

Showing Statistics

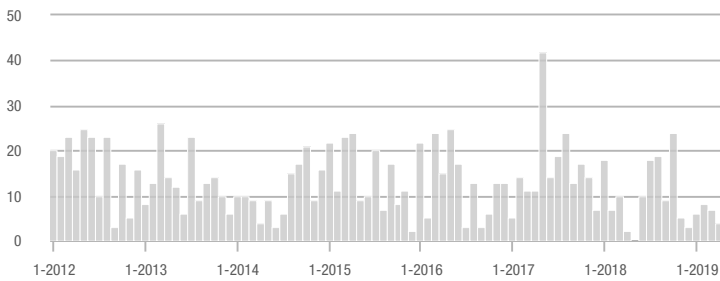
| MLS Area | Total Showings | Buyer Interest (Showings / Listings) | Managed Listings |
|------------------------|----------------|--------------------------------------|------------------|
| Alexander County, NC | 110 | 4.5 | 39 |
| Anson County, NC | 126 | 2.5 | 83 |
| Cabarrus County, NC | 6,214 | 7.8 | 940 |
| Charlotte MSA | 84,346 | 8.4 | 11,431 |
| City of Charlotte, NC | 36,055 | 10.0 | 3,866 |
| Concord, NC | 3,373 | 7.8 | 506 |
| Davidson, NC | 1,179 | 6.7 | 205 |
| Denver, NC | 1,242 | 4.9 | 318 |
| Fort Mill, SC | 3,427 | 8.6 | 427 |
| Gaston County, NC | 5,129 | 7.3 | 848 |
| Gastonia, NC | 2,528 | 8.4 | 335 |
| Huntersville, NC | 3,146 | 7.5 | 462 |
| Iredell County, NC | 6,256 | 6.1 | 1,286 |
| Kannapolis, NC | 1,483 | 9.5 | 188 |
| Lake Norman | 5,906 | 5.7 | 1,228 |
| Lake Wylie | 2,607 | 5.7 | 590 |
| Lancaster County, SC | 2,915 | 6.1 | 543 |
| Lincoln County, NC | 2,242 | 5.4 | 533 |
| Lincolnton, NC | 622 | 7.1 | 104 |
| Matthews, NC | 3,067 | 10.1 | 318 |
| Mecklenburg County, NC | 44,863 | 9.4 | 5,110 |
| Monroe, NC | 1,797 | 7.2 | 289 |
| Montgomery County, NC | 253 | 1.9 | 199 |
| Mooresville, NC | 4,283 | 6.4 | 786 |
| Rock Hill, SC | 3,521 | 9.3 | 447 |
| Salisbury, NC | 1,597 | 6.1 | 319 |
| Stanly County, NC | 875 | 4.0 | 289 |
| Statesville, NC | 1,511 | 5.5 | 352 |
| Union County, NC | 9,260 | 8.3 | 1,316 |
| Uptown Charlotte | 853 | 7.7 | 113 |
| Waxhaw, NC | 3,355 | 8.3 | 486 |
| York County, SC | 10,357 | 8.2 | 1,474 |

Alexander County, NC

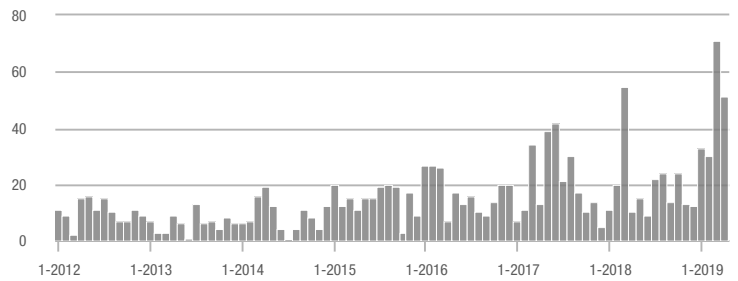
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 4 | + 100.0% | - 42.9% | 1.0 | + 42.9% | + 50.0% | 9 | - 10.0% | - 18.2% |
| \$100,001 to \$200,000 | 51 | + 410.0% | - 28.2% | 5.1 | + 104.0% | - 25.8% | 14 | + 100.0% | - 6.7% |
| \$200,001 to \$300,000 | 39 | + 3,800.0% | + 160.0% | 6.5 | + 1,200.0% | + 550.0% | 9 | + 50.0% | + 28.6% |
| \$300,001 and Above | 16 | + 300.0% | - 11.1% | 2.7 | + 107.7% | - 11.1% | 7 | + 75.0% | 0.0% |
| Total | 110 | + 547.1% | - 0.9% | 4.5 | + 275.0% | + 1.9% | 39 | + 44.4% | - 2.5% |

Showings

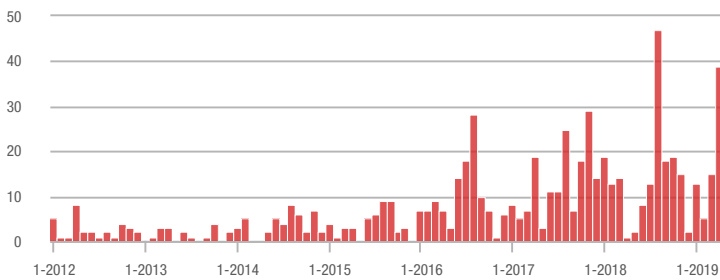
\$100,000 and Below



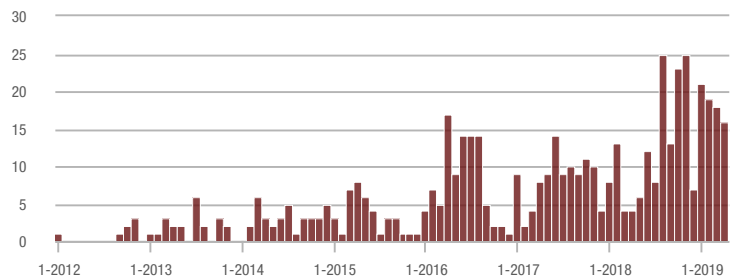
\$100,001 to \$200,000



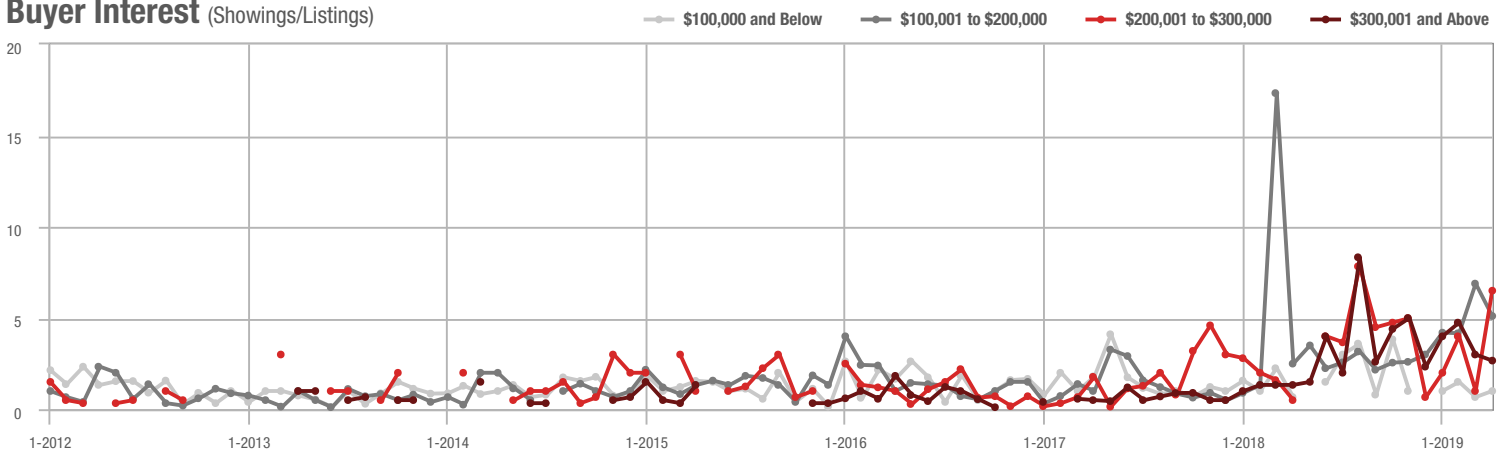
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

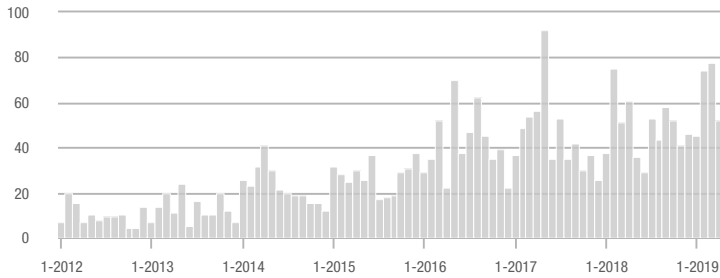


Anson County, NC

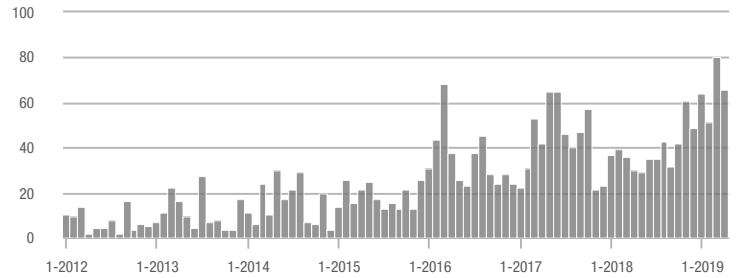
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 52 | - 14.8% | - 33.3% | 2.3 | - 8.0% | - 11.5% | 39 | - 30.4% | - 23.5% |
| \$100,001 to \$200,000 | 66 | + 120.0% | - 17.5% | 3.4 | + 78.9% | 0.0% | 27 | 0.0% | - 15.6% |
| \$200,001 to \$300,000 | 6 | - 33.3% | - 57.1% | 0.3 | - 76.9% | - 94.2% | 10 | + 25.0% | + 11.1% |
| \$300,001 and Above | 2 | 0.0% | - 81.8% | 0.3 | + 50.0% | - 93.3% | 7 | - 41.7% | + 16.7% |
| Total | 126 | + 23.5% | - 31.1% | 2.5 | + 31.6% | - 22.4% | 83 | - 19.4% | - 15.3% |

Showings

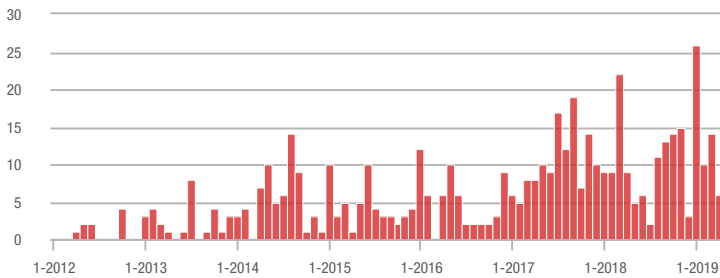
\$100,000 and Below



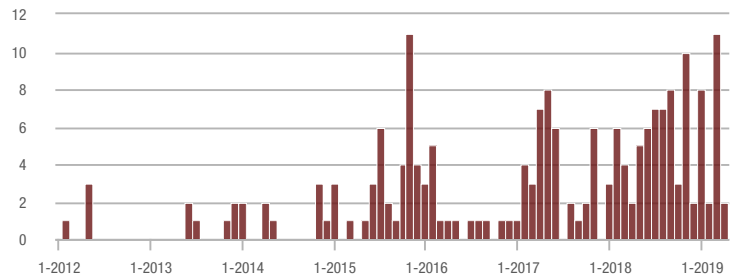
\$100,001 to \$200,000



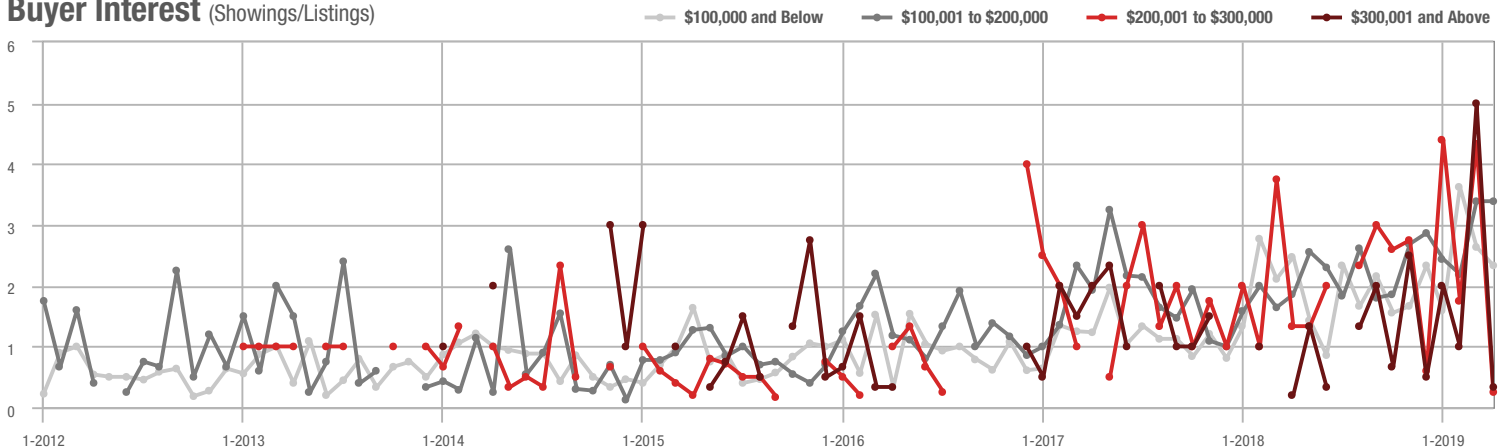
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

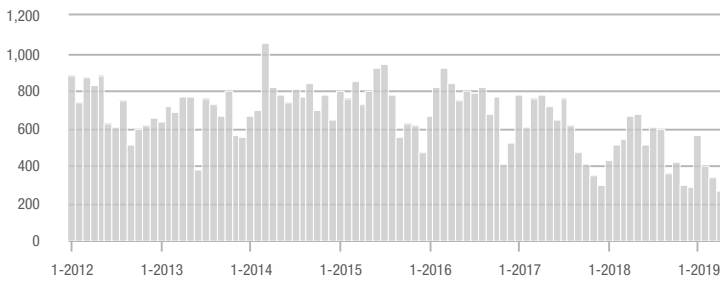


Cabarrus County, NC

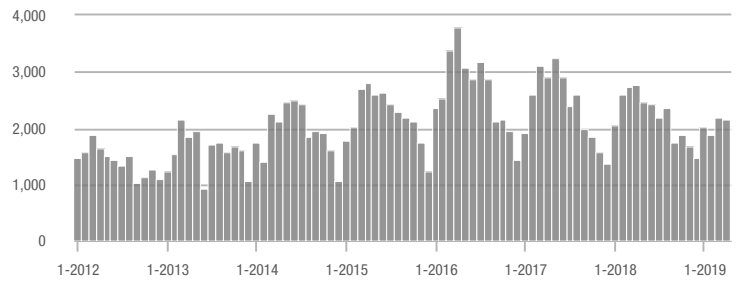
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| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 270 | - 59.3% | - 19.6% | 4.8 | - 37.7% | - 16.1% | 84 | - 40.8% | - 7.7% |
| \$100,001 to \$200,000 | 2,149 | - 22.6% | - 1.6% | 11.6 | - 12.1% | + 3.7% | 205 | - 14.9% | - 6.4% |
| \$200,001 to \$300,000 | 1,981 | - 4.3% | - 9.4% | 8.6 | - 8.5% | - 13.5% | 251 | - 4.9% | + 1.2% |
| \$300,001 and Above | 1,814 | - 0.5% | - 3.9% | 5.5 | - 3.5% | - 7.1% | 400 | - 2.0% | - 2.7% |
| Total | 6,214 | - 15.3% | - 5.8% | 7.8 | - 11.4% | - 7.2% | 940 | - 10.9% | - 3.0% |

Showings

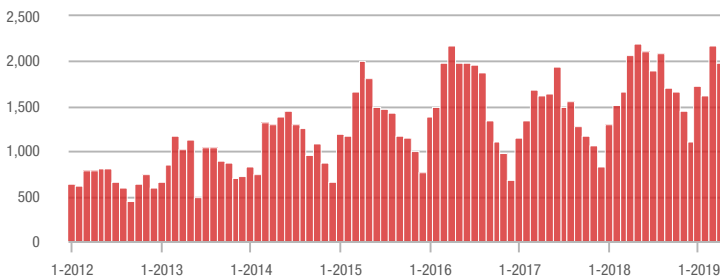
\$100,000 and Below



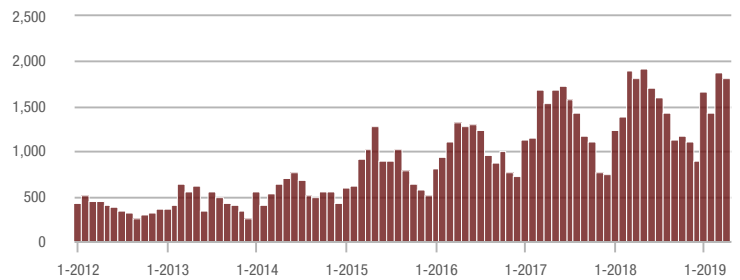
\$100,001 to \$200,000



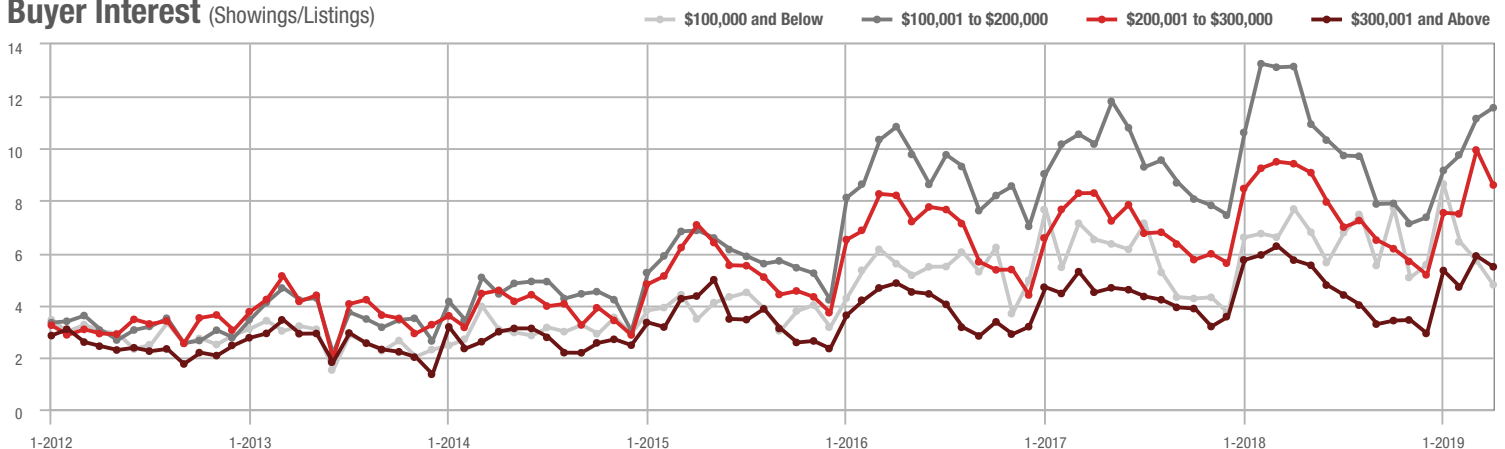
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

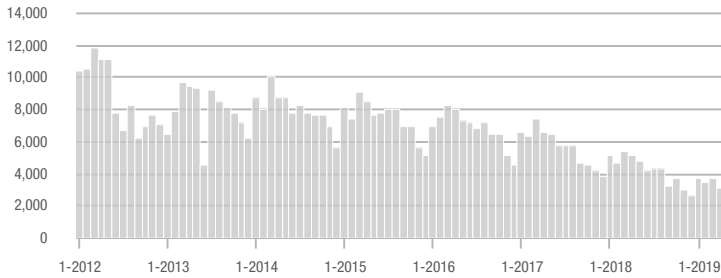


Charlotte MSA

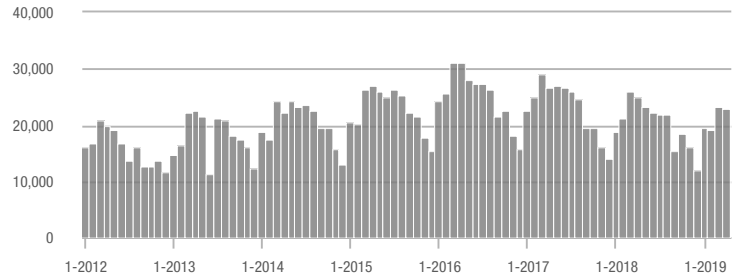
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 3,118 | - 39.0% | - 16.3% | 5.3 | - 13.1% | - 5.5% | 945 | - 35.8% | - 10.8% |
| \$100,001 to \$200,000 | 22,860 | - 7.9% | - 2.2% | 12.8 | + 4.9% | + 7.0% | 1,951 | - 16.0% | - 9.6% |
| \$200,001 to \$300,000 | 23,949 | + 4.7% | - 1.6% | 9.0 | - 6.3% | - 1.5% | 2,863 | + 5.8% | - 2.4% |
| \$300,001 and Above | 34,419 | + 8.9% | + 0.2% | 6.8 | + 1.5% | - 6.5% | 5,672 | - 0.2% | + 3.4% |
| Total | 84,346 | - 0.1% | - 1.7% | 8.4 | - 1.2% | - 2.6% | 11,431 | - 6.2% | - 1.8% |

Showings

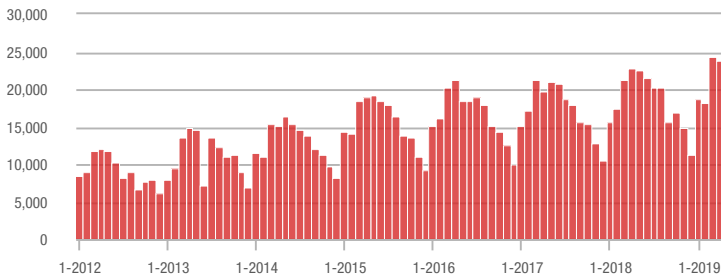
\$100,000 and Below



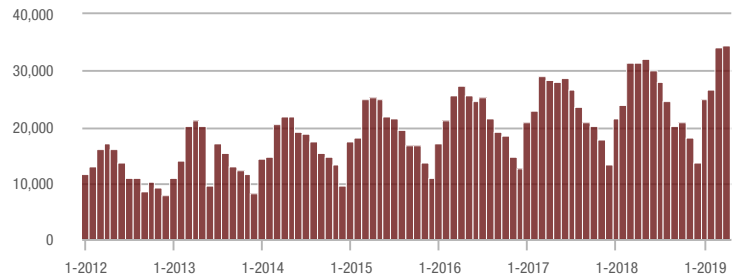
\$100,001 to \$200,000



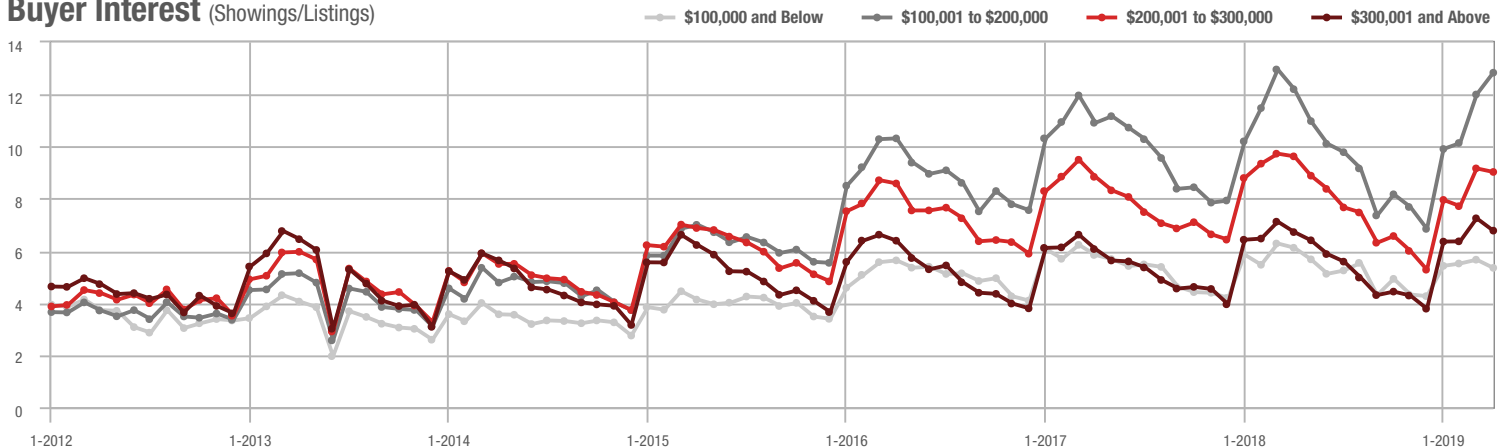
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

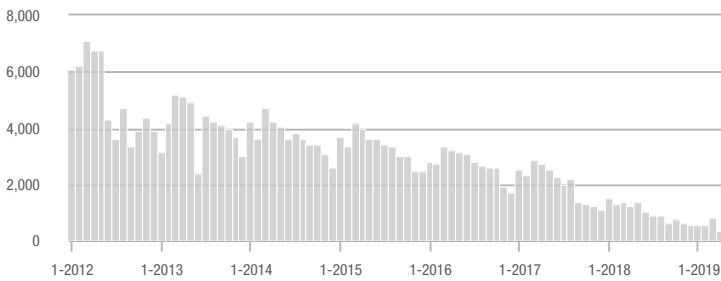


City of Charlotte, NC

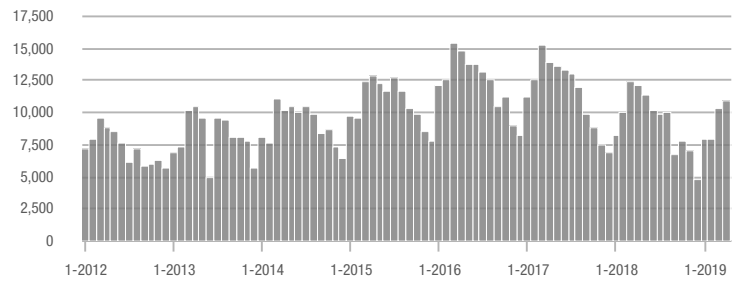
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| \$100,000 and Below | 361 | - 70.9% | - 54.8% | 7.3 | - 26.3% | - 31.4% | 72 | - 59.1% | - 30.1% |
| \$100,001 to \$200,000 | 10,944 | - 9.3% | + 5.6% | 17.1 | + 6.9% | + 11.3% | 655 | - 17.2% | - 5.8% |
| \$200,001 to \$300,000 | 10,379 | + 8.5% | - 1.5% | 10.4 | - 2.8% | - 1.0% | 1,044 | + 10.2% | - 2.9% |
| \$300,001 and Above | 14,371 | + 8.1% | - 7.3% | 7.4 | - 3.9% | - 10.8% | 2,095 | + 7.2% | + 2.3% |
| Total | 36,055 | - 0.3% | - 3.1% | 10.0 | - 3.8% | - 3.3% | 3,866 | - 0.1% | - 1.4% |

Showings

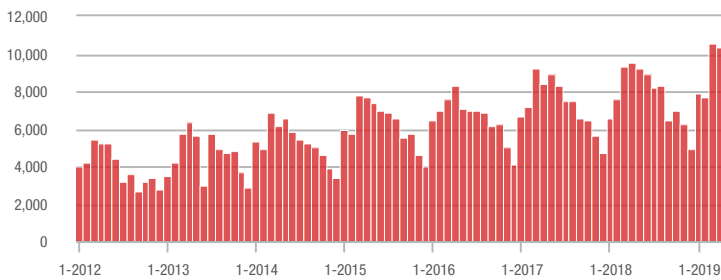
\$100,000 and Below



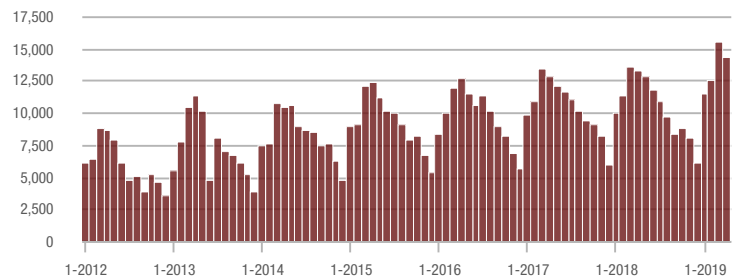
\$100,001 to \$200,000



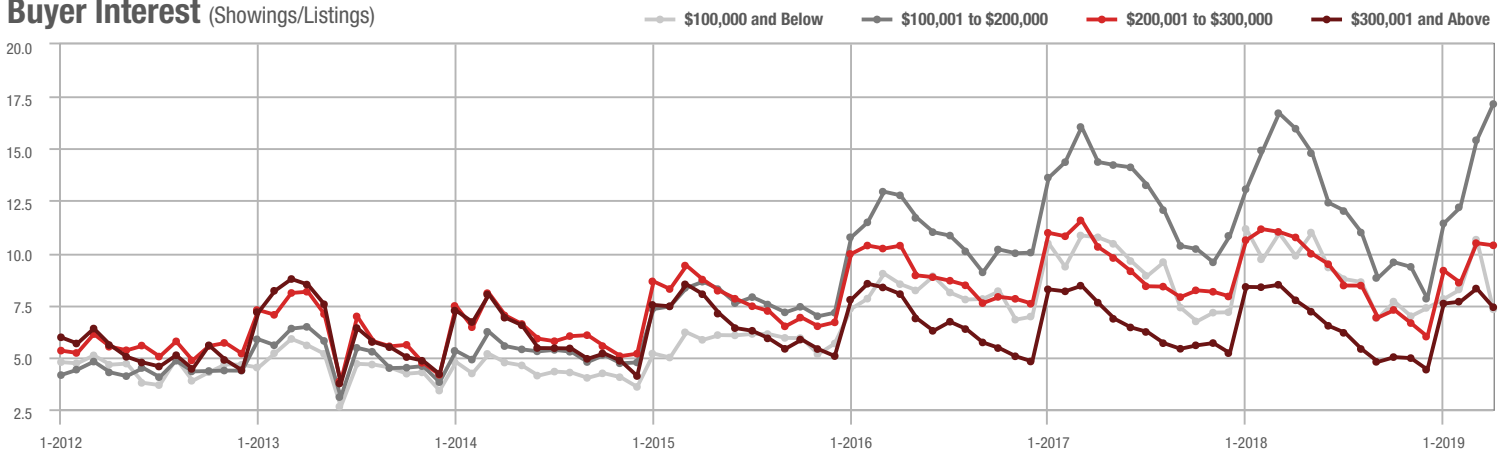
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

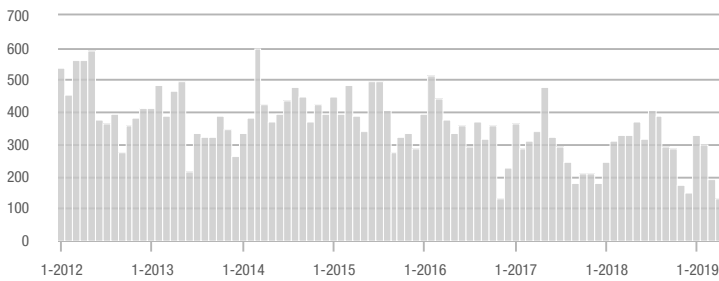


Concord, NC

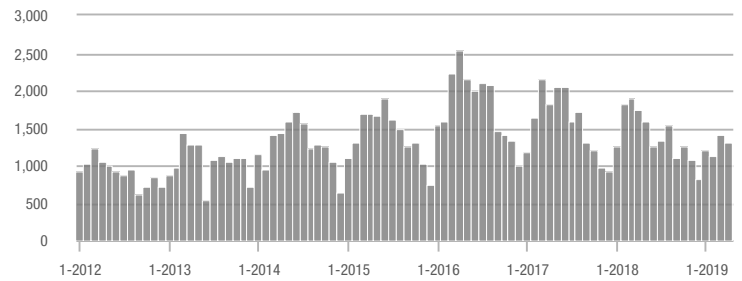
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| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 131 | - 60.4% | - 32.5% | 5.6 | - 12.5% | - 12.1% | 35 | - 55.7% | - 18.6% |
| \$100,001 to \$200,000 | 1,299 | - 25.5% | - 7.9% | 13.1 | - 1.5% | + 3.7% | 105 | - 26.6% | - 11.8% |
| \$200,001 to \$300,000 | 1,099 | - 17.9% | - 21.2% | 7.9 | - 21.0% | - 25.4% | 148 | - 7.5% | + 2.1% |
| \$300,001 and Above | 844 | - 13.1% | - 13.1% | 4.7 | - 16.1% | - 17.1% | 218 | 0.0% | - 0.5% |
| Total | 3,373 | - 23.0% | - 15.0% | 7.8 | - 13.3% | - 14.9% | 506 | - 15.7% | - 3.8% |

Showings

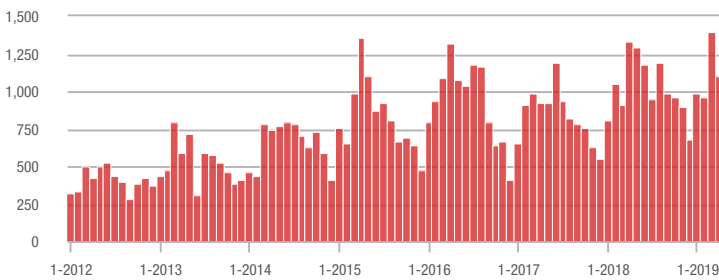
\$100,000 and Below



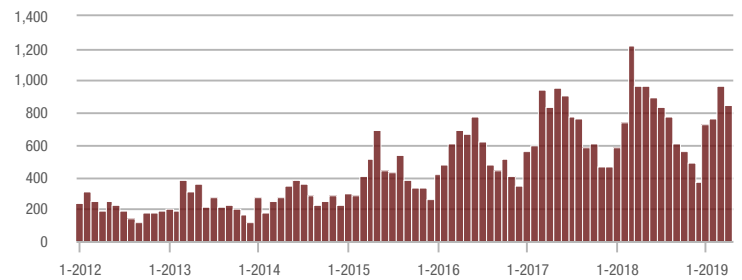
\$100,001 to \$200,000



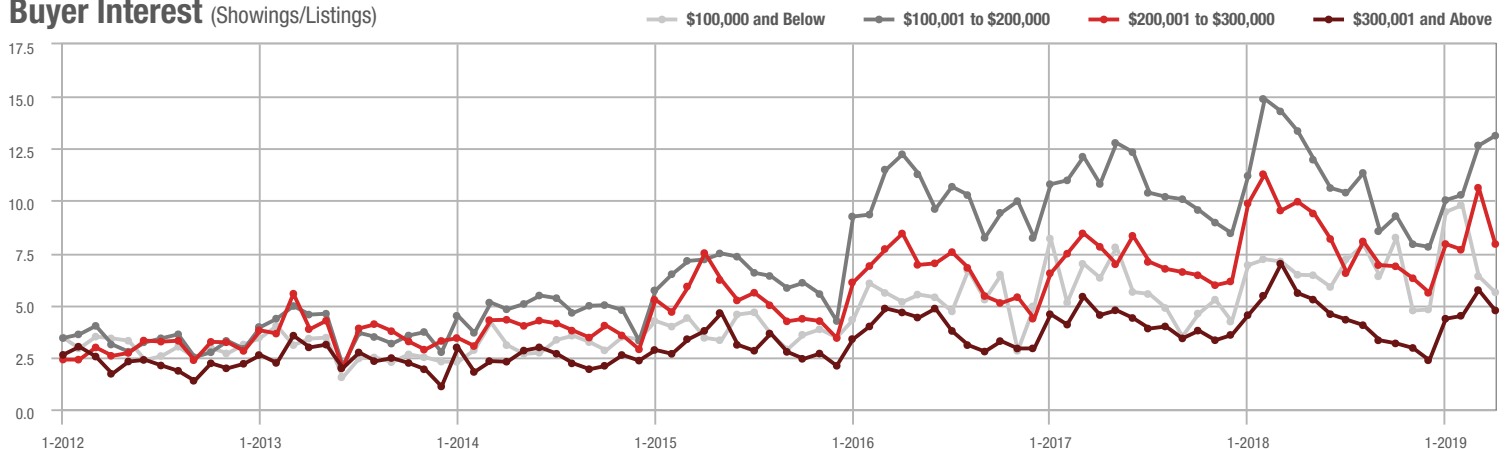
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

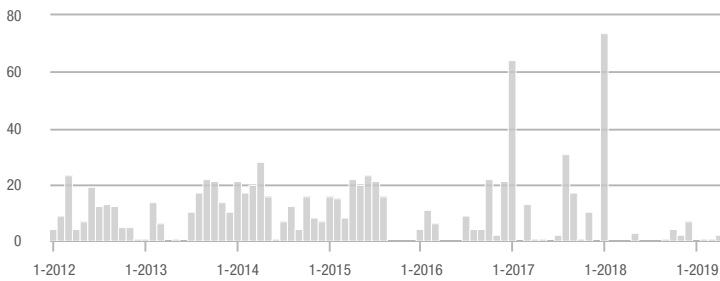


Davidson, NC

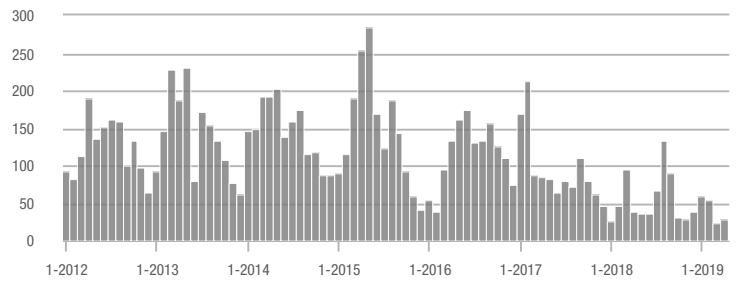
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| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 2 | — | + 100.0% | 0.0 | 0.0% | 0.0% | 1 | - 50.0% | - 50.0% |
| \$100,001 to \$200,000 | 27 | - 30.8% | + 12.5% | 2.9 | - 62.8% | + 13.0% | 12 | + 20.0% | - 7.7% |
| \$200,001 to \$300,000 | 245 | - 19.9% | + 10.4% | 7.7 | - 19.8% | + 7.9% | 36 | - 2.7% | + 2.9% |
| \$300,001 and Above | 905 | - 7.9% | + 9.4% | 6.8 | - 4.2% | + 3.9% | 156 | - 1.9% | + 2.6% |
| Total | 1,179 | - 11.2% | + 9.8% | 6.7 | - 11.8% | + 5.1% | 205 | - 1.4% | + 1.5% |

Showings

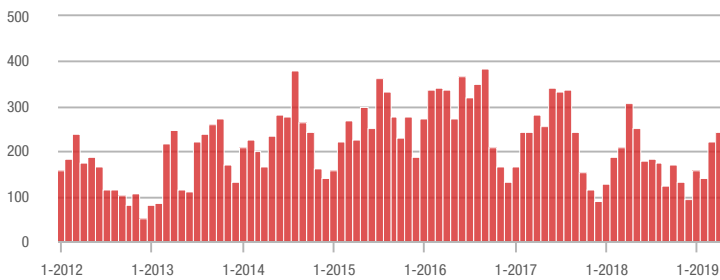
\$100,000 and Below



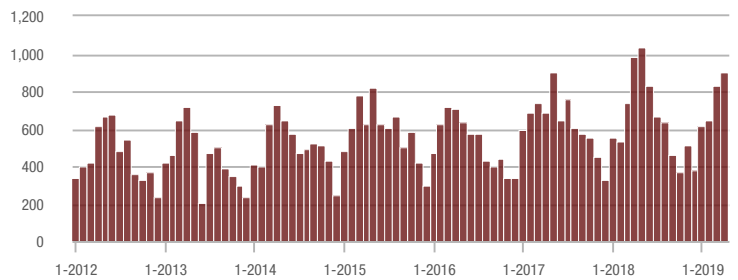
\$100,001 to \$200,000



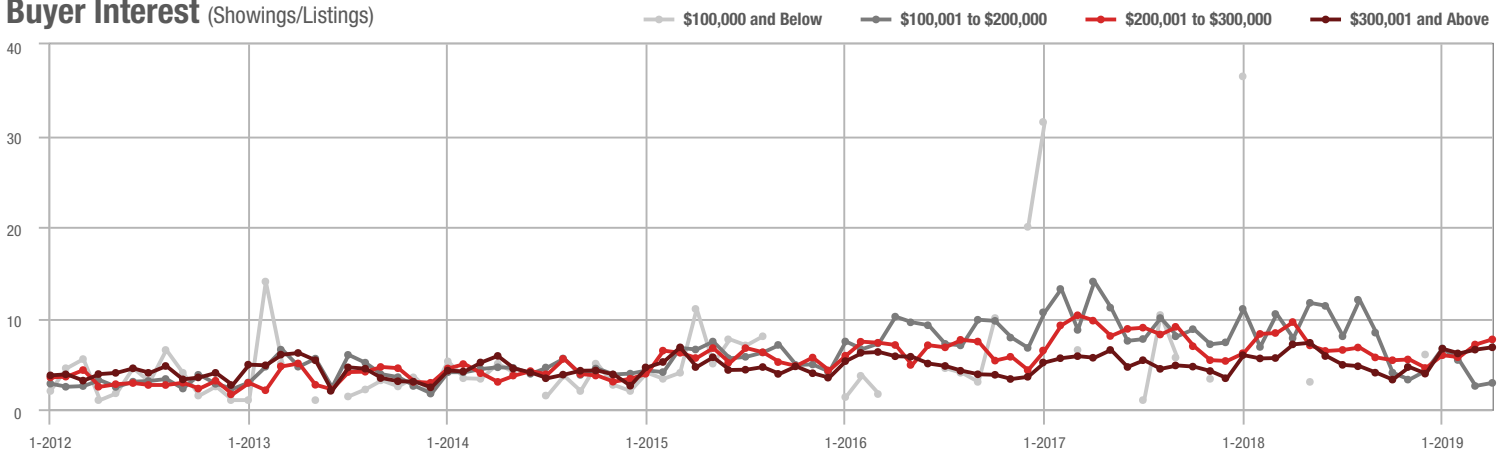
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

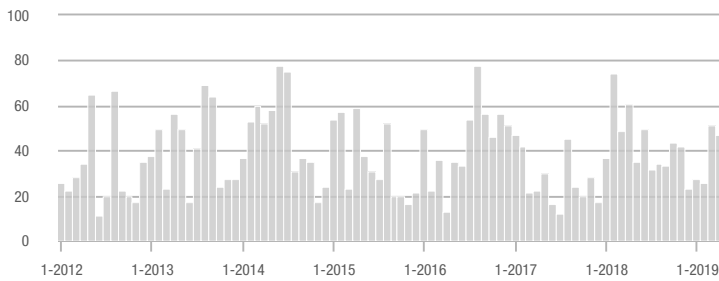


Denver, NC

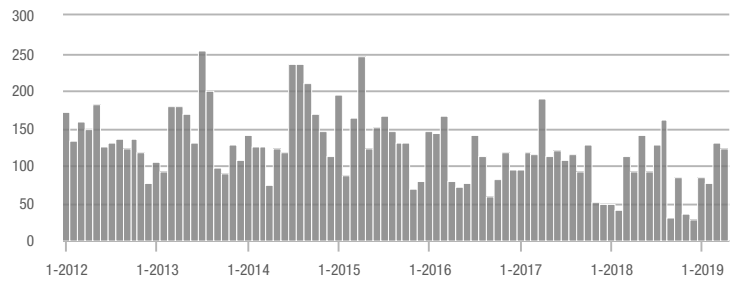
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| \$100,000 and Below | 47 | - 23.0% | - 7.8% | 2.4 | - 36.8% | - 14.4% | 40 | - 7.0% | 0.0% |
| \$100,001 to \$200,000 | 123 | + 33.7% | - 6.8% | 6.4 | - 8.6% | - 2.0% | 25 | + 25.0% | - 3.8% |
| \$200,001 to \$300,000 | 229 | + 1.3% | - 31.4% | 6.1 | - 4.7% | - 34.0% | 41 | - 4.7% | - 2.4% |
| \$300,001 and Above | 843 | + 2.4% | + 6.8% | 4.7 | - 9.6% | - 2.9% | 212 | + 1.4% | + 5.0% |
| Total | 1,242 | + 3.3% | - 4.9% | 4.9 | - 10.9% | - 11.7% | 318 | + 1.0% | + 2.6% |

Showings

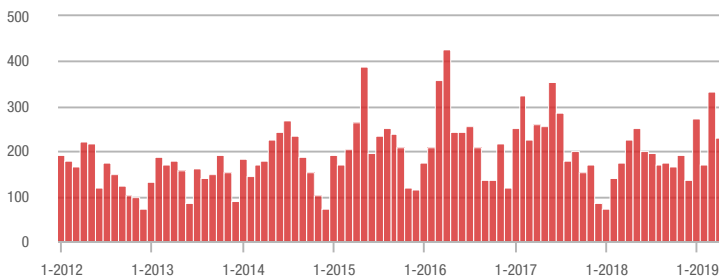
\$100,000 and Below



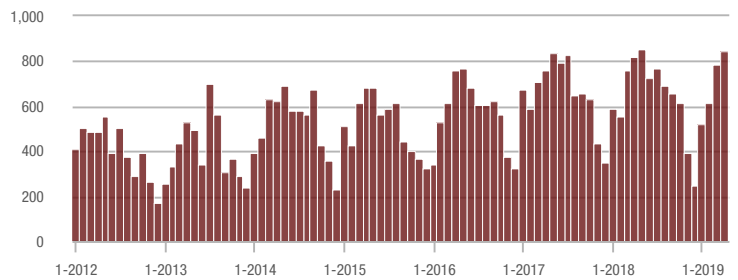
\$100,001 to \$200,000



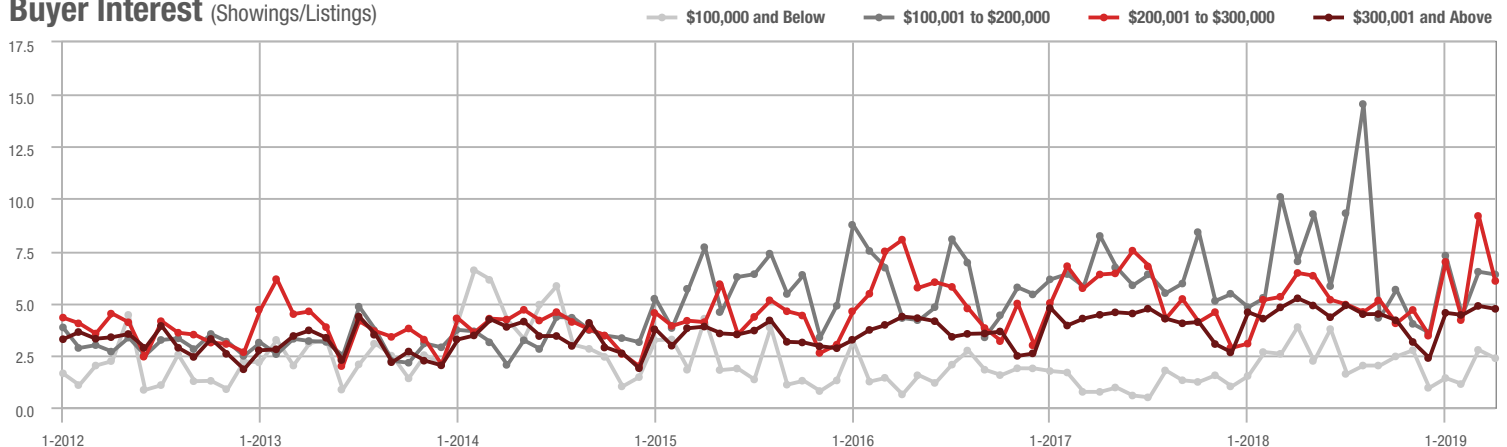
\$200,001 to \$300,000



\$300,001 and Above



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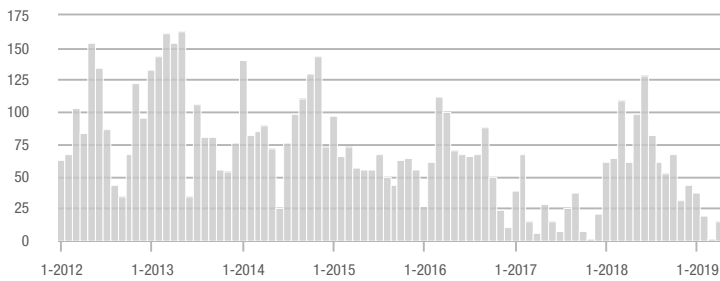


Fort Mill, SC

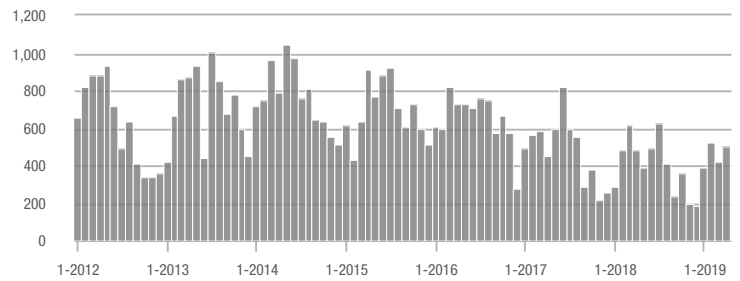
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| \$100,000 and Below | 15 | - 75.8% | + 650.0% | 7.5 | + 10.3% | + 650.0% | 4 | - 69.2% | 0.0% |
| \$100,001 to \$200,000 | 504 | + 3.7% | + 19.7% | 14.4 | + 18.0% | + 23.1% | 38 | - 25.5% | - 7.3% |
| \$200,001 to \$300,000 | 983 | - 12.4% | + 21.1% | 9.0 | - 26.8% | + 11.0% | 117 | + 12.5% | + 7.3% |
| \$300,001 and Above | 1,925 | + 7.2% | + 10.2% | 7.6 | + 2.7% | - 9.5% | 268 | - 10.1% | + 12.6% |
| Total | 3,427 | - 1.1% | + 14.9% | 8.6 | - 6.5% | - 0.1% | 427 | - 8.4% | + 8.9% |

Showings

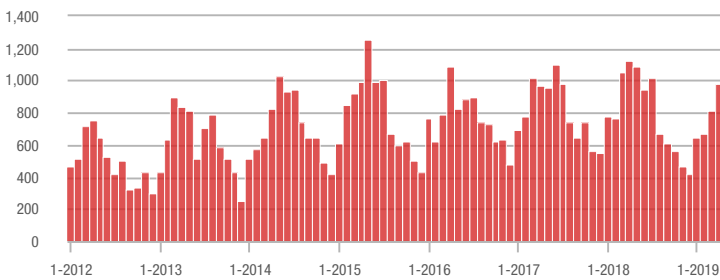
\$100,000 and Below



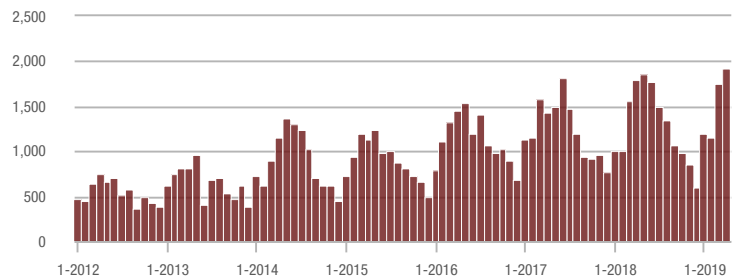
\$100,001 to \$200,000



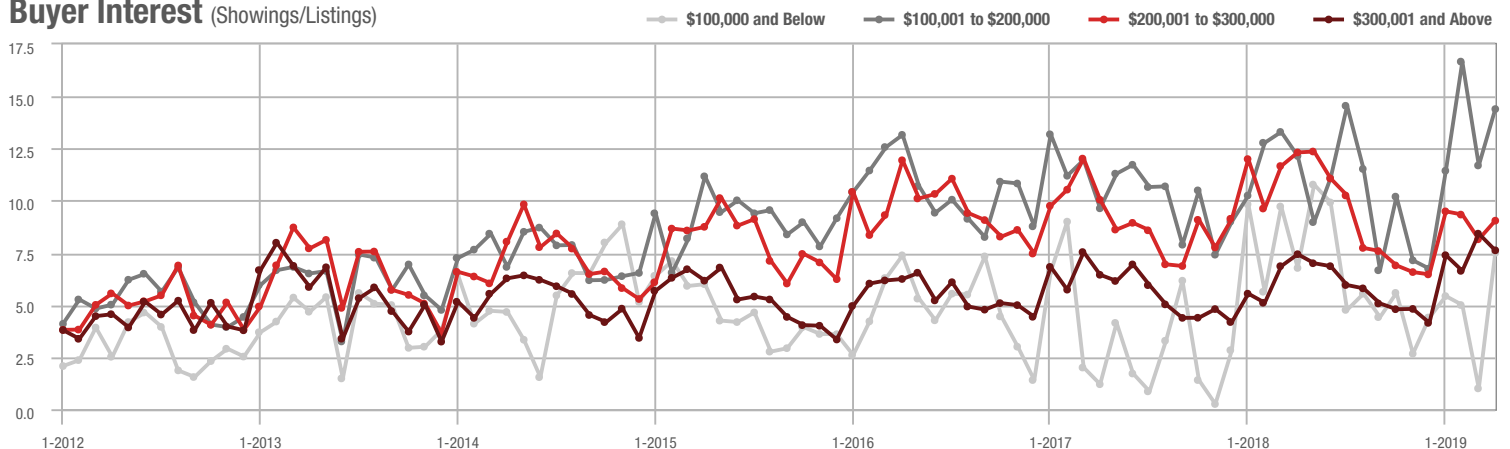
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

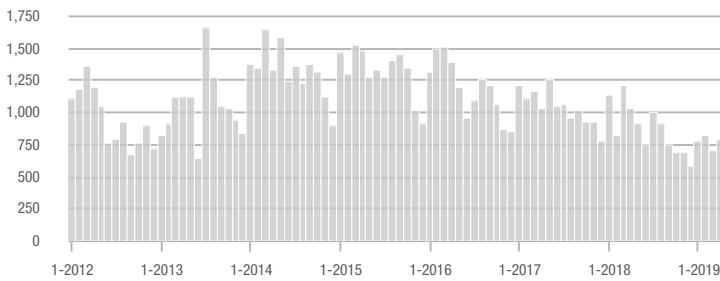


Gaston County, NC

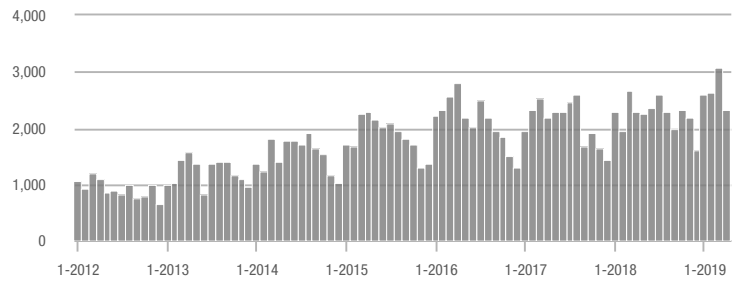
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 798 | - 22.4% | + 14.2% | 7.0 | + 9.4% | + 29.3% | 196 | - 25.8% | - 8.4% |
| \$100,001 to \$200,000 | 2,316 | + 0.5% | - 24.6% | 9.5 | - 3.1% | - 16.7% | 259 | - 1.1% | - 11.0% |
| \$200,001 to \$300,000 | 1,121 | - 2.7% | - 20.8% | 6.9 | - 12.7% | - 13.7% | 179 | - 4.8% | - 10.1% |
| \$300,001 and Above | 894 | + 49.5% | + 23.1% | 4.8 | + 26.3% | - 3.7% | 214 | 0.0% | + 15.7% |
| Total | 5,129 | + 0.9% | - 13.2% | 7.3 | 0.0% | - 11.7% | 848 | - 8.6% | - 4.6% |

Showings

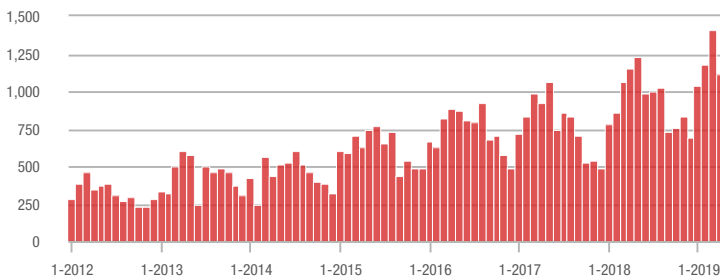
\$100,000 and Below



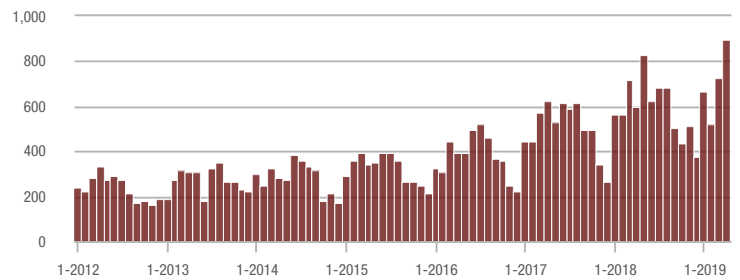
\$100,001 to \$200,000



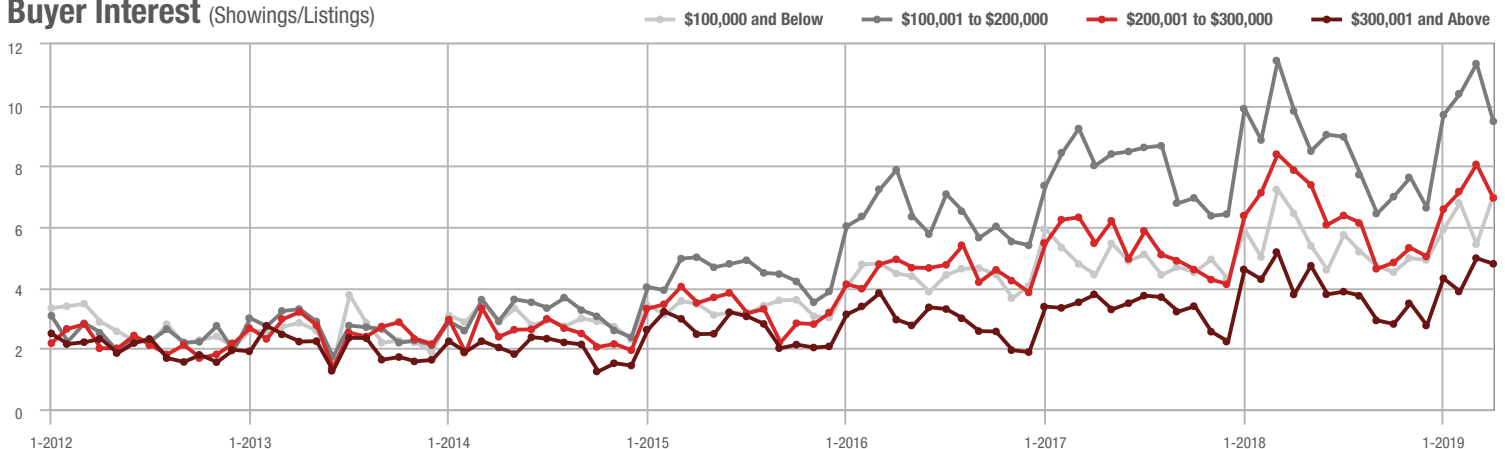
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

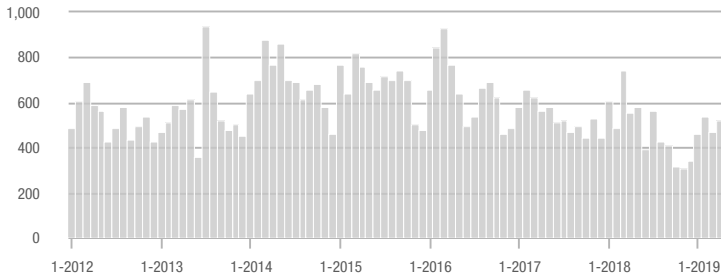


Gastonia, NC

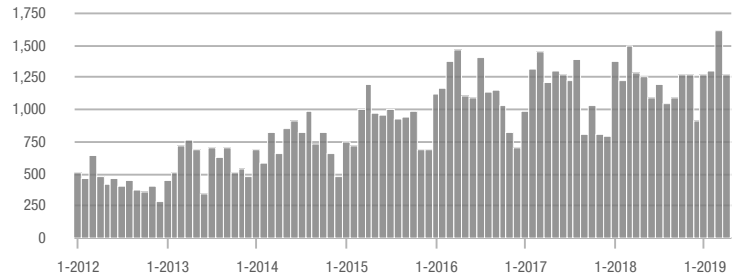
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 519 | - 6.1% | + 10.0% | 9.1 | + 28.2% | + 24.5% | 73 | - 29.1% | - 8.8% |
| \$100,001 to \$200,000 | 1,267 | - 1.2% | - 21.6% | 10.3 | - 5.5% | - 11.8% | 130 | + 1.6% | - 12.8% |
| \$200,001 to \$300,000 | 494 | - 25.9% | - 24.9% | 7.2 | - 31.4% | - 21.5% | 72 | - 2.7% | - 6.5% |
| \$300,001 and Above | 248 | + 38.5% | + 11.7% | 4.5 | + 25.0% | - 20.7% | 60 | - 6.3% | + 25.0% |
| Total | 2,528 | - 5.7% | - 14.8% | 8.4 | - 4.5% | - 11.8% | 335 | - 9.2% | - 5.4% |

Showings

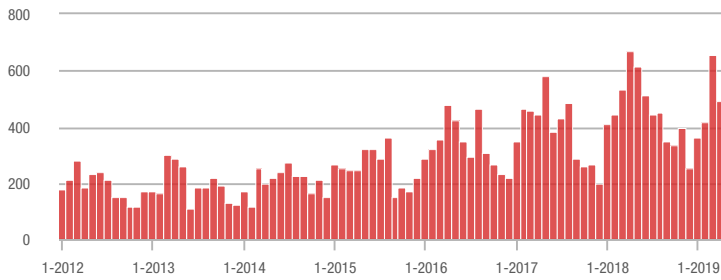
\$100,000 and Below



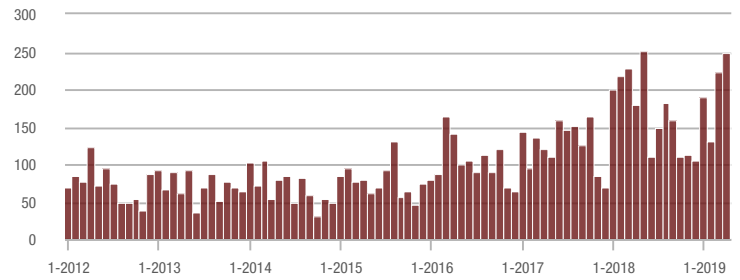
\$100,001 to \$200,000



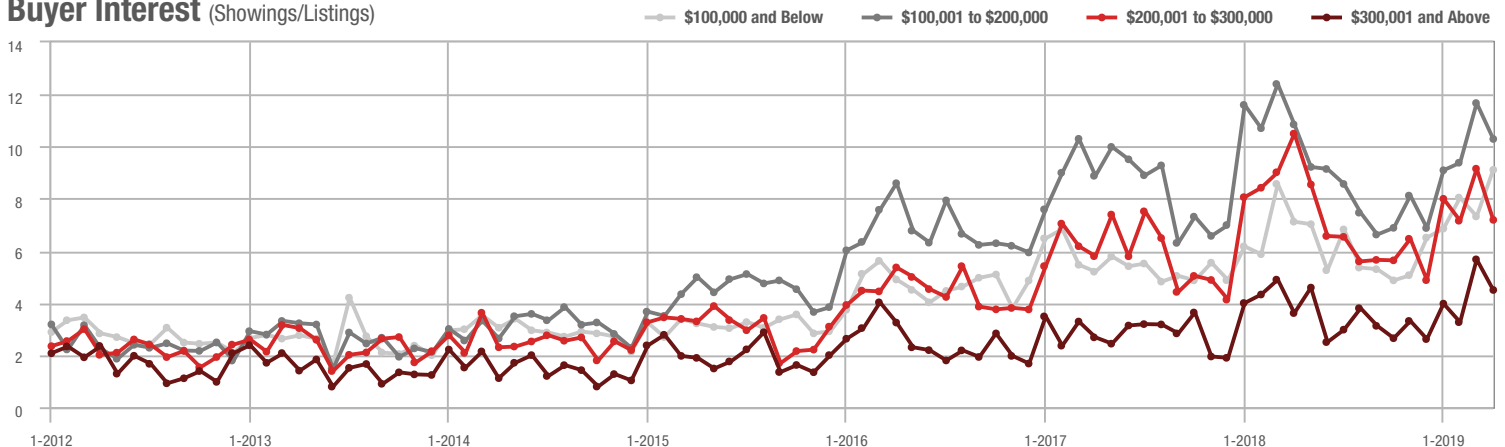
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

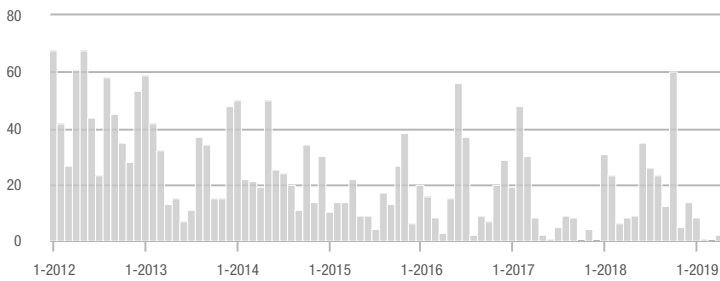


Huntersville, NC

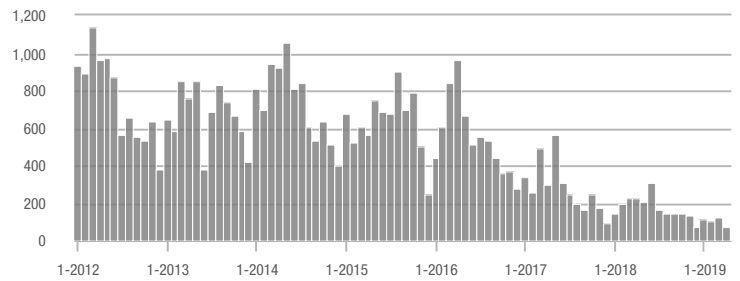
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 2 | - 75.0% | — | 2.0 | 0.0% | — | 4 | - 63.6% | 0.0% |
| \$100,001 to \$200,000 | 76 | - 66.1% | - 40.2% | 6.2 | - 56.3% | - 25.4% | 16 | - 27.3% | - 23.8% |
| \$200,001 to \$300,000 | 1,029 | - 21.6% | - 9.3% | 8.3 | - 19.4% | - 3.3% | 130 | - 3.7% | - 5.8% |
| \$300,001 and Above | 2,039 | + 13.9% | + 9.6% | 7.2 | + 1.4% | - 0.5% | 312 | + 4.3% | + 4.7% |
| Total | 3,146 | - 5.7% | + 0.8% | 7.5 | - 9.6% | - 2.7% | 462 | - 1.1% | + 0.2% |

Showings

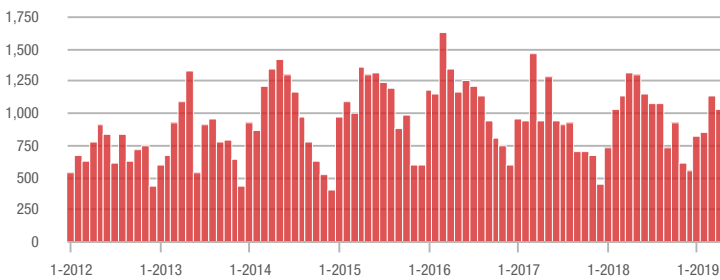
\$100,000 and Below



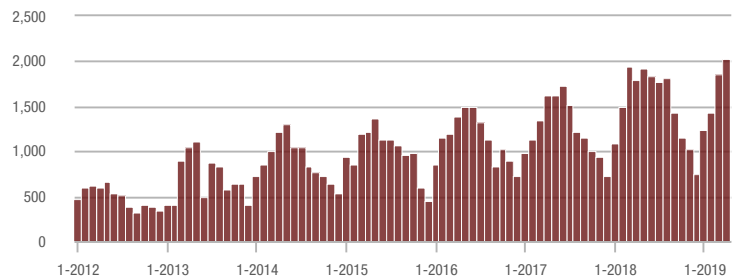
\$100,001 to \$200,000



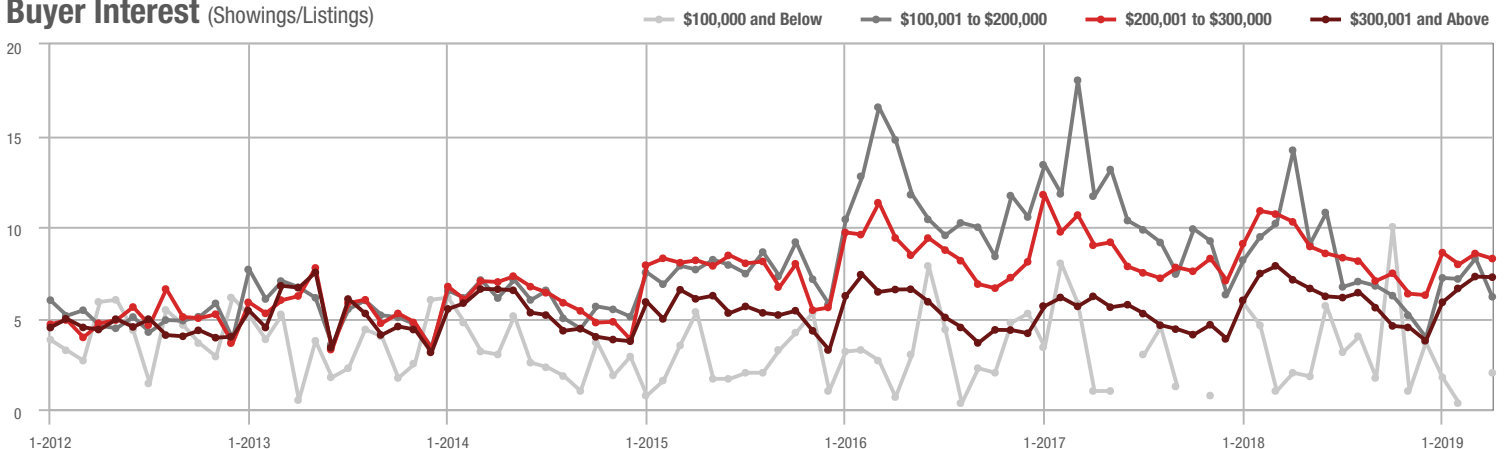
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

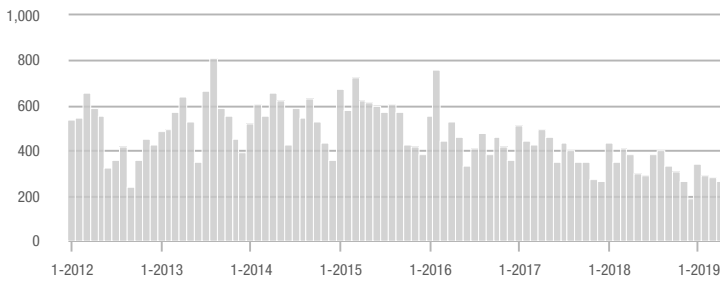


Iredell County, NC

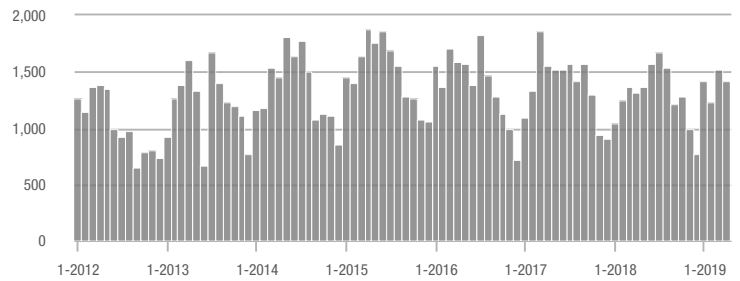
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 268 | - 30.7% | - 6.0% | 4.4 | + 15.8% | + 12.0% | 129 | - 41.4% | - 10.4% |
| \$100,001 to \$200,000 | 1,420 | + 7.7% | - 6.8% | 8.4 | + 21.7% | - 4.4% | 210 | - 20.5% | - 5.4% |
| \$200,001 to \$300,000 | 1,563 | + 24.1% | - 4.3% | 6.6 | + 17.9% | + 2.6% | 298 | + 4.6% | - 10.2% |
| \$300,001 and Above | 3,005 | + 3.3% | - 3.5% | 5.3 | + 6.0% | - 3.1% | 649 | - 10.1% | - 1.5% |
| Total | 6,256 | + 6.5% | - 4.6% | 6.1 | + 13.0% | - 1.5% | 1,286 | - 13.7% | - 5.2% |

Showings

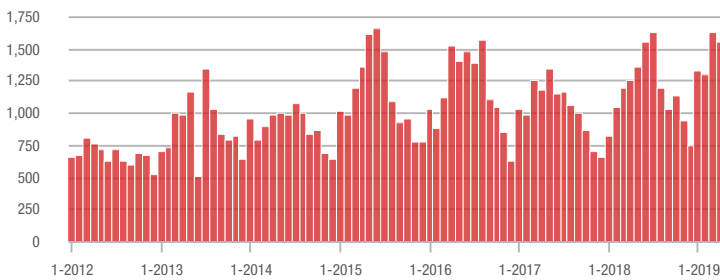
\$100,000 and Below



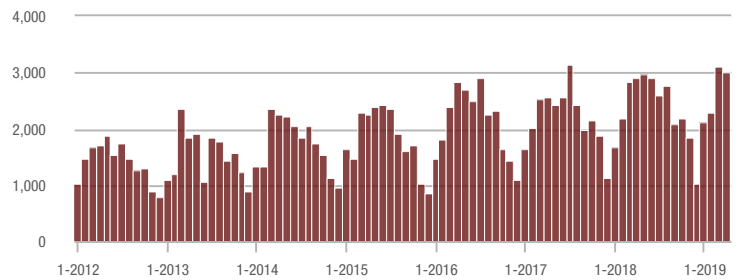
\$100,001 to \$200,000



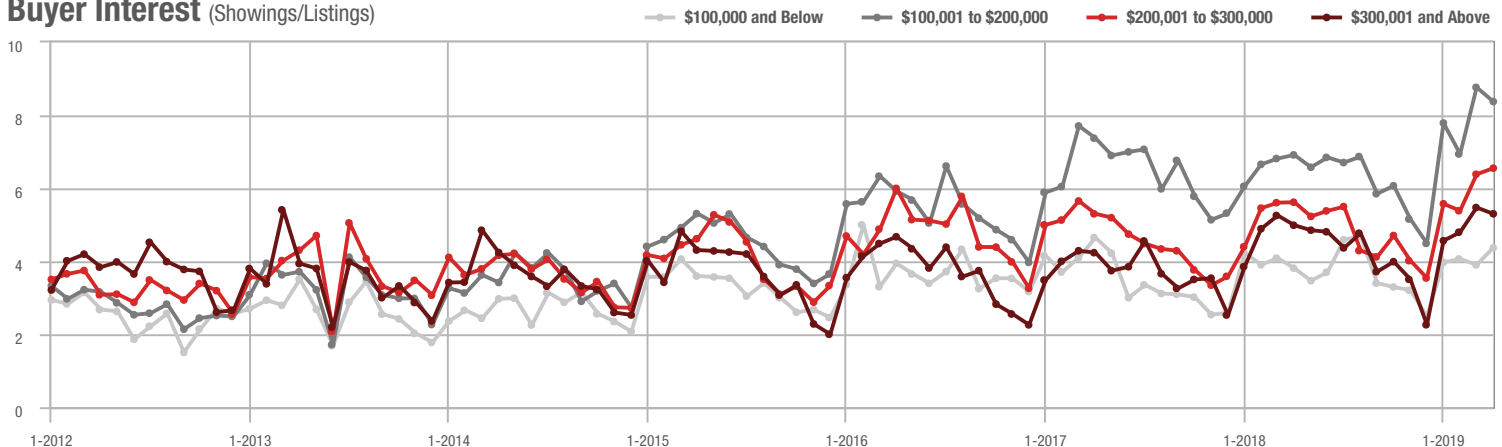
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

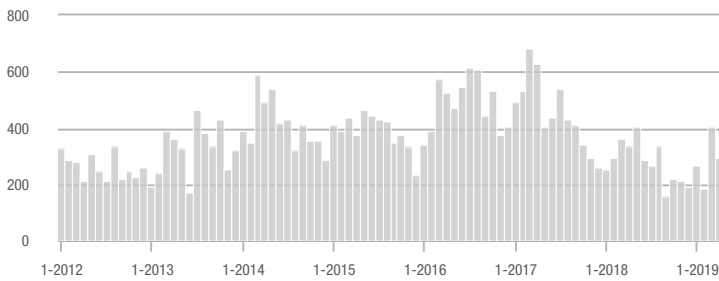


Kannapolis, NC

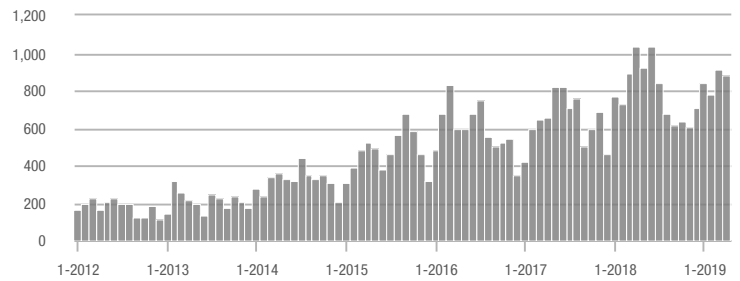
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 291 | - 12.9% | - 27.8% | 7.6 | - 2.6% | - 25.9% | 51 | - 20.3% | - 7.3% |
| \$100,001 to \$200,000 | 879 | - 14.8% | - 4.0% | 12.2 | + 3.4% | + 1.1% | 77 | - 17.2% | - 4.9% |
| \$200,001 to \$300,000 | 214 | + 109.8% | + 17.6% | 9.7 | + 83.0% | + 46.3% | 27 | + 3.8% | - 12.9% |
| \$300,001 and Above | 99 | + 45.6% | + 20.7% | 3.7 | + 15.6% | + 21.3% | 33 | 0.0% | - 10.8% |
| Total | 1,483 | - 3.5% | - 6.3% | 9.5 | + 4.4% | - 1.1% | 188 | - 13.0% | - 7.8% |

Showings

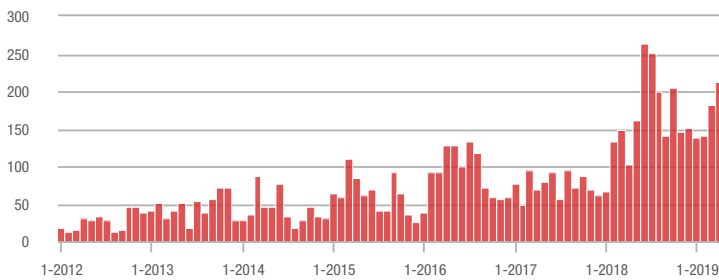
\$100,000 and Below



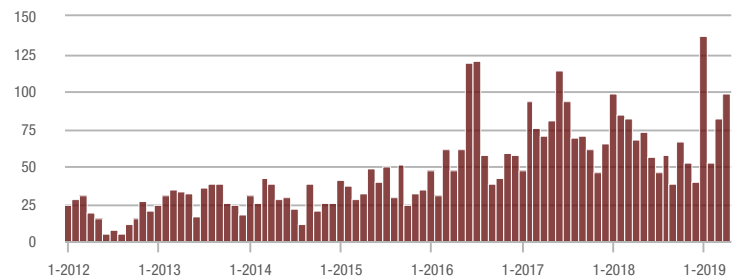
\$100,001 to \$200,000



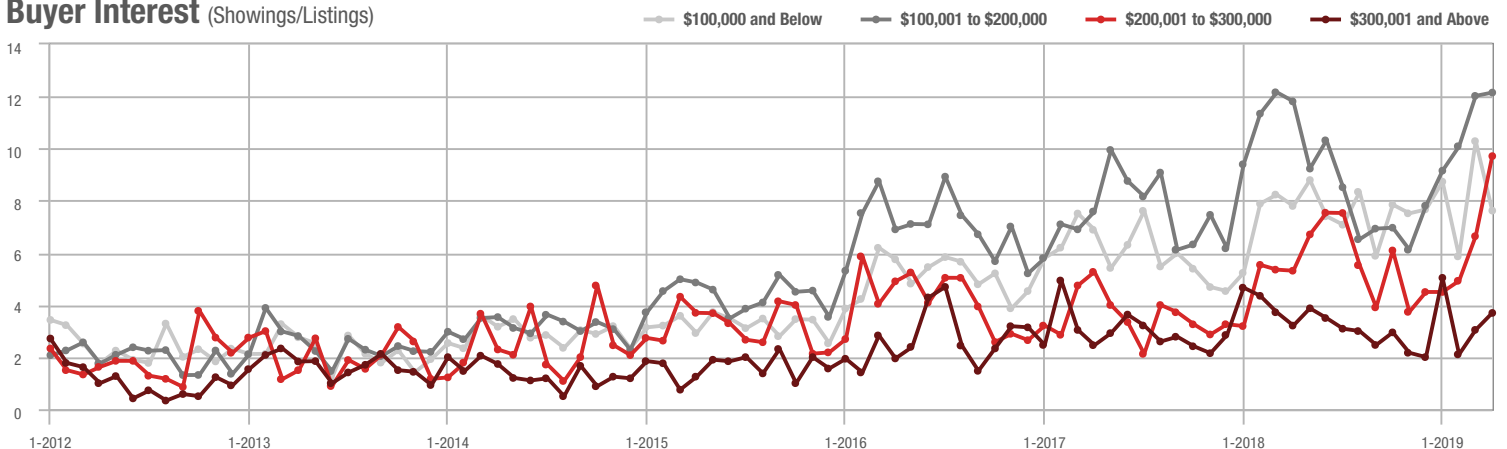
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

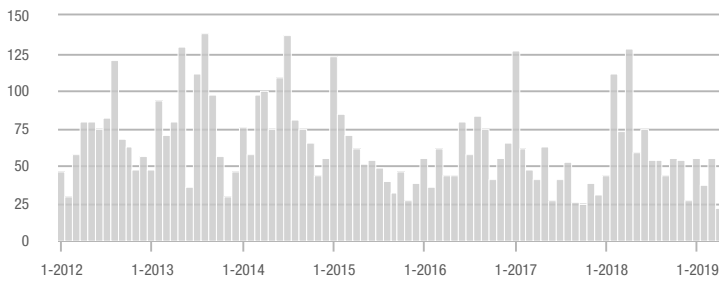


Lake Norman

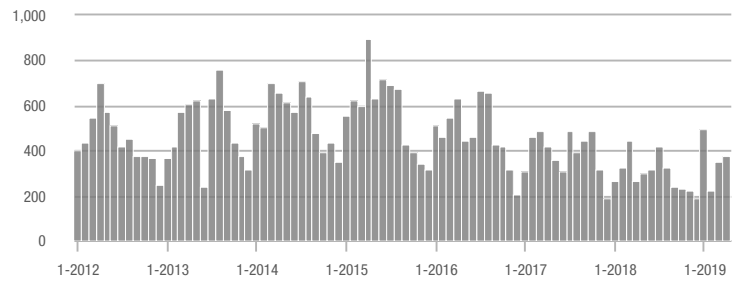
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 22 | - 82.8% | - 60.0% | 0.6 | - 84.2% | - 61.3% | 82 | - 36.4% | - 7.9% |
| \$100,001 to \$200,000 | 377 | + 43.9% | + 7.7% | 6.8 | + 28.3% | + 14.5% | 86 | - 12.2% | - 6.5% |
| \$200,001 to \$300,000 | 842 | + 2.2% | - 3.0% | 6.3 | + 5.0% | - 0.3% | 151 | - 17.5% | - 5.0% |
| \$300,001 and Above | 4,665 | + 0.4% | + 2.7% | 5.7 | + 1.8% | - 0.7% | 909 | - 8.6% | + 2.1% |
| Total | 5,906 | + 0.8% | + 1.6% | 5.7 | + 1.8% | 0.0% | 1,228 | - 12.5% | - 0.2% |

Showings

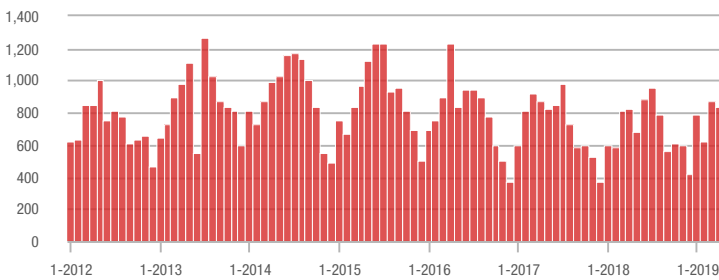
\$100,000 and Below



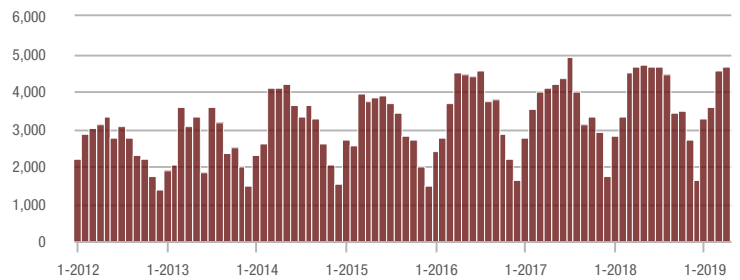
\$100,001 to \$200,000



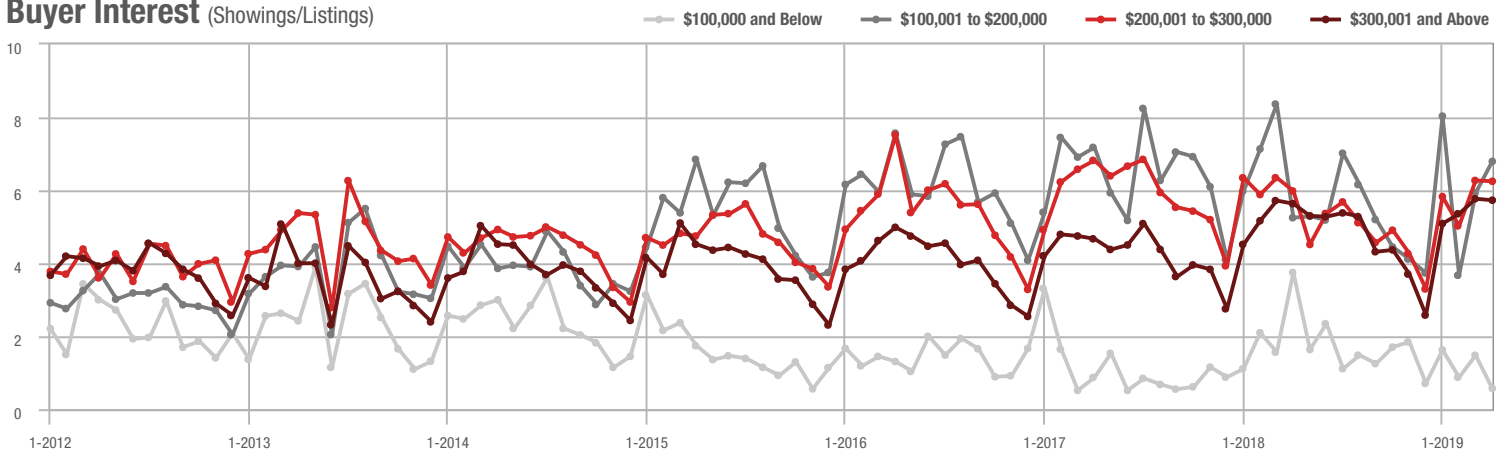
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

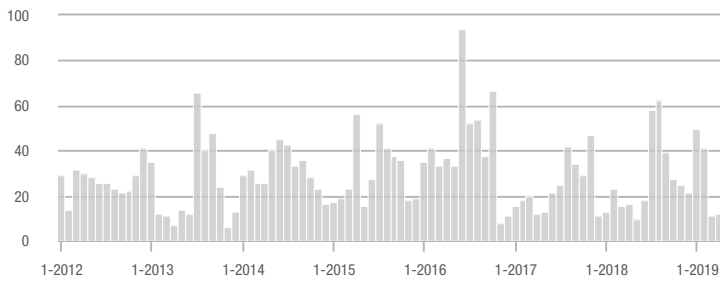


Lake Wylie

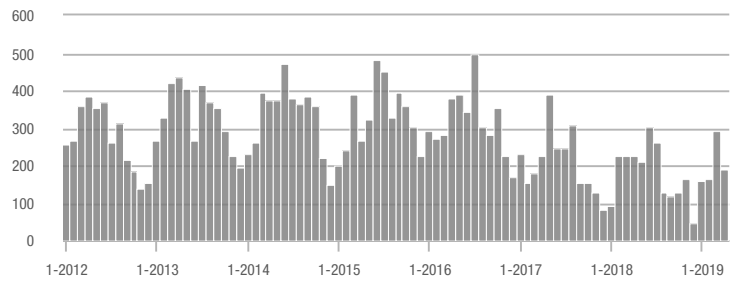
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 12 | - 25.0% | + 9.1% | 0.3 | - 25.0% | + 25.0% | 43 | - 27.1% | - 2.3% |
| \$100,001 to \$200,000 | 191 | - 15.5% | - 34.6% | 9.5 | + 28.4% | + 5.0% | 36 | - 34.5% | - 30.8% |
| \$200,001 to \$300,000 | 576 | - 20.2% | + 3.0% | 6.4 | - 34.7% | + 8.2% | 129 | + 6.6% | - 7.2% |
| \$300,001 and Above | 1,828 | + 12.0% | + 8.5% | 5.6 | + 5.7% | - 1.8% | 382 | - 3.3% | + 5.2% |
| Total | 2,607 | + 0.4% | + 2.4% | 5.7 | - 5.0% | - 0.9% | 590 | - 6.3% | - 1.3% |

Showings

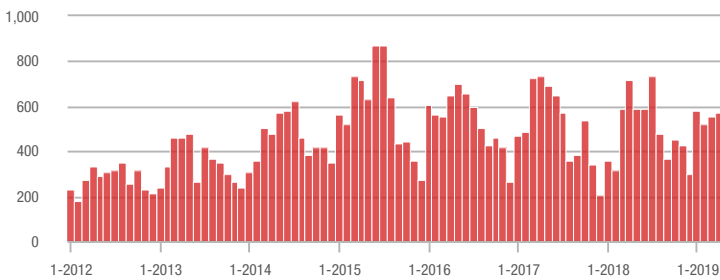
\$100,000 and Below



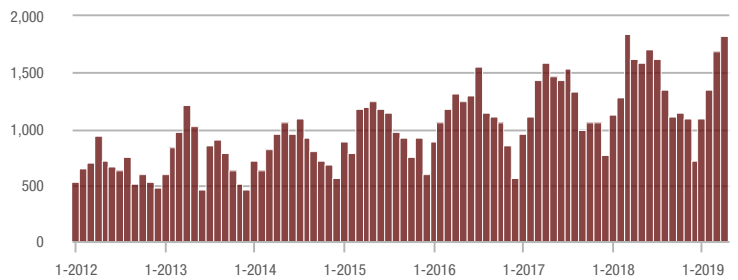
\$100,001 to \$200,000



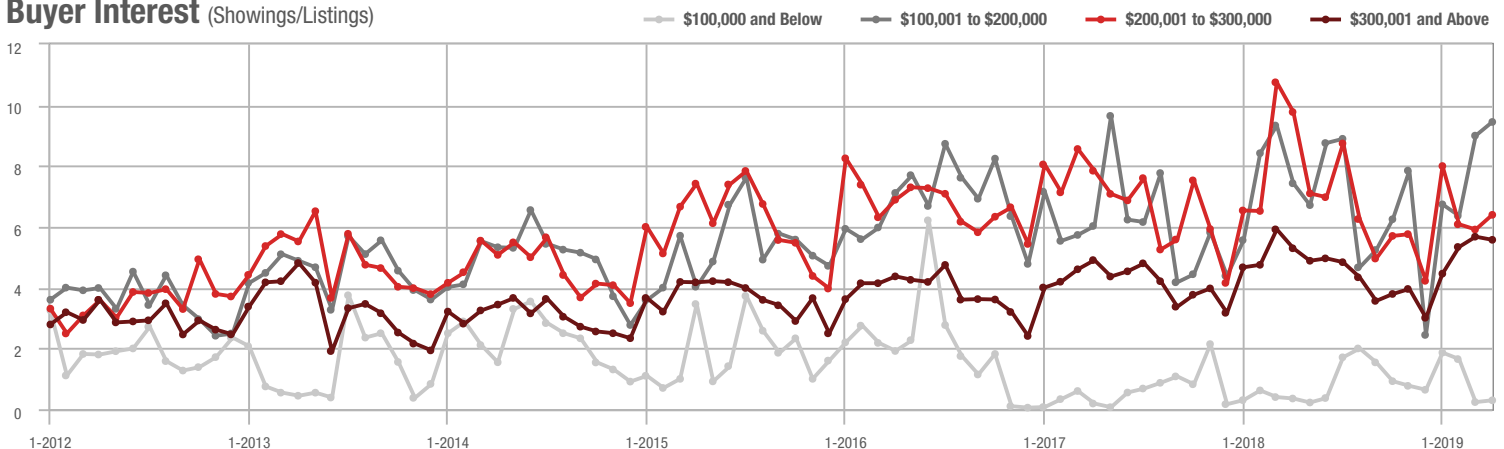
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

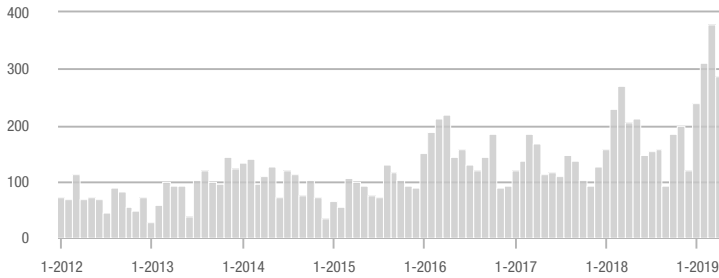


Lancaster County, SC

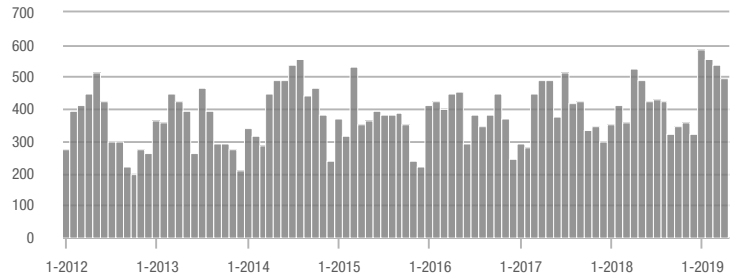
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 287 | + 40.7% | - 24.1% | 5.7 | + 46.2% | - 9.0% | 71 | - 22.8% | - 19.3% |
| \$100,001 to \$200,000 | 498 | - 5.9% | - 7.6% | 7.0 | + 4.5% | - 5.1% | 82 | - 20.4% | - 5.7% |
| \$200,001 to \$300,000 | 923 | + 9.9% | + 2.8% | 7.5 | + 1.4% | + 2.3% | 132 | + 1.5% | - 1.5% |
| \$300,001 and Above | 1,207 | + 3.0% | - 16.5% | 5.2 | - 7.1% | - 22.0% | 258 | - 1.1% | + 5.3% |
| Total | 2,915 | + 6.2% | - 10.6% | 6.1 | 0.0% | - 11.1% | 543 | - 7.3% | - 2.0% |

Showings

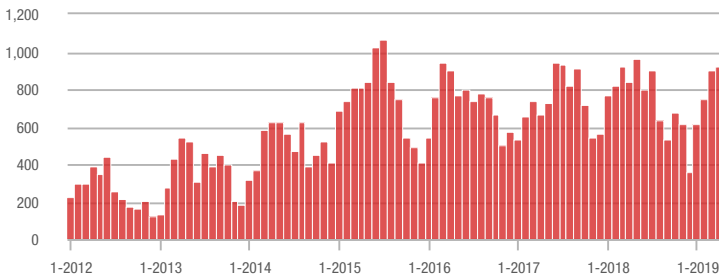
\$100,000 and Below



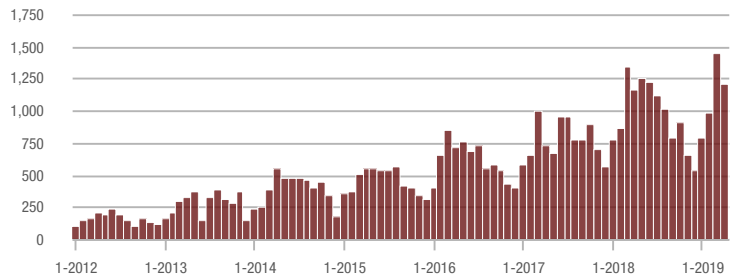
\$100,001 to \$200,000



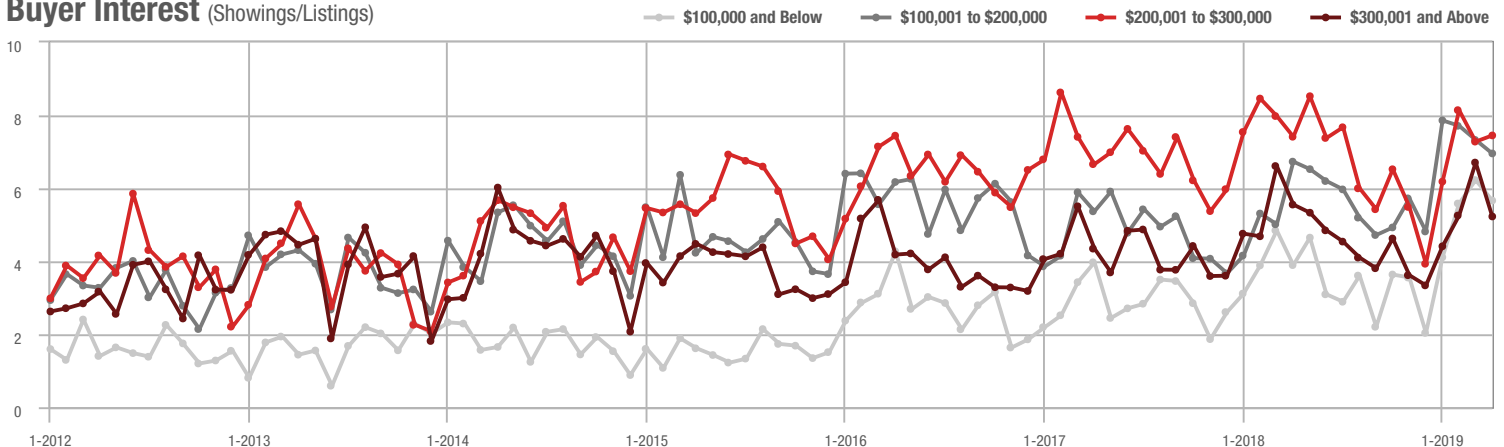
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

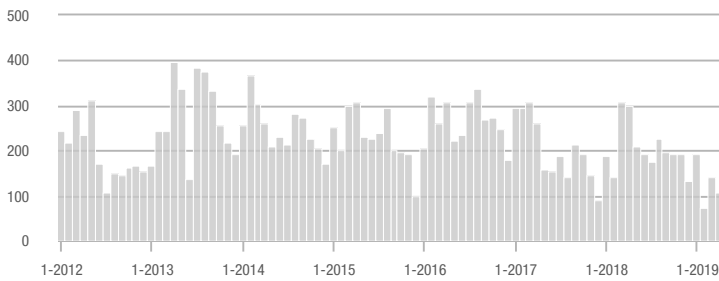


Lincoln County, NC

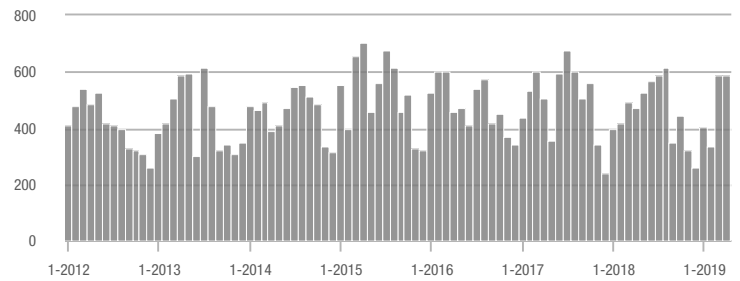
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 108 | - 63.9% | - 22.3% | 2.9 | - 47.3% | - 29.7% | 94 | - 31.9% | 0.0% |
| \$100,001 to \$200,000 | 590 | + 25.5% | + 0.9% | 8.8 | + 33.3% | + 11.9% | 81 | - 13.8% | - 12.9% |
| \$200,001 to \$300,000 | 542 | - 11.3% | - 10.3% | 6.6 | + 4.8% | - 15.9% | 89 | - 18.3% | + 2.3% |
| \$300,001 and Above | 1,002 | + 6.7% | + 12.1% | 4.4 | 0.0% | - 0.6% | 269 | - 2.9% | + 6.7% |
| Total | 2,242 | - 3.3% | + 0.9% | 5.4 | 0.0% | - 5.9% | 533 | - 13.8% | + 1.3% |

Showings

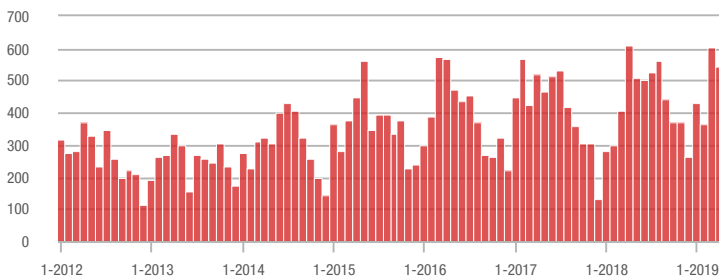
\$100,000 and Below



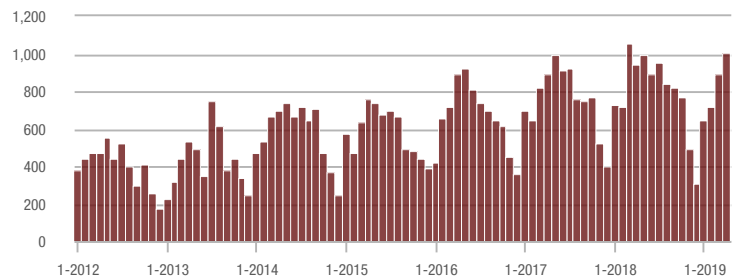
\$100,001 to \$200,000



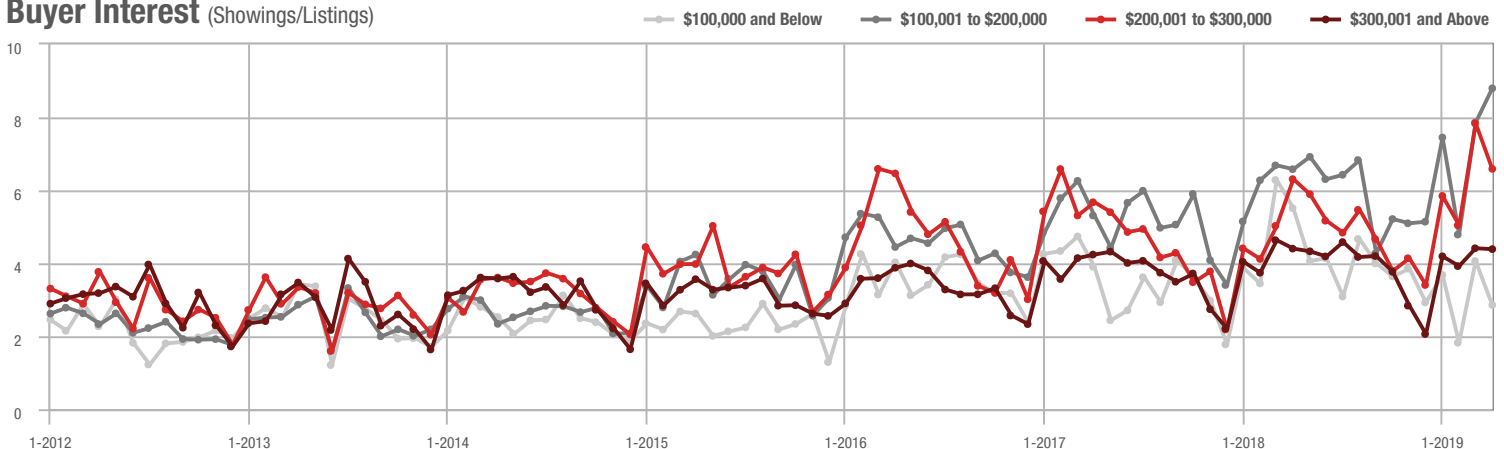
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

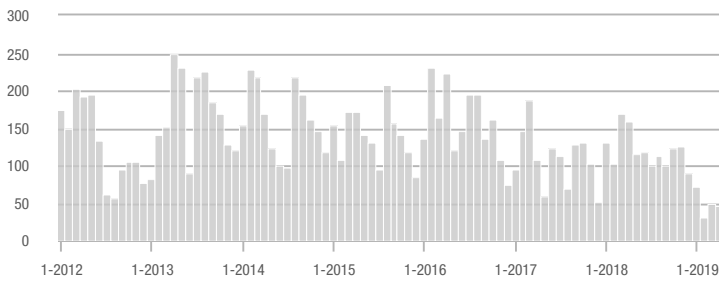


Lincolnton, NC

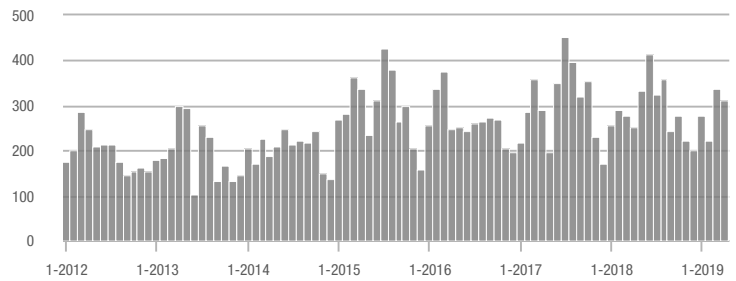
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 45 | - 71.9% | - 6.3% | 5.9 | 0.0% | - 45.5% | 18 | - 62.5% | 0.0% |
| \$100,001 to \$200,000 | 312 | + 23.3% | - 8.0% | 10.9 | + 67.7% | + 21.3% | 31 | - 35.4% | - 29.5% |
| \$200,001 to \$300,000 | 157 | - 42.7% | + 15.4% | 6.4 | - 8.6% | + 14.1% | 26 | - 33.3% | - 3.7% |
| \$300,001 and Above | 108 | + 24.1% | + 58.8% | 4.1 | + 36.7% | + 31.5% | 29 | - 17.1% | + 11.5% |
| Total | 622 | - 19.6% | + 5.2% | 7.1 | + 22.4% | + 6.1% | 104 | - 38.8% | - 9.6% |

Showings

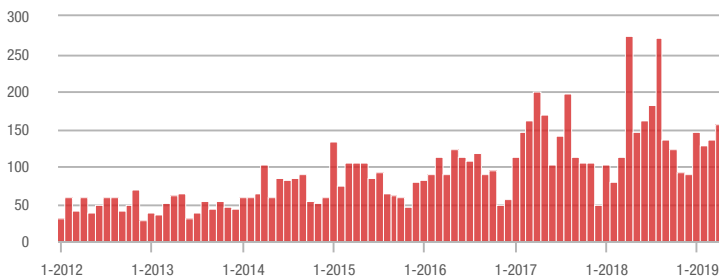
\$100,000 and Below



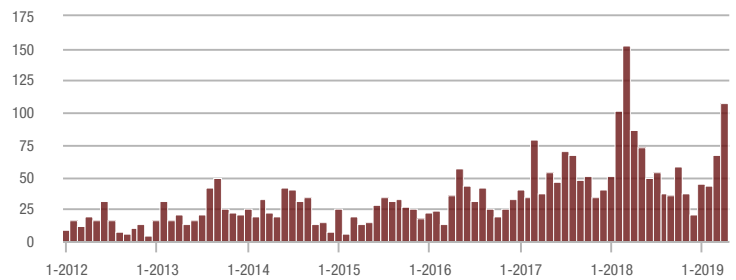
\$100,001 to \$200,000



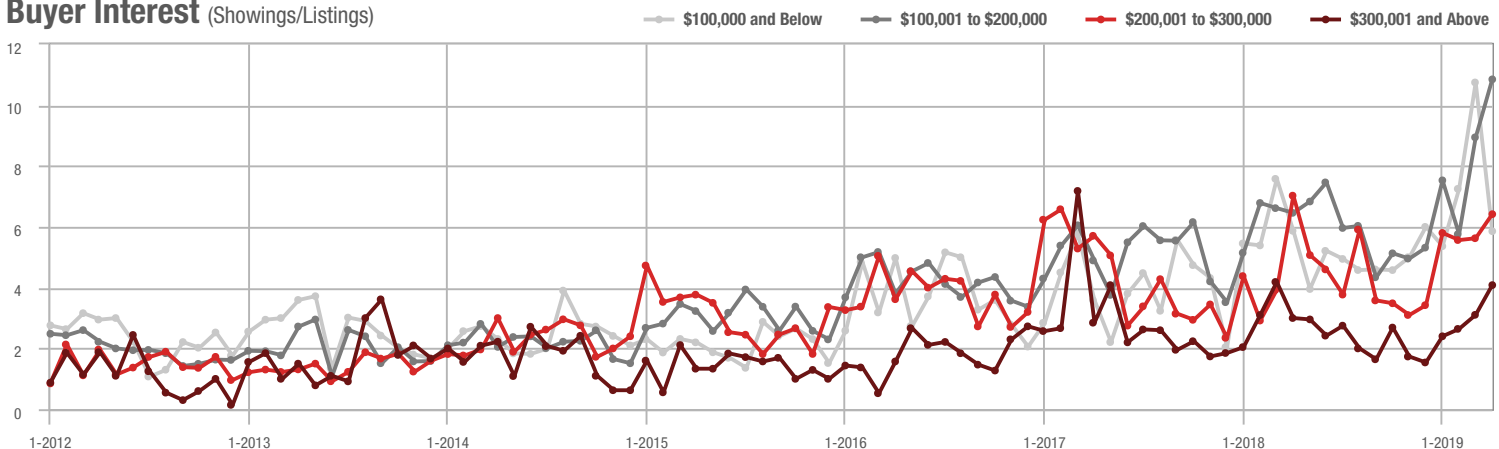
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

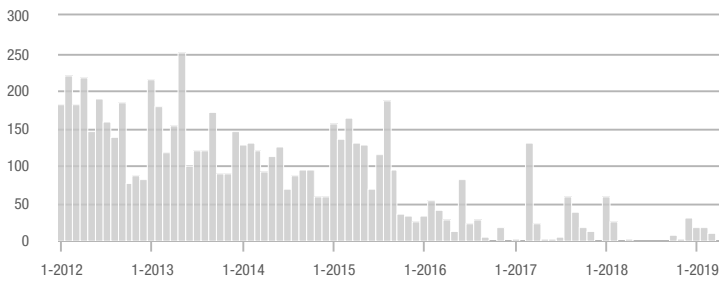


Matthews, NC

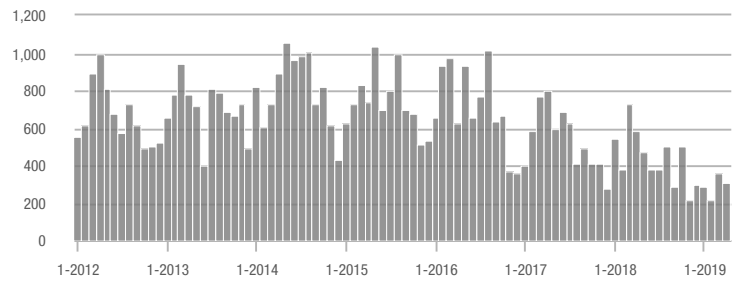
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 0 | - 100.0% | - 100.0% | 0.0 | - 100.0% | - 100.0% | 0 | - 100.0% | - 100.0% |
| \$100,001 to \$200,000 | 312 | - 46.9% | - 12.8% | 13.6 | - 14.5% | + 6.7% | 26 | - 38.1% | - 18.8% |
| \$200,001 to \$300,000 | 909 | - 8.5% | - 7.7% | 12.3 | - 19.6% | - 11.8% | 74 | + 7.2% | + 2.8% |
| \$300,001 and Above | 1,846 | + 11.3% | + 6.3% | 8.9 | + 1.1% | - 9.7% | 218 | + 0.9% | + 14.1% |
| Total | 3,067 | - 5.4% | - 0.7% | 10.1 | - 9.0% | - 10.0% | 318 | - 3.9% | + 7.4% |

Showings

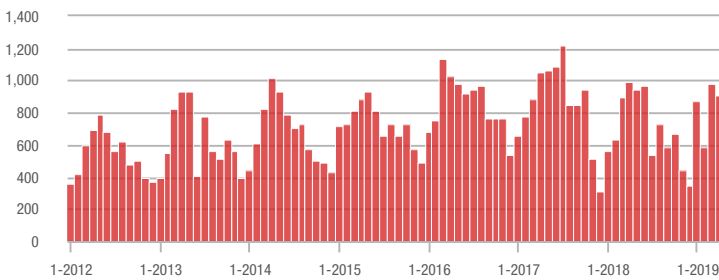
\$100,000 and Below



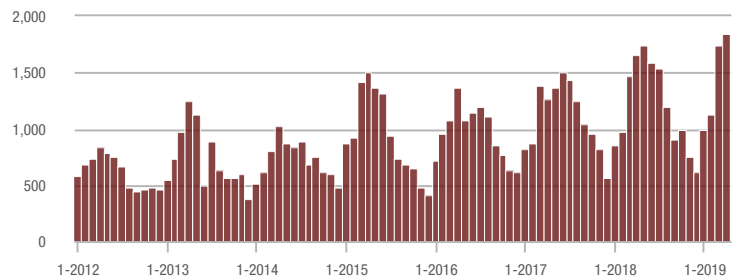
\$100,001 to \$200,000



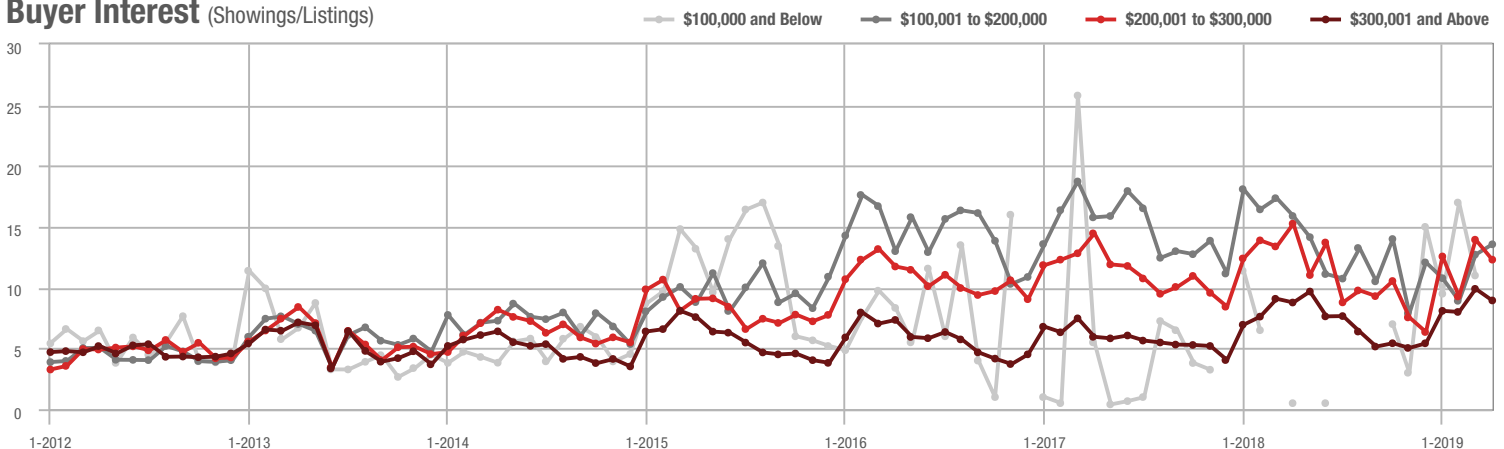
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

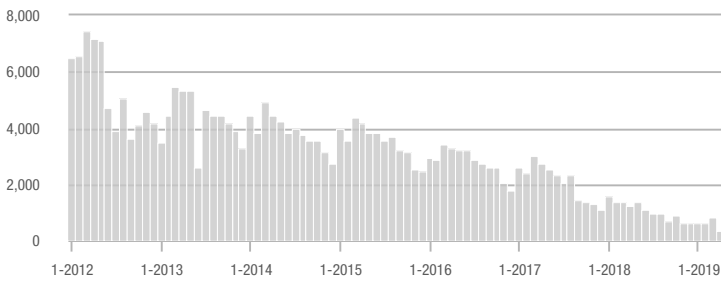


Mecklenburg County, NC

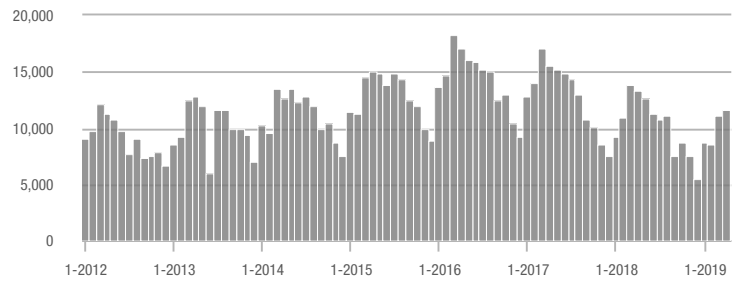
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 365 | - 70.9% | - 55.7% | 6.6 | - 27.5% | - 32.7% | 81 | - 59.9% | - 29.6% |
| \$100,001 to \$200,000 | 11,562 | - 13.0% | + 4.2% | 16.3 | + 3.8% | + 9.8% | 732 | - 19.0% | - 6.0% |
| \$200,001 to \$300,000 | 13,298 | + 7.7% | - 2.6% | 10.1 | - 4.7% | - 1.8% | 1,370 | + 10.3% | - 2.8% |
| \$300,001 and Above | 19,638 | + 7.2% | - 3.4% | 7.3 | - 2.7% | - 8.3% | 2,927 | + 5.0% | + 3.0% |
| Total | 44,863 | - 0.7% | - 2.3% | 9.4 | - 5.1% | - 3.4% | 5,110 | - 0.5% | - 0.7% |

Showings

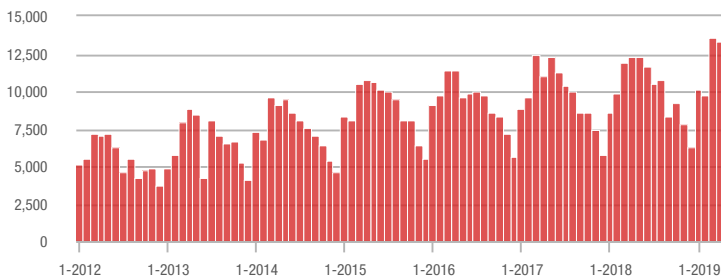
\$100,000 and Below



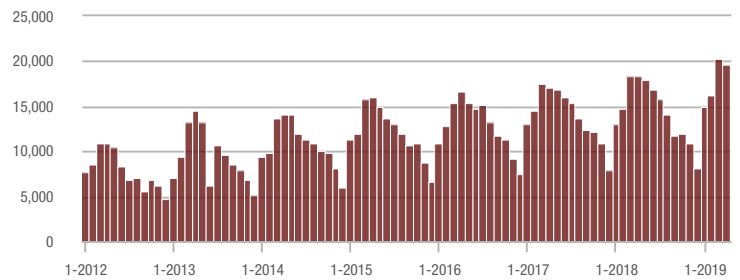
\$100,001 to \$200,000



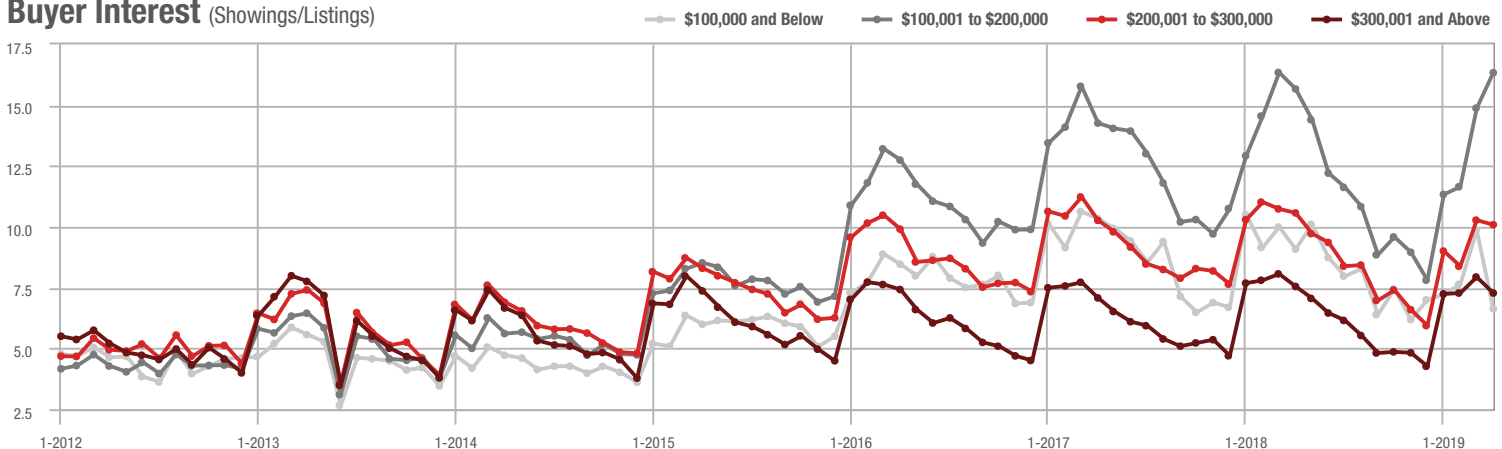
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

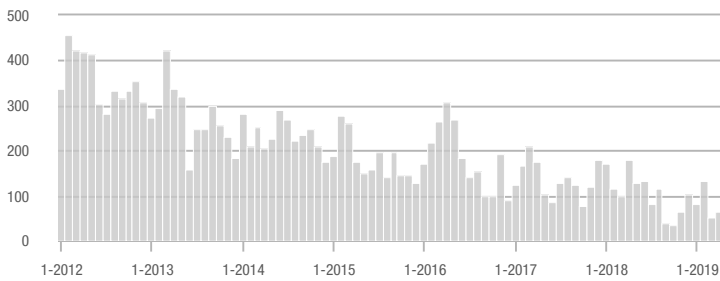


Monroe, NC

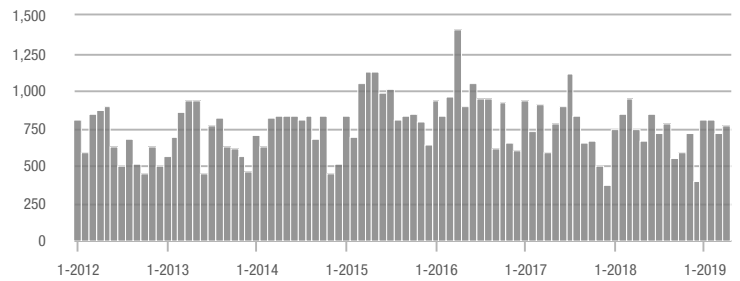
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 62 | - 65.6% | + 19.2% | 4.6 | - 45.2% | + 64.1% | 26 | - 53.6% | - 10.3% |
| \$100,001 to \$200,000 | 764 | + 2.0% | + 6.1% | 12.0 | + 34.8% | + 18.9% | 69 | - 30.3% | - 10.4% |
| \$200,001 to \$300,000 | 619 | + 8.6% | - 35.7% | 6.5 | - 7.1% | - 16.4% | 104 | + 15.6% | - 23.0% |
| \$300,001 and Above | 352 | + 76.0% | + 24.4% | 4.5 | + 12.5% | + 20.5% | 90 | + 30.4% | + 7.1% |
| Total | 1,797 | + 5.8% | - 10.9% | 7.2 | - 1.4% | + 0.9% | 289 | - 8.0% | - 11.1% |

Showings

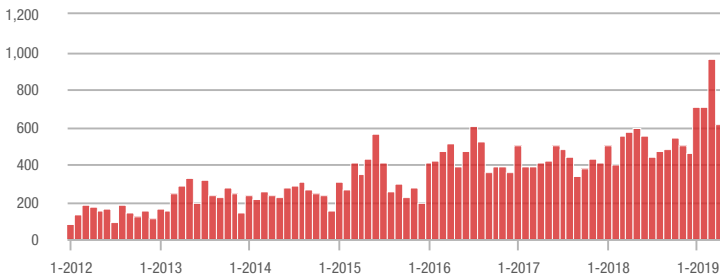
\$100,000 and Below



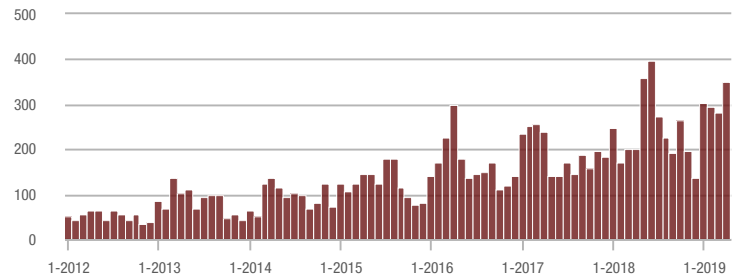
\$100,001 to \$200,000



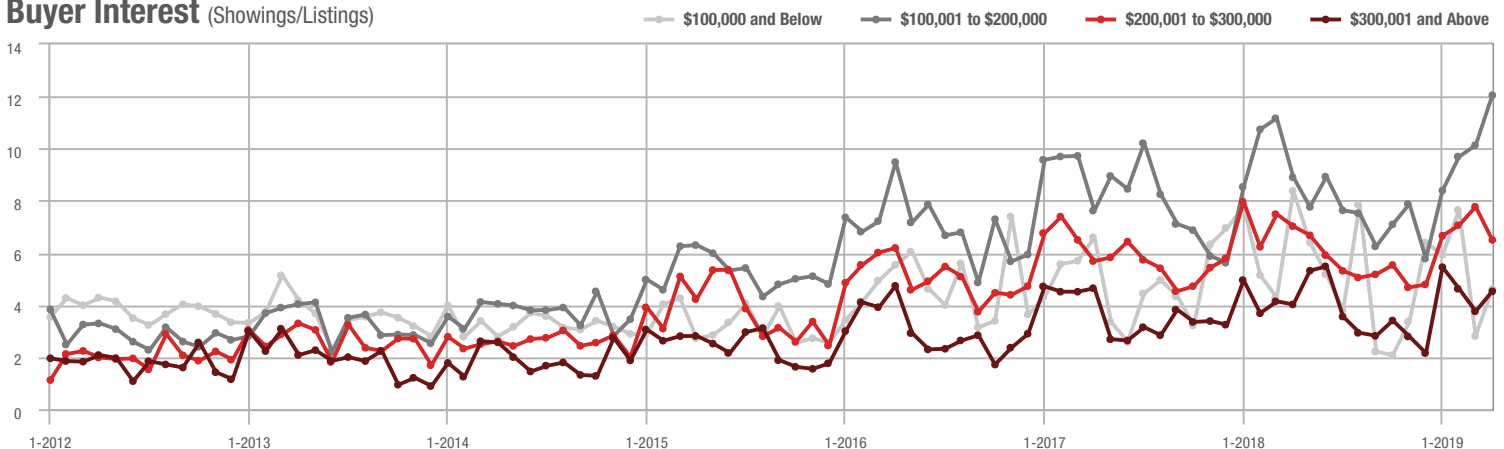
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

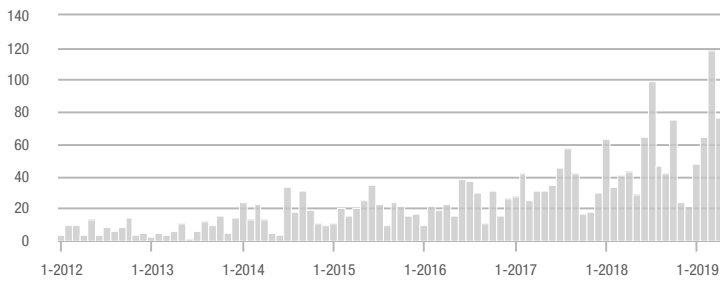


Montgomery County, NC

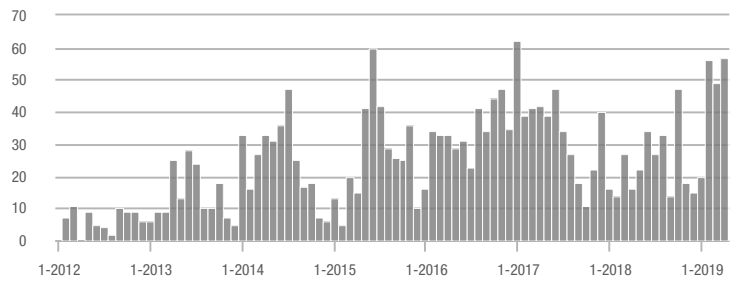
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 77 | + 79.1% | - 35.3% | 1.7 | + 112.5% | - 17.9% | 80 | - 11.1% | - 2.4% |
| \$100,001 to \$200,000 | 57 | + 256.3% | + 16.3% | 2.0 | + 150.0% | + 25.6% | 44 | + 4.8% | - 12.0% |
| \$200,001 to \$300,000 | 43 | + 138.9% | + 115.0% | 3.3 | + 83.3% | + 84.1% | 22 | - 15.4% | + 4.8% |
| \$300,001 and Above | 76 | - 18.3% | - 19.1% | 1.7 | - 37.0% | - 31.6% | 53 | + 3.9% | + 15.2% |
| Total | 253 | + 48.8% | - 10.3% | 1.9 | + 11.8% | - 7.1% | 199 | - 4.8% | 0.0% |

Showings

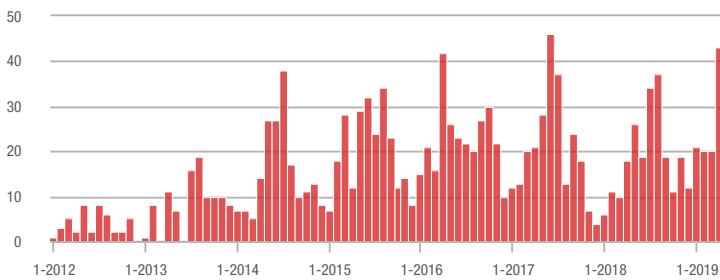
\$100,000 and Below



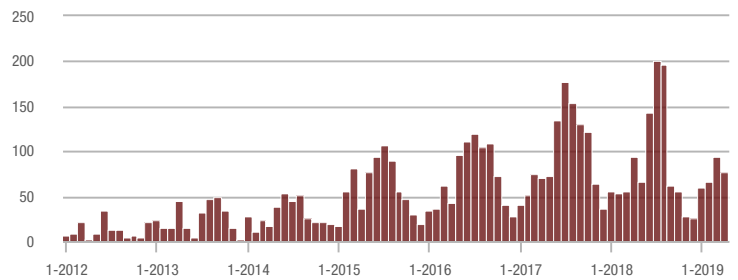
\$100,001 to \$200,000



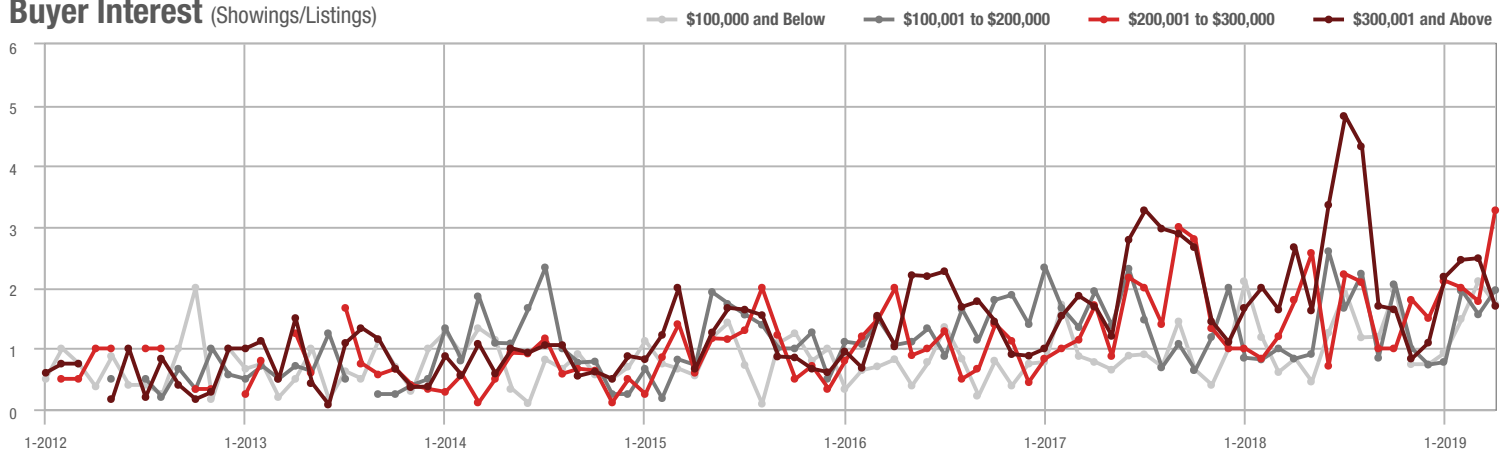
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

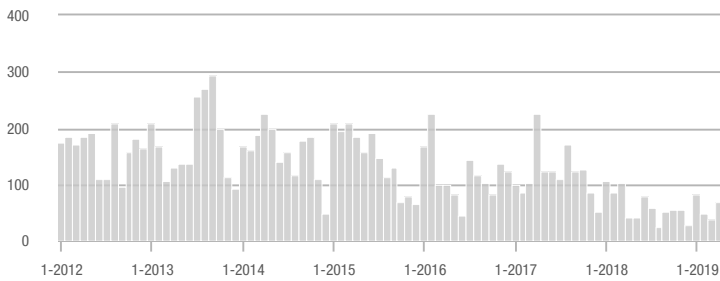


Mooreville, NC

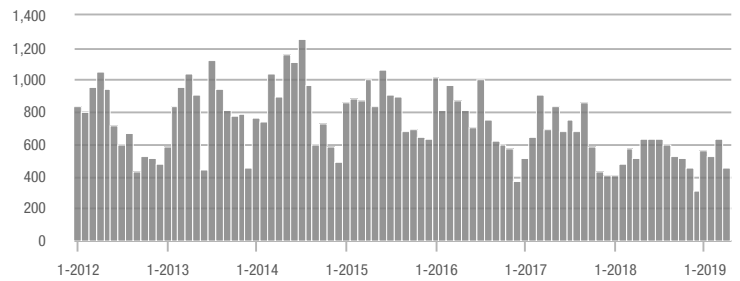
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 67 | + 67.5% | + 81.1% | 4.3 | + 138.9% | + 70.7% | 37 | - 45.6% | 0.0% |
| \$100,001 to \$200,000 | 453 | - 12.5% | - 28.1% | 10.5 | + 40.0% | - 0.2% | 54 | - 40.0% | - 25.0% |
| \$200,001 to \$300,000 | 1,186 | + 32.7% | + 0.1% | 7.9 | + 31.7% | + 7.9% | 179 | - 1.1% | - 11.8% |
| \$300,001 and Above | 2,577 | + 1.2% | - 5.6% | 5.6 | + 7.7% | - 4.4% | 516 | - 12.2% | - 2.3% |
| Total | 4,283 | + 7.1% | - 6.5% | 6.4 | + 16.4% | - 2.2% | 786 | - 15.2% | - 6.4% |

Showings

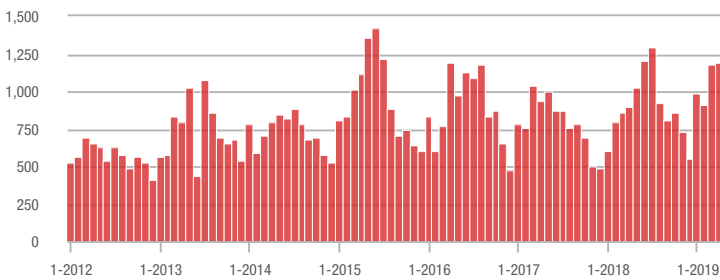
\$100,000 and Below



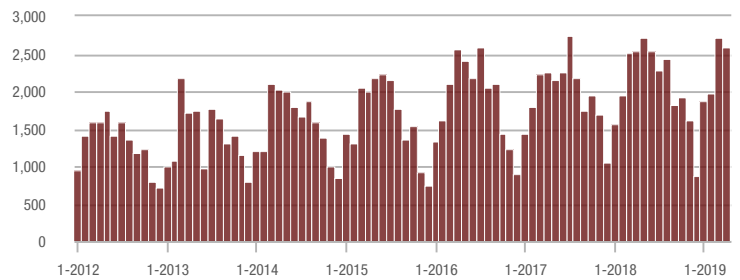
\$100,001 to \$200,000



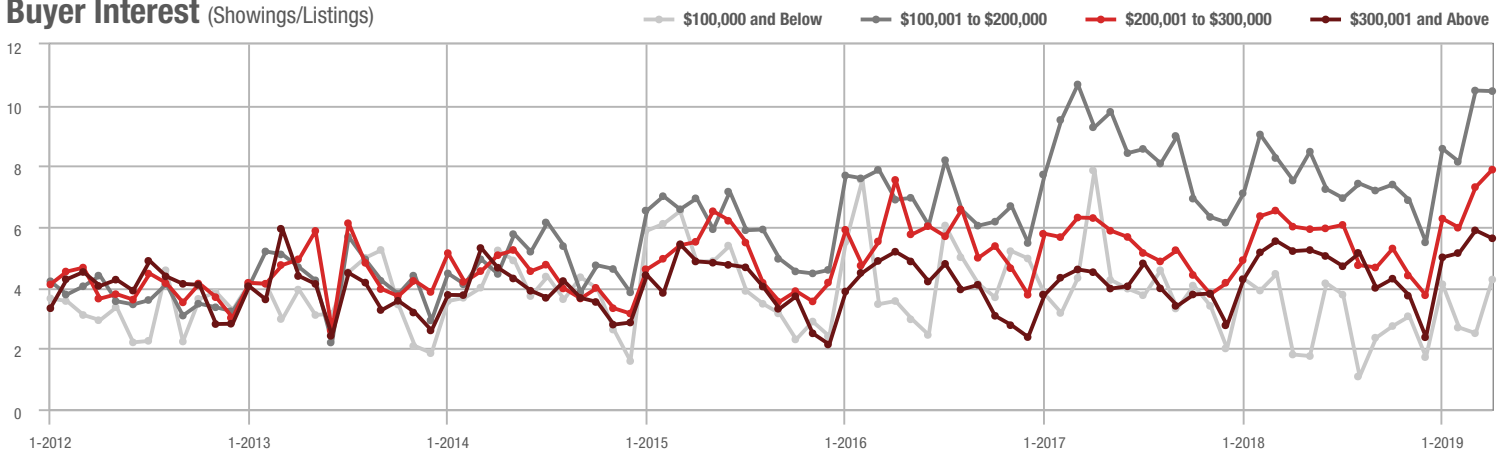
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

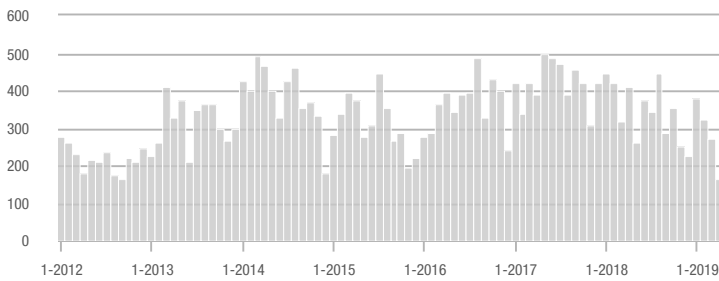


Rock Hill, SC

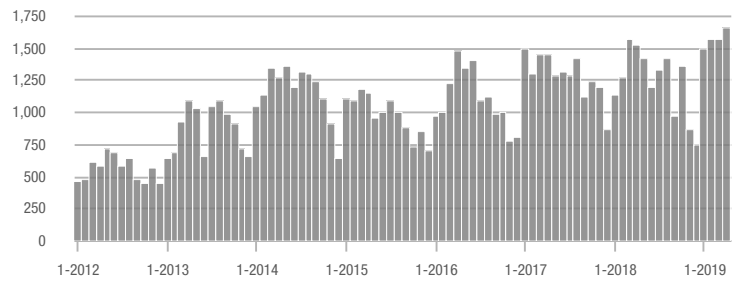
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 164 | - 60.1% | - 39.5% | 4.4 | - 38.0% | - 22.1% | 61 | - 34.4% | - 15.3% |
| \$100,001 to \$200,000 | 1,655 | + 8.1% | + 5.5% | 16.2 | + 44.6% | + 16.3% | 106 | - 24.8% | - 9.4% |
| \$200,001 to \$300,000 | 1,226 | + 22.8% | + 11.4% | 9.4 | 0.0% | + 3.6% | 143 | + 22.2% | + 5.9% |
| \$300,001 and Above | 476 | + 22.1% | - 16.2% | 4.2 | - 16.0% | - 14.9% | 137 | + 38.4% | - 4.9% |
| Total | 3,521 | + 5.7% | + 0.3% | 9.3 | + 5.7% | + 4.8% | 447 | - 0.7% | - 4.5% |

Showings

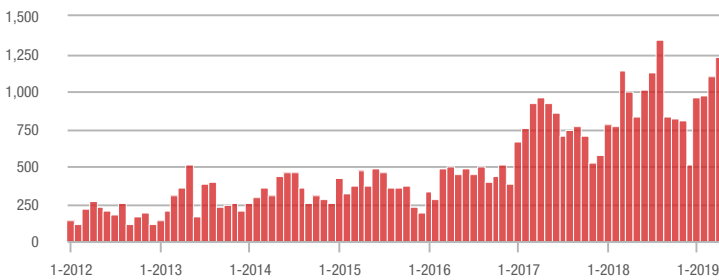
\$100,000 and Below



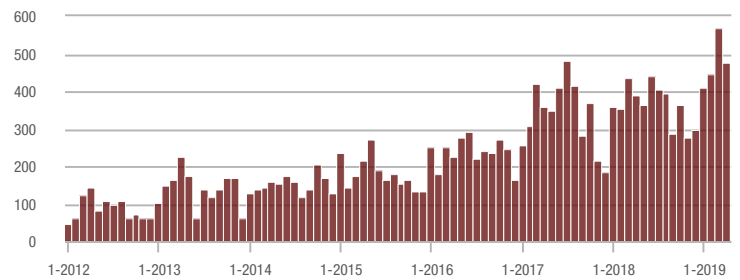
\$100,001 to \$200,000



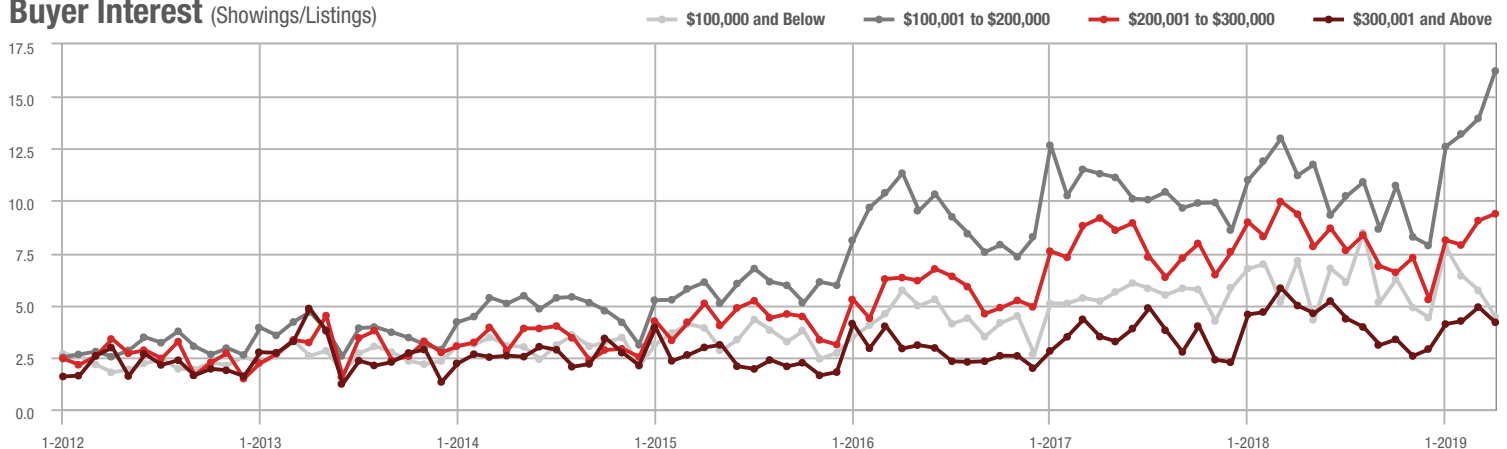
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

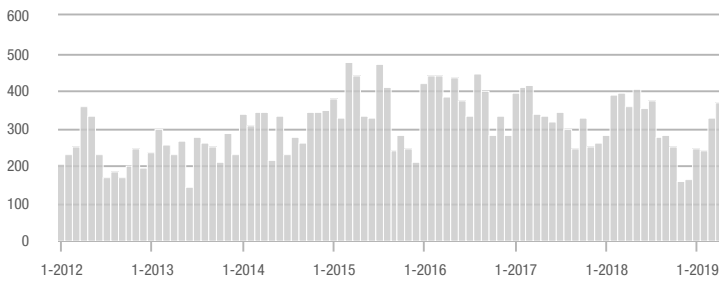


Salisbury, NC

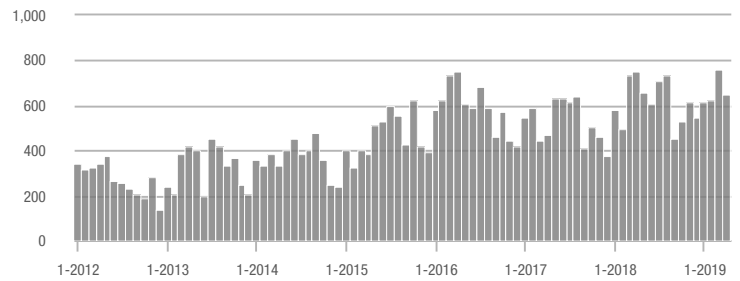
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 369 | + 2.2% | + 12.5% | 5.2 | + 20.9% | + 9.2% | 96 | - 25.0% | - 1.0% |
| \$100,001 to \$200,000 | 648 | - 13.9% | - 15.1% | 7.9 | + 2.6% | + 7.6% | 97 | - 23.6% | - 18.5% |
| \$200,001 to \$300,000 | 420 | + 62.2% | + 21.4% | 6.3 | + 18.9% | + 14.2% | 76 | + 28.8% | + 5.6% |
| \$300,001 and Above | 160 | + 64.9% | + 75.8% | 3.8 | + 90.0% | + 66.6% | 50 | - 2.0% | + 4.2% |
| Total | 1,597 | + 8.6% | + 4.5% | 6.1 | + 13.0% | + 10.1% | 319 | - 12.6% | - 5.1% |

Showings

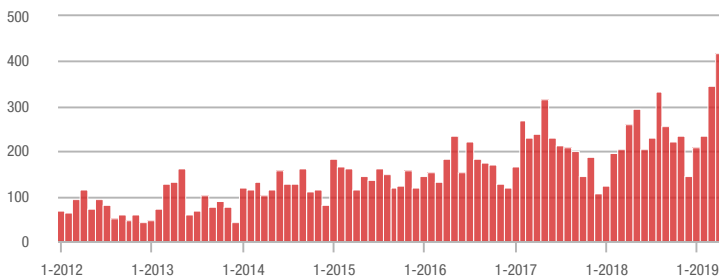
\$100,000 and Below



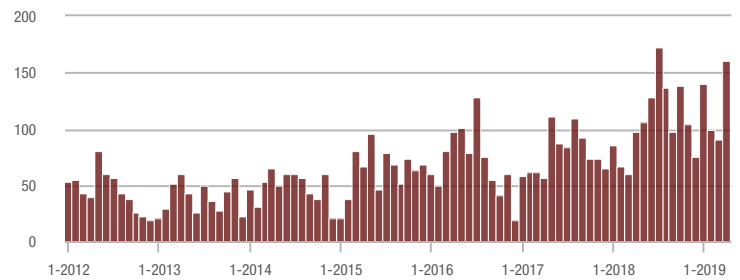
\$100,001 to \$200,000



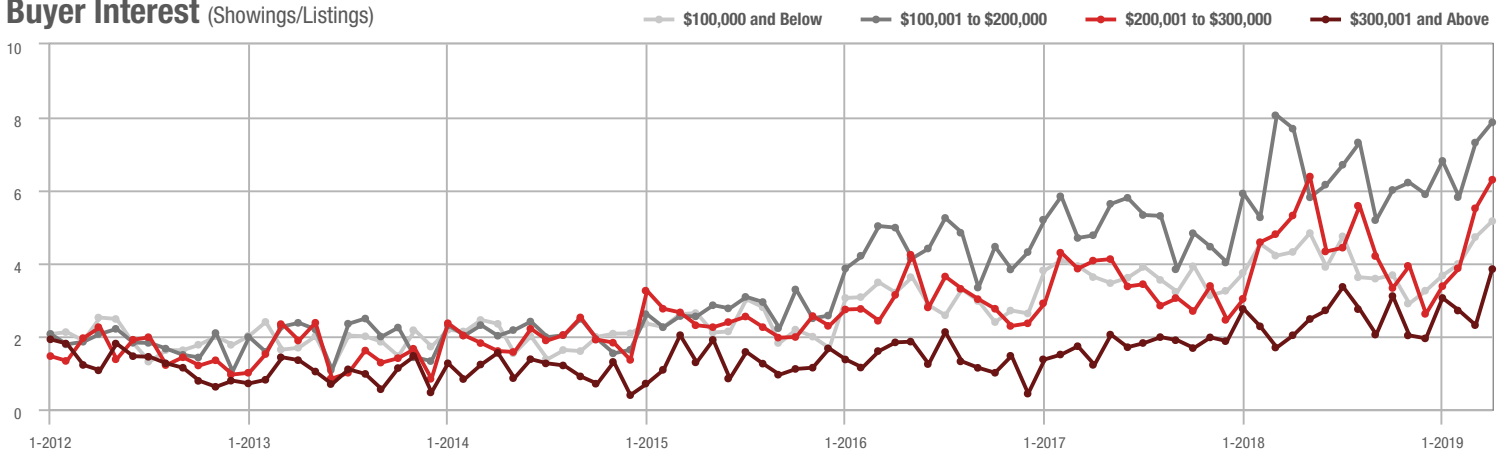
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

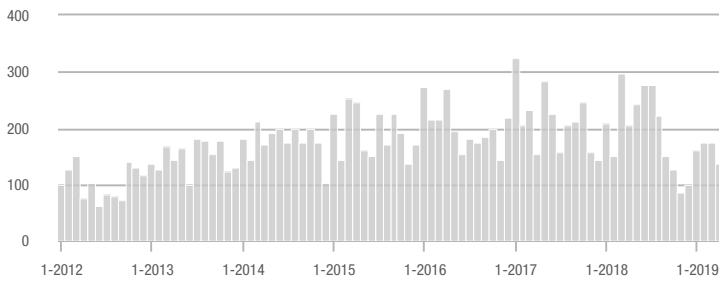


Stanly County, NC

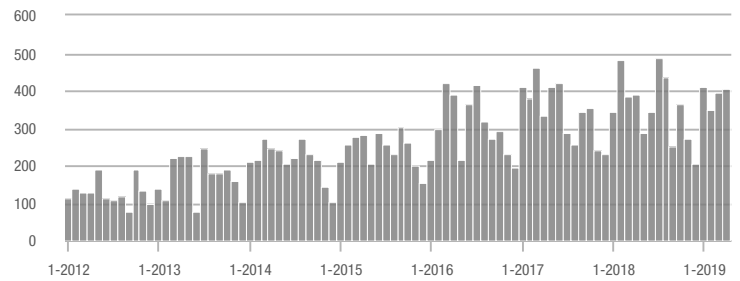
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 136 | - 34.0% | - 22.3% | 3.3 | 0.0% | - 11.8% | 73 | - 36.0% | - 9.9% |
| \$100,001 to \$200,000 | 404 | + 3.1% | + 2.3% | 6.1 | + 35.6% | + 14.8% | 79 | - 26.9% | - 10.2% |
| \$200,001 to \$300,000 | 219 | + 9.0% | + 45.0% | 4.3 | + 7.5% | + 23.2% | 66 | - 7.0% | + 8.2% |
| \$300,001 and Above | 116 | - 4.9% | - 43.1% | 1.9 | - 17.4% | - 47.6% | 71 | - 9.0% | - 6.6% |
| Total | 875 | - 5.0% | - 5.4% | 4.0 | + 8.1% | - 3.8% | 289 | - 22.1% | - 5.6% |

Showings

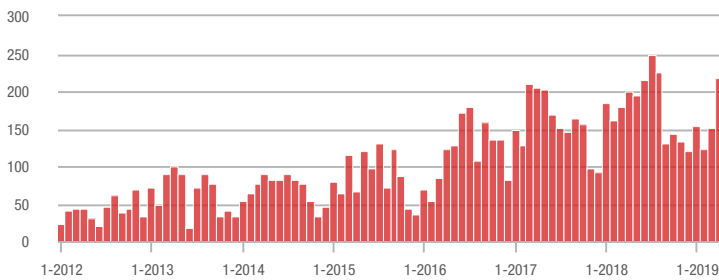
\$100,000 and Below



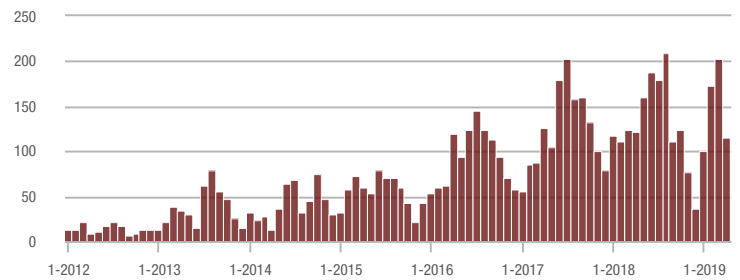
\$100,001 to \$200,000



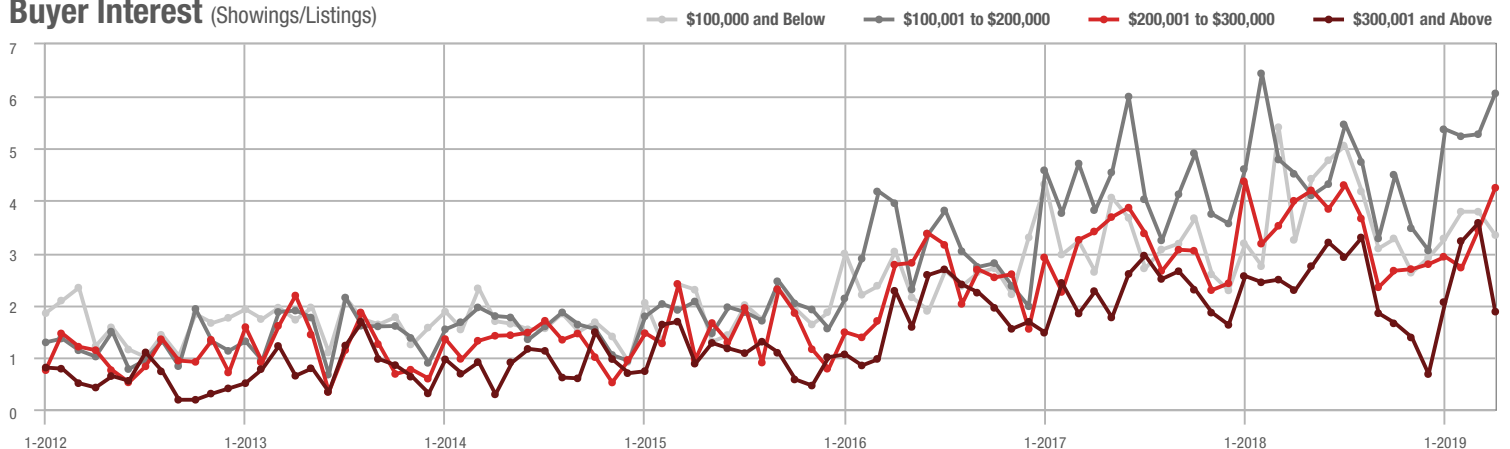
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

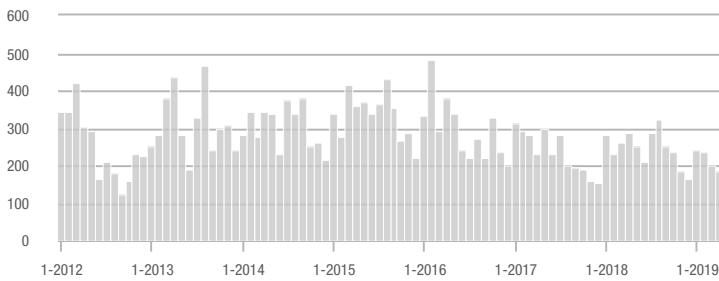


Statesville, NC

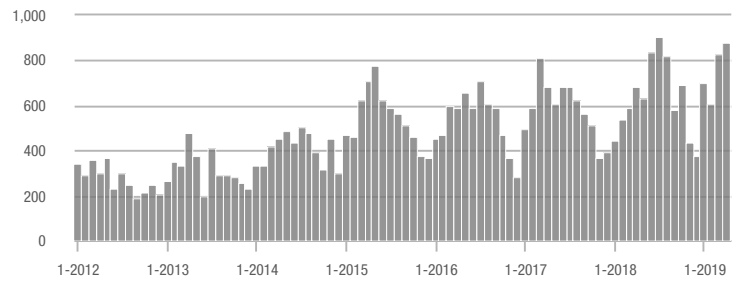
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 186 | - 34.7% | - 6.1% | 4.3 | - 4.4% | + 20.0% | 69 | - 43.0% | - 15.9% |
| \$100,001 to \$200,000 | 884 | + 28.5% | + 6.1% | 7.7 | + 14.9% | - 3.9% | 137 | - 4.2% | + 5.4% |
| \$200,001 to \$300,000 | 295 | + 6.5% | - 13.5% | 4.5 | - 2.2% | - 18.4% | 82 | + 9.3% | - 1.2% |
| \$300,001 and Above | 146 | + 7.4% | + 22.7% | 2.7 | + 8.0% | + 15.7% | 64 | - 11.1% | + 6.7% |
| Total | 1,511 | + 9.0% | + 1.3% | 5.5 | + 10.0% | - 1.2% | 352 | - 14.4% | - 0.8% |

Showings

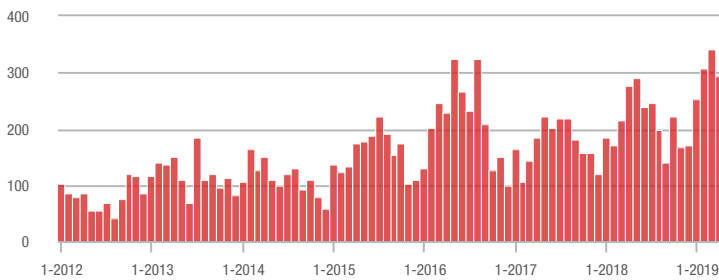
\$100,000 and Below



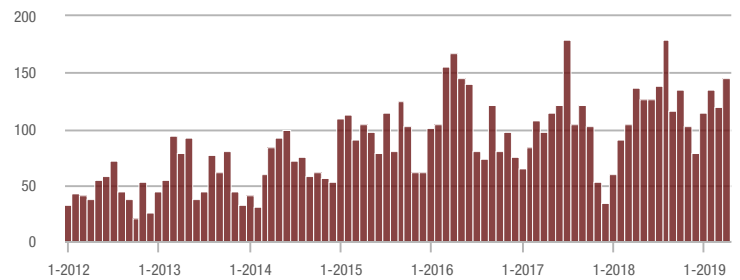
\$100,001 to \$200,000



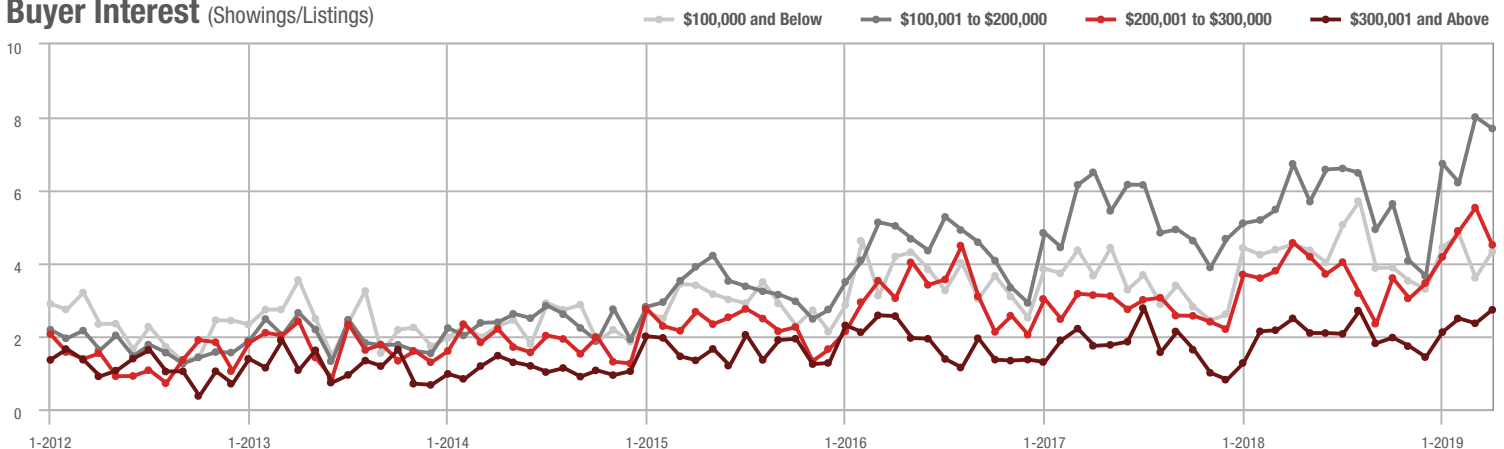
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

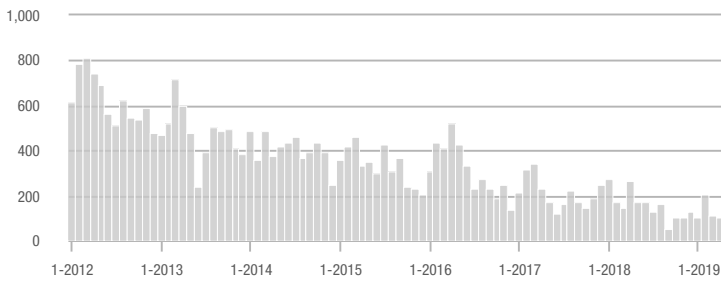


Union County, NC

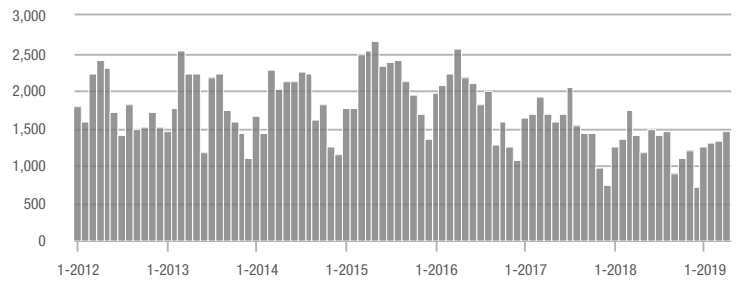
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 104 | - 60.5% | - 6.3% | 2.6 | - 45.8% | + 30.3% | 63 | - 50.0% | - 19.2% |
| \$100,001 to \$200,000 | 1,471 | + 4.2% | + 10.3% | 11.5 | + 33.7% | + 19.7% | 165 | - 20.7% | - 7.3% |
| \$200,001 to \$300,000 | 2,344 | - 1.3% | - 2.5% | 8.9 | - 4.3% | + 5.2% | 299 | - 4.8% | - 7.7% |
| \$300,001 and Above | 5,341 | + 6.6% | + 10.3% | 7.7 | + 11.6% | + 0.8% | 789 | - 12.8% | + 3.5% |
| Total | 9,260 | + 2.2% | + 6.5% | 8.3 | + 9.2% | + 5.1% | 1,316 | - 15.3% | - 1.9% |

Showings

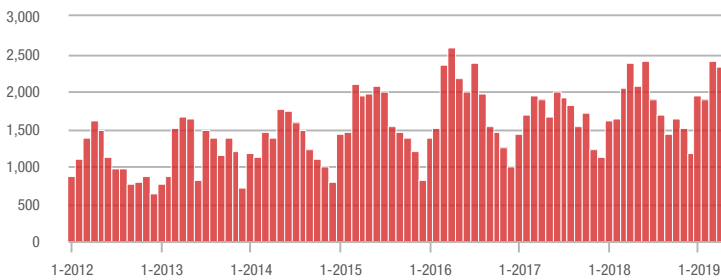
\$100,000 and Below



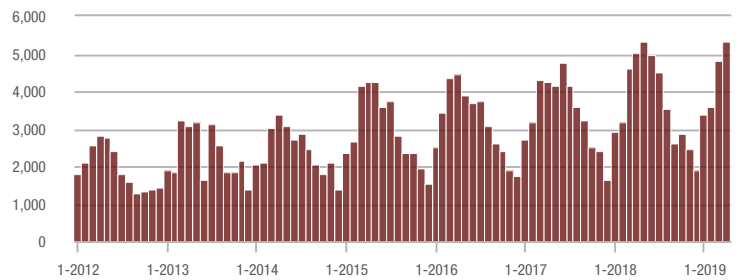
\$100,001 to \$200,000



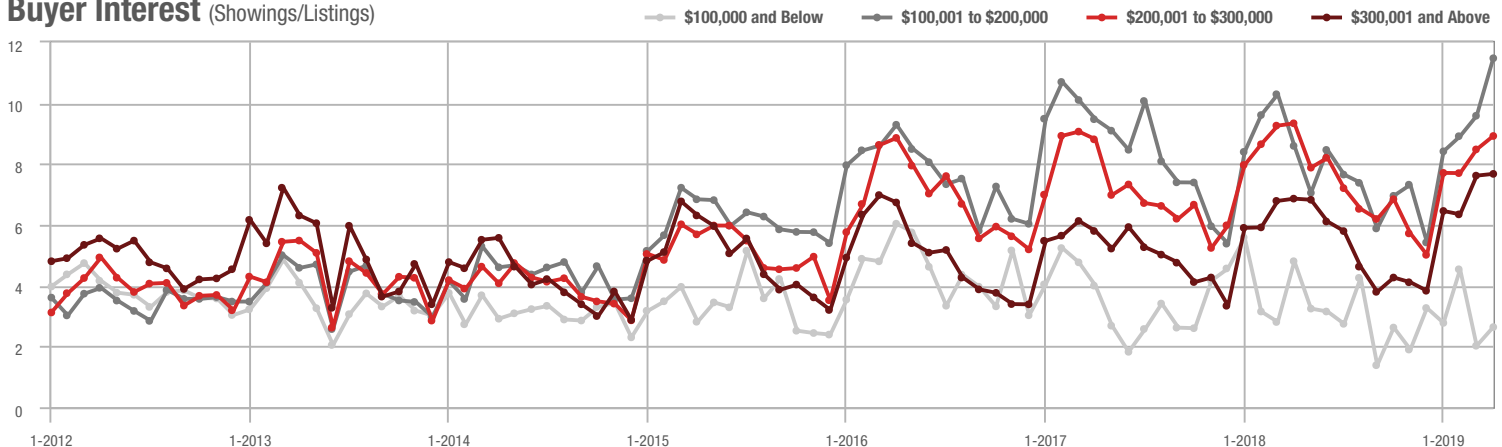
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

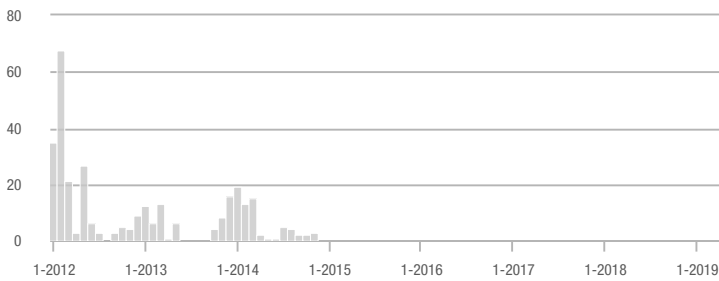


Uptown Charlotte

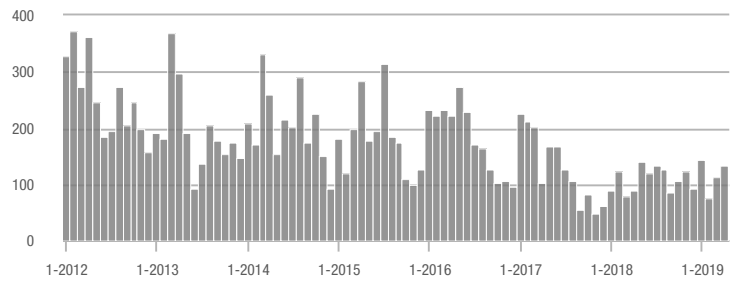
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 0 | 0.0% | 0.0% | 0.0 | 0.0% | 0.0% | 0 | 0.0% | 0.0% |
| \$100,001 to \$200,000 | 135 | + 50.0% | + 19.5% | 12.3 | + 50.0% | + 19.5% | 11 | 0.0% | 0.0% |
| \$200,001 to \$300,000 | 285 | - 0.7% | - 23.6% | 7.5 | + 7.1% | - 17.6% | 38 | - 7.3% | - 7.3% |
| \$300,001 and Above | 433 | - 19.8% | - 26.4% | 7.0 | - 15.7% | - 20.9% | 64 | - 7.2% | - 9.9% |
| Total | 853 | - 7.0% | - 20.6% | 7.7 | - 1.3% | - 15.0% | 113 | - 6.6% | - 8.1% |

Showings

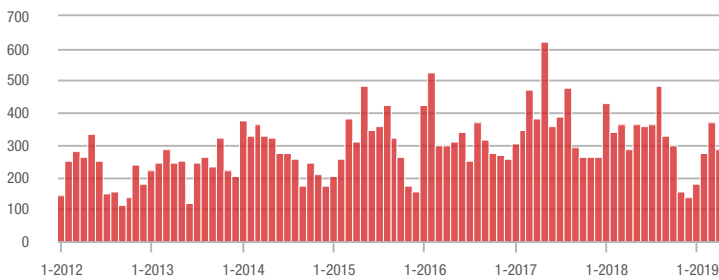
\$100,000 and Below



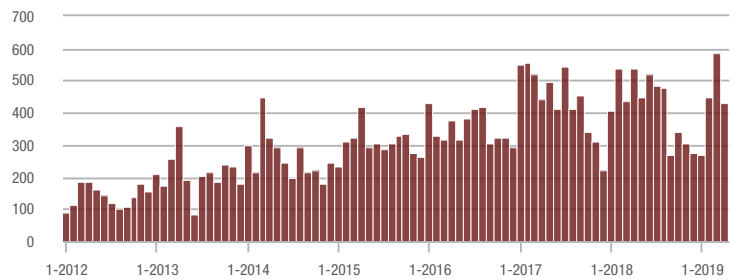
\$100,001 to \$200,000



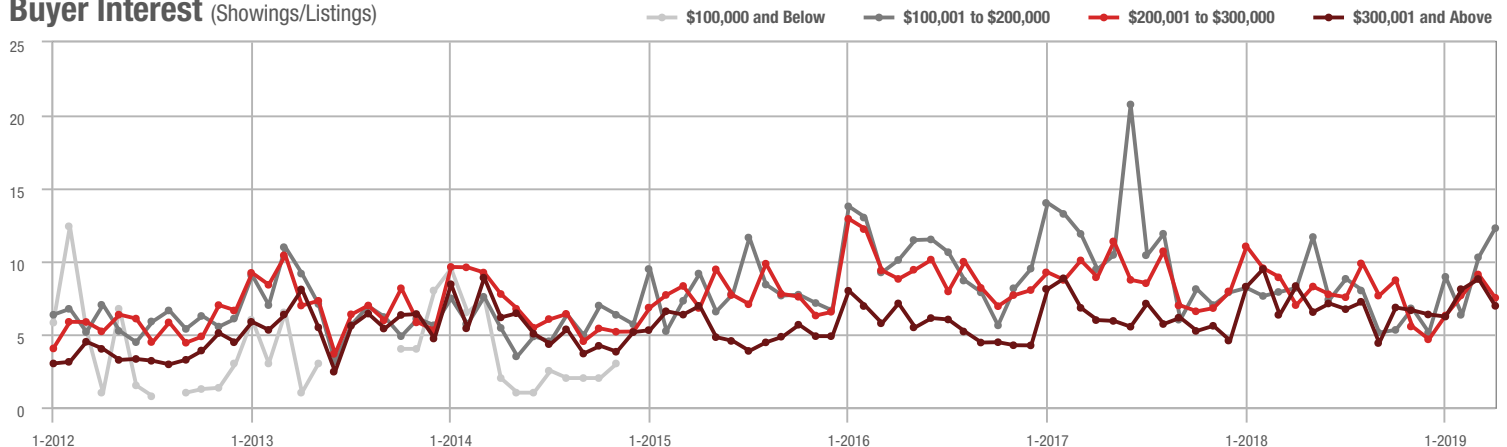
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

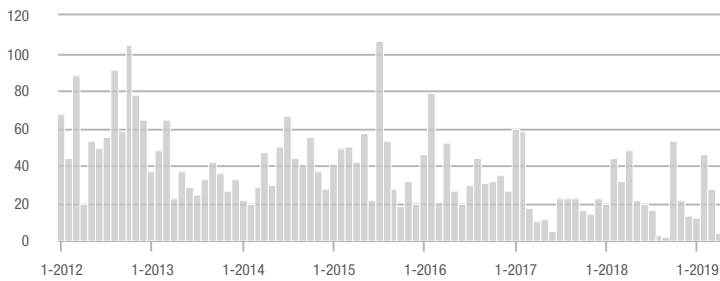


Waxhaw, NC

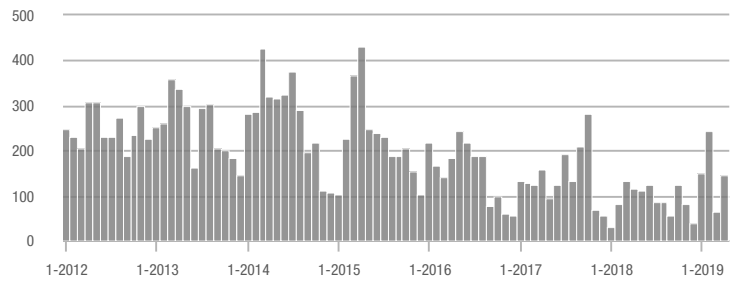
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 4 | - 91.7% | - 85.7% | 0.2 | - 93.8% | - 88.8% | 17 | - 52.8% | - 29.2% |
| \$100,001 to \$200,000 | 144 | + 25.2% | + 132.3% | 6.8 | + 36.0% | + 86.7% | 37 | + 5.7% | + 12.1% |
| \$200,001 to \$300,000 | 490 | + 38.4% | + 30.7% | 9.4 | + 8.0% | + 10.4% | 70 | - 5.4% | + 9.4% |
| \$300,001 and Above | 2,717 | + 4.7% | + 11.2% | 8.5 | + 19.7% | + 4.2% | 362 | - 18.7% | - 0.5% |
| Total | 3,355 | + 7.8% | + 15.3% | 8.3 | + 18.6% | + 7.0% | 486 | - 17.6% | + 0.2% |

Showings

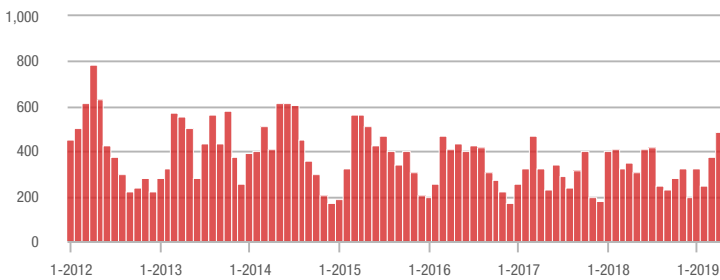
\$100,000 and Below



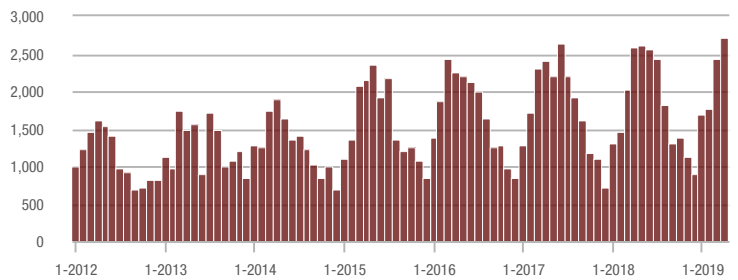
\$100,001 to \$200,000



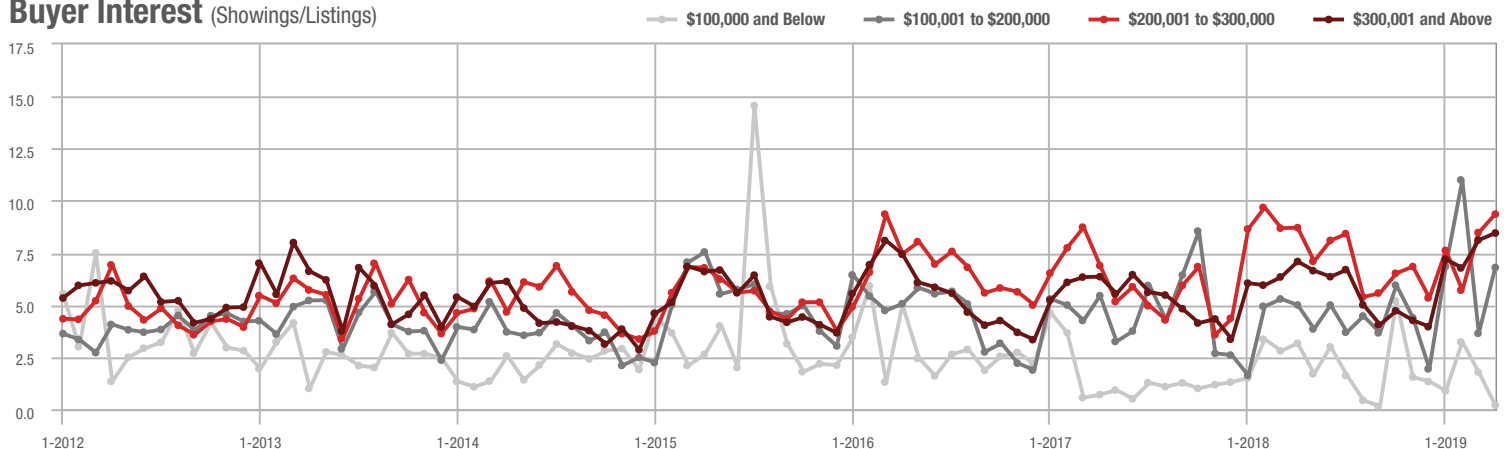
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

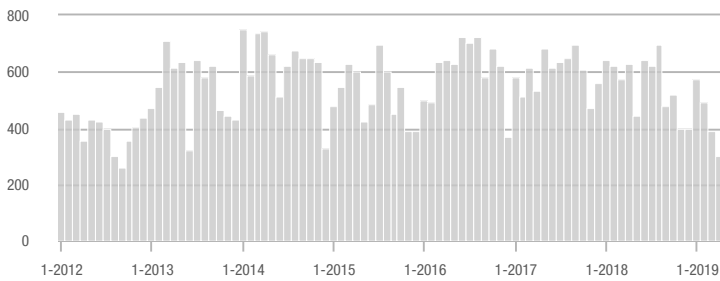


York County, SC

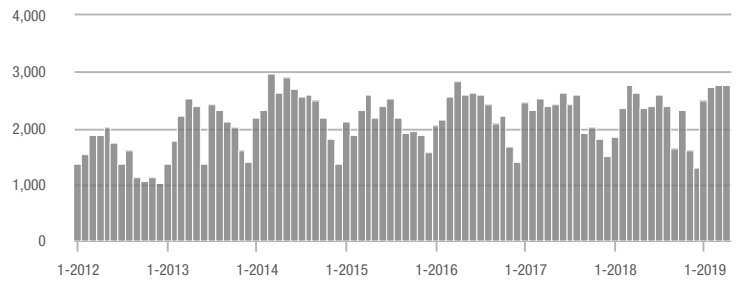
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change | April 2019 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 303 | - 51.6% | - 22.1% | 4.4 | - 18.5% | - 5.5% | 128 | - 39.6% | - 13.5% |
| \$100,001 to \$200,000 | 2,783 | + 6.1% | + 0.1% | 13.8 | + 25.5% | + 16.6% | 222 | - 16.5% | - 14.6% |
| \$200,001 to \$300,000 | 3,038 | - 2.1% | + 14.0% | 8.3 | - 18.6% | + 10.1% | 416 | + 15.6% | - 0.2% |
| \$300,001 and Above | 4,233 | + 20.5% | + 5.8% | 6.7 | + 8.1% | - 2.7% | 708 | + 1.6% | + 4.0% |
| Total | 10,357 | + 5.0% | + 5.3% | 8.2 | + 1.2% | + 4.3% | 1,474 | - 4.0% | - 2.1% |

Showings

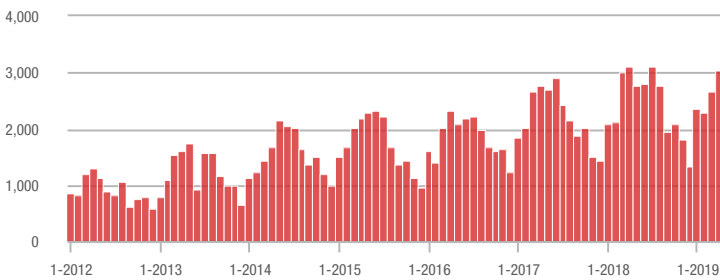
\$100,000 and Below



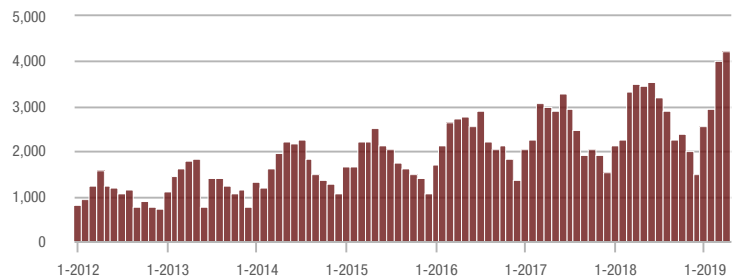
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

