

Showing Statistics

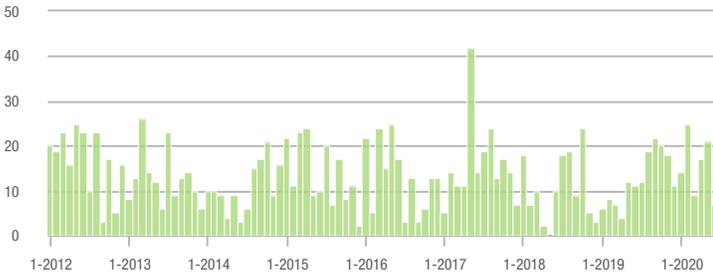
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	46	2.4	28
Anson County, NC	165	4.1	61
Cabarrus County, NC	8,117	11.0	826
Charlotte MSA	89,486	10.9	9,551
City of Charlotte, NC	37,160	12.3	3,279
Concord, NC	4,670	11.5	446
Davidson, NC	1,176	8.7	165
Denver, NC	1,621	7.8	269
Fort Mill, SC	3,082	11.1	308
Gaston County, NC	6,761	10.5	791
Gastonia, NC	3,204	12.0	310
Huntersville, NC	3,254	10.3	349
Iredell County, NC	7,322	8.5	1,076
Kannapolis, NC	2,146	11.5	199
Lake Norman	6,789	8.9	983
Lake Wylie	2,610	7.7	458
Lancaster County, SC	3,041	7.5	489
Lincoln County, NC	2,844	7.9	472
Lincolnton, NC	852	8.7	124
Matthews, NC	3,281	15.0	241
Mecklenburg County, NC	46,427	12.1	4,221
Monroe, NC	2,142	10.8	237
Montgomery County, NC	527	3.5	217
Mooresville, NC	5,141	9.5	645
Rock Hill, SC	3,141	10.8	323
Salisbury, NC	1,529	7.0	272
Stanly County, NC	1,133	5.9	255
Statesville, NC	1,732	7.6	295
Union County, NC	10,010	11.5	1,057
Uptown Charlotte	863	7.0	125
Waxhaw, NC	3,786	11.2	412
York County, SC	9,130	9.7	1,109

Alexander County, NC

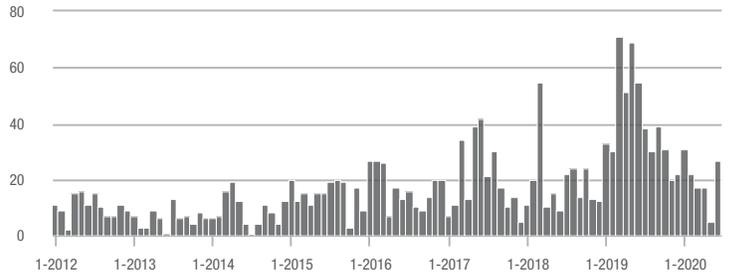
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	7	- 36.4%	- 66.7%	0.8	- 65.2%	- 71.2%	10	- 33.3%	- 16.7%
\$100,001 to \$200,000	27	- 50.9%	+ 440.0%	3.8	- 33.3%	+ 379.2%	11	- 26.7%	0.0%
\$200,001 to \$300,000	4	- 63.6%	—	1.3	- 43.5%	—	4	- 42.9%	+ 100.0%
\$300,001 and Above	8	- 52.9%	+ 33.3%	2.7	+ 3.8%	+ 33.3%	3	- 66.7%	0.0%
Total	46	- 51.1%	+ 43.8%	2.4	- 38.5%	+ 44.6%	28	- 39.1%	0.0%

Showings

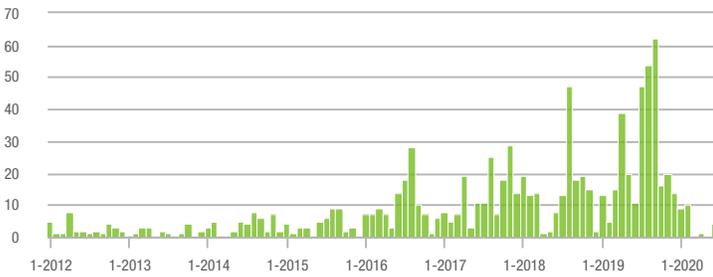
\$100,000 and Below



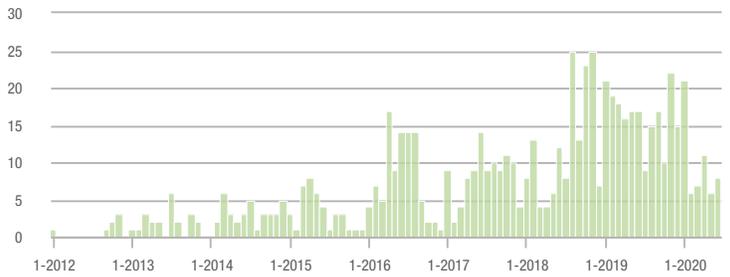
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

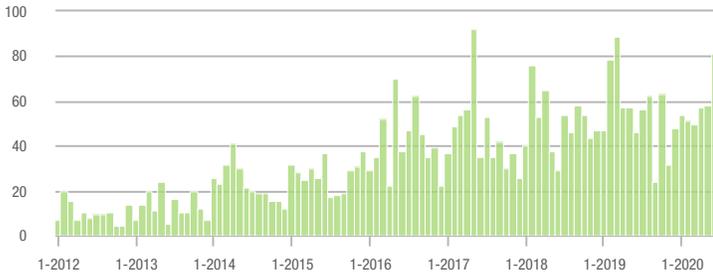


Anson County, NC

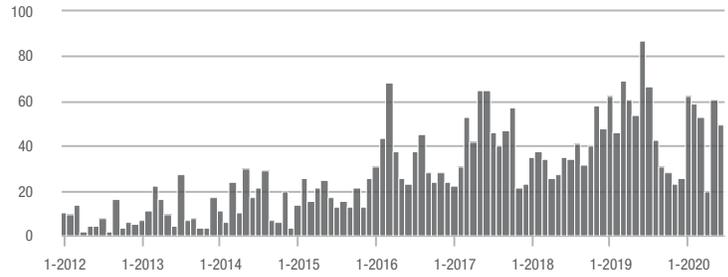
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	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	81	+ 76.1%	+ 39.7%	4.5	+ 181.3%	+ 65.0%	33	- 35.3%	- 5.7%
\$100,001 to \$200,000	50	- 42.5%	- 18.0%	3.5	- 18.6%	- 2.8%	17	- 29.2%	- 15.0%
\$200,001 to \$300,000	9	- 30.8%	+ 200.0%	2.3	- 11.5%	+ 125.0%	5	- 58.3%	+ 25.0%
\$300,001 and Above	25	+ 212.5%	+ 733.3%	6.3	+ 270.6%	+ 525.0%	6	- 50.0%	+ 20.0%
Total	165	+ 7.1%	+ 32.0%	4.1	+ 51.9%	+ 42.3%	61	- 38.4%	- 4.7%

Showings

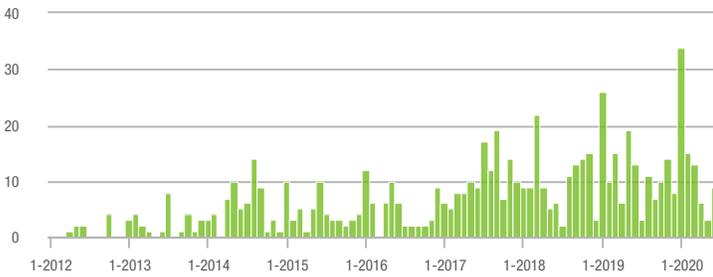
\$100,000 and Below



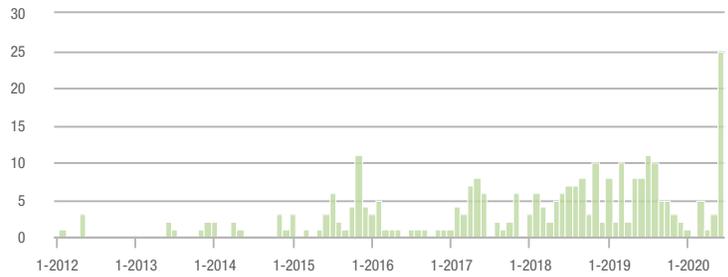
\$100,001 to \$200,000



\$200,001 to \$300,000

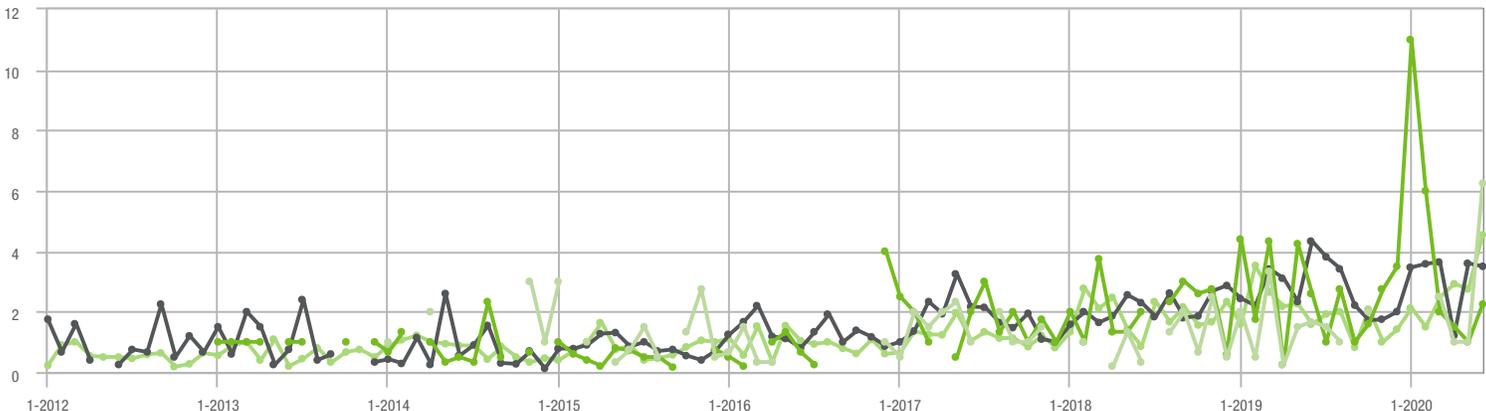


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

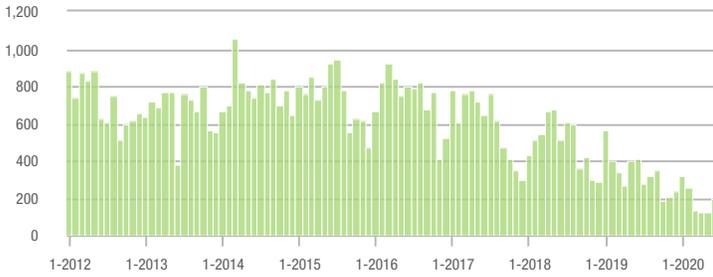


Cabarrus County, NC

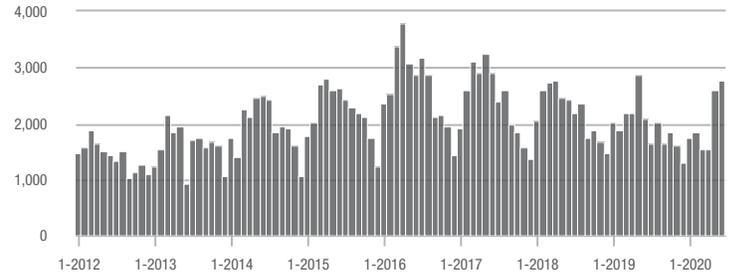
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	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	193	- 52.6%	+ 56.9%	5.5	- 16.7%	+ 57.2%	54	- 43.8%	- 3.6%
\$100,001 to \$200,000	2,776	+ 33.9%	+ 7.2%	14.6	+ 20.7%	+ 15.1%	203	+ 0.5%	- 9.0%
\$200,001 to \$300,000	2,624	+ 8.8%	- 1.4%	11.7	+ 30.0%	+ 4.7%	234	- 24.5%	- 8.2%
\$300,001 and Above	2,524	+ 37.3%	- 0.9%	8.7	+ 81.3%	+ 6.8%	335	- 28.7%	- 9.0%
Total	8,117	+ 20.6%	+ 2.5%	11.0	+ 44.7%	+ 9.2%	826	- 23.4%	- 8.4%

Showings

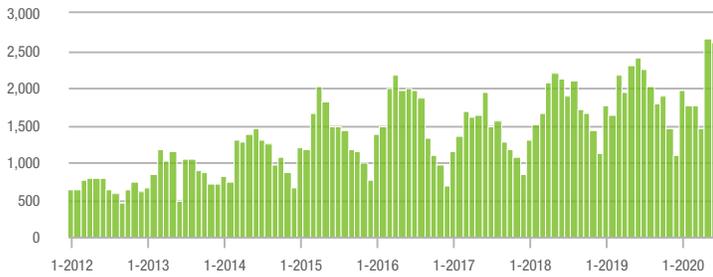
\$100,000 and Below



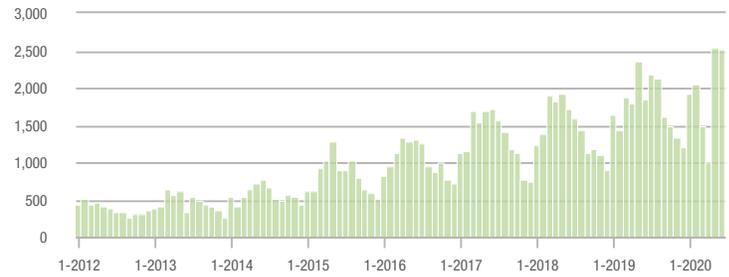
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

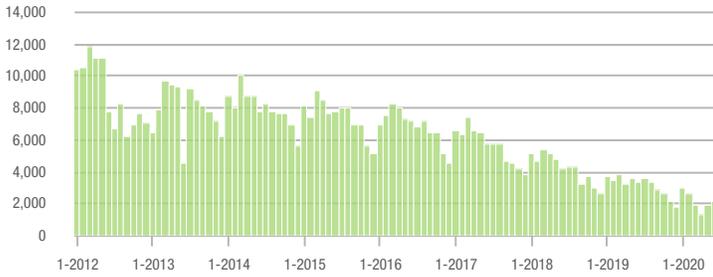


Charlotte MSA

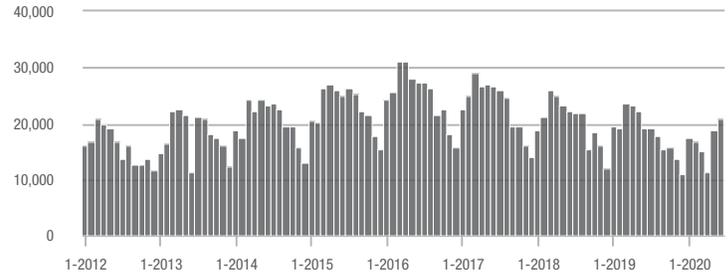
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	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,160	- 36.0%	+ 13.0%	5.2	+ 2.0%	+ 36.7%	752	- 40.7%	- 13.7%
\$100,001 to \$200,000	20,837	+ 8.0%	+ 10.2%	14.0	+ 34.6%	+ 21.2%	1,676	- 21.7%	- 9.8%
\$200,001 to \$300,000	26,489	+ 5.2%	- 2.4%	12.4	+ 47.6%	+ 9.1%	2,316	- 31.2%	- 11.7%
\$300,001 and Above	40,000	+ 16.8%	+ 8.4%	9.4	+ 49.2%	+ 15.3%	4,807	- 25.7%	- 8.0%
Total	89,486	+ 9.0%	+ 5.4%	10.9	+ 45.3%	+ 14.8%	9,551	- 27.9%	- 9.7%

Showings

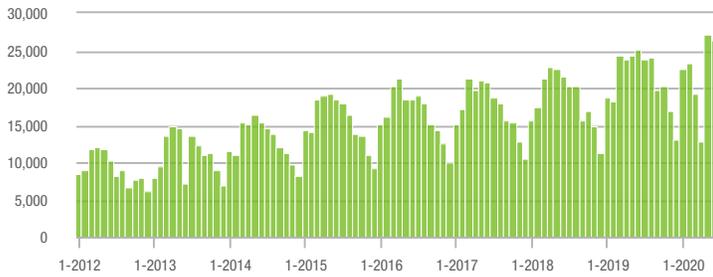
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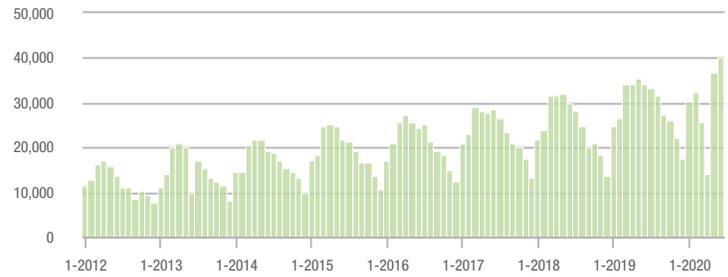
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

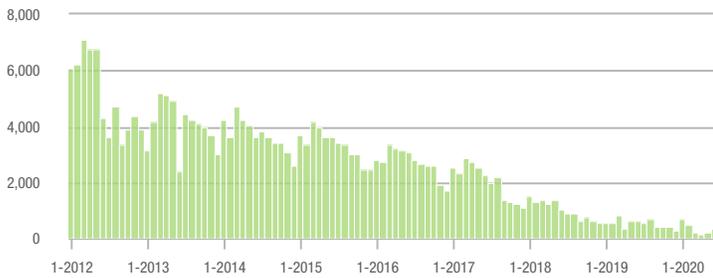


City of Charlotte, NC

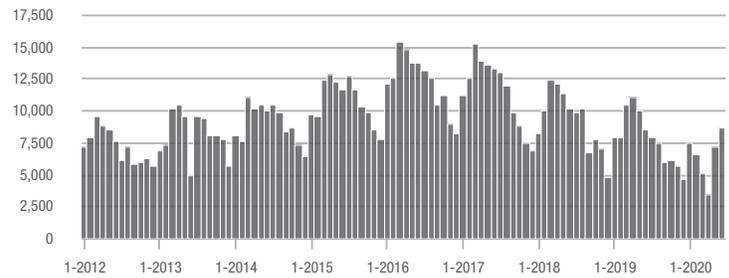
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	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	312	- 50.6%	+ 35.7%	7.0	- 17.6%	+ 59.9%	67	- 48.9%	- 13.0%
\$100,001 to \$200,000	8,614	+ 1.4%	+ 20.0%	18.9	+ 48.8%	+ 25.2%	487	- 30.6%	- 4.3%
\$200,001 to \$300,000	11,759	+ 10.7%	- 5.9%	13.9	+ 51.1%	+ 3.7%	898	- 28.4%	- 9.9%
\$300,001 and Above	16,475	+ 19.5%	+ 4.5%	9.8	+ 44.1%	+ 9.2%	1,827	- 20.9%	- 6.6%
Total	37,160	+ 10.8%	+ 4.2%	12.3	+ 44.7%	+ 10.7%	3,279	- 25.4%	- 7.3%

Showings

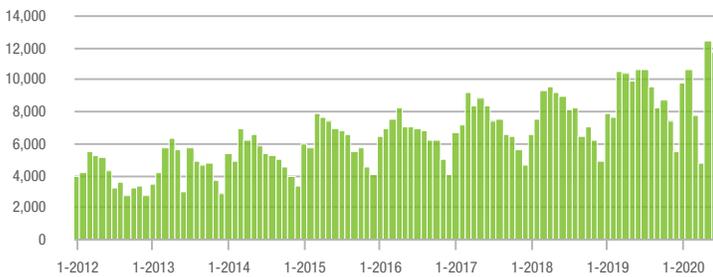
\$100,000 and Below



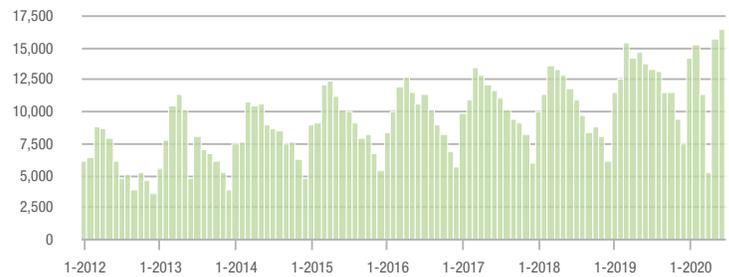
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



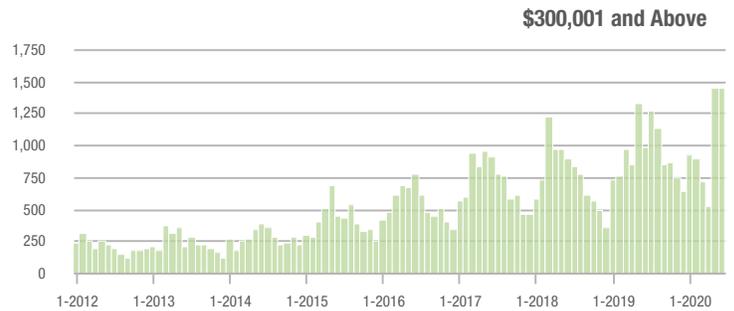
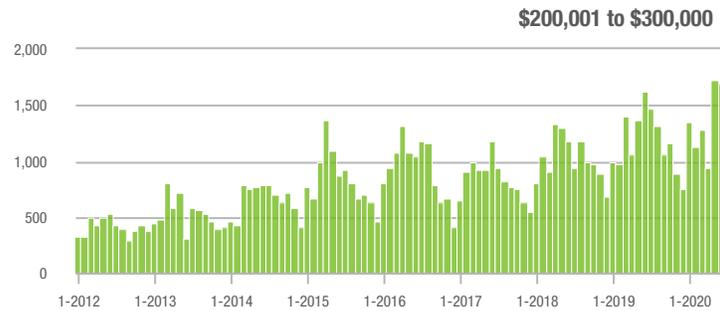
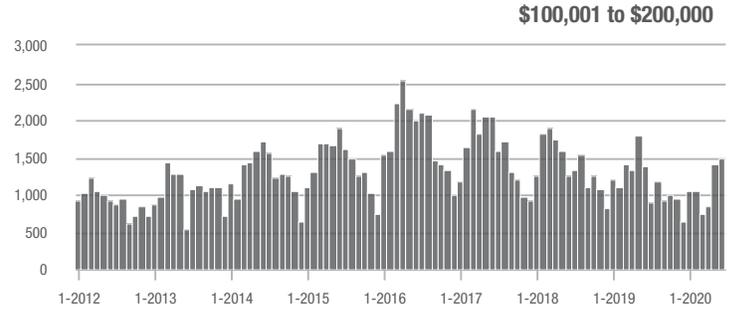
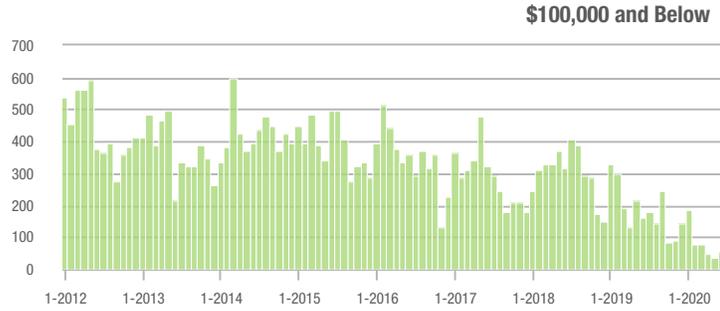
Buyer Interest (Showings/Listings)



Concord, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	56	- 65.0%	+ 69.7%	3.0	- 50.0%	+ 64.5%	28	- 34.9%	- 3.4%
\$100,001 to \$200,000	1,475	+ 5.8%	+ 4.8%	16.5	+ 19.6%	+ 19.2%	94	- 16.1%	- 15.3%
\$200,001 to \$300,000	1,684	+ 4.2%	- 2.4%	12.8	+ 39.1%	+ 10.7%	134	- 34.0%	- 14.1%
\$300,001 and Above	1,455	+ 46.8%	+ 0.1%	8.6	+ 95.5%	+ 11.0%	190	- 31.9%	- 11.6%
Total	4,670	+ 12.2%	+ 1.1%	11.5	+ 43.8%	+ 13.0%	446	- 30.0%	- 12.7%

Showings



Buyer Interest (Showings/Listings)

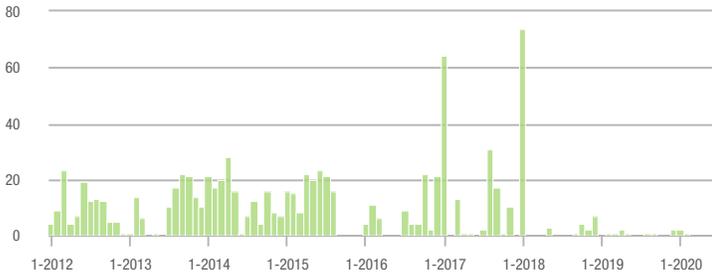


Davidson, NC

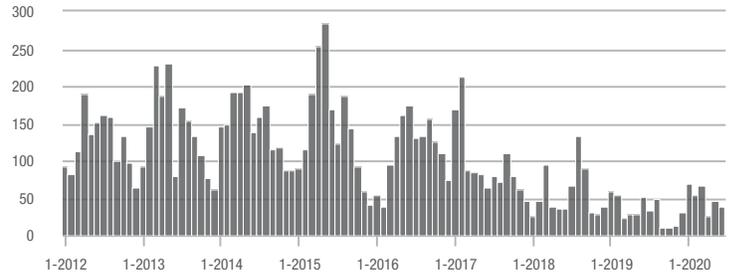
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	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	0.0%
\$100,001 to \$200,000	38	- 26.9%	- 17.4%	4.9	- 52.9%	+ 6.6%	8	0.0%	- 20.0%
\$200,001 to \$300,000	164	- 33.6%	- 25.8%	10.9	+ 5.8%	+ 13.8%	15	- 50.0%	- 34.8%
\$300,001 and Above	974	+ 12.3%	+ 22.2%	8.6	+ 53.6%	+ 22.7%	142	- 25.3%	+ 0.7%
Total	1,176	+ 0.9%	+ 10.5%	8.7	+ 35.9%	+ 18.9%	165	- 28.3%	- 5.2%

Showings

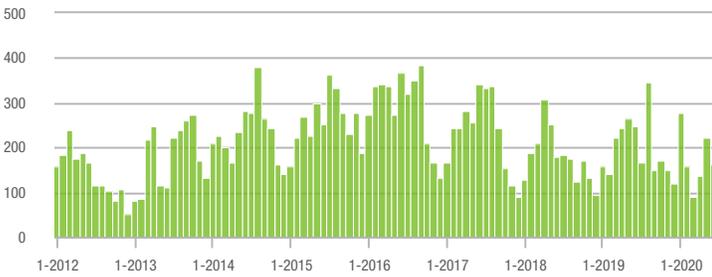
\$100,000 and Below



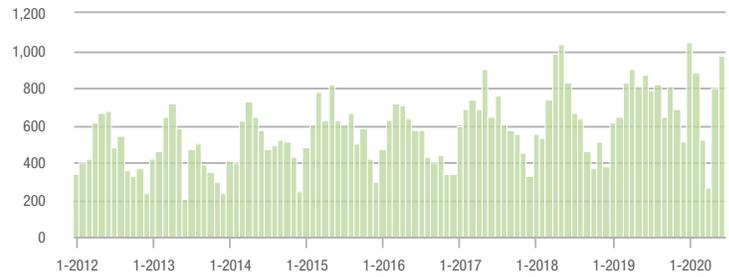
\$100,001 to \$200,000



\$200,001 to \$300,000

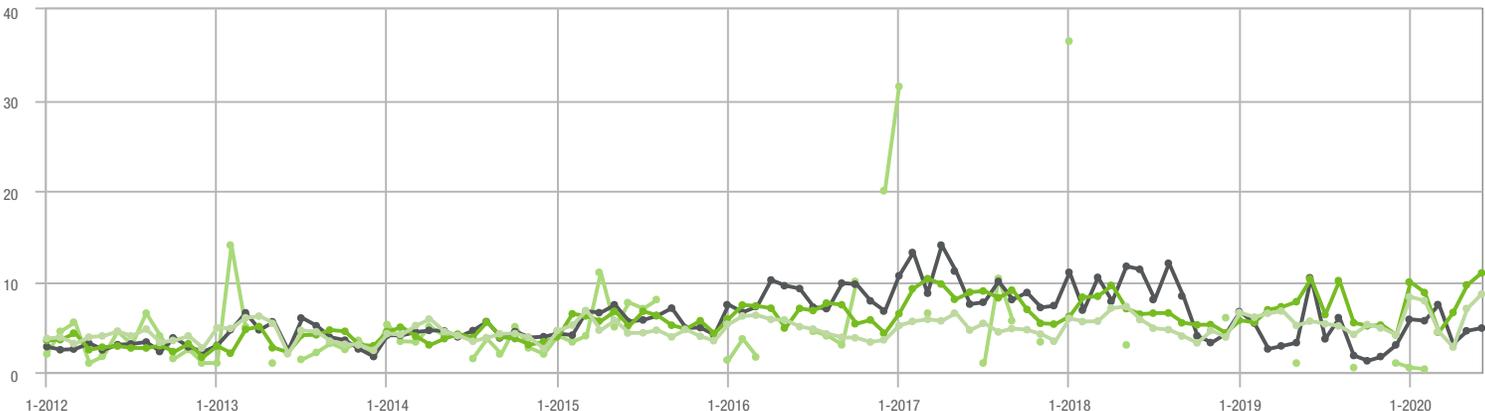


\$300,001 and Above



Buyer Interest (Showings/Listings)

—●— \$100,000 and Below
 —●— \$100,001 to \$200,000
 —●— \$200,001 to \$300,000
 —●— \$300,001 and Above

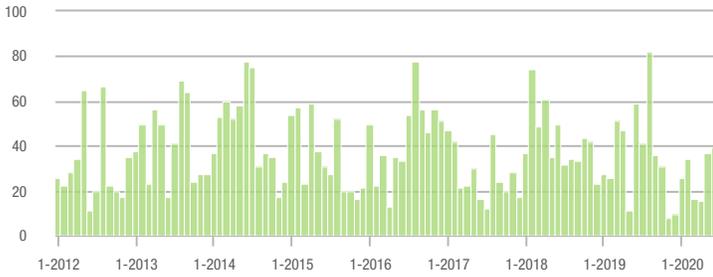


Denver, NC

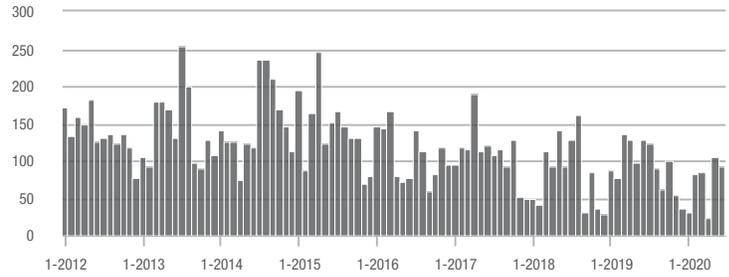
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\$100,000 and Below	39	- 33.9%	+ 5.4%	1.8	- 33.3%	+ 40.3%	37	- 21.3%	- 11.9%
\$100,001 to \$200,000	92	- 28.1%	- 12.4%	7.7	+ 11.6%	- 17.5%	17	- 29.2%	- 5.6%
\$200,001 to \$300,000	322	+ 40.0%	- 20.5%	9.7	+ 38.6%	+ 5.9%	39	- 11.4%	- 23.5%
\$300,001 and Above	1,168	+ 54.1%	+ 52.5%	8.1	+ 102.5%	+ 40.0%	176	- 23.1%	+ 3.5%
Total	1,621	+ 38.0%	+ 23.5%	7.8	+ 73.3%	+ 24.2%	269	- 21.8%	- 4.3%

Showings

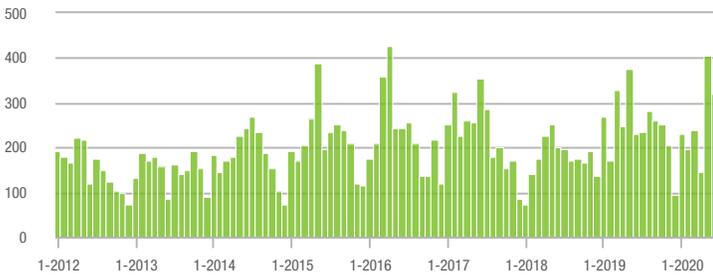
\$100,000 and Below



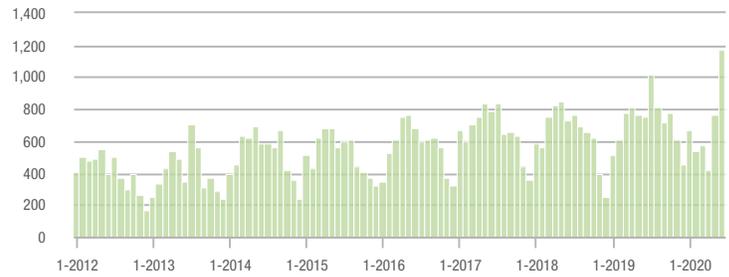
\$100,001 to \$200,000



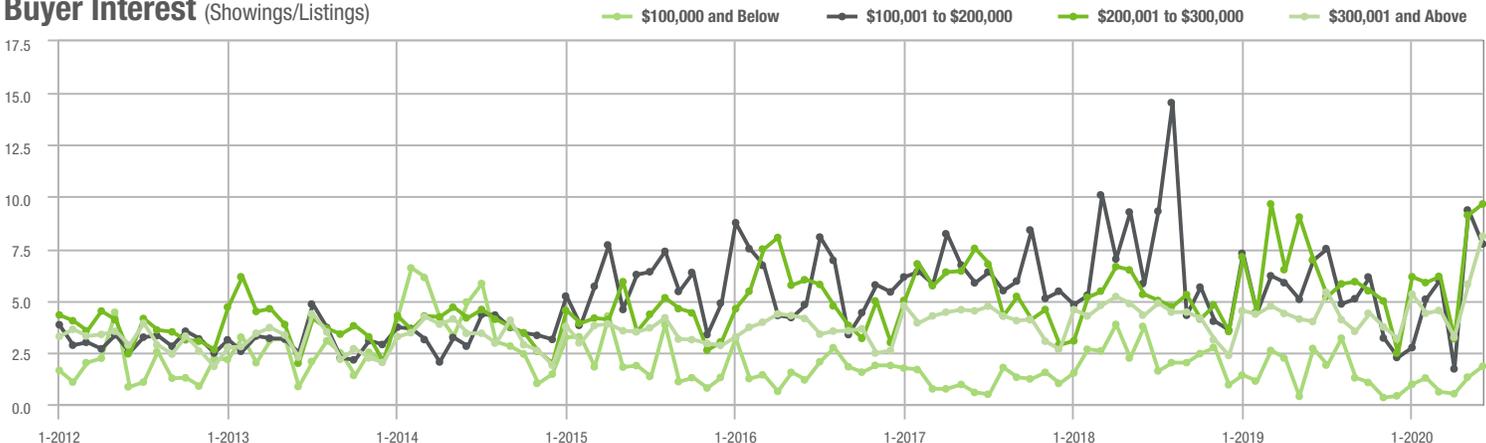
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

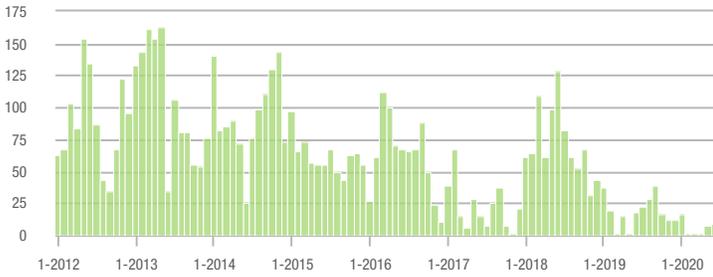


Fort Mill, SC

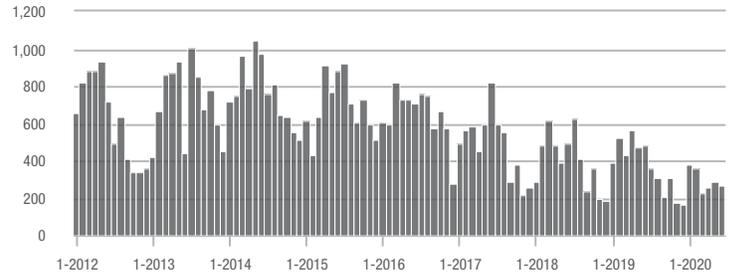
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\$100,000 and Below	9	- 50.0%	+ 12.5%	1.8	- 68.4%	+ 28.6%	6	- 14.3%	0.0%
\$100,001 to \$200,000	268	- 45.0%	- 6.3%	10.3	- 14.9%	+ 7.8%	32	- 34.7%	- 13.5%
\$200,001 to \$300,000	737	- 25.0%	- 1.9%	12.8	+ 47.1%	+ 13.8%	56	- 54.8%	- 18.8%
\$300,001 and Above	2,068	- 9.3%	+ 22.1%	10.9	+ 38.0%	+ 30.2%	214	- 36.9%	- 8.5%
Total	3,082	- 18.2%	+ 12.5%	11.1	+ 30.6%	+ 22.6%	308	- 40.7%	- 11.0%

Showings

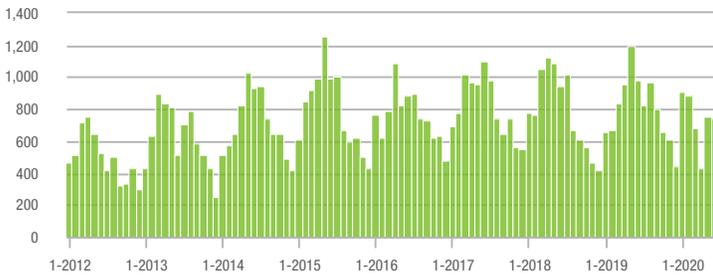
\$100,000 and Below



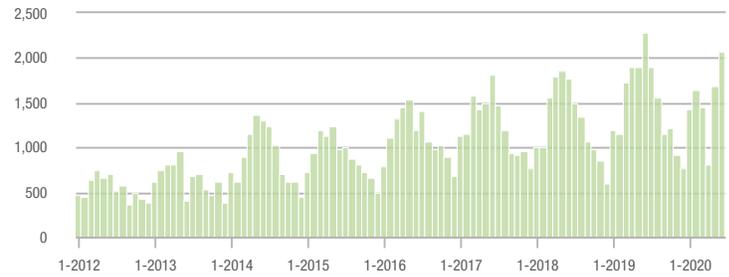
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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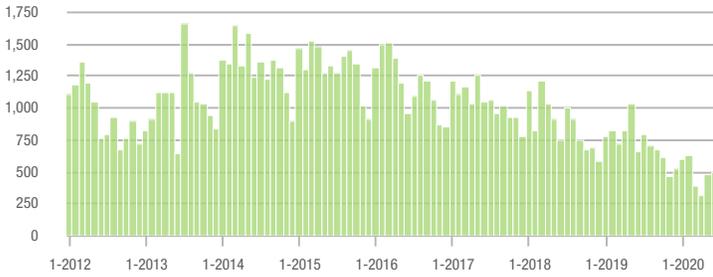


Gaston County, NC

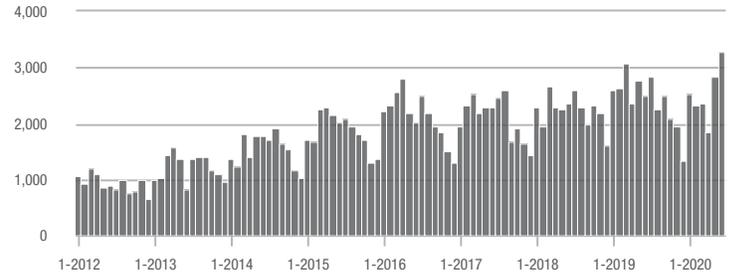
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	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	501	- 23.9%	+ 3.7%	6.5	+ 30.0%	+ 27.0%	147	- 42.1%	- 14.0%
\$100,001 to \$200,000	3,294	+ 32.1%	+ 16.2%	14.6	+ 62.2%	+ 34.0%	250	- 17.8%	- 12.3%
\$200,001 to \$300,000	1,955	+ 16.0%	- 10.4%	10.7	+ 44.6%	+ 11.1%	199	- 24.9%	- 20.7%
\$300,001 and Above	1,011	+ 17.0%	+ 6.9%	6.2	+ 26.5%	+ 2.9%	195	- 17.4%	- 2.0%
Total	6,761	+ 18.6%	+ 4.9%	10.5	+ 47.9%	+ 19.5%	791	- 25.3%	- 12.7%

Showings

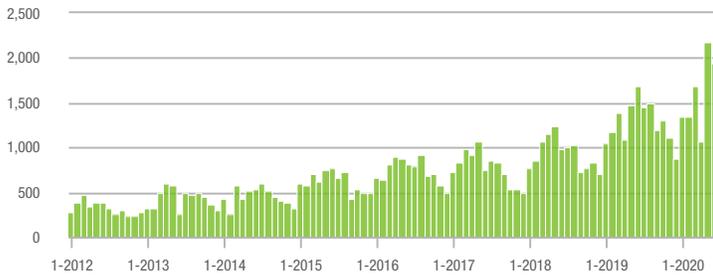
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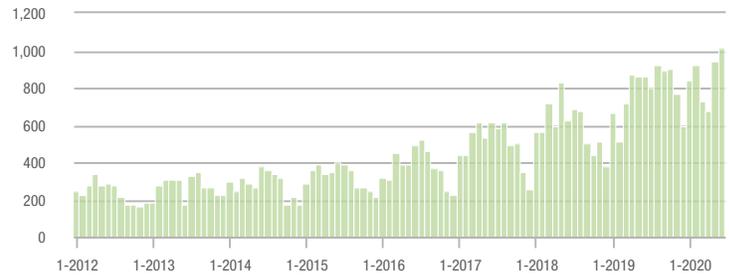
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\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

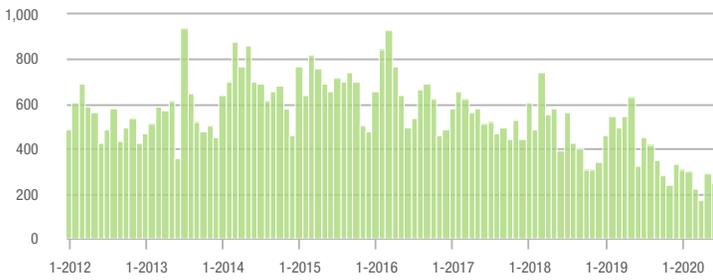


Gastonia, NC

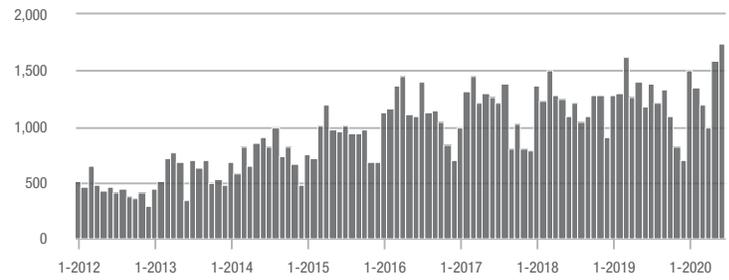
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	245	- 23.9%	- 16.4%	7.7	+ 20.3%	+ 25.2%	50	- 41.2%	- 25.4%
\$100,001 to \$200,000	1,752	+ 49.2%	+ 10.7%	15.4	+ 69.2%	+ 32.5%	127	- 11.2%	- 15.3%
\$200,001 to \$300,000	906	+ 31.1%	- 14.1%	11.5	+ 51.3%	+ 11.2%	79	- 18.6%	- 24.8%
\$300,001 and Above	301	+ 71.0%	+ 7.5%	6.8	+ 83.8%	+ 7.8%	54	- 10.0%	- 3.6%
Total	3,204	+ 35.6%	- 0.2%	12.0	+ 60.0%	+ 22.5%	310	- 19.5%	- 18.0%

Showings

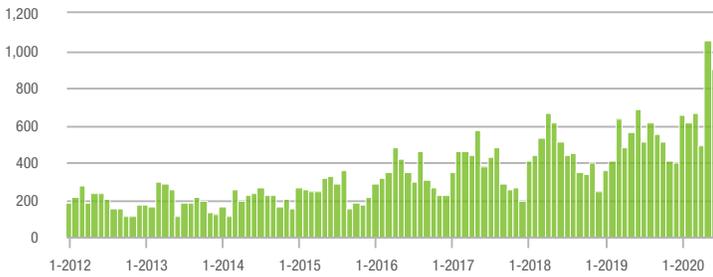
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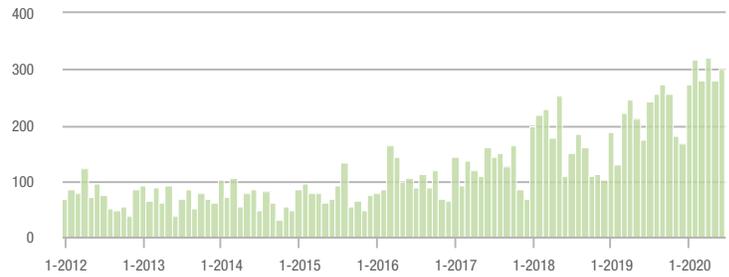
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\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

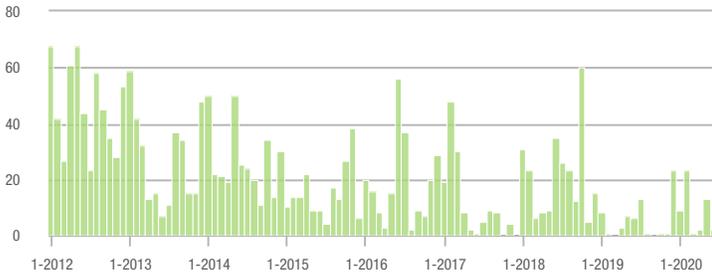


Huntersville, NC

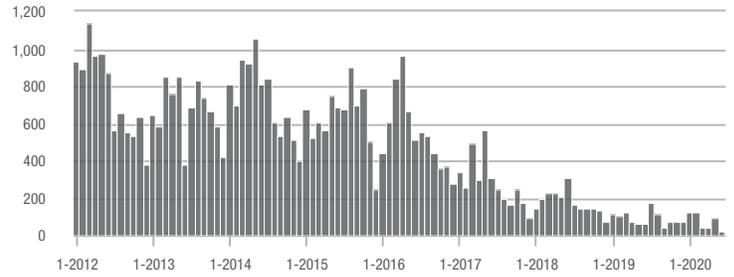
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 66.7%	- 84.6%	0.0	- 100.0%	- 100.0%	5	- 61.5%	- 37.5%
\$100,001 to \$200,000	25	- 60.9%	- 72.2%	7.7	- 2.5%	- 22.5%	5	- 61.5%	- 58.3%
\$200,001 to \$300,000	1,035	- 23.3%	- 1.3%	13.2	+ 50.0%	+ 2.9%	83	- 47.1%	- 10.8%
\$300,001 and Above	2,192	+ 1.1%	- 4.5%	9.5	+ 48.4%	+ 7.3%	256	- 33.7%	- 12.6%
Total	3,254	- 9.3%	- 5.6%	10.3	+ 45.1%	+ 6.5%	349	- 38.7%	- 14.0%

Showings

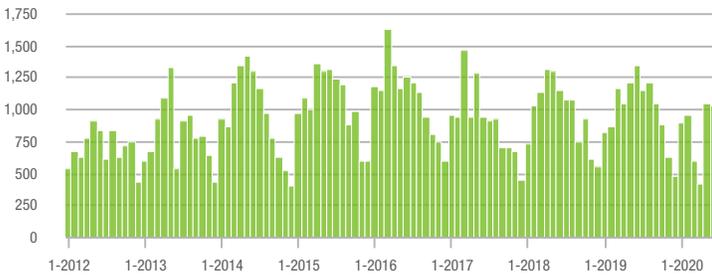
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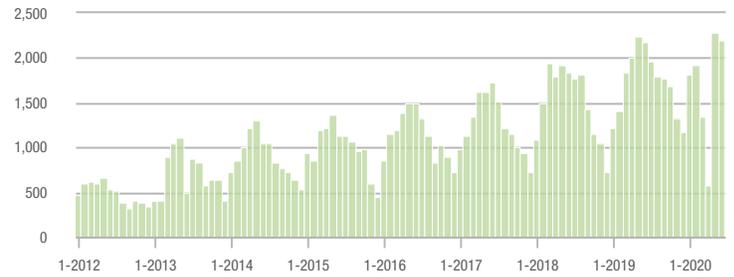
\$100,001 to \$200,000



\$200,001 to \$300,000

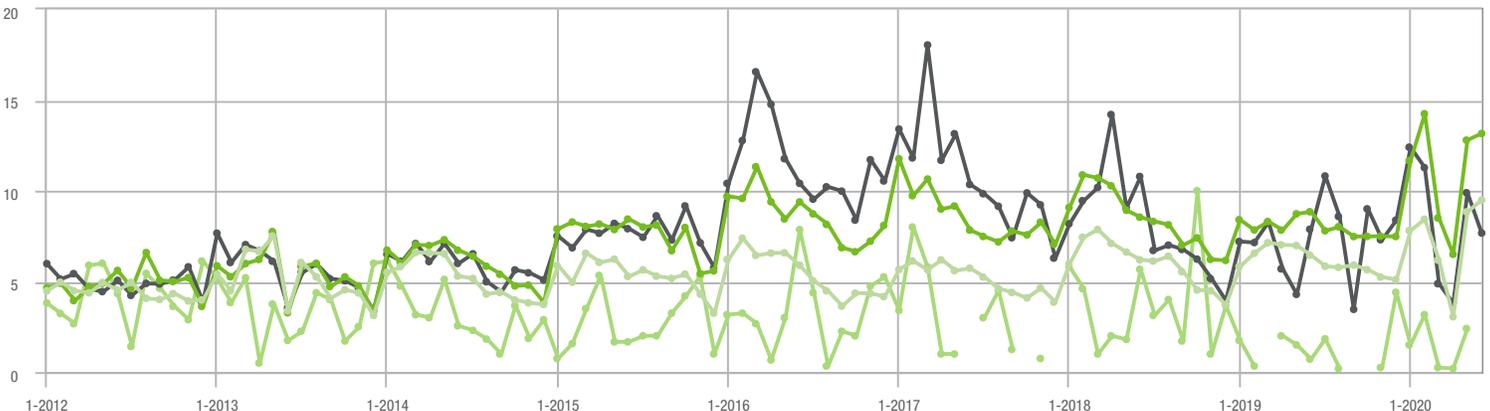


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

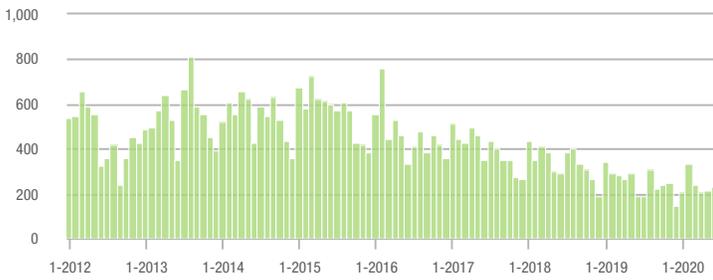


Iredell County, NC

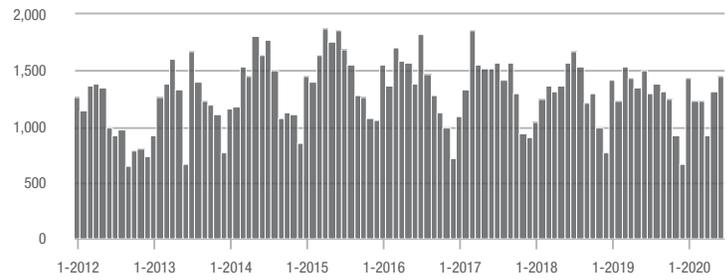
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	230	+ 20.4%	+ 6.5%	3.4	+ 17.2%	+ 16.9%	139	- 35.0%	- 12.6%
\$100,001 to \$200,000	1,452	- 3.3%	+ 9.8%	9.9	+ 35.6%	+ 19.9%	170	- 34.6%	- 8.6%
\$200,001 to \$300,000	1,680	+ 2.9%	+ 17.6%	9.2	+ 50.8%	+ 15.4%	221	- 38.6%	- 3.5%
\$300,001 and Above	3,960	+ 25.8%	+ 2.9%	8.5	+ 66.7%	+ 12.2%	546	- 27.9%	- 10.9%
Total	7,322	+ 13.1%	+ 7.4%	8.5	+ 51.8%	+ 14.9%	1,076	- 32.4%	- 9.4%

Showings

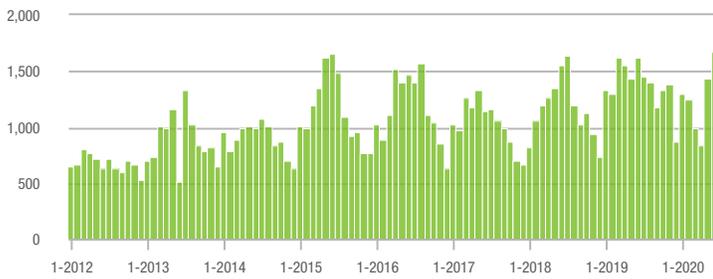
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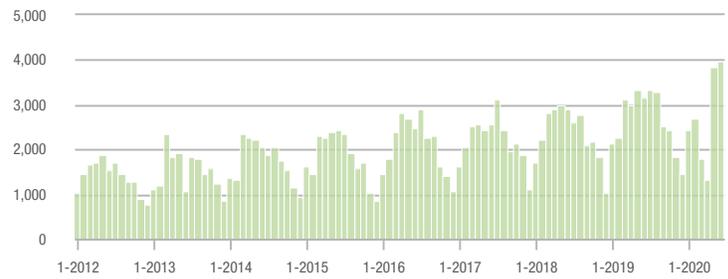
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\$200,001 to \$300,000

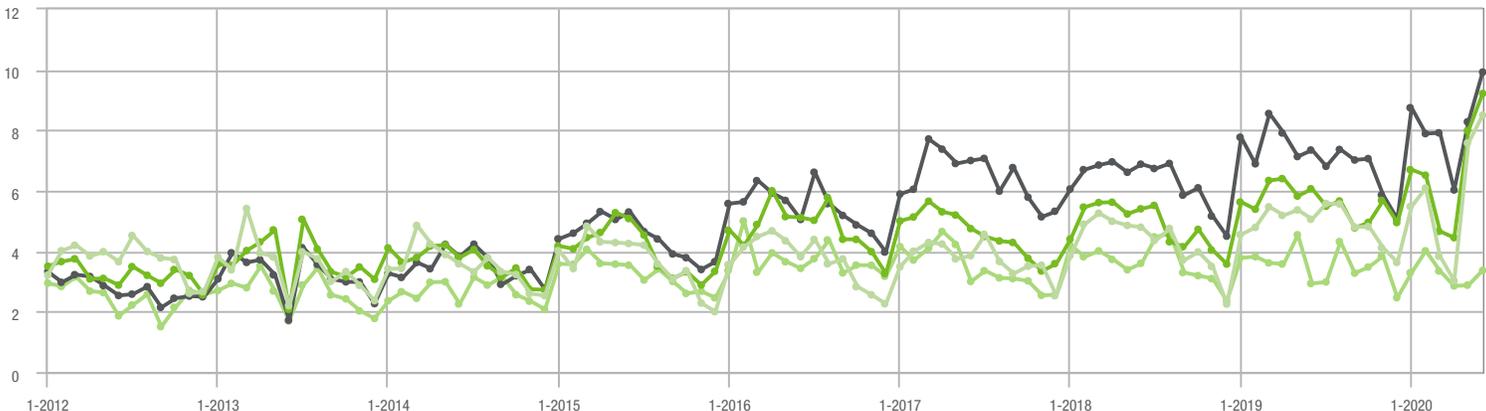


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

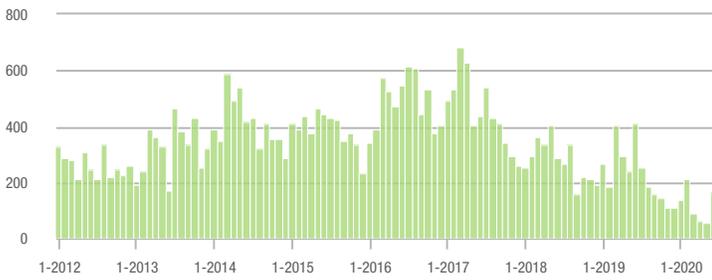


Kannapolis, NC

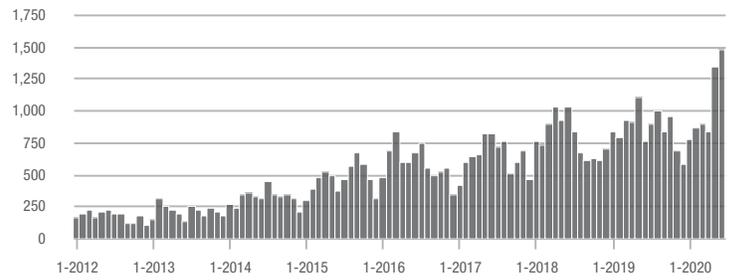
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	161	- 60.9%	+ 192.7%	10.6	- 1.9%	+ 140.0%	22	- 62.7%	+ 10.0%
\$100,001 to \$200,000	1,480	+ 94.0%	+ 9.4%	14.8	+ 49.5%	+ 21.2%	101	+ 24.7%	- 10.6%
\$200,001 to \$300,000	437	+ 42.8%	+ 14.1%	8.3	- 1.2%	+ 1.5%	55	+ 41.0%	+ 7.8%
\$300,001 and Above	68	- 9.3%	- 26.1%	3.6	+ 63.6%	- 23.1%	21	- 46.2%	- 12.5%
Total	2,146	+ 37.9%	+ 14.0%	11.5	+ 35.3%	+ 15.7%	199	- 8.7%	- 4.3%

Showings

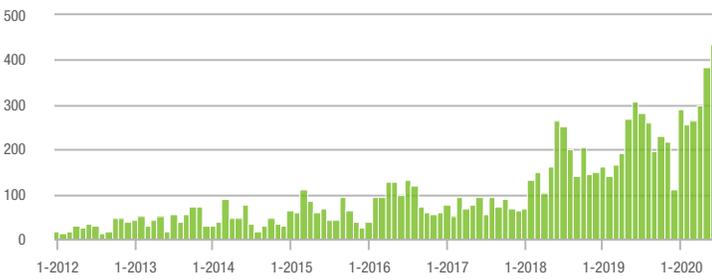
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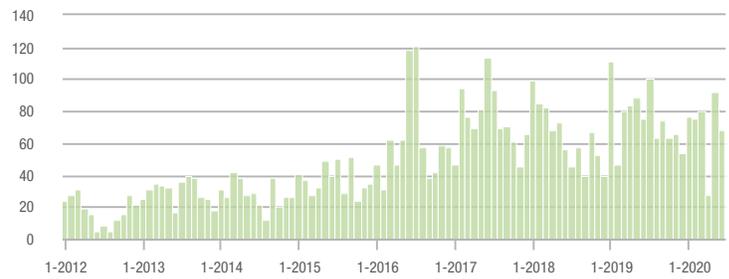
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

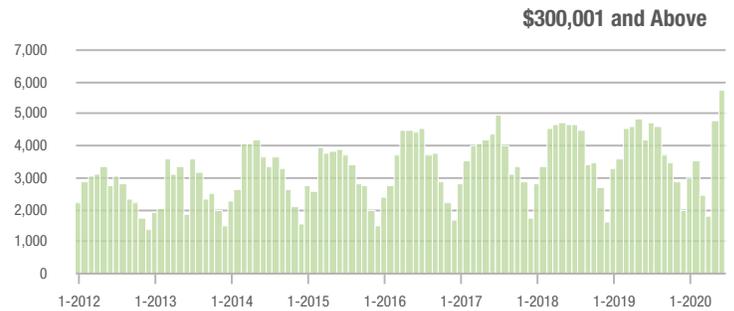
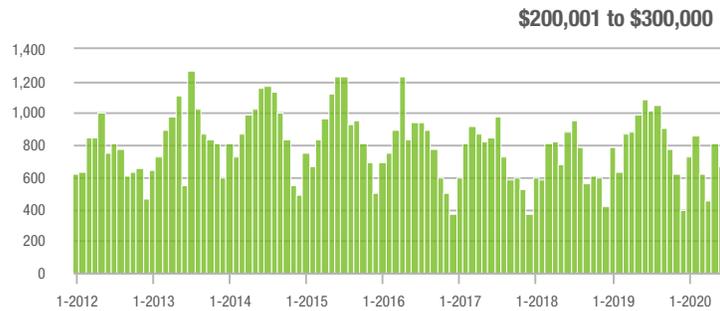
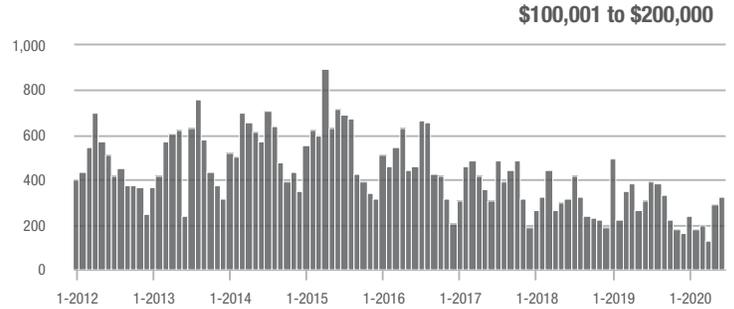
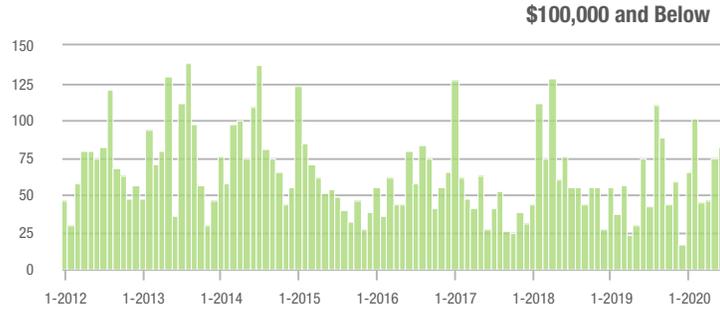
— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above



Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	82	+ 9.3%	+ 9.3%	1.5	- 25.0%	+ 3.4%	105	- 16.0%	- 8.7%
\$100,001 to \$200,000	324	+ 5.5%	+ 10.6%	8.1	+ 65.3%	+ 27.6%	69	- 35.5%	- 11.5%
\$200,001 to \$300,000	668	- 38.3%	- 17.6%	8.5	+ 32.8%	+ 9.0%	98	- 54.0%	- 25.2%
\$300,001 and Above	5,715	+ 36.0%	+ 18.8%	9.5	+ 90.0%	+ 27.7%	711	- 28.0%	- 8.5%
Total	6,789	+ 19.8%	+ 13.3%	8.9	+ 74.5%	+ 25.0%	983	- 31.4%	- 10.7%

Showings



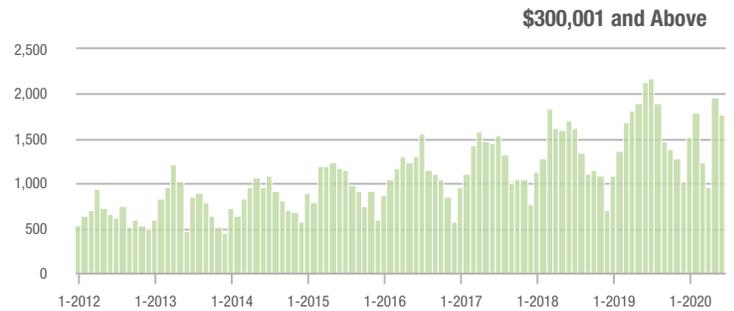
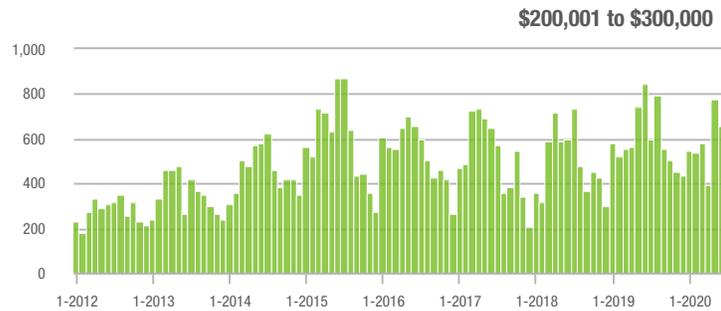
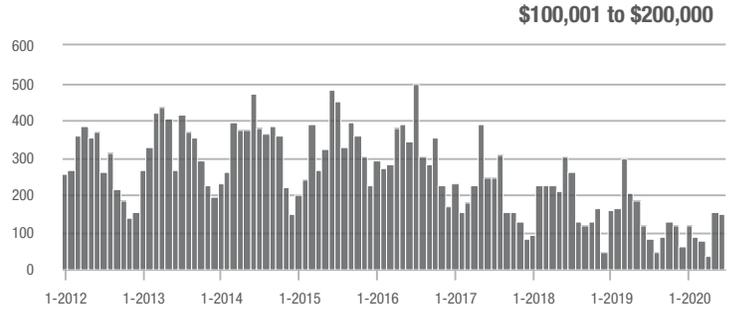
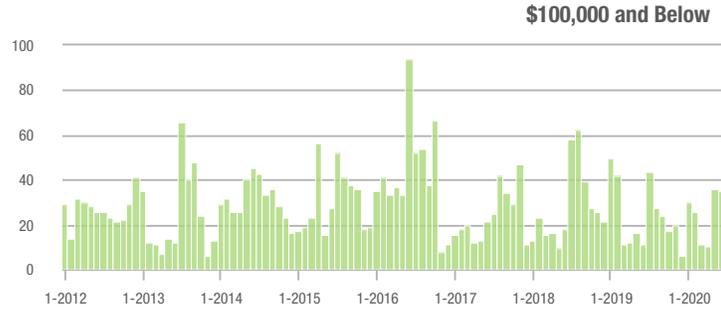
Buyer Interest (Showings/Listings)



Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	+ 218.2%	- 2.8%	1.0	+ 400.0%	+ 53.7%	48	- 5.9%	- 12.7%
\$100,001 to \$200,000	147	+ 26.7%	- 5.8%	6.4	+ 1.6%	- 23.4%	43	+ 2.4%	+ 4.9%
\$200,001 to \$300,000	656	- 22.6%	- 16.0%	10.2	+ 25.9%	+ 4.0%	99	- 37.3%	- 15.4%
\$300,001 and Above	1,772	- 17.1%	- 9.6%	7.8	+ 39.3%	+ 8.3%	268	- 42.2%	- 19.0%
Total	2,610	- 16.1%	- 11.0%	7.7	+ 30.5%	+ 4.3%	458	- 35.9%	- 15.8%

Showings



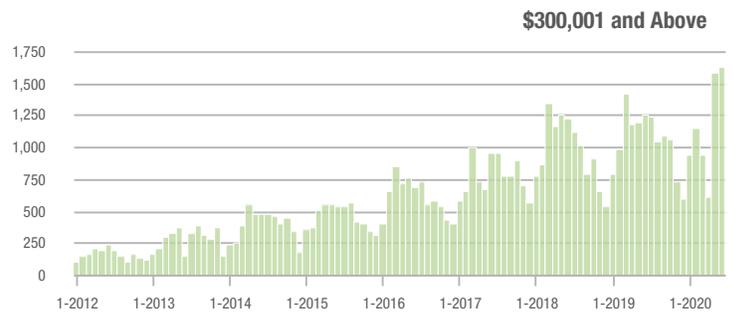
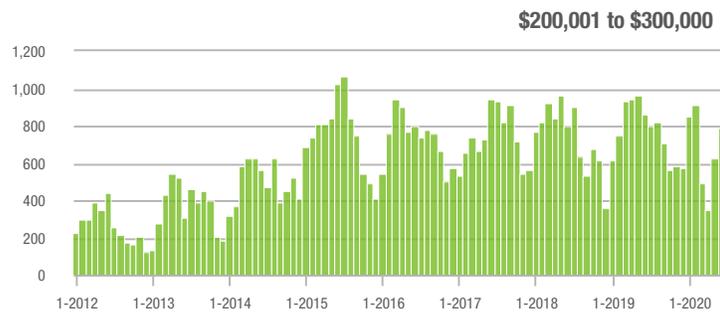
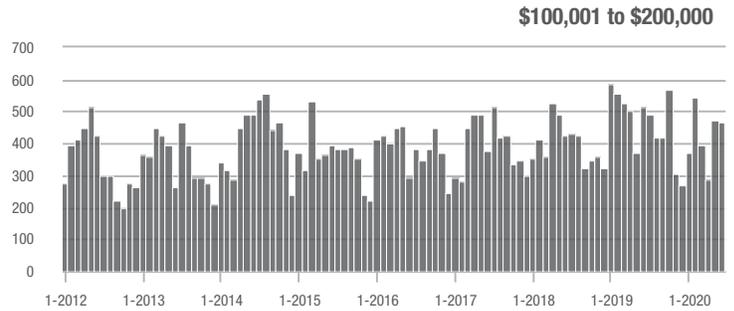
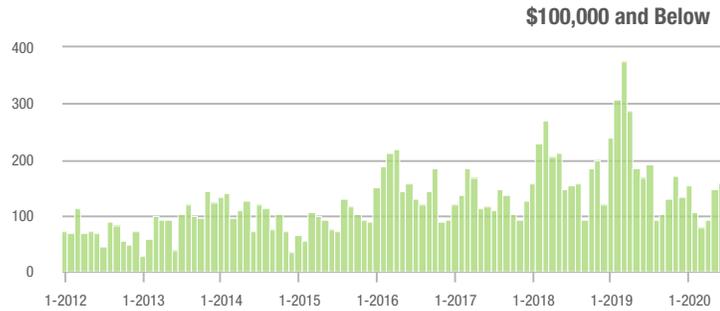
Buyer Interest (Showings/Listings)



Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	158	- 4.8%	+ 6.8%	4.1	- 2.4%	+ 22.9%	61	- 29.9%	- 10.3%
\$100,001 to \$200,000	466	- 9.2%	- 1.1%	7.5	+ 13.6%	+ 15.9%	76	- 25.5%	- 17.4%
\$200,001 to \$300,000	793	- 8.0%	+ 27.3%	8.9	+ 23.6%	+ 21.2%	99	- 26.1%	- 1.0%
\$300,001 and Above	1,624	+ 29.3%	+ 2.5%	7.5	+ 44.2%	+ 15.3%	253	- 18.6%	- 12.2%
Total	3,041	+ 8.7%	+ 7.6%	7.5	+ 27.1%	+ 17.7%	489	- 22.9%	- 10.8%

Showings



Buyer Interest (Showings/Listings)

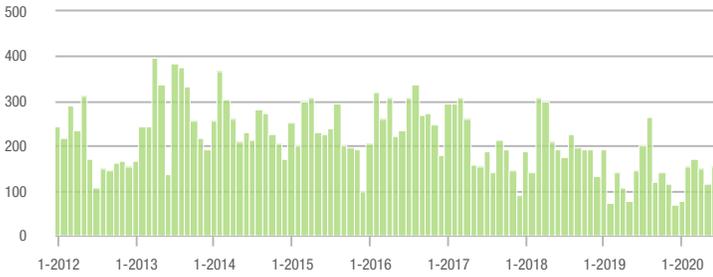


Lincoln County, NC

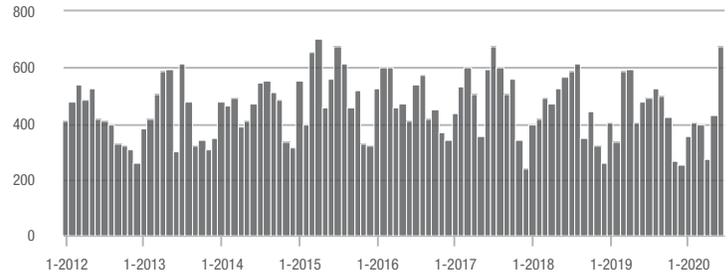
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	154	+ 6.2%	+ 31.6%	4.1	+ 41.4%	+ 43.2%	83	- 42.0%	- 13.5%
\$100,001 to \$200,000	677	+ 41.9%	+ 56.4%	10.8	+ 38.5%	+ 24.7%	73	- 11.0%	+ 10.6%
\$200,001 to \$300,000	620	+ 22.3%	- 15.9%	8.5	+ 37.1%	+ 3.3%	90	- 18.2%	- 17.4%
\$300,001 and Above	1,393	+ 48.5%	+ 25.8%	7.3	+ 82.5%	+ 24.2%	226	- 22.3%	- 3.8%
Total	2,844	+ 37.6%	+ 18.8%	7.9	+ 61.2%	+ 20.5%	472	- 24.6%	- 6.7%

Showings

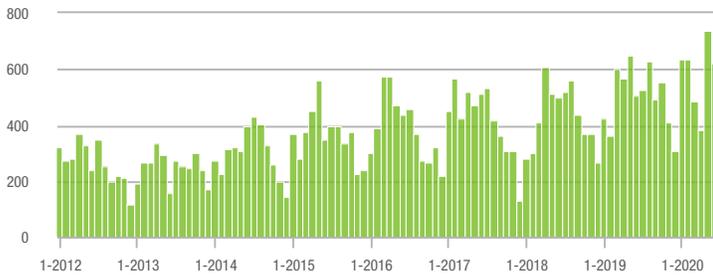
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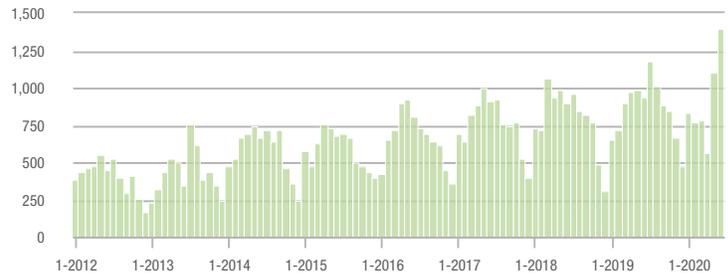
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

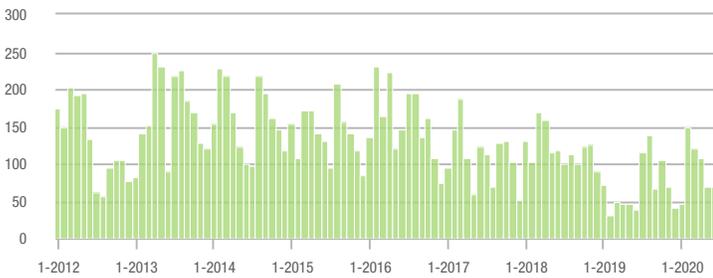


Lincolnton, NC

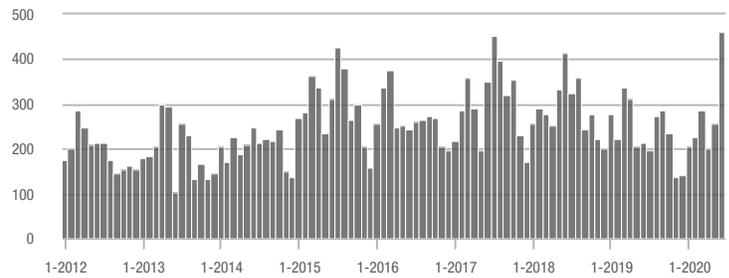
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	68	+ 74.4%	- 1.4%	6.2	+ 93.8%	+ 9.4%	26	- 39.5%	- 13.3%
\$100,001 to \$200,000	460	+ 114.0%	+ 78.3%	12.2	+ 41.9%	+ 27.8%	40	+ 33.3%	+ 33.3%
\$200,001 to \$300,000	187	- 8.8%	- 37.5%	7.0	+ 20.7%	- 32.0%	35	- 22.2%	- 7.9%
\$300,001 and Above	137	+ 10.5%	+ 45.7%	5.9	+ 31.1%	+ 35.2%	23	- 28.1%	0.0%
Total	852	+ 46.1%	+ 18.3%	8.7	+ 47.5%	+ 8.5%	124	- 17.3%	+ 2.5%

Showings

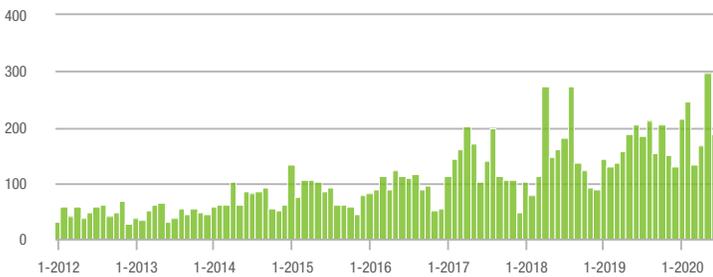
\$100,000 and Below



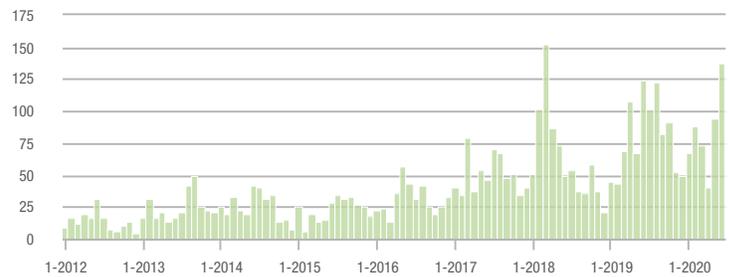
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

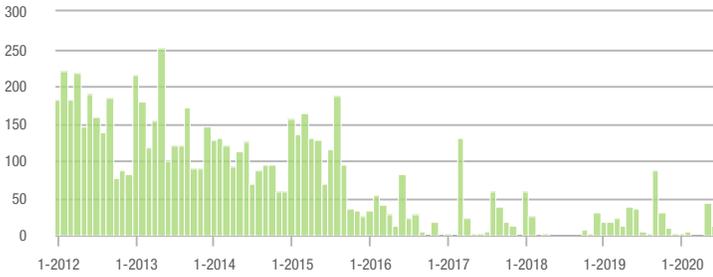


Matthews, NC

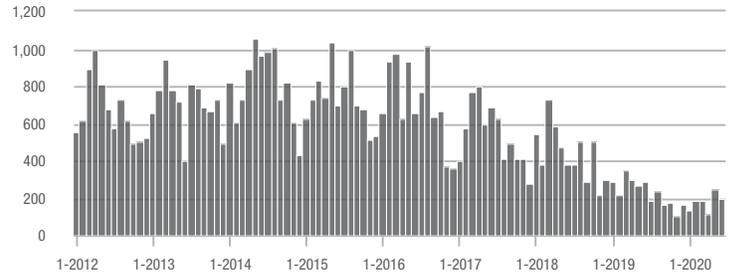
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	14	- 61.1%	- 68.2%	13.0	- 16.1%	- 40.9%	3	- 57.1%	- 25.0%
\$100,001 to \$200,000	191	- 34.4%	- 22.4%	13.3	+ 5.6%	- 1.6%	18	- 33.3%	- 14.3%
\$200,001 to \$300,000	1,142	+ 45.5%	+ 14.0%	21.7	+ 102.8%	+ 27.4%	53	- 26.4%	- 11.7%
\$300,001 and Above	1,934	+ 9.2%	+ 18.9%	12.8	+ 52.4%	+ 21.2%	167	- 28.9%	- 2.9%
Total	3,281	+ 13.8%	+ 12.4%	15.0	+ 61.3%	+ 19.6%	241	- 29.3%	- 6.2%

Showings

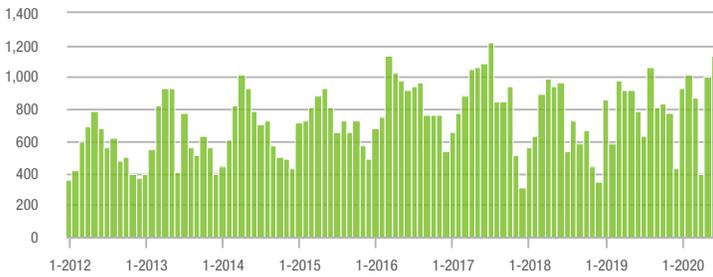
\$100,000 and Below



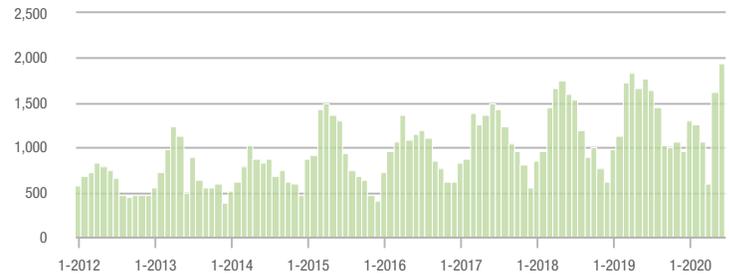
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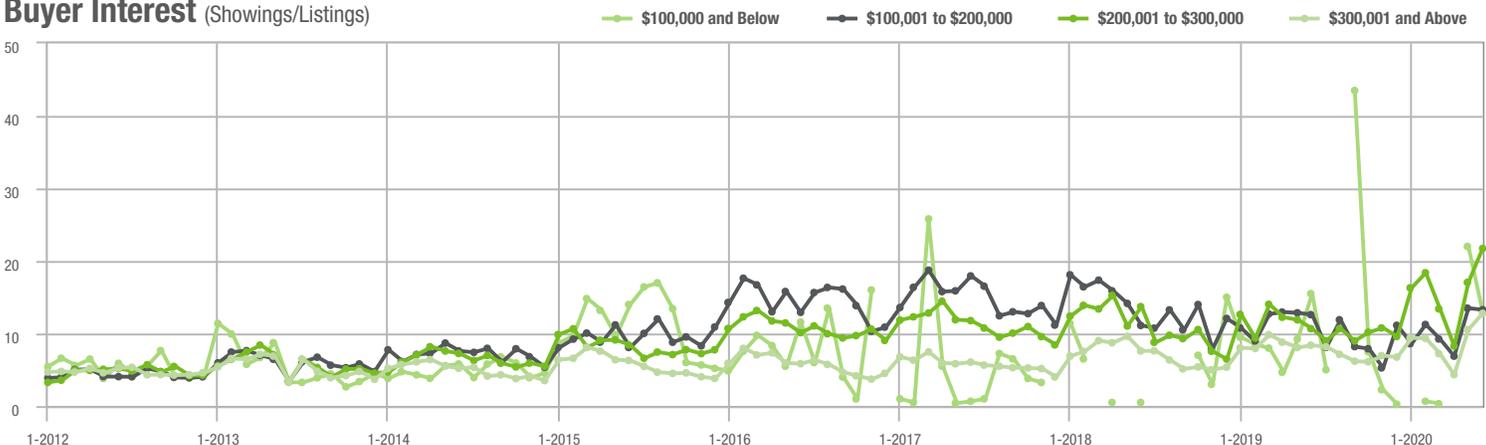
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

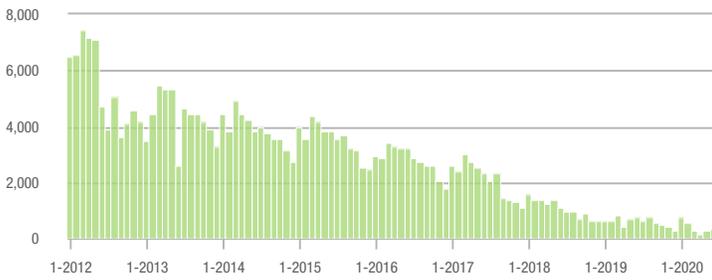


Mecklenburg County, NC

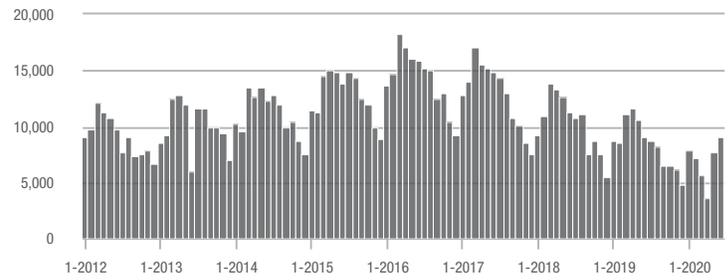
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	331	- 56.4%	+ 16.5%	6.6	- 16.5%	+ 44.5%	81	- 50.3%	- 16.5%
\$100,001 to \$200,000	8,982	- 0.8%	+ 15.7%	17.8	+ 43.5%	+ 23.1%	541	- 30.2%	- 6.2%
\$200,001 to \$300,000	14,598	+ 6.7%	- 3.9%	14.1	+ 54.9%	+ 6.3%	1,091	- 32.3%	- 10.5%
\$300,001 and Above	22,516	+ 17.7%	+ 6.5%	9.9	+ 47.8%	+ 12.6%	2,508	- 24.0%	- 7.5%
Total	46,427	+ 8.9%	+ 4.6%	12.1	+ 47.6%	+ 12.3%	4,221	- 27.8%	- 8.3%

Showings

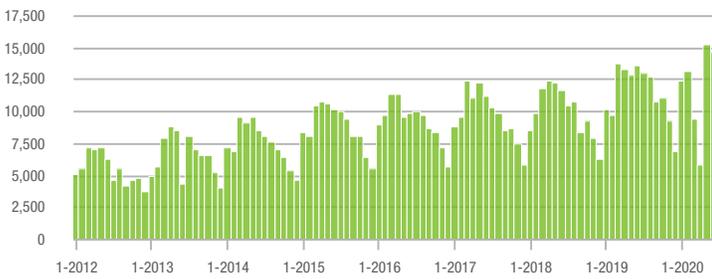
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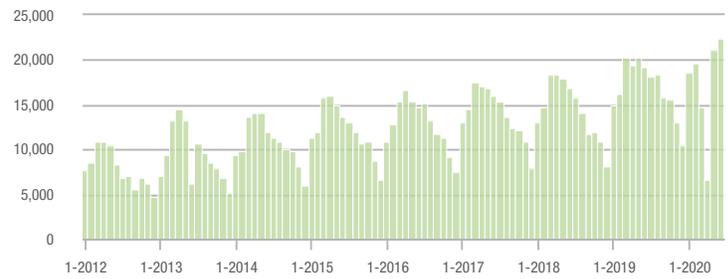
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

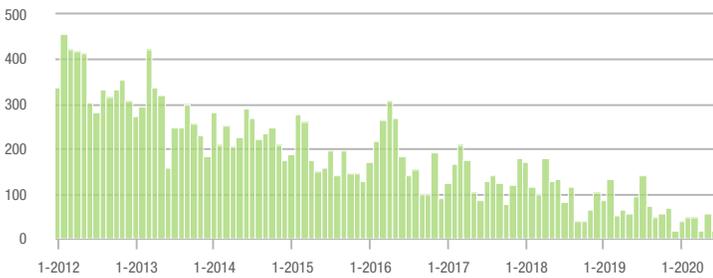


Monroe, NC

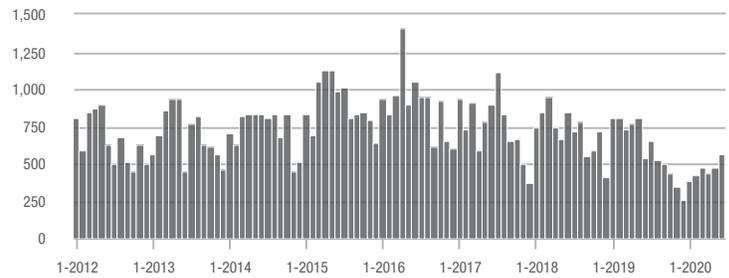
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	18	- 81.3%	- 67.3%	1.7	- 73.8%	- 38.6%	23	- 30.3%	- 20.7%
\$100,001 to \$200,000	566	+ 6.0%	+ 20.2%	11.0	+ 48.6%	+ 37.7%	58	- 32.6%	- 13.4%
\$200,001 to \$300,000	894	+ 8.8%	- 0.1%	13.0	+ 75.7%	+ 31.8%	78	- 38.1%	- 24.3%
\$300,001 and Above	664	+ 152.5%	+ 51.9%	9.6	+ 152.6%	+ 46.8%	78	- 12.4%	- 3.7%
Total	2,142	+ 24.9%	+ 15.3%	10.8	+ 66.2%	+ 35.5%	237	- 29.0%	- 15.4%

Showings

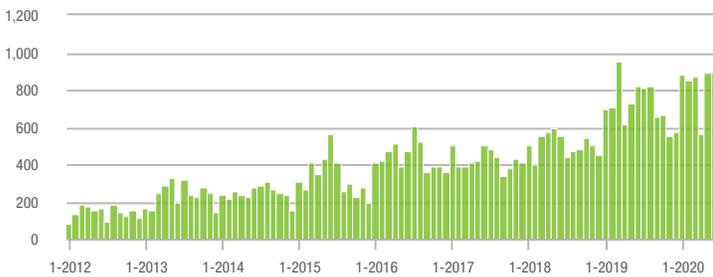
\$100,000 and Below



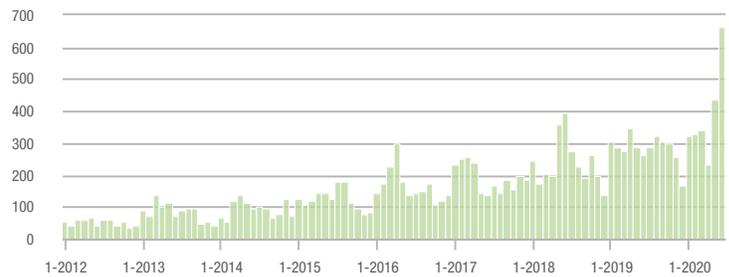
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

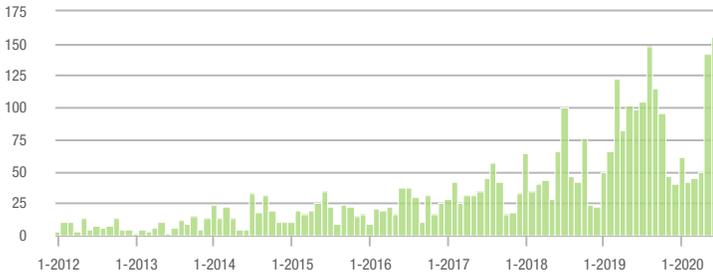


Montgomery County, NC

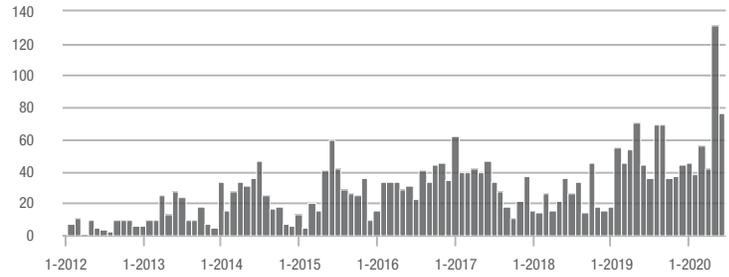
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	156	+ 59.2%	+ 9.9%	2.5	+ 56.3%	+ 9.1%	100	- 19.4%	- 6.5%
\$100,001 to \$200,000	76	+ 72.7%	- 42.4%	2.5	+ 47.1%	- 43.1%	41	- 14.6%	- 8.9%
\$200,001 to \$300,000	83	+ 144.1%	+ 124.3%	4.4	+ 22.2%	+ 94.4%	25	- 7.4%	+ 8.7%
\$300,001 and Above	212	+ 35.0%	+ 51.4%	5.5	+ 111.5%	+ 39.8%	51	- 44.6%	+ 2.0%
Total	527	+ 58.3%	+ 16.9%	3.5	+ 66.7%	+ 11.4%	217	- 25.4%	- 3.6%

Showings

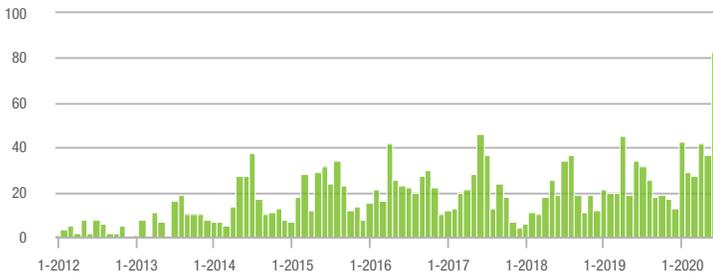
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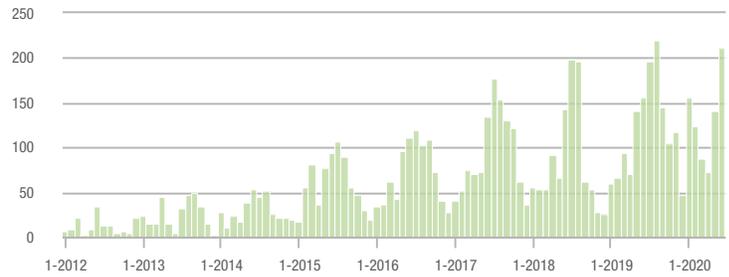
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

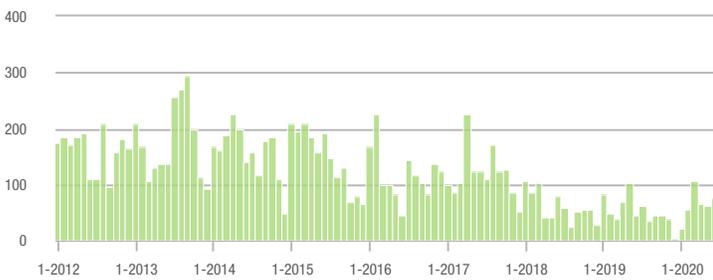


Mooresville, NC

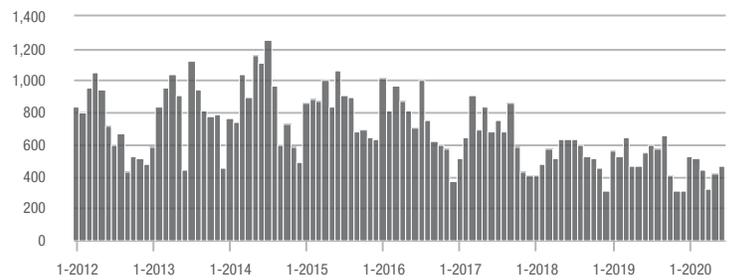
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	74	+ 72.1%	+ 23.3%	3.9	+ 30.0%	+ 12.7%	35	- 38.6%	- 5.4%
\$100,001 to \$200,000	468	- 14.8%	+ 11.7%	13.3	+ 77.3%	+ 42.7%	42	- 55.3%	- 20.8%
\$200,001 to \$300,000	1,090	- 8.2%	+ 37.1%	11.2	+ 67.2%	+ 17.9%	117	- 47.5%	+ 1.7%
\$300,001 and Above	3,509	+ 31.6%	- 0.4%	8.9	+ 61.8%	+ 10.2%	451	- 21.0%	- 12.6%
Total	5,141	+ 15.6%	+ 7.2%	9.5	+ 61.0%	+ 14.8%	645	- 31.7%	- 10.5%

Showings

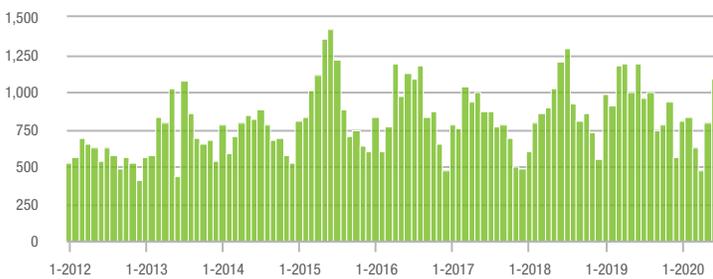
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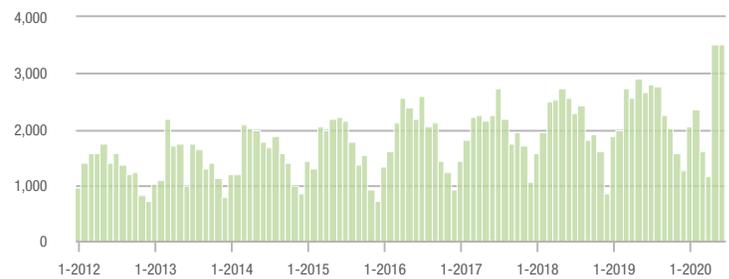
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



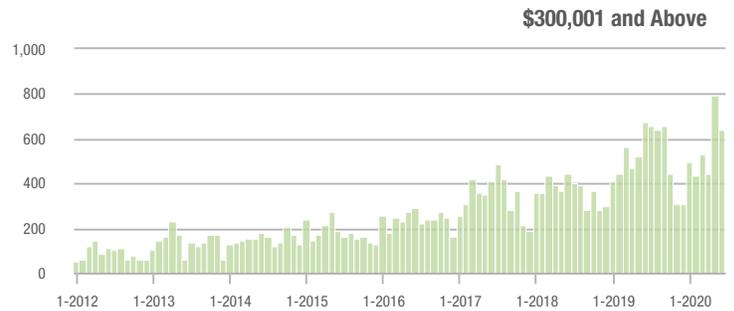
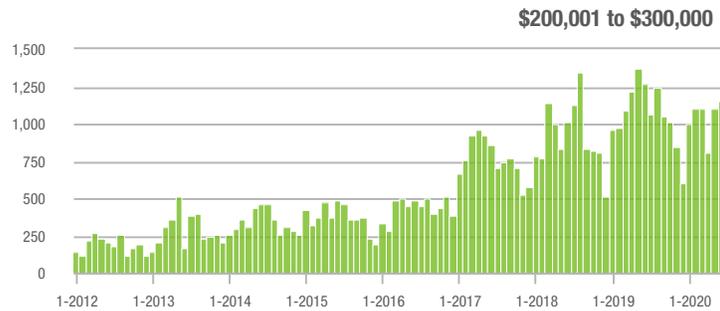
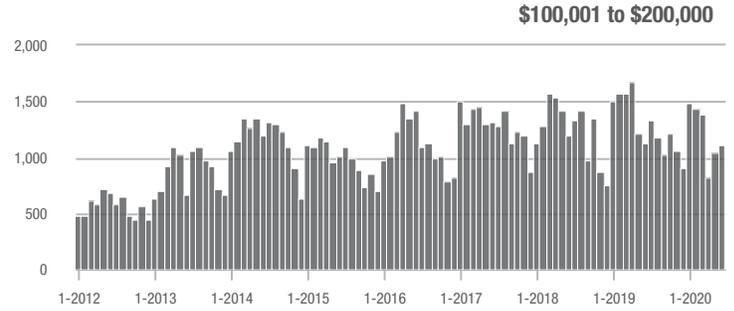
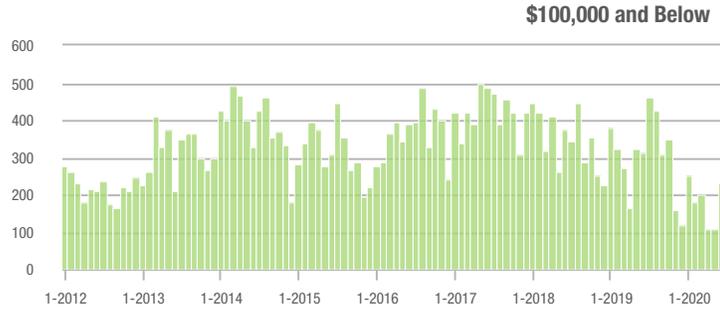
Buyer Interest (Showings/Listings)



Rock Hill, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	231	- 26.0%	+ 111.9%	7.6	+ 7.0%	+ 108.6%	46	- 38.7%	- 9.8%
\$100,001 to \$200,000	1,115	- 1.0%	+ 7.1%	14.1	+ 17.5%	+ 17.8%	81	- 17.3%	- 13.8%
\$200,001 to \$300,000	1,152	- 9.6%	+ 4.6%	12.2	+ 41.9%	+ 15.8%	100	- 39.0%	- 11.5%
\$300,001 and Above	643	- 4.6%	- 19.4%	7.3	+ 46.0%	- 6.8%	96	- 41.5%	- 16.5%
Total	3,141	- 7.2%	+ 3.0%	10.8	+ 33.3%	+ 13.7%	323	- 35.5%	- 13.4%

Showings



Buyer Interest (Showings/Listings)

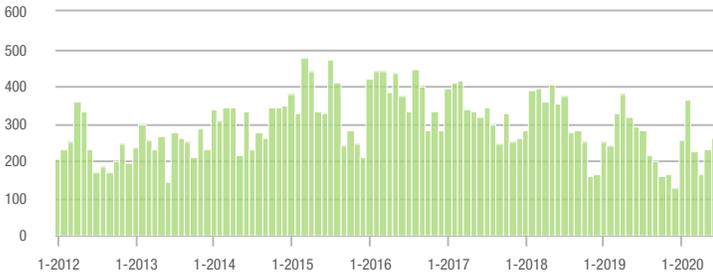


Salisbury, NC

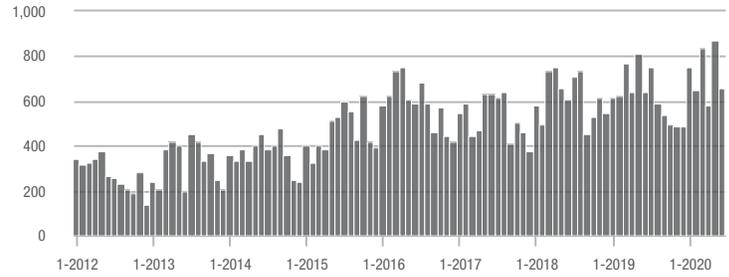
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	260	- 11.3%	+ 11.6%	5.4	+ 42.1%	+ 52.0%	79	- 34.7%	- 16.0%
\$100,001 to \$200,000	655	+ 1.6%	- 25.1%	8.3	+ 13.7%	- 8.6%	86	- 16.5%	- 18.9%
\$200,001 to \$300,000	513	+ 56.4%	+ 15.0%	10.3	+ 98.1%	+ 20.0%	58	- 22.7%	- 6.5%
\$300,001 and Above	101	- 42.6%	- 42.3%	2.2	- 31.3%	- 48.9%	49	- 24.6%	0.0%
Total	1,529	+ 6.0%	- 11.6%	7.0	+ 37.3%	+ 0.5%	272	- 25.3%	- 12.5%

Showings

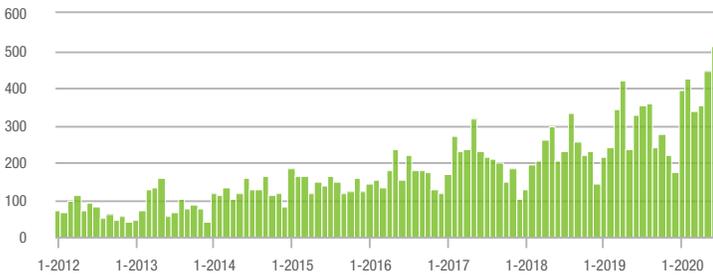
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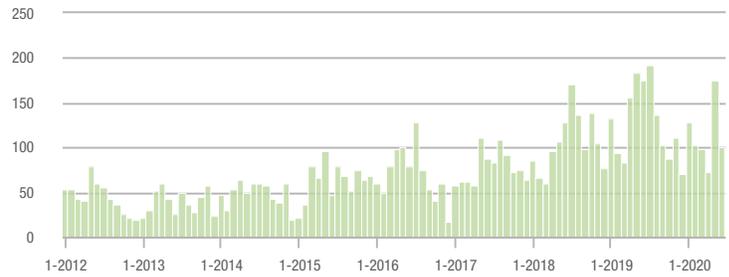
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

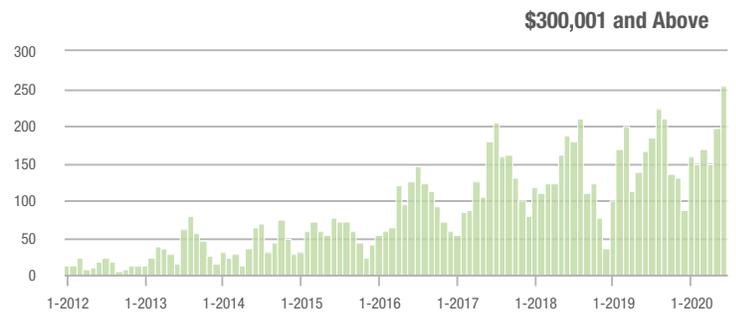
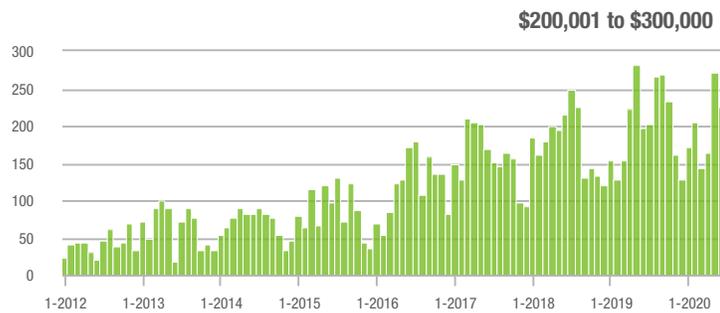
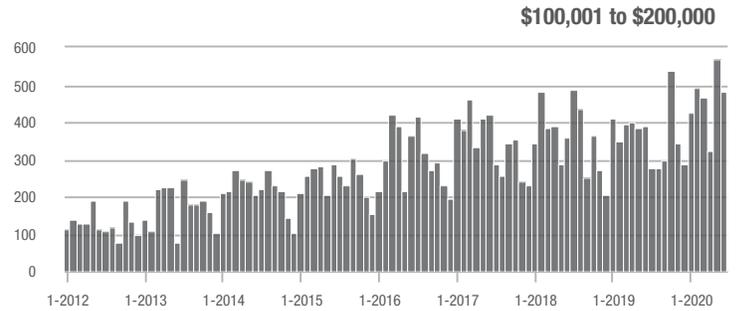
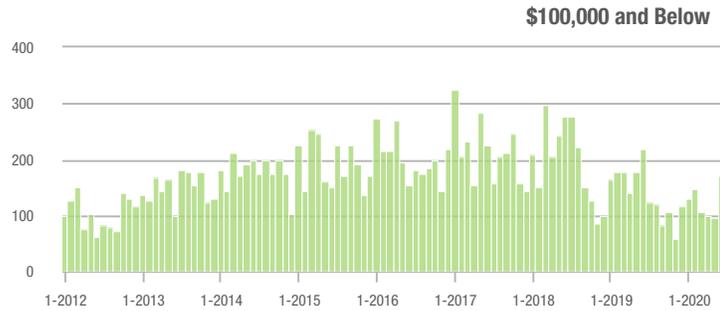
— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above



Stanly County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	172	- 21.5%	+ 77.3%	5.3	+ 8.2%	+ 30.1%	60	- 37.5%	+ 1.7%
\$100,001 to \$200,000	481	+ 22.7%	- 15.5%	7.0	+ 16.7%	- 10.2%	77	- 4.9%	- 8.3%
\$200,001 to \$300,000	226	+ 14.7%	- 17.2%	5.4	+ 58.8%	- 1.7%	56	- 34.9%	- 17.6%
\$300,001 and Above	254	+ 52.1%	+ 28.3%	4.9	+ 75.0%	+ 2.5%	62	- 16.2%	+ 14.8%
Total	1,133	+ 16.2%	- 0.4%	5.9	+ 37.2%	- 4.0%	255	- 24.3%	- 3.8%

Showings



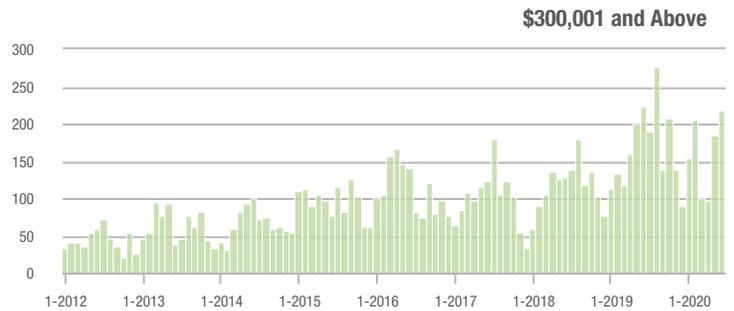
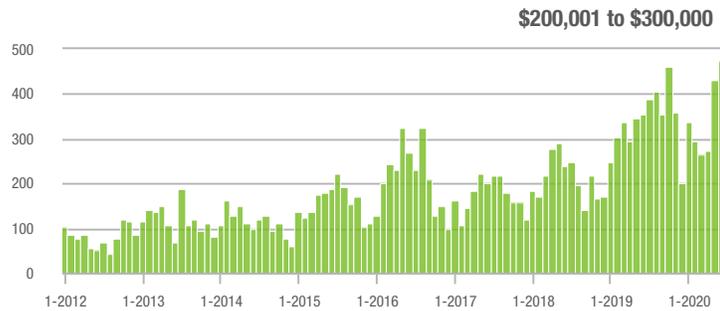
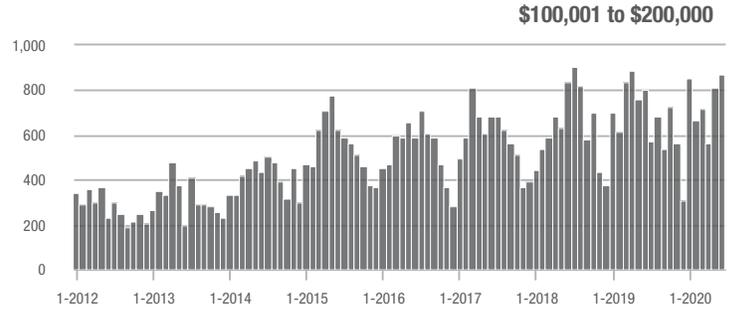
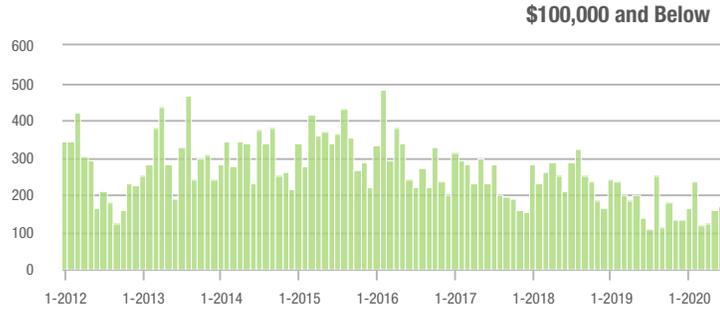
Buyer Interest (Showings/Listings)



Statesville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	168	+ 19.1%	+ 6.3%	4.6	+ 48.4%	+ 9.5%	69	- 37.8%	- 11.5%
\$100,001 to \$200,000	872	+ 8.3%	+ 7.1%	9.4	+ 27.0%	+ 9.1%	103	- 22.0%	- 1.9%
\$200,001 to \$300,000	473	+ 33.2%	+ 9.2%	7.4	+ 42.3%	+ 21.0%	77	- 18.9%	- 9.4%
\$300,001 and Above	219	- 2.2%	+ 19.0%	5.8	+ 87.1%	+ 44.1%	46	- 50.5%	- 11.5%
Total	1,732	+ 13.6%	+ 9.0%	7.6	+ 43.4%	+ 16.4%	295	- 31.6%	- 7.8%

Showings



Buyer Interest (Showings/Listings)

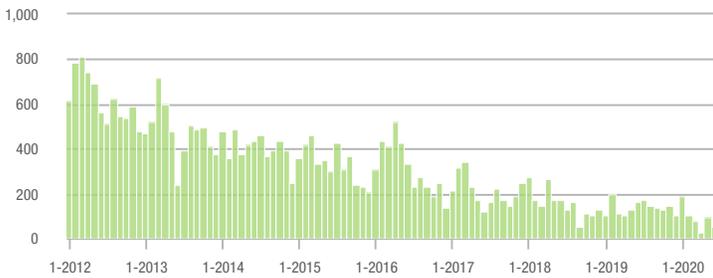


Union County, NC

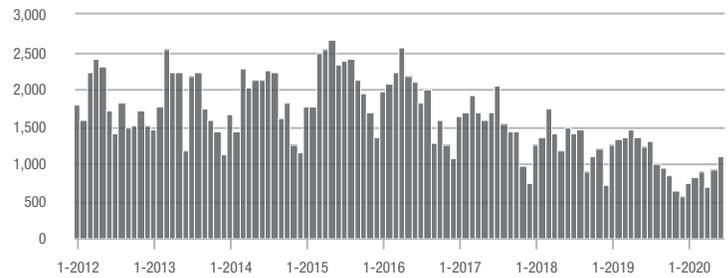
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	- 70.6%	- 48.4%	1.6	- 57.9%	- 8.5%	60	- 36.2%	- 23.1%
\$100,001 to \$200,000	1,093	- 10.8%	+ 16.9%	10.5	+ 22.1%	+ 20.8%	138	- 32.7%	- 6.1%
\$200,001 to \$300,000	2,455	+ 12.8%	+ 5.8%	12.8	+ 64.1%	+ 23.5%	218	- 34.5%	- 14.8%
\$300,001 and Above	6,414	+ 28.6%	+ 25.4%	11.6	+ 65.7%	+ 29.8%	641	- 25.3%	- 4.6%
Total	10,010	+ 17.0%	+ 18.3%	11.5	+ 57.5%	+ 27.8%	1,057	- 29.1%	- 8.3%

Showings

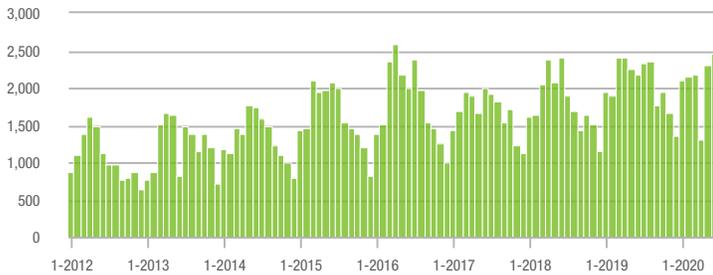
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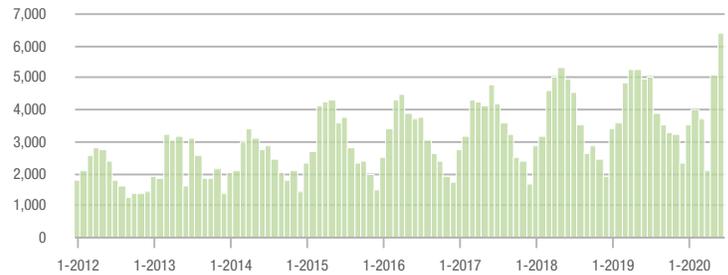
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

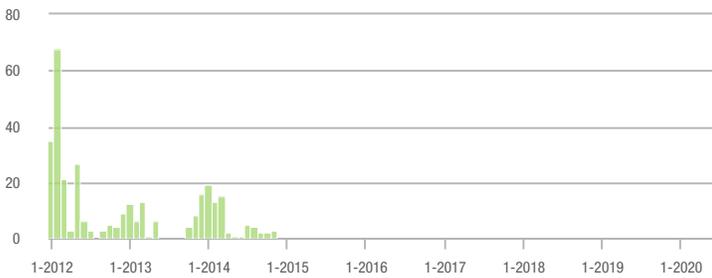


Uptown Charlotte

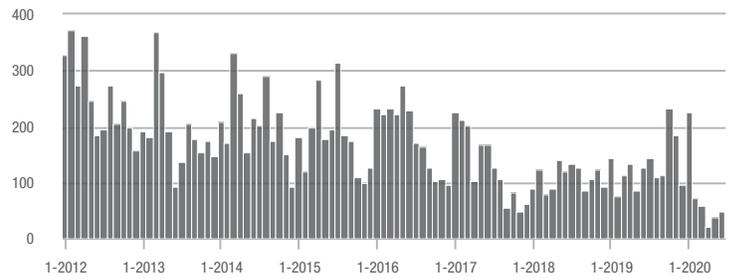
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	49	- 61.1%	+ 25.6%	4.9	- 38.0%	+ 0.5%	10	- 37.5%	+ 25.0%
\$200,001 to \$300,000	387	+ 44.4%	+ 0.3%	8.4	+ 6.3%	- 6.4%	46	+ 31.4%	+ 7.0%
\$300,001 and Above	427	- 3.8%	+ 51.4%	6.4	- 17.9%	+ 28.5%	69	+ 13.1%	+ 13.1%
Total	863	+ 3.0%	+ 22.1%	7.0	- 11.4%	+ 6.9%	125	+ 11.6%	+ 11.6%

Showings

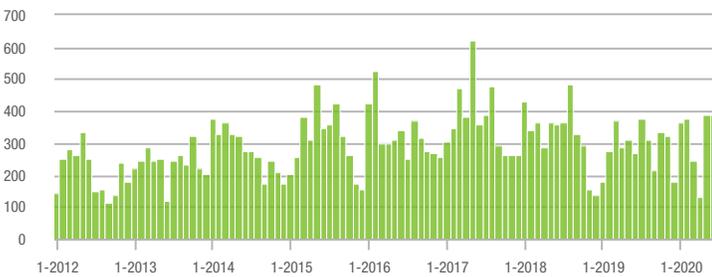
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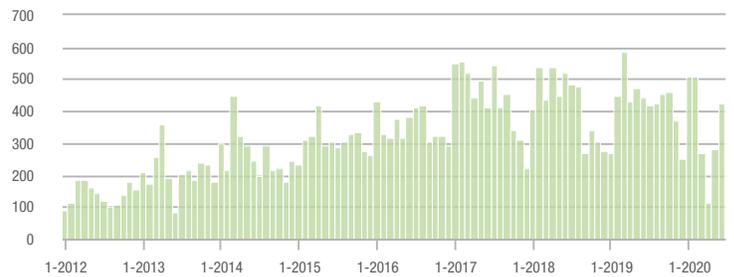
\$100,001 to \$200,000



\$200,001 to \$300,000

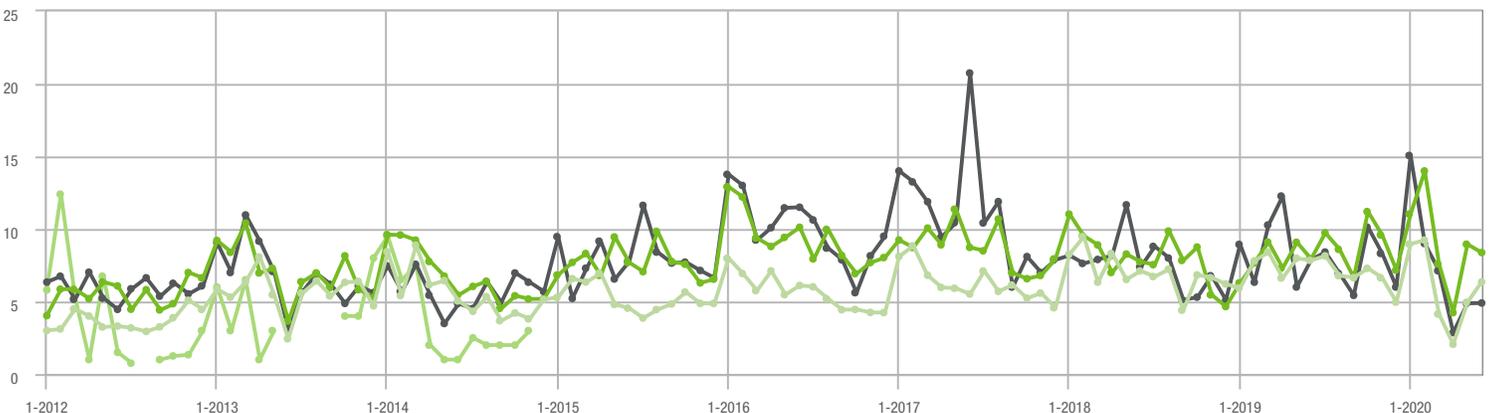


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

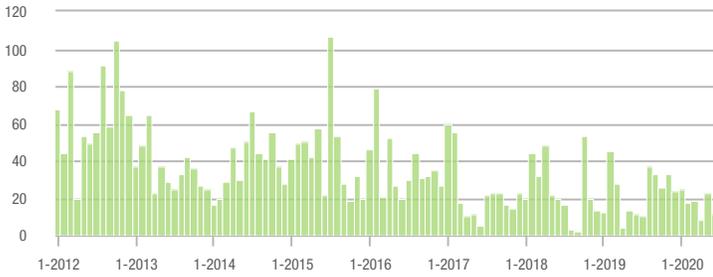


Waxhaw, NC

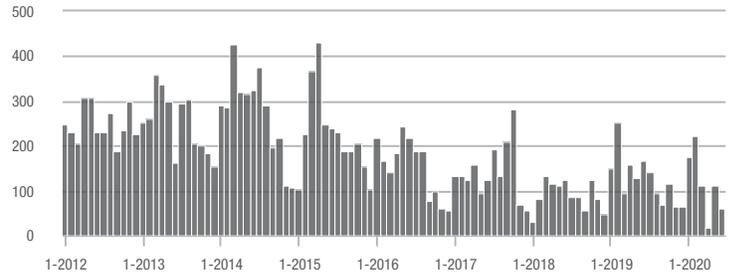
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	0.0%	- 52.2%	1.5	+ 200.0%	+ 50.0%	26	- 16.1%	- 27.8%
\$100,001 to \$200,000	58	- 65.3%	- 48.2%	4.3	- 30.6%	- 48.6%	22	- 60.0%	- 18.5%
\$200,001 to \$300,000	261	- 13.9%	- 4.7%	7.1	+ 14.5%	+ 10.2%	48	- 35.1%	- 12.7%
\$300,001 and Above	3,456	+ 30.2%	+ 29.7%	12.2	+ 48.8%	+ 31.0%	316	- 16.0%	- 3.1%
Total	3,786	+ 20.8%	+ 23.2%	11.2	+ 47.4%	+ 29.3%	412	- 23.1%	- 7.2%

Showings

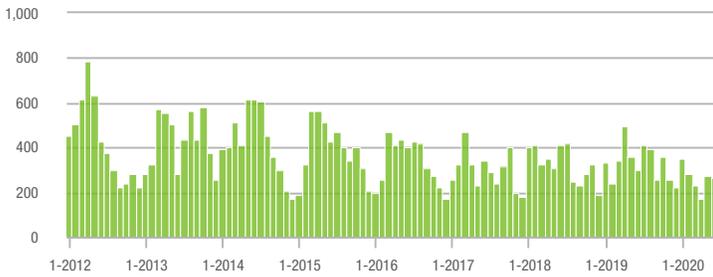
\$100,000 and Below



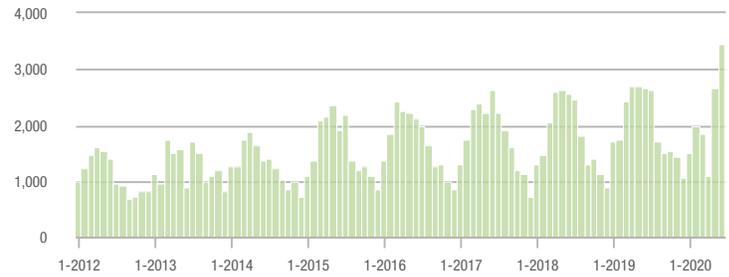
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

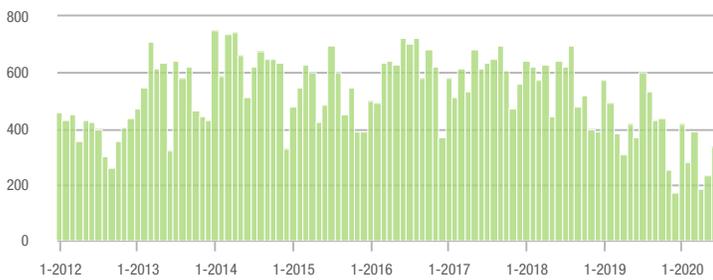


York County, SC

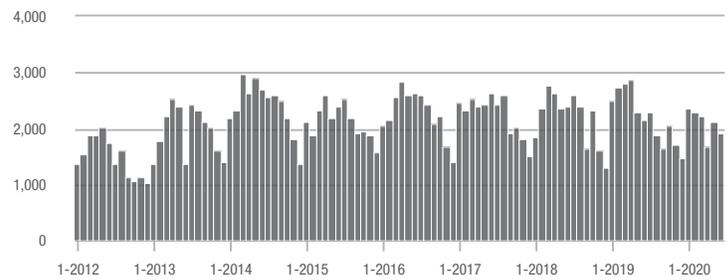
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change	June 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	336	- 9.2%	+ 46.1%	5.0	- 2.0%	+ 58.8%	107	- 30.1%	- 9.3%
\$100,001 to \$200,000	1,906	- 10.9%	- 9.9%	11.5	+ 13.9%	+ 2.2%	194	- 18.8%	- 13.8%
\$200,001 to \$300,000	2,654	- 18.7%	+ 0.5%	11.1	+ 35.4%	+ 12.9%	267	- 43.1%	- 12.2%
\$300,001 and Above	4,234	- 13.2%	+ 2.9%	8.9	+ 32.8%	+ 18.6%	541	- 37.2%	- 15.1%
Total	9,130	- 14.3%	+ 0.3%	9.7	+ 27.6%	+ 13.4%	1,109	- 35.6%	- 13.6%

Showings

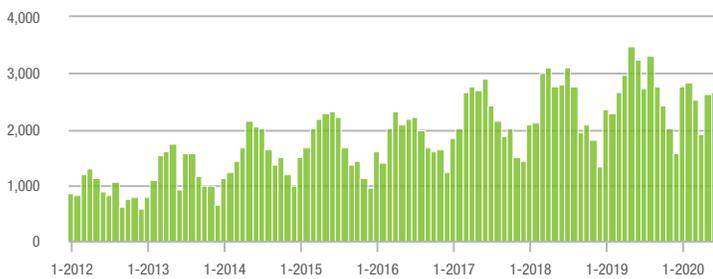
\$100,000 and Below



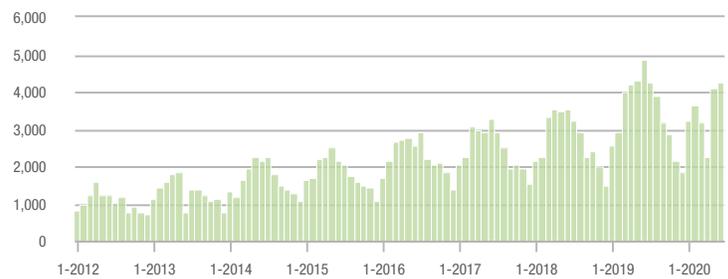
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

