

Marketwatch Report

Q3-2012

A FREE RESEARCH TOOL FROM THE
CHARLOTTE REGIONAL REALTOR® ASSOCIATION
AND CAROLINA MULTIPLE LISTING SERVICE, INC.



Charlotte Regional **Realtor®** Association

Counties

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FOR MORE INFORMATION CONTACT A REALTOR®

Current as of October 8, 2012. All data from Carolina Multiple Listing Services, Inc.
Report provided by the Charlotte Regional REALTOR® Association. Powered by 10K Research and Marketing.

Marketwatch Report

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All Counties Overview

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
Alexander	\$135,000	↑ + 8.0%	87.5%	↑ + 2.8%	163	↑ + 18.4%	21	↑ + 40.0%
Anson	\$88,450	↑ + 172.2%	86.2%	↑ + 9.5%	164	↑ + 7.8%	24	↓ - 7.7%
Cabarrus	\$149,500	↓ - 5.2%	92.1%	↑ + 1.7%	104	↓ - 9.3%	566	↑ + 15.0%
Gaston	\$113,000	↑ + 2.7%	89.5%	↑ + 1.8%	107	↓ - 14.9%	478	↑ + 9.6%
Iredell	\$173,500	↓ - 1.4%	91.2%	↑ + 3.1%	121	↓ - 10.1%	506	↑ + 14.2%
Lincoln	\$175,550	↑ + 12.6%	90.8%	↑ + 2.2%	123	↓ - 1.5%	213	↑ + 28.3%
Mecklenburg	\$166,500	↑ + 4.1%	93.1%	↑ + 3.3%	103	↓ - 8.4%	3,619	↑ + 22.7%
Montgomery	\$80,000	↑ + 21.2%	82.8%	↑ + 2.7%	171	↓ - 15.5%	53	↑ + 112.0%
Stanly	\$108,750	↑ + 3.8%	85.3%	↓ - 1.6%	133	↑ + 10.3%	80	↑ + 23.1%
Union	\$203,500	↑ + 7.1%	93.8%	↑ + 3.7%	102	↓ - 15.9%	806	↑ + 31.9%
Entire CMLS Area	\$164,000	↑ + 5.8%	92.4%	↑ + 3.0%	106	↓ - 9.4%	6,366	↑ + 21.8%

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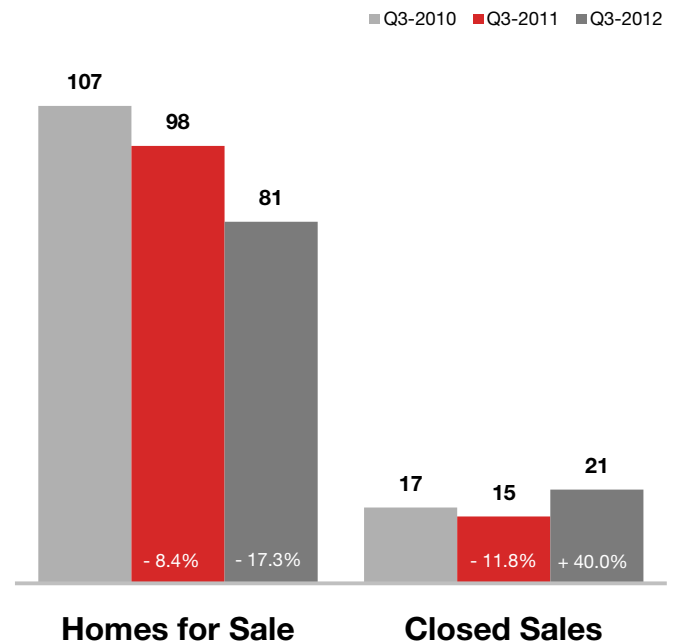


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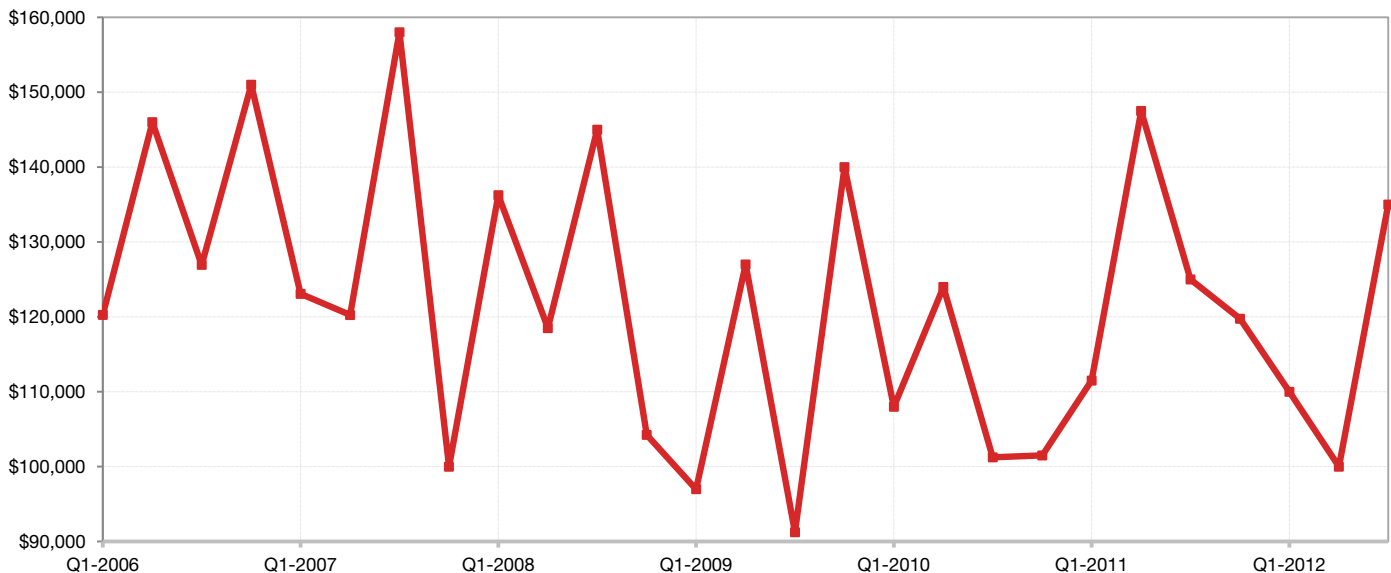
Alexander County

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$135,000	+ 8.0%
Average Sales Price	\$148,427	+ 9.1%
Pct. of Orig. Price Received	87.5%	+ 2.8%
Homes for Sale	81	- 17.3%
Closed Sales	21	+ 40.0%
Months Supply	10.7	- 39.1%
List to Close	249	+ 38.0%
Days on Market	163	+ 18.4%
Cumulative Days on Market	164	+ 4.0%

Market Activity



Historical Median Sales Price for Alexander County



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Alexander County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
28601	\$160,000	↓ - 5.9%	97.0%	↑ + 7.5%	13	↓ - 82.9%	1	↓ - 66.7%
28636	\$60,000	↓ - 52.0%	97.6%	↑ + 9.3%	53	↑ + 32.5%	1	→ 0.0%
28678	\$41,250	↓ - 65.8%	79.8%	↓ - 10.6%	386	↑ + 201.6%	2	↑ + 100.0%
28681	\$139,000	↑ + 15.8%	87.2%	↑ + 7.0%	153	↓ - 11.1%	17	↑ + 88.9%

Marketwatch Report

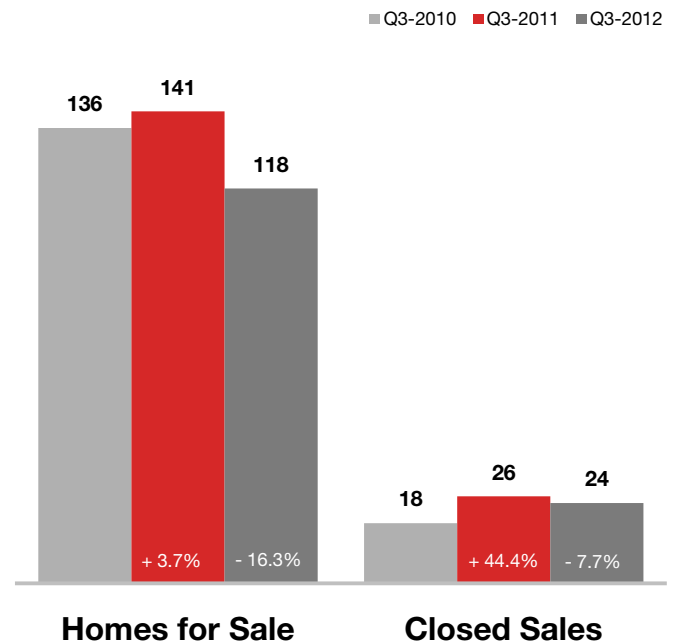
Q3-2012



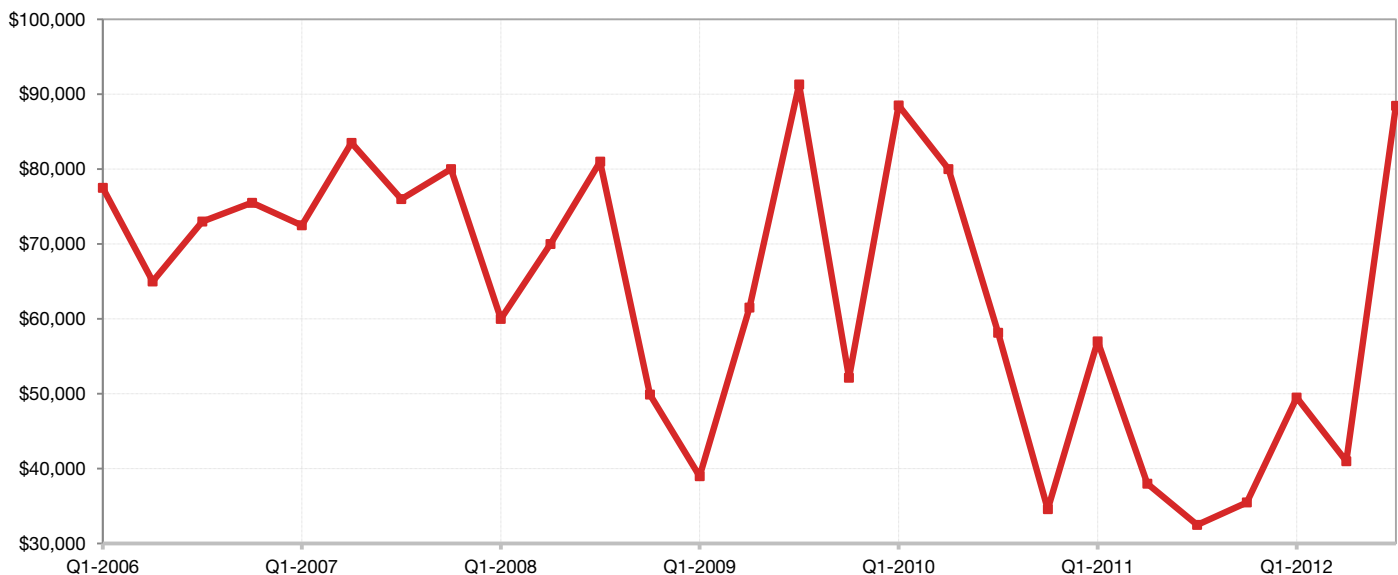
Anson County

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$88,450	+ 172.2%
Average Sales Price	\$100,633	+ 98.9%
Pct. of Orig. Price Received	86.2%	+ 9.5%
Homes for Sale	118	- 16.3%
Closed Sales	24	- 7.7%
Months Supply	13.4	- 38.4%
List to Close	255	+ 32.4%
Days on Market	164	+ 7.8%
Cumulative Days on Market	204	+ 29.5%

Market Activity



Historical Median Sales Price for Anson County



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Anson County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
28007	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28091	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28102	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28119	\$41,000	↓ - 41.4%	0.0%	↓ - 100.0%	725	↑ + 2585.2%	1	→ 0.0%
28133	\$112,250	→ 0.0%	89.4%	→ 0.0%	133	→ 0.0%	6	→ 0.0%
28135	\$171,950	→ 0.0%	72.7%	→ 0.0%	155	→ 0.0%	2	→ 0.0%
28170	\$28,000	↓ - 20.0%	85.7%	↑ + 15.2%	146	↓ - 24.2%	14	↓ - 22.2%

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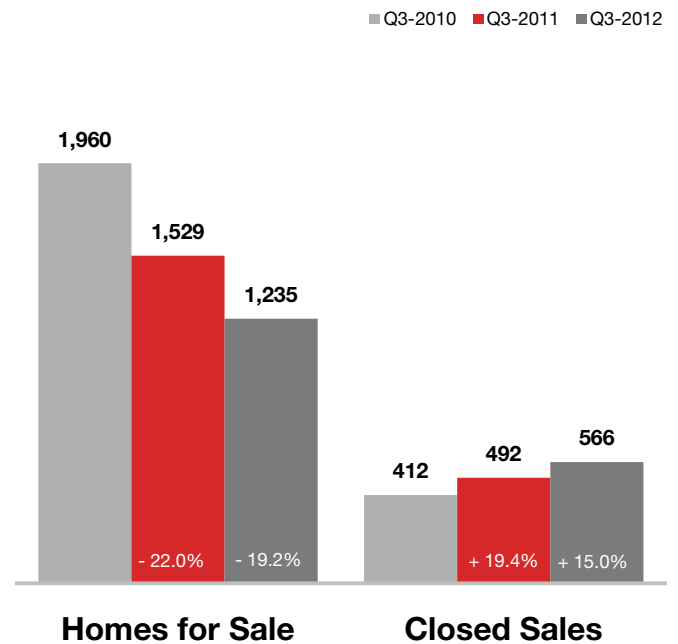


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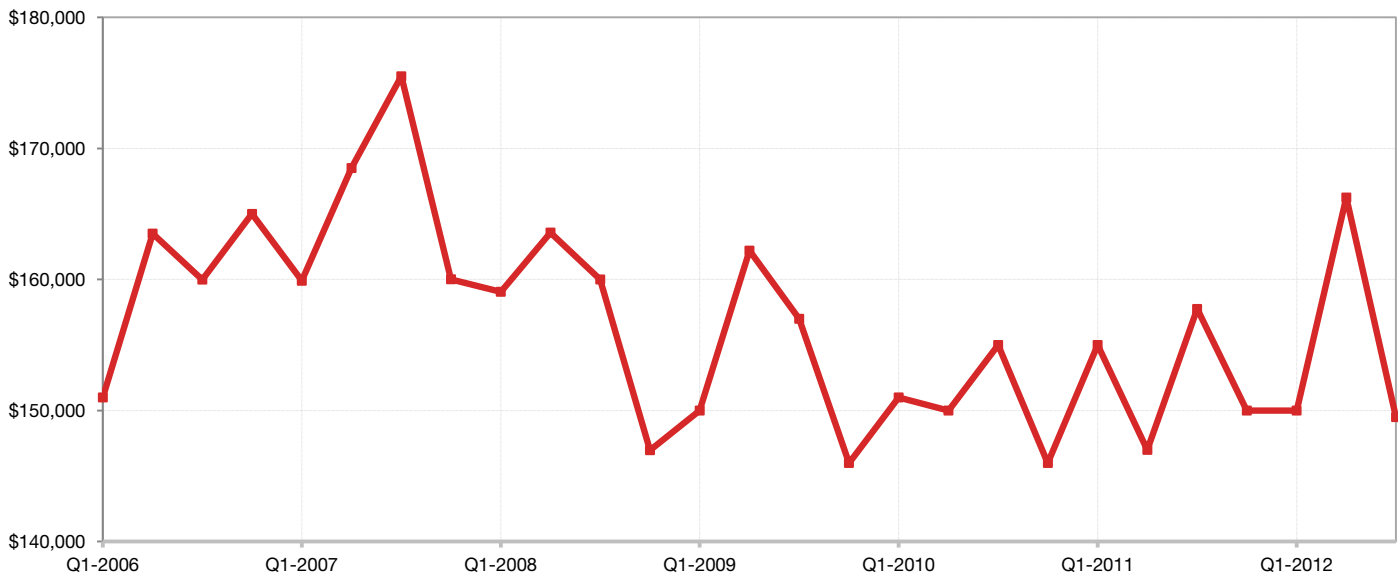
Cabarrus County

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$149,500	- 5.2%
Average Sales Price	\$175,116	- 4.0%
Pct. of Orig. Price Received	92.1%	+ 1.7%
Homes for Sale	1,235	- 19.2%
Closed Sales	566	+ 15.0%
Months Supply	7.1	- 34.2%
List to Close	143	- 7.2%
Days on Market	104	- 9.3%
Cumulative Days on Market	128	- 10.3%

Market Activity



Historical Median Sales Price for Cabarrus County



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Cabarrus County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
28025	\$116,186	↑ + 1.0%	91.6%	↑ + 3.1%	105	↓ - 6.8%	147	↑ + 42.7%
28026	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28027	\$179,900	↓ - 9.1%	93.8%	↑ + 3.2%	102	↓ - 13.2%	211	↑ + 20.6%
28036	\$199,705	↓ - 18.8%	95.1%	↓ - 0.5%	121	↓ - 14.2%	16	↓ - 20.0%
28071	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28075	\$197,500	↓ - 8.1%	93.5%	↑ + 1.2%	96	↓ - 9.6%	52	↓ - 1.9%
28081	\$110,500	↓ - 0.5%	88.1%	↓ - 0.7%	61	↓ - 46.1%	28	↓ - 20.0%
28082	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28083	\$85,000	↑ + 10.4%	87.4%	↓ - 0.8%	110	↑ + 11.8%	41	→ 0.0%
28107	\$164,990	↓ - 1.5%	89.8%	↓ - 5.5%	138	↑ + 5.7%	17	→ 0.0%
28124	\$200,000	↓ - 11.1%	89.1%	↑ + 9.0%	99	↓ - 10.3%	6	↓ - 14.3%
28138	\$50,000	→ 0.0%	76.3%	→ 0.0%	94	→ 0.0%	2	→ 0.0%
28215	\$147,900	↑ + 91.3%	99.9%	↑ + 8.8%	185	↑ + 111.9%	5	↓ - 16.7%

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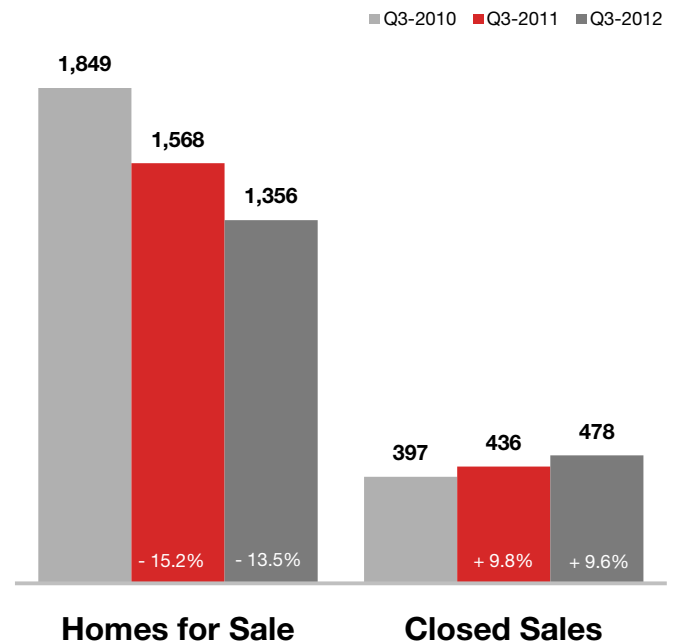
Q3-2012



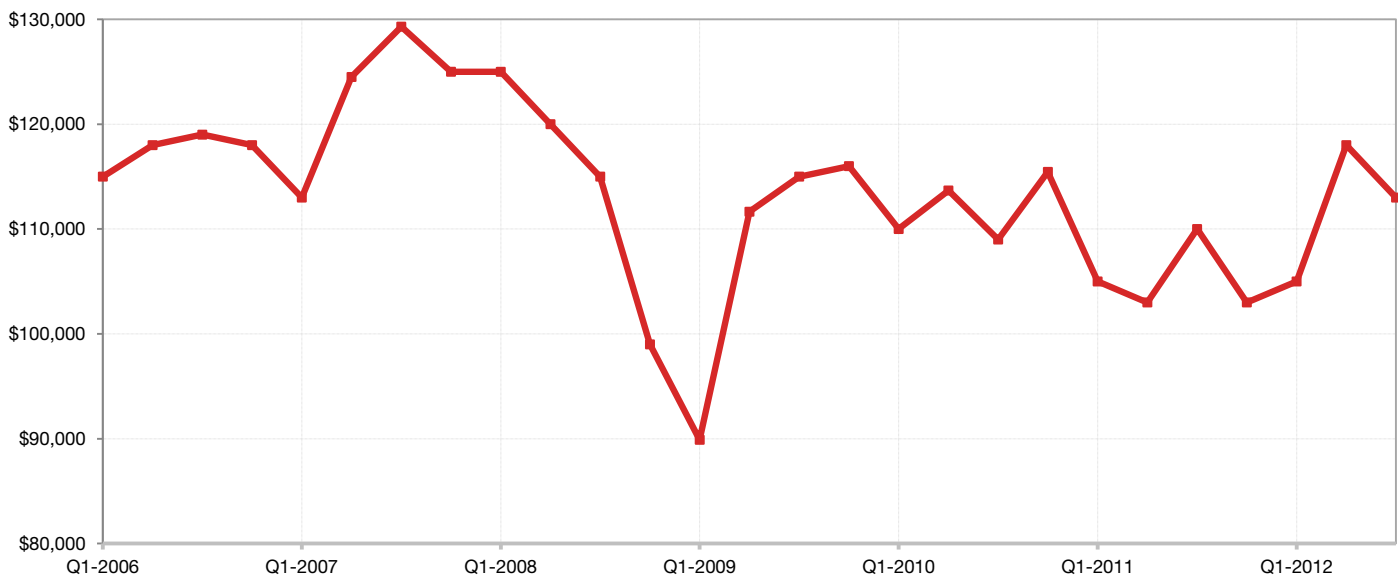
Gaston County

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$113,000	+ 2.7%
Average Sales Price	\$138,271	+ 7.9%
Pct. of Orig. Price Received	89.5%	+ 1.8%
Homes for Sale	1,356	- 13.5%
Closed Sales	478	+ 9.6%
Months Supply	8.6	- 30.1%
List to Close	148	- 12.4%
Days on Market	107	- 14.9%
Cumulative Days on Market	126	- 23.9%

Market Activity



Historical Median Sales Price for Gaston County



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Gaston County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
28006	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28012	\$158,250	↓ - 13.5%	93.0%	↑ + 4.3%	115	↓ - 9.3%	76	↑ + 13.4%
28016	\$61,000	↑ + 33.8%	84.3%	↑ + 3.0%	83	↓ - 24.7%	21	↓ - 25.0%
28021	\$82,500	↑ + 211.9%	81.3%	↓ - 1.5%	130	↓ - 31.0%	20	↑ + 150.0%
28032	\$154,000	↑ + 62.3%	92.3%	↑ + 1.2%	119	↓ - 8.4%	10	↑ + 42.9%
28033	\$51,750	↓ - 54.6%	100.0%	↑ + 18.5%	94	↑ + 9.4%	2	↓ - 66.7%
28034	\$88,700	↓ - 35.3%	89.0%	↓ - 3.0%	96	↑ + 6.2%	26	↑ + 18.2%
28052	\$65,000	↓ - 13.1%	89.7%	↑ + 5.7%	67	↓ - 50.2%	55	↓ - 16.7%
28053	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28054	\$81,250	↓ - 26.1%	85.8%	↓ - 4.1%	102	↓ - 10.3%	82	↑ + 24.2%
28055	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28056	\$178,500	↑ + 31.7%	90.7%	↑ + 3.2%	120	↓ - 18.8%	95	↑ + 39.7%
28077	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28092	\$179,500	↑ + 45.5%	83.0%	↓ - 16.0%	131	↑ + 135.4%	3	↑ + 50.0%
28098	\$106,928	↓ - 8.2%	94.4%	↑ + 2.6%	123	↑ + 44.2%	6	↓ - 53.8%
28101	\$223,500	↑ + 1.8%	92.0%	↓ - 6.2%	477	↑ + 253.3%	1	→ 0.0%
28120	\$163,000	↑ + 15.6%	92.8%	↑ + 3.3%	94	↓ - 25.8%	53	↓ - 3.6%
28164	\$79,950	↓ - 23.3%	87.0%	↑ + 3.1%	96	↓ - 27.6%	18	↓ - 5.3%

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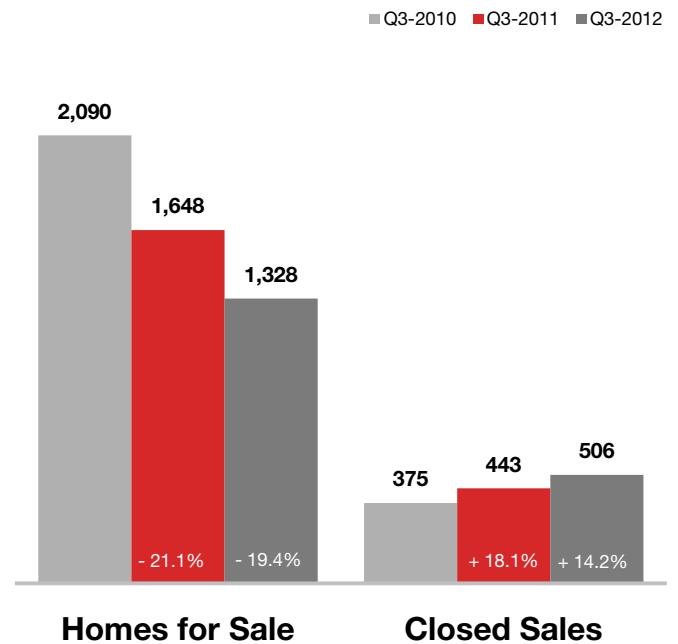
Q3-2012



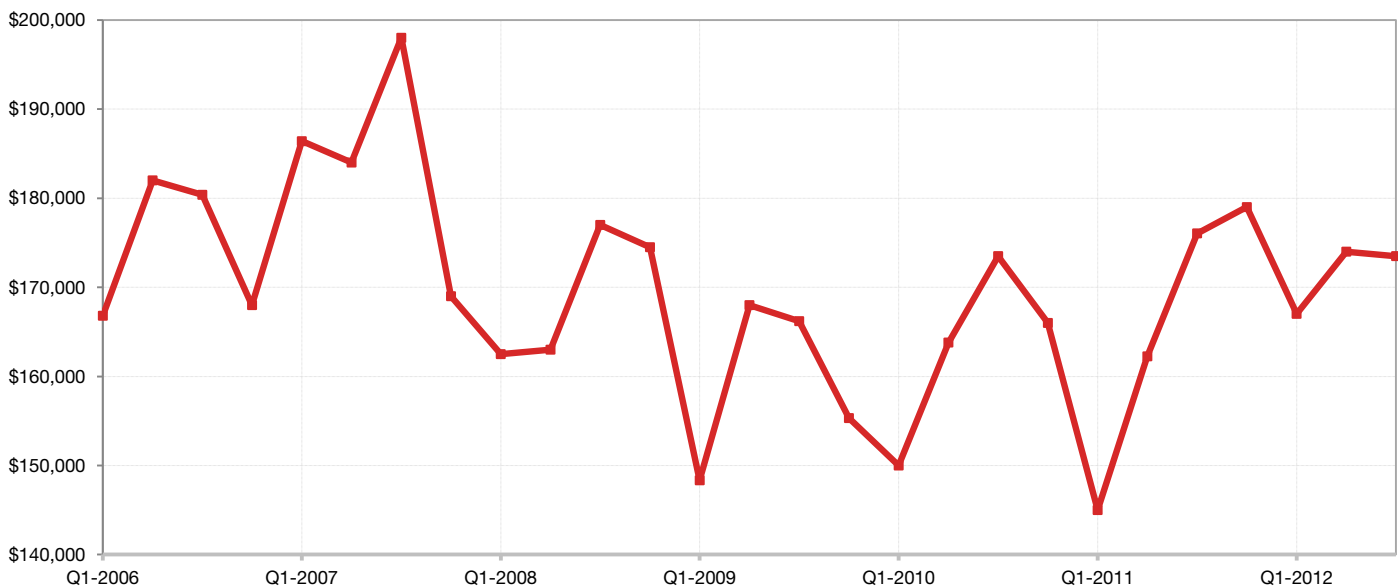
Iredell County

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$173,500	- 1.4%
Average Sales Price	\$249,634	+ 2.9%
Pct. of Orig. Price Received	91.2%	+ 3.1%
Homes for Sale	1,328	- 19.4%
Closed Sales	506	+ 14.2%
Months Supply	8.1	- 36.9%
List to Close	158	- 7.2%
Days on Market	121	- 10.1%
Cumulative Days on Market	148	- 15.1%

Market Activity



Historical Median Sales Price for Iredell County



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Iredell County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
27013	\$45,000	↓ - 33.6%	85.3%	↓ - 2.8%	50	↓ - 53.1%	3	↑ + 50.0%
27020	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28010	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28115	\$173,670	↓ - 5.2%	92.7%	↑ + 1.4%	128	↑ + 12.3%	142	↑ + 35.2%
28117	\$311,000	↓ - 6.2%	92.3%	↑ + 2.5%	119	↓ - 15.3%	197	↑ + 31.3%
28123	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28125	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28166	\$164,294	↑ + 6.0%	91.4%	↑ + 6.2%	100	↓ - 14.2%	24	↓ - 22.6%
28625	\$120,250	↓ - 2.6%	89.6%	↑ + 3.5%	118	↓ - 28.6%	68	↓ - 6.8%
28634	\$155,000	↑ + 90.9%	78.1%	↓ - 11.2%	71	↑ + 18.3%	3	↑ + 50.0%
28636	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28660	\$62,375	↓ - 26.6%	84.1%	↑ + 23.7%	186	↓ - 63.0%	3	↑ + 200.0%
28677	\$63,900	↓ - 20.1%	85.8%	↑ + 2.9%	118	↓ - 9.3%	56	↓ - 24.3%
28687	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28688	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28689	\$99,500	→ 0.0%	80.6%	→ 0.0%	124	→ 0.0%	1	→ 0.0%
28699	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

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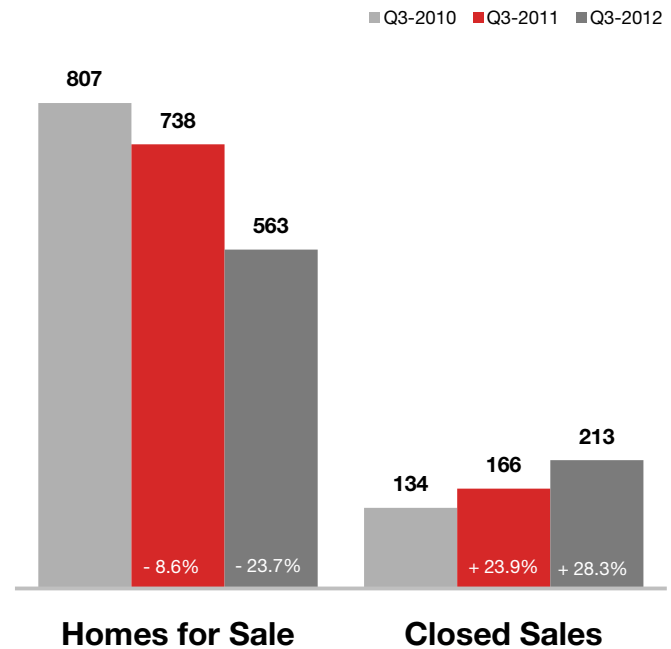


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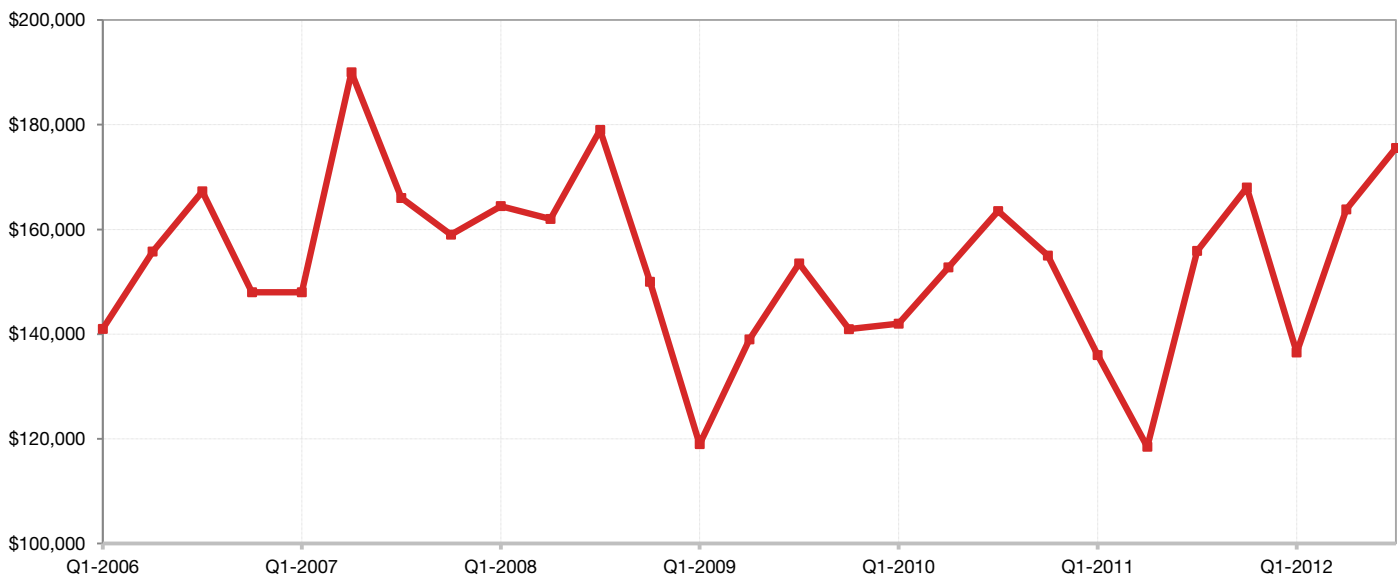
Lincoln County

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$175,550	+ 12.6%
Average Sales Price	\$223,492	+ 9.5%
Pct. of Orig. Price Received	90.8%	+ 2.2%
Homes for Sale	563	- 23.7%
Closed Sales	213	+ 28.3%
Months Supply	8.6	- 37.8%
List to Close	161	- 1.2%
Days on Market	123	- 1.5%
Cumulative Days on Market	155	- 6.2%

Market Activity



Historical Median Sales Price for Lincoln County



Marketwatch Report

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Lincoln County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
28006	\$108,000	→ 0.0%	90.1%	→ 0.0%	93	→ 0.0%	1	→ 0.0%
28021	\$56,750	↓ - 36.1%	90.2%	↑ + 4.1%	53	↓ - 59.7%	1	↓ - 50.0%
28033	\$67,000	↑ + 31.4%	87.0%	↓ - 4.3%	77	↑ + 183.2%	5	↑ + 66.7%
28037	\$260,000	↑ + 4.7%	93.7%	↑ + 3.9%	112	↓ - 22.7%	89	↑ + 27.1%
28080	\$155,000	↑ + 138.2%	81.5%	↓ - 11.3%	149	↑ + 102.3%	5	↓ - 68.8%
28090	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28092	\$115,500	↓ - 3.8%	86.9%	↓ - 0.7%	133	↓ - 4.2%	75	↑ + 70.5%
28093	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28164	\$234,500	↓ - 2.9%	95.8%	↑ + 11.7%	115	↑ + 24.3%	22	↑ + 83.3%
28168	\$80,000	↓ - 23.8%	84.0%	↓ - 4.1%	209	↑ + 163.2%	9	↓ - 25.0%
28673	\$258,000	→ 0.0%	99.2%	→ 0.0%	113	→ 0.0%	1	→ 0.0%

Marketwatch Report

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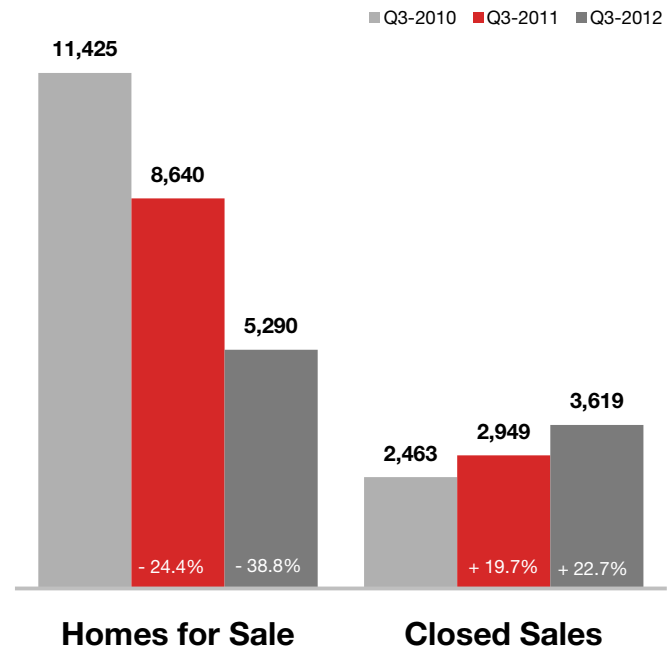


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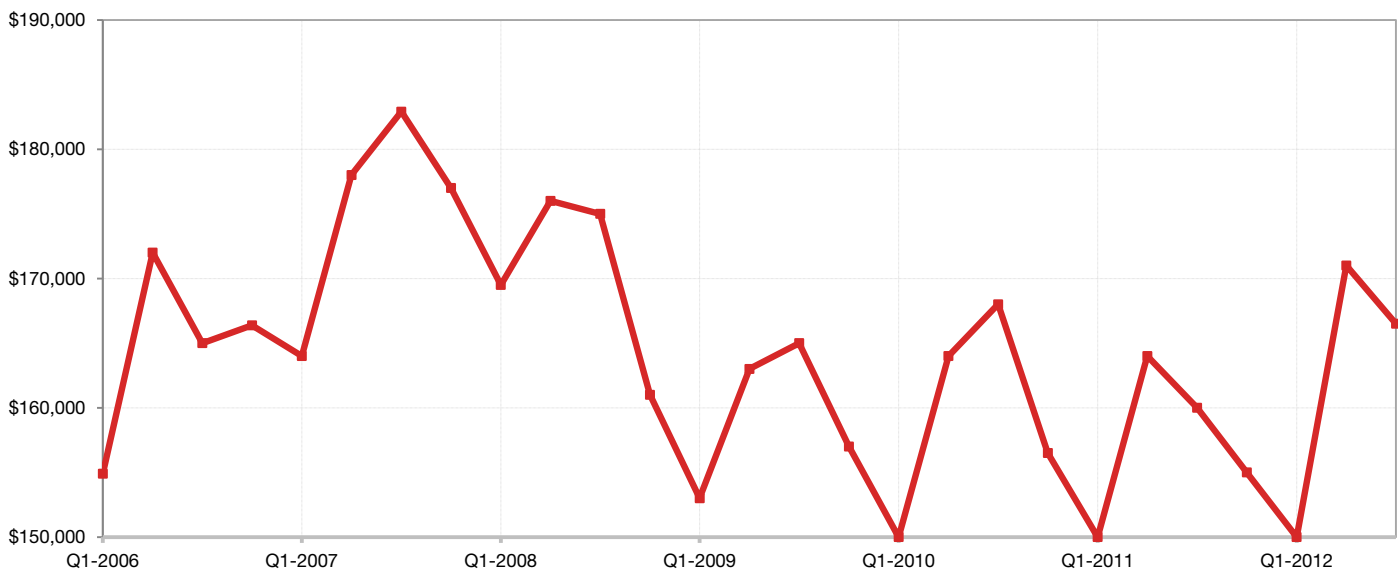
Mecklenburg County

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$166,500	+ 4.1%
Average Sales Price	\$225,060	+ 3.2%
Pct. of Orig. Price Received	93.1%	+ 3.3%
Homes for Sale	5,290	- 38.8%
Closed Sales	3,619	+ 22.7%
Months Supply	4.6	- 53.3%
List to Close	141	- 7.0%
Days on Market	103	- 8.4%
Cumulative Days on Market	127	- 16.2%

Market Activity



Historical Median Sales Price for Mecklenburg County



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Mecklenburg County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
28031	\$210,000	↑ + 2.0%	93.5%	↑ + 3.3%	122	↑ + 2.6%	169	↑ + 3.7%
28035	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28036	\$316,500	↓ - 6.6%	94.1%	↑ + 2.9%	151	↓ - 3.6%	74	↑ + 72.1%
28070	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28078	\$222,000	↓ - 9.4%	94.8%	↑ + 2.0%	97	↓ - 22.3%	271	↑ + 18.3%
28104	\$260,000	↓ - 16.1%	91.5%	↑ + 6.3%	144	↓ - 9.4%	4	↓ - 20.0%
28105	\$181,000	↓ - 3.7%	93.3%	↑ + 2.6%	101	↓ - 13.7%	156	↑ + 51.5%
28106	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28107	\$170,500	↓ - 57.4%	97.8%	↑ + 16.1%	114	↓ - 30.9%	2	↑ + 100.0%
28126	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28130	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28134	\$210,000	↑ + 17.0%	94.7%	↑ + 0.1%	131	↑ + 31.7%	49	↑ + 28.9%
28201	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28202	\$239,000	↑ + 12.7%	93.6%	↑ + 3.9%	137	↓ - 28.0%	71	↑ + 82.1%
28203	\$285,000	↑ + 26.7%	93.6%	↑ + 3.2%	102	↓ - 17.1%	72	↑ + 30.9%
28204	\$203,000	↓ - 25.8%	88.4%	↑ + 0.7%	144	↑ + 1.2%	23	↑ + 27.8%
28205	\$139,000	↑ + 5.5%	90.7%	↑ + 2.7%	106	↓ - 9.8%	128	↑ + 28.0%
28206	\$90,450	↑ + 62.0%	91.6%	↑ + 14.4%	86	↓ - 41.5%	18	↑ + 50.0%
28207	\$509,000	↓ - 23.1%	90.6%	↓ - 0.3%	143	↑ + 50.8%	52	↑ + 52.9%
28208	\$40,017	↑ + 17.7%	87.5%	↑ + 7.8%	96	↓ - 4.4%	77	↑ + 24.2%
28209	\$250,000	↑ + 11.1%	92.5%	↑ + 2.5%	109	↓ - 14.1%	122	↑ + 71.8%
28210	\$191,000	↓ - 11.2%	92.7%	↑ + 1.7%	100	↓ - 17.1%	148	↑ + 17.5%
28211	\$300,000	↓ - 6.0%	90.6%	↑ + 1.0%	109	↓ - 23.2%	128	↑ + 42.2%
28212	\$60,000	↓ - 3.5%	92.8%	↑ + 5.2%	73	↓ - 4.7%	68	↑ + 19.3%
28213	\$115,000	↑ + 10.4%	90.9%	↑ + 1.2%	113	↑ + 13.9%	97	↓ - 4.9%
28214	\$92,000	↑ + 5.7%	93.5%	↑ + 7.1%	104	↓ - 2.7%	142	↓ - 6.0%
28215	\$81,312	↑ + 11.4%	91.7%	↑ + 4.0%	84	↓ - 13.3%	148	↑ + 11.3%
28216	\$91,000	↑ + 21.3%	94.0%	↑ + 7.5%	86	↓ - 21.5%	159	↑ + 5.3%
28217	\$81,237	↑ + 59.3%	93.4%	↑ + 7.4%	128	↑ + 63.1%	22	↓ - 46.3%
28218	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28219	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28220	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28221	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28222	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28223	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28224	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28226	\$275,000	↓ - 0.9%	92.4%	↑ + 4.3%	100	↓ - 23.0%	170	↑ + 41.7%
28227	\$114,000	↑ + 10.1%	91.3%	↑ + 2.4%	109	↑ + 7.2%	169	↑ + 18.2%
28228	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28229	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28230	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28231	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28232	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q3-2012



Mecklenburg County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
28233	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28234	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28235	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28236	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28237	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28241	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28242	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28243	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28244	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28246	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28247	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28250	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28253	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28254	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28255	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28256	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28258	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28260	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28262	\$109,178	↓ -19.7%	92.7%	↓ -0.2%	117	↑ +11.6%	82	↑ +36.7%
28263	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28265	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28266	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28269	\$120,000	→ +0.0%	93.3%	↑ +4.7%	92	↓ -7.9%	271	↑ +40.4%
28270	\$262,000	↓ -4.4%	93.6%	↑ +2.7%	101	↓ -10.9%	143	↑ +25.4%
28271	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28272	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28273	\$119,995	↑ +6.4%	93.5%	↑ +4.5%	97	↓ -1.5%	112	↑ +24.4%
28274	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28275	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28277	\$243,000	↓ -5.1%	95.3%	↑ +2.2%	88	↓ -7.7%	346	↑ +15.0%
28278	\$185,000	↑ +11.8%	95.3%	↑ +3.4%	97	↓ -15.4%	126	↑ +27.3%
28280	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28282	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28284	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28285	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28287	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28288	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28289	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28290	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28296	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28297	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28299	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

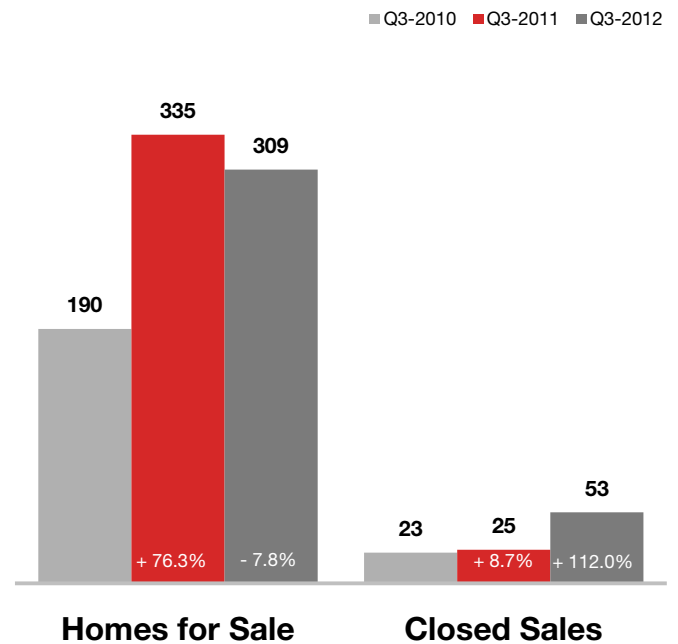
Q3-2012



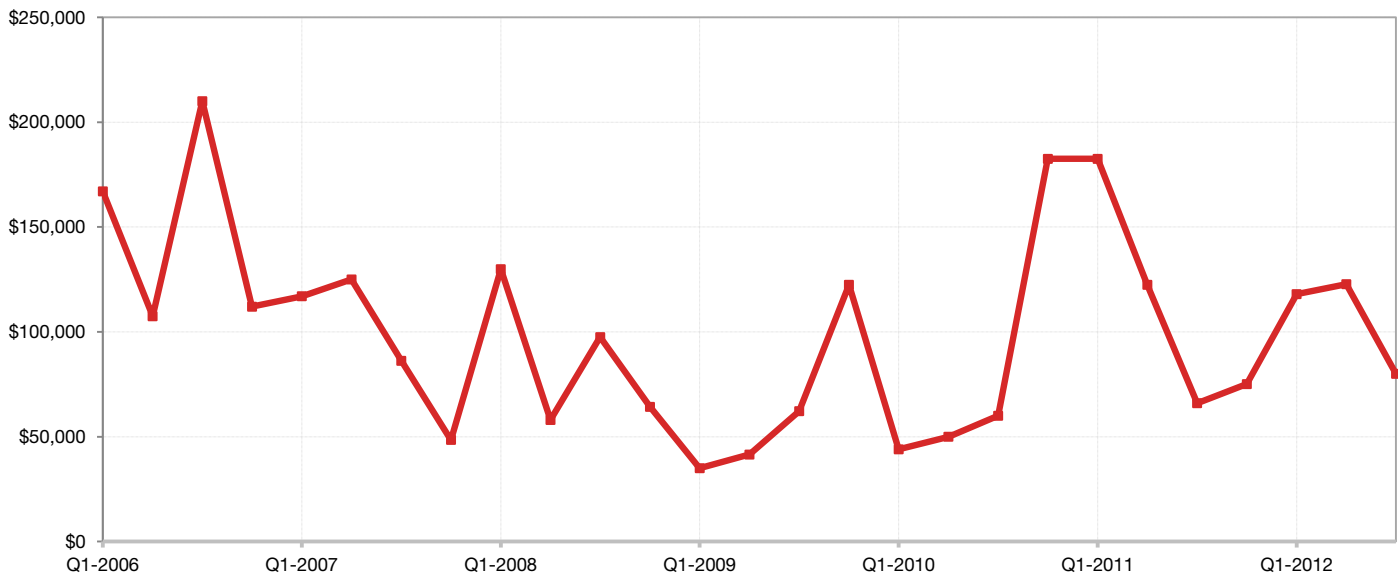
Montgomery County

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$80,000	+ 21.2%
Average Sales Price	\$152,512	- 0.5%
Pct. of Orig. Price Received	82.8%	+ 2.7%
Homes for Sale	309	- 7.8%
Closed Sales	53	+ 112.0%
Months Supply	24.1	- 61.4%
List to Close	213	- 37.1%
Days on Market	171	- 15.5%
Cumulative Days on Market	171	- 18.7%

Market Activity



Historical Median Sales Price for Montgomery County



Marketwatch Report

Q3-2012



Montgomery County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
27209	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27229	\$76,000	↓ - 29.0%	87.0%	↓ - 2.9%	103	↑ + 1187.5%	2	↑ + 100.0%
27247	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27306	\$52,000	↓ - 77.6%	84.3%	↓ - 4.2%	165	↑ + 65.8%	19	↑ + 137.5%
27341	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27356	\$119,000	→ 0.0%	80.0%	→ 0.0%	45	→ 0.0%	3	→ 0.0%
27371	\$95,000	↑ + 9.8%	84.2%	↑ + 4.8%	141	↑ + 511.9%	11	↑ + 450.0%
28127	\$59,500	↑ + 16.7%	80.0%	↑ + 6.1%	234	↓ - 26.1%	17	↑ + 21.4%

Marketwatch Report

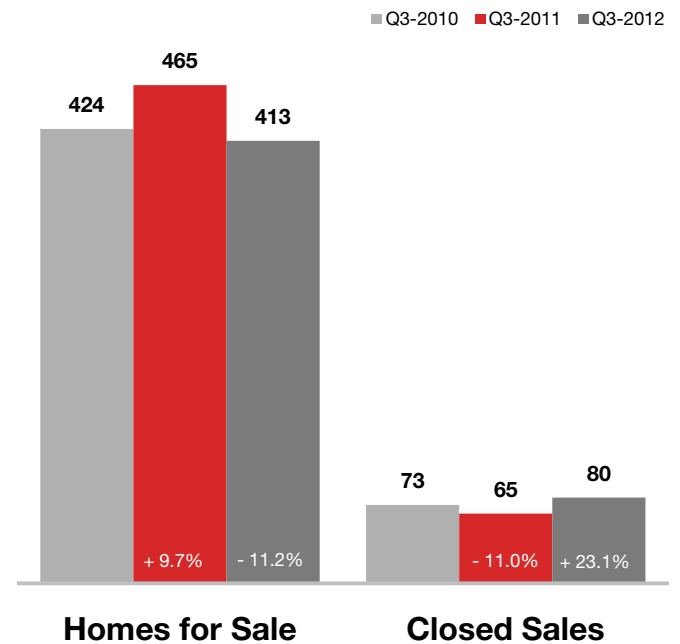
Q3-2012



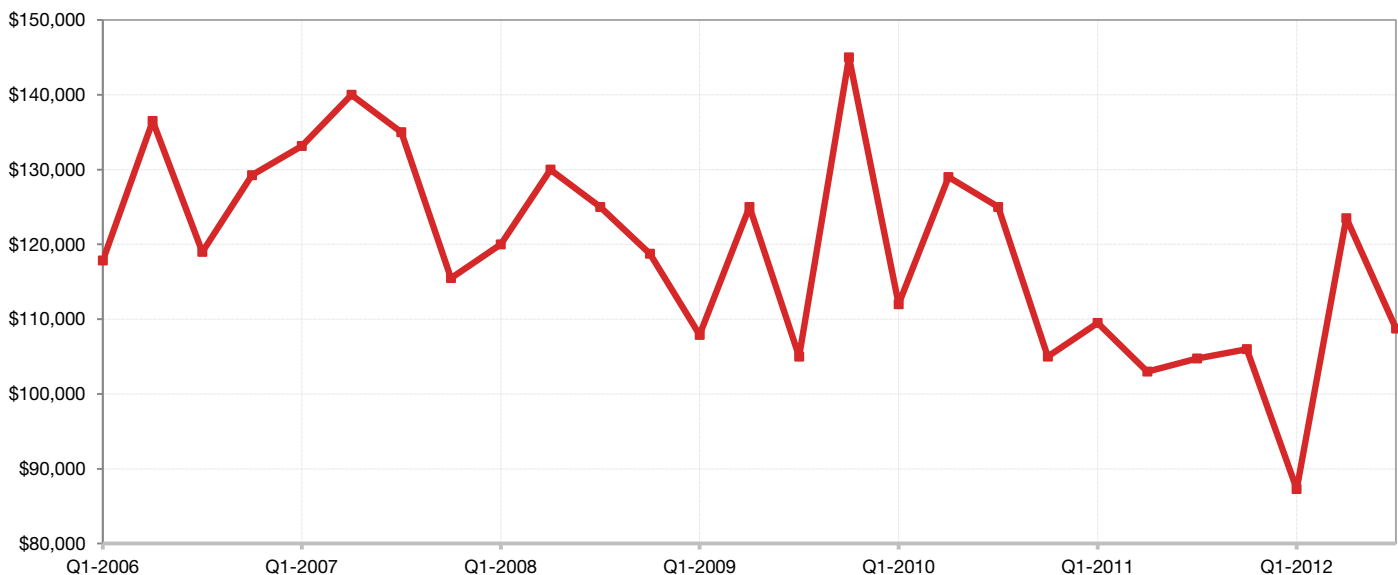
Stanly County

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$108,750	+ 3.8%
Average Sales Price	\$120,610	+ 2.3%
Pct. of Orig. Price Received	85.3%	- 1.6%
Homes for Sale	413	- 11.2%
Closed Sales	80	+ 23.1%
Months Supply	14.8	- 38.9%
List to Close	182	+ 9.7%
Days on Market	133	+ 10.3%
Cumulative Days on Market	160	+ 18.5%

Market Activity



Historical Median Sales Price for Stanly County



Marketwatch Report

Q3-2012



Stanly County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
28001	\$108,000	↑ + 9.1%	84.1%	↓ - 1.8%	146	↑ + 2.2%	43	↑ + 65.4%
28002	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28009	\$84,000	→ 0.0%	93.8%	→ 0.0%	387	→ 0.0%	2	→ 0.0%
28071	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28097	\$102,500	↓ - 24.5%	81.2%	↓ - 3.1%	71	↓ - 26.2%	8	↑ + 14.3%
28107	\$310,000	→ 0.0%	95.4%	→ 0.0%	107	→ 0.0%	1	→ 0.0%
28109	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28124	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28127	\$135,000	↑ + 19.0%	86.4%	↓ - 3.6%	132	↓ - 39.8%	5	↑ + 25.0%
28128	\$137,500	↑ + 100.7%	93.7%	↑ + 13.3%	128	↑ + 33.8%	5	↓ - 58.3%
28129	\$120,000	↑ + 14.3%	90.2%	↓ - 9.3%	117	↑ + 5.1%	11	↑ + 266.7%
28137	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28163	\$90,000	↓ - 18.1%	76.5%	↓ - 8.9%	64	↓ - 46.8%	5	→ 0.0%

Marketwatch Report

Q3-2012



Charlotte Regional **Realtor** Association

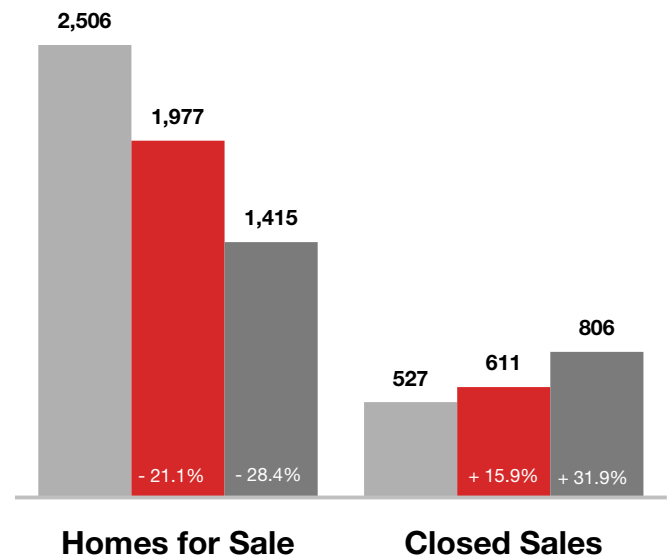
Union County

ZIP codes may overlap counties. Figures apply to this county only.

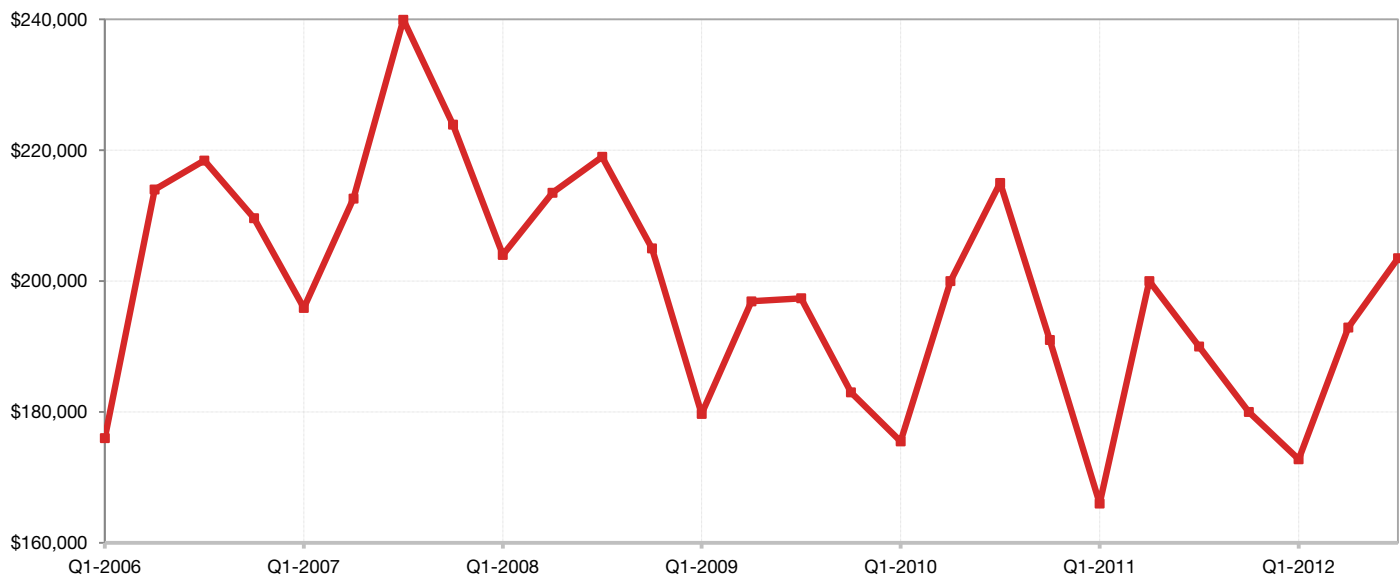
Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$203,500	+ 7.1%
Average Sales Price	\$264,420	+ 3.2%
Pct. of Orig. Price Received	93.8%	+ 3.7%
Homes for Sale	1,415	- 28.4%
Closed Sales	806	+ 31.9%
Months Supply	5.9	- 46.9%
List to Close	138	- 10.8%
Days on Market	102	- 15.9%
Cumulative Days on Market	129	- 19.8%

Market Activity

■ Q3-2010 ■ Q3-2011 ■ Q3-2012



Historical Median Sales Price for Union County



Marketwatch Report

Q3-2012



Union County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
28079	\$171,000	↑ + 11.0%	95.4%	↑ + 3.0%	99	↓ - 6.6%	115	↑ + 6.5%
28103	\$94,000	↓ - 10.9%	91.2%	↑ + 14.1%	77	↓ - 45.9%	10	↓ - 41.2%
28104	\$246,000	↓ - 20.4%	93.3%	↑ + 2.5%	102	↓ - 26.3%	154	↑ + 36.3%
28105	\$347,500	→ 0.0%	99.3%	→ 0.0%	10	→ 0.0%	1	→ 0.0%
28108	\$86,000	↓ - 23.2%	76.8%	↓ - 0.6%	155	↑ + 38.4%	1	→ 0.0%
28110	\$134,500	↑ + 2.9%	93.8%	↑ + 4.3%	105	↓ - 17.5%	136	↑ + 27.1%
28111	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28112	\$114,500	↑ + 30.1%	88.0%	↑ + 4.5%	144	↑ + 25.9%	76	↑ + 90.0%
28133	\$50,000	→ 0.0%	76.9%	→ 0.0%	158	→ 0.0%	1	→ 0.0%
28173	\$330,000	↑ + 0.6%	95.4%	↑ + 3.6%	92	↓ - 19.5%	297	↑ + 42.8%
28174	\$95,500	↑ + 29.7%	85.4%	↑ + 3.5%	135	↓ - 19.8%	10	↓ - 37.5%

Marketwatch Report

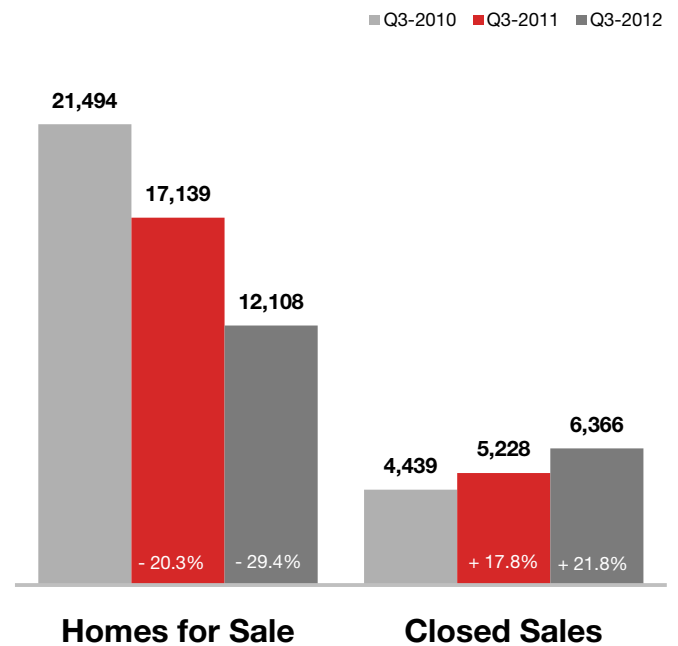
Q3-2012



Entire CMLS Area

Key Metrics	Q3-2012	1-Yr Chg
Median Sales Price	\$164,000	+ 5.8%
Average Sales Price	\$218,390	+ 3.6%
Pct. of Orig. Price Received	92.4%	+ 3.0%
Homes for Sale	12,108	- 29.4%
Closed Sales	6,366	+ 21.8%
Months Supply	6.1	- 45.7%
List to Close	145	- 7.4%
Days on Market	106	- 9.4%
Cumulative Days on Market	131	- 15.6%

Market Activity



Historical Median Sales Price for Entire CMLS Area

