

Showing Statistics

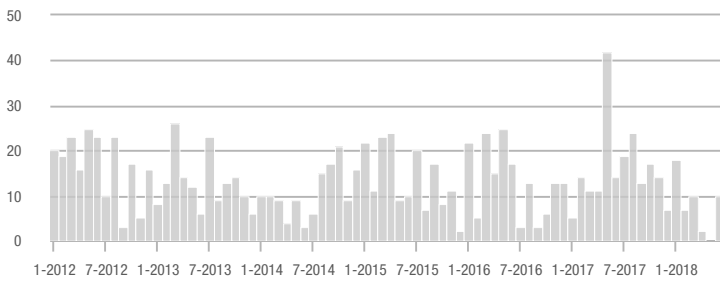
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	39	2.9	18
Anson County, NC	76	1.4	84
Cabarrus County, NC	6,777	7.5	1,038
Charlotte MSA	78,093	7.6	11,559
City of Charlotte, NC	31,880	9.1	3,717
Concord, NC	3,650	7.4	558
Davidson, NC	1,049	6.3	183
Denver, NC	1,078	4.7	292
Fort Mill, SC	3,328	8.5	446
Gaston County, NC	4,737	6.8	846
Gastonia, NC	2,116	7.4	321
Huntersville, NC	3,339	7.4	492
Iredell County, NC	6,322	5.6	1,363
Kannapolis, NC	1,645	9.0	206
Lake Norman	5,968	5.4	1,322
Lake Wylie	2,619	5.5	609
Lancaster County, SC	2,599	5.7	530
Lincoln County, NC	2,160	5.1	538
Lincolnton, NC	744	6.0	144
Matthews, NC	2,970	9.7	323
Mecklenburg County, NC	40,750	8.7	4,981
Monroe, NC	1,937	7.1	322
Montgomery County, NC	262	2.5	179
Mooresville, NC	4,474	5.8	886
Rock Hill, SC	3,034	8.1	418
Salisbury, NC	1,295	4.8	322
Stanly County, NC	1,028	4.3	320
Statesville, NC	1,413	5.0	358
Union County, NC	9,020	7.1	1,487
Uptown Charlotte	992	7.5	134
Waxhaw, NC	3,113	6.6	564
York County, SC	9,382	7.3	1,477

Alexander County, NC

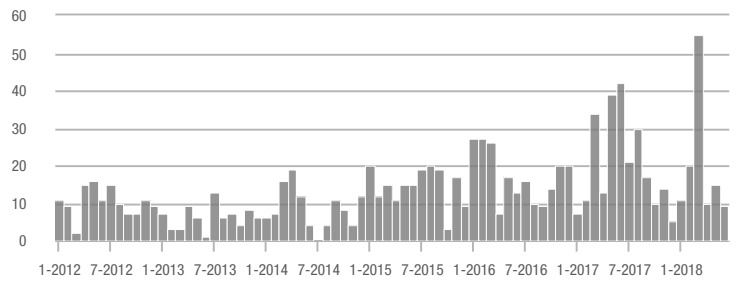
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 28.6%	—	2.0	+ 11.1%	—	5	- 73.7%	+ 150.0%
\$100,001 to \$200,000	9	- 78.6%	- 40.0%	2.3	- 20.7%	- 35.7%	7	- 70.8%	- 12.5%
\$200,001 to \$300,000	3	- 72.7%	+ 50.0%	3.0	+ 172.7%	—	2	- 88.2%	0.0%
\$300,001 and Above	17	+ 21.4%	+ 183.3%	4.3	+ 258.3%	+ 254.2%	4	- 78.9%	- 33.3%
Total	39	- 51.9%	+ 69.6%	2.9	+ 52.6%	+ 31.3%	18	- 77.2%	0.0%

Showings

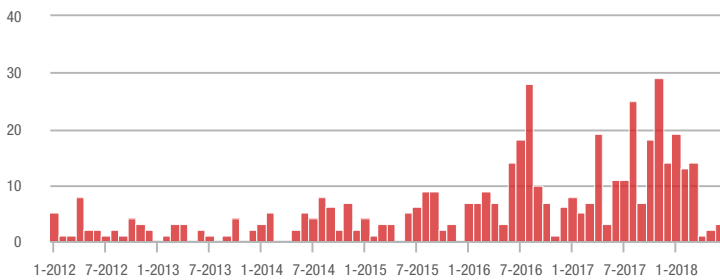
\$100,000 and Below



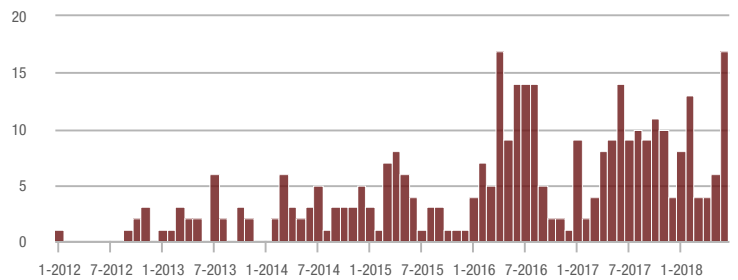
\$100,001 to \$200,000



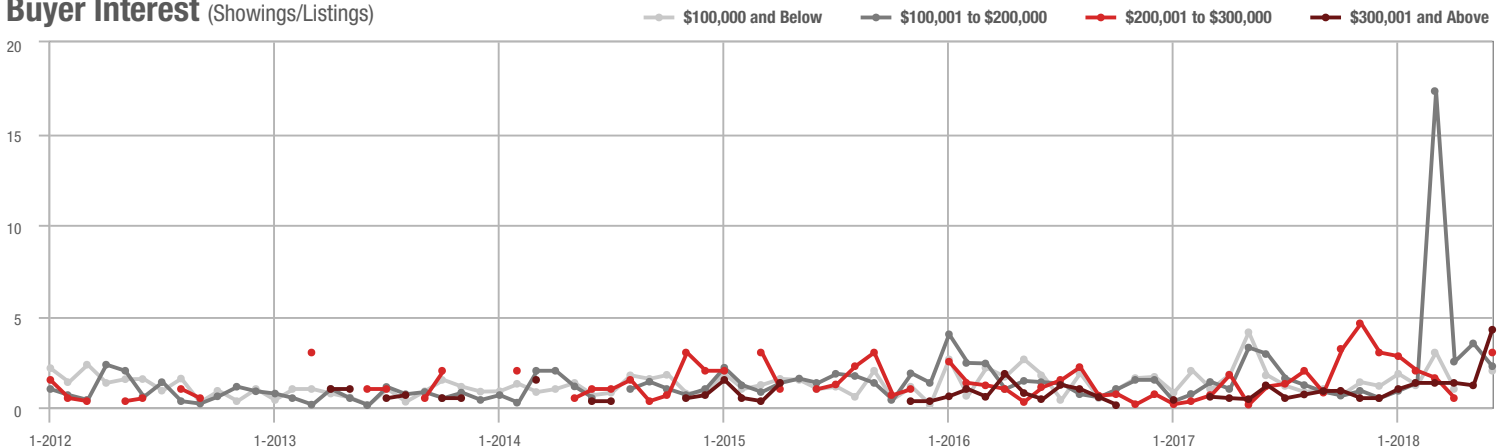
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

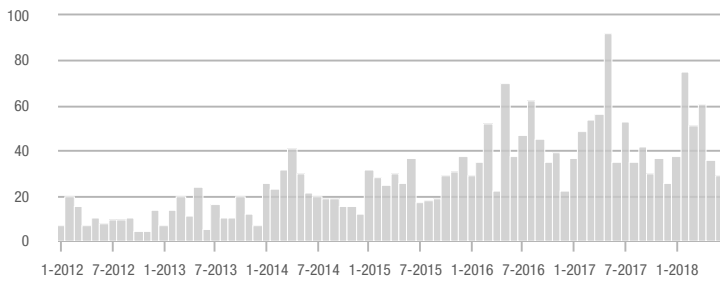


Anson County, NC

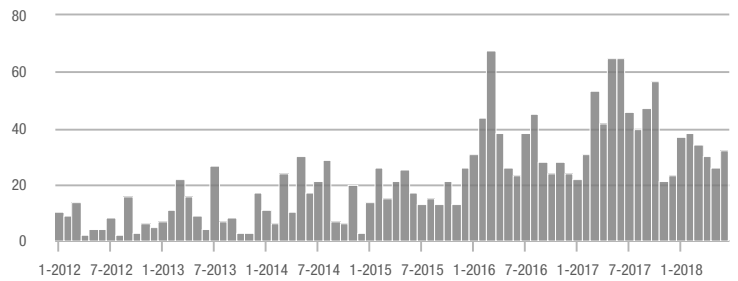
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Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	29	- 17.1%	- 19.4%	0.9	- 10.0%	- 35.4%	44	- 31.3%	- 6.4%
\$100,001 to \$200,000	32	- 50.8%	+ 23.1%	2.0	- 9.1%	- 20.0%	24	- 45.5%	+ 4.3%
\$200,001 to \$300,000	9	0.0%	+ 12.5%	2.3	+ 15.0%	+ 28.6%	7	- 36.4%	- 12.5%
\$300,001 and Above	6	0.0%	+ 20.0%	0.3	- 70.0%	- 75.0%	9	+ 12.5%	0.0%
Total	76	- 33.9%	+ 1.3%	1.4	- 6.7%	- 20.4%	84	- 33.9%	- 3.4%

Showings

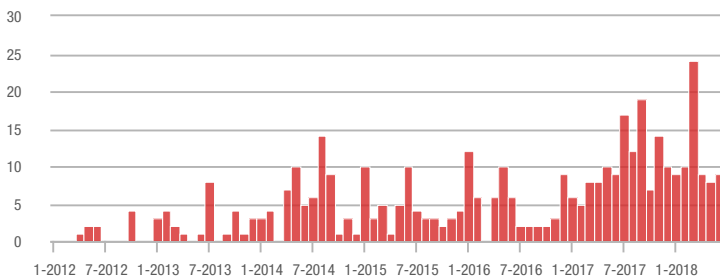
\$100,000 and Below



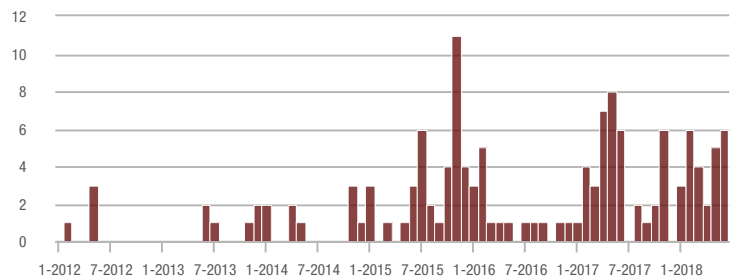
\$100,001 to \$200,000



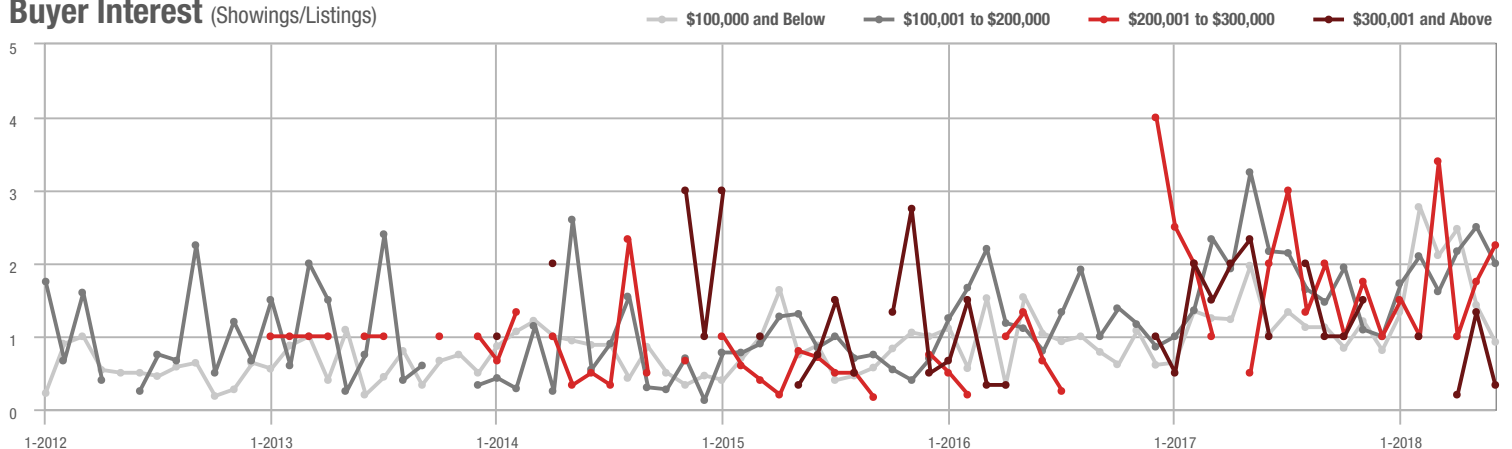
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

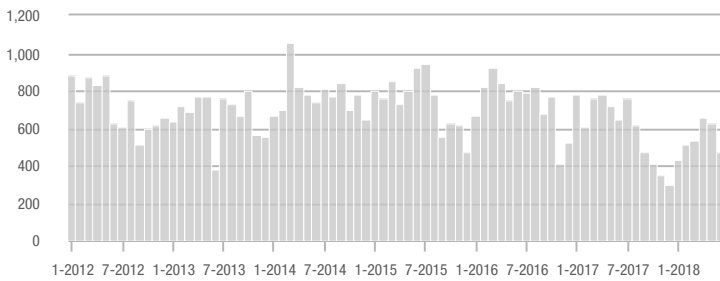


Cabarrus County, NC

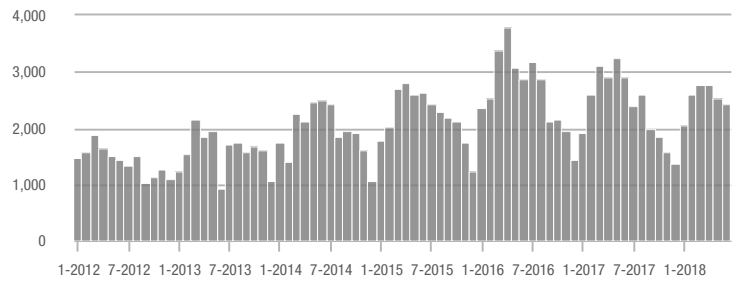
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Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	473	- 27.0%	- 24.7%	6.1	0.0%	- 7.2%	116	- 34.1%	- 17.7%
\$100,001 to \$200,000	2,425	- 16.4%	- 3.5%	10.7	- 0.9%	- 3.9%	243	- 17.9%	- 0.8%
\$200,001 to \$300,000	2,106	+ 7.8%	- 2.6%	8.3	+ 6.4%	- 10.2%	272	- 1.1%	+ 5.0%
\$300,001 and Above	1,773	+ 2.8%	- 9.4%	5.0	+ 8.7%	- 10.7%	407	- 8.3%	- 1.7%
Total	6,777	- 6.3%	- 6.7%	7.5	+ 2.7%	- 7.4%	1,038	- 12.8%	- 2.0%

Showings

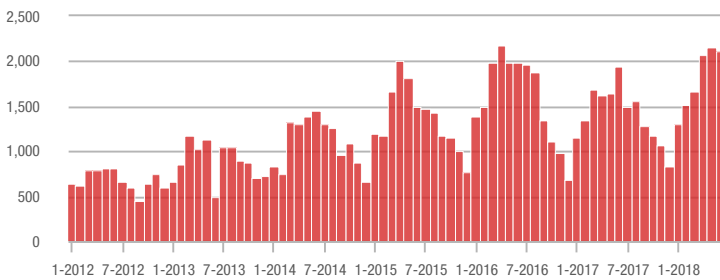
\$100,000 and Below



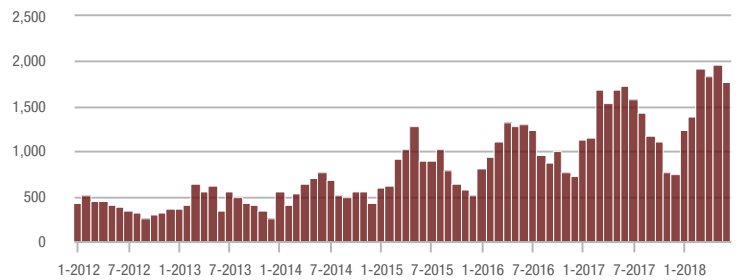
\$100,001 to \$200,000



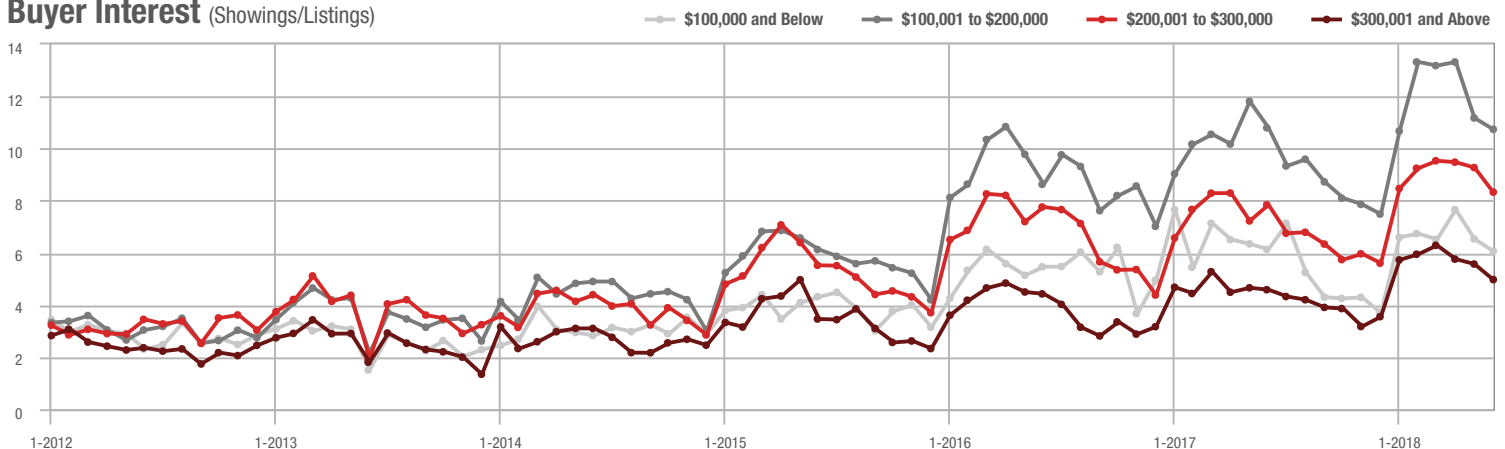
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

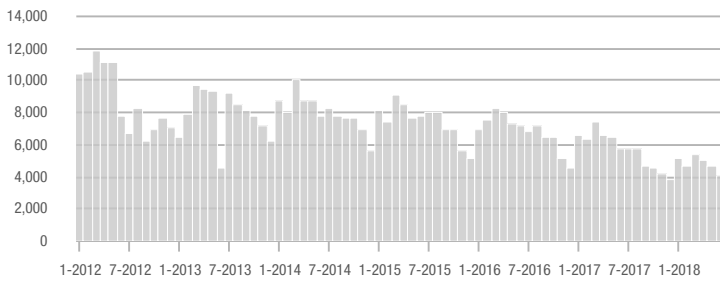


Charlotte MSA

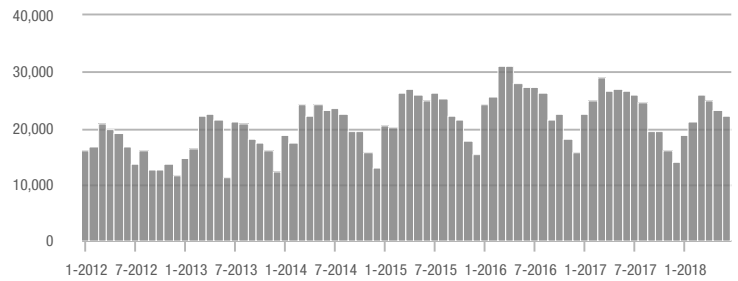
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Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	4,048	- 29.8%	- 12.7%	5.6	+ 3.7%	- 4.3%	1,106	- 38.1%	- 8.9%
\$100,001 to \$200,000	22,112	- 16.8%	- 5.2%	10.6	- 0.9%	- 5.6%	2,250	- 20.7%	- 1.7%
\$200,001 to \$300,000	21,366	+ 3.2%	- 4.4%	8.8	+ 8.6%	- 3.2%	2,624	- 9.3%	- 2.5%
\$300,001 and Above	30,567	+ 7.1%	- 5.3%	6.1	+ 8.9%	- 5.7%	5,579	- 8.6%	- 2.4%
Total	78,093	- 4.3%	- 5.4%	7.6	+ 4.1%	- 4.8%	11,559	- 15.1%	- 3.0%

Showings

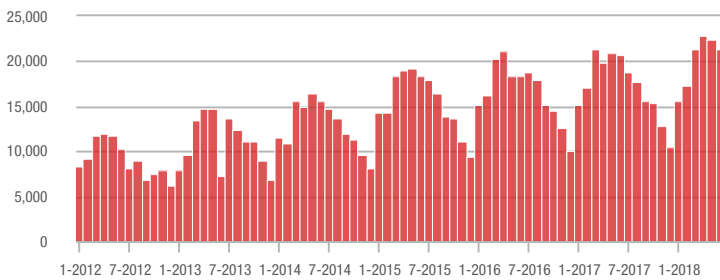
\$100,000 and Below



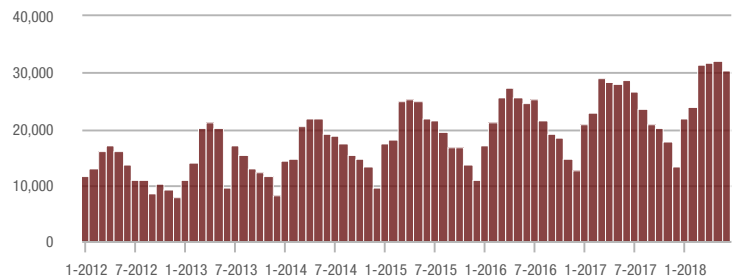
\$100,001 to \$200,000



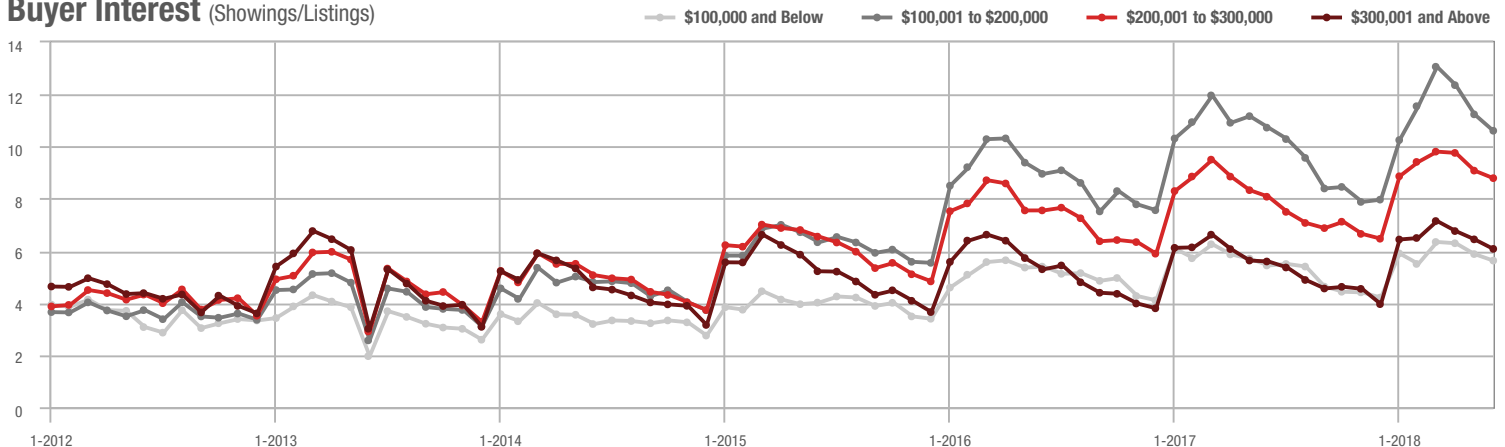
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

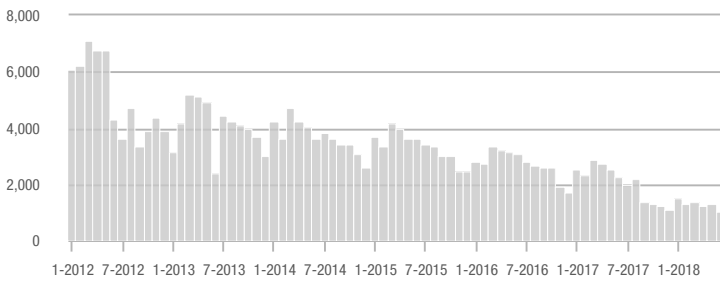


City of Charlotte, NC

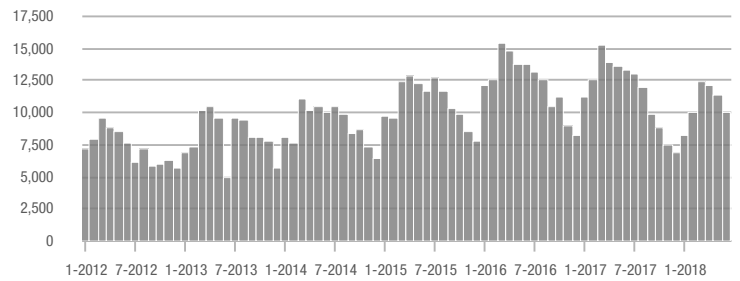
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,005	- 54.9%	- 22.9%	9.9	+ 3.1%	- 9.1%	132	- 55.6%	- 16.5%
\$100,001 to \$200,000	10,045	- 24.6%	- 12.0%	13.2	- 6.4%	- 13.7%	784	- 21.0%	+ 0.8%
\$200,001 to \$300,000	8,839	+ 6.3%	- 3.6%	9.9	+ 8.8%	- 2.3%	914	- 5.5%	- 1.9%
\$300,001 and Above	11,991	+ 2.3%	- 7.1%	6.8	+ 6.3%	- 7.0%	1,887	- 8.3%	- 2.5%
Total	31,880	- 10.4%	- 8.4%	9.1	0.0%	- 8.0%	3,717	- 13.8%	- 2.3%

Showings

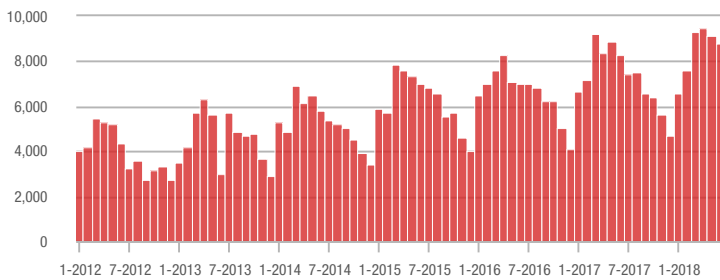
\$100,000 and Below



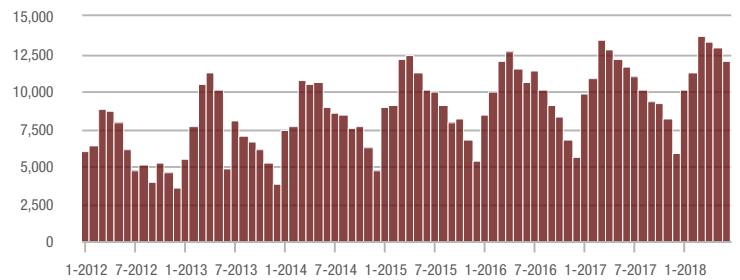
\$100,001 to \$200,000



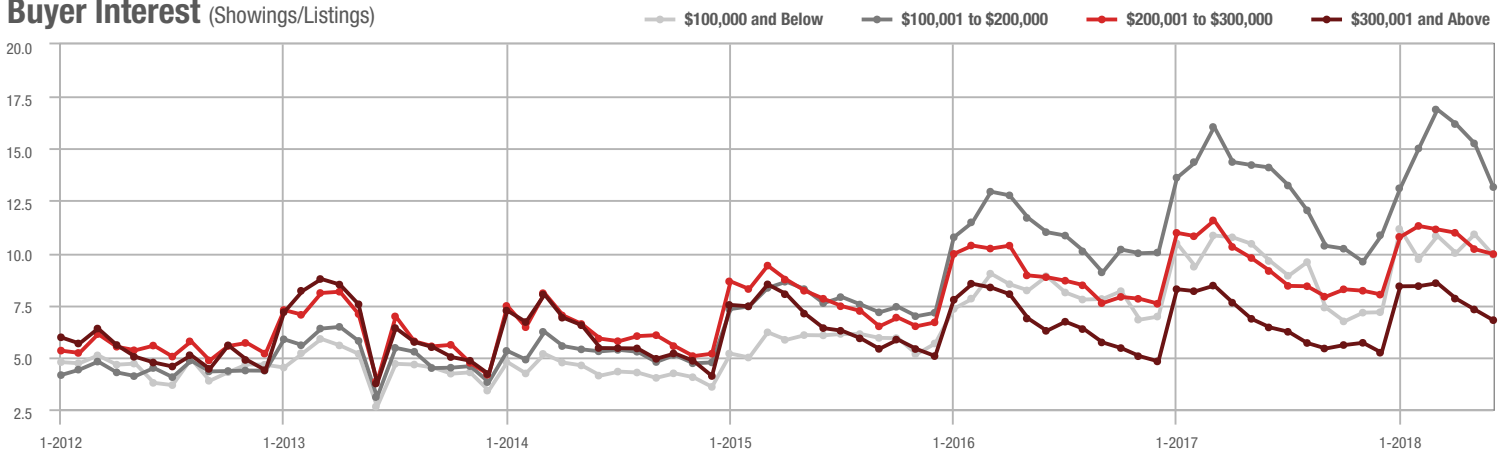
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

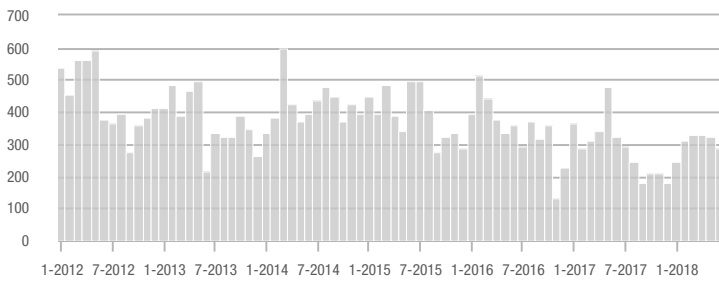


Concord, NC

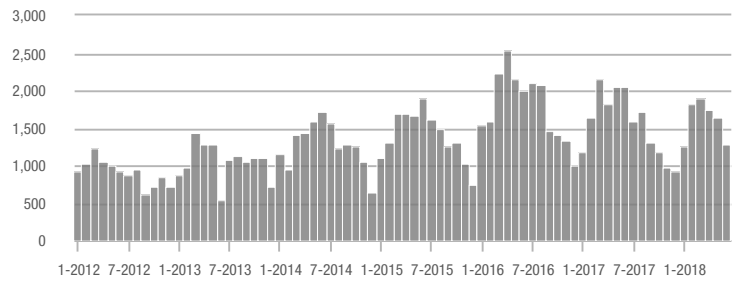
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	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	289	- 10.2%	- 10.5%	6.1	+ 8.9%	+ 3.5%	68	- 21.8%	- 13.9%
\$100,001 to \$200,000	1,289	- 37.2%	- 20.9%	11.3	- 8.1%	- 9.2%	121	- 33.9%	- 12.9%
\$200,001 to \$300,000	1,154	- 2.8%	- 10.5%	8.4	+ 1.2%	- 13.1%	150	- 6.8%	- 0.7%
\$300,001 and Above	918	+ 0.7%	- 6.6%	4.7	+ 6.8%	- 11.2%	219	- 9.1%	+ 0.5%
Total	3,650	- 18.4%	- 13.6%	7.4	- 6.3%	- 11.8%	558	- 17.0%	- 4.9%

Showings

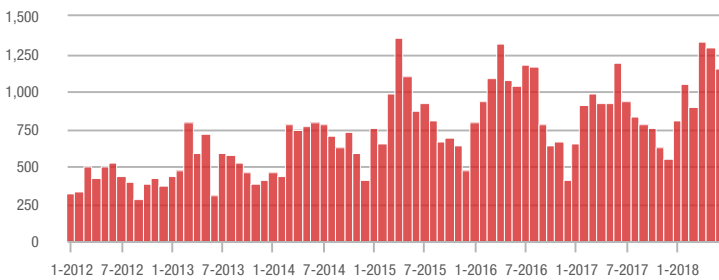
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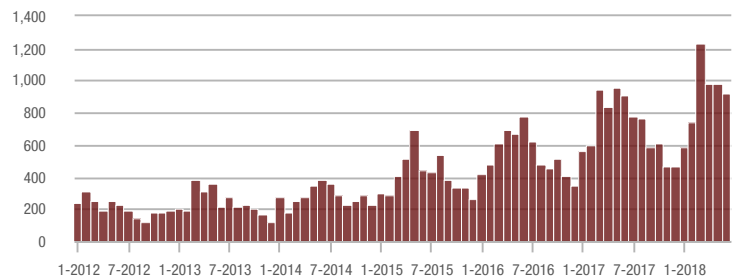
\$100,001 to \$200,000



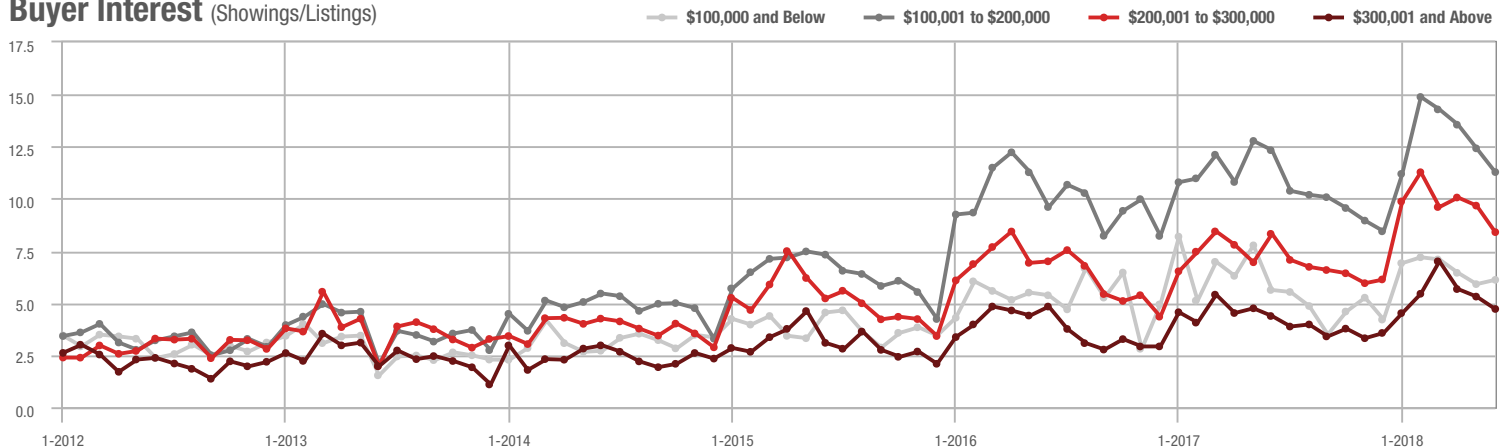
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

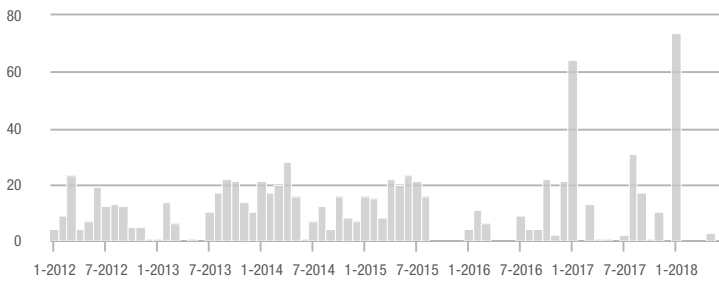


Davidson, NC

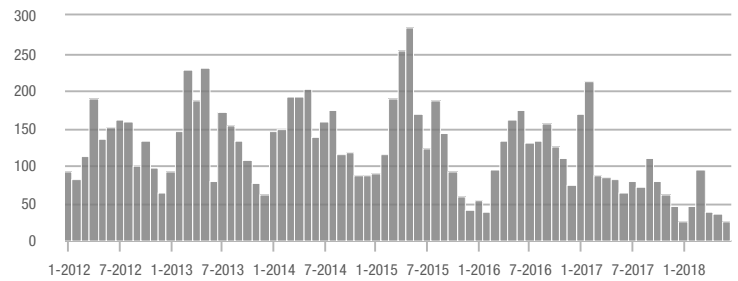
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Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	- 100.0%	0.0	0.0%	- 100.0%	1	0.0%	- 50.0%
\$100,001 to \$200,000	26	- 58.7%	- 27.8%	12.5	+ 66.7%	+ 7.1%	6	- 64.7%	- 14.3%
\$200,001 to \$300,000	178	- 47.6%	- 27.0%	6.8	- 25.3%	- 4.2%	27	- 27.0%	- 22.9%
\$300,001 and Above	845	+ 31.4%	- 19.3%	6.1	+ 32.6%	- 19.0%	149	- 5.1%	- 3.2%
Total	1,049	+ 0.3%	- 21.1%	6.3	+ 12.5%	- 16.1%	183	- 13.7%	- 7.6%

Showings

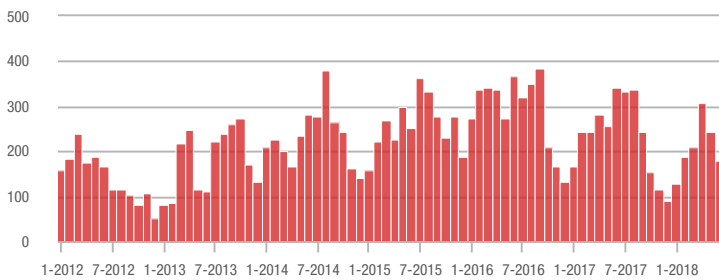
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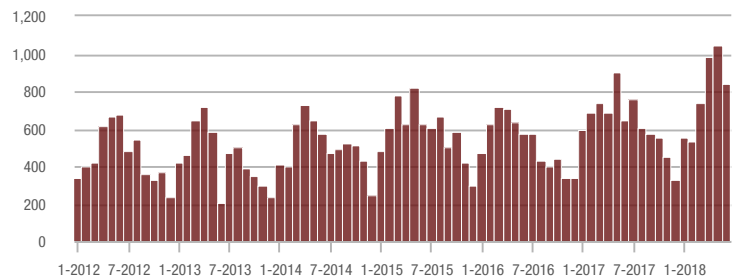
\$100,001 to \$200,000



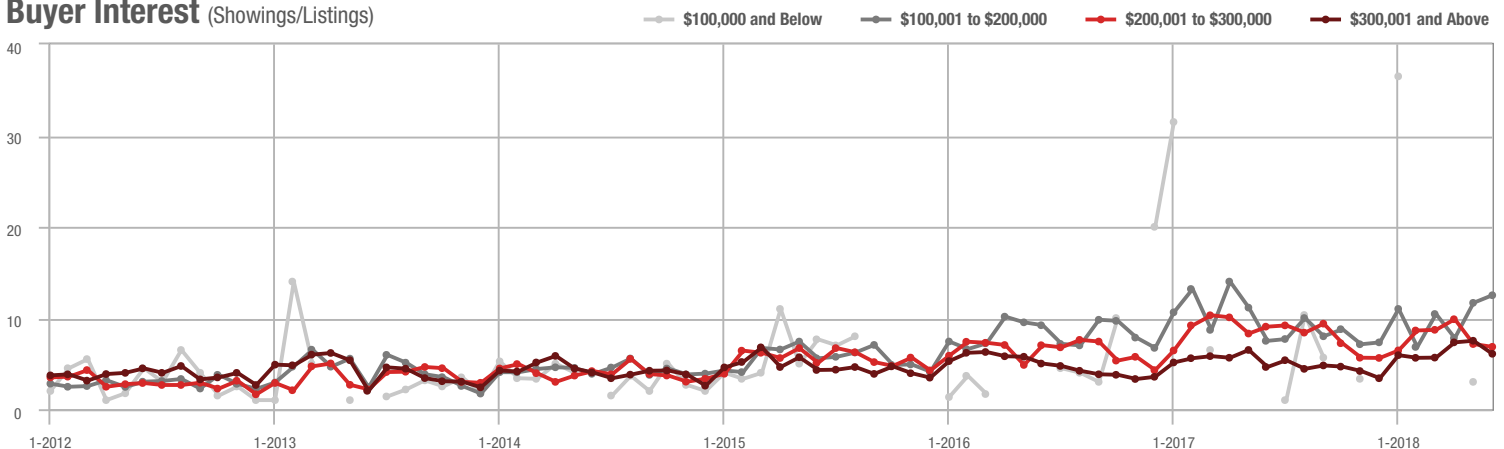
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

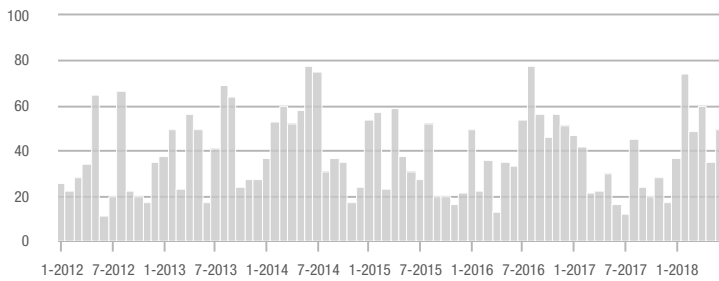


Denver, NC

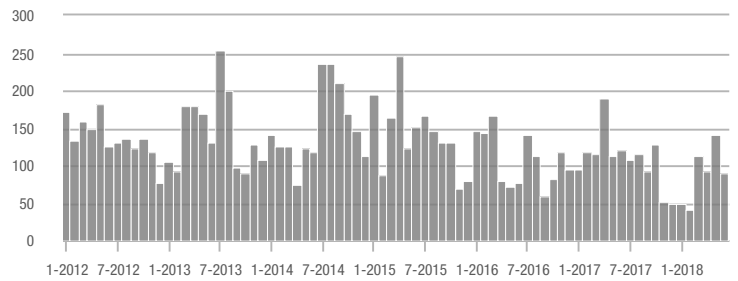
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\$100,000 and Below	50	+ 212.5%	+ 42.9%	5.0	+ 733.3%	+ 100.0%	30	- 42.3%	0.0%
\$100,001 to \$200,000	90	- 25.6%	- 36.2%	6.0	+ 1.7%	- 34.8%	17	- 34.6%	0.0%
\$200,001 to \$300,000	206	- 42.0%	- 20.2%	5.3	- 29.3%	- 14.7%	44	- 35.3%	- 8.3%
\$300,001 and Above	732	- 7.5%	- 14.4%	4.4	- 2.2%	- 9.0%	201	- 13.7%	- 5.6%
Total	1,078	- 16.0%	- 16.4%	4.7	- 4.1%	- 11.4%	292	- 23.0%	- 5.2%

Showings

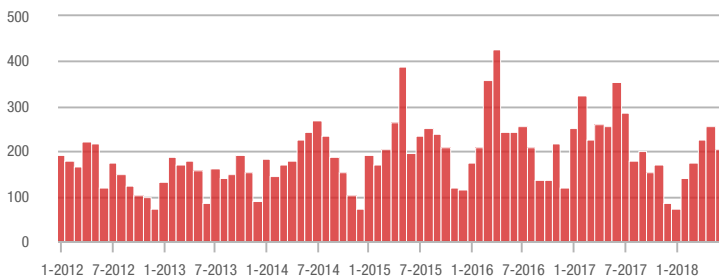
\$100,000 and Below



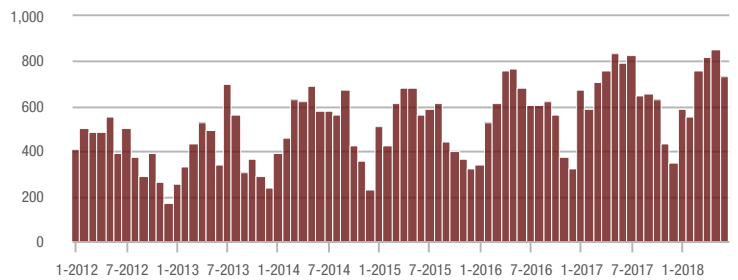
\$100,001 to \$200,000



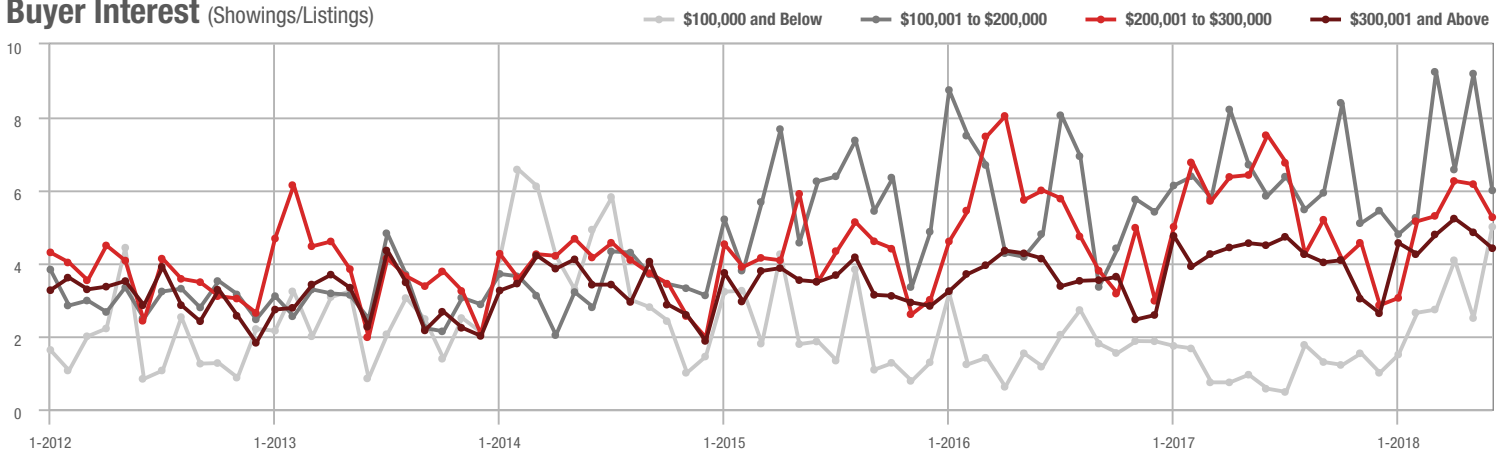
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

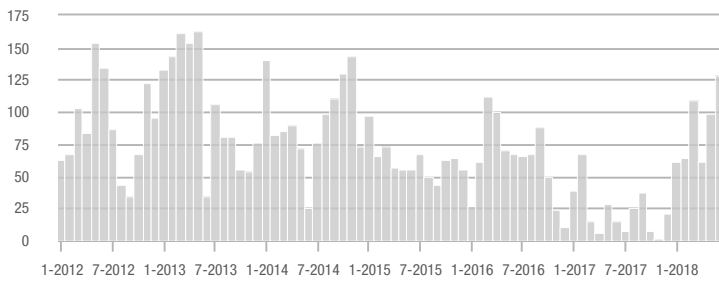


Fort Mill, SC

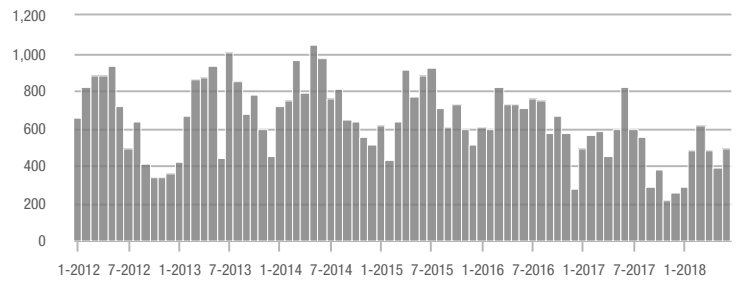
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\$100,000 and Below	129	+ 760.0%	+ 30.3%	9.9	+ 482.4%	- 7.9%	13	+ 8.3%	0.0%
\$100,001 to \$200,000	496	- 39.7%	+ 25.9%	11.3	- 3.4%	+ 23.2%	49	- 37.2%	+ 2.1%
\$200,001 to \$300,000	939	- 14.6%	- 14.0%	11.4	+ 28.1%	- 6.4%	94	- 29.3%	- 6.9%
\$300,001 and Above	1,764	- 3.2%	- 4.7%	6.9	0.0%	- 2.2%	290	- 5.5%	- 5.2%
Total	3,328	- 11.5%	- 3.1%	8.5	+ 3.7%	- 0.8%	446	- 15.8%	- 4.7%

Showings

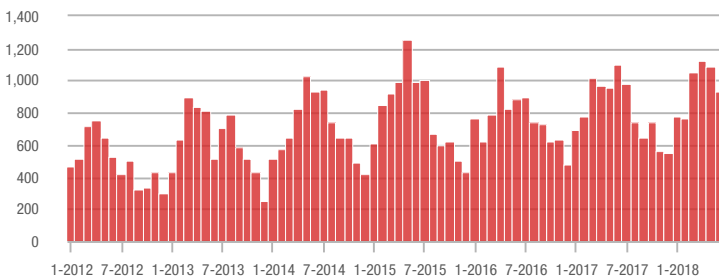
\$100,000 and Below



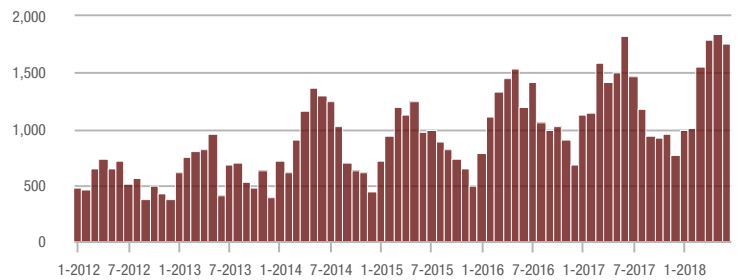
\$100,001 to \$200,000



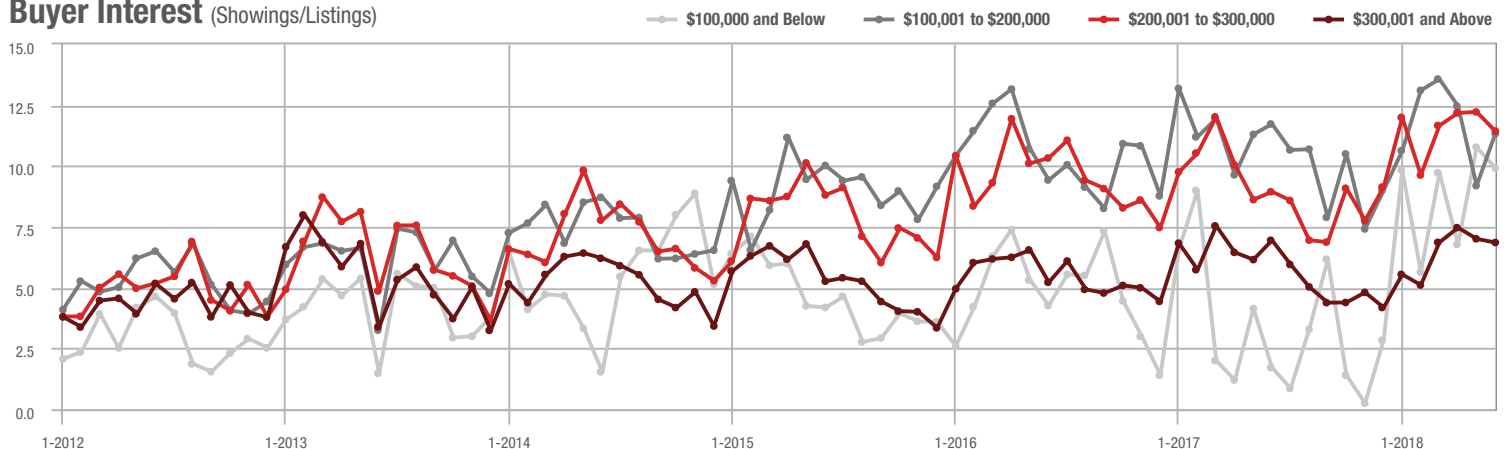
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

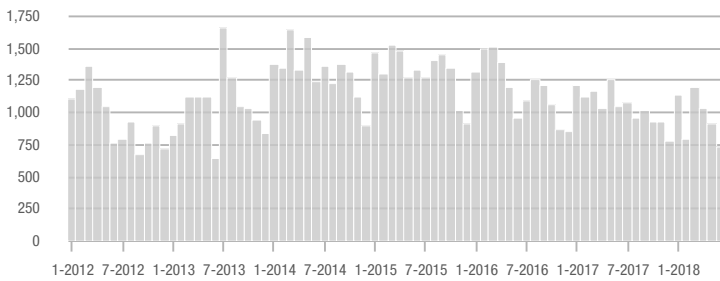


Gaston County, NC

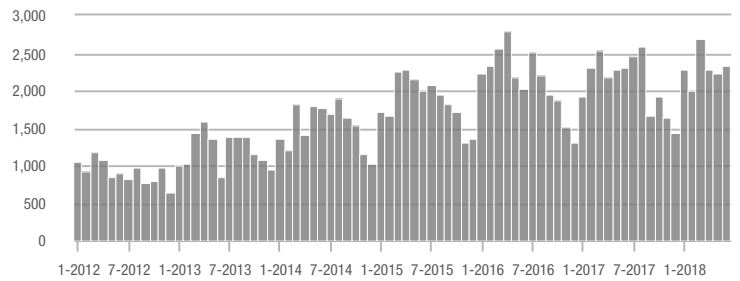
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Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	737	- 30.1%	- 19.5%	5.3	+ 8.2%	- 11.0%	209	- 35.7%	- 6.7%
\$100,001 to \$200,000	2,340	+ 1.5%	+ 5.2%	9.8	+ 15.3%	+ 12.6%	253	- 21.9%	- 8.3%
\$200,001 to \$300,000	1,015	+ 37.3%	- 16.2%	6.4	+ 30.6%	- 13.6%	185	- 7.5%	- 4.1%
\$300,001 and Above	645	+ 5.2%	- 24.6%	3.9	+ 11.4%	- 17.8%	199	- 16.4%	- 9.1%
Total	4,737	+ 0.6%	- 9.0%	6.8	+ 15.3%	- 2.5%	846	- 22.2%	- 7.2%

Showings

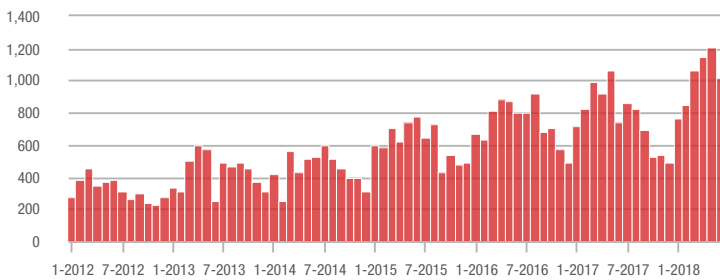
\$100,000 and Below



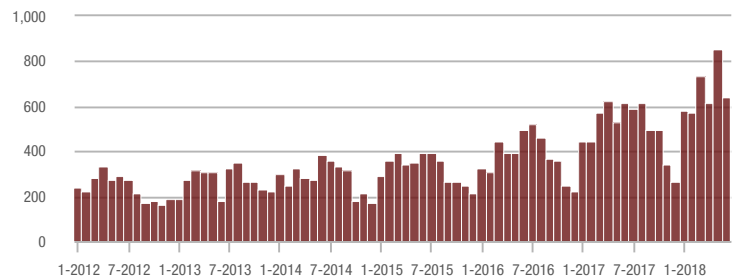
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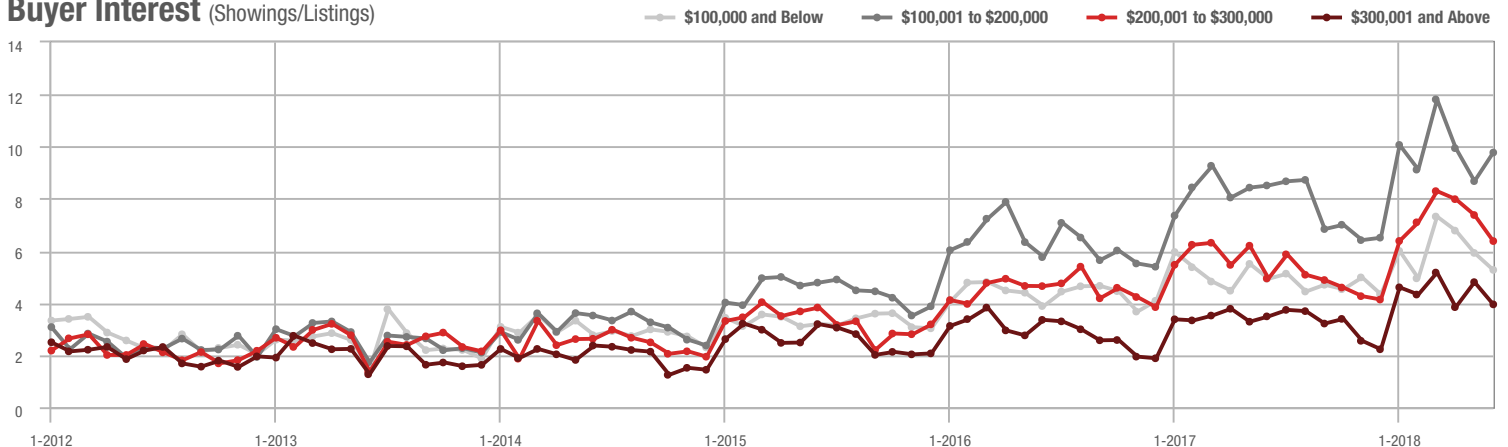
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

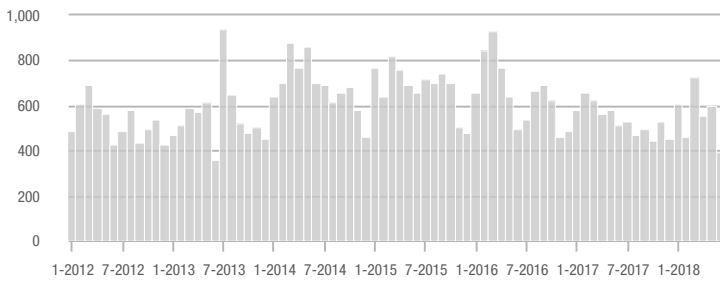


Gastonia, NC

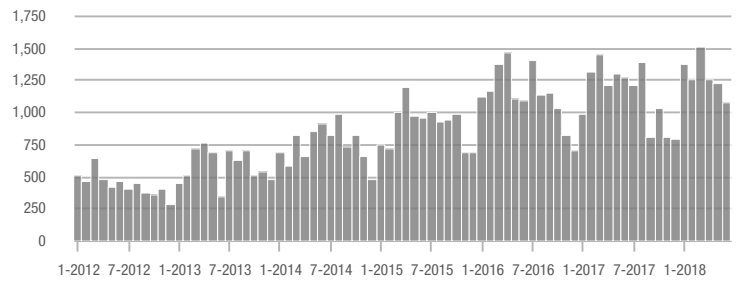
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	396	- 22.7%	- 33.9%	6.0	+ 9.1%	- 20.1%	82	- 26.1%	- 12.8%
\$100,001 to \$200,000	1,082	- 14.6%	- 11.5%	10.3	+ 7.3%	+ 7.6%	110	- 27.2%	- 18.5%
\$200,001 to \$300,000	514	+ 33.9%	- 14.6%	6.7	+ 15.5%	- 19.5%	81	0.0%	+ 5.2%
\$300,001 and Above	124	- 22.5%	- 55.1%	2.9	- 6.5%	- 42.4%	48	- 26.2%	- 25.0%
Total	2,116	- 8.9%	- 21.6%	7.4	+ 7.2%	- 9.4%	321	- 21.3%	- 13.2%

Showings

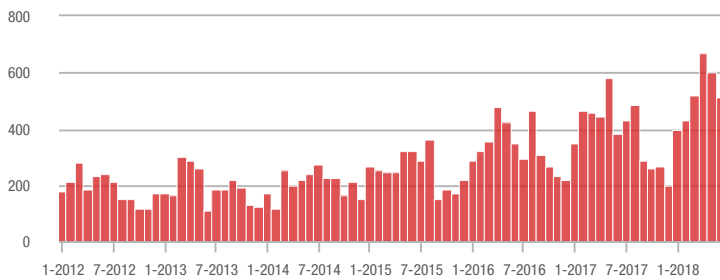
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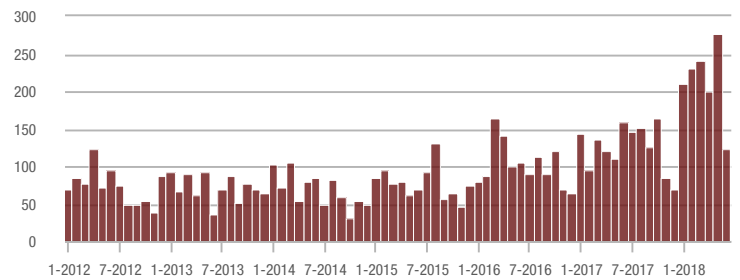
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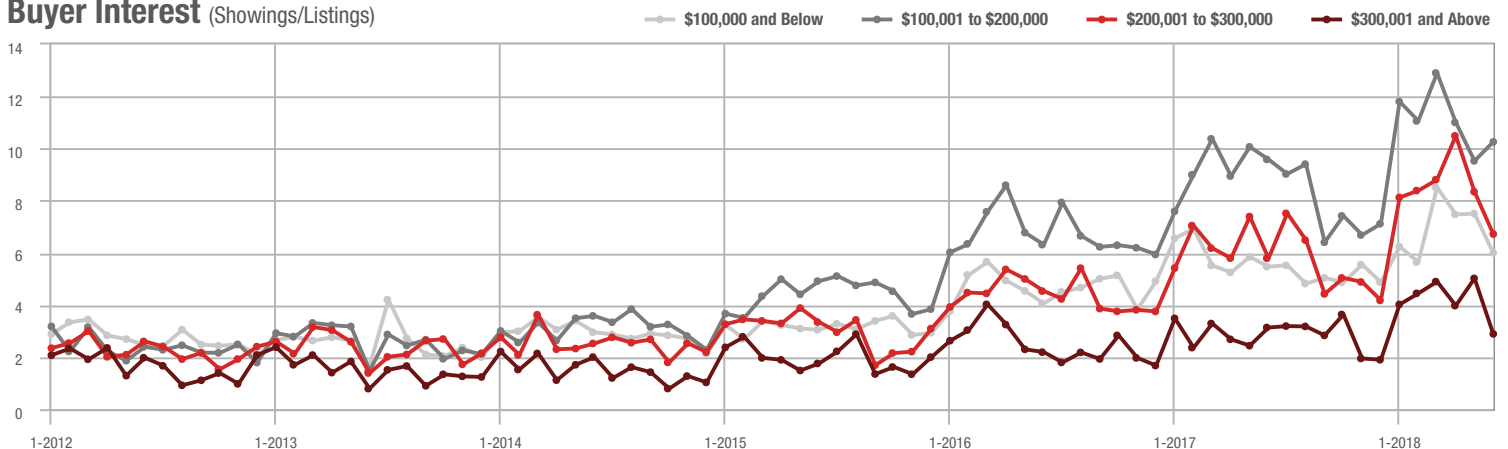
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

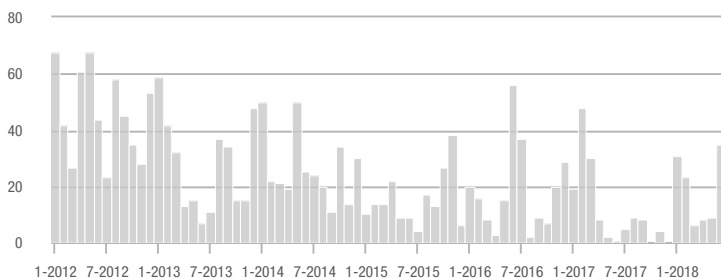


Huntersville, NC

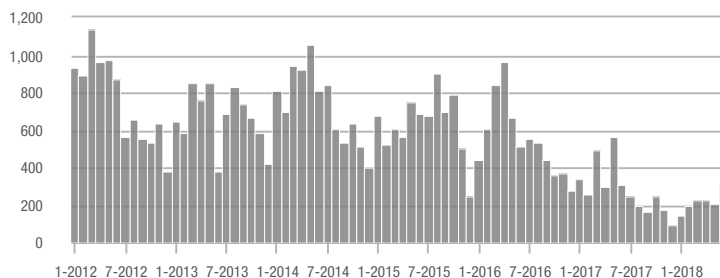
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	+ 3,400.0%	+ 288.9%	5.7	—	+ 214.8%	9	- 18.2%	0.0%
\$100,001 to \$200,000	304	+ 0.3%	+ 46.2%	11.2	+ 8.7%	+ 18.3%	34	- 15.0%	+ 17.2%
\$200,001 to \$300,000	1,129	+ 20.6%	- 11.2%	8.8	+ 12.8%	- 1.9%	132	+ 3.9%	- 10.8%
\$300,001 and Above	1,871	+ 8.0%	- 4.4%	6.5	+ 14.0%	- 2.0%	317	- 12.9%	- 5.4%
Total	3,339	+ 12.3%	- 3.1%	7.4	+ 12.1%	+ 0.1%	492	- 9.2%	- 5.6%

Showings

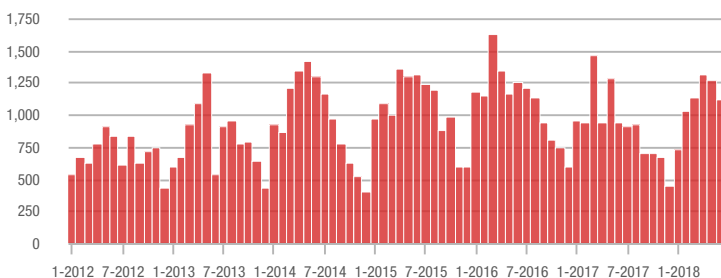
\$100,000 and Below



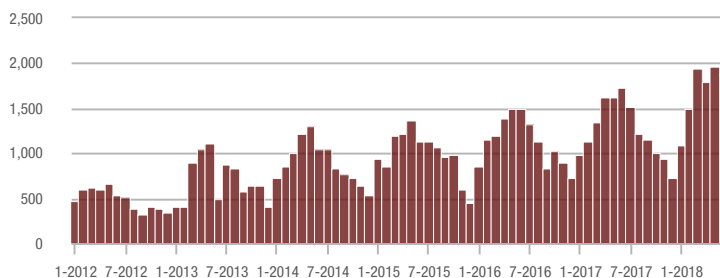
\$100,001 to \$200,000



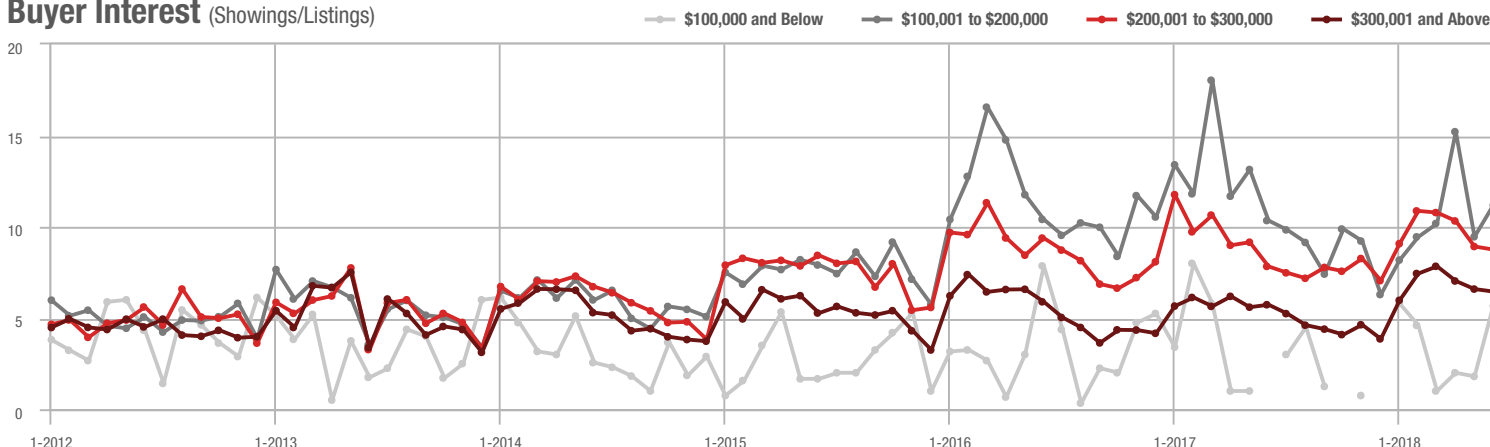
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

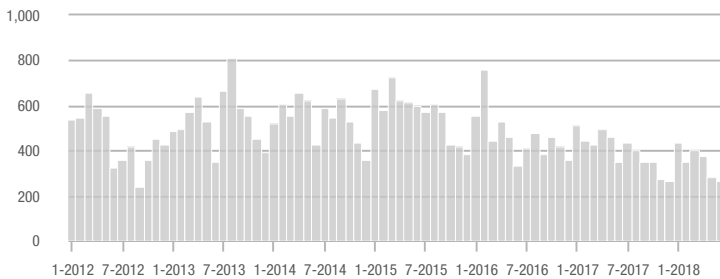


Iredell County, NC

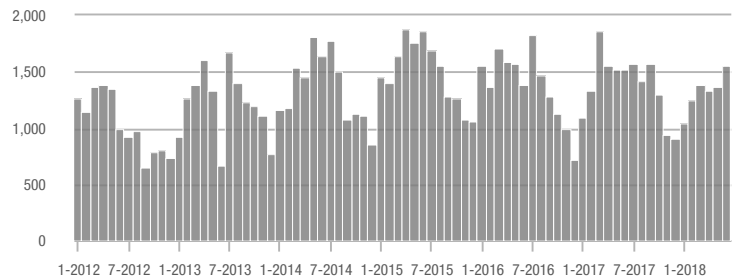
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	262	- 26.0%	- 6.4%	3.9	+ 30.0%	+ 12.6%	141	- 37.3%	- 13.5%
\$100,001 to \$200,000	1,552	+ 2.0%	+ 14.2%	7.3	+ 4.3%	+ 9.9%	252	- 16.0%	- 1.6%
\$200,001 to \$300,000	1,544	+ 34.7%	+ 12.9%	5.8	+ 20.8%	+ 8.9%	297	- 5.4%	- 0.3%
\$300,001 and Above	2,964	+ 15.2%	- 1.0%	5.0	+ 28.2%	+ 1.5%	673	- 19.4%	- 3.9%
Total	6,322	+ 13.0%	+ 5.3%	5.6	+ 24.4%	+ 6.5%	1,363	- 18.6%	- 3.8%

Showings

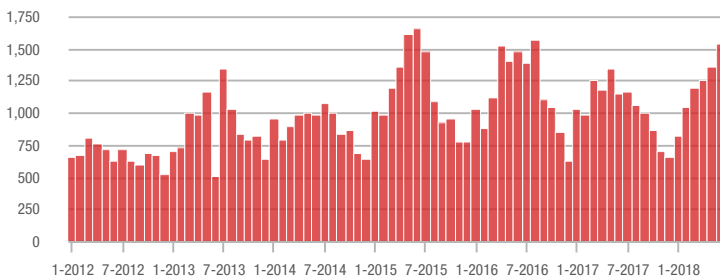
\$100,000 and Below



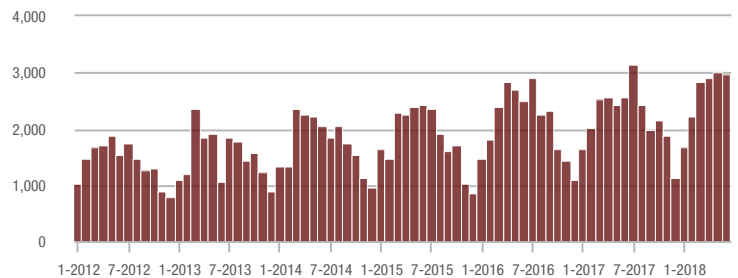
\$100,001 to \$200,000



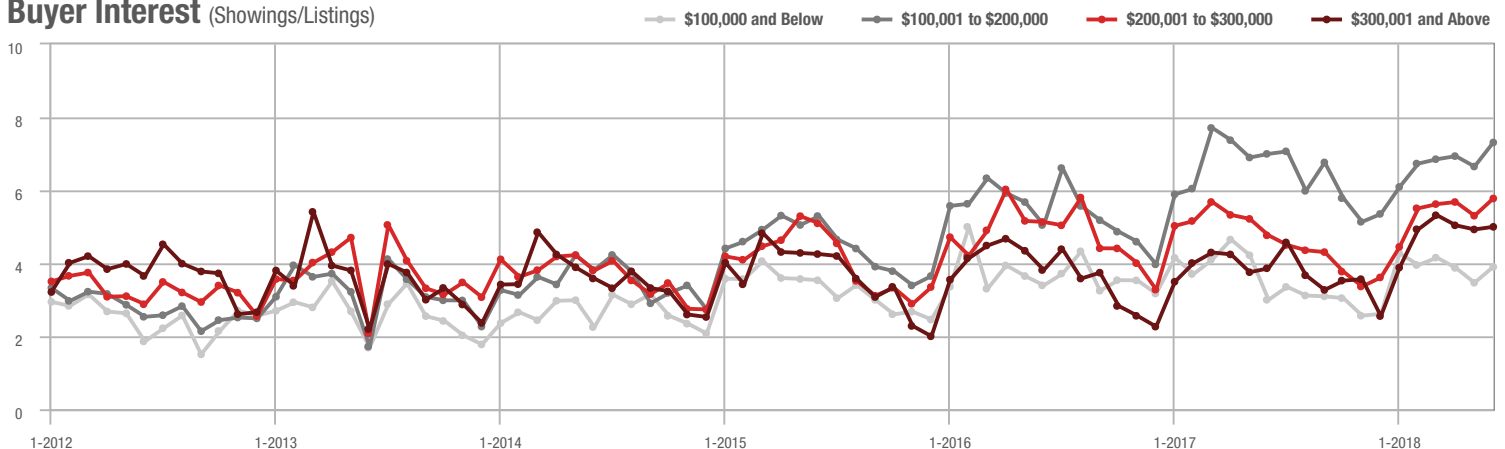
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

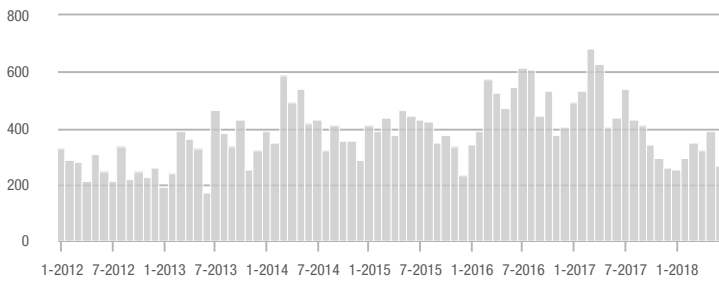


Kannapolis, NC

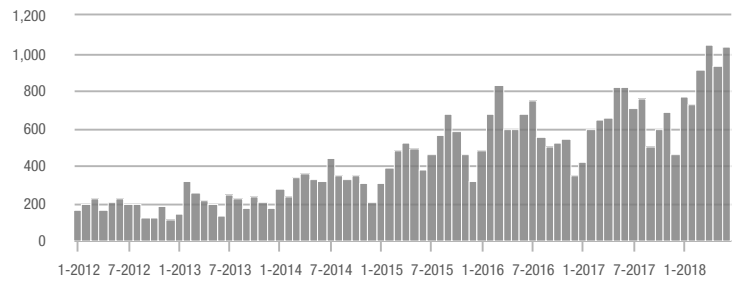
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	270	- 38.5%	- 31.3%	8.0	+ 27.0%	- 11.2%	46	- 55.3%	- 22.0%
\$100,001 to \$200,000	1,041	+ 27.6%	+ 11.6%	10.4	+ 18.2%	+ 13.3%	104	+ 7.2%	- 1.9%
\$200,001 to \$300,000	273	+ 196.7%	+ 69.6%	8.5	+ 157.6%	+ 27.2%	35	+ 20.7%	+ 29.6%
\$300,001 and Above	61	- 46.5%	- 16.4%	3.6	0.0%	- 12.9%	21	- 41.7%	- 12.5%
Total	1,645	+ 12.6%	+ 5.4%	9.0	+ 36.4%	+ 8.1%	206	- 22.3%	- 4.6%

Showings

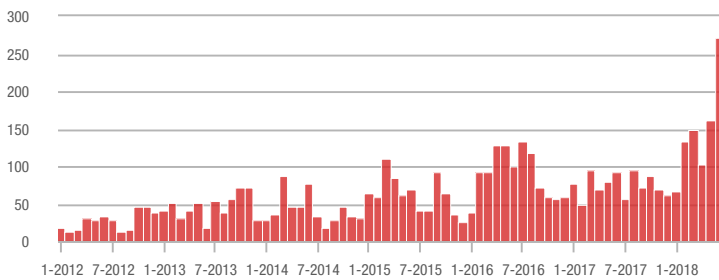
\$100,000 and Below



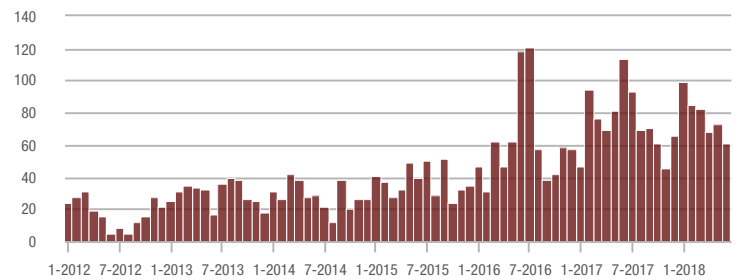
\$100,001 to \$200,000



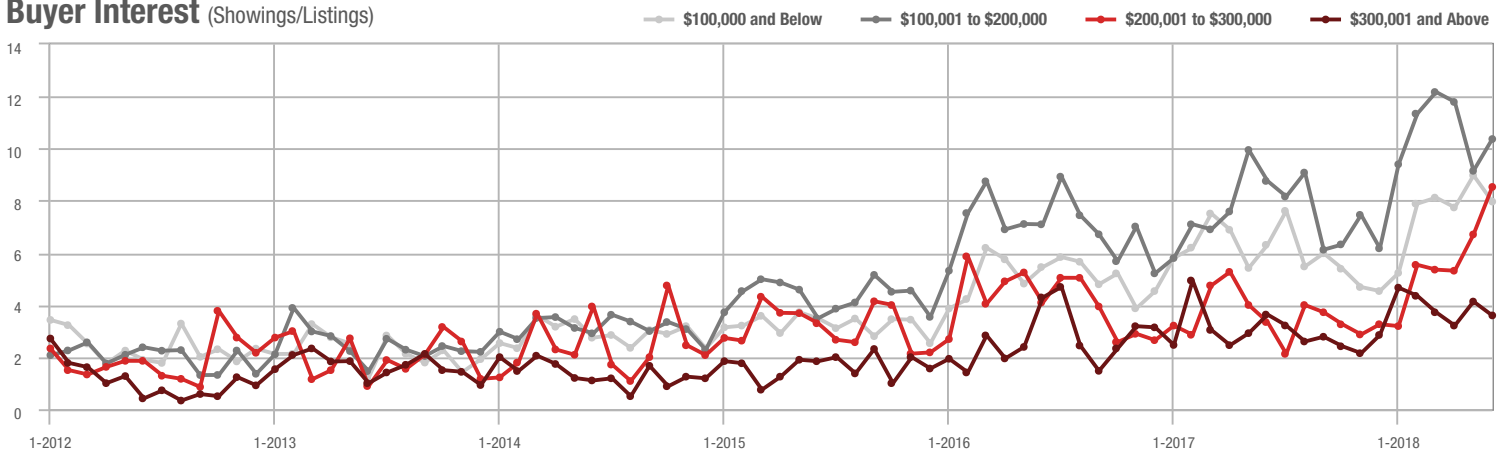
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

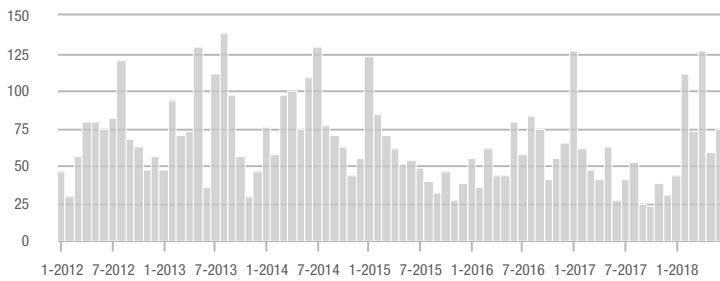


Lake Norman

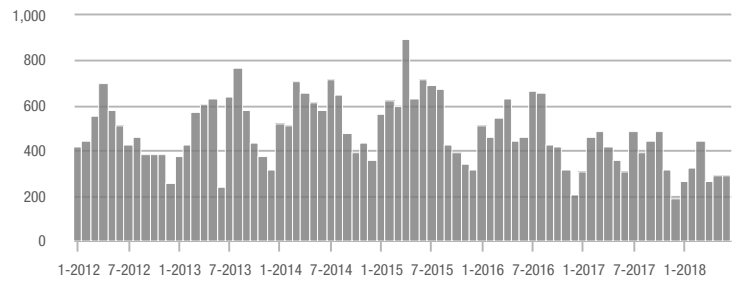
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	75	+ 177.8%	+ 27.1%	2.7	+ 440.0%	+ 54.7%	89	- 31.0%	- 1.1%
\$100,001 to \$200,000	294	- 4.5%	+ 1.4%	5.1	- 1.9%	- 2.9%	82	- 33.3%	- 5.7%
\$200,001 to \$300,000	841	- 1.5%	+ 25.5%	5.6	- 16.4%	+ 25.0%	175	- 7.4%	- 5.4%
\$300,001 and Above	4,758	+ 9.1%	+ 0.5%	5.4	+ 20.0%	+ 1.5%	976	- 16.1%	- 2.4%
Total	5,968	+ 7.5%	+ 3.8%	5.4	+ 14.9%	+ 4.3%	1,322	- 17.6%	- 2.9%

Showings

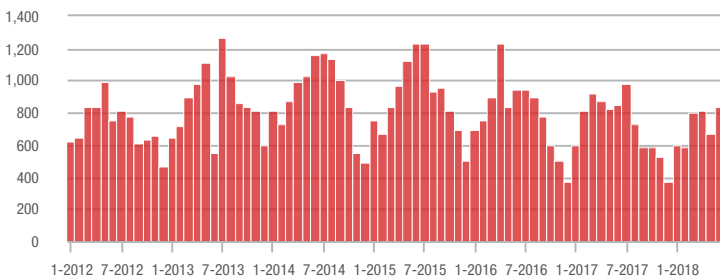
\$100,000 and Below



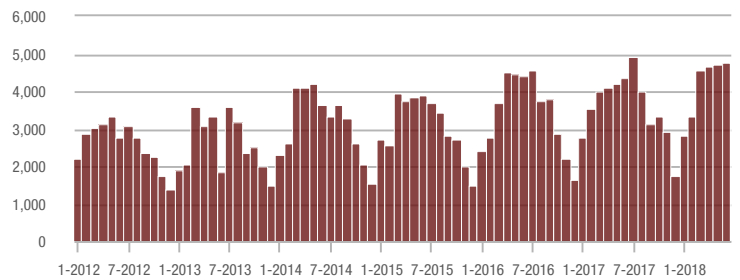
\$100,001 to \$200,000



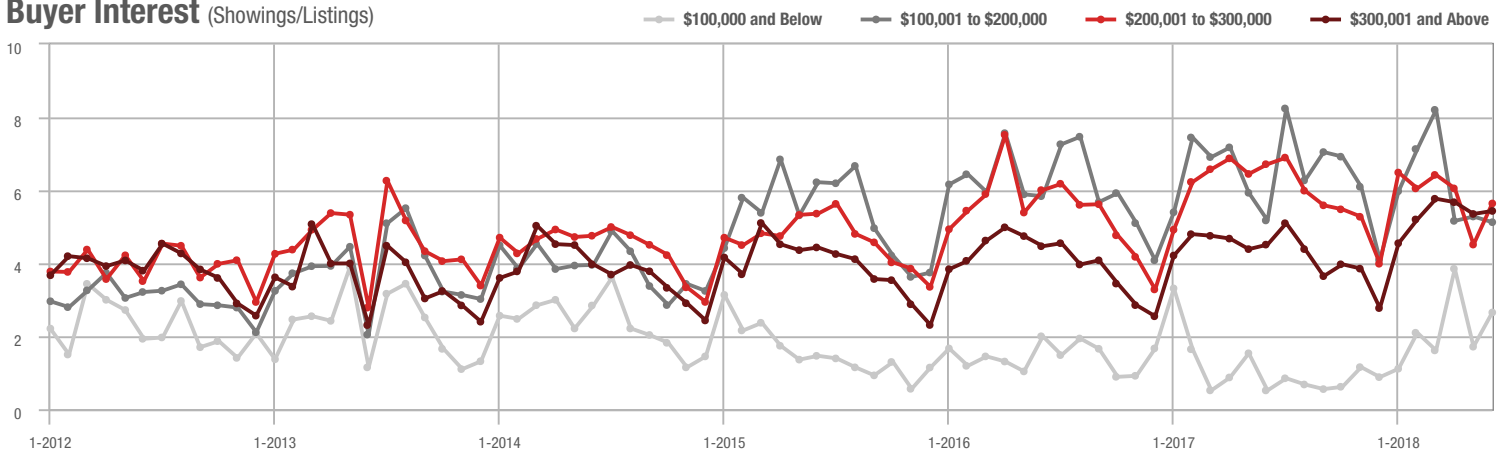
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

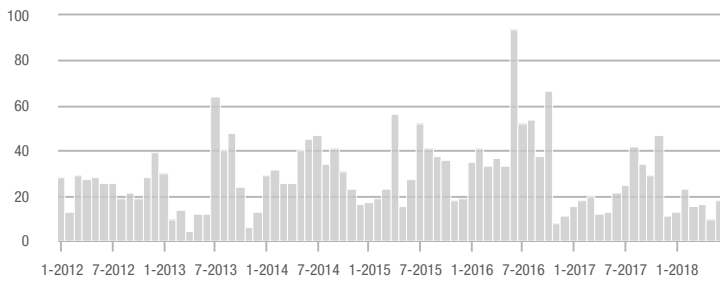


Lake Wylie

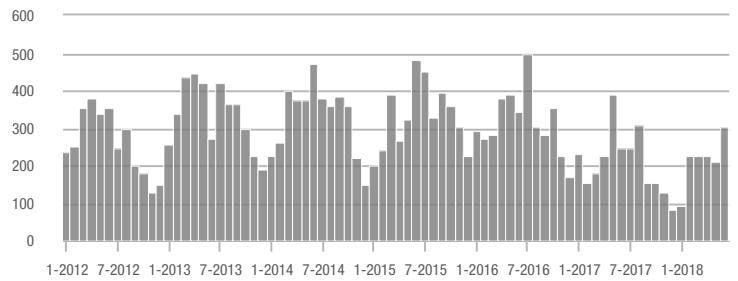
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	18	- 14.3%	+ 100.0%	0.5	- 16.7%	+ 98.3%	47	- 38.2%	- 7.8%
\$100,001 to \$200,000	303	+ 23.7%	+ 43.6%	9.0	+ 45.2%	+ 29.7%	51	- 13.6%	+ 6.3%
\$200,001 to \$300,000	556	- 14.3%	- 1.2%	7.3	+ 7.4%	+ 0.6%	107	- 17.7%	- 4.5%
\$300,001 and Above	1,742	+ 20.7%	+ 7.5%	5.0	+ 11.1%	+ 3.0%	404	+ 0.7%	+ 1.0%
Total	2,619	+ 11.1%	+ 9.0%	5.5	+ 10.0%	+ 5.7%	609	- 8.6%	- 0.3%

Showings

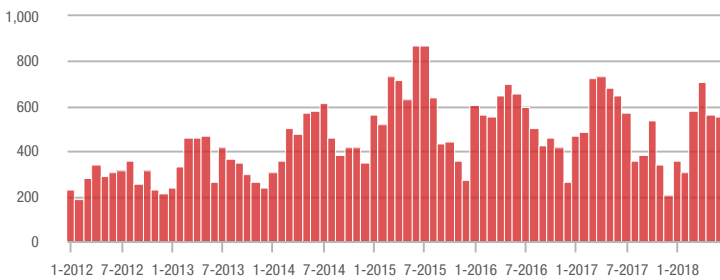
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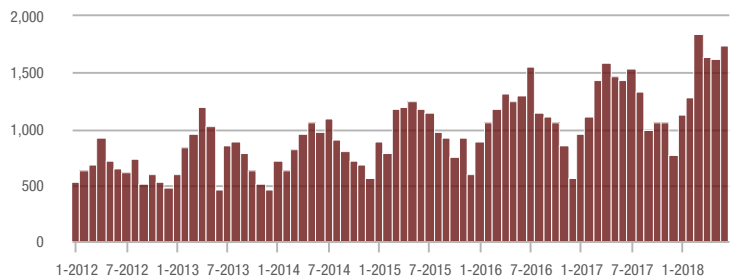
\$100,001 to \$200,000



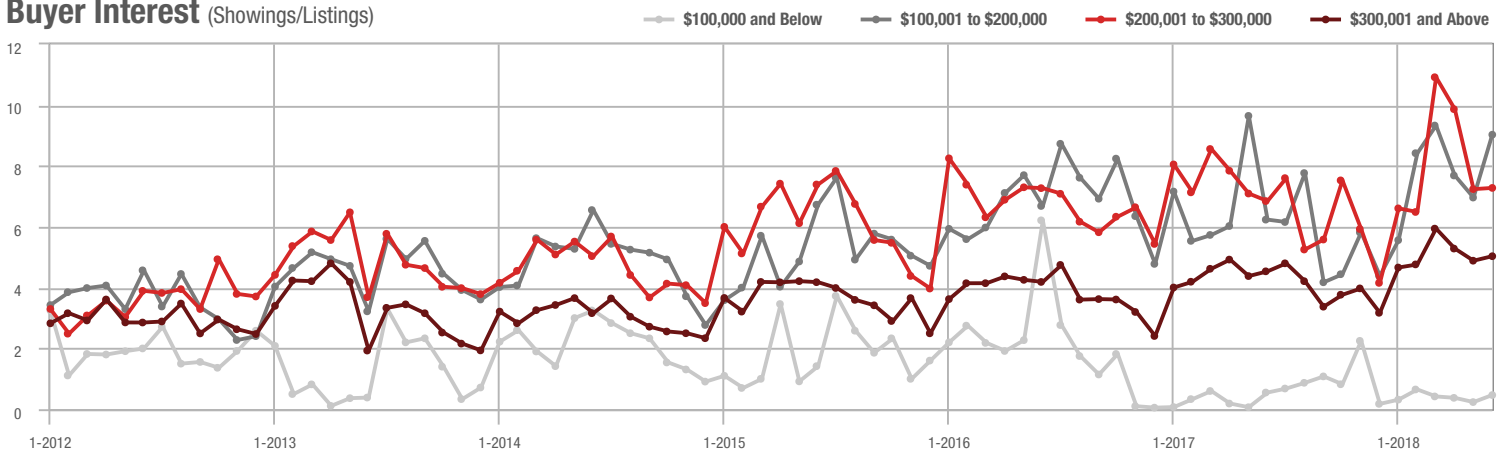
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

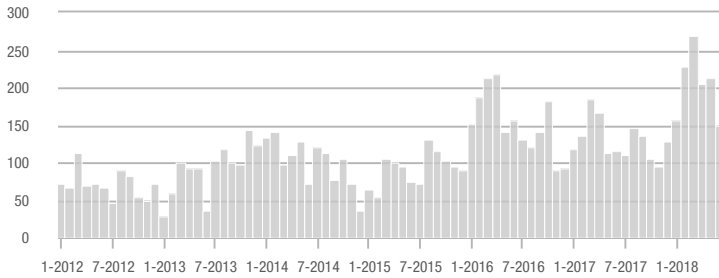


Lancaster County, SC

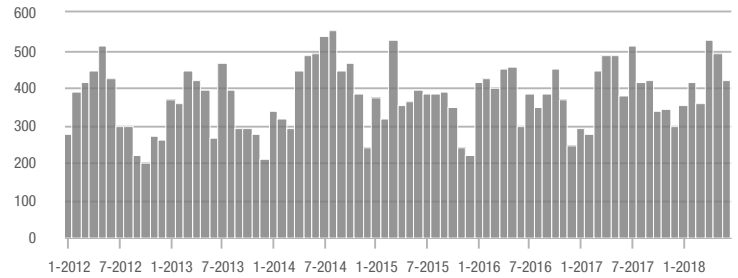
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	149	+ 29.6%	- 30.0%	3.5	+ 25.0%	- 27.6%	65	- 15.6%	- 7.1%
\$100,001 to \$200,000	422	+ 11.6%	- 14.2%	6.6	+ 37.5%	- 3.4%	76	- 28.3%	- 17.4%
\$200,001 to \$300,000	765	- 19.0%	- 19.8%	7.6	0.0%	- 12.2%	109	- 25.9%	- 9.9%
\$300,001 and Above	1,263	+ 31.3%	- 0.6%	5.0	+ 4.2%	- 6.5%	280	+ 14.3%	+ 0.4%
Total	2,599	+ 8.3%	- 11.3%	5.7	+ 3.6%	- 10.5%	530	- 7.8%	- 5.7%

Showings

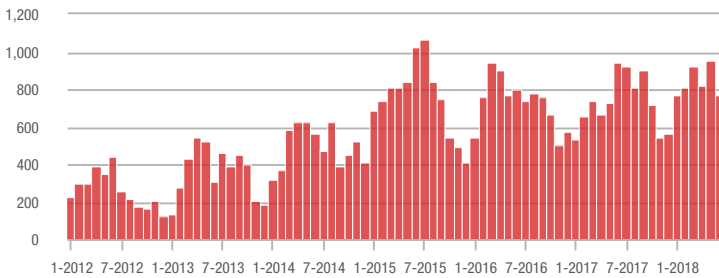
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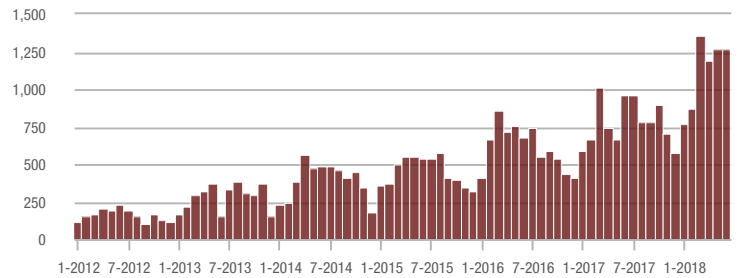
\$100,001 to \$200,000



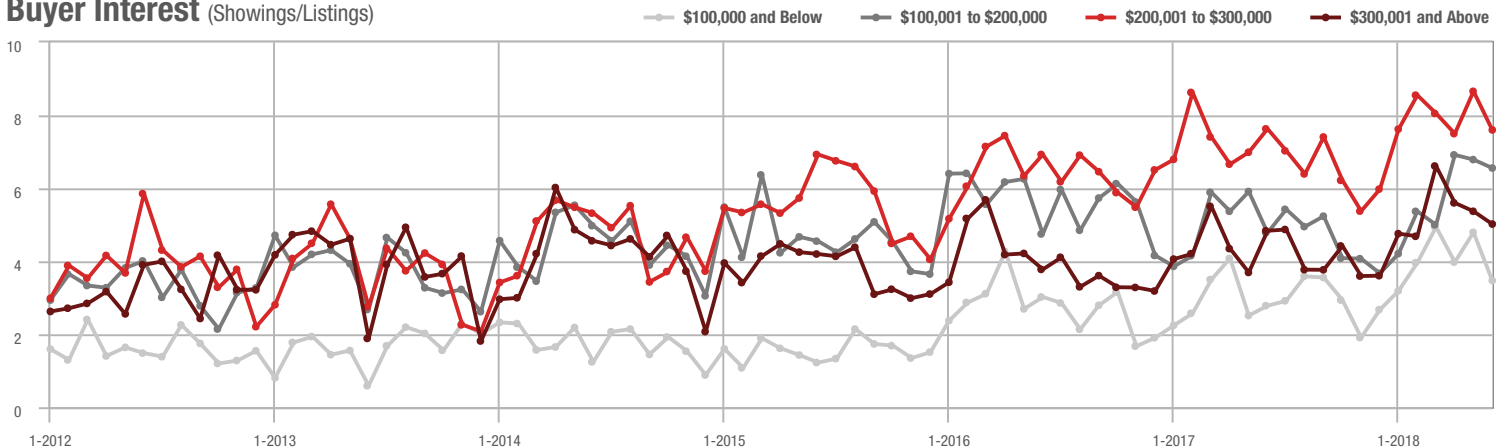
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

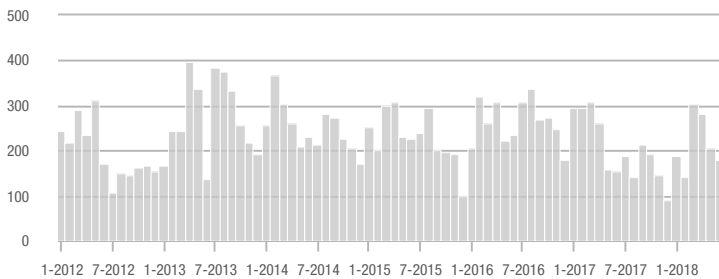


Lincoln County, NC

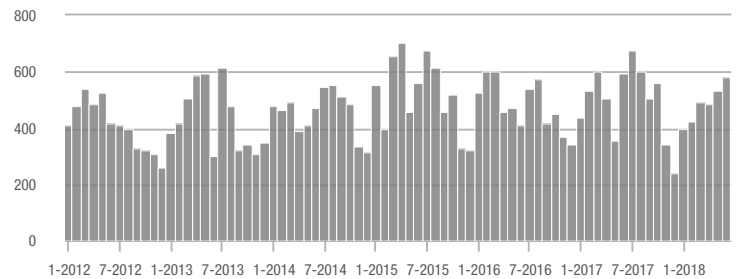
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	181	+ 18.3%	- 10.8%	4.7	+ 74.1%	+ 3.0%	89	- 31.0%	- 7.3%
\$100,001 to \$200,000	582	- 2.0%	+ 8.6%	6.5	+ 14.0%	- 4.5%	99	- 28.3%	+ 7.6%
\$200,001 to \$300,000	468	- 9.1%	- 7.1%	5.4	+ 10.2%	- 10.5%	94	- 31.9%	0.0%
\$300,001 and Above	929	+ 2.1%	- 7.0%	4.4	+ 10.0%	+ 1.2%	256	- 12.0%	- 7.6%
Total	2,160	- 0.6%	- 3.7%	5.1	+ 15.9%	- 1.8%	538	- 22.7%	- 3.8%

Showings

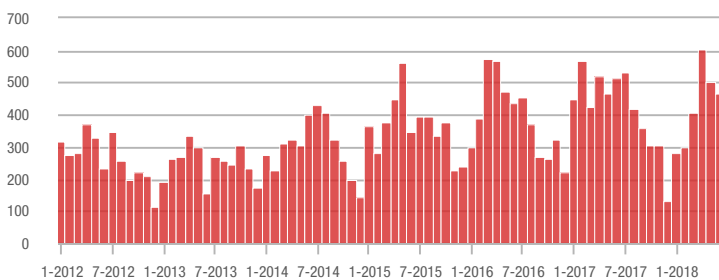
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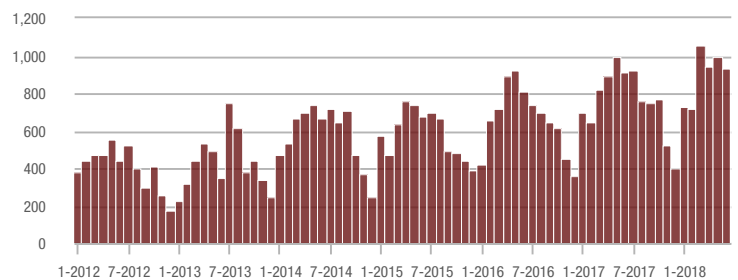
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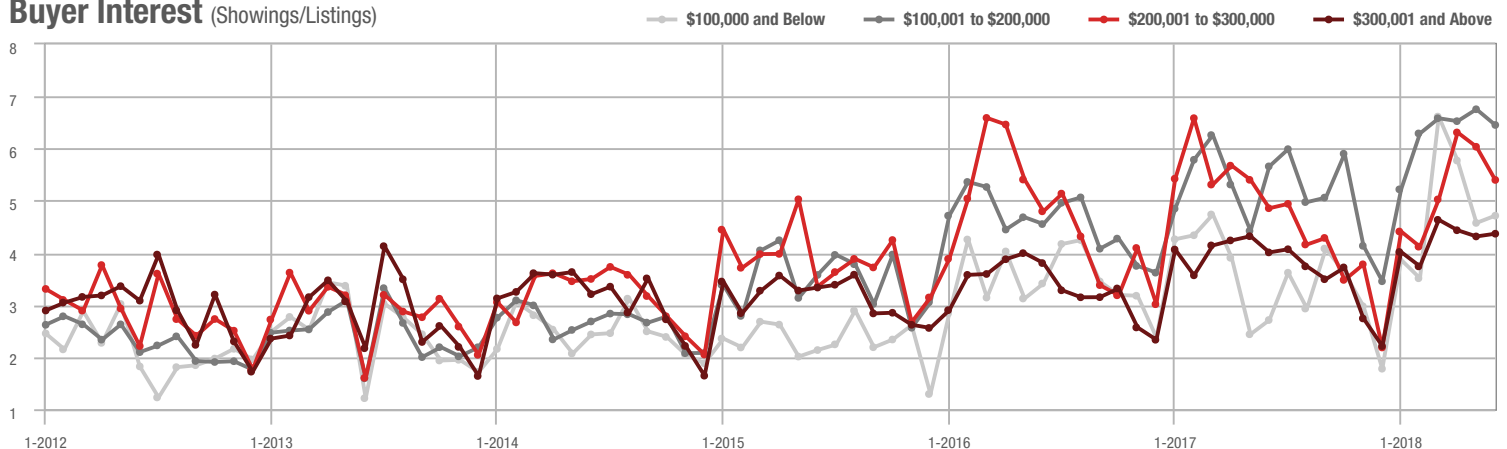
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

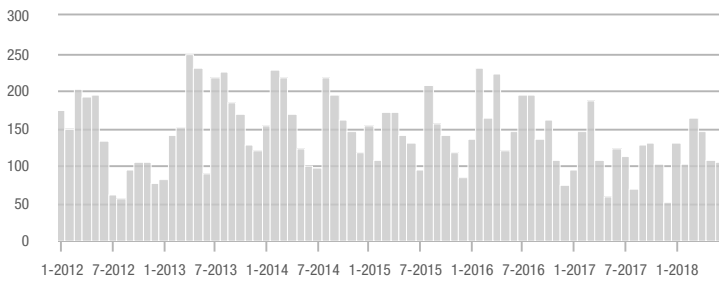


Lincolnton, NC

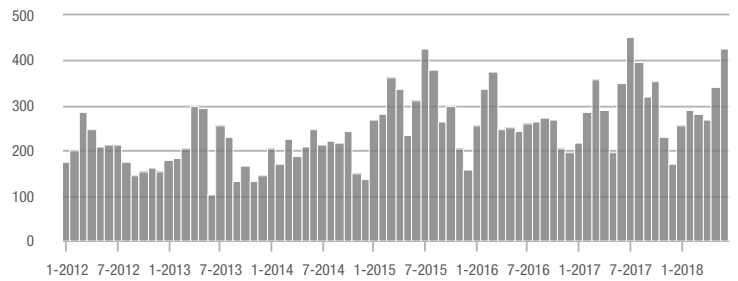
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	106	- 14.5%	- 1.9%	5.4	+ 42.1%	+ 29.3%	34	- 40.4%	- 8.1%
\$100,001 to \$200,000	428	+ 21.6%	+ 25.1%	7.7	+ 40.0%	+ 12.3%	58	- 26.6%	+ 3.6%
\$200,001 to \$300,000	157	+ 53.9%	+ 7.5%	5.2	+ 85.7%	- 0.5%	30	- 30.2%	+ 7.1%
\$300,001 and Above	53	+ 15.2%	- 28.4%	2.8	+ 27.3%	- 10.3%	22	- 24.1%	- 18.5%
Total	744	+ 19.2%	+ 11.0%	6.0	+ 50.0%	+ 12.1%	144	- 30.8%	- 2.7%

Showings

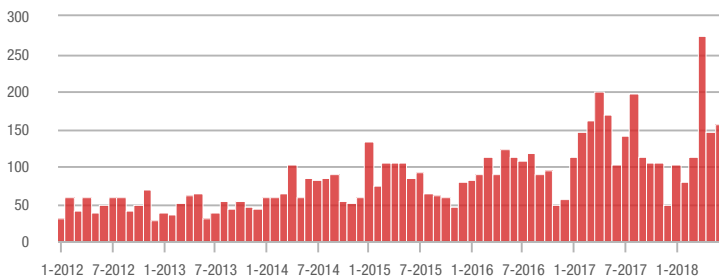
\$100,000 and Below



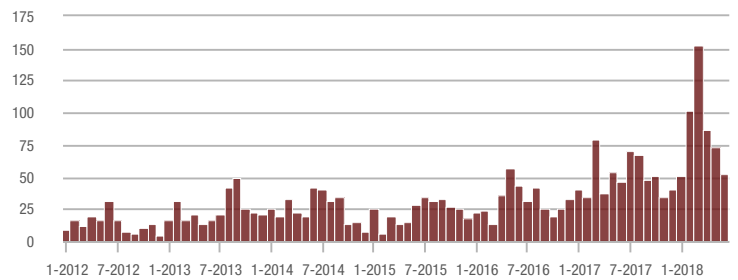
\$100,001 to \$200,000



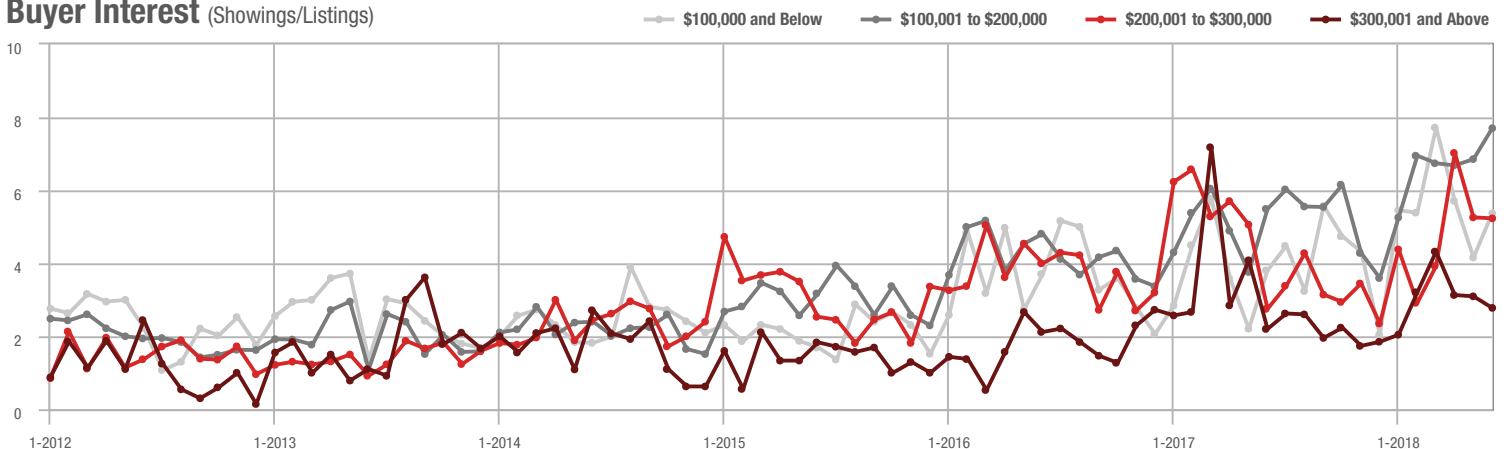
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

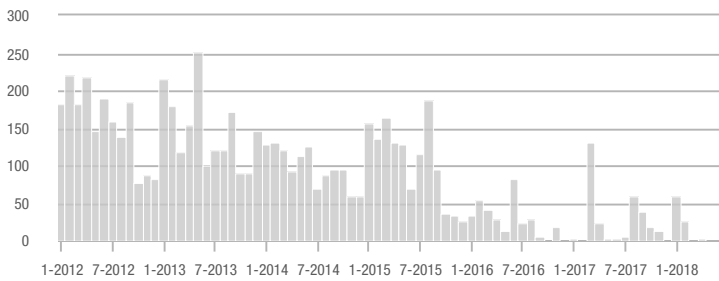


Matthews, NC

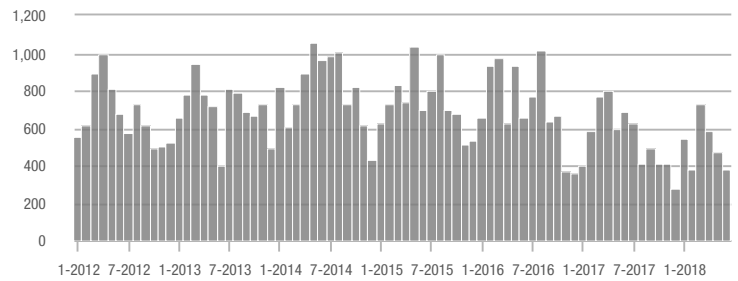
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 66.7%	0.0%	1.0	+ 42.9%	—	2	- 60.0%	- 33.3%
\$100,001 to \$200,000	378	- 44.8%	- 19.2%	11.1	- 38.0%	- 21.4%	36	- 16.3%	0.0%
\$200,001 to \$300,000	973	- 10.2%	+ 3.7%	14.6	+ 23.7%	+ 26.3%	71	- 23.7%	- 16.5%
\$300,001 and Above	1,618	+ 7.7%	- 7.3%	7.9	+ 29.5%	- 17.8%	214	- 23.6%	+ 8.6%
Total	2,970	- 9.3%	- 5.8%	9.7	+ 12.8%	- 8.5%	323	- 23.3%	+ 0.6%

Showings

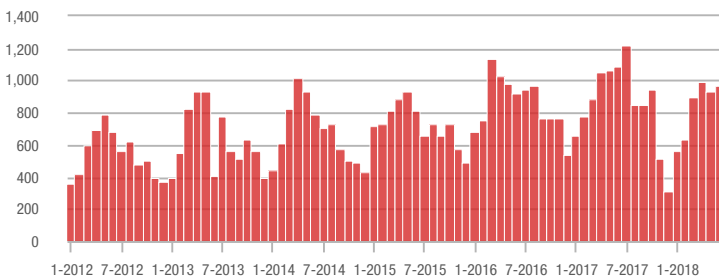
\$100,000 and Below



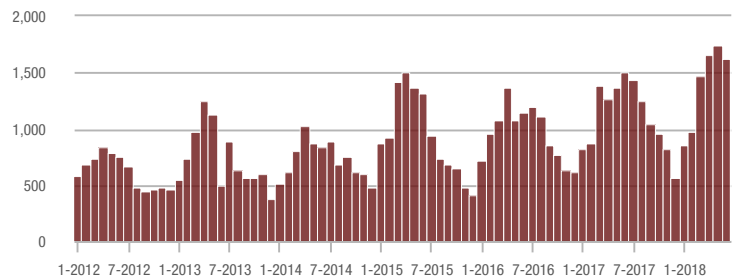
\$100,001 to \$200,000



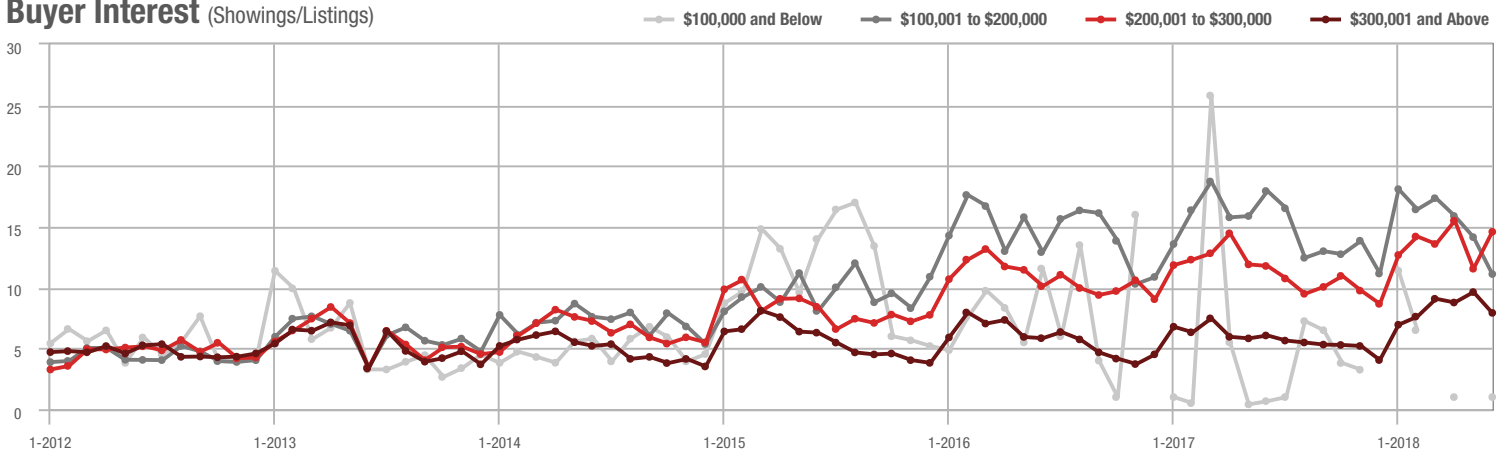
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

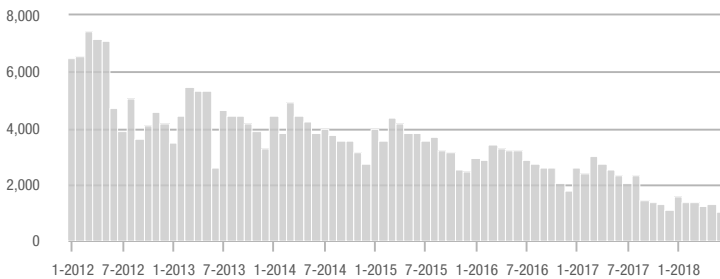


Mecklenburg County, NC

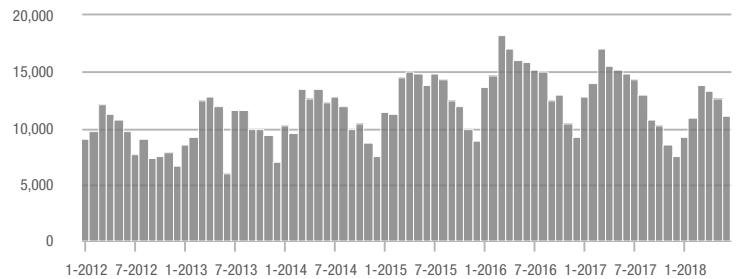
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,056	- 54.3%	- 20.0%	9.5	+ 1.1%	- 6.8%	148	- 55.2%	- 15.9%
\$100,001 to \$200,000	11,141	- 24.7%	- 11.9%	12.9	- 7.2%	- 13.2%	904	- 20.9%	+ 0.2%
\$200,001 to \$300,000	11,474	+ 2.0%	- 5.9%	9.8	+ 6.5%	- 1.0%	1,201	- 7.1%	- 5.4%
\$300,001 and Above	17,079	+ 6.2%	- 5.6%	6.7	+ 9.8%	- 5.9%	2,728	- 9.8%	- 2.3%
Total	40,750	- 8.3%	- 7.9%	8.7	+ 1.2%	- 6.8%	4,981	- 14.0%	- 3.1%

Showings

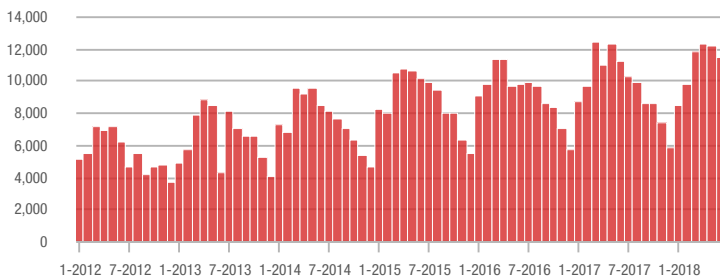
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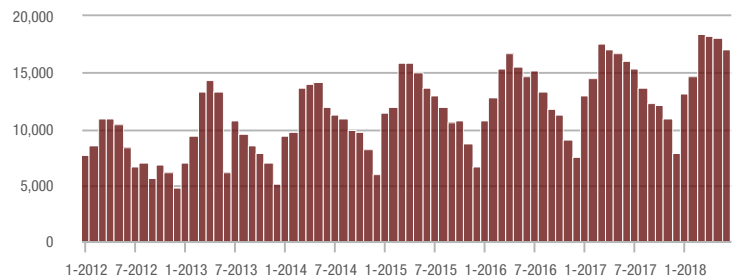
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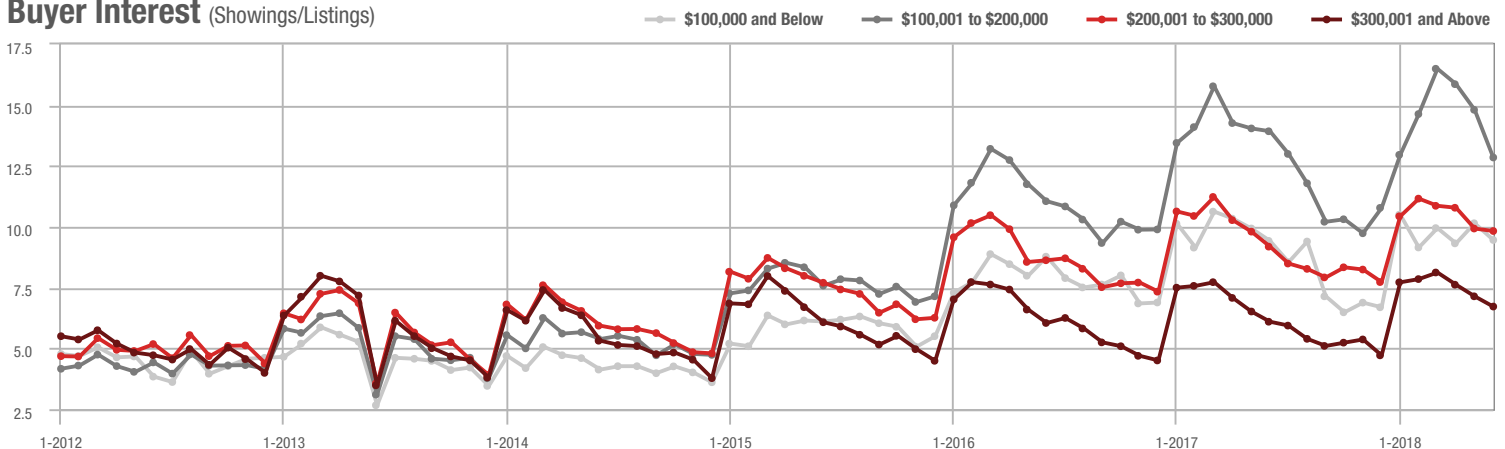
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

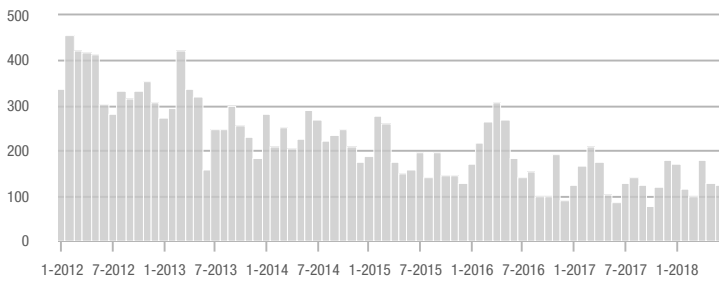


Monroe, NC

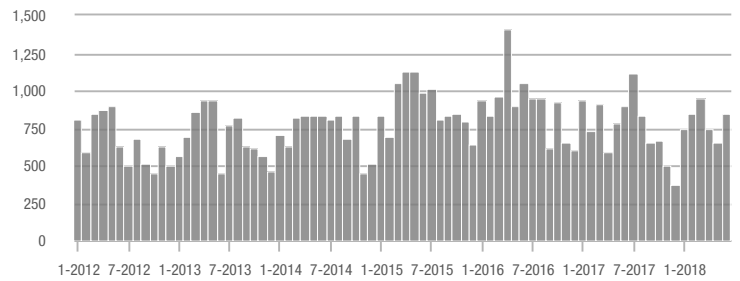
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	124	+ 47.6%	- 3.9%	5.3	+ 103.8%	- 13.3%	46	- 9.8%	- 4.2%
\$100,001 to \$200,000	850	- 5.0%	+ 30.2%	9.5	+ 11.8%	+ 18.0%	99	- 14.7%	+ 6.5%
\$200,001 to \$300,000	559	+ 11.8%	- 6.7%	6.2	- 3.1%	- 7.8%	96	+ 7.9%	0.0%
\$300,001 and Above	404	+ 188.6%	+ 10.1%	5.6	+ 115.4%	+ 6.2%	81	+ 17.4%	- 2.4%
Total	1,937	+ 19.6%	+ 10.8%	7.1	+ 14.5%	+ 5.2%	322	- 0.9%	+ 0.6%

Showings

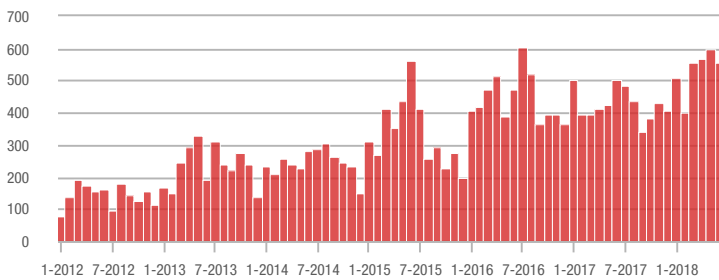
\$100,000 and Below



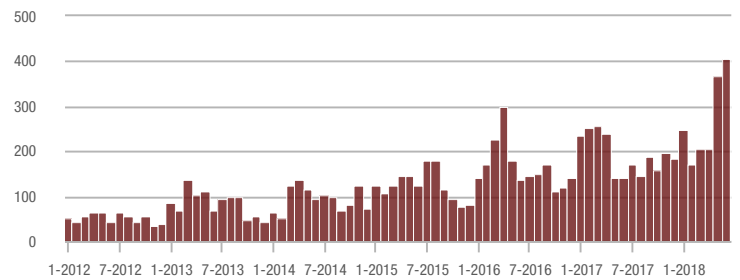
\$100,001 to \$200,000



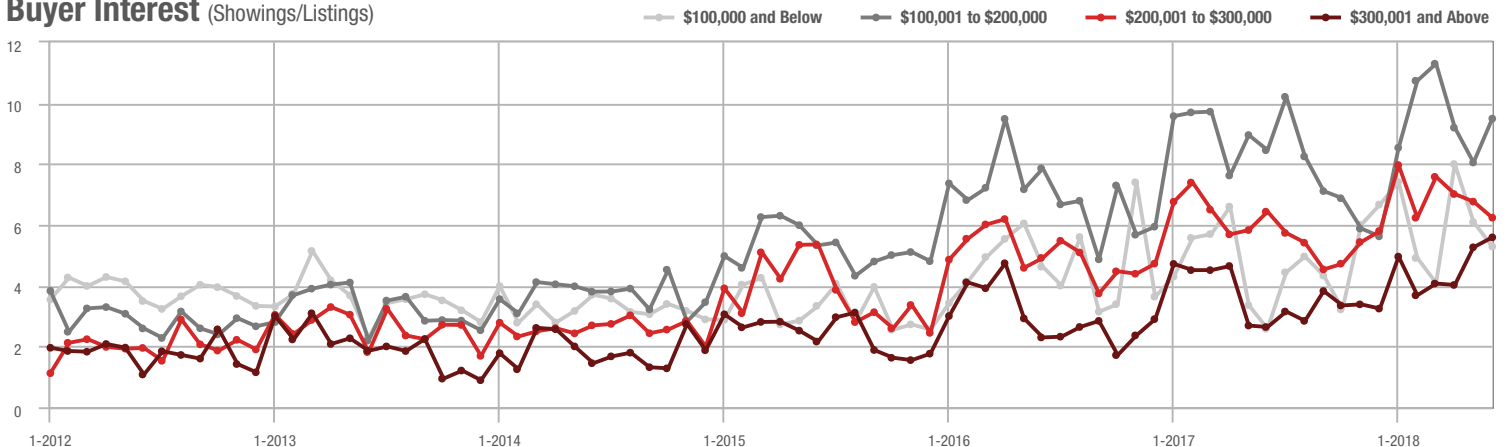
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

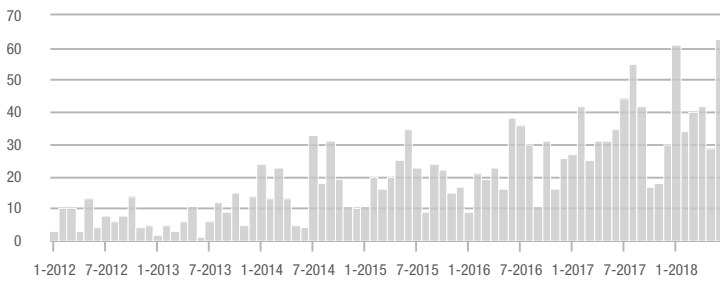


Montgomery County, NC

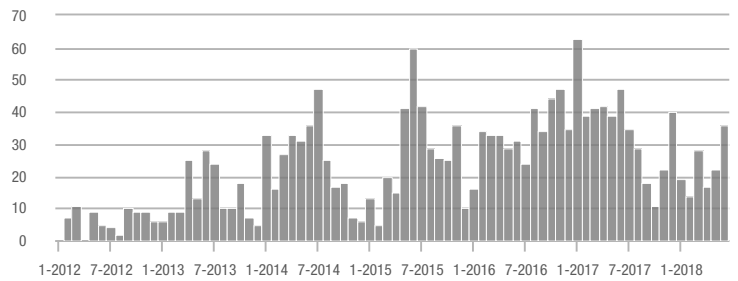
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	63	+ 80.0%	+ 117.2%	1.4	+ 55.6%	+ 175.0%	75	- 8.5%	+ 1.4%
\$100,001 to \$200,000	36	- 23.4%	+ 63.6%	2.3	+ 4.5%	+ 192.5%	34	- 33.3%	- 10.5%
\$200,001 to \$300,000	19	- 58.7%	- 26.9%	1.3	- 40.9%	- 58.3%	18	- 45.5%	- 10.0%
\$300,001 and Above	144	+ 6.7%	+ 114.9%	3.7	+ 32.1%	+ 125.6%	52	- 39.5%	0.0%
Total	262	- 0.4%	+ 81.9%	2.5	+ 13.6%	+ 101.0%	179	- 29.0%	- 2.7%

Showings

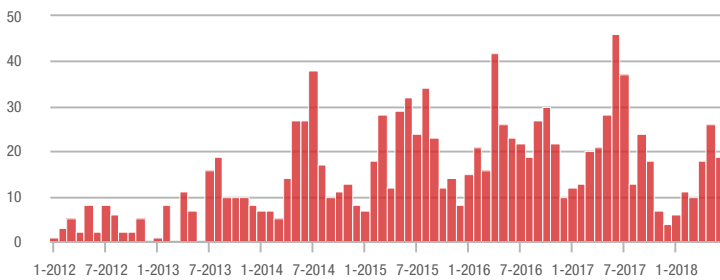
\$100,000 and Below



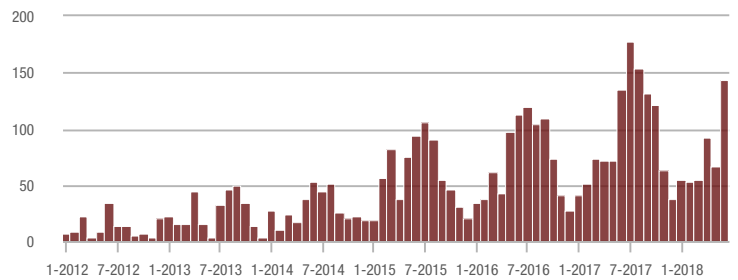
\$100,001 to \$200,000



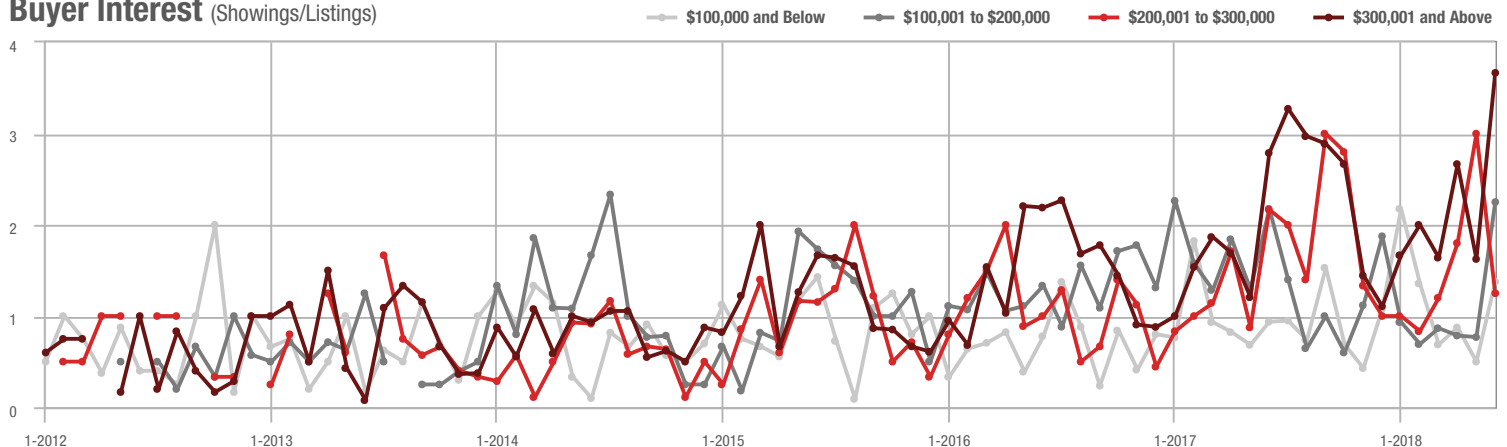
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

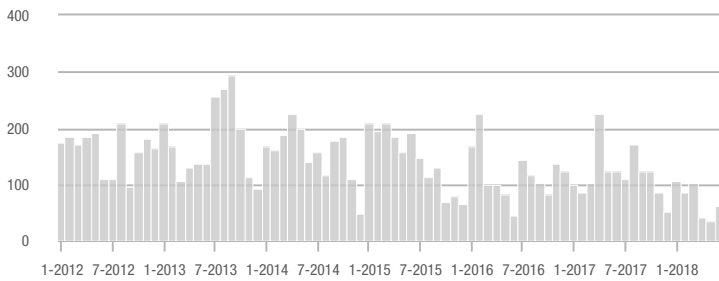


Mooreville, NC

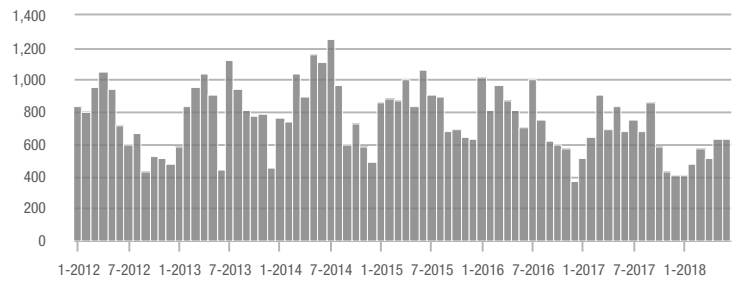
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	62	- 49.2%	+ 87.9%	3.6	- 10.0%	+ 182.9%	42	- 37.3%	- 12.5%
\$100,001 to \$200,000	634	- 6.9%	- 0.6%	7.5	- 10.7%	- 14.2%	96	- 15.8%	+ 4.3%
\$200,001 to \$300,000	1,173	+ 35.5%	+ 15.1%	6.4	+ 12.3%	+ 7.4%	198	- 1.0%	+ 3.7%
\$300,001 and Above	2,605	+ 16.1%	- 4.6%	5.2	+ 26.8%	- 1.9%	550	- 19.1%	- 3.7%
Total	4,474	+ 14.3%	+ 1.2%	5.8	+ 20.8%	+ 0.2%	886	- 16.5%	- 1.8%

Showings

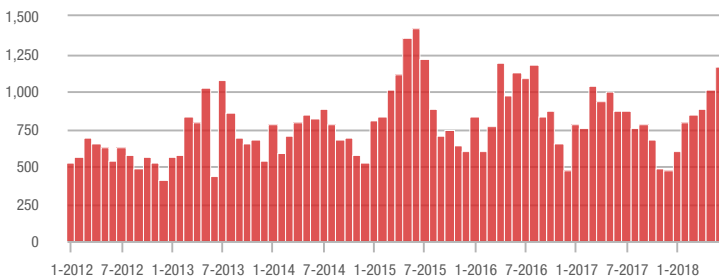
\$100,000 and Below



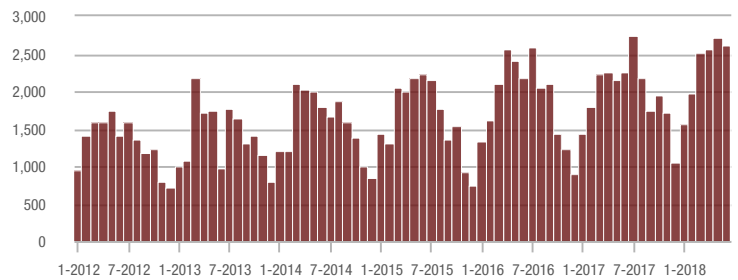
\$100,001 to \$200,000



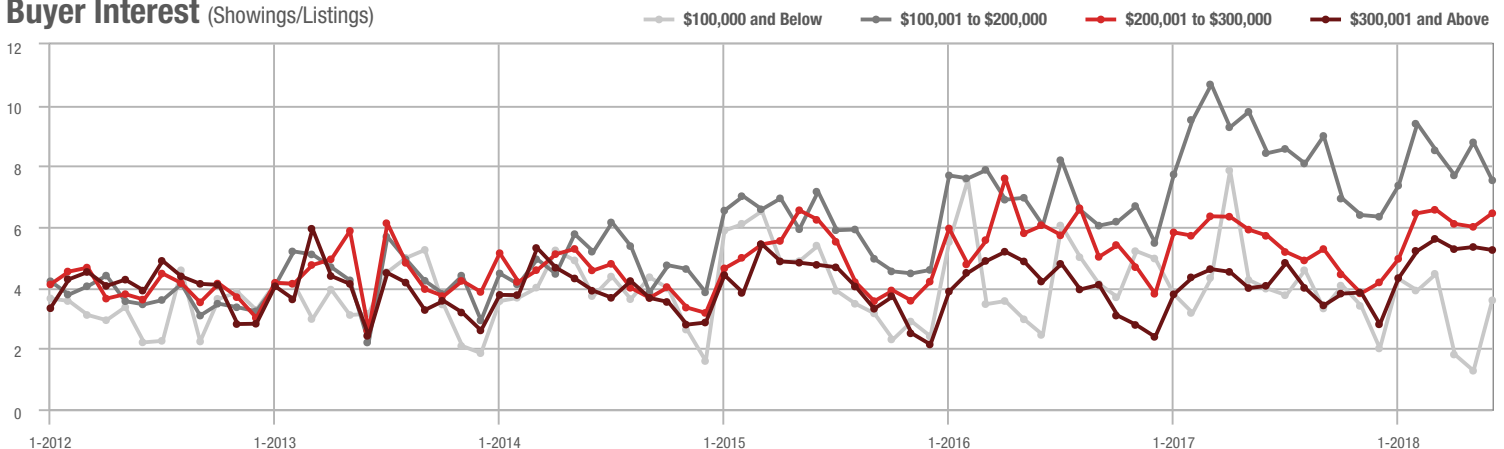
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

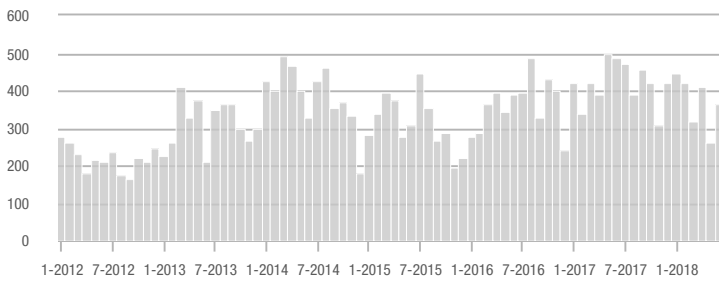


Rock Hill, SC

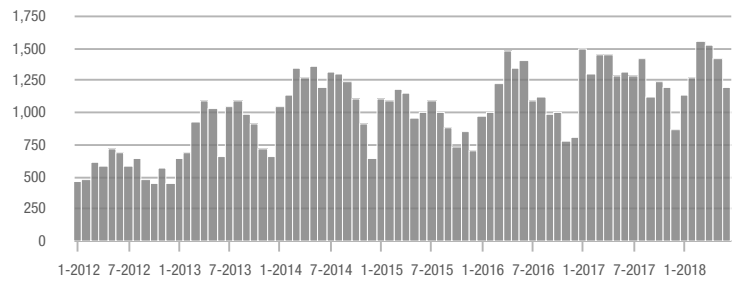
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	363	- 25.8%	+ 39.6%	7.2	+ 18.0%	+ 64.8%	71	- 44.5%	- 9.0%
\$100,001 to \$200,000	1,191	- 9.4%	- 16.2%	9.5	- 5.9%	- 20.0%	130	- 5.8%	+ 2.4%
\$200,001 to \$300,000	983	+ 14.8%	+ 22.0%	9.2	+ 3.4%	+ 10.7%	116	+ 8.4%	+ 8.4%
\$300,001 and Above	497	+ 20.9%	+ 27.8%	5.3	+ 35.9%	+ 20.7%	101	- 21.1%	+ 3.1%
Total	3,034	- 1.2%	+ 5.5%	8.1	+ 6.6%	+ 1.4%	418	- 16.6%	+ 2.0%

Showings

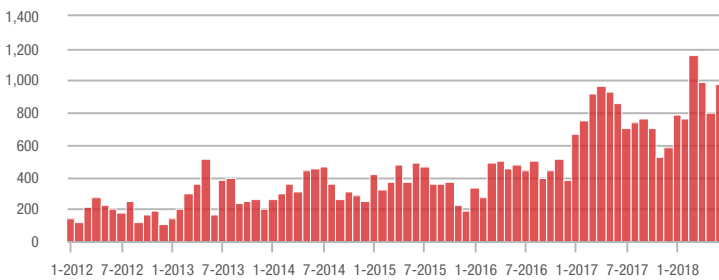
\$100,000 and Below



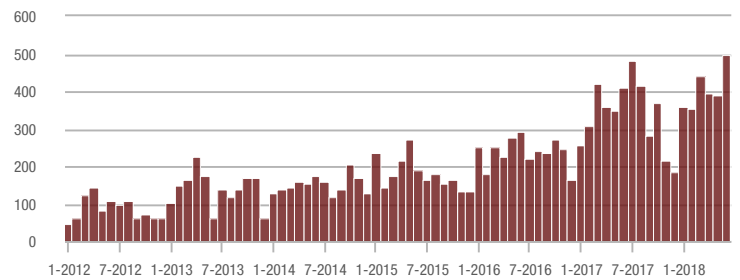
\$100,001 to \$200,000



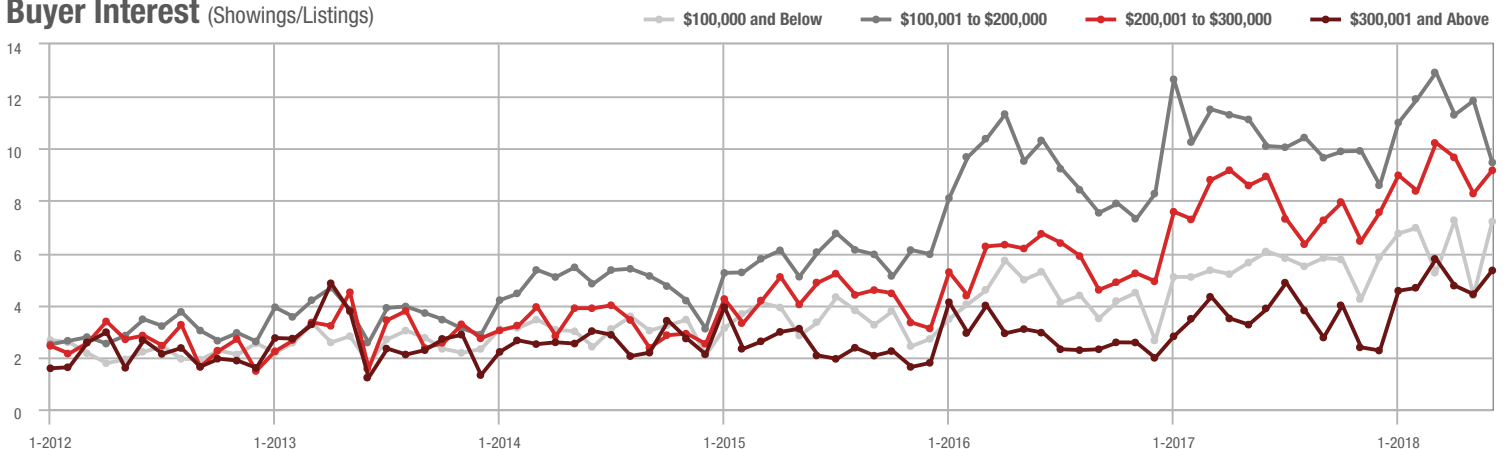
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

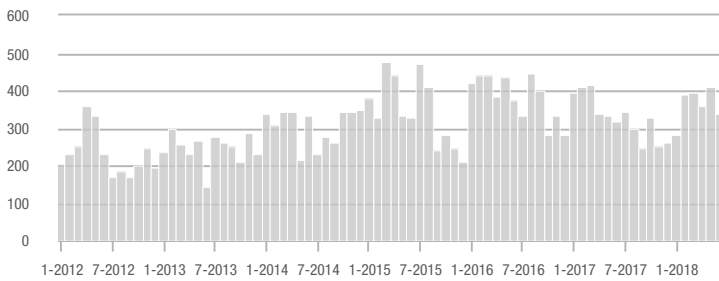


Salisbury, NC

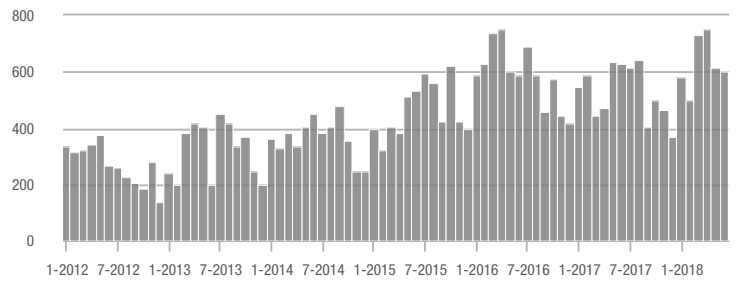
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	340	+ 7.3%	- 17.5%	4.2	+ 16.7%	- 17.9%	104	- 28.8%	- 4.6%
\$100,001 to \$200,000	602	- 4.3%	- 2.6%	6.7	+ 15.5%	+ 14.7%	105	- 25.0%	- 16.0%
\$200,001 to \$300,000	228	- 0.9%	- 32.1%	4.6	+ 35.3%	- 33.2%	58	- 27.5%	- 4.9%
\$300,001 and Above	125	+ 42.0%	+ 15.7%	2.6	+ 52.9%	+ 6.5%	55	- 9.8%	+ 12.2%
Total	1,295	+ 2.5%	- 12.1%	4.8	+ 17.1%	- 8.8%	322	- 24.6%	- 6.4%

Showings

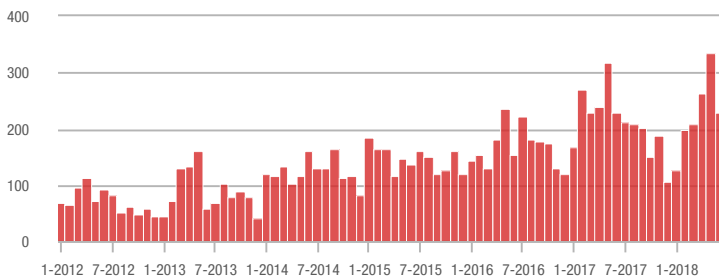
\$100,000 and Below



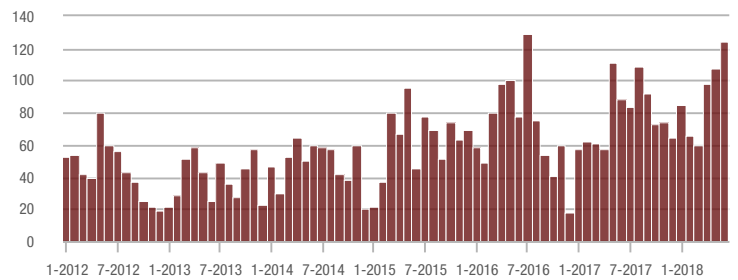
\$100,001 to \$200,000



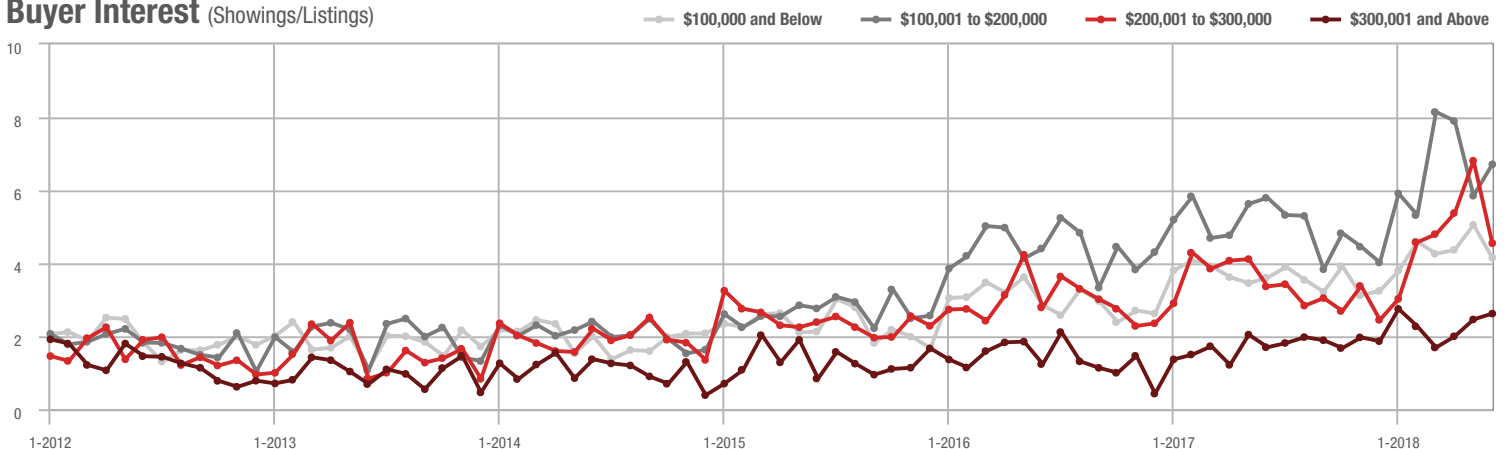
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

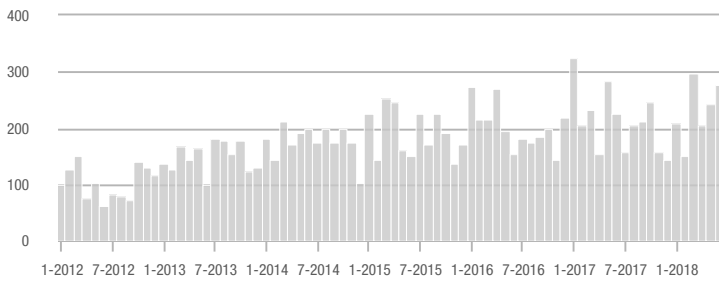


Stanly County, NC

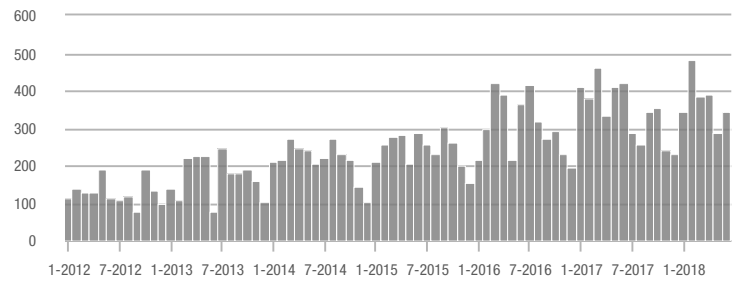
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	277	+ 23.7%	+ 13.5%	5.1	+ 37.8%	+ 14.4%	93	- 16.2%	- 4.1%
\$100,001 to \$200,000	344	- 18.3%	+ 20.3%	4.8	- 20.0%	+ 9.3%	87	- 13.9%	+ 7.4%
\$200,001 to \$300,000	199	+ 17.8%	+ 7.6%	3.8	- 2.6%	- 8.0%	65	+ 12.1%	+ 6.6%
\$300,001 and Above	208	+ 15.6%	+ 21.6%	3.4	+ 30.8%	+ 18.9%	75	- 20.2%	- 2.6%
Total	1,028	+ 3.4%	+ 16.0%	4.3	+ 4.9%	+ 8.2%	320	- 12.1%	+ 1.3%

Showings

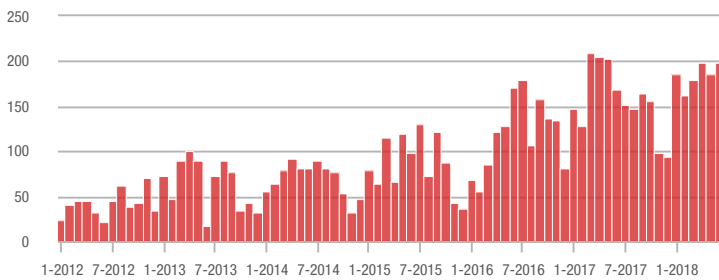
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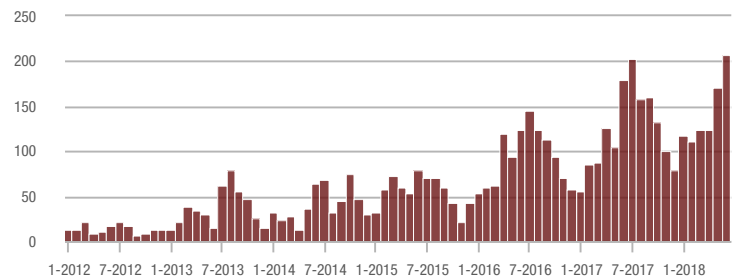
\$100,001 to \$200,000



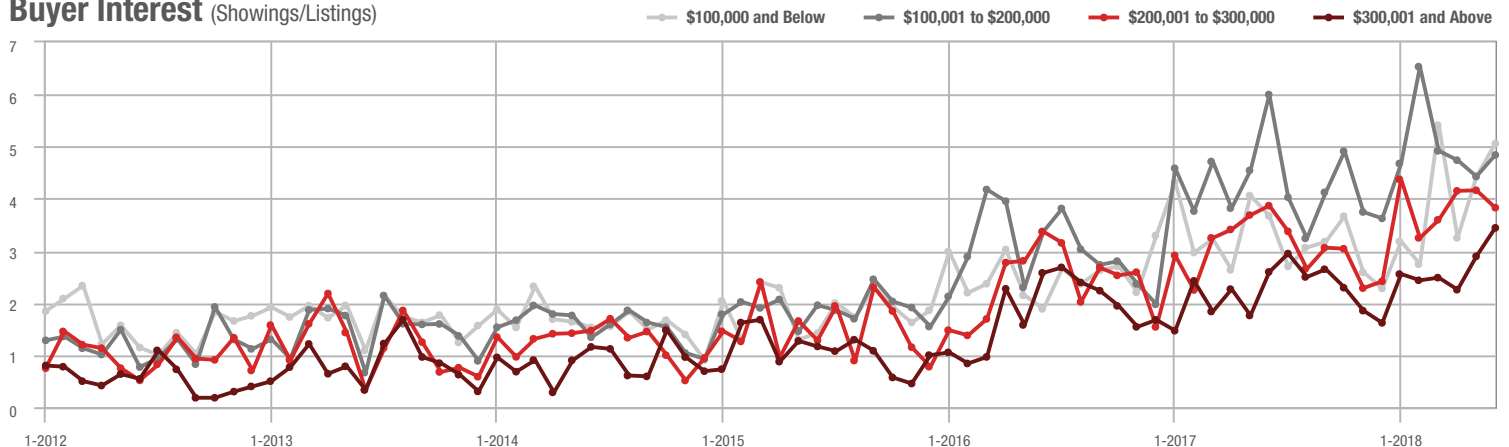
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

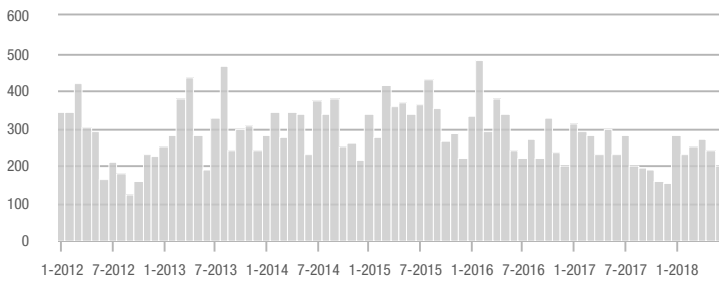


Statesville, NC

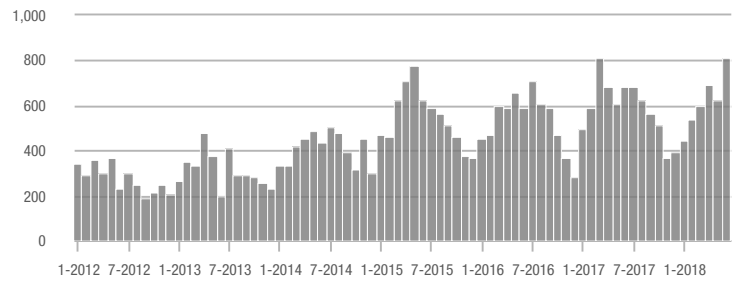
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	200	- 13.8%	- 16.7%	4.5	+ 36.4%	+ 0.6%	79	- 30.1%	- 15.1%
\$100,001 to \$200,000	815	+ 18.6%	+ 30.0%	7.2	+ 16.1%	+ 26.3%	133	- 12.5%	0.0%
\$200,001 to \$300,000	266	+ 32.3%	- 13.6%	3.9	+ 44.4%	- 7.2%	75	- 16.7%	- 10.7%
\$300,001 and Above	132	+ 8.2%	+ 3.1%	2.3	+ 21.1%	+ 4.4%	71	- 20.2%	- 4.1%
Total	1,413	+ 13.8%	+ 8.4%	5.0	+ 25.0%	+ 13.2%	358	- 19.4%	- 6.8%

Showings

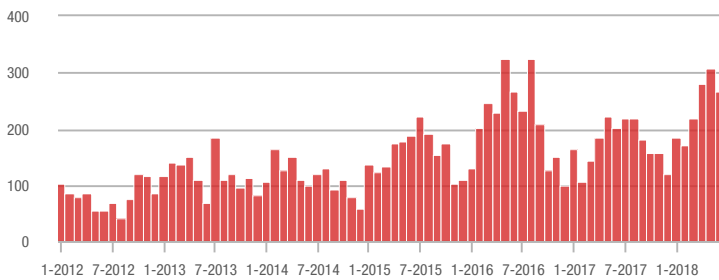
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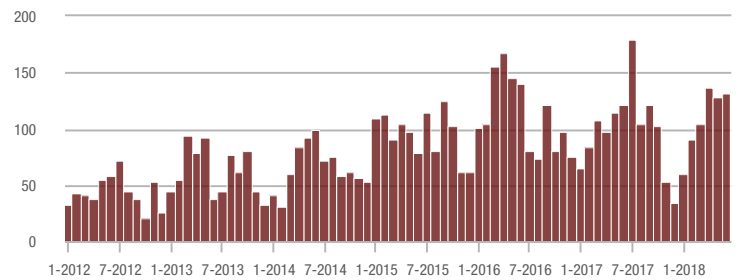
\$100,001 to \$200,000



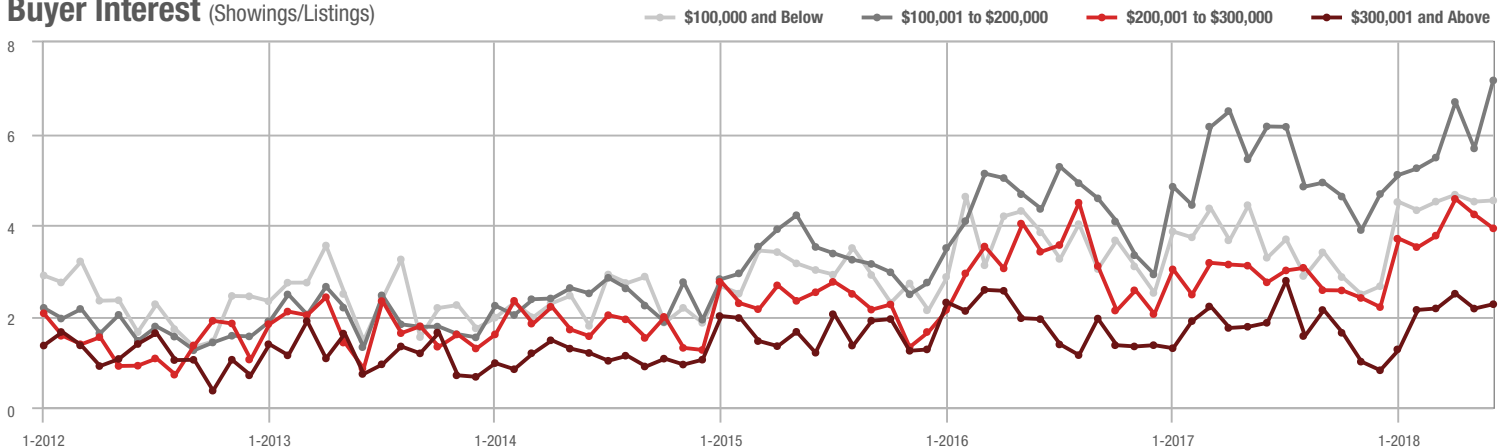
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

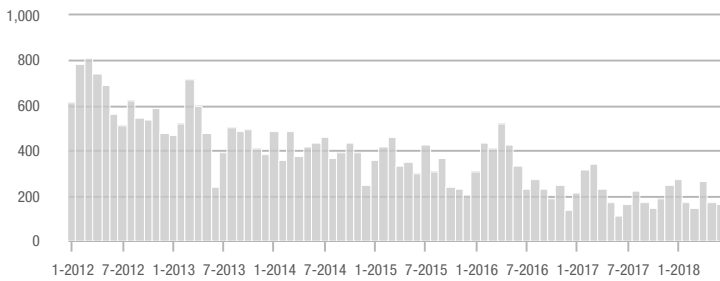


Union County, NC

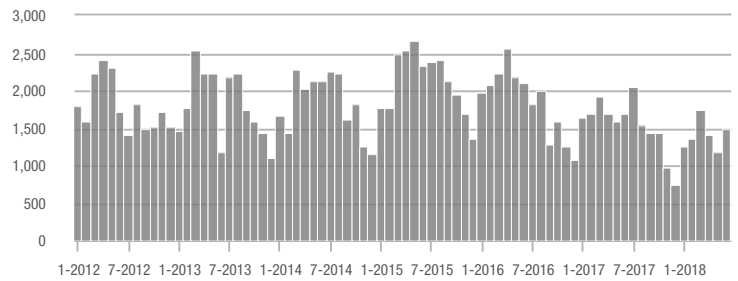
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	162	+ 40.9%	- 3.6%	3.4	+ 88.9%	+ 1.8%	95	- 25.8%	- 7.8%
\$100,001 to \$200,000	1,480	- 12.4%	+ 25.6%	8.9	+ 6.0%	+ 21.9%	189	- 19.2%	- 0.5%
\$200,001 to \$300,000	2,382	+ 18.5%	+ 14.3%	8.7	+ 19.2%	+ 7.0%	316	- 1.9%	+ 4.3%
\$300,001 and Above	4,996	+ 4.3%	- 6.9%	6.3	+ 6.8%	- 7.6%	887	- 10.9%	- 2.5%
Total	9,020	+ 4.8%	+ 2.6%	7.1	+ 10.9%	+ 0.8%	1,487	- 11.4%	- 1.3%

Showings

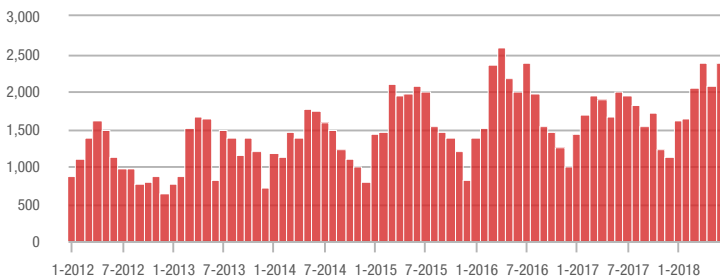
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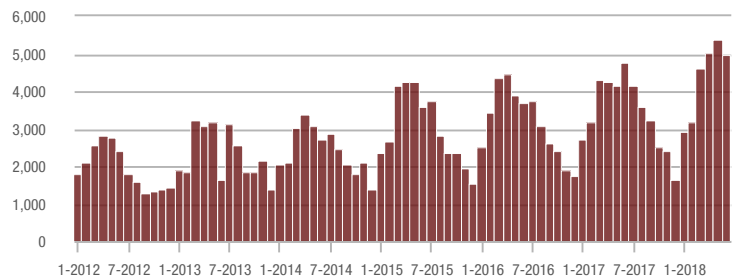
\$100,001 to \$200,000



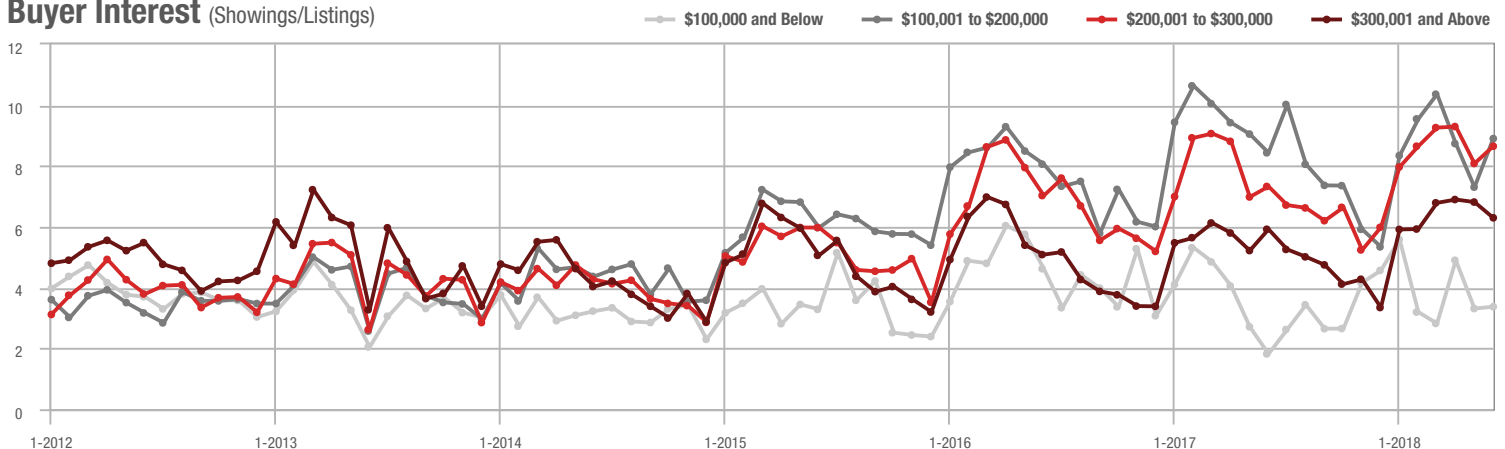
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

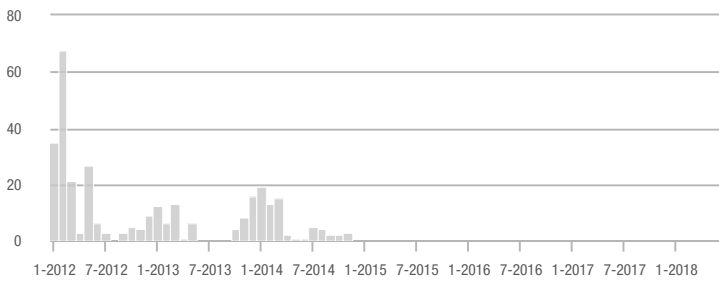


Uptown Charlotte

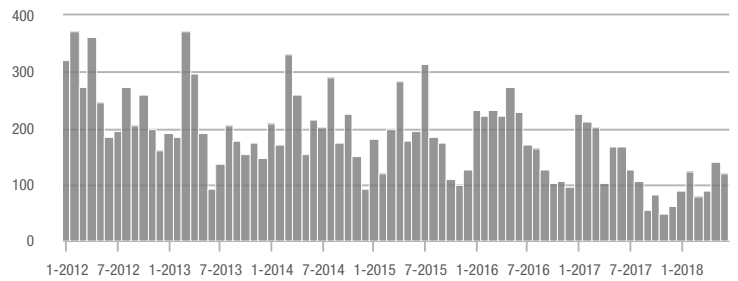
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	118	- 28.9%	- 15.7%	6.9	- 66.8%	- 40.5%	17	+ 112.5%	+ 41.7%
\$200,001 to \$300,000	339	- 5.3%	- 3.1%	8.1	- 6.9%	- 0.8%	42	+ 2.4%	- 2.3%
\$300,001 and Above	535	+ 29.2%	+ 15.1%	7.2	+ 33.3%	+ 10.9%	75	- 6.3%	+ 2.7%
Total	992	+ 5.8%	+ 3.9%	7.5	0.0%	- 1.3%	134	+ 3.9%	+ 4.7%

Showings

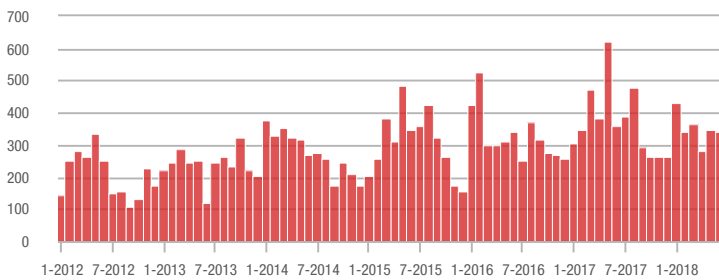
\$100,000 and Below



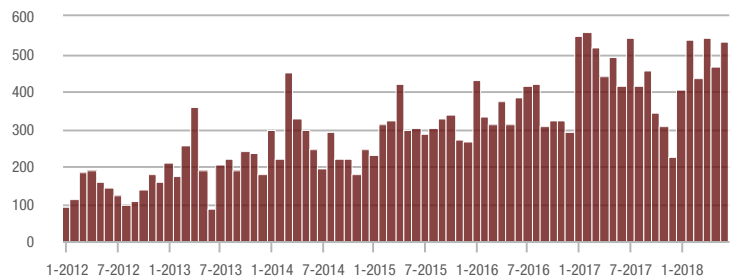
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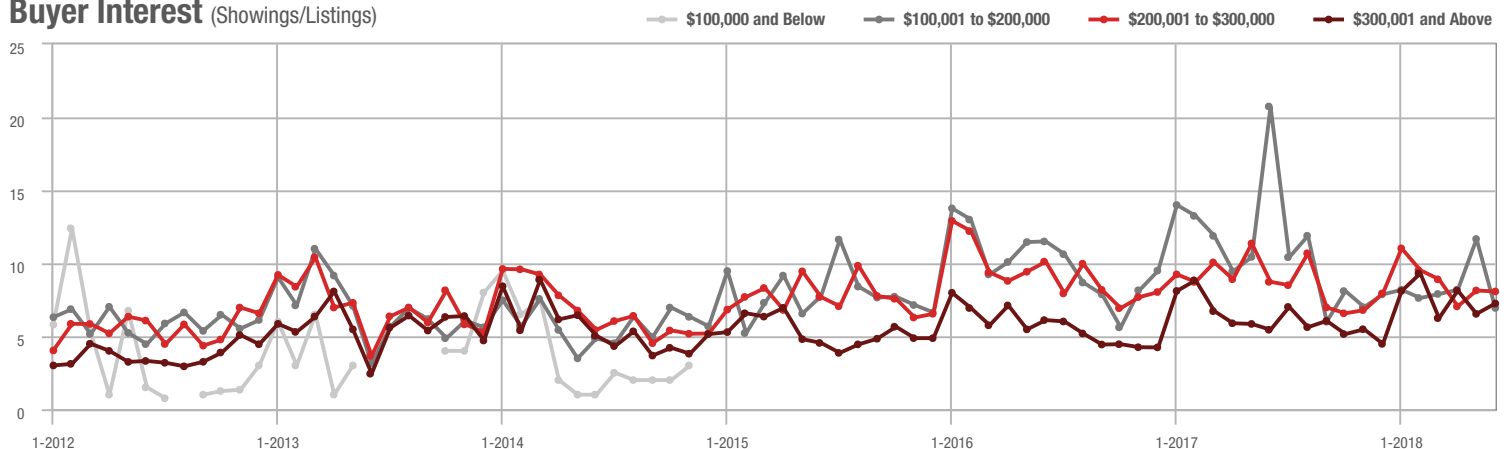
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

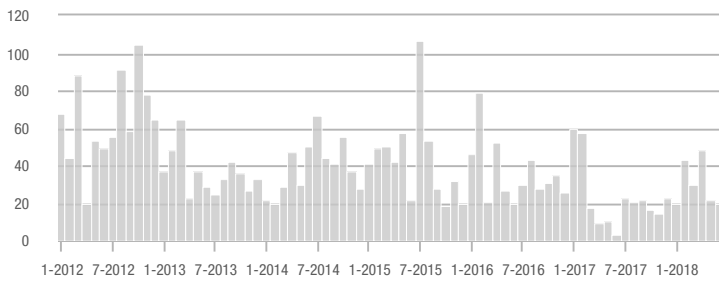


Waxhaw, NC

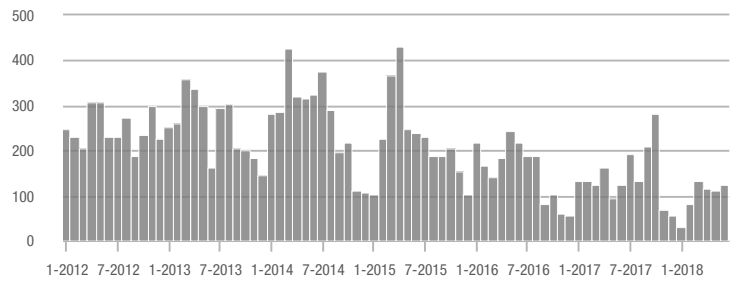
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	20	+ 566.7%	- 9.1%	3.6	+ 1,100.0%	+ 90.6%	20	- 52.4%	- 20.0%
\$100,001 to \$200,000	122	- 2.4%	+ 10.9%	5.2	+ 40.5%	+ 30.6%	30	- 30.2%	- 14.3%
\$200,001 to \$300,000	407	+ 18.7%	+ 32.1%	8.2	+ 39.0%	+ 13.3%	73	- 11.0%	+ 9.0%
\$300,001 and Above	2,564	- 2.7%	- 2.1%	6.6	+ 3.1%	- 1.3%	441	- 8.1%	- 2.9%
Total	3,113	+ 0.3%	+ 1.8%	6.6	+ 8.2%	+ 2.9%	564	- 12.8%	- 2.9%

Showings

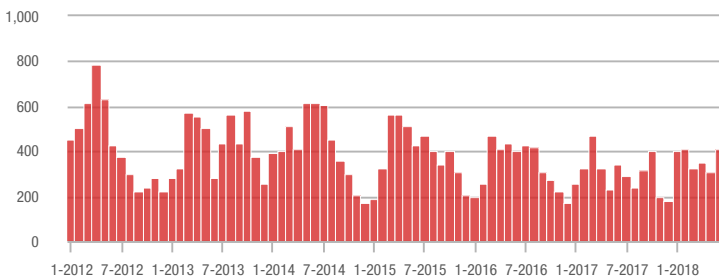
\$100,000 and Below



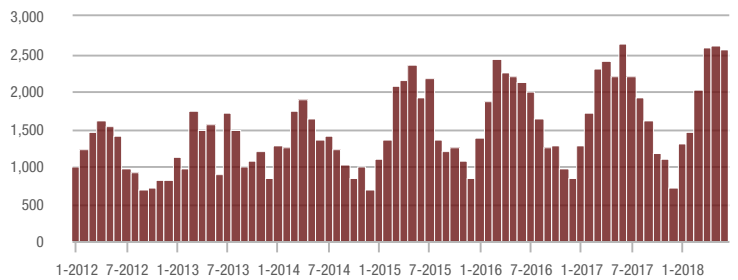
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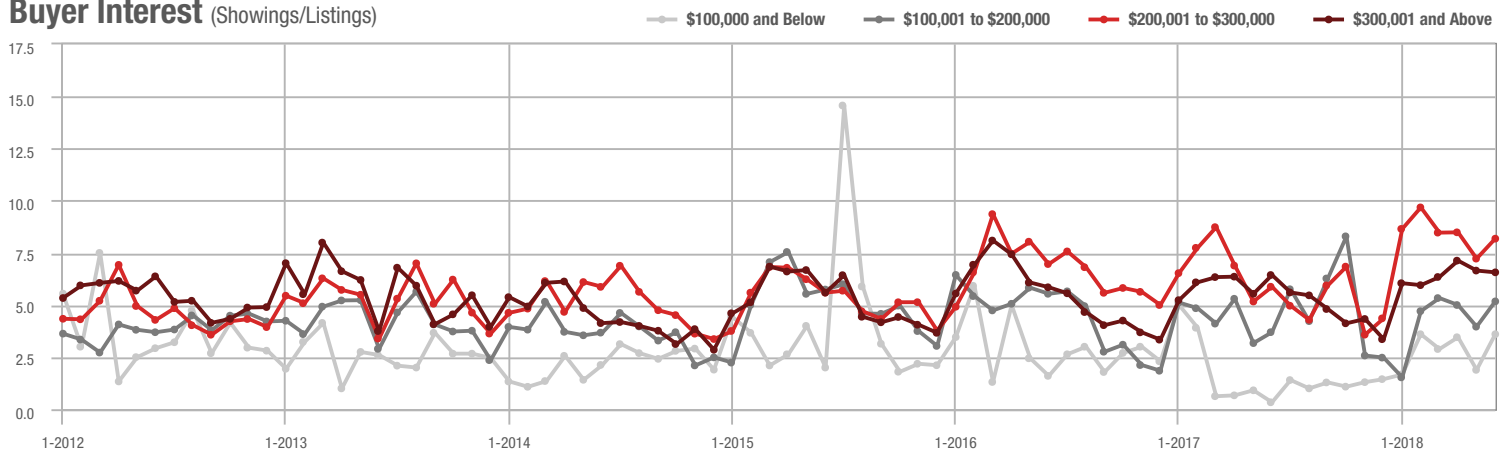
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

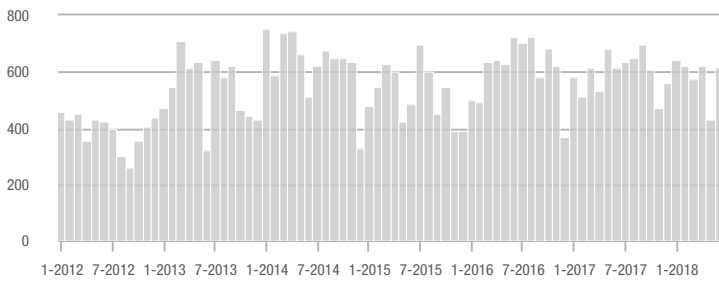


York County, SC

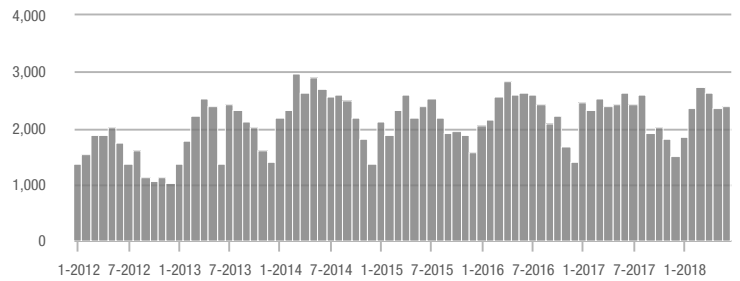
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change	June 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	618	+ 0.5%	+ 43.4%	6.0	+ 42.9%	+ 63.8%	157	- 44.1%	- 8.7%
\$100,001 to \$200,000	2,379	- 9.6%	+ 0.9%	9.6	+ 1.1%	- 9.5%	268	- 14.1%	+ 9.4%
\$200,001 to \$300,000	2,735	- 6.3%	+ 0.5%	9.0	+ 4.7%	- 0.7%	350	- 10.3%	+ 0.6%
\$300,001 and Above	3,650	+ 11.5%	+ 4.0%	5.8	+ 3.6%	+ 1.2%	702	- 2.8%	- 0.4%
Total	9,382	- 0.6%	+ 4.0%	7.3	+ 2.8%	+ 1.2%	1,477	- 13.4%	+ 0.5%

Showings

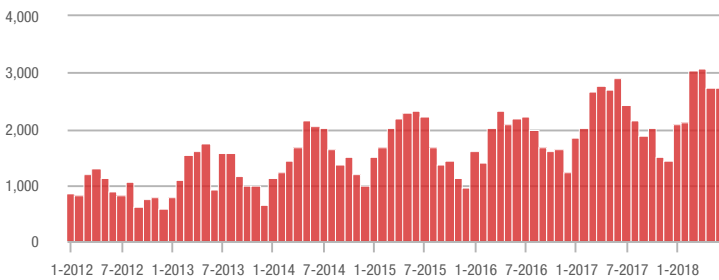
\$100,000 and Below



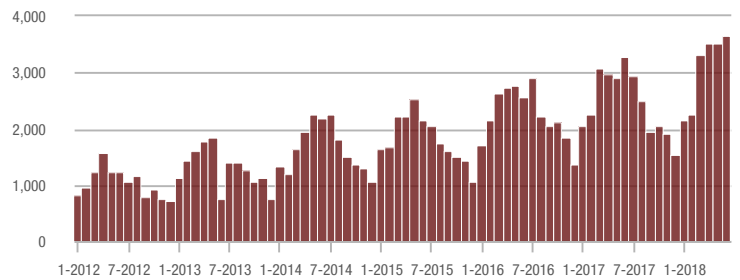
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

