

# Marketwatch Report

## Q3-2016

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A Free Research Tool from the  
Charlotte Regional REALTOR® Association and CarolinaMLS



Charlotte Regional **Realtor**® Association

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Current as of October 5, 2016. All data from CarolinaMLS.  
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# Marketwatch Report

## Q3-2016



# All Counties Overview

	Median Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg		Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
Alexander County, NC	\$170,000	↑ + 25.7%		94.6%	↑ + 3.9%	93	↑ + 5.4%	37	↑ + 23.3%
Anson County, NC	\$87,500	↑ + 25.0%		91.6%	↑ + 7.7%	178	↑ + 40.7%	31	↑ + 24.0%
Cabarrus County, NC	\$194,550	↑ + 3.2%		96.4%	↑ + 0.8%	42	↓ - 24.4%	985	↑ + 4.0%
Gaston County, NC	\$152,000	↑ + 7.9%		96.5%	↑ + 2.4%	56	↓ - 20.5%	783	↓ - 2.2%
Iredell County, NC	\$230,000	↑ + 8.6%		95.0%	↑ + 1.0%	63	↓ - 14.2%	845	↑ + 3.6%
Lincoln County, NC	\$271,450	↑ + 36.8%		95.6%	↑ + 1.4%	55	↓ - 27.0%	342	↑ + 0.9%
Mecklenburg County, NC	\$225,000	↑ + 9.8%		97.4%	↑ + 1.2%	35	↓ - 20.0%	5,376	↑ + 2.9%
Montgomery County, NC	\$176,000	↑ + 17.3%		86.7%	↑ + 2.2%	187	↑ + 13.0%	66	↑ + 11.9%
Stanly County, NC	\$144,750	↑ + 15.8%		93.6%	↑ + 3.8%	97	↓ - 31.6%	174	↑ + 28.9%
Union County, NC	\$256,000	↑ + 9.4%		97.1%	↑ + 1.4%	45	↓ - 24.3%	1,193	↑ + 7.8%
Chester County, SC	\$120,000	↑ + 43.8%		88.7%	↑ + 0.2%	53	↓ - 35.4%	25	↓ - 3.8%
Chesterfield County, SC	\$142,500	↑ + 86.5%		94.7%	↑ + 9.8%	39	↓ - 57.9%	10	→ 0.0%
Fairfield County, SC	\$110,000	↓ - 75.5%		84.6%	↓ - 10.0%	114	↑ + 142.6%	1	↓ - 50.0%
Kershaw County, SC	\$41,000	↓ - 79.0%		96.2%	↑ + 10.9%	96	↓ - 3.0%	5	↑ + 400.0%
Lancaster County, SC	\$255,000	↑ + 2.0%		96.4%	↑ + 0.5%	61	↓ - 9.8%	358	↓ - 2.7%
Union County, SC	\$0	↓ - 100.0%		0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
York County, SC	\$215,000	↑ + 9.7%		96.5%	↑ + 1.3%	47	↓ - 20.4%	12,362	↑ + 4.6%
Entire CarolinaMLS Area	\$215,000	↑ + 9.7%		96.5%	↑ + 1.3%	47	↓ - 20.4%	12,362	↑ + 4.6%

# Marketwatch Report

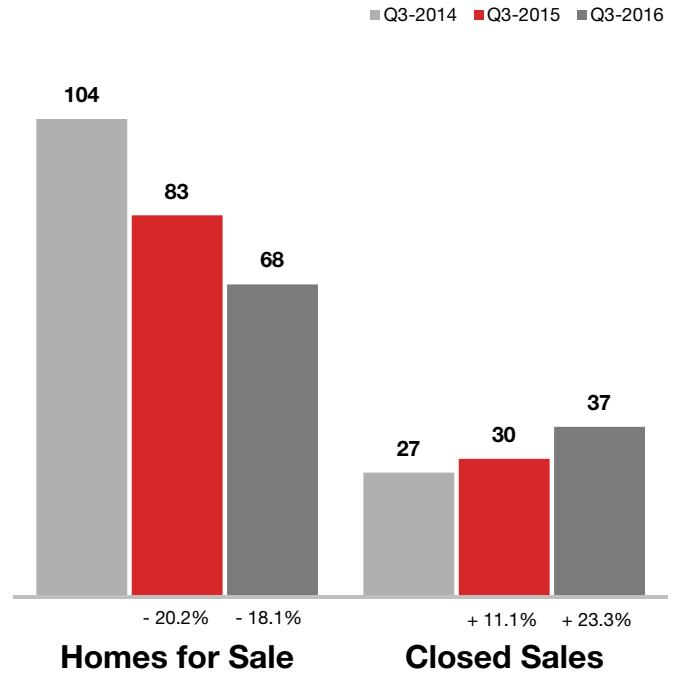
## Q3-2016



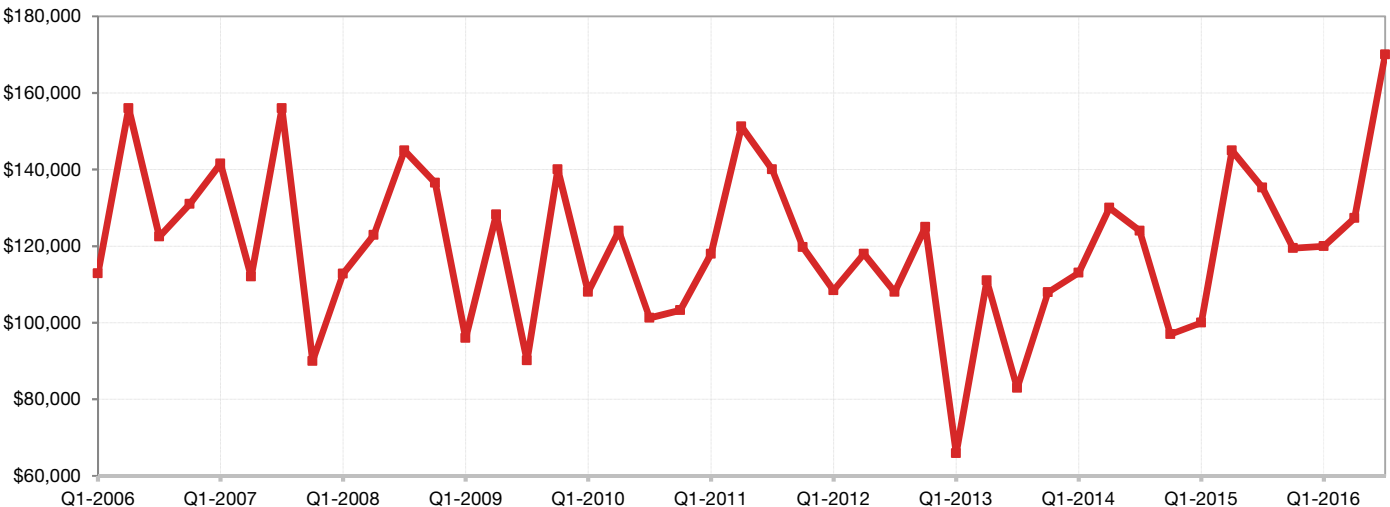
# Alexander County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$170,000	+ 25.7%
Avg. Sales Price	\$219,841	+ 36.3%
Pct. of Orig. Price Received	94.6%	+ 3.9%
Inventory of Homes for Sale	68	- 18.1%
Closed Sales	37	+ 23.3%
Months Supply	5.9	- 21.6%
List to Close	142	+ 5.6%
Days on Market	93	+ 5.4%
Cumulative Days on Market	107	+ 22.0%

## Market Activity



## Historical Median Sales Price for Alexander County, NC



# Marketwatch Report

## Q3-2016



# Alexander County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
28601	\$258,000	↑ + 46.6%	94.7%	↑ + 2.7%	79	↑ + 11.1%	9	↑ + 80.0%
28636	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28678	\$130,000	↑ + 9.6%	94.5%	↓ - 4.5%	23	↑ + 43.8%	5	↑ + 150.0%
28681	\$172,000	↑ + 27.9%	94.7%	↑ + 2.1%	117	↑ + 31.5%	22	↑ + 4.8%

# Marketwatch Report

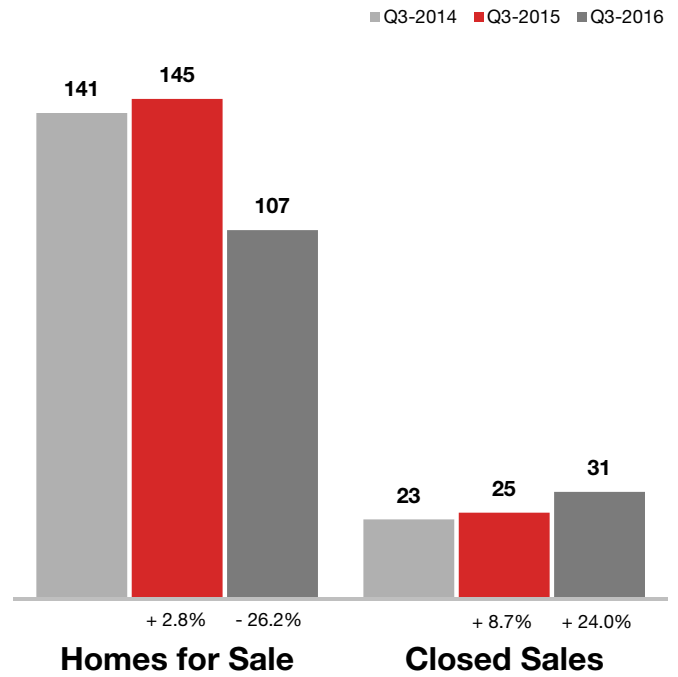
## Q3-2016



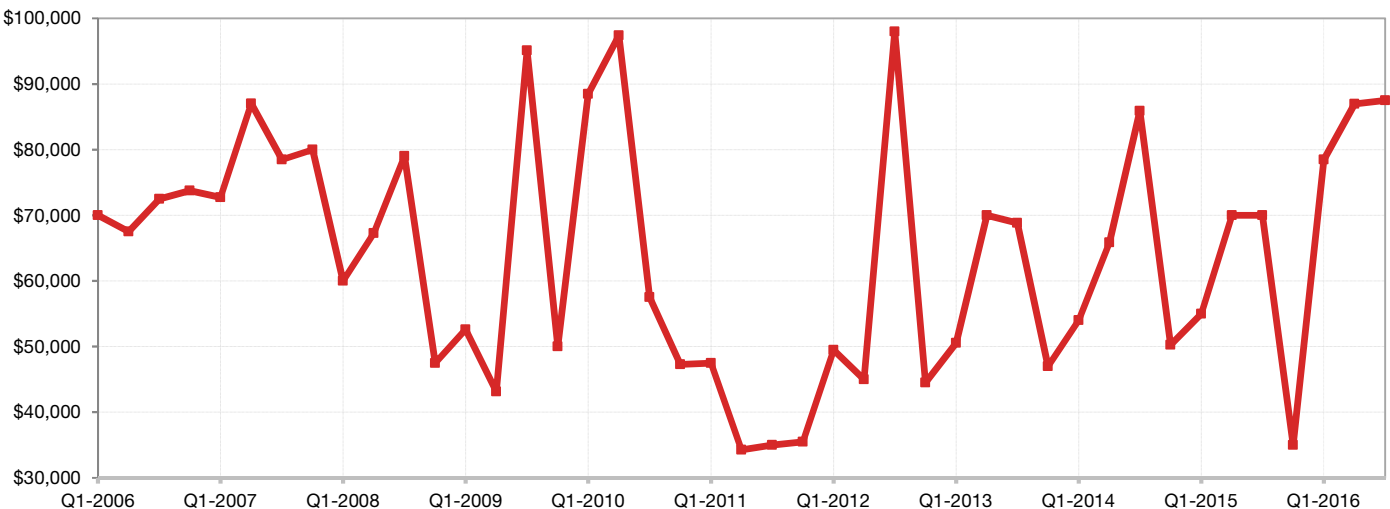
# Anson County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$87,500	+ 25.0%
Avg. Sales Price	\$110,472	+ 15.3%
Pct. of Orig. Price Received	91.6%	+ 7.7%
Inventory of Homes for Sale	107	- 26.2%
Closed Sales	31	+ 24.0%
Months Supply	9.0	- 52.0%
List to Close	243	+ 36.7%
Days on Market	178	+ 40.7%
Cumulative Days on Market	192	+ 24.7%

## Market Activity



## Historical Median Sales Price for Anson County, NC



# Marketwatch Report

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# Anson County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
28007	\$0	↓ - 100.0%	0.0%	--	0	↓ - 100.0%	0	↓ - 100.0%
28091	\$26,500	--	88.9%	--	183	--	2	--
28102	\$0	--	0.0%	--	0	--	0	--
28119	\$136,000	--	80.0%	--	600	--	1	--
28133	\$107,250	↓ - 46.4%	89.8%	↓ - 6.2%	88	↑ + 33.8%	6	↑ + 50.0%
28135	\$172,500	↑ + 137.9%	95.8%	↑ + 11.8%	174	↑ + 109.7%	3	↓ - 57.1%
28170	\$81,250	↑ + 19.5%	88.8%	↑ + 9.0%	194	↑ + 12.6%	18	↑ + 38.5%

# Marketwatch Report

## Q3-2016

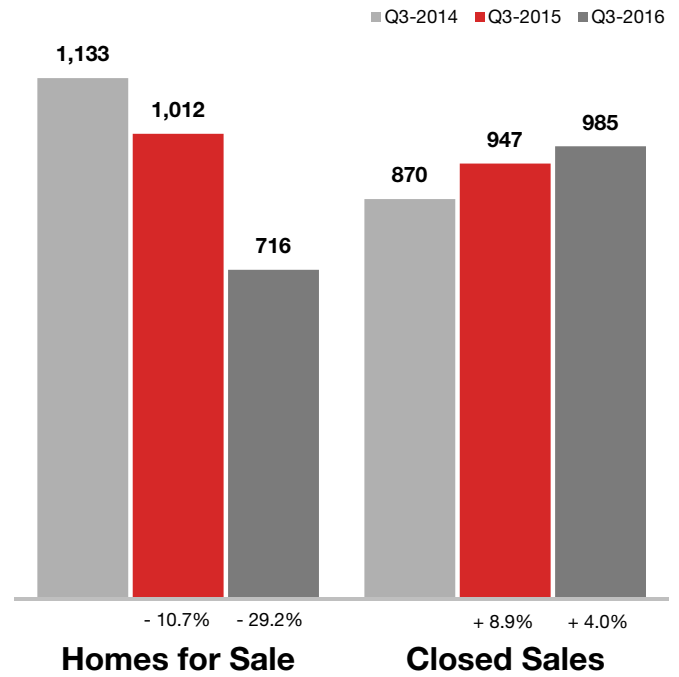


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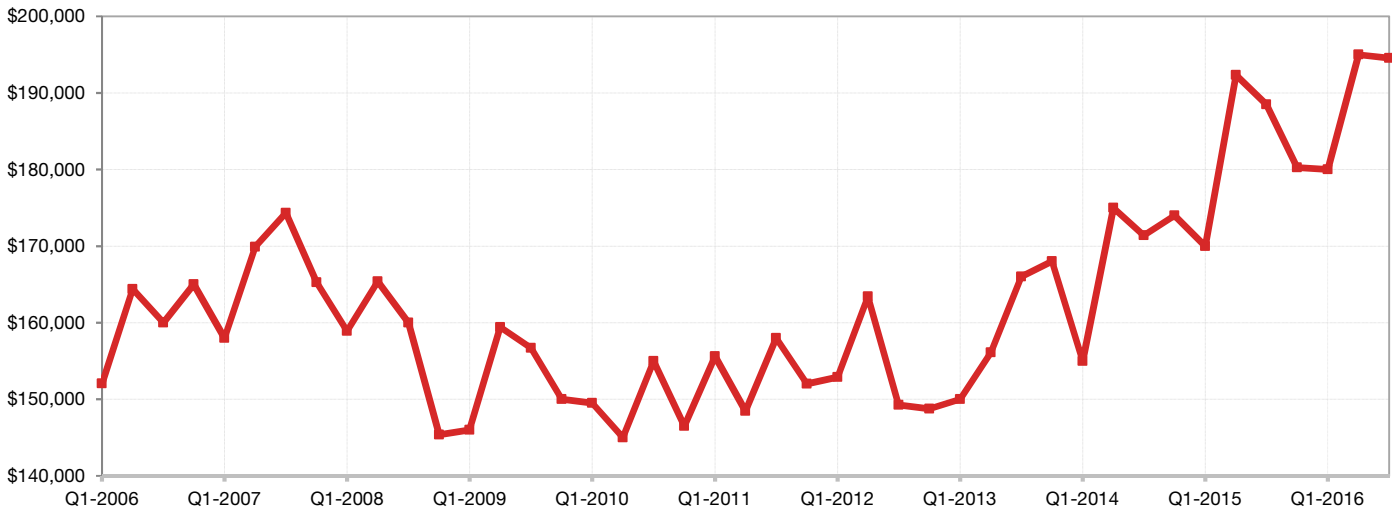
## Cabarrus County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$194,550	+ 3.2%
Avg. Sales Price	\$214,364	+ 2.3%
Pct. of Orig. Price Received	96.4%	+ 0.8%
Inventory of Homes for Sale	716	- 29.2%
Closed Sales	985	+ 4.0%
Months Supply	2.5	- 33.8%
List to Close	90	- 12.7%
Days on Market	42	- 24.4%
Cumulative Days on Market	49	- 24.4%

### Market Activity



### Historical Median Sales Price for Cabarrus County, NC



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# Cabarrus County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
28025	\$159,450	↑ + 6.3%	96.1%	↑ + 1.2%	35	↓ - 38.5%	220	↓ - 2.7%
28026	\$0	--	0.0%	--	0	--	0	--
28027	\$220,794	↑ + 7.6%	96.7%	↑ + 0.5%	41	↓ - 21.6%	355	↑ + 5.7%
28036	\$250,900	↓ - 4.1%	97.6%	↑ + 0.8%	53	↑ + 22.5%	23	↓ - 25.8%
28071	\$191,534	↑ + 86.0%	122.1%	↑ + 54.0%	13	↓ - 87.3%	1	→ 0.0%
28075	\$239,950	↓ - 11.9%	96.7%	↓ - 0.1%	40	↓ - 16.8%	128	↑ + 6.7%
28081	\$165,000	↑ + 29.5%	94.6%	↑ + 2.3%	56	↓ - 28.7%	71	↑ + 7.6%
28082	\$0	--	0.0%	--	0	--	0	--
28083	\$126,770	↑ + 12.4%	96.6%	↑ + 1.8%	49	↓ - 26.6%	83	↑ + 48.2%
28107	\$200,000	↓ - 5.6%	96.4%	↓ - 0.4%	39	↓ - 36.3%	27	↓ - 28.9%
28124	\$207,000	↑ + 30.2%	89.1%	↓ - 2.9%	139	↑ + 120.6%	15	↓ - 16.7%
28138	\$0	--	0.0%	--	0	--	0	--
28215	\$209,450	↓ - 17.5%	97.1%	↑ + 0.7%	29	↓ - 38.0%	6	→ 0.0%



# Marketwatch Report

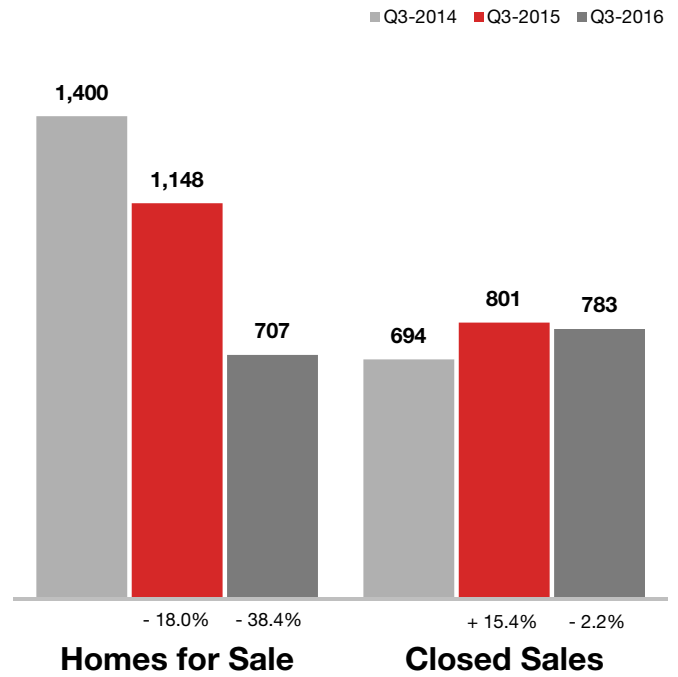
## Q3-2016



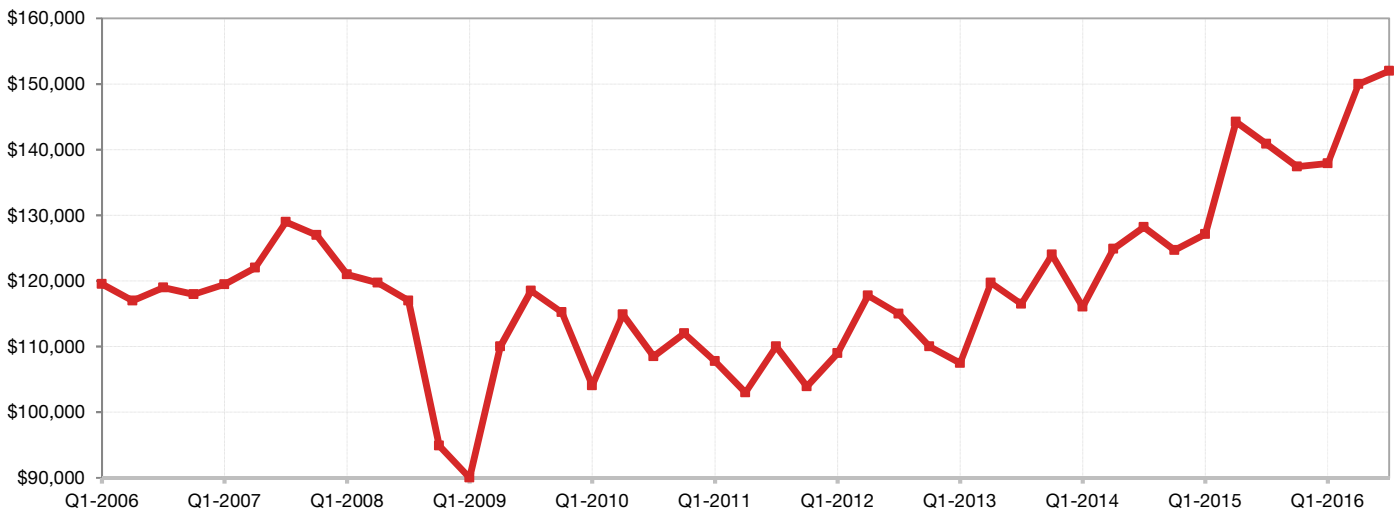
# Gaston County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$152,000	+ 7.9%
Avg. Sales Price	\$171,699	+ 4.2%
Pct. of Orig. Price Received	96.5%	+ 2.4%
Inventory of Homes for Sale	707	- 38.4%
Closed Sales	783	- 2.2%
Months Supply	2.7	- 44.4%
List to Close	112	- 10.1%
Days on Market	56	- 20.5%
Cumulative Days on Market	64	- 27.6%

## Market Activity



## Historical Median Sales Price for Gaston County, NC



# Marketwatch Report

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# Gaston County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
28006	\$165,000	↑ + 211.6%	97.1%	↑ + 47.3%	12	↓ - 91.5%	1	↓ - 50.0%
28012	\$212,500	↓ - 0.2%	97.0%	↑ + 0.3%	60	↓ - 14.7%	111	↓ - 16.5%
28016	\$104,500	↑ + 18.0%	95.4%	↑ + 5.4%	54	↓ - 54.6%	30	↓ - 28.6%
28021	\$88,900	↓ - 17.3%	91.9%	↑ + 1.6%	112	↓ - 2.0%	27	↓ - 3.6%
28032	\$127,450	↑ + 6.2%	97.0%	↑ + 1.5%	28	↓ - 37.4%	20	↑ + 17.6%
28033	\$98,200	↓ - 34.9%	91.8%	↓ - 3.1%	137	↑ + 52.5%	2	↓ - 50.0%
28034	\$153,385	↑ + 18.0%	98.8%	↑ + 4.1%	48	↓ - 15.8%	76	↑ + 31.0%
28052	\$112,000	↑ + 28.7%	93.8%	↑ + 5.1%	72	↓ - 27.7%	93	↑ + 31.0%
28053	\$0	--	0.0%	--	0	--	0	--
28054	\$147,547	↑ + 14.8%	97.3%	↑ + 4.3%	48	↓ - 29.4%	106	↓ - 7.8%
28055	\$0	--	0.0%	--	0	--	0	--
28056	\$187,000	↑ + 7.5%	96.9%	↑ + 1.7%	59	↓ - 8.4%	148	↓ - 8.1%
28077	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28092	\$144,500	↑ + 43.4%	92.9%	↓ - 0.1%	84	↑ + 198.6%	5	↑ + 150.0%
28098	\$124,000	↓ - 9.8%	95.4%	↓ - 5.3%	22	↓ - 68.4%	7	↓ - 61.1%
28101	\$300,000	↑ + 10.7%	98.8%	↑ + 8.1%	87	↓ - 50.6%	7	↑ + 75.0%
28120	\$173,625	↑ + 11.7%	97.5%	↑ + 1.7%	40	↓ - 6.3%	105	↓ - 6.3%
28164	\$164,900	↓ - 0.1%	93.4%	↓ - 2.6%	52	↓ - 1.6%	33	↑ + 32.0%

# Marketwatch Report

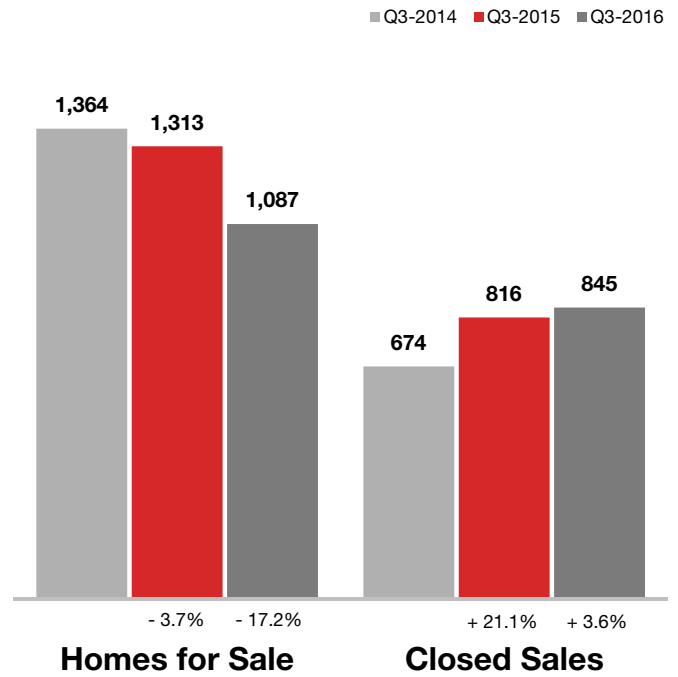
## Q3-2016



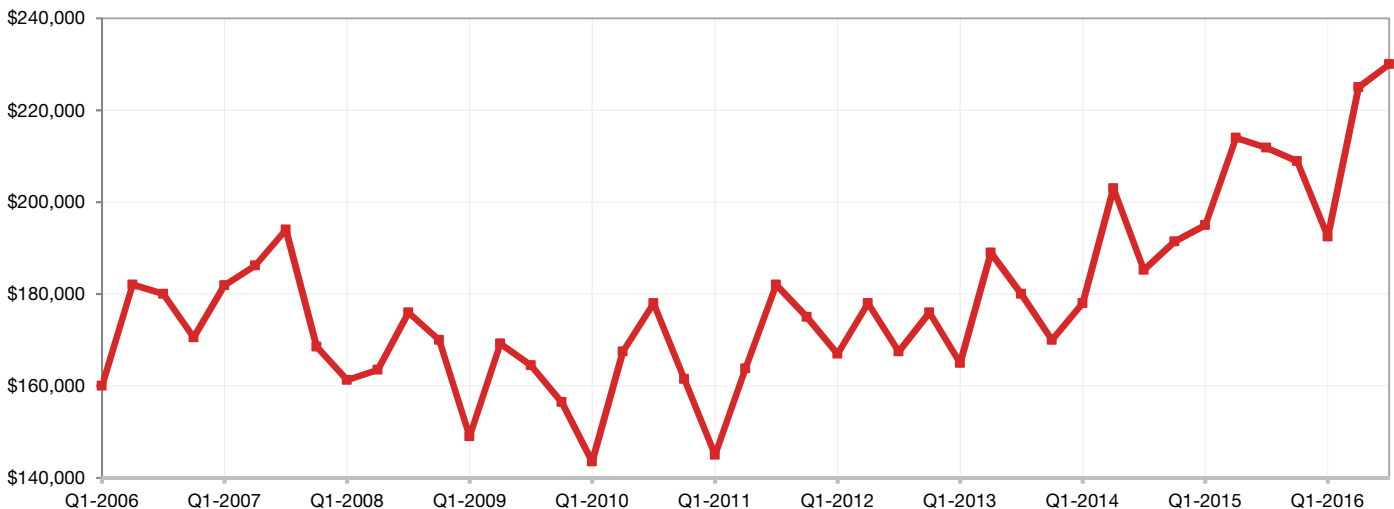
# Iredell County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$230,000	+ 8.6%
Avg. Sales Price	\$302,820	+ 10.8%
Pct. of Orig. Price Received	95.0%	+ 1.0%
Inventory of Homes for Sale	1,087	- 17.2%
Closed Sales	845	+ 3.6%
Months Supply	4.4	- 24.2%
List to Close	115	- 4.0%
Days on Market	63	- 14.2%
Cumulative Days on Market	76	- 17.2%

## Market Activity



## Historical Median Sales Price for Iredell County, NC



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# Iredell County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
27013	\$147,750	↑ + 29.6%	89.9%	↓ - 4.2%	77	↓ - 18.6%	4	↑ + 33.3%
27020	\$185,000	--	99.7%	--	17	--	2	--
28010	\$0	--	0.0%	--	0	--	0	--
28115	\$212,500	↑ + 3.7%	96.0%	↑ + 1.6%	44	↓ - 20.4%	205	→ 0.0%
28117	\$335,750	↑ + 2.4%	95.2%	↑ + 0.5%	70	↓ - 12.6%	310	↑ + 1.3%
28123	\$0	--	0.0%	--	0	--	0	--
28125	\$250,000	↑ + 124.2%	96.4%	↓ - 0.6%	13	↓ - 33.3%	3	↑ + 200.0%
28166	\$250,000	↑ + 23.5%	95.0%	↓ - 2.2%	50	↓ - 43.6%	55	↑ + 19.6%
28625	\$154,250	↑ + 10.2%	94.1%	↑ + 2.3%	83	↑ + 6.9%	123	↓ - 3.1%
28634	\$100,650	↓ - 2.5%	87.8%	↓ - 6.4%	108	↑ + 57.4%	6	↑ + 50.0%
28636	\$240,000	--	96.4%	--	48	--	1	--
28660	\$144,000	↓ - 12.2%	84.0%	↓ - 13.0%	85	↑ + 268.1%	6	↑ + 500.0%
28677	\$150,000	↑ + 25.1%	94.9%	↑ + 2.5%	57	↓ - 31.1%	116	↑ + 4.5%
28687	\$0	--	0.0%	--	0	--	0	--
28688	\$0	--	0.0%	--	0	--	0	--
28689	\$36,500	↓ - 71.6%	81.0%	↓ - 12.6%	85	↓ - 60.9%	3	↑ + 50.0%
28699	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

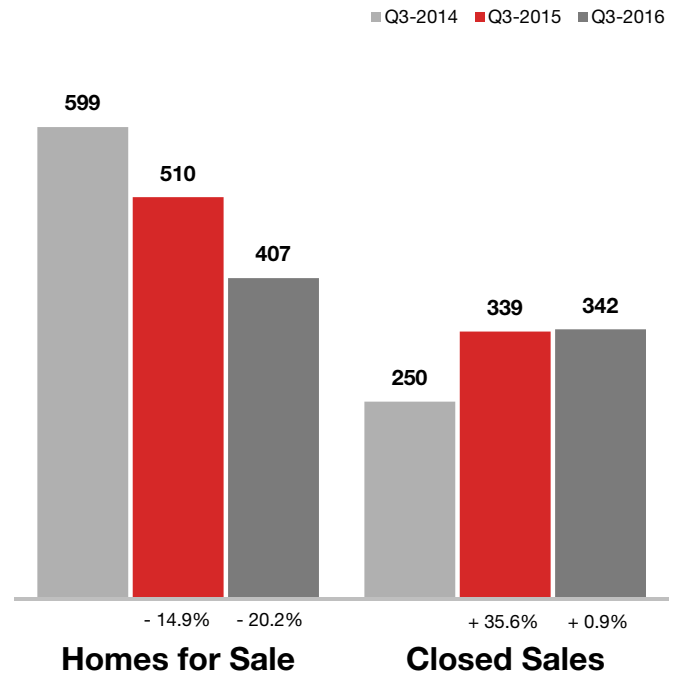
## Q3-2016



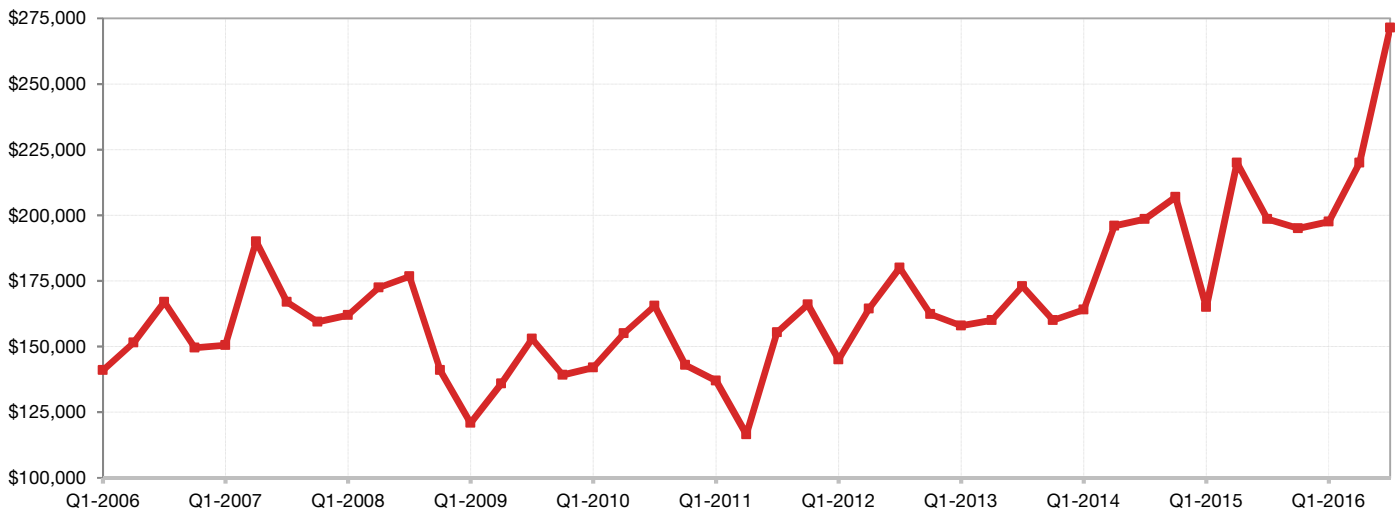
## Lincoln County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$271,450	+ 36.8%
Avg. Sales Price	\$302,547	+ 22.7%
Pct. of Orig. Price Received	95.6%	+ 1.4%
Inventory of Homes for Sale	407	- 20.2%
Closed Sales	342	+ 0.9%
Months Supply	4.1	- 32.1%
List to Close	101	- 21.8%
Days on Market	55	- 27.0%
Cumulative Days on Market	69	- 32.7%

### Market Activity



### Historical Median Sales Price for Lincoln County, NC



# Marketwatch Report

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# Lincoln County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
28006	\$0	--	0.0%	--	0	--	0	--
28021	\$95,001	--	103.2%	--	24	--	2	--
28033	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28037	\$363,322	↑ + 34.6%	97.3%	↑ + 1.9%	50	↓ - 31.6%	179	↑ + 17.8%
28080	\$169,000	↑ + 26.6%	93.8%	↑ + 0.0%	67	↑ + 8.4%	22	↓ - 8.3%
28090	\$0	--	0.0%	--	0	--	0	--
28092	\$160,000	↑ + 22.1%	94.1%	↑ + 1.0%	50	↓ - 39.6%	85	↓ - 13.3%
28093	\$0	--	0.0%	--	0	--	0	--
28164	\$285,000	↓ - 13.0%	94.1%	↑ + 0.1%	66	↓ - 22.5%	25	↓ - 26.5%
28168	\$129,000	↑ + 24.4%	90.4%	↓ - 2.2%	112	↑ + 3.2%	15	↑ + 87.5%
28673	\$421,500	↓ - 10.1%	93.7%	↓ - 6.3%	65	↑ + 209.5%	1	→ 0.0%

# Marketwatch Report

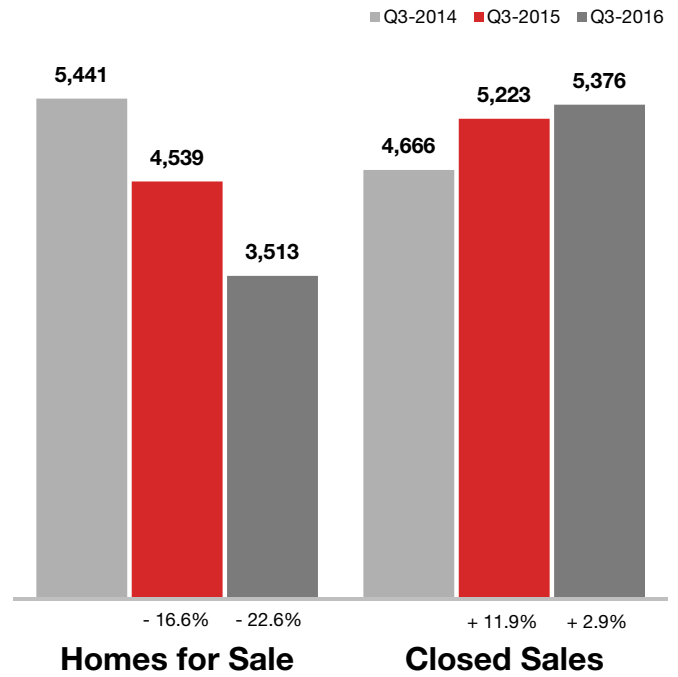
## Q3-2016



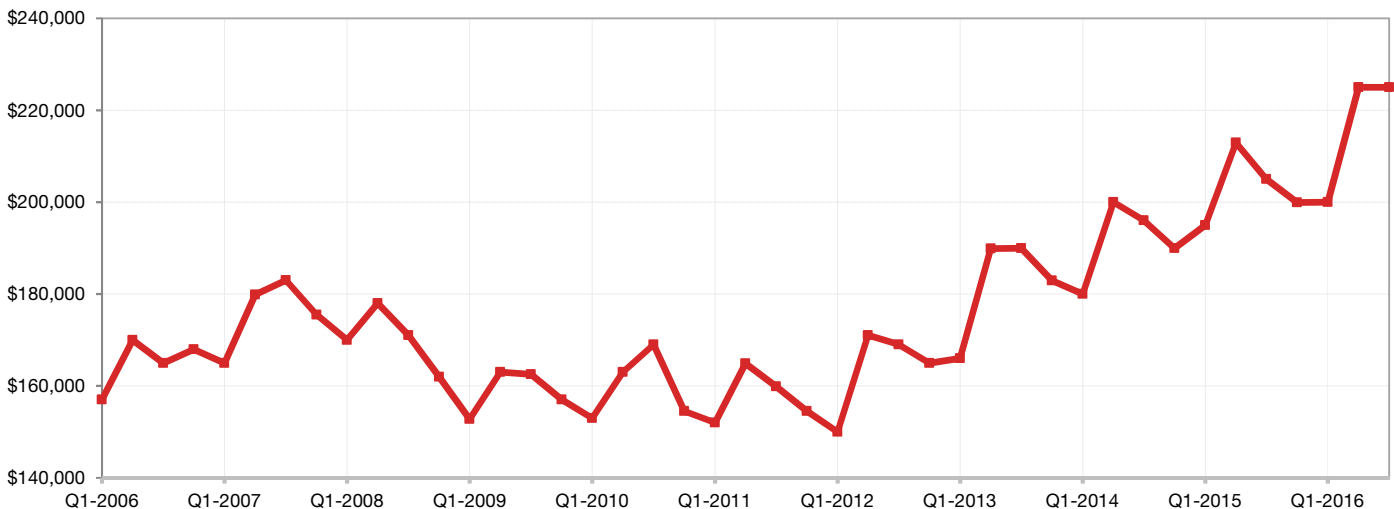
# Mecklenburg County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$225,000	+ 9.8%
Avg. Sales Price	\$289,545	+ 8.5%
Pct. of Orig. Price Received	97.4%	+ 1.2%
Inventory of Homes for Sale	3,513	- 22.6%
Closed Sales	5,376	+ 2.9%
Months Supply	2.1	- 27.3%
List to Close	87	- 8.9%
Days on Market	35	- 20.0%
Cumulative Days on Market	40	- 23.3%

## Market Activity



## Historical Median Sales Price for Mecklenburg County, NC



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## Mecklenburg County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2016	1-Yr Chg		Q3-2016	1-Yr Chg		Q3-2016	1-Yr Chg		Q3-2016	1-Yr Chg	
28031	\$270,000	↑ + 9.5%		95.5%	↓ - 0.5%		62	↑ + 14.6%		235	↓ - 0.4%	
28035	\$0	--		0.0%	--		0	--		0	--	
28036	\$445,206	↑ + 27.2%		96.8%	↑ + 2.0%		71	↓ - 15.3%		106	↑ + 7.1%	
28070	\$0	--		0.0%	--		0	--		0	--	
28078	\$275,000	↑ + 2.8%		97.1%	↑ + 0.4%		39	↓ - 15.3%		416	↑ + 3.0%	
28104	\$361,000	↑ + 11.1%		97.3%	↑ + 0.5%		46	↑ + 80.3%		3	→ 0.0%	
28105	\$242,250	↑ + 5.8%		98.0%	↑ + 2.2%		23	↓ - 42.0%		206	↓ - 3.7%	
28106	\$0	--		0.0%	--		0	--		0	--	
28107	\$0	--		0.0%	--		0	--		0	--	
28126	\$0	--		0.0%	--		0	--		0	--	
28130	\$0	--		0.0%	--		0	--		0	--	
28134	\$221,900	↑ + 4.4%		97.6%	↓ - 1.3%		30	↓ - 41.7%		64	↓ - 11.1%	
28201	\$0	--		0.0%	--		0	--		0	--	
28202	\$255,500	↓ - 5.3%		97.2%	↑ + 1.9%		42	↓ - 32.5%		87	↓ - 9.4%	
28203	\$350,000	↑ + 1.4%		97.5%	↑ + 1.6%		43	↓ - 2.1%		99	↓ - 9.2%	
28204	\$284,900	↓ - 23.7%		97.8%	↑ + 2.2%		47	↑ + 5.5%		35	↑ + 2.9%	
28205	\$247,250	↑ + 30.1%		97.8%	↑ + 1.0%		24	↓ - 29.4%		242	↑ + 8.5%	
28206	\$227,485	↑ + 68.5%		99.2%	↑ + 4.9%		37	↑ + 38.1%		27	↑ + 8.0%	
28207	\$545,000	↓ - 18.9%		95.3%	↓ - 0.2%		44	↓ - 49.8%		55	↓ - 21.4%	
28208	\$150,000	↑ + 70.5%		98.5%	↑ + 4.4%		39	↓ - 37.2%		121	↑ + 12.0%	
28209	\$330,000	↑ + 22.7%		96.6%	↓ - 0.2%		27	↓ - 39.8%		130	↓ - 17.7%	
28210	\$280,000	↑ + 16.7%		96.9%	↑ + 0.8%		34	↑ + 6.9%		265	↓ - 0.7%	
28211	\$424,500	↑ + 24.9%		94.9%	↓ - 0.3%		46	↑ + 9.0%		152	↓ - 1.3%	
28212	\$137,200	↑ + 9.8%		99.6%	↑ + 4.5%		21	↓ - 43.6%		94	↓ - 6.9%	
28213	\$141,370	↓ - 3.2%		97.1%	↑ + 0.3%		37	↓ - 18.9%		157	↓ - 11.3%	
28214	\$148,795	↑ + 11.9%		97.8%	↑ + 2.3%		42	↓ - 4.5%		255	↑ + 24.4%	
28215	\$153,000	↑ + 17.7%		98.8%	↑ + 3.9%		22	↓ - 45.7%		238	↑ + 11.2%	
28216	\$141,950	↑ + 2.1%		97.4%	↑ + 1.8%		29	↓ - 23.6%		228	↓ - 0.4%	
28217	\$125,000	↑ + 11.1%		97.8%	↑ + 2.3%		19	↓ - 51.7%		35	↑ + 20.7%	
28218	\$0	--		0.0%	--		0	--		0	--	
28219	\$0	--		0.0%	--		0	--		0	--	
28220	\$0	--		0.0%	--		0	--		0	--	
28221	\$0	--		0.0%	--		0	--		0	--	
28222	\$0	--		0.0%	--		0	--		0	--	
28223	\$0	--		0.0%	--		0	--		0	--	
28224	\$0	--		0.0%	--		0	--		0	--	
28226	\$355,000	↑ + 19.5%		96.4%	↑ + 0.7%		38	↑ + 0.3%		221	↑ + 11.1%	
28227	\$201,000	↑ + 7.0%		98.6%	↑ + 1.7%		35	↓ - 42.6%		254	↑ + 0.8%	
28228	\$0	--		0.0%	--		0	--		0	--	
28229	\$0	--		0.0%	--		0	--		0	--	
28230	\$0	--		0.0%	--		0	--		0	--	
28231	\$0	--		0.0%	--		0	--		0	--	
28232	\$0	--		0.0%	--		0	--		0	--	



# Marketwatch Report

Q3-2016



Charlotte Regional Realtor<sup>®</sup> Association

## Mecklenburg County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
28233	\$0	--	0.0%	--	0	--	0	--
28234	\$0	--	0.0%	--	0	--	0	--
28235	\$0	--	0.0%	--	0	--	0	--
28236	\$0	--	0.0%	--	0	--	0	--
28237	\$0	--	0.0%	--	0	--	0	--
28241	\$0	--	0.0%	--	0	--	0	--
28242	\$0	--	0.0%	--	0	--	0	--
28243	\$0	--	0.0%	--	0	--	0	--
28244	\$0	--	0.0%	--	0	--	0	--
28246	\$0	--	0.0%	--	0	--	0	--
28247	\$0	--	0.0%	--	0	--	0	--
28250	\$0	--	0.0%	--	0	--	0	--
28253	\$0	--	0.0%	--	0	--	0	--
28254	\$0	--	0.0%	--	0	--	0	--
28255	\$0	--	0.0%	--	0	--	0	--
28256	\$0	--	0.0%	--	0	--	0	--
28258	\$0	--	0.0%	--	0	--	0	--
28260	\$0	--	0.0%	--	0	--	0	--
28262	\$168,250	↑ + 16.2%	97.0%	↑ + 1.6%	25	↓ - 29.0%	124	↑ + 14.8%
28263	\$0	--	0.0%	--	0	--	0	--
28265	\$0	--	0.0%	--	0	--	0	--
28266	\$0	--	0.0%	--	0	--	0	--
28269	\$170,000	↑ + 1.8%	97.7%	↑ + 1.5%	26	↓ - 25.7%	416	↑ + 9.8%
28270	\$342,500	↑ + 1.5%	97.1%	↑ + 1.2%	28	↓ - 33.7%	194	↓ - 1.0%
28271	\$0	--	0.0%	--	0	--	0	--
28272	\$0	--	0.0%	--	0	--	0	--
28273	\$186,215	↑ + 12.9%	98.5%	↑ + 0.0%	20	↓ - 19.6%	200	↑ + 13.6%
28274	\$0	--	0.0%	--	0	--	0	--
28275	\$0	--	0.0%	--	0	--	0	--
28277	\$310,250	↑ + 5.4%	97.5%	↑ + 1.0%	27	↓ - 29.2%	460	↑ + 2.4%
28278	\$275,140	↑ + 14.7%	97.4%	↑ + 0.1%	60	↑ + 28.0%	251	↑ + 7.7%
28280	\$0	--	0.0%	--	0	--	0	--
28281	\$0	--	0.0%	--	0	--	0	--
28282	\$0	--	0.0%	--	0	--	0	--
28284	\$0	--	0.0%	--	0	--	0	--
28285	\$0	--	0.0%	--	0	--	0	--
28287	\$0	--	0.0%	--	0	--	0	--
28288	\$0	--	0.0%	--	0	--	0	--
28289	\$0	--	0.0%	--	0	--	0	--
28290	\$0	--	0.0%	--	0	--	0	--
28296	\$0	--	0.0%	--	0	--	0	--
28297	\$0	--	0.0%	--	0	--	0	--
28299	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

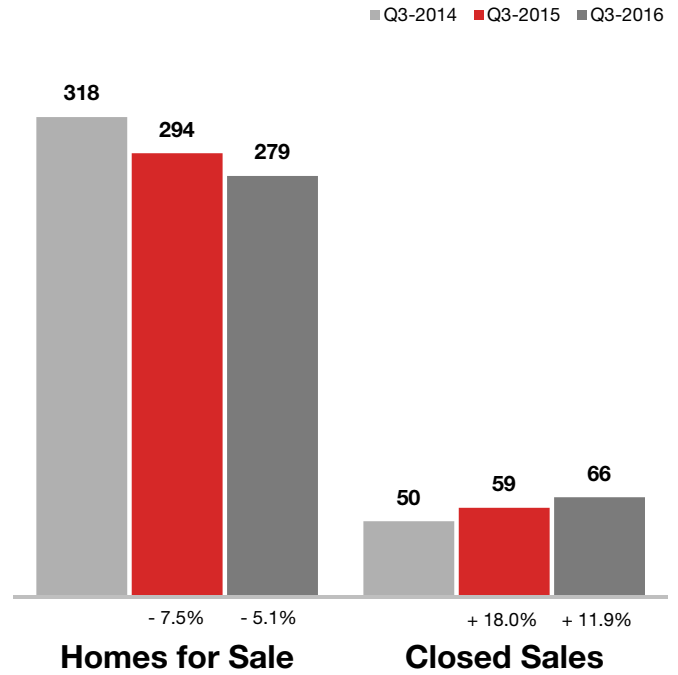
## Q3-2016



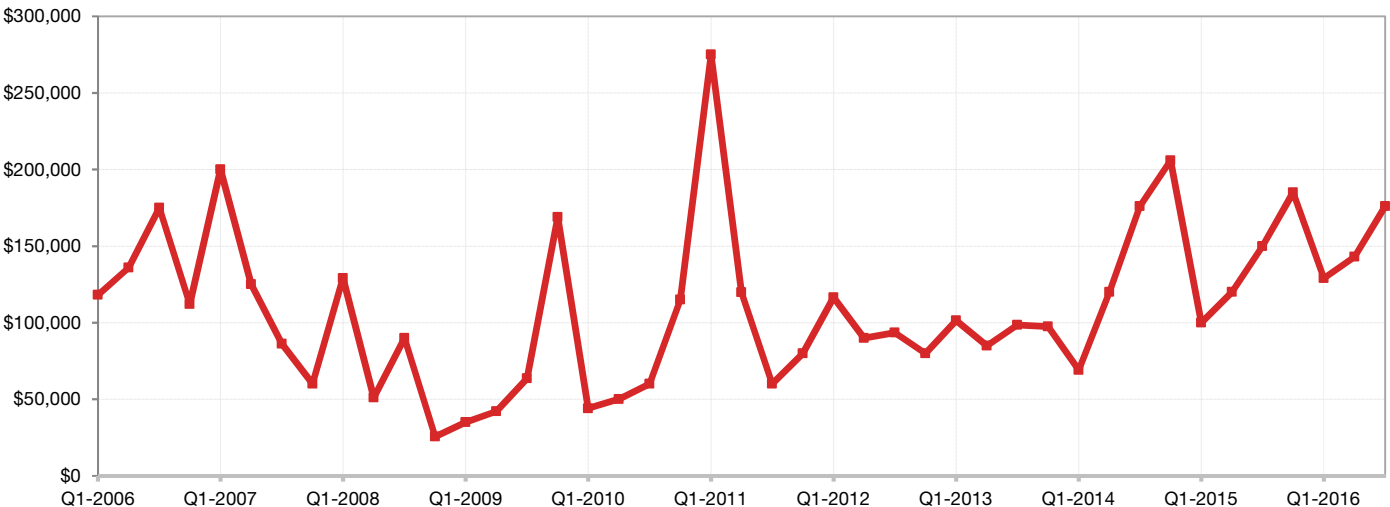
# Montgomery County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$176,000	+ 17.3%
Avg. Sales Price	\$206,977	+ 0.5%
Pct. of Orig. Price Received	86.7%	+ 2.2%
Inventory of Homes for Sale	279	- 5.1%
Closed Sales	66	+ 11.9%
Months Supply	18.6	- 3.5%
List to Close	234	+ 21.6%
Days on Market	187	+ 13.0%
Cumulative Days on Market	215	+ 20.0%

## Market Activity



## Historical Median Sales Price for Montgomery County, NC



# Marketwatch Report

## Q3-2016



# Montgomery County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
27209	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
27229	\$105,000	↓ - 13.4%	89.9%	↑ + 13.4%	50	↓ - 79.8%	5	↑ + 150.0%
27247	\$0	--	0.0%	--	0	--	0	--
27281	\$46,800	--	79.3%	--	4	--	1	--
27306	\$205,000	↓ - 2.4%	91.0%	↑ + 4.8%	201	↑ + 10.3%	21	↑ + 10.5%
27341	\$0	--	0.0%	--	0	--	0	--
27356	\$90,500	--	91.6%	--	60	--	3	--
27371	\$180,000	↑ + 78.2%	84.9%	↑ + 1.1%	192	↑ + 23.8%	15	↑ + 7.1%
28127	\$123,750	↓ - 29.6%	82.8%	↓ - 2.4%	231	↑ + 47.9%	21	↓ - 4.5%

# Marketwatch Report

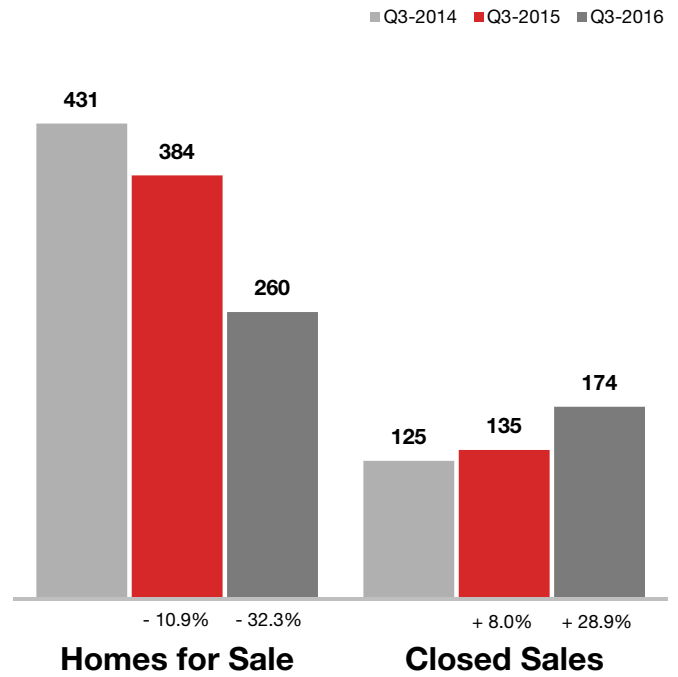
## Q3-2016



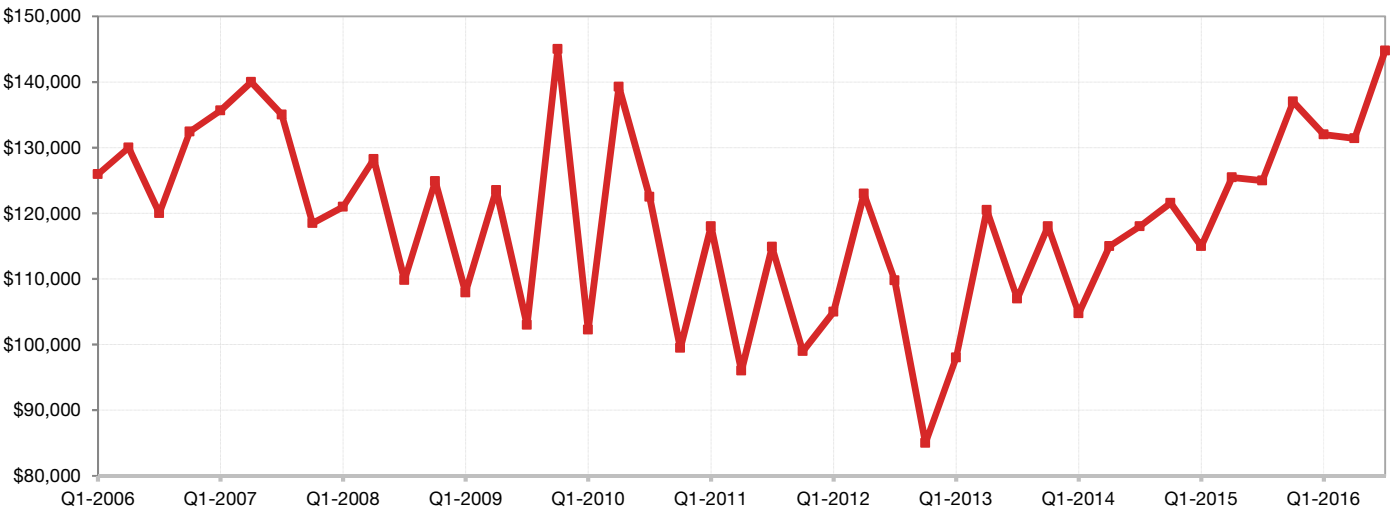
# Stanly County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$144,750	+ 15.8%
Avg. Sales Price	\$165,177	+ 14.2%
Pct. of Orig. Price Received	93.6%	+ 3.8%
Inventory of Homes for Sale	260	- 32.3%
Closed Sales	174	+ 28.9%
Months Supply	5.2	- 44.3%
List to Close	148	- 17.5%
Days on Market	97	- 31.6%
Cumulative Days on Market	120	- 27.0%

## Market Activity



## Historical Median Sales Price for Stanly County, NC



# Marketwatch Report

Q3-2016



Charlotte Regional Realtor<sup>®</sup> Association

## Stanly County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
28001	\$126,000	↑ + 19.4%	92.0%	↑ + 3.0%	112	↓ - 23.7%	77	↑ + 20.3%
28002	\$0	--	0.0%	--	0	--	0	--
28009	\$70,250	↑ + 65.3%	81.2%	↓ - 1.1%	95	↑ + 18.4%	4	→ 0.0%
28071	\$0	--	0.0%	--	0	--	0	--
28097	\$188,845	↑ + 14.5%	96.7%	↑ + 2.4%	40	↓ - 59.3%	29	↑ + 61.1%
28107	\$0	--	0.0%	--	0	--	0	--
28109	\$90,000	↓ - 30.2%	72.0%	↓ - 21.9%	315	↑ + 668.3%	1	→ 0.0%
28124	\$76,900	--	96.2%	--	2	--	1	--
28127	\$154,000	↑ + 33.3%	92.0%	↓ - 1.9%	93	↓ - 33.3%	6	↓ - 33.3%
28128	\$180,000	↓ - 11.9%	90.8%	↑ + 6.1%	176	↓ - 23.4%	19	↓ - 5.0%
28129	\$141,250	↑ + 13.0%	97.5%	↑ + 6.2%	94	↑ + 102.6%	20	↑ + 233.3%
28137	\$128,000	↓ - 17.4%	92.2%	↑ + 7.0%	17	↓ - 91.1%	2	↑ + 100.0%
28163	\$200,125	↑ + 40.4%	99.0%	↑ + 4.8%	46	↓ - 59.1%	14	↑ + 16.7%

# Marketwatch Report

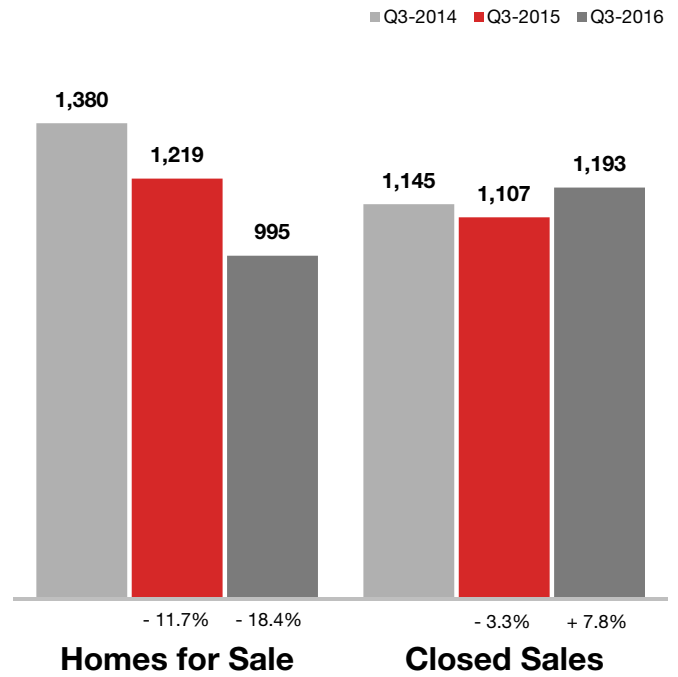
## Q3-2016



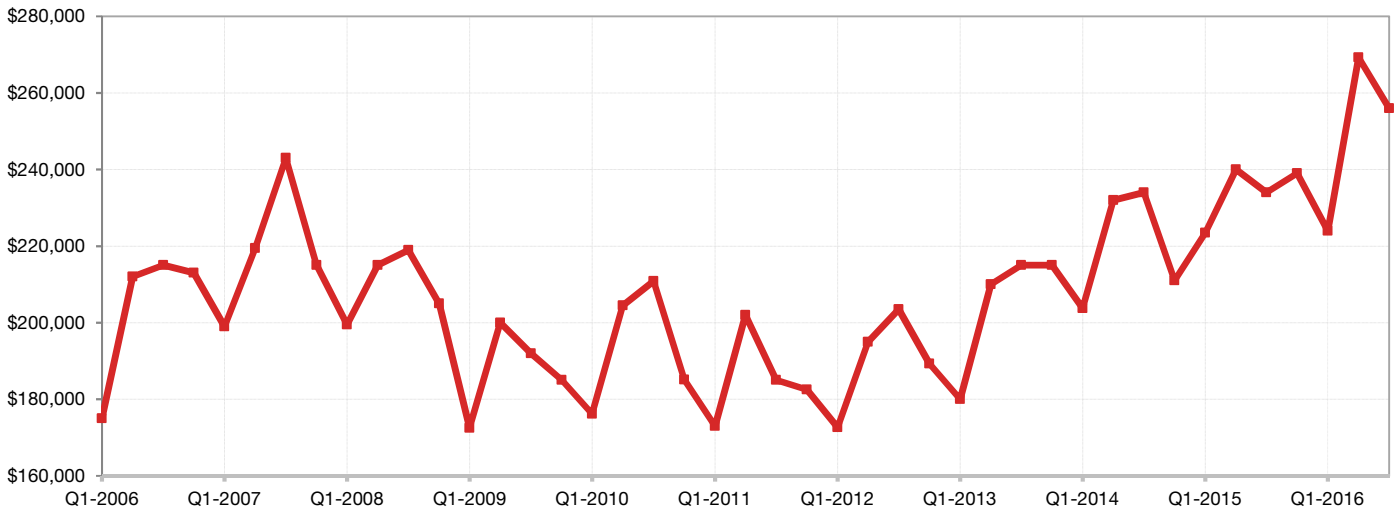
## Union County, NC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$256,000	+ 9.4%
Avg. Sales Price	\$321,127	+ 8.3%
Pct. of Orig. Price Received	97.1%	+ 1.4%
Inventory of Homes for Sale	995	- 18.4%
Closed Sales	1,193	+ 7.8%
Months Supply	2.9	- 26.1%
List to Close	101	- 7.1%
Days on Market	45	- 24.3%
Cumulative Days on Market	52	- 28.1%

### Market Activity



### Historical Median Sales Price for Union County, NC



# Marketwatch Report

## Q3-2016



# Union County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
28079	\$232,250	↑ + 8.9%	98.2%	↑ + 1.4%	35	↓ - 23.3%	238	↑ + 3.5%
28103	\$142,500	↑ + 14.0%	99.8%	↑ + 18.7%	68	↓ - 44.1%	14	↓ - 25.0%
28104	\$346,526	↑ + 8.6%	97.7%	↑ + 1.4%	35	↓ - 44.2%	216	↑ + 10.1%
28108	\$102,500	↑ + 57.9%	83.4%	↑ + 15.6%	31	↓ - 89.1%	2	↑ + 100.0%
28110	\$190,248	↑ + 16.0%	96.8%	↑ + 1.8%	51	↓ - 10.6%	214	↓ - 3.6%
28111	\$0	--	0.0%	--	0	--	0	--
28112	\$150,000	↓ - 4.0%	95.8%	↑ + 2.8%	52	↓ - 38.5%	113	↑ + 37.8%
28173	\$409,955	↑ + 10.4%	96.9%	↑ + 0.8%	50	↓ - 13.6%	370	↑ + 11.4%
28174	\$134,775	↑ + 19.3%	94.6%	↓ - 2.2%	40	↓ - 16.0%	22	↑ + 37.5%

# Marketwatch Report

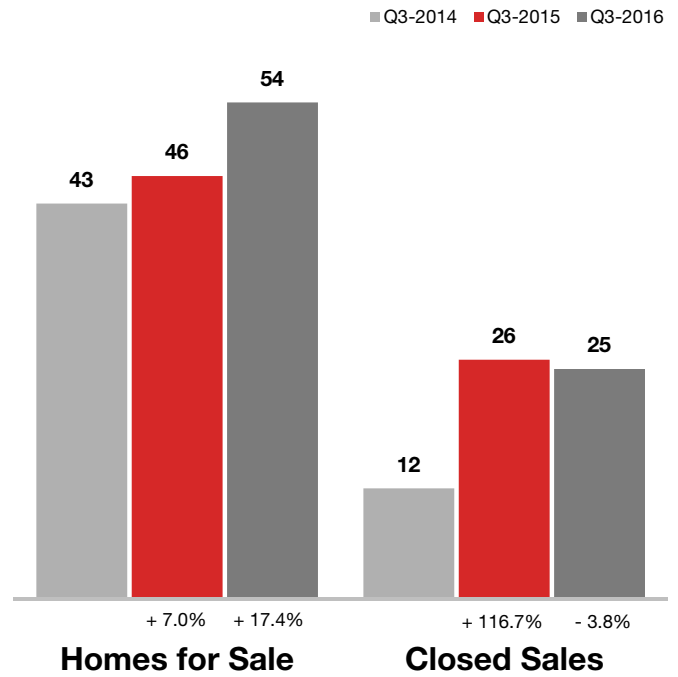
## Q3-2016



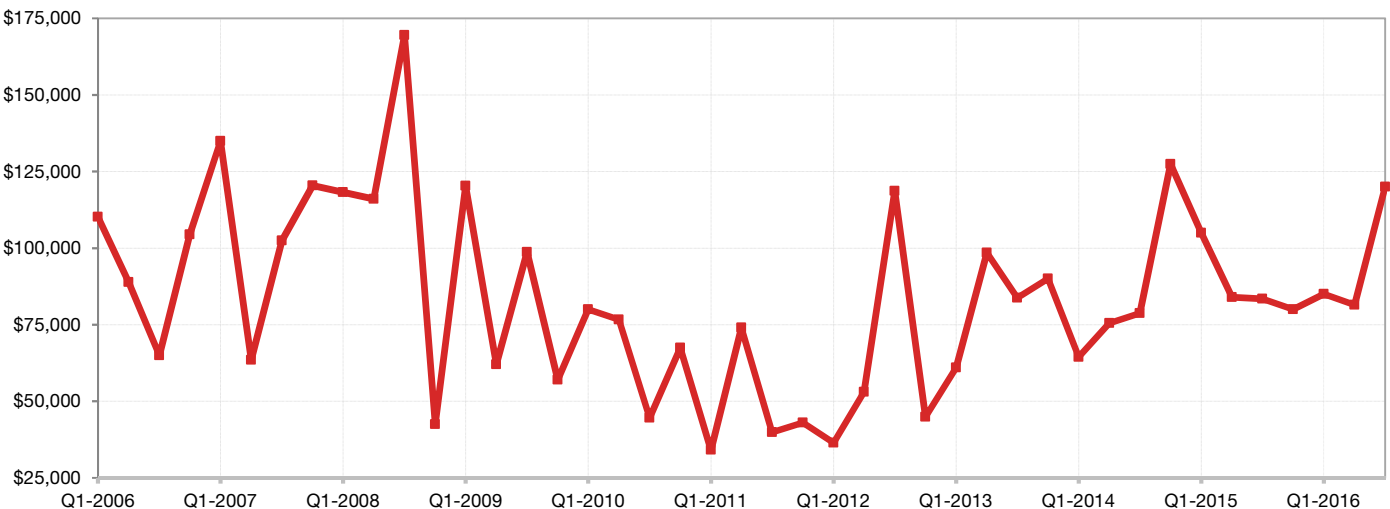
## Chester County, SC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$120,000	+ 43.8%
Avg. Sales Price	\$131,980	+ 21.6%
Pct. of Orig. Price Received	88.7%	+ 0.2%
Inventory of Homes for Sale	54	+ 17.4%
Closed Sales	25	- 3.8%
Months Supply	7.9	+ 3.1%
List to Close	122	- 16.6%
Days on Market	53	- 35.4%
Cumulative Days on Market	65	- 21.4%

### Market Activity



### Historical Median Sales Price for Chester County, SC





# Marketwatch Report

## Q3-2016



# Chester County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
29014	\$148,500	↑ + 85.9%	91.5%	↓ - 8.5%	56	↑ + 55.6%	2	↑ + 100.0%
29055	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29706	\$122,000	↑ + 221.1%	87.9%	↓ - 0.9%	72	↓ - 19.0%	9	→ 0.0%
29712	\$45,000	↓ - 71.0%	87.9%	↑ + 0.5%	9	↓ - 89.9%	1	↓ - 66.7%
29714	\$105,000	↑ + 39.1%	89.6%	↑ + 4.2%	33	↓ - 76.3%	7	↑ + 75.0%
29724	\$0	--	0.0%	--	0	--	0	--
29729	\$86,000	↑ + 75.5%	85.2%	↑ + 11.3%	53	↓ - 35.2%	4	↑ + 33.3%

# Marketwatch Report

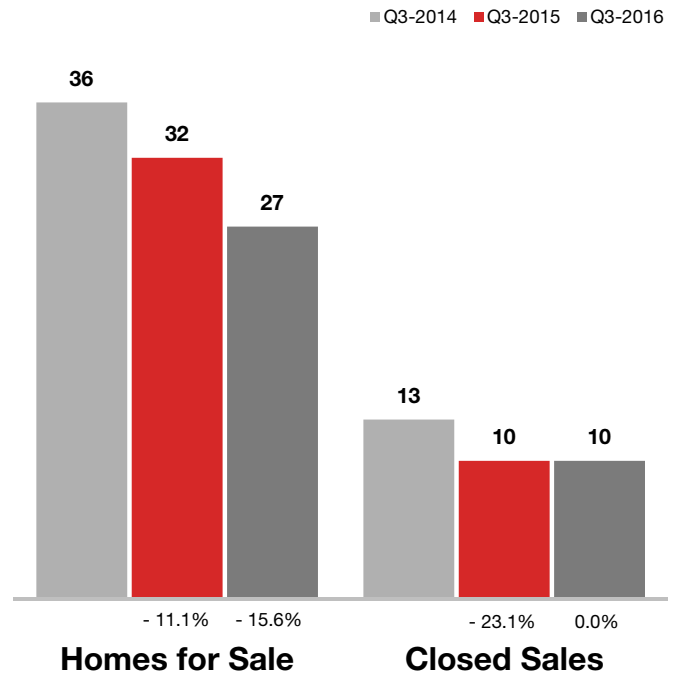
## Q3-2016



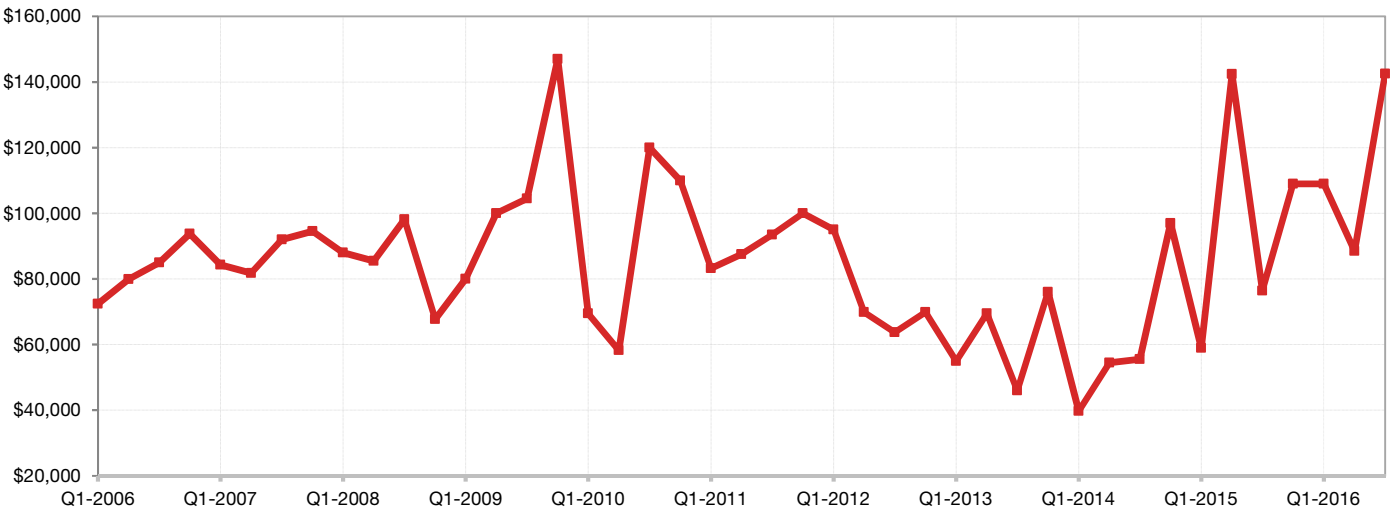
# Chesterfield County, SC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$142,500	+ 86.5%
Avg. Sales Price	\$137,460	+ 98.6%
Pct. of Orig. Price Received	94.7%	+ 9.8%
Inventory of Homes for Sale	27	- 15.6%
Closed Sales	10	0.0%
Months Supply	7.8	- 10.4%
List to Close	125	- 2.3%
Days on Market	39	- 57.9%
Cumulative Days on Market	39	- 57.9%

## Market Activity



## Historical Median Sales Price for Chesterfield County, SC



# Marketwatch Report

## Q3-2016



# Chesterfield County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
29101	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29520	\$64,600	↑ + 83.3%	109.5%	↑ + 82.1%	20	↓ - 85.0%	1	↓ - 50.0%
29584	\$0	--	0.0%	--	0	--	0	--
29718	\$0	--	0.0%	--	0	--	0	--
29727	\$0	--	0.0%	--	0	--	0	--
29728	\$150,000	↑ + 89.2%	93.1%	↑ + 7.8%	41	↓ - 50.9%	9	↑ + 50.0%
29741	\$0	--	0.0%	--	0	--	0	--
59709	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

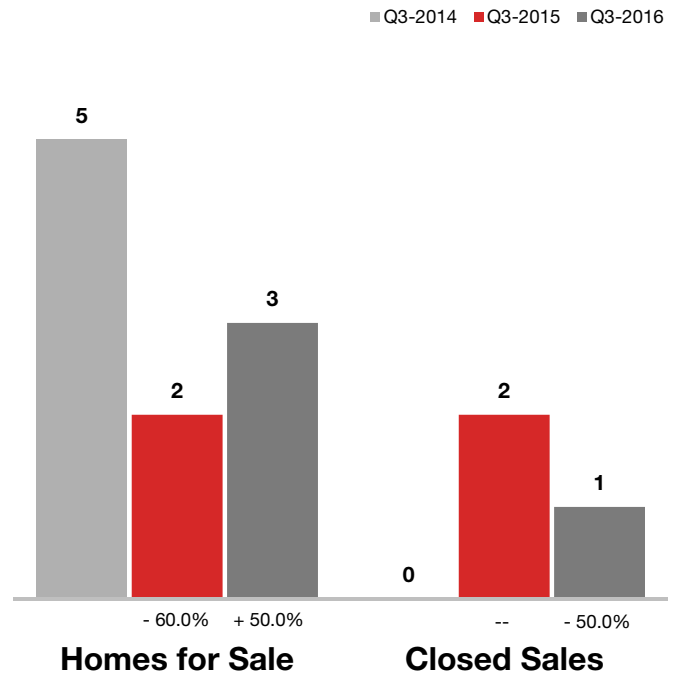
## Q3-2016



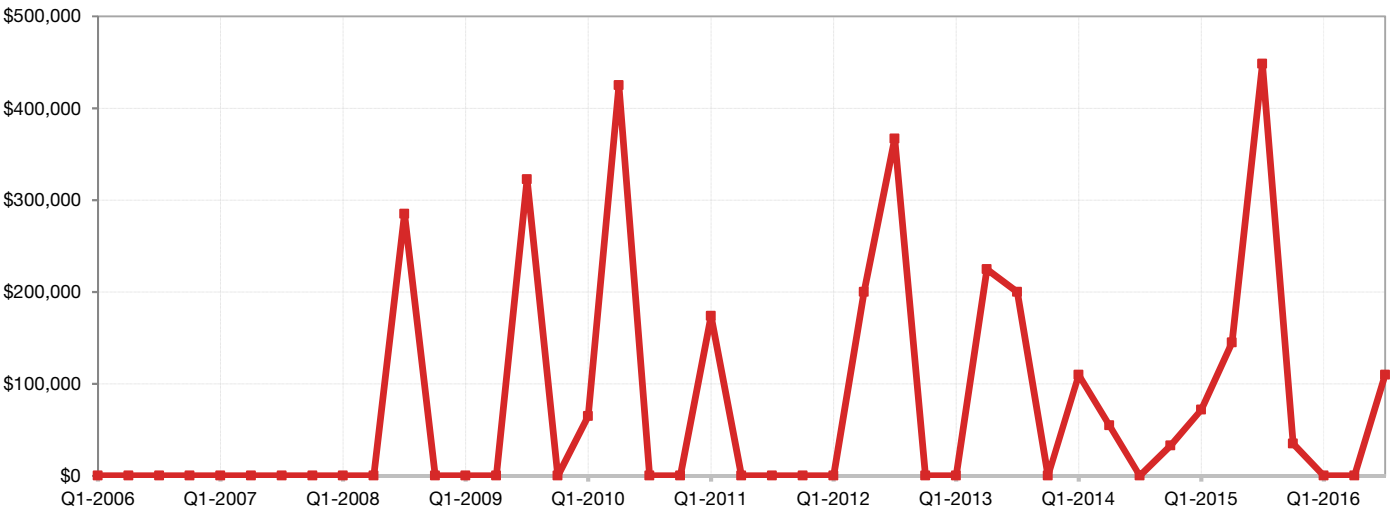
# Fairfield County, SC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$110,000	- 75.5%
Avg. Sales Price	\$110,000	- 75.5%
Pct. of Orig. Price Received	84.6%	- 10.0%
Inventory of Homes for Sale	3	+ 50.0%
Closed Sales	1	- 50.0%
Months Supply	3.0	+ 75.0%
List to Close	193	+ 66.4%
Days on Market	114	+ 142.6%
Cumulative Days on Market	114	+ 142.6%

## Market Activity



## Historical Median Sales Price for Fairfield County, SC



# Marketwatch Report

## Q3-2016



# Fairfield County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
29015	\$0	--	0.0%	--	0	--	0	--
29065	\$0	--	0.0%	--	0	--	0	--
29130	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29132	\$0	--	0.0%	--	0	--	0	--
29180	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

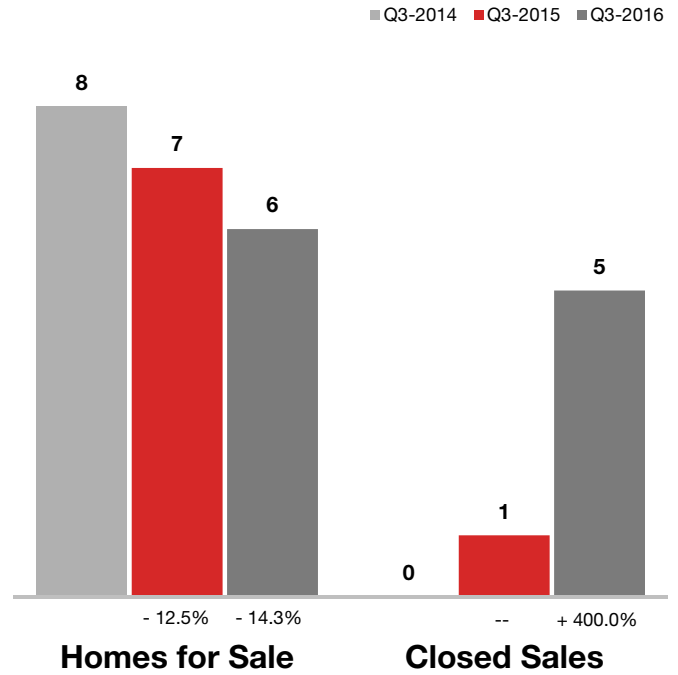
## Q3-2016



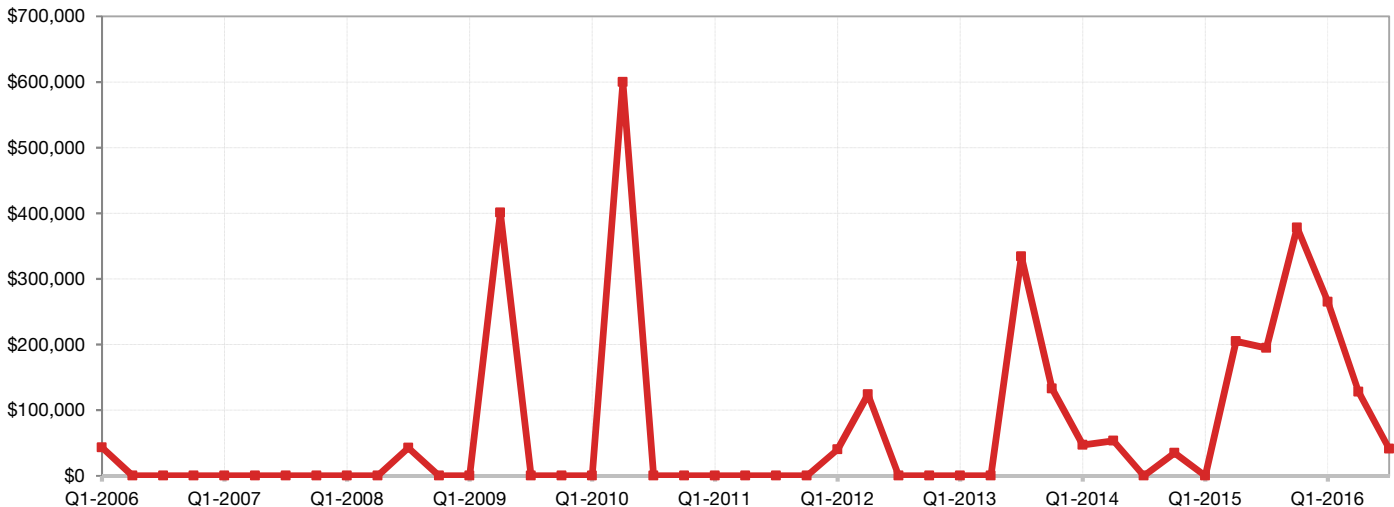
# Kershaw County, SC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$41,000	- 79.0%
Avg. Sales Price	\$183,000	- 6.2%
Pct. of Orig. Price Received	96.2%	+ 10.9%
Inventory of Homes for Sale	6	- 14.3%
Closed Sales	5	+ 400.0%
Months Supply	3.5	- 20.0%
List to Close	112	+ 0.4%
Days on Market	96	- 3.0%
Cumulative Days on Market	147	+ 48.3%

## Market Activity



## Historical Median Sales Price for Kershaw County, SC



# Marketwatch Report

## Q3-2016



# Kershaw County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
29009	\$0	--	0.0%	--	0	--	0	--
29020	\$136,000	--	95.6%	--	143	--	2	--
29021	\$0	--	0.0%	--	0	--	0	--
29032	\$41,000	--	95.3%	--	22	--	1	--
29045	\$0	--	0.0%	--	0	--	0	--
29074	\$580,000	↑ + 197.4%	97.5%	↑ + 12.5%	108	↑ + 9.1%	1	→ 0.0%
29078	\$0	--	0.0%	--	0	--	0	--
29175	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

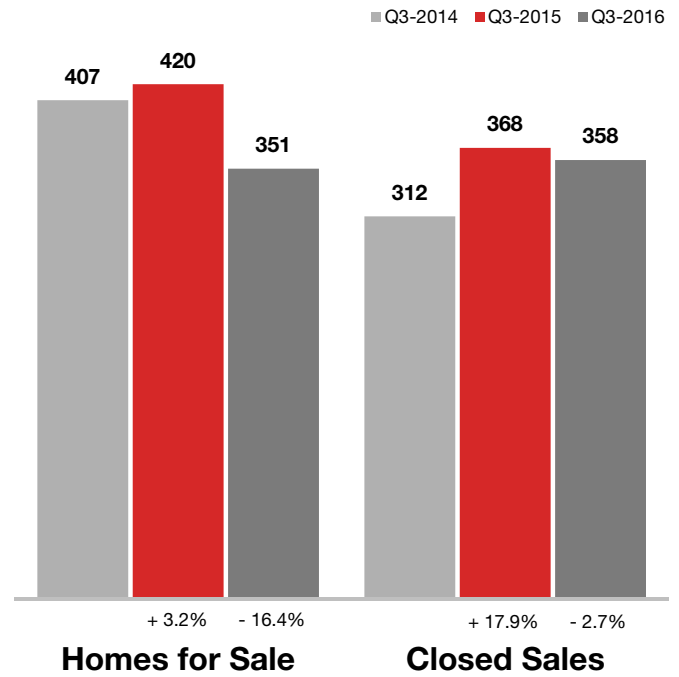
## Q3-2016



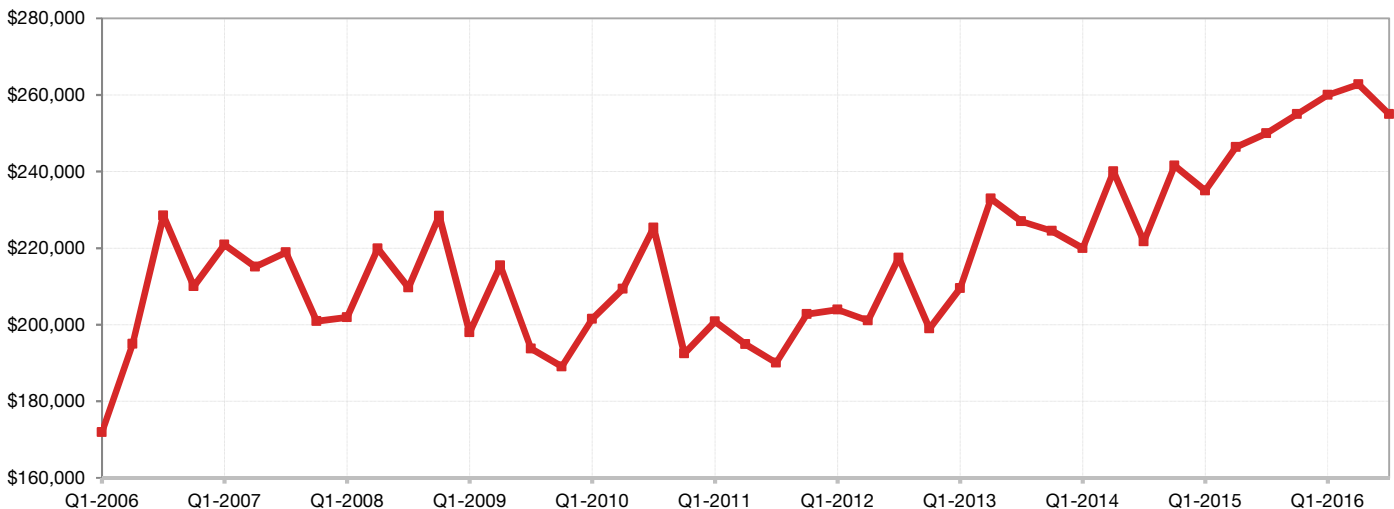
# Lancaster County, SC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$255,000	+ 2.0%
Avg. Sales Price	\$266,457	+ 3.4%
Pct. of Orig. Price Received	96.4%	+ 0.5%
Inventory of Homes for Sale	351	- 16.4%
Closed Sales	358	- 2.7%
Months Supply	3.1	- 25.2%
List to Close	111	- 8.3%
Days on Market	61	- 9.8%
Cumulative Days on Market	72	- 8.7%

## Market Activity



## Historical Median Sales Price for Lancaster County, SC





# Marketwatch Report

## Q3-2016



# Lancaster County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
29058	\$207,500	↑ + 218.3%	99.2%	↑ + 21.6%	17	↓ - 77.7%	2	↓ - 50.0%
29067	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29707	\$289,000	↑ + 11.6%	97.2%	↑ + 0.0%	48	↓ - 1.5%	236	↓ - 3.7%
29720	\$171,313	↓ - 27.1%	94.6%	↑ + 0.9%	85	↓ - 17.0%	120	↑ + 2.6%
29721	\$0	--	0.0%	--	0	--	0	--
29722	\$0	--	0.0%	--	0	--	0	--
29744	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2016



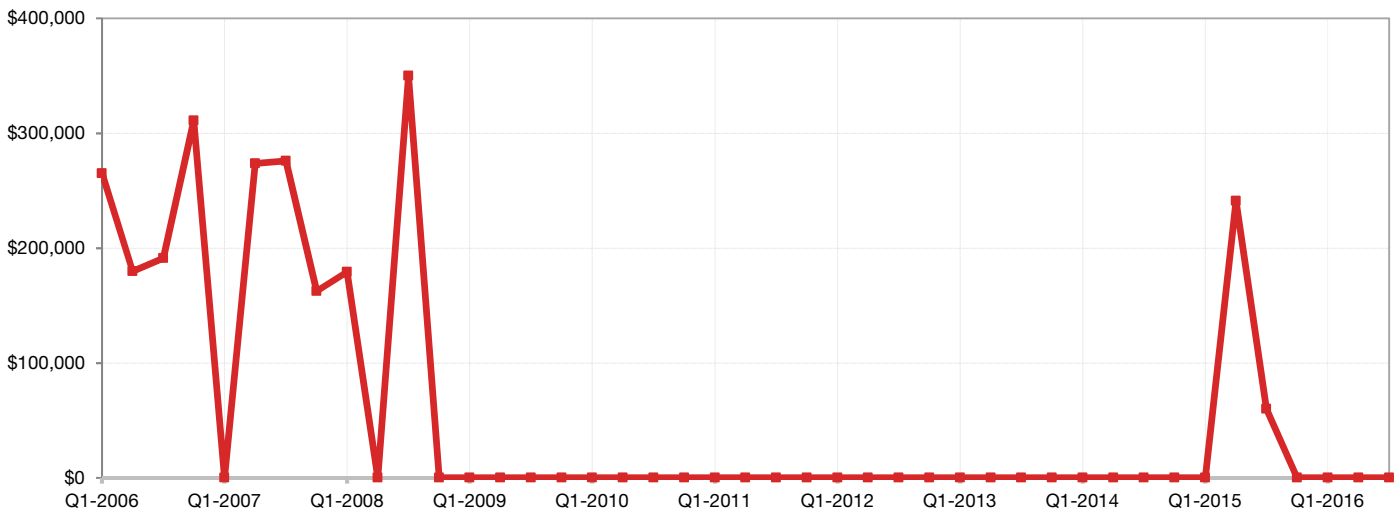
## Union County, SC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$0	- 100.0%
Avg. Sales Price	\$0	- 100.0%
Pct. of Orig. Price Received	0.0%	- 100.0%
Inventory of Homes for Sale	2	+ 100.0%
Closed Sales	0	- 100.0%
Months Supply	0.0	--
List to Close	0	- 100.0%
Days on Market	0	- 100.0%
Cumulative Days on Market	0	- 100.0%

### Market Activity



### Historical Median Sales Price for Union County, SC



# Marketwatch Report

## Q3-2016



# Union County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
29031	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29321	\$0	--	0.0%	--	0	--	0	--
29353	\$0	--	0.0%	--	0	--	0	--
29364	\$0	--	0.0%	--	0	--	0	--
29379	\$0	--	0.0%	--	0	--	0	--
29395	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

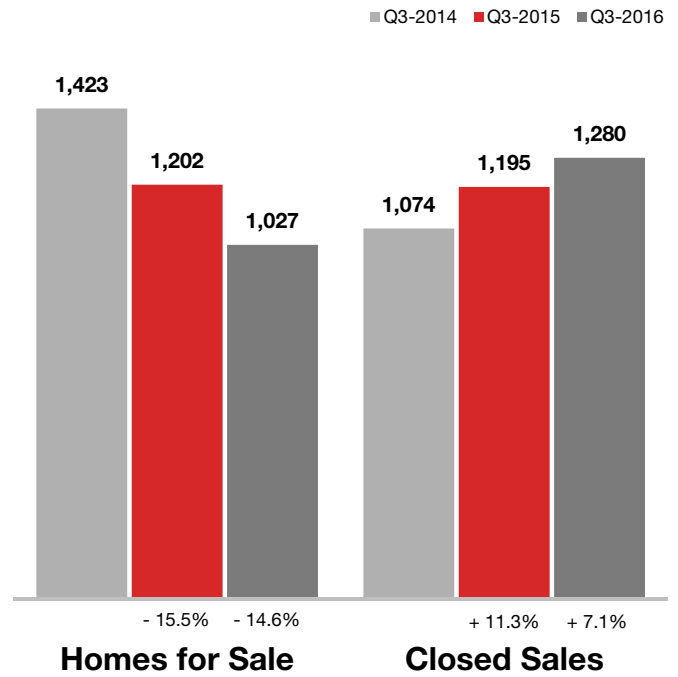
## Q3-2016



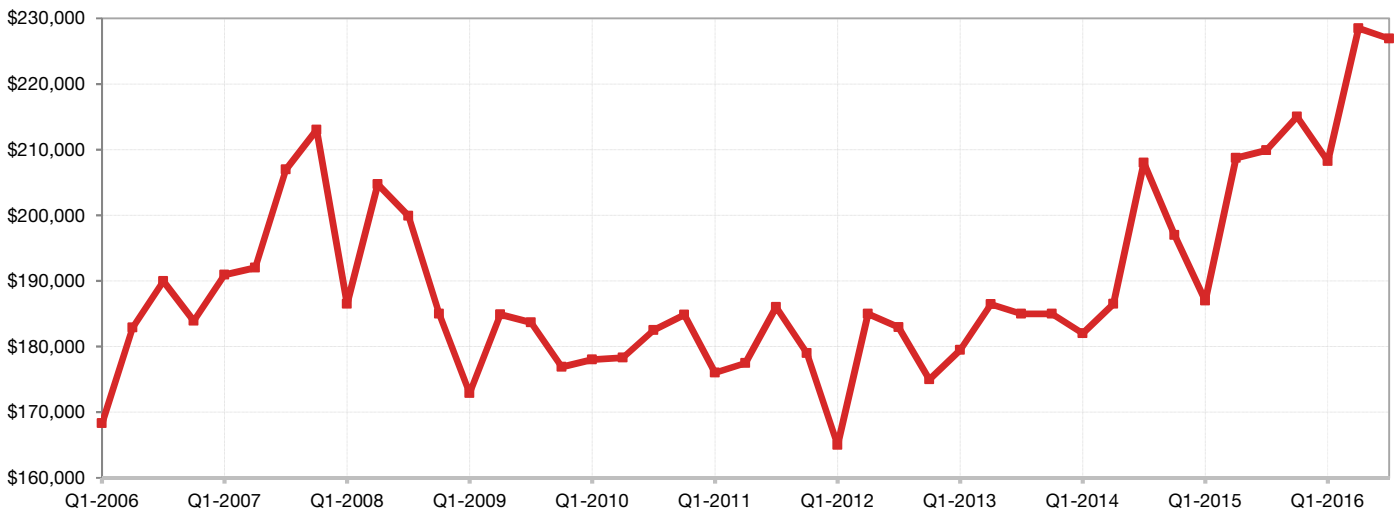
# York County, SC

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$226,900	+ 8.1%
Avg. Sales Price	\$251,027	+ 5.8%
Pct. of Orig. Price Received	96.9%	+ 0.7%
Inventory of Homes for Sale	1,027	- 14.6%
Closed Sales	1,280	+ 7.1%
Months Supply	2.7	- 23.7%
List to Close	95	- 10.1%
Days on Market	44	- 20.9%
Cumulative Days on Market	53	- 16.6%

## Market Activity



## Historical Median Sales Price for York County, SC



# Marketwatch Report

## Q3-2016



# York County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
29703	\$0	--	0.0%	--	0	--	0	--
29704	\$222,000	↑ + 2.8%	96.7%	↑ + 2.5%	50	↑ + 32.7%	11	↑ + 120.0%
29708	\$321,765	↑ + 9.1%	97.2%	↑ + 0.6%	55	↑ + 11.7%	264	↑ + 16.3%
29710	\$254,900	↑ + 15.9%	96.9%	↑ + 0.6%	47	↓ - 15.8%	175	↓ - 14.2%
29715	\$249,900	↑ + 0.7%	97.2%	↓ - 0.1%	38	↓ - 9.8%	233	↑ + 13.1%
29716	\$0	--	0.0%	--	0	--	0	--
29717	\$85,500	↑ + 167.2%	90.2%	↑ + 16.7%	27	↓ - 76.3%	3	→ 0.0%
29726	\$180,000	↑ + 5.9%	98.0%	↓ - 1.3%	76	↑ + 165.8%	5	↑ + 66.7%
29730	\$163,000	↑ + 6.6%	96.8%	↑ + 1.4%	35	↓ - 45.1%	156	↑ + 3.3%
29731	\$0	--	0.0%	--	0	--	0	--
29732	\$175,000	↑ + 6.1%	97.6%	↑ + 1.5%	31	↓ - 46.3%	288	↑ + 1.1%
29733	\$0	--	0.0%	--	0	--	0	--
29734	\$0	--	0.0%	--	0	--	0	--
29742	\$65,000	↑ + 23.8%	83.7%	↓ - 8.8%	116	↑ + 134.1%	7	↑ + 75.0%
29743	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29745	\$187,873	↓ - 12.8%	95.7%	↓ - 0.3%	65	↓ - 18.5%	130	↑ + 23.8%

# Marketwatch Report

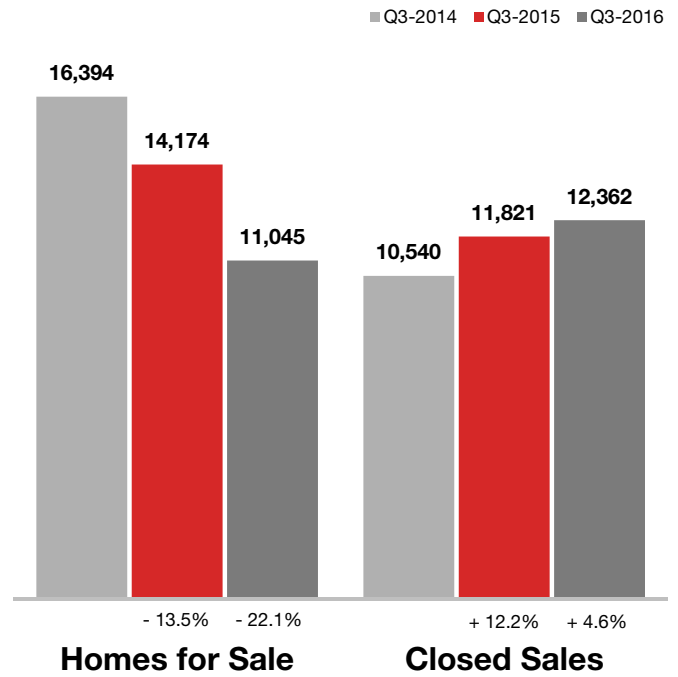
## Q3-2016



## Entire CarolinaMLS Area

Key Metrics	Q3-2016	1-Yr Chg
Median Sales Price	\$215,000	+ 9.7%
Avg. Sales Price	\$264,967	+ 7.5%
Pct. of Orig. Price Received	96.5%	+ 1.3%
Inventory of Homes for Sale	11,045	- 22.1%
Closed Sales	12,362	+ 4.6%
Months Supply	3.0	- 28.7%
List to Close	99	- 9.5%
Days on Market	47	- 20.4%
Cumulative Days on Market	55	- 21.6%

### Market Activity



### Historical Median Sales Price for Entire CarolinaMLS Area

