Q1-2017

A Free Research Tool from the Charlotte Regional REALTOR® Association and CarolinaMLS



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### **All Counties Overview**

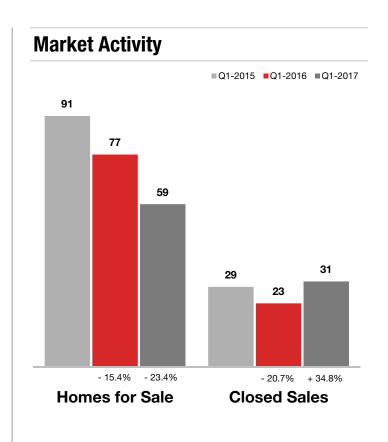
|                         | Median    | Sale | es Price | Pct. of Orig. | Price | Received | Days    | on I     | Market   | Clos    | sed S | Sales    |
|-------------------------|-----------|------|----------|---------------|-------|----------|---------|----------|----------|---------|-------|----------|
|                         | Q1-2017   |      | 1-Yr Chg | Q1-2017       |       | l-Yr Chg | Q1-2017 |          | 1-Yr Chg | Q1-2017 |       | 1-Yr Chg |
| Alexander County, NC    | \$137,500 | 1    | + 14.6%  | 88.9%         | 1     | + 0.1%   | 93      | <b>1</b> | - 24.4%  | 31      | 1     | + 34.8%  |
| Anson County, NC        | \$70,000  | ₽    | - 10.8%  | 90.0%         | Î     | + 3.0%   | 251     | Î        | + 117.3% | 29      | 1     | + 7.4%   |
| Cabarrus County, NC     | \$190,000 | Î    | + 5.6%   | 96.3%         | Î     | + 1.4%   | 49      | ₽        | - 30.1%  | 681     | 1     | + 4.3%   |
| Gaston County, NC       | \$156,800 | Î    | + 13.7%  | 96.5%         | Î     | + 3.6%   | 58      | ₽        | - 27.1%  | 668     | 1     | + 11.0%  |
| Iredell County, NC      | \$239,950 | 1    | + 25.0%  | 94.7%         | 1     | + 1.1%   | 78      | ₽        | - 13.5%  | 596     | 1     | + 8.2%   |
| Lincoln County, NC      | \$258,500 | 1    | + 30.9%  | 96.0%         | 1     | + 2.4%   | 63      | ₽        | - 39.2%  | 290     | 1     | + 55.1%  |
| Mecklenburg County, NC  | \$229,000 | 1    | + 14.5%  | 97.5%         | 1     | + 1.2%   | 41      | ₽        | - 23.9%  | 4,114   | 1     | + 10.9%  |
| Montgomery County, NC   | \$148,800 | 1    | + 15.3%  | 88.1%         | 1     | + 2.9%   | 185     | ₽        | - 4.4%   | 37      | 1     | + 85.0%  |
| Stanly County, NC       | \$130,000 | ₽    | - 2.6%   | 93.4%         | 1     | + 1.3%   | 94      | ₽        | - 11.5%  | 142     | 1     | + 15.4%  |
| Union County, NC        | \$260,000 | 1    | + 16.1%  | 96.8%         | 1     | + 1.0%   | 59      | ₽        | - 13.1%  | 787     | 1     | + 14.1%  |
| Chester County, SC      | \$103,000 | 1    | + 21.2%  | 92.6%         | 1     | + 3.5%   | 73      | ₽        | - 23.1%  | 21      | 1     | + 10.5%  |
| Chesterfield County, SC | \$89,900  | ₽    | - 17.5%  | 89.9%         | ₽     | - 0.7%   | 67      | ₽        | - 58.9%  | 13      | 1     | + 160.0% |
| Fairfield County, SC    | \$0       |      |          | 0.0%          |       |          | 0       |          |          | 0       |       |          |
| Kershaw County, SC      | \$0       | ₽    | - 100.0% | 0.0%          | ₽     | - 100.0% | 0       | 4        | - 100.0% | 0       | 1     | - 100.0% |
| Lancaster County, SC    | \$245,000 | ₽    | - 5.4%   | 96.3%         | 1     | + 0.7%   | 72      | ₽        | - 1.4%   | 274     | Ŷ     | + 5.4%   |
| Union County, SC        | \$0       |      |          | 0.0%          |       |          | 0       |          |          | 0       |       |          |
| York County, SC         | \$229,340 | 1    | + 10.1%  | 96.7%         | 1     | + 0.6%   | 55      | ₽        | - 11.9%  | 925     | Ŷ     | + 9.6%   |
| Entire CarolinaMLS Area | \$215,000 | 1    | + 13.2%  | 96.8%         | 1     | + 1.4%   | 52      | ₽        | - 21.0%  | 7,375   | 1     | + 12.0%  |

**Q1-2017** 



### **Alexander County, NC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
| nounce                       | <b>4</b>  |          |
| Median Sales Price           | \$137,500 | + 14.6%  |
| Avg. Sales Price             | \$163,350 | + 14.7%  |
| Pct. of Orig. Price Received | 88.9%     | + 0.1%   |
| Inventory of Homes for Sale  | 59        | - 23.4%  |
| Closed Sales                 | 31        | + 34.8%  |
| Months Supply                | 4.7       | - 38.6%  |
| List to Close                | 152       | - 14.3%  |
| Days on Market               | 93        | - 24.4%  |
| Cumulative Days on Market    | 99        | - 27.0%  |



#### **Historical Median Sales Price for Alexander County, NC**



Q1-2017



## **Alexander County, NC ZIP Codes**

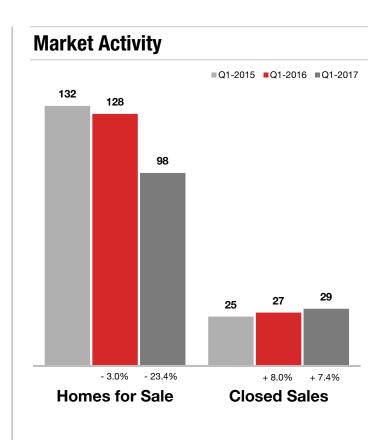
|       | Median Sa   | ales Price | Pct. of Orig | . Price Received | Days o  | n Market          | Closed Sales |                 |  |
|-------|-------------|------------|--------------|------------------|---------|-------------------|--------------|-----------------|--|
|       | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg         | Q1-2017 | 1-Yr Chg          | Q1-2017      | 1-Yr Chg        |  |
| 28601 | \$154,000   | + 5.5%     | 90.1%        | - 4.8%           | 69      | - 51.0%           | 7            | + 133.3%        |  |
| 28636 | \$47,600    | - 42.9%    | 81.3%        | + 9.2%           | 19 🔻    | - 83.5%           | 3            | <b>+</b> 50.0%  |  |
| 28678 | \$131,500   | + 57.5%    | 89.4%        | + 1.7%           | 136 4   | <b>^</b> + 119.4% | 2            | <b>+</b> 100.0% |  |
| 28681 | \$137,500 1 | + 1.9%     | 89.5%        | + 0.0%           | 109 ¬   | - 12.3%           | 19           | <b>+</b> 11.8%  |  |

Q1-2017

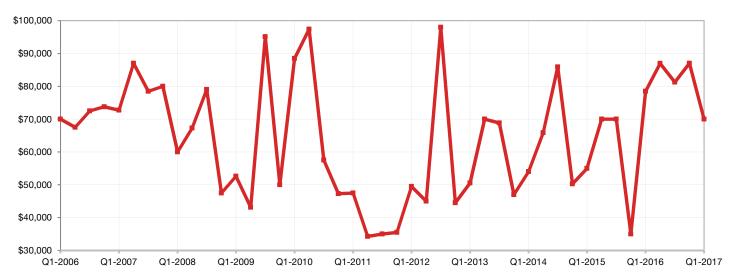


### **Anson County, NC**

| <b>Key Metrics</b>           | Q1-2017  | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price           | \$70,000 | - 10.8%  |
| Avg. Sales Price             | \$94,759 | - 16.4%  |
| Pct. of Orig. Price Received | 90.0%    | + 3.0%   |
| Inventory of Homes for Sale  | 98       | - 23.4%  |
| Closed Sales                 | 29       | + 7.4%   |
| Months Supply                | 9.0      | - 30.5%  |
| List to Close                | 268      | + 53.7%  |
| Days on Market               | 251      | + 117.3% |
| Cumulative Days on Market    | 247      | + 73.5%  |



#### **Historical Median Sales Price for Anson County, NC**



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# **Anson County, NC ZIP Codes**

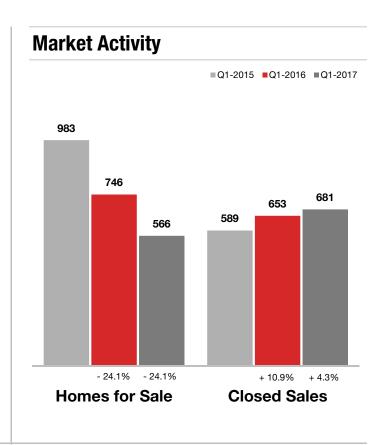
|       | Median    | Median Sales Price |         | Pct. of Orig. Price Received |         | s on Market         | Closed Sales |                |  |
|-------|-----------|--------------------|---------|------------------------------|---------|---------------------|--------------|----------------|--|
|       | Q1-2017   | 1-Yr Chg           | Q1-2017 | 1-Yr Chg                     | Q1-2017 | 1-Yr Chg            | Q1-2017      | 1-Yr Chg       |  |
| 28007 | \$69,900  | + 45.6%            | 100.0%  | → 0.0%                       | 116     | <b>1</b> + 1,557.1% | 1            | → 0.0%         |  |
| 28091 | \$60,750  | + 367.3%           | 106.4%  | + 43.2%                      | 234     | + 325.0%            | 4            | + 300.0%       |  |
| 28102 | \$0       |                    | 0.0%    |                              | 0       |                     | 0            |                |  |
| 28119 | \$109,000 | + 67.7%            | 95.9%   | + 16.6%                      | 225     | <b>+</b> 122.9%     | 3            | - 40.0%        |  |
| 28133 | \$61,500  | - 30.9%            | 84.3%   | - 11.8%                      | 169     | + 77.1%             | 3            | - 40.0%        |  |
| 28135 | \$50,255  | - 52.1%            | 90.2%   | + 4.2%                       | 120     | + 74.3%             | 4            | + 33.3%        |  |
| 28170 | \$107,000 | + 40.3%            | 85.0%   | - 1.6%                       | 326     | <b>+</b> 109.5%     | 14           | <b>+</b> 16.7% |  |

**Q1-2017** 

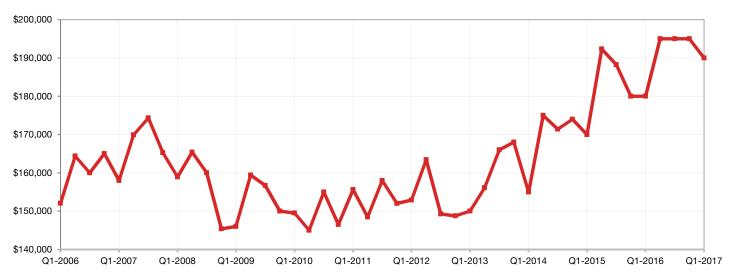


# **Cabarrus County, NC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$190,000 | + 5.6%   |
| Avg. Sales Price             | \$209,320 | + 2.2%   |
| Pct. of Orig. Price Received | 96.3%     | + 1.4%   |
| Inventory of Homes for Sale  | 566       | - 24.1%  |
| Closed Sales                 | 681       | + 4.3%   |
| Months Supply                | 1.9       | - 30.5%  |
| List to Close                | 100       | - 17.6%  |
| Days on Market               | 49        | - 30.1%  |
| Cumulative Days on Market    | 60        | - 26.7%  |



#### **Historical Median Sales Price for Cabarrus County, NC**



Q1-2017



## **Cabarrus County, NC ZIP Codes**

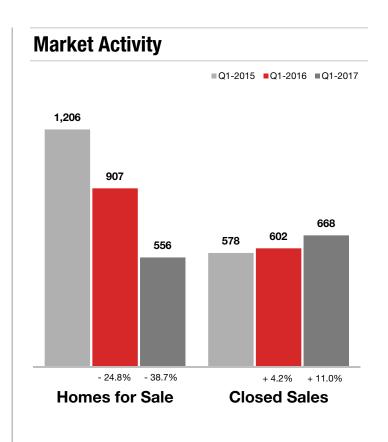
|       | Median    | Sales Price      | Pct. of Ori | Pct. of Orig. Price Received |          |         | Days on Market |          |         | Closed Sales  |          |  |
|-------|-----------|------------------|-------------|------------------------------|----------|---------|----------------|----------|---------|---------------|----------|--|
|       | Q1-2017   | 1-Yr Chg         | Q1-2017     |                              | 1-Yr Chg | Q1-2017 |                | 1-Yr Chg | Q1-2017 |               | 1-Yr Chg |  |
| 28025 | \$168,000 | + 24.0%          | 95.7%       | 1                            | + 1.0%   | 51      | 1              | - 21.4%  | 198     | Î             | + 32.9%  |  |
| 28026 | \$0       |                  | 0.0%        |                              |          | 0       |                |          | 0       |               |          |  |
| 28027 | \$205,000 | - 0.6%           | 96.8%       | 1                            | + 0.7%   | 37      | 1              | - 45.6%  | 203     | 1             | - 9.4%   |  |
| 28036 | \$244,500 | <b>1</b> + 7.8%  | 97.4%       | 1                            | + 1.4%   | 57      | 1              | + 5.8%   | 13      | 1             | - 18.8%  |  |
| 28071 | \$0       | <b>-</b> 100.0%  | 0.0%        | 1                            | - 100.0% | 0       | 1              | - 100.0% | 0       | 1             | - 100.0% |  |
| 28075 | \$307,000 | + 6.8%           | 97.0%       | 1                            | + 1.6%   | 72      | 1              | - 28.1%  | 63      | 1             | + 3.3%   |  |
| 28081 | \$159,000 | <b>1</b> + 18.2% | 94.8%       | 1                            | + 1.7%   | 68      | 1              | - 5.7%   | 55      | 1             | + 7.8%   |  |
| 28082 | \$0       |                  | 0.0%        |                              |          | 0       |                |          | 0       |               |          |  |
| 28083 | \$125,000 | <b>1</b> + 17.6% | 96.9%       | 1                            | + 5.9%   | 36      | 1              | - 58.4%  | 55      | 1             | + 1.9%   |  |
| 28107 | \$211,750 | + 0.6%           | 96.3%       | 1                            | + 1.1%   | 61      | 1              | - 19.7%  | 34      | 1             | + 21.4%  |  |
| 28124 | \$170,750 | <b>1</b> + 15.0% | 97.9%       | 1                            | + 5.9%   | 37      | 1              | - 8.2%   | 12      | $\Rightarrow$ | 0.0%     |  |
| 28138 | \$279,500 |                  | 96.5%       |                              |          | 82      |                |          | 1       |               |          |  |
| 28215 | \$130,000 | - 50.9%          | 97.7%       | 1                            | + 2.0%   | 38      | 1              | - 49.6%  | 6       | 1             | - 14.3%  |  |

**Q1-2017** 

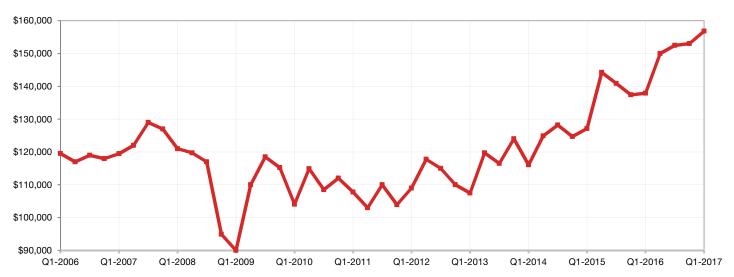


## **Gaston County, NC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
|                              |           |          |
| Median Sales Price           | \$156,800 | + 13.7%  |
| Avg. Sales Price             | \$166,609 | + 6.1%   |
| Pct. of Orig. Price Received | 96.5%     | + 3.6%   |
| Inventory of Homes for Sale  | 556       | - 38.7%  |
| Closed Sales                 | 668       | + 11.0%  |
| Months Supply                | 2.1       | - 44.2%  |
| List to Close                | 116       | - 12.5%  |
| Days on Market               | 58        | - 27.1%  |
| Cumulative Days on Market    | 68        | - 29.7%  |



#### **Historical Median Sales Price for Gaston County, NC**



Q1-2017



## **Gaston County, NC ZIP Codes**

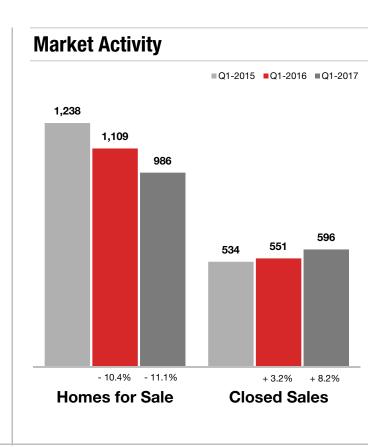
|       | Median S  | ales Price | Pct. of Orig. | Price Received   | Days    | on Market       | Clo     | sed Sales      |
|-------|-----------|------------|---------------|------------------|---------|-----------------|---------|----------------|
|       | Q1-2017   | 1-Yr Chg   | Q1-2017       | 1-Yr Chg         | Q1-2017 | 1-Yr Chg        | Q1-2017 | 1-Yr Chg       |
| 28006 | \$87,500  |            | 95.2%         |                  | 46      |                 | 1       |                |
| 28012 | \$200,750 | - 9.4%     | 96.6%         | + 2.8%           | 48      | - 42.4%         | 84      | - 4.5%         |
| 28016 | \$93,500  | + 3.9%     | 92.8%         | - 1.2%           | 62      | - 38.8%         | 21      | - 8.7%         |
| 28021 | \$104,500 | + 36.9%    | 91.8%         | + 8.7%           | 93      | - 24.1%         | 26      | + 23.8%        |
| 28032 | \$120,200 | - 22.5%    | 91.8%         | - 0.2%           | 31      | - 70.1%         | 12      | - 25.0%        |
| 28033 | \$90,950  | - 4.3%     | 95.4%         | + 1.2%           | 86      | <b>+</b> 119.2% | 2       | - 33.3%        |
| 28034 | \$165,000 | + 14.4%    | 99.3%         | + 3.1%           | 57      | - 0.3%          | 61      | <b>+</b> 13.0% |
| 28052 | \$132,900 | + 36.4%    | 97.6%         | + 7.6%           | 46      | - 54.6%         | 99      | + 43.5%        |
| 28053 | \$0       |            | 0.0%          |                  | 0       |                 | 0       |                |
| 28054 | \$147,886 | + 22.5%    | 94.6%         | <b>1</b> + 1.8%  | 56      | - 24.0%         | 90      | - 10.0%        |
| 28055 | \$0       |            | 0.0%          |                  | 0       |                 | 0       |                |
| 28056 | \$203,053 | + 27.7%    | 97.2%         | + 3.7%           | 72      | + 4.1%          | 142     | + 37.9%        |
| 28077 | \$0 ¬     | - 100.0%   | 0.0%          | <b>-</b> 100.0%  | 0       | - 100.0%        | 0       | - 100.0%       |
| 28092 | \$86,500  | - 51.6%    | 88.8%         | <b>↓</b> - 11.2% | 34      | - 52.1%         | 3       | + 200.0%       |
| 28098 | \$154,900 | + 13.9%    | 98.3%         | + 4.5%           | 22      | - 56.4%         | 11      | ⇒ 0.0%         |
| 28101 | \$278,500 | + 3.6%     | 98.0%         | + 3.1%           | 104     | + 3.2%          | 5       | - 16.7%        |
| 28120 | \$169,233 | - 1.9%     | 96.6%         | + 2.4%           | 47      | - 36.2%         | 91      | + 23.0%        |
| 28164 | \$185,500 | + 35.4%    | 96.4%         | <b>+</b> 5.5%    | 146     | + 53.5%         | 13      | - 48.0%        |

**Q1-2017** 

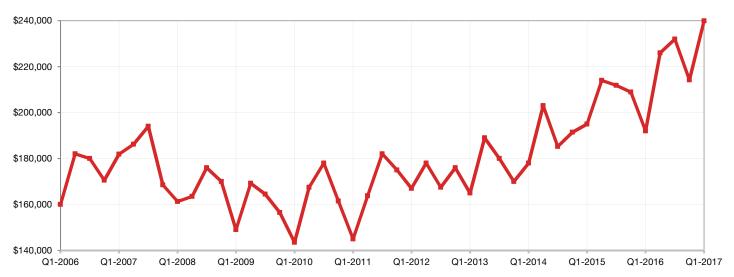


## **Iredell County, NC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Madian Oslan Dian            | Ф000 050  | 05.00/   |
| Median Sales Price           | \$239,950 | + 25.0%  |
| Avg. Sales Price             | \$296,331 | + 17.7%  |
| Pct. of Orig. Price Received | 94.7%     | + 1.1%   |
| Inventory of Homes for Sale  | 986       | - 11.1%  |
| Closed Sales                 | 596       | + 8.2%   |
| Months Supply                | 3.8       | - 20.1%  |
| List to Close                | 128       | - 9.8%   |
| Days on Market               | 78        | - 13.5%  |
| Cumulative Days on Market    | 94        | - 9.6%   |



#### **Historical Median Sales Price for Iredell County, NC**



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# **Iredell County, NC ZIP Codes**

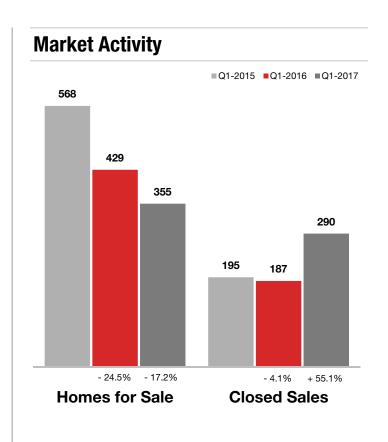
|       | Median S  | Median Sales Price |         | J. Price Received | Days    | on Market       | Clos    | sed Sales |
|-------|-----------|--------------------|---------|-------------------|---------|-----------------|---------|-----------|
|       | Q1-2017   | 1-Yr Chg           | Q1-2017 | 1-Yr Chg          | Q1-2017 | 1-Yr Chg        | Q1-2017 | 1-Yr Chg  |
| 27013 | \$178,000 | + 114.5%           | 94.0%   | + 3.2%            | 188     | + 129.7%        | 7       | + 40.0%   |
| 27020 | \$0 ¬     | - 100.0%           | 0.0%    | - 100.0%          | 0       | - 100.0%        | 0       | - 100.0%  |
| 28010 | \$0       |                    | 0.0%    |                   | 0       |                 | 0       |           |
| 28115 | \$240,500 | <b>1</b> + 11.9%   | 96.3%   | <b>+</b> 1.8%     | 60      | - 29.7%         | 145     | → 0.0%    |
| 28117 | \$352,500 | <b>^</b> + 30.6%   | 94.6%   | <b>+</b> 1.0%     | 86      | - 1.5%          | 213     | + 21.7%   |
| 28123 | \$0       |                    | 0.0%    |                   | 0       |                 | 0       |           |
| 28125 | \$0 ¬     | <b>-</b> 100.0%    | 0.0%    |                   | 0       | - 100.0%        | 0       | - 100.0%  |
| 28166 | \$185,000 | - 7.4%             | 95.8%   | - 1.5%            | 38      | - 47.2%         | 35      | - 7.9%    |
| 28625 | \$145,000 | <b>+</b> 5.1%      | 94.6%   | + 0.7%            | 66      | - 15.4%         | 80      | + 21.2%   |
| 28634 | \$112,000 | <b>+</b> 3.2%      | 88.1%   | - 2.2%            | 168     | <b>+</b> 115.5% | 5       | - 61.5%   |
| 28636 | \$0 ¬     | - 100.0%           | 0.0%    | - 100.0%          | 0       | - 100.0%        | 0       | - 100.0%  |
| 28660 | \$117,000 | - 45.6%            | 92.2%   | - 3.7%            | 55      | <b>+</b> 118.7% | 5       | + 66.7%   |
| 28677 | \$161,415 | <b>^</b> + 38.6%   | 92.4%   | + 2.4%            | 99      | - 11.0%         | 102     | + 7.4%    |
| 28687 | \$0 ¬     | - 100.0%           | 0.0%    | - 100.0%          | 0       | - 100.0%        | 0       | - 100.0%  |
| 28688 | \$0       |                    | 0.0%    |                   | 0       |                 | 0       |           |
| 28689 | \$237,500 | + 45.3%            | 95.0%   | - 12.9%           | 69      | - 37.3%         | 1       | - 50.0%   |
| 28699 | \$0       |                    | 0.0%    |                   | 0       |                 | 0       |           |

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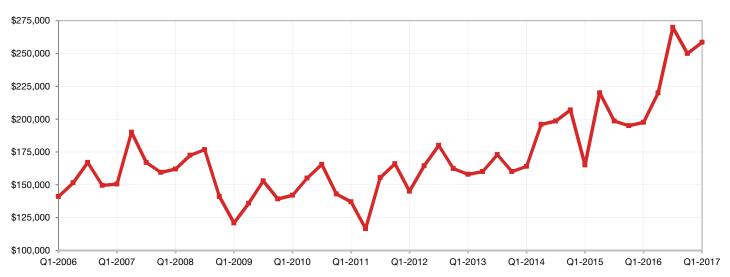


### **Lincoln County, NC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$258,500 | + 30.9%  |
| Avg. Sales Price             | \$279,651 | + 19.4%  |
| Pct. of Orig. Price Received | 96.0%     | + 2.4%   |
| Inventory of Homes for Sale  | 355       | - 17.2%  |
| Closed Sales                 | 290       | + 55.1%  |
| Months Supply                | 3.1       | - 35.1%  |
| List to Close                | 113       | - 28.3%  |
| Days on Market               | 63        | - 39.2%  |
| Cumulative Days on Market    | 74        | - 38.2%  |



#### **Historical Median Sales Price for Lincoln County, NC**



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# **Lincoln County, NC ZIP Codes**

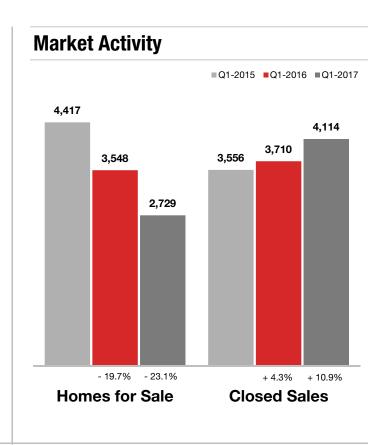
|       | Median S  | Sales Price       | Pct. of Orio | j. Price Received | Days    | on Market | Clo     | sed Sales |
|-------|-----------|-------------------|--------------|-------------------|---------|-----------|---------|-----------|
|       | Q1-2017   | 1-Yr Chg          | Q1-2017      | 1-Yr Chg          | Q1-2017 | 1-Yr Chg  | Q1-2017 | 1-Yr Chg  |
| 28006 | \$59,900  |                   | 82.6%        |                   | 92      |           | 1       |           |
| 28021 | \$175,000 | <b>1</b> + 121.8% | 140.0%       | <b>+</b> 59.2%    | 7       | - 97.5%   | 1       | - 66.7%   |
| 28033 | \$115,000 | - 53.0%           | 99.7%        | + 21.6%           | 59      | - 61.5%   | 3       | + 50.0%   |
| 28037 | \$360,000 | <b>1</b> + 12.8%  | 97.2%        | + 0.1%            | 56      | - 34.8%   | 147     | + 122.7%  |
| 28080 | \$161,250 | <b>1</b> + 16.4%  | 94.7%        | + 2.5%            | 26      | - 69.1%   | 16      | - 15.8%   |
| 28090 | \$0       |                   | 0.0%         |                   | 0       |           | 0       |           |
| 28092 | \$143,545 | + 8.3%            | 94.5%        | + 3.6%            | 70      | - 43.6%   | 78      | + 25.8%   |
| 28093 | \$0       |                   | 0.0%         |                   | 0       |           | 0       |           |
| 28164 | \$257,000 | - 6.5%            | 97.0%        | + 1.8%            | 79      | - 8.6%    | 28      | + 55.6%   |
| 28168 | \$84,000  | - 28.8%           | 85.8%        | - 8.4%            | 124     | + 34.9%   | 8       | - 11.1%   |
| 28673 | \$0       |                   | 0.0%         |                   | 0       |           | 0       |           |

**Q1-2017** 

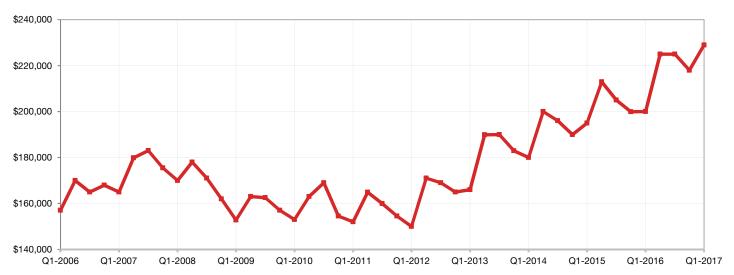


## **Mecklenburg County, NC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$229,000 | + 14.5%  |
| Avg. Sales Price             | \$287,597 | + 10.3%  |
| Pct. of Orig. Price Received | 97.5%     | + 1.2%   |
| Inventory of Homes for Sale  | 2,729     | - 23.1%  |
| Closed Sales                 | 4,114     | + 10.9%  |
| Months Supply                | 1.6       | - 29.4%  |
| List to Close                | 96        | - 14.0%  |
| Days on Market               | 41        | - 23.9%  |
| Cumulative Days on Market    | 49        | - 23.3%  |



#### **Historical Median Sales Price for Mecklenburg County, NC**



Q1-2017



# **Mecklenburg County, NC ZIP Codes**

|       | Mediar    | 1 Sales Price  | Pct. of Orig. | . Price Received | Days    | on Market           | Closed Sales |          |  |
|-------|-----------|----------------|---------------|------------------|---------|---------------------|--------------|----------|--|
|       | Q1-2017   | 1-Yr Chg       | Q1-2017       | 1-Yr Chg         | Q1-2017 | 1-Yr Chg            | Q1-2017      | 1-Yr Chg |  |
| 28031 | \$264,000 | + 2.0%         | 97.0%         | + 1.1%           | 59      | - 20.2%             | 176          | + 10.09  |  |
| 28035 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28036 | \$299,762 | - 13.1%        | 96.2%         | + 0.6%           | 90      | - 15.9%             | 79           | + 19.79  |  |
| 28070 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28078 | \$285,000 | + 16.3%        | 97.9%         | + 2.1%           | 49      | - 16.3%             | 305          | + 38.69  |  |
| 28104 | \$361,500 | <b>+</b> 79.1% | 94.6%         | - 3.9%           | 79      | <b>1</b> + 1,028.6% | 2            | + 100.0  |  |
| 28105 | \$243,000 | <b>+</b> 10.0% | 97.4%         | + 0.5%           | 39      | - 14.6%             | 116          | + 4.5%   |  |
| 28106 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28107 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28126 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28130 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28134 | \$215,000 | - 1.1%         | 98.9%         | <b>+</b> 1.5%    | 30      | - 59.7%             | 57           | + 18.89  |  |
| 28201 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28202 | \$325,000 | + 29.2%        | 96.6%         | + 1.0%           | 64      | <b>-</b> 19.2%      | 89           | + 8.5%   |  |
| 28203 | \$365,000 | + 23.3%        | 98.6%         | + 0.6%           | 49      | + 16.8%             |              | + 27.49  |  |
| 28204 | \$298,750 | - 10.2%        | 97.8%         | + 0.3%           | 57      | - 22.8%             |              | + 39.19  |  |
| 28205 | \$243,750 | + 7.1%         | 97.9%         | + 1.2%           | 33      | - 33.6%             |              | + 6.7%   |  |
| 28206 | \$165,000 | + 25.0%        | 95.4%         | + 3.4%           | 43      | - 23.6%             |              | + 14.39  |  |
| 28207 | \$730,000 | + 21.7%        | 94.1%         | - 0.5%           | 94      | + 54.5%             |              | + 3.8%   |  |
| 28208 | \$107,500 | - 20.4%        | 96.0%         | + 0.1%           | 49      | - 17.6%             |              | + 12.49  |  |
| 28209 | \$317,500 | + 11.4%        | 97.2%         | + 1.2%           | 24      | - 51.0%             |              | + 7.1%   |  |
| 28210 | \$278,000 | + 7.6%         | 97.3%         | + 1.7%           | 36      | - 23.6%             |              | + 16.19  |  |
| 28211 | \$393,000 | - 4.4%         | 96.1%         | + 2.7%           | 48      | - 25.0%             |              | + 31.29  |  |
| 28212 | \$135,000 | + 17.4%        | 99.1%         | + 5.6%           | 17      | - 67.7%             |              | + 4.39   |  |
| 28213 | \$172,960 | <b>+</b> 12.7% | 98.4%         | + 1.1%           | 27      | - 45.9%             | 143          | + 0.7%   |  |
| 28214 | \$160,000 | + 15.7%        | 97.7%         | + 1.5%           | 52      | - 6.1%              |              | + 15.89  |  |
| 28215 | \$152,000 | + 5.4%         | 96.7%         | - 0.4%           | 31      | - 19.8%             |              | + 7.29   |  |
| 28216 | \$150,230 | + 9.3%         | 97.5%         | + 2.0%           | 33      | - 36.0%             |              | - 25.69  |  |
| 28217 | \$131,675 | + 73.8%        | 101.5%        | + 7.4%           | 24      | - 37.1%             | 50           | + 6.49   |  |
| 28218 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28219 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28220 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28221 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28222 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28223 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28224 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28226 | \$318,000 | + 1.0%         | 96.0%         | + 0.7%           | 40      | - 37.2%             |              | + 9.2%   |  |
| 28227 | \$190,500 | + 9.8%         | 97.8%         | + 0.4%           | 39      | - 8.7%              |              | + 18.29  |  |
| 28228 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28229 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28230 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28231 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |
| 28232 | \$0       |                | 0.0%          |                  | 0       |                     | 0            |          |  |

Q1-2017



# **Mecklenburg County, NC ZIP Codes**

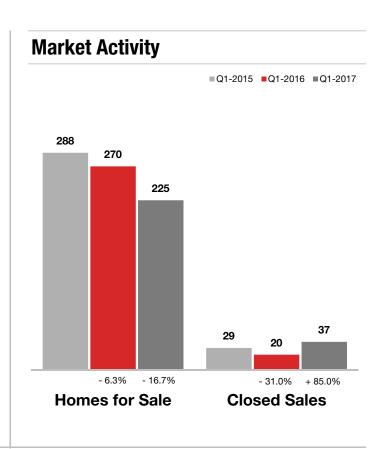
|       | Median    | Sales Price    | Pct. of Orig | Pct. of Orig. Price Received |         | on Market | Closed Sales |                  |  |
|-------|-----------|----------------|--------------|------------------------------|---------|-----------|--------------|------------------|--|
|       | Q1-2017   | 1-Yr Chg       | Q1-2017      | 1-Yr Chg                     | Q1-2017 | 1-Yr Chg  | Q1-2017      | 1-Yr Chg         |  |
| 28233 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28234 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28235 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28236 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28237 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28241 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28242 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28243 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28244 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28246 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28247 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28250 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28253 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28254 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28255 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28256 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28258 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28260 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28262 | \$164,500 | + 6.5%         | 96.8%        | + 0.0%                       | 35      | - 6.0%    | 100          | + 2.0%           |  |
| 28263 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28265 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28266 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28269 | \$175,000 | <b>+</b> 10.8% | 98.1%        | <b>+</b> 1.3%                | 27      | - 39.5%   | 303          | - 4.4%           |  |
| 28270 | \$325,400 | + 0.1%         | 97.1%        | <b>+</b> 1.3%                | 42      | - 31.1%   | 125          | <b>↓</b> - 19.4% |  |
| 28271 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28272 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28273 | \$191,483 | <b>+</b> 12.7% | 98.4%        | + 0.0%                       | 30      | - 26.9%   | 144          | + 25.29          |  |
| 28274 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28275 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28277 | \$298,500 | <b>+</b> 11.5% | 97.5%        | + 0.8%                       | 43      | - 10.1%   | 305          | <b>+</b> 17.39   |  |
| 28278 | \$277,573 | <b>+</b> 1.6%  | 99.1%        | <b>+</b> 1.6%                | 37      | - 41.7%   | 217          | <b>+</b> 50.79   |  |
| 28280 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28281 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28282 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28284 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28285 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28287 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28288 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28289 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28290 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28296 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28297 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |
| 28299 | \$0       |                | 0.0%         |                              | 0       |           | 0            |                  |  |

**Q1-2017** 

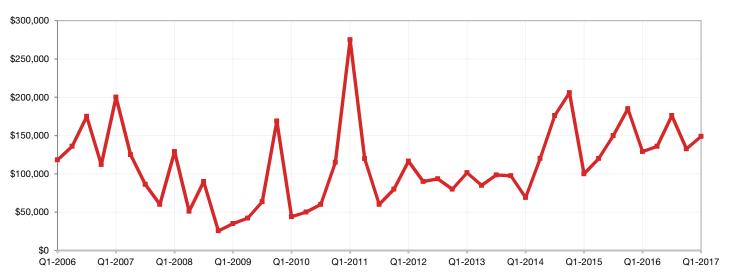


## **Montgomery County, NC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$148,800 | + 15.3%  |
| Avg. Sales Price             | \$201,936 | - 3.1%   |
| Pct. of Orig. Price Received | 88.1%     | + 2.9%   |
| Inventory of Homes for Sale  | 225       | - 16.7%  |
| Closed Sales                 | 37        | + 85.0%  |
| Months Supply                | 14.0      | - 19.3%  |
| List to Close                | 230       | - 0.4%   |
| Days on Market               | 185       | - 4.4%   |
| Cumulative Days on Market    | 209       | - 1.4%   |



#### **Historical Median Sales Price for Montgomery County, NC**



Q1-2017



## **Montgomery County, NC ZIP Codes**

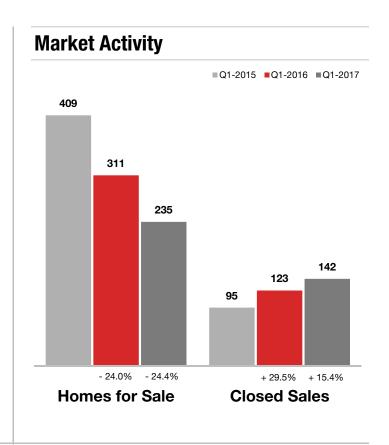
|       | Median S  | Sales Price     | Pct. of Orig | . Price Received | ed Days on Market |          | Clo     | sed Sales       |
|-------|-----------|-----------------|--------------|------------------|-------------------|----------|---------|-----------------|
|       | Q1-2017   | 1-Yr Chg        | Q1-2017      | 1-Yr Chg         | Q1-2017           | 1-Yr Chg | Q1-2017 | 1-Yr Chg        |
| 27209 | \$0       |                 | 0.0%         |                  | 0                 |          | 0       |                 |
| 27229 | \$99,000  |                 | 79.2%        |                  | 547               |          | 1       |                 |
| 27247 | \$0       |                 | 0.0%         |                  | 0                 |          | 0       |                 |
| 27281 | \$0       |                 | 0.0%         |                  | 0                 |          | 0       |                 |
| 27306 | \$158,000 | + 57.4%         | 89.5%        | - 2.1%           | 162               | + 139.4% | 11      | + 83.3%         |
| 27341 | \$0       |                 | 0.0%         |                  | 0                 |          | 0       |                 |
| 27356 | \$0       |                 | 0.0%         |                  | 0                 |          | 0       |                 |
| 27371 | \$155,000 | <b>1</b> + 1.6% | 92.6%        | <b>1</b> + 7.5%  | 116               | - 41.9%  | 15      | <b>+</b> 150.0% |
| 28127 | \$97,500  | - 45.4%         | 81.3%        | + 0.5%           | 277               | - 6.3%   | 10      | + 25.0%         |

**Q1-2017** 

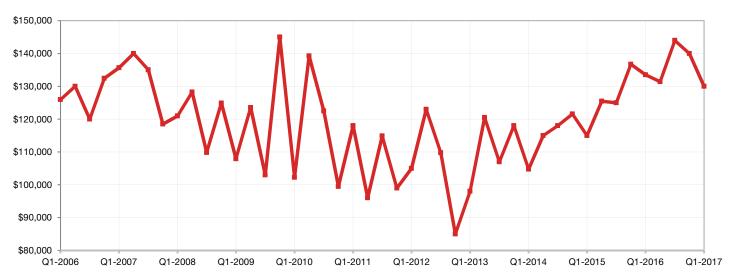


### **Stanly County, NC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
|                              |           |          |
| Median Sales Price           | \$130,000 | - 2.6%   |
| Avg. Sales Price             | \$141,861 | - 1.3%   |
| Pct. of Orig. Price Received | 93.4%     | + 1.3%   |
| Inventory of Homes for Sale  | 235       | - 24.4%  |
| Closed Sales                 | 142       | + 15.4%  |
| Months Supply                | 4.5       | - 35.1%  |
| List to Close                | 145       | - 4.2%   |
| Days on Market               | 94        | - 11.5%  |
| Cumulative Days on Market    | 97        | - 14.5%  |



#### **Historical Median Sales Price for Stanly County, NC**



Q1-2017



## **Stanly County, NC ZIP Codes**

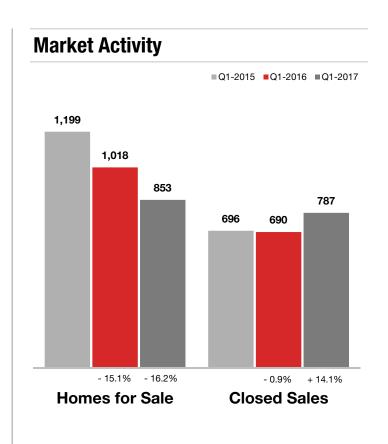
|       | Median S  | ales Price      | Pct. of Orig. Price Received |               | Days on Market |                   | Closed Sales |          |  |
|-------|-----------|-----------------|------------------------------|---------------|----------------|-------------------|--------------|----------|--|
|       | Q1-2017   | 1-Yr Chg        | Q1-2017                      | 1-Yr Chg      | Q1-2017        | 1-Yr Chg          | Q1-2017      | 1-Yr Chg |  |
| 28001 | \$110,000 | + 35.8%         | 92.1%                        | + 0.6%        | 99             | - 10.0%           | 69           | + 16.9%  |  |
| 28002 | \$0       |                 | 0.0%                         |               | 0              |                   | 0            |          |  |
| 28009 | \$127,000 |                 | 98.4%                        |               | 53             |                   | 3            |          |  |
| 28071 | \$0       |                 | 0.0%                         |               | 0              |                   | 0            |          |  |
| 28097 | \$188,000 | - 9.4%          | 96.1%                        | + 2.3%        | 86             | - 37.4%           | 23           | + 27.8%  |  |
| 28107 | \$0       |                 | 0.0%                         |               | 0              |                   | 0            |          |  |
| 28109 | \$0       |                 | 0.0%                         |               | 0              |                   | 0            |          |  |
| 28124 | \$110,500 | <b>+</b> + 8.3% | 88.8%                        | + 2.7%        | 101            | <b>+</b> 4,950.0% | 2            | + 100.0% |  |
| 28127 | \$130,000 | <b>-</b> 13.6%  | 95.8%                        | + 4.9%        | 86             | + 6.4%            | 9            | + 12.5%  |  |
| 28128 | \$140,250 | <b>-</b> 19.9%  | 92.8%                        | + 0.7%        | 117            | <b>+</b> 15.6%    | 12           | - 20.0%  |  |
| 28129 | \$144,500 | - 15.6%         | 92.9%                        | - 4.4%        | 93             | + 157.5%          | 14           | + 250.0% |  |
| 28137 | \$250,000 | <b>+</b> 123.2% | 89.6%                        | + 4.1%        | 131            | - 19.8%           | 1            | - 66.7%  |  |
| 28163 | \$140,000 | + 0.4%          | 95.8%                        | <b>+</b> 1.7% | 56             | - 34.9%           | 9            | - 35.7%  |  |

**Q1-2017** 

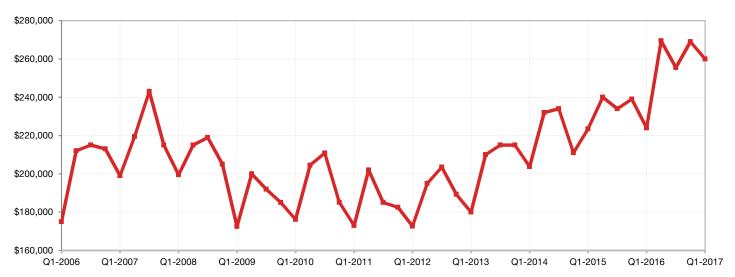


## **Union County, NC**

| <b>Key Metrics</b>           | Q1-2017          | 1-Yr Chg |
|------------------------------|------------------|----------|
| M. F. O.L. D.                | <b>#</b> 000 000 | 10.10/   |
| Median Sales Price           | \$260,000        | + 16.1%  |
| Avg. Sales Price             | \$319,826        | + 14.3%  |
| Pct. of Orig. Price Received | 96.8%            | + 1.0%   |
| Inventory of Homes for Sale  | 853              | - 16.2%  |
| Closed Sales                 | 787              | + 14.1%  |
| Months Supply                | 2.4              | - 22.1%  |
| List to Close                | 118              | - 3.4%   |
| Days on Market               | 59               | - 13.1%  |
| Cumulative Days on Market    | 74               | - 9.7%   |



#### **Historical Median Sales Price for Union County, NC**



Q1-2017



## **Union County, NC ZIP Codes**

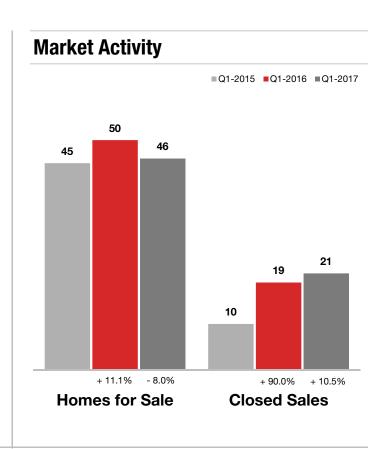
|       | Median Sales I | Median Sales Price |         | Pct. of Orig. Price Received |      | Days on Market |     |         | Closed Sales |   |          |
|-------|----------------|--------------------|---------|------------------------------|------|----------------|-----|---------|--------------|---|----------|
|       | Q1-2017 1-     | Yr Chg             | Q1-2017 | 1-Yr (                       | Chg  | Q1-2017        | 1-  | -Yr Chg | Q1-2017      |   | 1-Yr Chg |
| 28079 | \$239,750      | + 4.2%             | 98.3%   | + 1                          | .4%  | 45             | 1   | - 25.8% | 154          | 1 | + 15.8%  |
| 28103 | \$128,000 👚 -  | + 21.7%            | 85.2%   | - 9.                         | .8%  | 71             | 1   | - 49.5% | 10           | 1 | - 58.3%  |
| 28104 | \$364,575      | + 28.8%            | 97.2%   | - 0.                         | .1%  | 53             | 1   | + 6.8%  | 137          | 1 | + 40.0%  |
| 28108 | \$0 🕹 -        | 100.0%             | 0.0%    | - 100                        | 0.0% | 0              | ↓ - | 100.0%  | 0            | 1 | - 100.0% |
| 28110 | \$187,000 👚 -  | + 13.3%            | 96.2%   | +0                           | .9%  | 54             | 1   | - 8.5%  | 165          | 1 | + 7.8%   |
| 28111 | \$282,000      |                    | 95.6%   |                              |      | 7              |     |         | 1            |   |          |
| 28112 | \$158,995      | + 0.3%             | 95.7%   | - 0.                         | .4%  | 69             | 1   | + 9.7%  | 66           | 1 | + 3.1%   |
| 28173 | \$410,000 👚    | + 7.9%             | 96.8%   | +1                           | .5%  | 74             | 4   | - 3.1%  | 234          | 1 | + 21.1%  |
| 28174 | \$139,900      | + 9.3%             | 98.3%   | + 5                          | .3%  | 19             | 1   | - 82.2% | 17           | 1 | - 15.0%  |

**Q1-2017** 

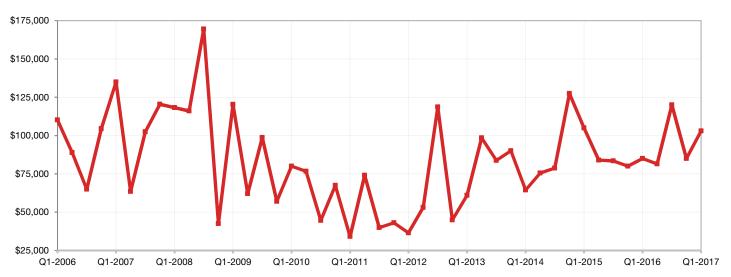


## **Chester County, SC**

| <b>Key Metrics</b>           | Q1-2017          | 1-Yr Chg |
|------------------------------|------------------|----------|
| M                            | <b>#</b> 400.000 | 04.00/   |
| Median Sales Price           | \$103,000        | + 21.2%  |
| Avg. Sales Price             | \$133,857        | + 7.5%   |
| Pct. of Orig. Price Received | 92.6%            | + 3.5%   |
| Inventory of Homes for Sale  | 46               | - 8.0%   |
| Closed Sales                 | 21               | + 10.5%  |
| Months Supply                | 5.5              | - 29.0%  |
| List to Close                | 126              | - 21.1%  |
| Days on Market               | 73               | - 23.1%  |
| Cumulative Days on Market    | 77               | - 41.4%  |



#### **Historical Median Sales Price for Chester County, SC**



Q1-2017



## **Chester County, SC ZIP Codes**

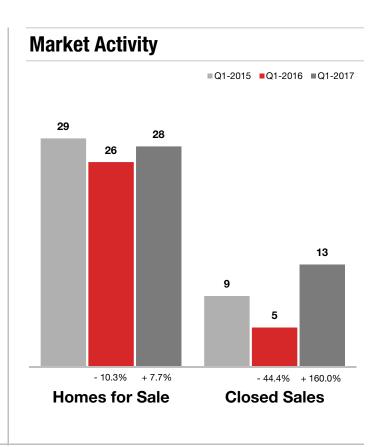
|       | Median S  | Median Sales Price |         | Pct. of Orig. Price Received |         | Days on Market |         | Closed Sales    |  |
|-------|-----------|--------------------|---------|------------------------------|---------|----------------|---------|-----------------|--|
|       | Q1-2017   | 1-Yr Chg           | Q1-2017 | 1-Yr Chg                     | Q1-2017 | 1-Yr Chg       | Q1-2017 | 1-Yr Chg        |  |
| 29014 | \$0       |                    | 0.0%    |                              | 0       |                | 0       |                 |  |
| 29055 | \$180,000 |                    | 83.6%   |                              | 101     |                | 1       |                 |  |
| 29706 | \$120,000 | + 60.0%            | 93.1%   | + 0.8%                       | 63      | - 30.2%        | 12      | + 9.1%          |  |
| 29712 | \$168,500 | + 46.5%            | 99.2%   | + 72.4%                      | 25      | - 69.5%        | 1       | → 0.0%          |  |
| 29714 | \$75,750  | - 55.8%            | 93.5%   | + 6.4%                       | 105     | - 32.6%        | 6       | <b>+</b> 100.0% |  |
| 29724 | \$0       |                    | 0.0%    |                              | 0       |                | 0       |                 |  |
| 29729 | \$29,000  | - 53.6%            | 84.1%   | - 8.1%                       | 23      | - 65.0%        | 1       | - 75.0%         |  |

**Q1-2017** 

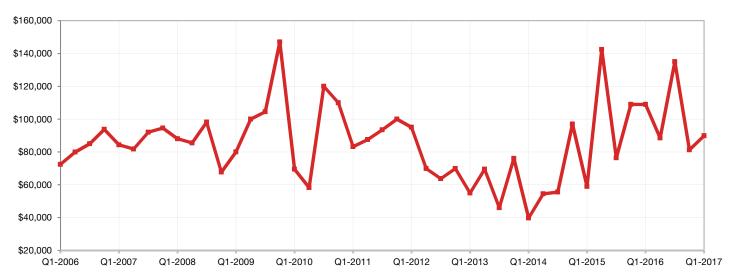


# **Chesterfield County, SC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$89,900  | - 17.5%  |
| Avg. Sales Price             | \$112,208 | - 2.7%   |
| Pct. of Orig. Price Received | 89.9%     | - 0.7%   |
| Inventory of Homes for Sale  | 28        | + 7.7%   |
| Closed Sales                 | 13        | + 160.0% |
| Months Supply                | 8.4       | + 20.4%  |
| List to Close                | 116       | - 54.3%  |
| Days on Market               | 67        | - 58.9%  |
| Cumulative Days on Market    | 92        | - 43.8%  |



#### **Historical Median Sales Price for Chesterfield County, SC**



Q1-2017



# **Chesterfield County, SC ZIP Codes**

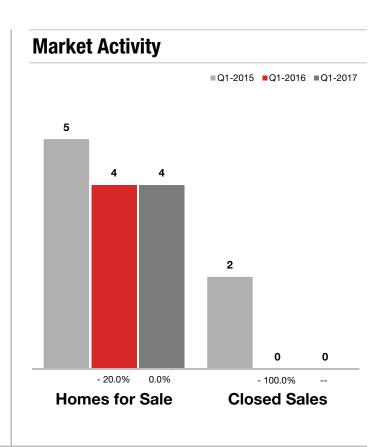
|       | Median S  | Median Sales Price Pct. of Orig. Price Rece |         | Price Received | Days on Market |          | Closed Sales |          |
|-------|-----------|---|---------|----------------|----------------|----------|--------------|----------|
|       | Q1-2017   | 1-Yr Chg                                    | Q1-2017 | 1-Yr Chg       | Q1-2017        | 1-Yr Chg | Q1-2017      | 1-Yr Chg |
| 29101 | \$0       |   | 0.0%    |                | 0              |          | 0            |          |
| 29520 | \$0       |   | 0.0%    |                | 0              |          | 0            |          |
| 29584 | \$0       |   | 0.0%    |                | 0              |          | 0            |          |
| 29718 | \$49,700  |   | 92.3%   |                | 19             |          | 2            |          |
| 29727 | \$0       |   | 0.0%    |                | 0              |          | 0            |          |
| 29728 | \$106,750 | - 2.1%                                      | 89.4%   | - 1.3%         | 83             | - 49.4%  | 10           | + 100.0% |
| 29741 | \$85,900  |   | 90.4%   |                | 9              |          | 1            |          |
| 59709 | \$0       |   | 0.0%    |                | 0              |          | 0            |          |

Q1-2017

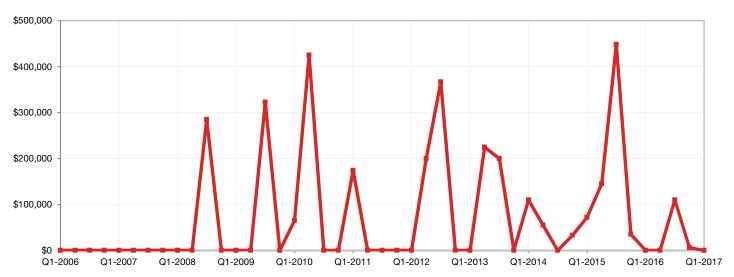


## **Fairfield County, SC**

| <b>Key Metrics</b>           | Q1-2017 | 1-Yr Chg |
|------------------------------|---------|----------|
| Median Sales Price           | \$0     |          |
| Avg. Sales Price             | \$0     |          |
| Pct. of Orig. Price Received | 0.0%    |          |
| Inventory of Homes for Sale  | 4       | 0.0%     |
| Closed Sales                 | 0       |          |
| Months Supply                | 4.0     | + 33.3%  |
| List to Close                | 0       |          |
| Days on Market               | 0       |          |
| Cumulative Days on Market    | 0       |          |



#### **Historical Median Sales Price for Fairfield County, SC**



Q1-2017



# **Fairfield County, SC ZIP Codes**

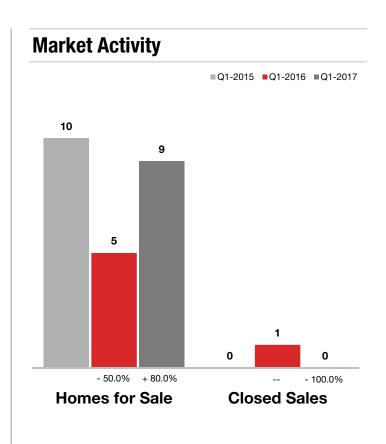
|       | Median Sales Price |          | Pct. of Orig. Price Received |          | Days on Market |          | Closed Sales |          |
|-------|--------------------|----------|------------------------------|----------|----------------|----------|--------------|----------|
|       | Q1-2017            | 1-Yr Chg | Q1-2017                      | 1-Yr Chg | Q1-2017        | 1-Yr Chg | Q1-2017      | 1-Yr Chg |
| 29015 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29065 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29130 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29132 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29180 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |

**Q1-2017** 

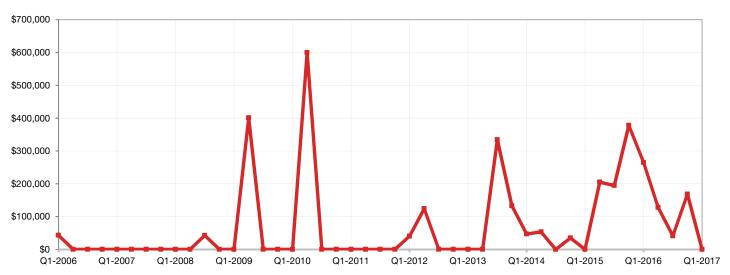


### **Kershaw County, SC**

| <b>Key Metrics</b>           | Q1-2017 | 1-Yr Chg |
|------------------------------|---------|----------|
| Median Sales Price           | \$0     | - 100.0% |
| Avg. Sales Price             | \$0     | - 100.0% |
| Pct. of Orig. Price Received | 0.0%    | - 100.0% |
| Inventory of Homes for Sale  | 9       | + 80.0%  |
| Closed Sales                 | 0       | - 100.0% |
| Months Supply                | 5.6     | + 92.9%  |
| List to Close                | 0       | - 100.0% |
| Days on Market               | 0       | - 100.0% |
| Cumulative Days on Market    | 0       | - 100.0% |



#### **Historical Median Sales Price for Kershaw County, SC**



Q1-2017



## **Kershaw County, SC ZIP Codes**

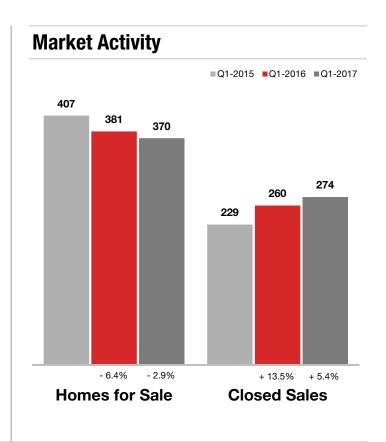
|       | Median Sales Price |          | Pct. of Orig. Price Received |          | Days on Market |          | Closed Sales |          |
|-------|--------------------|----------|------------------------------|----------|----------------|----------|--------------|----------|
|       | Q1-2017            | 1-Yr Chg | Q1-2017                      | 1-Yr Chg | Q1-2017        | 1-Yr Chg | Q1-2017      | 1-Yr Chg |
| 29009 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29020 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29021 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29032 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29045 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29074 | \$0                | - 100.0% | 0.0%                         | - 100.0% | 0              | - 100.0% | 0            | - 100.0% |
| 29078 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29175 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |

**Q1-2017** 

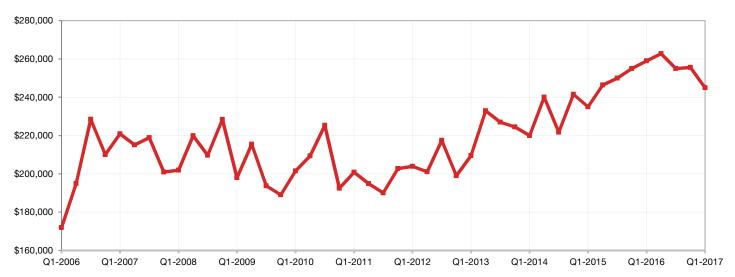


### **Lancaster County, SC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$245,000 | - 5.4%   |
| Avg. Sales Price             | \$259,648 | - 0.3%   |
| Pct. of Orig. Price Received | 96.3%     | + 0.7%   |
| Inventory of Homes for Sale  | 370       | - 2.9%   |
| Closed Sales                 | 274       | + 5.4%   |
| Months Supply                | 3.2       | - 8.6%   |
| List to Close                | 125       | - 0.5%   |
| Days on Market               | 72        | - 1.4%   |
| Cumulative Days on Market    | 82        | - 1.2%   |



#### **Historical Median Sales Price for Lancaster County, SC**



Q1-2017



## **Lancaster County, SC ZIP Codes**

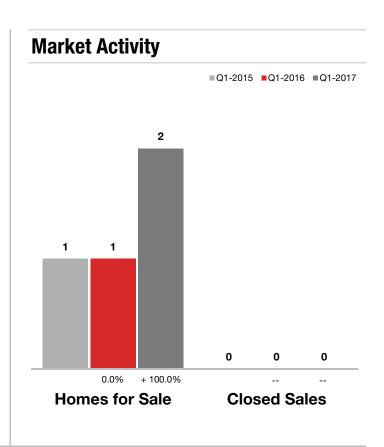
|       | Median S  | Median Sales Price |         | Pct. of Orig. Price Received |         | Days on Market |         | Closed Sales   |  |
|-------|-----------|--------------------|---------|------------------------------|---------|----------------|---------|----------------|--|
|       | Q1-2017   | 1-Yr Chg           | Q1-2017 | 1-Yr Chg                     | Q1-2017 | 1-Yr Chg       | Q1-2017 | 1-Yr Chg       |  |
| 29058 | \$112,900 | - 53.7%            | 97.3%   | + 16.4%                      | 68      | - 33.6%        | 3       | → 0.0%         |  |
| 29067 | \$0 ₹     | - 100.0%           | 0.0%    | - 100.0%                     | 0       | - 100.0%       | 0       | - 100.0%       |  |
| 29707 | \$295,000 | + 6.2%             | 96.8%   | + 0.3%                       | 63 ·    | <b>+</b> 5.6%  | 161     | <b>+</b> 1.3%  |  |
| 29720 | \$158,200 | - 27.3%            | 95.5%   | + 1.0%                       | 86      | - 11.4%        | 109     | <b>+</b> 18.5% |  |
| 29721 | \$0       |                    | 0.0%    |                              | 0       |                | 0       |                |  |
| 29722 | \$0       |                    | 0.0%    |                              | 0       |                | 0       |                |  |
| 29744 | \$0       |                    | 0.0%    |                              | 0       |                | 0       |                |  |

Q1-2017

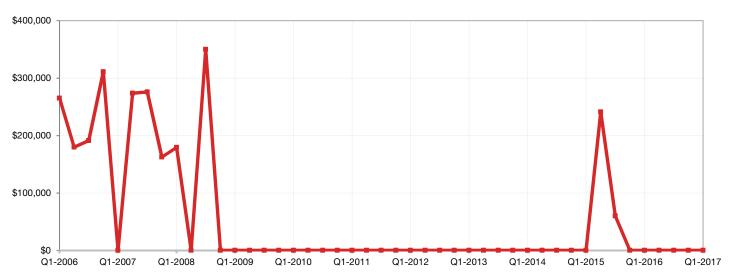


## **Union County, SC**

| <b>Key Metrics</b>           | Q1-2017    | 1-Yr Chg |
|------------------------------|------------|----------|
|                              | <b>.</b> - |          |
| Median Sales Price           | \$0        |          |
| Avg. Sales Price             | \$0        |          |
| Pct. of Orig. Price Received | 0.0%       |          |
| Inventory of Homes for Sale  | 2          | + 100.0% |
| Closed Sales                 | 0          |          |
| Months Supply                | 0.0        |          |
| List to Close                | 0          |          |
| Days on Market               | 0          |          |
| Cumulative Days on Market    | 0          |          |



#### **Historical Median Sales Price for Union County, SC**



Q1-2017



# **Union County, SC ZIP Codes**

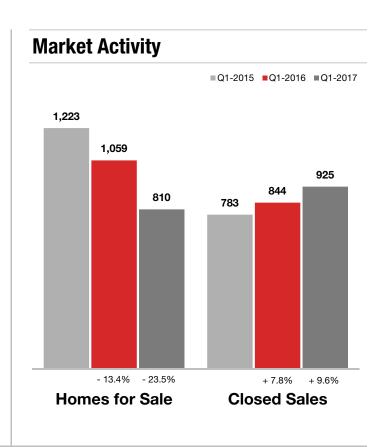
|       | Median Sales Price |          | Pct. of Orig. Price Received |          | Days on Market |          | Closed Sales |          |
|-------|--------------------|----------|------------------------------|----------|----------------|----------|--------------|----------|
|       | Q1-2017            | 1-Yr Chg | Q1-2017                      | 1-Yr Chg | Q1-2017        | 1-Yr Chg | Q1-2017      | 1-Yr Chg |
| 29031 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29321 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29353 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29364 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29379 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 29395 | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |

Q1-2017

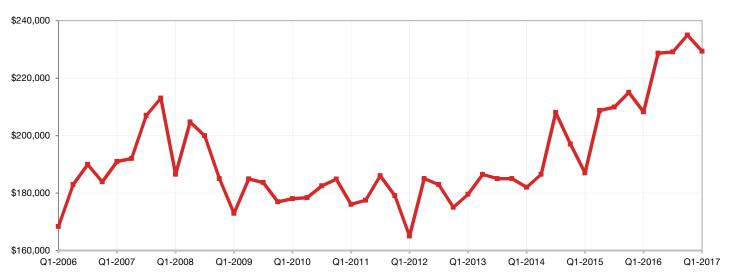


## **York County, SC**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$229,340 | + 10.1%  |
| Avg. Sales Price             | \$256,297 | + 6.8%   |
| Pct. of Orig. Price Received | 96.7%     | + 0.6%   |
| Inventory of Homes for Sale  | 810       | - 23.5%  |
| Closed Sales                 | 925       | + 9.6%   |
| Months Supply                | 2.0       | - 33.2%  |
| List to Close                | 109       | - 6.4%   |
| Days on Market               | 55        | - 11.9%  |
| Cumulative Days on Market    | 65        | - 10.6%  |



#### **Historical Median Sales Price for York County, SC**



Q1-2017



## **York County, SC ZIP Codes**

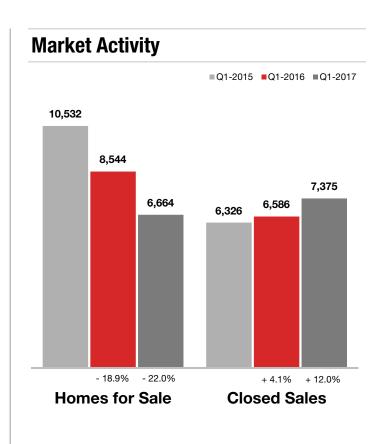
|       | Median Sales Price |          | Pct. of Orig. Price Received |                | Days on Market |                 | Closed Sales |          |
|-------|--------------------|----------|------------------------------|----------------|----------------|-----------------|--------------|----------|
|       | Q1-2017            | 1-Yr Chg | Q1-2017                      | 1-Yr Chg       | Q1-2017        | 1-Yr Chg        | Q1-2017      | 1-Yr Chg |
| 29703 | \$0                |          | 0.0%                         |                | 0              |                 | 0            |          |
| 29704 | \$177,000 1        | + 1.1%   | 98.4%                        | <b>+</b> 5.1%  | 23             | - 69.1%         | 9            | + 28.6%  |
| 29708 | \$299,900 1        | + 3.4%   | 97.6%                        | + 0.5%         | 63             | - 2.4%          | 207          | + 40.8%  |
| 29710 | \$252,821 1        | + 5.6%   | 96.8%                        | <b>+</b> 1.4%  | 71             | - 3.3%          | 128          | - 7.2%   |
| 29715 | \$273,000 1        | + 13.8%  | 96.9%                        | - 0.4%         | 55             | + 8.8%          | 141          | + 2.9%   |
| 29716 | \$0                |          | 0.0%                         |                | 0              |                 | 0            |          |
| 29717 | \$144,500          | - 15.0%  | 99.7%                        | <b>+</b> 17.3% | 89             | - 40.3%         | 2            | + 100.09 |
| 29726 | \$185,000 1        | + 4.2%   | 92.6%                        | - 0.1%         | 46             | - 3.5%          | 5            | + 66.7%  |
| 29730 | \$151,000          | - 9.6%   | 95.7%                        | - 0.5%         | 50             | - 10.2%         | 113          | - 1.7%   |
| 29731 | \$0                |          | 0.0%                         |                | 0              |                 | 0            |          |
| 29732 | \$185,000 1        | + 8.2%   | 97.1%                        | <b>+</b> 1.1%  | 41             | - 20.8%         | 230          | + 11.7%  |
| 29733 | \$0                |          | 0.0%                         |                | 0              |                 | 0            |          |
| 29734 | \$0                |          | 0.0%                         |                | 0              |                 | 0            |          |
| 29742 | \$114,700          |          | 96.5%                        |                | 18             |                 | 2            |          |
| 29743 | \$123,250          | - 44.2%  | 91.5%                        | - 8.4%         | 92             | <b>+</b> 315.9% | 2            | → 0.0%   |
| 29745 | \$200,700 1        | + 8.0%   | 94.4%                        | + 0.1%         | 63             | - 35.8%         | 84           | - 3.4%   |

Q1-2017



### **Entire CarolinaMLS Area**

| <b>Key Metrics</b>           | Q1-2017   | 1-Yr Chg |  |
|------------------------------|-----------|----------|--|
| Median Sales Price           | \$215,000 | + 13.2%  |  |
| Avg. Sales Price             | \$268,725 | + 10.7%  |  |
| Pct. of Orig. Price Received | 96.8%     | + 1.4%   |  |
| Inventory of Homes for Sale  | 6,664     | - 22.0%  |  |
| Closed Sales                 | 7,375     | + 12.0%  |  |
| Months Supply                | 2.2       | - 29.0%  |  |
| List to Close                | 106       | - 12.2%  |  |
| Days on Market               | 52        | - 21.0%  |  |
| Cumulative Days on Market    | 62        | - 20.3%  |  |



#### **Historical Median Sales Price for Entire CarolinaMLS Area**

