \$200,000	22	- 8.3%	+ 4.8%	1.4	+ 55.6%	+ 3.1%	25	- 40.5%	- 13.8%	
\$200,001 to \$300,000	10	+ 11.1%	- 28.6%	1.0	- 75.0%	- 42.9%	10	+ 66.7%	- 16.7%	
\$300,001 and Above	1	0.0%	- 83.3%	0.0	- 100.0%	- 100.0%	8	+ 166.7%	- 11.1%	
Total	59	+ 5.4%	- 24.4%	0.9	0.0%	- 28.0%	87	- 30.4%	- 12.1%	







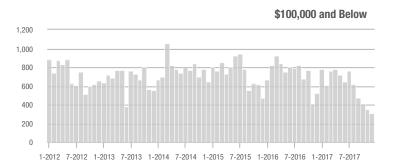


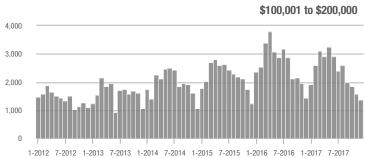


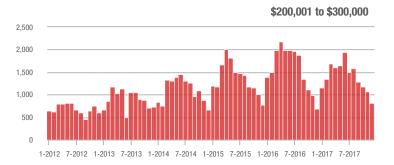


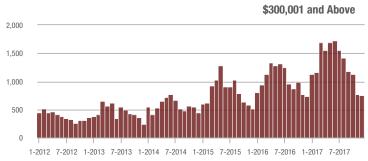
Cabarrus County, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	309	- 41.1%	- 11.7%	4.1	- 18.0%	- 9.7%	114	- 39.0%	- 9.5%	
\$100,001 to \$200,000	1,358	- 6.1%	- 12.7%	7.7	+ 10.0%	- 2.5%	194	- 21.1%	- 11.4%	
\$200,001 to \$300,000	816	+ 18.3%	- 24.0%	5.7	+ 29.5%	- 4.6%	159	- 15.0%	- 19.7%	
\$300,001 and Above	749	+ 2.5%	- 2.0%	3.7	+ 15.6%	+ 14.7%	254	- 18.8%	- 14.5%	
Total	3,232	- 4.7%	- 13.7%	5.5	+ 12.2%	0.0%	721	- 22.7%	- 14.2%	







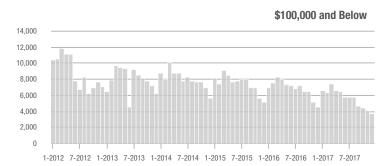


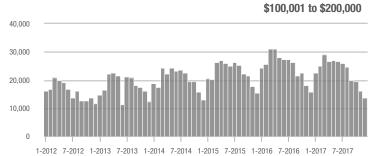


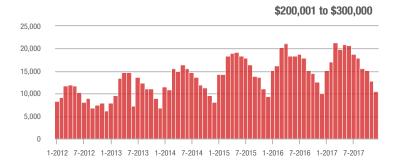


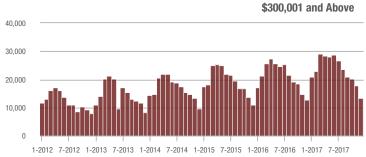
Charlotte MSA

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	3,730	- 18.6%	- 9.5%	4.5	+ 9.8%	- 3.0%	1,248	- 34.4%	- 9.8%	
\$100,001 to \$200,000	13,814	- 12.2%	- 14.6%	8.6	+ 13.2%	+ 5.7%	1,816	- 29.0%	- 18.7%	
\$200,001 to \$300,000	10,486	+ 4.3%	- 18.4%	6.8	+ 15.3%	+ 0.6%	1,738	- 18.2%	- 18.4%	
\$300,001 and Above	13,311	+ 6.4%	- 25.1%	4.1	+ 7.9%	- 10.4%	3,836	- 11.8%	- 17.0%	
Total	41,341	- 3.6%	- 18.8%	5.8	+ 9.4%	- 2.4%	8,638	- 21.0%	- 16.7%	







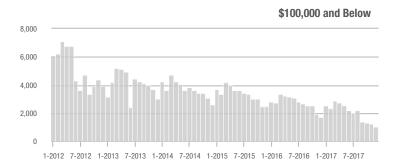


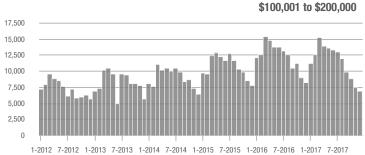


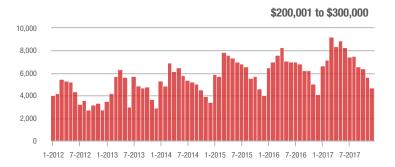


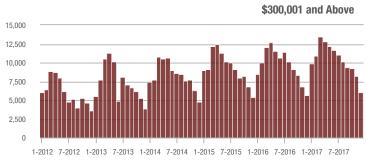
City of Charlotte, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1,048	- 39.2%	- 15.7%	7.7	+ 10.0%	+ 2.2%	177	- 46.0%	- 16.1%	
\$100,001 to \$200,000	6,810	- 16.9%	- 9.2%	12.0	+ 20.0%	+ 20.2%	585	- 36.1%	- 24.6%	
\$200,001 to \$300,000	4,700	+ 14.8%	- 16.2%	8.6	+ 13.2%	+ 3.4%	587	- 6.5%	- 18.9%	
\$300,001 and Above	5,998	+ 6.6%	- 26.7%	5.4	+ 12.5%	- 5.3%	1,245	- 12.1%	- 22.4%	
Total	18,556	- 5.5%	- 17.7%	7.9	+ 11.3%	+ 5.8%	2,594	- 21.1%	- 21.8%	







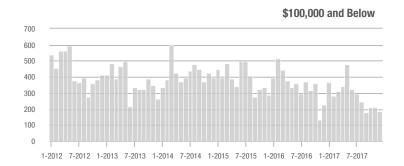






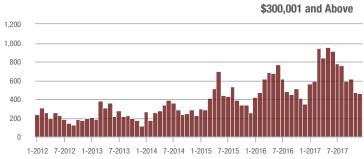
Concord, NC

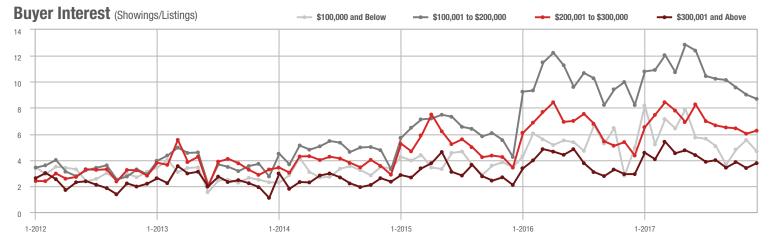
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	187	- 17.6%	- 11.4%	4.7	- 4.1%	- 15.6%	60	- 27.7%	- 6.3%	
\$100,001 to \$200,000	917	- 7.8%	- 5.7%	8.7	+ 6.1%	- 3.6%	115	- 20.1%	- 4.2%	
\$200,001 to \$300,000	530	+ 27.7%	- 16.4%	6.3	+ 46.5%	+ 3.8%	96	- 14.3%	- 18.6%	
\$300,001 and Above	463	+ 32.7%	- 1.1%	3.8	+ 31.0%	+ 11.1%	149	- 4.5%	- 13.4%	
Total	2,097	+ 5.6%	- 8.2%	6.0	+ 13.2%	+ 1.8%	420	- 15.2%	- 11.4%	







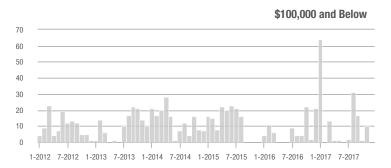


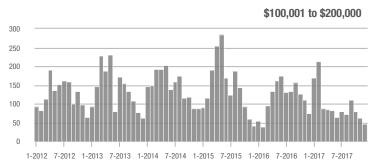


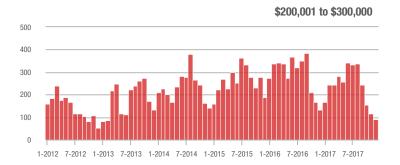


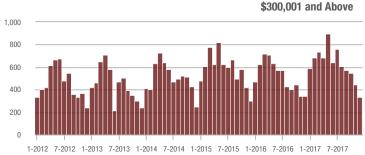
Davidson, NC

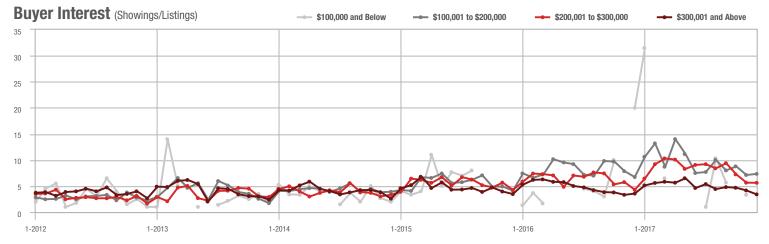
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	3	- 25.0%	- 25.0%	
\$100,001 to \$200,000	47	- 36.5%	- 23.0%	7.3	+ 9.0%	+ 2.9%	11	- 31.3%	- 15.4%	
\$200,001 to \$300,000	90	- 32.3%	- 22.4%	5.6	+ 30.2%	- 0.4%	16	- 54.3%	- 23.8%	
\$300,001 and Above	330	- 2.9%	- 25.7%	3.4	- 5.6%	- 18.2%	106	- 7.0%	- 15.2%	
Total	467	- 17.8%	- 26.0%	3.9	- 4.9%	- 14.6%	136	- 19.5%	- 16.6%	







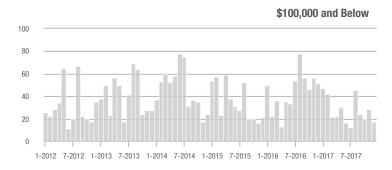


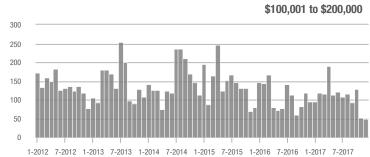




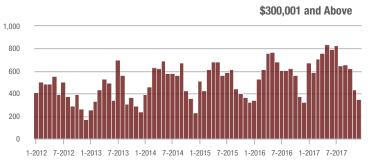
Denver, NC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	17	- 66.7%	- 39.3%	1.0	- 47.4%	- 34.8%	31	- 47.5%	- 6.1%	
\$100,001 to \$200,000	49	- 49.0%	- 5.8%	6.1	+ 13.0%	+ 20.1%	11	- 56.0%	- 15.4%	
\$200,001 to \$300,000	86	- 27.7%	- 48.2%	3.2	+ 6.7%	- 34.5%	36	- 32.1%	- 14.3%	
\$300,001 and Above	351	+ 9.0%	- 19.9%	2.8	+ 7.7%	- 11.5%	158	- 11.7%	- 8.1%	
Total	503	- 14.5%	- 26.5%	2.8	0.0%	- 16.3%	236	- 25.3%	- 9.2%	







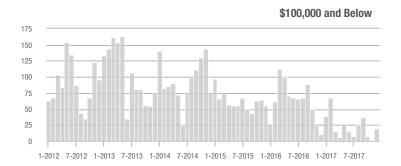


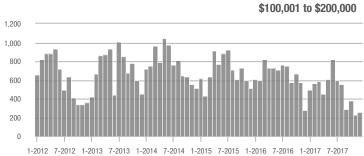




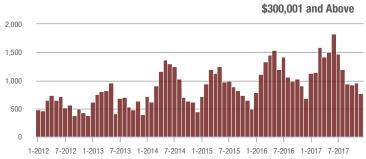
Fort Mill, SC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	20	+ 81.8%	+ 1,900.0%	3.2	+ 128.6%	+ 860.0%	10	- 28.6%	+ 25.0%	
\$100,001 to \$200,000	254	- 8.0%	+ 14.4%	9.1	+ 3.4%	+ 24.9%	34	- 20.9%	- 8.1%	
\$200,001 to \$300,000	552	+ 14.5%	- 2.0%	9.5	+ 26.7%	+ 20.1%	60	- 20.0%	- 18.9%	
\$300,001 and Above	767	+ 11.2%	- 19.5%	4.4	- 2.2%	- 11.7%	196	- 14.4%	- 10.5%	
Total	1,593	+ 9.2%	- 8.4%	6.0	+ 5.3%	+ 1.9%	300	- 16.9%	- 11.2%	







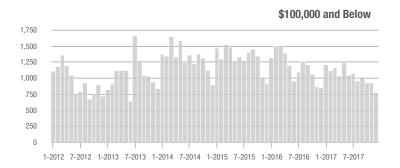


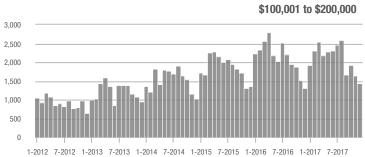




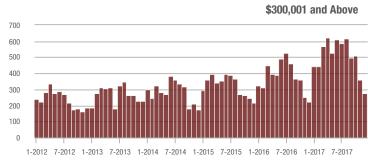
Gaston County, NC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	776	- 8.6%	- 16.2%	4.6	+ 12.2%	- 11.0%	238	- 31.8%	- 8.5%	
\$100,001 to \$200,000	1,433	+ 9.6%	- 12.6%	6.8	+ 25.9%	+ 3.5%	239	- 26.0%	- 14.6%	
\$200,001 to \$300,000	479	- 1.2%	- 9.5%	4.4	+ 15.8%	- 0.5%	131	- 26.4%	- 10.9%	
\$300,001 and Above	275	+ 22.8%	- 23.2%	2.4	+ 26.3%	- 9.9%	137	- 23.0%	- 21.7%	
Total	2,963	+ 3.4%	- 14.2%	5.0	+ 19.0%	- 2.0%	745	- 27.5%	- 13.6%	







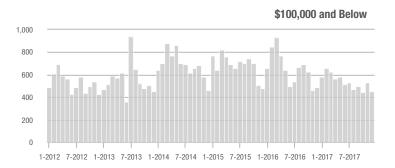


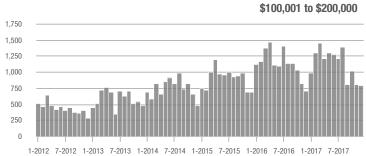




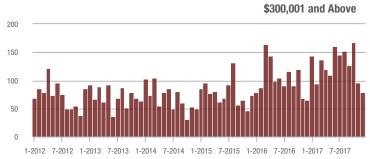
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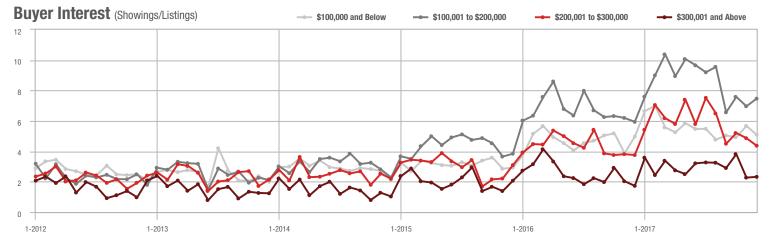
	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	450	- 6.8%	- 15.4%	5.1	+ 2.0%	- 10.2%	103	- 23.1%	- 5.5%	
\$100,001 to \$200,000	790	+ 12.4%	- 1.4%	7.5	+ 27.1%	+ 7.2%	114	- 28.3%	- 7.3%	
\$200,001 to \$300,000	194	- 12.6%	- 26.0%	4.4	+ 15.8%	- 10.1%	47	- 39.0%	- 17.5%	
\$300,001 and Above	78	+ 20.0%	- 17.9%	2.3	+ 35.3%	+ 2.3%	41	- 24.1%	- 21.2%	
Total	1,512	+ 2.6%	- 10.5%	5.6	+ 16.7%	+ 0.6%	305	- 28.1%	- 10.6%	







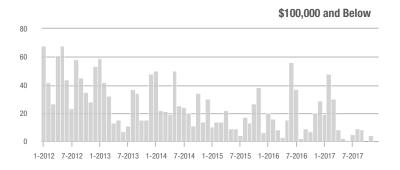


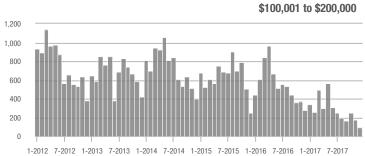




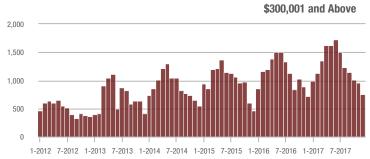
Huntersville, NC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	10	- 58.3%	- 9.1%	
\$100,001 to \$200,000	90	- 67.5%	- 48.0%	6.8	- 35.2%	- 26.6%	17	- 58.5%	- 22.7%	
\$200,001 to \$300,000	426	- 28.4%	- 35.2%	7.4	- 7.5%	- 13.3%	62	- 32.6%	- 23.5%	
\$300,001 and Above	749	+ 3.5%	- 21.9%	4.1	- 2.4%	- 13.5%	226	- 1.7%	- 11.7%	
Total	1,265	- 22.2%	- 29.4%	4.9	- 16.9%	- 16.9%	315	- 18.6%	- 14.9%	







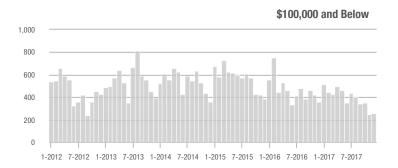


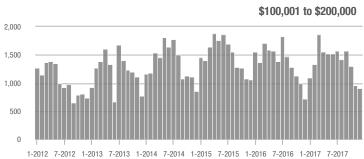


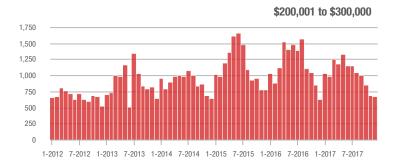


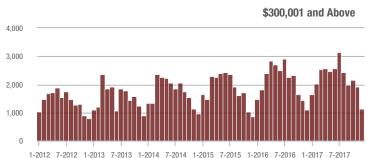
Iredell County, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	258	- 27.7%	+ 4.0%	2.7	- 15.6%	+ 9.1%	166	- 24.2%	- 7.8%	
\$100,001 to \$200,000	906	+ 26.2%	- 4.8%	5.6	+ 40.0%	+ 6.9%	212	- 18.1%	- 13.5%	
\$200,001 to \$300,000	669	+ 7.0%	- 3.7%	3.8	+ 15.2%	+ 10.2%	211	- 17.6%	- 12.4%	
\$300,001 and Above	1,134	+ 5.3%	- 40.3%	2.6	+ 13.0%	- 28.0%	536	- 16.8%	- 16.5%	
Total	2,967	+ 6.8%	- 21.8%	3.4	+ 17.2%	- 9.0%	1,125	- 18.4%	- 14.0%	







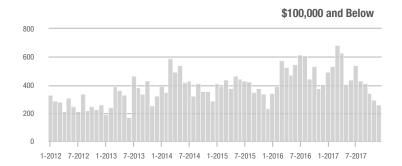


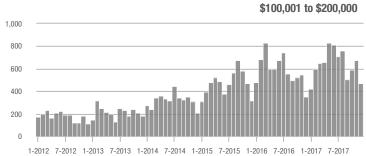




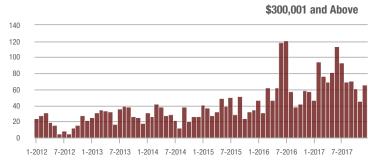
Kannapolis, NC

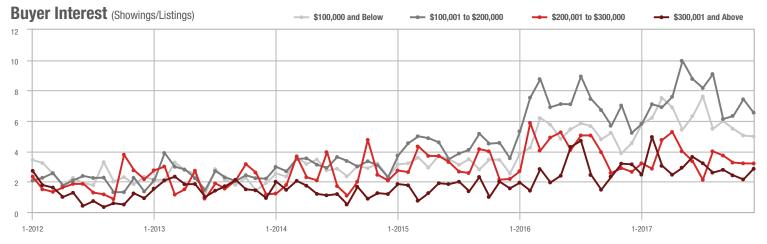
		Total Showin		(:	Buyer Into Showings/L		Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	258	- 36.1%	- 12.8%	5.0	+ 11.1%	- 1.1%	62	- 46.6%	- 15.1%
\$100,001 to \$200,000	466	+ 33.5%	- 31.1%	6.5	+ 25.0%	- 11.8%	76	0.0%	- 21.6%
\$200,001 to \$300,000	64	+ 10.3%	- 20.0%	3.2	+ 18.5%	- 0.3%	21	- 22.2%	- 19.2%
\$300,001 and Above	66	+ 13.8%	+ 43.5%	2.9	- 6.5%	+ 32.6%	27	+ 8.0%	- 3.6%
Total	854	- 1.7%	- 22.2%	5.2	+ 15.6%	- 7.9%	186	- 23.8%	- 17.0%







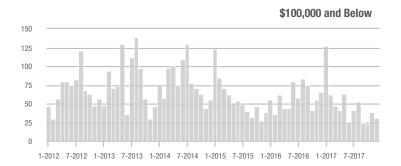


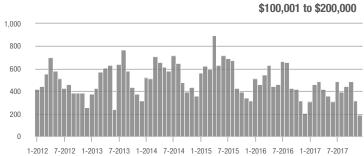


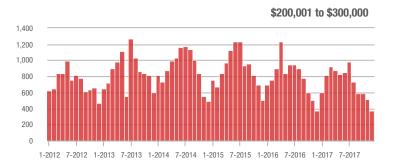


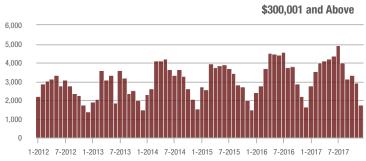
Lake Norman

		Total Showin		(:	Buyer Into Showings/L		Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	31	- 52.3%	- 18.4%	1.0	- 41.2%	- 20.3%	83	- 31.4%	- 6.7%
\$100,001 to \$200,000	187	- 9.2%	- 40.4%	4.1	0.0%	- 31.5%	78	- 22.0%	- 17.0%
\$200,001 to \$300,000	368	- 1.9%	- 28.8%	4.3	+ 30.3%	- 20.9%	116	- 26.1%	- 12.1%
\$300,001 and Above	1,761	+ 5.9%	- 39.4%	2.9	+ 16.0%	- 26.7%	729	- 14.7%	- 16.4%
Total	2,347	+ 1.6%	- 37.8%	3.0	+ 11.1%	- 26.2%	1,006	- 18.4%	- 15.2%







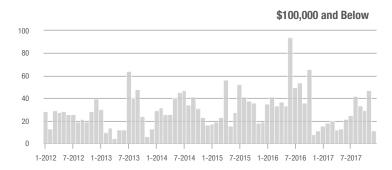


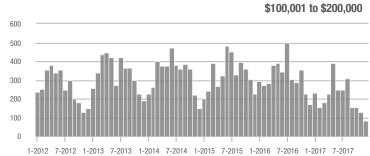


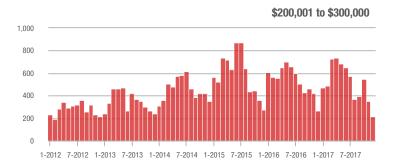


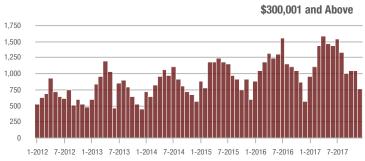
Lake Wylie

		Total Showin		(:	Buyer Into Showings/L		Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	0.0%	- 76.6%	0.2	+ 100.0%	- 92.1%	49	- 37.2%	- 14.0%
\$100,001 to \$200,000	82	- 51.5%	- 35.9%	4.2	- 8.7%	- 25.3%	35	- 43.5%	- 12.5%
\$200,001 to \$300,000	215	- 18.6%	- 38.0%	4.3	- 20.4%	- 27.0%	72	- 15.3%	- 19.1%
\$300,001 and Above	770	+ 35.3%	- 26.9%	3.2	+ 33.3%	- 19.8%	293	- 10.9%	- 11.7%
Total	1.078	+ 6.4%	- 31.6%	3.3	+ 10.0%	- 24.4%	449	- 19.0%	- 13.3%







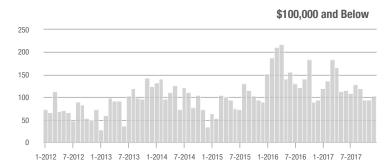


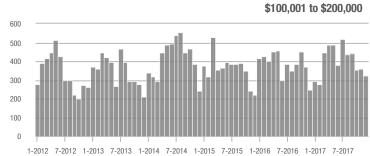


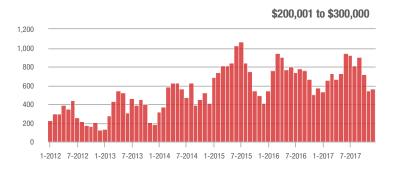


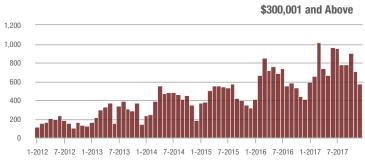
Lancaster County, SC

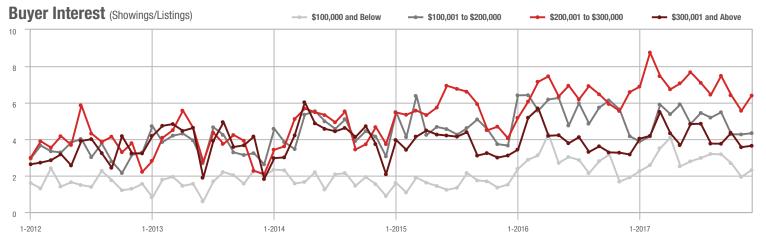
		Total Showin		(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	103	+ 10.8%	+ 10.8%	2.3	+ 21.1%	+ 19.4%	66	- 18.5%	- 10.8%	
\$100,001 to \$200,000	322	+ 29.8%	- 9.8%	4.3	+ 2.4%	+ 1.6%	91	+ 13.8%	- 11.7%	
\$200,001 to \$300,000	563	- 1.6%	+ 4.1%	6.4	- 3.0%	+ 15.0%	95	- 9.5%	- 11.2%	
\$300,001 and Above	577	+ 40.4%	- 18.5%	3.6	+ 12.5%	+ 2.2%	193	+ 9.0%	- 17.9%	
Total	1,565	+ 18.2%	- 7.9%	4.3	+ 4.9%	+ 8.5%	445	+ 0.5%	- 14.3%	







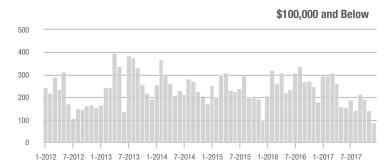


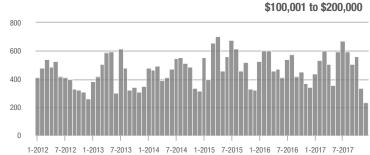




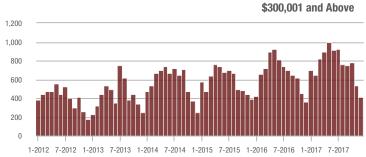
Lincoln County, NC

		Total Showin		(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	86	- 51.7%	- 38.1%	1.9	- 20.8%	- 38.1%	88	- 42.5%	- 8.3%	
\$100,001 to \$200,000	235	- 31.1%	- 29.9%	3.6	0.0%	- 13.2%	80	- 36.0%	- 18.4%	
\$200,001 to \$300,000	124	- 44.1%	- 59.9%	2.4	- 20.0%	- 44.1%	66	- 34.0%	- 25.0%	
\$300,001 and Above	409	+ 13.0%	- 23.0%	2.3	0.0%	- 16.9%	210	- 3.7%	- 7.9%	
Total	854	- 22.6%	- 35.0%	2.5	- 10.7%	- 25.4%	444	- 25.5%	- 12.9%	







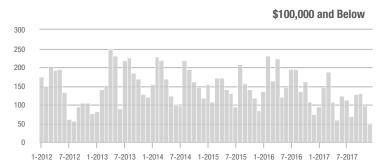


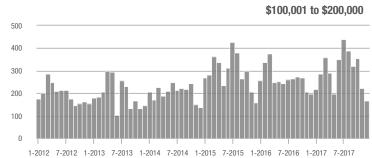




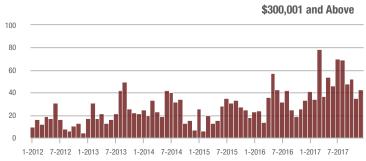
Lincolnton, NC

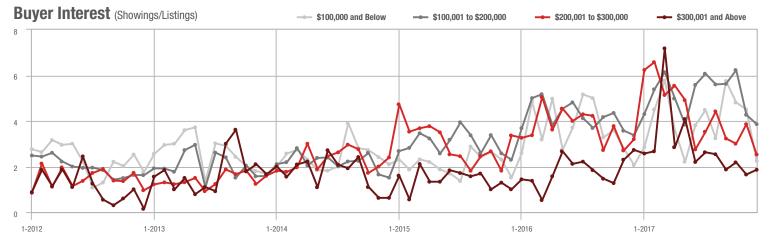
	Total Showings			(:	Buyer Into Showings/L		Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	50	- 32.4%	- 49.0%	2.3	+ 9.5%	- 50.0%	35	- 36.4%	- 12.5%
\$100,001 to \$200,000	167	- 14.8%	- 25.4%	3.9	+ 14.7%	- 9.6%	51	- 26.1%	- 17.7%
\$200,001 to \$300,000	50	- 10.7%	- 56.1%	2.5	- 21.9%	- 34.5%	22	- 15.4%	- 35.3%
\$300,001 and Above	43	+ 30.3%	+ 22.9%	1.9	- 29.6%	+ 12.6%	26	+ 36.8%	- 3.7%
Total	310	- 13.6%	- 34.2%	2.9	0.0%	- 23.4%	134	- 20.7%	- 17.8%







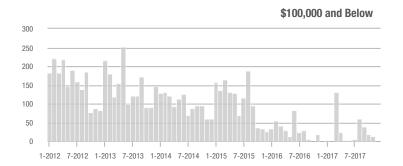


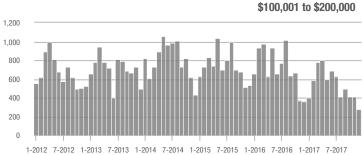


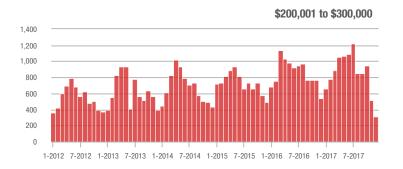


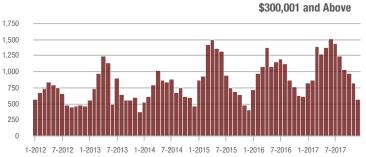
Matthews, NC

		Total Showin		(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	0.0%	- 100.0%	0.0	0.0%	- 100.0%	3	+ 50.0%	- 50.0%	
\$100,001 to \$200,000	282	- 21.7%	- 30.9%	12.1	+ 11.0%	- 15.5%	29	- 29.3%	- 14.7%	
\$200,001 to \$300,000	311	- 42.7%	- 39.7%	9.1	0.0%	- 9.6%	34	- 44.3%	- 33.3%	
\$300,001 and Above	569	- 7.0%	- 30.7%	4.3	- 4.4%	- 17.9%	153	- 9.5%	- 15.9%	
Total	1,162	- 23.3%	- 33.9%	6.1	- 9.0%	- 17.0%	219	- 19.8%	- 19.8%	







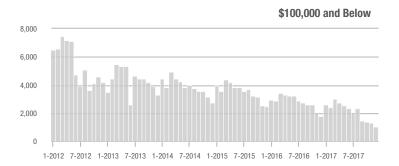


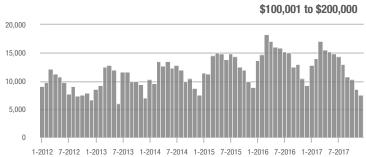


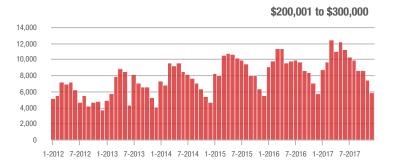


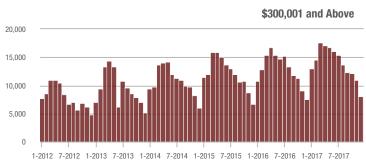
Mecklenburg County, NC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1,053	- 41.1%	- 20.1%	7.2	+ 4.3%	- 1.1%	193	- 47.4%	- 17.9%	
\$100,001 to \$200,000	7,474	- 19.1%	- 11.9%	11.9	+ 20.2%	+ 17.4%	664	- 37.9%	- 24.5%	
\$200,001 to \$300,000	5,827	+ 2.5%	- 21.3%	8.3	+ 13.7%	- 1.8%	760	- 15.3%	- 19.6%	
\$300,001 and Above	7,951	+ 5.2%	- 27.2%	4.9	+ 8.9%	- 9.6%	1,858	- 9.8%	- 19.7%	
Total	22,305	- 8.1%	- 20.7%	7.2	+ 7.5%	+ 0.4%	3,475	- 20.9%	- 20.5%	







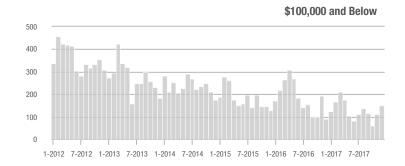


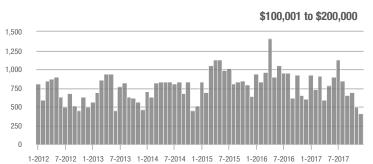




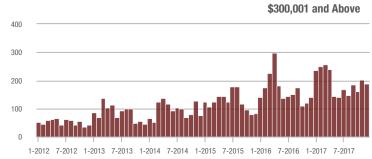
Monroe, NC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	150	+ 70.5%	+ 35.1%	8.1	+ 125.0%	+ 16.1%	36	- 29.4%	- 2.7%	
\$100,001 to \$200,000	415	- 30.7%	- 18.0%	6.6	+ 11.9%	+ 9.4%	72	- 39.5%	- 25.0%	
\$200,001 to \$300,000	391	+ 7.4%	- 8.2%	5.7	+ 21.3%	+ 4.7%	76	- 24.0%	- 12.6%	
\$300,001 and Above	189	+ 35.0%	- 6.9%	3.4	+ 17.2%	- 1.5%	64	- 13.5%	- 9.9%	
Total	1,145	- 3.9%	- 8.1%	5.7	+ 18.8%	+ 6.2%	248	- 27.9%	- 14.8%	





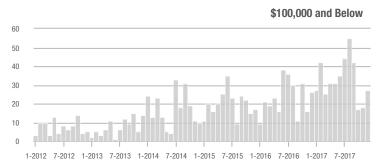


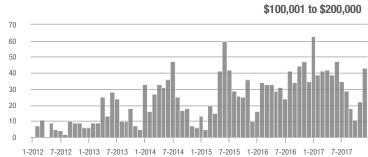




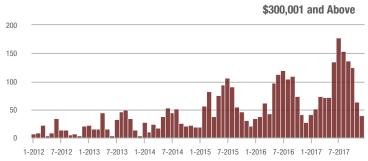
Montgomery County, NC

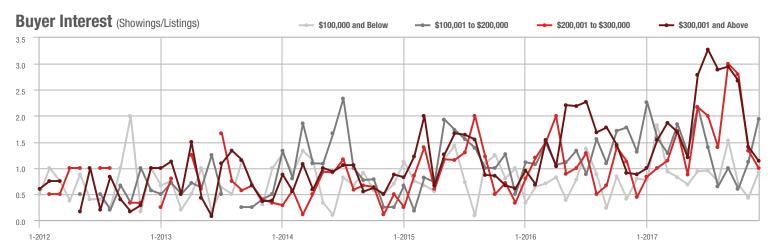
		Total Showin	gs	(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	27	+ 3.8%	+ 50.0%	0.9	+ 12.5%	+ 113.9%	39	- 46.6%	- 15.2%	
\$100,001 to \$200,000	43	+ 22.9%	+ 95.5%	1.9	+ 46.2%	+ 73.7%	40	- 31.0%	- 4.8%	
\$200,001 to \$300,000	4	- 60.0%	- 42.9%	1.0	+ 150.0%	- 25.0%	13	- 64.9%	- 13.3%	
\$300,001 and Above	40	+ 42.9%	- 37.5%	1.1	+ 22.2%	- 19.0%	55	- 27.6%	- 25.7%	
Total	114	+ 15.2%	+ 2.7%	1.3	+ 44.4%	+ 15.4%	147	- 39.8%	- 16.9%	







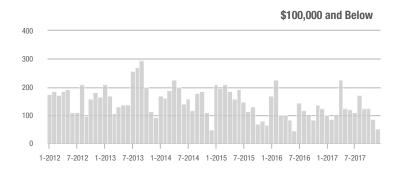


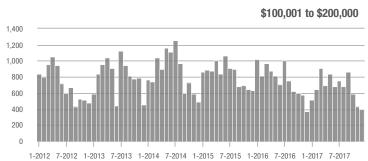




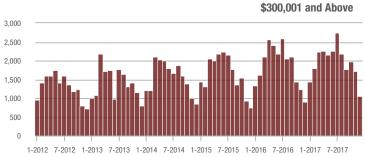
Mooresville, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	51	- 58.9%	- 40.7%	2.2	- 56.0%	- 38.2%	44	- 32.3%	- 10.2%	
\$100,001 to \$200,000	398	+ 7.3%	- 7.7%	6.4	+ 16.4%	- 0.2%	79	- 19.4%	- 12.2%	
\$200,001 to \$300,000	488	+ 2.3%	- 0.2%	4.4	+ 15.8%	+ 13.9%	129	- 15.7%	- 12.2%	
\$300,001 and Above	1,053	+ 16.2%	- 38.7%	2.8	+ 16.7%	- 26.7%	445	- 10.8%	- 16.7%	
Total	1,990	+ 6.0%	- 27.0%	3.5	+ 12.9%	- 14.6%	697	- 14.5%	- 15.0%	







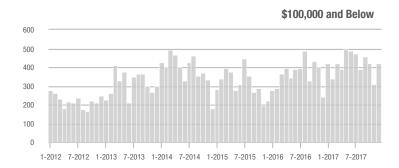


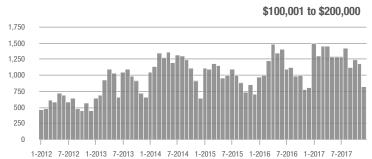


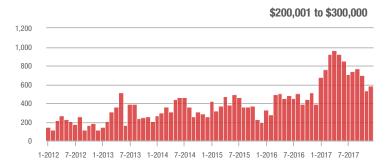


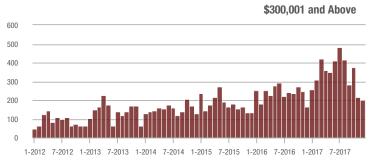
Rock Hill, SC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	422	+ 75.8%	+ 37.9%	6.5	+ 140.7%	+ 40.0%	85	- 37.5%	- 5.6%	
\$100,001 to \$200,000	822	+ 1.1%	- 30.6%	9.0	+ 8.4%	- 11.7%	94	- 11.3%	- 21.0%	
\$200,001 to \$300,000	584	+ 50.9%	+ 10.2%	8.0	+ 63.3%	+ 22.2%	80	- 12.1%	- 10.1%	
\$300,001 and Above	201	+ 21.8%	- 7.4%	2.5	+ 25.0%	+ 5.1%	86	- 22.5%	- 14.0%	
Total	2,029	+ 26.4%	- 9.3%	6.7	+ 42.6%	+ 3.5%	345	- 22.3%	- 13.3%	







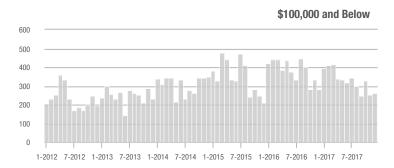


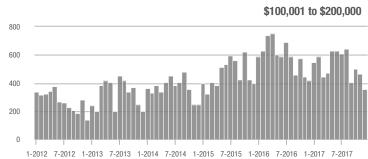




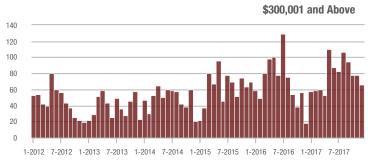
Salisbury, NC

	Total Showings			(;	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	262	- 7.7%	+ 4.0%	3.4	+ 30.8%	+ 5.9%	105	- 33.5%	- 8.7%	
\$100,001 to \$200,000	354	- 15.3%	- 23.5%	4.1	- 4.7%	- 9.9%	106	- 8.6%	- 16.5%	
\$200,001 to \$300,000	105	- 11.8%	- 42.6%	2.5	+ 8.7%	- 24.0%	54	- 12.9%	- 18.2%	
\$300,001 and Above	66	+ 266.7%	- 15.4%	1.9	+ 375.0%	- 4.9%	46	0.0%	- 8.0%	
Total	787	- 6.2%	- 19.4%	3.3	+ 13.8%	- 8.1%	311	- 18.6%	- 13.1%	







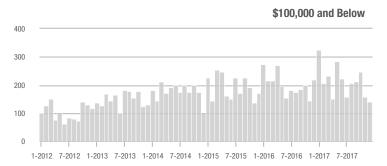


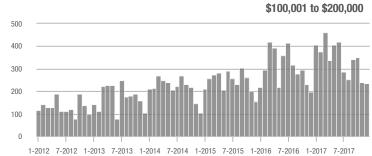


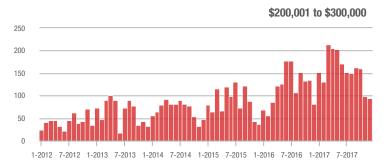


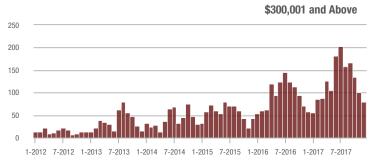
Stanly County, NC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	141	- 35.9%	- 9.6%	2.4	- 27.3%	- 7.4%	82	- 27.4%	- 5.7%	
\$100,001 to \$200,000	235	+ 19.9%	- 2.1%	3.9	+ 95.0%	+ 2.0%	80	- 32.2%	- 5.9%	
\$200,001 to \$300,000	95	+ 15.9%	- 4.0%	2.4	+ 60.0%	+ 5.8%	42	- 44.0%	- 12.5%	
\$300,001 and Above	80	+ 37.9%	- 20.8%	1.5	- 11.8%	- 14.1%	68	+ 4.6%	- 9.3%	
Total	551	- 0.9%	- 7.6%	2.7	+ 22.7%	- 1.6%	272	- 26.7%	- 7.8%	







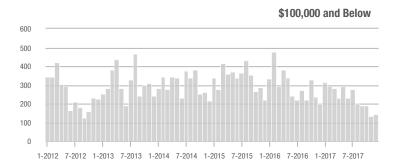


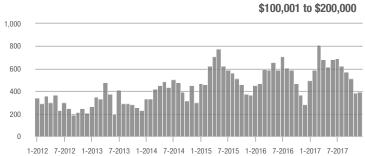


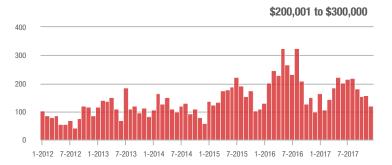


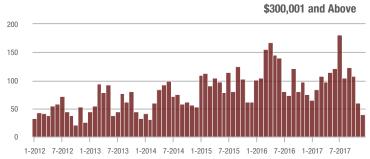
Statesville, NC

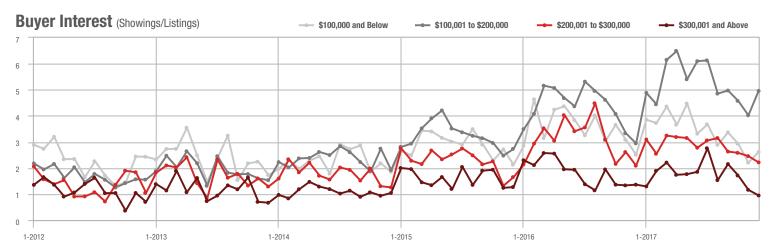
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	142	- 28.6%	+ 5.2%	2.6	+ 4.0%	+ 18.4%	77	- 36.4%	- 11.5%	
\$100,001 to \$200,000	396	+ 39.9%	+ 3.4%	5.0	+ 72.4%	+ 23.3%	107	- 18.9%	- 15.1%	
\$200,001 to \$300,000	119	+ 21.4%	- 24.7%	2.2	+ 4.8%	- 9.8%	66	- 4.3%	- 15.4%	
\$300,001 and Above	39	- 48.7%	- 33.9%	0.9	- 35.7%	- 18.6%	56	- 22.2%	- 9.7%	
Total	696	+ 6.1%	- 5.3%	3.1	+ 29.2%	+ 12.0%	306	- 22.3%	- 13.3%	







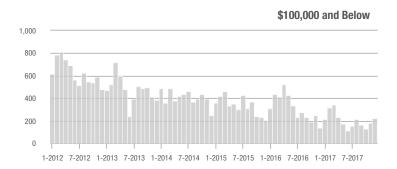


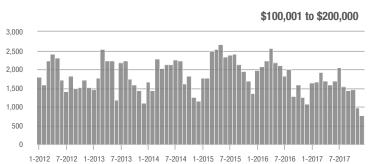


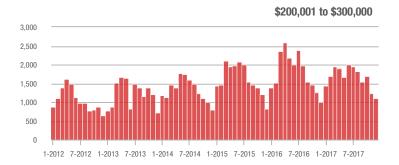


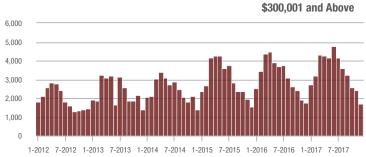
Union County, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	219	+ 63.4%	+ 23.0%	4.9	+ 58.1%	+ 8.4%	92	- 17.9%	- 6.1%	
\$100,001 to \$200,000	778	- 27.2%	- 19.9%	6.2	+ 3.3%	+ 0.5%	149	- 35.5%	- 20.3%	
\$200,001 to \$300,000	1,111	+ 10.8%	- 10.4%	6.2	+ 19.2%	+ 14.9%	218	- 19.6%	- 20.4%	
\$300,001 and Above	1,667	- 5.4%	- 30.9%	3.5	+ 2.9%	- 18.5%	593	- 16.0%	- 16.1%	
Total	3,775	- 4.9%	- 21.4%	4.6	+ 7.0%	- 5.3%	1,052	- 20.3%	- 16.9%	







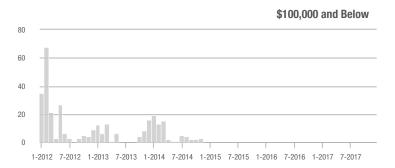


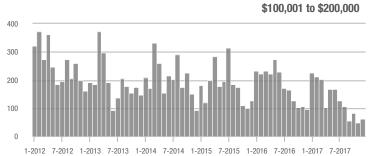




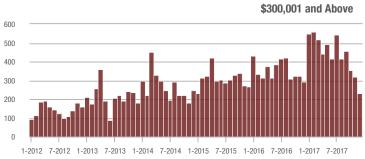
Uptown Charlotte

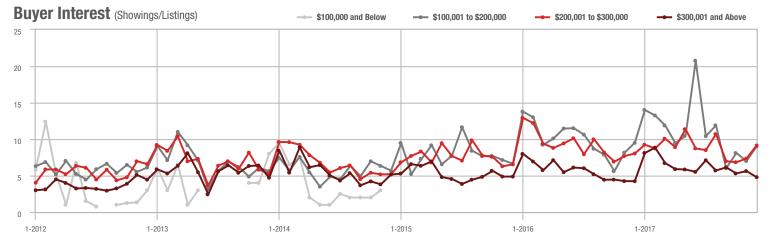
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%	
\$100,001 to \$200,000	63	- 33.7%	+ 28.6%	9.0	- 5.3%	+ 28.6%	7	- 30.0%	0.0%	
\$200,001 to \$300,000	256	- 0.4%	- 0.4%	9.1	+ 13.8%	+ 24.5%	28	- 12.5%	- 20.0%	
\$300,001 and Above	230	- 21.8%	- 27.7%	4.8	+ 14.3%	- 14.8%	50	- 33.3%	- 13.8%	
Total	549	- 15.0%	- 12.0%	6.6	+ 13.8%	+ 4.4%	85	- 27.4%	- 15.0%	







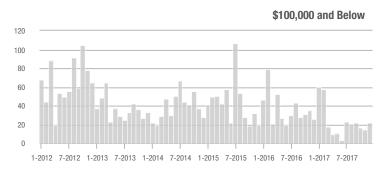


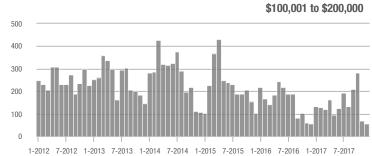


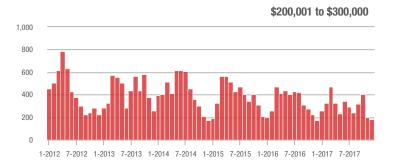


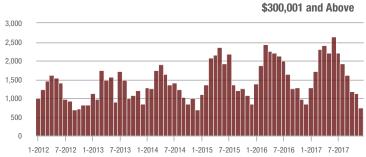
Waxhaw, NC

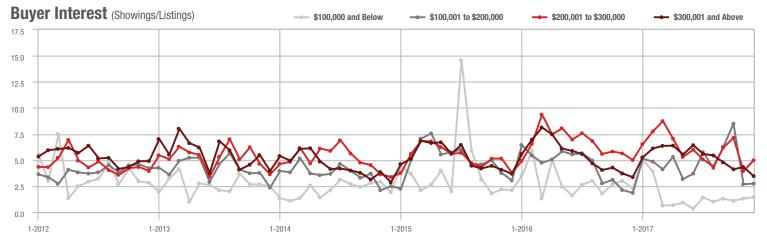
	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	22	- 15.4%	+ 57.1%	1.4	- 39.1%	+ 11.1%	29	- 17.1%	- 12.1%	
\$100,001 to \$200,000	56	+ 1.8%	- 17.6%	2.7	+ 50.0%	+ 2.1%	24	- 45.5%	- 25.0%	
\$200,001 to \$300,000	180	+ 3.4%	- 7.2%	5.0	0.0%	+ 26.3%	57	- 8.1%	- 23.0%	
\$300,001 and Above	733	- 14.6%	- 34.7%	3.5	+ 2.9%	- 20.1%	264	- 21.2%	- 18.5%	
Total	991	- 11 0%	- 20 1%	3.5	⊥ 2 0%	- 12.8%	374	- 21 4%	- 10 2%	













York County, SC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	December 2017	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	557	+ 49.7%	+ 18.0%	4.5	+ 87.5%	+ 21.0%	198	- 32.2%	- 6.6%	
\$100,001 to \$200,000	1,449	+ 3.1%	- 19.7%	8.7	+ 26.1%	- 5.4%	187	- 24.6%	- 14.6%	
\$200,001 to \$300,000	1,435	+ 17.6%	- 4.7%	7.1	+ 31.5%	+ 11.7%	226	- 21.0%	- 16.0%	
\$300,001 and Above	1,546	+ 13.3%	- 20.0%	3.7	+ 12.1%	- 12.4%	481	- 17.6%	- 11.1%	
Total	4,987	+ 14.3%	- 12.7%	5.5	+ 25.0%	- 2.5%	1,092	- 22.6%	- 12.0%	

