

Showing Statistics

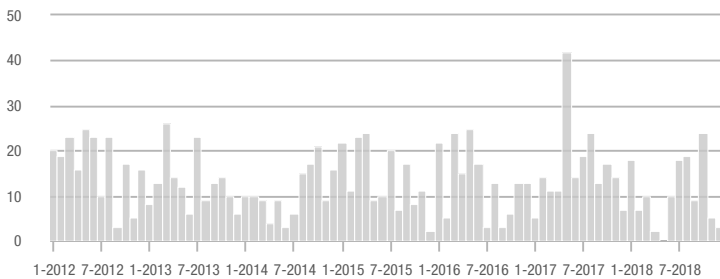
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	24	1.8	27
Anson County, NC	100	2.5	80
Cabarrus County, NC	3,766	5.2	840
Charlotte MSA	39,791	5.1	9,097
City of Charlotte, NC	16,404	5.9	3,016
Concord, NC	2,013	5.3	440
Davidson, NC	523	4.1	155
Denver, NC	438	2.6	223
Fort Mill, SC	1,246	5.3	281
Gaston County, NC	3,253	5.5	733
Gastonia, NC	1,610	6.2	286
Huntersville, NC	1,375	4.6	337
Iredell County, NC	2,718	3.1	1,108
Kannapolis, NC	1,090	6.9	182
Lake Norman	2,260	2.8	995
Lake Wylie	1,080	3.2	450
Lancaster County, SC	1,330	3.7	415
Lincoln County, NC	966	3.2	418
Lincolnton, NC	404	4.4	115
Matthews, NC	1,293	6.8	212
Mecklenburg County, NC	20,389	5.7	3,925
Monroe, NC	1,098	4.8	279
Montgomery County, NC	75	0.9	153
Mooresville, NC	1,751	3.1	684
Rock Hill, SC	1,784	5.4	377
Salisbury, NC	934	4.2	281
Stanly County, NC	462	2.6	262
Statesville, NC	788	3.3	319
Union County, NC	3,895	4.5	1,074
Uptown Charlotte	503	5.7	89
Waxhaw, NC	1,152	4.1	372
York County, SC	4,520	4.8	1,132

Alexander County, NC

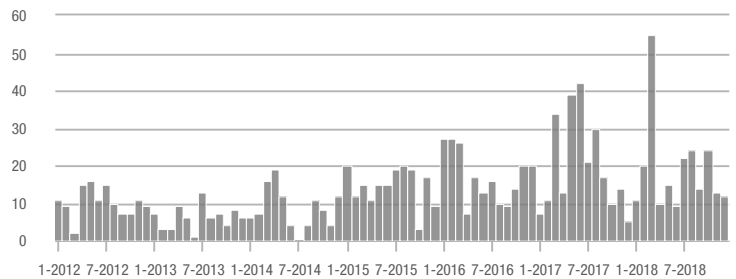
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3	- 57.1%	- 40.0%	0.0	- 100.0%	- 100.0%	10	- 50.0%	- 16.7%
\$100,001 to \$200,000	12	+ 140.0%	- 7.7%	3.0	+ 500.0%	+ 15.4%	8	- 52.9%	- 11.1%
\$200,001 to \$300,000	2	- 85.7%	- 86.7%	0.7	- 76.7%	- 86.7%	6	- 33.3%	0.0%
\$300,001 and Above	7	+ 75.0%	- 72.0%	2.3	+ 360.0%	- 53.3%	3	- 82.4%	- 40.0%
Total	24	- 20.0%	- 58.6%	1.8	+ 80.0%	- 47.8%	27	- 57.1%	- 15.6%

Showings

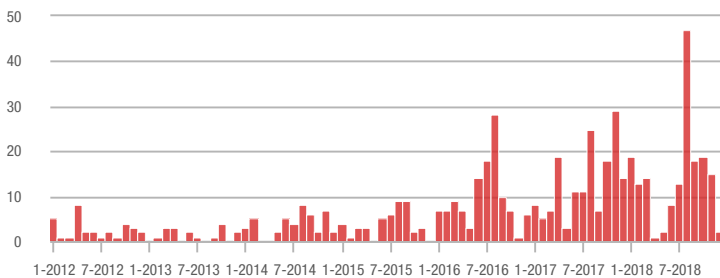
\$100,000 and Below



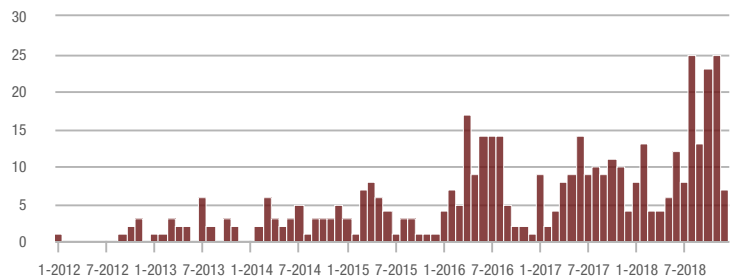
\$100,001 to \$200,000



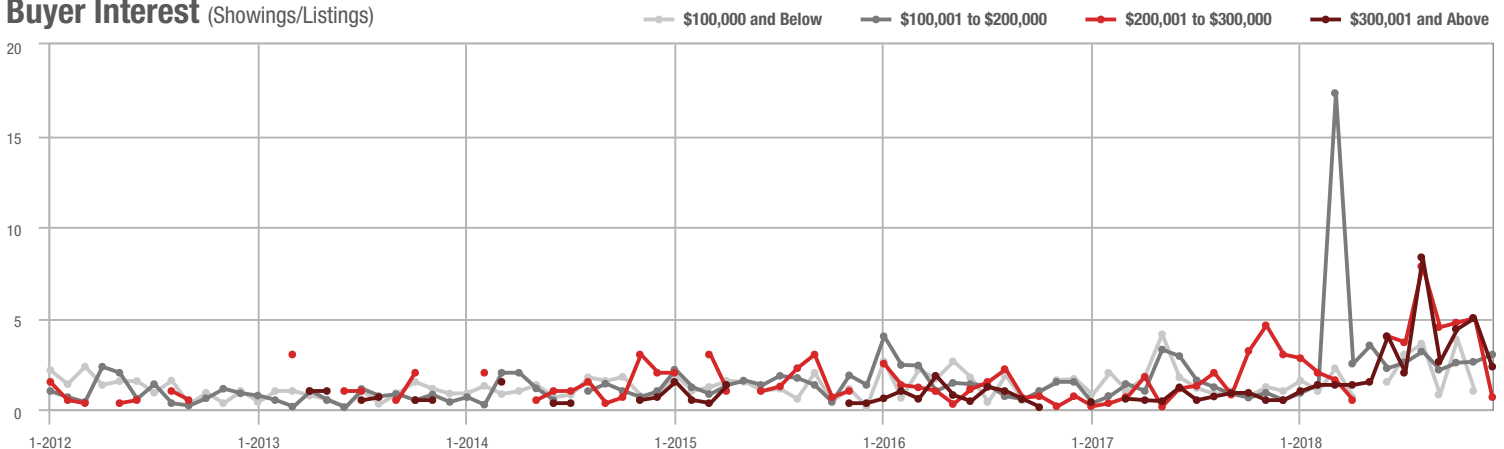
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

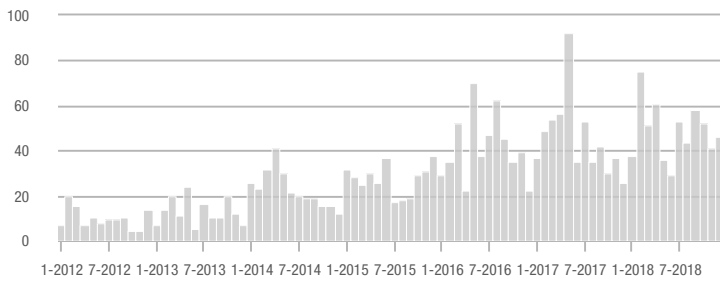


Anson County, NC

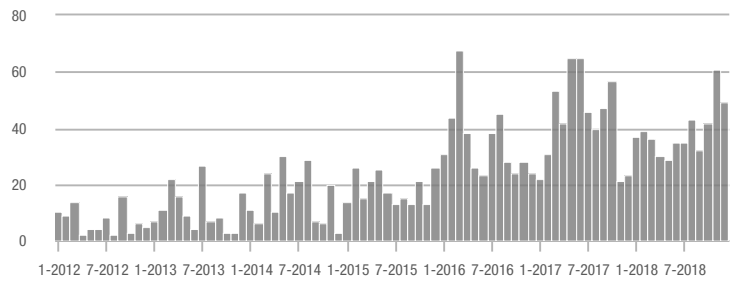
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\$100,000 and Below	46	+ 76.9%	+ 12.2%	2.7	+ 237.5%	+ 61.5%	39	- 32.8%	- 11.4%
\$100,001 to \$200,000	49	+ 113.0%	- 19.7%	3.1	+ 210.0%	+ 14.3%	26	- 25.7%	- 13.3%
\$200,001 to \$300,000	3	- 70.0%	- 80.0%	0.8	- 20.0%	- 72.7%	9	- 25.0%	- 10.0%
\$300,001 and Above	2	—	- 80.0%	0.5	—	- 80.0%	6	- 45.5%	0.0%
Total	100	+ 69.5%	- 21.3%	2.5	+ 212.5%	+ 9.5%	80	- 31.0%	- 11.1%

Showings

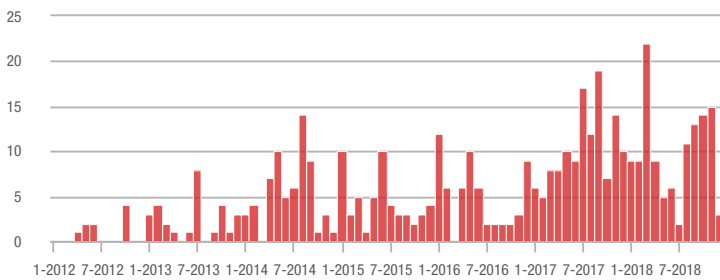
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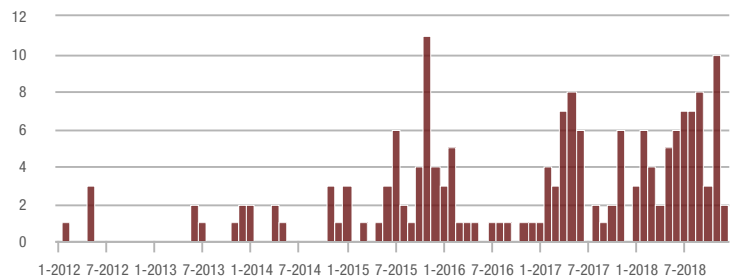
\$100,001 to \$200,000



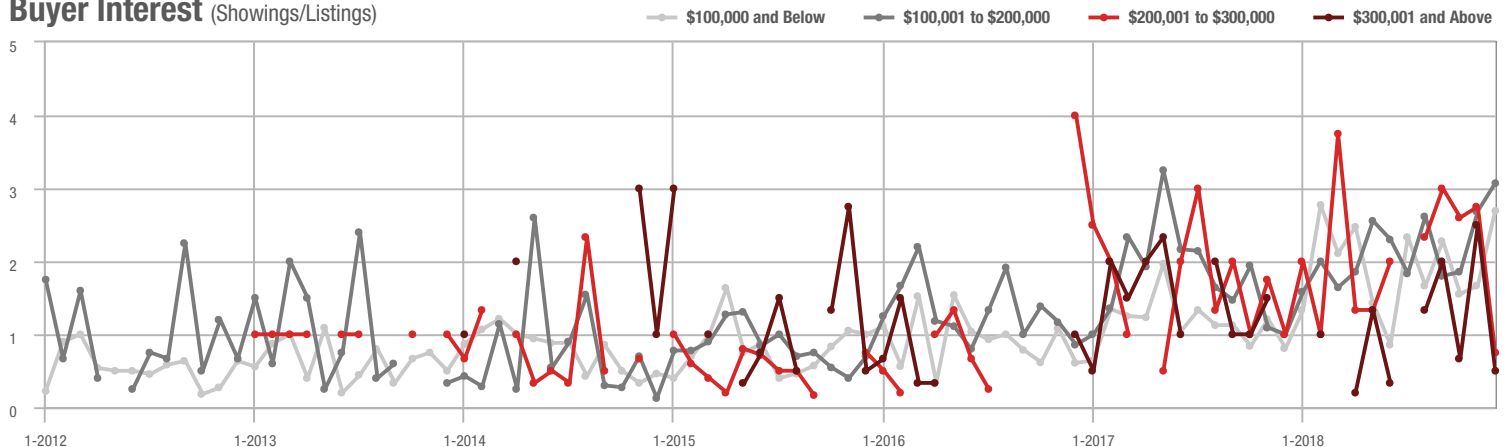
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

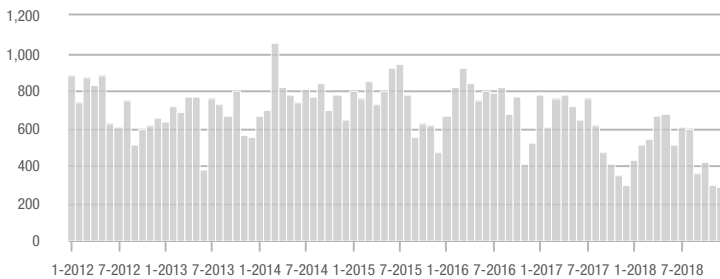


Cabarrus County, NC

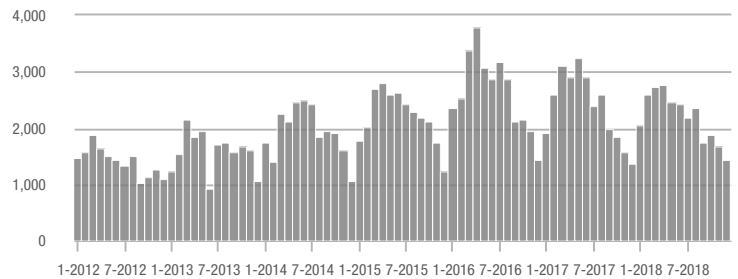
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	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	285	- 5.0%	- 3.7%	6.2	+ 67.6%	+ 16.7%	73	- 52.3%	- 15.1%
\$100,001 to \$200,000	1,440	+ 6.4%	- 14.1%	7.8	+ 5.4%	+ 6.5%	204	- 4.7%	- 19.0%
\$200,001 to \$300,000	1,141	+ 36.8%	- 21.1%	5.6	0.0%	- 3.5%	219	+ 23.7%	- 20.4%
\$300,001 and Above	900	+ 20.8%	- 19.5%	3.0	- 16.7%	- 12.8%	344	+ 15.1%	- 12.7%
Total	3,766	+ 16.5%	- 17.0%	5.2	- 1.9%	- 2.2%	840	- 0.4%	- 16.6%

Showings

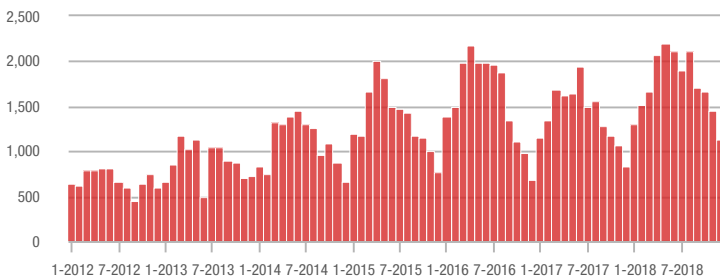
\$100,000 and Below



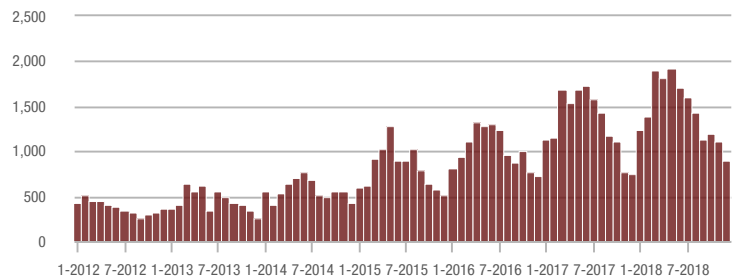
\$100,001 to \$200,000



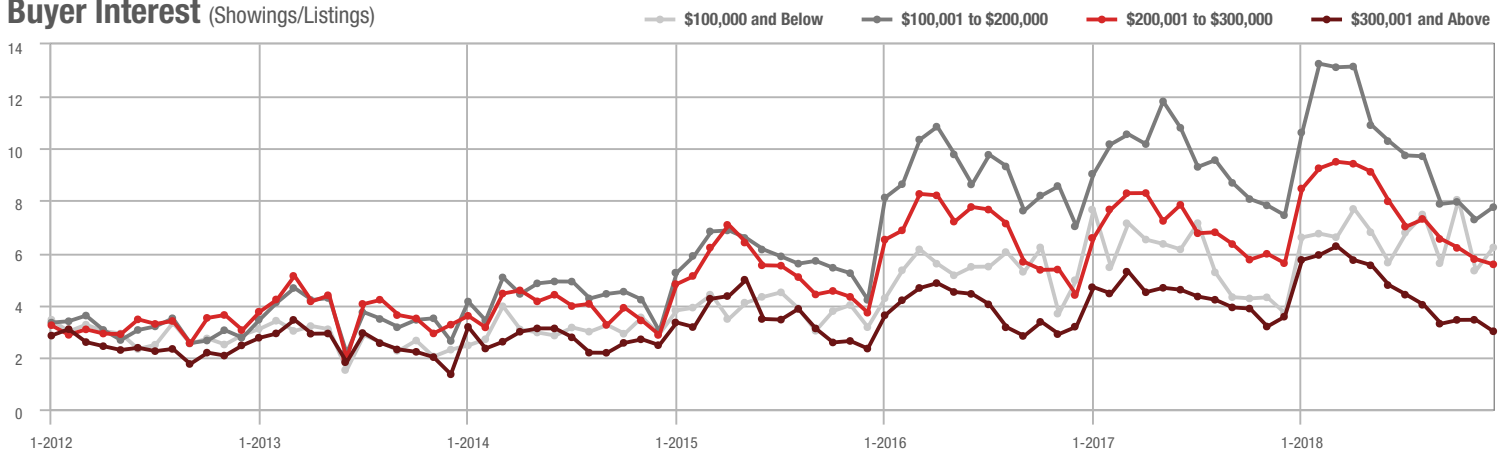
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

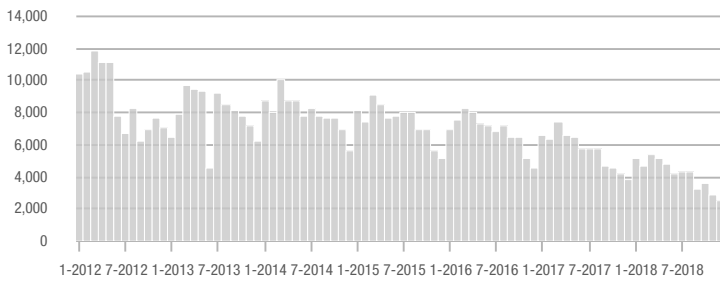


Charlotte MSA

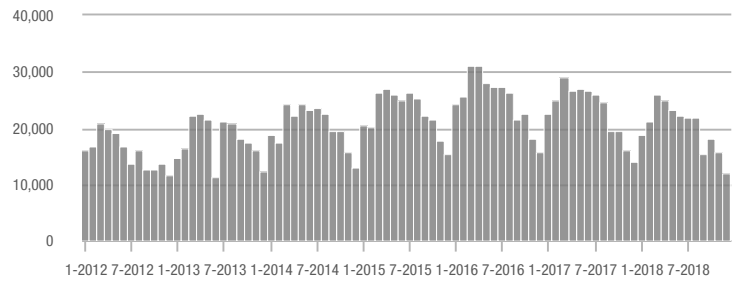
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	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,563	- 32.7%	- 12.4%	4.6	+ 9.5%	+ 4.2%	901	- 43.2%	- 13.9%
\$100,001 to \$200,000	11,821	- 14.7%	- 25.6%	7.3	- 7.6%	- 7.6%	1,803	- 14.0%	- 19.0%
\$200,001 to \$300,000	11,348	+ 7.6%	- 22.9%	5.6	- 12.5%	- 8.6%	2,236	+ 12.7%	- 16.1%
\$300,001 and Above	14,059	+ 6.7%	- 23.8%	3.9	- 2.5%	- 9.8%	4,157	- 4.7%	- 16.2%
Total	39,791	- 3.9%	- 23.4%	5.1	- 7.3%	- 8.3%	9,097	- 9.3%	- 16.5%

Showings

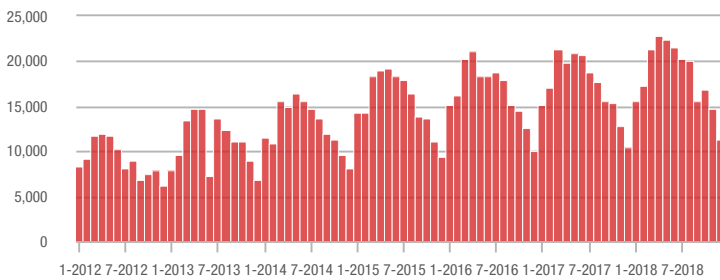
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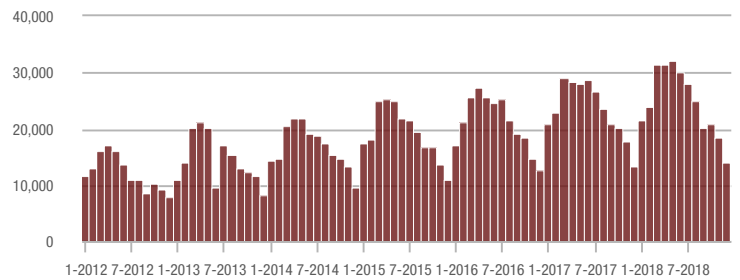
\$100,001 to \$200,000



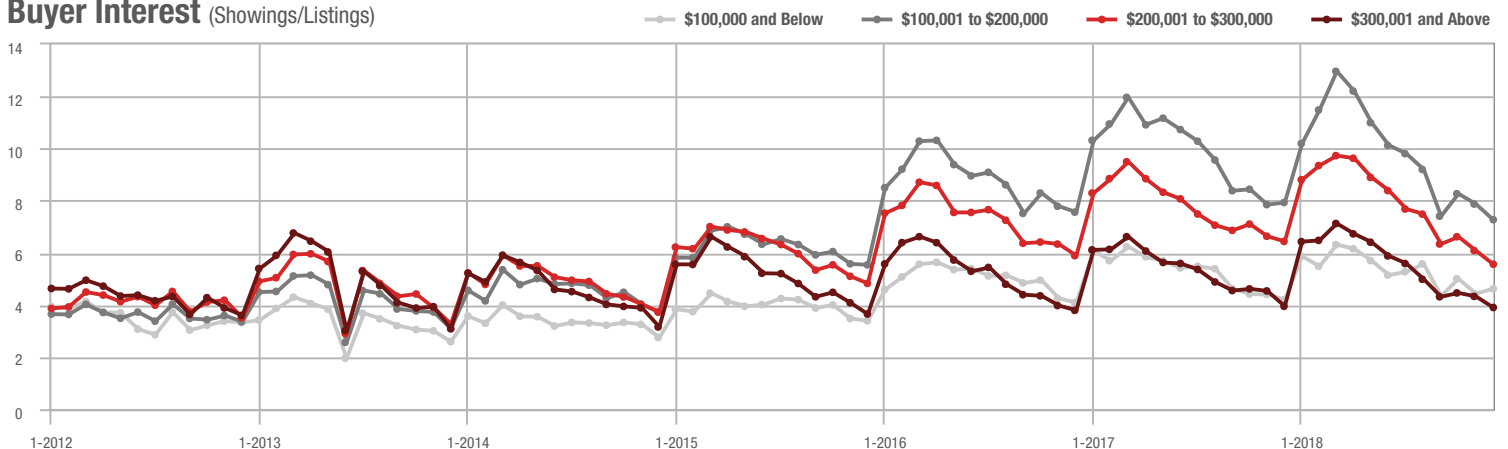
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

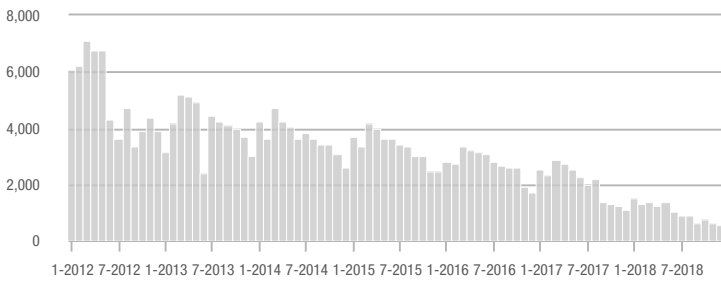


City of Charlotte, NC

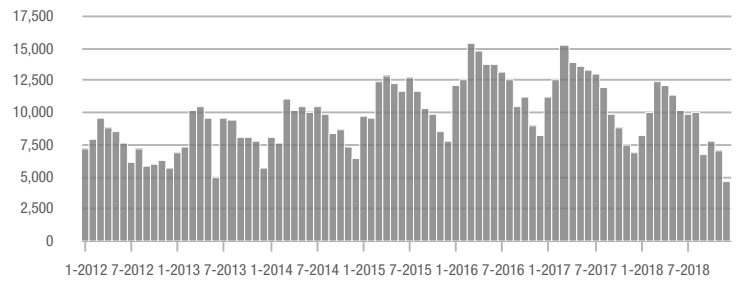
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	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	528	- 50.8%	- 11.0%	8.0	+ 11.1%	+ 11.7%	87	- 59.3%	- 20.9%
\$100,001 to \$200,000	4,710	- 31.4%	- 32.4%	8.5	- 21.3%	- 12.1%	569	- 15.3%	- 23.0%
\$200,001 to \$300,000	4,918	+ 5.1%	- 21.2%	6.3	- 20.3%	- 6.8%	834	+ 27.3%	- 16.1%
\$300,001 and Above	6,248	+ 5.0%	- 23.7%	4.5	- 13.5%	- 9.6%	1,526	+ 10.7%	- 16.2%
Total	16,404	- 11.6%	- 25.4%	5.9	- 20.3%	- 9.8%	3,016	+ 3.3%	- 17.7%

Showings

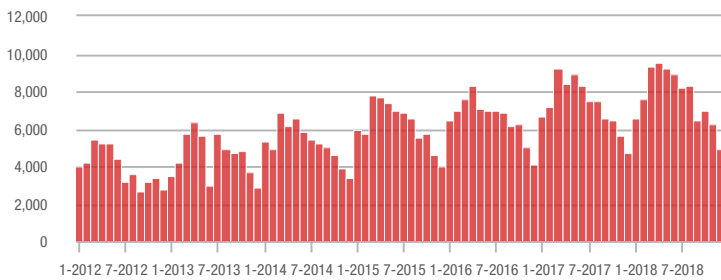
\$100,000 and Below



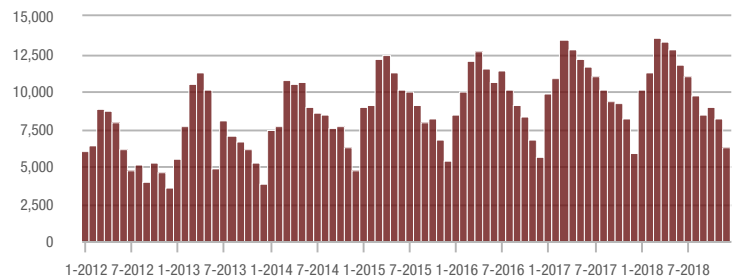
\$100,001 to \$200,000



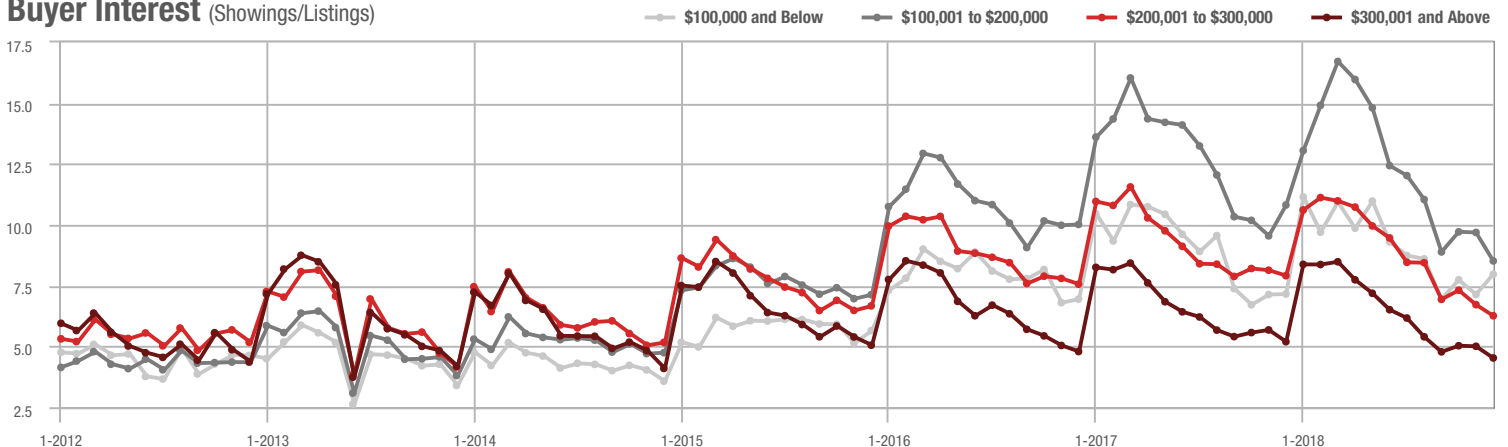
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

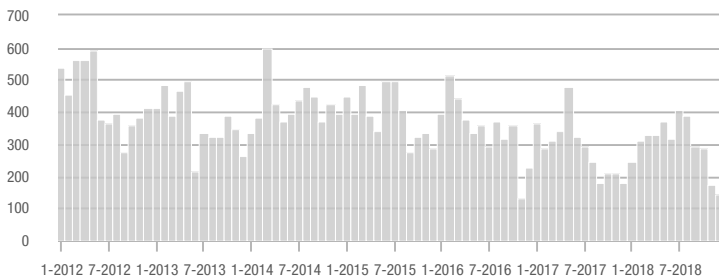


Concord, NC

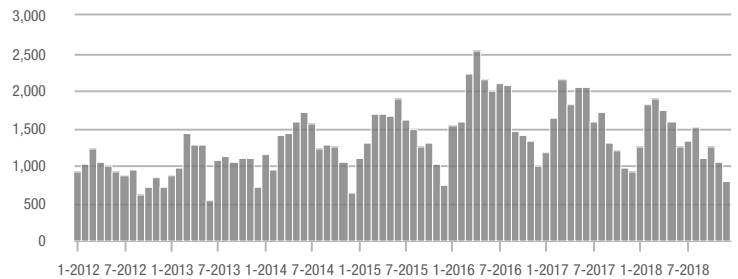
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	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	145	- 18.5%	- 16.2%	5.2	+ 23.8%	+ 6.4%	40	- 48.7%	- 21.6%
\$100,001 to \$200,000	787	- 14.0%	- 25.6%	8.1	- 3.6%	+ 0.7%	104	- 14.0%	- 25.7%
\$200,001 to \$300,000	710	+ 30.0%	- 20.8%	6.1	0.0%	- 2.8%	125	+ 14.7%	- 20.9%
\$300,001 and Above	371	- 19.7%	- 26.4%	2.4	- 33.3%	- 17.7%	171	+ 0.6%	- 18.2%
Total	2,013	- 4.2%	- 23.5%	5.3	- 8.6%	- 5.3%	440	- 7.9%	- 21.1%

Showings

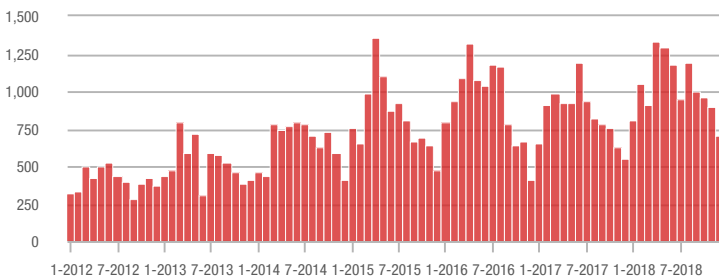
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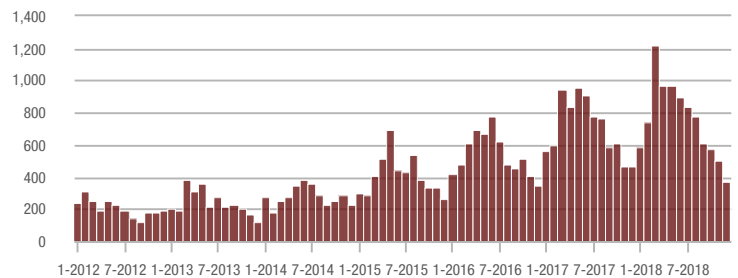
\$100,001 to \$200,000



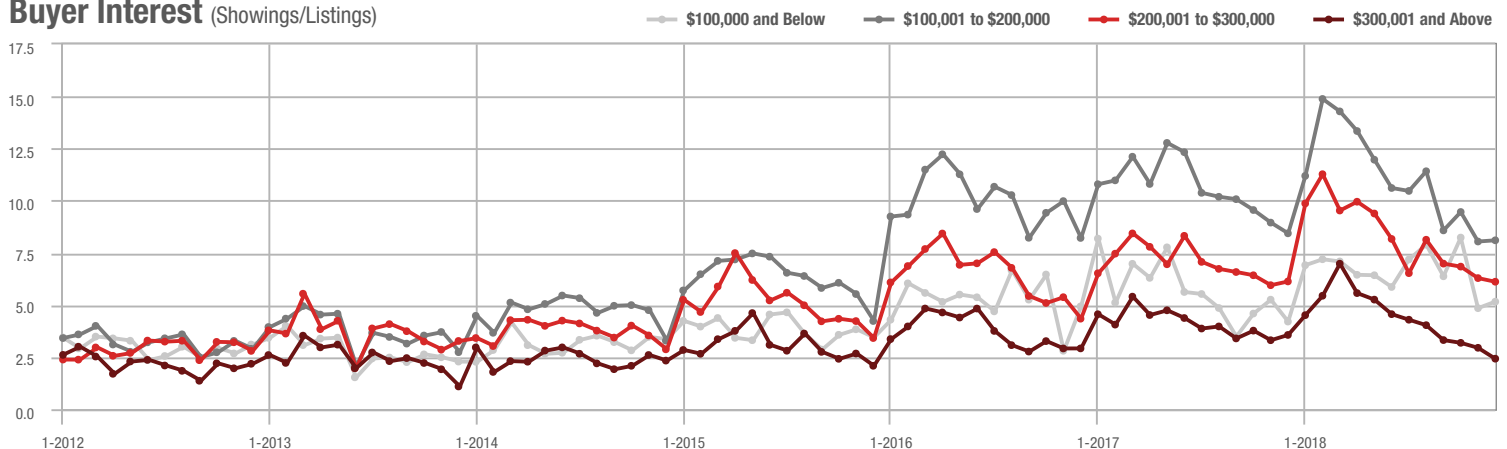
\$200,001 to \$300,000



\$300,001 and Above



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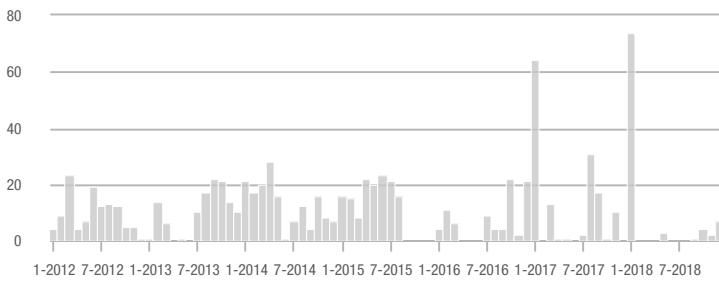


Davidson, NC

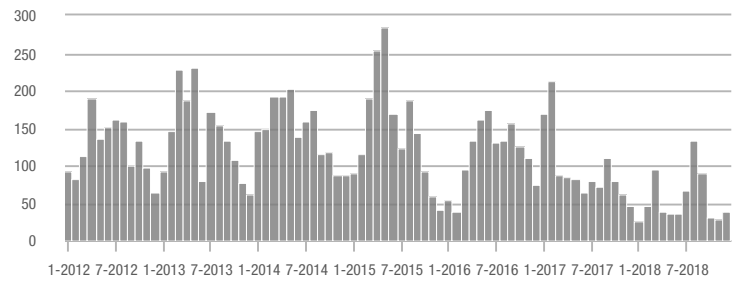
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\$100,000 and Below	7	—	+ 250.0%	6.0	—	—	4	0.0%	+ 33.3%
\$100,001 to \$200,000	38	- 19.1%	+ 40.7%	4.2	- 42.5%	+ 29.9%	14	+ 7.7%	0.0%
\$200,001 to \$300,000	96	+ 6.7%	- 28.4%	4.8	- 14.3%	- 16.6%	24	+ 20.0%	- 14.3%
\$300,001 and Above	382	+ 15.1%	- 25.8%	3.9	+ 14.7%	- 15.6%	113	- 2.6%	- 15.0%
Total	523	+ 11.5%	- 22.9%	4.1	+ 5.1%	- 13.8%	155	+ 1.3%	- 12.9%

Showings

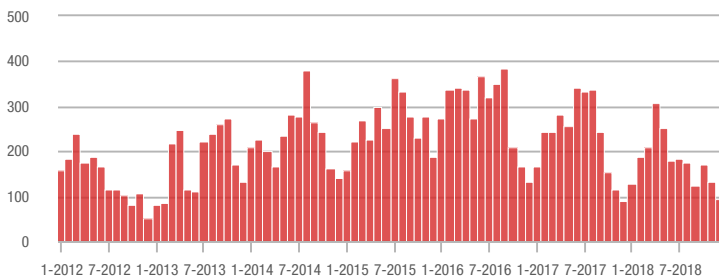
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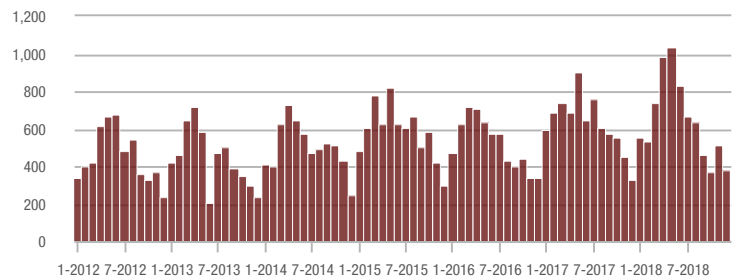
\$100,001 to \$200,000



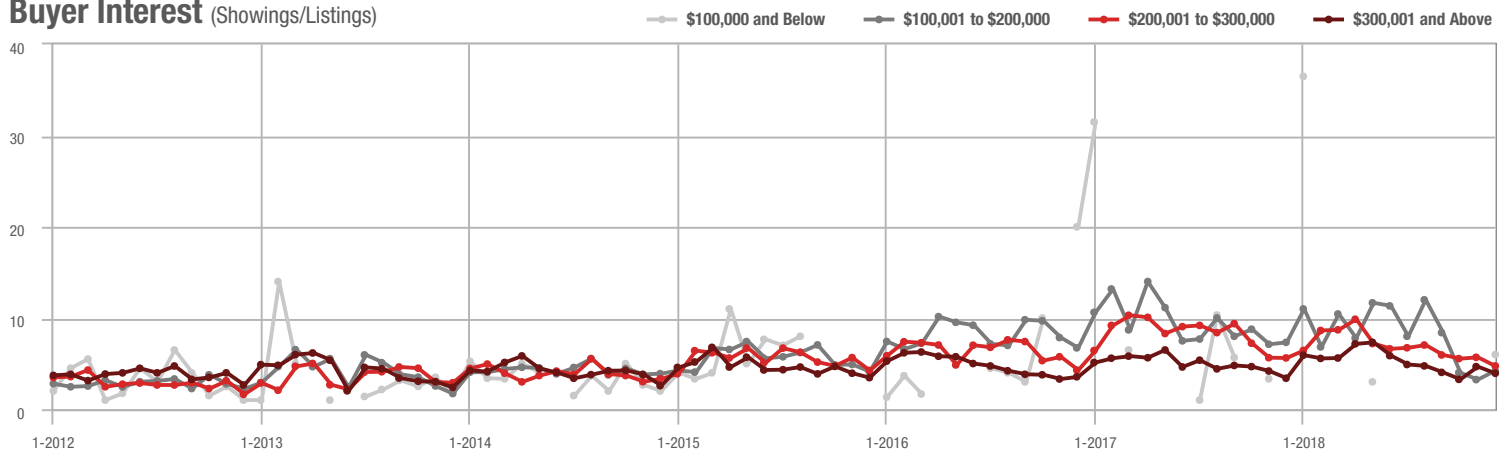
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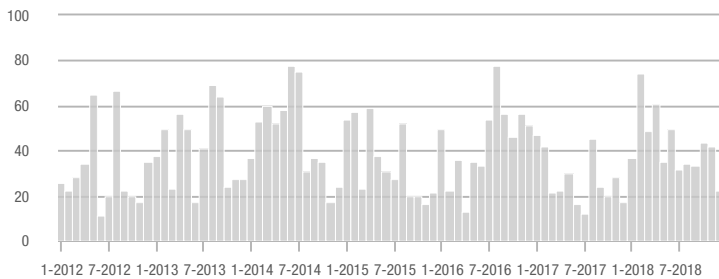


Denver, NC

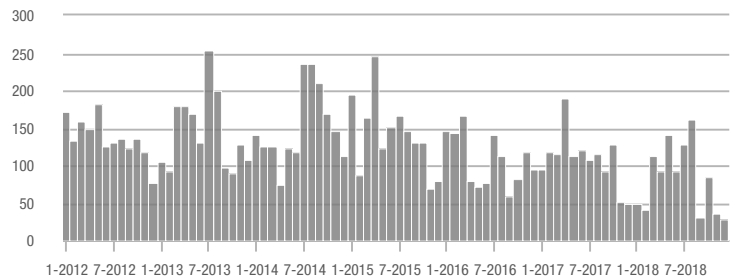
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\$100,000 and Below	22	+ 29.4%	- 47.6%	1.0	0.0%	- 63.4%	31	- 38.0%	- 13.9%
\$100,001 to \$200,000	29	- 40.8%	- 17.1%	3.6	- 33.3%	- 10.7%	14	- 6.7%	- 6.7%
\$200,001 to \$300,000	129	+ 48.3%	- 31.0%	3.7	+ 27.6%	- 24.4%	39	- 15.2%	- 13.3%
\$300,001 and Above	258	- 26.9%	- 34.7%	2.4	- 7.7%	- 22.5%	139	- 21.0%	- 15.2%
Total	438	- 13.4%	- 33.5%	2.6	- 3.7%	- 25.1%	223	- 22.3%	- 14.2%

Showings

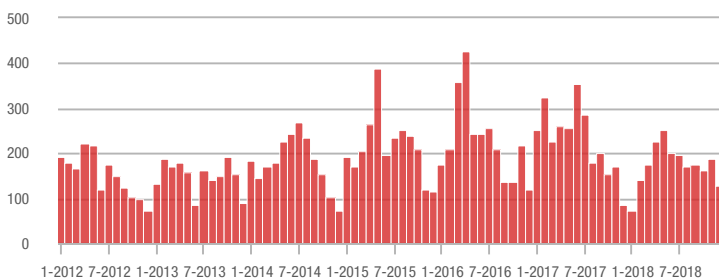
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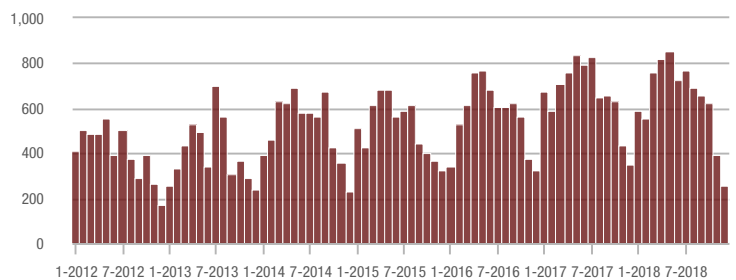
\$100,001 to \$200,000



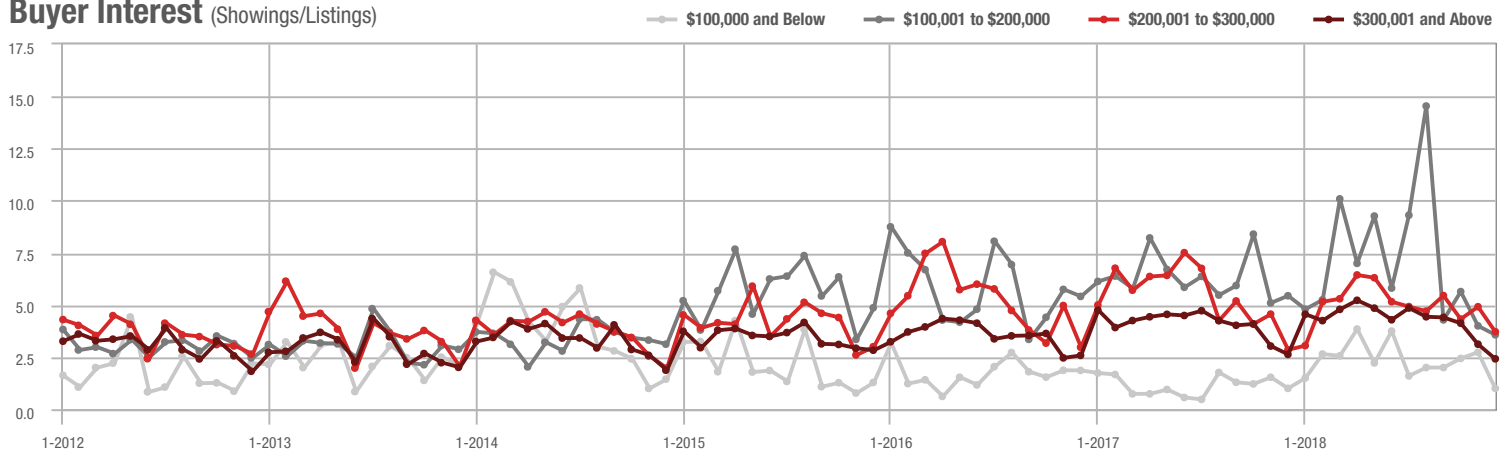
\$200,001 to \$300,000



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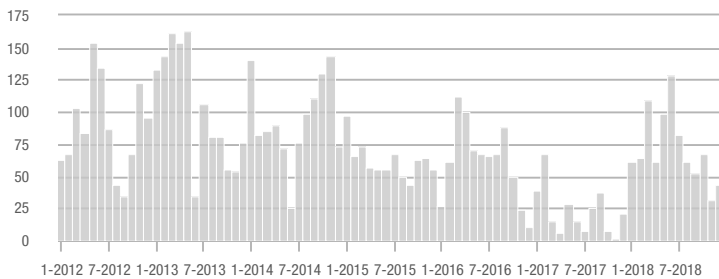


Fort Mill, SC

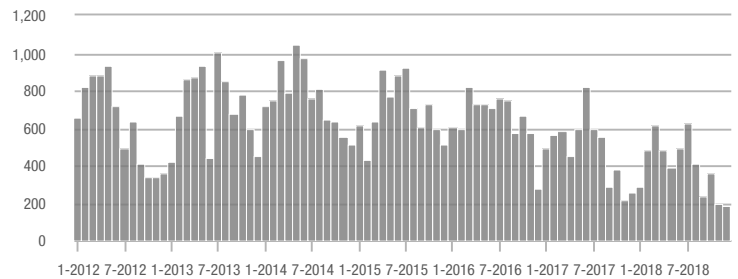
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\$100,000 and Below	44	+ 109.5%	+ 37.5%	4.4	+ 57.1%	+ 65.0%	11	- 8.3%	- 15.4%
\$100,001 to \$200,000	182	- 27.8%	- 9.0%	7.6	- 15.6%	+ 2.4%	27	- 28.9%	- 10.0%
\$200,001 to \$300,000	401	- 27.4%	- 11.9%	6.4	- 29.7%	- 4.0%	76	+ 8.6%	- 7.3%
\$300,001 and Above	619	- 19.3%	- 29.7%	4.3	+ 2.4%	- 10.8%	167	- 29.2%	- 19.7%
Total	1,246	- 21.7%	- 20.5%	5.3	- 7.0%	- 3.8%	281	- 21.1%	- 15.6%

Showings

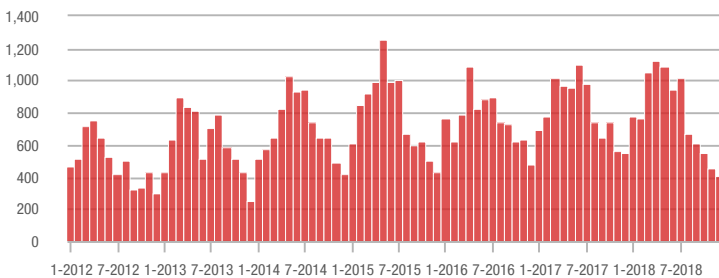
\$100,000 and Below



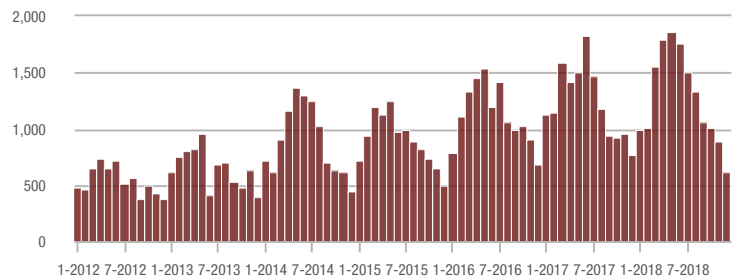
\$100,001 to \$200,000



\$200,001 to \$300,000



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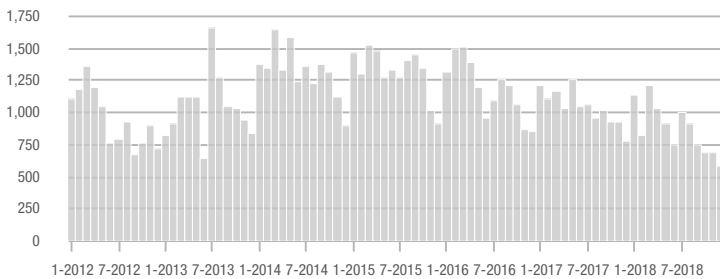


Gaston County, NC

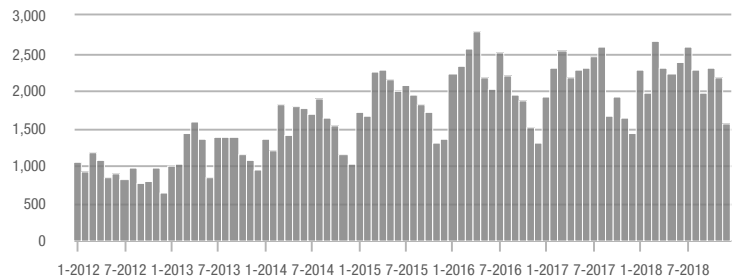
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\$100,000 and Below	581	- 25.2%	- 14.8%	5.7	+ 32.6%	+ 7.2%	174	- 37.6%	- 16.3%
\$100,001 to \$200,000	1,576	+ 10.1%	- 27.4%	6.9	+ 7.8%	- 10.7%	243	- 9.3%	- 19.0%
\$200,001 to \$300,000	710	+ 45.2%	- 15.4%	5.6	+ 36.6%	+ 2.1%	146	- 14.1%	- 16.6%
\$300,001 and Above	386	+ 47.9%	- 27.3%	2.8	+ 27.3%	- 21.2%	170	+ 2.4%	- 7.1%
Total	3,253	+ 9.9%	- 23.0%	5.5	+ 17.0%	- 8.3%	733	- 17.0%	- 15.4%

Showings

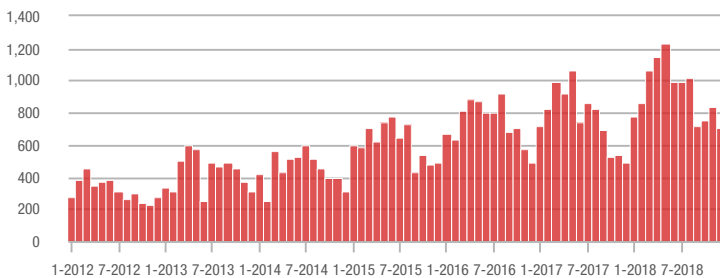
\$100,000 and Below



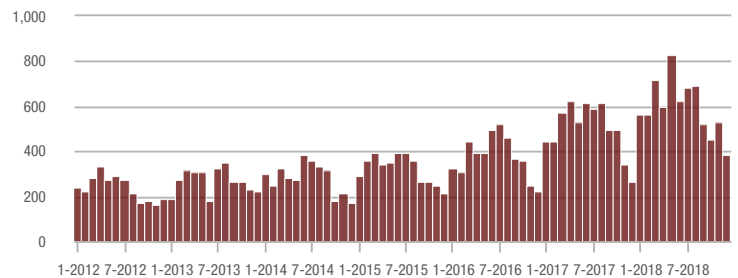
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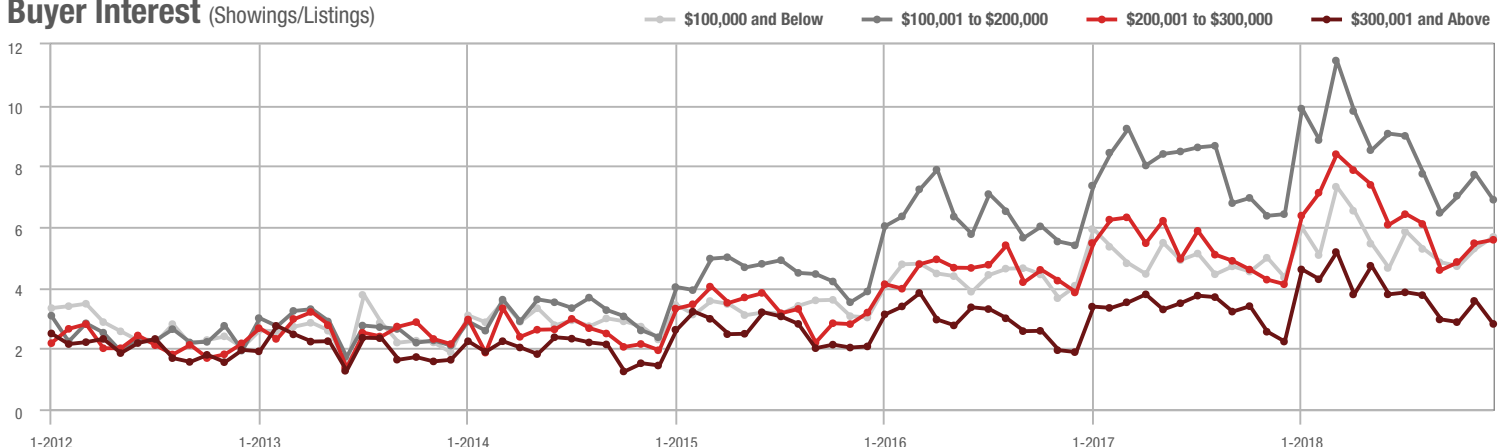
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

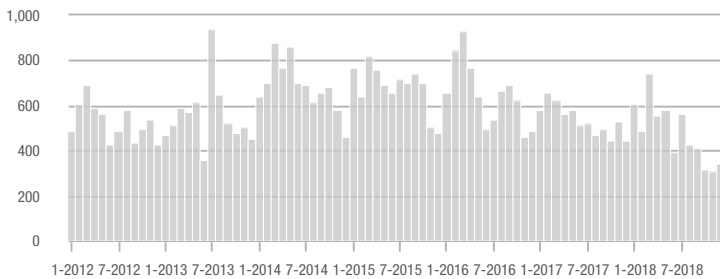


Gastonia, NC

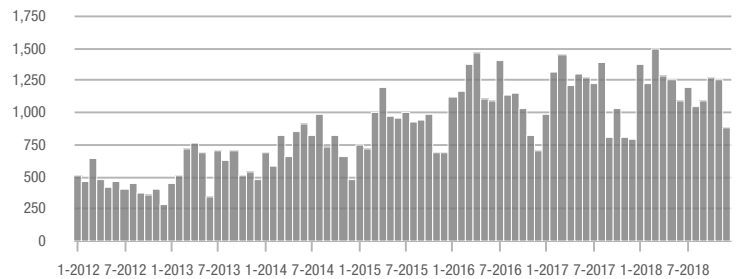
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	345	- 23.0%	+ 11.3%	7.4	+ 51.0%	+ 40.6%	58	- 50.0%	- 20.5%
\$100,001 to \$200,000	884	+ 11.6%	- 29.3%	7.2	+ 2.9%	- 13.2%	131	0.0%	- 18.1%
\$200,001 to \$300,000	273	+ 36.5%	- 35.9%	5.4	+ 31.7%	- 18.6%	53	0.0%	- 22.1%
\$300,001 and Above	108	+ 58.8%	- 5.3%	2.7	+ 42.1%	- 17.0%	44	- 6.4%	+ 4.8%
Total	1,610	+ 6.8%	- 23.3%	6.2	+ 17.0%	- 9.1%	286	- 17.6%	- 16.6%

Showings

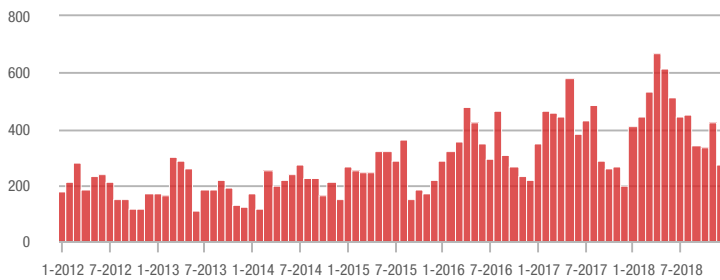
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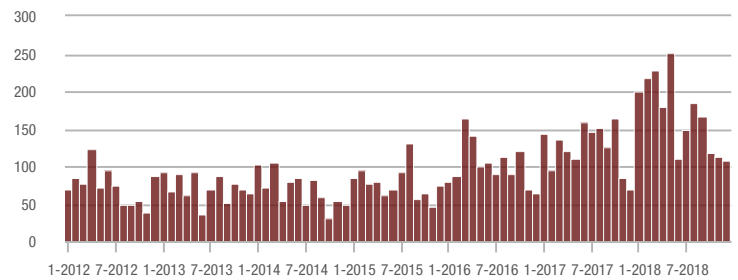
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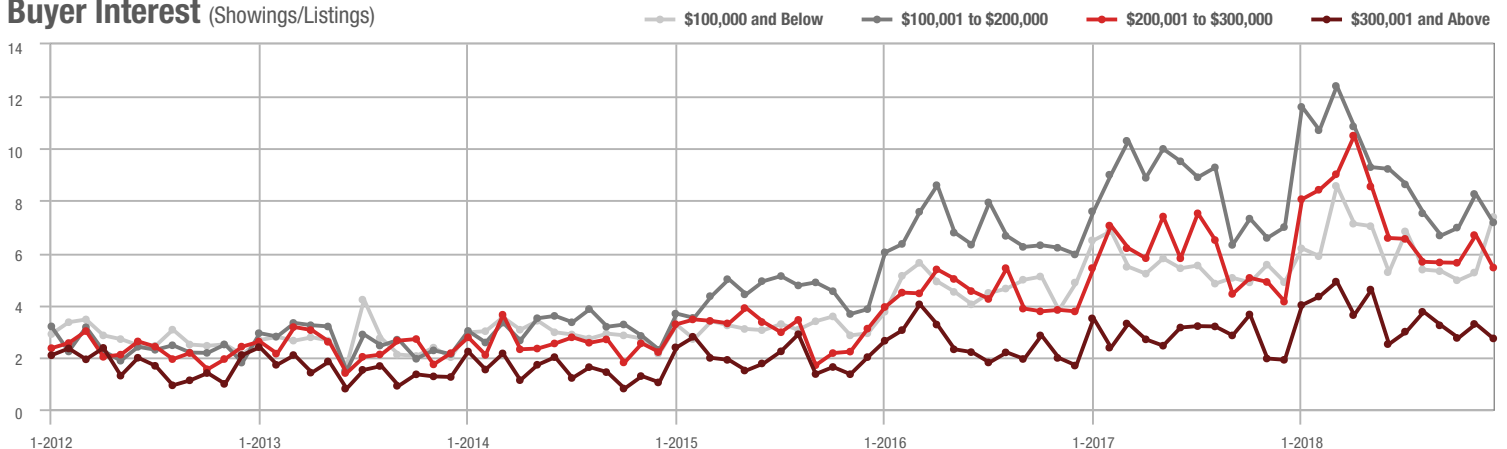
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

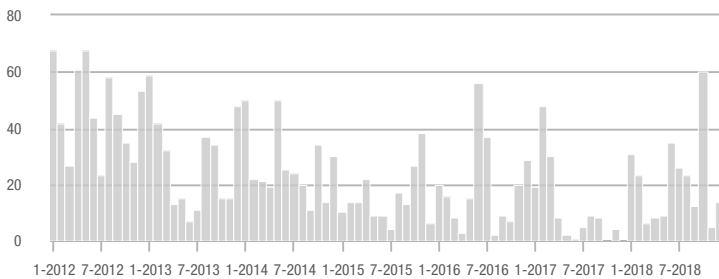


Huntersville, NC

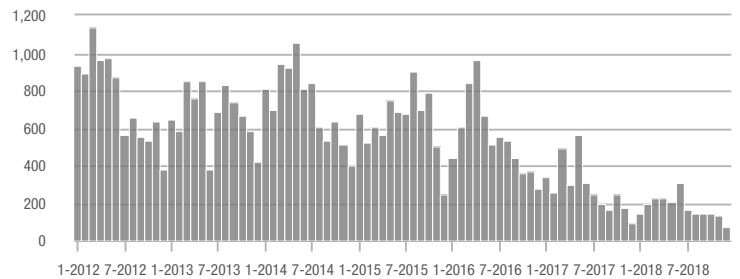
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	14	—	+ 180.0%	3.7	—	+ 266.7%	9	- 30.8%	- 10.0%
\$100,001 to \$200,000	68	- 24.4%	- 50.0%	4.2	- 33.3%	- 18.8%	20	0.0%	- 39.4%
\$200,001 to \$300,000	521	+ 16.8%	- 12.3%	6.3	- 10.0%	- 1.3%	87	+ 24.3%	- 12.1%
\$300,001 and Above	772	+ 5.9%	- 26.6%	3.9	0.0%	- 13.4%	221	- 11.2%	- 17.2%
Total	1,375	+ 8.7%	- 23.1%	4.6	- 2.1%	- 8.4%	337	- 4.3%	- 17.6%

Showings

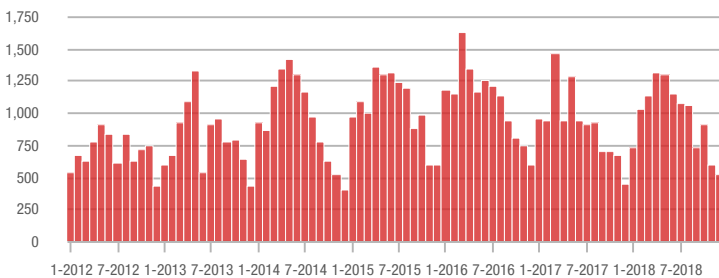
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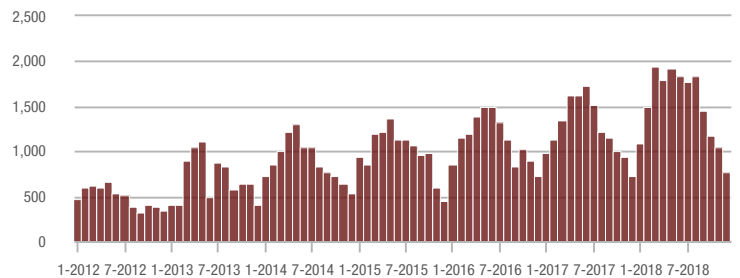
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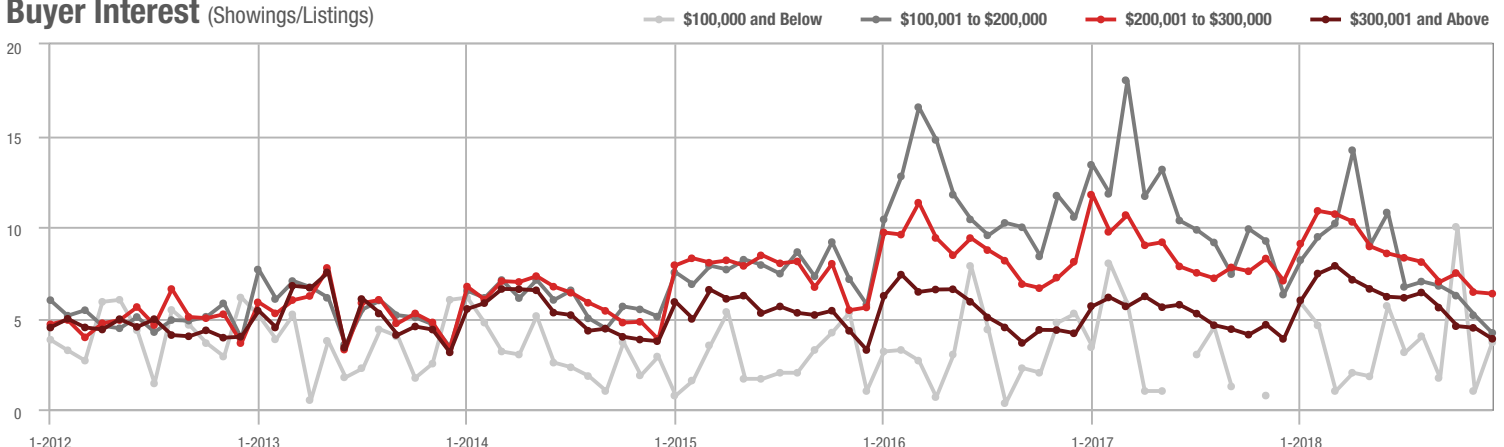
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

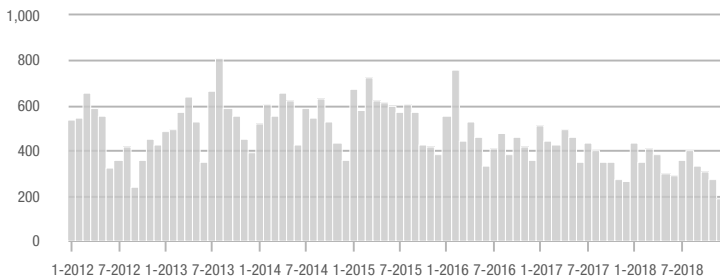


Iredell County, NC

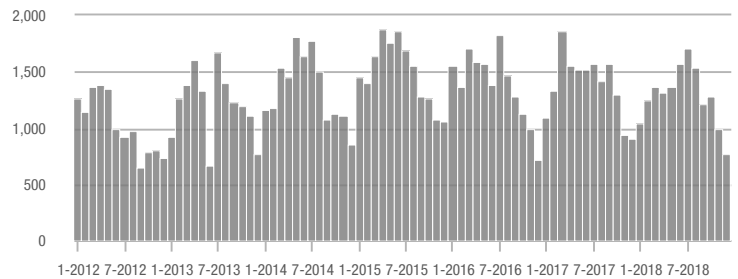
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	192	- 28.4%	- 29.2%	2.7	+ 3.8%	- 18.5%	140	- 38.1%	- 15.2%
\$100,001 to \$200,000	762	- 16.6%	- 22.9%	4.6	- 13.2%	- 11.7%	203	- 17.1%	- 11.7%
\$200,001 to \$300,000	728	+ 9.8%	- 22.3%	3.6	0.0%	- 11.7%	237	- 6.7%	- 11.9%
\$300,001 and Above	1,036	- 7.7%	- 43.8%	2.4	- 4.0%	- 33.0%	528	- 12.1%	- 17.1%
Total	2,718	- 8.4%	- 32.7%	3.1	- 6.1%	- 20.9%	1,108	- 16.4%	- 14.8%

Showings

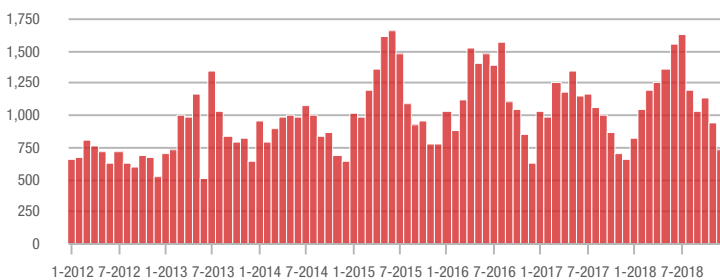
\$100,000 and Below



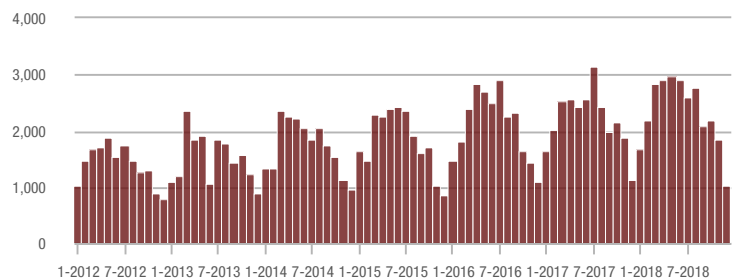
\$100,001 to \$200,000



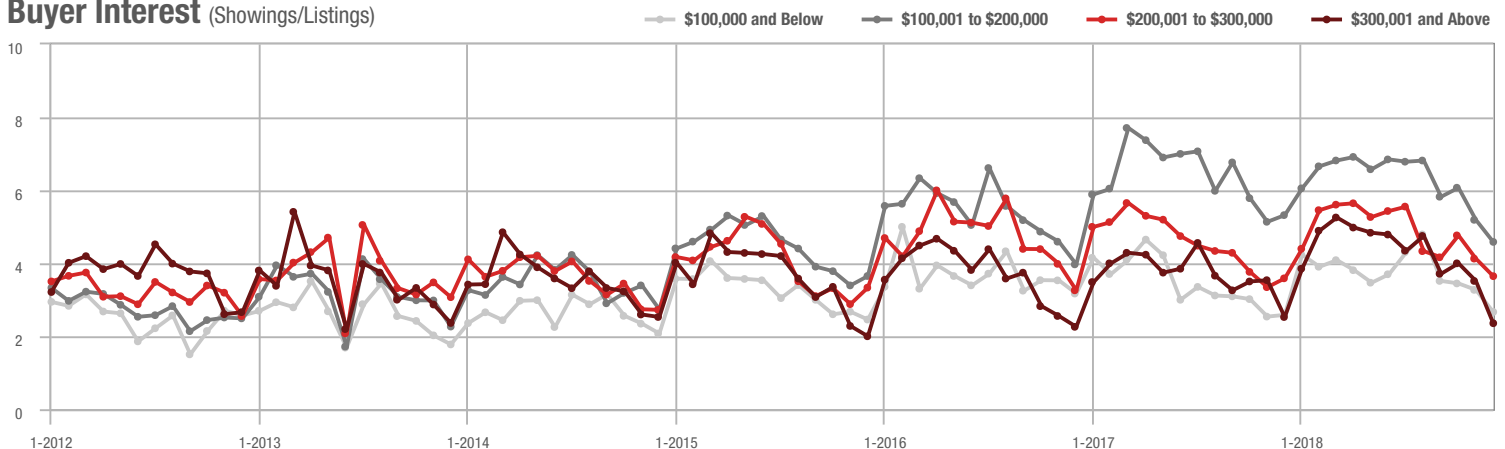
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

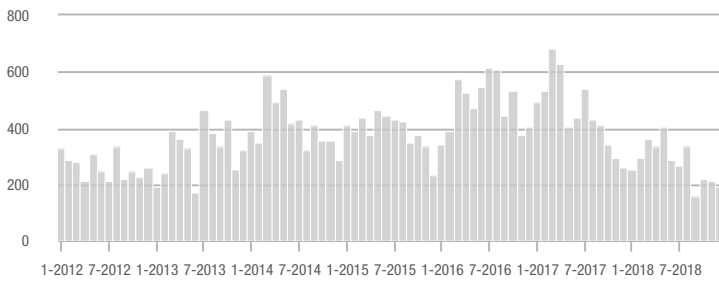


Kannapolis, NC

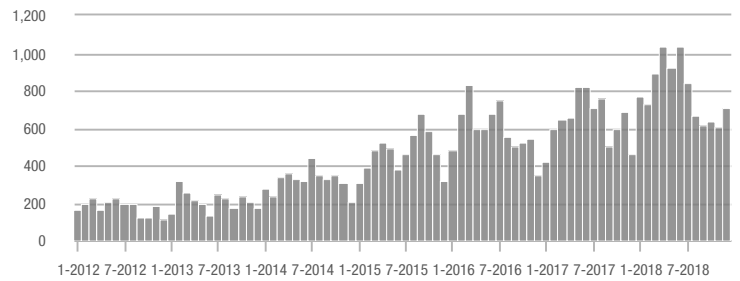
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	191	- 26.0%	- 9.9%	7.7	+ 71.1%	+ 5.7%	36	- 54.4%	- 12.2%
\$100,001 to \$200,000	706	+ 51.8%	+ 16.5%	8.4	+ 35.5%	+ 32.5%	86	+ 2.4%	- 12.2%
\$200,001 to \$300,000	153	+ 146.8%	+ 4.1%	4.4	+ 33.3%	+ 17.6%	37	+ 76.2%	- 11.9%
\$300,001 and Above	40	- 39.4%	- 24.5%	2.1	- 27.6%	- 7.0%	23	- 23.3%	- 23.3%
Total	1,090	+ 28.1%	+ 7.1%	6.9	+ 40.8%	+ 23.4%	182	- 15.0%	- 13.7%

Showings

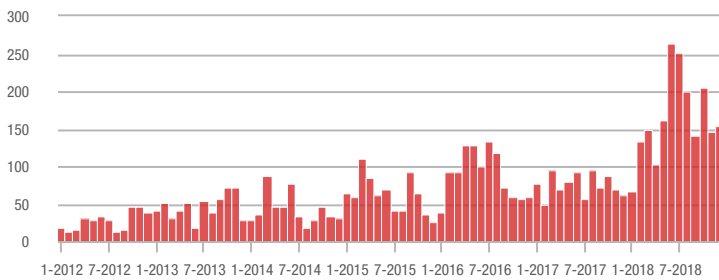
\$100,000 and Below



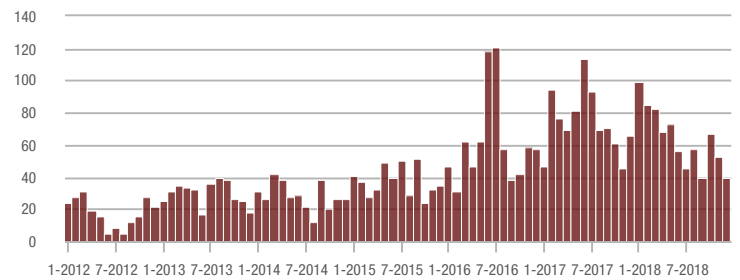
\$100,001 to \$200,000



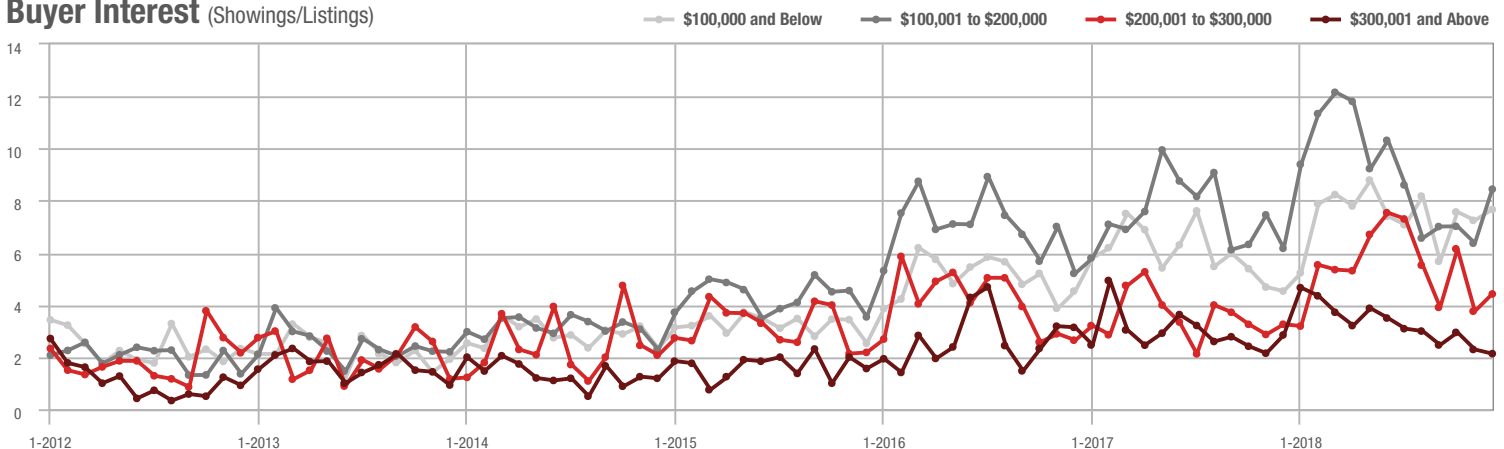
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

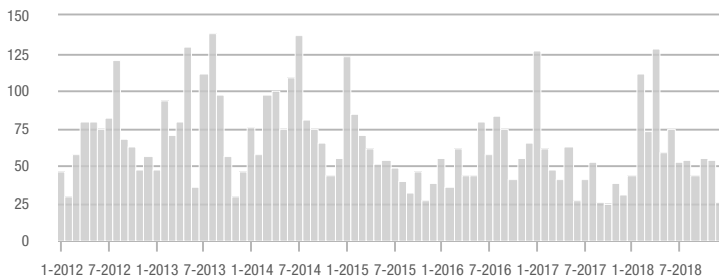


Lake Norman

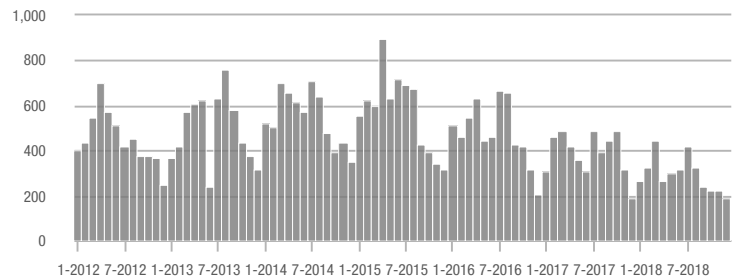
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	26	- 16.1%	- 51.9%	0.7	- 22.2%	- 60.0%	79	- 43.2%	- 10.2%
\$100,001 to \$200,000	188	+ 0.5%	- 13.8%	3.9	- 4.9%	- 8.8%	73	- 20.7%	- 5.2%
\$200,001 to \$300,000	413	+ 11.0%	- 30.1%	3.4	- 15.0%	- 21.5%	131	- 9.7%	- 14.4%
\$300,001 and Above	1,633	- 7.2%	- 40.0%	2.7	- 3.6%	- 28.8%	712	- 13.1%	- 16.8%
Total	2,260	- 3.8%	- 37.0%	2.8	- 3.4%	- 26.5%	995	- 16.7%	- 15.2%

Showings

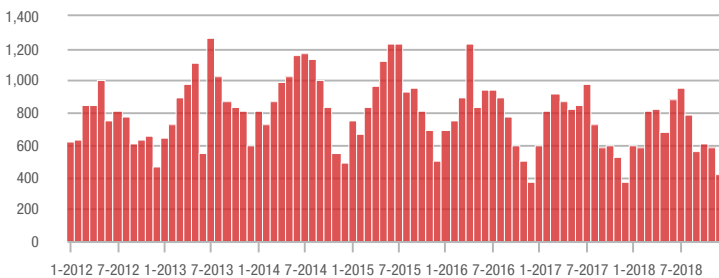
\$100,000 and Below



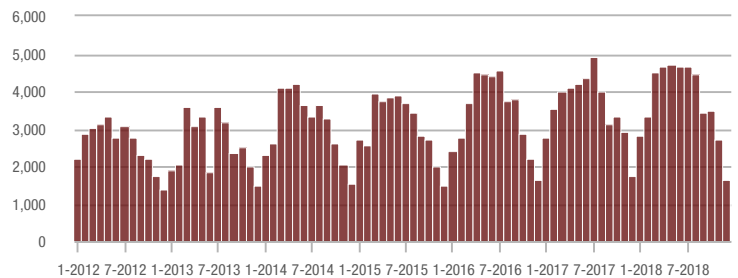
\$100,001 to \$200,000



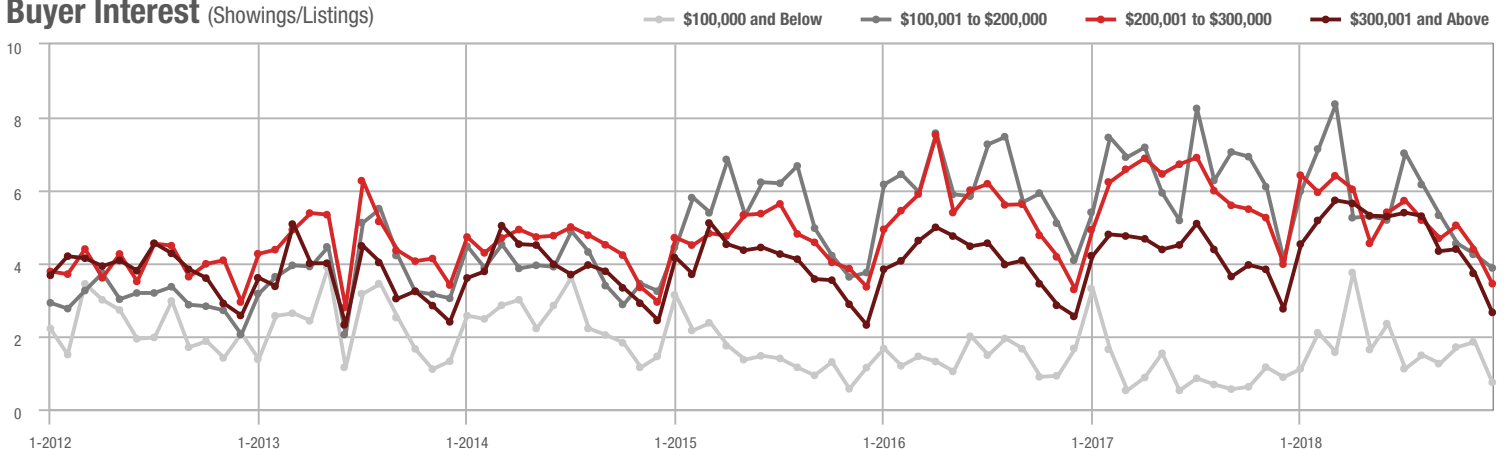
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

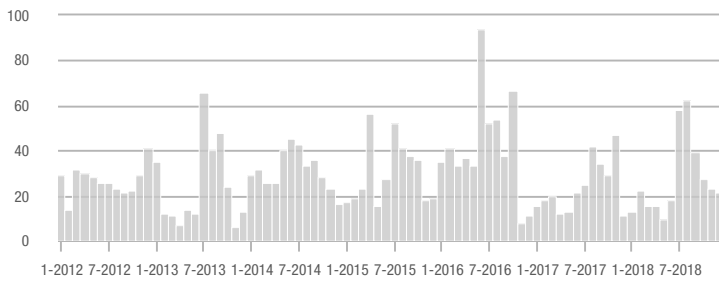


Lake Wylie

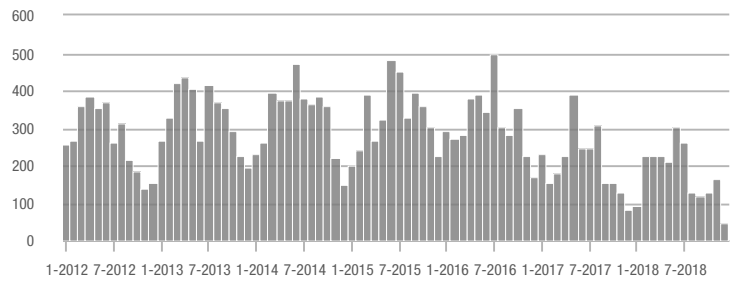
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	21	+ 90.9%	- 8.7%	0.7	+ 250.0%	- 13.0%	50	- 18.0%	- 5.7%
\$100,001 to \$200,000	45	- 45.1%	- 72.7%	3.1	- 29.5%	- 60.9%	30	- 26.8%	- 21.1%
\$200,001 to \$300,000	266	+ 27.9%	- 34.8%	4.3	+ 2.4%	- 28.7%	91	+ 3.4%	- 10.8%
\$300,001 and Above	748	- 3.7%	- 32.8%	3.2	0.0%	- 19.1%	279	- 17.5%	- 18.4%
Total	1,080	+ 0.2%	- 36.8%	3.2	0.0%	- 25.6%	450	- 14.8%	- 15.9%

Showings

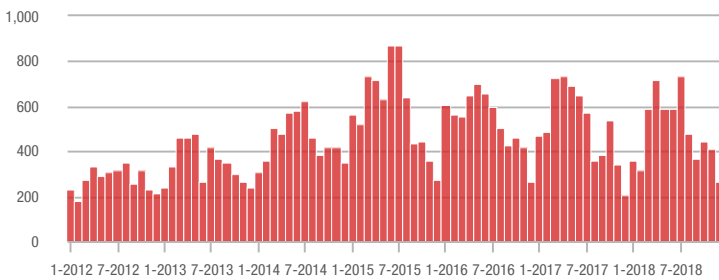
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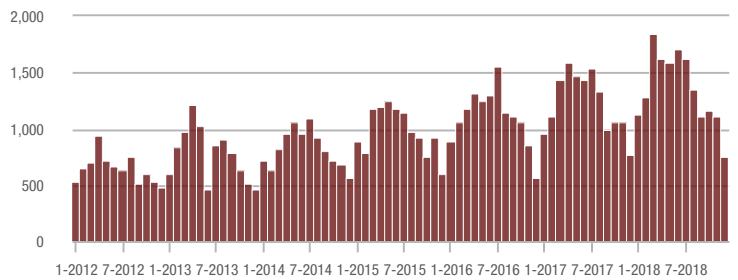
\$100,001 to \$200,000



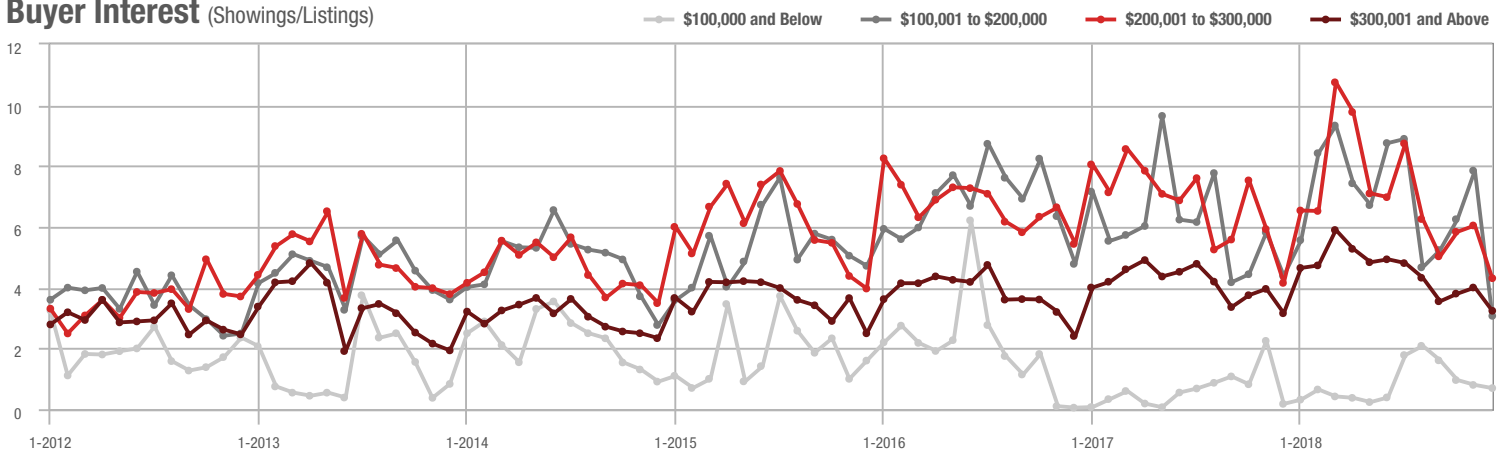
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

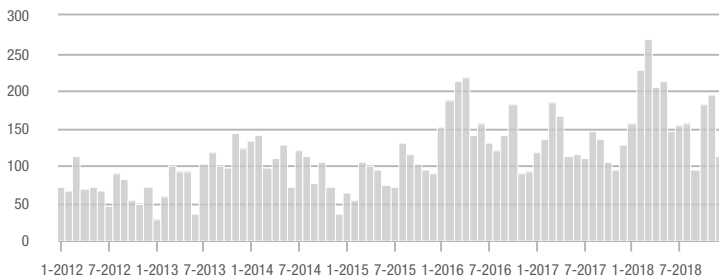


Lancaster County, SC

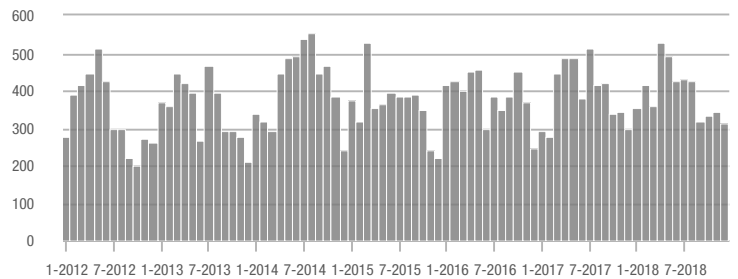
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	114	- 10.2%	- 41.8%	2.1	- 19.2%	- 40.1%	75	- 12.8%	- 7.4%
\$100,001 to \$200,000	311	+ 4.4%	- 10.1%	5.3	+ 43.2%	- 7.2%	72	- 33.9%	- 5.3%
\$200,001 to \$300,000	353	- 37.9%	- 42.1%	4.1	- 31.7%	- 27.2%	91	- 18.0%	- 22.2%
\$300,001 and Above	552	- 3.3%	- 16.6%	3.5	- 2.8%	- 5.6%	177	- 17.3%	- 12.8%
Total	1,330	- 15.0%	- 26.7%	3.7	- 9.8%	- 17.2%	415	- 20.2%	- 13.0%

Showings

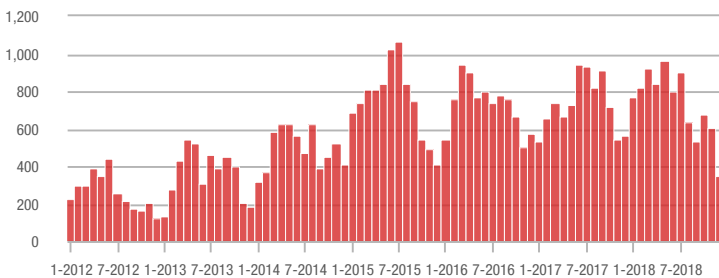
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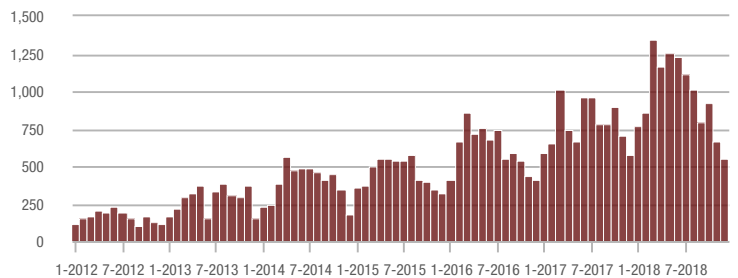
\$100,001 to \$200,000



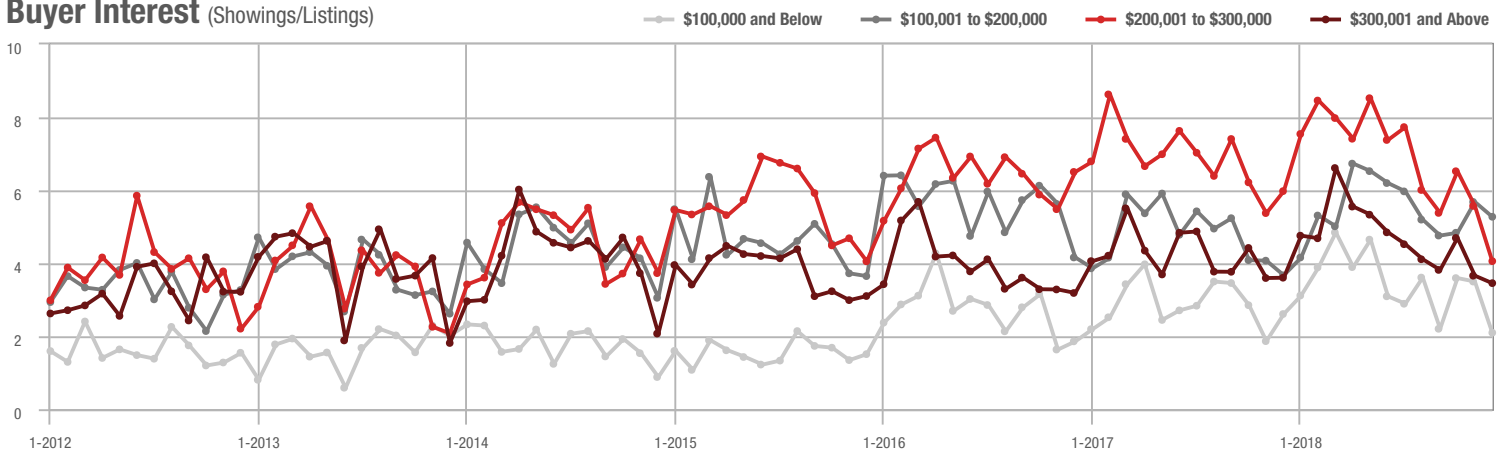
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

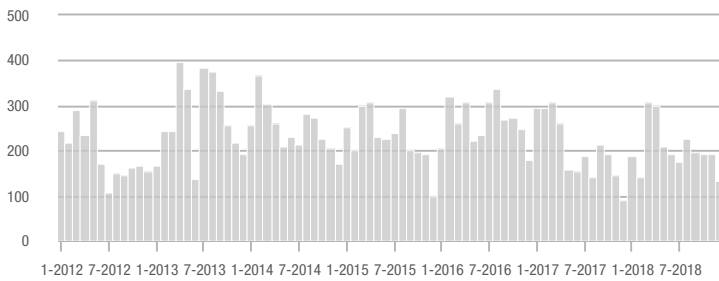


Lincoln County, NC

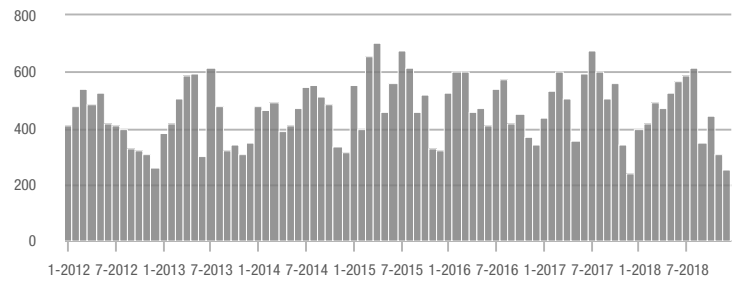
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	133	+ 49.4%	- 30.7%	3.2	+ 77.8%	- 19.7%	88	- 28.5%	- 17.8%
\$100,001 to \$200,000	253	+ 6.8%	- 18.6%	5.2	+ 52.9%	+ 1.0%	66	- 32.7%	- 15.4%
\$200,001 to \$300,000	265	+ 100.8%	- 29.0%	3.6	+ 63.6%	- 16.1%	80	- 3.6%	- 16.7%
\$300,001 and Above	315	- 21.3%	- 36.4%	2.1	- 4.5%	- 25.2%	184	- 22.4%	- 16.7%
Total	966	+ 12.6%	- 29.5%	3.2	+ 33.3%	- 15.8%	418	- 22.7%	- 16.7%

Showings

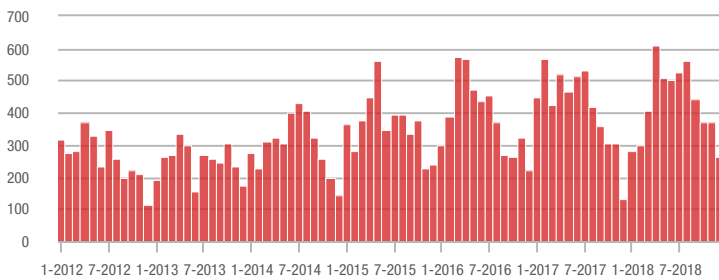
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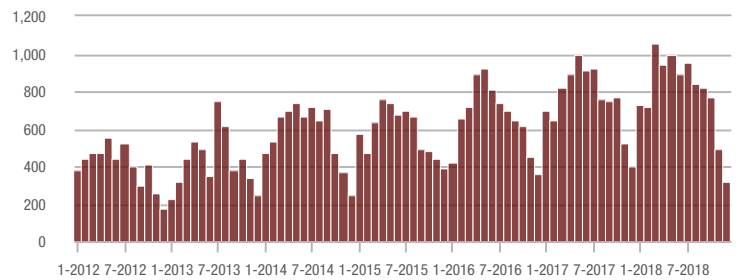
\$100,001 to \$200,000



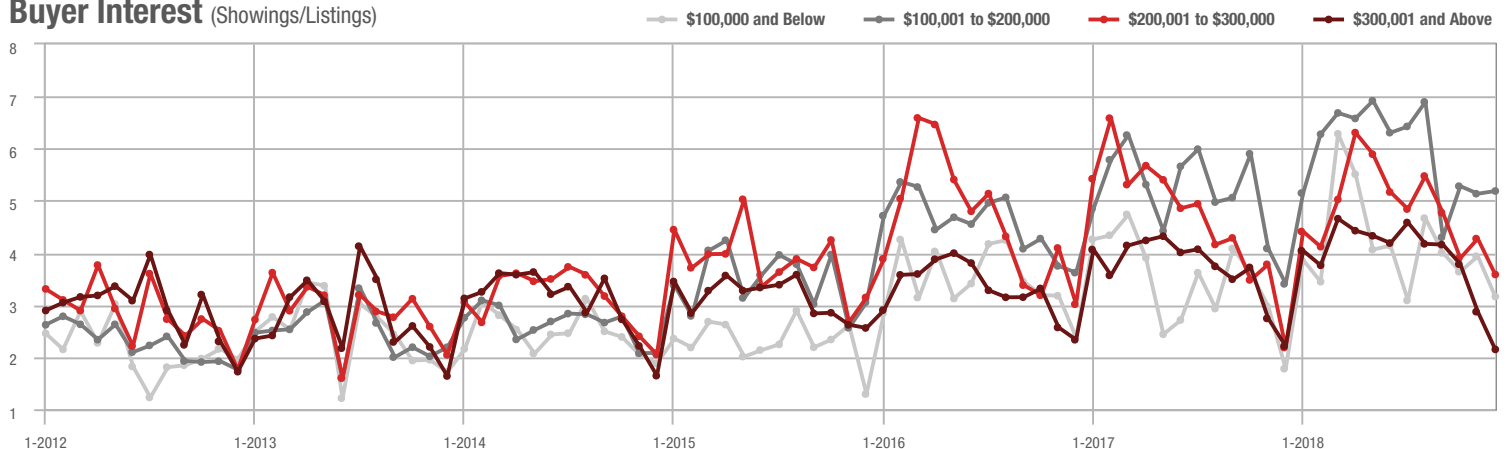
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

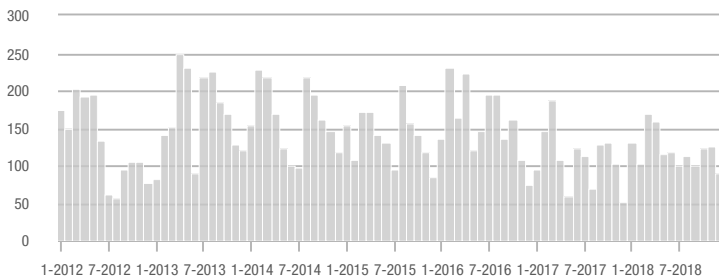


Lincolnton, NC

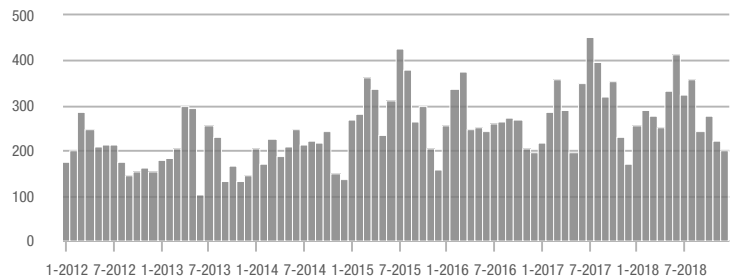
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	91	+ 75.0%	- 27.8%	6.0	+ 200.0%	+ 20.0%	25	- 39.0%	- 34.2%
\$100,001 to \$200,000	202	+ 18.8%	- 9.8%	5.3	+ 51.4%	+ 7.3%	43	- 30.6%	- 14.0%
\$200,001 to \$300,000	89	+ 81.6%	- 4.3%	3.5	+ 45.8%	+ 9.8%	27	+ 17.4%	- 12.9%
\$300,001 and Above	22	- 46.3%	- 40.5%	1.8	- 5.3%	- 5.8%	20	- 31.0%	- 13.0%
Total	404	+ 29.5%	- 15.8%	4.4	+ 63.0%	+ 7.6%	115	- 25.8%	- 19.0%

Showings

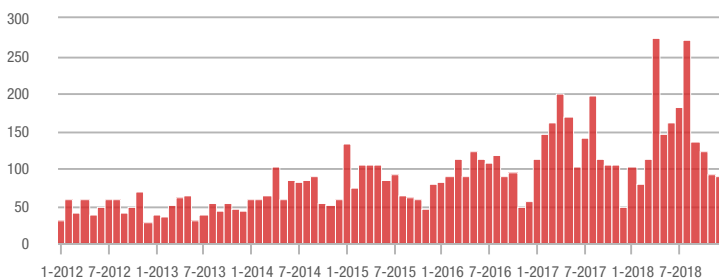
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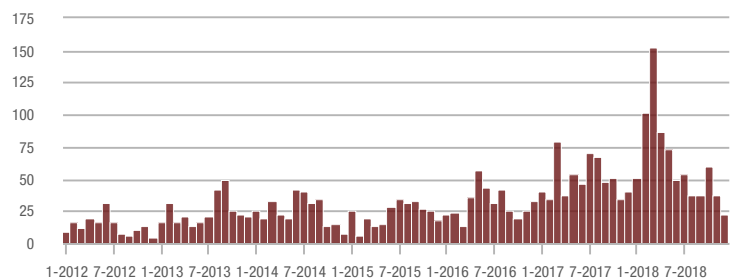
\$100,001 to \$200,000



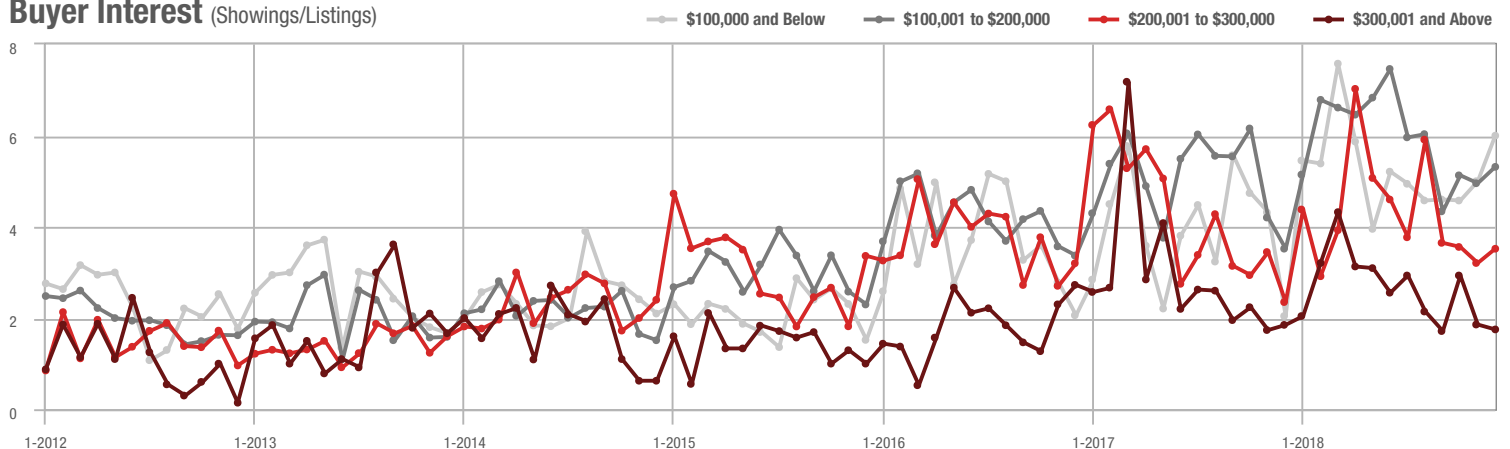
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

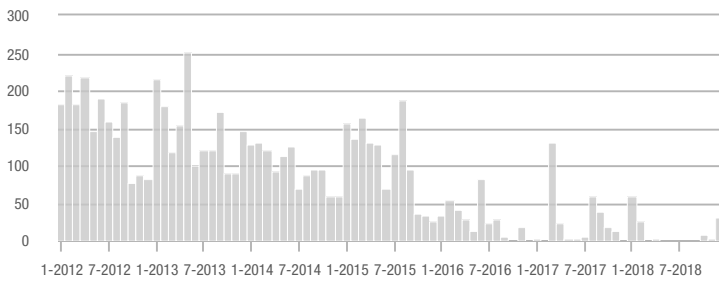


Matthews, NC

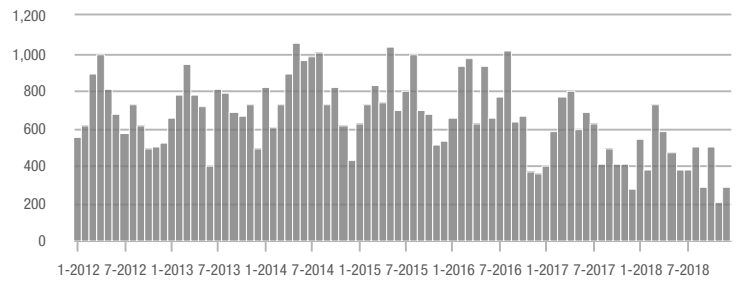
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	—	+ 900.0%	15.0	—	+ 400.0%	2	- 50.0%	+ 100.0%
\$100,001 to \$200,000	291	+ 3.6%	+ 43.3%	12.7	+ 13.4%	+ 56.6%	25	- 13.8%	- 7.4%
\$200,001 to \$300,000	354	+ 13.5%	- 21.2%	6.6	- 21.4%	- 13.9%	55	+ 44.7%	- 8.3%
\$300,001 and Above	618	+ 10.6%	- 19.2%	5.6	+ 40.0%	+ 10.3%	130	- 26.6%	- 24.9%
Total	1,293	+ 12.2%	- 8.9%	6.8	+ 19.3%	+ 13.4%	212	- 14.5%	- 18.8%

Showings

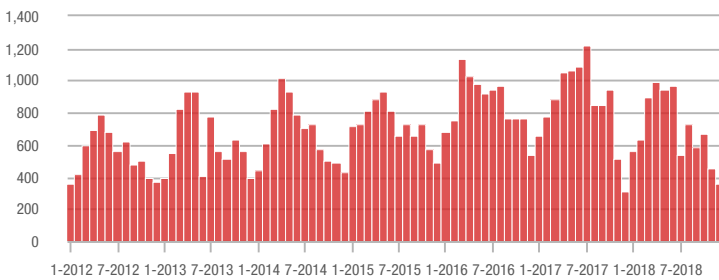
\$100,000 and Below



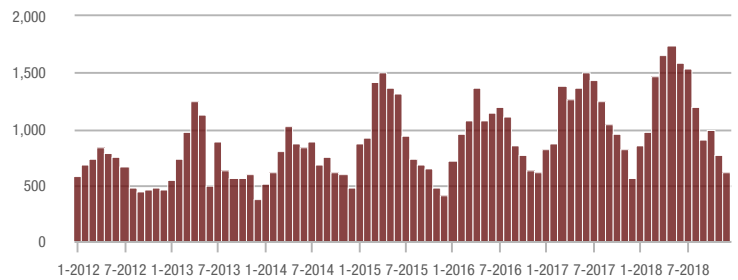
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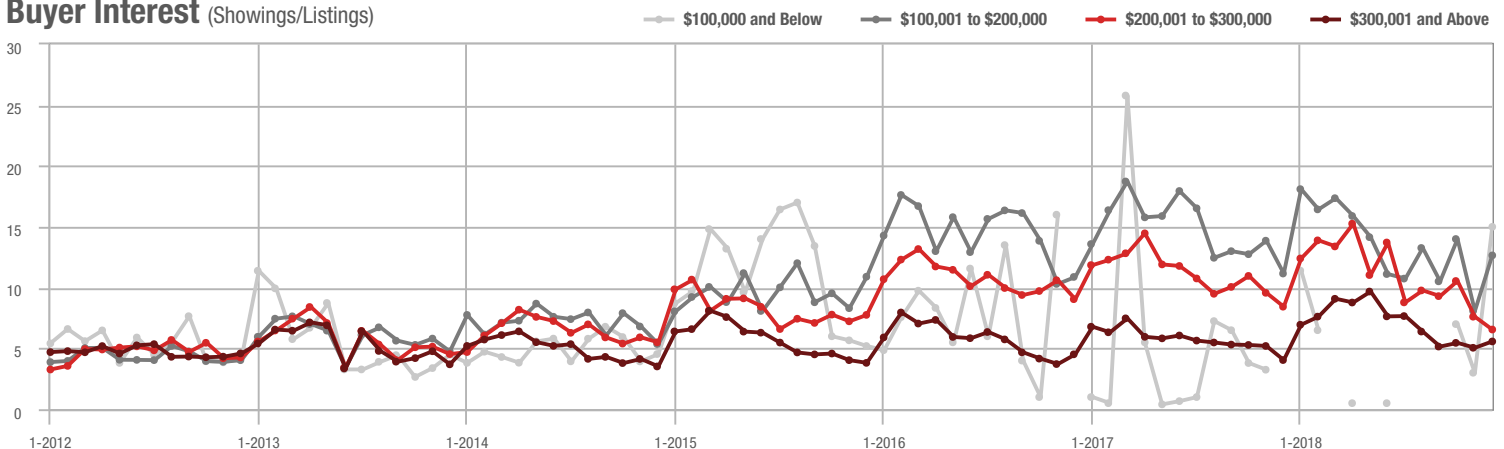
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

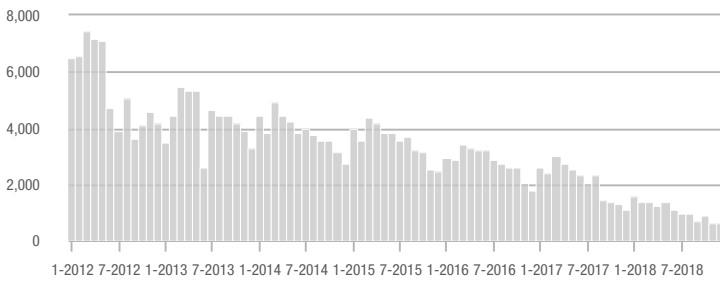


Mecklenburg County, NC

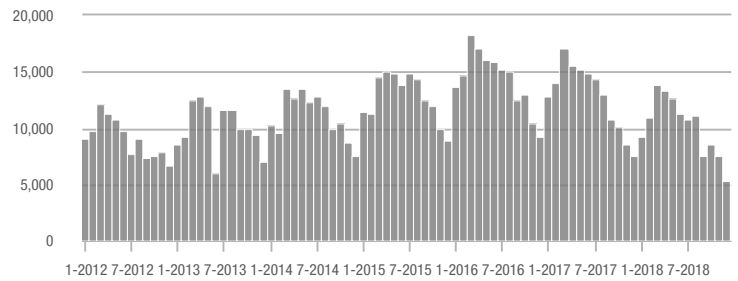
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	582	- 46.1%	- 7.0%	7.5	+ 11.9%	+ 18.6%	106	- 55.8%	- 21.5%
\$100,001 to \$200,000	5,308	- 29.5%	- 29.4%	8.4	- 22.2%	- 9.2%	653	- 14.1%	- 22.4%
\$200,001 to \$300,000	6,205	+ 6.5%	- 20.7%	6.2	- 19.5%	- 6.9%	1,057	+ 25.4%	- 15.6%
\$300,001 and Above	8,294	+ 5.2%	- 24.2%	4.4	- 6.4%	- 9.9%	2,109	+ 2.5%	- 16.7%
Total	20,389	- 8.6%	- 24.2%	5.7	- 16.2%	- 8.7%	3,925	+ 0.6%	- 17.6%

Showings

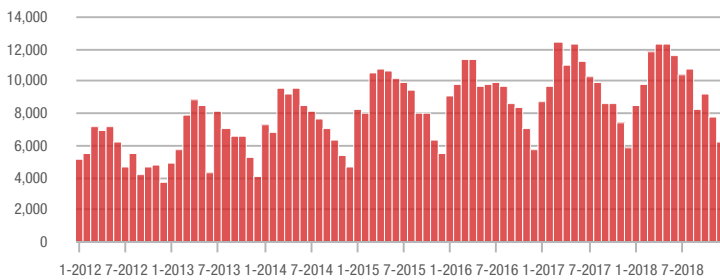
\$100,000 and Below



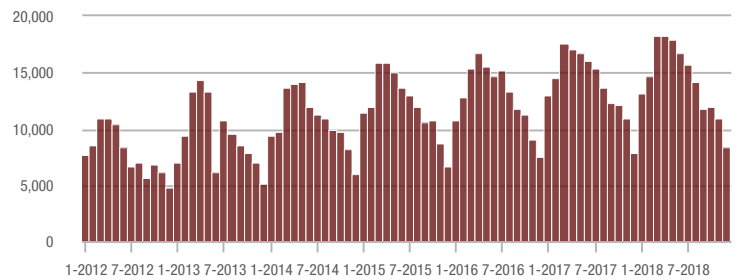
\$100,001 to \$200,000



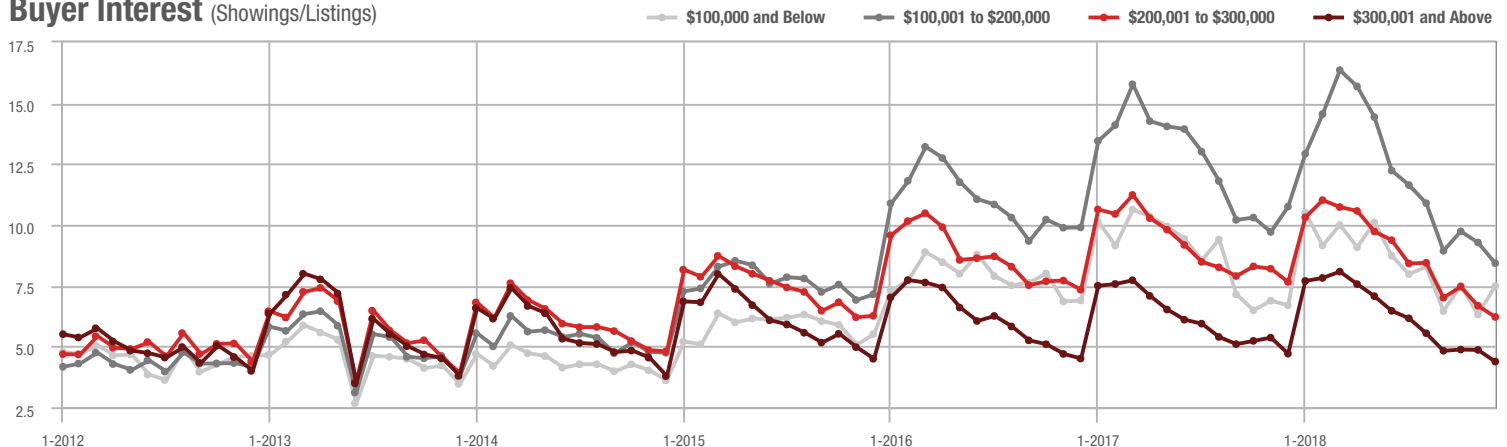
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

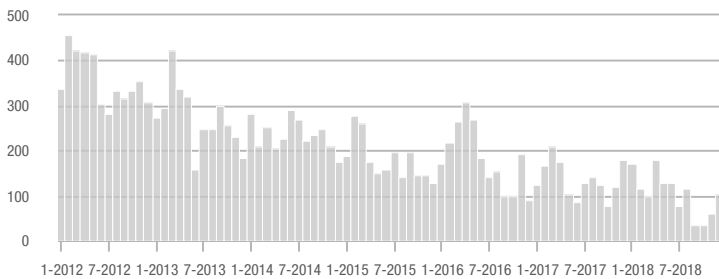


Monroe, NC

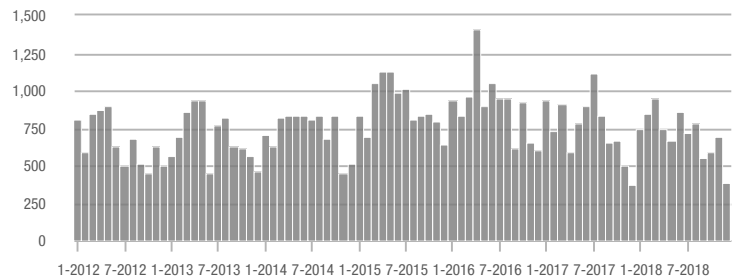
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	101	- 43.9%	+ 65.6%	8.0	+ 14.3%	+ 121.3%	31	- 43.6%	- 6.1%
\$100,001 to \$200,000	379	+ 1.1%	- 45.2%	5.8	+ 3.6%	- 26.4%	76	- 5.0%	- 24.0%
\$200,001 to \$300,000	475	+ 17.0%	- 9.5%	5.1	- 12.1%	+ 5.6%	101	+ 26.3%	- 13.7%
\$300,001 and Above	143	- 22.3%	- 28.1%	2.3	- 28.1%	- 17.9%	71	+ 4.4%	- 16.5%
Total	1,098	- 4.1%	- 25.6%	4.8	- 9.4%	- 8.7%	279	- 1.4%	- 16.7%

Showings

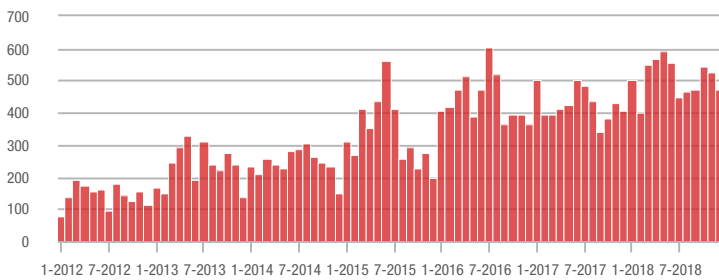
\$100,000 and Below



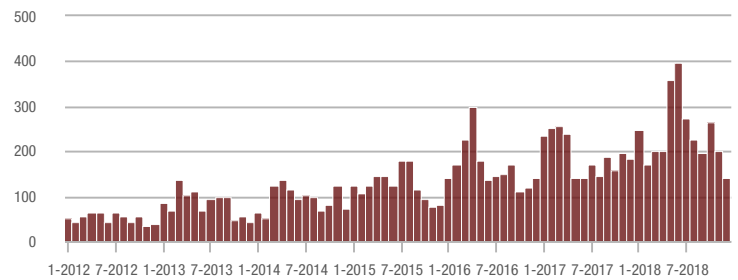
\$100,001 to \$200,000



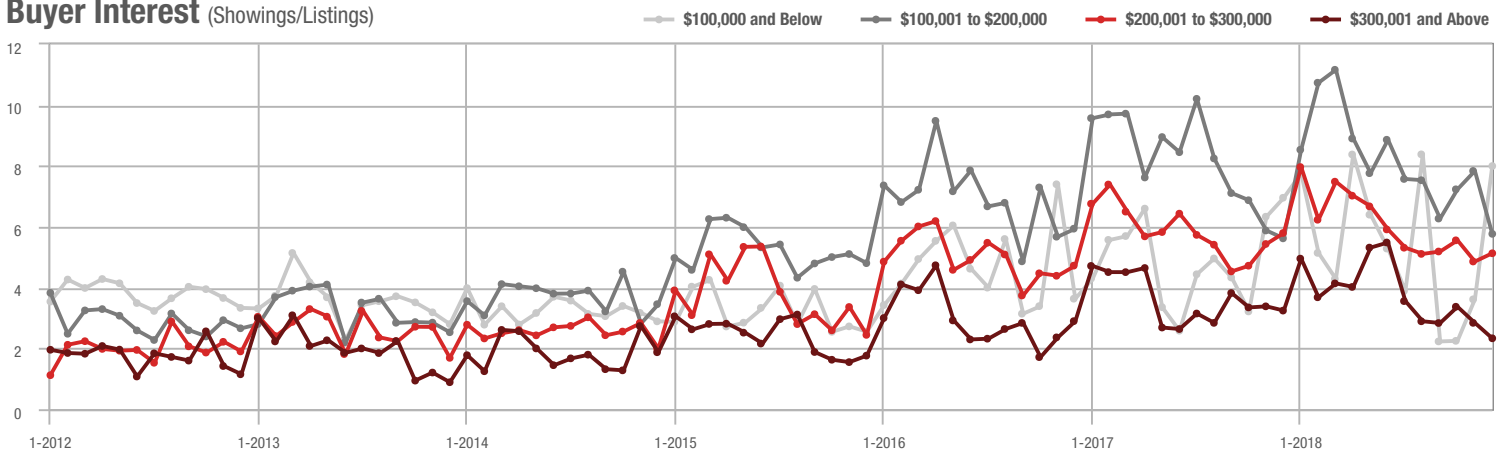
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

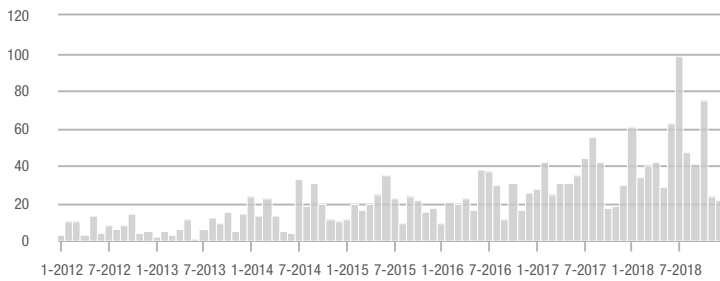


Montgomery County, NC

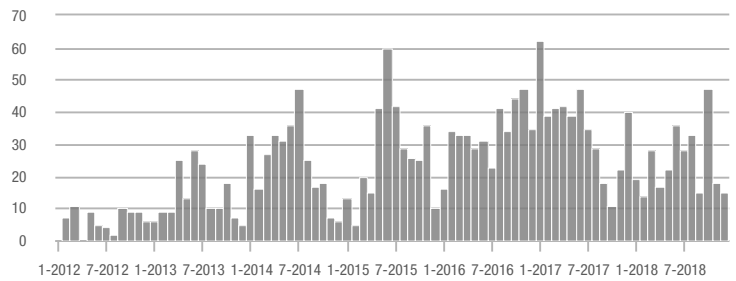
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	22	- 26.7%	- 8.3%	0.8	- 20.0%	+ 4.0%	61	- 20.8%	- 6.2%
\$100,001 to \$200,000	15	- 62.5%	- 16.7%	0.7	- 65.0%	- 27.2%	41	- 12.8%	- 4.7%
\$200,001 to \$300,000	12	+ 200.0%	- 36.8%	1.5	+ 50.0%	- 16.7%	18	- 10.0%	- 14.3%
\$300,001 and Above	26	- 29.7%	- 7.1%	1.1	0.0%	+ 31.4%	33	- 42.1%	- 15.4%
Total	75	- 32.4%	- 15.7%	0.9	- 30.8%	- 1.9%	153	- 23.9%	- 8.9%

Showings

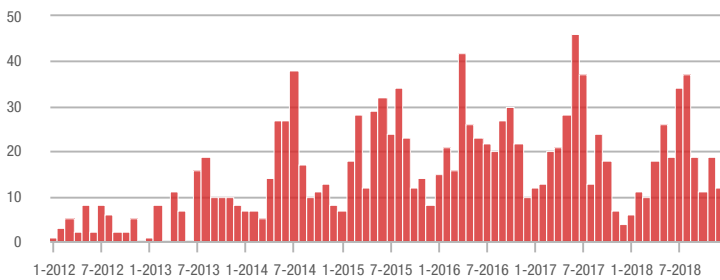
\$100,000 and Below



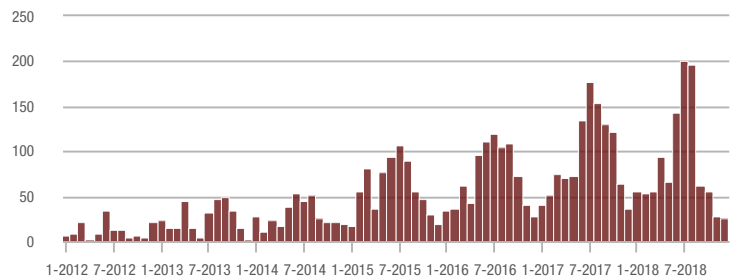
\$100,001 to \$200,000



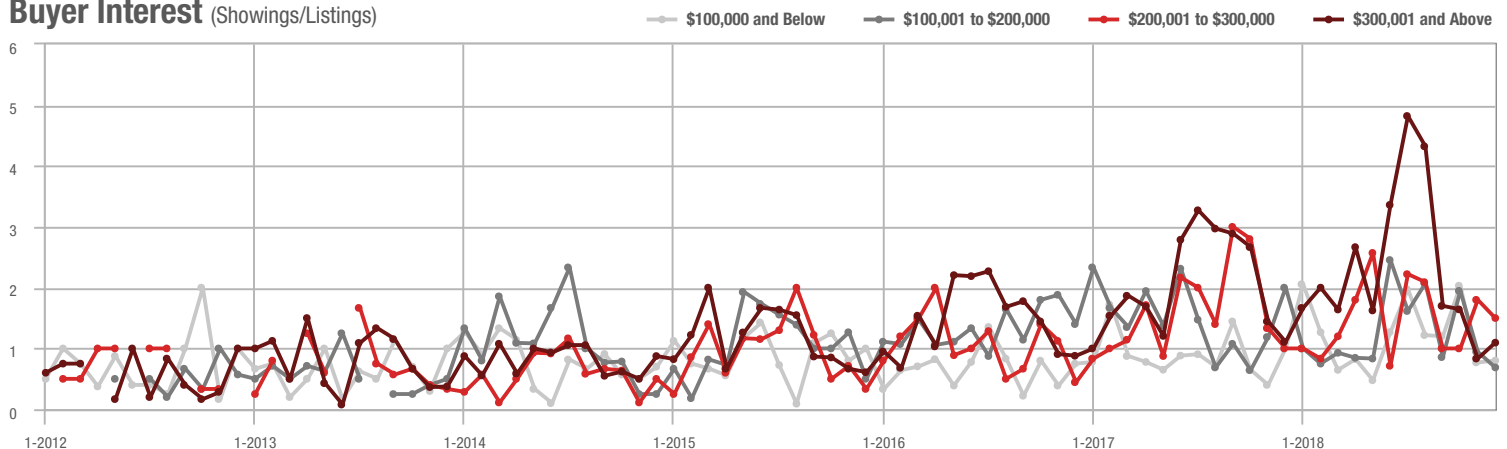
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

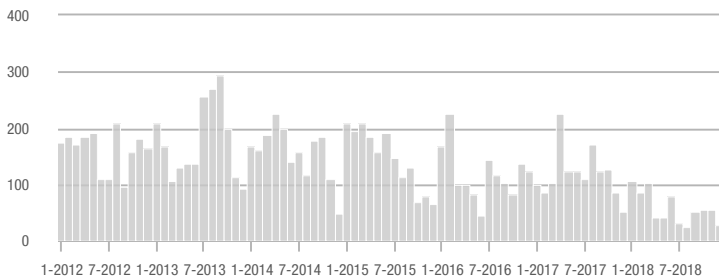


Mooresville, NC

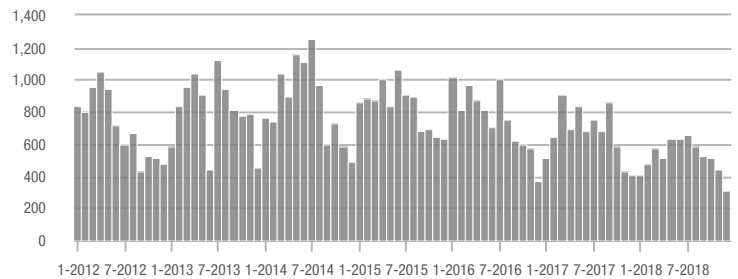
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	28	- 45.1%	- 49.1%	1.7	- 15.0%	- 45.0%	42	- 32.3%	- 12.5%
\$100,001 to \$200,000	314	- 23.0%	- 29.3%	5.6	- 8.2%	- 19.4%	64	- 26.4%	- 11.1%
\$200,001 to \$300,000	532	+ 10.1%	- 26.8%	3.8	- 9.5%	- 15.0%	160	+ 8.8%	- 13.0%
\$300,001 and Above	877	- 16.1%	- 45.6%	2.5	- 10.7%	- 34.2%	418	- 15.7%	- 17.4%
Total	1,751	- 11.9%	- 38.3%	3.1	- 8.8%	- 26.4%	684	- 13.6%	- 15.6%

Showings

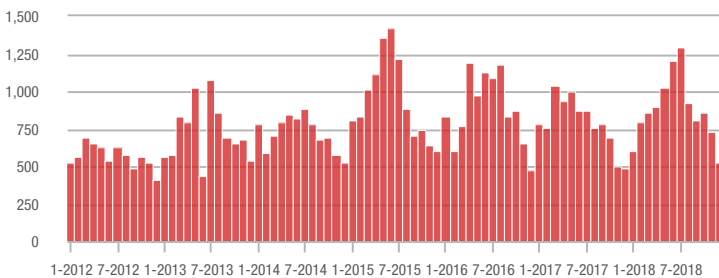
\$100,000 and Below



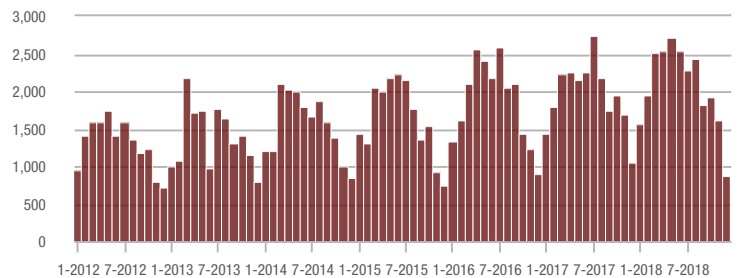
\$100,001 to \$200,000



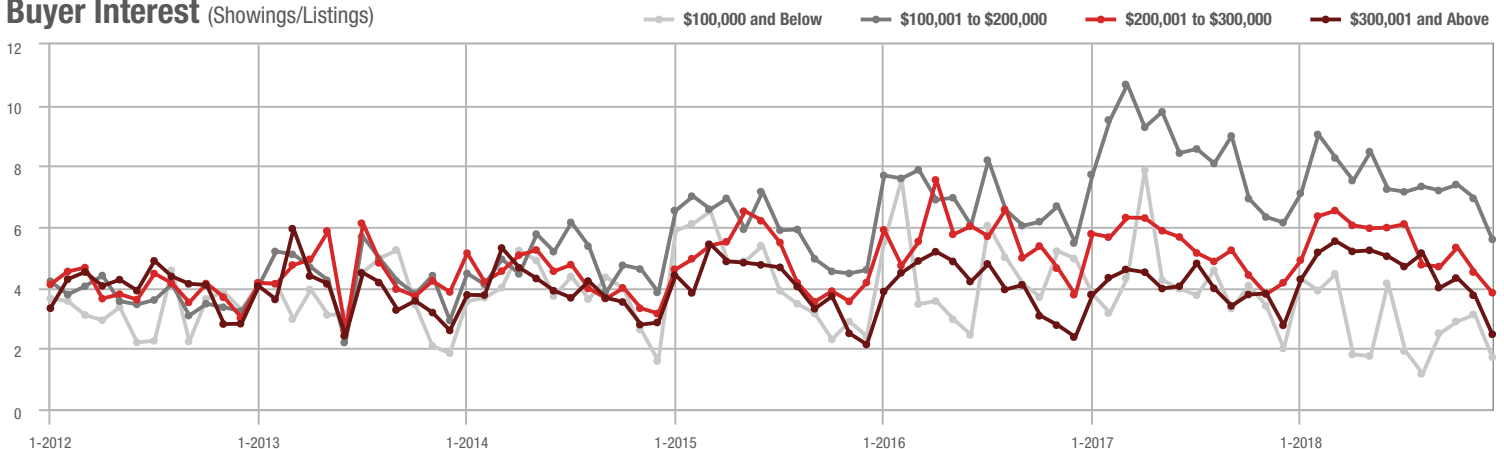
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

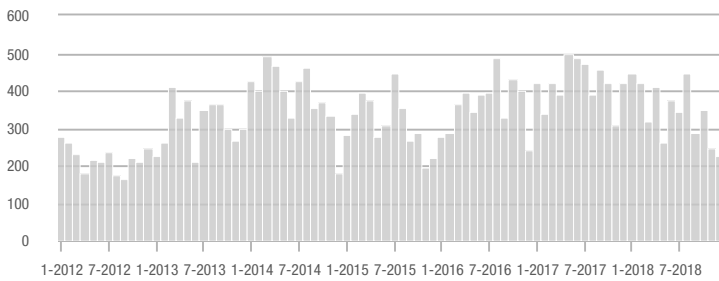


Rock Hill, SC

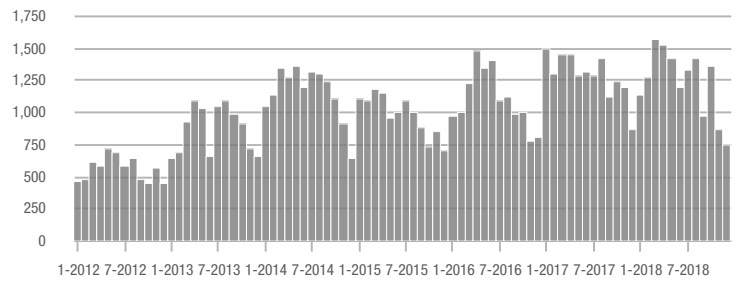
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	226	- 46.4%	- 8.5%	4.9	- 15.5%	- 1.4%	63	- 45.7%	- 8.7%
\$100,001 to \$200,000	745	- 13.9%	- 14.7%	8.3	- 3.5%	- 0.1%	95	- 12.0%	- 14.4%
\$200,001 to \$300,000	517	- 11.0%	- 36.3%	5.3	- 30.3%	- 27.4%	106	+ 21.8%	- 13.8%
\$300,001 and Above	296	+ 60.9%	+ 6.1%	3.0	+ 30.4%	+ 16.7%	113	+ 22.8%	- 6.6%
Total	1,784	- 13.1%	- 19.3%	5.4	- 14.3%	- 9.4%	377	- 6.5%	- 11.1%

Showings

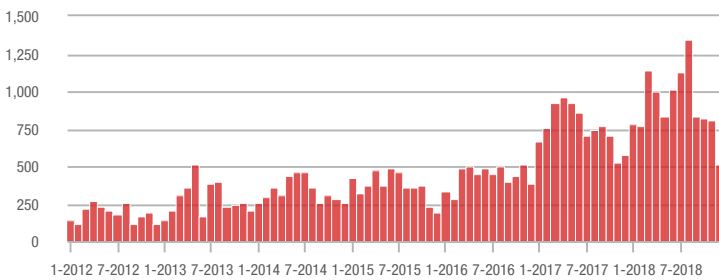
\$100,000 and Below



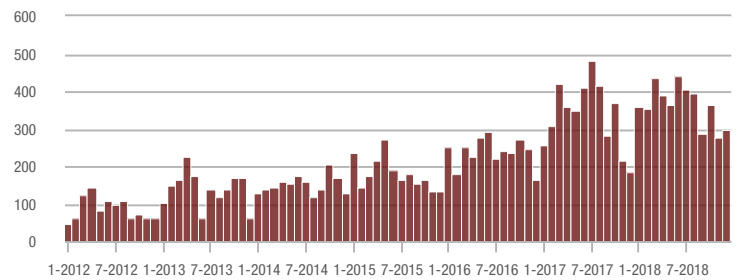
\$100,001 to \$200,000



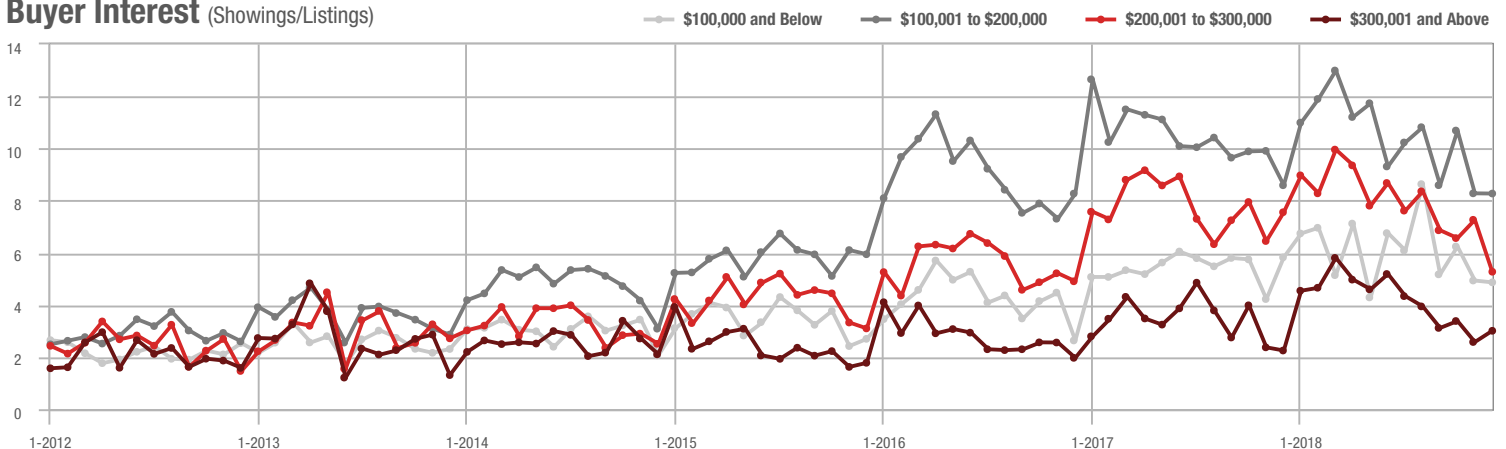
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

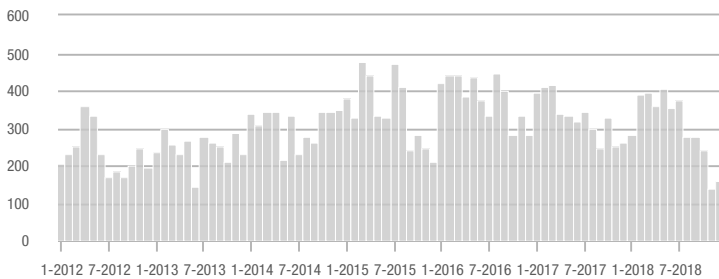


Salisbury, NC

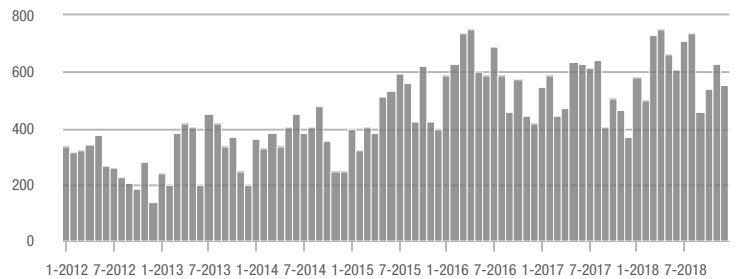
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	157	- 40.1%	+ 12.9%	3.6	+ 12.5%	+ 34.7%	74	- 41.3%	- 7.5%
\$100,001 to \$200,000	554	+ 48.9%	- 12.1%	6.3	+ 57.5%	- 3.7%	101	- 24.6%	- 7.3%
\$200,001 to \$300,000	143	+ 36.2%	- 36.7%	2.9	+ 16.0%	- 27.0%	56	+ 3.7%	- 12.5%
\$300,001 and Above	80	+ 23.1%	- 31.6%	1.9	0.0%	- 12.1%	50	- 2.0%	- 12.3%
Total	934	+ 16.2%	- 16.0%	4.2	+ 31.3%	- 3.5%	281	- 23.0%	- 9.4%

Showings

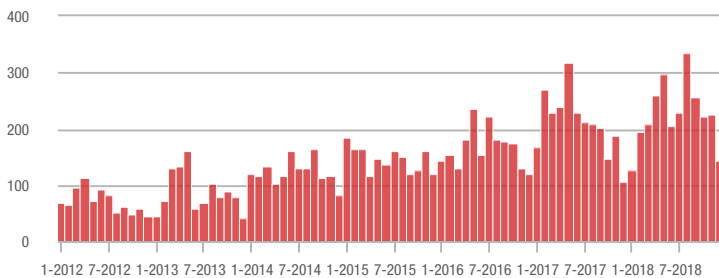
\$100,000 and Below



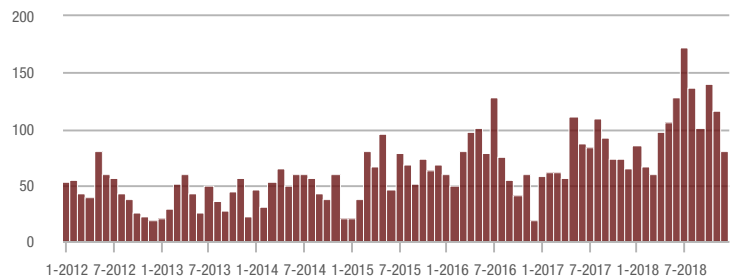
\$100,001 to \$200,000



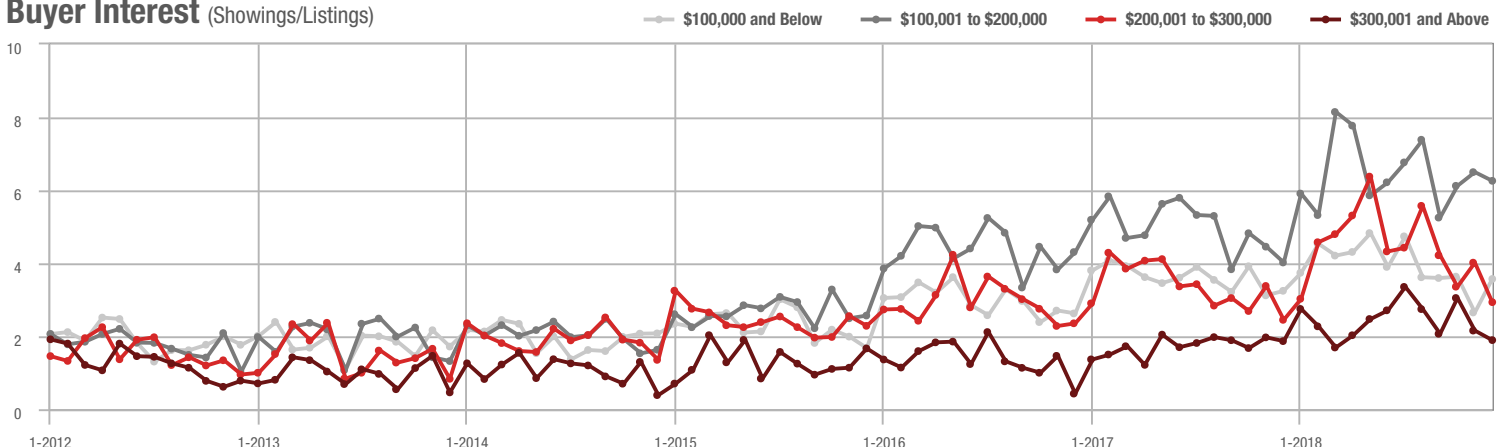
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

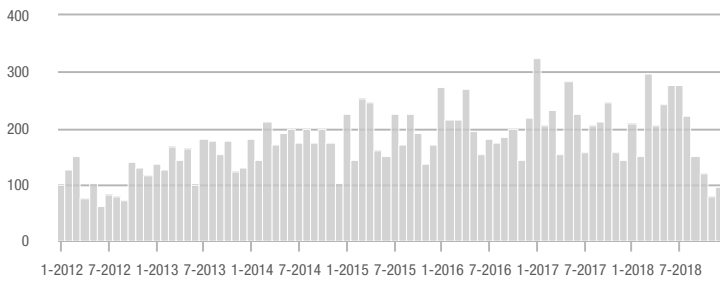


Stanly County, NC

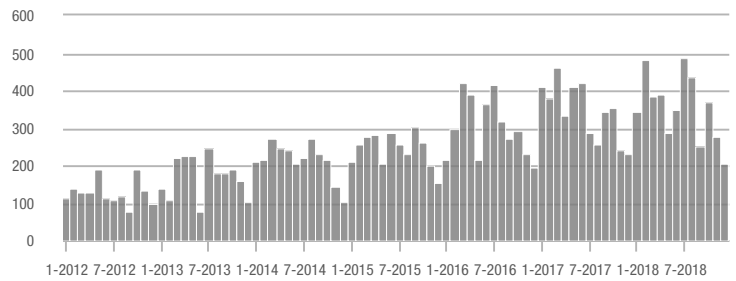
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	95	- 34.5%	+ 21.8%	3.2	+ 39.1%	+ 23.3%	62	- 45.1%	- 4.6%
\$100,001 to \$200,000	205	- 11.6%	- 25.7%	3.2	- 11.1%	- 11.7%	78	- 14.3%	- 17.0%
\$200,001 to \$300,000	125	+ 33.0%	- 8.1%	2.9	+ 20.8%	+ 7.7%	59	+ 5.4%	- 14.5%
\$300,001 and Above	37	- 53.8%	- 51.9%	0.7	- 56.3%	- 50.9%	63	- 16.0%	- 12.5%
Total	462	- 16.2%	- 18.5%	2.6	0.0%	- 7.0%	262	- 21.8%	- 12.7%

Showings

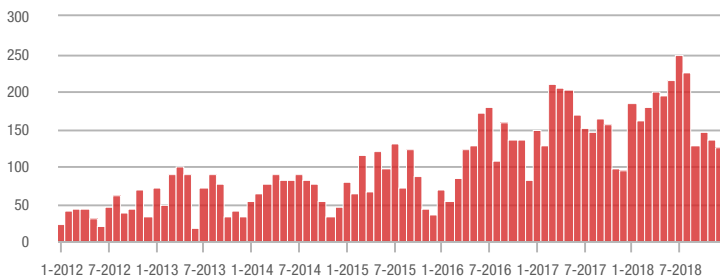
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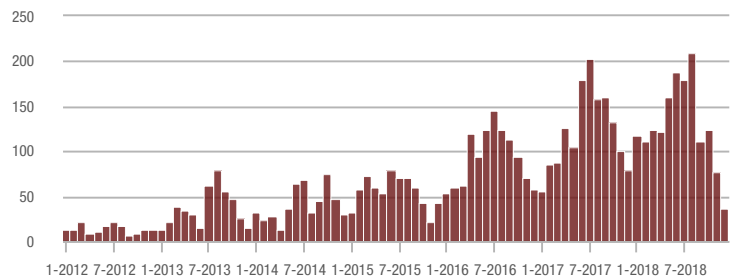
\$100,001 to \$200,000



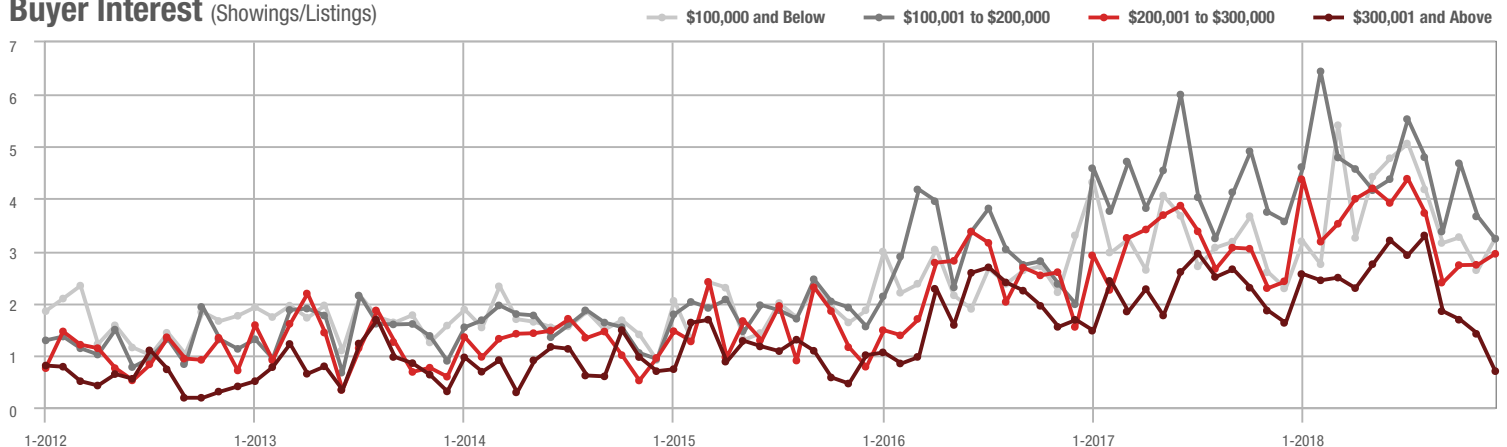
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

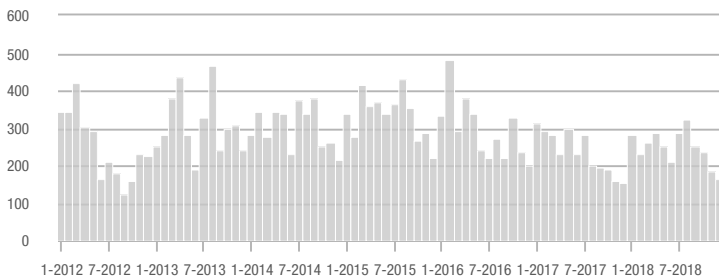


Statesville, NC

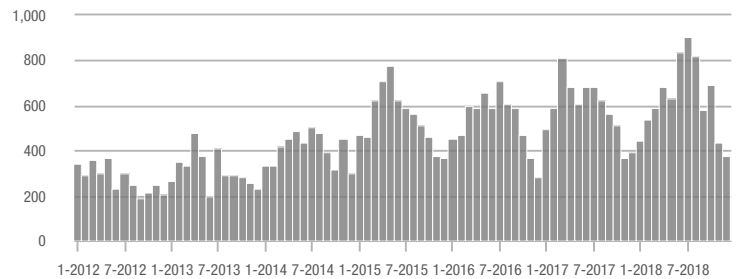
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	164	+ 7.9%	- 11.8%	3.5	+ 34.6%	+ 0.3%	78	- 31.0%	- 17.0%
\$100,001 to \$200,000	372	- 5.3%	- 13.9%	3.8	- 19.1%	- 8.7%	120	- 4.8%	- 6.3%
\$200,001 to \$300,000	173	+ 46.6%	+ 3.0%	3.6	+ 63.6%	+ 16.2%	55	- 30.4%	- 12.7%
\$300,001 and Above	79	+ 132.4%	- 22.5%	1.5	+ 87.5%	- 17.1%	66	+ 4.8%	- 12.0%
Total	788	+ 13.1%	- 11.3%	3.3	+ 10.0%	- 2.7%	319	- 16.3%	- 11.4%

Showings

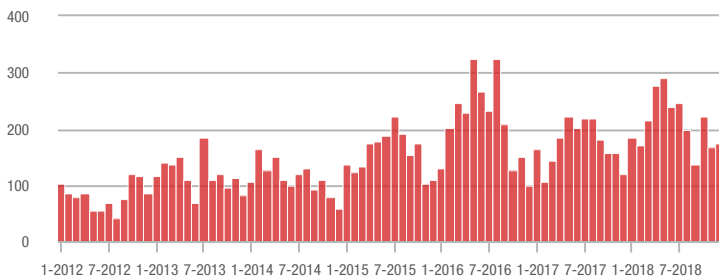
\$100,000 and Below



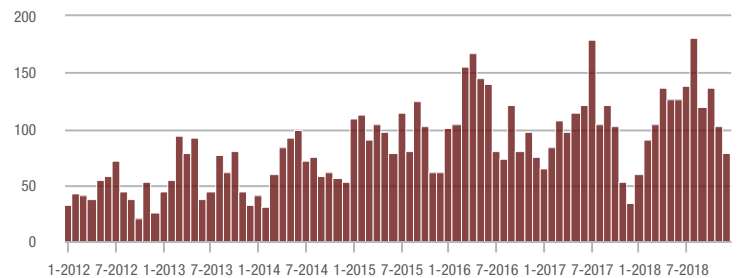
\$100,001 to \$200,000



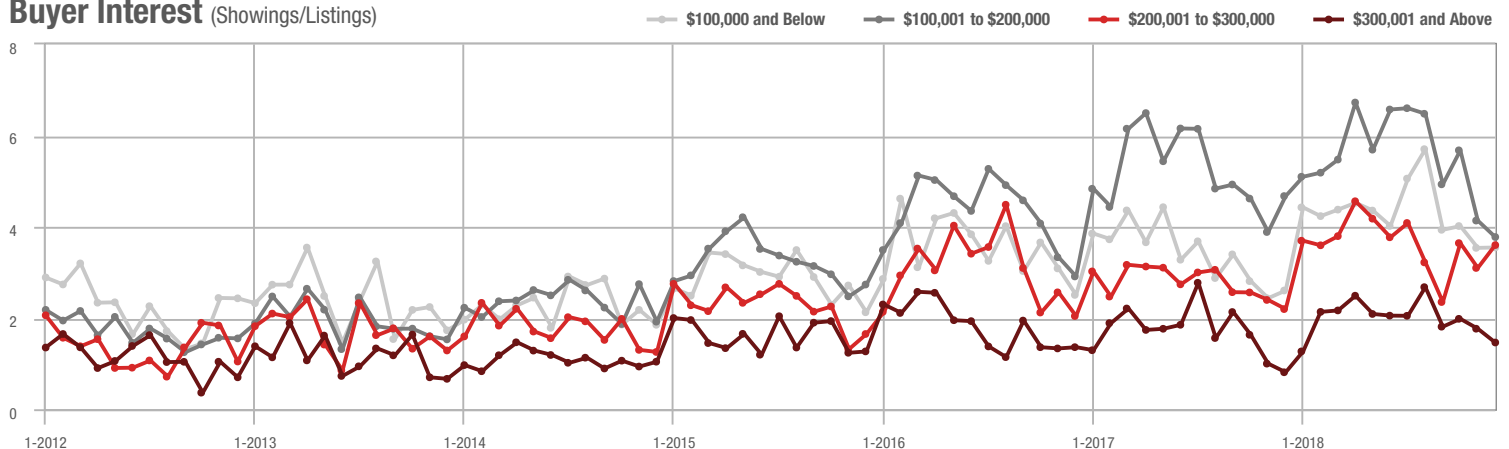
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

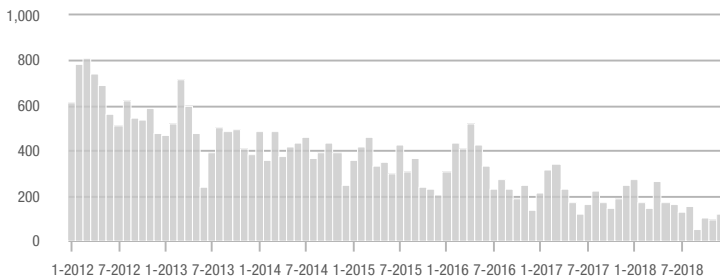


Union County, NC

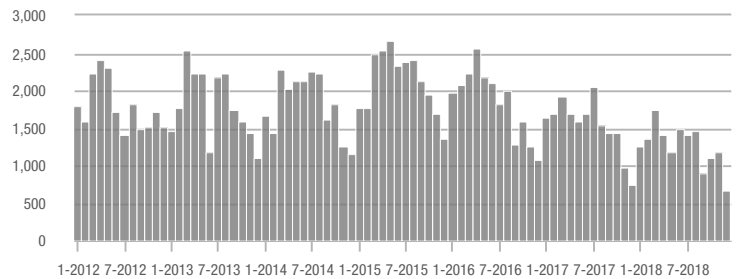
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	123	- 51.0%	+ 25.5%	3.6	- 21.7%	+ 83.9%	65	- 50.8%	- 12.2%
\$100,001 to \$200,000	672	- 8.6%	- 42.5%	5.5	+ 1.9%	- 26.1%	158	- 12.2%	- 21.0%
\$200,001 to \$300,000	1,184	+ 4.4%	- 22.3%	5.3	- 11.7%	- 8.1%	258	+ 6.2%	- 14.0%
\$300,001 and Above	1,916	+ 15.8%	- 22.3%	4.0	+ 21.2%	- 4.9%	593	- 16.1%	- 18.1%
Total	3,895	+ 3.2%	- 25.9%	4.5	+ 4.7%	- 9.3%	1,074	- 14.9%	- 17.3%

Showings

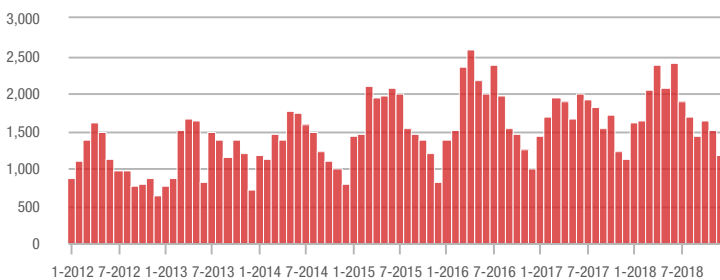
\$100,000 and Below



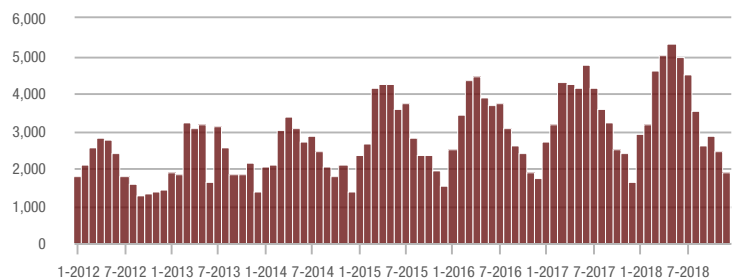
\$100,001 to \$200,000



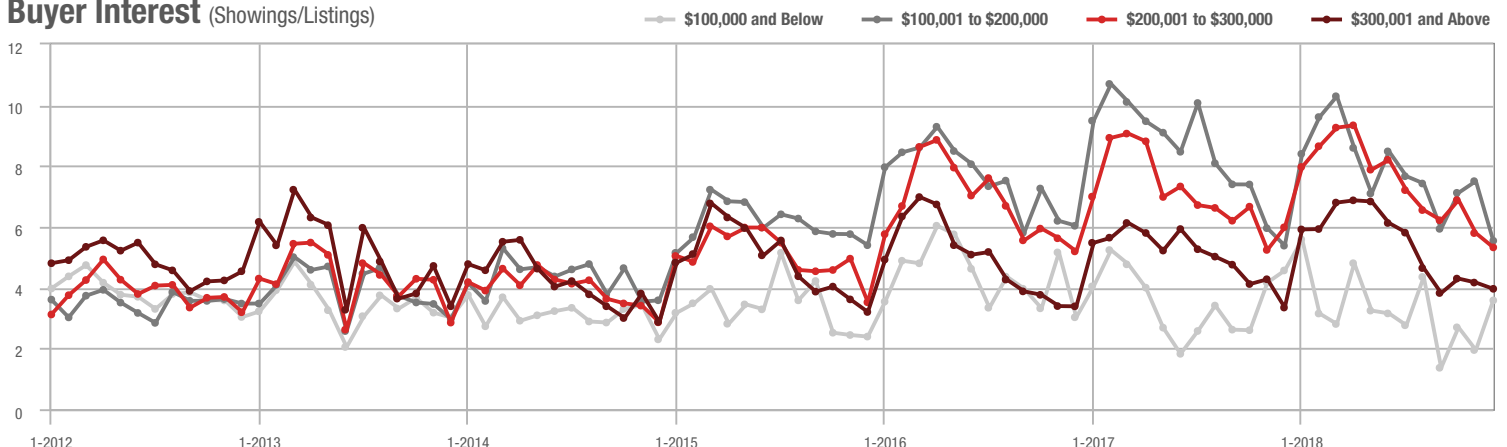
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

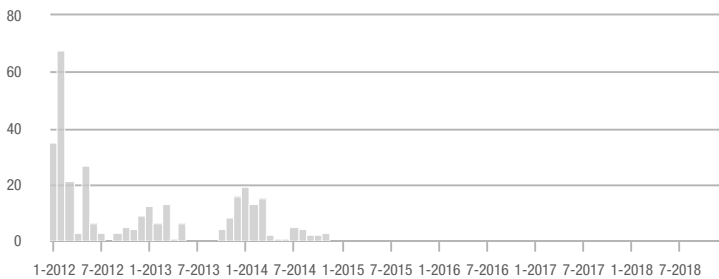


Uptown Charlotte

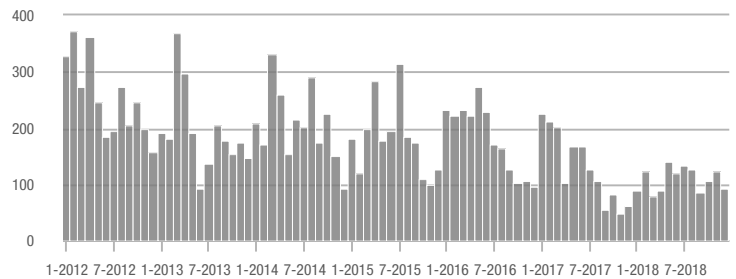
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	92	+ 46.0%	- 24.6%	5.4	- 31.6%	- 20.2%	17	+ 112.5%	- 5.6%
\$200,001 to \$300,000	128	- 51.1%	- 17.4%	4.9	- 38.0%	- 17.4%	26	- 21.2%	0.0%
\$300,001 and Above	283	+ 26.3%	- 6.6%	6.4	+ 39.1%	- 4.1%	46	- 9.8%	- 4.2%
Total	503	- 8.4%	- 13.3%	5.7	- 6.6%	- 11.2%	89	- 3.3%	- 3.3%

Showings

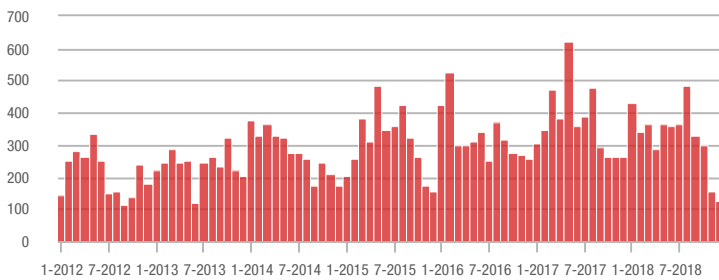
\$100,000 and Below



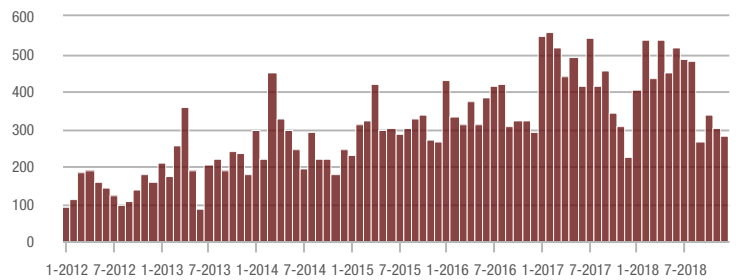
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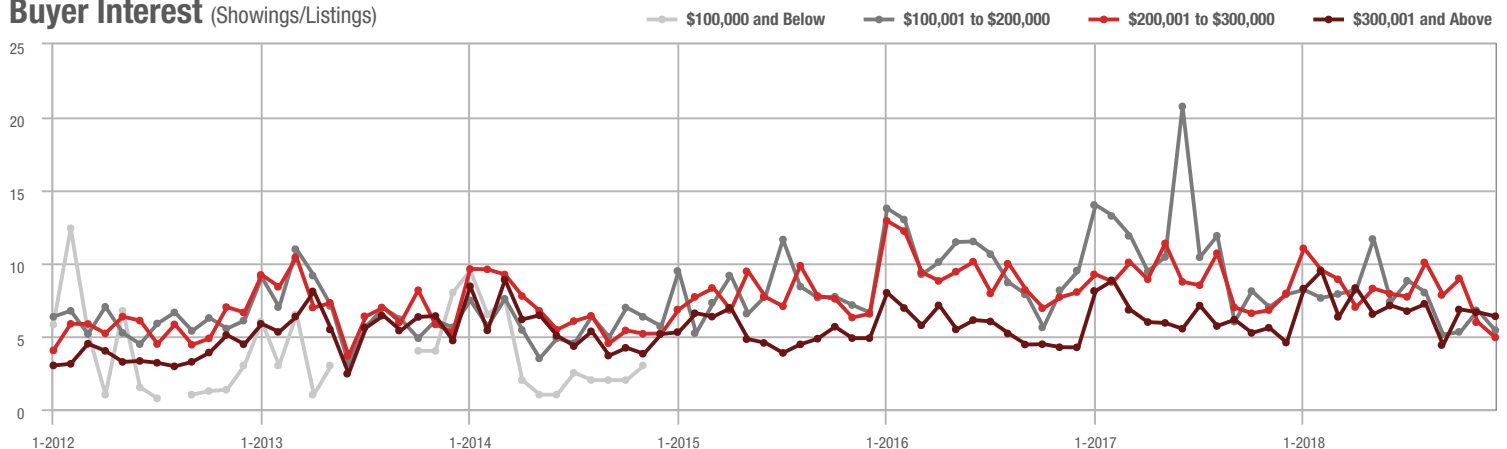
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

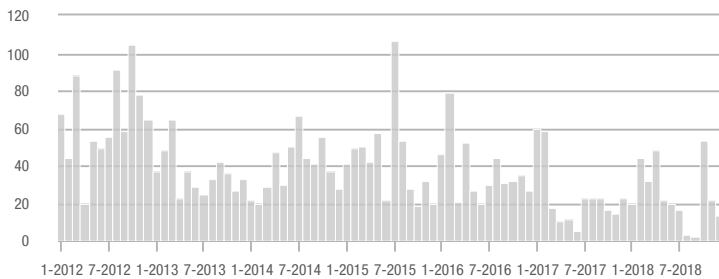


Waxhaw, NC

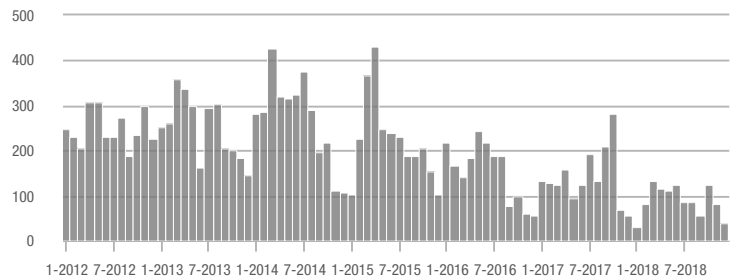
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	13	- 43.5%	- 40.9%	1.3	0.0%	- 13.7%	16	- 59.0%	- 15.8%
\$100,001 to \$200,000	38	- 30.9%	- 52.5%	2.1	- 19.2%	- 55.5%	28	- 15.2%	- 12.5%
\$200,001 to \$300,000	187	+ 2.7%	- 41.9%	5.8	+ 31.8%	- 17.5%	50	- 29.6%	- 21.9%
\$300,001 and Above	914	+ 25.9%	- 18.9%	4.1	+ 20.6%	- 6.0%	278	- 10.9%	- 15.0%
Total	1,152	+ 16.8%	- 25.7%	4.1	+ 20.6%	- 12.0%	372	- 18.2%	- 15.8%

Showings

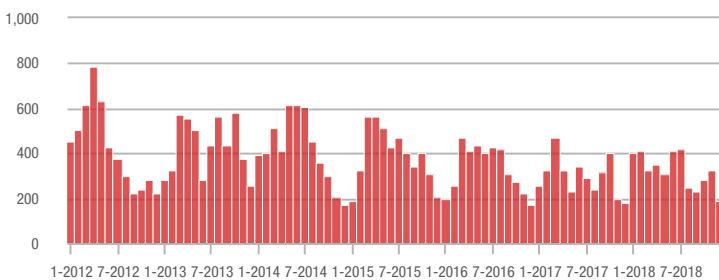
\$100,000 and Below



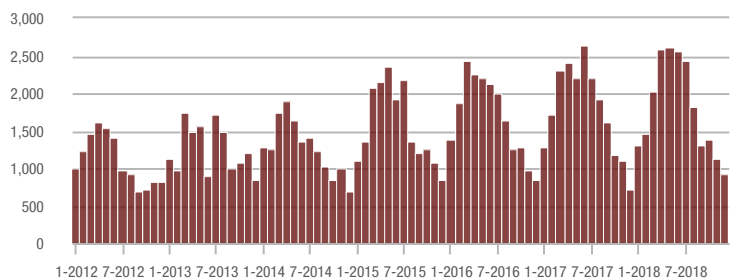
\$100,001 to \$200,000



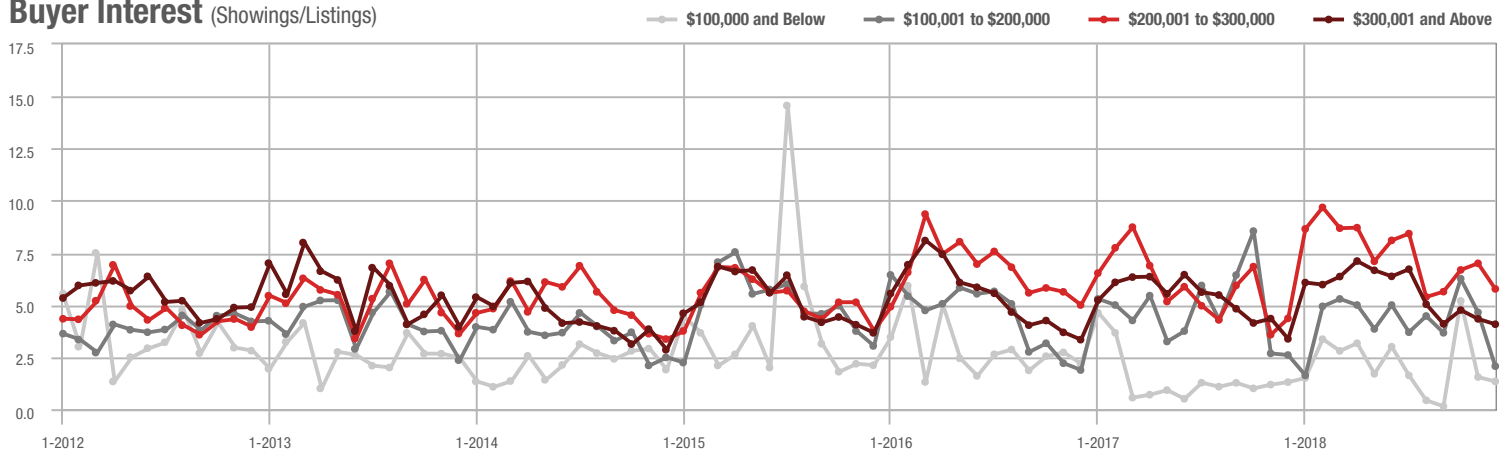
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

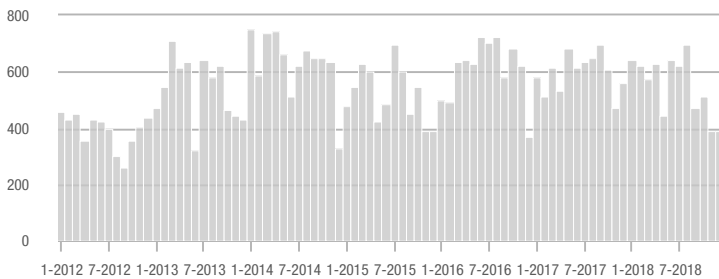


York County, SC

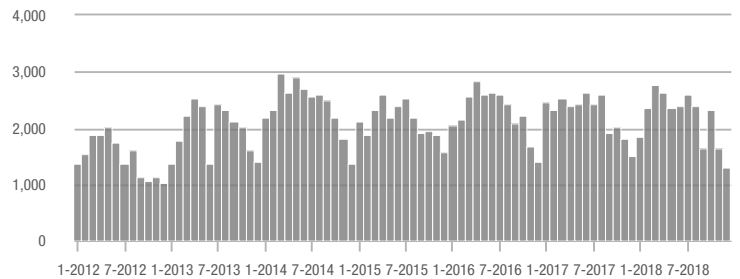
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change	December 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	392	- 29.7%	- 0.3%	4.2	+ 5.0%	+ 7.3%	150	- 40.9%	- 6.3%
\$100,001 to \$200,000	1,302	- 13.0%	- 19.8%	7.1	- 15.5%	- 4.4%	210	- 0.5%	- 14.3%
\$200,001 to \$300,000	1,275	- 10.8%	- 27.7%	5.2	- 22.4%	- 16.3%	288	+ 7.5%	- 13.8%
\$300,001 and Above	1,551	+ 1.3%	- 23.9%	3.7	+ 2.8%	- 6.5%	484	- 12.8%	- 18.0%
Total	4,520	- 9.9%	- 22.3%	4.8	- 9.4%	- 7.7%	1,132	- 12.1%	- 14.8%

Showings

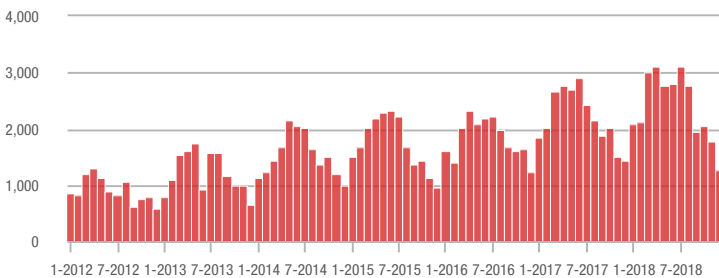
\$100,000 and Below



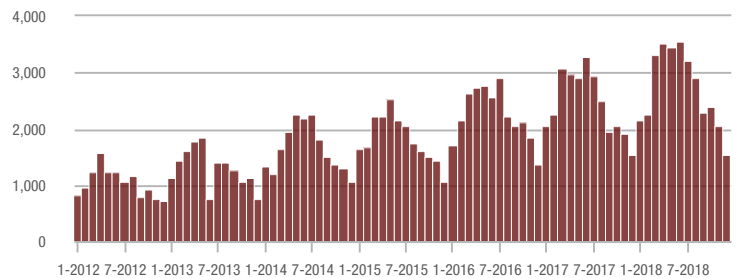
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

