

Showing Statistics

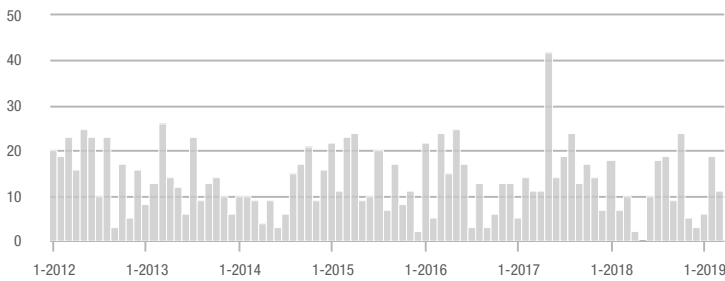
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	111	4.4	40
Anson County, NC	183	3.3	90
Cabarrus County, NC	6,594	8.6	920
Charlotte MSA	85,798	8.8	11,151
City of Charlotte, NC	37,189	10.5	3,807
Concord, NC	3,970	9.3	508
Davidson, NC	1,074	6.5	194
Denver, NC	1,306	5.7	295
Fort Mill, SC	2,996	8.9	378
Gaston County, NC	5,911	8.5	846
Gastonia, NC	2,968	9.7	342
Huntersville, NC	3,122	8.0	439
Iredell County, NC	6,555	6.3	1,281
Kannapolis, NC	1,583	10.0	187
Lake Norman	5,815	5.9	1,173
Lake Wylie	2,547	6.0	559
Lancaster County, SC	3,259	7.2	522
Lincoln County, NC	2,222	6.0	497
Lincolnton, NC	591	6.9	108
Matthews, NC	3,097	11.4	288
Mecklenburg County, NC	45,902	9.9	4,984
Monroe, NC	2,017	7.4	316
Montgomery County, NC	282	2.1	188
Mooresville, NC	4,581	6.7	799
Rock Hill, SC	3,508	9.2	445
Salisbury, NC	1,517	5.7	316
Stanly County, NC	925	4.5	283
Statesville, NC	1,491	5.9	330
Union County, NC	8,692	8.1	1,286
Uptown Charlotte	1,074	9.2	120
Waxhaw, NC	2,909	8.0	464
York County, SC	9,832	8.1	1,429

Alexander County, NC

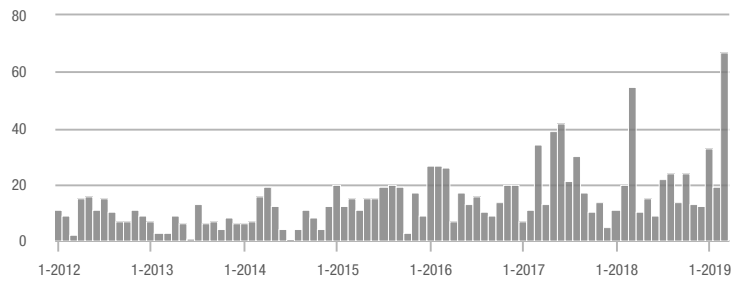
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	+ 10.0%	- 42.1%	1.5	- 34.8%	- 55.9%	12	+ 9.1%	- 7.7%
\$100,001 to \$200,000	67	+ 21.8%	+ 252.6%	7.3	- 57.8%	+ 158.9%	14	+ 40.0%	+ 27.3%
\$200,001 to \$300,000	15	+ 7.1%	+ 200.0%	1.0	- 37.5%	- 75.0%	7	- 30.0%	0.0%
\$300,001 and Above	18	+ 350.0%	- 5.3%	3.0	+ 130.8%	- 36.8%	7	+ 16.7%	+ 40.0%
Total	111	+ 33.7%	+ 79.0%	4.4	- 10.2%	+ 21.3%	40	+ 8.1%	+ 11.1%

Showings

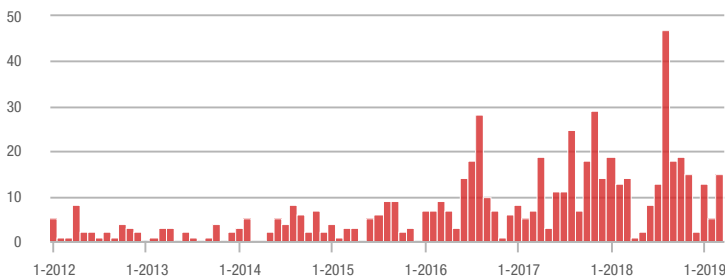
\$100,000 and Below



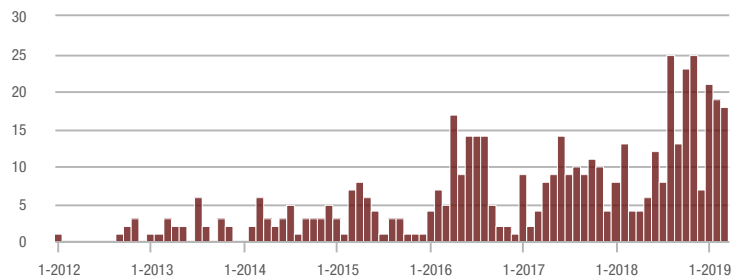
\$100,001 to \$200,000



\$200,001 to \$300,000

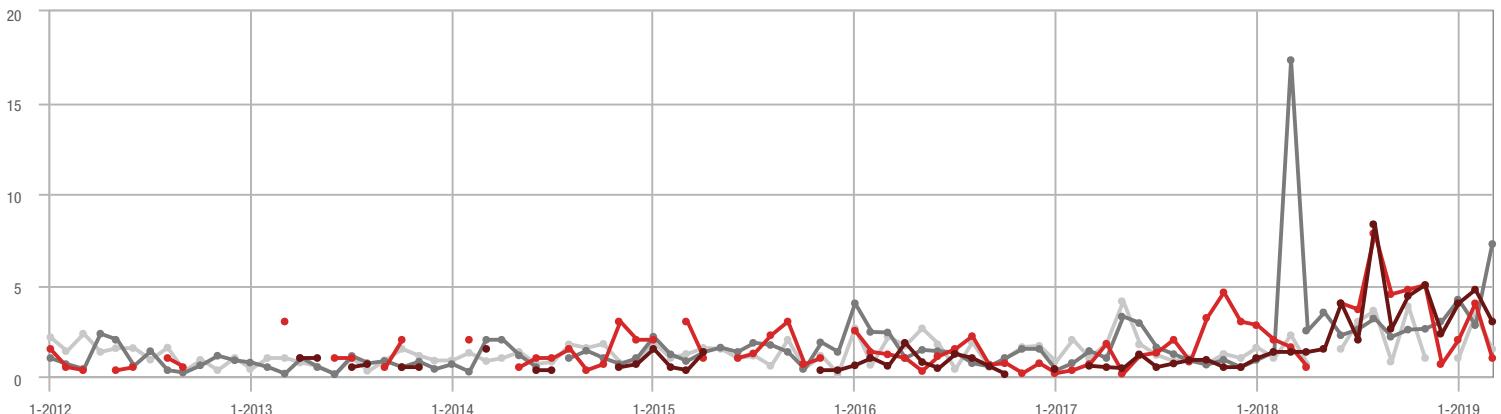


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

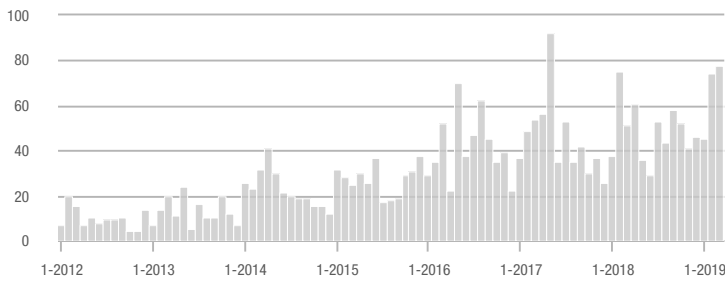


Anson County, NC

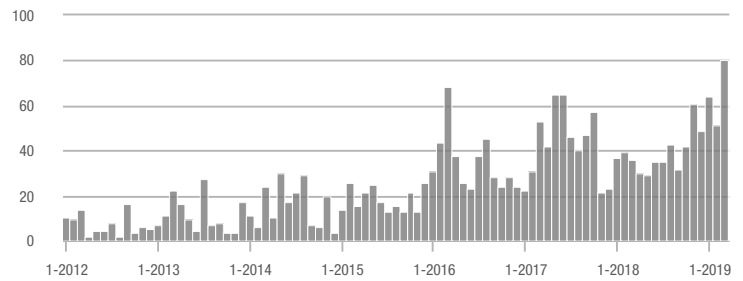
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	78	+ 52.9%	+ 5.4%	2.8	+ 33.3%	- 23.8%	47	- 16.1%	+ 6.8%
\$100,001 to \$200,000	80	+ 122.2%	+ 56.9%	3.6	+ 125.0%	+ 64.0%	30	- 11.8%	0.0%
\$200,001 to \$300,000	14	- 36.4%	+ 40.0%	4.3	+ 13.2%	+ 147.6%	8	- 11.1%	- 11.1%
\$300,001 and Above	11	+ 175.0%	+ 450.0%	5.0	—	+ 400.0%	5	- 44.4%	+ 25.0%
Total	183	+ 61.9%	+ 33.6%	3.3	+ 73.7%	+ 21.0%	90	- 16.7%	+ 3.4%

Showings

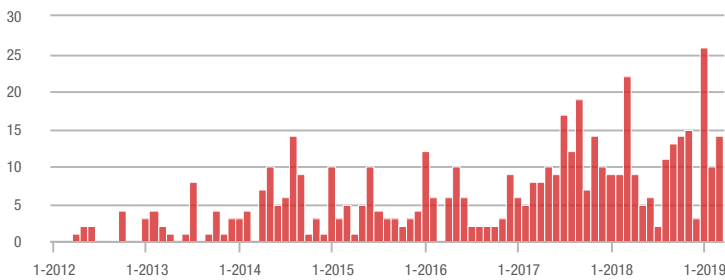
\$100,000 and Below



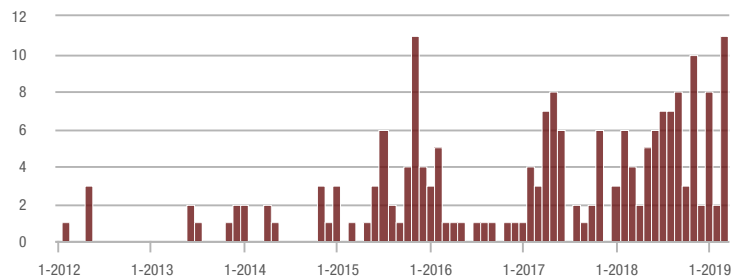
\$100,001 to \$200,000



\$200,001 to \$300,000

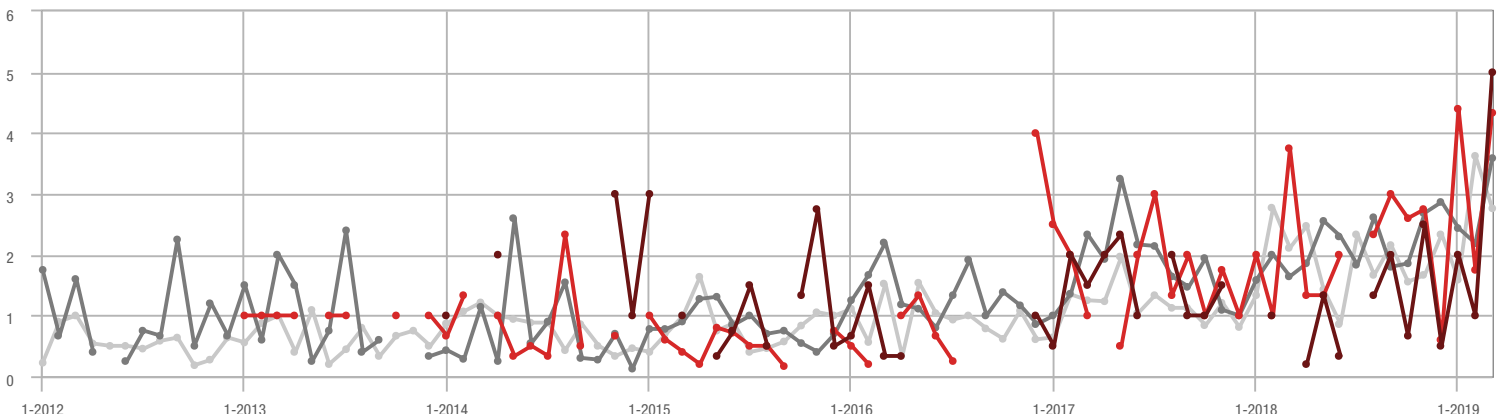


\$300,001 and Above



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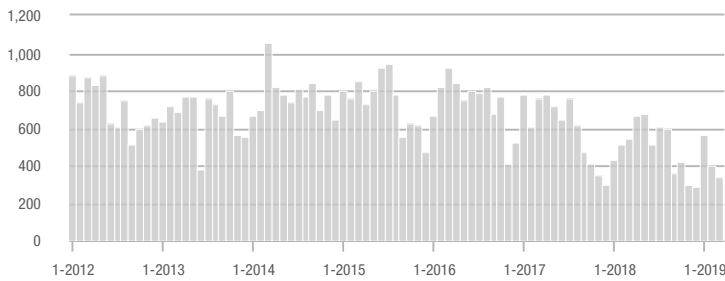


Cabarrus County, NC

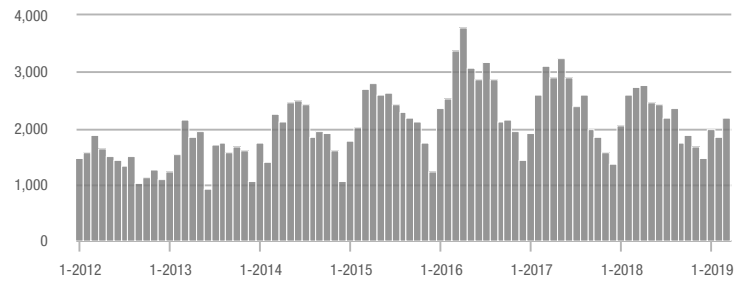
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	336	- 38.1%	- 16.6%	5.8	- 12.1%	- 9.7%	86	- 39.0%	- 5.5%
\$100,001 to \$200,000	2,186	- 20.5%	+ 17.4%	11.6	- 11.5%	+ 17.5%	206	- 13.1%	- 1.4%
\$200,001 to \$300,000	2,151	+ 28.8%	+ 33.0%	10.2	+ 7.4%	+ 33.5%	237	+ 10.2%	- 1.3%
\$300,001 and Above	1,921	+ 0.7%	+ 32.5%	6.0	- 4.8%	+ 27.5%	391	- 0.8%	- 0.8%
Total	6,594	- 4.0%	+ 23.7%	8.6	- 4.4%	+ 22.5%	920	- 6.8%	- 1.5%

Showings

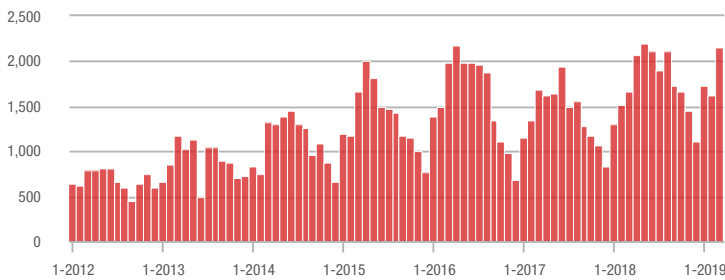
\$100,000 and Below



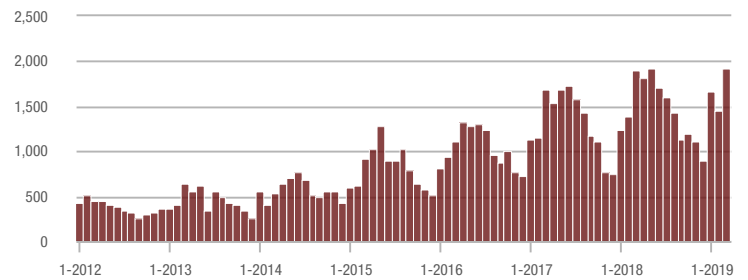
\$100,001 to \$200,000



\$200,001 to \$300,000

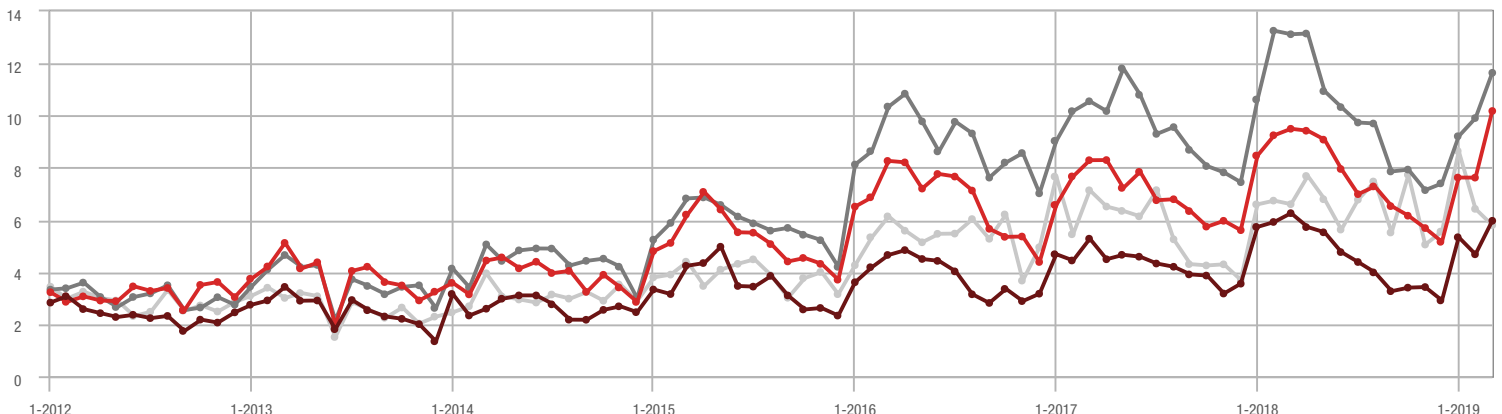


\$300,001 and Above



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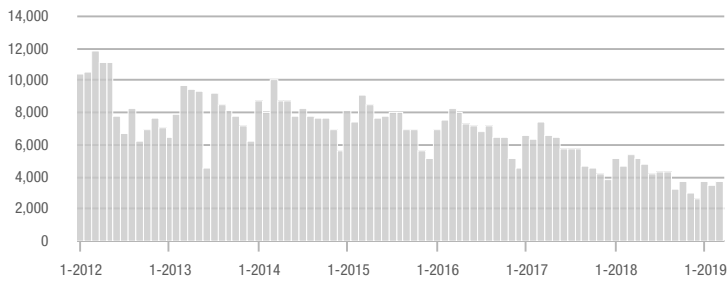


Charlotte MSA

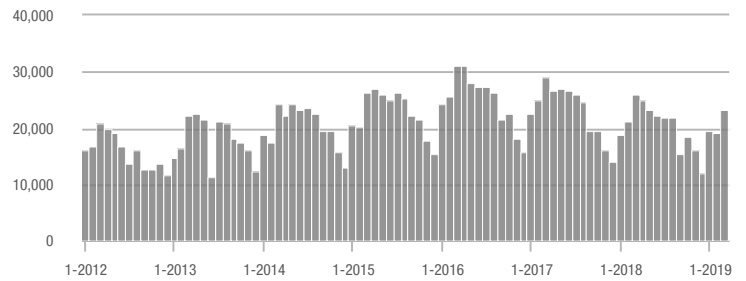
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3,694	- 31.7%	+ 5.1%	5.9	- 6.3%	+ 6.1%	982	- 35.2%	- 5.2%
\$100,001 to \$200,000	23,406	- 9.9%	+ 22.2%	12.4	- 4.6%	+ 21.6%	2,079	- 10.2%	- 0.7%
\$200,001 to \$300,000	24,032	+ 12.3%	+ 32.7%	9.4	- 3.1%	+ 20.6%	2,796	+ 10.3%	+ 6.4%
\$300,001 and Above	34,666	+ 10.1%	+ 29.6%	7.4	+ 4.2%	+ 16.1%	5,294	- 1.7%	+ 6.0%
Total	85,798	+ 1.8%	+ 27.1%	8.8	- 1.1%	+ 17.7%	11,151	- 5.1%	+ 3.7%

Showings

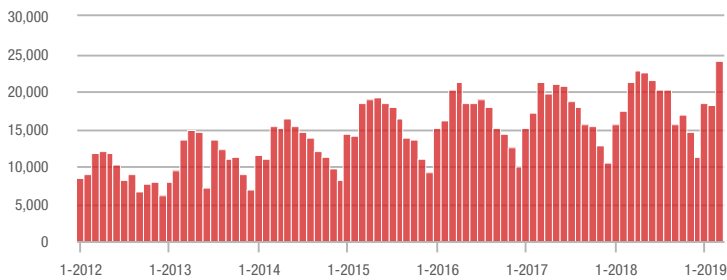
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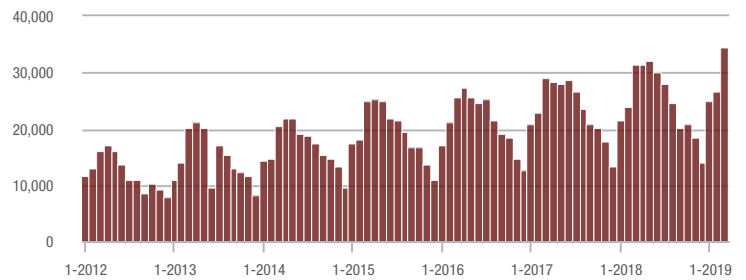
\$100,001 to \$200,000



\$200,001 to \$300,000

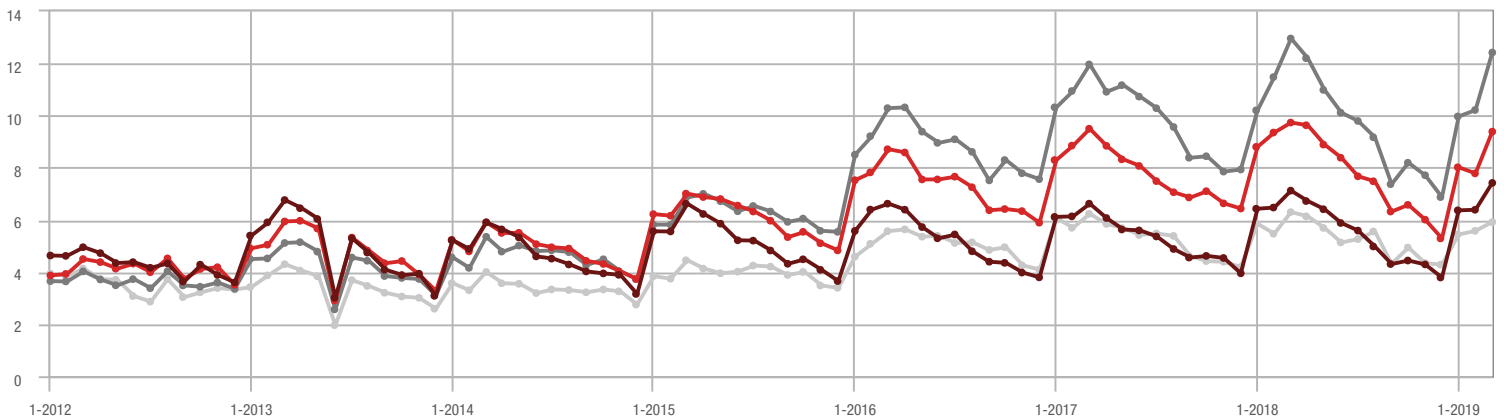


\$300,001 and Above



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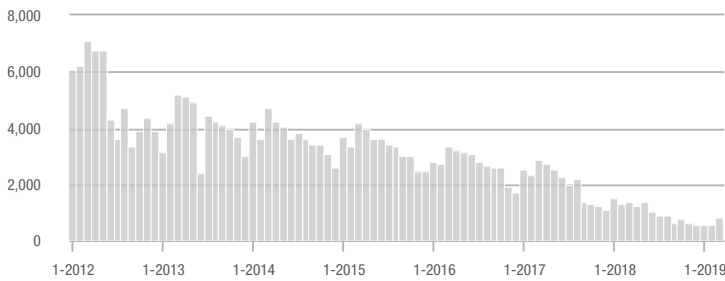


City of Charlotte, NC

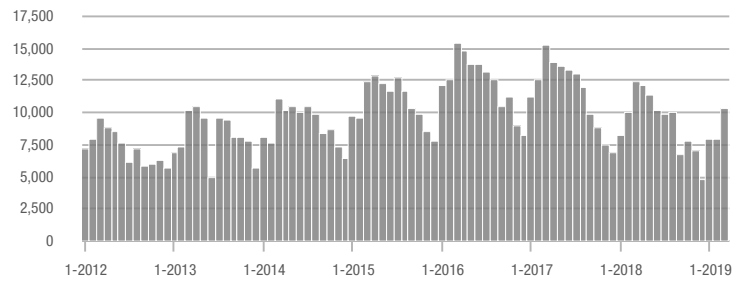
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	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	799	- 42.0%	+ 39.9%	11.3	+ 3.7%	+ 34.6%	94	- 48.1%	- 6.0%
\$100,001 to \$200,000	10,330	- 16.4%	+ 31.5%	15.8	- 5.4%	+ 29.1%	670	- 13.8%	+ 0.9%
\$200,001 to \$300,000	10,402	+ 11.5%	+ 35.5%	10.6	- 3.6%	+ 22.8%	1,036	+ 14.3%	+ 7.7%
\$300,001 and Above	15,658	+ 14.8%	+ 23.8%	8.4	- 1.2%	+ 9.9%	2,007	+ 9.4%	+ 8.7%
Total	37,189	+ 1.3%	+ 29.3%	10.5	- 5.4%	+ 18.0%	3,807	+ 2.9%	+ 6.5%

Showings

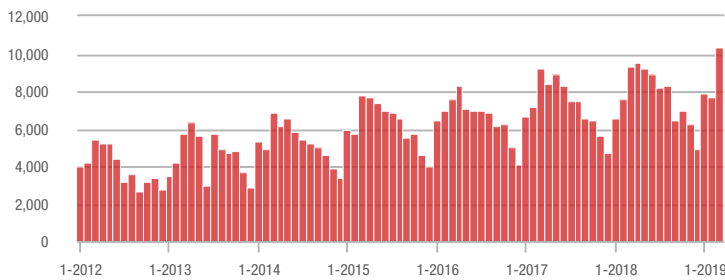
\$100,000 and Below



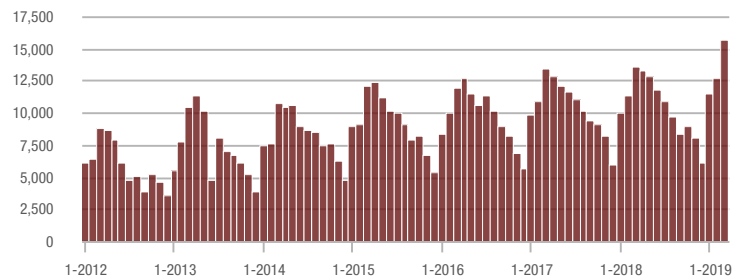
\$100,001 to \$200,000



\$200,001 to \$300,000

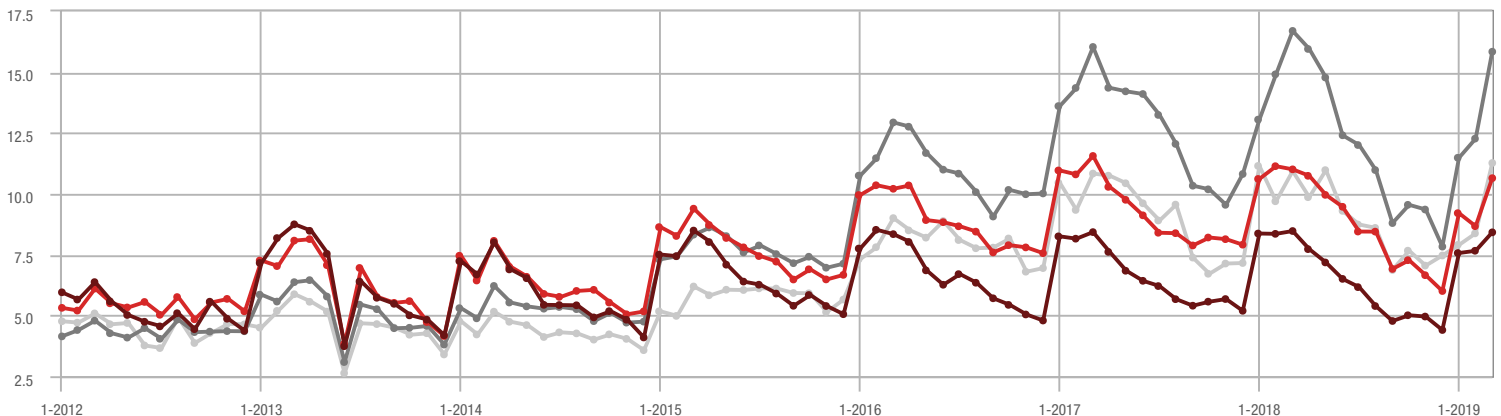


\$300,001 and Above



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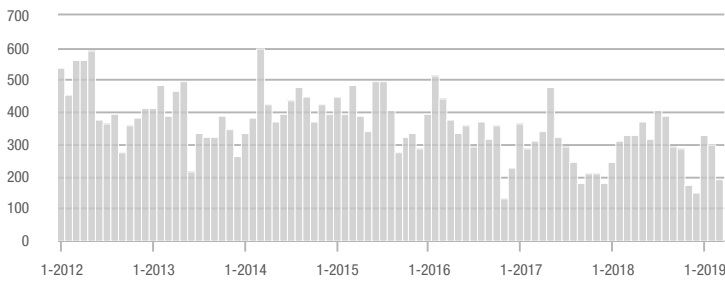


Concord, NC

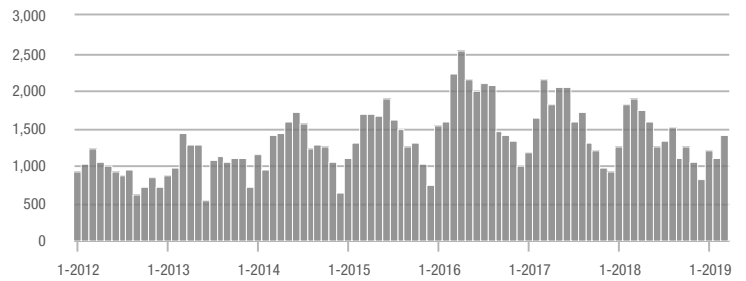
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Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	194	- 40.9%	- 35.8%	6.4	- 9.9%	- 34.9%	43	- 42.7%	0.0%
\$100,001 to \$200,000	1,413	- 25.7%	+ 27.9%	13.0	- 9.1%	+ 26.9%	115	- 21.2%	0.0%
\$200,001 to \$300,000	1,369	+ 51.4%	+ 42.3%	11.0	+ 15.8%	+ 39.4%	138	+ 19.0%	+ 0.7%
\$300,001 and Above	994	- 18.9%	+ 27.9%	5.7	- 18.6%	+ 28.8%	212	- 2.8%	- 5.4%
Total	3,970	- 8.9%	+ 26.2%	9.3	- 4.1%	+ 25.5%	508	- 8.5%	- 2.1%

Showings

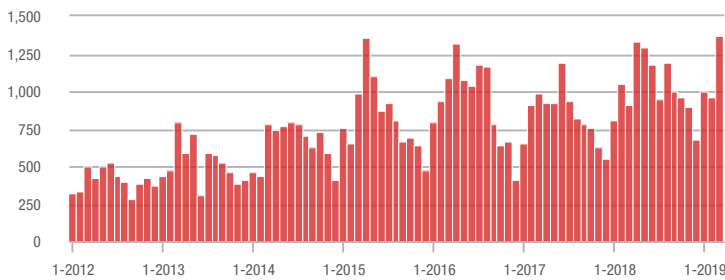
\$100,000 and Below



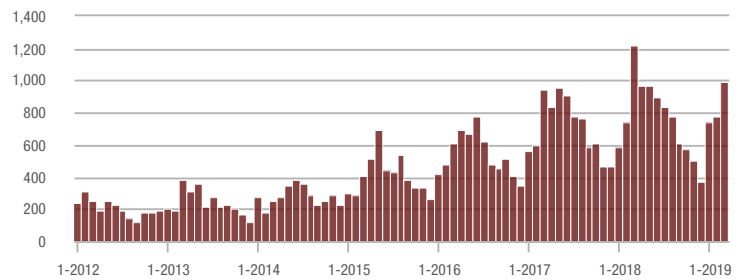
\$100,001 to \$200,000



\$200,001 to \$300,000

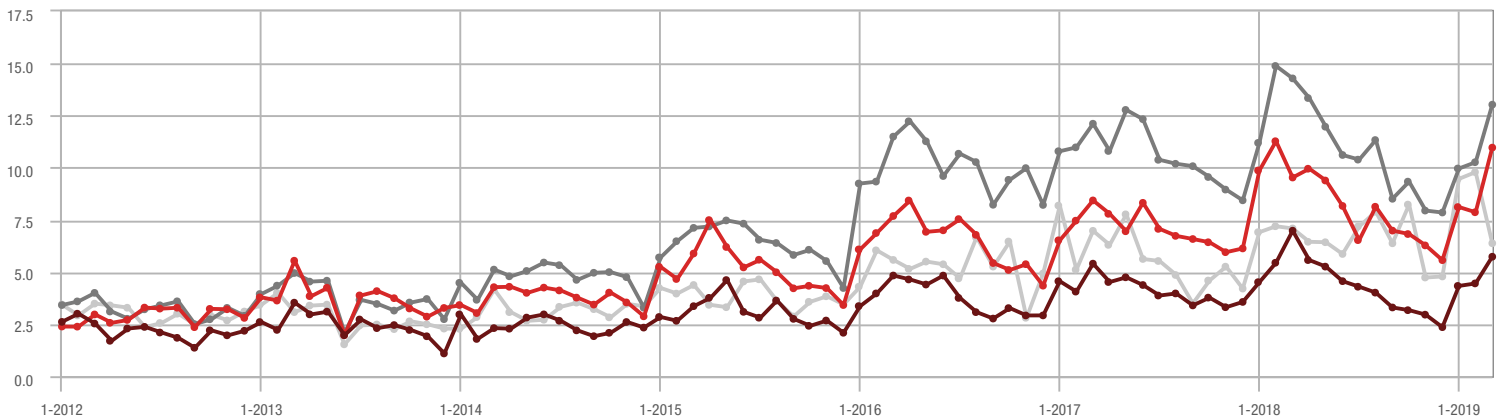


\$300,001 and Above



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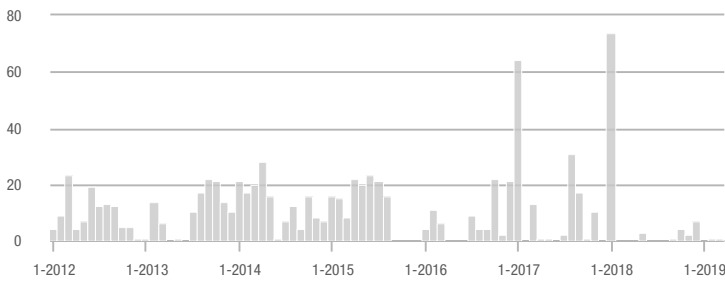


Davidson, NC

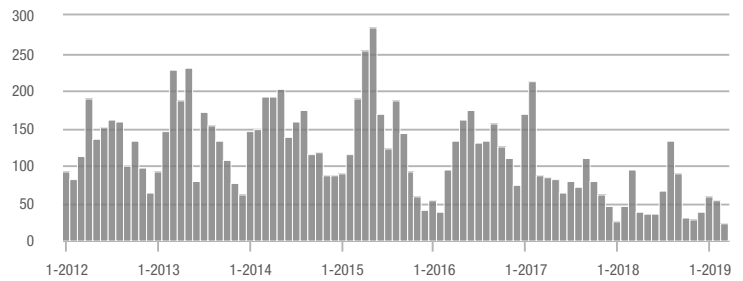
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Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	—	0.0%	0.0	0.0%	0.0%	2	- 33.3%	0.0%
\$100,001 to \$200,000	24	- 74.5%	- 56.4%	2.9	- 72.1%	- 46.8%	12	- 14.3%	- 14.3%
\$200,001 to \$300,000	222	+ 5.7%	+ 58.6%	7.3	- 13.1%	+ 28.5%	34	+ 13.3%	+ 21.4%
\$300,001 and Above	827	+ 11.9%	+ 27.2%	6.6	+ 17.9%	+ 7.7%	146	- 3.3%	+ 13.2%
Total	1,074	+ 3.0%	+ 27.0%	6.5	+ 3.2%	+ 9.2%	194	- 2.0%	+ 12.1%

Showings

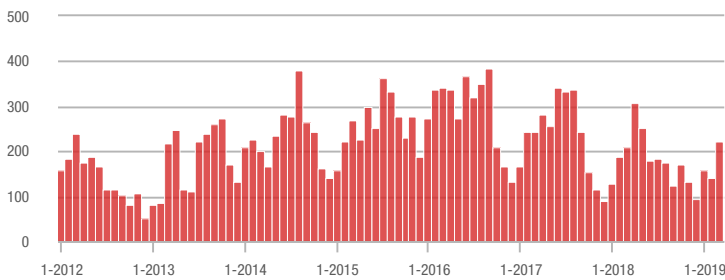
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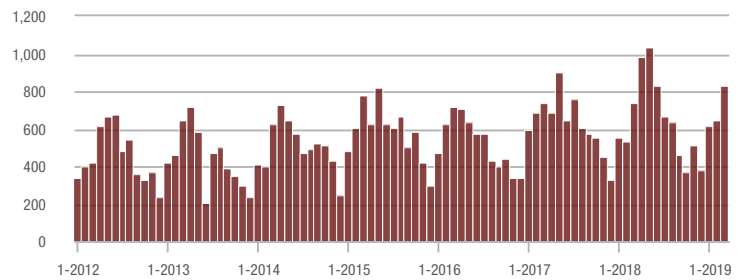
\$100,001 to \$200,000



\$200,001 to \$300,000

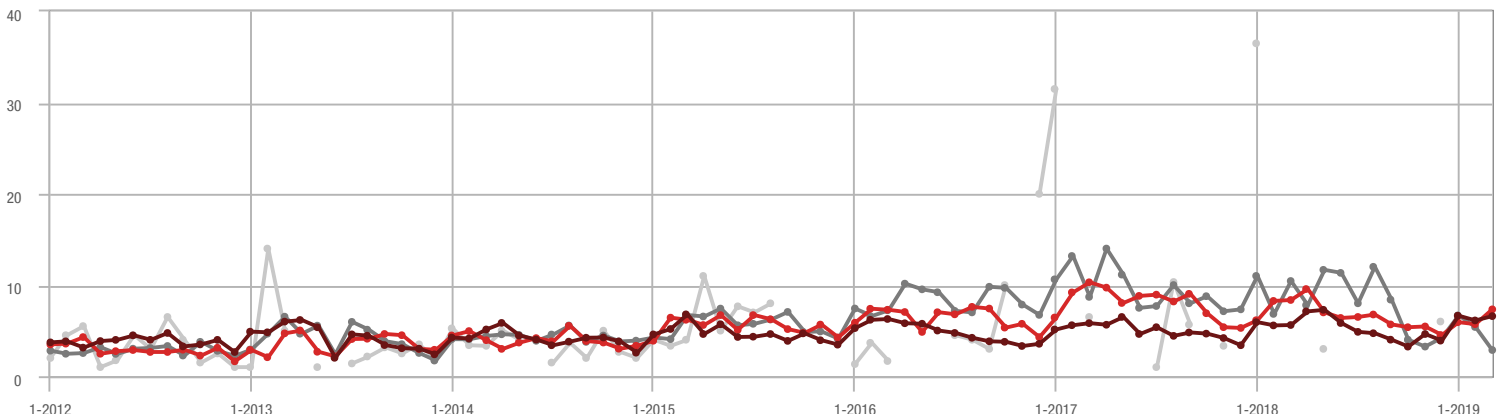


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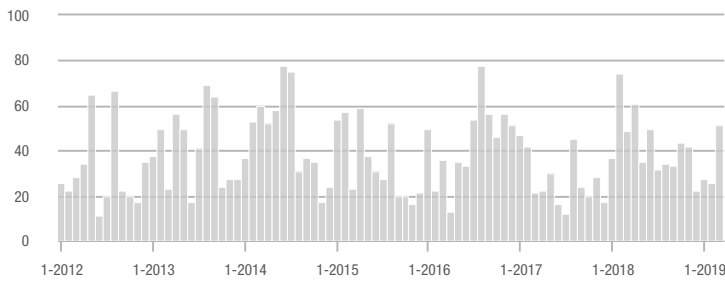


Denver, NC

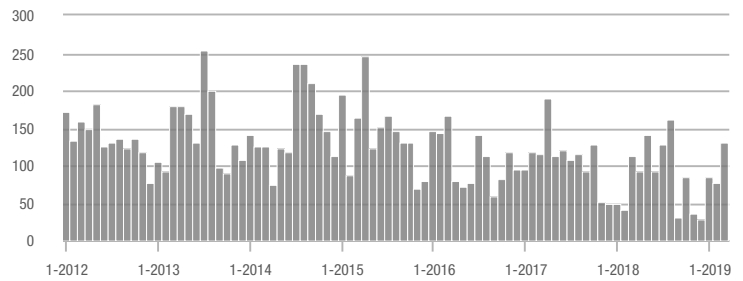
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\$100,000 and Below	51	+ 4.1%	+ 96.2%	2.8	+ 7.7%	+ 147.5%	36	- 23.4%	- 5.3%
\$100,001 to \$200,000	132	+ 16.8%	+ 71.4%	6.5	- 35.6%	+ 47.3%	27	+ 50.0%	+ 12.5%
\$200,001 to \$300,000	331	+ 88.1%	+ 92.4%	10.0	+ 88.7%	+ 132.4%	37	- 11.9%	- 19.6%
\$300,001 and Above	792	+ 4.6%	+ 28.4%	5.0	+ 4.2%	+ 12.3%	195	- 6.7%	+ 8.9%
Total	1,306	+ 19.3%	+ 46.4%	5.7	+ 14.0%	+ 38.5%	295	- 6.6%	+ 2.8%

Showings

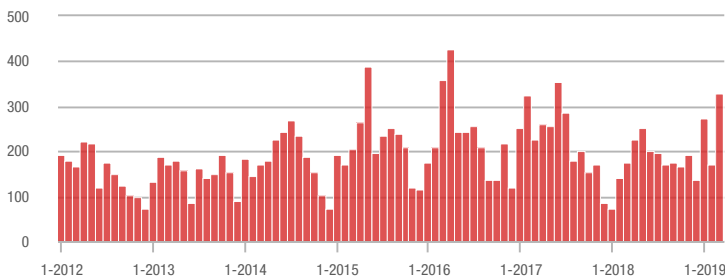
\$100,000 and Below



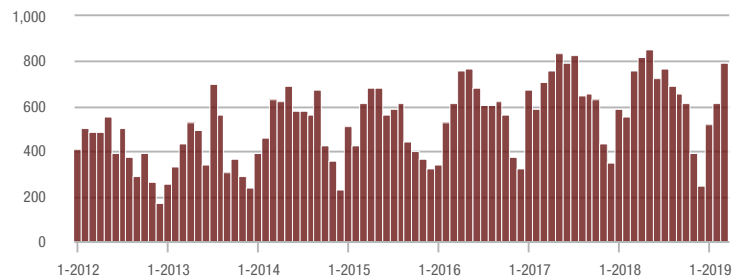
\$100,001 to \$200,000



\$200,001 to \$300,000

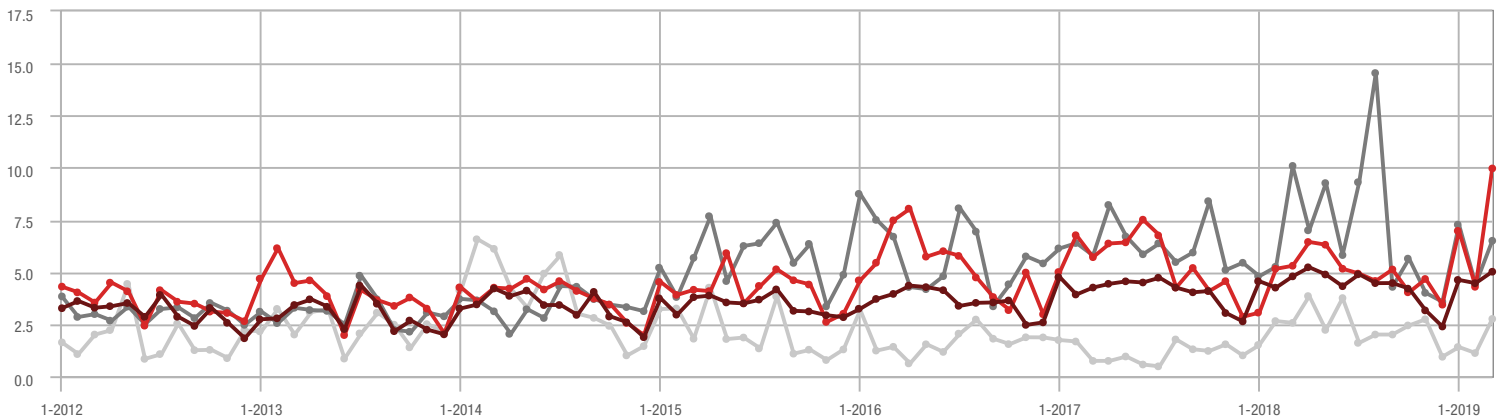


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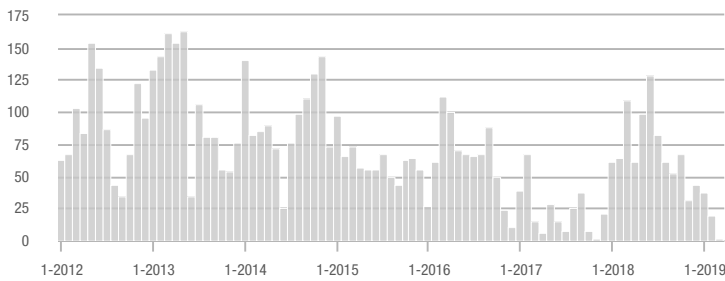


Fort Mill, SC

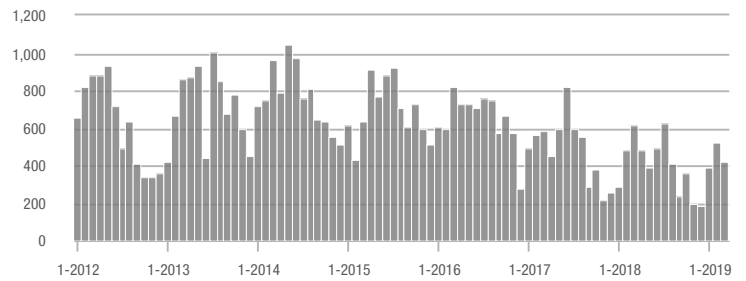
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\$100,000 and Below	2	- 98.2%	- 90.0%	1.0	- 89.7%	- 80.0%	3	- 80.0%	- 40.0%
\$100,001 to \$200,000	421	- 31.3%	- 18.7%	12.4	- 6.8%	- 25.8%	39	- 31.6%	+ 8.3%
\$200,001 to \$300,000	812	- 23.3%	+ 22.5%	8.4	- 28.2%	- 10.3%	104	+ 1.0%	+ 28.4%
\$300,001 and Above	1,761	+ 13.0%	+ 49.5%	8.5	+ 23.2%	+ 28.3%	232	- 19.4%	+ 8.4%
Total	2,996	- 10.2%	+ 25.9%	8.9	- 1.1%	+ 4.4%	378	- 18.4%	+ 12.5%

Showings

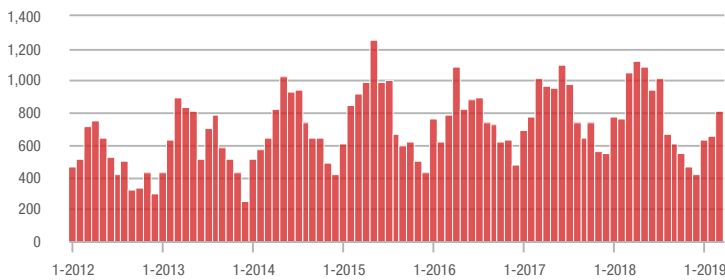
\$100,000 and Below



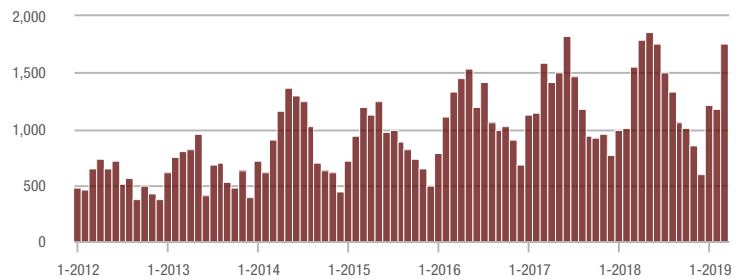
\$100,001 to \$200,000



\$200,001 to \$300,000

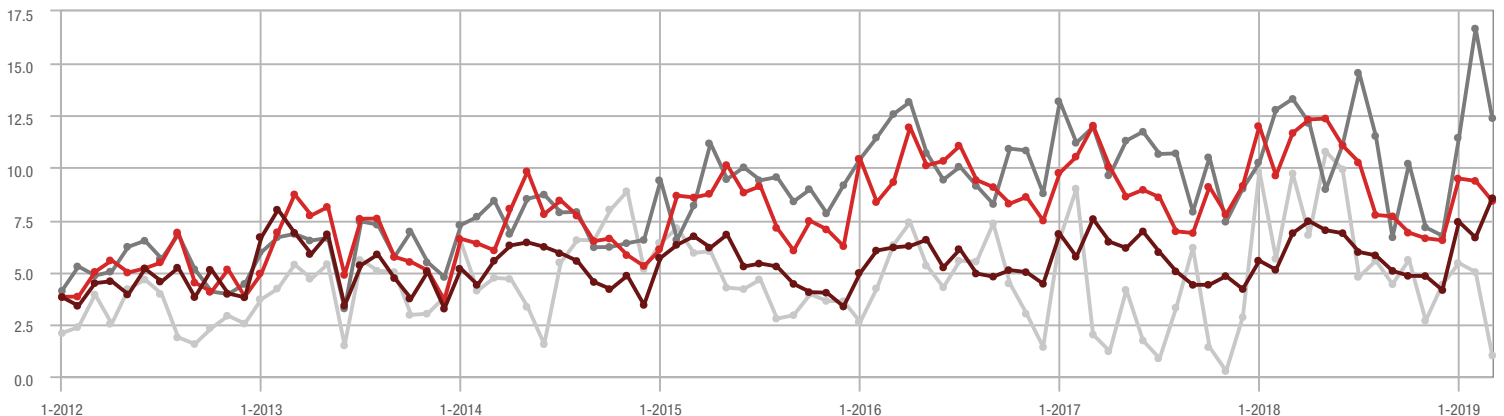


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

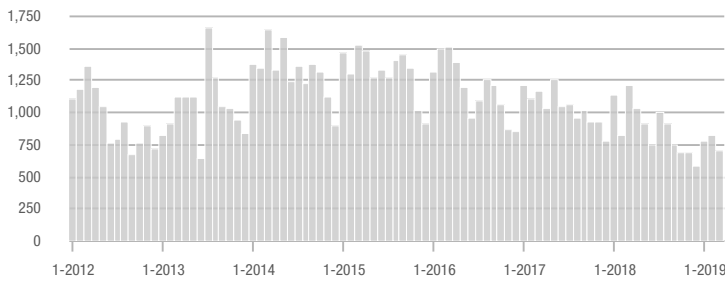


Gaston County, NC

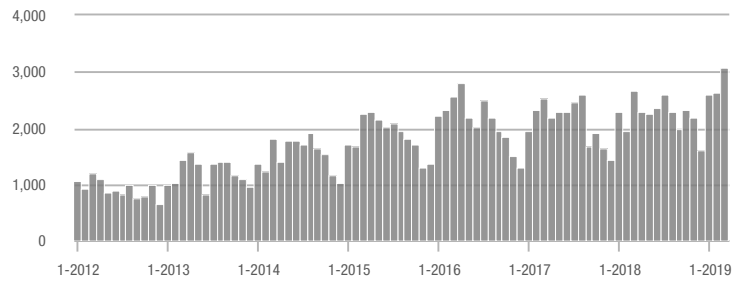
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	699	- 42.4%	- 15.1%	5.7	- 20.8%	- 18.0%	201	- 26.1%	- 3.4%
\$100,001 to \$200,000	3,067	+ 14.7%	+ 16.4%	11.8	+ 2.6%	+ 12.5%	279	+ 5.3%	+ 3.7%
\$200,001 to \$300,000	1,410	+ 31.8%	+ 19.8%	8.2	- 2.4%	+ 14.5%	190	+ 8.6%	+ 1.1%
\$300,001 and Above	735	+ 2.4%	+ 40.8%	5.0	- 3.8%	+ 29.1%	176	- 8.3%	0.0%
Total	5,911	+ 4.2%	+ 14.6%	8.5	- 1.2%	+ 9.5%	846	- 6.4%	+ 0.6%

Showings

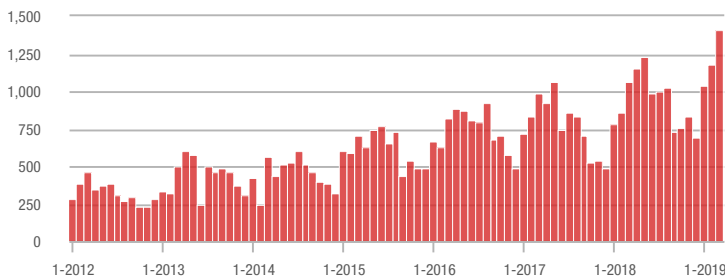
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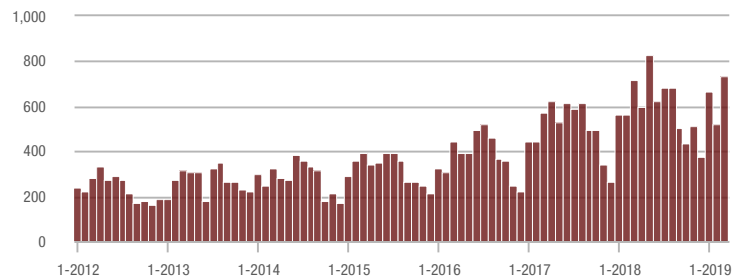
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\$200,001 to \$300,000

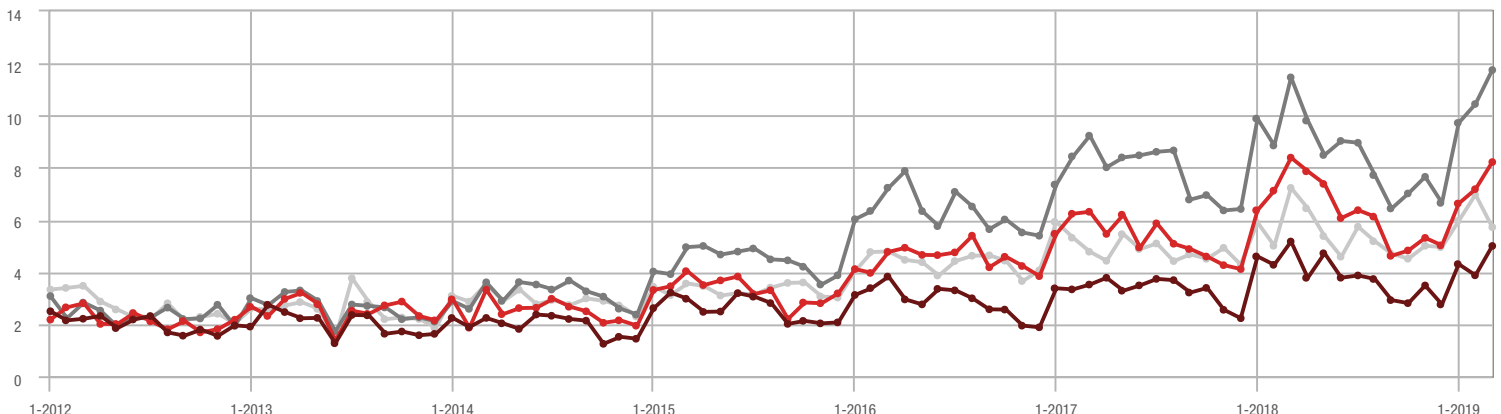


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

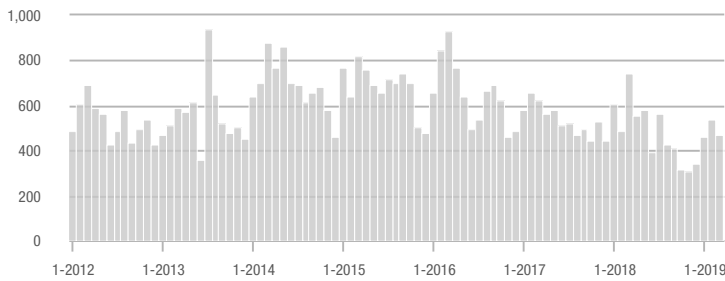


Gastonia, NC

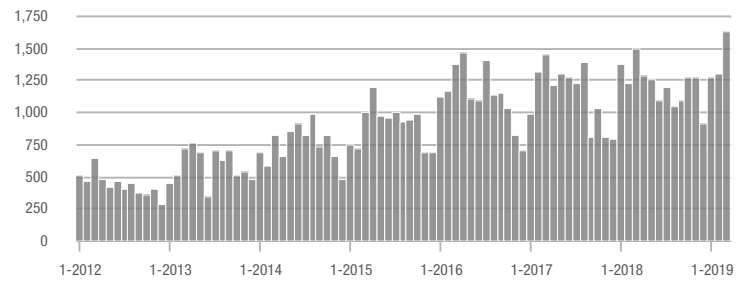
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	472	- 36.6%	- 12.4%	7.6	- 11.6%	- 7.3%	78	- 31.0%	- 8.2%
\$100,001 to \$200,000	1,623	+ 8.4%	+ 24.4%	12.1	- 2.4%	+ 27.1%	144	+ 7.5%	- 0.7%
\$200,001 to \$300,000	643	+ 20.9%	+ 53.5%	9.2	+ 2.2%	+ 29.9%	72	+ 4.3%	+ 16.1%
\$300,001 and Above	230	+ 0.4%	+ 75.6%	5.6	+ 14.3%	+ 71.2%	48	- 20.0%	+ 2.1%
Total	2,968	- 1.2%	+ 24.0%	9.7	0.0%	+ 21.4%	342	- 9.0%	+ 0.9%

Showings

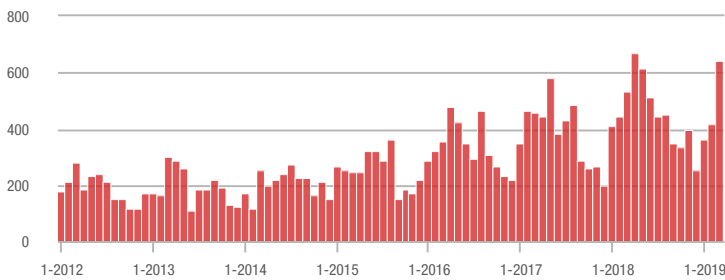
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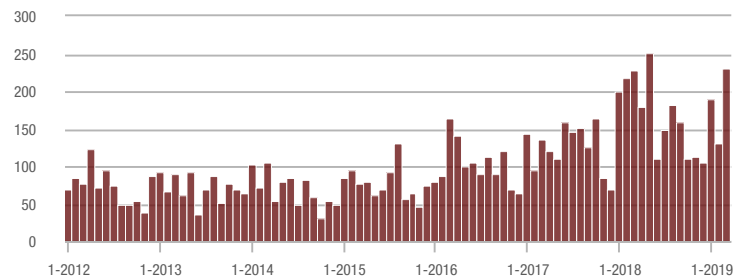
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\$200,001 to \$300,000

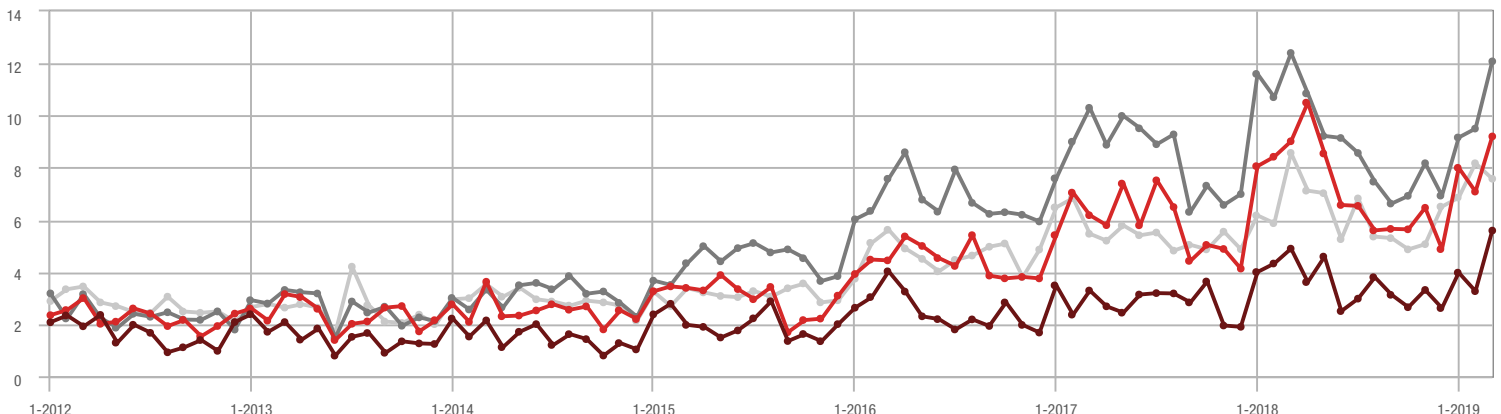


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

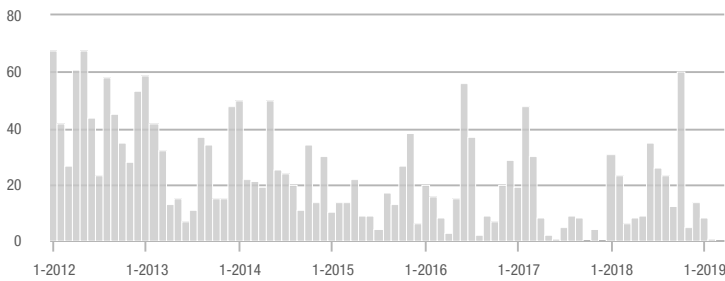


Huntersville, NC

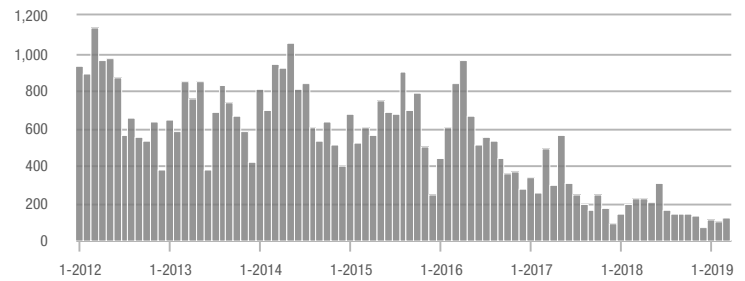
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	4	- 71.4%	- 33.3%
\$100,001 to \$200,000	127	- 43.8%	+ 23.3%	8.3	- 18.6%	+ 15.7%	21	- 30.0%	+ 5.0%
\$200,001 to \$300,000	1,110	- 2.3%	+ 34.7%	8.8	- 17.8%	+ 10.2%	132	+ 16.8%	+ 17.9%
\$300,001 and Above	1,885	- 2.6%	+ 28.8%	7.6	- 3.8%	+ 13.8%	282	- 3.1%	+ 6.4%
Total	3,122	- 5.5%	+ 30.6%	8.0	- 8.0%	+ 13.6%	439	- 2.0%	+ 8.9%

Showings

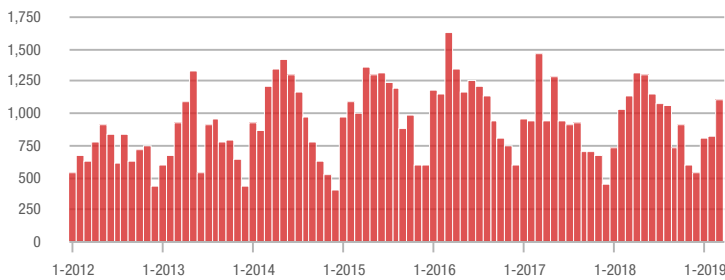
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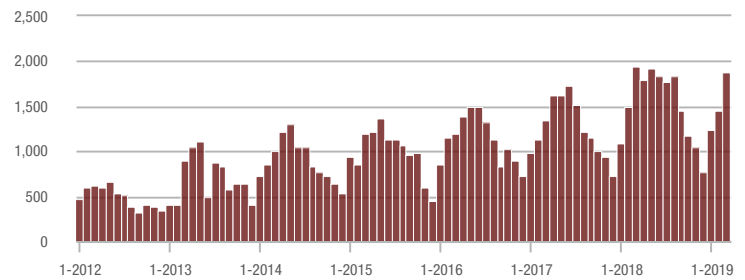
\$100,001 to \$200,000



\$200,001 to \$300,000

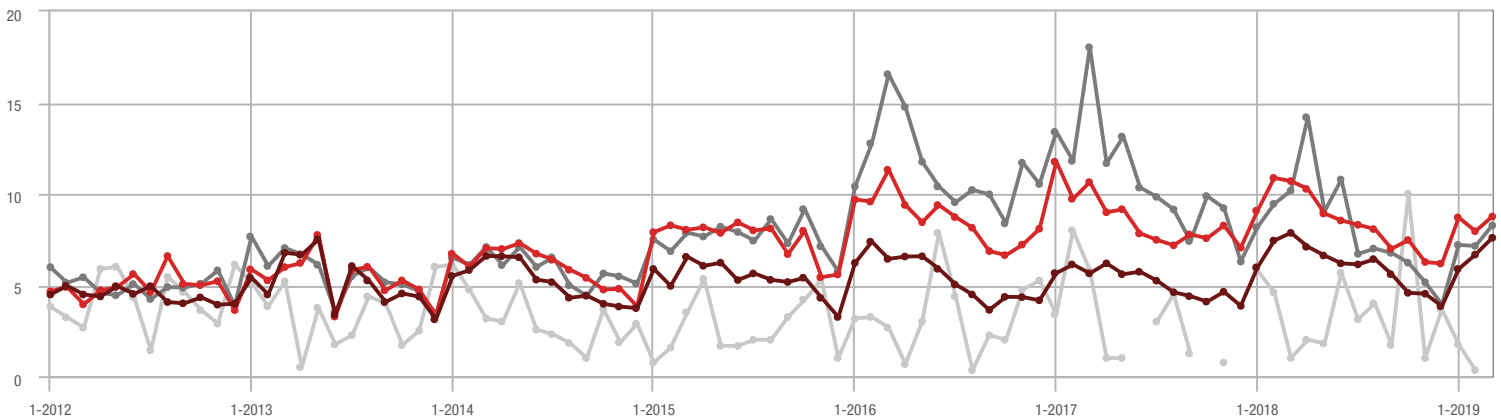


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

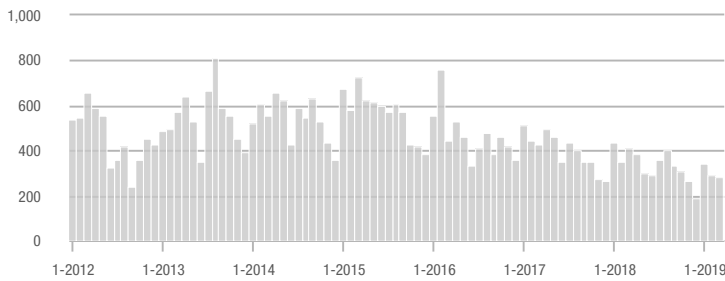


Iredell County, NC

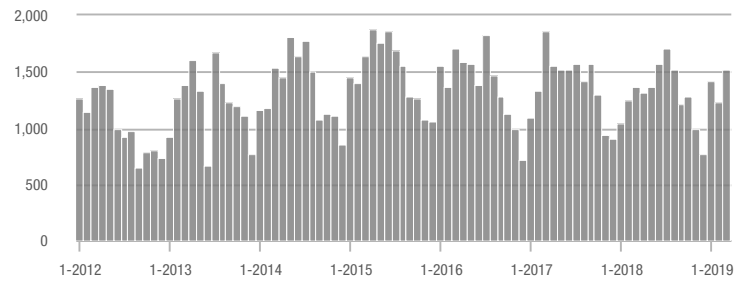
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	278	- 32.5%	- 3.1%	4.1	0.0%	- 6.4%	135	- 38.6%	- 5.6%
\$100,001 to \$200,000	1,521	+ 10.8%	+ 24.4%	9.2	+ 35.3%	+ 31.9%	206	- 24.0%	- 8.0%
\$200,001 to \$300,000	1,637	+ 36.4%	+ 25.3%	6.6	+ 17.9%	+ 22.1%	308	+ 14.5%	+ 1.0%
\$300,001 and Above	3,119	+ 10.4%	+ 36.9%	5.6	+ 5.7%	+ 16.6%	632	- 9.6%	+ 9.0%
Total	6,555	+ 12.8%	+ 28.7%	6.3	+ 14.5%	+ 18.8%	1,281	- 12.2%	+ 2.3%

Showings

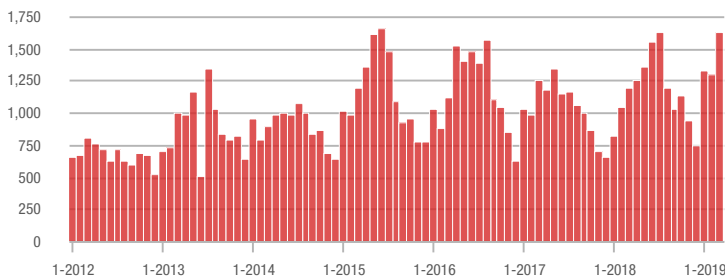
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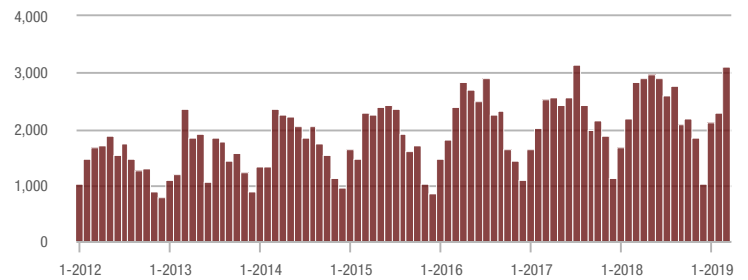
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

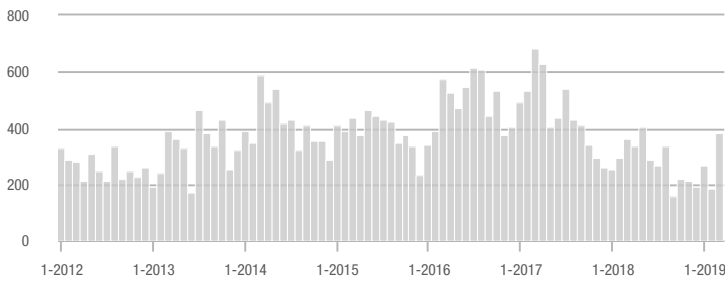


Kannapolis, NC

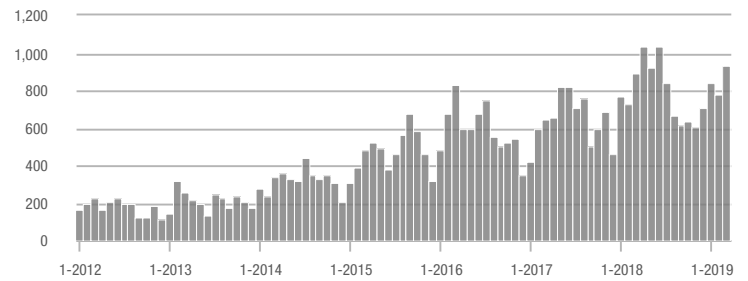
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	380	+ 4.1%	+ 106.5%	9.9	+ 20.7%	+ 69.5%	52	- 21.2%	+ 13.0%
\$100,001 to \$200,000	936	+ 4.6%	+ 19.5%	13.2	+ 8.2%	+ 25.4%	73	- 8.8%	- 6.4%
\$200,001 to \$300,000	185	+ 23.3%	+ 29.4%	6.5	+ 20.4%	+ 35.6%	30	- 14.3%	- 9.1%
\$300,001 and Above	82	0.0%	+ 54.7%	3.4	- 8.1%	+ 59.1%	32	- 3.0%	0.0%
Total	1,583	+ 6.1%	+ 36.1%	10.0	+ 11.1%	+ 34.5%	187	- 12.6%	- 1.1%

Showings

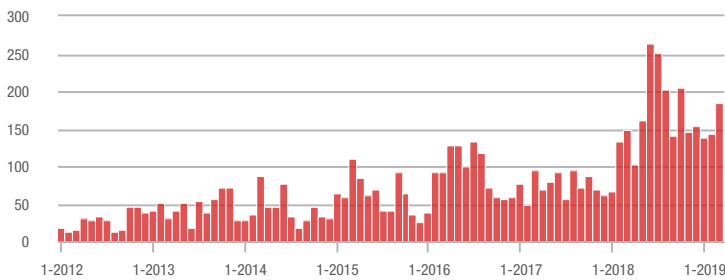
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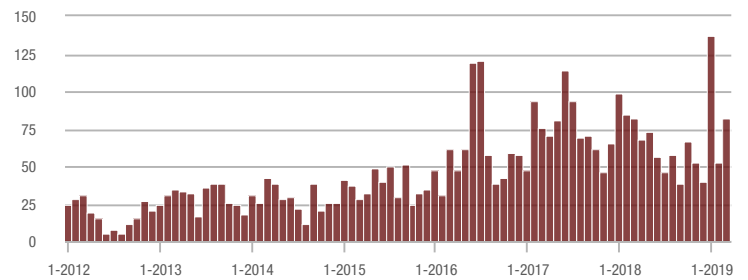
\$100,001 to \$200,000



\$200,001 to \$300,000

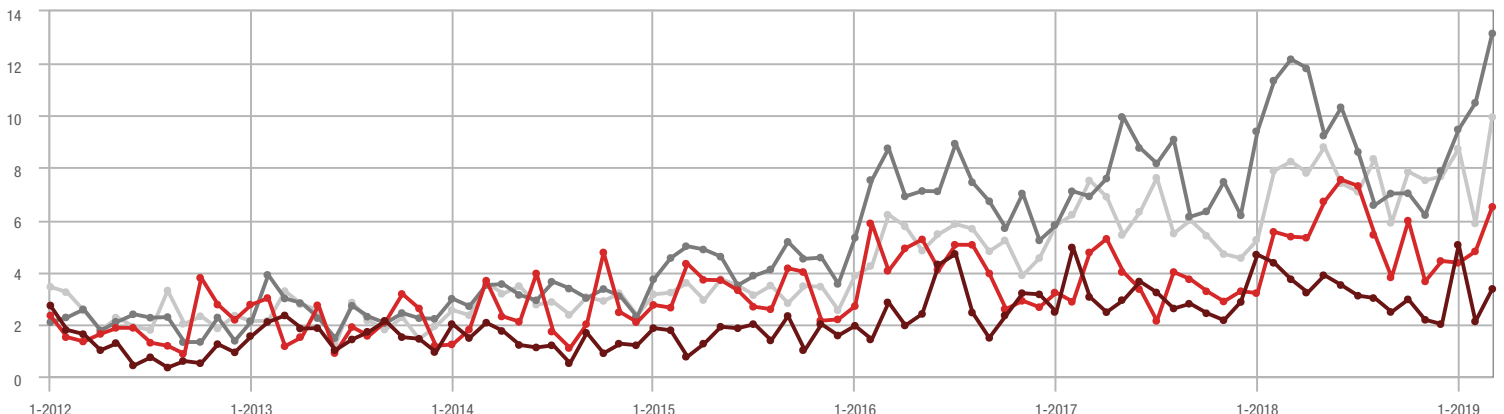


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

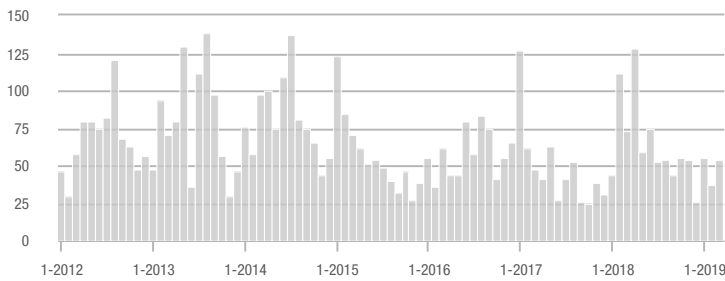


Lake Norman

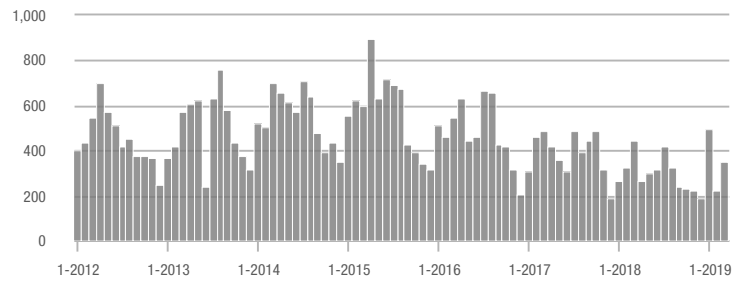
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	54	- 26.0%	+ 45.9%	1.5	- 6.3%	+ 68.9%	82	- 39.3%	- 4.7%
\$100,001 to \$200,000	351	- 20.6%	+ 60.3%	5.9	- 29.8%	+ 61.5%	88	- 9.3%	- 5.4%
\$200,001 to \$300,000	858	+ 5.0%	+ 38.2%	6.7	+ 6.3%	+ 30.5%	145	- 18.1%	+ 0.7%
\$300,001 and Above	4,552	+ 0.4%	+ 27.1%	5.9	+ 3.5%	+ 10.1%	858	- 12.8%	+ 10.3%
Total	5,815	- 0.8%	+ 30.4%	5.9	+ 1.7%	+ 16.1%	1,173	- 15.8%	+ 6.5%

Showings

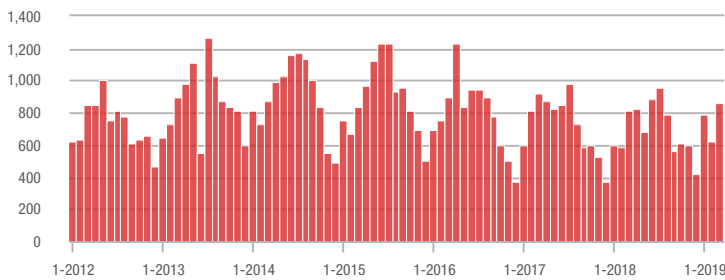
\$100,000 and Below



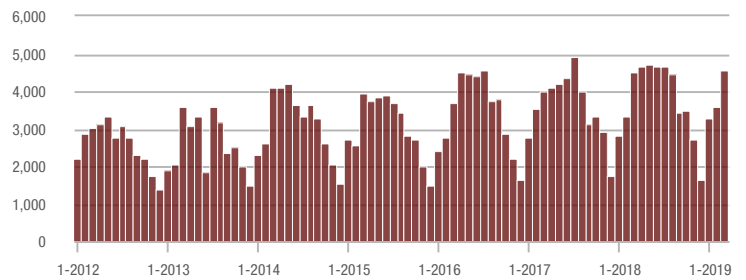
\$100,001 to \$200,000



\$200,001 to \$300,000

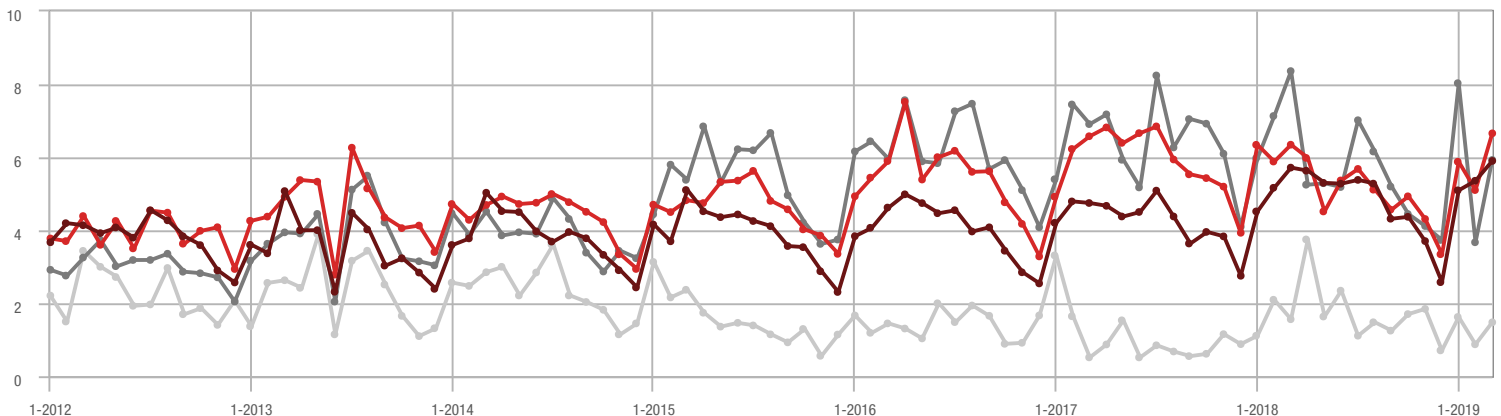


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

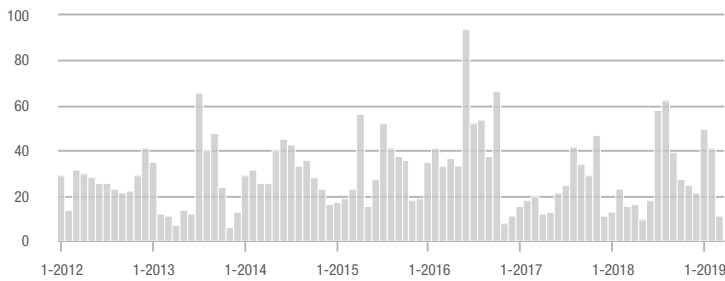


Lake Wylie

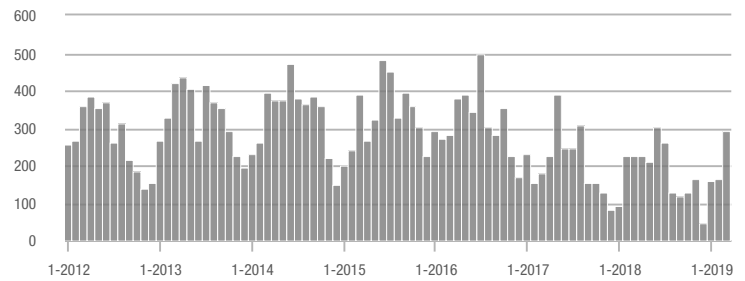
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	- 26.7%	- 73.2%	0.3	- 25.0%	- 83.8%	39	- 33.9%	- 15.2%
\$100,001 to \$200,000	292	+ 28.6%	+ 77.0%	9.0	- 3.2%	+ 41.5%	51	+ 6.3%	+ 15.9%
\$200,001 to \$300,000	556	- 5.8%	+ 7.3%	6.1	- 43.5%	+ 1.1%	130	+ 31.3%	+ 0.8%
\$300,001 and Above	1,688	- 8.3%	+ 24.4%	5.9	0.0%	+ 10.9%	339	- 13.1%	+ 4.0%
Total	2,547	- 4.7%	+ 22.4%	6.0	- 7.7%	+ 11.7%	559	- 6.2%	+ 2.6%

Showings

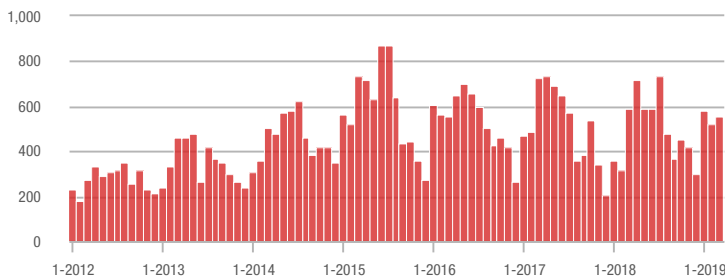
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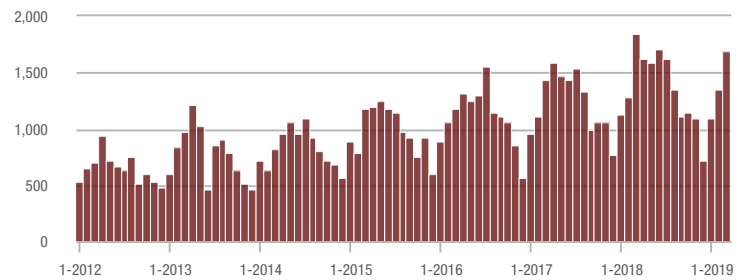
\$100,001 to \$200,000



\$200,001 to \$300,000

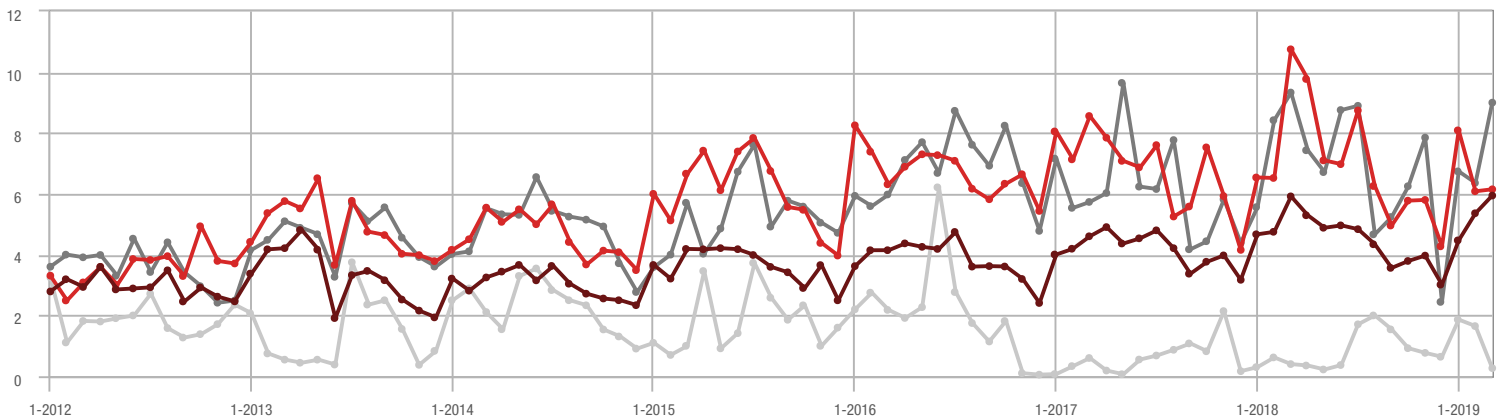


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

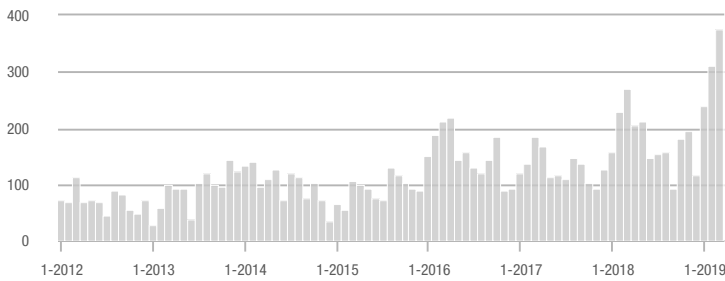


Lancaster County, SC

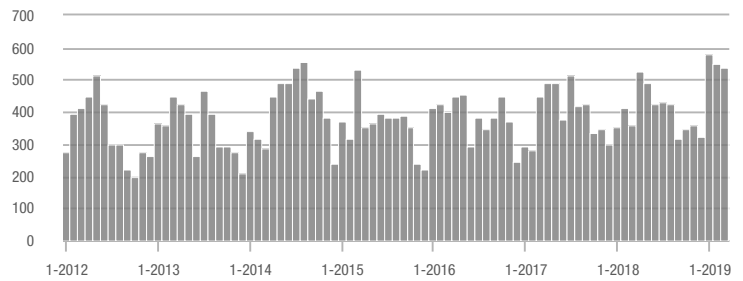
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	377	+ 39.6%	+ 21.6%	6.6	+ 37.5%	+ 17.8%	81	- 20.6%	- 6.9%
\$100,001 to \$200,000	538	+ 49.0%	- 2.7%	7.5	+ 50.0%	- 3.6%	85	- 10.5%	- 1.2%
\$200,001 to \$300,000	874	- 5.1%	+ 18.8%	7.3	- 8.8%	- 9.7%	130	- 0.8%	+ 26.2%
\$300,001 and Above	1,470	+ 8.7%	+ 47.6%	7.1	+ 7.6%	+ 33.6%	226	- 10.3%	+ 3.2%
Total	3,259	+ 12.2%	+ 25.6%	7.2	+ 10.8%	+ 11.2%	522	- 10.0%	+ 5.5%

Showings

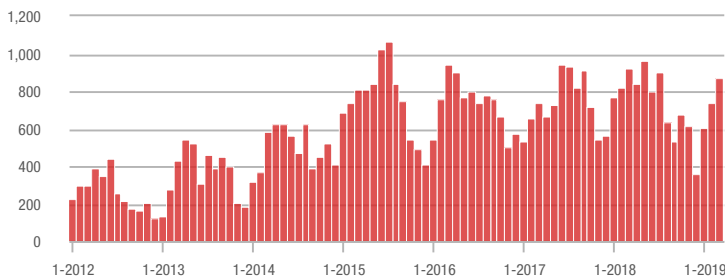
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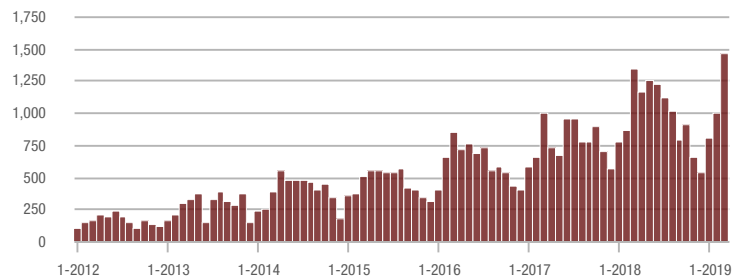
\$100,001 to \$200,000



\$200,001 to \$300,000

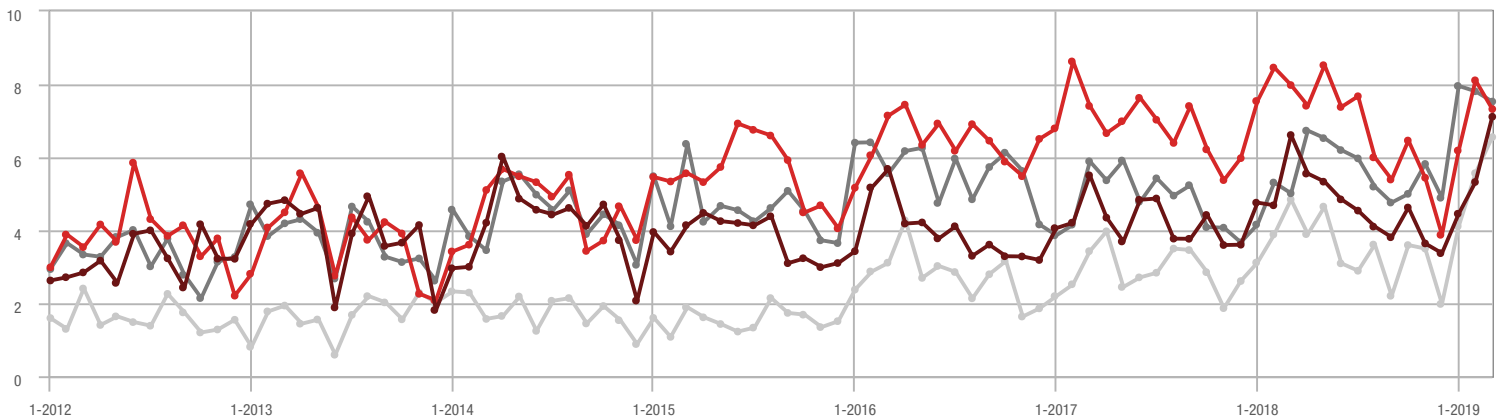


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

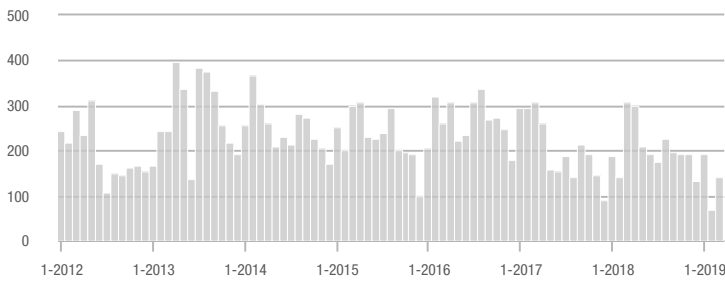


Lincoln County, NC

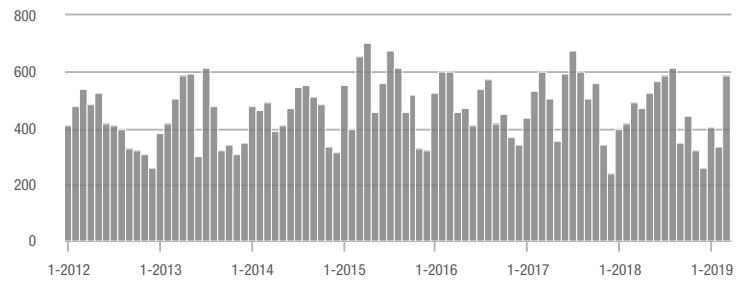
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	139	- 55.0%	+ 98.6%	4.2	- 33.3%	+ 130.0%	82	- 35.4%	- 6.8%
\$100,001 to \$200,000	585	+ 19.6%	+ 74.6%	8.0	+ 19.4%	+ 66.5%	93	- 5.1%	+ 1.1%
\$200,001 to \$300,000	601	+ 47.3%	+ 65.1%	8.2	+ 64.0%	+ 61.1%	79	- 17.7%	- 2.5%
\$300,001 and Above	897	- 15.2%	+ 24.6%	4.6	- 2.1%	+ 15.2%	243	- 17.1%	+ 4.7%
Total	2,222	- 1.9%	+ 49.2%	6.0	+ 13.2%	+ 43.4%	497	- 19.1%	+ 0.8%

Showings

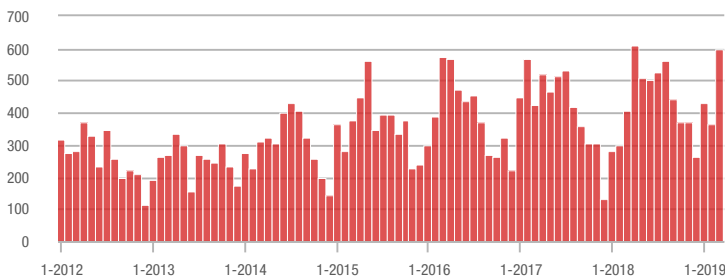
\$100,000 and Below



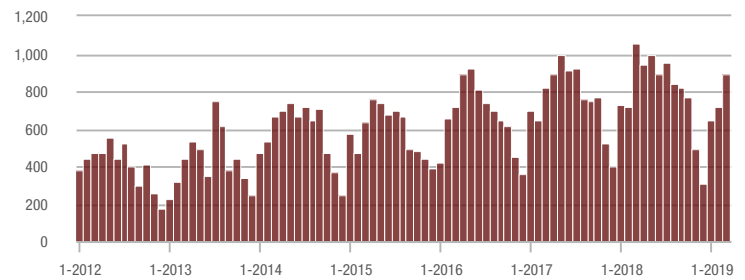
\$100,001 to \$200,000



\$200,001 to \$300,000

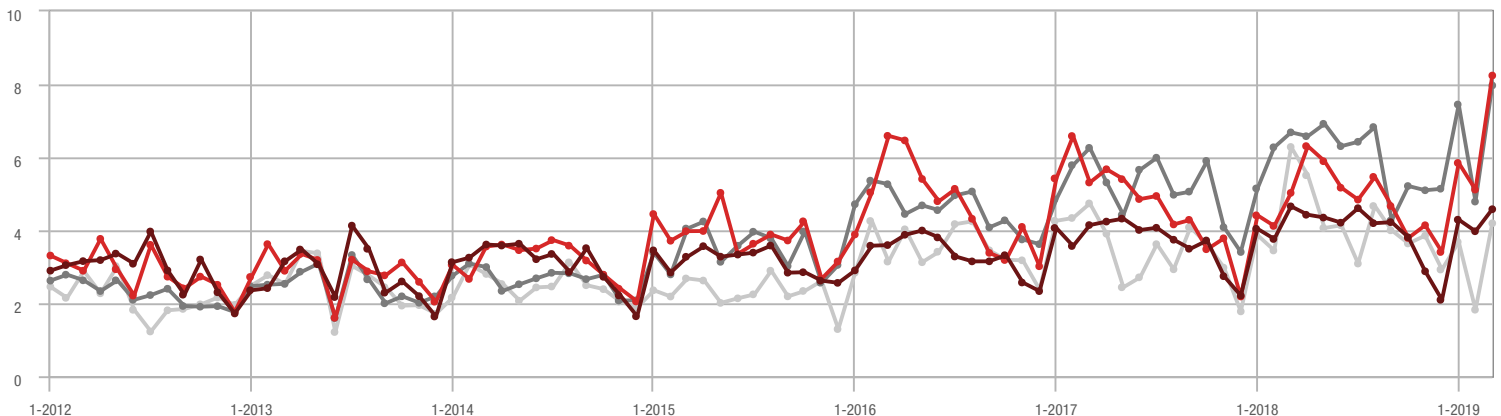


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

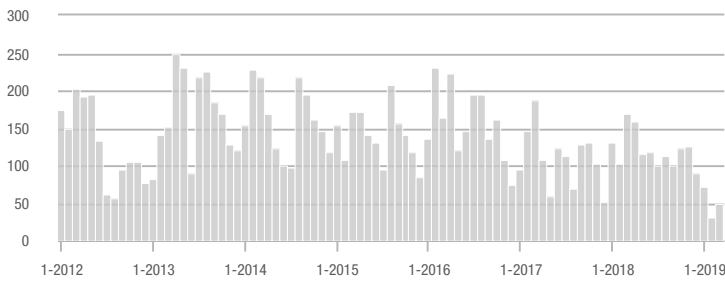


Lincolnton, NC

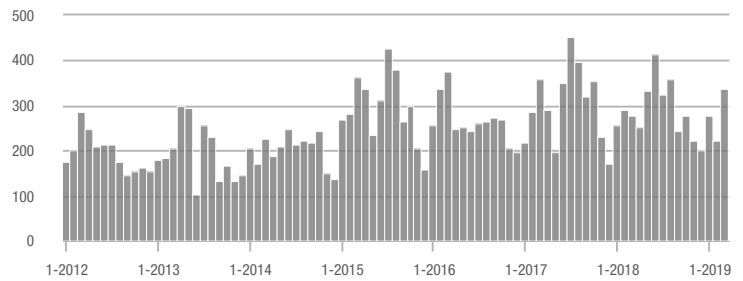
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	- 71.4%	+ 54.8%	10.8	+ 42.1%	+ 48.3%	14	- 67.4%	0.0%
\$100,001 to \$200,000	339	+ 22.8%	+ 53.4%	8.9	+ 34.8%	+ 55.4%	44	- 13.7%	- 6.4%
\$200,001 to \$300,000	136	+ 20.4%	+ 5.4%	5.9	+ 51.3%	+ 5.5%	25	- 13.8%	- 3.8%
\$300,001 and Above	68	- 55.6%	+ 54.5%	3.3	- 23.3%	+ 15.2%	25	- 40.5%	+ 8.7%
Total	591	- 16.8%	+ 39.1%	6.9	+ 25.5%	+ 30.6%	108	- 34.5%	- 1.8%

Showings

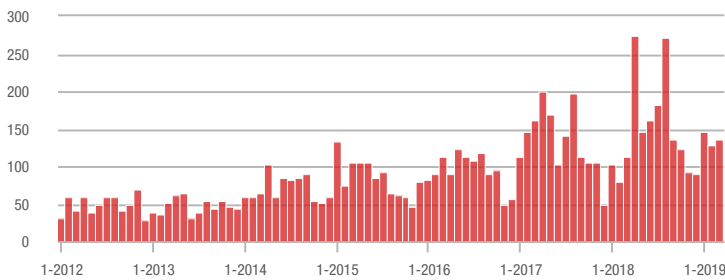
\$100,000 and Below



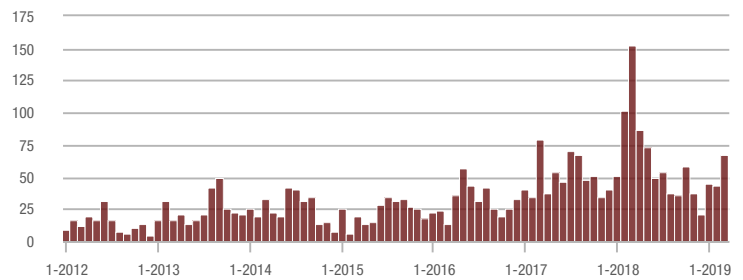
\$100,001 to \$200,000



\$200,001 to \$300,000

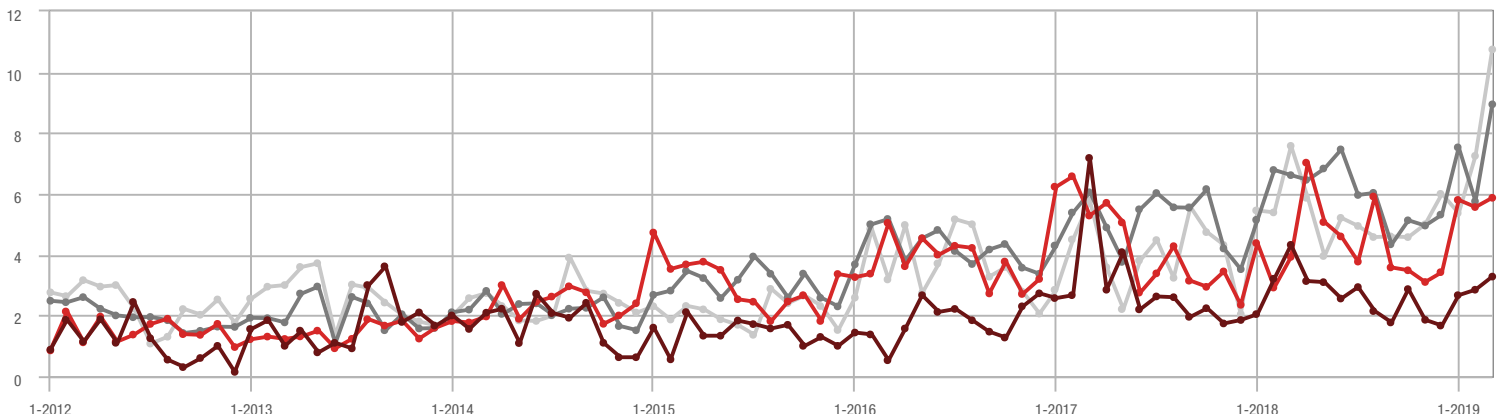


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

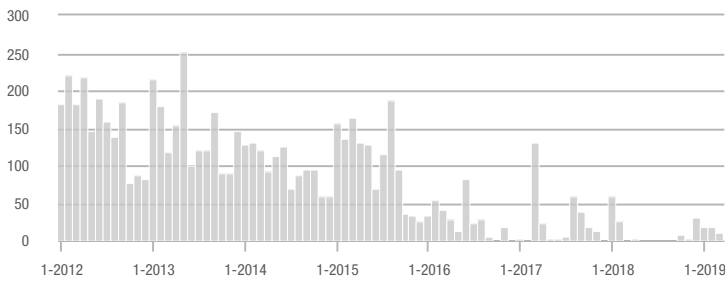


Matthews, NC

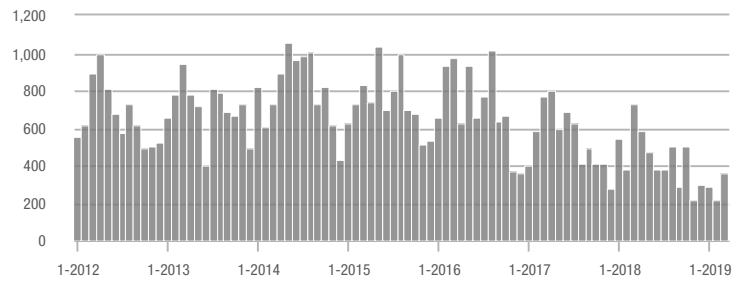
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	+ 1,000.0%	- 35.3%	11.0	—	- 35.3%	1	- 66.7%	0.0%
\$100,001 to \$200,000	358	- 50.9%	+ 66.5%	12.7	- 27.0%	+ 42.6%	32	- 30.4%	+ 10.3%
\$200,001 to \$300,000	985	+ 9.3%	+ 68.4%	14.1	+ 5.2%	+ 50.1%	71	- 1.4%	+ 9.2%
\$300,001 and Above	1,743	+ 19.2%	+ 54.2%	10.1	+ 11.0%	+ 26.5%	184	- 2.6%	+ 17.9%
Total	3,097	+ 0.1%	+ 59.1%	11.4	0.0%	+ 34.0%	288	- 7.1%	+ 14.7%

Showings

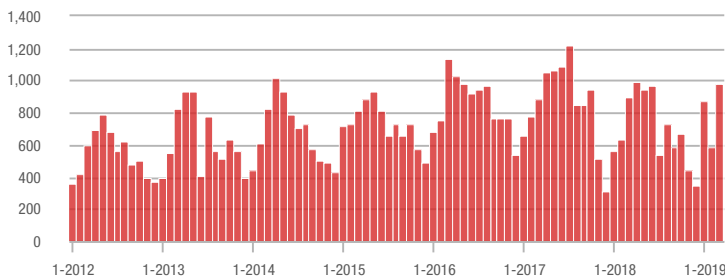
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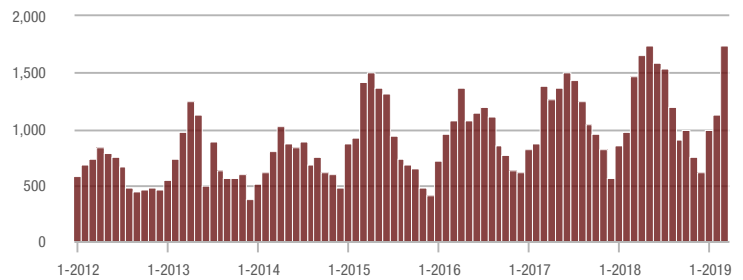
\$100,001 to \$200,000



\$200,001 to \$300,000

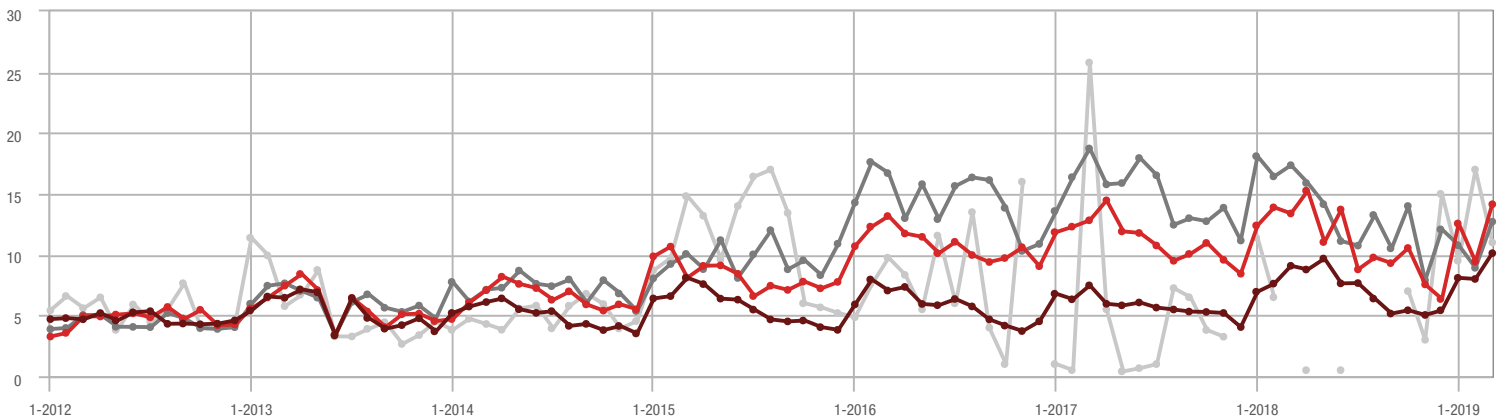


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

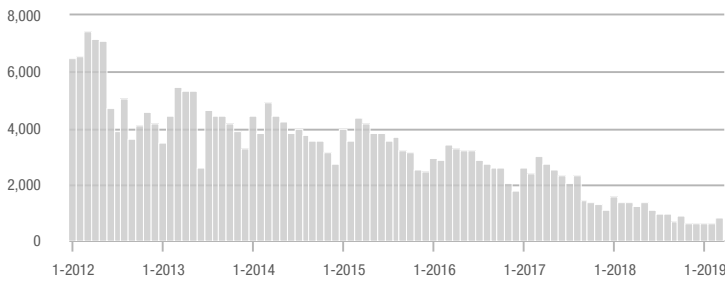


Mecklenburg County, NC

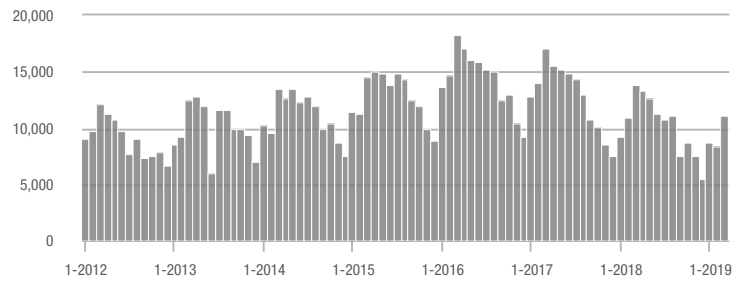
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	823	- 41.0%	+ 36.9%	10.5	+ 5.0%	+ 36.0%	105	- 50.0%	- 7.9%
\$100,001 to \$200,000	11,056	- 19.9%	+ 30.9%	15.3	- 6.1%	+ 30.3%	754	- 16.7%	- 0.3%
\$200,001 to \$300,000	13,483	+ 13.5%	+ 39.0%	10.5	- 1.9%	+ 23.6%	1,358	+ 15.2%	+ 9.6%
\$300,001 and Above	20,540	+ 11.9%	+ 25.8%	8.1	0.0%	+ 11.1%	2,767	+ 5.3%	+ 9.1%
Total	45,902	+ 1.0%	+ 30.9%	9.9	- 4.8%	+ 18.4%	4,984	+ 1.3%	+ 7.3%

Showings

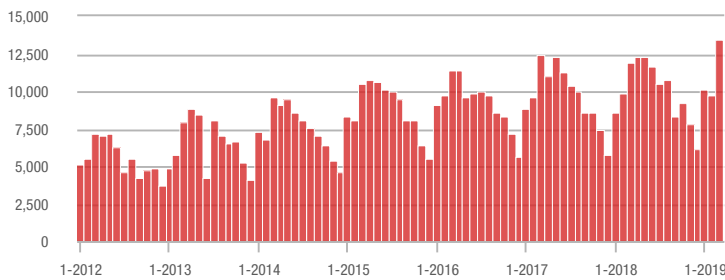
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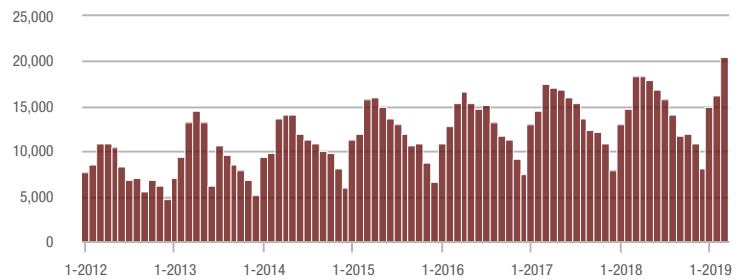
\$100,001 to \$200,000



\$200,001 to \$300,000

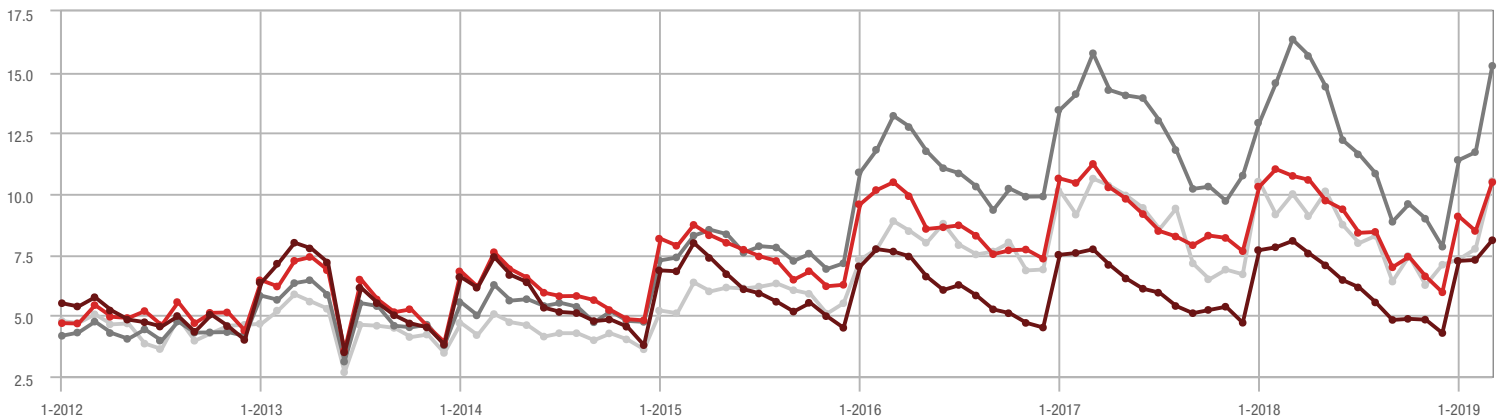


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

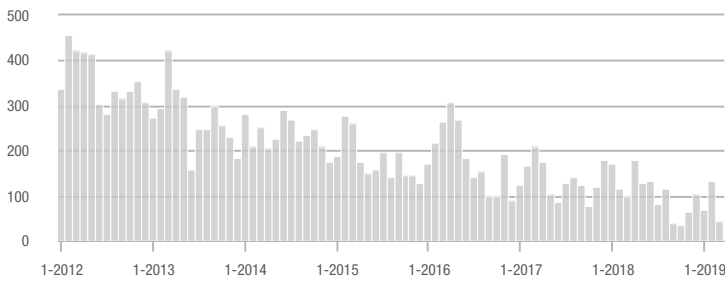


Monroe, NC

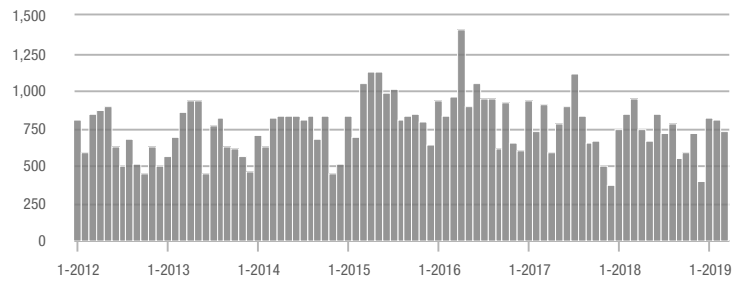
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	43	- 55.7%	- 67.4%	2.6	- 39.5%	- 67.2%	28	- 50.0%	- 9.7%
\$100,001 to \$200,000	729	- 22.9%	- 9.7%	10.4	- 7.1%	+ 7.0%	77	- 25.2%	- 16.3%
\$200,001 to \$300,000	962	+ 74.0%	+ 36.1%	8.0	+ 6.7%	+ 12.8%	131	+ 59.8%	+ 18.0%
\$300,001 and Above	283	+ 40.1%	- 4.1%	3.8	- 7.3%	- 18.9%	80	+ 23.1%	+ 2.6%
Total	2,017	+ 12.2%	+ 3.9%	7.4	- 6.3%	- 1.5%	316	+ 3.3%	+ 1.3%

Showings

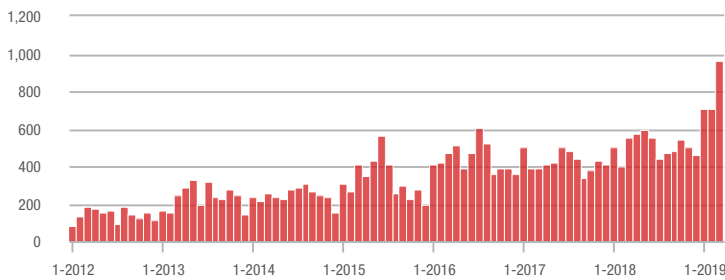
\$100,000 and Below



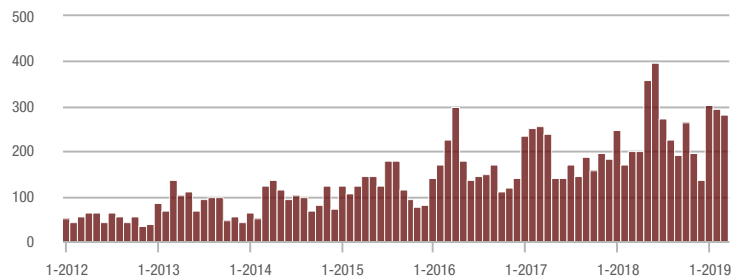
\$100,001 to \$200,000



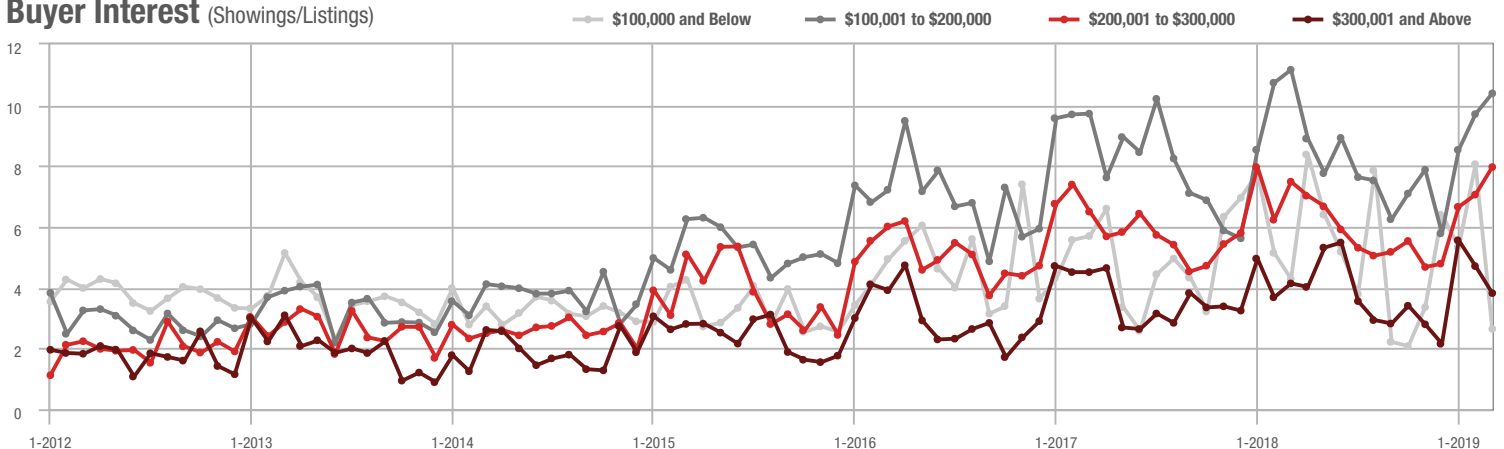
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

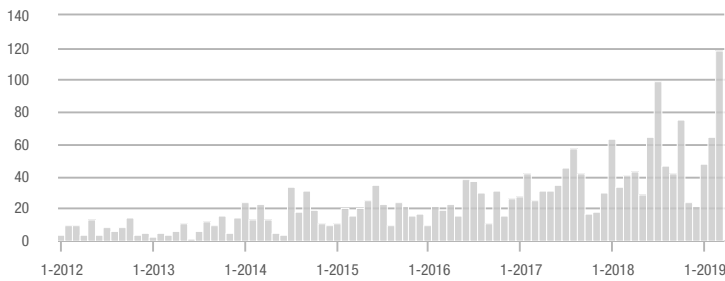


Montgomery County, NC

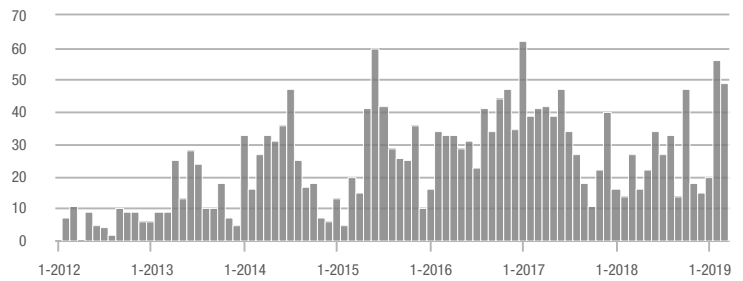
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	119	+ 190.2%	+ 83.1%	2.2	+ 266.7%	+ 41.5%	77	- 11.5%	+ 1.3%
\$100,001 to \$200,000	49	+ 81.5%	- 12.5%	1.6	+ 60.0%	- 16.8%	49	+ 8.9%	0.0%
\$200,001 to \$300,000	20	+ 100.0%	0.0%	1.8	+ 50.0%	- 11.1%	20	- 13.0%	+ 5.3%
\$300,001 and Above	94	+ 70.9%	+ 40.3%	2.6	+ 62.5%	+ 4.2%	42	- 14.3%	+ 16.7%
Total	282	+ 112.0%	+ 35.6%	2.1	+ 75.0%	+ 9.7%	188	- 7.8%	+ 4.4%

Showings

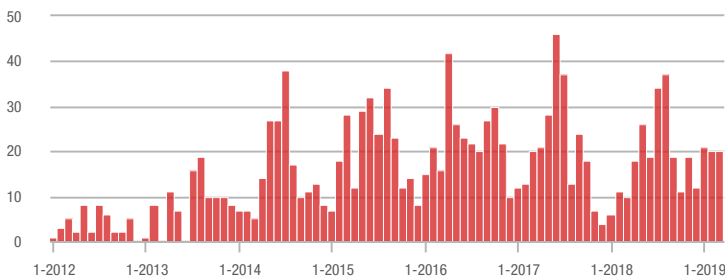
\$100,000 and Below



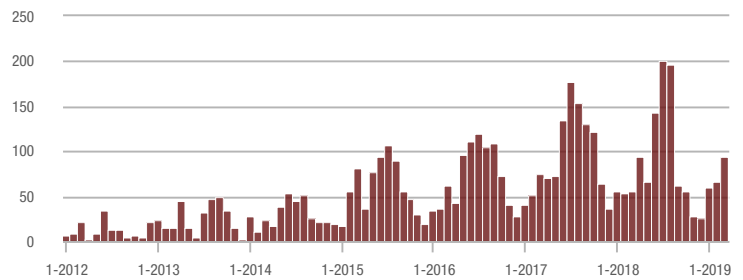
\$100,001 to \$200,000



\$200,001 to \$300,000

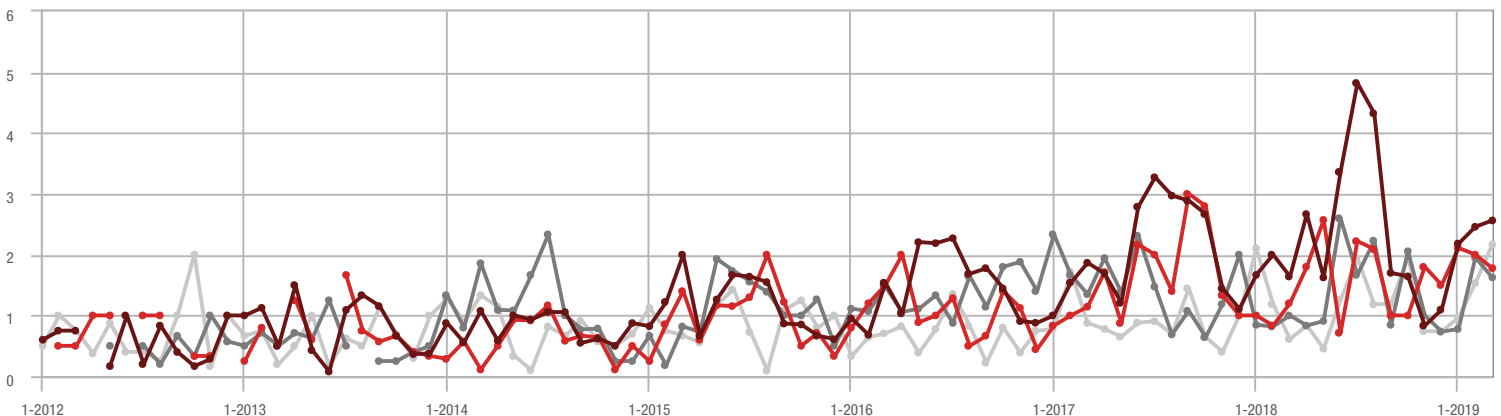


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

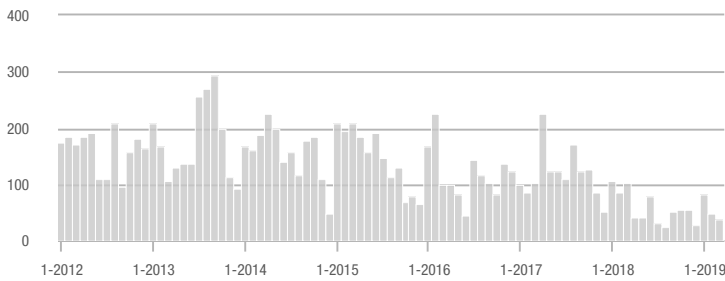


Mooreville, NC

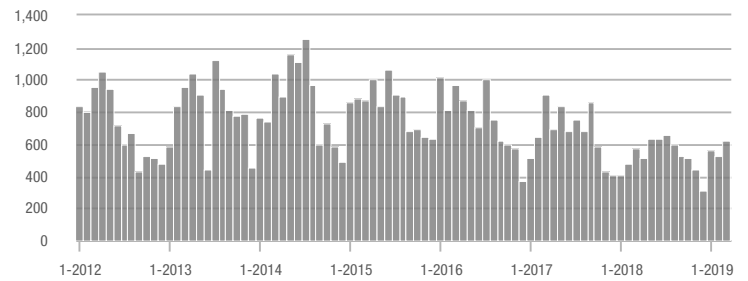
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	37	- 63.7%	- 21.3%	2.7	- 40.0%	- 4.9%	34	- 47.7%	- 20.9%
\$100,001 to \$200,000	624	+ 8.7%	+ 18.0%	10.6	+ 27.7%	+ 28.0%	67	- 24.7%	- 8.2%
\$200,001 to \$300,000	1,186	+ 37.6%	+ 31.3%	7.5	+ 15.4%	+ 25.1%	190	+ 20.3%	+ 1.6%
\$300,001 and Above	2,734	+ 9.1%	+ 38.2%	6.0	+ 9.1%	+ 17.1%	508	- 11.3%	+ 9.7%
Total	4,581	+ 13.3%	+ 32.5%	6.7	+ 11.7%	+ 19.3%	799	- 9.7%	+ 4.3%

Showings

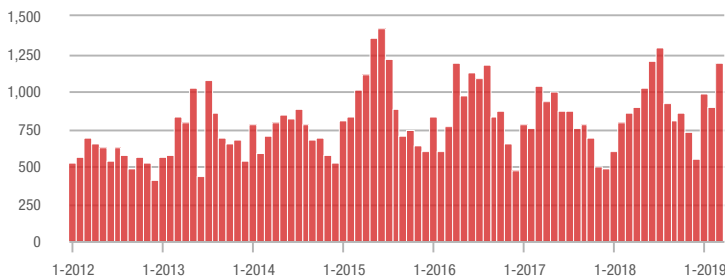
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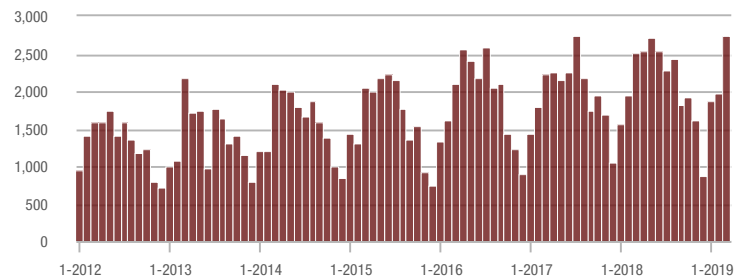
\$100,001 to \$200,000



\$200,001 to \$300,000

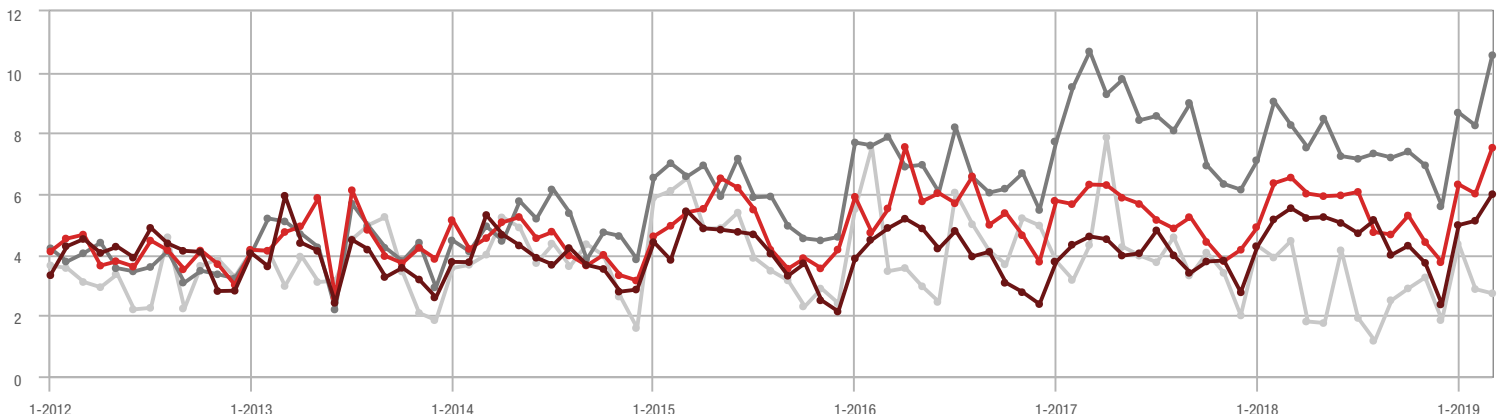


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

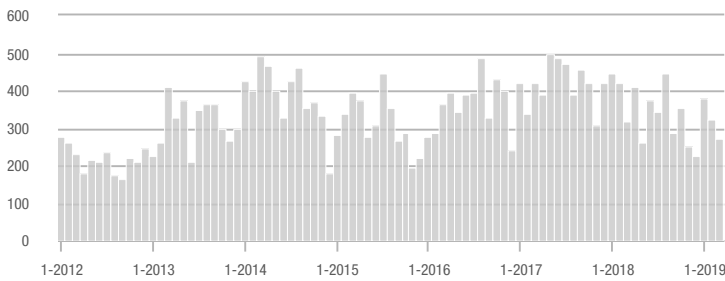


Rock Hill, SC

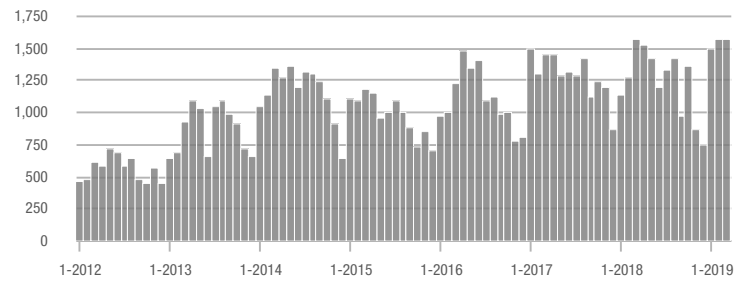
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	271	- 14.8%	- 16.4%	5.8	+ 13.7%	- 8.9%	67	- 30.9%	- 9.5%
\$100,001 to \$200,000	1,575	+ 0.1%	+ 0.6%	14.4	+ 10.8%	+ 9.0%	114	- 10.9%	- 7.3%
\$200,001 to \$300,000	1,094	- 4.4%	+ 12.0%	9.2	- 8.0%	+ 17.1%	130	+ 4.0%	- 5.8%
\$300,001 and Above	568	+ 30.0%	+ 26.8%	5.1	- 12.1%	+ 20.0%	134	+ 39.6%	+ 5.5%
Total	3,508	+ 1.0%	+ 5.9%	9.2	- 2.1%	+ 9.0%	445	- 0.2%	- 3.7%

Showings

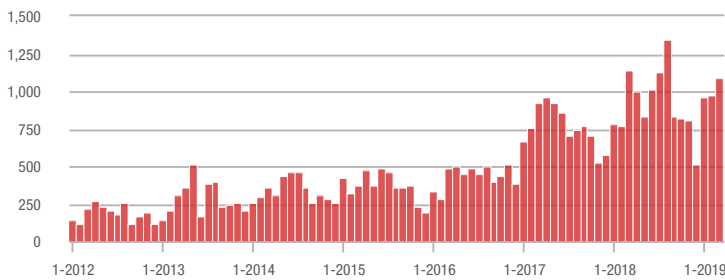
\$100,000 and Below



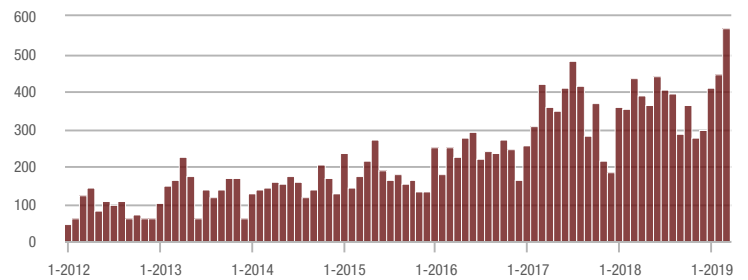
\$100,001 to \$200,000



\$200,001 to \$300,000

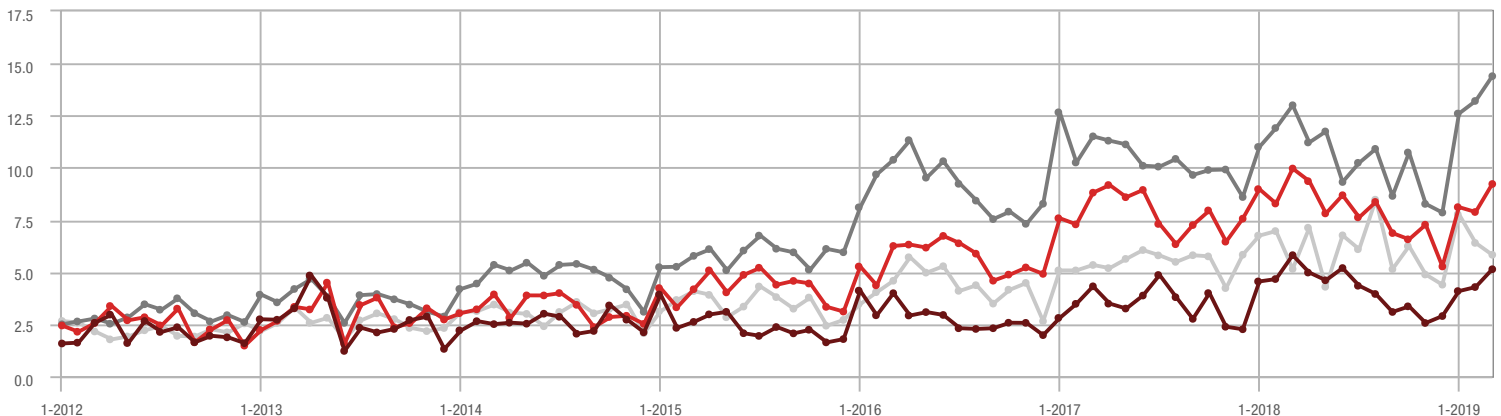


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

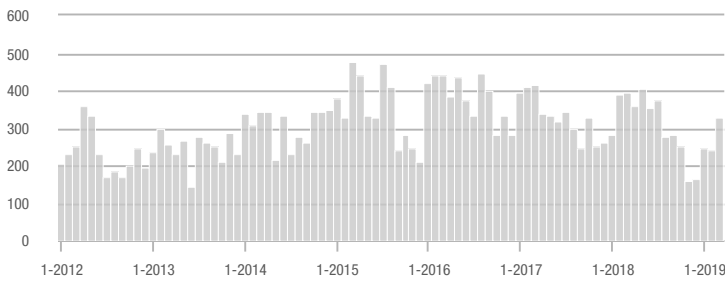


Salisbury, NC

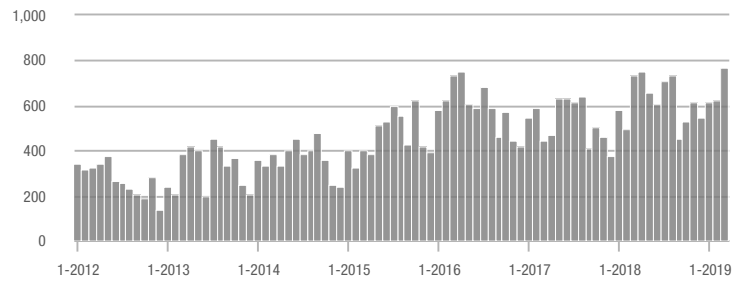
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	328	- 17.0%	+ 36.1%	4.9	+ 16.7%	+ 22.1%	93	- 34.5%	+ 5.7%
\$100,001 to \$200,000	770	+ 4.8%	+ 24.0%	7.7	- 4.9%	+ 28.3%	113	- 8.9%	- 5.8%
\$200,001 to \$300,000	323	+ 56.0%	+ 35.7%	5.5	+ 14.6%	+ 37.9%	66	+ 22.2%	- 2.9%
\$300,001 and Above	96	+ 60.0%	- 5.0%	2.4	+ 41.2%	- 8.0%	44	+ 2.3%	+ 2.3%
Total	1,517	+ 8.6%	+ 26.3%	5.7	+ 3.6%	+ 24.6%	316	- 12.9%	- 0.9%

Showings

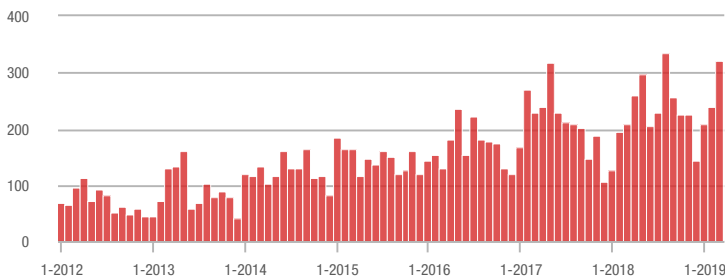
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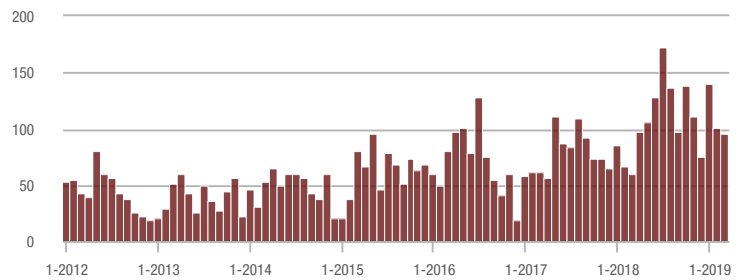
\$100,001 to \$200,000



\$200,001 to \$300,000

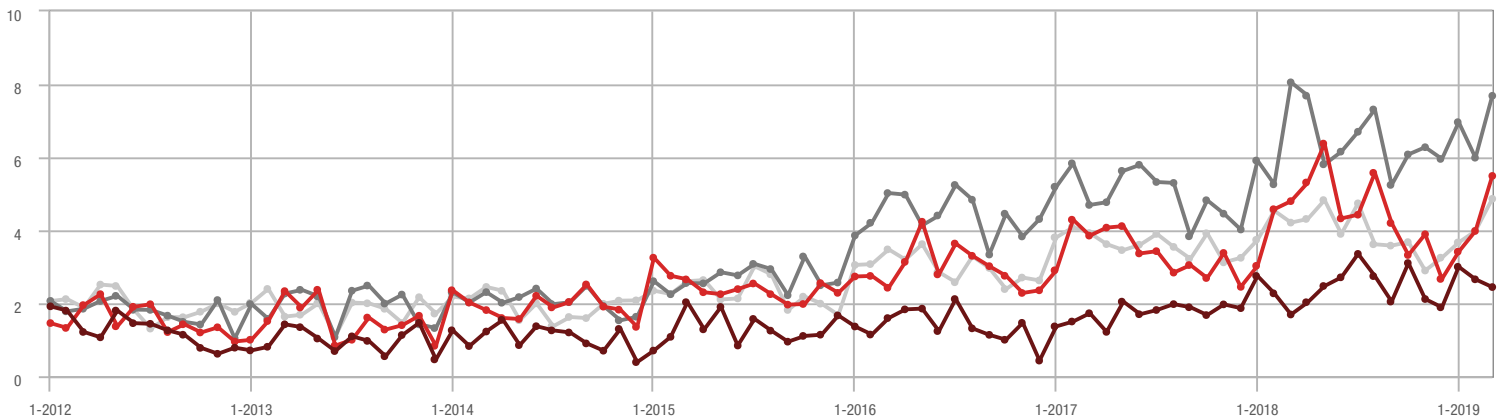


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

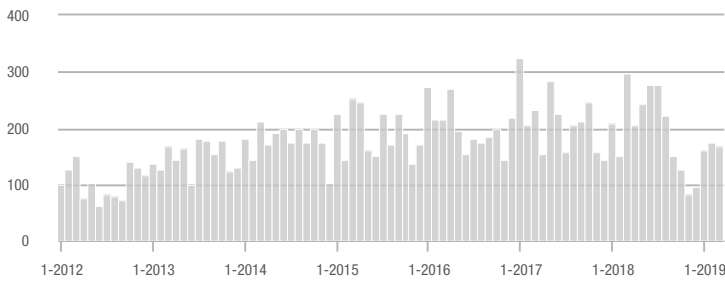


Stanly County, NC

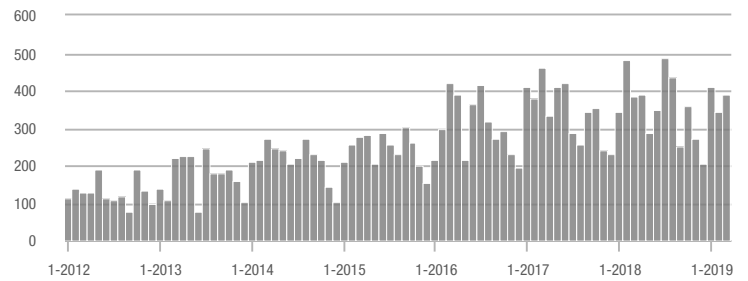
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	168	- 43.8%	- 2.9%	3.9	- 27.8%	- 1.3%	73	- 31.8%	- 5.2%
\$100,001 to \$200,000	392	+ 2.1%	+ 14.0%	5.6	+ 16.7%	+ 8.1%	82	- 21.9%	+ 1.2%
\$200,001 to \$300,000	161	- 10.1%	+ 22.0%	3.8	+ 8.6%	+ 29.8%	59	- 15.7%	- 9.2%
\$300,001 and Above	204	+ 65.9%	+ 17.9%	3.9	+ 56.0%	+ 20.1%	69	- 2.8%	- 2.8%
Total	925	- 6.1%	+ 12.5%	4.5	+ 7.1%	+ 12.2%	283	- 19.8%	- 3.7%

Showings

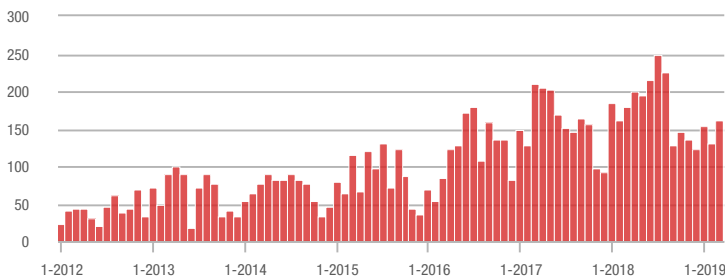
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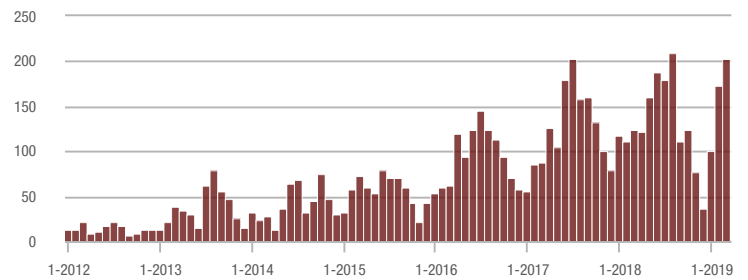
\$100,001 to \$200,000



\$200,001 to \$300,000

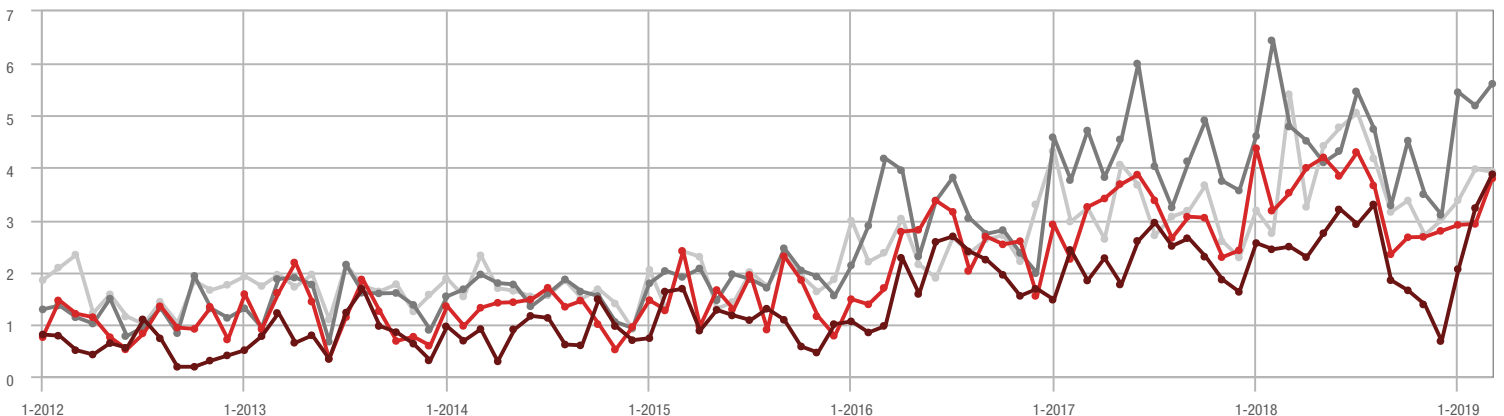


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

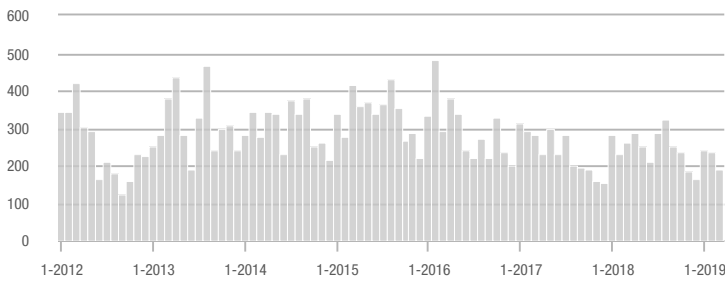


Statesville, NC

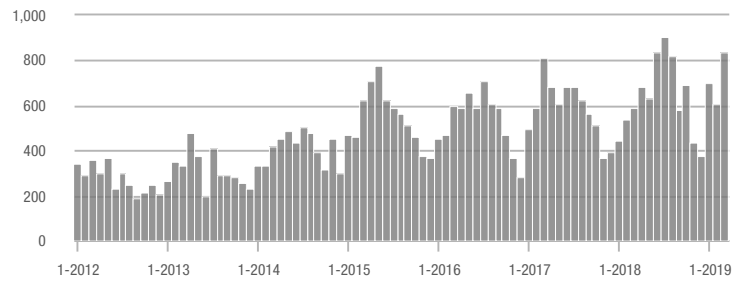
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	191	- 26.5%	- 18.4%	3.7	- 15.9%	- 26.2%	77	- 34.2%	0.0%
\$100,001 to \$200,000	836	+ 41.2%	+ 38.4%	8.7	+ 58.2%	+ 39.0%	119	- 17.9%	- 4.8%
\$200,001 to \$300,000	345	+ 59.7%	+ 9.9%	5.7	+ 50.0%	+ 13.9%	78	+ 6.8%	- 1.3%
\$300,001 and Above	119	+ 14.4%	- 11.9%	2.5	+ 13.6%	- 1.0%	56	- 13.8%	- 11.1%
Total	1,491	+ 27.2%	+ 15.9%	5.9	+ 37.2%	+ 17.4%	330	- 17.5%	- 4.1%

Showings

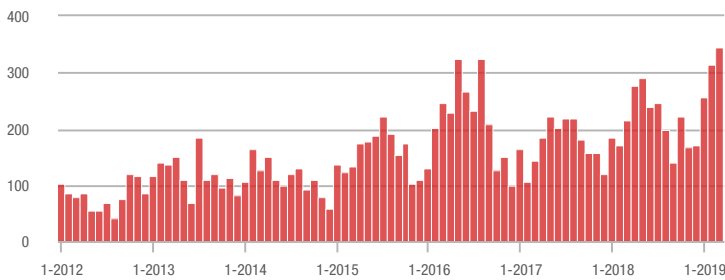
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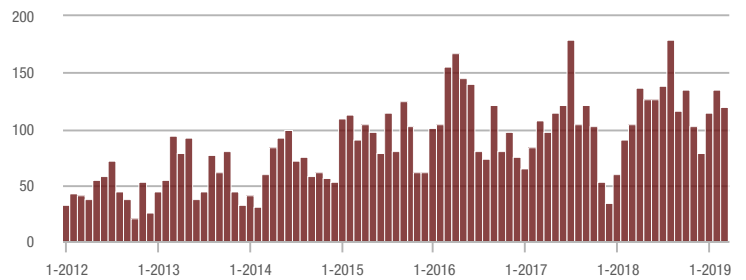
\$100,001 to \$200,000



\$200,001 to \$300,000

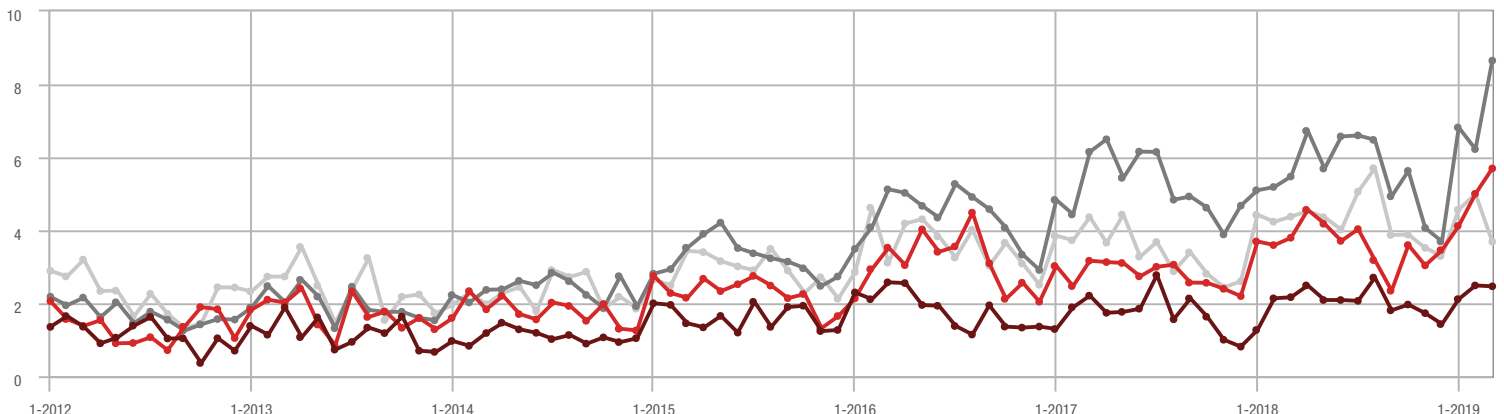


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

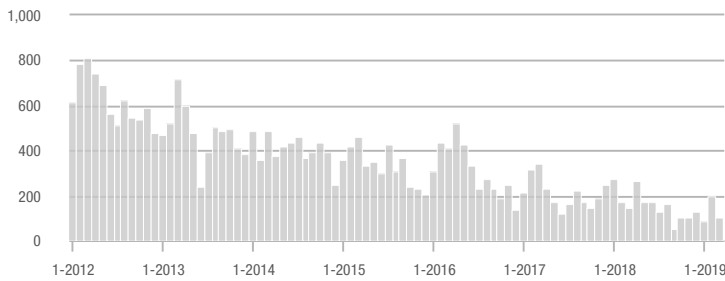


Union County, NC

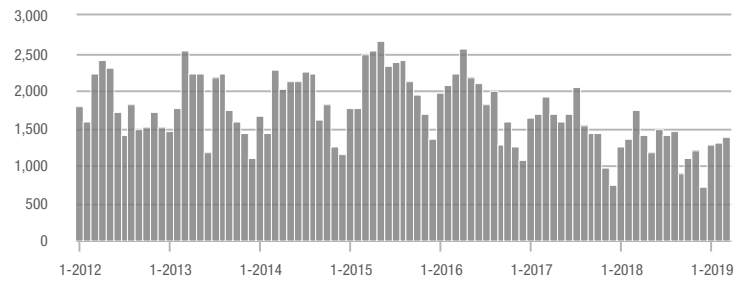
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	102	- 29.2%	- 49.0%	2.0	- 28.6%	- 56.3%	73	- 40.2%	- 3.9%
\$100,001 to \$200,000	1,375	- 21.6%	+ 4.6%	10.2	- 1.0%	+ 13.4%	172	- 20.4%	- 8.5%
\$200,001 to \$300,000	2,352	+ 14.3%	+ 26.5%	8.8	- 5.4%	+ 12.8%	304	+ 7.4%	+ 6.7%
\$300,001 and Above	4,863	+ 5.0%	+ 34.8%	7.8	+ 14.7%	+ 21.4%	737	- 14.4%	+ 3.2%
Total	8,692	+ 1.2%	+ 24.5%	8.1	+ 5.2%	+ 14.9%	1,286	- 13.2%	+ 1.8%

Showings

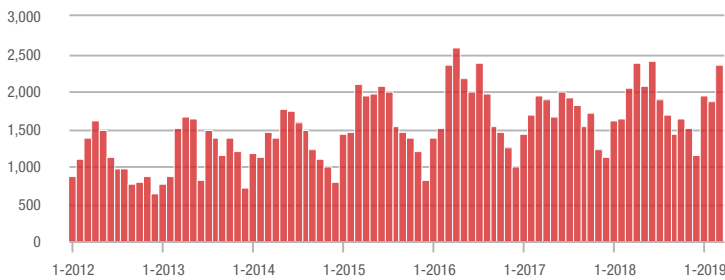
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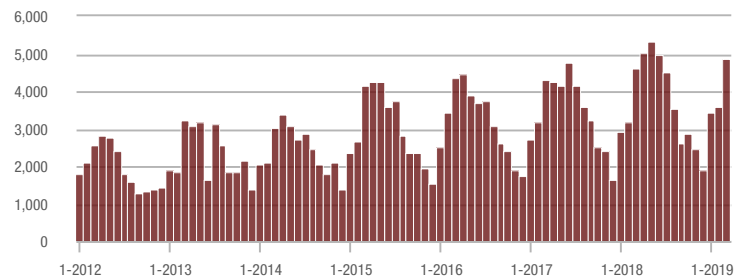
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\$200,001 to \$300,000

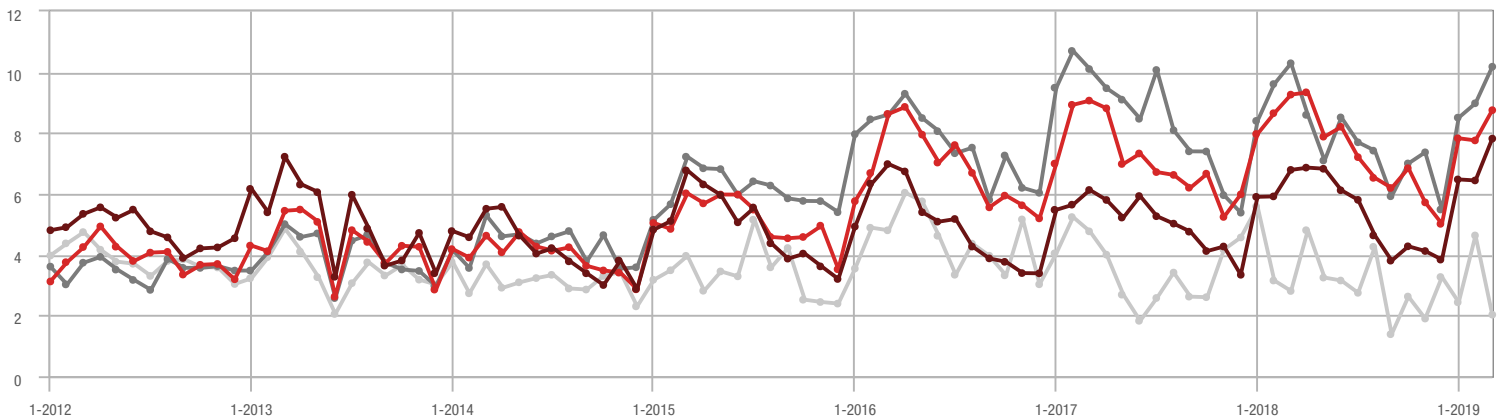


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

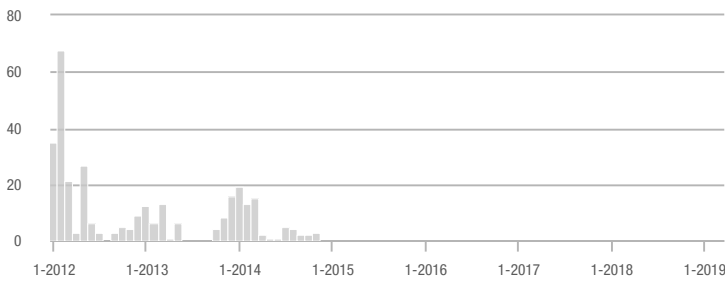


Uptown Charlotte

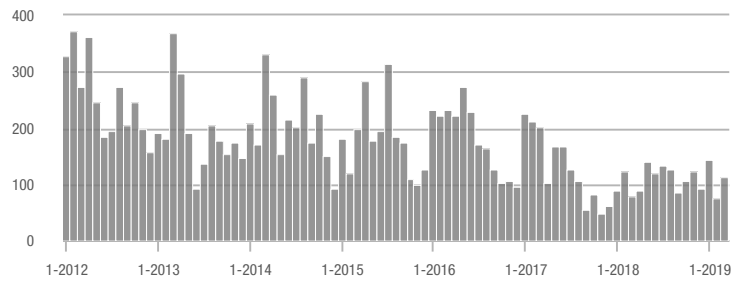
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	113	+ 43.0%	+ 48.7%	11.3	+ 43.0%	+ 78.4%	10	0.0%	- 16.7%
\$200,001 to \$300,000	373	+ 2.2%	+ 35.1%	9.3	+ 4.5%	+ 18.3%	40	- 2.4%	+ 14.3%
\$300,001 and Above	588	+ 34.6%	+ 31.5%	8.8	+ 39.7%	+ 8.4%	70	- 4.1%	+ 18.6%
Total	1,074	+ 21.9%	+ 34.4%	9.2	+ 26.0%	+ 17.5%	120	- 3.2%	+ 13.2%

Showings

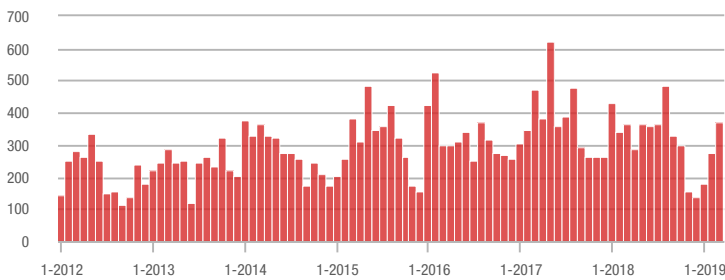
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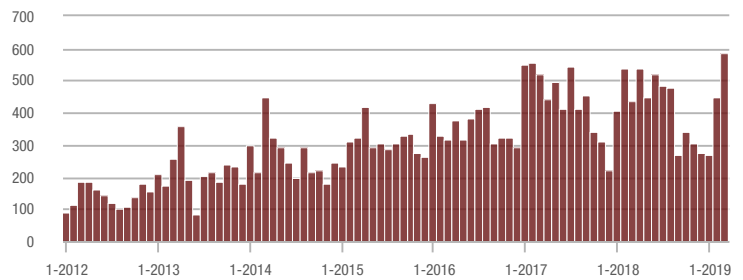
\$100,001 to \$200,000



\$200,001 to \$300,000

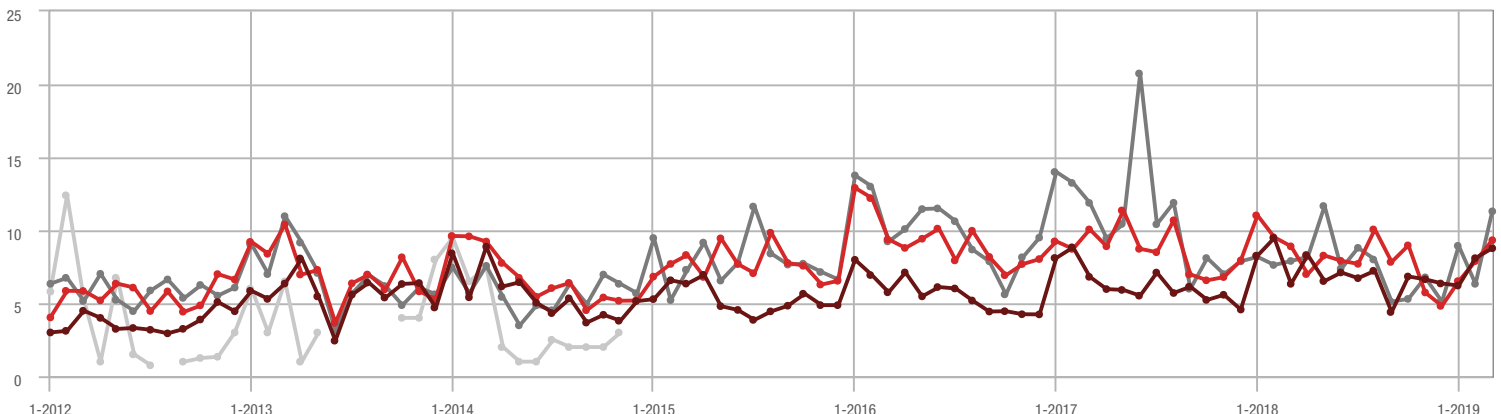


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

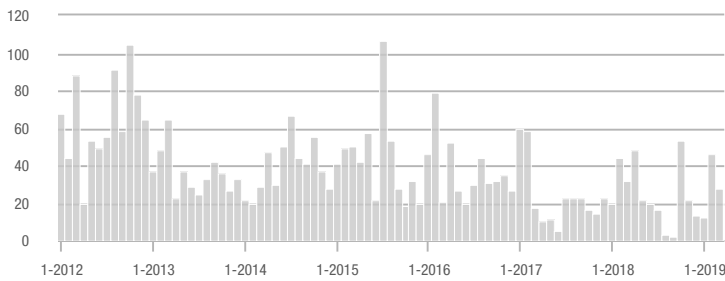


Waxhaw, NC

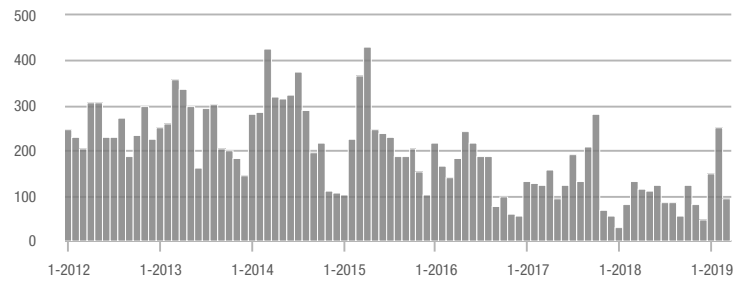
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	28	- 12.5%	- 39.1%	1.8	- 35.7%	- 44.7%	23	- 34.3%	- 8.0%
\$100,001 to \$200,000	94	- 28.2%	- 62.5%	6.4	+ 20.8%	- 41.2%	29	- 19.4%	- 23.7%
\$200,001 to \$300,000	338	+ 4.3%	+ 51.6%	8.3	- 4.6%	+ 50.1%	57	- 23.0%	- 1.7%
\$300,001 and Above	2,449	+ 20.3%	+ 38.2%	8.3	+ 31.7%	+ 21.5%	355	- 13.6%	+ 3.8%
Total	2,909	+ 15.3%	+ 26.9%	8.0	+ 25.0%	+ 17.3%	464	- 16.5%	+ 0.2%

Showings

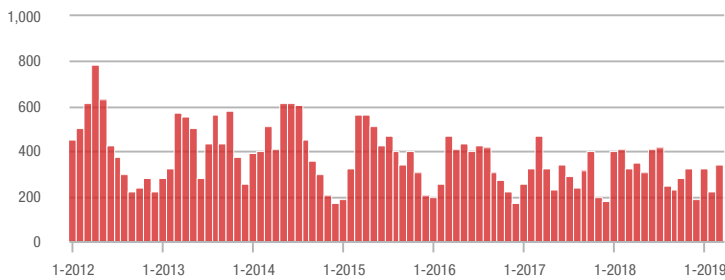
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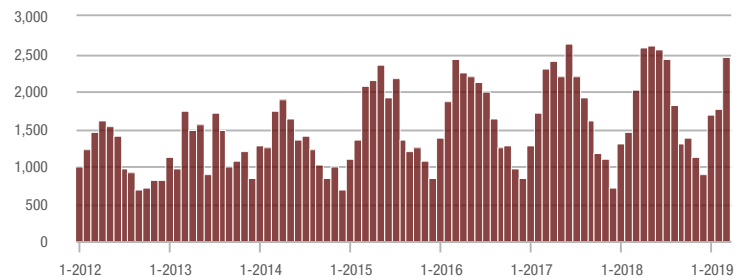
\$100,001 to \$200,000



\$200,001 to \$300,000

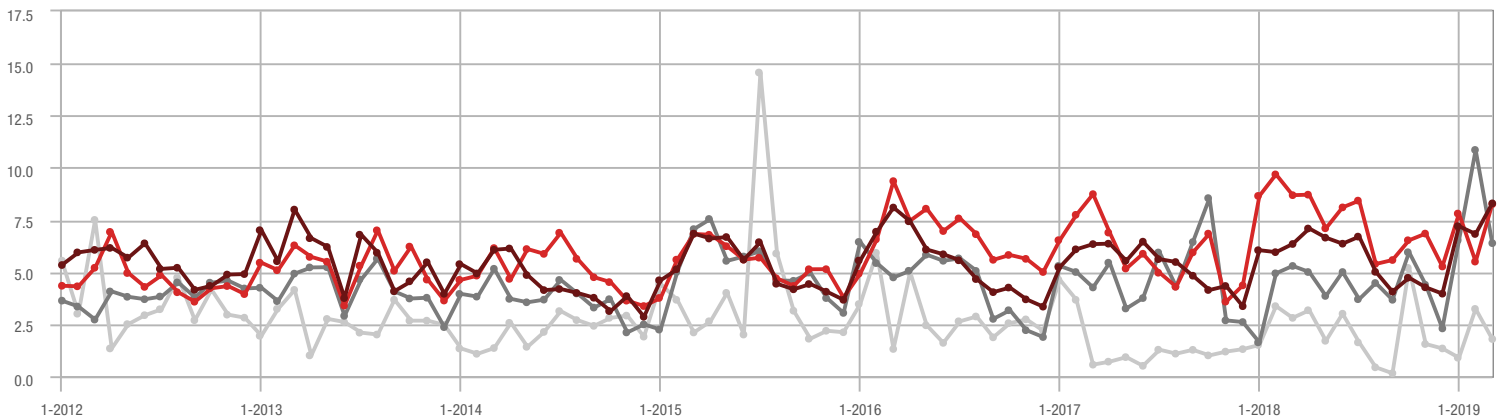


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

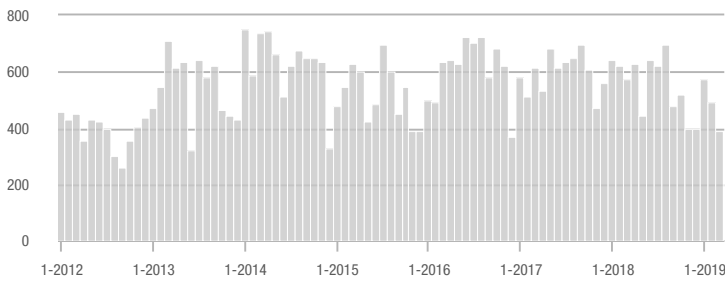


York County, SC

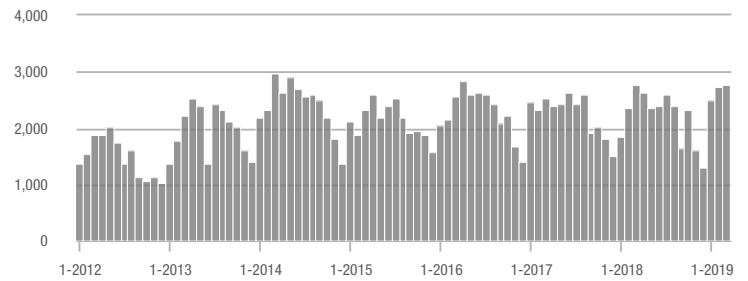
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change	March 2019	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	389	- 32.5%	- 21.1%	4.8	+ 2.1%	- 5.2%	138	- 37.8%	- 14.8%
\$100,001 to \$200,000	2,785	+ 0.7%	+ 1.3%	12.2	0.0%	+ 2.9%	252	- 1.2%	- 1.9%
\$200,001 to \$300,000	2,640	- 12.7%	+ 16.7%	7.8	- 22.0%	+ 6.0%	390	+ 9.2%	+ 4.0%
\$300,001 and Above	4,018	+ 21.3%	+ 36.4%	7.1	+ 12.7%	+ 24.4%	649	- 0.5%	+ 4.2%
Total	9,832	+ 1.6%	+ 16.4%	8.1	- 2.4%	+ 10.2%	1,429	- 3.8%	+ 0.8%

Showings

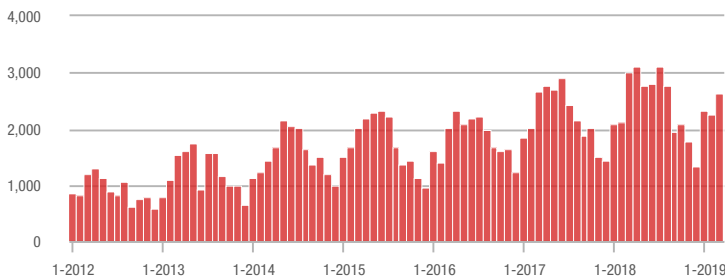
\$100,000 and Below



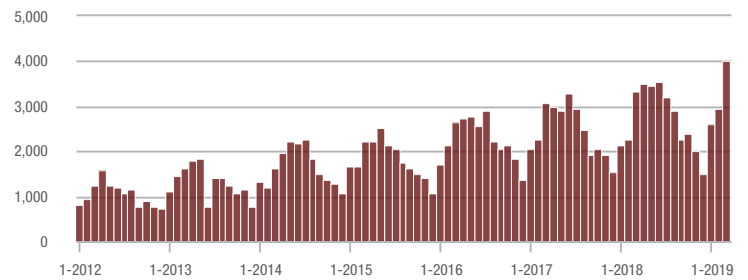
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

