

Showings Statistics

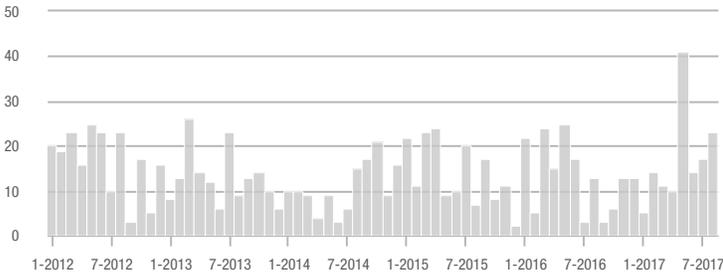
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	88	1.2	63
Anson County, NC	89	1.6	86
Cabarrus County, NC	6,201	6.9	1,036
Charlotte MSA	71,672	6.9	11,895
City of Charlotte, NC	31,788	8.6	3,915
Concord, NC	3,542	7.1	570
Davidson, NC	1,042	5.8	200
Denver, NC	990	4.4	295
Fort Mill, SC	2,491	6.4	426
Gaston County, NC	4,987	6.4	952
Gastonia, NC	2,485	7.3	384
Huntersville, NC	2,351	5.8	458
Iredell County, NC	5,298	4.4	1,481
Kannapolis, NC	1,357	6.9	227
Lake Norman	5,171	4.7	1,352
Lake Wylie	2,043	4.7	565
Lancaster County, SC	2,158	4.9	513
Lincoln County, NC	1,915	4.2	570
Lincolnton, NC	732	4.6	189
Matthews, NC	2,567	7.5	369
Mecklenburg County, NC	38,847	8.1	5,193
Monroe, NC	1,569	6.6	284
Montgomery County, NC	250	1.9	186
Mooresville, NC	3,797	4.8	936
Rock Hill, SC	2,950	7.3	453
Salisbury, NC	1,262	4.0	379
Stanly County, NC	765	3.1	310
Statesville, NC	1,151	3.6	404
Union County, NC	7,183	6.1	1,414
Uptown Charlotte	1,003	8.1	126
Waxhaw, NC	2,309	5.3	531
York County, SC	7,884	6.4	1,444

Alexander County, NC

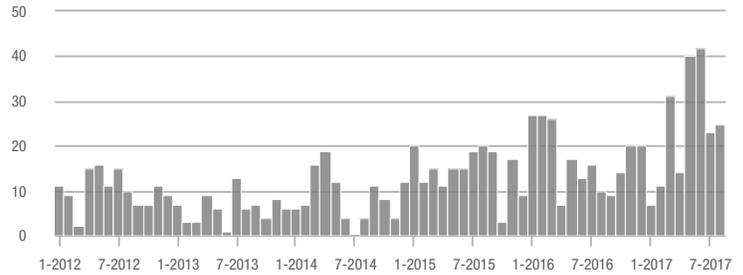
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	+ 76.9%	+ 35.3%	1.0	- 47.4%	- 20.0%	12	- 14.3%	0.0%
\$100,001 to \$200,000	25	+ 150.0%	+ 8.7%	1.2	+ 71.4%	- 25.7%	23	+ 43.8%	+ 4.5%
\$200,001 to \$300,000	30	+ 7.1%	+ 172.7%	2.2	0.0%	+ 46.7%	13	- 27.8%	- 13.3%
\$300,001 and Above	10	- 28.6%	+ 11.1%	0.8	- 20.0%	+ 55.6%	15	- 25.0%	- 16.7%
Total	88	+ 35.4%	+ 46.7%	1.2	- 20.0%	0.0%	63	- 7.4%	- 6.0%

Showings

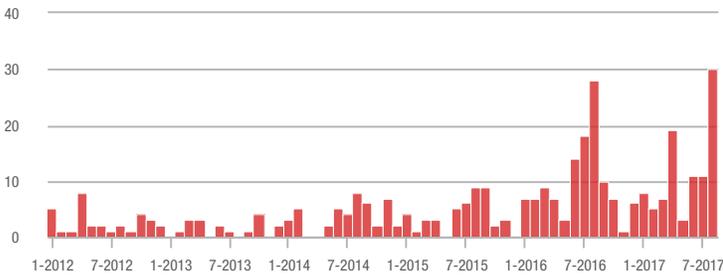
\$100,000 and Below



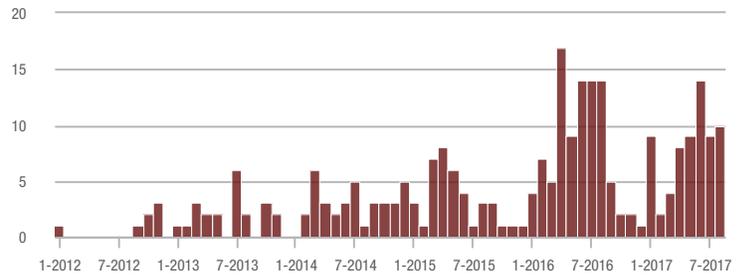
\$100,001 to \$200,000



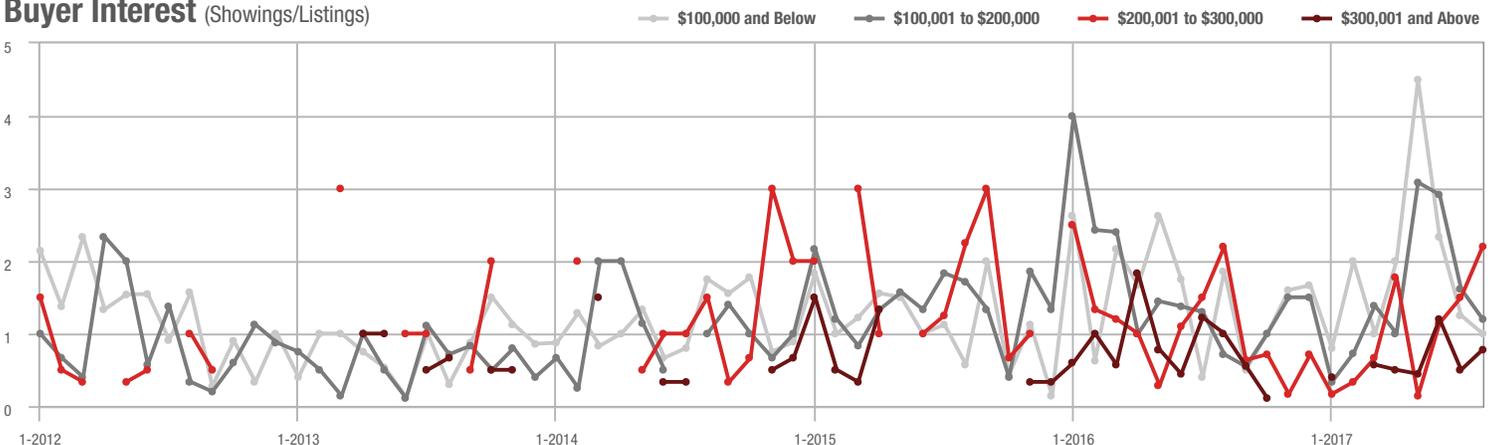
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

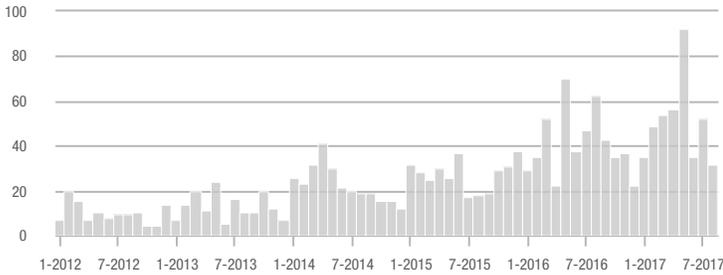


Anson County, NC

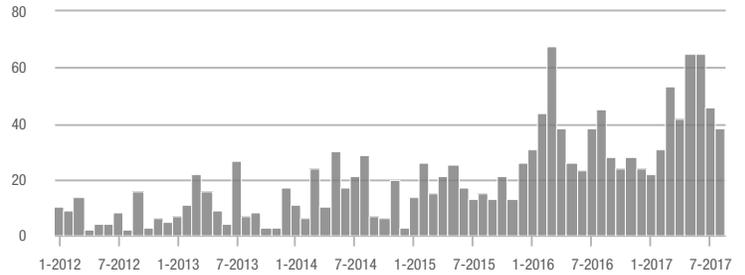
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\$100,000 and Below	32	- 48.4%	- 38.5%	1.3	+ 30.0%	- 17.1%	41	- 53.9%	- 14.6%
\$100,001 to \$200,000	38	- 15.6%	- 17.4%	1.8	- 5.3%	- 21.6%	31	- 20.5%	- 8.8%
\$200,001 to \$300,000	17	+ 750.0%	- 5.6%	2.3	—	- 10.0%	9	- 10.0%	- 10.0%
\$300,001 and Above	2	+ 100.0%	—	2.0	—	—	5	- 16.7%	- 16.7%
Total	89	- 19.1%	- 23.3%	1.6	+ 45.5%	- 12.4%	86	- 40.3%	- 12.2%

Showings

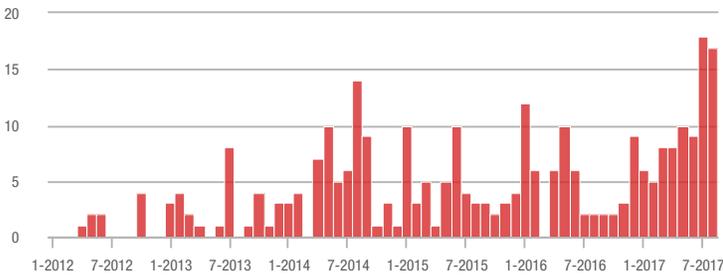
\$100,000 and Below



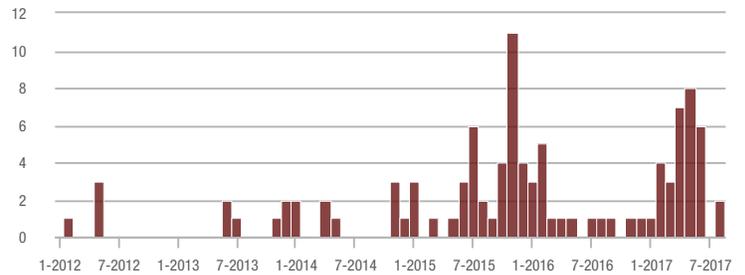
\$100,001 to \$200,000



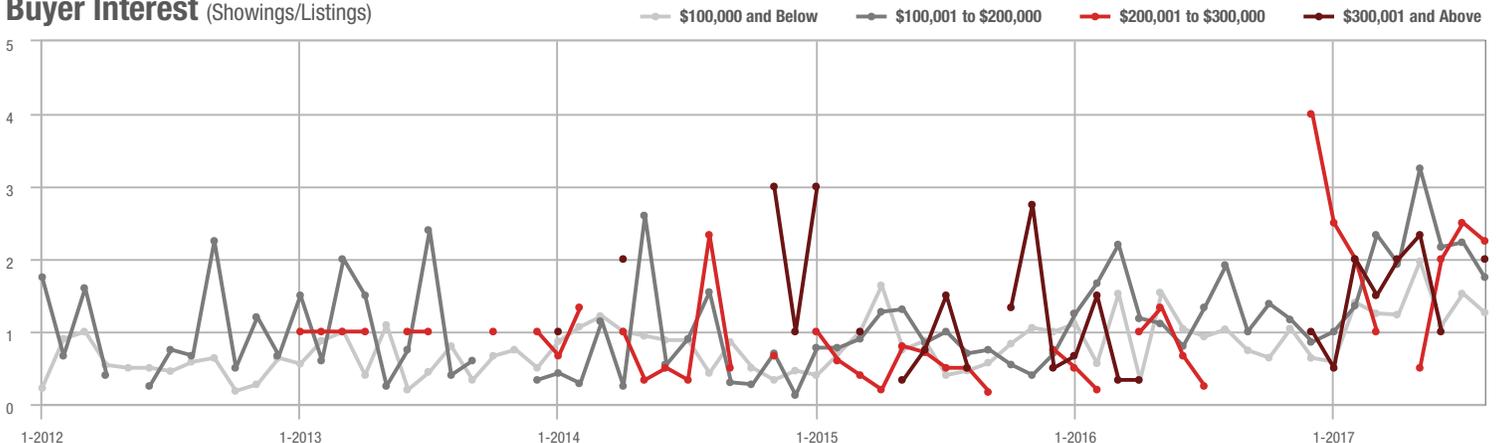
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

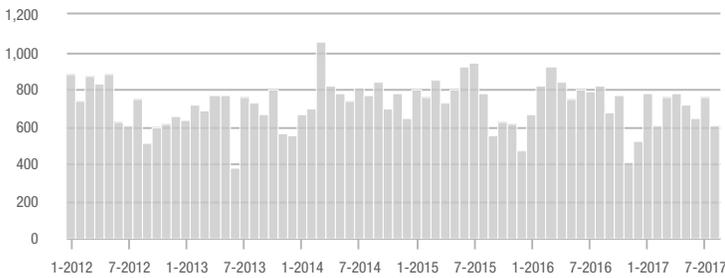


Cabarrus County, NC

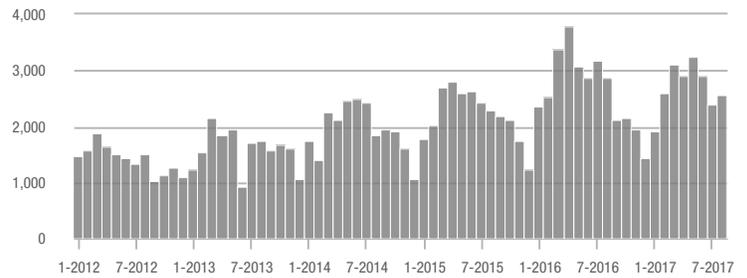
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	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	608	- 25.7%	- 20.2%	6.1	+ 1.7%	- 19.2%	144	- 35.4%	- 7.7%
\$100,001 to \$200,000	2,561	- 11.1%	+ 7.7%	10.1	+ 8.6%	+ 3.2%	271	- 22.8%	+ 2.7%
\$200,001 to \$300,000	1,570	- 16.3%	+ 5.7%	7.1	- 1.4%	+ 4.0%	239	- 20.9%	+ 0.4%
\$300,001 and Above	1,462	+ 53.7%	- 7.4%	4.4	+ 37.5%	+ 3.1%	382	- 4.0%	- 10.1%
Total	6,201	- 5.0%	0.0%	6.9	+ 6.2%	+ 2.6%	1,036	- 18.7%	- 4.3%

Showings

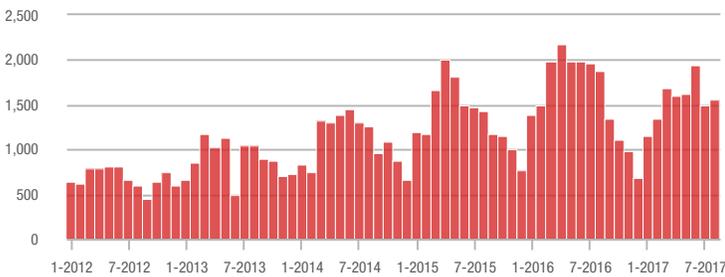
\$100,000 and Below



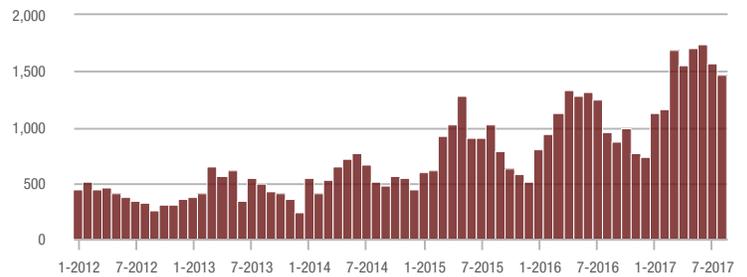
\$100,001 to \$200,000



\$200,001 to \$300,000

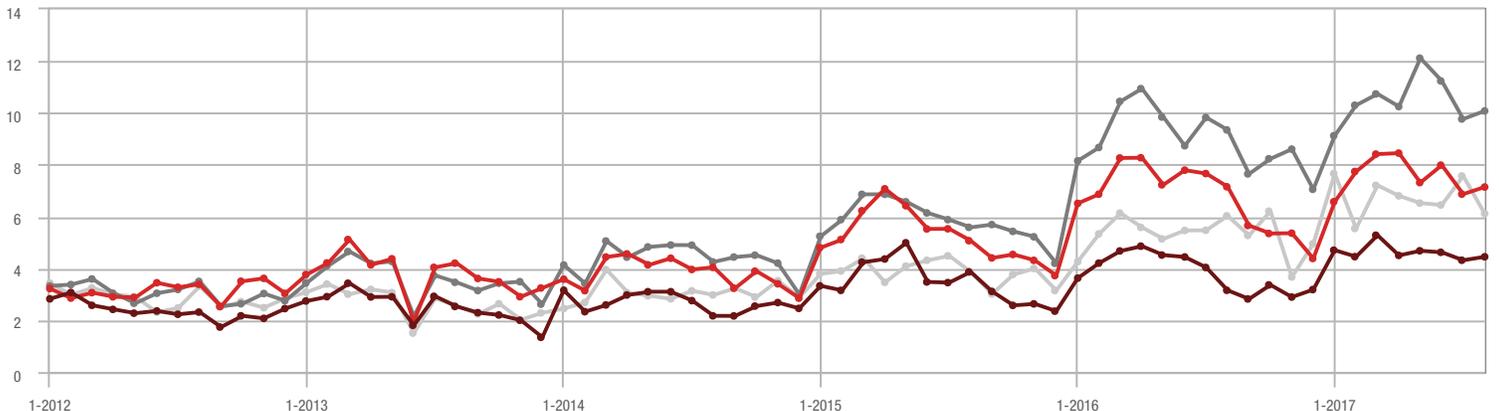


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

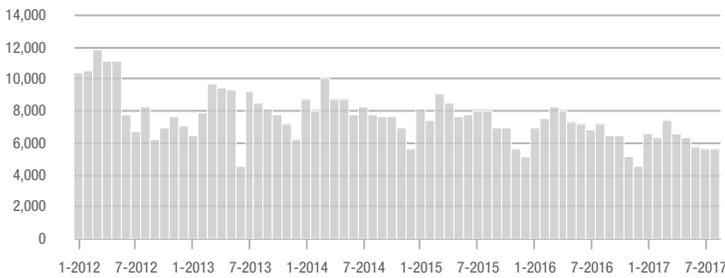


Charlotte MSA

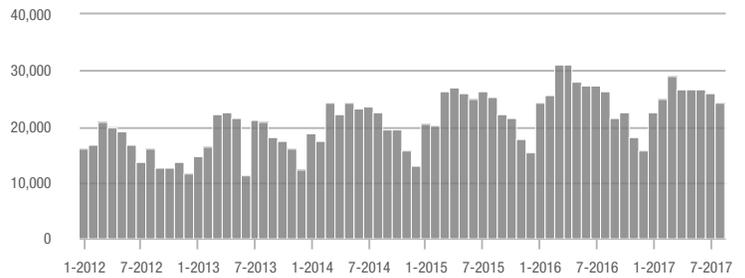
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	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5,658	- 21.2%	- 0.4%	5.9	+ 13.5%	+ 3.3%	1,395	- 35.3%	- 7.0%
\$100,001 to \$200,000	24,366	- 7.5%	- 6.5%	10.3	+ 18.4%	- 4.5%	2,576	- 26.6%	- 3.4%
\$200,001 to \$300,000	17,679	- 1.2%	- 5.9%	7.5	+ 2.7%	- 3.0%	2,568	- 10.1%	- 4.4%
\$300,001 and Above	23,969	+ 11.6%	- 10.6%	5.0	+ 4.2%	- 6.6%	5,356	- 4.4%	- 6.0%
Total	71,672	- 1.7%	- 7.3%	6.9	+ 7.8%	- 4.0%	11,895	- 15.8%	- 5.3%

Showings

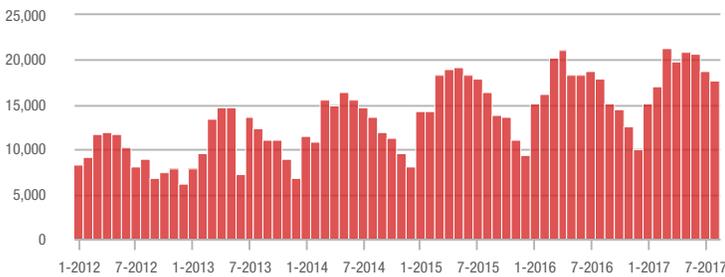
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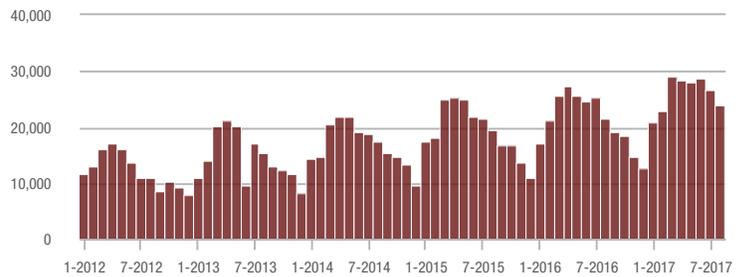
\$100,001 to \$200,000



\$200,001 to \$300,000

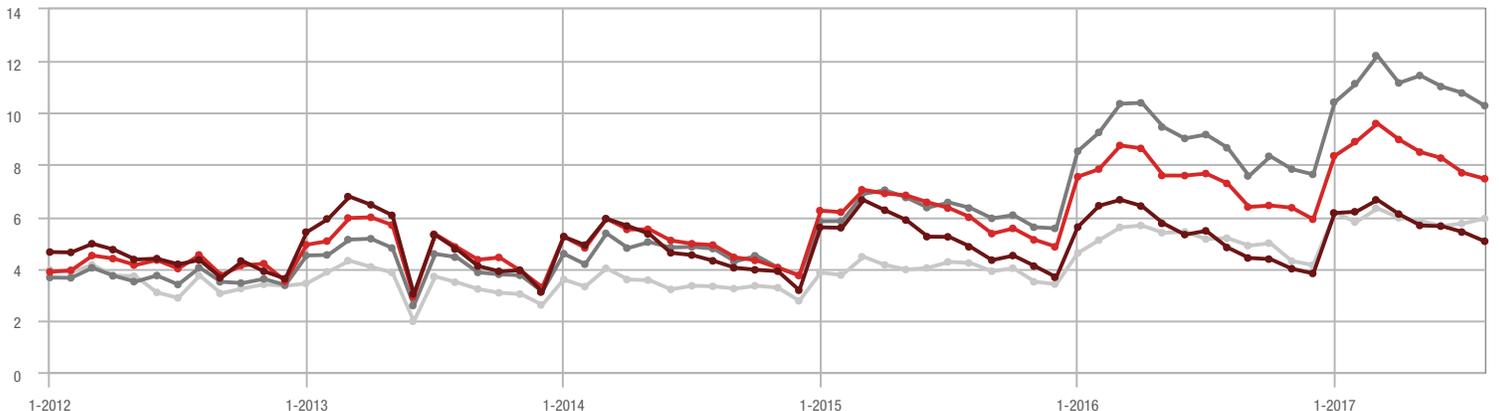


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

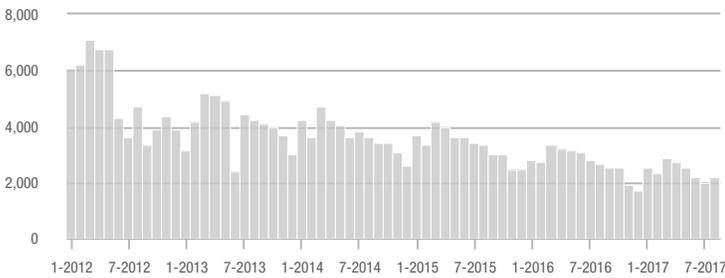


City of Charlotte, NC

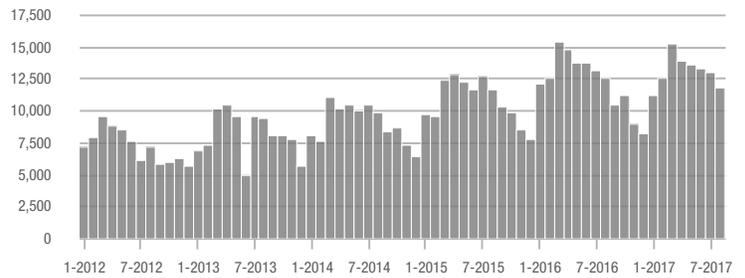
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	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,181	- 18.7%	+ 10.9%	10.9	+ 39.7%	+ 15.3%	239	- 44.3%	- 6.3%
\$100,001 to \$200,000	11,836	- 5.9%	- 8.8%	13.1	+ 29.7%	- 6.7%	926	- 31.3%	- 3.0%
\$200,001 to \$300,000	7,465	+ 9.1%	+ 0.3%	8.9	+ 4.7%	+ 1.8%	870	- 3.3%	- 2.5%
\$300,001 and Above	10,306	+ 1.7%	- 7.0%	5.9	- 7.8%	- 6.6%	1,880	+ 0.7%	- 2.5%
Total	31,788	- 1.4%	- 5.0%	8.6	+ 6.2%	- 3.7%	3,915	- 13.8%	- 2.9%

Showings

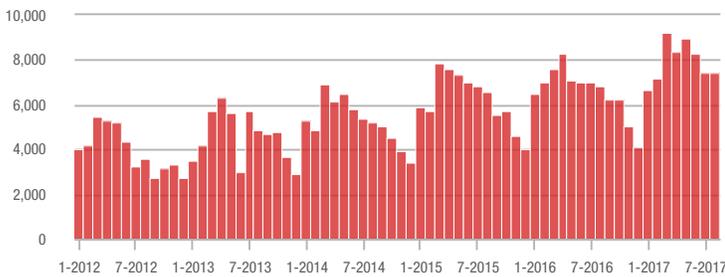
\$100,000 and Below



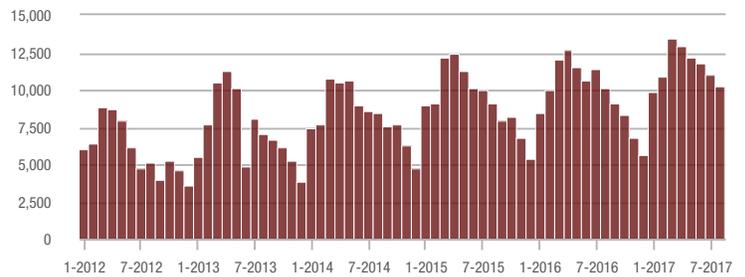
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

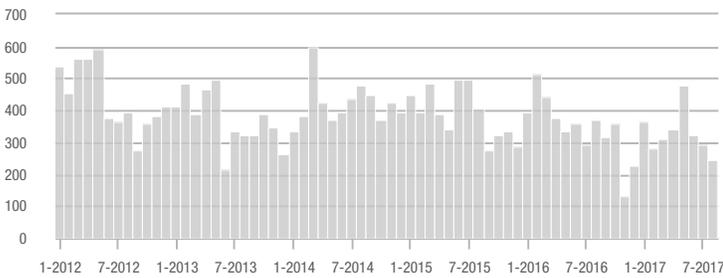


Concord, NC

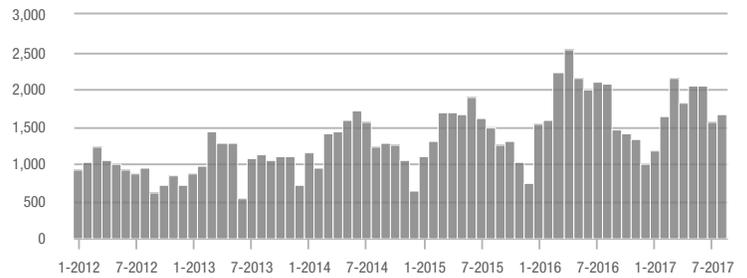
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\$100,000 and Below	244	- 34.4%	- 17.0%	5.9	- 11.9%	+ 0.3%	62	- 31.1%	- 18.4%
\$100,001 to \$200,000	1,663	- 19.7%	+ 7.0%	10.7	+ 3.9%	- 1.2%	164	- 25.5%	+ 5.1%
\$200,001 to \$300,000	839	- 27.9%	- 11.1%	7.3	+ 7.4%	+ 0.9%	127	- 34.2%	- 13.6%
\$300,001 and Above	796	+ 64.5%	+ 1.4%	4.2	+ 35.5%	+ 9.3%	217	+ 10.2%	- 8.4%
Total	3,542	- 13.4%	- 1.0%	7.1	0.0%	+ 4.5%	570	- 18.6%	- 7.5%

Showings

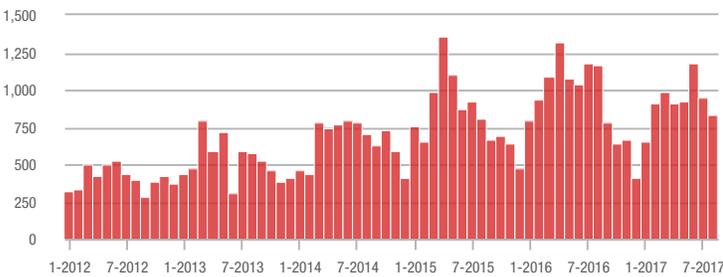
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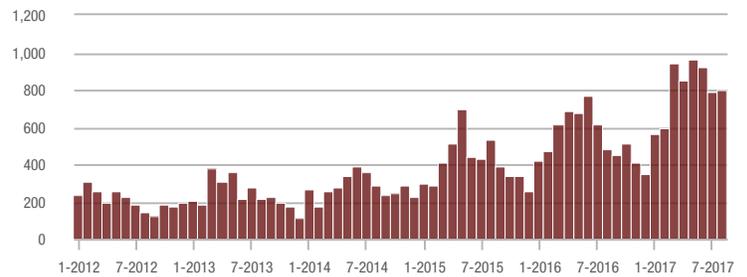
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

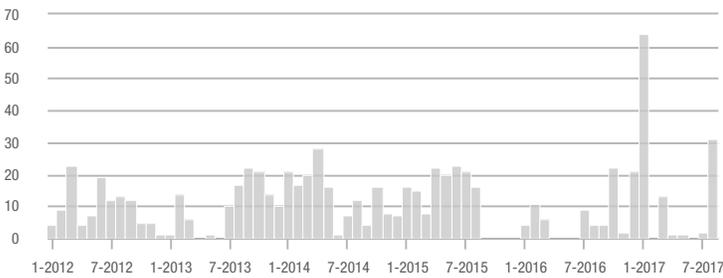


Davidson, NC

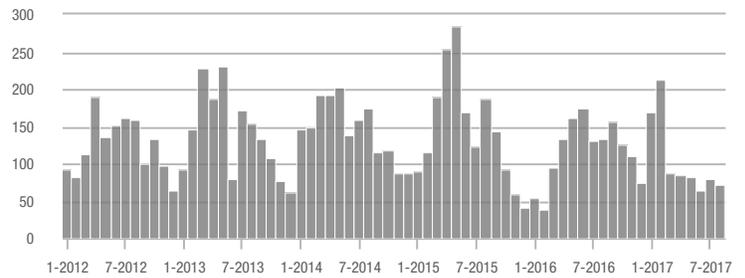
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\$100,000 and Below	31	+ 675.0%	+ 1,450.0%	15.5	+ 287.5%	+ 675.0%	2	- 60.0%	+ 100.0%
\$100,001 to \$200,000	72	- 45.9%	- 10.0%	10.0	+ 42.9%	+ 29.9%	13	- 45.8%	- 18.8%
\$200,001 to \$300,000	321	- 8.5%	- 1.2%	8.4	+ 10.5%	- 7.9%	38	- 20.8%	+ 5.6%
\$300,001 and Above	618	+ 45.1%	- 19.9%	4.7	+ 9.3%	- 14.1%	147	+ 14.0%	- 5.2%
Total	1,042	+ 14.0%	- 11.6%	5.8	+ 5.5%	- 6.9%	200	- 2.9%	- 3.8%

Showings

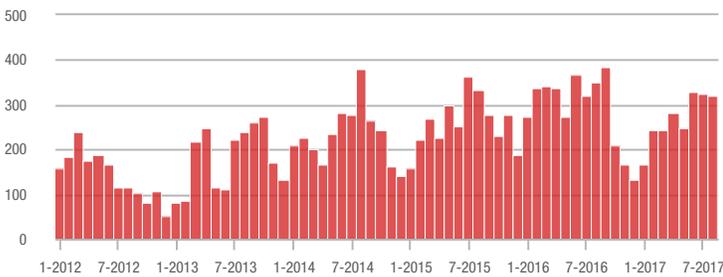
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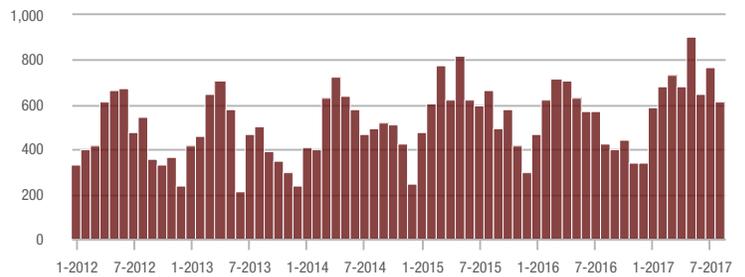
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

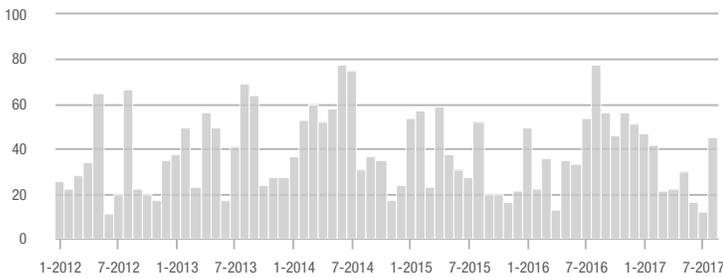


Denver, NC

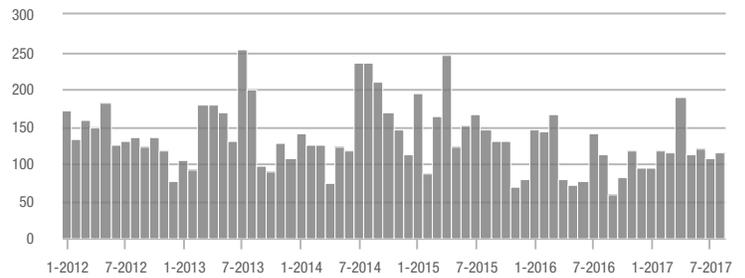
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\$100,000 and Below	45	- 42.3%	+ 275.0%	1.9	- 29.6%	+ 275.0%	40	- 35.5%	- 7.0%
\$100,001 to \$200,000	115	+ 0.9%	+ 7.5%	6.4	- 7.2%	+ 0.2%	20	- 4.8%	+ 5.3%
\$200,001 to \$300,000	176	- 15.8%	- 38.2%	4.5	- 4.3%	- 36.4%	50	- 10.7%	- 10.7%
\$300,001 and Above	654	+ 7.2%	- 21.5%	4.3	+ 22.9%	- 8.7%	185	- 20.9%	- 14.0%
Total	990	- 2.1%	- 20.0%	4.4	+ 12.8%	- 11.5%	295	- 20.9%	- 11.4%

Showings

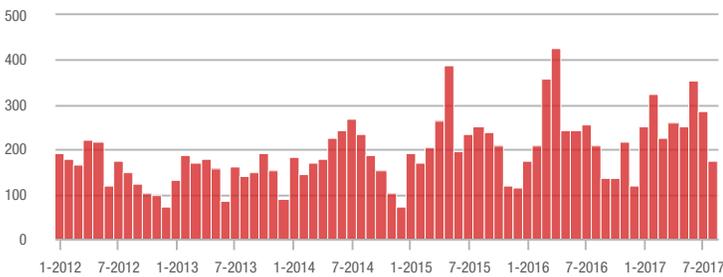
\$100,000 and Below



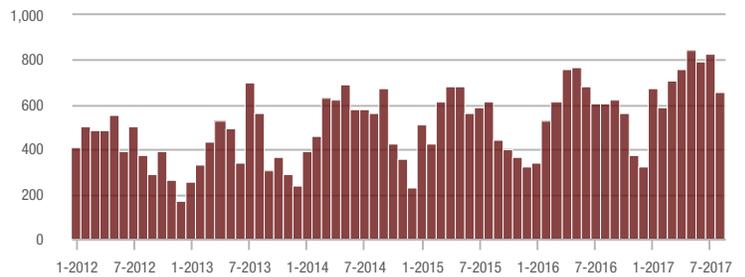
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for August 2017

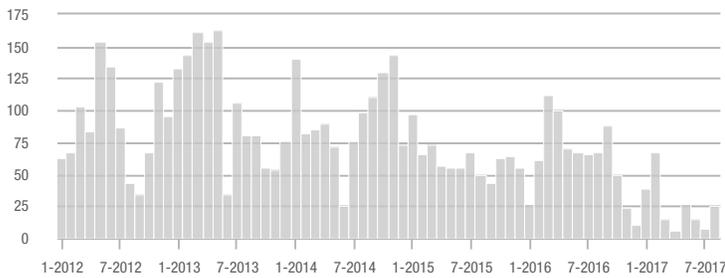
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Fort Mill, SC

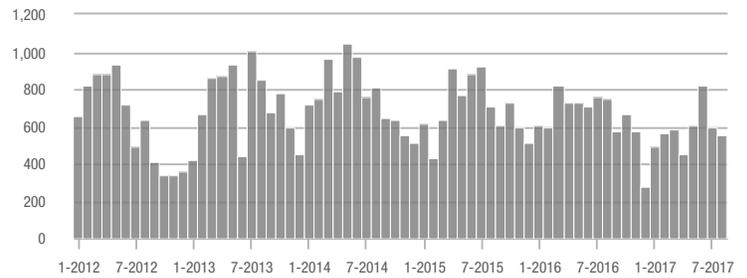
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\$100,000 and Below	25	- 62.7%	+ 212.5%	3.7	- 32.7%	+ 266.7%	9	- 59.1%	- 10.0%
\$100,001 to \$200,000	557	- 25.9%	- 6.7%	11.4	+ 23.9%	+ 2.8%	52	- 45.3%	- 10.3%
\$200,001 to \$300,000	651	- 11.5%	- 32.6%	6.9	- 26.6%	- 20.3%	99	+ 15.1%	- 15.4%
\$300,001 and Above	1,258	+ 18.7%	- 15.6%	5.3	+ 6.0%	- 12.1%	266	- 8.3%	- 6.0%
Total	2,491	- 4.7%	- 18.6%	6.4	- 5.9%	- 12.0%	426	- 13.6%	- 9.0%

Showings

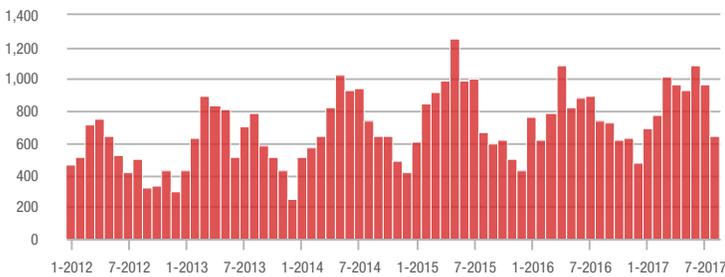
\$100,000 and Below



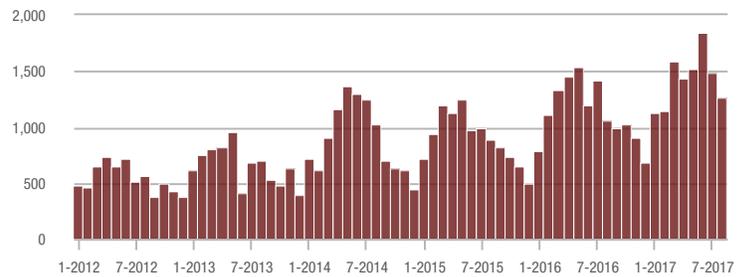
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

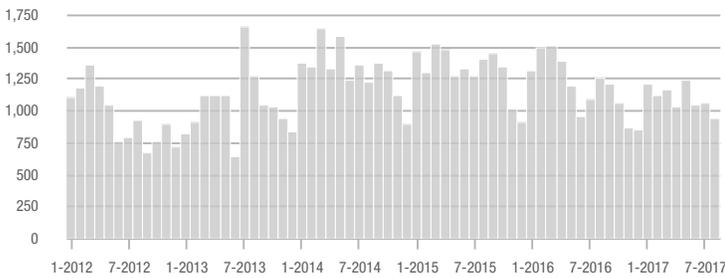


Gaston County, NC

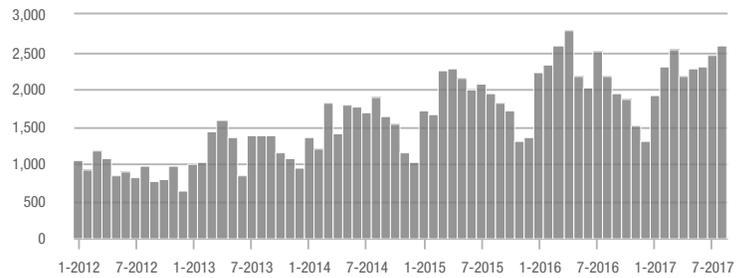
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\$100,000 and Below	949	- 24.9%	- 10.6%	4.8	+ 2.1%	- 8.7%	272	- 32.0%	- 4.9%
\$100,001 to \$200,000	2,586	+ 18.0%	+ 4.6%	9.2	+ 41.5%	+ 3.4%	309	- 23.3%	- 0.3%
\$200,001 to \$300,000	830	- 9.7%	- 3.0%	5.7	+ 5.6%	- 6.1%	169	- 25.6%	- 1.2%
\$300,001 and Above	622	+ 34.6%	+ 5.1%	3.9	+ 30.0%	+ 2.5%	202	- 0.5%	- 1.5%
Total	4,987	+ 3.1%	+ 0.1%	6.4	+ 20.8%	- 0.6%	952	- 22.8%	- 2.1%

Showings

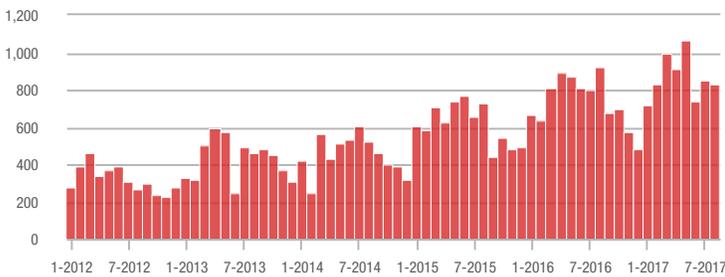
\$100,000 and Below



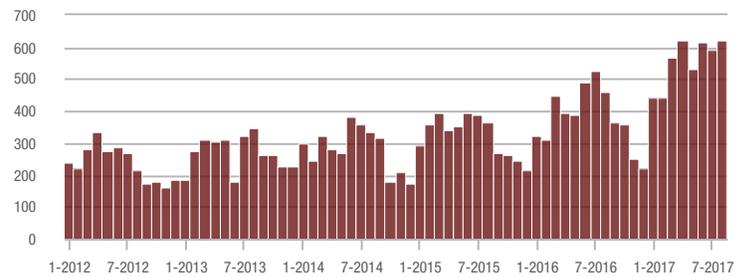
\$100,001 to \$200,000



\$200,001 to \$300,000

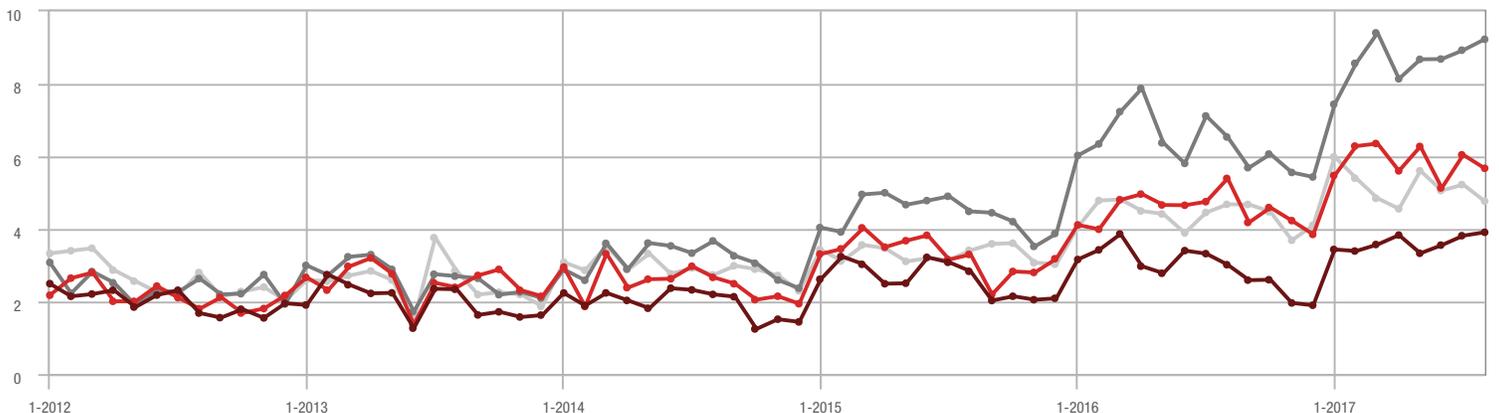


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2017

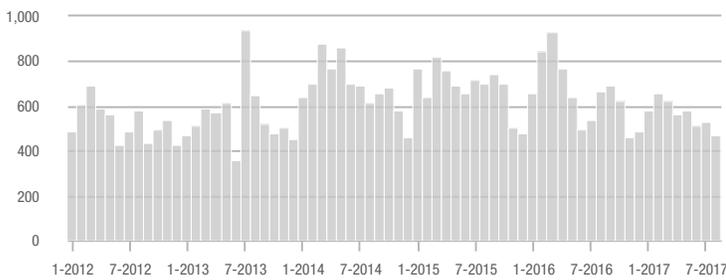
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Gastonia, NC

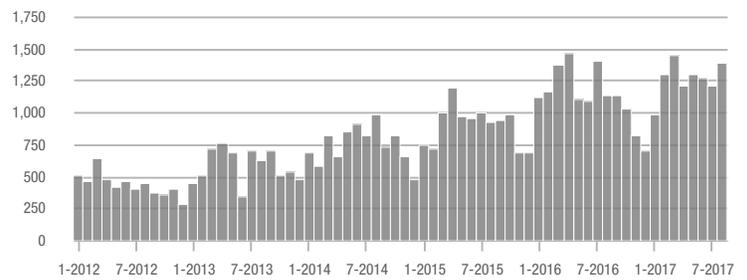
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	467	- 29.6%	- 11.6%	5.2	+ 10.6%	- 6.0%	106	- 38.4%	- 4.5%
\$100,001 to \$200,000	1,384	+ 22.2%	+ 14.1%	10.0	+ 49.3%	+ 5.0%	147	- 21.4%	+ 7.3%
\$200,001 to \$300,000	476	+ 3.0%	+ 11.2%	6.9	+ 27.8%	- 10.0%	76	- 26.2%	+ 20.6%
\$300,001 and Above	158	+ 36.2%	+ 9.0%	3.5	+ 59.1%	+ 3.3%	55	- 17.9%	- 1.8%
Total	2,485	+ 4.7%	+ 7.4%	7.3	+ 35.2%	+ 0.8%	384	- 27.4%	+ 4.6%

Showings

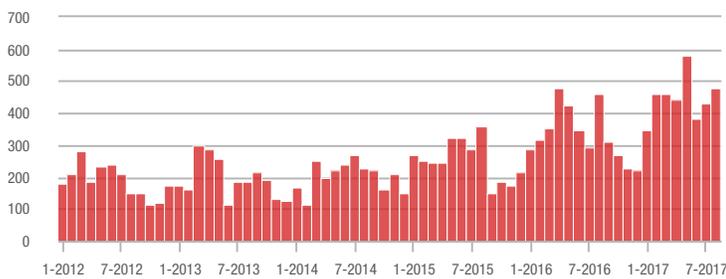
\$100,000 and Below



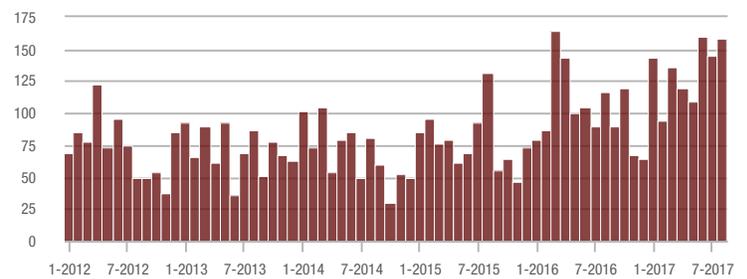
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

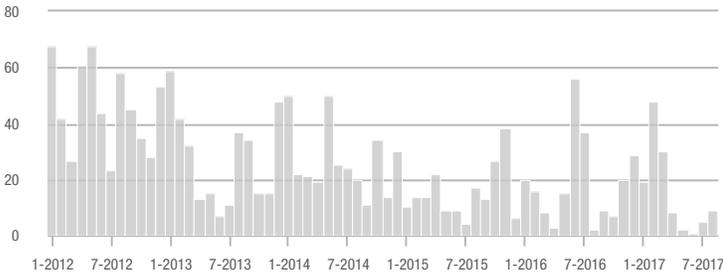


Huntersville, NC

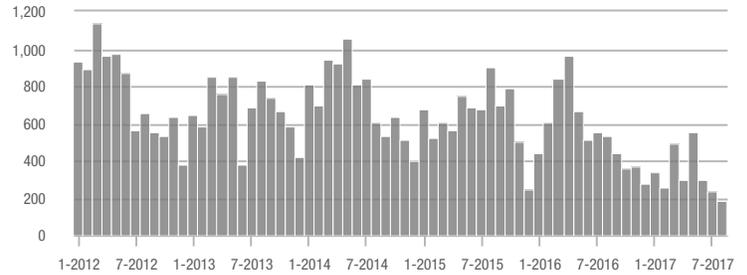
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	9	+ 350.0%	+ 80.0%	4.5	+ 1,400.0%	+ 50.0%	10	- 63.0%	+ 11.1%
\$100,001 to \$200,000	188	- 64.5%	- 21.3%	9.3	- 8.8%	- 16.2%	25	- 59.7%	- 13.8%
\$200,001 to \$300,000	923	- 18.8%	+ 1.0%	7.4	- 8.6%	- 4.9%	129	- 17.3%	+ 3.2%
\$300,001 and Above	1,231	+ 8.6%	- 18.4%	4.8	+ 6.7%	- 9.1%	294	- 3.9%	- 11.4%
Total	2,351	- 16.1%	- 11.8%	5.8	- 7.9%	- 6.8%	458	- 16.9%	- 7.5%

Showings

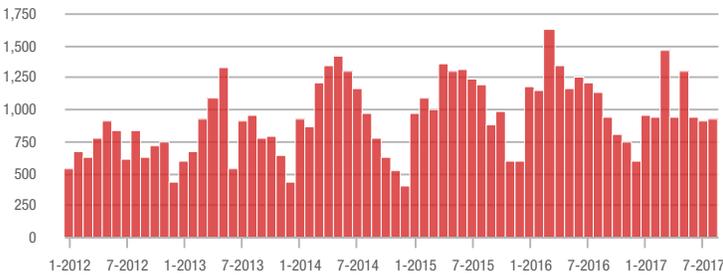
\$100,000 and Below



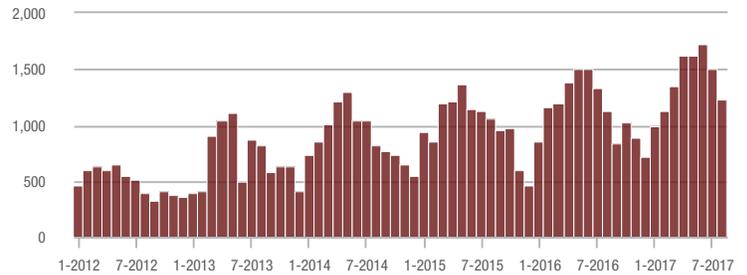
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

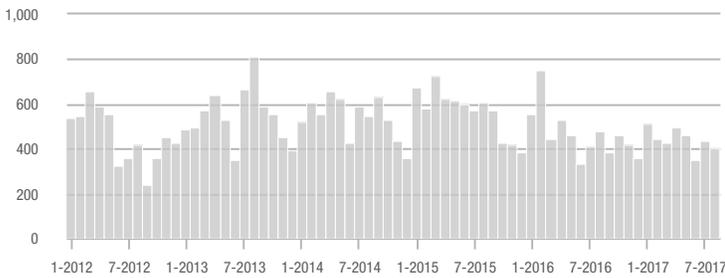


Iredell County, NC

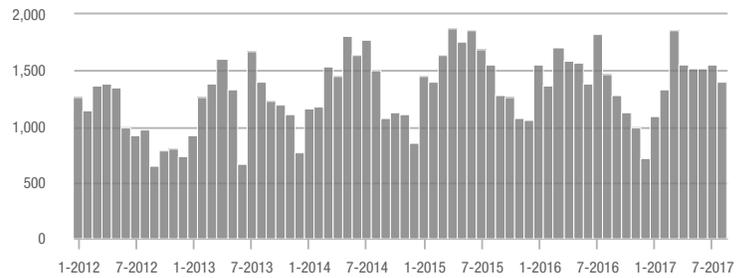
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	398	- 16.9%	- 8.5%	3.3	- 23.3%	- 4.7%	191	- 12.0%	- 4.0%
\$100,001 to \$200,000	1,399	- 4.3%	- 10.3%	6.3	+ 12.5%	- 11.7%	278	- 14.7%	- 1.8%
\$200,001 to \$300,000	1,065	- 32.0%	- 8.2%	4.7	- 19.0%	+ 2.0%	261	- 24.1%	- 10.0%
\$300,001 and Above	2,436	+ 7.3%	- 22.9%	3.8	+ 5.6%	- 17.7%	751	- 6.4%	- 7.4%
Total	5,298	- 8.3%	- 16.1%	4.4	- 2.2%	- 11.4%	1,481	- 12.3%	- 6.4%

Showings

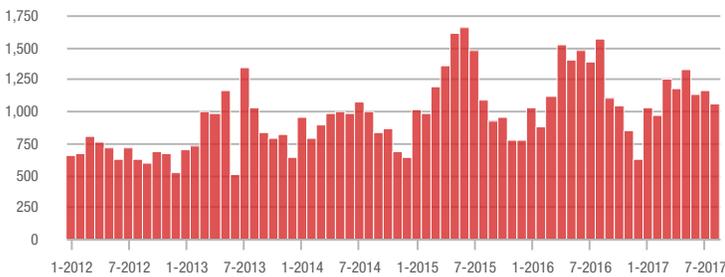
\$100,000 and Below



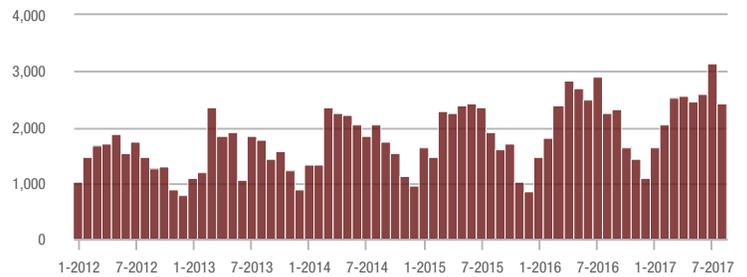
\$100,001 to \$200,000



\$200,001 to \$300,000

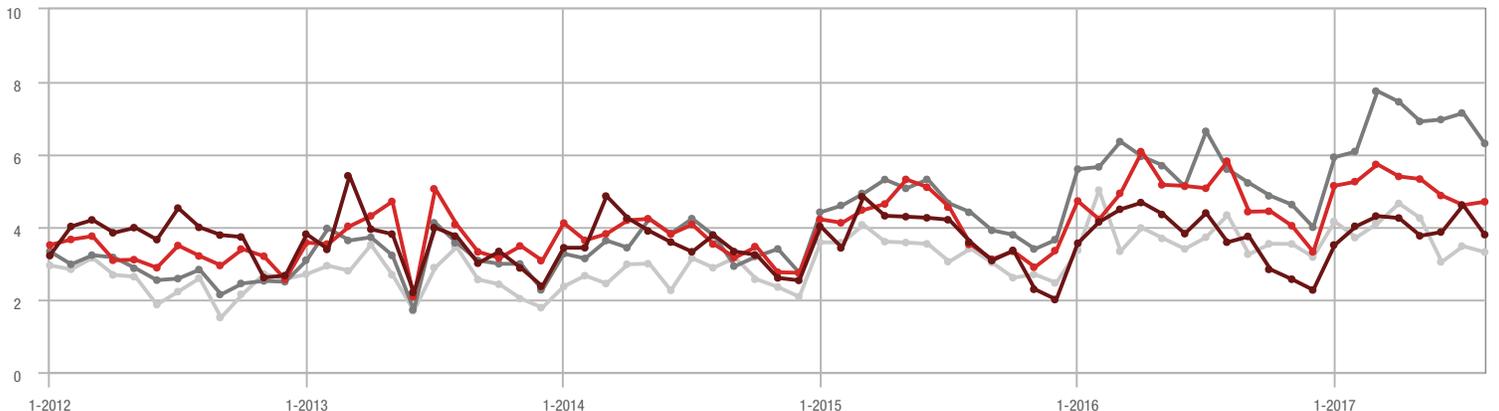


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

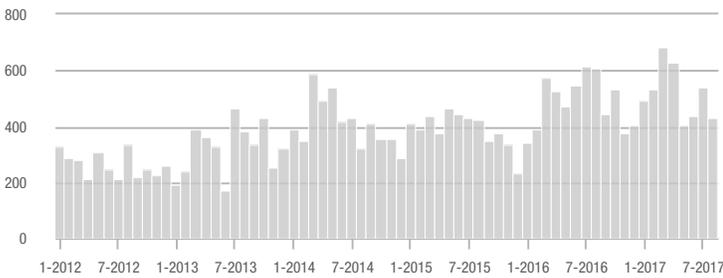


Kannapolis, NC

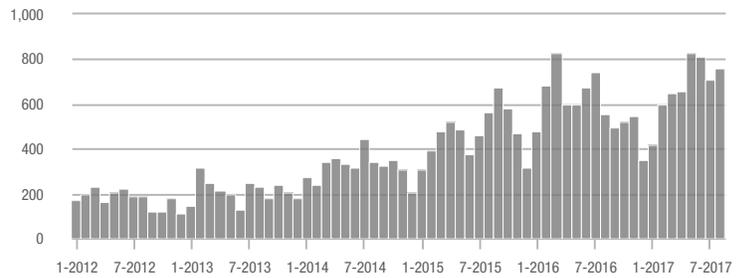
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	429	- 29.7%	- 20.1%	6.1	+ 7.0%	- 22.7%	89	- 37.8%	- 4.3%
\$100,001 to \$200,000	760	+ 37.4%	+ 6.9%	9.7	+ 29.3%	+ 12.2%	82	- 5.7%	- 3.5%
\$200,001 to \$300,000	91	- 23.5%	+ 97.8%	4.1	- 18.0%	+ 111.4%	24	- 20.0%	- 4.0%
\$300,001 and Above	77	+ 32.8%	- 25.2%	2.8	+ 16.7%	- 18.3%	32	- 5.9%	- 8.6%
Total	1,357	+ 1.3%	- 2.9%	6.9	+ 15.0%	+ 0.5%	227	- 22.8%	- 4.6%

Showings

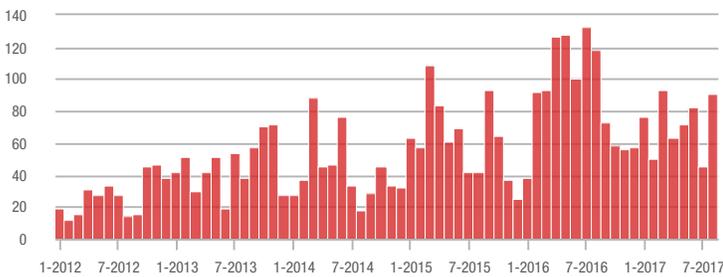
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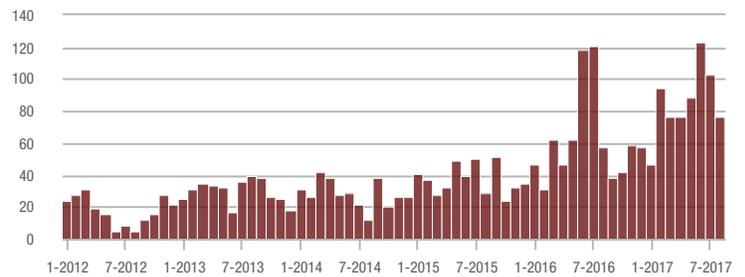
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

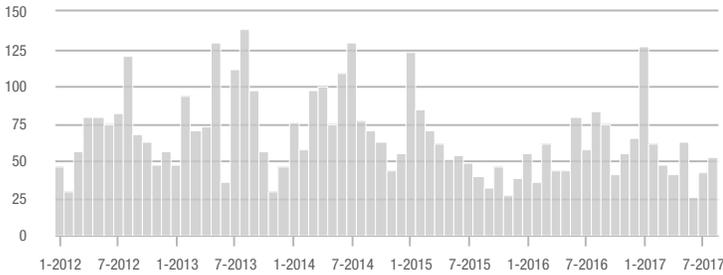


Lake Norman

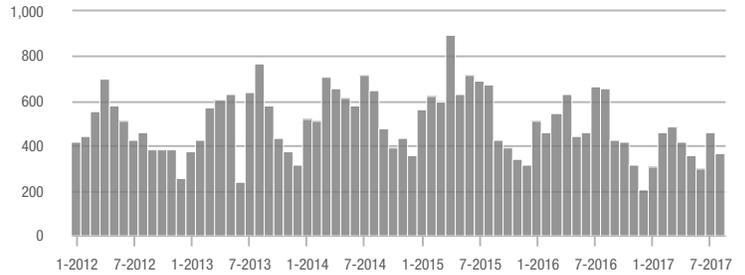
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	53	- 36.1%	+ 26.2%	0.7	- 63.2%	- 19.1%	93	- 24.4%	- 10.6%
\$100,001 to \$200,000	366	- 44.2%	- 20.6%	6.5	- 13.3%	- 25.4%	97	- 26.5%	- 4.9%
\$200,001 to \$300,000	727	- 18.8%	- 26.3%	6.1	+ 8.9%	- 12.2%	154	- 23.8%	- 16.3%
\$300,001 and Above	4,025	+ 7.9%	- 18.9%	4.5	+ 12.5%	- 12.1%	1,008	- 12.9%	- 8.9%
Total	5,171	- 3.6%	- 19.9%	4.7	+ 6.8%	- 13.1%	1,352	- 16.2%	- 9.7%

Showings

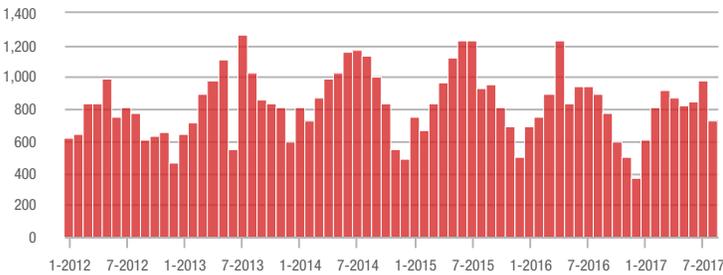
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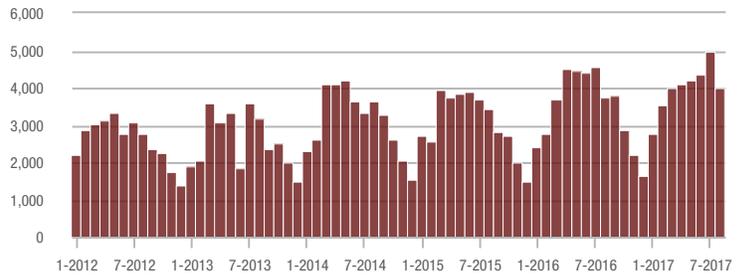
\$100,001 to \$200,000



\$200,001 to \$300,000

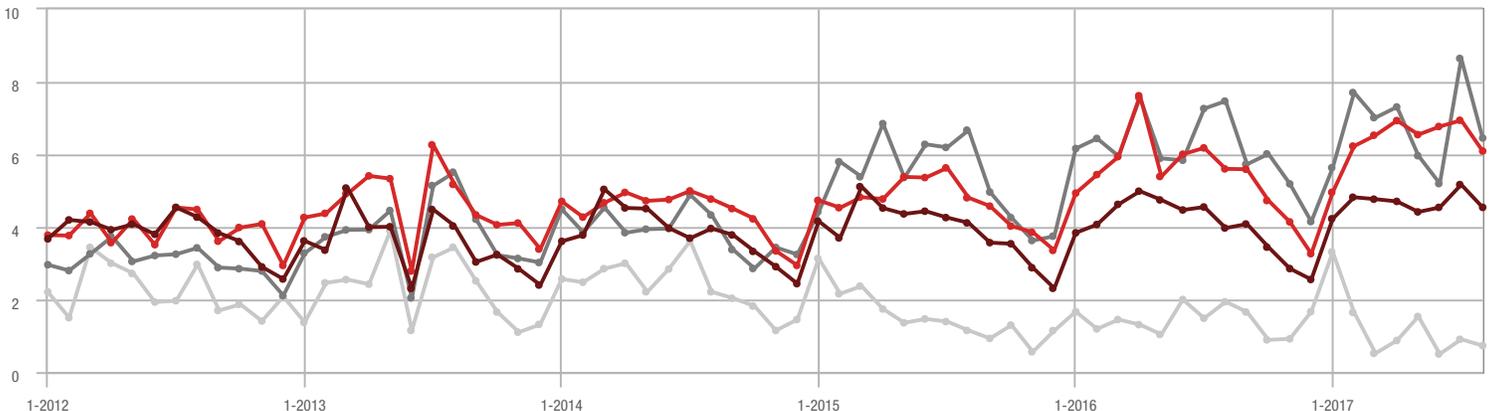


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

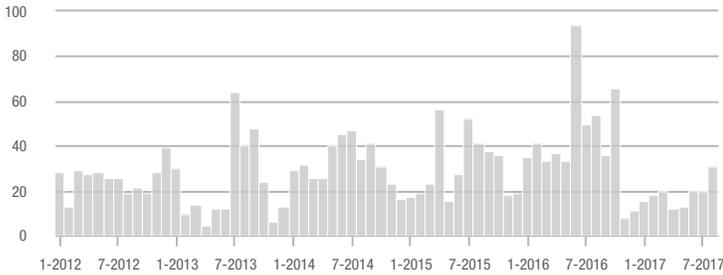


Lake Wylie

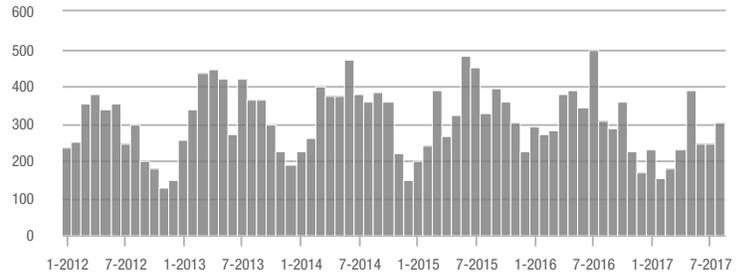
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	31	- 42.6%	+ 55.0%	0.5	- 72.2%	- 10.0%	66	- 16.5%	- 2.9%
\$100,001 to \$200,000	303	- 1.0%	+ 22.7%	7.7	+ 4.1%	+ 20.7%	57	- 25.0%	+ 1.8%
\$200,001 to \$300,000	365	- 27.9%	- 36.1%	5.8	- 6.5%	- 25.7%	82	- 30.5%	- 11.8%
\$300,001 and Above	1,344	+ 16.6%	- 12.7%	4.3	+ 19.4%	- 10.5%	360	- 13.9%	- 4.8%
Total	2,043	+ 1.2%	- 14.1%	4.7	+ 9.3%	- 11.0%	565	- 18.2%	- 5.0%

Showings

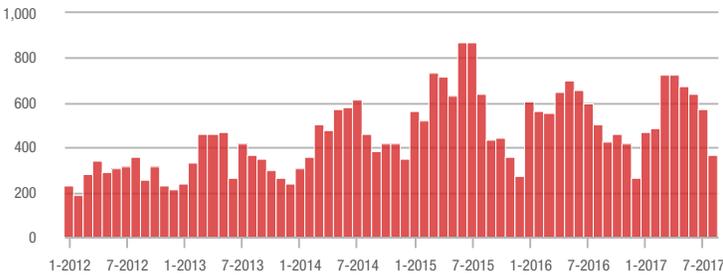
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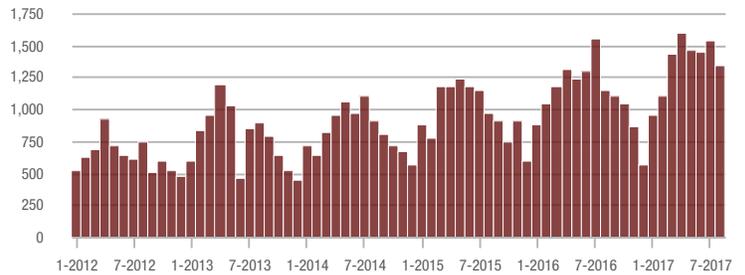
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



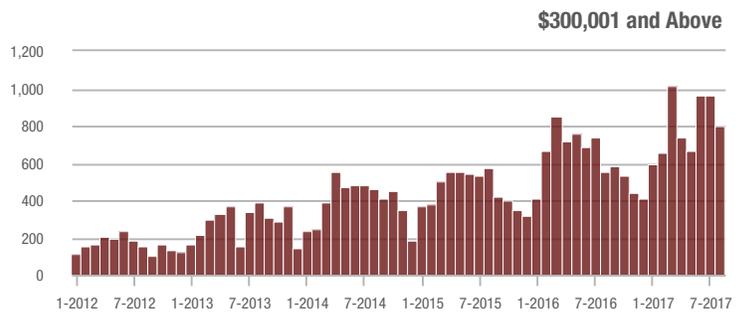
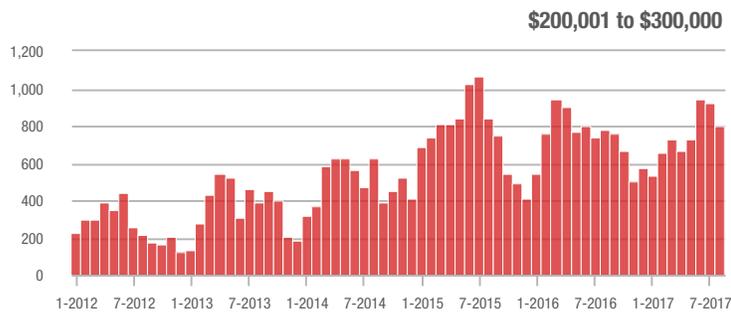
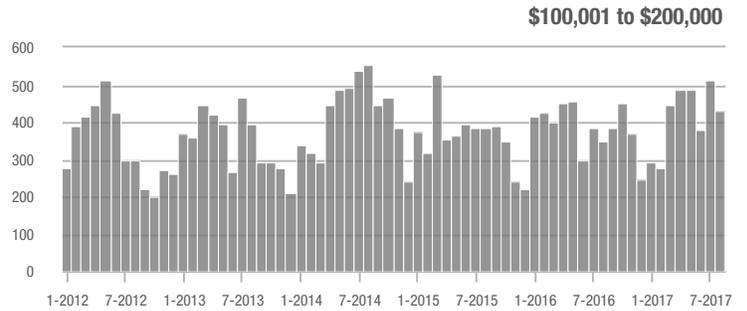
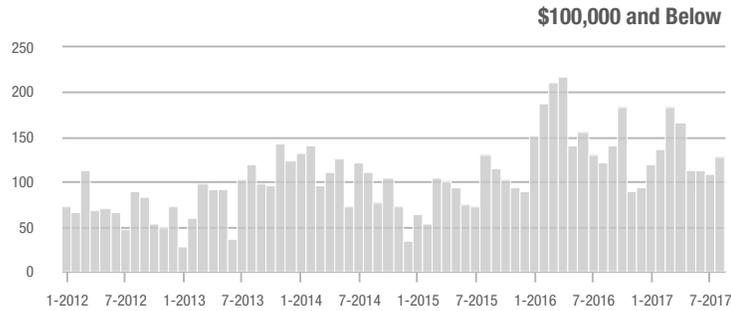
Showings Report for August 2017

Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	128	+ 5.8%	+ 16.4%	3.5	+ 66.7%	+ 16.3%	57	- 27.8%	- 5.0%
\$100,001 to \$200,000	431	+ 23.9%	- 16.3%	5.5	+ 12.2%	- 2.4%	91	- 9.9%	- 16.5%
\$200,001 to \$300,000	799	+ 2.7%	- 13.8%	6.7	- 2.9%	- 6.0%	131	+ 1.6%	- 10.9%
\$300,001 and Above	800	+ 45.5%	- 16.7%	3.8	+ 15.2%	- 20.3%	234	+ 12.0%	0.0%
Total	2,158	+ 20.1%	- 14.1%	4.9	+ 8.9%	- 11.2%	513	- 1.0%	- 6.7%

Showings



Buyer Interest (Showings/Listings)

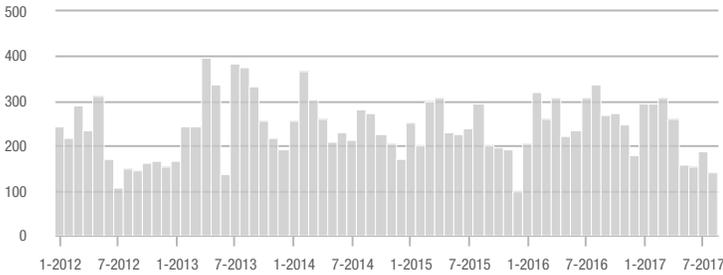


Lincoln County, NC

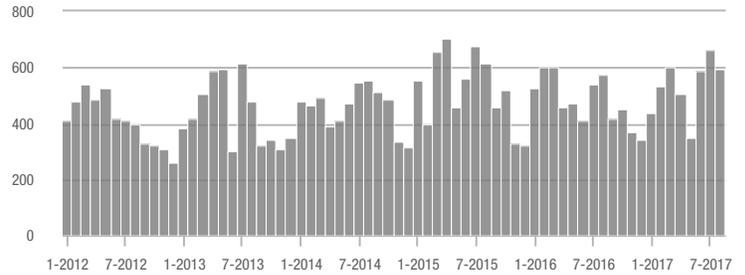
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	139	- 59.0%	- 26.1%	3.0	- 28.6%	- 18.8%	91	- 43.1%	- 11.7%
\$100,001 to \$200,000	592	+ 3.7%	- 11.1%	5.5	+ 5.8%	- 11.8%	123	- 10.2%	- 3.9%
\$200,001 to \$300,000	418	+ 12.4%	- 22.4%	4.3	0.0%	- 15.5%	116	+ 1.8%	- 12.8%
\$300,001 and Above	766	+ 9.9%	- 17.0%	3.8	+ 18.8%	- 6.9%	240	- 19.2%	- 11.8%
Total	1,915	- 3.2%	- 17.3%	4.2	+ 5.0%	- 10.4%	570	- 19.5%	- 10.4%

Showings

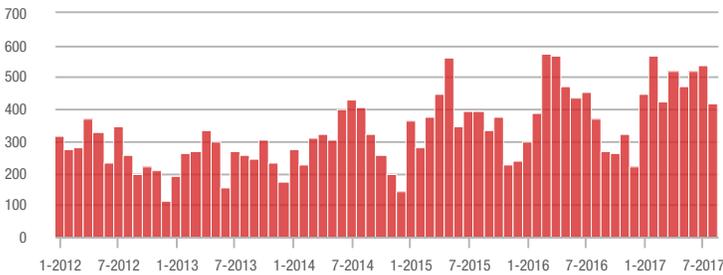
\$100,000 and Below



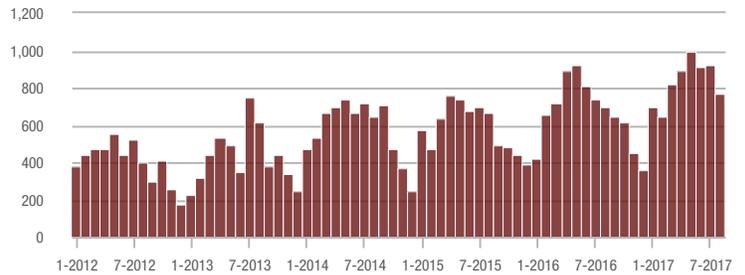
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

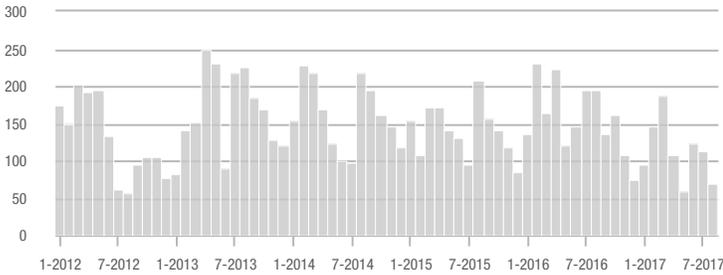


Lincolnton, NC

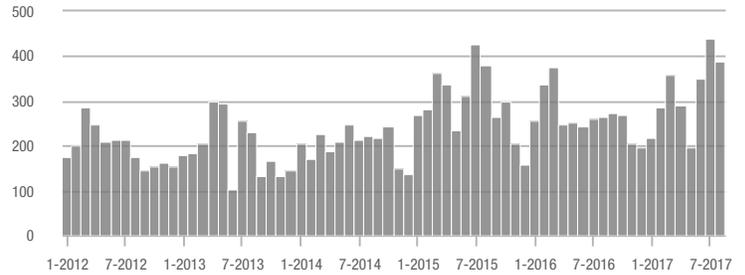
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	70	- 64.1%	- 38.1%	3.4	- 32.0%	- 24.1%	34	- 44.3%	- 17.1%
\$100,001 to \$200,000	389	+ 46.8%	- 11.8%	6.0	+ 57.9%	- 4.6%	72	- 10.0%	- 10.0%
\$200,001 to \$300,000	202	+ 72.6%	+ 34.7%	4.4	+ 4.8%	+ 24.7%	50	+ 38.9%	+ 6.4%
\$300,001 and Above	71	+ 69.0%	0.0%	2.5	+ 38.9%	- 1.6%	33	+ 17.9%	+ 6.5%
Total	732	+ 18.3%	- 5.5%	4.6	+ 17.9%	- 2.5%	189	- 7.8%	- 5.0%

Showings

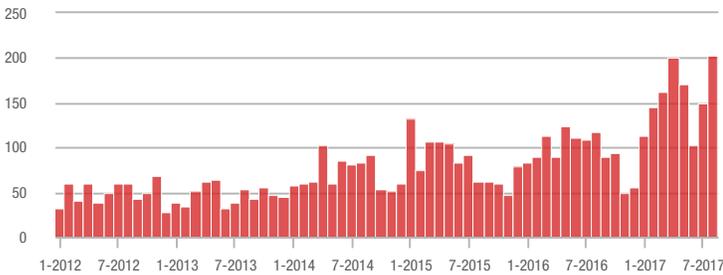
\$100,000 and Below



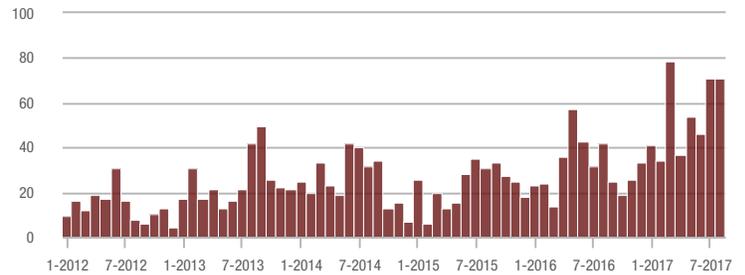
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

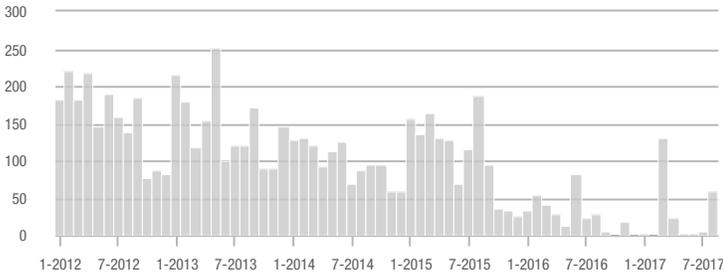


Matthews, NC

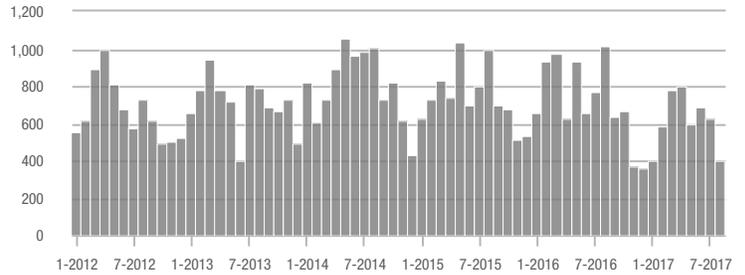
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	59	+ 118.5%	+ 1,080.0%	7.3	- 45.9%	+ 625.0%	10	+ 100.0%	+ 42.9%
\$100,001 to \$200,000	398	- 60.8%	- 36.6%	13.7	- 18.9%	- 19.3%	33	- 51.5%	- 21.4%
\$200,001 to \$300,000	825	- 14.6%	- 31.8%	10.1	+ 1.0%	- 7.6%	82	- 16.3%	- 26.1%
\$300,001 and Above	1,285	+ 15.0%	- 11.9%	5.7	0.0%	+ 1.3%	244	+ 7.0%	- 12.9%
Total	2,567	- 17.9%	- 22.2%	7.5	- 15.7%	- 7.1%	369	- 7.5%	- 16.1%

Showings

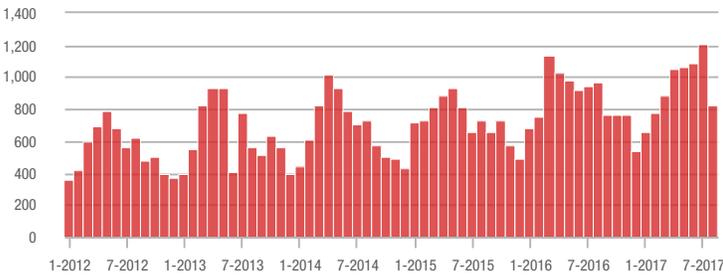
\$100,000 and Below



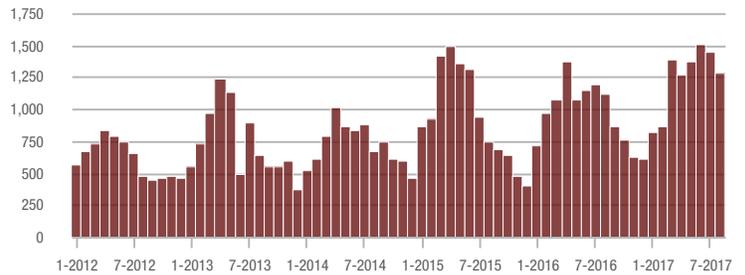
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

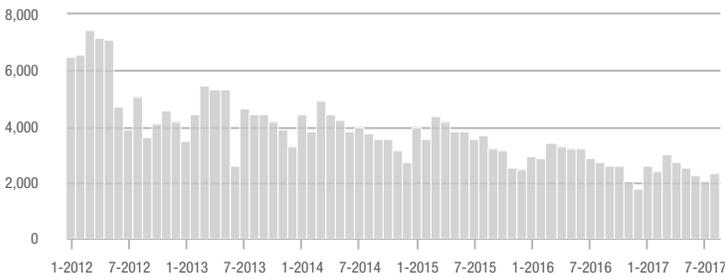


Mecklenburg County, NC

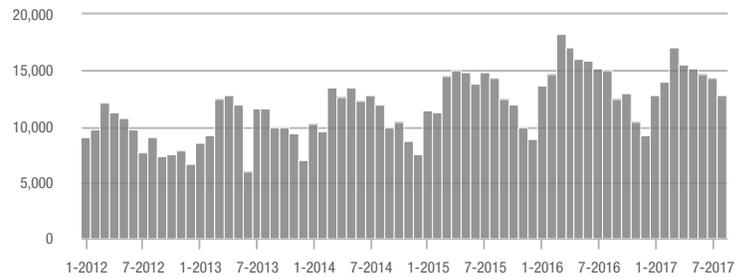
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,294	- 15.4%	+ 13.3%	10.6	+ 39.5%	+ 16.8%	269	- 43.6%	- 5.6%
\$100,001 to \$200,000	12,826	- 14.4%	- 10.9%	12.7	+ 23.3%	- 7.5%	1,051	- 33.8%	- 4.6%
\$200,001 to \$300,000	9,900	+ 2.3%	- 4.3%	8.8	+ 6.0%	- 0.4%	1,171	- 8.8%	- 4.9%
\$300,001 and Above	13,827	+ 3.6%	- 10.0%	5.6	- 3.4%	- 7.3%	2,702	- 0.4%	- 4.6%
Total	38,847	- 4.6%	- 7.8%	8.1	+ 3.8%	- 4.6%	5,193	- 14.3%	- 4.7%

Showings

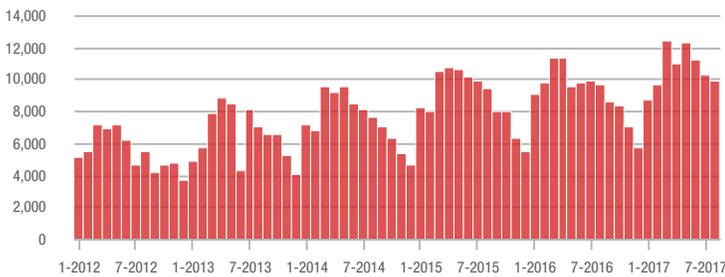
\$100,000 and Below



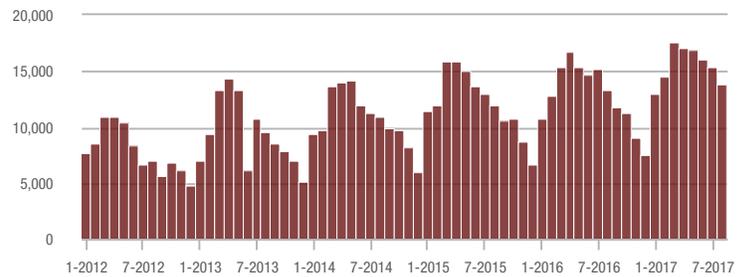
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

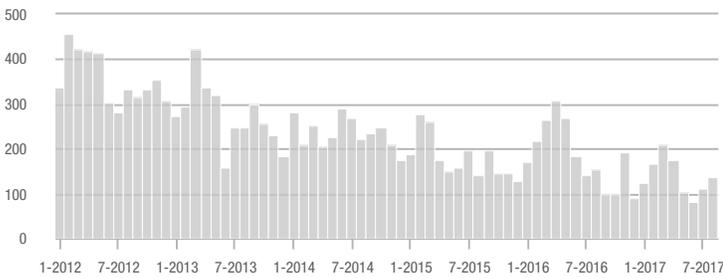


Monroe, NC

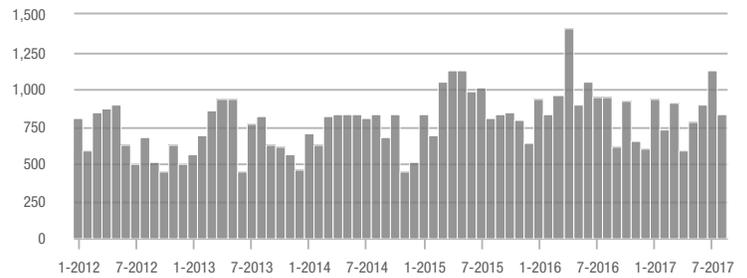
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	135	- 12.9%	+ 20.5%	5.8	+ 5.4%	+ 40.2%	36	- 32.1%	- 10.0%
\$100,001 to \$200,000	838	- 12.0%	- 26.0%	8.9	+ 30.9%	- 13.7%	106	- 33.8%	- 13.1%
\$200,001 to \$300,000	434	- 16.9%	- 10.7%	5.8	+ 13.7%	- 0.7%	84	- 25.7%	- 9.7%
\$300,001 and Above	162	+ 7.3%	- 6.9%	3.3	+ 26.9%	+ 2.1%	58	- 28.4%	- 10.8%
Total	1,569	- 11.9%	- 17.6%	6.6	+ 20.0%	- 6.9%	284	- 30.2%	- 11.3%

Showings

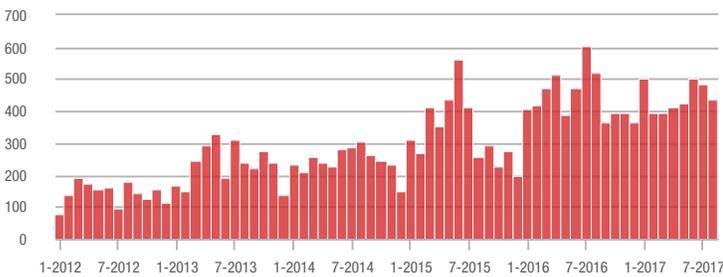
\$100,000 and Below



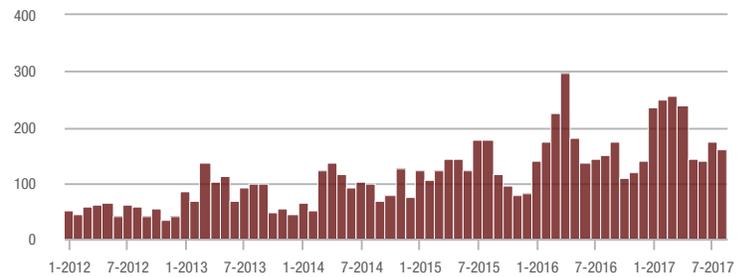
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

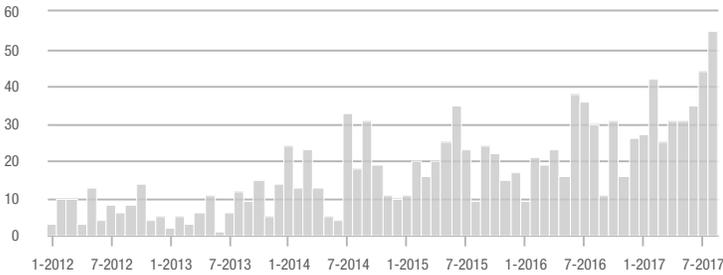


Montgomery County, NC

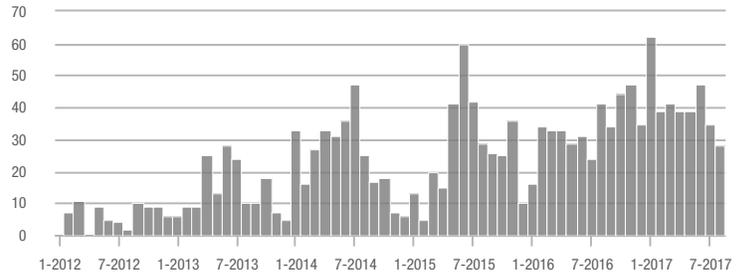
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	55	+ 83.3%	+ 25.0%	0.9	0.0%	- 7.9%	57	- 30.5%	- 10.9%
\$100,001 to \$200,000	28	- 31.7%	- 20.0%	0.8	- 50.0%	- 52.3%	34	- 46.9%	- 12.8%
\$200,001 to \$300,000	14	- 26.3%	- 62.2%	1.4	+ 180.0%	- 30.0%	18	- 53.8%	- 25.0%
\$300,001 and Above	153	+ 45.7%	- 14.0%	3.0	+ 76.5%	- 9.2%	77	- 26.0%	- 3.8%
Total	250	+ 28.2%	- 15.0%	1.9	+ 35.7%	- 11.6%	186	- 35.6%	- 10.1%

Showings

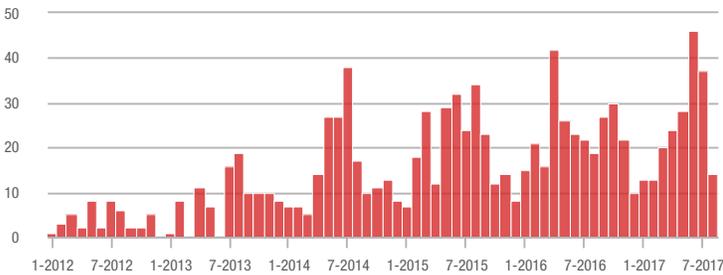
\$100,000 and Below



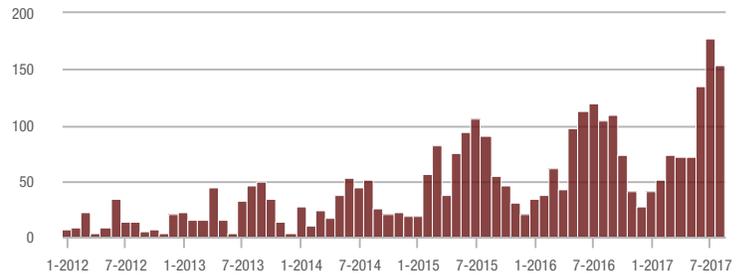
\$100,001 to \$200,000



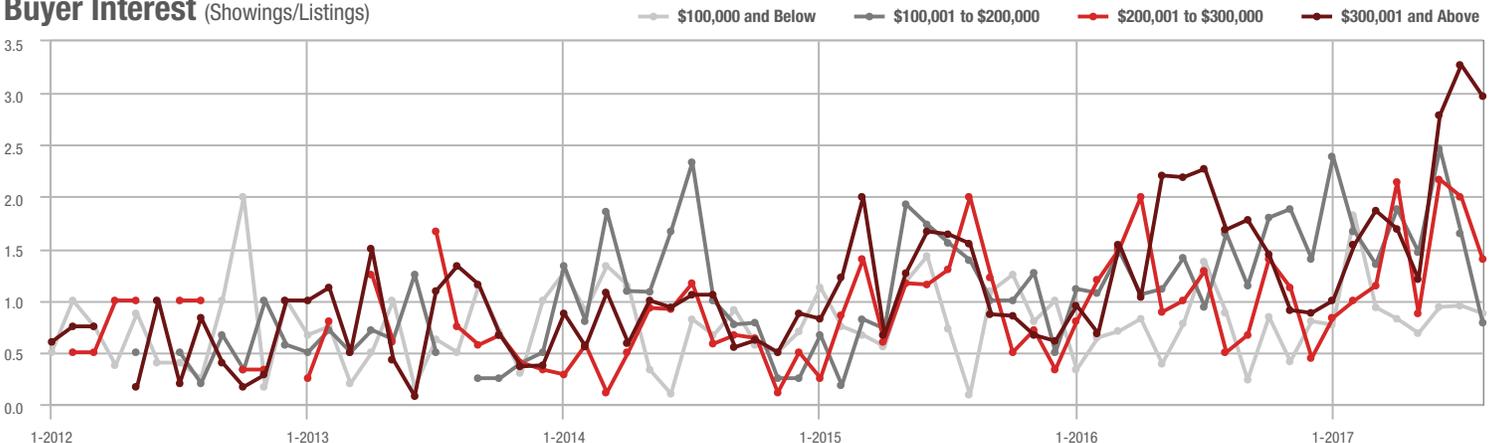
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

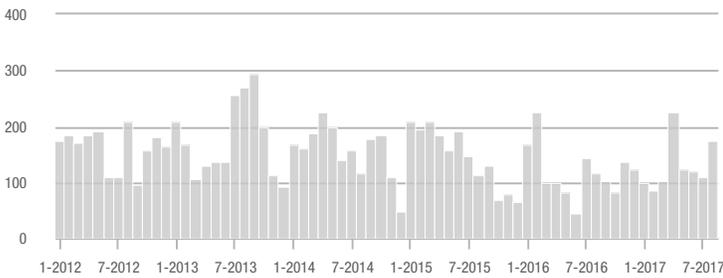


Mooresville, NC

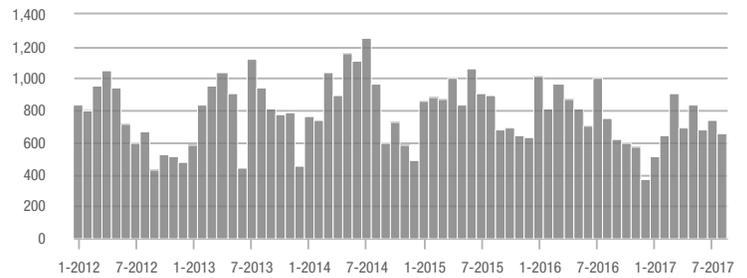
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	173	+ 47.9%	+ 57.3%	4.9	- 2.0%	+ 16.2%	59	- 9.2%	+ 11.3%
\$100,001 to \$200,000	659	- 12.7%	- 10.5%	8.6	+ 30.3%	- 3.0%	97	- 29.2%	- 9.3%
\$200,001 to \$300,000	767	- 34.8%	- 12.3%	5.4	- 18.2%	+ 0.8%	164	- 23.7%	- 12.8%
\$300,001 and Above	2,198	+ 6.7%	- 20.2%	4.1	+ 5.1%	- 15.2%	616	- 2.8%	- 6.9%
Total	3,797	- 7.6%	- 15.2%	4.8	- 2.0%	- 9.6%	936	- 10.9%	- 7.3%

Showings

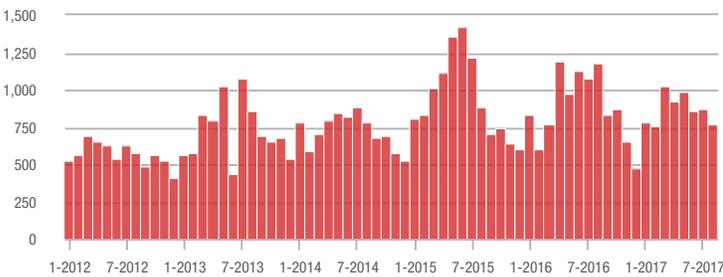
\$100,000 and Below



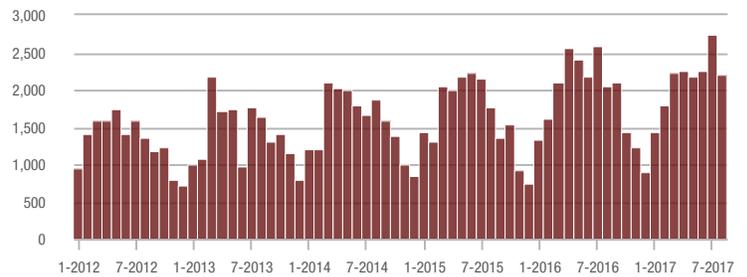
\$100,001 to \$200,000



\$200,001 to \$300,000

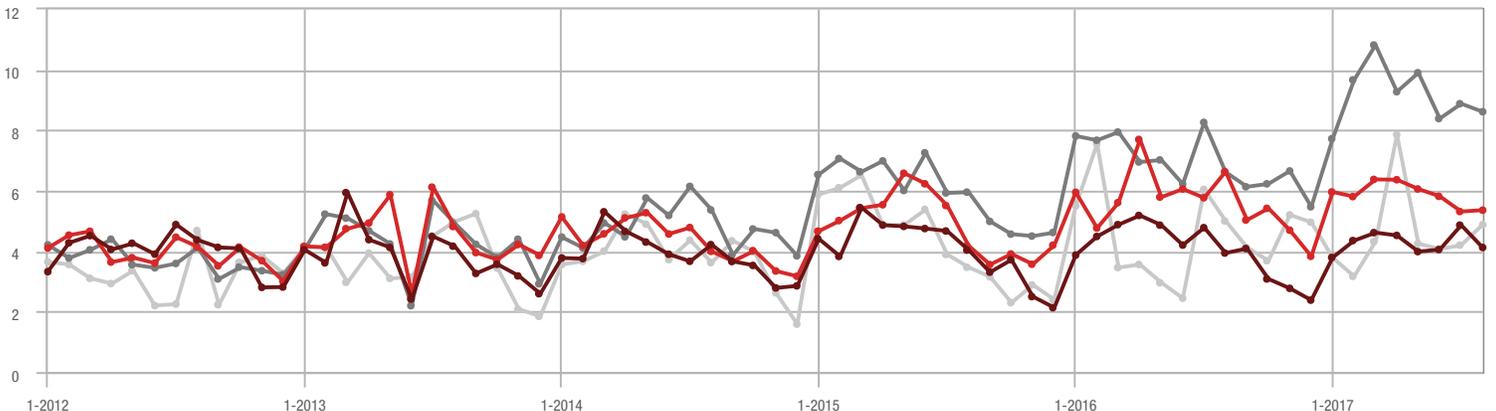


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

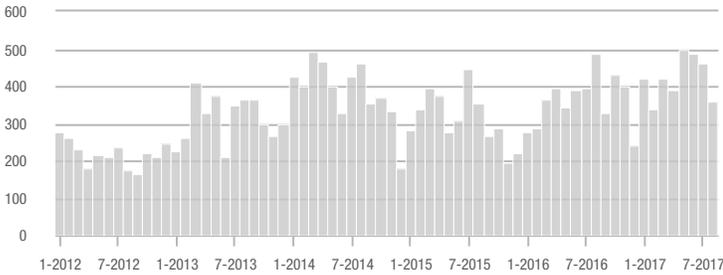


Rock Hill, SC

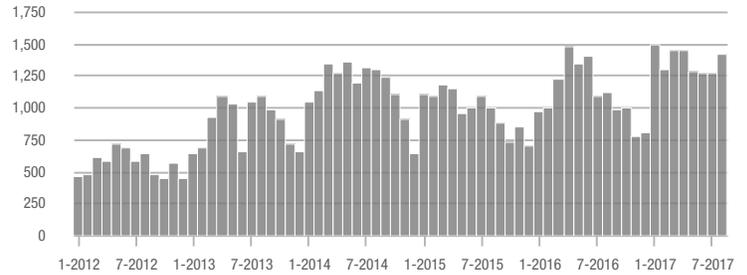
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	357	- 26.5%	- 22.6%	6.2	+ 40.9%	- 0.8%	87	- 46.3%	- 20.2%
\$100,001 to \$200,000	1,428	+ 27.4%	+ 13.0%	11.1	+ 32.1%	+ 6.8%	132	- 7.0%	+ 5.6%
\$200,001 to \$300,000	737	+ 47.1%	+ 5.9%	6.7	+ 13.6%	- 9.7%	112	+ 14.3%	+ 12.0%
\$300,001 and Above	428	+ 79.1%	- 14.6%	3.8	+ 65.2%	- 21.7%	122	- 5.4%	+ 4.3%
Total	2,950	+ 25.7%	+ 1.0%	7.3	+ 32.7%	- 2.5%	453	- 14.7%	+ 0.4%

Showings

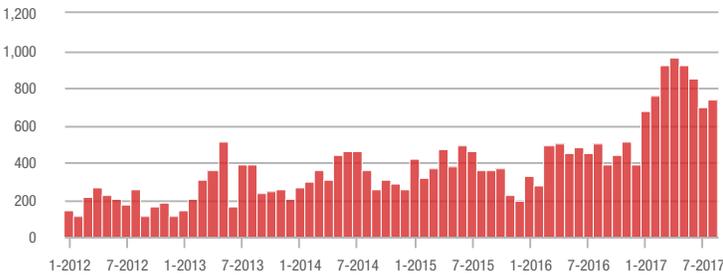
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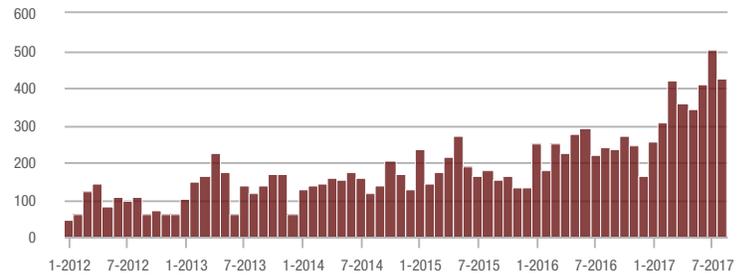
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

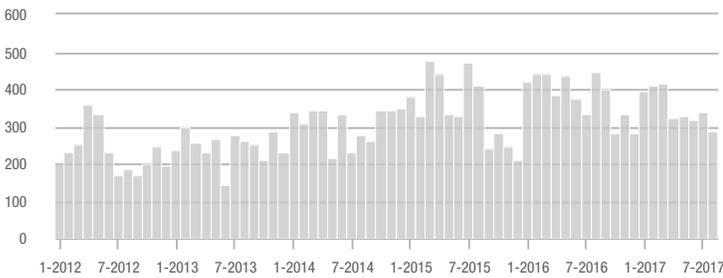


Salisbury, NC

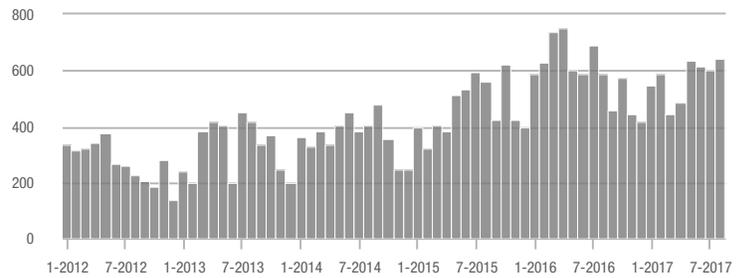
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	289	- 34.9%	- 15.0%	3.7	+ 12.1%	- 7.9%	107	- 37.1%	- 8.5%
\$100,001 to \$200,000	644	+ 9.9%	+ 6.4%	5.5	+ 14.6%	+ 1.7%	130	- 8.5%	0.0%
\$200,001 to \$300,000	216	+ 18.7%	- 3.6%	3.0	- 9.1%	- 16.2%	82	+ 20.6%	+ 13.9%
\$300,001 and Above	113	+ 50.7%	+ 34.5%	2.0	+ 53.8%	+ 15.7%	60	- 20.0%	+ 5.3%
Total	1,262	- 1.9%	+ 0.7%	4.0	+ 11.1%	- 3.9%	379	- 16.7%	+ 0.8%

Showings

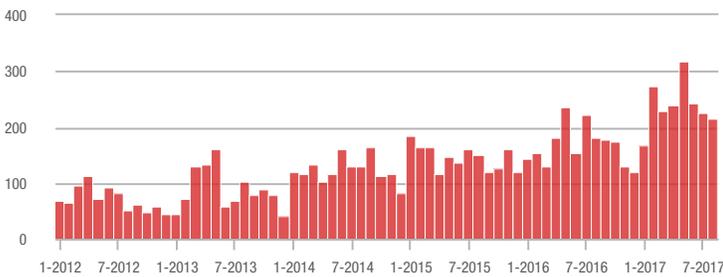
\$100,000 and Below



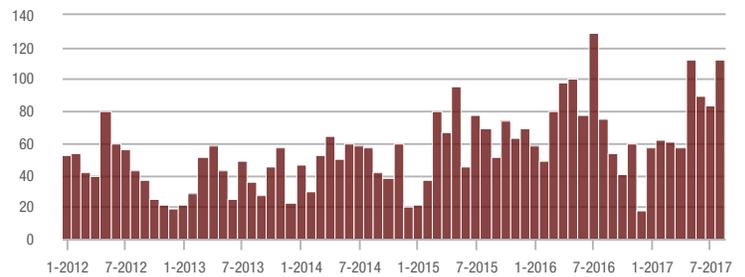
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

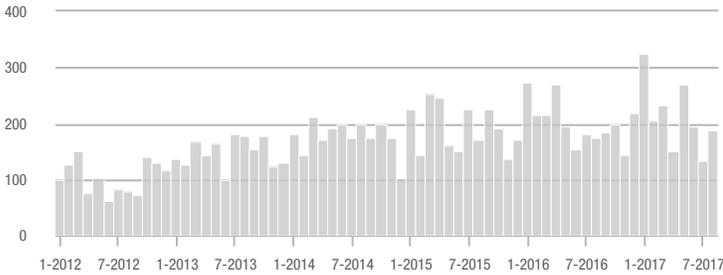


Stanly County, NC

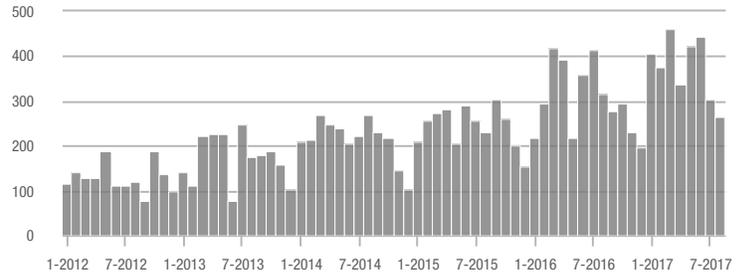
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	189	+ 9.2%	+ 40.0%	3.2	+ 33.3%	+ 26.5%	83	- 30.3%	+ 2.5%
\$100,001 to \$200,000	266	- 16.4%	- 12.8%	3.7	+ 19.4%	- 18.6%	87	- 38.3%	+ 2.4%
\$200,001 to \$300,000	151	+ 42.5%	- 0.7%	2.9	+ 45.0%	- 11.7%	62	- 10.1%	+ 10.7%
\$300,001 and Above	159	+ 29.3%	- 22.1%	2.5	+ 4.2%	- 16.7%	78	- 4.9%	- 6.0%
Total	765	+ 6.3%	- 3.9%	3.1	+ 19.2%	- 8.9%	310	- 24.6%	+ 1.6%

Showings

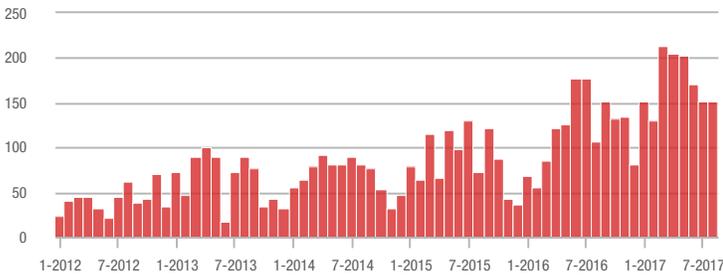
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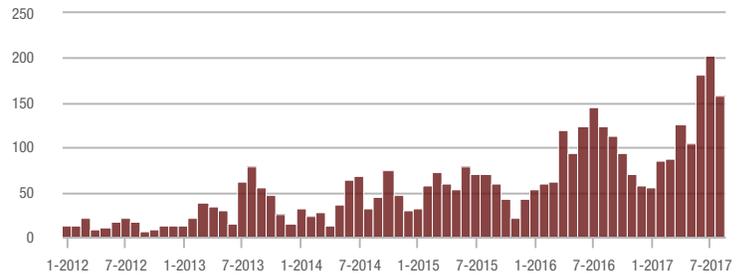
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

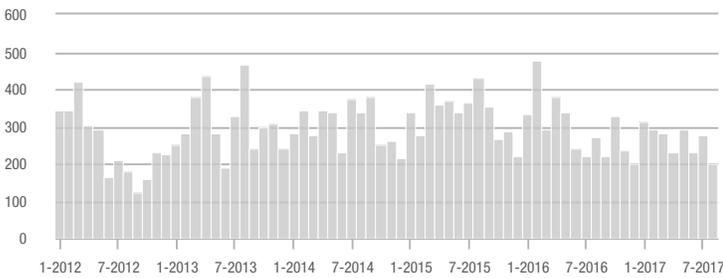


Statesville, NC

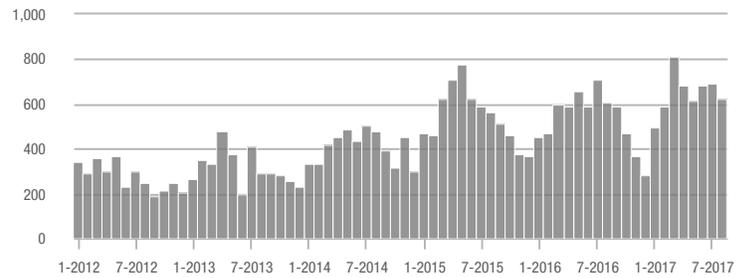
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	199	- 26.8%	- 28.7%	3.1	- 22.5%	- 18.0%	93	- 14.7%	- 7.0%
\$100,001 to \$200,000	624	+ 2.3%	- 9.7%	5.1	+ 2.0%	- 18.1%	152	- 0.7%	+ 5.6%
\$200,001 to \$300,000	224	- 31.3%	+ 4.2%	3.2	- 28.9%	+ 3.3%	81	- 12.9%	0.0%
\$300,001 and Above	104	+ 40.5%	- 43.2%	1.6	+ 45.5%	- 42.4%	78	- 16.1%	- 6.0%
Total	1,151	- 10.2%	- 15.9%	3.6	- 7.7%	- 16.3%	404	- 9.8%	- 1.0%

Showings

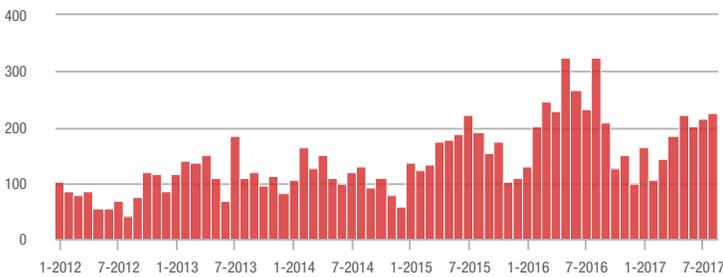
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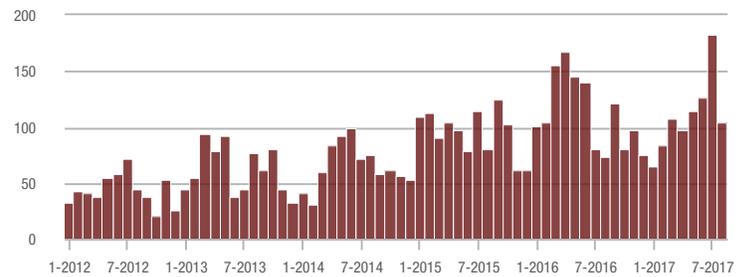
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

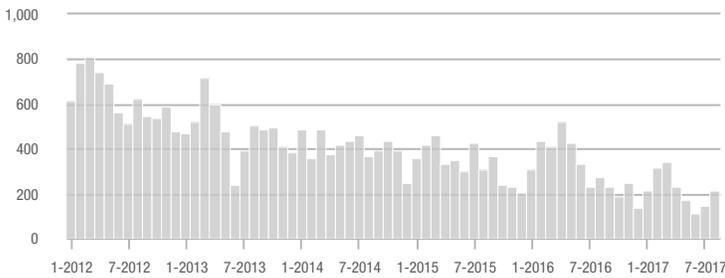


Union County, NC

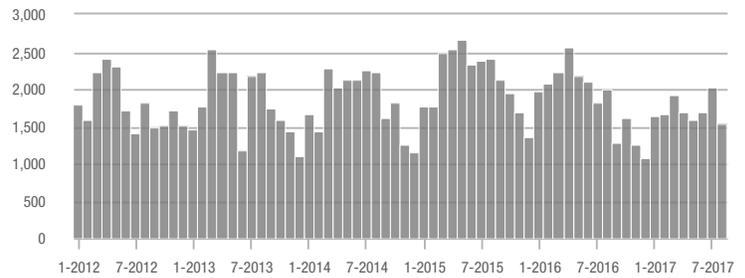
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	211	- 23.0%	+ 41.6%	4.0	- 9.1%	+ 53.3%	91	- 28.3%	- 7.1%
\$100,001 to \$200,000	1,537	- 23.5%	- 24.2%	8.9	+ 17.1%	- 12.7%	201	- 38.0%	- 12.6%
\$200,001 to \$300,000	1,771	- 10.1%	- 7.4%	7.0	+ 4.5%	+ 1.4%	294	- 15.8%	- 7.8%
\$300,001 and Above	3,664	+ 19.8%	- 12.7%	5.2	+ 20.9%	- 2.2%	828	- 9.1%	- 11.3%
Total	7,183	- 1.8%	- 13.3%	6.1	+ 10.9%	- 3.4%	1,414	- 17.4%	- 10.6%

Showings

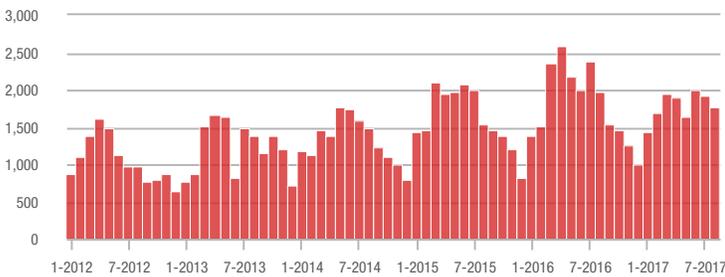
\$100,000 and Below



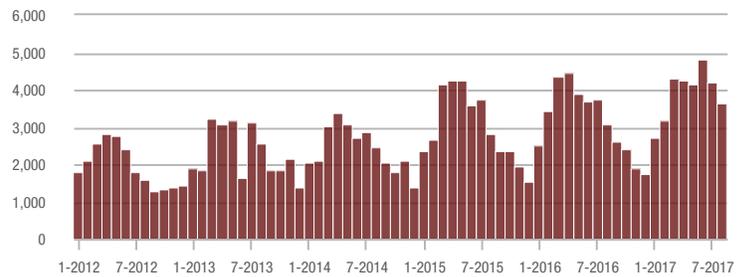
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

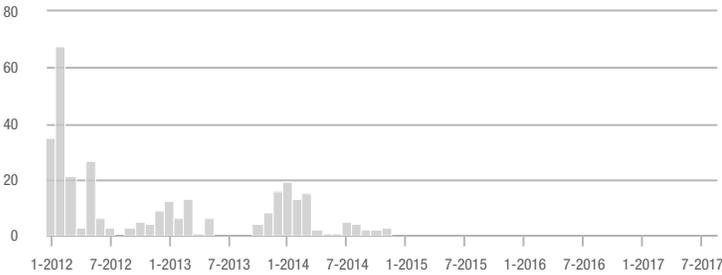


Uptown Charlotte

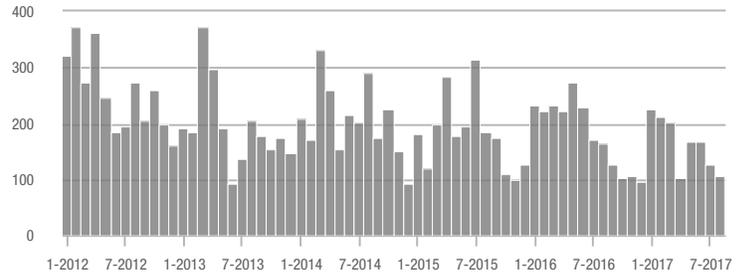
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	107	- 35.2%	- 14.4%	11.9	+ 36.8%	+ 14.1%	9	- 52.6%	- 25.0%
\$200,001 to \$300,000	465	+ 26.0%	+ 25.3%	10.6	+ 1.0%	+ 28.2%	44	+ 25.7%	- 2.2%
\$300,001 and Above	431	+ 2.6%	- 23.3%	6.1	+ 17.3%	- 17.2%	73	- 12.0%	- 8.8%
Total	1,003	+ 5.1%	- 5.2%	8.1	+ 14.1%	+ 2.5%	126	- 8.0%	- 8.0%

Showings

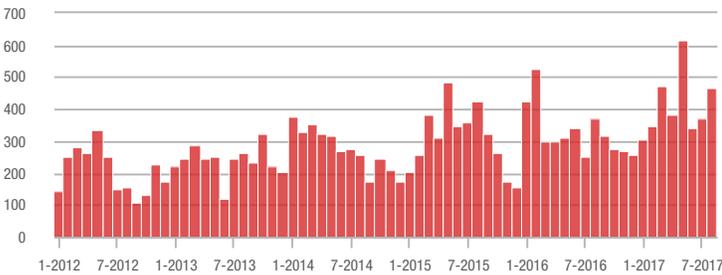
\$100,000 and Below



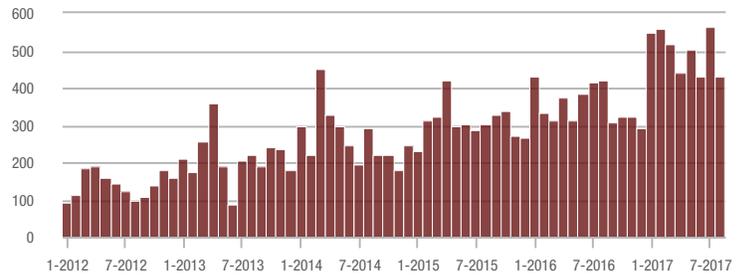
\$100,001 to \$200,000



\$200,001 to \$300,000

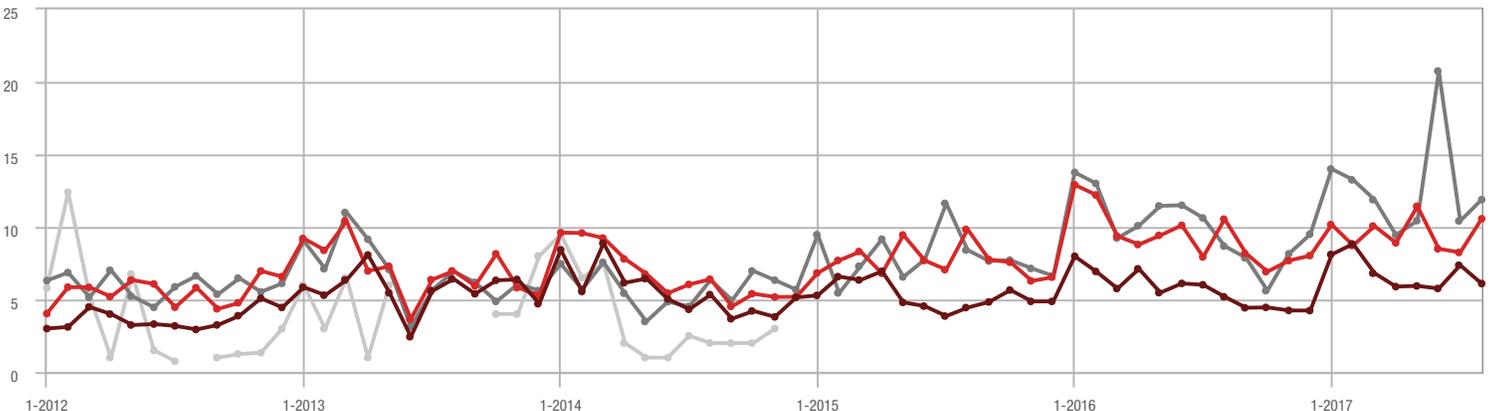


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for August 2017

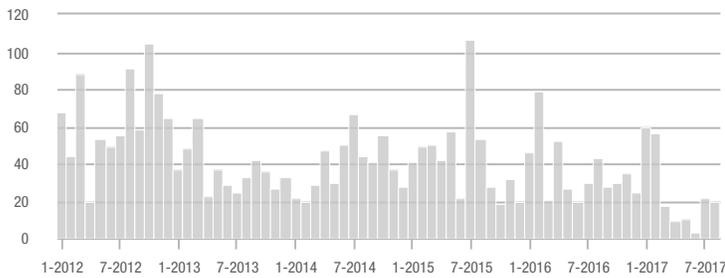
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Waxhaw, NC

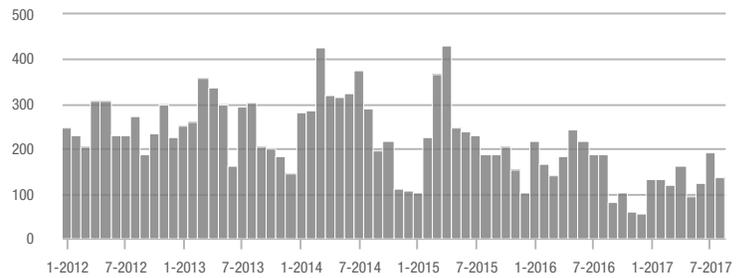
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	20	- 53.5%	- 9.1%	1.1	- 63.3%	- 29.3%	33	- 5.7%	+ 3.1%
\$100,001 to \$200,000	135	- 28.9%	- 29.7%	4.9	- 3.9%	- 20.8%	35	- 44.4%	- 10.3%
\$200,001 to \$300,000	227	- 45.6%	- 19.8%	4.6	- 32.4%	- 12.2%	68	- 25.3%	- 6.8%
\$300,001 and Above	1,927	+ 18.1%	- 13.3%	5.6	+ 19.1%	- 1.1%	395	- 7.7%	- 12.0%
Total	2,309	+ 1.2%	- 15.1%	5.3	+ 6.0%	- 4.2%	531	- 13.9%	- 10.5%

Showings

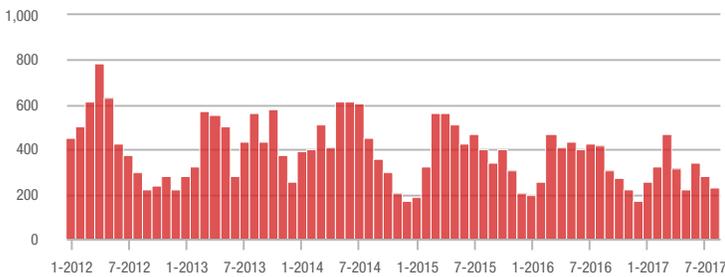
\$100,000 and Below



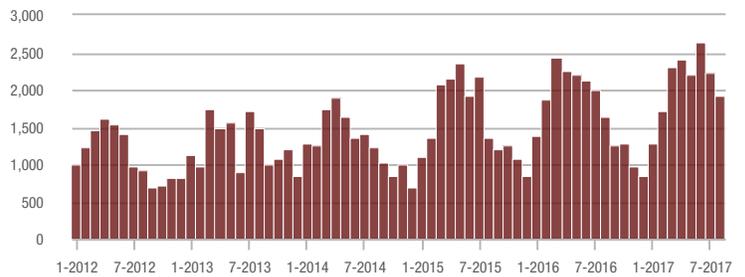
\$100,001 to \$200,000



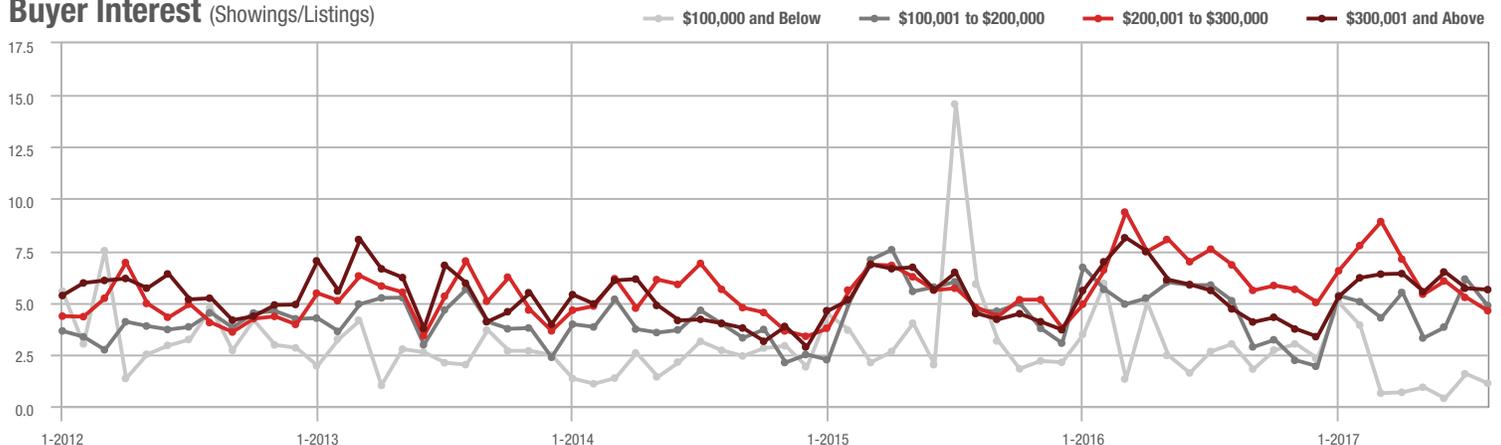
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

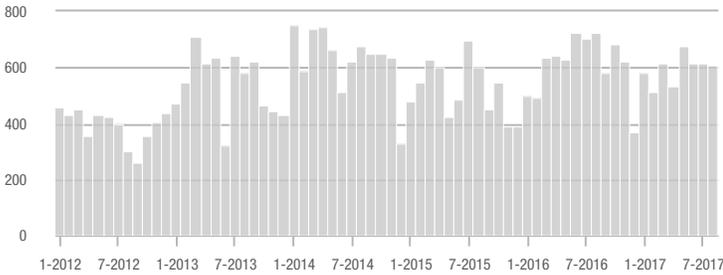


York County, SC

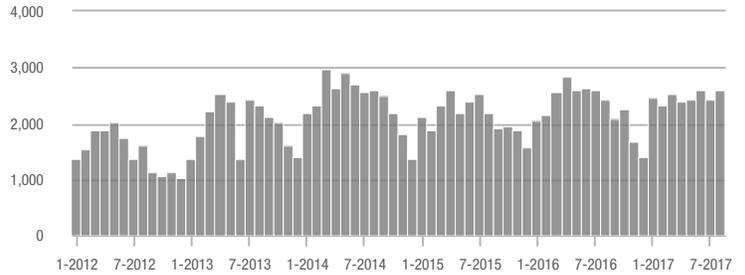
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change	August 2017	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	606	- 16.8%	- 1.5%	4.7	+ 20.5%	+ 9.7%	210	- 35.4%	- 12.5%
\$100,001 to \$200,000	2,599	+ 7.6%	+ 7.3%	10.3	+ 25.6%	+ 5.3%	277	- 19.0%	+ 1.8%
\$200,001 to \$300,000	2,074	+ 4.0%	- 13.7%	6.8	- 2.9%	- 13.3%	324	- 3.3%	- 3.3%
\$300,001 and Above	2,605	+ 17.3%	- 12.6%	4.7	+ 14.6%	- 10.9%	633	- 11.7%	- 4.2%
Total	7,884	+ 7.1%	- 6.4%	6.4	+ 14.3%	- 4.6%	1,444	- 16.0%	- 4.2%

Showings

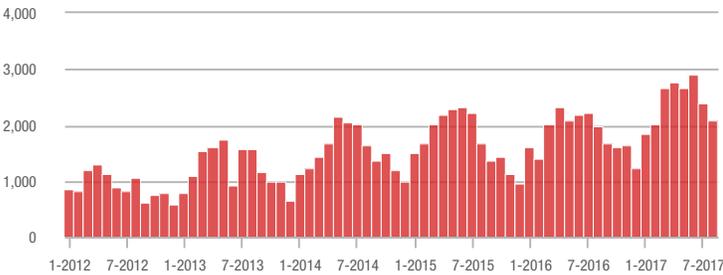
\$100,000 and Below



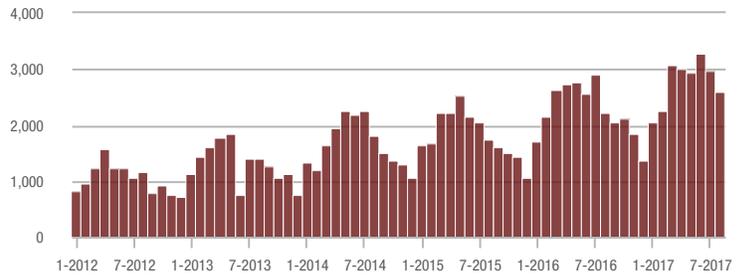
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

