

Marketwatch Report

Q4-2012

A FREE RESEARCH TOOL FROM THE
CHARLOTTE REGIONAL REALTOR® ASSOCIATION
AND CAROLINA MULTIPLE LISTING SERVICE, INC.



Charlotte Regional **Realtor**® Association

Counties

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FOR MORE INFORMATION CONTACT A REALTOR®

Current as of January 7, 2013. All data from Carolina Multiple Listing Services, Inc.
Report provided by the Charlotte Regional REALTOR® Association. Powered by 10K Research and Marketing.

Marketwatch Report

Q4-2012



All Counties Overview

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
Alexander	\$122,500	↑ + 2.3%	90.6%	↑ + 1.6%	122	↑ + 13.1%	24	↑ + 50.0%
Anson	\$46,900	↑ + 32.1%	88.1%	↑ + 15.0%	149	↓ - 27.6%	21	↑ + 50.0%
Cabarrus	\$146,000	↓ - 2.7%	91.6%	↑ + 0.1%	103	↓ - 10.3%	523	↑ + 38.4%
Gaston	\$112,750	↑ + 9.5%	89.8%	↑ + 1.3%	118	↓ - 7.6%	482	↑ + 26.2%
Iredell	\$175,000	↓ - 2.2%	91.0%	↑ + 2.2%	118	↓ - 18.0%	479	↑ + 27.1%
Lincoln	\$166,900	↓ - 0.7%	89.3%	↓ - 1.4%	134	↑ + 5.0%	207	↑ + 37.1%
Mecklenburg	\$165,000	↑ + 6.5%	93.4%	↑ + 3.0%	103	↓ - 9.9%	3,346	↑ + 33.5%
Montgomery	\$92,000	↑ + 22.5%	87.7%	↓ - 2.1%	175	↑ + 61.7%	32	↑ + 10.3%
Stanly	\$92,250	↓ - 13.0%	85.9%	↓ - 1.8%	128	↓ - 7.9%	84	↑ + 6.3%
Union	\$189,500	↑ + 5.3%	93.1%	↑ + 1.9%	105	↓ - 13.5%	742	↑ + 40.0%
Entire CMLS Area	\$159,000	↑ + 4.0%	92.3%	↑ + 2.3%	110	↓ - 9.2%	7,188	↑ + 31.6%

Marketwatch Report

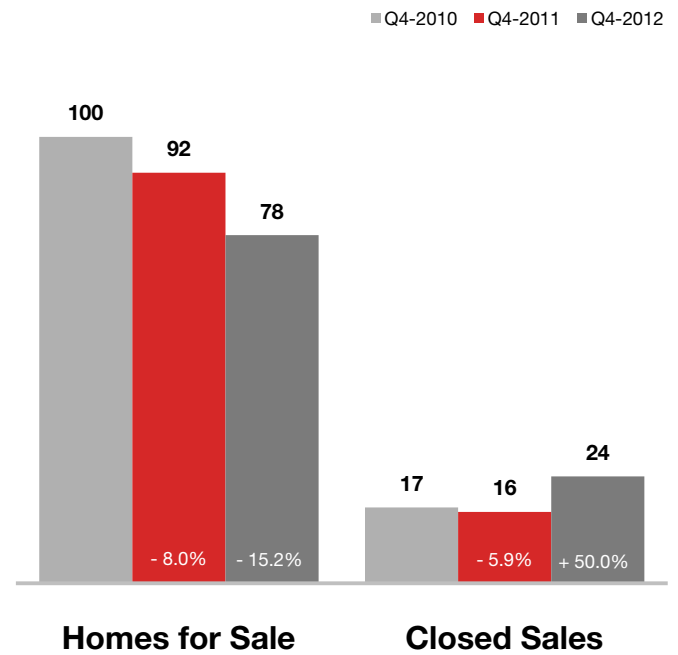
Q4-2012



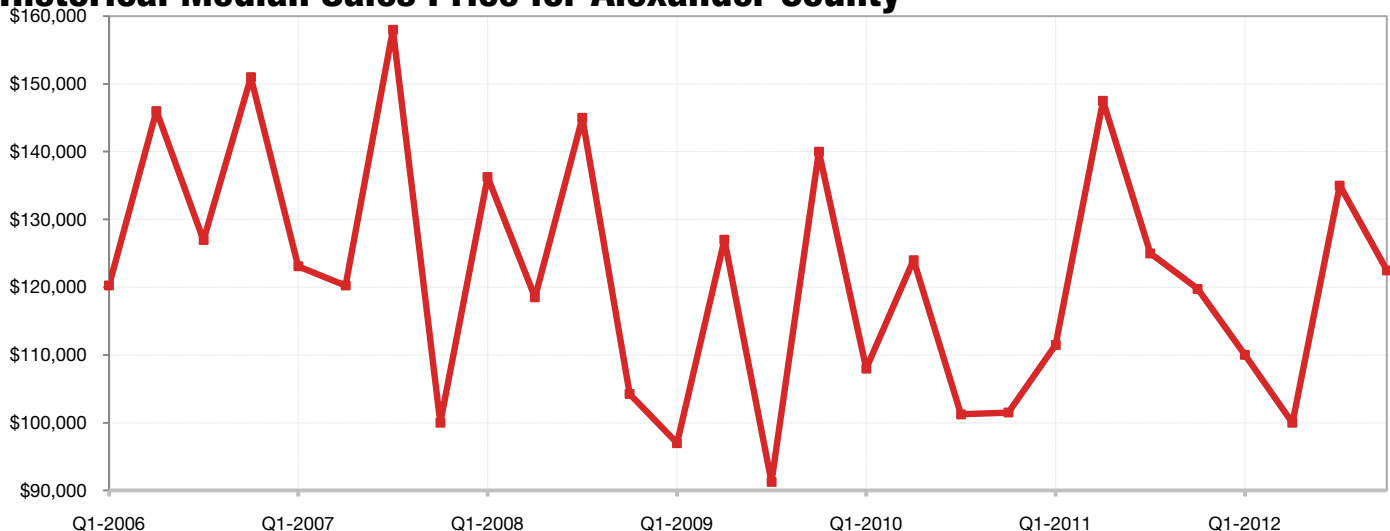
Alexander County

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$122,500	+ 2.3%
Average Sales Price	\$169,179	+ 13.9%
Pct. of Orig. Price Received	90.6%	+ 1.6%
Homes for Sale	78	- 15.2%
Closed Sales	24	+ 50.0%
Months Supply	10.4	- 35.0%
List to Close	174	+ 14.0%
Days on Market	122	+ 13.1%
Cumulative Days on Market	171	+ 23.4%

Market Activity



Historical Median Sales Price for Alexander County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

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Alexander County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
28601	\$480,000	↑ + 54.8%	96.0%	↑ + 7.3%	66	↓ - 57.1%	1	↓ - 66.7%
28636	\$73,000	→ 0.0%	99.0%	→ 0.0%	79	→ 0.0%	3	→ 0.0%
28678	\$62,000	↓ - 43.8%	85.5%	↓ - 15.7%	111	↓ - 7.9%	2	↓ - 33.3%
28681	\$144,000	↑ + 26.4%	89.4%	↑ + 3.4%	127	↑ + 40.1%	17	↑ + 70.0%

Marketwatch Report

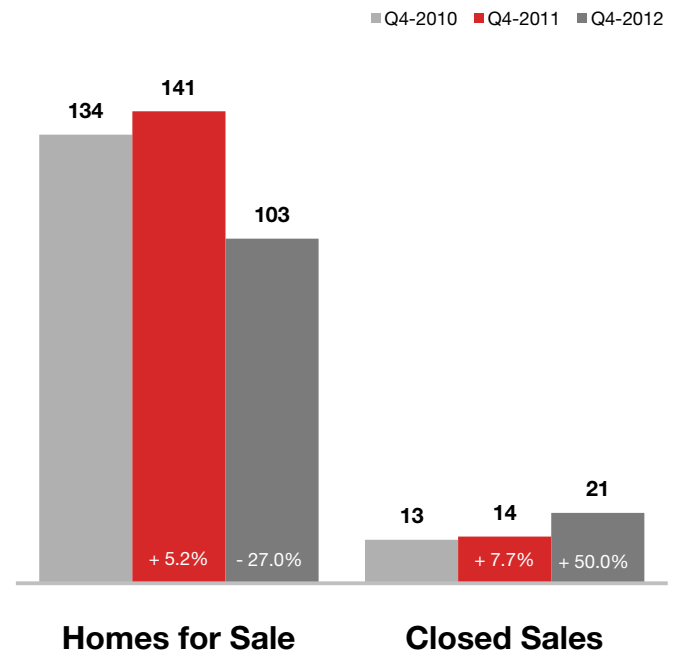
Q4-2012



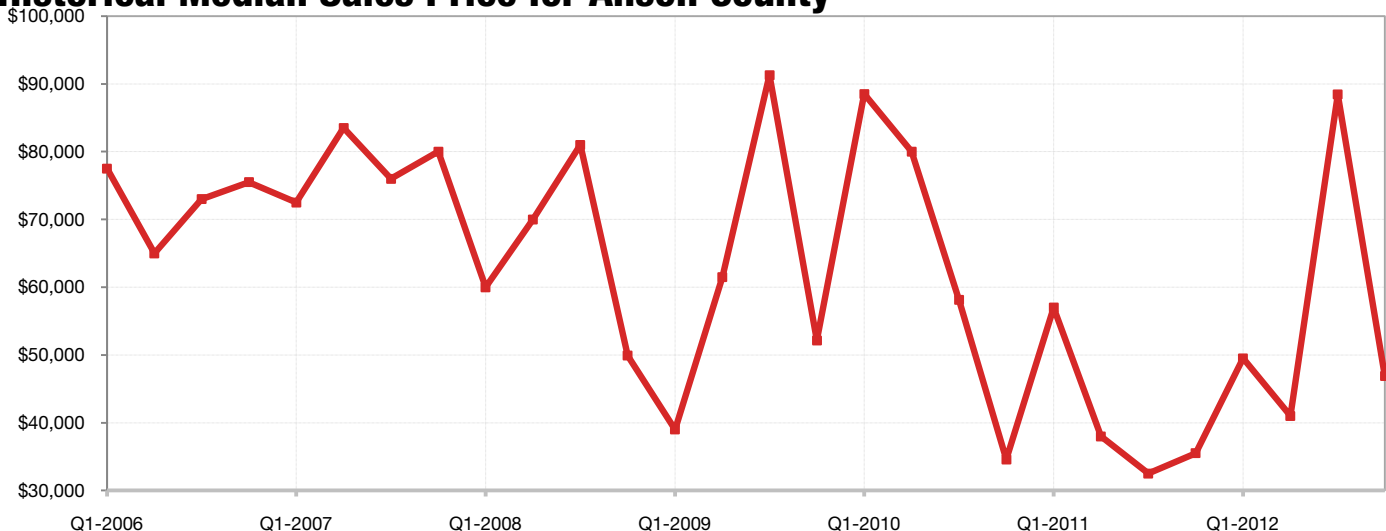
Anson County

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$46,900	+ 32.1%
Average Sales Price	\$102,121	+ 83.0%
Pct. of Orig. Price Received	88.1%	+ 15.0%
Homes for Sale	103	- 27.0%
Closed Sales	21	+ 50.0%
Months Supply	11.7	- 42.8%
List to Close	219	- 17.5%
Days on Market	149	- 27.6%
Cumulative Days on Market	176	- 23.9%

Market Activity



Historical Median Sales Price for Anson County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q4-2012



Anson County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
28007	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28091	\$0	↓ -100.0%	0.0%	↓ -100.0%	294	↓ -22.8%	1	→ 0.0%
28102	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28119	\$66,500	↑ +107.8%	56.4%	↓ -8.3%	0	↓ -100.0%	1	→ 0.0%
28133	\$143,000	↑ +95.9%	89.3%	↑ +9.7%	77	↓ -77.2%	5	↑ +66.7%
28135	\$46,900	↑ +34.0%	94.0%	↑ +34.0%	223	↑ +60.4%	1	→ 0.0%
28170	\$33,950	↑ +2.9%	89.8%	↑ +18.1%	160	↑ +60.9%	13	↑ +62.5%

Marketwatch Report

Q4-2012

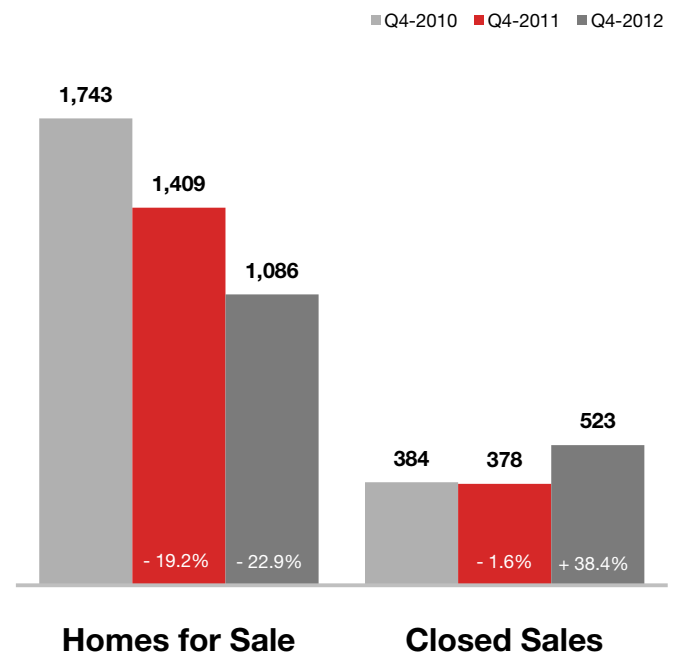


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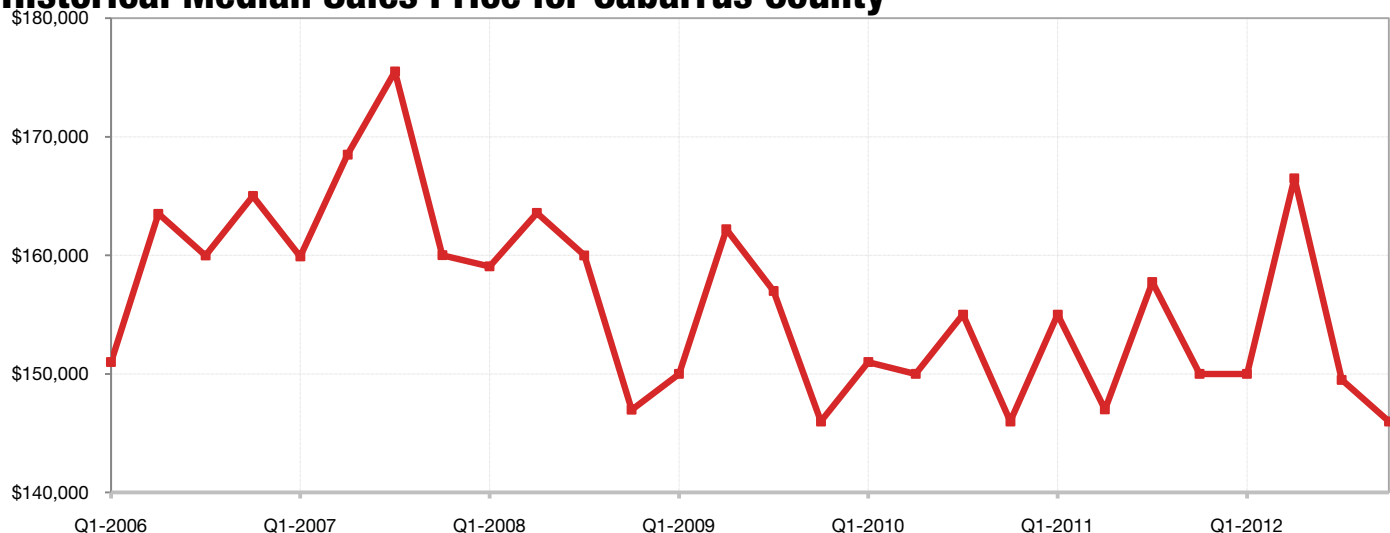
Cabarrus County

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$146,000	- 2.7%
Average Sales Price	\$171,977	- 0.6%
Pct. of Orig. Price Received	91.6%	+ 0.1%
Homes for Sale	1,086	- 22.9%
Closed Sales	523	+ 38.4%
Months Supply	5.8	- 40.8%
List to Close	145	- 5.9%
Days on Market	103	- 10.3%
Cumulative Days on Market	125	- 11.4%

Market Activity



Historical Median Sales Price for Cabarrus County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

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Cabarrus County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
28025	\$110,000	↓ - 8.3%	89.2%	↓ - 2.6%	115	↓ - 7.0%	119	↑ + 17.8%
28026	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28027	\$183,440	↑ + 7.0%	94.1%	↑ + 3.0%	103	↓ - 13.2%	191	↑ + 70.5%
28036	\$203,004	↑ + 10.0%	96.5%	↑ + 0.8%	110	↑ + 24.4%	14	↓ - 12.5%
28071	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28075	\$220,500	↓ - 14.0%	94.1%	↓ - 1.7%	94	↑ + 9.6%	42	→ 0.0%
28081	\$124,000	↑ + 8.8%	91.5%	↑ + 8.2%	101	↓ - 33.4%	37	↑ + 27.6%
28082	\$105,000	→ 0.0%	87.5%	→ 0.0%	444	→ 0.0%	1	→ 0.0%
28083	\$65,900	↓ - 1.6%	86.1%	↓ - 1.5%	86	↑ + 2.5%	54	↑ + 74.2%
28107	\$143,920	↑ + 29.7%	84.0%	↓ - 7.4%	116	↓ - 6.7%	15	↑ + 36.4%
28124	\$160,000	↑ + 1.6%	89.8%	↓ - 2.6%	89	↓ - 61.1%	9	↑ + 125.0%
28138	\$124,750	↓ - 29.9%	79.0%	↓ - 18.0%	76	↑ + 61.7%	1	↓ - 50.0%
28215	\$149,900	↑ + 57.8%	95.2%	↑ + 3.4%	37	↓ - 51.8%	3	↑ + 50.0%

Marketwatch Report

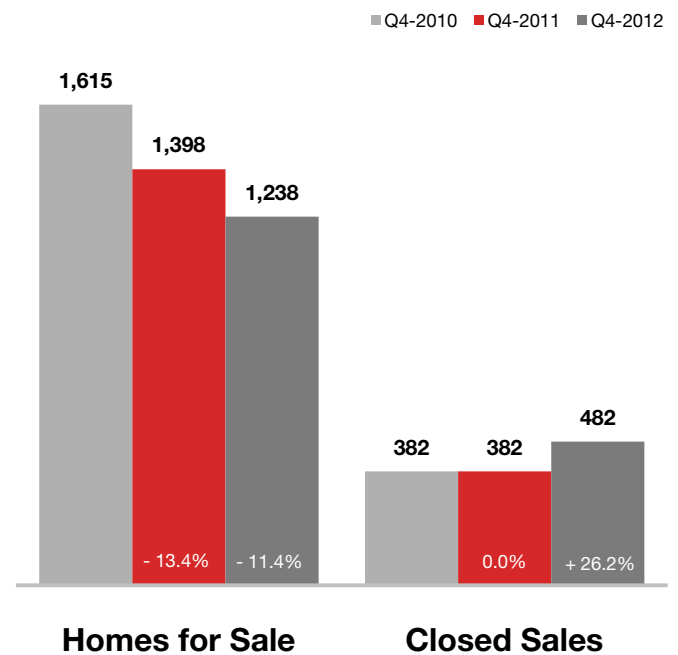
Q4-2012



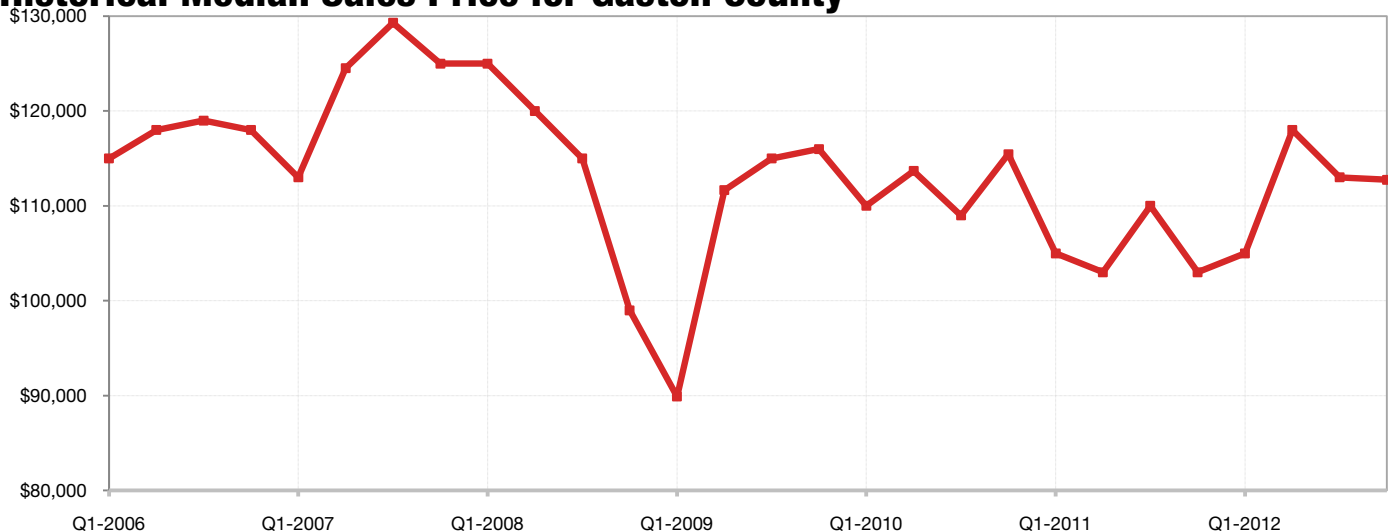
Gaston County

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$112,750	+ 9.5%
Average Sales Price	\$131,259	+ 5.3%
Pct. of Orig. Price Received	89.8%	+ 1.3%
Homes for Sale	1,238	- 11.4%
Closed Sales	482	+ 26.2%
Months Supply	7.5	- 31.6%
List to Close	163	- 5.9%
Days on Market	118	- 7.6%
Cumulative Days on Market	136	- 17.4%

Market Activity



Historical Median Sales Price for Gaston County



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Gaston County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
28006	\$225,000	→ 0.0%	85.7%	↑ + 2.5%	126	↓ - 60.0%	1	→ 0.0%
28012	\$211,000	↑ + 22.0%	92.1%	↑ + 1.7%	113	↓ - 3.0%	62	↑ + 34.8%
28016	\$55,700	↓ - 16.2%	86.6%	↑ + 1.9%	85	↓ - 21.4%	28	↑ + 55.6%
28021	\$59,500	↑ + 4.4%	86.2%	↓ - 0.8%	130	↓ - 21.8%	22	↑ + 46.7%
28032	\$83,000	↓ - 47.5%	91.9%	↑ + 12.5%	96	↓ - 30.7%	11	↑ + 83.3%
28033	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28034	\$110,000	↑ + 17.7%	92.4%	↑ + 2.3%	110	↑ + 14.2%	39	↑ + 8.3%
28052	\$56,500	↑ + 48.7%	83.8%	↓ - 3.3%	125	↑ + 8.7%	69	↑ + 23.2%
28053	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28054	\$103,750	↑ + 1.7%	88.2%	↑ + 0.1%	131	↓ - 17.8%	68	↑ + 9.7%
28055	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28056	\$154,500	↑ + 18.2%	91.9%	↑ + 3.4%	121	↓ - 5.5%	92	↑ + 48.4%
28077	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28092	\$105,300	↓ - 34.8%	74.8%	↓ - 17.8%	88	↓ - 14.2%	2	↓ - 33.3%
28098	\$77,500	↑ + 181.8%	81.7%	↓ - 16.5%	54	↓ - 52.2%	6	↑ + 100.0%
28101	\$250,125	↓ - 2.7%	102.2%	↑ + 3.0%	161	↑ +16,000.0%	1	→ 0.0%
28120	\$155,000	↑ + 9.9%	93.7%	↑ + 3.7%	131	↑ + 0.9%	63	↑ + 10.5%
28164	\$68,000	↓ - 14.9%	90.0%	↑ + 10.4%	103	↓ - 47.7%	15	↑ + 114.3%

Marketwatch Report

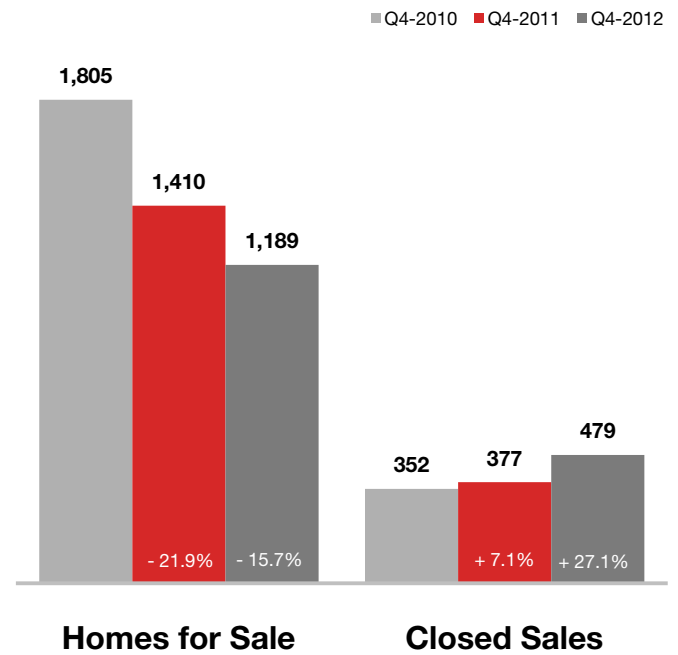
Q4-2012



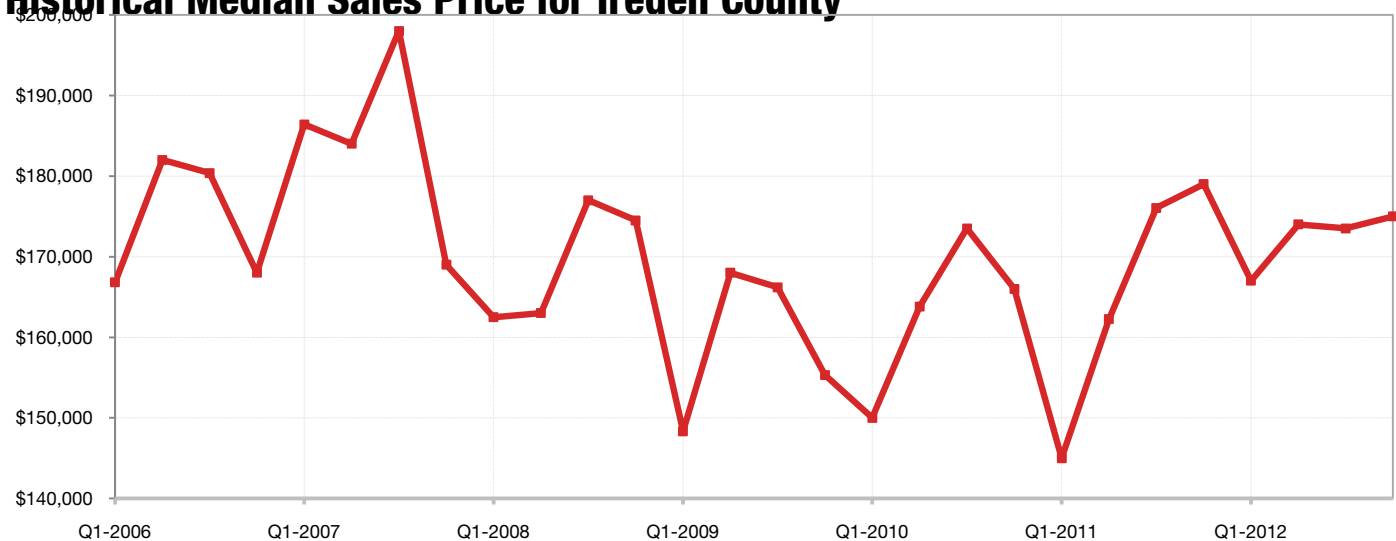
Iredell County

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$175,000	- 2.2%
Average Sales Price	\$239,789	- 4.5%
Pct. of Orig. Price Received	91.0%	+ 2.2%
Homes for Sale	1,189	- 15.7%
Closed Sales	479	+ 27.1%
Months Supply	7.1	- 33.7%
List to Close	152	- 14.3%
Days on Market	118	- 18.0%
Cumulative Days on Market	132	- 28.9%

Market Activity



Historical Median Sales Price for Iredell County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q4-2012



Iredell County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
27013	\$335,000	↑ + 376.9%	83.8%	↓ - 3.7%	771	↑ + 301.0%	1	↓ - 75.0%
27020	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28010	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28115	\$167,300	↓ - 4.4%	93.2%	↑ + 3.8%	113	↓ - 9.7%	143	↑ + 41.6%
28117	\$307,500	↓ - 2.5%	92.2%	↑ + 2.2%	117	↓ - 16.4%	162	↑ + 17.4%
28123	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28125	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28166	\$114,450	↓ - 49.8%	88.0%	↓ - 0.3%	111	↓ - 42.3%	22	↓ - 15.4%
28625	\$133,505	↓ - 4.6%	89.9%	↑ + 4.1%	135	↓ - 11.1%	63	↑ + 46.5%
28634	\$62,450	↓ - 40.5%	81.8%	↑ + 0.7%	75	↓ - 52.3%	8	↑ + 14.3%
28636	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28660	\$90,000	↓ - 27.9%	86.9%	↓ - 6.4%	32	↓ - 88.2%	3	→ 0.0%
28677	\$93,000	↑ + 19.2%	86.8%	↓ - 1.2%	116	↓ - 14.5%	74	↑ + 45.1%
28687	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28688	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28689	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28699	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

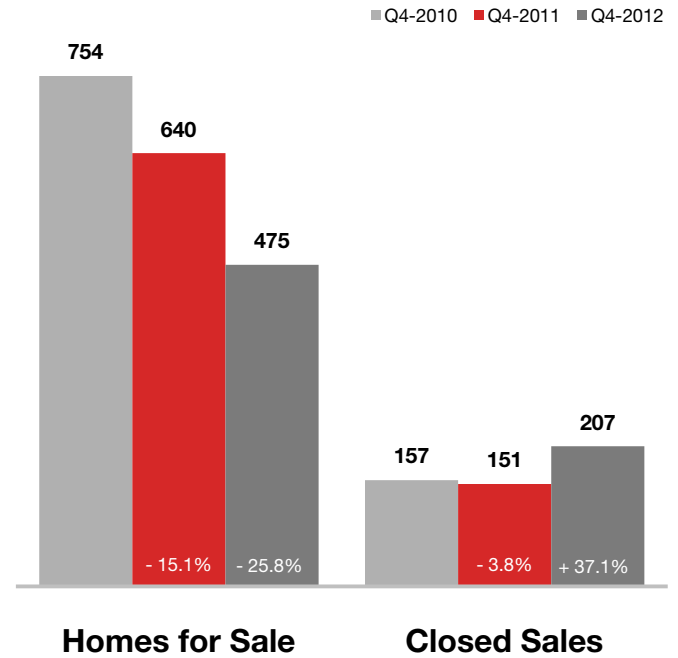
Q4-2012



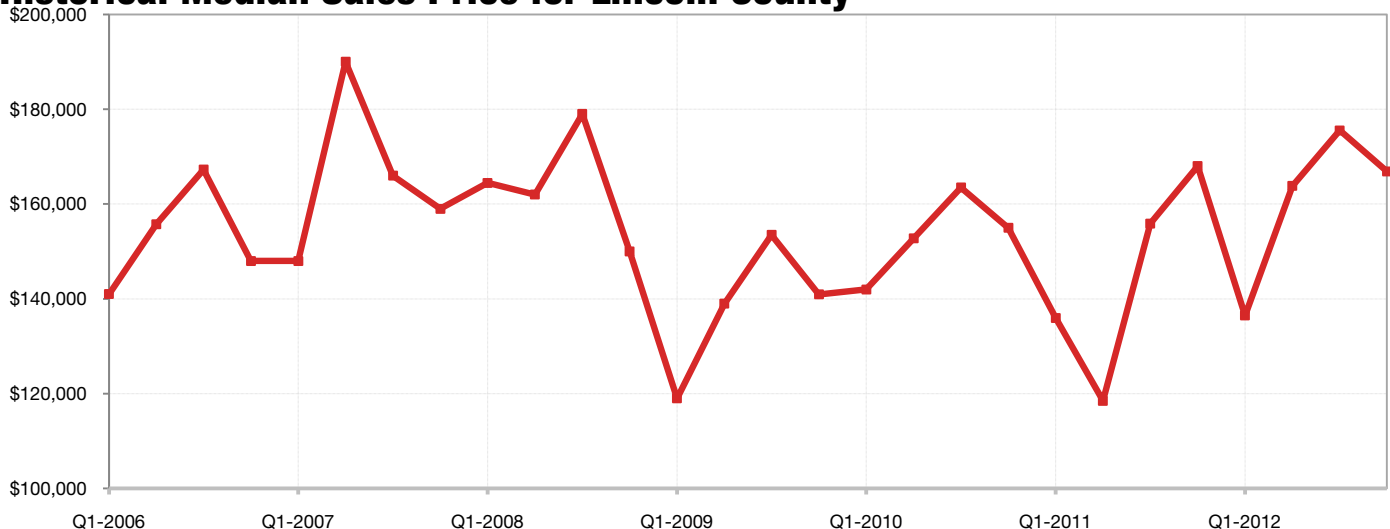
Lincoln County

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$166,900	- 0.7%
Average Sales Price	\$212,062	- 3.7%
Pct. of Orig. Price Received	89.3%	- 1.4%
Homes for Sale	475	- 25.8%
Closed Sales	207	+ 37.1%
Months Supply	6.8	- 42.2%
List to Close	172	+ 3.7%
Days on Market	134	+ 5.0%
Cumulative Days on Market	162	+ 3.8%

Market Activity



Historical Median Sales Price for Lincoln County



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Lincoln County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
28006	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
28021	\$106,000	→	0.0%	78.2%	→	0.0%	142	→	0.0%	2	→	0.0%
28033	\$90,000	↑	+ 201.0%	85.6%	↓	- 14.4%	79	↑	+ 891.7%	3	↑	+ 200.0%
28037	\$241,950	↑	+ 8.7%	90.9%	↓	- 2.9%	156	↑	+ 13.6%	80	↑	+ 15.9%
28080	\$167,381	↑	+ 6.3%	89.8%	↑	+ 11.4%	127	↓	- 0.2%	19	↑	+ 58.3%
28090	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
28092	\$99,500	↓	- 17.6%	88.7%	↓	- 1.5%	110	↑	+ 4.5%	68	↑	+ 41.7%
28093	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
28164	\$230,000	↓	- 33.3%	90.6%	↓	- 2.4%	139	↑	+ 76.7%	16	↑	+ 220.0%
28168	\$77,000	↓	- 48.7%	83.3%	↓	- 3.9%	160	↓	- 17.2%	10	→	0.0%
28673	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

Marketwatch Report

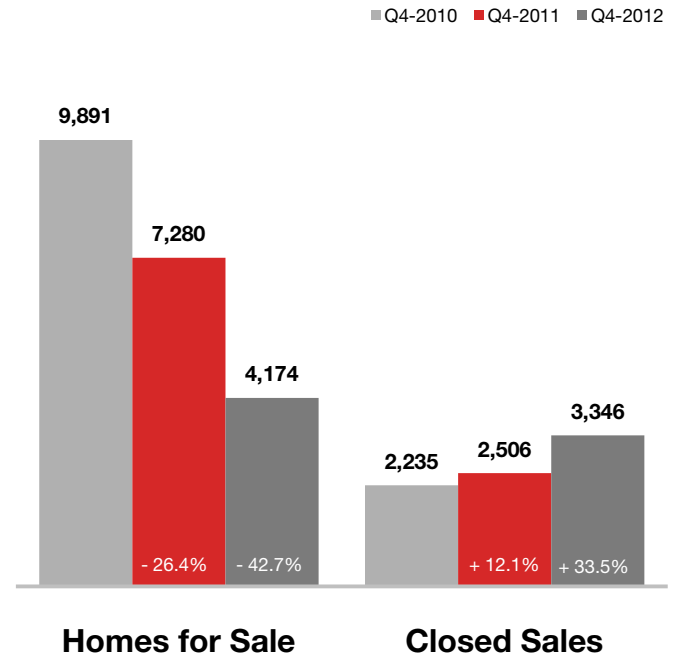
Q4-2012



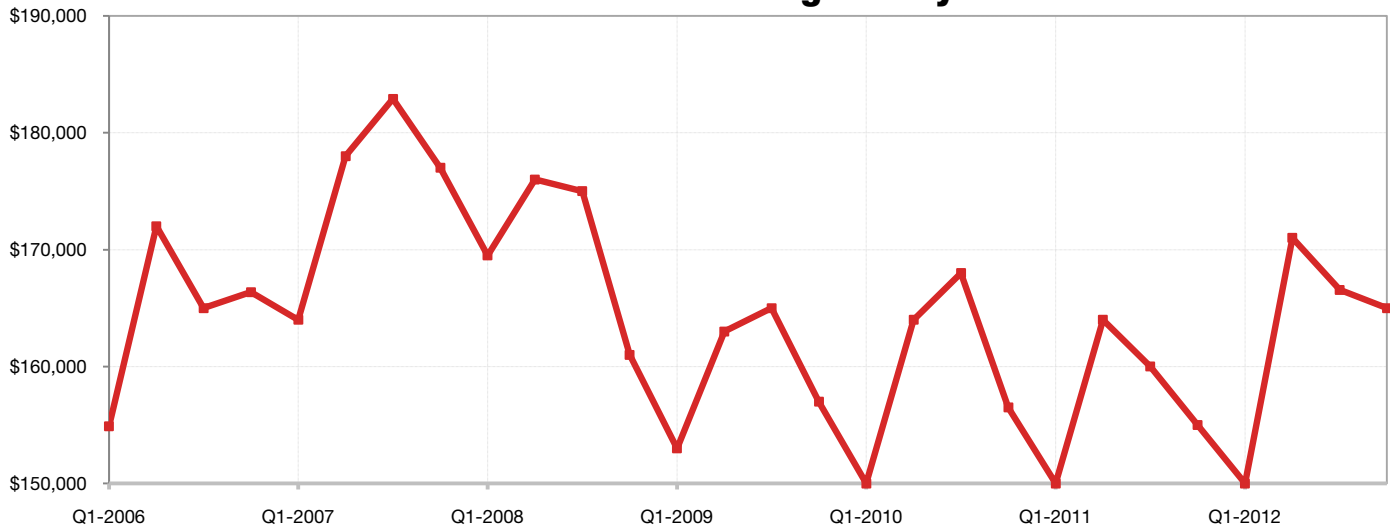
Mecklenburg County

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$165,000	+ 6.5%
Average Sales Price	\$220,349	+ 13.0%
Pct. of Orig. Price Received	93.4%	+ 3.0%
Homes for Sale	4,174	- 42.7%
Closed Sales	3,346	+ 33.5%
Months Supply	3.5	- 56.9%
List to Close	146	- 6.0%
Days on Market	103	- 9.9%
Cumulative Days on Market	122	- 20.8%

Market Activity



Historical Median Sales Price for Mecklenburg County



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Mecklenburg County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
28031	\$230,000	↑ + 17.1%		93.6%	↑ + 1.8%		98	↓ - 23.4%		183	↑ + 81.2%	
28035	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28036	\$306,000	↑ + 29.6%		93.4%	↑ + 3.0%		138	↓ - 11.5%		57	↑ + 23.9%	
28070	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28078	\$230,000	↑ + 15.0%		95.3%	↑ + 1.9%		105	↓ - 5.7%		252	↑ + 31.9%	
28104	\$180,700	→ 0.0%		93.8%	→ 0.0%		144	→ 0.0%		2	→ 0.0%	
28105	\$180,000	↑ + 5.0%		92.8%	↑ + 3.6%		102	↓ - 36.0%		139	↑ + 75.9%	
28106	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28107	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28126	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28130	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28134	\$150,000	↓ - 13.1%		90.8%	↓ - 4.8%		139	↑ + 20.5%		41	↑ + 10.8%	
28201	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28202	\$242,000	↑ + 17.3%		92.8%	↑ + 1.0%		122	↑ + 11.3%		59	↑ + 9.3%	
28203	\$283,575	↑ + 13.5%		93.8%	↑ + 1.5%		103	↓ - 1.8%		50	↑ + 6.4%	
28204	\$210,000	↓ - 26.3%		95.2%	↑ + 7.2%		94	↓ - 64.0%		23	↑ + 53.3%	
28205	\$127,000	↓ - 5.6%		90.7%	↑ + 3.2%		99	↓ - 8.9%		139	↑ + 69.5%	
28206	\$105,000	↑ + 95.9%		97.3%	↑ + 1.3%		69	↑ + 30.8%		25	↑ + 66.7%	
28207	\$640,000	↑ + 26.7%		89.6%	↓ - 0.1%		110	↓ - 2.2%		49	↑ + 40.0%	
28208	\$38,325	↑ + 12.7%		89.6%	↑ + 4.8%		84	↓ - 7.5%		60	↓ - 7.7%	
28209	\$205,650	↓ - 2.7%		91.6%	↑ + 3.3%		100	↓ - 20.6%		86	↑ + 26.5%	
28210	\$217,000	↑ + 11.3%		93.4%	↑ + 5.9%		96	↓ - 26.8%		175	↑ + 56.3%	
28211	\$325,000	↑ + 26.7%		90.5%	↑ + 3.1%		102	↓ - 18.9%		99	↑ + 37.5%	
28212	\$75,000	↑ + 2.7%		93.5%	↑ + 6.2%		64	↓ - 31.1%		58	↑ + 5.5%	
28213	\$106,050	↑ + 1.0%		93.8%	↑ + 4.6%		90	↓ - 9.7%		102	↑ + 20.0%	
28214	\$107,800	↑ + 25.3%		92.8%	↑ + 3.3%		107	↓ - 9.8%		141	↑ + 36.9%	
28215	\$85,000	↑ + 23.2%		94.1%	↑ + 6.1%		96	↑ + 3.1%		135	↑ + 8.9%	
28216	\$85,400	↑ + 13.9%		95.7%	↑ + 8.0%		95	↓ - 0.9%		144	↑ + 33.3%	
28217	\$66,000	↑ + 32.0%		93.1%	↑ + 9.7%		111	→ + 0.1%		35	↑ + 29.6%	
28218	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28219	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28220	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28221	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28222	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28223	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28224	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28226	\$267,900	↑ + 13.3%		92.7%	↑ + 2.8%		113	↓ - 7.5%		126	↑ + 21.2%	
28227	\$113,400	↑ + 6.1%		92.1%	↑ + 2.2%		117	↑ + 23.3%		156	↑ + 33.3%	
28228	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28229	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28230	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28231	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
28232	\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	

Marketwatch Report

Q4-2012



Charlotte Regional Realtor® Association

Mecklenburg County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales					
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg				
28233	\$0	→	0.0%	→	0	→	0	→				
28234	\$0	→	0.0%	→	0	→	0	→				
28235	\$0	→	0.0%	→	0	→	0	→				
28236	\$0	→	0.0%	→	0	→	0	→				
28237	\$0	→	0.0%	→	0	→	0	→				
28241	\$0	→	0.0%	→	0	→	0	→				
28242	\$0	→	0.0%	→	0	→	0	→				
28243	\$0	→	0.0%	→	0	→	0	→				
28244	\$0	→	0.0%	→	0	→	0	→				
28246	\$0	→	0.0%	→	0	→	0	→				
28247	\$0	→	0.0%	→	0	→	0	→				
28250	\$0	→	0.0%	→	0	→	0	→				
28253	\$0	→	0.0%	→	0	→	0	→				
28254	\$0	→	0.0%	→	0	→	0	→				
28255	\$0	→	0.0%	→	0	→	0	→				
28256	\$0	→	0.0%	→	0	→	0	→				
28258	\$0	→	0.0%	→	0	→	0	→				
28260	\$0	→	0.0%	→	0	→	0	→				
28262	\$109,000	↓	- 2.1%	↑	93.6%	+ 6.6%	96	↓	- 19.9%	72	↓	- 10.0%
28263	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28265	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28266	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28269	\$130,000	↑	+ 4.5%	↑	93.0%	+ 1.7%	121	↓	- 5.6%	272	↑	+ 42.4%
28270	\$255,000	↓	- 1.5%	↑	93.1%	+ 1.2%	97	↓	- 21.0%	111	↑	+ 18.1%
28271	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28272	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28273	\$132,055	↑	+ 0.8%	↑	94.3%	+ 2.1%	118	↑	+ 30.7%	111	↑	+ 44.2%
28274	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28275	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28277	\$227,317	↓	- 5.3%	↑	95.1%	+ 1.2%	86	↓	- 22.4%	318	↑	+ 40.1%
28278	\$177,288	↑	+ 7.1%	↑	94.5%	+ 1.6%	117	↑	+ 14.3%	125	↑	+ 33.0%
28280	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28281	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28282	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28284	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28285	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28287	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28288	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28289	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28290	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28296	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28297	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	
28299	\$0	→	0.0%	→	0	→	0	→	0	→	0.0%	

Marketwatch Report

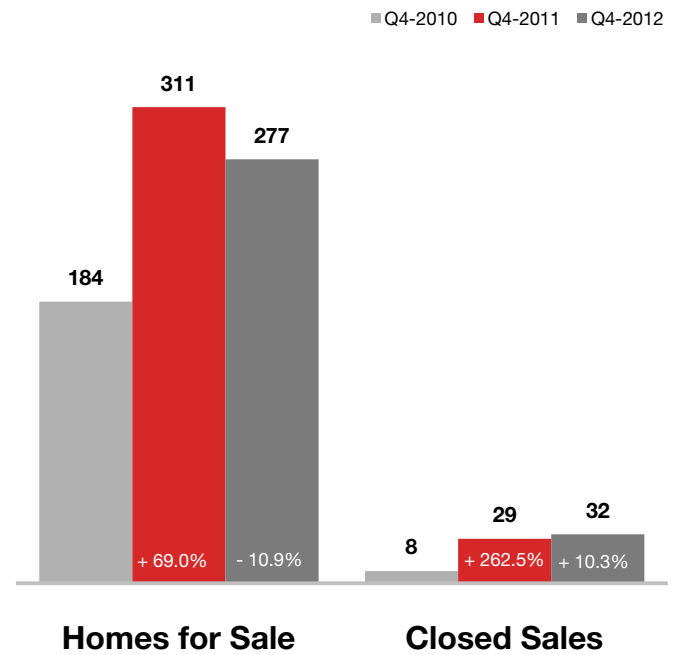
Q4-2012



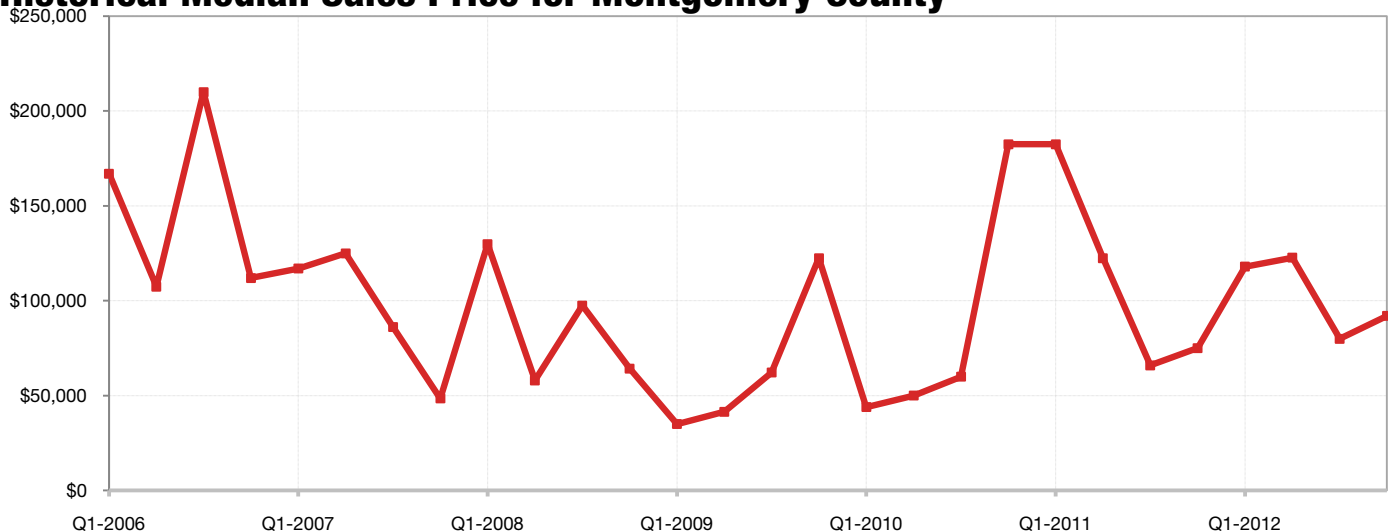
Montgomery County

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$92,000	+ 22.5%
Average Sales Price	\$130,323	- 5.0%
Pct. of Orig. Price Received	87.7%	- 2.1%
Homes for Sale	277	- 10.9%
Closed Sales	32	+ 10.3%
Months Supply	23.1	- 46.2%
List to Close	259	+ 90.1%
Days on Market	175	+ 61.7%
Cumulative Days on Market	178	+ 16.9%

Market Activity



Historical Median Sales Price for Montgomery County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q4-2012



Montgomery County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
27209	\$94,500	↑ + 216.1%	93.1%	↓ - 6.9%	43	↑ + 258.3%	2	↑ + 100.0%
27229	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27247	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27306	\$100,500	↓ - 14.8%	84.8%	↓ - 9.0%	170	↑ + 115.8%	15	→ 0.0%
27341	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27356	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
27371	\$65,000	↑ + 11.0%	96.7%	↑ + 15.9%	152	↑ + 316.0%	7	↑ + 250.0%
28127	\$93,000	↑ + 28.3%	85.7%	↓ - 2.3%	249	↑ + 36.3%	8	↓ - 11.1%

Marketwatch Report

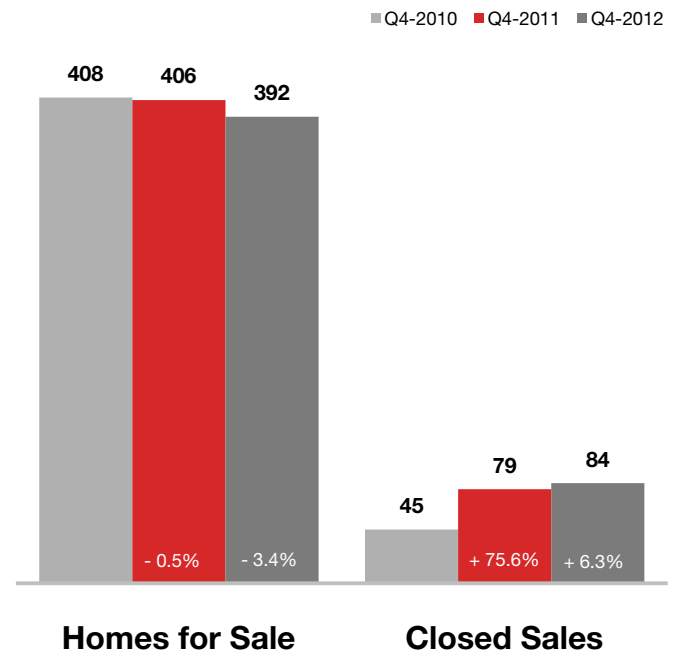
Q4-2012



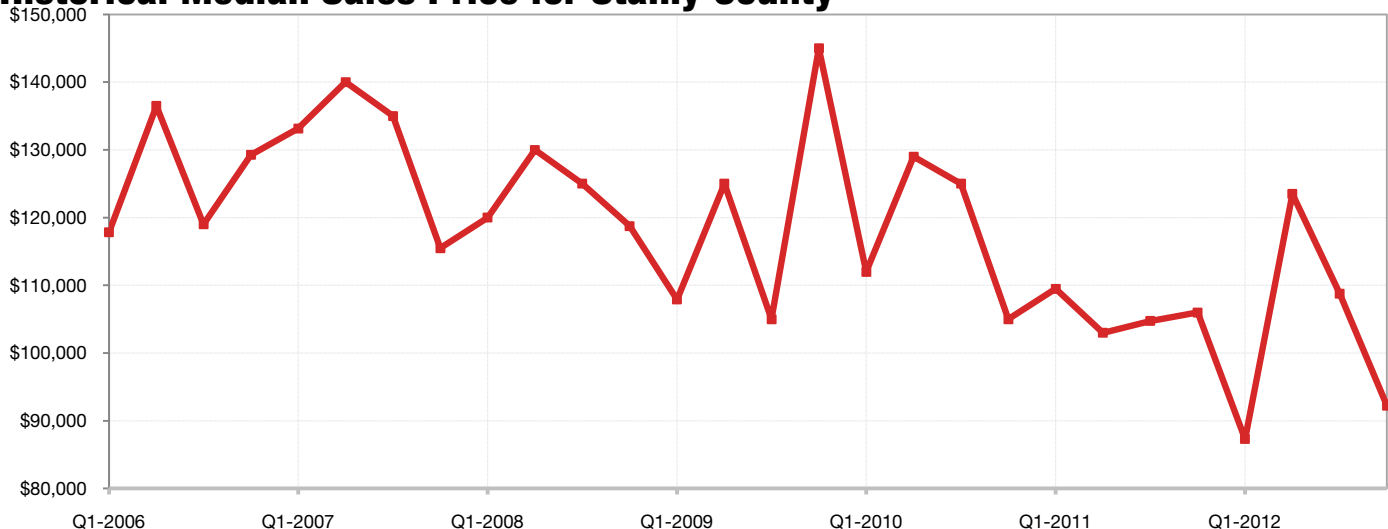
Stanly County

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$92,250	- 13.0%
Average Sales Price	\$111,972	- 17.4%
Pct. of Orig. Price Received	85.9%	- 1.8%
Homes for Sale	392	- 3.4%
Closed Sales	84	+ 6.3%
Months Supply	13.4	- 29.7%
List to Close	156	- 7.9%
Days on Market	128	- 7.9%
Cumulative Days on Market	160	+ 4.6%

Market Activity



Historical Median Sales Price for Stanly County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q4-2012



Stanly County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
28001	\$112,000	↑ + 8.4%	86.6%	↑ + 0.2%	144	↑ + 9.6%	40	↑ + 81.8%
28002	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28009	\$48,000	↓ - 12.7%	87.6%	↓ - 4.6%	47	↑ + 330.3%	3	↑ + 200.0%
28071	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28097	\$187,450	↑ + 56.2%	88.1%	↓ - 8.3%	161	↓ - 5.2%	8	↓ - 38.5%
28107	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28109	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28124	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28127	\$50,950	↓ - 53.7%	72.8%	↓ - 11.2%	75	↓ - 63.4%	9	→ 0.0%
28128	\$56,951	↓ - 64.4%	92.0%	↑ + 7.7%	61	↓ - 55.8%	8	↓ - 27.3%
28129	\$98,750	↓ - 1.3%	87.4%	↓ - 1.4%	107	↑ + 4.0%	10	↑ + 42.9%
28137	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28163	\$84,500	↓ - 0.6%	81.8%	↓ - 6.5%	222	↑ + 92.0%	6	↓ - 33.3%

Marketwatch Report

Q4-2012



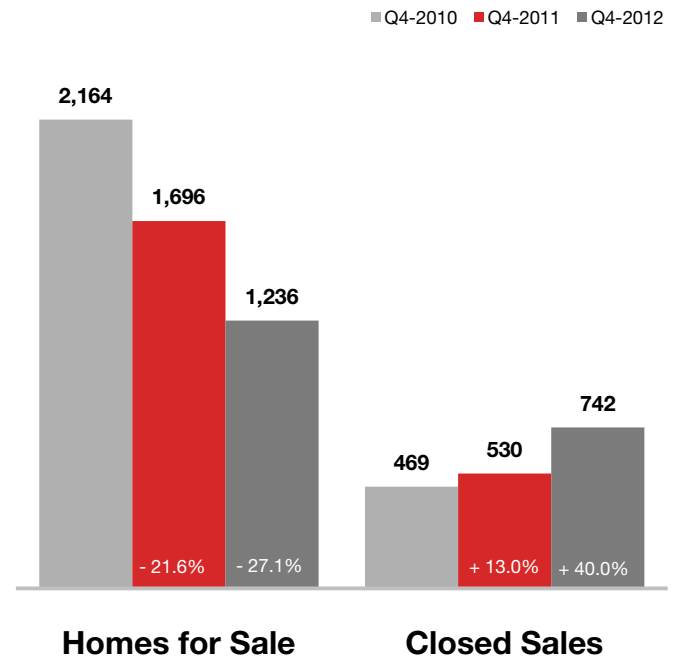
Charlotte Regional Realtor[®] Association

Union County

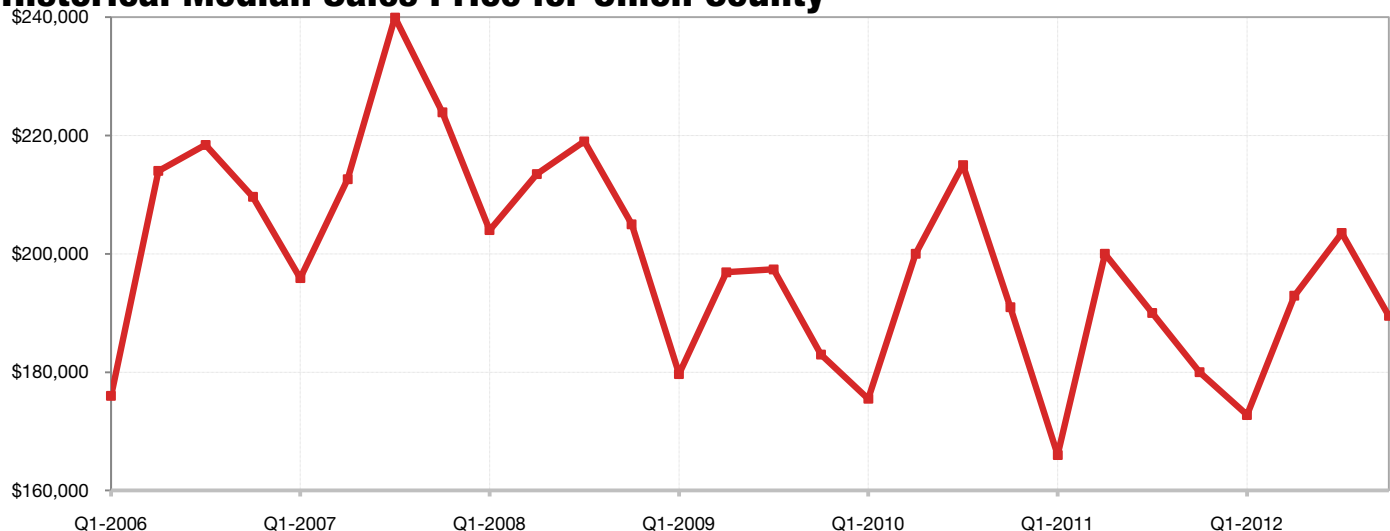
ZIP codes may overlap counties. Figures apply to this county only.

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$189,500	+ 5.3%
Average Sales Price	\$231,747	- 2.6%
Pct. of Orig. Price Received	93.1%	+ 1.9%
Homes for Sale	1,236	- 27.1%
Closed Sales	742	+ 40.0%
Months Supply	4.8	- 46.4%
List to Close	140	- 13.7%
Days on Market	105	- 13.5%
Cumulative Days on Market	123	- 17.7%

Market Activity



Historical Median Sales Price for Union County



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.

Marketwatch Report

Q4-2012



Union County ZIP Codes

ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
28079	\$168,000	↑ + 3.4%	94.8%	↑ + 1.8%	96	↓ - 13.6%	146	↑ + 36.4%
28103	\$92,688	↑ + 85.4%	89.0%	↑ + 10.3%	94	↓ - 43.5%	14	↑ + 40.0%
28104	\$237,855	↑ + 16.0%	93.0%	↑ + 1.9%	97	↓ - 31.6%	124	↑ + 53.1%
28105	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28108	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28110	\$129,500	↑ + 1.2%	93.2%	↑ + 3.4%	104	↓ - 3.2%	132	↑ + 21.1%
28111	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28112	\$97,000	↑ + 14.8%	88.9%	↑ + 0.3%	141	↑ + 10.1%	68	↑ + 74.4%
28133	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28173	\$285,055	↓ - 9.2%	94.2%	↑ + 1.8%	104	↓ - 12.9%	238	↑ + 40.0%
28174	\$72,500	↑ + 14.9%	84.7%	↓ - 5.1%	114	↓ - 29.7%	16	↑ + 23.1%

Marketwatch Report

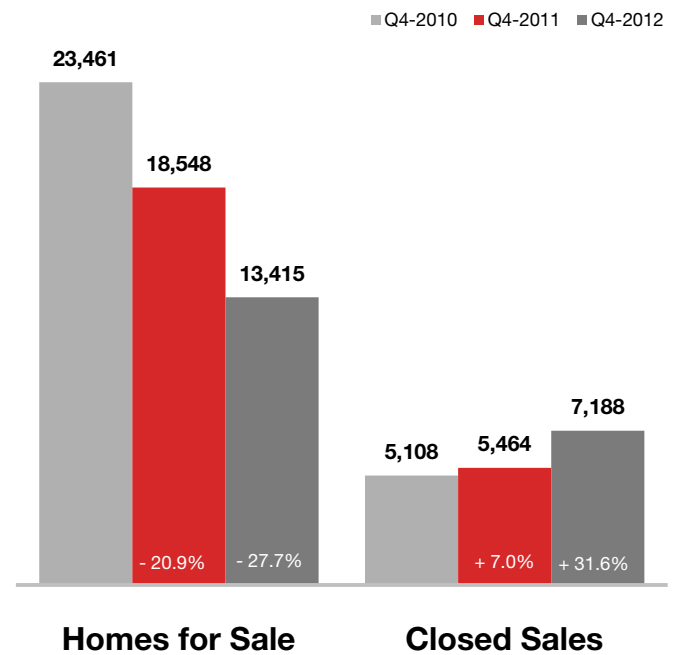
Q4-2012



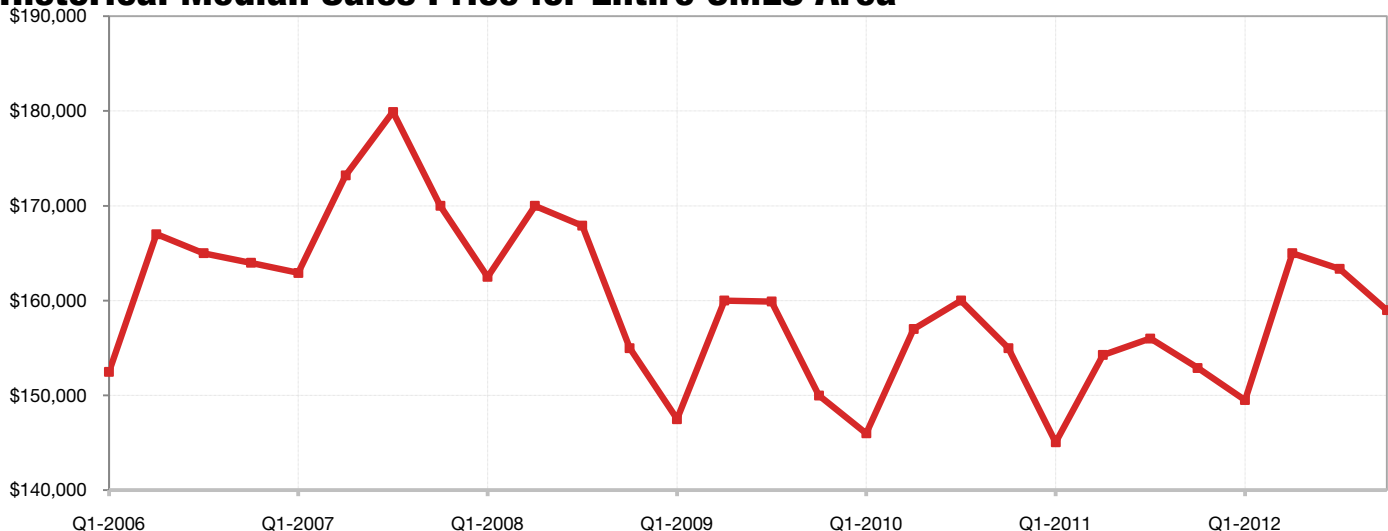
Entire CMLS Area

Key Metrics	Q4-2012	1-Yr Chg
Median Sales Price	\$159,000	+ 4.0%
Average Sales Price	\$204,739	+ 6.3%
Pct. of Orig. Price Received	92.3%	+ 2.3%
Homes for Sale	13,415	- 27.7%
Closed Sales	7,188	+ 31.6%
Months Supply	5.3	- 44.8%
List to Close	150	- 7.3%
Days on Market	110	- 9.2%
Cumulative Days on Market	129	- 17.3%

Market Activity



Historical Median Sales Price for Entire CMLS Area



Note: CarolinaMLS did not include "showable" under contract listings in the "Pending Sales" stats before July 2012. Listing agents report listings as "Under Contract-Show" earlier in the transaction. Pending sales are used to calculate supply, so as a result, the "Months Supply of Inventory" stats trend lower since July 2012.