



2025 November Market Overview

CHARLOTTE REGION

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina.

New Listings

3,536

↓ -8.4% YoY

Pending Sales

3,161

↑ +5.6% YoY

Closed Sales

2,838

↓ -13.7% YoY

Median Sales Price

\$400,000

↑ +2.6% YoY

Average Sales Price

\$512,066

↑ +5.7% YoY

Average List Price

\$523,068

↑ +7.2% YoY

Days on Market

54

↑ +20.0% YoY

Inventory of Homes for sale

11,293

↑ +17.6% YoY

Months Supply of Inventory

3.1

↑ +14.8% YoY