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T H E  
**REALTRENDS**  
F I V E H U N D R E D

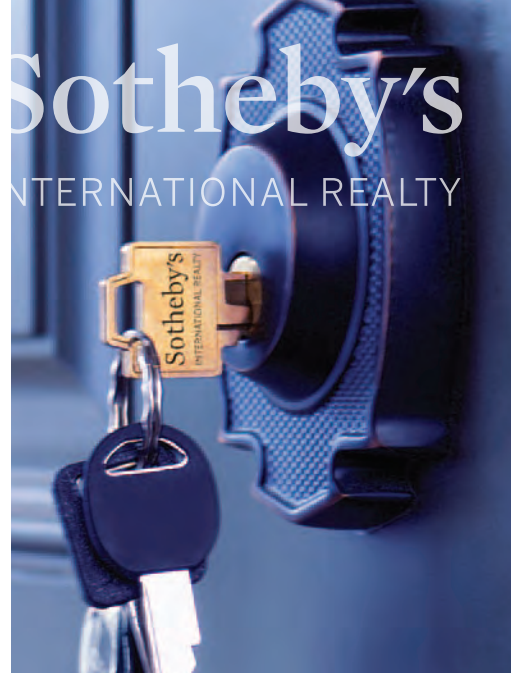
## THE 500 LARGEST BROKERS IN THE U.S.

1. NRT LLC
2. HomeServices of America, Inc.
3. The Long & Foster Companies, Inc.
4. Hanna Holdings, Inc.
5. Realty ONE Group

Top 500 Ranked by Sales Volume • Ranking by Affiliation  
The Billionaires' Club • Up-and-Comers • Market Leaders

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### National Franchises Ranked by Transaction Sides Per Agent

Affiliated brokerages qualifying for the 2015 REAL Trends 500 and Up & Comers



Rankings calculated by RE/MAX based on 2015 REAL Trends 500 data, citing 2014 transaction sides for the 1,460 largest participating U.S. brokerages. Berkshire does not include HomeServices of America. ©2015 RE/MAX, LLC. Each office is independently owned and operated. 150212

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WE ARE PLEASED TO PRESENT

T H E  
**REAL TRENDS**  
F I V E H U N D R E D

The results turned in by the firms on this year's REAL Trends 500 showed that the nation's leading realty firms outperformed the market in general – but only just when compared against the results reported by the National Association of Realtors and the National Association of Home Builders. These leading firms saw unit sales up 0.1 percent while sales volume increased 6.0 percent. This is a testament to the strength of the largest firms in the country to grow even when the market isn't.

There are several expanded ranking reports available through the report this year.

- Top 50 firms in terms of percentage growth in transactions sides and sales volume
- Top 50 Movers in terms of 1 year and 5 year changes in transactions and volume
- Top 50 firms in terms of average sales price
- Top 50 firms in terms of core services transactions

The REAL Trends 500, now in its 28th year, remains **the undisputed leader** in ranking the performance of residential real estate services firms. Due to requirement of independent verification the **REAL Trends 500 is the trusted source** for information about the performance of these firms.

**“REAL Trends is aware that there are significant numbers of brokerage firms that would qualify to be ranked on our survey but for their own reasons chose not to submit to the study. As such any data that readers use to quantify market shares of a firm on this study or of national organizations should not be considered complete or authoritative.”**

Rankings are produced in several ways. We continue to rank firms first on the basis of closed transaction sides, then by sales volume. Firms ranked by sales volume may not appear in the rankings by transaction sides due to differences in mean sales prices of homes across the country.

Recognizing that realty services firms do more than broker housing transactions, we continue to emphasize the addition of core services such as mortgage, title insurance, escrow, property/casualty insurance and other types of products related to the real estate process. You will also find rankings by major metropolitan areas, with the different national brands and by regional brands.

We wish to thank the leadership of all of the firms that took the time to submit their surveys to us and a special thanks to the leadership of the nation's leading real estate organizations who supported us in numerous ways by encouraging their affiliated member firms to share their results with us. Without this kind of support, this report would not be possible.

Our best wishes to all of our readers for continuing prosperity in 2015 and beyond.



A handwritten signature in black ink that reads "Stephen Murray".



A handwritten signature in black ink that reads "Amy Brossat".

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BRAD HOLLINGSWORTH, EXT. 1906   STEPHEN KOWALCHUK, EXT. 1917





# REAL TRENDS 500

The 500 Largest Brokers in the U.S.

Ranked by Closed  
Transaction Sides for 2014

Company	2014 Sides	2013 Sides	% change
1. <b>NRT LLC</b> Madison, NJ	316,970	320,026	-1.0%
2. <b>HomeServices of America, Inc.</b> Minneapolis, MN	199,634	205,602	-2.9%
3. <b>The Long &amp; Foster Companies, Inc.</b> Chantilly, VA	72,340	73,202	-1.2%
4. <b>Hanna Holdings, Inc.</b> Pittsburgh, PA	47,753	48,300	-1.1%
5. <b>Realty ONE Group</b> Irvine, CA	27,567	25,101	9.8%
6. <b>Crye-Leike Realtors</b> Memphis, TN	27,179	27,491	-1.1%
7. <b>Coldwell Banker United, REALTORS</b> Bryan, TX	23,417	25,022	-6.4%
8. <b>Real Estate One</b> Southfield, MI	22,290	24,406	-8.7%
9. <b>RealtyUSA</b> Williamsville, NY	21,873	21,524	1.6%
10. <b>Allen Tate Companies</b> Charlotte, NC	19,716	20,083	-1.8%
11. <b>HomeSmart</b> Scottsdale, AZ	19,385	19,382	0.0%
12. <b>Ebby Halliday Real Estate, Inc.</b> Dallas, TX	19,189	19,513	-1.7%
13. <b>Keller Williams Realty</b> Dallas, TX	19,061	16,588	14.9%
14. <b>RE/MAX Results</b> Eden Prairie, MN	18,140	18,470	-1.8%
15. <b>West USA Realty, Inc.</b> Phoenix, AZ	18,122	14,382	26.0%
16. <b>William Raveis Real Estate, Mortgage and Insurance</b> Shelton, CT	17,400	15,100	15.2%
17. <b>Douglas Elliman Real Estate</b> Huntington Station, NY	16,702	16,923	-1.3%
18. <b>John L. Scott Real Estate</b> Bellevue, WA	14,048	14,009	0.3%
19. <b>First Weber Group</b> Madison, WI	13,479	13,370	0.8%



## COLDWELL BANKER UNITED, REALTORS®

Richard Smith, founder

### Biggest Challenge

Getting agents to do what they need to do to be successful is a challenge. I can't tell you how many times I've interviewed prospective agents who love to tour houses. The real question is this: Do you enjoy speaking to at least 10 people whom you don't know every day? Liking houses doesn't have anything to do with it.

### Turning Point

To build a company, you can't be risk averse. In 1986, I had a nonfranchise company that had a 25 percent market share in a small market. What changed the company's trajectory was that I decided to build a regional real estate company, so I got rid of the name Richard Smith Realtors®, eventually franchised and expanded through acquisitions to become regional.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>20. Watson Realty Corp.</b> Jacksonville, FL	13,459	14,233	-5.4%
<b>21. Keller Williams Realty - Willis Management, Inc.</b> Austin, TX	13,218	11,786	12.2%
<b>22. Keller Williams Realty</b> Austin, TX	13,128	12,225	7.4%
<b>23. Baird &amp; Warner</b> Chicago, IL	13,048	13,146	-0.7%
<b>24. Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster, PA	12,694	13,203	-3.9%
<b>25. Keller Williams Realty Pinnacle Partners Group</b> Lawrenceville, GA	12,551	11,268	11.4%
<b>26. @properties</b> Chicago, IL	12,230	9,890	23.7%
<b>27. RE/MAX Alliance</b> Arvada, CO	11,977	12,570	-4.7%
<b>28. Shorewest, Realtors</b> Brookfield, WI	11,691	11,915	-1.9%
<b>29. CENTURY 21 Affiliated</b> Madison, WI	11,663	9,850	18.4%
<b>30. Coldwell Banker Bain Seal</b> Bellevue, WA	11,501	11,680	-1.5%
<b>31. Coldwell Banker Seacoast Advantage</b> Raleigh, NC	11,077	10,254	8.0%
<b>32. Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	10,958	10,203	7.4%
<b>33. Latter &amp; Blum ERA Powered</b> New Orleans, LA	10,954	9,556	14.6%
<b>34. Sibcy Cline Realtors</b> Cincinnati, OH	10,876	11,011	-1.2%
<b>35. Keller Williams Realty - The Rawls Group</b> Atlanta, GA	10,839	9,830	10.3%
<b>36. HER Realtors</b> Columbus, OH	10,398		
<b>37. The Keyes Company</b> Miami, FL	10,394	9,710	7.0%
<b>38. Berkshire Hathaway HomeServices PenFed Realty</b> Reston, VA	10,193	10,965	-7.0%
<b>39. Coldwell Banker Honig-Bell</b> Joliet, IL	9,711	10,873	-10.7%
<b>40. Nothnagle Realtors</b> Rochester, NY	9,568	9,933	-3.7%
<b>41. RE/MAX Gold</b> Fair Oaks, CA	9,487	9,178	3.4%
<b>42. Berkshire Hathaway HomeServices Florida Realty</b> Sunrise, FL	9,473	9,071	4.4%
<b>43. Berkshire Hathaway HomeServices Americana Holdings</b> Henderson, NV	9,377	10,425	-10.1%
<b>44. Tomlinson Beutler Group of Companies</b> Spokane, WA	9,359	7,972	17.4%



**REALTYUSA**

Merle Whitehead, president and CEO

**Biggest Challenge**

We had a tremendous amount of growth through mergers and acquisitions. The biggest challenge was to look at each entity and decide what it was going to be when it grew up. That's why you have to develop core values and behave consistently with those core values.

**Lesson Learned**

In this text-fax-email world, people seem to create a false urgency. Discount offers expire on new tech; vendors want you to buy now. I'm not buying into this false urgency. I learned to act on my own schedule, do my due diligence, and if it makes sense in a month, we'll act then.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>45. HUNT Real Estate ERA</b> Depew, NY	9,290	9,332	-0.5%
<b>46. F. C. Tucker Company</b> Indianapolis, IN	9,165	9,291	-1.4%
<b>47. Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	8,845	8,469	4.4%
<b>48. Realty Executives Phoenix, Tucson, Yuma</b> Phoenix, AZ	8,757	8,261	6.0%
<b>49. Berkshire Hathaway HomeServices MI and Northern IN Real Estate</b> Rockford, MI	8,536	8,452	1.0%
<b>50. First Team Real Estate</b> Irvine, CA	8,524	10,032	-15.0%
<b>51. Keller Williams Realty</b> Franklin, TN	8,469	7,527	12.5%
<b>52. Houlihan Lawrence</b> Rye Brook, NY	8,419	8,290	1.6%
<b>53. Carolina One Real Estate</b> N. Charleston, SC	8,395	8,325	0.8%
<b>54. Alain Pinel Realtors</b> Saratoga, CA	8,283	9,107	-9.0%
<b>55. Coldwell Banker Select</b> Tulsa, OK	8,226	8,180	0.6%
<b>56. Northwood Realty Services</b> Wexford, PA	8,049	8,013	0.4%
<b>57. RE/MAX Equity Group</b> Portland, OR	7,920	8,538	-7.2%
<b>58. Keller Williams Realty</b> Atlanta, GA	7,884	7,575	4.1%
<b>59. Coldwell Banker The Real Estate Group, Inc.</b> Appleton, WI	7,754	8,014	-3.2%
<b>60. Lyon Real Estate</b> Sacramento, CA	7,532	8,139	-7.5%
<b>61. Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta, GA	6,842	6,869	-0.4%
<b>62. Coldwell Banker Howard Perry and Walston Realty, Inc.</b> Raleigh, NC	6,813	7,096	-4.0%
<b>63. Cutler Real Estate</b> Canton, OH	6,787	6,701	1.3%
<b>64. NP Dodge</b> Omaha, NE	6,635	6,312	5.1%
<b>65. CENTURY 21 New Millennium</b> Alexandria, VA	6,561	6,867	-4.5%
<b>66. Carpenter Realtors</b> Indianapolis, IN	6,550	6,282	4.3%
<b>67. CENTURY 21 M&amp;M and Associates</b> Oakdale, CA	6,436	6,488	-0.8%
<b>68. Michael Saunders &amp; Co.</b> Sarasota, FL	6,429	6,145	4.6%
<b>69. RE/MAX Professionals</b> Lakewood, CO	6,379	6,554	-2.7%

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>70. Coldwell Banker Legacy</b> Albuquerque, NM	6,260	4,942	26.7%
<b>71. Keller Williams Real Estate</b> Blue Bell, PA	6,250	5,843	7.0%
<b>72. Allison James Estates &amp; Homes</b> Carlsbad, CA	6,241	5,403	15.5%
<b>73. Berkshire Hathaway HomeServices Ambassador Real Estate</b> Omaha, NE	6,212	5,757	7.9%
<b>74. Parks</b> Brentwood, TN	6,121	5,538	10.5%
<b>75. Better Homes and Gardens Real Estate The Masiello Group</b> Keene, NH	6,106	5,037	21.2%
<b>76. Keller Williams Dallas</b> Dallas, TX	6,095	4,865	25.3%
<b>77. CENTURY 21 Select Real Estate, Inc.</b> Yuba City, CA	5,858	6,212	-5.7%
<b>78. Keller Williams Realty - Tulsa</b> Tulsa, OK	5,802	5,227	11.0%
<b>79. Keller Williams - Forward Management</b> Beverly Hills, CA	5,747	4,503	27.6%
<b>80. Keller Williams Realty</b> Edmond, OK	5,739	5,218	10.0%
<b>81. CENTURY 21 Judge Fite Company</b> Dallas, TX	5,710	5,480	4.2%
<b>82. Realty Executives Associates</b> Knoxville, TN	5,681	5,214	9.0%
<b>83. Keller Williams Realty</b> Tampa, FL	5,670	5,194	9.2%
<b>84. Solid Source Companies</b> Roswell, GA	5,575	6,978	-20.1%
<b>85. Better Homes and Gardens Real Estate Mason-McDuffie</b> Pleasanton, CA	5,509	6,150	-10.4%
<b>86. Keller Williams: The Virginia Realty Alliance Group</b> Reston, VA	5,494	5,751	-4.5%
<b>87. Keller Williams Signature</b> Katy, TX	5,389	4,734	13.8%
<b>88. Rodeo Realty</b> Beverly Hills, CA	5,355	5,740	-6.7%
<b>89. Pacific Union International</b> San Francisco, CA	5,345	4,831	10.6%
<b>90. Keller Williams - Ben Kinney Companies</b> Bellingham, WA	5,322	3,986	33.5%
<b>91. RE/MAX Advantage Plus</b> Savage, MN	5,281	5,294	-0.2%
<b>92. Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	5,228	5,679	-7.9%
<b>93. Keller Williams Realty</b> Lubbock, TX	5,201	3,999	30.1%
<b>94. Cherry Creek Properties</b> Greenwood Village, CO	5,167	4,053	27.5%



## KELLER WILLIAMS

David Osborn, operating partner

### Biggest Challenge

There is no question that the biggest challenge is finding talent. Talent is what makes a real estate office run. I believe that being profitable is all about the talent.

### Lesson Learned

You can easily spend your time building a beautiful space, but if you don't have agents to produce the income, you'll have a beautiful office and be broke.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>95. Gardner, Realtors</b> Metairie, LA	5,147	5,250	-2.0%
<b>96. Keller Williams Realty - Roseville</b> Roseville, CA	5,106	4,723	8.1%
<b>97. Ruhl&amp;Ruhl Realtors</b> Davenport, IA	5,101	5,287	-3.5%
<b>98. Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	5,090	3,289	54.8%
<b>99. William Pitt/Julia B. Fee Sotheby's International Realty</b> Stamford, CT	5,088	4,656	9.3%
<b>100. LIV/Sierra/Summit Sotheby's International Realty</b> Greenwood Village, CO	5,083	4,204	20.9%
<b>101. Atlanta Communities Real Estate Brokerage, LLC</b> Marietta, GA	5,021	4,151	21.0%
<b>102. Coldwell Banker Apex, Realtors</b> Richardson, TX	5,001	4,811	3.9%
<b>103. Coldwell Banker Weir Manuel</b> Bingham Farms, MI	4,992	5,395	-7.5%
<b>104. The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	4,989	3,189	56.4%
<b>105. RE/MAX Allegiance</b> Alexandria, VA	4,961	5,756	-13.8%
<b>106. The Group, Inc. Real Estate</b> Fort Collins, CO	4,940	4,738	4.3%
<b>107. Comey &amp; Shepherd</b> Cincinnati, OH	4,901	4,734	3.5%
<b>108. Coldwell Banker Roth Wehrly Graber REALTORS</b> Fort Wayne, IN	4,849	5,077	-4.5%
<b>109. Coldwell Banker Prime Properties</b> Green Island, NY	4,845	5,127	-5.5%
<b>110. Murney Associates, Realtors</b> Springfield, MO	4,844	4,827	0.4%
<b>111. Better Homes and Gardens Rand Realty</b> New City, NY	4,831	5,059	-4.5%
<b>112. RE/MAX Alliance Group</b> Sarasota, FL	4,817	4,859	-0.9%
<b>113. RE/MAX DFW Associates</b> Coppell, TX	4,800	4,727	1.5%
<b>114. Realty Austin</b> Austin, TX	4,795		
<b>115. CENTURY 21 Scheetz</b> Carmel, IN	4,789	4,770	0.4%
<b>116. McGraw Realtors</b> Tulsa, OK	4,760	4,382	8.6%
<b>117. PMZ Real Estate</b> Modesto, CA	4,758	5,112	-6.9%
<b>118. Better Homes and Gardens Real Estate Kansas City Homes</b> Overland Park, KS	4,702	4,690	0.3%
<b>119. RE/MAX Integrity</b> Eugene, OR	4,701	2,932	60.3%

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>120. Keller Williams Realty Boise</b> Boise, ID	4,695	4,857	-3.3%
<b>121. Greenridge Realty, Inc.</b> Grand Rapids, MI	4,663	4,924	-5.3%
<b>122. Keller Williams Realty of Central Florida LLC</b> Lakeland, FL	4,659	4,220	10.4%
<b>123. CENTURY 21 Award</b> San Diego, CA	4,626	4,950	-6.5%
<b>124. Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	4,550	2,762	64.7%
<b>125. Windermere Stellar</b> Portland, OR	4,488		
<b>126. Coldwell Banker Heritage Realtors</b> Dayton, OH	4,459	4,707	-5.3%
<b>127. Premier Sotheby's International Realty</b> Sarasota, FL	4,418	3,636	21.5%
<b>128. Keller Williams Realty Acadiana</b> Lafayette, LA	4,366	2,726	60.2%
<b>129. Keller Williams Realty</b> Palm Harbor, FL	4,354	4,074	6.9%
<b>130. Berkshire Hathaway HomeServices Florida Properties Group</b> Trinity, FL	4,352	4,995	-12.9%
<b>131. McColly Real Estate</b> Schererville, IN	4,342	4,137	5.0%
<b>132. Berkshire Hathaway HomeServices Select Properties</b> St. Louis, MO	4,266	3,965	7.6%
<b>132. Coldwell Banker D'Ann Harper, Realtors</b> San Antonio, TX	4,266	4,188	1.9%
<b>134. Reliant Realty</b> Gallatin, TN	4,220	3,728	13.2%
<b>135. Keller Williams Realty- CH Realty Investments LLC</b> Alpharetta, GA	4,135	4,040	2.4%
<b>136. Keller Williams Realty Jupiter/Palm Beaches/Treasure Coast</b> Jupiter, FL	4,127	3,774	9.4%
<b>137. Wilkinson ERA Real Estate</b> Charlotte, NC	4,084	3,865	5.7%
<b>138. Berkshire Hathaway HomeServices Drysdale Properties</b> San Ramon, CA	4,051	2,909	39.3%
<b>139. RE/MAX Executive</b> Charlotte, NC	4,041	4,055	-0.3%
<b>140. Rose &amp; Womble Realty</b> Virginia Beach, VA	4,016	4,210	-4.6%
<b>141. Meybohm Realtors</b> Augusta, GA	4,012	4,014	0.0%
<b>142. RE/MAX Professionals</b> Glendale, AZ	3,930	4,054	-3.1%
<b>143. Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	3,899	4,295	-9.2%
<b>144. The Russell Realty Company</b> Strongsville, OH	3,890	3,645	6.7%



**SHOREWEST REALTORS®**

John P. Horning, vice president

**Turning Point**

In 1997, we made our first major acquisition of another company which had five offices in the Milwaukee area. That's when we realized we had outgrown our roots and needed to rebrand to Shorewest Realtors. The old name was the name of a suburb and wasn't reflective of our growth. We invested about \$1 million in rebranding, and it created a lot of interest in the company.

**Lesson Learned**

Building a solid culture is important. When we've looked at acquisitions over the years, we've had to turn down those that weren't a fit. Several years ago, we had to release a top agent whose business wasn't in sync with our mission. These are hard lessons to learn.

In addition, I've learned how valuable it is to be involved and invested in the local, state and national associations.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>145. Five Star Real Estate</b> Grand Rapids, MI	3,856	3,480	10.8%
<b>146. Keller Williams Realty Fayetteville</b> Fayetteville, AR	3,835	1,660	131.0%
<b>147. Berkshire Hathaway HomeServices Starck Real Estate</b> Palatine, IL	3,779		
<b>148. Kentwood Real Estate</b> Greenwood Village, CO	3,775	3,996	-5.5%
<b>149. RE/MAX Estate Properties</b> Palos Verdes Estates, CA	3,765	4,012	-6.2%
<b>150. Keller Williams Realty Greater Cleveland West/SW</b> Westlake, OH	3,753	1,737	116.1%
<b>151. RE/MAX Properties, Inc.</b> Colorado Springs, CO	3,717	3,693	0.6%
<b>152. Keller Williams Realty Asheville, NC &amp; Columbia, SC</b> Columbia, SC	3,715	3,367	10.3%
<b>153. Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS</b> Greenville, SC	3,704	3,856	-3.9%
<b>154. Keller Williams Realty - Meggers Management Group</b> Visalia, CA	3,687	3,974	-7.2%
<b>155. The Hasson Company</b> Clackamas, OR	3,678	3,702	-0.6%
<b>156. RE/MAX Crossroads</b> Strongsville, OH	3,671	3,569	2.9%
<b>157. Keller Williams Realty</b> Chattanooga, TN	3,657	3,043	20.2%
<b>158. Keller Williams Realty - Tyrrell Enterprise, Inc.</b> Oviedo, FL	3,654	3,403	7.4%
<b>159. Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula, CA	3,634	3,696	-1.7%
<b>160. Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach, VA	3,625	3,729	-2.8%
<b>161. Keller Williams - Brian Smith Mgmt.</b> Denver, CO	3,618	2,889	25.2%
<b>162. Keller Williams - Lake Norman Cornelius NC, LLC</b> Mooresville, NC	3,601	2,415	49.1%
<b>163. Keller Williams Realty</b> Fort Worth, TX	3,561	2,663	33.7%
<b>164. Berkshire Hathaway HomeServices Verani Realty</b> Londonderry, NH	3,538	3,204	10.4%
<b>165. Keller Williams Classic Realty Northwest</b> Maple Grove, MN	3,490	3,242	7.6%
<b>166. Keller Williams Realty</b> The Woodlands, TX	3,477	3,098	12.2%
<b>167. Berkshire Hathaway HomeServices California</b> Cerritos, CA	3,475	4,329	-19.7%
<b>168. RE/MAX Suburban</b> Mount Prospect, IL	3,458	3,532	-2.1%
<b>169. Illustrated Properties</b> Palm Beach Gardens, FL	3,452	4,105	-15.9%

# REAL Trends 500

The 500 Largest Brokers in the U.S.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>170. Keller Williams - Agnew Real Estate LLC</b> Tempe, AZ	3,436	3,593	-4.4%
<b>171. Coldwell Banker Hubbell BriarWood</b> Lansing, MI	3,422	3,681	-7.0%
<b>172. The AgentOwned Realty Co.</b> Mt. Pleasant, SC	3,420	3,041	12.5%
<b>173. Coldwell Banker Vanguard Realty, Inc.</b> Orange Park, FL	3,403	2,770	22.9%
<b>174. RE/MAX Advantage Realty</b> Columbia, MD	3,395	3,970	-14.5%
<b>175. Keller Williams Ballantyne Area</b> Charlotte, NC	3,384	2,822	19.9%
<b>175. Beverly-Hanks &amp; Associates</b> Asheville, NC	3,384	3,177	6.5%
<b>177. Keller Williams Salt Lake City</b> Salt Lake City, UT	3,383	3,312	2.1%
<b>178. RE/MAX Commonwealth</b> Richmond, VA	3,327	3,413	-2.5%
<b>179. Keller Williams - Cook and Company</b> Flowery Branch, GA	3,321	3,798	-12.6%
<b>180. Mel Foster Co.</b> Davenport, IA	3,312	3,439	-3.7%
<b>181. Keller Williams Realty Partners</b> Overland Park, KS	3,264	2,175	50.1%
<b>182. Charles Reinhart Company</b> Ann Arbor, MI	3,259	3,239	0.6%
<b>183. Your Castle Real Estate, Inc.</b> Denver, CO	3,249	2,991	8.6%
<b>184. RE/MAX Results</b> Fort Wayne, IN	3,237	3,299	-1.9%
<b>185. Gloria Nilson &amp; Co. Real Estate</b> Red Bank, NJ	3,225	3,374	-4.4%
<b>186. RE/MAX Ability Plus</b> Carmel, IN	3,212	2,322	38.3%
<b>187. RE/MAX Boone Realty</b> Columbia, MO	3,190	3,379	-5.6%
<b>188. Coldwell Banker Barnes</b> Franklin, TN	3,189	3,377	-5.6%
<b>189. Keller Williams Southern Arizona</b> Tucson, AZ	3,188	3,275	-2.7%
<b>190. Keller Williams Realty Coastal Area Partners</b> Savannah, GA	3,173	2,687	18.1%
<b>191. RE/MAX Realty 100</b> Milwaukee, WI	3,172	3,088	2.7%
<b>192. The Danberry Co., Realtors</b> Toledo, OH	3,161	3,061	3.3%
<b>193. Coldwell Banker Mid-America Group, Realtors</b> West Des Moines, IA	3,159	3,501	-9.8%
<b>194. J. P. Weigand &amp; Sons, Inc.</b> Wichita, KS	3,129	3,252	-3.8%



<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>195. Keller Williams Realty - The Hilgenberg Group</b> Rancho Mirage, CA	3,123	3,581	-12.8%
<b>196. Keller Williams Capital Properties</b> Washington, DC	3,117	2,839	9.8%
<b>197. Keller Williams Realty of Grand Rapids</b> Grand Rapids, MI	3,114	3,367	-7.5%
<b>198. London Properties</b> Fresno, CA	3,110		
<b>198. Skogman Realty</b> Cedar Rapids, IA	3,110	3,421	-9.1%
<b>200. John R. Wood Properties</b> Naples, FL	3,105	3,016	3.0%
<b>201. Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	3,070	2,553	20.3%
<b>202. Keller Williams Realty Great Portland</b> Portland, ME	3,046	2,661	14.5%
<b>203. Keller Williams Realty Integrity Northwest</b> Elk River, MN	3,041	2,597	17.1%
<b>204. Realty Executives of Kansas City</b> Leawood, KS	3,027	3,130	-3.3%
<b>205. Berkshire Hathaway HomeServices NJ Properties</b> Somerset, NJ	3,025	3,198	-5.4%
<b>206. RE/MAX Classic</b> Farmington Hills, MI	3,021	3,090	-2.2%
<b>207. Chinowth &amp; Cohen Realtors</b> Tulsa, OK	3,000	2,500	20.0%
<b>208. Keller Williams Advisor's Realty</b> Cincinnati, OH	2,999	2,575	16.5%
<b>209. Coldwell Banker Premier Realty</b> Las Vegas, NV	2,981	3,078	-3.2%
<b>210. Heritage Texas Properties</b> Houston, TX	2,972	3,110	-4.4%
<b>211. RE/MAX of Reading</b> Wyomissing, PA	2,965	2,852	4.0%
<b>212. RE/MAX 100</b> Dunkirk, MD	2,959	3,884	-23.8%
<b>213. Coldwell Banker Wallace &amp; Wallace, Realtors®</b> Knoxville, TN	2,951	2,842	3.8%
<b>214. Kinlin Grover, Page Taft &amp; Randall Realtors</b> Charlestown, RI	2,925	2,874	1.8%
<b>215. Keller Williams Realty DTC LLC - Masters Realty LLC</b> Centennial, CO	2,911	3,072	-5.2%
<b>216. The Maine Real Estate Network</b> South Portland, ME	2,880	2,102	37.0%
<b>217. Keller Williams Realty Professionals</b> Portland, OR	2,869	2,657	8.0%
<b>218. Keller Williams Realty</b> Plano, TX	2,857	2,567	11.3%
<b>218. RE/MAX Platinum</b> Brighton, MI	2,857	2,730	4.7%



#53

## CAROLINA ONE REAL ESTATE

Patty Scarafile, CEO and president

### Lesson Learned

Have a written vision that clearly outlines, both factually and emotionally, who you are as a company and where you are going. As the market and the economy change, your written vision gives you a guidepost to know where you are heading and helps you adjust your course.

### Turning Point

I can't take credit for this since I didn't own the company at this point. In 1992, the company decided to expand through acquisitions and mergers. We acquired a company-owned Coldwell Banker operation. At the time, we were in a three-way lead for the leading position in our market. This acquisition doubled our size.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>220. CENTURY 21 Town &amp; Country</b> Utica, MI	2,791	3,112	-10.3%
<b>221. Jim Maloof Realtor</b> Peoria, IL	2,776		
<b>222. Pinnacle Estate Properties, Inc.</b> Northridge, CA	2,764		
<b>223. Coldwell Banker Hearthside, Realtors</b> Richboro, PA	2,749	2,763	-0.5%
<b>224. Keller Williams Chervenik Realty</b> Stow, OH	2,739	2,270	20.7%
<b>225. Keller Williams Classic/Homestead Realty</b> Orlando, FL	2,713	2,418	12.2%
<b>226. Keller Williams WinStar Realty</b> Idaho Falls, ID	2,711	2,169	25.0%
<b>227. Keller Williams Consultants Realty</b> Dublin, OH	2,704	2,546	6.2%
<b>227. Jack Conway &amp; Company, Inc.</b> Norwell, MA	2,704	2,604	3.8%
<b>229. RE/MAX Real Estate Concepts</b> Des Moines, IA	2,690	2,718	-1.0%
<b>230. ERA First Advantage Realty, Inc.</b> Newburgh, IN	2,684	2,614	2.7%
<b>231. Keller Williams Realty - RM Realty Associates LLC</b> Newark, DE	2,683	3,985	-32.7%
<b>232. Keller Williams Realty</b> Bedford, NH	2,670	2,304	15.9%
<b>233. McEneaney Associates, Inc.</b> Alexandria, VA	2,667	3,055	-12.7%
<b>234. ERA Wilder Realty</b> Columbia, SC	2,661	2,628	1.3%
<b>235. Private Label Realty</b> Austin, TX	2,644	2,558	3.4%
<b>236. Cressy &amp; Everett, Inc.</b> South Bend, IN	2,629	2,430	8.2%
<b>237. CENTURY 21 Redwood Realty</b> Ashburn, VA	2,620	2,226	17.7%
<b>238. J. Rockcliff Realtors</b> Danville, CA	2,615	3,014	-13.2%
<b>239. RE/MAX Gateway</b> Chantilly, VA	2,595	2,348	10.5%
<b>240. RE/MAX Space Center-Clear Lake</b> Houston, TX	2,591	2,540	2.0%
<b>241. Intracoastal Realty Corp.</b> Wilmington, NC	2,585	2,407	7.4%
<b>242. RE/MAX ELITE</b> Brentwood, TN	2,580	2,549	1.2%
<b>243. Star One Realtors</b> Fairfield, OH	2,563	2,799	-8.4%
<b>244. Coldwell Banker Hunter Realty</b> Beachwood, OH	2,560	2,596	-1.4%



**CUTLER REAL ESTATE**

Andy Camp, general manager

**Lesson Learned**

While I wouldn't change the way I've done things while building my brokerage, I did learn a valuable lesson. That is to fail quickly. If you immediately admit something isn't working and take action, you move forward much more quickly than you do if you hang on, trying to fix the problem.

**Turning Point**

In 2006, we decided to revamp our cost and compensation structure. We decided to follow lean business practices, and we eliminated waste. It allowed us to weather the economic storm through the downturn.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>245. RE/MAX Accord</b> Danville, CA	2,556	3,043	-16.0%
<b>246. Coldwell Banker Harris McHaney &amp; Faucette Real Estate</b> Fayetteville, AR	2,554	3,001	-14.9%
<b>246. RE/MAX Real Estate Professionals</b> Lansing, MI	2,554	2,496	2.3%
<b>246. Realty Executives Integrity</b> Hartland, WI	2,554	2,718	-6.0%
<b>249. Better Homes and Gardens Real Estate Big Hill</b> Dayton, OH	2,523	2,156	17.0%
<b>250. Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	2,520	2,521	0.0%
<b>251. CENTURY 21 Commonwealth</b> Natick, MA	2,504	2,672	-6.3%
<b>252. ERA Sellers Buyers &amp; Assoc./Pargin Realty ERA</b> El Paso, TX	2,501	2,379	5.1%
<b>253. RE/MAX Plus</b> Rochester, NY	2,496	1,417	76.1%
<b>254. Dickson Realty, Inc.</b> Reno, NV	2,490	2,456	1.4%
<b>255. RE/MAX Center</b> Duluth, GA	2,481	2,390	3.8%
<b>256. RE/MAX Realtec Group</b> Palm Harbor, FL	2,462	2,612	-5.7%
<b>256. Pacific Sotheby's International Realty</b> San Diego, CA	2,462	1,682	46.4%
<b>258. Coldwell Banker Gosslee</b> Shreveport, LA	2,461	2,540	-3.1%
<b>259. Keller Williams - Cunningham Group</b> Santa Monica, CA	2,460	2,247	9.5%
<b>260. Keller Williams North Florida</b> Jacksonville, FL	2,458	2,093	17.4%
<b>261. RE/MAX Realty Group</b> Rochester, NY	2,443	2,990	-18.3%
<b>262. Keller Williams Metro Center</b> Alexandria, VA	2,439	985	147.6%
<b>263. RE/MAX United</b> Cary, NC	2,437	2,537	-3.9%
<b>264. Keller Williams Capital Partners Realty</b> Worthington, OH	2,427	2,421	0.2%
<b>265. Keller Williams Realty-Madison</b> Madison, WI	2,426	2,074	17.0%
<b>266. CENTURY 21 Bradley Realty, Inc.</b> Fort Wayne, IN	2,425	2,200	10.2%
<b>267. The Real Estate Group</b> Springfield, IL	2,410	2,407	0.1%
<b>268. Stark Company Realtors</b> Madison, WI	2,401	2,503	-4.1%
<b>269. Better Homes and Gardens Real Estate Bradfield Properties</b> San Antonio, TX	2,392	1,435	66.7%

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>270. RE/MAX Excalibur</b> Scottsdale, AZ	2,382	2,544	-6.4%
<b>271. RE/MAX Preferred Associates</b> Toledo, OH	2,381	2,302	3.4%
<b>272. Keller Williams Realty Sunset Corridor/Eugene</b> Beaverton, OR	2,377	1,144	107.8%
<b>273. CENTURY 21 Sunbelt Realty</b> Cape Coral, FL	2,351	2,571	-8.6%
<b>274. Prudential Montana Real Estate</b> Bozeman, MT	2,345	2,497	-6.1%
<b>275. ERA Key Realty Services</b> Whitinsville, MA	2,335	2,346	-0.5%
<b>275. Keller Williams - Red Stick Partners, LLC</b> Baton Rouge, LA	2,335	2,175	7.4%
<b>277. RE/MAX Anchor &amp; Affinity Plus</b> Punta Gorda, FL	2,306	2,640	-12.7%
<b>278. Keller Williams Realty Knoxville-West</b> Knoxville, TN	2,284	1,678	36.1%
<b>279. Keller Williams Realty Charlotte - SouthPark</b> Charlotte, NC	2,277	1,803	26.3%
<b>280. Keller Williams</b> Woodbury, MN	2,271	2,243	1.2%
<b>281. Keller Williams Heritage Realty</b> Altamonte Springs, FL	2,269	2,231	1.7%
<b>282. Hegg, Realtors Inc.</b> Sioux Falls, SD	2,250	2,059	9.3%
<b>283. Jameson Sotheby's International Realty</b> Chicago, IL	2,247	3,000	-25.1%
<b>284. Keller Williams Realty Louisville East</b> Louisville, KY	2,243	2,042	9.8%
<b>285. RE/MAX 200 Realty</b> Winter Park, FL	2,234	2,351	-5.0%
<b>286. Coldwell Banker Caine</b> Greenville, SC	2,232	2,121	5.2%
<b>287. CENTURY 21 Beggins Enterprises</b> Apollo Beach, FL	2,230	2,375	-6.1%
<b>287. Coldwell Banker McMahan Co.</b> Crestwood, KY	2,230	2,638	-15.5%
<b>289. Keller Williams Realty Premier Partners</b> Vancouver, WA	2,227	2,304	-3.3%
<b>290. Briggs Freeman Sotheby's International Realty</b> Dallas, TX	2,225	2,103	5.8%
<b>291. Coldwell Banker Danforth</b> Federal Way, WA	2,222	2,186	1.6%
<b>292. Schuler Bauer Real Estate ERA Powered</b> New Albany, IN	2,216	1,628	36.1%
<b>293. RE/MAX 440</b> Perkasie, PA	2,202	2,176	1.2%
<b>294. RE/MAX The Woodlands &amp; Spring</b> The Woodlands, TX	2,187	4,187	-47.8%



## BETTER HOMES AND GARDENS REAL ESTATE/THE MASIELLO GROUP

Chris Masiello, CEO and president

### Lesson Learned

We're very connected to what goes on in our offices. The one thing I've learned is how important it is to strengthen the connectivity. We do that through visits. I'm in the field all the time. We know how our people are doing on a sales level. Good communication is so important. It's about having a system that has a rhythm to it wrapped around your priorities. It allows us to be more visible to our sales force and managers. It's important to know what the agents are experiencing, so we can make tactical or strategic adjustments.

### Biggest Challenge

A huge challenge has been having the right systems and culture in place to strengthen connectivity with agents. I started running offices in my early 20s. What was most impactful to me is that we were part of a franchise system for over 30 years. Then, we left and were an independent office. In that period, we really understood the value of a brand, in part because we didn't have one.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>295. Old Colony, REALTORS</b> Charleston, WV	2,183	2,258	-3.3%
<b>296. Hammond Residential Real Estate</b> Chestnut Hill, MA	2,167	2,303	-5.9%
<b>297. RE/MAX Metro Eastside</b> Bellevue, WA	2,165	2,227	-2.8%
<b>298. Coldwell Banker Ed Schlitt, Realtors</b> Sebastian, FL	2,160	1,881	14.8%
<b>299. RE/MAX Fine Properties</b> Sugar Land, TX	2,147	1,828	17.5%
<b>300. Keller Williams Realty</b> Denton, TX	2,137	1,995	7.1%
<b>301. Bean Group</b> Portsmouth, NH	2,135	2,427	-12.0%
<b>302. RE/MAX Leading Edge</b> Winchester, MA	2,134	2,264	-5.7%
<b>303. Smith &amp; Associates Real Estate</b> Tampa, FL	2,133	1,992	7.1%
<b>304. Keller Williams Preferred Realty</b> Raleigh, NC	2,123	1,453	46.1%
<b>305. Sereno Group</b> Los Gatos, CA	2,122	2,143	-1.0%
<b>306. CENTURY 21 Sweyer &amp; Associates</b> Wilmington, NC	2,119	1,918	10.5%
<b>307. Keller Williams Realty Emerald Coast</b> Destin, FL	2,118	1,605	32.0%
<b>308. Keller Williams Realty</b> Frisco, TX	2,116	2,281	-7.2%
<b>309. RE/MAX Properties East</b> Louisville, KY	2,100	2,332	-9.9%
<b>310. Coldwell Banker Preferred, Realtors</b> Bakersfield, CA	2,082	2,070	0.6%
<b>311. Keller Williams Memorial</b> Houston, TX	2,063	1,816	13.6%
<b>312. RE/MAX Northwest Realtors</b> Bothell, WA	2,058	2,208	-6.8%
<b>312. TTR Sotheby's International Realty</b> Washington, DC	2,058	1,899	8.4%
<b>314. RE/MAX Platinum</b> Decatur, AL	2,053	2,158	-4.9%
<b>315. Coldwell Banker Heart of America Realtors, Ltd.</b> Bloomington, IL	2,052	2,244	-8.6%
<b>316. Coldwell Banker RPM</b> Little Rock, AR	2,049	1,780	15.1%
<b>317. RE/MAX Premier Properties</b> Arcadia, CA	2,039	2,290	-11.0%
<b>318. RE/MAX Select Realty</b> Wexford, PA	2,038	1,846	10.4%
<b>319. Keller Williams Realty</b> Oklahoma City, OK	2,032	1,998	1.7%

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>320. RE/MAX Synergy</b> Orland Park, IL	2,025	2,013	0.6%
<b>321. RE/MAX Realty Affiliates</b> Gardnerville, NV	2,024	1,985	2.0%
<b>322. Keller Williams Realty - Diamond Partners</b> Olathe, KS	2,023	1,958	3.3%
<b>323. RE/MAX of Boulder Inc.</b> Boulder, CO	2,022	2,059	-1.8%
<b>324. RE/MAX Preferred Group</b> Cincinnati, OH	2,021	1,788	13.0%
<b>325. CENTURY 21 Mike Bowman, Inc.</b> Grapevine, TX	2,019	2,334	-13.5%
<b>326. RE/MAX Unlimited</b> Peoria, IL	2,015	2,111	-4.5%
<b>327. CENTURY 21 Curran &amp; Christie</b> Dearborn, MI	2,011	2,021	-0.5%
<b>328. RE/MAX First</b> Clinton Township, MI	2,009	2,212	-9.2%
<b>329. Prudential Utah Elite Real Estate</b> Orem, UT	2,005	2,309	-13.2%
<b>330. Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	2,003	704	184.5%
<b>331. Miramar International - Bakersfield</b> Bakersfield, CA	1,997	1,558	28.2%
<b>332. Evergreen Realty - HomeSmart</b> Irvine, CA	1,995		
<b>333. RE/MAX Realty Associates</b> Champaign, IL	1,987	1,792	10.9%
<b>334. Keller Williams Realty Services</b> Mandeville, LA	1,986	1,883	5.5%
<b>335. CENTURY 21 Arizona Foothills</b> Phoenix, AZ	1,972	2,113	-6.7%
<b>336. Keller Williams Real Estate - Exton</b> Exton, PA	1,971	1,522	29.5%
<b>337. Keller Williams Realty South</b> Pittsburgh, PA	1,966	1,842	6.7%
<b>338. Keller Williams Legacy</b> San Antonio, TX	1,961	1,900	3.2%
<b>339. RE/MAX Southern Homes</b> Birmingham, AL	1,959	1,861	5.3%
<b>340. Keller Williams Realty Greenville - Upstate</b> Greenville, SC	1,957	1,738	12.6%
<b>341. Coldwell Banker Alfonso Realty</b> Gulfport, MS	1,954	1,802	8.4%
<b>342. Keller Williams Realty Portland Premiere</b> Portland, OR	1,951	1,829	6.7%
<b>343. Ultima Real Estate</b> Dallas, TX	1,941	1,971	-1.5%
<b>344. RE/MAX Results</b> St. Louis, MO	1,931	2,086	-7.4%



**BERKSHIRE  
HATHAWAY  
HOMESERVICES  
DRYSDALE  
PROPERTIES**

Gretchen Pearson, president

**Lesson Learned**

At a REAL Trends Gathering of Eagles in 2009, all the big hitters from around the country attended. Regardless of their business model, they all complained about how managers weren't getting recruiting done. I realized right then that I needed to roll up my sleeves and do it.

**Turning Point**

In 2005, we changed our growth strategy. We decided to grow through mergers and acquisitions. We'd go to another market and decide if there was a local company that matched culturally. The location wasn't important. We've since done 26 acquisitions of all different sizes. We had 90 agents in 2010; today, we have more than 900.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>344. RE/MAX Professionals of Springfield, LLC</b> Springfield, IL	1,931	1,994	-3.2%
<b>346. Counselor Realty, Inc.</b> Coon Rapids, MN	1,930		
<b>347. Dilbeck Real Estate</b> La Canada, CA	1,926	2,198	-12.4%
<b>348. Keller Williams Realty Sioux Falls</b> Sioux Falls, SD	1,904	1,342	41.9%
<b>349. EXIT Real Estate Gallery</b> Orange Park, FL	1,902		
<b>350. Chase International Real Estate</b> Zephyr Cove, NV	1,901	1,883	1.0%
<b>351. CENTURY 21 Masters</b> Walnut, CA	1,887	2,028	-7.0%
<b>351. RE/MAX Affiliates</b> Florence, KY	1,887	1,876	0.6%
<b>353. Keller Williams Realty Sonoran Living</b> Phoenix, AZ	1,873	1,955	-4.2%
<b>354. ERA Colonial Real Estate</b> Harker Heights, TX	1,867	1,805	3.4%
<b>355. Coldwell Banker Brown, Realtors</b> Edwardsville, IL	1,865	1,804	3.4%
<b>355. Keller Williams Realty</b> Metairie, LA	1,865	1,824	2.2%
<b>357. RE/MAX Professionals</b> Olympia, WA	1,862	1,639	13.6%
<b>358. Zephyr Real Estate</b> San Francisco, CA	1,861	1,834	1.5%
<b>359. M. J. Peterson Real Estate, Inc.</b> Amherst, NY	1,858	2,091	-11.1%
<b>360. Coldwell Banker Schneidmiller Realty</b> Coeur d'Alene, ID	1,857	1,632	13.8%
<b>361. RE/MAX Advance Realty</b> South Miami, FL	1,852	1,838	0.8%
<b>362. RE/MAX Preferred</b> Madison, WI	1,849	1,851	-0.1%
<b>363. Keller Williams Realty West Monmouth</b> Morganville, NJ	1,842	1,468	25.5%
<b>364. RE/MAX Masters Inc.</b> Greenwood Village, CO	1,841	2,097	-12.2%
<b>365. Dickerson &amp; Nieman Realtors</b> Rockford, IL	1,839	1,786	3.0%
<b>365. Keller Williams Realty Greater Hartford</b> West Hartford, CT	1,839	1,420	29.5%
<b>367. Keller Williams Realty - Plymouth</b> Plymouth, MI	1,838	1,539	19.4%
<b>367. RE/MAX Metro</b> St. Petersburg, FL	1,838	1,746	5.3%
<b>369. Greenwood King Properties</b> Houston, TX	1,835	2,017	-9.0%

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>370. Keller Williams Realty Spokane</b> Spokane, WA	1,834	2,039	-10.1%
<b>371. RE/MAX Associates Northeast</b> Kingwood, TX	1,828		
<b>372. RE/MAX Executive Group Inc.</b> Elizabethtown, KY	1,826	1,727	5.7%
<b>373. Realty Executives Santa Clarita</b> Santa Clarita, CA	1,825	2,294	-20.4%
<b>374. Keller Williams Realty</b> Springfield, MO	1,822	1,403	29.9%
<b>375. Coldwell Banker Triad, Realtors</b> Winston-Salem, NC	1,820	1,979	-8.0%
<b>376. Keller Williams Realty Des Moines</b> Clive, IA	1,818	933	94.9%
<b>377. Keller Williams Realty Conroe/Lake Conroe/Huntsville</b> Conroe, TX	1,816	1,718	5.7%
<b>378. Coldwell Banker Premier Group</b> Saint Louis, MO	1,812	1,860	-2.6%
<b>378. RE/MAX Gold Coast</b> Ventura, CA	1,812	1,672	8.4%
<b>380. RE/MAX Specialists</b> Jacksonville, FL	1,810	1,848	-2.1%
<b>381. Keller Williams Realty Fort Mill</b> Fort Mill, SC	1,800		
<b>382. RE/MAX Unlimited Northwest</b> Palatine, IL	1,792	1,730	3.6%
<b>383. Keller Williams Realty Central 75</b> Richardson, TX	1,790	1,463	22.4%
<b>384. ERA Tom Grizzard, Inc.</b> Leesburg, FL	1,788	1,720	4.0%
<b>384. Kuper Sotheby's International Realty</b> San Antonio, TX	1,788	1,477	21.1%
<b>386. Keller Williams Realty - Walnut Creek and Danville</b> Danville, CA	1,786	1,667	7.1%
<b>386. Keller Williams Realty Chesapeake/Western Branch</b> Chesapeake, VA	1,786	1,666	7.2%
<b>388. RE/MAX Advantage Realty, Inc.</b> Colorado Springs, CO	1,781	1,693	5.2%
<b>389. RE/MAX Dallas Suburbs</b> Plano, TX	1,776	1,664	6.7%
<b>390. Keller Williams Realty Rockwall</b> Rockwall, TX	1,766	1,467	20.4%
<b>391. Key Realty, Inc.</b> Rockford, IL	1,764	2,336	-24.5%
<b>392. CENTURY 21 Goodyear Green</b> Edmond, OK	1,763	1,572	12.2%
<b>393. Keller Williams Realty Carmel Valley/Del Mar</b> San Diego, CA	1,756	1,690	3.9%
<b>394. CENTURY 21 Allstars</b> Pico Rivera, CA	1,753	1,954	-10.3%





**ERA SELLERS & BUYERS REAL ESTATE**

Douglas Van Nortwick, broker/owner

**Turning Point**

In 2007, the market in general went into the toilet, but our market was still going well. Members of my mastermind group told me that I had to cut costs immediately—commission splits, advertising, marketing—just to survive. I didn't believe in cutting my way to profitability. I decided to freeze commissions and asked agents to introduce me to people I could hire to grow the company. We went from 50 to 110 agents in less than a year. It didn't mean the downturn wasn't hard for us. It was. But we wouldn't have made it if we hadn't done what we did.

**Biggest Challenge**

I lost a national top producer in 2012. He walked out, and that was 25 percent of the El Paso's company's gross commission and 20 percent of overall gross commission. The challenge was to come back from that. But we did.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>395. RE/MAX 10</b> Oak Lawn, IL	1,750	1,780	-1.7%
<b>396. Coldwell Banker Kennon, Parker, Duncan &amp; Davis</b> Columbus, GA	1,749	1,733	0.9%
<b>397. RE/MAX Right Choice Real Estate</b> Trumbull, CT	1,742	1,775	-1.9%
<b>398. Keller Williams Realty Indy Metro South</b> Greenwood, IN	1,734	1,832	-5.3%
<b>399. Keller Williams Portland Central</b> Portland, OR	1,733	1,676	3.4%
<b>400. Keller Williams Real Estate Affiliates</b> Farmington Hills, MI	1,732	1,722	0.6%
<b>401. RE/MAX Infinity Realty</b> Chandler, AZ	1,731	1,518	14.0%
<b>402. CENTURY 21 Executive Realty</b> Schererville, IN	1,724	1,871	-7.9%
<b>402. Keller Williams Realty Centre</b> Columbia, MD	1,724	1,391	23.9%
<b>404. Keller Williams Northville</b> Novi, MI	1,723	1,685	2.3%
<b>405. RE/MAX Associates</b> Salt Lake City, UT	1,721	1,629	5.6%
<b>406. Keller Williams Realty Huntsville - Classic Realty, LLC</b> Huntsville, AL	1,717	1,857	-7.5%
<b>407. RE/MAX Realty Professionals</b> Greenville, SC	1,715	1,995	-14.0%
<b>408. Keller Williams Premier Realty</b> Katy, TX	1,712	1,693	1.1%
<b>409. Keller Williams Realty</b> Cary, NC	1,710	1,528	11.9%
<b>410. Keller Williams Realty - Hendersonville</b> Hendersonville, TN	1,709	1,351	26.5%
<b>411. Keller Williams Realty Indy Metro Northeast</b> Indianapolis, IN	1,708	1,556	9.8%
<b>412. Blanchard &amp; Calhoun Real Estate Co.</b> Augusta, GA	1,704	1,481	15.1%
<b>413. Realty Executives of Nevada</b> Las Vegas, NV	1,698	1,813	-6.3%
<b>414. Keller Williams Select Realtors</b> Annapolis, MD	1,693	1,165	45.3%
<b>415. Coldwell Banker C&amp;C Properties</b> Redding, CA	1,690	1,898	-11.0%
<b>415. Keller Williams Realty The Marketplace</b> Henderson, NV	1,690	1,610	5.0%
<b>417. Keller Williams Realty Professional Partners</b> Glendale, AZ	1,689	2,245	-24.8%
<b>418. ONE Sotheby's International Realty</b> Coral Gables, FL	1,680	1,368	22.8%
<b>419. John Aaroe Group</b> Beverly Hills, CA	1,677	1,445	16.1%

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>419. Keller Williams Success Realty</b> South Ogden, UT	1,677	1,551	8.1%
<b>419. RE/MAX Real Estate Group</b> Des Moines, IA	1,677	1,576	6.4%
<b>422. RE/MAX of Grand Rapids</b> Wyoming, MI	1,675	1,674	0.1%
<b>423. Keller Williams Realty Greater Cleveland</b> Cleveland, OH	1,672	1,258	32.9%
<b>424. Keller Williams Crofton/Ft. Meade</b> Millersville, MD	1,671	1,467	13.9%
<b>425. RE/MAX Realty Center</b> Cypress, TX	1,670	2,208	-24.4%
<b>426. Innovative Real Estate</b> Denver, CO	1,667		
<b>427. Keller Williams Preferred Realty</b> Broomfield, CO	1,658	2,085	-20.5%
<b>428. RE/MAX Choice Properties</b> Hendersonville, TN	1,655	1,621	2.1%
<b>429. Keller Williams Realty - Lakeside</b> Shelby Twp., MI	1,653	1,620	2.0%
<b>430. Keller Williams Realty Southern Indiana</b> New Albany, IN	1,651	1,188	39.0%
<b>431. Coldwell Banker Hedges Realty</b> Cedar Rapids, IA	1,650	1,555	6.1%
<b>431. RE/MAX Realty Team</b> Cape Coral, FL	1,650	1,691	-2.4%
<b>431. Prominent Properties Sotheby's International Realty</b> Ridgewood, NJ	1,650	1,808	-8.7%
<b>434. RE/MAX of Naperville - RE/MAX Enterprises</b> Naperville, IL	1,645	1,834	-10.3%
<b>435. RE/MAX Preferred, Town &amp; Country and Properties</b> North Providence, RI	1,642	1,598	2.8%
<b>435. RE/MAX Leading Edge</b> Dearborn Heights, MI	1,642	2,068	-20.6%
<b>437. RE/MAX Dynamic Properties</b> Anchorage, AK	1,641	1,811	-9.4%
<b>438. RE/MAX Town &amp; Country</b> Woodstock, GA	1,638	1,419	15.4%
<b>439. Keller Williams Realty Antelope Valley</b> Palmdale, CA	1,636	2,766	-40.9%
<b>440. Keller Williams Coastal Realty</b> Portsmouth, NH	1,634	1,306	25.1%
<b>441. Keller Williams Classic Realty</b> Coon Rapids, MN	1,632	2,102	-22.4%
<b>441. Keller Williams Kansas City - Northland</b> Gladstone, MO	1,632	876	86.3%
<b>441. RE/MAX First</b> Baton Rouge, LA	1,632	1,915	-14.8%
<b>444. Adams, Cameron &amp; Co.</b> Daytona Beach, FL	1,631	1,228	32.8%



**RE/MAX LEADING EDGE**

Paul Mydelski, founder and broker-owner

**Lesson Learned**

I am the growth-minded principal of the company, and we've grown every month since January 2002. We achieved that because, over the years, we created a strong culture. You can't grow if your culture isn't strong.

**Turning Point**

In 2005, I went to a Judy LaDeur retreat to improve my recruiting skill set. On thing she said to me changed my business: "It's hard to grow a successful brokerage as a broker-owner who is listing and selling real estate. There is not enough time in the day to do it all." I came back from that trip and gave up my real estate business to concentrate on the brokerage. That was the beginning of our most serious growth.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>445. HÔM Sotheby's International Realty</b> Newport Beach, CA	1,626	1,377	18.1%
<b>446. RE/MAX Leading Edge</b> Gambrills, MD	1,614	1,588	1.6%
<b>447. Coldwell Banker Legacy Real Estate Group</b> Bowling Green, KY	1,611	1,610	0.1%
<b>448. Keller Williams Realty, Boston-Metro</b> Boston, MA	1,610	1,107	45.4%
<b>448. Keller Williams Realty</b> Baltimore, MD	1,610	1,538	4.7%
<b>450. Keller Williams Realty - Easton Market Center</b> South Easton, MA	1,609	1,627	-1.1%
<b>451. Coldwell Banker SSK, Realtors</b> Macon, GA	1,603	1,436	11.6%
<b>451. Keller Williams Realty North Wilmington</b> Wilmington, DE	1,603		
<b>451. Washington Fine Properties, LLC</b> Washington, DC	1,603	1,553	3.2%
<b>454. Keller Williams Realty - Northeast/Professionals/The Woodlands</b> Kingwood, TX	1,600	1,579	1.3%
<b>455. RE/MAX Real Estate Results</b> Bentonville, AR	1,592	1,453	9.6%
<b>456. Park Company Realtors</b> Fargo, ND	1,588	1,767	-10.1%
<b>457. Coldwell Banker West</b> Bonita, CA	1,585	1,549	2.3%
<b>458. Coldwell Banker Plaza Real Estate</b> Wichita, KS	1,579	1,593	-0.9%
<b>458. Keller Williams Real Estate</b> Langhorne, PA	1,579	1,384	14.1%
<b>460. Residential Properties Ltd.</b> Providence, RI	1,572	1,592	-1.3%
<b>460. RE/MAX Connection, Realtors</b> Marlton, NJ	1,572	1,686	-6.8%
<b>462. Keller Williams Realty Partners SW</b> Pembroke Pines, FL	1,570	1,882	-16.6%
<b>463. Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	1,569	1,418	10.6%
<b>464. Keller Williams Realty</b> Beverly, MA	1,564	1,418	10.3%
<b>465. Keller Williams Realty Platinum Partners Inc.</b> Lee's Summit, MO	1,562	1,454	7.4%
<b>466. RE/MAX Advantage Central</b> Birmingham, AL	1,560	1,621	-3.8%
<b>467. Keller Williams Greater Columbus &amp; Ohio Realty</b> New Albany, OH	1,559	1,625	-4.1%
<b>468. RE/MAX Southern Shores</b> North Myrtle Beach, SC	1,546	1,491	3.7%
<b>469. RE/MAX Olson &amp; Associates</b> Northridge, CA	1,545	1,982	-22.0%

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>469. RE/MAX Results</b> Frederick, MD	1,545	1,270	21.7%
<b>471. Keller Williams Realty West</b> Saint Charles, MO	1,544	1,355	13.9%
<b>471. RE/MAX Metro</b> Layton, UT	1,544	1,503	2.7%
<b>473. Keller Williams Federal Way</b> Federal Way, WA	1,543	1,271	21.4%
<b>473. Keller Williams Realty Brazos Valley</b> College Station, TX	1,543	895	72.4%
<b>473. Keller Williams Premier Real Estate</b> Peoria, IL	1,543	1,205	28.0%
<b>476. Keller Williams Eagle Realty</b> Miami, FL	1,541	1,712	-10.0%
<b>477. RE/MAX Masters</b> Covina, CA	1,540	1,558	-1.2%
<b>478. CENTURY 21 Blackwell &amp; Co. Realty, Inc.</b> Boiling Springs, SC	1,539	1,395	10.3%
<b>479. RE/MAX Southeast</b> Denver, CO	1,533	1,617	-5.2%
<b>480. RE/MAX Renaissance Realty</b> Peoria, AZ	1,529	1,461	4.7%
<b>481. RE/MAX Metro Atlanta, Inc.</b> Atlanta, GA	1,528	1,554	-1.7%
<b>482. RE/MAX Showcase</b> Gurnee, IL	1,525	1,540	-1.0%
<b>483. Coldwell Banker Pacesetter Steel Realtors</b> Corpus Christi, TX	1,524	1,477	3.2%
<b>483. ERA Real Solutions Realty Company, LLC</b> Cincinnati, OH	1,524	1,358	12.2%
<b>485. ERA King Real Estate Company</b> Anniston, AL	1,523	1,364	11.7%
<b>486. Dale Sorensen Real Estate, Inc.</b> Vero Beach, FL	1,519		
<b>487. Keller Williams - Lafayette Signature Partners</b> Lafayette, IN	1,518	1,268	19.7%
<b>487. RE/MAX Innovations</b> Kansas City, MO	1,518	1,432	6.0%
<b>489. RE/MAX Top Realty</b> Houston, TX	1,512	1,277	18.4%
<b>489. RE/MAX Traditions</b> Chagrin Falls, OH	1,512	1,663	-9.1%
<b>491. CENTURY 21 Maselle &amp; Associates, Inc.</b> Jackson, MS	1,508	1,695	-11.0%
<b>492. CENTURY 21 Nachman Realty</b> Hampton, VA	1,507	1,438	4.8%
<b>493. CENTURY 21 Elite</b> Shreveport, LA	1,506	1,429	5.4%
<b>494. Keller Williams Realty, The Real Estate Center of Illinois, LLC</b> Champaign, IL	1,505	1,284	17.2%



**COLDWELL BANKER  
RESIDENTIAL  
BROKERAGE / NRT  
CHICAGO/MILWAUKEE**

Fran Broude, president

**Biggest Challenge**

There have been so many challenges, but one that stands out is the last downturn of the market and the economy. We had to work with a lot of distressed families who lost their homes and/or jobs. Add to that the challenges of making day after day adjustments and major business decisions and it was hard. I found my daily decisions even became challenging.

**Lesson Learned**

It's easy to get caught up in the business, especially if, like me, you are passionate about it. I am competitive by nature. Balancing the time commitment necessary to strive for excellence in my career while finding a safe balance for family is something I had to work on. Because of that, I realized that I needed to surround myself with talented people. I looked for those who had different talents than I did, which was paramount to my success.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% change</i>
<b>495. Coldwell Banker Elite</b> Stafford, VA	1,502	1,554	-3.3%
<b>495. RE/MAX Associates</b> Louisville, KY	1,502	1,458	3.0%
<b>497. Keller Williams Realty, Lansing-East</b> Lansing, MI	1,501	1,198	25.3%
<b>498. Better Homes and Gardens Real Estate III</b> Charlottesville, VA	1,500	1,431	4.8%
<b>499. CENTURY 21 Tenace Realty</b> Coral Springs, FL	1,498	1,595	-6.1%
<b>500. CENTURY 21 North Homes Realty, Inc.</b> Everett, WA	1,495	1,506	-0.7%
<b>500. The Platinum Group, Realtors</b> Colorado Springs, CO	1,495		

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\*As ranked by the 2015 REAL Trends 500 (excluding proprietary franchise systems).

# REAL TRENDS 500

The 500 Largest Brokers in the U.S.

Ranked by Closed  
Sales Volume for 2014

Company	2014 Volume	2013 Volume	% change
1. <b>NRT LLC (1)</b>	\$156,653,610,000	\$151,067,866,000	3.7%
2. <b>HomeServices of America, Inc. (2)</b>	\$68,276,176,516	\$63,459,972,828	7.6%
3. <b>The Long &amp; Foster Companies, Inc. (3)</b>	\$25,906,560,923	\$26,079,763,450	-0.7%
4. <b>Douglas Elliman Real Estate (17)</b>	\$18,226,432,016	\$14,982,720,273	21.6%
5. <b>Alain Pinel Realtors (54)</b>	\$10,823,469,734	\$10,490,358,839	3.2%
6. <b>Hanna Holdings, Inc. (4)</b>	\$9,256,858,332	\$9,105,842,615	1.7%
7. <b>Realty ONE Group (5)</b>	\$8,525,267,229	\$7,234,320,209	17.8%
8. <b>William Raveis Real Estate, Mortgage and Insurance (16)</b>	\$8,106,900,000	\$7,057,140,000	14.9%
9. <b>Pacific Union International (89)</b>	\$6,749,876,175	\$5,528,202,691	22.1%
10. <b>Ebby Halliday Real Estate, Inc. (12)</b>	\$6,644,443,857	\$6,441,132,919	3.2%
11. <b>Coldwell Banker United, REALTORS (7)</b>	\$5,804,207,412	\$5,706,301,116	1.7%
12. <b>@properties (26)</b>	\$5,770,045,188	\$4,506,603,954	28.0%
13. <b>Houlihan Lawrence (52)</b>	\$5,382,062,136	\$4,714,172,984	14.2%
14. <b>First Team Real Estate (50)</b>	\$5,312,612,000	\$5,859,049,362	-9.3%
15. <b>John L. Scott Real Estate (18)</b>	\$5,148,486,692	\$4,848,081,859	6.2%
16. <b>HomeSmart (11)</b>	\$5,088,901,281	\$4,800,000,000	6.0%
17. <b>Coldwell Banker Bain Seal (30)</b>	\$4,950,148,788	\$4,744,051,292	4.3%
18. <b>Crye-Leike Realtors (6)</b>	\$4,796,994,624	\$4,715,074,539	1.7%
19. <b>Allen Tate Companies (10)</b>	\$4,519,169,927	\$4,501,998,033	0.4%
20. <b>Keller Williams Realty (13)</b>	\$4,505,373,558	\$3,814,305,062	18.1%



@properties

Thaddeus Wong, co-founder

#### Lesson Learned

We learned to focus on our greatest value proposition. We watched other CEOs and broker-owners manage from the top down, so we did it differently. We took some time to figure out who we were individually [Thad and co-founder Michael Golden]. My strengths were in marketing and business growth, and I still run those departments today.

#### Biggest Challenge

Our biggest challenge was finding the patience to build our brand. We didn't take on any investors, so we needed to have patience from a capital perspective. We didn't want to brand in our individual names or to join a franchise. Building that brand was expensive and took a long time.

Company	2014 Volume	2013 Volume	% change
21. Keller Williams - Forward Management (79)	\$4,498,454,387	\$3,451,628,281	30.3%
22. Real Estate One (8)	\$4,274,116,238	\$4,206,944,690	1.6%
23. Rodeo Realty (88)	\$4,263,272,181	\$3,682,932,323	15.8%
24. RE/MAX Results (14)	\$4,213,356,415	\$4,537,027,523	-7.1%
25. Baird & Warner (23)	\$4,191,875,524	\$4,092,882,691	2.4%
26. Keller Williams Realty (22)	\$4,041,890,394	\$3,514,537,295	15.0%
27. RE/MAX Alliance (27)	\$3,742,818,282	\$3,676,333,185	1.8%
28. William Pitt/Julia B. Fee Sotheby's International Realty (99)	\$3,487,275,061	\$3,365,909,252	3.6%
29. LIV/Sierra/Summit Sotheby's International Realty (100)	\$3,420,208,574	\$2,778,080,880	23.1%
30. Keller Williams Realty - Willis Management, Inc. (21)	\$3,404,935,247	\$2,978,893,655	14.3%
31. Premier Sotheby's International Realty (127)	\$3,387,721,636	\$2,771,406,673	22.2%
32. RealtyUSA (9)	\$3,377,100,941	\$3,308,221,234	2.1%
33. RE/MAX Estate Properties (149)	\$3,324,207,000	\$3,065,373,138	8.4%
34. Better Homes and Gardens Real Estate Mason-McDuffie (85)	\$3,262,800,088	\$3,284,870,810	-0.7%
35. RE/MAX Gold (41)	\$3,075,515,550	\$2,600,718,972	18.3%
36. Keller Williams Realty - The Rawls Group (35)	\$3,044,524,693	\$2,648,692,066	14.9%
37. Russ Lyon   Sotheby's International Realty (92)	\$2,885,436,201	\$2,948,100,578	-2.1%
38. Berkshire Hathaway HomeServices Florida Realty (42)	\$2,826,292,347	\$2,437,743,000	15.9%
39. Berkshire Hathaway HomeServices Americana Holdings (43)	\$2,749,694,526	\$2,637,614,891	4.2%
40. The Herman Group: Shorewood Realtors and ERA Herman Group (104)	\$2,696,773,414	\$770,563,277	250.0%
41. First Weber Group (19)	\$2,684,085,057	\$2,598,399,927	3.3%
42. Berkshire Hathaway HomeServices PenFed Realty (38)	\$2,663,815,304	\$2,817,207,350	-5.4%
43. Lyon Real Estate (60)	\$2,603,066,436	\$2,622,636,097	-0.7%
44. Watson Realty Corp. (20)	\$2,569,342,767	\$2,615,731,137	-1.8%
45. The Keyes Company (37)	\$2,547,271,963	\$2,627,217,210	-3.0%
46. Keller Williams Realty Pinnacle Partners Group (25)	\$2,535,778,917	\$2,073,125,967	22.3%



#16

**HOMESMART INTERNATIONAL**

Matt Widdows, founder and CEO

**Biggest Challenge**

The hardest thing for any small business is hiring your first employee. You are banking on that person to make you more profitable. You're spending money upfront trying to expand your business. Now, I'm not risk averse. I don't mind taking calculated risks and looking at the potential rewards. That's a big part of what is growing the company today—calculated risks. Hiring employees for new areas or departments or ventures is still a risk.

**Lesson Learned**

When your company grows large, it becomes less CEO-centric and more executive team-centric. It gets hard to build personal relationships with everyone in your firm; that's a by-product of growth. But having those personal relationships with the people you work with is important. I've struggled with it, and it has been a huge transition. Today, I'm relying on key management figures and stepping back from day-to-day relationships.



<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>47. Michael Saunders &amp; Co. (68)</b>	\$2,520,262,064	\$2,186,853,465	15.2%
<b>48. West USA Realty, Inc. (15)</b>	\$2,502,900,537	\$2,149,748,104	16.4%
<b>49. Better Homes and Gardens Real Estate Gary Greene (47)</b>	\$2,465,448,773	\$2,224,599,929	10.8%
<b>50. RE/MAX Equity Group (57)</b>	\$2,422,164,074	\$2,414,953,997	0.3%
<b>51. Latter &amp; Blum ERA Powered (33)</b>	\$2,414,954,223	\$2,131,992,426	13.3%
<b>52. Shorewest, Realtors (28)</b>	\$2,406,600,000	\$2,446,294,030	-1.6%
<b>53. Berkshire Hathaway HomeServices Homesale Realty (24)</b>	\$2,380,714,780	\$2,512,448,592	-5.2%
<b>54. CENTURY 21 New Millennium (65)</b>	\$2,380,706,499	\$2,460,833,099	-3.3%
<b>55. ONE Sotheby's International Realty (418)</b>	\$2,380,244,854	\$1,568,886,948	51.7%
<b>56. Sereno Group (305)</b>	\$2,362,000,000	\$2,145,000,000	10.1%
<b>57. Realty Executives Phoenix, Tucson, Yuma (48)</b>	\$2,306,549,223	\$2,169,491,467	6.3%
<b>58. Keller Williams - Cunningham Group (259)</b>	\$2,303,774,650	\$1,832,588,429	25.7%
<b>59. Daniel Gale Sotheby's International Realty (250)</b>	\$2,260,910,117	\$2,256,750,000	0.2%
<b>60. Carolina One Real Estate (53)</b>	\$2,228,144,296	\$2,160,503,499	3.1%
<b>61. RE/MAX Professionals (69)</b>	\$2,211,641,330	\$2,144,862,082	3.1%
<b>62. Keller Williams: The Virginia Realty Alliance Group (86)</b>	\$2,207,806,018	\$2,242,698,907	-1.6%
<b>63. Sibcy Cline Realtors (34)</b>	\$2,197,318,499	\$2,221,054,292	-1.1%
<b>64. HÔM Sotheby's International Realty (445)</b>	\$2,176,153,883	\$1,731,275,369	25.7%
<b>65. Coldwell Banker Seacoast Advantage (31)</b>	\$2,174,873,340	\$2,049,692,149	6.1%
<b>66. Pacific Sotheby's International Realty (256)</b>	\$2,164,794,064	\$1,306,182,248	65.7%
<b>67. John R. Wood Properties (200)</b>	\$2,154,156,453	\$1,665,391,813	29.3%
<b>68. CENTURY 21 M&amp;M and Associates (67)</b>	\$2,097,722,889	\$1,864,853,737	12.5%
<b>69. Kentwood Real Estate (148)</b>	\$2,089,050,576	\$2,185,929,162	-4.4%
<b>70. F. C. Tucker Company (46)</b>	\$2,067,061,069	\$2,002,254,498	3.2%
<b>71. CENTURY 21 Award (123)</b>	\$2,028,981,265	\$2,018,514,657	0.5%
<b>72. RE/MAX Allegiance (105)</b>	\$2,023,349,626	\$2,284,778,432	-11.4%

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>73. J. Rockcliff Realtors (238)</b>	\$2,009,424,484	\$2,002,866,370	0.3%
<b>74. Zephyr Real Estate (358)</b>	\$1,990,455,178	\$1,767,655,317	12.6%
<b>75. Tomlinson Beutler Group of Companies (44)</b>	\$1,982,816,822	\$1,621,569,490	22.3%
<b>76. Briggs Freeman Sotheby's International Realty (290)</b>	\$1,955,678,541	\$1,684,201,491	16.1%
<b>77. Washington Fine Properties, LLC (451)</b>	\$1,954,316,752	\$1,951,628,717	0.1%
<b>78. TTR Sotheby's International Realty (312)</b>	\$1,926,685,452	\$1,700,944,616	13.3%
<b>79. HER Realtors (36)</b>	\$1,886,663,237		
<b>80. Keller Williams Realty (51)</b>	\$1,881,772,311	\$1,631,088,318	15.4%
<b>81. Berkshire Hathaway HomeServices Utah Properties (143)</b>	\$1,844,885,286	\$1,875,101,339	-1.6%
<b>82. Hammond Residential Real Estate (296)</b>	\$1,841,424,572	\$1,794,558,847	2.6%
<b>83. John Aaroe Group (419)</b>	\$1,833,000,000	\$1,267,009,000	44.7%
<b>84. Coldwell Banker Howard Perry and Walston Realty, Inc. (62)</b>	\$1,830,703,869	\$1,804,231,481	1.5%
<b>85. CENTURY 21 Affiliated (29)</b>	\$1,828,711,697	\$1,476,027,269	23.9%
<b>86. Partners Trust</b>	\$1,789,094,023		
<b>87. Windermere Stellar (125)</b>	\$1,750,352,722		
<b>88. Allison James Estates &amp; Homes (72)</b>	\$1,736,301,688	\$1,417,525,910	22.5%
<b>89. Keller Williams Realty (58)</b>	\$1,714,121,495	\$1,490,699,305	15.0%
<b>90. McEneaney Associates, Inc. (233)</b>	\$1,705,986,427	\$1,907,487,335	-10.6%
<b>91. Parks (74)</b>	\$1,703,128,125	\$1,472,614,421	15.7%
<b>92. Coldwell Banker Schmidt, Realtors (32)</b>	\$1,697,348,371	\$1,497,708,412	13.3%
<b>93. Keller Williams - Ben Kinney Companies (90)</b>	\$1,666,630,516	\$1,084,704,550	53.6%
<b>94. CENTURY 21 Select Real Estate, Inc. (77)</b>	\$1,664,781,098	\$1,660,433,215	0.3%
<b>95. Realty Austin (114)</b>	\$1,655,150,340		
<b>96. Better Homes and Gardens Rand Realty (111)</b>	\$1,649,476,687	\$1,732,207,226	-4.8%
<b>97. Coldwell Banker Honig-Bell (39)</b>	\$1,632,577,068	\$1,608,692,100	1.5%
<b>98. RE/MAX Accord (245)</b>	\$1,623,018,538	\$1,601,773,071	1.3%

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>99. Atlanta Fine Homes Sotheby's International Realty (201)</b>	\$1,605,656,146	\$1,270,369,204	26.4%
<b>100. Berkshire Hathaway HomeServices Drysdale Properties (138)</b>	\$1,590,290,030	\$1,239,370,999	28.3%
<b>101. Keller Williams Realty - Roseville (96)</b>	\$1,557,518,125	\$1,257,270,704	23.9%
<b>102. The Hasson Company (155)</b>	\$1,499,004,389	\$1,385,163,155	8.2%
<b>103. RE/MAX Premier Properties (317)</b>	\$1,494,906,795	\$1,293,325,253	15.6%
<b>104. HUNT Real Estate ERA (45)</b>	\$1,494,244,706	\$1,488,185,063	0.4%
<b>105. Keller Williams Capital Properties (196)</b>	\$1,466,628,564	\$1,270,960,570	15.4%
<b>106. Keller Williams Real Estate (71)</b>	\$1,455,344,559	\$1,372,888,485	6.0%
<b>107. The Group, Inc. Real Estate (106)</b>	\$1,436,717,158	\$1,334,725,420	7.6%
<b>108. Decker Bullock Sotheby's International Realty</b>	\$1,435,324,600	\$893,114,157	60.7%
<b>109. Nothnagle Realtors (40)</b>	\$1,421,313,827	\$1,439,446,411	-1.3%
<b>110. Greenwood King Properties (369)</b>	\$1,419,341,047	\$1,449,294,511	-2.1%
<b>111. Cherry Creek Properties (94)</b>	\$1,411,424,409	\$1,052,464,225	34.1%
<b>112. Paragon Real Estate Group</b>	\$1,408,309,000	\$1,256,739,000	12.1%
<b>113. Pinnacle Estate Properties, Inc. (222)</b>	\$1,406,123,446		
<b>114. Keller Williams Signature (87)</b>	\$1,375,192,711	\$1,132,503,996	21.4%
<b>115. RE/MAX DFW Associates (113)</b>	\$1,358,591,149	\$1,255,591,075	8.2%
<b>116. Keller Williams Realty Alaska/Reno North/Sparks (98)</b>	\$1,336,653,359	\$884,363,465	51.1%
<b>117. Coldwell Banker Legacy (70)</b>	\$1,334,542,727	\$1,107,862,586	20.5%
<b>118. Aspen Snowmass Sotheby's International Realty</b>	\$1,332,031,597	\$1,026,523,067	29.8%
<b>119. Gloria Nilson &amp; Co. Real Estate (185)</b>	\$1,330,379,411	\$1,341,150,782	-0.8%
<b>120. Dilbeck Real Estate (347)</b>	\$1,307,582,795	\$1,352,599,005	-3.3%
<b>121. Coldwell Banker Select (55)</b>	\$1,301,581,168	\$1,249,152,230	4.2%
<b>122. Berkshire Hathaway HomeServices Ambassador Real Estate (73)</b>	\$1,295,469,604	\$1,102,443,878	17.5%
<b>123. Illustrated Properties (169)</b>	\$1,275,073,290	\$1,316,075,750	-3.1%
<b>124. Berkshire Hathaway HomeServices California (167)</b>	\$1,263,161,036	\$1,448,508,137	-12.8%



## RE/MAX ALLIANCE

Chad Ochsner, broker-owner

### Biggest Challenge

Our biggest challenge was to overcome some early decisions that prohibited our company from being nimble, specifically as we grew. We had expanded, opened new offices, taken on a ton of square footage and signed 10-year leases. Then, when the downturn came, we were stuck with an albatross of an office that was half empty.

### Lesson Learned

I would not have been so quick to chase technology, especially in the late 1990s. We invested in a lot of technology that only 10 percent of our agents were using. In some of those decisions, I should have engaged key agents in the decision making.

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
125. <b>Keller Williams Dallas (76)</b>	\$1,260,312,792	\$959,464,261	31.4%
126. <b>Berkshire Hathaway HomeServices NJ Properties (205)</b>	\$1,247,898,990	\$1,330,906,410	-6.2%
127. <b>RE/MAX Advantage Plus (91)</b>	\$1,247,771,826	\$1,164,280,183	7.2%
128. <b>Better Homes and Gardens Real Estate Kansas City Homes (118)</b>	\$1,244,409,375	\$1,272,707,809	-2.2%
129. <b>Keller Williams Realty (83)</b>	\$1,241,476,987	\$1,079,418,950	15.0%
130. <b>Berkshire Hathaway HomeServices MI and Northern IN Real Estate (49)</b>	\$1,238,947,863	\$1,173,216,222	5.6%
131. <b>Keller Williams Metro Center (262)</b>	\$1,229,994,068	\$517,534,901	137.7%
132. <b>Prominent Properties Sotheby's International Realty (431)</b>	\$1,228,000,000	\$1,304,179,534	-5.8%
133. <b>CENTURY 21 Commonwealth (251)</b>	\$1,217,126,516	\$1,215,289,027	0.2%
134. <b>Keller Williams Realty (80)</b>	\$1,210,195,770	\$1,045,777,215	15.7%
135. <b>McGuire Real Estate</b>	\$1,209,289,502	\$1,307,789,065	-7.5%
136. <b>Coldwell Banker The Real Estate Group, Inc. (59)</b>	\$1,176,226,771	\$1,161,710,292	1.2%
137. <b>Kinlin Grover, Page Taft &amp; Randall Realtors (214)</b>	\$1,171,273,305	\$1,108,705,000	5.6%
138. <b>The Grubb Co.</b>	\$1,167,495,897		
139. <b>Better Homes and Gardens Real Estate The Masiello Group (75)</b>	\$1,164,482,001	\$1,031,038,570	12.9%
140. <b>Better Homes and Gardens Real Estate Metro Brokers (61)</b>	\$1,164,068,003	\$997,424,280	16.7%
141. <b>NP Dodge (64)</b>	\$1,157,108,000	\$1,060,197,000	9.1%
142. <b>John Daugherty, Realtors</b>	\$1,154,278,053		
143. <b>PMZ Real Estate (117)</b>	\$1,151,436,000	\$1,115,330,000	3.2%
144. <b>RE/MAX Alliance Group (112)</b>	\$1,138,396,748	\$1,053,051,607	8.1%
145. <b>Northwood Realty Services (56)</b>	\$1,129,574,853	\$1,101,370,539	2.6%
146. <b>Heritage Texas Properties (210)</b>	\$1,124,678,776	\$1,110,521,401	1.3%
147. <b>Solid Source Companies (84)</b>	\$1,116,172,483	\$1,215,534,960	-8.2%
148. <b>Gardner, Realtors (95)</b>	\$1,103,454,345	\$1,073,754,467	2.8%
149. <b>Comey &amp; Shepherd (107)</b>	\$1,100,000,000	\$1,028,000,000	7.0%
150. <b>RE/MAX Leading Edge (302)</b>	\$1,097,230,374	\$1,093,597,688	0.3%



### MICHAEL SAUNDERS & CO.

Michael Saunders, CEO and founder

#### Biggest Challenge

This may sound trite, but it's seeing the opportunities in every challenge. I started the company based on values, and what we have never changed are our core values. If you use them in your decision making, it's easy to meet challenges and turn some of them into incredible opportunities.

#### Lesson Learned

Surround yourself with the best people, those who are smarter than you and skilled in the things in which you are not. Another lesson learned is to create a regional base. Get involved on a national level, but be well known locally. Associate yourself with the best leaders in your area and in the business.

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>151. Realty Executives Associates (82)</b>	\$1,092,557,629	\$927,234,669	17.8%
<b>152. Coldwell Banker Weir Manuel (103)</b>	\$1,086,939,081	\$1,104,025,382	-1.5%
<b>153. Willis Allen Real Estate</b>	\$1,086,168,230	\$1,268,866,933	-14.4%
<b>154. Rose &amp; Womble Realty (140)</b>	\$1,082,099,671	\$1,150,987,627	-6.0%
<b>155. Keller Williams Realty Boise (120)</b>	\$1,079,142,681	\$1,027,847,247	5.0%
<b>156. Keller Williams Realty - CH Realty Investments LLC (135)</b>	\$1,078,701,372	\$970,726,741	11.1%
<b>157. Keller Williams Realty - Meggers Management Group (154)</b>	\$1,078,274,697	\$965,692,637	11.7%
<b>158. Keller Williams Realty (166)</b>	\$1,067,913,921	\$908,467,375	17.6%
<b>159. Evergreen Realty - HomeSmart (332)</b>	\$1,049,584,940		
<b>160. McGraw Realtors (116)</b>	\$1,049,211,105	\$1,155,875,333	-9.2%
<b>161. CENTURY 21 Scheetz (115)</b>	\$1,031,207,925	\$959,289,757	7.5%
<b>162. Atlanta Communities Real Estate Brokerage, LLC (101)</b>	\$1,030,348,947	\$867,758,156	18.7%
<b>163. Coldwell Banker Apex, Realtors (102)</b>	\$1,024,390,742	\$901,591,018	13.6%
<b>164. Keller Williams - Agnew Real Estate LLC (170)</b>	\$1,018,590,378	\$953,240,988	6.9%
<b>165. RE/MAX Executive (139)</b>	\$1,011,149,435	\$918,883,085	10.0%
<b>166. Berkshire Hathaway HomeServices Towne Realty (160)</b>	\$1,009,180,968	\$995,740,297	1.3%
<b>167. Jameson Sotheby's International Realty (283)</b>	\$1,006,539,812	\$1,238,236,731	-18.7%
<b>168. Keller Williams Realty - Walnut Creek and Danville (386)</b>	\$1,005,125,421	\$848,643,216	18.4%
<b>169. Berkshire Hathaway HomeServices Anderson Properties (124)</b>	\$1,003,860,114	\$515,000,000	94.9%
<b>170. CENTURY 21 Judge Fite Company (81)</b>	\$999,813,086	\$922,035,615	8.4%
<b>171. Keller Williams - Brian Smith Mgmt. (161)</b>	\$996,964,048	\$735,699,713	35.5%
<b>172. Keller Williams - Temecula Valley Real Estate, Inc. (159)</b>	\$996,055,735	\$920,647,821	8.2%
<b>173. CENTURY 21 Redwood Realty (237)</b>	\$994,156,500	\$806,618,898	23.2%
<b>174. Hawaii Life</b>	\$990,067,000		
<b>175. RE/MAX 100 (212)</b>	\$985,872,868	\$1,072,660,643	-8.1%
<b>176. Keller Williams Realty Professionals (217)</b>	\$973,034,838	\$838,064,933	16.1%

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>177. Keller Williams Realty - The Hilgenberg Group (195)</b>	\$971,770,777	\$950,196,862	2.3%
<b>178. Gibson Sotheby's International Realty</b>	\$965,007,355	\$1,099,508,287	-12.2%
<b>179. RE/MAX Metro Eastside (297)</b>	\$960,032,052	\$871,817,576	10.1%
<b>180. RE/MAX Gold Coast (378)</b>	\$954,389,617	\$795,785,521	19.9%
<b>181. Keller Williams Realty Jupiter/Palm Beaches/Treasure Coast (136)</b>	\$952,067,876	\$733,829,201	29.7%
<b>182. Coldwell Banker Danforth (291)</b>	\$943,333,608	\$836,732,772	12.7%
<b>183. Chase International Real Estate (350)</b>	\$939,547,242	\$865,884,786	8.5%
<b>184. Keller Williams Realty (93)</b>	\$938,555,205	\$683,036,484	37.4%
<b>185. Carpenter Realtors (66)</b>	\$932,214,691	\$866,711,203	7.6%
<b>186. Beverly-Hanks &amp; Associates (175)</b>	\$932,057,778	\$868,482,511	7.3%
<b>187. Keller Williams Realty - Tulsa (78)</b>	\$925,891,558	\$812,036,697	14.0%
<b>188. Keller Williams Realty Carmel Valley/Del Mar (393)</b>	\$923,876,280	\$815,053,198	13.4%
<b>189. RE/MAX Olson &amp; Associates (469)</b>	\$921,291,310	\$1,006,189,597	-8.4%
<b>190. Coldwell Banker D'Ann Harper, Realtors (132)</b>	\$911,493,313	\$896,236,206	1.7%
<b>191. RE/MAX of Boulder, Inc. (323)</b>	\$911,013,240	\$891,893,974	2.1%
<b>192. Smith &amp; Associates Real Estate (303)</b>	\$910,750,211	\$824,251,530	10.5%
<b>193. Your Castle Real Estate, Inc. (183)</b>	\$910,000,000	\$904,799,215	0.6%
<b>194. RE/MAX Advantage Realty (174)</b>	\$908,577,672	\$1,106,976,611	-17.9%
<b>195. Keller Williams - Lake Norman Cornelius NC, LLC (162)</b>	\$908,269,169	\$653,952,199	38.9%
<b>196. RE/MAX Suburban (168)</b>	\$907,574,761	\$881,356,306	3.0%
<b>197. Coldwell Banker Prime Properties (109)</b>	\$907,218,594	\$978,762,397	-7.3%
<b>198. Wilkinson ERA Real Estate (137)</b>	\$902,678,511	\$826,256,676	9.2%
<b>199. RE/MAX Properties, Inc. (151)</b>	\$902,182,266	\$857,862,222	5.2%
<b>200. Keller Williams Realty DTC LLC - Masters Realty LLC (215)</b>	\$900,111,514	\$869,230,651	3.6%
<b>201. Jack Conway &amp; Company, Inc. (227)</b>	\$891,816,072	\$803,184,644	11.0%
<b>202. Cutler Real Estate (63)</b>	\$888,177,212	\$828,239,152	7.2%

The 500 Largest Brokers in the U.S.

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>203. Berkshire Hathaway HomeServices Verani Realty (164)</b>	\$885,224,705	\$720,286,234	22.9%
<b>204. Charles Reinhart Company (182)</b>	\$879,166,820	\$831,926,424	5.7%
<b>205. RE/MAX Northwest Realtors (312)</b>	\$871,531,496	\$845,358,620	3.1%
<b>206. Dickson Realty, Inc. (254)</b>	\$865,075,419	\$774,801,534	11.7%
<b>207. Today Sotheby's International Realty</b>	\$863,643,257	\$803,633,631	7.5%
<b>208. Keller Williams Salt Lake City (177)</b>	\$855,542,378	\$798,507,581	7.1%
<b>209. Keller Williams Realty, Boston-Metro (448)</b>	\$844,755,196	\$661,200,477	27.8%
<b>210. Keller Williams Premier Properties</b>	\$839,873,745	\$722,580,708	16.2%
<b>211. CENTURY 21 Masters (351)</b>	\$832,775,727	\$898,074,013	-7.3%
<b>212. Private Label Realty (235)</b>	\$832,535,295	\$735,568,290	13.2%
<b>213. Keller Williams Realty Palo Alto/Menlo Park</b>	\$830,057,165		
<b>214. Reliant Realty (134)</b>	\$814,481,951	\$657,626,342	23.9%
<b>215. RE/MAX The Woodlands &amp; Spring (294)</b>	\$809,832,057	\$1,177,284,821	-31.2%
<b>216. Kuper Sotheby's International Realty (384)</b>	\$804,760,087	\$640,395,401	25.7%
<b>217. Keller Williams Realty McLean</b>	\$804,305,330	\$756,592,466	6.3%
<b>218. Gibson International</b>	\$804,000,000	\$558,952,146	43.8%
<b>219. Ruhl&amp;Ruhl Realtors (97)</b>	\$801,613,979	\$780,711,249	2.7%
<b>220. Realty Executives Santa Clarita (373)</b>	\$797,152,891	\$886,144,958	-10.0%
<b>221. Meybohm Realtors (141)</b>	\$797,062,802	\$739,320,697	7.8%
<b>222. Keller Williams Classic Realty Northwest (165)</b>	\$795,812,927	\$685,760,599	16.0%
<b>223. London Properties (198)</b>	\$794,487,288		
<b>224. Keller Williams Ballantyne Area (175)</b>	\$794,222,036	\$616,905,230	28.7%
<b>225. Keller Williams Realty</b>	\$793,436,402	\$997,641,892	-20.5%
<b>226. Intracoastal Realty Corp. (241)</b>	\$791,304,000	\$690,534,000	14.6%
<b>227. Keller Williams Realty of Central Florida LLC (122)</b>	\$790,248,496	\$656,733,796	20.3%
<b>228. Berkshire Hathaway HomeServices Select Properties (132)</b>	\$784,907,569	\$730,638,421	7.4%



**ONE SOTHEBY'S INTERNATIONAL REALTY**

Mayi de la Vega, owner and president

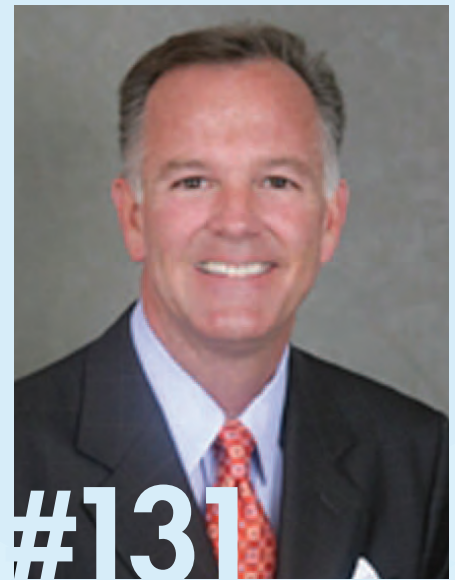
**Biggest Challenge**

We started in December 2008, in a market that was depressed. We made a significant investment in the company, and before we knew it, the market turned. We had to make a choice to slow our growth and focus on building the proper foundation.

**Turning Point**

That had to be launching our development division. We started with one South Beach property and sold 300 million dollars' worth of residences. From there, projects started rolling in. Now, we're managing more than \$2 billion in inventory and 11 projects in South Florida.

Company	2014 Volume	2013 Volume	% change
229. Keller Williams Realty (232)	\$784,890,530	\$673,386,868	16.6%
230. RE/MAX Commonwealth (178)	\$777,013,951	\$699,317,582	11.1%
231. Podley Properties	\$774,508,111	\$708,769,535	9.3%
232. Jackson Hole Sotheby's International Realty	\$774,398,632	\$901,501,570	-14.1%
233. Keller Williams Realty (129)	\$773,813,097	\$704,463,969	9.8%
234. Keller Williams Realty (218)	\$771,653,569	\$673,493,748	14.6%
235. Bay Sotheby's International Realty	\$770,362,284		
236. Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS (153)	\$756,905,500	\$763,170,650	-0.8%
237. Coldwell Banker Hearthside, Realtors (223)	\$753,904,638	\$776,639,190	-2.9%
238. Keller Williams Realty Integrity Northwest (203)	\$750,666,473	\$613,041,222	22.4%
239. Keller Williams Realty Ridgewood	\$744,649,130	\$608,756,585	22.3%
240. Keller Williams Westlake Village	\$744,458,006	\$671,798,386	10.8%
241. RE/MAX Gateway (239)	\$742,208,359	\$674,412,631	10.1%
242. Keller Williams Realty - Tyrrell Enterprise, Inc. (158)	\$738,672,657	\$600,025,779	23.1%
243. RE/MAX Excalibur (270)	\$731,972,898	\$811,056,072	-9.8%
244. Berkshire Hathaway HomeServices Florida Properties Group (130)	\$730,075,843	\$820,706,846	-11.0%
245. Keller Williams Realty Great Portland (202)	\$728,409,496	\$614,906,275	18.5%
246. Keller Williams Realty - Silicon Valley	\$726,522,036	\$619,834,809	17.2%
247. Coldwell Banker Brokers of the Valley	\$722,688,419	\$598,927,685	20.7%
248. Murney Associates, Realtors (110)	\$722,197,014	\$705,275,029	2.4%
249. Keller Williams Realty Asheville, NC & Columbia, SC (152)	\$717,488,558	\$643,958,366	11.4%
250. Keller Williams Pasadena/Arcadia	\$715,479,062	\$687,946,347	4.0%
251. Keller Williams Realty Acadiana (128)	\$713,528,173	\$420,470,596	69.7%
252. Keller Williams Realty Landmark	\$713,278,388	\$603,030,356	18.3%
253. Coldwell Banker George Realty	\$711,158,982	\$716,176,377	-0.7%
254. Coldwell Banker Vanguard Realty, Inc. (173)	\$706,764,301	\$592,349,994	19.3%



**KELLER WILLIAMS METRO CENTER**

Shane S. McCullar, operating principal and broker-owner

**Biggest Challenge**

I opened a new office in the worst month of the worst year in real estate—December 2007. I paid everything in cash. However, I had to sell 30 percent of my company just to keep the door open. I renegotiated the lease and lost agents. It was a scary time, and we almost didn't make it. For three months, I didn't have any income, yet I put in \$135,000 of my own money. It paid off, and now, we've been profitable for years.

**Lesson Learned**

Trust your gut about the people with whom you choose to partner. If things aren't going well with partners, get rid of them quickly. If, during an interview, your gut is telling you no, then get up and walk away.



## The 500 Largest Brokers in the U.S.

## REAL Trends 500

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>255. Empire Realty Associates, Inc.</b>	\$706,050,791	\$650,145,466	8.6%
<b>256. Coldwell Banker Premier Realty (209)</b>	\$705,450,025	\$716,585,260	-1.6%
<b>257. RE/MAX of Valencia</b>	\$699,866,528	\$648,853,873	7.9%
<b>258. RE/MAX Professionals (142)</b>	\$694,674,779	\$704,293,228	-1.4%
<b>259. McColly Real Estate (131)</b>	\$693,770,000	\$623,900,000	11.2%
<b>260. Keller Williams Realty Partners (181)</b>	\$693,093,579	\$428,932,764	61.6%
<b>261. Keller Williams Eagle Realty (476)</b>	\$686,639,301	\$645,695,337	6.3%
<b>262. Chinowth &amp; Cohen Realtors (207)</b>	\$685,000,000	\$650,000,000	5.4%
<b>263. Callaway Henderson Sotheby's International Realty</b>	\$682,513,705	\$624,863,739	9.2%
<b>264. Keller Williams NYC</b>	\$681,574,228		
<b>265. Coldwell Banker Kappel Gateway Realty (330)</b>	\$678,915,077	\$213,160,383	218.5%
<b>266. Coldwell Banker Roth Wehrly Graber REALTORS (108)</b>	\$678,846,838	\$678,262,418	0.1%
<b>267. Berkshire Hathaway HomeServices Starck Real Estate (147)</b>	\$678,689,382		
<b>268. Keller Williams Realty (157)</b>	\$678,295,832	\$545,052,136	24.4%
<b>269. Coldwell Banker Heritage Realtors (126)</b>	\$669,043,204	\$665,730,561	0.5%
<b>270. The AgentOwned Realty Co. (172)</b>	\$663,540,962	\$590,087,033	12.4%
<b>271. ERA Key Realty Services (275)</b>	\$662,573,457	\$610,867,065	8.5%
<b>272. Keller Williams Realty Sunset Corridor/Eugene (272)</b>	\$653,488,570	\$344,731,282	89.6%
<b>273. Keller Williams Realty (308)</b>	\$651,385,465	\$647,369,375	0.6%
<b>274. Keller Williams Tri-Valley Realty</b>	\$647,584,001	\$549,573,460	17.8%
<b>275. Coldwell Banker Barnes (188)</b>	\$646,864,503	\$626,482,004	3.3%
<b>276. Ewing &amp; Associates Sotheby's International Realty</b>	\$646,557,000	\$544,532,162	18.7%
<b>277. Keller Williams Realty Portland Premiere (342)</b>	\$644,231,093	\$560,511,176	14.9%
<b>278. Keller Williams Memorial (311)</b>	\$642,983,478	\$519,990,314	23.7%
<b>279. Prudential Montana Real Estate (274)</b>	\$642,359,182	\$645,336,769	-0.5%
<b>280. RE/MAX Masters Inc. (364)</b>	\$637,232,659	\$683,528,330	-6.8%

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>281. RE/MAX ELITE (242)</b>	\$635,534,746	\$552,212,209	15.1%
<b>282. RE/MAX United (263)</b>	\$632,827,863	\$622,052,367	1.7%
<b>283. Greenridge Realty, Inc. (121)</b>	\$630,986,543	\$648,239,407	-2.7%
<b>284. Keller Williams Realty (163)</b>	\$626,224,458	\$447,624,996	39.9%
<b>285. Keller Williams Realty Fayetteville (146)</b>	\$622,397,752	\$236,554,902	163.1%
<b>286. Keller Williams Realty Coastal Area Partners (190)</b>	\$620,263,200	\$493,007,206	25.8%
<b>287. Keller Williams Advisor's Realty (208)</b>	\$618,288,021	\$476,319,767	29.8%
<b>288. RE/MAX Integrity (119)</b>	\$615,024,398	\$590,143,017	4.2%
<b>289. RE/MAX Masters (477)</b>	\$612,507,477	\$581,235,510	5.4%
<b>290. Keller Williams Real Estate - Exton (336)</b>	\$607,721,472	\$477,501,957	27.3%
<b>291. Residential Properties Ltd. (460)</b>	\$607,444,018	\$601,755,355	0.9%
<b>292. Diane Turton, Realtors</b>	\$606,854,682	\$569,545,660	6.6%
<b>293. Keller Williams Realty of Grand Rapids (197)</b>	\$601,732,093	\$622,092,328	-3.3%
<b>294. Keller Williams Realty West Monmouth (363)</b>	\$596,643,800	\$487,268,232	22.4%
<b>295. Coldwell Banker West (457)</b>	\$596,053,723	\$514,358,553	15.9%
<b>296. Keller Williams Realty</b>	\$593,249,952	\$749,320,793	-20.8%
<b>297. RE/MAX Fine Properties (299)</b>	\$591,289,336	\$452,828,371	30.6%
<b>298. Coldwell Banker Mid-America Group, Realtors (193)</b>	\$590,752,178	\$623,653,734	-5.3%
<b>299. J. P. Weigand &amp; Sons, Inc. (194)</b>	\$589,687,568	\$582,713,915	1.2%
<b>300. Keller Williams - Cook and Company (179)</b>	\$588,576,909	\$639,336,900	-7.9%
<b>301. RE/MAX Ability Plus (186)</b>	\$584,903,780	\$436,348,065	34.0%
<b>302. Keller Williams Realty Larchmont</b>	\$584,801,824	\$499,119,757	17.2%
<b>303. Realty Executives of Kansas City (204)</b>	\$582,588,686	\$633,940,439	-8.1%
<b>304. Bean Group (301)</b>	\$579,148,618	\$657,666,907	-11.9%
<b>305. Realogics Sotheby's International Realty</b>	\$578,186,610		
<b>306. RE/MAX Classic (206)</b>	\$578,101,729	\$483,461,301	19.6%

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>307. Keller Williams Consultants Realty (227)</b>	\$577,682,023	\$540,715,104	6.8%
<b>308. Five Star Real Estate (145)</b>	\$575,656,449	\$487,407,715	18.1%
<b>309. Realty Executives Integrity (246)</b>	\$575,134,792	\$608,895,200	-5.5%
<b>310. Keller Williams Select Realtors (414)</b>	\$574,965,173	\$348,632,121	64.9%
<b>311. Keller Williams Realty (464)</b>	\$574,871,761	\$490,945,088	17.1%
<b>312. Coldwell Banker Wallace &amp; Wallace, Realtors® (213)</b>	\$572,795,707	\$541,574,077	5.8%
<b>313. Keller Williams Realty Greater Cleveland West/SW (150)</b>	\$571,285,462	\$265,348,556	115.3%
<b>314. Keller Williams Portland Central (399)</b>	\$571,056,059	\$514,461,397	11.0%
<b>315. Better Homes and Gardens Real Estate J. F. Finnegan Realtors</b>	\$571,047,762	\$576,424,052	-0.9%
<b>316. RE/MAX Realty 100 (191)</b>	\$570,846,954	\$517,642,290	10.3%
<b>317. Keller Williams Southern Arizona (189)</b>	\$569,863,964	\$578,680,562	-1.5%
<b>318. Prudential Utah Elite Real Estate (329)</b>	\$569,181,075	\$559,271,500	1.8%
<b>319. Skogman Realty (198)</b>	\$569,129,067	\$624,778,097	-8.9%
<b>320. Stark Company Realtors (268)</b>	\$568,469,700	\$557,318,955	2.0%
<b>321. Keller Williams Realty</b>	\$564,602,165	\$615,323,796	-8.2%
<b>322. RE/MAX Realty Affiliates (321)</b>	\$563,169,697	\$490,707,885	14.8%
<b>323. CENTURY 21 Allstars (394)</b>	\$561,683,353	\$512,884,448	9.5%
<b>324. RE/MAX of Cherry Creek, Inc.</b>	\$555,171,774	\$572,923,888	-3.1%
<b>325. Keller Williams Realty-Madison (265)</b>	\$554,817,808	\$433,759,209	27.9%
<b>326. Cascade Sotheby's International Realty</b>	\$552,108,525	\$456,301,058	21.0%
<b>327. RE/MAX Boone Realty (187)</b>	\$547,499,815	\$574,755,198	-4.7%
<b>328. CENTURY 21 Hometown Realty</b>	\$546,823,015	\$538,980,316	1.5%
<b>329. CENTURY 21 American Homes</b>	\$545,632,712	\$504,128,036	8.2%
<b>330. Coldwell Banker Hubbell BriarWood (171)</b>	\$541,220,130	\$528,428,190	2.4%
<b>331. RE/MAX Center (255)</b>	\$540,197,419	\$480,572,292	12.4%
<b>332. Keller Williams Realty Charlotte - SouthPark (279)</b>	\$539,745,910	\$398,602,546	35.4%



## KELLER WILLIAMS REALTY

Sherry Lewis, broker-owner

### Biggest Challenge

Since I had been a recruiting trainer, I had a reputation for being great at recruiting salespeople, but my peers didn't view me as a true businesswoman. I had to overcome the perception that I was capable only of training new people and to become more purposeful about hiring experienced people.

### Lesson Learned

Pace your expansion to avoid going broke. When I took on a second market center, the people I moved to the new location had been leaders in my first location. Once they left, the office lost energy and synergy. It took my team and me at least a year to redevelop leadership in that first office.

Company	2014 Volume	2013 Volume	% change
333. Keller Williams Realty - Easton Market Center (450)	\$539,312,718	\$477,447,453	13.0%
334. RE/MAX Space Center - Clear Lake (240)	\$538,599,476	\$511,407,462	5.3%
335. Keller Williams Realty Premier Partners (289)	\$536,260,553	\$508,841,408	5.4%
336. RE/MAX Platinum (218)	\$534,034,105	\$469,400,819	13.8%
337. Keller Williams Realty - RM Realty Associates LLC (231)	\$533,776,946	\$805,665,910	-33.7%
338. Coldwell Banker Schmitt Real Estate Co.	\$532,635,817	\$416,053,780	28.0%
339. The Maine Real Estate Network (216)	\$530,846,257	\$405,179,607	31.0%
340. CENTURY 21 Beachside, Realtors	\$529,063,779	\$587,946,381	-10.0%
341. Cottingham Chalk Hayes, Realtors	\$528,648,234	\$541,269,849	-2.3%
342. Heritage House Sotheby's International Realty	\$523,718,347	\$512,367,670	2.2%
343. Keller Williams Classic/Homestead Realty (225)	\$523,349,069	\$449,899,262	16.3%
344. CENTURY 21 All Islands	\$522,371,483	\$523,140,059	-0.1%
345. Keller Williams Realty Sonoran Living (353)	\$521,363,277	\$526,434,044	-1.0%
346. Keller Williams Realty Centre (402)	\$519,257,535	\$395,337,293	31.3%
347. Coldwell Banker Gosslee (258)	\$519,098,538	\$523,691,270	-0.9%
348. Keller Williams Capital Partners Realty (264)	\$514,435,665	\$485,980,124	5.9%
349. Coldwell Banker Preferred, Realtors (310)	\$513,858,732	\$448,140,130	14.7%
350. RE/MAX 440 (293)	\$513,752,846	\$515,626,900	-0.4%
351. Keller Williams Heritage Realty (281)	\$512,936,451	\$455,039,028	12.7%
352. RE/MAX Dynamic Properties (437)	\$512,711,892	\$543,316,725	-5.6%
353. CENTURY 21 Alliance	\$511,461,547	\$493,347,273	3.7%
354. RE/MAX College Park Realty	\$510,761,647	\$530,945,485	-3.8%
355. Mel Foster Co. (180)	\$506,358,283	\$509,926,401	-0.7%
356. RE/MAX Southern Homes (339)	\$505,393,391	\$493,930,572	2.3%
357. CENTURY 21 Town & Country (220)	\$503,998,786	\$513,992,737	-1.9%
358. Dale Sorensen Real Estate, Inc. (486)	\$503,640,528		



**JACK CONWAY & CO., INC.**

Carol Conway Bulman, president and CEO

**Biggest Challenge**

This is my dad's company. So, when the time came for me to transition to CEO, we had this incredible, rich legacy. I had a wonderful opportunity to continue this legacy, celebrate it and modernize it. My dad was very innovative in his time, but when I came on it was time to re-innovate. It was a challenging time as I was writing the next chapter for the company. I wanted to celebrate the foundation my father built while growing and creating a more efficient company.

**Turning Point**

When we were stumbling out of the recession, we had the opportunity to acquire and open a new office on the north shore of Boston. Traditionally, we had been in South Boston and Cape Cod, so this was a different approach for us. While financially it wasn't the best time to open a new office, it worked. It made the rest of the company see that things were happening, and it gave them confidence about the brokerage. Shortly after, we started acquiring companies. However, that first one set the tone for the real estate professionals at our company.

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>359. Coldwell Banker Harris McHaney &amp; Faucette Real Estate (246)</b>	\$501,225,342	\$546,521,011	-8.3%
<b>360. RE/MAX Fine Properties</b>	\$500,639,830	\$580,050,625	-13.7%
<b>361. Coldwell Banker Caine (286)</b>	\$497,561,399	\$466,629,078	6.6%
<b>362. Innovative Real Estate (426)</b>	\$491,731,297		
<b>363. Keller Williams Preferred Realty (304)</b>	\$491,310,959	\$334,328,805	47.0%
<b>364. Coldwell Banker Beachside Realtors</b>	\$491,259,761	\$527,749,093	-6.9%
<b>365. Lakes Sotheby's International Realty</b>	\$489,791,637	\$434,509,811	12.7%
<b>366. RE/MAX Associates (405)</b>	\$484,155,890	\$431,622,386	12.2%
<b>367. Keller Williams (280)</b>	\$482,069,148	\$468,118,573	3.0%
<b>368. RE/MAX Advantage Plus</b>	\$478,887,226	\$391,005,106	22.5%
<b>369. RE/MAX Advance Realty (361)</b>	\$477,459,343	\$419,017,157	13.9%
<b>370. Keller Williams Realty</b>	\$476,524,887	\$451,880,303	5.5%
<b>371. RE/MAX Dallas Suburbs (389)</b>	\$476,044,692	\$422,818,634	12.6%
<b>372. RE/MAX Executive Realty</b>	\$475,357,010	\$425,903,502	11.6%
<b>373. RE/MAX Crossroads (156)</b>	\$474,048,350	\$488,724,262	-3.0%
<b>374. RE/MAX Realtec Group (256)</b>	\$473,910,883	\$474,351,380	-0.1%
<b>375. Coldwell Banker Mason Morse Real Estate</b>	\$473,320,704	\$402,395,719	17.6%
<b>376. RE/MAX Metro</b>	\$472,475,440	\$372,309,050	26.9%
<b>377. Bailey Properties</b>	\$471,031,233	\$385,212,747	22.3%
<b>378. RE/MAX Metro (367)</b>	\$469,739,823	\$406,231,576	15.6%
<b>379. RE/MAX of Reading (211)</b>	\$469,367,724	\$458,284,814	2.4%
<b>380. RE/MAX Anchor &amp; Affinity Plus (277)</b>	\$467,045,555	\$426,511,460	9.5%
<b>381. Keller Williams Realty Falls Church/Dulles/Charlottesville</b>	\$466,727,849		
<b>382. Hall &amp; Hunter, Realtors</b>	\$466,491,705	\$379,990,771	22.8%
<b>383. RE/MAX Metro Atlanta, Inc. (481)</b>	\$466,213,194	\$412,901,326	12.9%
<b>384. RE/MAX Premier</b>	\$462,556,961	\$545,862,417	-15.3%

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>385. Keller Williams Realty Emerald Coast (307)</b>	\$461,706,303	\$338,625,485	36.3%
<b>386. Keller Williams Realty (409)</b>	\$460,592,317	\$398,011,995	15.7%
<b>387. SKBK Sotheby's International Realty</b>	\$460,493,251	\$450,140,000	2.3%
<b>388. Keller Williams Premier Realty (408)</b>	\$458,982,158	\$432,756,126	6.1%
<b>389. Keller Williams Crofton/Ft. Meade (424)</b>	\$458,773,007	\$390,829,373	17.4%
<b>390. Keller Williams - Red Stick Partners, LLC (275)</b>	\$457,502,380	\$402,928,784	13.5%
<b>391. RE/MAX Premier Realty</b>	\$457,442,811	\$705,503,497	-35.2%
<b>392. RE/MAX By The Bay</b>	\$456,334,072	\$466,240,128	-2.1%
<b>393. RE/MAX Whatcom County, Inc.</b>	\$451,261,101	\$323,374,572	39.5%
<b>394. Keller Williams Preferred Realty (427)</b>	\$450,677,263	\$588,640,284	-23.4%
<b>395. Realty Executives of Nevada (413)</b>	\$450,533,018	\$420,673,289	7.1%
<b>396. ERA Wilder Realty (234)</b>	\$449,614,630	\$401,110,033	12.1%
<b>397. RE/MAX Realty Centre</b>	\$449,443,734	\$430,676,905	4.4%
<b>398. ERA Sellers Buyers &amp; Assoc. / Pargin Realty ERA (252)</b>	\$446,048,569	\$431,047,873	3.5%
<b>399. Keller Williams Realty (300)</b>	\$445,182,723	\$403,118,495	10.4%
<b>400. Star One Realtors (243)</b>	\$443,104,255	\$463,567,581	-4.4%
<b>401. Wright Kingdom Real Estate</b>	\$440,685,232	\$394,201,633	11.8%
<b>402. Coldwell Banker Schneidmiller Realty (360)</b>	\$437,054,533	\$347,252,284	25.9%
<b>403. Keller Williams Realty Knoxville-West (278)</b>	\$436,697,537	\$318,289,442	37.2%
<b>404. CENTURY 21 Beggins Enterprises (287)</b>	\$435,684,472	\$430,455,210	1.2%
<b>405. Keller Williams Realty-Bothell</b>	\$435,465,306	\$343,858,958	26.6%
<b>406. CENTURY 21 Sunbelt Realty (273)</b>	\$433,431,809	\$407,552,374	6.3%
<b>407. Keller Williams North Florida (260)</b>	\$433,395,108	\$360,123,291	20.3%
<b>408. Keller Williams WinStar Realty (226)</b>	\$433,074,648	\$346,632,336	24.9%
<b>409. RE/MAX Associates Northeast (371)</b>	\$432,871,440		
<b>410. The Danberry Co., Realtors (192)</b>	\$432,394,198	\$418,273,013	3.4%

## The 500 Largest Brokers in the U.S.

## REAL Trends 500

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>411. Miramar International - Bakersfield (331)</b>	\$431,733,997	\$315,000,000	37.1%
<b>412. RE/MAX Southeast (479)</b>	\$430,718,704	\$425,438,256	1.2%
<b>413. RE/MAX Professionals (357)</b>	\$430,253,441	\$362,619,497	18.7%
<b>414. Coldwell Banker Island Properties</b>	\$430,229,181	\$498,095,481	-13.6%
<b>415. Keller Williams Realty Greater Hartford (365)</b>	\$429,581,148	\$305,785,052	40.5%
<b>416. The Platinum Group, Realtors (500)</b>	\$427,878,224		
<b>417. Keller Williams Realty Greater Seattle</b>	\$427,125,599	\$409,524,960	4.3%
<b>418. Keller Williams Realty Bakersfield</b>	\$426,387,983		
<b>419. CENTURY 21 Arizona Foothills (335)</b>	\$424,780,965	\$436,465,243	-2.7%
<b>420. RE/MAX Town Center</b>	\$424,480,990	\$368,889,820	15.1%
<b>421. Keller Williams Realty San Diego Metro</b>	\$424,173,693	\$437,436,506	-3.0%
<b>422. Coldwell Banker Elite (495)</b>	\$424,168,109	\$435,922,102	-2.7%
<b>423. Better Homes and Gardens Real Estate III (498)</b>	\$422,960,933	\$406,967,964	3.9%
<b>424. RE/MAX Results (184)</b>	\$422,803,695	\$419,769,290	0.7%
<b>425. Keller Williams Arizona Realty</b>	\$420,897,208	\$426,744,613	-1.4%
<b>426. Keller Williams Realty/Marina-LA</b>	\$420,530,963	\$519,248,449	-19.0%
<b>427. The Russell Realty Company (144)</b>	\$418,198,756	\$372,234,745	12.3%
<b>428. Fillmore Real Estate</b>	\$418,184,455	\$426,060,287	-1.8%
<b>429. ERA First Advantage Realty, Inc. (230)</b>	\$417,487,438	\$378,026,415	10.4%
<b>430. RE/MAX of Naperville - RE/MAX Enterprises (434)</b>	\$417,474,591	\$467,028,905	-10.6%
<b>431. CENTURY 21 Lois Lauer Realty</b>	\$417,226,306	\$431,176,075	-3.2%
<b>432. RE/MAX Executives</b>	\$415,792,793	\$229,454,173	81.2%
<b>433. RE/MAX Real Estate Center</b>	\$415,149,553	\$351,233,419	18.2%
<b>434. Keller Williams Legacy (338)</b>	\$414,673,093	\$354,325,601	17.0%
<b>435. Better Homes and Gardens Real Estate Bradfield Properties (269)</b>	\$414,469,029	\$266,106,251	55.8%
<b>436. RE/MAX Properties East (309)</b>	\$414,167,598	\$461,320,139	-10.2%

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>437. Keller Williams Realty Louisville East (284)</b>	\$412,824,234	\$371,054,252	11.3%
<b>438. Keefe Real Estate</b>	\$411,569,126	\$393,943,665	4.5%
<b>439. Keller Williams Realty Central 75 (383)</b>	\$410,450,813	\$311,135,943	31.9%
<b>440. Keller Williams Realty Conroe/Lake Conroe/Huntsville (377)</b>	\$408,399,573	\$356,109,248	14.7%
<b>441. RE/MAX Realty Group</b>	\$408,096,689	\$432,426,029	-5.6%
<b>442. RE/MAX Real Estate Concepts (229)</b>	\$407,422,638	\$408,487,015	-0.3%
<b>443. CENTURY 21 Mike Bowman, Inc. (325)</b>	\$407,377,436	\$440,778,881	-7.6%
<b>444. Jim Maloof Realtor (221)</b>	\$406,928,315		
<b>445. Keller Williams Realty-LS</b>	\$406,624,219	\$462,259,987	-12.0%
<b>446. Counselor Realty, Inc. (346)</b>	\$405,358,611		
<b>447. Hegg, Realtors Inc. (282)</b>	\$404,908,535	\$366,662,769	10.4%
<b>448. Keller Williams Chervenik Realty (224)</b>	\$404,337,910	\$347,617,797	16.3%
<b>449. RE/MAX Advantage Realty, Inc. (388)</b>	\$400,889,566	\$399,626,687	0.3%
<b>450. Cressy &amp; Everett, Inc. (236)</b>	\$400,717,082	\$352,792,066	13.6%
<b>451. RE/MAX Grand</b>	\$400,713,522	\$367,524,465	9.0%
<b>452. Terrie O'Connor Realtors</b>	\$400,445,856	\$437,992,650	-8.6%
<b>453. RE/MAX Select Realty (318)</b>	\$399,559,732	\$332,580,858	20.1%
<b>454. Keller Williams Montclair, NJ</b>	\$399,187,538	\$287,544,297	38.8%
<b>455. RE/MAX Select One</b>	\$398,705,742	\$392,002,759	1.7%
<b>456. Coldwell Banker Premier Real Estate</b>	\$398,170,152	\$429,193,430	-7.2%
<b>457. Lang McLaughry Real Estate</b>	\$396,296,204	\$388,597,919	2.0%
<b>458. RE/MAX Leading Edge (446)</b>	\$396,072,567	\$378,290,539	4.7%
<b>459. RE/MAX Results (469)</b>	\$395,988,040	\$338,068,724	17.1%
<b>460. RE/MAX Premier</b>	\$395,524,323	\$427,707,562	-7.5%
<b>461. Keller Williams Coastal Realty (440)</b>	\$395,375,905	\$293,388,169	34.8%
<b>462. Keller Williams Federal Way (473)</b>	\$394,043,282	\$307,078,678	28.3%



	<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
463.	<b>Beacham &amp; Company, Realtors</b>	\$393,763,997	\$370,908,057	6.2%
464.	<b>RE/MAX Preferred (362)</b>	\$391,762,224	\$366,910,903	6.8%
465.	<b>The Real Estate Group (267)</b>	\$390,209,878	\$373,307,598	4.5%
466.	<b>Keller Williams Santa Rosa</b>	\$389,081,764	\$341,728,335	13.9%
467.	<b>Coldwell Banker Doug Arnold Real Estate, Inc.</b>	\$388,574,696	\$358,286,083	8.5%
468.	<b>Keller Williams Realty Antelope Valley (439)</b>	\$387,032,186	\$535,739,762	-27.8%
469.	<b>RE/MAX Choice Properties (428)</b>	\$385,103,696	\$360,551,106	6.8%
470.	<b>Keller Williams Realty Chesapeake/Western Branch (386)</b>	\$382,474,715	\$335,943,367	13.9%
471.	<b>Keller Williams Real Estate (458)</b>	\$381,538,386	\$326,501,497	16.9%
472.	<b>Keller Williams Realty Partners SW (462)</b>	\$380,360,600	\$423,972,092	-10.3%
473.	<b>Coldwell Banker Coastal Alliance</b>	\$378,034,338	\$442,152,747	-14.5%
474.	<b>RE/MAX Specialists (380)</b>	\$377,500,143	\$351,562,084	7.4%
475.	<b>RE/MAX Unlimited Northwest (382)</b>	\$377,359,801	\$365,156,624	3.3%
476.	<b>Keller Williams Realty</b>	\$376,183,161	\$375,903,023	0.1%
477.	<b>RE/MAX Realty Group (261)</b>	\$375,111,865	\$493,030,315	-23.9%
478.	<b>Keller Williams Realty (355)</b>	\$375,068,466	\$353,705,982	6.0%
479.	<b>CENTURY 21 Sweyer &amp; Associates (306)</b>	\$374,998,065	\$334,131,386	12.2%
480.	<b>Keller Williams Realty - Diamond Partners (322)</b>	\$374,005,156	\$359,225,189	4.1%
481.	<b>RE/MAX Around Atlanta Realty</b>	\$373,138,970	\$582,715,966	-36.0%
482.	<b>ERA Colonial Real Estate (354)</b>	\$372,568,772	\$343,150,627	8.6%
483.	<b>RE/MAX Realty Center (425)</b>	\$372,029,153	\$460,556,571	-19.2%
484.	<b>Keller Williams Realty - New Orleans</b>	\$371,905,460	\$328,039,475	13.4%
485.	<b>RE/MAX 200 Realty (285)</b>	\$369,694,660	\$355,749,565	3.9%
486.	<b>RE/MAX Plus (253)</b>	\$369,512,967	\$210,487,446	75.6%
487.	<b>Zeitlin &amp; Co., Realtors</b>	\$368,111,097	\$381,048,443	-3.4%
488.	<b>Keller Williams Honolulu</b>	\$367,738,304		

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>% change</i>
<b>489. Keller Williams Realty Services (334)</b>	\$367,471,524	\$347,362,920	5.8%
<b>490. Old Colony, REALTORS (295)</b>	\$366,917,254	\$398,318,522	-7.9%
<b>491. Keller Williams Realty Rockwall (390)</b>	\$366,533,692	\$298,299,195	22.9%
<b>492. Keller Williams Palos Verdes Realty</b>	\$365,962,752		
<b>493. Keller Williams Realty Greenville - Upstate (340)</b>	\$365,509,652	\$314,086,630	16.4%
<b>494. RE/MAX at The Shore</b>	\$365,262,845	\$330,195,312	10.6%
<b>495. Keller Williams Realty Excellence</b>	\$364,193,868	\$130,880,415	178.3%
<b>496. RE/MAX Realty Services</b>	\$364,158,546	\$417,643,493	-12.8%
<b>497. Coldwell Banker Dynasty</b>	\$364,137,382	\$390,948,178	-6.9%
<b>498. CENTURY 21 Realty Alliance</b>	\$363,935,229	\$341,200,556	6.7%
<b>499. ERA Shields Real Estate</b>	\$361,732,311	\$358,486,137	0.9%
<b>500. Keller Williams Realty</b>	\$360,604,350		

# Affiliated Firms

As in previous editions, we have added rankings for firms that are affiliated with one of the recognized global brand names. The national brands we identified were Berkshire Hathaway HomeServices, Better Homes and Gardens, CENTURY 21, Coldwell Banker, ERA, HomeSmart, Keller Williams, Leading Real Estate Companies of the World, Prudential, Real Living, Realty Executives, RE/MAX and Sotheby's International Real Estate.

## Berkshire Hathaway HomeServices

### Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. Berkshire Hathaway HomeServices Fox &amp; Roach</b> Philadelphia, PA		27,000	<b>13. Berkshire Hathaway HomeServices Florida Properties Group</b> Trinity, FL	15	4,352
<b>2. Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster, PA	27	12,694	<b>14. Berkshire Hathaway HomeServices Select Properties</b> St. Louis, MO	9	4,266
<b>3. Berkshire Hathaway HomeServices California Properties</b> San Diego, CA		12,070	<b>15. Berkshire Hathaway HomeServices Northwest</b> Portland, OR		4,152
<b>4. Berkshire Hathaway HomeServices PenFed Realty</b> Reston, VA	50	10,193	<b>16. Berkshire Hathaway HomeServices Drysdale Properties</b> San Ramon, CA	30	4,051
<b>5. Berkshire Hathaway HomeServices Georgia Properties</b> Atlanta, GA		9,694	<b>17. Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	18	3,899
<b>6. Berkshire Hathaway HomeServices Florida Realty</b> Sunrise, FL	40	9,473	<b>18. Berkshire Hathaway HomeServices Starck Real Estate</b> Palatine, IL	14	3,779
<b>7. Berkshire Hathaway HomeServices Americana Holdings</b> Henderson, NV	22	9,377	<b>19. Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS</b> Greenville, SC	8	3,704
<b>8. Berkshire Hathaway HomeServices MI and Northern IN Real Estate</b> Rockford, MI	38	8,536	<b>20. Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach, VA	7	3,625
<b>9. Berkshire Hathaway HomeServices New England Properties</b> Hartford, CT		7,983	<b>21. Berkshire Hathaway HomeServices Verani Realty</b> Londonderry, NH	15	3,538
<b>10. Berkshire Hathaway HomeServices Carolinas Realty</b> Charlotte, NC		6,943	<b>22. Berkshire Hathaway HomeServices California</b> Cerritos, CA	21	3,475
<b>11. Berkshire Hathaway HomeServices Ambassador Real Estate</b> Omaha, NE	2	6,212	<b>23. Berkshire Hathaway HomeServices NJ Properties</b> Somerset, NJ	19	3,025
<b>12. Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	38	4,550	<b>24. Berkshire Hathaway HomeServices Northwest Realty</b> Seattle, WA		2,967

# Better Homes and Gardens Real Estate

## Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	20	8,845	<b>11. Better Homes and Gardens Real Estate Florida 1st</b> Ft. Lauderdale, FL	4	1,124
<b>2. Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta, GA	25	6,842	<b>12. Better Homes and Gardens Real Estate David Winans &amp; Associates</b> Dallas, TX	5	968
<b>3. Better Homes and Gardens Real Estate The Masiello Group</b> Keene, NH	33	6,106	<b>13. Better Homes and Gardens Real Estate Realty Partners</b> Clackamas, OR	4	943
<b>4. Better Homes and Gardens Real Estate Mason-McDuffie</b> Pleasanton, CA	36	5,509	<b>14. Better Homes and Gardens Real Estate Young &amp; Company</b> Spartanburg, SC	2	912
<b>5. Better Homes and Gardens Rand Realty</b> New City, NY	23	4,831	<b>15. Better Homes and Gardens Real Estate J. F. Finnegan Realtors</b> Burlingame, CA	3	817
<b>6. Better Homes and Gardens Real Estate Kansas City Homes</b> Overland Park, KS	7	4,702	<b>16. Better Homes and Gardens Real Estate Wilkins &amp; Associates</b> Stroudsburg, PA	4	710
<b>7. Better Homes and Gardens Real Estate Big Hill</b> Dayton, OH	10	2,523	<b>17. Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	2	625
<b>8. Better Homes and Gardens Real Estate Bradfield Properties</b> San Antonio, TX	8	2,392	<b>18. Better Homes and Gardens Real Estate 43 North</b> Boise, ID	1	607
<b>9. Better Homes and Gardens Real Estate III</b> Charlottesville, VA	8	1,500	<b>19. Better Homes and Gardens Real Estate All Seasons</b> Chanhassen, MN	5	598
<b>10. Better Homes and Gardens Real Estate Executive Partners</b> Augusta, GA	2	1,423	<b>20. Better Homes and Gardens Real Estate Generations</b> Mobile, AL	2	549

# CENTURY 21

## Top Affiliates

	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>		<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
1.	<b>CENTURY 21 Affiliated</b> Madison, WI	66	11,663	23.	<b>CENTURY 21 Blackwell &amp; Co. Realty, Inc.</b> Boiling Springs, SC	3	1,539
2.	<b>CENTURY 21 New Millennium</b> Alexandria, VA	17	6,561	24.	<b>CENTURY 21 Maselle &amp; Associates, Inc.</b> Jackson, MS	6	1,508
3.	<b>CENTURY 21 M&amp;M and Associates</b> Oakdale, CA	29	6,436	25.	<b>CENTURY 21 Nachman Realty</b> Hampton, VA	8	1,507
4.	<b>CENTURY 21 Judge Fite Company</b> Dallas, TX	19	5,710	26.	<b>CENTURY 21 Elite</b> Shreveport, LA	2	1,506
5.	<b>CENTURY 21 Scheetz</b> Carmel, IN	6	4,789	27.	<b>CENTURY 21 Tenace Realty</b> Coral Springs, FL	2	1,498
6.	<b>CENTURY 21 Award</b> San Diego, CA	15	4,626	28.	<b>CENTURY 21 North Homes Realty, Inc.</b> Everett, WA	8	1,495
7.	<b>CENTURY 21 Select Real Estate, Inc.</b> Yuba City, CA	16	3,056	29.	<b>CENTURY 21 American Homes</b> East Meadow, NY	10	1,480
8.	<b>CENTURY 21 Town &amp; Country</b> Utica, MI	7	2,791	30.	<b>CENTURY 21 Signature Real Estate</b> Ames, IA	5	1,441
9.	<b>CENTURY 21 Redwood Realty</b> Ashburn, VA	8	2,620	31.	<b>CENTURY 21 Hometown Realty</b> Arroyo Grande, CA	15	1,432
10.	<b>CENTURY 21 Commonwealth</b> Natick, MA	19	2,504	32.	<b>CENTURY 21 HomeStar</b> Highland Heights, OH	1	1,414
11.	<b>CENTURY 21 Bradley Realty, Inc.</b> Fort Wayne, IN	3	2,425	33.	<b>CENTURY 21 McMullen Real Estate, Inc.</b> Chicago, IL	1	1,365
12.	<b>CENTURY 21 Sunbelt Realty</b> Cape Coral, FL	11	2,351	34.	<b>CENTURY 21 Premier Group</b> Hudson, WI	10	1,359
13.	<b>CENTURY 21 Beggins Enterprises</b> Apollo Beach, FL	8	2,230	35.	<b>CENTURY 21 Lois Lauer Realty</b> Redlands, CA	2	1,355
14.	<b>CENTURY 21 Sweyer &amp; Associates</b> Wilmington, NC	4	2,119	36.	<b>CENTURY 21 The Harrelson Group</b> Myrtle Beach, SC	3	1,348
15.	<b>CENTURY 21 Mike Bowman, Inc.</b> Grapevine, TX	1	2,019	37.	<b>CENTURY 21 Alliance</b> Mount Laurel, NJ	11	1,336
16.	<b>CENTURY 21 Curran &amp; Christie</b> Dearborn, MI	2	2,011	38.	<b>CENTURY 21 Signature Realty</b> Saginaw, MI	4	1,308
17.	<b>CENTURY 21 Arizona Foothills</b> Phoenix, AZ	8	1,972	39.	<b>CENTURY 21 Alliance</b> Santa Rosa, CA	11	1,288
18.	<b>CENTURY 21 Beutler &amp; Associates</b> Coeur d'Alene, ID	2	1,897	40.	<b>CENTURY 21 Beachside, Realtors</b> Upland, CA	6	1,279
19.	<b>CENTURY 21 Masters</b> Walnut, CA	7	1,887	41.	<b>CENTURY 21 Acre Realty</b> Appleton, WI	1	1,242
20.	<b>CENTURY 21 Goodyear Green</b> Edmond, OK	5	1,763	42.	<b>CENTURY 21 Results Realty Services</b> Cumming, GA	3	1,230
21.	<b>CENTURY 21 Allstars</b> Pico Rivera, CA	1	1,753	43.	<b>CENTURY 21 Advantage Gold</b> Southampton, PA	8	1,228
22.	<b>CENTURY 21 Executive Realty</b> Schererville, IN	2	1,724	44.	<b>CENTURY 21 North Shore Citiwide</b> Peabody, MA	18	1,220

## Top Century 21 Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>45. CENTURY 21 Beal, Inc.</b> College Station, TX	1	1,214	<b>68. CENTURY 21 Alliance Realty</b> Spring Hill, FL	3	789
<b>46. CENTURY 21 AAA North</b> Sterling Heights, MI	3	1,180	<b>69. CENTURY 21 Freedom Realty</b> Anchorage, AK	5	786
<b>47. CENTURY 21 Legacy</b> Greeneville, TN	3	1,174	<b>70. CENTURY 21 Action Realtors</b> Minot, ND	1	780
<b>48. CENTURY 21 Action Realty</b> Houma, LA	4	1,139	<b>71. CENTURY 21 The Real Estate Centre</b> Pasadena, MD	6	772
<b>49. CENTURY 21 Jordan-Link &amp; Company</b> Visalia, CA	3	1,107	<b>72. CENTURY 21 Hometown Brokers</b> Billings, MT	1	771
<b>50. CENTURY 21 AllPoints</b> Southington, CT	6	1,092	<b>73. CENTURY 21 Birchwood Realty</b> Cape Coral, FL	2	765
<b>51. CENTURY 21 All Islands</b> Honolulu, HI	10	1,053	<b>74. CENTURY 21 C. Watson</b> Fresno, CA	1	761
<b>52. CENTURY 21 Morrison Realty</b> Bismarck, ND	1	1,036	<b>75. CENTURY 21 Smith Hourigan Group</b> Shavertown, PA	3	760
<b>53. CENTURY 21 First Group</b> Sulphur Springs, TX	6	1,028	<b>76. CENTURY 21 Breeden Realtors</b> Columbus, IN	1	747
<b>54. CENTURY 21 Advantage Realty, A Robinson Co.</b> London, KY	4	1,005	<b>77. CENTURY 21 Pride Realty</b> New Lenox, IL	2	746
<b>55. CENTURY 21 Frontier Realty</b> McMurray, PA	4	995	<b>78. CENTURY 21 Wright Real Estate</b> Tahlequah, OK	3	739
<b>56. CENTURY 21 Almar &amp; Associates</b> Port Charlotte, FL	3	967	<b>79. CENTURY 21 Fairway Realty</b> Apple Valley, CA	1	738
<b>57. CENTURY 21 Northland</b> Traverse City, MI	8	949	<b>80. CENTURY 21 Hardee-Team Realty</b> Tomball, TX	3	736
<b>58. CENTURY 21 Today, Inc.</b> Farmington Hills, MI	4	933	<b>81. CENTURY 21 Sbarra &amp; Wells</b> Johnson City, NY	2	734
<b>59. CENTURY 21 Realty Masters</b> Montebello, CA	3	910	<b>82. CENTURY 21 American Properties, Inc.</b> Jacksonville, NC	2	727
<b>60. CENTURY 21 ALL-SERVICE</b> Bedford, VA	4	901	<b>83. CENTURY 21 AA Realty</b> Seaford, NY	2	720
<b>61. CENTURY 21 All-Pro</b> Kansas City, MO	2	889	<b>83. CENTURY 21 Metro Realty, Inc.</b> Eau Claire, WI	1	720
<b>62. CENTURY 21 Shaw Realty Group</b> Valrico, FL	4	880	<b>85. CENTURY 21 J W Morton Real Estate, Inc.</b> Inverness, FL	1	717
<b>63. CENTURY 21 Randall Morris &amp; Associates</b> San Marcos, TX	4	877	<b>86. CENTURY 21 Action Group</b> Yuma, AZ	4	714
<b>64. CENTURY 21 Clinkenbeard Agency</b> Fort Gibson, OK	5	852	<b>87. CENTURY 21 Prevete Real Estate</b> Hicksville, NY	4	702
<b>65. CENTURY 21 Action Plus Realty</b> Freehold, NJ	4	835	<b>88. CENTURY 21 Jack Associates</b> South Burlington, VT	11	701
<b>66. CENTURY 21 Select Group</b> Blakeslee, PA	8	807	<b>89. CENTURY 21 Kreuser &amp; Seiler, Ltd.</b> Libertyville, IL	1	699
<b>67. CENTURY 21 High Desert</b> Idaho Falls, ID	2	800	<b>90. CENTURY 21 Rauh &amp; Johns</b> Sewell, NJ	1	697

## Top Century 21 Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>91. CENTURY 21 Bessette Realty, Inc.</b> Lake Charles, LA	1	696	<b>114. CENTURY 21 House of Realty, Inc.</b> Marion, IL	5	623
<b>92. CENTURY 21 King</b> Rancho Cucamonga, CA	2	692	<b>115. CENTURY 21 New Heritage, LLC</b> Hampshire, IL	3	622
<b>93. CENTURY 21 S.G.R.</b> Chicago, IL	2	677	<b>116. CENTURY 21 Bill Nye Realty, Inc.</b> Zephyrhills, FL	1	620
<b>93. CENTURY 21 Advantage Real Estate, Inc.</b> Columbia, IL	2	677	<b>117. CENTURY 21 Liberty Partners Real Estate, LLC</b> Columbia, MO	1	614
<b>95. CENTURY 21 Woodland Realty</b> Flushing, MI	3	674	<b>118. CENTURY 21 Worden &amp; Green</b> Hillsborough, NJ	2	612
<b>96. CENTURY 21 Realty Partners</b> Magnolia, TX	4	672	<b>119. CENTURY 21 Schwartz Realty</b> Key Largo, FL	5	604
<b>97. CENTURY 21 First Choice</b> Fort Mill, SC	1	670	<b>120. CENTURY 21 RiverStone</b> Sandpoint, ID	3	602
<b>97. CENTURY 21 Roberts and Andrews</b> McHenry, IL	2	670	<b>121. CENTURY 21 Yarrow &amp; Associates Realtors</b> Lancaster, CA	1	599
<b>99. CENTURY 21 Aadvantage Gold</b> Las Vegas, NV	3	669	<b>122. CENTURY 21 Meyer Real Estate</b> Gulf Shores, AL	4	598
<b>100. CENTURY 21 Real Estate Champions</b> Madeira Beach, FL	1	667	<b>123. CENTURY 21 Koehler &amp; Associates</b> Findlay, OH	2	591
<b>101. CENTURY 21 Properties Plus</b> Mount Pleasant, SC	2	660	<b>124. CENTURY 21 Service Realty</b> Paducah, KY	1	589
<b>102. CENTURY 21 Gold</b> Reading, PA	1	659	<b>125. CENTURY 21 All-Pro Realty, Inc.</b> Oklahoma City, OK	1	588
<b>103. CENTURY 21 Aztec &amp; Associates</b> Charlotte Harbor, FL	1	651	<b>126. CENTURY 21 Thomas Realty, Inc.</b> North Myrtle Beach, SC	3	585
<b>104. CENTURY 21 Selling Paradise</b> Cape Coral, FL	1	646	<b>127. CENTURY 21 Charles Smith Agency, Inc.</b> Edison, NJ	2	581
<b>105. CENTURY 21 Row</b> Livonia, MI	1	644	<b>128. CENTURY 21 Hughes-Riggs Realty, Inc.</b> Mullica Hill, NJ	1	566
<b>106. CENTURY 21 Investment Realty</b> Slidell, LA	2	641	<b>129. CENTURY 21 Coast to Coast</b> Tierra Verde, FL	4	565
<b>107. CENTURY 21 Commander Realty, Inc.</b> Panama City, FL	1	639	<b>130. CENTURY 21 The Neil Company Real Estate</b> Roseburg, OR	2	562
<b>107. CENTURY 21 John Walton Realtors</b> Lubbock, TX	1	639	<b>131. CENTURY 21 Price Right</b> Lewiston, ID	1	558
<b>109. CENTURY 21 Real Estate Center</b> Lynnwood, WA	1	637	<b>131. CENTURY 21 BW Preferred, Inc.</b> Mason City, IA	3	558
<b>110. CENTURY 21 Da-Ly Realty</b> Grand Island, NE	1	633	<b>133. CENTURY 21 Mike D. Bono &amp; Co.'s</b> Lake Charles, LA	1	557
<b>110. CENTURY 21 The Edge</b> El Paso, TX	3	633	<b>134. CENTURY 21 HS &amp; Associates</b> Georgetown, TX	2	555
<b>112. CENTURY 21 American Heritage Realty</b> Lower Burrell, PA	3	632	<b>135. CENTURY 21 Clement Realty</b> Florence, AL	2	551
<b>113. CENTURY 21 Martinez &amp; Associates</b> Las Vegas, NV	1	628	<b>136. CENTURY 21 Homefinders of Hawaii</b> Waipahu, HI	2	548

## Top Century 21 Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>136. CENTURY 21 1st Class Homes</b> Schaumburg, IL	1	548	<b>146. CENTURY 21 A-1 Nolan Realty, LLC</b> West Springfield, MA	5	516
<b>138. CENTURY 21 First Realty</b> Appleton, WI	1	545	<b>147. CENTURY 21 Lund, Realtors</b> Chehalis, WA	2	514
<b>139. CENTURY 21 Alicia Trevino Realtors</b> Mesquite, TX	2	544	<b>147. CENTURY 21 Premiere Realty</b> Sikeston, MO	2	514
<b>140. CENTURY 21 Middleton Co., Inc.</b> Michigan City, IN	2	542	<b>149. CENTURY 21 Tri-Cities</b> Kennewick, WA	1	512
<b>141. CENTURY 21 A Better Service Realty</b> Downey, CA	1	536	<b>150. CENTURY 21 Downtown</b> Baltimore, MD	1	509
<b>141. CENTURY 21 Lynch &amp; Associates</b> Willow Park, TX	1	536	<b>151. CENTURY 21 Rose Realty</b> Hesperia, CA	1	508
<b>143. CENTURY 21 Mack-Morris Iris Lurie, Inc.</b> Morganville, NJ	1	525	<b>152. CENTURY 21 Sonoma Realty</b> Winnemucca, NV	2	507
<b>144. CENTURY 21 Realty Alliance</b> Millbrae, CA	3	520	<b>153. CENTURY 21 Action!</b> Signal Hill, CA	2	501
<b>145. CENTURY 21 Wilson Minger Agency, Inc.</b> Niceville, FL	1	518	<b>154. CENTURY 21 McDaniel &amp; Associates</b> Hemet, CA	2	500



# Coldwell Banker

## Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. Coldwell Banker United, REALTORS</b> Bryan, TX	61	23,417	<b>23. Coldwell Banker Hearthside, Realtors</b> Richboro, PA	11	2,749
<b>2. Coldwell Banker Bain Seal</b> Bellevue, WA	30	11,501	<b>24. Coldwell Banker Hunter Realty</b> Beachwood, OH	17	2,560
<b>3. Coldwell Banker Seacoast Advantage</b> Raleigh, NC	33	11,077	<b>25. Coldwell Banker Harris McHaney &amp; Faucette Real Estate</b> Fayetteville, AR	5	2,554
<b>4. Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	45	10,958	<b>26. Coldwell Banker Select Group</b> Lake Tahoe, CA	11	2,466
<b>5. Coldwell Banker Honig-Bell</b> Joliet, IL	35	9,711	<b>27. Coldwell Banker Gosslee</b> Shreveport, LA	2	2,461
<b>6. Coldwell Banker Select</b> Tulsa, OK	14	8,226	<b>28. Coldwell Banker Caine</b> Greenville, SC	4	2,232
<b>7. Coldwell Banker The Real Estate Group, Inc.</b> Appleton, WI	15	7,754	<b>29. Coldwell Banker McMahan Co.</b> Crestwood, KY	9	2,230
<b>8. Coldwell Banker Howard Perry and Walston Realty, Inc.</b> Raleigh, NC	13	6,813	<b>30. Coldwell Banker Danforth</b> Federal Way, WA	3	2,222
<b>9. Coldwell Banker Tomlinson</b> Spokane, WA	12	6,737	<b>31. Coldwell Banker Ed Schlitt, Realtors</b> Sebastian, FL	9	2,160
<b>10. Coldwell Banker Legacy</b> Albuquerque, NM	16	6,260	<b>32. Coldwell Banker Preferred, Realtors</b> Bakersfield, CA	3	2,082
<b>11. Coldwell Banker Apex, Realtors</b> Richardson, TX	8	5,001	<b>33. Coldwell Banker Heart of America Realtors, Ltd.</b> Bloomington, IL	1	2,052
<b>12. Coldwell Banker Weir Manuel</b> Bingham Farms, MI	12	4,992	<b>34. Coldwell Banker RPM</b> Little Rock, AR	7	2,049
<b>13. Coldwell Banker Roth Wehrly Graber REALTORS</b> Fort Wayne, IN	13	4,849	<b>35. Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	7	2,003
<b>14. Coldwell Banker Prime Properties</b> Green Island, NY	16	4,845	<b>36. Coldwell Banker Alfonso Realty</b> Gulfport, MS	4	1,954
<b>15. Coldwell Banker Heritage Realtors</b> Dayton, OH	9	4,459	<b>37. Coldwell Banker Brown, Realtors</b> Edwardsville, IL	6	1,865
<b>16. Coldwell Banker D'Ann Harper, Realtors</b> San Antonio, TX	9	4,266	<b>38. Coldwell Banker Schneidmiller Realty</b> Coeur d'Alene, ID	3	1,857
<b>17. Coldwell Banker Hubbell BriarWood</b> Lansing, MI	6	3,422	<b>39. Coldwell Banker Triad, Realtors</b> Winston-Salem, NC	5	1,820
<b>18. Coldwell Banker Vanguard Realty, Inc.</b> Orange Park, FL	7	3,403	<b>40. Coldwell Banker Premier Group</b> Saint Louis, MO	4	1,812
<b>19. Coldwell Banker Barnes</b> Franklin, TN	7	3,189	<b>41. Coldwell Banker Kennon, Parker, Duncan &amp; Davis</b> Columbus, GA	2	1,749
<b>20. Coldwell Banker Mid-America Group, Realtors</b> West Des Moines, IA	6	3,159	<b>42. Coldwell Banker C&amp;C Properties</b> Redding, CA	7	1,690
<b>21. Coldwell Banker Premier Realty</b> Las Vegas, NV	3	2,981	<b>43. Coldwell Banker Hedges Realty</b> Cedar Rapids, IA	3	1,650
<b>22. Coldwell Banker Wallace &amp; Wallace, Realtors®</b> Knoxville, TN	5	2,951	<b>44. Coldwell Banker Legacy Real Estate Group</b> Bowling Green, KY	2	1,611

## Top Coldwell Banker Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>45. Coldwell Banker SSK, Realtors</b> Macon, GA	4	1,603	<b>68. Coldwell Banker East-West Realty</b> Duluth, MN	8	1,195
<b>46. Coldwell Banker West</b> Bonita, CA	3	1,585	<b>69. Coldwell Banker Preferred, Realtors</b> Plymouth, MI	1	1,182
<b>47. Coldwell Banker Plaza Real Estate</b> Wichita, KS	2	1,579	<b>70. Coldwell Banker TEC Realtors</b> Mandeville, LA	7	1,157
<b>48. Coldwell Banker Pacesetter Steel Realtors</b> Corpus Christi, TX	3	1,524	<b>71. Coldwell Banker Bullard Realty, Co.</b> Jonesboro, GA	6	1,115
<b>49. Coldwell Banker Elite</b> Stafford, VA	7	1,502	<b>72. Coldwell Banker Select</b> Erie, PA	5	1,109
<b>50. Coldwell Banker Chicora</b> Myrtle Beach, SC	6	1,494	<b>73. Coldwell Banker Boyd &amp; Hassell, Inc., Realtors</b> Hickory, NC	1	1,085
<b>51. Coldwell Banker Ellison Realty</b> Ocala, FL	3	1,428	<b>74. Coldwell Banker Collins-Maury</b> Collierville, TN	4	1,084
<b>52. Coldwell Banker Professionals</b> Lapeer, MI	7	1,392	<b>75. Coldwell Banker Kivett-Teeters Associates</b> Yucaipa, CA	4	1,081
<b>53. Coldwell Banker Hartung and Noblin</b> Tallahassee, FL	2	1,381	<b>76. Coldwell Banker Professional, Realtors</b> Virginia Beach, VA	7	1,080
<b>54. Coldwell Banker Platinum Partners</b> Savannah, GA	7	1,346	<b>77. Coldwell Banker Heritage Real Estate</b> Allentown, PA	5	1,071
<b>55. Coldwell Banker Brenizer, Realtors</b> Eau Claire, WI	5	1,329	<b>78. Coldwell Banker Associated Brokers Realty</b> Canyon Lake, CA	3	1,070
<b>56. Coldwell Banker Premier Real Estate</b> Fresno, CA	13	1,326	<b>79. Coldwell Banker First Realty</b> Fargo, ND	2	1,065
<b>57. Coldwell Banker Mountain West Real Estate, Inc.</b> Salem, OR	1	1,323	<b>80. Coldwell Banker Upchurch Realty</b> Athens, GA	1	1,060
<b>58. Coldwell Banker Schmitt Real Estate Co.</b> Key Colony Beach, FL	5	1,298	<b>81. Coldwell Banker Pelican Real Estate</b> Lafayette, LA	3	1,059
<b>59. Coldwell Banker Group One Realty</b> West Monroe, LA	2	1,294	<b>82. Coldwell Banker Brokers of the Valley</b> Napa, CA	4	1,030
<b>60. Coldwell Banker Vanguard, Realtors</b> Springfield, MO	1	1,285	<b>83. Coldwell Banker The Property Exchange, Inc.</b> Cheyenne, WY	2	1,006
<b>61. Coldwell Banker Jim Stewart, Realtors</b> Waco, TX	1	1,282	<b>84. Coldwell Banker Hickok &amp; Boardman Realty</b> Burlington, VT	1	997
<b>62. Coldwell Banker Rick Canup, Realtors</b> Lubbock, TX	1	1,266	<b>85. Coldwell Banker M.M. Parrish Realtors</b> Gainesville, FL	2	995
<b>63. Coldwell Banker Griffith &amp; Blair</b> Topeka, KS	3	1,232	<b>86. Coldwell Banker Evergreen Olympic Realty, Inc.</b> Olympia, WA	1	985
<b>64. Coldwell Banker Conroy, Marable &amp; Holleman</b> Clarksville, TN	3	1,226	<b>87. Coldwell Banker Morris Real Estate</b> Bend, OR	2	972
<b>65. Coldwell Banker George Realty</b> Alhambra, CA	3	1,225	<b>88. Coldwell Banker Panian &amp; Mash Realtors</b> Abilene, TX	1	964
<b>66. Coldwell Banker Action</b> Schofield, WI	2	1,220	<b>89. Coldwell Banker Innovations</b> Hagerstown, MD	3	955
<b>67. Coldwell Banker Southern Homes</b> Beaumont, TX	4	1,210	<b>90. Coldwell Banker Sudderth Nelson, Inc.</b> Alamogordo, NM	3	948

## Top Coldwell Banker Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>91. Coldwell Banker Shook</b> Lafayette, IN	1	931	<b>114. Coldwell Banker Townside, Realtors</b> Roanoke, VA	2	731
<b>92. Coldwell Banker One</b> Baton Rouge, LA	2	930	<b>115. Coldwell Banker Homesale Realty</b> Wauwatosa, WI	3	728
<b>93. Coldwell Banker Lenhart Properties, Inc.</b> Longview, TX	5	909	<b>116. Coldwell Banker River Valley, Realtors</b> La Crosse, WI	4	713
<b>94. Coldwell Banker Troy Helman, Realtors</b> Terre Haute, IN	1	884	<b>117. Coldwell Banker Resort Realty</b> Rehoboth Beach, DE	4	707
<b>95. Coldwell Banker Faith Properties</b> Utica, NY	1	876	<b>117. Coldwell Banker Town &amp; Country Properties</b> Clarks Summit, PA	4	707
<b>96. Coldwell Banker Best Realty</b> Tehachapi, CA	4	875	<b>119. Coldwell Banker Alfred Saliba Realty</b> Dothan, AL	1	671
<b>97. Coldwell Banker High Country Realty</b> Blue Ridge, GA	5	859	<b>120. Coldwell Banker Alliance Realty</b> Whittier, CA	3	661
<b>98. Coldwell Banker Beachside Realtors</b> Huntington Beach, CA	4	847	<b>121. Coldwell Banker Lunsford</b> Muncie, IN	1	658
<b>99. Coldwell Banker Segerstrom</b> Sonora, CA	4	829	<b>122. Coldwell Banker Village Green Realty</b> Woodstock, NY	5	652
<b>100. Coldwell Banker Real Estate Professionals</b> Iowa City, IA	1	816	<b>123. Coldwell Banker Valley Brokers</b> Corvallis, OR	2	648
<b>101. Coldwell Banker Kinard Realty</b> Dalton, GA	4	810	<b>124. Coldwell Banker Town &amp; Country</b> Moreno Valley, CA	5	635
<b>102. Coldwell Banker A Hartwig Company</b> Lancaster, CA	1	801	<b>125. Coldwell Banker Coastal Alliance</b> Long Beach, CA	1	631
<b>103. Coldwell Banker Haynes Real Estate, Inc.</b> Monroe, MI	3	792	<b>126. Coldwell Banker Pryor Realty, Inc.</b> Chattanooga, TN	2	629
<b>104. Coldwell Banker Sun Ridge Real Estate</b> Lincoln, CA	2	785	<b>127. Coldwell Banker F.I. Grey &amp; Son Residential, Inc.</b> New Port Richey, FL	1	622
<b>105. Coldwell Banker Doug Arnold Real Estate, Inc.</b> Davis, CA	2	779	<b>128. Coldwell Banker Island Properties</b> Wailea, HI	4	616
<b>106. Coldwell Banker Southern Real Estate</b> Saltillo, MS	2	773	<b>129. Coldwell Banker McMillan and Associates</b> Florence, SC	1	611
<b>107. Coldwell Banker The Ron Brown Company</b> Victoria, TX	5	755	<b>130. Coldwell Banker Sky Ridge Realty</b> Blue Jay, CA	1	599
<b>107. Coldwell Banker Whitney &amp; Associates</b> Pendleton, OR	2	755	<b>131. Coldwell Banker Smith Homes, Realtors</b> Gautier, MS	3	598
<b>109. Coldwell Banker Distinctive Properties</b> Grand Junction, CO	4	753	<b>132. Coldwell Banker Riviera Realty, Inc.</b> Brick, NJ	7	597
<b>110. Coldwell Banker First Equity, Realtors</b> Amarillo, TX	2	751	<b>133. Coldwell Banker Grass Roots Realty</b> Grass Valley, CA	4	592
<b>111. Coldwell Banker Lewis-Kirkeby-Hall</b> Rapid City, SD	1	746	<b>134. Coldwell Banker Dynasty</b> Temple City, CA	3	590
<b>112. Coldwell Banker Reehl Properties, Inc.</b> Fairhope, AL	2	738	<b>135. Coldwell Banker Mason Morse Real Estate</b> Aspen, CO	5	588
<b>112. Coldwell Banker Preferred Properties, Inc.</b> Lehigh, FL	1	738	<b>136. Coldwell Banker Preferred Group, P.C.</b> North Platte, NE	1	579

## Top Coldwell Banker Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>137. Coldwell Banker Robbins &amp; Free Realty</b> Warner Robins, GA	2	571	<b>150. Coldwell Banker Today's Realtors, LLC</b> Peru, IL	1	537
<b>138. Coldwell Banker Graben Real Estate, Inc.</b> Albertville, AL	3	570	<b>151. Coldwell Banker Premier Real Estate</b> Valdosta, GA	1	534
<b>139. Coldwell Banker Solano Pacific</b> Benicia, CA	1	569	<b>152. Coldwell Banker Gonella Realty</b> Merced, CA	2	530
<b>140. Coldwell Banker Premier Realty</b> Saint George, UT	1	567	<b>153. Coldwell Banker Lake Oconee/Lake Country</b> Greensboro, GA	4	529
<b>141. Coldwell Banker First Affiliate</b> Sedona, AZ	2	565	<b>154. Coldwell Banker Ackley Realty</b> Kissimmee, FL	1	527
<b>142. Coldwell Banker Town &amp; Country Real Estate</b> Altoona, PA	1	561	<b>155. Coldwell Banker Upton-Massamont Realtors</b> South Deerfield, MA	4	525
<b>143. Coldwell Banker Town &amp; Country Real Estate</b> Brighton, MI	4	557	<b>156. Coldwell Banker Antrim-Piper, Wenger, Realtors</b> Salina, KS	1	523
<b>144. Coldwell Banker First, Realtors</b> Walla Walla, WA	1	553	<b>157. Coldwell Banker Premier Properties</b> Winchester, VA	5	519
<b>145. Coldwell Banker Hulsey Real Estate</b> Farmington, MO	1	549	<b>158. Coldwell Banker Mulleady Inc., Realtors</b> Minocqua, WI	4	518
<b>146. Coldwell Banker Algerio/Q-Team Realty</b> Elko, NV	2	546	<b>159. Coldwell Banker King</b> Asheville, NC	3	517
<b>147. Coldwell Banker Heritage House Realtors</b> Durango, CO	1	544	<b>160. Coldwell Banker Pinnacle Properties</b> Florence, AL	1	514
<b>148. Coldwell Banker Redpath &amp; Co., Realtors</b> Hanover, NH	3	541	<b>161. Coldwell Banker Willis-Smith Company</b> New Bern, NC	2	511
<b>149. Coldwell Banker M&amp;D Good Life</b> Moriches, NY	4	538	<b>162. Coldwell Banker Reilly &amp; Sons</b> Leavenworth, KS	1	505

## ERA

### Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. Latter &amp; Blum ERA Powered</b> New Orleans, LA	29	10,954	<b>7. ERA Sellers Buyers &amp; Assoc./Pargin Realty ERA</b> El Paso, TX	4	2,501
<b>2. HUNT Real Estate ERA</b> Depew, NY	38	9,290	<b>8. ERA Key Realty Services</b> Whitinsville, MA	14	2,335
<b>3. The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	22	4,989	<b>9. Schuler Bauer Real Estate ERA Powered</b> New Albany, IN	7	2,216
<b>4. Wilkinson ERA Real Estate</b> Charlotte, NC	7	4,084	<b>10. ERA Colonial Real Estate</b> Harker Heights, TX	5	1,867
<b>5. ERA First Advantage Realty, Inc.</b> Newburgh, IN	7	2,684	<b>11. ERA Tom Grizzard, Inc.</b> Leesburg, FL	6	1,788
<b>6. ERA Wilder Realty</b> Columbia, SC	8	2,661	<b>12. ERA Real Solutions Realty Company, LLC</b> Cincinnati, OH	4	1,524

## Top ERA Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>13. ERA King Real Estate Company</b> Anniston, AL	4	1,523	<b>31. ERA Southeast Coastal Real Estate</b> Savannah, GA	5	791
<b>14. ERA Strother Real Estate</b> Fayetteville, NC	4	1,409	<b>32. ERA Mi Casa</b> Chicago, IL	1	786
<b>15. ERA Sunrise Realty</b> Canton, GA	7	1,407	<b>33. ERA Dawson-Bradford Co., Realtors</b> Bangor, ME	2	720
<b>16. ERA Matt Fischer Realtor</b> Yuma, AZ	1	1,372	<b>34. ERA Real Estate Professionals</b> Virginia Beach, VA	4	712
<b>17. American Real Estate ERA Powered</b> Lufkin, TX	3	1,356	<b>35. ERA Woody Hogg &amp; Assoc.</b> Mechanicsville, VA	1	684
<b>18. ERA Shields Real Estate</b> Colorado Springs, CO	2	1,301	<b>36. ERA Oakcrest Realty, Inc.</b> Winchester, VA	1	672
<b>19. Watson Realty ERA</b> Bakersfield, CA	1	1,238	<b>37. ERA Real Estate Links</b> Carmel, IN	1	661
<b>20. Napier Realtors ERA</b> Midlothian, VA	4	1,218	<b>38. ERA Ben Porter Real Estate</b> Huntsville, AL	4	659
<b>21. ERA American Realty of Northwest Florida, Inc.</b> Shalimar, FL	5	1,150	<b>39. ERA Realty Center</b> Cedar City, UT	1	651
<b>22. ERA Brokers Consolidated</b> Saint George, UT	5	1,093	<b>40. ERA Liberty Realty</b> Charles Town, WV	2	634
<b>23. ERA American Realty &amp; Investments</b> Inverness, FL	3	1,058	<b>41. ERA Atlantic Realty</b> Alpharetta, GA	2	633
<b>24. ERA Landmark Real Estate</b> Bozeman, MT	4	987	<b>42. ERA Martin &amp; Associates</b> Chillicothe, OH	8	601
<b>25. ERA Team VP Real Estate</b> Chautauqua, NY	8	964	<b>43. ERA North Orange County</b> Yorba Linda, CA	5	589
<b>26. Lambros Real Estate ERA</b> Missoula, MT	6	955	<b>44. ERA Blue Key Properties</b> Hixson, TN	4	539
<b>27. ERA Lentz Associates, Inc.</b> Broadview Heights, OH	2	889	<b>45. ERA Davis &amp; Linn</b> Jacksonville, FL	2	522
<b>28. ERA Courtyard Real Estate</b> Amarillo, TX	4	842	<b>46. ERA All In One Realty</b> Albany, GA	1	520
<b>29. ERA One Source Realty</b> Clarks Summit, PA	7	824	<b>47. ERA West Wind Real Estate</b> Boise, ID	2	517
<b>30. ERA Reardon</b> Jackson, MI	2	799	<b>48. ERA Central Realty Group</b> Cream Ridge, NJ	4	500

## HomeSmart

### Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. HomeSmart</b> Scottsdale, AZ	12	19,385	<b>2. Evergreen Realty – HomeSmart</b> Irvine, CA	8	1,995

# Keller Williams

## Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. Keller Williams Realty</b> Dallas, TX	9	19,061	<b>23. Keller Williams Realty</b> Palm Harbor, FL	3	4,354
<b>2. Keller Williams Realty - Willis Management, Inc.</b> Austin, TX	3	13,218	<b>24. Keller Williams Realty - CH Realty Investments LLC</b> Alpharetta, GA	3	4,135
<b>3. Keller Williams Realty</b> Austin, TX	4	13,128	<b>25. Keller Williams Realty Jupiter/Palm Beaches/ Treasure Coast</b> Jupiter, FL	4	4,127
<b>4. Keller Williams Realty Pinnacle Partners Group</b> Lawrenceville, GA	12	12,551	<b>26. Keller Williams Realty Fayetteville</b> Fayetteville, AR	3	3,835
<b>5. Keller Williams Realty - The Rawls Group</b> Atlanta, GA	6	10,839	<b>27. Keller Williams Realty Greater Cleveland West/SW</b> Westlake, OH	2	3,753
<b>6. Keller Williams Realty</b> Franklin, TN	6	8,469	<b>28. Keller Williams Realty Asheville, NC &amp; Columbia, SC</b> Columbia, SC	3	3,715
<b>7. Keller Williams Realty</b> Atlanta, GA	6	7,884	<b>29. Keller Williams Realty - Meggers Management Group</b> Visalia, CA	3	3,687
<b>8. Keller Williams Real Estate</b> Blue Bell, PA	8	6,250	<b>30. Keller Williams Realty</b> Chattanooga, TN	2	3,657
<b>9. Keller Williams Dallas</b> Dallas, TX	3	6,095	<b>31. Keller Williams Realty - Tyrrell Enterprise, Inc.</b> Oviedo, FL	3	3,654
<b>10. Keller Williams Realty - Tulsa</b> Tulsa, OK	3	5,802	<b>32. Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula, CA	5	3,634
<b>11. Keller Williams - Forward Management</b> Beverly Hills, CA	9	5,747	<b>33. Keller Williams - Brian Smith Mgmt.</b> Denver, CO	4	3,618
<b>12. Keller Williams Realty</b> Edmond, OK	2	5,739	<b>34. Keller Williams - Lake Norman Cornelius NC, LLC</b> Mooresville, NC	3	3,601
<b>13. Keller Williams Realty</b> Tampa, FL	4	5,670	<b>35. Keller Williams Realty</b> Fort Worth, TX	2	3,561
<b>14. Keller Williams - The Virginia Realty Alliance Group</b> Reston, VA	6	5,494	<b>36. Keller Williams Classic Realty Northwest</b> Maple Grove, MN	3	3,490
<b>15. Keller Williams Signature</b> Katy, TX	2	5,389	<b>37. Keller Williams Realty</b> The Woodlands, TX	1	3,477
<b>16. Keller Williams - Ben Kinney Companies</b> Bellingham, WA	4	5,322	<b>38. Keller Williams - Agnew Real Estate LLC</b> Tempe, AZ	3	3,436
<b>17. Keller Williams Realty</b> Lubbock, TX	4	5,201	<b>39. Keller Williams Ballantyne Area</b> Charlotte, NC	2	3,384
<b>18. Keller Williams Realty - Roseville</b> Roseville, CA	4	5,106	<b>40. Keller Williams Salt Lake City</b> Salt Lake City, UT	3	3,383
<b>19. Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	3	5,090	<b>41. Keller Williams - Cook and Company</b> Flowery Branch, GA	3	3,321
<b>20. Keller Williams Realty Boise</b> Boise, ID	1	4,695	<b>42. Keller Williams Realty Partners</b> Overland Park, KS	1	3,264
<b>21. Keller Williams Realty of Central Florida LLC</b> Lakeland, FL	4	4,659	<b>43. Keller Williams Southern Arizona</b> Tucson, AZ	2	3,188
<b>22. Keller Williams Realty Acadiana</b> Lafayette, LA	5	4,366	<b>44. Keller Williams Realty Coastal Area Partners</b> Savannah, GA	1	3,173

## Top Keller Williams Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>45. Keller Williams Realty - The Hilgenberg Group</b> Rancho Mirage, CA	4	3,123	<b>68. Keller Williams Realty Charlotte - SouthPark</b> Charlotte, NC	2	2,277
<b>46. Keller Williams Capital Properties</b> Washington, DC	4	3,117	<b>69. Keller Williams</b> Woodbury, MN	2	2,271
<b>47. Keller Williams Realty of Grand Rapids</b> Grand Rapids, MI	1	3,114	<b>70. Keller Williams Heritage Realty</b> Altamonte Springs, FL	2	2,269
<b>48. Keller Williams Realty Great Portland</b> Portland, ME	1	3,046	<b>71. Keller Williams Realty Louisville East</b> Louisville, KY	1	2,243
<b>49. Keller Williams Realty Integrity Northwest</b> Elk River, MN	4	3,041	<b>72. Keller Williams Realty Premier Partners</b> Vancouver, WA	1	2,227
<b>50. Keller Williams Advisor's Realty</b> Cincinnati, OH	3	2,999	<b>73. Keller Williams Realty</b> Denton, TX	1	2,137
<b>51. Keller Williams Realty DTC LLC - Masters Realty LLC</b> Centennial, CO	1	2,911	<b>74. Keller Williams Preferred Realty</b> Raleigh, NC	2	2,123
<b>52. Keller Williams Realty Professionals</b> Portland, OR	1	2,869	<b>75. Keller Williams Realty Emerald Coast</b> Destin, FL	2	2,118
<b>53. Keller Williams Realty</b> Plano, TX	1	2,857	<b>76. Keller Williams Realty</b> Frisco, TX	1	2,116
<b>54. Keller Williams Chervenik Realty</b> Stow, OH	1	2,739	<b>77. Keller Williams Memorial</b> Houston, TX	1	2,063
<b>55. Keller Williams Classic/Homestead Realty</b> Orlando, FL	3	2,713	<b>78. Keller Williams Realty</b> Oklahoma City, OK	1	2,032
<b>56. Keller Williams WinStar Realty</b> Idaho Falls, ID	1	2,711	<b>79. Keller Williams Realty - Diamond Partners</b> Olathe, KS	1	2,023
<b>57. Keller Williams Consultants Realty</b> Dublin, OH	2	2,704	<b>80. Keller Williams Realty Services</b> Mandeville, LA	2	1,986
<b>58. Keller Williams Realty - RM Realty Associates LLC</b> Newark, DE	3	2,683	<b>81. Keller Williams Real Estate - Exton</b> Exton, PA	2	1,971
<b>59. Keller Williams Realty</b> Bedford, NH	2	2,670	<b>82. Keller Williams Realty South</b> Pittsburgh, PA	2	1,966
<b>60. Keller Williams - Cunningham Group</b> Santa Monica, CA	5	2,460	<b>83. Keller Williams Legacy</b> San Antonio, TX	1	1,961
<b>61. Keller Williams North Florida</b> Jacksonville, FL	3	2,458	<b>84. Keller Williams Realty Greenville - Upstate</b> Greenville, SC	1	1,957
<b>62. Keller Williams Metro Center</b> Alexandria, VA	3	2,439	<b>85. Keller Williams Realty Portland Premiere</b> Portland, OR	1	1,951
<b>63. Keller Williams Capital Partners Realty</b> Worthington, OH	1	2,427	<b>86. Keller Williams Realty Sioux Falls</b> Sioux Falls, SD	1	1,904
<b>64. Keller Williams Realty-Madison</b> Madison, WI	2	2,426	<b>87. Keller Williams Realty Sonoran Living</b> Phoenix, AZ	2	1,873
<b>65. Keller Williams Realty Sunset Corridor/Eugene</b> Beaverton, OR	2	2,377	<b>88. Keller Williams Realty</b> Metairie, LA	2	1,865
<b>66. Keller Williams - Red Stick Partners, LLC</b> Baton Rouge, LA	2	2,335	<b>89. Keller Williams Realty West Monmouth</b> Morganville, NJ	3	1,842
<b>67. Keller Williams Realty Knoxville-West</b> Knoxville, TN	1	2,284	<b>90. Keller Williams Realty Greater Hartford</b> West Hartford, CT	1	1,839



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## Top Keller Williams Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>91. Keller Williams Realty - Plymouth</b> Plymouth, MI	1	1,838	<b>114. Keller Williams Realty Professional Partners</b> Glendale, AZ	2	1,689
<b>92. Keller Williams Realty Spokane</b> Spokane, WA	1	1,834	<b>115. Keller Williams Success Realty</b> South Ogden, UT	2	1,677
<b>93. Keller Williams Realty</b> Springfield, MO	1	1,822	<b>116. Keller Williams Realty Greater Cleveland</b> Cleveland, OH	1	1,672
<b>94. Keller Williams Realty Des Moines</b> Clive, IA	2	1,818	<b>117. Keller Williams Crofton/Ft. Meade</b> Millersville, MD	1	1,671
<b>95. Keller Williams Realty Conroe/Lake Conroe/Huntsville</b> Conroe, TX	1	1,816	<b>118. Keller Williams Preferred Realty</b> Broomfield, CO	1	1,658
<b>96. Keller Williams Realty Fort Mill</b> Fort Mill, SC	1	1,800	<b>119. Keller Williams Realty - Lakeside</b> Shelby Twp., MI	1	1,653
<b>97. Keller Williams Realty Central 75</b> Richardson, TX	1	1,790	<b>120. Keller Williams Realty Southern Indiana</b> New Albany, IN	2	1,651
<b>98. Keller Williams Realty - Walnut Creek and Danville</b> Danville, CA	2	1,786	<b>121. Keller Williams Realty Antelope Valley</b> Palmdale, CA	1	1,636
<b>98. Keller Williams Realty Chesapeake/Western Branch</b> Chesapeake, VA	3	1,786	<b>122. Keller Williams Coastal Realty</b> Portsmouth, NH	1	1,634
<b>100. Keller Williams Realty Rockwall</b> Rockwall, TX	2	1,766	<b>123. Keller Williams Classic Realty</b> Coon Rapids, MN	1	1,632
<b>101. Keller Williams Realty Carmel Valley/Del Mar</b> San Diego, CA	2	1,756	<b>123. Keller Williams Kansas City - Northland</b> Gladstone, MO	1	1,632
<b>102. Keller Williams Realty Indy Metro South</b> Greenwood, IN	1	1,734	<b>125. Keller Williams Realty, Boston-Metro</b> Boston, MA	2	1,610
<b>103. Keller Williams Portland Central</b> Portland, OR	1	1,733	<b>125. Keller Williams Realty</b> Baltimore, MD	1	1,610
<b>104. Keller Williams Real Estate Affiliates</b> Farmington Hills, MI	2	1,732	<b>127. Keller Williams Realty - Easton Market Center</b> South Easton, MA	2	1,609
<b>105. Keller Williams Realty Centre</b> Columbia, MD	2	1,724	<b>128. Keller Williams Realty North Wilmington</b> Wilmington, DE	2	1,603
<b>106. Keller Williams Northville</b> Novi, MI	1	1,723	<b>129. Keller Williams Realty - Northeast/Professionals/ The Woodlands</b> Kingwood, TX	1	1,600
<b>107. Keller Williams Realty Huntsville - Classic Realty, LLC</b> Huntsville, AL	2	1,717	<b>130. Keller Williams Real Estate</b> Langhorne, PA	1	1,579
<b>108. Keller Williams Premier Realty</b> Katy, TX	1	1,712	<b>131. Keller Williams Realty Partners SW</b> Pembroke Pines, FL	1	1,570
<b>109. Keller Williams Realty</b> Cary, NC	1	1,710	<b>132. Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	1	1,569
<b>110. Keller Williams Realty - Hendersonville</b> Hendersonville, TN	2	1,709	<b>133. Keller Williams Realty</b> Beverly, MA	3	1,564
<b>111. Keller Williams Realty Indy Metro Northeast</b> Indianapolis, IN	1	1,708	<b>134. Keller Williams Realty Platinum Partners, Inc.</b> Lee's Summit, MO	1	1,562
<b>112. Keller Williams Select Realtors</b> Annapolis, MD	2	1,693	<b>135. Keller Williams Greater Columbus &amp; Ohio Realty</b> New Albany, OH	1	1,559
<b>113. Keller Williams Realty The Marketplace</b> Henderson, NV	2	1,690	<b>136. Keller Williams Realty West</b> Saint Charles, MO	1	1,544

## Top Keller Williams Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>137. Keller Williams Federal Way</b> Federal Way, WA	1	1,543	<b>160. Keller Williams Realty Ridgewood</b> Ridgewood, NJ	3	1,319
<b>137. Keller Williams Realty Brazos Valley</b> College Station, TX	2	1,543	<b>160. Keller Williams Realty</b> Nashua, NH	1	1,319
<b>137. Keller Williams Premier Real Estate</b> Peoria, IL	1	1,543	<b>162. Keller Williams American Premier Realty</b> Bel Air, MD	1	1,300
<b>140. Keller Williams Eagle Realty</b> Miami, FL	2	1,541	<b>163. Keller Williams Realty</b> Kernersville, NC	1	1,297
<b>141. Keller Williams - Lafayette Signature Partners</b> Lafayette, IN	1	1,518	<b>164. Keller Williams Realty Excellence</b> Timonium, MD	1	1,294
<b>142. Keller Williams Realty, The Real Estate Center of Illinois, LLC</b> Champaign, IL	1	1,505	<b>165. Keller Williams Realty Rio Grande Valley</b> McAllen, TX	2	1,275
<b>143. Keller Williams Realty, Lansing-East</b> Lansing, MI	1	1,501	<b>166. Keller Williams Realty Coeur d'Alene</b> Coeur d'Alene, ID	1	1,269
<b>144. Keller Williams Realty Landmark</b> Flushing, NY	3	1,494	<b>167. Keller Williams Realty, Pioneer Valley</b> Longmeadow, MA	1	1,265
<b>145. Keller Williams Premier Realty North Suburban</b> Vadnais Heights, MN	1	1,479	<b>168. Keller Williams Realty - New Orleans</b> New Orleans, LA	1	1,256
<b>146. Keller Williams Arizona Realty</b> Scottsdale, AZ	1	1,433	<b>169. Keller Williams Realty Allen</b> Allen, TX	1	1,252
<b>147. Keller Williams Success Realty</b> Barrington, IL	1	1,417	<b>170. Keller Williams Realty of Southeast Texas</b> Beaumont, TX	1	1,251
<b>148. Keller Williams Realty</b> Park Ridge, IL	2	1,416	<b>171. Keller Williams Realty Boynton Beach</b> Boynton Beach, FL	2	1,249
<b>149. Keller Williams Realty Atlanta Metro East</b> Conyers, GA	2	1,410	<b>172. Keller Williams Western Upstate</b> Anderson, SC	1	1,247
<b>150. Keller Williams Integrity First Realty</b> Mesa, AZ	1	1,373	<b>173. Keller Williams Realty Community Partners</b> Cumming, GA	1	1,246
<b>150. Keller Williams Arizona Living Realty</b> Lake Havasu City, AZ	1	1,373	<b>174. Keller Williams Realty Central NC</b> Burlington, NC	1	1,245
<b>152. Keller Williams Realty-Bothell</b> Bothell, WA	1	1,370	<b>175. Keller Williams Realty Greater Cleveland Northeast</b> Mentor, OH	1	1,243
<b>153. Keller Williams Preferred Realty</b> Orland Park, IL	1	1,369	<b>176. Keller Williams Roers Realty</b> Fargo, ND	1	1,227
<b>154. Keller Williams Realty Puyallup</b> Puyallup, WA	1	1,360	<b>177. Keller Williams Clear Lake/Nasa</b> Houston, TX	1	1,204
<b>155. Keller Williams Realty Joplin</b> Joplin, MO	1	1,358	<b>178. Keller Williams Realty Chesapeake/Greenbrier</b> Chesapeake, VA	3	1,199
<b>156. Keller Williams Realty Greater Rochester</b> Rochester, NY	1	1,355	<b>179. Keller Williams Indianapolis Metro North</b> Carmel, IN	1	1,196
<b>157. Keller Williams Sarasota Lakewood Ranch</b> Lakewood Ranch, FL	2	1,351	<b>180. Keller Williams Tallahassee</b> Tallahassee, FL	1	1,187
<b>158. Keller Williams Realty</b> Valencia, CA	2	1,340	<b>181. Keller Williams Realty Key Partners, LLC</b> Prairie Village, KS	1	1,179
<b>159. Keller Williams Realty McLean</b> McLean, VA	1	1,322	<b>182. Keller Williams Realty Greater Seattle</b> Seattle, WA	1	1,172

## Top Keller Williams Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>183. Keller Williams Realty</b> Johnson City, TN	1	1,171	<b>205. Keller Williams Realty</b> Cupertino, CA	2	1,108
<b>184. Keller Williams Realty - Tag Realty 2 LLC</b> Philadelphia, PA	1	1,169	<b>206. Keller Williams Realty Monroe</b> Monroe, LA	1	1,099
<b>184. Keller Williams Realty Tempe-Scottsdale</b> Tempe, AZ	1	1,169	<b>207. Keller Williams Westlake Village</b> Westlake Village, CA	1	1,091
<b>186. Keller Williams Realty Las Vegas</b> Las Vegas, NV	1	1,168	<b>208. Keller Williams Realty Wellington</b> Wellington, FL	1	1,087
<b>187. Keller Williams Realty</b> Mt. Pleasant, SC	1	1,164	<b>209. Keller Williams Realty Coastal Bend</b> Corpus Christi, TX	1	1,086
<b>188. Keller Williams Realty Spring Hill</b> Spring Hill, FL	1	1,161	<b>210. Keller Williams Realty Modesto</b> Modesto, CA	2	1,082
<b>189. Keller Williams Realty</b> Mission Viejo, CA	1	1,156	<b>211. Keller Williams - Sunshine Elite Realty, LLC</b> Bonita Springs, FL	1	1,081
<b>190. Keller Williams Realty</b> Punta Gorda, FL	1	1,154	<b>212. Keller Williams Realty Capital District</b> Latham, NY	1	1,078
<b>191. Keller Williams Realty Southwest</b> Las Vegas, NV	1	1,153	<b>213. Keller Williams Montana Realty</b> Bozeman, MT	1	1,074
<b>192. Keller Williams Realty Falls Church/Dulles/ Charlottesville</b> Falls Church, VA	3	1,152	<b>214. Keller Williams Myrtle Beach South</b> Myrtle Beach, SC	1	1,065
<b>193. Keller Williams Client's Choice Realty</b> Colorado Springs, CO	1	1,148	<b>215. Keller Williams Realty Saginaw</b> Saginaw, MI	1	1,063
<b>194. Keller Williams Pearland</b> Pearland, TX	1	1,135	<b>216. Keller Williams Realty</b> Greenville, SC	1	1,062
<b>195. Keller Williams Realty Mid-Willamette</b> Corvallis, OR	1	1,134	<b>216. Keller Williams Great Lakes</b> Saint Clair Shores, MI	1	1,062
<b>196. Keller Williams Legacy Partners</b> Shawnee, KS	1	1,129	<b>218. Keller Williams Realty Green Mountain Properties</b> Colchester, VT	1	1,060
<b>197. Keller Williams Classic Properties Realty</b> Columbus, OH	1	1,127	<b>219. Keller Williams Realty - Tebo Properties Worcester/ Westborough</b> Worcester, MA	2	1,056
<b>198. Keller Williams Realty St. Louis Southwest</b> St. Louis, MO	1	1,124	<b>220. Keller Williams Realty Macomb-St. Clair</b> Chesterfield, MI	1	1,041
<b>199. Keller Williams N. Collin County</b> McKinney, TX	1	1,123	<b>221. Keller Williams Realty- Silicon Valley</b> Campbell, CA	3	1,039
<b>200. Keller Williams Realty Chesterfield</b> Chesterfield, MO	1	1,120	<b>222. Keller Williams Realty Signature</b> Rockford, IL	1	1,029
<b>201. Keller Williams Pasadena/Arcadia</b> Pasadena, CA	3	1,116	<b>223. Keller Williams Realty Larchmont</b> Los Angeles, CA	2	1,027
<b>201. Keller Williams Realty Bakersfield</b> Bakersfield, CA	2	1,116	<b>224. Keller Williams Realty Palm Beach Central</b> West Palm Beach, FL	1	1,022
<b>201. Keller Williams Prescott</b> Prescott, AZ	1	1,116	<b>225. Keller Williams Colorado West Realty, LLC</b> Grand Junction, CO	1	1,017
<b>204. Keller Williams on the Water/Sarasota</b> West Bradenton, FL	2	1,115	<b>226. Keller Williams Realty Denver-North Jeffco</b> Wheat Ridge, CO	1	1,016

## Top Keller Williams Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>227. Keller Williams Realty Rochester</b> Rochester, MI	1	1,011	<b>250. Keller Williams Cornerstone Realty</b> Ocala, FL	1	872
<b>228. Keller Williams Premier Properties</b> Summit, NJ	1	1,007	<b>251. Keller Williams Cedar Park Leander</b> Cedar Park, TX	1	871
<b>229. Keller Williams Realty Premier Properties</b> Miami, FL	1	996	<b>252. Keller Williams Preferred Properties</b> Upper Marlboro, MD	1	870
<b>230. Keller Williams Hilton Head Island</b> Hilton Head Island, SC	2	986	<b>253. Keller Williams Santa Rosa</b> Santa Rosa, CA	1	867
<b>230. Keller Williams Wichita East</b> Wichita, KS	1	986	<b>254. Keller Williams Team Realty</b> Palatine, IL	1	861
<b>232. Keller Williams Realty Royal Oak</b> Royal Oak, MI	1	982	<b>255. Keller Williams Realty Anniston</b> Anniston, AL	1	859
<b>233. Keller Williams Westland Realty</b> Fresno, CA	1	970	<b>256. Keller Williams Realty-LS</b> Los Alamitos, CA	1	858
<b>234. Keller Williams Plantation</b> Plantation, FL	1	969	<b>257. Keller Williams Realty Greater Northwest</b> Houston, TX	1	847
<b>235. Keller Williams Realty</b> Charlotte, NC	1	966	<b>258. Keller Williams Realty Greater Cleveland Southeast</b> Solon, OH	1	842
<b>236. Keller Williams Indy Metro West</b> Avon, IN	1	965	<b>259. Keller Williams Realty</b> Littleton, CO	2	840
<b>237. Keller Williams Marysville</b> Marysville, WA	1	955	<b>259. Keller Williams Realty Greater Quad Cities</b> Davenport, IA	1	840
<b>238. Keller Williams Realty Little Rock</b> Little Rock, AR	1	953	<b>261. Keller Williams Realty Showcase Properties</b> Braintree, MA	1	827
<b>239. Keller Williams Realty Bucks County Central</b> Doylestown, PA	1	947	<b>262. Keller Williams Realty Bellevue</b> Bellevue, WA	1	822
<b>240. Keller Williams Upper Providence Realty Group</b> Limerick, PA	1	935	<b>263. Keller Williams Realty Brevard</b> Melbourne, FL	2	819
<b>240. Keller Williams Realty of Manatee</b> Bradenton, FL	1	935	<b>264. Keller Williams Corona</b> Corona, CA	1	818
<b>242. Keller Williams Realty San Diego Metro</b> San Diego, CA	1	928	<b>265. Keller Williams Partners Realty</b> Colorado Springs, CO	1	817
<b>243. Keller Williams Realty Southern Oregon</b> Medford, OR	1	922	<b>266. Keller Williams Realty - Lee Beaver &amp; Associates</b> Manassas, VA	1	816
<b>244. Keller Williams Ft. Lauderdale N.E.</b> Fort Lauderdale, FL	1	911	<b>267. Keller Williams Performance Realty</b> Pueblo, CO	1	809
<b>245. Keller Williams Realty Kalamazoo</b> Portage, MI	1	910	<b>268. Keller Williams Elite Properties</b> Aventura, FL	1	793
<b>246. Keller Williams Southern Nevada</b> Henderson, NV	1	899	<b>269. Keller Williams Realty Nashville-Spring Hill</b> Spring Hill, TN	1	787
<b>247. Keller Williams Tri-Valley Realty</b> Pleasanton, CA	1	896	<b>270. Keller Williams Clarkston</b> Clarkston, MI	1	777
<b>247. Keller Williams Realty</b> Newark, DE	1	896	<b>271. Keller Williams Realty Chico Area</b> Chico, CA	1	776
<b>249. Keller Williams Realty</b> San Diego, CA	1	886	<b>272. Keller Williams Realty Folsom</b> Folsom, CA	1	775

## Top Keller Williams Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>273. Keller Williams Realty Hudson</b> Hudson, WI	1	774	<b>296. Keller Williams Honolulu</b> Honolulu, HI	1	678
<b>273. Keller Williams Realty Syracuse</b> Fayetteville, NY	1	774	<b>297. Keller Williams Realty Houston Professionals</b> Spring, TX	1	677
<b>275. Keller Williams Legacy One Realty</b> Chandler, AZ	1	766	<b>298. Keller Williams Realty Naperville</b> Naperville, IL	1	676
<b>276. Keller Williams Realty Premiere Properties</b> Glen Ellyn, IL	1	765	<b>299. Keller Williams Realty Celina-Prosper-Gunter</b> Celina, TX	1	672
<b>277. Keller Williams Realty First Choice</b> Prairieville, LA	1	764	<b>300. Keller Williams Realty Cleveland</b> Cleveland, TN	1	667
<b>278. Keller Williams Realty Jackson</b> Flowood, MS	1	763	<b>301. Keller Williams Realty Central</b> Sterling Heights, MI	1	666
<b>279. Keller Williams Realty River Cities</b> Columbus, GA	1	755	<b>302. Keller Williams Realty Anaheim Hills/Yorba Linda</b> Yorba Linda, CA	1	662
<b>280. Keller Williams Realty</b> Cranston, RI	1	754	<b>303. Keller Williams Realty</b> Amherst, NY	1	651
<b>281. Keller Williams Realty</b> Gulfport, MS	1	751	<b>304. Keller Williams Realty</b> Andover, MA	1	648
<b>282. Keller Williams Realty New Bern</b> New Bern, NC	1	747	<b>305. Keller Williams Realty Tri-County Properties</b> Medina, OH	1	640
<b>283. Keller Williams Montclair, NJ</b> Montclair, NJ	1	745	<b>305. Keller Williams Realty Southland Partners</b> Belton, MO	1	640
<b>284. Keller Williams Realty Brighton</b> Brighton, MI	1	741	<b>307. Keller Williams Realty Mulinix</b> Norman, OK	1	638
<b>285. Keller Williams Realty Elm Grove</b> Wauwatosa, WI	1	738	<b>308. Keller Williams Realty Coppell</b> Coppell, TX	1	635
<b>286. Keller Williams Realty</b> Greensboro, NC	1	723	<b>309. Keller Williams Realty Longmont</b> Longmont, CO	1	633
<b>287. Keller Williams Realty Morristown</b> Morristown, NJ	1	718	<b>310. Keller Williams Realty DFW Metro SW</b> Weatherford, TX	1	625
<b>287. Keller Williams Realty Metro South</b> Alabaster, AL	1	718	<b>311. Keller Williams Realty South Bay</b> Torrance, CA	1	622
<b>289. Keller Williams Realty El Cajon</b> El Cajon, CA	1	712	<b>312. Keller Williams Realty Boston NW</b> Concord, MA	1	621
<b>290. Keller Williams Realty Professionals</b> Baxter, MN	1	710	<b>313. Keller Williams Towne Square Realty</b> Bernardsville, NJ	1	619
<b>291. Keller Williams Eastland</b> Independence, MO	1	705	<b>313. Keller Williams Realty North Central</b> Leominster, MA	1	619
<b>292. Keller Williams Princeton Realty</b> Princeton, NJ	1	704	<b>315. Keller Williams Realty Hudson Valley</b> New City, NY	2	610
<b>292. Keller Williams Home Town Realty</b> Dayton, OH	1	704	<b>316. Keller Williams Realty Palo Alto/Menlo Park</b> Palo Alto, CA	1	606
<b>294. Keller Williams Louisville Highlands</b> Louisville, KY	1	687	<b>317. Keller Williams Realty Bartlesville</b> Bartlesville, OK	1	605
<b>295. Keller Williams NYC</b> New York, NY	1	684	<b>318. Keller Williams Realty Cenla Partners</b> Alexandria, LA	1	604

## Top Keller Williams Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>319. Keller Williams Realty Bloomington</b> Bloomington, IL	1	599	<b>334. Keller Williams Realty</b> Carlsbad, CA	1	558
<b>320. Keller Williams Realty</b> Wichita, KS	1	598	<b>335. Keller Williams Realty/Marina-LA</b> Marina Del Rey, CA	2	556
<b>321. Keller Williams Real Estate</b> Philadelphia, PA	1	594	<b>336. Keller Williams Realty Trussville</b> Trussville, AL	1	553
<b>322. Keller Williams of Central PA</b> Camp Hill, PA	1	589	<b>337. Keller Williams Brentwood</b> Brentwood, CA	1	550
<b>323. Keller Williams Realty Harrisburg - East</b> Harrisburg, PA	1	584	<b>338. Keller Williams Prestige Properties</b> Stamford, CT	1	540
<b>324. Keller Williams Main Line Realty</b> Bryn Mawr, PA	1	581	<b>339. Keller Williams Realty Platinum</b> Oklahoma City, OK	1	535
<b>325. Keller Williams Realty Eastchester/Scarsdal</b> Scarsdale, NY	2	579	<b>340. Keller Williams Realty Rancho Cucamonga &amp; Fontana</b> Rancho Cucamonga, CA	1	533
<b>325. Keller Williams Realty Trumbull</b> Trumbull, CT	1	579	<b>340. Keller Williams Realty Lynchburg Metro</b> Forest, VA	1	533
<b>327. Keller Williams Realty Spartanburg</b> Spartanburg, SC	1	577	<b>342. Keller Williams Realty Greater Rochester West</b> Rochester, NY	1	531
<b>328. Keller Williams - Weston International Real Estate</b> Weston, FL	1	575	<b>343. Keller Williams Realty</b> Newport Beach, CA	2	529
<b>329. Keller Williams Realty Sun Valley and Southern Idaho</b> Twin Falls, ID	1	573	<b>344. Keller Williams Pinehurst</b> Southern Pines, NC	1	522
<b>330. Keller Williams Realty Merrimack Valley</b> Westford, MA	1	570	<b>345. Keller Williams Realty Glendale</b> Glendale, CA	1	516
<b>331. Keller Williams Realty Evansville</b> Evansville, IN	1	564	<b>346. Keller Williams Realty Middlesex</b> Metuchen, NJ	1	509
<b>332. Keller Williams Executives Realty</b> Highlands Ranch, CO	1	563	<b>347. Keller Williams Realty Charleston-West Ashley</b> Charleston, SC	1	507
<b>333. Keller Williams Realty Southern Tier &amp; Finger Lakes</b> Horseheads, NY	1	560	<b>348. Keller Williams Palos Verdes Realty</b> Rolling Hills Estates, CA	1	500

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**Together we'll go far**



# Leading Real Estate Companies of the World

## Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. HomeServices of America, Inc.</b> Minneapolis, MN	465	199,634	<b>23. Alain Pinel Realtors</b> Saratoga, CA	30	8,283
<b>2. The Long &amp; Foster Companies, Inc.</b> Chantilly, VA	227	72,340	<b>24. Northwood Realty Services</b> Wexford, PA	38	8,049
<b>3. Hanna Holdings, Inc.</b> Pittsburgh, PA	130	47,753	<b>25. Lyon Real Estate</b> Sacramento, CA	17	7,532
<b>4. Crye-Leike Realtors</b> Memphis, TN	80	27,179	<b>26. Cutler Real Estate</b> Canton, OH	22	6,787
<b>5. Real Estate One</b> Southfield, MI	43	22,290	<b>27. NP Dodge</b> Omaha, NE	10	6,635
<b>6. RealtyUSA</b> Williamsville, NY	63	21,873	<b>28. Carpenter Realtors</b> Indianapolis, IN	30	6,550
<b>7. Allen Tate Companies</b> Charlotte, NC	40	19,716	<b>29. Michael Saunders &amp; Co.</b> Sarasota, FL	19	6,429
<b>8. Ebby Halliday Real Estate, Inc.</b> Dallas, TX	30	19,189	<b>30. Parks</b> Brentwood, TN	16	6,121
<b>9. William Raveis Real Estate, Mortgage and Insurance</b> Shelton, CT	108	17,400	<b>31. Gardner, Realtors</b> Metairie, LA	24	5,147
<b>10. John L. Scott Real Estate</b> Bellevue, WA	33	14,048	<b>32. The Group, Inc. Real Estate</b> Fort Collins, CO	6	4,940
<b>11. First Weber Group</b> Madison, WI	54	13,479	<b>33. Comey &amp; Shepherd</b> Cincinnati, OH	5	4,901
<b>12. Watson Realty Corp.</b> Jacksonville, FL	44	13,459	<b>34. Murney Associates, Realtors</b> Springfield, MO	5	4,844
<b>13. Baird &amp; Warner</b> Chicago, IL	25	13,048	<b>35. Realty Austin</b> Austin, TX	5	4,795
<b>14. @properties</b> Chicago, IL	17	12,230	<b>36. McGraw Realtors</b> Tulsa, OK	9	4,760
<b>15. Shorewest, Realtors</b> Brookfield, WI	22	11,691	<b>37. PMZ Real Estate</b> Modesto, CA	12	4,758
<b>16. Sibcy Cline Realtors</b> Cincinnati, OH	22	10,876	<b>38. Greenridge Realty, Inc.</b> Grand Rapids, MI	21	4,663
<b>17. The Keyes Company</b> Miami, FL	35	10,394	<b>39. Windermere Stellar</b> Portland, OR	11	4,488
<b>18. Nothnagle Realtors</b> Rochester, NY	26	9,568	<b>40. McColly Real Estate</b> Schererville, IN	18	4,342
<b>19. F. C. Tucker Company</b> Indianapolis, IN	13	9,165	<b>41. Rose &amp; Womble Realty</b> Virginia Beach, VA	10	4,016
<b>20. First Team Real Estate</b> Irvine, CA	26	8,524	<b>42. Meybohm Realtors</b> Augusta, GA	6	4,012
<b>21. Houlihan Lawrence</b> Rye Brook, NY	26	8,419	<b>43. The Russell Realty Company</b> Strongsville, OH	8	3,890
<b>22. Carolina One Real Estate</b> N. Charleston, SC	11	8,395	<b>44. Kentwood Real Estate</b> Greenwood Village, CO	3	3,775

## Top Leading Real Estate Companies of the World Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>45. The Hasson Company</b> Clackamas, OR	6	3,678	<b>68. Smith &amp; Associates Real Estate</b> Tampa, FL	4	2,133
<b>46. Illustrated Properties</b> Palm Beach Gardens, FL	23	3,452	<b>69. Dilbeck Real Estate</b> La Canada, CA	14	1,926
<b>47. Beverly-Hanks &amp; Associates</b> Asheville, NC	6	3,384	<b>70. Chase International Real Estate</b> Zephyr Cove, NV	10	1,901
<b>48. Mel Foster Co.</b> Davenport, IA	9	3,312	<b>71. Zephyr Real Estate</b> San Francisco, CA	6	1,861
<b>49. Charles Reinhart Company</b> Ann Arbor, MI	7	3,259	<b>72. Greenwood King Properties</b> Houston, TX	3	1,835
<b>50. J. P. Weigand &amp; Sons, Inc.</b> Wichita, KS	7	3,129	<b>73. Blanchard &amp; Calhoun Real Estate Co.</b> Augusta, GA	2	1,704
<b>51. London Properties</b> Fresno, CA	9	3,110	<b>74. Adams, Cameron &amp; Co.</b> Daytona Beach, FL	9	1,631
<b>51. Skogman Realty</b> Cedar Rapids, IA	5	3,110	<b>75. Washington Fine Properties, LLC</b> Washington, DC	7	1,603
<b>53. John R. Wood Properties</b> Naples, FL	5	3,105	<b>76. Residential Properties Ltd.</b> Providence, RI	5	1,572
<b>54. Heritage Texas Properties</b> Houston, TX	10	2,972	<b>77. Dale Sorensen Real Estate, Inc.</b> Vero Beach, FL	3	1,519
<b>55. The Maine Real Estate Network</b> South Portland, ME	23	2,880	<b>78. The Platinum Group, Realtors</b> Colorado Springs, CO	1	1,495
<b>56. Jim Maloof Realtor</b> Peoria, IL	17	2,776	<b>79. Keefe Real Estate</b> Lake Geneva, WI	8	1,449
<b>57. Pinnacle Estate Properties, Inc.</b> Northridge, CA	7	2,764	<b>80. John Daugherty, Realtors</b> Houston, TX	2	1,423
<b>58. Jack Conway &amp; Company, Inc.</b> Norwell, MA	27	2,704	<b>81. Lang McLaughry Real Estate</b> South Burlington, VT	16	1,416
<b>59. McEneaney Associates, Inc.</b> Alexandria, VA	7	2,667	<b>82. Diane Turton, Realtors</b> Point Pleasant Beach, NJ	15	1,396
<b>60. Cressy &amp; Everett, Inc.</b> South Bend, IN	9	2,629	<b>83. Sears Real Estate</b> Greeley, CO	1	1,395
<b>61. Intracoastal Realty Corp.</b> Wilmington, NC	7	2,585	<b>84. Hawaii Life</b> Princeville, HI	11	1,367
<b>62. Dickson Realty, Inc.</b> Reno, NV	9	2,490	<b>85. Tomie Raines, Inc.</b> East Lansing, MI	1	1,287
<b>63. The Real Estate Group</b> Springfield, IL	1	2,410	<b>86. Hall &amp; Hunter, Realtors</b> Birmingham, MI	1	1,281
<b>64. Stark Company Realtors</b> Madison, WI	6	2,401	<b>87. The Norton Agency</b> Gainesville, GA	6	1,276
<b>65. Hegg, Realtors Inc.</b> Sioux Falls, SD	1	2,250	<b>88. Wardley Real Estate</b> Las Vegas, NV	2	1,268
<b>66. Old Colony, REALTORS</b> Charleston, WV	7	2,183	<b>89. Lawrence Arendall Humphries Real Estate, Inc.</b> Birmingham, AL	4	1,195
<b>67. Bean Group</b> Portsmouth, NH	15	2,135	<b>90. Cottingham Chalk Hayes, Realtors</b> Charlotte, NC	1	1,159

## Top Leading Real Estate Companies of the World Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>91. Steinborn &amp; Associates Real Estate</b> Las Cruces, NM	3	1,100	<b>104. Empire Realty Associates, Inc.</b> Danville, CA	2	780
<b>92. Paragon Real Estate Group</b> San Francisco, CA	1	1,048	<b>105. Mackintosh Realtors</b> Frederick, MD	2	763
<b>93. Podley Properties</b> Pasadena, CA	6	1,025	<b>106. Bailey Properties</b> Aptos, CA	4	762
<b>94. WestMark Companies</b> Lubbock, TX	1	1,021	<b>107. Terrie O'Connor Realtors</b> Ramsey, NJ	7	726
<b>95. Wright Kingdom Real Estate</b> Boulder, CO	2	995	<b>108. Montague, Miller &amp; Co., Realtors</b> Charlottesville, VA	6	724
<b>96. The Grubb Co.</b> Oakland, CA	2	993	<b>109. The Wells Group of Durango</b> Durango, CO	4	650
<b>97. Zeitlin &amp; Co., Realtors</b> Nashville, TN	2	992	<b>110. Beacham &amp; Company, Realtors</b> Atlanta, GA	1	620
<b>98. Bray and Company</b> Grand Junction, CO	1	959	<b>111. Brownstone Real Estate</b> Hershey, PA	2	600
<b>99. Willis Allen Real Estate</b> La Jolla, CA	6	932	<b>112. Gibson International</b> Los Angeles, CA	3	566
<b>100. Rancon Real Estate Corp.</b> Temecula, CA	3	922	<b>113. Arizona Best Real Estate</b> Scottsdale, AZ	4	541
<b>101. Classic Properties</b> Clarks Summit, PA	5	899	<b>114. Janet McAfee Inc.</b> St. Louis, MO	1	529
<b>102. McGuire Real Estate</b> San Francisco, CA	5	891	<b>115. Colorado Group Realty</b> Steamboat Springs, CO	2	501
<b>103. Milestone Realty Consultants</b> Lexington, KY	2	868			

## Prudential

### Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. Prudential Montana Real Estate</b> Bozeman, MT	13	2,345	<b>2. Prudential Utah Elite Real Estate</b> Orem, UT	3	2,005

## Real Living

### Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. Kinlin Grover, Page Taft &amp; Randall Realtors</b> Charlestown, RI	27	2,925	<b>3. Real Living Kee Realty</b> Clinton Twp., MI	4	1,362
<b>2. Hammond Residential Real Estate</b> Chestnut Hill, MA	16	2,167			

## Realty Executives

### Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. Realty Executives Phoenix, Tucson, Yuma</b> Phoenix, AZ	19	8,757	<b>4. Realty Executives Integrity</b> Hartland, WI	5	2,554
<b>2. Realty Executives Associates</b> Knoxville, TN	7	5,681	<b>5. Realty Executives Santa Clarita</b> Santa Clarita, CA	5	1,825
<b>3. Realty Executives of Kansas City</b> Leawood, KS	5	3,027	<b>6. Realty Executives of Nevada</b> Las Vegas, NV	2	1,698

# RE/MAX

## Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>1. RE/MAX Results</b> Eden Prairie, MN	30	18,140	<b>23. RE/MAX Classic</b> Farmington Hills, MI	4	3,021
<b>2. RE/MAX Alliance</b> Arvada, CO	22	11,977	<b>24. RE/MAX of Reading</b> Wyomissing, PA	1	2,965
<b>3. RE/MAX Gold</b> Fair Oaks, CA	35	9,487	<b>25. RE/MAX 100</b> Dunkirk, MD	6	2,959
<b>4. RE/MAX Equity Group</b> Portland, OR	12	7,920	<b>26. RE/MAX Platinum</b> Brighton, MI	4	2,857
<b>5. RE/MAX Professionals</b> Lakewood, CO	8	6,379	<b>27. RE/MAX Real Estate Concepts</b> Des Moines, IA	8	2,690
<b>6. RE/MAX Advantage Plus</b> Savage, MN	13	5,281	<b>28. RE/MAX Gateway</b> Chantilly, VA	5	2,595
<b>7. RE/MAX Allegiance</b> Alexandria, VA	18	4,961	<b>29. RE/MAX Space Center-Clear Lake</b> Houston, TX	3	2,591
<b>8. RE/MAX Alliance Group</b> Sarasota, FL	8	4,817	<b>30. RE/MAX ELITE</b> Brentwood, TN	3	2,580
<b>9. RE/MAX DFW Associates</b> Coppell, TX	9	4,800	<b>31. RE/MAX Accord</b> Danville, CA	9	2,556
<b>10. RE/MAX Integrity</b> Eugene, OR	5	4,701	<b>32. RE/MAX Real Estate Professionals</b> Lansing, MI	6	2,554
<b>11. RE/MAX Executive</b> Charlotte, NC	8	4,041	<b>33. RE/MAX Plus</b> Rochester, NY	1	2,496
<b>12. RE/MAX Professionals</b> Glendale, AZ	7	3,930	<b>34. RE/MAX Center</b> Duluth, GA	3	2,481
<b>13. RE/MAX Estate Properties</b> Palos Verdes Estates, CA	16	3,765	<b>35. RE/MAX Realtec Group</b> Palm Harbor, FL	1	2,462
<b>14. RE/MAX Properties, Inc.</b> Colorado Springs, CO	4	3,717	<b>36. RE/MAX Realty Group</b> Rochester, NY	2	2,443
<b>15. RE/MAX Crossroads</b> Strongsville, OH	7	3,671	<b>37. RE/MAX United</b> Cary, NC	2	2,437
<b>16. RE/MAX Suburban</b> Mount Prospect, IL	7	3,458	<b>38. RE/MAX Excalibur</b> Scottsdale, AZ	4	2,382
<b>17. RE/MAX Advantage Realty</b> Columbia, MD	6	3,395	<b>39. RE/MAX Preferred Associates</b> Toledo, OH	3	2,381
<b>18. RE/MAX Commonwealth</b> Richmond, VA	6	3,327	<b>40. RE/MAX Anchor &amp; Affinity Plus</b> Punta Gorda, FL	5	2,306
<b>19. RE/MAX Results</b> Fort Wayne, IN	6	3,237	<b>41. RE/MAX 200 Realty</b> Winter Park, FL	2	2,234
<b>20. RE/MAX Ability Plus</b> Carmel, IN	7	3,212	<b>42. RE/MAX 440</b> Perkasie, PA	10	2,202
<b>21. RE/MAX Boone Realty</b> Columbia, MO	2	3,190	<b>43. RE/MAX The Woodlands &amp; Spring</b> The Woodlands, TX	4	2,187
<b>22. RE/MAX Realty 100</b> Milwaukee, WI	4	3,172	<b>44. RE/MAX Metro Eastside</b> Bellevue, WA	2	2,165

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>45. RE/MAX Fine Properties</b> Sugar Land, TX	1	2,147	<b>67. RE/MAX Metro</b> St. Petersburg, FL	3	1,838
<b>46. RE/MAX Leading Edge</b> Winchester, MA	13	2,134	<b>68. RE/MAX Associates Northeast</b> Kingwood, TX	2	1,828
<b>47. RE/MAX Properties East</b> Louisville, KY	1	2,100	<b>69. RE/MAX Executive Group, Inc.</b> Elizabethtown, KY	5	1,826
<b>48. RE/MAX Northwest Realtors</b> Bothell, WA	3	2,058	<b>70. RE/MAX Gold Coast</b> Ventura, CA	8	1,812
<b>49. RE/MAX Platinum</b> Decatur, AL	4	2,053	<b>71. RE/MAX Specialists</b> Jacksonville, FL	2	1,810
<b>50. RE/MAX Premier Properties</b> Arcadia, CA	7	2,039	<b>72. RE/MAX Unlimited Northwest</b> Palatine, IL	6	1,792
<b>51. RE/MAX Select Realty</b> Wexford, PA	8	2,038	<b>73. RE/MAX Advantage Realty, Inc.</b> Colorado Springs, CO	1	1,781
<b>52. RE/MAX Synergy</b> Orland Park, IL	2	2,025	<b>74. RE/MAX Dallas Suburbs</b> Plano, TX	2	1,776
<b>53. RE/MAX Realty Affiliates</b> Gardnerville, NV	3	2,024	<b>75. RE/MAX 10</b> Oak Lawn, IL	3	1,750
<b>54. RE/MAX of Boulder, Inc.</b> Boulder, CO	2	2,022	<b>76. RE/MAX Right Choice Real Estate</b> Trumbull, CT	5	1,742
<b>55. RE/MAX Preferred Group</b> Cincinnati, OH	8	2,021	<b>77. RE/MAX Infinity Realty</b> Chandler, AZ	1	1,731
<b>56. RE/MAX Unlimited</b> Peoria, IL	6	2,015	<b>78. RE/MAX Associates</b> Salt Lake City, UT	5	1,721
<b>57. RE/MAX First</b> Clinton Township, MI	4	2,009	<b>79. RE/MAX Realty Professionals</b> Greenville, SC	4	1,715
<b>58. RE/MAX Realty Associates</b> Champaign, IL	3	1,987	<b>80. RE/MAX Real Estate Group</b> Des Moines, IA	2	1,677
<b>59. RE/MAX Southern Homes</b> Birmingham, AL	2	1,959	<b>81. RE/MAX of Grand Rapids</b> Wyoming, MI	3	1,675
<b>60. RE/MAX Results</b> St. Louis, MO	5	1,931	<b>82. RE/MAX Realty Center</b> Cypress, TX	2	1,670
<b>60. RE/MAX Professionals of Springfield, LLC</b> Springfield, IL	1	1,931	<b>83. RE/MAX Choice Properties</b> Hendersonville, TN	5	1,655
<b>62. RE/MAX Affiliates</b> Florence, KY	4	1,887	<b>84. RE/MAX Realty Team</b> Cape Coral, FL	1	1,650
<b>63. RE/MAX Professionals</b> Olympia, WA	5	1,862	<b>85. RE/MAX of Naperville - RE/MAX Enterprises</b> Naperville, IL	2	1,645
<b>64. RE/MAX Advance Realty</b> South Miami, FL	2	1,852	<b>86. RE/MAX Preferred, Town &amp; Country and Properties</b> North Providence, RI	3	1,642
<b>65. RE/MAX Preferred</b> Madison, WI	13	1,849	<b>86. RE/MAX Leading Edge</b> Dearborn Heights, MI	3	1,642
<b>66. RE/MAX Masters, Inc.</b> Greenwood Village, CO	1	1,841	<b>88. RE/MAX Dynamic Properties</b> Anchorage, AK	1	1,641

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>89. RE/MAX Town &amp; Country</b> Woodstock, GA	6	1,638	<b>111. RE/MAX Associates</b> Newark, DE	5	1,480
<b>90. RE/MAX First</b> Baton Rouge, LA	1	1,632	<b>112. RE/MAX of Valencia</b> Santa Clarita, CA	2	1,474
<b>91. RE/MAX Leading Edge</b> Gambrills, MD	3	1,614	<b>113. RE/MAX Elite</b> Melbourne, FL	3	1,459
<b>92. RE/MAX Real Estate Results</b> Bentonville, AR	1	1,592	<b>114. RE/MAX Grand</b> Katy, TX	2	1,435
<b>93. RE/MAX Connection, Realtors</b> Marlton, NJ	5	1,572	<b>115. RE/MAX Associates of Arlington</b> Arlington, TX	2	1,431
<b>94. RE/MAX Advantage Central</b> Birmingham, AL	2	1,560	<b>116. RE/MAX Preferred, Realtors</b> San Antonio, TX	3	1,424
<b>95. RE/MAX Southern Shores</b> North Myrtle Beach, SC	3	1,546	<b>117. RE/MAX 4000, Inc.</b> Grand Junction, CO	1	1,414
<b>96. RE/MAX Olson &amp; Associates</b> Northridge, CA	5	1,545	<b>118. RE/MAX Direct</b> Wellington, FL	3	1,413
<b>96. RE/MAX Results</b> Frederick, MD	2	1,545	<b>119. RE/MAX Whatcom County, Inc.</b> Bellingham, WA	3	1,412
<b>98. RE/MAX Metro</b> Layton, UT	3	1,544	<b>120. RE/MAX Premier</b> Dallas, TX	3	1,395
<b>99. RE/MAX Masters</b> Covina, CA	7	1,540	<b>121. RE/MAX Realty Consultants</b> Greensboro, NC	2	1,379
<b>100. RE/MAX Southeast</b> Denver, CO	1	1,533	<b>122. RE/MAX Centerstone</b> Plainfield, IN	3	1,376
<b>101. RE/MAX Renaissance Realty</b> Peoria, AZ	6	1,529	<b>123. RE/MAX of Cherry Creek, Inc.</b> Denver, CO	1	1,375
<b>102. RE/MAX Metro Atlanta, Inc.</b> Atlanta, GA	2	1,528	<b>123. RE/MAX of Stuart</b> Stuart, FL	3	1,375
<b>103. RE/MAX Showcase</b> Gurnee, IL	3	1,525	<b>125. RE/MAX Select</b> Greenwood, IN	2	1,356
<b>104. RE/MAX Innovations</b> Kansas City, MO	1	1,518	<b>126. RE/MAX Creative Realty</b> Lexington, KY	3	1,349
<b>105. RE/MAX Top Realty</b> Houston, TX	3	1,512	<b>127. RE/MAX of Abilene</b> Abilene, TX	2	1,347
<b>105. RE/MAX Traditions</b> Chagrin Falls, OH	5	1,512	<b>128. RE/MAX Around Atlanta Realty</b> Atlanta, GA	3	1,343
<b>107. RE/MAX Associates</b> Louisville, KY	1	1,502	<b>129. RE/MAX Heritage</b> Keller, TX	3	1,338
<b>108. RE/MAX Victory</b> Beavercreek, OH	5	1,489	<b>130. RE/MAX Tyler</b> Tyler, TX	4	1,334
<b>109. RE/MAX Advantage Plus</b> Boca Raton, FL	6	1,487	<b>131. RE/MAX Professionals Select</b> Naperville, IL	1	1,327
<b>110. RE/MAX Action</b> Lisle, IL	1	1,486	<b>132. RE/MAX Fine Properties</b> Scottsdale, AZ	2	1,325

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>132. RE/MAX Professionals</b> Lawton, OK	1	1,325	<b>155. RE/MAX Integrity</b> Spring, TX	1	1,202
<b>134. RE/MAX All Pro - RE/MAX Great American North</b> Bloomington, IL	3	1,316	<b>156. RE/MAX Lakeshore</b> Holland, MI	3	1,195
<b>135. RE/MAX Realty Plus II</b> Lake Placid, FL	2	1,309	<b>157. RE/MAX River Cities</b> Bettendorf, IA	1	1,193
<b>136. RE/MAX Pinnacle Group Realtors</b> Arlington, TX	2	1,305	<b>158. RE/MAX Signature</b> Daytona Beach Shores, FL	2	1,187
<b>137. RE/MAX 1st Advantage</b> Mechanicsburg, PA	1	1,300	<b>159. RE/MAX 100, Inc.</b> Mishawaka, IN	1	1,186
<b>138. RE/MAX By The Bay</b> Portland, ME	2	1,287	<b>159. RE/MAX Best Choice</b> Festus, MO	3	1,186
<b>139. RE/MAX Real Estate</b> Allentown, PA	3	1,286	<b>161. RE/MAX Gold</b> Washington, MO	4	1,184
<b>140. RE/MAX Affiliates</b> Westerville, OH	2	1,285	<b>162. RE/MAX Masters</b> Southlake, TX	3	1,180
<b>140. RE/MAX First</b> Jeffersonville, IN	2	1,285	<b>163. RE/MAX Realty Centre</b> Olney, MD	2	1,176
<b>142. RE/MAX Suburban Inc.</b> Sterling Heights, MI	1	1,281	<b>163. RE/MAX Northwest, Realtors</b> Spring, TX	2	1,176
<b>143. RE/MAX Real Estate Center</b> Foxboro, MA	6	1,280	<b>165. RE/MAX Premier Choice</b> Worthington, OH	4	1,164
<b>144. RE/MAX Executive Realty</b> Franklin, MA	6	1,277	<b>165. RE/MAX Preferred Properties</b> Knoxville, TN	5	1,164
<b>145. RE/MAX Prestige Properties</b> Kingman, AZ	4	1,276	<b>167. RE/MAX One Realty</b> Raleigh, NC	1	1,157
<b>146. RE/MAX Results</b> Orem, UT	1	1,275	<b>167. RE/MAX Lake of The Ozarks</b> Osage Beach, MO	1	1,157
<b>147. RE/MAX Trinity</b> Fort Worth, TX	3	1,267	<b>169. RE/MAX Associates of Topeka</b> Topeka, KS	1	1,147
<b>148. RE/MAX Realty Group</b> Fort Myers, FL	2	1,265	<b>170. RE/MAX North - San Antonio</b> San Antonio, TX	2	1,146
<b>149. RE/MAX of Pueblo Inc.</b> Pueblo, CO	2	1,255	<b>170. RE/MAX Eastern Inc.</b> Philadelphia, PA	3	1,146
<b>150. RE/MAX Realty One</b> Inverness, FL	4	1,244	<b>172. RE/MAX Ideal Brokers, Inc.</b> Medford, OR	2	1,141
<b>151. RE/MAX Alliance</b> Dayton, OH	3	1,234	<b>173. RE/MAX Marketing Specialists</b> Spring Hill, FL	4	1,135
<b>152. RE/MAX at Barnegat Bay</b> Forked River, NJ	4	1,220	<b>174. RE/MAX Preferred</b> Marlton, NJ	4	1,130
<b>153. RE/MAX Vintage</b> Houston, TX	1	1,216	<b>175. RE/MAX Crown Realty</b> Sebastian, FL	3	1,124
<b>154. RE/MAX Associates</b> San Antonio, TX	1	1,206	<b>176. RE/MAX Metro Realty</b> Charlotte, NC	1	1,117



## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>176. RE/MAX Real Estate Experts</b> Germantown, TN	1	1,117	<b>199. RE/MAX Momentum</b> Brighton, CO	3	1,019
<b>178. RE/MAX Northwest, Inc.</b> Westminster, CO	1	1,116	<b>200. RE/MAX Premier</b> Fairfax, VA	5	1,014
<b>179. RE/MAX Checkmate Inc. Realtors</b> Johnson City, TN	1	1,114	<b>201. RE/MAX Preferred</b> Fort Lauderdale, FL	4	995
<b>180. RE/MAX Town Center</b> Germantown, MD	3	1,107	<b>201. RE/MAX Fine Homes</b> Brentwood, TN	2	995
<b>181. RE/MAX Insight</b> Salem, NH	6	1,095	<b>203. RE/MAX Unlimited</b> Kennesaw, GA	1	987
<b>182. RE/MAX Realty Group</b> Gaithersburg, MD	2	1,089	<b>204. RE/MAX Legends</b> Spring, TX	1	983
<b>182. RE/MAX 1st Source</b> Pasadena, TX	1	1,089	<b>205. RE/MAX Champions</b> Upland, CA	2	980
<b>184. RE/MAX Masterpiece Realty</b> Port St. Lucie, FL	1	1,082	<b>206. RE/MAX Alliance</b> Collinsville, IL	2	979
<b>185. RE/MAX College Park Realty</b> Los Alamitos, CA	6	1,079	<b>207. RE/MAX Town &amp; Country</b> Allen, TX	1	975
<b>185. RE/MAX Southwest</b> Sugar Land, TX	1	1,079	<b>207. RE/MAX Real Estate Ten Inc.</b> Morristown, TN	5	975
<b>187. RE/MAX Realty of Rapid City</b> Rapid City, SD	2	1,077	<b>209. RE/MAX American Dream</b> Baltimore, MD	2	973
<b>188. RE/MAX Access</b> Philadelphia, PA	1	1,065	<b>210. RE/MAX Legends Group</b> Indianapolis, IN	1	971
<b>189. RE/MAX Essential</b> Wilmington, NC	4	1,059	<b>211. RE/MAX First Realty</b> St. George, UT	1	966
<b>190. RE/MAX Action Realty</b> Maple Glen, PA	1	1,058	<b>212. RE/MAX Professional Group</b> Houston, TX	1	965
<b>191. RE/MAX Select</b> Flint, MI	1	1,053	<b>212. RE/MAX Preferred</b> O'Fallon, IL	2	965
<b>192. RE/MAX House of Brokers</b> Springfield, MO	2	1,052	<b>214. RE/MAX Associates</b> Pueblo, CO	1	961
<b>193. RE/MAX Professionals</b> East Greenwich, RI	1	1,051	<b>215. RE/MAX of Greensboro</b> Greensboro, NC	2	957
<b>194. RE/MAX City</b> Chicago, IL	1	1,046	<b>216. RE/MAX Realty Specialists</b> Charlottesville, VA	5	955
<b>194. RE/MAX Real Estate Groups</b> Anderson, IN	3	1,046	<b>217. RE/MAX 1</b> Cedar Park, TX	1	952
<b>196. RE/MAX Team 2000</b> Dearborn, MI	1	1,044	<b>218. RE/MAX Associates of Lancaster</b> Lancaster, PA	5	948
<b>197. RE/MAX Dynamic of the Valley</b> Wasilla, AK	1	1,039	<b>219. RE/MAX Lubbock</b> Lubbock, TX	1	947
<b>198. RE/MAX Realty Associates</b> Camp Hill, PA	1	1,027	<b>220. RE/MAX State Line</b> Leawood, KS	1	939

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>220. RE/MAX Bryan College Station</b> College Station, TX	1	939	<b>243. RE/MAX Centre Realty</b> State College, PA	1	884
<b>222. RE/MAX Lakeside</b> Milwaukee, WI	2	932	<b>244. RE/MAX Paramount Properties</b> Lakeland, FL	1	878
<b>223. RE/MAX Beaumont</b> Beaumont, TX	1	930	<b>245. RE/MAX Acadiana</b> Lafayette, LA	2	877
<b>223. RE/MAX Elite</b> Kenosha, WI	2	930	<b>246. RE/MAX Metro</b> Staten Island, NY	3	874
<b>225. RE/MAX Trinity</b> Brecksville, OH	3	929	<b>247. RE/MAX Preferred Properties</b> Oklahoma City, OK	2	867
<b>226. RE/MAX Executives</b> Fairfax, VA	4	927	<b>248. RE/MAX at The Shore</b> Ocean City, NJ	7	865
<b>227. RE/MAX Professionals Inc.</b> Sioux Falls, SD	2	926	<b>249. RE/MAX First Choice</b> Onalaska, WI	4	863
<b>228. RE/MAX Metropolitan</b> Utica, MI	1	922	<b>250. RE/MAX Results</b> Kansas City, MO	1	862
<b>229. RE/MAX Beyond 2000</b> Middleburg Heights, OH	3	921	<b>251. RE/MAX Grande</b> Grand Blanc, MI	1	861
<b>230. RE/MAX Premier Realty</b> Ocala, FL	4	919	<b>252. RE/MAX Edge Realty</b> Canton, OH	3	860
<b>231. RE/MAX Real Estate Partners</b> Metairie, LA	2	916	<b>253. RE/MAX Advantage</b> Redlands, CA	4	855
<b>232. RE/MAX Advantage Real Estate</b> Beverly, MA	5	914	<b>254. RE/MAX Real Estate Group</b> Erie, PA	3	852
<b>233. RE/MAX Capital City</b> Austin, TX	3	912	<b>255. RE/MAX Premier Associates</b> Weston, FL	2	849
<b>234. RE/MAX Mid-Michigan Real Estate</b> Jackson, MI	2	911	<b>256. RE/MAX Harbor Realty</b> Punta Gorda, FL	1	835
<b>235. RE/MAX Perrett Associates Inc.</b> Battle Creek, MI	1	910	<b>257. RE/MAX Spectrum</b> Pembroke, MA	5	834
<b>236. RE/MAX Advantage</b> Henderson, NV	2	893	<b>258. RE/MAX Advanced Realty</b> Indianapolis, IN	2	832
<b>237. RE/MAX Advantage Realty</b> Spring Hill, FL	3	891	<b>259. RE/MAX Excels</b> Geneva, IL	1	831
<b>238. RE/MAX Achievers</b> Lewis Center, OH	3	890	<b>260. RE/MAX Westside, Realtors</b> Houston, TX	1	830
<b>239. RE/MAX Choice</b> Bloomington, IL	3	889	<b>261. RE/MAX Signature</b> Chicago, IL	1	829
<b>240. RE/MAX Cinco Ranch</b> Katy, TX	1	885	<b>262. RE/MAX Encore</b> Clarkston, MI	1	827
<b>240. RE/MAX Acclaimed Properties</b> Bloomington, IN	1	885	<b>263. RE/MAX Legends</b> Buford, GA	2	825
<b>240. RE/MAX In The Hills</b> Bloomfield Hills, MI	1	885	<b>264. RE/MAX EDGE</b> Weldon Spring, MO	1	824

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>264. RE/MAX Results</b> Concord, OH	1	824	<b>286. RE/MAX Land &amp; Homes</b> Victoria, TX	3	767
<b>266. RE/MAX Southland Realty II</b> Garner, NC	1	822	<b>288. RE/MAX Advantage Realty</b> Dubuque, IA	1	763
<b>266. RE/MAX Newport Realty</b> Racine, WI	1	822	<b>289. RE/MAX Properties of The Summit</b> Frisco, CO	3	760
<b>268. RE/MAX Centre Realtors</b> Jamison, PA	1	816	<b>290. RE/MAX Advantage</b> Searcy, AR	2	759
<b>269. RE/MAX ONE</b> Canal Winchester, OH	2	809	<b>291. RE/MAX Elite Realty</b> Lexington, KY	3	754
<b>270. RE/MAX Benchmark Realty</b> Las Vegas, NV	1	808	<b>292. RE/MAX Properties SW Inc.</b> Orlando, FL	1	751
<b>271. RE/MAX Parkcreek</b> Coconut Creek, FL	1	807	<b>292. RE/MAX Prestige Realty</b> Royal Palm Beach, FL	5	751
<b>272. RE/MAX Connection Realtors</b> Gahanna, OH	1	804	<b>294. RE/MAX Horizons Inc.</b> Dover, DE	1	748
<b>273. RE/MAX Palm Realty</b> Port Charlotte, FL	2	803	<b>294. RE/MAX 2000</b> Crete, IL	1	748
<b>274. RE/MAX Achievers</b> Hagerstown, MD	2	800	<b>296. RE/MAX Main Line</b> Paoli, PA	4	745
<b>275. RE/MAX Country Real Estate Inc.</b> Pocatello, ID	1	795	<b>296. RE/MAX Executive</b> Modesto, CA	3	745
<b>276. RE/MAX Masters</b> Palm Beach Gardens, FL	3	793	<b>296. RE/MAX All-Pro</b> Lancaster, CA	1	745
<b>277. RE/MAX Vision 212</b> Chicago, IL	1	791	<b>296. RE/MAX Renaissance Realtors</b> Chattanooga, TN	2	745
<b>278. RE/MAX Central Realty</b> Asheboro, NC	1	785	<b>300. RE/MAX Properties Ltd.</b> Newtown, PA	1	744
<b>279. RE/MAX Professional Associates</b> Sturbridge, MA	6	781	<b>300. RE/MAX 100 Inc.</b> Lakewood, CO	1	744
<b>280. RE/MAX Advantage</b> Portage, MI	1	780	<b>302. RE/MAX Traditions Inc.</b> Longmont, CO	1	742
<b>281. RE/MAX of Orange Beach</b> Orange Beach, AL	1	779	<b>303. RE/MAX Unlimited</b> Aurora, CO	1	740
<b>282. RE/MAX Realty Professionals</b> Bloomington, IN	1	774	<b>304. RE/MAX of Barrington - RE/MAX NOW</b> Barrington, IL	2	739
<b>283. RE/MAX Around Atlanta</b> Marietta, GA	2	773	<b>305. RE/MAX 24/7</b> Appleton, WI	2	737
<b>284. RE/MAX Masters</b> Perrysburg, OH	2	772	<b>306. RE/MAX Time</b> Rancho Cucamonga, CA	1	733
<b>285. RE/MAX Realty Services</b> Bethesda, MD	5	770	<b>306. RE/MAX Professional Realty Group</b> Owensboro, KY	1	733
<b>286. RE/MAX The Group</b> Casper, WY	1	767	<b>308. RE/MAX Select One</b> Huntington Beach, CA	5	732

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>309. RE/MAX on The River</b> Newburyport, MA	3	731	<b>330. RE/MAX Real Estate Professionals</b> Columbus, IN	1	711
<b>309. RE/MAX Unlimited</b> Ponte Vedra Beach, FL	2	731	<b>332. RE/MAX Realty Associates</b> Munster, IN	1	705
<b>309. RE/MAX ACR Elite Group</b> Tampa, FL	2	731	<b>333. RE/MAX Horizon</b> Elgin, IL	1	701
<b>312. RE/MAX Affinity</b> Bonita Springs, FL	4	729	<b>334. RE/MAX Elite</b> Albuquerque, NM	1	699
<b>312. RE/MAX Consultant Group</b> New Albany, OH	3	729	<b>334. RE/MAX Realty Agency</b> Chambersburg, PA	3	699
<b>314. RE/MAX Sails</b> Baltimore, MD	1	728	<b>336. RE/MAX Real Estate Group</b> Colorado Springs, CO	1	698
<b>315. RE/MAX of Gulf Shores</b> Gulf Shores, AL	2	726	<b>337. RE/MAX 1st Realty</b> Marquette, MI	1	696
<b>316. RE/MAX Achievers</b> Collegeville, PA	2	725	<b>338. RE/MAX United</b> San Diego, CA	4	694
<b>317. RE/MAX Vision</b> Huntington Woods, MI	1	723	<b>339. RE/MAX New Image</b> Frankenmuth, MI	2	693
<b>318. RE/MAX Assured</b> Maitland, FL	1	722	<b>340. RE/MAX Premier Realty</b> Irvine, CA	4	692
<b>318. RE/MAX Dream Properties</b> Northville, MI	2	722	<b>340. RE/MAX Ocean Properties</b> Juno Beach, FL	4	692
<b>320. RE/MAX North Professionals</b> Colchester, VT	2	721	<b>340. RE/MAX of Spokane</b> Spokane Valley, WA	1	692
<b>320. RE/MAX Tri County</b> Hamilton Square, NJ	1	721	<b>340. RE/MAX Quality Service Inc.</b> Hanover, PA	1	692
<b>322. RE/MAX Real Estate Group</b> Rocky River, OH	2	720	<b>340. RE/MAX of Midland</b> Midland, MI	1	692
<b>323. RE/MAX Results</b> Newnan, GA	3	717	<b>345. RE/MAX New Trend</b> Farmington Hills, MI	2	691
<b>324. RE/MAX Town Center</b> Columbus, OH	2	716	<b>345. RE/MAX Real Estate Concepts</b> Lincoln, NE	2	691
<b>325. RE/MAX Savannah</b> Savannah, GA	2	715	<b>347. RE/MAX Realty Unlimited</b> Brandon, FL	2	690
<b>326. RE/MAX Preferred Associates</b> Raleigh, NC	1	714	<b>348. RE/MAX Plaza</b> McHenry, IL	4	681
<b>326. RE/MAX Properties West</b> Wildwood, MO	1	714	<b>349. RE/MAX Impact</b> Westerville, OH	1	679
<b>328. RE/MAX Realty One</b> Kokomo, IN	1	713	<b>349. RE/MAX Properties</b> Chattanooga, TN	1	679
<b>329. RE/MAX Alliance Group</b> Gilbert, AZ	1	712	<b>351. RE/MAX of Hot Springs Village</b> Hot Springs Village, AR	1	678
<b>330. RE/MAX Bayshore Properties</b> Traverse City, MI	4	711	<b>352. RE/MAX Classic Realty</b> Las Cruces, NM	1	671

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>353. RE/MAX 360</b> Houston, TX	1	670	<b>374. RE/MAX 1st Olympic</b> Lynchburg, VA	1	646
<b>354. RE/MAX Central Realty</b> Lake Mary, FL	2	668	<b>376. RE/MAX Dynamic Agents</b> Mankato, MN	2	642
<b>354. RE/MAX Professionals</b> Gainesville, FL	2	668	<b>377. RE/MAX Diamond Realtors</b> Kendall Park, NJ	2	638
<b>356. RE/MAX United</b> Carrollton, GA	1	667	<b>378. RE/MAX Services</b> Boca Raton, FL	1	636
<b>357. RE/MAX Integrity Realty Centre</b> Glen Carbon, IL	1	666	<b>379. RE/MAX Synergy</b> Forest Lake, MN	5	629
<b>358. RE/MAX Leading Edge</b> Concord, NC	1	665	<b>379. RE/MAX Premier Properties</b> Fayetteville, NC	1	629
<b>359. RE/MAX Homestores</b> Sierra Vista, AZ	3	664	<b>379. RE/MAX Stars</b> Mount Vernon, OH	2	629
<b>360. RE/MAX Muskegon</b> Muskegon, MI	1	662	<b>382. RE/MAX Professional Realty</b> Exton, PA	1	628
<b>361. RE/MAX Alliance</b> Albuquerque, NM	1	655	<b>382. RE/MAX Unlimited</b> Layton, UT	2	628
<b>362. RE/MAX Legacy Realty</b> Oxford, MS	1	654	<b>384. RE/MAX Central</b> Roselle, IL	1	627
<b>362. RE/MAX Advantage Realty</b> Antioch, IL	1	654	<b>385. RE/MAX Integrity</b> Issaquah, WA	3	626
<b>364. RE/MAX Central</b> Manalapan, NJ	1	653	<b>386. RE/MAX of Wilmington</b> Wilmington, DE	2	625
<b>365. RE/MAX Realty Centre</b> Yorba Linda, CA	2	652	<b>387. RE/MAX Associates</b> Fayetteville, AR	1	622
<b>365. RE/MAX Haven Realty</b> Cleveland, OH	4	652	<b>387. RE/MAX Universal Realty</b> Sheboygan Falls, WI	1	622
<b>365. RE/MAX Premier</b> Wichita, KS	1	652	<b>387. RE/MAX Results</b> Sciota, PA	1	622
<b>368. RE/MAX Realty Professionals</b> Wichita, KS	2	651	<b>390. RE/MAX Town &amp; Country</b> West Chester, PA	1	621
<b>369. RE/MAX Legacy Realty</b> Fargo, ND	1	650	<b>390. RE/MAX Alliance</b> Virginia Beach, VA	1	621
<b>369. RE/MAX Components</b> Timonium, MD	4	650	<b>392. RE/MAX Action First</b> Clearwater Beach, FL	2	619
<b>371. RE/MAX Alliance</b> Branford, CT	4	649	<b>392. RE/MAX Desert Showcase</b> Peoria, AZ	2	619
<b>372. RE/MAX Choice</b> Fayetteville, NC	1	648	<b>392. RE/MAX Realty Brokers</b> Birmingham, AL	1	619
<b>373. RE/MAX Golden Empire</b> Bakersfield, CA	1	647	<b>395. RE/MAX All Estates</b> Visalia, CA	2	617
<b>374. RE/MAX Top Producers</b> Diamond Bar, CA	1	646	<b>396. RE/MAX Real Estate Associates</b> Houston, TX	2	614

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>397. RE/MAX Real Estate Executives</b> Bowling Green, KY	1	613	<b>419. RE/MAX Properties</b> Nashua, NH	3	586
<b>397. RE/MAX Preferred Choice</b> Glendale, AZ	1	613	<b>419. RE/MAX 1st Choice of McAllen</b> McAllen, TX	2	586
<b>399. RE/MAX Advanced Inc.</b> Fort Collins, CO	1	612	<b>419. RE/MAX 1st</b> South Bend, IN	3	586
<b>399. RE/MAX Four Corners</b> McKinney, TX	1	612	<b>422. RE/MAX Consultants</b> Palm Desert, CA	4	583
<b>399. RE/MAX Powerpro Realty</b> Davie, FL	1	612	<b>423. RE/MAX Metro</b> Houston, TX	1	582
<b>402. RE/MAX on The Lake</b> Seattle, WA	3	608	<b>424. RE/MAX Destiny</b> Cambridge, MA	2	581
<b>403. RE/MAX Realty Suburban</b> Shawnee Mission, KS	1	603	<b>424. RE/MAX Real Estate Partners</b> Hattiesburg, MS	1	581
<b>404. RE/MAX Full Spectrum</b> Healdsburg, CA	3	602	<b>426. RE/MAX River's Edge</b> Barrington, RI	3	580
<b>404. RE/MAX Premier Realty</b> Prairie Village, KS	1	602	<b>426. RE/MAX Preferred</b> Texarkana, TX	1	580
<b>406. RE/MAX Sauk Valley</b> Sterling, IL	2	600	<b>428. RE/MAX Landmark, Realtors</b> Stoughton, MA	4	577
<b>407. RE/MAX Mountain Properties</b> Prescott, AZ	2	599	<b>428. RE/MAX Town And Country</b> Port Orchard, WA	3	577
<b>408. RE/MAX First Choice</b> Baltimore, MD	1	598	<b>428. RE/MAX Real Estate Centre</b> Jonesboro, AR	1	577
<b>409. RE/MAX Ultimate Professionals</b> Shorewood, IL	2	597	<b>431. RE/MAX Bluebonnet Country</b> Ennis, TX	3	576
<b>409. RE/MAX Results</b> Scherville, IN	1	597	<b>432. RE/MAX Lafayette Group</b> Lafayette, IN	1	574
<b>411. RE/MAX Preferred</b> Baltimore, MD	1	596	<b>433. RE/MAX N.O. Properties</b> New Orleans, LA	1	572
<b>411. RE/MAX Realty/Findlay</b> Findlay, OH	1	596	<b>433. RE/MAX Partners</b> Berwyn, IL	1	572
<b>413. RE/MAX 2000</b> Silver Spring, MD	2	595	<b>433. RE/MAX Realty Group</b> Greenfield, IN	2	572
<b>413. RE/MAX Preferred Properties</b> Kernersville, NC	2	595	<b>436. RE/MAX House Values</b> Mt. Arlington, NJ	3	570
<b>413. RE/MAX Alliance</b> Brandon, MS	2	595	<b>437. RE/MAX Real Estate Associates</b> Terre Haute, IN	1	568
<b>416. RE/MAX Lakes Area Realty</b> Nisswa, MN	4	593	<b>438. RE/MAX 1</b> Duluth, MN	1	567
<b>417. RE/MAX Diamond Properties</b> Rockaway, NJ	3	592	<b>439. RE/MAX First Choice</b> Pelham, AL	2	566
<b>418. RE/MAX Realty Group</b> Rehoboth Beach, DE	1	589	<b>440. RE/MAX Realty Professionals Inc.</b> Harrisburg, PA	1	564

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>441. RE/MAX Advantage</b> Lewisville, TX	4	563	<b>463. RE/MAX Excellence Realtors</b> Elkhart, IN	1	534
<b>442. RE/MAX 1st Choice</b> Cranston, RI	1	562	<b>464. RE/MAX Realty 100</b> Diamond Bar, CA	2	532
<b>443. RE/MAX Central</b> Las Vegas, NV	2	561	<b>465. RE/MAX Platinum Living</b> Scottsdale, AZ	3	531
<b>443. RE/MAX Property Centre</b> Ormond Beach, FL	1	561	<b>465. RE/MAX Innovations</b> Indianola, IA	2	531
<b>443. RE/MAX Temple Belton</b> Temple, TX	1	561	<b>465. RE/MAX Realty Centre</b> Monroeville, PA	1	531
<b>446. RE/MAX Peninsula</b> Newport News, VA	3	559	<b>468. RE/MAX Best Associates</b> Overland Park, KS	2	530
<b>447. RE/MAX North</b> Amherst, NY	2	558	<b>468. RE/MAX of Bartlesville</b> Bartlesville, OK	1	530
<b>448. RE/MAX Solutions</b> Gilbert, AZ	1	554	<b>470. RE/MAX Experts</b> Buffalo Grove, IL	1	528
<b>449. RE/MAX Ambassadors</b> Norfolk, VA	3	551	<b>470. RE/MAX Horizons Realty</b> Pensacola, FL	1	528
<b>449. RE/MAX Real Estate Group</b> Martinsburg, WV	2	551	<b>472. RE/MAX Alternative Realty Inc.</b> Indialantic, FL	1	527
<b>451. RE/MAX Big Bear</b> Big Bear Lake, CA	3	548	<b>472. RE/MAX Centex, Realtors</b> Waco, TX	1	527
<b>452. RE/MAX Tri-City Realty</b> Glendale, CA	4	546	<b>474. RE/MAX Prestige</b> Houston, TX	1	525
<b>452. RE/MAX Infinity</b> Pace, FL	1	546	<b>475. RE/MAX Select Properties</b> Sterling, VA	2	524
<b>454. RE/MAX Synergy</b> Bedford, NH	1	543	<b>475. RE/MAX Island Realty</b> Beaufort, SC	3	524
<b>454. RE/MAX Aerospace Realty</b> Rockledge, FL	2	543	<b>475. RE/MAX Heritage</b> Sugar Land, TX	1	524
<b>454. RE/MAX Premier Properties</b> Kissimmee, FL	2	543	<b>475. RE/MAX Sunquest</b> Grand Rapids, MI	1	524
<b>457. RE/MAX Properties</b> Prattville, AL	2	541	<b>479. RE/MAX Associates</b> Corpus Christi, TX	1	523
<b>458. RE/MAX Edge</b> Glastonbury, CT	4	540	<b>480. RE/MAX Partners</b> Andover, MA	3	522
<b>458. RE/MAX Sunset Realty</b> Bayonet Point, FL	2	540	<b>481. RE/MAX Action Associates</b> Exton, PA	1	521
<b>460. RE/MAX Preferred Realtors</b> Newtown Square, PA	2	539	<b>482. RE/MAX Peak Properties</b> Flagstaff, AZ	1	520
<b>460. RE/MAX Bay To Bay</b> Tampa, FL	3	539	<b>483. RE/MAX Quality Realty</b> Sandusky, OH	2	519
<b>462. RE/MAX Main Street Realty</b> Moorestown, NJ	1	535	<b>484. RE/MAX Center</b> Grayslake, IL	1	518

## Top RE/MAX Affiliates cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>485. RE/MAX Associates</b> San Diego, CA	1	517	<b>498. RE/MAX Parkside Real Estate</b> Paso Robles, CA	1	506
<b>486. RE/MAX Premier</b> Warren, NJ	1	515	<b>498. RE/MAX Benchmark Realty Group</b> New Windsor, NY	3	506
<b>486. RE/MAX Plus</b> Prairieville, LA	3	515	<b>498. RE/MAX Pro Realty</b> Charleston, SC	1	506
<b>488. RE/MAX United Real Estate</b> Upper Marlboro, MD	1	514	<b>498. RE/MAX Affiliates N.E.</b> Philadelphia, PA	1	506
<b>489. RE/MAX Professionals</b> Gillette, WY	1	513	<b>502. RE/MAX In Motion Inc.</b> Coral Springs, FL	2	505
<b>490. RE/MAX Regency</b> Warrenton, VA	1	512	<b>502. RE/MAX 2000</b> Philadelphia, PA	1	505
<b>490. RE/MAX Mountain Properties</b> Murphy, NC	1	512	<b>502. RE/MAX Elite Group</b> Sturgis, MI	2	505
<b>492. RE/MAX 1</b> Superior, WI	1	511	<b>505. RE/MAX Results Realty Group</b> Altoona, PA	1	504
<b>492. RE/MAX Unlimited</b> Harrison, AR	1	511	<b>506. RE/MAX Specialists</b> Upper Marlboro, MD	1	503
<b>494. RE/MAX Distinctive Real Estate</b> McLean, VA	1	510	<b>506. RE/MAX Platinum Realty</b> Sarasota, FL	6	503
<b>494. RE/MAX Parkside Affiliates</b> Olympia, WA	1	510	<b>506. RE/MAX Premier Realtors</b> West Hartford, CT	1	503
<b>496. RE/MAX In The Village, Realtors</b> Oak Park, IL	1	509	<b>506. RE/MAX Mountain Realty</b> Waynesville, NC	3	503
<b>497. RE/MAX Elite</b> Mason, OH	1	507			



# Sotheby's International Realty

## Top Affiliates

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
1. <b>Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	12	5,228	18. <b>Lakes Sotheby's International Realty</b> Edina, MN	2	1,037
2. <b>William Pitt/Julia B. Fee Sotheby's International Realty</b> Stamford, CT	26	5,088	19. <b>Callaway Henderson Sotheby's International Realty</b> Princeton, NJ	5	977
3. <b>LIV/Sierra/Summit Sotheby's International Realty</b> Greenwood Village, CO	22	5,083	20. <b>Bay Sotheby's International Realty</b> Oakland, CA	6	964
4. <b>Premier Sotheby's International Realty</b> Sarasota, FL	23	4,418	21. <b>Decker Bullock Sotheby's International Realty</b> Mill Valley, CA	8	925
5. <b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	3	3,070	22. <b>SKBK Sotheby's International Realty</b> Birmingham, MI	1	835
6. <b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	23	2,520	23. <b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	8	796
7. <b>Pacific Sotheby's International Realty</b> San Diego, CA	19	2,462	24. <b>Realogics Sotheby's International Realty</b> Seattle, WA	3	792
8. <b>Jameson Sotheby's International Realty</b> Chicago, IL	3	2,247	25. <b>Jackson Hole Sotheby's International Realty</b> Jackson, WY	3	736
9. <b>Briggs Freeman Sotheby's International Realty</b> Dallas, TX	6	2,225	26. <b>Tomlinson Sotheby's International Realty</b> Coeur d'Alene, ID	2	725
10. <b>TTR Sotheby's International Realty</b> Washington, DC	5	2,058	27. <b>Today Sotheby's International Realty</b> San Carlos, CA	2	708
11. <b>Kuper Sotheby's International Realty</b> San Antonio, TX	9	1,788	28. <b>Dielmann Sotheby's International Realty</b> Saint Louis, MO	1	679
12. <b>ONE Sotheby's International Realty</b> Coral Gables, FL	9	1,680	29. <b>Bluegrass Sotheby's International Realty</b> Lexington, KY	1	662
13. <b>Prominent Properties Sotheby's International Realty</b> Ridgewood, NJ	12	1,650	30. <b>Legacy Properties Sotheby's International Realty</b> Portland, ME	5	534
14. <b>HÔM Sotheby's International Realty</b> Newport Beach, CA	9	1,626	31. <b>Steamboat Sotheby's International Realty</b> Steamboat Springs, CO	1	531
15. <b>Cascade Sotheby's International Realty</b> Bend, OR	4	1,397	32. <b>Treasure Coast Sotheby's International Realty</b> Vero Beach, FL	1	522
16. <b>Gibson Sotheby's International Realty</b> Boston, MA	8	1,195	33. <b>Ewing &amp; Associates Sotheby's International Realty</b> Calabasas, CA	2	521
17. <b>Heritage House Sotheby's International Realty</b> Holmdel, NJ	5	1,043	34. <b>Ocean Atlantic Sotheby's International Realty</b> Rehoboth Beach, DE	3	520

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# Largest Independents

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
1. <b>HomeServices of America, Inc. (Independents Only)</b> Minneapolis, MN		128,825	22. <b>Nothnagle Realtors</b> Rochester, NY	26	9,568
2. <b>The Long &amp; Foster Companies, Inc.</b> Chantilly, VA	227	72,340	23. <b>F. C. Tucker Company</b> Indianapolis, IN	13	9,165
3. <b>Hanna Holdings, Inc.</b> Pittsburgh, PA	130	47,753	24. <b>First Team Real Estate</b> Irvine, CA	26	8,524
4. <b>Realty ONE Group</b> Irvine, CA	22	27,567	25. <b>Houlihan Lawrence</b> Rye Brook, NY	26	8,419
5. <b>Crye-Leike Realtors</b> Memphis, TN	80	27,179	26. <b>Carolina One Real Estate</b> N. Charleston, SC	11	8,395
6. <b>Real Estate One</b> Southfield, MI	43	22,290	27. <b>Alain Pinel Realtors</b> Saratoga, CA	30	8,283
7. <b>RealtyUSA</b> Williamsville, NY	63	21,873	28. <b>Northwood Realty Services</b> Wexford, PA	38	8,049
8. <b>Allen Tate Companies</b> Charlotte, NC	40	19,716	29. <b>Lyon Real Estate</b> Sacramento, CA	17	7,532
9. <b>Ebby Halliday Real Estate, Inc.</b> Dallas, TX	30	19,189	30. <b>Cutler Real Estate</b> Canton, OH	22	6,787
10. <b>West USA Realty, Inc.</b> Phoenix, AZ	18	18,122	31. <b>NP Dodge</b> Omaha, NE	10	6,635
11. <b>William Raveis Real Estate, Mortgage and Insurance</b> Shelton, CT	108	17,400	32. <b>Carpenter Realtors</b> Indianapolis, IN	30	6,550
12. <b>Douglas Elliman Real Estate</b> Huntington Station, NY	79	16,702	33. <b>Michael Saunders &amp; Co.</b> Sarasota, FL	19	6,429
13. <b>John L. Scott Real Estate</b> Bellevue, WA	33	14,048	34. <b>Allison James Estates &amp; Homes</b> Carlsbad, CA	1	6,241
14. <b>First Weber Group</b> Madison, WI	54	13,479	35. <b>Parks</b> Brentwood, TN	16	6,121
15. <b>Watson Realty Corp.</b> Jacksonville, FL	44	13,459	36. <b>Solid Source Companies</b> Roswell, GA	7	5,575
16. <b>Baird &amp; Warner</b> Chicago, IL	25	13,048	37. <b>Rodeo Realty</b> Beverly Hills, CA	12	5,355
17. <b>@properties</b> Chicago, IL	17	12,230	38. <b>Pacific Union International</b> San Francisco, CA	27	5,345
18. <b>Shorewest, Realtors</b> Brookfield, WI	22	11,691	39. <b>Cherry Creek Properties</b> Greenwood Village, CO	17	5,167
19. <b>Sibcy Cline Realtors</b> Cincinnati, OH	22	10,876	40. <b>Gardner, Realtors</b> Metairie, LA	24	5,147
20. <b>HER Realtors</b> Columbus, OH	54	10,398	41. <b>Ruhl&amp;Ruhl Realtors</b> Davenport, IA	12	5,101
21. <b>The Keyes Company</b> Miami, FL	35	10,394	42. <b>Atlanta Communities Real Estate Brokerage, LLC</b> Marietta, GA	5	5,021

## Largest Independents cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>43. The Group, Inc. Real Estate</b> Fort Collins, CO	6	4,940	<b>66. The Danberry Co., Realtors</b> Toledo, OH	5	3,161
<b>44. Comey &amp; Shepherd</b> Cincinnati, OH	5	4,901	<b>67. J. P. Weigand &amp; Sons, Inc.</b> Wichita, KS	7	3,129
<b>45. Murney Associates, Realtors</b> Springfield, MO	5	4,844	<b>68. London Properties</b> Fresno, CA	9	3,110
<b>46. Realty Austin</b> Austin, TX	5	4,795	<b>68. Skogman Realty</b> Cedar Rapids, IA	5	3,110
<b>47. McGraw Realtors</b> Tulsa, OK	9	4,760	<b>70. John R. Wood Properties</b> Naples, FL	5	3,105
<b>48. PMZ Real Estate</b> Modesto, CA	12	4,758	<b>71. Chinowth &amp; Cohen Realtors</b> Tulsa, OK	8	3,000
<b>49. Greenridge Realty, Inc.</b> Grand Rapids, MI	21	4,663	<b>72. Heritage Texas Properties</b> Houston, TX	10	2,972
<b>50. Windermere Stellar</b> Portland, OR	11	4,488	<b>73. The Maine Real Estate Network</b> South Portland, ME	23	2,880
<b>51. McColly Real Estate</b> Schererville, IN	18	4,342	<b>74. Jim Maloof Realtor</b> Peoria, IL	17	2,776
<b>52. Reliant Realty</b> Gallatin, TN	5	4,220	<b>75. Pinnacle Estate Properties, Inc.</b> Northridge, CA	7	2,764
<b>53. Rose &amp; Womble Realty</b> Virginia Beach, VA	10	4,016	<b>76. Jack Conway &amp; Company, Inc.</b> Norwell, MA	27	2,704
<b>54. Meybohm Realtors</b> Augusta, GA	6	4,012	<b>77. McEneaney Associates, Inc.</b> Alexandria, VA	7	2,667
<b>55. The Russell Realty Company</b> Strongsville, OH	8	3,890	<b>78. Private Label Realty</b> Austin, TX	6	2,644
<b>56. Five Star Real Estate</b> Grand Rapids, MI	9	3,856	<b>79. Cressy &amp; Everett, Inc.</b> South Bend, IN	9	2,629
<b>57. Kentwood Real Estate</b> Greenwood Village, CO	3	3,775	<b>80. J. Rockcliff Realtors</b> Danville, CA	5	2,615
<b>58. The Hasson Company</b> Clackamas, OR	6	3,678	<b>81. Intracoastal Realty Corp.</b> Wilmington, NC	7	2,585
<b>59. Illustrated Properties</b> Palm Beach Gardens, FL	23	3,452	<b>82. Star One Realtors</b> Fairfield, OH	9	2,563
<b>60. The AgentOwned Realty Co.</b> Mt. Pleasant, SC	12	3,420	<b>83. Dickson Realty, Inc.</b> Reno, NV	9	2,490
<b>61. Beverly-Hanks &amp; Associates</b> Asheville, NC	6	3,384	<b>84. The Real Estate Group</b> Springfield, IL	1	2,410
<b>62. Mel Foster Co.</b> Davenport, IA	9	3,312	<b>85. Stark Company Realtors</b> Madison, WI	6	2,401
<b>63. Charles Reinhart Company</b> Ann Arbor, MI	7	3,259	<b>86. Hegg, Realtors Inc.</b> Sioux Falls, SD	1	2,250
<b>64. Your Castle Real Estate, Inc.</b> Denver, CO	6	3,249	<b>87. Old Colony, REALTORS</b> Charleston, WV	7	2,183
<b>65. Gloria Nilson &amp; Co. Real Estate</b> Red Bank, NJ	18	3,225	<b>88. Bean Group</b> Portsmouth, NH	15	2,135

## Largest Independents cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>89. Smith &amp; Associates Real Estate</b> Tampa, FL	4	2,133	<b>112. John Daugherty, Realtors</b> Houston, TX	2	1,423
<b>90. Sereno Group</b> Los Gatos, CA	7	2,122	<b>113. Lang McLaughry Real Estate</b> South Burlington, VT	16	1,416
<b>91. Miramar International - Bakersfield</b> Bakersfield, CA	7	1,997	<b>114. Diane Turton, Realtors</b> Point Pleasant Beach, NJ	15	1,396
<b>92. Ultima Real Estate</b> Dallas, TX	1	1,941	<b>115. Sears Real Estate</b> Greeley, CO	1	1,395
<b>93. Counselor Realty, Inc.</b> Coon Rapids, MN	8	1,930	<b>116. Partners Trust</b> Beverly Hills, CA	7	1,391
<b>94. Dilbeck Real Estate</b> La Canada, CA	14	1,926	<b>117. Hawaii Life</b> Princeville, HI	11	1,367
<b>95. EXIT Real Estate Gallery</b> Orange Park, FL	4	1,902	<b>118. House of Brokers Realty, Inc.</b> Columbia, MO	1	1,345
<b>96. Chase International Real Estate</b> Zephyr Cove, NV	10	1,901	<b>119. Tomie Raines, Inc.</b> East Lansing, MI	1	1,287
<b>97. Zephyr Real Estate</b> San Francisco, CA	6	1,861	<b>120. Hall &amp; Hunter, Realtors</b> Birmingham, MI	1	1,281
<b>98. M. J. Peterson Real Estate, Inc.</b> Amherst, NY	6	1,858	<b>121. The Norton Agency</b> Gainesville, GA	6	1,276
<b>99. Dickerson &amp; Nieman Realtors</b> Rockford, IL	5	1,839	<b>122. Wardley Real Estate</b> Las Vegas, NV	2	1,268
<b>100. Greenwood King Properties</b> Houston, TX	3	1,835	<b>123. Elfant Wissahickon Realtors</b> Philadelphia, PA	3	1,254
<b>101. Key Realty, Inc.</b> Rockford, IL	11	1,764	<b>124. Lawrence Arendall Humphries Real Estate, Inc.</b> Birmingham, AL	4	1,195
<b>102. Blanchard &amp; Calhoun Real Estate Co.</b> Augusta, GA	2	1,704	<b>125. Cottingham Chalk Hayes, Realtors</b> Charlotte, NC	1	1,159
<b>103. John Aaroe Group</b> Beverly Hills, CA	7	1,677	<b>126. Steinborn &amp; Associates Real Estate</b> Las Cruces, NM	3	1,100
<b>104. Innovative Real Estate</b> Denver, CO	3	1,667	<b>127. Paragon Real Estate Group</b> San Francisco, CA	1	1,048
<b>105. Adams, Cameron &amp; Co.</b> Daytona Beach, FL	9	1,631	<b>128. Podley Properties</b> Pasadena, CA	6	1,025
<b>106. Washington Fine Properties, LLC</b> Washington, DC	7	1,603	<b>129. WestMark Companies</b> Lubbock, TX	1	1,021
<b>107. Park Company Realtors</b> Fargo, ND	1	1,588	<b>130. Wright Kingdom Real Estate</b> Boulder, CO	2	995
<b>108. Residential Properties Ltd.</b> Providence, RI	5	1,572	<b>131. The Grubb Co.</b> Oakland, CA	2	993
<b>109. Dale Sorensen Real Estate, Inc.</b> Vero Beach, FL	3	1,519	<b>132. Zeitlin &amp; Co., Realtors</b> Nashville, TN	2	992
<b>110. The Platinum Group, Realtors</b> Colorado Springs, CO	1	1,495	<b>133. Bellabay Realty LLC</b> Caledonia, MI	5	976
<b>111. Keefe Real Estate</b> Lake Geneva, WI	8	1,449	<b>134. Bray and Company</b> Grand Junction, CO	1	959

## Largest Independents cont.

<i>Company</i>	<i>offices</i>	<i>2014 sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 sides</i>
<b>135. Willis Allen Real Estate</b> La Jolla, CA	6	932	<b>147. Montague, Miller &amp; Co., Realtors</b> Charlottesville, VA	6	724
<b>136. Rancon Real Estate Corp.</b> Temecula, CA	3	922	<b>148. The Wells Group of Durango</b> Durango, CO	4	650
<b>137. Classic Properties</b> Clarks Summit, PA	5	899	<b>149. Beacham &amp; Company, Realtors</b> Atlanta, GA	1	620
<b>138. McGuire Real Estate</b> San Francisco, CA	5	891	<b>150. Brownstone Real Estate</b> Hershey, PA	2	600
<b>139. Milestone Realty Consultants</b> Lexington, KY	2	868	<b>151. Live Urban Real Estate, Inc.</b> Denver, CO	1	587
<b>140. Madison &amp; Company Properties</b> Denver, CO	4	840	<b>152. Gibson International</b> Los Angeles, CA	3	566
<b>141. Fillmore Real Estate</b> Brooklyn, NY	14	821	<b>153. Sellstate Priority Realty</b> Cape Coral, FL	1	564
<b>142. Sellstate Next Generation Realty</b> Ocala, FL	2	812	<b>154. Arizona Best Real Estate</b> Scottsdale, AZ	4	541
<b>143. Empire Realty Associates, Inc.</b> Danville, CA	2	780	<b>155. Janet McAfee Inc.</b> St. Louis, MO	1	529
<b>144. Mackintosh Realtors</b> Frederick, MD	2	763	<b>156. Bernstein Realty, Inc.</b> Houston, TX	1	516
<b>145. Bailey Properties</b> Aptos, CA	4	762	<b>157. Colorado Group Realty</b> Steamboat Springs, CO	2	501
<b>146. Terrie O'Connor Realtors</b> Ramsey, NJ	7	726			



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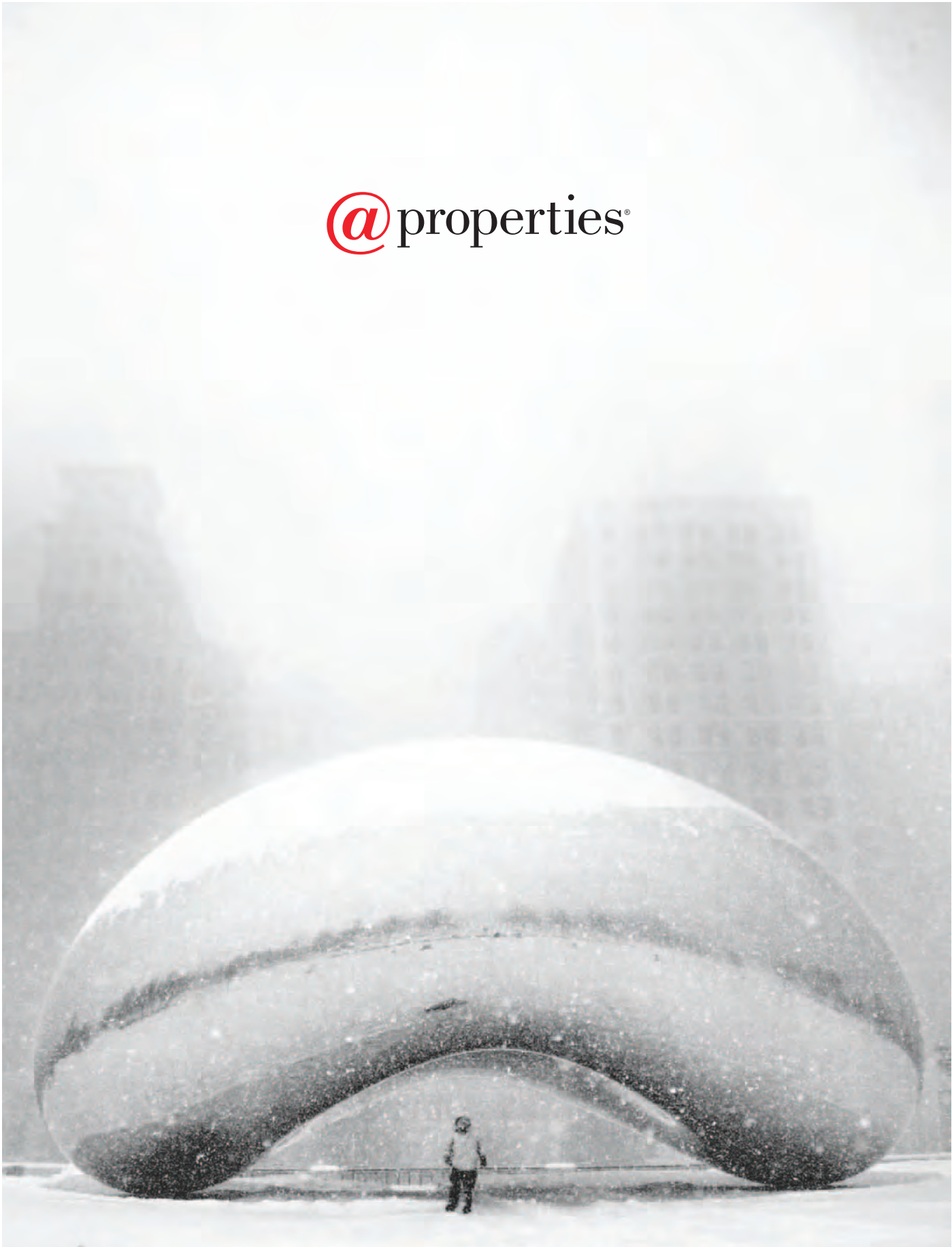
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# Analysis of the 2015 REAL Trends 500

## Franchise/Independent Breakdown of the REAL Trends 500

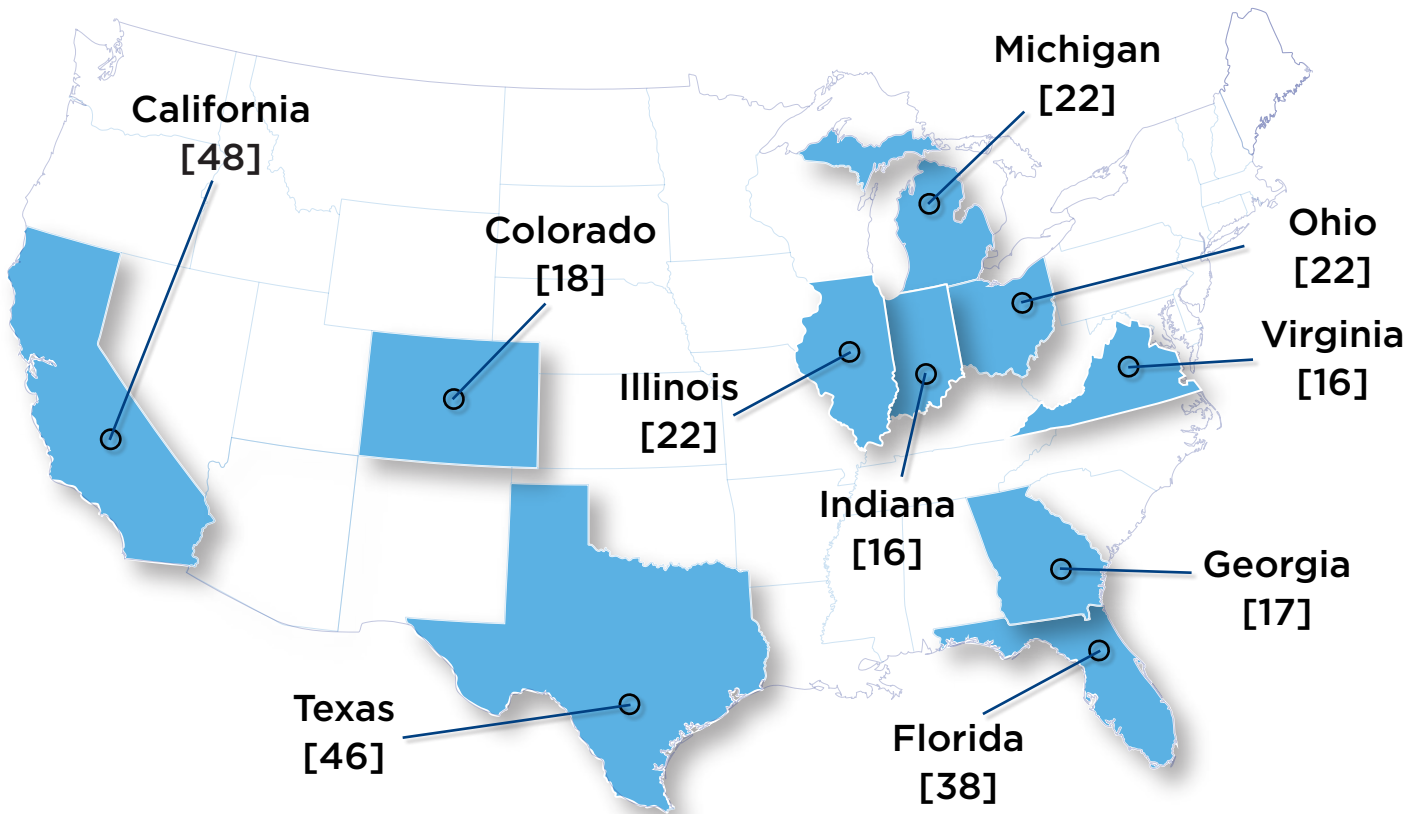
COMPANY	# of Sides	% of Sides	\$ Volume	% of Volume
LeadingRE*	724,143	28.1%	\$216,973,571,807	26.8%
Coldwell Banker	497,006	19.3%	\$166,415,097,377	20.5%
Keller Williams	443,014	17.2%	\$110,429,121,869	13.6%
RE/MAX	287,412	11.1%	\$73,415,159,189	9.1%
Berkshire Hathaway HomeServices	169,558	6.6%	\$54,787,070,132	6.8%
Independent	162,832	6.3%	\$64,034,815,383	7.9%
CENTURY 21	83,960	3.3%	\$20,556,913,310	2.5%
Sotheby's International Realty	52,964	2.1%	\$46,330,405,680	5.7%
ERA	48,753	1.9%	\$11,118,989,319	1.4%
Better Homes and Gardens Real Estate	43,250	1.7%	\$12,080,461,801	1.5%
Realty Executives	23,542	0.9%	\$5,804,516,239	0.7%
HomeSmart	21,380	0.8%	\$6,138,486,221	0.8%
The Corcoran Group	10,346	0.4%	\$18,176,175,000	2.2%
Real Living	5,092	0.2%	\$3,012,697,877	0.4%
Prudential	4,350	0.2%	\$1,211,540,257	0.1%
ZipRealty	2,113	0.1%	\$484,755,000	0.1%

\*NRT and HomeServices have been broken into their component brands or networks. All LeadingRE firms are Independents

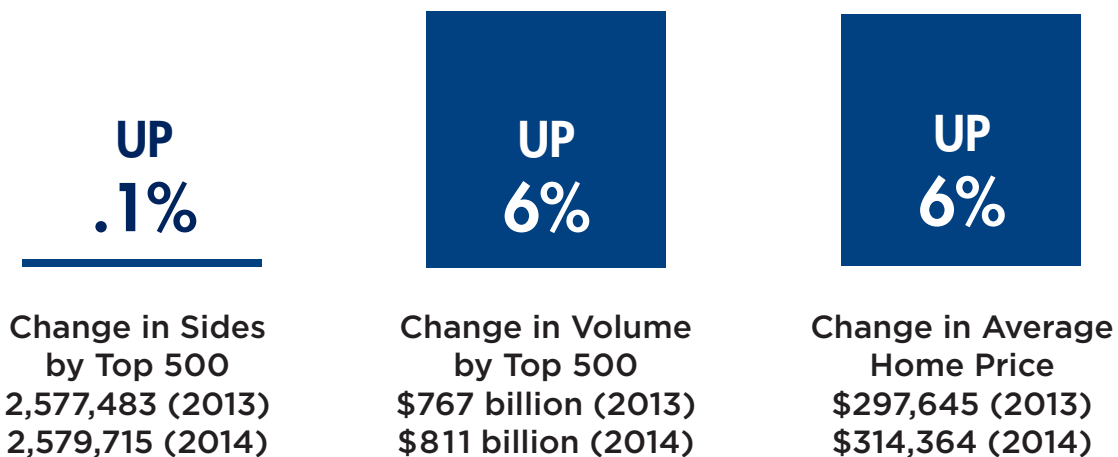
## Diversification of the REAL Trends 500

Type of Business	Number of Firms Involved	Percentage of Top 500
Mortgage Banker/Brokerage	68	14%
Commercial Brokerage	120	24%
Title Insurance Policies	91	18%
Limited Function Referral Office	82	16%
Home Warranty Policies	60	12%
Property Management	95	19%
Real Estate Licensing School	62	12%
New Homes Division	50	10%
Homeowners Insurance Policies	52	10%
Residential Construction	15	3%

## Top States Represented in the REAL Trends 500



## Cumulative Changes: 2013 vs. 2014 for the REAL Trends 500





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**Steve Murray or Amy Broset at**

**303.741.1000 or [abroset@realtrends.com](mailto:abroset@realtrends.com)**



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**50%**

Video accounts for more than 50 percent of all Internet activity.

**1.8 MILLION**

A one-minute video is the equivalent of 1.8 million words, according to Dr. James McQuivery of Forrester Research. That's a lot of reading.

**65%**

100 million Internet users watch online video each day

**100 MILLION**

100 million Internet users watch online video each day

# Top Movers | Transactions

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed sides from 2013 to 2014.

Company	2014 Sides	2013 Sides	Sides Increase over 2013
<b>1. West USA Realty, Inc.</b> Phoenix, AZ	18,122	14,382	3,740
<b>2. Keller Williams Realty</b> Dallas, TX	19,061	16,588	2,473
<b>3. Realty ONE Group</b> Irvine, CA	27,567	25,101	2,466
<b>4. @properties</b> Chicago, IL	12,230	9,890	2,340
<b>5. William Raveis Real Estate, Mortgage and Insurance</b> Shelton, CT	17,400	15,100	2,300
<b>6. Keller Williams Realty Fayetteville</b> Fayetteville, AR	3,835	1,660	2,175
<b>7. Keller Williams Realty Greater Cleveland West/SW</b> Westlake, OH	3,753	1,737	2,016
<b>8. CENTURY 21 Affiliated</b> Madison, WI	11,663	9,850	1,813
<b>9. Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	5,090	3,289	1,801
<b>10. The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	4,989	3,189	1,800
<b>11. Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	4,550	2,762	1,788
<b>12. RE/MAX Integrity</b> Eugene, OR	4,701	2,932	1,769
<b>13. Keller Williams Realty Acadiana</b> Lafayette, LA	4,366	2,726	1,640
<b>14. Keller Williams Metro Center</b> Alexandria, VA	2,439	985	1,454
<b>15. Keller Williams Realty - Willis Management, Inc.</b> Austin, TX	13,218	11,786	1,432
<b>16. Latter &amp; Blum ERA Powered</b> New Orleans, LA	10,954	9,556	1,398
<b>17. Tomlinson Beutler Group of Companies</b> Spokane, WA	9,359	7,972	1,387
<b>18. Keller Williams - Ben Kinney Companies</b> Bellingham, WA	5,322	3,986	1,336
<b>19. Coldwell Banker Legacy</b> Albuquerque, NM	6,260	4,942	1,318
<b>20. Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	2,003	704	1,299
<b>21. Keller Williams Realty Pinnacle Partners Group</b> Lawrenceville, GA	12,551	11,268	1,283
<b>22. Keller Williams - Forward Management</b> Beverly Hills, CA	5,747	4,503	1,244
<b>23. Keller Williams Realty Sunset Corridor/Eugene</b> Beaverton, OR	2,377	1,144	1,233
<b>24. Keller Williams Dallas</b> Dallas, TX	6,095	4,865	1,230

## Top Movers - Transactions cont.

	<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>Sides Increase over 2013</i>
25.	<b>Keller Williams Realty</b> Lubbock, TX	5,201	3,999	1,202
26.	<b>Keller Williams - Lake Norman Cornelius NC, LLC</b> Mooreville, NC	3,601	2,415	1,186
27.	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> San Ramon, CA	4,051	2,909	1,142
28.	<b>Cherry Creek Properties</b> Greenwood Village, CO	5,167	4,053	1,114
29.	<b>Keller Williams Realty Partners</b> Overland Park, KS	3,264	2,175	1,089
30.	<b>RE/MAX Plus</b> Rochester, NY	2,496	1,417	1,079
31.	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Keene, NH	6,106	5,037	1,069
32.	<b>Keller Williams Realty - The Rawls Group</b> Atlanta, GA	10,839	9,830	1,009
33.	<b>Better Homes and Gardens Real Estate Bradfield Properties</b> San Antonio, TX	2,392	1,435	957
34.	<b>Keller Williams Realty</b> Franklin, TN	8,469	7,527	942
35.	<b>Keller Williams Realty</b> Austin, TX	13,128	12,225	903
36.	<b>Keller Williams Realty</b> Fort Worth, TX	3,561	2,663	898
37.	<b>RE/MAX Ability Plus</b> Carmel, IN	3,212	2,322	890
38.	<b>Keller Williams Realty Des Moines</b> Clive, IA	1,818	933	885
39.	<b>LIV/Sierra/Summit Sotheby's International Realty</b> Greenwood Village, CO	5,083	4,204	879
40.	<b>Atlanta Communities Real Estate Brokerage, LLC</b> Marietta, GA	5,021	4,151	870
41.	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	6,241	5,403	838
42.	<b>Coldwell Banker Seacoast Advantage</b> Raleigh, NC	11,077	10,254	823
43.	<b>Premier Sotheby's International Realty</b> Sarasota, FL	4,418	3,636	782
44.	<b>Pacific Sotheby's International Realty</b> San Diego, CA	2,462	1,682	780
45.	<b>The Maine Real Estate Network</b> South Portland, ME	2,880	2,102	778
46.	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	1,632	876	756
47.	<b>Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	10,958	10,203	755
48.	<b>Keller Williams - Brian Smith Mgmt.</b> Denver, CO	3,618	2,889	729
49.	<b>The Keyes Company</b> Miami, FL	10,394	9,710	684
50.	<b>Keller Williams Preferred Realty</b> Raleigh, NC	2,123	1,453	670

# Top Movers | Transaction %

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest percent increase in closed sides from 2013 to 2014.

Company	2014 Sides	2013 Sides	Sides Increase over 2013
<b>1. Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	2,003	704	185%
<b>2. Keller Williams Metro Center</b> Alexandria, VA	2,439	985	148%
<b>3. Keller Williams Realty Fayetteville</b> Fayetteville, AR	3,835	1,660	131%
<b>4. Keller Williams Realty Greater Cleveland West/SW</b> Westlake, OH	3,753	1,737	116%
<b>5. Keller Williams Realty Sunset Corridor/Eugene</b> Beaverton, OR	2,377	1,144	108%
<b>6. Keller Williams Realty Des Moines</b> Clive, IA	1,818	933	95%
<b>7. Keller Williams Kansas City - Northland</b> Gladstone, MO	1,632	876	86%
<b>8. RE/MAX Plus</b> Rochester, NY	2,496	1,417	76%
<b>9. Keller Williams Realty Brazos Valley</b> College Station, TX	1,543	895	72%
<b>10. Better Homes and Gardens Real Estate Bradfield Properties</b> San Antonio, TX	2,392	1,435	67%
<b>11. Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	4,550	2,762	65%
<b>12. RE/MAX Integrity</b> Eugene, OR	4,701	2,932	60%
<b>13. Keller Williams Realty Acadiana</b> Lafayette, LA	4,366	2,726	60%
<b>14. The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	4,989	3,189	56%
<b>15. Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	5,090	3,289	55%
<b>16. Keller Williams Realty Partners</b> Overland Park, KS	3,264	2,175	50%
<b>17. Keller Williams - Lake Norman Cornelius NC, LLC</b> Mooresville, NC	3,601	2,415	49%
<b>18. Pacific Sotheby's International Realty</b> San Diego, CA	2,462	1,682	46%
<b>19. Keller Williams Preferred Realty</b> Raleigh, NC	2,123	1,453	46%
<b>20. Keller Williams Realty, Boston-Metro</b> Boston, MA	1,610	1,107	45%
<b>21. Keller Williams Select Realtors</b> Annapolis, MD	1,693	1,165	45%
<b>22. Keller Williams Realty Sioux Falls</b> Sioux Falls, SD	1,904	1,342	42%
<b>23. Berkshire Hathaway HomeServices Drysdale Properties</b> San Ramon, CA	4,051	2,909	39%
<b>24. Keller Williams Realty Southern Indiana</b> New Albany, IN	1,651	1,188	39%

## Top Movers - Transaction % cont.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>Sides Increase over 2013</i>
<b>25. RE/MAX Ability Plus</b> Carmel, IN	3,212	2,322	38%
<b>26. The Maine Real Estate Network</b> South Portland, ME	2,880	2,102	37%
<b>27. Schuler Bauer Real Estate ERA Powered</b> New Albany, IN	2,216	1,628	36%
<b>28. Keller Williams Realty Knoxville-West</b> Knoxville, TN	2,284	1,678	36%
<b>29. Keller Williams Realty</b> Fort Worth, TX	3,561	2,663	34%
<b>30. Keller Williams - Ben Kinney Companies</b> Bellingham, WA	5,322	3,986	34%
<b>31. Keller Williams Realty Greater Cleveland</b> Cleveland, OH	1,672	1,258	33%
<b>32. Adams, Cameron &amp; Co.</b> Daytona Beach, FL	1,631	1,228	33%
<b>33. Keller Williams Realty Emerald Coast</b> Destin, FL	2,118	1,605	32%
<b>34. Keller Williams Realty</b> Lubbock, TX	5,201	3,999	30%
<b>35. Keller Williams Realty</b> Springfield, MO	1,822	1,403	30%
<b>36. Keller Williams Realty Greater Hartford</b> West Hartford, CT	1,839	1,420	30%
<b>37. Keller Williams Real Estate - Exton</b> Exton, PA	1,971	1,522	30%
<b>38. Miramar International - Bakersfield</b> Bakersfield, CA	1,997	1,558	28%
<b>39. Keller Williams Premier Real Estate</b> Peoria, IL	1,543	1,205	28%
<b>40. Keller Williams - Forward Management</b> Beverly Hills, CA	5,747	4,503	28%
<b>41. Cherry Creek Properties</b> Greenwood Village, CO	5,167	4,053	27%
<b>42. Coldwell Banker Legacy</b> Albuquerque, NM	6,260	4,942	27%
<b>43. Keller Williams Realty - Hendersonville</b> Hendersonville, TN	1,709	1,351	26%
<b>44. Keller Williams Realty Charlotte - SouthPark</b> Charlotte, NC	2,277	1,803	26%
<b>45. West USA Realty, Inc.</b> Phoenix, AZ	18,122	14,382	26%
<b>46. Keller Williams Realty West Monmouth</b> Morganville, NJ	1,842	1,468	25%
<b>47. Keller Williams Realty, Lansing-East</b> Lansing, MI	1,501	1,198	25%
<b>48. Keller Williams Dallas</b> Dallas, TX	6,095	4,865	25%
<b>49. Keller Williams - Brian Smith Mgmt.</b> Denver, CO	3,618	2,889	25%
<b>50. Keller Williams Coastal Realty</b> Portsmouth, NH	1,634	1,306	25%



# Top Movers | Volume

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed sales volume from 2013 to 2014.

Company	2014 Volume	2013 Volume	Sales Increase over 2013
<b>1. NRT LLC</b> Madison, NJ	\$156,653,610,000	\$151,067,866,000	\$5,585,744,000
<b>2. HomeServices of America, Inc.</b> Minneapolis, MN	\$68,276,176,516	\$63,459,972,828	\$4,816,203,688
<b>3. Douglas Elliman Real Estate</b> Huntington Station, NY	\$18,226,432,016	\$14,982,720,273	\$3,243,711,743
<b>4. The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	\$2,696,773,414	\$770,563,277	\$1,926,210,137
<b>5. Realty ONE Group</b> Irvine, CA	\$8,525,267,229	\$7,234,320,209	\$1,290,947,020
<b>6. @properties</b> Chicago, IL	\$5,770,045,188	\$4,506,603,954	\$1,263,441,234
<b>7. Pacific Union International</b> San Francisco, CA	\$6,749,876,175	\$5,528,202,691	\$1,221,673,484
<b>8. William Raveis Real Estate, Mortgage and Insurance</b> Shelton, CT	\$8,106,900,000	\$7,057,140,000	\$1,049,760,000
<b>9. Keller Williams - Forward Management</b> Beverly Hills, CA	\$4,498,454,387	\$3,451,628,281	\$1,046,826,106
<b>10. Pacific Sotheby's International Realty</b> San Diego, CA	\$2,164,794,064	\$1,306,182,248	\$858,611,816
<b>11. ONE Sotheby's International Realty</b> Coral Gables, FL	\$2,380,244,854	\$1,568,886,948	\$811,357,906
<b>12. Keller Williams Metro Center</b> Alexandria, VA	\$1,229,994,068	\$517,534,901	\$712,459,167
<b>13. Keller Williams Realty</b> Dallas, TX	\$4,505,373,558	\$3,814,305,062	\$691,068,496
<b>14. Houlihan Lawrence</b> Rye Brook, NY	\$5,382,062,136	\$4,714,172,984	\$667,889,152
<b>15. LIV/Sierra/Summit Sotheby's International Realty</b> Greenwood Village, CO	\$3,420,208,574	\$2,778,080,880	\$642,127,694
<b>16. Premier Sotheby's International Realty</b> Sarasota, FL	\$3,387,721,636	\$2,771,406,673	\$616,314,963
<b>17. Keller Williams - Ben Kinney Companies</b> Bellingham, WA	\$1,666,630,516	\$1,084,704,550	\$581,925,966
<b>18. Rodeo Realty</b> Beverly Hills, CA	\$4,263,272,181	\$3,682,932,323	\$580,339,858
<b>19. John Aaroe Group</b> Beverly Hills, CA	\$1,833,000,000	\$1,267,009,000	\$565,991,000
<b>20. Keller Williams Realty</b> Austin, TX	\$4,041,890,394	\$3,514,537,295	\$527,353,099
<b>21. Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	\$1,003,860,114	\$515,000,000	\$488,860,114
<b>22. John R. Wood Properties</b> Naples, FL	\$2,154,156,453	\$1,665,391,813	\$488,764,640
<b>23. RE/MAX Gold</b> Fair Oaks, CA	\$3,075,515,550	\$2,600,718,972	\$474,796,578
<b>24. Keller Williams - Cunningham Group</b> Santa Monica, CA	\$2,303,774,650	\$1,832,588,429	\$471,186,221

## Top Movers - Volume cont.

<i>Company</i>	<i>2014 Volume</i>	<i>2013 Volume</i>	<i>Sales Increase over 2013</i>
<b>25. Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	\$678,915,077	\$213,160,383	\$465,754,694
<b>26. Keller Williams Realty Pinnacle Partners Group</b> Lawrenceville, GA	\$2,535,778,917	\$2,073,125,967	\$462,652,950
<b>27. Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	\$1,336,653,359	\$884,363,465	\$452,289,894
<b>28. HÔM Sotheby's International Realty</b> Newport Beach, CA	\$2,176,153,883	\$1,731,275,369	\$444,878,514
<b>29. Keller Williams Realty - Willis Management, Inc.</b> Austin, TX	\$3,404,935,247	\$2,978,893,655	\$426,041,592
<b>30. Keller Williams Realty - The Rawls Group</b> Atlanta, GA	\$3,044,524,693	\$2,648,692,066	\$395,832,627
<b>31. Berkshire Hathaway HomeServices Florida Realty</b> Sunrise, FL	\$2,826,292,347	\$2,437,743,000	\$388,549,347
<b>32. Keller Williams Realty Fayetteville</b> Fayetteville, AR	\$622,397,752	\$236,554,902	\$385,842,850
<b>33. Tomlinson Beutler Group of Companies</b> Spokane, WA	\$1,982,816,822	\$1,621,569,490	\$361,247,332
<b>34. Cherry Creek Properties</b> Greenwood Village, CO	\$1,411,424,409	\$1,052,464,225	\$358,960,184
<b>35. West USA Realty, Inc.</b> Phoenix, AZ	\$2,502,900,537	\$2,149,748,104	\$353,152,433
<b>36. CENTURY 21 Affiliated</b> Madison, WI	\$1,828,711,697	\$1,476,027,269	\$352,684,428
<b>37. Berkshire Hathaway HomeServices Drysdale Properties</b> San Ramon, CA	\$1,590,290,030	\$1,239,370,999	\$350,919,031
<b>38. Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	\$1,605,656,146	\$1,270,369,204	\$335,286,942
<b>39. Michael Saunders &amp; Co.</b> Sarasota, FL	\$2,520,262,064	\$2,186,853,465	\$333,408,599
<b>40. Alain Pinel Realtors</b> Saratoga, CA	\$10,823,469,734	\$10,490,358,839	\$333,110,895
<b>41. Allison James Estates &amp; Homes</b> Carlsbad, CA	\$1,736,301,688	\$1,417,525,910	\$318,775,778
<b>42. Keller Williams Realty Sunset Corridor/Eugene</b> Beaverton, OR	\$653,488,570	\$344,731,282	\$308,757,288
<b>43. Keller Williams Realty Greater Cleveland West/SW</b> Westlake, OH	\$571,285,462	\$265,348,556	\$305,936,906
<b>44. Keller Williams Dallas</b> Dallas, TX	\$1,260,312,792	\$959,464,261	\$300,848,531
<b>45. John L. Scott Real Estate</b> Bellevue, WA	\$5,148,486,692	\$4,848,081,859	\$300,404,833
<b>46. Keller Williams Realty - Roseville</b> Roseville, CA	\$1,557,518,125	\$1,257,270,704	\$300,247,421
<b>47. Keller Williams Realty Acadiana</b> Lafayette, LA	\$713,528,173	\$420,470,596	\$293,057,577
<b>48. HomeSmart</b> Scottsdale, AZ	\$5,088,901,281	\$4,800,000,000	\$288,901,281
<b>49. Latter &amp; Blum ERA Powered</b> New Orleans, LA	\$2,414,954,223	\$2,131,992,426	\$282,961,797
<b>50. Briggs Freeman Sotheby's International Realty</b> Dallas, TX	\$1,955,678,541	\$1,684,201,491	\$271,477,050

# Top Movers | Volume %

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest percent increase in closed sales volume from 2013 to 2014.

Company	2014 Sides	2013 Sides	% Increase in sales volume over 2013
<b>1. The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	\$2,696,773,414	\$770,563,277	250%
<b>2. Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	\$678,915,077	\$213,160,383	218%
<b>3. Keller Williams Realty Fayetteville</b> Fayetteville, AR	\$622,397,752	\$236,554,902	163%
<b>4. Keller Williams Metro Center</b> Alexandria, VA	\$1,229,994,068	\$517,534,901	138%
<b>5. Keller Williams Realty Greater Cleveland West/SW</b> Westlake, OH	\$571,285,462	\$265,348,556	115%
<b>6. Keller Williams Kansas City - Northland</b> Gladstone, MO	\$273,283,619	\$130,663,112	109%
<b>7. Keller Williams Realty Des Moines</b> Clive, IA	\$327,975,088	\$158,506,603	107%
<b>8. Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	\$1,003,860,114	\$515,000,000	95%
<b>9. Keller Williams Realty Sunset Corridor/Eugene</b> Beaverton, OR	\$653,488,570	\$344,731,282	90%
<b>10. RE/MAX Plus</b> Rochester, NY	\$369,512,967	\$210,487,446	76%
<b>11. Keller Williams Realty Acadiana</b> Lafayette, LA	\$713,528,173	\$420,470,596	70%
<b>12. Pacific Sotheby's International Realty</b> San Diego, CA	\$2,164,794,064	\$1,306,182,248	66%
<b>13. Keller Williams Select Realtors</b> Annapolis, MD	\$574,965,173	\$348,632,121	65%
<b>14. Keller Williams Realty Partners</b> Overland Park, KS	\$693,093,579	\$428,932,764	62%
<b>15. Better Homes and Gardens Real Estate Bradfield Properties</b> San Antonio, TX	\$414,469,029	\$266,106,251	56%
<b>16. Keller Williams Realty Brazos Valley</b> College Station, TX	\$283,658,873	\$183,547,116	55%
<b>17. Keller Williams - Ben Kinney Companies</b> Bellingham, WA	\$1,666,630,516	\$1,084,704,550	54%
<b>18. ONE Sotheby's International Realty</b> Coral Gables, FL	\$2,380,244,854	\$1,568,886,948	52%
<b>19. Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	\$1,336,653,359	\$884,363,465	51%
<b>20. Keller Williams Preferred Realty</b> Raleigh, NC	\$491,310,959	\$334,328,805	47%
<b>21. Keller Williams Realty Sioux Falls</b> Sioux Falls, SD	\$355,050,752	\$244,344,259	45%
<b>22. John Aaroe Group</b> Beverly Hills, CA	\$1,833,000,000	\$1,267,009,000	45%
<b>23. Keller Williams Realty Greater Hartford</b> West Hartford, CT	\$429,581,148	\$305,785,052	40%
<b>24. Schuler Bauer Real Estate ERA Powered</b> New Albany, IN	\$348,555,244	\$249,096,854	40%

## Top Movers - Volume % cont.

<i>Company</i>	<i>2014 Sides</i>	<i>2013 Sides</i>	<i>% Increase in sales volume over 2013</i>
<b>25. Keller Williams Realty</b> Fort Worth, TX	\$626,224,458	\$447,624,996	40%
<b>26. Keller Williams Realty, Lansing-East</b> Lansing, MI	\$172,243,347	\$123,282,496	40%
<b>27. Keller Williams - Lake Norman Cornelius NC, LLC</b> Mooresville, NC	\$908,269,169	\$653,952,199	39%
<b>28. Keller Williams Realty</b> Lubbock, TX	\$938,555,205	\$683,036,484	37%
<b>29. Keller Williams Realty Knoxville-West</b> Knoxville, TN	\$436,697,537	\$318,289,442	37%
<b>30. Miramar International - Bakersfield</b> Bakersfield, CA	\$431,733,997	\$315,000,000	37%
<b>31. Keller Williams Realty Southern Indiana</b> New Albany, IN	\$266,112,372	\$194,996,289	36%
<b>32. Keller Williams Realty Emerald Coast</b> Destin, FL	\$461,706,303	\$338,625,485	36%
<b>33. ERA Real Solutions Realty Company, LLC</b> Cincinnati, OH	\$259,943,398	\$191,739,821	36%
<b>34. Keller Williams - Brian Smith Mgmt.</b> Denver, CO	\$996,964,048	\$735,699,713	36%
<b>35. Keller Williams Realty Charlotte - SouthPark</b> Charlotte, NC	\$539,745,910	\$398,602,546	35%
<b>36. Keller Williams Realty - Hendersonville</b> Hendersonville, TN	\$341,766,454	\$252,855,152	35%
<b>37. Keller Williams Coastal Realty</b> Portsmouth, NH	\$395,375,905	\$293,388,169	35%
<b>38. Keller Williams Realty Greater Cleveland</b> Cleveland, OH	\$281,979,903	\$209,299,134	35%
<b>39. Cherry Creek Properties</b> Greenwood Village, CO	\$1,411,424,409	\$1,052,464,225	34%
<b>40. RE/MAX Ability Plus</b> Carmel, IN	\$584,903,780	\$436,348,065	34%
<b>41. Keller Williams Realty - Plymouth</b> Plymouth, MI	\$300,953,652	\$227,169,865	32%
<b>42. Keller Williams Realty Central 75</b> Richardson, TX	\$410,450,813	\$311,135,943	32%
<b>43. Keller Williams Dallas</b> Dallas, TX	\$1,260,312,792	\$959,464,261	31%
<b>44. Keller Williams Realty Centre</b> Columbia, MD	\$519,257,535	\$395,337,293	31%
<b>45. RE/MAX Top Realty</b> Houston, TX	\$309,274,394	\$235,562,022	31%
<b>46. The Maine Real Estate Network</b> South Portland, ME	\$530,846,257	\$405,179,607	31%
<b>47. RE/MAX Fine Properties</b> Sugar Land, TX	\$591,289,336	\$452,828,371	31%
<b>48. Keller Williams - Forward Management</b> Beverly Hills, CA	\$4,498,454,387	\$3,451,628,281	30%
<b>49. Keller Williams Advisor's Realty</b> Cincinnati, OH	\$618,288,021	\$476,319,767	30%
<b>50. Keller Williams Realty Jupiter/Palm Beaches/Treasure Coast</b> Jupiter, FL	\$952,067,876	\$733,829,201	30%

# Top 50 Firms | Average Price

Ranking of the 50 firms in the REAL Trends 500 by sales with the average highest sales price.

Company	2014 Sides	2014 Volume	Average Sale Price
<b>1. ONE Sotheby's International Realty</b> Coral Gables, FL	1,680	\$2,380,244,854	\$1,416,812
<b>2. HÔM Sotheby's International Realty</b> Newport Beach, CA	1,626	\$2,176,153,883	\$1,338,348
<b>3. Alain Pinel Realtors</b> Saratoga, CA	8,283	\$10,823,469,734	\$1,306,709
<b>4. Pacific Union International</b> San Francisco, CA	5,345	\$6,749,876,175	\$1,262,839
<b>5. Washington Fine Properties, LLC</b> Washington, DC	1,603	\$1,954,316,752	\$1,219,162
<b>6. Sereno Group</b> Los Gatos, CA	2,122	\$2,362,000,000	\$1,113,101
<b>7. John Aaroe Group</b> Beverly Hills, CA	1,677	\$1,833,000,000	\$1,093,023
<b>8. Douglas Elliman Real Estate</b> Huntington Station, NY	16,702	\$18,226,432,016	\$1,091,272
<b>9. Zephyr Real Estate</b> San Francisco, CA	1,861	\$1,990,455,178	\$1,069,562
<b>10. Keller Williams - Cunningham Group</b> Santa Monica, CA	2,460	\$2,303,774,650	\$936,494
<b>11. TTR Sotheby's International Realty</b> Washington, DC	2,058	\$1,926,685,452	\$936,193
<b>12. Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	2,520	\$2,260,910,117	\$897,187
<b>13. RE/MAX Estate Properties</b> Palos Verdes Estates, CA	3,765	\$3,324,207,000	\$882,924
<b>14. Pacific Sotheby's International Realty</b> San Diego, CA	2,462	\$2,164,794,064	\$879,283
<b>15. Briggs Freeman Sotheby's International Realty</b> Dallas, TX	2,225	\$1,955,678,541	\$878,957
<b>16. Hammond Residential Real Estate</b> Chestnut Hill, MA	2,167	\$1,841,424,572	\$849,758
<b>17. Rodeo Realty</b> Beverly Hills, CA	5,355	\$4,263,272,181	\$796,129
<b>18. Keller Williams - Forward Management</b> Beverly Hills, CA	5,747	\$4,498,454,387	\$782,748
<b>19. Greenwood King Properties</b> Houston, TX	1,835	\$1,419,341,047	\$773,483
<b>20. J. Rockcliff Realtors</b> Danville, CA	2,615	\$2,009,424,484	\$768,422
<b>21. Premier Sotheby's International Realty</b> Sarasota, FL	4,418	\$3,387,721,636	\$766,800
<b>22. Prominent Properties Sotheby's International Realty</b> Ridgewood, NJ	1,650	\$1,228,000,000	\$744,242
<b>23. RE/MAX Premier Properties</b> Arcadia, CA	2,039	\$1,494,906,795	\$733,157
<b>24. John R. Wood Properties</b> Naples, FL	3,105	\$2,154,156,453	\$693,770

## Top 50 Firms - Average Sale price cont.

	<i>Company</i>	<i>2014 Sides</i>	<i>2014 Volume</i>	<i>Average Sale Price</i>
25.	<b>William Pitt/Julia B. Fee Sotheby's International Realty</b> Stamford, CT	5,088	\$3,487,275,061	\$685,392
26.	<b>Dilbeck Real Estate</b> La Canada, CA	1,926	\$1,307,582,795	\$678,911
27.	<b>LIV/Sierra/Summit Sotheby's International Realty</b> Greenwood Village, CO	5,083	\$3,420,208,574	\$672,872
28.	<b>McEneaney Associates, Inc.</b> Alexandria, VA	2,667	\$1,705,986,427	\$639,665
29.	<b>Houlihan Lawrence</b> Rye Brook, NY	8,419	\$5,382,062,136	\$639,276
30.	<b>RE/MAX Accord</b> Danville, CA	2,556	\$1,623,018,538	\$634,984
31.	<b>First Team Real Estate</b> Irvine, CA	8,524	\$5,312,612,000	\$623,253
32.	<b>RE/MAX Olson &amp; Associates</b> Northridge, CA	1,545	\$921,291,310	\$596,305
33.	<b>Better Homes and Gardens Real Estate Mason-McDuffie</b> Pleasanton, CA	5,509	\$3,262,800,088	\$592,267
34.	<b>Keller Williams Realty - Walnut Creek and Danville</b> Danville, CA	1,786	\$1,005,125,421	\$562,780
35.	<b>Kentwood Real Estate</b> Greenwood Village, CO	3,775	\$2,089,050,576	\$553,391
36.	<b>Russ Lyon/Sotheby's International Realty</b> Scottsdale, AZ	5,228	\$2,885,436,201	\$551,920
37.	<b>The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	4,989	\$2,696,773,414	\$540,544
38.	<b>RE/MAX Gold Coast</b> Ventura, CA	1,812	\$954,389,617	\$526,705
39.	<b>Keller Williams Realty Carmel Valley/Del Mar</b> San Diego, CA	1,756	\$923,876,280	\$526,125
40.	<b>Evergreen Realty - HomeSmart</b> Irvine, CA	1,995	\$1,049,584,940	\$526,108
41.	<b>Keller Williams Realty, Boston-Metro</b> Boston, MA	1,610	\$844,755,196	\$524,693
42.	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	3,070	\$1,605,656,146	\$523,015
43.	<b>RE/MAX Leading Edge</b> Winchester, MA	2,134	\$1,097,230,374	\$514,166
44.	<b>Pinnacle Estate Properties, Inc.</b> Northridge, CA	2,764	\$1,406,123,446	\$508,728
45.	<b>Keller Williams Metro Center</b> Alexandria, VA	2,439	\$1,229,994,068	\$504,303
46.	<b>Chase International Real Estate</b> Zephyr Cove, NV	1,901	\$939,547,242	\$494,238
47.	<b>NRT LLC</b> Madison, NJ	316,970	\$156,653,610,000	\$494,222
48.	<b>CENTURY 21 Commonwealth</b> Natick, MA	2,504	\$1,217,126,516	\$486,073
49.	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	3,899	\$1,844,885,286	\$473,169
50.	<b>@properties</b> Chicago, IL	12,230	\$5,770,045,188	\$471,794

# Top 5 yr. Movers | Transactions

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed transaction sides between 2010 – 2014.

Company	2014 Sides	2010 Sides	Sides Increase between 2010 - 2014
<b>1. HomeServices of America, Inc.</b> Minneapolis, MN	199,634	114,070	85,564
<b>2. NRT LLC</b> Madison, NJ	316,970	259,114	57,856
<b>3. Hanna Holdings, Inc.</b> Pittsburgh, PA	47,753	30,493	17,260
<b>4. Realty ONE Group</b> Irvine, CA	27,567	13,051	14,516
<b>5. Keller Williams Realty</b> Dallas, TX	19,061	10,432	8,629
<b>6. CENTURY 21 Affiliated</b> Madison, WI	11,663	3,351	8,312
<b>7. William Raveis Real Estate, Mortgage and Insurance</b> Shelton, CT	17,400	9,807	7,593
<b>8. Allen Tate Companies</b> Charlotte, NC	19,716	12,266	7,450
<b>9. RE/MAX Results</b> Eden Prairie, MN	18,140	10,970	7,170
<b>10. @properties</b> Chicago, IL	12,230	5,120	7,110
<b>11. The Long &amp; Foster Companies, Inc.</b> Chantilly, VA	72,340	65,284	7,056
<b>12. Keller Williams Realty</b> Franklin, TN	8,469	1,775	6,694
<b>13. Ebby Halliday Real Estate, Inc.</b> Dallas, TX	19,189	12,575	6,614
<b>14. Keller Williams Realty Pinnacle Partners Group</b> Lawrenceville, GA	12,551	6,086	6,465
<b>15. Keller Williams Realty</b> Austin, TX	13,128	6,916	6,212
<b>16. Latter &amp; Blum ERA Powered</b> New Orleans, LA	10,954	4,869	6,085
<b>17. Keller Williams Realty - The Rawls Group</b> Atlanta, GA	10,839	4,970	5,869
<b>18. West USA Realty, Inc.</b> Phoenix, AZ	18,122	12,261	5,861
<b>19. Keller Williams Realty</b> Atlanta, GA	7,884	2,238	5,646
<b>20. Crye-Leike Realtors</b> Memphis, TN	27,179	21,938	5,241
<b>21. Keller Williams Dallas</b> Dallas, TX	6,095	1,151	4,944
<b>22. Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster, PA	12,694	7,865	4,829
<b>23. Keller Williams Realty - Willis Management, Inc.</b> Austin, TX	13,218	8,411	4,807
<b>24. Real Estate One</b> Southfield, MI	22,290	17,542	4,748

## Top 5 yr. Movers - Transactions cont.

	<i>Company</i>	<i>2014 Sides</i>	<i>2010 Sides</i>	<i>Sides Increase between 2010 - 2014</i>
25.	<b>Coldwell Banker United, REALTORS</b> Bryan, TX	23,417	18,851	4,566
26.	<b>Berkshire Hathaway HomeServices MI and Northern IN Real Estate</b> Rockford, MI	8,536	4,563	3,973
27.	<b>Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	4,550	600	3,950
28.	<b>Keller Williams Signature</b> Katy, TX	5,389	1,458	3,931
29.	<b>Douglas Elliman Real Estate</b> Huntington Station, NY	16,702	12,799	3,903
30.	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	6,241	2,358	3,883
31.	<b>Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	10,958	7,176	3,782
32.	<b>Keller Williams Realty Acadiana</b> Lafayette, LA	4,366	594	3,772
33.	<b>Keller Williams - Forward Management</b> Beverly Hills, CA	5,747	1,997	3,750
34.	<b>John L. Scott Real Estate</b> Bellevue, WA	14,048	10,385	3,663
35.	<b>RealtyUSA</b> Williamsville, NY	21,873	18,226	3,647
36.	<b>First Weber Group</b> Madison, WI	13,479	10,017	3,462
37.	<b>Coldwell Banker Bain Seal</b> Bellevue, WA	11,501	8,130	3,371
38.	<b>Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	5,090	1,805	3,285
39.	<b>Parks</b> Brentwood, TN	6,121	2,848	3,273
40.	<b>Keller Williams Realty</b> Lubbock, TX	5,201	1,930	3,271
41.	<b>RE/MAX Alliance</b> Arvada, CO	11,977	8,880	3,097
42.	<b>Keller Williams Realty</b> Tampa, FL	5,670	2,587	3,083
43.	<b>Shorewest, Realtors</b> Brookfield, WI	11,691	8,609	3,082
44.	<b>Watson Realty Corp.</b> Jacksonville, FL	13,459	10,395	3,064
45.	<b>Keller Williams Ballantyne Area</b> Charlotte, NC	3,384	342	3,042
46.	<b>Carolina One Real Estate</b> N. Charleston, SC	8,395	5,385	3,010
47.	<b>Keller Williams - Lake Norman Cornelius NC, LLC</b> Mooresville, NC	3,601	661	2,940
48.	<b>RE/MAX Advantage Plus</b> Savage, MN	5,281	2,348	2,933
49.	<b>Pacific Union International</b> San Francisco, CA	5,345	2,438	2,907
50.	<b>Keller Williams Classic Realty Northwest</b> Maple Grove, MN	3,490	662	2,828



# Top 5 yr. Movers | Transactions %

Ranking of the 50 firms in the REAL Trends 500 by sides with the largest percentage increase in closed transaction sides between 2010 – 2014.

Company	2014 Sides	2010 Sides	Percent Increase in between 2010 - 2014
<b>1. Keller Williams Ballantyne Area</b> Charlotte, NC	3,384	342	889%
<b>2. Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	4,550	600	658%
<b>3. Keller Williams Realty Acadiana</b> Lafayette, LA	4,366	594	635%
<b>4. Keller Williams - Lake Norman Cornelius NC, LLC</b> Mooresville, NC	3,601	661	445%
<b>5. Keller Williams Dallas</b> Dallas, TX	6,095	1,151	430%
<b>6. Keller Williams Classic Realty Northwest</b> Maple Grove, MN	3,490	662	427%
<b>7. Keller Williams Realty</b> Franklin, TN	8,469	1,775	377%
<b>8. Keller Williams WinStar Realty</b> Idaho Falls, ID	2,711	577	370%
<b>9. Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	3,070	684	349%
<b>10. Keller Williams Advisor's Realty</b> Cincinnati, OH	2,999	693	333%
<b>11. Keller Williams Realty Services</b> Mandeville, LA	1,986	508	291%
<b>12. Keller Williams Signature</b> Katy, TX	5,389	1,458	270%
<b>13. Keller Williams Realty</b> Atlanta, GA	7,884	2,238	252%
<b>14. CENTURY 21 Affiliated</b> Madison, WI	11,663	3,351	248%
<b>15. RE/MAX Synergy</b> Orland Park, IL	2,025	591	243%
<b>16. Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula, CA	3,634	1,115	226%
<b>17. Keller Williams Realty Greater Cleveland West/SW</b> Westlake, OH	3,753	1,181	218%
<b>18. Keller Williams Crofton/Ft. Meade</b> Millersville, MD	1,671	530	215%
<b>19. Keller Williams Realty Central 75</b> Richardson, TX	1,790	576	211%
<b>20. Keller Williams Realty - CH Realty Investments LLC</b> Alpharetta, GA	4,135	1,364	203%
<b>21. Keller Williams Capital Properties</b> Washington, DC	3,117	1,041	199%
<b>22. Keller Williams Realty Professionals</b> Portland, OR	2,869	963	198%
<b>23. Keller Williams - Forward Management</b> Beverly Hills, CA	5,747	1,997	188%
<b>24. RE/MAX Crossroads</b> Strongsville, OH	3,671	1,278	187%

## Top 5 yr. Movers - Transactions % cont.

	<i>Company</i>	<i>2014 Sides</i>	<i>2010 Sides</i>	<i>Percent Increase in between 2014 - 2010</i>
25.	<b>RE/MAX Ability Plus</b> Carmel, IN	3,212	1,120	187%
26.	<b>Keller Williams Chervenik Realty</b> Stow, OH	2,739	956	187%
27.	<b>Keller Williams Realty Rockwall</b> Rockwall, TX	1,766	618	186%
28.	<b>Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	5,090	1,805	182%
29.	<b>Keller Williams Realty West</b> Saint Charles, MO	1,544	552	180%
30.	<b>Keller Williams Realty, Lansing-East</b> Lansing, MI	1,501	540	178%
31.	<b>Your Castle Real Estate, Inc.</b> Denver, CO	3,249	1,178	176%
32.	<b>Keller Williams Realty Platinum Partners, Inc.</b> Lee's Summit, MO	1,562	577	171%
33.	<b>Keller Williams Realty-Madison</b> Madison, WI	2,426	897	170%
34.	<b>Keller Williams Realty</b> Lubbock, TX	5,201	1,930	169%
35.	<b>Keller Williams Realty Greater Cleveland</b> Cleveland, OH	1,672	631	165%
36.	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	6,241	2,358	165%
37.	<b>Keller Williams Realty Partners</b> Overland Park, KS	3,264	1,245	162%
38.	<b>Keller Williams Realty Portland Premiere</b> Portland, OR	1,951	746	162%
39.	<b>RE/MAX Preferred Group</b> Cincinnati, OH	2,021	774	161%
40.	<b>Keller Williams Coastal Realty</b> Portsmouth, NH	1,634	628	160%
41.	<b>Keller Williams Realty - Meggers Management Group</b> Visalia, CA	3,687	1,420	160%
42.	<b>TTR Sotheby's International Realty</b> Washington, DC	2,058	795	159%
43.	<b>Sereno Group</b> Los Gatos, CA	2,122	826	157%
44.	<b>Keller Williams Consultants Realty</b> Dublin, OH	2,704	1,057	156%
45.	<b>Keller Williams Realty Emerald Coast</b> Destin, FL	2,118	831	155%
46.	<b>Keller Williams Realty, Boston-Metro</b> Boston, MA	1,610	634	154%
47.	<b>Keller Williams Real Estate - Exton</b> Exton, PA	1,971	781	152%
48.	<b>Keller Williams Realty - Plymouth</b> Plymouth, MI	1,838	730	152%
49.	<b>Keller Williams Portland Central</b> Portland, OR	1,733	693	150%
50.	<b>Keller Williams Realty Coastal Area Partners</b> Savannah, GA	3,173	1,273	149%

# Top 5 yr. Movers | Sales Volume

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed sales volume between 2010 – 2014.

	<i>Company</i>	<i>2014 sales volume</i>	<i>2010 sales volume</i>	<i>Volume Increase between 2010 - 2014</i>
1.	<b>NRT LLC</b> Madison, NJ	\$156,653,610,000	\$112,852,906,000	\$43,800,704,000
2.	<b>HomeServices of America, Inc.</b> Minneapolis, MN	\$68,276,176,516	\$32,708,281,470	\$35,567,895,046
3.	<b>Douglas Elliman Real Estate</b> Huntington Station, NY	\$18,226,432,016	\$11,468,750,850	\$6,757,681,166
4.	<b>Realty ONE Group</b> Irvine, CA	\$8,525,267,229	\$2,187,488,566	\$6,337,778,663
5.	<b>Pacific Union International</b> San Francisco, CA	\$6,749,876,175	\$2,235,277,131	\$4,514,599,044
6.	<b>Alain Pinel Realtors</b> Saratoga, CA	\$10,823,469,734	\$6,768,705,081	\$4,054,764,653
7.	<b>Hanna Holdings, Inc.</b> Pittsburgh, PA	\$9,256,858,332	\$5,336,538,713	\$3,920,319,619
8.	<b>The Long &amp; Foster Companies, Inc.</b> Chantilly, VA	\$25,906,560,923	\$22,057,801,055	\$3,848,759,868
9.	<b>William Raveis Real Estate, Mortgage and Insurance</b> Shelton, CT	\$8,106,900,000	\$4,372,697,882	\$3,734,202,118
10.	<b>@properties</b> Chicago, IL	\$5,770,045,188	\$2,065,160,441	\$3,704,884,747
11.	<b>Ebby Halliday Real Estate, Inc.</b> Dallas, TX	\$6,644,443,857	\$3,644,312,351	\$3,000,131,506
12.	<b>Keller Williams - Forward Management</b> Beverly Hills, CA	\$4,498,454,387	\$1,532,418,417	\$2,966,035,970
13.	<b>Rodeo Realty</b> Beverly Hills, CA	\$4,263,272,181	\$1,785,014,053	\$2,478,258,128
14.	<b>Keller Williams Realty</b> Dallas, TX	\$4,505,373,558	\$2,124,290,991	\$2,381,082,567
15.	<b>Keller Williams Realty</b> Austin, TX	\$4,041,890,394	\$1,756,117,162	\$2,285,773,232
16.	<b>Real Estate One</b> Southfield, MI	\$4,274,116,238	\$2,117,133,000	\$2,156,983,238
17.	<b>The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	\$2,696,773,414	\$579,923,655	\$2,116,849,759
18.	<b>RE/MAX Results</b> Eden Prairie, MN	\$4,213,356,415	\$2,160,247,981	\$2,053,108,434
19.	<b>Houlihan Lawrence</b> Rye Brook, NY	\$5,382,062,136	\$3,389,961,944	\$1,992,100,192
20.	<b>Premier Sotheby's International Realty</b> Sarasota, FL	\$3,387,721,636	\$1,464,322,769	\$1,923,398,867
21.	<b>Coldwell Banker United, REALTORS</b> Bryan, TX	\$5,804,207,412	\$3,983,633,188	\$1,820,574,224
22.	<b>Allen Tate Companies</b> Charlotte, NC	\$4,519,169,927	\$2,724,155,657	\$1,795,014,270
23.	<b>Keller Williams Realty - The Rawls Group</b> Atlanta, GA	\$3,044,524,693	\$1,277,233,552	\$1,767,291,141
24.	<b>John L. Scott Real Estate</b> Bellevue, WA	\$5,148,486,692	\$3,405,515,000	\$1,742,971,692

## Top 5 yr. Movers - Volume cont.

	<i>Company</i>	<i>2014 sales volume</i>	<i>2010 sales volume</i>	<i>Volume Increase between 2010 - 2014</i>
25.	<b>Keller Williams Realty - Willis Management, Inc.</b> Austin, TX	\$3,404,935,247	\$1,752,318,302	\$1,652,616,945
26.	<b>Coldwell Banker Bain Seal</b> Bellevue, WA	\$4,950,148,788	\$3,313,251,879	\$1,636,896,909
27.	<b>Keller Williams Realty</b> Franklin, TN	\$1,881,772,311	\$277,306,266	\$1,604,466,045
28.	<b>Sereno Group</b> Los Gatos, CA	\$2,362,000,000	\$803,000,000	\$1,559,000,000
29.	<b>Keller Williams Realty Pinnacle Partners Group</b> Lawrenceville, GA	\$2,535,778,917	\$1,051,834,423	\$1,483,944,494
30.	<b>RE/MAX Alliance</b> Arvada, CO	\$3,742,818,282	\$2,330,353,848	\$1,412,464,434
31.	<b>CENTURY 21 Affiliated</b> Madison, WI	\$1,828,711,697	\$440,327,255	\$1,388,384,442
32.	<b>RE/MAX Estate Properties</b> Palos Verdes Estates, CA	\$3,324,207,000	\$1,961,000,000	\$1,363,207,000
33.	<b>Latter &amp; Blum ERA Powered</b> New Orleans, LA	\$2,414,954,223	\$1,057,078,394	\$1,357,875,829
34.	<b>Berkshire Hathaway HomeServices Americana Holdings</b> Henderson, NV	\$2,749,694,526	\$1,394,166,418	\$1,355,528,108
35.	<b>Keller Williams Realty</b> Atlanta, GA	\$1,714,121,495	\$380,000,000	\$1,334,121,495
36.	<b>Crye-Leike Realtors</b> Memphis, TN	\$4,796,994,624	\$3,471,197,012	\$1,325,797,612
37.	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	\$1,736,301,688	\$428,796,805	\$1,307,504,883
38.	<b>RE/MAX Gold</b> Fair Oaks, CA	\$3,075,515,550	\$1,780,614,837	\$1,294,900,713
39.	<b>TTR Sotheby's International Realty</b> Washington, DC	\$1,926,685,452	\$675,000,000	\$1,251,685,452
40.	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	\$1,605,656,146	\$379,891,000	\$1,225,765,146
41.	<b>Keller Williams Capital Properties</b> Washington, DC	\$1,466,628,564	\$321,091,953	\$1,145,536,611
42.	<b>Parks</b> Brentwood, TN	\$1,703,128,125	\$559,604,722	\$1,143,523,403
43.	<b>Michael Saunders &amp; Co.</b> Sarasota, FL	\$2,520,262,064	\$1,389,505,745	\$1,130,756,319
44.	<b>CENTURY 21 New Millennium</b> Alexandria, VA	\$2,380,706,499	\$1,286,300,313	\$1,094,406,186
45.	<b>Baird &amp; Warner</b> Chicago, IL	\$4,191,875,524	\$3,100,000,000	\$1,091,875,524
46.	<b>Keller Williams Signature</b> Katy, TX	\$1,375,192,711	\$297,434,311	\$1,077,758,400
47.	<b>William Pitt/Julia B. Fee Sotheby's International Realty</b> Stamford, CT	\$3,487,275,061	\$2,460,832,154	\$1,026,442,907
48.	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	\$2,465,448,773	\$1,443,562,389	\$1,021,886,384
49.	<b>Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster, PA	\$2,380,714,780	\$1,385,991,588	\$994,723,192
50.	<b>Kentwood Real Estate</b> Greenwood Village, CO	\$2,089,050,576	\$1,102,798,704	\$986,251,872

# Top 5 yr. Movers | Volume %

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest percentage increase in closed sales volume between 2010 – 2014.

	<i>Company</i>	<i>2014 sales volume</i>	<i>2010 sales volume</i>	<i>Volume % Increase between 2010 - 2014</i>
1.	<b>Keller Williams Ballantyne Area</b> Charlotte, NC	\$794,222,036	\$58,433,491	1259%
2.	<b>Keller Williams Realty Acadiana</b> Lafayette, LA	\$713,528,173	\$92,886,447	668%
3.	<b>Keller Williams Realty</b> Franklin, TN	\$1,881,772,311	\$277,306,266	579%
4.	<b>Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	\$1,003,860,114	\$160,000,000	527%
5.	<b>Keller Williams Classic Realty Northwest</b> Maple Grove, MN	\$795,812,927	\$129,125,905	516%
6.	<b>Keller Williams - Lake Norman Cornelius NC, LLC</b> Mooresville, NC	\$908,269,169	\$172,104,365	428%
7.	<b>Keller Williams Realty Services</b> Mandeville, LA	\$367,471,524	\$73,321,290	401%
8.	<b>Keller Williams WinStar Realty</b> Idaho Falls, ID	\$433,074,648	\$88,660,034	388%
9.	<b>The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	\$2,696,773,414	\$579,923,655	365%
10.	<b>Keller Williams Signature</b> Katy, TX	\$1,375,192,711	\$297,434,311	362%
11.	<b>RE/MAX Synergy</b> Orland Park, IL	\$311,682,610	\$67,721,569	360%
12.	<b>Keller Williams Capital Properties</b> Washington, DC	\$1,466,628,564	\$321,091,953	357%
13.	<b>Keller Williams Realty</b> Atlanta, GA	\$1,714,121,495	\$380,000,000	351%
14.	<b>Keller Williams Advisor's Realty</b> Cincinnati, OH	\$618,288,021	\$140,657,867	340%
15.	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	\$1,605,656,146	\$379,891,000	323%
16.	<b>CENTURY 21 Affiliated</b> Madison, WI	\$1,828,711,697	\$440,327,255	315%
17.	<b>Keller Williams Realty Greater Cleveland West/SW</b> Westlake, OH	\$571,285,462	\$139,331,324	310%
18.	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	\$1,736,301,688	\$428,796,805	305%
19.	<b>Realty ONE Group</b> Irvine, CA	\$8,525,267,229	\$2,187,488,566	290%
20.	<b>Keller Williams Dallas</b> Dallas, TX	\$1,260,312,792	\$330,911,675	281%
21.	<b>Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula, CA	\$996,055,735	\$274,641,511	263%
22.	<b>Keller Williams Realty, Lansing-East</b> Lansing, MI	\$172,243,347	\$47,833,670	260%
23.	<b>Keller Williams Realty Central 75</b> Richardson, TX	\$410,450,813	\$115,150,388	256%
24.	<b>Keller Williams Crofton/Ft. Meade</b> Millersville, MD	\$458,773,007	\$128,906,377	256%

## Top 5 yr. Movers - Volume % cont.

	<i>Company</i>	<i>2014 sales volume</i>	<i>2010 sales volume</i>	<i>Volume % Increase between 2014 - 2010</i>
25.	<b>Keller Williams Realty Professionals</b> Portland, OR	\$973,034,838	\$274,104,241	255%
26.	<b>Keller Williams Realty - Meggers Management Group</b> Visalia, CA	\$1,078,274,697	\$307,159,724	251%
27.	<b>RE/MAX Anchor &amp; Affinity Plus</b> Punta Gorda, FL	\$467,045,555	\$133,239,003	251%
28.	<b>Keller Williams Realty Partners</b> Overland Park, KS	\$693,093,579	\$212,244,472	227%
29.	<b>RE/MAX Crossroads</b> Strongsville, OH	\$474,048,350	\$149,611,238	217%
30.	<b>Keller Williams Realty - CH Realty Investments LLC</b> Alpharetta, GA	\$1,078,701,372	\$341,627,221	216%
31.	<b>Keller Williams Realty Platinum Partners, Inc.</b> Lee's Summit, MO	\$266,339,951	\$85,083,096	213%
32.	<b>Keller Williams Realty - Plymouth</b> Plymouth, MI	\$300,953,652	\$96,145,713	213%
33.	<b>Keller Williams Chervenik Realty</b> Stow, OH	\$404,337,910	\$131,171,747	208%
34.	<b>Parks</b> Brentwood, TN	\$1,703,128,125	\$559,604,722	204%
35.	<b>RE/MAX Advance Realty</b> South Miami, FL	\$477,459,343	\$157,297,439	204%
36.	<b>Pacific Union International</b> San Francisco, CA	\$6,749,876,175	\$2,235,277,131	202%
37.	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	\$273,283,619	\$90,600,627	202%
38.	<b>Keller Williams Coastal Realty</b> Portsmouth, NH	\$395,375,905	\$131,718,503	200%
39.	<b>Keller Williams Realty</b> Lubbock, TX	\$938,555,205	\$313,163,053	200%
40.	<b>Keller Williams Realty-Madison</b> Madison, WI	\$554,817,808	\$186,123,660	198%
41.	<b>Your Castle Real Estate, Inc.</b> Denver, CO	\$910,000,000	\$306,000,000	197%
42.	<b>Keller Williams Realty Portland Premiere</b> Portland, OR	\$644,231,093	\$217,985,129	196%
43.	<b>Sereno Group</b> Los Gatos, CA	\$2,362,000,000	\$803,000,000	194%
44.	<b>Keller Williams Realty Rockwall</b> Rockwall, TX	\$366,533,692	\$124,726,910	194%
45.	<b>Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	\$1,336,653,359	\$455,055,198	194%
46.	<b>Keller Williams - Forward Management</b> Beverly Hills, CA	\$4,498,454,387	\$1,532,418,417	194%
47.	<b>Keller Williams Classic Realty</b> Coon Rapids, MN	\$350,369,755	\$120,538,177	191%
48.	<b>Keller Williams Consultants Realty</b> Dublin, OH	\$577,682,023	\$201,871,077	186%
49.	<b>Keller Williams Realty Emerald Coast</b> Destin, FL	\$461,706,303	\$161,605,136	186%
50.	<b>TTR Sotheby's International Realty</b> Washington, DC	\$1,926,685,452	\$675,000,000	185%

# Top Core Service Providers

Ranking of the 50 firms in the REAL Trends 500 by total core services transactions.

<i>Company</i>	<i>Mortgage Transactions</i>	<i>Title Transactions</i>	<i>Home Warranty Transactions</i>	<i>Property Casualty Ins. Transactions</i>	<i>Escrow Transactions</i>	<i>Total Core Services Transactions</i>
<b>1. NRT LLC</b> Madison, NJ	27,788	140,603	40,994	2,555	-	211,940
<b>2. HomeServices of America, Inc.</b> Minneapolis, MN	14,300	73,438	38,817	11,133	29,547	167,235
<b>3. Hanna Holdings, Inc.</b> Pittsburgh, PA	6,857	10,140	13,692	11,375	-	42,064
<b>4. The Long &amp; Foster Companies, Inc.</b> Chantilly, VA	7,414	14,203	10,208	5,681	-	37,506
<b>5. Crye-Leike Realtors</b> Memphis, TN	791	10,998	4,238	1,100	-	17,127
<b>6. Allen Tate Companies</b> Charlotte, NC	1,242	4,948	4,609	5,715	-	16,514
<b>7. Shorewest, Realtors</b> Brookfield, WI	1,157	10,082	3,762	1,048	-	16,049
<b>8. Berkshire Hathaway HomeServices California</b> Cerritos, CA	631	9,226	1,470	-	-	11,327
<b>9. Sibcy Cline Realtors</b> Cincinnati, OH	745	2,232	5,636	701	-	9,314
<b>10. Real Estate One</b> Southfield, MI	1,519	7,020	-	757	-	9,296
<b>11. First Team Real Estate</b> Irvine, CA	-	3,489	-	-	5,540	9,029
<b>12. Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster, PA	1,093	4,328	1,469	944	-	7,834
<b>13. Berkshire Hathaway HomeServices MI / N. IN R.E.</b> Rockford, MI	592	5,841	1,038	-	-	7,471
<b>14. NP Dodge</b> Omaha, NE	392	3,852	1,025	150	-	5,419
<b>15. Berkshire Hathaway HomeServices PenFed Realty</b> Reston, VA	837	2,157	2,023	-	-	5,017
<b>16. William Raveis Real Estate, Mortgage and Insurance</b> Shelton, CT	2,367	531	-	2,052	-	4,950
<b>17. First Weber Group</b> Madison, WI	-	-	4,495	-	-	4,495
<b>18. Baird &amp; Warner</b> Chicago, IL	1,684	2,792	-	-	-	4,476
<b>19. Berkshire Hathaway HomeServices Select Properties</b> St. Louis, MO	396	2,179	1,598	-	-	4,173
<b>20. Carolina One Real Estate</b> N. Charleston, SC	571	1,456	1,753	236	-	4,016
<b>21. McColly Real Estate</b> Scherverville, IN	-	3,041	744	-	-	3,785

## Top Core Service Providers cont.

<i>Company</i>	<i>Mortgage Transactions</i>	<i>Title Transactions</i>	<i>Home Warranty Transactions</i>	<i>Property Casualty Ins. Transactions</i>	<i>Escrow Transactions</i>	<i>Total Core Services Transactions</i>
<b>22. The Keyes Company</b> Miami, FL	439	1,880	-	1,430	-	3,749
<b>23. Keller Williams Realty</b> Dallas, TX	774	754	1,421	425	-	3,374
<b>24. Watson Realty Corp.</b> Jacksonville, FL	639	2,638	-	-	-	3,277
<b>25. Pinnacle Estate Properties, Inc.</b> Northridge, CA	-	3,144	-	-	-	3,144
<b>26. Lyon Real Estate</b> Sacramento, CA	661	-	2,092	161	-	2,914
<b>27. ERA First Advantage Realty, Inc.</b> Newburgh, IN	212	1,220	1,202	259	-	2,893
<b>28. CENTURY 21 New Millennium</b> Alexandria, VA	499	2,323	-	-	-	2,822
<b>29. Cutler Real Estate</b> Canton, OH	-	1,609	998	133	-	2,740
<b>30. Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	352	699	-	1,472	-	2,523
<b>31. Berkshire Hathaway HomeServices Florida Realty</b> Sunrise, FL	-	2,513	-	-	-	2,513
<b>32. Berkshire Hathaway HomeServices Ambassador R. E.</b> Omaha, NE	-	2,403	-	-	-	2,403
<b>33. Rose &amp; Womble Realty</b> Virginia Beach, VA	494	1,275	575	-	-	2,344
<b>34. RealtyUSA</b> Williamsville, NY	1,837	-	496	-	-	2,333
<b>35. Coldwell Banker The Real Estate Group, Inc.</b> Appleton, WI	159	1,301	830	-	-	2,290
<b>36. Five Star Real Estate</b> Grand Rapids, MI	-	2,225	-	-	-	2,225
<b>37. Better Homes and Gardens R. E. The Masiello Group</b> Keene, NH	403	1,261	302	255	-	2,221
<b>38. Coldwell Banker Weir Manuel</b> Bingham Farms, MI	-	2,214	-	-	-	2,214
<b>39. Ruhl&amp;Ruhl Realtors</b> Davenport, IA	557	-	1,308	308	-	2,173
<b>39. The Group, Inc. Real Estate</b> Fort Collins, CO	559	1,614	-	-	-	2,173
<b>41. RE/MAX Select Realty</b> Wexford, PA	2,072	-	-	-	-	2,072
<b>42. Berkshire Hathaway HomeServices Florida Prop. Grp.</b> Trinity, FL	89	1,230	619	-	112	2,050
<b>43. Stark Company Realtors</b> Madison, WI	69	862	1,064	-	-	1,995
<b>44. Michael Saunders &amp; Co.</b> Sarasota, FL	243	1,329	378	-	-	1,950
<b>45. Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach, VA	648	1,300	-	-	-	1,948



## Top Core Service Providers cont.

	<i>Mortgage Transactions</i>	<i>Title Transactions</i>	<i>Home Warranty Transactions</i>	<i>Property Casualty Ins. Transactions</i>	<i>Escrow Transactions</i>	<i>Total Core Services Transactions</i>
<b>46. Parks</b> Brentwood, TN	381	1,550	-	-	-	1,931
<b>47. Ultima Real Estate</b> Dallas, TX	-	-	1,900	-	-	1,900
<b>48. RE/MAX of Reading</b> Wyomissing, PA	297	1,178	393	10	-	1,878
<b>49. M. J. Peterson Real Estate, Inc.</b> Amherst, NY	1,745	-	-	-	-	1,745
<b>50. The AgentOwned Realty Co.</b> Mt. Pleasant, SC	-	870	372	420	-	1,662

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# The Billionaire's Club

The firm name, president or CEO, headquarters and sales volume of the 169 firms that closed at least one billion dollars worth of real estate in 2014 are listed below.

	<i>Company</i>	<i>Principal</i>	<i>2014 Sales Volume</i>
1.	<b>NRT LLC</b> Madison, NJ	Bruce Zipf	\$156,653,610,000
2.	<b>HomeServices of America, Inc.</b> Minneapolis, MN	Ronald J. Peltier	\$68,276,176,516
3.	<b>The Long &amp; Foster Companies, Inc.</b> Chantilly, VA	P. Wesley Foster, Jr.	\$25,906,560,923
4.	<b>Douglas Elliman Real Estate</b> Huntington Station, NY	Dorothy Herman	\$18,226,432,016
5.	<b>Alain Pinel Realtors</b> Saratoga, CA	Paul L. Hulme	\$10,823,469,734
6.	<b>Hanna Holdings, Inc.</b> Pittsburgh, PA	Howard W. Hanna III	\$9,256,858,332
7.	<b>Realty ONE Group</b> Irvine, CA	Kuba Jewgieniew	\$8,525,267,229
8.	<b>William Raveis Real Estate, Mortgage and Insurance</b> Shelton, CT	William M. Raveis	\$8,106,900,000
9.	<b>Pacific Union International</b> San Francisco, CA	Mark McLaughlin	\$6,749,876,175
10.	<b>Ebby Halliday Real Estate, Inc.</b> Dallas, TX	Mary Frances Burleson	\$6,644,443,857
11.	<b>Coldwell Banker United, REALTORS</b> Bryan, TX	Richard Smith	\$5,804,207,412
12.	<b>@properties</b> Chicago, IL	Michael Golden	\$5,770,045,188
13.	<b>Houlihan Lawrence</b> Rye Brook, NY	Nancy Seaman	\$5,382,062,136
14.	<b>First Team Real Estate</b> Irvine, CA	Cameron Merage	\$5,312,612,000
15.	<b>John L. Scott Real Estate</b> Bellevue, WA	J. Lennox Scott	\$5,148,486,692
16.	<b>HomeSmart</b> Scottsdale, AZ	Matt Widdows	\$5,088,901,281
17.	<b>Coldwell Banker Bain/Seal</b> Bellevue, WA	William Riss	\$4,950,148,788
18.	<b>Crye-Leike Realtors</b> Memphis, TN	Harold E. Crye	\$4,796,994,624
19.	<b>Allen Tate Companies</b> Charlotte, NC	Allen Tate	\$4,519,169,927
20.	<b>Keller Williams Realty</b> Dallas, TX	David Osborn	\$4,505,373,558
21.	<b>Keller Williams - Forward Management</b> Beverly Hills, CA	Paul Morris	\$4,498,454,387
22.	<b>Real Estate One</b> Southfield, MI	Dan Elsea	\$4,274,116,238
23.	<b>Rodeo Realty</b> Beverly Hills, CA	Syd Leibovitch	\$4,263,272,181
24.	<b>RE/MAX Results</b> Eden Prairie, MN	John Collopy	\$4,213,356,415

## The Billionaire's Club cont.

	<i>Company</i>	<i>Principal</i>	<i>2014 Sales Volume</i>
25.	<b>Baird &amp; Warner</b> Chicago, IL	Stephen Baird	\$4,191,875,524
26.	<b>Keller Williams Realty</b> Austin, TX	Mary Tennant	\$4,041,890,394
27.	<b>RE/MAX Alliance</b> Arvada, CO	Chad Ochsner	\$3,742,818,282
28.	<b>William Pitt/Julia B. Fee Sotheby's International Realty</b> Stamford, CT	Paul Breunich	\$3,487,275,061
29.	<b>LIV/Sierra/Summit Sotheby's International Realty</b> Greenwood Village, CO	Scott Webber	\$3,420,208,574
30.	<b>Keller Williams Realty - Willis Management, Inc.</b> Austin, TX	Mark Willis	\$3,404,935,247
31.	<b>Premier Sotheby's International Realty</b> Sarasota, FL	Judith Green	\$3,387,721,636
32.	<b>RealtyUSA</b> Williamsville, NY	Merle L. Whitehead	\$3,377,100,941
33.	<b>RE/MAX Estate Properties</b> Palos Verdes Estates, CA	Sandra Sanders	\$3,324,207,000
34.	<b>Better Homes and Gardens Real Estate Mason-McDuffie</b> Pleasanton, CA	Ed Krafchow	\$3,262,800,088
35.	<b>RE/MAX Gold</b> Fair Oaks, CA	James O'Bryon	\$3,075,515,550
36.	<b>Keller Williams Realty - The Rawls Group</b> Atlanta, GA	Jean Rawls	\$3,044,524,693
37.	<b>Russ Lyon/Sotheby's International Realty</b> Scottsdale, AZ	D. Deems Dickinson	\$2,885,436,201
38.	<b>Berkshire Hathaway HomeServices Florida Realty</b> Sunrise, FL	Rei Mesa	\$2,826,292,347
39.	<b>Berkshire Hathaway HomeServices Americana Holdings</b> Henderson, NV	Mark Stark	\$2,749,694,526
40.	<b>The Herman Group: Shorewood Realtors and ERA Herman Group</b> Denver, CO	Roger Herman	\$2,696,773,414
41.	<b>First Weber Group</b> Madison, WI	James R. Imhoff Jr.	\$2,684,085,057
42.	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Reston, VA	Kevin Wiles	\$2,663,815,304
43.	<b>Lyon Real Estate</b> Sacramento, CA	Pat Shea	\$2,603,066,436
44.	<b>Watson Realty Corp.</b> Jacksonville, FL	William A. Watson, Jr.	\$2,569,342,767
45.	<b>The Keyes Company</b> Miami, FL	Mike Pappas	\$2,547,271,963
46.	<b>Keller Williams Realty Pinnacle Partners Group</b> Lawrenceville, GA	Bryan Fair	\$2,535,778,917
47.	<b>Michael Saunders &amp; Co.</b> Sarasota, FL	Michael Saunders	\$2,520,262,064
48.	<b>West USA Realty, Inc.</b> Phoenix, AZ	Clint Fouts	\$2,502,900,537
49.	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	Mark Woodroof	\$2,465,448,773
50.	<b>RE/MAX Equity Group</b> Portland, OR	Alan Mehrwein	\$2,422,164,074

## The Billionaire's Club cont.

	<i>Company</i>	<i>Principal</i>	<i>2014 Sales Volume</i>
51.	<b>Latter &amp; Blum ERA Powered</b> New Orleans, LA	Robert Merrick	\$2,414,954,223
52.	<b>Shorewest, Realtors</b> Brookfield, WI	Joe Horning	\$2,406,600,000
53.	<b>Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster, PA	Douglas W. Rebert	\$2,380,714,780
54.	<b>CENTURY 21 New Millennium</b> Alexandria, VA	Todd Hetherington	\$2,380,706,499
55.	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	Daniel de la Vega	\$2,380,244,854
56.	<b>Sereno Group</b> Los Gatos, CA	Chris Trapani	\$2,362,000,000
57.	<b>Realty Executives Phoenix, Tucson, Yuma</b> Phoenix, AZ	John (Jeff) Murtaugh	\$2,306,549,223
58.	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	Rick Cunningham	\$2,303,774,650
59.	<b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	Patricia J. Petersen	\$2,260,910,117
60.	<b>Carolina One Real Estate</b> N. Charleston, SC	Patricia Scarafite	\$2,228,144,296
61.	<b>RE/MAX Professionals</b> Lakewood, CO	Michael Burns	\$2,211,641,330
62.	<b>Keller Williams - The Virginia Realty Alliance Group</b> Reston, VA	Tipper Williams	\$2,207,806,018
63.	<b>Sibcy Cline Realtors</b> Cincinnati, OH	Robert N. Sibcy	\$2,197,318,499
64.	<b>HÔM Sotheby's International Realty</b> Newport Beach, CA	Rob Norquist	\$2,176,153,883
65.	<b>Coldwell Banker Seacoast Advantage</b> Raleigh, NC	Gary Rabon	\$2,174,873,340
66.	<b>Pacific Sotheby's International Realty</b> San Diego, CA	Rick Hagen	\$2,164,794,064
67.	<b>John R. Wood Properties</b> Naples, FL	Phillip R. Wood	\$2,154,156,453
68.	<b>CENTURY 21 M&amp;M and Associates</b> Oakdale, CA	Larry A. Matos	\$2,097,722,889
69.	<b>Kentwood Real Estate</b> Greenwood Village, CO	Peter Niederman	\$2,089,050,576
70.	<b>F. C. Tucker Company</b> Indianapolis, IN	H. James Litten	\$2,067,061,069
71.	<b>CENTURY 21 Award</b> San Diego, CA	David Romero	\$2,028,981,265
72.	<b>RE/MAX Allegiance</b> Alexandria, VA	Charlie Bengel Jr.	\$2,023,349,626
73.	<b>J. Rockcliff Realtors</b> Danville, CA	Jeff Sposito	\$2,009,424,484
74.	<b>Zephyr Real Estate</b> San Francisco, CA	Randall Kostick	\$1,990,455,178
75.	<b>Tomlinson Beutler Group of Companies</b> Spokane, WA	Robert Tomlinson	\$1,982,816,822
76.	<b>Briggs Freeman Sotheby's International Realty</b> Dallas, TX	Robert Briggs	\$1,955,678,541

## The Billionaire's Club cont.

	<i>Company</i>	<i>Principal</i>	<i>2014 Sales Volume</i>
77.	<b>Washington Fine Properties, LLC</b> Washington, DC	Thomas B. Anderson	\$1,954,316,752
78.	<b>TTR Sotheby's International Realty</b> Washington, DC	Jonathan Taylor	\$1,926,685,452
79.	<b>HER Realtors</b> Columbus, OH	Michael Mahon	\$1,886,663,237
80.	<b>Keller Williams Realty</b> Franklin, TN	Bill Haggard	\$1,881,772,311
81.	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	Stephen C. Roney	\$1,844,885,286
82.	<b>Hammond Residential Real Estate</b> Chestnut Hill, MA	Saul Cohen	\$1,841,424,572
83.	<b>John Aaroe Group</b> Beverly Hills, CA	John Aaroe	\$1,833,000,000
84.	<b>Coldwell Banker Howard Perry and Walston Realty, Inc.</b> Raleigh, NC	Christina Beck	\$1,830,703,869
85.	<b>CENTURY 21 Affiliated</b> Madison, WI	Bill Kessler	\$1,828,711,697
86.	<b>Partners Trust</b> Beverly Hills, CA	Nick Segal	\$1,789,094,023
87.	<b>Windermere Stellar</b> Portland, OR	Brian Allen	\$1,750,352,722
88.	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	Matthew Crumbaugh	\$1,736,301,688
89.	<b>Keller Williams Realty</b> Atlanta, GA	Rick Hale	\$1,714,121,495
90.	<b>McEneaney Associates, Inc.</b> Alexandria, VA	Maureen Dunn	\$1,705,986,427
91.	<b>Parks</b> Brentwood, TN	Bob Parks	\$1,703,128,125
92.	<b>Coldwell Banker Schmidt, Realtors</b> Traverse City, MI	Ken Schmidt	\$1,697,348,371
93.	<b>Keller Williams - Ben Kinney Companies</b> Bellingham, WA	Ben Kinney	\$1,666,630,516
94.	<b>CENTURY 21 Select Real Estate, Inc.</b> Yuba City, CA	Daniel Jacuzzi	\$1,664,781,098
95.	<b>Realty Austin</b> Austin, TX	Jonathan Boatwright	\$1,655,150,340
96.	<b>Better Homes &amp; Gardens Rand Realty</b> New City, NY	Matthew Rand	\$1,649,476,687
97.	<b>Coldwell Banker Honig-Bell</b> Joliet, IL	Ed Prodehl	\$1,632,577,068
98.	<b>RE/MAX Accord</b> Danville, CA	Jerry Stadler	\$1,623,018,538
99.	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	Jenny Pruitt	\$1,605,656,146
100.	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> San Ramon, CA	Gretchen Pearson	\$1,590,290,030
101.	<b>Keller Williams Realty - Roseville</b> Roseville, CA	Wayne T. Hall	\$1,557,518,125
102.	<b>The Hasson Company</b> Clackamas, OR	Michael Hasson	\$1,499,004,389

## The Billionaire's Club cont.

	<i>Company</i>	<i>Principal</i>	<i>2014 Sales Volume</i>
103.	<b>RE/MAX Premier Properties</b> Arcadia, CA	Kuan Sung	\$1,494,906,795
104.	<b>HUNT Real Estate ERA</b> Depew, NY	Peter F. Hunt	\$1,494,244,706
105.	<b>Keller Williams Capital Properties</b> Washington, DC	Bo Menkiti	\$1,466,628,564
106.	<b>Keller Williams Real Estate</b> Blue Bell, PA	Michael Campo	\$1,455,344,559
107.	<b>The Group, Inc. Real Estate</b> Fort Collins, CO	Susan J. Ewing	\$1,436,717,158
108.	<b>Decker Bullock Sotheby's International Realty</b> Mill Valley, CA	William Bullock	\$1,435,324,600
109.	<b>Nothnagle Realtors</b> Rochester, NY	Armand D'Alfonso	\$1,421,313,827
110.	<b>Greenwood King Properties</b> Houston, TX	Julie Greenwood	\$1,419,341,047
111.	<b>Cherry Creek Properties</b> Greenwood Village, CO	Dino Sarganis	\$1,411,424,409
112.	<b>Paragon Real Estate Group</b> San Francisco, CA	Robert Dadurka	\$1,408,309,000
113.	<b>Pinnacle Estate Properties, Inc.</b> Northridge, CA	Dana Potter	\$1,406,123,446
114.	<b>Keller Williams Signature</b> Katy, TX	Joe Rothchild	\$1,375,192,711
115.	<b>RE/MAX DFW Associates</b> Coppell, TX	Mark Wolfe	\$1,358,591,149
116.	<b>Keller Williams Realty Alaska/Reno North/Sparks</b> Anchorage, AK	Matt Dimmick	\$1,336,653,359
117.	<b>Coldwell Banker Legacy</b> Albuquerque, NM	Joe E. Gilmore	\$1,334,542,727
118.	<b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	Craig Morris	\$1,332,031,597
119.	<b>Gloria Nilson &amp; Co. Real Estate</b> Red Bank, NJ	Richard Schlott	\$1,330,379,411
120.	<b>Dilbeck Real Estate</b> La Canada, CA	Mark Dilbeck	\$1,307,582,795
121.	<b>Coldwell Banker Select</b> Tulsa, OK	Sam Rader	\$1,301,581,168
122.	<b>Berkshire Hathaway HomeServices Ambassador Real Estate</b> Omaha, NE	Vince Leisey	\$1,295,469,604
123.	<b>Illustrated Properties</b> Palm Beach Gardens, FL	F. Adams	\$1,275,073,290
124.	<b>Berkshire Hathaway HomeServices California</b> Cerritos, CA	Bruce Mulhearn	\$1,263,161,036
125.	<b>Keller Williams Dallas</b> Dallas, TX	Smokey Garrett	\$1,260,312,792
126.	<b>Berkshire Hathaway HomeServices NJ Properties</b> Somerset, NJ	William O. Keleher, Jr.	\$1,247,898,990
127.	<b>RE/MAX Advantage Plus</b> Savage, MN	Eric Malmberg	\$1,247,771,826
128.	<b>Better Homes and Gardens Real Estate Kansas City Homes</b> Overland Park, KS	David Cooper	\$1,244,409,375

## The Billionaire's Club cont.

	<i>Company</i>	<i>Principal</i>	<i>2014 Sales Volume</i>
129.	<b>Keller Williams Realty</b> Tampa, FL	Kevin Chadwick	\$1,241,476,987
130.	<b>Berkshire Hathaway HomeServices MI and Northern IN Real Estate</b> Rockford, MI	Steve Fase	\$1,238,947,863
131.	<b>Keller Williams Metro Center</b> Alexandria, VA	Shane McCullar	\$1,229,994,068
132.	<b>Prominent Properties Sotheby's International Realty</b> Ridgewood, NJ	Charles Oppler	\$1,228,000,000
133.	<b>CENTURY 21 Commonwealth</b> Natick, MA	Nicholas Patsio	\$1,217,126,516
134.	<b>Keller Williams Realty</b> Edmond, OK	Mo Anderson	\$1,210,195,770
135.	<b>McGuire Real Estate</b> San Francisco, CA	Charles E. Moore	\$1,209,289,502
136.	<b>Coldwell Banker The Real Estate Group, Inc.</b> Appleton, WI	Chuck Peeters	\$1,176,226,771
137.	<b>Kinlin Grover, Page Taft &amp; Randall Realtors</b> Charlestown, RI	H. Douglas Randall	\$1,171,273,305
138.	<b>The Grubb Co.</b> Oakland, CA	John Karnay	\$1,167,495,897
139.	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Keene, NH	Christopher J. Masiello	\$1,164,482,001
140.	<b>Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta, GA	Kevin Levent	\$1,164,068,003
141.	<b>NP Dodge</b> Omaha, NE	Nate Dodge	\$1,157,108,000
142.	<b>John Daugherty, Realtors</b> Houston, TX	John A. Daugherty, Jr.	\$1,154,278,053
143.	<b>PMZ Real Estate</b> Modesto, CA	Michael P. Zagaris	\$1,151,436,000
144.	<b>RE/MAX Alliance Group</b> Sarasota, FL	Peter Crowley	\$1,138,396,748
145.	<b>Northwood Realty Services</b> Wexford, PA	Tom Hosack	\$1,129,574,853
146.	<b>Heritage Texas Properties</b> Houston, TX	Robin Mueck	\$1,124,678,776
147.	<b>Solid Source Companies</b> Roswell, GA	Michele Velcheck	\$1,116,172,483
148.	<b>Gardner, Realtors</b> Metairie, LA	Glenn M. Gardner	\$1,103,454,345
149.	<b>Comey &amp; Shepherd</b> Cincinnati, OH	Scott Nelson	\$1,100,000,000
150.	<b>RE/MAX Leading Edge</b> Winchester, MA	Paul Mydelski	\$1,097,230,374
151.	<b>Realty Executives Associates</b> Knoxville, TN	Steve Fogarty	\$1,092,557,629
152.	<b>Coldwell Banker Weir Manuel</b> Bingham Farms, MI	Kelly Sweeney	\$1,086,939,081
153.	<b>Willis Allen Real Estate</b> La Jolla, CA	Andrew E. Nelson	\$1,086,168,230
154.	<b>Rose &amp; Womble Realty</b> Virginia Beach, VA	Arthur J. Zachary	\$1,082,099,671



## The Billionaire's Club cont.

	<i>Company</i>	<i>Principal</i>	<i>2014 Sales Volume</i>
155.	<b>Keller Williams Realty Boise</b> Boise, ID	Erica L. Hill	\$1,079,142,681
156.	<b>Keller Williams Realty - CH Realty Investments LLC</b> Alpharetta, GA	Harry Hammond	\$1,078,701,372
157.	<b>Keller Williams Realty - Meggers Management Group</b> Visalia, CA	Albert Meggers	\$1,078,274,697
158.	<b>Keller Williams Realty</b> The Woodlands, TX	Bruce Kink	\$1,067,913,921
159.	<b>Evergreen Realty - HomeSmart</b> Irvine, CA	Randy Rector	\$1,049,584,940
160.	<b>McGraw Realtors</b> Tulsa, OK	Luke Strawn	\$1,049,211,105
161.	<b>CENTURY 21 Scheetz</b> Carmel, IN	Tracy Hutton	\$1,031,207,925
162.	<b>Atlanta Communities Real Estate Brokerage, LLC</b> Marietta, GA	Judson Adamson	\$1,030,348,947
163.	<b>Coldwell Banker Apex, Realtors</b> Richardson, TX	Lori Ann Arnold	\$1,024,390,742
164.	<b>Keller Williams - Agnew Real Estate LLC</b> Tempe, AZ	Scott Agnew	\$1,018,590,378
165.	<b>RE/MAX Executive</b> Charlotte, NC	Kourosh Sharifi	\$1,011,149,435
166.	<b>Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach, VA	Barbara M. Wolcott	\$1,009,180,968
167.	<b>Jameson Sotheby's International Realty</b> Chicago, IL	Jim Miller	\$1,006,539,812
168.	<b>Keller Williams Realty - Walnut Creek and Danville</b> Danville, CA	Beverly Steiner	\$1,005,125,421
169.	<b>Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	Mike Huff	\$1,003,860,114

# The Largest Regional Brands in the Country

*For many years now, leading brokerage firms have been opening offices that they do not own but rather are offices where they have licensed, partnered, franchised or through means other than outright ownership grown their retail networks. We refer to these firms as “Regional Brands” due to the numerous ways they build their networks. This report ranks brokerages which are also local or regional franchisors/licensors. Owned business includes all business in which the principal has at least a 50 percent interest. Rankings are based on combined sales volume of owned and branched business. Please note that the total numbers for the affiliated business for these firms are not verified by outside sources.*

<b>1. HomeServices of America, Inc.</b>			<b>Headquartered in Minneapolis, MN</b>
Owned business:	465 offices	24,146 agents	2014 Sales Volume: \$68,276,176,516
Affiliated operations:	161 offices	3031 agents	2014 Sales Volume: \$6,402,747,628
Total business:	626 offices	27177 agents	2014 Sales: \$74,678,924,144
<b>2. Windermere Real Estate</b>			<b>Headquartered in Seattle, WA</b>
Owned business:	0 offices	0 agents	2014 Sales Volume: 0
Affiliated operations:	294 offices	6357 agents	2014 Sales Volume: \$27,473,832,000
Total business:	294 offices	6357 agents	2014 Sales: \$27,473,832,000
<b>3. The Long &amp; Foster Companies, Inc.</b>			<b>Headquartered in Chantilly, VA</b>
Owned business:	227 offices	11,290 agents	2014 Sales Volume: \$25,906,560,923
Affiliated operations:	3 offices	60 agents	2014 Sales Volume: \$139,431,122
Total business:	230 offices	11350 agents	2014 Sales: \$26,045,992,045
<b>4. Alain Pinel Realtors</b>			<b>Headquartered in Saratoga, CA</b>
Owned business:	30 offices	1,300 agents	2014 Sales Volume: \$10,823,469,734
Affiliated operations:	3 offices	77 agents	2014 Sales Volume: \$446,000,000
Total business:	33 offices	1377 agents	2014 Sales: \$11,269,469,734
<b>5. Hanna Holdings, Inc.</b>			<b>Headquartered in Pittsburgh, PA</b>
Owned business:	130 offices	3,918 agents	2014 Sales Volume: \$9,256,858,332
Affiliated operations:	40 offices	477 agents	2014 Sales Volume: \$642,588,279
Total business:	170 offices	4395 agents	2014 Sales: \$9,899,446,611
<b>6. John L. Scott Real Estate</b>			<b>Headquartered in Bellevue, WA</b>
Owned business:	33 offices	1,270 agents	2014 Sales Volume: \$5,148,486,692
Affiliated operations:	77 offices	1447 agents	2014 Sales Volume: \$4,655,358,264
Total business:	110 offices	2717 agents	2014 Sales: \$9,803,844,956
<b>7. Crye-Leike Realtors</b>			<b>Headquartered in Memphis, TN</b>
Owned business:	80 offices	2,587 agents	2014 Sales Volume: \$4,796,994,624
Affiliated operations:	23 offices	305 agents	2014 Sales Volume: \$435,341,930
Total business:	103 offices	2892 agents	2014 Sales: \$5,232,336,554

<b>8. Real Estate One</b>			<b>Headquartered in Southfield, MI</b>
Owned business:	43 offices	1,755 agents	2014 Sales Volume: \$4,274,116,238
Affiliated operations:	23 offices	216 agents	2014 Sales Volume: \$228,441,006
Total business:	66 offices	1971 agents	2014 Sales: \$4,502,557,244
<b>9. F. C. Tucker Company</b>			<b>Headquartered in Indianapolis, IN</b>
Owned business:	13 offices	598 agents	2014 Sales Volume: \$2,067,061,069
Affiliated operations:	35 offices	469 agents	2014 Sales Volume: \$1,053,566,842
Total business:	48 offices	1067 agents	2014 Sales: \$3,120,627,911
<b>10. Shorewest, Realtors</b>			<b>Headquartered in Brookfield, WI</b>
Owned business:	22 offices	960 agents	2014 Sales Volume: \$2,406,600,000
Affiliated operations:	1 offices	35 agents	2014 Sales Volume: \$100,714,000
Total business:	23 offices	995 agents	2014 Sales: \$2,507,314,000
<b>11. John R. Wood Properties</b>			<b>Headquartered in Naples, FL</b>
Owned business:	5 offices	373 agents	2014 Sales Volume: \$2,154,156,453
Affiliated operations:	2 offices	46 agents	2014 Sales Volume: \$198,900,000
Total business:	7 offices	419 agents	2014 Sales: \$2,353,056,453
<b>12. Hammond Residential Real Estate</b>			<b>Headquartered in Chestnut Hill, MA</b>
Owned business:	16 offices	316 agents	2014 Sales Volume: \$1,841,424,572
Affiliated operations:	2 offices	47 agents	2014 Sales Volume: \$442,592,189
Total business:	18 offices	363 agents	2014 Sales: \$2,284,016,761
<b>13. Comey &amp; Shepherd</b>			<b>Headquartered in Cincinnati, OH</b>
Owned business:	5 offices	230 agents	2014 Sales Volume: \$1,100,000,000
Affiliated operations:	5 offices	270 agents	2014 Sales Volume: \$800,000,000
Total business:	10 offices	500 agents	2014 Sales: \$1,900,000,000
<b>14. Realty Executives of Kansas City</b>			<b>Headquartered in Leawood, KS</b>
Owned business:	5 offices	206 agents	2014 Sales Volume: \$582,588,686
Affiliated operations:	26 offices	490 agents	2014 Sales Volume: \$981,718,756
Total business:	31 offices	696 agents	2014 Sales: \$1,564,307,442
<b>15. Nothnagle Realtors</b>			<b>Headquartered in Rochester, NY</b>
Owned business:	26 offices	680 agents	2014 Sales Volume: \$1,421,313,827
Affiliated operations:	6 offices	51 agents	2014 Sales Volume: \$80,000,000
Total business:	32 offices	731 agents	2014 Sales: \$1,501,313,827
<b>16. Heritage Texas Properties</b>			<b>Headquartered in Houston, TX</b>
Owned business:	10 offices	235 agents	2014 Sales Volume: \$1,124,678,776
Affiliated operations:	6 offices	50 agents	2014 Sales Volume: \$142,650,465
Total business:	16 offices	285 agents	2014 Sales: \$1,267,329,241
<b>17. Dale Sorensen Real Estate, Inc.</b>			<b>Headquartered in Vero Beach, FL</b>
Owned business:	3 offices	126 agents	2014 Sales Volume: \$503,640,528
Affiliated operations:	1 offices	34 agents	2014 Sales Volume: \$66,279,881
Total business:	4 offices	160 agents	2014 Sales: \$569,920,409
<b>18. Counselor Realty, Inc.</b>			<b>Headquartered in Coon Rapids, MN</b>
Owned business:	8 offices	195 agents	2014 Sales Volume: \$405,358,611
Affiliated operations:	7 offices	87 agents	2014 Sales Volume: \$126,949,214
Total business:	15 offices	282 agents	2014 Sales: \$532,307,825

# Up-and-Comers

Listed below are those firms which did not make the REAL Trends 500 which closed 500 transaction sides or more in 2014 and are featured here as Up-and-Comers.

Company	offices	2014 Sides	Company	offices	2014 Sides
<b>Keller Williams Realty Landmark</b> Flushing, NY	3	1,494	<b>Lang McLaughry Real Estate</b> South Burlington, VT	16	1,416
<b>Coldwell Banker Chicora</b> Myrtle Beach, SC	6	1,494	<b>Keller Williams Realty</b> Park Ridge, IL	2	1,416
<b>RE/MAX Victory</b> Beavercreek, OH	5	1,489	<b>RE/MAX 4000 Inc.</b> Grand Junction, CO	1	1,414
<b>RE/MAX Advantage Plus</b> Boca Raton, FL	6	1,487	<b>CENTURY 21 HomeStar</b> Highland Heights, OH	1	1,414
<b>RE/MAX Action</b> Lisle, IL	1	1,486	<b>RE/MAX Direct</b> Wellington, FL	3	1,413
<b>CENTURY 21 American Homes</b> East Meadow, NY	10	1,480	<b>RE/MAX Whatcom County, Inc.</b> Bellingham, WA	3	1,412
<b>RE/MAX Associates</b> Newark, DE	5	1,480	<b>Keller Williams Realty Atlanta Metro East</b> Conyers, GA	2	1,410
<b>Keller Williams Premier Realty North Suburban</b> Vadnais Heights, MN	1	1,479	<b>ERA Strother Real Estate</b> Fayetteville, NC	4	1,409
<b>RE/MAX of Valencia</b> Santa Clarita, CA	2	1,474	<b>ERA Sunrise Realty</b> Canton, GA	7	1,407
<b>RE/MAX Elite</b> Melbourne, FL	3	1,459	<b>Cascade Sotheby's International Realty</b> Bend, OR	4	1,397
<b>Keefe Real Estate</b> Lake Geneva, WI	8	1,449	<b>Diane Turton, Realtors</b> Point Pleasant Beach, NJ	15	1,396
<b>CENTURY 21 Signature Real Estate</b> Ames, IA	5	1,441	<b>RE/MAX Premier</b> Dallas, TX	3	1,395
<b>RE/MAX Grand</b> Katy, TX	2	1,435	<b>Sears Real Estate</b> Greeley, CO	1	1,395
<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	1	1,433	<b>Coldwell Banker Professionals</b> Lapeer, MI	7	1,392
<b>CENTURY 21 Hometown Realty</b> Arroyo Grande, CA	15	1,432	<b>Partners Trust</b> Beverly Hills, CA	7	1,391
<b>RE/MAX Associates of Arlington</b> Arlington, TX	2	1,431	<b>Coldwell Banker Hartung and Noblin</b> Tallahassee, FL	2	1,381
<b>Coldwell Banker Ellison Realty</b> Ocala, FL	3	1,428	<b>RE/MAX Realty Consultants</b> Greensboro, NC	2	1,379
<b>RE/MAX Preferred, Realtors</b> San Antonio, TX	3	1,424	<b>RE/MAX Centerstone</b> Plainfield, IN	3	1,376
<b>John Daugherty, Realtors</b> Houston, TX	2	1,423	<b>RE/MAX of Cherry Creek, Inc.</b> Denver, CO	1	1,375
<b>Better Homes and Gardens Real Estate Executive Partners</b> Augusta, GA	2	1,423	<b>RE/MAX of Stuart</b> Stuart, FL	3	1,375
<b>Keller Williams Success Realty</b> Barrington, IL	1	1,417	<b>Keller Williams Integrity First Realty</b> Mesa, AZ	1	1,373

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>Keller Williams Arizona Living Realty</b> Lake Havasu City, AZ	1	1,373	<b>CENTURY 21 Alliance</b> Mount Laurel, NJ	11	1,336
<b>ERA Matt Fischer Realtor</b> Yuma, AZ	1	1,372	<b>RE/MAX Tyler</b> Tyler, TX	4	1,334
<b>Keller Williams Realty-Bothell</b> Bothell, WA	1	1,370	<b>Coldwell Banker Brenizer, Realtors</b> Eau Claire, WI	5	1,329
<b>Keller Williams Preferred Realty</b> Orland Park, IL	1	1,369	<b>RE/MAX Professionals Select</b> Naperville, IL	1	1,327
<b>Hawaii Life</b> Princeville, HI	11	1,367	<b>Coldwell Banker Premier Real Estate</b> Fresno, CA	13	1,326
<b>CENTURY 21 McMullen Real Estate, Inc.</b> Chicago, IL	1	1,365	<b>RE/MAX Fine Properties</b> Scottsdale, AZ	2	1,325
<b>Real Living Kee Realty</b> Clinton Twp., MI	4	1,362	<b>RE/MAX Professionals</b> Lawton, OK	1	1,325
<b>Keller Williams Realty Puyallup</b> Puyallup, WA	1	1,360	<b>Coldwell Banker Mountain West Real Estate, Inc.</b> Salem, OR	1	1,323
<b>CENTURY 21 Premier Group</b> Hudson, WI	10	1,359	<b>Keller Williams Realty McLean</b> McLean, VA	1	1,322
<b>Keller Williams Realty Joplin</b> Joplin, MO	1	1,358	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	3	1,319
<b>RE/MAX Select</b> Greenwood, IN	2	1,356	<b>Keller Williams Realty</b> Nashua, NH	1	1,319
<b>American Real Estate ERA Powered</b> Lufkin, TX	3	1,356	<b>RE/MAX All Pro - RE/MAX Great American North</b> Bloomington, IL	3	1,316
<b>CENTURY 21 Lois Lauer Realty</b> Redlands, CA	2	1,355	<b>RE/MAX Realty Plus II</b> Lake Placid, FL	2	1,309
<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	1	1,355	<b>CENTURY 21 Signature Realty</b> Saginaw, MI	4	1,308
<b>Keller Williams Sarasota Lakewood Ranch</b> Lakewood Ranch, FL	2	1,351	<b>RE/MAX Pinnacle Group Realtors</b> Arlington, TX	2	1,305
<b>RE/MAX Creative Realty</b> Lexington, KY	3	1,349	<b>ERA Shields Real Estate</b> Colorado Springs, CO	2	1,301
<b>CENTURY 21 The Harrelson Group</b> Myrtle Beach, SC	3	1,348	<b>Keller Williams American Premier Realty</b> Bel Air, MD	1	1,300
<b>RE/MAX of Abilene</b> Abilene, TX	2	1,347	<b>RE/MAX 1st Advantage</b> Mechanicsburg, PA	1	1,300
<b>Coldwell Banker Platinum Partners</b> Savannah, GA	7	1,346	<b>Coldwell Banker Schmitt Real Estate Co.</b> Key Colony Beach, FL	5	1,298
<b>House of Brokers Realty, Inc.</b> Columbia, MO	1	1,345	<b>Keller Williams Realty</b> Kernersville, NC	1	1,297
<b>RE/MAX Around Atlanta Realty</b> Atlanta, GA	3	1,343	<b>Keller Williams Realty Excellence</b> Timonium, MD	1	1,294
<b>Keller Williams Realty</b> Valencia, CA	2	1,340	<b>Coldwell Banker Group One Realty</b> West Monroe, LA	2	1,294
<b>RE/MAX Heritage</b> Keller, TX	3	1,338	<b>CENTURY 21 Alliance</b> Santa Rosa, CA	11	1,288

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>RE/MAX By The Bay</b> Portland, ME	2	1,287	<b>RE/MAX of Pueblo Inc.</b> Pueblo, CO	2	1,255
<b>Tomie Raines, Inc.</b> East Lansing, MI	1	1,287	<b>Elfant Wissahickon Realtors</b> Philadelphia, PA	3	1,254
<b>RE/MAX Real Estate</b> Allentown, PA	3	1,286	<b>Keller Williams Realty Allen</b> Allen, TX	1	1,252
<b>RE/MAX Affiliates</b> Westerville, OH	2	1,285	<b>Keller Williams Realty of Southeast Texas</b> Beaumont, TX	1	1,251
<b>Coldwell Banker Vanguard, Realtors</b> Springfield, MO	1	1,285	<b>Keller Williams Realty Boynton Beach</b> Boynton Beach, FL	2	1,249
<b>RE/MAX First</b> Jeffersonville, IN	2	1,285	<b>Keller Williams Western Upstate</b> Anderson, SC	1	1,247
<b>Coldwell Banker Jim Stewart, Realtors</b> Waco, TX	1	1,282	<b>Keller Williams Realty Community Partners</b> Cumming, GA	1	1,246
<b>Hall &amp; Hunter, Realtors</b> Birmingham, MI	1	1,281	<b>Keller Williams Realty Central NC</b> Burlington, NC	1	1,245
<b>RE/MAX Suburban Inc.</b> Sterling Heights, MI	1	1,281	<b>RE/MAX Realty One</b> Inverness, FL	4	1,244
<b>RE/MAX Real Estate Center</b> Foxboro, MA	6	1,280	<b>Keller Williams Realty Greater Cleveland Northeast</b> Mentor, OH	1	1,243
<b>CENTURY 21 Beachside, Realtors</b> Upland, CA	6	1,279	<b>CENTURY 21 Acre Realty</b> Appleton, WI	1	1,242
<b>RE/MAX Executive Realty</b> Franklin, MA	6	1,277	<b>Watson Realty ERA</b> Bakersfield, CA	1	1,238
<b>The Norton Agency</b> Gainesville, GA	6	1,276	<b>RE/MAX Alliance</b> Dayton, OH	3	1,234
<b>RE/MAX Prestige Properties</b> Kingman, AZ	4	1,276	<b>Coldwell Banker Griffith &amp; Blair</b> Topeka, KS	3	1,232
<b>RE/MAX Results</b> Orem, UT	1	1,275	<b>CENTURY 21 Results Realty Services</b> Cumming, GA	3	1,230
<b>Keller Williams Realty Rio Grande Valley</b> McAllen, TX	2	1,275	<b>CENTURY 21 Advantage Gold</b> Southampton, PA	8	1,228
<b>Keller Williams Realty Coeur d'Alene</b> Coeur d'Alene, ID	1	1,269	<b>Keller Williams Roers Realty</b> Fargo, ND	1	1,227
<b>Wardley Real Estate</b> Las Vegas, NV	2	1,268	<b>Coldwell Banker Conroy, Marable &amp; Holleman</b> Clarksville, TN	3	1,226
<b>RE/MAX Trinity</b> Fort Worth, TX	3	1,267	<b>Coldwell Banker George Realty</b> Alhambra, CA	3	1,225
<b>Coldwell Banker Rick Canup, Realtors</b> Lubbock, TX	1	1,266	<b>CENTURY 21 North Shore Citiwide</b> Peabody, MA	18	1,220
<b>RE/MAX Realty Group</b> Fort Myers, FL	2	1,265	<b>RE/MAX at Barnegat Bay</b> Forked River, NJ	4	1,220
<b>Keller Williams Realty, Pioneer Valley</b> Longmeadow, MA	1	1,265	<b>Coldwell Banker Action</b> Schofield, WI	2	1,220
<b>Keller Williams Realty - New Orleans</b> New Orleans, LA	1	1,256	<b>Napier Realtors ERA</b> Midlothian, VA	4	1,218

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>RE/MAX Vintage</b> Houston, TX	1	1,216	<b>RE/MAX Northwest, Realtors</b> Spring, TX	2	1,176
<b>CENTURY 21 Beal, Inc.</b> College Station, TX	1	1,214	<b>CENTURY 21 Legacy</b> Greeneville, TN	3	1,174
<b>Coldwell Banker Southern Homes</b> Beaumont, TX	4	1,210	<b>Keller Williams Realty Greater Seattle</b> Seattle, WA	1	1,172
<b>RE/MAX Associates</b> San Antonio, TX	1	1,206	<b>Keller Williams Realty</b> Johnson City, TN	1	1,171
<b>Keller Williams Clear Lake/Nasa</b> Houston, TX	1	1,204	<b>Keller Williams Realty - Tag Realty 2 LLC</b> Philadelphia, PA	1	1,169
<b>RE/MAX Integrity</b> Spring, TX	1	1,202	<b>Keller Williams Realty Tempe-Scottsdale</b> Tempe, AZ	1	1,169
<b>Keller Williams Realty Chesapeake/Greenbrier</b> Chesapeake, VA	3	1,199	<b>Keller Williams Realty Las Vegas</b> Las Vegas, NV	1	1,168
<b>Keller Williams Indianapolis Metro North</b> Carmel, IN	1	1,196	<b>Keller Williams Realty</b> Mt. Pleasant, SC	1	1,164
<b>Gibson Sotheby's International Realty</b> Boston, MA	8	1,195	<b>RE/MAX Premier Choice</b> Worthington, OH	4	1,164
<b>Lawrence Arendall Humphries Real Estate, Inc.</b> Birmingham, AL	4	1,195	<b>RE/MAX Preferred Properties</b> Knoxville, TN	5	1,164
<b>RE/MAX Lakeshore</b> Holland, MI	3	1,195	<b>Keller Williams Realty Spring Hill</b> Spring Hill, FL	1	1,161
<b>Coldwell Banker East-West Realty</b> Duluth, MN	8	1,195	<b>Cottingham Chalk Hayes, Realtors</b> Charlotte, NC	1	1,159
<b>RE/MAX River Cities</b> Bettendorf, IA	1	1,193	<b>RE/MAX One Realty</b> Raleigh, NC	1	1,157
<b>RE/MAX Signature</b> Daytona Beach Shores, FL	2	1,187	<b>Coldwell Banker TEC Realtors</b> Mandeville, LA	7	1,157
<b>Keller Williams Tallahassee</b> Tallahassee, FL	1	1,187	<b>RE/MAX Lake of The Ozarks</b> Osage Beach, MO	1	1,157
<b>RE/MAX 100 Inc.</b> Mishawaka, IN	1	1,186	<b>Keller Williams Realty</b> Mission Viejo, CA	1	1,156
<b>RE/MAX Best Choice</b> Festus, MO	3	1,186	<b>Keller Williams Realty</b> Punta Gorda, FL	1	1,154
<b>RE/MAX Gold</b> Washington, MO	4	1,184	<b>Keller Williams Realty Southwest</b> Las Vegas, NV	1	1,153
<b>Coldwell Banker Preferred, Realtors</b> Plymouth, MI	1	1,182	<b>Keller Williams Realty Falls Church/Dulles/Charlottesville</b> Falls Church, VA	3	1,152
<b>RE/MAX Masters</b> Southlake, TX	3	1,180	<b>ERA American Realty of Northwest Florida, Inc.</b> Shalimar, FL	5	1,150
<b>CENTURY 21 AAA North</b> Sterling Heights, MI	3	1,180	<b>Keller Williams Client's Choice Realty</b> Colorado Springs, CO	1	1,148
<b>Keller Williams Realty Key Partners, LLC</b> Prairie Village, KS	1	1,179	<b>RE/MAX Associates of Topeka</b> Topeka, KS	1	1,147
<b>RE/MAX Realty Centre</b> Olney, MD	2	1,176	<b>RE/MAX North - San Antonio</b> San Antonio, TX	2	1,146

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>RE/MAX Eastern Inc.</b> Philadelphia, PA	3	1,146	<b>Coldwell Banker Select</b> Erie, PA	5	1,109
<b>RE/MAX Ideal Brokers, Inc.</b> Medford, OR	2	1,141	<b>Keller Williams Realty</b> Cupertino, CA	2	1,108
<b>CENTURY 21 Action Realty</b> Houma, LA	4	1,139	<b>RE/MAX Town Center</b> Germantown, MD	3	1,107
<b>Keller Williams Pearland</b> Pearland, TX	1	1,135	<b>CENTURY 21 Jordan-Link &amp; Company</b> Visalia, CA	3	1,107
<b>RE/MAX Marketing Specialists</b> Spring Hill, FL	4	1,135	<b>Steinborn &amp; Associates Real Estate</b> Las Cruces, NM	3	1,100
<b>Keller Williams Realty Mid-Willamette</b> Corvallis, OR	1	1,134	<b>Keller Williams Realty Monroe</b> Monroe, LA	1	1,099
<b>RE/MAX Preferred</b> Marlton, NJ	4	1,130	<b>RE/MAX Insight</b> Salem, NH	6	1,095
<b>Keller Williams Legacy Partners</b> Shawnee, KS	1	1,129	<b>ERA Brokers Consolidated</b> Saint George, UT	5	1,093
<b>Keller Williams Classic Properties Realty</b> Columbus, OH	1	1,127	<b>CENTURY 21 AllPoints</b> Southington, CT	6	1,092
<b>Better Homes and Gardens Real Estate Florida 1st</b> Ft. Lauderdale, FL	4	1,124	<b>Keller Williams Westlake Village</b> Westlake Village, CA	1	1,091
<b>Keller Williams Realty St. Louis Southwest</b> St. Louis, MO	1	1,124	<b>RE/MAX Realty Group</b> Gaithersburg, MD	2	1,089
<b>RE/MAX Crown Realty</b> Sebastian, FL	3	1,124	<b>RE/MAX 1st Source</b> Pasadena, TX	1	1,089
<b>Keller Williams N. Collin County</b> McKinney, TX	1	1,123	<b>Keller Williams Realty Wellington</b> Wellington, FL	1	1,087
<b>Keller Williams Realty Chesterfield</b> Chesterfield, MO	1	1,120	<b>Keller Williams Realty Coastal Bend</b> Corpus Christi, TX	1	1,086
<b>RE/MAX Metro Realty</b> Charlotte, NC	1	1,117	<b>Coldwell Banker Boyd &amp; Hassell, Inc., Realtors</b> Hickory, NC	1	1,085
<b>RE/MAX Real Estate Experts</b> Germantown, TN	1	1,117	<b>Coldwell Banker Collins-Maury</b> Collierville, TN	4	1,084
<b>Keller Williams Pasadena/Arcadia</b> Pasadena, CA	3	1,116	<b>Keller Williams Realty Modesto</b> Modesto, CA	2	1,082
<b>Keller Williams Realty Bakersfield</b> Bakersfield, CA	2	1,116	<b>RE/MAX Masterpiece Realty</b> Port St. Lucie, FL	1	1,082
<b>RE/MAX Northwest, Inc.</b> Westminster, CO	1	1,116	<b>Keller Williams - Sunshine Elite Realty, LLC</b> Bonita Springs, FL	1	1,081
<b>Keller Williams Prescott</b> Prescott, AZ	1	1,116	<b>Coldwell Banker Kivett-Teeters Associates</b> Yucaipa, CA	4	1,081
<b>Keller Williams on the Water/Sarasota</b> West Bradenton, FL	2	1,115	<b>Coldwell Banker Professional, Realtors</b> Virginia Beach, VA	7	1,080
<b>Coldwell Banker Bullard Realty, Co.</b> Jonesboro, GA	6	1,115	<b>RE/MAX College Park Realty</b> Los Alamitos, CA	6	1,079
<b>RE/MAX Checkmate Inc. Realtors</b> Johnson City, TN	1	1,114	<b>RE/MAX Southwest</b> Sugar Land, TX	1	1,079



## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>Keller Williams Realty Capital District</b> Latham, NY	1	1,078	<b>RE/MAX City</b> Chicago, IL	1	1,046
<b>RE/MAX Realty of Rapid City</b> Rapid City, SD	2	1,077	<b>RE/MAX Real Estate Groups</b> Anderson, IN	3	1,046
<b>Keller Williams Montana Realty</b> Bozeman, MT	1	1,074	<b>RE/MAX Team 2000</b> Dearborn, MI	1	1,044
<b>Coldwell Banker Heritage Real Estate</b> Allentown, PA	5	1,071	<b>Heritage House Sotheby's International Realty</b> Holmdel, NJ	5	1,043
<b>Coldwell Banker Associated Brokers Realty</b> Canyon Lake, CA	3	1,070	<b>Keller Williams Realty Macomb - St. Clair</b> Chesterfield, MI	1	1,041
<b>Keller Williams Myrtle Beach South</b> Myrtle Beach, SC	1	1,065	<b>Keller Williams Realty - Silicon Valley</b> Campbell, CA	3	1,039
<b>Coldwell Banker First Realty</b> Fargo, ND	2	1,065	<b>RE/MAX Dynamic of the Valley</b> Wasilla, AK	1	1,039
<b>RE/MAX Access</b> Philadelphia, PA	1	1,065	<b>Lakes Sotheby's International Realty</b> Edina, MN	2	1,037
<b>Keller Williams Realty Saginaw</b> Saginaw, MI	1	1,063	<b>CENTURY 21 Morrison Realty</b> Bismarck, ND	1	1,036
<b>Keller Williams Realty</b> Greenville, SC	1	1,062	<b>Coldwell Banker Brokers of the Valley</b> Napa, CA	4	1,030
<b>Keller Williams Great Lakes</b> Saint Clair Shores, MI	1	1,062	<b>Keller Williams Realty Signature</b> Rockford, IL	1	1,029
<b>Keller Williams Realty Green Mountain Properties</b> Colchester, VT	1	1,060	<b>CENTURY 21 First Group</b> Sulphur Springs, TX	6	1,028
<b>Coldwell Banker Upchurch Realty</b> Athens, GA	1	1,060	<b>Keller Williams Realty Larchmont</b> Los Angeles, CA	2	1,027
<b>RE/MAX Essential</b> Wilmington, NC	4	1,059	<b>RE/MAX Realty Associates</b> Camp Hill, PA	1	1,027
<b>Coldwell Banker Pelican Real Estate</b> Lafayette, LA	3	1,059	<b>Podley Properties</b> Pasadena, CA	6	1,025
<b>RE/MAX Action Realty</b> Maple Glen, PA	1	1,058	<b>Keller Williams Realty Palm Beach Central</b> West Palm Beach, FL	1	1,022
<b>ERA American Realty &amp; Investments</b> Inverness, FL	3	1,058	<b>WestMark Companies</b> Lubbock, TX	1	1,021
<b>Keller Williams Rlty - Tebo Prop. Worcester/Westborough</b> Worcester, MA	2	1,056	<b>RE/MAX Momentum</b> Brighton, CO	3	1,019
<b>CENTURY 21 All Islands</b> Honolulu, HI	10	1,053	<b>Keller Williams Colorado West Realty, LLC</b> Grand Junction, CO	1	1,017
<b>RE/MAX Select</b> Flint, MI	1	1,053	<b>Keller Williams Realty Denver-North Jeffco</b> Wheat Ridge, CO	1	1,016
<b>RE/MAX House of Brokers</b> Springfield, MO	2	1,052	<b>RE/MAX Premier</b> Fairfax, VA	5	1,014
<b>RE/MAX Professionals</b> East Greenwich, RI	1	1,051	<b>Keller Williams Realty Rochester</b> Rochester, MI	1	1,011
<b>Paragon Real Estate Group</b> San Francisco, CA	1	1,048	<b>Keller Williams Premier Properties</b> Summit, NJ	1	1,007

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>Coldwell Banker The Property Exchange, Inc.</b> Cheyenne, WY	2	1,006	<b>RE/MAX Real Estate Ten Inc.</b> Morristown, TN	5	975
<b>CENTURY 21 Advantage Realty, A Robinson Company</b> London, KY	4	1,005	<b>RE/MAX American Dream</b> Baltimore, MD	2	973
<b>Coldwell Banker Hickok &amp; Boardman Realty</b> Burlington, VT	1	997	<b>Coldwell Banker Morris Real Estate</b> Bend, OR	2	972
<b>Keller Williams Realty Premier Properties</b> Miami, FL	1	996	<b>RE/MAX Legends Group</b> Indianapolis, IN	1	971
<b>Wright Kingdom Real Estate</b> Boulder, CO	2	995	<b>Keller Williams Westland Realty</b> Fresno, CA	1	970
<b>RE/MAX Preferred</b> Fort Lauderdale, FL	4	995	<b>Keller Williams Plantation</b> Plantation, FL	1	969
<b>RE/MAX Fine Homes</b> Brentwood, TN	2	995	<b>Better Homes and Gardens R.E. David Winans &amp; Assoc.</b> Dallas, TX	5	968
<b>Coldwell Banker M.M. Parrish Realtors</b> Gainesville, FL	2	995	<b>CENTURY 21 Almar &amp; Associates</b> Port Charlotte, FL	3	967
<b>CENTURY 21 Frontier Realty</b> McMurray, PA	4	995	<b>RE/MAX First Realty</b> St. George, UT	1	966
<b>The Grubb Co.</b> Oakland, CA	2	993	<b>Keller Williams Realty</b> Charlotte, NC	1	966
<b>Zeitlin &amp; Co., Realtors</b> Nashville, TN	2	992	<b>RE/MAX Professional Group</b> Houston, TX	1	965
<b>ERA Landmark Real Estate</b> Bozeman, MT	4	987	<b>RE/MAX Preferred</b> O'Fallon, IL	2	965
<b>RE/MAX Unlimited</b> Kennesaw, GA	1	987	<b>Keller Williams Indy Metro West</b> Avon, IN	1	965
<b>Keller Williams Hilton Head Island</b> Hilton Head Island, SC	2	986	<b>Bay Sotheby's International Realty</b> Oakland, CA	6	964
<b>Keller Williams Wichita East</b> Wichita, KS	1	986	<b>Coldwell Banker Panian &amp; Mash Realtors</b> Abilene, TX	1	964
<b>Coldwell Banker Evergreen Olympic Realty, Inc.</b> Olympia, WA	1	985	<b>ERA Team VP Real Estate</b> Chautauqua, NY	8	964
<b>RE/MAX Legends</b> Spring, TX	1	983	<b>RE/MAX Associates</b> Pueblo, CO	1	961
<b>Keller Williams Realty Royal Oak</b> Royal Oak, MI	1	982	<b>Bray and Company</b> Grand Junction, CO	1	959
<b>RE/MAX Champions</b> Upland, CA	2	980	<b>RE/MAX of Greensboro</b> Greensboro, NC	2	957
<b>RE/MAX Alliance</b> Collinsville, IL	2	979	<b>Keller Williams Marysville</b> Marysville, WA	1	955
<b>Callaway Henderson Sotheby's International Realty</b> Princeton, NJ	5	977	<b>Lambros Real Estate ERA</b> Missoula, MT	6	955
<b>Bellabay Realty LLC</b> Caledonia, MI	5	976	<b>RE/MAX Realty Specialists</b> Charlottesville, VA	5	955
<b>RE/MAX Town &amp; Country</b> Allen, TX	1	975	<b>Coldwell Banker Innovations</b> Hagerstown, MD	3	955

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<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>Keller Williams Realty Little Rock</b> Little Rock, AR	1	953	<b>Decker Bullock Sotheby's International Realty</b> Mill Valley, CA	8	925
<b>RE/MAX 1</b> Cedar Park, TX	1	952	<b>Rancon Real Estate Corp.</b> Temecula, CA	3	922
<b>CENTURY 21 Northland</b> Traverse City, MI	8	949	<b>Keller Williams Realty Southern Oregon</b> Medford, OR	1	922
<b>Coldwell Banker Sudderth Nelson, Inc.</b> Alamogordo, NM	3	948	<b>RE/MAX Metropolitan</b> Utica, MI	1	922
<b>RE/MAX Associates of Lancaster</b> Lancaster, PA	5	948	<b>RE/MAX Beyond 2000</b> Middleburg Heights, OH	3	921
<b>Keller Williams Realty Bucks County Central</b> Doylestown, PA	1	947	<b>RE/MAX Premier Realty</b> Ocala, FL	4	919
<b>RE/MAX Lubbock</b> Lubbock, TX	1	947	<b>RE/MAX Real Estate Partners</b> Metairie, LA	2	916
<b>Better Homes and Gardens Real Estate Realty Partners</b> Clackamas, OR	4	943	<b>RE/MAX Advantage Real Estate</b> Beverly, MA	5	914
<b>RE/MAX State Line</b> Leawood, KS	1	939	<b>RE/MAX Capital City</b> Austin, TX	3	912
<b>RE/MAX Bryan College Station</b> College Station, TX	1	939	<b>Better Homes and Gardens Real Estate Young &amp; Company</b> Spartanburg, SC	2	912
<b>Keller Williams Upper Providence Realty Group</b> Limerick, PA	1	935	<b>Keller Williams Ft. Lauderdale N.E.</b> Fort Lauderdale, FL	1	911
<b>Keller Williams Realty of Manatee</b> Bradenton, FL	1	935	<b>RE/MAX Mid-Michigan Real Estate</b> Jackson, MI	2	911
<b>CENTURY 21 Today, Inc.</b> Farmington Hills, MI	4	933	<b>CENTURY 21 Realty Masters</b> Montebello, CA	3	910
<b>Willis Allen Real Estate</b> La Jolla, CA	6	932	<b>Keller Williams Realty Kalamazoo</b> Portage, MI	1	910
<b>RE/MAX Lakeside</b> Milwaukee, WI	2	932	<b>RE/MAX Perrett Associates Inc.</b> Battle Creek, MI	1	910
<b>Coldwell Banker Shook</b> Lafayette, IN	1	931	<b>Coldwell Banker Lenhart Properties, Inc.</b> Longview, TX	5	909
<b>Coldwell Banker One</b> Baton Rouge, LA	2	930	<b>CENTURY 21 ALL-SERVICE</b> Bedford, VA	4	901
<b>RE/MAX Beaumont</b> Beaumont, TX	1	930	<b>Keller Williams Southern Nevada</b> Henderson, NV	1	899
<b>RE/MAX Elite</b> Kenosha, WI	2	930	<b>Classic Properties</b> Clarks Summit, PA	5	899
<b>RE/MAX Trinity</b> Brecksville, OH	3	929	<b>Keller Williams Tri-Valley Realty</b> Pleasanton, CA	1	896
<b>Keller Williams Realty San Diego Metro</b> San Diego, CA	1	928	<b>Keller William Realty</b> Newark, DE	1	896
<b>RE/MAX Executives</b> Fairfax, VA	4	927	<b>RE/MAX Advantage</b> Henderson, NV	2	893
<b>RE/MAX Professionals Inc.</b> Sioux Falls, SD	2	926	<b>McGuire Real Estate</b> San Francisco, CA	5	891

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<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>RE/MAX Advantage Realty</b> Spring Hill, FL	3	891	<b>RE/MAX Preferred Properties</b> Oklahoma City, OK	2	867
<b>RE/MAX Achievers</b> Lewis Center, OH	3	890	<b>RE/MAX at The Shore</b> Ocean City, NJ	7	865
<b>RE/MAX Choice</b> Bloomington, IL	3	889	<b>RE/MAX First Choice</b> Onalaska, WI	4	863
<b>CENTURY 21 All-Pro</b> Kansas City, MO	2	889	<b>RE/MAX Results</b> Kansas City, MO	1	862
<b>ERA Lentz Associates, Inc.</b> Broadview Heights, OH	2	889	<b>Keller Williams Team Realty</b> Palatine, IL	1	861
<b>Keller Williams Realty</b> San Diego, CA	1	886	<b>RE/MAX Grande</b> Grand Blanc, MI	1	861
<b>RE/MAX Cinco Ranch</b> Katy, TX	1	885	<b>RE/MAX Edge Realty</b> Canton, OH	3	860
<b>RE/MAX Acclaimed Properties</b> Bloomington, IN	1	885	<b>Coldwell Banker High Country Realty</b> Blue Ridge, GA	5	859
<b>RE/MAX In The Hills</b> Bloomfield Hills, MI	1	885	<b>Keller Williams Realty Anniston</b> Anniston, AL	1	859
<b>RE/MAX Centre Realty</b> State College, PA	1	884	<b>Keller Williams Realty-LS</b> Los Alamitos, CA	1	858
<b>Coldwell Banker Troy Helman, Realtors</b> Terre Haute, IN	1	884	<b>RE/MAX Advantage</b> Redlands, CA	4	855
<b>CENTURY 21 Shaw Realty Group</b> Valrico, FL	4	880	<b>RE/MAX Real Estate Group</b> Erie, PA	3	852
<b>RE/MAX Paramount Properties</b> Lakeland, FL	1	878	<b>CENTURY 21 Clinkenbeard Agency</b> Fort Gibson, OK	5	852
<b>CENTURY 21 Randall Morris &amp; Associates</b> San Marcos, TX	4	877	<b>RE/MAX Premier Associates</b> Weston, FL	2	849
<b>RE/MAX Acadiana</b> Lafayette, LA	2	877	<b>Coldwell Banker Beachside Realtors</b> Huntington Beach, CA	4	847
<b>Coldwell Banker Faith Properties</b> Utica, NY	1	876	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	1	847
<b>Coldwell Banker Best Realty</b> Tehachapi, CA	4	875	<b>Keller Williams Realty Greater Cleveland Southeast</b> Solon, OH	1	842
<b>RE/MAX Metro</b> Staten Island, NY	3	874	<b>ERA Courtyard Real Estate</b> Amarillo, TX	4	842
<b>Keller Williams Cornerstone Realty</b> Ocala, FL	1	872	<b>Madison &amp; Company Properties</b> Denver, CO	4	840
<b>Keller Williams Cedar Park Leander</b> Cedar Park, TX	1	871	<b>Keller Williams Realty</b> Littleton, CO	2	840
<b>Keller Williams Preferred Properties</b> Upper Marlboro, MD	1	870	<b>Keller Williams Realty Greater Quad Cities</b> Davenport, IA	1	840
<b>Milestone Realty Consultants</b> Lexington, KY	2	868	<b>SKBK Sotheby's International Realty</b> Birmingham, MI	1	835
<b>Keller Williams Santa Rosa</b> Santa Rosa, CA	1	867	<b>CENTURY 21 Action Plus Realty</b> Freehold, NJ	4	835

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>RE/MAX Harbor Realty</b> Punta Gorda, FL	1	835	<b>Coldwell Banker Real Estate Professionals</b> Iowa City, IA	1	816
<b>RE/MAX Spectrum</b> Pembroke, MA	5	834	<b>Sellstate Next Generation Realty</b> Ocala, FL	2	812
<b>RE/MAX Advanced Realty</b> Indianapolis, IN	2	832	<b>Coldwell Banker Kinard Realty</b> Dalton, GA	4	810
<b>RE/MAX Excels</b> Geneva, IL	1	831	<b>RE/MAX ONE</b> Canal Winchester, OH	2	809
<b>RE/MAX Westside, Realtors</b> Houston, TX	1	830	<b>Keller Williams Performance Realty</b> Pueblo, CO	1	809
<b>Coldwell Banker Segerstrom</b> Sonora, CA	4	829	<b>RE/MAX Benchmark Realty</b> Las Vegas, NV	1	808
<b>RE/MAX Signature</b> Chicago, IL	1	829	<b>RE/MAX Parkcreek</b> Coconut Creek, FL	1	807
<b>Keller Williams Realty Showcase Properties</b> Braintree, MA	1	827	<b>CENTURY 21 Select Group</b> Blakeslee, PA	8	807
<b>RE/MAX Encore</b> Clarkston, MI	1	827	<b>RE/MAX Connection Realtors</b> Gahanna, OH	1	804
<b>RE/MAX Legends</b> Buford, GA	2	825	<b>RE/MAX Palm Realty</b> Port Charlotte, FL	2	803
<b>RE/MAX EDGE</b> Weldon Spring, MO	1	824	<b>Coldwell Banker A Hartwig Company</b> Lancaster, CA	1	801
<b>RE/MAX Results</b> Concord, OH	1	824	<b>RE/MAX Achievers</b> Hagerstown, MD	2	800
<b>ERA One Source Realty</b> Clarks Summit, PA	7	824	<b>CENTURY 21 High Desert</b> Idaho Falls, ID	2	800
<b>Keller Williams Realty Bellevue</b> Bellevue, WA	1	822	<b>ERA Reardon</b> Jackson, MI	2	799
<b>RE/MAX Southland Realty II</b> Garner, NC	1	822	<b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	8	796
<b>RE/MAX Newport Realty</b> Racine, WI	1	822	<b>RE/MAX Country Real Estate Inc.</b> Pocatello, ID	1	795
<b>Fillmore Real Estate</b> Brooklyn, NY	14	821	<b>Keller Williams Elite Properties</b> Aventura, FL	1	793
<b>Keller Williams Realty Brevard</b> Melbourne, FL	2	819	<b>RE/MAX Masters</b> Palm Beach Gardens, FL	3	793
<b>Keller Williams Corona</b> Corona, CA	1	818	<b>Realogics Sotheby's International Realty</b> Seattle, WA	3	792
<b>Better Homes and Gardens R. E. J. F. Finnegan Realtors</b> Burlingame, CA	3	817	<b>Coldwell Banker Haynes Real Estate, Inc.</b> Monroe, MI	3	792
<b>Keller Williams Partners Realty</b> Colorado Springs, CO	1	817	<b>RE/MAX Vision 212</b> Chicago, IL	1	791
<b>Keller Williams Realty - Lee Beaver &amp; Associates</b> Manassas, VA	1	816	<b>ERA Southeast Coastal Real Estate</b> Savannah, GA	5	791
<b>RE/MAX Centre Realtors</b> Jamison, PA	1	816	<b>CENTURY 21 Alliance Realty</b> Spring Hill, FL	3	789

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<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>Keller Williams Realty Nashville-Spring Hill</b> Spring Hill, TN	1	787	<b>RE/MAX The Group</b> Casper, WY	1	767
<b>CENTURY 21 Freedom Realty</b> Anchorage, AK	5	786	<b>RE/MAX Land &amp; Homes</b> Victoria, TX	3	767
<b>ERA Mi Casa</b> Chicago, IL	1	786	<b>Keller Williams Legacy One Realty</b> Chandler, AZ	1	766
<b>Coldwell Banker Sun Ridge Real Estate</b> Lincoln, CA	2	785	<b>Keller Williams Realty Premiere Properties</b> Glen Ellyn, IL	1	765
<b>RE/MAX Central Realty</b> Asheboro, NC	1	785	<b>CENTURY 21 Birchwood Realty</b> Cape Coral, FL	2	765
<b>RE/MAX Professional Associates</b> Sturbridge, MA	6	781	<b>Keller Williams Realty First Choice</b> Prairieville, LA	1	764
<b>Empire Realty Associates, Inc.</b> Danville, CA	2	780	<b>Mackintosh Realtors</b> Frederick, MD	2	763
<b>CENTURY 21 Action Realtors</b> Minot, ND	1	780	<b>Keller Williams Realty Jackson</b> Flowood, MS	1	763
<b>RE/MAX Advantage</b> Portage, MI	1	780	<b>RE/MAX Advantage Realty</b> Dubuque, IA	1	763
<b>Coldwell Banker Doug Arnold Real Estate, Inc.</b> Davis, CA	2	779	<b>Bailey Properties</b> Aptos, CA	4	762
<b>RE/MAX of Orange Beach</b> Orange Beach, AL	1	779	<b>CENTURY 21 C. Watson</b> Fresno, CA	1	761
<b>Keller Williams Clarkston</b> Clarkston, MI	1	777	<b>RE/MAX Properties of The Summit</b> Frisco, CO	3	760
<b>Keller Williams Realty Chico Area</b> Chico, CA	1	776	<b>CENTURY 21 Smith Hourigan Group</b> Shavertown, PA	3	760
<b>Keller Williams Realty Folsom</b> Folsom, CA	1	775	<b>RE/MAX Advantage</b> Searcy, AR	2	759
<b>Keller Williams Realty Hudson</b> Hudson, WI	1	774	<b>Coldwell Banker The Ron Brown Company</b> Victoria, TX	5	755
<b>RE/MAX Realty Professionals</b> Bloomington, IN	1	774	<b>Coldwell Banker Whitney &amp; Associates</b> Pendleton, OR	2	755
<b>Keller Williams Realty Syracuse</b> Fayetteville, NY	1	774	<b>Keller Williams Realty River Cities</b> Columbus, GA	1	755
<b>RE/MAX Around Atlanta</b> Marietta, GA	2	773	<b>Keller Williams Realty</b> Cranston, RI	1	754
<b>Coldwell Banker Southern Real Estate</b> Saltville, MS	2	773	<b>RE/MAX Elite Realty</b> Lexington, KY	3	754
<b>CENTURY 21 The Real Estate Centre</b> Pasadena, MD	6	772	<b>Coldwell Banker Distinctive Properties</b> Grand Junction, CO	4	753
<b>RE/MAX Masters</b> Perrysburg, OH	2	772	<b>RE/MAX Properties SW Inc.</b> Orlando, FL	1	751
<b>CENTURY 21 Hometown Brokers</b> Billings, MT	1	771	<b>RE/MAX Prestige Realty</b> Royal Palm Beach, FL	5	751
<b>RE/MAX Realty Services</b> Bethesda, MD	5	770	<b>Coldwell Banker First Equity, Realtors</b> Amarillo, TX	2	751

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<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>Keller Williams Realty</b> Gulfport, MS	1	751	<b>RE/MAX 24/7</b> Appleton, WI	2	737
<b>RE/MAX Horizons Inc.</b> Dover, DE	1	748	<b>Jackson Hole Sotheby's International Realty</b> Jackson, WY	3	736
<b>RE/MAX 2000</b> Crete, IL	1	748	<b>CENTURY 21 Hardee-Team Realty</b> Tomball, TX	3	736
<b>CENTURY 21 Breeden Realtors</b> Columbus, IN	1	747	<b>CENTURY 21 Sbarra &amp; Wells</b> Johnson City, NY	2	734
<b>Keller Williams Realty New Bern</b> New Bern, NC	1	747	<b>RE/MAX Time</b> Rancho Cucamonga, CA	1	733
<b>CENTURY 21 Pride Realty</b> New Lenox, IL	2	746	<b>RE/MAX Professional Realty Group</b> Owensboro, KY	1	733
<b>Coldwell Banker Lewis-Kirkeby-Hall</b> Rapid City, SD	1	746	<b>RE/MAX Select One</b> Huntington Beach, CA	5	732
<b>Keller Williams Montclair, NJ</b> Montclair, NJ	1	745	<b>RE/MAX on The River</b> Newburyport, MA	3	731
<b>RE/MAX Main Line</b> Paoli, PA	4	745	<b>RE/MAX Unlimited</b> Ponte Vedra Beach, FL	2	731
<b>RE/MAX Executive</b> Modesto, CA	3	745	<b>Coldwell Banker Townside, Realtors</b> Roanoke, VA	2	731
<b>RE/MAX All-Pro</b> Lancaster, CA	1	745	<b>RE/MAX Acr Elite Group</b> Tampa, FL	2	731
<b>RE/MAX Renaissance Realtors</b> Chattanooga, TN	2	745	<b>RE/MAX Affinity</b> Bonita Springs, FL	4	729
<b>RE/MAX Properties Ltd.</b> Newtown, PA	1	744	<b>RE/MAX Consultant Group</b> New Albany, OH	3	729
<b>RE/MAX 100 Inc.</b> Lakewood, CO	1	744	<b>RE/MAX Sails</b> Baltimore, MD	1	728
<b>RE/MAX Traditions Inc.</b> Longmont, CO	1	742	<b>Coldwell Banker Homesale Realty</b> Wauwatosa, WI	3	728
<b>Keller Williams Realty Brighton</b> Brighton, MI	1	741	<b>CENTURY 21 American Properties, Inc.</b> Jacksonville, NC	2	727
<b>RE/MAX Unlimited</b> Aurora, CO	1	740	<b>Terrie O'Connor Realtors</b> Ramsey, NJ	7	726
<b>RE/MAX of Barrington - RE/MAX NOW</b> Barrington, IL	2	739	<b>RE/MAX of Gulf Shores</b> Gulf Shores, AL	2	726
<b>CENTURY 21 Wright Real Estate</b> Tahlequah, OK	3	739	<b>RE/MAX Achievers</b> Collegeville, PA	2	725
<b>Coldwell Banker Reehl Properties, Inc.</b> Fairhope, AL	2	738	<b>Montague, Miller &amp; Co., Realtors</b> Charlottesville, VA	6	724
<b>CENTURY 21 Fairway Realty</b> Apple Valley, CA	1	738	<b>Keller Williams Realty</b> Greensboro, NC	1	723
<b>Keller Williams Realty Elm Grove</b> Wauwatosa, WI	1	738	<b>RE/MAX Vision</b> Huntington Woods, MI	1	723
<b>Coldwell Banker Preferred Properties Inc.</b> Lehigh, FL	1	738	<b>RE/MAX Assured</b> Maitland, FL	1	722

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<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>RE/MAX Dream Properties</b> Northville, MI	2	722	<b>Keller Williams Realty Professionals</b> Baxter, MN	1	710
<b>RE/MAX North Professionals</b> Colchester, VT	2	721	<b>Better Homes and Gardens Real Estate Wilkins &amp; Associates</b> Stroudsburg, PA	4	710
<b>RE/MAX Tri County</b> Hamilton Square, NJ	1	721	<b>Today Sotheby's International Realty</b> San Carlos, CA	2	708
<b>CENTURY 21 AA Realty</b> Seaford, NY	2	720	<b>Coldwell Banker Resort Realty</b> Rehoboth Beach, DE	4	707
<b>CENTURY 21 Metro Realty, Inc.</b> Eau Claire, WI	1	720	<b>Coldwell Banker Town &amp; Country Properties</b> Clarks Summit, PA	4	707
<b>ERA Dawson-Bradford Co., Realtors</b> Bangor, ME	2	720	<b>Keller Williams Eastland</b> Independence, MO	1	705
<b>RE/MAX Real Estate Group</b> Rocky River, OH	2	720	<b>RE/MAX Realty Associates</b> Munster, IN	1	705
<b>Keller Williams Realty Morristown</b> Morristown, NJ	1	718	<b>Keller Williams Princeton Realty</b> Princeton, NJ	1	704
<b>Keller Williams Realty Metro South</b> Alabaster, AL	1	718	<b>Keller Williams Home Town Realty</b> Dayton, OH	1	704
<b>RE/MAX Results</b> Newnan, GA	3	717	<b>CENTURY 21 Prevete Real Estate</b> Hicksville, NY	4	702
<b>CENTURY 21 J W Morton Real Estate, Inc.</b> Inverness, FL	1	717	<b>CENTURY 21 Jack Associates</b> South Burlington, VT	11	701
<b>RE/MAX Town Center</b> Columbus, OH	2	716	<b>RE/MAX Horizon</b> Elgin, IL	1	701
<b>RE/MAX Savannah</b> Savannah, GA	2	715	<b>CENTURY 21 Kreuser &amp; Seiler, Ltd.</b> Libertyville, IL	1	699
<b>RE/MAX Preferred Associates</b> Raleigh, NC	1	714	<b>RE/MAX Elite</b> Albuquerque, NM	1	699
<b>RE/MAX Properties West</b> Wildwood, MO	1	714	<b>RE/MAX Realty Agency</b> Chambersburg, PA	3	699
<b>CENTURY 21 Action Group</b> Yuma, AZ	4	714	<b>RE/MAX Real Estate Group</b> Colorado Springs, CO	1	698
<b>Coldwell Banker River Valley, Realtors</b> La Crosse, WI	4	713	<b>CENTURY 21 Rauh &amp; Johns</b> Sewell, NJ	1	697
<b>RE/MAX Realty One</b> Kokomo, IN	1	713	<b>CENTURY 21 Bessette Realty, Inc.</b> Lake Charles, LA	1	696
<b>Keller Williams Realty El Cajon</b> El Cajon, CA	1	712	<b>RE/MAX 1st Realty</b> Marquette, MI	1	696
<b>ERA Real Estate Professionals</b> Virginia Beach, VA	4	712	<b>RE/MAX United</b> San Diego, CA	4	694
<b>RE/MAX Alliance Group</b> Gilbert, AZ	1	712	<b>RE/MAX New Image</b> Frankenmuth, MI	2	693
<b>RE/MAX Bayshore Properties</b> Traverse City, MI	4	711	<b>RE/MAX Premier Realty</b> Irvine, CA	4	692
<b>RE/MAX Real Estate Professionals</b> Columbus, IN	1	711	<b>CENTURY 21 King</b> Rancho Cucamonga, CA	2	692



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<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>RE/MAX Ocean Properties</b> Juno Beach, FL	4	692	<b>CENTURY 21 Realty Partners</b> Magnolia, TX	4	672
<b>RE/MAX of Spokane</b> Spokane Valley, WA	1	692	<b>RE/MAX Classic Realty</b> Las Cruces, NM	1	671
<b>RE/MAX Quality Service Inc.</b> Hanover, PA	1	692	<b>Coldwell Banker Alfred Saliba Realty</b> Dothan, AL	1	671
<b>RE/MAX of Midland</b> Midland, MI	1	692	<b>RE/MAX 360</b> Houston, TX	1	670
<b>RE/MAX New Trend</b> Farmington Hills, MI	2	691	<b>CENTURY 21 First Choice</b> Fort Mill, SC	1	670
<b>RE/MAX Real Estate Concepts</b> Lincoln, NE	2	691	<b>CENTURY 21 Roberts and Andrews</b> McHenry, IL	2	670
<b>RE/MAX Realty Unlimited</b> Brandon, FL	2	690	<b>CENTURY 21 Aadvantage Gold</b> Las Vegas, NV	3	669
<b>Keller Williams Louisville Highlands</b> Louisville, KY	1	687	<b>RE/MAX Central Realty</b> Lake Mary, FL	2	668
<b>Keller Williams NYC</b> New York, NY	1	684	<b>RE/MAX Professionals</b> Gainesville, FL	2	668
<b>ERA Woody Hogg &amp; Assoc.</b> Mechanicsville, VA	1	684	<b>Keller Williams Realty Cleveland</b> Cleveland, TN	1	667
<b>RE/MAX Plaza</b> McHenry, IL	4	681	<b>CENTURY 21 Real Estate Champions</b> Madeira Beach, FL	1	667
<b>Dielmann Sotheby's International Realty</b> Saint Louis, MO	1	679	<b>RE/MAX United</b> Carrollton, GA	1	667
<b>RE/MAX Impact</b> Westerville, OH	1	679	<b>RE/MAX Integrity Realty Centre</b> Glen Carbon, IL	1	666
<b>RE/MAX Properties</b> Chattanooga, TN	1	679	<b>Keller Williams Realty Central</b> Sterling Heights, MI	1	666
<b>Keller Williams Honolulu</b> Honolulu, HI	1	678	<b>RE/MAX Leading Edge</b> Concord, NC	1	665
<b>RE/MAX of Hot Springs Village</b> Hot Springs Village, AR	1	678	<b>RE/MAX Homestores</b> Sierra Vista, AZ	3	664
<b>CENTURY 21 S.G.R.</b> Chicago, IL	2	677	<b>Keller Williams Realty Anaheim Hills/Yorba Linda</b> Yorba Linda, CA	1	662
<b>Keller Williams Realty Houston Professionals</b> Spring, TX	1	677	<b>Bluegrass Sotheby's International Realty</b> Lexington, KY	1	662
<b>CENTURY 21 Advantage Real Estate, Inc.</b> Columbia, IL	2	677	<b>RE/MAX Muskegon</b> Muskegon, MI	1	662
<b>Keller Williams Realty Naperville</b> Naperville, IL	1	676	<b>Coldwell Banker Alliance Realty</b> Whittier, CA	3	661
<b>CENTURY 21 Woodland Realty</b> Flushing, MI	3	674	<b>ERA Real Estate Links</b> Carmel, IN	1	661
<b>ERA Oakcrest Realty, Inc.</b> Winchester, VA	1	672	<b>CENTURY 21 Properties Plus</b> Mount Pleasant, SC	2	660
<b>Keller Williams Realty Celina-Prosper-Gunter</b> Celina, TX	1	672	<b>ERA Ben Porter Real Estate</b> Huntsville, AL	4	659

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<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>CENTURY 21 Gold</b> Reading, PA	1	659	<b>RE/MAX 1st Olympic</b> Lynchburg, VA	1	646
<b>Coldwell Banker Lunsford</b> Muncie, IN	1	658	<b>CENTURY 21 Selling Paradise</b> Cape Coral, FL	1	646
<b>RE/MAX Alliance</b> Albuquerque, NM	1	655	<b>CENTURY 21 Row</b> Livonia, MI	1	644
<b>RE/MAX Legacy Realty</b> Oxford, MS	1	654	<b>RE/MAX Dynamic Agents</b> Mankato, MN	2	642
<b>RE/MAX Advantage Realty</b> Antioch, IL	1	654	<b>CENTURY 21 Investment Realty</b> Slidell, LA	2	641
<b>RE/MAX Central</b> Manalapan, NJ	1	653	<b>Keller Williams Realty Tri-County Properties</b> Medina, OH	1	640
<b>RE/MAX Realty Centre</b> Yorba Linda, CA	2	652	<b>Keller Williams Realty Southland Partners</b> Belton, MO	1	640
<b>Coldwell Banker Village Green Realty</b> Woodstock, NY	5	652	<b>CENTURY 21 Commander Realty, Inc.</b> Panama City, FL	1	639
<b>RE/MAX Haven Realty</b> Cleveland, OH	4	652	<b>CENTURY 21 John Walton Realtors</b> Lubbock, TX	1	639
<b>RE/MAX Premier</b> Wichita, KS	1	652	<b>RE/MAX Diamond Realtors</b> Kendall Park, NJ	2	638
<b>ERA Realty Center</b> Cedar City, UT	1	651	<b>Keller Williams Realty Mulinix</b> Norman, OK	1	638
<b>Keller Williams Realty</b> Amherst, NY	1	651	<b>CENTURY 21 Real Estate Center</b> Lynnwood, WA	1	637
<b>RE/MAX Realty Professionals</b> Wichita, KS	2	651	<b>RE/MAX Services</b> Boca Raton, FL	1	636
<b>CENTURY 21 Aztec &amp; Associates</b> Charlotte Harbor, FL	1	651	<b>Coldwell Banker Town &amp; Country</b> Moreno Valley, CA	5	635
<b>The Wells Group of Durango</b> Durango, CO	4	650	<b>Keller Williams Realty Coppell</b> Coppell, TX	1	635
<b>RE/MAX Legacy Realty</b> Fargo, ND	1	650	<b>ERA Liberty Realty</b> Charles Town, WV	2	634
<b>RE/MAX Components</b> Timonium, MD	4	650	<b>Keller Williams Realty Longmont</b> Longmont, CO	1	633
<b>RE/MAX Alliance</b> Branford, CT	4	649	<b>ERA Atlantic Realty</b> Alpharetta, GA	2	633
<b>Keller Williams Realty</b> Andover, MA	1	648	<b>CENTURY 21 Da-Ly Realty</b> Grand Island, NE	1	633
<b>Coldwell Banker Valley Brokers</b> Corvallis, OR	2	648	<b>CENTURY 21 The Edge</b> El Paso, TX	3	633
<b>RE/MAX Choice</b> Fayetteville, NC	1	648	<b>CENTURY 21 American Heritage Realty</b> Lower Burrell, PA	3	632
<b>RE/MAX Golden Empire</b> Bakersfield, CA	1	647	<b>Coldwell Banker Coastal Alliance</b> Long Beach, CA	1	631
<b>RE/MAX Top Producers</b> Diamond Bar, CA	1	646	<b>RE/MAX Synergy</b> Forest Lake, MN	5	629

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<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>Coldwell Banker Pryor Realty, Inc.</b> Chattanooga, TN	2	629	<b>Keller Williams Towne Square Realty</b> Bernardsville, NJ	1	619
<b>RE/MAX Premier Properties</b> Fayetteville, NC	1	629	<b>RE/MAX Action First</b> Clearwater Beach, FL	2	619
<b>RE/MAX Stars</b> Mount Vernon, OH	2	629	<b>Keller Williams Realty North Central</b> Leominster, MA	1	619
<b>RE/MAX Professional Realty</b> Exton, PA	1	628	<b>RE/MAX Desert Showcase</b> Peoria, AZ	2	619
<b>RE/MAX Unlimited</b> Layton, UT	2	628	<b>RE/MAX Realty Brokers</b> Birmingham, AL	1	619
<b>CENTURY 21 Martinez &amp; Associates</b> Las Vegas, NV	1	628	<b>RE/MAX All Estates</b> Visalia, CA	2	617
<b>RE/MAX Central</b> Roselle, IL	1	627	<b>Coldwell Banker Island Properties</b> Wailea, HI	4	616
<b>RE/MAX Integrity</b> Issaquah, WA	3	626	<b>RE/MAX Real Estate Associates</b> Houston, TX	2	614
<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	2	625	<b>CENTURY 21 Liberty Partners Real Estate, LLC</b> Columbia, MO	1	614
<b>RE/MAX of Wilmington</b> Wilmington, DE	2	625	<b>RE/MAX Real Estate Executives</b> Bowling Green, KY	1	613
<b>Keller Williams Realty DFW Metro SW</b> Weatherford, TX	1	625	<b>RE/MAX Preferred Choice</b> Glendale, AZ	1	613
<b>CENTURY 21 House of Realty, Inc.</b> Marion, IL	5	623	<b>RE/MAX Advanced Inc.</b> Fort Collins, CO	1	612
<b>Keller Williams Realty South Bay</b> Torrance, CA	1	622	<b>CENTURY 21 Worden &amp; Green</b> Hillsborough, NJ	2	612
<b>CENTURY 21 New Heritage, LLC</b> Hampshire, IL	3	622	<b>RE/MAX Four Corners</b> McKinney, TX	1	612
<b>RE/MAX Associates</b> Fayetteville, AR	1	622	<b>RE/MAX Powerpro Realty</b> Davie, FL	1	612
<b>RE/MAX Universal Realty</b> Sheboygan Falls, WI	1	622	<b>Coldwell Banker McMillan and Associates</b> Florence, SC	1	611
<b>RE/MAX Results</b> Sciota, PA	1	622	<b>Keller Williams Realty Hudson Valley</b> New City, NY	2	610
<b>Coldwell Banker F.I. Grey &amp; Son Residential, Inc.</b> New Port Richey, FL	1	622	<b>RE/MAX on The Lake</b> Seattle, WA	3	608
<b>Keller Williams Realty Boston NW</b> Concord, MA	1	621	<b>Better Homes and Gardens Real Estate 43 North</b> Boise, ID	1	607
<b>RE/MAX Town &amp; Country</b> West Chester, PA	1	621	<b>Keller Williams Realty Palo Alto/Menlo Park</b> Palo Alto, CA	1	606
<b>RE/MAX Alliance</b> Virginia Beach, VA	1	621	<b>Keller Williams Realty Bartlesville</b> Bartlesville, OK	1	605
<b>Beacham &amp; Company, Realtors</b> Atlanta, GA	1	620	<b>CENTURY 21 Schwartz Realty</b> Key Largo, FL	5	604
<b>CENTURY 21 Bill Nye Realty, Inc.</b> Zephyrhills, FL	1	620	<b>Keller Williams Realty Cenla Partners</b> Alexandria, LA	1	604

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>RE/MAX Realty Suburban</b> Shawnee Mission, KS	1	603	<b>RE/MAX Alliance</b> Brandon, MS	2	595
<b>RE/MAX Full Spectrum</b> Healdsburg, CA	3	602	<b>Keller Williams Real Estate</b> Philadelphia, PA	1	594
<b>RE/MAX Premier Realty</b> Prairie Village, KS	1	602	<b>RE/MAX Lakes Area Realty</b> Nisswa, MN	4	593
<b>CENTURY 21 RiverStone</b> Sandpoint, ID	3	602	<b>RE/MAX Diamond Properties</b> Rockaway, NJ	3	592
<b>ERA Martin &amp; Associates</b> Chillicothe, OH	8	601	<b>Coldwell Banker Grass Roots Realty</b> Grass Valley, CA	4	592
<b>Brownstone Real Estate</b> Hershey, PA	2	600	<b>CENTURY 21 Koehler &amp; Associates</b> Findlay, OH	2	591
<b>RE/MAX Sauk Valley</b> Sterling, IL	2	600	<b>Coldwell Banker Dynasty</b> Temple City, CA	3	590
<b>Coldwell Banker Sky Ridge Realty</b> Blue Jay, CA	1	599	<b>ERA North Orange County</b> Yorba Linda, CA	5	589
<b>RE/MAX Mountain Properties</b> Prescott, AZ	2	599	<b>RE/MAX Realty Group</b> Rehoboth Beach, DE	1	589
<b>CENTURY 21 Yarrow &amp; Associates Realtors</b> Lancaster, CA	1	599	<b>Keller Williams of Central PA</b> Camp Hill, PA	1	589
<b>Keller Williams Realty Bloomington</b> Bloomington, IL	1	599	<b>CENTURY 21 Service Realty</b> Paducah, KY	1	589
<b>CENTURY 21 Meyer Real Estate</b> Gulf Shores, AL	4	598	<b>Coldwell Banker Mason Morse Real Estate</b> Aspen, CO	5	588
<b>Better Homes and Gardens Real Estate All Seasons</b> Chanhassen, MN	5	598	<b>CENTURY 21 All-Pro Realty, Inc.</b> Oklahoma City, OK	1	588
<b>RE/MAX First Choice</b> Baltimore, MD	1	598	<b>Live Urban Real Estate, Inc.</b> Denver, CO	1	587
<b>Keller Williams Realty</b> Wichita, KS	1	598	<b>RE/MAX Properties</b> Nashua, NH	3	586
<b>Coldwell Banker Smith Homes, Realtors</b> Gautier, MS	3	598	<b>RE/MAX 1st Choice of McAllen</b> McAllen, TX	2	586
<b>Coldwell Banker Riviera Realty, Inc.</b> Brick, NJ	7	597	<b>RE/MAX 1st</b> South Bend, IN	3	586
<b>RE/MAX Ultimate Professionals</b> Shorewood, IL	2	597	<b>CENTURY 21 Thomas Realty, Inc.</b> North Myrtle Beach, SC	3	585
<b>RE/MAX Results</b> Schererville, IN	1	597	<b>Keller Williams Realty Harrisburg - East</b> Harrisburg, PA	1	584
<b>RE/MAX Preferred</b> Baltimore, MD	1	596	<b>RE/MAX Consultants</b> Palm Desert, CA	4	583
<b>RE/MAX Realty/Findlay</b> Findlay, OH	1	596	<b>RE/MAX Metro</b> Houston, TX	1	582
<b>RE/MAX 2000</b> Silver Spring, MD	2	595	<b>RE/MAX Destiny</b> Cambridge, MA	2	581
<b>RE/MAX Preferred Properties</b> Kernersville, NC	2	595	<b>Keller Williams Main Line Realty</b> Bryn Mawr, PA	1	581

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>CENTURY 21 Charles Smith Agency, Inc.</b> Edison, NJ	2	581	<b>RE/MAX Real Estate Associates</b> Terre Haute, IN	1	568
<b>RE/MAX Real Estate Partners</b> Hattiesburg, MS	1	581	<b>Coldwell Banker Premier Realty</b> Saint George, UT	1	567
<b>RE/MAX River's Edge</b> Barrington, RI	3	580	<b>RE/MAX 1</b> Duluth, MN	1	567
<b>RE/MAX Preferred</b> Texarkana, TX	1	580	<b>Gibson International</b> Los Angeles, CA	3	566
<b>Keller Williams Realty Eastchester/Scarsdal</b> Scarsdale, NY	2	579	<b>RE/MAX First Choice</b> Pelham, AL	2	566
<b>Keller Williams Realty Trumbull</b> Trumbull, CT	1	579	<b>CENTURY 21 Hughes-Riggs Realty, Inc.</b> Mullica Hill, NJ	1	566
<b>Coldwell Banker Preferred Group, P.C.</b> North Platte, NE	1	579	<b>Coldwell Banker First Affiliate</b> Sedona, AZ	2	565
<b>RE/MAX Landmark, Realtors</b> Stoughton, MA	4	577	<b>CENTURY 21 Coast to Coast</b> Tierra Verde, FL	4	565
<b>RE/MAX Town And Country</b> Port Orchard, WA	3	577	<b>RE/MAX Realty Professionals Inc.</b> Harrisburg, PA	1	564
<b>Keller Williams Realty Spartanburg</b> Spartanburg, SC	1	577	<b>Sellstate Priority Realty</b> Cape Coral, FL	1	564
<b>RE/MAX Real Estate Centre</b> Jonesboro, AR	1	577	<b>Keller Williams Realty Evansville</b> Evansville, IN	1	564
<b>RE/MAX Bluebonnet Country</b> Ennis, TX	3	576	<b>Keller Williams Executives Realty</b> Highlands Ranch, CO	1	563
<b>Keller Williams - Weston International Real Estate</b> Weston, FL	1	575	<b>RE/MAX Advantage</b> Lewisville, TX	4	563
<b>RE/MAX Lafayette Group</b> Lafayette, IN	1	574	<b>CENTURY 21 The Neil Company Real Estate</b> Roseburg, OR	2	562
<b>Keller Williams Realty Sun Valley and Southern Idaho</b> Twin Falls, ID	1	573	<b>RE/MAX 1st Choice</b> Cranston, RI	1	562
<b>RE/MAX N.O. Properties</b> New Orleans, LA	1	572	<b>RE/MAX Central</b> Las Vegas, NV	2	561
<b>RE/MAX Partners</b> Berwyn, IL	1	572	<b>RE/MAX Property Centre</b> Ormond Beach, FL	1	561
<b>RE/MAX Realty Group</b> Greenfield, IN	2	572	<b>RE/MAX Temple Belton</b> Temple, TX	1	561
<b>Coldwell Banker Robbins &amp; Free Realty</b> Warner Robins, GA	2	571	<b>Coldwell Banker Town &amp; Country Real Estate</b> Altoona, PA	1	561
<b>Keller Williams Realty Merrimack Valley</b> Westford, MA	1	570	<b>Keller Williams Realty Southern Tier &amp; Finger Lakes</b> Horseheads, NY	1	560
<b>RE/MAX House Values</b> Mt. Arlington, NJ	3	570	<b>RE/MAX Peninsula</b> Newport News, VA	3	559
<b>Coldwell Banker Graben Real Estate, Inc.</b> Albertville, AL	3	570	<b>Keller Williams Realty</b> Carlsbad, CA	1	558
<b>Coldwell Banker Solano Pacific</b> Benicia, CA	1	569	<b>CENTURY 21 Price Right</b> Lewiston, ID	1	558

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>RE/MAX North</b> Amherst, NY	2	558	<b>CENTURY 21 Alicia Trevino Realtors</b> Mesquite, TX	2	544
<b>CENTURY 21 BW Preferred, Inc.</b> Mason City, IA	3	558	<b>RE/MAX Synergy</b> Bedford, NH	1	543
<b>Coldwell Banker Town &amp; Country Real Estate</b> Brighton, MI	4	557	<b>RE/MAX Aerospace Realty</b> Rockledge, FL	2	543
<b>CENTURY 21 Mike D. Bono &amp; Co.'s</b> Lake Charles, LA	1	557	<b>RE/MAX Premier Properties</b> Kissimmee, FL	2	543
<b>Keller Williams Realty/Marina-LA</b> Marina Del Rey, CA	2	556	<b>CENTURY 21 Middleton Co., Inc.</b> Michigan City, IN	2	542
<b>CENTURY 21 HS &amp; Associates</b> Georgetown, TX	2	555	<b>Arizona Best Real Estate</b> Scottsdale, AZ	4	541
<b>RE/MAX Solutions</b> Gilbert, AZ	1	554	<b>Coldwell Banker Redpath &amp; Co., Realtors</b> Hanover, NH	3	541
<b>Coldwell Banker First, Realtors</b> Walla Walla, WA	1	553	<b>RE/MAX Properties</b> Prattville, AL	2	541
<b>Keller Williams Realty Trussville</b> Trussville, AL	1	553	<b>Keller Williams Prestige Properties</b> Stamford, CT	1	540
<b>RE/MAX Ambassadors</b> Norfolk, VA	3	551	<b>RE/MAX Edge</b> Glastonbury, CT	4	540
<b>RE/MAX Real Estate Group</b> Martinsburg, WV	2	551	<b>RE/MAX Sunset Realty</b> Bayonet Point, FL	2	540
<b>CENTURY 21 Clement Realty</b> Florence, AL	2	551	<b>RE/MAX Preferred Realtors</b> Newtown Square, PA	2	539
<b>Keller Williams Brentwood</b> Brentwood, CA	1	550	<b>RE/MAX Bay To Bay</b> Tampa, FL	3	539
<b>Coldwell Banker Hulsey Real Estate</b> Farmington, MO	1	549	<b>ERA Blue Key Properties</b> Hixson, TN	4	539
<b>Better Homes and Gardens Real Estate Generations</b> Mobile, AL	2	549	<b>Coldwell Banker M&amp;D Good Life</b> Moriches, NY	4	538
<b>RE/MAX Big Bear</b> Big Bear Lake, CA	3	548	<b>Coldwell Banker Today's Realtors, LLC</b> Peru, IL	1	537
<b>CENTURY 21 Homefinders of Hawaii</b> Waipahu, HI	2	548	<b>CENTURY 21 A Better Service Realty</b> Downey, CA	1	536
<b>CENTURY 21 1st Class Homes</b> Schaumburg, IL	1	548	<b>CENTURY 21 Lynch &amp; Associates</b> Willow Park, TX	1	536
<b>RE/MAX Tri-City Realty</b> Glendale, CA	4	546	<b>RE/MAX Main Street Realty</b> Moorestown, NJ	1	535
<b>Coldwell Banker Algerio/Q-Team Realty</b> Elko, NV	2	546	<b>Keller Williams Realty Platinum</b> Oklahoma City, OK	1	535
<b>RE/MAX Infinity</b> Pace, FL	1	546	<b>Legacy Properties Sotheby's International Realty</b> Portland, ME	5	534
<b>CENTURY 21 First Realty</b> Appleton, WI	1	545	<b>Coldwell Banker Premier Real Estate</b> Valdosta, GA	1	534
<b>Coldwell Banker Heritage House Realtors</b> Durango, CO	1	544	<b>RE/MAX Excellence Realtors</b> Elkhart, IN	1	534

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>Keller Williams Realty Rancho Cucamonga &amp; Fontana</b> Rancho Cucamonga, CA	1	533	<b>RE/MAX Island Realty</b> Beaufort, SC	3	524
<b>Keller Williams Realty Lynchburg Metro</b> Forest, VA	1	533	<b>RE/MAX Heritage</b> Sugar Land, TX	1	524
<b>RE/MAX Realty 100</b> Diamond Bar, CA	2	532	<b>RE/MAX Sunquest</b> Grand Rapids, MI	1	524
<b>Steamboat Sotheby's International Realty</b> Steamboat Springs, CO	1	531	<b>RE/MAX Associates</b> Corpus Christi, TX	1	523
<b>RE/MAX Platinum Living</b> Scottsdale, AZ	3	531	<b>Coldwell Banker Antrim-Piper, Wenger, Realtors</b> Salina, KS	1	523
<b>RE/MAX Innovations</b> Indianola, IA	2	531	<b>Treasure Coast Sotheby's International Realty</b> Vero Beach, FL	1	522
<b>Keller Williams Realty Greater Rochester West</b> Rochester, NY	1	531	<b>RE/MAX Partners</b> Andover, MA	3	522
<b>RE/MAX Realty Centre</b> Monroeville, PA	1	531	<b>Keller Williams Pinehurst</b> Southern Pines, NC	1	522
<b>Coldwell Banker Gonella Realty</b> Merced, CA	2	530	<b>ERA Davis &amp; Linn</b> Jacksonville, FL	2	522
<b>RE/MAX Best Associates</b> Overland Park, KS	2	530	<b>Ewing &amp; Associates Sotheby's International Realty</b> Calabasas, CA	2	521
<b>RE/MAX of Bartlesville</b> Bartlesville, OK	1	530	<b>RE/MAX Action Associates</b> Exton, PA	1	521
<b>Keller Williams Realty</b> Newport Beach, CA	2	529	<b>CENTURY 21 Realty Alliance</b> Millbrae, CA	3	520
<b>Janet McAfee Inc.</b> St. Louis, MO	1	529	<b>Ocean Atlantic Sotheby's International Realty</b> Rehoboth Beach, DE	3	520
<b>Coldwell Banker Lake Oconee/Lake Country</b> Greensboro, GA	4	529	<b>RE/MAX Peak Properties</b> Flagstaff, AZ	1	520
<b>RE/MAX Experts</b> Buffalo Grove, IL	1	528	<b>ERA All In One Realty</b> Albany, GA	1	520
<b>RE/MAX Horizons Realty</b> Pensacola, FL	1	528	<b>Coldwell Banker Premier Properties</b> Winchester, VA	5	519
<b>RE/MAX Alternative Realty Inc.</b> Indialantic, FL	1	527	<b>RE/MAX Quality Realty</b> Sandusky, OH	2	519
<b>Coldwell Banker Ackley Realty</b> Kissimmee, FL	1	527	<b>CENTURY 21 Wilson Minger Agency, Inc.</b> Niceville, FL	1	518
<b>RE/MAX Centex, Realtors</b> Waco, TX	1	527	<b>Coldwell Banker Mulleady Inc., Realtors</b> Minocqua, WI	4	518
<b>CENTURY 21 Mack-Morris Iris Lurie Inc.</b> Morganville, NJ	1	525	<b>RE/MAX Center</b> Grayslake, IL	1	518
<b>Coldwell Banker Upton-Massamont Realtors</b> South Deerfield, MA	4	525	<b>RE/MAX Associates</b> San Diego, CA	1	517
<b>RE/MAX Prestige</b> Houston, TX	1	525	<b>Coldwell Banker King</b> Asheville, NC	3	517
<b>RE/MAX Select Properties</b> Sterling, VA	2	524	<b>ERA West Wind Real Estate</b> Boise, ID	2	517

## Up-and-Comers cont.

<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>	<i>Company</i>	<i>offices</i>	<i>2014 Sides</i>
<b>Keller Williams Realty Glendale</b> Glendale, CA	1	516	<b>Keller Williams Realty Charleston-West Ashley</b> Charleston, SC	1	507
<b>Bernstein Realty, Inc.</b> Houston, TX	1	516	<b>CENTURY 21 Sonoma Realty</b> Winnemucca, NV	2	507
<b>CENTURY 21 A-1 Nolan Realty, LLC</b> West Springfield, MA	5	516	<b>RE/MAX Elite</b> Mason, OH	1	507
<b>RE/MAX Premier</b> Warren, NJ	1	515	<b>RE/MAX Parkside Real Estate</b> Paso Robles, CA	1	506
<b>RE/MAX Plus</b> Prairieville, LA	3	515	<b>RE/MAX Benchmark Realty Group</b> New Windsor, NY	3	506
<b>RE/MAX United Real Estate</b> Upper Marlboro, MD	1	514	<b>RE/MAX Pro Realty</b> Charleston, SC	1	506
<b>Coldwell Banker Pinnacle Properties</b> Florence, AL	1	514	<b>RE/MAX Affiliates N.E.</b> Philadelphia, PA	1	506
<b>CENTURY 21 Lund, Realtors</b> Chehalis, WA	2	514	<b>RE/MAX In Motion Inc.</b> Coral Springs, FL	2	505
<b>CENTURY 21 Premiere Realty</b> Sikeston, MO	2	514	<b>RE/MAX 2000</b> Philadelphia, PA	1	505
<b>RE/MAX Professionals</b> Gillette, WY	1	513	<b>Coldwell Banker Reilly &amp; Sons</b> Leavenworth, KS	1	505
<b>RE/MAX Regency</b> Warrenton, VA	1	512	<b>RE/MAX Elite Group</b> Sturgis, MI	2	505
<b>CENTURY 21 Tri-Cities</b> Kennewick, WA	1	512	<b>RE/MAX Results Realty Group</b> Altoona, PA	1	504
<b>RE/MAX Mountain Properties</b> Murphy, NC	1	512	<b>RE/MAX Specialists</b> Upper Marlboro, MD	1	503
<b>Coldwell Banker Willis-Smith Company</b> New Bern, NC	2	511	<b>RE/MAX Platinum Realty</b> Sarasota, FL	6	503
<b>RE/MAX 1</b> Superior, WI	1	511	<b>RE/MAX Premier Realtors</b> West Hartford, CT	1	503
<b>RE/MAX Unlimited</b> Harrison, AR	1	511	<b>RE/MAX Mountain Realty</b> Waynesville, NC	3	503
<b>RE/MAX Distinctive Real Estate</b> McLean, VA	1	510	<b>Colorado Group Realty</b> Steamboat Springs, CO	2	501
<b>RE/MAX Parkside Affiliates</b> Olympia, WA	1	510	<b>CENTURY 21 Action!</b> Signal Hill, CA	2	501
<b>Keller Williams Realty Middlesex</b> Metuchen, NJ	1	509	<b>Keller Williams Palos Verdes Realty</b> Rolling Hills Estates, CA	1	500
<b>RE/MAX In The Village, Realtors</b> Oak Park, IL	1	509	<b>ERA Central Realty Group</b> Cream Ridge, NJ	4	500
<b>CENTURY 21 Downtown</b> Baltimore, MD	1	509	<b>CENTURY 21 McDaniel &amp; Associates</b> Hemet, CA	2	500
<b>CENTURY 21 Rose Realty</b> Hesperia, CA	1	508			



# Primary Services

As leading firms have diversified, so too, have we decided to follow this development by tracking the sales of mortgage, title insurance, home warranty policies and homeowners insurance policies, the products that are sold most frequently by leading residential real estate firms. We have produced rankings of the sales of primary services by units sold only. Please note that these figures have not been verified.

## Top 500 Firms Ranked by Mortgage Closings

(Firms which closed 500 units or more)

<i>Firm</i>	<i># closed mortgage units</i>	<i>Firm</i>	<i># closed mortgage units</i>
NRT LLC	27,788	Berkshire Hathaway HomeServices PenFed Realty.	837
HomeServices of America, Inc.	14,300	PMZ Real Estate	808
The Long & Foster Companies, Inc.	7,414	Crye-Leike Realtors	791
Hanna Holdings, Inc.	6,857	Keller Williams Realty	774
William Raveis Real Estate, Mortgage and Insurance	2,367	RE/MAX Equity Group.	768
RE/MAX Select Realty	2,072	Sibcy Cline Realtors.	745
RealtyUSA.	1,837	Milestone Realty Consultants	731
M. J. Peterson Real Estate, Inc.	1,745	Lyon Real Estate	661
Baird & Warner	1,684	Berkshire Hathaway HomeServices Towne Realty.	648
Real Estate One	1,519	Watson Realty Corp.	639
HUNT Real Estate ERA.	1,252	Berkshire Hathaway HomeServices California	631
Allen Tate Companies	1,242	Berkshire Hathaway HomeServices MI and Northern IN Real Estate	592
Shorewest, Realtors	1,157	Carolina One Real Estate	571
Berkshire Hathaway HomeServices Homesale Realty.	1,093	The Group, Inc. Real Estate	559
Northwood Realty Services	1,066	Ruhl&Ruhl Realtors.	557

## Top 500 Firms Ranked by Home Warranty Policies

(Firms which closed 500 units or more)

<i>Firm</i>	<i># home warranty policies sold</i>	<i>Firm</i>	<i># home warranty policies sold</i>
NRT LLC	40,994	Ruhl&Ruhl Realtors.	1,308
HomeServices of America, Inc.	38,817	ERA First Advantage Realty, Inc.	1,202
Hanna Holdings, Inc.	13,692	Stark Company Realtors	1,064
The Long & Foster Companies, Inc.	10,208	Berkshire Hathaway HomeServices MI and Northern IN Real Estate	1,038
Sibcy Cline Realtors.	5,636	NP Dodge	1,025
Allen Tate Companies	4,609	Cutler Real Estate	998
First Weber Group	4,495	Coldwell Banker The Real Estate Group, Inc.	830
Crye-Leike Realtors	4,238	Coldwell Banker Roth Wehrly Graber REALTORS	792
Shorewest, Realtors	3,762	RE/MAX Preferred Group	762
Lyon Real Estate	2,092	Intracoastal Realty Corp	759
Berkshire Hathaway HomeServices PenFed Realty	2,023	McColly Real Estate	744
Ultima Real Estate	1,900	RE/MAX Preferred Associates	707
Carolina One Real Estate	1,753	Gardner, Realtors.	667
Berkshire Hathaway HomeServices Select Properties	1,598	Berkshire Hathaway HomeServices Florida Properties Group	619
Berkshire Hathaway HomeServices California	1,470	Rose & Womble Realty	575
Berkshire Hathaway HomeServices Homesale Realty	1,469		
Keller Williams Realty	1,421		

## Top 500 Firms Ranked by Homeowners Insurance Policies

(Firms which sold 500 or more policies)

<i>Firm</i>	<i># closed homeowners insurance policies</i>	<i>Firm</i>	<i># closed homeowners insurance policies</i>
Hanna Holdings, Inc. . . . .	11,375	The Keyes Company . . . . .	1,430
HomeServices of America, Inc.. . . . .	11,133	Crye-Leike Realtors . . . . .	1,100
Allen Tate Companies . . . . .	5,715	Shorewest, Realtors . . . . .	1,048
The Long & Foster Companies, Inc. . . . .	5,681	Nothnagle Realtors . . . . .	1,013
NRT LLC . . . . .	2,555	Berkshire Hathaway HomeServices Homesale Realty . . . . .	944
William Raveis Real Estate, Mortgage and Insurance. . . . .	2,052	Real Estate One . . . . .	757
Better Homes and Gardens Real Estate Gary Greene . . . . .	1,472	Sibcy Cline Realtors . . . . .	701

## Top 500 Firms Ranked by Title Closings

(Firms which closed 500 units or more)

<i>Firm</i>	<i># closed title units</i>	<i>Firm</i>	<i># closed title units</i>
NRT LLC . . . . .	140,603	Parks . . . . .	1,550
HomeServices of America, Inc.. . . . .	73,438	Wilkinson ERA Real Estate . . . . .	1,500
The Long & Foster Companies, Inc. . . . .	14,203	Carolina One Real Estate . . . . .	1,456
Crye-Leike Realtors . . . . .	10,998	Coldwell Banker Hubbell BriarWood. . . . .	1,439
Hanna Holdings, Inc. . . . .	10,140	Michael Saunders & Co. . . . .	1,329
Shorewest, Realtors . . . . .	10,082	Coldwell Banker The Real Estate Group, Inc.. . . . .	1,301
Berkshire Hathaway HomeServices California . . . . .	9,226	Berkshire Hathaway HomeServices Towne Realty . . . . .	1,300
Real Estate One . . . . .	7,020	Rose & Womble Realty . . . . .	1,275
Berkshire Hathaway HomeServices MI and Northern IN Real Estate . . . . .	5,841	Better Homes and Gardens Real Estate The Masiello Group . . . . .	1,261
Allen Tate Companies . . . . .	4,948	Keller Williams Real Estate Affiliates . . . . .	1,236
Berkshire Hathaway HomeServices Homesale Realty . . . . .	4,328	Berkshire Hathaway HomeServices Florida Properties Group . . . . .	1,230
NP Dodge . . . . .	3,852	ERA First Advantage Realty, Inc. . . . .	1,220
First Team Real Estate . . . . .	3,489	Houlihan Lawrence . . . . .	1,200
Pinnacle Estate Properties, Inc. . . . .	3,144	RE/MAX of Reading . . . . .	1,178
McColly Real Estate . . . . .	3,041	Dickson Realty, Inc. . . . .	991
Baird & Warner . . . . .	2,792	Real Living Kee Realty. . . . .	972
Watson Realty Corp. . . . .	2,638	The Russell Realty Company. . . . .	945
Berkshire Hathaway HomeServices Florida Realty . . . . .	2,513	Tomie Raines, Inc. . . . .	929
Berkshire Hathaway HomeServices Ambassador Real Estate. . . . .	2,403	The AgentOwned Realty Co. . . . .	870
CENTURY 21 New Millennium . . . . .	2,323	Stark Company Realtors . . . . .	862
Sibcy Cline Realtors . . . . .	2,232	Coldwell Banker Roth Wehrly Graber REALTORS . . . . .	782
Five Star Real Estate. . . . .	2,225	Better Homes & Gardens Rand Realty. . . . .	760
Coldwell Banker Weir Manuel . . . . .	2,214	Keller Williams Realty . . . . .	754
Berkshire Hathaway HomeServices Select Properties. . . . .	2,179	Better Homes and Gardens Real Estate Gary Greene . . . . .	699
Berkshire Hathaway HomeServices PenFed Realty . . . . .	2,157	RE/MAX Anchor & Affinity Plus . . . . .	624
The Keyes Company . . . . .	1,880	Berkshire Hathaway HomeServices NJ Properties . . . . .	615
The Group, Inc. Real Estate . . . . .	1,614	Douglas Elliman Real Estate . . . . .	602
Cutler Real Estate . . . . .	1,609	Chinowth & Cohen Realtors . . . . .	600
		The Danberry Co., Realtors . . . . .	576
		William Raveis Real Estate, Mortgage and Insurance . . . . .	531



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