

# Marketwatch Report

## Q4-2017

---

A Free Research Tool from the  
Charlotte Regional REALTOR® Association and CarolinaMLS



Charlotte Regional **Realtor**® Association

## Counties

---

All Counties Overview	2
Alexander County, NC	3
Anson County, NC	5
Cabarrus County, NC	7
Gaston County, NC	9
Iredell County, NC	11
Lincoln County, NC	13
Mecklenburg County, NC	15
Montgomery County, NC	18
Stanly County, NC	20
Union County, NC	22
Chester County, SC	24
Chesterfield County, SC	26
Fairfield County, SC	28
Kershaw County, SC	30
Lancaster County, SC	32
Union County, SC	34
York County, SC	36
Entire CarolinaMLS Area	38

**FOR MORE INFORMATION CONTACT A REALTOR®**

Current as of January 5, 2018. All data from CarolinaMLS.  
Report provided by the Charlotte Regional REALTOR® Association. Report © 2018 ShowingTime.

# Marketwatch Report

## Q4-2017



# All Counties Overview

	Median Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
Alexander County, NC	\$137,500	↓ - 0.9%		94.3%	↑ + 0.1%	78	↑ + 31.1%	44	↑ + 37.5%
Anson County, NC	\$87,000	→ 0.0%		89.0%	↑ + 2.1%	136	↓ - 41.2%	30	→ 0.0%
Cabarrus County, NC	\$213,548	↑ + 9.5%		96.6%	↑ + 0.2%	36	↓ - 19.3%	834	↑ + 1.1%
Gaston County, NC	\$170,000	↑ + 11.1%		96.7%	↑ + 1.2%	36	↓ - 38.0%	777	↑ + 0.3%
Iredell County, NC	\$249,000	↑ + 16.0%		94.8%	↓ - 0.1%	69	↑ + 5.3%	796	↑ + 9.2%
Lincoln County, NC	\$245,000	↓ - 2.0%		95.4%	↑ + 0.3%	59	↓ - 6.8%	339	↓ - 2.0%
Mecklenburg County, NC	\$240,000	↑ + 9.9%		97.4%	↑ + 0.5%	33	↓ - 14.6%	4,723	↑ + 2.0%
Montgomery County, NC	\$91,250	↓ - 31.1%		87.5%	↑ + 0.9%	203	↑ + 10.4%	56	↑ + 43.6%
Stanly County, NC	\$140,500	↑ + 0.4%		94.1%	↑ + 1.4%	66	↓ - 31.1%	170	↑ + 25.0%
Union County, NC	\$277,750	↑ + 3.1%		97.0%	↑ + 0.1%	46	↓ - 12.3%	907	↓ - 7.6%
Chester County, SC	\$110,000	↑ + 29.4%		90.7%	↓ - 4.6%	69	↓ - 2.9%	23	↓ - 14.8%
Chesterfield County, SC	\$122,900	↑ + 51.3%		92.9%	↑ + 11.2%	132	↑ + 40.6%	3	↓ - 62.5%
Fairfield County, SC	\$0	↓ - 100.0%		0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
Kershaw County, SC	\$30,000	↓ - 82.2%		85.7%	↓ - 8.8%	7	↓ - 87.9%	1	↓ - 50.0%
Lancaster County, SC	\$274,000	↑ + 7.0%		96.6%	↓ - 0.0%	49	↓ - 11.7%	358	↑ + 13.3%
Union County, SC	\$0	--		0.0%	--	0	--	0	--
York County, SC	\$242,000	↑ + 3.0%		96.5%	↑ + 0.5%	43	↓ - 18.4%	1,038	↓ - 3.8%
Entire CarolinaMLS Area	\$230,000	↑ + 8.5%		96.7%	↑ + 0.4%	42	↓ - 13.8%	8,676	↑ + 1.8%

# Marketwatch Report

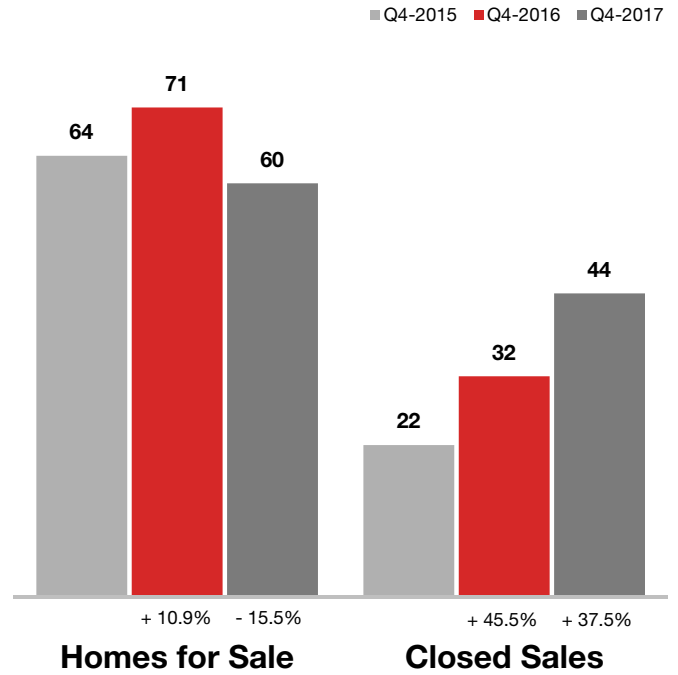
## Q4-2017



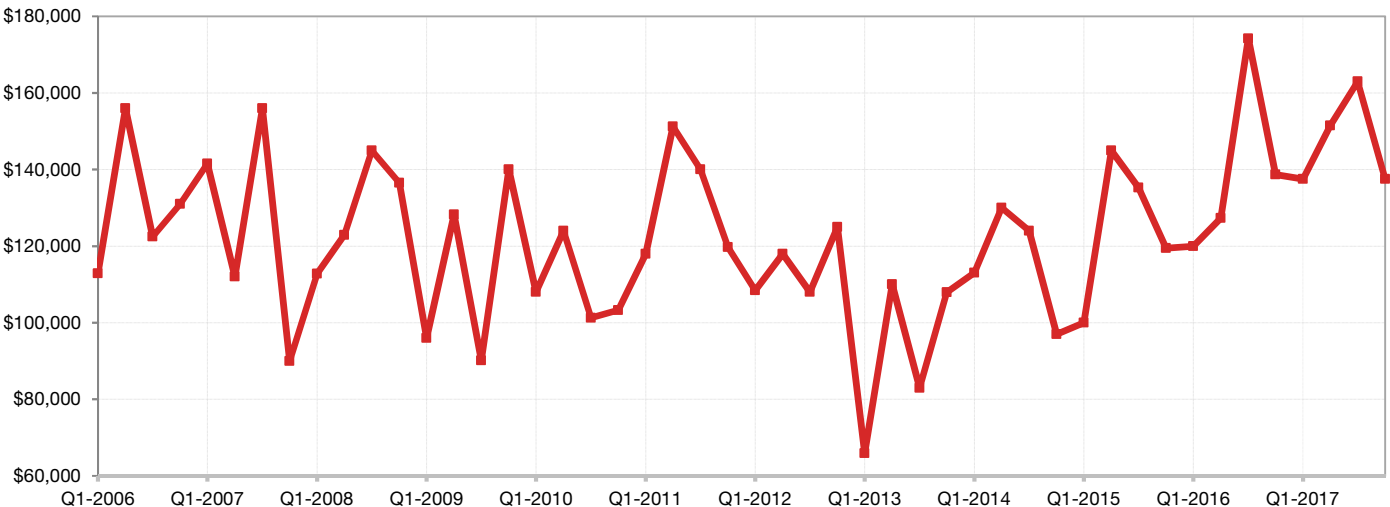
# Alexander County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$137,500	- 0.9%
Avg. Sales Price	\$163,493	- 11.5%
Pct. of Orig. Price Received	94.3%	+ 0.1%
Inventory of Homes for Sale	60	- 15.5%
Closed Sales	44	+ 37.5%
Months Supply	4.4	- 23.3%
List to Close	126	+ 1.7%
Days on Market	78	+ 31.1%
Cumulative Days on Market	128	+ 91.6%

## Market Activity



## Historical Median Sales Price for Alexander County, NC



# Marketwatch Report

## Q4-2017



# Alexander County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
28601	\$143,450	↓ - 50.9%	93.7%	↓ - 3.0%	55	↑ + 123.5%	4	→ 0.0%
28636	\$84,000	↓ - 22.6%	92.3%	↓ - 4.9%	27	↓ - 34.5%	2	↓ - 50.0%
28678	\$80,000	↑ + 79.2%	80.7%	↑ + 8.4%	216	↑ + 32.5%	3	↑ + 200.0%
28681	\$147,500	↑ + 5.4%	95.6%	↑ + 1.7%	72	↑ + 11.7%	35	↑ + 52.2%

# Marketwatch Report

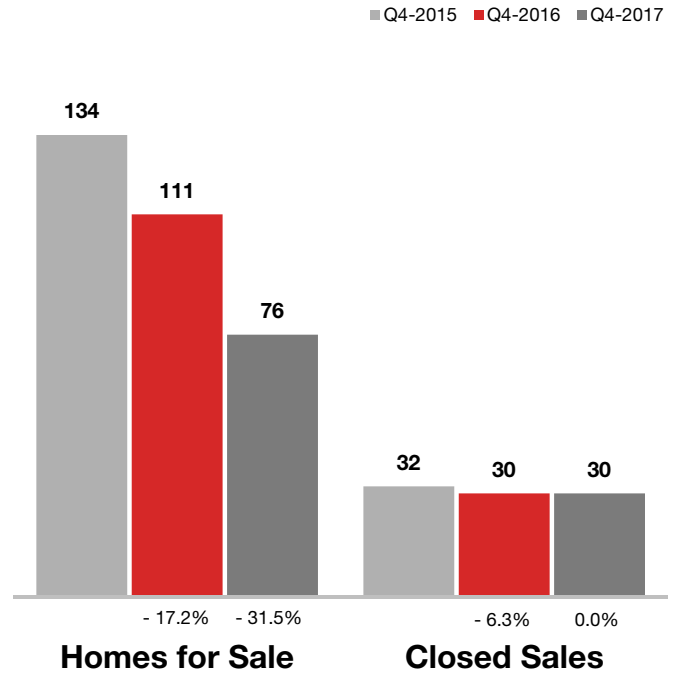
## Q4-2017



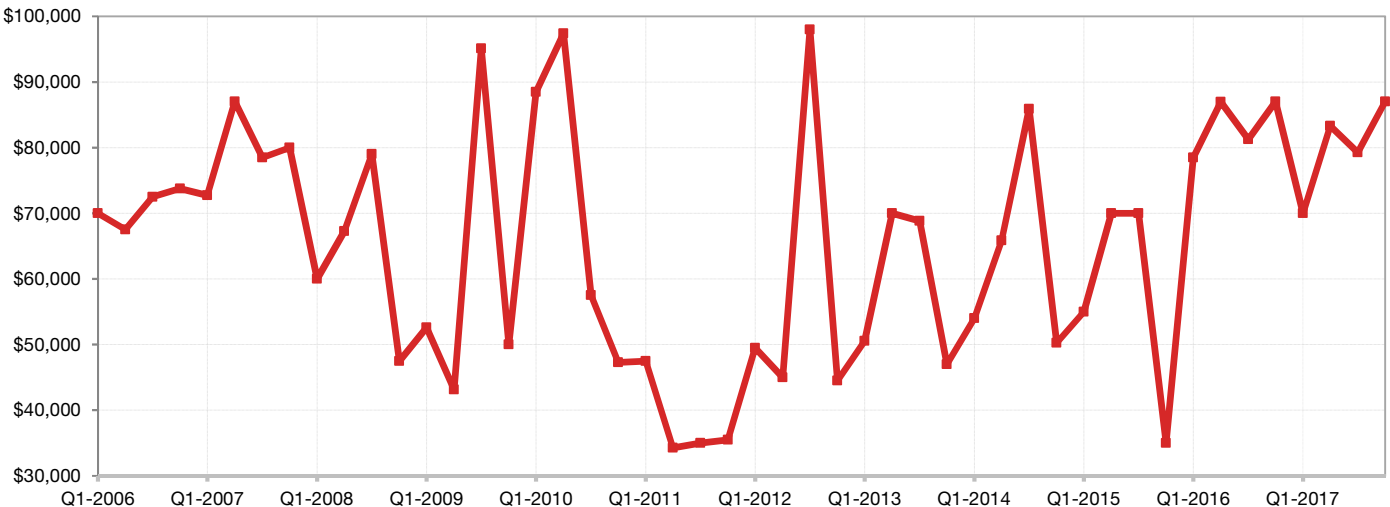
# Anson County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$87,000	0.0%
Avg. Sales Price	\$97,203	- 6.1%
Pct. of Orig. Price Received	89.0%	+ 2.1%
Inventory of Homes for Sale	76	- 31.5%
Closed Sales	30	0.0%
Months Supply	6.3	- 41.5%
List to Close	162	- 41.9%
Days on Market	136	- 41.2%
Cumulative Days on Market	136	- 42.7%

## Market Activity



## Historical Median Sales Price for Anson County, NC



# Marketwatch Report

## Q4-2017



# Anson County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
28007	\$0	--	0.0%	--	0	--	0	--
28091	\$35,000	↓ - 27.1%	72.3%	↓ - 17.2%	39	↓ - 49.7%	3	↑ + 50.0%
28102	\$0	--	0.0%	--	0	--	0	--
28119	\$66,900	--	91.7%	--	121	--	3	--
28133	\$149,000	↑ + 259.0%	97.1%	↑ + 2.0%	62	↓ - 40.3%	5	↑ + 150.0%
28135	\$135,000	↑ + 6.3%	90.5%	↓ - 1.2%	99	↑ + 23.3%	3	↓ - 40.0%
28170	\$88,700	↓ - 0.3%	88.9%	↑ + 4.5%	187	↓ - 36.4%	16	↓ - 23.8%

# Marketwatch Report

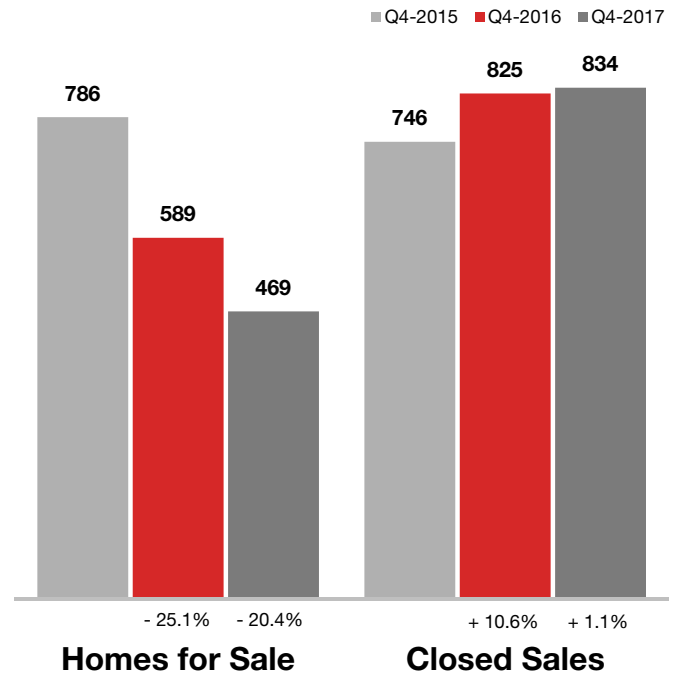
## Q4-2017



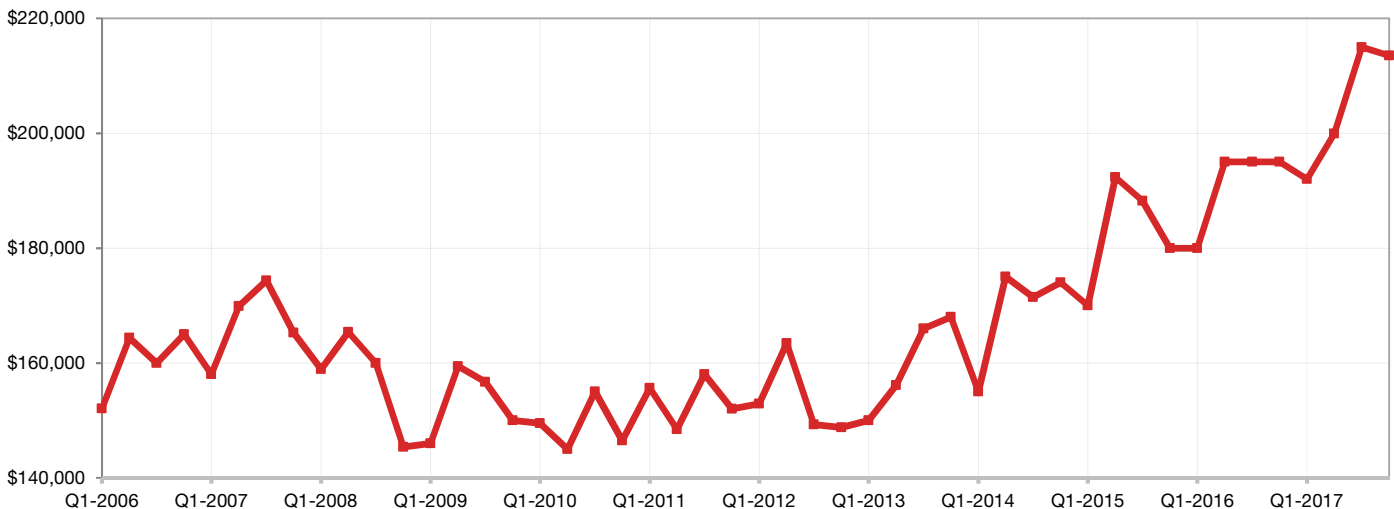
## Cabarrus County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$213,548	+ 9.5%
Avg. Sales Price	\$230,968	+ 4.7%
Pct. of Orig. Price Received	96.6%	+ 0.2%
Inventory of Homes for Sale	469	- 20.4%
Closed Sales	834	+ 1.1%
Months Supply	1.5	- 25.9%
List to Close	91	- 6.8%
Days on Market	36	- 19.3%
Cumulative Days on Market	44	- 15.0%

### Market Activity



### Historical Median Sales Price for Cabarrus County, NC



# Marketwatch Report

Q4-2017



Charlotte Regional Realtor® Association

## Cabarrus County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg	
28025	\$175,000	↑ + 4.5%		96.3%	↓ - 0.2%		39	↓ - 6.0%		215	↓ - 4.9%	
28026	\$0	--		0.0%	--		0	--		0	--	
28027	\$231,095	↑ + 2.7%		97.5%	↑ + 0.7%		30	↓ - 25.1%		278	↑ + 10.3%	
28036	\$275,000	→ 0.0%		96.2%	↑ + 1.0%		35	↓ - 38.1%		37	↑ + 117.6%	
28071	\$340,000	↓ - 6.1%		97.3%	↓ - 0.6%		72	↓ - 28.7%		1	→ 0.0%	
28075	\$320,000	↑ + 11.1%		96.6%	↑ + 0.4%		45	↓ - 14.5%		87	→ 0.0%	
28081	\$172,000	↑ + 37.6%		94.9%	↑ + 0.4%		35	↓ - 37.8%		58	↓ - 4.9%	
28082	\$0	--		0.0%	--		0	--		0	--	
28083	\$133,500	↑ + 4.1%		95.8%	↓ - 0.9%		34	↓ - 20.5%		71	↑ + 1.4%	
28107	\$214,500	↓ - 2.3%		98.0%	↑ + 1.0%		49	↑ + 6.9%		32	↓ - 20.0%	
28124	\$210,000	↑ + 21.4%		93.2%	↓ - 7.7%		59	↑ + 106.5%		11	↑ + 10.0%	
28138	\$0	↓ - 100.0%		0.0%	↓ - 100.0%		0	↓ - 100.0%		0	↓ - 100.0%	
28215	\$165,750	↓ - 1.1%		97.6%	↑ + 1.0%		19	↓ - 58.1%		10	↑ + 25.0%	



# Marketwatch Report

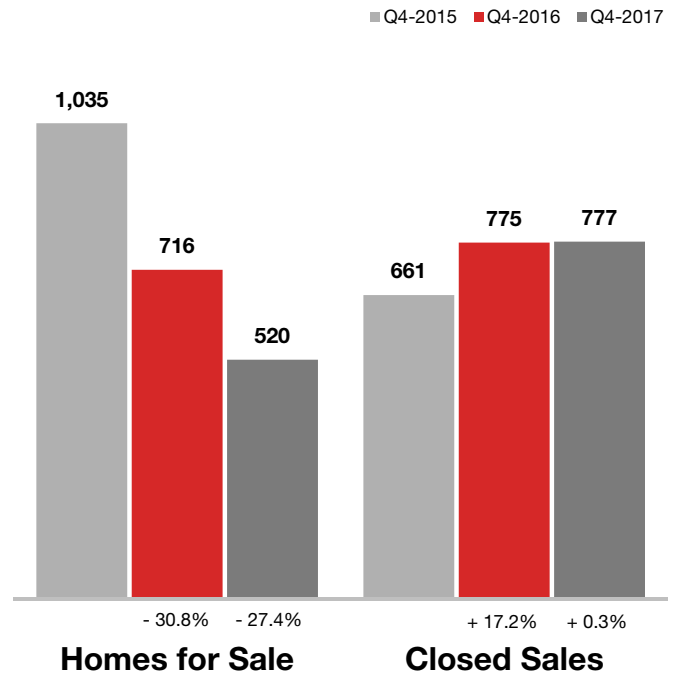
## Q4-2017



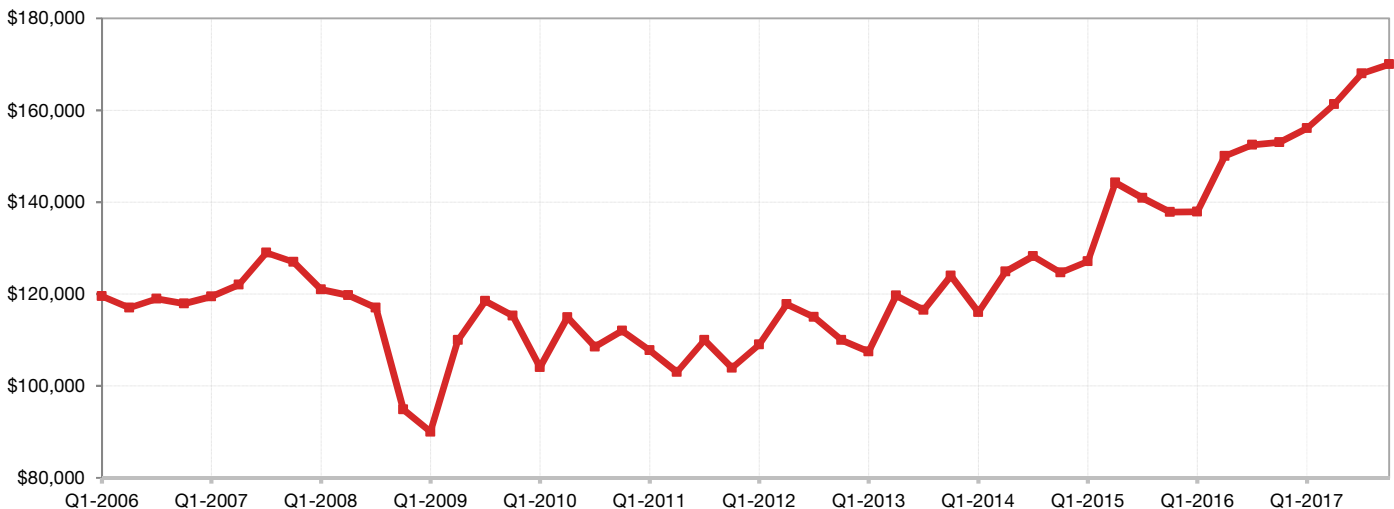
# Gaston County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$170,000	+ 11.1%
Avg. Sales Price	\$198,412	+ 15.7%
Pct. of Orig. Price Received	96.7%	+ 1.2%
Inventory of Homes for Sale	520	- 27.4%
Closed Sales	777	+ 0.3%
Months Supply	1.9	- 30.3%
List to Close	93	- 20.8%
Days on Market	36	- 38.0%
Cumulative Days on Market	42	- 40.4%

## Market Activity



## Historical Median Sales Price for Gaston County, NC



# Marketwatch Report

Q4-2017



Charlotte Regional Realtor<sup>®</sup> Association

## Gaston County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
28006	\$153,000	--	102.1%	--	54	--	1	--
28012	\$270,000	↑ + 11.2%	98.5%	↑ + 2.7%	44	↓ - 37.8%	103	↑ + 17.0%
28016	\$105,000	↑ + 33.7%	94.7%	↑ + 0.1%	46	↓ - 56.7%	21	↓ - 12.5%
28021	\$72,375	↓ - 19.5%	90.1%	↓ - 0.0%	66	↓ - 2.8%	16	↓ - 48.4%
28032	\$167,500	↓ - 15.4%	96.1%	↑ + 1.4%	14	↓ - 82.6%	17	↑ + 21.4%
28033	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28034	\$159,900	↓ - 0.1%	97.5%	↑ + 0.3%	19	↓ - 66.7%	53	↓ - 7.0%
28052	\$111,000	↑ + 3.1%	93.7%	↓ - 1.4%	29	↓ - 37.1%	103	↓ - 8.0%
28053	\$0	--	0.0%	--	0	--	0	--
28054	\$161,900	↑ + 21.8%	97.3%	↑ + 2.5%	40	↓ - 43.9%	151	↑ + 11.0%
28055	\$0	--	0.0%	--	0	--	0	--
28056	\$209,000	↑ + 3.8%	96.1%	↑ + 0.2%	38	↓ - 31.0%	121	↓ - 19.9%
28077	\$153,000	--	102.5%	--	23	--	2	--
28092	\$190,000	↑ + 1.5%	93.9%	↓ - 0.1%	21	↓ - 88.6%	3	↓ - 25.0%
28098	\$162,950	↑ + 14.2%	96.7%	↓ - 0.7%	30	↑ + 38.5%	12	↓ - 14.3%
28101	\$289,900	↑ + 1.5%	97.0%	↓ - 0.6%	100	↑ + 95.3%	12	↑ + 100.0%
28120	\$236,000	↑ + 45.7%	98.2%	↑ + 2.6%	28	↓ - 29.7%	115	↑ + 10.6%
28164	\$157,500	↑ + 9.6%	96.7%	↑ + 0.2%	37	↓ - 20.4%	39	↑ + 39.3%

# Marketwatch Report

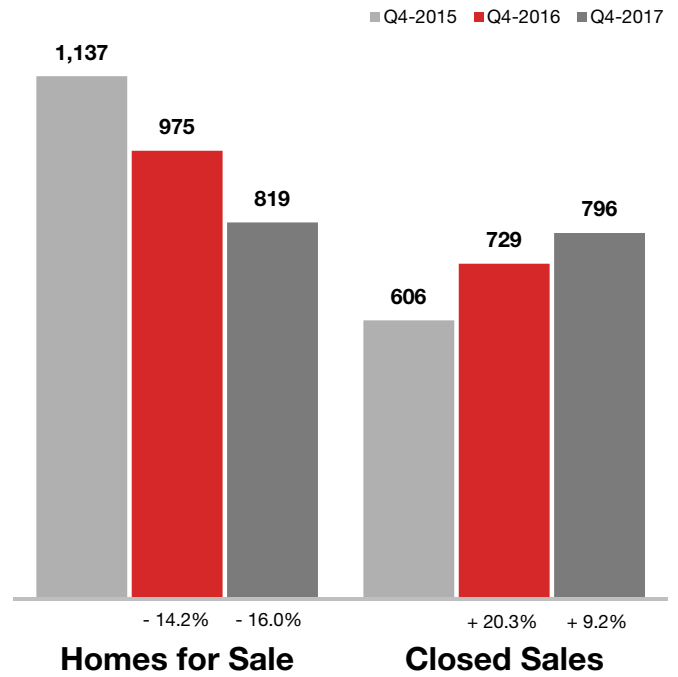
## Q4-2017



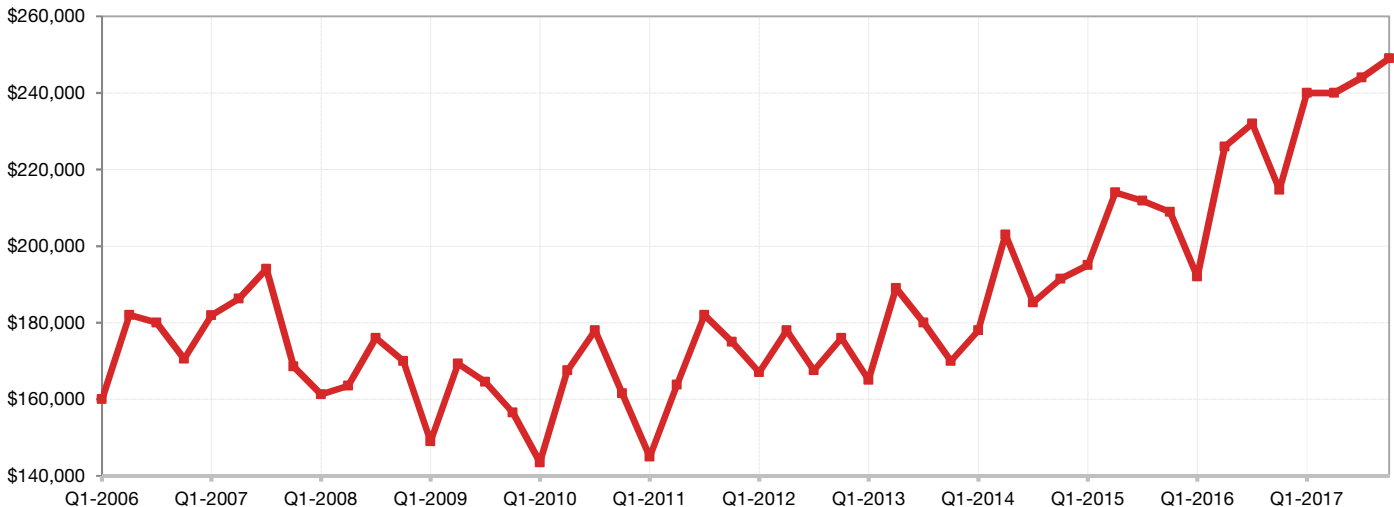
## Iredell County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$249,000	+ 16.0%
Avg. Sales Price	\$315,415	+ 19.0%
Pct. of Orig. Price Received	94.8%	- 0.1%
Inventory of Homes for Sale	819	- 16.0%
Closed Sales	796	+ 9.2%
Months Supply	3.1	- 20.2%
List to Close	119	+ 0.4%
Days on Market	69	+ 5.3%
Cumulative Days on Market	82	+ 4.7%

### Market Activity



### Historical Median Sales Price for Iredell County, NC



# Marketwatch Report

Q4-2017



Charlotte Regional Realtor<sup>®</sup> Association

## Iredell County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
27013	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
27020	\$0	--	0.0%	--	0	--	0	--
28010	\$0	--	0.0%	--	0	--	0	--
28115	\$236,000	↑ + 6.0%	96.3%	↑ + 0.8%	49	↓ - 21.9%	227	↑ + 15.8%
28117	\$354,000	↑ + 15.1%	94.7%	↓ - 0.7%	82	↑ + 25.3%	289	↑ + 15.6%
28123	\$0	--	0.0%	--	0	--	0	--
28125	\$450,000	↑ + 267.3%	90.0%	↓ - 5.2%	249	↑ + 2,390.0%	1	→ 0.0%
28166	\$226,500	↑ + 15.6%	93.7%	↓ - 2.7%	91	↑ + 79.1%	42	↓ - 8.7%
28625	\$162,500	↑ + 10.2%	94.9%	↑ + 1.0%	58	↑ + 14.5%	97	→ 0.0%
28634	\$109,875	↓ - 18.6%	89.2%	↓ - 8.0%	14	↓ - 72.4%	2	↓ - 71.4%
28636	\$0	--	0.0%	--	0	--	0	--
28660	\$178,000	--	91.7%	--	54	--	5	--
28677	\$153,250	↑ + 0.2%	92.6%	↓ - 1.2%	75	↓ - 6.8%	126	↑ + 5.0%
28687	\$0	--	0.0%	--	0	--	0	--
28688	\$0	--	0.0%	--	0	--	0	--
28689	\$335,000	↑ + 37.9%	93.1%	↑ + 50.4%	414	↓ - 22.2%	1	→ 0.0%
28699	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

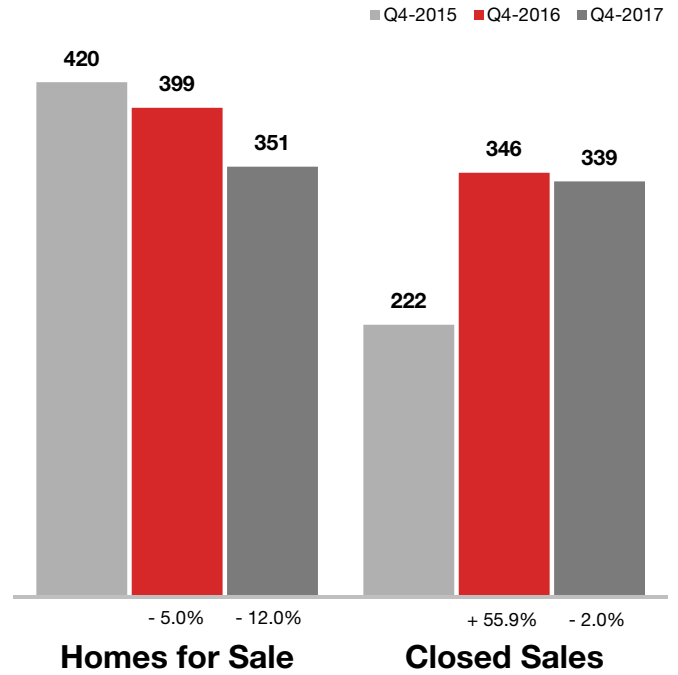
## Q4-2017



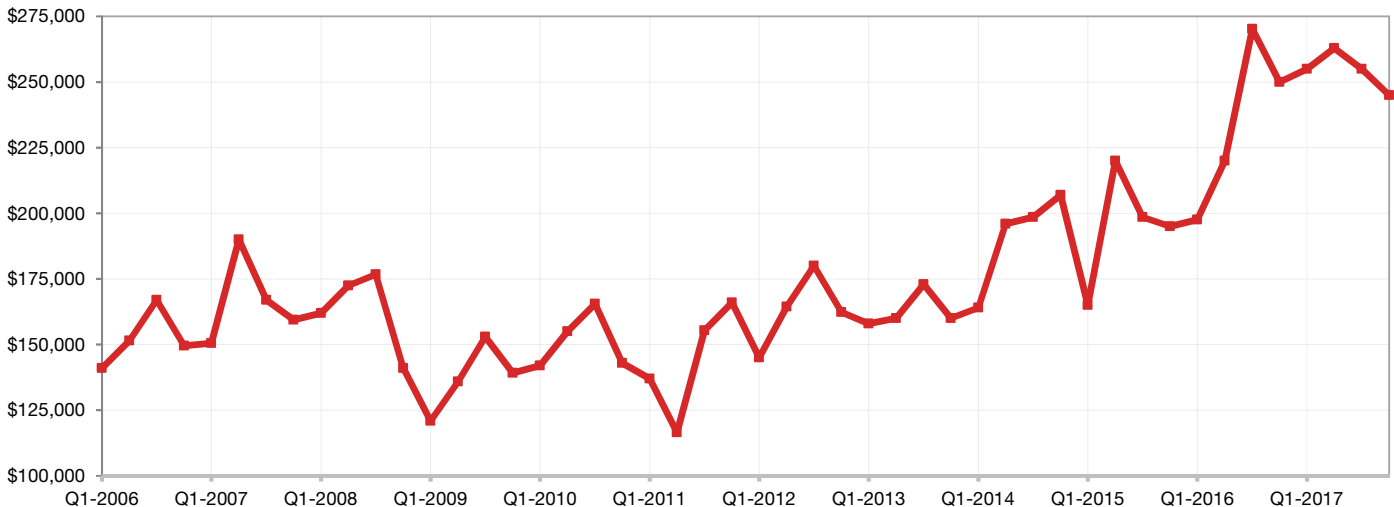
# Lincoln County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$245,000	- 2.0%
Avg. Sales Price	\$281,837	- 1.2%
Pct. of Orig. Price Received	95.4%	+ 0.3%
Inventory of Homes for Sale	351	- 12.0%
Closed Sales	339	- 2.0%
Months Supply	2.9	- 22.0%
List to Close	123	+ 7.4%
Days on Market	59	- 6.8%
Cumulative Days on Market	76	- 4.2%

## Market Activity



## Historical Median Sales Price for Lincoln County, NC



# Marketwatch Report

## Q4-2017



# Lincoln County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
28006	\$0	--	0.0%	--	0	--	0	--
28021	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28033	\$109,900	↓ - 34.6%	89.5%	↓ - 6.8%	56	↑ + 15.8%	5	↑ + 400.0%
28037	\$307,500	↓ - 13.1%	96.5%	↑ + 0.7%	73	↑ + 9.4%	164	↓ - 1.8%
28080	\$165,500	↑ + 0.6%	94.2%	↓ - 0.5%	23	↓ - 62.8%	26	↑ + 30.0%
28090	\$139,000	--	95.9%	--	10	--	1	--
28092	\$149,900	↓ - 3.3%	94.2%	↓ - 0.0%	56	↓ - 3.8%	98	↓ - 5.8%
28093	\$0	--	0.0%	--	0	--	0	--
28164	\$329,900	↑ + 8.2%	95.6%	↑ + 1.5%	45	↓ - 41.9%	19	↓ - 42.4%
28168	\$172,450	↑ + 55.0%	93.7%	↓ - 0.8%	28	↓ - 24.0%	14	→ 0.0%
28673	\$580,000	--	88.3%	--	76	--	2	--

# Marketwatch Report

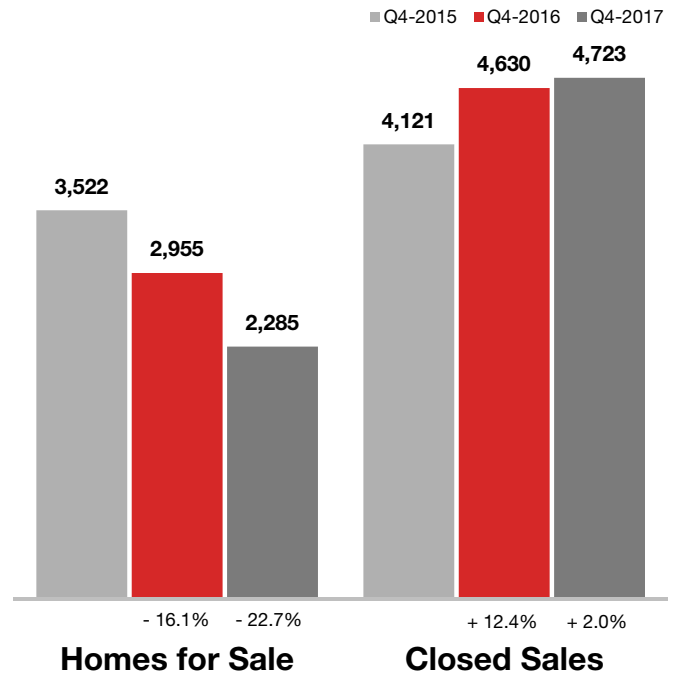
## Q4-2017



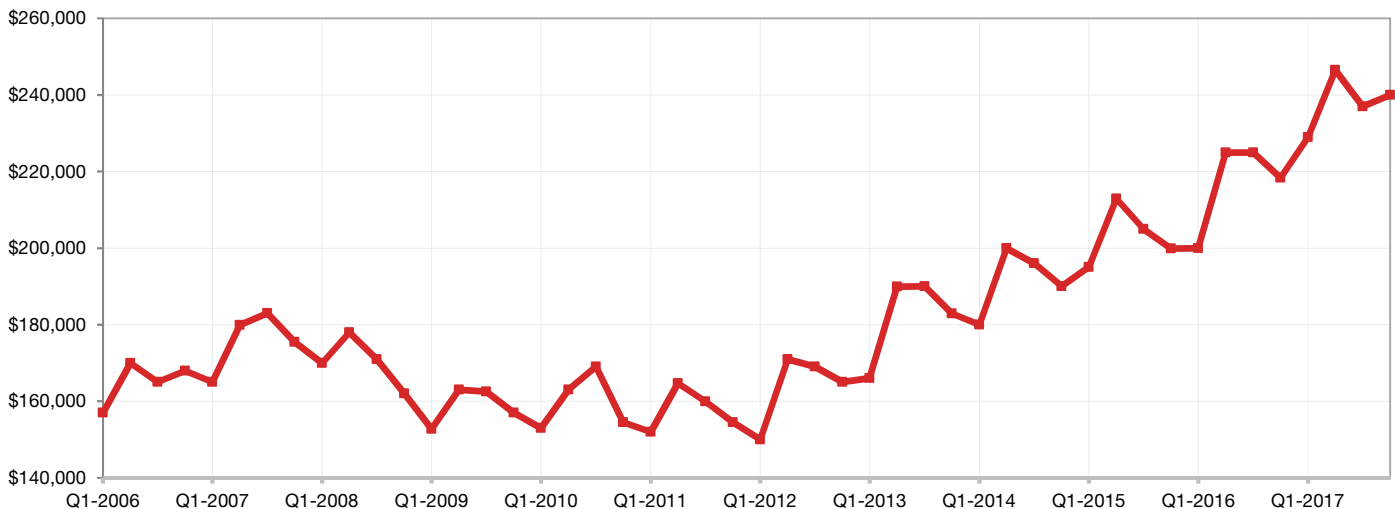
# Mecklenburg County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$240,000	+ 9.9%
Avg. Sales Price	\$299,373	+ 7.4%
Pct. of Orig. Price Received	97.4%	+ 0.5%
Inventory of Homes for Sale	2,285	- 22.7%
Closed Sales	4,723	+ 2.0%
Months Supply	1.3	- 27.5%
List to Close	84	- 11.9%
Days on Market	33	- 14.6%
Cumulative Days on Market	40	- 16.0%

## Market Activity



## Historical Median Sales Price for Mecklenburg County, NC



# Marketwatch Report

Q4-2017



Charlotte Regional Realtor<sup>®</sup> Association

## Mecklenburg County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg	
28031	\$293,000	↑ + 12.9%		96.5%	↑ + 1.0%		43	↓ - 26.4%		187	↓ - 10.5%	
28035	\$0	--		0.0%	--		0	--		0	--	
28036	\$346,000	↑ + 4.3%		95.3%	↓ - 0.6%		55	↓ - 23.7%		66	↓ - 17.5%	
28070	\$0	--		0.0%	--		0	--		0	--	
28078	\$310,000	↑ + 9.1%		97.3%	↑ + 0.5%		48	↑ + 3.8%		333	↓ - 11.7%	
28104	\$357,500	↓ - 0.4%		93.6%	↓ - 0.4%		95	↓ - 23.1%		4	→ 0.0%	
28105	\$258,200	↑ + 6.8%		97.9%	↑ + 1.2%		37	↑ + 17.0%		182	↑ + 21.3%	
28106	\$0	--		0.0%	--		0	--		0	--	
28107	\$0	↓ - 100.0%		0.0%	↓ - 100.0%		0	↓ - 100.0%		0	↓ - 100.0%	
28126	\$0	--		0.0%	--		0	--		0	--	
28130	\$0	--		0.0%	--		0	--		0	--	
28134	\$237,500	↑ + 2.6%		97.9%	↑ + 0.5%		28	↑ + 0.5%		79	↑ + 36.2%	
28201	\$0	--		0.0%	--		0	--		0	--	
28202	\$317,000	↑ + 7.5%		96.0%	↓ - 1.1%		45	↓ - 31.1%		77	↑ + 24.2%	
28203	\$460,000	↑ + 18.6%		97.4%	↑ + 0.5%		38	↓ - 26.8%		105	↑ + 26.5%	
28204	\$352,500	↓ - 19.9%		96.8%	↓ - 0.7%		32	↓ - 32.8%		30	↓ - 6.3%	
28205	\$264,000	↑ + 17.3%		96.7%	↓ - 0.5%		27	↑ + 2.4%		214	↑ + 15.1%	
28206	\$249,000	↑ + 98.8%		100.5%	↑ + 3.9%		40	↑ + 24.9%		30	↑ + 15.4%	
28207	\$577,500	↓ - 19.4%		94.6%	↓ - 1.3%		60	↑ + 10.9%		62	↑ + 24.0%	
28208	\$130,000	↓ - 8.6%		97.6%	↓ - 0.1%		45	↑ + 70.5%		117	↑ + 0.9%	
28209	\$312,551	↑ + 7.7%		96.9%	↑ + 1.1%		33	↓ - 1.0%		102	↓ - 12.8%	
28210	\$279,000	↓ - 0.4%		96.3%	↑ + 0.9%		34	↓ - 16.4%		235	↑ + 22.4%	
28211	\$398,500	↓ - 2.6%		94.6%	↑ + 0.3%		56	↑ + 10.2%		135	↑ + 12.5%	
28212	\$160,000	↑ + 24.5%		99.1%	↑ + 1.8%		19	↑ + 10.8%		105	↑ + 47.9%	
28213	\$169,500	↑ + 16.9%		98.6%	↑ + 2.5%		14	↓ - 52.1%		158	↑ + 10.5%	
28214	\$177,900	↑ + 16.3%		98.2%	↑ + 0.2%		33	↓ - 1.5%		238	↓ - 7.4%	
28215	\$165,900	↑ + 8.7%		98.2%	↑ + 0.4%		18	↓ - 29.6%		280	↑ + 15.2%	
28216	\$166,950	↑ + 20.0%		98.0%	↑ + 1.2%		22	↓ - 49.0%		206	↑ + 5.1%	
28217	\$161,950	↑ + 29.0%		101.5%	↑ + 3.6%		22	↓ - 22.1%		72	↑ + 33.3%	
28218	\$0	--		0.0%	--		0	--		0	--	
28219	\$0	--		0.0%	--		0	--		0	--	
28220	\$0	--		0.0%	--		0	--		0	--	
28221	\$0	--		0.0%	--		0	--		0	--	
28222	\$0	--		0.0%	--		0	--		0	--	
28223	\$0	--		0.0%	--		0	--		0	--	
28224	\$0	--		0.0%	--		0	--		0	--	
28226	\$340,000	↑ + 3.0%		95.9%	↑ + 0.6%		38	↓ - 16.3%		162	↑ + 0.6%	
28227	\$194,000	↑ + 8.2%		98.0%	↑ + 0.8%		26	↓ - 36.9%		213	↓ - 6.6%	
28228	\$0	--		0.0%	--		0	--		0	--	
28229	\$0	--		0.0%	--		0	--		0	--	
28230	\$0	--		0.0%	--		0	--		0	--	
28231	\$0	--		0.0%	--		0	--		0	--	
28232	\$0	--		0.0%	--		0	--		0	--	



# Marketwatch Report

Q4-2017



Charlotte Regional Realtor<sup>®</sup> Association

## Mecklenburg County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
28233	\$0	--	0.0%	--	0	--	0	--
28234	\$0	--	0.0%	--	0	--	0	--
28235	\$0	--	0.0%	--	0	--	0	--
28236	\$0	--	0.0%	--	0	--	0	--
28237	\$0	--	0.0%	--	0	--	0	--
28241	\$0	--	0.0%	--	0	--	0	--
28242	\$0	--	0.0%	--	0	--	0	--
28243	\$0	--	0.0%	--	0	--	0	--
28244	\$0	--	0.0%	--	0	--	0	--
28246	\$0	--	0.0%	--	0	--	0	--
28247	\$0	--	0.0%	--	0	--	0	--
28250	\$0	--	0.0%	--	0	--	0	--
28253	\$0	--	0.0%	--	0	--	0	--
28254	\$0	--	0.0%	--	0	--	0	--
28255	\$0	--	0.0%	--	0	--	0	--
28256	\$0	--	0.0%	--	0	--	0	--
28258	\$0	--	0.0%	--	0	--	0	--
28260	\$0	--	0.0%	--	0	--	0	--
28262	\$175,000	↑ + 0.8%	97.3%	↑ + 0.1%	26	↓ - 34.9%	79	↓ - 12.2%
28263	\$0	--	0.0%	--	0	--	0	--
28265	\$0	--	0.0%	--	0	--	0	--
28266	\$0	--	0.0%	--	0	--	0	--
28269	\$193,793	↑ + 9.5%	97.9%	↑ + 0.2%	22	↓ - 25.8%	358	↓ - 0.3%
28270	\$323,500	↑ + 2.7%	96.8%	↑ + 0.9%	33	↓ - 24.6%	152	↑ + 0.7%
28271	\$0	--	0.0%	--	0	--	0	--
28272	\$0	--	0.0%	--	0	--	0	--
28273	\$198,765	↑ + 7.9%	98.9%	↓ - 0.1%	16	↓ - 43.7%	173	↓ - 13.5%
28274	\$0	--	0.0%	--	0	--	0	--
28275	\$0	--	0.0%	--	0	--	0	--
28277	\$340,000	↑ + 16.0%	97.0%	↑ + 0.1%	34	↑ + 1.0%	334	↓ - 10.9%
28278	\$302,000	↑ + 12.0%	97.6%	↓ - 0.5%	53	↑ + 1.5%	234	↓ - 0.8%
28280	\$0	--	0.0%	--	0	--	0	--
28281	\$0	--	0.0%	--	0	--	0	--
28282	\$0	--	0.0%	--	0	--	0	--
28284	\$0	--	0.0%	--	0	--	0	--
28285	\$0	--	0.0%	--	0	--	0	--
28287	\$0	--	0.0%	--	0	--	0	--
28288	\$0	--	0.0%	--	0	--	0	--
28289	\$0	--	0.0%	--	0	--	0	--
28290	\$0	--	0.0%	--	0	--	0	--
28296	\$0	--	0.0%	--	0	--	0	--
28297	\$0	--	0.0%	--	0	--	0	--
28299	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

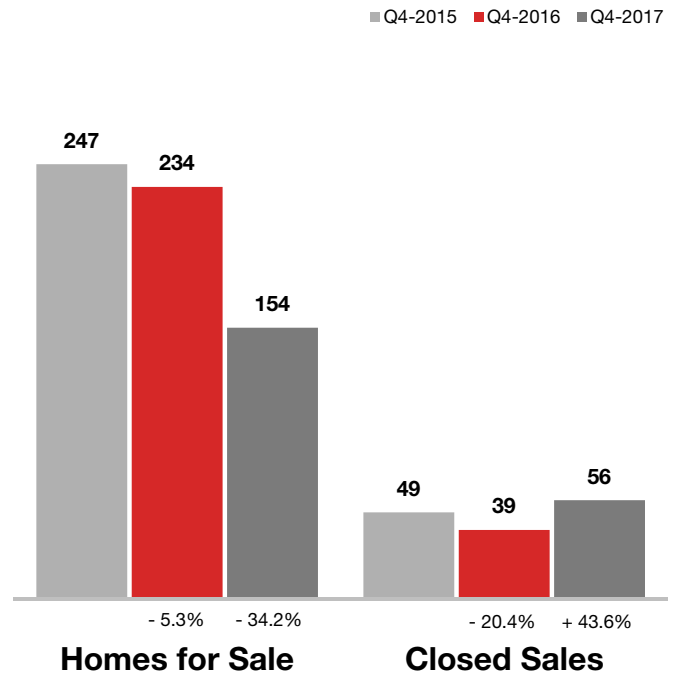
## Q4-2017



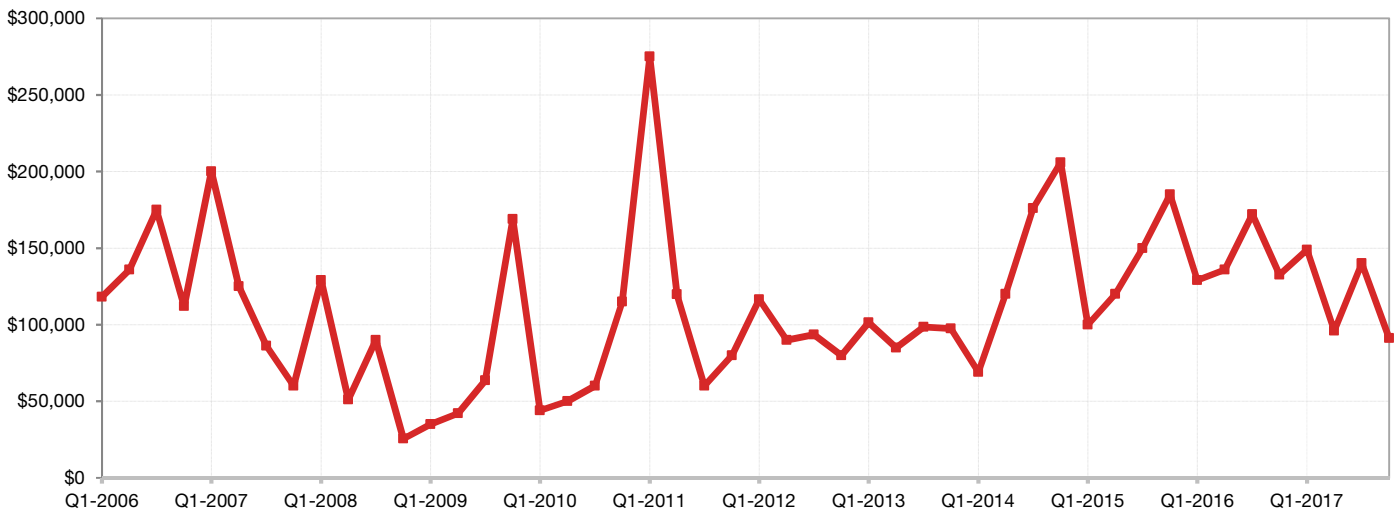
# Montgomery County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$91,250	- 31.1%
Avg. Sales Price	\$173,621	- 17.0%
Pct. of Orig. Price Received	87.5%	+ 0.9%
Inventory of Homes for Sale	154	- 34.2%
Closed Sales	56	+ 43.6%
Months Supply	8.0	- 48.2%
List to Close	232	+ 2.9%
Days on Market	203	+ 10.4%
Cumulative Days on Market	214	- 13.5%

## Market Activity



## Historical Median Sales Price for Montgomery County, NC



# Marketwatch Report

## Q4-2017



# Montgomery County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
27209	\$86,000 ↓	- 9.5%	101.2% ↑	+ 70.4%	9 ↓	- 91.9%	1 →	0.0%
27229	\$69,900 ↓	- 26.7%	82.3% ↓	- 16.2%	191 ↓	- 43.6%	1 ↓	- 50.0%
27247	\$0	--	0.0%	--	0	--	0	--
27281	\$0	--	0.0%	--	0	--	0	--
27306	\$228,750 ↑	+ 35.0%	92.7% ↑	+ 1.9%	145 ↓	- 21.9%	18 ↑	+ 28.6%
27341	\$0	--	0.0%	--	0	--	0	--
27356	\$0 ↓	- 100.0%	0.0% ↓	- 100.0%	0 ↓	- 100.0%	0 ↓	- 100.0%
27371	\$59,900 ↓	- 35.9%	91.3% ↓	- 2.5%	167 ↑	+ 108.4%	13 ↑	+ 160.0%
28127	\$90,000 ↓	- 10.7%	80.6% ↑	+ 2.3%	279 ↑	+ 31.9%	23 ↑	+ 64.3%

# Marketwatch Report

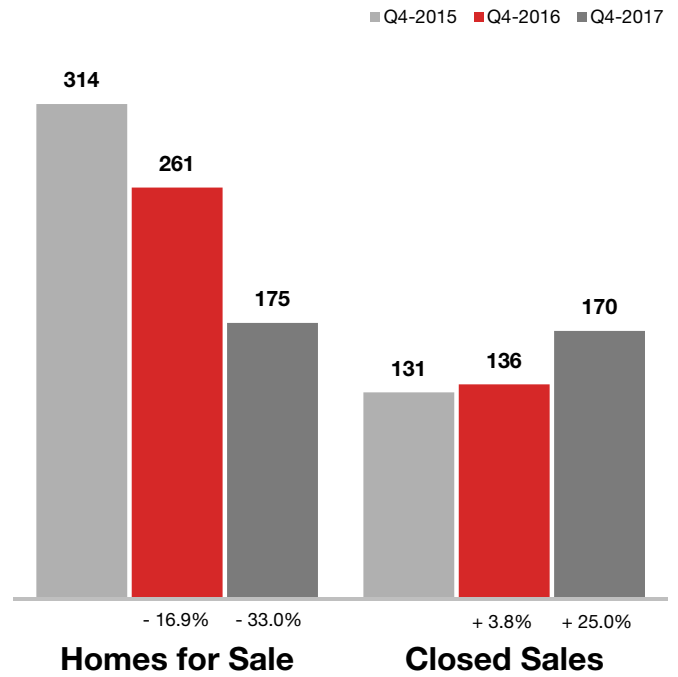
## Q4-2017



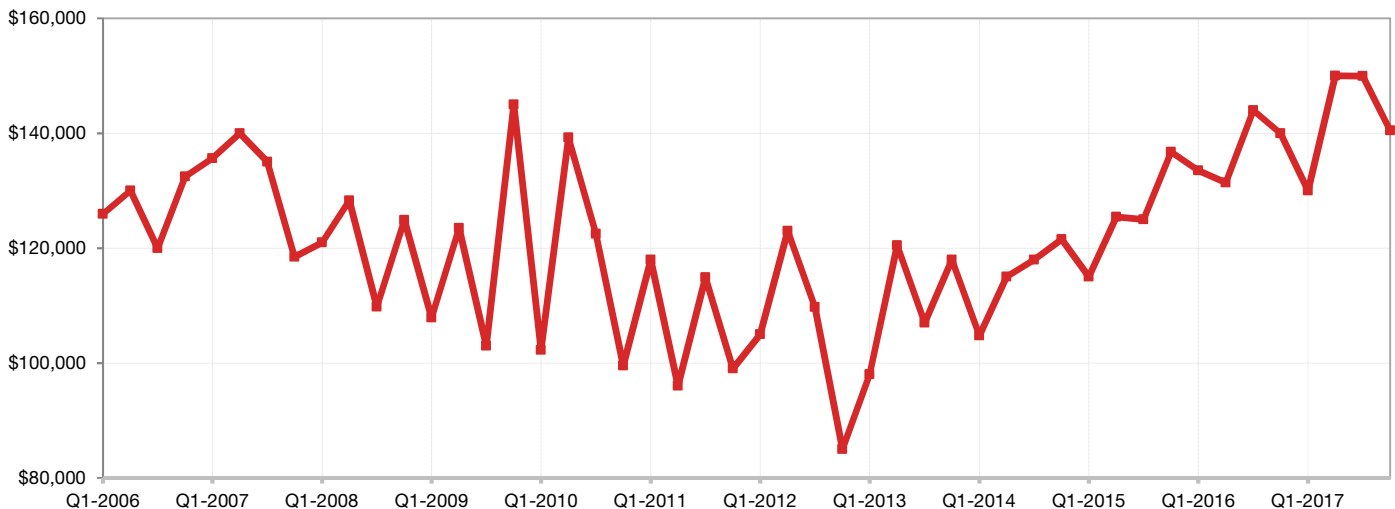
## Stanly County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$140,500	+ 0.4%
Avg. Sales Price	\$164,578	- 0.3%
Pct. of Orig. Price Received	94.1%	+ 1.4%
Inventory of Homes for Sale	175	- 33.0%
Closed Sales	170	+ 25.0%
Months Supply	3.0	- 42.3%
List to Close	115	- 16.3%
Days on Market	66	- 31.1%
Cumulative Days on Market	72	- 37.2%

### Market Activity



### Historical Median Sales Price for Stanly County, NC



# Marketwatch Report

Q4-2017



Charlotte Regional Realtor<sup>®</sup> Association

## Stanly County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
28001	\$120,000	↑ + 1.3%	93.4%	↑ + 0.8%	64	↓ - 6.2%	79	↑ + 29.5%
28002	\$0	↓ - 100.0%	0.0%	--	0	↓ - 100.0%	0	↓ - 100.0%
28009	\$67,000	↓ - 3.8%	92.0%	↑ + 1.0%	110	↓ - 11.8%	5	↑ + 66.7%
28071	\$0	--	0.0%	--	0	--	0	--
28097	\$214,000	↑ + 4.3%	95.5%	↓ - 2.4%	49	↓ - 45.6%	31	↑ + 121.4%
28107	\$0	--	0.0%	--	0	--	0	--
28109	\$97,000	↑ + 21.3%	80.9%	↑ + 26.3%	77	↓ - 50.0%	1	→ 0.0%
28124	\$245,200	↓ - 0.3%	97.2%	↑ + 2.4%	31	↓ - 68.6%	2	↓ - 33.3%
28127	\$185,900	↑ + 28.2%	92.7%	↑ + 3.3%	56	↓ - 42.9%	7	↓ - 22.2%
28128	\$105,000	↓ - 59.7%	91.6%	↑ + 2.9%	107	↓ - 46.4%	17	↓ - 15.0%
28129	\$163,990	↓ - 6.6%	94.7%	↓ - 0.8%	105	↑ + 80.8%	13	→ 0.0%
28137	\$177,750	↑ + 75.9%	94.3%	↑ + 0.8%	32	↓ - 92.2%	4	↑ + 100.0%
28163	\$249,900	↑ + 51.5%	101.0%	↑ + 3.9%	30	↑ + 9.6%	11	↑ + 22.2%

# Marketwatch Report

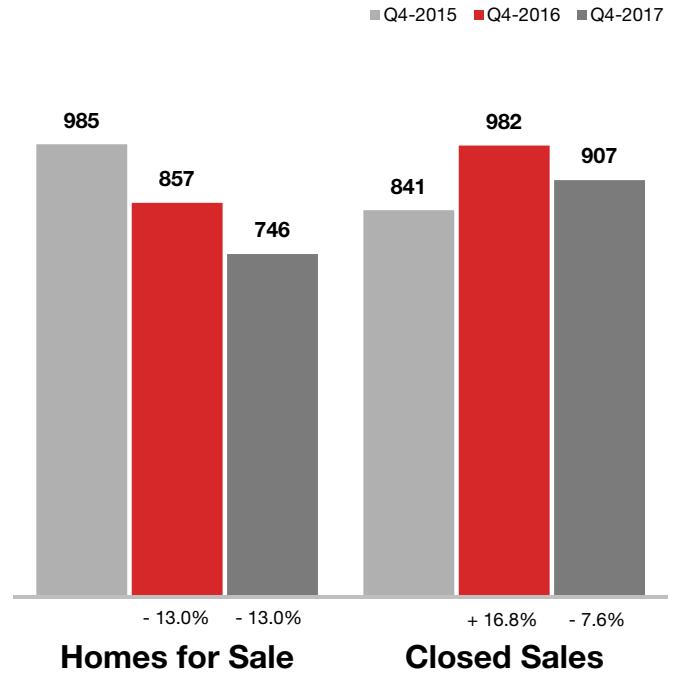
## Q4-2017



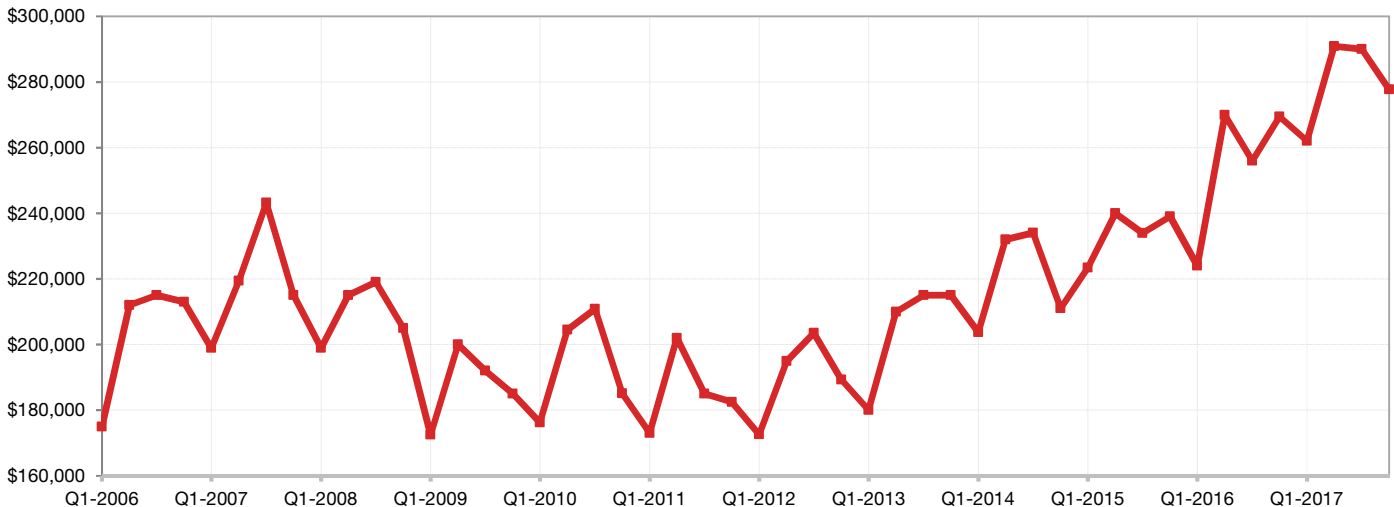
## Union County, NC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$277,750	+ 3.1%
Avg. Sales Price	\$321,841	- 1.1%
Pct. of Orig. Price Received	97.0%	+ 0.1%
Inventory of Homes for Sale	746	- 13.0%
Closed Sales	907	- 7.6%
Months Supply	2.2	- 11.8%
List to Close	96	- 13.8%
Days on Market	46	- 12.3%
Cumulative Days on Market	57	- 7.8%

### Market Activity



### Historical Median Sales Price for Union County, NC



# Marketwatch Report

## Q4-2017



# Union County, NC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
28079	\$250,000	↓ - 0.6%	97.9%	↑ + 0.1%	34	↓ - 23.8%	165	↓ - 21.1%
28103	\$173,000	↑ + 15.7%	93.1%	↓ - 2.4%	81	↑ + 77.9%	17	↑ + 54.5%
28104	\$342,840	↓ - 5.4%	96.6%	↓ - 0.4%	47	↓ - 32.5%	163	↑ + 12.1%
28108	\$189,900	--	96.0%	--	49	--	1	--
28110	\$209,200	↑ + 12.2%	97.3%	↑ + 0.2%	38	↑ + 9.7%	169	↓ - 10.1%
28111	\$0	--	0.0%	--	0	--	0	--
28112	\$169,500	↑ + 13.6%	97.8%	↑ + 1.7%	36	↓ - 29.7%	74	↓ - 11.9%
28173	\$372,500	↓ - 5.5%	96.1%	↓ - 0.3%	57	↓ - 3.2%	294	↓ - 9.5%
28174	\$169,000	↑ + 12.9%	103.2%	↑ + 8.0%	27	↓ - 55.3%	15	↓ - 6.3%

# Marketwatch Report

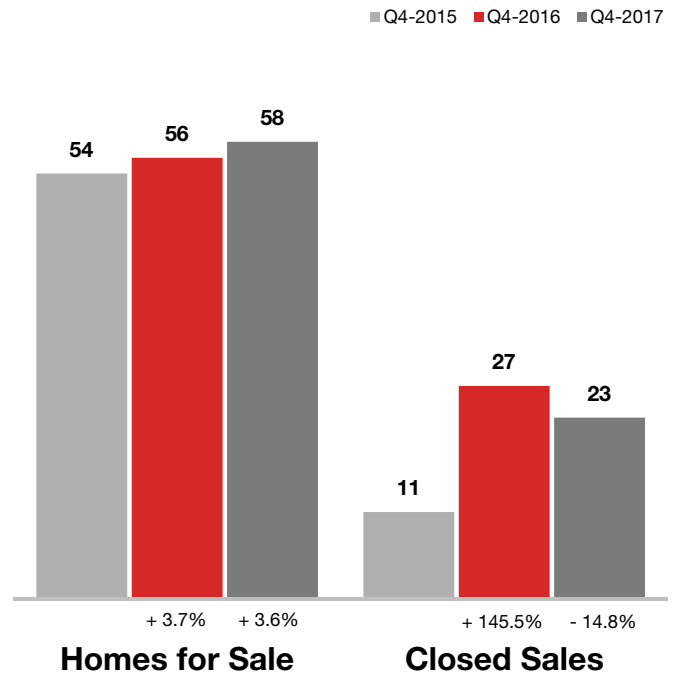
## Q4-2017



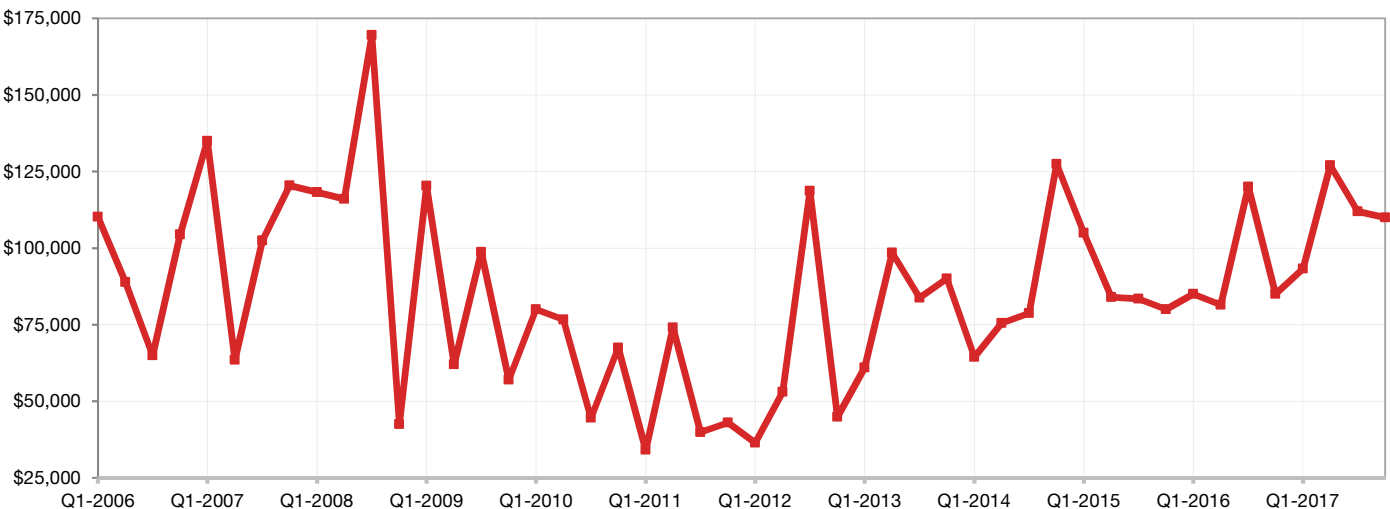
# Chester County, SC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$110,000	+ 29.4%
Avg. Sales Price	\$150,932	+ 27.6%
Pct. of Orig. Price Received	90.7%	- 4.6%
Inventory of Homes for Sale	58	+ 3.6%
Closed Sales	23	- 14.8%
Months Supply	6.6	- 4.3%
List to Close	131	+ 2.3%
Days on Market	69	- 2.9%
Cumulative Days on Market	80	+ 5.3%

## Market Activity



## Historical Median Sales Price for Chester County, SC





# Marketwatch Report

Q4-2017



Charlotte Regional Realtor<sup>®</sup> Association

## Chester County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg		Q4-2017	1-Yr Chg	
29014	\$0	↓ - 100.0%		0.0%	↓ - 100.0%		0	↓ - 100.0%		0	↓ - 100.0%	
29055	\$82,650	↑ + 32.0%		93.8%	↑ + 2.9%		25	↓ - 30.2%		3	→ 0.0%	
29706	\$112,250	↑ + 32.9%		90.6%	↓ - 5.4%		80	↓ - 14.4%		14	↑ + 16.7%	
29712	\$0	↓ - 100.0%		0.0%	↓ - 100.0%		0	↓ - 100.0%		0	↓ - 100.0%	
29714	\$95,000	↓ - 34.9%		87.0%	↓ - 2.2%		66	↑ + 45.3%		3	→ 0.0%	
29724	\$0	--		0.0%	--		0	--		0	--	
29729	\$217,500	↑ + 74.0%		87.4%	↓ - 19.0%		94	↑ + 567.9%		2	↓ - 33.3%	

# Marketwatch Report

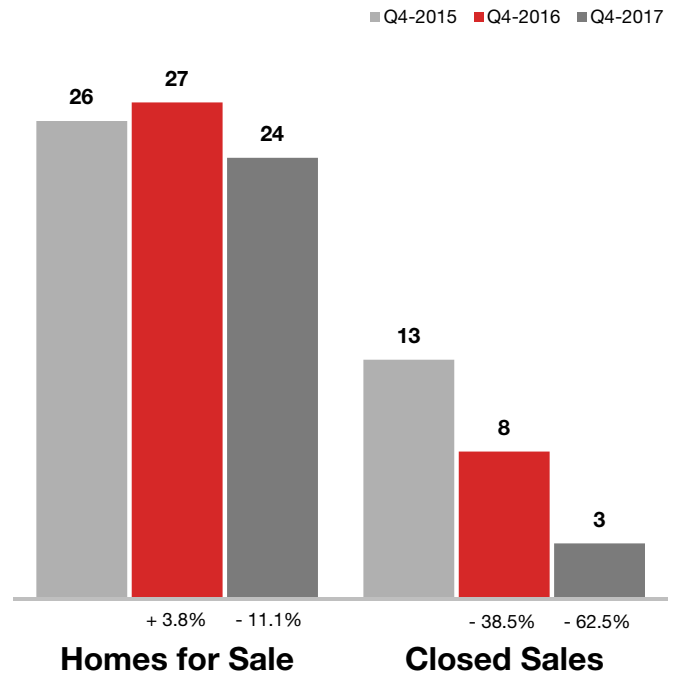
## Q4-2017



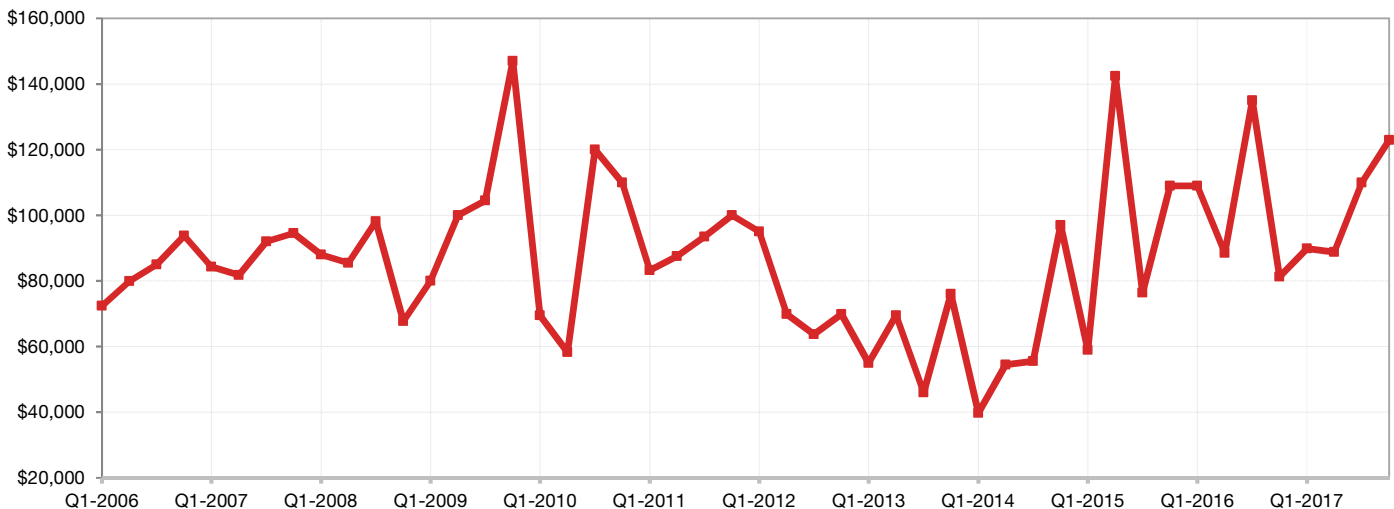
# Chesterfield County, SC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$122,900	+ 51.3%
Avg. Sales Price	\$117,633	+ 46.3%
Pct. of Orig. Price Received	92.9%	+ 11.2%
Inventory of Homes for Sale	24	- 11.1%
Closed Sales	3	- 62.5%
Months Supply	6.8	- 20.6%
List to Close	240	+ 28.1%
Days on Market	132	+ 40.6%
Cumulative Days on Market	132	+ 40.6%

## Market Activity



## Historical Median Sales Price for Chesterfield County, SC



# Marketwatch Report

## Q4-2017



# Chesterfield County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
29101	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29520	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29584	\$0	--	0.0%	--	0	--	0	--
29718	\$122,900	↑ + 46.3%	92.9%	↓ - 0.5%	132	↑ + 54.8%	3	↑ + 50.0%
29727	\$0	--	0.0%	--	0	--	0	--
29728	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29741	\$0	--	0.0%	--	0	--	0	--
59709	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

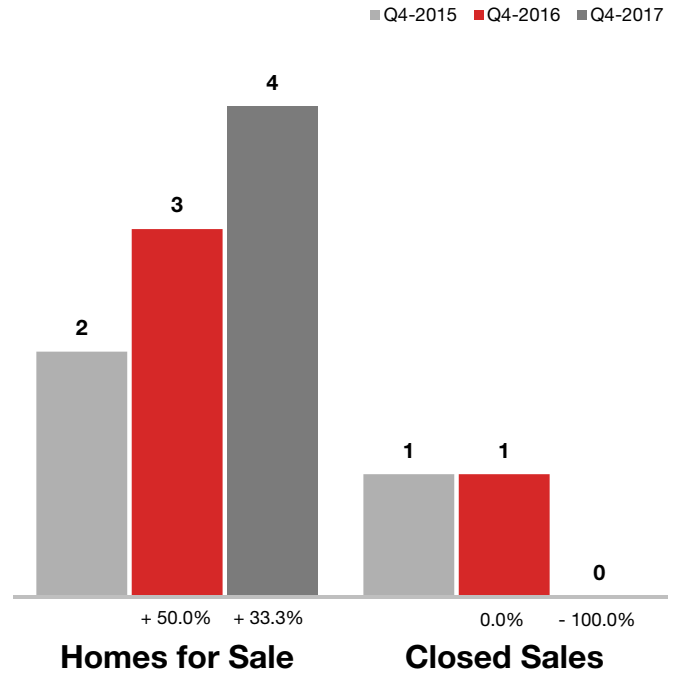
## Q4-2017



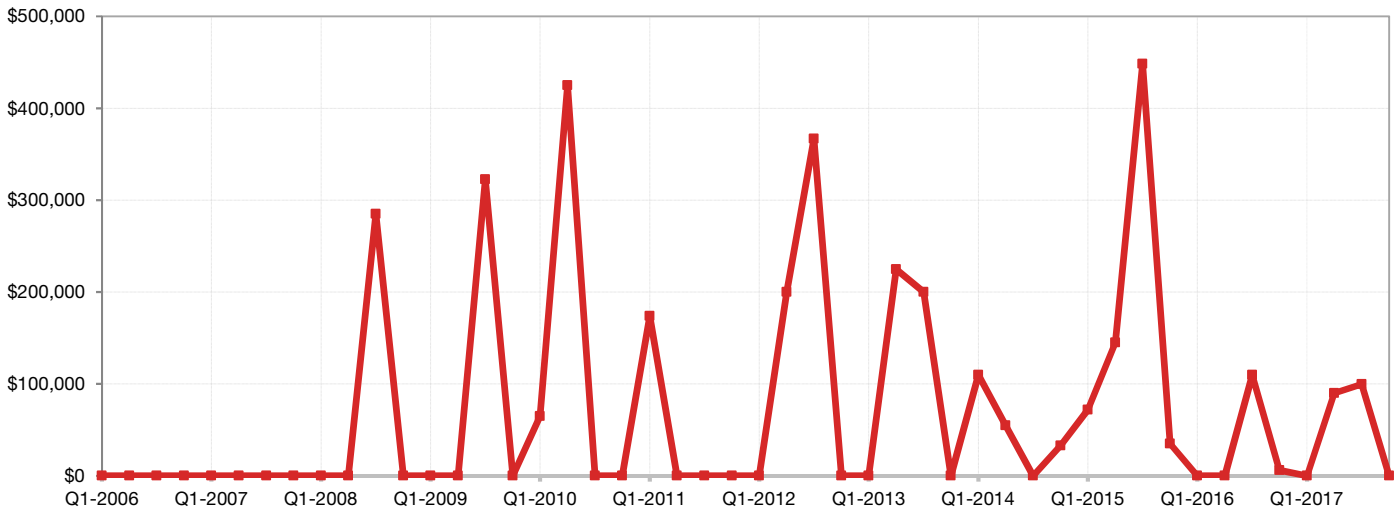
## Fairfield County, SC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$0	- 100.0%
Avg. Sales Price	\$0	- 100.0%
Pct. of Orig. Price Received	0.0%	- 100.0%
Inventory of Homes for Sale	4	+ 33.3%
Closed Sales	0	- 100.0%
Months Supply	4.0	+ 33.3%
List to Close	0	- 100.0%
Days on Market	0	- 100.0%
Cumulative Days on Market	0	- 100.0%

### Market Activity



### Historical Median Sales Price for Fairfield County, SC



# Marketwatch Report

## Q4-2017



# Fairfield County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
29015	\$0	--	0.0%	--	0	--	0	--
29065	\$0	--	0.0%	--	0	--	0	--
29130	\$0	--	0.0%	--	0	--	0	--
29132	\$0	--	0.0%	--	0	--	0	--
29180	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

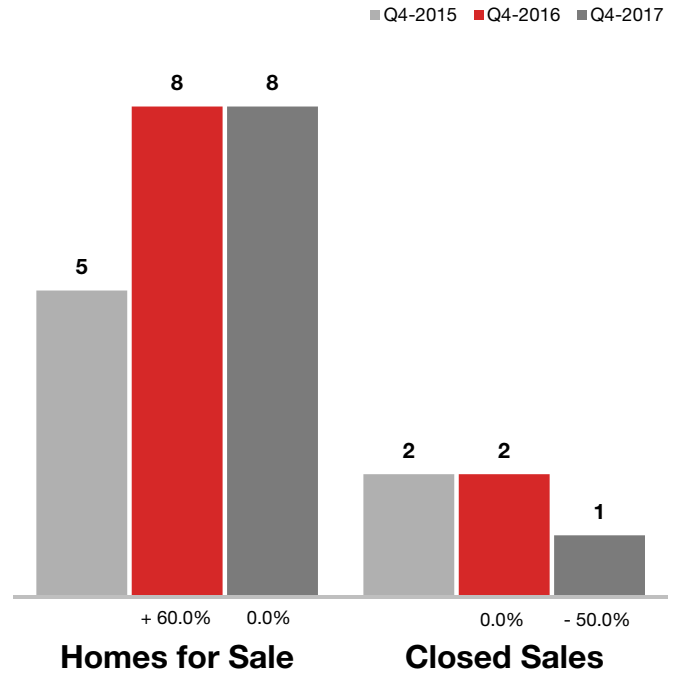
## Q4-2017



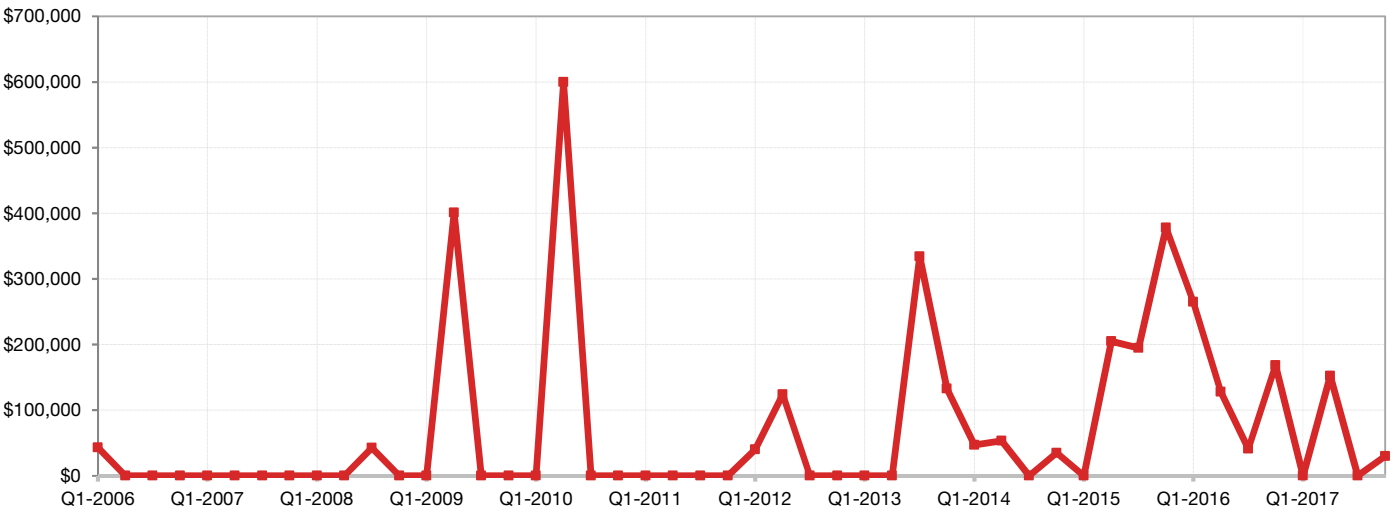
## Kershaw County, SC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$30,000	- 82.2%
Avg. Sales Price	\$30,000	- 82.2%
Pct. of Orig. Price Received	85.7%	- 8.8%
Inventory of Homes for Sale	8	0.0%
Closed Sales	1	- 50.0%
Months Supply	8.0	+ 80.0%
List to Close	28	- 76.6%
Days on Market	7	- 87.9%
Cumulative Days on Market	7	- 87.9%

### Market Activity



### Historical Median Sales Price for Kershaw County, SC



# Marketwatch Report

## Q4-2017



# Kershaw County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
29009	\$0	--	0.0%	--	0	--	0	--
29020	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
29021	\$0	--	0.0%	--	0	--	0	--
29032	\$0	--	0.0%	--	0	--	0	--
29045	\$0	--	0.0%	--	0	--	0	--
29074	\$0	--	0.0%	--	0	--	0	--
29078	\$0	--	0.0%	--	0	--	0	--
29175	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

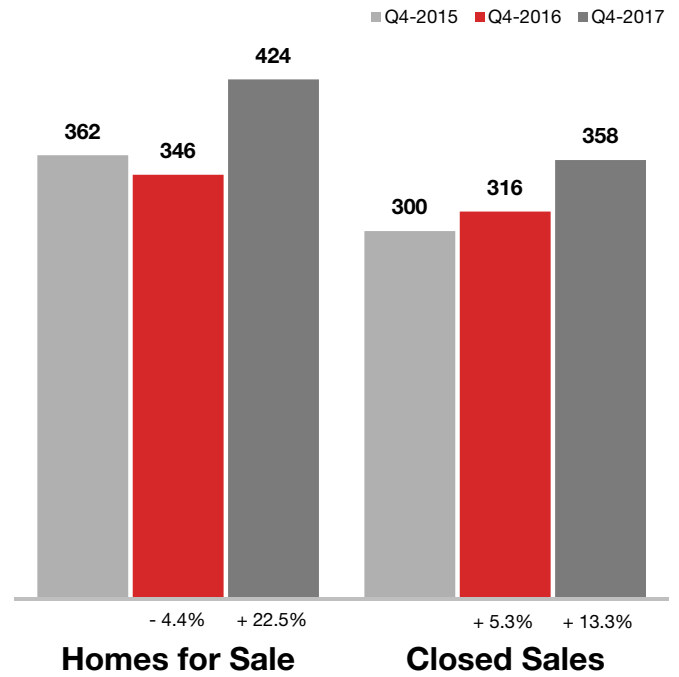
## Q4-2017



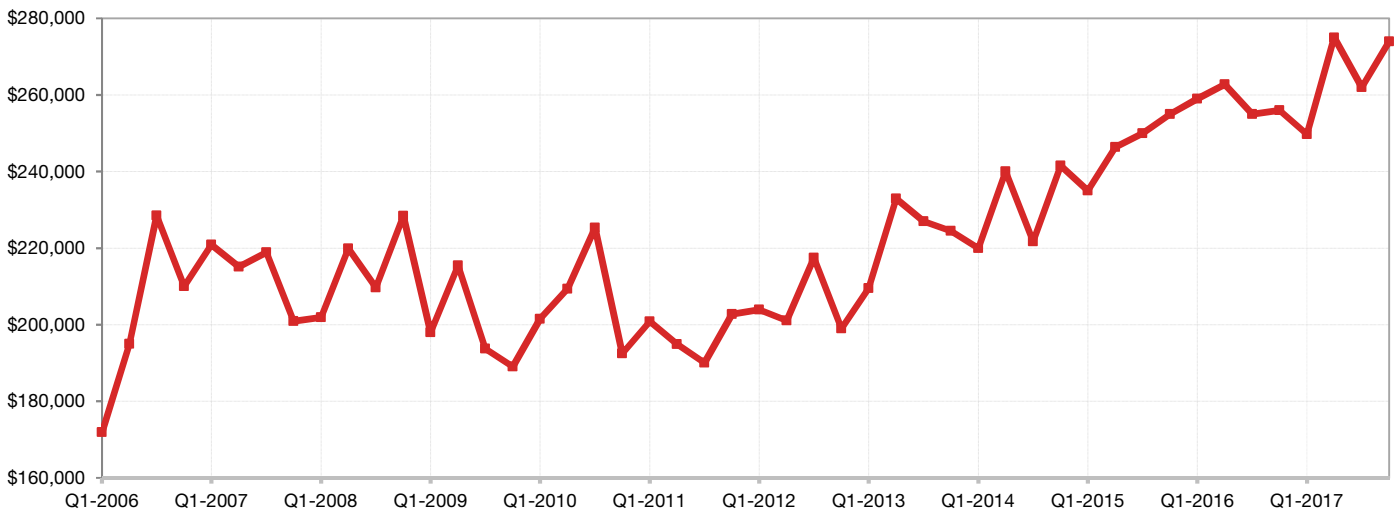
# Lancaster County, SC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$274,000	+ 7.0%
Avg. Sales Price	\$281,721	+ 5.6%
Pct. of Orig. Price Received	96.6%	- 0.0%
Inventory of Homes for Sale	424	+ 22.5%
Closed Sales	358	+ 13.3%
Months Supply	3.1	+ 4.5%
List to Close	96	- 11.9%
Days on Market	49	- 11.7%
Cumulative Days on Market	69	+ 5.9%

## Market Activity



## Historical Median Sales Price for Lancaster County, SC





# Marketwatch Report

Q4-2017



Charlotte Regional Realtor<sup>®</sup> Association

## Lancaster County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
29058	\$405,000	↑ + 311.2%	80.8%	↓ - 7.6%	132	↑ + 15.6%	3	↑ + 50.0%
29067	\$310,000	↑ + 106.7%	97.3%	↓ - 2.7%	49	↑ + 186.3%	3	↑ + 200.0%
29707	\$317,424	↑ + 15.4%	96.9%	↑ + 0.5%	42	↓ - 13.6%	215	↑ + 10.3%
29720	\$178,450	↓ - 20.0%	96.4%	↓ - 0.6%	59	↓ - 10.3%	134	↑ + 13.6%
29721	\$0	--	0.0%	--	0	--	0	--
29722	\$0	--	0.0%	--	0	--	0	--
29744	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

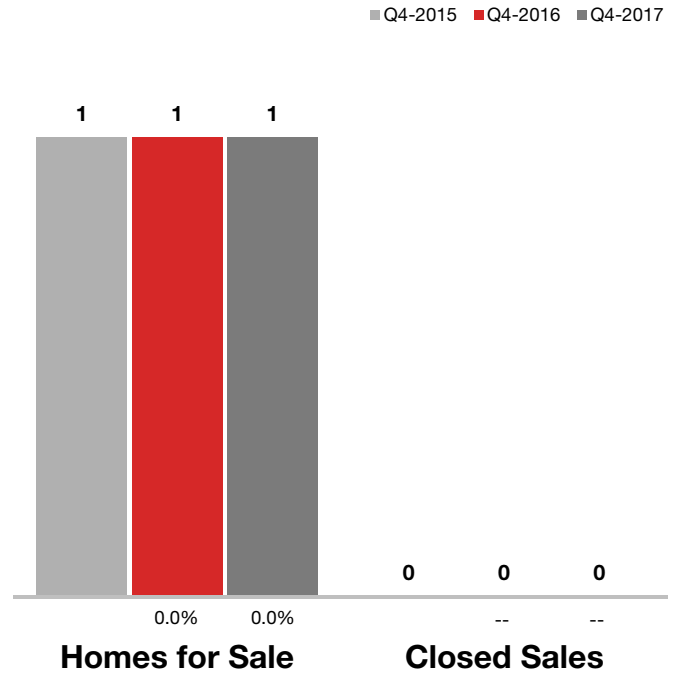
## Q4-2017



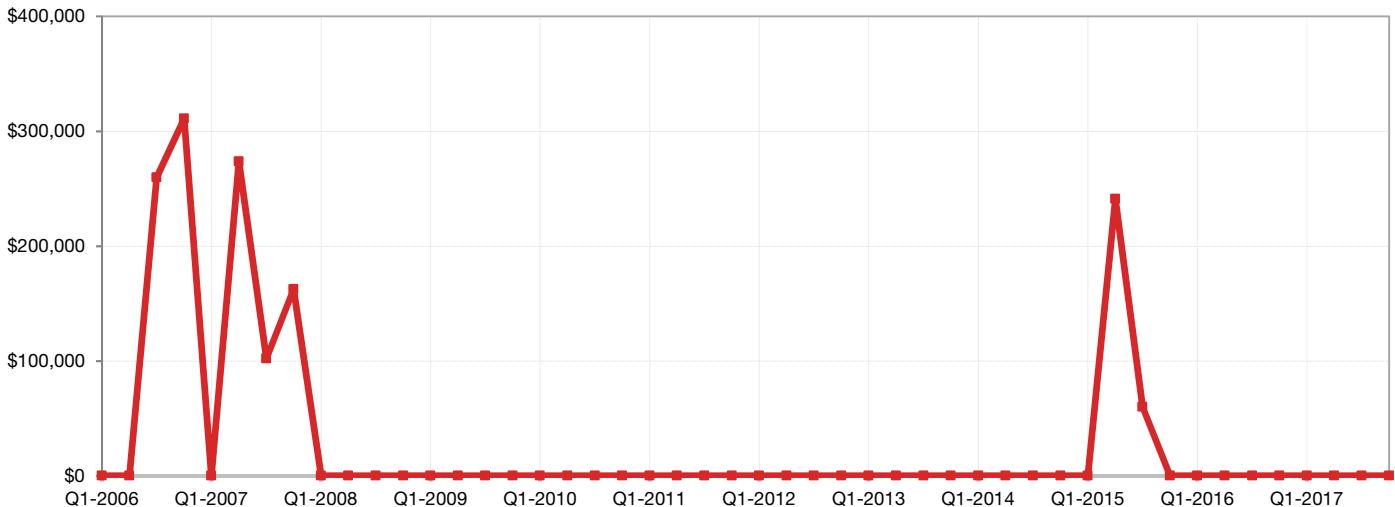
## Union County, SC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$0	--
Avg. Sales Price	\$0	--
Pct. of Orig. Price Received	0.0%	--
Inventory of Homes for Sale	1	0.0%
Closed Sales	0	--
Months Supply	0.0	--
List to Close	0	--
Days on Market	0	--
Cumulative Days on Market	0	--

### Market Activity



### Historical Median Sales Price for Union County, SC



# Marketwatch Report

## Q4-2017



# Union County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
29031	\$0	--	0.0%	--	0	--	0	--
29321	\$0	--	0.0%	--	0	--	0	--
29353	\$0	--	0.0%	--	0	--	0	--
29364	\$0	--	0.0%	--	0	--	0	--
29379	\$0	--	0.0%	--	0	--	0	--
29395	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

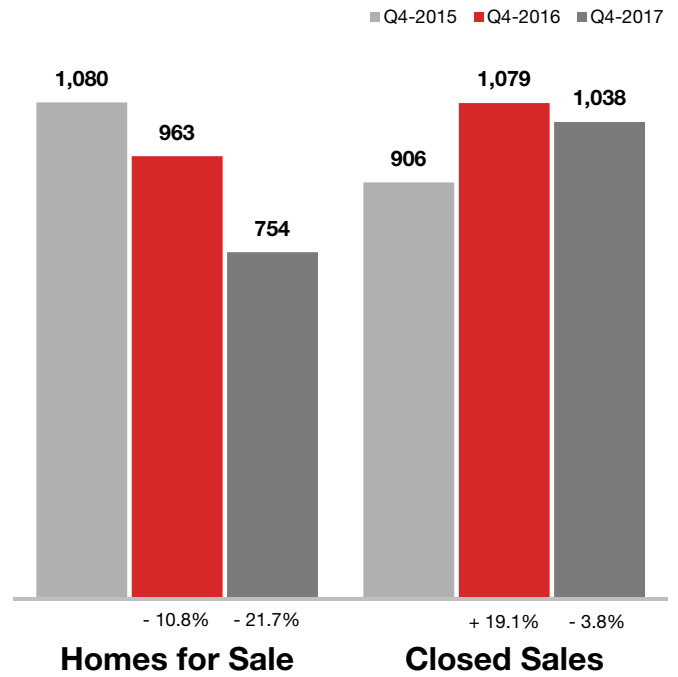
## Q4-2017



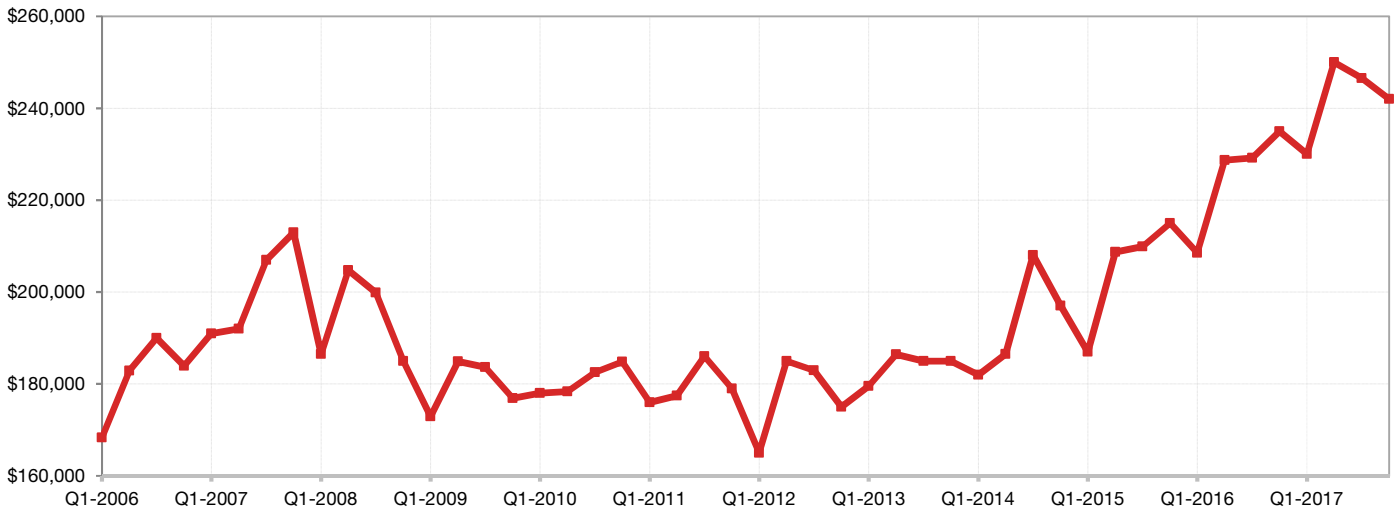
## York County, SC

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$242,000	+ 3.0%
Avg. Sales Price	\$264,181	- 0.3%
Pct. of Orig. Price Received	96.5%	+ 0.5%
Inventory of Homes for Sale	754	- 21.7%
Closed Sales	1,038	- 3.8%
Months Supply	1.9	- 24.2%
List to Close	92	- 13.3%
Days on Market	43	- 18.4%
Cumulative Days on Market	51	- 15.0%

### Market Activity



### Historical Median Sales Price for York County, SC



# Marketwatch Report

Q4-2017



Charlotte Regional Realtor<sup>®</sup> Association

## York County, SC ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
29703	\$0	--	0.0%	--	0	--	0	--
29704	\$191,000	↓ - 18.7%	93.0%	↓ - 2.1%	33	↓ - 29.8%	8	↑ + 14.3%
29708	\$325,000	↓ - 0.9%	96.9%	↑ + 0.1%	55	↓ - 12.3%	192	↓ - 16.5%
29710	\$269,800	↑ + 2.2%	96.6%	↑ + 1.8%	48	↓ - 25.6%	147	↓ - 9.8%
29715	\$285,450	↑ + 11.9%	96.5%	↑ + 0.1%	49	↑ + 23.9%	148	↓ - 28.5%
29716	\$0	--	0.0%	--	0	--	0	--
29717	\$80,450	↓ - 66.5%	97.0%	↓ - 3.0%	15	↓ - 77.6%	1	→ 0.0%
29726	\$175,000	↑ + 316.7%	98.9%	↑ + 53.0%	8	↓ - 30.9%	5	↑ + 400.0%
29730	\$172,000	↑ + 12.8%	95.8%	↑ + 0.2%	40	↓ - 24.3%	156	↑ + 7.6%
29731	\$0	--	0.0%	--	0	--	0	--
29732	\$196,155	↑ + 9.6%	97.2%	↑ + 0.5%	29	↓ - 22.3%	278	↑ + 29.9%
29733	\$0	--	0.0%	--	0	--	0	--
29734	\$0	--	0.0%	--	0	--	0	--
29742	\$119,900	--	89.4%	--	97	--	5	--
29743	\$123,000	↓ - 35.3%	82.0%	↓ - 20.2%	35	↑ + 1,650.0%	1	→ 0.0%
29745	\$251,125	↑ + 19.9%	96.1%	↑ + 0.5%	50	↓ - 31.9%	94	↓ - 13.0%

# Marketwatch Report

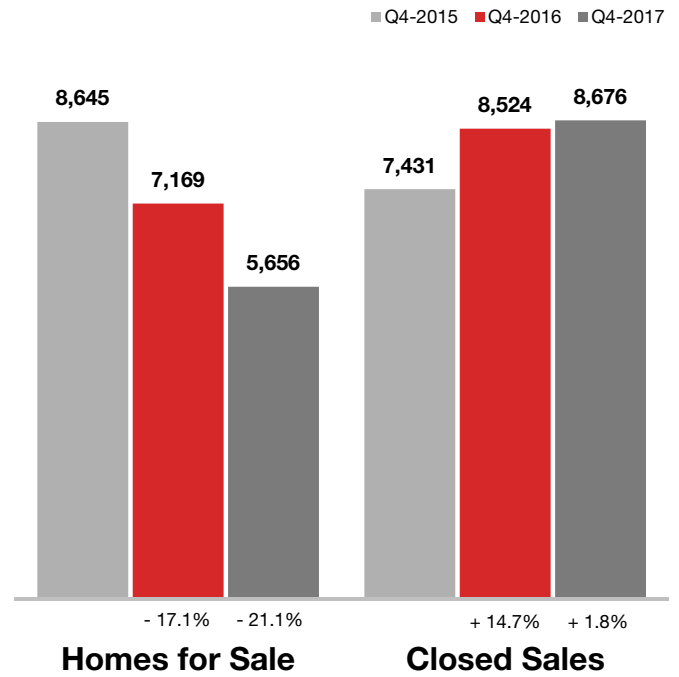
## Q4-2017



## Entire CarolinaMLS Area

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$230,000	+ 8.5%
Avg. Sales Price	\$282,074	+ 6.6%
Pct. of Orig. Price Received	96.7%	+ 0.4%
Inventory of Homes for Sale	5,656	- 21.1%
Closed Sales	8,676	+ 1.8%
Months Supply	1.8	- 25.5%
List to Close	93	- 10.3%
Days on Market	42	- 13.8%
Cumulative Days on Market	50	- 14.1%

### Market Activity



### Historical Median Sales Price for Entire CarolinaMLS Area

