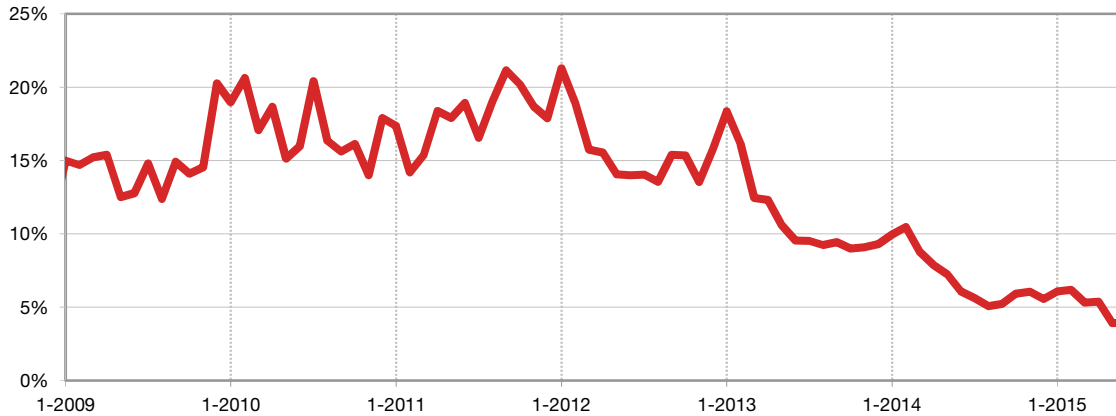


Lender-Mediated Report – June 2015

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
COVERING THE ENTIRE CAROLINAMLS AREA
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Share of Closed Sales That Were Lender-Mediated: 3.9%



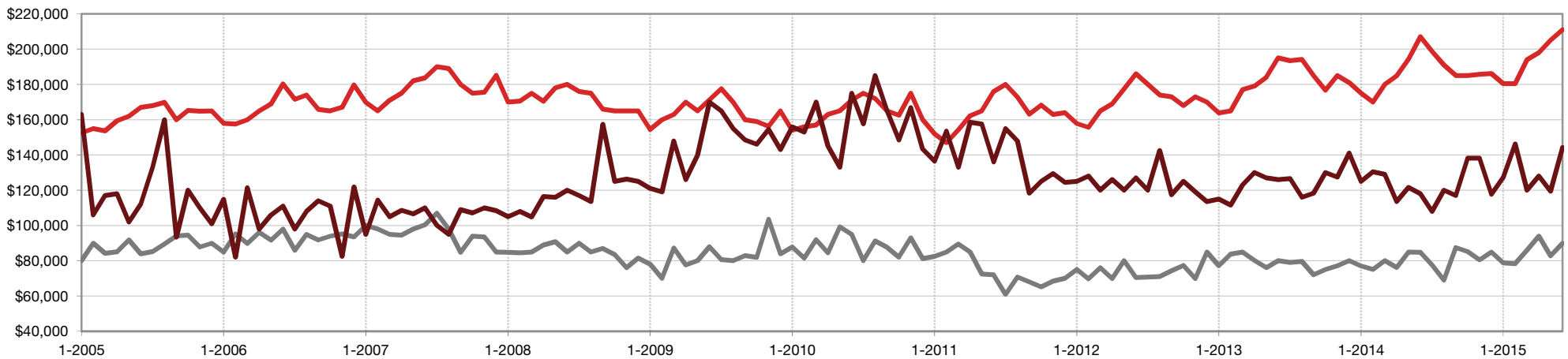
Closed Sales	6-2014	6-2015	+ / -
Traditional	3,409	4,259	+24.9%
Foreclosure	120	124	+3.3%
Short Sale	98	50	-49.0%
Total Market*	3,630	4,434	+22.1%

Median Sales Price	6-2014	6-2015	+ / -
Traditional	\$207,000	\$211,000	+1.9%
Foreclosure	\$84,750	\$90,000	+6.2%
Short Sale	\$117,950	\$144,200	+22.3%
Total Market*	\$197,240	\$210,000	+6.5%

* Total Market is not a sum of traditional, foreclosure and short sale activity, as some lender-mediated homes can be listed both a foreclosure and short sale.

Historical Median Sales Price

— Traditional — REO — Short Sale



Lender-Mediated Report – Activity by County

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION



June 2015

	Inventory Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2014			6-2015			6-2014			6-2015		
								+	-		+	-		+	-		+	-
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Entire CarolinaMLS Region	13,167	448	3.4%	39,168	2,054	5.2%	\$92,000	\$95,250	+3.5%	\$186,000	\$193,000	+3.8%	\$126,934	\$126,744	-0.1%	\$236,729	\$242,880	+2.6%
Charlotte MSA	9,951	343	3.4%	34,303	1,793	5.2%	\$94,450	\$99,900	+5.8%	\$189,900	\$196,500	+3.5%	\$128,183	\$126,337	-1.4%	\$238,662	\$245,148	+2.7%
Alexander County, NC	87	1	1.1%	139	8	5.8%	\$35,000	\$49,000	+40.0%	\$118,600	\$119,900	+1.1%	\$49,736	\$77,385	+55.6%	\$164,618	\$151,978	-7.7%
Anson County, NC	122	4	3.3%	93	8	8.6%	\$27,400	\$42,250	+54.2%	\$71,750	\$67,000	-6.6%	\$48,414	\$44,681	-7.7%	\$84,296	\$83,559	-0.9%
Cabarrus County, NC	868	34	3.9%	3,066	132	4.3%	\$113,250	\$112,550	-0.6%	\$170,000	\$180,000	+5.9%	\$130,461	\$129,314	-0.9%	\$191,954	\$199,786	+4.1%
Gaston County, NC	1,039	50	4.8%	2,640	243	9.2%	\$66,000	\$52,549	-20.4%	\$128,500	\$138,000	+7.4%	\$90,408	\$82,629	-8.6%	\$148,621	\$156,154	+5.1%
Iredell County, NC	1,261	45	3.6%	2,563	102	4.0%	\$109,500	\$104,311	-4.7%	\$190,000	\$201,000	+5.8%	\$150,388	\$172,098	+14.4%	\$266,848	\$271,024	+1.6%
Lincoln County, NC	537	19	3.5%	949	51	5.4%	\$86,005	\$83,000	-3.5%	\$184,900	\$207,500	+12.2%	\$125,939	\$134,441	+6.8%	\$240,209	\$255,759	+6.5%
Mecklenburg County, NC	4,085	114	2.8%	17,502	920	5.3%	\$93,304	\$101,832	+9.1%	\$200,000	\$206,000	+3.0%	\$128,269	\$128,877	+0.5%	\$260,496	\$267,385	+2.6%
Montgomery County, NC	285	0	0.0%	167	4	2.4%	\$48,299	\$283,000	+486%	\$105,000	\$132,500	+26.2%	\$230,800	\$282,108	+22.2%	\$181,569	\$216,968	+19.5%
Stanly County, NC	400	10	2.5%	484	19	3.9%	\$56,000	\$56,000	0.0%	\$114,000	\$122,225	+7.2%	\$90,034	\$76,475	-15.1%	\$130,800	\$140,251	+7.2%
Union County, NC	1,166	40	3.4%	3,840	186	4.8%	\$132,000	\$133,030	+0.8%	\$223,000	\$230,400	+3.3%	\$179,235	\$169,546	-5.4%	\$277,642	\$279,619	+0.7%
Lancaster County, SC	384	15	3.9%	1,160	42	3.6%	\$102,000	\$110,000	+7.8%	\$230,000	\$240,500	+4.6%	\$134,766	\$131,197	-2.6%	\$245,913	\$250,631	+1.9%
York County, SC	1,139	32	2.8%	3,952	115	2.9%	\$120,750	\$130,000	+7.7%	\$189,500	\$204,950	+8.2%	\$142,040	\$156,531	+10.2%	\$220,499	\$233,846	+6.1%

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Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION



June 2015

	Inventory Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2014	6-2015	+ / -	6-2014	6-2015	+ / -	6-2014	6-2015	+ / -	6-2014	6-2015	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Charlotte, NC	3,089	100	3.2%	13,828	822	5.9%	\$90,000	\$97,800	+8.7%	\$186,000	\$190,000	+2.2%	\$116,100	\$122,398	+5.4%	\$252,541	\$257,356	+1.9%
Concord, NC	483	20	4.1%	1,792	74	4.1%	\$109,250	\$116,050	+6.2%	\$170,000	\$172,599	+1.5%	\$115,990	\$133,618	+15.2%	\$189,821	\$194,933	+2.7%
Davidson, NC	189	3	1.6%	447	4	0.9%	\$208,000	\$372,900	+79.3%	\$290,000	\$309,920	+6.9%	\$419,959	\$319,950	-23.8%	\$347,970	\$365,172	+4.9%
Denver, NC	239	6	2.5%	461	11	2.4%	\$166,000	\$235,500	+41.9%	\$295,000	\$292,000	-1.0%	\$259,825	\$289,127	+11.3%	\$340,373	\$347,108	+2.0%
Gastonia, NC	498	29	5.8%	1,220	119	9.8%	\$63,563	\$46,000	-27.6%	\$119,000	\$129,900	+9.2%	\$78,577	\$61,742	-21.4%	\$131,054	\$136,665	+4.3%
Huntersville, NC	311	6	1.9%	1,470	34	2.3%	\$210,600	\$178,247	-15.4%	\$245,000	\$251,075	+2.5%	\$244,879	\$199,746	-18.4%	\$265,809	\$275,150	+3.5%
Kannapolis, NC	244	9	3.7%	564	48	8.5%	\$56,975	\$76,770	+34.7%	\$91,900	\$107,950	+17.5%	\$98,832	\$82,701	-16.3%	\$112,339	\$118,483	+5.5%
Lincolnton, NC	203	11	5.4%	310	18	5.8%	\$70,000	\$64,575	-7.8%	\$119,950	\$136,000	+13.4%	\$87,389	\$91,590	+4.8%	\$136,620	\$142,990	+4.7%
Mooresville, NC	717	20	2.8%	1,587	44	2.8%	\$181,500	\$158,500	-12.7%	\$235,200	\$250,000	+6.3%	\$232,331	\$266,078	+14.5%	\$332,255	\$336,735	+1.3%
Monroe, NC	305	21	6.9%	1,028	84	8.2%	\$103,000	\$101,750	-1.2%	\$146,000	\$157,000	+7.5%	\$119,364	\$120,351	+0.8%	\$158,286	\$168,230	+6.3%
Salisbury, NC	427	23	5.4%	637	53	8.3%	\$62,999	\$57,400	-8.9%	\$119,000	\$121,250	+1.9%	\$87,843	\$78,430	-10.7%	\$129,567	\$133,298	+2.9%
Statesville, NC	395	20	5.1%	733	41	5.6%	\$72,500	\$77,250	+6.6%	\$112,404	\$126,750	+12.8%	\$95,746	\$103,323	+7.9%	\$129,823	\$142,741	+10.0%
Waxhaw, NC	370	4	1.1%	1,087	36	3.3%	\$238,500	\$199,950	-16.2%	\$323,315	\$338,000	+4.5%	\$326,926	\$245,394	-24.9%	\$373,382	\$374,849	+0.4%
Fort Mill, SC	296	9	3.0%	1,368	26	1.9%	\$177,500	\$195,628	+10.2%	\$247,638	\$262,838	+6.1%	\$203,898	\$232,353	+14.0%	\$269,861	\$293,911	+8.9%
Rock Hill, SC	380	13	3.4%	1,479	64	4.3%	\$100,000	\$106,500	+6.5%	\$154,500	\$155,000	+0.3%	\$103,471	\$113,349	+9.5%	\$168,600	\$174,183	+3.3%
Lake Norman	1,080	16	1.5%	1,866	47	2.5%	\$293,750	\$271,999	-7.4%	\$350,200	\$342,840	-2.1%	\$383,470	\$359,524	-6.2%	\$445,834	\$447,904	+0.5%
Lake Wylie	435	6	1.4%	862	24	2.8%	\$282,944	\$265,000	-6.3%	\$285,000	\$295,000	+3.5%	\$319,149	\$314,865	-1.3%	\$328,528	\$333,413	+1.5%
Uptown Charlotte	114	0	0.0%	301	5	1.7%	\$175,000	\$185,000	+5.7%	\$262,000	\$250,000	-4.6%	\$244,621	\$211,866	-13.4%	\$302,889	\$309,196	+2.1%

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