



## Vane Mingle Rookie of the Year Award

Individuals may be nominated by a member of the selection committee, by another active member of the association, or by self-nomination. Nominations must be submitted on an official Rookie-of-the-Year nomination form developed and approved by the committee, or by personal letter; but in no case will petitions be accepted or considered by the committee.

The recipient of the award will be recognized at the Charlotte Regional Realtor® Association ("Association")/Carolina Multiple Listing Services Holiday Awards Luncheon and Annual Meeting and will receive tuition toward one GRI course or course equivalent.

### Criteria:

- Nominees must be primary members of the Association.
- Nominees must have completed their first twelve (12) months of membership between Nov. 1, 2015 and Oct. 31, 2016. The nominee must be new to the real estate industry in general and must not have been selling real estate or been a Realtor® member of any other Realtor® association prior to joining the Charlotte Regional Realtor® Association.
- Based on the criteria above, a potential nominee may have been a member of the Association for almost two (2) years at the time of the agent's submission. **However, only closed sales that occurred during the first twelve (12) months of the nominee's membership will be considered.**
- Nominees must have closed at least ten (10) *individual* sales during the first twelve (12) months of membership
  - **Individual Sales Definition:** Nominees must have *individually* generated the business. If the nominee is a member of a team (two or more agents), then the nominee may not include sales that were initiated or referred to the nominee by their team members.
- Nominees must have been involved in the community. Community involvement includes, service clubs, charitable activities, church involvement, political involvement etc.
- Association participation is encouraged and will be considered. This may include volunteer service on a committee or task force, participation with Realtors® Care Day, volunteer work with the association's Housing Opportunity Foundation (e.g., silent auction volunteer or similar activity), attendance at association-sponsored functions (e.g., Holiday Awards Luncheon, Realtor® EXPO, Realtor® Hot Topics).
- Testimonials from the nominee's Broker-in-Charge and/or satisfied clients will be considered.
- **NOTE:** Please do not submit photos or media along with the nomination form.