

Showing Statistics

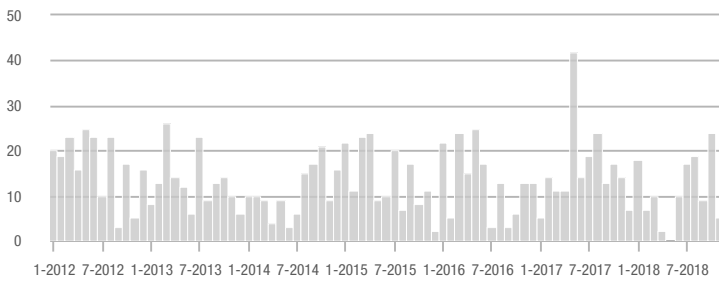
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	58	3.4	29
Anson County, NC	127	2.3	86
Cabarrus County, NC	4,538	5.5	938
Charlotte MSA	51,974	5.8	10,354
City of Charlotte, NC	21,994	6.8	3,503
Concord, NC	2,631	5.8	517
Davidson, NC	678	4.9	166
Denver, NC	652	3.6	245
Fort Mill, SC	1,567	5.6	321
Gaston County, NC	4,222	6.2	827
Gastonia, NC	2,100	7.0	330
Huntersville, NC	1,787	5.2	380
Iredell County, NC	4,041	4.1	1,230
Kannapolis, NC	1,018	5.8	201
Lake Norman	3,585	3.9	1,124
Lake Wylie	1,709	4.5	513
Lancaster County, SC	1,814	4.6	452
Lincoln County, NC	1,371	3.9	474
Lincolnton, NC	480	4.3	134
Matthews, NC	1,424	6.2	247
Mecklenburg County, NC	26,920	6.4	4,538
Monroe, NC	1,476	5.6	318
Montgomery County, NC	89	1.0	163
Mooresville, NC	2,839	4.4	763
Rock Hill, SC	2,210	6.1	410
Salisbury, NC	1,112	4.5	297
Stanly County, NC	569	2.9	278
Statesville, NC	888	3.5	335
Union County, NC	5,254	5.2	1,224
Uptown Charlotte	580	6.5	91
Waxhaw, NC	1,551	4.7	415
York County, SC	5,818	5.4	1,277

Alexander County, NC

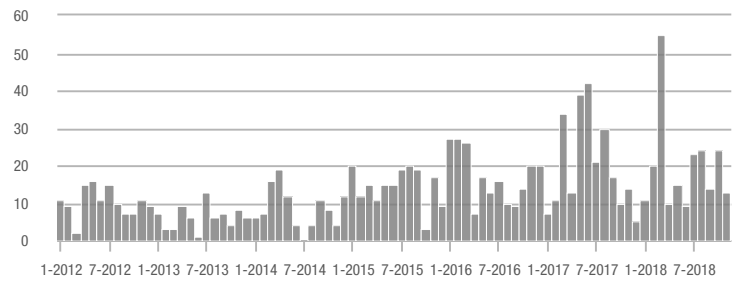
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5	- 64.3%	- 79.2%	1.0	- 16.7%	- 73.9%	8	- 57.9%	- 20.0%
\$100,001 to \$200,000	13	- 7.1%	- 45.8%	2.6	+ 188.9%	+ 1.7%	10	- 52.4%	- 33.3%
\$200,001 to \$300,000	13	- 55.2%	- 18.8%	6.5	+ 41.3%	+ 21.9%	5	- 54.5%	- 16.7%
\$300,001 and Above	27	+ 170.0%	+ 3.8%	4.5	+ 800.0%	+ 8.0%	6	- 68.4%	- 14.3%
Total	58	- 13.4%	- 35.6%	3.4	+ 142.9%	- 7.5%	29	- 58.6%	- 23.7%

Showings

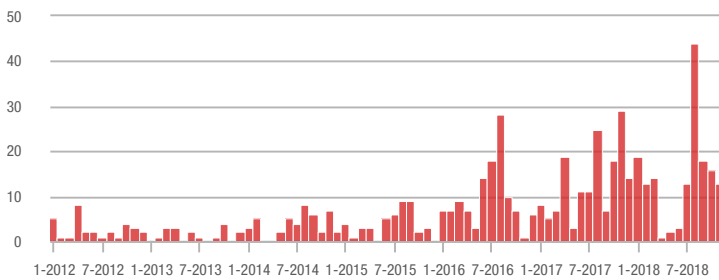
\$100,000 and Below



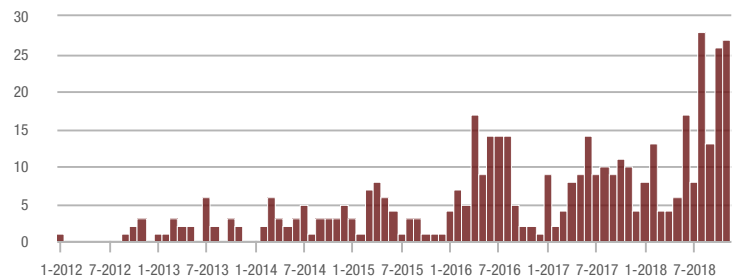
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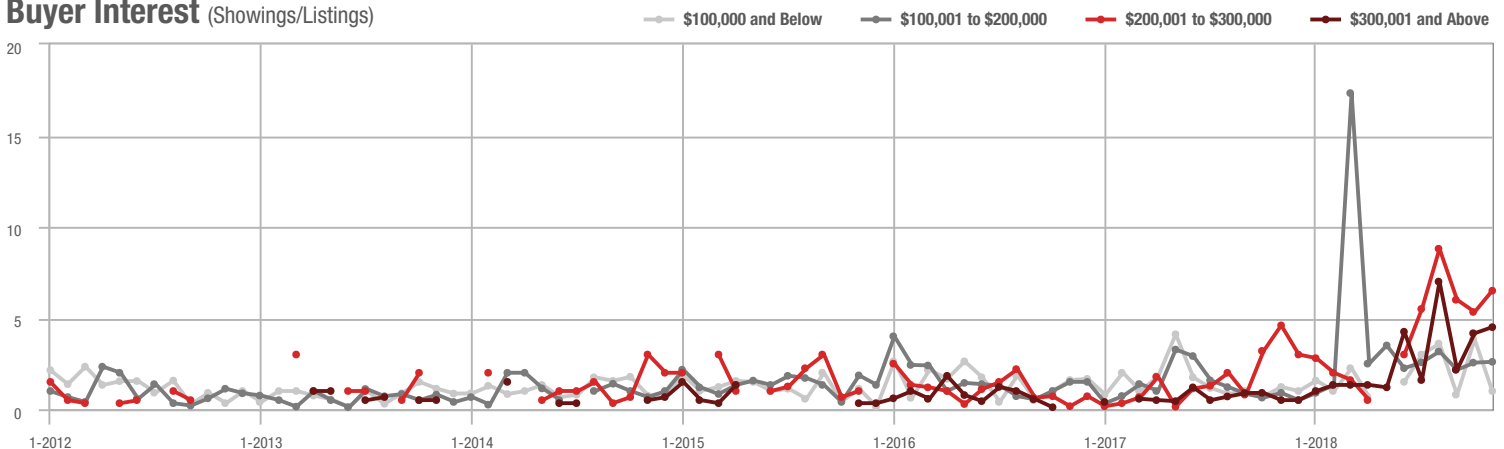
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

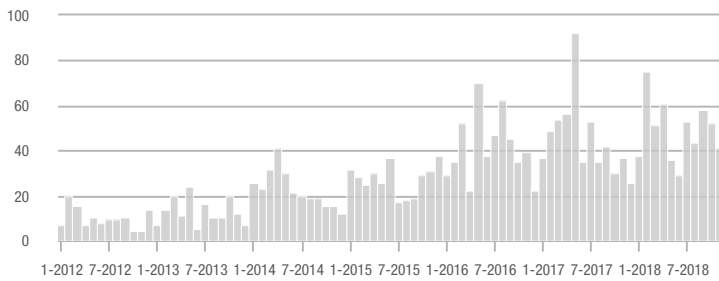


Anson County, NC

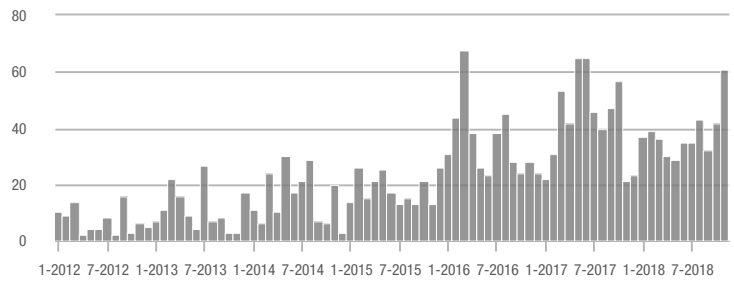
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Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	41	+ 10.8%	- 21.2%	1.8	+ 50.0%	+ 14.8%	42	- 32.3%	- 14.3%
\$100,001 to \$200,000	61	+ 190.5%	+ 45.2%	2.7	+ 145.5%	+ 44.7%	30	- 21.1%	+ 3.4%
\$200,001 to \$300,000	15	+ 7.1%	+ 7.1%	2.8	+ 55.6%	+ 5.8%	8	- 38.5%	- 11.1%
\$300,001 and Above	10	+ 66.7%	+ 233.3%	2.5	+ 66.7%	+ 275.0%	6	- 40.0%	- 14.3%
Total	127	+ 62.8%	+ 14.4%	2.3	+ 91.7%	+ 35.3%	86	- 30.1%	- 8.5%

Showings

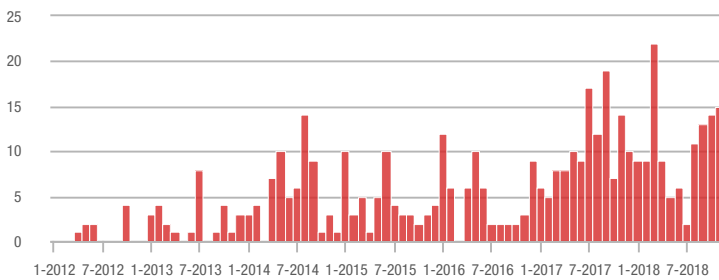
\$100,000 and Below



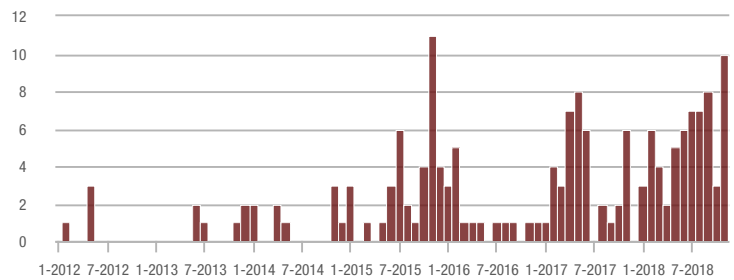
\$100,001 to \$200,000



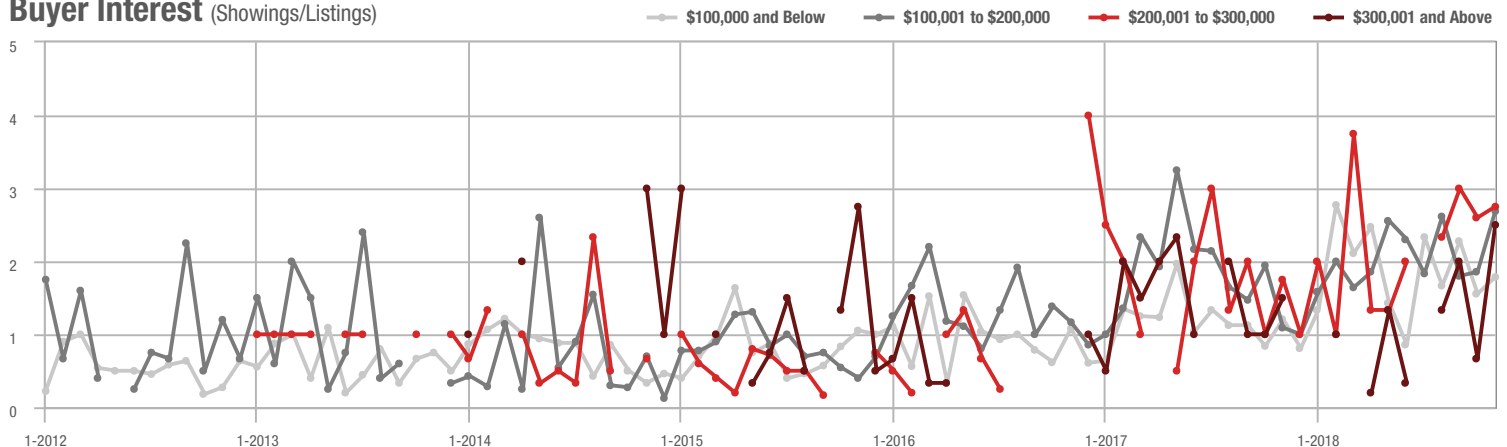
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

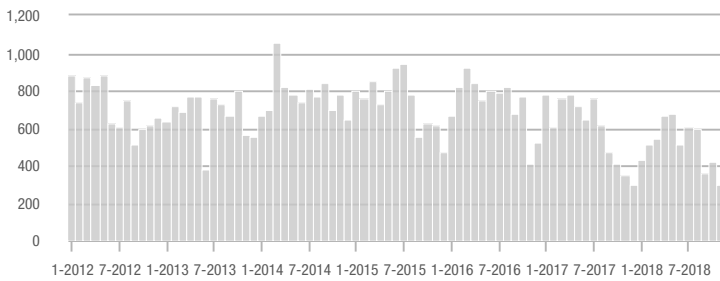


Cabarrus County, NC

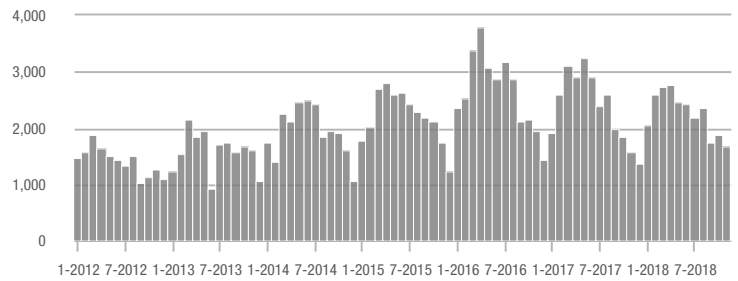
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Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	296	- 15.4%	- 29.2%	5.6	+ 30.2%	- 31.2%	80	- 50.0%	- 8.0%
\$100,001 to \$200,000	1,665	+ 6.8%	- 10.8%	7.7	- 1.3%	- 5.0%	238	+ 1.7%	- 6.3%
\$200,001 to \$300,000	1,462	+ 36.5%	- 11.7%	6.1	+ 1.7%	- 3.3%	256	+ 21.9%	- 10.5%
\$300,001 and Above	1,115	+ 46.3%	- 7.4%	3.5	+ 9.4%	+ 1.1%	364	+ 10.6%	- 13.9%
Total	4,538	+ 21.3%	- 11.8%	5.5	+ 1.9%	- 4.4%	938	+ 0.5%	- 10.7%

Showings

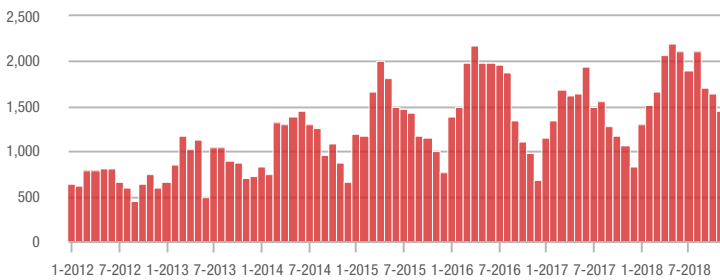
\$100,000 and Below



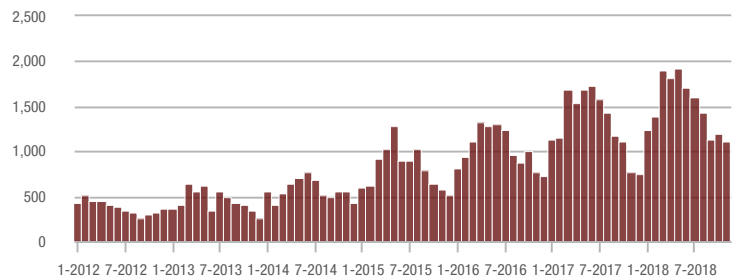
\$100,001 to \$200,000



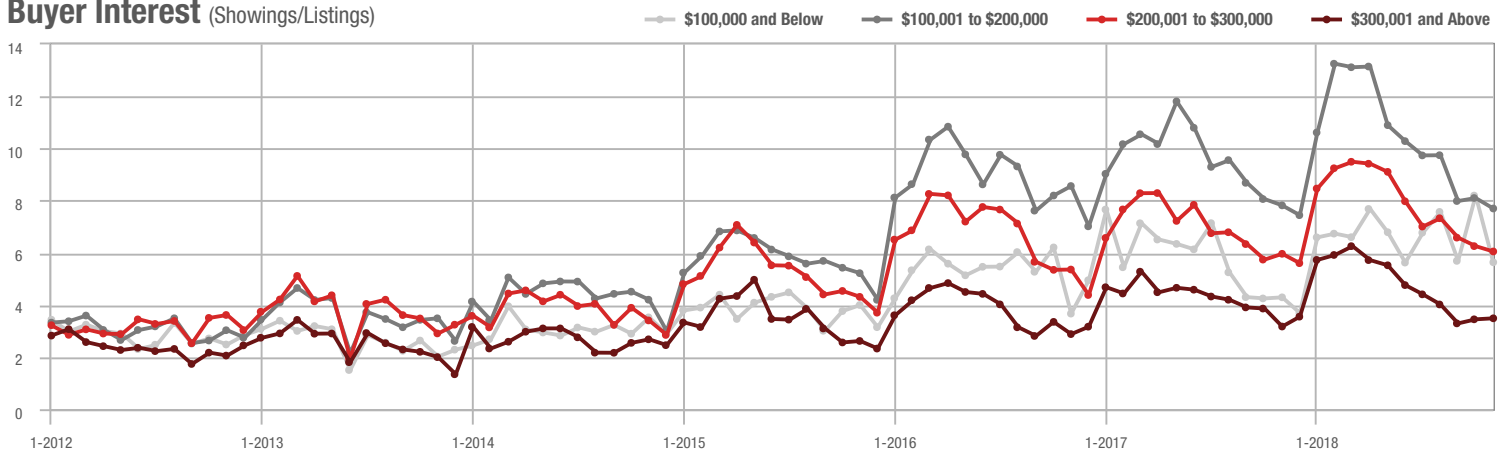
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

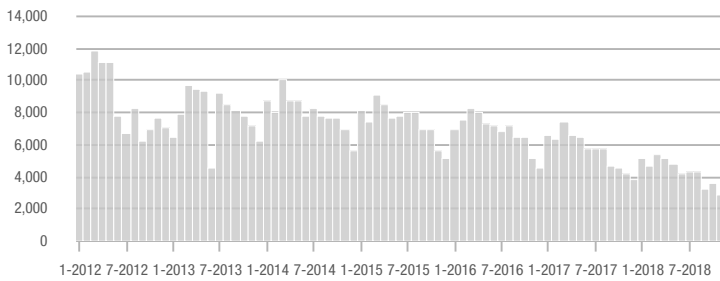


Charlotte MSA

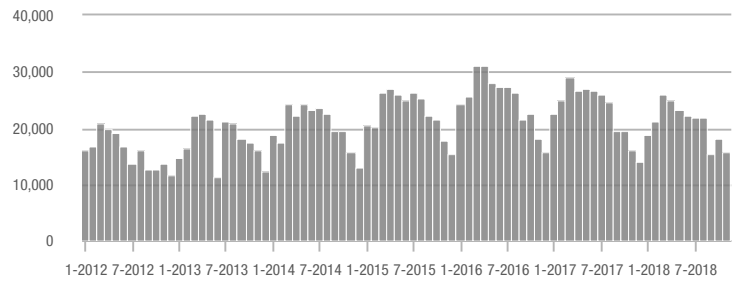
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	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,878	- 30.4%	- 20.4%	4.6	+ 4.5%	- 8.8%	979	- 41.1%	- 13.8%
\$100,001 to \$200,000	15,871	- 2.0%	- 13.2%	8.2	+ 3.8%	- 2.5%	2,108	- 12.7%	- 10.9%
\$200,001 to \$300,000	14,644	+ 13.5%	- 12.5%	6.3	- 4.5%	- 5.8%	2,528	+ 10.3%	- 8.6%
\$300,001 and Above	18,581	+ 5.1%	- 11.4%	4.5	0.0%	- 0.9%	4,739	- 4.0%	- 12.1%
Total	51,974	+ 2.1%	- 12.8%	5.8	0.0%	- 3.1%	10,354	- 8.4%	- 11.2%

Showings

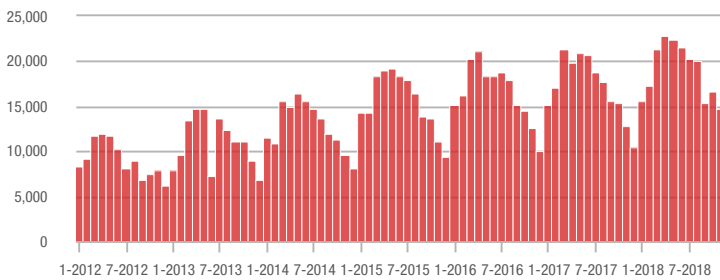
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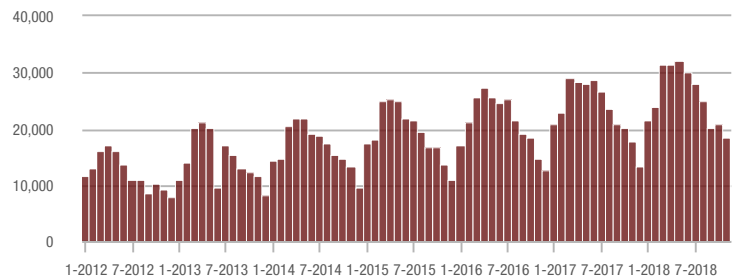
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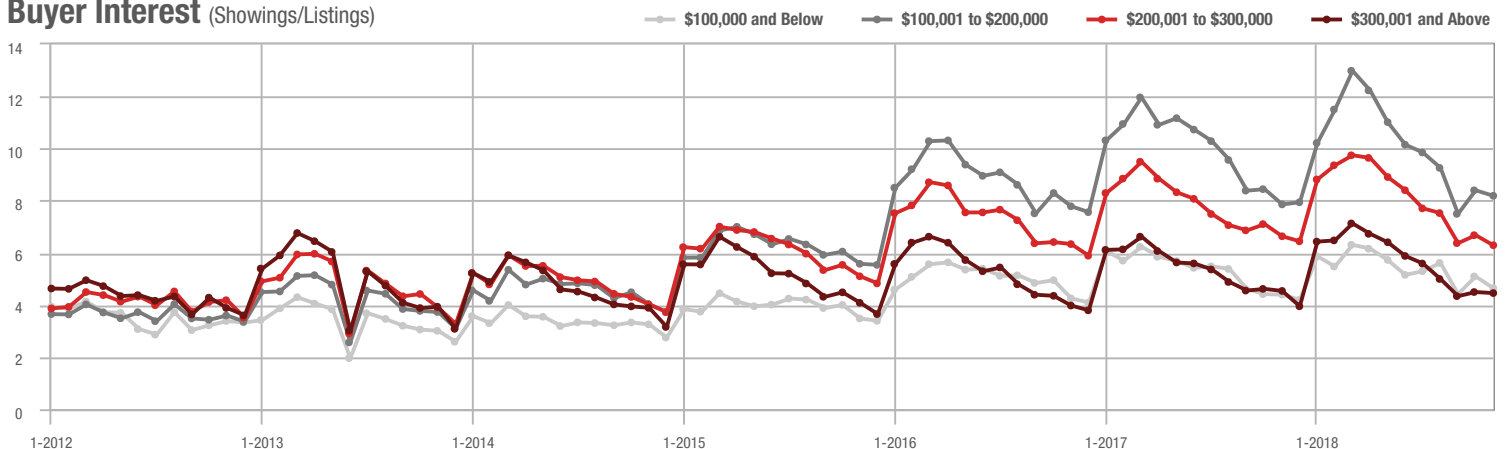
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

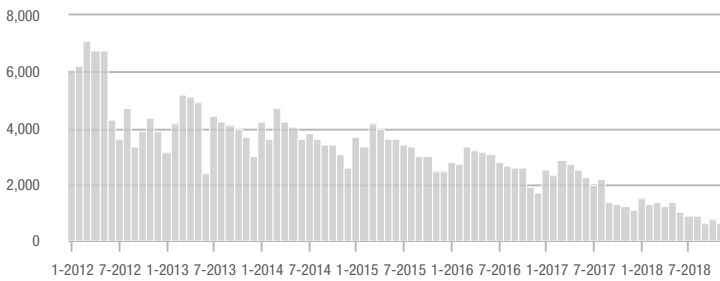


City of Charlotte, NC

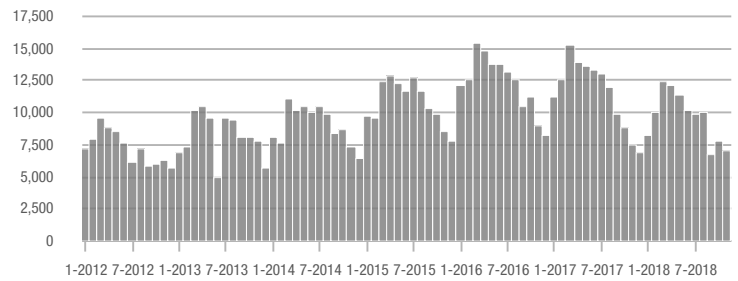
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Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	593	- 52.2%	- 23.9%	8.1	+ 14.1%	- 1.7%	98	- 59.2%	- 22.2%
\$100,001 to \$200,000	6,959	- 7.1%	- 10.4%	9.9	+ 4.2%	+ 1.0%	715	- 13.3%	- 11.3%
\$200,001 to \$300,000	6,197	+ 9.8%	- 11.2%	6.9	- 14.8%	- 6.4%	946	+ 24.6%	- 6.4%
\$300,001 and Above	8,245	+ 1.0%	- 8.1%	5.2	- 8.8%	+ 2.3%	1,744	+ 3.6%	- 10.7%
Total	21,994	- 2.4%	- 10.2%	6.8	- 6.8%	- 0.9%	3,503	- 0.1%	- 10.1%

Showings

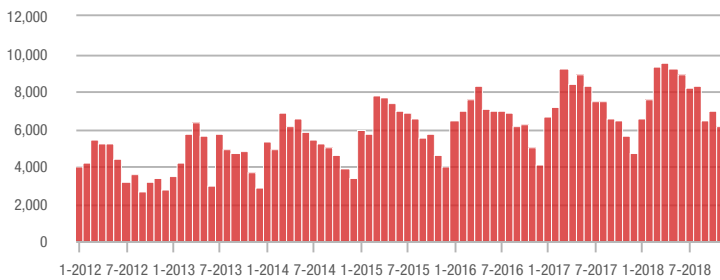
\$100,000 and Below



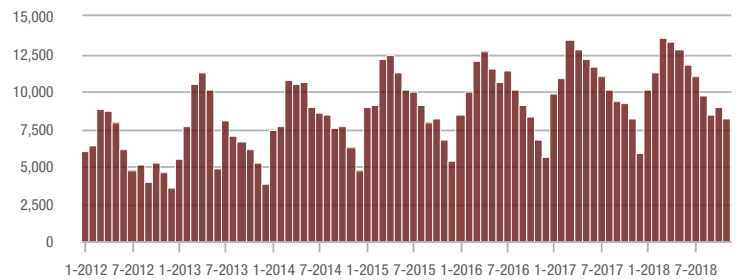
\$100,001 to \$200,000



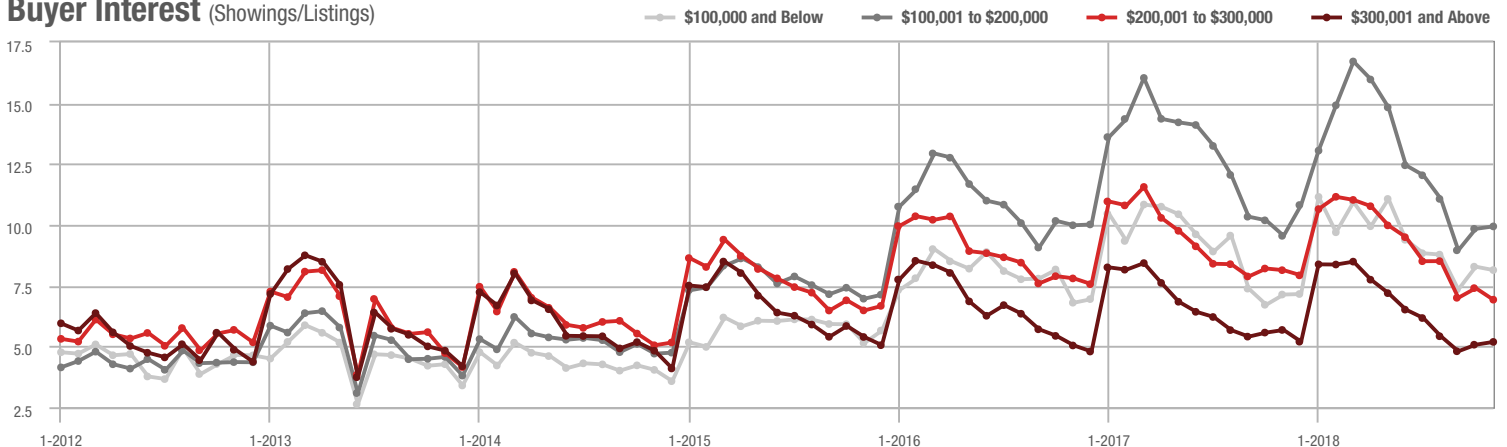
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

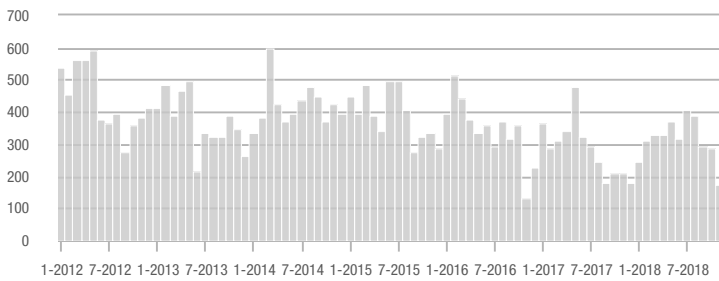


Concord, NC

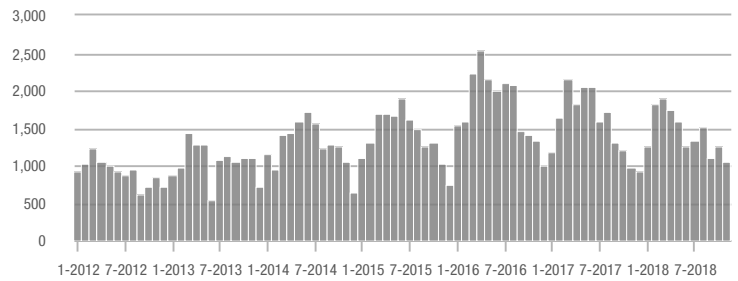
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Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	173	- 18.0%	- 39.7%	5.3	0.0%	- 37.1%	46	- 41.8%	- 17.9%
\$100,001 to \$200,000	1,046	+ 7.4%	- 17.0%	8.4	- 6.7%	- 12.1%	133	+ 7.3%	- 5.7%
\$200,001 to \$300,000	911	+ 43.9%	- 5.5%	6.6	+ 10.0%	- 4.7%	150	+ 17.2%	- 2.6%
\$300,001 and Above	501	+ 7.3%	- 13.2%	3.0	- 9.1%	- 6.5%	188	+ 1.6%	- 12.6%
Total	2,631	+ 15.1%	- 14.8%	5.8	0.0%	- 10.1%	517	+ 0.2%	- 8.7%

Showings

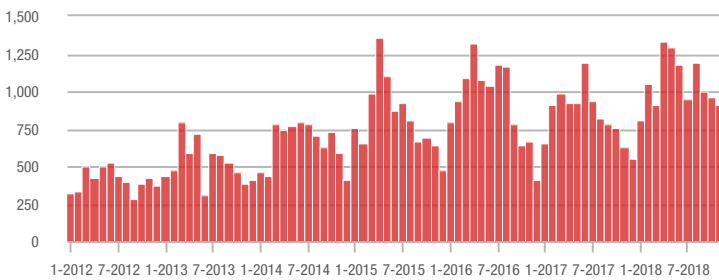
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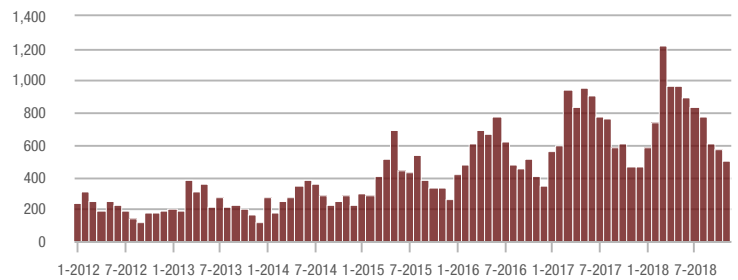
\$100,001 to \$200,000



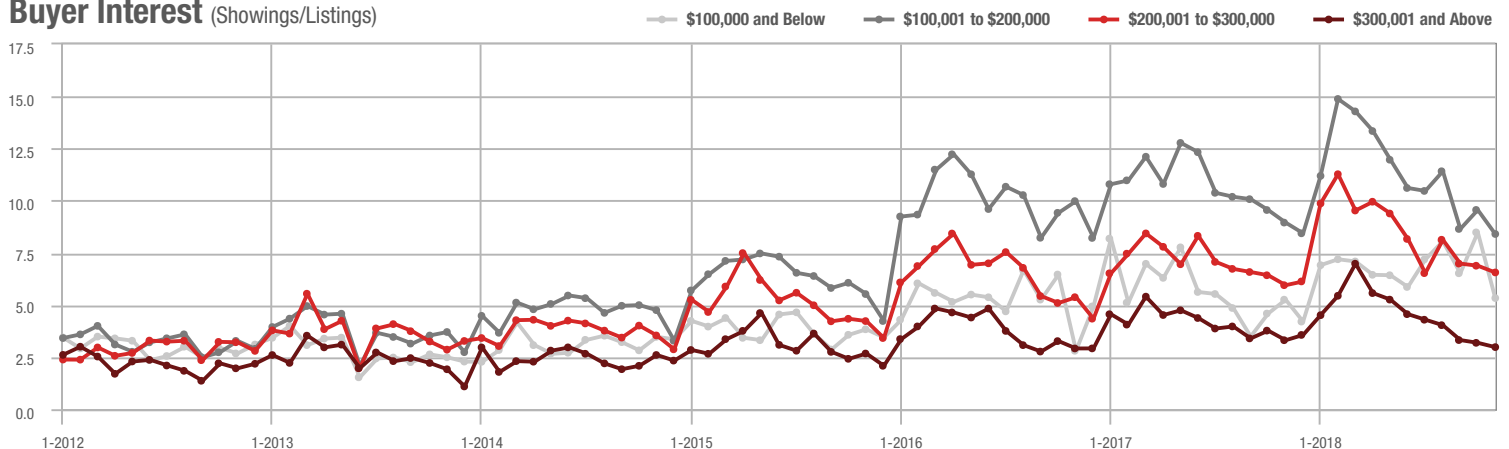
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

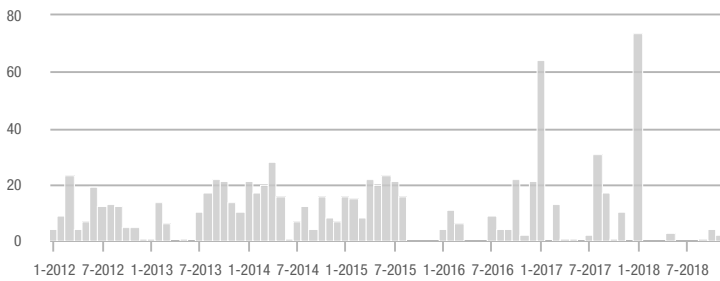


Davidson, NC

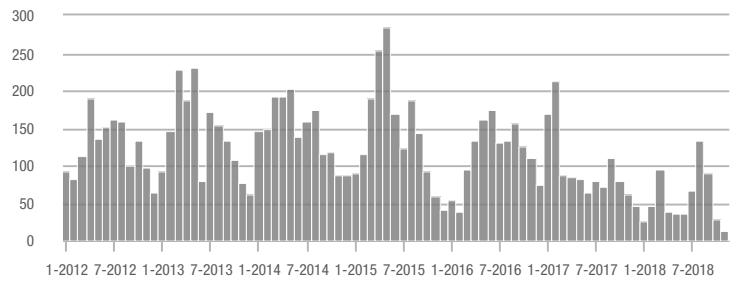
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	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 80.0%	- 50.0%	0.0	- 100.0%	- 100.0%	2	- 60.0%	- 33.3%
\$100,001 to \$200,000	14	- 77.0%	- 48.1%	2.6	- 63.4%	- 32.6%	11	- 21.4%	- 21.4%
\$200,001 to \$300,000	147	+ 26.7%	- 16.9%	6.0	+ 5.3%	+ 5.1%	28	+ 16.7%	- 20.0%
\$300,001 and Above	515	+ 14.2%	+ 40.7%	4.7	+ 11.9%	+ 43.6%	125	- 3.8%	- 1.6%
Total	678	+ 6.3%	+ 18.1%	4.9	+ 6.5%	+ 27.5%	166	- 4.0%	- 7.3%

Showings

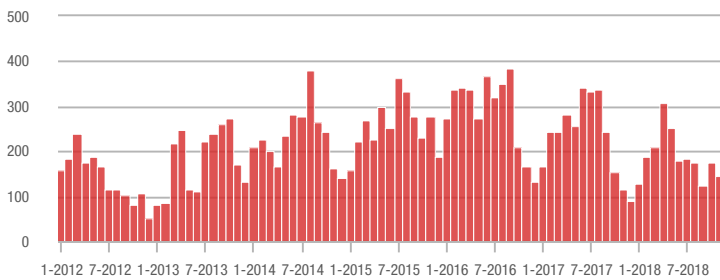
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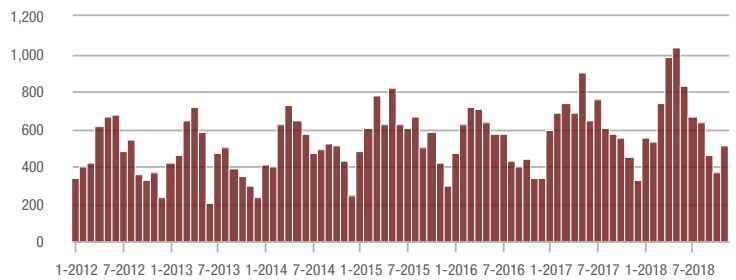
\$100,001 to \$200,000



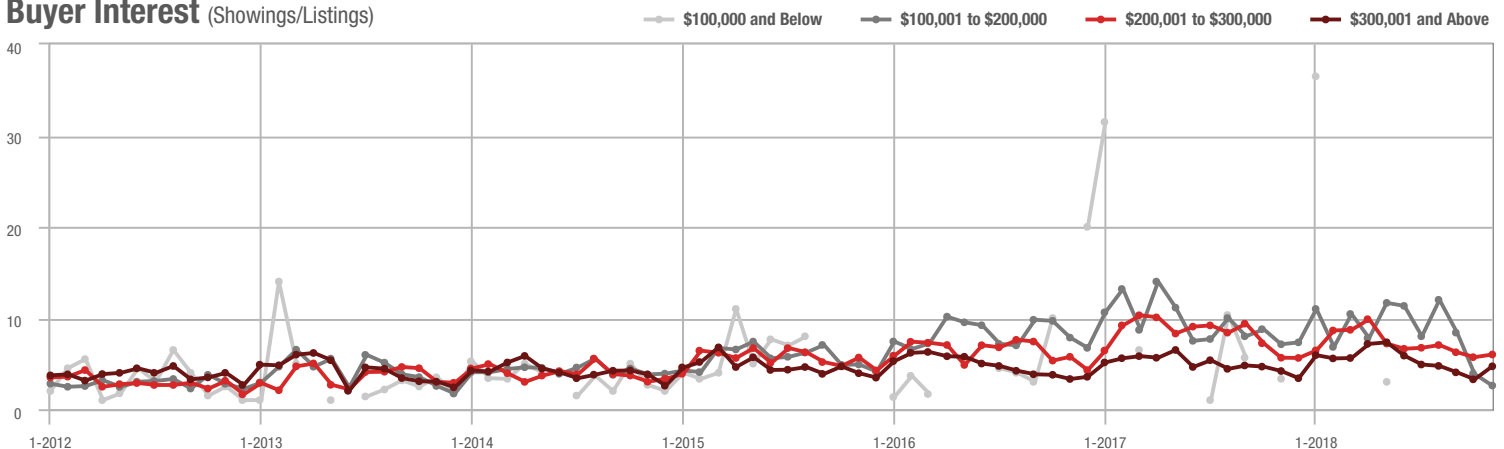
\$200,001 to \$300,000



\$300,001 and Above



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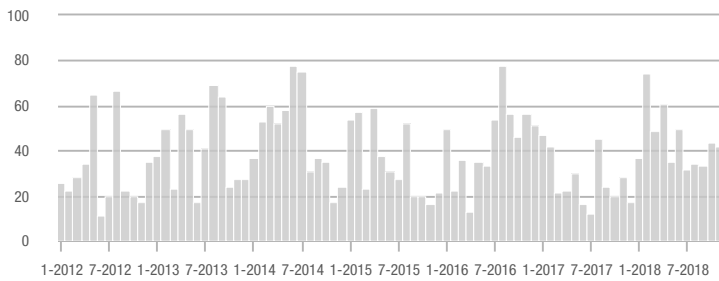


Denver, NC

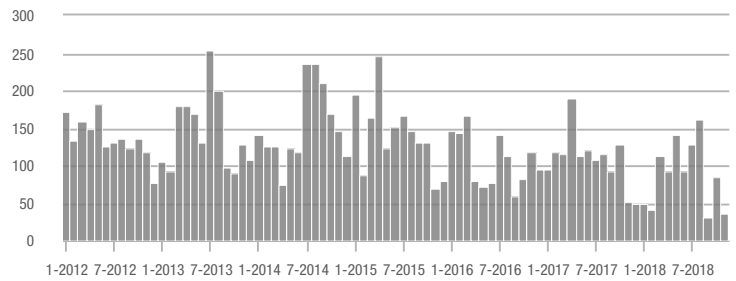
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Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	42	+ 50.0%	- 4.5%	2.7	+ 80.0%	+ 12.1%	34	- 32.0%	- 10.5%
\$100,001 to \$200,000	35	- 32.7%	- 58.8%	4.0	- 21.6%	- 29.1%	13	- 18.8%	- 35.0%
\$200,001 to \$300,000	187	+ 10.7%	+ 14.0%	5.1	+ 10.9%	+ 17.0%	42	- 17.6%	- 4.5%
\$300,001 and Above	388	- 11.2%	- 37.0%	3.2	+ 6.7%	- 22.4%	156	- 14.8%	- 15.2%
Total	652	- 5.0%	- 28.3%	3.6	+ 9.1%	- 13.3%	245	- 18.3%	- 14.3%

Showings

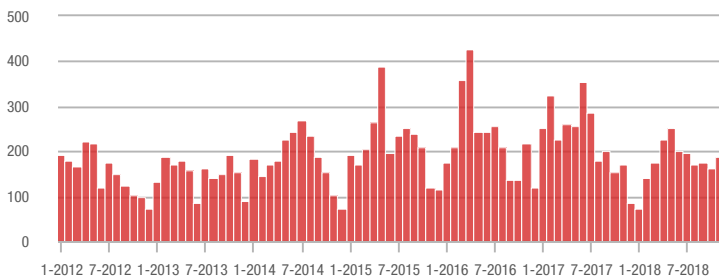
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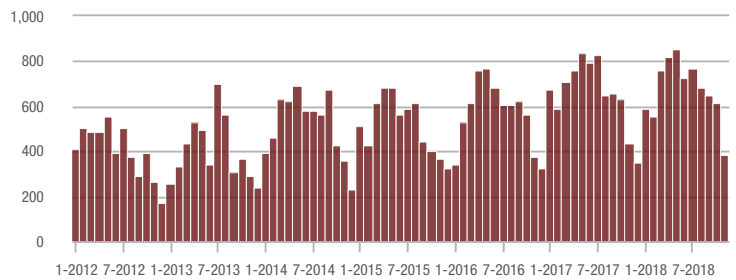
\$100,001 to \$200,000



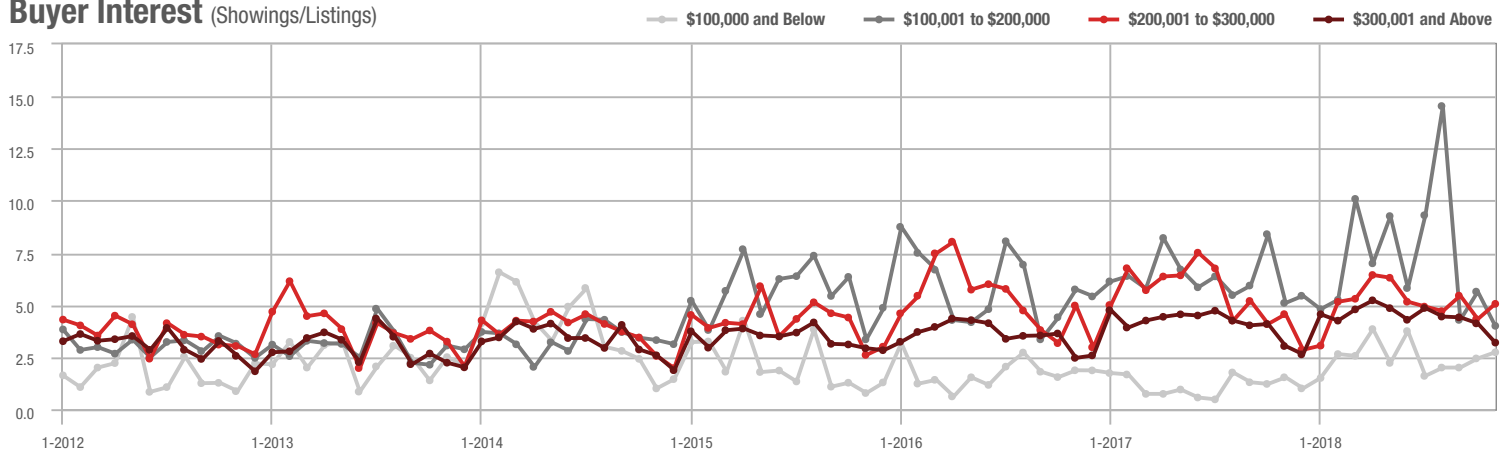
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

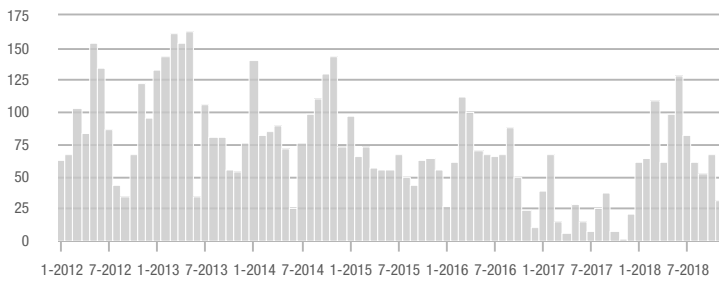


Fort Mill, SC

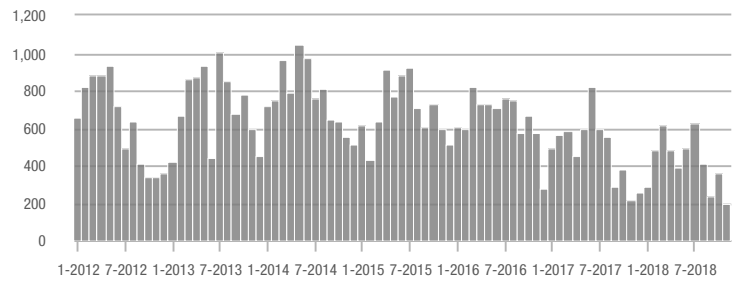
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Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	32	+ 3,100.0%	- 52.9%	2.7	+ 800.0%	- 52.2%	13	+ 30.0%	0.0%
\$100,001 to \$200,000	200	- 8.7%	- 44.0%	7.4	0.0%	- 29.5%	28	- 28.2%	- 20.0%
\$200,001 to \$300,000	453	- 19.5%	- 17.3%	7.0	- 10.3%	+ 0.6%	79	- 3.7%	- 15.1%
\$300,001 and Above	882	- 7.5%	- 12.6%	4.9	+ 2.1%	+ 1.0%	201	- 17.3%	- 14.1%
Total	1,567	- 9.7%	- 20.9%	5.6	- 1.8%	- 7.6%	321	- 14.2%	- 14.4%

Showings

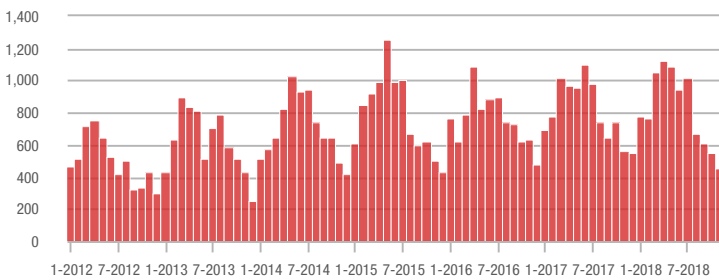
\$100,000 and Below



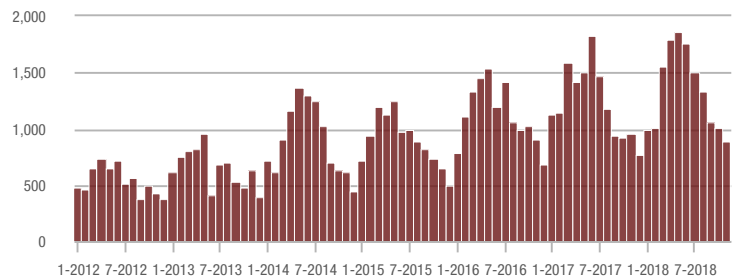
\$100,001 to \$200,000



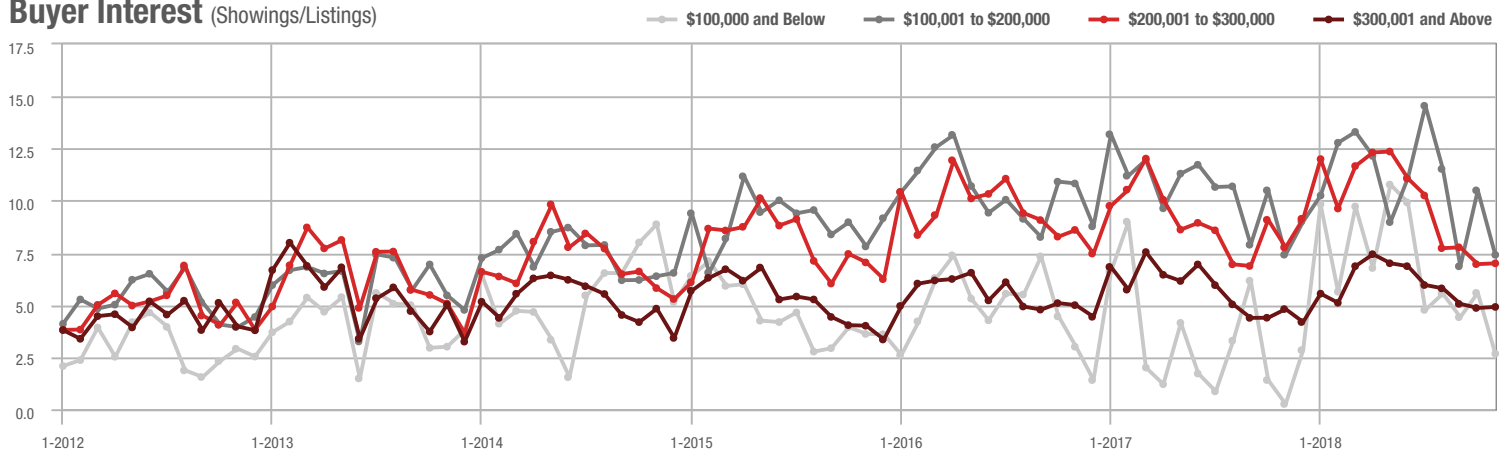
\$200,001 to \$300,000



\$300,001 and Above



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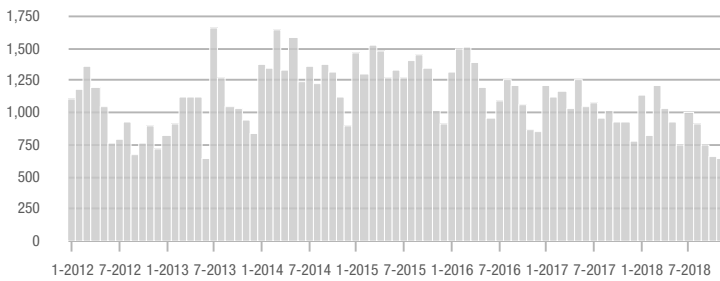


Gaston County, NC

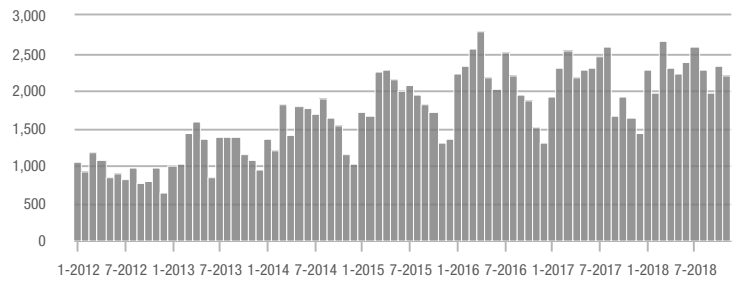
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	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	638	- 31.3%	- 3.5%	5.5	+ 10.0%	+ 15.5%	195	- 33.7%	- 13.3%
\$100,001 to \$200,000	2,197	+ 34.0%	- 5.7%	8.0	+ 25.0%	+ 12.1%	286	- 5.0%	- 15.9%
\$200,001 to \$300,000	851	+ 57.6%	+ 13.0%	5.7	+ 32.6%	+ 17.1%	171	- 3.4%	- 7.1%
\$300,001 and Above	536	+ 55.4%	+ 17.5%	3.6	+ 38.5%	+ 24.8%	175	- 4.9%	- 7.4%
Total	4,222	+ 22.3%	+ 0.5%	6.2	+ 26.5%	+ 13.5%	827	- 13.5%	- 11.8%

Showings

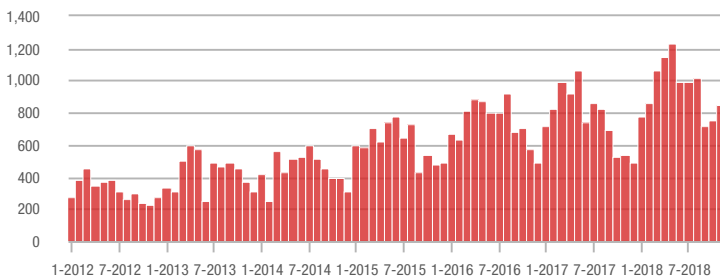
\$100,000 and Below



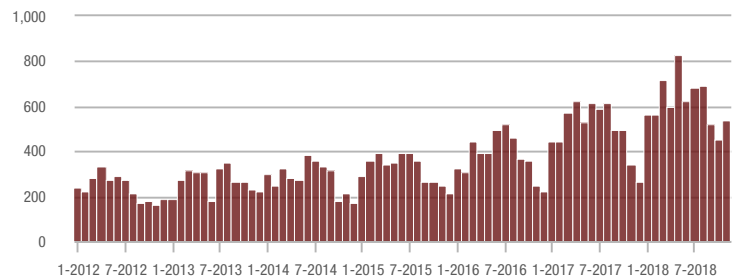
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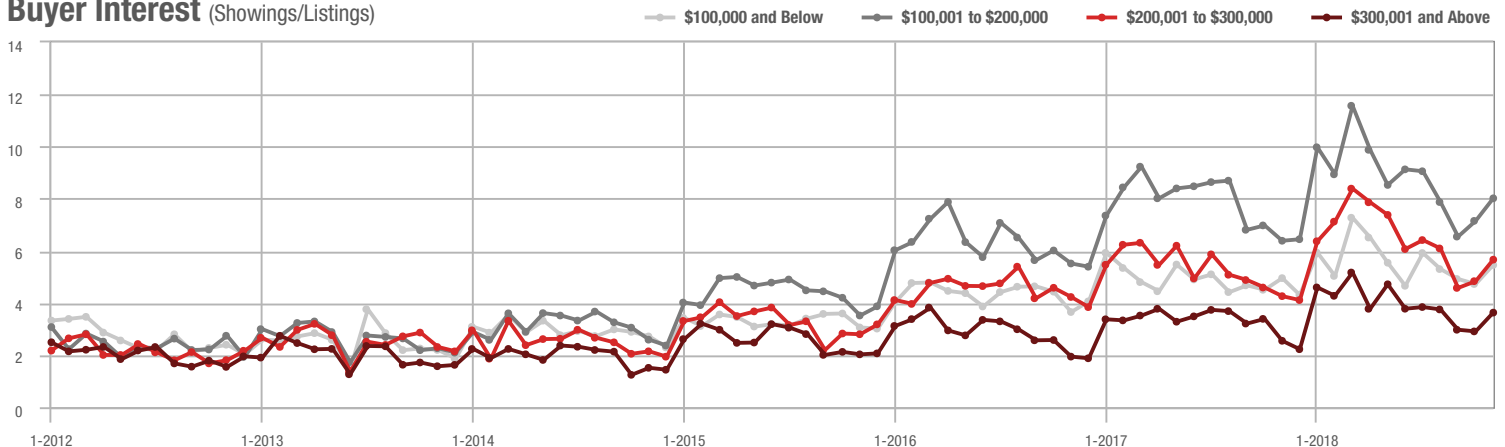
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

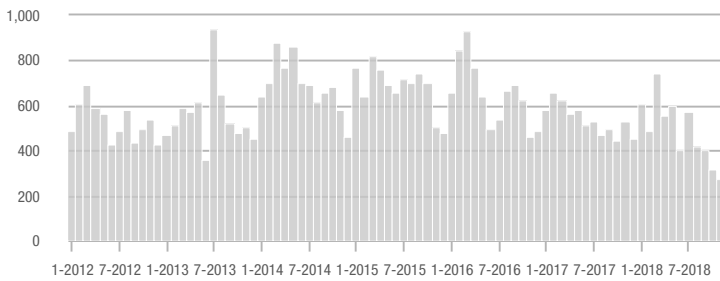


Gastonia, NC

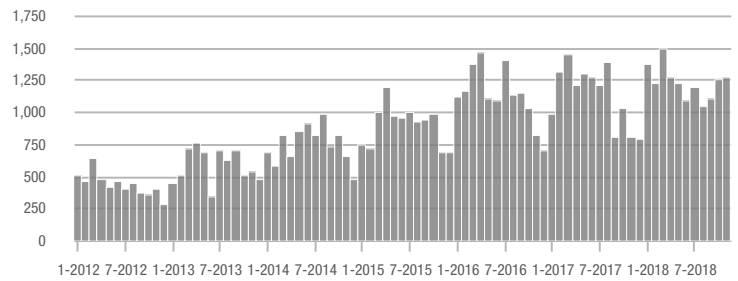
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	275	- 48.3%	- 13.0%	5.3	- 3.6%	- 0.4%	67	- 44.2%	- 11.8%
\$100,001 to \$200,000	1,278	+ 59.2%	+ 1.3%	8.5	+ 28.8%	+ 21.8%	154	+ 13.2%	- 16.8%
\$200,001 to \$300,000	428	+ 58.5%	+ 28.5%	6.8	+ 38.8%	+ 21.9%	67	+ 13.6%	+ 1.5%
\$300,001 and Above	119	+ 40.0%	- 3.3%	3.3	+ 73.7%	+ 17.8%	42	- 27.6%	- 12.5%
Total	2,100	+ 24.3%	+ 3.2%	7.0	+ 29.6%	+ 17.4%	330	- 11.5%	- 12.0%

Showings

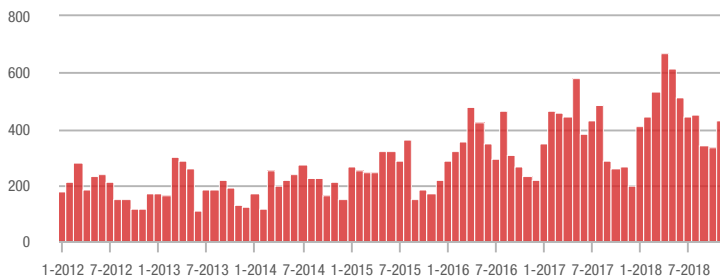
\$100,000 and Below



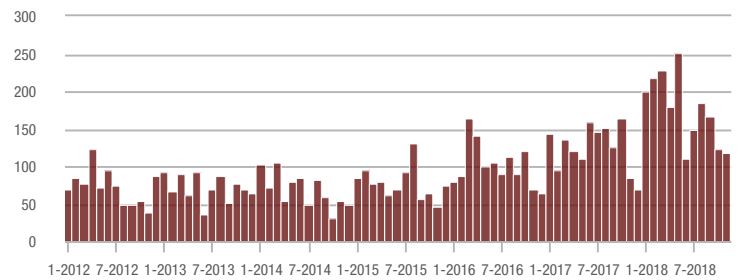
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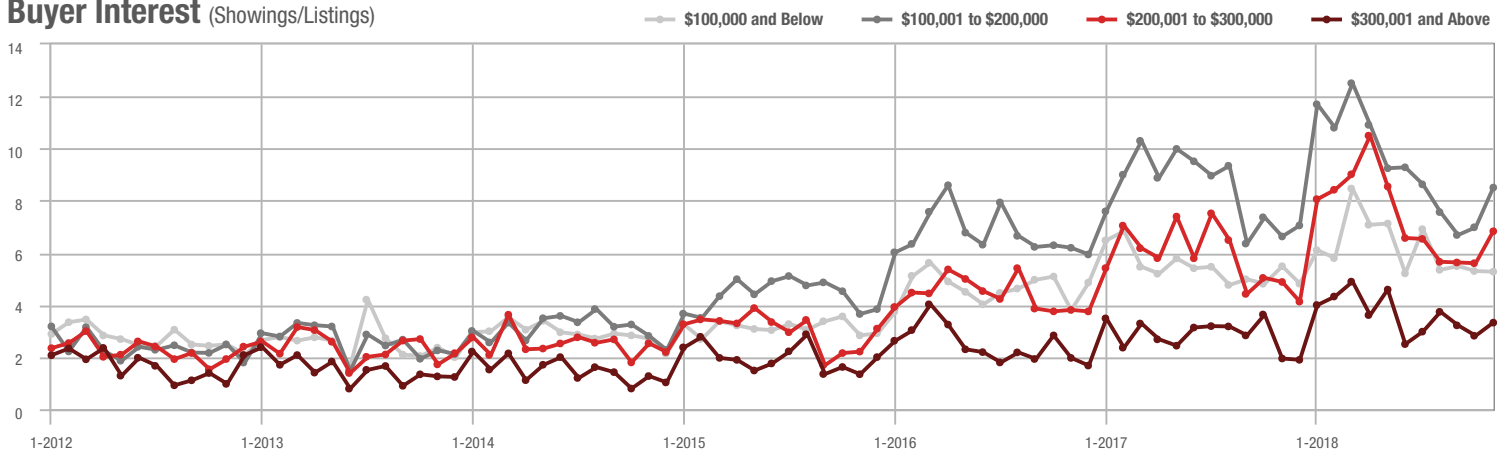
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

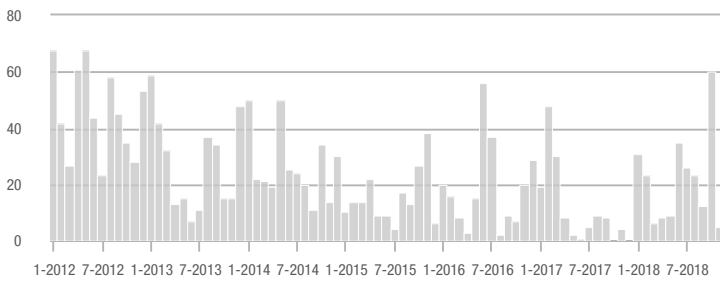


Huntersville, NC

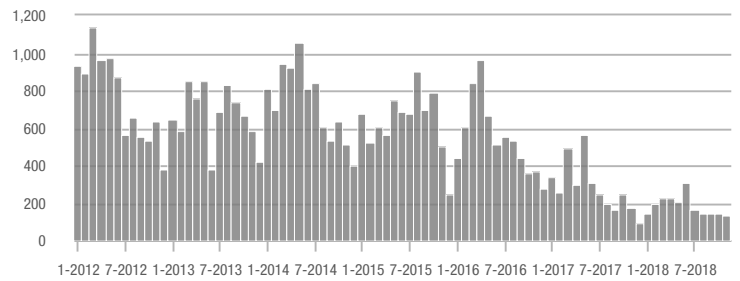
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5	+ 25.0%	- 91.7%	1.0	+ 25.0%	- 90.0%	8	- 42.9%	- 20.0%
\$100,001 to \$200,000	136	- 21.4%	- 2.2%	5.4	- 41.3%	- 17.8%	30	+ 25.0%	+ 11.1%
\$200,001 to \$300,000	594	- 10.8%	- 35.0%	6.6	- 20.5%	- 12.4%	94	+ 9.3%	- 24.8%
\$300,001 and Above	1,052	+ 10.7%	- 9.9%	4.7	+ 2.2%	+ 2.1%	248	- 9.5%	- 12.7%
Total	1,787	- 0.3%	- 21.6%	5.2	- 10.3%	- 8.4%	380	- 4.5%	- 14.8%

Showings

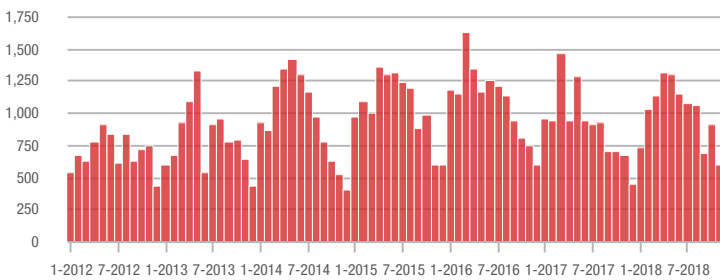
\$100,000 and Below



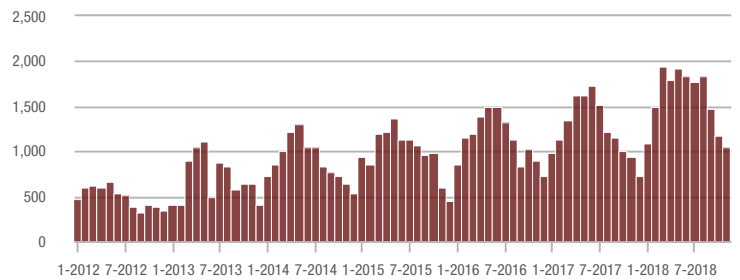
\$100,001 to \$200,000



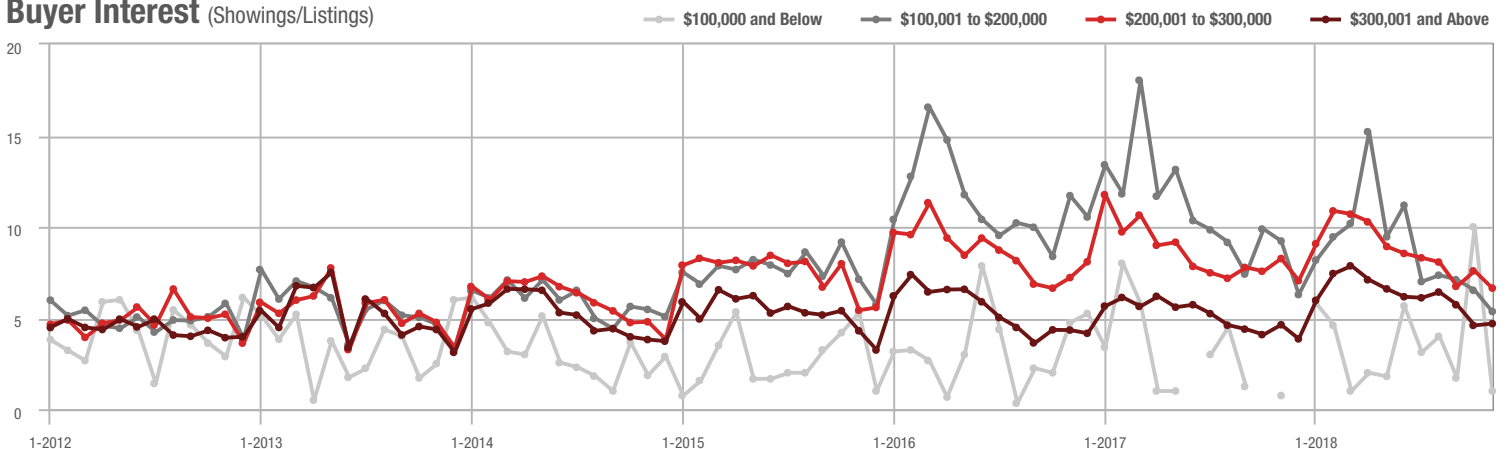
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

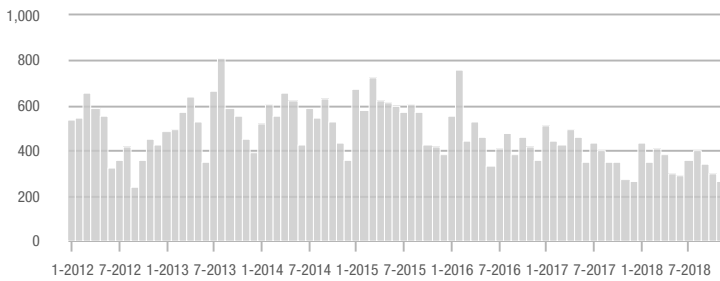


Iredell County, NC

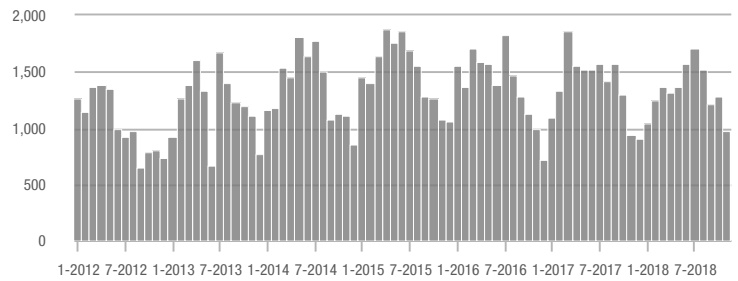
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	264	- 2.2%	- 12.9%	3.4	+ 36.0%	- 1.0%	157	- 33.8%	- 10.3%
\$100,001 to \$200,000	980	+ 4.5%	- 23.3%	5.6	+ 9.8%	- 10.5%	211	- 20.7%	- 14.9%
\$200,001 to \$300,000	939	+ 34.3%	- 16.4%	4.3	+ 30.3%	- 10.1%	252	- 9.0%	- 6.7%
\$300,001 and Above	1,858	- 1.5%	- 15.7%	3.6	+ 2.9%	- 10.3%	610	- 11.6%	- 6.7%
Total	4,041	+ 6.5%	- 17.7%	4.1	+ 10.8%	- 10.1%	1,230	- 16.3%	- 8.7%

Showings

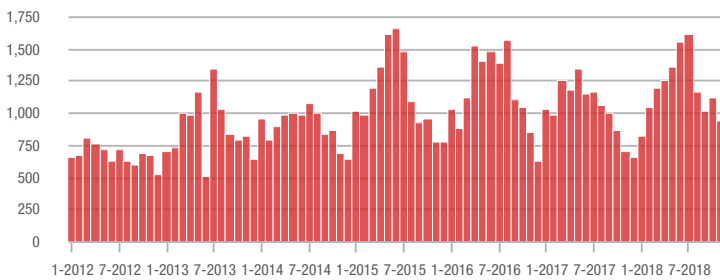
\$100,000 and Below



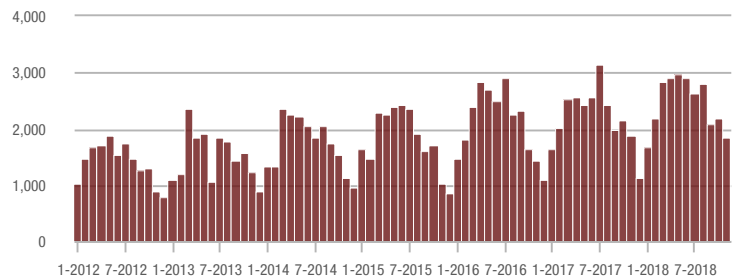
\$100,001 to \$200,000



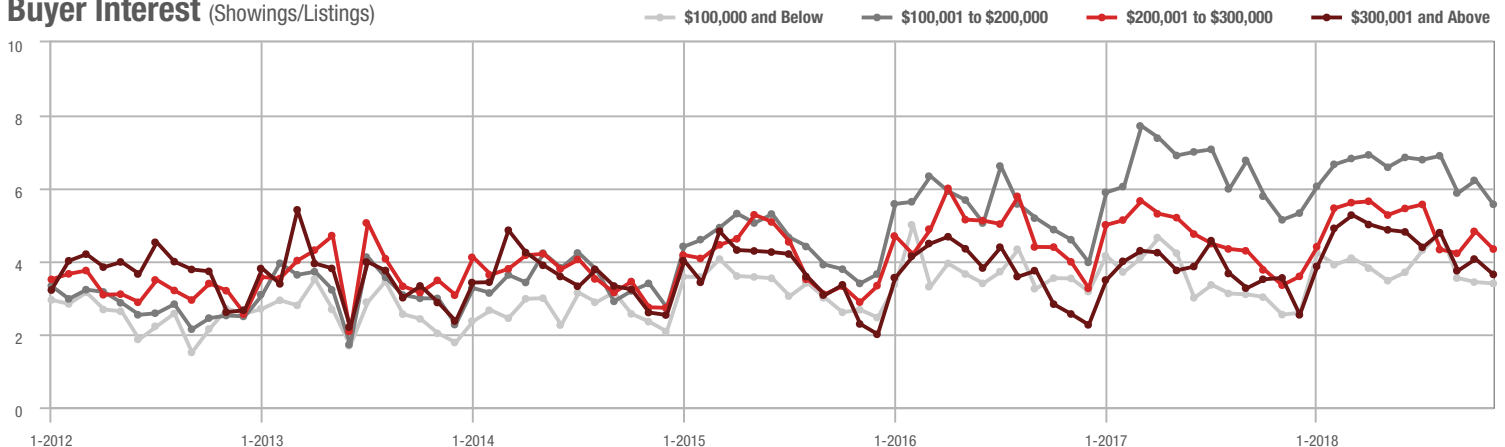
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

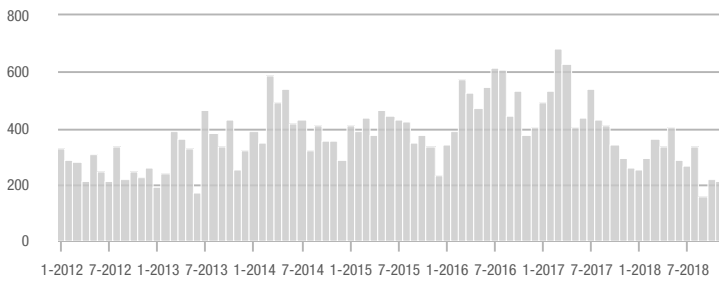


Kannapolis, NC

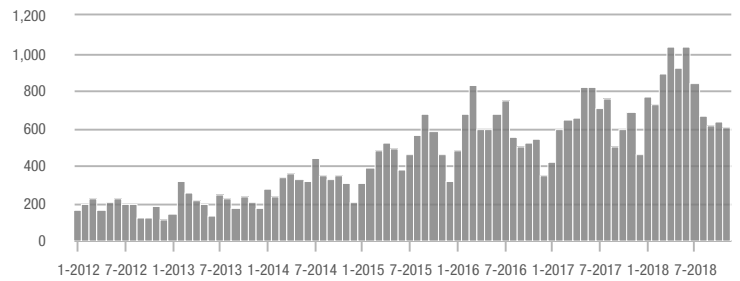
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	212	- 28.4%	- 1.9%	7.3	+ 55.3%	- 4.2%	41	- 53.4%	0.0%
\$100,001 to \$200,000	606	- 11.8%	- 4.1%	6.7	- 10.7%	- 6.3%	92	- 8.0%	+ 2.2%
\$200,001 to \$300,000	147	+ 113.0%	- 26.1%	4.0	+ 37.9%	- 35.2%	39	+ 50.0%	0.0%
\$300,001 and Above	53	+ 15.2%	- 28.4%	2.2	0.0%	- 31.1%	29	0.0%	- 9.4%
Total	1,018	- 7.3%	- 9.2%	5.8	+ 5.5%	- 12.1%	201	- 17.3%	- 0.5%

Showings

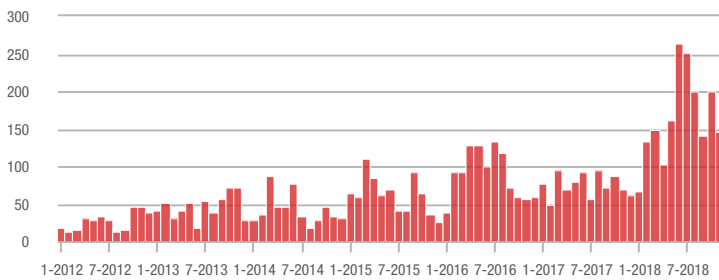
\$100,000 and Below



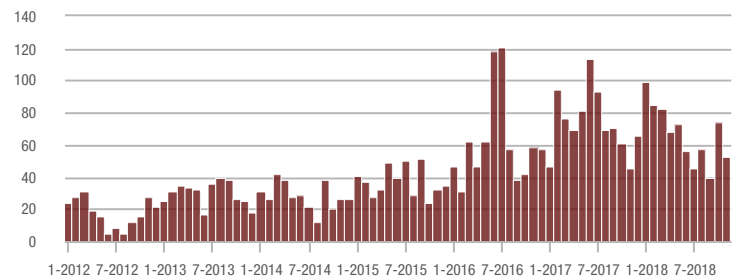
\$100,001 to \$200,000



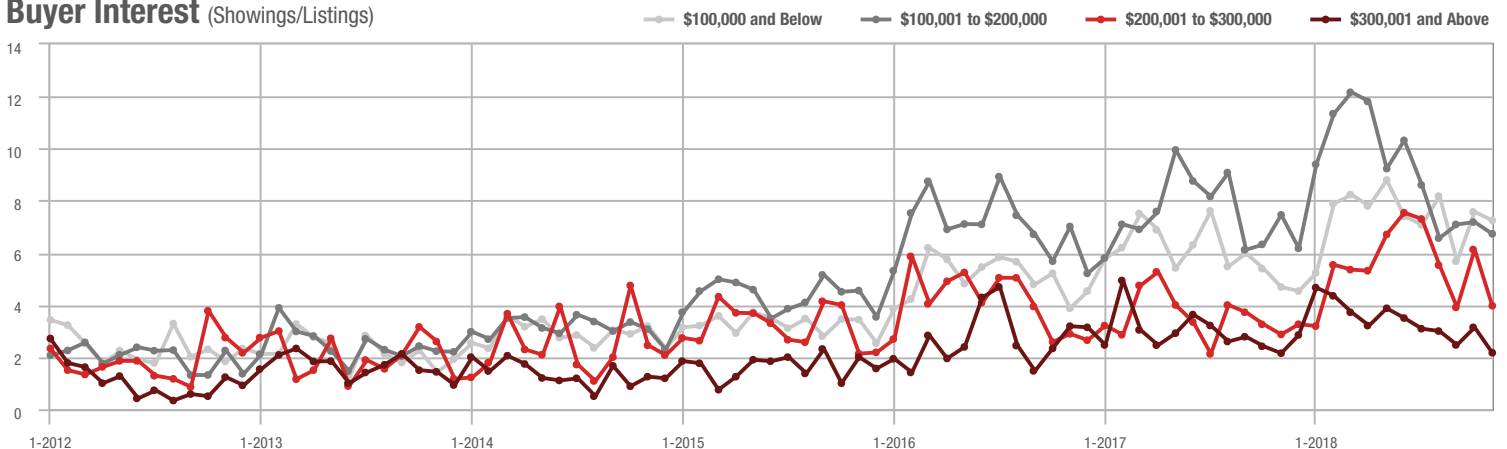
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

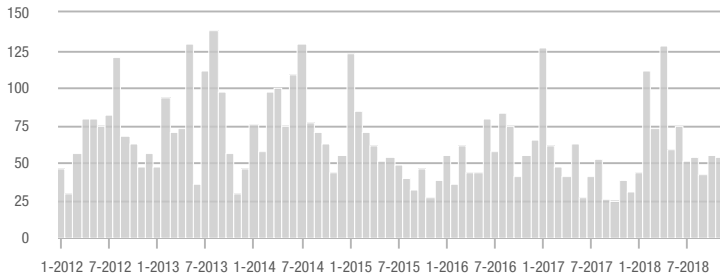


Lake Norman

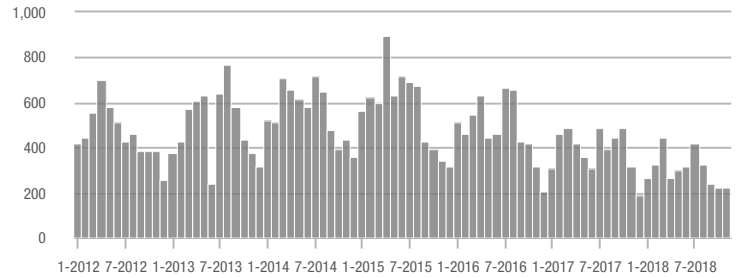
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	54	+ 42.1%	- 1.8%	1.8	+ 50.0%	+ 8.4%	83	- 40.3%	- 10.8%
\$100,001 to \$200,000	218	- 30.6%	- 3.5%	4.3	- 29.5%	- 4.6%	75	- 29.9%	- 3.8%
\$200,001 to \$300,000	590	+ 12.4%	- 2.3%	4.6	- 13.2%	- 10.9%	143	- 6.5%	+ 3.6%
\$300,001 and Above	2,723	- 6.0%	- 21.6%	3.8	0.0%	- 13.7%	823	- 12.0%	- 9.5%
Total	3,585	- 5.0%	- 17.8%	3.9	- 2.5%	- 12.2%	1,124	- 15.7%	- 7.7%

Showings

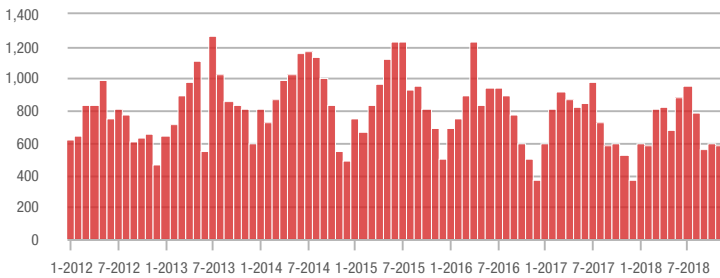
\$100,000 and Below



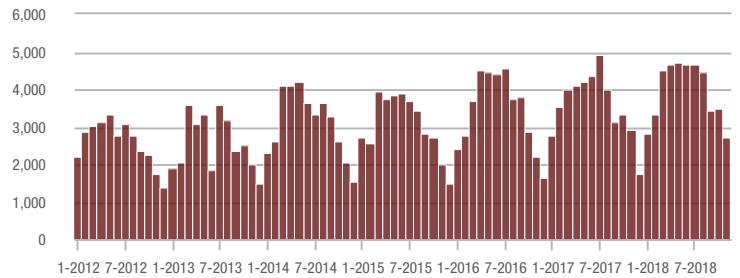
\$100,001 to \$200,000



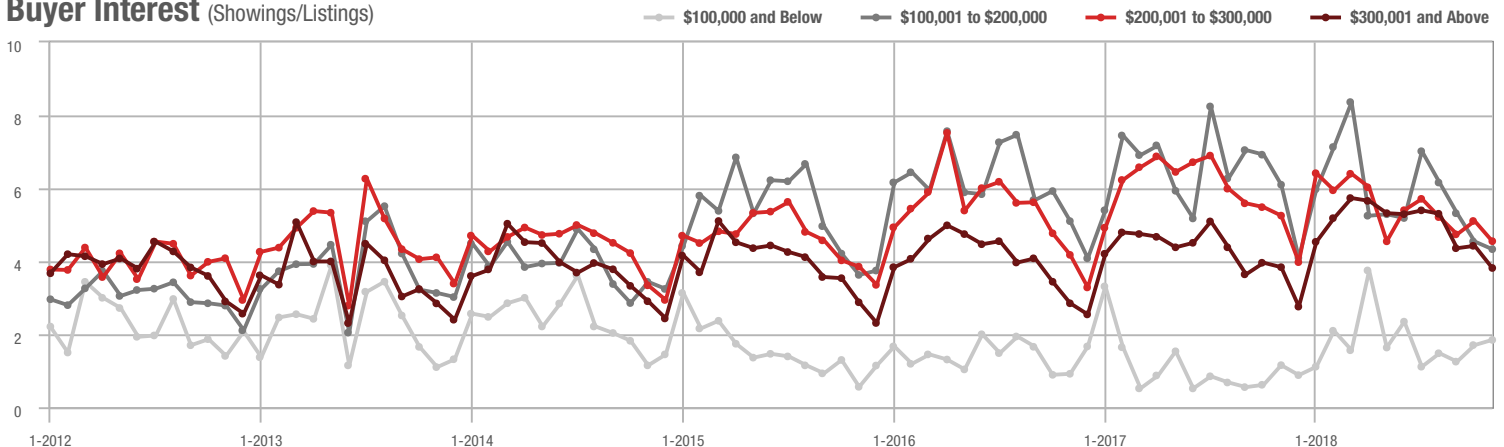
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

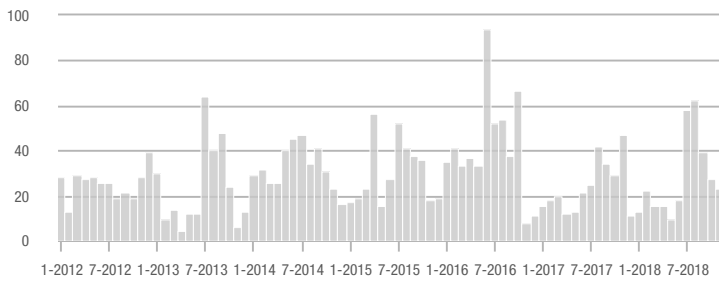


Lake Wylie

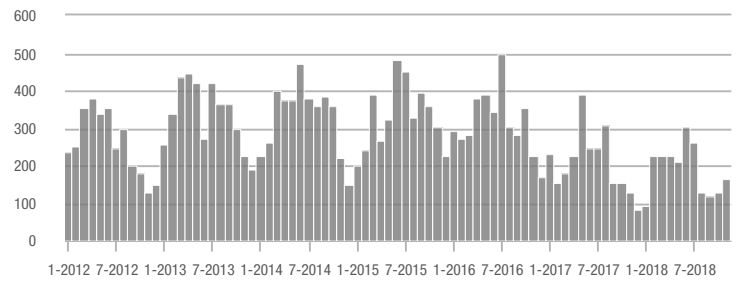
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	- 51.1%	- 14.8%	0.8	- 65.2%	- 16.7%	52	- 22.4%	- 8.8%
\$100,001 to \$200,000	165	+ 28.9%	+ 28.9%	8.3	+ 43.1%	+ 32.2%	34	- 24.4%	- 2.9%
\$200,001 to \$300,000	401	+ 16.6%	- 7.0%	6.5	+ 10.2%	+ 11.4%	95	- 5.0%	- 14.4%
\$300,001 and Above	1,120	+ 6.1%	- 4.6%	4.0	0.0%	+ 5.3%	332	- 8.0%	- 12.4%
Total	1,709	+ 8.5%	- 2.9%	4.5	+ 4.7%	+ 7.4%	513	- 10.5%	- 11.9%

Showings

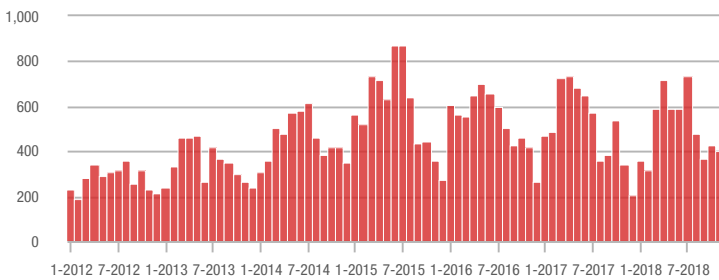
\$100,000 and Below



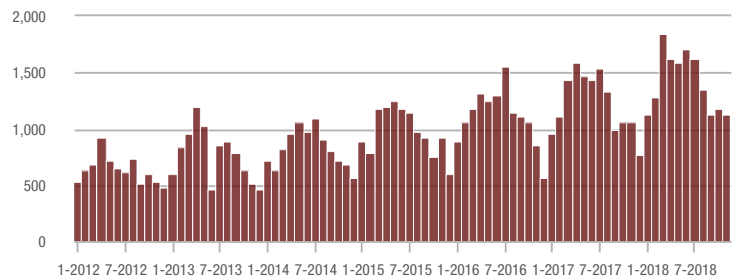
\$100,001 to \$200,000



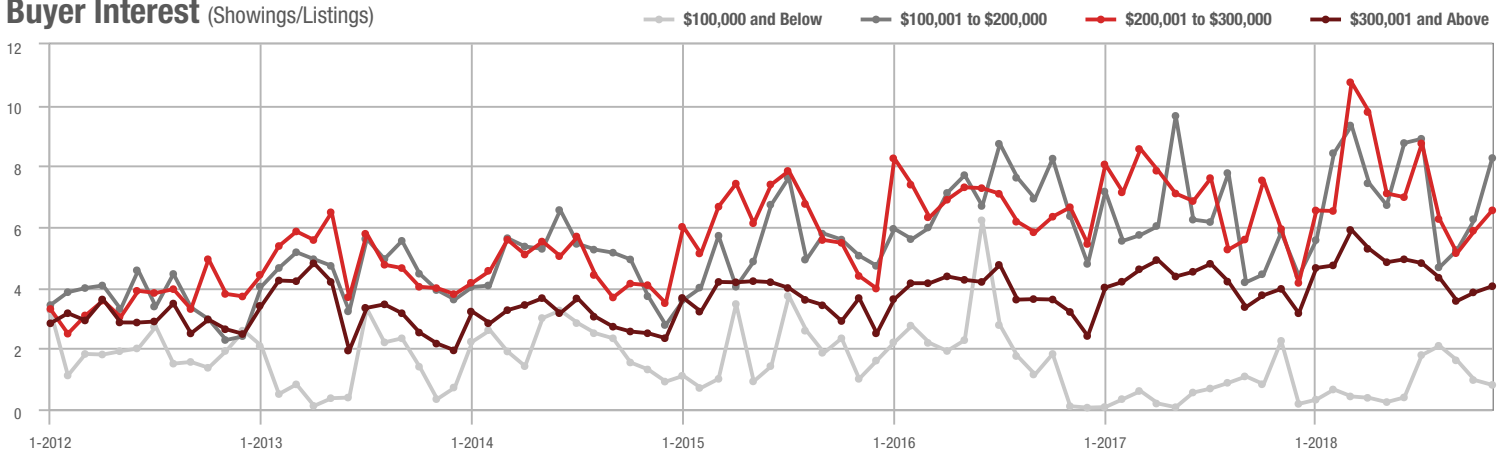
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

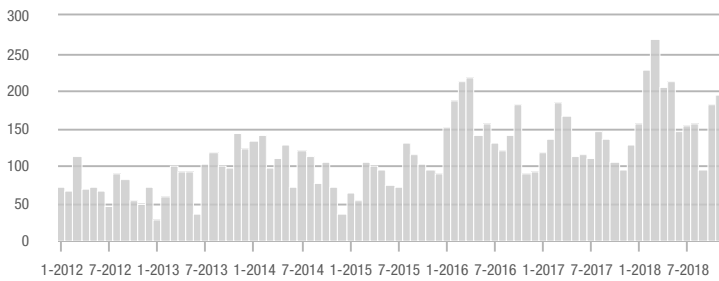


Lancaster County, SC

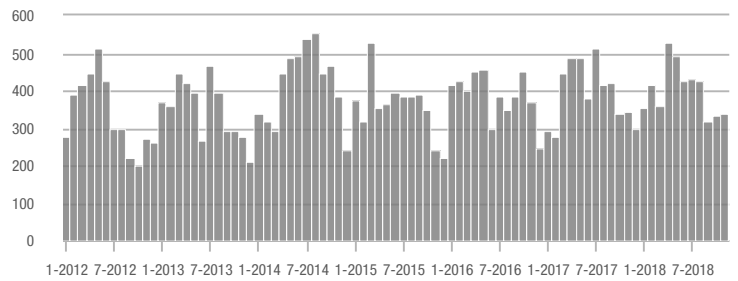
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	196	+ 108.5%	+ 7.7%	3.7	+ 94.7%	+ 3.1%	77	- 14.4%	+ 4.1%
\$100,001 to \$200,000	340	- 1.7%	+ 1.8%	6.0	+ 46.3%	+ 23.6%	70	- 38.6%	- 15.7%
\$200,001 to \$300,000	609	+ 11.5%	- 9.5%	5.7	+ 5.6%	- 13.3%	112	- 4.3%	+ 3.7%
\$300,001 and Above	669	- 4.8%	- 27.8%	3.8	+ 5.6%	- 20.2%	193	- 21.9%	- 13.8%
Total	1,814	+ 7.4%	- 14.3%	4.6	+ 17.9%	- 8.8%	452	- 20.4%	- 7.6%

Showings

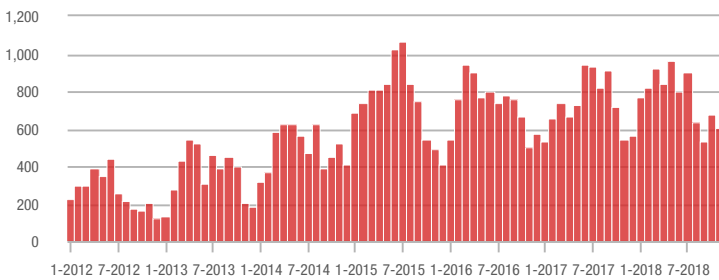
\$100,000 and Below



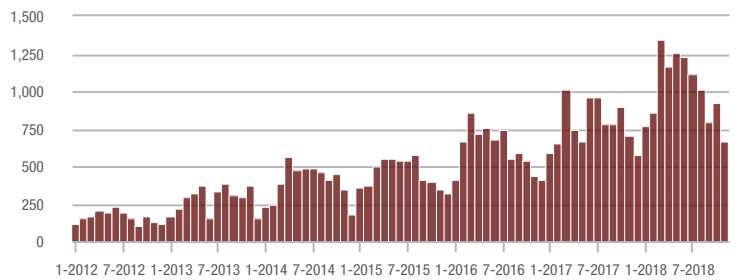
\$100,001 to \$200,000



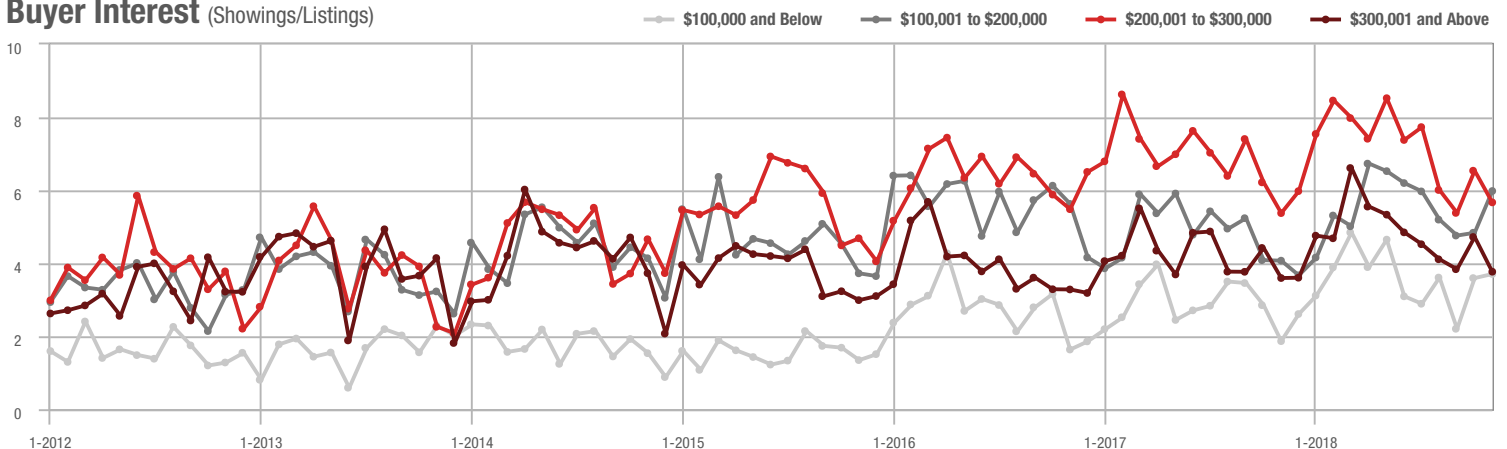
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

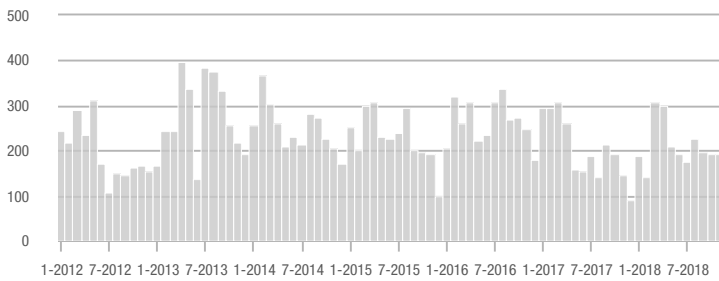


Lincoln County, NC

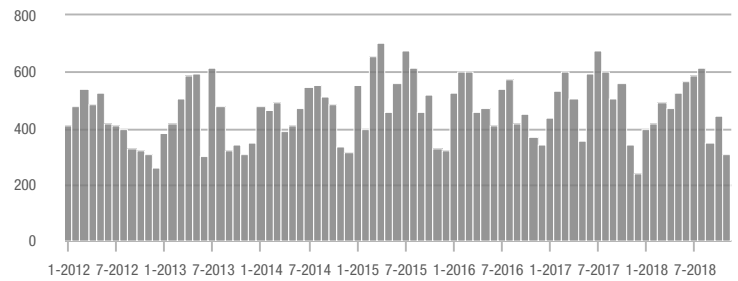
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	192	+ 33.3%	- 0.5%	4.0	+ 33.3%	+ 8.3%	100	- 19.4%	- 11.5%
\$100,001 to \$200,000	311	- 8.5%	- 29.6%	5.5	+ 34.1%	+ 1.8%	71	- 34.9%	- 27.6%
\$200,001 to \$300,000	373	+ 21.1%	+ 0.8%	4.4	+ 15.8%	+ 12.3%	91	- 13.3%	- 11.7%
\$300,001 and Above	495	- 5.5%	- 35.5%	2.9	+ 7.4%	- 22.1%	212	- 13.5%	- 14.9%
Total	1,371	+ 4.2%	- 22.7%	3.9	+ 18.2%	- 6.4%	474	- 18.7%	- 15.8%

Showings

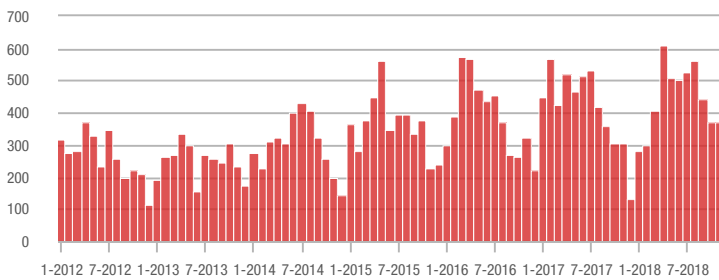
\$100,000 and Below



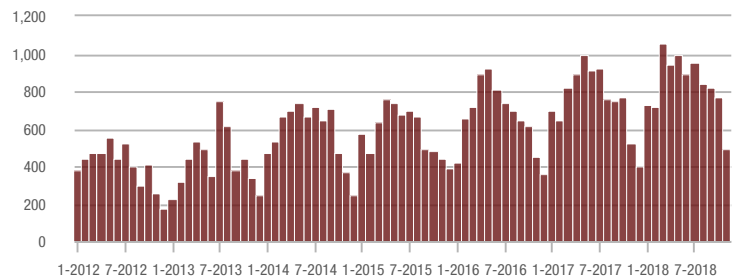
\$100,001 to \$200,000



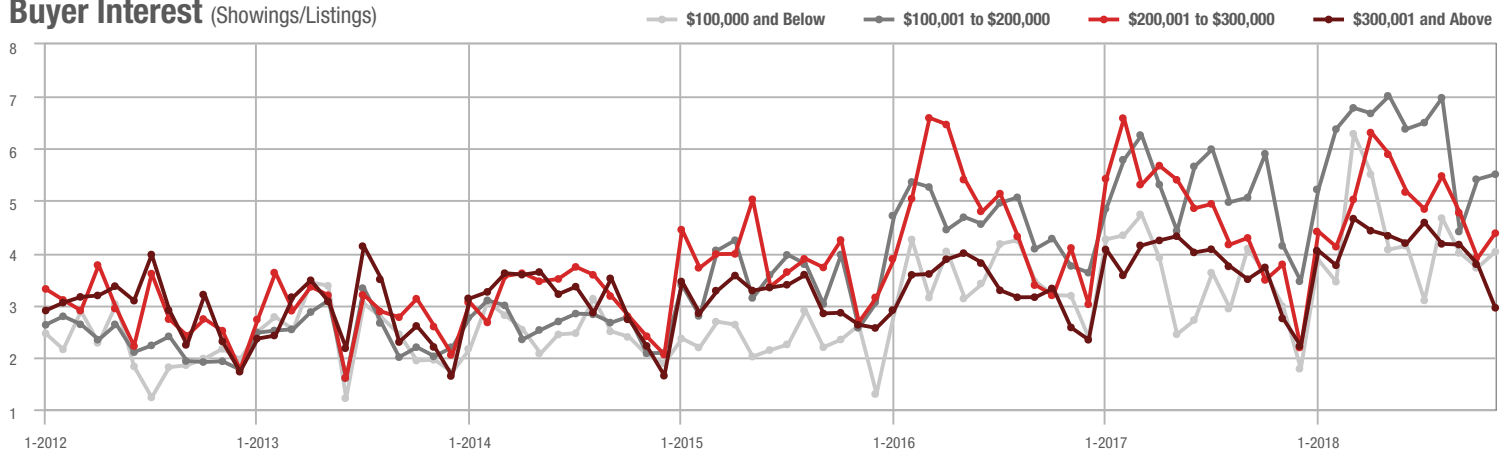
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

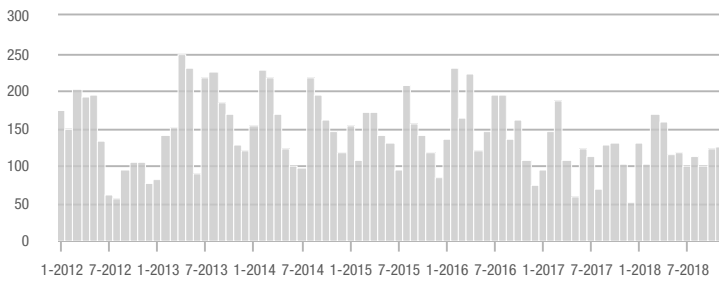


Lincolnton, NC

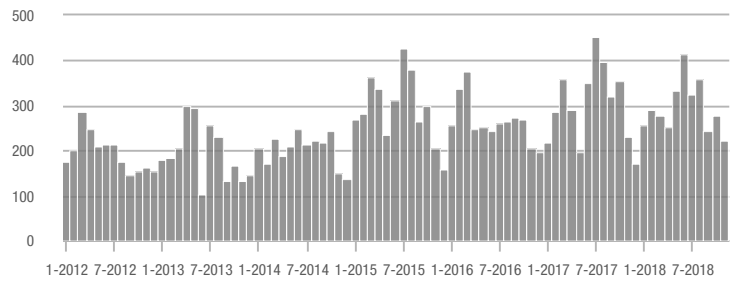
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	126	+ 22.3%	+ 3.3%	5.2	+ 20.9%	+ 9.6%	35	- 22.2%	- 10.3%
\$100,001 to \$200,000	224	- 2.2%	- 19.1%	5.3	+ 23.3%	+ 1.6%	47	- 29.9%	- 19.0%
\$200,001 to \$300,000	93	- 12.3%	- 23.8%	3.3	- 2.9%	- 6.7%	29	- 17.1%	- 17.1%
\$300,001 and Above	37	+ 5.7%	- 38.3%	1.9	+ 11.8%	- 36.7%	23	- 17.9%	- 8.0%
Total	480	+ 1.5%	- 17.4%	4.3	+ 16.2%	- 2.3%	134	- 23.4%	- 14.6%

Showings

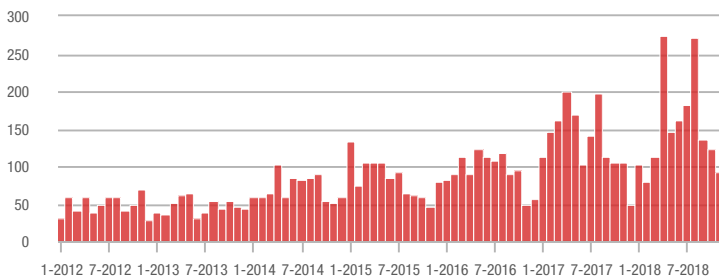
\$100,000 and Below



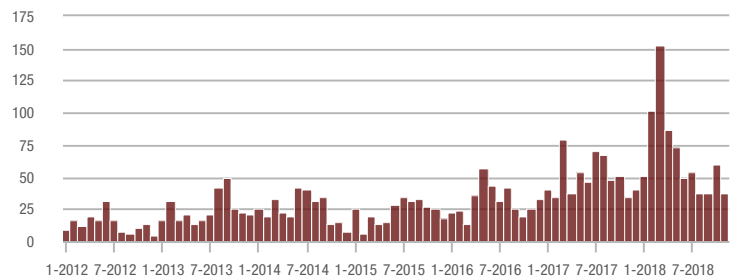
\$100,001 to \$200,000



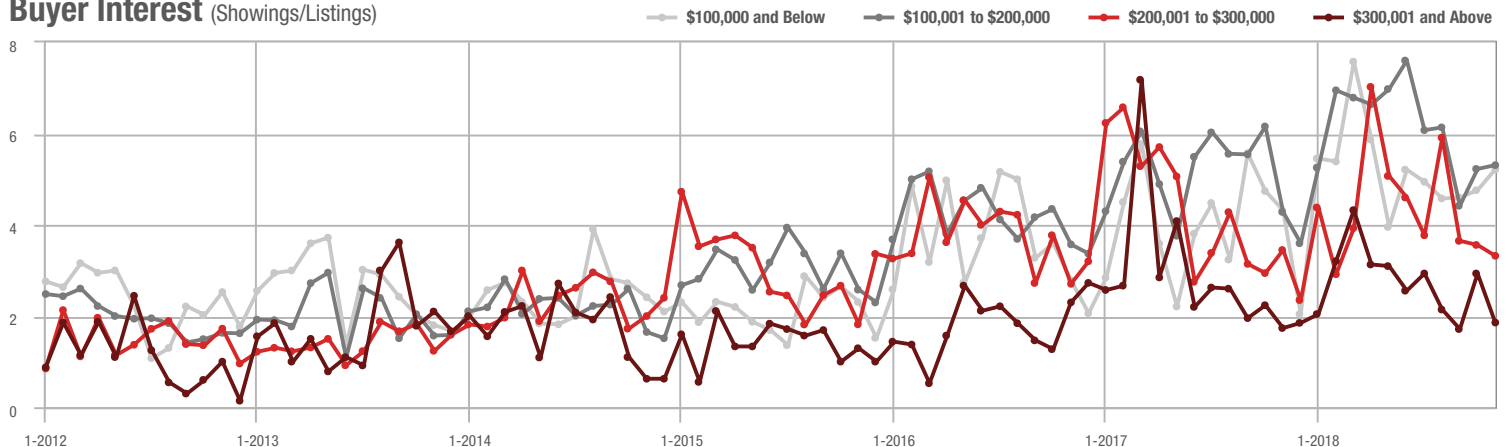
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

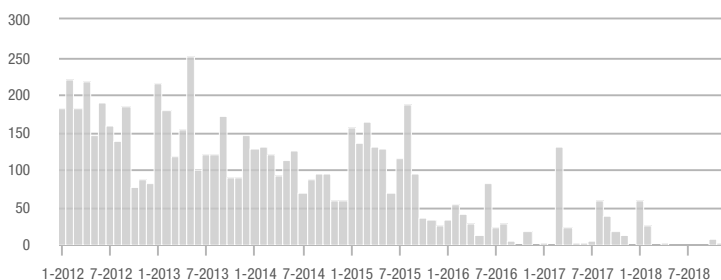


Matthews, NC

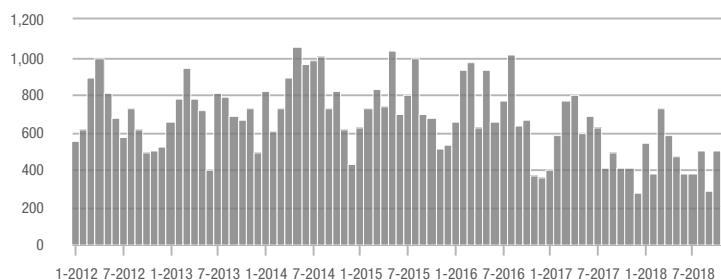
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3	- 78.6%	- 57.1%	3.0	- 9.1%	- 57.1%	1	- 83.3%	0.0%
\$100,001 to \$200,000	203	- 50.1%	- 59.7%	8.1	- 41.7%	- 42.3%	26	- 21.2%	- 29.7%
\$200,001 to \$300,000	449	- 13.2%	- 33.6%	7.9	- 17.7%	- 26.5%	58	+ 5.5%	- 9.4%
\$300,001 and Above	769	- 5.5%	- 23.1%	5.3	+ 1.9%	- 3.7%	162	- 16.1%	- 19.0%
Total	1,424	- 18.7%	- 34.9%	6.2	- 13.9%	- 19.7%	247	- 13.9%	- 18.2%

Showings

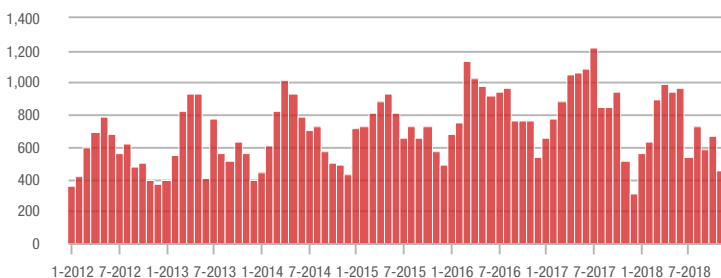
\$100,000 and Below



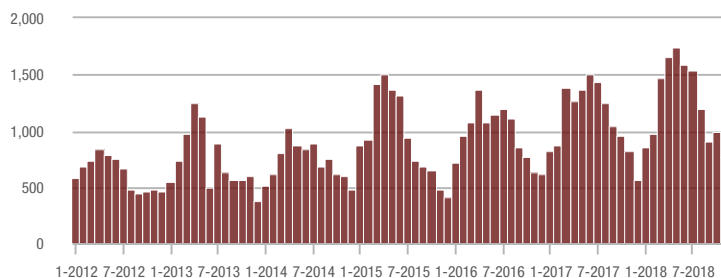
\$100,001 to \$200,000



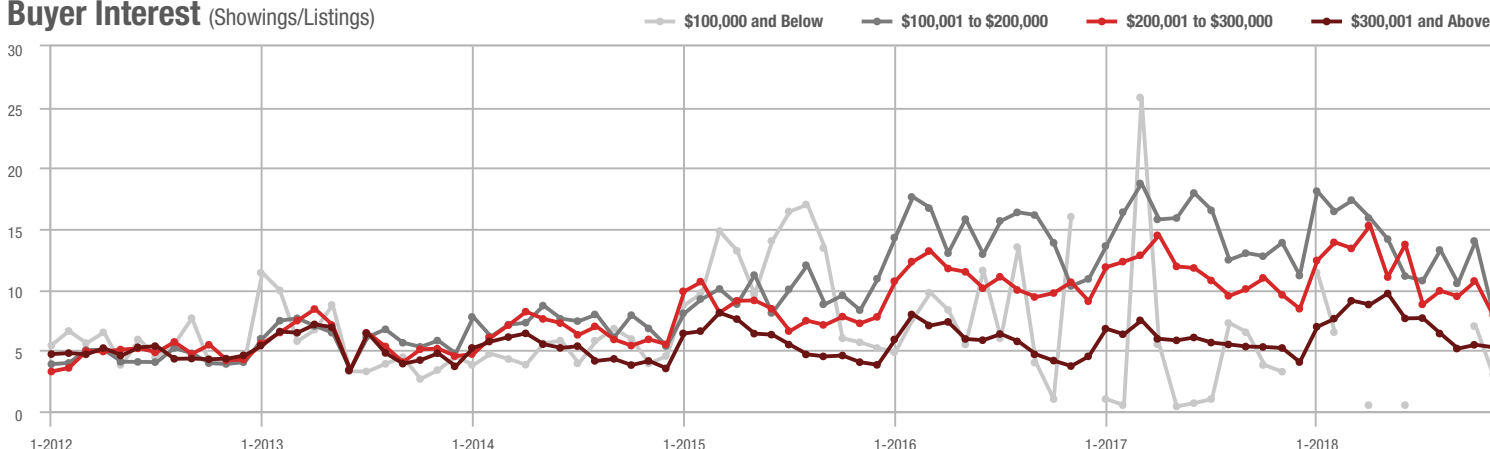
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

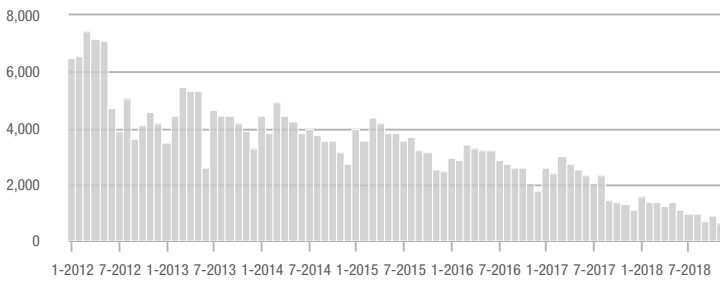


Mecklenburg County, NC

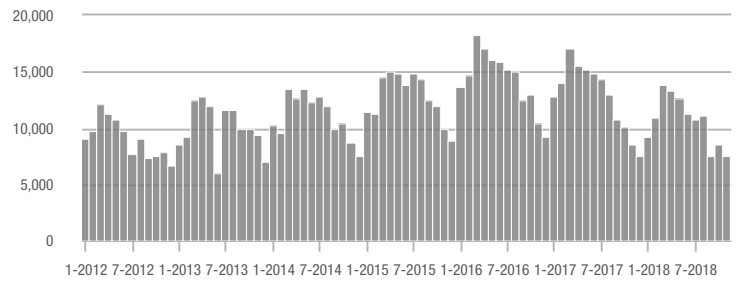
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	626	- 52.4%	- 29.1%	7.0	+ 1.4%	- 11.3%	121	- 55.5%	- 21.4%
\$100,001 to \$200,000	7,508	- 11.4%	- 12.9%	9.5	- 2.1%	- 3.2%	811	- 13.2%	- 10.2%
\$200,001 to \$300,000	7,788	+ 4.6%	- 15.8%	6.9	- 15.9%	- 8.7%	1,193	+ 20.5%	- 8.6%
\$300,001 and Above	10,998	+ 0.9%	- 8.7%	5.0	- 7.4%	+ 2.4%	2,413	- 1.0%	- 11.4%
Total	26,920	- 4.3%	- 12.6%	6.4	- 9.9%	- 2.8%	4,538	- 2.1%	- 10.7%

Showings

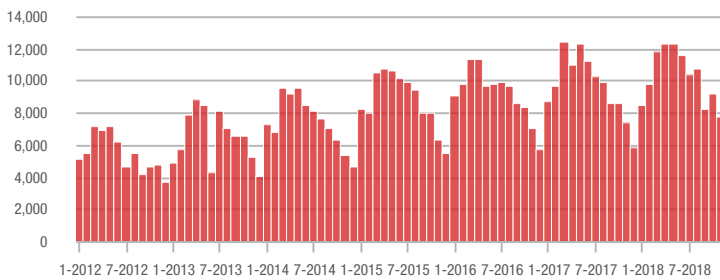
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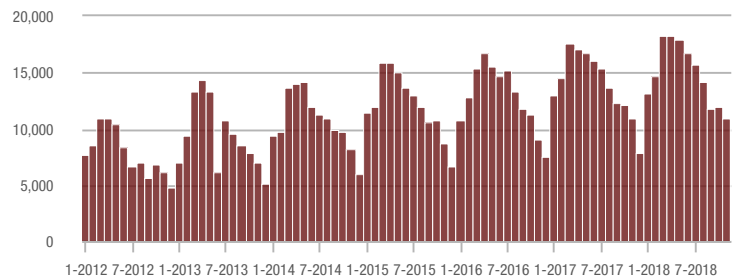
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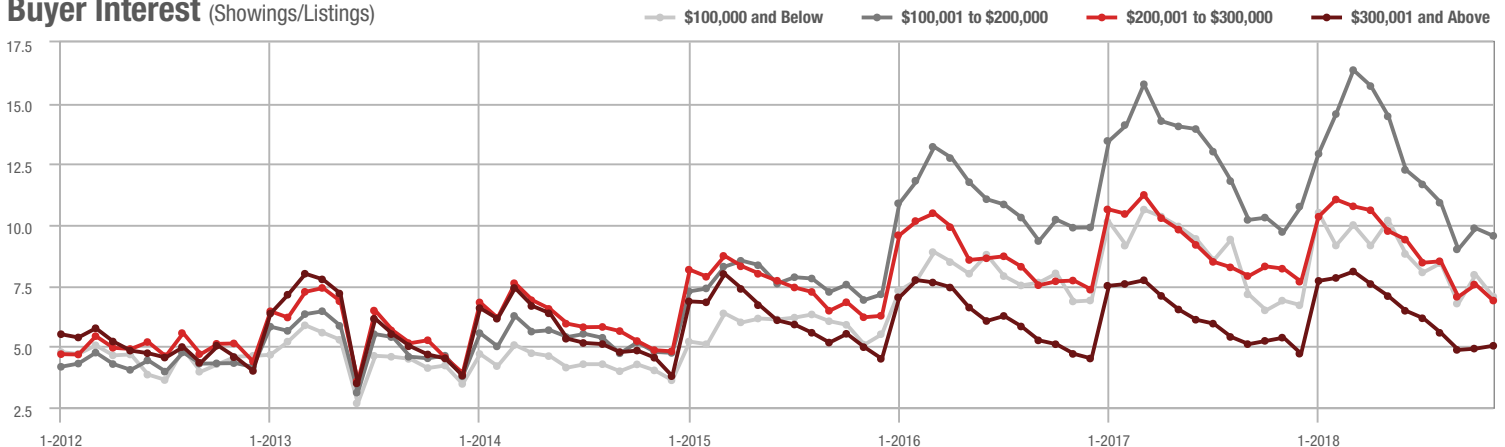
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

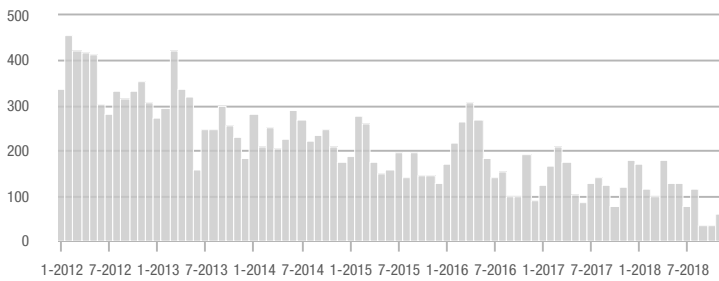


Monroe, NC

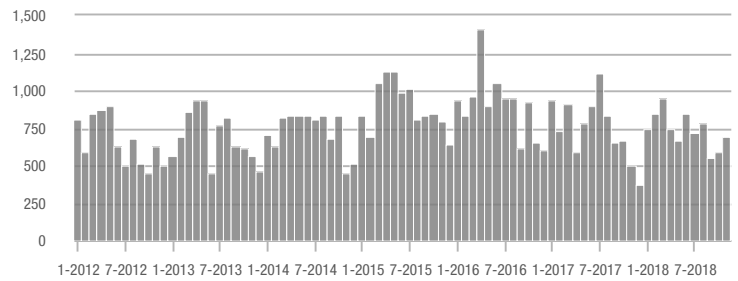
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	61	- 49.2%	+ 74.3%	3.6	- 42.9%	+ 60.7%	32	- 37.3%	- 3.0%
\$100,001 to \$200,000	686	+ 38.0%	+ 15.9%	8.4	+ 42.4%	+ 12.3%	93	- 5.1%	+ 2.2%
\$200,001 to \$300,000	530	+ 22.4%	- 2.2%	5.1	- 5.6%	- 9.6%	110	+ 20.9%	+ 5.8%
\$300,001 and Above	199	+ 1.5%	- 25.2%	2.9	- 14.7%	- 12.5%	83	+ 15.3%	- 11.7%
Total	1,476	+ 18.5%	+ 2.9%	5.6	+ 7.7%	+ 2.5%	318	+ 1.9%	- 1.2%

Showings

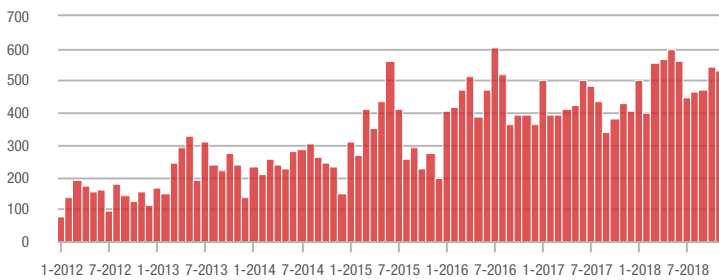
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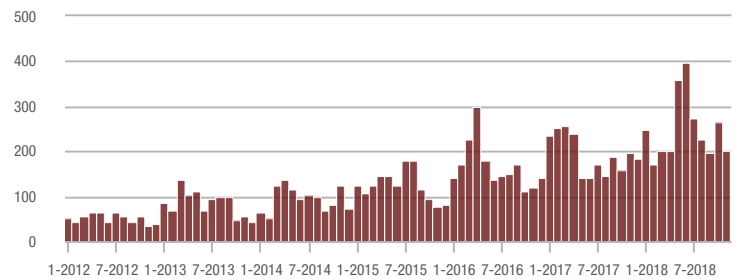
\$100,001 to \$200,000



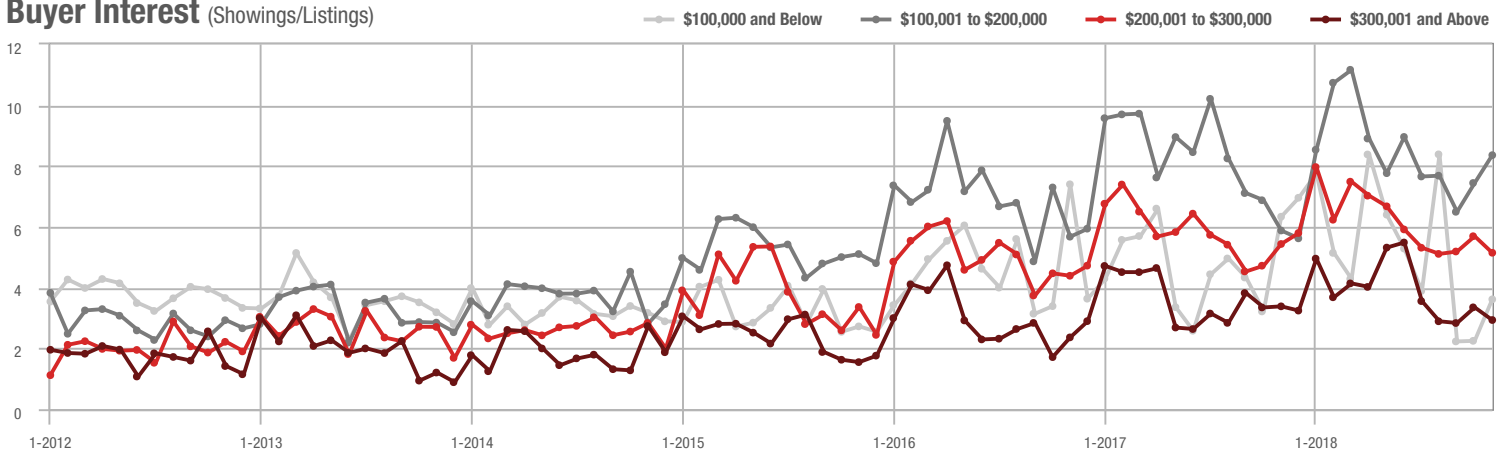
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

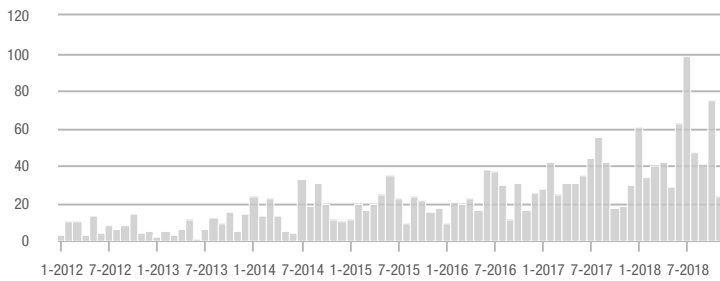


Montgomery County, NC

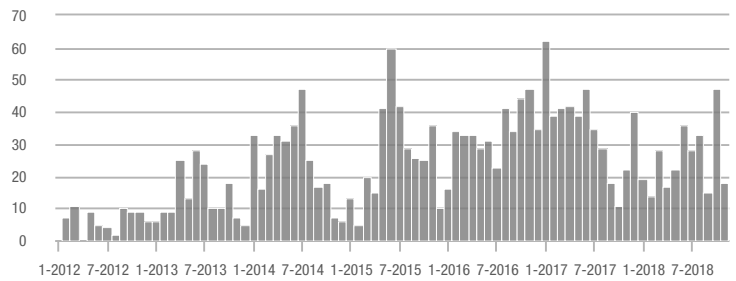
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	24	+ 33.3%	- 68.0%	0.8	+ 100.0%	- 62.1%	64	- 20.0%	- 13.5%
\$100,001 to \$200,000	18	- 18.2%	- 61.7%	0.9	- 25.0%	- 51.5%	40	- 16.7%	- 4.8%
\$200,001 to \$300,000	19	+ 171.4%	+ 72.7%	1.8	+ 38.5%	+ 80.0%	20	- 9.1%	- 4.8%
\$300,001 and Above	28	- 56.3%	- 49.1%	0.8	- 42.9%	- 49.3%	39	- 48.0%	- 15.2%
Total	89	- 19.8%	- 52.7%	1.0	- 16.7%	- 46.3%	163	- 27.6%	- 10.9%

Showings

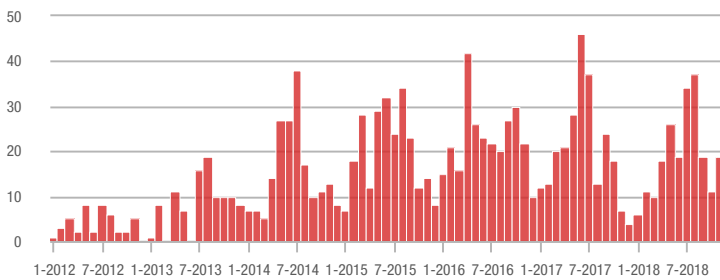
\$100,000 and Below



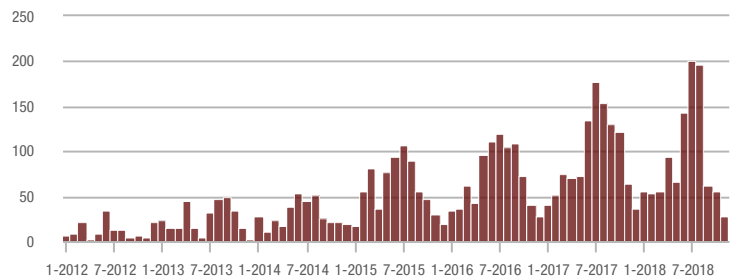
\$100,001 to \$200,000



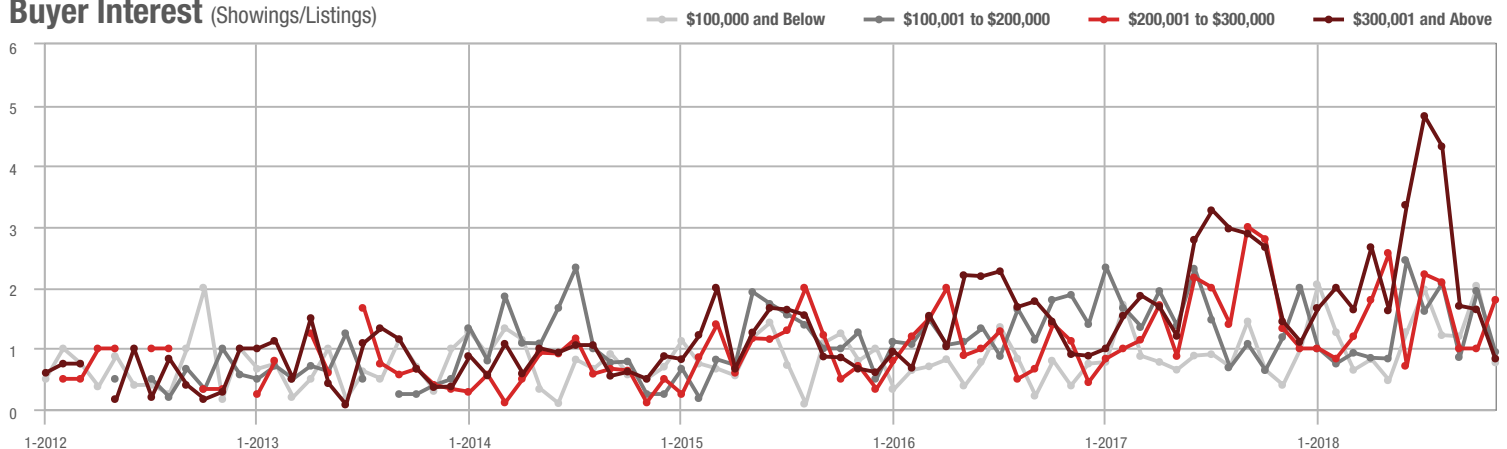
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

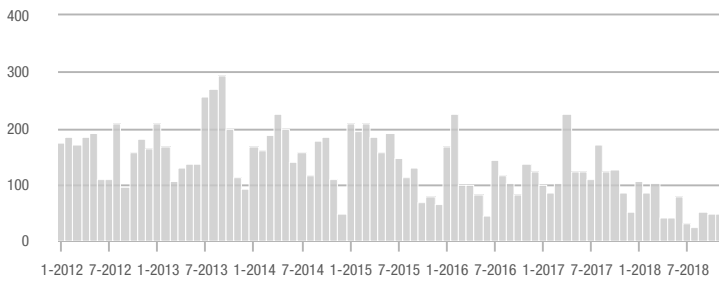


Mooresville, NC

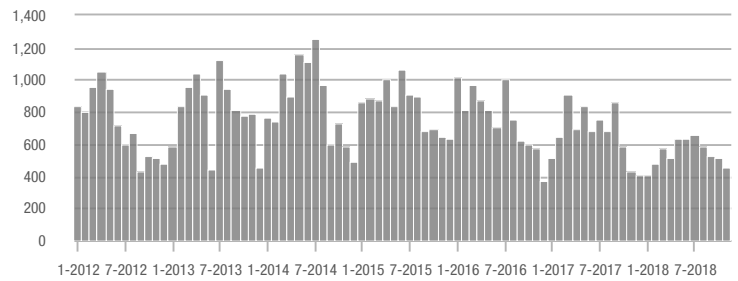
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	49	- 43.0%	0.0%	3.4	0.0%	+ 26.8%	44	- 33.3%	- 13.7%
\$100,001 to \$200,000	450	+ 3.9%	- 13.5%	7.5	+ 19.0%	- 2.8%	66	- 30.5%	- 13.2%
\$200,001 to \$300,000	714	+ 44.5%	- 14.4%	4.8	+ 26.3%	- 10.7%	168	+ 2.4%	- 5.1%
\$300,001 and Above	1,626	- 4.6%	- 16.5%	3.9	+ 2.6%	- 11.7%	485	- 14.3%	- 7.3%
Total	2,839	+ 4.5%	- 15.3%	4.4	+ 7.3%	- 9.6%	763	- 14.4%	- 7.7%

Showings

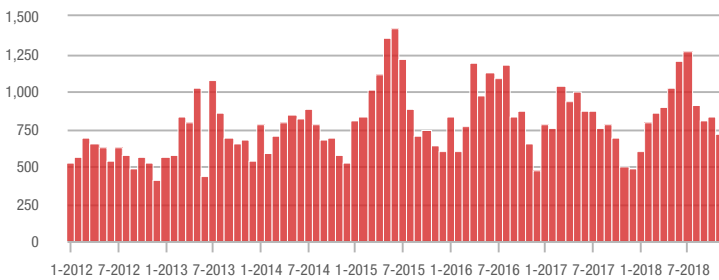
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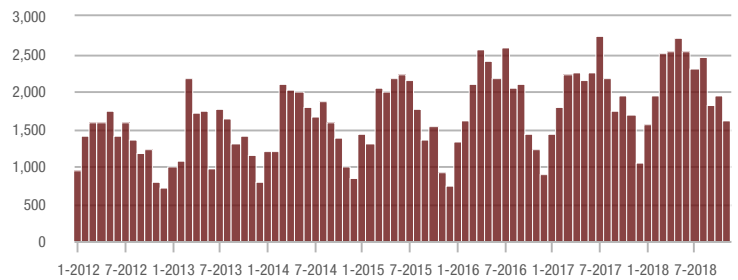
\$100,001 to \$200,000



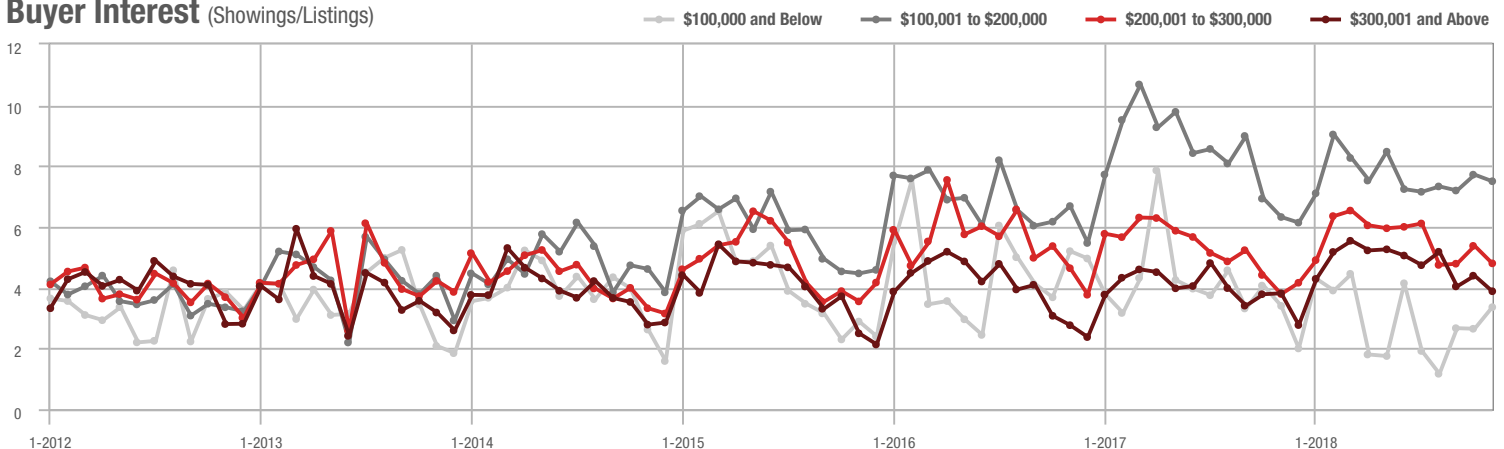
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

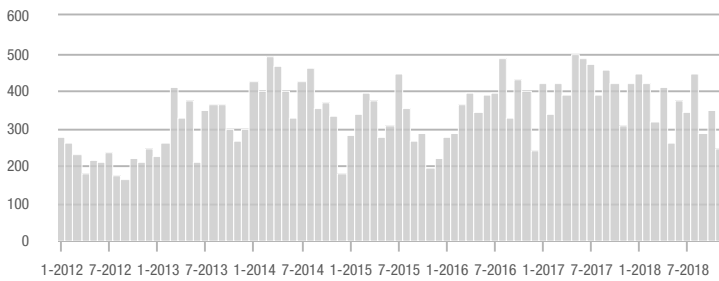


Rock Hill, SC

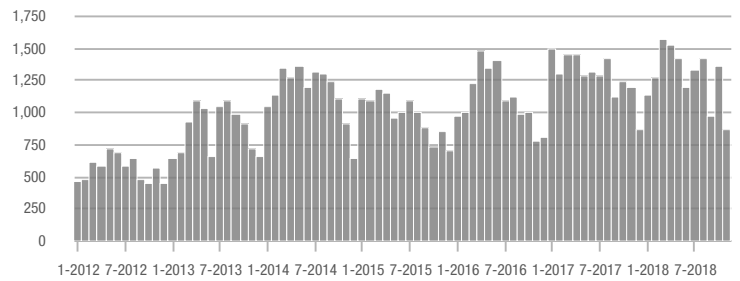
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	247	- 19.3%	- 29.4%	5.0	+ 19.0%	- 19.3%	68	- 41.9%	- 13.9%
\$100,001 to \$200,000	873	- 26.9%	- 35.8%	8.5	- 14.1%	- 20.3%	107	- 15.7%	- 18.3%
\$200,001 to \$300,000	803	+ 54.1%	- 1.6%	7.6	+ 16.9%	+ 13.0%	114	+ 26.7%	- 13.0%
\$300,001 and Above	287	+ 32.3%	- 22.8%	2.6	+ 8.3%	- 22.8%	121	+ 14.2%	- 3.2%
Total	2,210	- 1.3%	- 23.7%	6.1	- 3.2%	- 13.4%	410	- 6.8%	- 12.0%

Showings

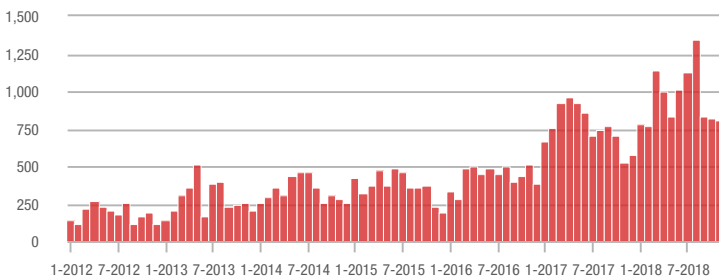
\$100,000 and Below



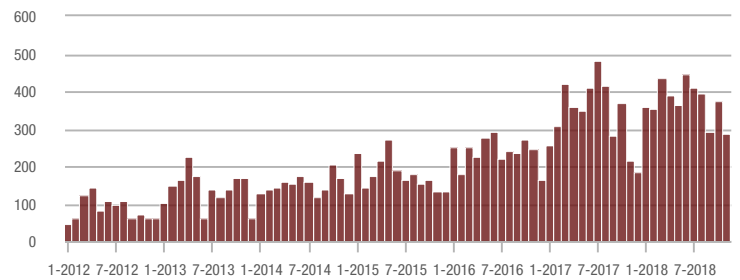
\$100,001 to \$200,000



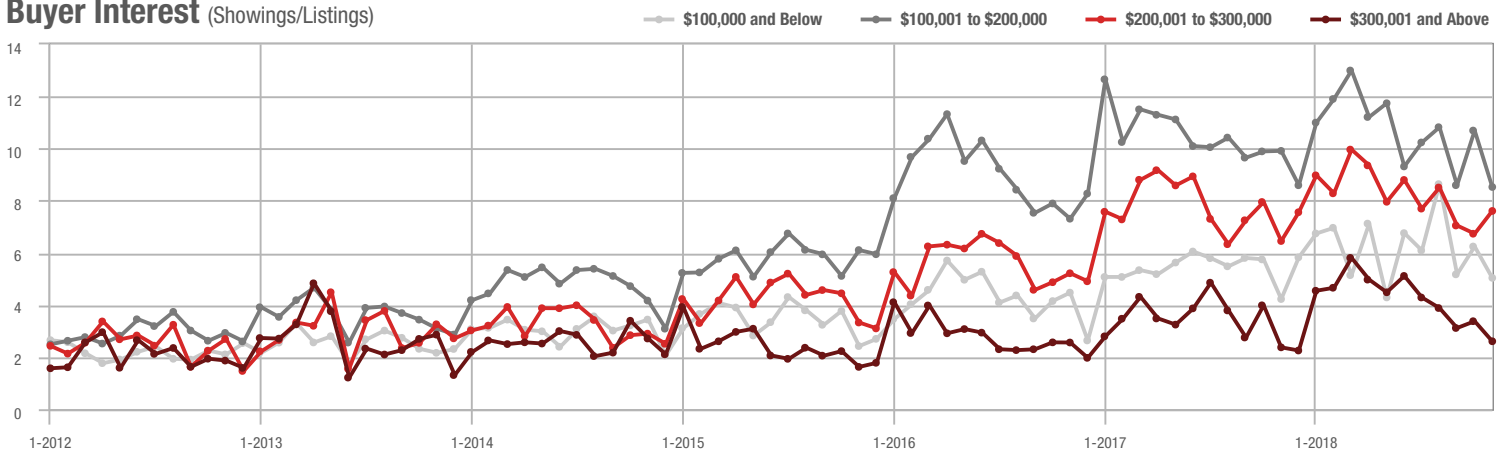
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

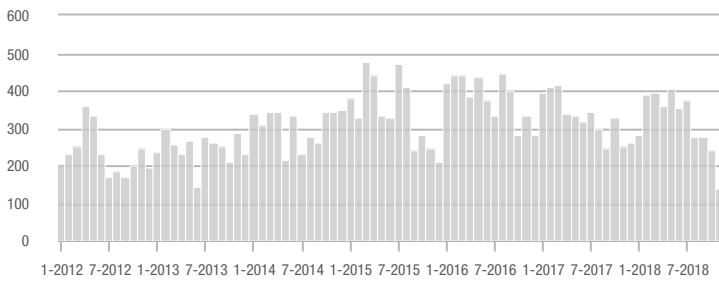


Salisbury, NC

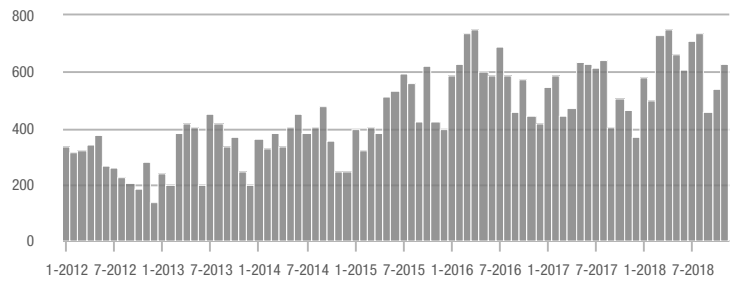
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	139	- 44.8%	- 42.1%	2.8	- 9.7%	- 21.9%	75	- 43.6%	- 24.2%
\$100,001 to \$200,000	630	+ 36.1%	+ 16.2%	6.7	+ 48.9%	+ 8.3%	105	- 29.5%	+ 2.9%
\$200,001 to \$300,000	216	+ 15.5%	- 0.9%	4.0	+ 17.6%	+ 19.4%	59	- 9.2%	- 18.1%
\$300,001 and Above	127	+ 71.6%	- 12.4%	2.3	+ 15.0%	- 24.9%	58	+ 9.4%	+ 7.4%
Total	1,112	+ 13.9%	- 2.9%	4.5	+ 25.0%	+ 4.1%	297	- 25.8%	- 9.2%

Showings

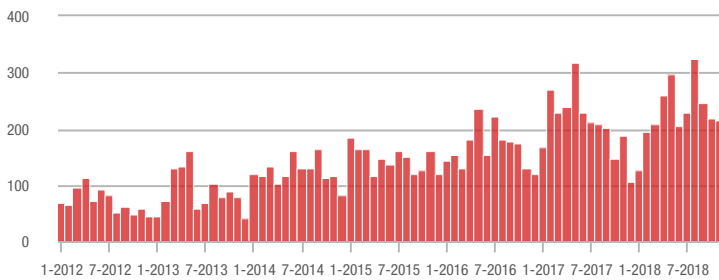
\$100,000 and Below



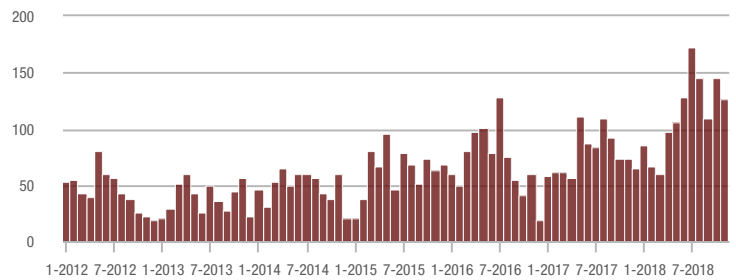
\$100,001 to \$200,000



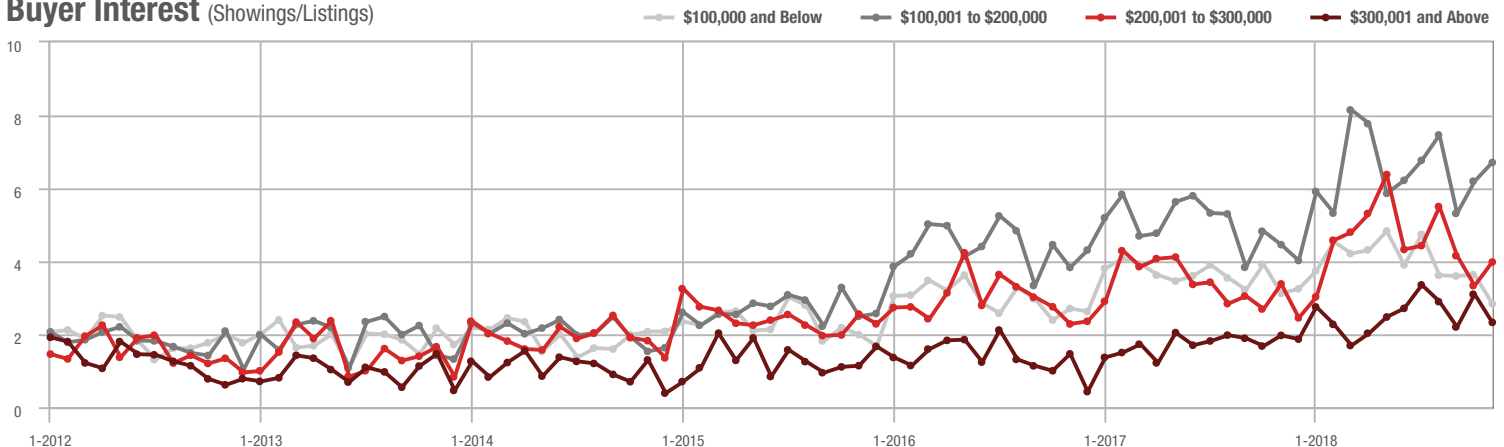
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

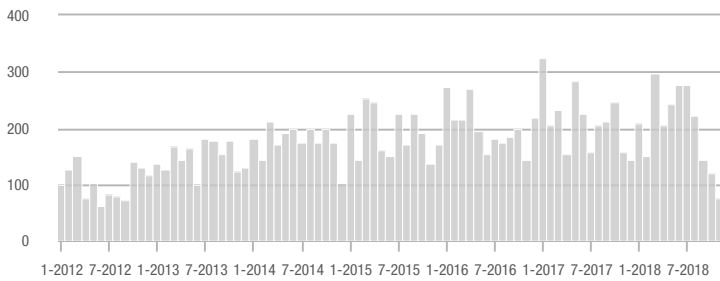


Stanly County, NC

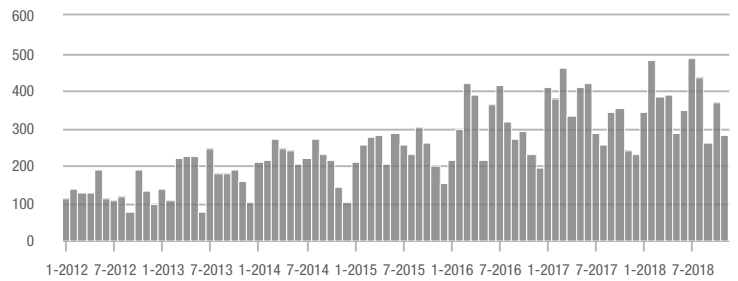
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	74	- 52.6%	- 37.3%	2.9	+ 11.5%	- 14.5%	59	- 46.8%	- 21.3%
\$100,001 to \$200,000	280	+ 15.7%	- 24.3%	3.8	+ 2.7%	- 19.9%	88	- 4.3%	- 5.4%
\$200,001 to \$300,000	134	+ 36.7%	- 5.0%	3.1	+ 34.8%	+ 7.9%	61	- 1.6%	- 6.2%
\$300,001 and Above	81	- 19.0%	- 36.7%	1.5	- 21.1%	- 12.6%	70	- 12.5%	- 16.7%
Total	569	- 4.5%	- 24.8%	2.9	+ 7.4%	- 10.9%	278	- 19.4%	- 12.3%

Showings

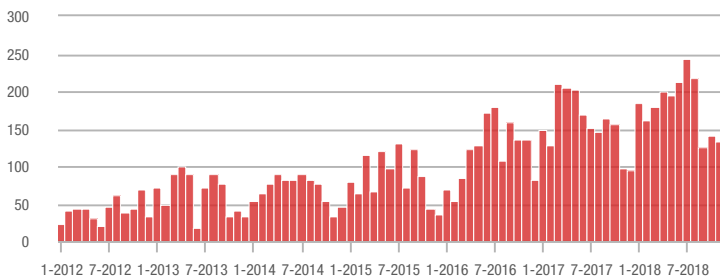
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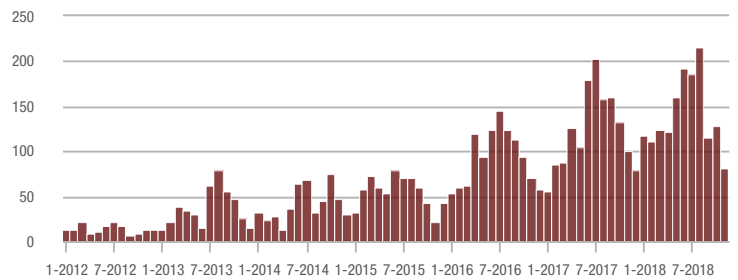
\$100,001 to \$200,000



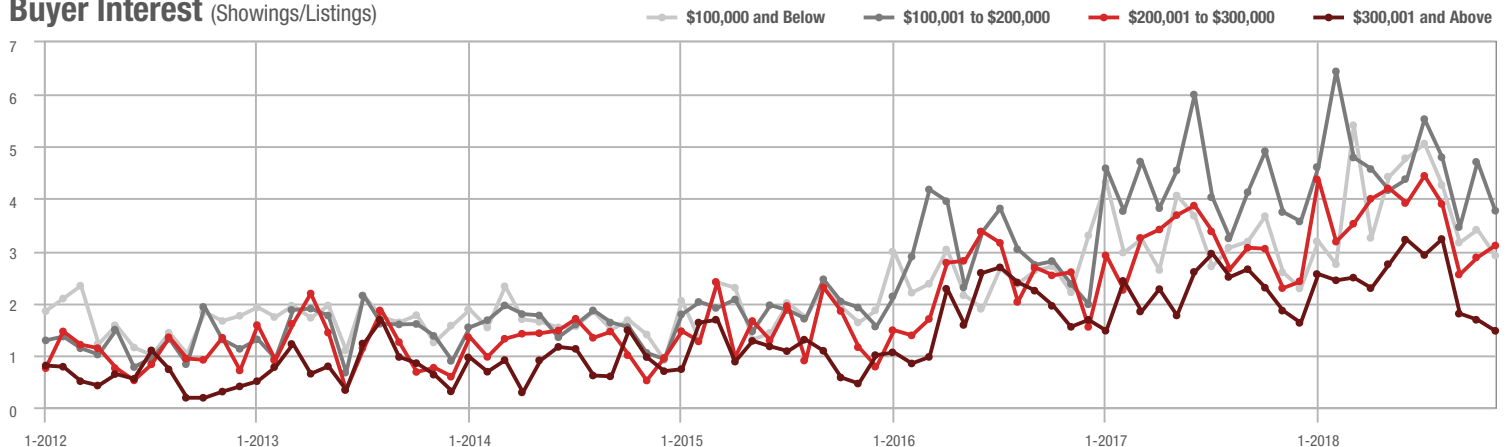
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

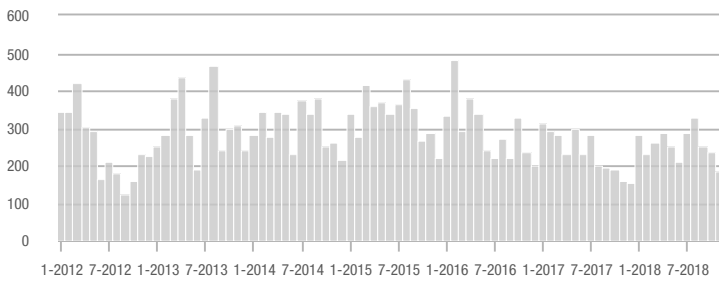


Statesville, NC

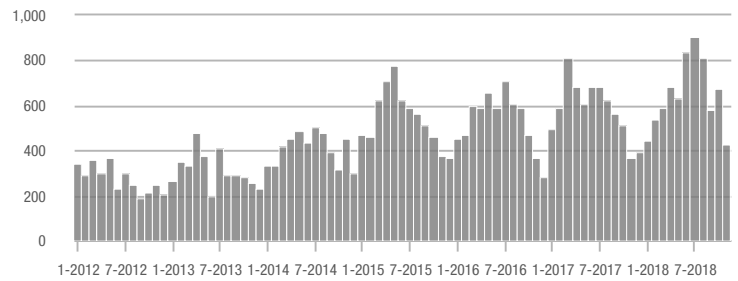
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	185	+ 17.1%	- 21.6%	3.6	+ 50.0%	- 11.5%	90	- 25.6%	- 9.1%
\$100,001 to \$200,000	428	+ 16.6%	- 36.8%	4.6	+ 17.9%	- 20.9%	113	- 17.5%	- 20.4%
\$200,001 to \$300,000	173	+ 10.2%	- 26.1%	3.2	+ 33.3%	- 15.7%	61	- 31.5%	- 10.3%
\$300,001 and Above	102	+ 92.5%	- 25.0%	1.8	+ 80.0%	- 9.0%	71	+ 1.4%	- 14.5%
Total	888	+ 20.8%	- 30.8%	3.5	+ 29.6%	- 17.1%	335	- 19.7%	- 14.5%

Showings

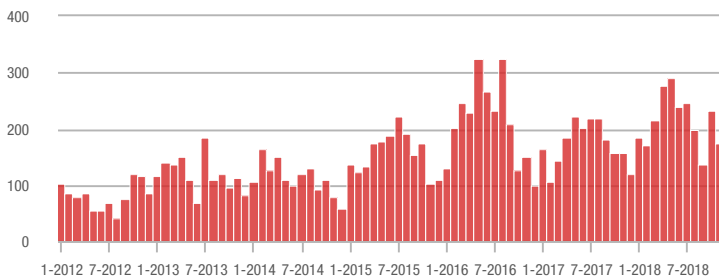
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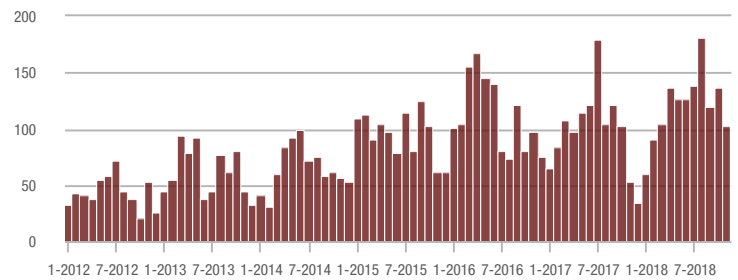
\$100,001 to \$200,000



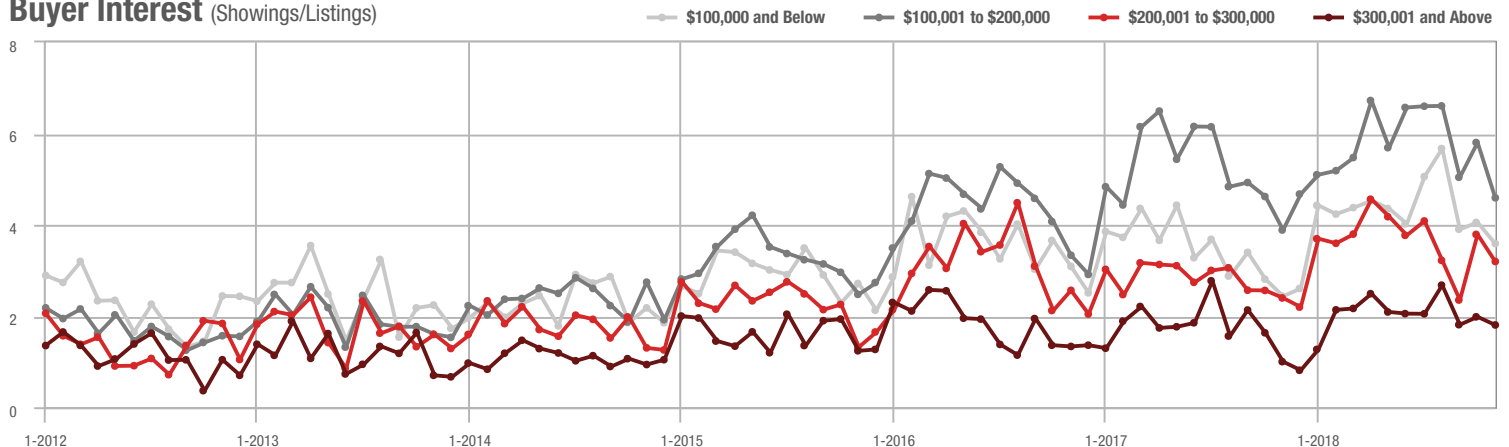
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

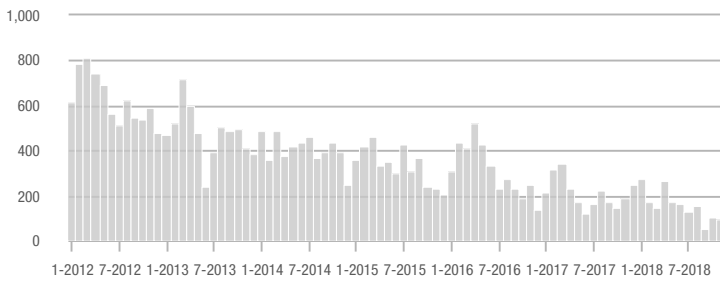


Union County, NC

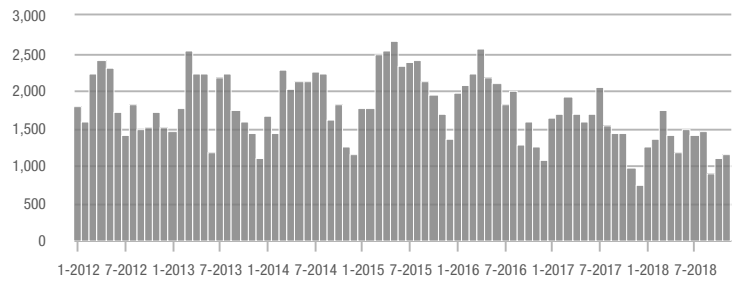
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	98	- 47.6%	- 7.5%	2.1	- 50.0%	- 25.8%	67	- 48.5%	- 9.5%
\$100,001 to \$200,000	1,163	+ 20.0%	+ 6.3%	8.0	+ 33.3%	+ 8.4%	179	- 13.1%	- 3.2%
\$200,001 to \$300,000	1,496	+ 20.4%	- 8.3%	6.0	+ 15.4%	- 14.5%	285	- 2.7%	+ 4.4%
\$300,001 and Above	2,497	+ 4.0%	- 13.3%	4.3	0.0%	- 1.3%	693	- 10.0%	- 14.3%
Total	5,254	+ 9.5%	- 8.0%	5.2	+ 8.3%	- 2.2%	1,224	- 12.5%	- 8.7%

Showings

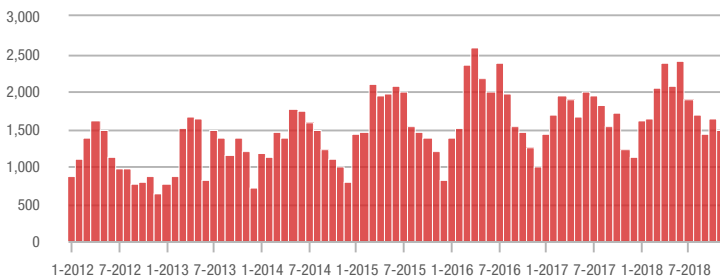
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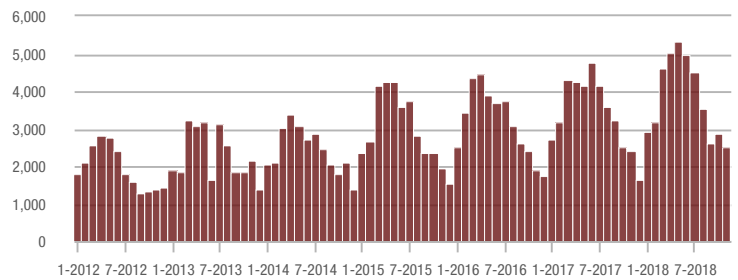
\$100,001 to \$200,000



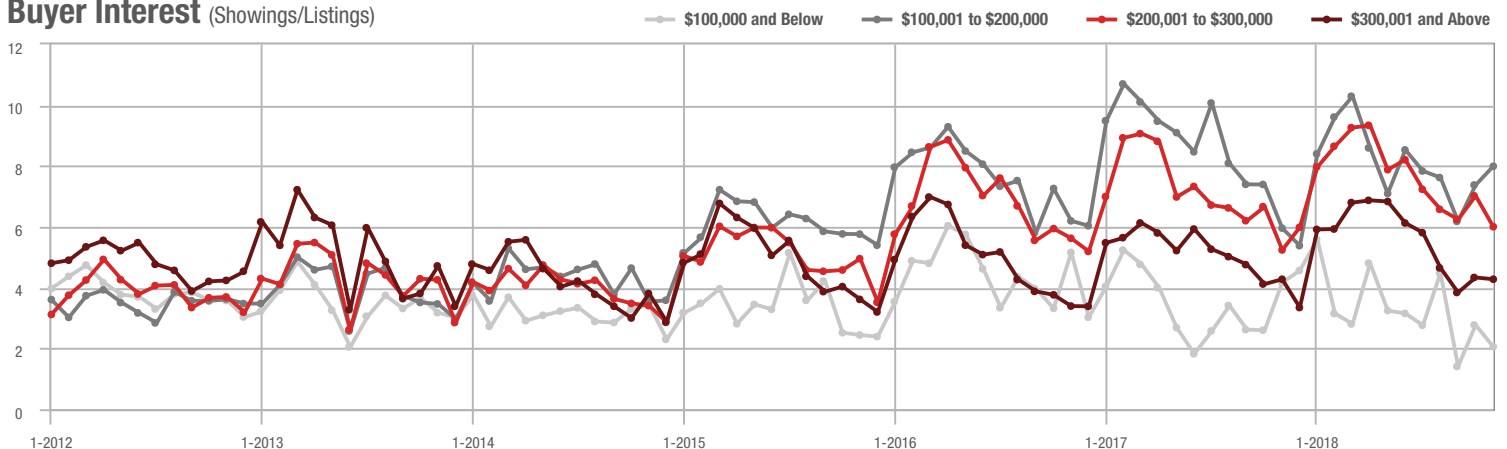
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

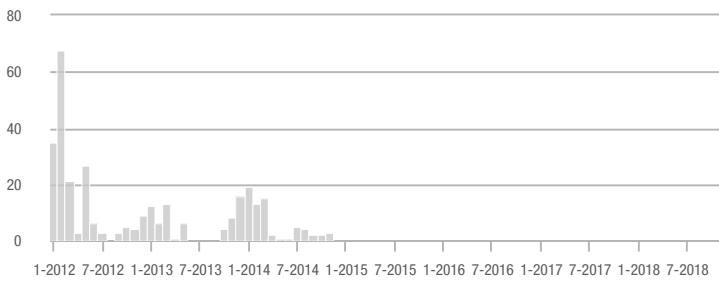


Uptown Charlotte

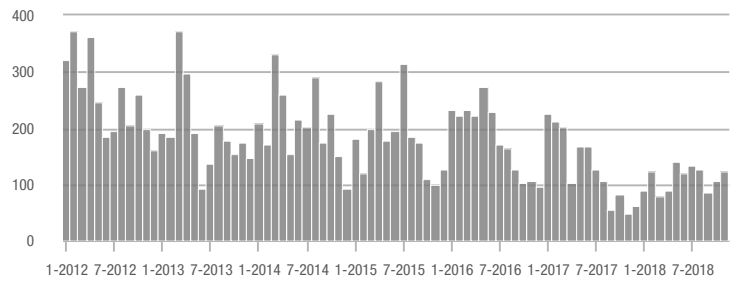
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	122	+ 149.0%	+ 15.1%	6.8	- 2.9%	+ 27.9%	18	+ 157.1%	- 10.0%
\$200,001 to \$300,000	148	- 44.2%	- 50.2%	6.2	- 8.8%	- 32.4%	24	- 38.5%	- 27.3%
\$300,001 and Above	310	0.0%	- 9.9%	6.7	+ 19.6%	- 1.9%	49	- 14.0%	- 7.5%
Total	580	- 7.1%	- 22.4%	6.5	+ 6.6%	- 9.4%	91	- 11.7%	- 14.2%

Showings

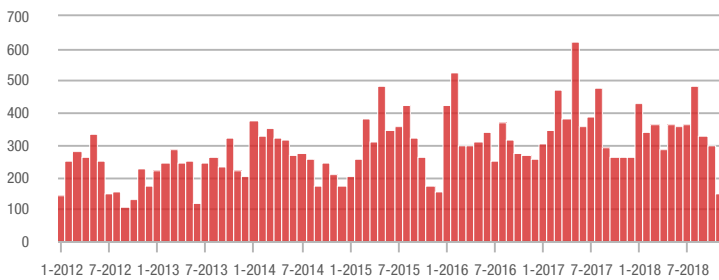
\$100,000 and Below



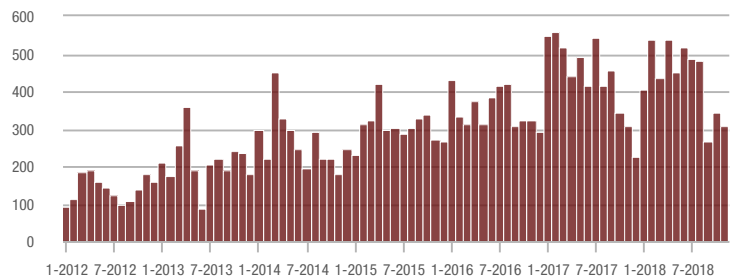
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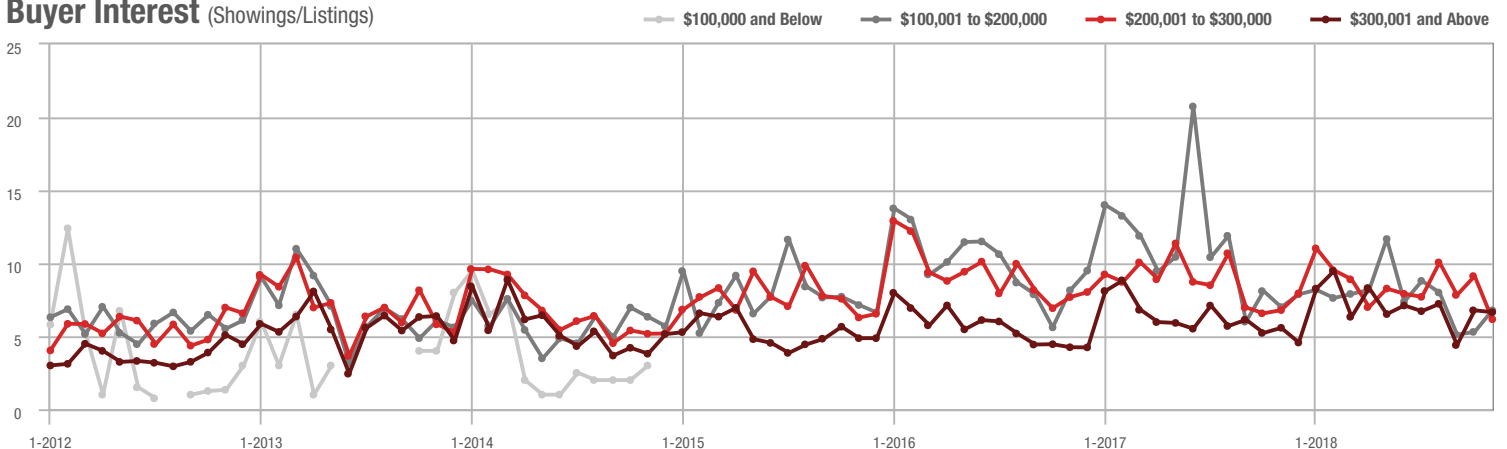
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

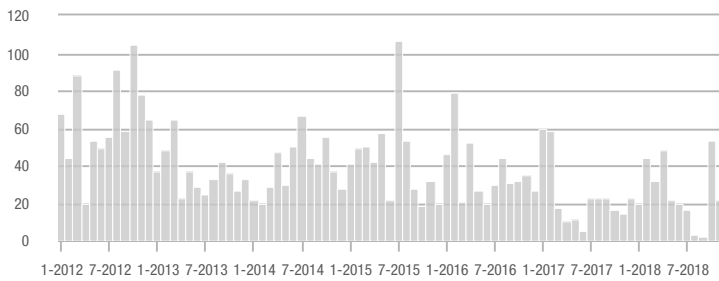


Waxhaw, NC

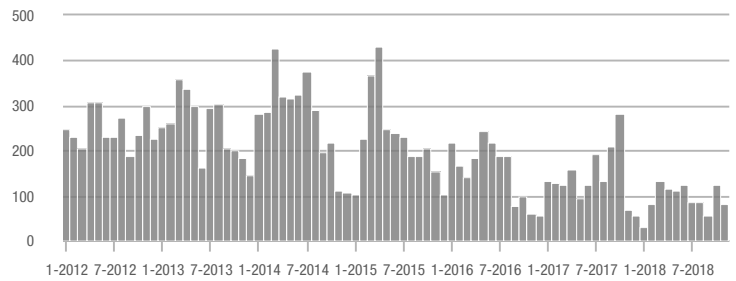
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	22	+ 57.1%	- 58.5%	1.5	+ 25.0%	- 70.3%	17	- 59.5%	- 10.5%
\$100,001 to \$200,000	80	+ 15.9%	- 36.0%	4.9	+ 81.5%	- 25.3%	24	- 38.5%	- 14.3%
\$200,001 to \$300,000	303	+ 54.6%	+ 10.2%	6.8	+ 88.9%	+ 0.9%	63	- 26.7%	+ 5.0%
\$300,001 and Above	1,146	+ 3.1%	- 18.1%	4.4	+ 2.3%	- 7.5%	311	- 10.1%	- 12.9%
Total	1,551	+ 11.5%	- 16.3%	4.7	+ 17.5%	- 8.5%	415	- 19.1%	- 10.6%

Showings

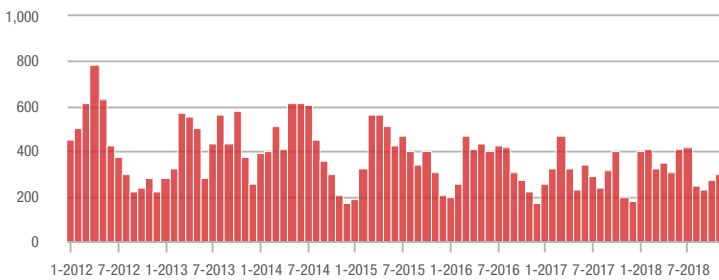
\$100,000 and Below



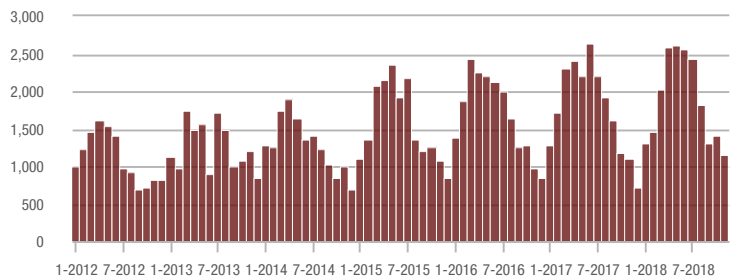
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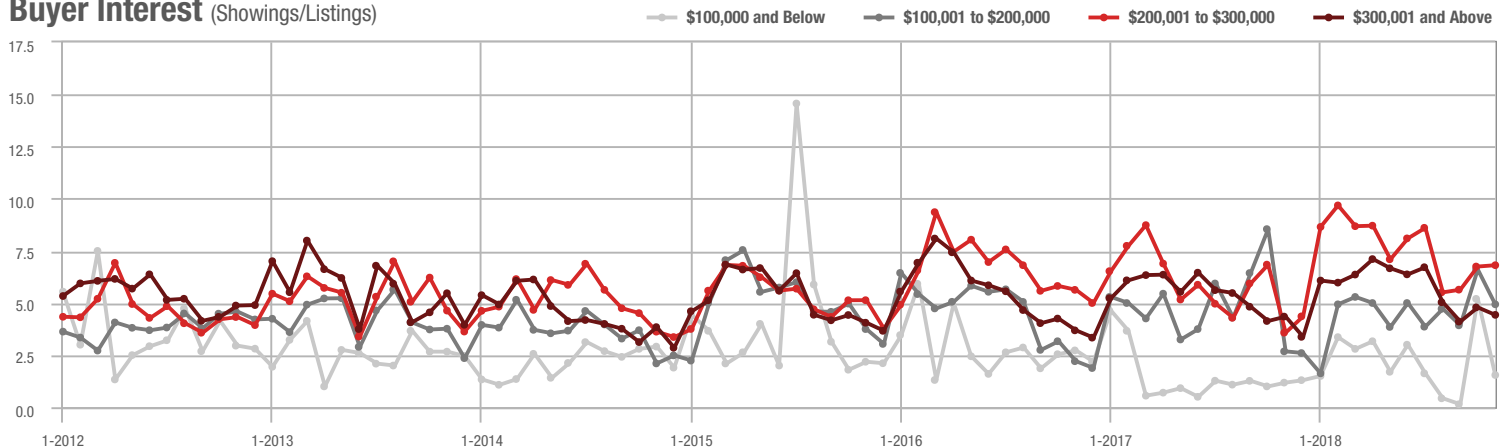
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

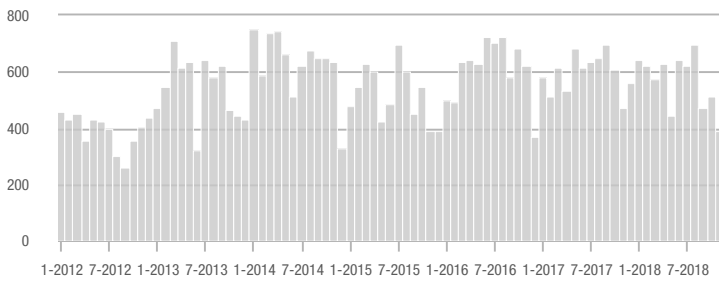


York County, SC

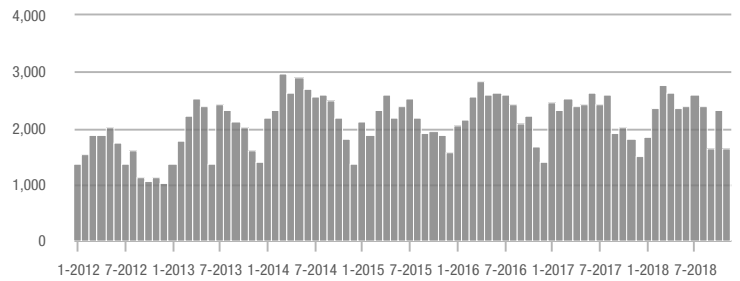
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change	November 2018	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	388	- 17.8%	- 24.2%	3.9	+ 14.7%	- 12.5%	154	- 40.5%	- 12.5%
\$100,001 to \$200,000	1,625	- 10.5%	- 30.4%	7.6	- 15.6%	- 19.6%	234	0.0%	- 13.0%
\$200,001 to \$300,000	1,737	+ 15.6%	- 14.1%	6.4	+ 1.6%	+ 4.8%	314	+ 6.4%	- 17.8%
\$300,001 and Above	2,068	+ 7.3%	- 15.5%	4.1	0.0%	- 6.8%	575	- 2.5%	- 11.9%
Total	5,818	+ 1.8%	- 20.5%	5.4	- 1.8%	- 8.9%	1,277	- 7.3%	- 13.7%

Showings

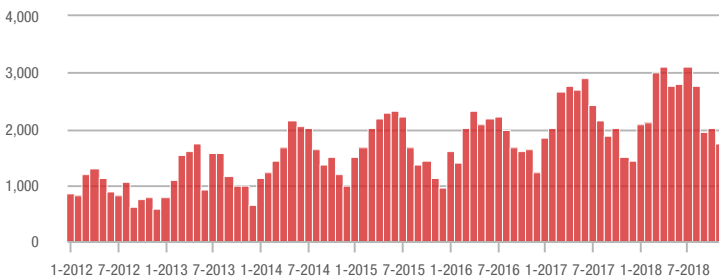
\$100,000 and Below



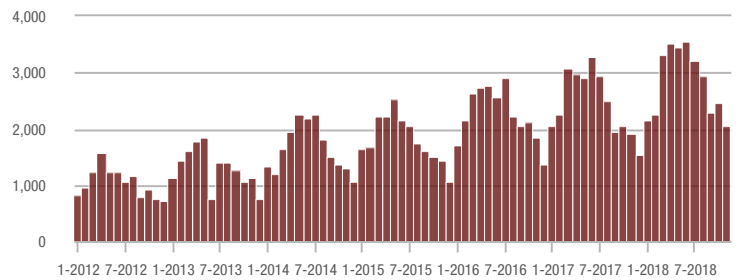
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

