Q4-2016

A Free Research Tool from the Charlotte Regional REALTOR® Association and CarolinaMLS



Counties

All Counties Overview	2
Alexander County, NC	3
Anson County, NC	5
Cabarrus County, NC	7
Gaston County, NC	9
Iredell County, NC	11
Lincoln County, NC	13
Mecklenburg County, NC	15
Montgomery County, NC	18
Stanly County, NC	20
Union County, NC	22
Chester County, SC	24
Chesterfield County, SC	26
Fairfield County, SC	28
Kershaw County, SC	30
Lancaster County, SC	32
Union County, SC	34
York County, SC	36
Entire CarolinaMLS Area	38

Q4-2016



All Counties Overview

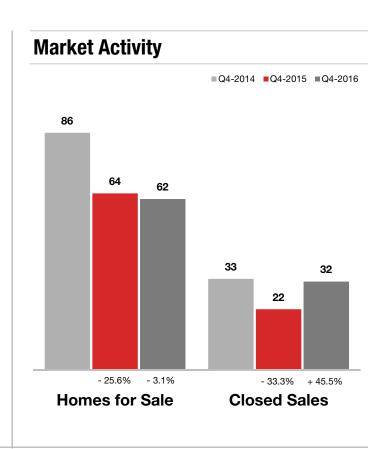
	Median Sales Price		Pct. of Orig.	Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2016		1-Yr Chg	Q4-2016	1	-Yr Chg	Q4-2016		1-Yr Chg	Q4-2016		1-Yr Chg
Alexander County, NC	\$138,700	Î	+ 16.1%	94.2%	Î	+ 1.1%	60	1	- 49.4%	32	1	+ 45.5%
Anson County, NC	\$87,000	Î	+ 148.6%	87.2%	Î	+ 7.5%	231	Ŷ	+ 67.6%	30	₽	- 6.3%
Cabarrus County, NC	\$193,000	Î	+ 7.2%	96.4%	Î	+ 1.3%	43	1	- 22.7%	790	Î	+ 5.9%
Gaston County, NC	\$153,000	Î	+ 11.3%	95.7%	Î	+ 2.4%	58	1	- 22.4%	747	Î	+ 13.4%
Iredell County, NC	\$214,435	Î	+ 2.6%	94.9%	Î	+ 2.3%	66	1	- 17.6%	710	Î	+ 17.2%
Lincoln County, NC	\$250,000	Î	+ 28.2%	95.2%	Î	+ 1.0%	63	1	- 16.2%	340	Î	+ 53.2%
Mecklenburg County, NC	\$218,525	Î	+ 9.3%	96.9%	Î	+ 0.9%	39	₽	- 17.2%	4,494	Î	+ 9.1%
Montgomery County, NC	\$132,450	1	- 28.4%	86.9%	r	+ 4.6%	182	1	- 35.1%	38	₽	- 22.4%
Stanly County, NC	\$140,000	1	+ 2.2%	92.8%	r	+ 2.9%	97	1	- 10.1%	131	1	+ 0.8%
Union County, NC	\$267,000	1	+ 11.7%	96.9%	r	+ 1.3%	51	1	- 18.3%	963	1	+ 14.5%
Chester County, SC	\$85,000	1	+ 6.3%	94.8%	Î	+ 1.9%	76	1	- 20.6%	25	1	+ 127.3%
Chesterfield County, SC	\$81,250	₽	- 25.5%	83.5%	₽	- 6.5%	94	1	- 52.3%	8	₽	- 38.5%
Fairfield County, SC	\$6,000	₽	- 82.8%	60.0%	₽	- 40.0%	39	1	- 33.9%	1	\Rightarrow	0.0%
Kershaw County, SC	\$168,500	1	- 55.4%	94.0%	Î	+ 8.4%	58	1	- 63.2%	2	⇒	0.0%
Lancaster County, SC	\$253,000	1	- 0.8%	96.6%	Ŷ	+ 0.5%	55	1	- 24.0%	310	Î	+ 3.3%
Union County, SC	\$0			0.0%			0			0		
York County, SC	\$234,000	1	+ 8.8%	96.1%	Î	+ 0.2%	53	1	- 9.8%	1,038	1	+ 14.6%
Entire CarolinaMLS Area	\$211,000	Î	+ 10.6%	96.4%	Ŷ	+ 1.3%	48	1	- 18.1%	8,275	1	+ 11.4%

Q4-2016

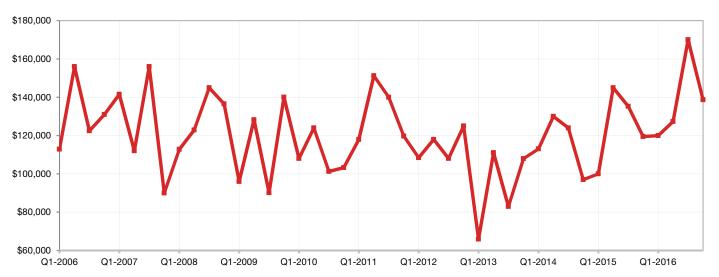


Alexander County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$138,700	+ 16.1%
Avg. Sales Price	\$184,829	+ 35.7%
Pct. of Orig. Price Received	94.2%	+ 1.1%
Inventory of Homes for Sale	62	- 3.1%
Closed Sales	32	+ 45.5%
Months Supply	4.9	- 18.5%
List to Close	124	- 3.7%
Days on Market	60	- 49.4%
Cumulative Days on Market	67	- 43.3%



Historical Median Sales Price for Alexander County, NC



Q4-2016



Alexander County, NC ZIP Codes

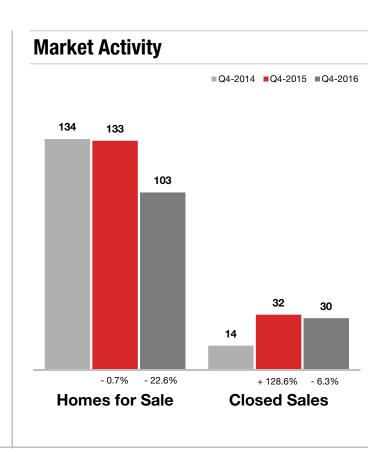
	Median Sales	Price	Pct. of Orig	J. Price Received	Days o	n Market	Closed Sales		
	Q4-2016 1	I-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	
28601	\$292,450	+ 98.9%	96.5%	- 2.2%	25	- 58.8%	4	+ 100.0%	
28636	\$108,500	+ 55.2%	97.2%	+ 1.8%	41 🤻	- 16.9%	4	+ 33.3%	
28678	\$44,638	- 78.8%	74.4%	- 24.1%	163 4	+ 26.8%	1	- 75.0%	
28681	\$139,900 👚	+ 17.1%	94.1%	+ 3.9%	64	- 56.9%	23	+ 91.7%	

Q4-2016

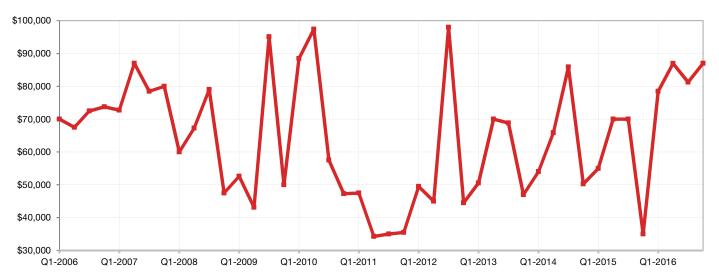


Anson County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$87,000	+ 148.6%
Avg. Sales Price	\$103,478	+ 71.0%
Pct. of Orig. Price Received	87.2%	+ 7.5%
Inventory of Homes for Sale	103	- 22.6%
Closed Sales	30	- 6.3%
Months Supply	9.7	- 32.3%
List to Close	278	+ 44.5%
Days on Market	231	+ 67.6%
Cumulative Days on Market	237	+ 72.1%



Historical Median Sales Price for Anson County, NC



Q4-2016



Anson County, NC ZIP Codes

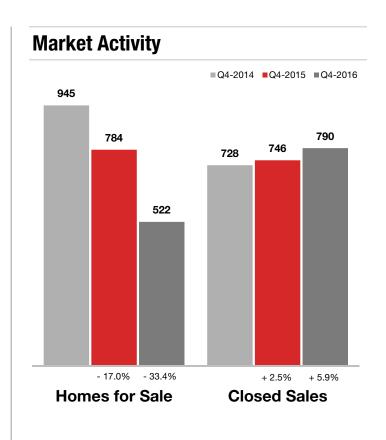
	Median	Sales Price	Pct. of Orig	. Price Received	Days (on Market	Closed Sales		
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	
28007	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
28091	\$48,000	1 + 92.0%	87.3%	+ 17.6%	78	+ 20.6%	2	- 50.0%	
28102	\$0		0.0%		0		0		
28119	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
28133	\$41,500	- 63.9%	95.2%	+ 5.0%	104	+ 152.4%	2	+ 100.0%	
28135	\$127,000	- 24.2%	91.6%	- 0.5%	80	+ 172.7%	5	+ 66.7%	
28170	\$89,000	1 + 122.5%	85.1%	+ 2.7%	293	+ 58.9%	21	+ 5.0%	

Q4-2016

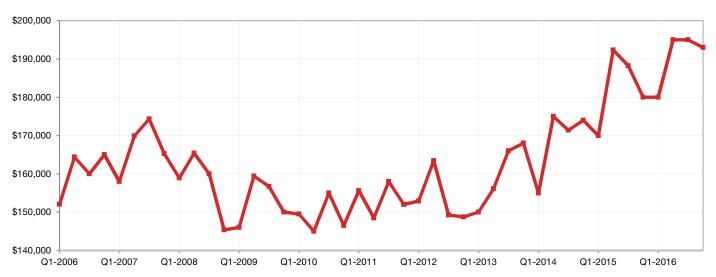


Cabarrus County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$193,000	+ 7.2%
Avg. Sales Price	\$217,047	+ 7.6%
Pct. of Orig. Price Received	96.4%	+ 1.3%
Inventory of Homes for Sale	522	- 33.4%
Closed Sales	790	+ 5.9%
Months Supply	1.8	- 39.8%
List to Close	95	- 15.1%
Days on Market	43	- 22.7%
Cumulative Days on Market	51	- 21.5%



Historical Median Sales Price for Cabarrus County, NC



Q4-2016



Cabarrus County, NC ZIP Codes

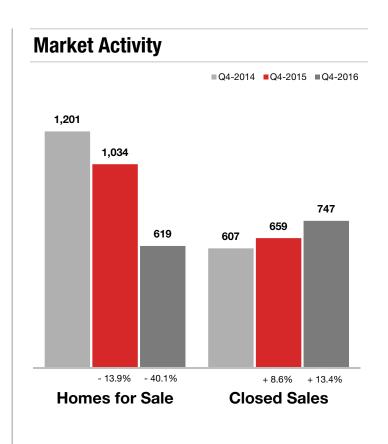
	Median S	Median Sales Price		Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr (Chg	Q4-2016	1	1-Yr Chg	Q4-2016		1-Yr Chg	
28025	\$166,000	+ 8.1%	96.6%	+ 2	.9%	39	1	- 25.8%	221	Î	+ 22.1%	
28026	\$0 ₹	- 100.0%	0.0%	- 10	0.0%	0	1	- 100.0%	0	1	- 100.0%	
28027	\$223,950 1	+ 16.3%	96.9%	+1	.0%	40	1	- 34.3%	240	1	+ 1.7%	
28036	\$275,000 1	+ 16.4%	95.3%	↓ - 1.	.5%	57	1	+ 84.1%	17	1	- 51.4%	
28071	\$362,000 1	+ 18.7%	97.8%	+ 11	1.0%	101	1	- 37.1%	1	1	- 50.0%	
28075	\$277,450	+ 1.3%	96.1%	- 0	.3%	55	1	+ 24.0%	82	1	+ 15.5%	
28081	\$125,000	- 10.2%	94.1%	+ 2	.6%	58	1	- 12.5%	58	1	- 6.5%	
28082	\$0		0.0%			0			0			
28083	\$126,000 1	+ 6.8%	96.5%	+ 0	.9%	43	1	- 27.5%	66	1	+ 3.1%	
28107	\$218,990	- 4.0%	96.6%	↓ - 1.	.1%	43	1	- 46.3%	37	1	+ 37.0%	
28124	\$173,000 1	+ 8.1%	100.9%	+ 12	2.3%	28	₽	- 72.0%	10	4	- 9.1%	
28138	\$254,000 1	+ 58.8%	93.8%	+ 2	.6%	118	1	+ 139.8%	2	1	+ 100.0%	
28215	\$165,250	- 38.7%	96.7%	- 4	.6%	48	1	+ 249.7%	7	4	- 36.4%	

Q4-2016

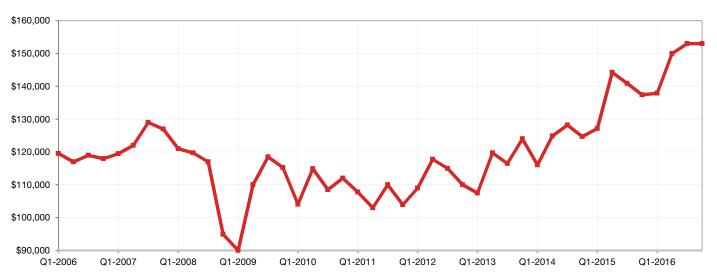


Gaston County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$153,000	+ 11.3%
Avg. Sales Price	\$170,450	+ 11.3%
Pct. of Orig. Price Received	95.7%	+ 2.4%
Inventory of Homes for Sale	619	- 40.1%
Closed Sales	747	+ 13.4%
Months Supply	2.3	- 46.7%
List to Close	116	- 9.4%
Days on Market	58	- 22.4%
Cumulative Days on Market	70	- 24.7%



Historical Median Sales Price for Gaston County, NC



Q4-2016



Gaston County, NC ZIP Codes

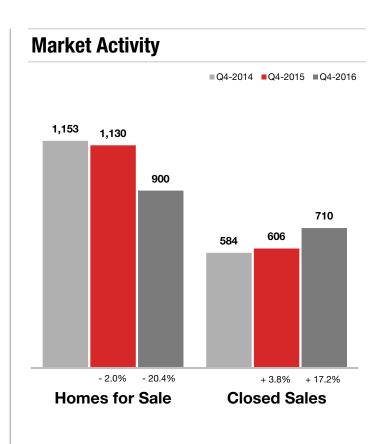
	Median S	ales Price	Pct. of Orio	g. Price	Received	Days	on N	Market	Clo	sed S	Sales
	Q4-2016	1-Yr Chg	Q4-2016	1	-Yr Chg	Q4-2016		1-Yr Chg	Q4-2016		1-Yr Chg
28006	\$0	- 100.0%	0.0%	1	- 100.0%	0	1	- 100.0%	0	1	- 100.0%
28012	\$240,253 1	+ 12.3%	95.8%	1	- 0.3%	73	1	+ 11.0%	85	1	- 8.6%
28016	\$78,550	+ 0.7%	94.6%	1	+ 3.4%	106	1	+ 96.7%	24	1	+ 41.2%
28021	\$90,950	- 9.1%	91.7%	Î	+ 3.9%	67	1	- 25.4%	30	1	+ 11.1%
28032	\$197,950	+ 80.4%	94.8%	1	- 1.4%	81	1	+ 21.6%	14	1	- 12.5%
28033	\$92,444	+ 32.1%	98.3%	1	+ 18.2%	54	1	+ 44.0%	1	1	- 50.0%
28034	\$160,000	+ 14.0%	98.0%	1	+ 1.7%	57	1	- 0.4%	55	1	- 1.8%
28052	\$117,000	+ 21.9%	95.5%	1	+ 5.3%	43	1	- 46.7%	109	1	+ 53.5%
28053	\$0		0.0%			0			0		
28054	\$133,000 1	+ 23.1%	94.9%	1	+ 4.0%	70	1	+ 4.1%	131	1	+ 45.6%
28055	\$0		0.0%			0			0		
28056	\$199,900 1	+ 25.2%	96.1%	1	+ 1.3%	53	1	- 35.7%	145	1	+ 6.6%
28077	\$0 ₹	- 100.0%	0.0%	1	- 100.0%	0	1	- 100.0%	0	1	- 100.0%
28092	\$149,200 1	+ 23.3%	91.9%	1	+ 0.3%	240	1	+ 282.2%	3	1	- 66.7%
28098	\$142,750	+ 9.8%	97.4%	1	+ 2.1%	22	1	- 68.6%	14	1	+ 7.7%
28101	\$275,123	- 4.7%	96.3%	1	- 5.0%	74	1	- 23.3%	4	1	- 33.3%
28120	\$161,000 1	+ 15.0%	95.7%	1	+ 3.0%	39	1	- 48.4%	101	Î	+ 12.2%
28164	\$142,500 1	+ 12.0%	96.6%	1	+ 6.1%	48	1	- 60.1%	27	1	+ 3.8%

Q4-2016

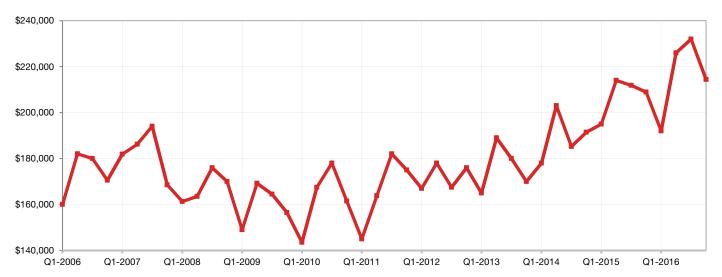


Iredell County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$214,435	+ 2.6%
Avg. Sales Price	\$265,794	+ 1.0%
Pct. of Orig. Price Received	94.9%	+ 2.3%
Inventory of Homes for Sale	900	- 20.4%
Closed Sales	710	+ 17.2%
Months Supply	3.6	- 28.0%
List to Close	118	- 10.5%
Days on Market	66	- 17.6%
Cumulative Days on Market	78	- 18.4%



Historical Median Sales Price for Iredell County, NC



Q4-2016



Iredell County, NC ZIP Codes

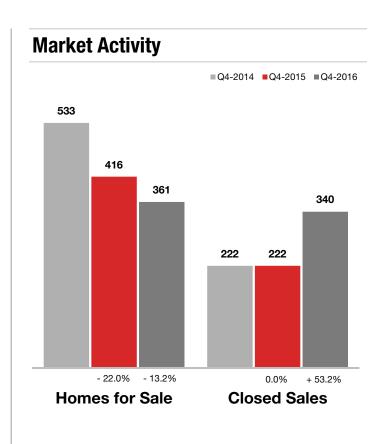
	Median	Sales Price	Pct. of Orig	. Price Receive	I Da	ays on Market	Clo	Closed Sales		
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-201	6 1-Yr Chg	Q4-2016	1-Yr Chg		
27013	\$160,750	- 26.8%	81.0%	- 13.3%	106	- 18.6%	2	- 50.0%		
27020	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%		
28010	\$0		0.0%		0		0			
28115	\$224,079	+ 10.9%	95.5%	+ 1.4%	63	+ 16.2%	188	+ 22.1%		
28117	\$305,000	- 1.9%	95.4%	+ 3.2%	65	- 26.2%	246	+ 18.3%		
28123	\$0		0.0%		0		0			
28125	\$122,500	- 42.6%	95.0%	+ 2.6%	10	- 71.4%	1	- 50.0%		
28166	\$196,000	- 3.0%	96.3%	+ 1.7%	51	+ 26.0%	46	+ 17.9%		
28625	\$145,000	+ 3.6%	93.8%	+ 1.3%	52	- 48.5%	95	→ 0.0%		
28634	\$135,000	+ 172.7%	97.0%	+ 15.8%	51	- 48.2%	7	- 12.5%		
28636	\$0		0.0%		0		0			
28660	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%		
28677	\$157,000	+ 28.2%	93.7%	+ 2.9%	81	- 13.2%	115	+ 33.7%		
28687	\$0		0.0%		0		0			
28688	\$0		0.0%		0		0			
28689	\$242,900	+ 61.9%	61.9%	- 40.6%	532	+ 850.0%	1	→ 0.0%		
28699	\$0		0.0%		0		0			

Q4-2016

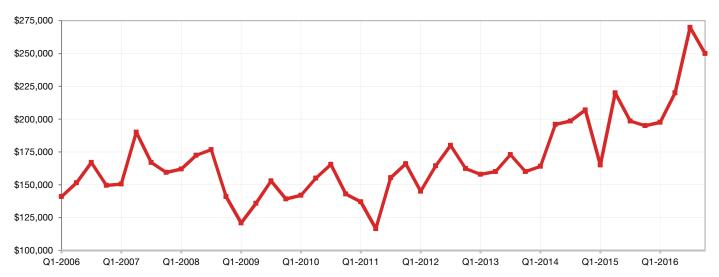


Lincoln County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$250,000	+ 28.2%
Avg. Sales Price	\$285,872	+ 22.5%
Pct. of Orig. Price Received	95.2%	+ 1.0%
Inventory of Homes for Sale	361	- 13.2%
Closed Sales	340	+ 53.2%
Months Supply	3.4	- 29.6%
List to Close	113	- 16.9%
Days on Market	63	- 16.2%
Cumulative Days on Market	79	- 22.5%



Historical Median Sales Price for Lincoln County, NC



Q4-2016



Lincoln County, NC ZIP Codes

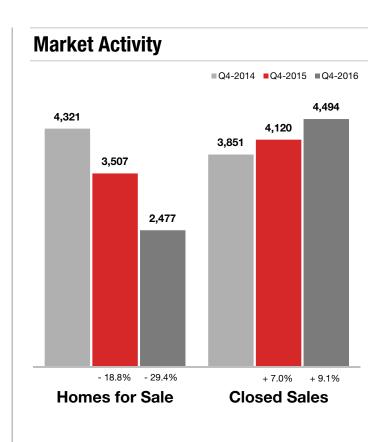
	Median	Median Sales Price		Pct. of Orig. Price Received		on Market	Closed Sales		
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	
28006	\$0		0.0%		0		0		
28021	\$318,000	+ 119.5%	91.1%	- 3.3%	223	- 8.7%	1	- 66.7%	
28033	\$168,000	+ 148.2%	96.0%	+ 9.9%	48	- 13.3%	1	- 66.7%	
28037	\$355,129	+ 27.3%	95.8%	+ 0.8%	67	- 10.3%	164	+ 51.9%	
28080	\$164,500	+ 23.3%	94.6%	- 0.9%	62	1 + 17.2%	20	+ 66.7%	
28090	\$0		0.0%		0		0		
28092	\$158,500	+ 24.9%	94.5%	+ 1.9%	58	- 30.8%	102	+ 50.0%	
28093	\$0		0.0%		0		0		
28164	\$297,500	+ 19.0%	94.3%	- 2.3%	78	+ 56.4%	32	+ 146.2%	
28168	\$111,250	- 0.7%	94.4%	- 0.4%	37	- 30.1%	14	+ 100.0%	
28673	\$0		0.0%		0		0		

Q4-2016

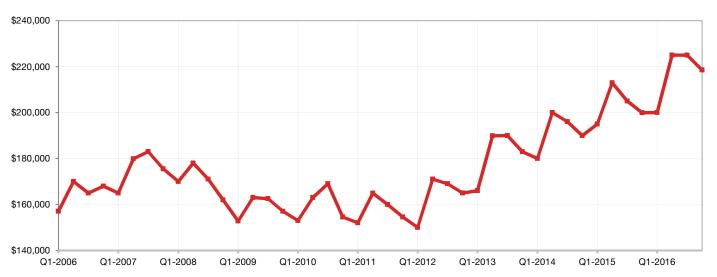


Mecklenburg County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$218,525	+ 9.3%
Avg. Sales Price	\$278,668	+ 7.5%
Pct. of Orig. Price Received	96.9%	+ 0.9%
Inventory of Homes for Sale	2,477	- 29.4%
Closed Sales	4,494	+ 9.1%
Months Supply	1.5	- 34.5%
List to Close	94	- 8.9%
Days on Market	39	- 17.2%
Cumulative Days on Market	48	- 13.1%



Historical Median Sales Price for Mecklenburg County, NC



Q4-2016



Mecklenburg County, NC ZIP Codes

	Mediar	ı Sale	s Price	Pct. of Ori	g. Pric	e Received	Day	s on N	/larket	Clo	sed S	ales
	Q4-2016		1-Yr Chg	Q4-2016		1-Yr Chg	Q4-2016		1-Yr Chg	Q4-2016		1-Yr Chg
28031	\$259,750	1	- 0.9%	95.5%	1	- 0.5%	59	1	+ 4.5%	206	Î	+ 9.0%
28035	\$0			0.0%			0			0		
28036	\$330,000	1	+ 3.1%	95.7%	1	+ 0.1%	75	1	+ 5.8%	77	1	+ 5.5%
28070	\$0			0.0%			0			0		
28078	\$280,412	1	+ 7.4%	96.9%	1	+ 1.0%	47	1	- 14.3%	365	1	+ 24.69
28104	\$359,000	1	+ 3.9%	93.9%	1	- 6.8%	123	1	+ 318.8%	4	1	- 42.99
28105	\$241,750	1	+ 12.4%	96.7%	1	+ 1.0%	32	1	- 18.3%	148	1	- 12.49
28106	\$0			0.0%			0			0		
28107	\$397,000			93.4%			49			1		
28126	\$0			0.0%			0			0		
28130	\$0			0.0%			0			0		
28134	\$226,500	1	+ 1.0%	97.4%	1	- 0.2%	28	₽	- 20.7%	56	1	- 21.19
28201	\$0			0.0%			0			0		
28202	\$295,000	1	+ 20.4%	97.0%	1	+ 1.9%	66	Ţ	- 16.8%	62	1	- 17.39
28203	\$382.500	Ť	+ 16.6%	96.9%	Ť	+ 1.7%	52	į	- 8.9%	81	Ť	+ 17.49
28204	\$440,000	•	+ 44.3%	97.5%	Ť	+ 1.1%	48	į	- 1.2%	32	į	- 17.99
28205	\$225,000	•	+ 4.7%	97.1%	Ť	+ 0.9%	27	į	- 24.3%	183	į	- 5.2%
28206	\$142,250	•	+ 19.1%	96.7%	Ť	+ 1.4%	34	į	- 5.2%	24	Ť	+ 9.1%
28207	\$710,000	Ť	+ 18.8%	95.6%	•	+ 0.9%	42	Ť	- 29.6%	49	į	- 5.8%
28208	\$148,750	†	+ 31.9%	97.8%	<u>.</u>	+ 0.5%	26	Ť	- 42.3%	114	Ť	- 0.9%
28209	\$291,150	1	+ 0.2%	96.1%	•	+ 0.6%	34	Ť	- 2.7%	116	•	+ 16.09
28210	\$280,000	1	+ 11.5%	95.4%	Ţ	- 0.3%	41	Ť	- 12.0%	187	Ţ	- 7.4%
28211	\$416,500	1	+ 4.1%	94.3%	Ť	- 0.7%	49	Ť	+ 10.9%	116	†	+ 10.59
28212	\$130,375	1	+ 24.2%	97.3%	Ť	+ 0.6%	17	į	- 61.8%	68	Ţ	- 12.89
		Ţ		96.2%	Ţ		29	Ť	- 37.4%		*	
28213	\$142,450	†	- 14.2%		†	- 1.8%		Ţ		139	·	+ 11.29
28214	\$151,000		+ 12.0%	98.2%	1	+ 1.9%	34	Ţ	- 42.2%	245	+	+ 48.59
28215	\$152,000	♣	+ 17.0%	97.9%		+ 1.2%	24	Î	- 26.1%	227	1	+ 62.19
28216	\$139,100		- 2.0%	96.9%	Î	+ 1.5%	43		- 0.4%	194		- 14.59
28217	\$125,000	Î	+ 19.6%	97.9%	₽	- 0.6%	28	1	+ 0.9%	53	Î	+ 55.99
28218	\$0	1	- 100.0%	0.0%	₽.	- 100.0%	0	1	- 100.0%	0	1	- 100.0
28219	\$0			0.0%			0			0		
28220	\$0			0.0%			0			0		
28221	\$0			0.0%			0			0		
28222	\$0			0.0%			0			0		
28223	\$0			0.0%			0			0		
28224	\$0			0.0%			0			0		
28226	\$330,000	T	+ 12.8%	95.4%	Ţ	+ 0.4%	45	- ♣	- 16.2%	155	Î	+ 19.29
28227	\$175,000	1	+ 13.6%	97.1%	1	+ 0.7%	39	4	- 26.9%	219	Ŷ	+ 2.8%
28228	\$0			0.0%			0			0		
28229	\$0			0.0%			0			0		
28230	\$0			0.0%			0			0		
28231	\$0			0.0%			0			0		
28232	\$0			0.0%			0			0		

Q4-2016



Mecklenburg County, NC ZIP Codes

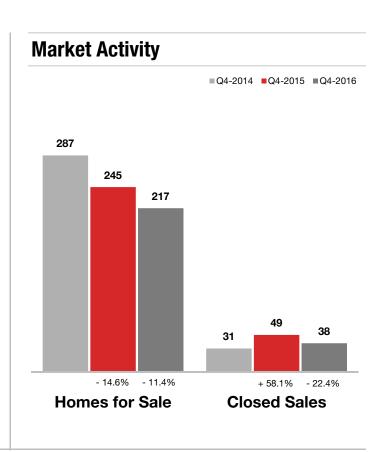
	Median	Sales Price	Pct. of Orig. Price Received		Days	on Market	Closed Sales		
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	
28233	\$0		0.0%		0		0		
28234	\$0		0.0%		0		0		
28235	\$0		0.0%		0		0		
28236	\$0		0.0%		0		0		
28237	\$0		0.0%		0		0		
28241	\$0		0.0%		0		0		
28242	\$0		0.0%		0		0		
28243	\$0		0.0%		0		0		
28244	\$0		0.0%		0		0		
28246	\$0		0.0%		0		0		
28247	\$0		0.0%		0		0		
28250	\$0		0.0%		0		0		
28253	\$0		0.0%		0		0		
28254	\$0		0.0%		0		0		
28255	\$0		0.0%		0		0		
28256	\$0		0.0%		0		0		
28258	\$0		0.0%		0		0		
28260	\$0		0.0%		0		0		
28262	\$173,650	1 + 12.4%	97.2%	+ 1.3%	41	- - 15.9%	84	- 31.1%	
28263	\$0		0.0%		0		0		
28265	\$0		0.0%		0		0		
28266	\$0		0.0%		0		0		
28269	\$178,350	1 + 11.5%	97.8%	+ 2.2%	29	- 31.6%		+ 8.3%	
28270	\$315,700	1 + 14.8%	95.9%	+ 0.6%	45	- 7.6%	147	→ 0.0%	
28271	\$0		0.0%		0		0		
28272	\$0		0.0%		0		0		
28273	\$183,883	1 + 11.4%	99.1%	+ 1.8%	28	- 16.9%	194	+ 29.3%	
28274	\$0		0.0%		0		0		
28275	\$0		0.0%		0		0		
28277		+ 8.3%	97.0%	+ 1.1%	34	- 15.6%		+ 22.19	
28278	\$267,050	- 1.8%	97.8%	+ 0.8%	50	+ 4.2%	223	+ 23.29	
28280	\$0		0.0%		0		0		
28281	\$0		0.0%		0		0		
28282	\$0		0.0%		0		0		
28284	\$0		0.0%		0		0		
28285	\$0		0.0%		0		0		
28287	4-	- 100.0%	0.0%	- 100.0%	0	- 100.0%		- 100.09	
28288	\$0		0.0%		0		0		
28289	\$0		0.0%		0		0		
28290	\$0		0.0%		0		0		
28296	\$0		0.0%		0		0		
28297	\$0		0.0%		0		0		

Q4-2016

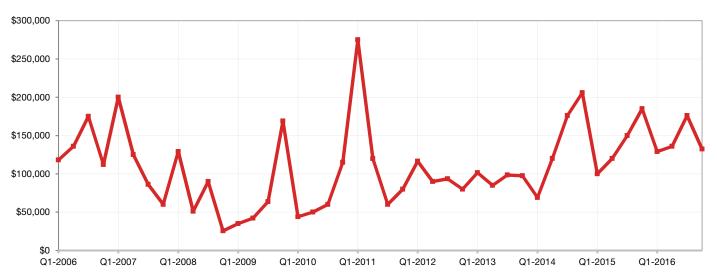


Montgomery County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$132,450	- 28.4%
Avg. Sales Price	\$211,213	- 26.0%
Pct. of Orig. Price Received	86.9%	+ 4.6%
Inventory of Homes for Sale	217	- 11.4%
Closed Sales	38	- 22.4%
Months Supply	14.4	- 4.1%
List to Close	223	- 27.1%
Days on Market	182	- 35.1%
Cumulative Days on Market	247	- 22.9%



Historical Median Sales Price for Montgomery County, NC



Q4-2016



Montgomery County, NC ZIP Codes

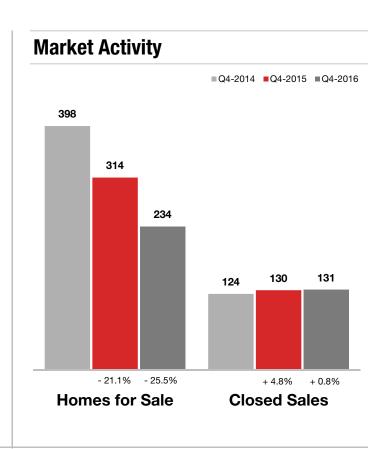
	Mediar	1 Sales Price	Pct. of Orig	Pct. of Orig. Price Received		Days on Market		Closed Sales		
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg		
27209	\$95,000		59.4%		111		1			
27229	\$95,300	- 22.2%	98.2%	+ 0.2%	339	+ 483.6%	2	+ 100.0%		
27247	\$0		0.0%		0		0			
27281	\$0		0.0%		0		0			
27306	\$169,450	- 8.4%	91.0%	1 + 5.9%	185	- 43.1%	14	- 36.4%		
27341	\$0		0.0%		0		0			
27356	\$89,500		100.0%		27		1			
27371	\$93,400	- 20.5%	93.7%	+ 8.3%	80	- 31.4%	5	- 50.0%		
28127	\$69,000	- 76.0%	78.9%	+ 3.3%	208	- 37.3%	13	- 18.8%		

Q4-2016

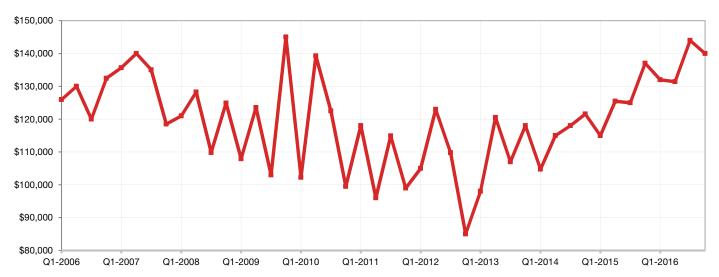


Stanly County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$140,000	+ 2.2%
Avg. Sales Price	\$164,943	+ 9.8%
Pct. of Orig. Price Received	92.8%	+ 2.9%
Inventory of Homes for Sale	234	- 25.5%
Closed Sales	131	+ 0.8%
Months Supply	4.6	- 36.8%
List to Close	139	- 6.2%
Days on Market	97	- 10.1%
Cumulative Days on Market	117	- 8.3%



Historical Median Sales Price for Stanly County, NC



Q4-2016



Stanly County, NC ZIP Codes

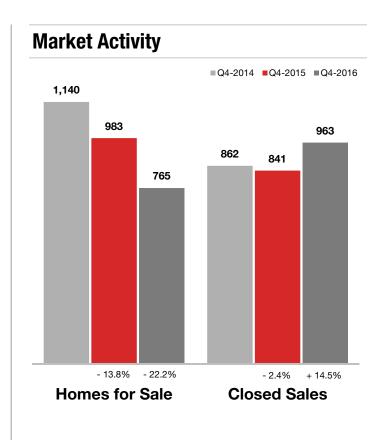
	Median S	Sales Price	Pct. of Orig	. Pric	e Received	Days on Market		Market	Closed Sales		
	Q4-2016	1-Yr Chg	Q4-2016		1-Yr Chg	Q4-2016		1-Yr Chg	Q4-2016		1-Yr Chg
28001	\$113,000	+ 4.4%	92.4%	1	+ 4.4%	71	1	- 36.4%	57	Ţ	- 8.1%
28002	\$80,000		0.0%			126			1		
28009	\$69,625	1 + 80.8%	91.1%	1	+ 8.5%	124	1	- 40.5%	3	1	+ 50.09
28071	\$0		0.0%			0			0		
28097	\$192,320	+ 1.2%	98.2%	1	+ 3.6%	81	1	+ 9.3%	13	Ţ	- 23.5%
28107	\$0		0.0%			0			0		
28109	\$80,000		64.1%			154			1		
28124	\$246,000	- 6.3%	94.9%	1	- 2.4%	99	1	+ 156.3%	3	1	+ 50.09
28127	\$145,000	- 9.4%	89.7%	1	- 1.3%	98	1	+ 51.9%	9	1	- 25.0%
28128	\$260,500	1 + 15.8%	89.3%	1	+ 1.2%	200	1	- 8.9%	20	1	+ 81.89
28129	\$175,500	1 + 28.6%	95.4%	1	+ 3.6%	58	1	- 16.3%	13	1	- 13.39
28137	\$101,075		93.5%			405			2		
28163	\$165,000	+ 21.5%	97.2%	1	+ 6.9%	27	1	- 81.0%	9	1	+ 12.59

Q4-2016

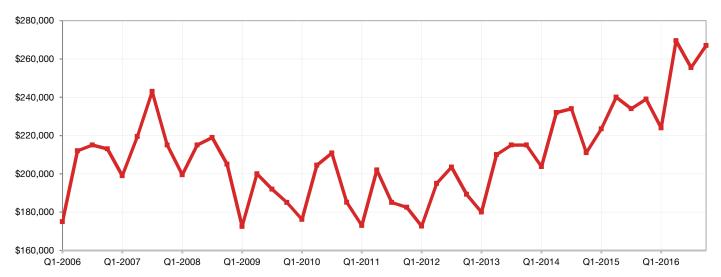


Union County, NC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$267,000	+ 11.7%
Avg. Sales Price	\$323,381	+ 12.8%
Pct. of Orig. Price Received	96.9%	+ 1.3%
Inventory of Homes for Sale	765	- 22.2%
Closed Sales	963	+ 14.5%
Months Supply	2.2	- 30.4%
List to Close	111	- 6.0%
Days on Market	51	- 18.3%
Cumulative Days on Market	62	- 17.2%



Historical Median Sales Price for Union County, NC



Q4-2016



Union County, NC ZIP Codes

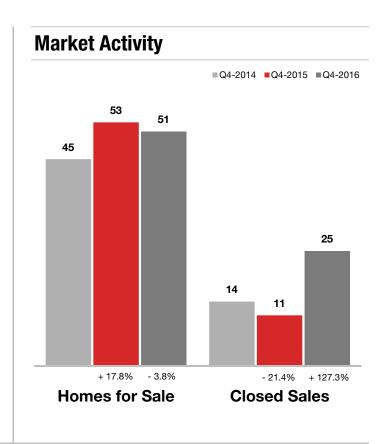
	Median Sales Price		Pct. of Orig	Pct. of Orig. Price Received		Days on Market		sed Sales
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
28079	\$252,750	+ 13.6%	97.8%	+ 1.3%	44	- 3.8%	204	+ 4.6%
28103	\$149,500 1	+ 45.9%	95.3%	+ 10.5%	45	- 67.1%	11	+ 10.0%
28104	\$364,999 1	+ 19.2%	97.0%	- 0.4%	71	+ 18.5%	141	+ 13.3%
28108	\$0		0.0%		0		0	
28110	\$186,000 1	+ 13.4%	97.1%	+ 2.3%	35	- 48.6%	187	+ 13.3%
28111	\$0		0.0%		0		0	
28112	\$149,250 1	+ 3.6%	96.4%	+ 1.0%	52	- 22.8%	82	+ 13.9%
28173	\$392,000 1	+ 9.2%	96.4%	+ 1.0%	58	- 10.1%	318	+ 26.7%
28174	\$149,700 1	+ 10.9%	95.5%	+ 2.7%	61	- 20.2%	16	- 30.4%

Q4-2016

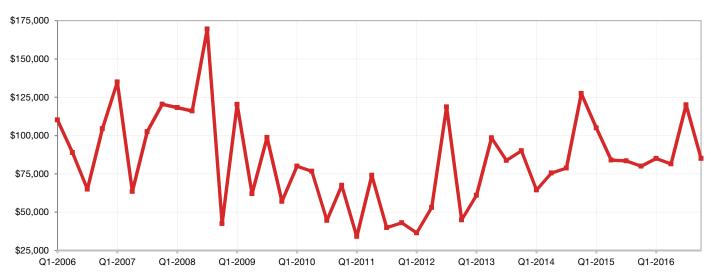


Chester County, SC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$85,000	+ 6.3%
Avg. Sales Price	\$120,432	+ 0.8%
Pct. of Orig. Price Received	94.8%	+ 1.9%
Inventory of Homes for Sale	51	- 3.8%
Closed Sales	25	+ 127.3%
Months Supply	6.2	- 30.0%
List to Close	135	- 7.9%
Days on Market	76	- 20.6%
Cumulative Days on Market	82	- 27.5%



Historical Median Sales Price for Chester County, SC



Q4-2016



Chester County, SC ZIP Codes

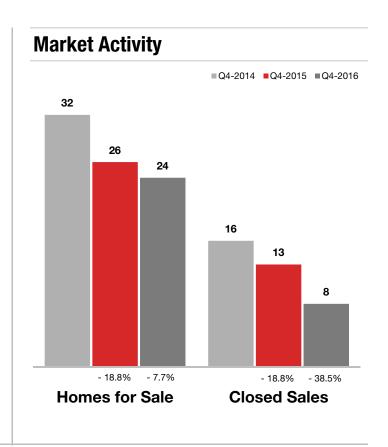
	Median S	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	
29014	\$136,900		91.3%		129		1		
29055	\$62,609		91.2%		35		3		
29706	\$84,000	+ 80.6%	95.2%	+ 2.4%	101 '	+ 7.3%	11	+ 120.0%	
29712	\$68,500	- 47.7%	87.1%	- 10.2%	145 '	+ 60.6%	2	+ 100.0%	
29714	\$241,300	+ 302.2%	87.2%	- 12.8%	65 ⁻	+ 333.3%	2	+ 100.0%	
29724	\$0		0.0%		0		0		
29729	\$125,000	- 66.4%	107.9%	+ 21.1%	14	- 95.8%	3	+ 200.0%	

Q4-2016

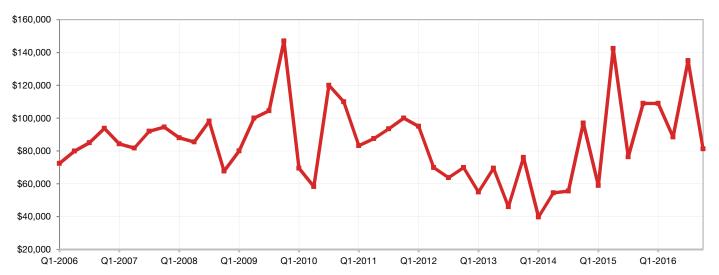


Chesterfield County, SC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$81,250	- 25.5%
Avg. Sales Price	\$80,425	- 40.4%
Pct. of Orig. Price Received	83.5%	- 6.5%
Inventory of Homes for Sale	24	- 7.7%
Closed Sales	8	- 38.5%
Months Supply	7.2	+ 3.2%
List to Close	187	- 15.3%
Days on Market	94	- 52.3%
Cumulative Days on Market	94	- 54.3%



Historical Median Sales Price for Chesterfield County, SC



Q4-2016



Chesterfield County, SC ZIP Codes

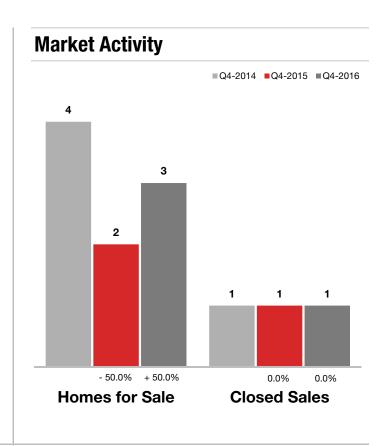
	Median	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	
29101	\$29,500		56.2%		96		1		
29520	\$59,900	- 3.4%	66.9%	- 28.0%	113	+ 213.9%	1	- 50.0%	
29584	\$0		0.0%		0		0		
29718	\$84,000		93.4%		86		2		
29727	\$0		0.0%		0		0		
29728	\$102,000	- 21.8%	89.6%	+ 3.6%	93	- 55.4%	4	- 55.6%	
29741	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
59709	\$0		0.0%		0		0		

Q4-2016

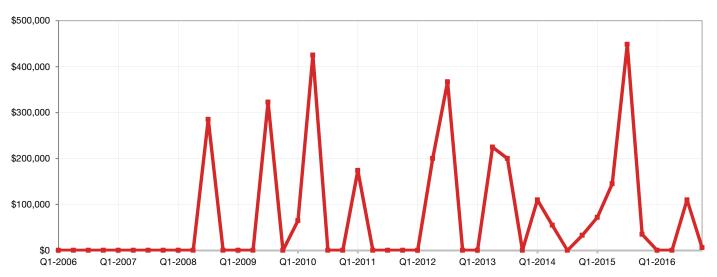


Fairfield County, SC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$6,000	- 82.8%
Avg. Sales Price	\$6,000	- 82.8%
Pct. of Orig. Price Received	60.0%	- 40.0%
Inventory of Homes for Sale	3	+ 50.0%
Closed Sales	1	0.0%
Months Supply	3.0	+ 80.0%
List to Close	80	+ 29.0%
Days on Market	39	- 33.9%
Cumulative Days on Market	39	- 33.9%



Historical Median Sales Price for Fairfield County, SC



Q4-2016



Fairfield County, SC ZIP Codes

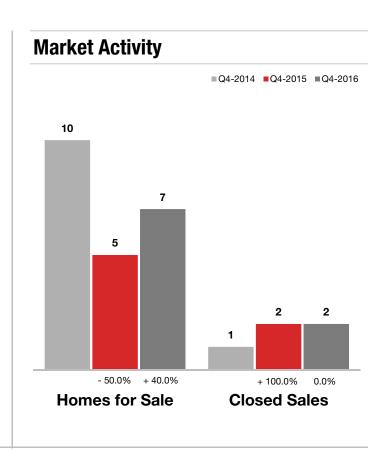
	Median S	Median Sales Price		Pct. of Orig. Price Received		Days on Market		d Sales
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
29015	\$0		0.0%		0		0	
29065	\$0		0.0%		0		0	
29130	\$0		0.0%		0		0	
29132	\$0		0.0%		0		0	
29180	\$0		0.0%		0		0	

Q4-2016

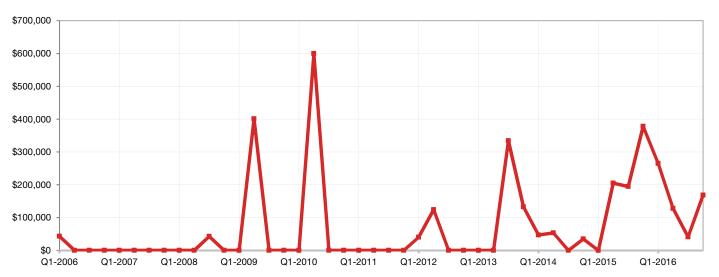


Kershaw County, SC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$168,500	- 55.4%
Avg. Sales Price	\$168,500	- 55.4%
Pct. of Orig. Price Received	94.0%	+ 8.4%
Inventory of Homes for Sale	7	+ 40.0%
Closed Sales	2	0.0%
Months Supply	3.9	+ 29.6%
List to Close	120	- 39.0%
Days on Market	58	- 63.2%
Cumulative Days on Market	58	- 63.2%



Historical Median Sales Price for Kershaw County, SC



Q4-2016



Kershaw County, SC ZIP Codes

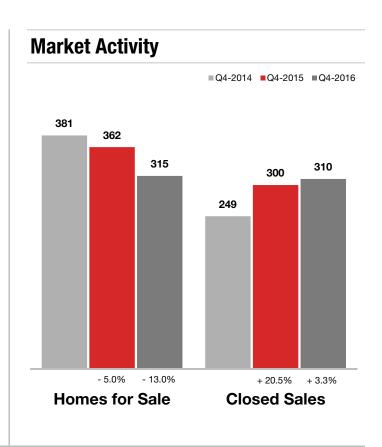
	Median	Median Sales Price Pct. of Orig. Pr		. Price Received	e Received Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
29009	\$0		0.0%		0		0	
29020	\$279,000		101.5%		28		1	
29021	\$0		0.0%		0		0	
29032	\$0		0.0%		0		0	
29045	\$0		0.0%		0		0	
29074	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
29078	\$0		0.0%		0		0	
29175	\$0		0.0%		0		0	

Q4-2016

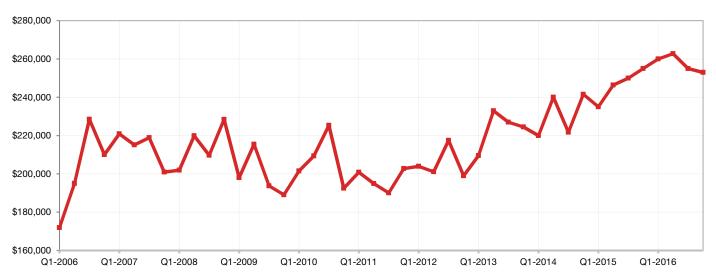


Lancaster County, SC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$253,000	- 0.8%
Avg. Sales Price	\$265,587	+ 3.5%
Pct. of Orig. Price Received	96.6%	+ 0.5%
Inventory of Homes for Sale	315	- 13.0%
Closed Sales	310	+ 3.3%
Months Supply	2.7	- 22.4%
List to Close	109	- 13.0%
Days on Market	55	- 24.0%
Cumulative Days on Market	66	- 19.8%



Historical Median Sales Price for Lancaster County, SC



Q4-2016



Lancaster County, SC ZIP Codes

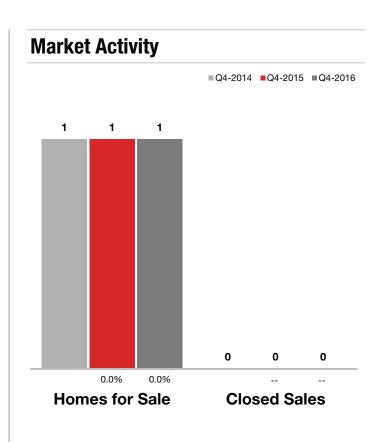
	Median S	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	
29058	\$135,000	- 9.1%	84.4%	- 7.2%	223	+ 175.3%	1	- 50.0%	
29067	\$150,000	+ 94.8%	100.0%	+ 6.7%	17 ·	- 90.7%	1	- 66.7%	
29707	\$274,000	- 2.1%	96.4%	- 0.4%	49	- 14.1%	191	+ 3.2%	
29720	\$221,025	+ 10.5%	97.0%	+ 2.0%	65 ·	- 33.6%	117	+ 8.3%	
29721	\$0		0.0%		0		0		
29722	\$0		0.0%		0		0		
29744	\$0		0.0%		0		0		

Q4-2016

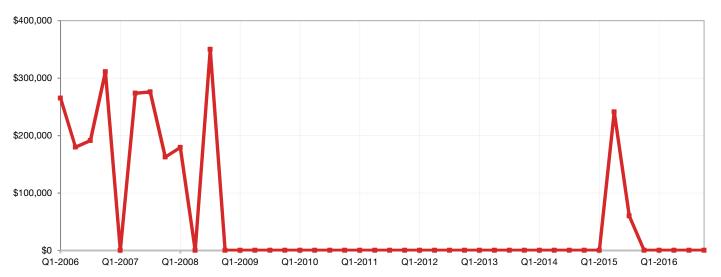


Union County, SC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$0	
Avg. Sales Price	\$0	
Pct. of Orig. Price Received	0.0%	
Inventory of Homes for Sale	1	0.0%
Closed Sales	0	
Months Supply	0.0	
List to Close	0	
Days on Market	0	
Cumulative Days on Market	0	



Historical Median Sales Price for Union County, SC



Q4-2016



Union County, SC ZIP Codes

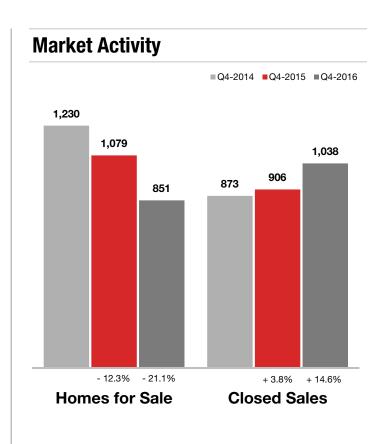
	Median S	Median Sales Price		Pct. of Orig. Price Received		Days on Market		d Sales
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
29031	\$0		0.0%		0		0	
29321	\$0		0.0%		0		0	
29353	\$0		0.0%		0		0	
29364	\$0		0.0%		0		0	
29379	\$0		0.0%		0		0	
29395	\$0		0.0%		0		0	

Q4-2016

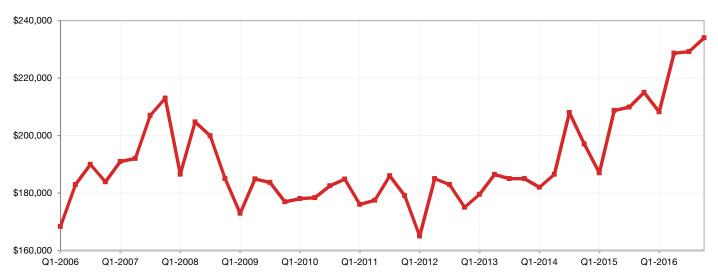


York County, SC

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$234,000	+ 8.8%
Avg. Sales Price	\$263,666	+ 8.4%
Pct. of Orig. Price Received	96.1%	+ 0.2%
Inventory of Homes for Sale	851	- 21.1%
Closed Sales	1,038	+ 14.6%
Months Supply	2.2	- 30.0%
List to Close	105	- 6.4%
Days on Market	53	- 9.8%
Cumulative Days on Market	59	- 11.3%



Historical Median Sales Price for York County, SC



Q4-2016



York County, SC ZIP Codes

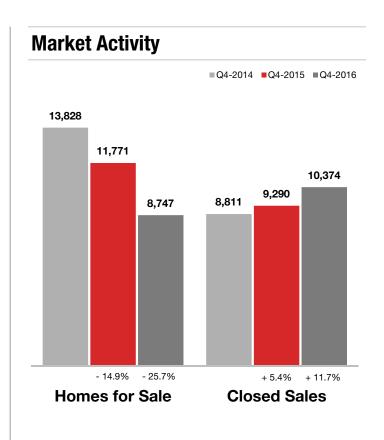
	Median Sales Price		Pct. of Orig. Price Received		eived	Days on Market		Closed Sales		
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr (Chg Q4-2	2016	1-Yr Chg	Q4-2016		1-Yr Chg
29703	\$0		0.0%		С)		0		
29704	\$220,000	+ 26.8%	95.3%	↓ - 3.	4% 2	9 🖶	- 52.2%	6	1	+ 50.0%
29708	\$321,750	+ 0.5%	96.8%	+0	.4% 6	3 ♣	- 9.0%	220	1	+ 27.2%
29710	\$260,000	1 + 14.5%	94.9%	↓ - 1.	0% 6	1 👚	+ 8.1%	159	1	+ 8.2%
29715	\$255,000	1 + 9.6%	96.2%	↓ - 0.	6% 4	0 🖶	- 17.1%	196	1	+ 10.7%
29716	\$0		0.0%		C)		0		
29717	\$239,900	1 + 62.6%	100.0%	1 +1	.7% 6	7	+ 1,240.0%	1	\Rightarrow	0.0%
29726	\$42,000	- 67.1%	64.6%	- 29	.4% 1	1 🖶	- 87.5%	1	1	- 66.7%
29730	\$152,000	- 7.2%	95.6%	+0	.7% 5	3 🕹	- 12.1%	141	1	+ 11.9%
29731	\$0		0.0%		C)		0		
29732	\$179,900	+ 13.5%	96.9%	+0	.8% 3	7 🕹	- 23.0%	204	1	+ 9.1%
29733	\$0		0.0%		C)		0		
29734	\$0		0.0%		C)		0		
29742	\$0	- 100.0%	0.0%	- 100	0.0%	. 4	- 100.0%	0	1	- 100.09
29743	\$190,000	1 + 21.5%	102.7%	+ 2	.4% 2	. 4	- 92.5%	1	1	- 50.0%
29745	\$209,000	+ 4.6%	95.6%	1 +1	.5% 7:	3 🕹	- 11.9%	107	1	+ 32.1%

Q4-2016



Entire CarolinaMLS Area

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$209,900	+ 10.5%
Avg. Sales Price	\$257,856	+ 8.0%
Pct. of Orig. Price Received	96.1%	+ 1.2%
Inventory of Homes for Sale	8,747	- 25.7%
Closed Sales	10,374	+ 11.7%
Months Supply	2.3	- 33.0%
List to Close	105	- 9.4%
Days on Market	51	- 17.8%
Cumulative Days on Market	61	- 16.1%



Historical Median Sales Price for Entire CarolinaMLS Area

