

Marketwatch Report

Q1-2012

A FREE RESEARCH TOOL FROM THE
CHARLOTTE REGIONAL REALTOR® ASSOCIATION
AND CAROLINA MULTIPLE LISTING SERVICE, INC.



Charlotte Regional **Realtor**® Association

Counties

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Current as of April 10, 2012. All data from Carolina Multiple Listing Services, Inc.
Report provided by the Charlotte Regional REALTOR® Association. Powered by 10K Research and Marketing.

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All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
Alexander	\$110,000	↓ - 1.3%	88.7%	↑ + 2.8%	203	↓ - 0.8%	17	→ 0.0%
Anson	\$49,500	↓ - 13.2%	83.6%	↑ + 7.2%	160	↓ - 7.9%	27	↑ + 92.9%
Cabarrus	\$150,000	↓ - 3.2%	91.3%	↑ + 1.9%	155	↓ - 7.7%	388	↑ + 4.6%
Gaston	\$105,000	→ 0.0%	89.4%	↑ + 2.5%	161	↓ - 0.9%	354	↑ + 6.3%
Iredell	\$167,020	↑ + 15.2%	90.4%	↑ + 5.3%	174	→ - 0.1%	392	↑ + 44.1%
Lincoln	\$136,500	↑ + 0.4%	89.5%	↑ + 1.4%	136	↓ - 19.4%	154	→ 0.0%
Mecklenburg	\$150,000	→ 0.0%	91.3%	↑ + 3.2%	157	↓ - 1.1%	2,360	↑ + 8.8%
Montgomery	\$118,000	↓ - 35.3%	87.6%	↑ + 20.1%	197	↓ - 18.2%	26	↑ + 225.0%
Stanly	\$87,300	↓ - 20.3%	87.1%	↑ + 4.3%	169	↑ + 4.2%	71	↑ + 51.1%
Union	\$172,766	↑ + 4.1%	91.5%	↑ + 4.2%	161	↓ - 12.7%	510	↑ + 19.4%

Marketwatch Report

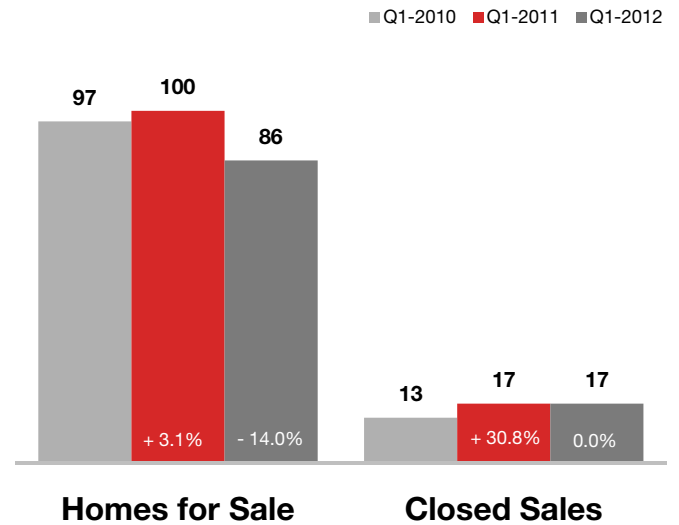
Q1-2012



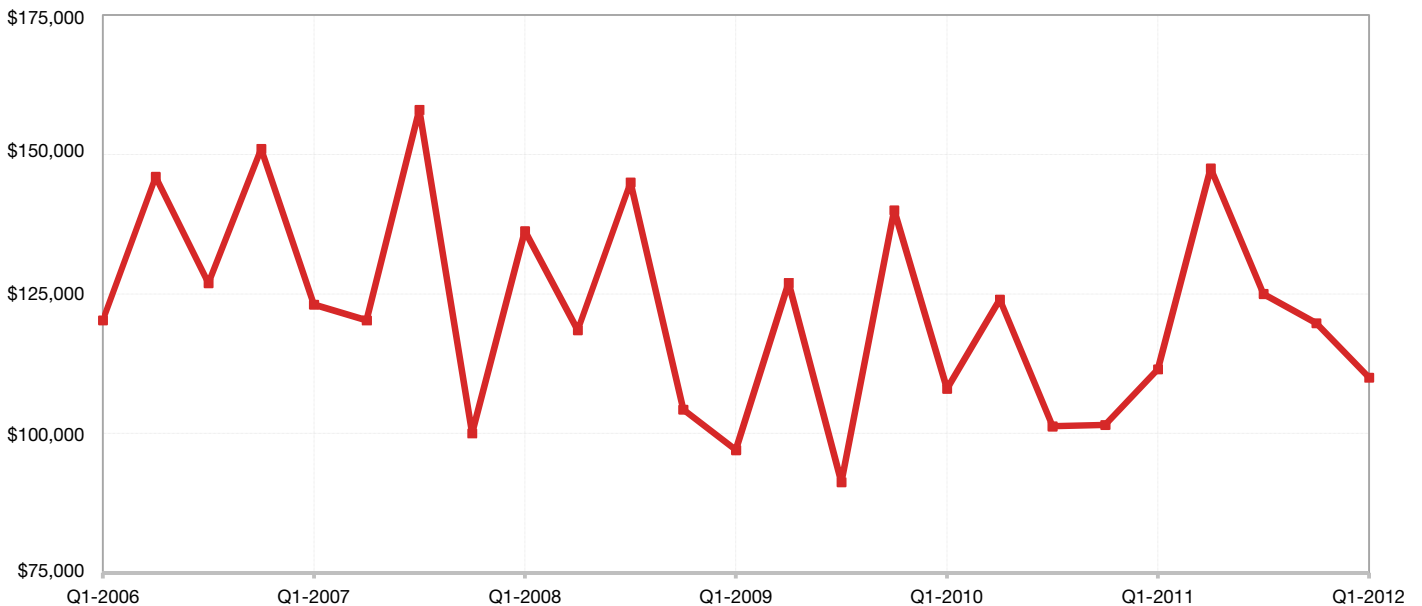
Alexander County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$110,000	- 1.3%
Average Sales Price	\$138,694	- 4.1%
Pct. of Orig. Price Rec'd.	88.7%	+ 2.8%
Homes for Sale	86	- 14.0%
Closed Sales	17	0.0%
Months Supply	15.0	- 2.8%
List to Close	203	- 0.8%

Market Activity



Historical Median Sales Price for Alexander County



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Alexander County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
28601	\$83,000	↓ - 70.1%	97.6%	↑ + 19.4%	91	↓ - 74.0%	1	→ 0.0%
28636	\$340,950	↑ + 223.9%	87.2%	↓ - 4.6%	292	↑ + 35.0%	2	↓ - 33.3%
28678	\$93,500	↑ + 28.1%	91.4%	↑ + 16.9%	312	↑ + 122.7%	4	↑ + 100.0%
28681	\$110,000	↑ + 10.0%	85.6%	↓ - 1.9%	163	↓ - 15.5%	9	↓ - 10.0%

Marketwatch Report

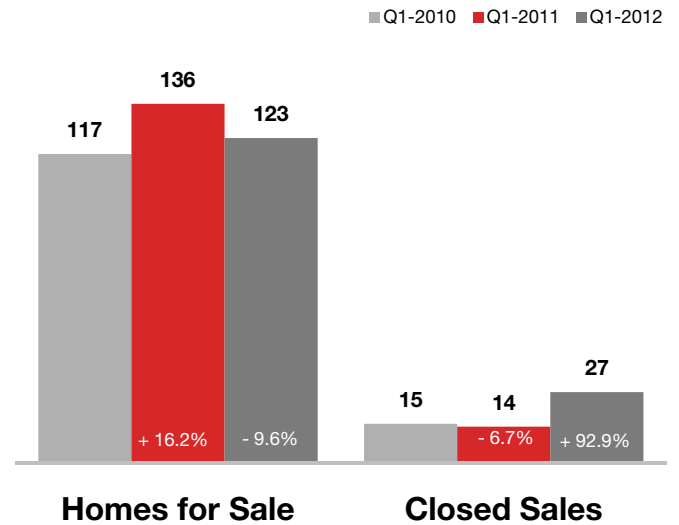
Q1-2012



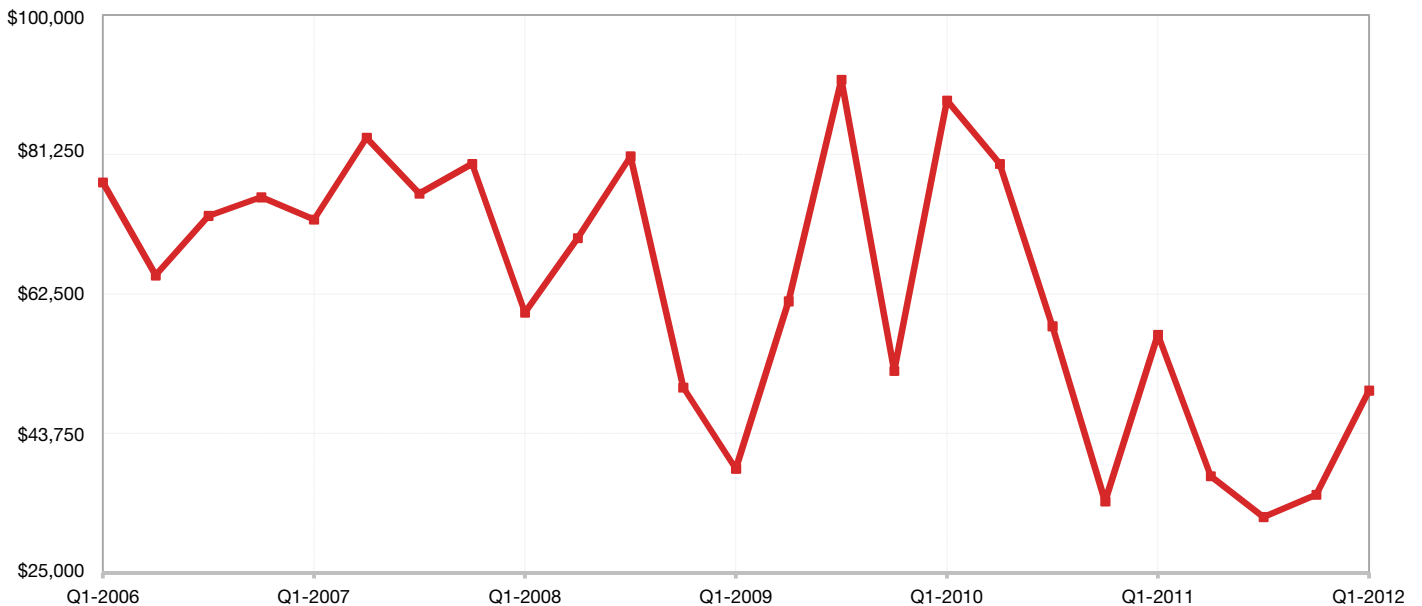
Anson County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$49,500	- 13.2%
Average Sales Price	\$62,000	- 1.9%
Pct. of Orig. Price Rec'd.	83.6%	+ 7.2%
Homes for Sale	123	- 9.6%
Closed Sales	27	+ 92.9%
Months Supply	15.9	- 32.9%
List to Close	160	- 7.9%

Market Activity



Historical Median Sales Price for Anson County



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Anson County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
28007	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28091	\$31,500	→ 0.0%	66.0%	→ 0.0%	86	→ 0.0%	2	→ 0.0%
28102	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28119	\$26,500	↑ + 165.0%	80.0%	↑ + 9.5%	361	↑ + 98.1%	2	→ 0.0%
28133	\$120,000	→ 0.0%	80.1%	→ 0.0%	209	→ 0.0%	3	→ 0.0%
28135	\$59,000	↑ + 0.4%	82.7%	↑ + 5.2%	161	↑ + 165.8%	5	↑ + 150.0%
28170	\$45,500	↓ - 36.8%	87.3%	↑ + 11.3%	133	↓ - 32.7%	14	↑ + 40.0%

Marketwatch Report

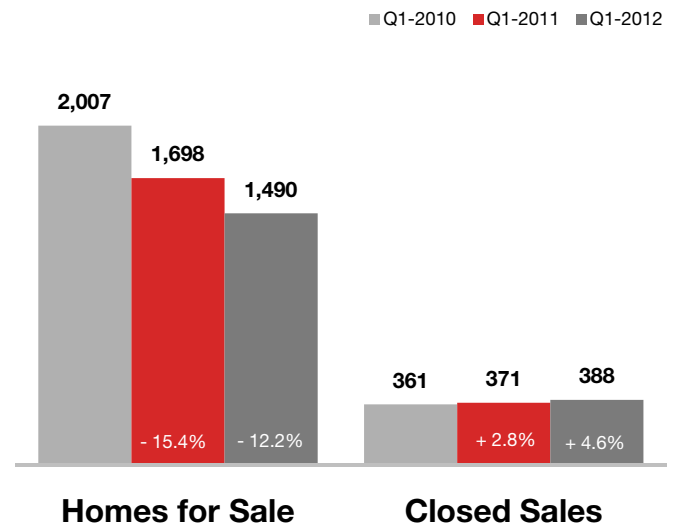
Q1-2012



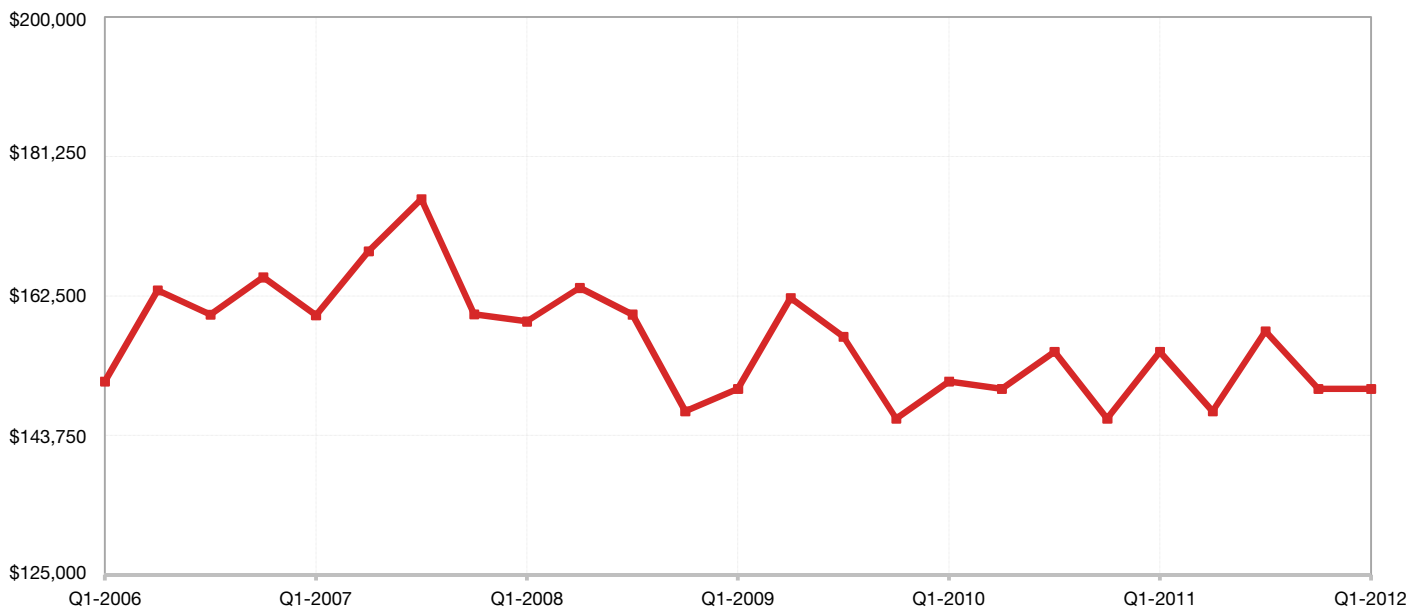
Cabarrus County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$150,000	- 3.2%
Average Sales Price	\$166,141	- 4.9%
Pct. of Orig. Price Rec'd.	91.3%	+ 1.9%
Homes for Sale	1,490	- 12.2%
Closed Sales	388	+ 4.6%
Months Supply	10.2	- 15.5%
List to Close	155	- 7.7%

Market Activity



Historical Median Sales Price for Cabarrus County



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Cabarrus County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
28025	\$120,000	↑ + 17.1%	89.9%	↑ + 3.3%	164	↓ - 2.2%	93	↑ + 10.7%
28026	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28027	\$163,000	↓ - 8.6%	91.6%	↑ + 0.6%	153	↓ - 3.2%	118	↓ - 10.6%
28036	\$216,574	↑ + 25.0%	95.7%	↑ + 2.2%	110	↓ - 21.2%	10	↓ - 23.1%
28071	\$198,000	→ 0.0%	87.4%	→ 0.0%	162	→ 0.0%	2	→ 0.0%
28075	\$197,000	↓ - 6.0%	94.1%	↑ + 8.6%	137	↓ - 41.8%	37	↑ + 8.8%
28081	\$121,000	↓ - 7.1%	89.5%	↓ - 0.3%	145	↓ - 14.1%	31	↓ - 3.1%
28082	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28083	\$85,250	↑ + 31.2%	91.4%	↑ + 9.2%	135	↑ + 9.8%	36	↑ + 71.4%
28107	\$158,093	↓ - 3.0%	93.8%	↑ + 9.6%	193	↓ - 3.5%	20	↑ + 81.8%
28124	\$123,000	↑ + 2.5%	89.8%	↑ + 2.0%	186	↑ + 5.6%	11	↑ + 175.0%
28138	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28215	\$47,000	↓ - 67.5%	65.6%	↓ - 30.1%	130	↓ - 38.8%	2	→ 0.0%

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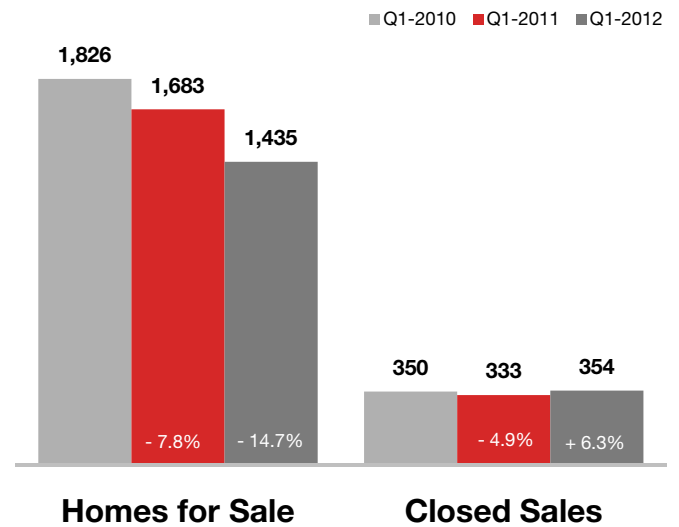
Q1-2012



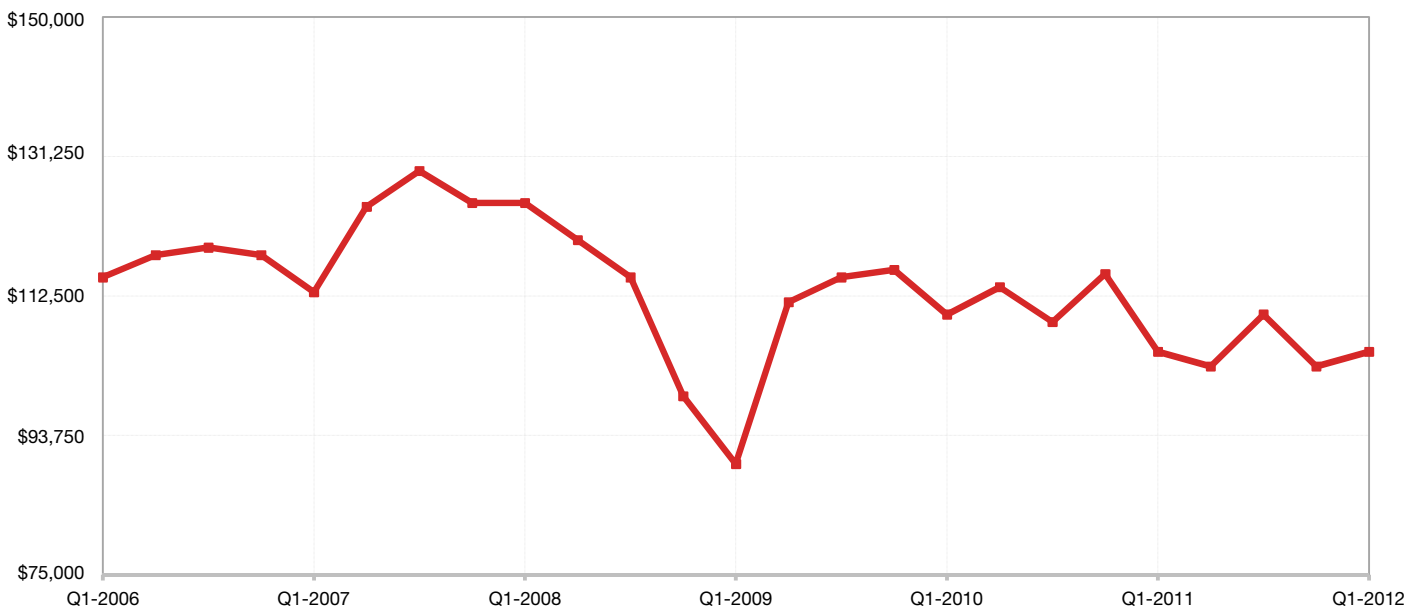
Gaston County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$105,000	0.0%
Average Sales Price	\$120,523	- 1.2%
Pct. of Orig. Price Rec'd.	89.4%	+ 2.5%
Homes for Sale	1,435	- 14.7%
Closed Sales	354	+ 6.3%
Months Supply	10.7	- 16.1%
List to Close	161	- 0.9%

Market Activity



Historical Median Sales Price for Gaston County



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Gaston County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
28006	\$190,000	↑ + 0.6%	70.4%	↓ - 19.0%	596	↑ + 166.1%	1	↓ - 50.0%
28012	\$191,938	↑ + 25.0%	91.9%	↑ + 5.1%	170	↓ - 12.3%	36	↓ - 20.0%
28016	\$40,518	↓ - 28.9%	88.2%	↑ + 12.2%	139	↓ - 8.3%	22	↑ + 37.5%
28021	\$64,000	↓ - 20.4%	76.8%	↓ - 3.6%	191	↓ - 10.0%	18	↑ + 80.0%
28032	\$92,450	↓ - 19.6%	85.3%	↑ + 6.6%	206	↓ - 23.7%	6	↓ - 25.0%
28033	\$103,000	↑ + 58.5%	98.1%	↑ + 13.0%	75	↑ + 13.6%	1	→ 0.0%
28034	\$111,000	↓ - 11.9%	94.9%	↑ + 2.7%	141	↓ - 6.2%	29	↑ + 20.8%
28052	\$45,000	↓ - 28.0%	85.9%	↓ - 0.1%	144	↓ - 7.6%	53	↑ + 17.8%
28053	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28054	\$90,500	↑ + 1.2%	85.6%	↓ - 0.2%	172	↑ + 4.8%	50	↓ - 21.9%
28055	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28056	\$162,000	↑ + 17.0%	91.9%	↑ + 1.1%	140	↑ + 1.4%	57	↑ + 23.9%
28077	\$30,100	→ 0.0%	120.9%	→ 0.0%	55	→ 0.0%	1	→ 0.0%
28092	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28098	\$89,900	↓ - 9.6%	102.3%	↑ + 16.2%	139	↓ - 8.8%	7	↓ - 12.5%
28101	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28120	\$152,000	↑ + 8.6%	91.9%	↑ + 2.1%	179	↑ + 28.6%	53	↑ + 17.8%
28164	\$114,000	↑ + 14.0%	88.8%	↑ + 13.3%	154	↓ - 9.8%	11	→ 0.0%

Marketwatch Report

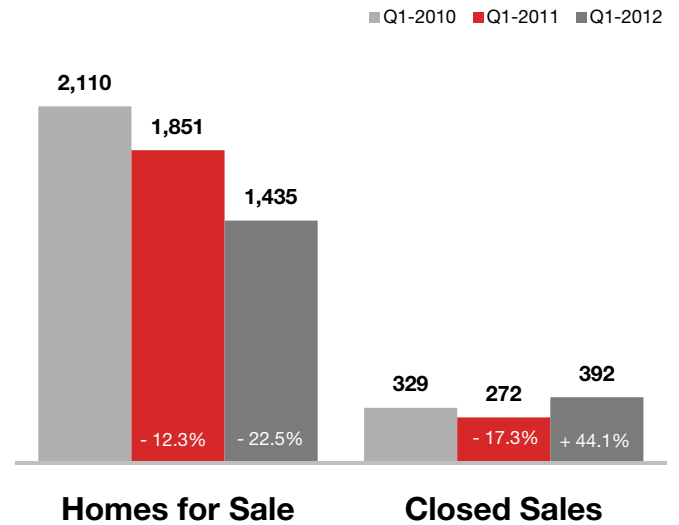
Q1-2012



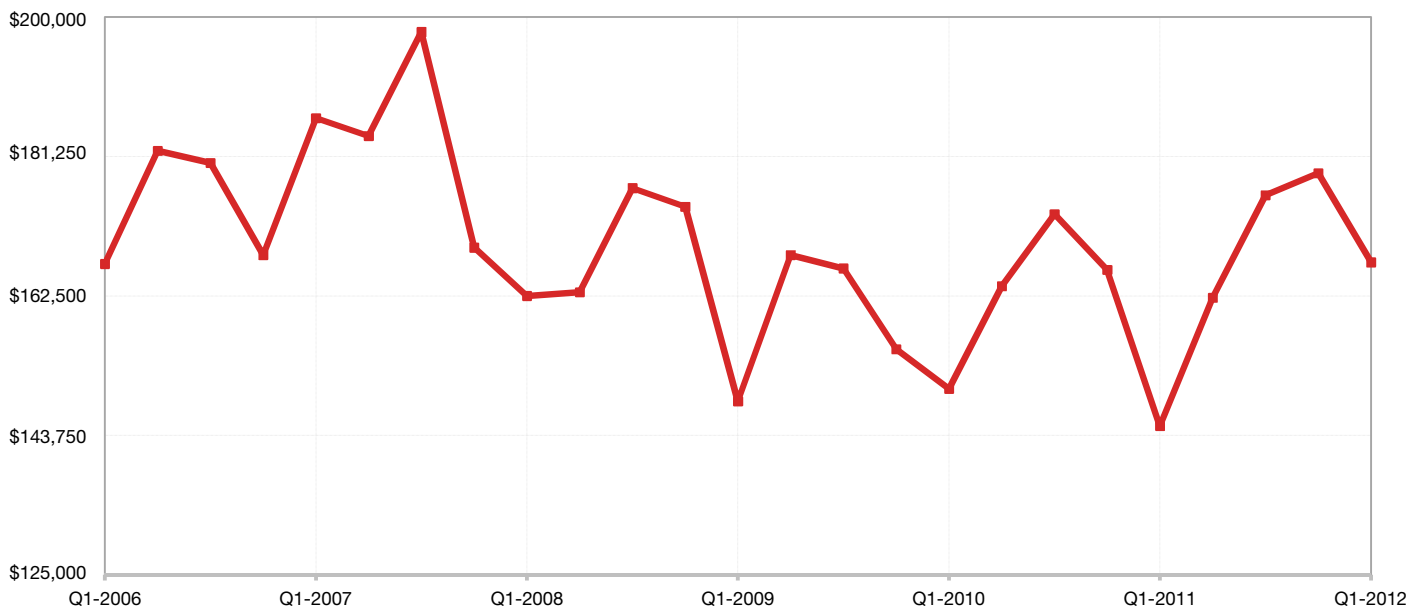
Iredell County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$167,020	+ 15.2%
Average Sales Price	\$240,965	+ 13.5%
Pct. of Orig. Price Rec'd.	90.4%	+ 5.3%
Homes for Sale	1,435	- 22.5%
Closed Sales	392	+ 44.1%
Months Supply	10.4	- 32.4%
List to Close	174	- 0.1%

Market Activity



Historical Median Sales Price for Iredell County



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Iredell County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
27013	\$193,500	↑ + 261.7%	96.8%	↑ + 6.4%	155	↑ + 102.6%	2	↓ - 50.0%
27020	\$9,000	→ 0.0%	75.0%	→ 0.0%	101	→ 0.0%	1	→ 0.0%
28010	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28115	\$185,575	↑ + 28.0%	91.2%	↑ + 2.9%	157	↑ + 1.2%	98	↑ + 50.8%
28117	\$310,000	↑ + 21.1%	91.4%	↑ + 3.1%	176	↓ - 4.3%	125	↑ + 38.9%
28123	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28125	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28166	\$268,000	↑ + 47.3%	91.1%	↑ + 7.0%	181	↑ + 2.1%	13	↓ - 38.1%
28625	\$119,500	↑ + 0.4%	88.4%	↑ + 4.7%	194	↑ + 11.1%	66	↑ + 100.0%
28634	\$125,000	↑ + 7.5%	88.5%	↑ + 21.3%	74	↓ - 53.9%	2	↓ - 33.3%
28636	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28660	\$56,700	→ 0.0%	99.7%	→ 0.0%	313	→ 0.0%	2	→ 0.0%
28677	\$86,500	↑ + 39.6%	88.7%	↑ + 13.2%	175	↓ - 6.5%	73	↑ + 40.4%
28687	\$350,000	↑ + 86.7%	100.0%	↑ + 35.2%	261	↓ - 5.3%	1	↓ - 50.0%
28688	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28689	\$185,000	→ 0.0%	94.2%	→ 0.0%	381	→ 0.0%	2	→ 0.0%
28699	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

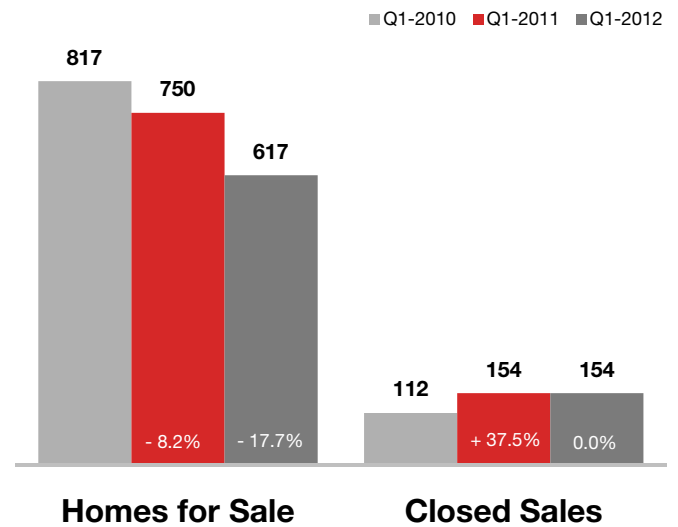
Q1-2012



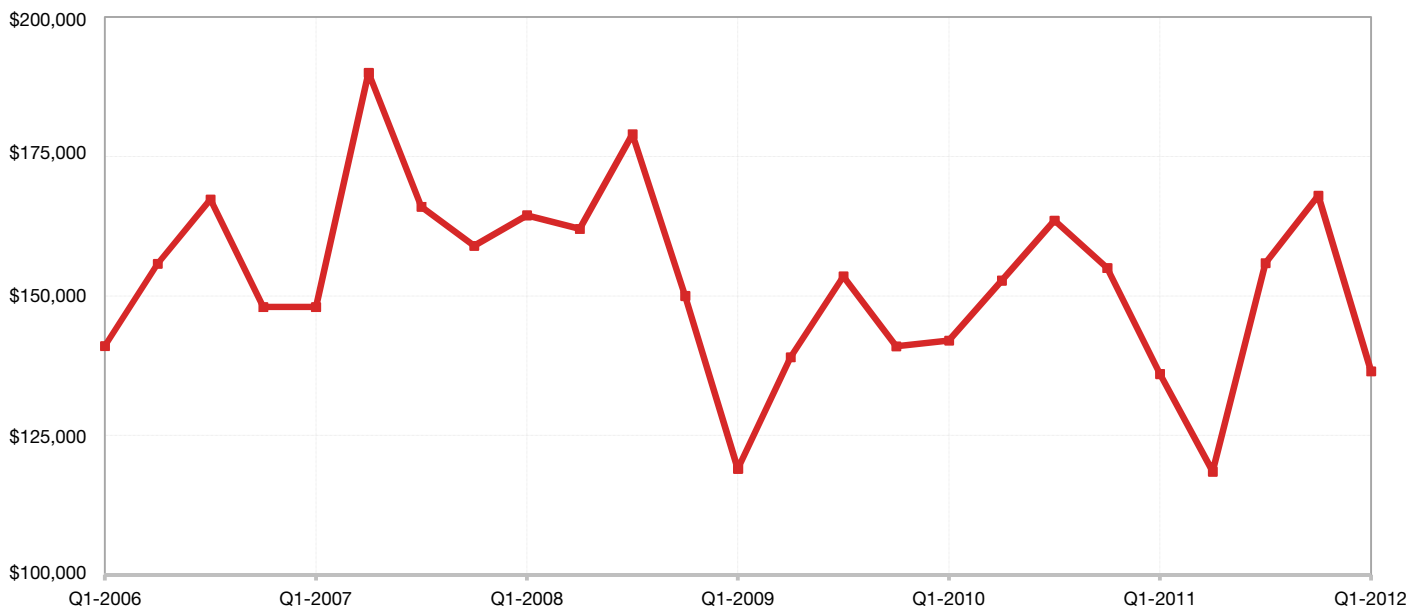
Lincoln County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$136,500	+ 0.4%
Average Sales Price	\$172,901	- 3.2%
Pct. of Orig. Price Rec'd.	89.5%	+ 1.4%
Homes for Sale	617	- 17.7%
Closed Sales	154	0.0%
Months Supply	11.3	- 20.4%
List to Close	136	- 19.4%

Market Activity



Historical Median Sales Price for Lincoln County



Marketwatch Report

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Lincoln County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
28006	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28021	\$125,900	→ 0.0%	90.5%	→ 0.0%	151	→ 0.0%	3	→ 0.0%
28033	\$40,000	↓ -48.8%	81.4%	↓ -12.0%	205	↑ +1.4%	3	↓ -25.0%
28037	\$232,000	↓ -12.5%	92.2%	↑ +4.8%	126	↓ -37.0%	61	↑ +32.6%
28080	\$119,000	↑ +71.5%	85.1%	↓ -1.9%	163	↓ -18.5%	12	↑ +9.1%
28090	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28092	\$89,000	↓ -19.8%	87.4%	↑ +1.4%	129	↓ -21.4%	53	↓ -15.9%
28093	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28164	\$199,000	↓ -8.3%	91.6%	↓ -2.8%	142	↑ +25.4%	7	↓ -50.0%
28168	\$90,000	↑ +46.5%	85.4%	↓ -10.7%	203	↑ +79.8%	7	↑ +16.7%
28673	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

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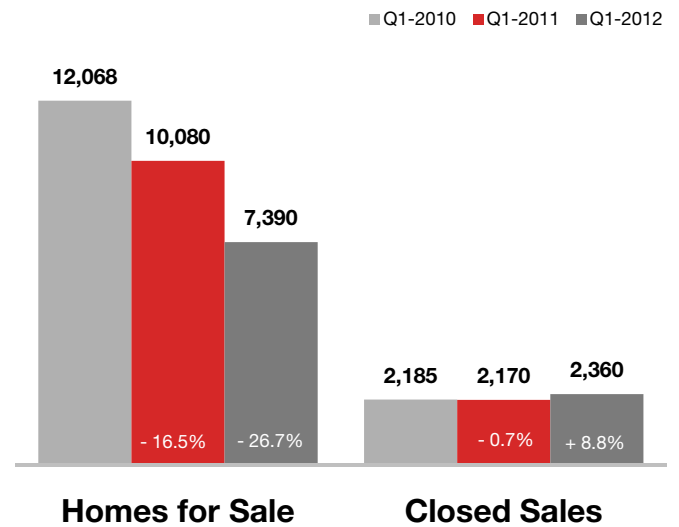
Q1-2012



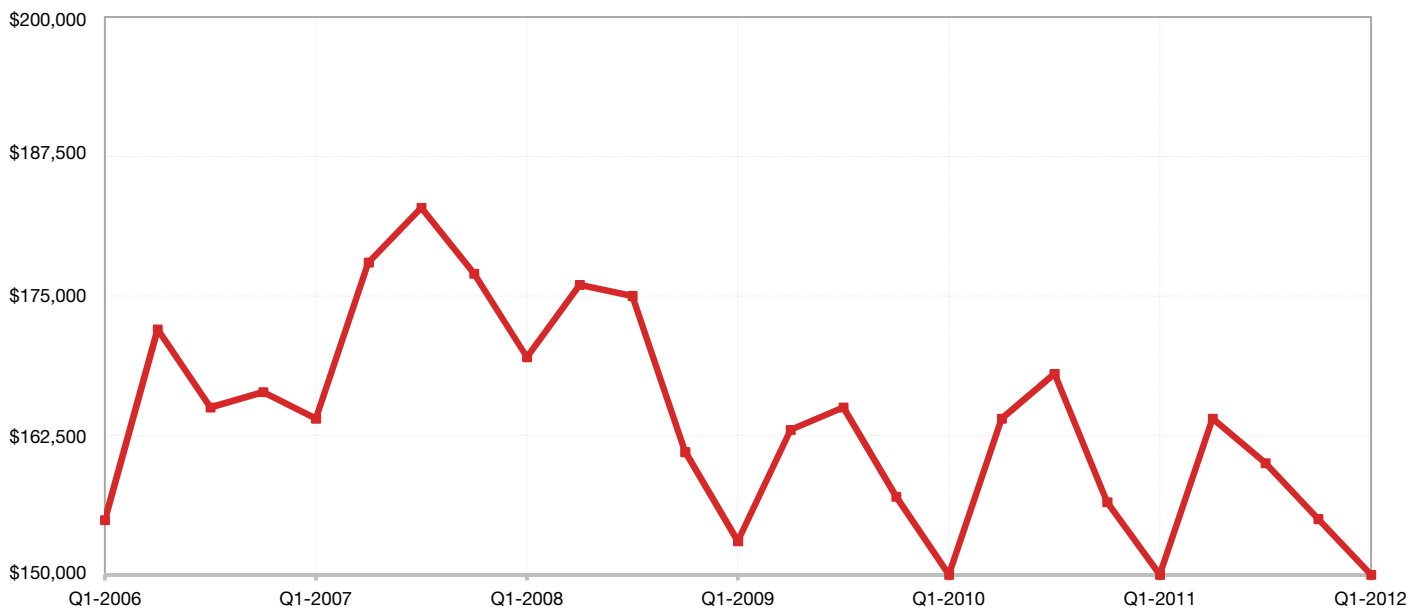
Mecklenburg County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$150,000	0.0%
Average Sales Price	\$196,090	- 1.3%
Pct. of Orig. Price Rec'd.	91.3%	+ 3.2%
Homes for Sale	7,390	- 26.7%
Closed Sales	2,360	+ 8.8%
Months Supply	8.0	- 33.6%
List to Close	157	- 1.1%

Market Activity



Historical Median Sales Price for Mecklenburg County



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Q1-2012



Charlotte Regional Realtor[®] Association

Mecklenburg County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
28031	\$196,000	↑ + 7.7%	91.5%	↑ + 1.4%	169	↓ - 5.2%	93	↑ + 2.2%
28035	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28036	\$199,900	↓ - 29.6%	94.2%	↑ + 4.6%	224	↑ + 33.8%	35	↓ - 5.4%
28070	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28078	\$219,750	↑ + 4.0%	93.1%	↑ + 2.1%	166	↑ + 3.5%	178	↑ + 35.9%
28104	\$287,050	→ 0.0%	93.7%	→ 0.0%	285	→ 0.0%	4	→ 0.0%
28105	\$190,000	↑ + 9.2%	93.7%	↑ + 6.9%	156	↓ - 4.2%	73	↑ + 12.3%
28106	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28107	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28126	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28130	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28134	\$207,050	↑ + 24.7%	94.3%	↑ + 0.6%	234	↑ + 52.9%	32	↑ + 45.5%
28201	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28202	\$210,000	↓ - 9.5%	93.3%	↑ + 5.5%	176	↑ + 14.1%	43	↓ - 4.4%
28203	\$242,450	↑ + 19.4%	90.6%	↑ + 2.1%	195	↑ + 62.8%	38	↓ - 36.7%
28204	\$192,500	↑ + 0.8%	87.1%	↓ - 0.7%	162	↑ + 1.3%	12	↓ - 25.0%
28205	\$135,000	↑ + 32.0%	89.3%	↑ + 4.0%	140	↓ - 2.1%	101	↑ + 44.3%
28206	\$51,450	↑ + 20.5%	88.3%	↑ + 7.5%	120	↓ - 20.1%	16	↑ + 100.0%
28207	\$501,000	↓ - 28.9%	86.4%	↑ + 3.6%	156	↓ - 26.5%	28	↑ + 7.7%
28208	\$39,250	↑ + 35.3%	82.1%	↓ - 2.4%	169	↑ + 29.9%	58	↓ - 19.4%
28209	\$230,000	↓ - 5.5%	89.0%	↑ + 2.6%	168	↓ - 7.2%	50	↓ - 16.7%
28210	\$180,000	↓ - 18.8%	88.1%	↓ - 4.8%	152	↓ - 43.3%	103	↓ - 22.6%
28211	\$315,000	↓ - 4.9%	89.8%	↑ + 6.9%	176	↓ - 4.4%	63	↓ - 1.6%
28212	\$51,000	↓ - 12.1%	91.5%	↑ + 6.8%	127	↑ + 3.0%	57	↑ + 7.5%
28213	\$92,950	↓ - 19.2%	91.6%	↑ + 2.4%	153	↑ + 1.5%	78	↓ - 1.3%
28214	\$84,500	↑ + 0.6%	91.8%	↑ + 4.1%	149	↓ - 3.0%	102	↑ + 14.6%
28215	\$78,000	↓ - 9.2%	91.5%	↑ + 5.7%	142	↑ + 4.9%	116	↑ + 24.7%
28216	\$82,725	↑ + 3.4%	89.7%	↑ + 2.5%	151	↑ + 10.6%	108	↓ - 3.6%
28217	\$61,655	↑ + 17.4%	91.5%	↑ + 10.3%	149	↑ + 18.2%	23	↓ - 8.0%
28218	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28219	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28220	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28221	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28222	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28223	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28224	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28226	\$239,000	↓ - 5.3%	92.0%	↑ + 5.5%	146	↓ - 7.3%	103	↑ + 51.5%
28227	\$104,000	↑ + 12.1%	89.3%	↑ + 2.9%	164	↑ + 22.8%	144	↑ + 9.1%
28228	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28229	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28230	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28231	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28232	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q1-2012



Charlotte Regional Realtor® Association

Mecklenburg County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
28228	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28229	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28230	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28231	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28232	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28233	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28234	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28235	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28236	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28237	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28241	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28242	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28243	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28244	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28246	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28247	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28250	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28253	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28254	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28255	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28256	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28258	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28260	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28262	\$106,250	↓ -0.7%	91.9%	↑ +6.1%	151	↑ +2.0%	64	↑ +20.8%
28263	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28265	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28266	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
28269	\$115,000	↓ -7.2%	91.0%	↑ +2.4%	151	↓ -0.9%	188	↑ +11.9%
28270	\$232,500	↑ +7.1%	91.4%	↑ +2.2%	169	↑ +0.3%	78	↑ +13.0%
28271	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28272	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28273	\$128,250	↑ +5.8%	93.1%	↑ +5.5%	154	↓ -9.9%	68	↑ +3.0%
28274	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28275	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28277	\$221,482	↑ +2.1%	94.9%	↑ +4.1%	147	↓ -2.3%	218	↑ +17.2%
28278	\$174,000	↑ +2.4%	93.0%	↑ +3.8%	154	↑ +4.3%	83	↑ +20.3%
28280	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28282	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28284	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28285	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28287	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28288	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q1-2012

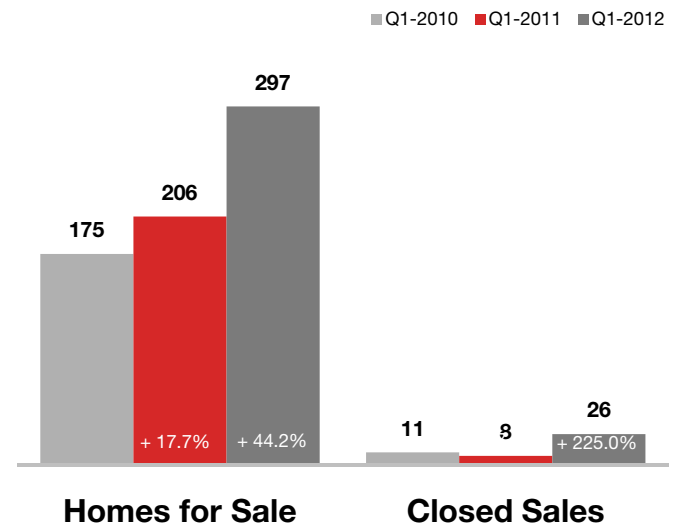


Charlotte Regional Realtor® Association

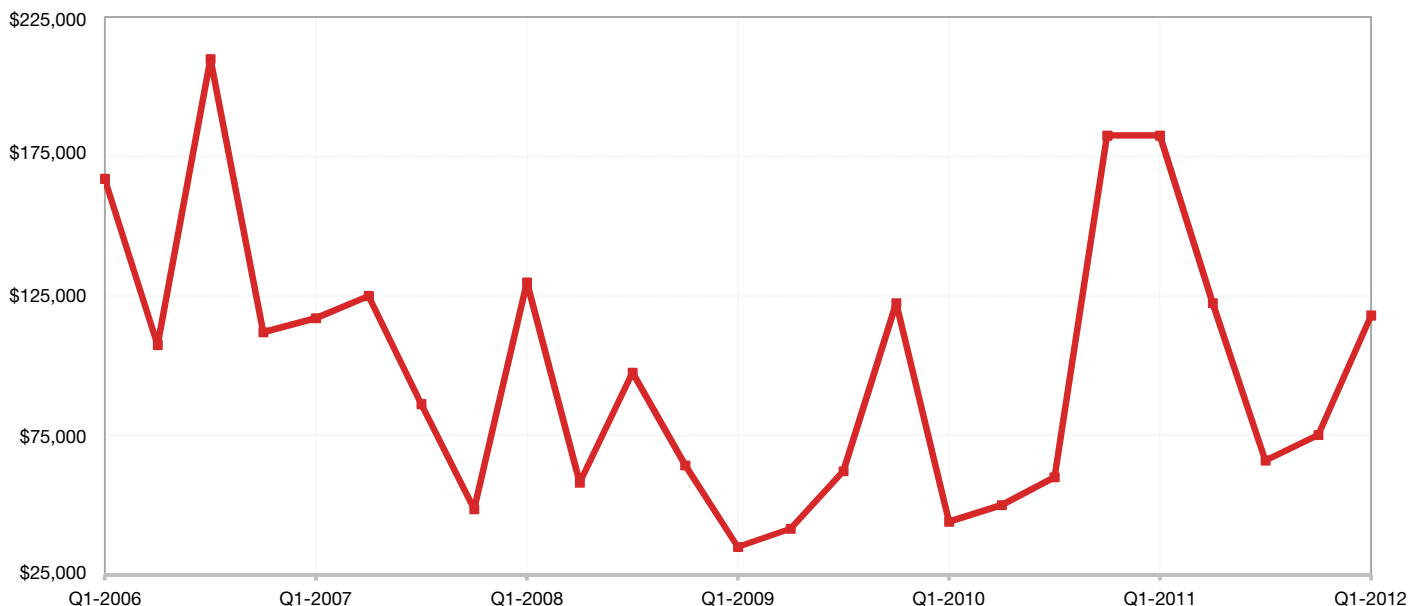
Montgomery County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$118,000	- 35.3%
Average Sales Price	\$221,709	- 37.0%
Pct. of Orig. Price Rec'd.	87.6%	+ 20.1%
Homes for Sale	297	+ 44.2%
Closed Sales	26	+ 225.0%
Months Supply	34.6	- 17.5%
List to Close	197	- 18.2%

Market Activity



Historical Median Sales Price for Montgomery County



Marketwatch Report

Q1-2012



Montgomery County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
27209	\$18,824	→ 0.0%	134.5%	→ 0.0%	36	→ 0.0%	1	→ 0.0%
27229	\$61,500	→ 0.0%	89.2%	→ 0.0%	169	→ 0.0%	3	→ 0.0%
27247	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27281	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27306	\$129,000	↓ -12.5%	78.2%	↓ -11.1%	172	↓ -25.1%	9	↑ +200.0%
27341	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
27356	\$33,950	→ 0.0%	107.4%	→ 0.0%	66	→ 0.0%	2	→ 0.0%
27371	\$175,000	→ 0.0%	87.5%	→ 0.0%	307	→ 0.0%	4	→ 0.0%
28127	\$152,000	↓ -30.1%	86.5%	↑ +29.2%	208	↓ -16.2%	6	↑ +20.0%

Marketwatch Report

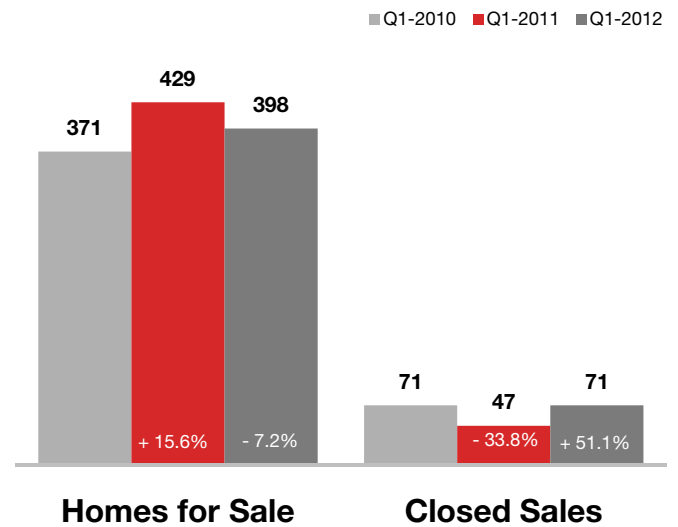
Q1-2012



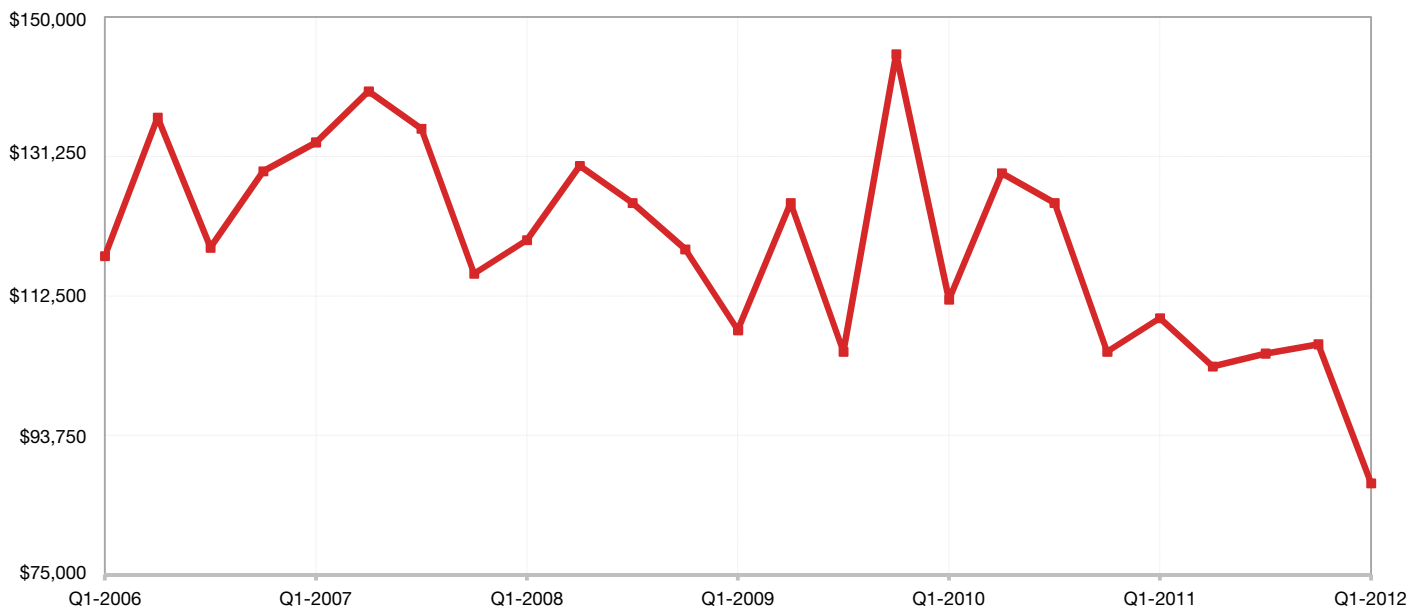
Stanly County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$87,300	- 20.3%
Average Sales Price	\$113,385	- 12.7%
Pct. of Orig. Price Rec'd.	87.1%	+ 4.3%
Homes for Sale	398	- 7.2%
Closed Sales	71	+ 51.1%
Months Supply	16.2	- 26.4%
List to Close	169	+ 4.2%

Market Activity



Historical Median Sales Price for Stanly County



Marketwatch Report

Q1-2012



Stanly County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
28001	\$81,250	↓ - 7.7%	86.1%	↑ + 6.8%	147	↓ - 4.7%	32	↑ + 68.4%
28002	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28009	\$41,594	↓ - 63.8%	71.5%	↓ - 25.4%	179	↑ + 88.4%	2	↑ + 100.0%
28071	\$202,000	→ 0.0%	84.7%	→ 0.0%	205	→ 0.0%	1	→ 0.0%
28097	\$98,000	↓ - 49.5%	88.9%	↓ - 1.1%	126	↓ - 18.2%	8	→ 0.0%
28107	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28109	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
28124	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28127	\$90,000	↓ - 13.5%	85.2%	↑ + 4.0%	213	↑ + 49.4%	6	↑ + 200.0%
28128	\$180,000	↑ + 111.8%	86.3%	↑ + 17.8%	98	↓ - 46.7%	5	↑ + 25.0%
28129	\$87,750	↓ - 27.8%	79.3%	↑ + 3.3%	268	↓ - 19.1%	6	↑ + 50.0%
28137	\$57,750	→ 0.0%	104.9%	→ 0.0%	169	↑ + 14.0%	3	↑ + 200.0%
28163	\$113,838	↓ - 12.4%	95.5%	↑ + 2.8%	222	↑ + 87.6%	8	↑ + 33.3%

Marketwatch Report

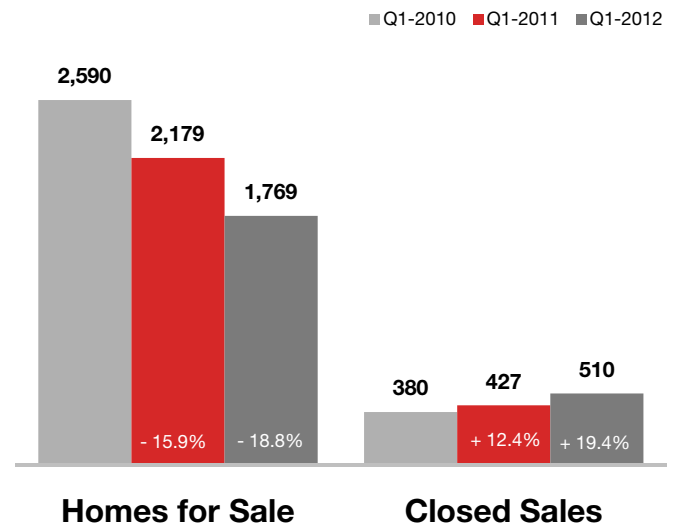
Q1-2012



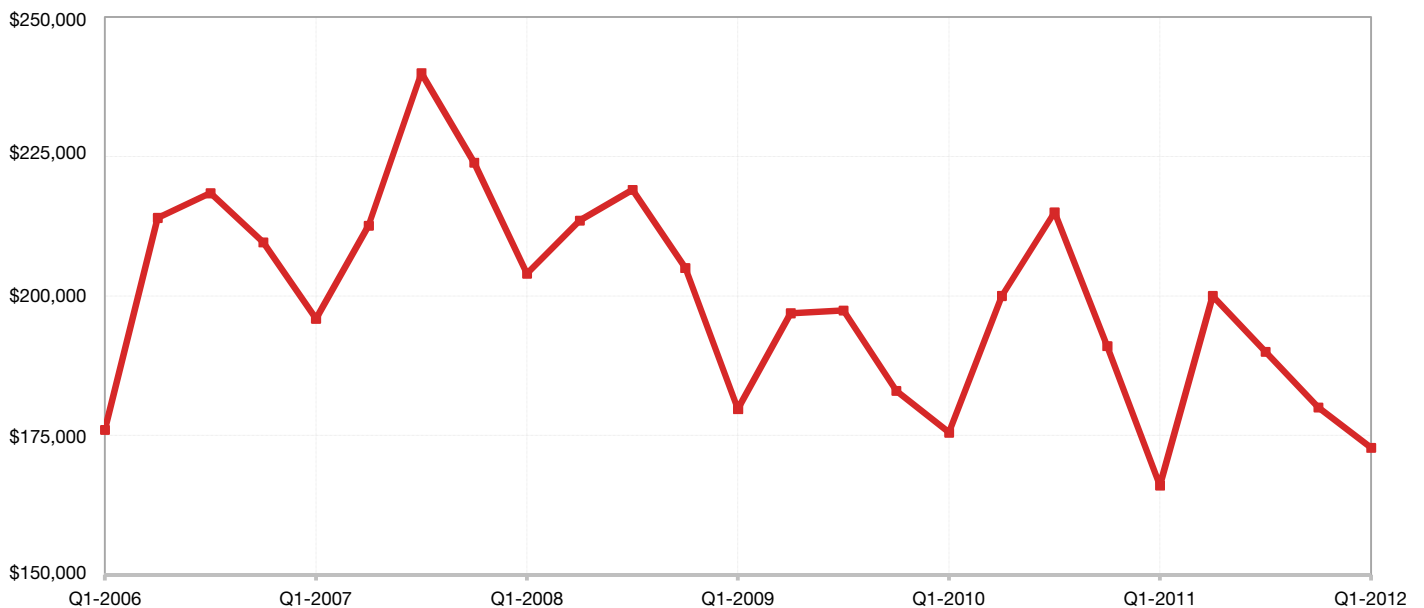
Union County

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$172,766	+ 4.1%
Average Sales Price	\$245,979	+ 9.1%
Pct. of Orig. Price Rec'd.	91.5%	+ 4.2%
Homes for Sale	1,769	- 18.8%
Closed Sales	510	+ 19.4%
Months Supply	9.0	- 28.8%
List to Close	161	- 12.7%

Market Activity



Historical Median Sales Price for Union County



Marketwatch Report

Q1-2012



Union County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		List to Close		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
28079	\$164,500	↓ - 3.2%	94.4%	↑ + 4.4%	152	↓ - 8.2%	94	↑ + 10.6%
28103	\$136,400	↑ + 65.3%	76.3%	↓ - 10.4%	183	↑ + 4.8%	8	↓ - 27.3%
28104	\$275,000	↑ + 2.3%	92.0%	↑ + 3.6%	172	↓ - 5.1%	92	↑ + 35.3%
28105	\$41,500	↓ - 87.2%	59.4%	↓ - 34.6%	132	↑ + 5.6%	1	↓ - 50.0%
28108	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28110	\$119,681	↑ + 4.1%	89.3%	↑ + 2.8%	146	↓ - 20.6%	107	↑ + 40.8%
28111	\$30,000	→ 0.0%	0.0%	→ 0.0%	516	→ 0.0%	2	→ 0.0%
28112	\$93,500	↓ - 11.3%	84.7%	↑ + 5.9%	185	↓ - 15.1%	48	↑ + 4.3%
28133	\$62,000	→ 0.0%	103.5%	→ 0.0%	105	→ 0.0%	1	→ 0.0%
28173	\$288,427	↓ - 2.2%	94.3%	↑ + 5.6%	159	↓ - 12.4%	145	↑ + 19.8%
28174	\$75,000	↓ - 6.3%	90.9%	↑ + 8.8%	136	↓ - 42.5%	9	↓ - 30.8%