

Marketwatch Report

Q2-2012

A FREE RESEARCH TOOL FROM THE
CHARLOTTE REGIONAL REALTOR® ASSOCIATION
AND CAROLINA MULTIPLE LISTING SERVICE, INC.



Charlotte Regional **Realtor**® Association

Counties

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Current as of July 5, 2012. All data from Carolina Multiple Listing Services, Inc.
Report provided by the Charlotte Regional REALTOR® Association. Powered by 10K Research and Marketing.

Marketwatch Report

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All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
Alexander	\$100,000	↓ - 32.2%	90.3%	↑ + 0.5%	126	↓ - 28.2%	21	↑ + 10.5%
Anson	\$41,000	↑ + 7.9%	81.6%	↑ + 1.8%	185	↓ - 21.9%	28	↑ + 16.7%
Cabarrus	\$166,250	↑ + 13.1%	92.4%	↑ + 3.2%	148	↓ - 6.6%	547	↑ + 16.6%
Gaston	\$118,000	↑ + 14.6%	90.6%	↑ + 2.4%	158	↓ - 4.2%	518	↑ + 30.2%
Iredell	\$174,000	↑ + 7.2%	91.5%	↑ + 3.2%	145	↓ - 13.2%	510	↑ + 13.6%
Lincoln	\$163,820	↑ + 38.2%	89.7%	↑ + 1.5%	163	↑ + 3.7%	206	↑ + 26.4%
Mecklenburg	\$171,250	↑ + 4.4%	93.2%	↑ + 4.0%	138	↓ - 7.7%	3,456	↑ + 13.4%
Montgomery	\$122,750	↑ + 0.2%	84.8%	↓ - 3.1%	204	↓ - 14.0%	36	↑ + 125.0%
Stanly	\$123,500	↑ + 19.9%	87.3%	↓ - 2.9%	175	↑ + 0.3%	82	↑ + 18.8%
Union	\$192,900	↓ - 3.6%	93.2%	↑ + 1.9%	141	↓ - 8.9%	703	↑ + 8.0%

Marketwatch Report

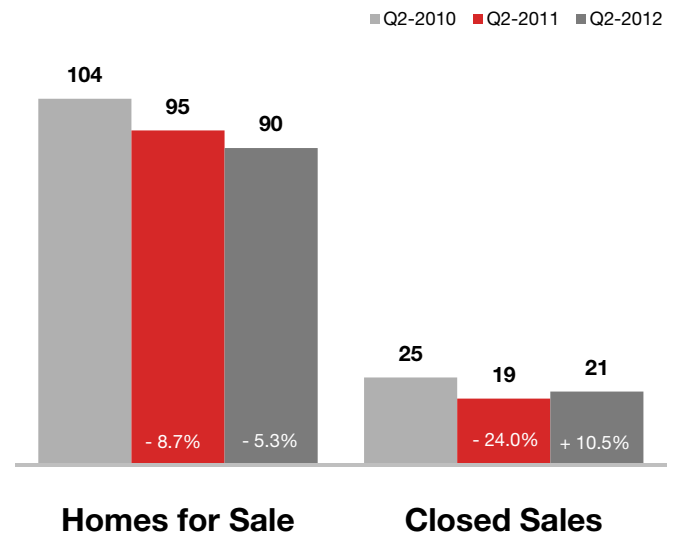
Q2-2012



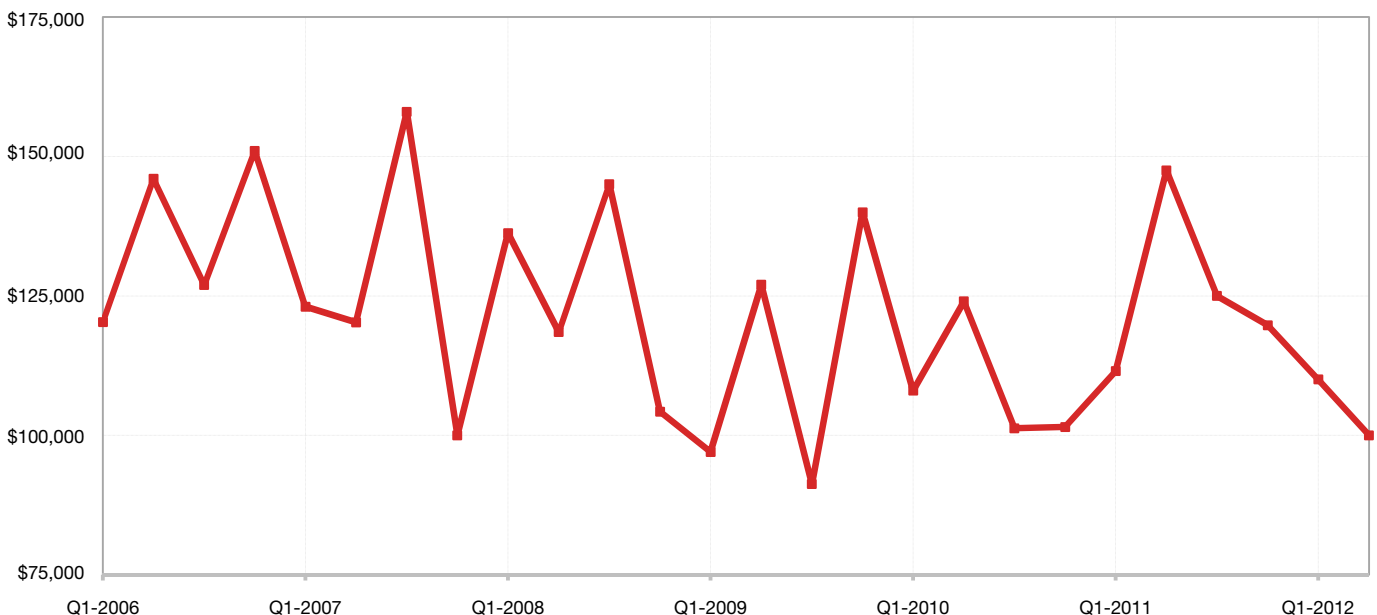
Alexander County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$100,000	- 32.2%
Average Sales Price	\$132,677	- 33.5%
Pct. of Orig. Price Rec'd.	90.3%	+ 0.5%
Homes for Sale	90	- 5.3%
Closed Sales	21	+ 10.5%
Months Supply	14.2	- 10.2%
List to Close	126	- 28.2%

Market Activity



Historical Median Sales Price for Alexander County



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Alexander County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
28601	\$130,000	→ 0.0%	72.2%	→ 0.0%	708	→ 0.0%	1	→ 0.0%
28636	\$76,500	→ 0.0%	82.3%	→ 0.0%	86	→ 0.0%	2	→ 0.0%
28678	\$67,500	→ 0.0%	84.5%	→ 0.0%	41	→ 0.0%	1	→ 0.0%
28681	\$100,000	↓ -35.5%	92.8%	↑ +4.5%	101	↓ -47.5%	17	→ 0.0%

Marketwatch Report

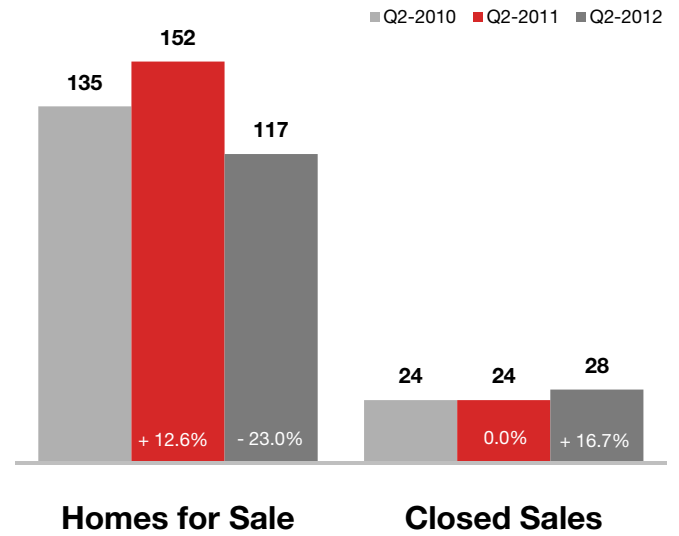
Q2-2012



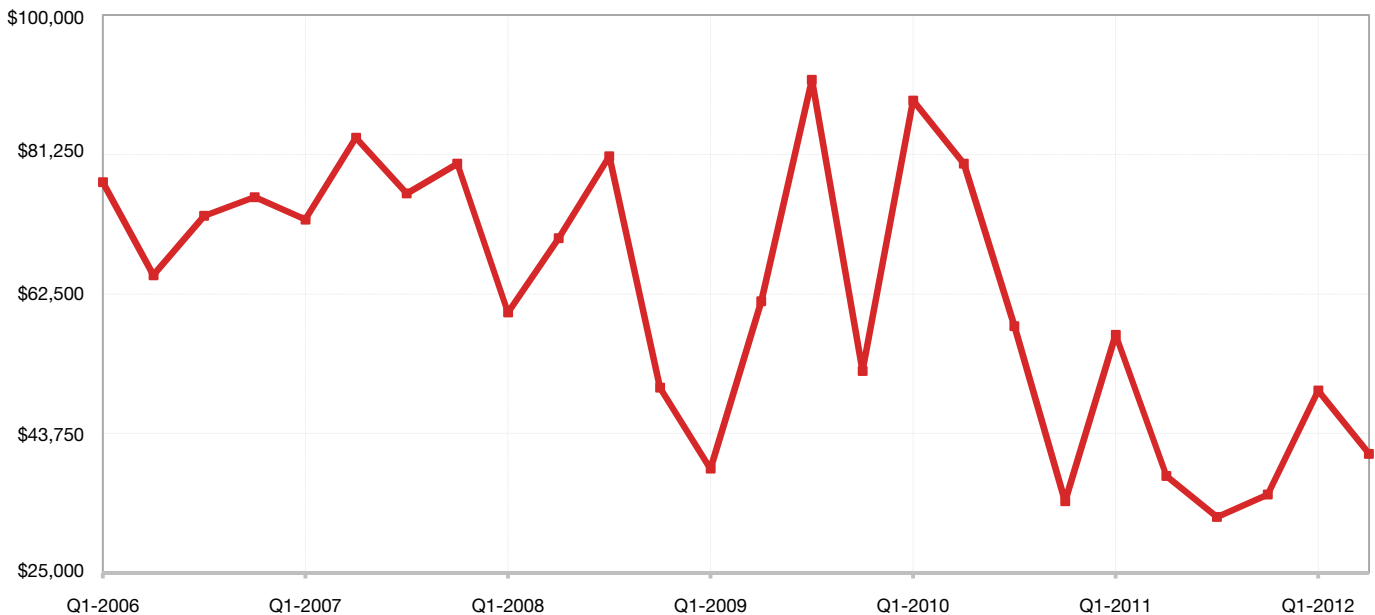
Anson County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$41,000	+ 7.9%
Average Sales Price	\$49,252	- 9.3%
Pct. of Orig. Price Rec'd.	81.6%	+ 1.8%
Homes for Sale	117	- 23.0%
Closed Sales	28	+ 16.7%
Months Supply	13.6	- 46.9%
List to Close	185	- 21.9%

Market Activity



Historical Median Sales Price for Anson County



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Anson County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
28007	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28091	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28102	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28119	\$32,000	↑ + 14.3%	68.1%	↓ - 16.3%	110	↑ + 4.8%	1	↓ - 66.7%
28133	\$51,051	↓ - 47.4%	87.6%	↑ + 7.2%	170	↓ - 6.8%	3	↓ - 25.0%
28135	\$53,000	↓ - 6.5%	74.7%	↓ - 12.1%	203	↑ + 29.5%	3	↑ + 50.0%
28170	\$39,000	↑ + 27.5%	82.4%	↑ + 2.9%	188	↓ - 26.2%	21	↑ + 61.5%

Marketwatch Report

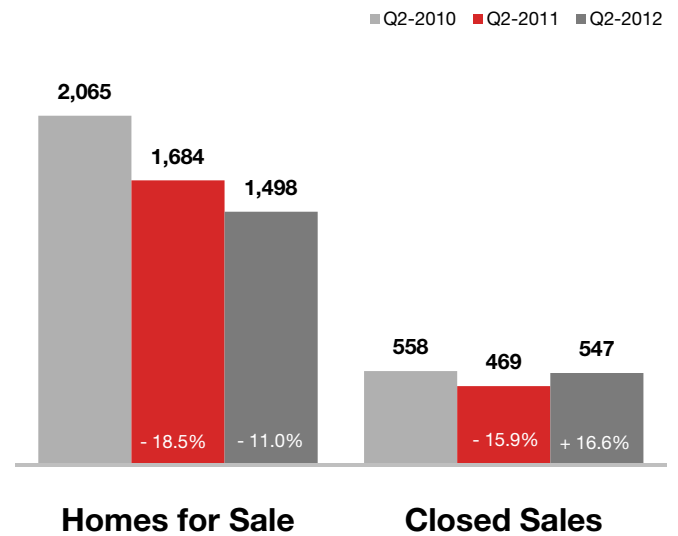
Q2-2012



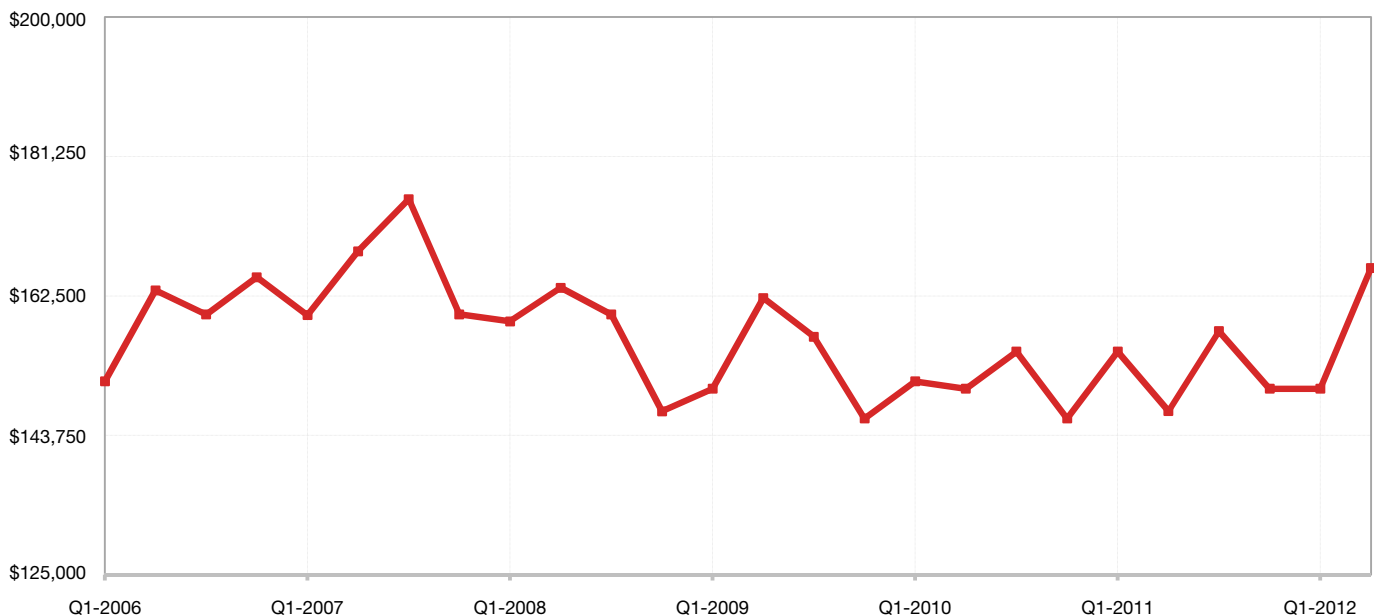
Cabarrus County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$166,250	+ 13.1%
Average Sales Price	\$188,108	+ 10.1%
Pct. of Orig. Price Rec'd.	92.4%	+ 3.2%
Homes for Sale	1,498	- 11.0%
Closed Sales	547	+ 16.6%
Months Supply	9.9	- 18.5%
List to Close	148	- 6.6%

Market Activity



Historical Median Sales Price for Cabarrus County



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Cabarrus County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
28025	\$128,665	↑ + 14.9%	91.9%	↑ + 3.1%	142	↓ - 8.4%	136	↑ + 24.8%
28026	\$161,750	→ 0.0%	100.0%	→ 0.0%	0	→ 0.0%	1	→ 0.0%
28027	\$185,000	↑ + 17.2%	93.0%	↑ + 3.5%	149	↓ - 4.5%	183	↑ + 15.1%
28036	\$206,000	↑ + 14.7%	94.2%	↓ - 2.5%	109	↓ - 18.8%	13	↓ - 27.8%
28071	\$185,000	→ 0.0%	88.1%	→ 0.0%	151	→ 0.0%	1	→ 0.0%
28075	\$230,000	↓ - 8.0%	94.2%	↑ + 0.4%	134	↓ - 8.5%	81	↑ + 55.8%
28081	\$127,000	↑ + 10.4%	91.8%	↑ + 4.4%	191	↑ + 22.5%	29	↑ + 3.6%
28082	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28083	\$78,950	↓ - 11.9%	86.7%	↑ + 2.3%	175	↑ + 12.1%	32	↓ - 23.8%
28107	\$170,338	↑ + 13.6%	97.2%	↑ + 16.4%	148	↓ - 48.7%	18	↑ + 38.5%
28124	\$159,650	↑ + 29.8%	86.1%	↑ + 0.7%	201	↑ + 29.4%	10	↑ + 66.7%
28138	\$98,050	↓ - 73.5%	93.1%	↑ + 7.0%	198	↑ + 26.6%	2	↑ + 100.0%
28215	\$124,500	↑ + 4.6%	91.4%	↓ - 0.6%	95	↓ - 18.3%	2	↓ - 33.3%

Marketwatch Report

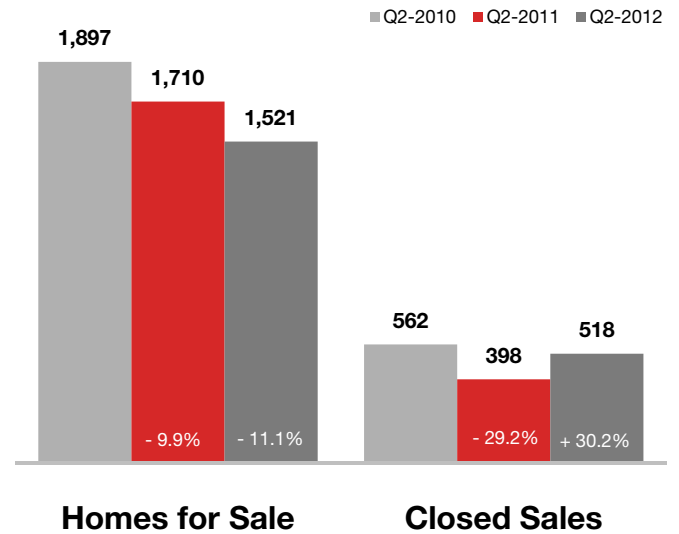
Q2-2012



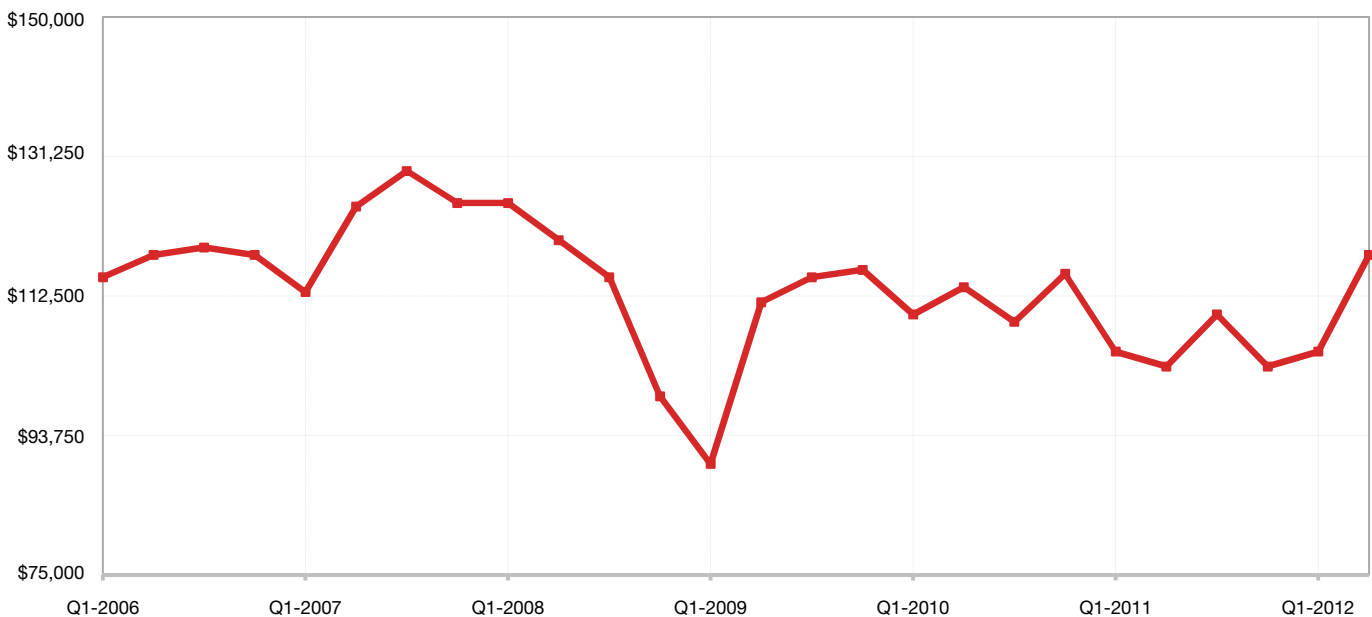
Gaston County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$118,000	+ 14.6%
Average Sales Price	\$143,760	+ 12.9%
Pct. of Orig. Price Rec'd.	90.6%	+ 2.4%
Homes for Sale	1,521	- 11.1%
Closed Sales	518	+ 30.2%
Months Supply	10.5	- 23.4%
List to Close	158	- 4.2%

Market Activity



Historical Median Sales Price for Gaston County



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Gaston County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
28006	\$25,000	→ 0.0%	71.4%	→ 0.0%	126	→ 0.0%	1	→ 0.0%
28012	\$204,000	↑ +29.5%	94.0%	↑ +7.4%	166	↓ -0.6%	71	↑ +36.5%
28016	\$59,000	↑ +9.3%	94.5%	↑ +10.6%	90	↓ -49.1%	22	↑ +29.4%
28021	\$96,000	↑ +79.6%	85.3%	↑ +2.0%	194	↑ +106.7%	21	↑ +75.0%
28032	\$102,750	↑ +0.7%	91.1%	↑ +1.9%	92	↓ -57.5%	14	↑ +75.0%
28033	\$110,000	↑ +3.0%	87.8%	↓ -19.0%	116	↑ +312.5%	4	↑ +100.0%
28034	\$104,950	↑ +19.7%	94.7%	↑ +1.7%	133	↑ +4.7%	38	↑ +52.0%
28052	\$34,750	↓ -52.1%	83.8%	↓ -2.1%	128	↓ -22.6%	57	↑ +5.6%
28053	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28054	\$118,000	↑ +9.8%	88.6%	↑ +1.8%	193	↑ +8.9%	76	↑ +28.8%
28055	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28056	\$150,500	↑ +23.4%	91.2%	↑ +2.5%	167	↑ +5.3%	86	↑ +62.3%
28077	\$20,000	→ 0.0%	59.0%	→ 0.0%	216	→ 0.0%	1	→ 0.0%
28092	\$40,000	↓ -65.0%	53.4%	↓ -43.2%	74	↓ -19.9%	1	↓ -66.7%
28098	\$117,000	↓ -2.9%	88.0%	↓ -6.7%	249	↑ +51.4%	8	↓ -52.9%
28101	\$270,000	↑ +33.2%	90.3%	↑ +0.8%	333	↑ +31.6%	2	→ 0.0%
28120	\$138,500	↓ -0.4%	93.6%	↑ +3.1%	139	↓ -15.6%	82	↑ +20.6%
28164	\$100,000	↑ +3.6%	89.6%	↑ +2.4%	198	↓ -3.9%	27	↑ +22.7%

Marketwatch Report

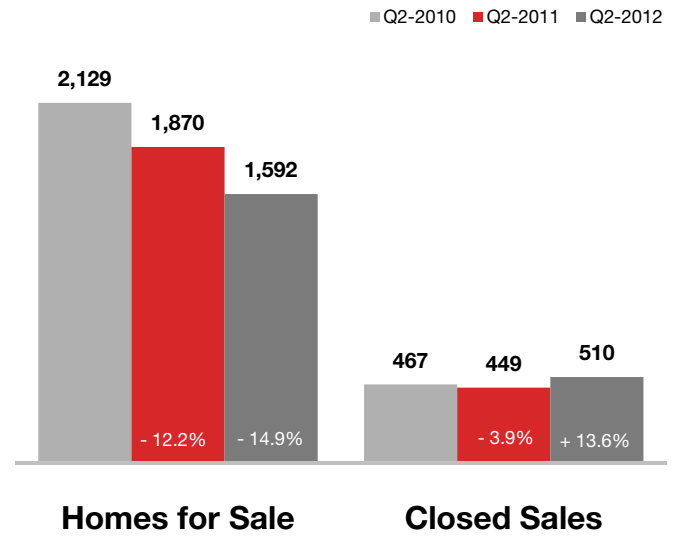
Q2-2012



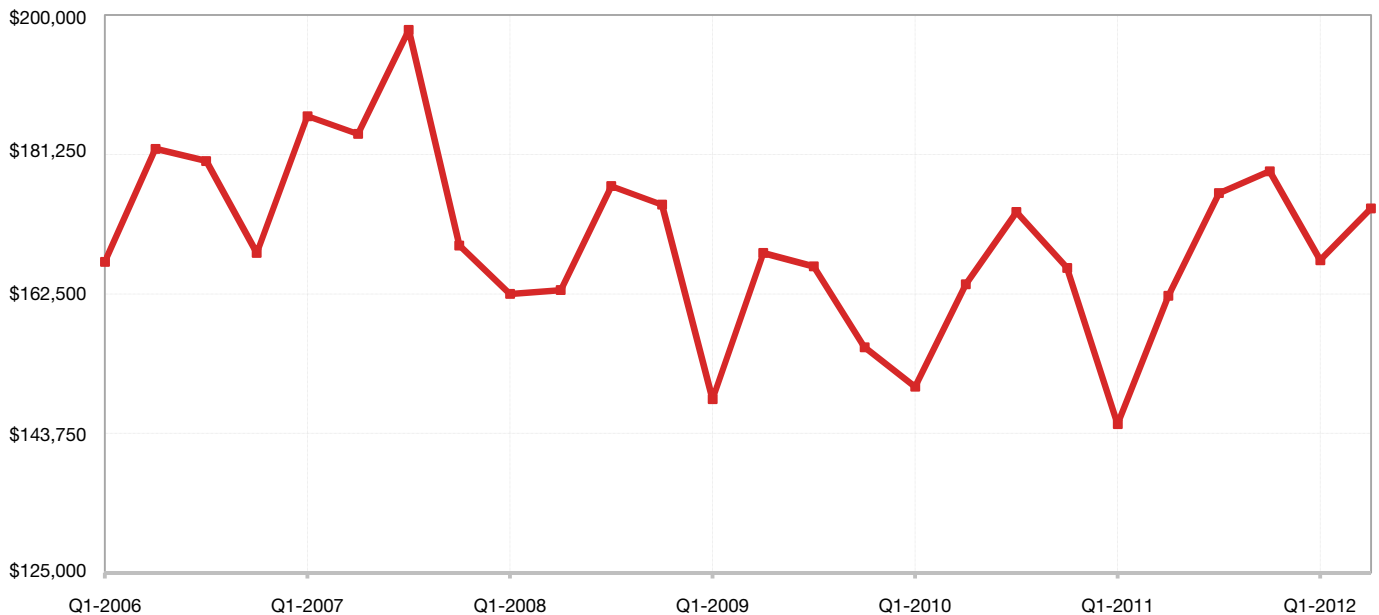
Iredell County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$174,000	+ 7.2%
Average Sales Price	\$251,576	+ 6.6%
Pct. of Orig. Price Rec'd.	91.5%	+ 3.2%
Homes for Sale	1,592	- 14.9%
Closed Sales	510	+ 13.6%
Months Supply	11.1	- 26.8%
List to Close	145	- 13.2%

Market Activity



Historical Median Sales Price for Iredell County



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Charlotte Regional Realtor® Association

Iredell County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
27013	\$35,000	↓ -67.3%	102.9%	↑ +10.5%	45	↓ -22.4%	1	→ 0.0%
27020	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28010	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28115	\$169,650	↓ -3.7%	93.5%	↑ +2.0%	132	↓ -15.2%	134	↑ +25.2%
28117	\$270,000	↓ -14.1%	92.3%	↑ +3.6%	144	↓ -21.3%	197	↑ +44.9%
28123	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28125	\$115,900	→ 0.0%	52.9%	→ 0.0%	395	→ 0.0%	1	→ 0.0%
28166	\$180,000	↑ +6.4%	91.2%	↑ +3.3%	154	↓ -32.9%	24	↓ -7.7%
28625	\$130,000	↑ +17.1%	89.0%	↑ +0.2%	175	↑ +24.8%	72	↓ -6.5%
28634	\$30,000	↓ -68.1%	96.8%	↑ +14.9%	73	↓ -48.7%	1	↓ -87.5%
28636	\$106,500	↑ +156.6%	90.6%	→ 0.0%	185	↑ +31.2%	1	→ 0.0%
28660	\$97,000	↓ -52.7%	88.3%	↓ -7.4%	223	↑ +93.9%	1	→ 0.0%
28677	\$81,725	↓ -5.5%	87.6%	↑ +4.5%	142	↓ -16.8%	71	↓ -16.5%
28687	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28688	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28689	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28699	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

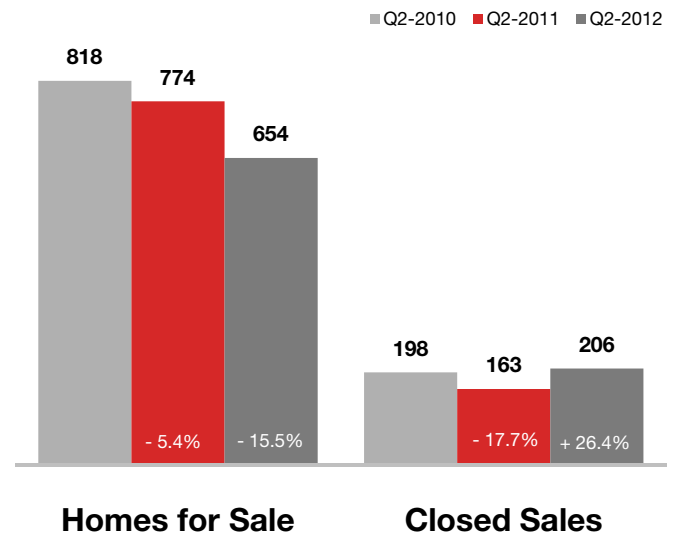
Q2-2012



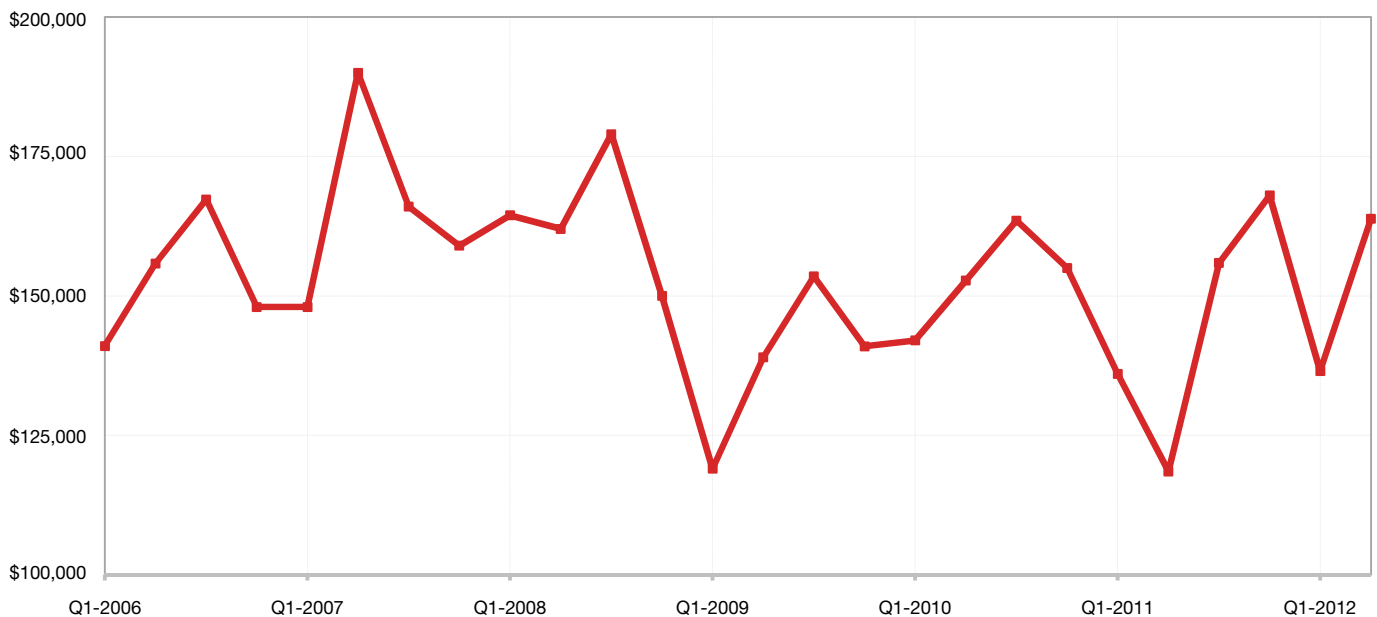
Lincoln County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$163,820	+ 38.2%
Average Sales Price	\$235,542	+ 53.1%
Pct. of Orig. Price Rec'd.	89.7%	+ 1.5%
Homes for Sale	654	- 15.5%
Closed Sales	206	+ 26.4%
Months Supply	11.0	- 27.3%
List to Close	163	+ 3.7%

Market Activity



Historical Median Sales Price for Lincoln County



Marketwatch Report

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Lincoln County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
28006	\$95,000	↓ - 65.2%	73.6%	↓ - 35.4%	286	↑ + 366.3%	1	↓ - 66.7%
28021	\$124,500	↑ + 58.6%	84.1%	↓ - 14.4%	366	↑ + 156.1%	4	↑ + 300.0%
28033	\$127,900	↑ + 78.9%	96.1%	↑ + 18.1%	92	↓ - 42.8%	3	↑ + 50.0%
28037	\$289,500	↑ + 44.8%	92.0%	↑ + 3.4%	159	↓ - 7.9%	84	↑ + 78.7%
28080	\$102,100	↑ + 21.5%	88.1%	↓ - 2.6%	183	↑ + 95.5%	17	↑ + 13.3%
28090	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28092	\$107,000	↑ + 21.6%	86.6%	↓ - 1.0%	157	↓ - 7.4%	69	↓ - 2.8%
28093	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28164	\$220,000	↑ + 4.0%	93.9%	↑ + 4.7%	152	↑ + 14.2%	13	↑ + 8.3%
28168	\$115,000	↑ + 119.1%	88.6%	↑ + 9.8%	166	↑ + 20.8%	9	↑ + 12.5%
28673	\$269,000	→ 0.0%	93.5%	→ 0.0%	52	→ 0.0%	2	→ 0.0%

Marketwatch Report

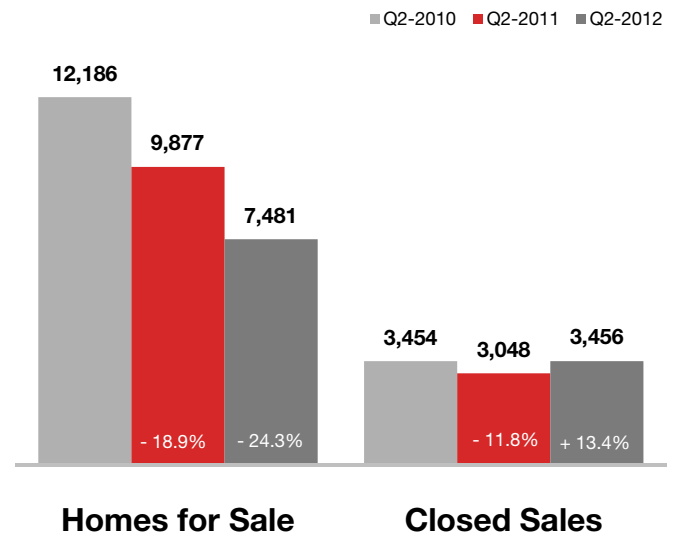
Q2-2012



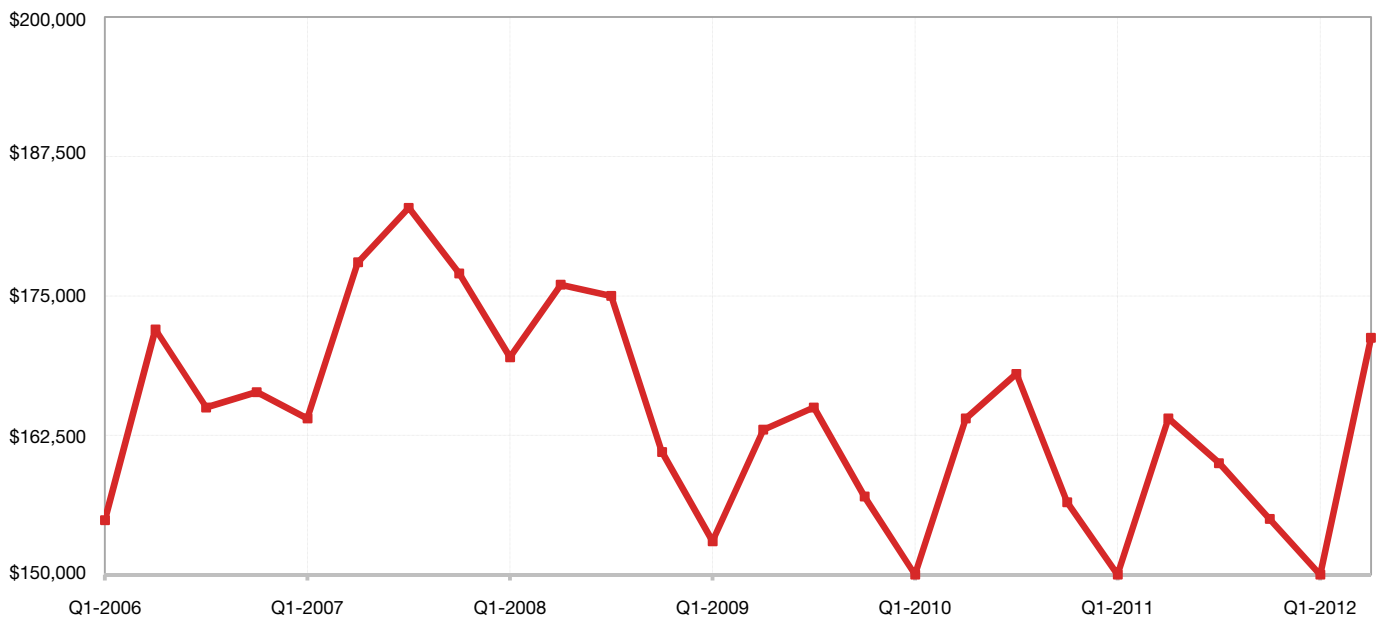
Mecklenburg County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$171,250	+ 4.4%
Average Sales Price	\$238,361	+ 3.7%
Pct. of Orig. Price Rec'd.	93.2%	+ 4.0%
Homes for Sale	7,481	- 24.3%
Closed Sales	3,456	+ 13.4%
Months Supply	7.8	- 35.0%
List to Close	138	- 7.7%

Market Activity



Historical Median Sales Price for Mecklenburg County



Marketwatch Report

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Mecklenburg County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
28031	\$215,000	↑ + 2.4%	93.3%	↑ + 3.8%	145	↓ - 11.5%	151	↑ + 0.7%
28035	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28036	\$290,000	↓ - 6.5%	95.2%	↑ + 3.0%	152	↓ - 15.1%	59	↓ - 10.6%
28070	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28078	\$232,495	↑ + 1.1%	96.0%	↑ + 4.3%	129	↓ - 11.3%	262	↑ + 23.0%
28104	\$366,950	↑ + 72.2%	95.1%	↑ + 0.8%	102	↑ + 6.1%	4	↓ - 33.3%
28105	\$180,000	↑ + 2.4%	94.8%	↑ + 5.6%	133	↓ - 14.1%	123	↑ + 32.3%
28106	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28107	\$128,500	→ 0.0%	85.7%	→ 0.0%	68	→ 0.0%	1	→ 0.0%
28126	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28130	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28134	\$195,000	↑ + 45.5%	92.6%	↑ + 2.7%	182	↑ + 2.7%	31	↑ + 6.9%
28201	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28202	\$236,000	↑ + 22.3%	93.8%	↑ + 5.7%	173	↑ + 19.1%	70	↑ + 37.3%
28203	\$335,000	↑ + 52.6%	92.7%	↑ + 1.3%	122	↓ - 18.3%	59	↓ - 7.8%
28204	\$207,000	↓ - 28.6%	91.6%	↓ - 4.0%	207	↑ + 22.4%	27	↑ + 68.8%
28205	\$127,000	↓ - 4.2%	90.8%	↑ + 2.3%	125	↓ - 10.0%	161	↑ + 36.4%
28206	\$94,990	↑ + 322.2%	95.2%	↑ + 18.9%	163	→ - 0.1%	15	↑ + 15.4%
28207	\$709,000	↑ + 7.4%	89.9%	↑ + 1.0%	144	↓ - 20.3%	62	↑ + 12.7%
28208	\$42,000	↓ - 23.6%	92.2%	↑ + 8.9%	124	↓ - 9.3%	69	↑ + 19.0%
28209	\$228,250	↓ - 14.8%	91.3%	↑ + 2.6%	128	↓ - 16.6%	91	↓ - 1.1%
28210	\$215,000	↓ - 2.3%	92.5%	↑ + 1.4%	140	↑ + 4.4%	179	↑ + 34.6%
28211	\$350,000	↑ + 0.9%	91.9%	↑ + 6.1%	163	↓ - 12.3%	137	↑ + 31.7%
28212	\$55,000	↓ - 19.1%	91.8%	↑ + 5.8%	107	↓ - 25.4%	68	↑ + 11.5%
28213	\$89,900	↓ - 16.4%	95.3%	↑ + 7.1%	124	↓ - 13.7%	85	↓ - 2.3%
28214	\$104,663	↑ + 14.4%	92.6%	↑ + 4.8%	147	↓ - 1.0%	143	↑ + 13.5%
28215	\$80,000	↓ - 1.5%	90.9%	↑ + 3.2%	127	↓ - 8.0%	149	↑ + 8.8%
28216	\$74,600	↓ - 6.8%	92.7%	↑ + 8.9%	138	↓ - 11.3%	152	↑ + 10.9%
28217	\$51,625	↓ - 14.0%	88.4%	↑ + 8.5%	107	↓ - 37.7%	26	↓ - 29.7%
28218	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28219	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28220	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28221	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28222	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28223	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28224	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28226	\$299,000	↓ - 5.1%	93.7%	↑ + 5.6%	146	↑ + 2.6%	164	↑ + 21.5%
28227	\$112,950	↓ - 2.5%	91.1%	↑ + 2.1%	143	↑ + 0.8%	154	↑ + 17.6%
28228	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28229	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28230	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28231	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28232	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q2-2012



Mecklenburg County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
28228	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28229	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28230	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28231	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28232	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28233	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28234	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28235	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28236	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28237	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28241	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28242	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28243	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28244	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28246	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28247	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28250	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28253	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28254	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28255	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28256	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28258	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28260	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28262	\$116,750	↑ + 7.1%	92.0%	↑ + 2.2%	129	↓ - 3.8%	58	↓ - 26.6%
28263	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28265	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28266	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28269	\$129,950	↑ + 15.0%	93.8%	↑ + 3.5%	132	↓ - 10.6%	260	↑ + 6.6%
28270	\$277,750	↓ - 2.3%	93.9%	↑ + 2.2%	137	↓ - 0.3%	146	↑ + 30.4%
28271	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28272	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28273	\$127,000	↑ + 4.1%	94.8%	↑ + 6.9%	127	↓ - 19.8%	96	↓ - 13.5%
28274	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28275	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28277	\$287,000	↑ + 19.8%	94.6%	↑ + 2.3%	135	↓ - 7.5%	333	↑ + 15.6%
28278	\$165,900	↓ - 1.3%	94.0%	↑ + 3.0%	170	↑ + 8.3%	117	↑ + 15.8%
28280	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28282	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28284	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28285	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28287	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28288	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

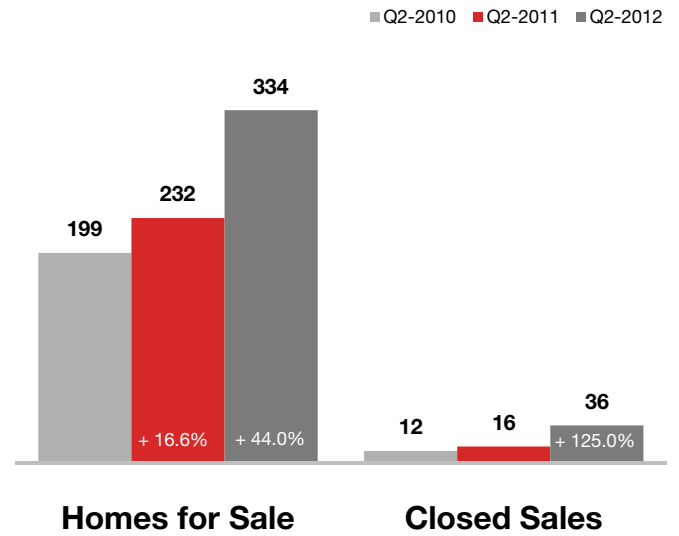
Q2-2012



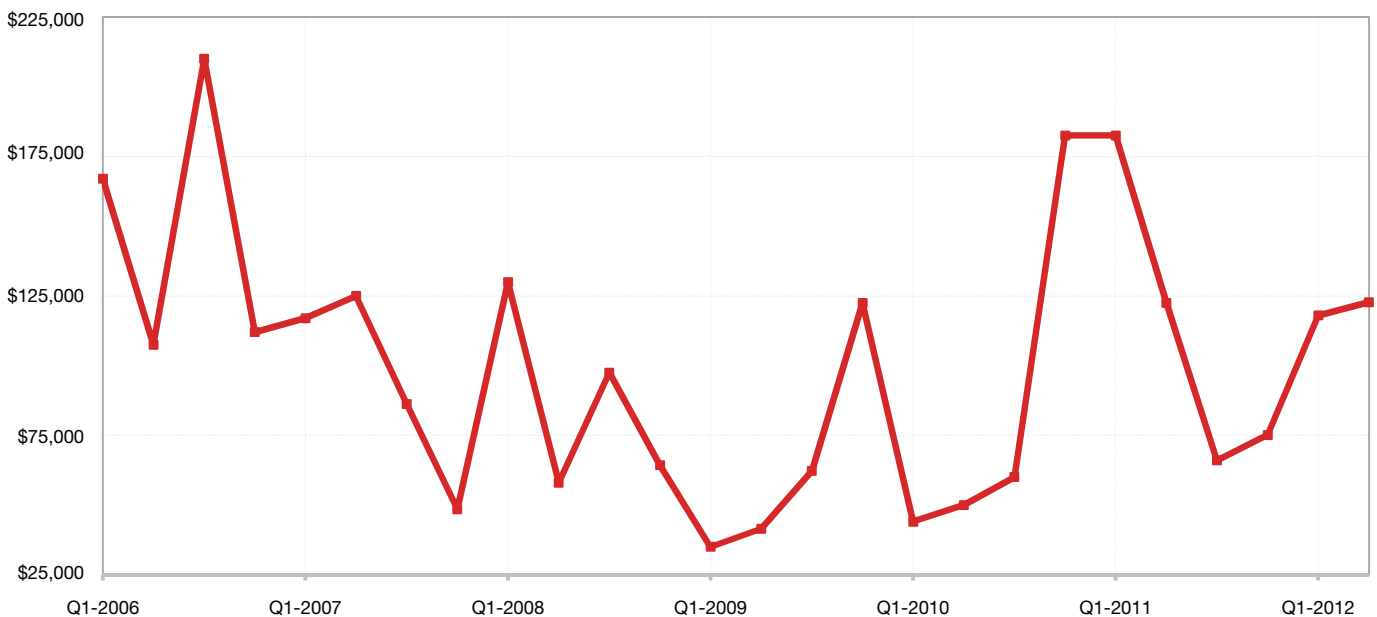
Montgomery County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$122,750	+ 0.2%
Average Sales Price	\$189,340	+ 23.4%
Pct. of Orig. Price Rec'd.	84.8%	- 3.1%
Homes for Sale	334	+ 44.0%
Closed Sales	36	+ 125.0%
Months Supply	31.1	- 34.3%
List to Close	204	- 14.0%

Market Activity



Historical Median Sales Price for Montgomery County



Marketwatch Report

Q2-2012



Montgomery County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
27209	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27229	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27247	\$50,000	→ 0.0%	92.6%	→ 0.0%	39	→ 0.0%	1	→ 0.0%
27281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27306	\$90,000	↓ -33.3%	86.6%	↓ -2.6%	145	↓ -37.9%	17	↑ +183.3%
27341	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27356	\$38,199	→ 0.0%	58.6%	→ 0.0%	63	→ 0.0%	1	→ 0.0%
27371	\$115,500	↓ -54.3%	83.4%	↓ -5.1%	290	↑ +113.2%	3	→ 0.0%
28127	\$272,000	↑ +750.0%	84.1%	↓ -2.3%	292	↑ +2.9%	14	↑ +100.0%

Marketwatch Report

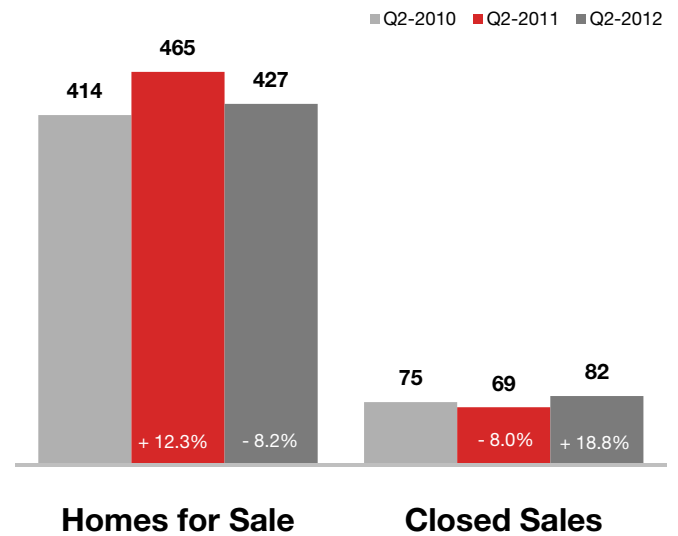
Q2-2012



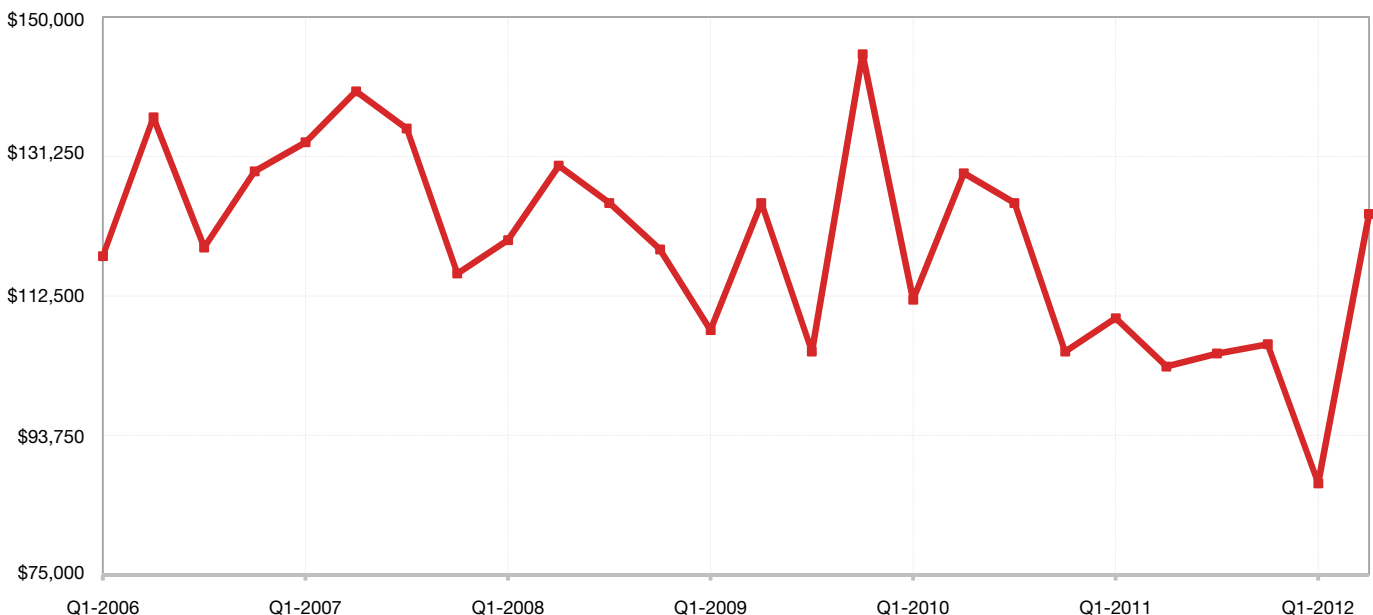
Stanly County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$123,500	+ 19.9%
Average Sales Price	\$147,146	+ 9.8%
Pct. of Orig. Price Rec'd.	87.3%	- 2.9%
Homes for Sale	427	- 8.2%
Closed Sales	82	+ 18.8%
Months Supply	16.8	- 28.6%
List to Close	175	+ 0.3%

Market Activity



Historical Median Sales Price for Stanly County



Marketwatch Report

Q2-2012



Stanly County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
28001	\$95,000	↓ - 1.0%	87.0%	↓ - 2.1%	173	↓ - 7.7%	45	↑ + 21.6%
28002	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28009	\$61,283	↑ + 49.5%	87.7%	↓ - 26.2%	73	↑ + 58.7%	1	→ 0.0%
28071	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28097	\$139,000	↓ - 14.3%	86.5%	↓ - 7.6%	198	↑ + 22.0%	10	→ 0.0%
28107	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28109	\$385,000	→ 0.0%	85.6%	→ 0.0%	403	→ 0.0%	1	→ 0.0%
28124	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28127	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28128	\$237,500	↑ + 54.2%	90.3%	↑ + 10.9%	191	↓ - 15.3%	10	↑ + 150.0%
28129	\$123,000	↓ - 41.8%	87.8%	↓ - 8.3%	157	↑ + 40.1%	5	↑ + 25.0%
28137	\$107,750	→ 0.0%	91.2%	→ 0.0%	174	→ 0.0%	2	→ 0.0%
28163	\$160,000	↑ + 55.3%	84.7%	↓ - 8.4%	134	↑ + 0.2%	8	↑ + 14.3%

Marketwatch Report

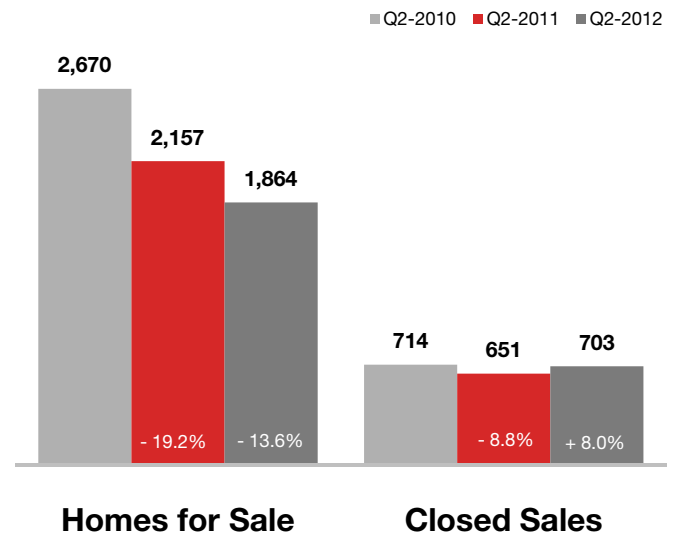
Q2-2012



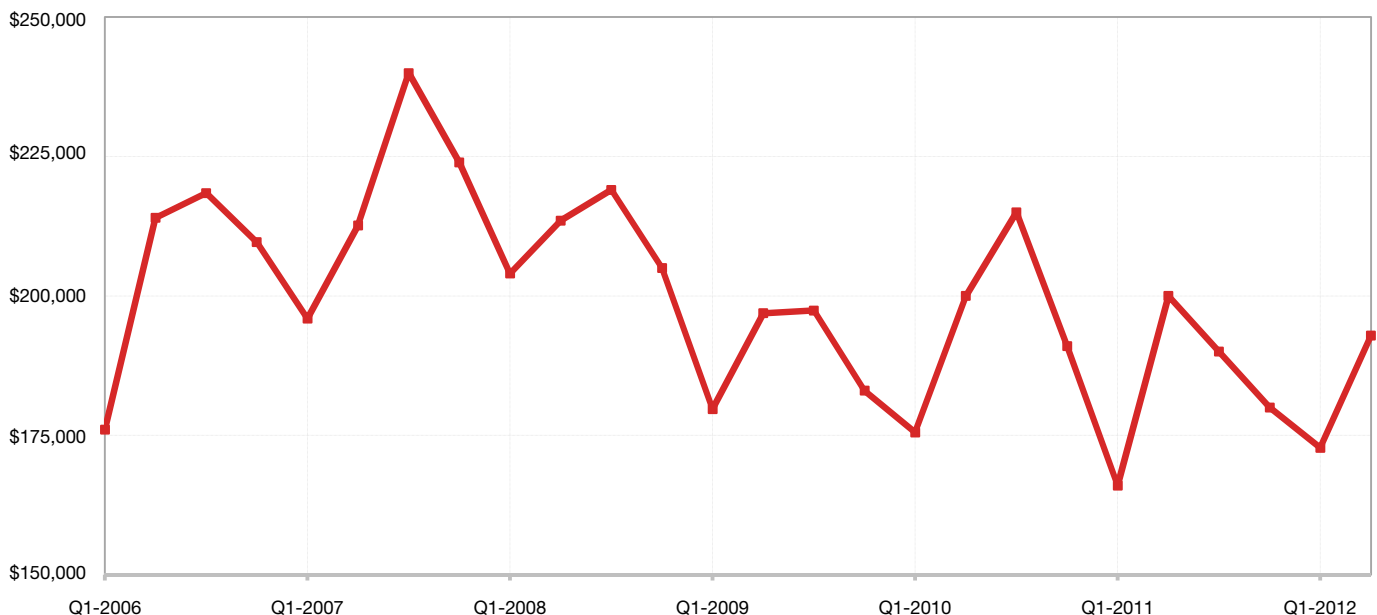
Union County

Key Metrics	Q2-2012	1-Yr Chg
Median Sales Price	\$192,900	- 3.6%
Average Sales Price	\$253,043	- 2.9%
Pct. of Orig. Price Rec'd.	93.2%	+ 1.9%
Homes for Sale	1,864	- 13.6%
Closed Sales	703	+ 8.0%
Months Supply	9.1	- 28.2%
List to Close	141	- 8.9%

Market Activity



Historical Median Sales Price for Union County



Marketwatch Report

Q2-2012



Union County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg	Q2-2012	1-Yr Chg
28079	\$159,900	↓ - 1.0%	93.3%	↑ + 1.6%	144	↓ - 8.4%	141	↑ + 21.6%
28103	\$105,000	↑ + 42.5%	88.1%	↑ + 3.8%	224	↑ + 51.8%	16	↑ + 33.3%
28104	\$278,000	↑ + 12.9%	94.4%	↑ + 3.3%	129	↓ - 18.6%	121	↑ + 6.1%
28105	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28108	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28110	\$129,000	↓ - 2.5%	93.1%	↑ + 3.1%	129	↓ - 14.8%	115	↑ + 7.5%
28111	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28112	\$100,000	↓ - 3.8%	87.4%	↓ - 1.5%	144	↓ - 8.5%	65	↑ + 18.2%
28133	\$37,000	→ 0.0%	88.1%	→ 0.0%	28	→ 0.0%	1	→ 0.0%
28173	\$325,000	↑ + 0.5%	94.4%	↑ + 1.8%	146	↓ - 2.1%	234	↑ + 2.6%
28174	\$107,000	↑ + 32.4%	99.0%	↑ + 7.4%	74	↓ - 55.9%	9	↓ - 35.7%