

Marketwatch Report

Q2-2013

A Free Research Tool from the
Charlotte Regional REALTOR® Association and CarolinaMLS



Charlotte Regional **Realtor**® Association

Counties

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Marketwatch Report

Q2-2013



All Counties Overview

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg
Alexander	\$101,000	↑ + 1.0%	89.9%	↓ - 0.4%	139	↑ + 60.6%	20	↓ - 4.8%
Anson	\$75,000	↑ + 82.9%	81.7%	↑ + 0.2%	187	↑ + 16.3%	18	↓ - 35.7%
Cabarrus	\$153,900	↓ - 7.6%	92.3%	→ - 0.1%	114	↓ - 0.5%	704	↑ + 28.7%
Gaston	\$119,000	↑ + 0.8%	92.4%	↑ + 1.9%	109	↓ - 9.8%	607	↑ + 17.2%
Iredell	\$187,000	↑ + 7.5%	92.9%	↑ + 1.6%	112	↓ - 3.3%	673	↑ + 32.0%
Lincoln	\$157,950	↓ - 3.6%	91.6%	↑ + 1.9%	111	↓ - 13.7%	233	↑ + 13.1%
Mecklenburg	\$190,000	↑ + 11.1%	95.9%	↑ + 2.9%	85	↓ - 19.9%	4,706	↑ + 36.2%
Montgomery	\$82,225	↓ - 33.0%	80.1%	↓ - 5.5%	225	↑ + 27.2%	38	↑ + 5.6%
Stanly	\$120,500	↓ - 2.4%	88.1%	↑ + 1.1%	149	↑ + 16.4%	129	↑ + 57.3%
Union	\$210,000	↑ + 8.9%	95.4%	↑ + 2.3%	96	↓ - 8.4%	989	↑ + 40.9%
Entire CarolinaMLS Area	\$175,000	↑ + 6.1%	94.4%	↑ + 2.3%	97	↓ - 13.3%	9,801	↑ + 31.9%

Marketwatch Report

Q2-2013

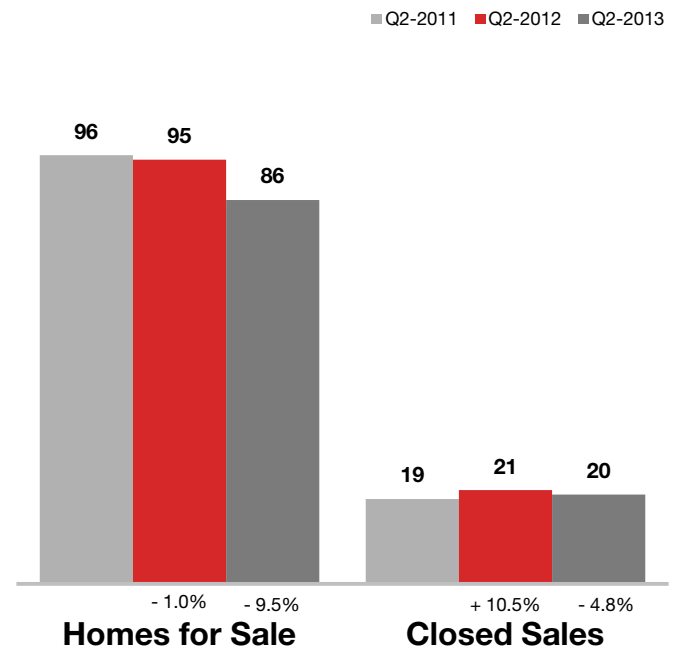


Alexander County

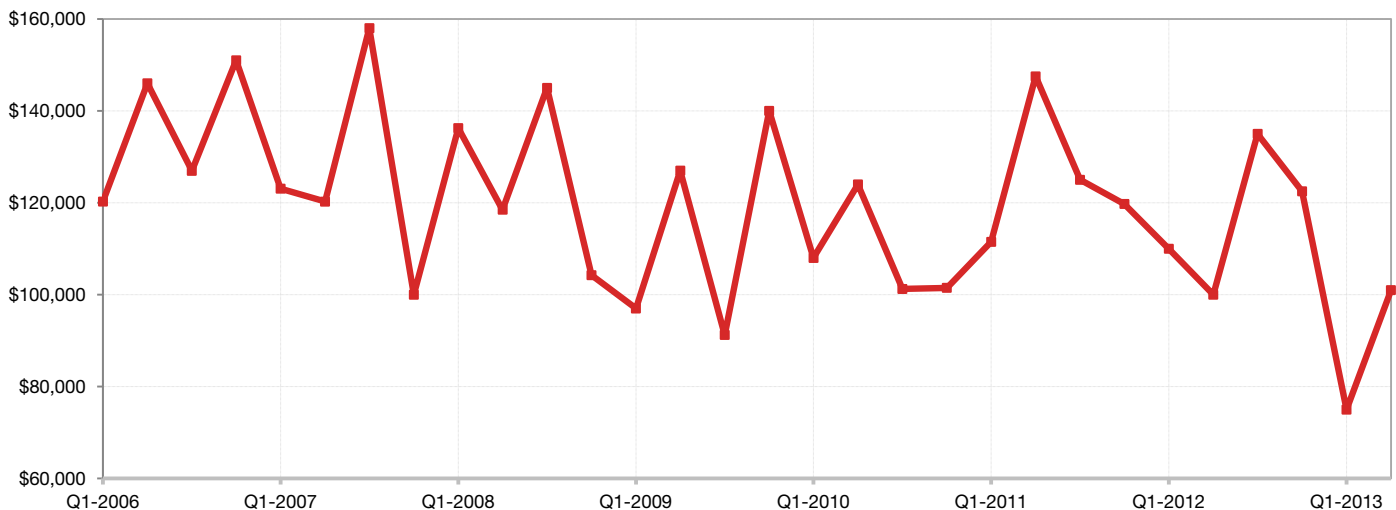
Key Metrics

	Q2-2013	1-Yr Chg
Median Sales Price	\$101,000	+ 1.0%
Average Sales Price	\$136,136	+ 2.6%
Pct. of Orig. Price Received	89.9%	- 0.4%
Inventory of Homes for Sale	86	- 9.5%
Closed Sales	20	- 4.8%
Months Supply	11.2	- 26.2%
List to Close	182	+ 44.8%
Days on Market	139	+ 60.6%
Cumulative Days on Market	147	+ 69.2%

Market Activity



Historical Median Sales Price for Alexander County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

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Alexander County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg	
28601	\$303,000	↑ + 133.1%		96.5%	↑ + 33.6%		63	↓ - 89.9%		2	↑ + 100.0%	
28636	\$60,000	↓ - 21.6%		70.7%	↓ - 14.1%		122	↑ + 141.6%		1	↓ - 50.0%	
28678	\$85,000	↑ + 25.9%		89.9%	↑ + 6.4%		86	↑ + 114.5%		5	↑ + 400.0%	
28681	\$129,000	↑ + 29.0%		90.0%	↓ - 3.1%		190	↑ + 205.9%		11	↓ - 35.3%	

Marketwatch Report

Q2-2013



Anson County

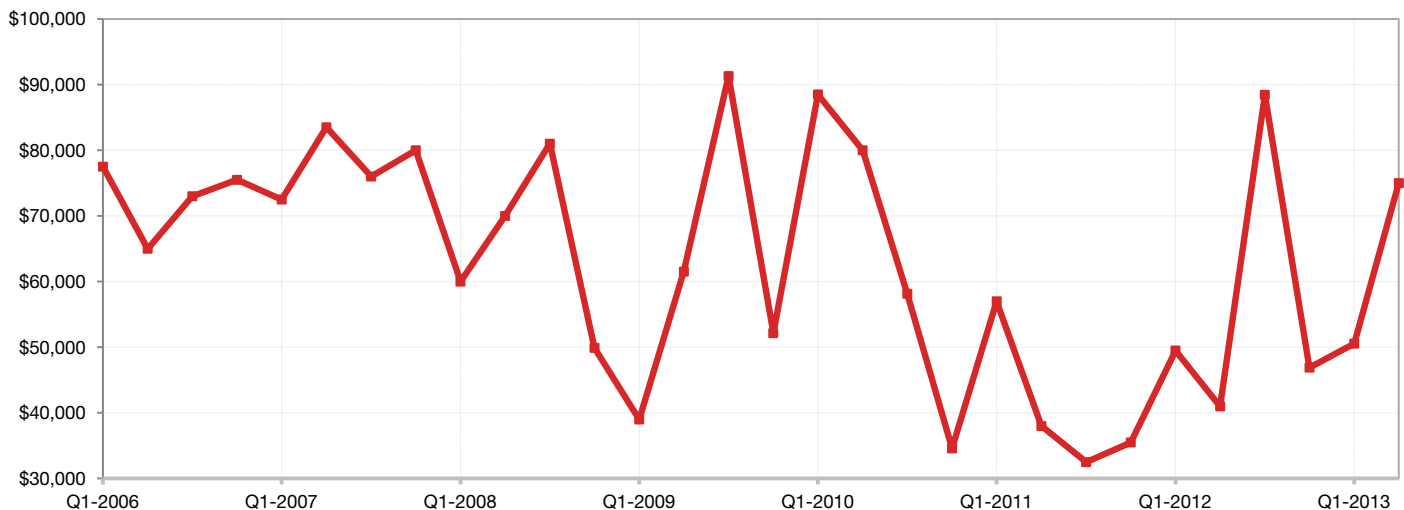
Key Metrics

	Q2-2013	1-Yr Chg
Median Sales Price	\$75,000	+ 82.9%
Average Sales Price	\$65,392	+ 32.8%
Pct. of Orig. Price Received	81.7%	+ 0.2%
Inventory of Homes for Sale	120	- 6.3%
Closed Sales	18	- 35.7%
Months Supply	16.4	+ 6.5%
List to Close	277	+ 13.4%
Days on Market	187	+ 16.3%
Cumulative Days on Market	214	+ 0.9%

Market Activity



Historical Median Sales Price for Anson County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q2-2013



Anson County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg
28007	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28091	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28102	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28119	\$0	↓ -100.0%	0.0%	↓ -100.0%	535	↑ +949.0%	1	→ 0.0%
28133	\$111,250	↑ +117.9%	76.9%	↓ -12.2%	558	↑ +426.4%	2	↓ -33.3%
28135	\$65,500	↑ +23.6%	103.1%	↑ +38.1%	100	↓ -38.2%	2	↓ -33.3%
28170	\$37,000	↓ -5.1%	80.6%	↓ -2.1%	117	↓ -33.1%	13	↓ -38.1%

Marketwatch Report

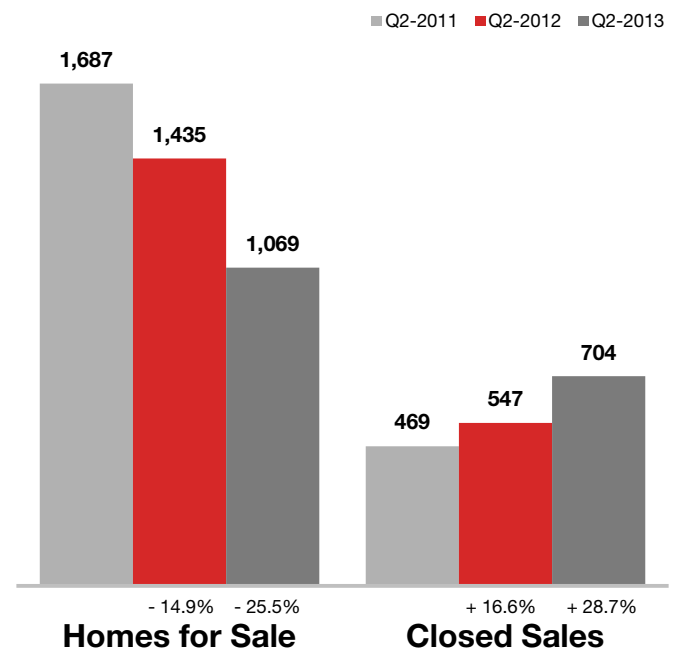
Q2-2013



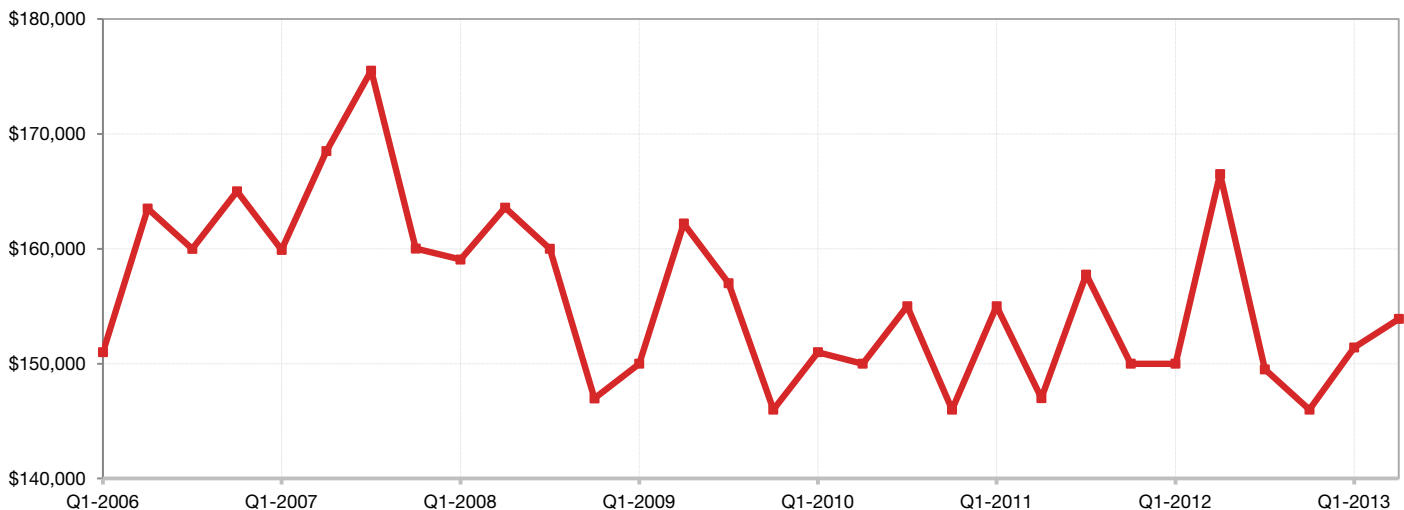
Cabarrus County

Key Metrics	Q2-2013	1-Yr Chg
Median Sales Price	\$153,900	- 7.6%
Average Sales Price	\$176,777	- 6.1%
Pct. of Orig. Price Received	92.3%	- 0.1%
Inventory of Homes for Sale	1,069	- 25.5%
Closed Sales	704	+ 28.7%
Months Supply	5.1	- 42.8%
List to Close	151	+ 0.5%
Days on Market	114	- 0.5%
Cumulative Days on Market	126	- 10.9%

Market Activity



Historical Median Sales Price for Cabarrus County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q2-2013



Cabarrus County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg
28025	\$125,500	↓ - 2.5%	90.6%	↓ - 1.4%	128	↑ + 16.1%	154	↑ + 13.2%
28026	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28027	\$173,910	↓ - 6.0%	93.8%	↑ + 0.8%	104	↓ - 4.0%	254	↑ + 38.8%
28036	\$200,500	↓ - 2.7%	90.8%	↓ - 3.7%	90	↑ + 3.1%	24	↑ + 84.6%
28071	\$265,000	↑ + 43.2%	98.2%	↑ + 11.4%	37	↓ - 68.9%	1	→ 0.0%
28075	\$240,000	↑ + 4.3%	94.4%	↑ + 0.3%	83	↓ - 21.4%	85	↑ + 4.9%
28081	\$119,000	↓ - 6.3%	89.7%	↓ - 2.3%	151	↓ - 12.0%	43	↑ + 48.3%
28082	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28083	\$96,500	↑ + 22.2%	87.7%	↑ + 1.1%	126	↓ - 14.4%	67	↑ + 109.4%
28107	\$166,735	↓ - 2.1%	97.1%	↓ - 0.1%	170	↑ + 41.1%	20	↑ + 11.1%
28124	\$146,000	↓ - 8.5%	88.2%	↑ + 2.4%	240	↑ + 49.4%	5	↓ - 50.0%
28138	\$215,000	↑ + 119.3%	91.5%	↓ - 1.7%	59	↓ - 64.6%	1	↓ - 50.0%
28215	\$121,500	↓ - 2.4%	95.6%	↑ + 4.6%	73	↑ + 55.6%	9	↑ + 350.0%

Marketwatch Report

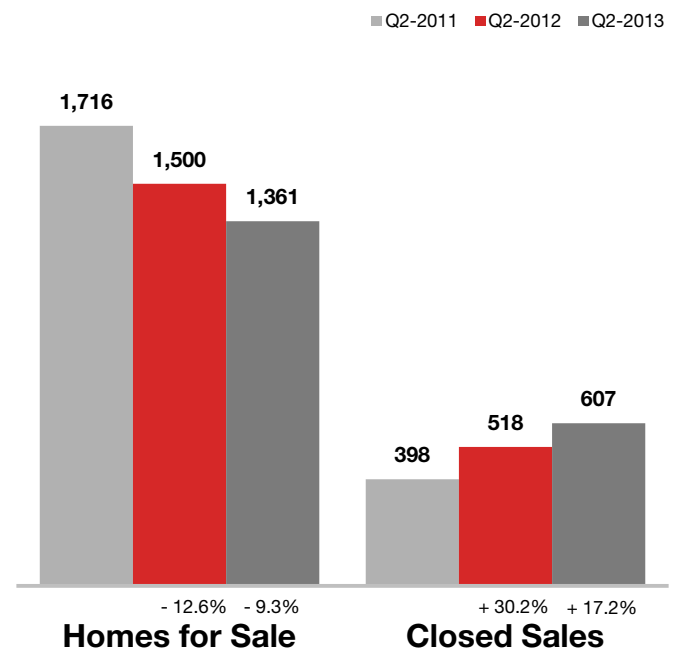
Q2-2013



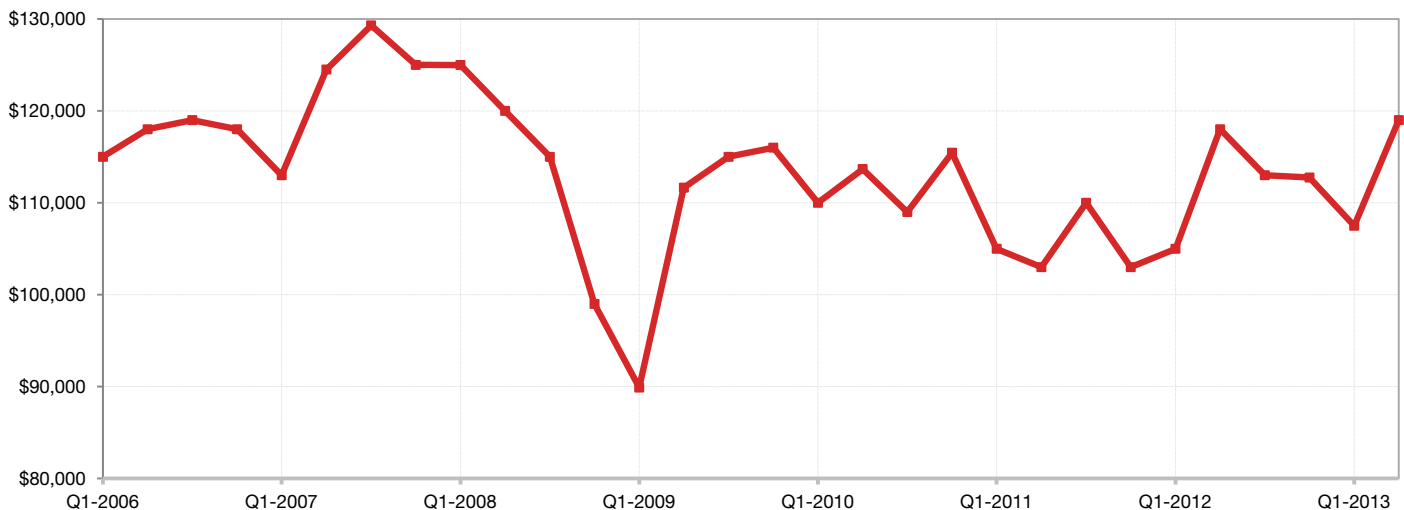
Gaston County

Key Metrics	Q2-2013	1-Yr Chg
Median Sales Price	\$119,000	+ 0.8%
Average Sales Price	\$132,871	- 7.6%
Pct. of Orig. Price Received	92.4%	+ 1.9%
Inventory of Homes for Sale	1,361	- 9.3%
Closed Sales	607	+ 17.2%
Months Supply	7.5	- 24.9%
List to Close	143	- 12.4%
Days on Market	109	- 9.8%
Cumulative Days on Market	131	- 5.1%

Market Activity



Historical Median Sales Price for Gaston County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

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Gaston County ZIP Codes

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	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg	
28006	\$32,500	↑ + 30.0%		54.3%	↓ - 24.0%		136	↑ + 78.9%		1	→ 0.0%	
28012	\$167,500	↓ - 17.9%		95.5%	↑ + 1.6%		112	↓ - 11.3%		88	↑ + 23.9%	
28016	\$72,000	↑ + 22.0%		84.9%	↓ - 10.2%		111	↑ + 97.1%		27	↑ + 22.7%	
28021	\$64,500	↓ - 32.8%		83.9%	↓ - 1.7%		174	↑ + 8.2%		26	↑ + 23.8%	
28032	\$98,500	↓ - 4.1%		93.7%	↑ + 2.8%		147	↑ + 102.7%		11	↓ - 21.4%	
28033	\$75,299	↓ - 31.5%		90.8%	↑ + 3.3%		138	↑ + 64.6%		7	↑ + 75.0%	
28034	\$136,900	↑ + 30.4%		93.0%	↓ - 1.8%		132	↑ + 56.3%		41	↑ + 7.9%	
28052	\$71,900	↑ + 106.9%		92.4%	↑ + 10.3%		70	↓ - 25.4%		86	↑ + 50.9%	
28053	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28054	\$113,500	↓ - 3.8%		92.2%	↑ + 4.0%		105	↓ - 34.4%		107	↑ + 40.8%	
28055	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28056	\$152,000	↑ + 1.0%		93.1%	↑ + 2.1%		95	↓ - 25.8%		99	↑ + 15.1%	
28077	\$40,000	↑ + 100.0%		108.1%	↑ + 83.2%		11	↓ - 93.7%		1	→ 0.0%	
28092	\$165,000	↑ + 312.5%		92.1%	↑ + 72.5%		197	↑ + 358.1%		3	↑ + 200.0%	
28098	\$97,100	↓ - 17.0%		89.8%	↑ + 2.1%		114	↓ - 48.1%		10	↑ + 25.0%	
28101	\$260,000	↓ - 3.7%		98.2%	↑ + 8.6%		7	↓ - 97.8%		1	↓ - 50.0%	
28120	\$140,000	↑ + 1.1%		95.5%	↑ + 2.0%		116	↑ + 15.4%		70	↓ - 14.6%	
28164	\$98,000	↓ - 2.0%		88.9%	↓ - 0.8%		160	↓ - 1.9%		20	↓ - 25.9%	

Marketwatch Report

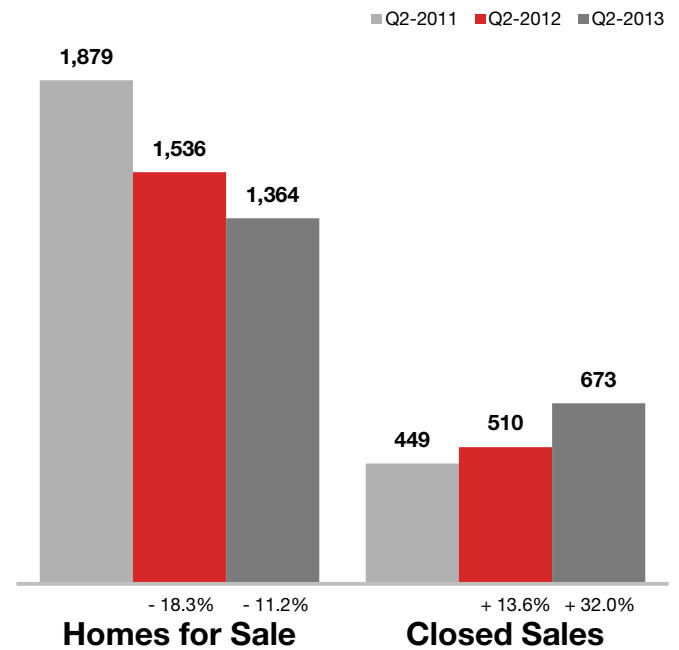
Q2-2013



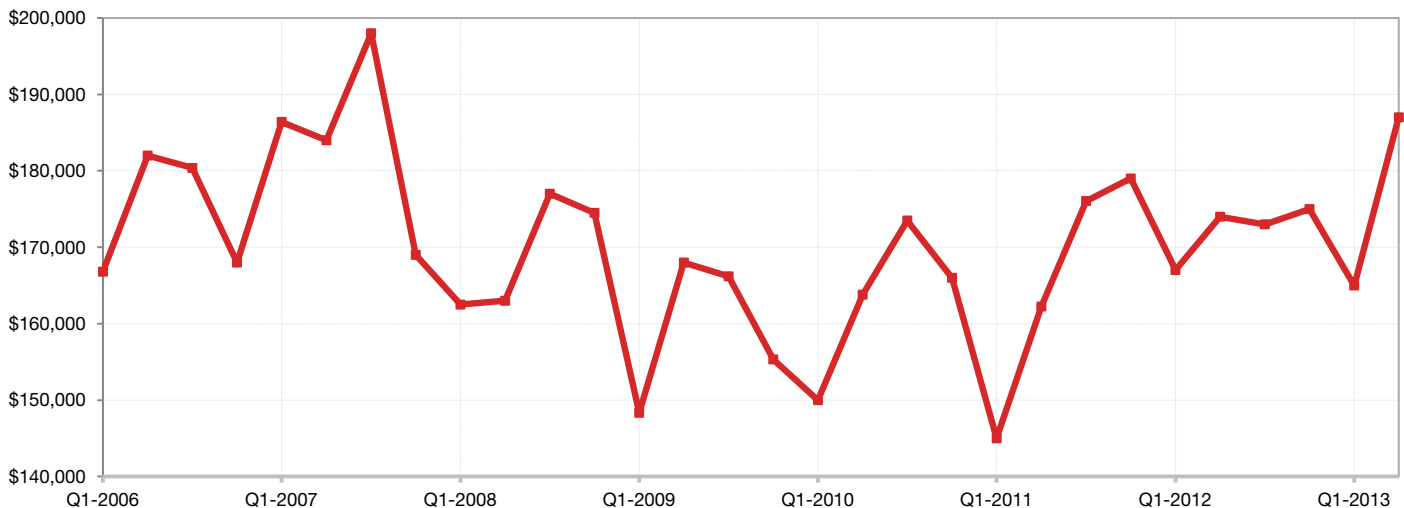
Iredell County

Key Metrics	Q2-2013	1-Yr Chg
Median Sales Price	\$187,000	+ 7.5%
Average Sales Price	\$257,961	+ 2.6%
Pct. of Orig. Price Received	92.9%	+ 1.6%
Inventory of Homes for Sale	1,364	- 11.2%
Closed Sales	673	+ 32.0%
Months Supply	7.3	- 26.3%
List to Close	149	- 1.1%
Days on Market	112	- 3.3%
Cumulative Days on Market	127	- 8.1%

Market Activity



Historical Median Sales Price for Iredell County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

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Iredell County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg	
27013	\$91,950	↑ + 162.7%		97.0%	↓ - 5.8%		340	↑ + 1787.0%		3	↑ + 200.0%	
27020	\$285,000	→ 0.0%		81.4%	→ 0.0%		89	→ 0.0%		1	→ 0.0%	
28010	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28115	\$187,495	↑ + 10.5%		94.5%	↑ + 1.1%		86	↓ - 15.6%		180	↑ + 34.3%	
28117	\$325,000	↑ + 20.4%		94.7%	↑ + 2.5%		109	↓ - 2.6%		255	↑ + 29.4%	
28123	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28125	\$114,803	↓ - 0.9%		98.2%	↑ + 85.5%		30	↓ - 90.3%		3	↑ + 200.0%	
28166	\$131,500	↓ - 22.6%		92.1%	↑ + 1.3%		111	↓ - 16.4%		31	↑ + 29.2%	
28625	\$125,000	↓ - 3.8%		91.0%	↑ + 2.2%		121	↓ - 13.3%		90	↑ + 25.0%	
28634	\$70,650	↑ + 135.5%		76.7%	↓ - 20.8%		169	↑ + 463.9%		6	↑ + 500.0%	
28636	\$51,001	↓ - 52.1%		98.1%	↑ + 8.2%		46	↓ - 74.1%		2	↑ + 100.0%	
28660	\$98,500	↑ + 1.5%		93.6%	↑ + 6.0%		120	↓ - 41.8%		7	↑ + 600.0%	
28677	\$105,000	↑ + 28.5%		86.9%	↓ - 0.8%		160	↑ + 26.6%		85	↑ + 19.7%	
28687	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28688	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28689	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28699	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	

Marketwatch Report

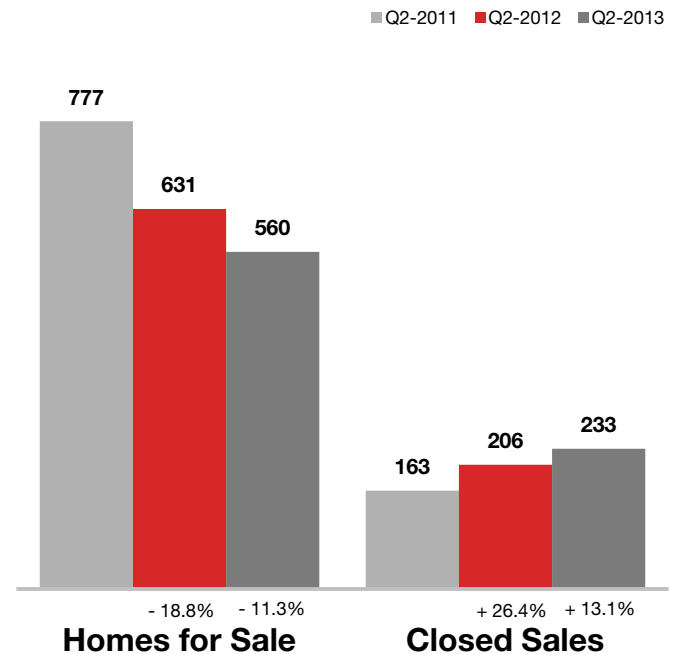
Q2-2013



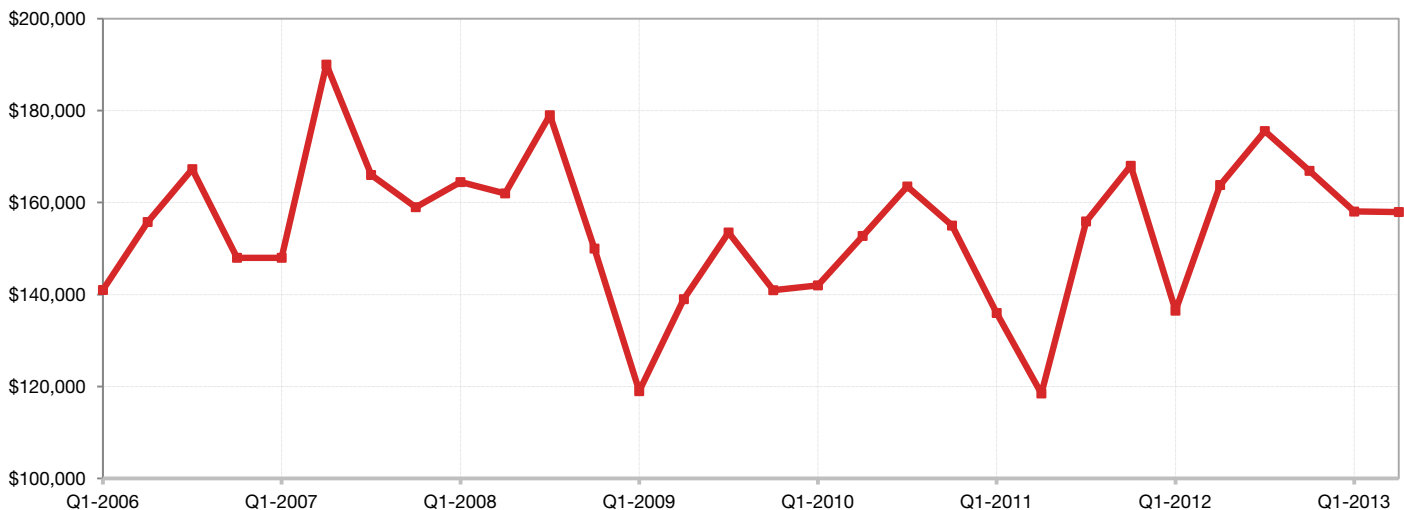
Lincoln County

Key Metrics	Q2-2013	1-Yr Chg
Median Sales Price	\$157,950	- 3.6%
Average Sales Price	\$194,996	- 17.6%
Pct. of Orig. Price Received	91.6%	+ 1.9%
Inventory of Homes for Sale	560	- 11.3%
Closed Sales	233	+ 13.1%
Months Supply	8.0	- 18.9%
List to Close	159	- 2.8%
Days on Market	111	- 13.7%
Cumulative Days on Market	138	- 23.7%

Market Activity



Historical Median Sales Price for Lincoln County



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Marketwatch Report

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Lincoln County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg	
28006	\$15,000	↓ - 84.2%		0.0%	↓ - 100.0%		147	↓ - 36.6%		1	→ 0.0%	
28021	\$80,750	↓ - 35.1%		80.5%	↓ - 4.2%		385	↑ + 22.0%		2	↓ - 50.0%	
28033	\$181,500	↑ + 41.9%		89.3%	↓ - 7.1%		137	↑ + 95.7%		3	→ 0.0%	
28037	\$259,750	↓ - 10.3%		93.5%	↑ + 1.6%		113	↓ - 8.7%		86	↑ + 2.4%	
28080	\$119,982	↑ + 17.5%		91.4%	↑ + 3.7%		67	↓ - 53.5%		19	↑ + 11.8%	
28090	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28092	\$110,000	↑ + 2.8%		89.6%	↑ + 3.5%		120	↓ - 5.3%		83	↑ + 20.3%	
28093	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28164	\$250,600	↑ + 13.9%		94.3%	↓ - 3.2%		83	↓ - 20.3%		14	↑ + 7.7%	
28168	\$85,000	↓ - 26.1%		88.5%	→ - 0.1%		96	↓ - 17.5%		13	↑ + 44.4%	
28673	\$425,000	↑ + 58.0%		96.6%	↑ + 3.4%		43	↑ + 8.9%		1	↓ - 50.0%	

Marketwatch Report

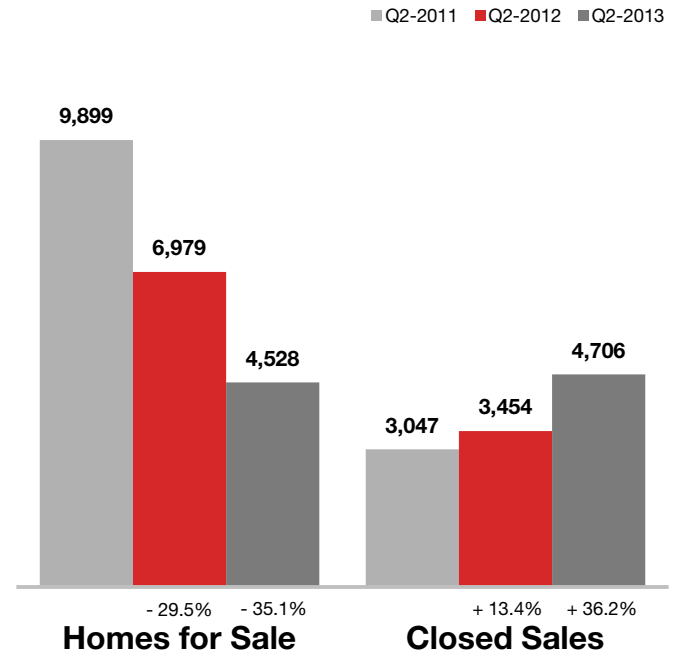
Q2-2013



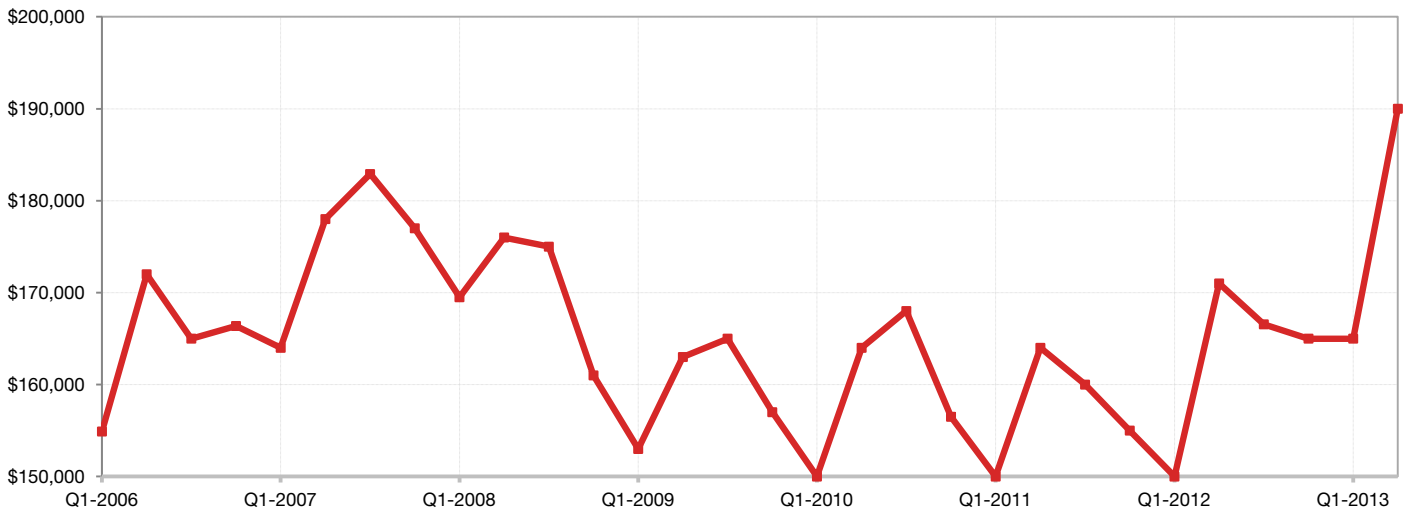
Mecklenburg County

Key Metrics	Q2-2013	1-Yr Chg
Median Sales Price	\$190,000	+ 11.1%
Average Sales Price	\$259,067	+ 8.7%
Pct. of Orig. Price Received	95.9%	+ 2.9%
Inventory of Homes for Sale	4,528	- 35.1%
Closed Sales	4,706	+ 36.2%
Months Supply	3.4	- 49.8%
List to Close	124	- 11.6%
Days on Market	85	- 19.9%
Cumulative Days on Market	99	- 29.5%

Market Activity



Historical Median Sales Price for Mecklenburg County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q2-2013



Charlotte Regional Realtor[®] Association

Mecklenburg County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg	
28031	\$231,500	↑ + 7.7%		94.9%	↑ + 1.7%		105	↓ - 5.7%		225	↑ + 49.0%	
28035	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28036	\$327,000	↑ + 12.6%		94.7%	↓ - 1.0%		144	↑ + 20.0%		75	↑ + 27.1%	
28070	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28078	\$238,000	↑ + 3.0%		97.0%	↑ + 1.1%		87	↓ - 10.1%		359	↑ + 37.0%	
28104	\$336,728	↓ - 8.2%		97.8%	↑ + 2.9%		27	↓ - 70.0%		4	→ 0.0%	
28105	\$205,000	↑ + 13.9%		95.9%	↑ + 1.1%		77	↓ - 30.6%		193	↑ + 56.9%	
28106	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28107	\$198,000	↑ + 54.1%		94.3%	↑ + 10.0%		56	↑ + 9.8%		1	→ 0.0%	
28126	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28130	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28134	\$193,000	↓ - 1.0%		97.5%	↑ + 5.2%		100	↓ - 13.3%		49	↑ + 58.1%	
28201	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28202	\$239,950	↑ + 1.7%		95.6%	↑ + 1.9%		101	↓ - 30.8%		90	↑ + 28.6%	
28203	\$300,000	↓ - 10.4%		94.2%	↑ + 1.7%		79	↓ - 24.9%		94	↑ + 59.3%	
28204	\$193,500	↓ - 6.5%		97.5%	↑ + 6.4%		89	↓ - 48.3%		37	↑ + 37.0%	
28205	\$167,250	↑ + 31.7%		95.0%	↑ + 4.7%		75	↓ - 19.7%		189	↑ + 17.4%	
28206	\$172,532	↑ + 81.6%		96.0%	↑ + 0.9%		147	↑ + 27.7%		24	↑ + 60.0%	
28207	\$750,000	↑ + 5.8%		93.8%	↑ + 4.4%		87	↓ - 29.8%		88	↑ + 41.9%	
28208	\$51,250	↑ + 22.0%		89.8%	↓ - 2.6%		77	↓ - 19.1%		80	↑ + 15.9%	
28209	\$247,000	↑ + 8.3%		95.0%	↑ + 4.5%		78	↓ - 23.2%		164	↑ + 80.2%	
28210	\$222,250	↑ + 3.4%		94.4%	↑ + 2.1%		87	↓ - 26.8%		259	↑ + 44.7%	
28211	\$385,000	↑ + 10.0%		95.5%	↑ + 4.0%		84	↓ - 34.3%		169	↑ + 23.4%	
28212	\$99,875	↑ + 81.6%		97.4%	↑ + 6.1%		82	↑ + 18.9%		86	↑ + 26.5%	
28213	\$115,103	↑ + 28.0%		94.3%	↓ - 1.1%		85	↑ + 2.1%		132	↑ + 55.3%	
28214	\$125,300	↑ + 20.1%		96.5%	↑ + 4.2%		77	↓ - 28.4%		185	↑ + 29.4%	
28215	\$108,100	↑ + 35.1%		98.2%	↑ + 8.0%		74	↓ - 14.0%		155	↑ + 4.7%	
28216	\$107,000	↑ + 43.4%		97.6%	↑ + 5.2%		81	↓ - 16.7%		158	↑ + 3.9%	
28217	\$65,000	↑ + 25.9%		92.5%	↑ + 4.6%		115	↑ + 91.5%		40	↑ + 53.8%	
28218	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28219	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28220	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28221	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28222	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28223	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28224	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28226	\$310,000	↑ + 3.7%		95.0%	↑ + 1.4%		98	↓ - 20.7%		229	↑ + 39.6%	
28227	\$126,500	↑ + 12.0%		95.1%	↑ + 4.4%		102	↓ - 3.8%		183	↑ + 18.8%	
28228	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28229	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28230	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28231	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28232	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	

Marketwatch Report

Q2-2013



Charlotte Regional Realtor[®] Association

Mecklenburg County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg
28233	\$0	→	0.0%	→	0	→	0	→
28234	\$0	→	0.0%	→	0	→	0	→
28235	\$0	→	0.0%	→	0	→	0	→
28236	\$0	→	0.0%	→	0	→	0	→
28237	\$0	→	0.0%	→	0	→	0	→
28241	\$0	→	0.0%	→	0	→	0	→
28242	\$0	→	0.0%	→	0	→	0	→
28243	\$0	→	0.0%	→	0	→	0	→
28244	\$0	→	0.0%	→	0	→	0	→
28246	\$0	→	0.0%	→	0	→	0	→
28247	\$0	→	0.0%	→	0	→	0	→
28250	\$0	→	0.0%	→	0	→	0	→
28253	\$0	→	0.0%	→	0	→	0	→
28254	\$0	→	0.0%	→	0	→	0	→
28255	\$0	→	0.0%	→	0	→	0	→
28256	\$0	→	0.0%	→	0	→	0	→
28258	\$0	→	0.0%	→	0	→	0	→
28260	\$0	→	0.0%	→	0	→	0	→
28262	\$120,000	↑ + 2.8%	97.7%	↑ + 6.2%	62	↓ - 26.1%	87	↑ + 50.0%
28263	\$0	→	0.0%	→	0	→	0	→
28265	\$0	→	0.0%	→	0	→	0	→
28266	\$0	→	0.0%	→	0	→	0	→
28269	\$143,000	↑ + 10.0%	95.6%	↑ + 1.9%	91	↓ - 2.6%	369	↑ + 41.9%
28270	\$273,000	↓ - 1.7%	96.2%	↑ + 2.5%	82	↓ - 27.5%	205	↑ + 40.4%
28271	\$0	→	0.0%	→	0	→	0	→
28272	\$0	→	0.0%	→	0	→	0	→
28273	\$143,633	↑ + 15.4%	98.3%	↑ + 4.4%	71	↓ - 25.3%	134	↑ + 39.6%
28274	\$0	→	0.0%	→	0	→	0	→
28275	\$0	→	0.0%	→	0	→	0	→
28277	\$259,900	↓ - 9.1%	97.0%	↑ + 2.5%	65	↓ - 39.6%	453	↑ + 36.4%
28278	\$207,450	↑ + 25.0%	96.5%	↑ + 2.7%	76	↓ - 38.1%	188	↑ + 60.7%
28280	\$0	→	0.0%	→	0	→	0	→
28281	\$0	→	0.0%	→	0	→	0	→
28282	\$0	→	0.0%	→	0	→	0	→
28284	\$0	→	0.0%	→	0	→	0	→
28285	\$0	→	0.0%	→	0	→	0	→
28287	\$0	→	0.0%	→	0	→	0	→
28288	\$0	→	0.0%	→	0	→	0	→
28289	\$0	→	0.0%	→	0	→	0	→
28290	\$0	→	0.0%	→	0	→	0	→
28296	\$0	→	0.0%	→	0	→	0	→
28297	\$0	→	0.0%	→	0	→	0	→
28299	\$0	→	0.0%	→	0	→	0	→

Marketwatch Report

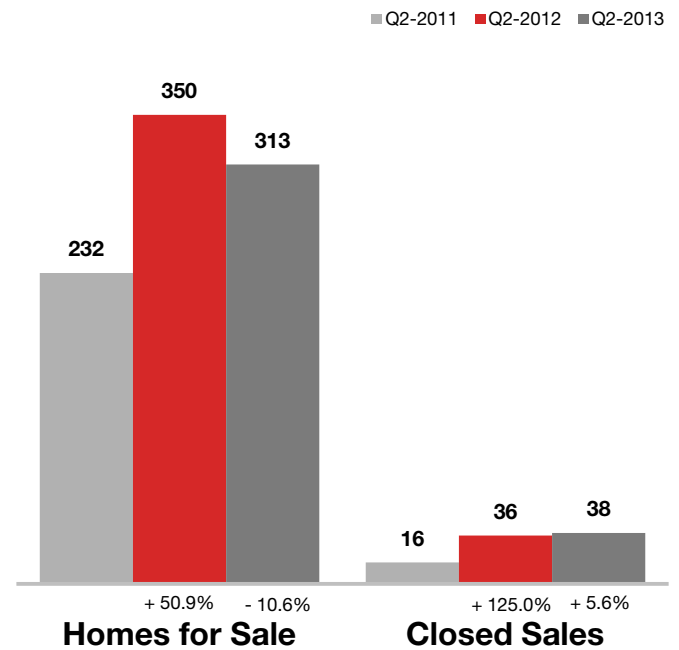
Q2-2013



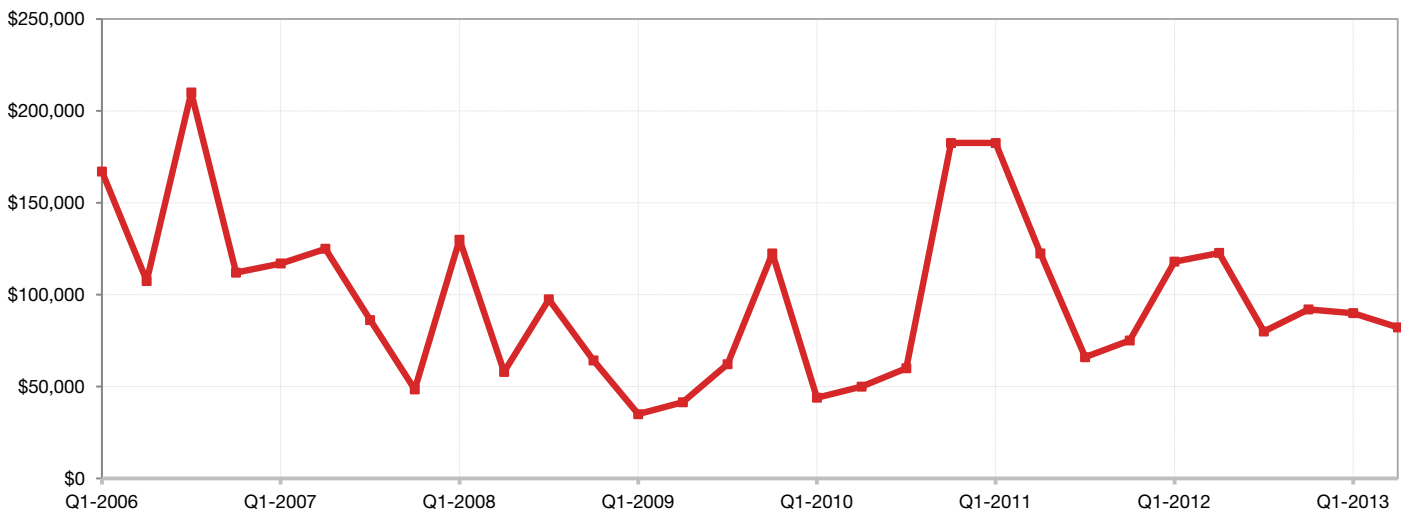
Montgomery County

Key Metrics	Q2-2013	1-Yr Chg
Median Sales Price	\$82,225	- 33.0%
Average Sales Price	\$172,111	- 9.1%
Pct. of Orig. Price Received	80.1%	- 5.5%
Inventory of Homes for Sale	313	- 10.6%
Closed Sales	38	+ 5.6%
Months Supply	25.9	- 19.2%
List to Close	347	+ 31.3%
Days on Market	225	+ 27.2%
Cumulative Days on Market	231	+ 34.3%

Market Activity



Historical Median Sales Price for Montgomery County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q2-2013



Montgomery County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg	Q2-2013	1-Yr Chg
27209	\$90,000	→ 0.0%	90.5%	→ 0.0%	8	→ 0.0%	1	→ 0.0%
27229	\$61,000	→ 0.0%	75.1%	→ 0.0%	143	→ 0.0%	3	→ 0.0%
27247	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
27281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27306	\$152,500	↑ +69.4%	84.9%	↓ -2.0%	267	↑ +115.6%	15	↓ -11.8%
27341	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27356	\$197,000	↑ +415.7%	98.5%	↑ +68.2%	228	↑ +1100.0%	1	→ 0.0%
27371	\$66,250	↓ -42.6%	83.1%	↓ -0.3%	97	↓ -63.9%	6	↑ +100.0%
28127	\$61,345	↓ -77.4%	71.8%	↓ -14.7%	273	↑ +6.2%	12	↓ -14.3%

Marketwatch Report

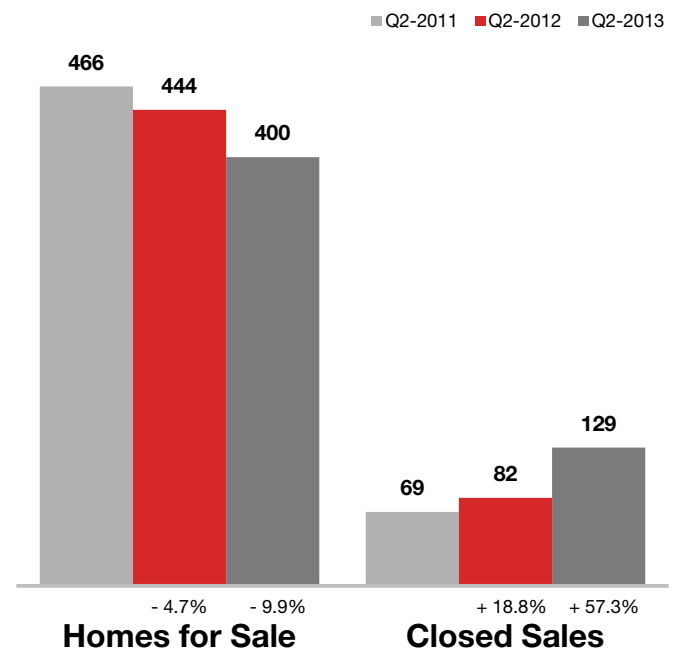
Q2-2013



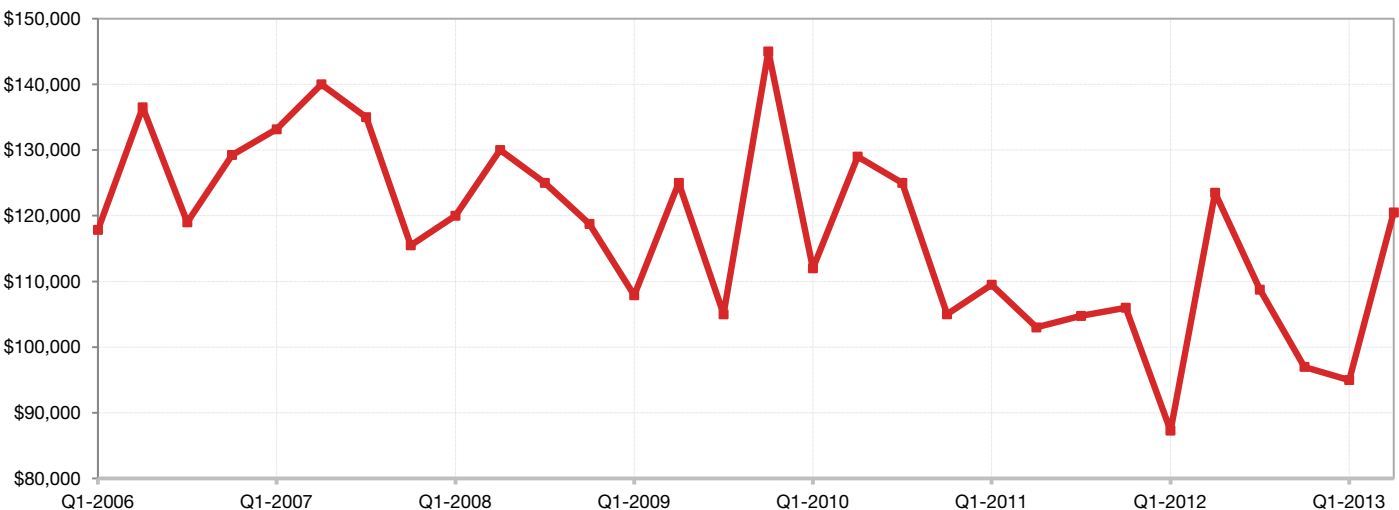
Stanly County

Key Metrics	Q2-2013	1-Yr Chg
Median Sales Price	\$120,500	- 2.4%
Average Sales Price	\$138,083	- 6.1%
Pct. of Orig. Price Received	88.1%	+ 1.1%
Inventory of Homes for Sale	400	- 9.9%
Closed Sales	129	+ 57.3%
Months Supply	11.8	- 32.7%
List to Close	201	+ 14.6%
Days on Market	149	+ 16.4%
Cumulative Days on Market	166	+ 16.6%

Market Activity



Historical Median Sales Price for Stanly County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q2-2013



Stanly County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg	
28001	\$114,000	↑ + 20.0%		85.7%	↓ - 1.5%		150	↑ + 24.8%		62	↑ + 37.8%	
28002	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28009	\$27,500	↓ - 55.1%		97.2%	↑ + 10.9%		16	↓ - 54.3%		3	↑ + 200.0%	
28071	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28097	\$152,250	↑ + 9.5%		91.7%	↑ + 6.1%		151	↓ - 1.1%		16	↑ + 60.0%	
28107	\$75,000	→ 0.0%		93.9%	→ 0.0%		77	→ 0.0%		1	→ 0.0%	
28109	\$0	↓ - 100.0%		0.0%	↓ - 100.0%		0	↓ - 100.0%		0	↓ - 100.0%	
28124	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28127	\$77,000	→ 0.0%		85.0%	→ 0.0%		125	→ 0.0%		7	→ 0.0%	
28128	\$142,500	↓ - 40.0%		90.1%	↓ - 0.2%		156	↑ + 6.4%		18	↑ + 80.0%	
28129	\$157,200	↑ + 27.8%		91.5%	↑ + 4.2%		139	↑ + 12.9%		8	↑ + 60.0%	
28137	\$68,750	↓ - 36.2%		85.4%	↓ - 6.4%		390	↑ + 164.1%		2	→ 0.0%	
28163	\$115,700	↓ - 27.7%		89.5%	↑ + 7.9%		154	↑ + 43.7%		12	↑ + 50.0%	

Marketwatch Report

Q2-2013



Union County

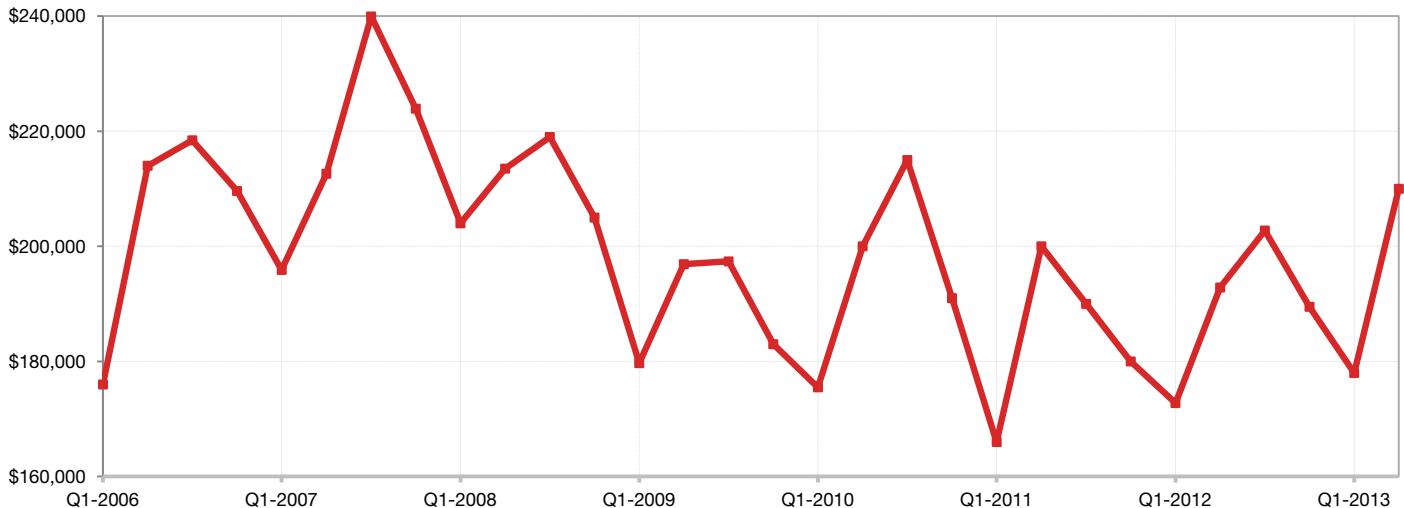
ZIP codes may overlap counties. Figures apply to this county only.

Key Metrics	Q2-2013	1-Yr Chg
Median Sales Price	\$210,000	+ 8.9%
Average Sales Price	\$260,839	+ 3.1%
Pct. of Orig. Price Received	95.4%	+ 2.3%
Inventory of Homes for Sale	1,184	- 33.0%
Closed Sales	989	+ 40.9%
Months Supply	4.0	- 49.9%
List to Close	135	- 6.4%
Days on Market	96	- 8.4%
Cumulative Days on Market	108	- 23.2%

Market Activity



Historical Median Sales Price for Union County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q2-2013



Union County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg		Q2-2013	1-Yr Chg	
28079	\$180,000	↑ + 13.2%		97.1%	↑ + 4.1%		89	↓ - 18.3%		179	↑ + 27.9%	
28103	\$87,110	↓ - 17.0%		87.4%	↓ - 0.8%		142	↓ - 16.7%		22	↑ + 37.5%	
28104	\$278,500	↑ + 0.2%		96.1%	↑ + 1.8%		96	↓ - 3.8%		165	↑ + 36.4%	
28105	\$348,250	→ 0.0%		95.6%	→ 0.0%		46	→ 0.0%		2	→ 0.0%	
28108	\$64,700	→ 0.0%		86.3%	→ 0.0%		4	→ 0.0%		1	→ 0.0%	
28110	\$145,000	↑ + 12.4%		95.3%	↑ + 2.3%		104	↑ + 11.2%		167	↑ + 45.2%	
28111	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28112	\$118,500	↑ + 18.5%		90.2%	↑ + 3.2%		113	↑ + 16.3%		97	↑ + 49.2%	
28133	\$0	↓ - 100.0%		0.0%	↓ - 100.0%		0	↓ - 100.0%		0	↓ - 100.0%	
28173	\$326,500	↑ + 0.5%		96.3%	↑ + 2.0%		89	↓ - 19.8%		331	↑ + 41.5%	
28174	\$93,900	↓ - 12.2%		93.9%	↓ - 5.2%		69	↑ + 120.6%		19	↑ + 111.1%	

Marketwatch Report

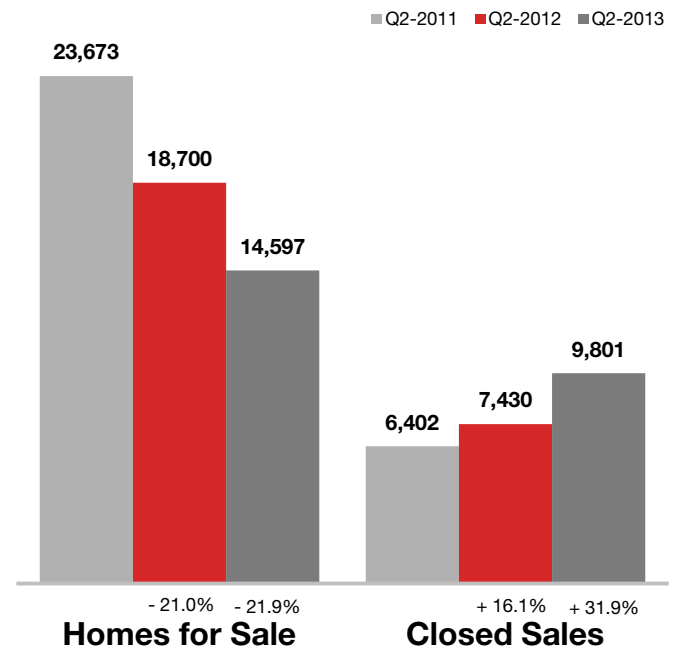
Q2-2013



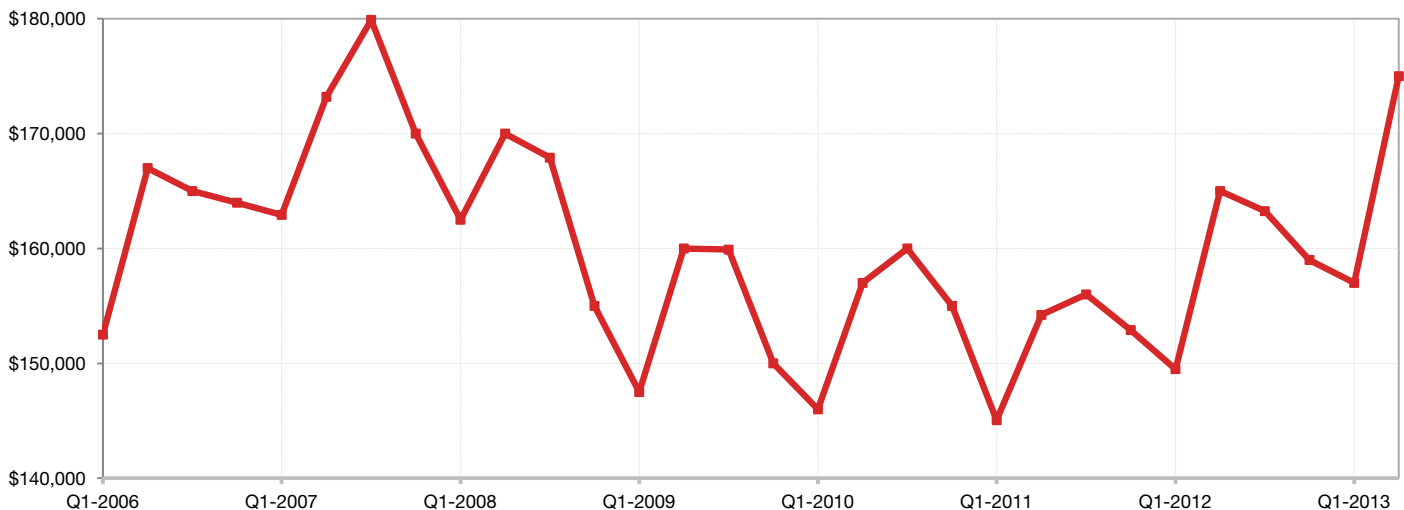
Entire CarolinaMLS Area

Key Metrics	Q2-2013	1-Yr Chg
Median Sales Price	\$175,000	+ 6.1%
Average Sales Price	\$230,592	+ 4.6%
Pct. of Orig. Price Received	94.4%	+ 2.3%
Inventory of Homes for Sale	14,597	- 21.9%
Closed Sales	9,801	+ 31.9%
Months Supply	5.1	- 38.4%
List to Close	137	- 9.0%
Days on Market	97	- 13.3%
Cumulative Days on Market	112	- 20.8%

Market Activity



Historical Median Sales Price for Entire CarolinaMLS Area



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.