

Showings Statistics

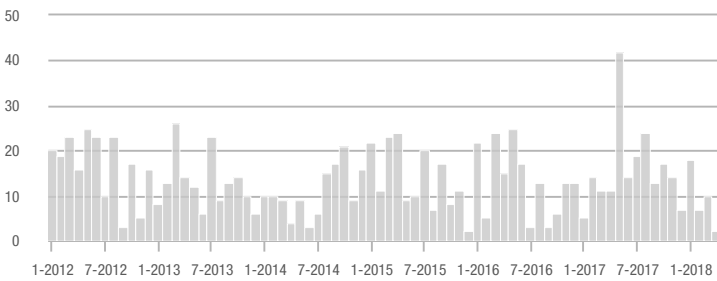
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	17	1.3	17
Anson County, NC	102	2.1	78
Cabarrus County, NC	7,336	9.1	936
Charlotte MSA	84,438	8.9	10,946
City of Charlotte, NC	36,170	10.8	3,603
Concord, NC	4,382	9.3	540
Davidson, NC	1,328	8.0	187
Denver, NC	1,208	5.6	262
Fort Mill, SC	3,497	9.3	443
Gaston County, NC	5,094	7.7	816
Gastonia, NC	2,681	9.3	328
Huntersville, NC	3,336	8.5	432
Iredell County, NC	5,874	5.6	1,279
Kannapolis, NC	1,536	9.4	188
Lake Norman	5,862	5.8	1,222
Lake Wylie	2,595	6.2	540
Lancaster County, SC	2,745	6.3	520
Lincoln County, NC	2,317	5.6	512
Lincolnton, NC	774	6.1	149
Matthews, NC	3,248	11.3	312
Mecklenburg County, NC	45,202	10.3	4,758
Monroe, NC	1,699	7.6	272
Montgomery County, NC	176	1.8	155
Mooresville, NC	3,999	5.7	802
Rock Hill, SC	3,329	9.2	399
Salisbury, NC	1,470	5.7	324
Stanly County, NC	921	3.9	315
Statesville, NC	1,386	5.2	346
Union County, NC	9,062	7.8	1,385
Uptown Charlotte	917	7.9	118
Waxhaw, NC	3,107	7.3	524
York County, SC	9,878	8.4	1,362

Alexander County, NC

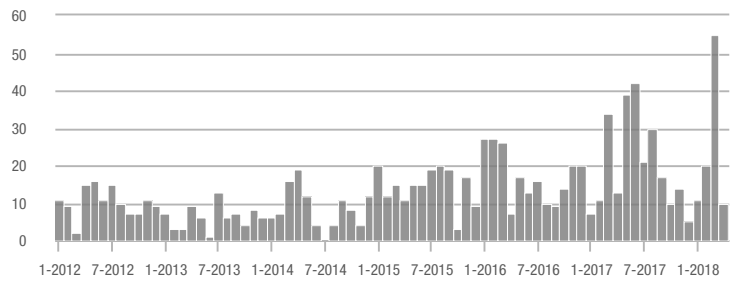
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 81.8%	- 80.0%	1.0	- 44.4%	- 66.7%	3	- 81.3%	- 25.0%
\$100,001 to \$200,000	10	- 23.1%	- 81.8%	2.5	+ 150.0%	- 85.6%	6	- 70.0%	- 33.3%
\$200,001 to \$300,000	1	- 94.7%	- 92.9%	0.5	- 72.2%	- 68.8%	4	- 76.5%	- 50.0%
\$300,001 and Above	4	- 50.0%	0.0%	1.3	+ 160.0%	0.0%	4	- 77.8%	- 33.3%
Total	17	- 66.7%	- 79.5%	1.3	+ 8.3%	- 74.4%	17	- 76.1%	- 37.0%

Showings

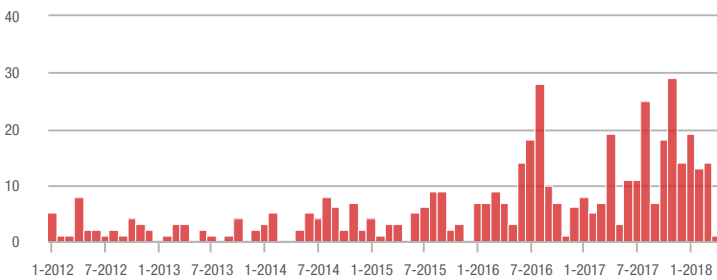
\$100,000 and Below



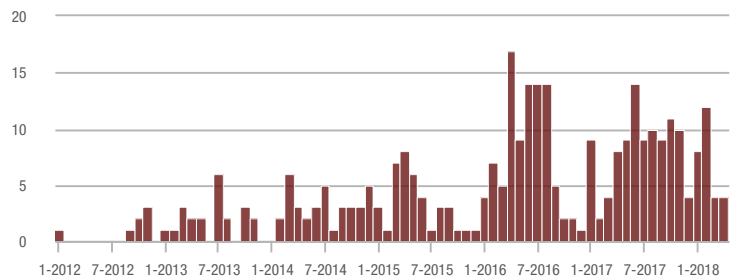
\$100,001 to \$200,000



\$200,001 to \$300,000

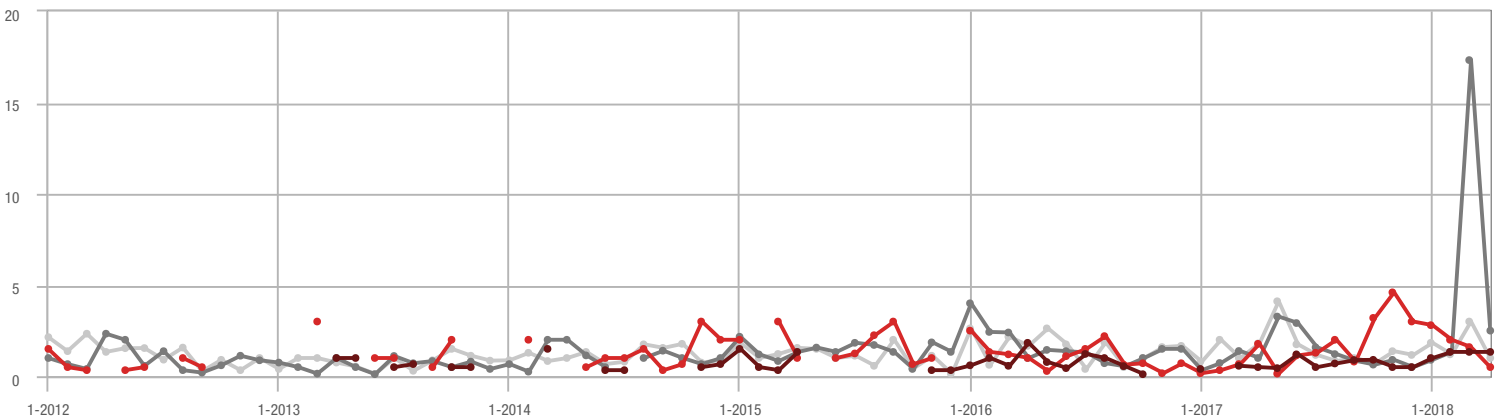


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

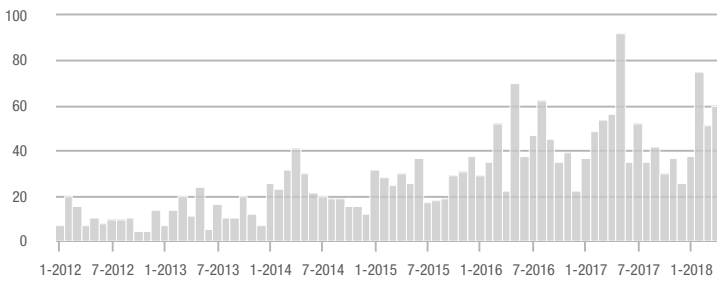


Anson County, NC

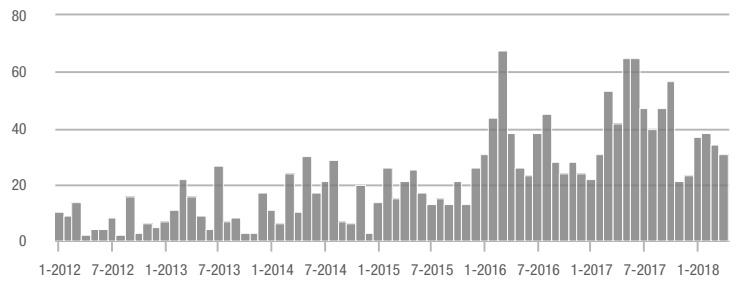
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	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	60	+ 7.1%	+ 17.6%	2.9	+ 141.7%	+ 39.1%	40	- 45.9%	- 9.1%
\$100,001 to \$200,000	31	- 26.2%	- 8.8%	2.2	+ 15.8%	+ 34.1%	21	- 51.2%	- 27.6%
\$200,001 to \$300,000	9	+ 12.5%	- 60.9%	1.0	—	- 70.6%	8	- 20.0%	- 11.1%
\$300,001 and Above	2	- 71.4%	- 60.0%	0.2	- 90.0%	—	9	0.0%	+ 12.5%
Total	102	- 9.7%	- 9.7%	2.1	+ 50.0%	+ 7.6%	78	- 42.6%	- 13.3%

Showings

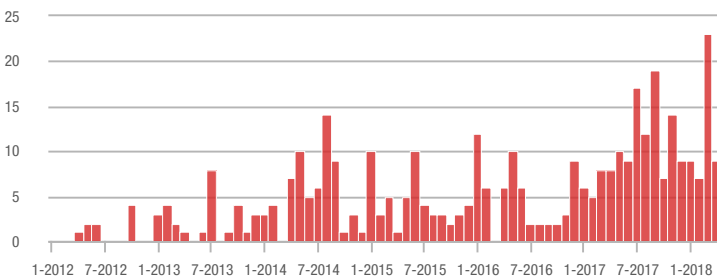
\$100,000 and Below



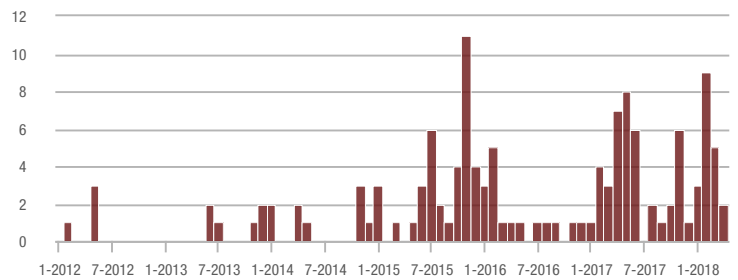
\$100,001 to \$200,000



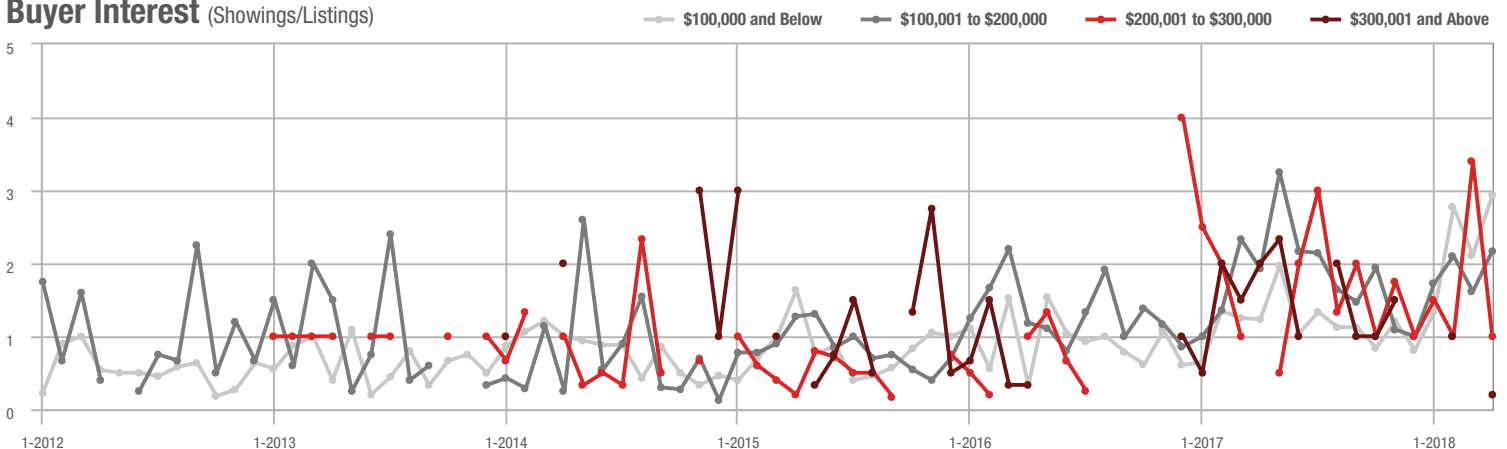
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

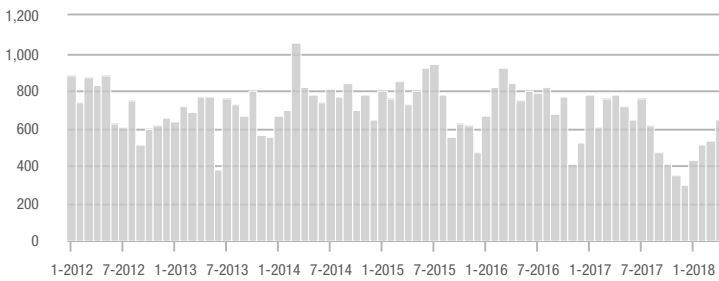


Cabarrus County, NC

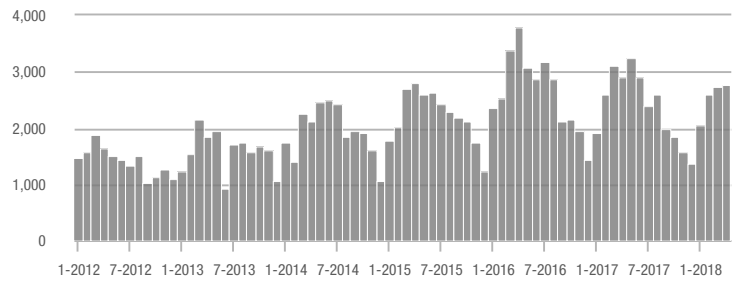
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\$100,000 and Below	648	- 16.6%	+ 22.3%	8.1	+ 24.6%	+ 20.9%	115	- 38.5%	- 5.0%
\$100,001 to \$200,000	2,782	- 4.8%	+ 1.3%	13.8	+ 35.3%	+ 3.0%	220	- 30.2%	- 1.8%
\$200,001 to \$300,000	2,048	+ 27.0%	+ 23.7%	9.6	+ 15.7%	+ 0.1%	229	+ 6.5%	+ 19.9%
\$300,001 and Above	1,858	+ 19.8%	- 4.2%	5.9	+ 31.1%	- 7.0%	372	- 8.4%	- 0.5%
Total	7,336	+ 6.9%	+ 6.8%	9.1	+ 24.7%	+ 0.2%	936	- 16.7%	+ 2.9%

Showings

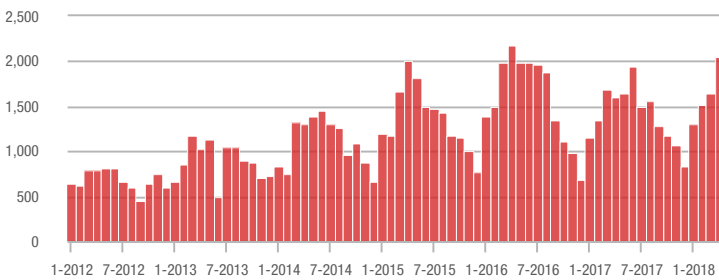
\$100,000 and Below



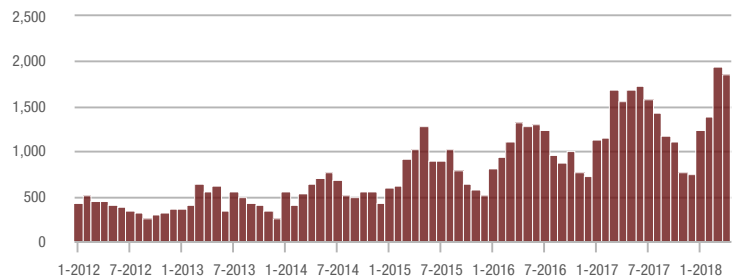
\$100,001 to \$200,000



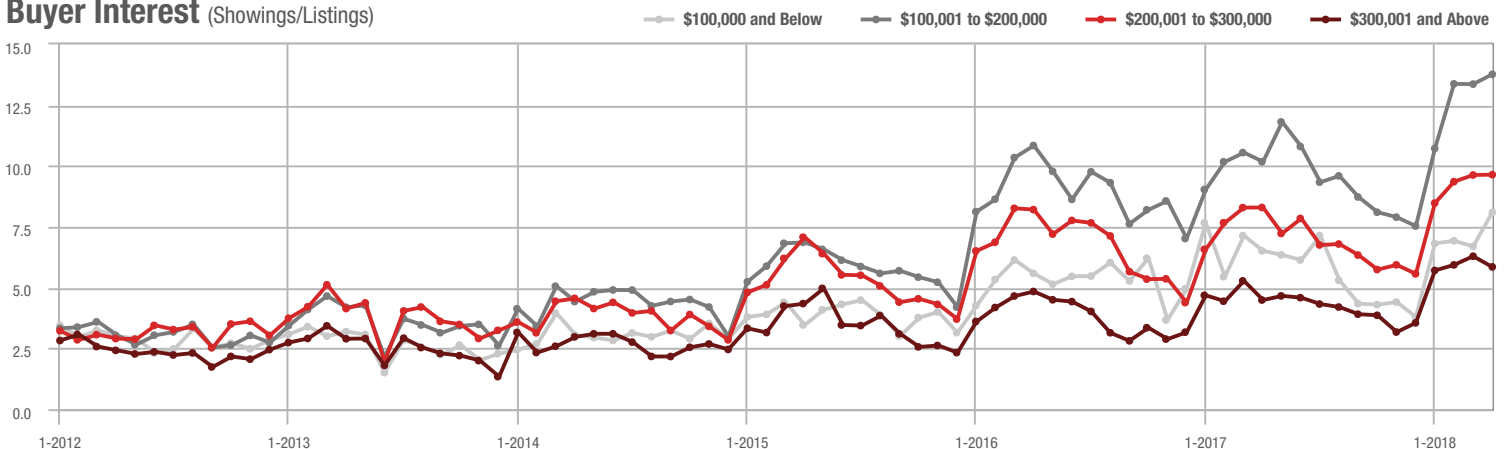
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

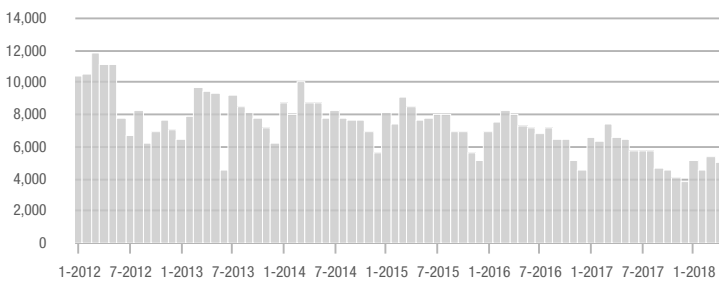


Charlotte MSA

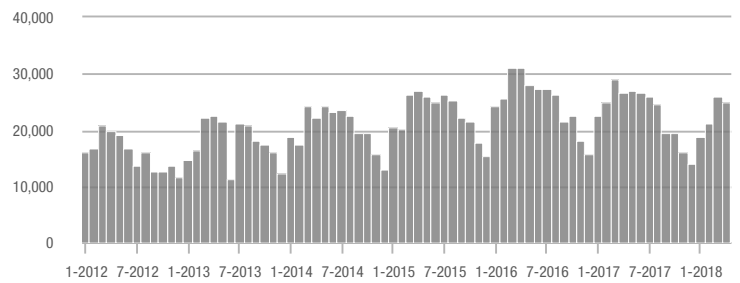
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	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5,025	- 23.4%	- 5.8%	6.6	+ 11.9%	+ 2.0%	1,139	- 39.5%	- 11.2%
\$100,001 to \$200,000	24,828	- 7.2%	- 4.6%	13.0	+ 19.3%	- 2.1%	2,109	- 25.5%	- 4.3%
\$200,001 to \$300,000	22,522	+ 13.4%	+ 6.2%	10.0	+ 13.6%	+ 1.5%	2,449	- 5.5%	+ 2.0%
\$300,001 and Above	32,063	+ 13.1%	+ 1.0%	6.9	+ 13.1%	- 3.7%	5,249	- 7.6%	+ 1.8%
Total	84,438	+ 3.6%	+ 0.2%	8.9	+ 14.1%	- 2.0%	10,946	- 15.7%	- 0.9%

Showings

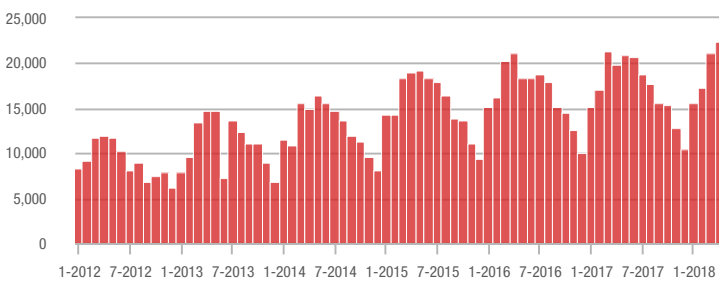
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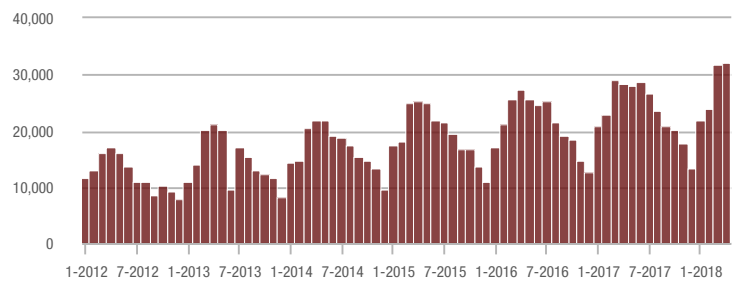
\$100,001 to \$200,000



\$200,001 to \$300,000

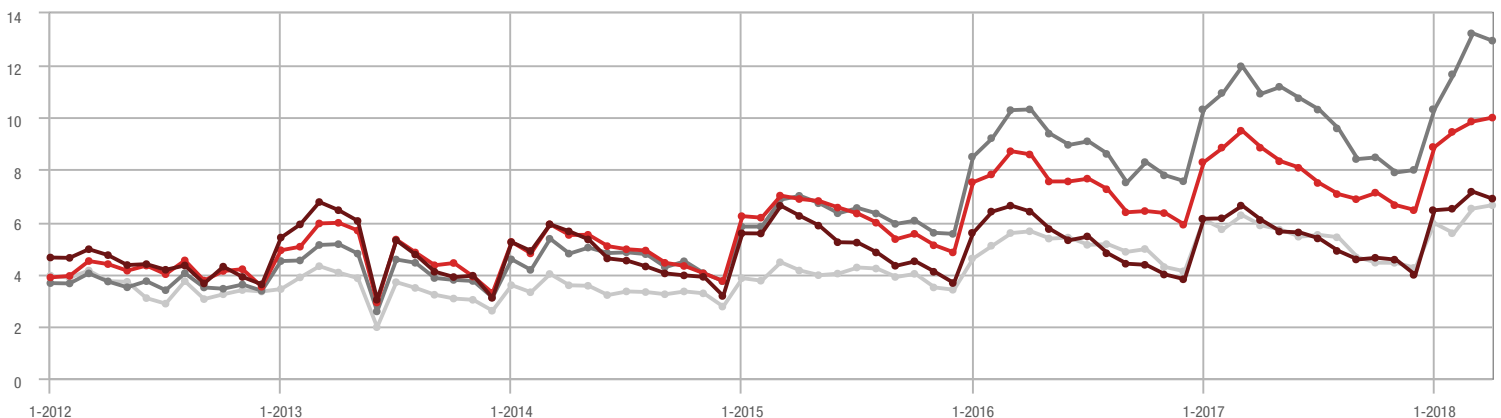


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

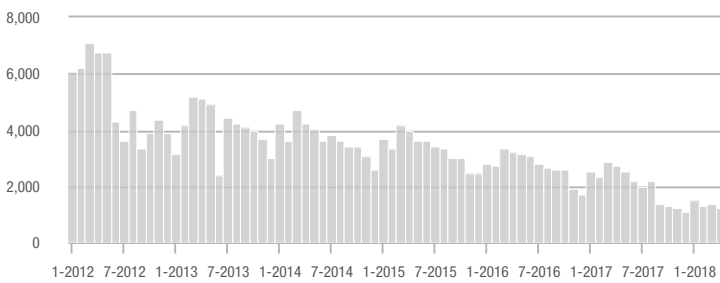


City of Charlotte, NC

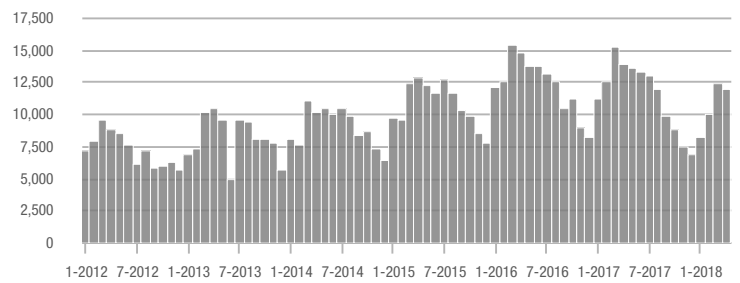
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	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,212	- 55.4%	- 9.8%	10.9	+ 1.9%	- 4.8%	146	- 55.6%	- 9.9%
\$100,001 to \$200,000	12,040	- 13.8%	- 2.6%	16.9	+ 17.4%	- 1.5%	735	- 29.1%	- 1.9%
\$200,001 to \$300,000	9,442	+ 12.6%	+ 1.8%	11.3	+ 9.7%	+ 1.3%	868	- 1.8%	- 0.6%
\$300,001 and Above	13,476	+ 4.6%	- 1.8%	7.9	+ 3.9%	- 7.9%	1,854	- 3.8%	+ 4.5%
Total	36,170	- 4.7%	- 1.5%	10.8	+ 5.9%	- 4.3%	3,603	- 13.7%	+ 1.3%

Showings

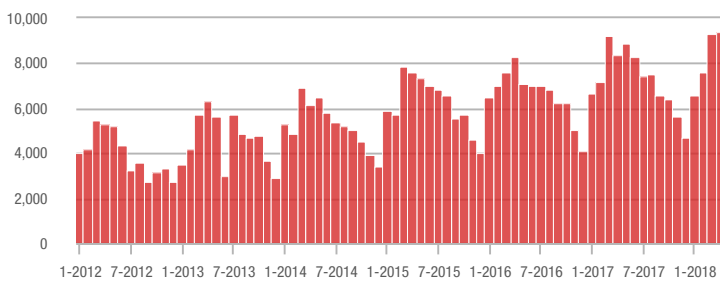
\$100,000 and Below



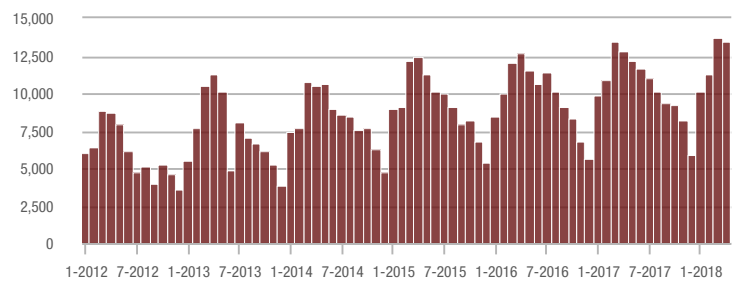
\$100,001 to \$200,000



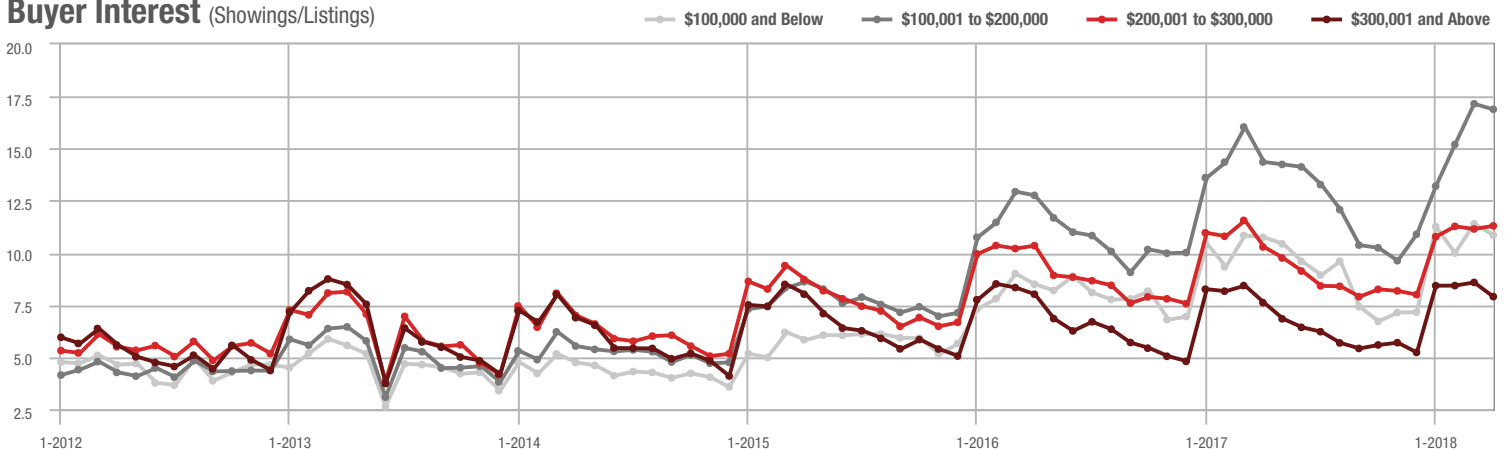
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

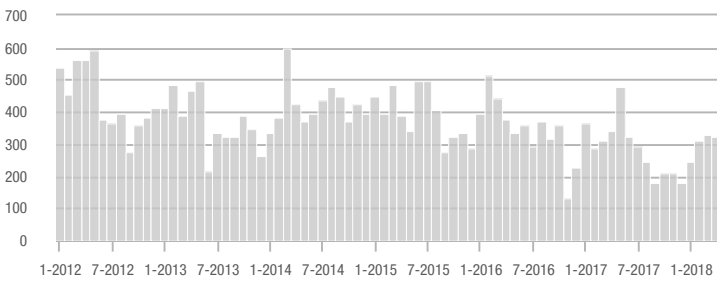


Concord, NC

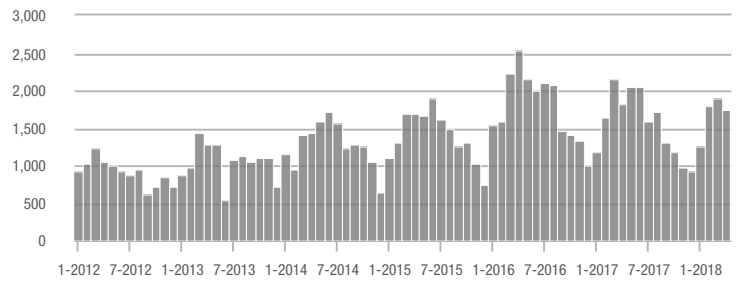
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	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	326	- 4.4%	- 0.6%	6.8	+ 7.9%	- 6.7%	65	- 24.4%	+ 1.6%
\$100,001 to \$200,000	1,740	- 4.0%	- 7.8%	14.1	+ 30.6%	- 2.8%	132	- 28.3%	- 5.0%
\$200,001 to \$300,000	1,336	+ 46.2%	+ 47.0%	10.3	+ 32.1%	+ 4.2%	143	+ 10.0%	+ 33.6%
\$300,001 and Above	980	+ 16.0%	- 20.7%	5.7	+ 26.7%	- 18.2%	200	- 10.3%	- 6.1%
Total	4,382	+ 12.0%	+ 0.5%	9.3	+ 24.0%	- 5.5%	540	- 13.3%	+ 3.3%

Showings

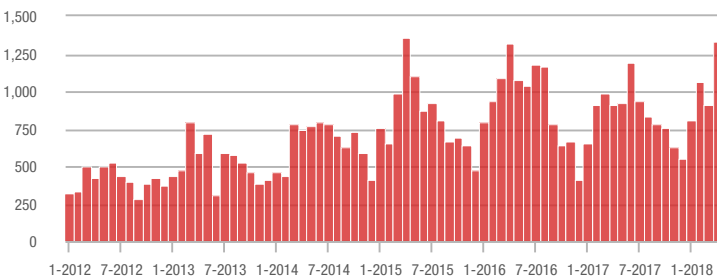
\$100,000 and Below



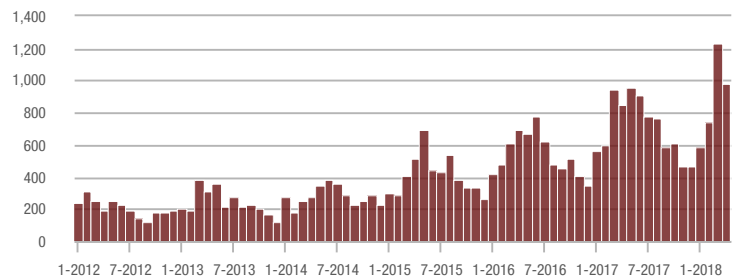
\$100,001 to \$200,000



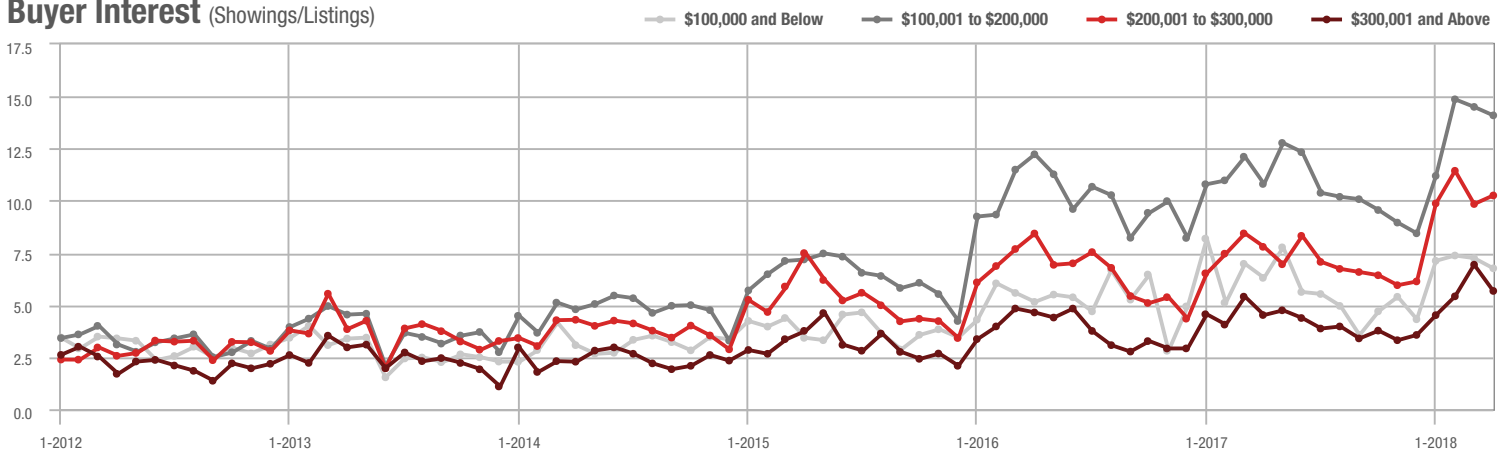
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

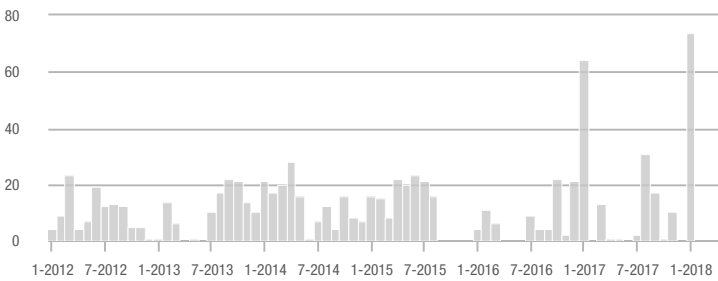


Davidson, NC

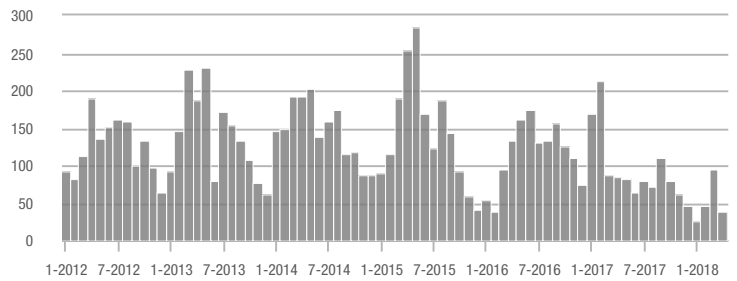
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	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	0.0%	0.0	0.0%	0.0%	2	- 33.3%	- 33.3%
\$100,001 to \$200,000	39	- 54.1%	- 58.5%	7.8	- 44.3%	- 25.3%	9	- 18.2%	- 30.8%
\$200,001 to \$300,000	306	+ 8.9%	+ 45.7%	9.9	- 2.0%	+ 13.4%	32	+ 14.3%	+ 28.0%
\$300,001 and Above	983	+ 42.9%	+ 33.0%	7.5	+ 33.9%	+ 30.5%	144	+ 5.1%	0.0%
Total	1,328	+ 25.9%	+ 27.3%	8.0	+ 17.6%	+ 23.7%	187	+ 4.5%	+ 1.1%

Showings

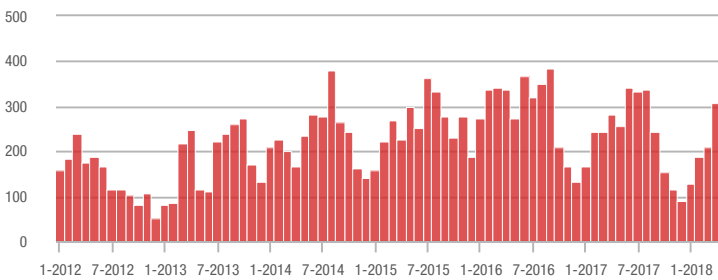
\$100,000 and Below



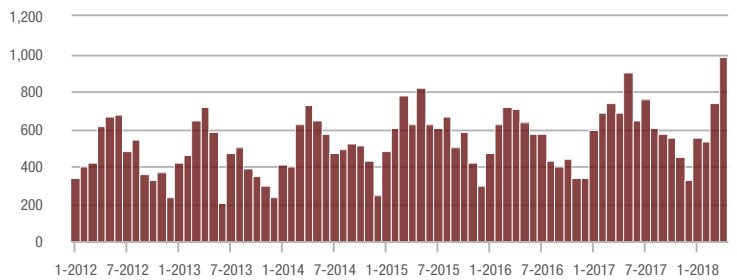
\$100,001 to \$200,000



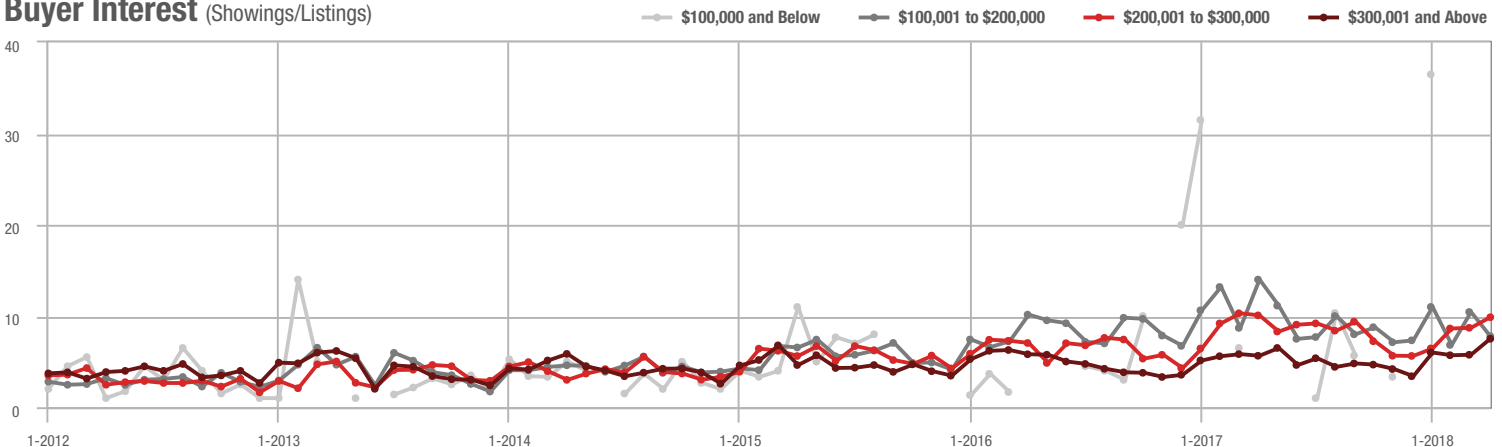
\$200,001 to \$300,000



\$300,001 and Above



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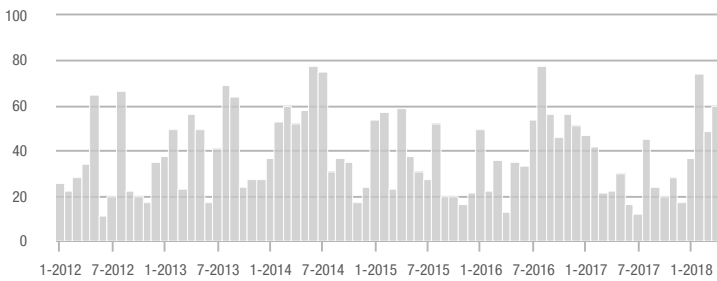


Denver, NC

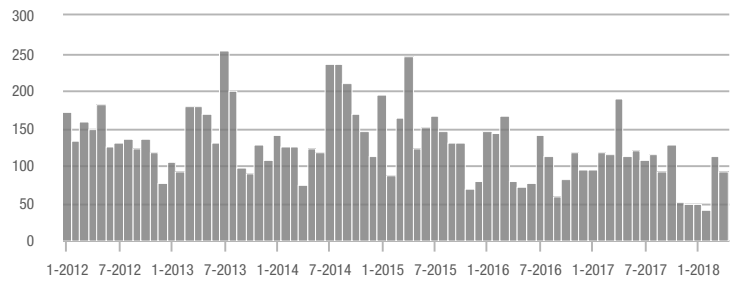
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\$100,000 and Below	60	+ 172.7%	+ 22.4%	4.1	+ 485.7%	+ 49.4%	29	- 45.3%	- 17.1%
\$100,001 to \$200,000	93	- 51.3%	- 17.7%	8.4	+ 2.4%	- 17.1%	13	- 55.2%	- 7.1%
\$200,001 to \$300,000	215	- 17.0%	+ 31.1%	6.7	+ 4.7%	+ 26.1%	36	- 34.5%	- 5.3%
\$300,001 and Above	840	+ 11.0%	+ 7.7%	5.3	+ 20.5%	+ 10.5%	184	- 18.9%	- 3.7%
Total	1,208	- 1.7%	+ 9.2%	5.6	+ 16.7%	+ 12.2%	262	- 28.0%	- 5.8%

Showings

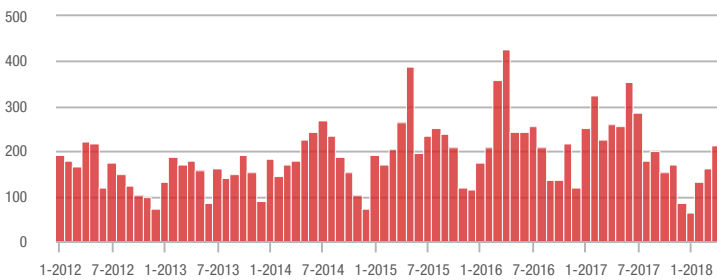
\$100,000 and Below



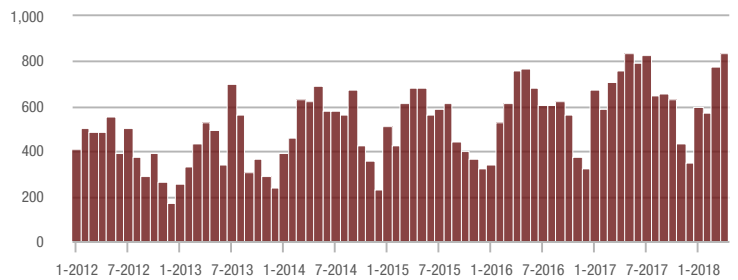
\$100,001 to \$200,000



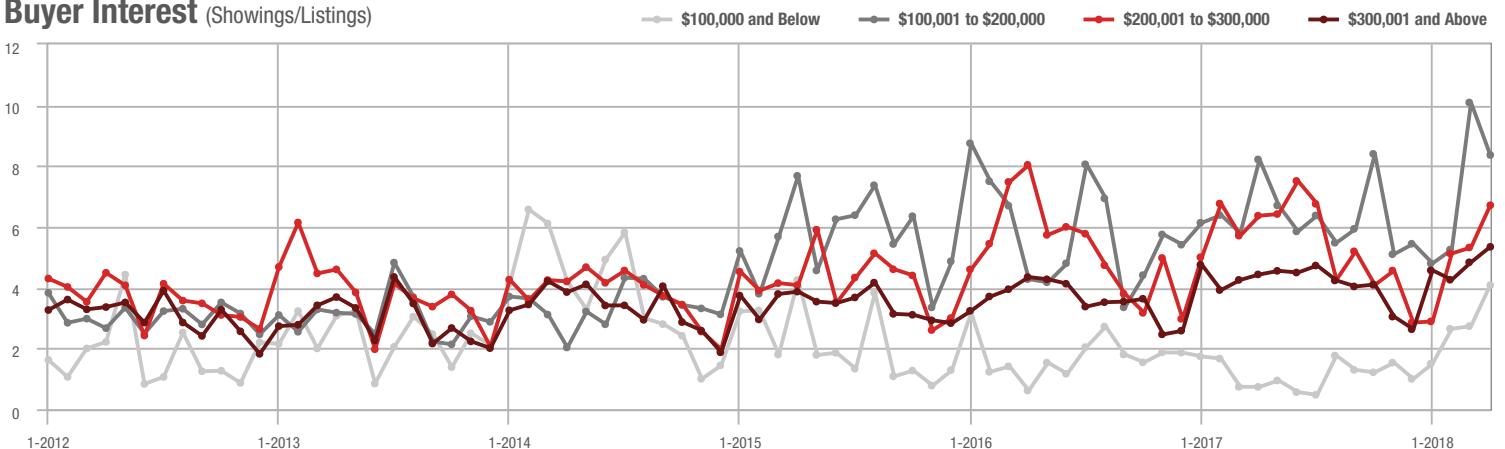
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for April 2018

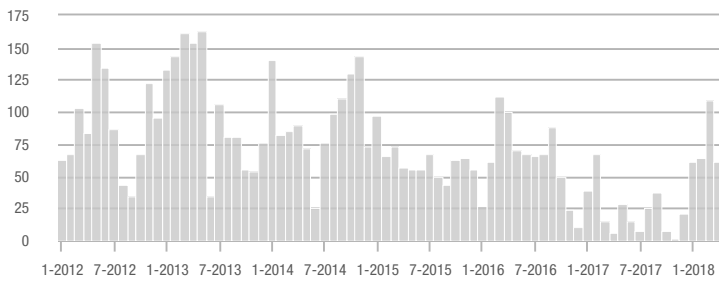
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Fort Mill, SC

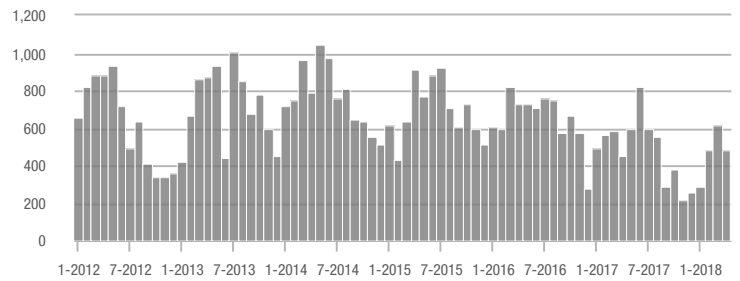
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\$100,000 and Below	62	+ 933.3%	- 43.1%	6.8	+ 466.7%	- 30.3%	13	+ 44.4%	- 13.3%
\$100,001 to \$200,000	486	+ 7.0%	- 20.7%	13.9	+ 44.8%	+ 2.1%	43	- 20.4%	- 23.2%
\$200,001 to \$300,000	1,102	+ 13.6%	+ 4.6%	12.4	+ 22.8%	+ 4.1%	100	- 6.5%	+ 1.0%
\$300,001 and Above	1,847	+ 29.4%	+ 17.1%	7.5	+ 15.4%	+ 9.9%	287	+ 7.1%	+ 1.4%
Total	3,497	+ 22.4%	+ 4.3%	9.3	+ 19.2%	+ 3.2%	443	+ 1.1%	- 2.2%

Showings

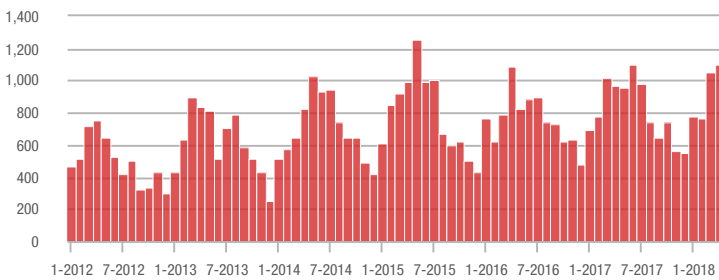
\$100,000 and Below



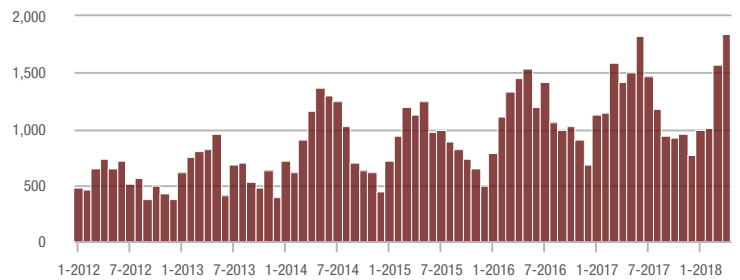
\$100,001 to \$200,000



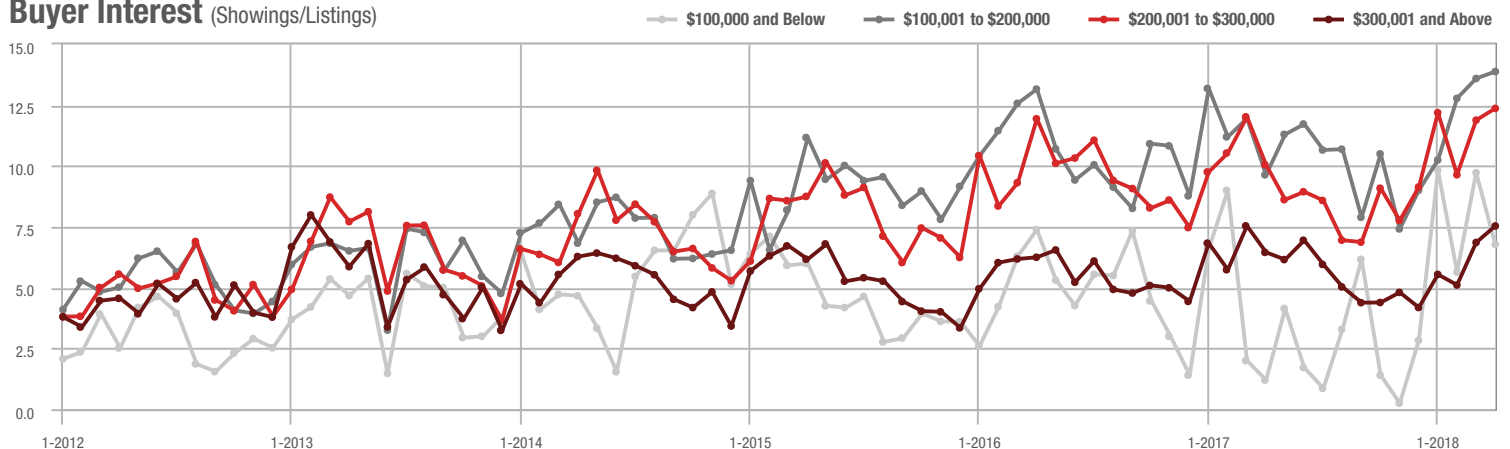
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

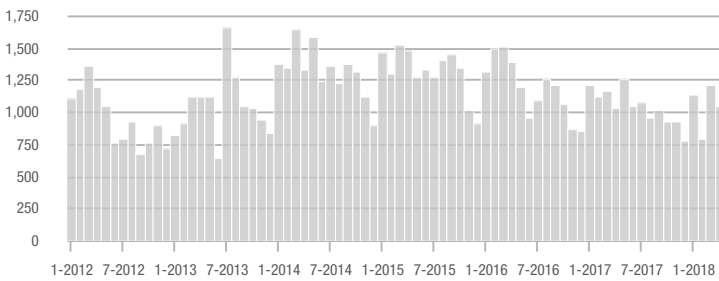


Gaston County, NC

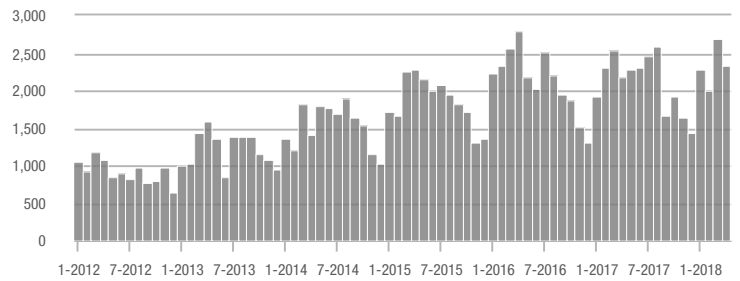
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,043	+ 0.4%	- 13.9%	7.1	+ 57.8%	- 5.2%	218	- 38.1%	- 9.5%
\$100,001 to \$200,000	2,329	+ 7.2%	- 13.9%	10.5	+ 31.3%	- 11.1%	241	- 27.0%	- 5.1%
\$200,001 to \$300,000	1,089	+ 18.8%	+ 7.3%	7.9	+ 43.6%	- 2.4%	165	- 22.2%	+ 1.2%
\$300,001 and Above	633	+ 2.1%	- 15.3%	4.0	+ 5.3%	- 23.6%	192	- 18.3%	+ 6.1%
Total	5,094	+ 7.3%	- 10.3%	7.7	+ 32.8%	- 11.1%	816	- 27.7%	- 2.7%

Showings

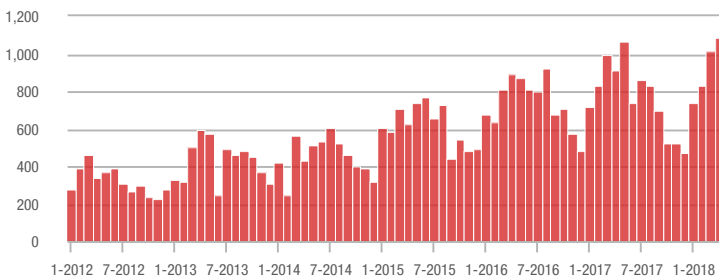
\$100,000 and Below



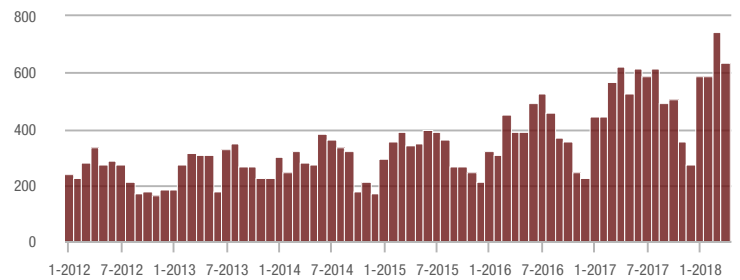
\$100,001 to \$200,000



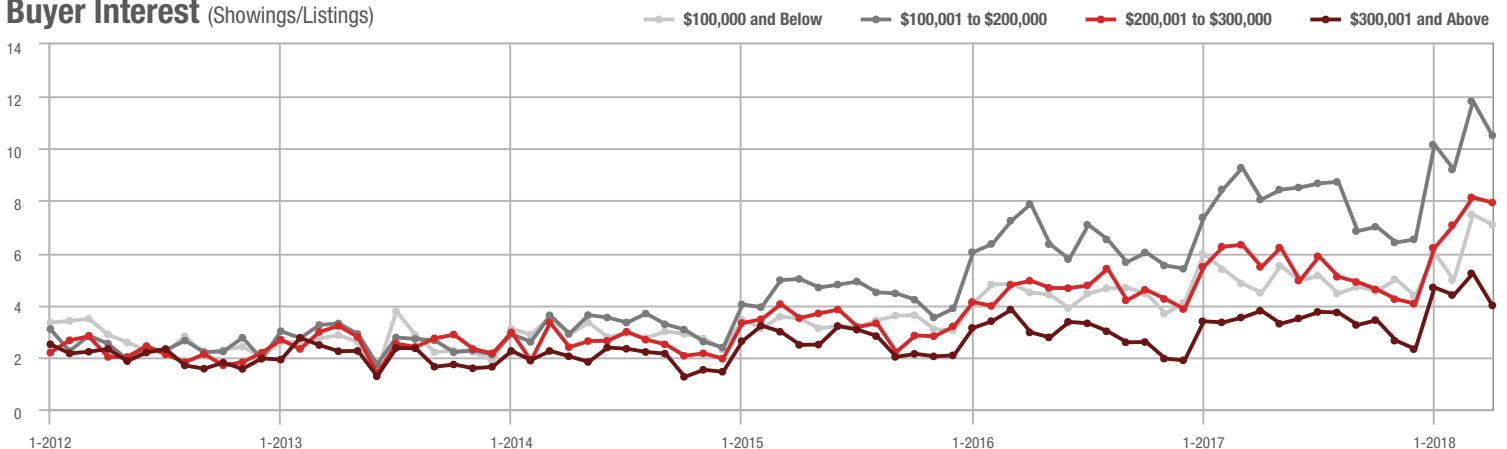
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

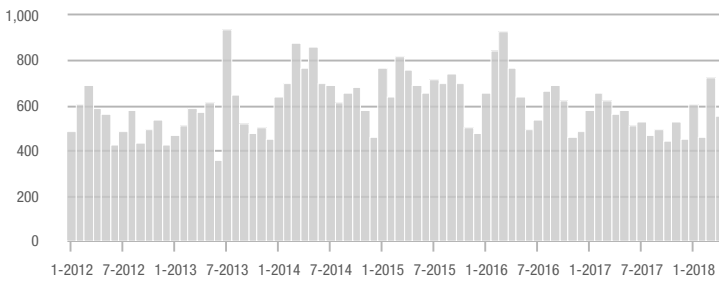


Gastonia, NC

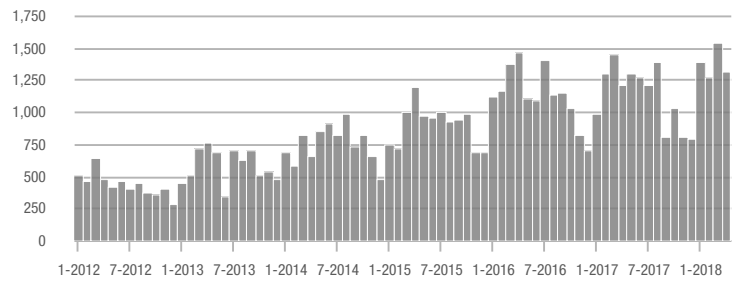
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	552	- 1.8%	- 23.8%	7.7	+ 45.3%	- 11.1%	87	- 33.6%	- 14.7%
\$100,001 to \$200,000	1,312	+ 8.3%	- 15.1%	11.8	+ 32.6%	- 8.7%	117	- 26.4%	- 9.3%
\$200,001 to \$300,000	611	+ 37.3%	+ 27.6%	10.1	+ 74.1%	+ 20.0%	66	- 27.5%	+ 3.1%
\$300,001 and Above	206	+ 71.7%	- 19.2%	4.1	+ 51.9%	- 18.8%	58	- 9.4%	- 1.7%
Total	2,681	+ 14.6%	- 10.7%	9.3	+ 43.1%	- 5.6%	328	- 26.3%	- 7.3%

Showings

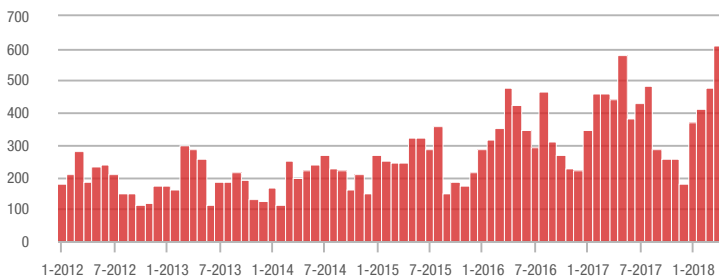
\$100,000 and Below



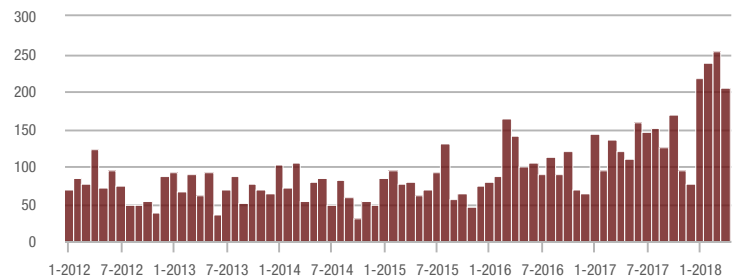
\$100,001 to \$200,000



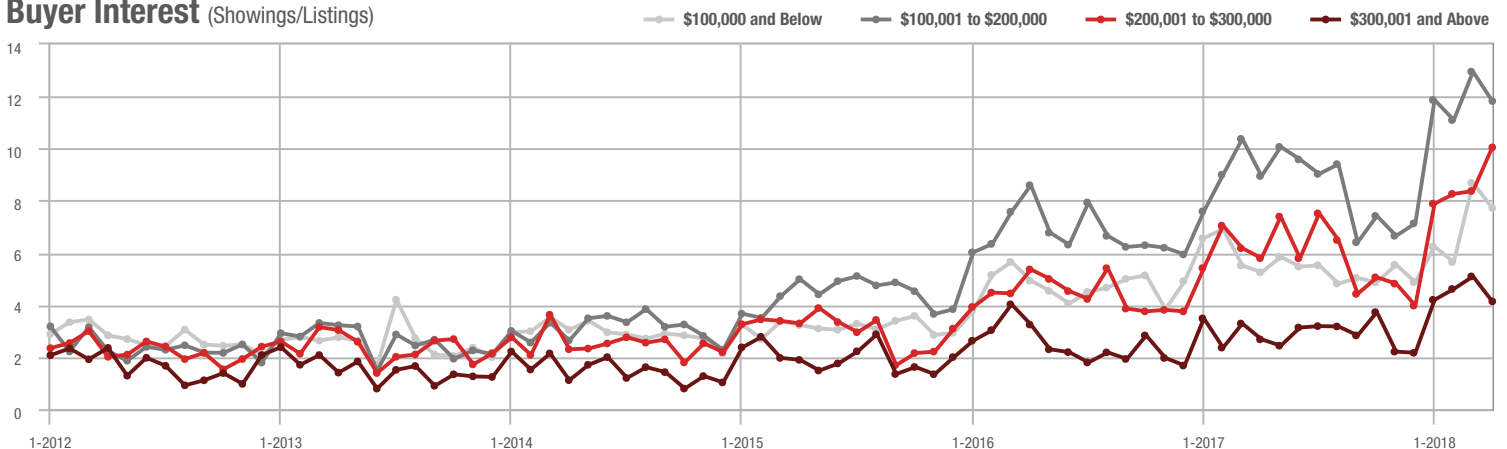
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

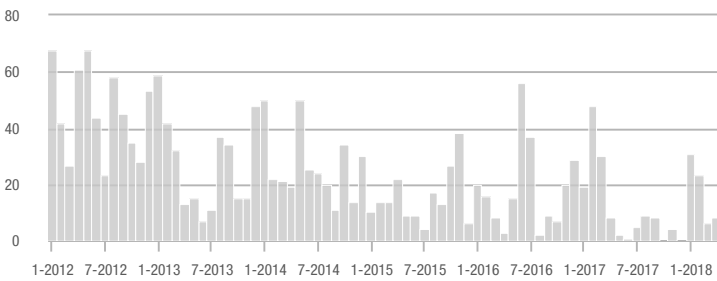


Huntersville, NC

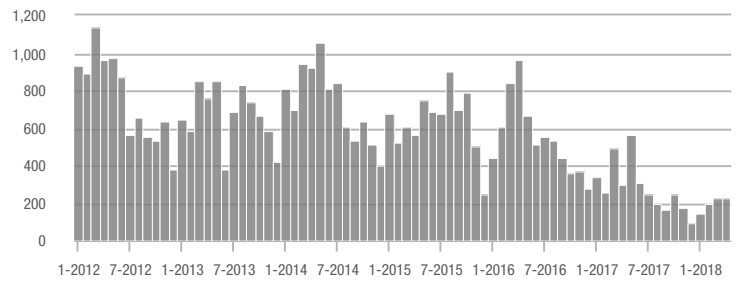
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	8	0.0%	+ 33.3%	2.0	+ 100.0%	+ 100.0%	7	- 58.8%	- 30.0%
\$100,001 to \$200,000	224	- 24.8%	- 0.9%	15.2	+ 29.9%	+ 49.4%	20	- 45.9%	- 31.0%
\$200,001 to \$300,000	1,285	+ 37.1%	+ 13.3%	10.6	+ 17.8%	- 1.3%	123	+ 6.0%	+ 11.8%
\$300,001 and Above	1,819	+ 11.9%	- 6.1%	7.2	+ 16.1%	- 8.3%	282	- 11.9%	+ 0.4%
Total	3,336	+ 16.3%	+ 1.0%	8.5	+ 16.4%	- 2.6%	432	- 11.8%	+ 0.5%

Showings

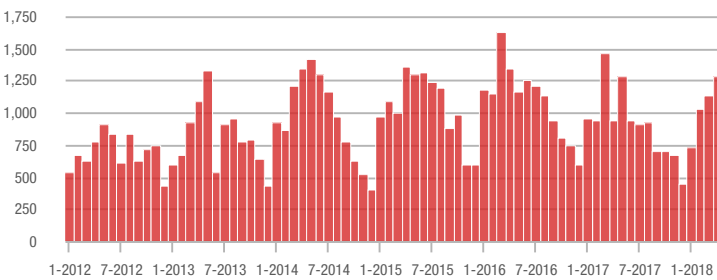
\$100,000 and Below



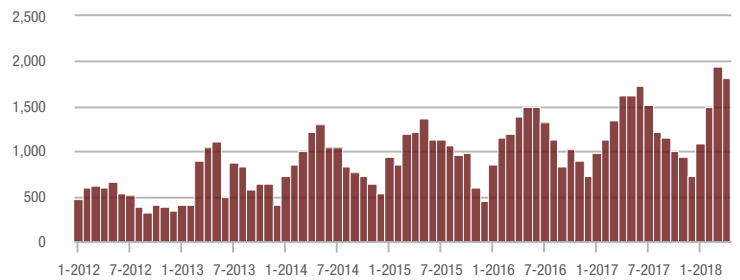
\$100,001 to \$200,000



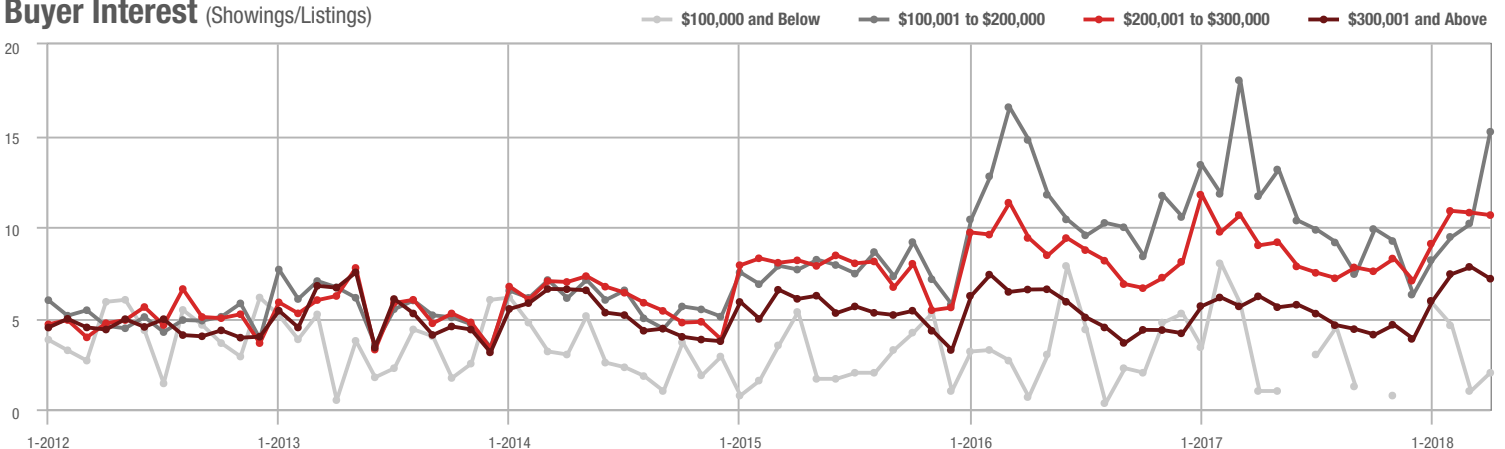
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

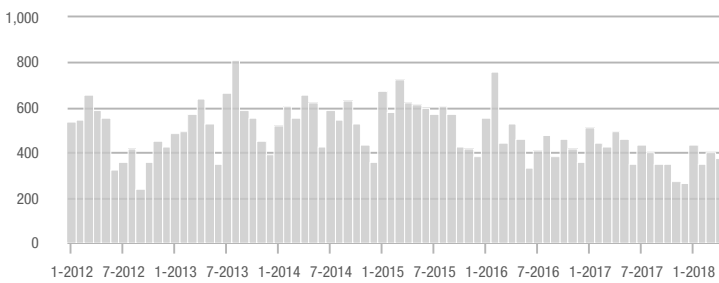


Iredell County, NC

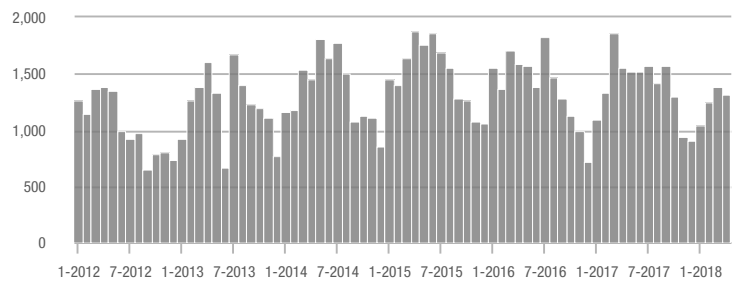
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	375	- 24.7%	- 7.4%	4.1	- 12.8%	- 3.6%	158	- 24.8%	- 6.5%
\$100,001 to \$200,000	1,321	- 15.2%	- 4.1%	7.2	- 2.7%	+ 2.3%	232	- 20.0%	- 8.7%
\$200,001 to \$300,000	1,225	+ 4.0%	+ 4.1%	5.9	+ 11.3%	+ 3.1%	239	- 18.4%	- 2.4%
\$300,001 and Above	2,953	+ 15.5%	+ 3.6%	5.2	+ 23.8%	- 2.9%	650	- 16.0%	+ 0.2%
Total	5,874	+ 1.4%	+ 1.1%	5.6	+ 9.8%	- 1.0%	1,279	- 18.4%	- 2.9%

Showings

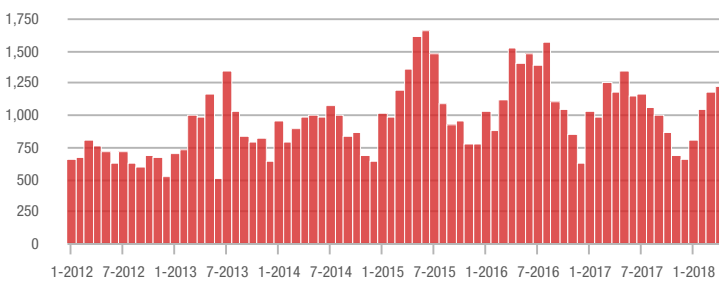
\$100,000 and Below



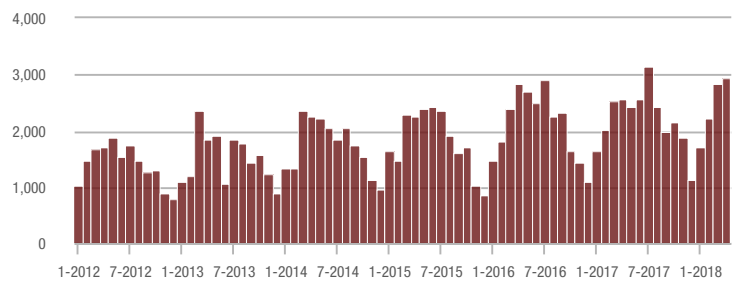
\$100,001 to \$200,000



\$200,001 to \$300,000

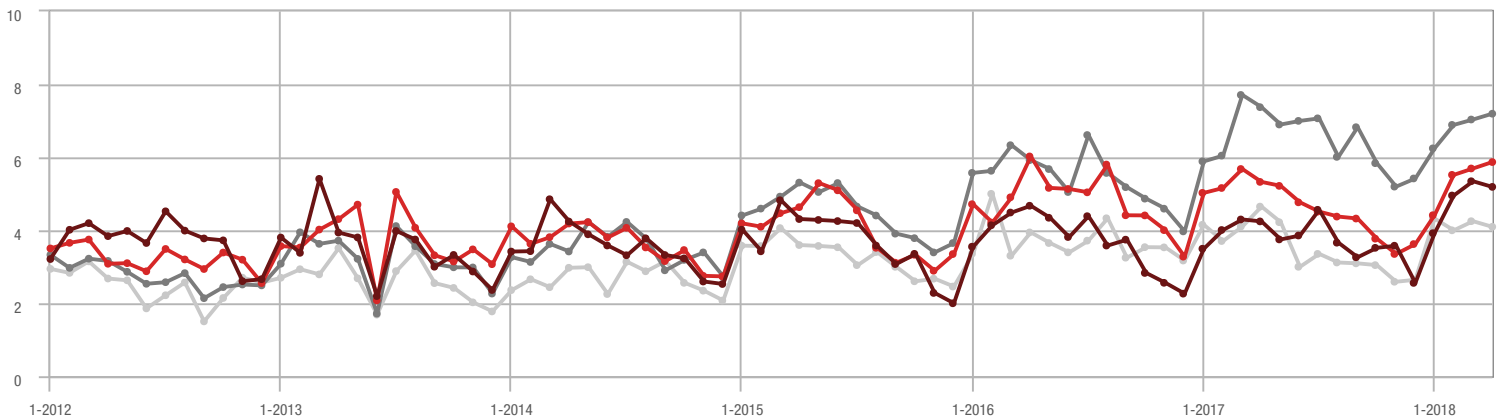


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

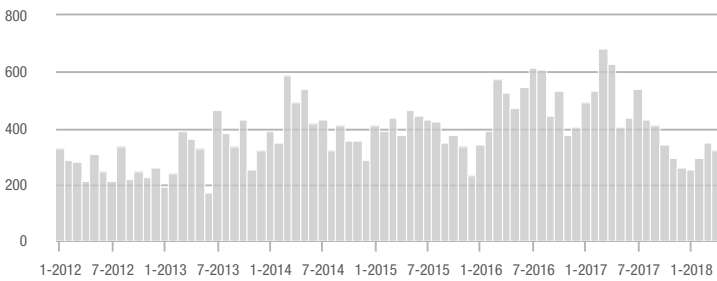


Kannapolis, NC

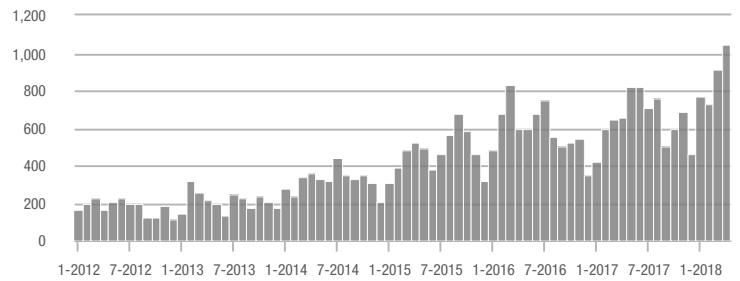
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	324	- 48.3%	- 8.0%	8.2	+ 18.8%	- 2.0%	50	- 57.3%	- 7.4%
\$100,001 to \$200,000	1,042	+ 58.8%	+ 14.8%	12.2	+ 60.5%	+ 0.3%	91	- 2.2%	+ 12.3%
\$200,001 to \$300,000	102	+ 45.7%	- 32.0%	5.3	0.0%	- 0.8%	20	+ 25.0%	- 31.0%
\$300,001 and Above	68	- 2.9%	- 17.1%	3.4	+ 36.0%	- 14.0%	27	- 6.9%	- 3.6%
Total	1,536	+ 7.9%	+ 2.9%	9.4	+ 42.4%	+ 3.3%	188	- 26.3%	- 2.1%

Showings

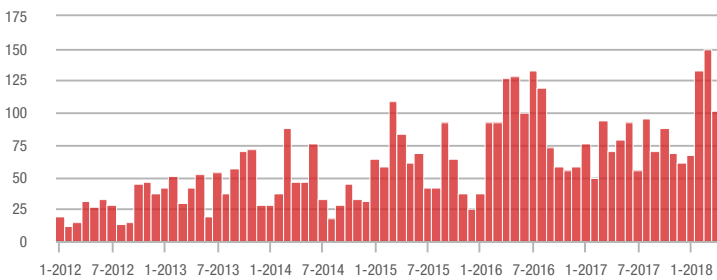
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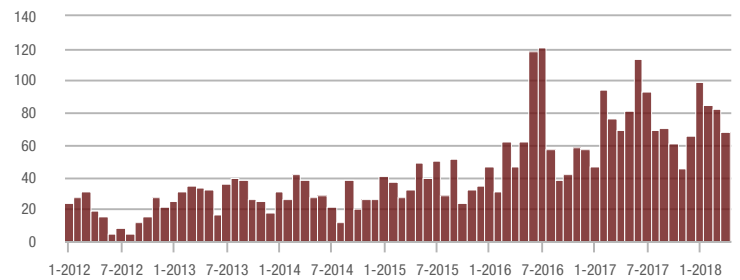
\$100,001 to \$200,000



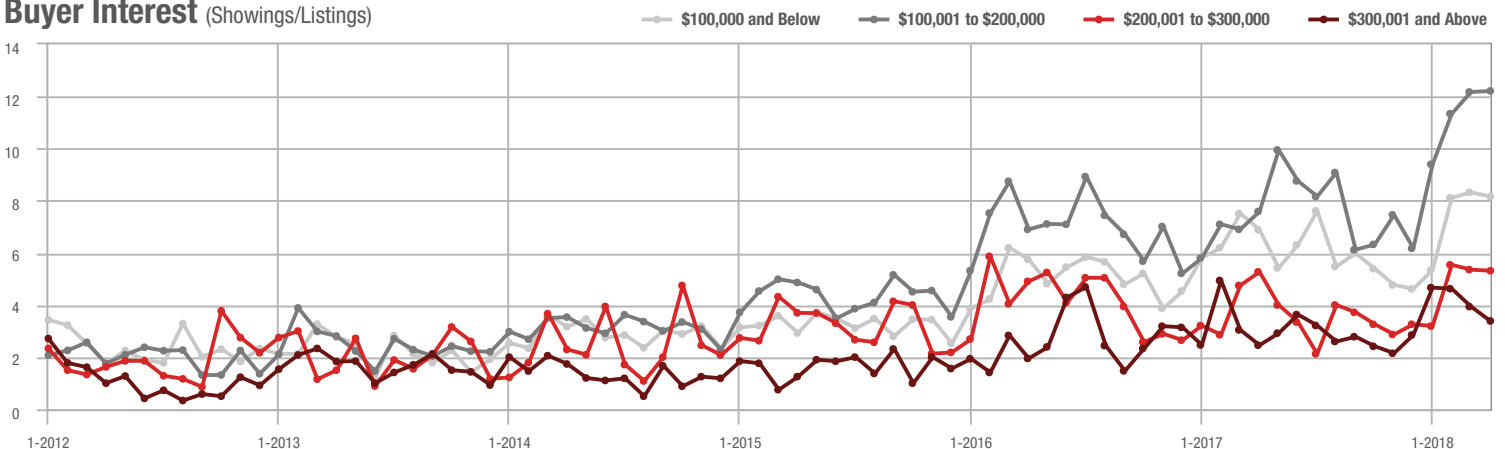
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

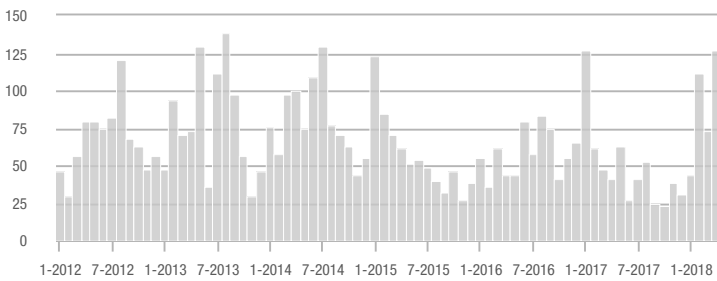


Lake Norman

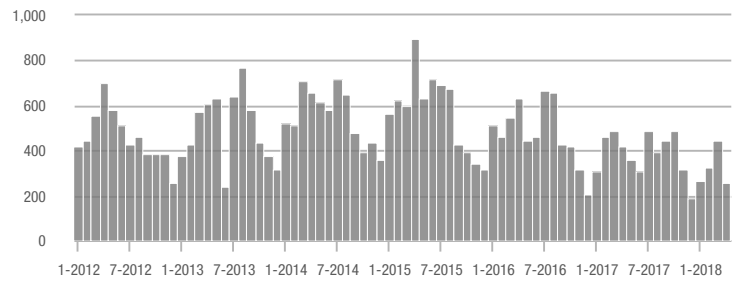
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	127	+ 209.8%	+ 74.0%	4.0	+ 344.4%	+ 148.0%	88	- 29.6%	- 13.7%
\$100,001 to \$200,000	256	- 38.5%	- 42.1%	5.7	- 20.8%	- 32.9%	74	- 36.2%	- 12.9%
\$200,001 to \$300,000	813	- 7.3%	+ 1.5%	6.4	- 7.2%	- 4.4%	158	- 14.1%	+ 0.6%
\$300,001 and Above	4,666	+ 14.3%	+ 2.6%	5.8	+ 23.4%	+ 0.1%	902	- 15.9%	- 2.1%
Total	5,862	+ 8.2%	0.0%	5.8	+ 16.0%	- 1.4%	1,222	- 18.4%	- 3.4%

Showings

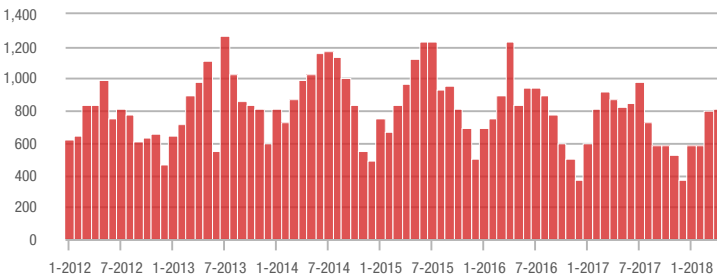
\$100,000 and Below



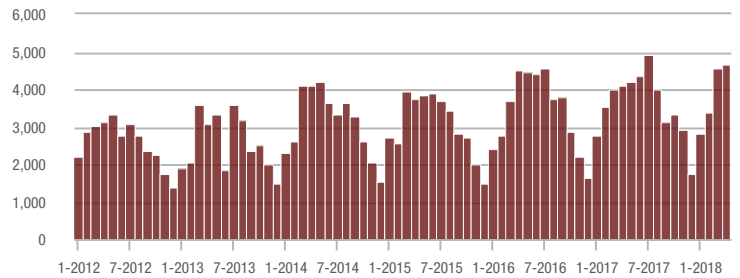
\$100,001 to \$200,000



\$200,001 to \$300,000

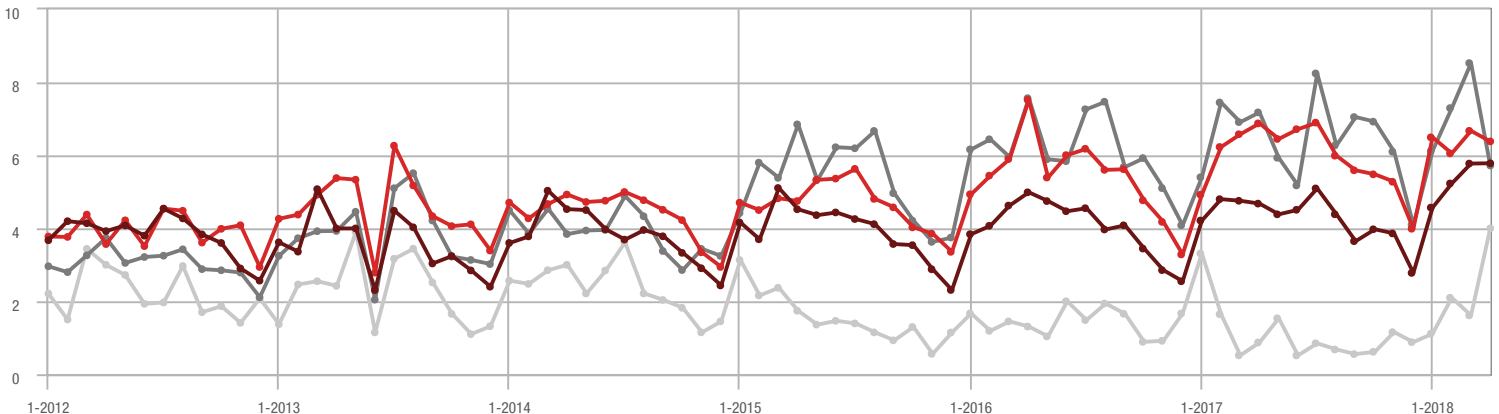


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

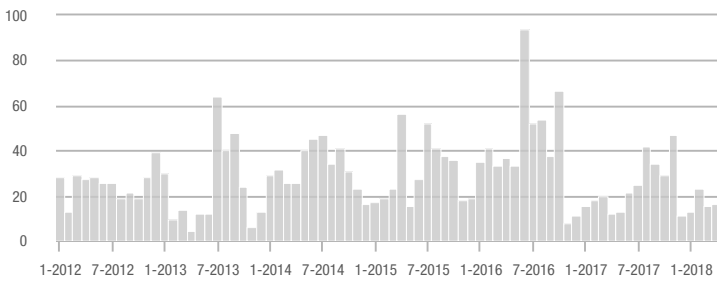


Lake Wylie

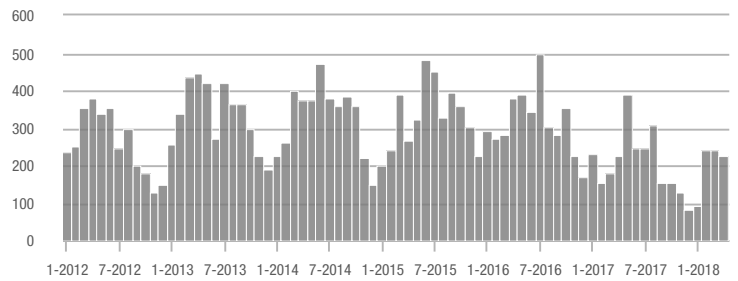
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	16	+ 33.3%	+ 6.7%	0.4	+ 100.0%	- 10.9%	42	- 42.5%	- 14.3%
\$100,001 to \$200,000	226	- 0.9%	- 7.0%	7.7	+ 28.3%	- 19.9%	48	- 18.6%	+ 6.7%
\$200,001 to \$300,000	672	- 8.6%	+ 22.0%	10.2	+ 30.8%	- 5.7%	94	- 28.2%	+ 13.3%
\$300,001 and Above	1,681	+ 5.8%	- 9.8%	5.5	+ 12.2%	- 6.9%	356	- 10.1%	- 5.6%
Total	2,595	+ 1.2%	- 2.9%	6.2	+ 14.8%	- 4.4%	540	- 18.1%	- 2.5%

Showings

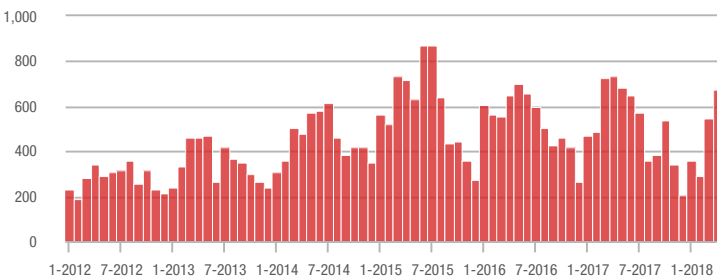
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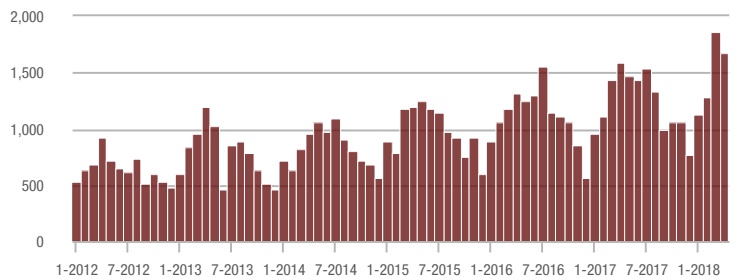
\$100,001 to \$200,000



\$200,001 to \$300,000

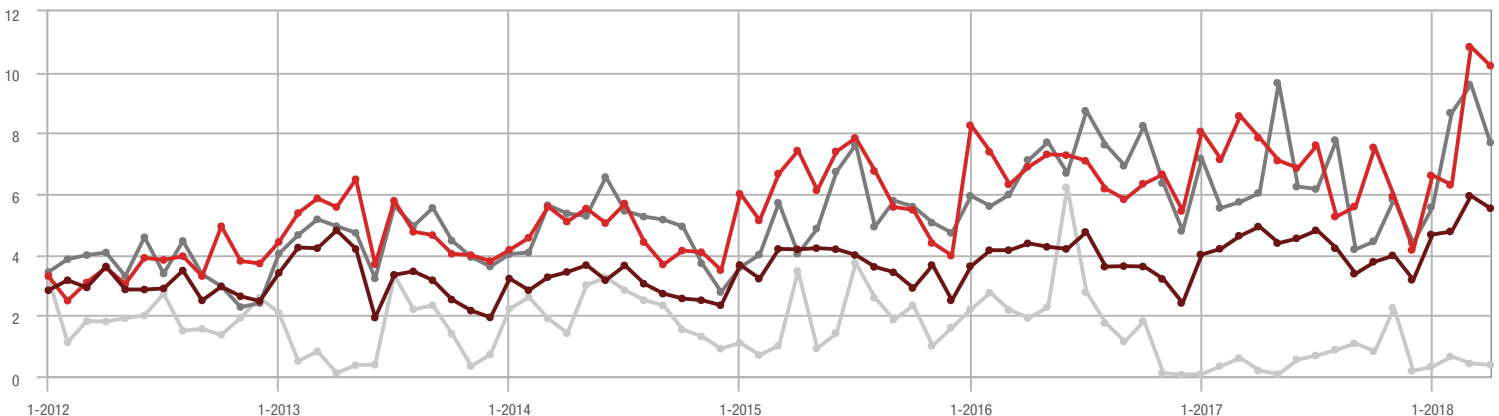


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

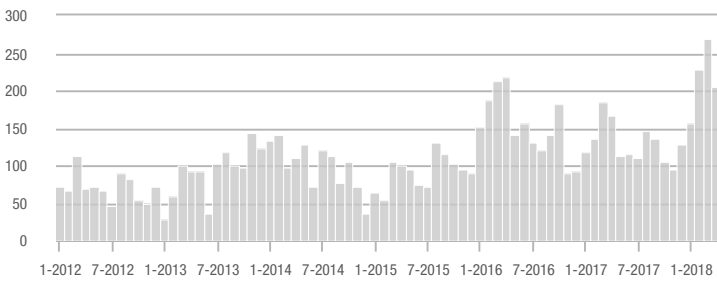


Lancaster County, SC

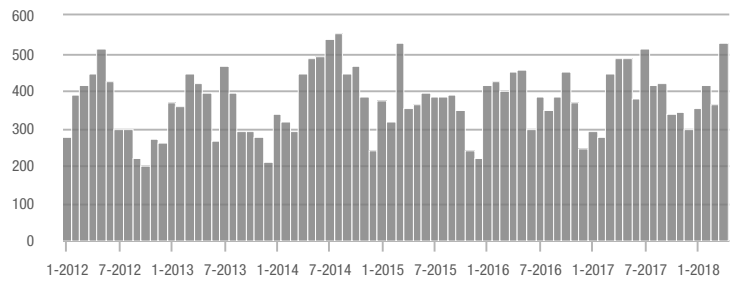
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	204	+ 22.9%	- 24.2%	4.2	+ 2.4%	- 15.9%	72	- 10.0%	- 17.2%
\$100,001 to \$200,000	529	+ 8.2%	+ 46.1%	7.3	+ 35.2%	+ 43.9%	91	- 16.5%	- 3.2%
\$200,001 to \$300,000	819	+ 22.8%	- 10.4%	7.6	+ 13.4%	- 6.3%	118	- 5.6%	- 5.6%
\$300,001 and Above	1,193	+ 61.0%	- 12.2%	5.7	+ 32.6%	- 12.5%	239	+ 5.8%	- 2.0%
Total	2,745	+ 33.1%	- 5.5%	6.3	+ 23.5%	- 3.4%	520	- 3.7%	- 5.5%

Showings

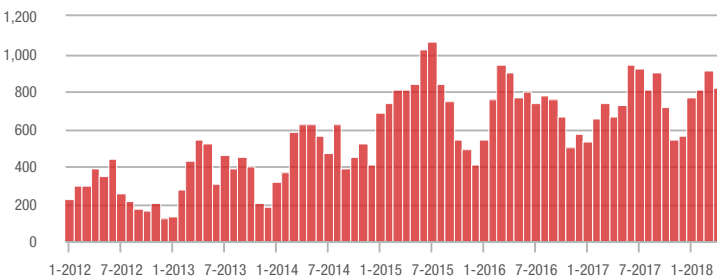
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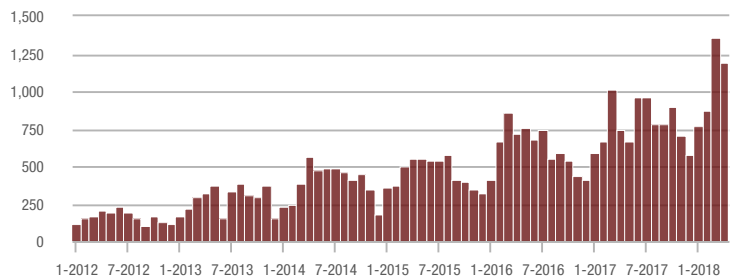
\$100,001 to \$200,000



\$200,001 to \$300,000

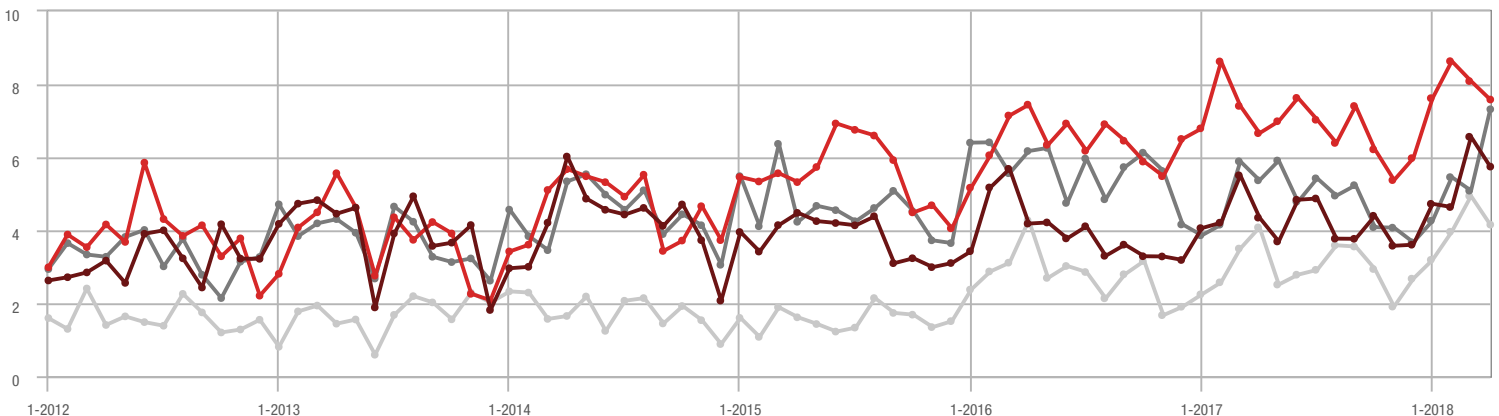


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

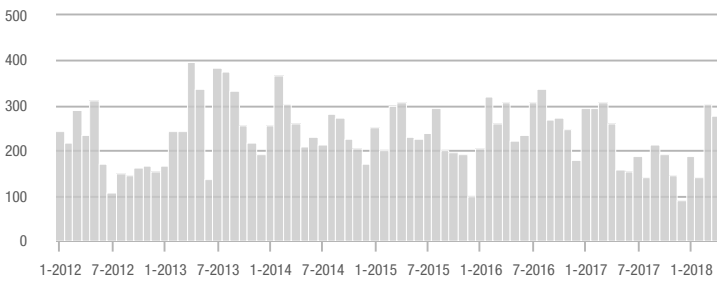


Lincoln County, NC

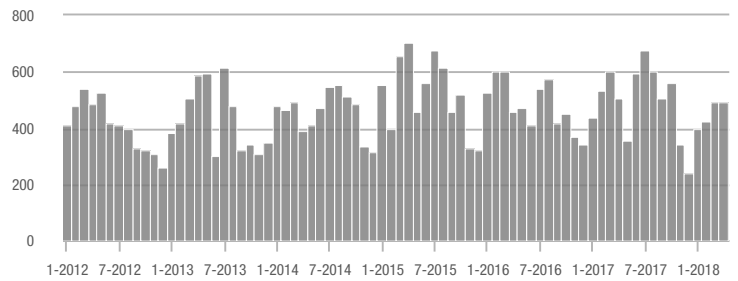
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	278	+ 6.1%	- 8.3%	6.1	+ 56.4%	- 8.2%	90	- 37.5%	- 5.3%
\$100,001 to \$200,000	491	- 3.5%	- 0.8%	7.0	+ 32.1%	+ 4.6%	84	- 34.4%	- 7.7%
\$200,001 to \$300,000	589	+ 13.5%	+ 49.5%	6.5	+ 14.0%	+ 28.1%	98	- 15.5%	+ 8.9%
\$300,001 and Above	959	+ 7.8%	- 10.5%	4.6	+ 9.5%	- 0.5%	240	- 12.4%	- 11.1%
Total	2,317	+ 6.3%	+ 2.3%	5.6	+ 19.1%	+ 6.5%	512	- 22.7%	- 6.2%

Showings

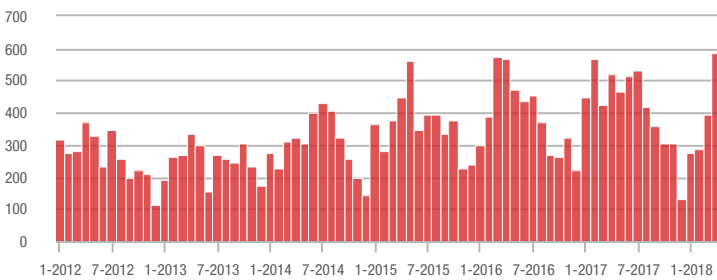
\$100,000 and Below



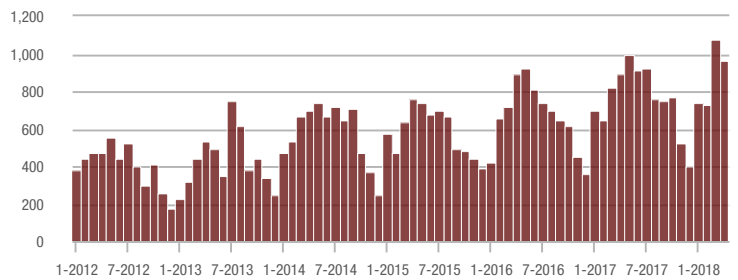
\$100,001 to \$200,000



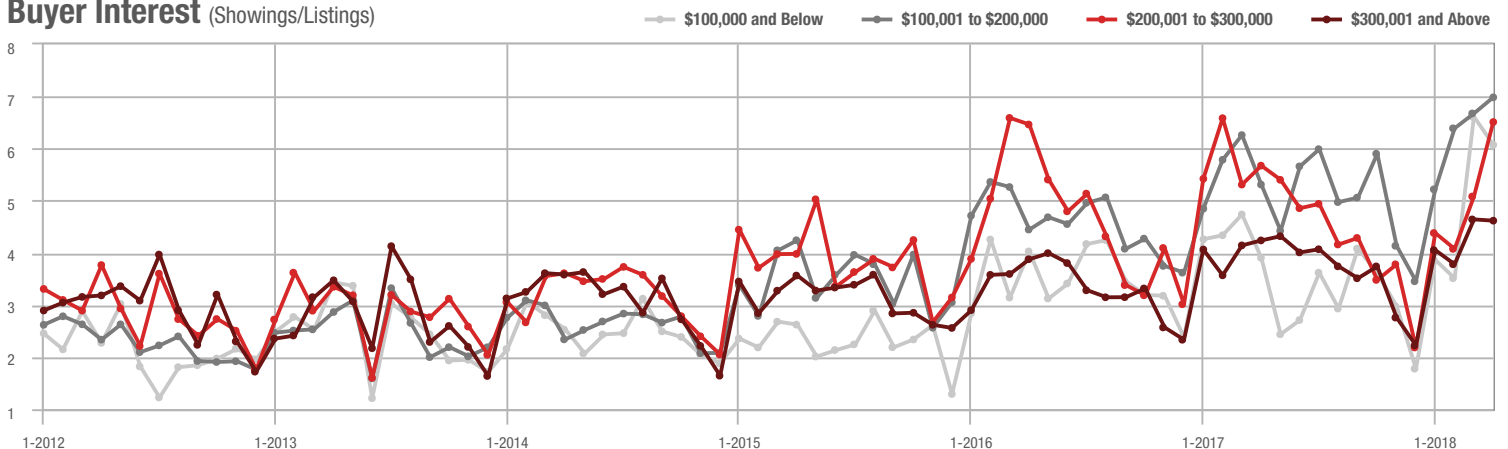
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



Showings Report for April 2018

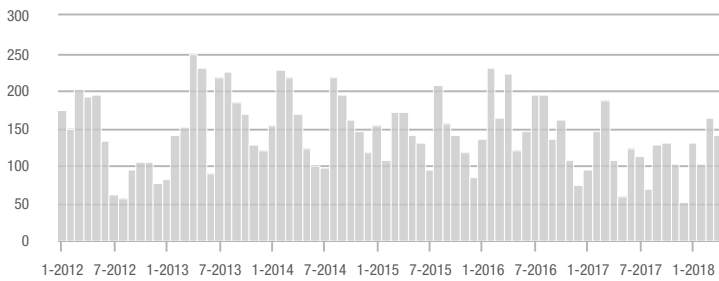
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Lincolnton, NC

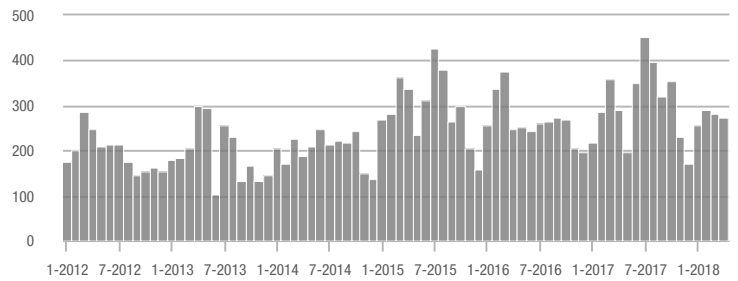
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	140	+ 29.6%	- 14.1%	6.1	+ 69.4%	- 21.6%	34	- 35.8%	- 2.9%
\$100,001 to \$200,000	273	- 5.5%	- 2.8%	6.8	+ 38.8%	- 1.5%	48	- 35.1%	- 2.0%
\$200,001 to \$300,000	271	+ 34.8%	+ 142.0%	7.1	+ 24.6%	+ 76.7%	38	- 2.6%	+ 35.7%
\$300,001 and Above	90	+ 143.2%	- 41.6%	3.3	+ 17.9%	- 22.7%	29	+ 45.0%	- 27.5%
Total	774	+ 21.9%	+ 9.0%	6.1	+ 32.6%	+ 8.2%	149	- 19.9%	- 2.0%

Showings

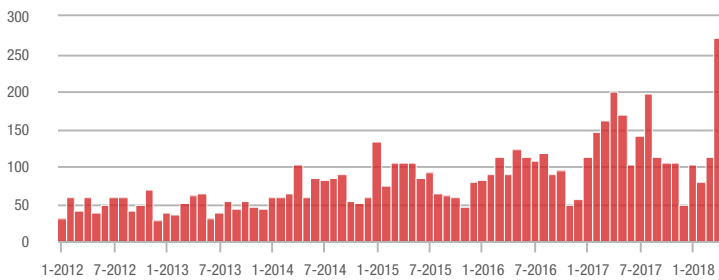
\$100,000 and Below



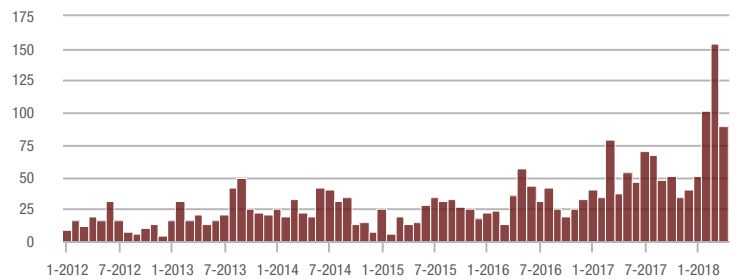
\$100,001 to \$200,000



\$200,001 to \$300,000

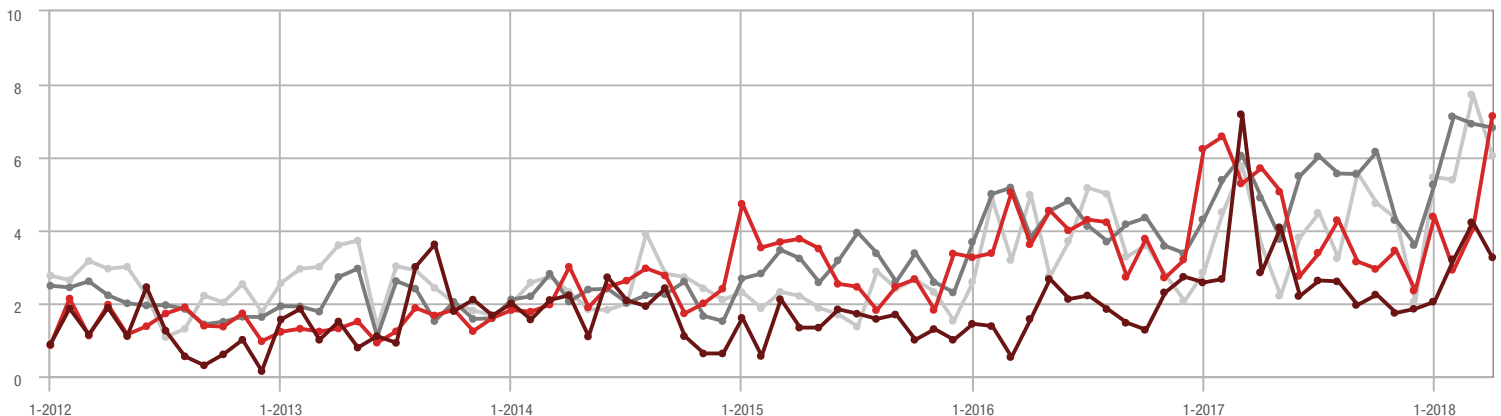


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



Showings Report for April 2018

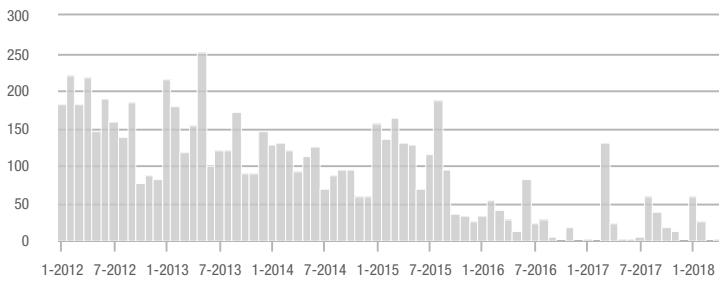
Analytic and Trend Data for the Charlotte Regional Realtor® Association

Matthews, NC

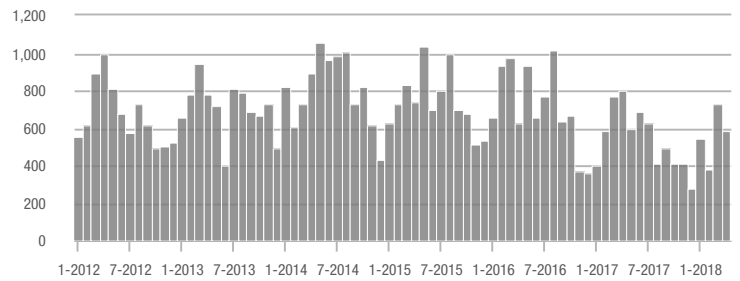
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3	- 86.4%	+ 200.0%	1.0	- 81.8%	—	2	- 60.0%	0.0%
\$100,001 to \$200,000	588	- 26.2%	- 19.3%	16.3	+ 3.2%	- 5.9%	39	- 29.1%	- 13.3%
\$200,001 to \$300,000	981	- 7.2%	+ 9.6%	15.8	+ 9.0%	+ 13.5%	63	- 14.9%	- 4.5%
\$300,001 and Above	1,676	+ 32.3%	+ 14.2%	8.9	+ 48.3%	- 2.2%	208	- 16.1%	+ 13.7%
Total	3,248	+ 3.3%	+ 5.0%	11.3	+ 21.5%	- 1.9%	312	- 18.3%	+ 5.4%

Showings

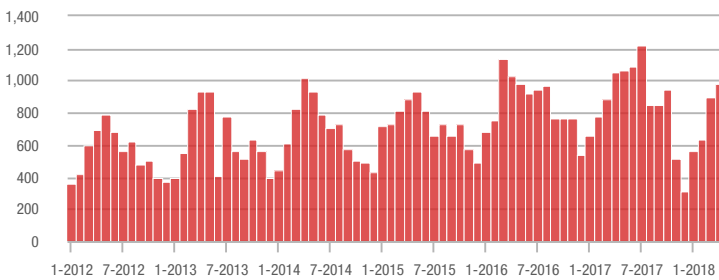
\$100,000 and Below



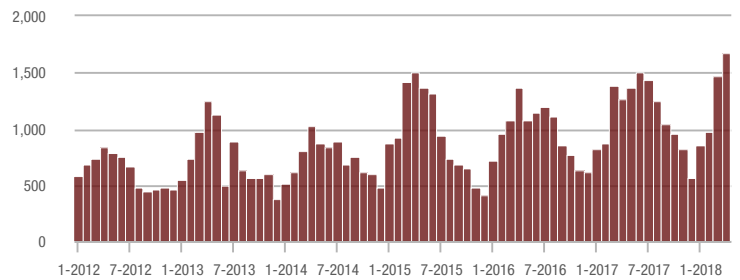
\$100,001 to \$200,000



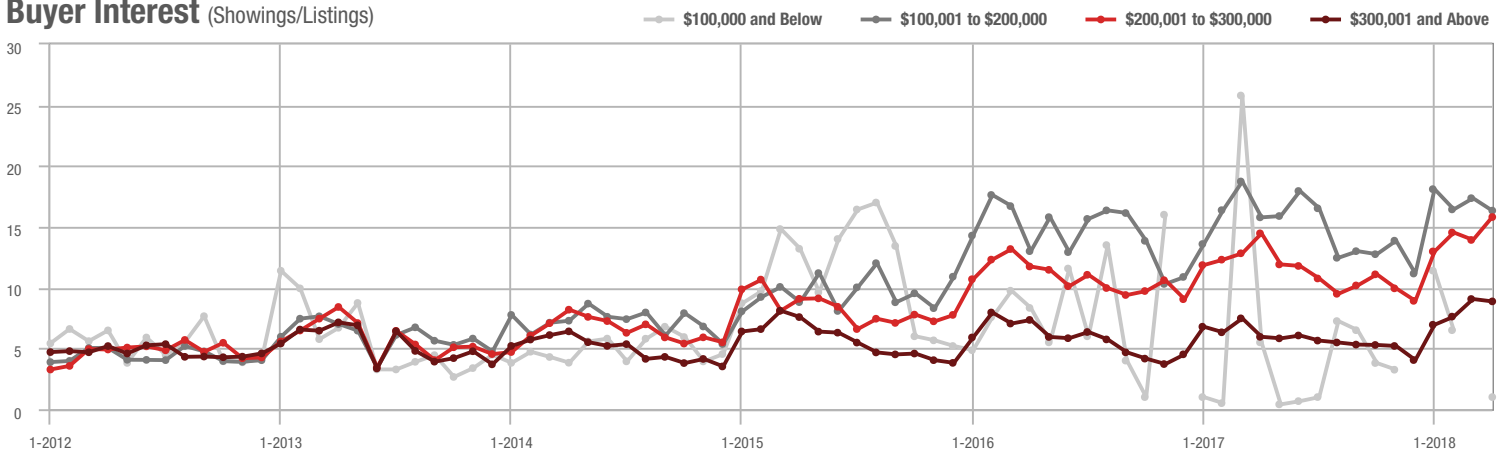
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

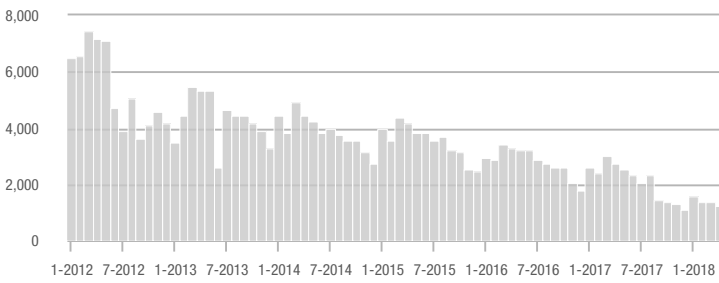


Mecklenburg County, NC

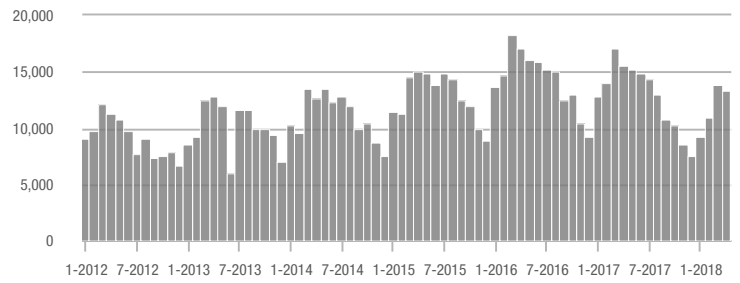
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,224	- 55.8%	- 10.0%	10.0	- 2.9%	- 3.7%	161	- 56.3%	- 12.0%
\$100,001 to \$200,000	13,264	- 15.0%	- 4.0%	16.5	+ 15.4%	- 1.4%	842	- 29.4%	- 3.3%
\$200,001 to \$300,000	12,166	+ 10.0%	+ 3.1%	11.1	+ 7.8%	+ 1.9%	1,132	- 2.8%	+ 0.1%
\$300,001 and Above	18,548	+ 8.2%	+ 0.5%	7.7	+ 8.5%	- 5.1%	2,623	- 6.3%	+ 3.6%
Total	45,202	- 2.9%	- 0.5%	10.3	+ 7.3%	- 3.1%	4,758	- 13.9%	+ 0.9%

Showings

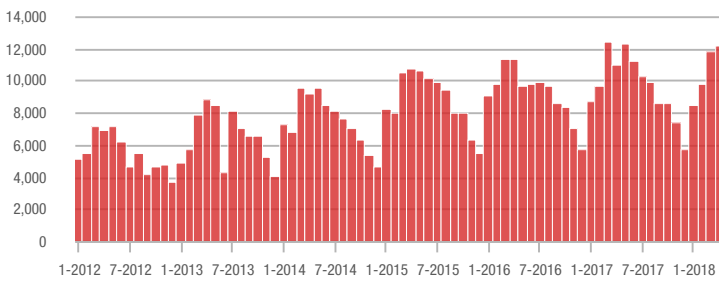
\$100,000 and Below



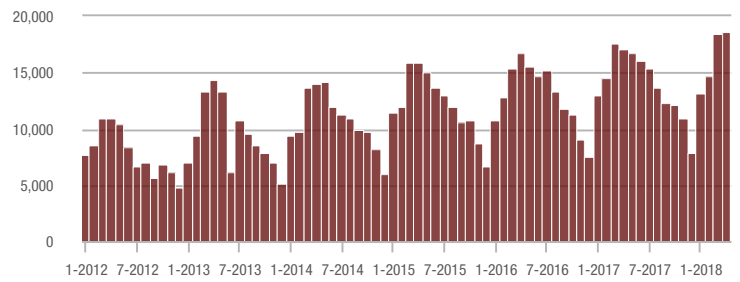
\$100,001 to \$200,000



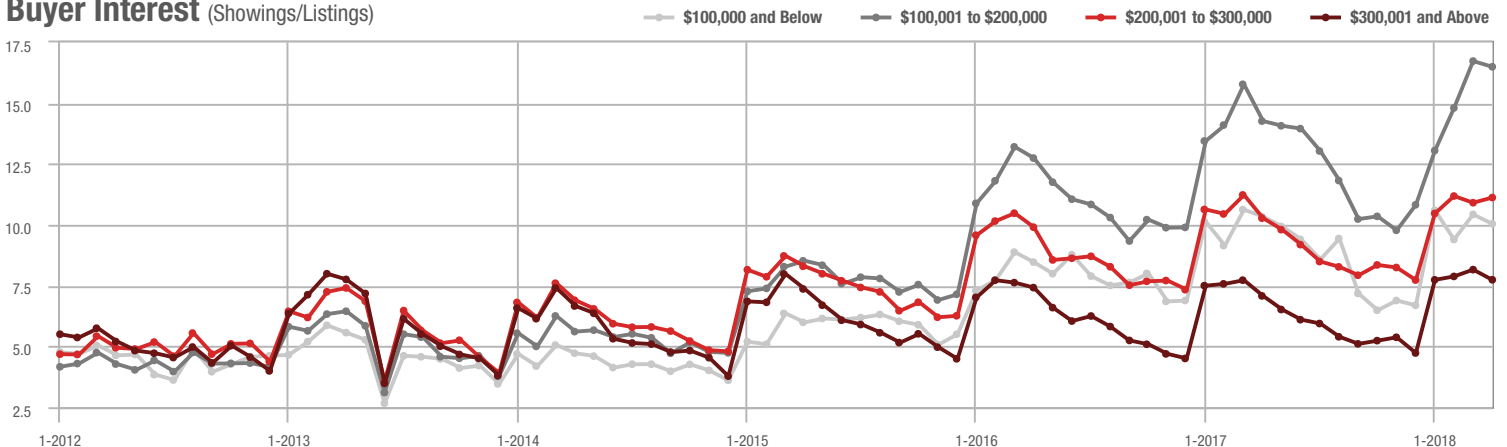
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

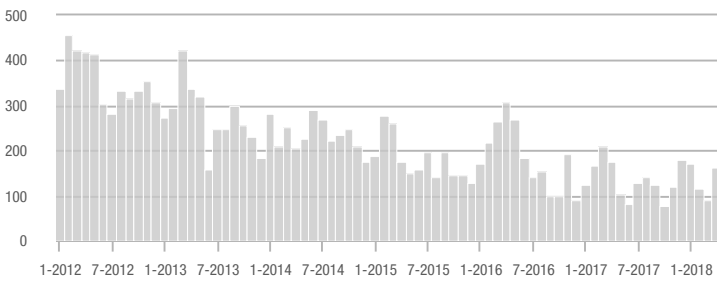


Monroe, NC

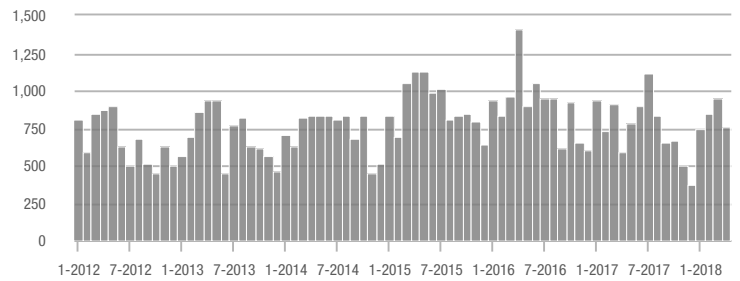
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	163	- 7.4%	+ 81.1%	8.8	+ 33.3%	+ 110.3%	40	- 24.5%	- 9.1%
\$100,001 to \$200,000	762	+ 29.2%	- 19.8%	9.9	+ 30.3%	- 13.0%	87	- 4.4%	- 10.3%
\$200,001 to \$300,000	570	+ 37.7%	+ 2.9%	7.2	+ 26.3%	- 6.3%	87	+ 1.2%	+ 8.8%
\$300,001 and Above	204	- 14.3%	+ 0.5%	4.0	- 13.0%	- 1.1%	58	- 21.6%	0.0%
Total	1,699	+ 19.8%	- 5.5%	7.6	+ 22.6%	- 5.1%	272	- 10.5%	- 2.5%

Showings

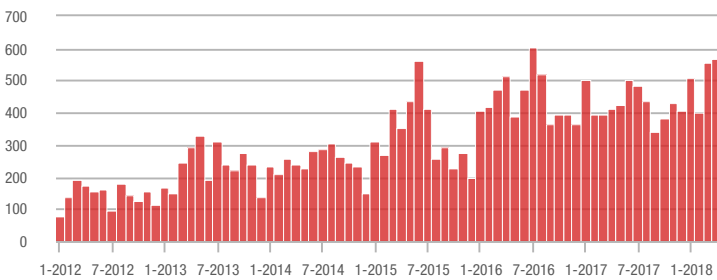
\$100,000 and Below



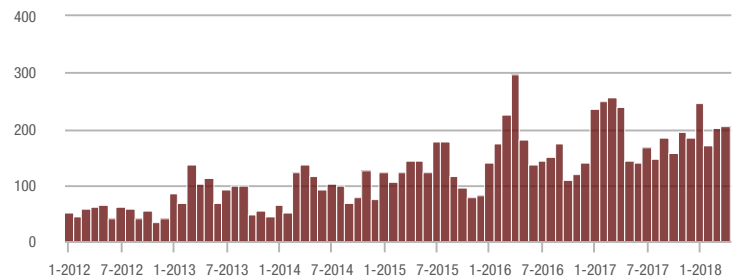
\$100,001 to \$200,000



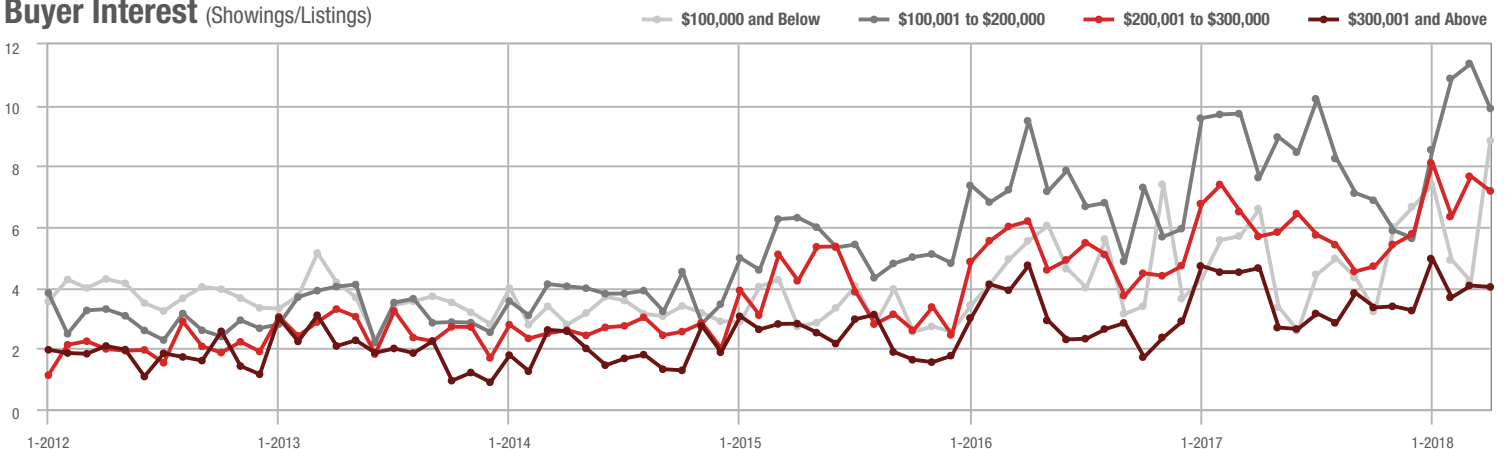
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

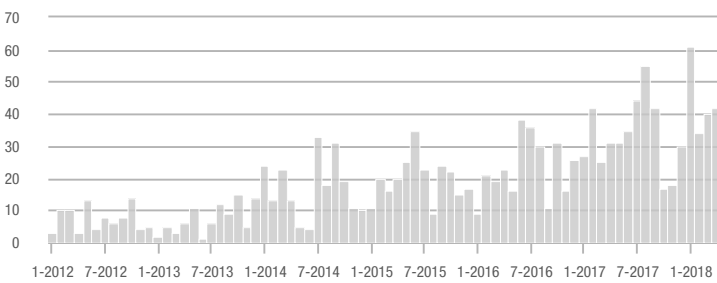


Montgomery County, NC

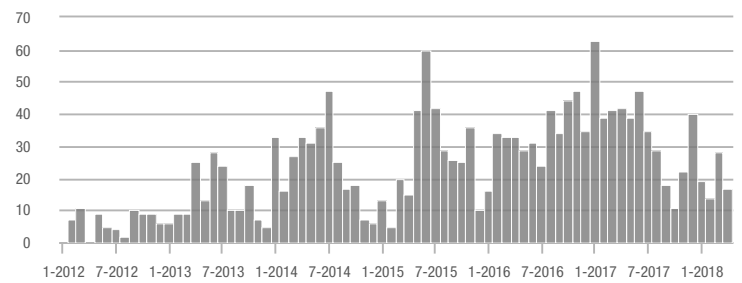
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	42	+ 35.5%	+ 5.0%	0.9	+ 12.5%	+ 35.8%	58	- 25.6%	- 7.9%
\$100,001 to \$200,000	17	- 59.5%	- 39.3%	0.8	- 55.6%	- 9.3%	33	- 41.1%	- 10.8%
\$200,001 to \$300,000	18	- 14.3%	+ 80.0%	1.8	+ 5.9%	+ 50.0%	17	- 55.3%	- 5.6%
\$300,001 and Above	99	+ 39.4%	+ 70.7%	2.8	+ 64.7%	+ 64.6%	47	- 45.3%	+ 2.2%
Total	176	+ 6.7%	+ 29.4%	1.8	+ 20.0%	+ 51.4%	155	- 39.9%	- 5.5%

Showings

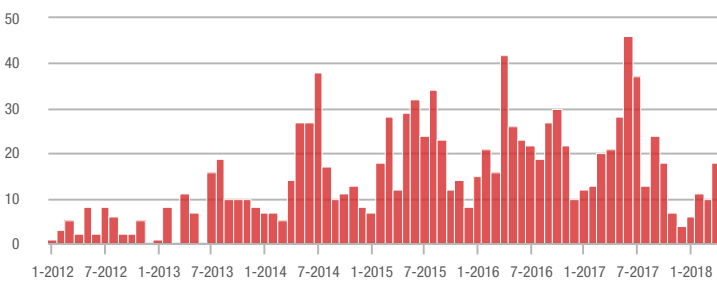
\$100,000 and Below



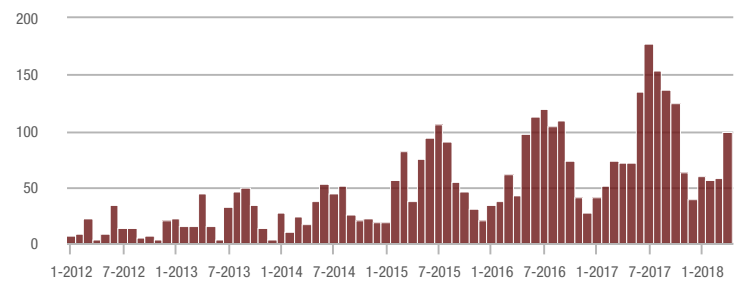
\$100,001 to \$200,000



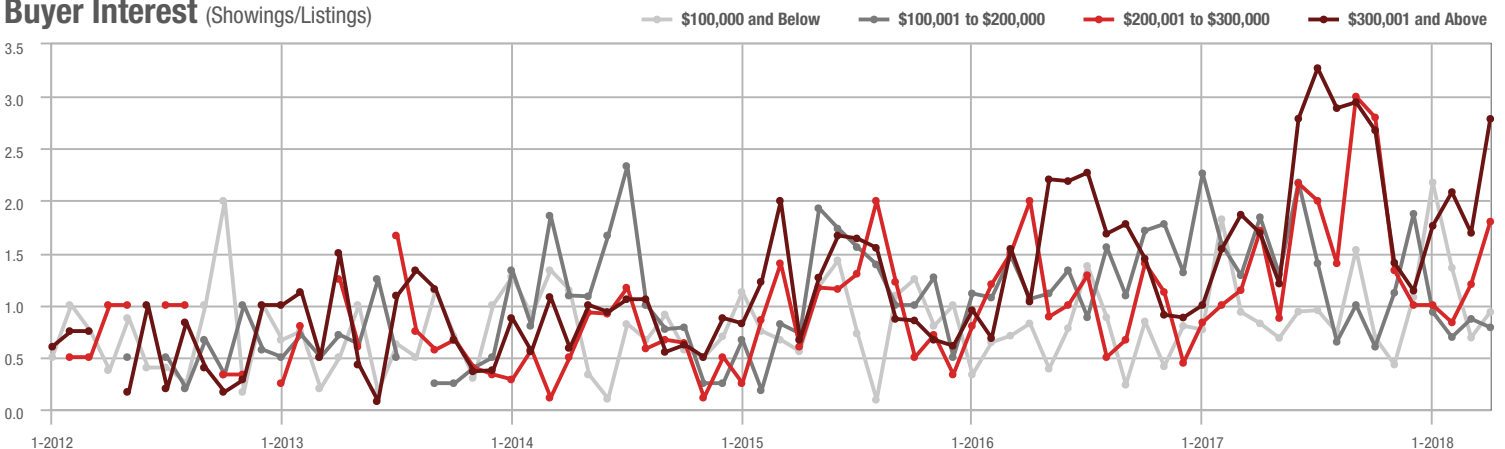
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

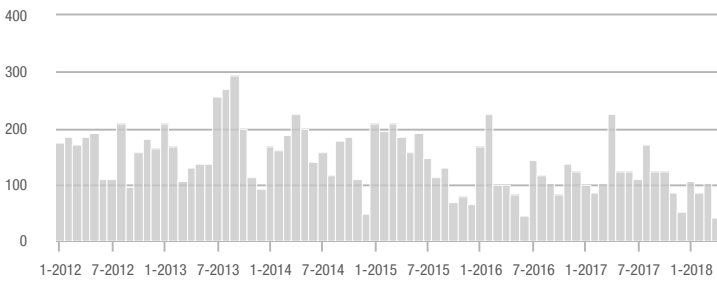


Mooresville, NC

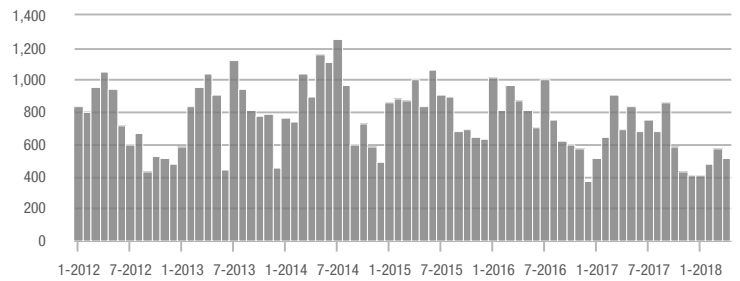
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	40	- 82.2%	- 60.8%	2.0	- 74.7%	- 57.1%	41	- 36.9%	- 6.8%
\$100,001 to \$200,000	514	- 26.6%	- 10.5%	8.1	- 12.9%	- 8.2%	81	- 19.8%	- 3.6%
\$200,001 to \$300,000	880	- 5.4%	+ 3.4%	6.5	+ 3.2%	- 2.5%	147	- 22.2%	+ 2.1%
\$300,001 and Above	2,565	+ 13.9%	+ 1.9%	5.4	+ 20.0%	- 5.1%	533	- 14.6%	+ 0.4%
Total	3,999	- 2.6%	- 1.1%	5.7	+ 3.6%	- 6.3%	802	- 18.1%	- 0.1%

Showings

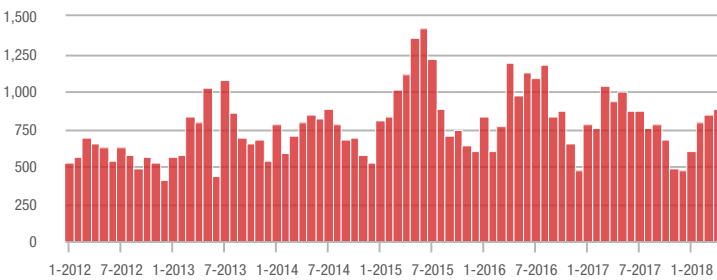
\$100,000 and Below



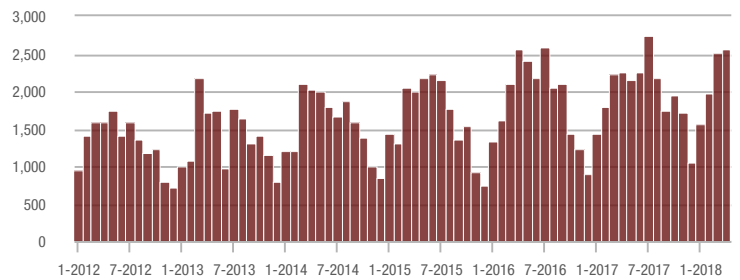
\$100,001 to \$200,000



\$200,001 to \$300,000

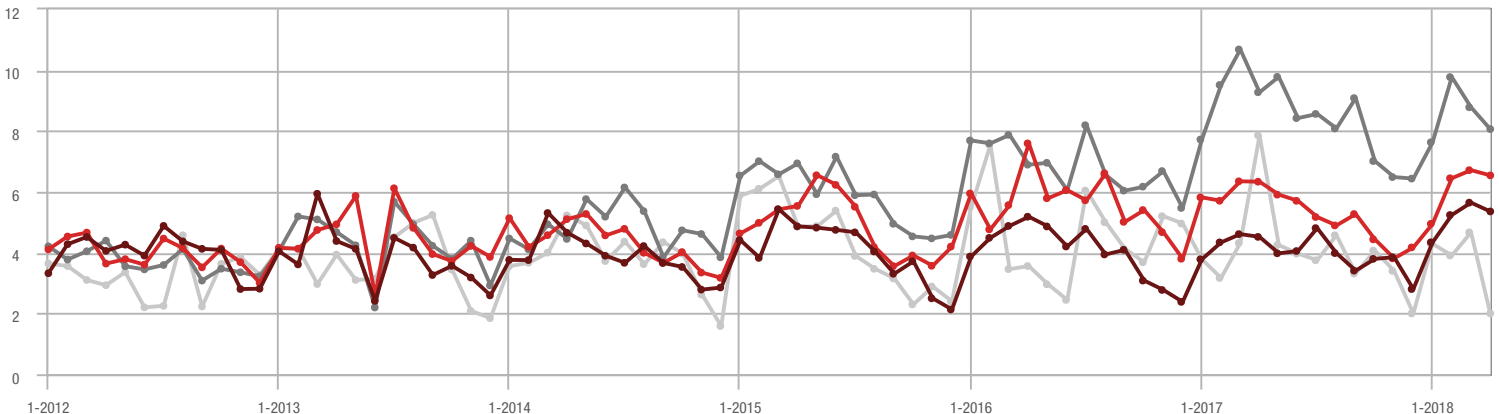


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

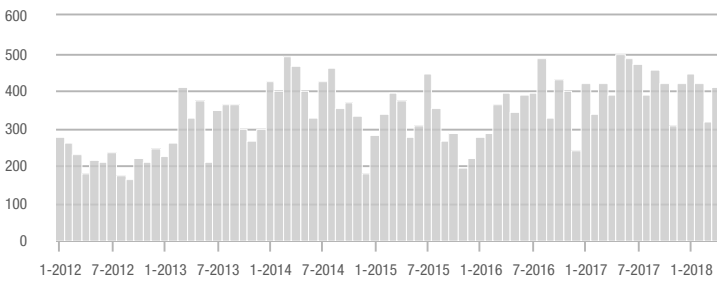


Rock Hill, SC

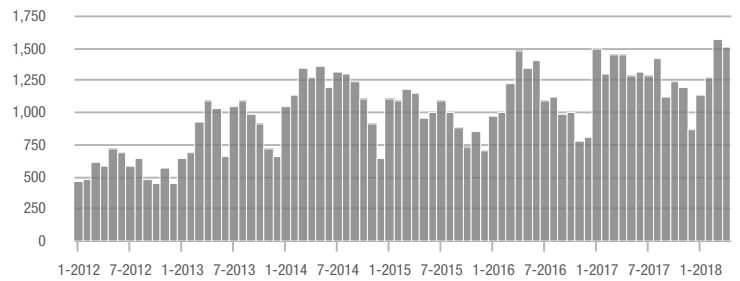
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	411	+ 4.8%	+ 29.2%	7.7	+ 48.1%	+ 43.7%	70	- 47.0%	- 14.6%
\$100,001 to \$200,000	1,515	+ 4.6%	- 3.5%	11.9	+ 5.3%	- 11.4%	130	- 2.3%	+ 6.6%
\$200,001 to \$300,000	984	+ 1.9%	- 14.0%	9.9	+ 7.6%	- 1.7%	108	- 6.1%	- 12.2%
\$300,001 and Above	419	+ 16.4%	- 4.8%	5.0	+ 42.9%	- 14.1%	91	- 28.3%	+ 7.1%
Total	3,329	+ 5.1%	- 4.1%	9.2	+ 17.9%	- 4.6%	399	- 21.3%	- 3.2%

Showings

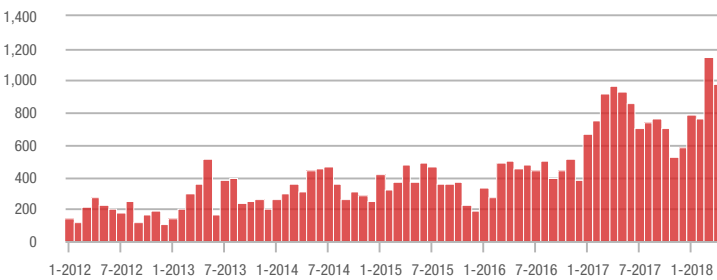
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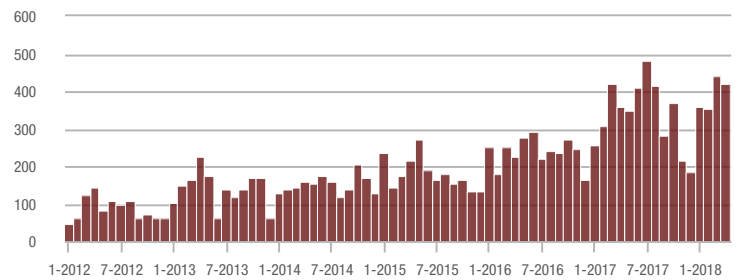
\$100,001 to \$200,000



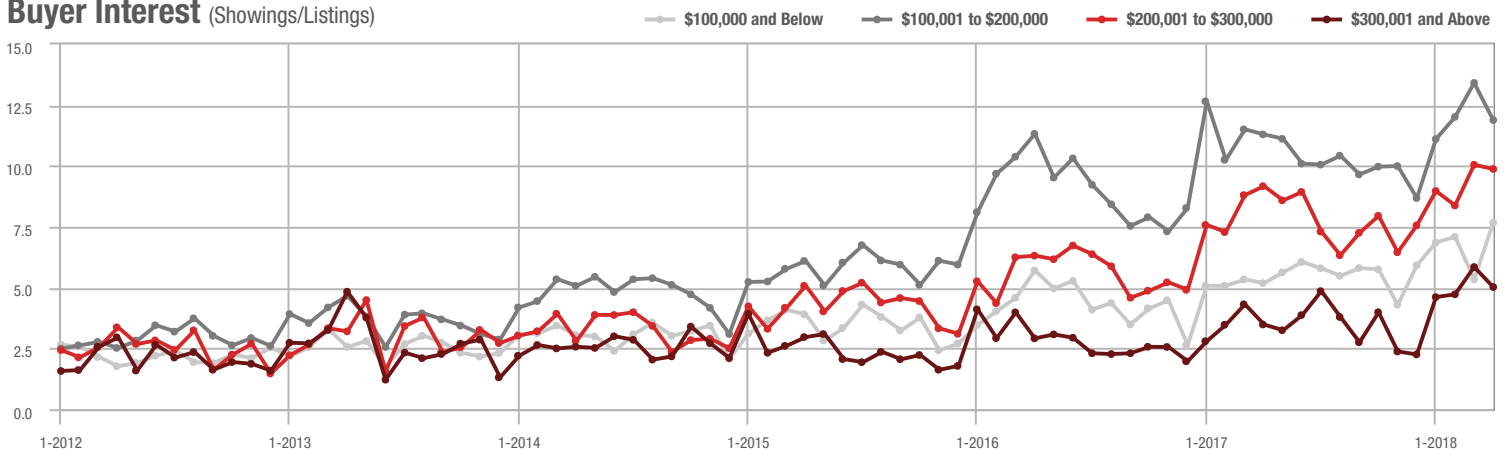
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

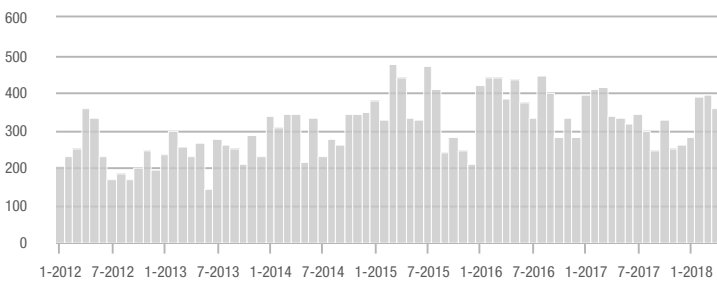


Salisbury, NC

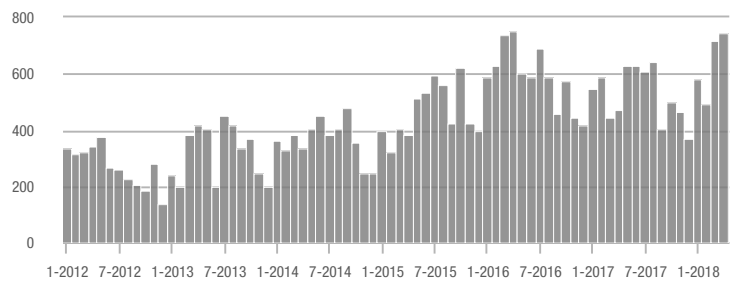
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	361	+ 6.8%	- 8.6%	4.4	+ 22.2%	+ 0.2%	105	- 29.5%	- 14.6%
\$100,001 to \$200,000	747	+ 58.9%	+ 4.0%	8.2	+ 70.8%	+ 1.2%	114	- 8.1%	- 1.7%
\$200,001 to \$300,000	264	+ 10.5%	+ 17.9%	5.3	+ 32.5%	+ 1.5%	58	- 24.7%	+ 9.4%
\$300,001 and Above	98	+ 71.9%	+ 63.3%	2.2	+ 83.3%	+ 28.9%	47	- 20.3%	+ 14.6%
Total	1,470	+ 33.2%	+ 5.2%	5.7	+ 50.0%	+ 0.8%	324	- 20.8%	- 2.7%

Showings

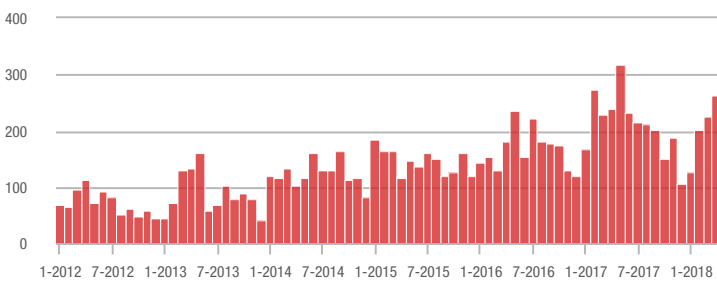
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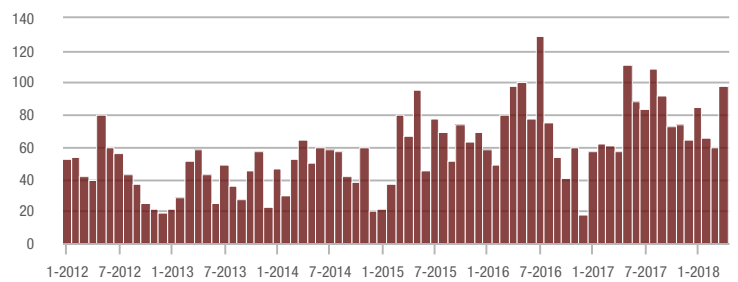
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\$200,001 to \$300,000

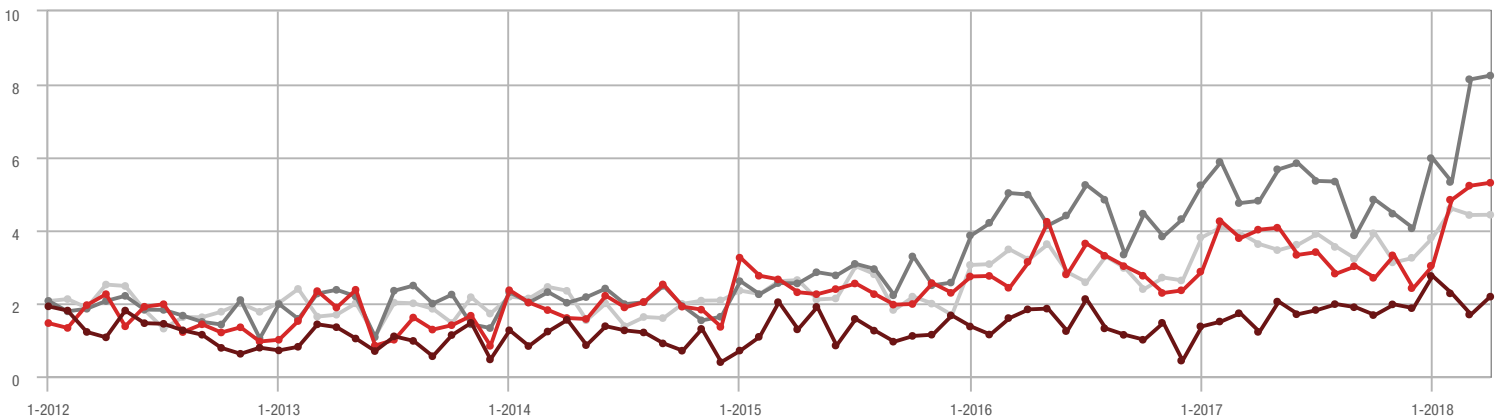


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

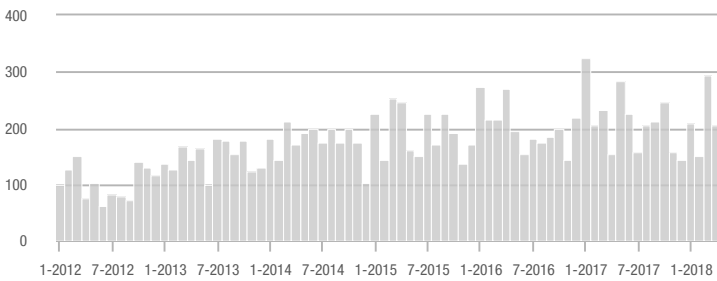


Stanly County, NC

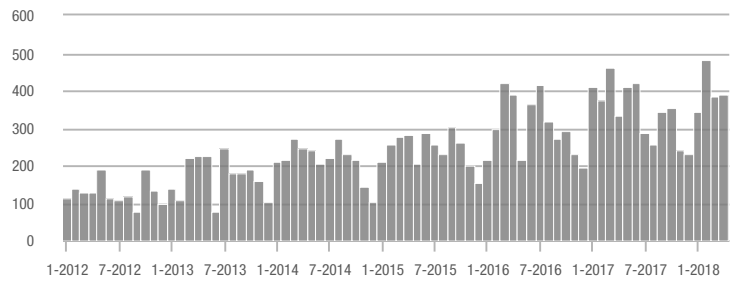
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	204	+ 33.3%	- 30.8%	3.4	+ 30.8%	- 37.6%	95	- 15.2%	- 1.0%
\$100,001 to \$200,000	390	+ 16.4%	+ 1.8%	5.0	+ 31.6%	+ 2.4%	92	- 22.0%	- 5.2%
\$200,001 to \$300,000	203	- 1.5%	+ 10.9%	4.2	+ 23.5%	+ 15.2%	62	- 18.4%	- 4.6%
\$300,001 and Above	124	- 1.6%	0.0%	2.3	0.0%	- 5.7%	66	- 20.5%	+ 1.5%
Total	921	+ 12.3%	- 6.5%	3.9	+ 21.9%	- 8.4%	315	- 19.0%	- 2.5%

Showings

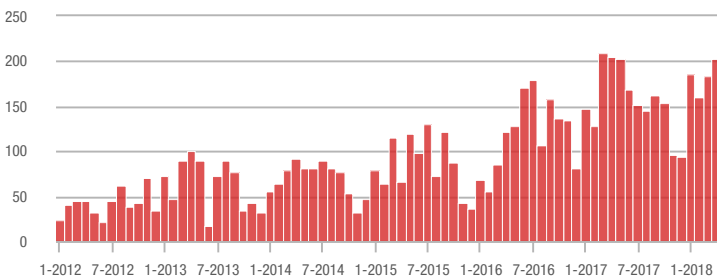
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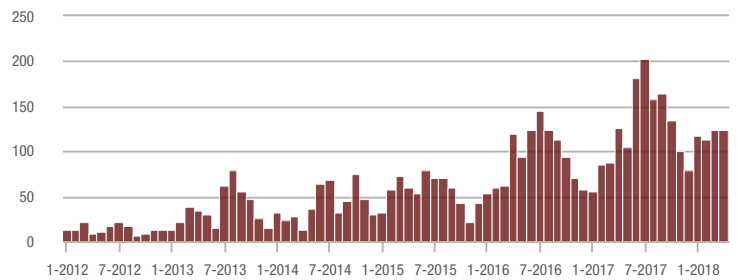
\$100,001 to \$200,000



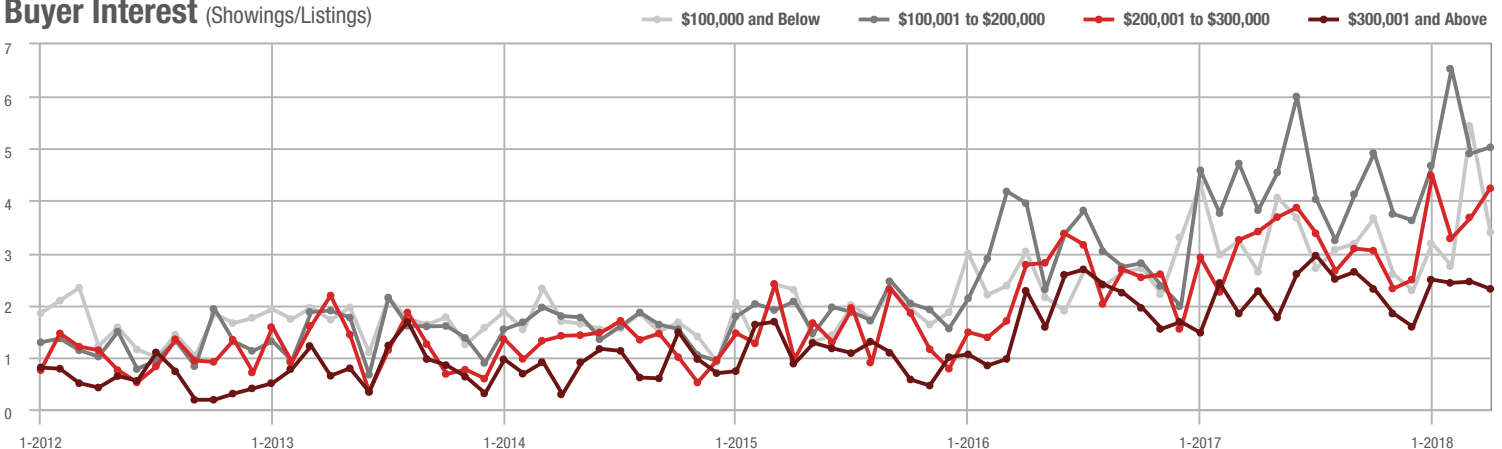
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

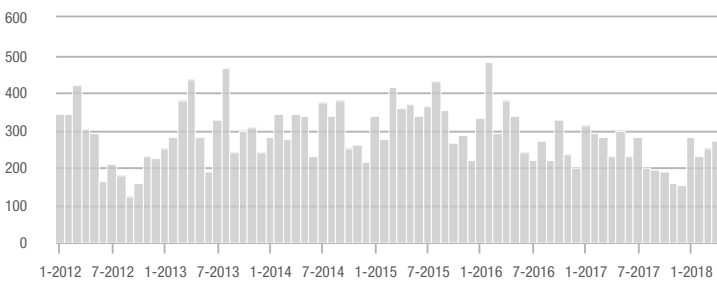


Statesville, NC

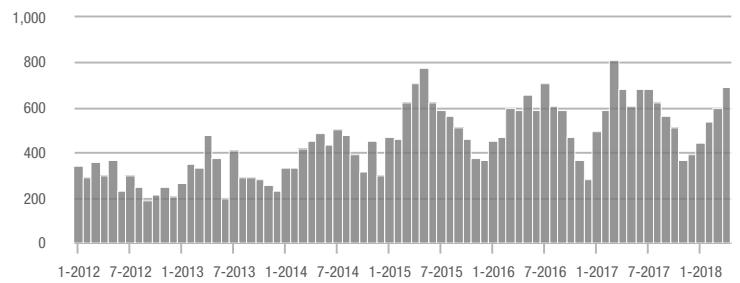
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	274	+ 19.7%	+ 8.3%	4.8	+ 29.7%	+ 7.4%	88	- 13.7%	- 3.3%
\$100,001 to \$200,000	689	+ 1.0%	+ 15.4%	6.9	+ 6.2%	+ 22.9%	124	- 16.2%	- 8.8%
\$200,001 to \$300,000	261	+ 42.6%	+ 27.3%	4.3	+ 38.7%	+ 16.9%	72	- 4.0%	+ 1.4%
\$300,001 and Above	162	+ 65.3%	+ 38.5%	3.1	+ 82.4%	+ 33.2%	62	- 24.4%	0.0%
Total	1,386	+ 16.3%	+ 18.3%	5.2	+ 20.9%	+ 17.5%	346	- 15.0%	- 3.9%

Showings

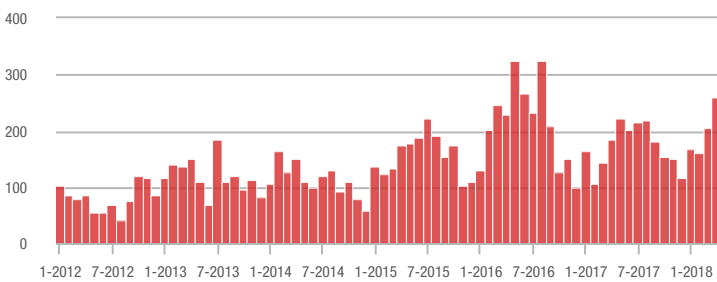
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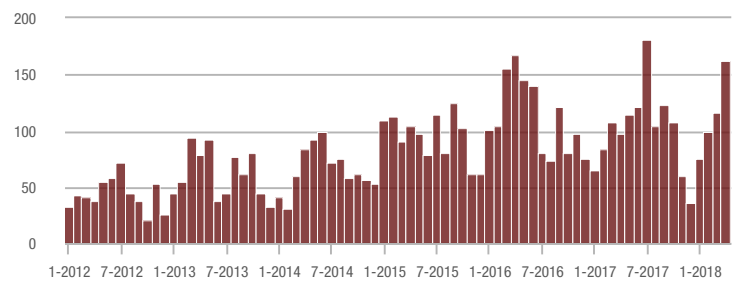
\$100,001 to \$200,000



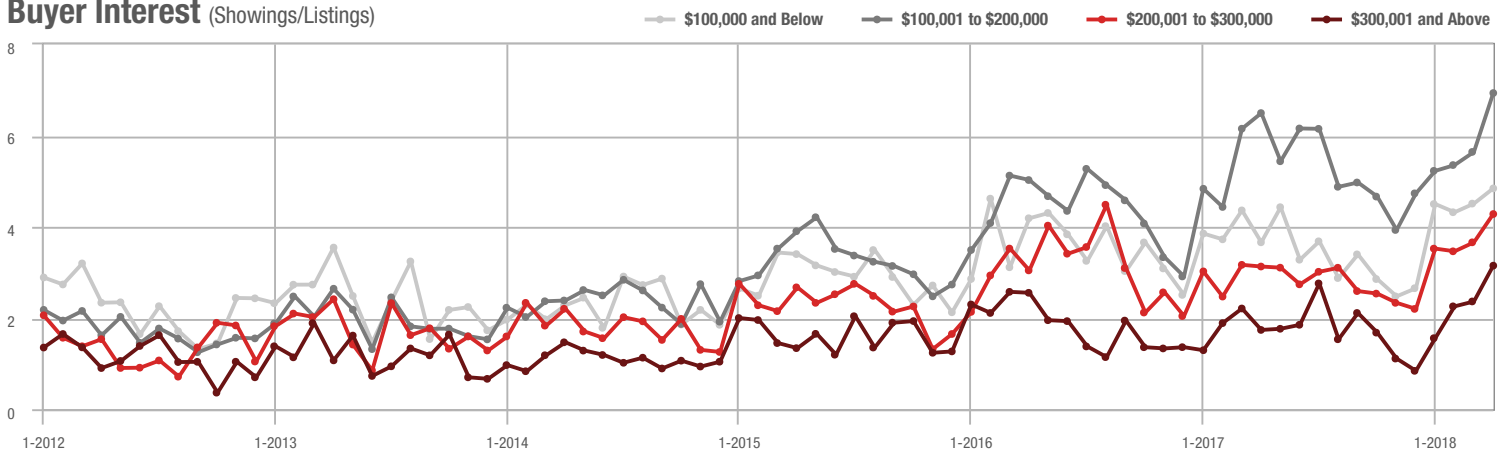
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

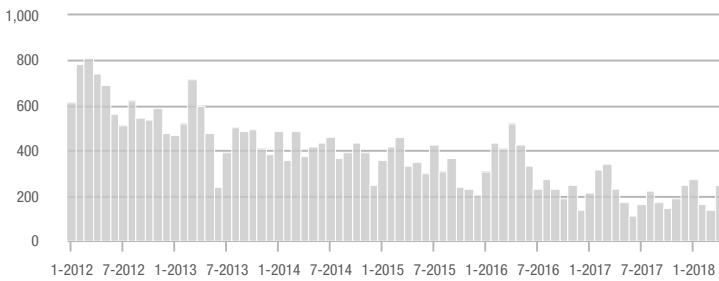


Union County, NC

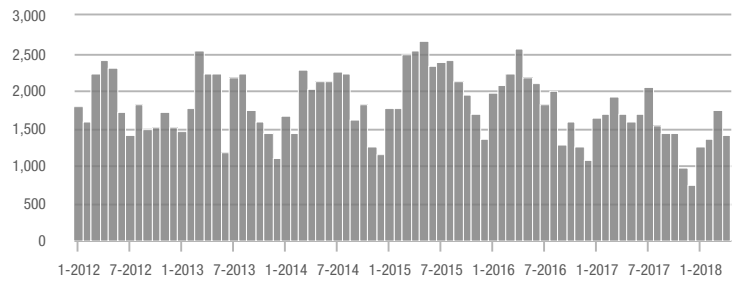
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	246	+ 7.0%	+ 82.2%	5.2	+ 26.8%	+ 79.9%	96	- 23.2%	- 3.0%
\$100,001 to \$200,000	1,415	- 15.9%	- 19.4%	9.4	0.0%	- 10.3%	177	- 20.6%	- 10.6%
\$200,001 to \$300,000	2,371	+ 24.6%	+ 15.4%	9.6	+ 9.1%	+ 2.8%	288	+ 7.1%	+ 7.5%
\$300,001 and Above	5,030	+ 17.9%	+ 8.4%	7.0	+ 20.7%	+ 3.4%	824	- 11.1%	+ 0.2%
Total	9,062	+ 12.1%	+ 5.5%	7.8	+ 14.7%	+ 1.4%	1,385	- 10.3%	- 0.1%

Showings

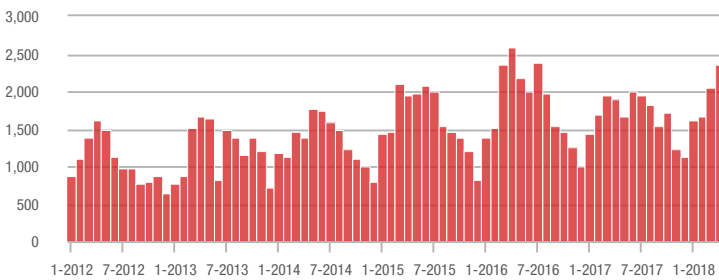
\$100,000 and Below



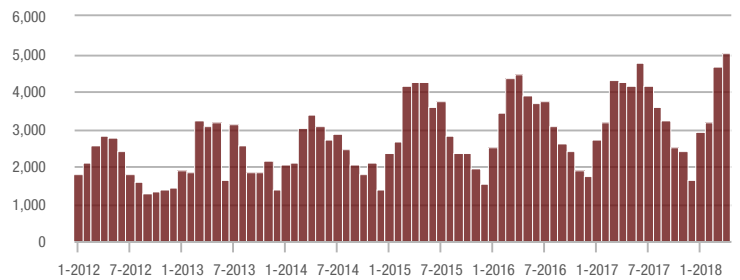
\$100,001 to \$200,000



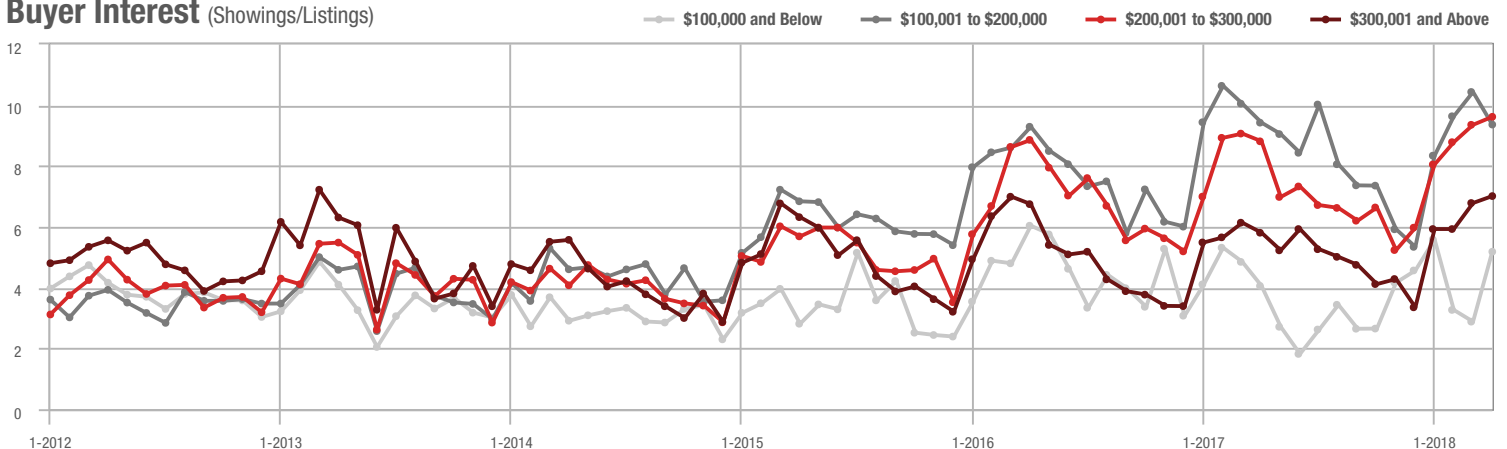
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

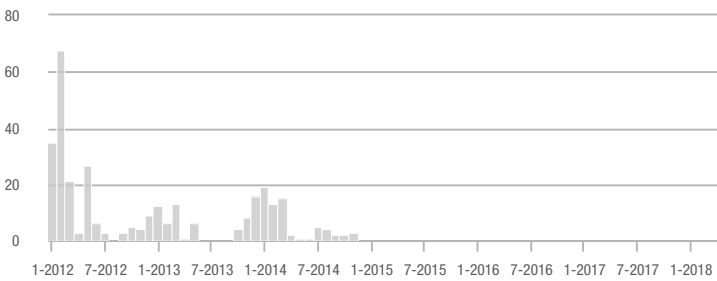


Uptown Charlotte

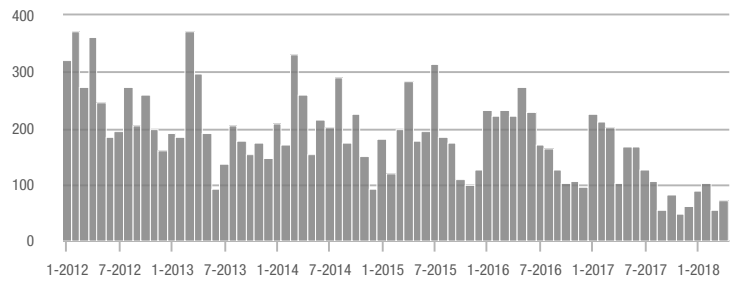
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	71	- 31.7%	+ 26.8%	7.1	- 25.3%	+ 14.1%	10	- 9.1%	+ 11.1%
\$200,001 to \$300,000	293	- 23.5%	- 22.5%	7.5	- 15.7%	- 18.5%	39	- 9.3%	- 4.9%
\$300,001 and Above	553	+ 25.1%	+ 24.0%	8.3	+ 40.7%	+ 29.5%	69	- 11.5%	- 4.2%
Total	917	- 1.3%	+ 4.2%	7.9	+ 9.7%	+ 7.8%	118	- 10.6%	- 3.3%

Showings

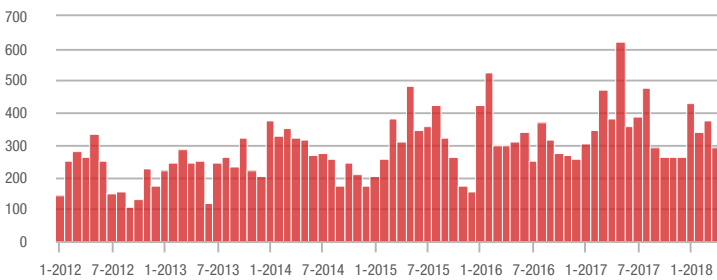
\$100,000 and Below



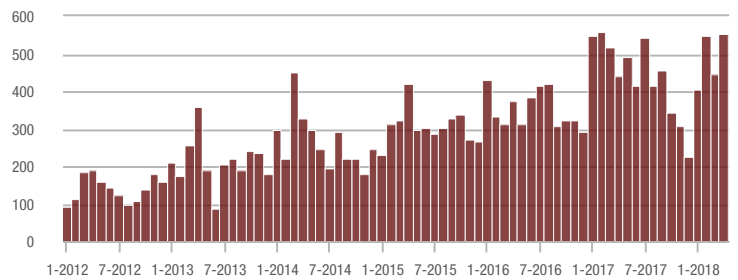
\$100,001 to \$200,000



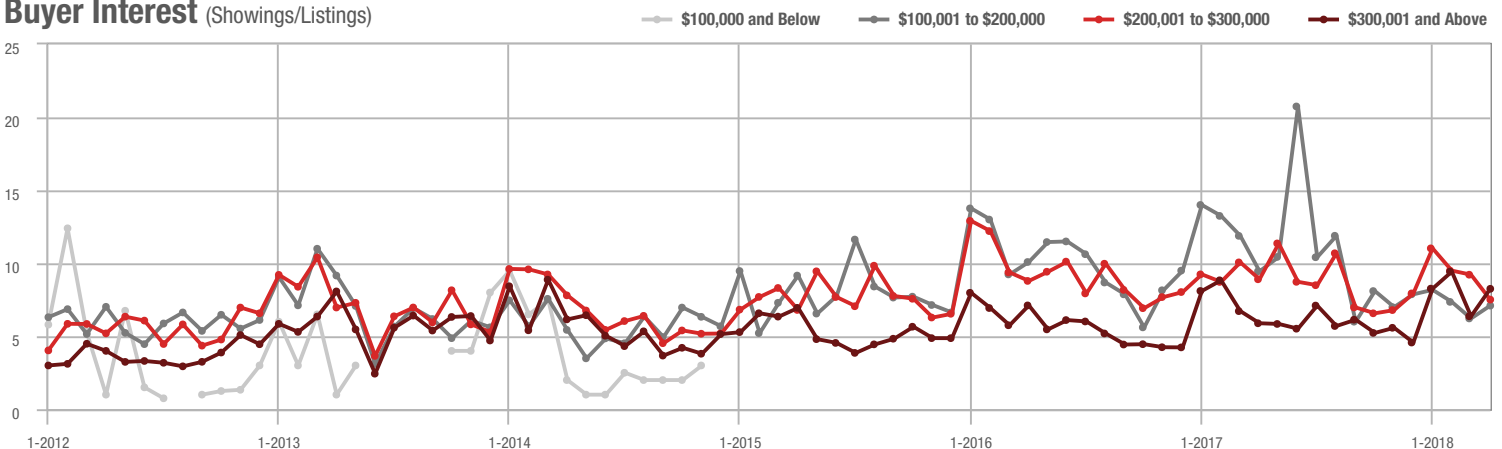
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)



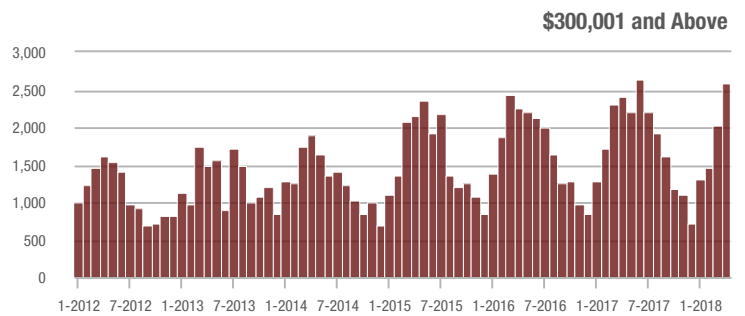
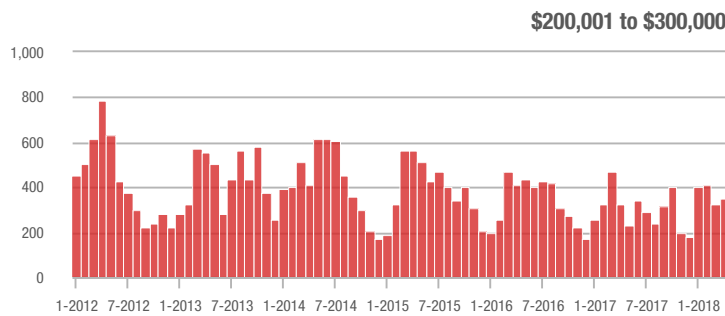
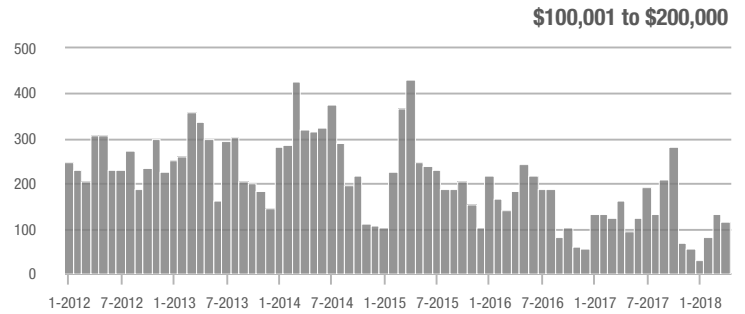
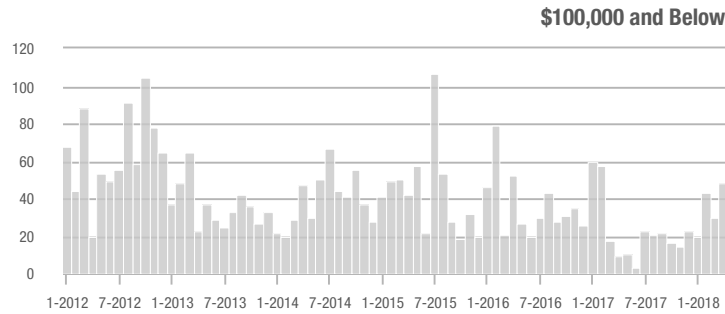
Showings Report for April 2018

Analytic and Trend Data for the Charlotte Regional Realtor® Association

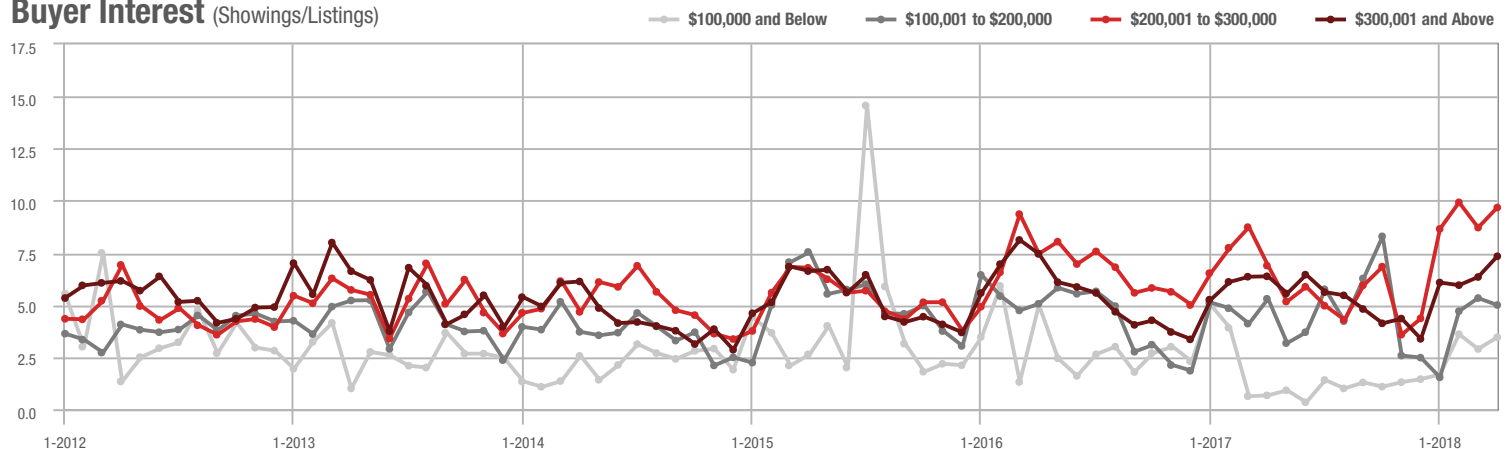
Waxhaw, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	+ 433.3%	+ 60.0%	3.5	+ 400.0%	+ 19.6%	31	- 22.5%	0.0%
\$100,001 to \$200,000	115	- 28.6%	- 12.9%	5.0	- 5.7%	- 6.3%	31	- 24.4%	- 6.1%
\$200,001 to \$300,000	352	+ 9.0%	+ 8.3%	9.7	+ 40.6%	+ 11.0%	61	- 12.9%	- 9.0%
\$300,001 and Above	2,592	+ 7.6%	+ 27.4%	7.3	+ 14.1%	+ 15.7%	401	- 12.4%	+ 2.8%
Total	3,107	+ 7.1%	+ 23.2%	7.3	+ 17.7%	+ 13.7%	524	- 14.0%	+ 0.6%

Showings



Buyer Interest (Showings/Listings)

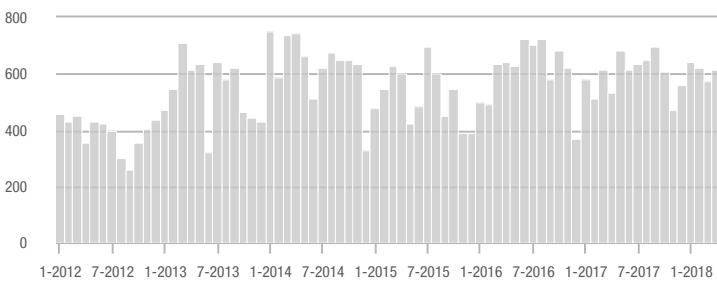


York County, SC

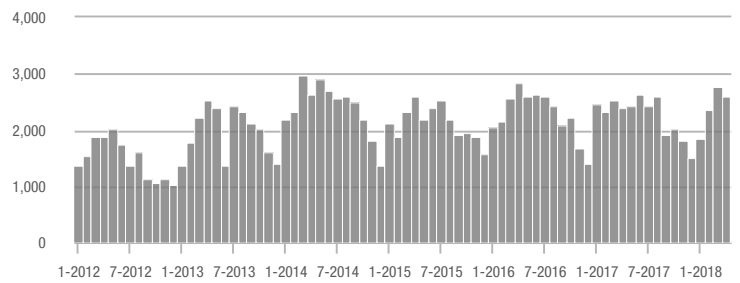
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change	April 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	617	+ 15.5%	+ 7.3%	6.0	+ 62.2%	+ 20.4%	156	- 45.3%	- 15.2%
\$100,001 to \$200,000	2,613	+ 8.7%	- 5.9%	11.7	+ 15.8%	- 6.2%	240	- 12.4%	- 2.4%
\$200,001 to \$300,000	3,042	+ 9.6%	+ 1.8%	10.7	+ 17.6%	+ 4.6%	325	- 10.0%	- 4.1%
\$300,001 and Above	3,606	+ 20.6%	+ 7.6%	6.3	+ 16.7%	+ 0.9%	641	- 6.4%	+ 2.2%
Total	9,878	+ 13.5%	+ 1.9%	8.4	+ 18.3%	+ 0.4%	1,362	- 15.1%	- 2.4%

Showings

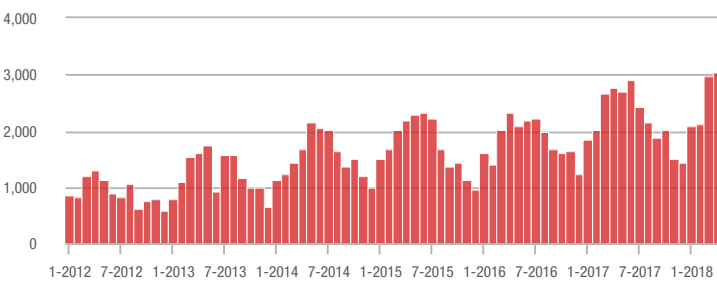
\$100,000 and Below



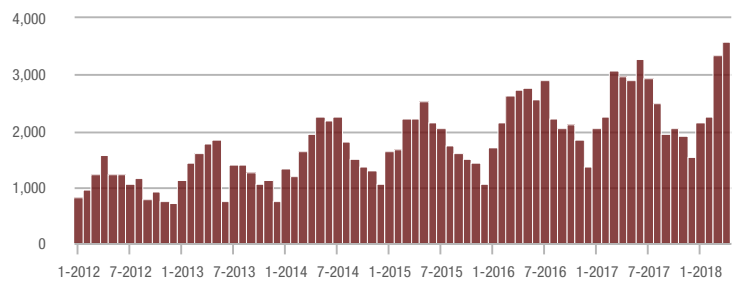
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

