



Charlotte Regional Realtor[®] Association/Mingle School of Real Estate Diversity Scholarship Program

<u>Scholarship Partners:</u> Urban League of Central Carolinas (ULCC) Latin American Chamber of Commerce (LACC)

Overview:

The Mingle School of Real Estate is proud to partner with the ULCC and the LACC in support of diversity initiatives in the real estate industry. The diversity scholarships are available for members and supporters of the ULCC and the LACC who meet the minimum requirements of the program and are in pursuit of a career in the real estate industry (residential, commercial, property management and/or new home sales).

Purpose:

The Charlotte Regional Realtor[®] Association/Mingle School of Real Estate Diversity Scholarship Program is designed to stimulate the involvement of minorities in the real estate profession by offering qualified individuals an opportunity to begin a career in real estate.

Name:

Charlotte Regional Realtor[®] Association/Mingle School of Real Estate Diversity Scholarship Program

Scholarship Includes:

Tuition for the North Carolina real estate pre-licensing course and the required textbook for the course. (\$369+\$40=\$409) *Does not include North Carolina real estate licensing application and testing fees.*

Number of Scholarships:

Each calendar year the Association/Mingle School have committed to a total of 10 scholarships. Additional scholarships will be available if donations are given by Association/CMLS member firms.

Scholarship Candidates:

Each candidate, at a minimum, must meet the basic qualifications for a real estate license as set forth by the North Carolina Real Estate Commission (NCREC). These qualifications include:

- Be at least 18 years of age;
- Be a U.S. citizen, a non-citizen national or a qualified alien under federal law;
- Have a social security number;
- Satisfy to the NCREC that he/she possesses good moral character;
- Satisfy the prescribed real estate education requirements and
- Pass the real estate license examination.

** The North Carolina Real Estate Commission approves real estate license applicants based on all the above criteria. The association/Mingle School of Real Estate can provide the course needed to satisfy the education requirement; however, the association/Mingle School of Real Estate has no involvement in the North Carolina Real Estate Commission licensee approval process.**

Additional Criteria for Selecting Scholarship Recipients:

- A minority of African-American or Latin-American descent;
- No formal education background required, but a high school diploma or equivalent is strongly recommended;
- Desire for a career in real estate;
- Owns or has access to vehicle;
- Good communication and people skills;
- A good work ethic

How to Apply:

- Complete the association/Mingle School of Real Estate Diversity Scholarship Program Application.
- Provide at least two reference letters (i.e., teacher, employers, pastor/minister, counselors, etc.).
- Write a brief explanation of why you want to have a career in real estate (200-500 words).
- Talk to at least two Realtors[®] about what a career in real estate involves. Document their names and the advice they provided. (The association/Mingle School of Real Estate can provide you with the name of Realtors[®] to contact if you do not have your own contacts.)

Application Process:

- Applications will be available through the ULCC and the LACC.
- Candidate completes the application, provides references, a brief essay and advice from Realtors[®].
- Candidate submits the application to ULCC or the LACC for review and approval.
- If the application is approved by the ULCC or the LACC, the partnering organization will make a recommendation to the association/Mingle School of Real Estate to award a scholarship to this applicant.
- When the association/Mingle School of Real Estate receives the recommendation from the partnering organization, a scholarship package (information about the association and the Mingle School, registration forms and other information) will be sent to the recipient.
- The association/Mingle School of Real Estate will enroll the scholarship recipient in an upcoming class that best suits his or her schedule.
- If the application is not approved by the ULCC or the LACC, the partnering organization will send a letter to the scholarship applicant explaining why he or she was not accepted.

How the partnering organizations (ULCC and LACC) work with scholarship candidates:

Each partnering organization will identify a contact person all scholarship candidates can contact. The partnering organization will accept the applications from the candidates and make sure the candidates have provided a complete application package. Each partnering organization will have an appointed committee or review team that evaluates the scholarship application. If the candidate meets the scholarship criteria, the committee or review team will have a meeting/interview with the applicant. During the interview the committee or review team will share real estate industry information with the applicant. The committee or review team will then make a decision to either recommend the applicant to the association/Mingle School of Real Estate for the diversity scholarship or they will decline the application.

How the Diversity Scholarship Program will be promoted:

The partnering organizations (ULCC and LACC) will be asked to promote the program on their websites, at their meetings and to their members and supporters. The association/Mingle School of Real Estate will also promote the program (via the Mingle website, Realtor[®] Reflections, e-Headlines, Mingle Message, press release, etc.) to the association members who might have or know of candidates for the diversity scholarship. All potential candidates must be referred to the partnering organizations, ULCC or LACC.

The association/Mingle School of Real Estate will provide the partnering organizations with informational brochures and applications to give to scholarship candidates.

Other Activities:

Scholarship participants might be interviewed or profiled in an article for the association publication, Realtor[®] Reflections, the partnering organization publications, future promotional pieces for the Diversity Scholarship Program or other local publications or newspapers. Scholarship participants will be asked to provide a headshot. The association/Mingle School of Real Estate will track and document the career of the scholarship participant to evaluate the success of the Diversity Scholarship Program.

<u>Contacts:</u> Charlotte Regional Realtor® Association/Mingle School of Real Estate: Karyn Lindsey 704-940-3116 <u>karyn.lindsey@carolinahome.com</u>

Urban League of Central Carolinas (ULCC) Sheila Funderburke 704-373-2256 sfunderbrke@urbanleaguecc.org

Latin-American Chamber of Commerce Foundation (LACCF) Cecilia Ramirez 704-650-5709





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APPLICATION

Scholarship Partner applying with:

C C	arolinas (ULCC) 🛛 Latin	n American Chamber of Commerce	(LACC)
Name First, Middle and Last (Exact name	as picture ID indicates)		<u> </u>
Address		City	
StateZip	E-mail		
Phone (Home)	(Office)	(Fax)	
□ Check here if you have a disabilit	y, which will require special se	ervices at this course / attach a description	of needs
Education:			
High School Graduate?	□ No		
Name of School:	City and S	StateYear Graduated: _	
College Graduate?	□ No		
Name of School:	City and S	StateYear Graduated: _	
Major:	Degree Re	eceived:	
Employment Background: (f	rom most recent to last fi	ïve years)	
Employers Name and Address:			
Position			
Employers Name and Address:			
Position			
Dates of Employment:	Reason for Leaving		
Employers Name and Address:			
Position			
Do you own or have regular	access to a vehicle?	🗆 Yes 🛛 No	

To complete this application you must attach the following information:

- Provide at least two reference letters (i.e., teacher, employers, pastor/minister, counselors etc.).
- Attach a brief explanation of why you want to have a career in real estate (200-500 words). •
- Talk to at least two Realtors® about what a career in real estate involves. Document their names and the advice they provided and attach to this application. (The association/Mingle School can provide you with the name of Realtors[®] to contact if you do not have your own contacts.)

I certify that the information contained in this application is true and complete. I understand that any misstatement, omission, falsification, or misrepresentation of fact in this application may disgualify me from consideration for the Diversity Scholarship Program.

Date:

Name: Signature:

Return Application to:

Urban League of Central Carolinas 740 West Fifth Street Charlotte, NC 28234 Sheila Funderburke, 704-373-2256 Latin American Chamber of Commerce (Foundation) 1112 Charlottetowne Avenue, Suite 205 Charlotte, NC 28203 Cecilia Ramirez, 704-650-5709

For questions contact: Karyn Lindsey Mingle School of Real Estate 704-940-3116 karyn.lindsey@carolinahome.com