

Marketwatch Report

Q1-2013

A Free Research Tool from the
Charlotte Regional REALTOR® Association and CarolinaMLS



Charlotte Regional **Realtor**® Association

Counties

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Marketwatch Report

Q1-2013



All Counties Overview

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
Alexander	\$75,000	↓ - 31.8%	79.5%	↓ - 10.4%	129	↓ - 23.0%	19	↑ + 11.8%
Anson	\$50,550	↑ + 2.1%	85.5%	↑ + 2.2%	145	↑ + 9.3%	24	↓ - 11.1%
Cabarrus	\$151,501	↑ + 1.0%	92.4%	↑ + 1.2%	114	↓ - 2.9%	566	↑ + 45.9%
Gaston	\$107,500	↑ + 2.4%	89.8%	↑ + 0.5%	113	↓ - 3.0%	467	↑ + 31.9%
Iredell	\$165,000	↓ - 1.2%	91.8%	↑ + 1.5%	123	↓ - 13.2%	437	↑ + 11.5%
Lincoln	\$158,050	↑ + 15.8%	91.9%	↑ + 2.7%	115	↑ + 11.9%	160	↑ + 3.9%
Mecklenburg	\$165,000	↑ + 10.0%	94.2%	↑ + 3.1%	101	↓ - 14.2%	3,139	↑ + 33.0%
Montgomery	\$90,000	↓ - 23.7%	82.3%	↓ - 6.0%	222	↑ + 42.8%	26	→ 0.0%
Stanly	\$95,000	↑ + 8.8%	86.8%	↓ - 0.4%	136	↓ - 2.0%	87	↑ + 22.5%
Union	\$178,500	↑ + 3.3%	93.8%	↑ + 2.5%	102	↓ - 15.3%	718	↑ + 40.8%
Entire CarolinaMLS Area	\$157,000	↑ + 5.0%	92.7%	↑ + 2.1%	109	↓ - 9.2%	6,824	↑ + 29.9%

Marketwatch Report

Q1-2013

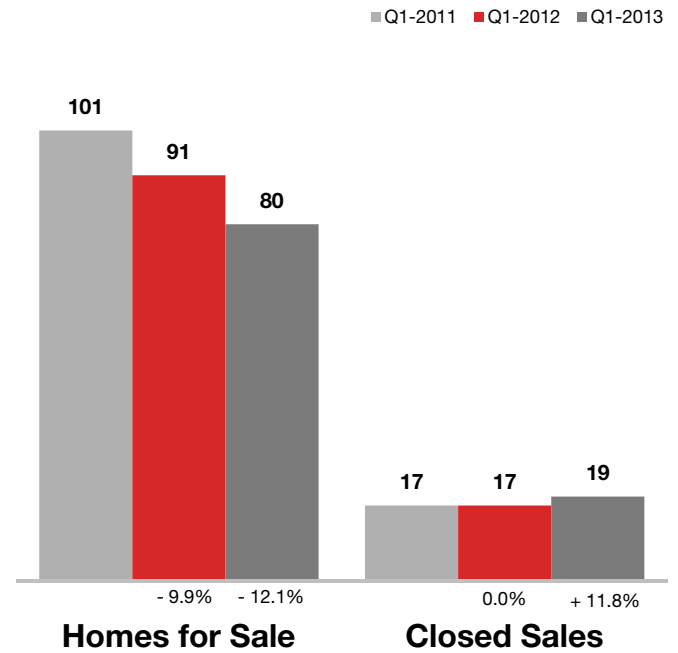


Alexander County

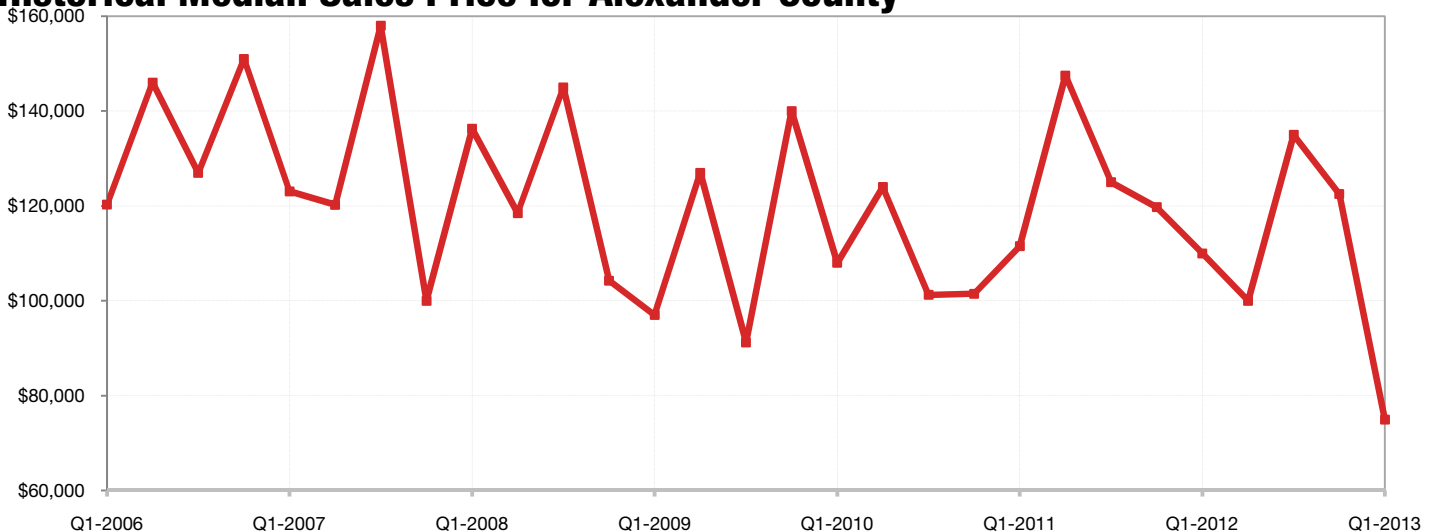
Key Metrics

	Q1-2013	1-Yr Chg
Median Sales Price	\$75,000	- 31.8%
Average Sales Price	\$93,761	- 32.4%
Pct. of Orig. Price Received	79.5%	- 10.4%
Inventory of Homes for Sale	80	- 12.1%
Closed Sales	19	+ 11.8%
Months Supply	10.2	- 36.4%
List to Close	203	+ 0.2%
Days on Market	129	- 23.0%
Cumulative Days on Market	136	- 4.5%

Market Activity



Historical Median Sales Price for Alexander County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

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Alexander County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
28601	\$275,000	↑ + 231.3%	84.6%	↓ - 13.3%	101	↑ + 140.5%	1	→ 0.0%
28636	\$141,000	↓ - 58.6%	94.6%	↑ + 8.6%	49	↓ - 78.1%	1	↓ - 50.0%
28678	\$98,500	↑ + 5.3%	83.1%	↓ - 9.0%	115	↓ - 60.5%	3	↓ - 25.0%
28681	\$66,000	↓ - 40.0%	77.2%	↓ - 9.9%	150	↑ + 14.4%	12	↑ + 33.3%

Marketwatch Report

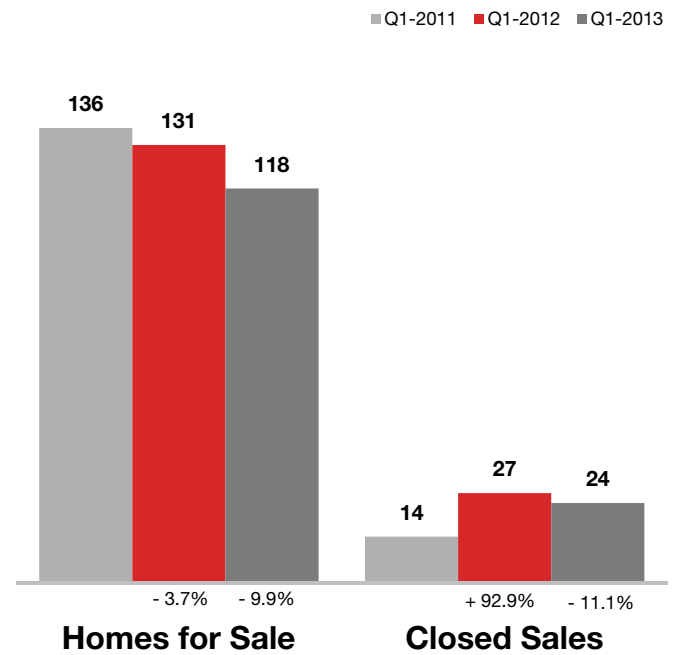
Q1-2013



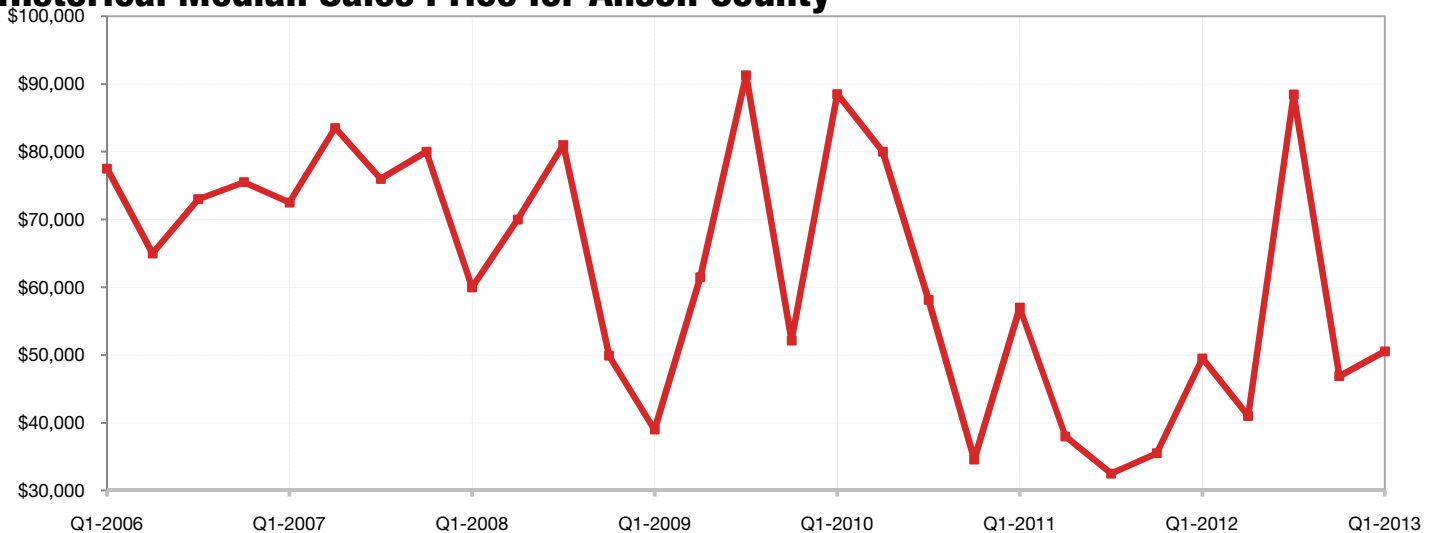
Anson County

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$50,550	+ 2.1%
Average Sales Price	\$63,352	+ 2.2%
Pct. of Orig. Price Received	85.5%	+ 2.2%
Inventory of Homes for Sale	118	- 9.9%
Closed Sales	24	- 11.1%
Months Supply	14.2	- 17.1%
List to Close	211	+ 10.7%
Days on Market	145	+ 9.3%
Cumulative Days on Market	146	- 29.9%

Market Activity



Historical Median Sales Price for Anson County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

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Anson County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
28007	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28091	\$64,750	↑ + 105.6%	90.0%	↑ + 36.3%	257	↑ + 327.5%	2	→ 0.0%
28102	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28119	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28133	\$45,871	↓ - 61.8%	75.0%	↓ - 6.3%	51	↓ - 67.9%	2	↓ - 33.3%
28135	\$25,000	↓ - 57.6%	90.1%	↑ + 8.9%	105	↓ - 11.1%	3	↓ - 40.0%
28170	\$50,550	↑ + 11.1%	84.4%	↓ - 3.4%	157	↑ + 14.5%	16	↑ + 14.3%

Marketwatch Report

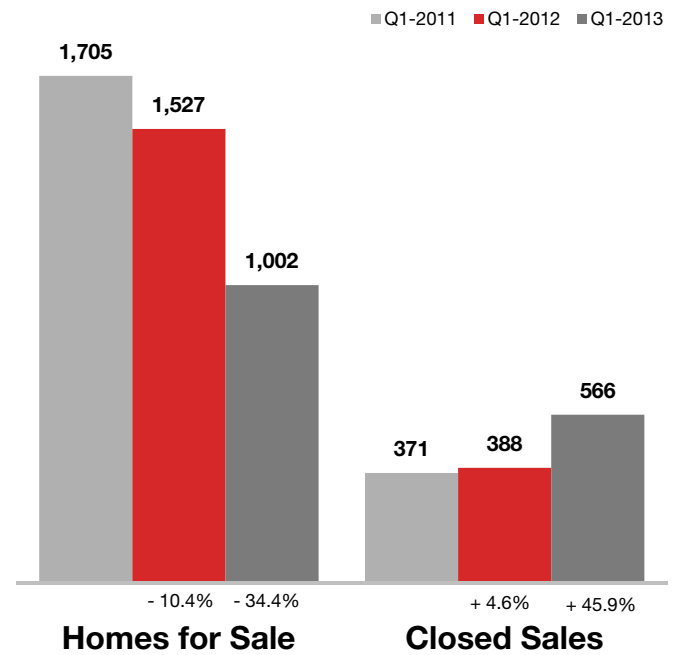
Q1-2013



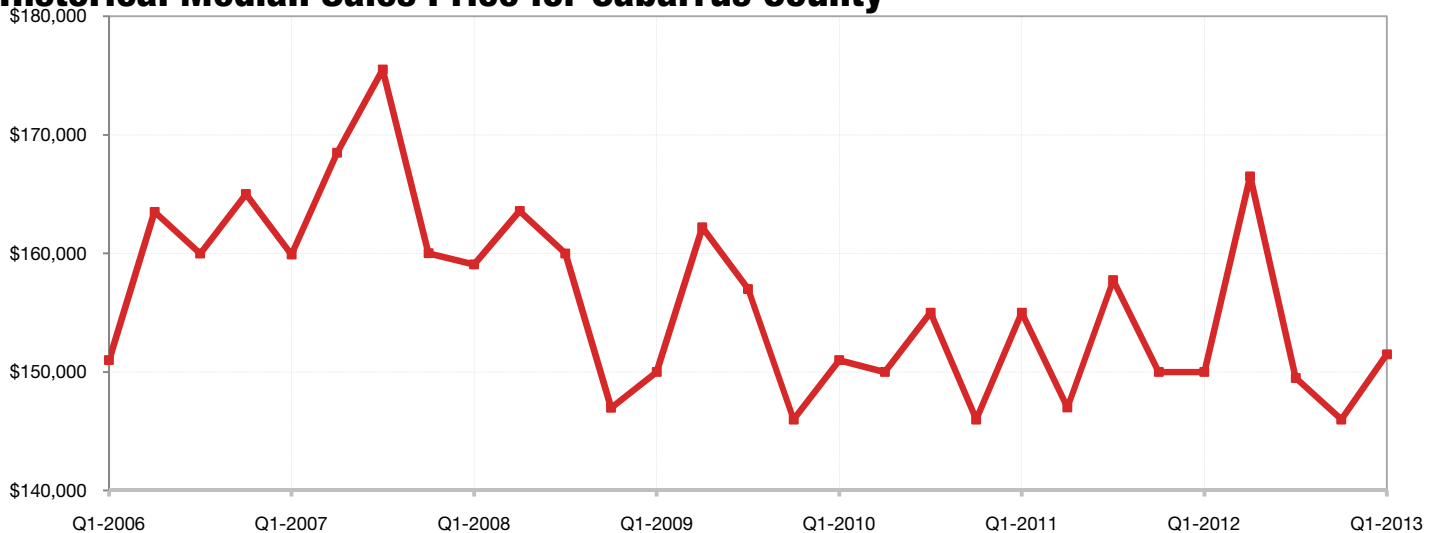
Cabarrus County

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$151,501	+ 1.0%
Average Sales Price	\$173,797	+ 4.6%
Pct. of Orig. Price Received	92.4%	+ 1.2%
Inventory of Homes for Sale	1,002	- 34.4%
Closed Sales	566	+ 45.9%
Months Supply	4.9	- 52.8%
List to Close	153	- 1.3%
Days on Market	114	- 2.9%
Cumulative Days on Market	130	- 7.9%

Market Activity



Historical Median Sales Price for Cabarrus County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

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Cabarrus County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
28025	\$120,000	→ 0.0%	91.8%	↑ + 2.2%	95	↓ - 26.3%	142	↑ + 52.7%
28026	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28027	\$184,000	↑ + 12.9%	93.3%	↑ + 1.9%	111	↓ - 5.1%	200	↑ + 69.5%
28036	\$201,320	↓ - 7.0%	98.7%	↑ + 3.1%	101	↑ + 10.1%	16	↑ + 60.0%
28071	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28075	\$178,950	↓ - 9.2%	94.8%	↑ + 0.7%	122	↑ + 18.7%	52	↑ + 40.5%
28081	\$143,500	↑ + 18.6%	88.0%	↓ - 1.6%	127	↑ + 17.9%	40	↑ + 29.0%
28082	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28083	\$82,000	↓ - 3.8%	87.0%	↓ - 4.8%	131	↑ + 60.8%	49	↑ + 36.1%
28107	\$168,900	↑ + 6.8%	93.6%	↓ - 0.2%	151	↓ - 1.5%	19	↓ - 5.0%
28124	\$163,500	↑ + 32.9%	92.6%	↑ + 3.1%	173	↑ + 11.5%	11	→ 0.0%
28138	\$650,000	→ 0.0%	90.3%	→ 0.0%	116	→ 0.0%	1	→ 0.0%
28215	\$116,000	↑ + 146.8%	97.1%	↑ + 47.9%	78	↓ - 28.3%	5	↑ + 150.0%

Marketwatch Report

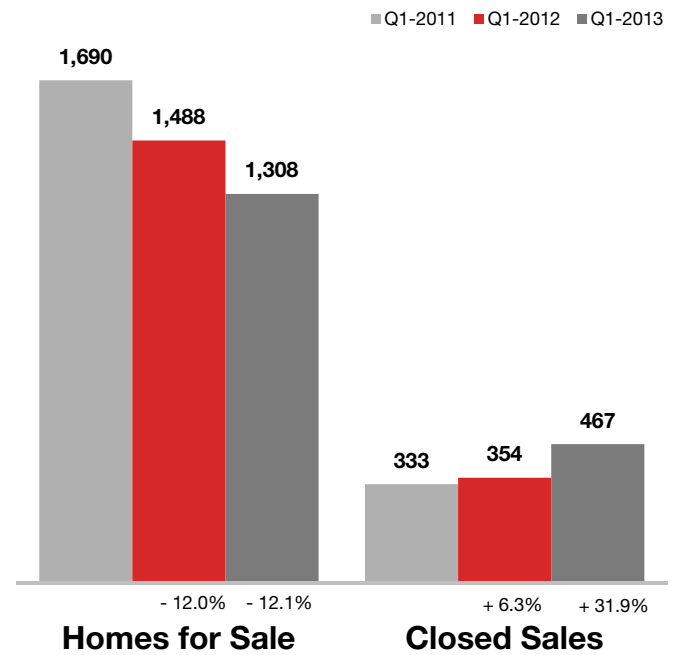
Q1-2013



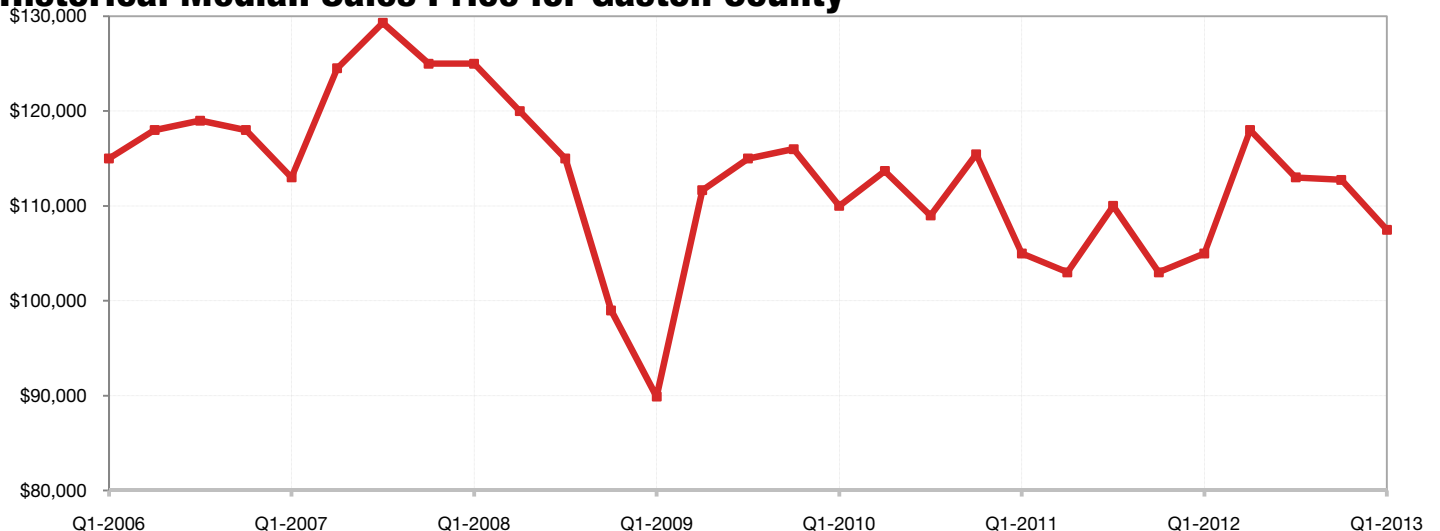
Gaston County

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$107,500	+ 2.4%
Average Sales Price	\$123,328	+ 2.3%
Pct. of Orig. Price Received	89.8%	+ 0.5%
Inventory of Homes for Sale	1,308	- 12.1%
Closed Sales	467	+ 31.9%
Months Supply	7.4	- 33.4%
List to Close	154	- 4.3%
Days on Market	113	- 3.0%
Cumulative Days on Market	131	- 9.7%

Market Activity



Historical Median Sales Price for Gaston County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

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Gaston County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
28006	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28012	\$172,000	↓ - 10.4%	94.0%	↑ + 2.3%	137	↑ + 3.8%	55	↑ + 52.8%
28016	\$78,000	↑ + 92.5%	87.2%	↓ - 1.1%	89	↑ + 7.5%	17	↓ - 22.7%
28021	\$62,250	↓ - 2.7%	83.5%	↑ + 8.7%	143	↓ - 1.0%	12	↓ - 33.3%
28032	\$108,500	↑ + 17.4%	92.0%	↑ + 7.8%	262	↑ + 39.0%	5	↓ - 16.7%
28033	\$119,550	↑ + 16.1%	82.2%	↓ - 16.2%	164	↑ + 290.5%	2	↑ + 100.0%
28034	\$97,350	↓ - 12.3%	92.2%	↓ - 2.8%	116	↑ + 8.7%	40	↑ + 37.9%
28052	\$57,000	↑ + 26.7%	83.9%	↓ - 2.3%	103	↓ - 1.1%	71	↑ + 34.0%
28053	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28054	\$81,376	↓ - 10.1%	86.7%	↑ + 1.3%	92	↓ - 16.2%	79	↑ + 58.0%
28055	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28056	\$172,000	↑ + 6.2%	90.8%	↓ - 1.2%	138	↑ + 25.3%	80	↑ + 40.4%
28077	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28092	\$214,000	→ 0.0%	94.3%	→ 0.0%	316	→ 0.0%	1	→ 0.0%
28098	\$115,700	↑ + 28.7%	94.5%	↓ - 7.6%	54	↓ - 32.5%	8	↑ + 14.3%
28101	\$234,500	→ 0.0%	96.3%	→ 0.0%	63	→ 0.0%	2	→ 0.0%
28120	\$155,375	↑ + 2.2%	94.5%	↑ + 2.8%	93	↓ - 27.8%	70	↑ + 32.1%
28164	\$88,950	↓ - 22.0%	86.7%	↓ - 2.4%	108	↓ - 11.4%	18	↑ + 63.6%

Marketwatch Report

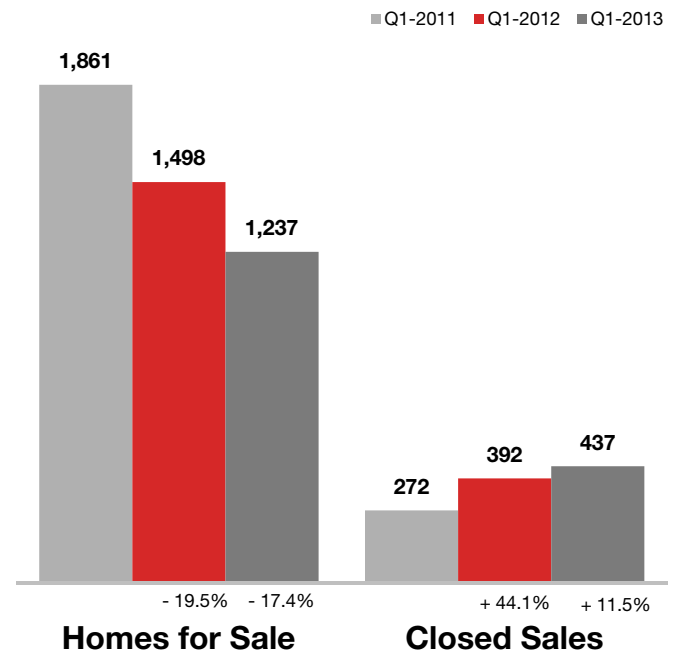
Q1-2013



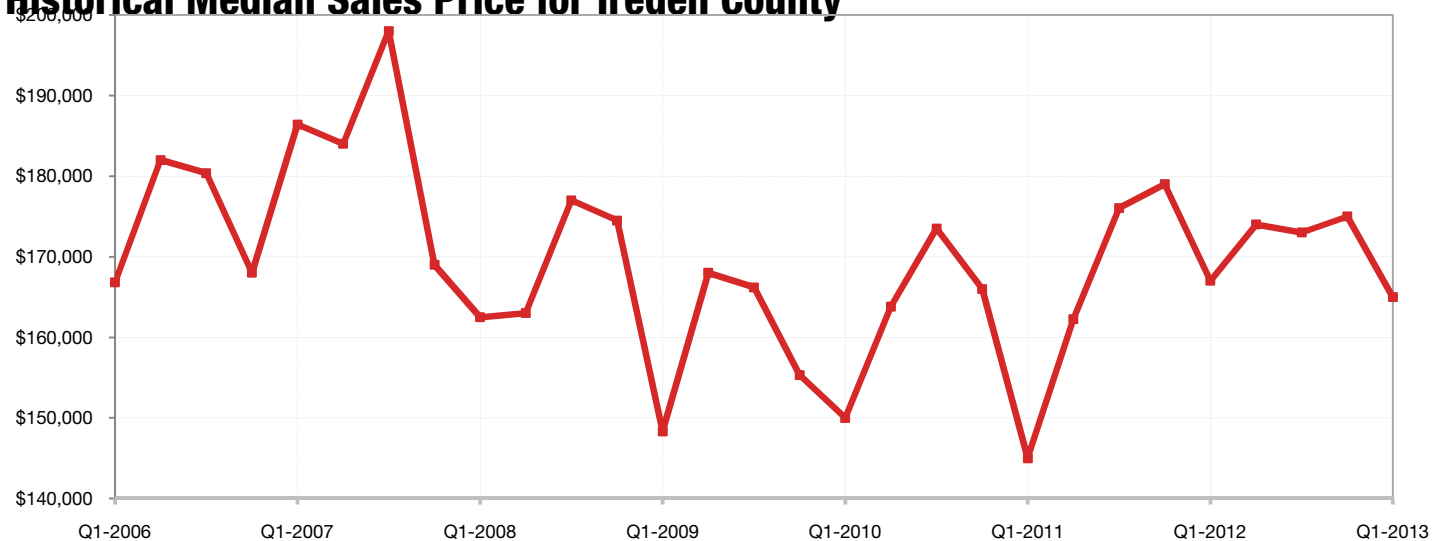
Iredell County

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$165,000	- 1.2%
Average Sales Price	\$211,021	- 12.4%
Pct. of Orig. Price Received	91.8%	+ 1.5%
Inventory of Homes for Sale	1,237	- 17.4%
Closed Sales	437	+ 11.5%
Months Supply	6.7	- 37.2%
List to Close	161	- 11.5%
Days on Market	123	- 13.2%
Cumulative Days on Market	141	- 16.7%

Market Activity



Historical Median Sales Price for Iredell County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

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Iredell County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
27013	\$40,000	↓ - 79.3%	100.0%	↑ + 3.3%	18	↓ - 81.4%	1	↓ - 50.0%
27020	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28010	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28115	\$162,000	↓ - 12.7%	93.5%	↑ + 2.6%	93	↓ - 24.3%	126	↑ + 28.6%
28117	\$254,000	↓ - 18.1%	93.1%	↑ + 1.9%	133	↓ - 6.6%	142	↑ + 13.6%
28123	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28125	\$188,500	→ 0.0%	108.5%	→ 0.0%	134	→ 0.0%	2	→ 0.0%
28166	\$148,000	↓ - 44.8%	87.6%	↓ - 3.8%	144	↓ - 7.8%	21	↑ + 61.5%
28625	\$120,000	↑ + 0.4%	87.7%	↓ - 0.8%	129	↓ - 22.7%	63	↓ - 4.5%
28634	\$105,000	↓ - 16.0%	94.4%	↑ + 6.6%	91	↑ + 27.6%	4	↑ + 100.0%
28636	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28660	\$22,500	↓ - 60.3%	91.8%	↓ - 7.9%	43	↑ + 258.3%	1	↓ - 50.0%
28677	\$85,500	↓ - 1.2%	90.5%	↑ + 2.1%	150	↑ + 3.3%	69	↓ - 5.5%
28687	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28688	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28689	\$45,750	↓ - 75.3%	89.6%	↓ - 4.9%	55	↓ - 84.8%	2	→ 0.0%
28699	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

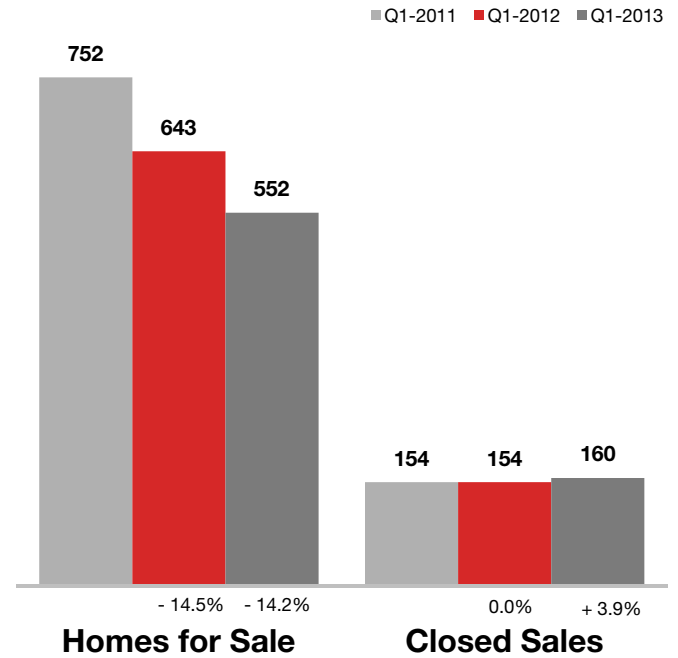
Q1-2013



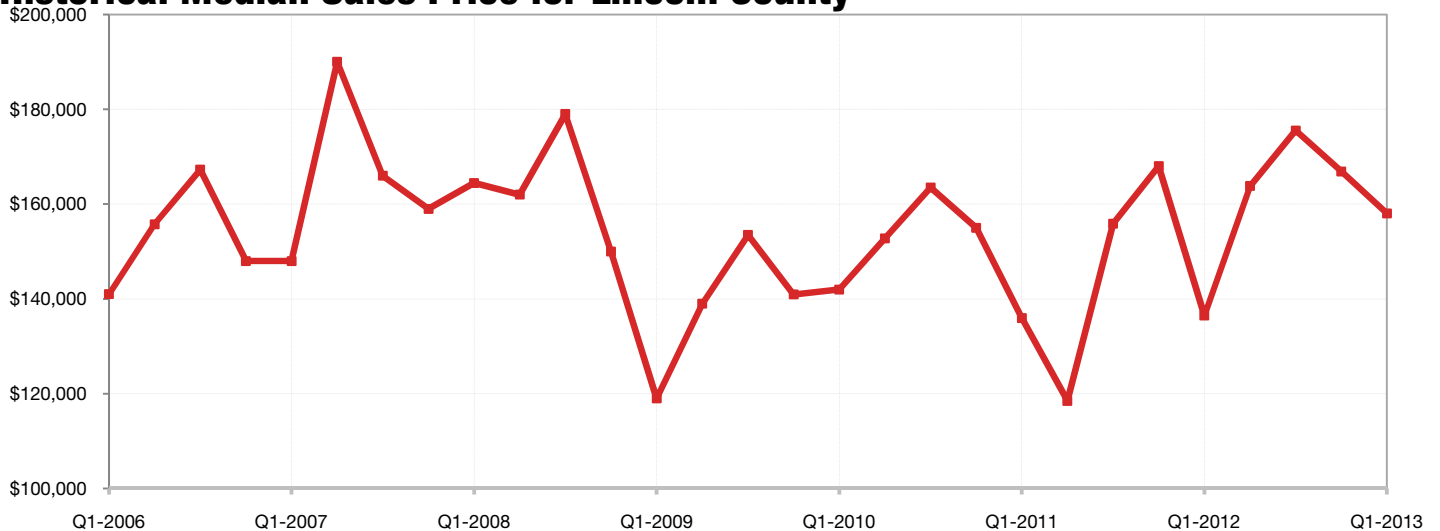
Lincoln County

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$158,050	+ 15.8%
Average Sales Price	\$225,788	+ 30.6%
Pct. of Orig. Price Received	91.9%	+ 2.7%
Inventory of Homes for Sale	552	- 14.2%
Closed Sales	160	+ 3.9%
Months Supply	7.9	- 33.1%
List to Close	153	+ 7.7%
Days on Market	115	+ 11.9%
Cumulative Days on Market	138	- 5.7%

Market Activity



Historical Median Sales Price for Lincoln County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q1-2013



Lincoln County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
28006	\$55,000 →	0.0%	91.8% →	0.0%	52 →	0.0%	1 →	0.0%
28021	\$40,000 ↓	- 68.2%	75.5% ↓	- 16.6%	253 ↑	+ 106.3%	1 ↓	- 66.7%
28033	\$170,250 ↑	+ 325.6%	96.7% ↑	+ 18.8%	145 ↓	- 19.9%	2 ↓	- 33.3%
28037	\$228,705 ↓	- 1.4%	93.2% ↑	+ 1.0%	110 ↑	+ 14.6%	73 ↑	+ 19.7%
28080	\$110,000 ↓	- 7.6%	95.3% ↑	+ 12.0%	102 ↓	- 18.6%	10 ↓	- 16.7%
28090	\$0 →	0.0%	0.0% →	0.0%	0 →	0.0%	0 →	0.0%
28092	\$111,450 ↑	+ 25.2%	91.0% ↑	+ 4.1%	110 ↑	+ 13.5%	55 ↑	+ 3.8%
28093	\$0 →	0.0%	0.0% →	0.0%	0 →	0.0%	0 →	0.0%
28164	\$287,500 ↑	+ 44.5%	96.3% ↑	+ 5.2%	121 ↑	+ 18.6%	6 ↓	- 14.3%
28168	\$57,775 ↓	- 35.8%	80.8% ↓	- 5.3%	172 ↑	+ 27.9%	8 ↑	+ 14.3%
28673	\$0 →	0.0%	0.0% →	0.0%	0 →	0.0%	0 →	0.0%

Marketwatch Report

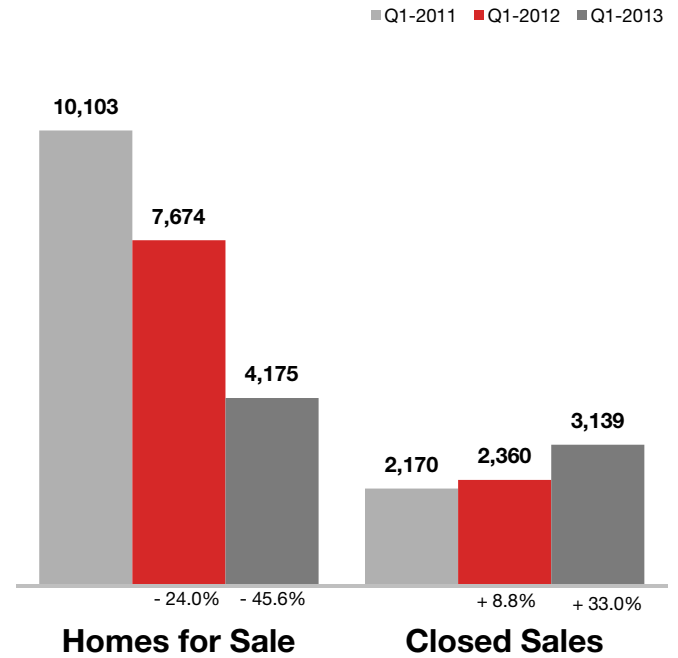
Q1-2013



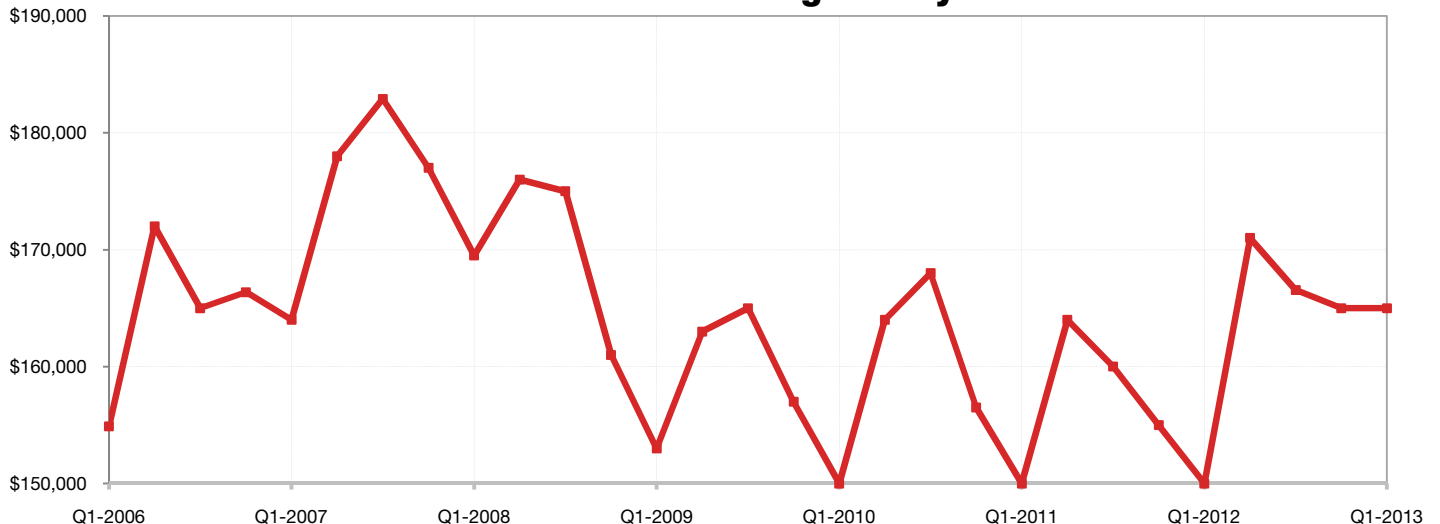
Mecklenburg County

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$165,000	+ 10.0%
Average Sales Price	\$218,840	+ 11.6%
Pct. of Orig. Price Received	94.2%	+ 3.1%
Inventory of Homes for Sale	4,175	- 45.6%
Closed Sales	3,139	+ 33.0%
Months Supply	3.2	- 61.2%
List to Close	145	- 9.1%
Days on Market	101	- 14.2%
Cumulative Days on Market	119	- 21.2%

Market Activity



Historical Median Sales Price for Mecklenburg County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

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Mecklenburg County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
28031	\$224,500	↑ + 14.5%	93.6%	↑ + 2.3%	121	↓ - 10.4%	159	↑ + 71.0%
28035	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28036	\$308,864	↑ + 54.5%	92.5%	↓ - 1.8%	138	↓ - 17.9%	51	↑ + 45.7%
28070	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28078	\$239,000	↑ + 8.8%	95.4%	↑ + 2.3%	111	↓ - 15.4%	227	↑ + 27.5%
28104	\$275,000	↓ - 4.2%	94.3%	↑ + 0.6%	91	↓ - 66.4%	4	→ 0.0%
28105	\$194,950	↑ + 2.6%	94.4%	↑ + 0.8%	95	↓ - 17.5%	112	↑ + 53.4%
28106	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28107	\$180,000	→ 0.0%	83.8%	→ 0.0%	33	→ 0.0%	1	→ 0.0%
28126	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28130	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28134	\$205,900	↓ - 0.6%	94.7%	↑ + 0.4%	95	↓ - 50.3%	37	↑ + 15.6%
28201	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28202	\$210,000	→ 0.0%	94.3%	↑ + 1.0%	131	↓ - 6.7%	57	↑ + 32.6%
28203	\$242,500	→ + 0.0%	93.9%	↑ + 3.6%	102	↓ - 34.1%	46	↑ + 21.1%
28204	\$287,250	↑ + 49.2%	95.7%	↑ + 9.9%	232	↑ + 66.8%	21	↑ + 75.0%
28205	\$162,250	↑ + 20.2%	93.2%	↑ + 4.3%	94	↓ - 15.9%	152	↑ + 50.5%
28206	\$98,925	↑ + 92.3%	94.8%	↑ + 7.4%	97	↑ + 34.7%	29	↑ + 81.3%
28207	\$740,000	↑ + 47.7%	92.7%	↑ + 7.4%	147	↑ + 13.7%	43	↑ + 53.6%
28208	\$45,000	↑ + 14.6%	88.6%	↑ + 7.9%	70	↓ - 43.8%	56	↓ - 3.4%
28209	\$228,000	↓ - 0.9%	93.6%	↑ + 5.2%	96	↓ - 32.7%	80	↑ + 60.0%
28210	\$216,000	↑ + 20.0%	93.2%	↑ + 5.9%	98	↓ - 22.4%	161	↑ + 56.3%
28211	\$310,000	↓ - 1.6%	92.5%	↑ + 3.0%	107	↓ - 32.6%	99	↑ + 57.1%
28212	\$75,211	↑ + 47.5%	92.1%	↑ + 0.7%	118	↑ + 67.1%	63	↑ + 10.5%
28213	\$125,000	↑ + 34.5%	96.4%	↑ + 5.2%	88	↓ - 16.7%	108	↑ + 38.5%
28214	\$110,000	↑ + 30.2%	93.7%	↑ + 2.1%	87	↓ - 10.2%	149	↑ + 46.1%
28215	\$95,500	↑ + 22.4%	95.2%	↑ + 4.0%	101	↑ + 5.6%	130	↑ + 12.1%
28216	\$93,000	↑ + 12.4%	95.4%	↑ + 6.3%	89	↓ - 11.5%	146	↑ + 35.2%
28217	\$69,504	↑ + 12.7%	96.8%	↑ + 5.8%	75	↓ - 13.6%	24	↑ + 4.3%
28218	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28219	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28220	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28221	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28222	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28223	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28224	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28226	\$223,560	↓ - 6.5%	93.3%	↑ + 1.4%	114	↓ - 7.7%	105	↑ + 1.9%
28227	\$126,000	↑ + 21.2%	92.1%	↑ + 3.1%	109	↓ - 7.8%	134	↓ - 6.9%
28228	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28229	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28230	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28231	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28232	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q1-2013



Charlotte Regional Realtor[®] Association

Mecklenburg County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
28233	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28234	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28235	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28236	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28237	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28241	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28242	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28243	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28244	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28246	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28247	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28250	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28253	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28254	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28255	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28256	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28258	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28260	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28262	\$118,000	↑ + 11.1%	93.7%	↑ + 2.0%	96	↓ - 11.5%	77	↑ + 20.3%
28263	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28265	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28266	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28269	\$132,000	↑ + 14.8%	94.4%	↑ + 3.7%	91	↓ - 14.0%	229	↑ + 21.8%
28270	\$261,129	↑ + 12.3%	94.3%	↑ + 3.2%	104	↓ - 27.4%	99	↑ + 26.9%
28271	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28272	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28273	\$134,000	↑ + 4.5%	97.1%	↑ + 4.4%	87	↓ - 11.5%	133	↑ + 95.6%
28274	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28275	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28277	\$231,000	↑ + 4.6%	95.3%	↑ + 0.5%	89	↓ - 21.7%	281	↑ + 28.9%
28278	\$177,850	↑ + 2.2%	94.5%	↑ + 1.6%	107	↑ + 11.1%	122	↑ + 47.0%
28280	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28282	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28284	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28285	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28287	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28288	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28289	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28290	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28296	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28297	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28299	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

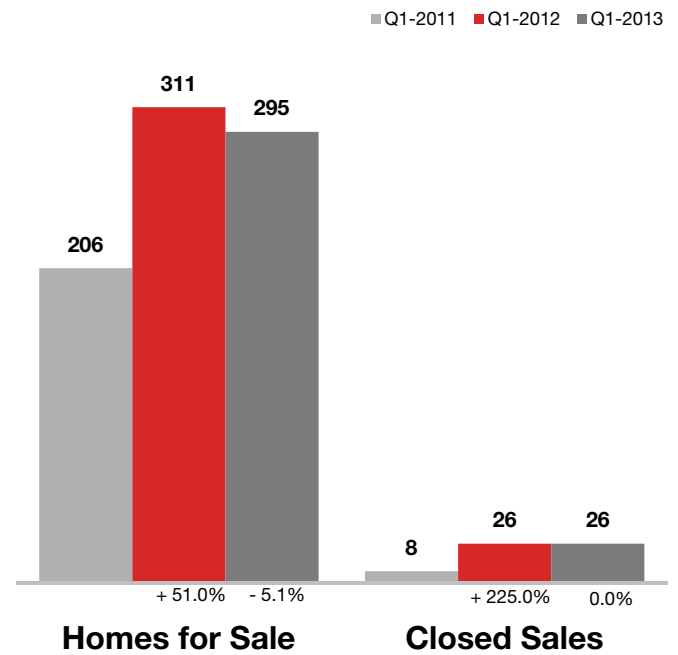
Q1-2013



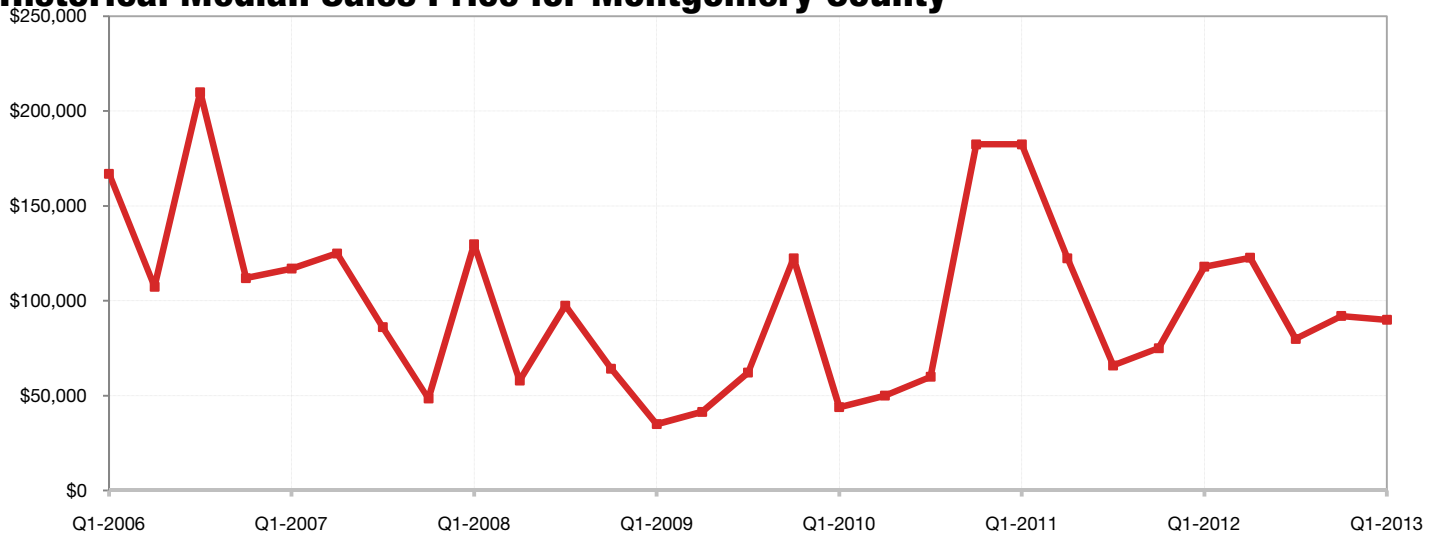
Montgomery County

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$90,000	- 23.7%
Average Sales Price	\$140,213	- 36.8%
Pct. of Orig. Price Received	82.3%	- 6.0%
Inventory of Homes for Sale	295	- 5.1%
Closed Sales	26	0.0%
Months Supply	23.9	- 34.6%
List to Close	321	+ 63.4%
Days on Market	222	+ 42.8%
Cumulative Days on Market	216	+ 30.1%

Market Activity



Historical Median Sales Price for Montgomery County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q1-2013



Montgomery County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
27209	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	131	↑ + 1355.6%	1	→ 0.0%
27229	\$32,600	↓ - 47.0%	68.1%	↓ - 23.7%	129	↑ + 30.3%	1	↓ - 66.7%
27247	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27306	\$120,250	↓ - 6.8%	90.7%	↑ + 15.9%	170	↑ + 21.1%	10	↑ + 11.1%
27341	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27356	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
27371	\$124,000	↓ - 29.1%	87.5%	→ + 0.0%	253	↓ - 7.5%	4	→ 0.0%
28127	\$65,000	↓ - 57.2%	74.2%	↓ - 14.2%	287	↑ + 73.0%	10	↑ + 66.7%

Marketwatch Report

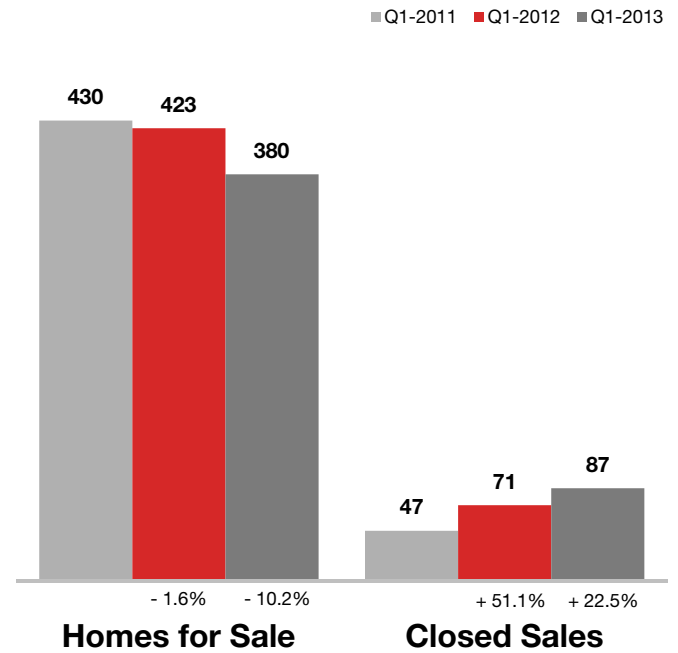
Q1-2013



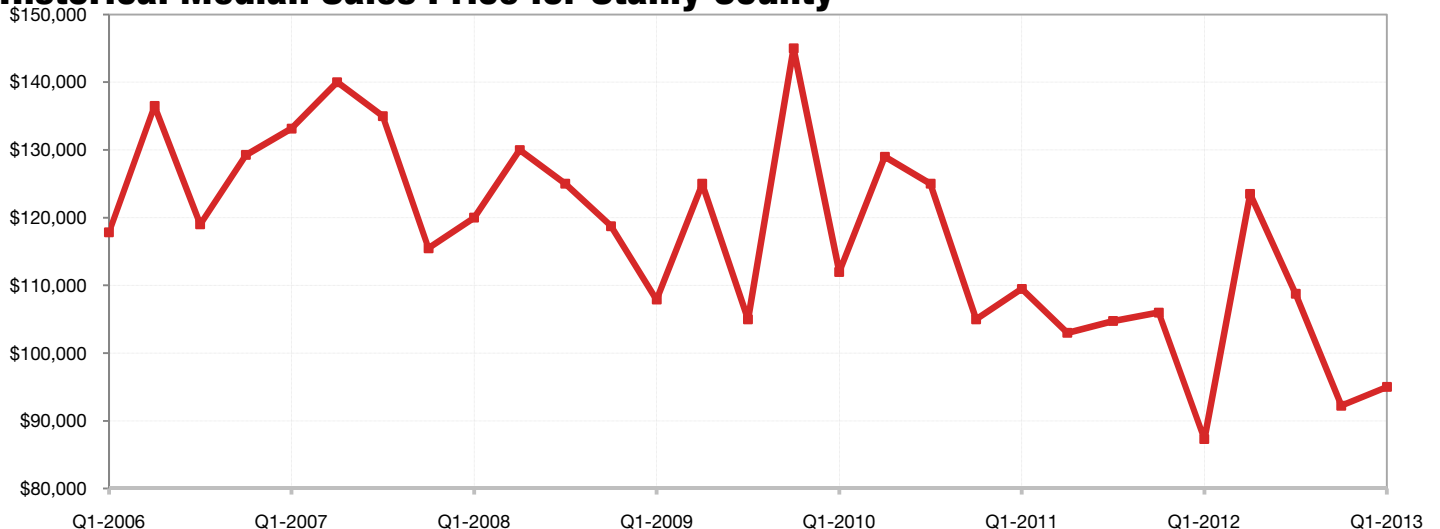
Stanly County

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$95,000	+ 8.8%
Average Sales Price	\$111,086	- 2.0%
Pct. of Orig. Price Received	86.8%	- 0.4%
Inventory of Homes for Sale	380	- 10.2%
Closed Sales	87	+ 22.5%
Months Supply	12.2	- 29.4%
List to Close	170	- 12.4%
Days on Market	136	- 2.0%
Cumulative Days on Market	155	- 6.0%

Market Activity



Historical Median Sales Price for Stanly County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q1-2013



Stanly County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q1-2013	1-Yr Chg		Q1-2013	1-Yr Chg		Q1-2013	1-Yr Chg		Q1-2013	1-Yr Chg	
28001	\$90,950	↑ + 11.9%		87.7%	↑ + 1.9%		123	↑ + 3.8%		40	↑ + 25.0%	
28002	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28009	\$48,000	↑ + 15.4%		88.8%	↑ + 24.1%		103	↓ - 30.4%		5	↑ + 150.0%	
28071	\$0	↓ - 100.0%		0.0%	↓ - 100.0%		0	↓ - 100.0%		0	↓ - 100.0%	
28097	\$152,900	↑ + 56.0%		85.2%	↓ - 4.1%		231	↑ + 123.9%		13	↑ + 62.5%	
28107	\$47,000	→ 0.0%		90.4%	→ 0.0%		88	→ 0.0%		1	→ 0.0%	
28109	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28124	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28127	\$100,000	↑ + 11.1%		83.0%	↓ - 2.7%		175	↓ - 6.5%		7	↑ + 16.7%	
28128	\$225,000	↑ + 25.0%		84.0%	↓ - 2.7%		140	↑ + 73.3%		5	→ 0.0%	
28129	\$84,700	↓ - 3.5%		90.4%	↑ + 13.9%		57	↓ - 75.3%		7	↑ + 16.7%	
28137	\$111,555	↑ + 93.2%		77.9%	↓ - 25.7%		68	↓ - 48.9%		2	↓ - 33.3%	
28163	\$69,000	↓ - 39.4%		87.8%	↓ - 8.0%		119	↓ - 32.3%		7	↓ - 12.5%	

Marketwatch Report

Q1-2013

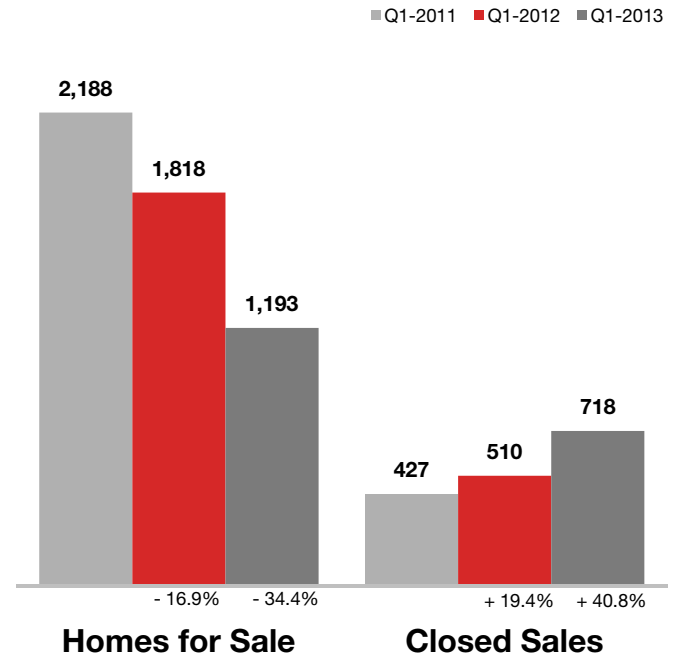


Union County

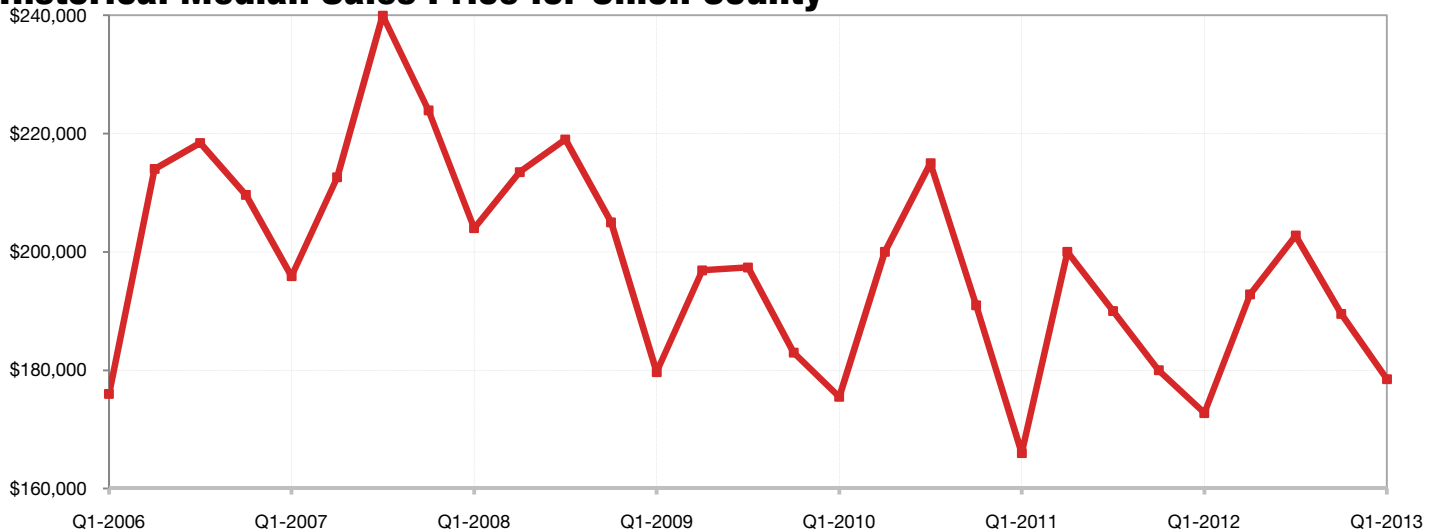
ZIP codes may overlap counties. Figures apply to this county only.

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$178,500	+ 3.3%
Average Sales Price	\$225,947	- 8.2%
Pct. of Orig. Price Received	93.8%	+ 2.5%
Inventory of Homes for Sale	1,193	- 34.4%
Closed Sales	718	+ 40.8%
Months Supply	4.2	- 53.8%
List to Close	141	- 13.1%
Days on Market	102	- 15.3%
Cumulative Days on Market	124	- 12.9%

Market Activity



Historical Median Sales Price for Union County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q1-2013



Union County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg	Q1-2013	1-Yr Chg
28079	\$165,932	↑ + 0.9%	95.7%	↑ + 1.3%	77	↓ - 35.7%	152	↑ + 61.7%
28103	\$100,500	↓ - 26.3%	88.1%	↑ + 15.5%	127	↓ - 17.5%	20	↑ + 150.0%
28104	\$223,600	↓ - 18.7%	93.6%	↑ + 1.7%	117	↓ - 8.3%	104	↑ + 13.0%
28105	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28108	\$64,700	→ 0.0%	86.3%	→ 0.0%	42	→ 0.0%	1	→ 0.0%
28110	\$125,000	↑ + 4.4%	93.2%	↑ + 4.3%	97	↓ - 7.8%	145	↑ + 35.5%
28111	\$0	↓ - 100.0%	0.0%	→ 0.0%	0	↓ - 100.0%	0	↓ - 100.0%
28112	\$116,434	↑ + 24.5%	87.3%	↑ + 3.1%	124	↓ - 10.3%	73	↑ + 52.1%
28133	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28173	\$300,000	↑ + 4.0%	95.7%	↑ + 1.5%	108	↓ - 10.1%	210	↑ + 44.8%
28174	\$94,000	↑ + 25.3%	92.9%	↑ + 2.2%	101	↑ + 39.1%	11	↑ + 22.2%

Marketwatch Report

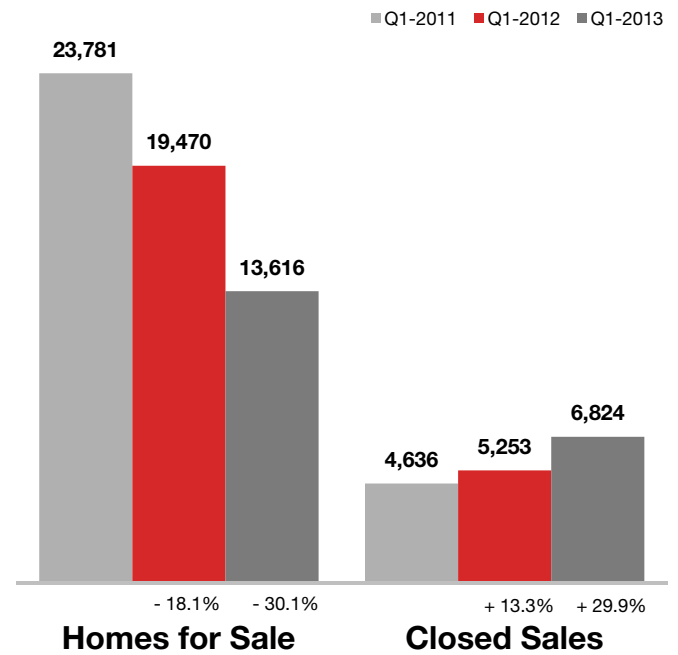
Q1-2013



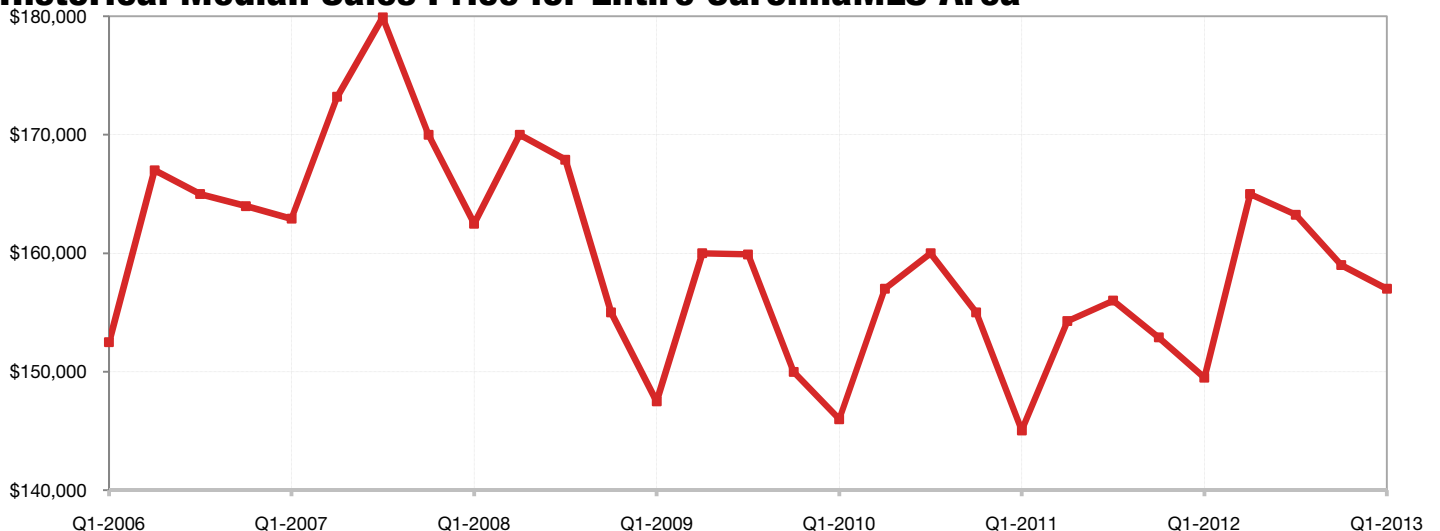
Entire CarolinaMLS Area

Key Metrics	Q1-2013	1-Yr Chg
Median Sales Price	\$157,000	+ 5.0%
Average Sales Price	\$201,207	+ 5.8%
Pct. of Orig. Price Received	92.7%	+ 2.1%
Inventory of Homes for Sale	13,616	- 30.1%
Closed Sales	6,824	+ 29.9%
Months Supply	4.9	- 48.8%
List to Close	151	- 7.6%
Days on Market	109	- 9.2%
Cumulative Days on Market	127	- 15.1%

Market Activity



Historical Median Sales Price for Entire CarolinaMLS Area



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.