

Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



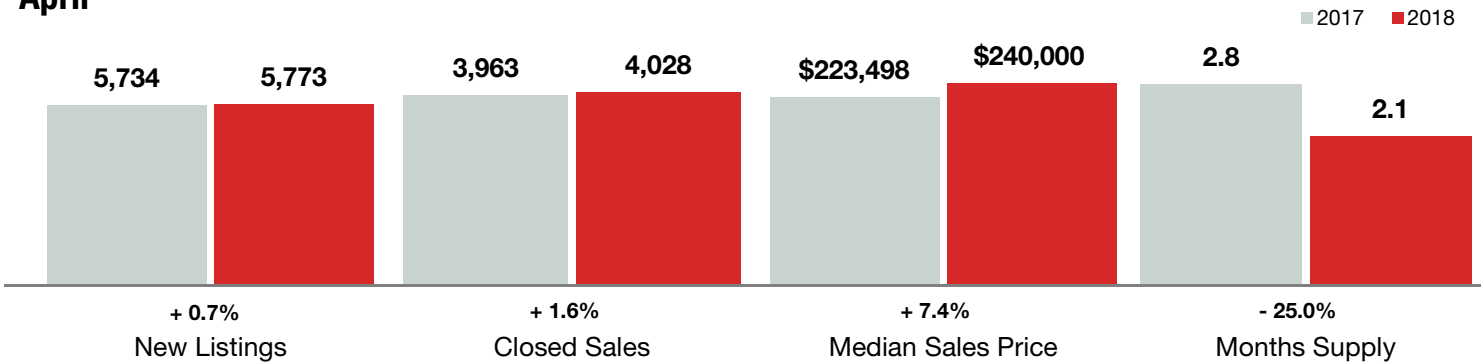
Charlotte Region

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	5,734	5,773	+ 0.7%	20,961	20,370	- 2.8%
Pending Sales	4,739	5,245	+ 10.7%	16,908	17,423	+ 3.0%
Closed Sales	3,963	4,028	+ 1.6%	13,832	13,684	- 1.1%
Median Sales Price*	\$223,498	\$240,000	+ 7.4%	\$211,000	\$230,000	+ 9.0%
Average Sales Price*	\$270,241	\$292,158	+ 8.1%	\$260,746	\$277,395	+ 6.4%
Percent of Original List Price Received*	97.2%	97.4%	+ 0.2%	96.6%	96.9%	+ 0.3%
List to Close	99	94	- 5.1%	106	101	- 4.7%
Days on Market Until Sale	49	44	- 10.2%	55	50	- 9.1%
Cumulative Days on Market Until Sale	59	53	- 10.2%	64	60	- 6.3%
Inventory of Homes for Sale	11,008	8,515	- 22.6%	--	--	--
Months Supply of Inventory	2.8	2.1	- 25.0%	--	--	--

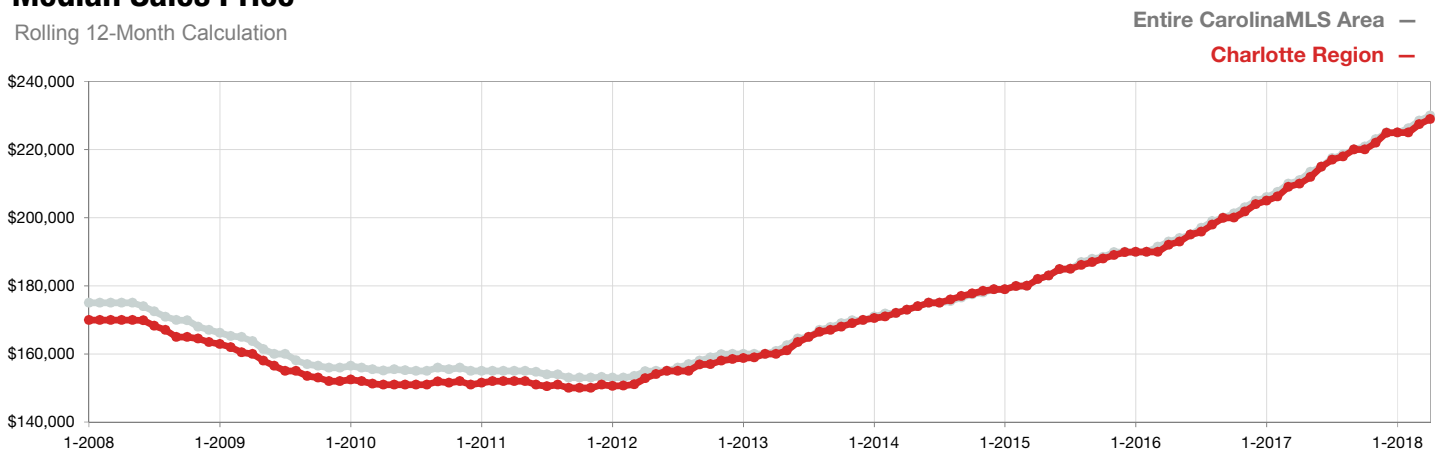
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



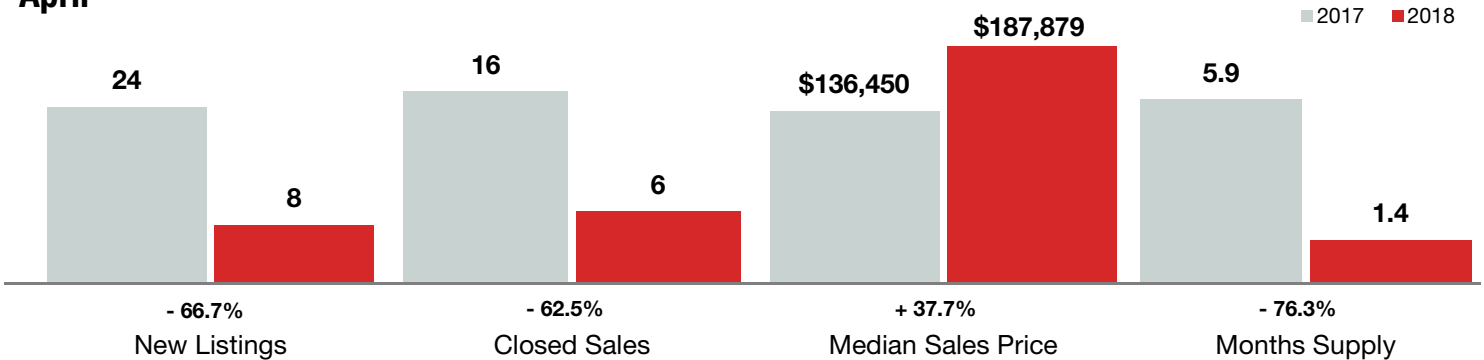
Alexander County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	24	8	- 66.7%	71	27	- 62.0%
Pending Sales	12	6	- 50.0%	52	21	- 59.6%
Closed Sales	16	6	- 62.5%	49	26	- 46.9%
Median Sales Price*	\$136,450	\$187,879	+ 37.7%	\$137,500	\$165,379	+ 20.3%
Average Sales Price*	\$161,294	\$213,926	+ 32.6%	\$161,479	\$195,733	+ 21.2%
Percent of Original List Price Received*	91.6%	86.6%	- 5.5%	90.1%	89.1%	- 1.1%
List to Close	124	153	+ 23.4%	143	183	+ 28.0%
Days on Market Until Sale	79	101	+ 27.8%	86	135	+ 57.0%
Cumulative Days on Market Until Sale	87	131	+ 50.6%	93	116	+ 24.7%
Inventory of Homes for Sale	74	15	- 79.7%	--	--	--
Months Supply of Inventory	5.9	1.4	- 76.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

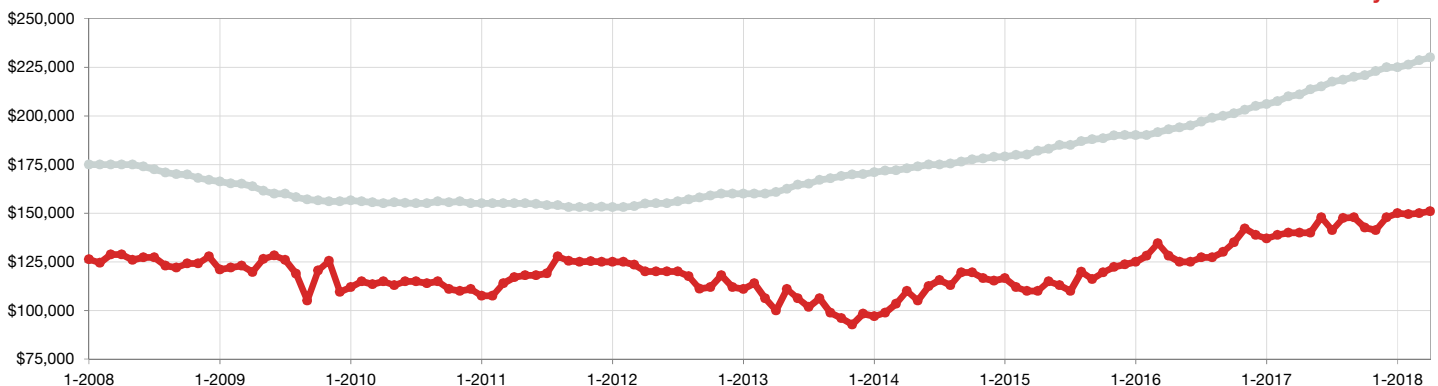
April



Median Sales Price

Rolling 12-Month Calculation

Entire CarolinaMLS Area —
Alexander County —



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



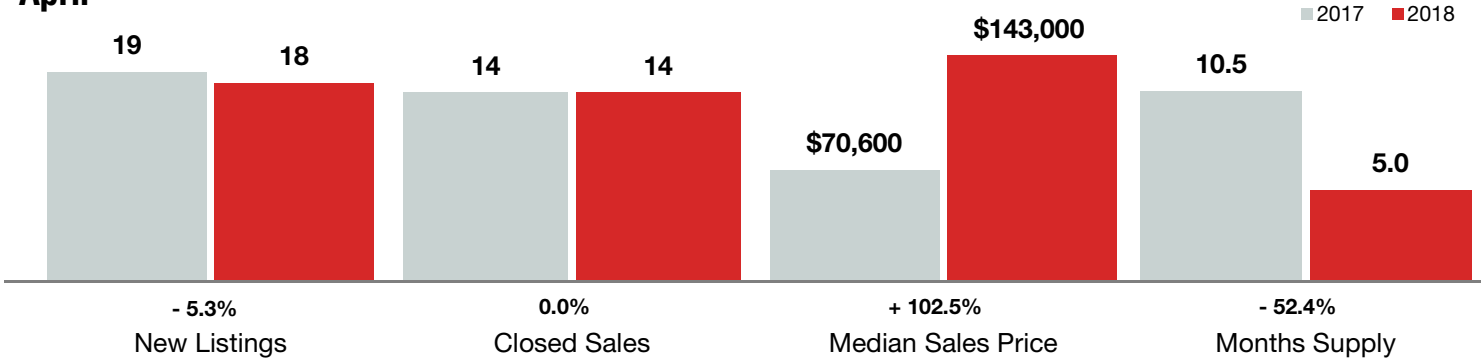
Anson County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	19	18	- 5.3%	63	56	- 11.1%
Pending Sales	15	13	- 13.3%	46	54	+ 17.4%
Closed Sales	14	14	0.0%	43	48	+ 11.6%
Median Sales Price*	\$70,600	\$143,000	+ 102.5%	\$70,300	\$117,750	+ 67.5%
Average Sales Price*	\$84,623	\$169,118	+ 99.8%	\$91,622	\$128,567	+ 40.3%
Percent of Original List Price Received*	90.1%	93.0%	+ 3.2%	90.0%	90.5%	+ 0.6%
List to Close	155	252	+ 62.6%	229	208	- 9.2%
Days on Market Until Sale	114	194	+ 70.2%	206	186	- 9.7%
Cumulative Days on Market Until Sale	141	181	+ 28.4%	212	183	- 13.7%
Inventory of Homes for Sale	110	63	- 42.7%	--	--	--
Months Supply of Inventory	10.5	5.0	- 52.4%	--	--	--

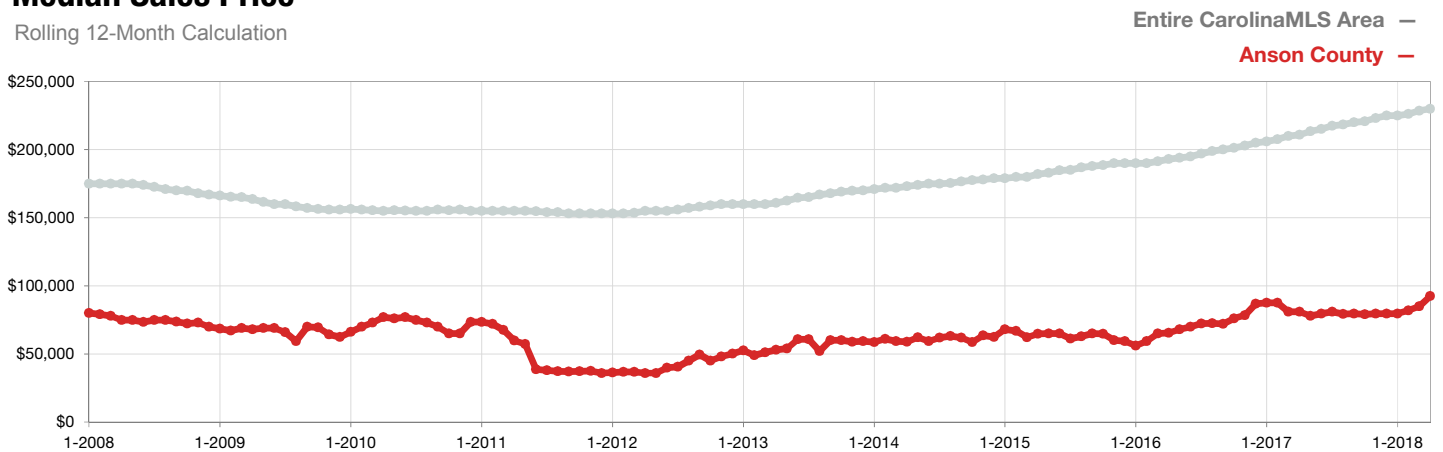
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



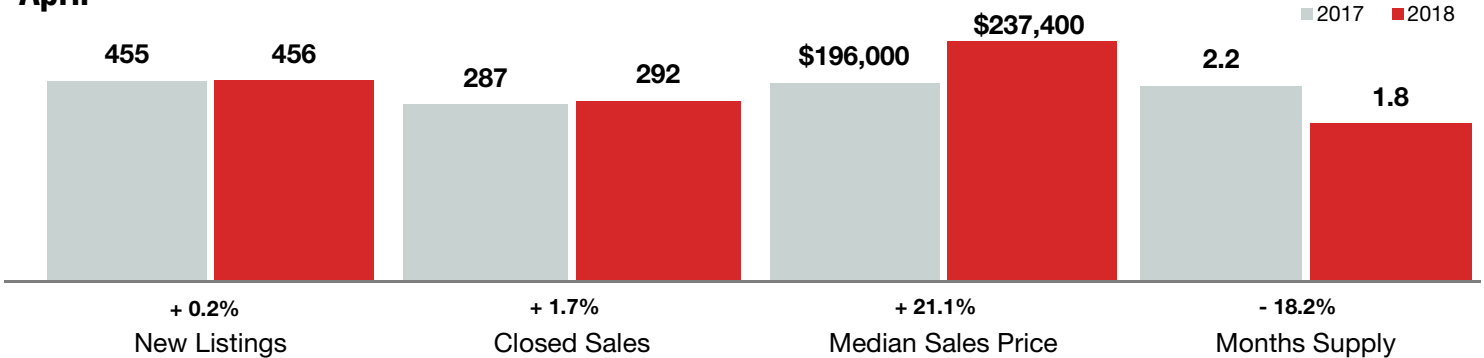
Cabarrus County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	455	456	+ 0.2%	1,570	1,559	- 0.7%
Pending Sales	368	394	+ 7.1%	1,272	1,277	+ 0.4%
Closed Sales	287	292	+ 1.7%	992	1,029	+ 3.7%
Median Sales Price*	\$196,000	\$237,400	+ 21.1%	\$192,400	\$220,000	+ 14.3%
Average Sales Price*	\$225,448	\$256,145	+ 13.6%	\$214,685	\$240,975	+ 12.2%
Percent of Original List Price Received*	97.2%	97.1%	- 0.1%	96.6%	96.9%	+ 0.3%
List to Close	77	88	+ 14.3%	95	95	0.0%
Days on Market Until Sale	37	35	- 5.4%	46	39	- 15.2%
Cumulative Days on Market Until Sale	42	45	+ 7.1%	55	47	- 14.5%
Inventory of Homes for Sale	668	566	- 15.3%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--

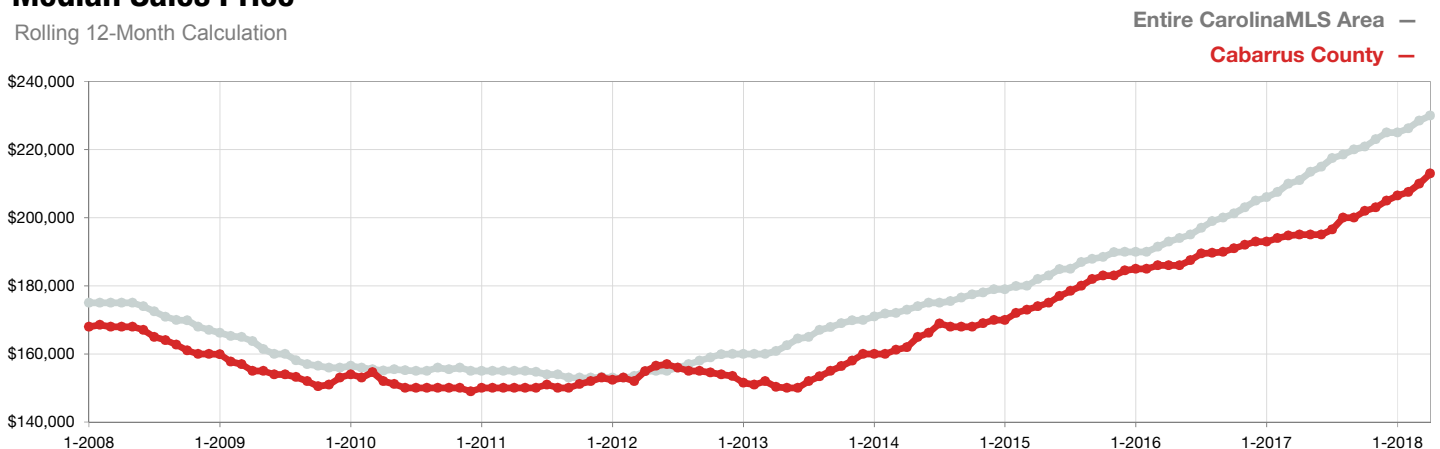
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



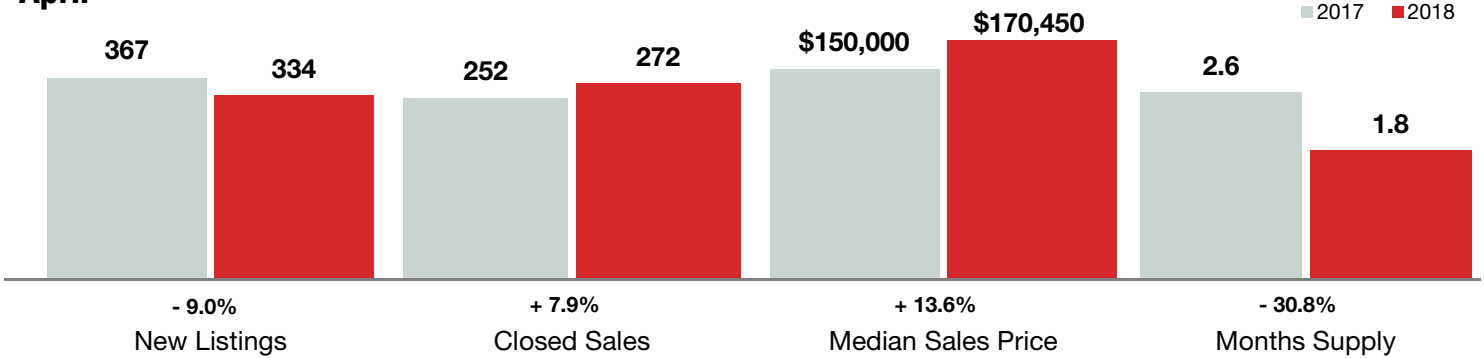
Gaston County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	367	334	- 9.0%	1,279	1,252	- 2.1%
Pending Sales	312	307	- 1.6%	1,106	1,164	+ 5.2%
Closed Sales	252	272	+ 7.9%	930	987	+ 6.1%
Median Sales Price*	\$150,000	\$170,450	+ 13.6%	\$154,900	\$174,900	+ 12.9%
Average Sales Price*	\$171,561	\$184,456	+ 7.5%	\$167,554	\$185,872	+ 10.9%
Percent of Original List Price Received*	97.7%	97.4%	- 0.3%	96.8%	96.7%	- 0.1%
List to Close	108	97	- 10.2%	114	103	- 9.6%
Days on Market Until Sale	50	45	- 10.0%	56	48	- 14.3%
Cumulative Days on Market Until Sale	53	51	- 3.8%	64	56	- 12.5%
Inventory of Homes for Sale	679	489	- 28.0%	--	--	--
Months Supply of Inventory	2.6	1.8	- 30.8%	--	--	--

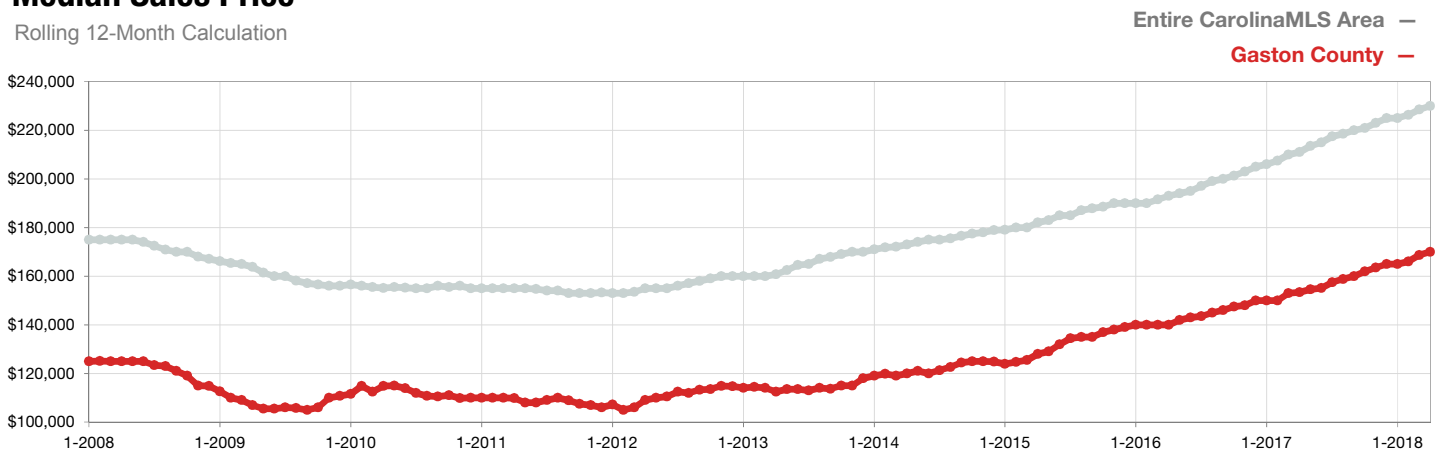
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



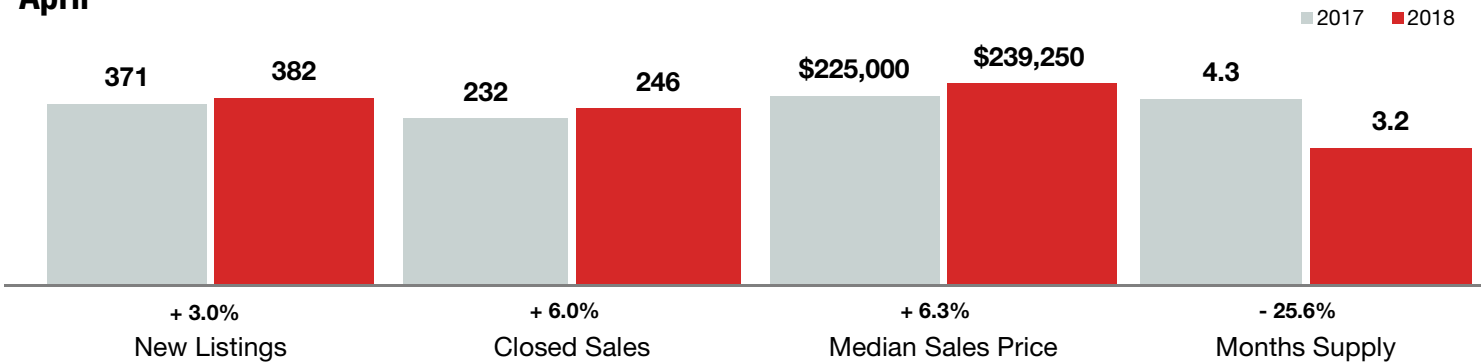
Iredell County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	371	382	+ 3.0%	1,448	1,379	- 4.8%
Pending Sales	280	335	+ 19.6%	1,012	1,105	+ 9.2%
Closed Sales	232	246	+ 6.0%	850	844	- 0.7%
Median Sales Price*	\$225,000	\$239,250	+ 6.3%	\$236,750	\$245,000	+ 3.5%
Average Sales Price*	\$290,925	\$311,569	+ 7.1%	\$294,060	\$303,058	+ 3.1%
Percent of Original List Price Received*	95.5%	96.1%	+ 0.6%	94.9%	95.6%	+ 0.7%
List to Close	122	125	+ 2.5%	127	128	+ 0.8%
Days on Market Until Sale	70	73	+ 4.3%	76	77	+ 1.3%
Cumulative Days on Market Until Sale	79	81	+ 2.5%	90	89	- 1.1%
Inventory of Homes for Sale	1,088	851	- 21.8%	--	--	--
Months Supply of Inventory	4.3	3.2	- 25.6%	--	--	--

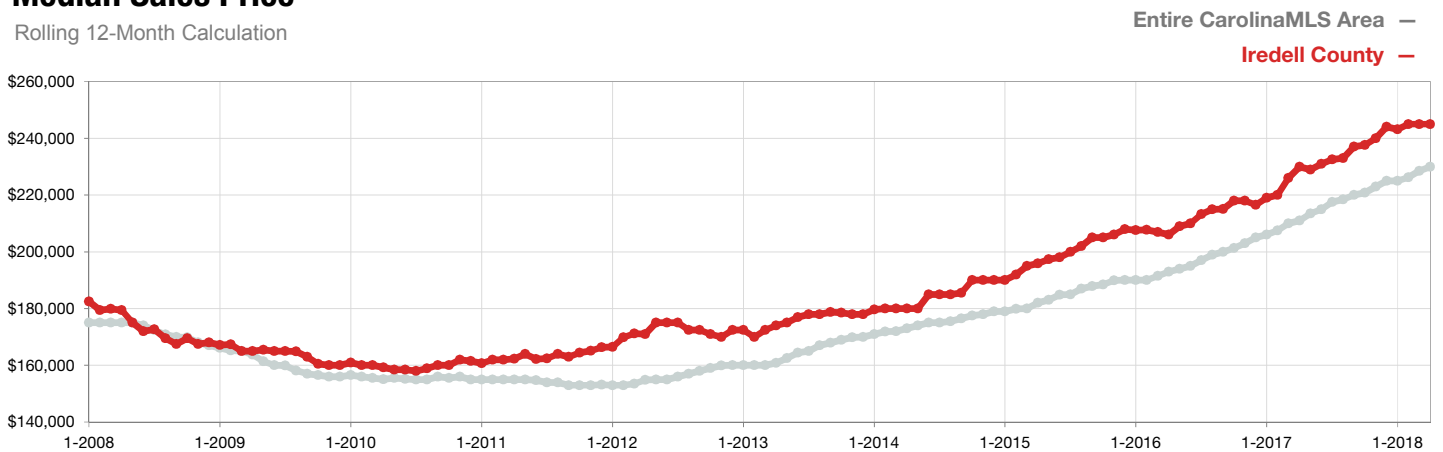
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



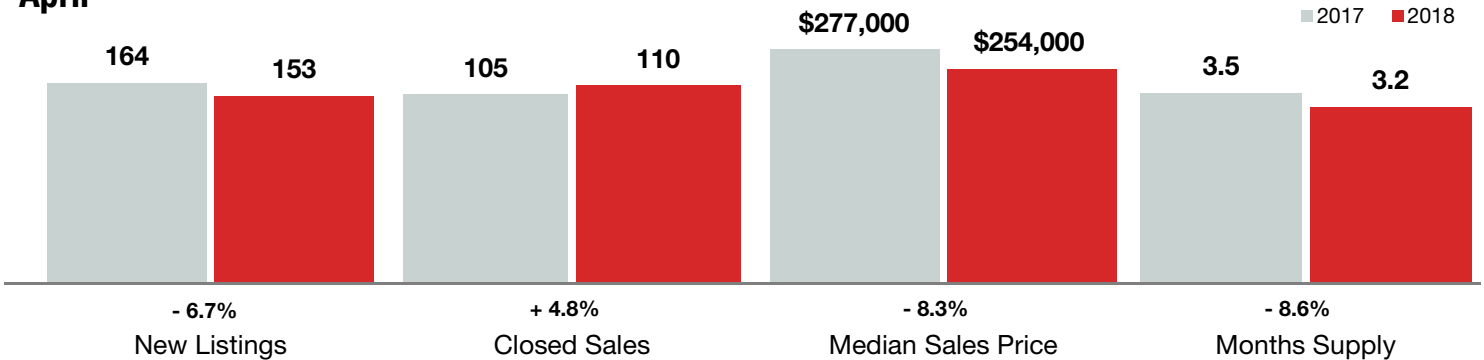
Lincoln County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	164	153	- 6.7%	637	580	- 8.9%
Pending Sales	132	139	+ 5.3%	512	458	- 10.5%
Closed Sales	105	110	+ 4.8%	401	364	- 9.2%
Median Sales Price*	\$277,000	\$254,000	- 8.3%	\$259,000	\$255,533	- 1.3%
Average Sales Price*	\$297,175	\$272,547	- 8.3%	\$282,989	\$270,828	- 4.3%
Percent of Original List Price Received*	96.6%	95.8%	- 0.8%	96.2%	95.6%	- 0.6%
List to Close	121	106	- 12.4%	114	121	+ 6.1%
Days on Market Until Sale	69	63	- 8.7%	64	69	+ 7.8%
Cumulative Days on Market Until Sale	88	78	- 11.4%	77	82	+ 6.5%
Inventory of Homes for Sale	405	374	- 7.7%	--	--	--
Months Supply of Inventory	3.5	3.2	- 8.6%	--	--	--

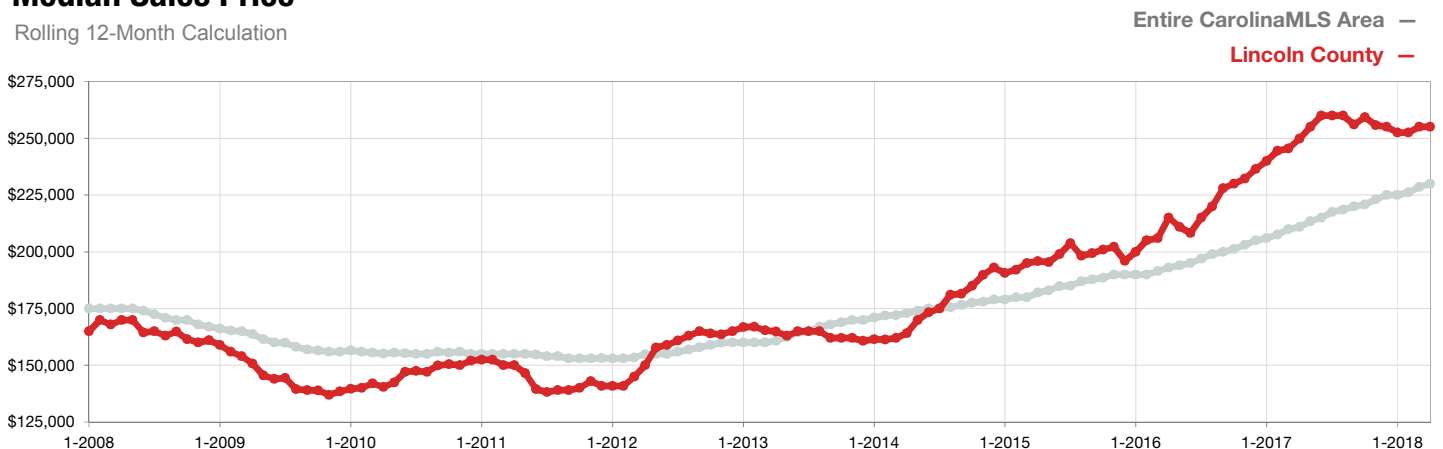
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



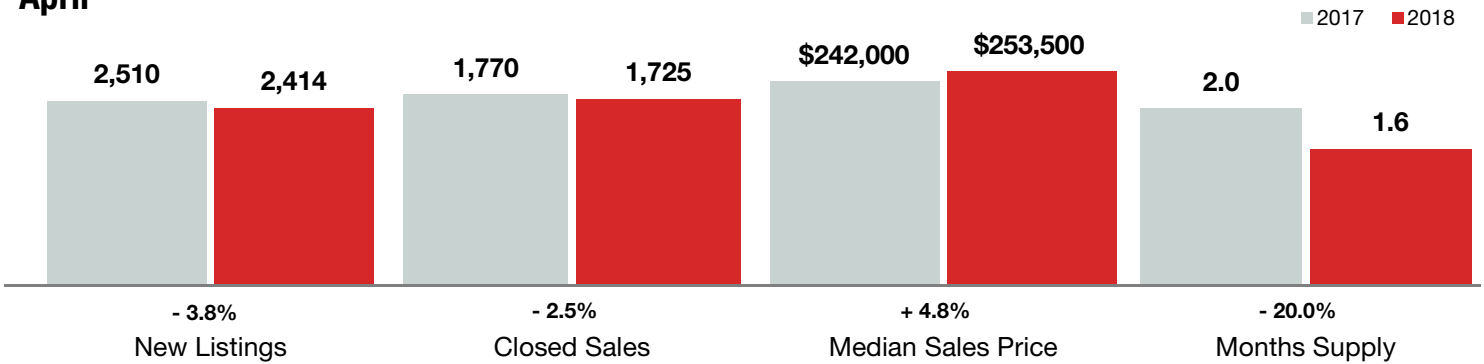
Mecklenburg County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	2,510	2,414	- 3.8%	8,900	8,534	- 4.1%
Pending Sales	2,059	2,210	+ 7.3%	7,297	7,336	+ 0.5%
Closed Sales	1,770	1,725	- 2.5%	6,030	5,745	- 4.7%
Median Sales Price*	\$242,000	\$253,500	+ 4.8%	\$233,000	\$249,000	+ 6.9%
Average Sales Price*	\$305,303	\$332,676	+ 9.0%	\$292,975	\$313,660	+ 7.1%
Percent of Original List Price Received*	98.7%	98.4%	- 0.3%	97.9%	98.0%	+ 0.1%
List to Close	83	79	- 4.8%	93	87	- 6.5%
Days on Market Until Sale	31	29	- 6.5%	38	36	- 5.3%
Cumulative Days on Market Until Sale	39	36	- 7.7%	46	44	- 4.3%
Inventory of Homes for Sale	3,424	2,735	- 20.1%	--	--	--
Months Supply of Inventory	2.0	1.6	- 20.0%	--	--	--

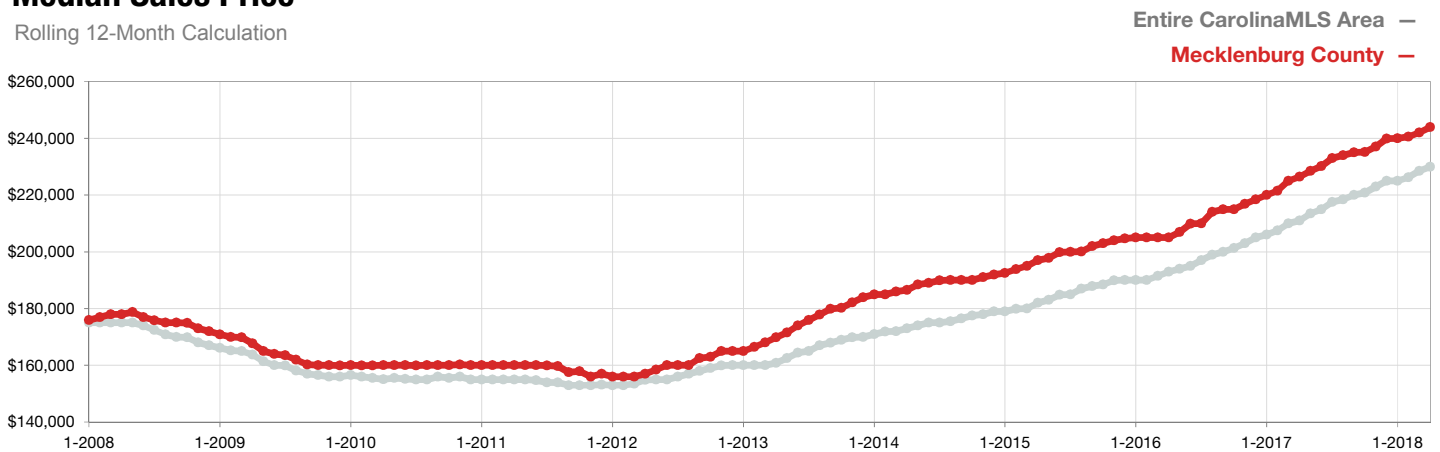
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



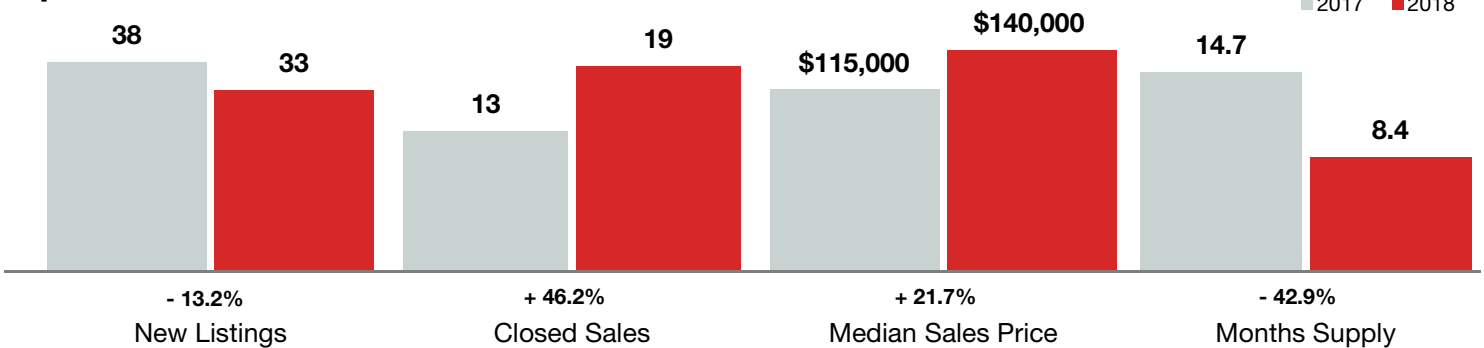
Montgomery County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	38	33	- 13.2%	118	122	+ 3.4%
Pending Sales	19	15	- 21.1%	56	66	+ 17.9%
Closed Sales	13	19	+ 46.2%	50	54	+ 8.0%
Median Sales Price*	\$115,000	\$140,000	+ 21.7%	\$137,500	\$142,500	+ 3.6%
Average Sales Price*	\$171,308	\$203,311	+ 18.7%	\$193,973	\$235,636	+ 21.5%
Percent of Original List Price Received*	88.0%	88.6%	+ 0.7%	88.1%	89.3%	+ 1.4%
List to Close	179	138	- 22.9%	217	167	- 23.0%
Days on Market Until Sale	149	102	- 31.5%	176	125	- 29.0%
Cumulative Days on Market Until Sale	219	122	- 44.3%	212	159	- 25.0%
Inventory of Homes for Sale	235	166	- 29.4%	--	--	--
Months Supply of Inventory	14.7	8.4	- 42.9%	--	--	--

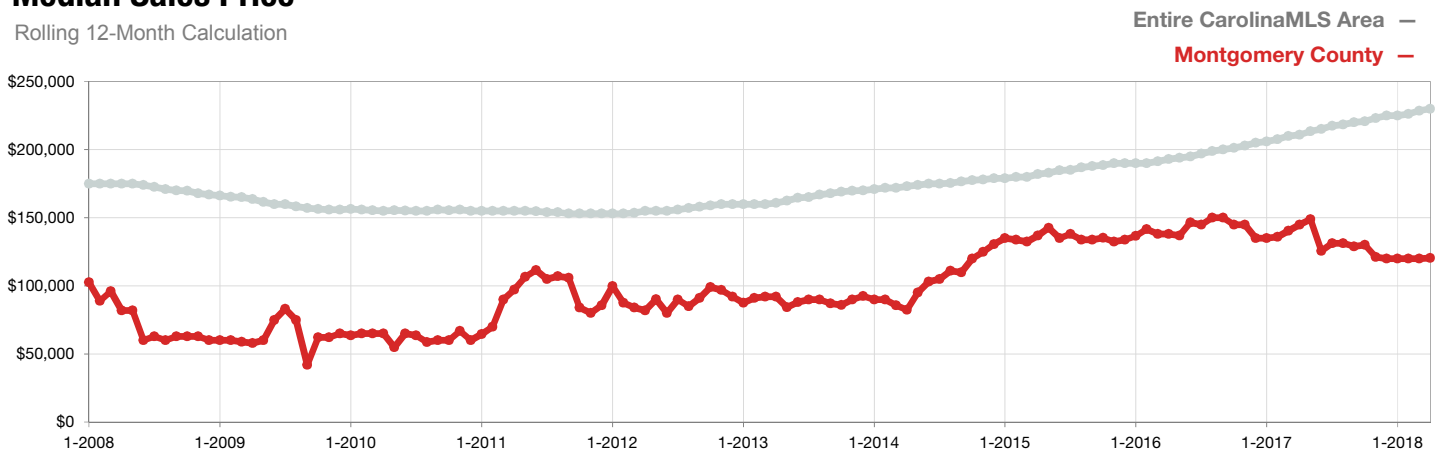
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



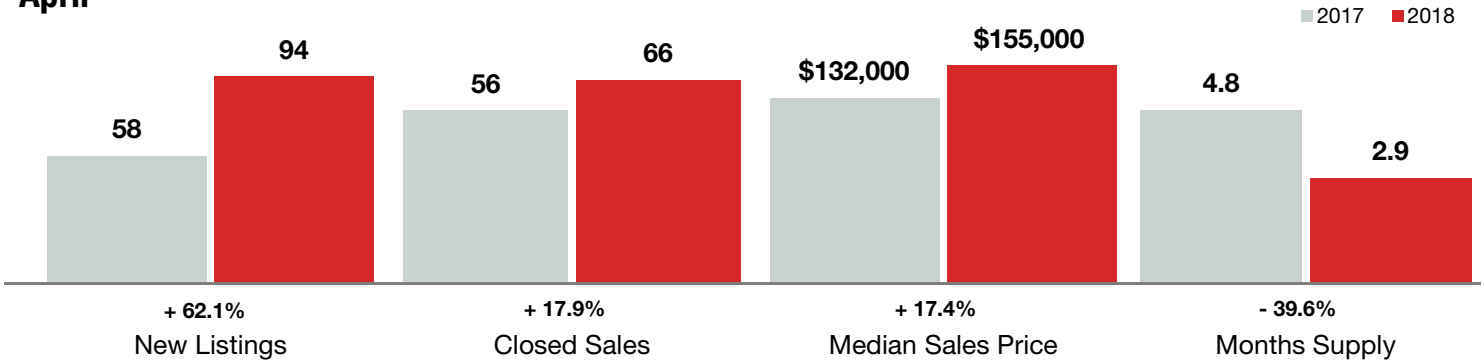
Stanly County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	58	94	+ 62.1%	287	315	+ 9.8%
Pending Sales	58	87	+ 50.0%	230	279	+ 21.3%
Closed Sales	56	66	+ 17.9%	202	192	- 5.0%
Median Sales Price*	\$132,000	\$155,000	+ 17.4%	\$130,000	\$146,000	+ 12.3%
Average Sales Price*	\$145,470	\$190,483	+ 30.9%	\$142,652	\$170,105	+ 19.2%
Percent of Original List Price Received*	93.4%	92.6%	- 0.9%	93.8%	93.4%	- 0.4%
List to Close	108	130	+ 20.4%	133	125	- 6.0%
Days on Market Until Sale	64	85	+ 32.8%	84	77	- 8.3%
Cumulative Days on Market Until Sale	87	105	+ 20.7%	93	91	- 2.2%
Inventory of Homes for Sale	247	177	- 28.3%	--	--	--
Months Supply of Inventory	4.8	2.9	- 39.6%	--	--	--

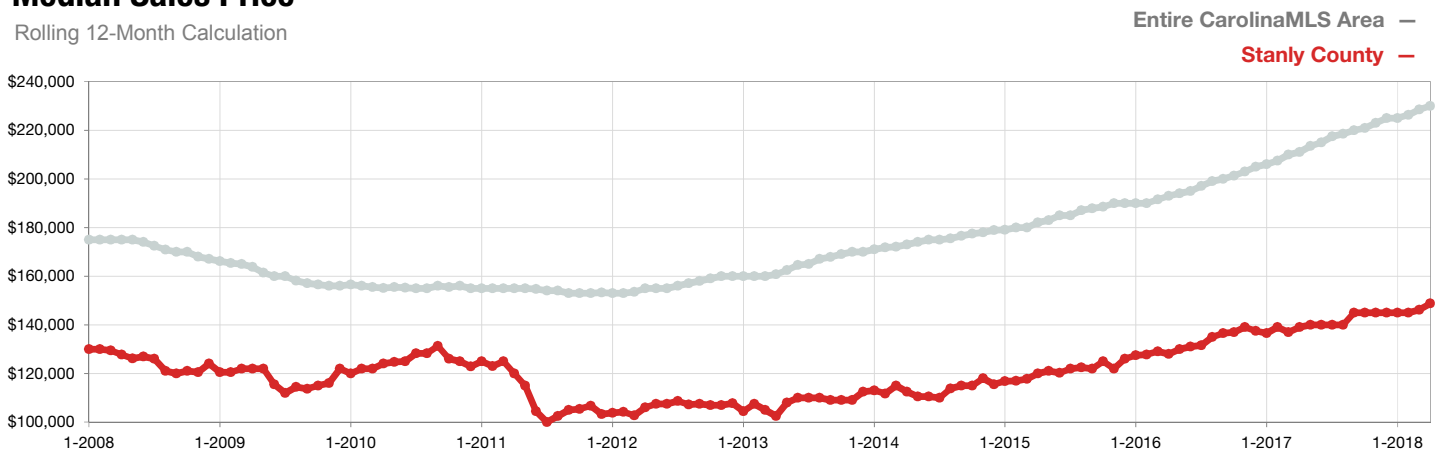
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



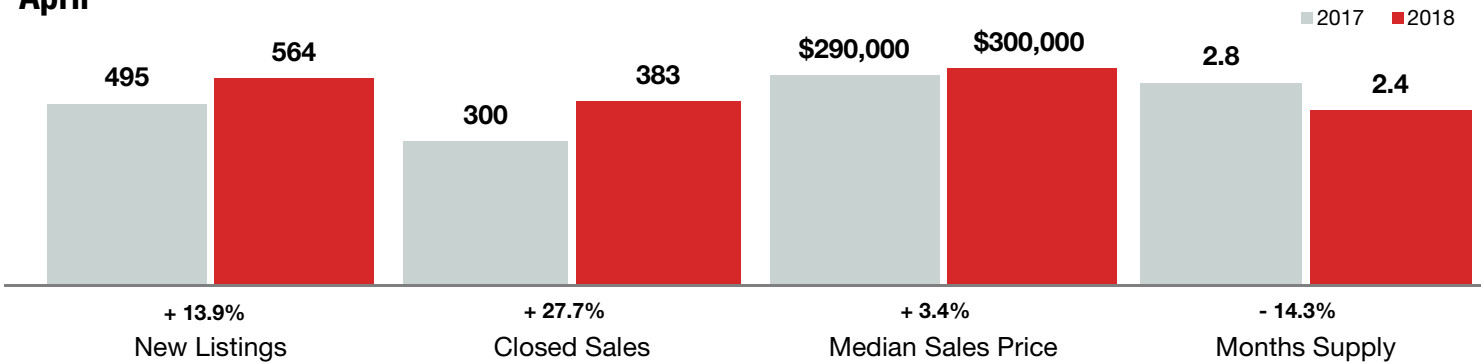
Union County

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	495	564	+ 13.9%	1,769	1,810	+ 2.3%
Pending Sales	413	469	+ 13.6%	1,410	1,521	+ 7.9%
Closed Sales	300	383	+ 27.7%	1,117	1,138	+ 1.9%
Median Sales Price*	\$290,000	\$300,000	+ 3.4%	\$273,000	\$288,000	+ 5.5%
Average Sales Price*	\$339,902	\$359,381	+ 5.7%	\$326,572	\$344,486	+ 5.5%
Percent of Original List Price Received*	97.1%	97.2%	+ 0.1%	96.9%	96.9%	0.0%
List to Close	113	105	- 7.1%	117	107	- 8.5%
Days on Market Until Sale	65	56	- 13.8%	61	56	- 8.2%
Cumulative Days on Market Until Sale	74	72	- 2.7%	74	70	- 5.4%
Inventory of Homes for Sale	956	850	- 11.1%	--	--	--
Months Supply of Inventory	2.8	2.4	- 14.3%	--	--	--

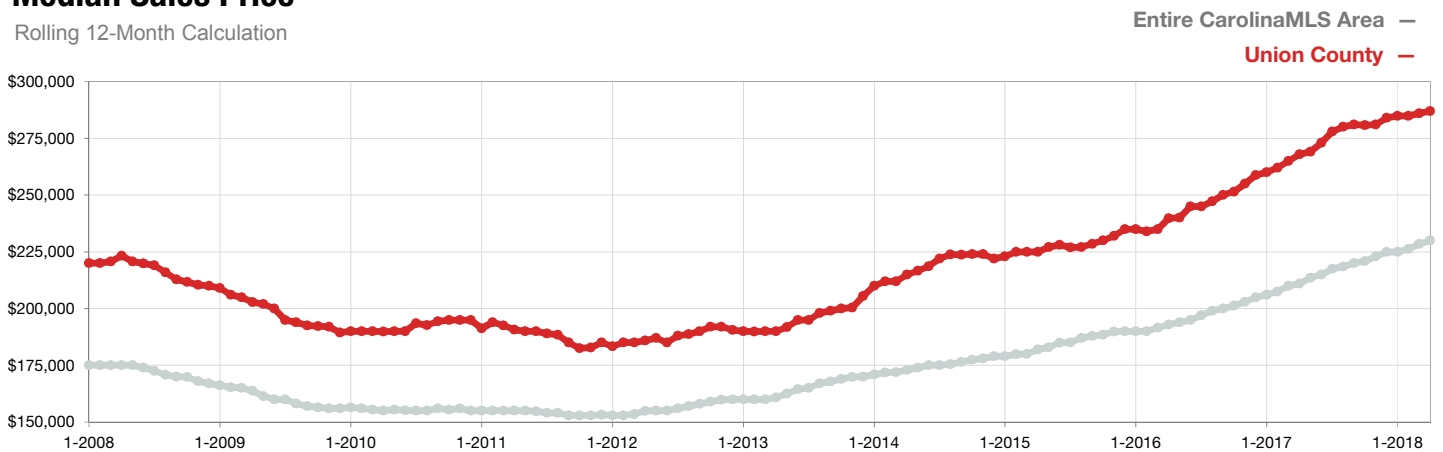
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



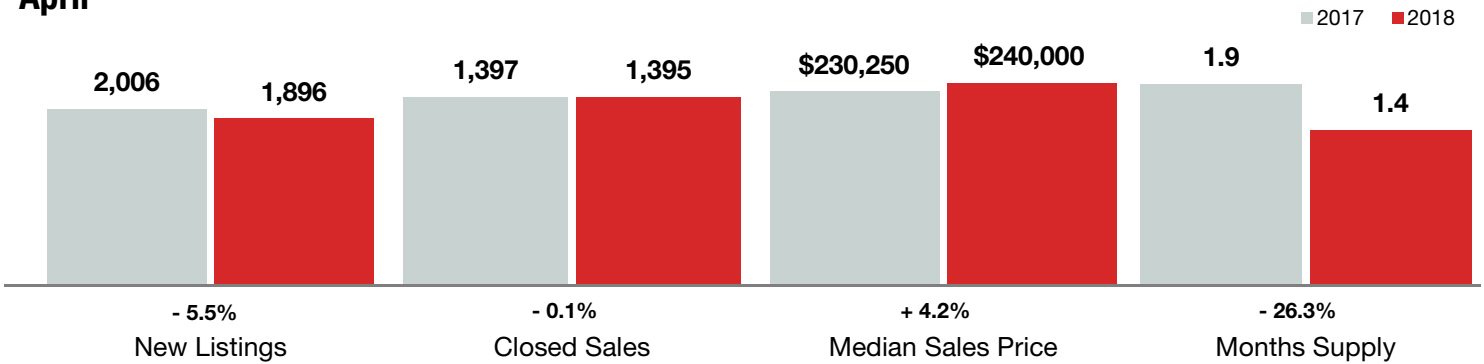
City of Charlotte

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	2,006	1,896	- 5.5%	7,023	6,776	- 3.5%
Pending Sales	1,680	1,760	+ 4.8%	5,849	5,893	+ 0.8%
Closed Sales	1,397	1,395	- 0.1%	4,816	4,675	- 2.9%
Median Sales Price*	\$230,250	\$240,000	+ 4.2%	\$219,995	\$234,000	+ 6.4%
Average Sales Price*	\$302,206	\$320,411	+ 6.0%	\$284,738	\$302,561	+ 6.3%
Percent of Original List Price Received*	98.8%	98.6%	- 0.2%	98.0%	98.1%	+ 0.1%
List to Close	80	76	- 5.0%	90	85	- 5.6%
Days on Market Until Sale	28	25	- 10.7%	35	33	- 5.7%
Cumulative Days on Market Until Sale	36	32	- 11.1%	43	41	- 4.7%
Inventory of Homes for Sale	2,490	1,988	- 20.2%	--	--	--
Months Supply of Inventory	1.9	1.4	- 26.3%	--	--	--

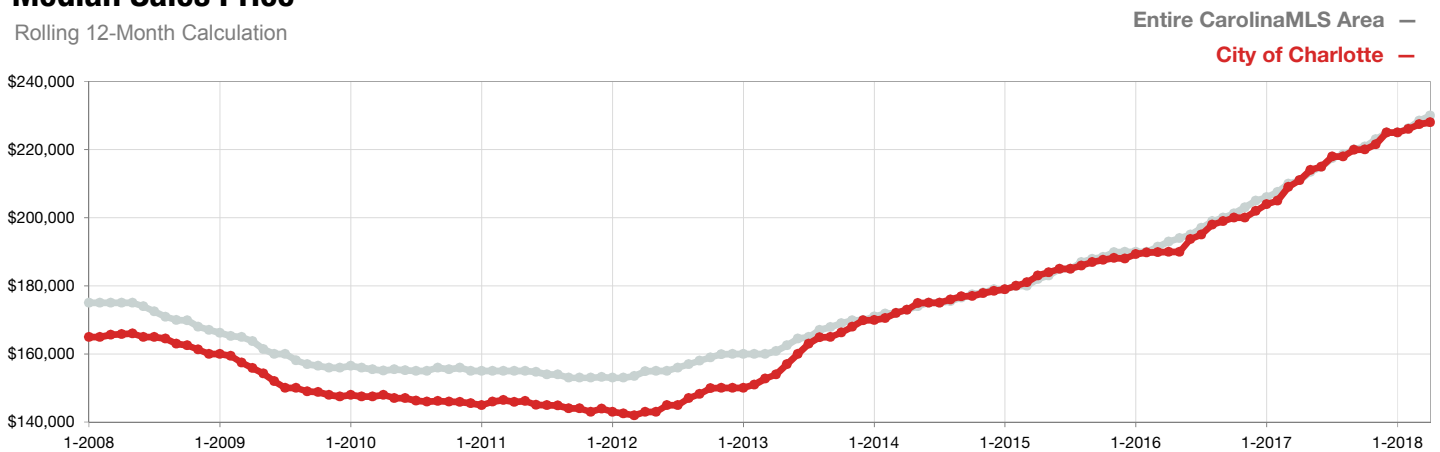
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



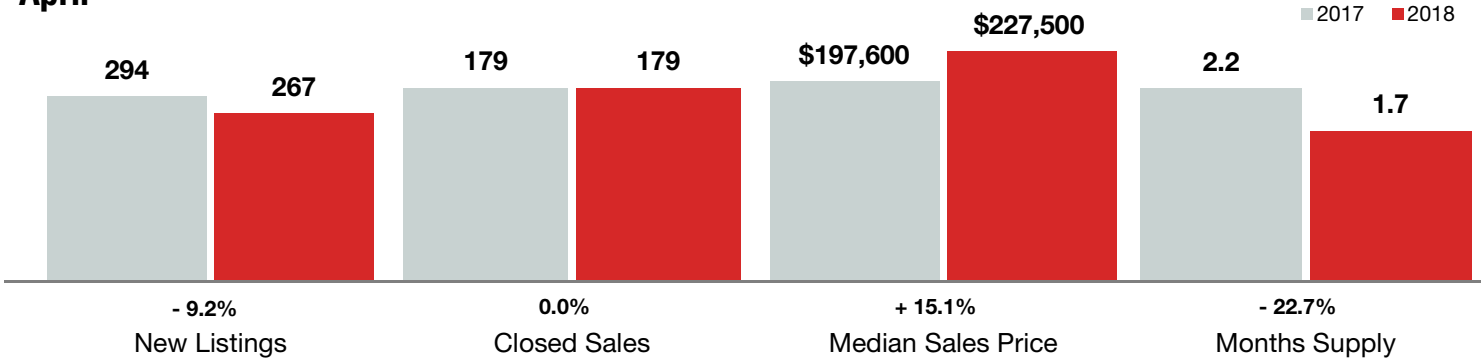
Concord

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	294	267	- 9.2%	963	920	- 4.5%
Pending Sales	218	240	+ 10.1%	760	756	- 0.5%
Closed Sales	179	179	0.0%	591	621	+ 5.1%
Median Sales Price*	\$197,600	\$227,500	+ 15.1%	\$192,300	\$215,850	+ 12.2%
Average Sales Price*	\$224,258	\$249,667	+ 11.3%	\$213,453	\$238,424	+ 11.7%
Percent of Original List Price Received*	97.4%	97.0%	- 0.4%	96.7%	97.3%	+ 0.6%
List to Close	77	92	+ 19.5%	90	98	+ 8.9%
Days on Market Until Sale	35	35	0.0%	41	35	- 14.6%
Cumulative Days on Market Until Sale	40	42	+ 5.0%	48	43	- 10.4%
Inventory of Homes for Sale	390	326	- 16.4%	--	--	--
Months Supply of Inventory	2.2	1.7	- 22.7%	--	--	--

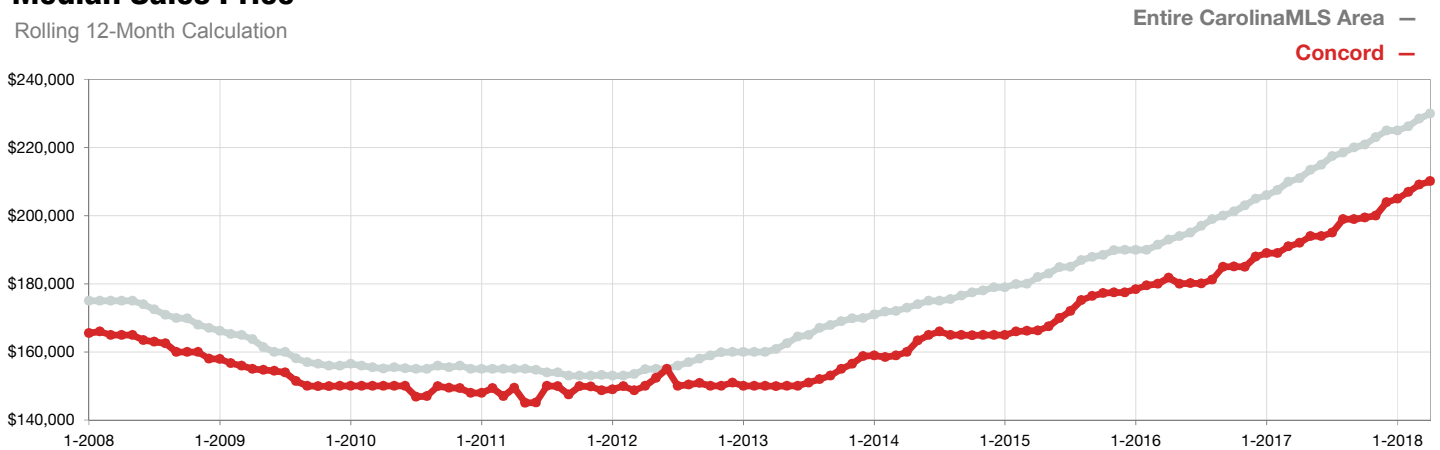
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



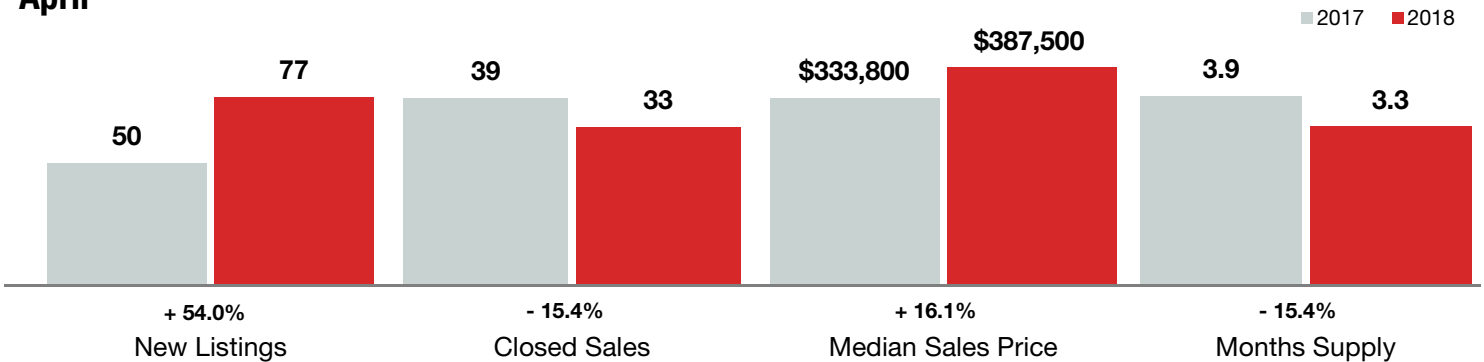
Davidson

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	50	77	+ 54.0%	200	227	+ 13.5%
Pending Sales	35	62	+ 77.1%	162	170	+ 4.9%
Closed Sales	39	33	- 15.4%	137	120	- 12.4%
Median Sales Price*	\$333,800	\$387,500	+ 16.1%	\$299,762	\$347,000	+ 15.8%
Average Sales Price*	\$391,328	\$461,070	+ 17.8%	\$373,454	\$418,452	+ 12.0%
Percent of Original List Price Received*	97.6%	96.8%	- 0.8%	96.9%	95.7%	- 1.2%
List to Close	124	113	- 8.9%	136	130	- 4.4%
Days on Market Until Sale	75	66	- 12.0%	81	76	- 6.2%
Cumulative Days on Market Until Sale	79	97	+ 22.8%	94	89	- 5.3%
Inventory of Homes for Sale	146	130	- 11.0%	--	--	--
Months Supply of Inventory	3.9	3.3	- 15.4%	--	--	--

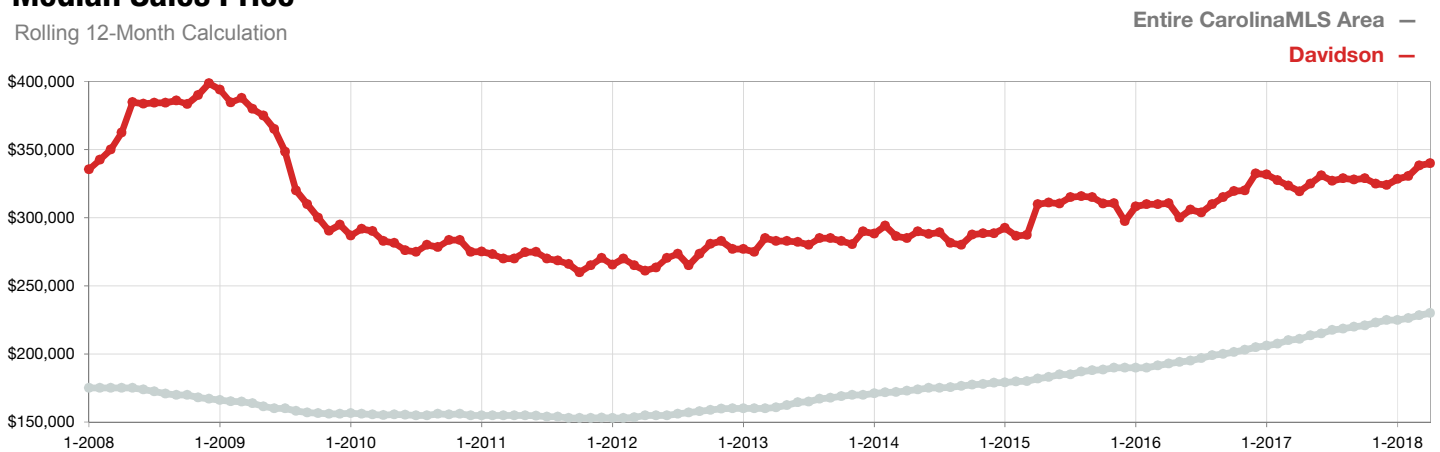
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



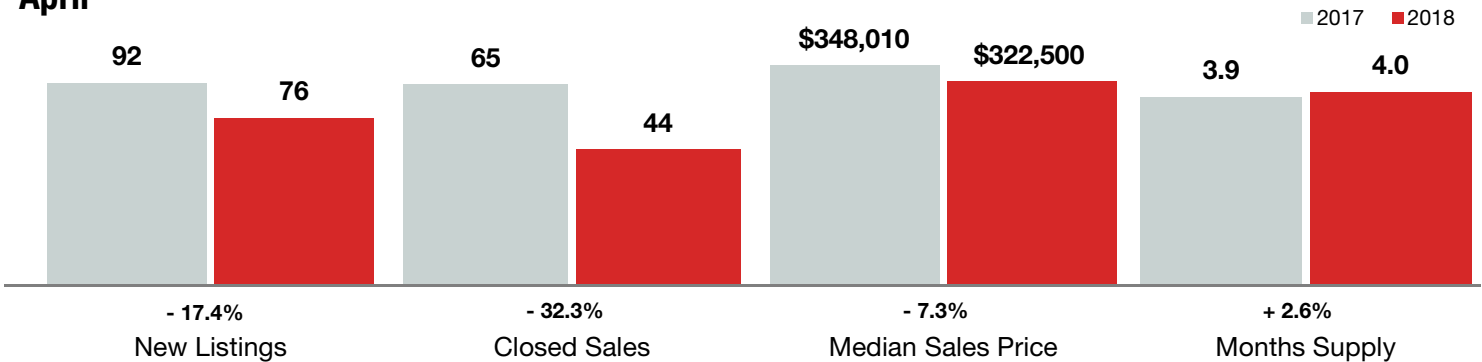
Denver

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	92	76	- 17.4%	361	309	- 14.4%
Pending Sales	64	61	- 4.7%	287	220	- 23.3%
Closed Sales	65	44	- 32.3%	229	187	- 18.3%
Median Sales Price*	\$348,010	\$322,500	- 7.3%	\$355,000	\$309,630	- 12.8%
Average Sales Price*	\$365,700	\$360,811	- 1.3%	\$365,858	\$345,672	- 5.5%
Percent of Original List Price Received*	97.4%	97.2%	- 0.2%	96.9%	97.1%	+ 0.2%
List to Close	133	123	- 7.5%	111	136	+ 22.5%
Days on Market Until Sale	80	76	- 5.0%	63	78	+ 23.8%
Cumulative Days on Market Until Sale	97	82	- 15.5%	77	93	+ 20.8%
Inventory of Homes for Sale	240	236	- 1.7%	--	--	--
Months Supply of Inventory	3.9	4.0	+ 2.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



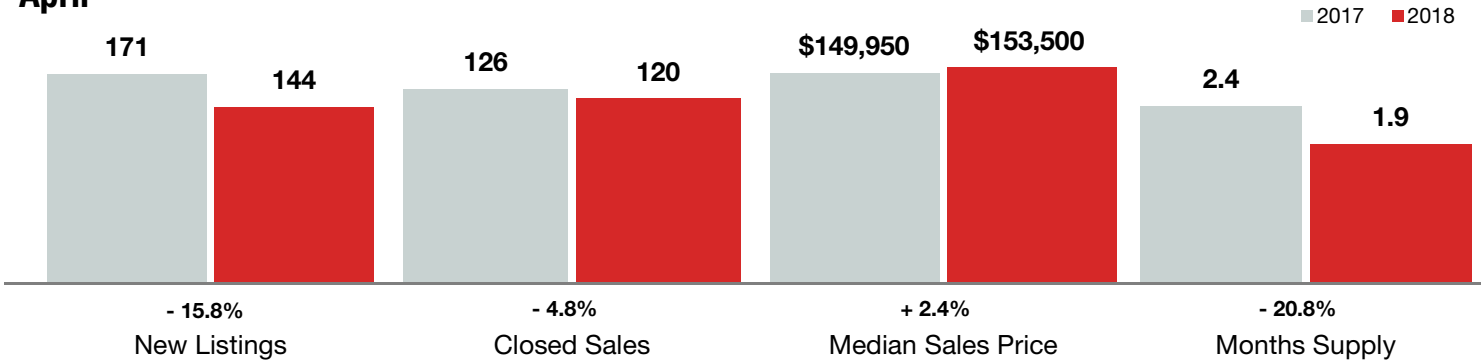
Gastonia

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	171	144	- 15.8%	598	589	- 1.5%
Pending Sales	153	131	- 14.4%	535	516	- 3.6%
Closed Sales	126	120	- 4.8%	463	412	- 11.0%
Median Sales Price*	\$149,950	\$153,500	+ 2.4%	\$150,250	\$151,000	+ 0.5%
Average Sales Price*	\$162,109	\$167,419	+ 3.3%	\$162,002	\$160,656	- 0.8%
Percent of Original List Price Received*	96.4%	97.3%	+ 0.9%	96.5%	95.7%	- 0.8%
List to Close	107	99	- 7.5%	116	91	- 21.6%
Days on Market Until Sale	55	50	- 9.1%	59	45	- 23.7%
Cumulative Days on Market Until Sale	56	57	+ 1.8%	66	56	- 15.2%
Inventory of Homes for Sale	304	225	- 26.0%	--	--	--
Months Supply of Inventory	2.4	1.9	- 20.8%	--	--	--

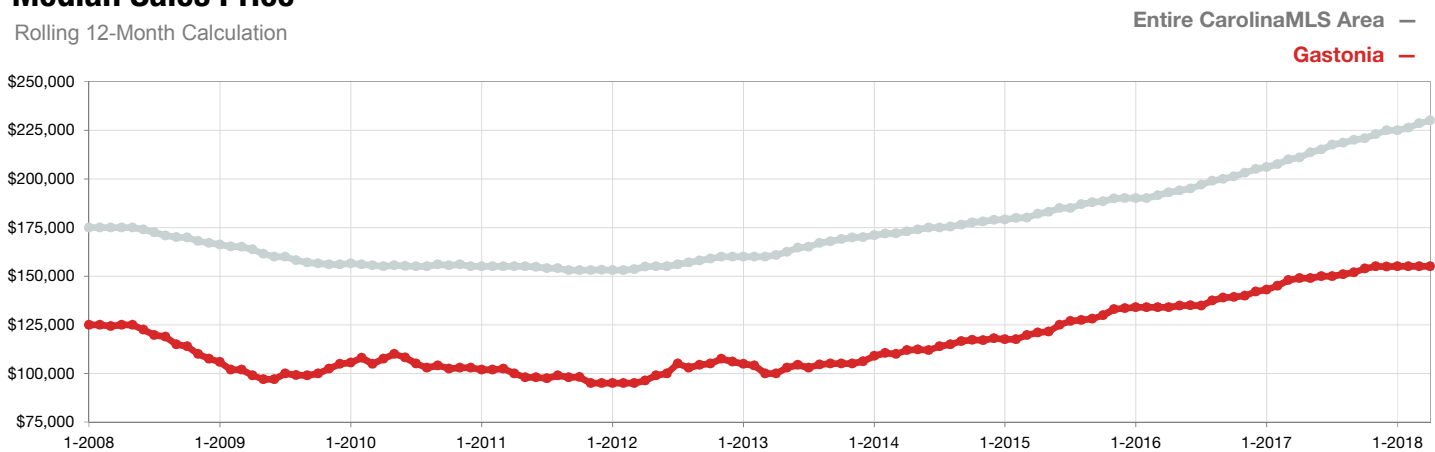
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



Charlotte Regional Realtor® Association

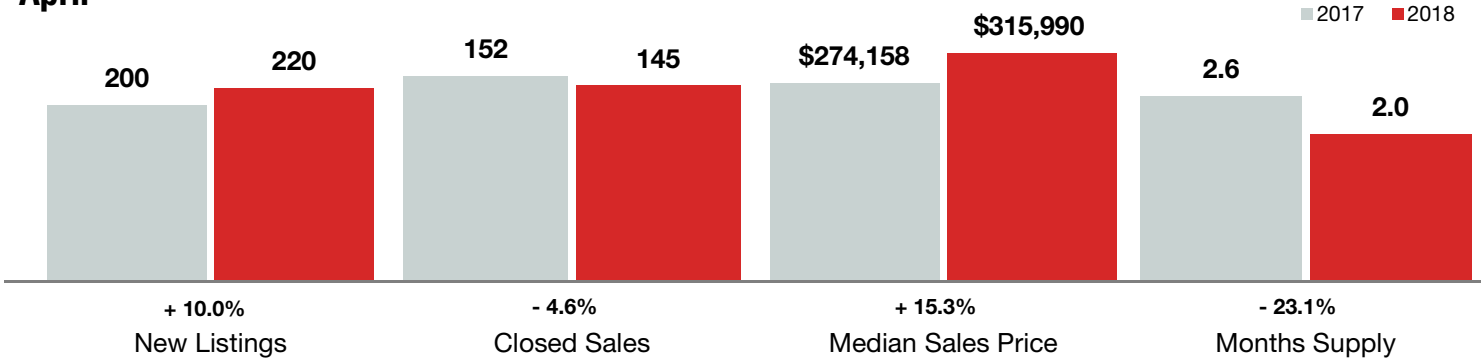
Huntersville

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	200	220	+ 10.0%	762	716	- 6.0%
Pending Sales	149	173	+ 16.1%	582	600	+ 3.1%
Closed Sales	152	145	- 4.6%	486	456	- 6.2%
Median Sales Price*	\$274,158	\$315,990	+ 15.3%	\$280,500	\$315,250	+ 12.4%
Average Sales Price*	\$309,854	\$347,952	+ 12.3%	\$313,685	\$343,522	+ 9.5%
Percent of Original List Price Received*	98.5%	98.0%	- 0.5%	98.1%	97.3%	- 0.8%
List to Close	95	89	- 6.3%	103	105	+ 1.9%
Days on Market Until Sale	37	40	+ 8.1%	44	50	+ 13.6%
Cumulative Days on Market Until Sale	43	49	+ 14.0%	51	58	+ 13.7%
Inventory of Homes for Sale	349	287	- 17.8%	--	--	--
Months Supply of Inventory	2.6	2.0	- 23.1%	--	--	--

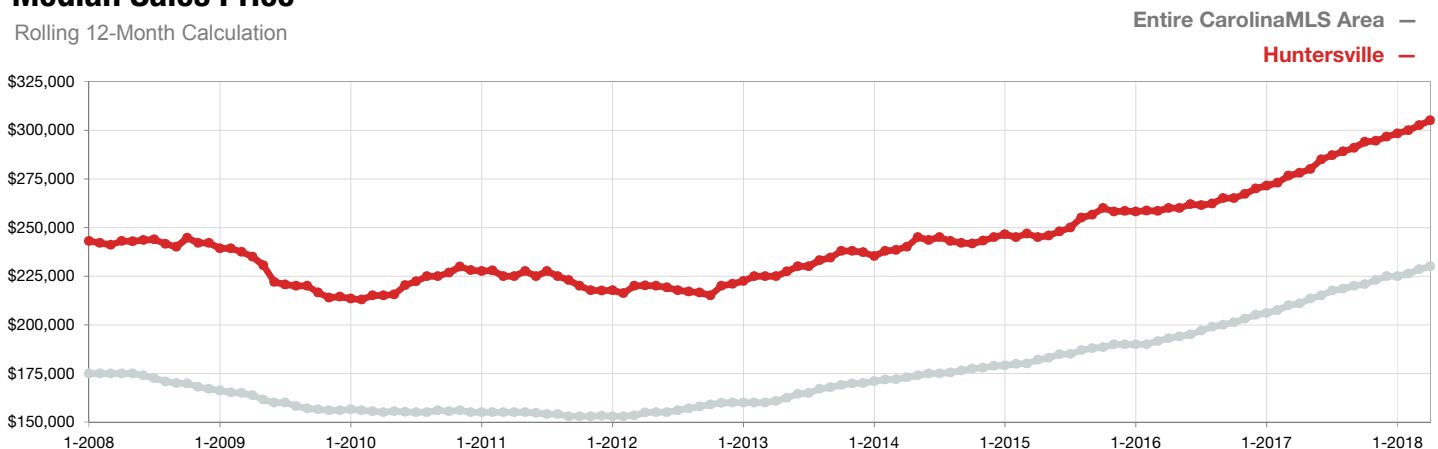
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



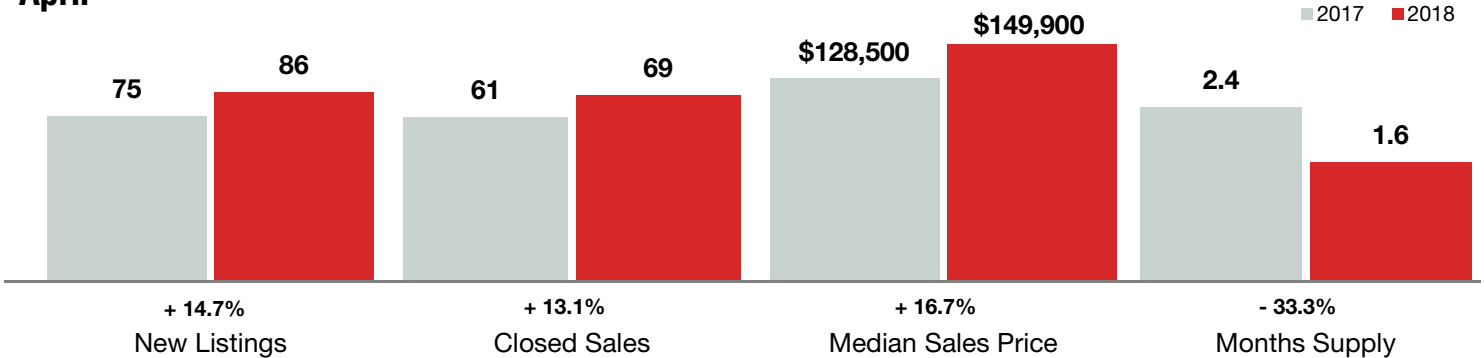
Kannapolis

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	75	86	+ 14.7%	307	304	- 1.0%
Pending Sales	78	71	- 9.0%	260	288	+ 10.8%
Closed Sales	61	69	+ 13.1%	219	232	+ 5.9%
Median Sales Price*	\$128,500	\$149,900	+ 16.7%	\$128,000	\$145,000	+ 13.3%
Average Sales Price*	\$144,856	\$163,391	+ 12.8%	\$141,048	\$154,176	+ 9.3%
Percent of Original List Price Received*	95.3%	96.1%	+ 0.8%	95.2%	95.3%	+ 0.1%
List to Close	75	82	+ 9.3%	99	88	- 11.1%
Days on Market Until Sale	44	34	- 22.7%	56	42	- 25.0%
Cumulative Days on Market Until Sale	47	35	- 25.5%	60	50	- 16.7%
Inventory of Homes for Sale	146	107	- 26.7%	--	--	--
Months Supply of Inventory	2.4	1.6	- 33.3%	--	--	--

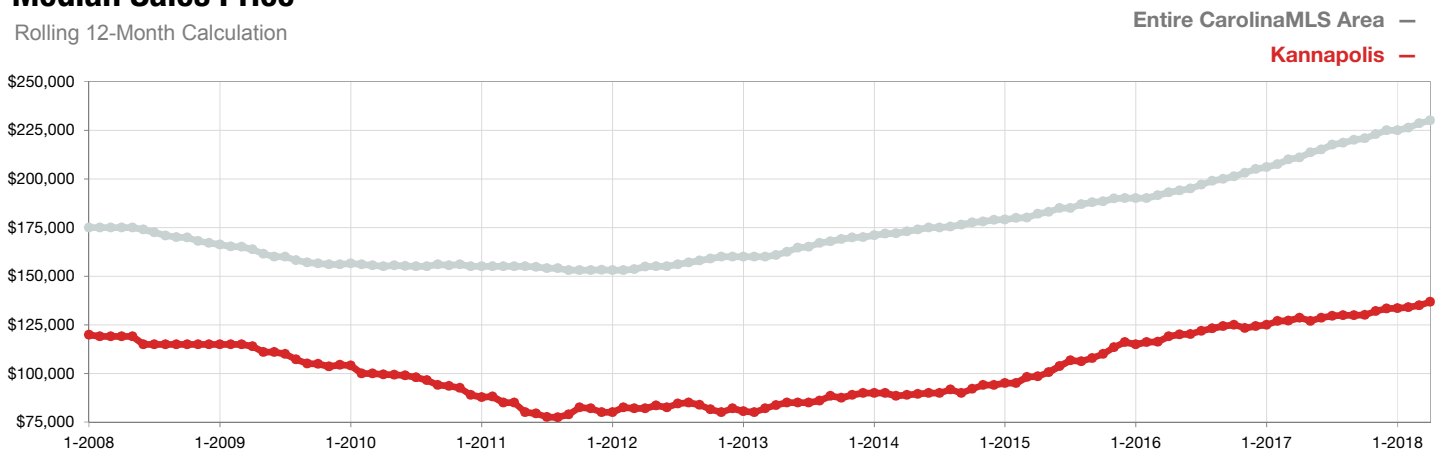
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



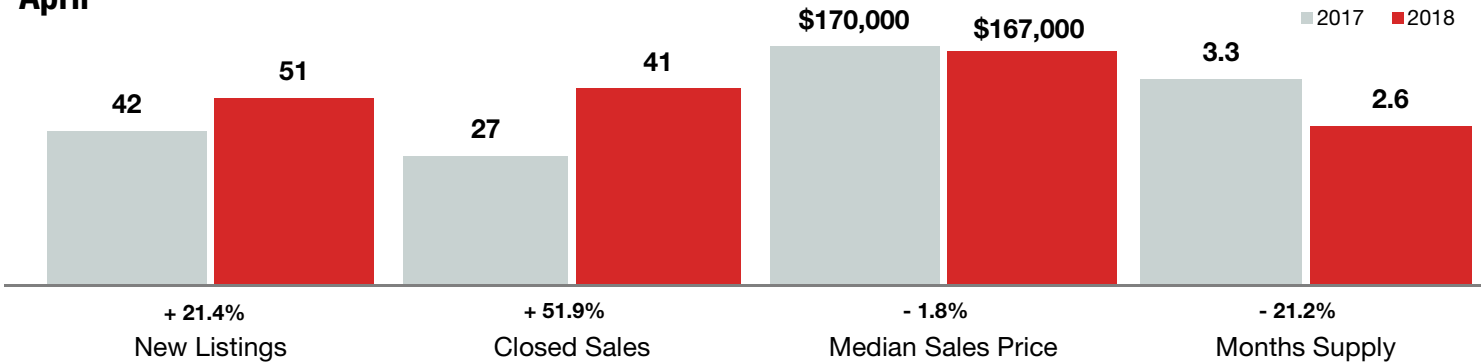
Lincolnton

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	42	51	+ 21.4%	177	169	- 4.5%
Pending Sales	43	47	+ 9.3%	143	152	+ 6.3%
Closed Sales	27	41	+ 51.9%	109	122	+ 11.9%
Median Sales Price*	\$170,000	\$167,000	- 1.8%	\$144,500	\$161,250	+ 11.6%
Average Sales Price*	\$177,579	\$192,046	+ 8.1%	\$158,378	\$175,874	+ 11.0%
Percent of Original List Price Received*	95.0%	94.7%	- 0.3%	94.5%	94.2%	- 0.3%
List to Close	85	93	+ 9.4%	114	109	- 4.4%
Days on Market Until Sale	34	58	+ 70.6%	60	58	- 3.3%
Cumulative Days on Market Until Sale	48	67	+ 39.6%	77	64	- 16.9%
Inventory of Homes for Sale	113	94	- 16.8%	--	--	--
Months Supply of Inventory	3.3	2.6	- 21.2%	--	--	--

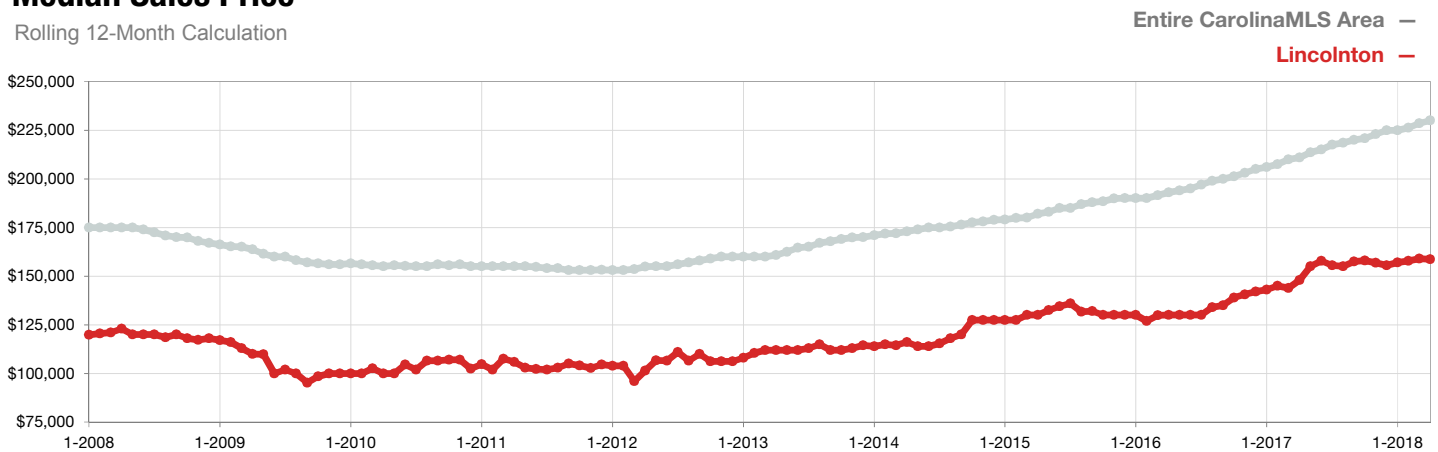
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



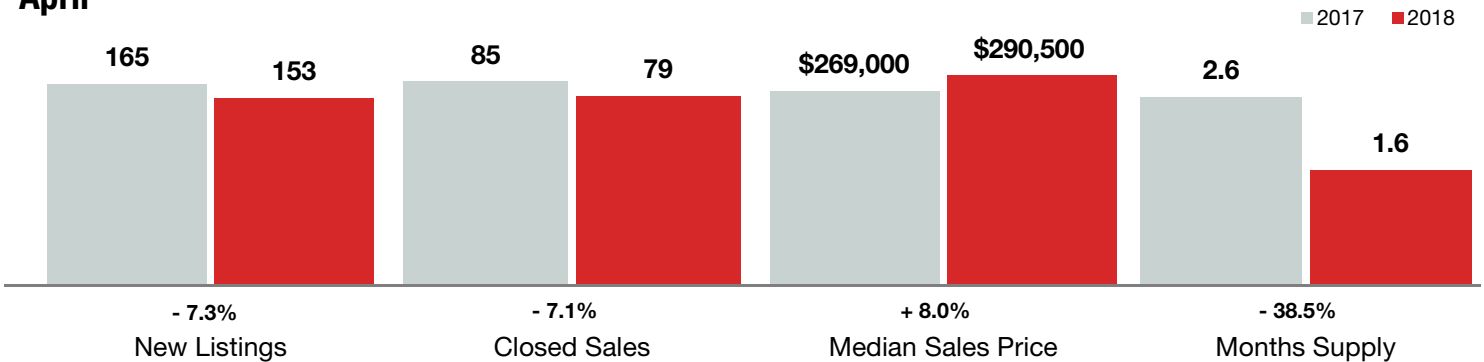
Matthews

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	165	153	- 7.3%	535	482	- 9.9%
Pending Sales	121	144	+ 19.0%	390	404	+ 3.6%
Closed Sales	85	79	- 7.1%	300	274	- 8.7%
Median Sales Price*	\$269,000	\$290,500	+ 8.0%	\$272,333	\$282,250	+ 3.6%
Average Sales Price*	\$307,167	\$312,879	+ 1.9%	\$306,099	\$320,206	+ 4.6%
Percent of Original List Price Received*	98.6%	98.8%	+ 0.2%	97.8%	97.9%	+ 0.1%
List to Close	81	77	- 4.9%	91	82	- 9.9%
Days on Market Until Sale	35	30	- 14.3%	44	37	- 15.9%
Cumulative Days on Market Until Sale	41	41	0.0%	57	54	- 5.3%
Inventory of Homes for Sale	252	166	- 34.1%	--	--	--
Months Supply of Inventory	2.6	1.6	- 38.5%	--	--	--

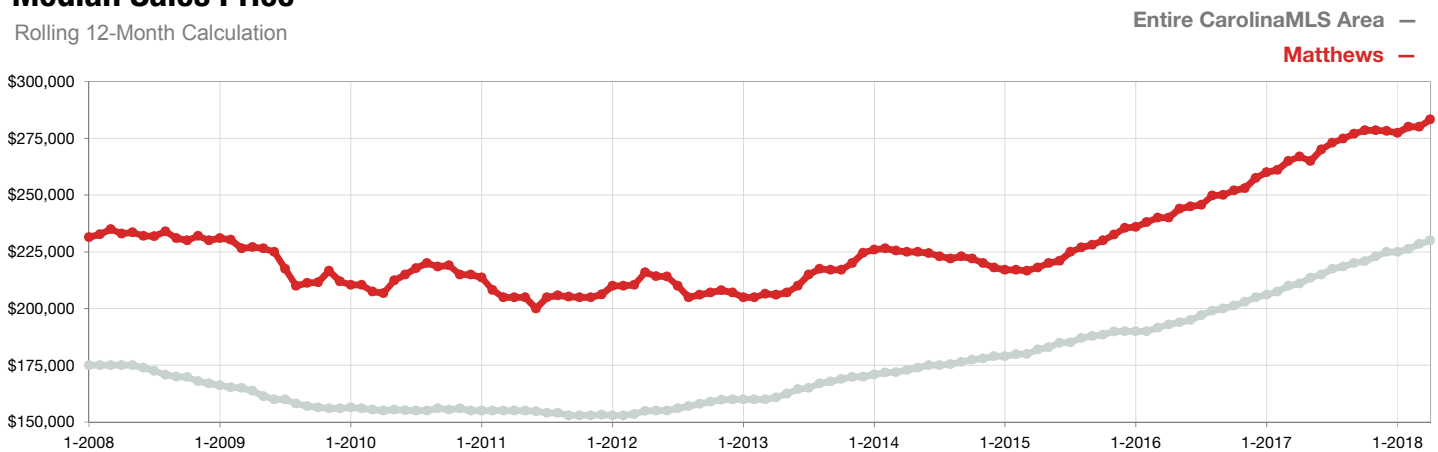
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



Charlotte Regional Realtor® Association

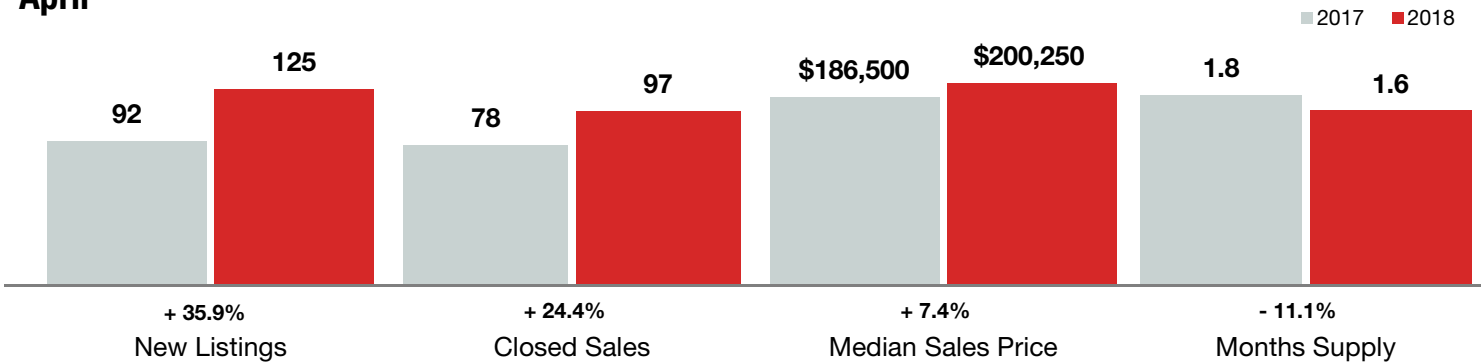
Monroe

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	92	125	+ 35.9%	361	393	+ 8.9%
Pending Sales	87	97	+ 11.5%	361	366	+ 1.4%
Closed Sales	78	97	+ 24.4%	314	304	- 3.2%
Median Sales Price*	\$186,500	\$200,250	+ 7.4%	\$184,450	\$199,000	+ 7.9%
Average Sales Price*	\$223,373	\$232,994	+ 4.3%	\$200,349	\$216,854	+ 8.2%
Percent of Original List Price Received*	97.0%	96.1%	- 0.9%	96.2%	96.4%	+ 0.2%
List to Close	99	93	- 6.1%	108	90	- 16.7%
Days on Market Until Sale	54	43	- 20.4%	57	43	- 24.6%
Cumulative Days on Market Until Sale	64	52	- 18.8%	67	54	- 19.4%
Inventory of Homes for Sale	159	136	- 14.5%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--

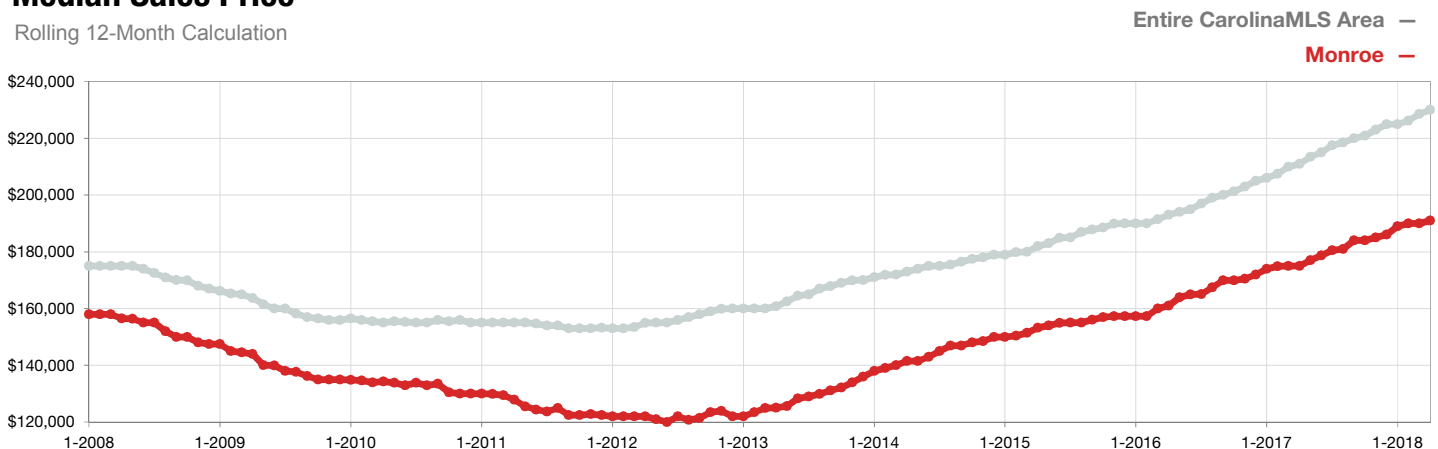
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



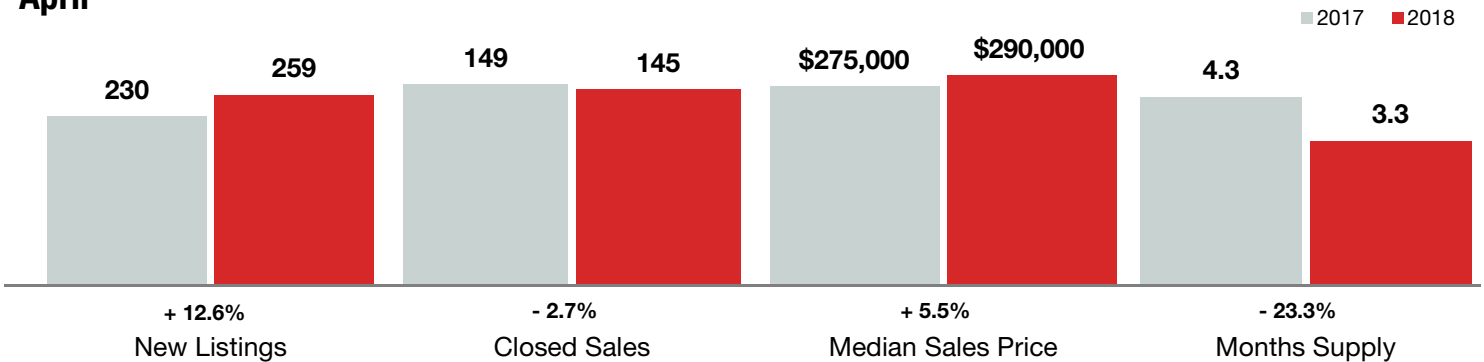
Mooresville

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	230	259	+ 12.6%	928	873	- 5.9%
Pending Sales	174	199	+ 14.4%	639	659	+ 3.1%
Closed Sales	149	145	- 2.7%	526	510	- 3.0%
Median Sales Price*	\$275,000	\$290,000	+ 5.5%	\$284,990	\$291,220	+ 2.2%
Average Sales Price*	\$354,211	\$402,699	+ 13.7%	\$363,784	\$379,722	+ 4.4%
Percent of Original List Price Received*	96.3%	96.2%	- 0.1%	95.5%	95.9%	+ 0.4%
List to Close	123	120	- 2.4%	128	130	+ 1.6%
Days on Market Until Sale	67	66	- 1.5%	74	78	+ 5.4%
Cumulative Days on Market Until Sale	76	74	- 2.6%	89	89	0.0%
Inventory of Homes for Sale	684	566	- 17.3%	--	--	--
Months Supply of Inventory	4.3	3.3	- 23.3%	--	--	--

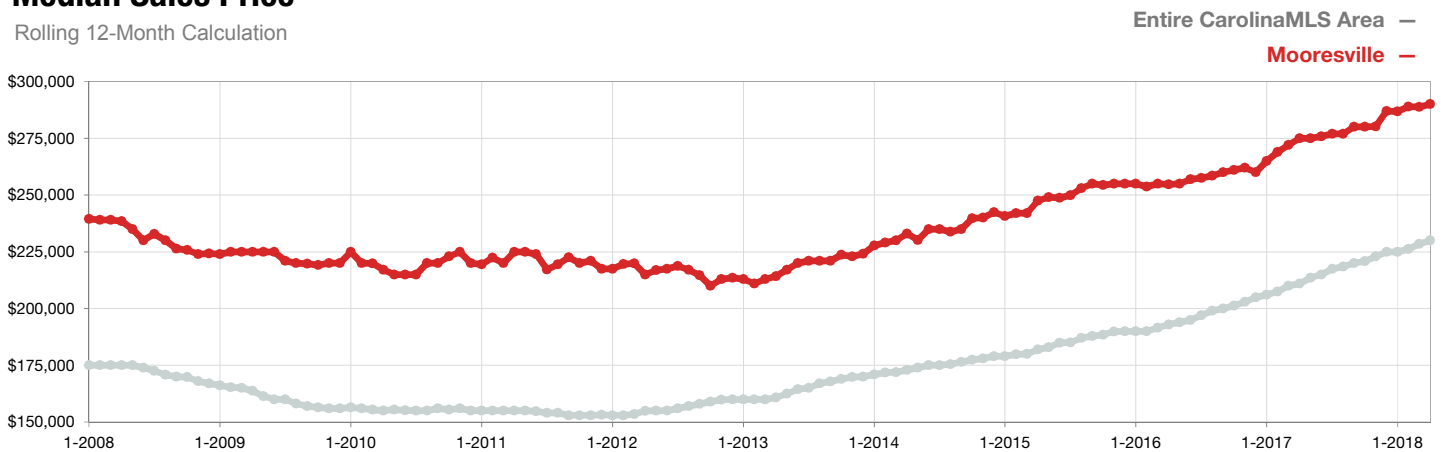
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



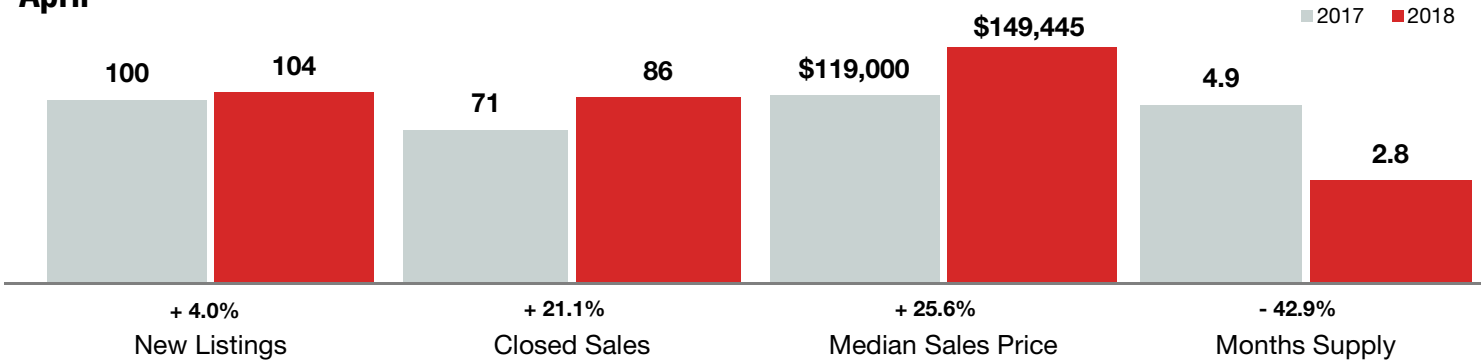
Salisbury

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	100	104	+ 4.0%	350	373	+ 6.6%
Pending Sales	59	92	+ 55.9%	252	351	+ 39.3%
Closed Sales	71	86	+ 21.1%	248	276	+ 11.3%
Median Sales Price*	\$119,000	\$149,445	+ 25.6%	\$133,500	\$141,800	+ 6.2%
Average Sales Price*	\$133,914	\$154,881	+ 15.7%	\$139,017	\$157,329	+ 13.2%
Percent of Original List Price Received*	91.6%	95.7%	+ 4.5%	91.8%	94.8%	+ 3.3%
List to Close	140	97	- 30.7%	142	115	- 19.0%
Days on Market Until Sale	90	51	- 43.3%	95	69	- 27.4%
Cumulative Days on Market Until Sale	107	55	- 48.6%	109	78	- 28.4%
Inventory of Homes for Sale	316	211	- 33.2%	--	--	--
Months Supply of Inventory	4.9	2.8	- 42.9%	--	--	--

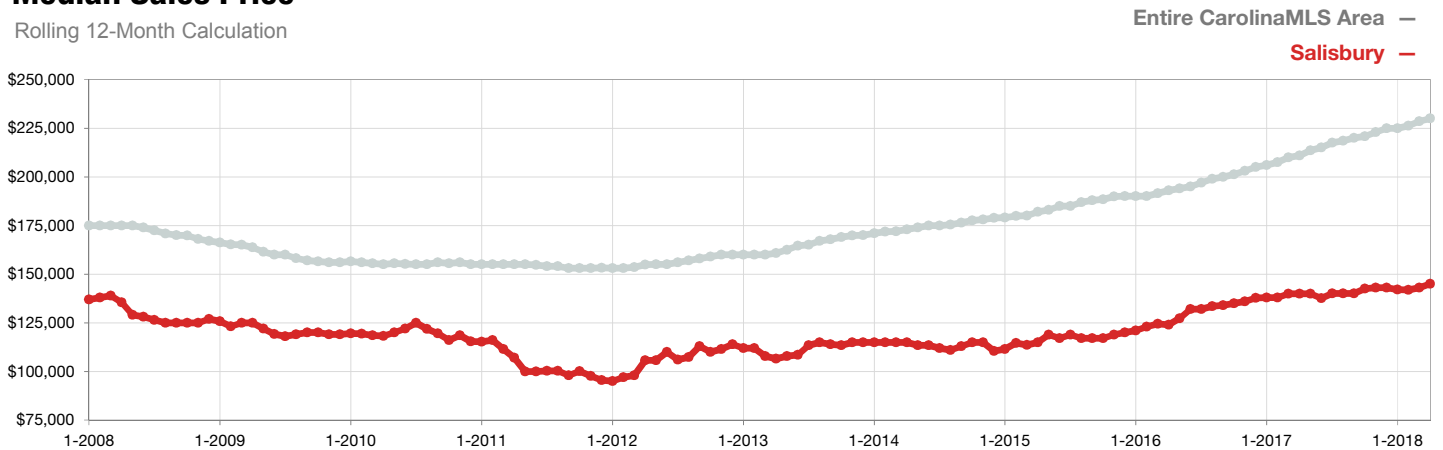
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



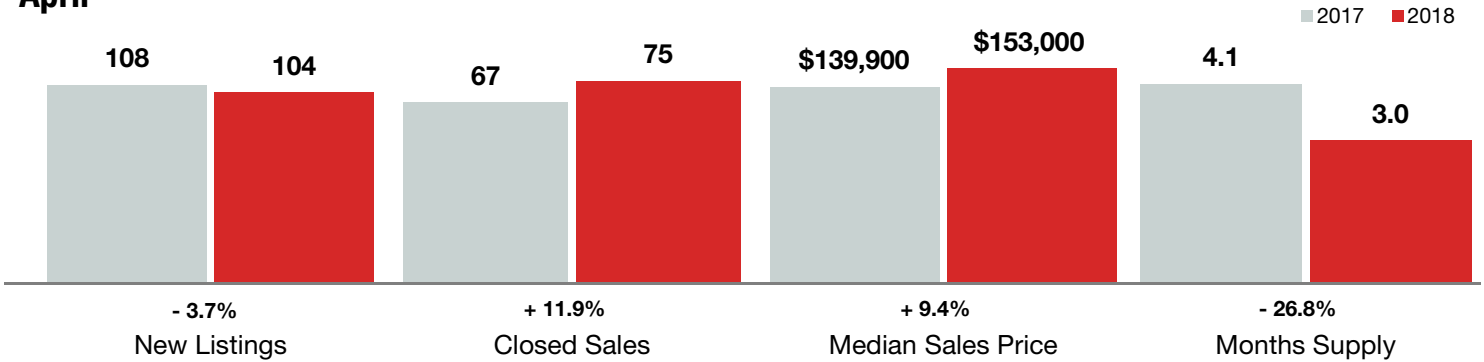
Statesville

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	108	104	- 3.7%	386	393	+ 1.8%
Pending Sales	72	105	+ 45.8%	276	337	+ 22.1%
Closed Sales	67	75	+ 11.9%	253	253	0.0%
Median Sales Price*	\$139,900	\$153,000	+ 9.4%	\$145,000	\$155,000	+ 6.9%
Average Sales Price*	\$152,243	\$162,276	+ 6.6%	\$163,962	\$171,023	+ 4.3%
Percent of Original List Price Received*	94.6%	96.1%	+ 1.6%	93.7%	95.1%	+ 1.5%
List to Close	98	136	+ 38.8%	120	124	+ 3.3%
Days on Market Until Sale	52	84	+ 61.5%	75	75	0.0%
Cumulative Days on Market Until Sale	57	96	+ 68.4%	87	91	+ 4.6%
Inventory of Homes for Sale	299	225	- 24.7%	--	--	--
Months Supply of Inventory	4.1	3.0	- 26.8%	--	--	--

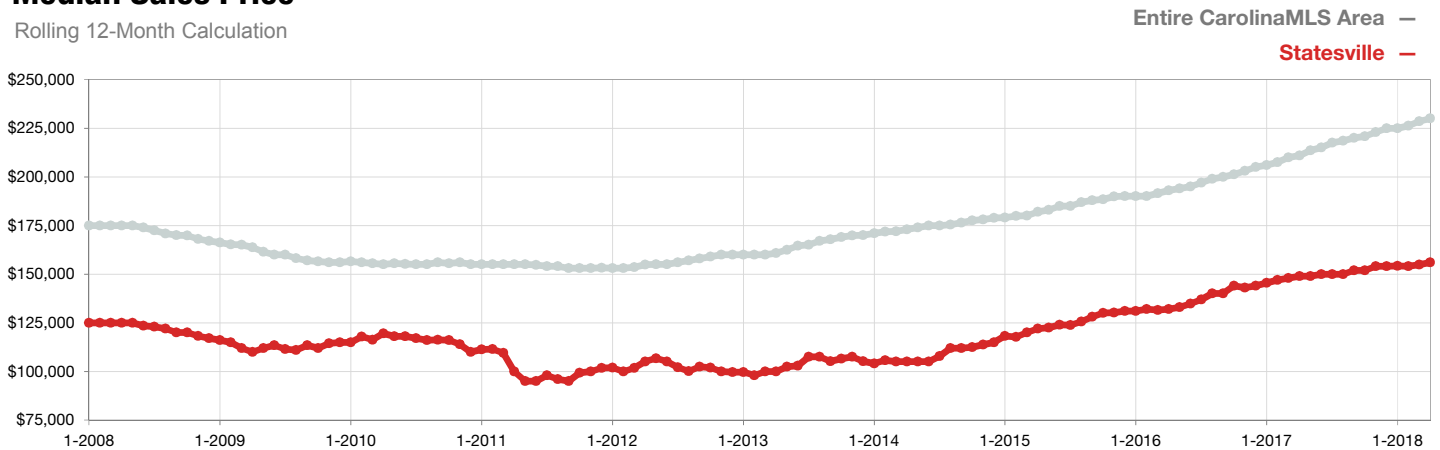
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



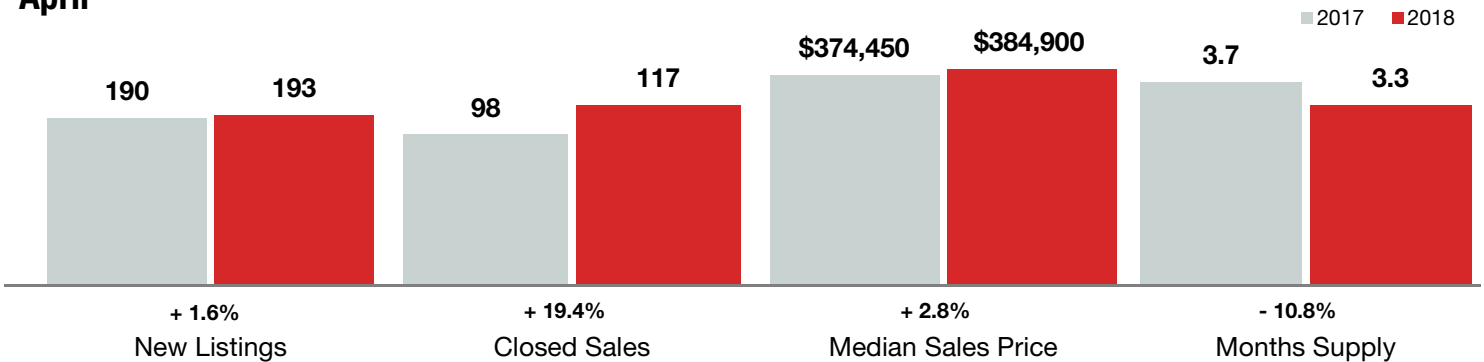
Waxhaw

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	190	193	+ 1.6%	614	632	+ 2.9%
Pending Sales	152	141	- 7.2%	435	482	+ 10.8%
Closed Sales	98	117	+ 19.4%	310	349	+ 12.6%
Median Sales Price*	\$374,450	\$384,900	+ 2.8%	\$380,250	\$400,000	+ 5.2%
Average Sales Price*	\$423,196	\$426,075	+ 0.7%	\$431,357	\$448,329	+ 3.9%
Percent of Original List Price Received*	96.0%	97.2%	+ 1.3%	96.3%	96.7%	+ 0.4%
List to Close	131	108	- 17.6%	134	122	- 9.0%
Days on Market Until Sale	80	60	- 25.0%	76	66	- 13.2%
Cumulative Days on Market Until Sale	95	72	- 24.2%	96	84	- 12.5%
Inventory of Homes for Sale	379	364	- 4.0%	--	--	--
Months Supply of Inventory	3.7	3.3	- 10.8%	--	--	--

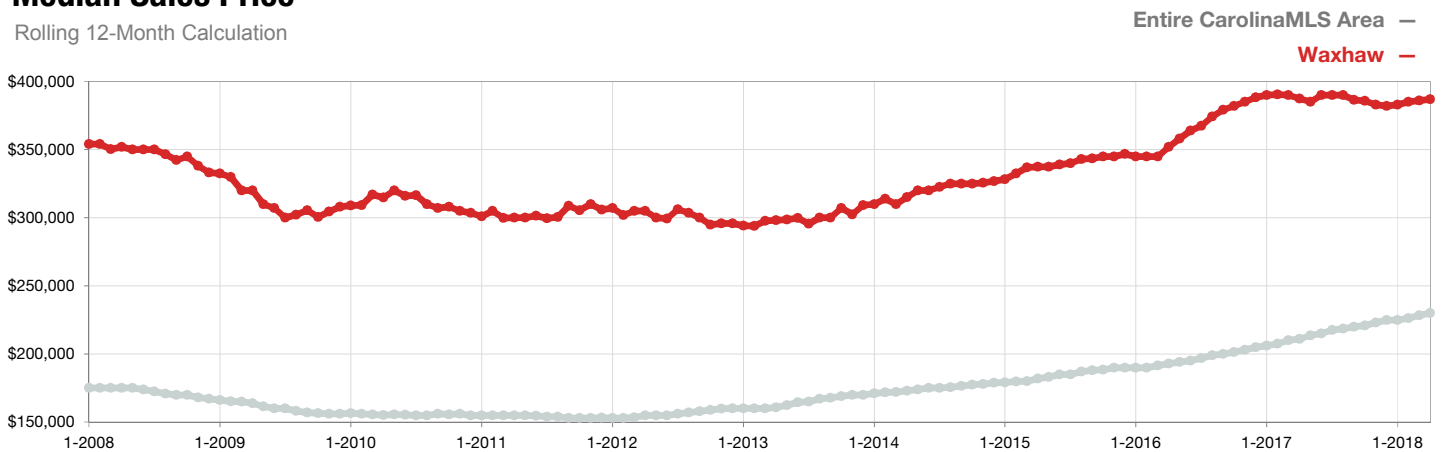
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



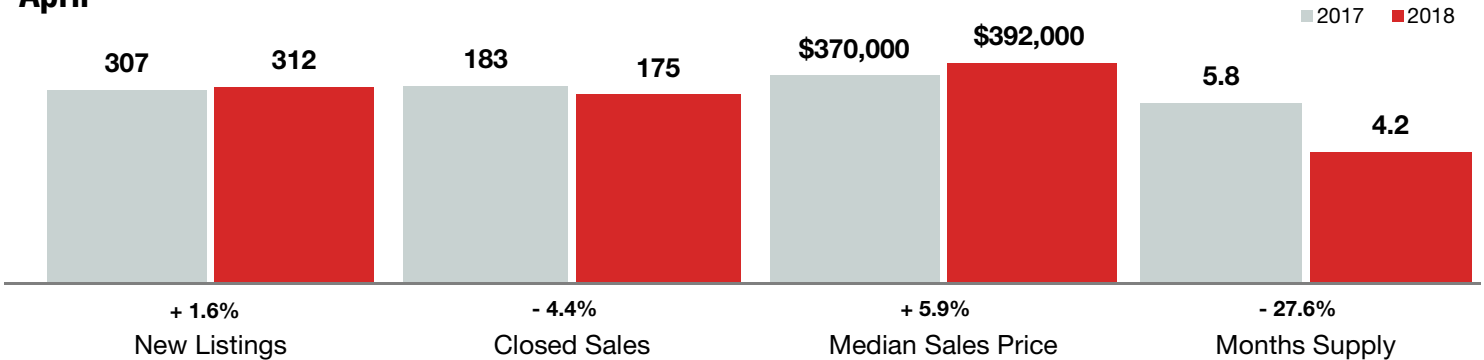
Lake Norman

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	307	312	+ 1.6%	1,231	1,154	- 6.3%
Pending Sales	193	264	+ 36.8%	773	809	+ 4.7%
Closed Sales	183	175	- 4.4%	616	595	- 3.4%
Median Sales Price*	\$370,000	\$392,000	+ 5.9%	\$375,000	\$365,000	- 2.7%
Average Sales Price*	\$443,634	\$576,460	+ 29.9%	\$462,973	\$498,274	+ 7.6%
Percent of Original List Price Received*	95.2%	96.3%	+ 1.2%	95.2%	95.8%	+ 0.6%
List to Close	131	128	- 2.3%	137	140	+ 2.2%
Days on Market Until Sale	80	76	- 5.0%	83	83	0.0%
Cumulative Days on Market Until Sale	93	86	- 7.5%	101	99	- 2.0%
Inventory of Homes for Sale	1,049	848	- 19.2%	--	--	--
Months Supply of Inventory	5.8	4.2	- 27.6%	--	--	--

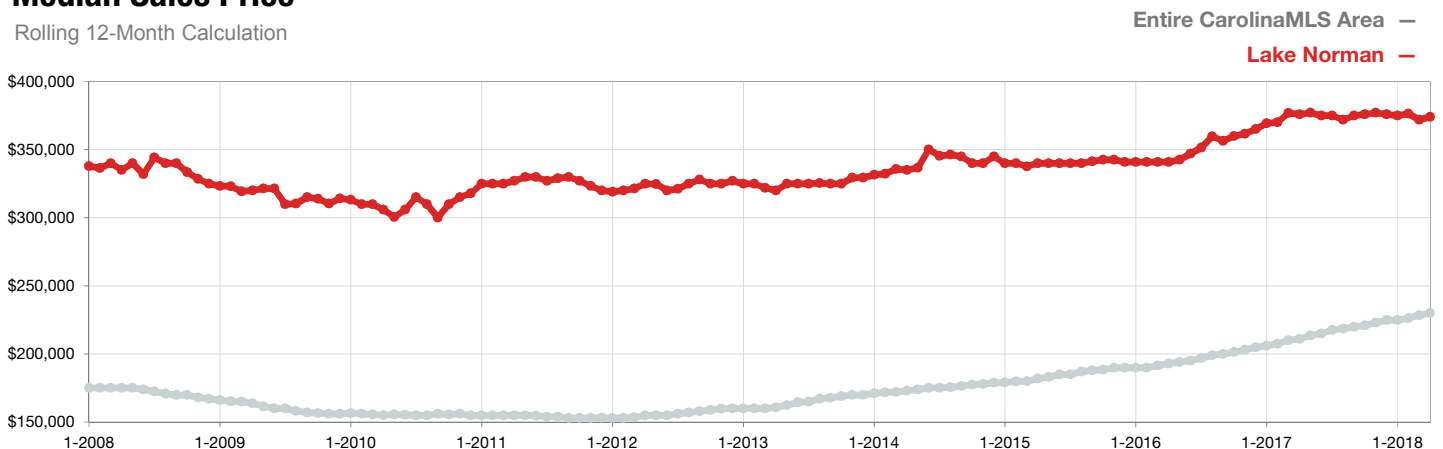
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



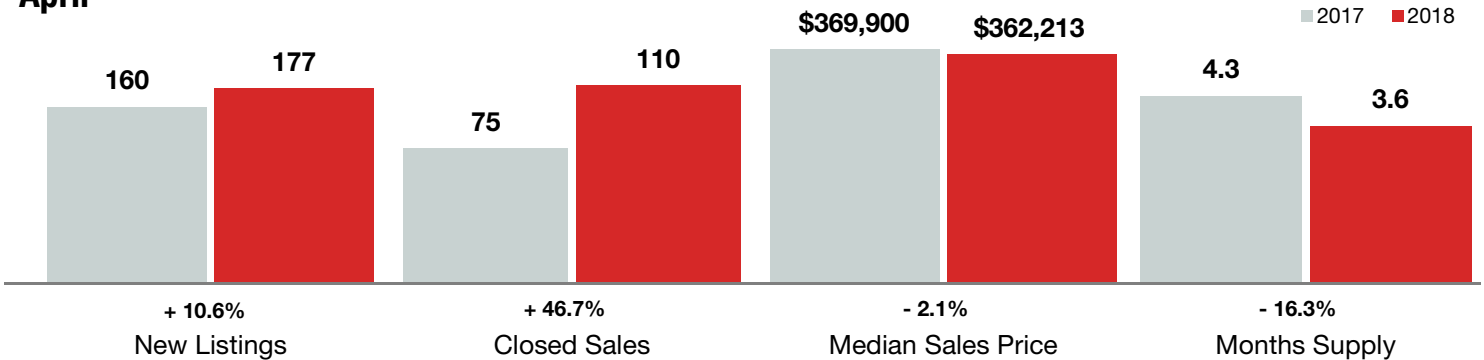
Lake Wylie

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	160	177	+ 10.6%	570	592	+ 3.9%
Pending Sales	99	128	+ 29.3%	383	434	+ 13.3%
Closed Sales	75	110	+ 46.7%	262	350	+ 33.6%
Median Sales Price*	\$369,900	\$362,213	- 2.1%	\$326,180	\$350,000	+ 7.3%
Average Sales Price*	\$454,486	\$392,208	- 13.7%	\$366,195	\$398,426	+ 8.8%
Percent of Original List Price Received*	97.0%	97.1%	+ 0.1%	97.0%	96.9%	- 0.1%
List to Close	126	126	0.0%	125	136	+ 8.8%
Days on Market Until Sale	68	66	- 2.9%	66	78	+ 18.2%
Cumulative Days on Market Until Sale	107	97	- 9.3%	85	92	+ 8.2%
Inventory of Homes for Sale	394	361	- 8.4%	--	--	--
Months Supply of Inventory	4.3	3.6	- 16.3%	--	--	--

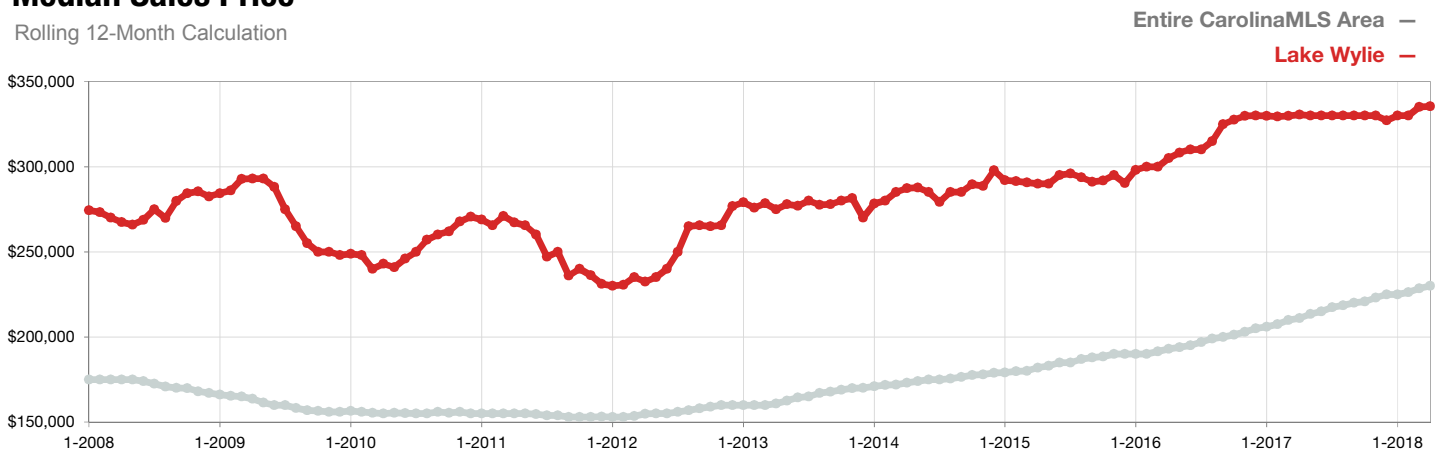
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



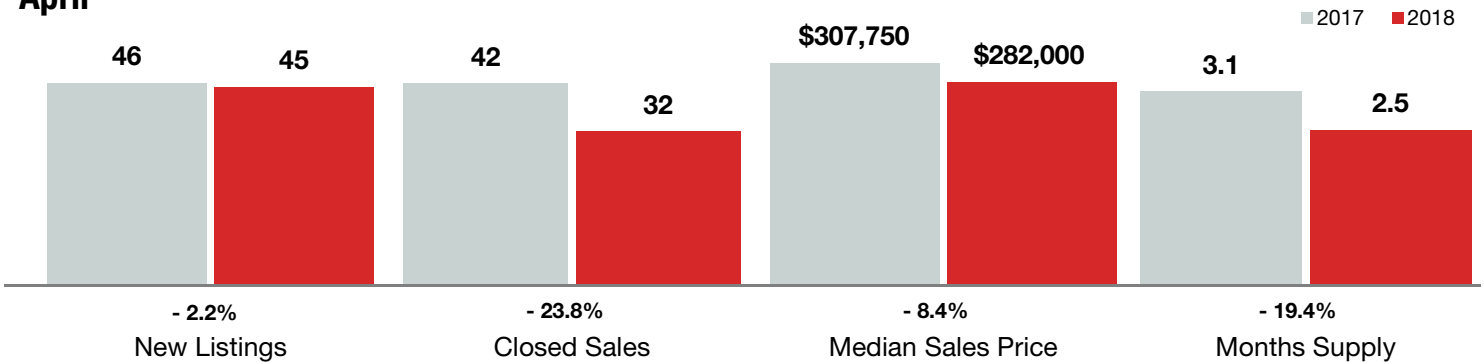
Uptown Charlotte

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	46	45	- 2.2%	203	178	- 12.3%
Pending Sales	30	35	+ 16.7%	155	136	- 12.3%
Closed Sales	42	32	- 23.8%	143	107	- 25.2%
Median Sales Price*	\$307,750	\$282,000	- 8.4%	\$317,000	\$270,000	- 14.8%
Average Sales Price*	\$312,503	\$332,566	+ 6.4%	\$341,043	\$325,712	- 4.5%
Percent of Original List Price Received*	97.1%	96.5%	- 0.6%	96.8%	96.3%	- 0.5%
List to Close	82	73	- 11.0%	109	102	- 6.4%
Days on Market Until Sale	40	32	- 20.0%	56	55	- 1.8%
Cumulative Days on Market Until Sale	42	36	- 14.3%	65	71	+ 9.2%
Inventory of Homes for Sale	97	83	- 14.4%	--	--	--
Months Supply of Inventory	3.1	2.5	- 19.4%	--	--	--

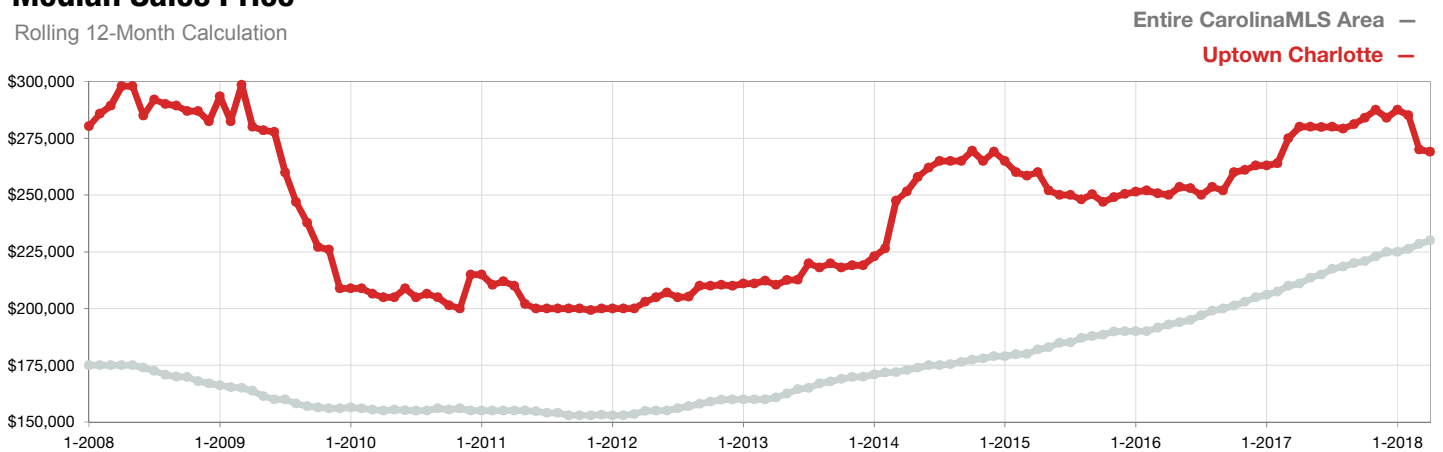
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



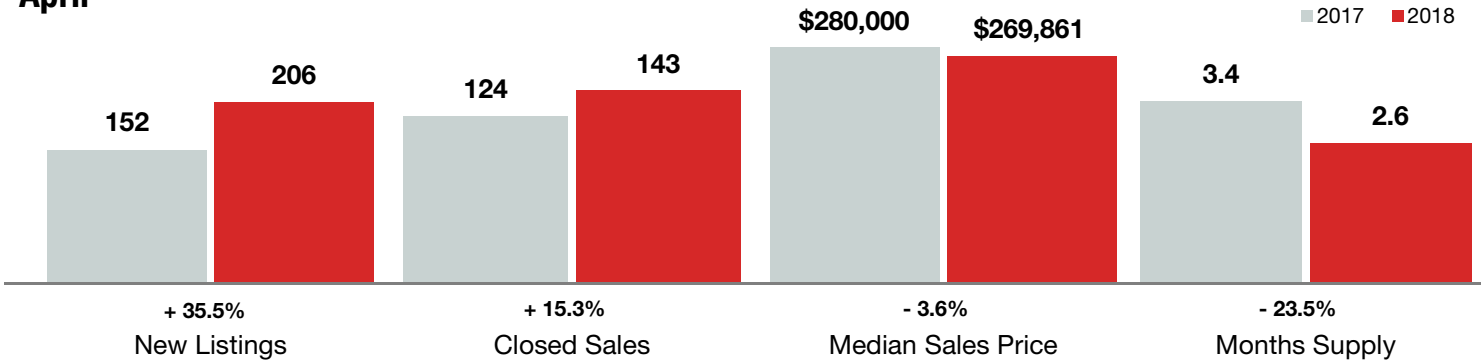
Lancaster County

South Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	152	206	+ 35.5%	672	785	+ 16.8%
Pending Sales	145	231	+ 59.3%	510	725	+ 42.2%
Closed Sales	124	143	+ 15.3%	416	546	+ 31.3%
Median Sales Price*	\$280,000	\$269,861	- 3.6%	\$260,500	\$270,000	+ 3.6%
Average Sales Price*	\$281,824	\$272,706	- 3.2%	\$268,383	\$280,183	+ 4.4%
Percent of Original List Price Received*	96.5%	97.3%	+ 0.8%	96.4%	97.1%	+ 0.7%
List to Close	94	104	+ 10.6%	116	119	+ 2.6%
Days on Market Until Sale	46	56	+ 21.7%	63	66	+ 4.8%
Cumulative Days on Market Until Sale	59	67	+ 13.6%	74	81	+ 9.5%
Inventory of Homes for Sale	391	393	+ 0.5%	--	--	--
Months Supply of Inventory	3.4	2.6	- 23.5%	--	--	--

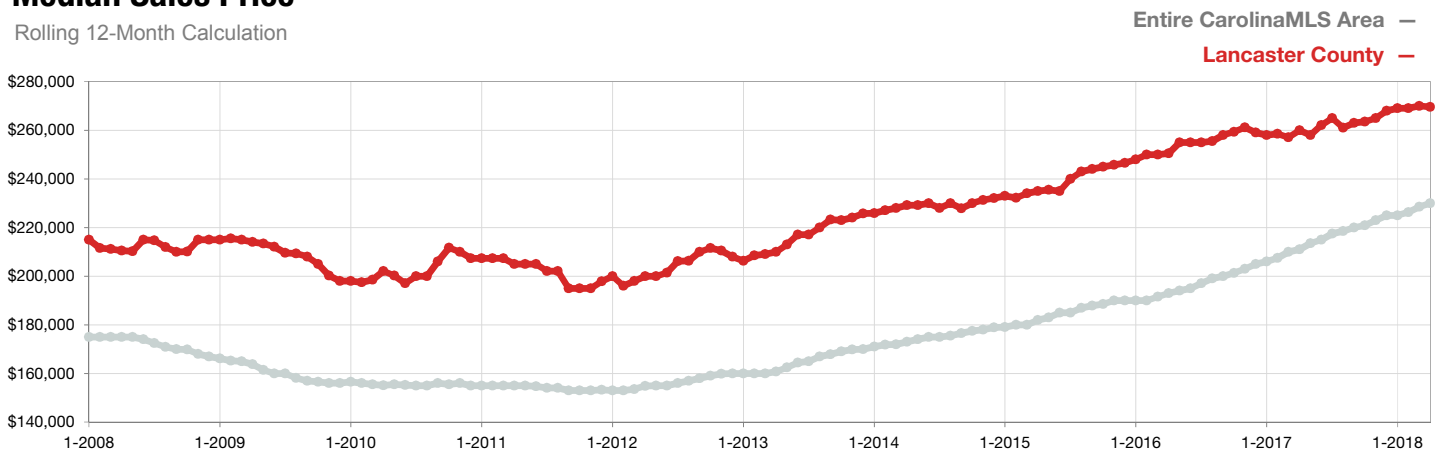
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



Charlotte Regional Realtor® Association

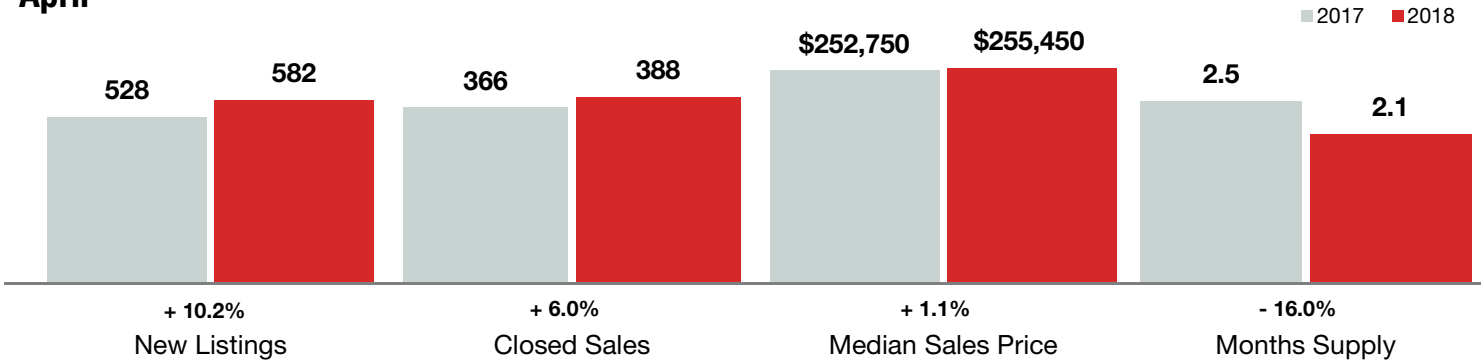
York County

South Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	528	582	+ 10.2%	1,965	2,116	+ 7.7%
Pending Sales	428	547	+ 27.8%	1,654	1,786	+ 8.0%
Closed Sales	366	388	+ 6.0%	1,316	1,404	+ 6.7%
Median Sales Price*	\$252,750	\$255,450	+ 1.1%	\$238,149	\$245,545	+ 3.1%
Average Sales Price*	\$282,626	\$278,585	- 1.4%	\$265,450	\$268,469	+ 1.1%
Percent of Original List Price Received*	97.4%	97.5%	+ 0.1%	96.9%	97.0%	+ 0.1%
List to Close	104	93	- 10.6%	108	97	- 10.2%
Days on Market Until Sale	50	48	- 4.0%	54	49	- 9.3%
Cumulative Days on Market Until Sale	64	60	- 6.3%	64	59	- 7.8%
Inventory of Homes for Sale	981	838	- 14.6%	--	--	--
Months Supply of Inventory	2.5	2.1	- 16.0%	--	--	--

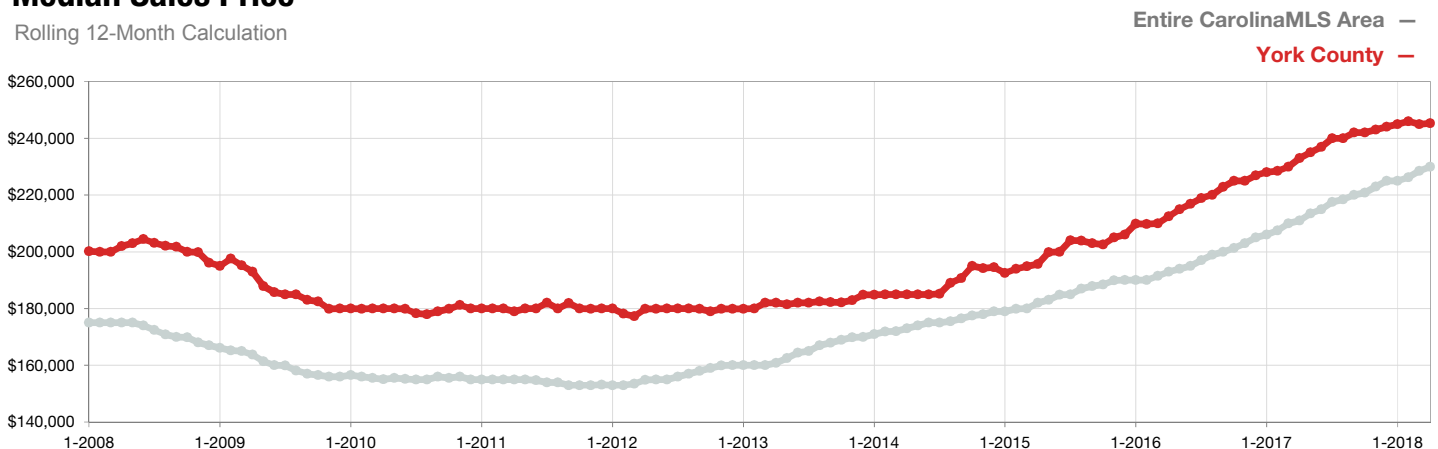
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



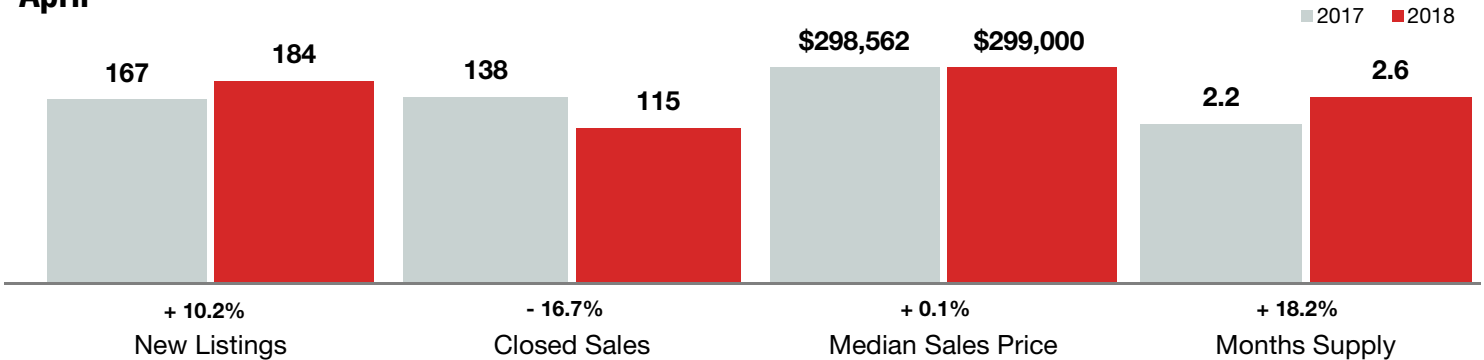
Fort Mill

South Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	167	184	+ 10.2%	674	710	+ 5.3%
Pending Sales	139	179	+ 28.8%	570	564	- 1.1%
Closed Sales	138	115	- 16.7%	458	403	- 12.0%
Median Sales Price*	\$298,562	\$299,000	+ 0.1%	\$297,062	\$301,000	+ 1.3%
Average Sales Price*	\$320,104	\$320,221	+ 0.0%	\$329,656	\$323,371	- 1.9%
Percent of Original List Price Received*	97.5%	97.5%	0.0%	97.3%	97.1%	- 0.2%
List to Close	106	99	- 6.6%	109	106	- 2.8%
Days on Market Until Sale	48	51	+ 6.3%	56	56	0.0%
Cumulative Days on Market Until Sale	58	58	0.0%	65	69	+ 6.2%
Inventory of Homes for Sale	297	332	+ 11.8%	--	--	--
Months Supply of Inventory	2.2	2.6	+ 18.2%	--	--	--

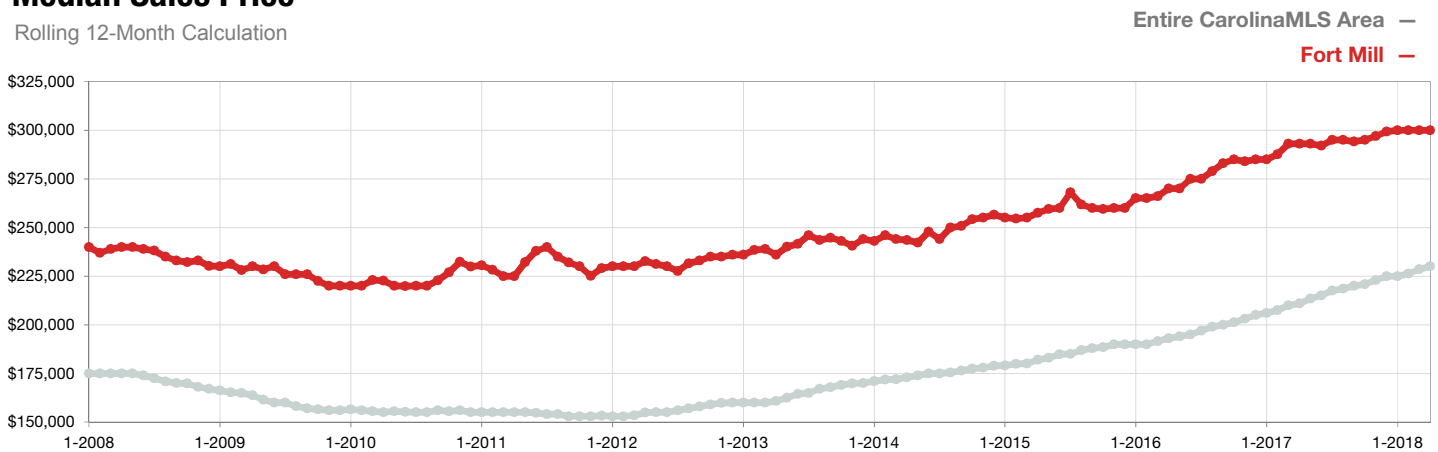
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



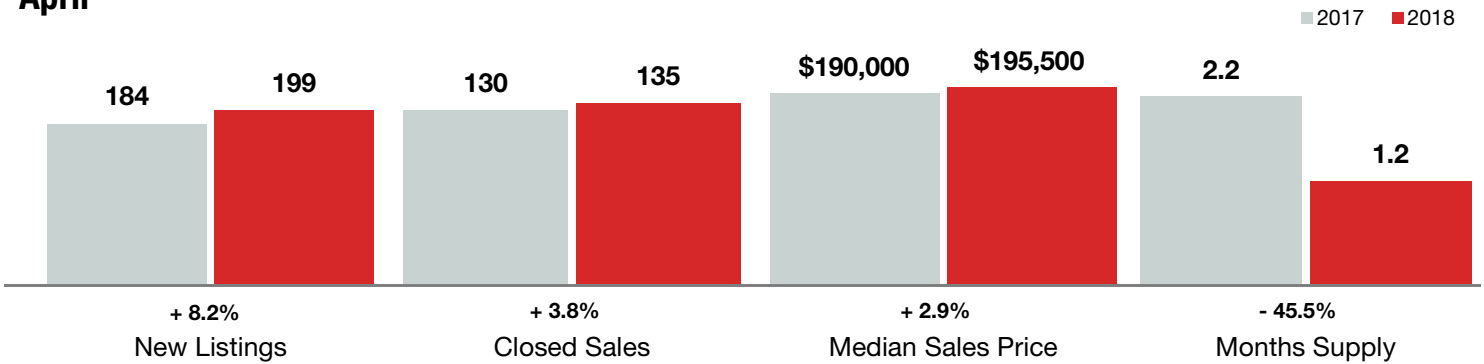
Rock Hill

South Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	184	199	+ 8.2%	679	712	+ 4.9%
Pending Sales	166	203	+ 22.3%	583	665	+ 14.1%
Closed Sales	130	135	+ 3.8%	477	547	+ 14.7%
Median Sales Price*	\$190,000	\$195,500	+ 2.9%	\$177,000	\$189,000	+ 6.8%
Average Sales Price*	\$216,133	\$227,255	+ 5.1%	\$196,431	\$208,598	+ 6.2%
Percent of Original List Price Received*	97.4%	98.0%	+ 0.6%	96.9%	97.3%	+ 0.4%
List to Close	92	75	- 18.5%	100	81	- 19.0%
Days on Market Until Sale	44	32	- 27.3%	44	33	- 25.0%
Cumulative Days on Market Until Sale	57	39	- 31.6%	54	40	- 25.9%
Inventory of Homes for Sale	291	182	- 37.5%	--	--	--
Months Supply of Inventory	2.2	1.2	- 45.5%	--	--	--

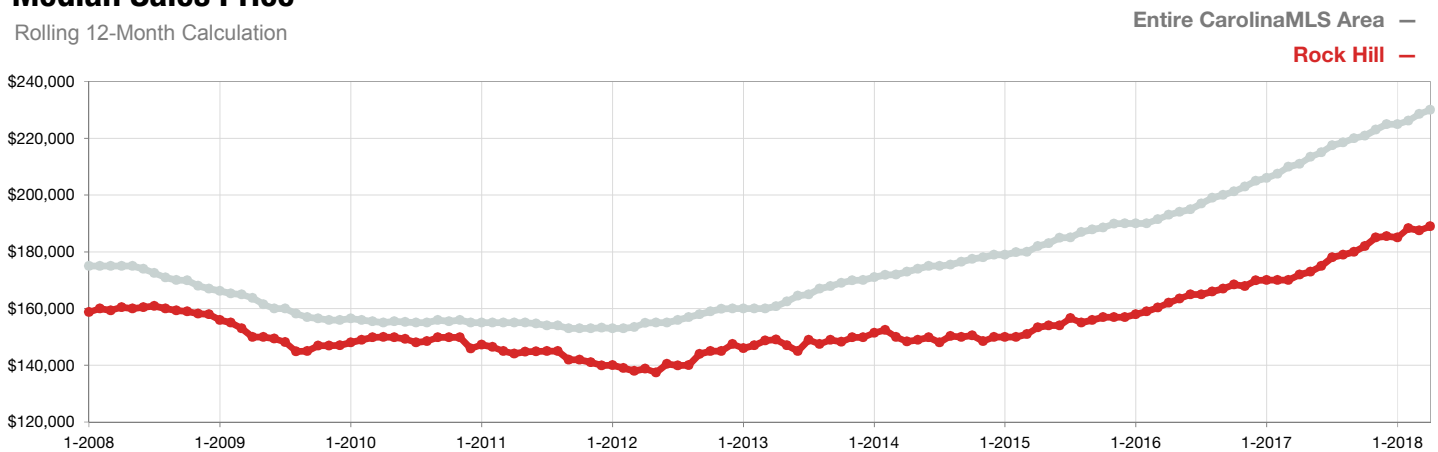
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



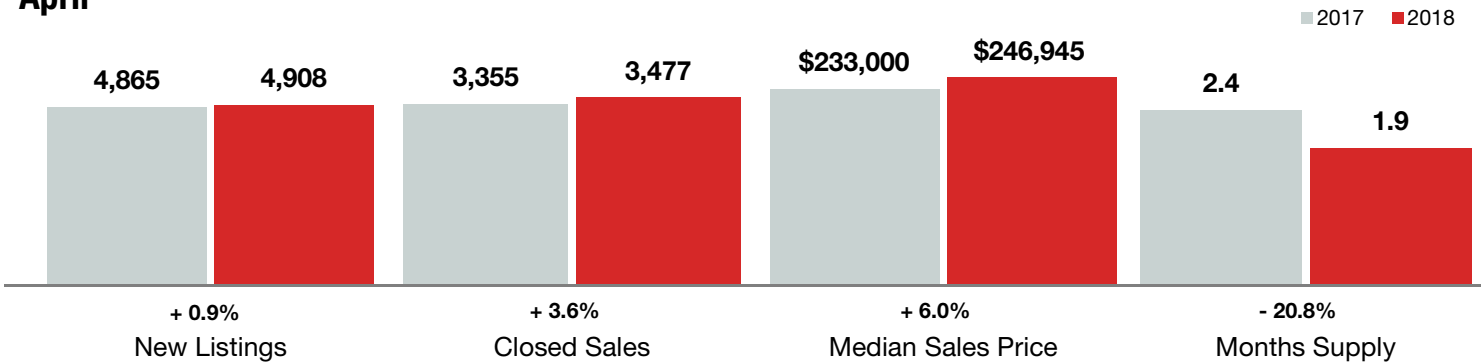
Charlotte MSA

North Carolina

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	4,865	4,908	+ 0.9%	17,481	17,386	- 0.5%
Pending Sales	4,002	4,486	+ 12.1%	14,307	14,973	+ 4.7%
Closed Sales	3,355	3,477	+ 3.6%	11,701	11,758	+ 0.5%
Median Sales Price*	\$233,000	\$246,945	+ 6.0%	\$220,995	\$236,900	+ 7.2%
Average Sales Price*	\$280,615	\$298,338	+ 6.3%	\$268,821	\$283,670	+ 5.5%
Percent of Original List Price Received*	97.8%	97.7%	- 0.1%	97.2%	97.3%	+ 0.1%
List to Close	93	88	- 5.4%	102	96	- 5.9%
Days on Market Until Sale	42	39	- 7.1%	48	44	- 8.3%
Cumulative Days on Market Until Sale	51	48	- 5.9%	57	54	- 5.3%
Inventory of Homes for Sale	8,075	6,650	- 17.6%	--	--	--
Months Supply of Inventory	2.4	1.9	- 20.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

