Q3-2013

A Free Research Tool from the **Charlotte Regional REALTOR® Association and CarolinaMLS** 



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## **All Counties Overview**

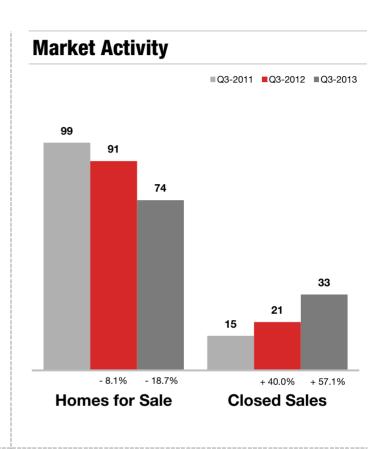
	Median Sales Price		Pct. of Orig.	Pct. of Orig. Price Received		on Market	Closed Sales		
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	
Alexander County, NC	\$99,450	- 26.3%	85.4%	- 2.4%	151	- 7.5%	33	+ 57.1%	
Anson County, NC	\$64,750	- 26.8%	86.2%	- 0.0%	202	+ 23.2%	30	+ 25.0%	
Cabarrus County, NC	\$165,250	<b>1</b> + 10.5%	93.8%	+ 1.9%	108	+ 4.1%	694	+ 22.6%	
Gaston County, NC	\$118,000	<b>1</b> + 4.4%	92.5%	+ 3.3%	104	- 2.3%	564	<b>1</b> + 18.0%	
Iredell County, NC	\$180,500	<b>1</b> + 4.3%	93.1%	+ 2.1%	98	- 19.4%	668	+ 32.3%	
Lincoln County, NC	\$183,500	<b>1</b> + 4.5%	94.2%	+ 3.8%	109	- 11.2%	248	+ 16.4%	
Mecklenburg County, NC	\$190,000	<b>1</b> + 14.1%	95.7%	+ 2.8%	80	- 21.9%	4,540	+ 25.4%	
Montgomery County, NC	\$98,500	<b>+</b> 23.1%	82.1%	- 0.8%	234	+ 36.9%	37	- 30.2%	
Stanly County, NC	\$110,000	<b>1</b> + 1.1%	90.4%	+ 6.0%	127	- 4.1%	106	+ 32.5%	
Union County, NC	\$215,000	<b>1</b> + 6.0%	95.8%	+ 2.1%	92	- 9.7%	990	+ 23.0%	
Cherokee County, SC	\$185,000	<b>+</b> 36.0%	86.8%	+ 2.1%	227	- 14.5%	3	<b>1</b> + 200.0%	
Chester County, SC	\$83,750	- 29.4%	83.0%	- 11.3%	182	<b>1</b> + 56.9%	11	- 21.4%	
Chesterfield County, SC	\$48,133	- 24.5%	81.5%	- 7.6%	259	<b>1</b> + 226.2%	12	<b>1</b> + 200.0%	
Fairfield County, SC	\$200,000	- 45.5%	91.0%	- 4.0%	27	- 80.3%	1	⇒ 0.0%	
Kershaw County, SC	\$334,000		95.8%		207		1		
Lancaster County, SC	\$227,000	+ 4.5%	95.8%	+ 1.8%	99	- 10.4%	360	+ 73.1%	
Union County, SC	\$0		0.0%		0		0		
York County, SC	\$188,300	+ 3.7%	95.4%	+ 1.8%	101	- 6.2%	913	+ 25.9%	
Entire CarolinaMLS Area	\$180,000	<b>1</b> + 10.3%	94.6%	+ 2.5%	94	- 12.8%	9,743	+ 25.0%	

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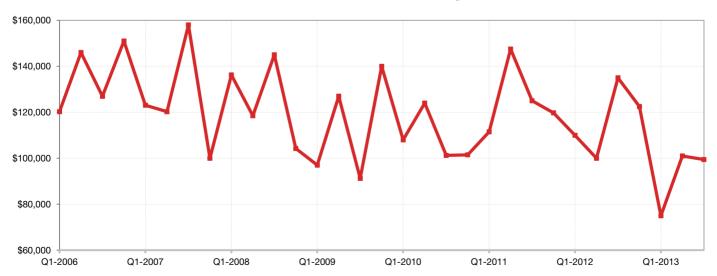


# **Alexander County, NC**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$99,450	- 26.3%
Average Sales Price	\$167,611	+ 12.9%
Pct. of Orig. Price Received	85.4%	- 2.4%
Inventory of Homes for Sale	74	- 18.7%
Closed Sales	33	+ 57.1%
Months Supply	9.1	- 29.5%
List to Close	197	- 20.9%
Days on Market	151	- 7.5%
Cumulative Days on Market	176	+ 7.5%



#### **Historical Median Sales Price for Alexander County, NC**



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# **Alexander County, NC ZIP Codes**

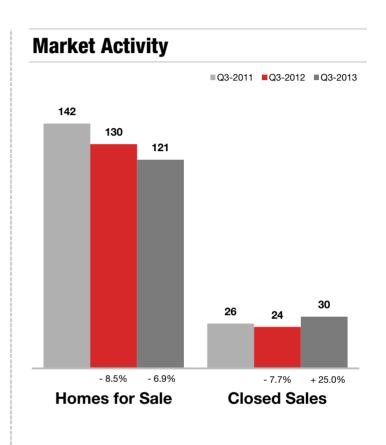
	Median Sales Price		Pct. of Orig	. Price Received	Days (	on Market	Closed Sales		
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	
28601	\$320,000	+ 100.0%	86.7%	- 10.6%	163	<b>+</b> 1,152.3%	5	+ 400.0%	
28636	\$28,000	- 53.3%	78.6%	- 19.4%	119	+ 125.0%	4	+ 300.0%	
28678	\$29,000	- 29.7%	90.4%	+ 13.3%	119	- 69.1%	3	+ 50.0%	
28681	\$121,000	- 12.9%	85.6%	- 1.9%	164	+ 7.3%	20	+ 17.6%	

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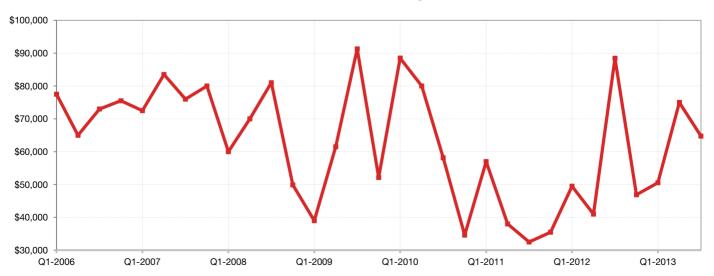


# **Anson County, NC**

<b>Key Metrics</b>	Q3-2013	1-Yr Chg
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Median Sales Price	\$64,750	- 26.8%
Average Sales Price	\$80,901	- 19.6%
Pct. of Orig. Price Received	86.2%	- 0.0%
Inventory of Homes for Sale	121	- 6.9%
Closed Sales	30	+ 25.0%
Months Supply	15.4	- 2.0%
List to Close	279	+ 9.4%
Days on Market	202	+ 23.2%
Cumulative Days on Market	198	- 2.9%



#### **Historical Median Sales Price for Anson County, NC**



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# **Anson County, NC ZIP Codes**

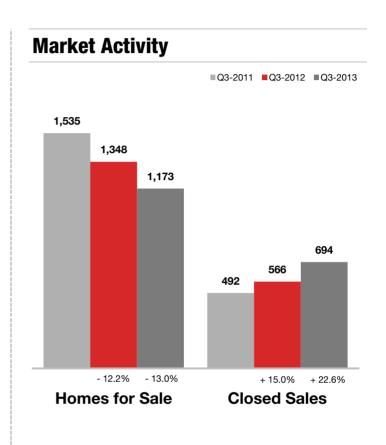
	Median Sales Price		Pct. of Orig. Price Received		Days	on Market	Closed Sales		
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	
28007	\$0		0.0%		0		0		
28091	\$37,500		90.3%		159		2		
28102	\$0		0.0%		0		0		
28119	\$0	- 100.0%	0.0%		0	- 100.0%	0	- 100.0%	
28133	\$151,250	+ 34.7%	85.1%	- 4.7%	203	+ 53.2%	4	- 33.3%	
28135	\$67,500	- 60.7%	84.9%	+ 16.9%	245	+ 58.2%	4	+ 100.0%	
28170	\$57,250	<b>1</b> + 104.5%	86.4%	+ 0.8%	197	+ 35.2%	20	+ 42.9%	

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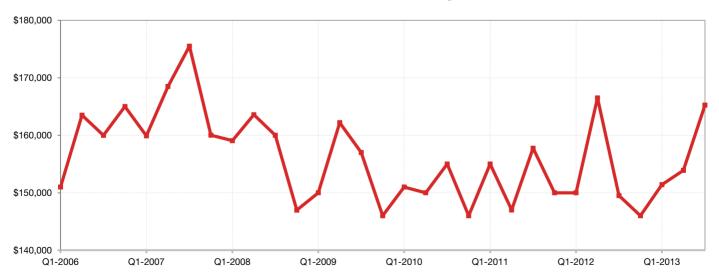


# **Cabarrus County, NC**

<b>Key Metrics</b>	Q3-2013	1-Yr Chg
Median Sales Price	\$165,250	+ 10.5%
Average Sales Price	\$187,064	+ 6.8%
Pct. of Orig. Price Received	93.8%	+ 1.9%
Inventory of Homes for Sale	1,173	- 13.0%
Closed Sales	694	+ 22.6%
Months Supply	5.4	- 30.8%
List to Close	144	+ 0.9%
Days on Market	108	+ 4.1%
Cumulative Days on Market	117	- 8.7%



#### **Historical Median Sales Price for Cabarrus County, NC**



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# **Cabarrus County, NC ZIP Codes**

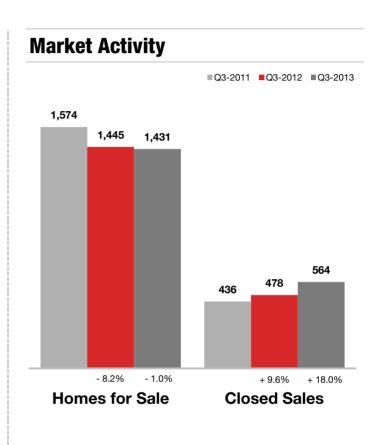
	Median	Sales Price	Pct. of Orig. Price Received		Days on Market			Clo	Closed Sales		
	Q3-2013	1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg
28025	\$130,000	<b>+</b> 11.9%	92.6%	1	+ 1.1%	124	1	+ 17.6%	163	1	+ 10.9%
28026	\$0		0.0%			0			0		
28027	\$195,000	+ 8.4%	94.9%	1	+ 1.2%	114	1	+ 12.1%	251		+ 19.0%
28036	\$233,053	+ 16.7%	94.4%	1	- 0.7%	65	1	- 46.2%	20		+ 25.0%
28071	\$0		0.0%			0			0		
28075	\$246,833	+ 25.0%	96.1%	1	+ 2.7%	100	1	+ 3.4%	82		+ 57.7%
28081	\$131,075	+ 18.6%	93.7%	1	+ 6.3%	113	1	+ 85.9%	42		+ 50.0%
28082	\$0		0.0%			0			0		
28083	\$81,500	- 4.1%	88.2%	1	+ 0.9%	95	1	- 13.7%	49		+ 19.5%
28107	\$163,751	- 0.8%	95.7%	1	+ 6.6%	84	1	- 38.8%	30		+ 76.5%
28124	\$143,945	- 28.0%	88.5%	1	- 0.7%	73	1	- 26.0%	11		+ 83.3%
28138	\$0	- 100.0%	0.0%	1	- 100.0%	0	1	- 100.0%	0	1	- 100.0%
28215	\$137,250	- 7.2%	93.4%	1	- 6.5%	116	1	- 37.3%	6	1	+ 20.0%

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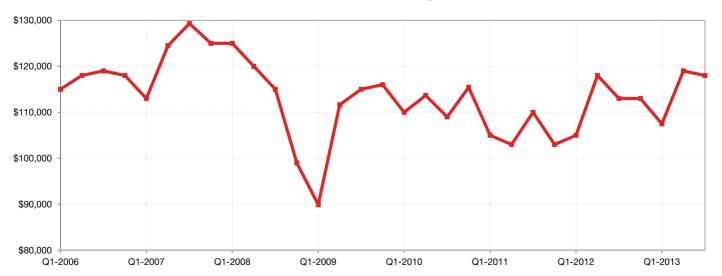


# **Gaston County, NC**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$118,000	+ 4.4%
Average Sales Price	\$139,955	+ 1.2%
Pct. of Orig. Price Received	92.5%	+ 3.3%
Inventory of Homes for Sale	1,431	- 1.0%
Closed Sales	564	+ 18.0%
Months Supply	7.9	- 14.8%
List to Close	141	- 4.5%
Days on Market	104	- 2.3%
Cumulative Days on Market	127	+ 1.2%



#### **Historical Median Sales Price for Gaston County, NC**



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# **Gaston County, NC ZIP Codes**

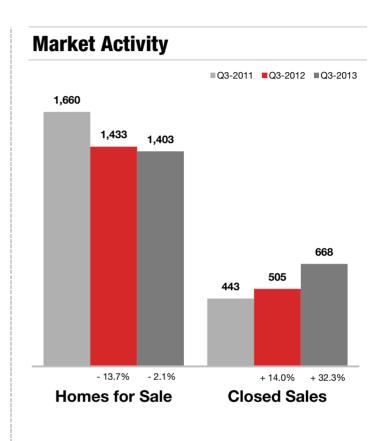
	Median	Sales Price	Pct. of Orig	. Price Received	Days (	on Market	Closed Sales		
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	
28006	\$146,500		97.7%		7		1		
28012	\$174,900	+ 10.5%	94.3%	+ 1.4%	88	- 22.9%	89	+ 17.1%	
28016	\$59,900	- 1.8%	84.5%	+ 0.2%	145	+ 75.9%	29	+ 38.1%	
28021	\$72,750	- 11.8%	87.4%	+ 7.4%	96	- 26.3%	16	- 20.0%	
28032	\$87,516	- 43.2%	93.3%	+ 1.1%	89	- 25.4%	15	+ 50.0%	
28033	\$152,500	+ 194.7%	97.5%	- 2.5%	145	+ 55.4%	3	+ 50.0%	
28034	\$110,000	+ 24.0%	90.2%	+ 1.4%	99	+ 2.5%	53	+ 103.8%	
28052	\$68,000	+ 4.6%	90.5%	+ 1.0%	95	+ 41.4%	72	+ 30.9%	
28053	\$0		0.0%		0		0		
28054	\$115,500	+ 42.2%	92.7%	+ 8.1%	133	+ 29.9%	73	- 11.0%	
28055	\$0		0.0%		0		0		
28056	\$147,450	- 17.4%	93.9%	+ 3.6%	110	- 8.2%	94	- 1.1%	
28077	\$0		0.0%		0		0		
28092	\$180,000	+ 0.3%	97.5%	+ 17.4%	124	- 5.1%	3	→ 0.0%	
28098	\$87,000	- 18.6%	91.3%	- 3.3%	113	- 8.2%	11	+ 83.3%	
28101	\$202,000	- 9.6%	85.2%	- 7.4%	119	- 75.1%	2	+ 100.0%	
28120	\$157,318	- 3.5%	95.7%	+ 3.2%	88	- 6.2%	76	+ 43.4%	
28164	\$100,000	+ 25.1%	91.0%	+ 4.6%	93	- 3.5%	23	+ 27.8%	

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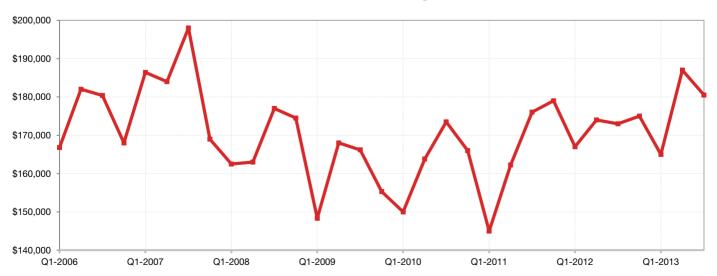


# **Iredell County, NC**

<b>Key Metrics</b>	Q3-2013	1-Yr Chg
Median Sales Price	\$180,500	+ 4.3%
Average Sales Price	\$261,692	+ 5.9%
Pct. of Orig. Price Received	93.1%	+ 2.1%
Inventory of Homes for Sale	1,403	- 2.1%
Closed Sales	668	+ 32.3%
Months Supply	7.2	- 18.4%
List to Close	134	- 14.7%
Days on Market	98	- 19.4%
Cumulative Days on Market	112	- 24.4%



#### **Historical Median Sales Price for Iredell County, NC**



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# **Iredell County, NC ZIP Codes**

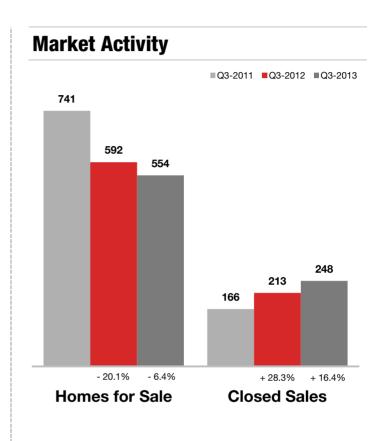
	Median	Sales Price	Pct. of Orig	Pct. of Orig. Price Received		Days	Days on Market			Closed Sales		
	Q3-2013	1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	
27013	\$128,000	+ 184.4%	93.9%	1	+ 10.1%	69	1	+ 38.0%	3	<b>¬</b>	0.0%	
27020	\$36,000		80.2%			119			1			
28010	\$0		0.0%			0			0			
28115	\$177,717	+ 2.3%	96.5%		+ 4.1%	75	1	- 41.4%	191		+ 34.5%	
28117	\$290,387	- 5.6%	94.3%		+ 2.2%	111	1	- 7.4%	250		+ 27.6%	
28123	\$0		0.0%			0			0			
28125	\$0		0.0%			0			0			
28166	\$148,500	- 9.6%	89.0%	1	- 2.6%	74	1	- 26.1%	29		+ 20.8%	
28625	\$126,000	+ 4.8%	89.4%	1	- 0.3%	117	1	- 1.1%	99		+ 45.6%	
28634	\$44,300	- 71.4%	84.0%		+ 7.6%	95	1	+ 34.4%	10		+ 233.3%	
28636	\$0		0.0%			0			0			
28660	\$96,500	+ 54.7%	86.3%		+ 2.6%	91	1	- 50.9%	4		+ 33.3%	
28677	\$88,000	+ 37.7%	88.3%		+ 2.9%	97	1	- 17.5%	75		+ 33.9%	
28687	\$0		0.0%			0			0			
28688	\$0		0.0%			0			0			
28689	\$167,000	+ 67.8%	94.2%		+ 16.9%	211	1	+ 70.2%	2	1	+ 100.0%	
28699	\$0		0.0%			0			0			

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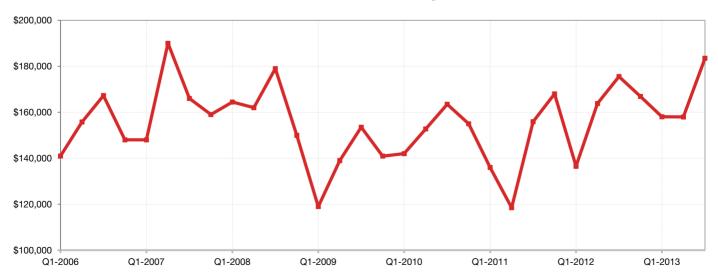


# **Lincoln County, NC**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$183,500	+ 4.5%
Average Sales Price	\$246,303	+ 10.2%
Pct. of Orig. Price Received	94.2%	+ 3.8%
Inventory of Homes for Sale	554	- 6.4%
Closed Sales	248	+ 16.4%
Months Supply	7.5	- 18.4%
List to Close	146	- 9.0%
Days on Market	109	- 11.2%
Cumulative Days on Market	125	- 19.3%



#### **Historical Median Sales Price for Lincoln County, NC**



Q3-2013



# **Lincoln County, NC ZIP Codes**

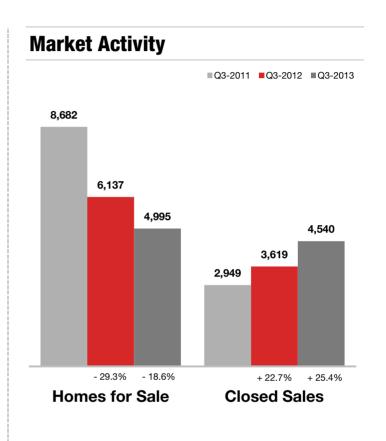
	Mediar	Salo	es Price	Pct. of Orig	g. Pric	ce Received	Days	on N	/larket	Clo	sed S	Sales
	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg
28006	\$0	1	- 100.0%	0.0%	1	- 100.0%	0	1	- 100.0%	0	1	- 100.0%
28021	\$67,000	1	+ 18.1%	101.1%		+ 12.1%	28	1	- 47.2%	2		+ 100.0%
28033	\$41,750	1	- 37.7%	92.8%		+ 6.7%	44	1	- 43.5%	4	1	- 20.0%
28037	\$312,000	1	+ 20.0%	95.6%		+ 2.0%	100	1	- 11.2%	104		+ 16.9%
28080	\$113,500	1	- 26.8%	90.9%	1	+ 11.6%	61	1	- 59.1%	10		+ 100.0%
28090	\$0			0.0%			0			0		
28092	\$117,000	1	+ 1.3%	93.7%		+ 7.9%	118	1	- 11.2%	79		+ 5.3%
28093	\$0			0.0%			0			0		
28164	\$240,000	1	+ 2.3%	92.6%	1	- 3.3%	103	1	- 10.6%	29	1	+ 31.8%
28168	\$91,000	1	+ 13.8%	93.9%	1	+ 11.8%	76	1	- 63.4%	11	1	+ 22.2%
28673	\$515,000	1	+ 99.6%	84.7%	1	- 14.6%	315	1	+ 178.8%	2	1	+ 100.0%

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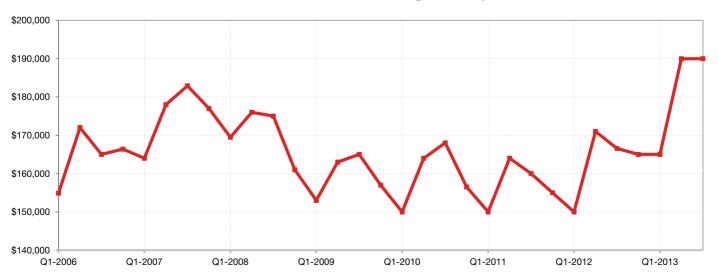


# **Mecklenburg County, NC**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$190,000	+ 14.1%
Average Sales Price	\$250,020	+ 11.1%
Pct. of Orig. Price Received	95.7%	+ 2.8%
Inventory of Homes for Sale	4,995	- 18.6%
Closed Sales	4,540	+ 25.4%
Months Supply	3.7	- 33.8%
List to Close	117	- 17.1%
Days on Market	80	- 21.9%
Cumulative Days on Market	88	- 30.7%



#### **Historical Median Sales Price for Mecklenburg County, NC**



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# **Mecklenburg County, NC ZIP Codes**

	Median	Sales Price	Pct. of Orig	. Pric	e Received	Days	on N	larket	Clo	sed S	ales
	Q3-2013	1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg
28031	\$250,000	+ 19.0%	95.1%	1	+ 1.7%	96	1	- 21.2%	215	1	+ 27.2%
28035	\$0		0.0%			0			0		
28036	\$315,000	- 0.5%	97.1%		+ 3.2%	126	1	- 16.5%	99	1	+ 33.8%
28070	\$0		0.0%			0			0		
28078	\$250,000	+ 12.6%	96.8%		+ 2.1%	76	1	- 21.7%	318	1	+ 17.3%
28104	\$288,023	+ 10.8%	97.0%		+ 6.0%	172	1	+ 19.5%	6	1	+ 50.0%
28105	\$210,000	+ 16.0%	95.7%		+ 2.6%	82	1	- 18.4%	212	1	+ 35.9%
28106	\$0		0.0%			0			0		
28107	\$113,000	- 33.7%	88.6%	1	- 9.3%	241	1	+ 111.4%	1	1	- 50.0%
28126	\$0		0.0%			0			0		
28130	\$0		0.0%			0			0		
28134	\$209,000	- 0.5%	96.1%	1	+ 1.4%	99	1	- 24.0%	49	$\Rightarrow$	0.0%
28201	\$0		0.0%			0			0		
28202	\$240,250	+ 0.5%	94.8%	1	+ 1.7%	96	1	- 29.5%	76	1	+ 7.0%
28203	\$282,500	- 0.9%	95.8%	1	+ 2.6%	73	1	- 29.1%	84	1	+ 16.7%
28204	\$230,000	+ 13.3%	94.9%		+ 7.3%	71	_ <b>1</b> _	- 50.4%	21	_ <b>1</b>	- 8.7%
28205	\$158,000	+ 13.7%	93.4%		+ 3.0%	82	_ <b>1</b> _	- 23.1%	218	-	+ 70.3%
28206	\$155,800	+ 72.2%	96.5%	1	+ 5.4%	97	1	+ 12.8%	34	1	+ 88.9%
28207	\$410,000	- 19.4%	92.3%		+ 1.9%	94	- ♣	- 34.5%	57	1	+ 9.6%
28208	\$48,500	+ 21.2%	91.0%	1	+ 3.5%	76	1	- 21.0%	74	1	- 3.9%
28209	\$242,500	- 3.0%	95.0%		+ 2.7%	71	1	- 35.1%	130	1	+ 6.6%
28210	\$228,000	+ 19.4%	95.1%	1	+ 2.7%	73	1	- 26.6%	241	1	+ 62.8%
28211	\$317,000	+ 5.7%	95.4%	1	+ 5.2%	84	1	- 22.3%	148	1	+ 15.6%
28212	\$100,000	+ 66.7%	94.9%	1	+ 2.3%	78	1	+ 7.4%	87	1	+ 27.9%
28213	\$123,900	+ 7.7%	95.7%		+ 5.3%	77	1	- 31.5%	146		+ 50.5%
28214	\$123,500	+ 34.2%	96.3%		+ 3.0%	91	1	- 12.0%	166		+ 16.9%
28215	\$108,500	+ 33.4%	96.6%		+ 5.4%	68	1	- 19.4%	162		+ 9.5%
28216	\$112,000	+ 23.1%	95.7%	1	+ 1.9%	76	1	- 11.2%	179		+ 12.6%
28217	\$91,500	+ 12.6%	96.9%	1	+ 3.8%	63	1	- 51.1%	30		+ 36.4%
28218	\$0		0.0%			0			0		
28219	\$0		0.0%			0			0		
28220	\$0		0.0%			0			0		
28221	\$0		0.0%			0			0		
28222	\$0		0.0%			0			0		
28223	\$0		0.0%			0			0		
28224	\$0		0.0%			0			0		
28226	\$297,250	+ 8.1%	94.9%		+ 2.7%	98	1	- 2.1%	207		+ 21.8%
28227	\$128,750	+ 12.9%	95.3%	1	+ 4.5%	93	1	- 14.9%	197		+ 16.6%
28228	\$0		0.0%			0			0		
28229	\$0		0.0%			0			0		
28230	\$0		0.0%			0			0		
28231	\$0		0.0%			0			0		
28232	\$0		0.0%			0			0		

Q3-2013



# **Mecklenburg County, NC ZIP Codes**

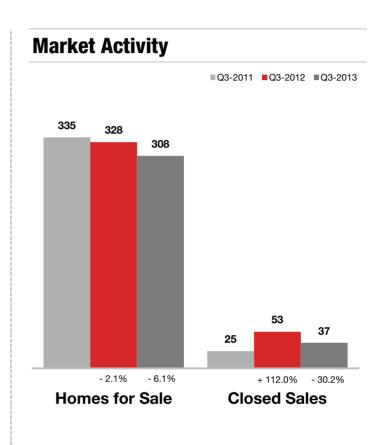
	Median	Sale	s Price	Pct. of Orig	j. Pric	e Received	Days	on N	larket	Clo	osed S	Sales
	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg
28233	\$0			0.0%			0			0		
28234	\$0			0.0%			0			0		
28235	\$0			0.0%			0			0		
28236	\$0			0.0%			0			0		
28237	\$0			0.0%			0			0		
28241	\$0			0.0%			0			0		
28242	\$0	$\Rightarrow$	0.0%	0.0%	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%
28243	\$0			0.0%			0			0		
28244	\$0			0.0%			0			0		
28246	\$0	$\Rightarrow$	0.0%	0.0%	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%
28247	\$0			0.0%			0			0		
28250	\$0			0.0%			0			0		
28253	\$0			0.0%			0			0		
28254	\$0	$\Rightarrow$	0.0%	0.0%	$\Rightarrow$	0.0%	0	→	0.0%	0	$\Rightarrow$	0.0%
28255	\$0			0.0%			0			0		
28256	\$0			0.0%			0			0		
28258	\$0	$\Rightarrow$	0.0%	0.0%		0.0%	0	- →	0.0%	0	$\Rightarrow$	0.0%
28260	\$0			0.0%			0			0	i	
28262	\$132,000	<b></b>	+ 20.9%	93.8%	1	+ 1.2%	73	-1-	- 37.9%	87	1	+ 6.1%
28263	\$0			0.0%			0	- <u>*</u> -		0		
28265	\$0			0.0%			0			0		
28266	\$0			0.0%			0			0		
28269	\$145,750	<b></b>	+ 21.5%	96.4%	1	+ 3.3%	69	-1-	- 25.3%	312	1	+ 15.1%
28270	\$291,250	- <u>-</u> -	+ 11.2%	95.9%	<b>1</b>	+ 2.5%	80	-į-	- 20.8%	211		+ 47.6%
28271	\$0			0.0%			0	- <u>*</u> -		0		
28272	-  <del></del>			0.0%			0			0		
28273	\$135,500	<b></b>	+ 12.9%	95.4%	<b>1</b>	+ 2.1%	63	_T_	- 34.6%	109	1	- 2.7%
28274	\$0	- <u>\$</u> -	0.0%	0.0%	- <u>-</u> -	0.0%	0	-š-	0.0%	0	- Š	0.0%
28275	\$0			0.0%			0			0	i	
28277	\$250,500	<b>1</b>	+ 3.1%	97.1%	1	+ 1.8%	60	-1-	- 32.3%	481	<b>1</b>	+ 39.0%
28278	\$202,000	- <del>-</del> -	+ 9.2%	96.4%	- <del>-</del>	+ 1.2%	97	-Ť-	- 0.7%	181	- A	+ 43.7%
28280	\$0	- = -		0.0%			0	- <u>*</u> -		0		
28281	-  <del>\$0</del>			0.0%			0					
28282	-  <del>\$0</del>	- →	0.0%	0.0%	- →	0.0%		- →	0.0%	$\left  \frac{0}{0} \right $	·	0.0%
28284	-  <del>\$0</del>	- <b>-</b>	0.0%	0.0%	- 🐳	0.0%	0	- <u></u>	0.0%	$\left  \frac{0}{0} \right $	- j	0.0%
28285	-  <del>\$0</del>			0.0%	'-		0			$ \frac{0}{0}$	- <u>-</u> -	
28287	\$0			0.0%			0			$\left  \frac{0}{0} \right $		
28288	\$0			0.0%			<del>0</del>			$-\frac{0}{0}$		
28289	\$0			0.0%						$\frac{0}{0}$		
							$-\frac{1}{0}$			<del>-</del>		
28290				0.0%			<del>-</del>			$\frac{0}{0}$		
28296	\$0			0.0%			$-\frac{0}{0}$			$\frac{0}{0}$		0.00/
28297	\$0		0.0%	0.0%		0.0%	0	-7-	0.0%	$\frac{0}{0}$		0.0%
28299	\$0		=	0.0%			0		=	0		

Q3-2013

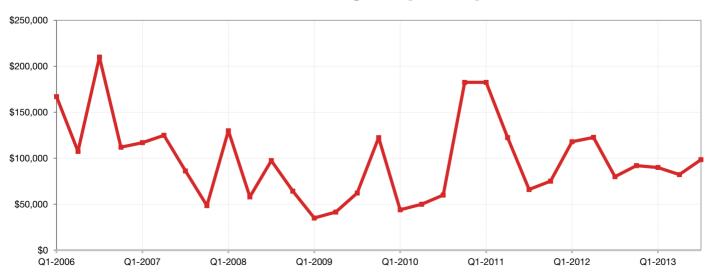


# **Montgomery County, NC**

<b>Key Metrics</b>	Q3-2013	1-Yr Chg
Median Sales Price	\$98,500	+ 23.1%
Average Sales Price	\$222,503	+ 45.9%
Pct. of Orig. Price Received	82.1%	- 0.8%
Inventory of Homes for Sale	308	- 6.1%
Closed Sales	37	- 30.2%
Months Supply	28.9	+ 13.0%
List to Close	298	+ 39.7%
Days on Market	234	+ 36.9%
Cumulative Days on Market	252	+ 47.7%



#### **Historical Median Sales Price for Montgomery County, NC**



Q3-2013



# **Montgomery County, NC ZIP Codes**

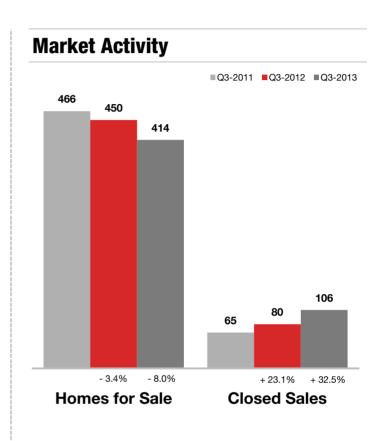
	Median Sales Price		Pct. of Orig	J. Price Received	Days o	n Market	Closed Sales		
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	
27209	\$71,500		100.7%		453		1		
27229	\$48,299	- 36.4%	77.0%	- 11.4%	286 4	+ 178.0%	3	+ 50.0%	
27247	\$0		0.0%		0		0		
27281	\$0	→ 0.0%	0.0%	→ 0.0%	0 "	0.0%	0	→ 0.0%	
27306	\$270,000	+ 419.2%	80.4%	- 4.6%	240	+ 45.3%	14	- 26.3%	
27341	\$0		0.0%		0		0		
27356	\$68,000	- 42.9%	85.1%	+ 6.4%	167 4	+ 271.9%	3	→ 0.0%	
27371	\$80,000	- 15.8%	88.3%	+ 4.8%	203 4	+ 44.3%	5	- 54.5%	
28127	\$46,500	- 21.8%	80.3%	+ 0.3%	223	- 4.6%	11	- 35.3%	

Q3-2013

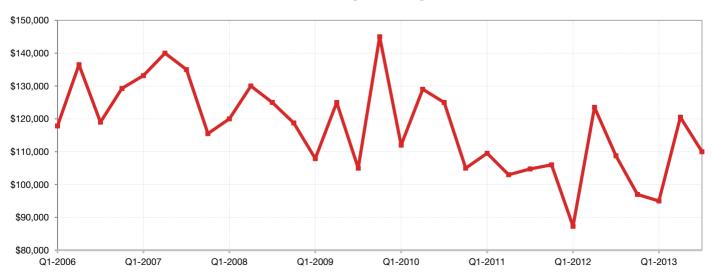


# **Stanly County, NC**

<b>Key Metrics</b>	Q3-2013	1-Yr Chg
Median Sales Price	\$110,000	+ 1.1%
Average Sales Price	\$124,334	+ 3.1%
Pct. of Orig. Price Received	90.4%	+ 6.0%
Inventory of Homes for Sale	414	- 8.0%
Closed Sales	106	+ 32.5%
Months Supply	12.0	- 26.9%
List to Close	175	- 3.6%
Days on Market	127	- 4.1%
Cumulative Days on Market	141	- 11.6%



#### **Historical Median Sales Price for Stanly County, NC**



Q3-2013



# **Stanly County, NC ZIP Codes**

	Median	ı Sal	es Price	Pct. of Orig	j. Pri	ce Received	Days	on I	Market	Clo	sed S	Sales
	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg
28001	\$98,250	1	- 9.0%	91.2%	1	+ 8.4%	154	1	+ 5.5%	47	1	+ 9.3%
28002	\$0			0.0%			0			0		
28009	\$27,500	1	- 67.3%	90.1%	1	- 4.0%	163	1	- 57.8%	3	1	+ 50.0%
28071	\$0			0.0%			0			0		
28097	\$137,000	1	+ 33.7%	95.9%	1	+ 18.0%	77	1	+ 9.1%	12	1	+ 50.0%
28107	\$0	1	- 100.0%	0.0%	1	- 100.0%	0	1	- 100.0%	0	1	- 100.0%
28109	\$0			0.0%			0			0		
28124	\$0			0.0%			0			0		
28127	\$70,000	1	- 48.1%	87.8%	1	+ 1.6%	144	1	+ 8.9%	5	$\Rightarrow$	0.0%
28128	\$126,450	1	- 8.0%	87.5%	1	- 6.6%	99	1	- 23.0%	14		+ 180.0%
28129	\$105,200	1	- 12.3%	82.8%	1	- 8.2%	128	1	+ 9.8%	12		+ 9.1%
28137	\$120,000			89.9%			108			3		
28163	\$152,250	1	+ 69.2%	94.0%	1	+ 22.9%	90	1	+ 40.4%	8	1	+ 60.0%

Q3-2013

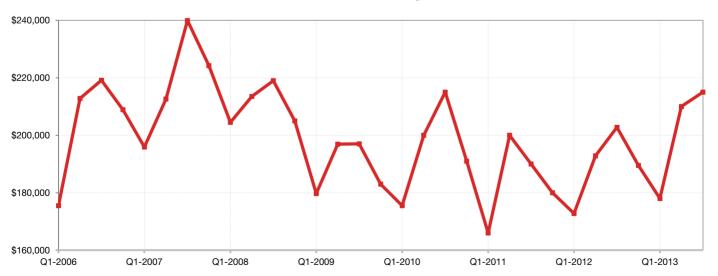


# **Union County, NC**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$215,000	+ 6.0%
Average Sales Price	\$272,923	+ 3.2%
Pct. of Orig. Price Received	95.8%	+ 2.1%
Inventory of Homes for Sale	1,316	- 16.0%
Closed Sales	990	+ 23.0%
Months Supply	4.5	- 32.7%
List to Close	133	- 3.2%
Days on Market	92	- 9.7%
Cumulative Days on Market	104	- 18.8%



#### **Historical Median Sales Price for Union County, NC**



Q3-2013



# **Union County, NC ZIP Codes**

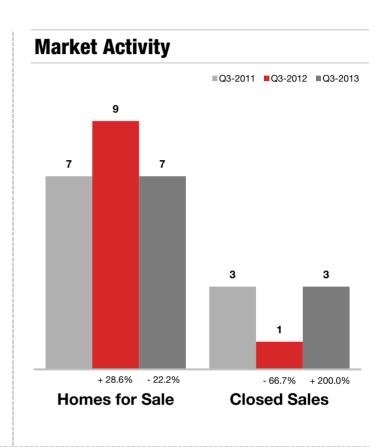
	Median	Median Sales Price		. Price Received	Days o	n Market	Closed Sales		
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	
28079	\$178,000	+ 4.4%	97.5%	+ 2.7%	87	- 11.7%	173	+ 51.8%	
28103	\$130,000	+ 38.3%	88.9%	- 2.5%	144	+ 87.8%	13	+ 30.0%	
28104	\$284,000	+ 15.4%	96.1%	+ 2.6%	80	- 21.2%	164	+ 6.5%	
28108	\$165,500	+ 92.4%	82.2%	+ 7.0%	269	+ 73.5%	2	<b>+</b> 100.0%	
28110	\$148,500	+ 10.4%	94.9%	+ 1.2%	97	- 8.0%	180	+ 32.4%	
28111	\$0		0.0%		0		0		
28112	\$120,000	+ 4.8%	92.5%	+ 5.2%	123	- 14.6%	93	+ 22.4%	
28173	\$329,749	- 0.1%	96.6%	+ 1.3%	85	- 6.9%	345	+ 16.2%	
28174	\$121,500	+ 27.2%	93.5%	+ 9.6%	120	<b>-</b> 11.0%	12	+ 20.0%	

Q3-2013

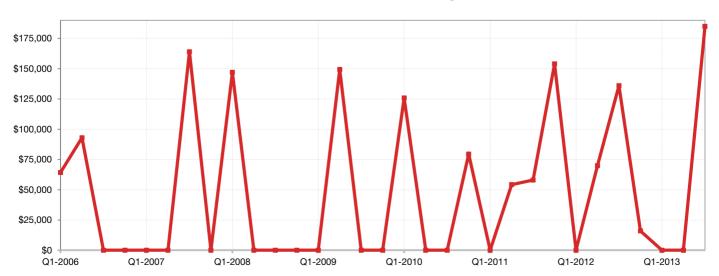


# **Cherokee County, SC**

<b>Key Metrics</b>	Q3-2013	1-Yr Chg
Median Sales Price	\$185,000	+ 36.0%
Average Sales Price	\$171,667	+ 26.2%
Pct. of Orig. Price Received	86.8%	+ 2.1%
Inventory of Homes for Sale	7	- 22.2%
Closed Sales	3	+ 200.0%
Months Supply	3.5	- 61.1%
List to Close	250	- 7.9%
Days on Market	227	- 14.5%
Cumulative Days on Market	227	- 14.5%



#### **Historical Median Sales Price for Cherokee County, SC**



Q3-2013



# **Cherokee County, SC ZIP Codes**

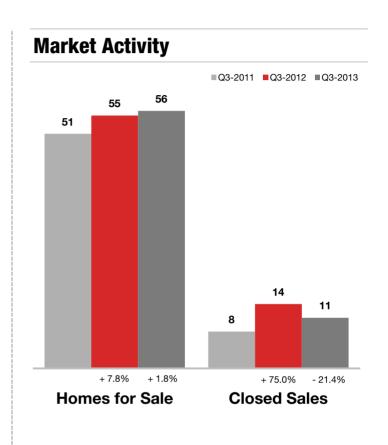
	Median Sa	ales Price	Pct. of Orig	J. Price Received	Days	on Market	Clo	sed Sales
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
29702	\$165,000 1	+ 21.3%	87.1%	+ 2.5%	127	- 52.3%	2	+ 100.0%
29340	\$0		0.0%		0		0	
29341	\$185,000		86.1%		427		1	
29342	\$0 □	0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Q3-2013

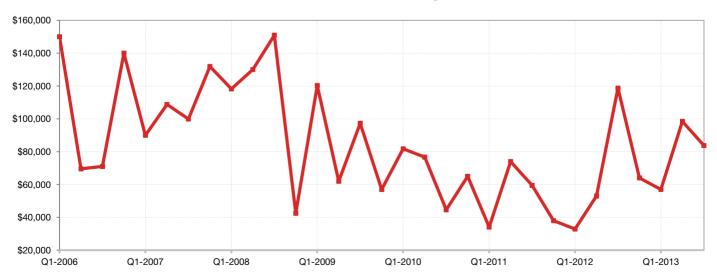


# **Chester County, SC**

<b>Key Metrics</b>	Q3-2013	1-Yr Chg
Median Sales Price	\$83,750	- 29.4%
Average Sales Price	\$101,555	- 19.6%
Pct. of Orig. Price Received	83.0%	- 11.3%
Inventory of Homes for Sale	56	+ 1.8%
Closed Sales	11	- 21.4%
Months Supply	14.6	+ 1.8%
List to Close	276	+ 76.4%
Days on Market	182	+ 56.9%
Cumulative Days on Market	180	+ 34.3%



#### **Historical Median Sales Price for Chester County, SC**



Q3-2013



# **Chester County, SC ZIP Codes**

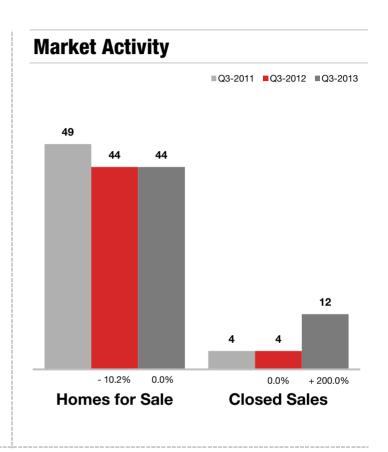
	Median	Sales Price	Pct. of Orig	. Price Received	Days (	on Market	Clos	sed Sales
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
29014	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
29055	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
29706	\$95,000	- 20.1%	84.8%	- 13.5%	253	<b>+</b> 150.9%	5	- 16.7%
29712	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
29714	\$159,000	+ 127.8%	88.4%	- 0.5%	291	+ 312.8%	1	- 50.0%
29724	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
29729	\$12,500	- 90.6%	92.6%	+ 5.6%	15	- 78.4%	1	- 50.0%

Q3-2013

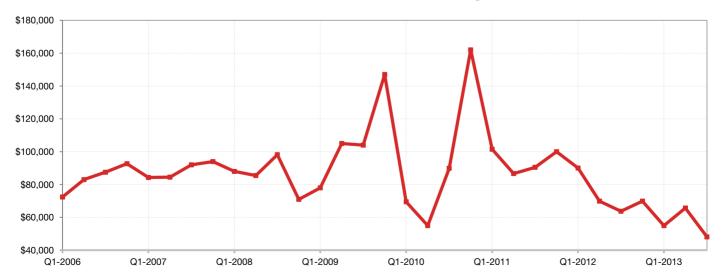


# **Chesterfield County, SC**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$48,133	- 24.5%
Average Sales Price	\$100,076	+ 37.8%
Pct. of Orig. Price Received	81.5%	- 7.6%
Inventory of Homes for Sale	44	0.0%
Closed Sales	12	+ 200.0%
Months Supply	13.1	- 30.6%
List to Close	304	+ 198.4%
Days on Market	259	+ 226.2%
Cumulative Days on Market	259	+ 107.5%



#### **Historical Median Sales Price for Chesterfield County, SC**



Q3-2013



# **Chesterfield County, SC ZIP Codes**

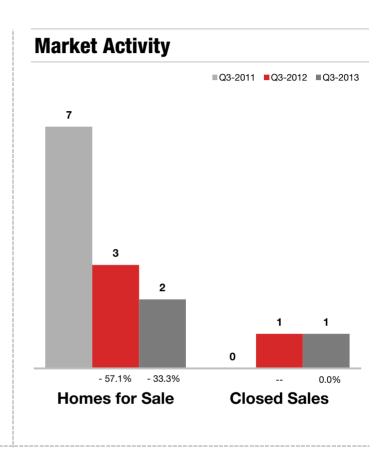
	Mediar	1 Sales Price	Pct. of Orig	J. Price Received	Days	on Market	Clos	sed Sales
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
29101	\$0		0.0%		0		0	
29520	\$35,000		87.7%		62		1	
29584	\$0		0.0%	<u></u>	0		0	
29718	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
29727	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
29728	\$67,633	- 17.0%	78.4%	- 14.3%	298	+ 277.0%	10	+ 400.0%
29741	\$0		0.0%		0		0	
59709	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Q3-2013

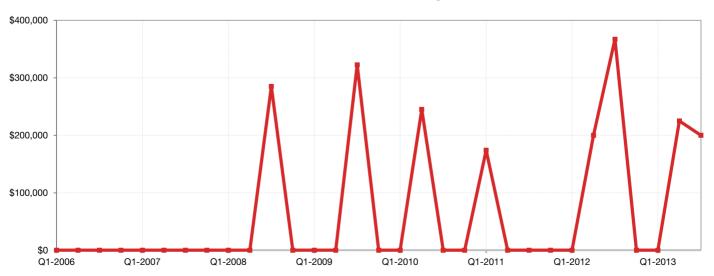


# **Fairfield County, SC**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$200,000	- 45.5%
Average Sales Price	\$200,000	- 45.5%
Pct. of Orig. Price Received	91.0%	- 4.0%
Inventory of Homes for Sale	2	- 33.3%
Closed Sales	1	0.0%
Months Supply	2.0	- 33.3%
List to Close	71	- 51.7%
Days on Market	27	- 80.3%
Cumulative Days on Market	172	+ 25.5%



#### **Historical Median Sales Price for Fairfield County, SC**



Q3-2013



# **Fairfield County, SC ZIP Codes**

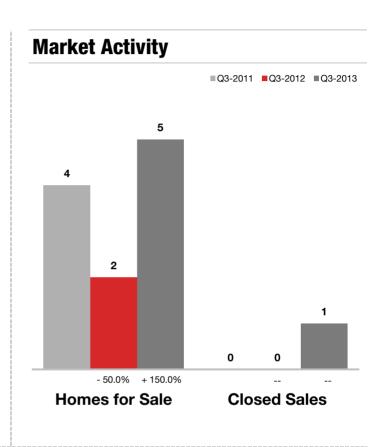
	Mediai	ı Salo	es Price	Pct. of Orig	j. Pri	ce Received	Days	s on I	Market	Cla	sed S	ales
	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg	Q3-2013		1-Yr Chg
29015	\$0	$\Rightarrow$	0.0%	0.0%	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%
29065	\$0	$\Rightarrow$	0.0%	0.0%	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%
29130	\$0			0.0%			0			0		
29132	\$0	$\Rightarrow$	0.0%	0.0%	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%	0	$\Rightarrow$	0.0%
29180	\$200,000	1	- 45.5%	91.0%	1	- 4.0%	27	1	- 80.3%	1	$\Rightarrow$	0.0%

Q3-2013

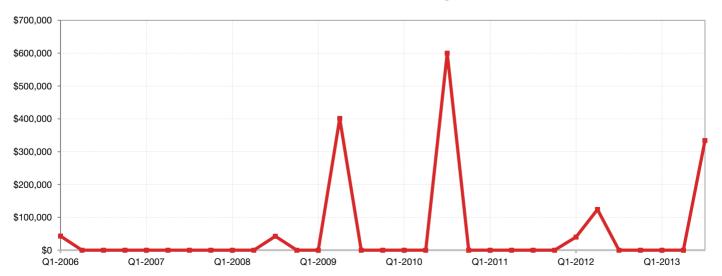


# **Kershaw County, SC**

<b>Key Metrics</b>	Q3-2013	1-Yr Chg
Median Sales Price	\$334,000	
Average Sales Price	\$334,000	
Pct. of Orig. Price Received	95.8%	
Inventory of Homes for Sale	5	+ 150.0%
Closed Sales	1	
Months Supply	5.0	+ 275.0%
List to Close	210	
Days on Market	207	
Cumulative Days on Market	372	



#### **Historical Median Sales Price for Kershaw County, SC**



Q3-2013



# **Kershaw County, SC ZIP Codes**

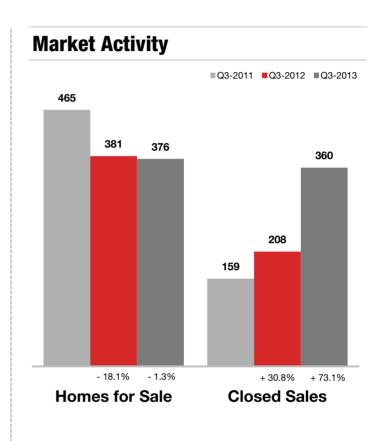
	Median S	ales Price	Pct. of Orig.	Price Received	Days o	n Market	Close	ed Sales
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
29009	\$0		0.0%		0		0	
29020	\$0		0.0%		0		0	
29021	\$0		0.0%		0		0	
29032	\$0		0.0%		0		0	
29045	\$0		0.0%		0		0	
29074	\$334,000		95.8%		207		1	
29078	\$0		0.0%		0		0	
29175	\$0		0.0%		0		0	

Q3-2013

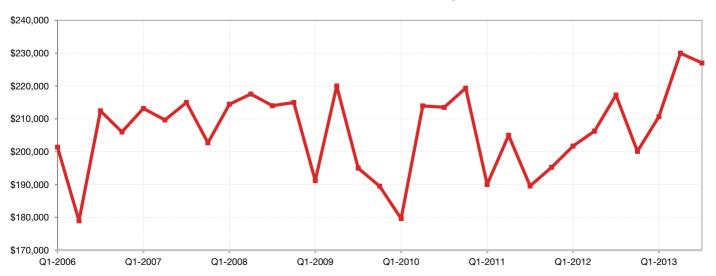


# **Lancaster County, SC**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$227,000	+ 4.5%
Average Sales Price	\$240,434	+ 3.8%
Pct. of Orig. Price Received	95.8%	+ 1.8%
Inventory of Homes for Sale	376	- 1.3%
Closed Sales	360	+ 73.1%
Months Supply	4.3	- 28.9%
List to Close	138	- 8.8%
Days on Market	99	- 10.4%
Cumulative Days on Market	104	- 18.3%



#### **Historical Median Sales Price for Lancaster County, SC**



Q3-2013



# **Lancaster County, SC ZIP Codes**

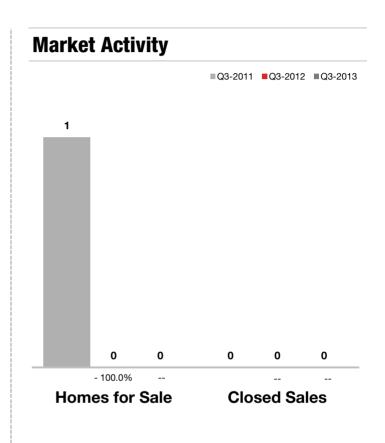
	Median	Sales Price	Pct. of Orig	. Price Received	Days	on Market	Clo	sed Sales
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
29058	\$187,000	+ 440.5%	98.4%	+ 13.8%	240	<b>1</b> + 2,300.0%	4	+ 300.0%
29067	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
29707	\$240,265	+ 6.3%	97.3%	+ 2.1%	85	- 21.8%	269	+ 52.8%
29720	\$167,000	+ 30.5%	90.7%	+ 4.6%	140	+ 14.2%	85	+ 193.1%
29721	\$0		0.0%		0		0	
29722	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
29744	\$0		0.0%		0		0	

Q3-2013

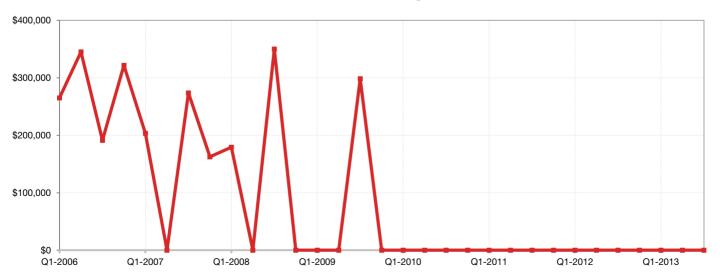


# **Union County, SC**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$0	
Average Sales Price	\$0	
Pct. of Orig. Price Received	0.0%	
Inventory of Homes for Sale	0	
Closed Sales	0	
Months Supply	0.0	
List to Close	0	
Days on Market	0	
Cumulative Days on Market	0	



#### **Historical Median Sales Price for Union County, SC**



Q3-2013



# **Union County, SC ZIP Codes**

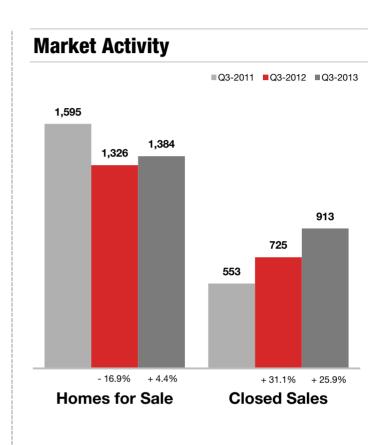
	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
29031	\$0		0.0%		0		0	
29321	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
29353	\$0		0.0%		0		0	
29364	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
29379	\$0		0.0%		0		0	
29395	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Q3-2013

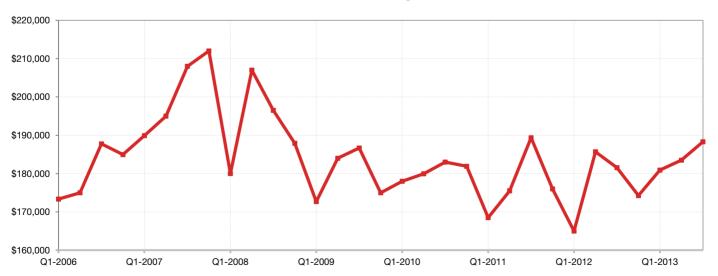


# **York County, SC**

Key Metrics	Q3-2013	1-Yr Chg	
Median Sales Price	\$188,300	+ 3.7%	
Average Sales Price	\$220,278	+ 3.2%	
Pct. of Orig. Price Received	95.4%	+ 1.8%	
Inventory of Homes for Sale	1,384	+ 4.4%	
Closed Sales	913	+ 25.9%	
Months Supply	5.7	- 14.2%	
List to Close	135	- 9.7%	
Days on Market	101	- 6.2%	
Cumulative Days on Market	111	- 11.8%	



#### **Historical Median Sales Price for York County, SC**



Q3-2013



# **York County, SC ZIP Codes**

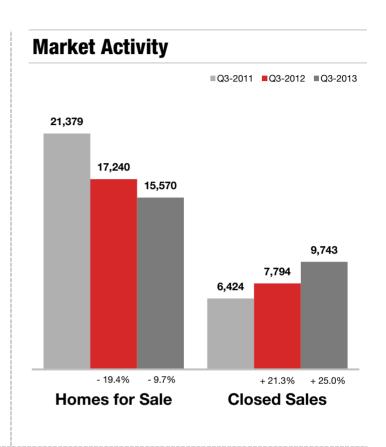
	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
29703	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
29704	\$127,500	- 24.1%	96.6%	- 0.4%	64	- 44.1%	6	+ 20.0%
29708	\$282,900	- 2.3%	96.2%	+ 1.1%	86	- 16.9%	189	+ 17.4%
29710	\$171,110	+ 4.2%	94.9%	+ 1.7%	134	+ 26.5%	115	+ 10.6%
29715	\$210,000	+ 5.0%	96.6%	- 0.2%	89	- 22.3%	181	+ 43.7%
29716	\$0	- 100.0%	0.0%	- 100.0%	0		0	- 100.0%
29717	\$155,000	+ 16.1%	94.0%	+ 5.0%	61	+ 74.3%	1	- 50.0%
29726	\$157,500	+ 23.3%	95.8%	+ 4.4%	194	+ 63.7%	2	⇒ 0.0%
29730	\$134,000	+ 5.2%	94.2%	+ 4.0%	105	+ 8.3%	123	+ 36.7%
29731	\$0		0.0%		0		0	
29732	\$160,500	+ 3.9%	95.2%	+ 3.6%	99	- 10.1%	210	+ 28.0%
29733	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
29734	\$0	0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	0.0%
29742	\$108,450	- 41.8%	96.0%	+ 7.7%	69	- 78.1%	4	+ 300.0%
29743	\$260,000		96.3%		77		1	
29745	\$194,500	+ 25.6%	93.7%	+ 0.6%	122	- 0.4%	80	+ 27.0%

Q3-2013



## **Entire CarolinaMLS Area**

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$180,000	+ 10.3%
Average Sales Price	\$230,981	+ 8.2%
Pct. of Orig. Price Received	94.6%	+ 2.5%
Inventory of Homes for Sale	15,570	- 9.7%
Closed Sales	9,743	+ 25.0%
Months Supply	5.4	- 25.9%
List to Close	132	- 10.2%
Days on Market	94	- 12.8%
Cumulative Days on Market	105	- 20.3%



#### **Historical Median Sales Price for Entire CarolinaMLS Area**

