

Local Market Update for February 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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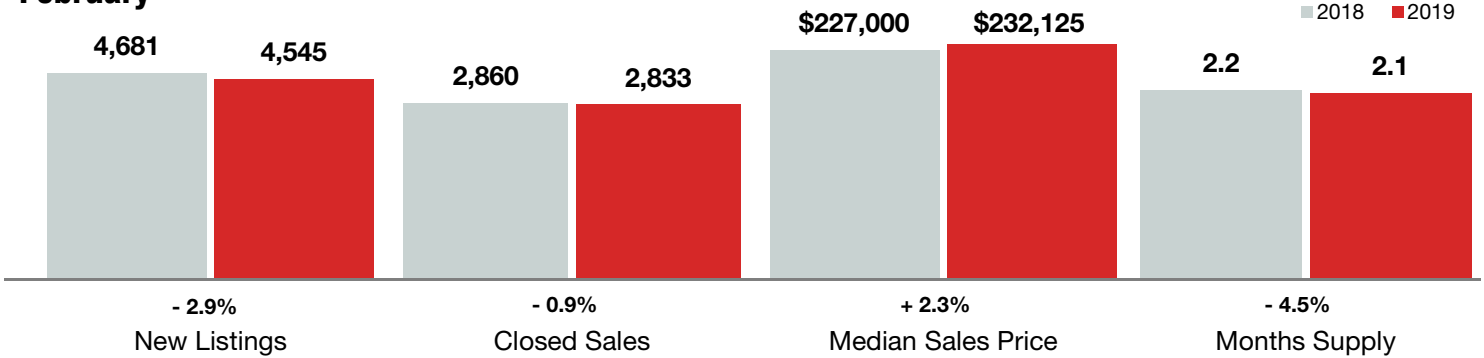
Charlotte Region

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	4,681	4,545	- 2.9%	8,704	9,095	+ 4.5%
Pending Sales	3,852	4,331	+ 12.4%	7,342	8,030	+ 9.4%
Closed Sales	2,860	2,833	- 0.9%	5,619	5,462	- 2.8%
Median Sales Price*	\$227,000	\$232,125	+ 2.3%	\$220,000	\$230,000	+ 4.5%
Average Sales Price*	\$266,329	\$278,755	+ 4.7%	\$264,838	\$273,907	+ 3.4%
Percent of Original List Price Received*	96.7%	95.9%	- 0.8%	96.3%	95.8%	- 0.5%
List to Close	106	104	- 1.9%	105	105	0.0%
Days on Market Until Sale	55	54	- 1.8%	54	52	- 3.7%
Cumulative Days on Market Until Sale	65	63	- 3.1%	63	62	- 1.6%
Inventory of Homes for Sale	8,920	8,680	- 2.7%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--

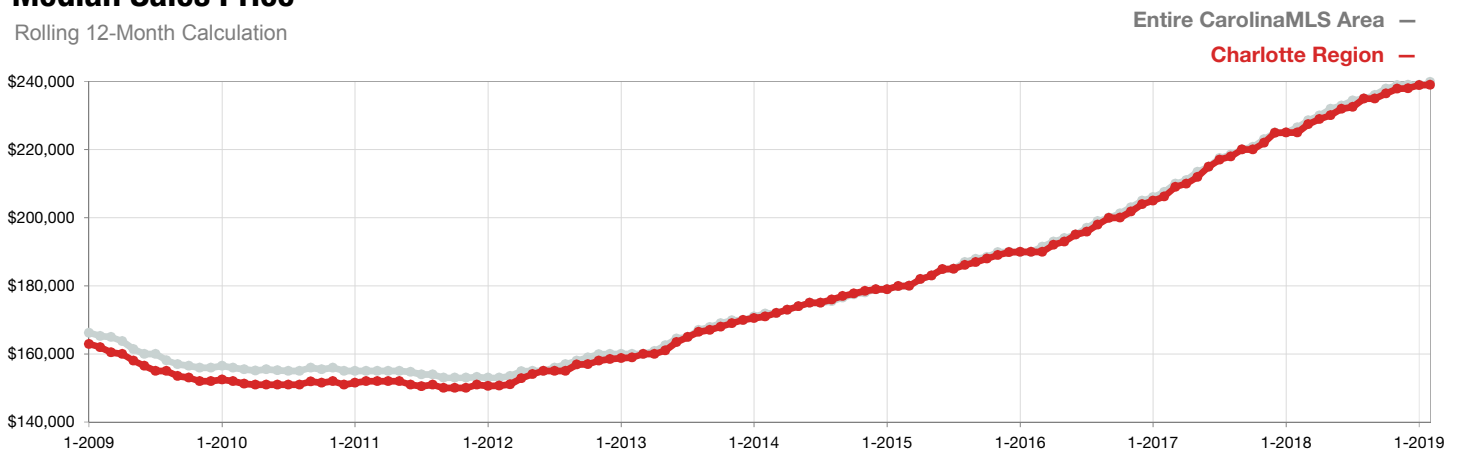
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February



Median Sales Price

Rolling 12-Month Calculation



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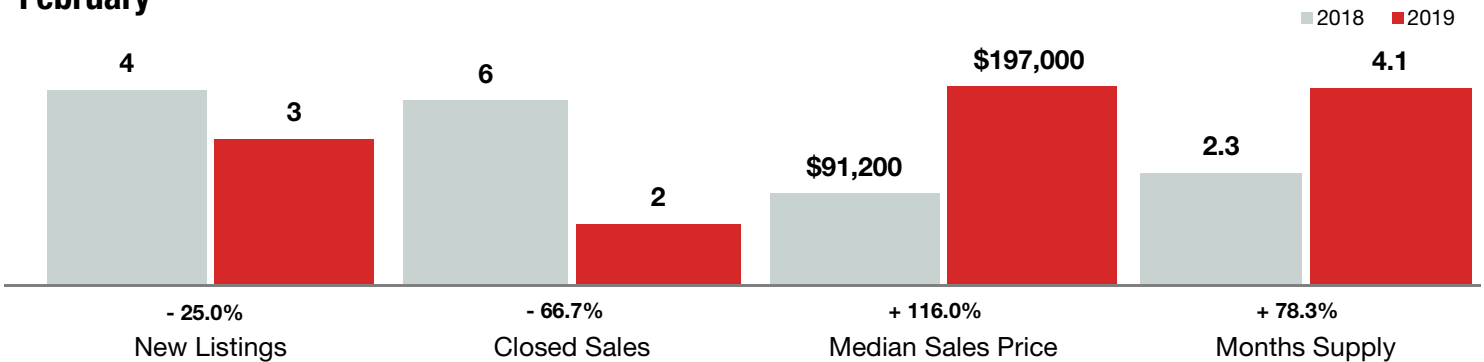
Alexander County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	4	3	- 25.0%	14	7	- 50.0%
Pending Sales	5	4	- 20.0%	10	7	- 30.0%
Closed Sales	6	2	- 66.7%	16	4	- 75.0%
Median Sales Price*	\$91,200	\$197,000	+ 116.0%	\$144,450	\$203,500	+ 40.9%
Average Sales Price*	\$117,067	\$197,000	+ 68.3%	\$168,944	\$206,500	+ 22.2%
Percent of Original List Price Received*	89.5%	98.5%	+ 10.1%	90.2%	95.0%	+ 5.3%
List to Close	126	160	+ 27.0%	161	157	- 2.5%
Days on Market Until Sale	86	80	- 7.0%	109	99	- 9.2%
Cumulative Days on Market Until Sale	86	80	- 7.0%	109	99	- 9.2%
Inventory of Homes for Sale	28	18	- 35.7%	--	--	--
Months Supply of Inventory	2.3	4.1	+ 78.3%	--	--	--

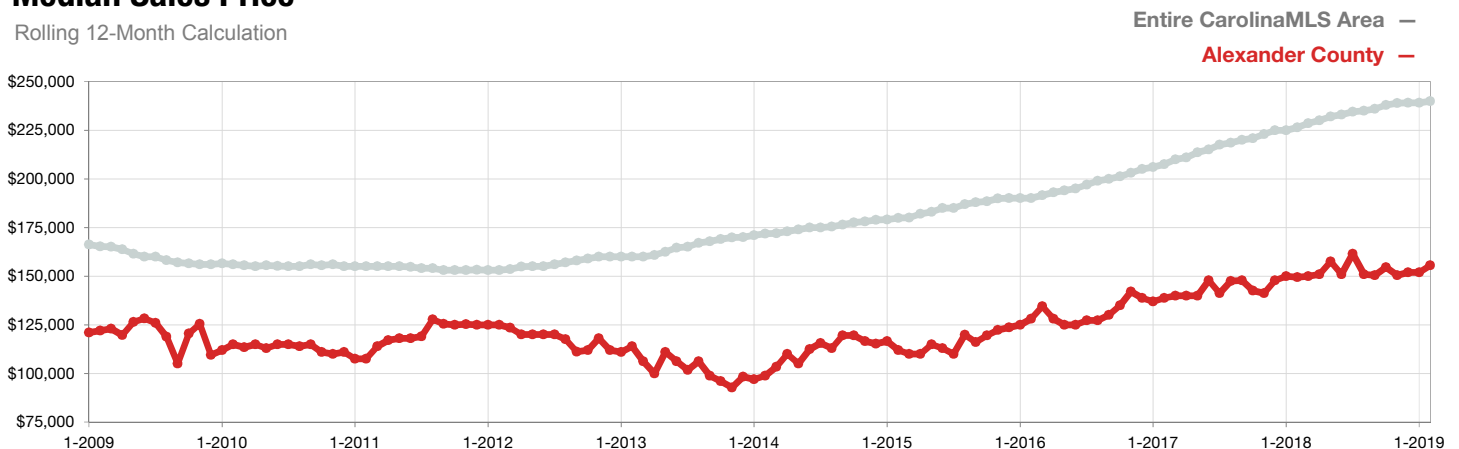
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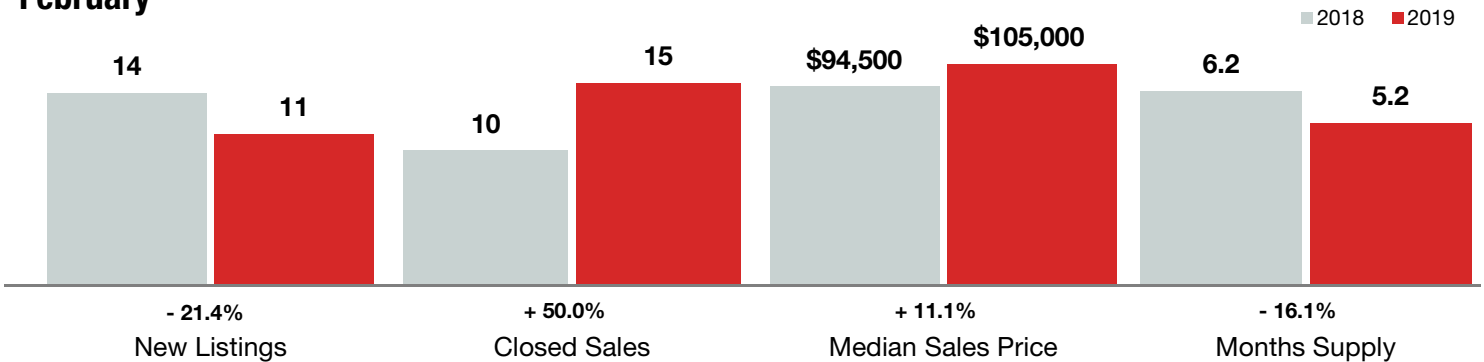
Anson County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	14	11	- 21.4%	24	34	+ 41.7%
Pending Sales	12	16	+ 33.3%	25	32	+ 28.0%
Closed Sales	10	15	+ 50.0%	16	22	+ 37.5%
Median Sales Price*	\$94,500	\$105,000	+ 11.1%	\$119,000	\$110,750	- 6.9%
Average Sales Price*	\$123,950	\$152,873	+ 23.3%	\$124,244	\$138,155	+ 11.2%
Percent of Original List Price Received*	92.5%	91.0%	- 1.6%	89.5%	89.7%	+ 0.2%
List to Close	225	118	- 47.6%	243	129	- 46.9%
Days on Market Until Sale	177	79	- 55.4%	230	90	- 60.9%
Cumulative Days on Market Until Sale	177	128	- 27.7%	230	123	- 46.5%
Inventory of Homes for Sale	77	57	- 26.0%	--	--	--
Months Supply of Inventory	6.2	5.2	- 16.1%	--	--	--

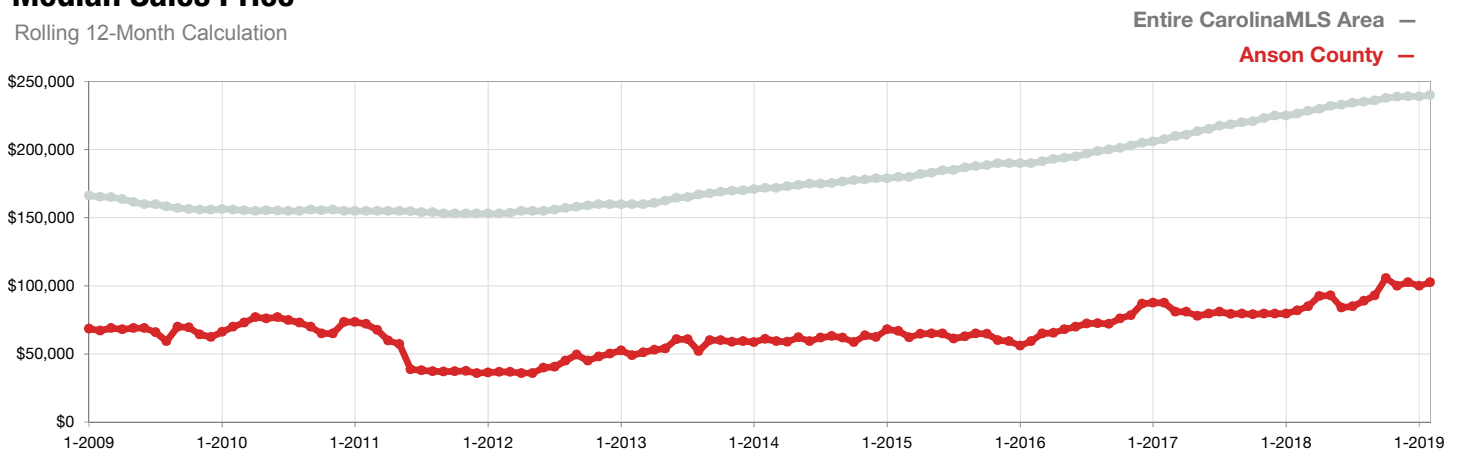
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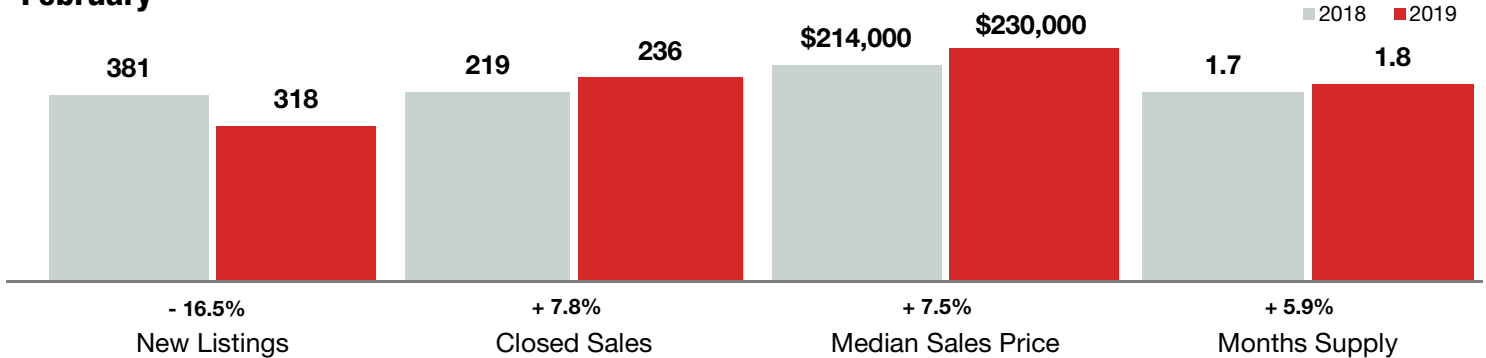
Cabarrus County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	381	318	- 16.5%	698	692	- 0.9%
Pending Sales	299	340	+ 13.7%	566	647	+ 14.3%
Closed Sales	219	236	+ 7.8%	419	467	+ 11.5%
Median Sales Price*	\$214,000	\$230,000	+ 7.5%	\$208,000	\$226,495	+ 8.9%
Average Sales Price*	\$230,633	\$253,106	+ 9.7%	\$227,057	\$249,439	+ 9.9%
Percent of Original List Price Received*	96.9%	95.9%	- 1.0%	96.5%	95.8%	- 0.7%
List to Close	103	104	+ 1.0%	99	103	+ 4.0%
Days on Market Until Sale	42	49	+ 16.7%	42	50	+ 19.0%
Cumulative Days on Market Until Sale	51	58	+ 13.7%	49	59	+ 20.4%
Inventory of Homes for Sale	549	587	+ 6.9%	--	--	--
Months Supply of Inventory	1.7	1.8	+ 5.9%	--	--	--

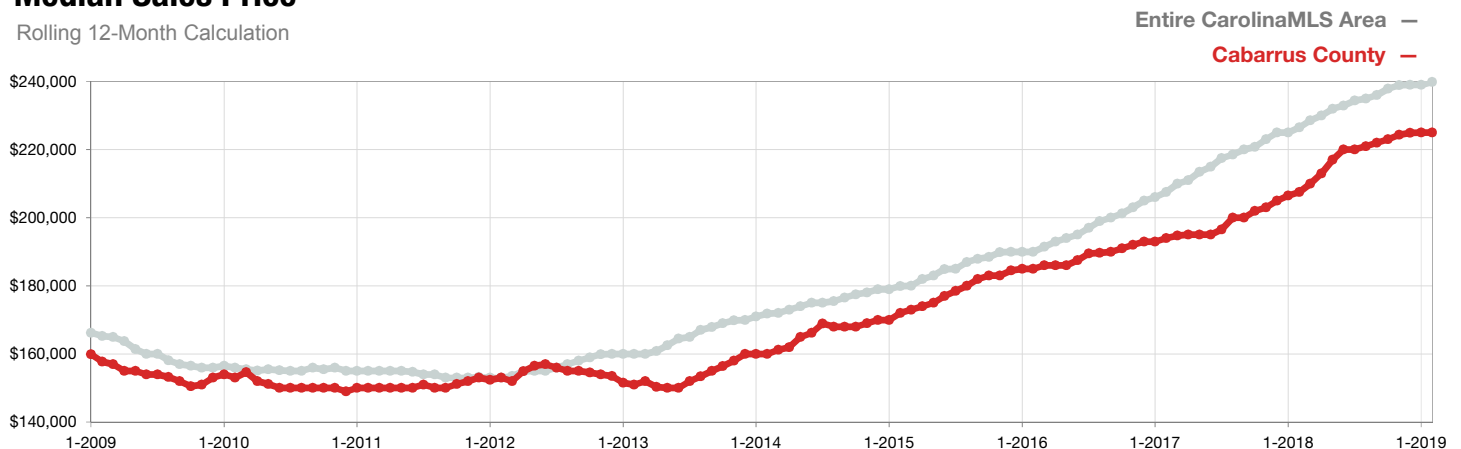
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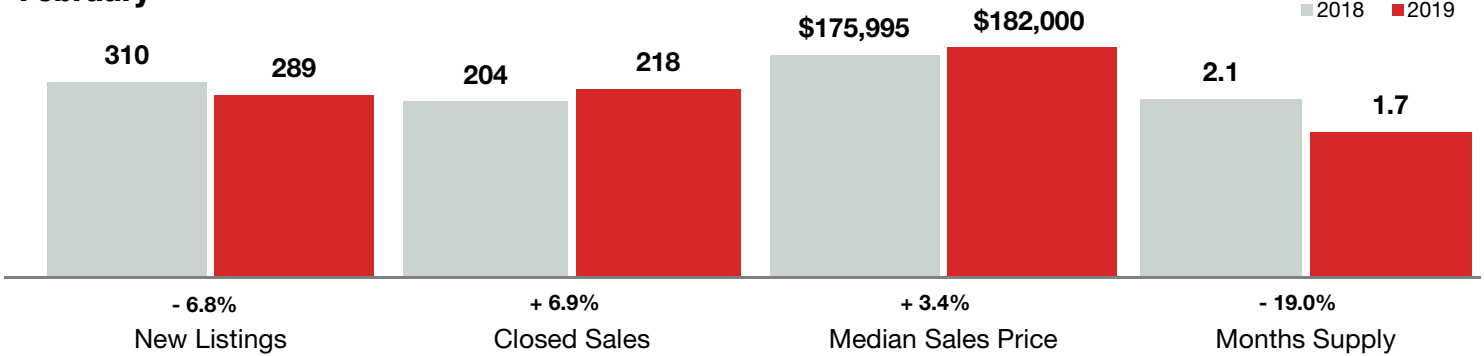
Gaston County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	310	289	- 6.8%	592	593	+ 0.2%
Pending Sales	273	334	+ 22.3%	544	596	+ 9.6%
Closed Sales	204	218	+ 6.9%	400	408	+ 2.0%
Median Sales Price*	\$175,995	\$182,000	+ 3.4%	\$170,000	\$180,000	+ 5.9%
Average Sales Price*	\$185,391	\$205,823	+ 11.0%	\$180,184	\$200,608	+ 11.3%
Percent of Original List Price Received*	95.6%	95.1%	- 0.5%	96.1%	95.0%	- 1.1%
List to Close	115	100	- 13.0%	106	103	- 2.8%
Days on Market Until Sale	54	54	0.0%	48	51	+ 6.3%
Cumulative Days on Market Until Sale	61	59	- 3.3%	57	56	- 1.8%
Inventory of Homes for Sale	570	470	- 17.5%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--

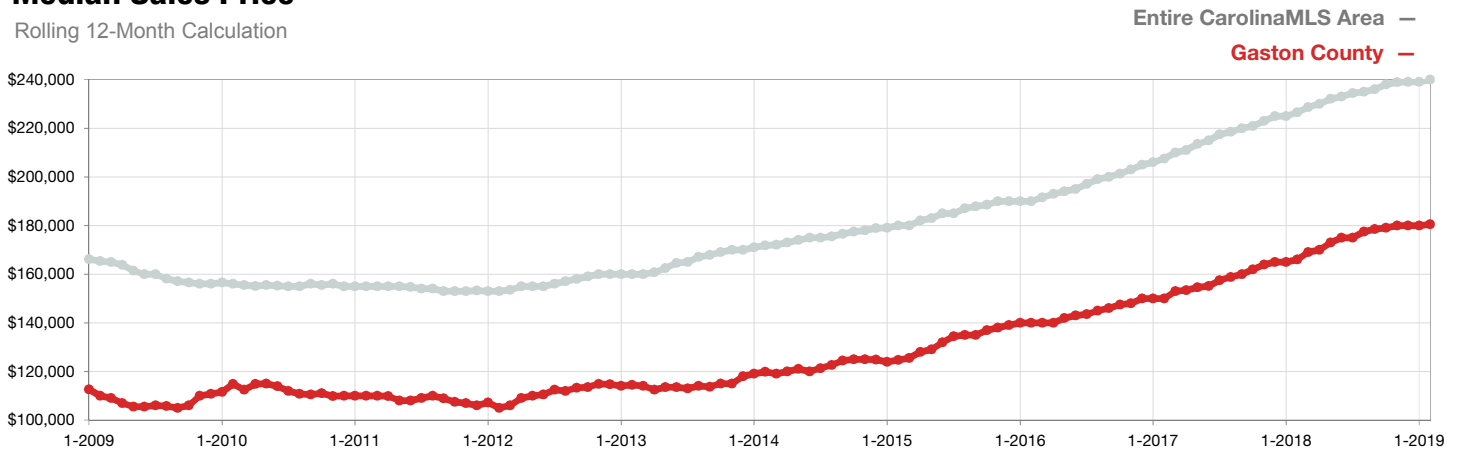
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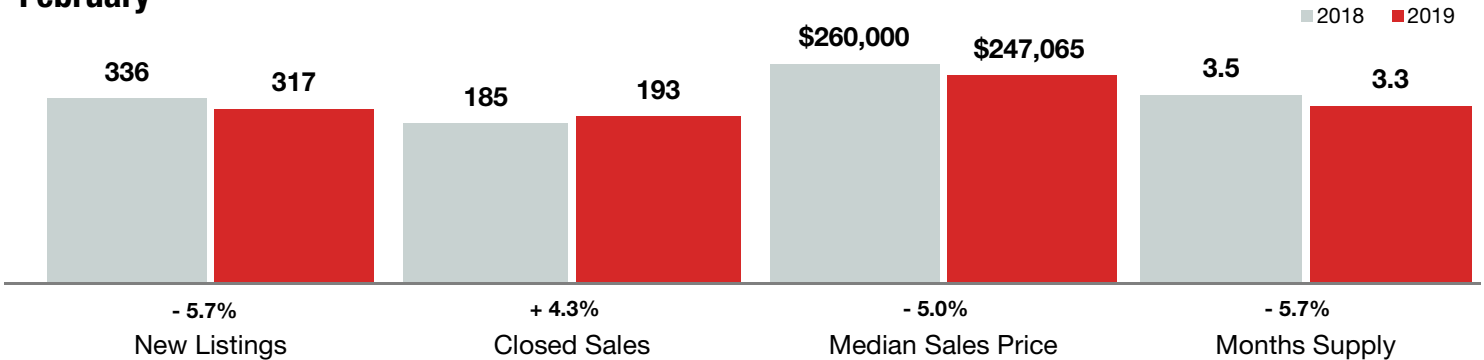
Iredell County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	336	317	- 5.7%	587	675	+ 15.0%
Pending Sales	225	283	+ 25.8%	445	562	+ 26.3%
Closed Sales	185	193	+ 4.3%	377	349	- 7.4%
Median Sales Price*	\$260,000	\$247,065	- 5.0%	\$245,570	\$239,000	- 2.7%
Average Sales Price*	\$308,369	\$308,408	+ 0.0%	\$301,539	\$311,270	+ 3.2%
Percent of Original List Price Received*	95.6%	94.9%	- 0.7%	95.2%	94.3%	- 0.9%
List to Close	140	115	- 17.9%	131	114	- 13.0%
Days on Market Until Sale	86	67	- 22.1%	79	63	- 20.3%
Cumulative Days on Market Until Sale	96	81	- 15.6%	89	77	- 13.5%
Inventory of Homes for Sale	907	904	- 0.3%	--	--	--
Months Supply of Inventory	3.5	3.3	- 5.7%	--	--	--

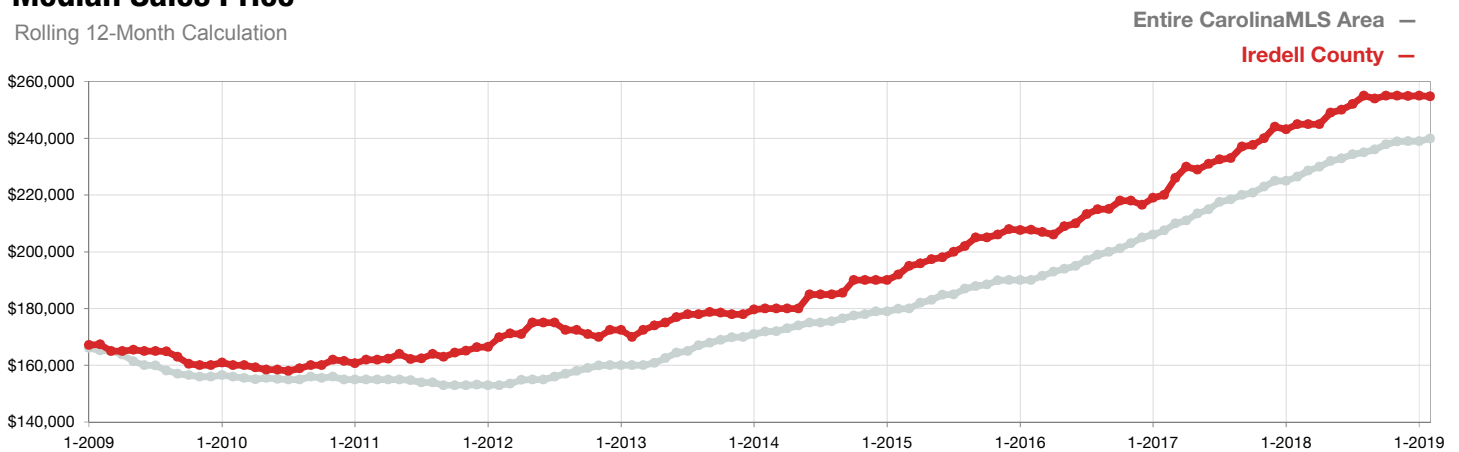
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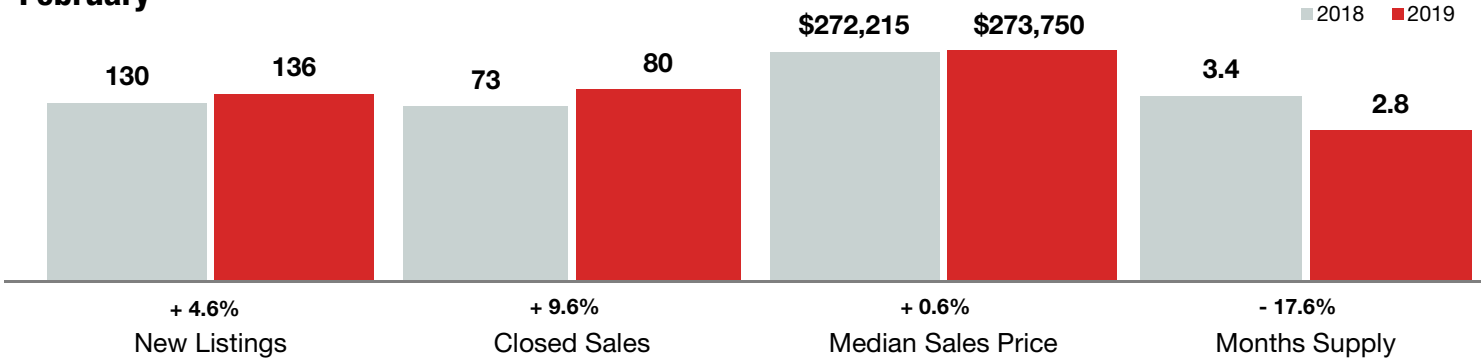
Lincoln County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	130	136	+ 4.6%	254	236	- 7.1%
Pending Sales	97	113	+ 16.5%	197	200	+ 1.5%
Closed Sales	73	80	+ 9.6%	143	143	0.0%
Median Sales Price*	\$272,215	\$273,750	+ 0.6%	\$238,000	\$271,000	+ 13.9%
Average Sales Price*	\$268,621	\$288,635	+ 7.5%	\$262,318	\$274,798	+ 4.8%
Percent of Original List Price Received*	94.8%	93.9%	- 0.9%	95.2%	93.9%	- 1.4%
List to Close	117	128	+ 9.4%	115	126	+ 9.6%
Days on Market Until Sale	69	80	+ 15.9%	61	74	+ 21.3%
Cumulative Days on Market Until Sale	78	96	+ 23.1%	68	87	+ 27.9%
Inventory of Homes for Sale	393	311	- 20.9%	--	--	--
Months Supply of Inventory	3.4	2.8	- 17.6%	--	--	--

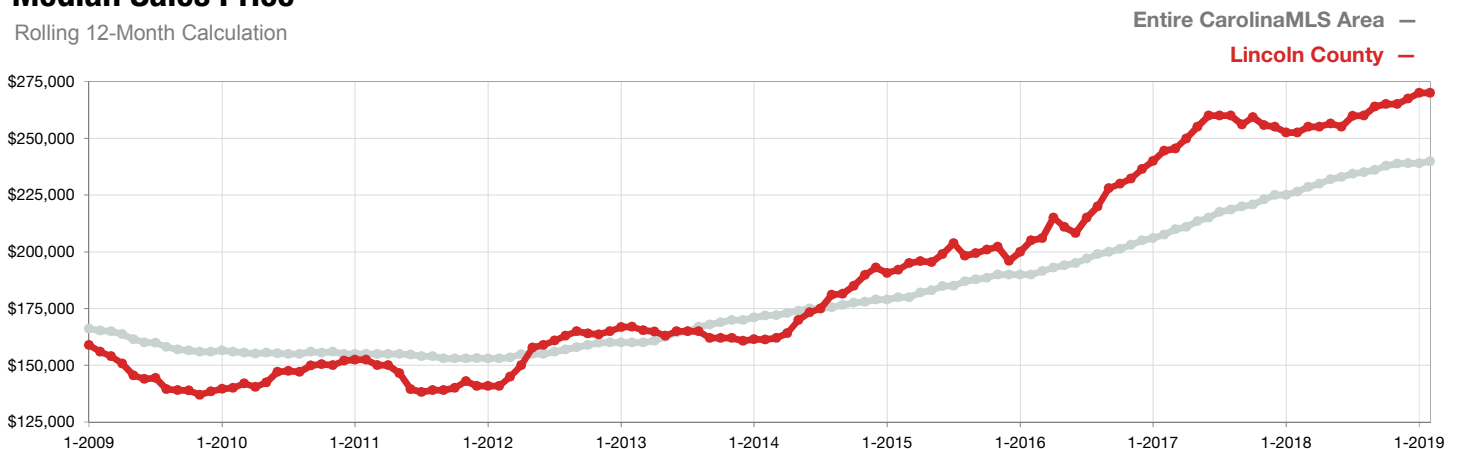
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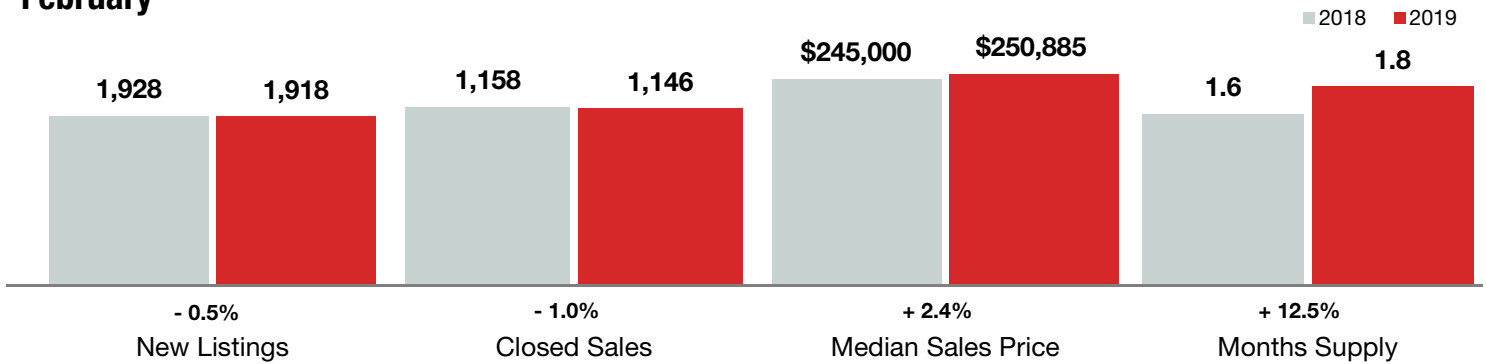
Mecklenburg County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	1,928	1,918	- 0.5%	3,558	3,705	+ 4.1%
Pending Sales	1,666	1,721	+ 3.3%	3,055	3,217	+ 5.3%
Closed Sales	1,158	1,146	- 1.0%	2,291	2,201	- 3.9%
Median Sales Price*	\$245,000	\$250,885	+ 2.4%	\$240,000	\$245,000	+ 2.1%
Average Sales Price*	\$296,730	\$317,650	+ 7.1%	\$296,296	\$307,162	+ 3.7%
Percent of Original List Price Received*	98.1%	96.6%	- 1.5%	97.5%	96.4%	- 1.1%
List to Close	91	94	+ 3.3%	93	97	+ 4.3%
Days on Market Until Sale	40	46	+ 15.0%	40	46	+ 15.0%
Cumulative Days on Market Until Sale	50	55	+ 10.0%	49	55	+ 12.2%
Inventory of Homes for Sale	2,725	3,030	+ 11.2%	--	--	--
Months Supply of Inventory	1.6	1.8	+ 12.5%	--	--	--

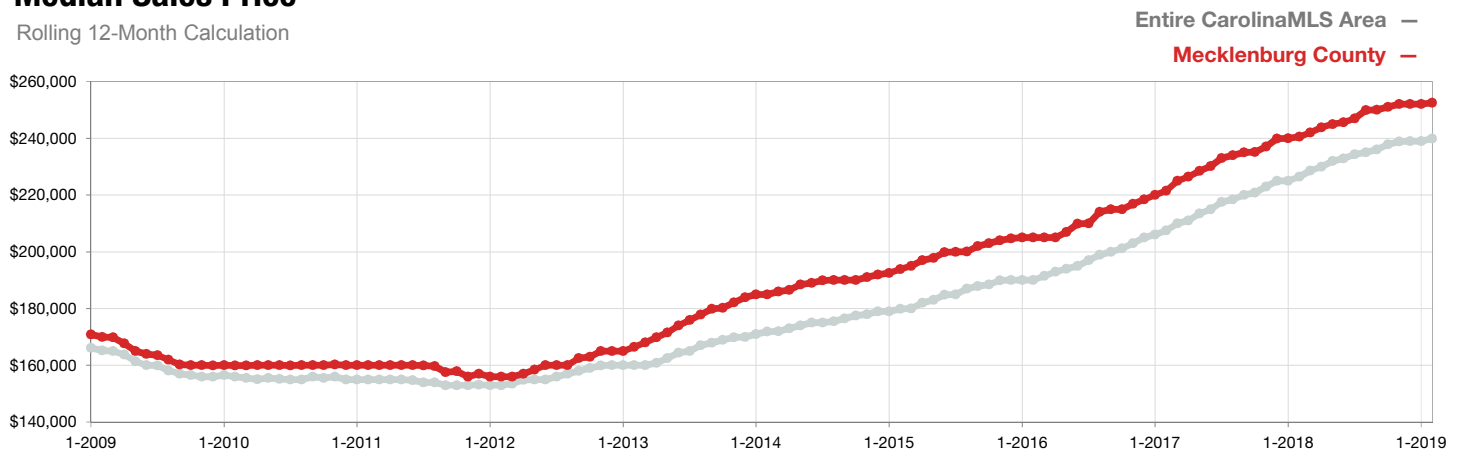
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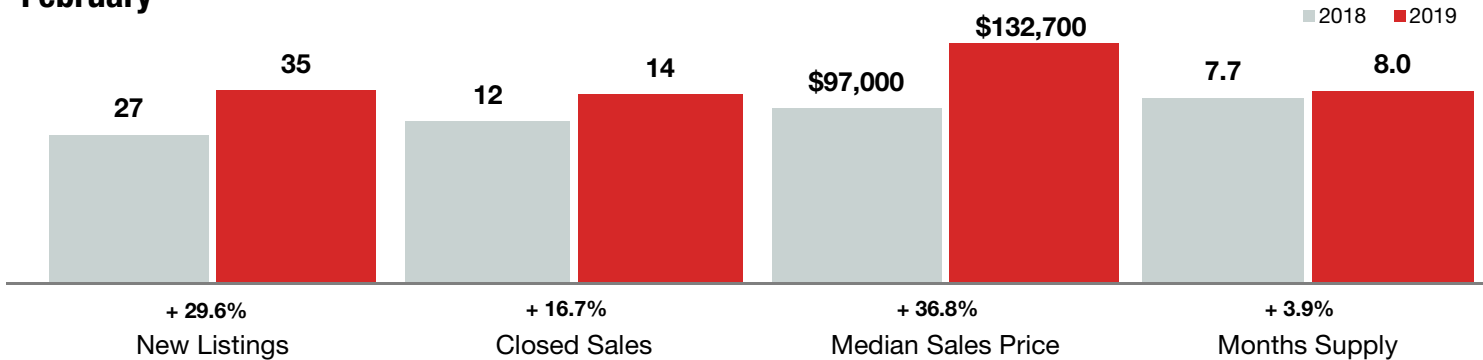
Montgomery County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	27	35	+ 29.6%	44	62	+ 40.9%
Pending Sales	20	19	- 5.0%	30	33	+ 10.0%
Closed Sales	12	14	+ 16.7%	24	25	+ 4.2%
Median Sales Price*	\$97,000	\$132,700	+ 36.8%	\$120,750	\$139,900	+ 15.9%
Average Sales Price*	\$152,333	\$192,914	+ 26.6%	\$206,915	\$211,232	+ 2.1%
Percent of Original List Price Received*	89.8%	91.9%	+ 2.3%	89.0%	91.0%	+ 2.2%
List to Close	151	136	- 9.9%	172	139	- 19.2%
Days on Market Until Sale	101	89	- 11.9%	126	96	- 23.8%
Cumulative Days on Market Until Sale	136	115	- 15.4%	155	112	- 27.7%
Inventory of Homes for Sale	150	150	0.0%	--	--	--
Months Supply of Inventory	7.7	8.0	+ 3.9%	--	--	--

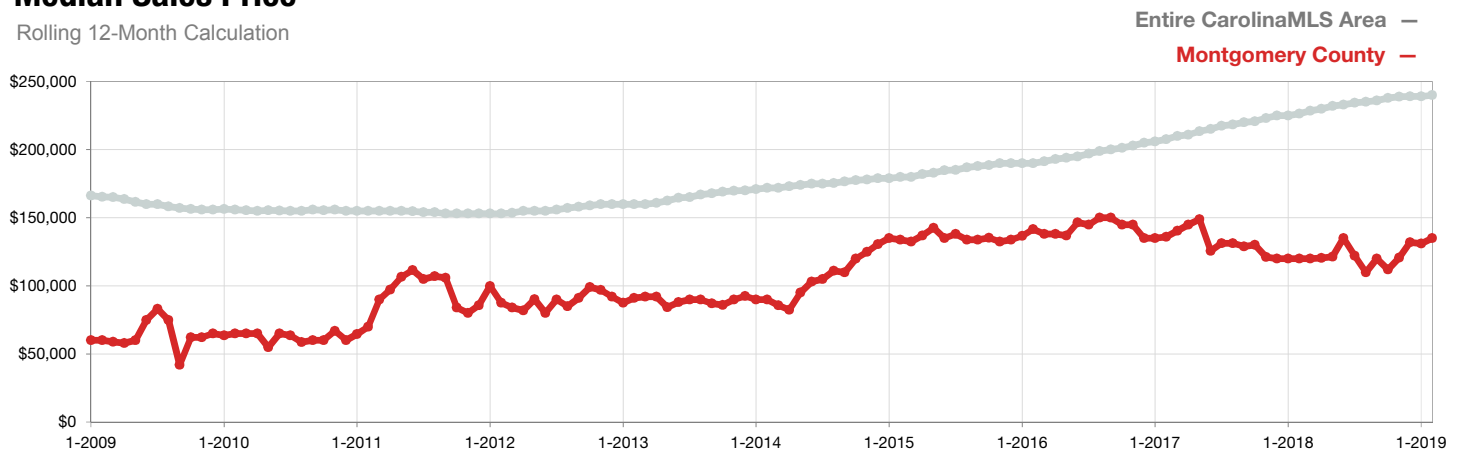
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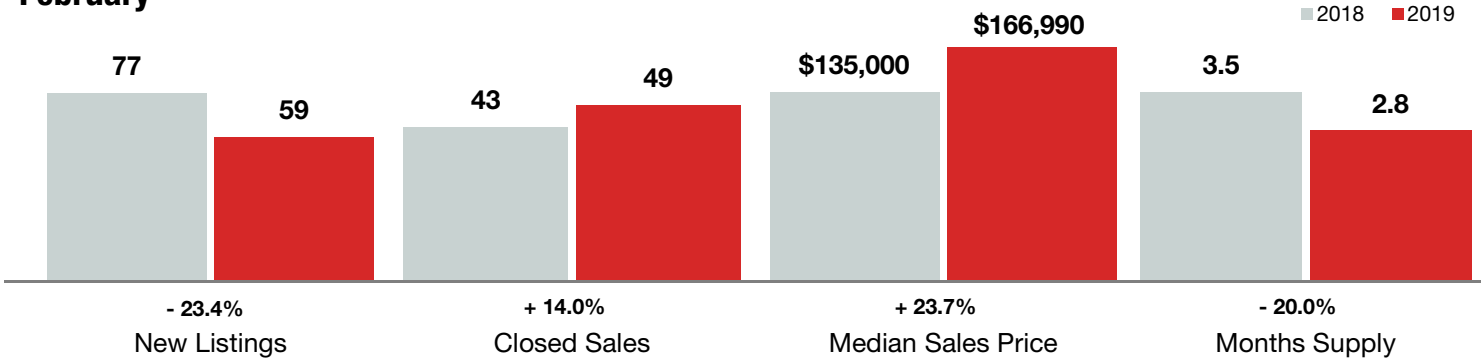
Stanly County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	77	59	- 23.4%	141	124	- 12.1%
Pending Sales	63	65	+ 3.2%	116	115	- 0.9%
Closed Sales	43	49	+ 14.0%	79	87	+ 10.1%
Median Sales Price*	\$135,000	\$166,990	+ 23.7%	\$130,000	\$164,990	+ 26.9%
Average Sales Price*	\$162,468	\$182,626	+ 12.4%	\$159,208	\$182,340	+ 14.5%
Percent of Original List Price Received*	96.0%	94.5%	- 1.6%	93.5%	92.4%	- 1.2%
List to Close	122	149	+ 22.1%	128	137	+ 7.0%
Days on Market Until Sale	74	86	+ 16.2%	76	80	+ 5.3%
Cumulative Days on Market Until Sale	98	90	- 8.2%	90	83	- 7.8%
Inventory of Homes for Sale	201	162	- 19.4%	--	--	--
Months Supply of Inventory	3.5	2.8	- 20.0%	--	--	--

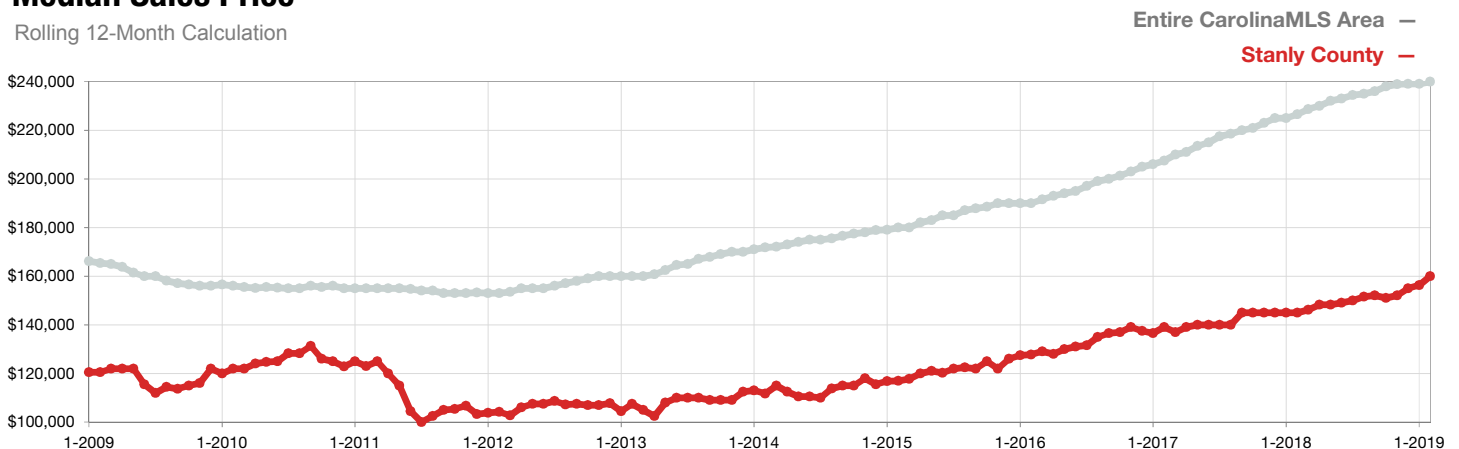
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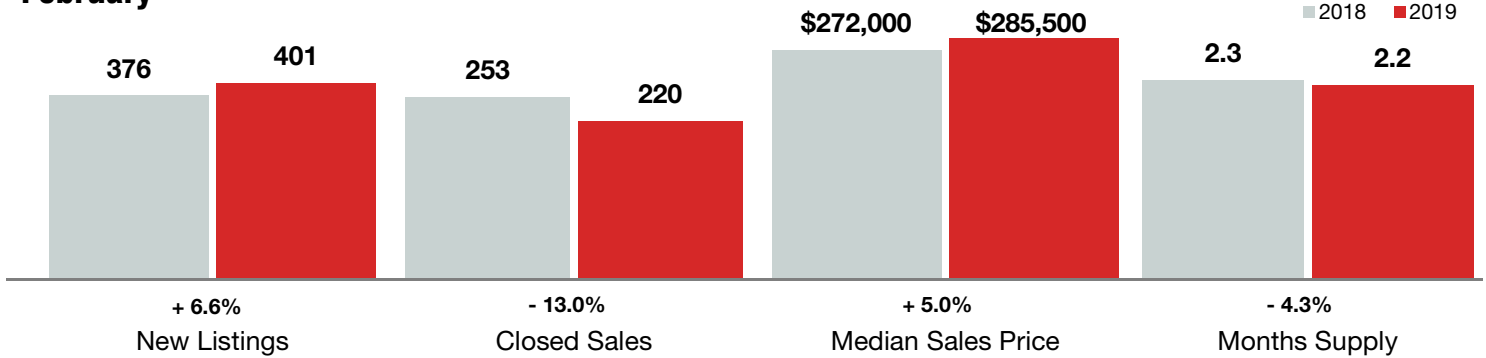
Union County

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	376	401	+ 6.6%	688	801	+ 16.4%
Pending Sales	321	372	+ 15.9%	614	681	+ 10.9%
Closed Sales	253	220	- 13.0%	446	443	- 0.7%
Median Sales Price*	\$272,000	\$285,500	+ 5.0%	\$269,500	\$276,050	+ 2.4%
Average Sales Price*	\$323,146	\$322,020	- 0.3%	\$327,345	\$320,756	- 2.0%
Percent of Original List Price Received*	96.5%	96.1%	- 0.4%	96.6%	96.5%	- 0.1%
List to Close	111	107	- 3.6%	106	106	0.0%
Days on Market Until Sale	56	57	+ 1.8%	51	54	+ 5.9%
Cumulative Days on Market Until Sale	71	67	- 5.6%	64	64	0.0%
Inventory of Homes for Sale	794	790	- 0.5%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

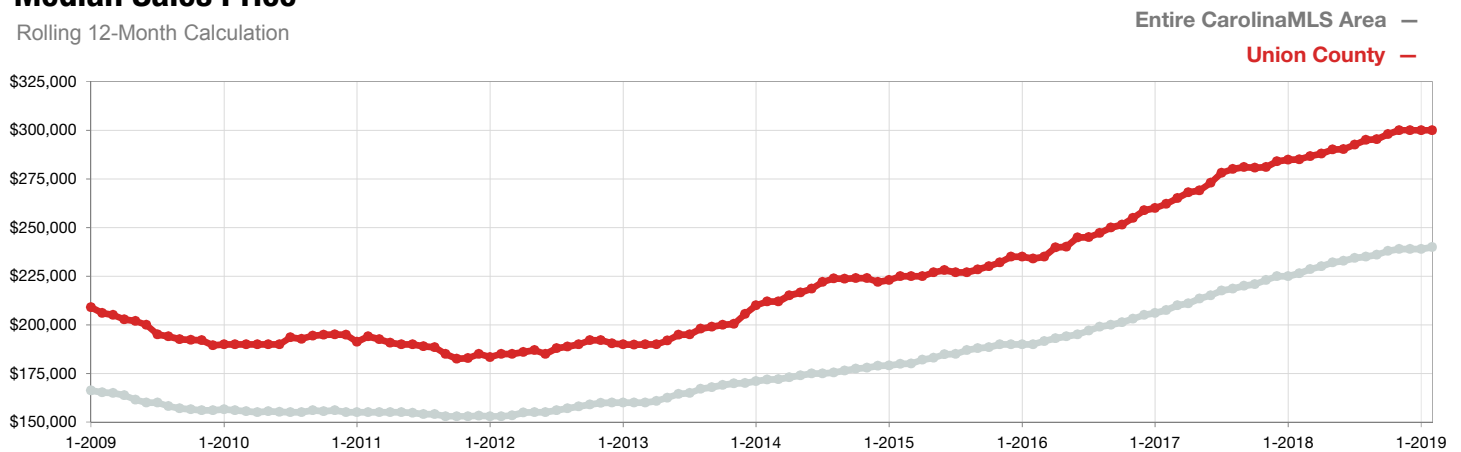
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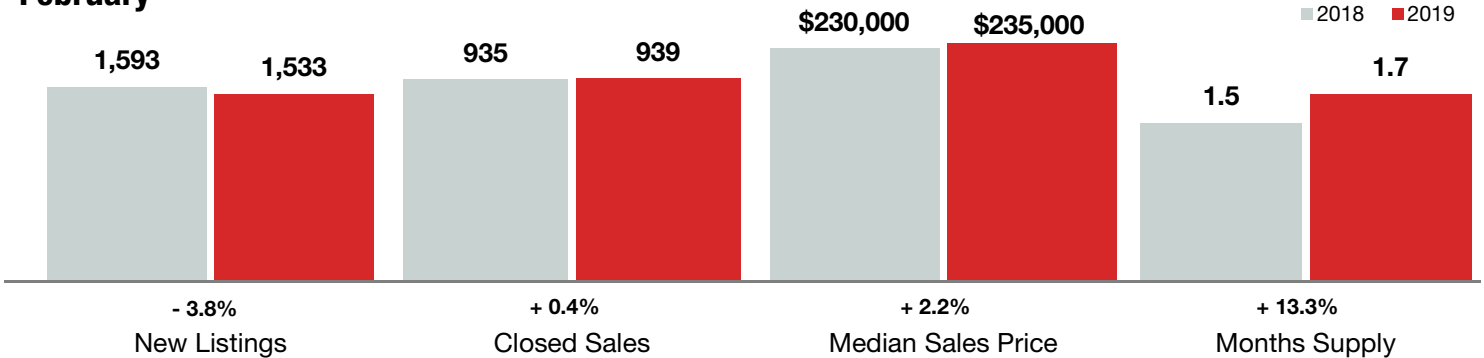
City of Charlotte

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	1,593	1,533	- 3.8%	2,877	2,970	+ 3.2%
Pending Sales	1,360	1,413	+ 3.9%	2,487	2,658	+ 6.9%
Closed Sales	935	939	+ 0.4%	1,855	1,809	- 2.5%
Median Sales Price*	\$230,000	\$235,000	+ 2.2%	\$225,000	\$230,000	+ 2.2%
Average Sales Price*	\$281,906	\$305,606	+ 8.4%	\$283,124	\$294,477	+ 4.0%
Percent of Original List Price Received*	98.1%	96.7%	- 1.4%	97.7%	96.5%	- 1.2%
List to Close	88	92	+ 4.5%	91	95	+ 4.4%
Days on Market Until Sale	37	43	+ 16.2%	37	43	+ 16.2%
Cumulative Days on Market Until Sale	46	52	+ 13.0%	46	52	+ 13.0%
Inventory of Homes for Sale	2,017	2,271	+ 12.6%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--

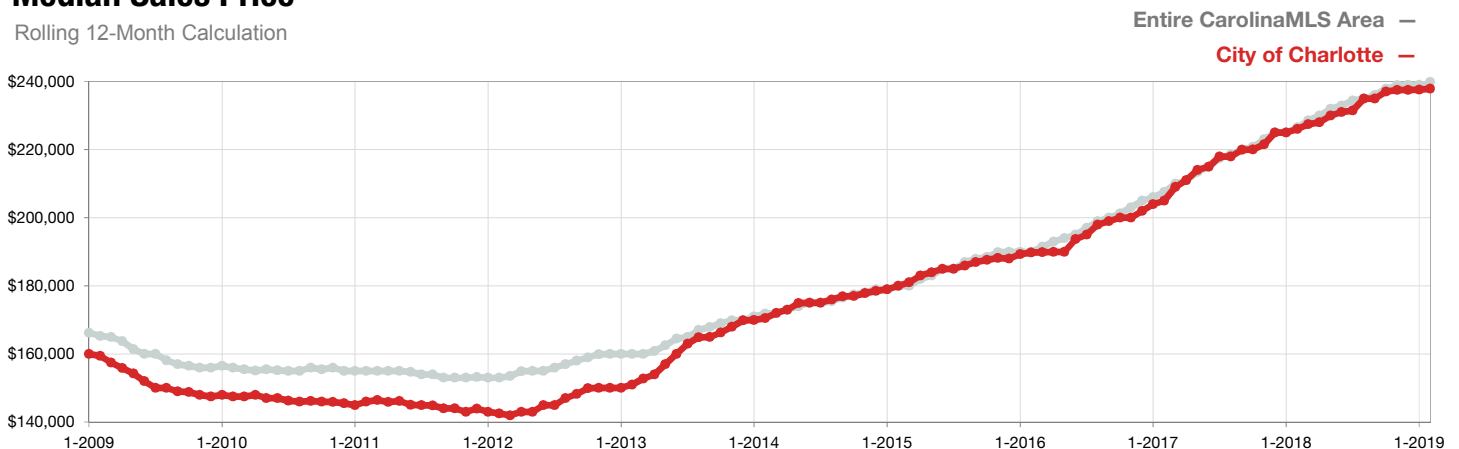
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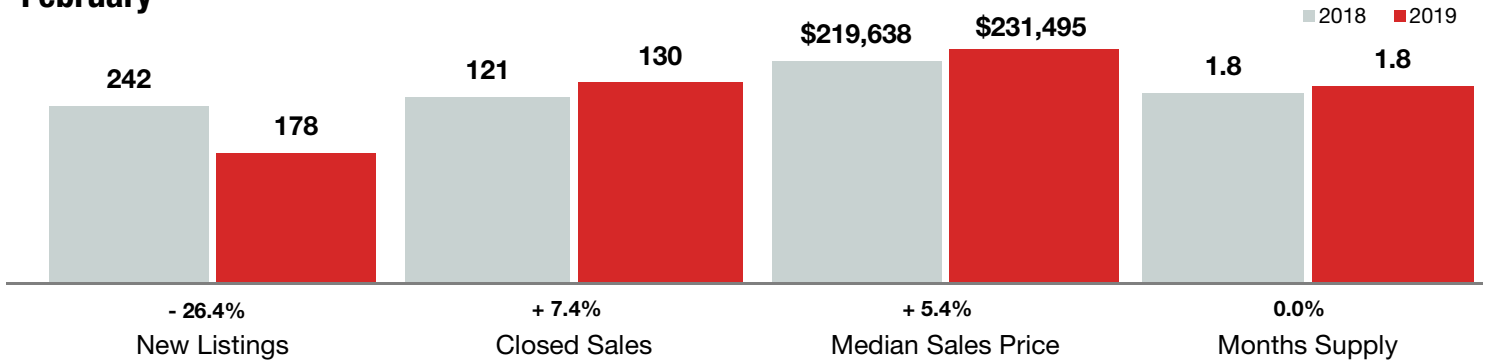
Concord

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	242	178	- 26.4%	433	401	- 7.4%
Pending Sales	186	207	+ 11.3%	334	370	+ 10.8%
Closed Sales	121	130	+ 7.4%	251	257	+ 2.4%
Median Sales Price*	\$219,638	\$231,495	+ 5.4%	\$209,450	\$223,500	+ 6.7%
Average Sales Price*	\$240,568	\$259,148	+ 7.7%	\$232,578	\$246,405	+ 5.9%
Percent of Original List Price Received*	97.9%	96.1%	- 1.8%	97.1%	96.2%	- 0.9%
List to Close	109	107	- 1.8%	102	104	+ 2.0%
Days on Market Until Sale	38	53	+ 39.5%	37	49	+ 32.4%
Cumulative Days on Market Until Sale	51	59	+ 15.7%	45	57	+ 26.7%
Inventory of Homes for Sale	336	345	+ 2.7%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--

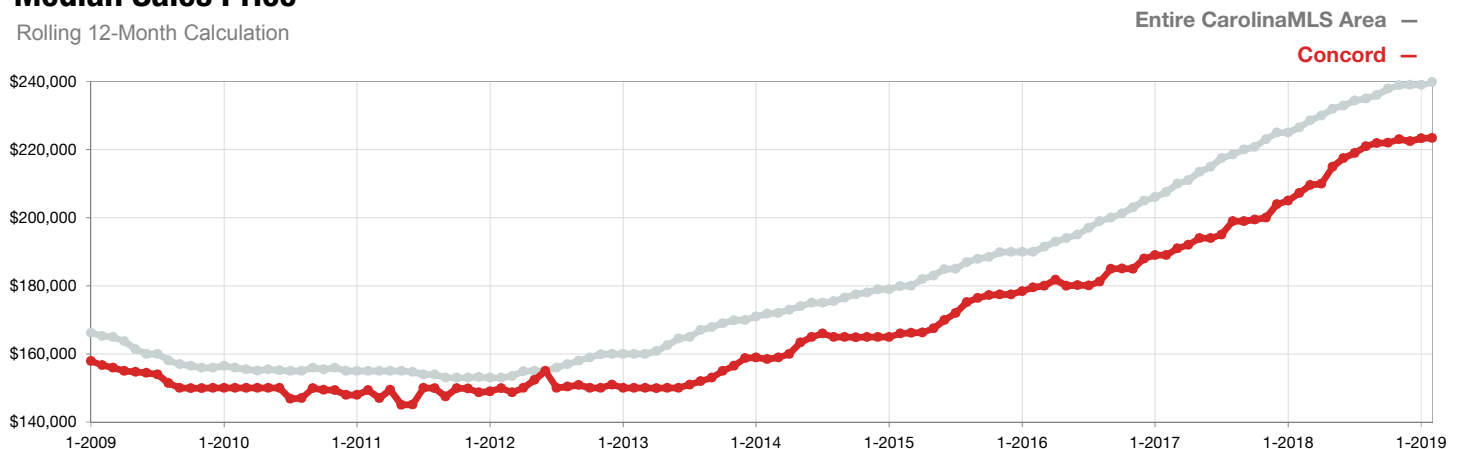
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February



Median Sales Price

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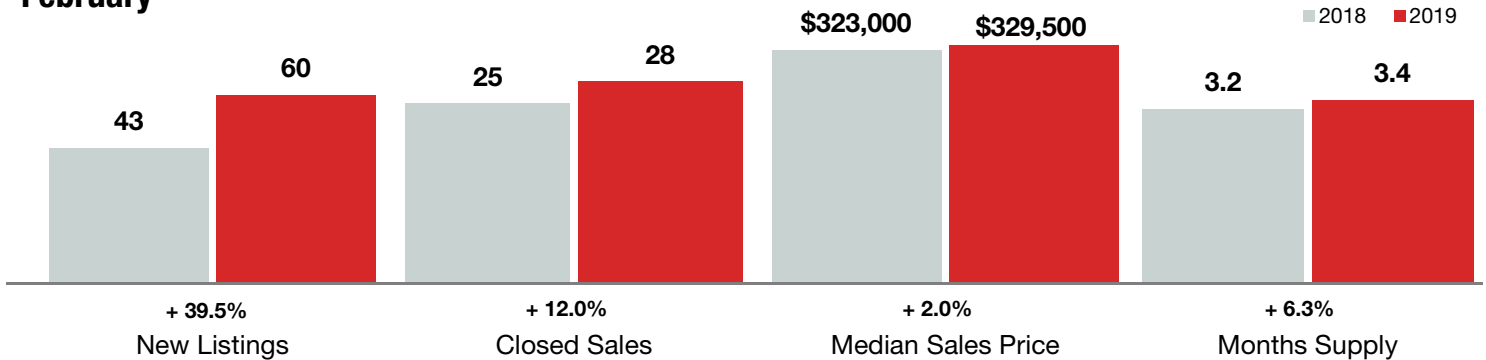
Davidson

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	43	60	+ 39.5%	74	92	+ 24.3%
Pending Sales	30	49	+ 63.3%	57	81	+ 42.1%
Closed Sales	25	28	+ 12.0%	49	45	- 8.2%
Median Sales Price*	\$323,000	\$329,500	+ 2.0%	\$327,500	\$329,000	+ 0.5%
Average Sales Price*	\$392,038	\$365,839	- 6.7%	\$419,919	\$395,484	- 5.8%
Percent of Original List Price Received*	95.3%	95.6%	+ 0.3%	95.7%	94.6%	- 1.1%
List to Close	143	116	- 18.9%	148	117	- 20.9%
Days on Market Until Sale	73	69	- 5.5%	85	65	- 23.5%
Cumulative Days on Market Until Sale	73	78	+ 6.8%	88	83	- 5.7%
Inventory of Homes for Sale	118	137	+ 16.1%	--	--	--
Months Supply of Inventory	3.2	3.4	+ 6.3%	--	--	--

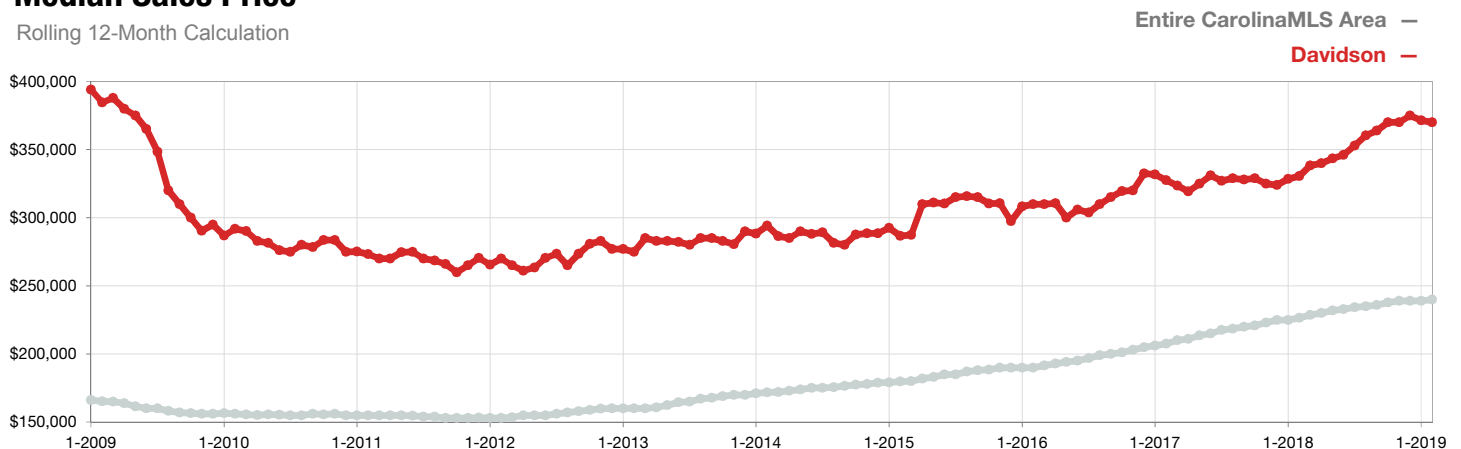
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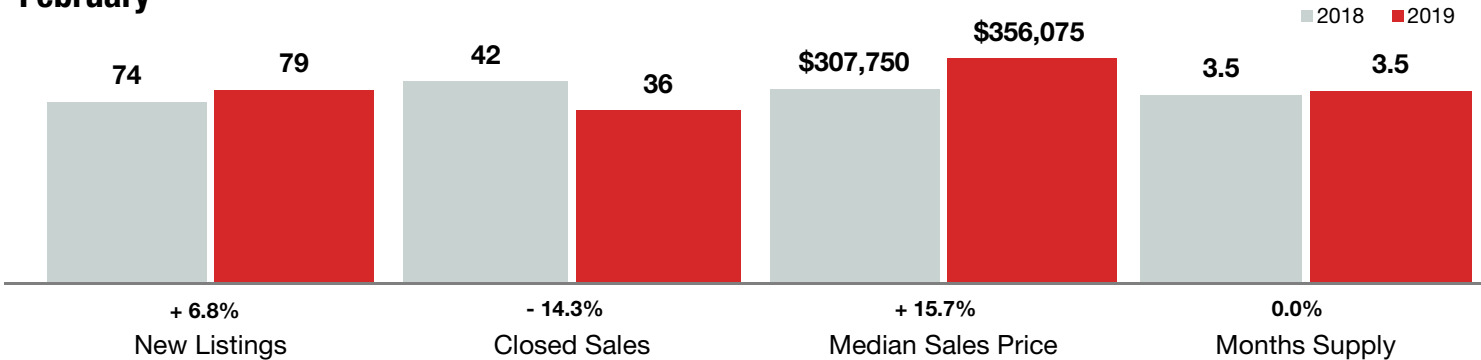
Denver

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	74	79	+ 6.8%	136	136	0.0%
Pending Sales	57	60	+ 5.3%	110	104	- 5.5%
Closed Sales	42	36	- 14.3%	75	65	- 13.3%
Median Sales Price*	\$307,750	\$356,075	+ 15.7%	\$297,670	\$320,000	+ 7.5%
Average Sales Price*	\$348,731	\$367,954	+ 5.5%	\$340,167	\$339,959	- 0.1%
Percent of Original List Price Received*	97.0%	95.4%	- 1.6%	97.0%	95.1%	- 2.0%
List to Close	109	139	+ 27.5%	120	137	+ 14.2%
Days on Market Until Sale	62	88	+ 41.9%	64	78	+ 21.9%
Cumulative Days on Market Until Sale	77	121	+ 57.1%	73	97	+ 32.9%
Inventory of Homes for Sale	212	204	- 3.8%	--	--	--
Months Supply of Inventory	3.5	3.5	0.0%	--	--	--

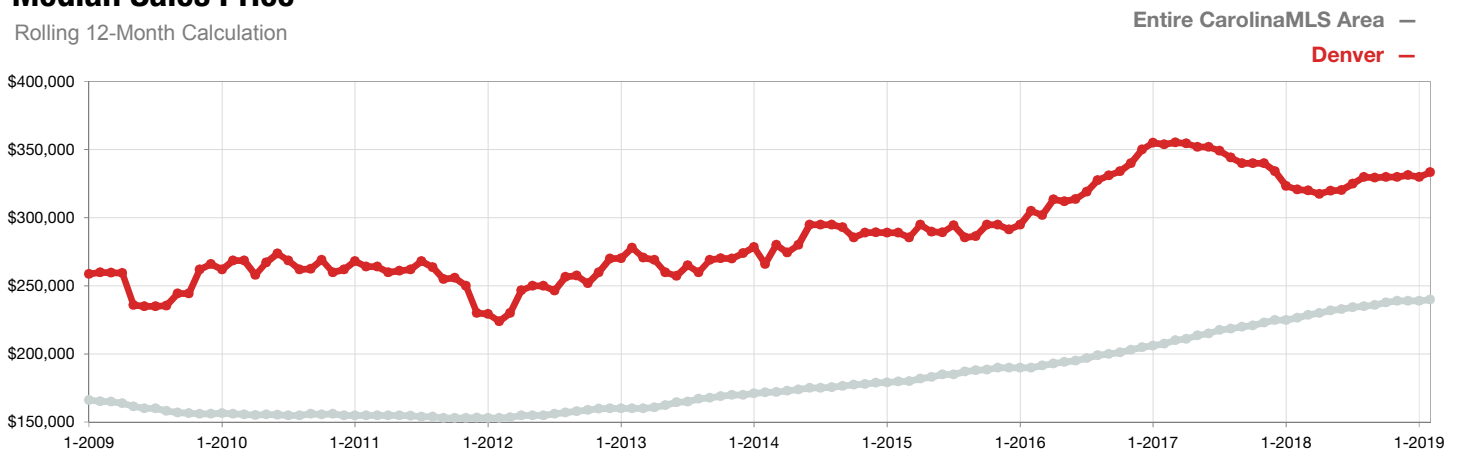
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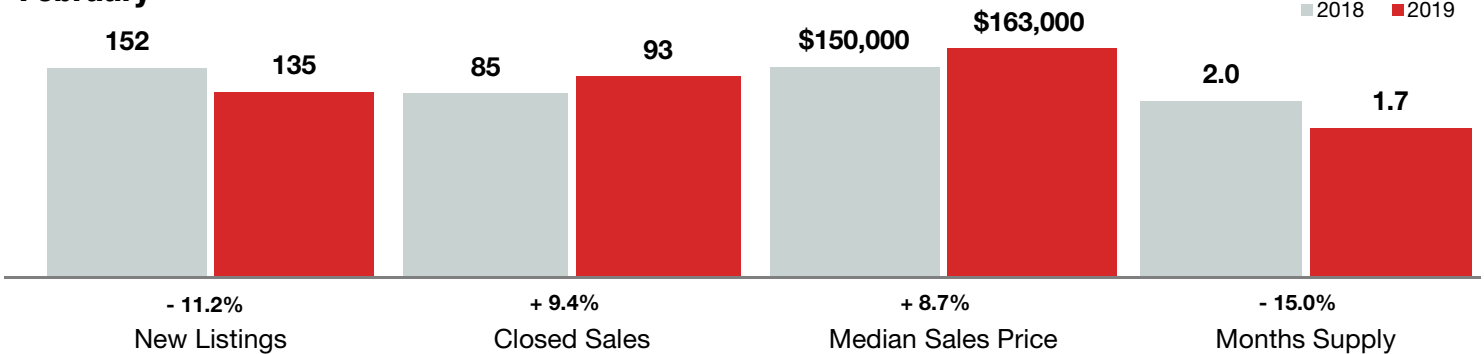
Gastonia

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	152	135	- 11.2%	282	259	- 8.2%
Pending Sales	142	146	+ 2.8%	250	249	- 0.4%
Closed Sales	85	93	+ 9.4%	168	178	+ 6.0%
Median Sales Price*	\$150,000	\$163,000	+ 8.7%	\$150,000	\$162,500	+ 8.3%
Average Sales Price*	\$153,070	\$186,499	+ 21.8%	\$151,756	\$181,390	+ 19.5%
Percent of Original List Price Received*	93.0%	95.2%	+ 2.4%	93.9%	94.7%	+ 0.9%
List to Close	110	92	- 16.4%	92	97	+ 5.4%
Days on Market Until Sale	57	48	- 15.8%	44	48	+ 9.1%
Cumulative Days on Market Until Sale	62	56	- 9.7%	57	55	- 3.5%
Inventory of Homes for Sale	245	209	- 14.7%	--	--	--
Months Supply of Inventory	2.0	1.7	- 15.0%	--	--	--

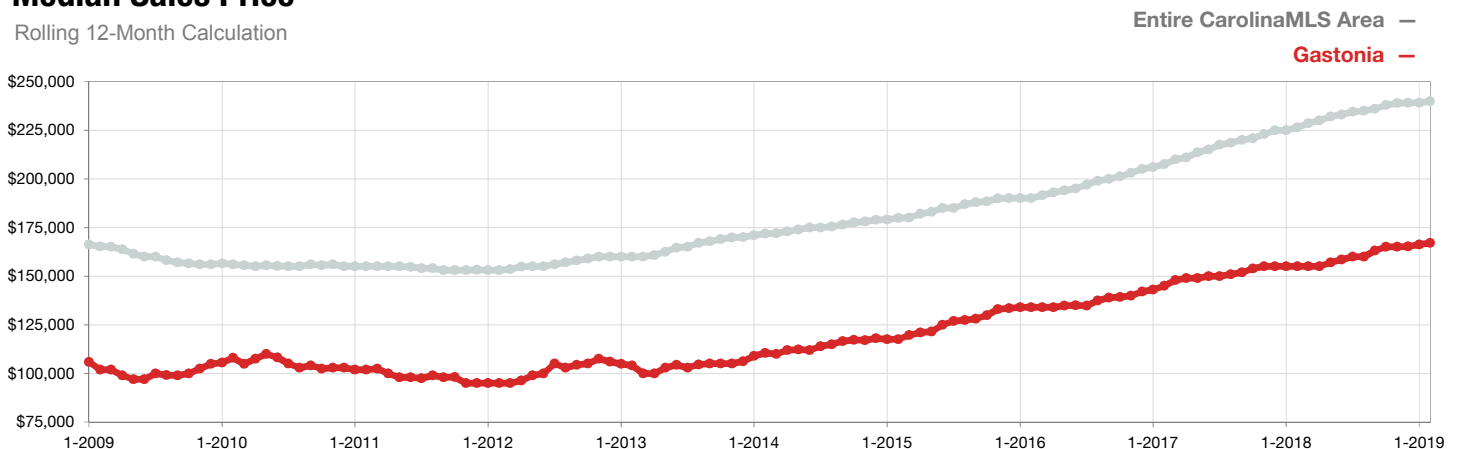
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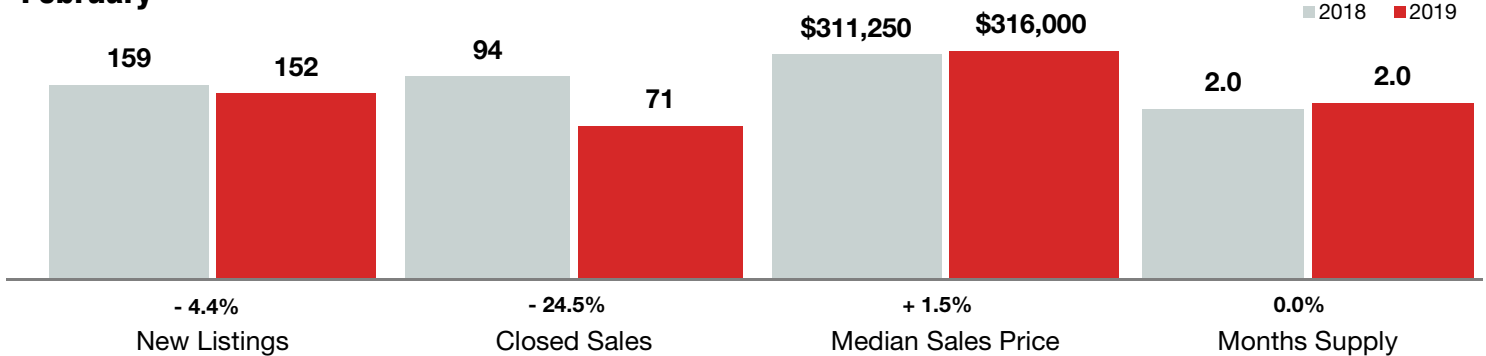
Huntersville

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	159	152	- 4.4%	292	289	- 1.0%
Pending Sales	141	119	- 15.6%	247	213	- 13.8%
Closed Sales	94	71	- 24.5%	171	152	- 11.1%
Median Sales Price*	\$311,250	\$316,000	+ 1.5%	\$305,000	\$314,000	+ 3.0%
Average Sales Price*	\$339,758	\$343,945	+ 1.2%	\$333,946	\$333,339	- 0.2%
Percent of Original List Price Received*	97.0%	96.7%	- 0.3%	96.4%	96.6%	+ 0.2%
List to Close	120	108	- 10.0%	113	106	- 6.2%
Days on Market Until Sale	62	55	- 11.3%	56	57	+ 1.8%
Cumulative Days on Market Until Sale	73	65	- 11.0%	64	68	+ 6.3%
Inventory of Homes for Sale	274	272	- 0.7%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--

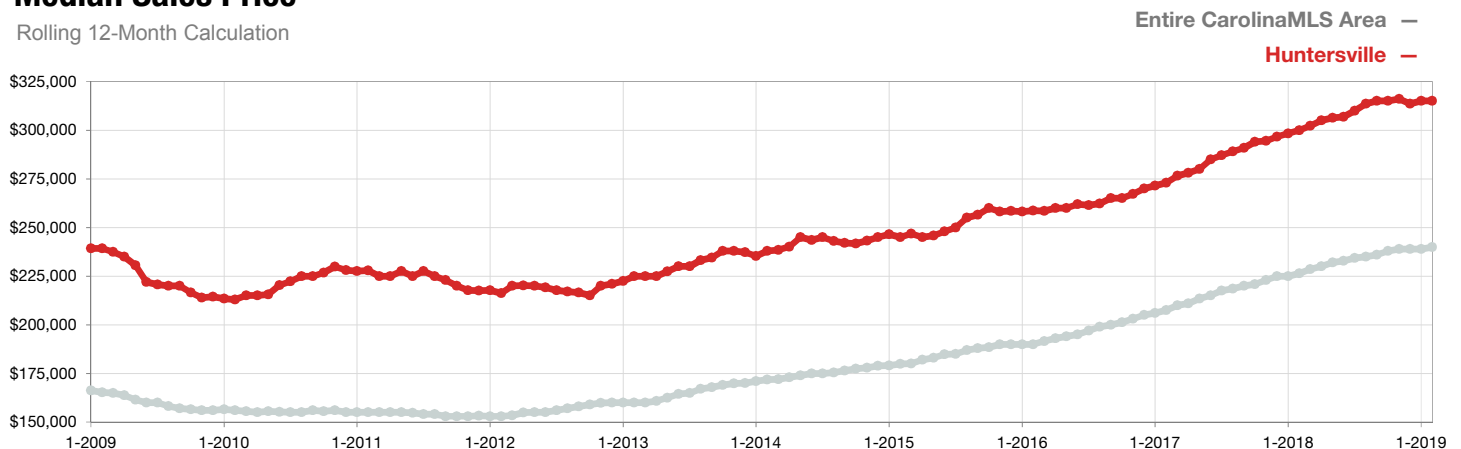
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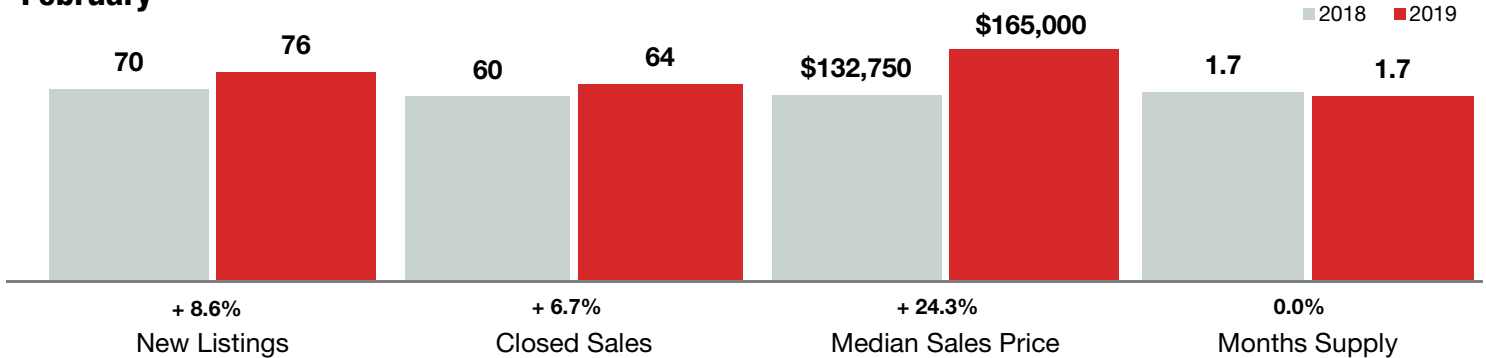
Kannapolis

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	70	76	+ 8.6%	129	143	+ 10.9%
Pending Sales	59	73	+ 23.7%	137	148	+ 8.0%
Closed Sales	60	64	+ 6.7%	107	114	+ 6.5%
Median Sales Price*	\$132,750	\$165,000	+ 24.3%	\$133,500	\$159,900	+ 19.8%
Average Sales Price*	\$137,683	\$167,098	+ 21.4%	\$141,923	\$168,008	+ 18.4%
Percent of Original List Price Received*	93.5%	95.1%	+ 1.7%	94.1%	95.2%	+ 1.2%
List to Close	100	76	- 24.0%	98	81	- 17.3%
Days on Market Until Sale	57	36	- 36.8%	55	41	- 25.5%
Cumulative Days on Market Until Sale	61	43	- 29.5%	69	51	- 26.1%
Inventory of Homes for Sale	113	115	+ 1.8%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--

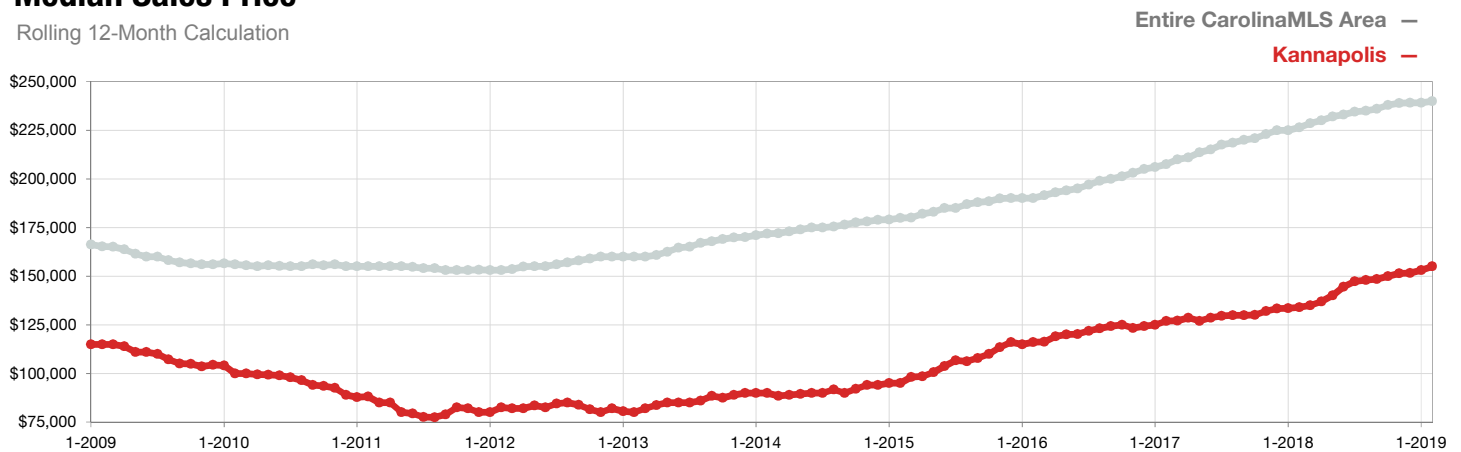
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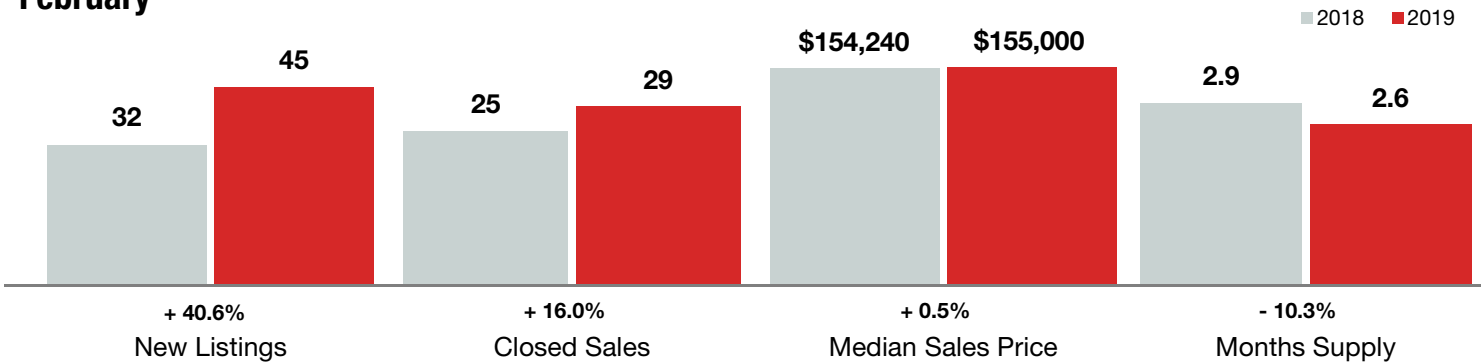
Lincolnton

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	32	45	+ 40.6%	69	69	0.0%
Pending Sales	31	31	0.0%	64	62	- 3.1%
Closed Sales	25	29	+ 16.0%	52	46	- 11.5%
Median Sales Price*	\$154,240	\$155,000	+ 0.5%	\$156,620	\$163,750	+ 4.6%
Average Sales Price*	\$161,566	\$171,185	+ 6.0%	\$163,674	\$171,088	+ 4.5%
Percent of Original List Price Received*	92.3%	94.5%	+ 2.4%	93.2%	94.7%	+ 1.6%
List to Close	129	121	- 6.2%	118	115	- 2.5%
Days on Market Until Sale	74	78	+ 5.4%	62	71	+ 14.5%
Cumulative Days on Market Until Sale	81	81	0.0%	65	73	+ 12.3%
Inventory of Homes for Sale	105	88	- 16.2%	--	--	--
Months Supply of Inventory	2.9	2.6	- 10.3%	--	--	--

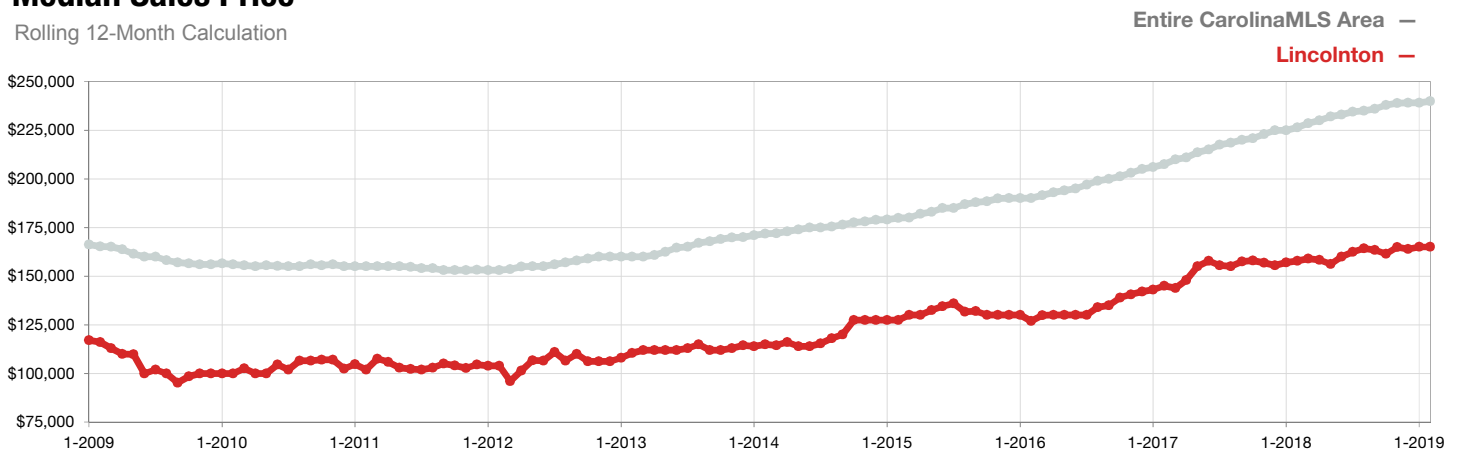
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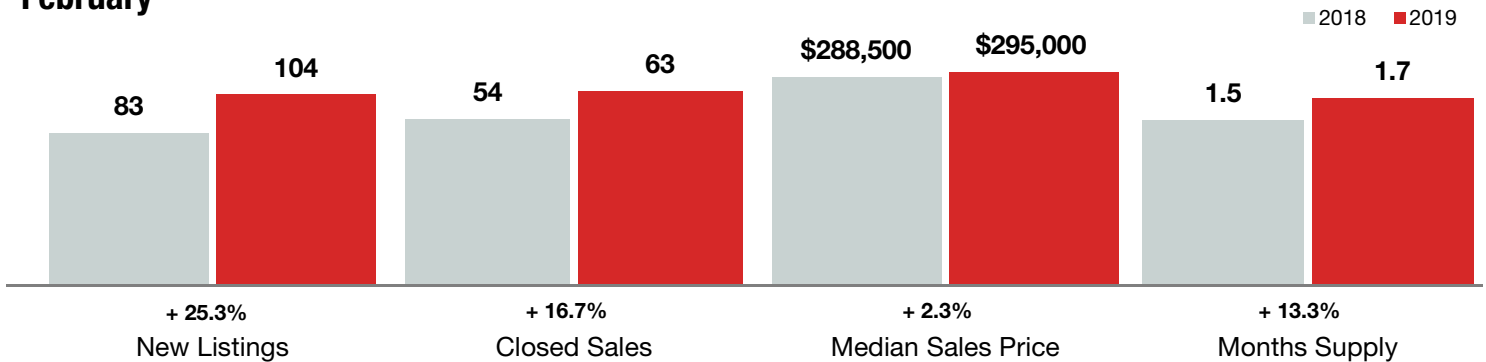
Matthews

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	83	104	+ 25.3%	167	217	+ 29.9%
Pending Sales	75	87	+ 16.0%	146	163	+ 11.6%
Closed Sales	54	63	+ 16.7%	109	126	+ 15.6%
Median Sales Price*	\$288,500	\$295,000	+ 2.3%	\$280,000	\$291,950	+ 4.3%
Average Sales Price*	\$336,297	\$347,641	+ 3.4%	\$332,022	\$354,777	+ 6.9%
Percent of Original List Price Received*	98.5%	96.6%	- 1.9%	97.3%	96.4%	- 0.9%
List to Close	96	70	- 27.1%	90	91	+ 1.1%
Days on Market Until Sale	47	33	- 29.8%	43	44	+ 2.3%
Cumulative Days on Market Until Sale	70	44	- 37.1%	63	53	- 15.9%
Inventory of Homes for Sale	155	162	+ 4.5%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--

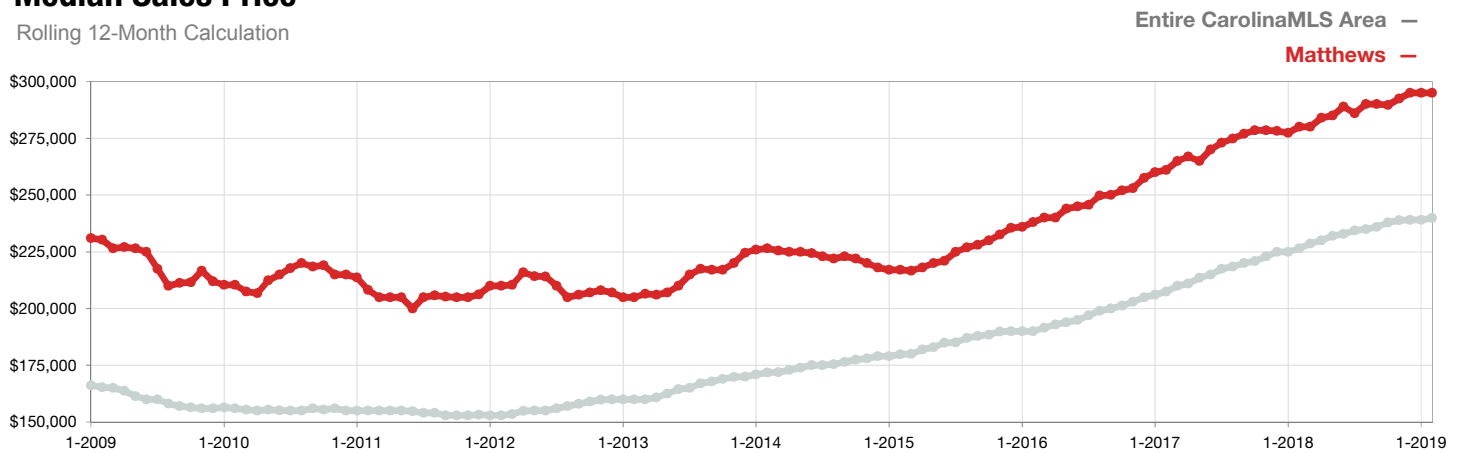
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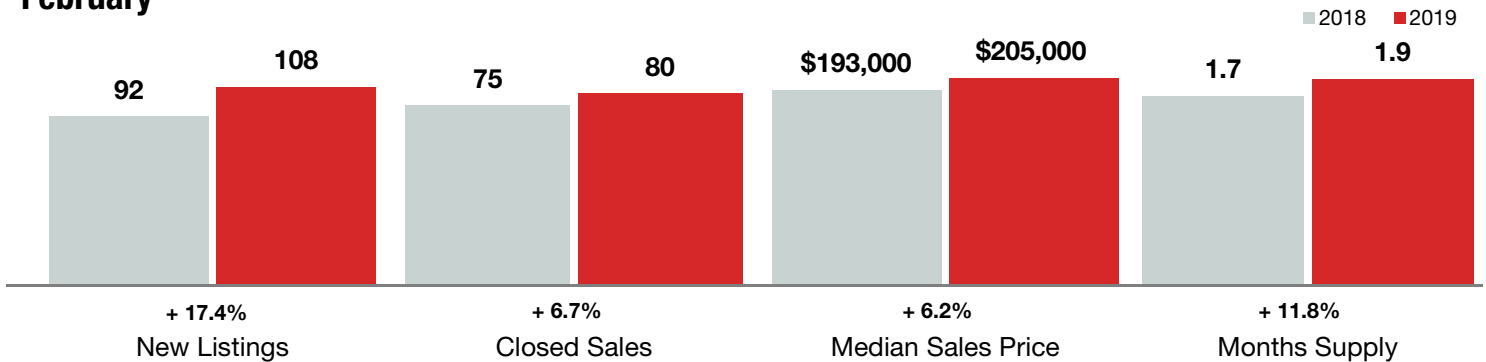
Monroe

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	92	108	+ 17.4%	166	213	+ 28.3%
Pending Sales	80	105	+ 31.3%	169	199	+ 17.8%
Closed Sales	75	80	+ 6.7%	132	137	+ 3.8%
Median Sales Price*	\$193,000	\$205,000	+ 6.2%	\$200,000	\$209,000	+ 4.5%
Average Sales Price*	\$202,992	\$226,242	+ 11.5%	\$212,442	\$222,331	+ 4.7%
Percent of Original List Price Received*	96.1%	94.9%	- 1.2%	96.4%	95.6%	- 0.8%
List to Close	93	93	0.0%	88	89	+ 1.1%
Days on Market Until Sale	41	47	+ 14.6%	41	41	0.0%
Cumulative Days on Market Until Sale	55	50	- 9.1%	53	47	- 11.3%
Inventory of Homes for Sale	146	167	+ 14.4%	--	--	--
Months Supply of Inventory	1.7	1.9	+ 11.8%	--	--	--

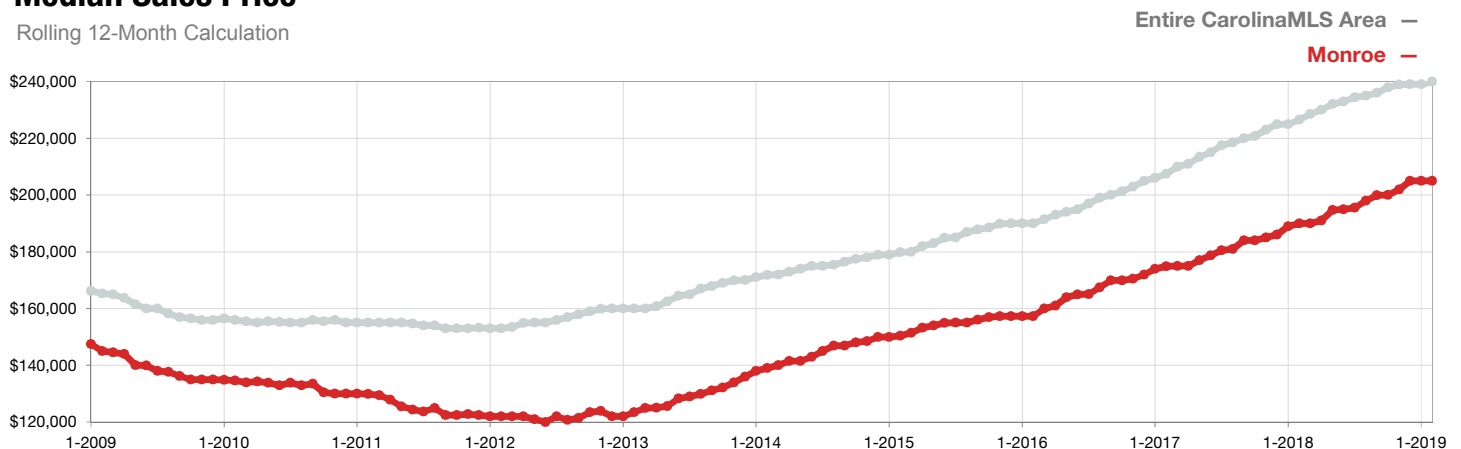
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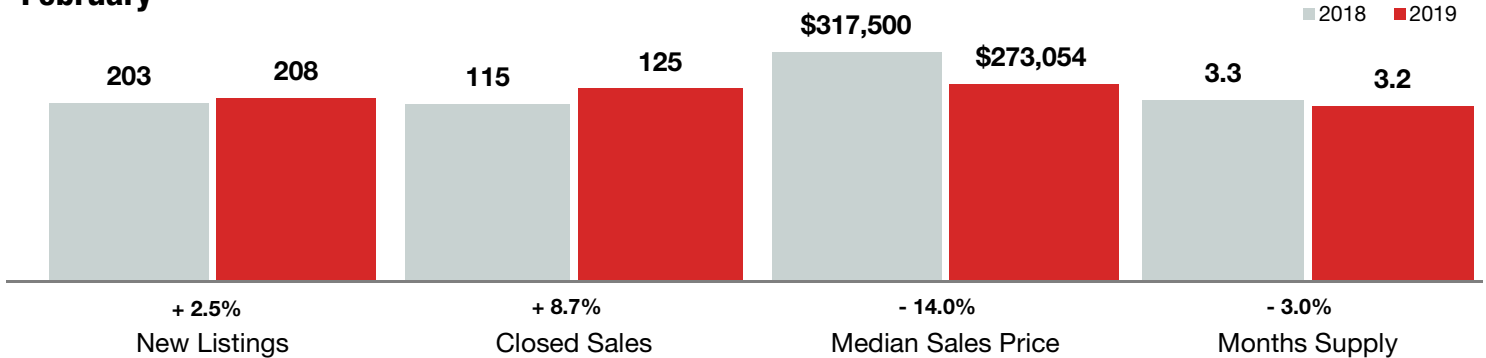
Mooreville

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	203	208	+ 2.5%	353	425	+ 20.4%
Pending Sales	133	180	+ 35.3%	260	356	+ 36.9%
Closed Sales	115	125	+ 8.7%	229	224	- 2.2%
Median Sales Price*	\$317,500	\$273,054	- 14.0%	\$290,000	\$275,000	- 5.2%
Average Sales Price*	\$388,633	\$362,098	- 6.8%	\$380,884	\$376,020	- 1.3%
Percent of Original List Price Received*	96.0%	94.8%	- 1.3%	95.4%	94.6%	- 0.8%
List to Close	155	124	- 20.0%	142	120	- 15.5%
Days on Market Until Sale	96	75	- 21.9%	86	69	- 19.8%
Cumulative Days on Market Until Sale	101	92	- 8.9%	92	85	- 7.6%
Inventory of Homes for Sale	561	568	+ 1.2%	--	--	--
Months Supply of Inventory	3.3	3.2	- 3.0%	--	--	--

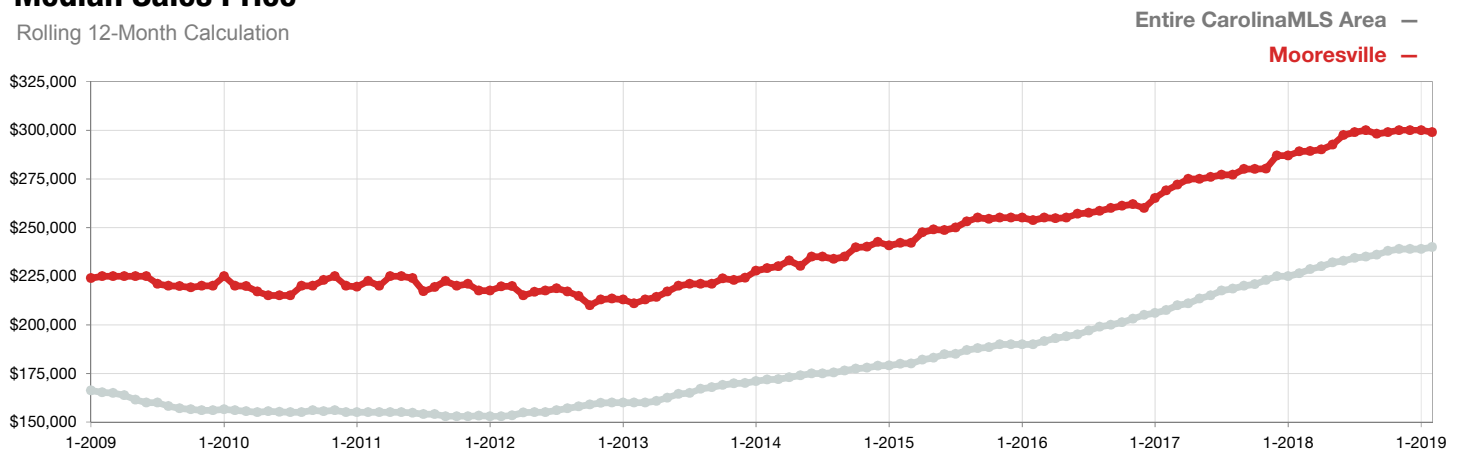
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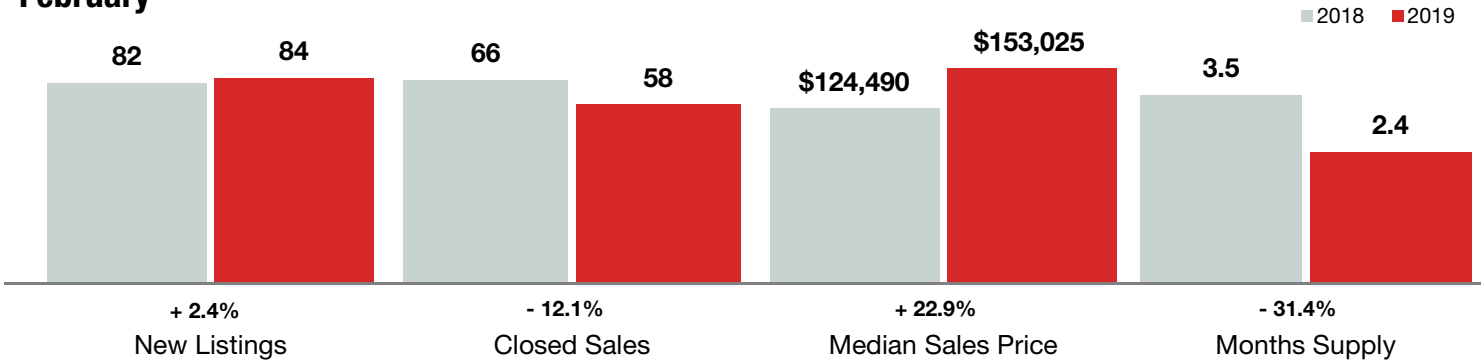
Salisbury

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	82	84	+ 2.4%	163	171	+ 4.9%
Pending Sales	82	82	0.0%	155	146	- 5.8%
Closed Sales	66	58	- 12.1%	119	103	- 13.4%
Median Sales Price*	\$124,490	\$153,025	+ 22.9%	\$128,135	\$139,900	+ 9.2%
Average Sales Price*	\$158,125	\$167,314	+ 5.8%	\$158,035	\$157,344	- 0.4%
Percent of Original List Price Received*	95.0%	93.6%	- 1.5%	94.2%	92.8%	- 1.5%
List to Close	119	105	- 11.8%	116	109	- 6.0%
Days on Market Until Sale	77	58	- 24.7%	69	58	- 15.9%
Cumulative Days on Market Until Sale	81	69	- 14.8%	72	69	- 4.2%
Inventory of Homes for Sale	239	182	- 23.8%	--	--	--
Months Supply of Inventory	3.5	2.4	- 31.4%	--	--	--

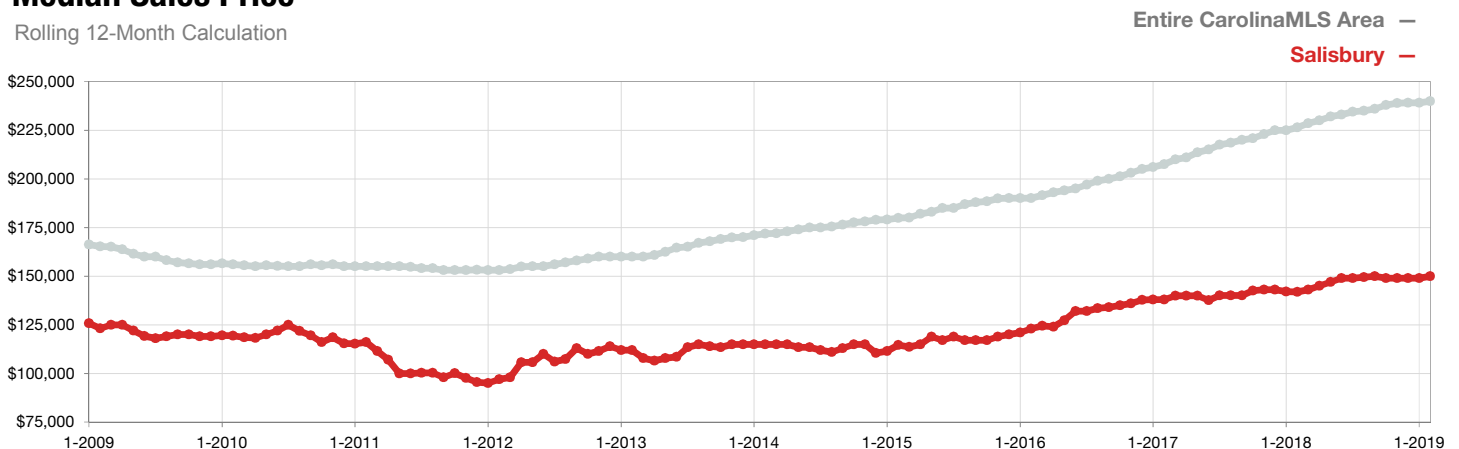
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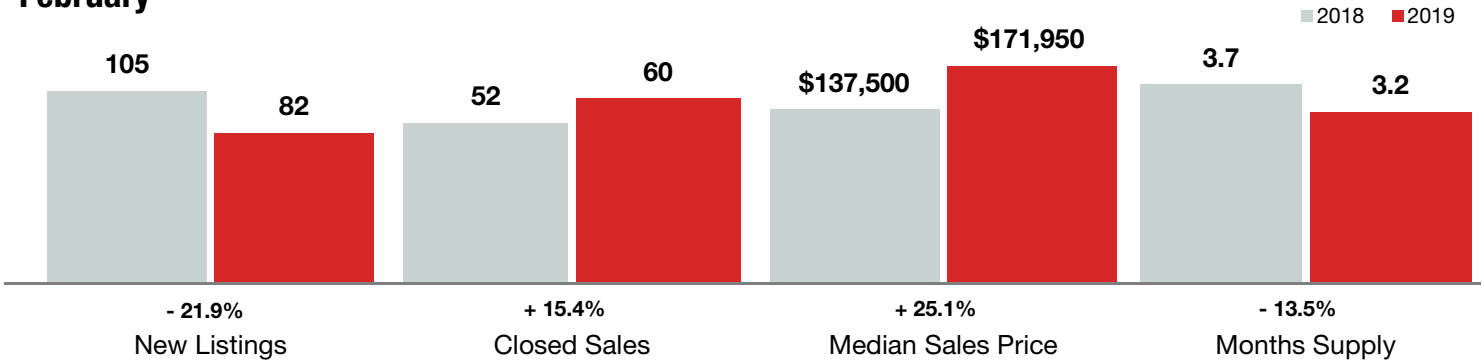
Statesville

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	105	82	- 21.9%	185	198	+ 7.0%
Pending Sales	67	85	+ 26.9%	138	171	+ 23.9%
Closed Sales	52	60	+ 15.4%	116	104	- 10.3%
Median Sales Price*	\$137,500	\$171,950	+ 25.1%	\$152,950	\$157,700	+ 3.1%
Average Sales Price*	\$171,034	\$189,924	+ 11.0%	\$171,063	\$165,144	- 3.5%
Percent of Original List Price Received*	95.1%	94.5%	- 0.6%	94.9%	92.9%	- 2.1%
List to Close	111	102	- 8.1%	113	108	- 4.4%
Days on Market Until Sale	64	58	- 9.4%	63	57	- 9.5%
Cumulative Days on Market Until Sale	77	67	- 13.0%	78	64	- 17.9%
Inventory of Homes for Sale	263	249	- 5.3%	--	--	--
Months Supply of Inventory	3.7	3.2	- 13.5%	--	--	--

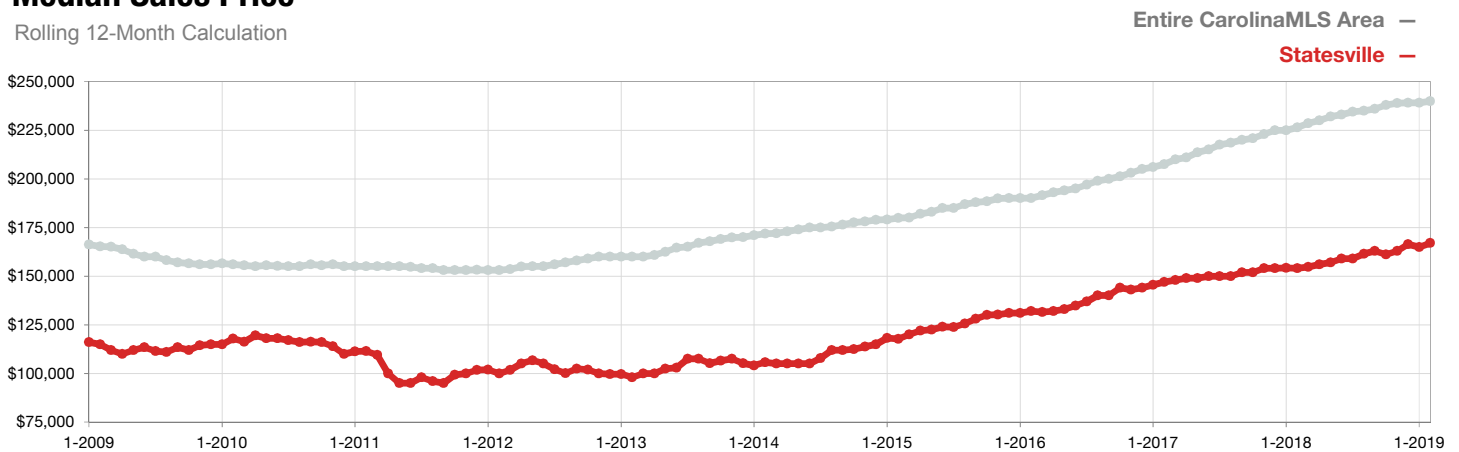
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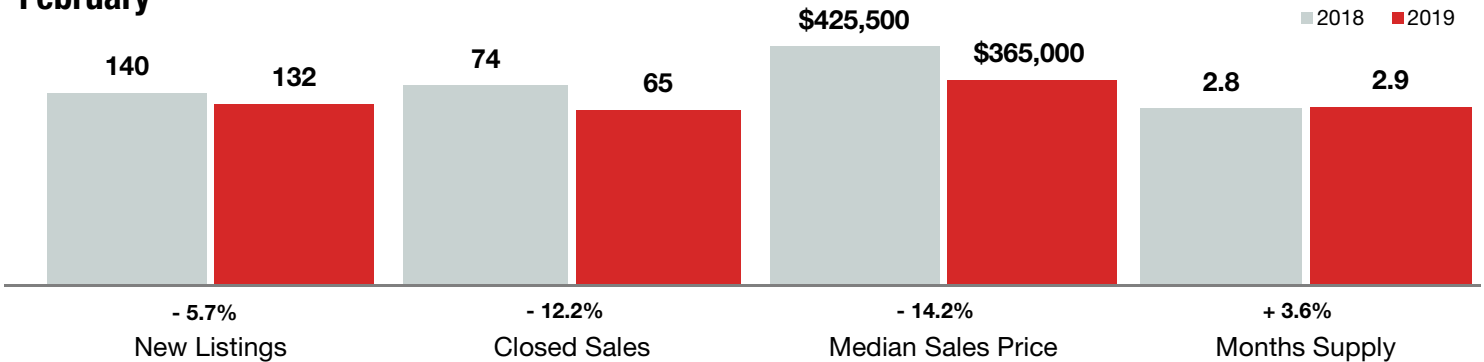
Waxhaw

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	140	132	- 5.7%	240	285	+ 18.8%
Pending Sales	113	116	+ 2.7%	195	223	+ 14.4%
Closed Sales	74	65	- 12.2%	132	124	- 6.1%
Median Sales Price*	\$425,500	\$365,000	- 14.2%	\$413,443	\$352,500	- 14.7%
Average Sales Price*	\$451,135	\$404,406	- 10.4%	\$458,337	\$407,087	- 11.2%
Percent of Original List Price Received*	96.1%	95.4%	- 0.7%	96.2%	95.7%	- 0.5%
List to Close	123	123	0.0%	122	123	+ 0.8%
Days on Market Until Sale	62	68	+ 9.7%	57	68	+ 19.3%
Cumulative Days on Market Until Sale	89	76	- 14.6%	80	81	+ 1.3%
Inventory of Homes for Sale	311	307	- 1.3%	--	--	--
Months Supply of Inventory	2.8	2.9	+ 3.6%	--	--	--

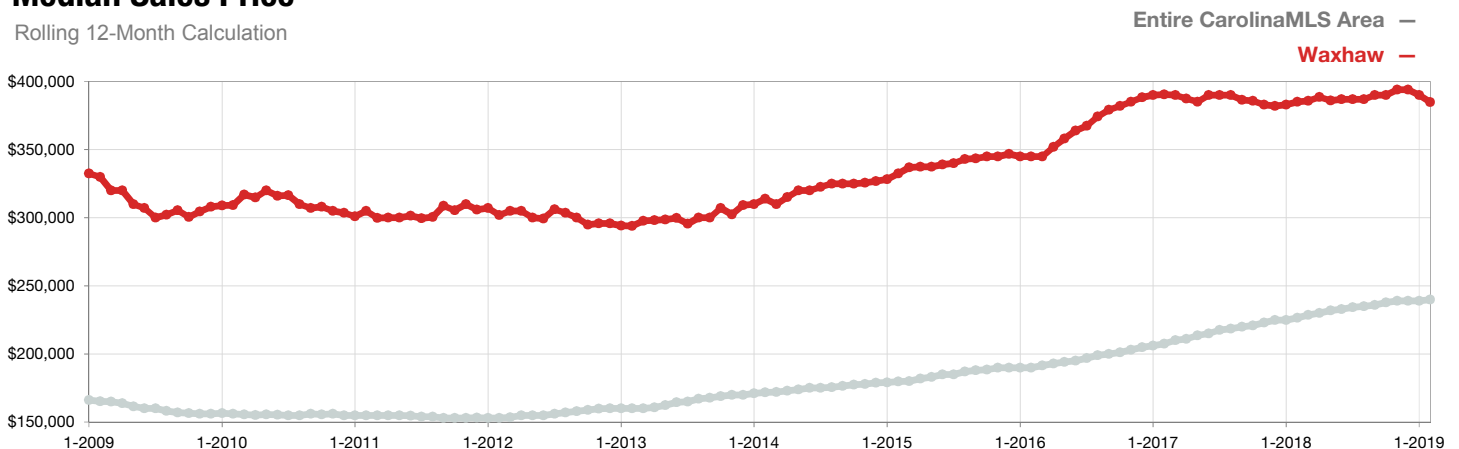
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February



Median Sales Price

Rolling 12-Month Calculation



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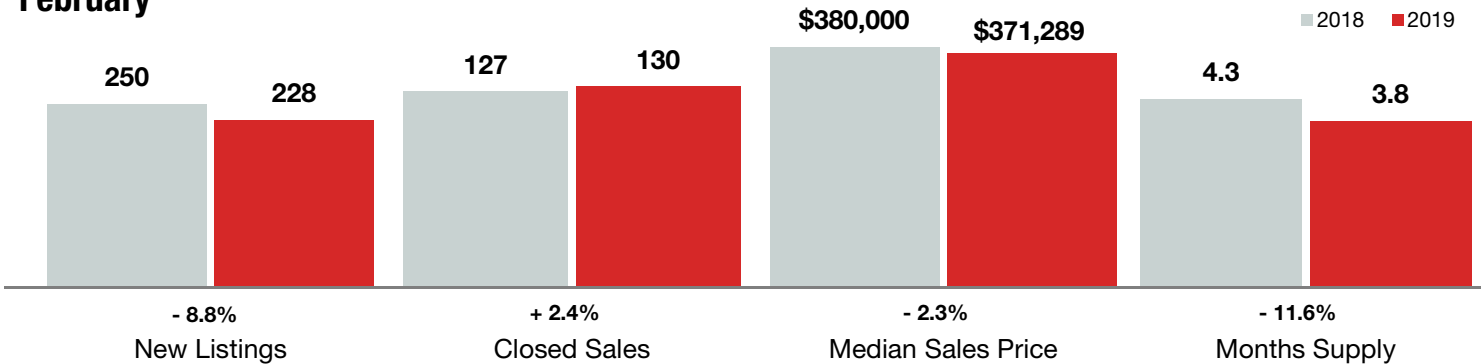
Lake Norman

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	250	228	- 8.8%	448	471	+ 5.1%
Pending Sales	152	192	+ 26.3%	292	373	+ 27.7%
Closed Sales	127	130	+ 2.4%	249	245	- 1.6%
Median Sales Price*	\$380,000	\$371,289	- 2.3%	\$372,500	\$367,578	- 1.3%
Average Sales Price*	\$508,159	\$478,438	- 5.8%	\$485,638	\$470,399	- 3.1%
Percent of Original List Price Received*	95.6%	94.5%	- 1.2%	95.1%	94.2%	- 0.9%
List to Close	155	133	- 14.2%	147	137	- 6.8%
Days on Market Until Sale	97	79	- 18.6%	89	78	- 12.4%
Cumulative Days on Market Until Sale	108	105	- 2.8%	102	100	- 2.0%
Inventory of Homes for Sale	839	767	- 8.6%	--	--	--
Months Supply of Inventory	4.3	3.8	- 11.6%	--	--	--

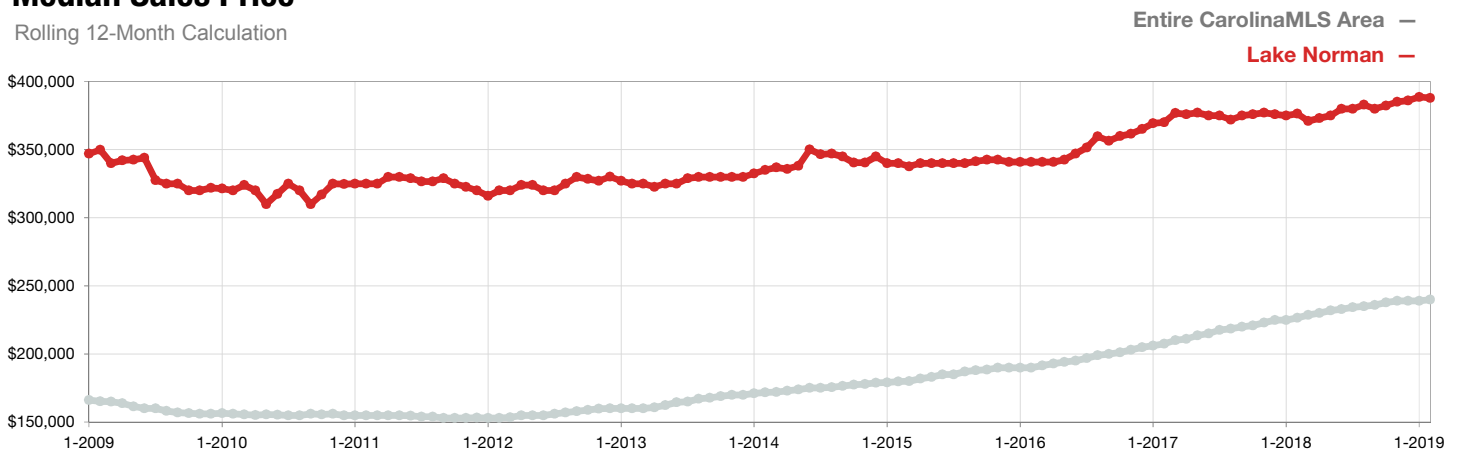
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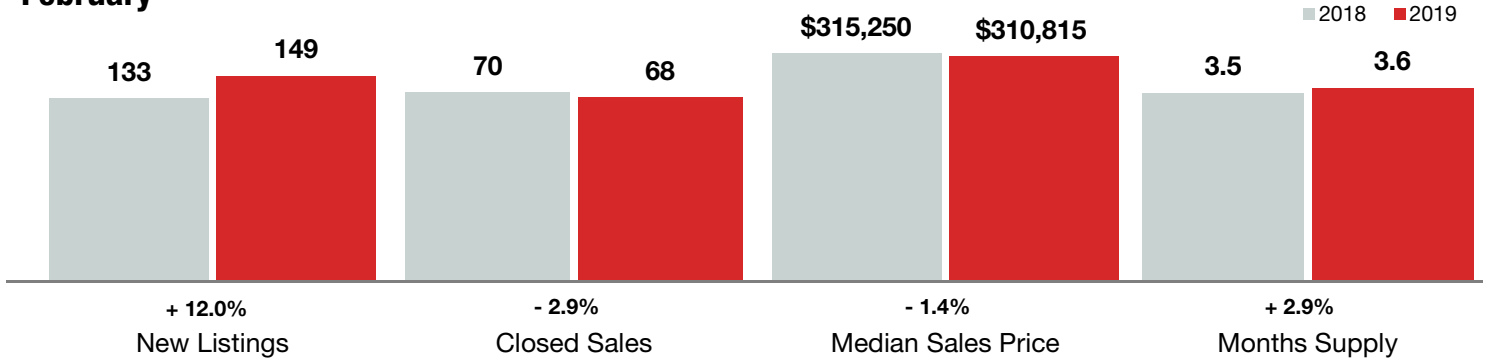
Lake Wylie

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	133	149	+ 12.0%	246	272	+ 10.6%
Pending Sales	91	120	+ 31.9%	168	215	+ 28.0%
Closed Sales	70	68	- 2.9%	143	124	- 13.3%
Median Sales Price*	\$315,250	\$310,815	- 1.4%	\$329,900	\$331,474	+ 0.5%
Average Sales Price*	\$382,147	\$393,761	+ 3.0%	\$393,111	\$426,075	+ 8.4%
Percent of Original List Price Received*	96.7%	97.2%	+ 0.5%	97.0%	96.6%	- 0.4%
List to Close	123	127	+ 3.3%	141	132	- 6.4%
Days on Market Until Sale	76	65	- 14.5%	85	64	- 24.7%
Cumulative Days on Market Until Sale	91	77	- 15.4%	92	81	- 12.0%
Inventory of Homes for Sale	337	372	+ 10.4%	--	--	--
Months Supply of Inventory	3.5	3.6	+ 2.9%	--	--	--

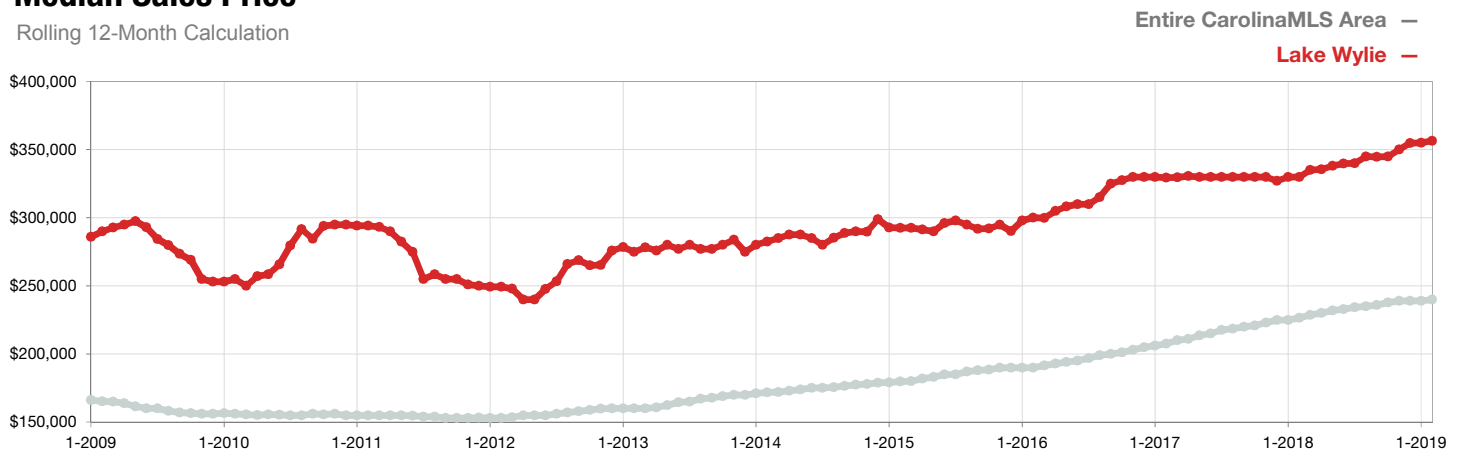
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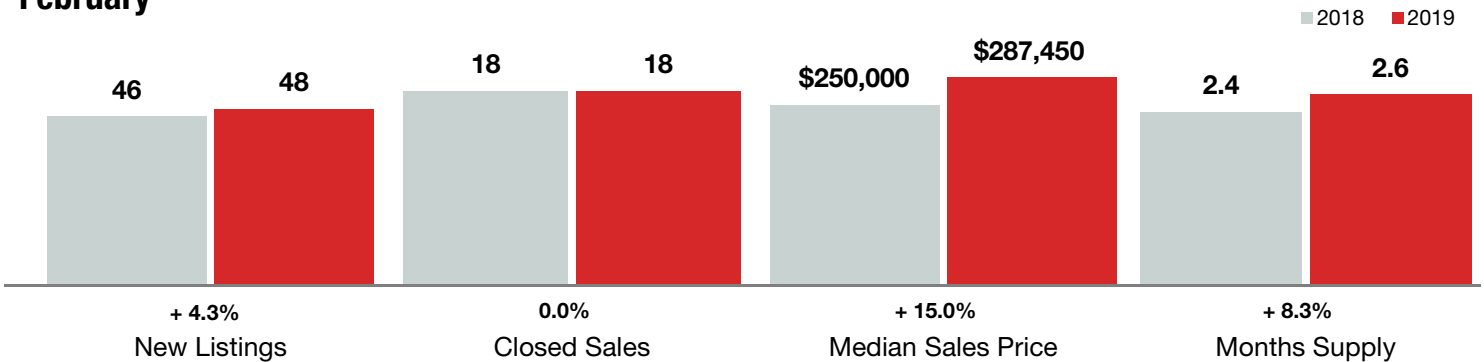
Uptown Charlotte

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	46	48	+ 4.3%	83	71	- 14.5%
Pending Sales	36	28	- 22.2%	66	50	- 24.2%
Closed Sales	18	18	0.0%	34	31	- 8.8%
Median Sales Price*	\$250,000	\$287,450	+ 15.0%	\$301,750	\$288,000	- 4.6%
Average Sales Price*	\$335,833	\$345,928	+ 3.0%	\$348,458	\$382,013	+ 9.6%
Percent of Original List Price Received*	95.5%	95.1%	- 0.4%	95.8%	95.8%	0.0%
List to Close	116	121	+ 4.3%	136	110	- 19.1%
Days on Market Until Sale	66	85	+ 28.8%	73	72	- 1.4%
Cumulative Days on Market Until Sale	80	97	+ 21.3%	83	97	+ 16.9%
Inventory of Homes for Sale	82	75	- 8.5%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

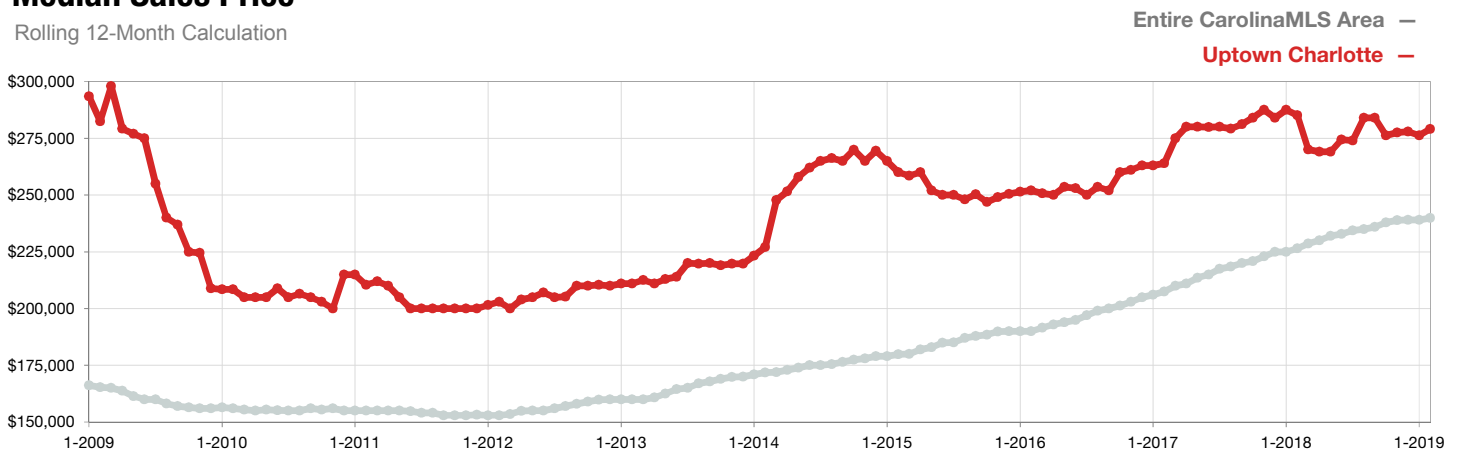
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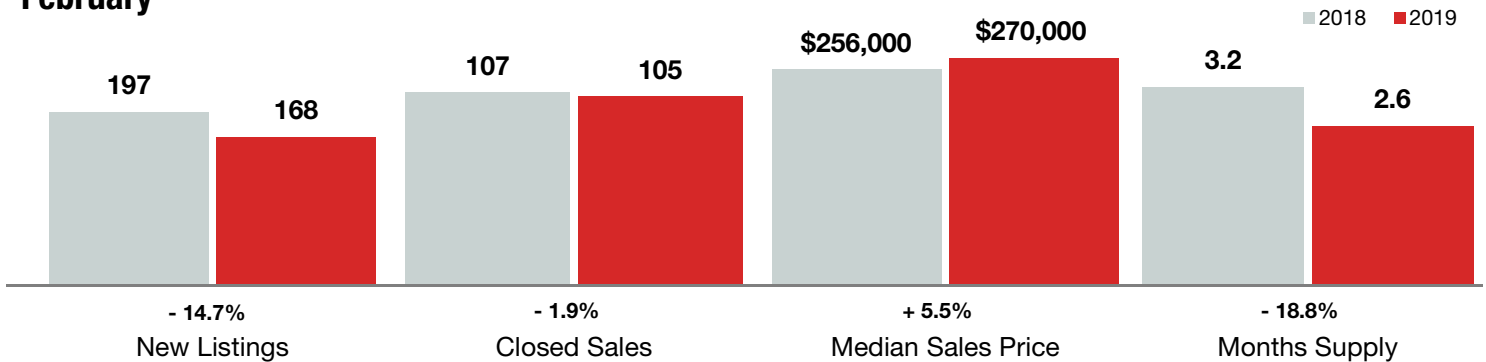
Lancaster County

South Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	197	168	- 14.7%	356	333	- 6.5%
Pending Sales	152	162	+ 6.6%	303	293	- 3.3%
Closed Sales	107	105	- 1.9%	213	207	- 2.8%
Median Sales Price*	\$256,000	\$270,000	+ 5.5%	\$269,000	\$275,152	+ 2.3%
Average Sales Price*	\$264,880	\$277,152	+ 4.6%	\$275,953	\$275,807	- 0.1%
Percent of Original List Price Received*	95.9%	97.0%	+ 1.1%	96.2%	97.0%	+ 0.8%
List to Close	138	135	- 2.2%	123	130	+ 5.7%
Days on Market Until Sale	83	58	- 30.1%	69	55	- 20.3%
Cumulative Days on Market Until Sale	99	67	- 32.3%	84	65	- 22.6%
Inventory of Homes for Sale	453	391	- 13.7%	--	--	--
Months Supply of Inventory	3.2	2.6	- 18.8%	--	--	--

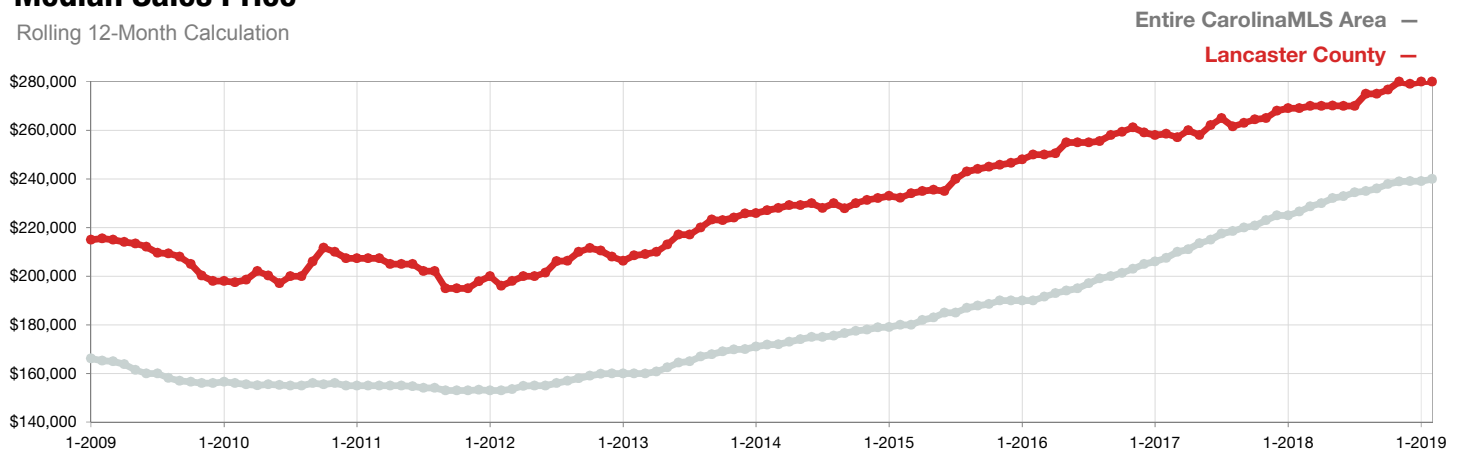
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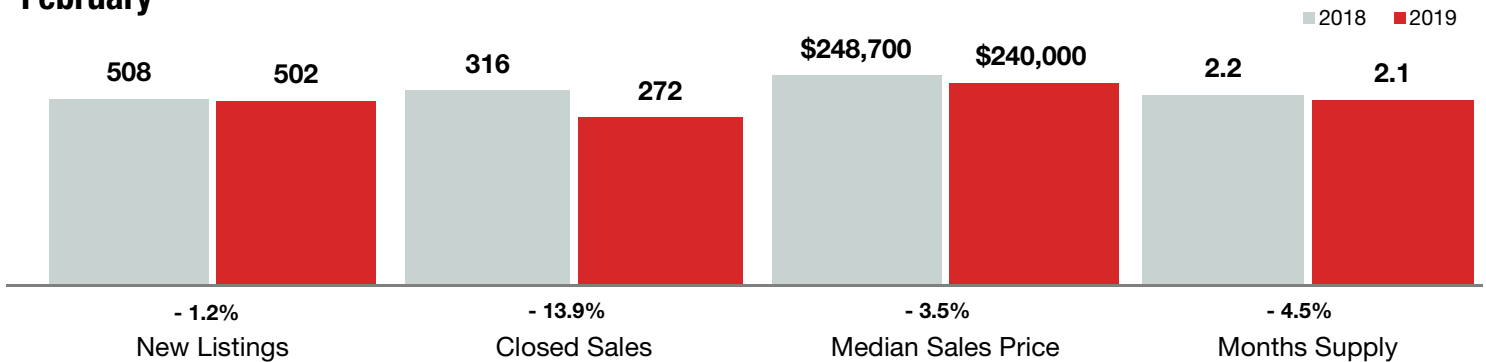
York County

South Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	508	502	- 1.2%	936	1,002	+ 7.1%
Pending Sales	384	482	+ 25.5%	758	854	+ 12.7%
Closed Sales	316	272	- 13.9%	603	543	- 10.0%
Median Sales Price*	\$248,700	\$240,000	- 3.5%	\$240,000	\$244,900	+ 2.0%
Average Sales Price*	\$260,979	\$269,664	+ 3.3%	\$261,914	\$275,185	+ 5.1%
Percent of Original List Price Received*	97.0%	97.3%	+ 0.3%	96.6%	96.9%	+ 0.3%
List to Close	100	98	- 2.0%	106	99	- 6.6%
Days on Market Until Sale	50	53	+ 6.0%	52	50	- 3.8%
Cumulative Days on Market Until Sale	62	64	+ 3.2%	64	60	- 6.3%
Inventory of Homes for Sale	866	892	+ 3.0%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--

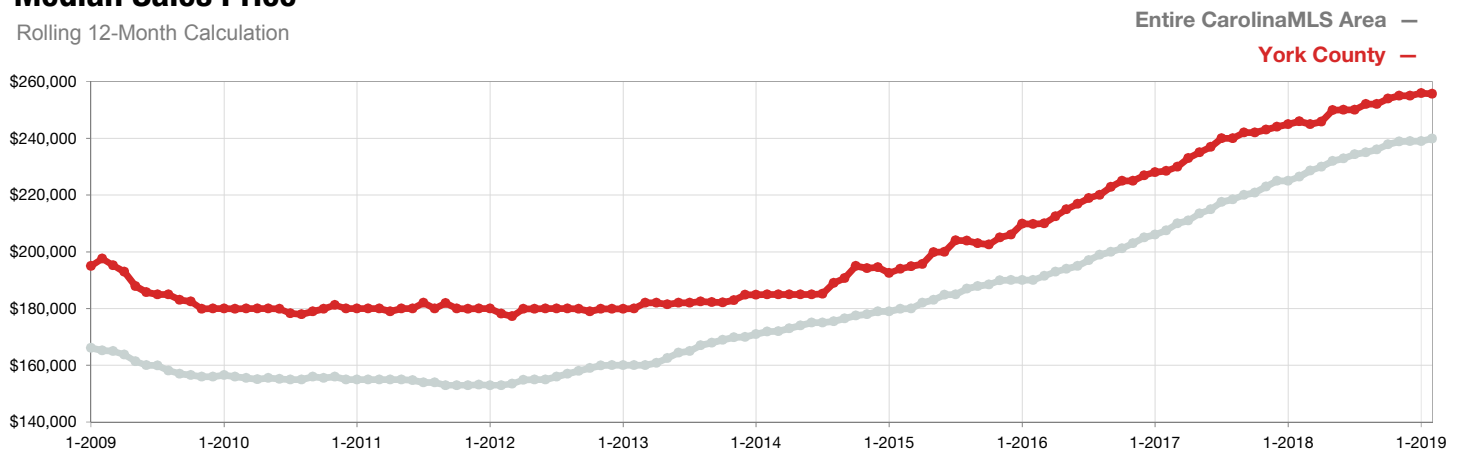
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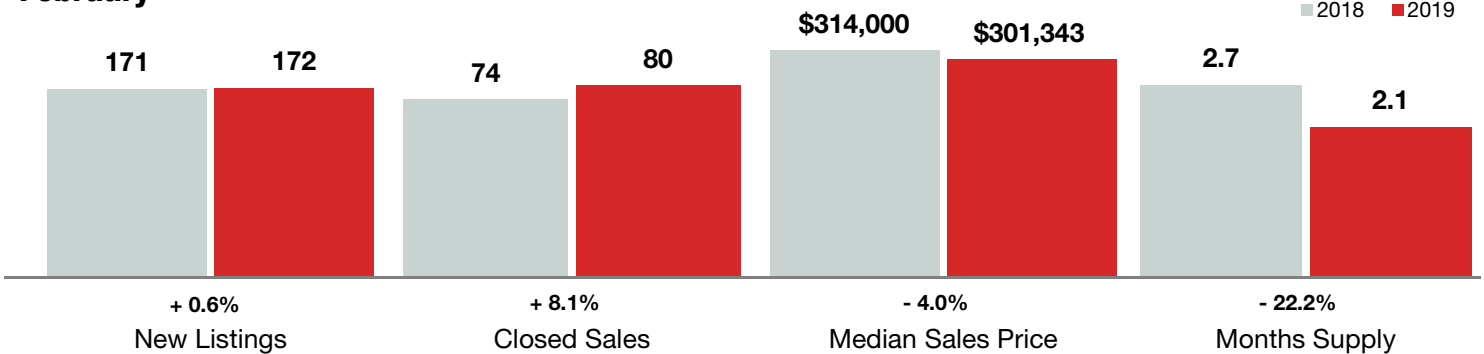
Fort Mill

South Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	171	172	+ 0.6%	309	324	+ 4.9%
Pending Sales	126	154	+ 22.2%	225	275	+ 22.2%
Closed Sales	74	80	+ 8.1%	167	164	- 1.8%
Median Sales Price*	\$314,000	\$301,343	- 4.0%	\$300,000	\$300,343	+ 0.1%
Average Sales Price*	\$310,565	\$345,072	+ 11.1%	\$323,004	\$337,025	+ 4.3%
Percent of Original List Price Received*	97.1%	97.6%	+ 0.5%	96.8%	97.2%	+ 0.4%
List to Close	119	116	- 2.5%	119	108	- 9.2%
Days on Market Until Sale	68	62	- 8.8%	64	55	- 14.1%
Cumulative Days on Market Until Sale	84	72	- 14.3%	78	68	- 12.8%
Inventory of Homes for Sale	337	283	- 16.0%	--	--	--
Months Supply of Inventory	2.7	2.1	- 22.2%	--	--	--

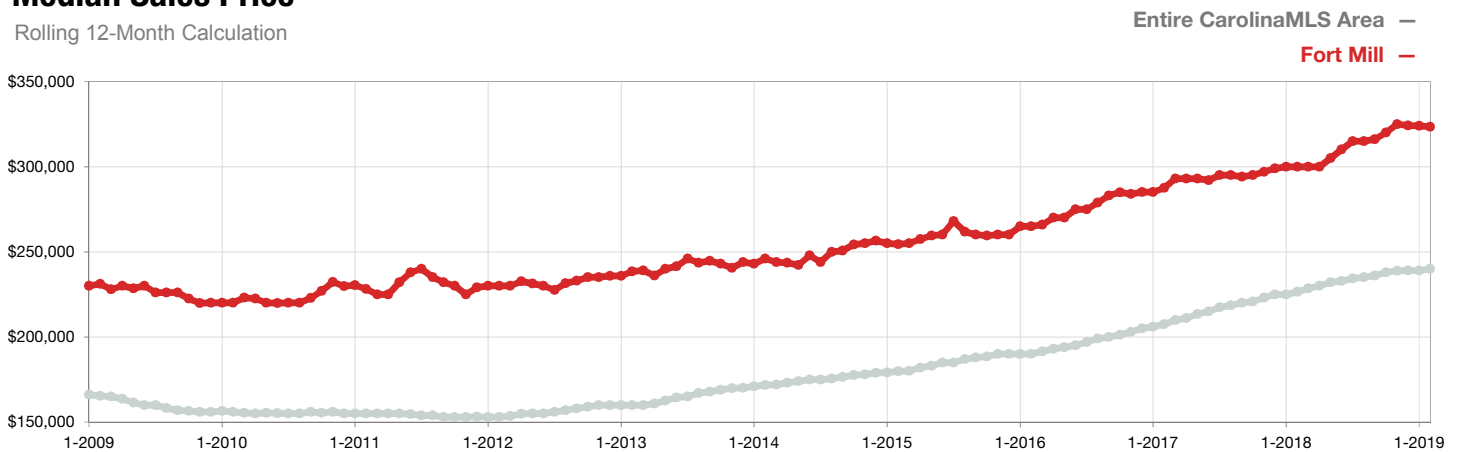
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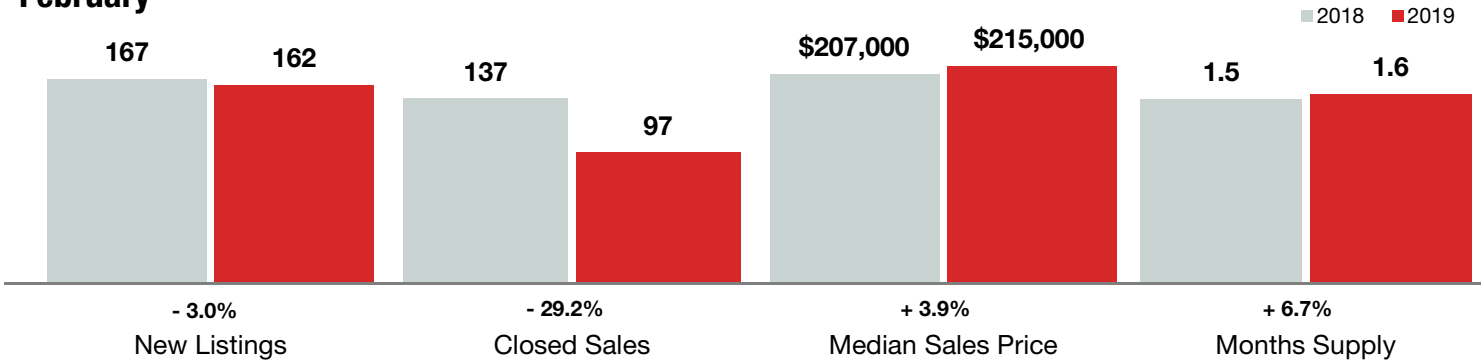
Rock Hill

South Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	167	162	- 3.0%	323	337	+ 4.3%
Pending Sales	137	184	+ 34.3%	295	312	+ 5.8%
Closed Sales	137	97	- 29.2%	255	195	- 23.5%
Median Sales Price*	\$207,000	\$215,000	+ 3.9%	\$185,000	\$195,000	+ 5.4%
Average Sales Price*	\$220,863	\$221,470	+ 0.3%	\$202,515	\$209,049	+ 3.2%
Percent of Original List Price Received*	97.2%	98.1%	+ 0.9%	96.6%	97.5%	+ 0.9%
List to Close	77	85	+ 10.4%	90	90	0.0%
Days on Market Until Sale	31	44	+ 41.9%	38	42	+ 10.5%
Cumulative Days on Market Until Sale	40	51	+ 27.5%	47	46	- 2.1%
Inventory of Homes for Sale	225	233	+ 3.6%	--	--	--
Months Supply of Inventory	1.5	1.6	+ 6.7%	--	--	--

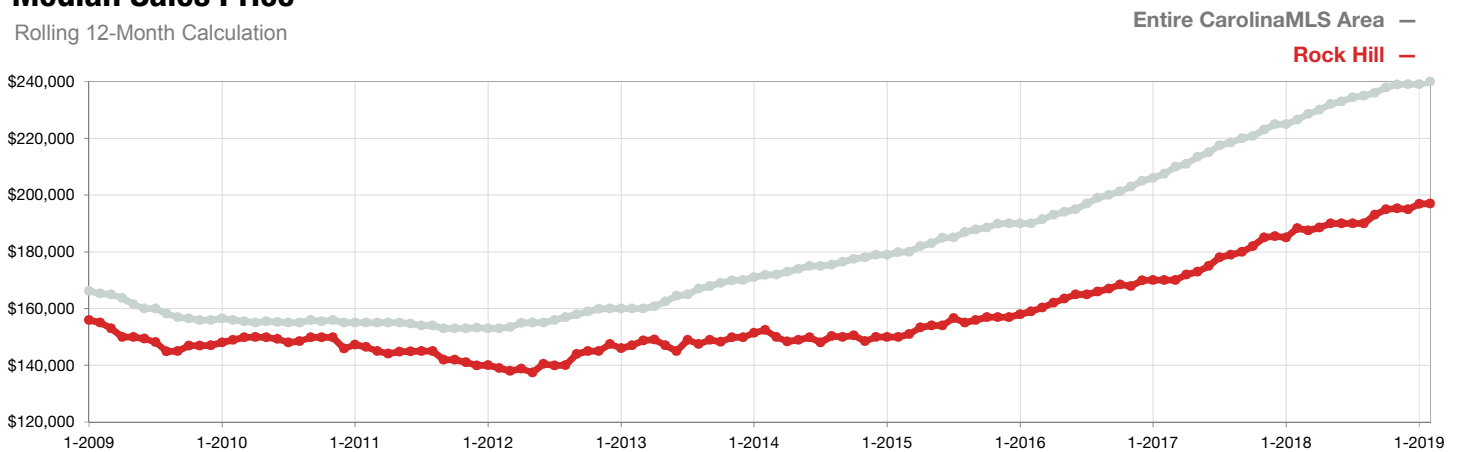
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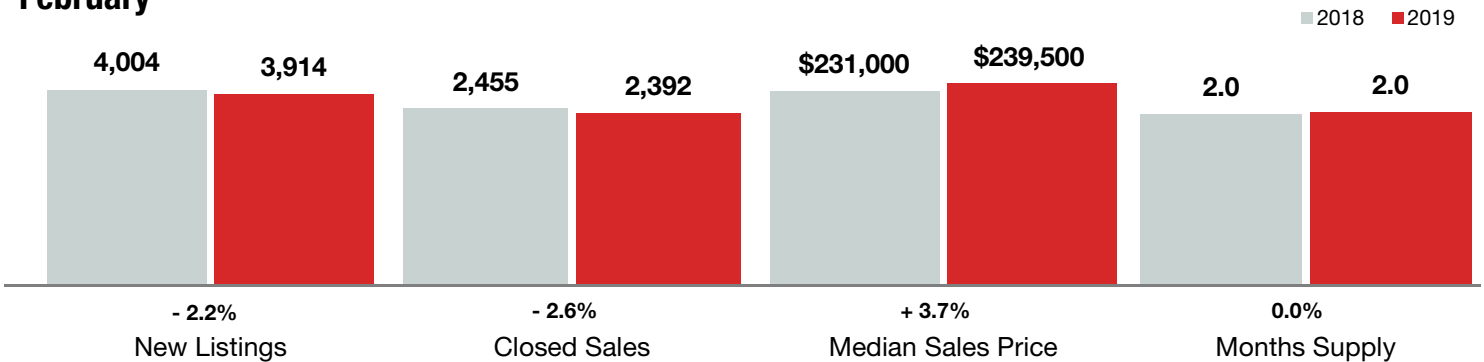
Charlotte MSA

North Carolina

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change
New Listings	4,004	3,914	- 2.2%	7,427	7,736	+ 4.2%
Pending Sales	3,349	3,692	+ 10.2%	6,354	6,801	+ 7.0%
Closed Sales	2,455	2,392	- 2.6%	4,749	4,642	- 2.3%
Median Sales Price*	\$231,000	\$239,500	+ 3.7%	\$226,100	\$235,000	+ 3.9%
Average Sales Price*	\$270,595	\$286,316	+ 5.8%	\$269,815	\$280,037	+ 3.8%
Percent of Original List Price Received*	97.0%	96.2%	- 0.8%	96.8%	96.1%	- 0.7%
List to Close	101	101	0.0%	101	103	+ 2.0%
Days on Market Until Sale	49	51	+ 4.1%	47	50	+ 6.4%
Cumulative Days on Market Until Sale	59	60	+ 1.7%	56	59	+ 5.4%
Inventory of Homes for Sale	6,834	6,863	+ 0.4%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--

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