Q3-2015

A Free Research Tool from the Charlotte Regional REALTOR® Association and CarolinaMLS



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### **All Counties Overview**

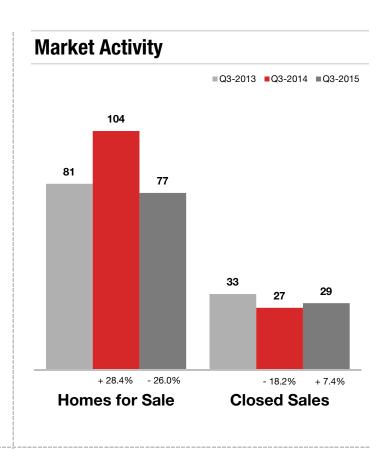
|                         | Median Sales Price |                  | Pct. of Orig. Price Received |                 | Days    | on Market        | Closed Sales |                   |  |
|-------------------------|--------------------|------------------|------------------------------|-----------------|---------|------------------|--------------|-------------------|--|
|                         | Q3-2015            | 1-Yr Chg         | Q3-2015                      | 1-Yr Chg        | Q3-2015 | 1-Yr Chg         | Q3-2015      | 1-Yr Chg          |  |
| Alexander County, NC    | \$136,000          | + 9.7%           | 90.9%                        | + 2.0%          | 91      | - 0.1%           | 29           | + 7.4%            |  |
| Anson County, NC        | \$70,000           | - 18.5%          | 85.1%                        | <b>-</b> 1.8%   | 127     | <b>↓</b> - 24.6% | 25           | + 8.7%            |  |
| Cabarrus County, NC     | \$188,000          | + 9.7%           | 95.6%                        | <b>1.4%</b>     | 55      | <b>↓</b> - 24.7% | 909          | + 4.5%            |  |
| Gaston County, NC       | \$142,500          | <b>+</b> 11.1%   | 94.2%                        | <b>+</b> 1.0%   | 71      | <b>↓</b> - 16.2% | 768          | + 10.7%           |  |
| Iredell County, NC      | \$212,500          | <b>1</b> + 14.7% | 94.1%                        | <b>1</b> + 1.2% | 74      | <b>↓</b> - 17.3% | 802          | <b>+</b> 19.0%    |  |
| Lincoln County, NC      | \$202,500          | + 2.0%           | 94.3%                        | + 0.4%          | 75      | <b>↓</b> - 10.7% | 336          | + 34.4%           |  |
| Mecklenburg County, NC  | \$207,000          | + 5.6%           | 96.2%                        | <b>1.1%</b>     | 43      | <b>↓</b> - 25.5% | 5,048        | + 8.3%            |  |
| Montgomery County, NC   | \$155,000          | <b>↓</b> - 11.9% | 85.2%                        | - 4.5%          | 156     | - 20.3%          | 54           | + 8.0%            |  |
| Stanly County, NC       | \$125,000          | <b>1</b> + 5.9%  | 90.1%                        | - 2.1%          | 143     | <b>+</b> 15.6%   | 135          | + 8.0%            |  |
| Union County, NC        | \$233,450          | - 0.3%           | 95.7%                        | - 0.0%          | 58      | - 8.1%           | 1,080        | - 5.7%            |  |
| Cherokee County, SC     | \$0                |                  | 0.0%                         |                 | 0       |                  | 0            |                   |  |
| Chester County, SC      | \$87,000           | <b>+</b> 10.5%   | 88.5%                        | - 1.2%          | 82      | <b>↓</b> - 44.8% | 25           | <b>1</b> + 108.3% |  |
| Chesterfield County, SC | \$76,400           | <b>+</b> 37.7%   | 86.3%                        | - 4.4%          | 92      | <b>↓</b> - 4.8%  | 10           | - 23.1%           |  |
| Fairfield County, SC    | \$448,250          |                  | 94.0%                        |                 | 47      |                  | 2            |                   |  |
| Kershaw County, SC      | \$195,000          |                  | 86.7%                        |                 | 99      |                  | 1            |                   |  |
| Lancaster County, SC    | \$249,790          | <b>1</b> + 12.6% | 95.9%                        | + 0.8%          | 67      | - 9.7%           | 360          | <b>1</b> + 15.4%  |  |
| Union County, SC        | \$60,000           |                  | 85.8%                        |                 | 35      |                  | 1            |                   |  |
| York County, SC         | \$208,875          | + 0.4%           | 96.3%                        | + 0.9%          | 56      | - 20.0%          | 1,164        | + 8.4%            |  |
| Entire CarolinaMLS Area | \$197,995          | + 5.6%           | 95.5%                        | + 0.9%          | 55      | <b>-</b> 19.1%   | 9,187        | <b>1</b> + 7.8%   |  |

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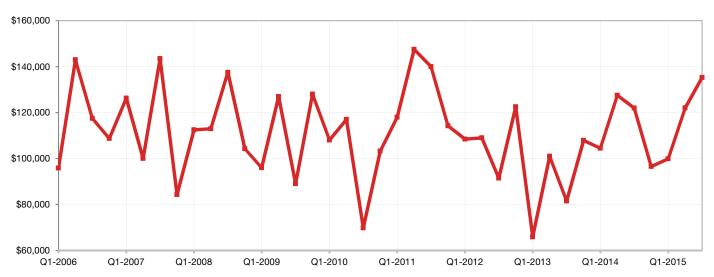


## **Alexander County, NC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
|                              |           |          |
| Median Sales Price           | \$136,000 | + 9.7%   |
| Avg. Sales Price             | \$162,913 | + 6.2%   |
|                              |           |          |
| Pct. of Orig. Price Received | 90.9%     | + 2.0%   |
| Inventory of Homes for Sale  | 77        | - 26.0%  |
|                              |           |          |
| Closed Sales                 | 29        | + 7.4%   |
| Months Supply                | 7.0       | - 43.9%  |
|                              |           |          |
| List to Close                | 139       | - 13.1%  |
| Days on Market               | 91        | - 0.1%   |
|                              |           |          |
| Cumulative Days on Market    | 91        | - 1.2%   |



#### **Historical Median Sales Price for Alexander County, NC**



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# **Alexander County, NC ZIP Codes**

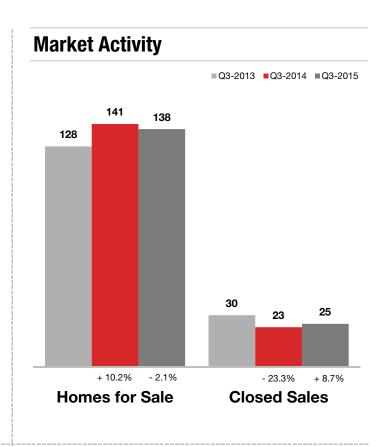
|       | Median Sa   | Median Sales Price |         | Pct. of Orig. Price Received |         | n Market          | Closed Sales |                 |  |
|-------|-------------|--------------------|---------|------------------------------|---------|-------------------|--------------|-----------------|--|
|       | Q3-2015     | 1-Yr Chg           | Q3-2015 | 1-Yr Chg                     | Q3-2015 | 1-Yr Chg          | Q3-2015      | 1-Yr Chg        |  |
| 28601 | \$176,000   | - 24.1%            | 92.2%   | + 2.1%                       | 71      | - 44.9%           | 5            | <b>+</b> 150.0% |  |
| 28636 | \$36,000    | - 48.7%            | 57.6%   | - 35.5%                      | 169     | <b>1</b> + 201.8% | 1            | - 50.0%         |  |
| 28678 | \$118,589 1 | + 56.0%            | 98.9%   | + 19.4%                      | 16      | - 86.6%           | 2            | - 60.0%         |  |
| 28681 | \$135,250 1 | + 5.3%             | 92.6%   | + 2.2%                       | 93      | <b>1</b> + 12.2%  | 20           | + 11.1%         |  |

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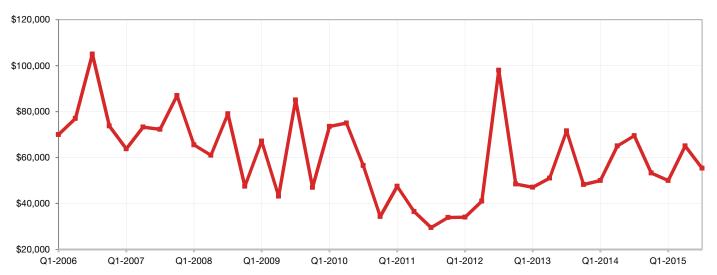


## **Anson County, NC**

| <b>Key Metrics</b>           | Q3-2015  | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price           | \$70,000 | - 18.5%  |
| Avg. Sales Price             | \$95,832 | + 7.6%   |
| Pct. of Orig. Price Received | 85.1%    | - 1.8%   |
| Inventory of Homes for Sale  | 138      | - 2.1%   |
| Closed Sales                 | 25       | + 8.7%   |
| Months Supply                | 17.1     | - 22.3%  |
| List to Close                | 178      | - 4.8%   |
| Days on Market               | 127      | - 24.6%  |
| Cumulative Days on Market    | 154      | - 15.4%  |



#### **Historical Median Sales Price for Anson County, NC**



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# **Anson County, NC ZIP Codes**

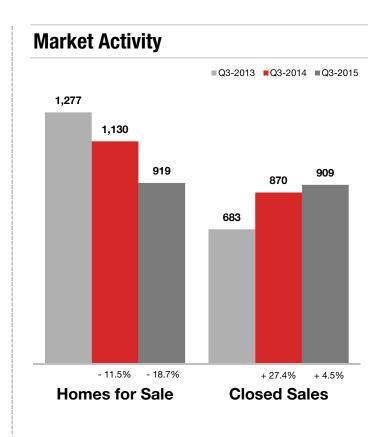
|       | Median    | Median Sales Price |         | Pct. of Orig. Price Received |         | on Market | Closed Sales |                 |  |
|-------|-----------|--------------------|---------|------------------------------|---------|-----------|--------------|-----------------|--|
|       | Q3-2015   | 1-Yr Chg           | Q3-2015 | 1-Yr Chg                     | Q3-2015 | 1-Yr Chg  | Q3-2015      | 1-Yr Chg        |  |
| 28007 | \$18,000  | - 67.3%            | 0.0%    | - 100.0%                     | 86      | + 56.4%   | 1            | → 0.0%          |  |
| 28091 | \$0       | - 100.0%           | 0.0%    | - 100.0%                     | 0       | - 100.0%  | 0            | - 100.0%        |  |
| 28102 | \$0       |                    | 0.0%    |                              | 0       |           | 0            |                 |  |
| 28119 | \$0       | - 100.0%           | 0.0%    | - 100.0%                     | 0       | - 100.0%  | 0            | - 100.0%        |  |
| 28133 | \$200,250 | <b>1</b> + 194.5%  | 95.7%   | <b>+</b> 16.9%               | 66      | - 61.4%   | 4            | <b>+</b> 100.0% |  |
| 28135 | \$72,500  | - 42.5%            | 85.7%   | - 6.9%                       | 83      | - 56.8%   | 7            | <b>+</b> 75.0%  |  |
| 28170 | \$68,000  | - 21.8%            | 81.5%   | - 3.9%                       | 172     | + 1.1%    | 13           | - 7.1%          |  |

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## **Cabarrus County, NC**

| <b>Key Metrics</b>           | Q3-2015           | 1-Yr Chg |
|------------------------------|-------------------|----------|
| Madian Oalea Brian           | <b>\$4.00.000</b> | 0.70/    |
| Median Sales Price           | \$188,000         | + 9.7%   |
| Avg. Sales Price             | \$209,242         | + 8.5%   |
| Pct. of Orig. Price Received | 95.6%             | + 1.4%   |
| Inventory of Homes for Sale  | 919               | - 18.7%  |
| Closed Sales                 | 909               | + 4.5%   |
| Months Supply                | 3.4               | - 29.4%  |
| List to Close                | 104               | - 17.5%  |
| Days on Market               | 55                | - 24.7%  |
| Cumulative Days on Market    | 65                | - 26.8%  |



#### **Historical Median Sales Price for Cabarrus County, NC**



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# **Cabarrus County, NC ZIP Codes**

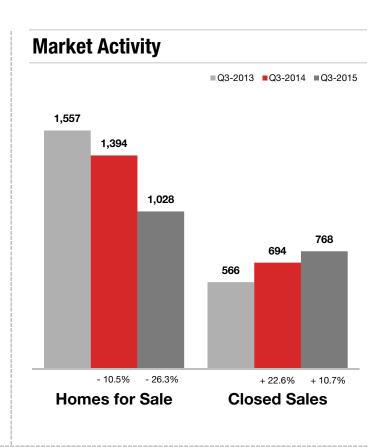
|       | Median Sales Price |          | Pct. of Orig | Pct. of Orig. Price Received |          | Days on Market |   | Market   | Closed Sales |   |          |
|-------|--------------------|----------|--------------|------------------------------|----------|----------------|---|----------|--------------|---|----------|
|       | Q3-2015            | 1-Yr Chg | Q3-2015      |                              | 1-Yr Chg | Q3-2015        |   | 1-Yr Chg | Q3-2015      |   | 1-Yr Chg |
| 28025 | \$149,450          | + 13.4%  | 94.9%        | 1                            | + 2.6%   | 57             | 1 | - 32.4%  | 222          | Î | + 13.8%  |
| 28026 | \$0                |          | 0.0%         |                              |          | 0              |   |          | 0            |   |          |
| 28027 | \$200,000          | + 2.6%   | 96.3%        | 1                            | + 0.9%   | 52             | 1 | - 22.0%  | 316          | 1 | + 2.3%   |
| 28036 | \$262,500          | + 5.0%   | 97.0%        | 1                            | - 0.9%   | 45             | 1 | - 33.3%  | 29           | 1 | + 16.0%  |
| 28071 | \$103,000          |          | 79.3%        |                              |          | 102            |   |          | 1            |   |          |
| 28075 | \$272,500          | + 9.0%   | 96.8%        | 1                            | + 1.4%   | 48             | 1 | - 23.5%  | 120          | 1 | + 16.5%  |
| 28081 | \$129,900          | - 3.6%   | 92.5%        | 1                            | - 0.2%   | 79             | 1 | - 12.3%  | 63           | 1 | + 10.5%  |
| 28082 | \$0                |          | 0.0%         |                              |          | 0              |   |          | 0            |   |          |
| 28083 | \$112,750          | + 13.9%  | 94.7%        | 1                            | + 6.4%   | 67             | 1 | - 37.7%  | 52           | 1 | - 28.8%  |
| 28107 | \$234,450          | + 29.8%  | 96.6%        | 1                            | + 1.7%   | 62             | 1 | - 23.4%  | 36           | 1 | + 9.1%   |
| 28124 | \$159,000          | + 0.6%   | 91.6%        | 1                            | + 0.4%   | 63             | 1 | + 26.7%  | 18           | 1 | + 63.6%  |
| 28138 | \$0                |          | 0.0%         |                              |          | 0              |   |          | 0            |   |          |
| 28215 | \$256,314          | + 65.4%  | 96.0%        | 1                            | - 9.7%   | 56             | 1 | + 22.4%  | 5            | 1 | - 28.6%  |

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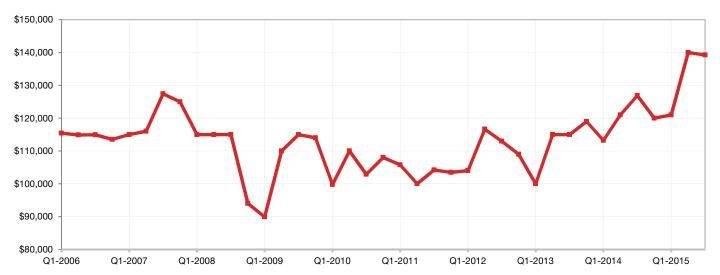


## **Gaston County, NC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$142,500 | + 11.1%  |
| Avg. Sales Price             | \$166,658 | + 12.3%  |
| Pct. of Orig. Price Received | 94.2%     | + 1.0%   |
| Inventory of Homes for Sale  | 1,028     | - 26.3%  |
| Closed Sales                 | 768       | + 10.7%  |
| Months Supply                | 4.3       | - 38.9%  |
| List to Close                | 125       | - 7.3%   |
| Days on Market               | 71        | - 16.2%  |
| Cumulative Days on Market    | 89        | - 20.4%  |



#### **Historical Median Sales Price for Gaston County, NC**



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# **Gaston County, NC ZIP Codes**

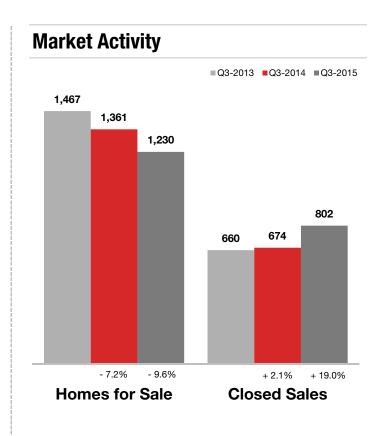
|       | Median S               | Sales Price      | Pct. of Orig. | Pct. of Orig. Price Received |         | on Market           | Clos    | ed Sales        |
|-------|------------------------|------------------|---------------|------------------------------|---------|---------------------|---------|-----------------|
|       | Q3-2015                | 1-Yr Chg         | Q3-2015       | 1-Yr Chg                     | Q3-2015 | 1-Yr Chg            | Q3-2015 | 1-Yr Chg        |
| 28006 | \$52,957               |                  | 65.9%         |                              | 142     |                     | 2       |                 |
| 28012 | \$225,000              | <b>1</b> + 7.4%  | 96.6%         | + 0.2%                       | 71      | <b>+</b> 4.0%       | 125     | + 37.4%         |
| 28016 | \$92,500 <sup>4</sup>  | <b>1</b> + 16.6% | 90.4%         | <b>↓</b> - 1.0%              | 121     | <b>+</b> 7.4%       | 39      | - 7.1%          |
| 28021 | \$107,500 <i>4</i>     | <b>1</b> + 19.5% | 90.4%         | <b>1</b> + 1.6%              | 115     | <b>+</b> 21.2%      | 28      | + 55.6%         |
| 28032 | \$120,000              | - 8.4%           | 95.5%         | + 2.9%                       | 45      | - 48.4%             | 17      | + 13.3%         |
| 28033 | \$165,000 °            | <b>1</b> + 25.1% | 98.8%         | <b>1</b> + 11.2%             | 65      | - 44.2%             | 3       | → 0.0%          |
| 28034 | \$127,445 <i>-</i>     | <b>1</b> + 30.1% | 94.6%         | <b>1</b> + 1.7%              | 57      | - 25.8%             | 56      | + 21.7%         |
| 28052 | \$89,300               | <b>1</b> + 26.7% | 89.1%         | + 0.2%                       | 101     | - 5.9%              | 69      | - 24.2%         |
| 28053 | \$0                    |                  | 0.0%          |                              | 0       |                     | 0       |                 |
| 28054 | \$128,500 <i>-</i>     | <b>1</b> + 7.1%  | 93.2%         | + 0.3%                       | 68      | <b>-</b> 18.4%      | 112     | - 8.2%          |
| 28055 | \$0                    |                  | 0.0%          |                              | 0       |                     | 0       |                 |
| 28056 | \$174,500              | - 0.2%           | 95.3%         | <b>1</b> + 0.5%              | 64      | <b>-</b> 15.6%      | 156     | + 30.0%         |
| 28077 | \$0                    | <b>-</b> 100.0%  | 0.0%          | <b>-</b> 100.0%              | 0       | <b>-</b> 100.0%     | 0       | <b>- 100.0%</b> |
| 28092 | \$100,750              | <b>-</b> 42.1%   | 93.0%         | <b>1</b> + 11.9%             | 28      | - 77.4%             | 0       | → 0.0%          |
| 28098 | \$137,000 <sup>4</sup> | <b>1</b> + 18.8% | 100.8%        | + 3.6%                       | 72      | <b>+</b> 48.1%      | 17      | + 30.8%         |
| 28101 | \$271,000              | <b>+</b> 3.2%    | 91.4%         | - 6.5%                       | 176     | <b>1</b> + 1,500.0% | 4       | + 300.0%        |
| 28120 | \$155,000 <sup>4</sup> | <b>+</b> 4.0%    | 95.7%         | + 0.9%                       | 43      | - 49.8%             | 109     | + 7.9%          |
| 28164 | \$173,250 <i>4</i>     | <b>+</b> 45.7%   | 96.9%         | + 2.6%                       | 53      | - 24.8%             | 22      | + 4.8%          |

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## **Iredell County, NC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
|                              |           |          |
| Median Sales Price           | \$212,500 | + 14.7%  |
| Ave. Calas Deias             | Φ074 F04  | + 4.1%   |
| Avg. Sales Price             | \$274,564 | + 4.1%   |
| Pct. of Orig. Price Received | 94.1%     | + 1.2%   |
|                              |           |          |
| Inventory of Homes for Sale  | 1,230     | - 9.6%   |
| Closed Sales                 | 802       | + 19.0%  |
| 0.0000 00.00                 |           |          |
| Months Supply                | 5.4       | - 24.1%  |
| 1                            | 400       | 40.00/   |
| List to Close                | 120       | - 13.3%  |
| Days on Market               | 74        | - 17.3%  |
| •                            |           |          |
| Cumulative Days on Market    | 92        | - 13.0%  |
| Cumulative Days on Market    | 92        | - 13.0%  |



#### **Historical Median Sales Price for Iredell County, NC**



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# **Iredell County, NC ZIP Codes**

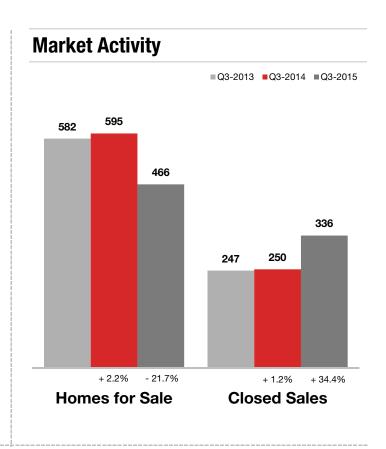
|       | Median    | Sales Price     | Pct. of Orig | Pct. of Orig. Price Received |         | on Market      | Clo     | sed Sales      |
|-------|-----------|-----------------|--------------|------------------------------|---------|----------------|---------|----------------|
|       | Q3-2015   | 1-Yr Chg        | Q3-2015      | 1-Yr Chg                     | Q3-2015 | 1-Yr Chg       | Q3-2015 | 1-Yr Chg       |
| 27013 | \$114,000 | + 12.9%         | 93.9%        | + 24.7%                      | 94      | - 20.6%        | 3       | - 25.0%        |
| 27020 | \$0       |                 | 0.0%         |                              | 0       |                | 0       |                |
| 28010 | \$0       |                 | 0.0%         |                              | 0       |                | 0       |                |
| 28115 | \$207,000 | + 17.1%         | 94.4%        | - 0.3%                       | 56      | - 17.2%        | 200     | + 13.6%        |
| 28117 | \$328,322 | + 6.5%          | 94.7%        | + 0.4%                       | 81      | - 9.4%         | 299     | + 16.8%        |
| 28123 | \$0       |                 | 0.0%         |                              | 0       |                | 0       |                |
| 28125 | \$111,500 | - 1.3%          | 97.0%        | - 1.4%                       | 20      | - 13.0%        | 1       | → 0.0%         |
| 28166 | \$202,500 | + 9.5%          | 97.1%        | + 3.4%                       | 88      | <b>+</b> 16.5% | 46      | <b>+</b> 17.9% |
| 28625 | \$140,000 | + 3.4%          | 92.0%        | - 0.1%                       | 78      | - 25.2%        | 127     | + 36.6%        |
| 28634 | \$103,202 | + 40.4%         | 93.8%        | + 8.1%                       | 69      | - 60.5%        | 4       | → 0.0%         |
| 28636 | \$0       | <b>-</b> 100.0% | 0.0%         | - 100.0%                     | 0       | - 100.0%       | 0       | - 100.0%       |
| 28660 | \$164,000 | + 36.7%         | 96.5%        | + 4.9%                       | 23      | - 69.9%        | 1       | - 80.0%        |
| 28677 | \$119,950 | + 12.1%         | 92.6%        | + 6.7%                       | 78      | - 31.0%        | 109     | + 28.2%        |
| 28687 | \$0       |                 | 0.0%         |                              | 0       |                | 0       | → 0.0%         |
| 28688 | \$0       |                 | 0.0%         |                              | 0       |                | 0       |                |
| 28689 | \$128,500 | - 56.4%         | 92.6%        | + 0.2%                       | 218     | + 512.7%       | 2       | → 0.0%         |
| 28699 | \$0       |                 | 0.0%         |                              | 0       |                | 0       |                |

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## **Lincoln County, NC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$202,500 | + 2.0%   |
| Avg. Sales Price             | \$247,380 | - 4.1%   |
| Pct. of Orig. Price Received | 94.3%     | + 0.4%   |
| Inventory of Homes for Sale  | 466       | - 21.7%  |
| Closed Sales                 | 336       | + 34.4%  |
| Months Supply                | 5.4       | - 31.4%  |
| List to Close                | 128       | - 1.7%   |
| Days on Market               | 75        | - 10.7%  |
| Cumulative Days on Market    | 102       | - 9.5%   |



#### **Historical Median Sales Price for Lincoln County, NC**



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# **Lincoln County, NC ZIP Codes**

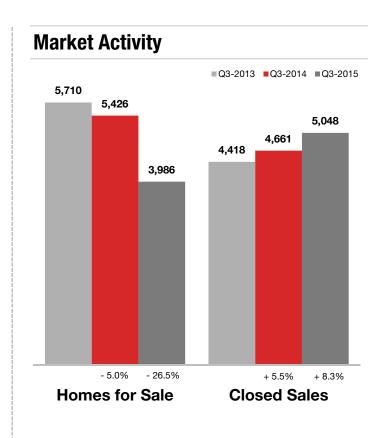
|       | Median    | Sales Price    | Pct. of Orig. | Price Received | Days    | on Market      | Clos    | sed Sales |
|-------|-----------|----------------|---------------|----------------|---------|----------------|---------|-----------|
|       | Q3-2015   | 1-Yr Chg       | Q3-2015       | 1-Yr Chg       | Q3-2015 | 1-Yr Chg       | Q3-2015 | 1-Yr Chg  |
| 28006 | \$0       |                | 0.0%          |                | 0       |                | 0       |           |
| 28021 | \$0       |                | 0.0%          |                | 0       |                | 0       |           |
| 28033 | \$136,900 | <b>+</b> 36.9% | 95.1%         | + 22.8%        | 154     | <b>+</b> 79.1% | 1       | - 66.7%   |
| 28037 | \$270,000 | - 10.1%        | 95.4%         | + 0.7%         | 71      | - 12.6%        | 151     | + 28.0%   |
| 28080 | \$133,450 | + 34.1%        | 93.8%         | + 0.8%         | 62      | - 43.8%        | 24      | + 41.2%   |
| 28090 | \$0       |                | 0.0%          |                | 0       |                | 0       |           |
| 28092 | \$130,500 | + 0.4%         | 93.0%         | + 0.4%         | 83      | - 9.6%         | 96      | + 31.5%   |
| 28093 | \$0       |                | 0.0%          |                | 0       |                | 0       |           |
| 28164 | \$327,500 | <b>+</b> 12.9% | 94.0%         | - 1.2%         | 85      | + 19.9%        | 34      | + 61.9%   |
| 28168 | \$103,700 | <b>+</b> 17.4% | 92.4%         | - 4.3%         | 108     | + 78.0%        | 8       | - 20.0%   |
| 28673 | \$469,000 |                | 100.0%        |                | 21      |                | 1       |           |

Q3-2015

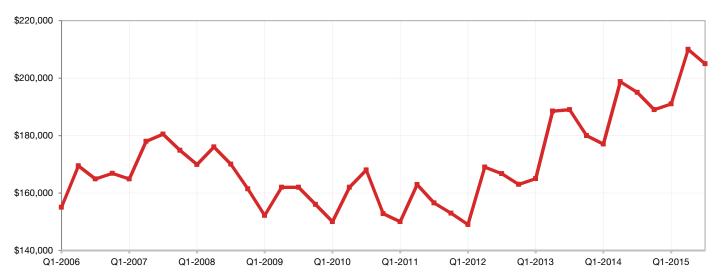


## **Mecklenburg County, NC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
|                              |           |          |
| Median Sales Price           | \$207,000 | + 5.6%   |
|                              |           |          |
| Avg. Sales Price             | \$267,180 | + 3.2%   |
| Pct. of Orig. Price Received | 96.2%     | + 1.1%   |
| ŭ                            |           |          |
| Inventory of Homes for Sale  | 3,986     | - 26.5%  |
| Classed Calas                | E 040     | . 0.00/  |
| Closed Sales                 | 5,048     | + 8.3%   |
| Months Supply                | 2.5       | - 37.1%  |
|                              |           |          |
| List to Close                | 94        | - 13.6%  |
| Days on Market               | 43        | - 25.5%  |
| Days on Mainet               | 70        | - 20.070 |
| Cumulative Days on Market    | 52        | - 25.7%  |
| -                            |           |          |



#### **Historical Median Sales Price for Mecklenburg County, NC**



Q3-2015



# **Mecklenburg County, NC ZIP Codes**

|       | Mediar    | 1 Sales Price    | Pct. of Orig | j. Price | Received | Days    | s on N | Market   | Clo     | sed S         | Sales    |
|-------|-----------|------------------|--------------|----------|----------|---------|--------|----------|---------|---------------|----------|
|       | Q3-2015   | 1-Yr Chg         | Q3-2015      |          | 1-Yr Chg | Q3-2015 |        | 1-Yr Chg | Q3-2015 |               | 1-Yr Chg |
| 28031 | \$245,000 | - 0.2%           | 96.1%        | 1        | + 1.2%   | 53      | 1      | - 18.5%  | 232     | 1             | - 5.3%   |
| 28035 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28036 | \$350,000 | + 10.5%          | 94.9%        | 1        | + 0.9%   | 86      | 1      | + 13.2%  | 97      | 1             | + 18.3%  |
| 28070 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28078 | \$265,000 | + 8.7%           | 96.8%        | 1        | + 1.2%   | 44      | 1      | - 16.7%  | 389     | 1             | - 5.1%   |
| 28104 | \$325,000 | + 14.0%          | 96.8%        | 1        | + 2.3%   | 25      | 1      | + 2.2%   | 3       | 1             | - 40.0%  |
| 28105 | \$229,000 | <b>1</b> + 12.0% | 95.9%        | Î        | + 0.4%   | 40      | 1      | - 14.4%  | 211     | Î             | + 15.9%  |
| 28106 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28107 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28126 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28130 | \$0       | <b>-</b> 100.0%  | 0.0%         | 1        | - 100.0% | 0       | 1      | - 100.0% | 0       | 1             | - 100.09 |
| 28134 | \$197,000 | <b>-</b> 1.5%    | 98.8%        | 1        | + 1.1%   | 40      | 1      | - 4.0%   | 69      | 1             | + 21.19  |
| 28201 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28202 | \$269,900 | <b>1</b> + 1.8%  | 95.4%        | 1        | - 2.7%   | 62      | 1      | - 11.7%  | 0       | $\Rightarrow$ | 0.0%     |
| 28203 | \$312,500 | <b>1</b> + 9.6%  | 95.9%        | 1        | + 0.4%   | 43      | 1      | - 20.0%  | 103     | 1             | + 21.29  |
| 28204 | \$395,000 | + 21.5%          | 95.6%        | ₽        | - 0.9%   | 45      | 1      | + 8.4%   | 32      | 1             | - 5.9%   |
| 28205 | \$189,950 | + 4.0%           | 96.8%        | 1        | + 2.3%   | 33      | 1      | - 41.8%  | 210     | 1             | + 8.8%   |
| 28206 | \$135,000 | + 9.0%           | 94.6%        | 1        | + 0.2%   | 27      | 1      | - 52.7%  | 25      | 1             | - 26.5%  |
| 28207 | \$665,000 | + 24.3%          | 93.5%        | 1        | + 1.9%   | 84      | 1      | + 19.3%  | 66      | 1             | + 40.49  |
| 28208 | \$85,000  | + 76.9%          | 93.9%        | 1        | + 6.3%   | 64      | 1      | + 0.4%   | 98      | 1             | + 40.09  |
| 28209 | \$270,250 | + 5.4%           | 96.9%        | 1        | + 1.8%   | 43      | 1      | - 12.6%  | 154     | 1             | + 20.39  |
| 28210 | \$240,000 | + 5.6%           | 96.1%        | 1        | + 1.5%   | 32      | 1      | - 42.0%  | 263     | 1             | + 15.49  |
| 28211 | \$340,000 | - 9.3%           | 95.1%        | 1        | + 1.6%   | 42      | 1      | - 40.4%  | 154     | 1             | + 10.89  |
| 28212 | \$124,900 | + 13.5%          | 95.5%        | 1        | + 2.0%   | 38      | 1      | - 41.1%  | 99      | 1             | + 26.99  |
| 28213 | \$148,000 | + 6.5%           | 96.8%        | 1        | + 2.4%   | 47      | 1      | - 30.6%  | 170     | 1             | + 16.49  |
| 28214 | \$133,500 | + 2.7%           | 95.7%        | 1        | + 0.4%   | 43      | 1      | - 25.8%  | 194     | 1             | + 1.6%   |
| 28215 | \$130,000 | + 10.1%          | 95.0%        | 1        | + 0.7%   | 40      | 1      | - 25.1%  | 201     | 1             | + 14.29  |
| 28216 | \$135,250 | + 0.9%           | 95.7%        | 1        | - 0.3%   | 40      | 1      | - 39.1%  | 215     | 1             | + 29.5%  |
| 28217 | \$112,479 | + 63.9%          | 95.6%        | 1        | + 3.0%   | 38      | 1      | - 35.0%  | 29      | 1             | - 27.5%  |
| 28218 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28219 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28220 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28221 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28222 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28223 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28224 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28226 | \$297,000 | + 3.1%           | 95.7%        | 1        | + 1.6%   | 38      | 1      | - 40.4%  | 199     | 1             | - 4.3%   |
| 28227 | \$187,875 | + 21.5%          | 97.0%        | 1        | + 3.0%   | 61      | 1      | - 23.2%  | 244     | 1             | + 14.69  |
| 28228 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28229 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28230 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28231 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |
| 28232 | \$0       |                  | 0.0%         |          |          | 0       |        |          | 0       |               |          |

Q3-2015



# **Mecklenburg County, NC ZIP Codes**

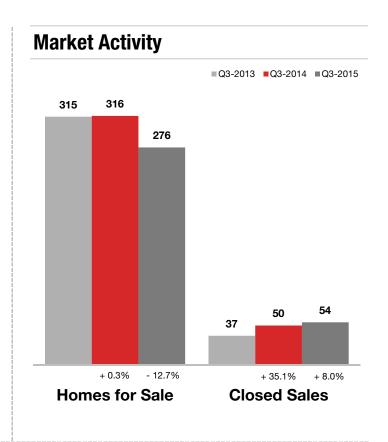
|       | Median 9  | Sales Price      | Pct. of Orig. | Price Received | Days on Market |          | Closed Sales |          |  |
|-------|-----------|------------------|---------------|----------------|----------------|----------|--------------|----------|--|
|       | Q3-2015   | 1-Yr Chg         | Q3-2015       | 1-Yr Chg       | Q3-2015        | 1-Yr Chg | Q3-2015      | 1-Yr Chg |  |
| 28233 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28234 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28235 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28236 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28237 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28241 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28242 | \$0       | → 0.0%           | 0.0%          | → 0.0%         | 0              | → 0.0%   | 0            | ⇒ 0.0%   |  |
| 28243 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28244 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28246 | \$0       | → 0.0%           | 0.0%          | → 0.0%         | 0              | → 0.0%   | 0            | → 0.0%   |  |
| 28247 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28250 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28253 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28254 | \$0       |                  | 0.0%          |                | 0              |          | 0            | → 0.0%   |  |
| 28255 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28256 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28258 | \$0       | → 0.0%           | 0.0%          | → 0.0%         | 0              | → 0.0%   | 0            | → 0.0%   |  |
| 28260 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28262 | \$139,950 | <b>1</b> + 5.4%  | 95.6%         | + 0.6%         | 34             | - 42.8%  | 102          | → 0.0%   |  |
| 28263 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28265 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28266 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28269 | \$165,000 | + 3.1%           | 96.3%         | + 0.7%         | 36             | - 37.1%  | 365          | + 2.0%   |  |
| 28270 | \$337,500 | <b>1</b> + 19.3% | 95.9%         | + 0.5%         | 41             | - 11.1%  | 195          | - 0.5%   |  |
| 28271 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28272 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28273 | \$165,000 | <b>1</b> + 6.6%  | 98.5%         | + 3.5%         | 25             | - 54.9%  | 171          | + 17.19  |  |
| 28274 | \$0       | → 0.0%           | 0.0%          | → 0.0%         | 0              | → 0.0%   | 0            | → 0.0%   |  |
| 28275 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28277 | \$292,000 | <b>1</b> + 6.6%  | 96.5%         | + 0.0%         | 36             | - 13.5%  | 439          | - 1.6%   |  |
| 28278 | \$237,000 | + 6.8%           | 97.3%         | + 1.0%         | 47             | - 32.9%  | 221          | + 33.99  |  |
| 28280 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28281 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28282 | \$0       | → 0.0%           | 0.0%          | → 0.0%         | 0              | → 0.0%   | 0            | → 0.0%   |  |
| 28284 | \$0       | → 0.0%           | 0.0%          | → 0.0%         | 0              | → 0.0%   | 0            | → 0.0%   |  |
| 28285 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28287 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28288 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28289 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28290 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28296 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28297 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |
| 28299 | \$0       |                  | 0.0%          |                | 0              |          | 0            |          |  |

Q3-2015

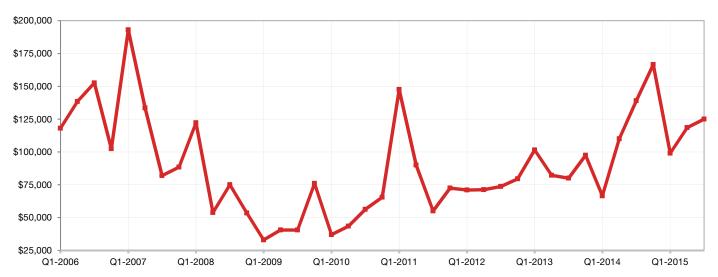


## **Montgomery County, NC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$155,000 | - 11.9%  |
| Avg. Sales Price             | \$206,796 | - 0.5%   |
| Pct. of Orig. Price Received | 85.2%     | - 4.5%   |
| Inventory of Homes for Sale  | 276       | - 12.7%  |
| Closed Sales                 | 54        | + 8.0%   |
| Months Supply                | 18.2      | - 23.2%  |
| List to Close                | 185       | - 16.8%  |
| Days on Market               | 156       | - 20.3%  |
| Cumulative Days on Market    | 170       | - 24.4%  |



#### **Historical Median Sales Price for Montgomery County, NC**



Q3-2015



# **Montgomery County, NC ZIP Codes**

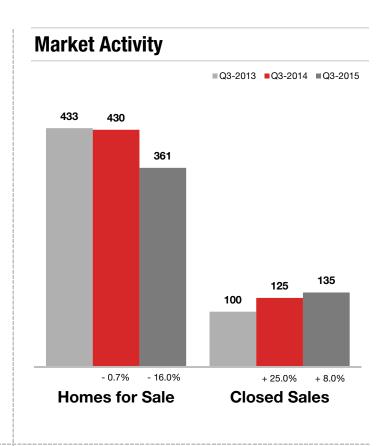
|       | Median    | Sales Price     | Pct. of Oriç | g. Price Received | Days    | on Market           | Clo     | sed Sales       |
|-------|-----------|-----------------|--------------|-------------------|---------|---------------------|---------|-----------------|
|       | Q3-2015   | 1-Yr Chg        | Q3-2015      | 1-Yr Chg          | Q3-2015 | 1-Yr Chg            | Q3-2015 | 1-Yr Chg        |
| 27209 | \$93,500  |                 | 89.0%        |                   | 126     |                     | 1       |                 |
| 27229 | \$121,250 | - 43.6%         | 79.3%        | - 20.7%           | 249     | <b>1</b> + 3,457.1% | 2       | <b>+</b> 100.0% |
| 27247 | \$0       |                 | 0.0%         |                   | 0       |                     | 0       |                 |
| 27281 | \$0       |                 | 0.0%         |                   | 0       |                     | 0       |                 |
| 27306 | \$210,000 | - 27.6%         | 88.6%        | - 1.4%            | 185     | - 15.5%             | 17      | - 19.0%         |
| 27341 | \$0       |                 | 0.0%         |                   | 0       |                     | 0       |                 |
| 27356 | \$0       |                 | 0.0%         |                   | 0       |                     | 0       |                 |
| 27371 | \$107,000 | - 7.0%          | 83.6%        | <b>↓</b> - 10.1%  | 141     | <b>+</b> 25.5%      | 13      | <b>+</b> 62.5%  |
| 28127 | \$175,875 | <b>+</b> 160.6% | 84.7%        | - 2.3%            | 139     | - 36.8%             | 20      | → 0.0%          |

Q3-2015

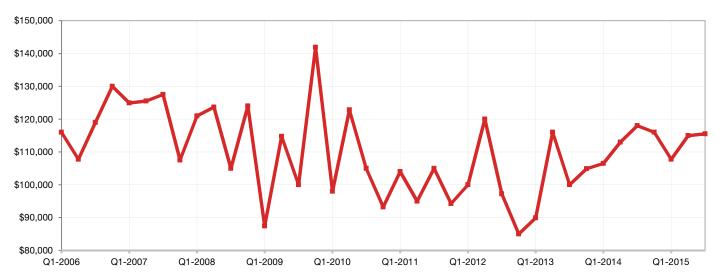


## **Stanly County, NC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$125,000 | + 5.9%   |
| Avg. Sales Price             | \$144,603 | + 5.2%   |
| Pct. of Orig. Price Received | 90.1%     | - 2.1%   |
| Inventory of Homes for Sale  | 361       | - 16.0%  |
| Closed Sales                 | 135       | + 8.0%   |
| Months Supply                | 8.6       | - 26.5%  |
| List to Close                | 180       | + 4.5%   |
| Days on Market               | 143       | + 15.6%  |
| Cumulative Days on Market    | 165       | + 9.3%   |



#### **Historical Median Sales Price for Stanly County, NC**



Q3-2015



# **Stanly County, NC ZIP Codes**

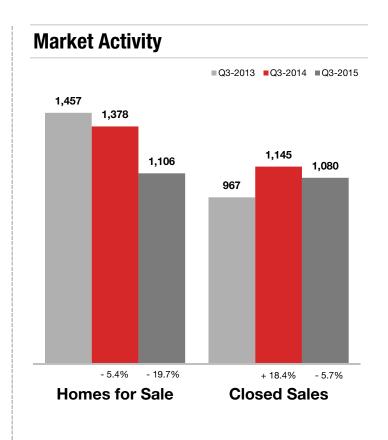
|       | Median    | Sales Price    | Pct. of Orig | j. Price | Received | Days    | on Market       | Clo     | sed S         | Sales    |
|-------|-----------|----------------|--------------|----------|----------|---------|-----------------|---------|---------------|----------|
|       | Q3-2015   | 1-Yr Chg       | Q3-2015      | 1        | 1-Yr Chg | Q3-2015 | 1-Yr Chg        | Q3-2015 |               | 1-Yr Chg |
| 28001 | \$105,500 | + 2.4%         | 89.3%        | 1        | + 0.6%   | 147     | - 1.8%          | 64      | Î             | + 25.5%  |
| 28002 | \$0       |                | 0.0%         |          |          | 0       |                 | 0       |               |          |
| 28009 | \$42,500  | - 30.9%        | 82.0%        | 1        | - 10.1%  | 80      | - 30.4%         | 4       | $\Rightarrow$ | 0.0%     |
| 28071 | \$0       | - 100.0%       | 0.0%         | 1        | - 100.0% | 0       | - 100.0%        | 0       | 1             | - 100.0% |
| 28097 | \$165,000 | + 7.8%         | 94.5%        | 1        | + 4.7%   | 100     | - 17.5%         | 18      | 1             | - 5.3%   |
| 28107 | \$0       |                | 0.0%         |          |          | 0       |                 | 0       |               |          |
| 28109 | \$129,000 |                | 92.2%        |          |          | 41      |                 | 1       |               |          |
| 28124 | \$0       | - 100.0%       | 0.0%         | 1        | - 100.0% | 0       | - 100.0%        | 0       | Ţ             | - 100.0% |
| 28127 | \$115,500 | <b>+</b> 37.5% | 93.8%        | 1        | - 4.3%   | 140     | <b>+</b> 190.0% | 9       | 1             | + 80.0%  |
| 28128 | \$204,250 | <b>+</b> 51.3% | 85.6%        | 1        | - 4.7%   | 230     | + 64.7%         | 20      | 1             | + 42.9%  |
| 28129 | \$125,000 | + 8.7%         | 91.9%        | 1        | - 3.9%   | 46      | - 48.4%         | 6       | 4             | - 60.0%  |
| 28137 | \$155,000 | <b>+</b> 37.6% | 86.2%        | 1        | - 3.8%   | 186     | <b>+</b> 186.2% | 1       | 4             | - 50.0%  |
| 28163 | \$142,500 | - 18.1%        | 94.5%        | 1        | - 9.9%   | 113     | <b>+</b> 36.2%  | 12      | 1             | + 9.1%   |

Q3-2015

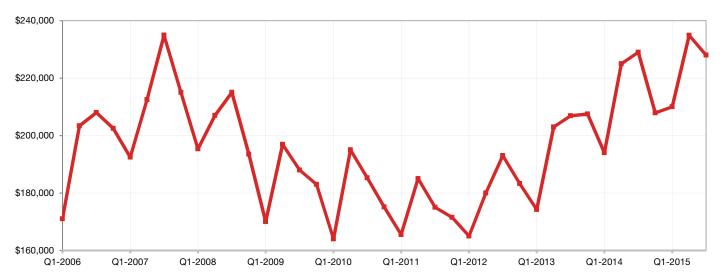


## **Union County, NC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$233,450 | - 0.3%   |
| Avg. Sales Price             | \$296,333 | + 5.9%   |
| Pct. of Orig. Price Received | 95.7%     | - 0.0%   |
| Inventory of Homes for Sale  | 1,106     | - 19.7%  |
| Closed Sales                 | 1,080     | - 5.7%   |
| Months Supply                | 3.5       | - 24.0%  |
| List to Close                | 109       | - 6.1%   |
| Days on Market               | 58        | - 8.1%   |
| Cumulative Days on Market    | 72        | - 8.5%   |



#### **Historical Median Sales Price for Union County, NC**



Q3-2015



# **Union County, NC ZIP Codes**

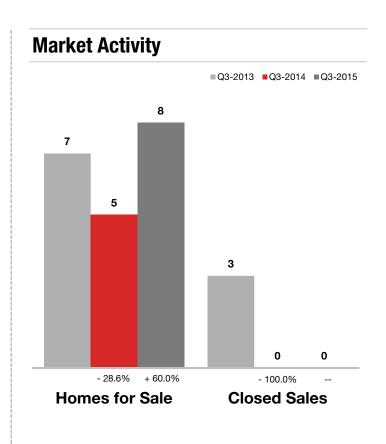
|       | Median Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |  |  |
|-------|--------------------|------------------------------|------------------|------------------|--|--|
|       | Q3-2015 1-Yr Ch    | g Q3-2015 1-Yr Chg           | Q3-2015 1-Yr Chg | Q3-2015 1-Yr Chg |  |  |
| 28079 | \$214,500 + 8.9    | % 96.7% <del>↓</del> - 0.5%  | 45 - 6.0%        | 225 🕹 - 1.7%     |  |  |
| 28103 | \$114,000 👚 + 8.6  | % 87.4% <del>↓</del> -3.7%   | 116 👚 + 3.2%     | 20 👚 + 53.8%     |  |  |
| 28104 | \$313,000 👚 + 9.2  | % 96.3% <b>1</b> + 0.6%      | 61 👚 + 16.0%     | 191 👚 + 12.4%    |  |  |
| 28108 | \$64,900           | 72.2%                        | 284              | 1                |  |  |
| 28110 | \$164,000 👚 + 1.2  | % 95.1% <b>1</b> + 0.5%      | 57 🕹 - 6.5%      | 219 👚 + 8.4%     |  |  |
| 28111 | \$0                | 0.0%                         | 0                | 0                |  |  |
| 28112 | \$158,650 👚 + 22.0 | % 93.2% <b>→</b> +0.0%       | 86 🖟 - 14.8%     | 80 🗣 - 17.5%     |  |  |
| 28173 | \$371,250 👚 + 8.4  | % 96.2% <b>↓</b> - 0.1%      | 58 堤 - 12.1%     | 326 🕹 - 19.9%    |  |  |
| 28174 | \$116,250 👚 + 25.3 | % 97.7% <b>↑</b> +3.8%       | 38 堤 - 64.9%     | 14 🖟 - 30.0%     |  |  |

Q3-2015

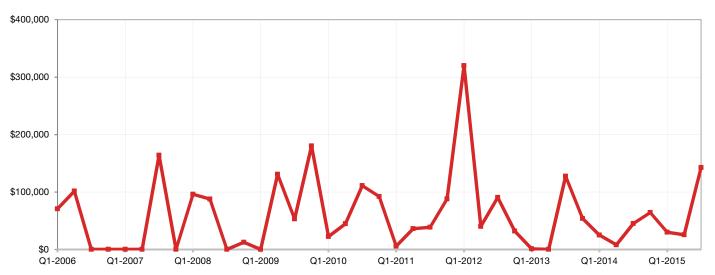


## **Cherokee County, SC**

| <b>Key Metrics</b>           | Q3-2015 | 1-Yr Chg |
|------------------------------|---------|----------|
| Median Sales Price           | \$0     |          |
| Avg. Sales Price             | \$0     |          |
| Pct. of Orig. Price Received | 0.0%    |          |
| Inventory of Homes for Sale  | 8       | + 60.0%  |
| Closed Sales                 | 0       |          |
| Months Supply                | 8.0     | + 60.0%  |
| List to Close                | 0       |          |
| Days on Market               | 0       |          |
| Cumulative Days on Market    | 0       |          |



#### **Historical Median Sales Price for Cherokee County, SC**



Q3-2015



# **Cherokee County, SC ZIP Codes**

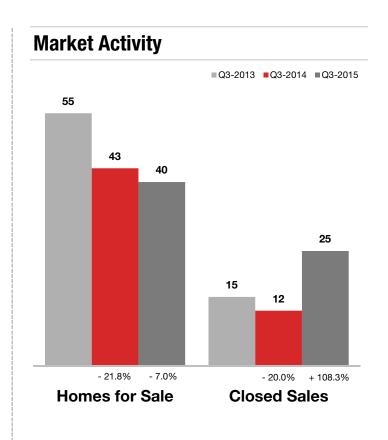
|       | Median S | Median Sales Price |         | Median Sales Price Pct. of Orig. Price Received |         | Days o   | n Market | Closed Sales |  |
|-------|----------|--------------------|---------|---|---------|----------|----------|--------------|--|
|       | Q3-2015  | 1-Yr Chg           | Q3-2015 | 1-Yr Chg  | Q3-2015 | 1-Yr Chg | Q3-2015  | 1-Yr Chg     |  |
| 29702 | \$0      |                    | 0.0%    |   | 0       |          | 0        |              |  |
| 29340 | \$0      |                    | 0.0%    |   | 0       |          | 0        |              |  |
| 29341 | \$0      |                    | 0.0%    |   | 0       |          | 0        |              |  |
| 29342 | \$0      |                    | 0.0%    |   | 0       |          | 0        |              |  |

Q3-2015

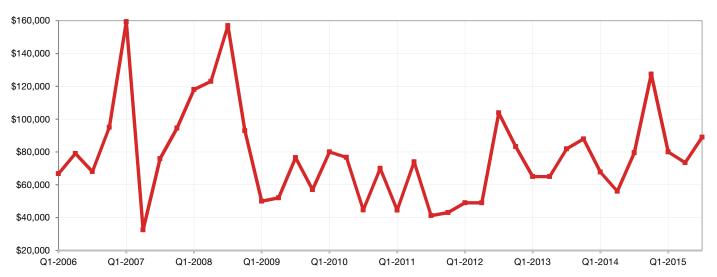


## **Chester County, SC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$87,000  | + 10.5%  |
| Avg. Sales Price             | \$112,542 | + 39.9%  |
| Pct. of Orig. Price Received | 88.5%     | - 1.2%   |
| Inventory of Homes for Sale  | 40        | - 7.0%   |
| Closed Sales                 | 25        | + 108.3% |
| Months Supply                | 6.4       | - 35.5%  |
| List to Close                | 142       | - 33.0%  |
| Days on Market               | 82        | - 44.8%  |
| Cumulative Days on Market    | 83        | - 49.5%  |



#### **Historical Median Sales Price for Chester County, SC**



Q3-2015



# **Chester County, SC ZIP Codes**

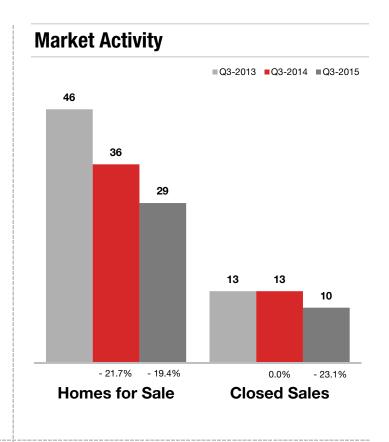
|       | Median    | Median Sales Price |         | Pct. of Orig. Price Received |         | Days on Market  |         | Closed Sales |  |
|-------|-----------|--------------------|---------|------------------------------|---------|-----------------|---------|--------------|--|
|       | Q3-2015   | 1-Yr Chg           | Q3-2015 | 1-Yr Chg                     | Q3-2015 | 1-Yr Chg        | Q3-2015 | 1-Yr Chg     |  |
| 29014 | \$79,900  |                    | 100.0%  |                              | 36      |                 | 1       |              |  |
| 29055 | \$87,000  | <b>1</b> + 118.0%  | 94.5%   | <b>+</b> 1.6%                | 34      | - 81.8%         | 3       | + 200.0%     |  |
| 29706 | \$38,000  | - 52.2%            | 88.7%   | <b>+</b> 1.2%                | 89      | - 40.9%         | 9       | → 0.0%       |  |
| 29712 | \$155,000 |                    | 87.5%   |                              | 89      |                 | 3       |              |  |
| 29714 | \$75,500  | - 19.7%            | 86.0%   | - 3.9%                       | 139     | - 40.6%         | 4       | + 300.0%     |  |
| 29724 | \$0       |                    | 0.0%    |                              | 0       |                 | 0       |              |  |
| 29729 | \$49,000  | → 0.0%             | 76.6%   | - 25.8%                      | 81      | <b>+</b> 800.0% | 3       | + 200.0%     |  |

Q3-2015

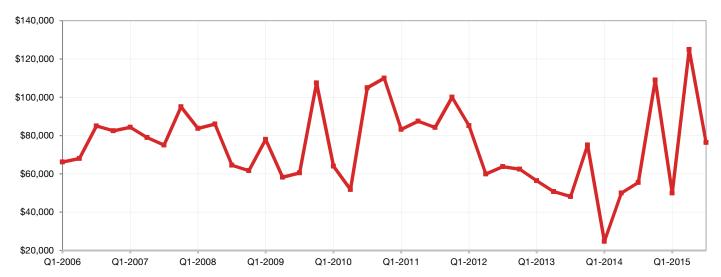


## **Chesterfield County, SC**

| <b>Key Metrics</b>           | Q3-2015  | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price           | \$76,400 | + 37.7%  |
| Avg. Sales Price             | \$69,215 | - 15.2%  |
| Pct. of Orig. Price Received | 86.3%    | - 4.4%   |
| Inventory of Homes for Sale  | 29       | - 19.4%  |
| Closed Sales                 | 10       | - 23.1%  |
| Months Supply                | 7.7      | - 19.4%  |
| List to Close                | 128      | - 8.3%   |
| Days on Market               | 92       | - 4.8%   |
| Cumulative Days on Market    | 92       | - 6.3%   |



#### **Historical Median Sales Price for Chesterfield County, SC**



Q3-2015



# **Chesterfield County, SC ZIP Codes**

|       | Media    | n Sale        | s Price  | Pct. of Orig | g. Prio       | e Received | Days    | on N          | <b>Narket</b> | Clo     | sed S         | Sales    |
|-------|----------|---------------|----------|--------------|---------------|------------|---------|---------------|---------------|---------|---------------|----------|
|       | Q3-2015  |               | 1-Yr Chg | Q3-2015      |               | 1-Yr Chg   | Q3-2015 |               | 1-Yr Chg      | Q3-2015 |               | 1-Yr Chg |
| 29101 | \$82,900 |               |          | 92.2%        |               |            | 148     |               |               | 1       |               |          |
| 29520 | \$35,250 | 1             | - 6.0%   | 60.1%        | 1             | - 37.1%    | 133     | 1             | + 565.0%      | 2       | 1             | - 50.0%  |
| 29584 | \$0      |               |          | 0.0%         |               |            | 0       |               |               | 0       |               |          |
| 29718 | \$0      | 1             | - 100.0% | 0.0%         | 1             | - 100.0%   | 0       | 1             | - 100.0%      | 0       | 1             | - 100.0% |
| 29727 | \$0      |               |          | 0.0%         |               |            | 0       |               |               | 0       |               |          |
| 29728 | \$79,275 | 1             | - 23.4%  | 86.4%        | 1             | - 1.6%     | 83      | 1             | - 46.9%       | 6       | 1             | - 14.3%  |
| 29741 | \$0      |               |          | 0.0%         |               |            | 0       |               |               | 0       |               |          |
| 59709 | \$0      | $\Rightarrow$ | 0.0%     | 0.0%         | $\Rightarrow$ | 0.0%       | 0       | $\Rightarrow$ | 0.0%          | 0       | $\Rightarrow$ | 0.0%     |

Q3-2015

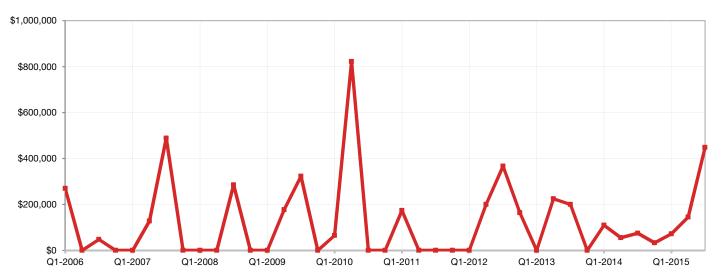


## **Fairfield County, SC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$448,250 |          |
| Avg. Sales Price             | \$448,250 |          |
| Pct. of Orig. Price Received | 94.0%     |          |
| Inventory of Homes for Sale  | 3         | - 40.0%  |
| Closed Sales                 | 2         |          |
| Months Supply                | 2.5       | - 50.0%  |
| List to Close                | 116       |          |
| Days on Market               | 47        |          |
| Cumulative Days on Market    | 47        |          |



#### **Historical Median Sales Price for Fairfield County, SC**



Q3-2015



# **Fairfield County, SC ZIP Codes**

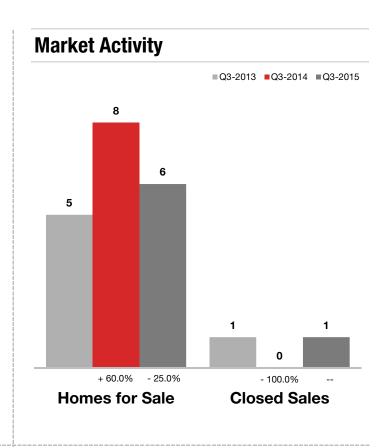
|       | Median S         | Median Sales Price |         | Pct. of Orig. Price Received |         | n Market | Closed Sales |          |
|-------|------------------|--------------------|---------|------------------------------|---------|----------|--------------|----------|
|       | Q3-2015          | 1-Yr Chg           | Q3-2015 | 1-Yr Chg                     | Q3-2015 | 1-Yr Chg | Q3-2015      | 1-Yr Chg |
| 29015 | \$0              |                    | 0.0%    |                              | 0       |          | 0            |          |
| 29065 | \$0              |                    | 0.0%    |                              | 0       |          | 0            |          |
| 29130 | \$385,000        |                    | 99.0%   |                              | 10      |          | 1            |          |
| 29132 | \$0 <sup>1</sup> | ⇒ 0.0%             | 0.0%    | → 0.0%                       | 0 [     | → 0.0%   | 0 '          | ⇒ 0.0%   |
| 29180 | \$511,500        |                    | 89.0%   |                              | 84      |          | 1            |          |

Q3-2015

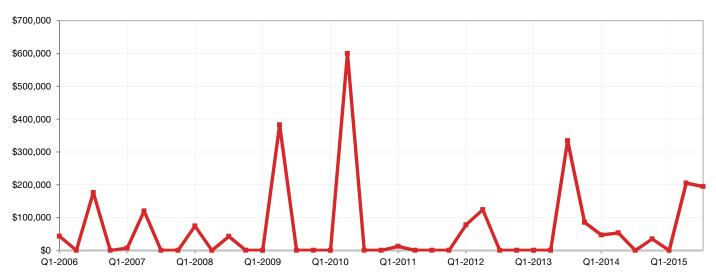


## **Kershaw County, SC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$195,000 |          |
| Avg. Sales Price             | \$195,000 |          |
| Pct. of Orig. Price Received | 86.7%     |          |
| Inventory of Homes for Sale  | 6         | - 25.0%  |
| Closed Sales                 | 1         |          |
| Months Supply                | 4.3       | - 14.3%  |
| List to Close                | 112       |          |
| Days on Market               | 99        |          |
| Cumulative Days on Market    | 99        |          |



#### **Historical Median Sales Price for Kershaw County, SC**



Q3-2015



# **Kershaw County, SC ZIP Codes**

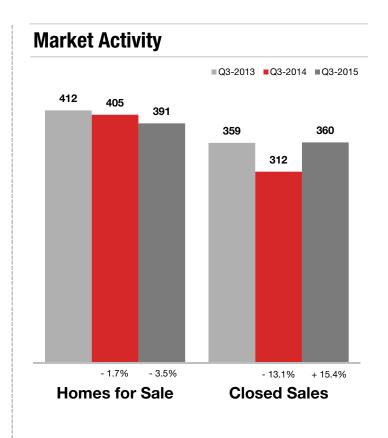
|       | Median Sales Price |          | Pct. of Orig. l | Pct. of Orig. Price Received |         | n Market | Closed Sales |          |
|-------|--------------------|----------|-----------------|------------------------------|---------|----------|--------------|----------|
|       | Q3-2015            | 1-Yr Chg | Q3-2015         | 1-Yr Chg                     | Q3-2015 | 1-Yr Chg | Q3-2015      | 1-Yr Chg |
| 29009 | \$0                |          | 0.0%            |                              | 0       |          | 0            |          |
| 29020 | \$0                |          | 0.0%            |                              | 0       |          | 0            |          |
| 29021 | \$0                |          | 0.0%            |                              | 0       |          | 0            |          |
| 29032 | \$0                |          | 0.0%            |                              | 0       |          | 0            |          |
| 29045 | \$0                |          | 0.0%            |                              | 0       |          | 0            |          |
| 29074 | \$195,000          |          | 86.7%           |                              | 99      |          | 1            |          |
| 29078 | \$0                |          | 0.0%            |                              | 0       |          | 0            |          |
| 29175 | \$0                |          | 0.0%            |                              | 0       |          | 0            |          |

Q3-2015



## **Lancaster County, SC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$249,790 | + 12.6%  |
| Avg. Sales Price             | \$256,967 | + 9.2%   |
| Pct. of Orig. Price Received | 95.9%     | + 0.8%   |
| Inventory of Homes for Sale  | 391       | - 3.5%   |
| Closed Sales                 | 360       | + 15.4%  |
| Months Supply                | 3.8       | - 17.7%  |
| List to Close                | 121       | - 7.3%   |
| Days on Market               | 67        | - 9.7%   |
| Cumulative Days on Market    | 78        | - 14.2%  |



#### **Historical Median Sales Price for Lancaster County, SC**



Q3-2015



# **Lancaster County, SC ZIP Codes**

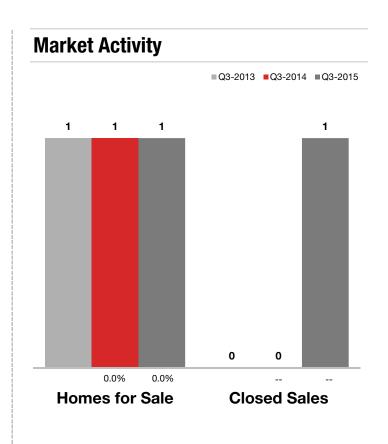
|       | Median    | Sales Price | Pct. of Orig. | Price Received | Days o  | on Market | Clos    | sed Sales |
|-------|-----------|-------------|---------------|----------------|---------|-----------|---------|-----------|
|       | Q3-2015   | 1-Yr Chg    | Q3-2015       | 1-Yr Chg       | Q3-2015 | 1-Yr Chg  | Q3-2015 | 1-Yr Chg  |
| 29058 | \$65,200  |             | 81.6%         |                | 74      |           | 4       |           |
| 29067 | \$46,200  | - 87.0%     | 90.8%         | - 6.7%         | 39      | - 45.1%   | 1       | → 0.0%    |
| 29707 | \$257,653 | + 6.3%      | 97.2%         | + 0.1%         | 48      | - 15.7%   | 238     | + 7.2%    |
| 29720 | \$236,000 | + 82.9%     | 93.8%         | + 4.3%         | 103     | - 14.2%   | 116     | + 39.8%   |
| 29721 | \$0       |             | 0.0%          |                | 0       |           | 0       |           |
| 29722 | \$0       |             | 0.0%          |                | 0       |           | 0       |           |
| 29744 | \$0       | - 100.0%    | 0.0%          | - 100.0%       | 0       | - 100.0%  | 0       | - 100.0%  |

Q3-2015

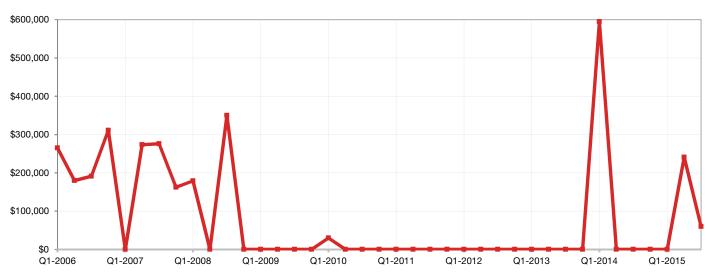


## **Union County, SC**

| <b>Key Metrics</b>           | Q3-2015  | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price           | \$60,000 |          |
| Avg. Sales Price             | \$60,000 |          |
| Pct. of Orig. Price Received | 85.8%    |          |
| Inventory of Homes for Sale  | 1        | 0.0%     |
| Closed Sales                 | 1        |          |
| Months Supply                | 1.00     |          |
| List to Close                | 84       |          |
| Days on Market               | 35       |          |
| Cumulative Days on Market    | 35       |          |



#### **Historical Median Sales Price for Union County, SC**



Q3-2015



# **Union County, SC ZIP Codes**

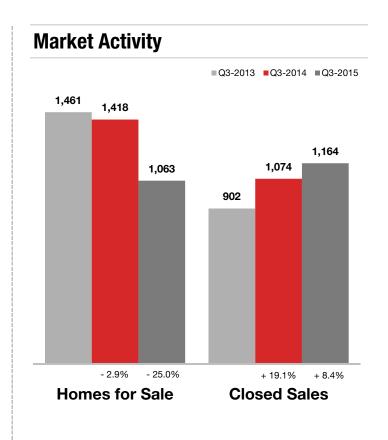
|       | Median   | Median Sales Price |         | Pct. of Orig. Price Received |         | Days on Market |         | Closed Sales |  |
|-------|----------|--------------------|---------|------------------------------|---------|----------------|---------|--------------|--|
|       | Q3-2015  | 1-Yr Chg           | Q3-2015 | 1-Yr Chg                     | Q3-2015 | 1-Yr Chg       | Q3-2015 | 1-Yr Chg     |  |
| 29031 | \$60,000 |                    | 85.8%   |                              | 35      |                | 1       |              |  |
| 29321 | \$0      | → 0.0%             | 0.0%    | → 0.0%                       | 0       | → 0.0%         | 0       | → 0.0%       |  |
| 29353 | \$0      |                    | 0.0%    |                              | 0       |                | 0       |              |  |
| 29364 | \$0      |                    | 0.0%    |                              | 0       |                | 0       |              |  |
| 29379 | \$0      |                    | 0.0%    |                              | 0       |                | 0       |              |  |
| 29395 | \$0      | → 0.0%             | 0.0%    | → 0.0%                       | 0       | → 0.0%         | 0       | → 0.0%       |  |

Q3-2015

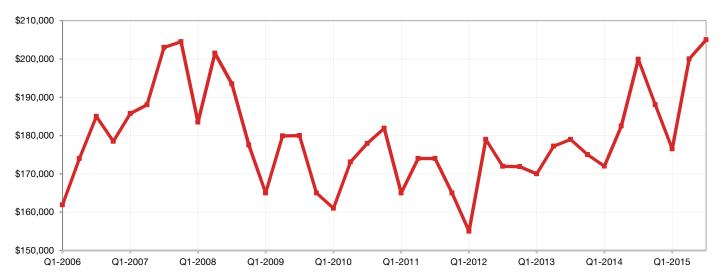


## **York County, SC**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$208,875 | + 0.4%   |
| Avg. Sales Price             | \$236,785 | + 1.8%   |
| Pct. of Orig. Price Received | 96.3%     | + 0.9%   |
| Inventory of Homes for Sale  | 1,063     | - 25.0%  |
| Closed Sales                 | 1,164     | + 8.4%   |
| Months Supply                | 3.1       | - 36.7%  |
| List to Close                | 105       | - 11.9%  |
| Days on Market               | 56        | - 20.0%  |
| Cumulative Days on Market    | 64        | - 22.4%  |



#### **Historical Median Sales Price for York County, SC**



Q3-2015



# **York County, SC ZIP Codes**

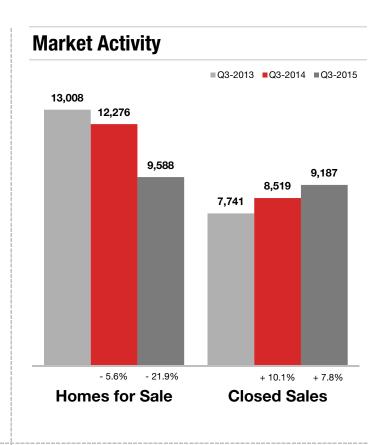
|       | Median Sales Price |          | Pct. of Orig. Price Received |          | Days on Market |                   | Closed Sales     |                 |
|-------|--------------------|----------|------------------------------|----------|----------------|-------------------|------------------|-----------------|
|       | Q3-2015            | 1-Yr Chg | Q3-2015                      | 1-Yr Chg | Q3-2015        | 1-Yr Chg          | Q3-2015          | 1-Yr Chg        |
| 29703 | \$0                | 0.0%     | 0.0%                         | → 0.0%   | 0              | 0.0%              | 0                | 0.0%            |
| 29704 | \$216,000          | + 57.8%  | 93.2%                        | - 5.8%   | 52             | - 63.3%           | 3                | - 80.0%         |
| 29708 | \$295,000          | - 2.8%   | 96.6%                        | + 0.3%   | 49             | - 5.6%            | 223              | - 11.9%         |
| 29710 | \$219,950          | - 4.4%   | 96.3%                        | + 1.5%   | 55             | - 36.8%           | 198 '            | ÷ + 23.8%       |
| 29715 | \$243,250          | + 0.3%   | 97.3%                        | + 0.2%   | 42             | <b>↓</b> - 18.2%  | 198 <sup>-</sup> | <u>+ 10.0%</u>  |
| 29716 | \$0                |          | 0.0%                         |          | 0              |                   | 0                |                 |
| 29717 | \$32,000           | - 72.8%  | 77.3%                        | - 22.5%  | 112            | <b>1</b> + 836.1% | 3 '              | ÷ + 200.0%      |
| 29726 | \$169,900          | + 6.9%   | 99.3%                        | + 4.6%   | 29             | - 1.1%            | 3 '              | ÷ + 200.0%      |
| 29730 | \$149,450          | + 6.8%   | 95.4%                        | + 3.0%   | 65             | <b>↓</b> - 13.3%  | 146              | ÷ + 9.8%        |
| 29731 | \$0                |          | 0.0%                         |          | 0              |                   | 0                |                 |
| 29732 | \$165,000          | + 0.6%   | 96.1%                        | + 0.3%   | 57             | - 20.8%           | 280 -            | <u></u> + 18.6% |
| 29733 | \$0                |          | 0.0%                         |          | 0              |                   | 0                |                 |
| 29734 | \$0                |          | 0.0%                         |          | 0              |                   | 0                |                 |
| 29742 | \$52,500           | - 54.3%  | 91.7%                        | - 0.1%   | 50             | <b>1</b> + 2.4%   | 0 [              | ♦ 0.0%          |
| 29743 | \$124,000 1        | + 82.4%  | 88.6%                        | + 4.1%   | 99             | - 29.3%           | 1 1              | ♦ 0.0%          |
| 29745 | \$213,200          | + 30.9%  | 96.0%                        | + 2.6%   | 80             | - 21.6%           | 104 '            | + 19.5%         |

Q3-2015



#### **Entire CarolinaMLS Area**

| <b>Key Metrics</b>           | Q3-2015   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$197,995 | + 5.6%   |
| Avg. Sales Price             | \$253,422 | + 4.1%   |
| Pct. of Orig. Price Received | 95.5%     | + 0.9%   |
| Inventory of Homes for Sale  | 9,588     | - 21.9%  |
| Closed Sales                 | 9,187     | + 7.8%   |
| Months Supply                | 3.4       | - 32.5%  |
| List to Close                | 105       | - 11.4%  |
| Days on Market               | 55        | - 19.1%  |
| Cumulative Days on Market    | 67        | - 19.5%  |



#### **Historical Median Sales Price for Entire CarolinaMLS Area**

