

# Local Market Update for June 2020

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
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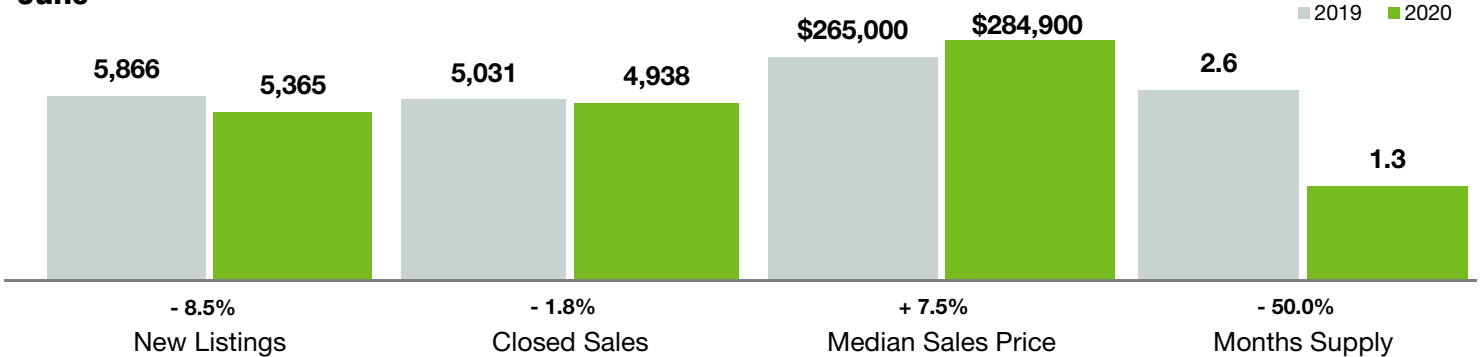
## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	5,866	<b>5,365</b>	- 8.5%	33,301	<b>30,053</b>	- 9.8%
Pending Sales	4,871	<b>6,174</b>	+ 26.8%	27,399	<b>28,178</b>	+ 2.8%
Closed Sales	5,031	<b>4,938</b>	- 1.8%	24,385	<b>23,234</b>	- 4.7%
Median Sales Price*	\$265,000	<b>\$284,900</b>	+ 7.5%	\$250,000	<b>\$270,000</b>	+ 8.0%
Average Sales Price*	\$322,717	<b>\$333,938</b>	+ 3.5%	\$299,919	<b>\$316,119</b>	+ 5.4%
Percent of Original List Price Received*	97.2%	<b>97.6%</b>	+ 0.4%	96.8%	<b>97.3%</b>	+ 0.5%
List to Close	90	<b>89</b>	- 1.1%	97	<b>94</b>	- 3.1%
Days on Market Until Sale	40	<b>38</b>	- 5.0%	46	<b>42</b>	- 8.7%
Cumulative Days on Market Until Sale	49	<b>43</b>	- 12.2%	56	<b>49</b>	- 12.5%
Average List Price	\$330,594	<b>\$366,537</b>	+ 10.9%	\$341,132	<b>\$352,741</b>	+ 3.4%
Inventory of Homes for Sale	10,698	<b>5,701</b>	- 46.7%	--	--	--
Months Supply of Inventory	2.6	<b>1.3</b>	- 50.0%	--	--	--

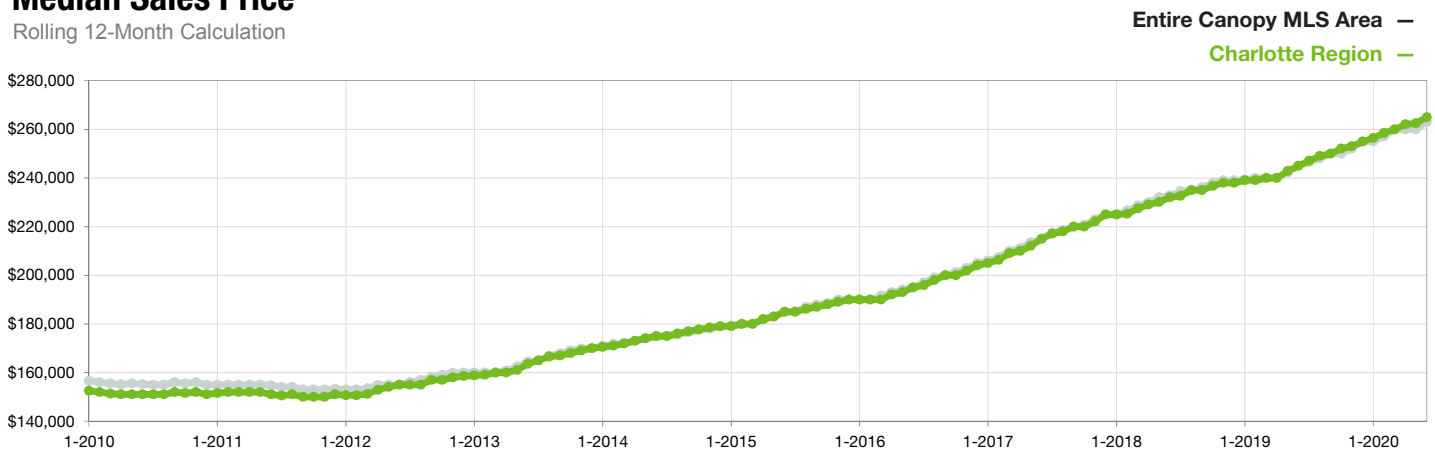
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Rolling 12-Month Calculation



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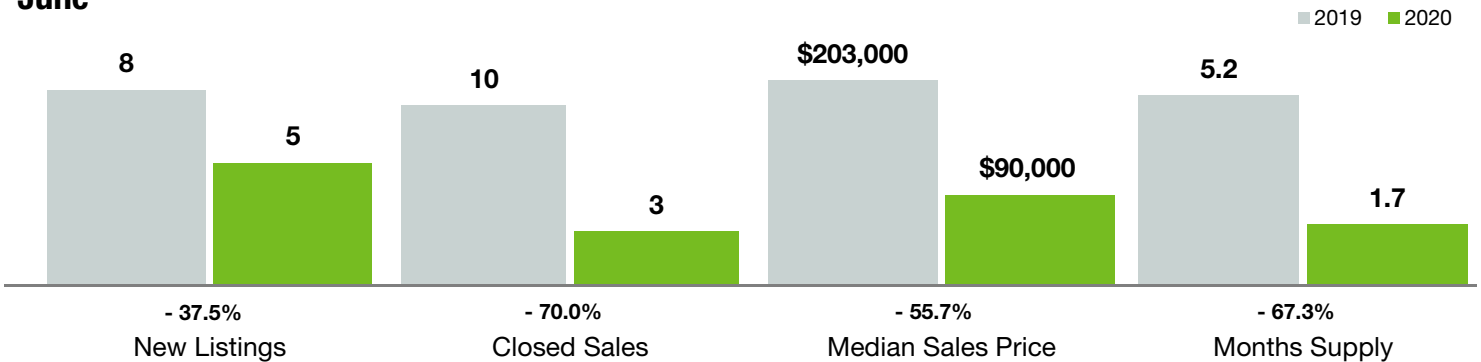
## Alexander County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	8	5	- 37.5%	38	27	- 28.9%
Pending Sales	4	3	- 25.0%	28	24	- 14.3%
Closed Sales	10	3	- 70.0%	25	25	0.0%
Median Sales Price*	\$203,000	<b>\$90,000</b>	- 55.7%	\$155,000	<b>\$165,000</b>	+ 6.5%
Average Sales Price*	\$245,240	<b>\$330,333</b>	+ 34.7%	\$205,936	<b>\$214,232</b>	+ 4.0%
Percent of Original List Price Received*	95.1%	<b>99.5%</b>	+ 4.6%	95.1%	<b>94.0%</b>	- 1.2%
List to Close	123	61	- 50.4%	127	118	- 7.1%
Days on Market Until Sale	53	25	- 52.8%	56	72	+ 28.6%
Cumulative Days on Market Until Sale	53	25	- 52.8%	60	111	+ 85.0%
Average List Price	\$205,300	<b>\$296,160</b>	+ 44.3%	\$211,126	<b>\$313,404</b>	+ 48.4%
Inventory of Homes for Sale	24	8	- 66.7%	--	--	--
Months Supply of Inventory	5.2	1.7	- 67.3%	--	--	--

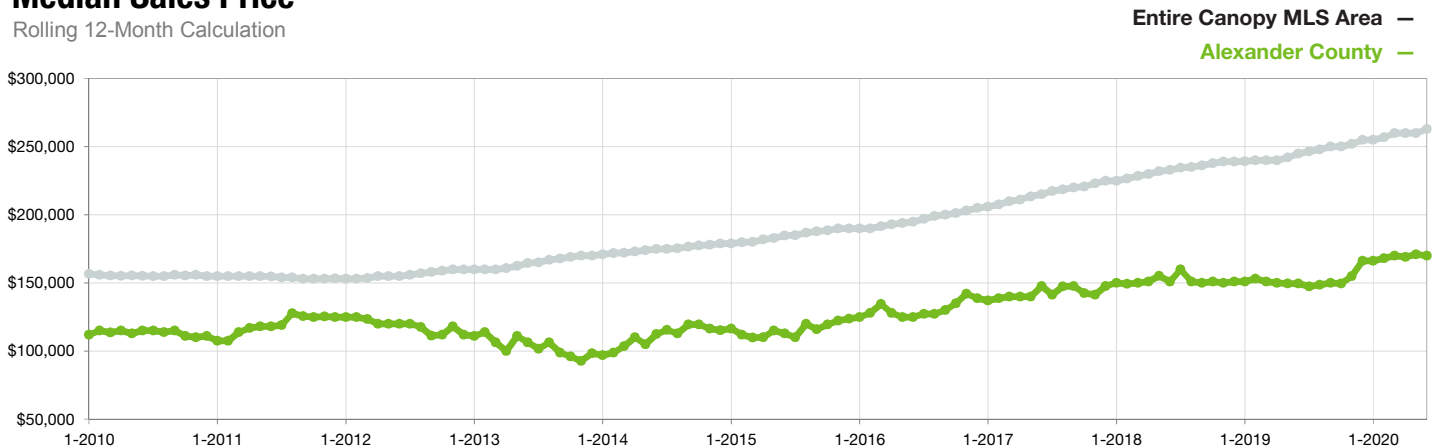
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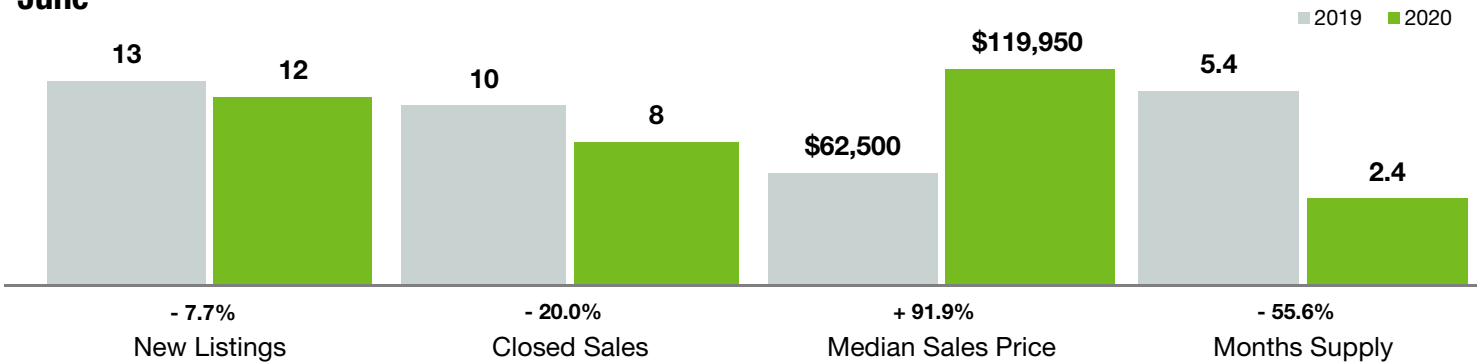
## Anson County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	13	12	- 7.7%	92	64	- 30.4%
Pending Sales	14	20	+ 42.9%	80	75	- 6.3%
Closed Sales	10	8	- 20.0%	73	60	- 17.8%
Median Sales Price*	\$62,500	\$119,950	+ 91.9%	\$119,000	\$127,200	+ 6.9%
Average Sales Price*	\$91,300	\$116,175	+ 27.2%	\$130,242	\$128,329	- 1.5%
Percent of Original List Price Received*	83.1%	92.6%	+ 11.4%	92.0%	91.2%	- 0.9%
List to Close	152	103	- 32.2%	144	166	+ 15.3%
Days on Market Until Sale	106	53	- 50.0%	97	113	+ 16.5%
Cumulative Days on Market Until Sale	118	53	- 55.1%	112	118	+ 5.4%
Average List Price	\$118,062	\$136,467	+ 15.6%	\$145,312	\$151,103	+ 4.0%
Inventory of Homes for Sale	58	28	- 51.7%	--	--	--
Months Supply of Inventory	5.4	2.4	- 55.6%	--	--	--

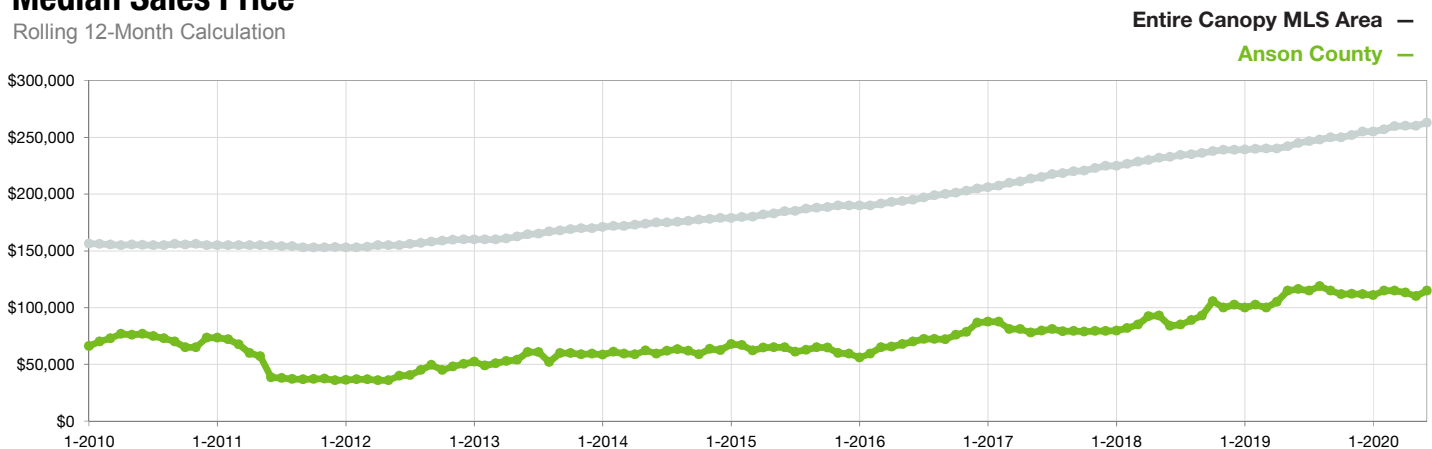
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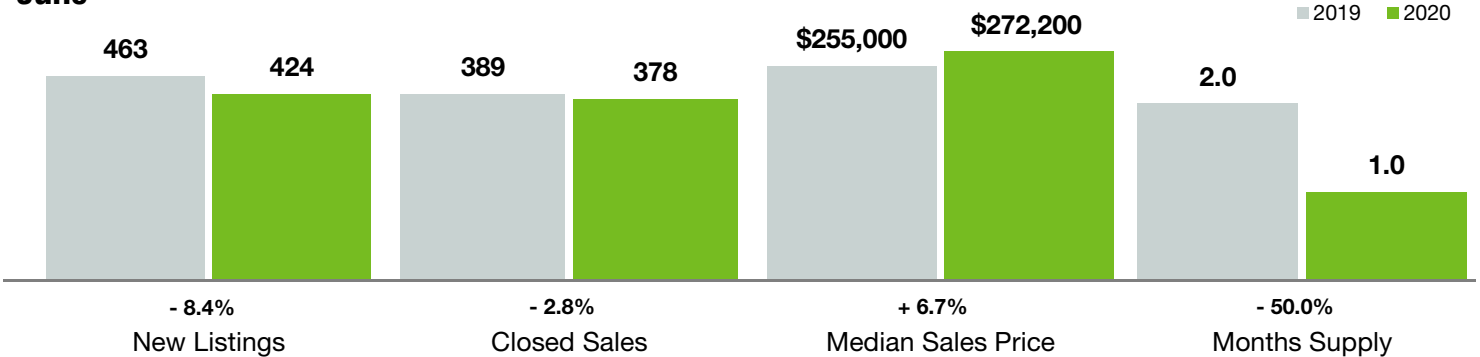
## Cabarrus County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	463	424	- 8.4%	2,587	2,280	- 11.9%
Pending Sales	395	470	+ 19.0%	2,182	2,108	- 3.4%
Closed Sales	389	378	- 2.8%	1,934	1,791	- 7.4%
Median Sales Price*	\$255,000	\$272,200	+ 6.7%	\$240,000	\$260,000	+ 8.3%
Average Sales Price*	\$275,096	\$289,482	+ 5.2%	\$260,817	\$276,528	+ 6.0%
Percent of Original List Price Received*	97.9%	98.0%	+ 0.1%	96.9%	97.4%	+ 0.5%
List to Close	95	86	- 9.5%	97	90	- 7.2%
Days on Market Until Sale	37	37	0.0%	44	40	- 9.1%
Cumulative Days on Market Until Sale	49	40	- 18.4%	54	49	- 9.3%
Average List Price	\$277,758	\$292,958	+ 5.5%	\$278,082	\$296,513	+ 6.6%
Inventory of Homes for Sale	669	338	- 49.5%	--	--	--
Months Supply of Inventory	2.0	1.0	- 50.0%	--	--	--

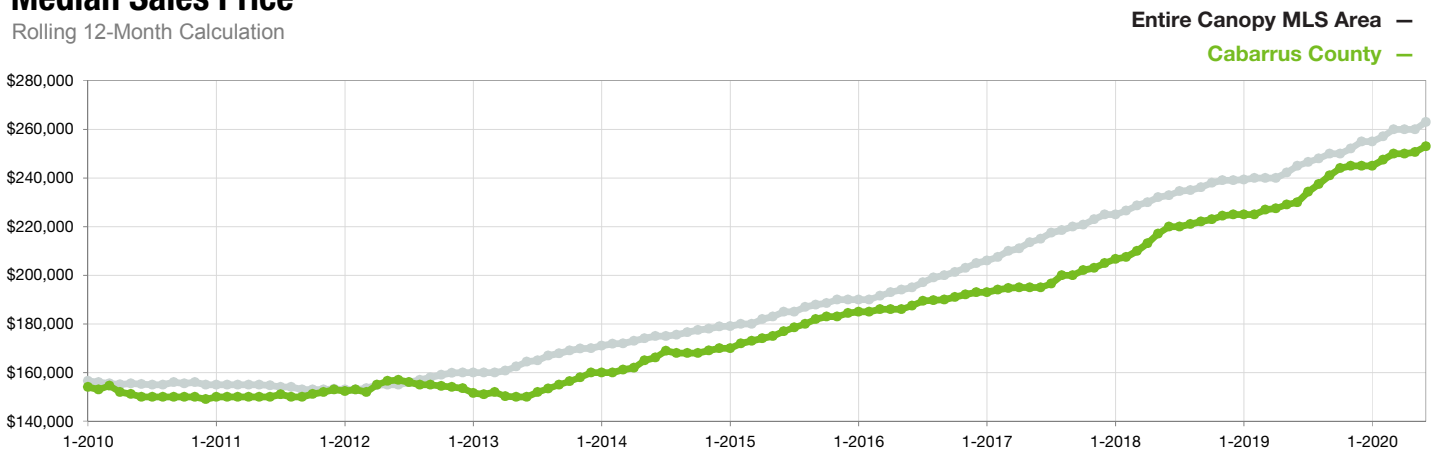
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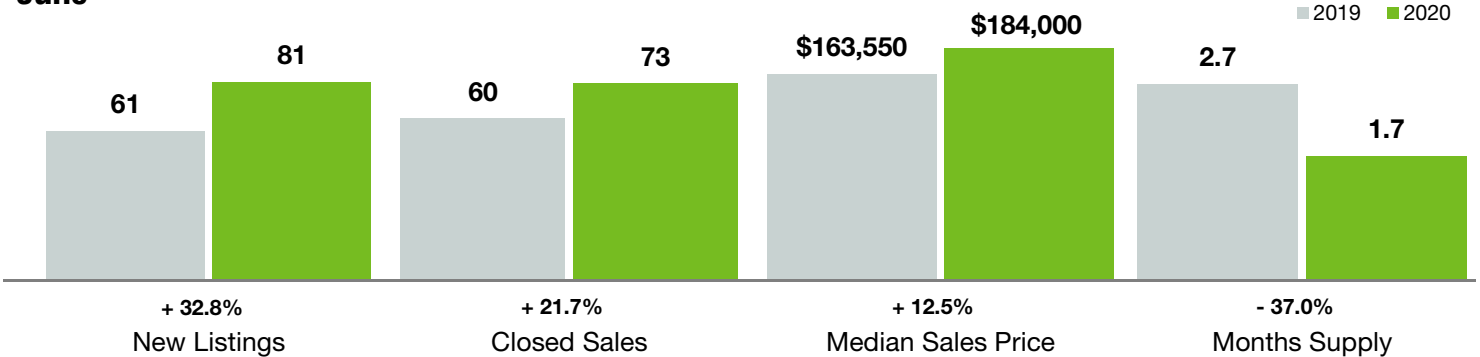
## Cleveland County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	61	81	+ 32.8%	361	484	+ 34.1%
Pending Sales	58	112	+ 93.1%	324	439	+ 35.5%
Closed Sales	60	73	+ 21.7%	310	333	+ 7.4%
Median Sales Price*	\$163,550	\$184,000	+ 12.5%	\$140,528	\$157,000	+ 11.7%
Average Sales Price*	\$190,217	\$202,184	+ 6.3%	\$170,545	\$182,398	+ 7.0%
Percent of Original List Price Received*	96.1%	93.7%	- 2.5%	95.1%	94.5%	- 0.6%
List to Close	137	100	- 27.0%	127	97	- 23.6%
Days on Market Until Sale	83	53	- 36.1%	67	50	- 25.4%
Cumulative Days on Market Until Sale	89	57	- 36.0%	73	53	- 27.4%
Average List Price	\$186,126	\$208,291	+ 11.9%	\$188,173	\$193,353	+ 2.8%
Inventory of Homes for Sale	136	100	- 26.5%	--	--	--
Months Supply of Inventory	2.7	1.7	- 37.0%	--	--	--

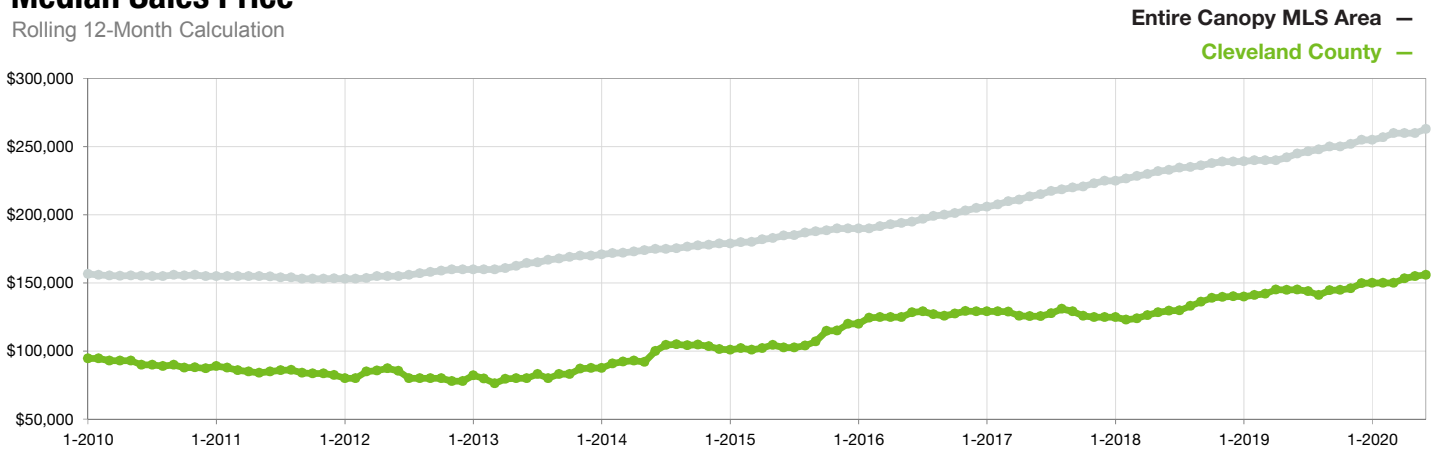
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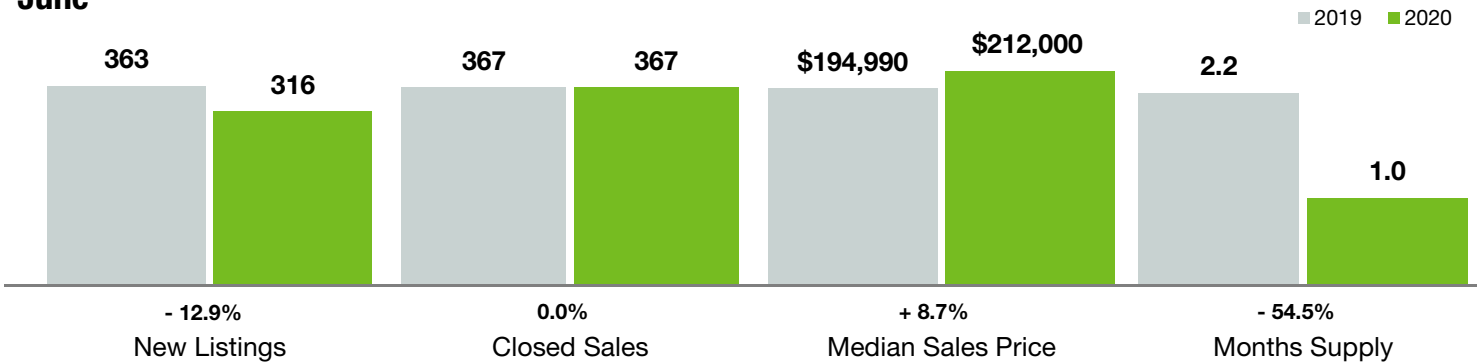
## Gaston County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	363	<b>316</b>	- 12.9%	2,133	<b>2,029</b>	- 4.9%
Pending Sales	309	<b>415</b>	+ 34.3%	1,862	<b>2,016</b>	+ 8.3%
Closed Sales	367	<b>367</b>	0.0%	1,692	<b>1,758</b>	+ 3.9%
Median Sales Price*	\$194,990	<b>\$212,000</b>	+ 8.7%	\$187,900	<b>\$209,945</b>	+ 11.7%
Average Sales Price*	\$225,279	<b>\$238,142</b>	+ 5.7%	\$209,945	<b>\$235,285</b>	+ 12.1%
Percent of Original List Price Received*	97.6%	<b>97.3%</b>	- 0.3%	96.8%	<b>96.8%</b>	0.0%
List to Close	91	<b>80</b>	- 12.1%	94	<b>95</b>	+ 1.1%
Days on Market Until Sale	34	<b>30</b>	- 11.8%	42	<b>40</b>	- 4.8%
Cumulative Days on Market Until Sale	39	<b>34</b>	- 12.8%	49	<b>45</b>	- 8.2%
Average List Price	\$227,629	<b>\$252,218</b>	+ 10.8%	\$226,346	<b>\$236,423</b>	+ 4.5%
Inventory of Homes for Sale	632	<b>318</b>	- 49.7%	--	--	--
Months Supply of Inventory	2.2	<b>1.0</b>	- 54.5%	--	--	--

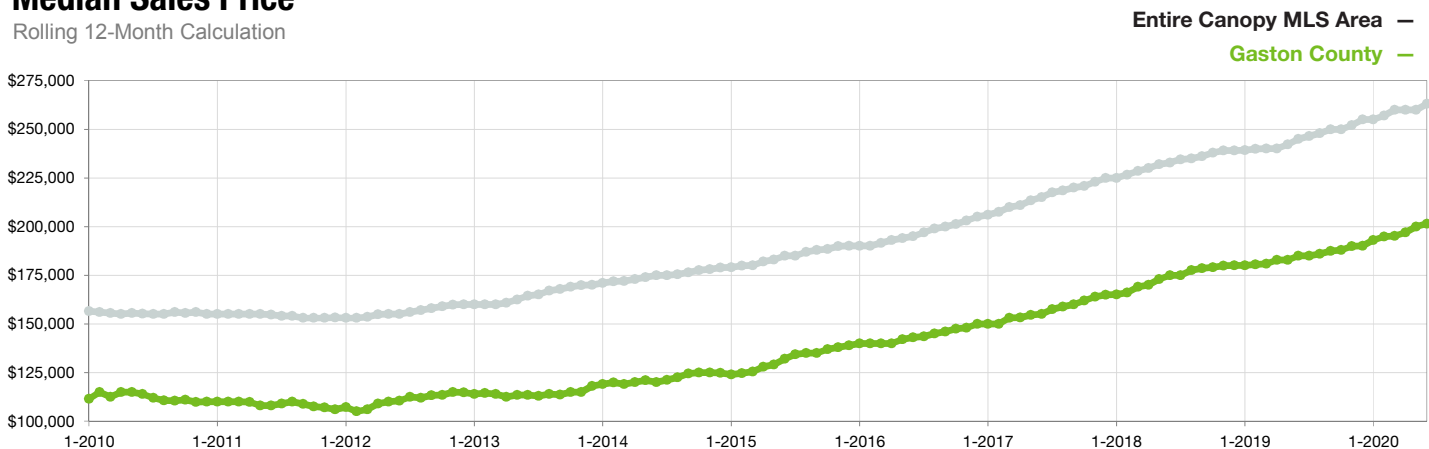
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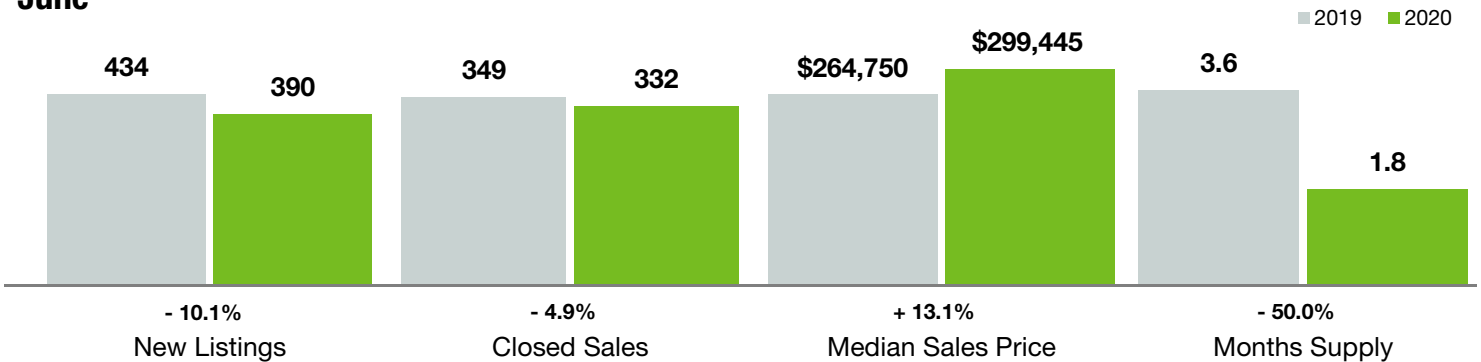
## Iredell County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	434	390	- 10.1%	2,369	2,133	- 10.0%
Pending Sales	354	468	+ 32.2%	1,911	1,969	+ 3.0%
Closed Sales	349	332	- 4.9%	1,684	1,584	- 5.9%
Median Sales Price*	\$264,750	\$299,445	+ 13.1%	\$260,000	\$284,000	+ 9.2%
Average Sales Price*	\$325,161	\$382,446	+ 17.6%	\$322,238	\$340,637	+ 5.7%
Percent of Original List Price Received*	96.4%	97.0%	+ 0.6%	95.6%	96.8%	+ 1.3%
List to Close	106	94	- 11.3%	113	102	- 9.7%
Days on Market Until Sale	55	43	- 21.8%	62	52	- 16.1%
Cumulative Days on Market Until Sale	73	52	- 28.8%	79	60	- 24.1%
Average List Price	\$363,820	\$406,462	+ 11.7%	\$381,461	\$396,454	+ 3.9%
Inventory of Homes for Sale	1,023	539	- 47.3%	--	--	--
Months Supply of Inventory	3.6	1.8	- 50.0%	--	--	--

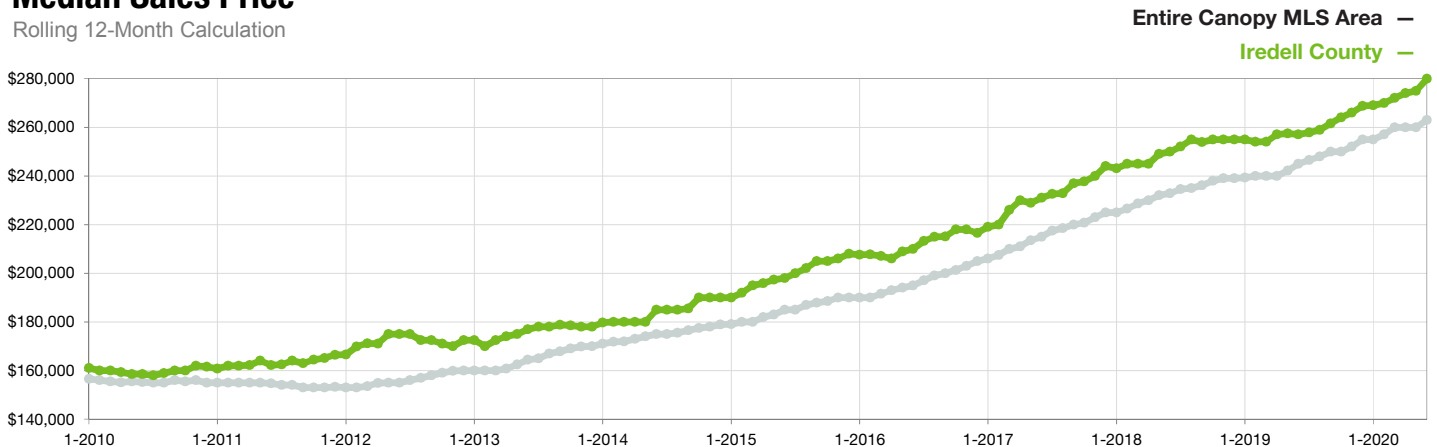
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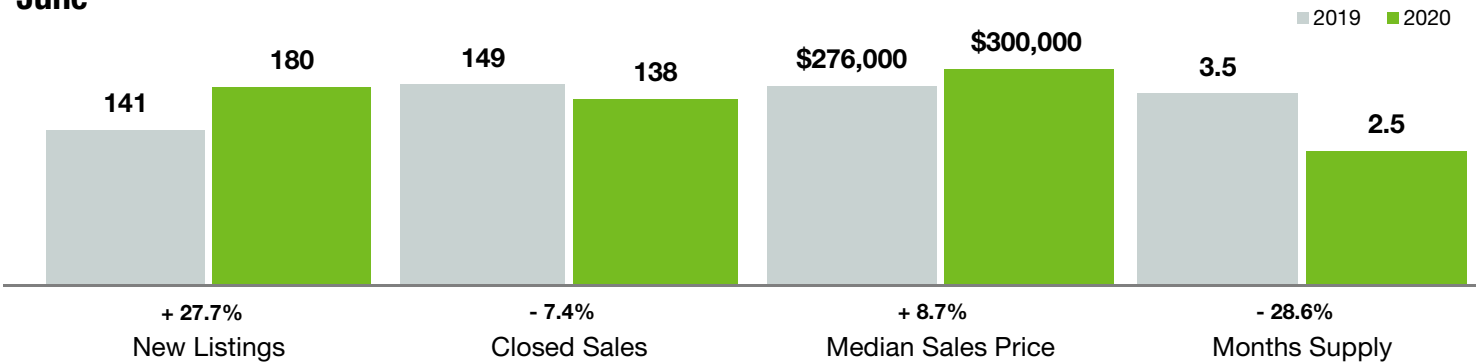
## Lincoln County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	141	180	+ 27.7%	882	909	+ 3.1%
Pending Sales	116	176	+ 51.7%	672	781	+ 16.2%
Closed Sales	149	138	- 7.4%	627	619	- 1.3%
Median Sales Price*	\$276,000	\$300,000	+ 8.7%	\$272,500	\$300,000	+ 10.1%
Average Sales Price*	\$349,072	\$350,021	+ 0.3%	\$307,590	\$335,773	+ 9.2%
Percent of Original List Price Received*	96.4%	96.5%	+ 0.1%	96.0%	96.5%	+ 0.5%
List to Close	102	109	+ 6.9%	114	110	- 3.5%
Days on Market Until Sale	54	58	+ 7.4%	62	61	- 1.6%
Cumulative Days on Market Until Sale	77	62	- 19.5%	78	72	- 7.7%
Average List Price	\$331,331	\$344,695	+ 4.0%	\$358,922	\$358,803	- 0.0%
Inventory of Homes for Sale	379	288	- 24.0%	--	--	--
Months Supply of Inventory	3.5	2.5	- 28.6%	--	--	--

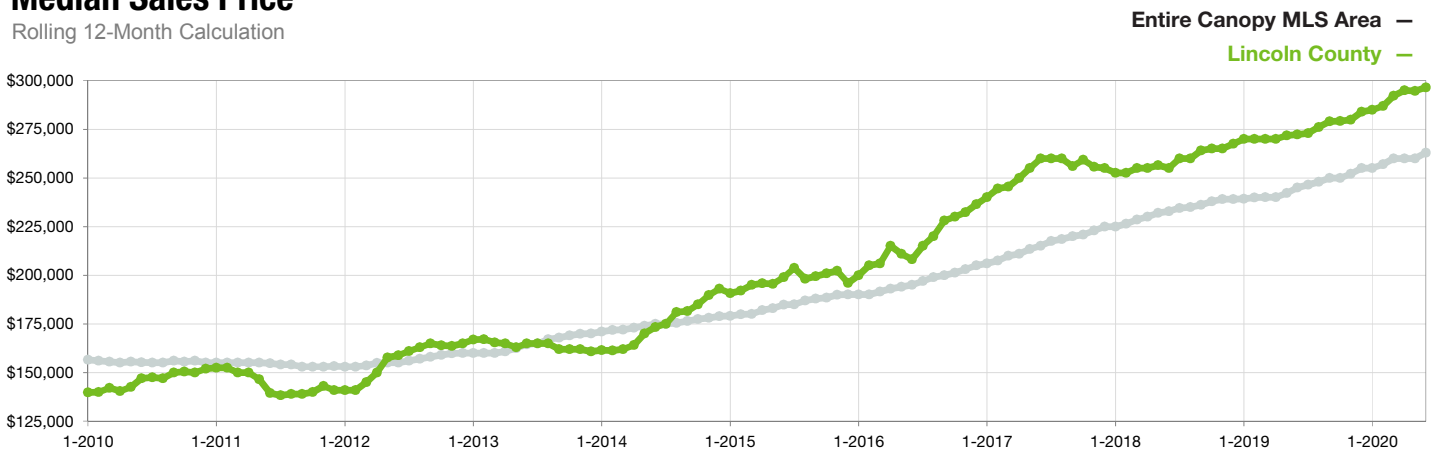
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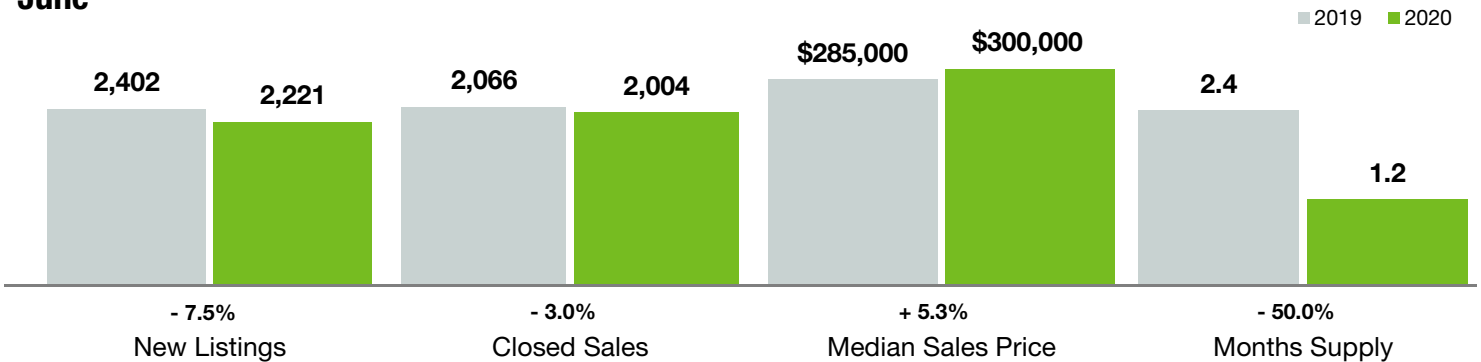
## Mecklenburg County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	2,402	<b>2,221</b>	- 7.5%	13,794	<b>12,132</b>	- 12.0%
Pending Sales	1,970	<b>2,478</b>	+ 25.8%	11,227	<b>11,263</b>	+ 0.3%
Closed Sales	2,066	<b>2,004</b>	- 3.0%	9,950	<b>9,290</b>	- 6.6%
Median Sales Price*	\$285,000	<b>\$300,000</b>	+ 5.3%	\$267,000	<b>\$288,990</b>	+ 8.2%
Average Sales Price*	\$371,900	<b>\$370,042</b>	- 0.5%	\$341,026	<b>\$356,246</b>	+ 4.5%
Percent of Original List Price Received*	97.7%	<b>98.1%</b>	+ 0.4%	97.2%	<b>97.8%</b>	+ 0.6%
List to Close	81	<b>86</b>	+ 6.2%	88	<b>90</b>	+ 2.3%
Days on Market Until Sale	31	<b>33</b>	+ 6.5%	39	<b>36</b>	- 7.7%
Cumulative Days on Market Until Sale	39	<b>37</b>	- 5.1%	47	<b>43</b>	- 8.5%
Average List Price	\$370,134	<b>\$421,241</b>	+ 13.8%	\$387,381	<b>\$405,133</b>	+ 4.6%
Inventory of Homes for Sale	3,992	<b>2,111</b>	- 47.1%	--	--	--
Months Supply of Inventory	2.4	<b>1.2</b>	- 50.0%	--	--	--

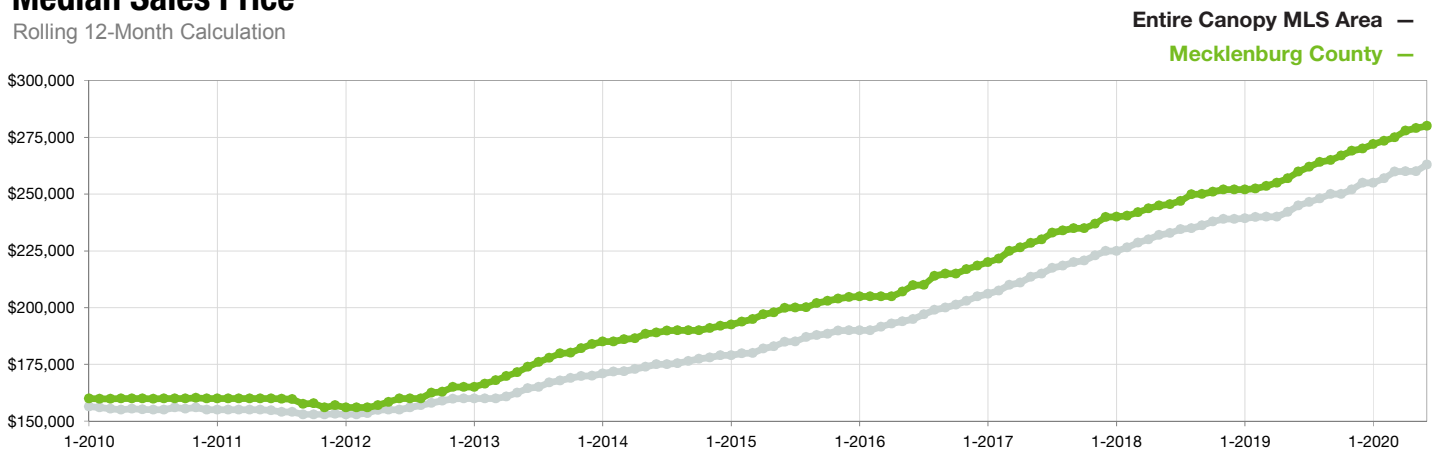
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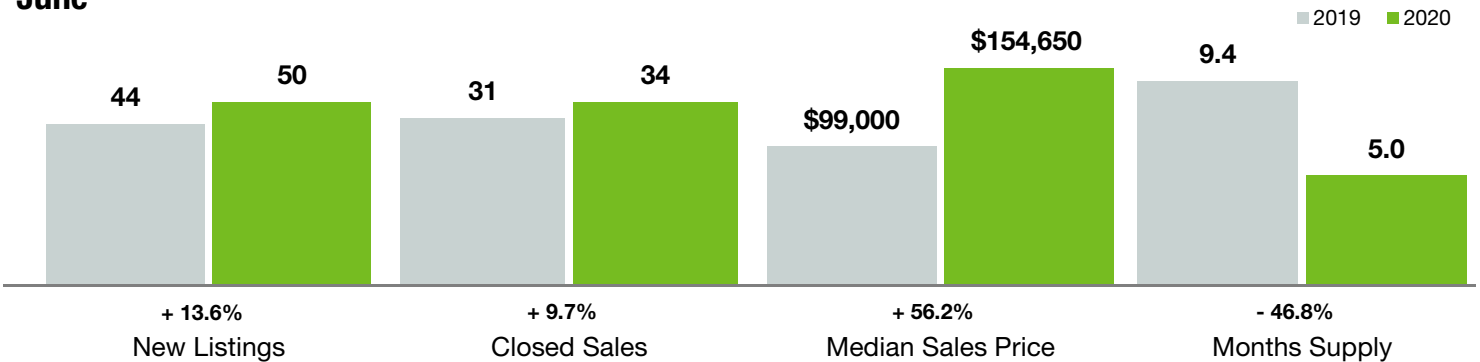
## Montgomery County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	44	50	+ 13.6%	249	197	- 20.9%
Pending Sales	35	41	+ 17.1%	139	163	+ 17.3%
Closed Sales	31	34	+ 9.7%	117	135	+ 15.4%
Median Sales Price*	\$99,000	\$154,650	+ 56.2%	\$125,125	\$171,000	+ 36.7%
Average Sales Price*	\$248,400	\$195,003	- 21.5%	\$216,767	\$234,570	+ 8.2%
Percent of Original List Price Received*	87.6%	87.4%	- 0.2%	89.6%	89.4%	- 0.2%
List to Close	177	181	+ 2.3%	151	177	+ 17.2%
Days on Market Until Sale	138	143	+ 3.6%	113	133	+ 17.7%
Cumulative Days on Market Until Sale	145	154	+ 6.2%	121	154	+ 27.3%
Average List Price	\$351,645	\$282,540	- 19.7%	\$320,618	\$295,284	- 7.9%
Inventory of Homes for Sale	201	135	- 32.8%	--	--	--
Months Supply of Inventory	9.4	5.0	- 46.8%	--	--	--

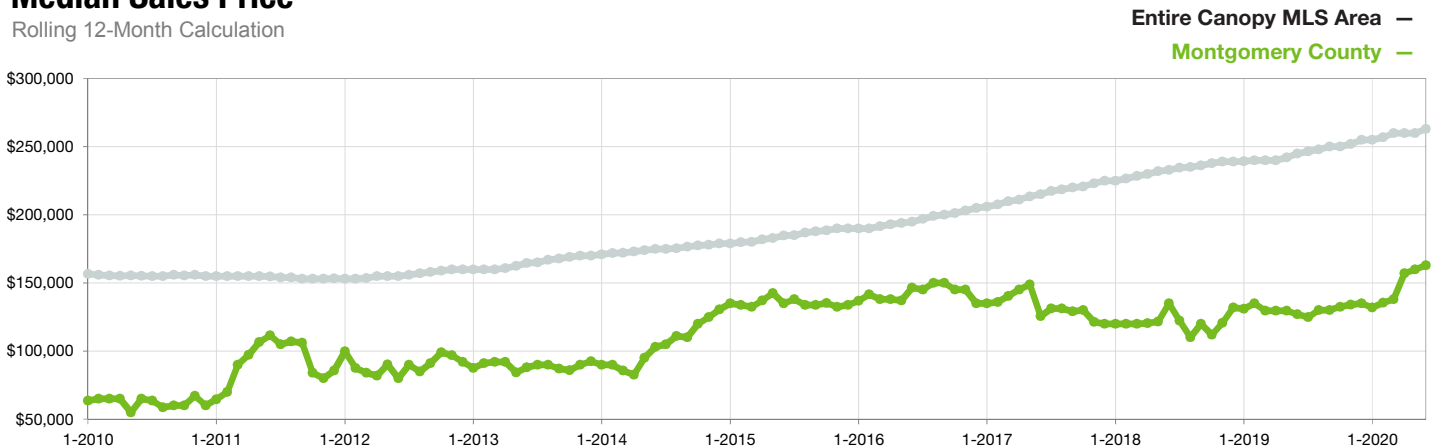
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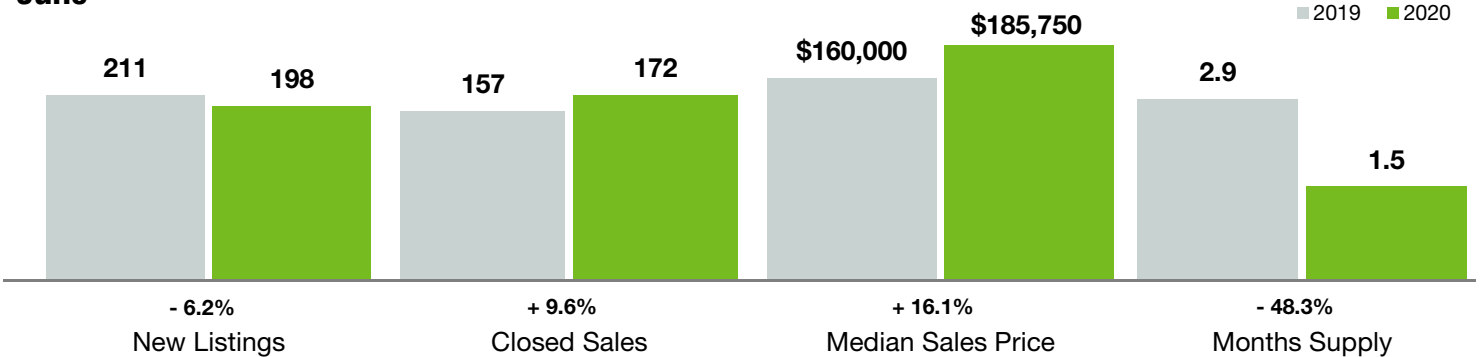
## Rowan County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	211	198	- 6.2%	1,100	1,099	- 0.1%
Pending Sales	151	221	+ 46.4%	890	1,011	+ 13.6%
Closed Sales	157	172	+ 9.6%	825	799	- 3.2%
Median Sales Price*	\$160,000	\$185,750	+ 16.1%	\$155,000	\$180,000	+ 16.1%
Average Sales Price*	\$173,450	\$212,057	+ 22.3%	\$166,276	\$196,609	+ 18.2%
Percent of Original List Price Received*	95.2%	96.8%	+ 1.7%	95.3%	96.2%	+ 0.9%
List to Close	97	92	- 5.2%	103	94	- 8.7%
Days on Market Until Sale	53	38	- 28.3%	53	43	- 18.9%
Cumulative Days on Market Until Sale	59	55	- 6.8%	61	51	- 16.4%
Average List Price	\$199,857	\$221,215	+ 10.7%	\$198,541	\$215,285	+ 8.4%
Inventory of Homes for Sale	399	226	- 43.4%	--	--	--
Months Supply of Inventory	2.9	1.5	- 48.3%	--	--	--

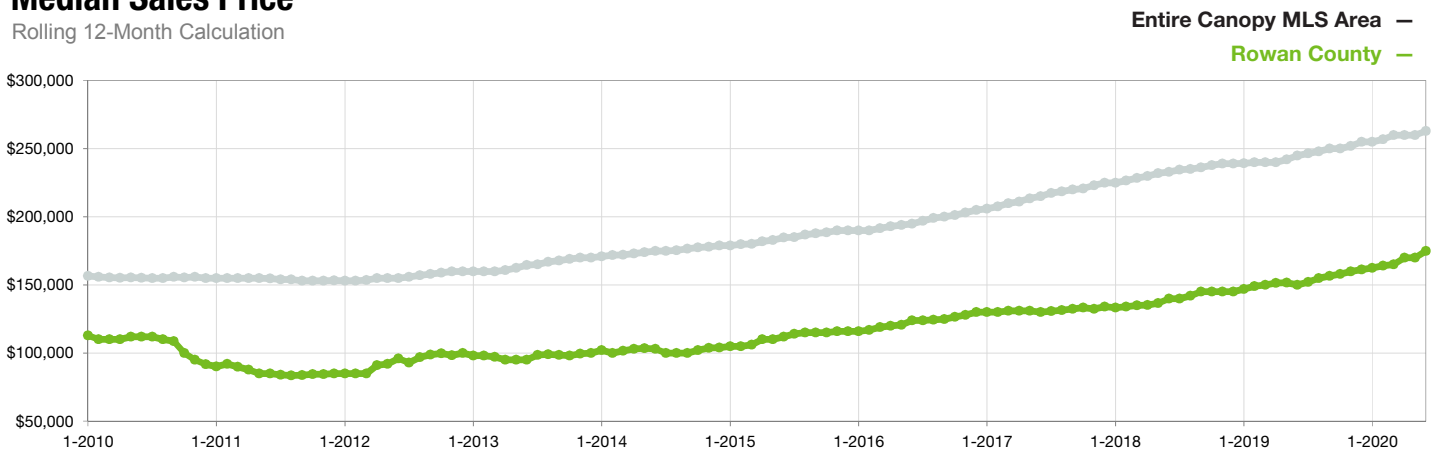
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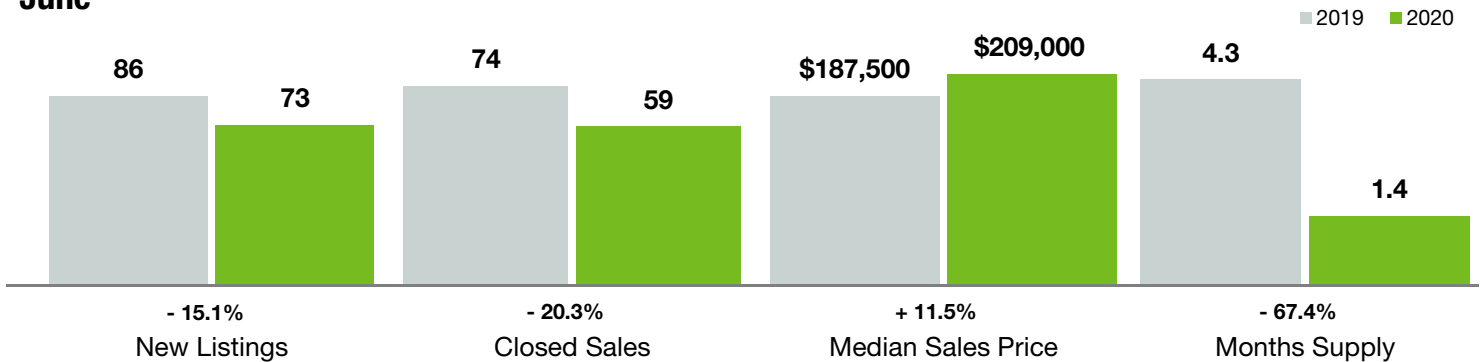
## Stanly County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	86	73	- 15.1%	498	404	- 18.9%
Pending Sales	62	92	+ 48.4%	367	404	+ 10.1%
Closed Sales	74	59	- 20.3%	333	337	+ 1.2%
Median Sales Price*	\$187,500	\$209,000	+ 11.5%	\$174,048	\$180,000	+ 3.4%
Average Sales Price*	\$214,368	\$240,818	+ 12.3%	\$201,156	\$200,217	- 0.5%
Percent of Original List Price Received*	93.5%	95.8%	+ 2.5%	94.3%	95.2%	+ 1.0%
List to Close	135	103	- 23.7%	116	109	- 6.0%
Days on Market Until Sale	72	59	- 18.1%	62	55	- 11.3%
Cumulative Days on Market Until Sale	90	92	+ 2.2%	70	70	0.0%
Average List Price	\$206,491	\$249,089	+ 20.6%	\$222,985	\$225,077	+ 0.9%
Inventory of Homes for Sale	240	91	- 62.1%	--	--	--
Months Supply of Inventory	4.3	1.4	- 67.4%	--	--	--

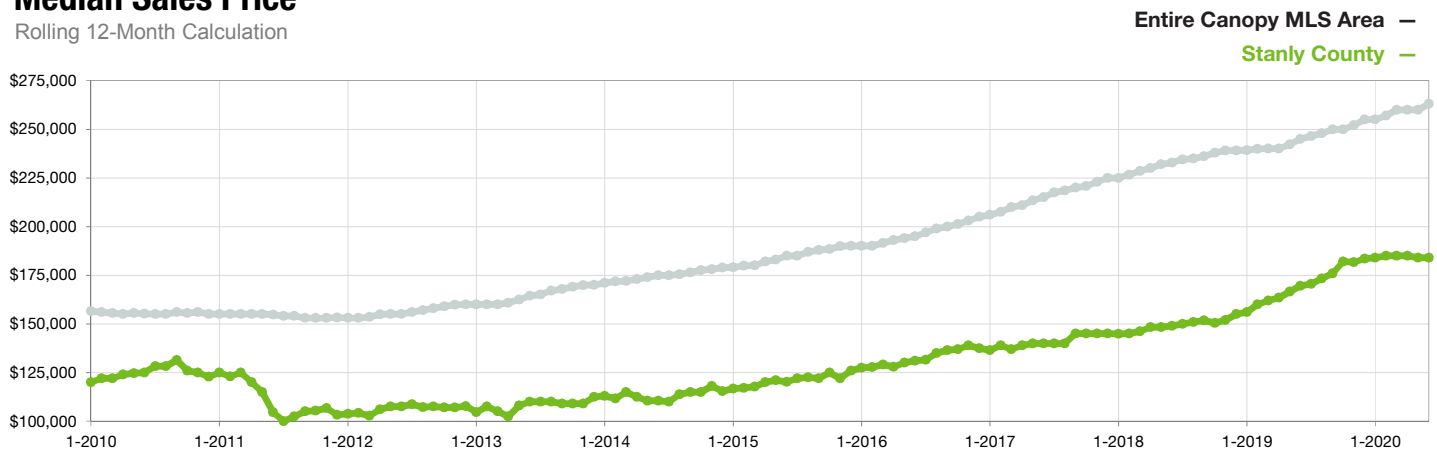
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### June



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for June 2020

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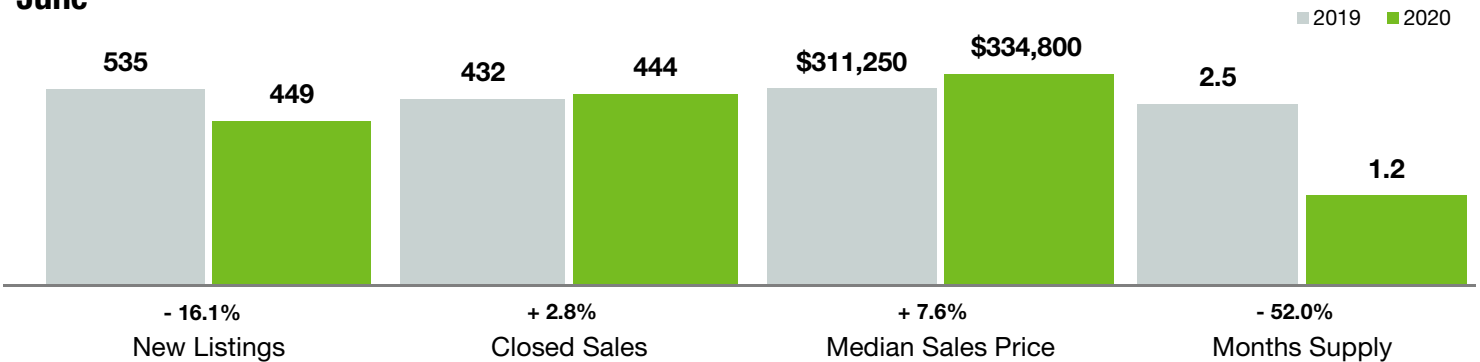
## Union County

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	535	449	- 16.1%	2,945	2,584	- 12.3%
Pending Sales	453	525	+ 15.9%	2,451	2,414	- 1.5%
Closed Sales	432	444	+ 2.8%	2,114	1,996	- 5.6%
Median Sales Price*	\$311,250	\$334,800	+ 7.6%	\$300,000	\$324,612	+ 8.2%
Average Sales Price*	\$369,928	\$397,845	+ 7.5%	\$351,374	\$372,023	+ 5.9%
Percent of Original List Price Received*	97.2%	97.7%	+ 0.5%	97.0%	97.5%	+ 0.5%
List to Close	90	87	- 3.3%	100	93	- 7.0%
Days on Market Until Sale	46	34	- 26.1%	52	43	- 17.3%
Cumulative Days on Market Until Sale	53	40	- 24.5%	63	50	- 20.6%
Average List Price	\$381,167	\$404,330	+ 6.1%	\$401,323	\$416,966	+ 3.9%
Inventory of Homes for Sale	892	466	- 47.8%	--	--	--
Months Supply of Inventory	2.5	1.2	- 52.0%	--	--	--

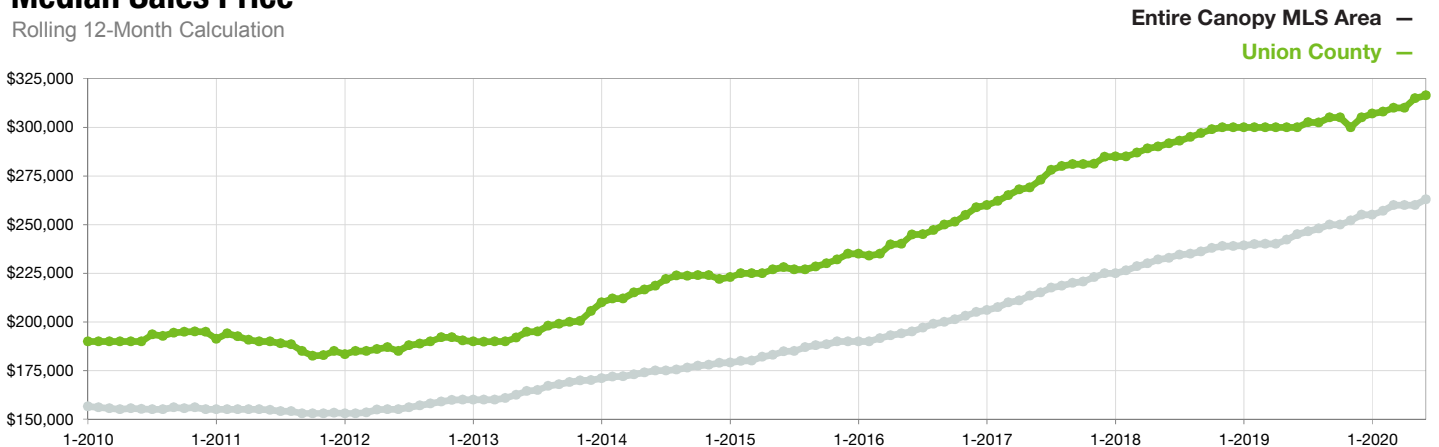
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### June



### Median Sales Price

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# Local Market Update for June 2020

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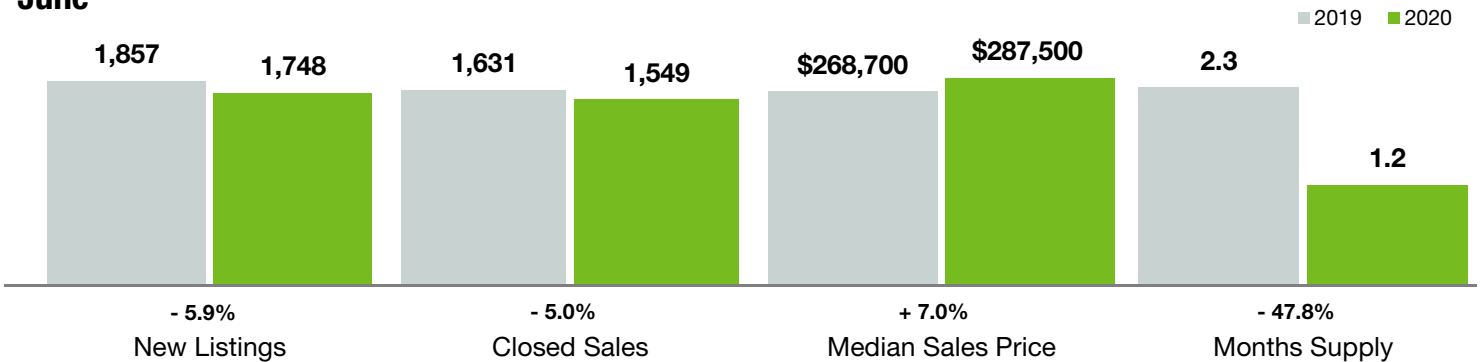
## City of Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	1,857	<b>1,748</b>	- 5.9%	10,845	<b>9,698</b>	- 10.6%
Pending Sales	1,529	<b>1,948</b>	+ 27.4%	8,966	<b>8,951</b>	- 0.2%
Closed Sales	1,631	<b>1,549</b>	- 5.0%	8,008	<b>7,387</b>	- 7.8%
Median Sales Price*	\$268,700	<b>\$287,500</b>	+ 7.0%	\$254,813	<b>\$275,000</b>	+ 7.9%
Average Sales Price*	\$358,298	<b>\$362,320</b>	+ 1.1%	\$332,904	<b>\$347,712</b>	+ 4.4%
Percent of Original List Price Received*	97.9%	<b>98.3%</b>	+ 0.4%	97.4%	<b>98.0%</b>	+ 0.6%
List to Close	78	<b>85</b>	+ 9.0%	86	<b>88</b>	+ 2.3%
Days on Market Until Sale	28	<b>30</b>	+ 7.1%	37	<b>33</b>	- 10.8%
Cumulative Days on Market Until Sale	36	<b>34</b>	- 5.6%	44	<b>40</b>	- 9.1%
Average List Price	\$355,709	<b>\$410,092</b>	+ 15.3%	\$379,124	<b>\$398,428</b>	+ 5.1%
Inventory of Homes for Sale	3,001	<b>1,625</b>	- 45.9%	--	--	--
Months Supply of Inventory	2.3	<b>1.2</b>	- 47.8%	--	--	--

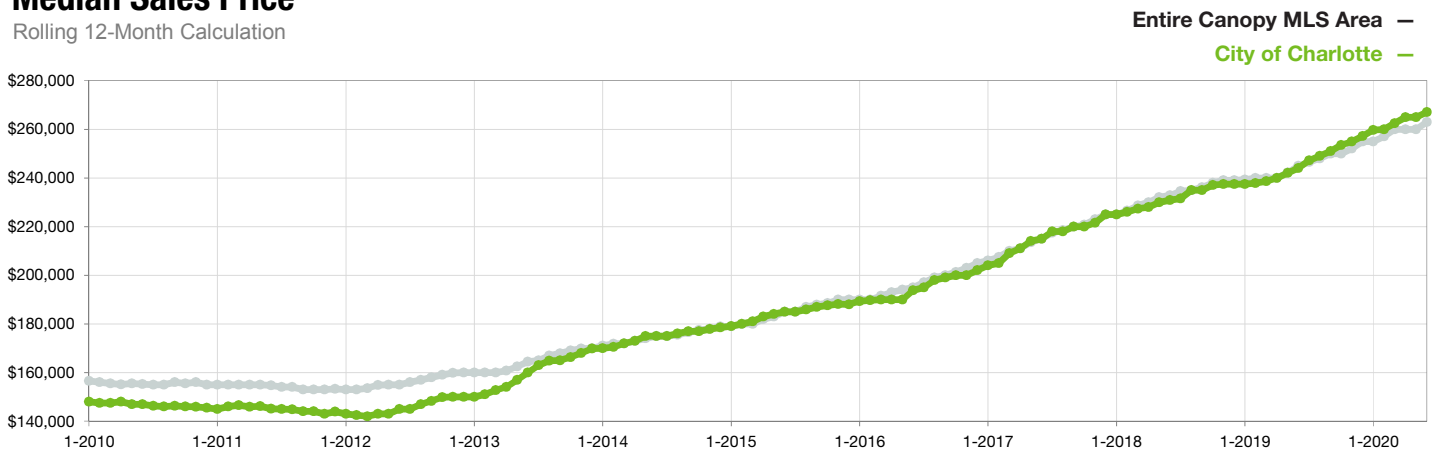
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### June



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for June 2020

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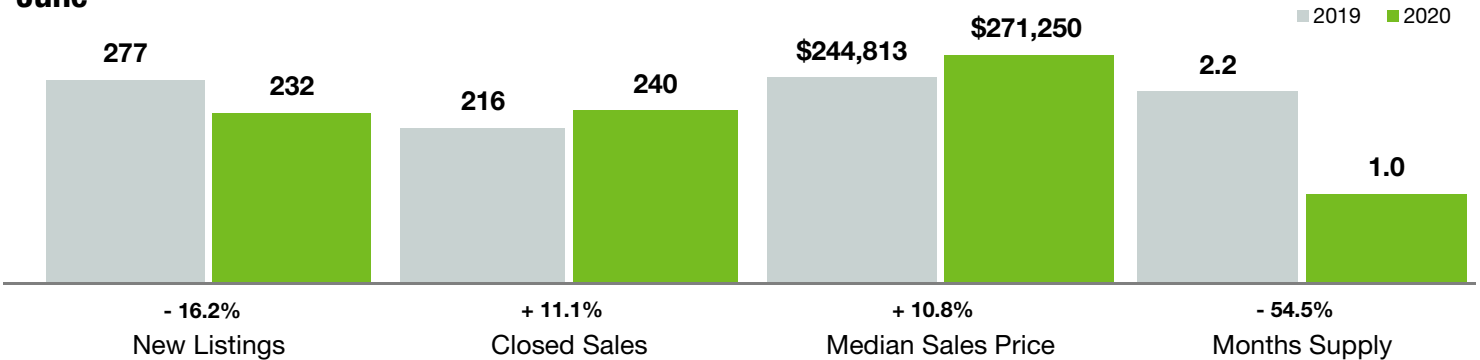
## Concord

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	277	232	- 16.2%	1,565	1,360	- 13.1%
Pending Sales	244	257	+ 5.3%	1,270	1,270	0.0%
Closed Sales	216	240	+ 11.1%	1,093	1,095	+ 0.2%
Median Sales Price*	\$244,813	\$271,250	+ 10.8%	\$235,500	\$260,000	+ 10.4%
Average Sales Price*	\$270,421	\$289,232	+ 7.0%	\$256,344	\$278,459	+ 8.6%
Percent of Original List Price Received*	97.8%	98.5%	+ 0.7%	97.0%	97.7%	+ 0.7%
List to Close	94	88	- 6.4%	99	93	- 6.1%
Days on Market Until Sale	33	37	+ 12.1%	44	42	- 4.5%
Cumulative Days on Market Until Sale	42	41	- 2.4%	53	51	- 3.8%
Average List Price	\$277,031	\$295,343	+ 6.6%	\$276,600	\$299,246	+ 8.2%
Inventory of Homes for Sale	425	202	- 52.5%	--	--	--
Months Supply of Inventory	2.2	1.0	- 54.5%	--	--	--

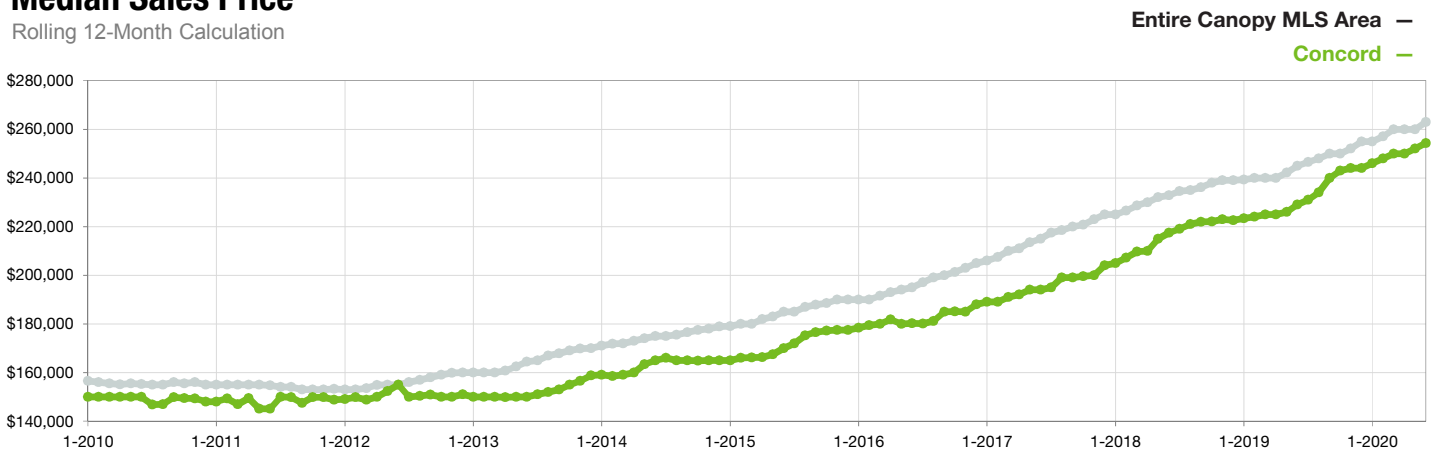
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### June



### Median Sales Price

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# Local Market Update for June 2020

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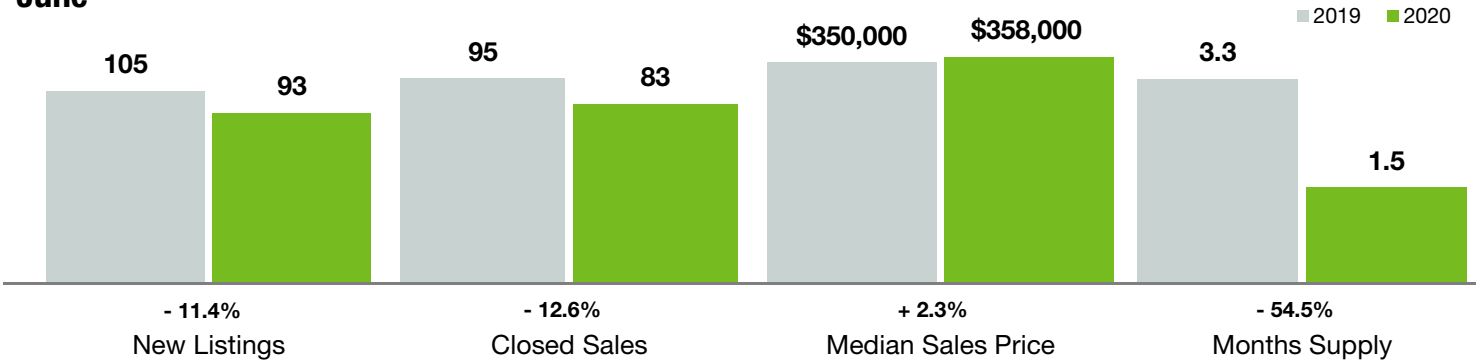
## Cornelius

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	105	93	- 11.4%	605	444	- 26.6%
Pending Sales	81	102	+ 25.9%	451	417	- 7.5%
Closed Sales	95	83	- 12.6%	376	359	- 4.5%
Median Sales Price*	\$350,000	\$358,000	+ 2.3%	\$299,950	\$320,000	+ 6.7%
Average Sales Price*	\$587,830	\$511,136	- 13.0%	\$474,071	\$473,648	- 0.1%
Percent of Original List Price Received*	96.7%	96.8%	+ 0.1%	96.1%	97.1%	+ 1.0%
List to Close	97	104	+ 7.2%	97	93	- 4.1%
Days on Market Until Sale	55	59	+ 7.3%	54	45	- 16.7%
Cumulative Days on Market Until Sale	66	67	+ 1.5%	63	58	- 7.9%
Average List Price	\$562,677	\$664,545	+ 18.1%	\$540,187	\$568,454	+ 5.2%
Inventory of Homes for Sale	223	109	- 51.1%	--	--	--
Months Supply of Inventory	3.3	1.5	- 54.5%	--	--	--

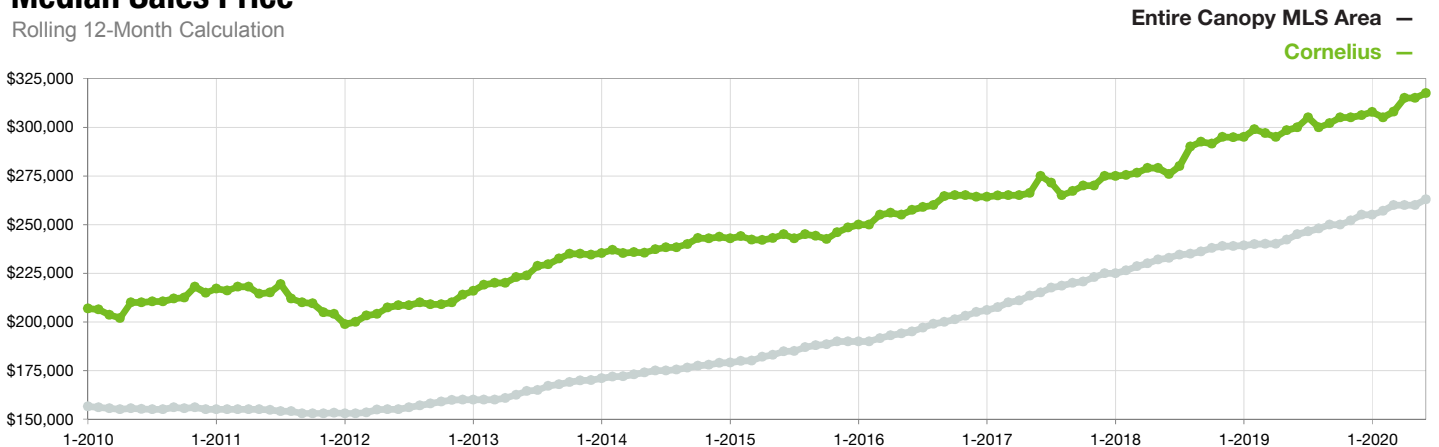
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### June



### Median Sales Price

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# Local Market Update for June 2020

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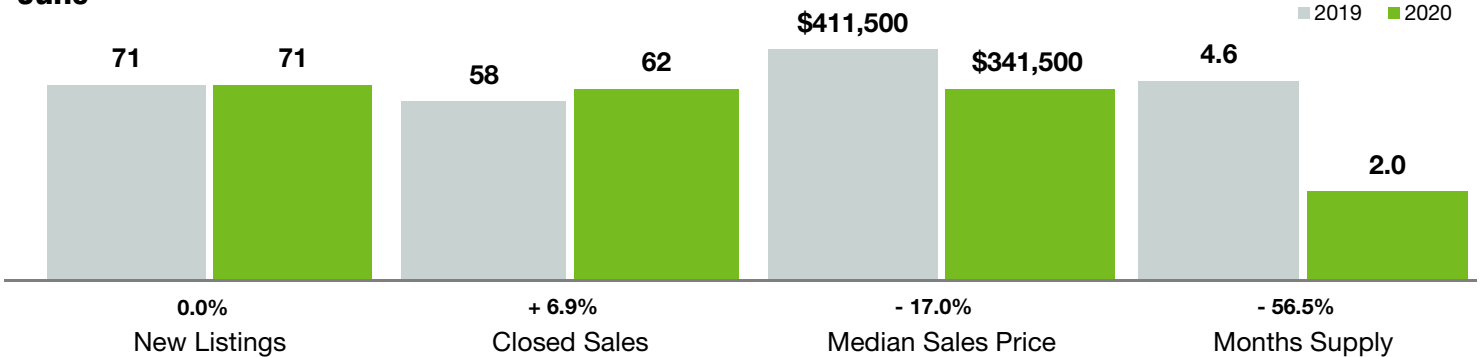
## Davidson

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	71	71	0.0%	407	363	- 10.8%
Pending Sales	52	74	+ 42.3%	295	349	+ 18.3%
Closed Sales	58	62	+ 6.9%	258	283	+ 9.7%
Median Sales Price*	\$411,500	\$341,500	- 17.0%	\$367,302	\$378,000	+ 2.9%
Average Sales Price*	\$522,444	\$434,655	- 16.8%	\$460,019	\$437,479	- 4.9%
Percent of Original List Price Received*	94.5%	95.2%	+ 0.7%	95.6%	95.5%	- 0.1%
List to Close	97	103	+ 6.2%	111	116	+ 4.5%
Days on Market Until Sale	52	58	+ 11.5%	60	70	+ 16.7%
Cumulative Days on Market Until Sale	57	73	+ 28.1%	75	78	+ 4.0%
Average List Price	\$484,832	\$496,484	+ 2.4%	\$518,517	\$499,848	- 3.6%
Inventory of Homes for Sale	191	102	- 46.6%	--	--	--
Months Supply of Inventory	4.6	2.0	- 56.5%	--	--	--

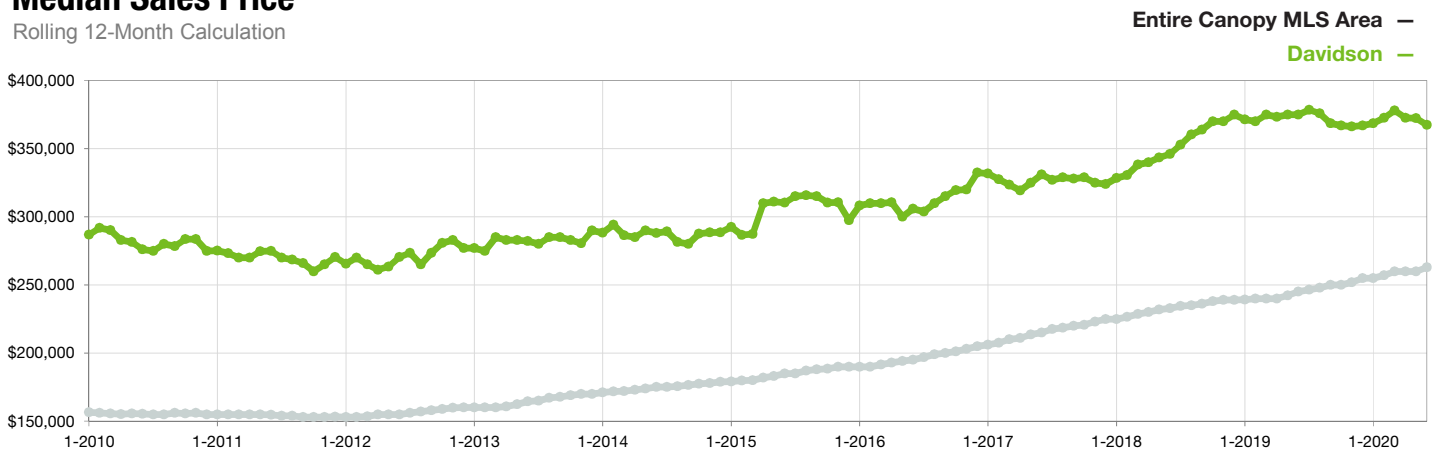
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### June



### Median Sales Price

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# Local Market Update for June 2020

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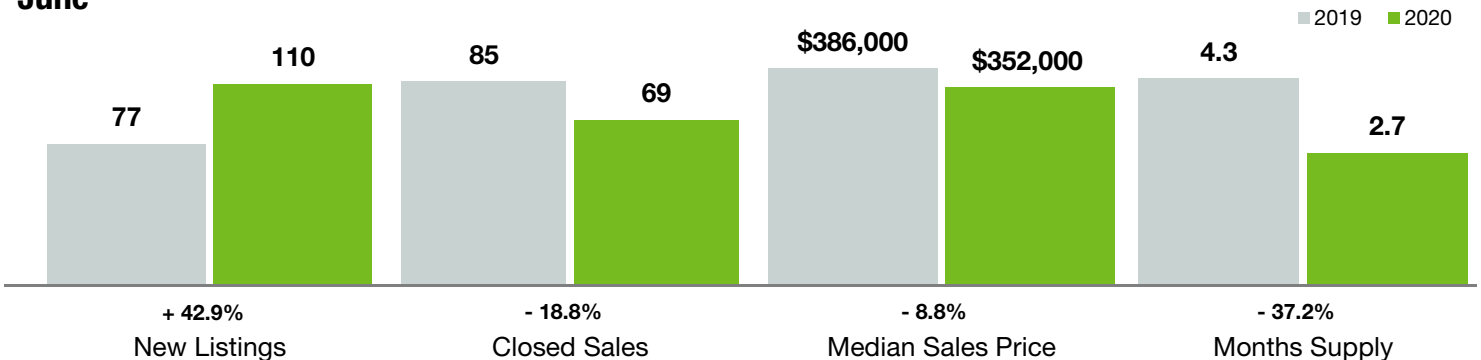
## Denver

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	77	110	+ 42.9%	476	500	+ 5.0%
Pending Sales	54	100	+ 85.2%	357	421	+ 17.9%
Closed Sales	85	69	- 18.8%	342	329	- 3.8%
Median Sales Price*	\$386,000	\$352,000	- 8.8%	\$341,400	\$356,500	+ 4.4%
Average Sales Price*	\$455,367	\$423,227	- 7.1%	\$386,053	\$415,745	+ 7.7%
Percent of Original List Price Received*	96.7%	96.0%	- 0.7%	96.5%	96.4%	- 0.1%
List to Close	119	118	- 0.8%	127	123	- 3.1%
Days on Market Until Sale	63	68	+ 7.9%	68	74	+ 8.8%
Cumulative Days on Market Until Sale	95	74	- 22.1%	87	84	- 3.4%
Average List Price	\$434,223	\$397,655	- 8.4%	\$447,498	\$420,123	- 6.1%
Inventory of Homes for Sale	237	170	- 28.3%	--	--	--
Months Supply of Inventory	4.3	2.7	- 37.2%	--	--	--

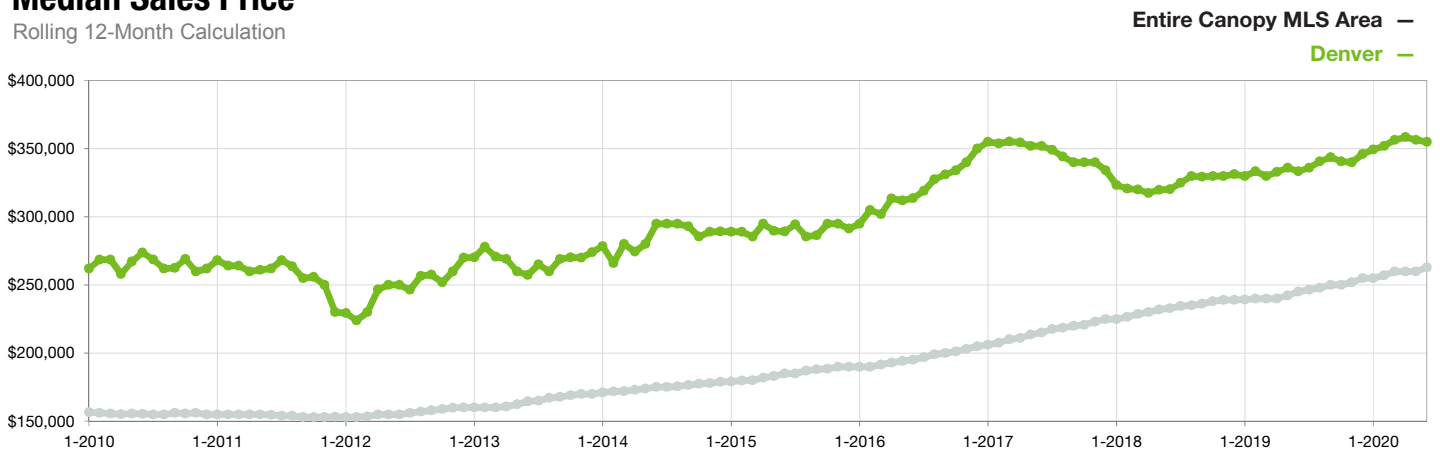
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### June



### Median Sales Price

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# Local Market Update for June 2020

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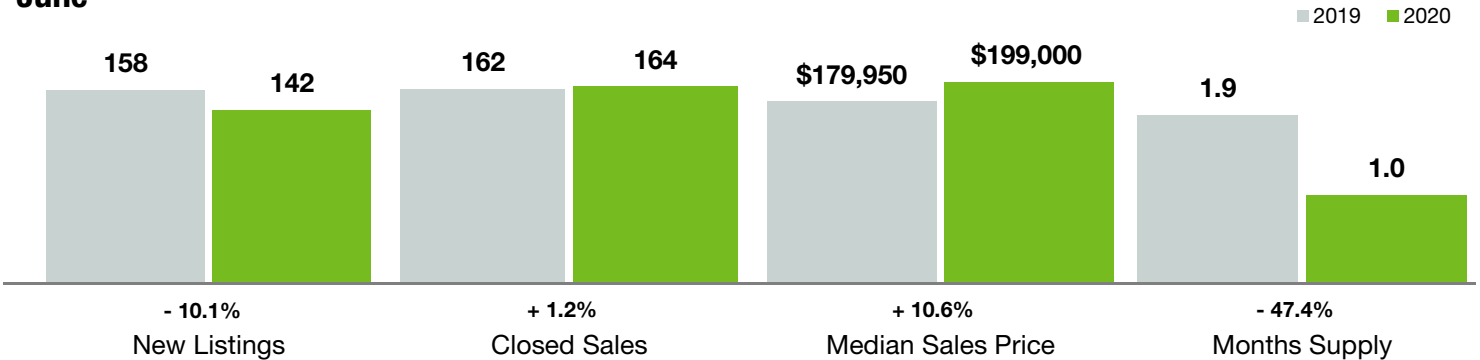
## Gastonia

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	158	142	- 10.1%	889	895	+ 0.7%
Pending Sales	128	188	+ 46.9%	800	852	+ 6.5%
Closed Sales	162	164	+ 1.2%	751	700	- 6.8%
Median Sales Price*	\$179,950	\$199,000	+ 10.6%	\$175,500	\$190,000	+ 8.3%
Average Sales Price*	\$198,218	\$205,863	+ 3.9%	\$186,543	\$202,861	+ 8.7%
Percent of Original List Price Received*	97.9%	96.3%	- 1.6%	97.0%	96.3%	- 0.7%
List to Close	78	72	- 7.7%	86	83	- 3.5%
Days on Market Until Sale	31	29	- 6.5%	39	34	- 12.8%
Cumulative Days on Market Until Sale	38	36	- 5.3%	48	41	- 14.6%
Average List Price	\$201,596	\$212,377	+ 5.3%	\$193,874	\$200,779	+ 3.6%
Inventory of Homes for Sale	239	132	- 44.8%	--	--	--
Months Supply of Inventory	1.9	1.0	- 47.4%	--	--	--

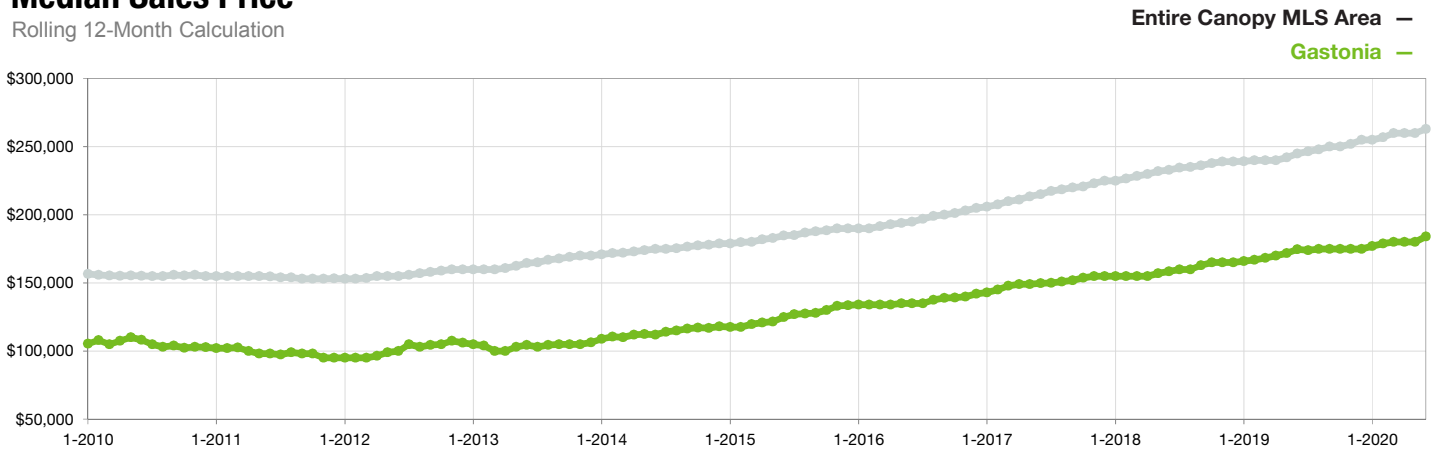
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### June



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# Local Market Update for June 2020

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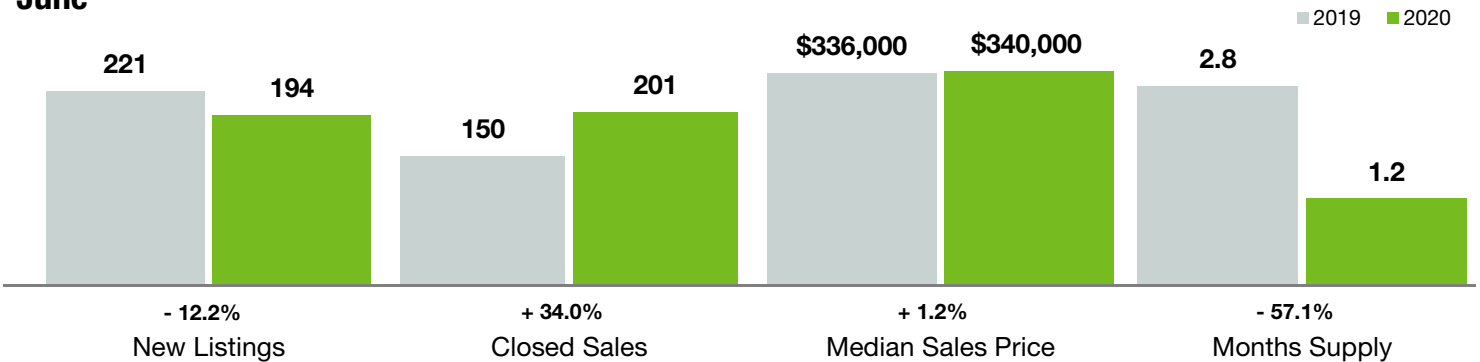
## Huntersville

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	221	194	- 12.2%	1,140	1,002	- 12.1%
Pending Sales	183	206	+ 12.6%	882	959	+ 8.7%
Closed Sales	150	201	+ 34.0%	754	774	+ 2.7%
Median Sales Price*	\$336,000	\$340,000	+ 1.2%	\$318,500	\$337,970	+ 6.1%
Average Sales Price*	\$348,410	\$372,036	+ 6.8%	\$333,829	\$370,815	+ 11.1%
Percent of Original List Price Received*	97.4%	98.3%	+ 0.9%	96.8%	97.4%	+ 0.6%
List to Close	87	86	- 1.1%	94	98	+ 4.3%
Days on Market Until Sale	39	36	- 7.7%	47	48	+ 2.1%
Cumulative Days on Market Until Sale	46	36	- 21.7%	59	57	- 3.4%
Average List Price	\$394,154	\$415,327	+ 5.4%	\$373,089	\$400,413	+ 7.3%
Inventory of Homes for Sale	366	178	- 51.4%	--	--	--
Months Supply of Inventory	2.8	1.2	- 57.1%	--	--	--

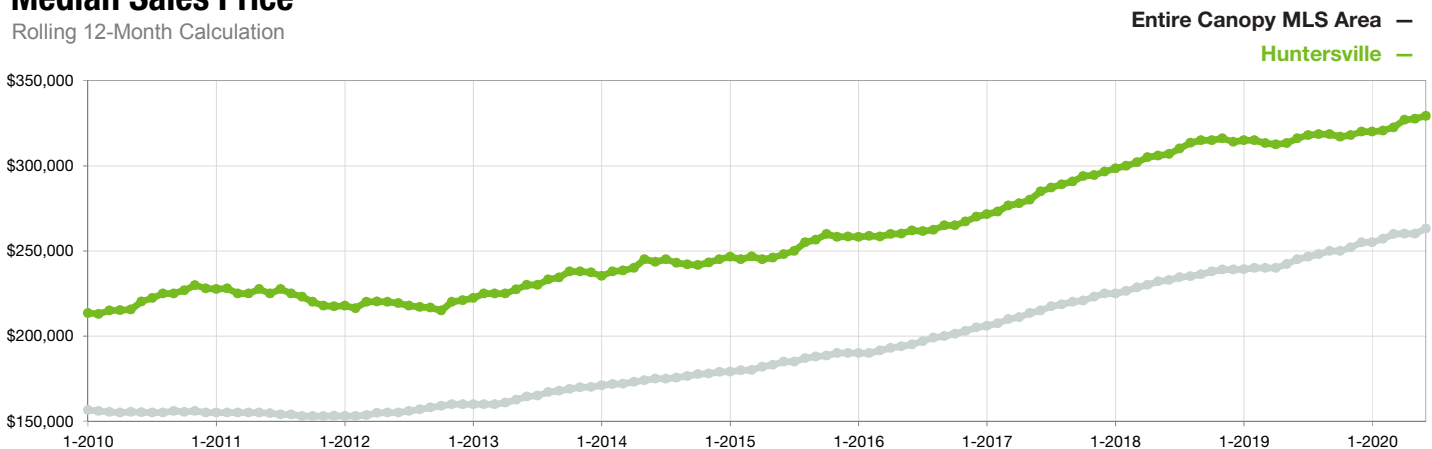
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### June



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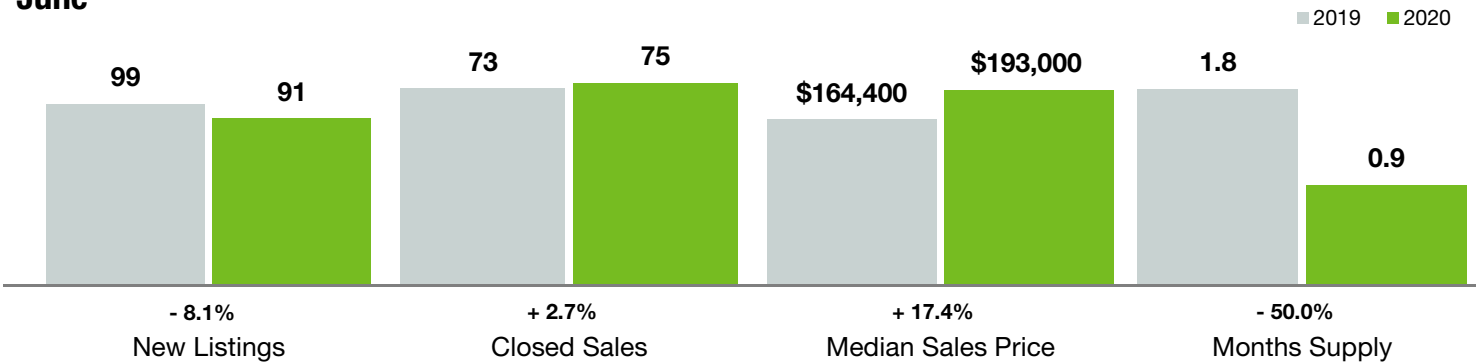
## Kannapolis

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	99	91	- 8.1%	482	500	+ 3.7%
Pending Sales	80	121	+ 51.3%	438	462	+ 5.5%
Closed Sales	73	75	+ 2.7%	406	372	- 8.4%
Median Sales Price*	\$164,400	\$193,000	+ 17.4%	\$159,500	\$175,000	+ 9.7%
Average Sales Price*	\$181,827	\$207,012	+ 13.9%	\$173,055	\$193,478	+ 11.8%
Percent of Original List Price Received*	97.5%	96.7%	- 0.8%	96.3%	96.6%	+ 0.3%
List to Close	82	88	+ 7.3%	82	80	- 2.4%
Days on Market Until Sale	41	43	+ 4.9%	41	36	- 12.2%
Cumulative Days on Market Until Sale	41	40	- 2.4%	48	40	- 16.7%
Average List Price	\$189,391	\$198,617	+ 4.9%	\$177,752	\$210,392	+ 18.4%
Inventory of Homes for Sale	119	70	- 41.2%	--	--	--
Months Supply of Inventory	1.8	0.9	- 50.0%	--	--	--

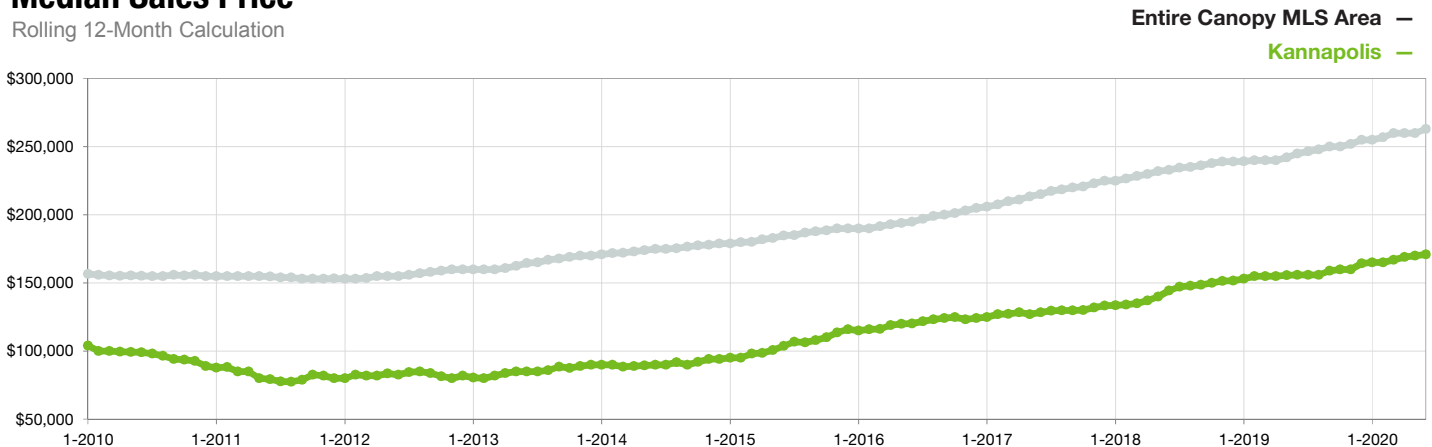
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### June



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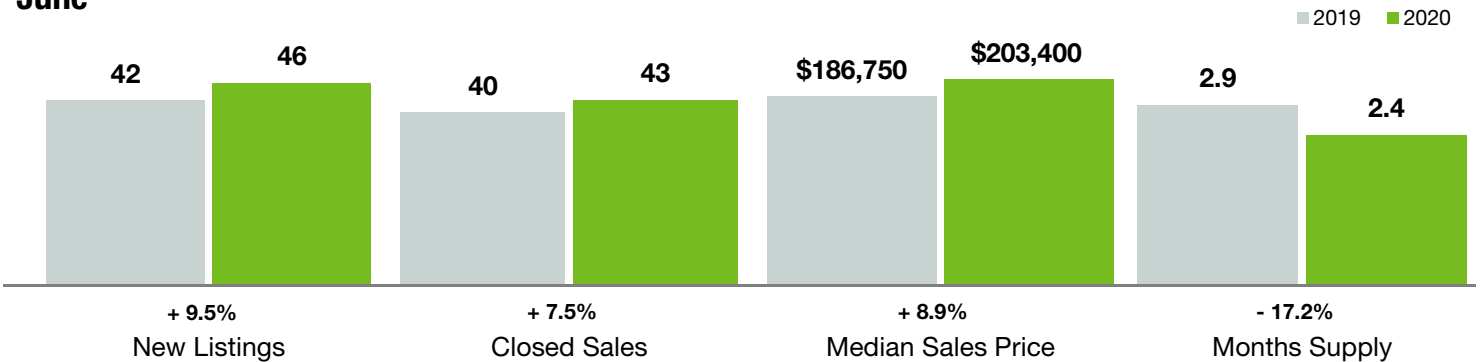
## Lincolnton

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	42	46	+ 9.5%	250	240	- 4.0%
Pending Sales	36	43	+ 19.4%	199	208	+ 4.5%
Closed Sales	40	43	+ 7.5%	186	178	- 4.3%
Median Sales Price*	\$186,750	\$203,400	+ 8.9%	\$175,000	\$192,250	+ 9.9%
Average Sales Price*	\$193,859	\$210,877	+ 8.8%	\$185,591	\$208,039	+ 12.1%
Percent of Original List Price Received*	96.2%	96.7%	+ 0.5%	96.0%	96.5%	+ 0.5%
List to Close	83	84	+ 1.2%	102	91	- 10.8%
Days on Market Until Sale	41	33	- 19.5%	56	43	- 23.2%
Cumulative Days on Market Until Sale	50	33	- 34.0%	66	48	- 27.3%
Average List Price	\$222,636	\$255,891	+ 14.9%	\$228,864	\$242,088	+ 5.8%
Inventory of Homes for Sale	93	78	- 16.1%	--	--	--
Months Supply of Inventory	2.9	2.4	- 17.2%	--	--	--

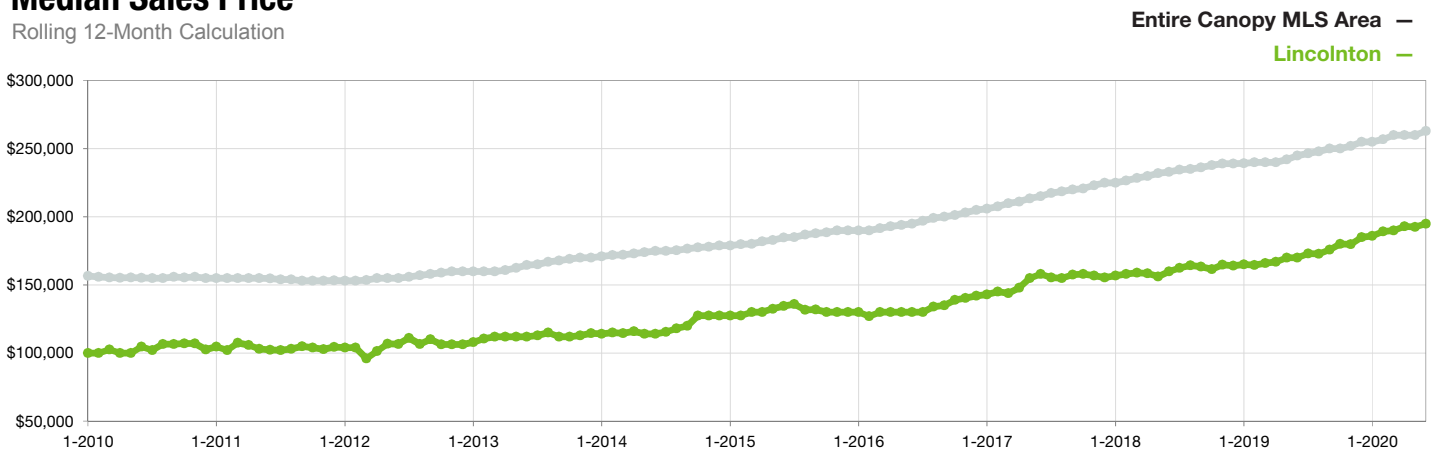
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### June



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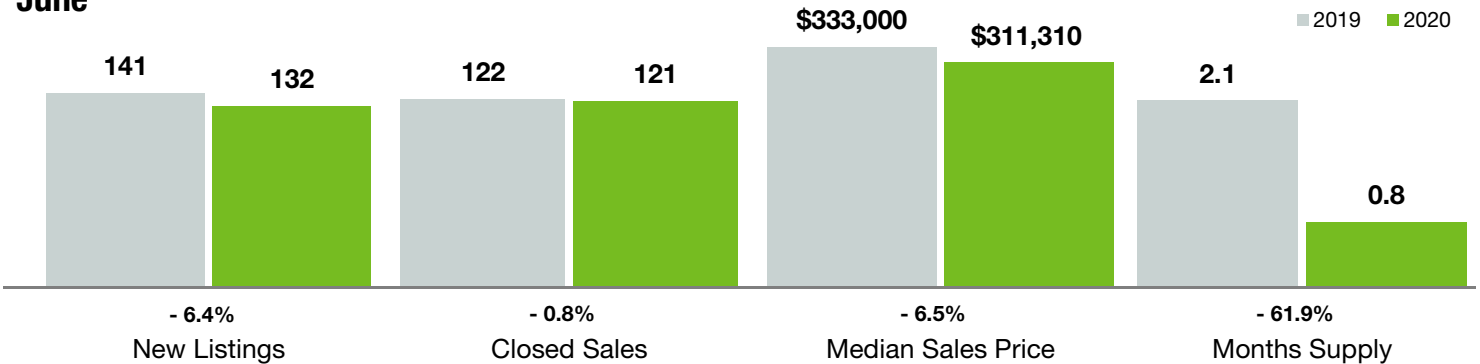
## Matthews

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	141	132	- 6.4%	826	679	- 17.8%
Pending Sales	118	155	+ 31.4%	663	665	+ 0.3%
Closed Sales	122	121	- 0.8%	576	561	- 2.6%
Median Sales Price*	\$333,000	\$311,310	- 6.5%	\$315,000	\$317,000	+ 0.6%
Average Sales Price*	\$378,225	\$343,465	- 9.2%	\$362,319	\$352,686	- 2.7%
Percent of Original List Price Received*	97.8%	98.2%	+ 0.4%	97.6%	97.9%	+ 0.3%
List to Close	69	73	+ 5.8%	78	84	+ 7.7%
Days on Market Until Sale	26	28	+ 7.7%	33	33	0.0%
Cumulative Days on Market Until Sale	30	30	0.0%	43	39	- 9.3%
Average List Price	\$377,989	\$399,434	+ 5.7%	\$387,859	\$383,514	- 1.1%
Inventory of Homes for Sale	204	79	- 61.3%	--	--	--
Months Supply of Inventory	2.1	0.8	- 61.9%	--	--	--

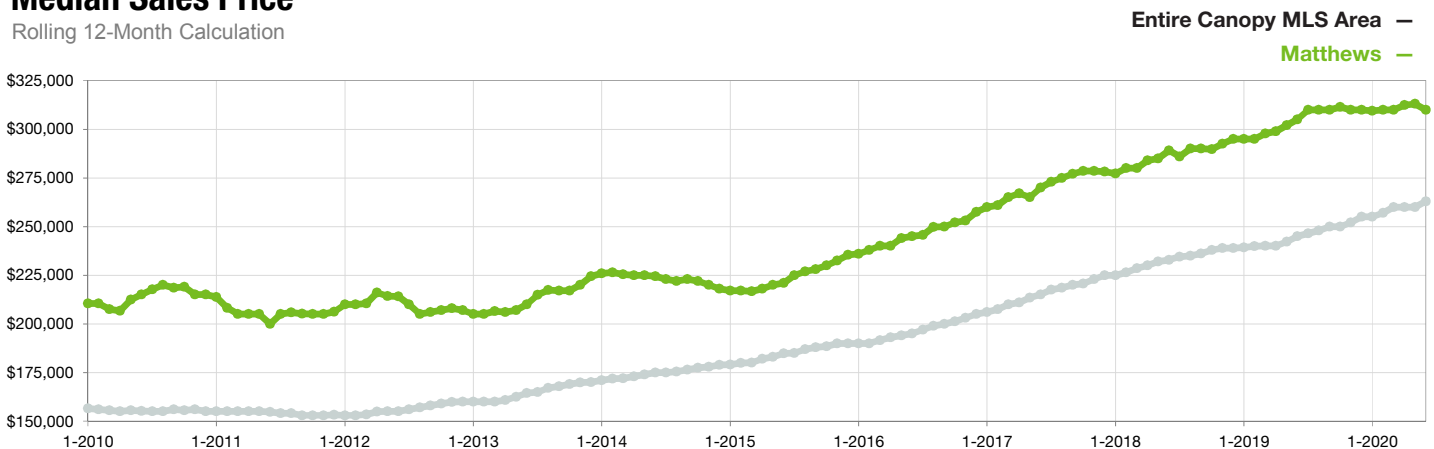
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### June



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for June 2020

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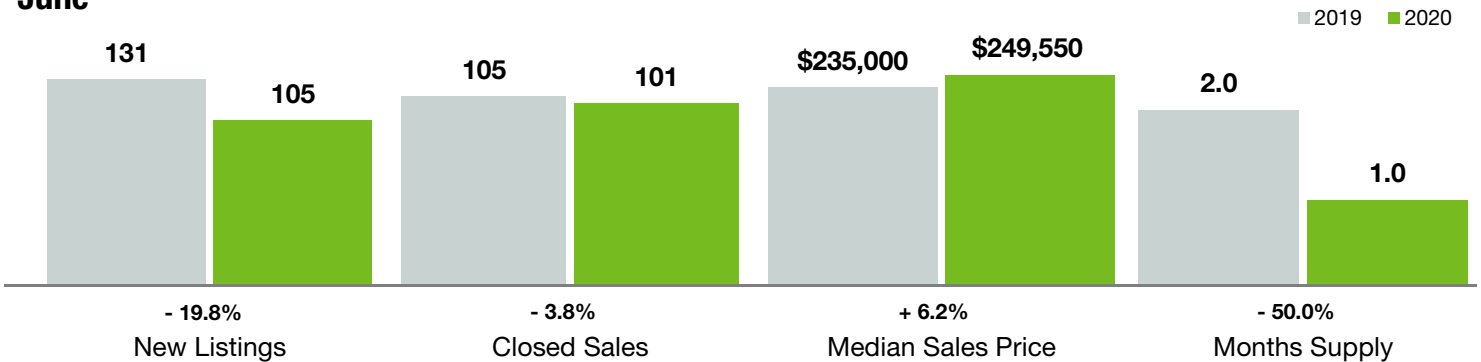
## Monroe

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	131	105	- 19.8%	752	640	- 14.9%
Pending Sales	111	119	+ 7.2%	643	603	- 6.2%
Closed Sales	105	101	- 3.8%	558	508	- 9.0%
Median Sales Price*	\$235,000	\$249,550	+ 6.2%	\$220,000	\$241,200	+ 9.6%
Average Sales Price*	\$237,623	\$266,045	+ 12.0%	\$231,562	\$255,827	+ 10.5%
Percent of Original List Price Received*	97.0%	98.2%	+ 1.2%	96.7%	97.9%	+ 1.2%
List to Close	86	85	- 1.2%	84	83	- 1.2%
Days on Market Until Sale	43	32	- 25.6%	39	36	- 7.7%
Cumulative Days on Market Until Sale	48	37	- 22.9%	46	42	- 8.7%
Average List Price	\$245,311	\$267,620	+ 9.1%	\$254,651	\$268,663	+ 5.5%
Inventory of Homes for Sale	187	97	- 48.1%	--	--	--
Months Supply of Inventory	2.0	1.0	- 50.0%	--	--	--

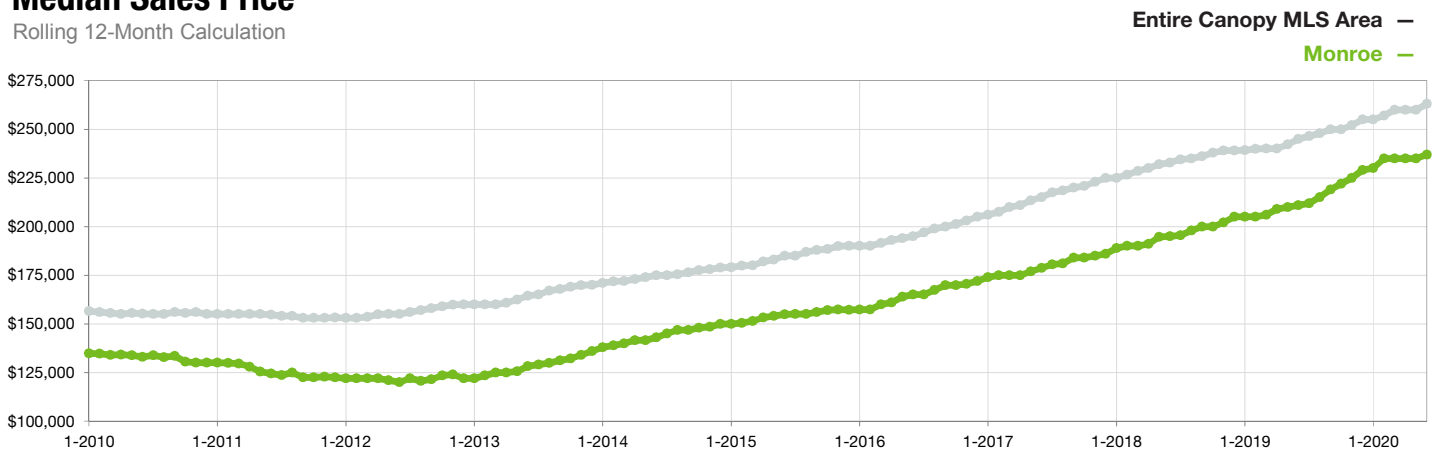
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### June



### Median Sales Price

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# Local Market Update for June 2020

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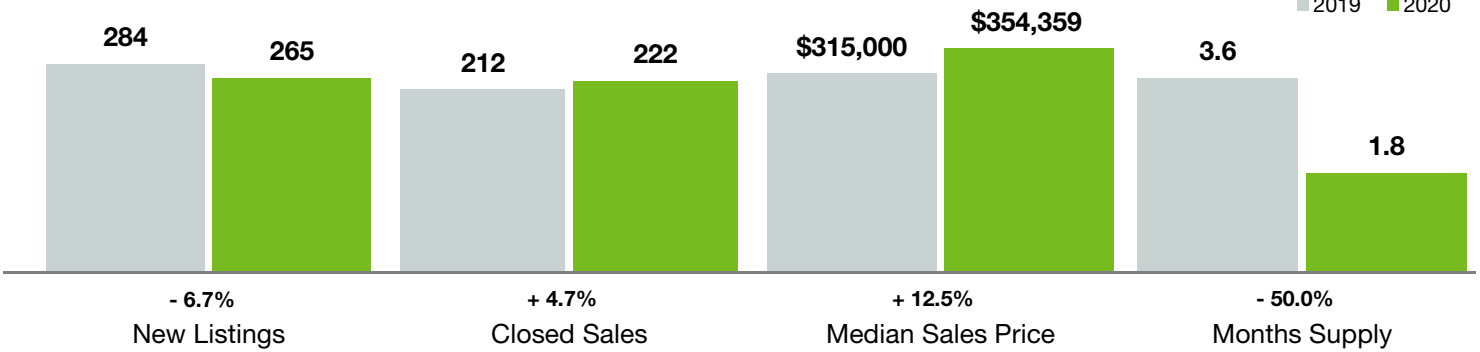
## Mooreville

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	284	265	- 6.7%	1,508	1,384	- 8.2%
Pending Sales	216	301	+ 39.4%	1,199	1,258	+ 4.9%
Closed Sales	212	222	+ 4.7%	1,067	1,004	- 5.9%
Median Sales Price*	\$315,000	\$354,359	+ 12.5%	\$295,000	\$322,000	+ 9.2%
Average Sales Price*	\$396,728	\$453,736	+ 14.4%	\$385,069	\$402,993	+ 4.7%
Percent of Original List Price Received*	96.8%	97.1%	+ 0.3%	96.0%	96.9%	+ 0.9%
List to Close	112	95	- 15.2%	118	104	- 11.9%
Days on Market Until Sale	60	46	- 23.3%	66	55	- 16.7%
Cumulative Days on Market Until Sale	82	55	- 32.9%	86	63	- 26.7%
Average List Price	\$404,319	\$467,964	+ 15.7%	\$443,867	\$467,087	+ 5.2%
Inventory of Homes for Sale	641	351	- 45.2%	--	--	--
Months Supply of Inventory	3.6	1.8	- 50.0%	--	--	--

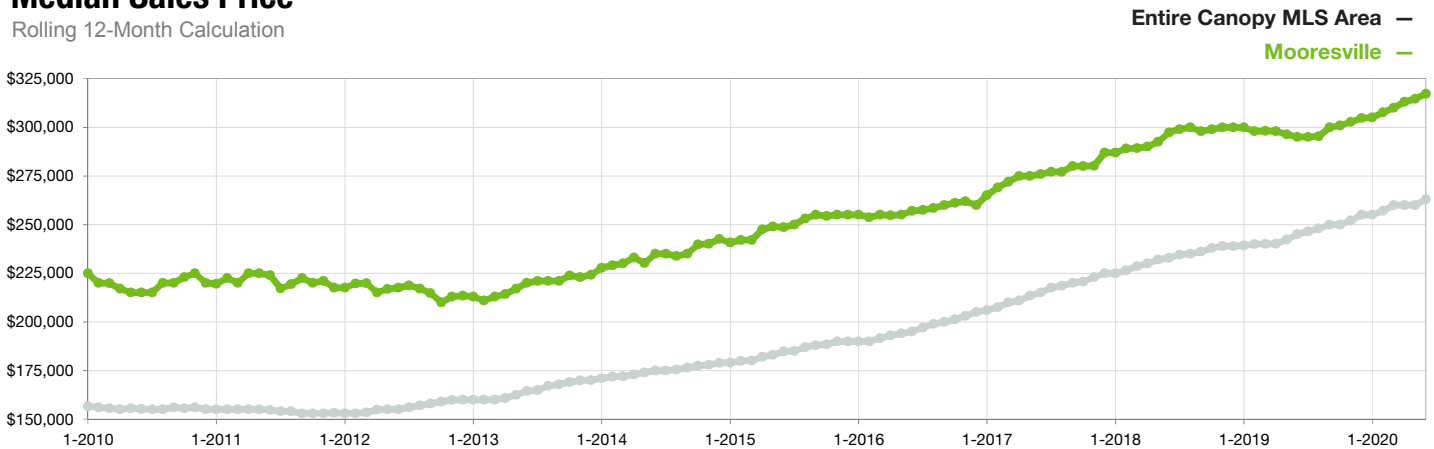
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### June



### Median Sales Price

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# Local Market Update for June 2020

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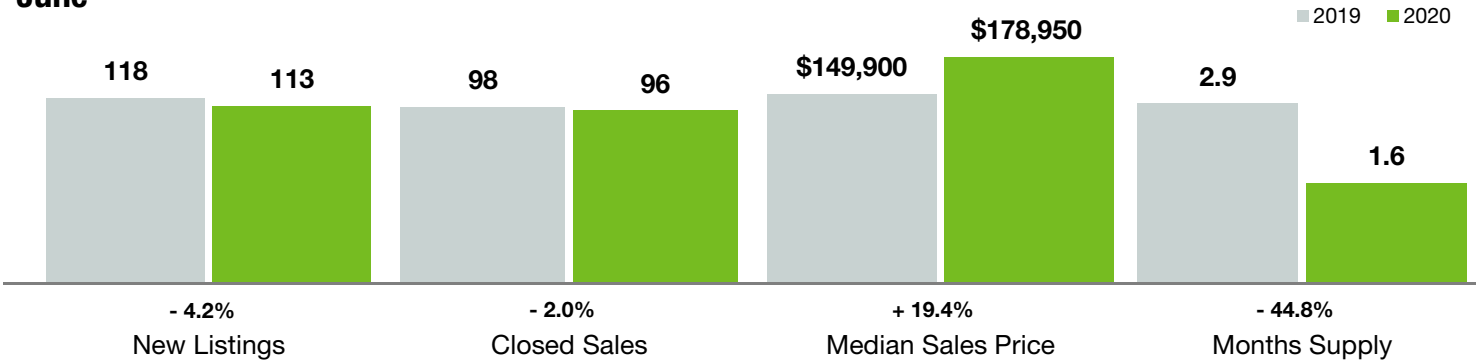
## Salisbury

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	118	113	- 4.2%	601	577	- 4.0%
Pending Sales	90	113	+ 25.6%	500	543	+ 8.6%
Closed Sales	98	96	- 2.0%	453	439	- 3.1%
Median Sales Price*	\$149,900	\$178,950	+ 19.4%	\$149,900	\$183,400	+ 22.3%
Average Sales Price*	\$172,456	\$205,432	+ 19.1%	\$166,087	\$197,107	+ 18.7%
Percent of Original List Price Received*	95.0%	96.3%	+ 1.4%	94.8%	95.2%	+ 0.4%
List to Close	100	93	- 7.0%	108	100	- 7.4%
Days on Market Until Sale	56	40	- 28.6%	58	49	- 15.5%
Cumulative Days on Market Until Sale	65	60	- 7.7%	65	60	- 7.7%
Average List Price	\$194,863	\$218,663	+ 12.2%	\$190,509	\$211,817	+ 11.2%
Inventory of Homes for Sale	220	129	- 41.4%	--	--	--
Months Supply of Inventory	2.9	1.6	- 44.8%	--	--	--

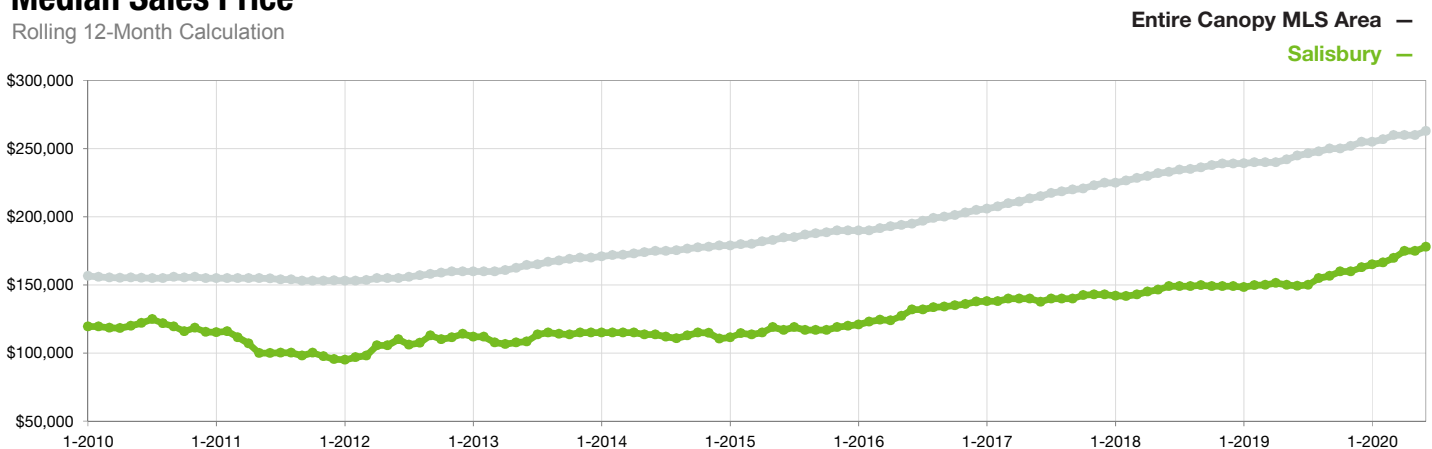
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### June



### Median Sales Price

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# Local Market Update for June 2020

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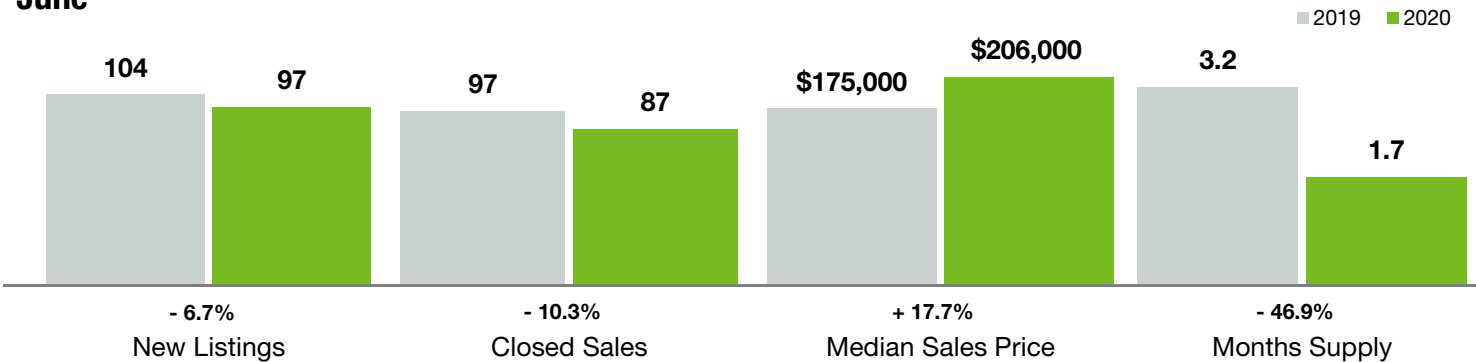
## Statesville

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	104	97	- 6.7%	628	572	- 8.9%
Pending Sales	108	127	+ 17.6%	551	534	- 3.1%
Closed Sales	97	87	- 10.3%	477	433	- 9.2%
Median Sales Price*	\$175,000	\$206,000	+ 17.7%	\$175,000	\$199,000	+ 13.7%
Average Sales Price*	\$187,044	\$222,762	+ 19.1%	\$184,454	\$207,430	+ 12.5%
Percent of Original List Price Received*	95.8%	96.3%	+ 0.5%	94.5%	96.5%	+ 2.1%
List to Close	93	90	- 3.2%	109	94	- 13.8%
Days on Market Until Sale	42	36	- 14.3%	59	44	- 25.4%
Cumulative Days on Market Until Sale	57	49	- 14.0%	68	51	- 25.0%
Average List Price	\$263,875	\$256,979	- 2.6%	\$234,294	\$229,702	- 2.0%
Inventory of Homes for Sale	263	145	- 44.9%	--	--	--
Months Supply of Inventory	3.2	1.7	- 46.9%	--	--	--

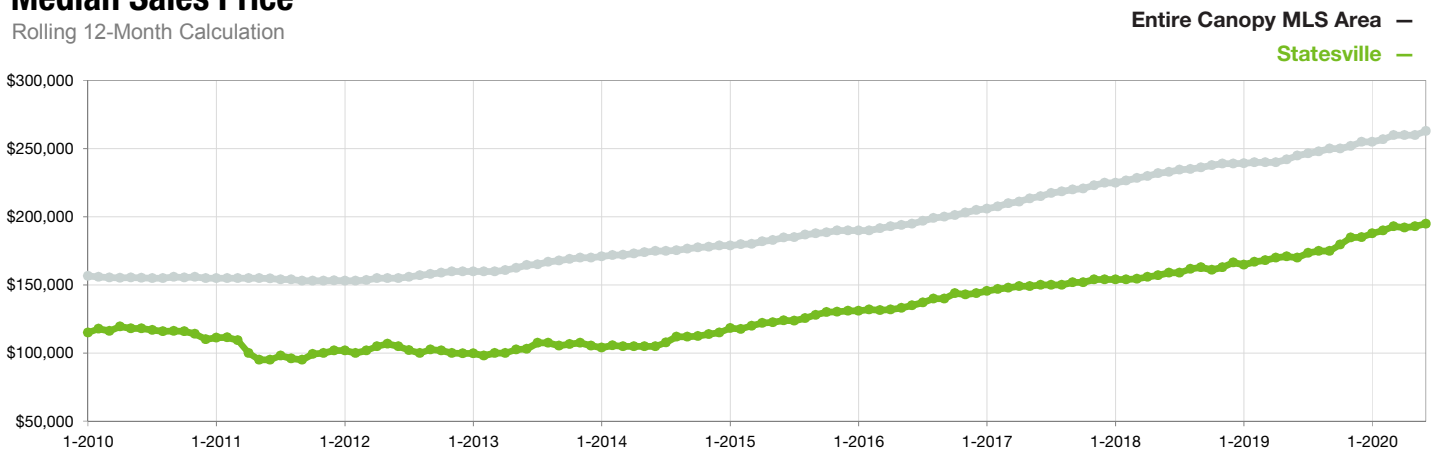
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### June



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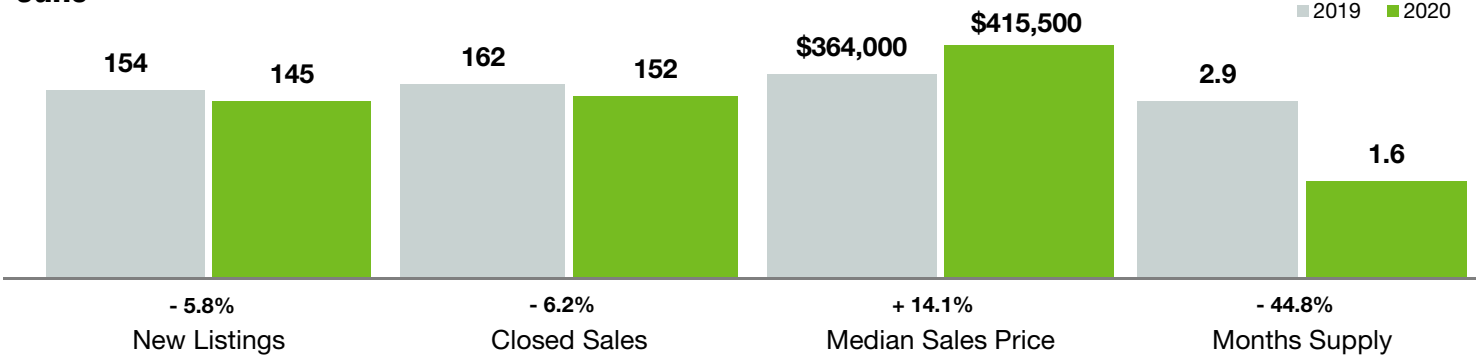
## Waxhaw

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	154	145	- 5.8%	955	833	- 12.8%
Pending Sales	152	184	+ 21.1%	796	736	- 7.5%
Closed Sales	162	152	- 6.2%	664	586	- 11.7%
Median Sales Price*	\$364,000	\$415,500	+ 14.1%	\$374,000	\$395,000	+ 5.6%
Average Sales Price*	\$453,385	\$474,073	+ 4.6%	\$442,896	\$461,379	+ 4.2%
Percent of Original List Price Received*	97.1%	97.7%	+ 0.6%	96.6%	97.2%	+ 0.6%
List to Close	92	91	- 1.1%	113	97	- 14.2%
Days on Market Until Sale	47	34	- 27.7%	63	47	- 25.4%
Cumulative Days on Market Until Sale	56	38	- 32.1%	75	56	- 25.3%
Average List Price	\$468,434	\$491,039	+ 4.8%	\$514,604	\$528,258	+ 2.7%
Inventory of Homes for Sale	311	169	- 45.7%	--	--	--
Months Supply of Inventory	2.9	1.6	- 44.8%	--	--	--

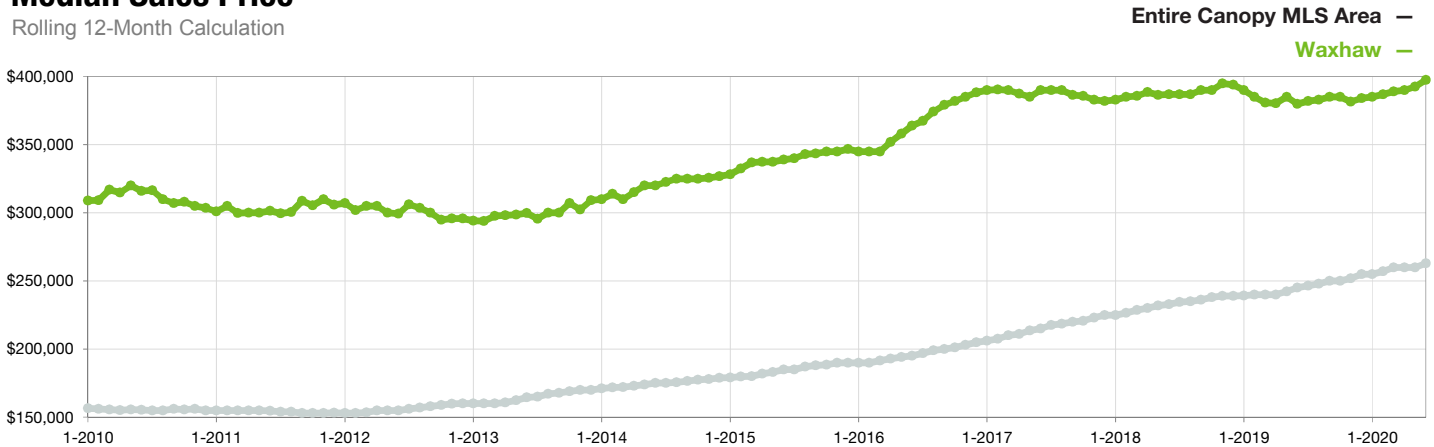
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### June



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# Local Market Update for June 2020

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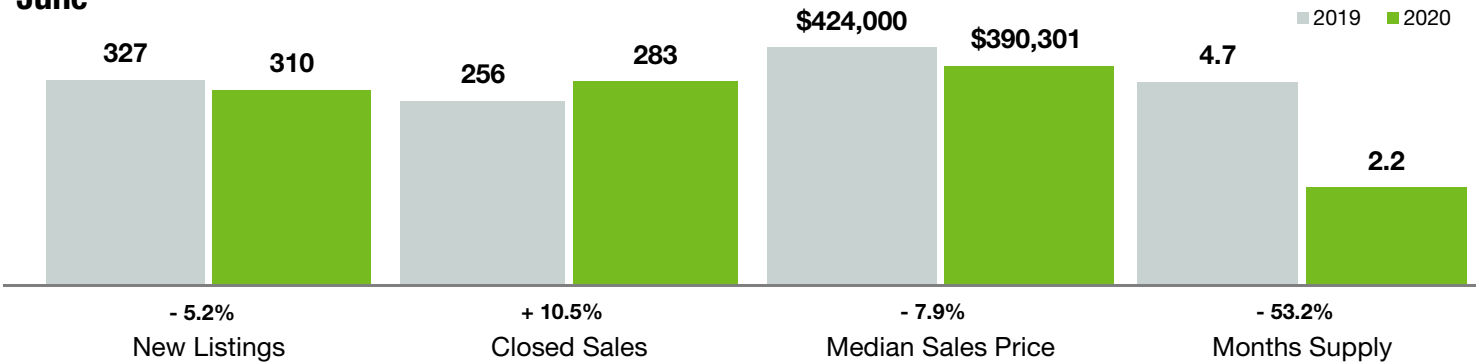
## Lake Norman

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	327	310	- 5.2%	1,816	1,603	- 11.7%
Pending Sales	243	362	+ 49.0%	1,314	1,410	+ 7.3%
Closed Sales	256	283	+ 10.5%	1,173	1,121	- 4.4%
Median Sales Price*	\$424,000	\$390,301	- 7.9%	\$379,000	\$380,000	+ 0.3%
Average Sales Price*	\$568,828	\$532,250	- 6.4%	\$499,449	\$511,534	+ 2.4%
Percent of Original List Price Received*	95.5%	96.3%	+ 0.8%	95.5%	96.4%	+ 0.9%
List to Close	121	113	- 6.6%	128	119	- 7.0%
Days on Market Until Sale	70	63	- 10.0%	73	66	- 9.6%
Cumulative Days on Market Until Sale	99	72	- 27.3%	99	80	- 19.2%
Average List Price	\$545,675	\$607,493	+ 11.3%	\$587,097	\$590,957	+ 0.7%
Inventory of Homes for Sale	917	488	- 46.8%	--	--	--
Months Supply of Inventory	4.7	2.2	- 53.2%	--	--	--

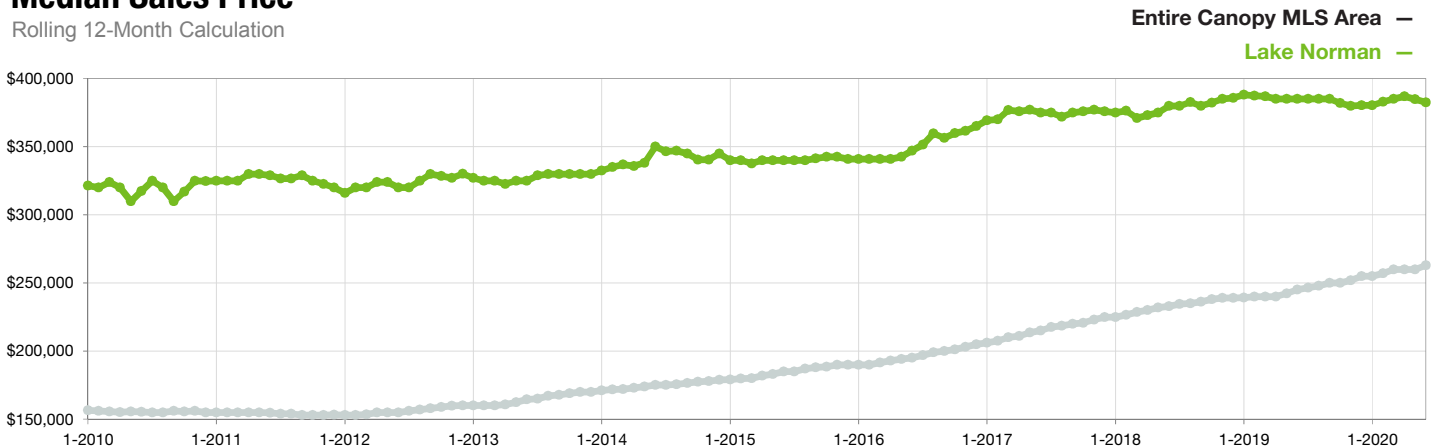
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### June



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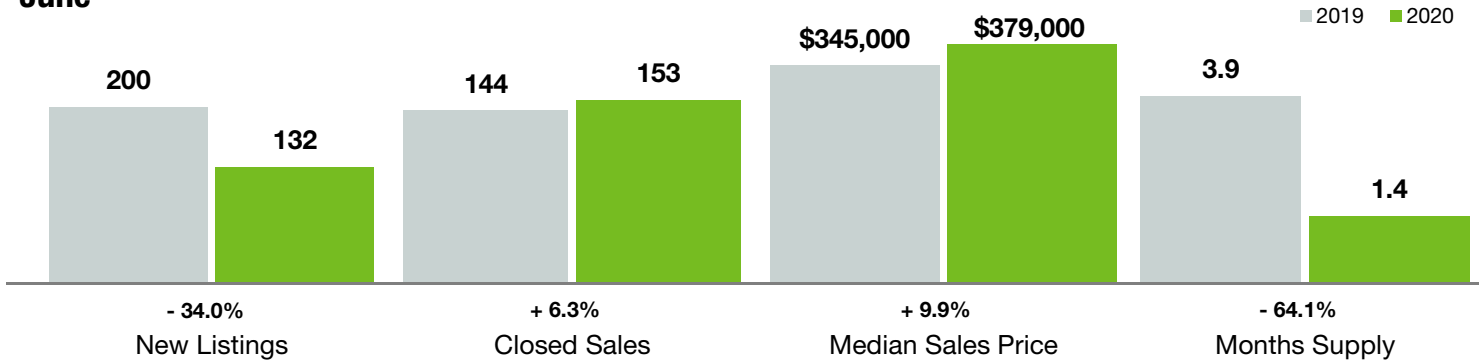
## Lake Wylie

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	200	132	- 34.0%	1,026	851	- 17.1%
Pending Sales	166	186	+ 12.0%	812	856	+ 5.4%
Closed Sales	144	153	+ 6.3%	667	702	+ 5.2%
Median Sales Price*	\$345,000	\$379,000	+ 9.9%	\$342,000	\$360,000	+ 5.3%
Average Sales Price*	\$395,494	\$424,740	+ 7.4%	\$396,003	\$397,145	+ 0.3%
Percent of Original List Price Received*	97.2%	97.2%	0.0%	96.5%	97.4%	+ 0.9%
List to Close	111	113	+ 1.8%	122	117	- 4.1%
Days on Market Until Sale	58	55	- 5.2%	65	57	- 12.3%
Cumulative Days on Market Until Sale	68	66	- 2.9%	78	69	- 11.5%
Average List Price	\$429,324	\$522,374	+ 21.7%	\$440,563	\$434,381	- 1.4%
Inventory of Homes for Sale	433	182	- 58.0%	--	--	--
Months Supply of Inventory	3.9	1.4	- 64.1%	--	--	--

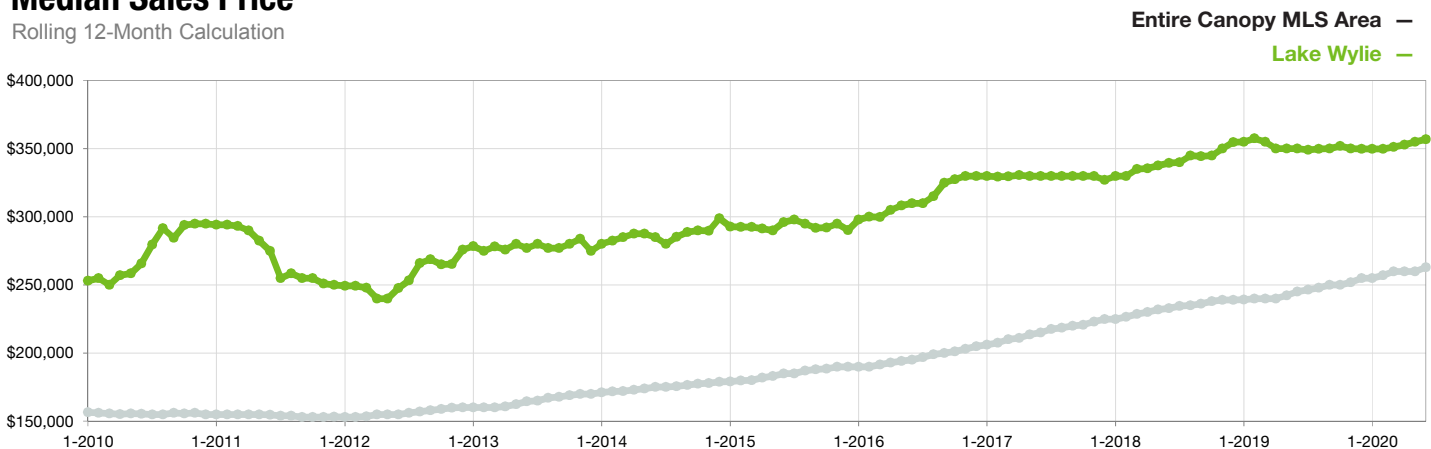
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### June



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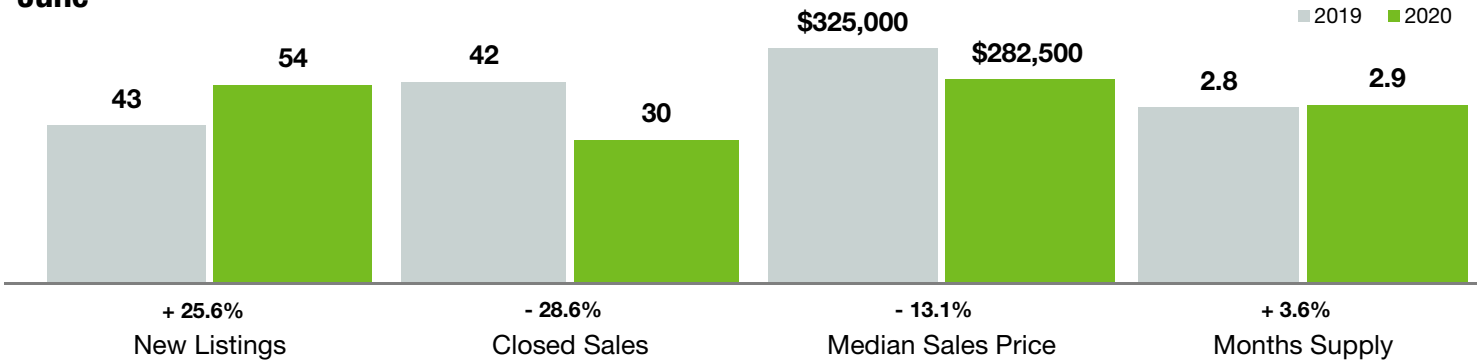
## Uptown Charlotte

North Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	43	54	+ 25.6%	248	233	- 6.0%
Pending Sales	32	44	+ 37.5%	198	172	- 13.1%
Closed Sales	42	30	- 28.6%	175	152	- 13.1%
Median Sales Price*	\$325,000	\$282,500	- 13.1%	\$308,800	\$280,000	- 9.3%
Average Sales Price*	\$368,173	\$301,527	- 18.1%	\$372,334	\$308,419	- 17.2%
Percent of Original List Price Received*	98.0%	96.8%	- 1.2%	97.3%	96.4%	- 0.9%
List to Close	98	91	- 7.1%	92	89	- 3.3%
Days on Market Until Sale	32	48	+ 50.0%	46	46	0.0%
Cumulative Days on Market Until Sale	32	50	+ 56.3%	62	55	- 11.3%
Average List Price	\$352,752	\$405,181	+ 14.9%	\$388,396	\$360,665	- 7.1%
Inventory of Homes for Sale	83	81	- 2.4%	--	--	--
Months Supply of Inventory	2.8	2.9	+ 3.6%	--	--	--

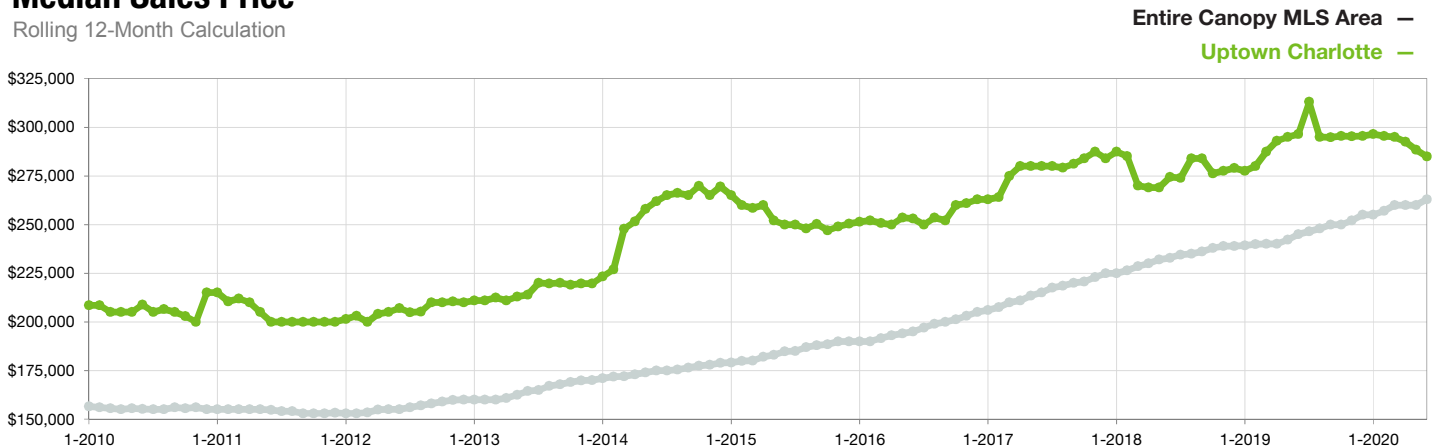
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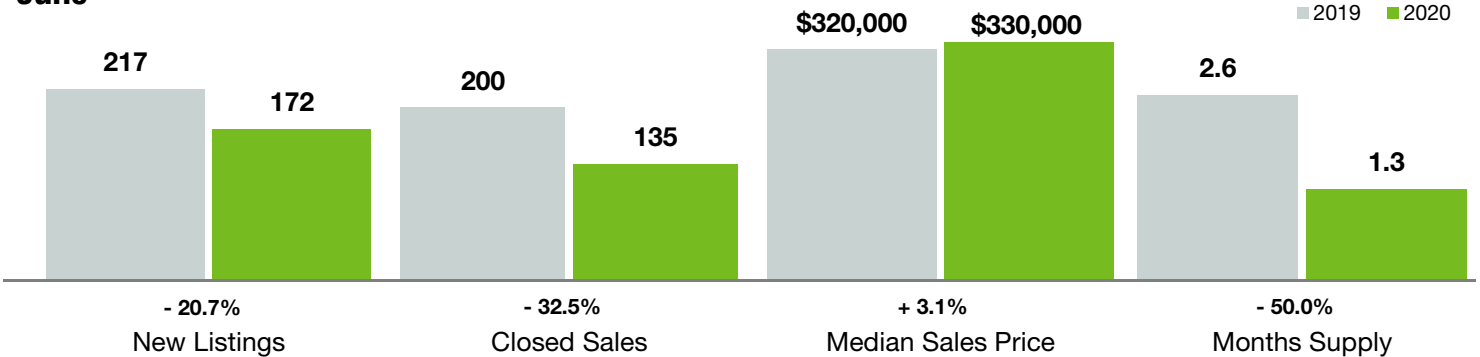
## Fort Mill

South Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	217	172	- 20.7%	1,253	968	- 22.7%
Pending Sales	204	187	- 8.3%	1,009	894	- 11.4%
Closed Sales	200	135	- 32.5%	865	728	- 15.8%
Median Sales Price*	\$320,000	\$330,000	+ 3.1%	\$307,500	\$325,000	+ 5.7%
Average Sales Price*	\$370,677	\$357,716	- 3.5%	\$347,804	\$362,021	+ 4.1%
Percent of Original List Price Received*	97.9%	97.7%	- 0.2%	97.7%	98.1%	+ 0.4%
List to Close	87	86	- 1.1%	100	99	- 1.0%
Days on Market Until Sale	39	36	- 7.7%	46	41	- 10.9%
Cumulative Days on Market Until Sale	44	38	- 13.6%	58	49	- 15.5%
Average List Price	\$384,884	\$399,473	+ 3.8%	\$376,018	\$384,926	+ 2.4%
Inventory of Homes for Sale	375	170	- 54.7%	--	--	--
Months Supply of Inventory	2.6	1.3	- 50.0%	--	--	--

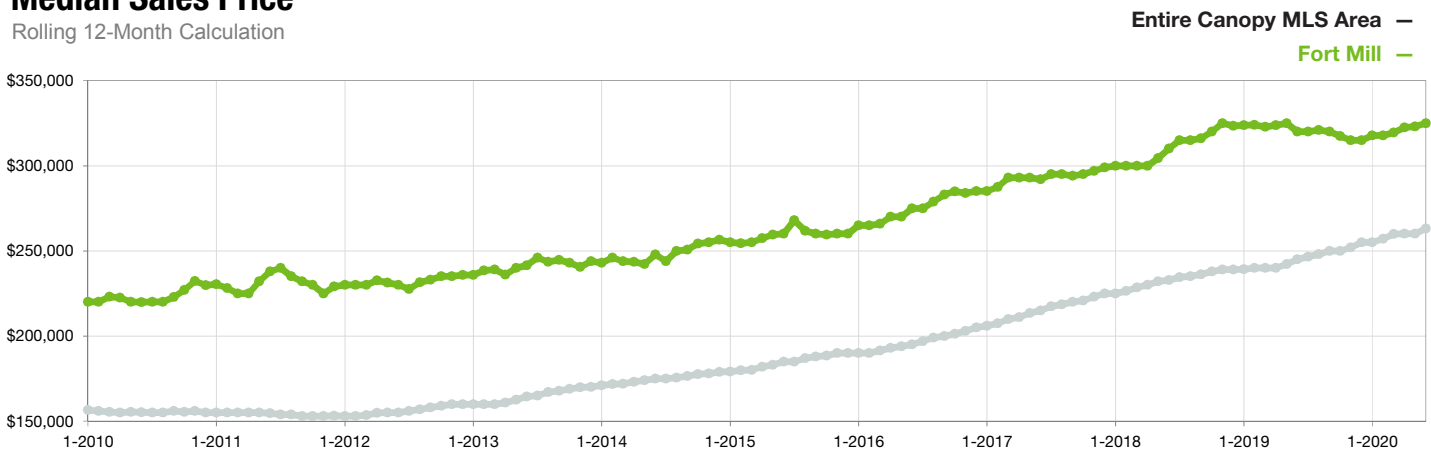
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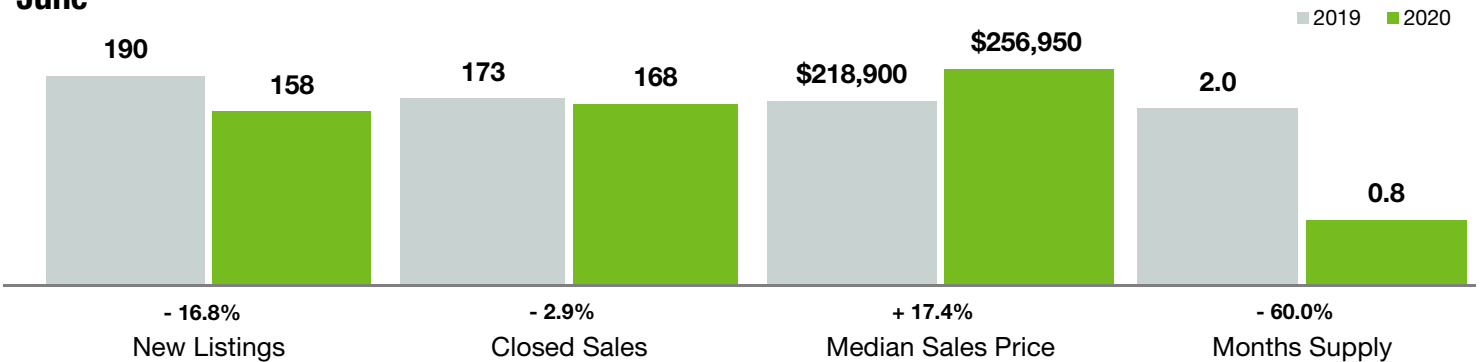
## Rock Hill

South Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	190	158	- 16.8%	1,133	978	- 13.7%
Pending Sales	155	188	+ 21.3%	970	998	+ 2.9%
Closed Sales	173	168	- 2.9%	887	872	- 1.7%
Median Sales Price*	\$218,900	\$256,950	+ 17.4%	\$209,000	\$228,000	+ 9.1%
Average Sales Price*	\$232,711	\$267,881	+ 15.1%	\$218,133	\$241,359	+ 10.6%
Percent of Original List Price Received*	97.5%	98.1%	+ 0.6%	97.3%	97.5%	+ 0.2%
List to Close	82	80	- 2.4%	80	80	0.0%
Days on Market Until Sale	36	30	- 16.7%	35	33	- 5.7%
Cumulative Days on Market Until Sale	42	36	- 14.3%	40	39	- 2.5%
Average List Price	\$251,711	\$255,720	+ 1.6%	\$239,800	\$247,321	+ 3.1%
Inventory of Homes for Sale	302	120	- 60.3%	--	--	--
Months Supply of Inventory	2.0	0.8	- 60.0%	--	--	--

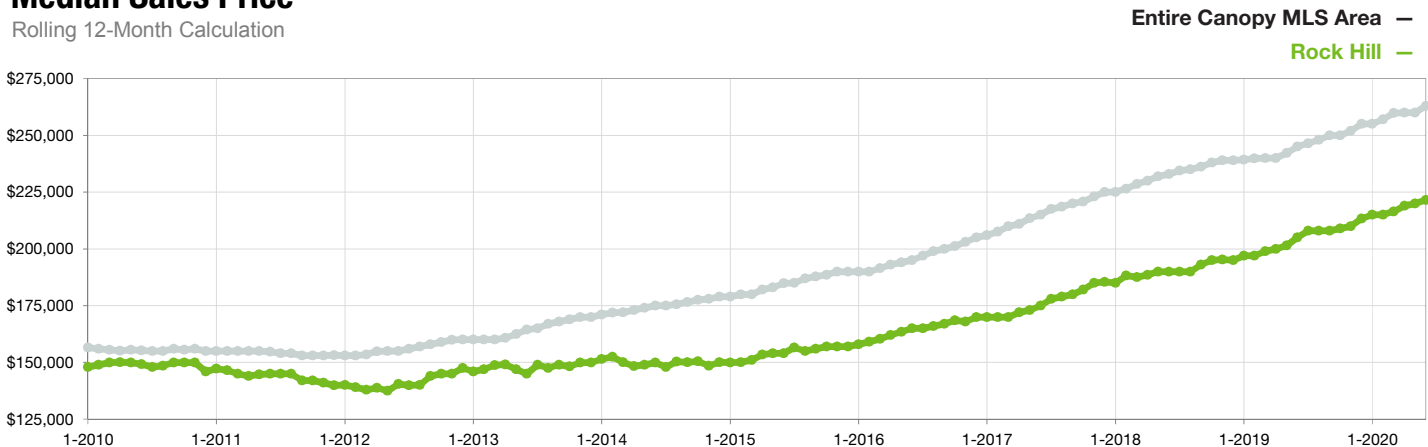
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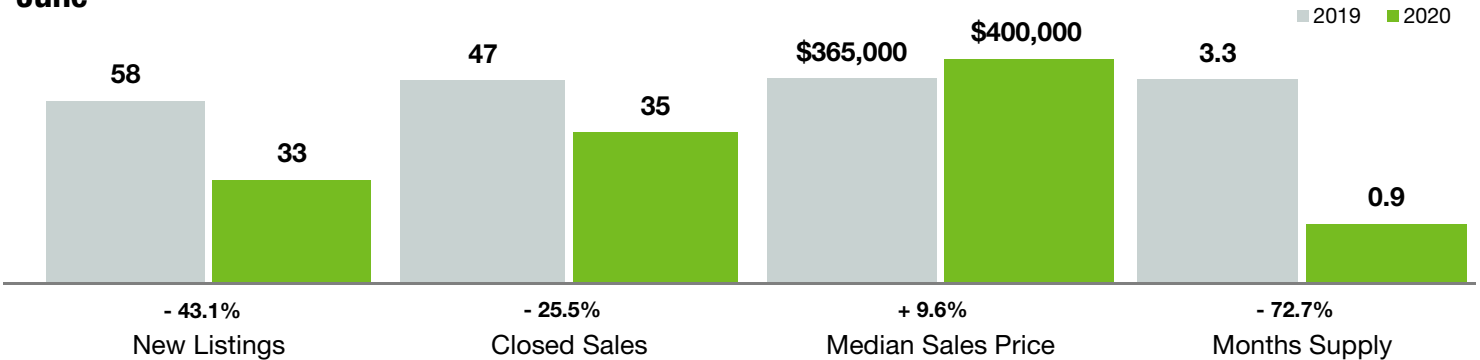
## Tega Cay

South Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	58	33	- 43.1%	276	226	- 18.1%
Pending Sales	47	53	+ 12.8%	206	208	+ 1.0%
Closed Sales	47	35	- 25.5%	167	145	- 13.2%
Median Sales Price*	\$365,000	\$400,000	+ 9.6%	\$357,000	\$383,188	+ 7.3%
Average Sales Price*	\$389,602	\$401,817	+ 3.1%	\$375,693	\$389,347	+ 3.6%
Percent of Original List Price Received*	97.5%	95.9%	- 1.6%	96.6%	97.2%	+ 0.6%
List to Close	87	102	+ 17.2%	108	88	- 18.5%
Days on Market Until Sale	46	58	+ 26.1%	64	44	- 31.3%
Cumulative Days on Market Until Sale	51	66	+ 29.4%	82	53	- 35.4%
Average List Price	\$401,821	\$508,455	+ 26.5%	\$393,781	\$419,539	+ 6.5%
Inventory of Homes for Sale	95	30	- 68.4%	--	--	--
Months Supply of Inventory	3.3	0.9	- 72.7%	--	--	--

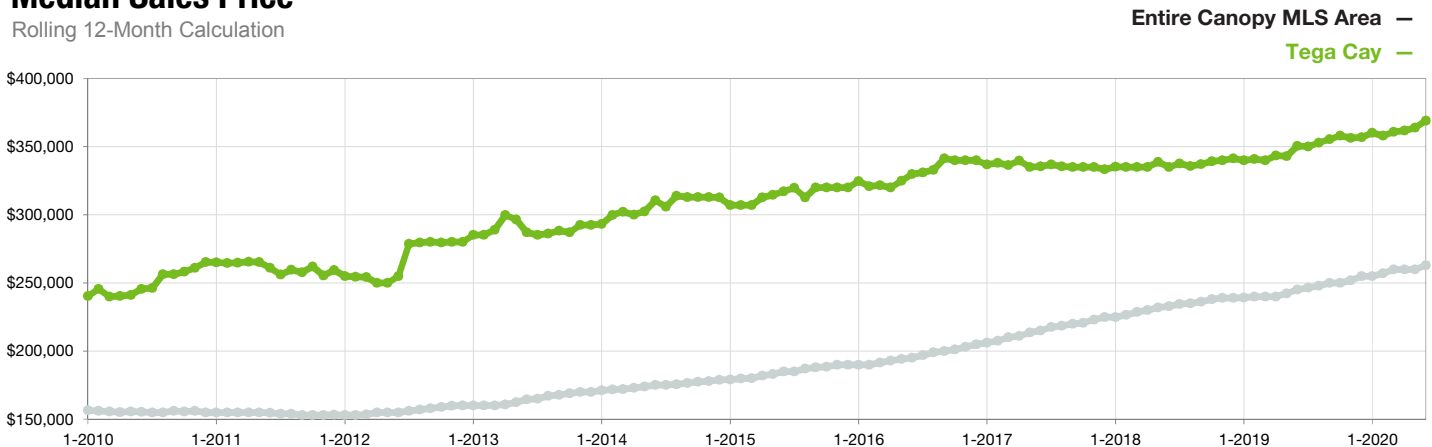
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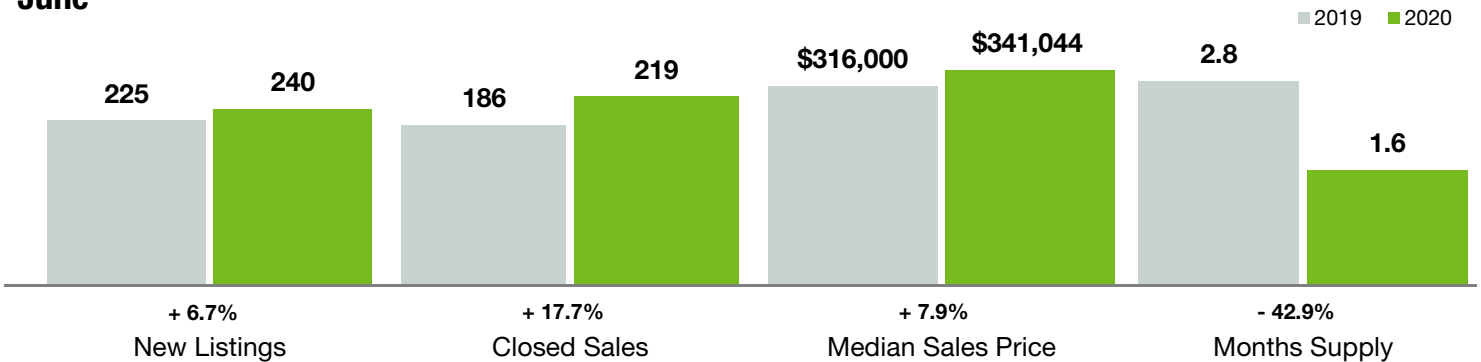
## Lancaster County

South Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	225	240	+ 6.7%	1,266	1,223	- 3.4%
Pending Sales	194	264	+ 36.1%	1,071	1,185	+ 10.6%
Closed Sales	186	219	+ 17.7%	942	975	+ 3.5%
Median Sales Price*	\$316,000	\$341,044	+ 7.9%	\$292,250	\$310,000	+ 6.1%
Average Sales Price*	\$303,526	\$341,952	+ 12.7%	\$288,380	\$316,450	+ 9.7%
Percent of Original List Price Received*	96.8%	97.8%	+ 1.0%	96.8%	97.3%	+ 0.5%
List to Close	101	100	- 1.0%	113	105	- 7.1%
Days on Market Until Sale	49	47	- 4.1%	55	52	- 5.5%
Cumulative Days on Market Until Sale	63	48	- 23.8%	65	58	- 10.8%
Average List Price	\$319,657	\$367,984	+ 15.1%	\$316,490	\$340,003	+ 7.4%
Inventory of Homes for Sale	442	279	- 36.9%	--	--	--
Months Supply of Inventory	2.8	1.6	- 42.9%	--	--	--

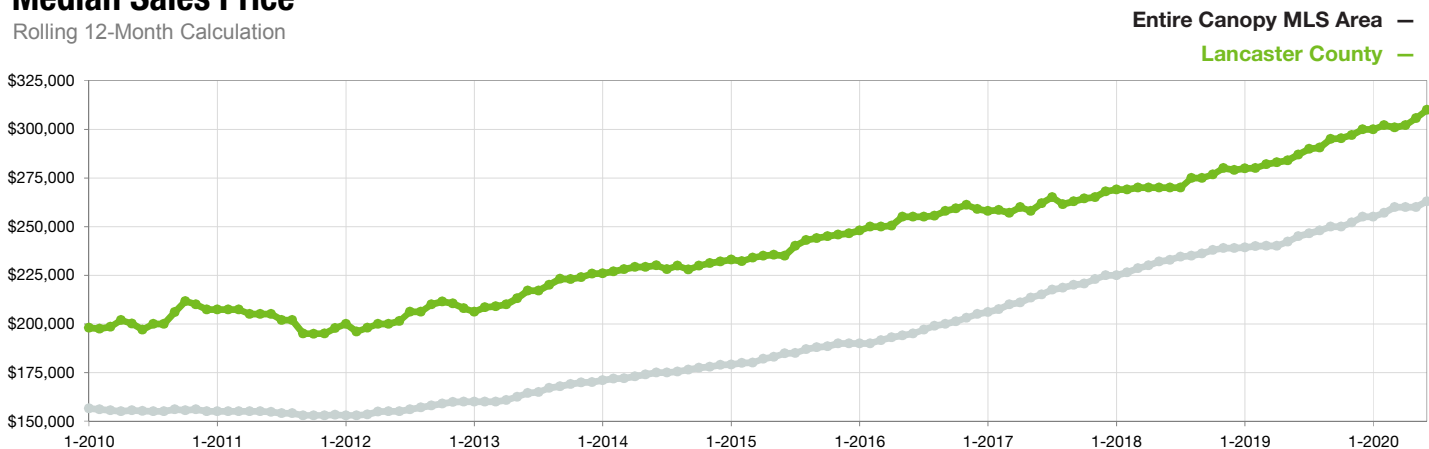
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for June 2020

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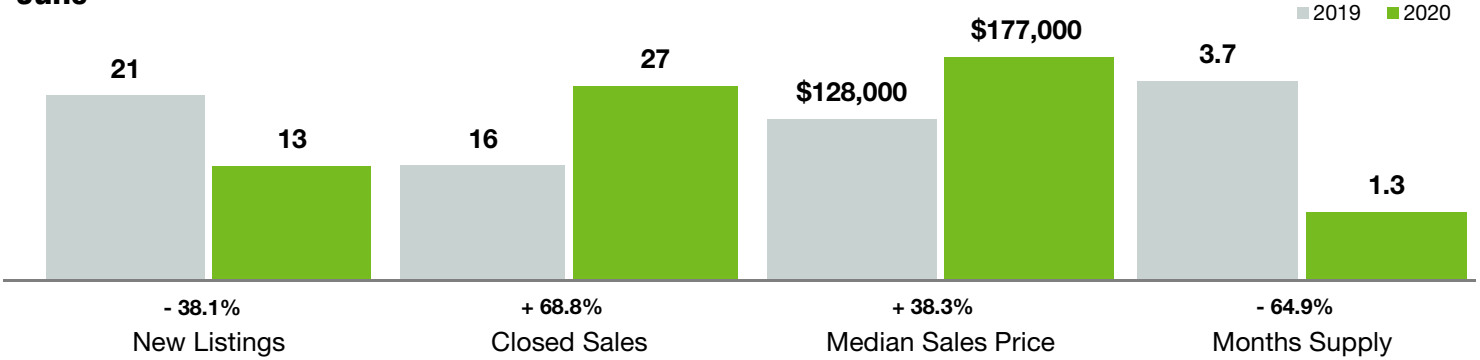
## Chester County

South Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	21	13	- 38.1%	138	120	- 13.0%
Pending Sales	20	28	+ 40.0%	107	132	+ 23.4%
Closed Sales	16	27	+ 68.8%	92	102	+ 10.9%
Median Sales Price*	\$128,000	\$177,000	+ 38.3%	\$124,000	\$156,000	+ 25.8%
Average Sales Price*	\$144,769	\$164,595	+ 13.7%	\$142,412	\$176,779	+ 24.1%
Percent of Original List Price Received*	88.0%	94.5%	+ 7.4%	92.3%	94.9%	+ 2.8%
List to Close	99	124	+ 25.3%	106	111	+ 4.7%
Days on Market Until Sale	49	59	+ 20.4%	59	54	- 8.5%
Cumulative Days on Market Until Sale	62	63	+ 1.6%	75	63	- 16.0%
Average List Price	\$172,138	\$184,492	+ 7.2%	\$162,550	\$200,627	+ 23.4%
Inventory of Homes for Sale	55	23	- 58.2%	--	--	--
Months Supply of Inventory	3.7	1.3	- 64.9%	--	--	--

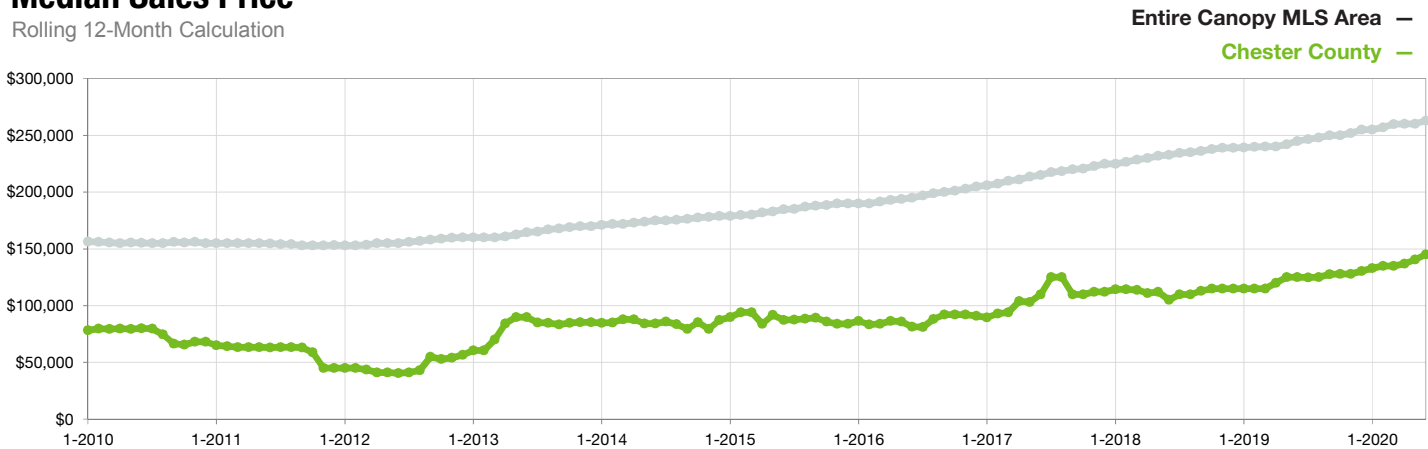
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### June



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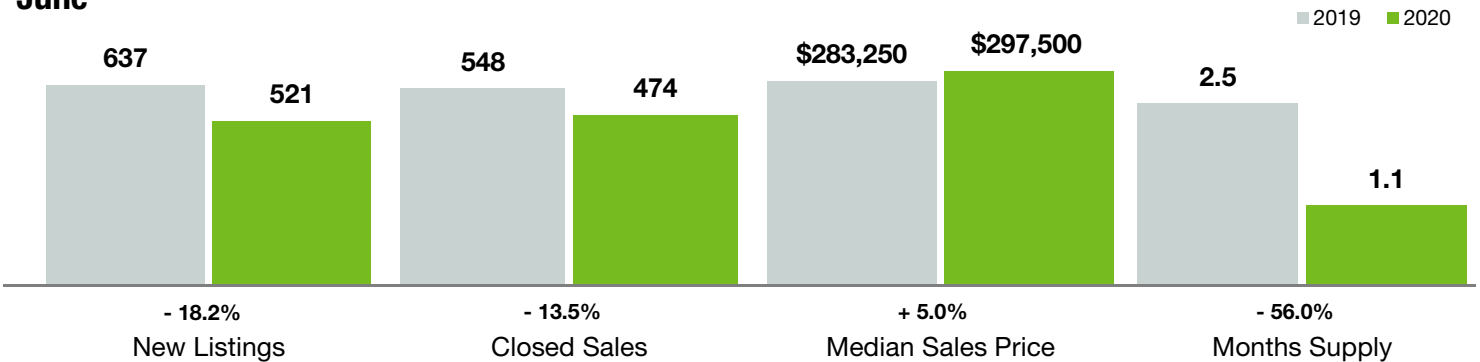
## York County

South Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	637	521	- 18.2%	3,628	3,092	- 14.8%
Pending Sales	560	607	+ 8.4%	2,994	3,000	+ 0.2%
Closed Sales	548	474	- 13.5%	2,636	2,454	- 6.9%
Median Sales Price*	\$283,250	\$297,500	+ 5.0%	\$264,000	\$275,000	+ 4.2%
Average Sales Price*	\$316,190	\$323,238	+ 2.2%	\$291,376	\$303,473	+ 4.2%
Percent of Original List Price Received*	97.7%	97.5%	- 0.2%	97.2%	97.7%	+ 0.5%
List to Close	89	89	0.0%	94	90	- 4.3%
Days on Market Until Sale	41	40	- 2.4%	45	40	- 11.1%
Cumulative Days on Market Until Sale	47	46	- 2.1%	56	47	- 16.1%
Average List Price	\$330,015	\$346,403	+ 5.0%	\$320,752	\$327,313	+ 2.0%
Inventory of Homes for Sale	1,106	505	- 54.3%	--	--	--
Months Supply of Inventory	2.5	1.1	- 56.0%	--	--	--

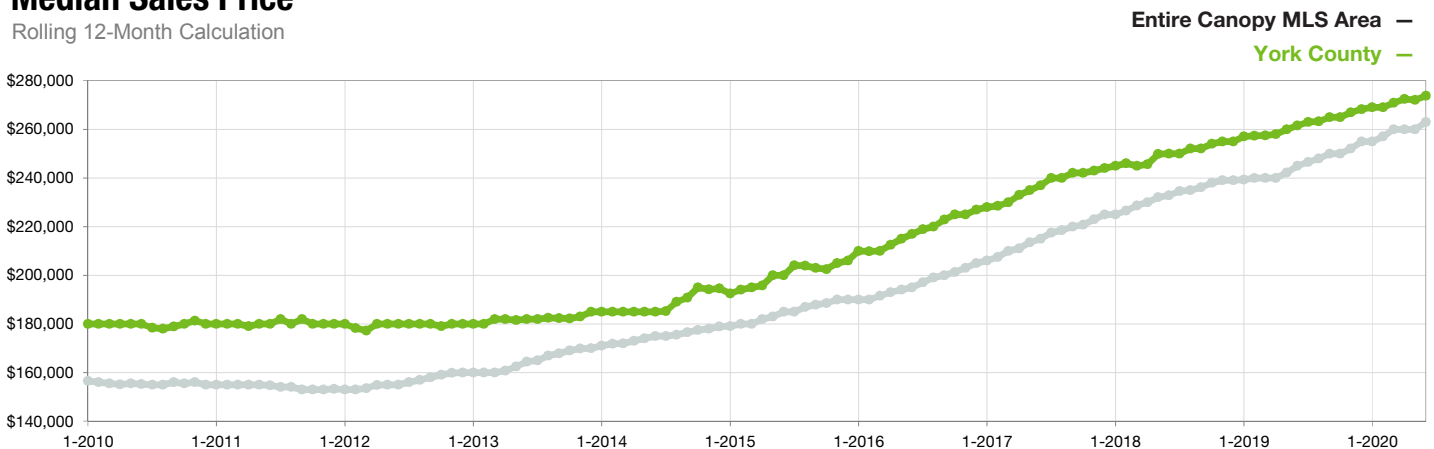
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### June



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for June 2020

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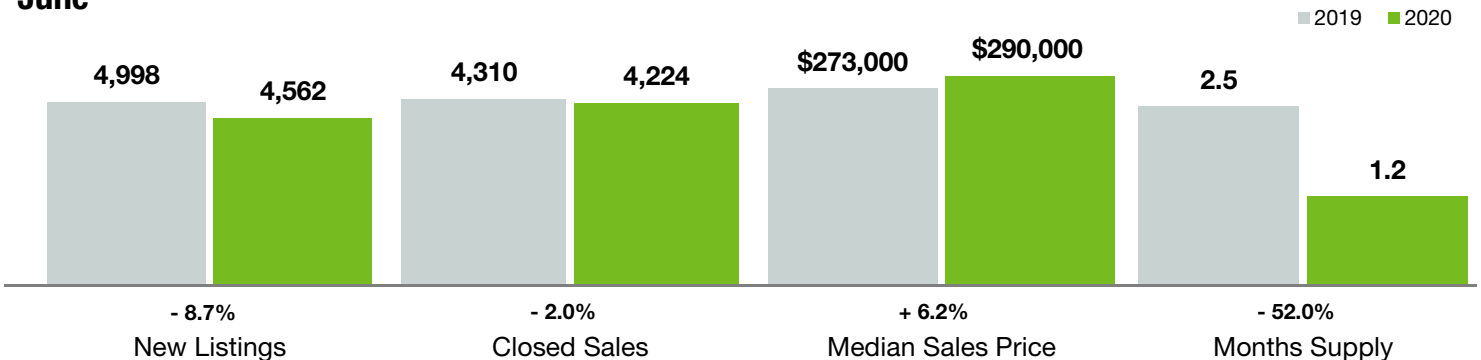
## Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change
New Listings	4,998	<b>4,562</b>	- 8.7%	28,480	<b>25,472</b>	- 10.6%
Pending Sales	4,167	<b>5,184</b>	+ 24.4%	23,460	<b>23,912</b>	+ 1.9%
Closed Sales	4,310	<b>4,224</b>	- 2.0%	20,817	<b>19,784</b>	- 5.0%
Median Sales Price*	\$273,000	<b>\$290,000</b>	+ 6.2%	\$256,500	<b>\$276,000</b>	+ 7.6%
Average Sales Price*	\$331,576	<b>\$339,198</b>	+ 2.3%	\$306,476	<b>\$323,374</b>	+ 5.5%
Percent of Original List Price Received*	97.4%	<b>97.8%</b>	+ 0.4%	97.0%	<b>97.5%</b>	+ 0.5%
List to Close	87	<b>88</b>	+ 1.1%	94	<b>92</b>	- 2.1%
Days on Market Until Sale	37	<b>36</b>	- 2.7%	44	<b>40</b>	- 9.1%
Cumulative Days on Market Until Sale	46	<b>41</b>	- 10.9%	53	<b>47</b>	- 11.3%
Average List Price	\$335,953	<b>\$372,221</b>	+ 10.8%	\$345,863	<b>\$359,747</b>	+ 4.0%
Inventory of Homes for Sale	8,576	<b>4,562</b>	- 46.8%	--	--	--
Months Supply of Inventory	2.5	<b>1.2</b>	- 52.0%	--	--	--

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### June



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