

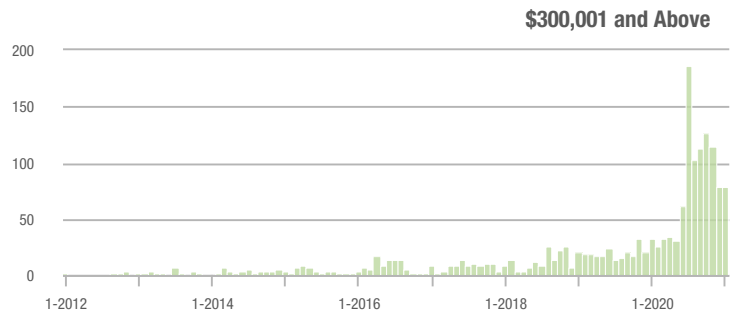
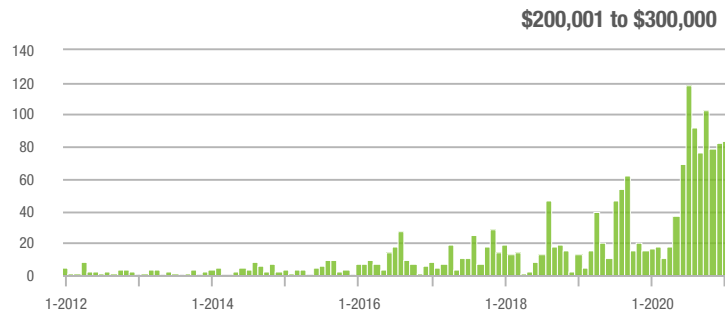
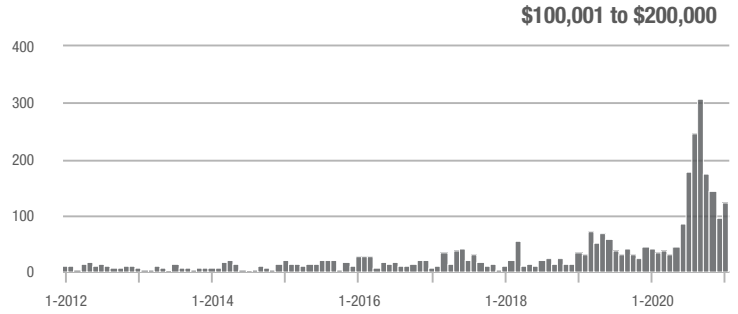
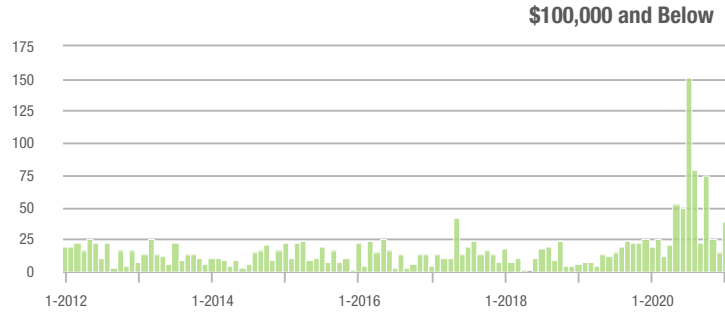
# Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	324	4.6	97
Anson County, NC	92	2.8	48
Cabarrus County, NC	5,467	13.7	462
Charlotte MSA	58,330	11.7	5,954
City of Charlotte, NC	25,696	13.4	2,115
Concord, NC	3,207	14.3	254
Davidson, NC	441	7.4	72
Denver, NC	748	6.5	145
Fort Mill, SC	1,921	13.6	161
Gaston County, NC	5,072	10.8	578
Gastonia, NC	2,169	11.1	218
Huntersville, NC	1,833	13.0	172
Iredell County, NC	4,065	8.2	699
Kannapolis, NC	1,172	11.4	119
Lake Norman	2,914	8.1	511
Lake Wylie	1,340	7.0	289
Lancaster County, SC	1,676	7.9	279
Lincoln County, NC	1,431	6.7	283
Lincolnton, NC	520	7.6	95
Matthews, NC	1,733	18.3	115
Mecklenburg County, NC	30,089	13.1	2,582
Monroe, NC	1,337	9.7	167
Montgomery County, NC	156	1.9	148
Mooresville, NC	2,366	10.0	324
Rock Hill, SC	2,698	14.3	241
Salisbury, NC	1,230	6.6	232
Stanly County, NC	888	6.3	198
Statesville, NC	1,087	5.8	269
Union County, NC	5,377	11.7	572
Uptown Charlotte	736	6.0	127
Waxhaw, NC	1,661	11.4	183
York County, SC	6,770	12.4	704

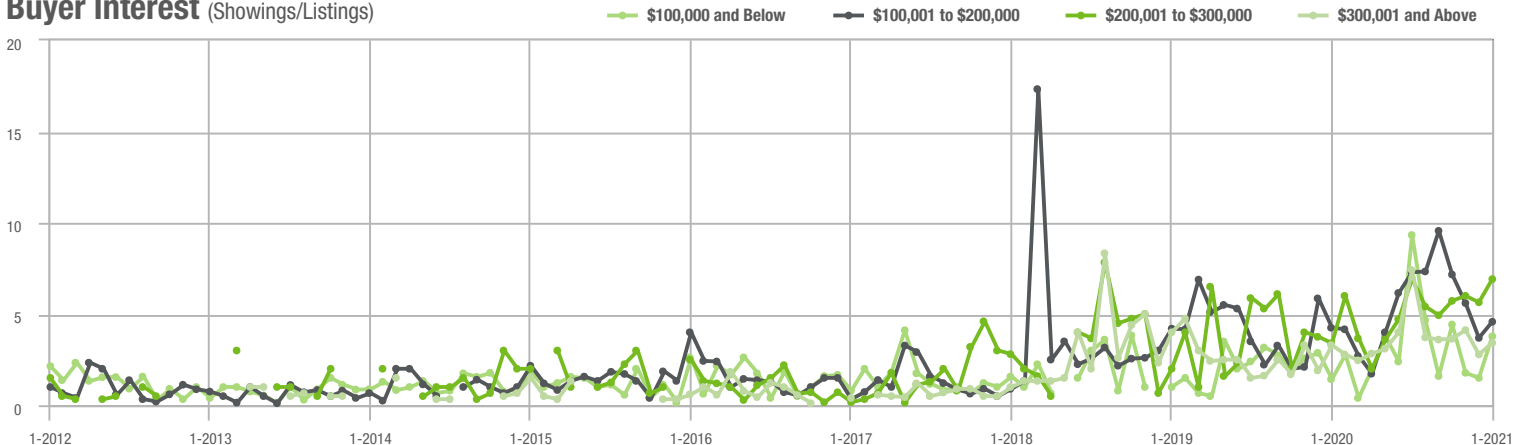
# Alexander County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	39	+ 105.3%	+ 160.0%	3.8	+ 171.4%	+ 151.9%	22	- 40.5%	- 12.0%
\$100,001 to \$200,000	122	+ 197.6%	+ 27.1%	4.6	+ 7.0%	+ 24.0%	32	+ 77.8%	0.0%
\$200,001 to \$300,000	84	+ 394.1%	+ 2.4%	6.9	+ 102.9%	+ 22.6%	16	+ 100.0%	- 11.1%
\$300,001 and Above	79	+ 139.4%	0.0%	3.4	+ 3.0%	+ 22.9%	27	+ 92.9%	- 15.6%
<b>Total</b>	<b>324</b>	<b>+ 194.5%</b>	<b>+ 19.1%</b>	<b>4.6</b>	<b>+ 48.4%</b>	<b>+ 26.9%</b>	<b>97</b>	<b>+ 26.0%</b>	<b>- 9.3%</b>

## Showings



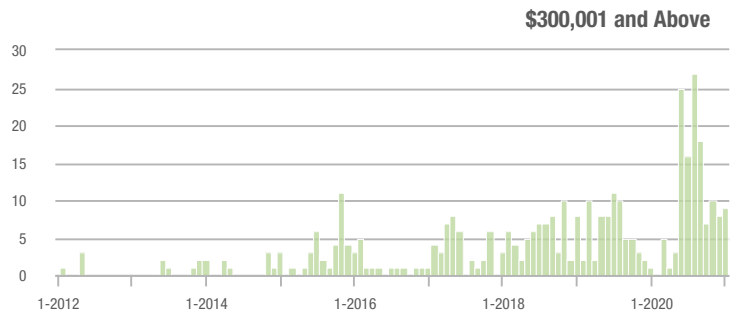
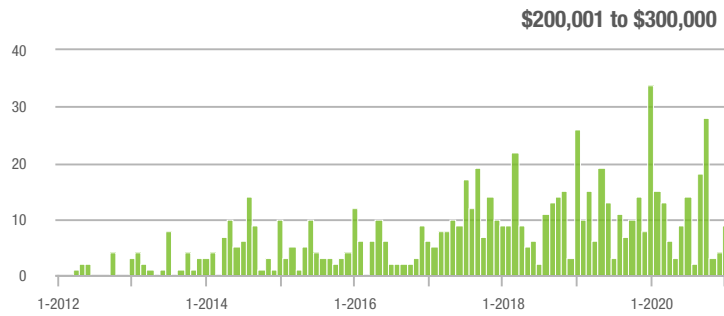
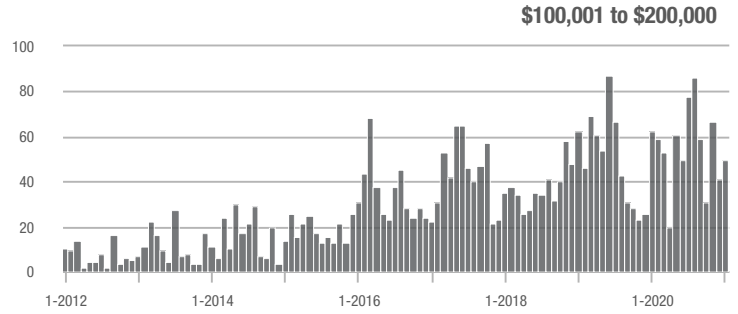
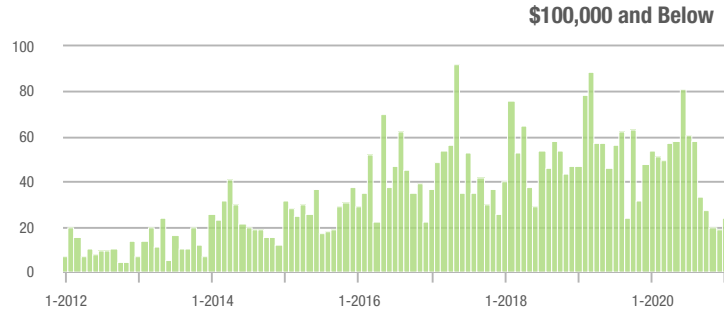
## Buyer Interest (Showings/Listings)



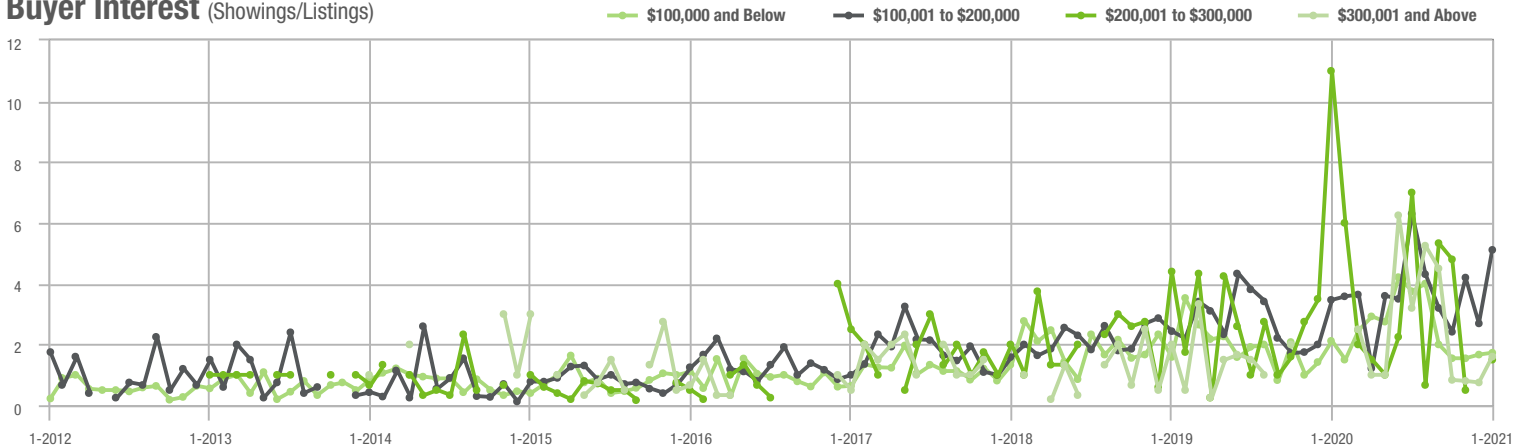
# Anson County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	24	- 55.6%	+ 26.3%	1.7	- 19.0%	+ 3.6%	22	- 60.7%	+ 4.8%
\$100,001 to \$200,000	50	- 19.4%	+ 22.0%	5.1	+ 45.7%	+ 89.8%	13	- 50.0%	- 27.8%
\$200,001 to \$300,000	9	- 73.5%	+ 125.0%	1.5	- 86.4%	—	5	- 44.4%	+ 25.0%
\$300,001 and Above	9	+ 800.0%	+ 12.5%	1.6	—	+ 113.3%	8	+ 14.3%	0.0%
<b>Total</b>	<b>92</b>	<b>- 39.1%</b>	<b>+ 27.8%</b>	<b>2.8</b>	<b>- 20.0%</b>	<b>+ 43.4%</b>	<b>48</b>	<b>- 51.0%</b>	<b>- 5.9%</b>

## Showings



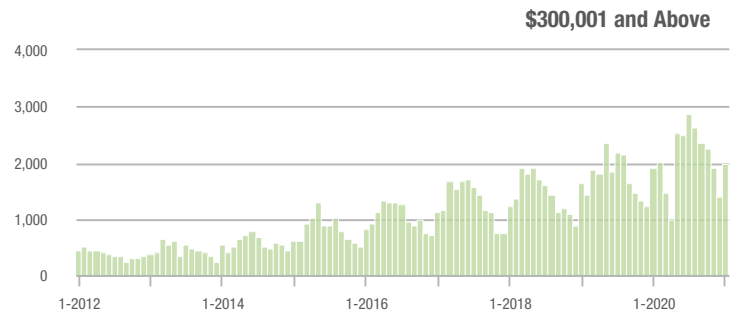
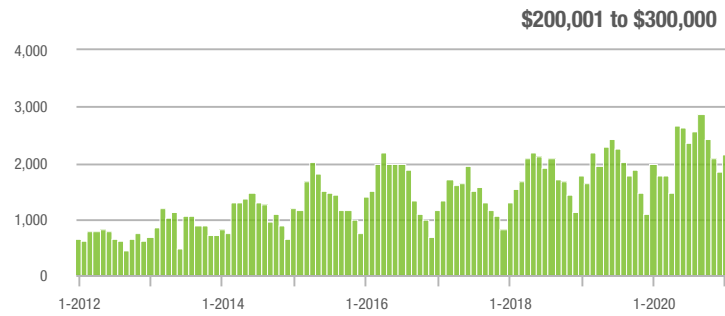
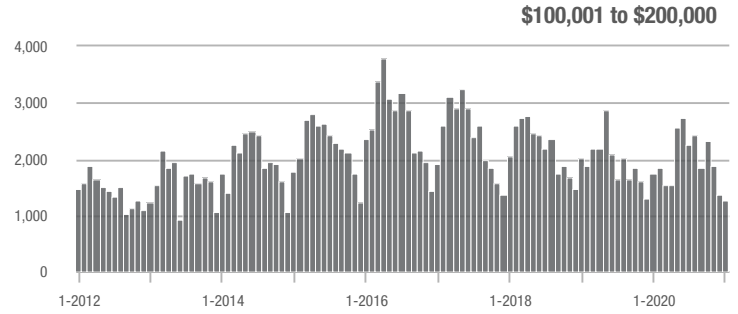
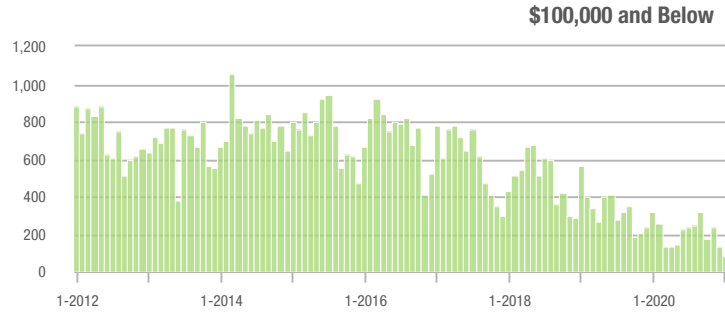
## Buyer Interest (Showings/Listings)



# Cabarrus County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	80	- 74.7%	- 42.0%	3.9	- 30.4%	- 8.3%	34	- 62.2%	- 40.4%
\$100,001 to \$200,000	1,257	- 27.3%	- 8.2%	12.4	+ 27.8%	- 4.1%	110	- 45.8%	- 5.2%
\$200,001 to \$300,000	2,149	+ 8.9%	+ 15.5%	17.8	+ 83.5%	+ 9.2%	128	- 47.8%	+ 5.8%
\$300,001 and Above	1,981	+ 3.4%	+ 41.9%	12.5	+ 81.2%	+ 47.8%	190	- 46.9%	- 6.4%
<b>Total</b>	<b>5,467</b>	<b>- 7.9%</b>	<b>+ 14.8%</b>	<b>13.7</b>	<b>+ 65.1%</b>	<b>+ 19.8%</b>	<b>462</b>	<b>- 48.4%</b>	<b>- 7.0%</b>

## Showings



## Buyer Interest (Showings/Listings)

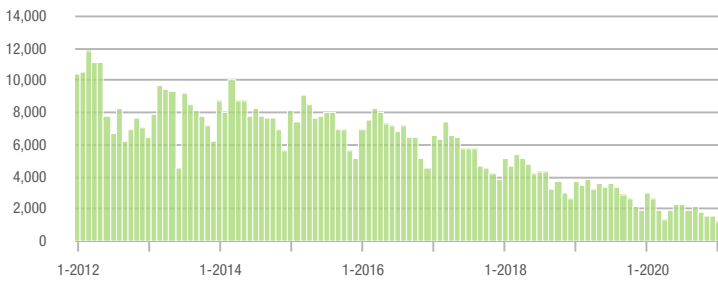


# Charlotte MSA

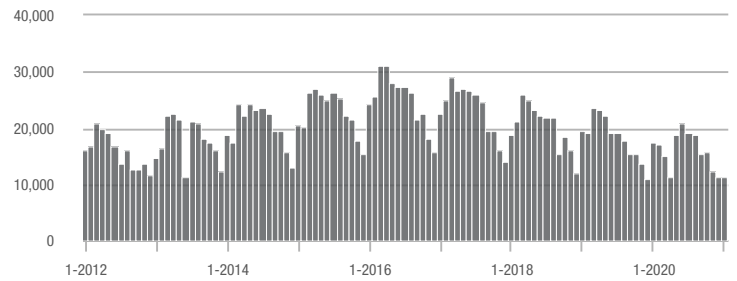
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,204	- 60.5%	- 24.8%	3.5	- 35.2%	- 17.7%	585	- 50.9%	- 16.4%
\$100,001 to \$200,000	11,136	- 36.6%	- 0.1%	12.2	+ 17.3%	+ 7.2%	1,052	- 46.9%	- 9.0%
\$200,001 to \$300,000	19,466	- 14.3%	+ 14.2%	15.3	+ 53.0%	+ 19.1%	1,405	- 46.6%	- 6.2%
\$300,001 and Above	26,524	- 12.0%	+ 25.9%	10.7	+ 39.0%	+ 35.6%	2,912	- 40.7%	- 9.5%
<b>Total</b>	<b>58,330</b>	<b>- 20.6%</b>	<b>+ 14.7%</b>	<b>11.7</b>	<b>+ 34.5%</b>	<b>+ 22.8%</b>	<b>5,954</b>	<b>- 44.4%</b>	<b>- 9.4%</b>

## Showings

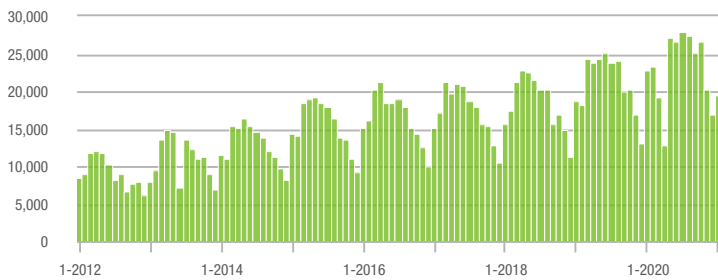
**\$100,000 and Below**



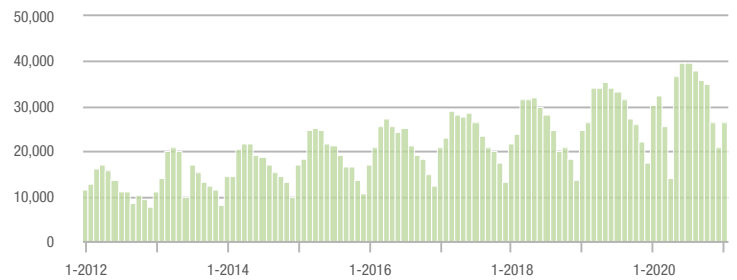
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

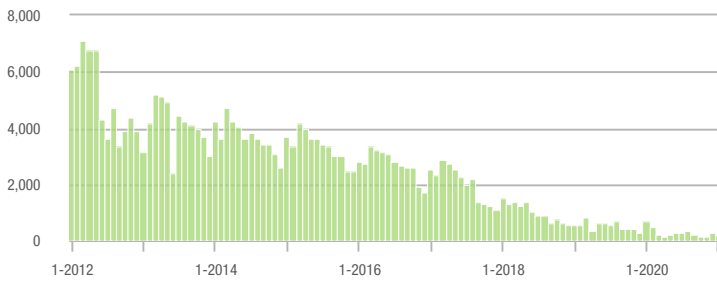


# City of Charlotte, NC

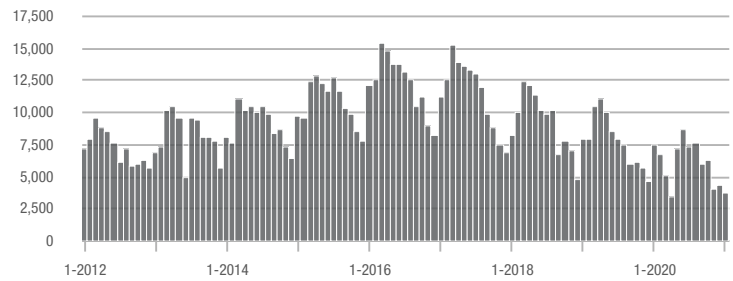
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	184	- 73.8%	- 23.7%	6.1	- 40.8%	+ 23.8%	45	- 61.9%	- 33.8%
\$100,001 to \$200,000	3,727	- 49.9%	- 14.6%	16.0	+ 15.1%	- 5.4%	243	- 57.4%	- 11.6%
\$200,001 to \$300,000	9,252	- 5.5%	+ 9.4%	18.5	+ 59.5%	+ 17.0%	527	- 42.8%	- 8.8%
\$300,001 and Above	12,533	- 12.1%	+ 26.7%	10.9	+ 13.5%	+ 36.0%	1,300	- 25.3%	- 8.9%
<b>Total</b>	<b>25,696</b>	<b>- 20.1%</b>	<b>+ 11.9%</b>	<b>13.4</b>	<b>+ 21.8%</b>	<b>+ 21.0%</b>	<b>2,115</b>	<b>- 36.8%</b>	<b>- 9.9%</b>

## Showings

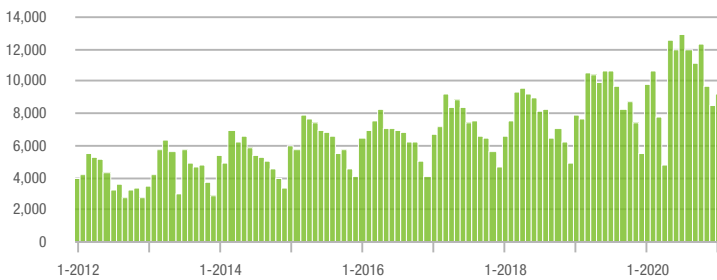
**\$100,000 and Below**



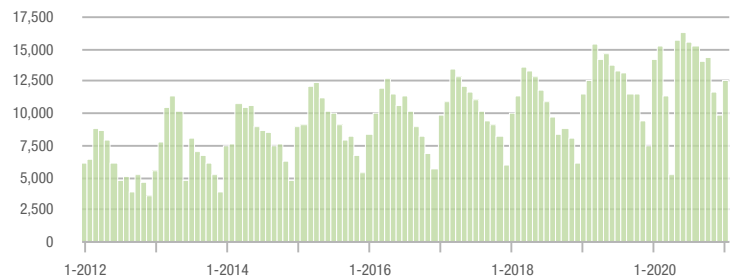
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

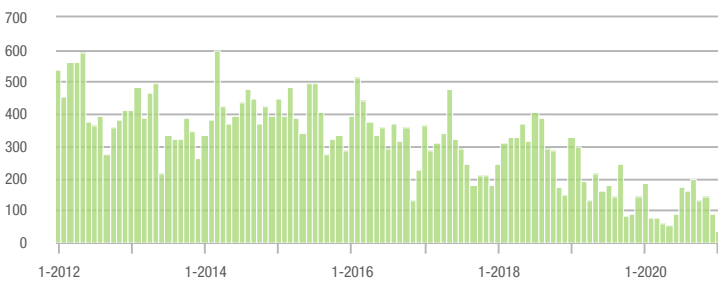


# Concord, NC

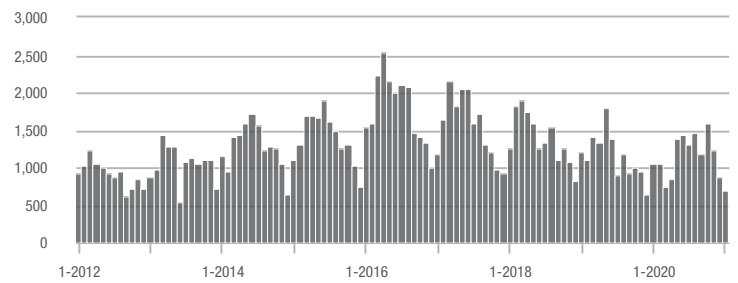
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	36	- 80.3%	- 60.0%	2.9	- 57.4%	- 47.5%	20	- 57.4%	- 33.3%
\$100,001 to \$200,000	689	- 35.1%	- 20.4%	12.8	+ 25.5%	- 9.5%	56	- 50.9%	- 11.1%
\$200,001 to \$300,000	1,386	+ 2.0%	+ 13.4%	19.5	+ 85.7%	+ 15.2%	73	- 52.0%	- 1.4%
\$300,001 and Above	1,096	+ 18.2%	+ 17.2%	12.2	+ 117.9%	+ 23.8%	105	- 47.8%	- 7.9%
<b>Total</b>	<b>3,207</b>	<b>- 9.2%</b>	<b>+ 3.0%</b>	<b>14.3</b>	<b>+ 70.2%</b>	<b>+ 12.0%</b>	<b>254</b>	<b>- 50.6%</b>	<b>- 9.6%</b>

## Showings

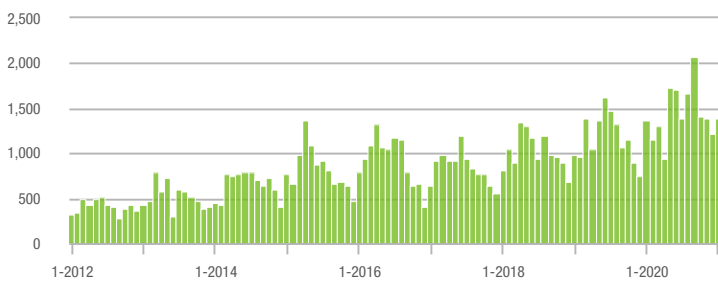
**\$100,000 and Below**



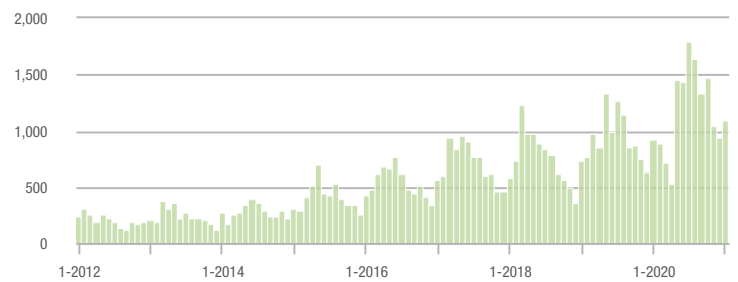
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



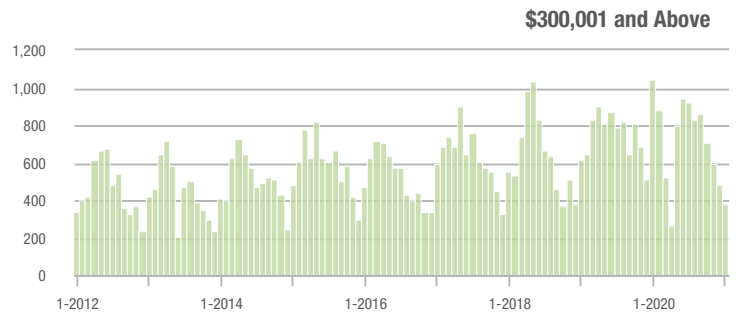
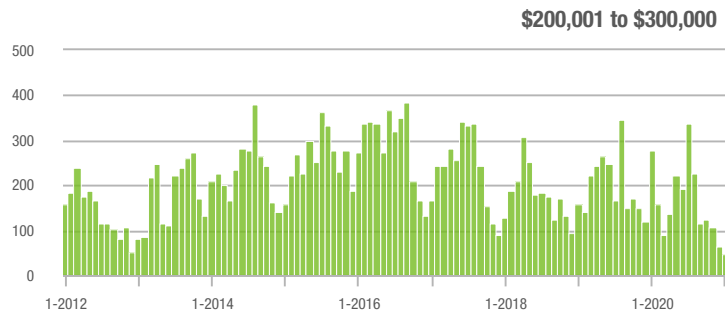
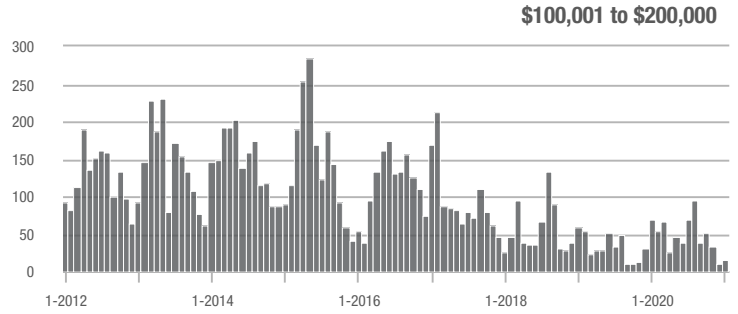
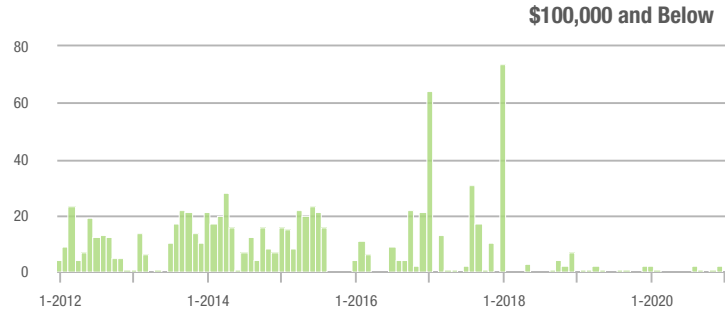
## Buyer Interest (Showings/Listings)



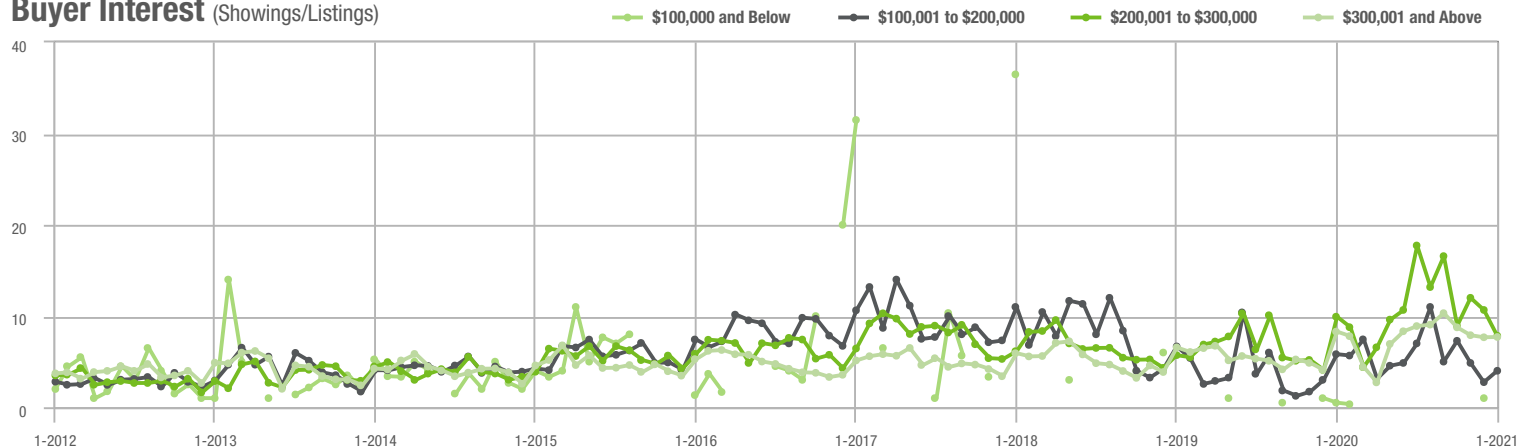
# Davidson, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	0	- 100.0%	- 100.0%
\$100,001 to \$200,000	16	- 76.5%	+ 45.5%	4.0	- 31.0%	+ 45.5%	4	- 69.2%	0.0%
\$200,001 to \$300,000	48	- 82.8%	- 27.3%	7.8	- 21.2%	- 26.6%	9	- 71.0%	0.0%
\$300,001 and Above	377	- 63.9%	- 22.4%	7.7	- 7.2%	+ 0.4%	59	- 63.4%	- 24.4%
<b>Total</b>	<b>441</b>	<b>- 68.3%</b>	<b>- 21.9%</b>	<b>7.4</b>	<b>- 10.8%</b>	<b>- 1.4%</b>	<b>72</b>	<b>- 65.4%</b>	<b>- 22.6%</b>

## Showings



## Buyer Interest (Showings/Listings)

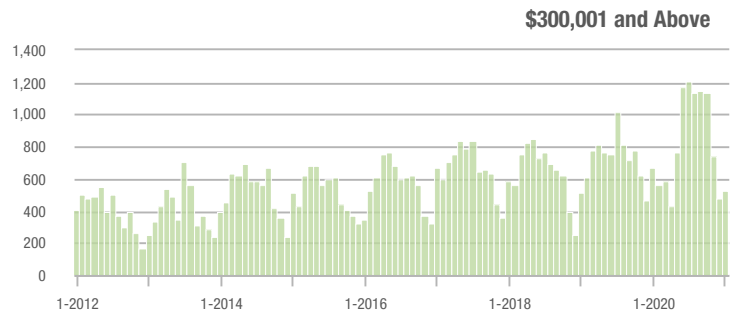
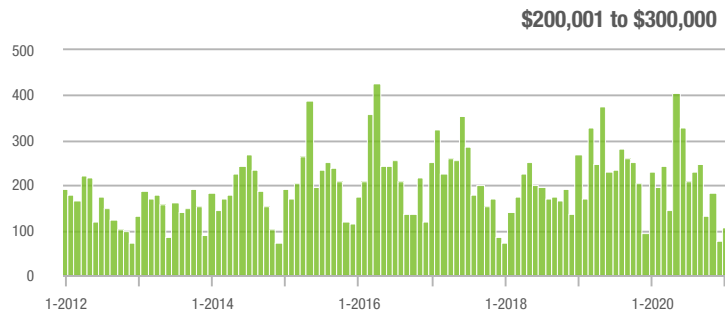
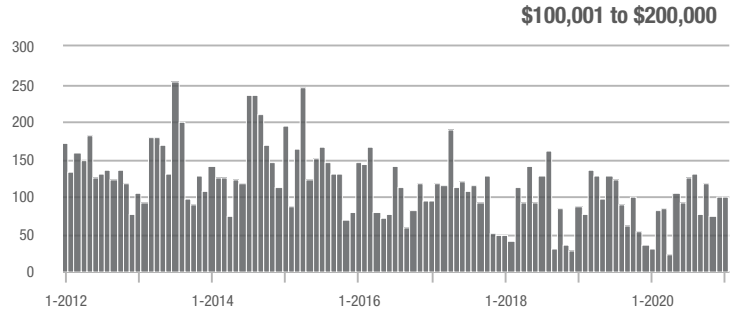
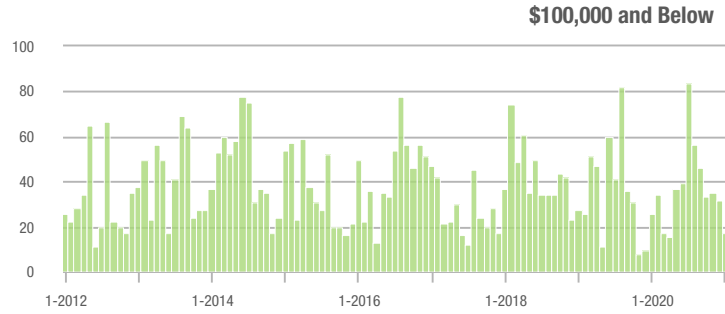




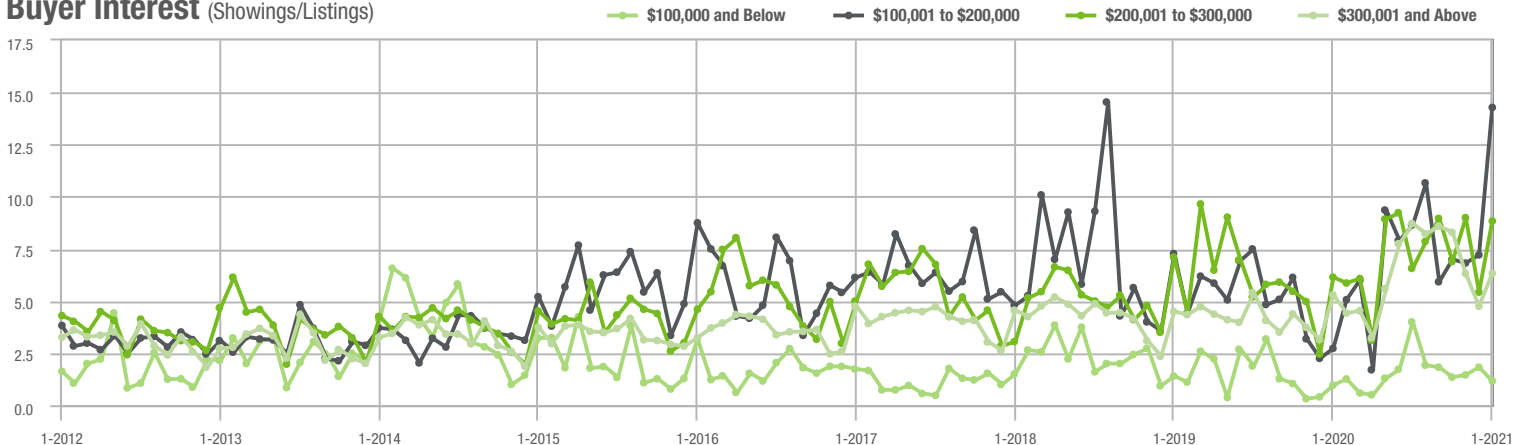
# Denver, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 34.6%	- 46.9%	1.2	+ 20.0%	- 36.0%	25	- 50.0%	- 19.4%
\$100,001 to \$200,000	100	+ 212.5%	- 1.0%	14.3	+ 429.6%	+ 98.0%	7	- 56.3%	- 50.0%
\$200,001 to \$300,000	107	- 53.9%	+ 35.4%	8.8	+ 44.3%	+ 62.7%	12	- 74.5%	- 20.0%
\$300,001 and Above	524	- 22.5%	+ 9.4%	6.3	+ 18.9%	+ 33.1%	101	- 42.6%	- 17.2%
<b>Total</b>	<b>748</b>	<b>- 22.6%</b>	<b>+ 8.2%</b>	<b>6.5</b>	<b>+ 38.3%</b>	<b>+ 39.0%</b>	<b>145</b>	<b>- 49.8%</b>	<b>- 20.3%</b>

## Showings



## Buyer Interest (Showings/Listings)

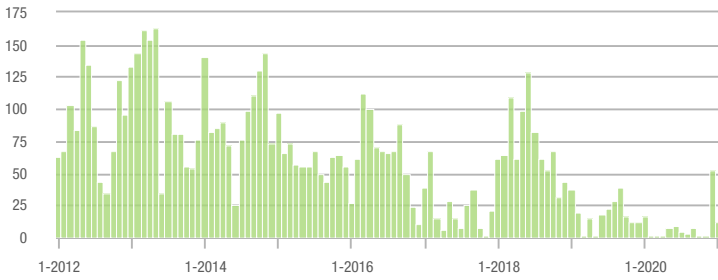


# Fort Mill, SC

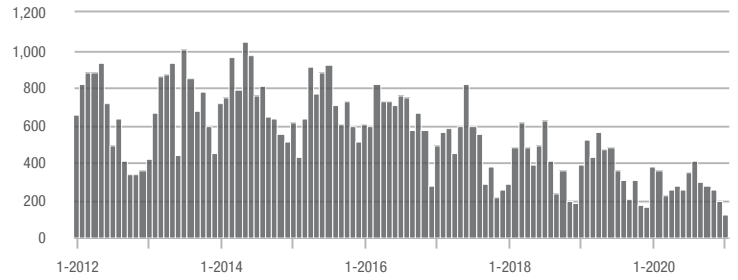
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	12	- 25.0%	- 77.4%	4.0	+ 5.3%	- 69.2%	4	- 20.0%	- 33.3%
\$100,001 to \$200,000	118	- 69.0%	- 38.2%	7.7	- 20.6%	- 25.8%	21	- 55.3%	- 16.0%
\$200,001 to \$300,000	480	- 46.9%	+ 0.8%	12.6	- 6.0%	+ 7.6%	40	- 44.4%	- 7.0%
\$300,001 and Above	1,311	- 8.8%	+ 42.7%	15.3	+ 91.3%	+ 50.9%	96	- 56.2%	- 5.9%
<b>Total</b>	<b>1,921</b>	<b>- 29.8%</b>	<b>+ 17.2%</b>	<b>13.6</b>	<b>+ 44.7%</b>	<b>+ 26.8%</b>	<b>161</b>	<b>- 53.1%</b>	<b>- 8.5%</b>

## Showings

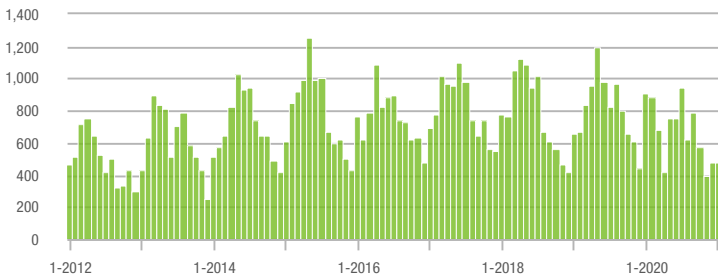
**\$100,000 and Below**



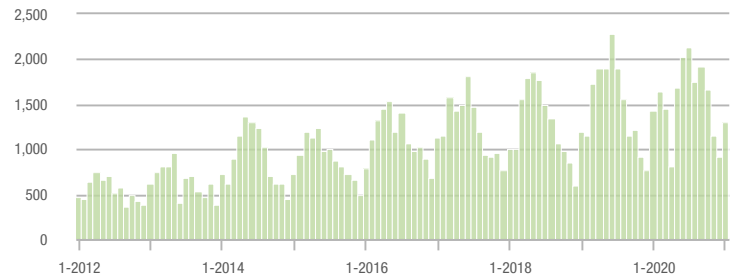
**\$100,001 to \$200,000**



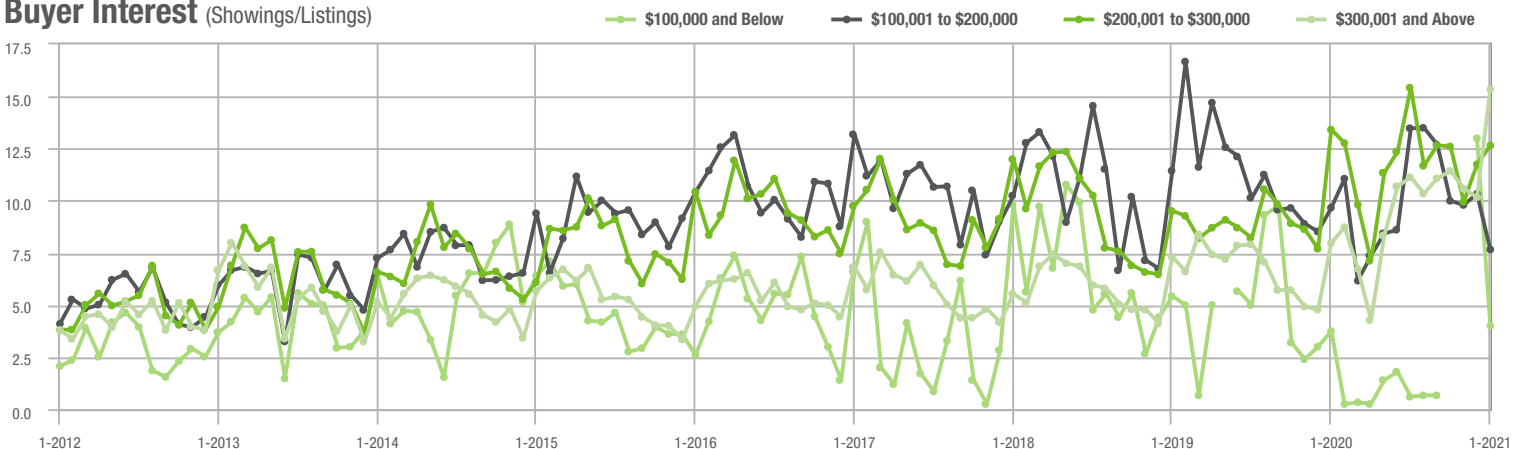
**\$200,001 to \$300,000**



**\$300,001 and Above**



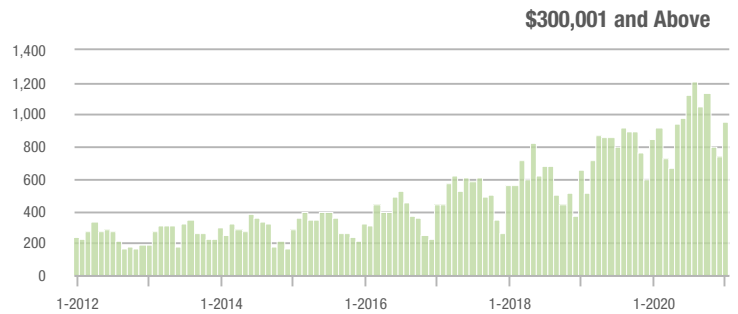
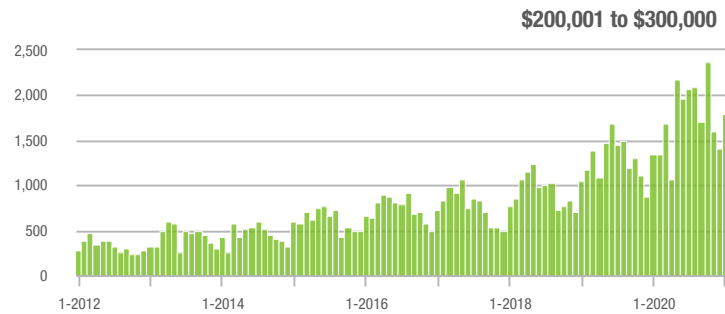
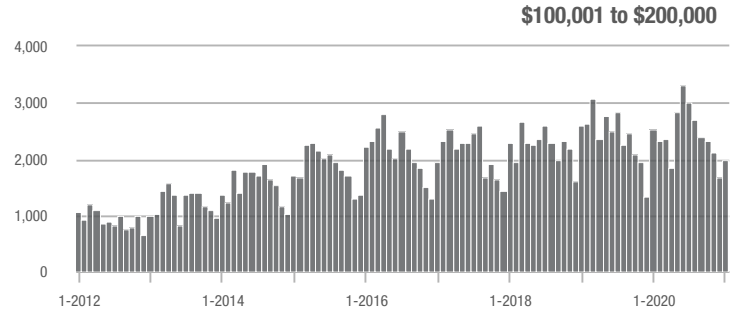
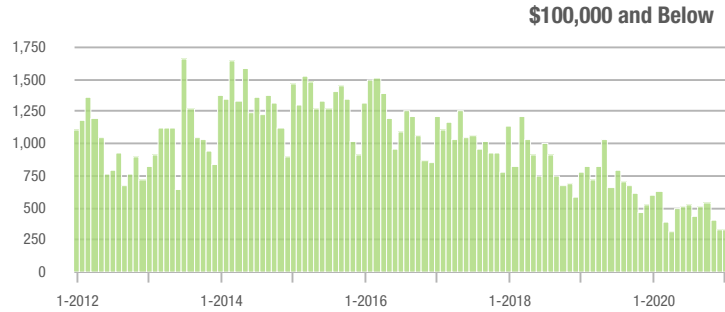
## Buyer Interest (Showings/Listings)



# Gaston County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	324	- 45.7%	- 2.1%	4.1	- 35.9%	- 13.8%	128	- 41.0%	- 3.8%
\$100,001 to \$200,000	1,991	- 21.2%	+ 18.5%	12.4	+ 22.8%	+ 22.2%	175	- 37.7%	- 7.9%
\$200,001 to \$300,000	1,799	+ 32.8%	+ 28.2%	14.2	+ 97.2%	+ 41.8%	138	- 39.7%	- 8.6%
\$300,001 and Above	958	+ 13.1%	+ 29.1%	8.6	+ 62.3%	+ 50.0%	137	- 35.7%	- 15.4%
<b>Total</b>	<b>5,072</b>	<b>- 4.8%</b>	<b>+ 22.0%</b>	<b>10.8</b>	<b>+ 38.5%</b>	<b>+ 30.6%</b>	<b>578</b>	<b>- 38.5%</b>	<b>- 9.1%</b>

## Showings



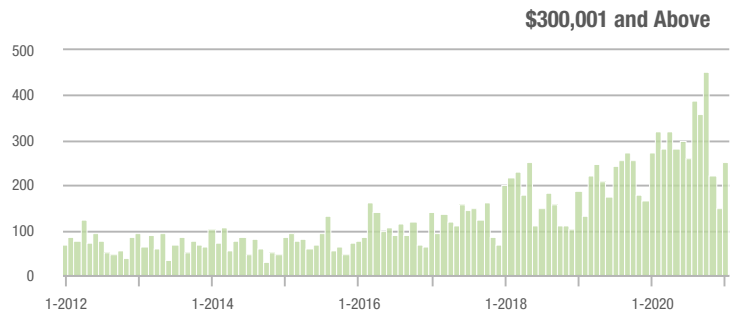
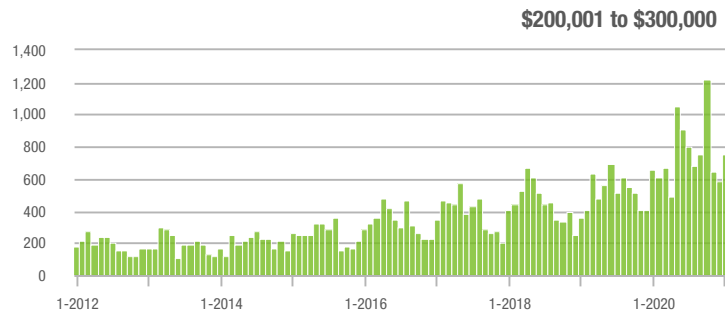
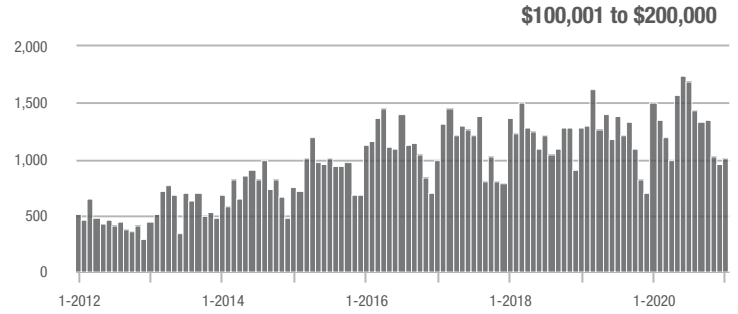
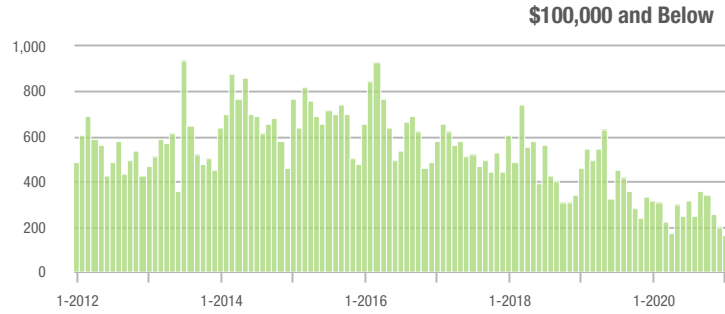
## Buyer Interest (Showings/Listings)



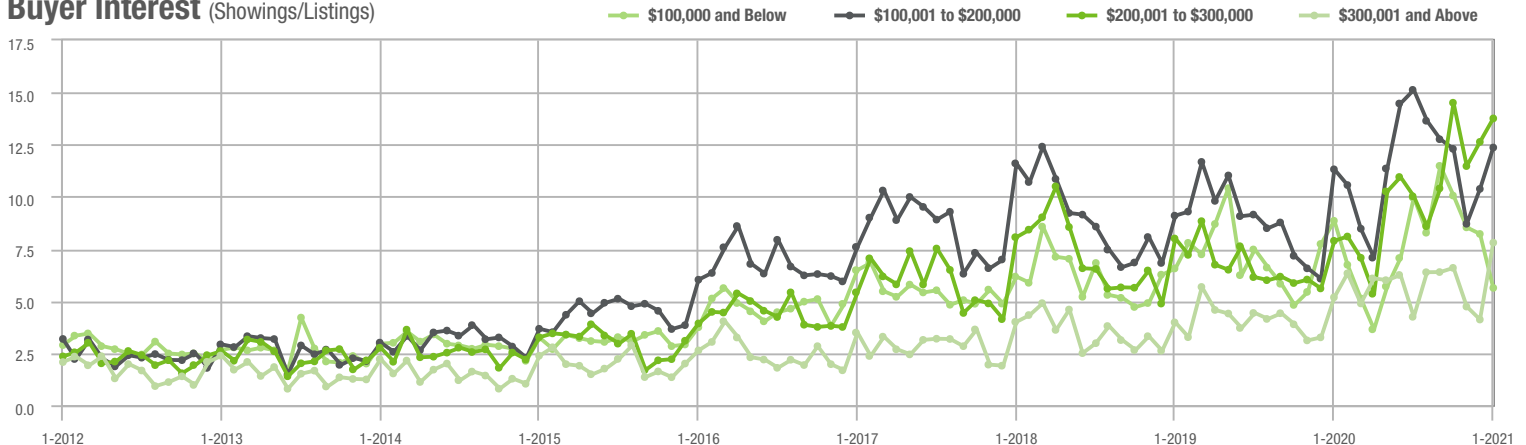
# Gastonia, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	161	- 48.6%	- 18.3%	5.6	- 36.4%	- 31.5%	37	- 51.9%	0.0%
\$100,001 to \$200,000	1,004	- 33.4%	+ 4.3%	12.4	+ 9.7%	+ 19.1%	85	- 43.0%	- 16.7%
\$200,001 to \$300,000	752	+ 14.8%	+ 29.4%	13.8	+ 74.7%	+ 8.9%	56	- 37.1%	+ 21.7%
\$300,001 and Above	252	- 8.0%	+ 66.9%	7.8	+ 50.0%	+ 89.7%	40	- 31.0%	- 14.9%
<b>Total</b>	<b>2,169</b>	<b>- 21.1%</b>	<b>+ 14.6%</b>	<b>11.1</b>	<b>+ 22.0%</b>	<b>+ 17.8%</b>	<b>218</b>	<b>- 41.6%</b>	<b>- 6.0%</b>

## Showings



## Buyer Interest (Showings/Listings)

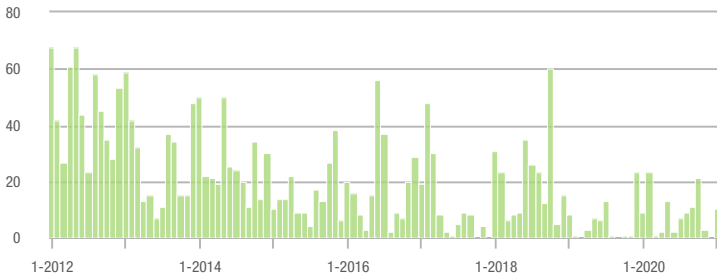


# Huntersville, NC

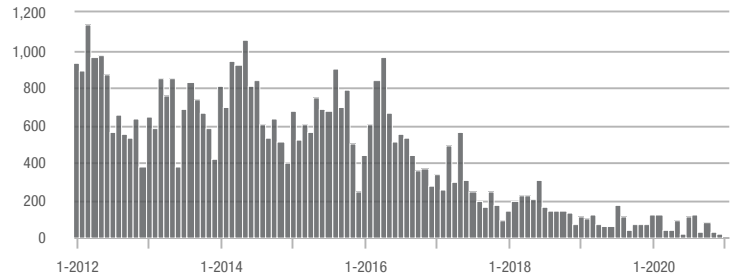
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	+ 11.1%	—	1.3	- 13.3%	—	8	- 38.5%	+ 33.3%
\$100,001 to \$200,000	4	- 96.8%	- 82.6%	4.0	- 67.7%	- 42.9%	2	- 85.7%	- 66.7%
\$200,001 to \$300,000	284	- 68.3%	- 15.2%	14.8	+ 26.5%	+ 37.9%	28	- 69.2%	- 33.3%
\$300,001 and Above	1,535	- 15.4%	+ 52.9%	13.4	+ 71.8%	+ 46.5%	134	- 51.8%	- 1.5%
<b>Total</b>	<b>1,833</b>	<b>- 35.6%</b>	<b>+ 34.6%</b>	<b>13.0</b>	<b>+ 49.4%</b>	<b>+ 41.2%</b>	<b>172</b>	<b>- 56.6%</b>	<b>- 9.5%</b>

## Showings

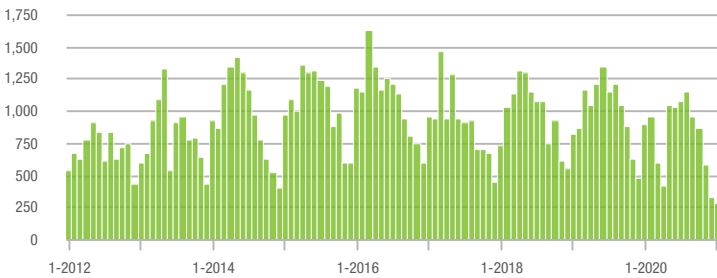
**\$100,000 and Below**



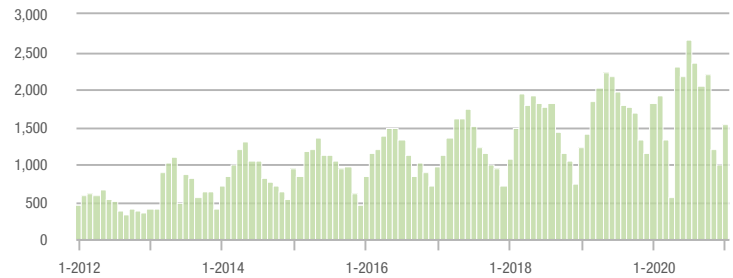
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

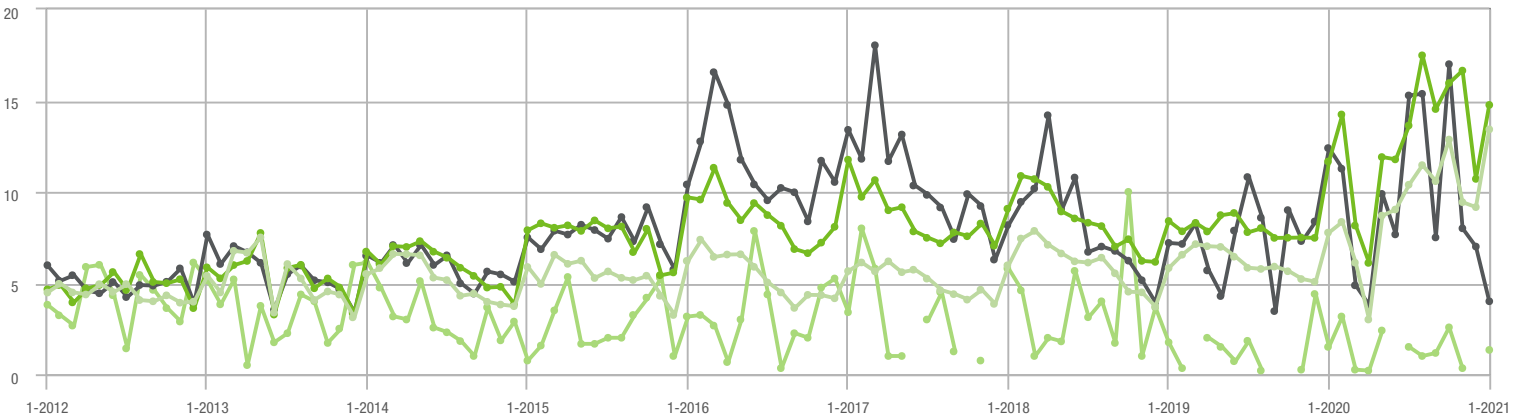


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

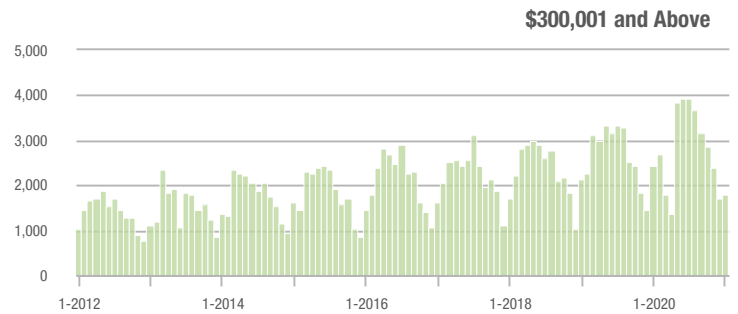
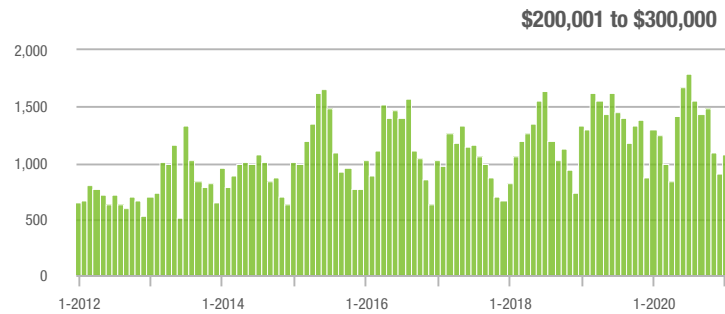
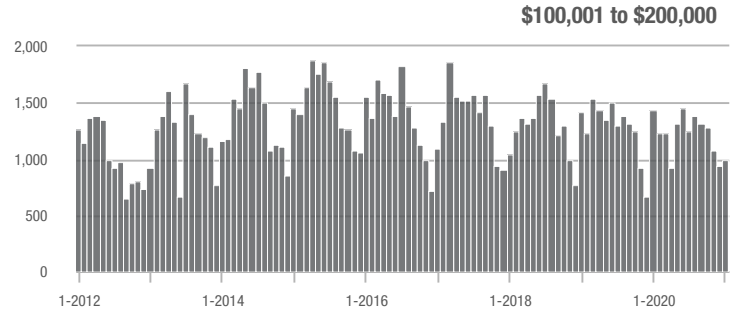
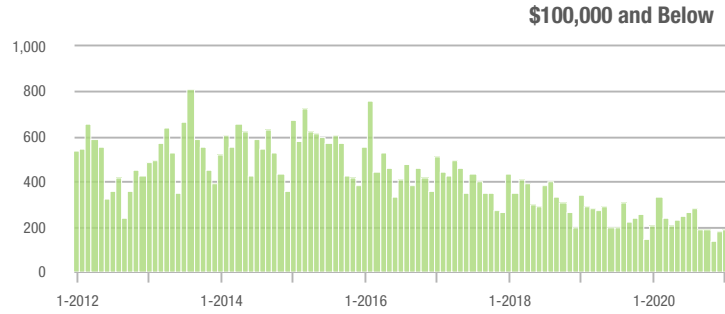
— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



# Iredell County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	188	- 10.0%	+ 5.0%	2.9	- 12.1%	- 3.3%	144	- 35.1%	- 7.1%
\$100,001 to \$200,000	987	- 31.3%	+ 4.9%	10.1	+ 16.1%	+ 26.9%	126	- 41.9%	- 16.0%
\$200,001 to \$300,000	1,085	- 16.4%	+ 20.8%	11.3	+ 68.7%	+ 34.1%	117	- 56.5%	- 12.7%
\$300,001 and Above	1,805	- 25.5%	+ 6.8%	7.4	+ 34.5%	+ 17.4%	312	- 47.0%	- 14.8%
<b>Total</b>	<b>4,065</b>	<b>- 24.3%</b>	<b>+ 9.6%</b>	<b>8.2</b>	<b>+ 32.3%</b>	<b>+ 21.7%</b>	<b>699</b>	<b>- 46.1%</b>	<b>- 13.2%</b>

## Showings



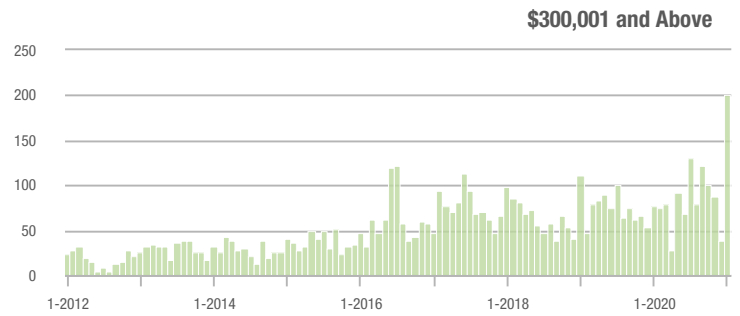
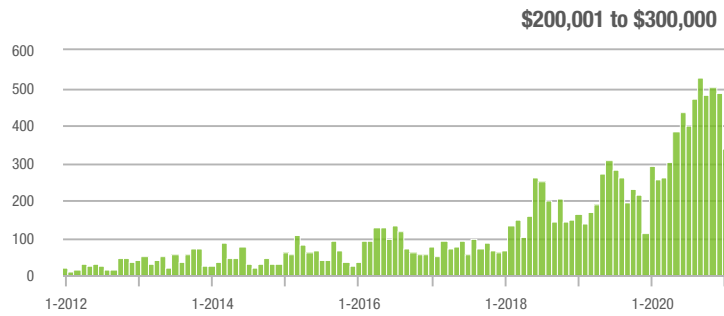
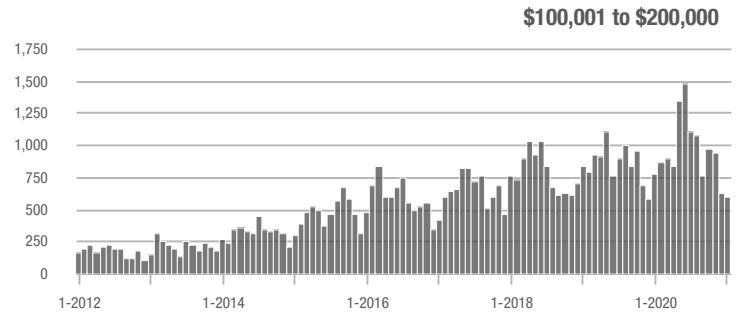
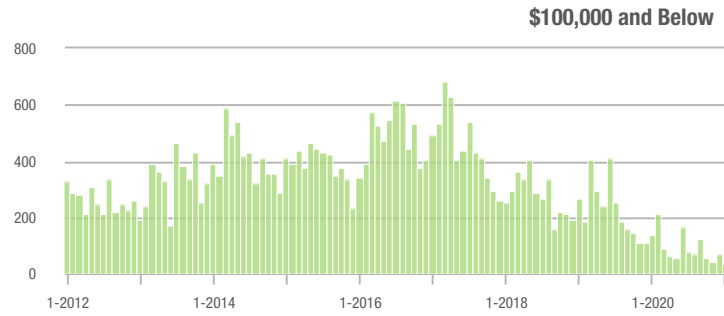
## Buyer Interest (Showings/Listings)



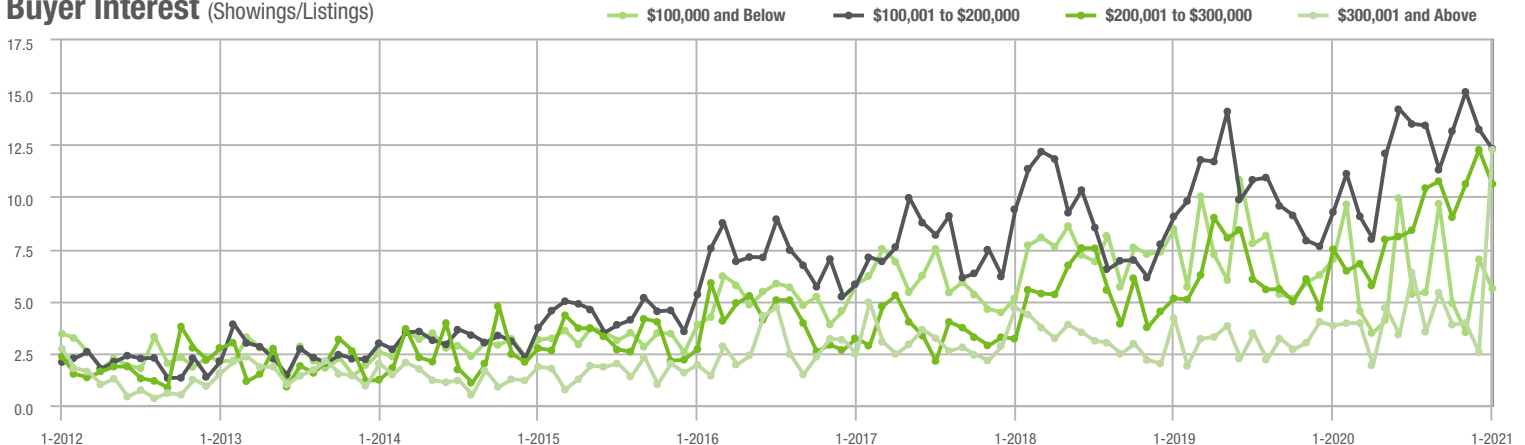
# Kannapolis, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	36	- 73.9%	- 47.1%	5.6	- 20.0%	- 20.0%	12	- 61.3%	- 29.4%
\$100,001 to \$200,000	597	- 23.7%	- 5.5%	12.3	+ 32.3%	- 7.0%	52	- 42.2%	- 1.9%
\$200,001 to \$300,000	339	+ 16.5%	- 30.2%	10.6	+ 41.3%	- 13.4%	35	- 25.5%	- 22.2%
\$300,001 and Above	200	+ 163.2%	+ 412.8%	12.3	+ 223.7%	+ 382.6%	20	- 25.9%	+ 17.6%
<b>Total</b>	<b>1,172</b>	<b>- 8.9%</b>	<b>- 4.3%</b>	<b>11.4</b>	<b>+ 42.5%</b>	<b>+ 3.1%</b>	<b>119</b>	<b>- 39.0%</b>	<b>- 9.8%</b>

## Showings



## Buyer Interest (Showings/Listings)

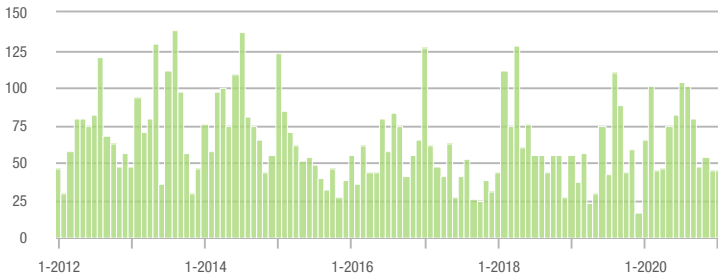


# Lake Norman

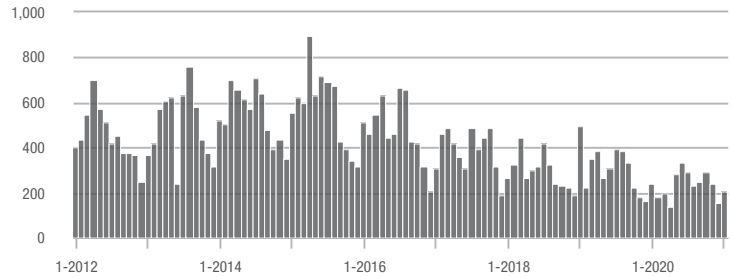
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	45	- 31.8%	0.0%	1.0	- 28.6%	+ 10.2%	83	- 45.4%	- 22.4%
\$100,001 to \$200,000	206	- 14.5%	+ 31.2%	8.9	+ 64.8%	+ 77.1%	43	- 49.4%	- 20.4%
\$200,001 to \$300,000	492	- 32.7%	- 7.2%	10.2	+ 54.5%	+ 7.7%	58	- 63.1%	- 15.9%
\$300,001 and Above	2,171	- 27.3%	+ 10.7%	8.5	+ 51.8%	+ 20.1%	327	- 52.7%	- 10.2%
<b>Total</b>	<b>2,914</b>	<b>- 27.6%</b>	<b>+ 8.2%</b>	<b>8.1</b>	<b>+ 47.3%</b>	<b>+ 21.3%</b>	<b>511</b>	<b>- 52.9%</b>	<b>- 14.0%</b>

## Showings

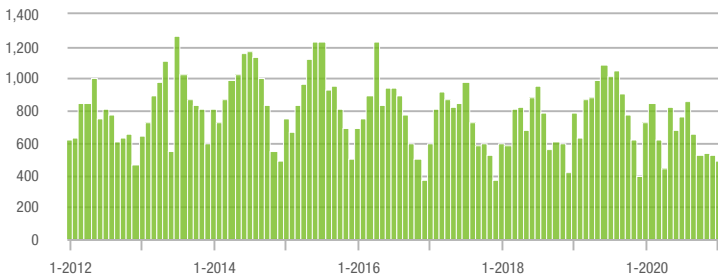
**\$100,000 and Below**



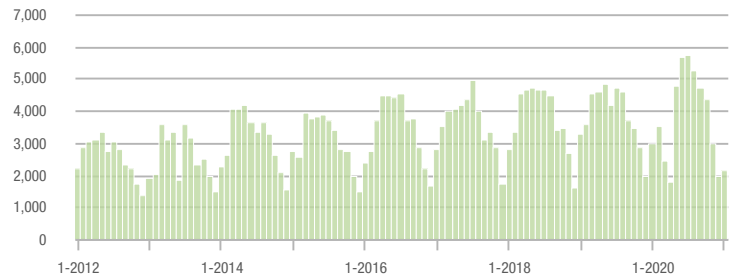
**\$100,001 to \$200,000**



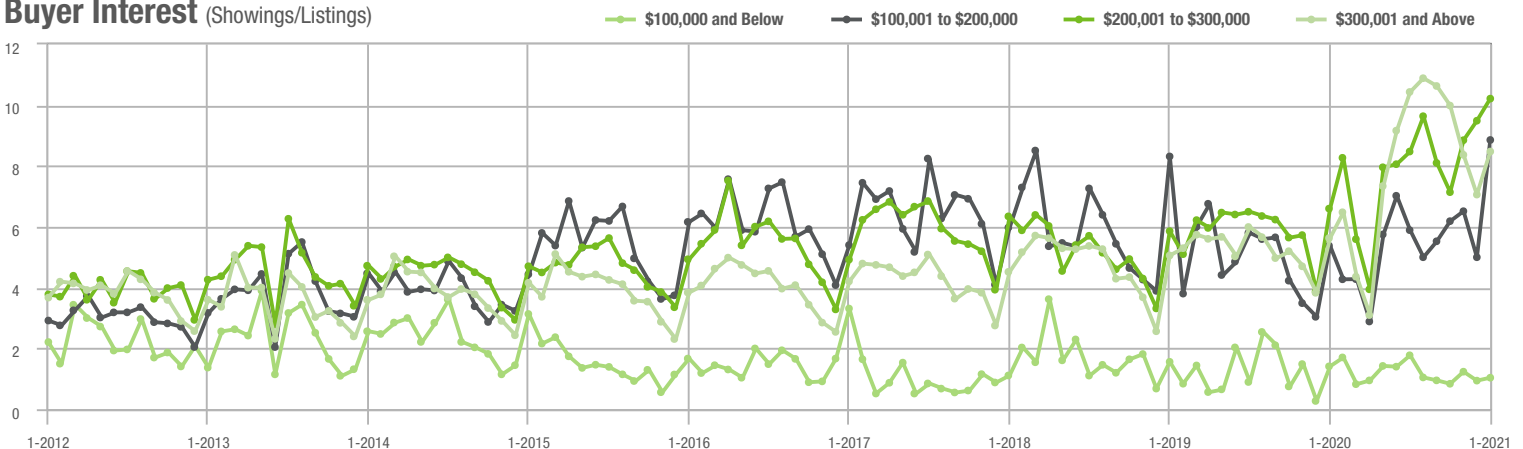
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

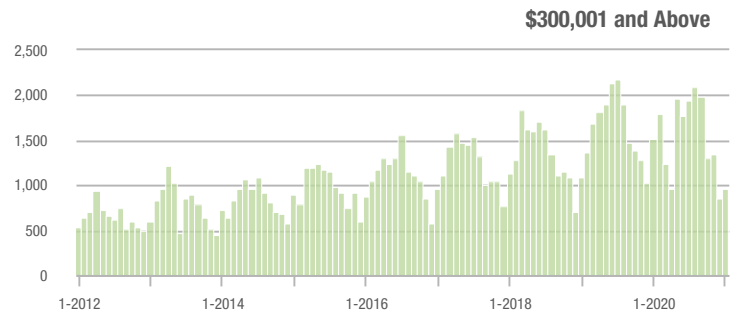
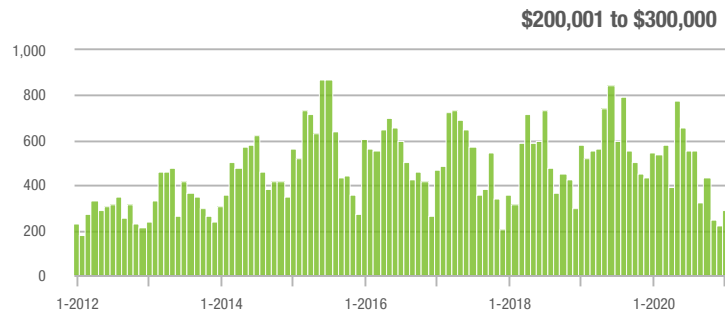
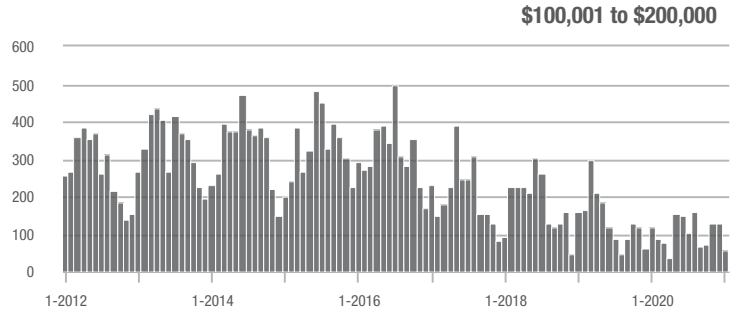
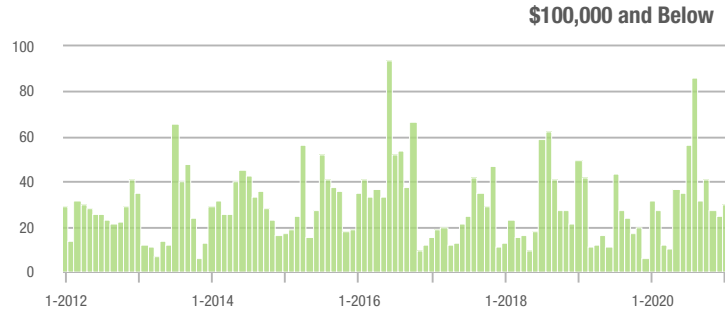




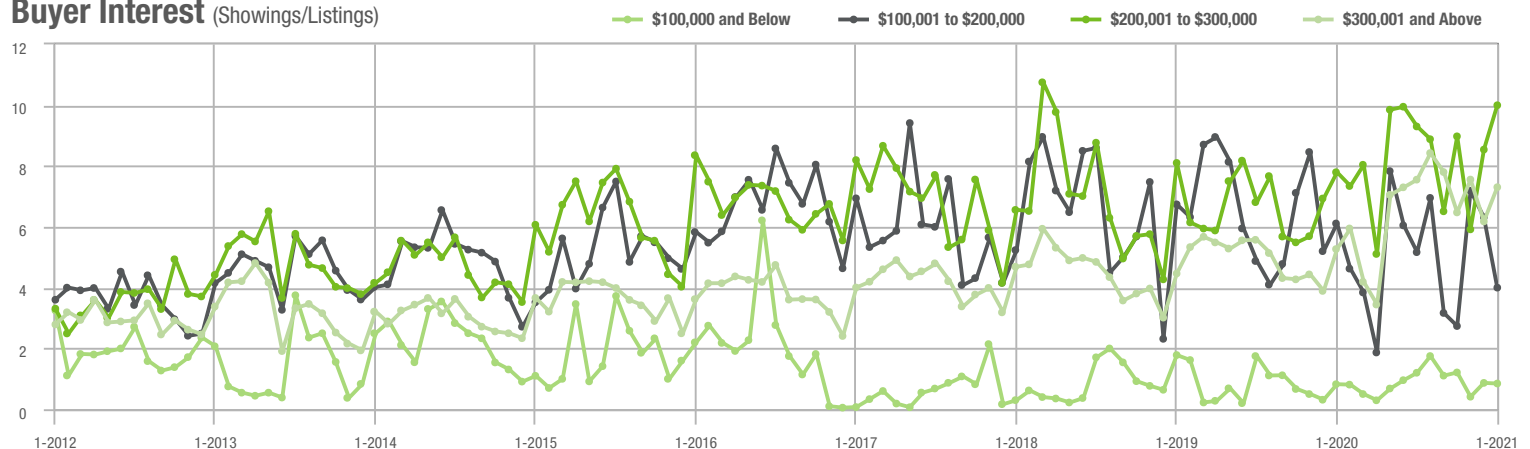
# Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	- 6.3%	+ 20.0%	0.8	0.0%	- 2.4%	47	- 28.8%	- 16.1%
\$100,001 to \$200,000	55	- 53.8%	- 57.4%	4.0	- 34.4%	- 36.7%	28	- 34.9%	- 28.2%
\$200,001 to \$300,000	289	- 47.0%	+ 30.2%	10.0	+ 28.2%	+ 17.1%	60	- 50.8%	- 9.1%
\$300,001 and Above	966	- 36.7%	+ 12.1%	7.3	+ 37.7%	+ 18.2%	154	- 57.3%	- 9.4%
<b>Total</b>	<b>1,340</b>	<b>- 39.7%</b>	<b>+ 8.2%</b>	<b>7.0</b>	<b>+ 27.3%</b>	<b>+ 15.8%</b>	<b>289</b>	<b>- 51.2%</b>	<b>- 12.7%</b>

## Showings



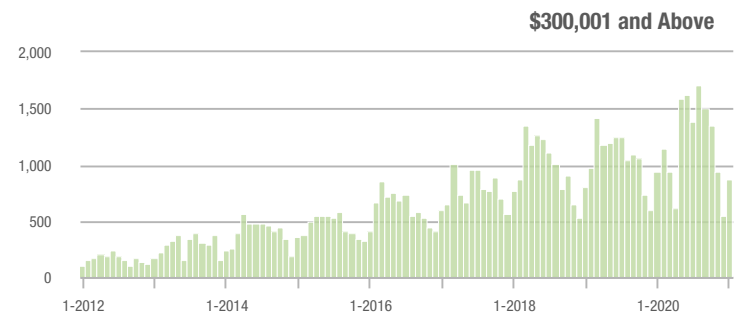
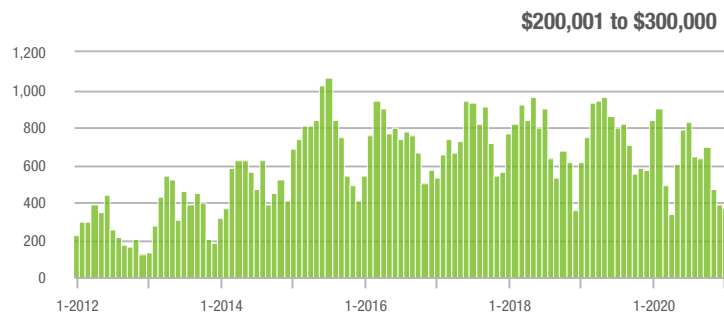
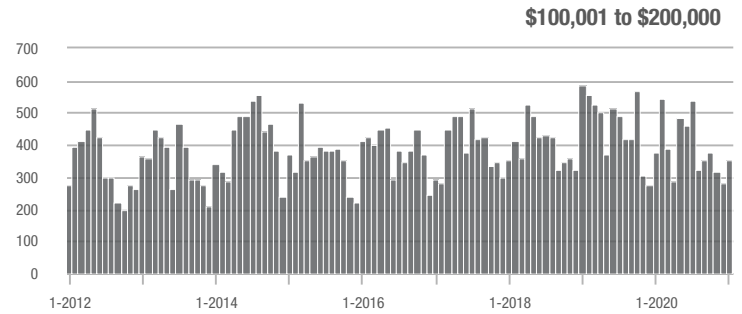
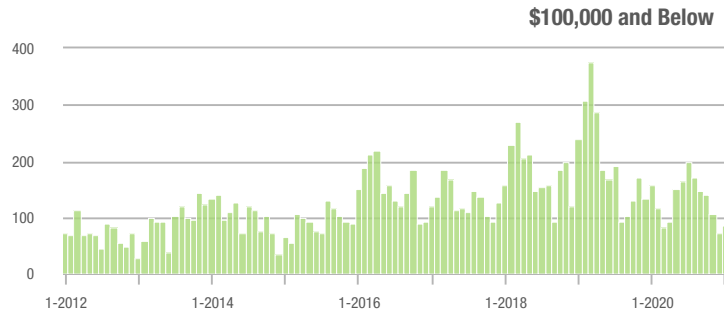
## Buyer Interest (Showings/Listings)



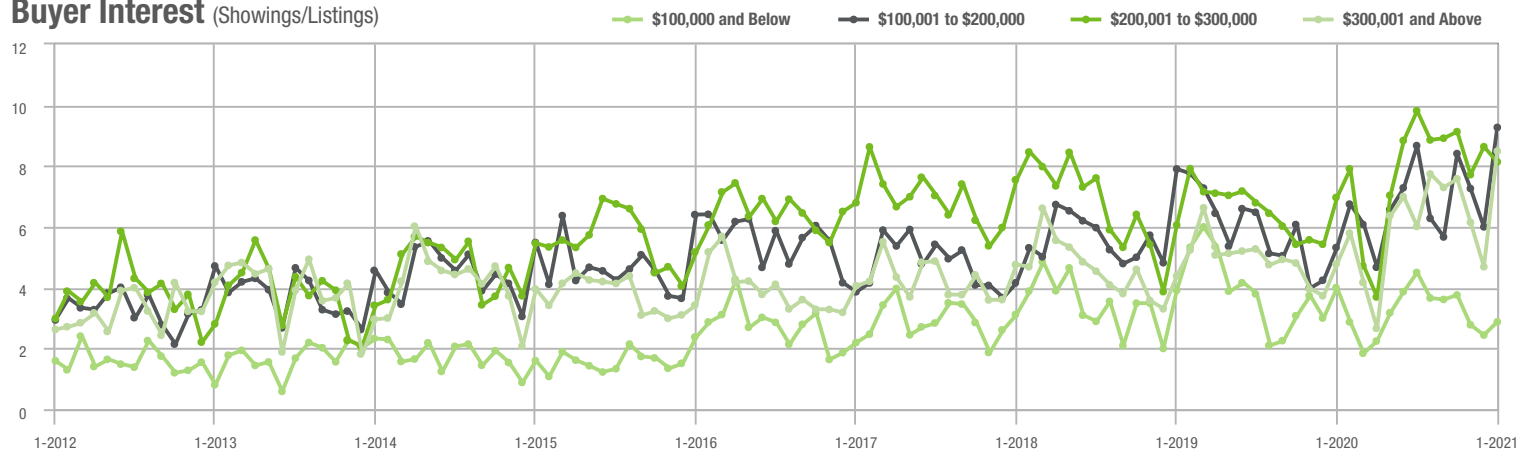
# Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	86	- 45.6%	+ 17.8%	2.9	- 27.5%	+ 17.8%	46	- 42.5%	- 9.8%
\$100,001 to \$200,000	355	- 5.3%	+ 25.0%	9.3	+ 75.5%	+ 54.5%	51	- 46.3%	- 17.7%
\$200,001 to \$300,000	369	- 56.1%	- 5.1%	8.1	+ 15.7%	- 5.8%	50	- 63.8%	- 2.0%
\$300,001 and Above	866	- 7.6%	+ 58.3%	8.5	+ 77.1%	+ 81.1%	132	- 50.2%	- 11.4%
<b>Total</b>	<b>1,676</b>	<b>- 27.5%</b>	<b>+ 29.6%</b>	<b>7.9</b>	<b>+ 46.3%</b>	<b>+ 43.7%</b>	<b>279</b>	<b>- 51.7%</b>	<b>- 10.9%</b>

## Showings



## Buyer Interest (Showings/Listings)

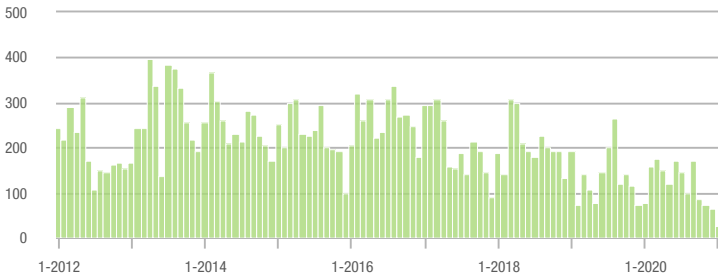


# Lincoln County, NC

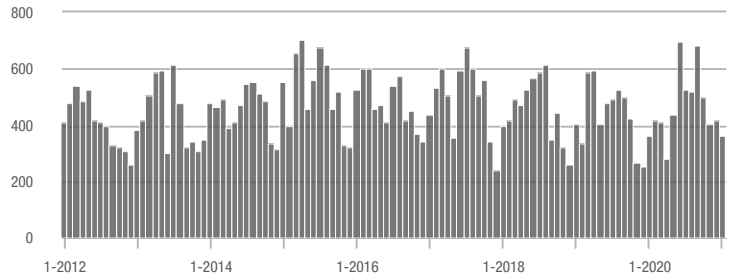
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	27	- 65.8%	- 57.1%	0.8	- 52.9%	- 61.3%	54	- 58.8%	- 15.6%
\$100,001 to \$200,000	362	- 0.5%	- 12.6%	8.1	+ 17.4%	+ 0.2%	47	- 31.9%	- 11.3%
\$200,001 to \$300,000	368	- 42.8%	+ 50.2%	8.5	+ 25.0%	+ 46.9%	54	- 55.0%	- 1.8%
\$300,001 and Above	674	- 20.5%	+ 10.7%	6.8	+ 36.0%	+ 35.8%	128	- 44.3%	- 16.9%
<b>Total</b>	<b>1,431</b>	<b>- 26.0%</b>	<b>+ 7.5%</b>	<b>6.7</b>	<b>+ 24.1%</b>	<b>+ 22.9%</b>	<b>283</b>	<b>- 48.5%</b>	<b>- 13.2%</b>

## Showings

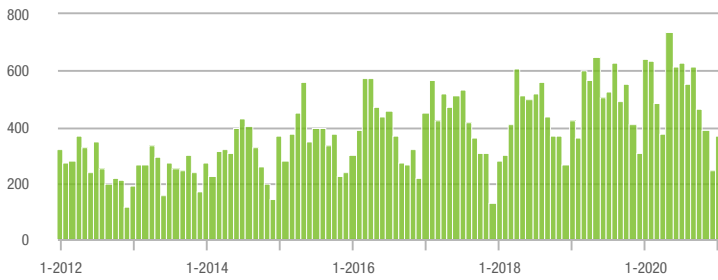
**\$100,000 and Below**



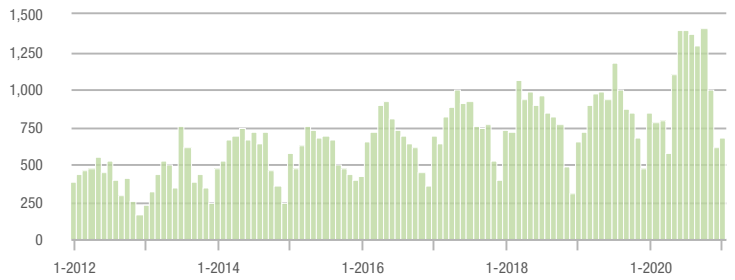
**\$100,001 to \$200,000**



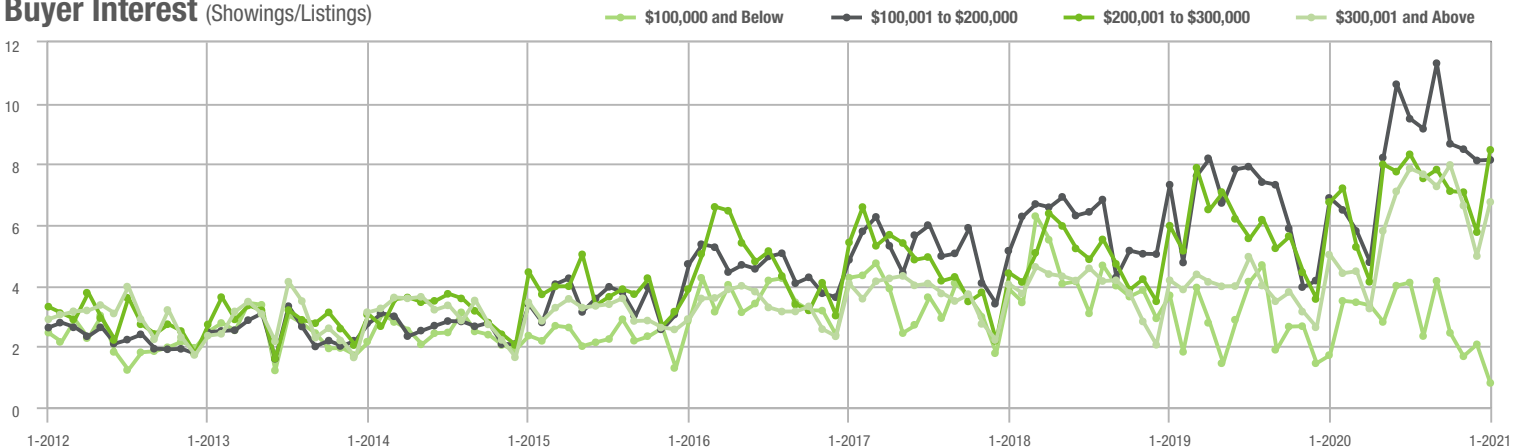
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

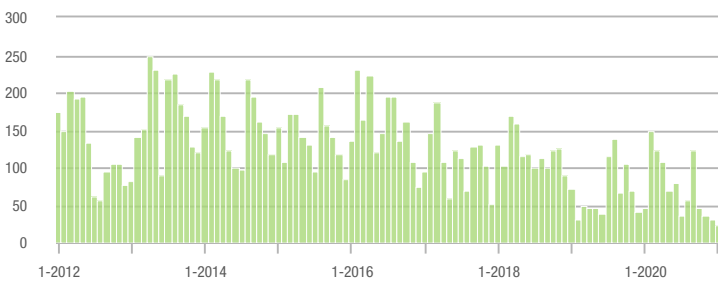


# Lincolnton, NC

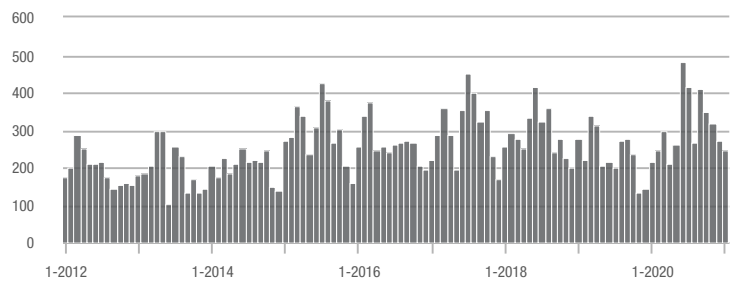
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	- 51.1%	- 23.3%	2.0	- 44.4%	- 53.3%	19	- 56.8%	- 9.5%
\$100,001 to \$200,000	247	+ 15.4%	- 9.9%	10.1	+ 14.8%	- 7.6%	27	- 3.6%	0.0%
\$200,001 to \$300,000	188	- 15.3%	+ 35.3%	8.4	+ 27.3%	+ 27.0%	31	- 32.6%	0.0%
\$300,001 and Above	62	- 7.5%	- 4.6%	5.3	+ 55.9%	+ 43.8%	18	- 21.7%	- 21.7%
<b>Total</b>	<b>520</b>	<b>- 5.5%</b>	<b>+ 2.4%</b>	<b>7.6</b>	<b>+ 24.6%</b>	<b>+ 4.3%</b>	<b>95</b>	<b>- 32.6%</b>	<b>- 6.9%</b>

## Showings

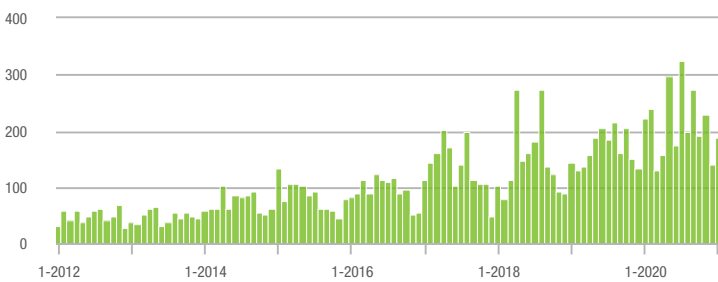
**\$100,000 and Below**



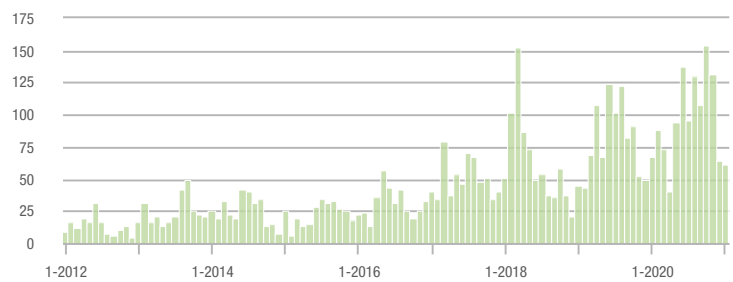
**\$100,001 to \$200,000**



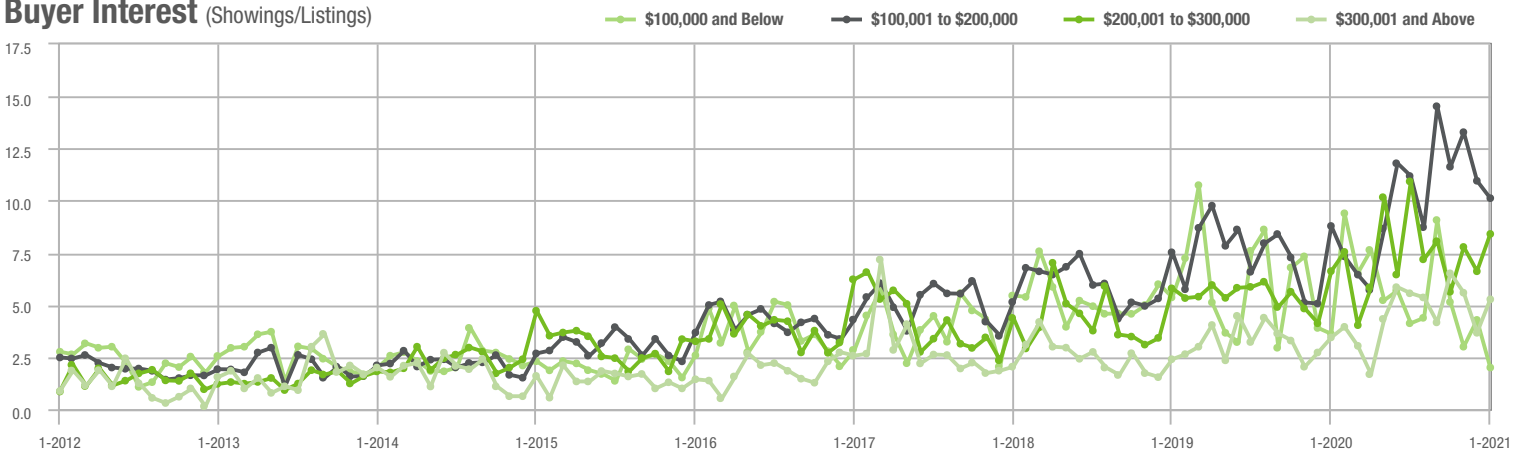
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

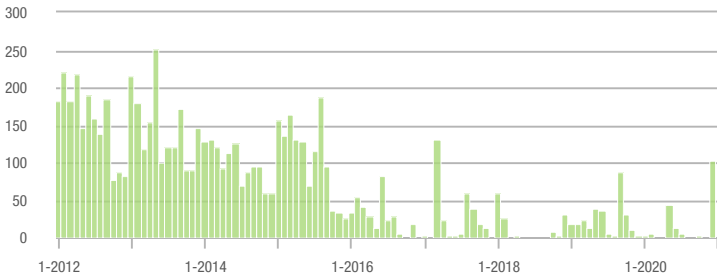


# Matthews, NC

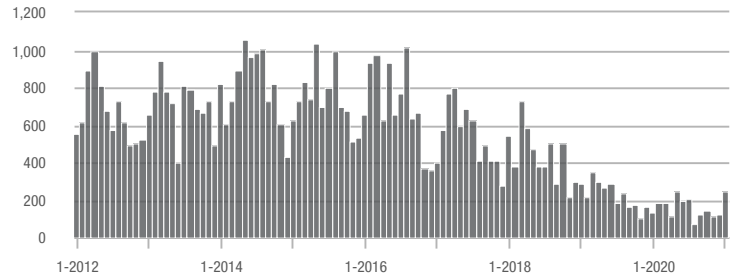
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	0.0%	- 100.0%	0	- 100.0%	- 100.0%
\$100,001 to \$200,000	250	+ 90.8%	+ 110.1%	24.9	+ 189.5%	+ 130.2%	12	- 33.3%	- 7.7%
\$200,001 to \$300,000	398	- 57.4%	- 19.8%	18.1	+ 11.0%	- 23.3%	24	- 59.3%	+ 4.3%
\$300,001 and Above	1,085	- 16.5%	+ 24.6%	17.3	+ 84.0%	+ 29.5%	79	- 51.2%	- 10.2%
<b>Total</b>	<b>1,733</b>	<b>- 26.8%</b>	<b>+ 9.1%</b>	<b>18.3</b>	<b>+ 64.9%</b>	<b>+ 13.0%</b>	<b>115</b>	<b>- 52.7%</b>	<b>- 8.0%</b>

## Showings

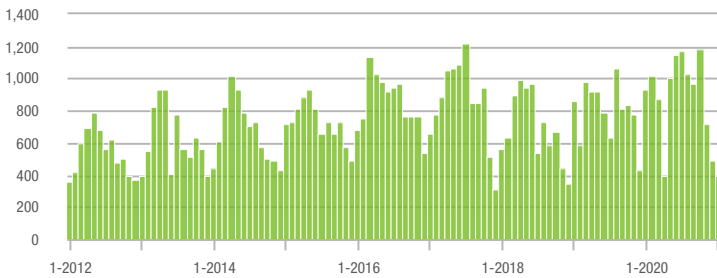
**\$100,000 and Below**



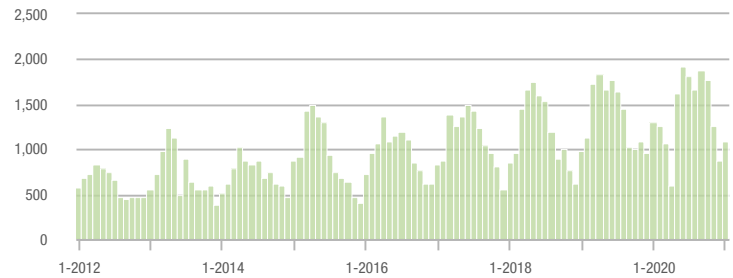
**\$100,001 to \$200,000**



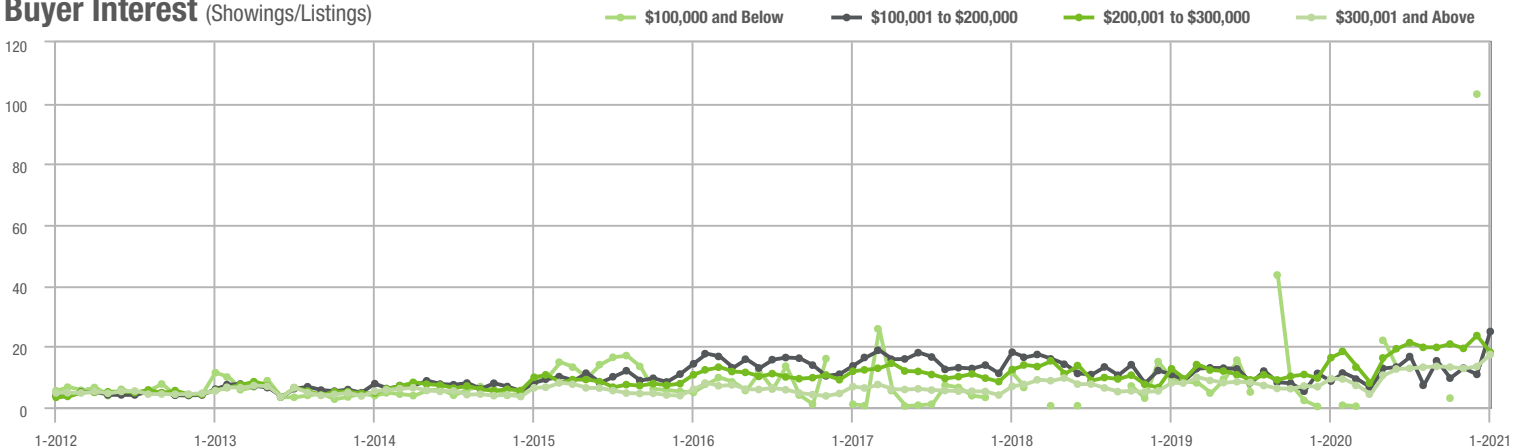
**\$200,001 to \$300,000**



**\$300,001 and Above**



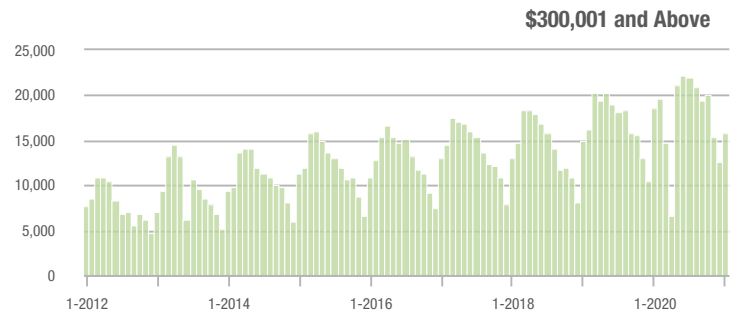
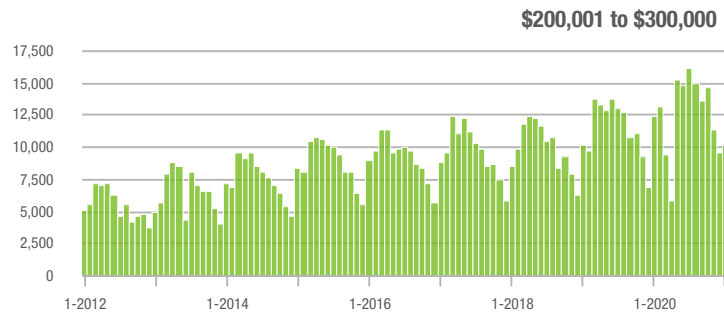
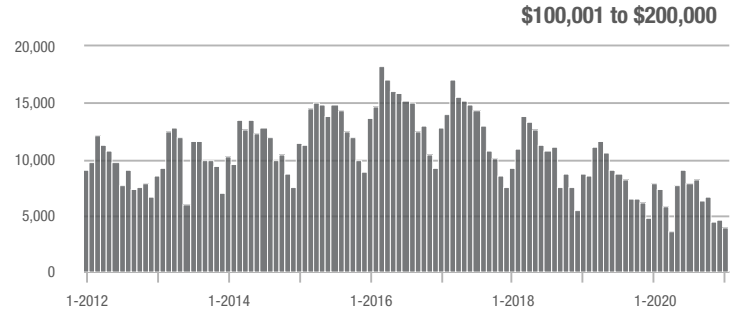
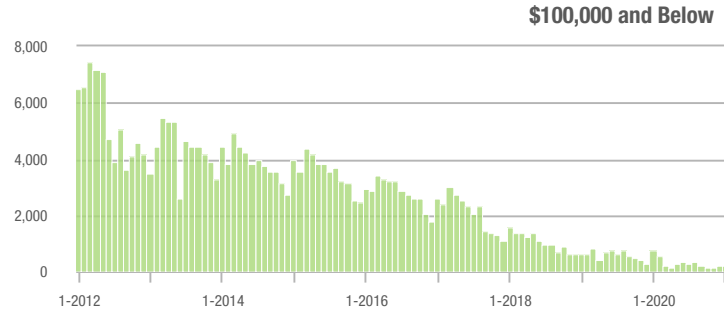
## Buyer Interest (Showings/Listings)



# Mecklenburg County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	187	- 74.6%	- 21.4%	4.8	- 47.8%	+ 10.9%	56	- 61.6%	- 28.2%
\$100,001 to \$200,000	3,999	- 49.6%	- 12.9%	15.9	+ 17.8%	- 3.6%	269	- 57.3%	- 11.8%
\$200,001 to \$300,000	10,156	- 18.1%	+ 6.6%	17.9	+ 53.0%	+ 16.4%	613	- 46.7%	- 10.2%
\$300,001 and Above	15,747	- 15.1%	+ 24.9%	10.9	+ 21.1%	+ 32.5%	1,644	- 33.1%	- 8.6%
<b>Total</b>	<b>30,089</b>	<b>- 24.1%</b>	<b>+ 11.6%</b>	<b>13.1</b>	<b>+ 24.8%</b>	<b>+ 20.1%</b>	<b>2,582</b>	<b>- 41.1%</b>	<b>- 9.8%</b>

## Showings



## Buyer Interest (Showings/Listings)

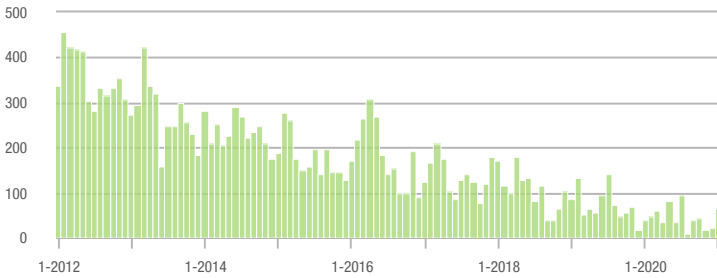


# Monroe, NC

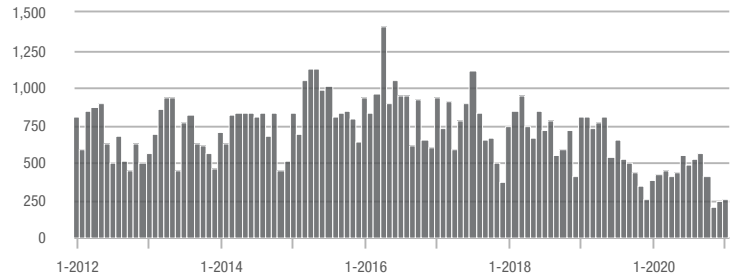
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	65	+ 66.7%	+ 182.6%	6.9	+ 176.0%	+ 102.6%	14	- 54.8%	+ 16.7%
\$100,001 to \$200,000	254	- 33.0%	+ 6.3%	6.9	- 15.9%	- 11.0%	42	- 27.6%	+ 13.5%
\$200,001 to \$300,000	635	- 27.8%	+ 45.0%	13.1	+ 29.7%	+ 25.2%	54	- 49.1%	+ 8.0%
\$300,001 and Above	383	+ 17.5%	+ 18.2%	8.8	+ 87.2%	+ 11.5%	57	- 39.4%	0.0%
<b>Total</b>	<b>1,337</b>	<b>- 17.7%</b>	<b>+ 30.6%</b>	<b>9.7</b>	<b>+ 29.3%</b>	<b>+ 12.9%</b>	<b>167</b>	<b>- 42.2%</b>	<b>+ 7.1%</b>

## Showings

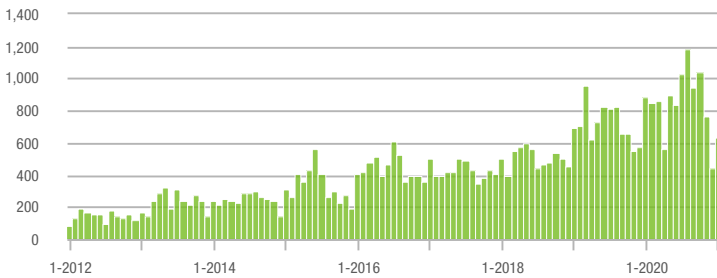
**\$100,000 and Below**



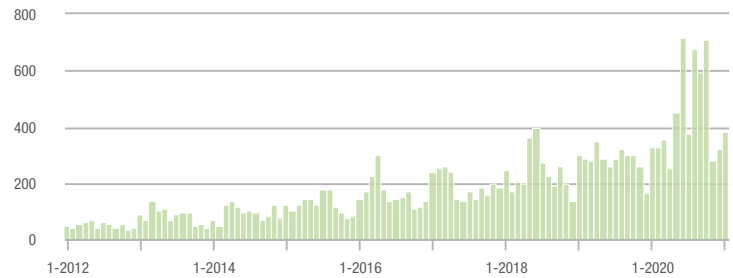
**\$100,001 to \$200,000**



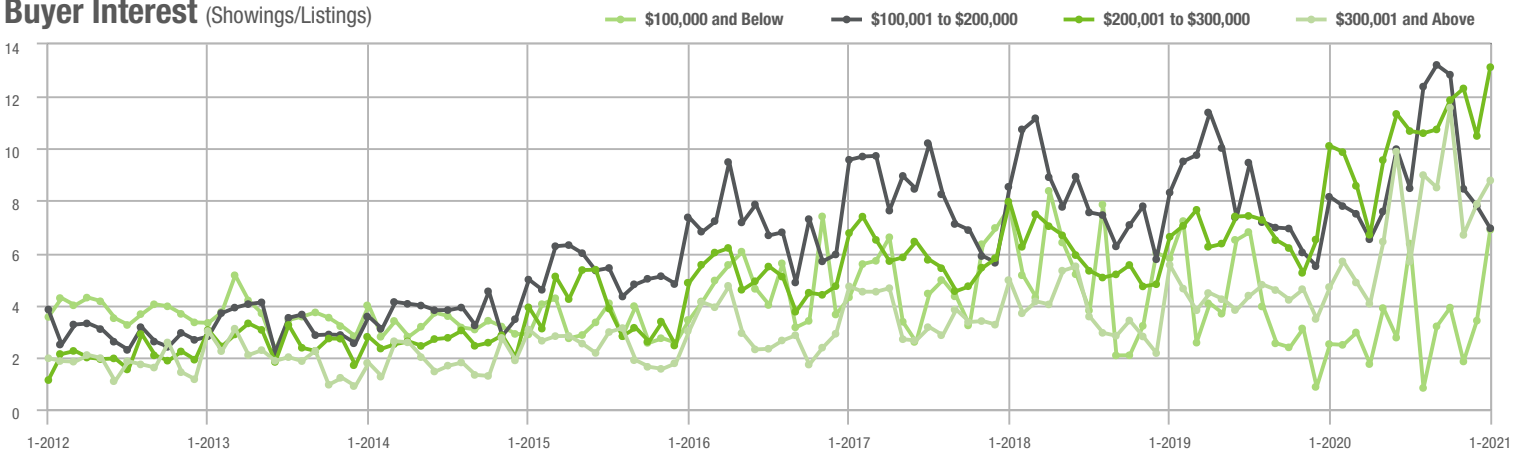
**\$200,001 to \$300,000**



**\$300,001 and Above**



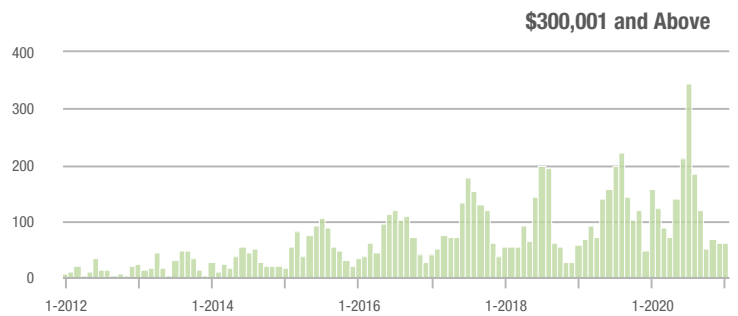
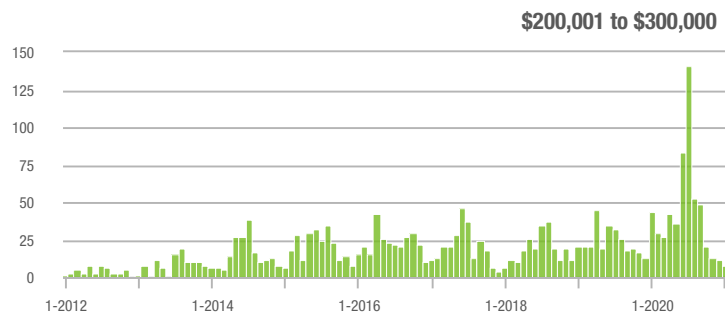
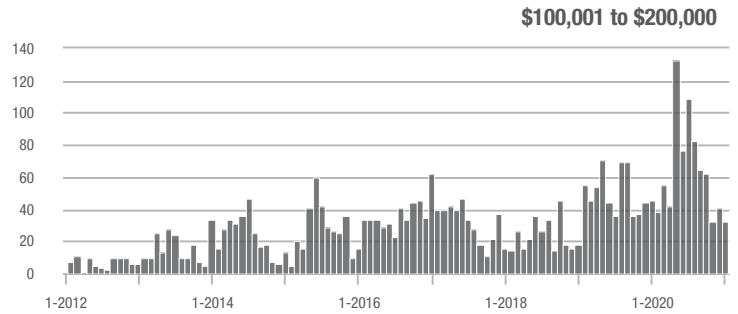
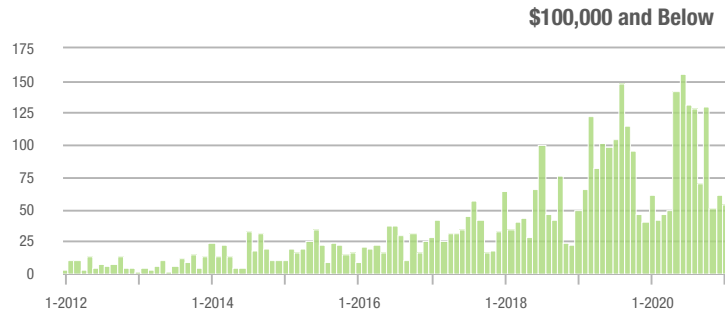
## Buyer Interest (Showings/Listings)



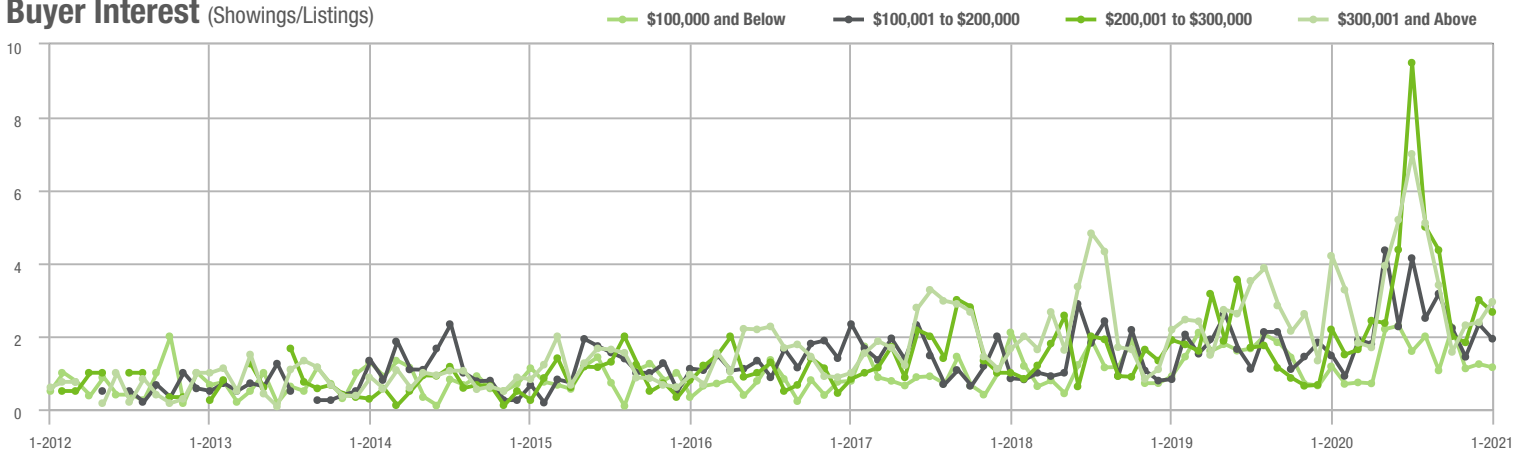
# Montgomery County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	54	- 11.5%	- 12.9%	1.2	0.0%	- 7.0%	77	- 40.8%	- 18.1%
\$100,001 to \$200,000	32	- 28.9%	- 22.0%	1.9	+ 26.7%	- 17.1%	38	- 29.6%	- 5.0%
\$200,001 to \$300,000	8	- 81.4%	- 33.3%	2.7	+ 22.7%	- 11.1%	3	- 88.9%	- 50.0%
\$300,001 and Above	62	- 60.3%	+ 3.3%	2.9	- 31.0%	+ 23.7%	30	- 44.4%	- 11.8%
<b>Total</b>	<b>156</b>	<b>- 48.9%</b>	<b>- 10.9%</b>	<b>1.9</b>	<b>- 17.4%</b>	<b>+ 2.1%</b>	<b>148</b>	<b>- 44.2%</b>	<b>- 14.9%</b>

## Showings



## Buyer Interest (Showings/Listings)

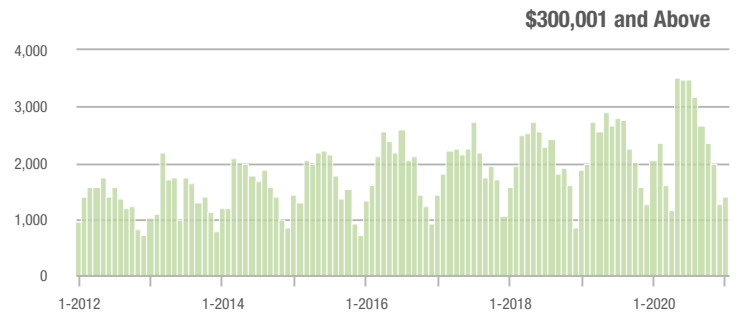
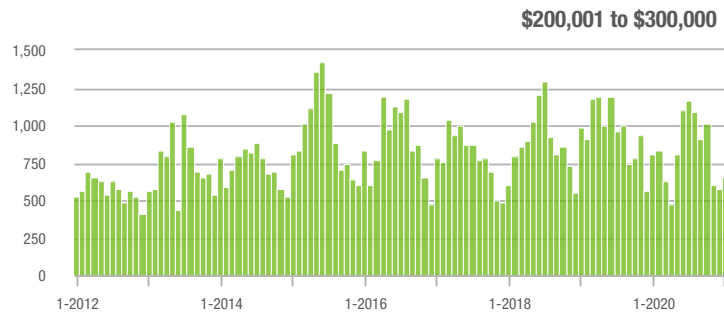
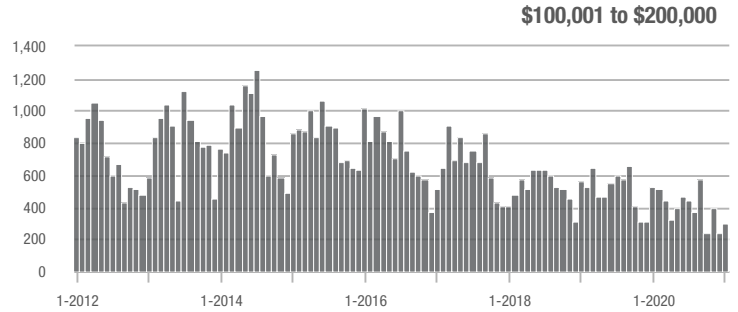
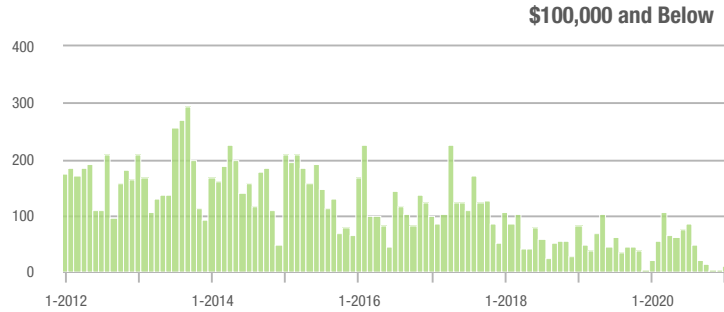




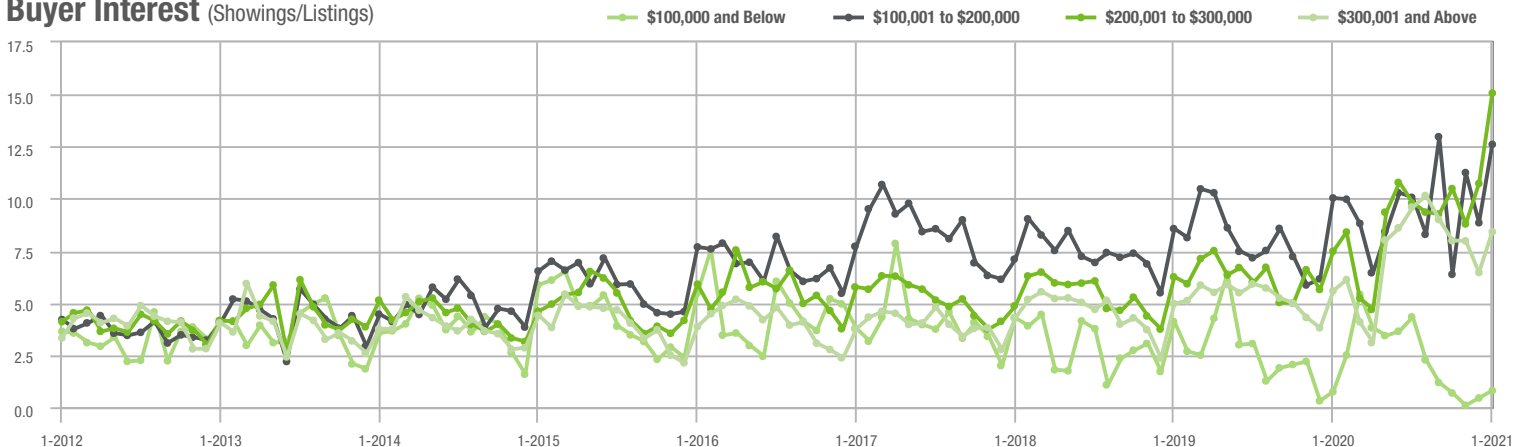
# Mooresville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	9	- 52.6%	+ 80.0%	0.8	0.0%	+ 80.0%	18	- 65.4%	- 25.0%
\$100,001 to \$200,000	298	- 43.3%	+ 22.1%	12.6	+ 26.0%	+ 42.4%	36	- 49.3%	- 16.3%
\$200,001 to \$300,000	654	- 19.5%	+ 14.5%	15.1	+ 101.3%	+ 40.4%	48	- 67.8%	- 20.0%
\$300,001 and Above	1,405	- 31.5%	+ 10.5%	8.4	+ 50.0%	+ 30.2%	222	- 52.5%	- 16.5%
<b>Total</b>	<b>2,366</b>	<b>- 30.6%</b>	<b>+ 13.2%</b>	<b>10.0</b>	<b>+ 58.7%</b>	<b>+ 35.7%</b>	<b>324</b>	<b>- 56.2%</b>	<b>- 17.6%</b>

## Showings



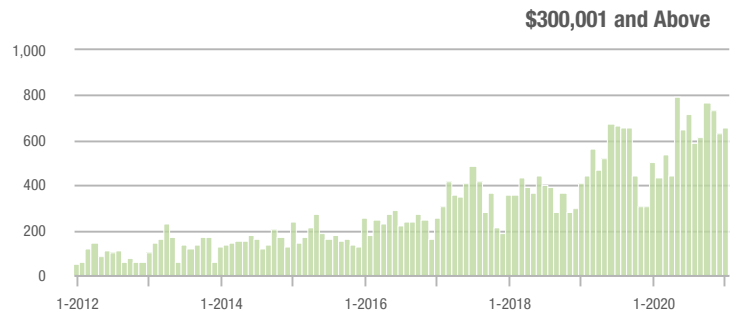
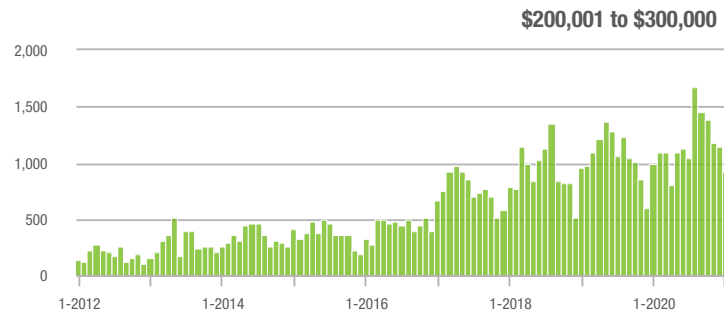
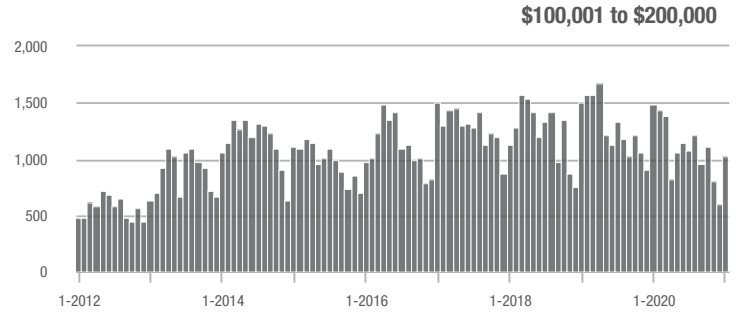
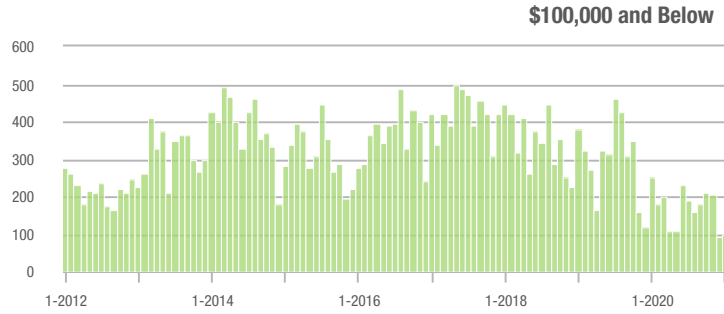
## Buyer Interest (Showings/Listings)



# Rock Hill, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	100	- 60.5%	+ 9.9%	6.5	+ 6.6%	+ 45.3%	37	- 56.0%	- 19.6%
\$100,001 to \$200,000	1,021	- 31.3%	+ 68.8%	17.2	+ 45.8%	+ 60.1%	66	- 50.0%	+ 3.1%
\$200,001 to \$300,000	916	- 7.9%	- 19.5%	17.1	+ 87.9%	+ 5.6%	62	- 49.6%	- 19.5%
\$300,001 and Above	661	+ 31.9%	+ 4.4%	10.7	+ 105.8%	+ 21.1%	76	- 32.7%	- 15.6%
<b>Total</b>	<b>2,698</b>	<b>- 16.6%</b>	<b>+ 9.4%</b>	<b>14.3</b>	<b>+ 62.5%</b>	<b>+ 26.7%</b>	<b>241</b>	<b>- 46.7%</b>	<b>- 13.0%</b>

## Showings



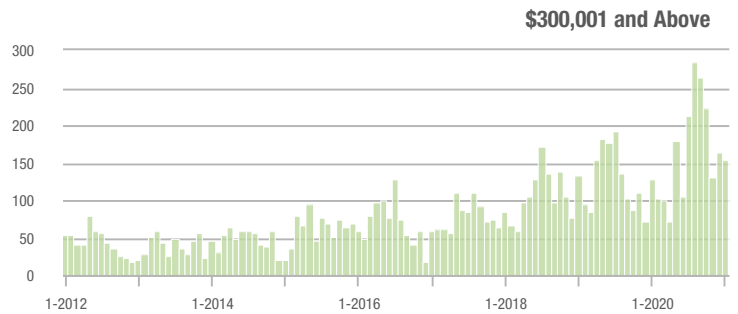
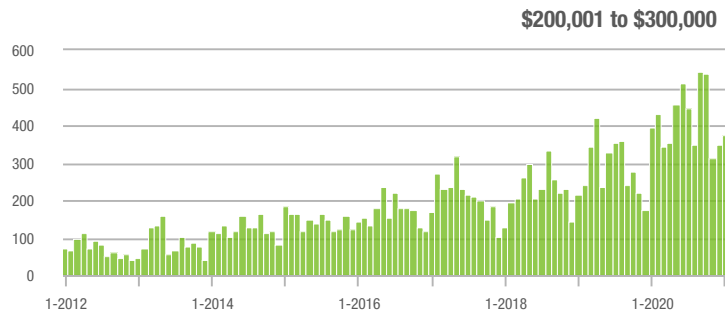
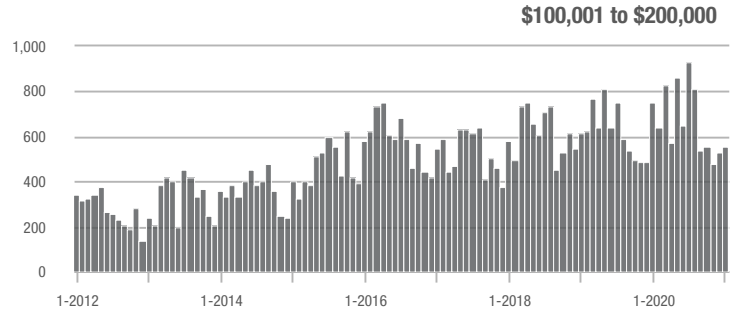
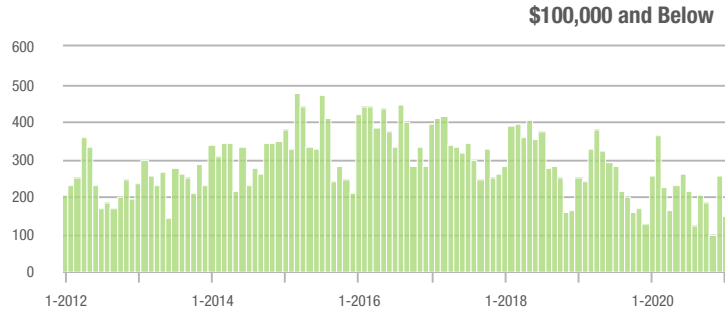
## Buyer Interest (Showings/Listings)



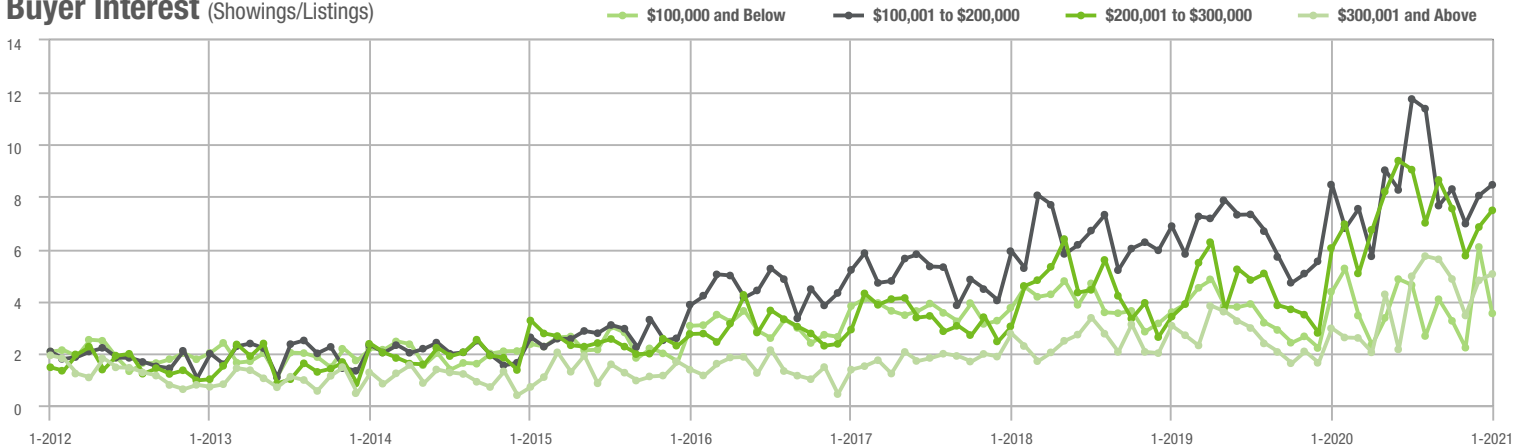
# Salisbury, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	147	- 42.4%	- 42.4%	3.5	- 20.5%	- 41.9%	62	- 42.1%	- 10.1%
\$100,001 to \$200,000	552	- 26.7%	+ 4.7%	8.5	0.0%	+ 5.1%	75	- 29.9%	- 2.6%
\$200,001 to \$300,000	376	- 5.3%	+ 7.4%	7.5	+ 25.0%	+ 9.3%	55	- 29.5%	- 5.2%
\$300,001 and Above	155	+ 20.2%	- 5.5%	5.0	+ 66.7%	+ 5.1%	40	- 31.0%	- 4.8%
<b>Total</b>	<b>1,230</b>	<b>- 19.8%</b>	<b>- 5.1%</b>	<b>6.6</b>	<b>+ 10.0%</b>	<b>- 2.4%</b>	<b>232</b>	<b>- 33.7%</b>	<b>- 5.7%</b>

## Showings



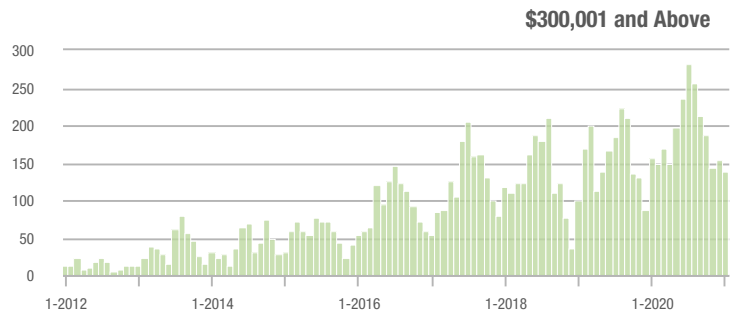
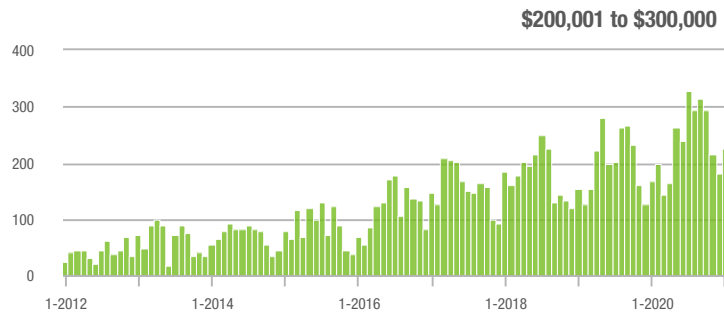
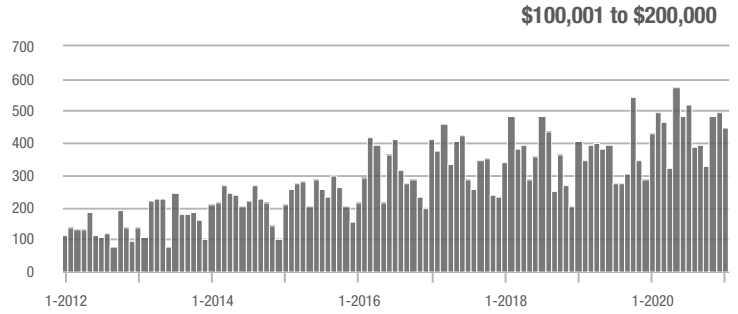
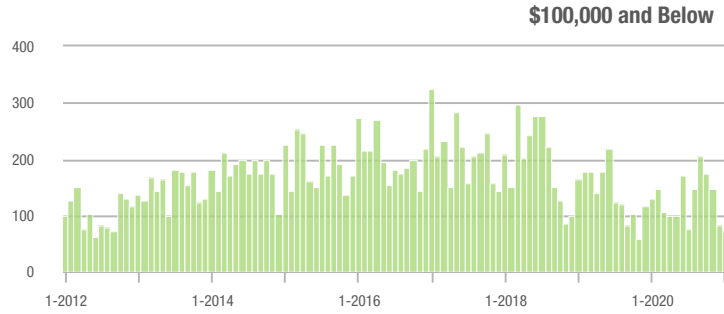
## Buyer Interest (Showings/Listings)



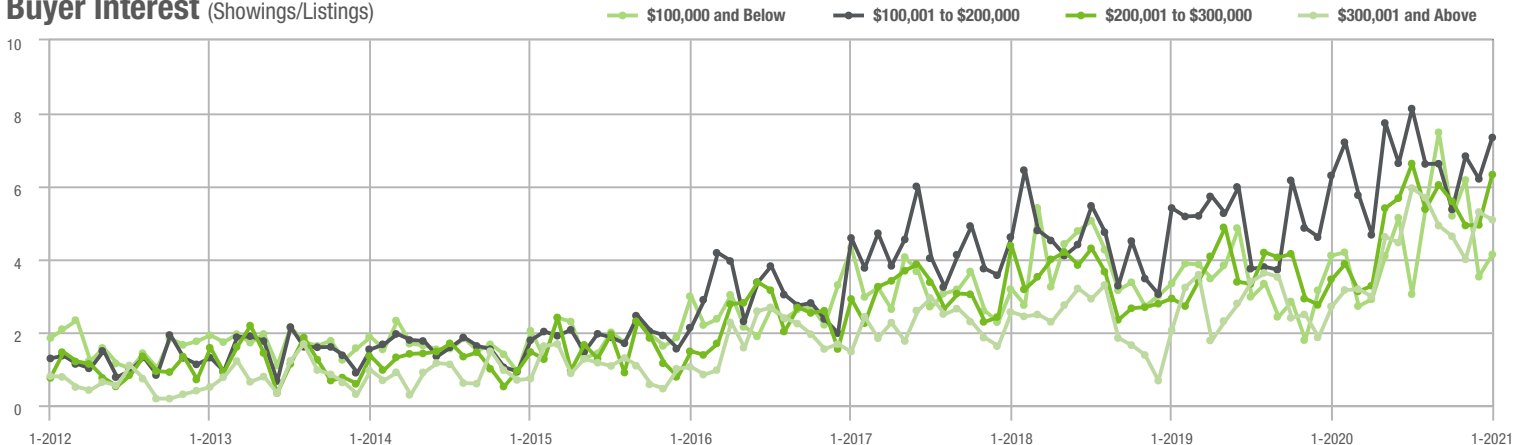
# Stanly County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	73	- 44.3%	- 9.9%	4.1	0.0%	+ 17.3%	40	- 52.9%	- 16.7%
\$100,001 to \$200,000	451	+ 4.4%	- 9.1%	7.3	+ 15.9%	+ 18.3%	75	- 15.7%	- 22.7%
\$200,001 to \$300,000	226	+ 36.1%	+ 25.6%	6.3	+ 80.0%	+ 27.9%	43	- 41.1%	- 6.5%
\$300,001 and Above	138	- 12.1%	- 9.8%	5.1	+ 88.9%	- 4.0%	40	- 42.0%	- 11.1%
<b>Total</b>	<b>888</b>	<b>+ 0.2%</b>	<b>- 2.4%</b>	<b>6.3</b>	<b>+ 43.2%</b>	<b>+ 16.3%</b>	<b>198</b>	<b>- 37.3%</b>	<b>- 16.1%</b>

## Showings



## Buyer Interest (Showings/Listings)

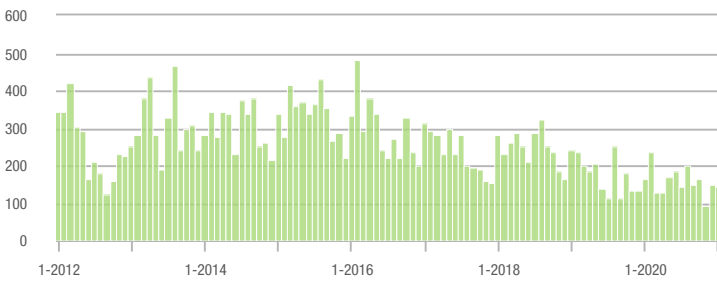


# Statesville, NC

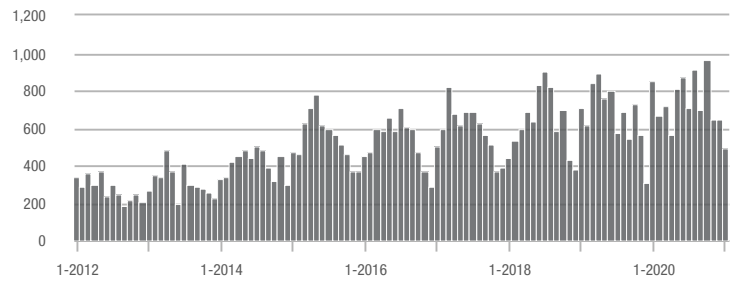
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	143	- 12.8%	- 5.3%	3.4	- 26.1%	- 13.3%	90	- 18.2%	- 5.3%
\$100,001 to \$200,000	493	- 42.1%	- 23.6%	7.8	- 14.3%	- 6.6%	74	- 35.1%	- 16.9%
\$200,001 to \$300,000	223	- 33.6%	- 21.2%	5.8	+ 11.5%	- 10.4%	50	- 43.8%	- 10.7%
\$300,001 and Above	228	+ 48.1%	- 0.9%	4.8	+ 23.1%	- 9.5%	55	- 9.8%	- 14.1%
<b>Total</b>	<b>1,087</b>	<b>- 27.8%</b>	<b>- 17.0%</b>	<b>5.8</b>	<b>- 10.8%</b>	<b>- 11.7%</b>	<b>269</b>	<b>- 28.1%</b>	<b>- 11.5%</b>

## Showings

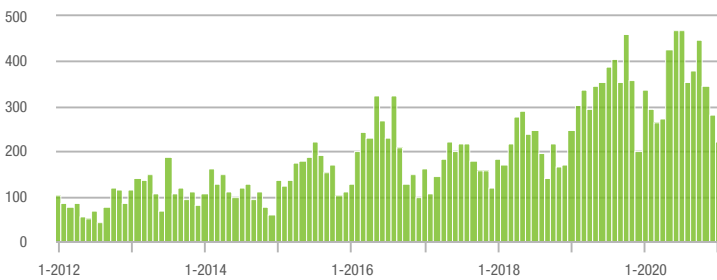
**\$100,000 and Below**



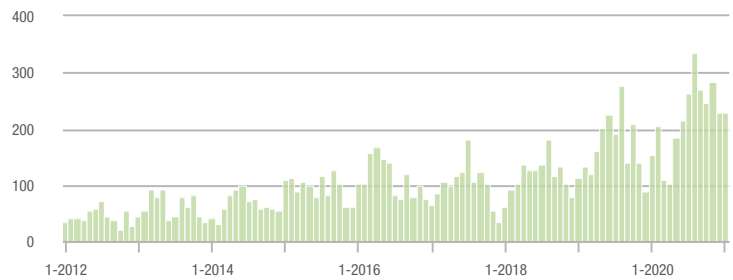
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

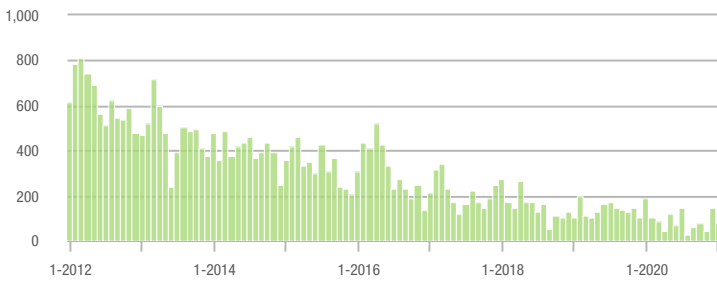


# Union County, NC

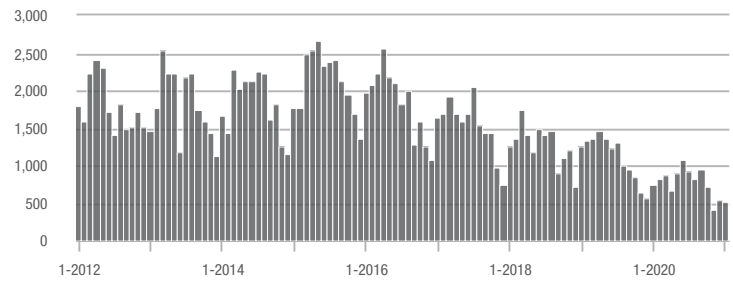
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	79	- 57.5%	- 45.9%	3.8	+ 8.6%	- 44.4%	40	- 65.5%	- 23.1%
\$100,001 to \$200,000	521	- 29.8%	- 1.7%	7.0	- 5.4%	- 3.7%	98	- 38.8%	- 3.9%
\$200,001 to \$300,000	2,001	- 4.9%	+ 113.3%	15.2	+ 61.7%	+ 72.0%	148	- 45.8%	+ 18.4%
\$300,001 and Above	2,776	- 21.8%	+ 16.1%	11.8	+ 59.5%	+ 30.2%	286	- 55.1%	- 14.1%
<b>Total</b>	<b>5,377</b>	<b>- 18.3%</b>	<b>+ 34.3%</b>	<b>11.7</b>	<b>+ 51.9%</b>	<b>+ 35.4%</b>	<b>572</b>	<b>- 51.8%</b>	<b>- 6.5%</b>

## Showings

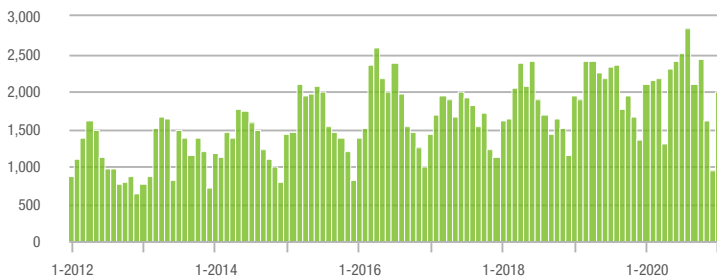
**\$100,000 and Below**



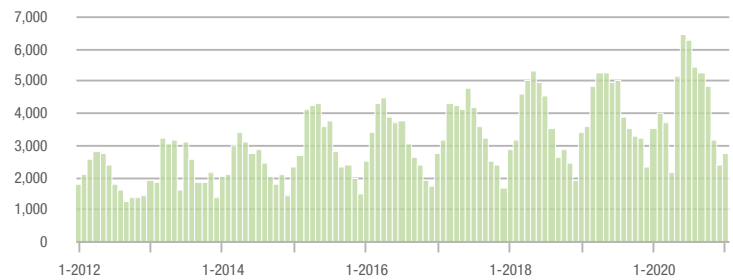
**\$100,001 to \$200,000**



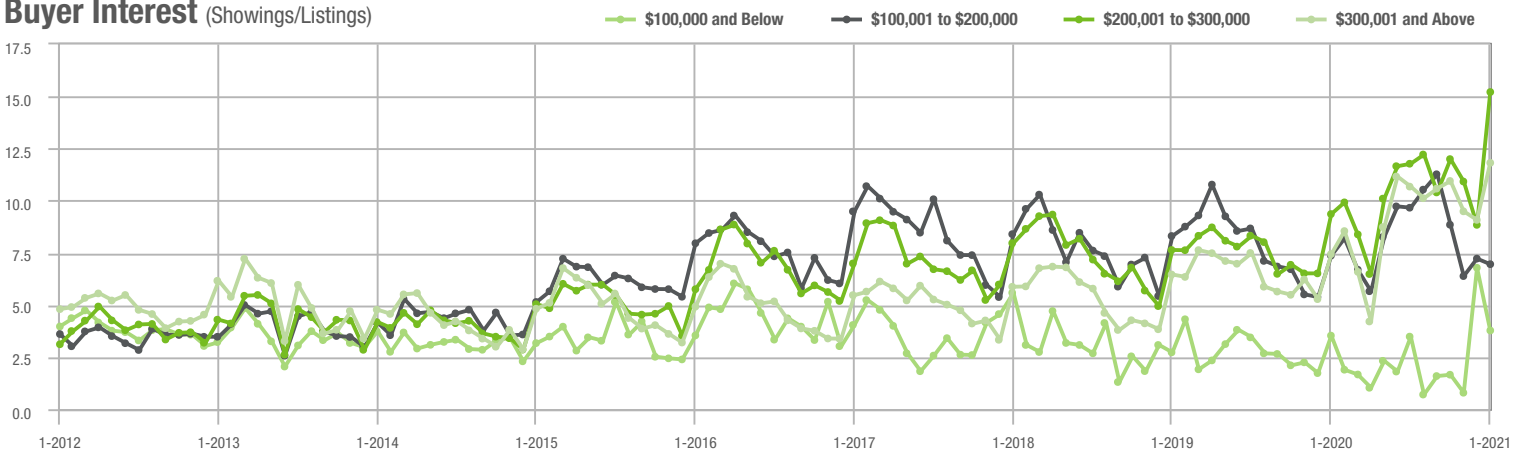
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

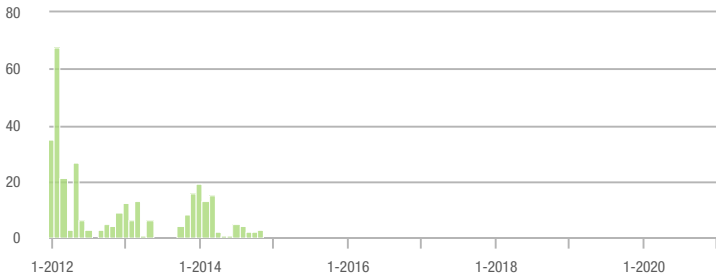


# Uptown Charlotte

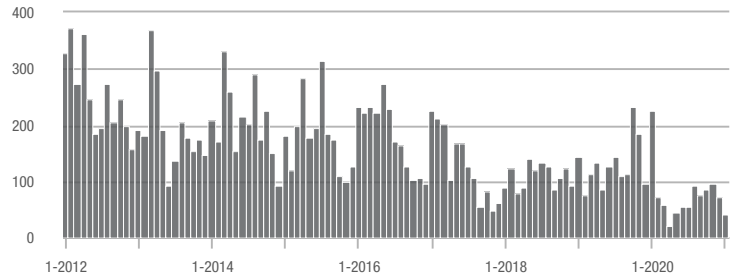
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	41	- 81.9%	- 43.1%	8.2	- 45.7%	+ 39.6%	5	- 66.7%	- 44.4%
\$200,001 to \$300,000	235	- 37.3%	+ 29.8%	6.7	- 39.1%	+ 18.7%	35	+ 2.9%	+ 9.4%
\$300,001 and Above	460	- 8.0%	+ 18.9%	5.6	- 37.1%	+ 30.4%	87	+ 47.5%	- 8.4%
<b>Total</b>	<b>736</b>	<b>- 33.2%</b>	<b>+ 15.0%</b>	<b>6.0</b>	<b>- 42.9%</b>	<b>+ 27.4%</b>	<b>127</b>	<b>+ 17.6%</b>	<b>- 6.6%</b>

## Showings

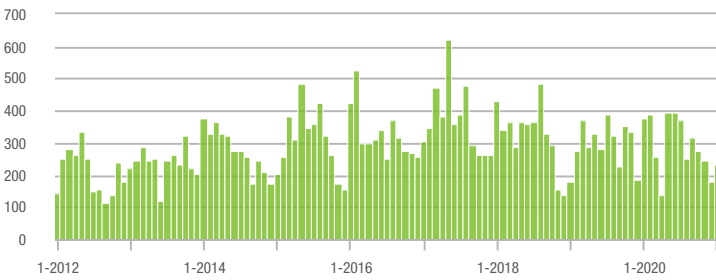
**\$100,000 and Below**



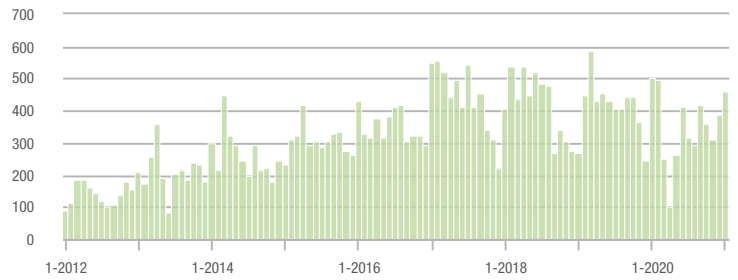
**\$100,001 to \$200,000**



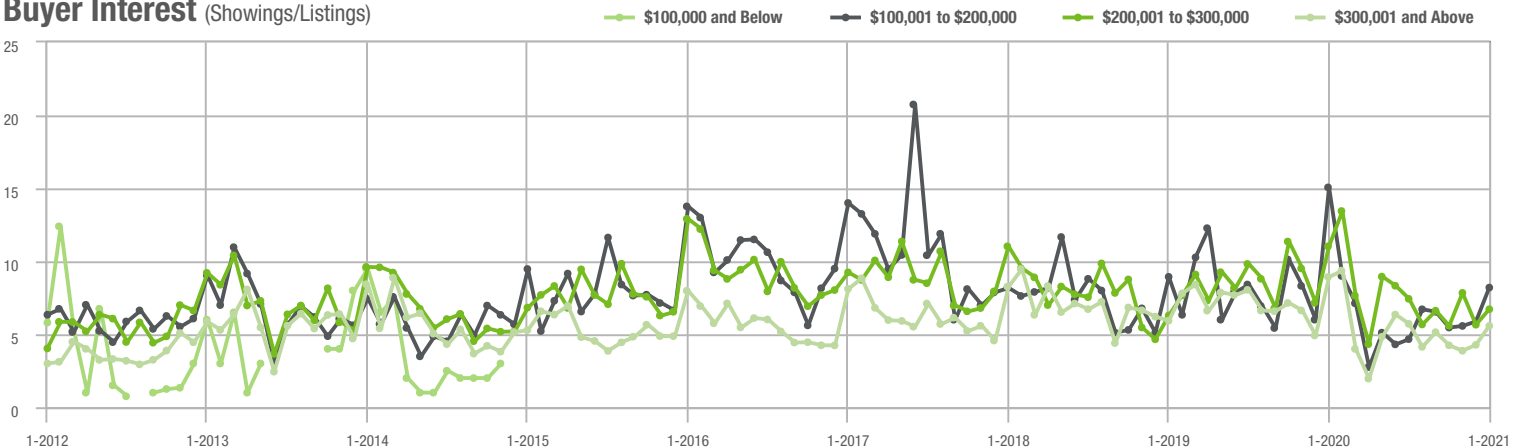
**\$200,001 to \$300,000**



**\$300,001 and Above**



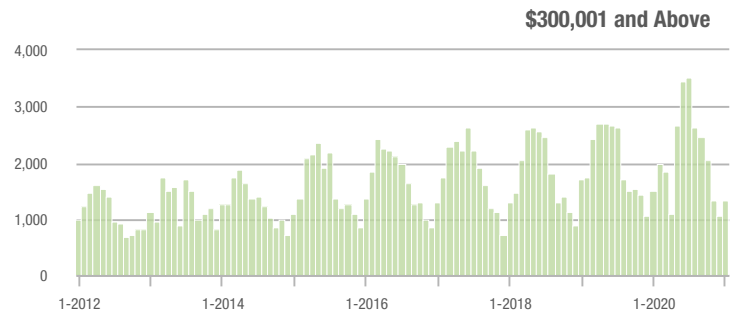
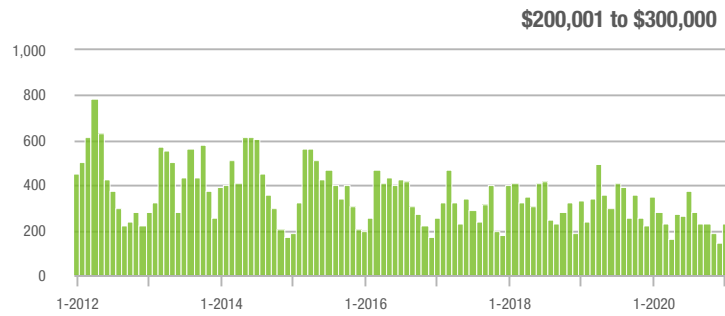
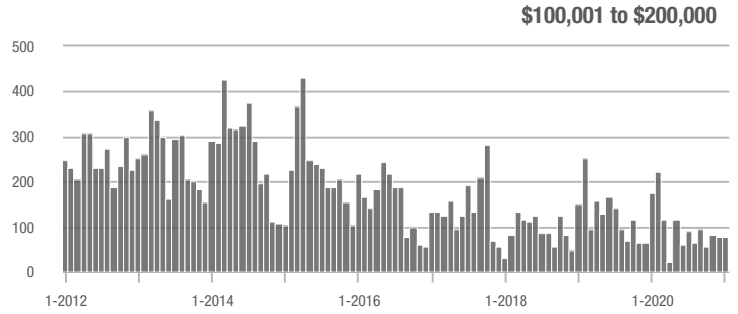
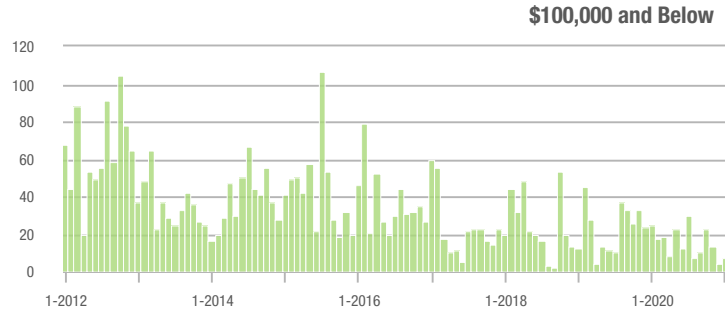
## Buyer Interest (Showings/Listings)



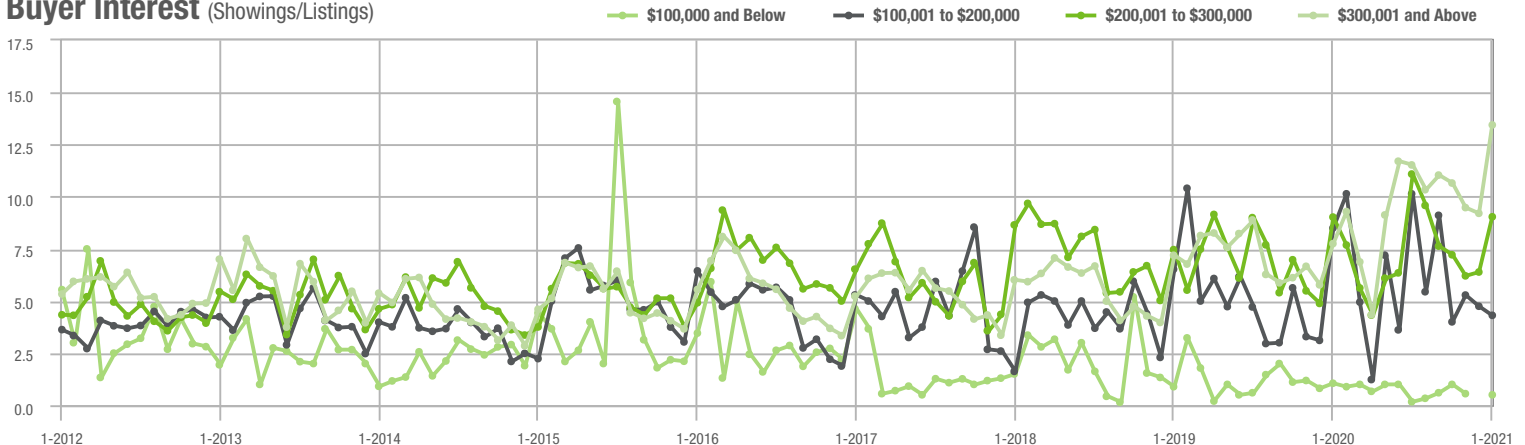
# Waxhaw, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	7	- 72.0%	+ 75.0%	0.5	- 54.5%	—	13	- 73.5%	- 43.5%
\$100,001 to \$200,000	77	- 56.0%	0.0%	4.3	- 49.4%	- 9.2%	22	- 46.3%	- 8.3%
\$200,001 to \$300,000	233	- 33.4%	+ 56.4%	9.0	0.0%	+ 41.4%	31	- 47.5%	+ 6.9%
\$300,001 and Above	1,344	- 10.8%	+ 26.8%	13.4	+ 71.8%	+ 46.0%	117	- 53.2%	- 17.6%
<b>Total</b>	<b>1,661</b>	<b>- 19.2%</b>	<b>+ 28.8%</b>	<b>11.4</b>	<b>+ 52.0%</b>	<b>+ 41.8%</b>	<b>183</b>	<b>- 54.1%</b>	<b>- 16.1%</b>

## Showings



## Buyer Interest (Showings/Listings)



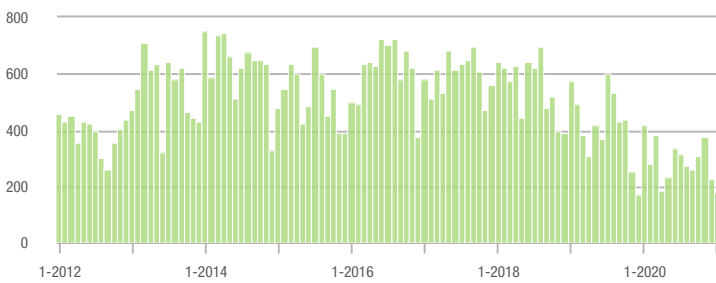


# York County, SC

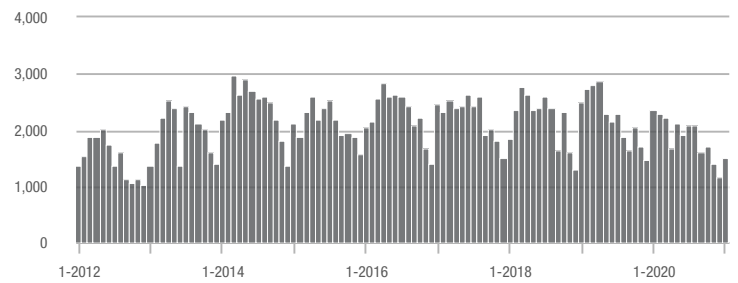
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change	January 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	177	- 57.7%	- 21.3%	5.1	- 5.6%	- 0.4%	83	- 51.5%	- 20.2%
\$100,001 to \$200,000	1,495	- 36.7%	+ 30.3%	14.0	+ 40.0%	+ 45.5%	138	- 50.4%	- 9.8%
\$200,001 to \$300,000	1,919	- 30.5%	- 2.7%	13.5	+ 43.6%	+ 8.2%	173	- 50.9%	- 11.7%
\$300,001 and Above	3,179	- 1.6%	+ 29.6%	12.0	+ 93.5%	+ 32.8%	310	- 50.6%	- 5.5%
<b>Total</b>	<b>6,770</b>	<b>- 22.8%</b>	<b>+ 16.8%</b>	<b>12.4</b>	<b>+ 59.0%</b>	<b>+ 26.4%</b>	<b>704</b>	<b>- 50.7%</b>	<b>- 9.9%</b>

## Showings

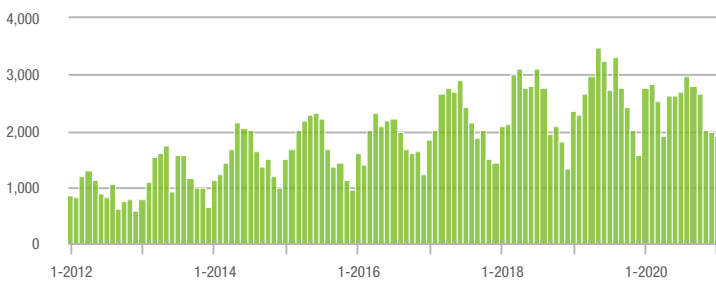
**\$100,000 and Below**



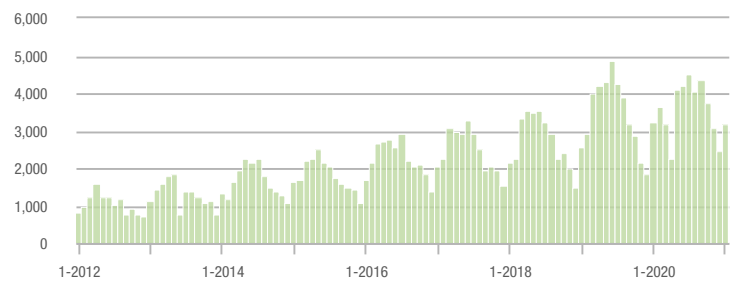
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

