

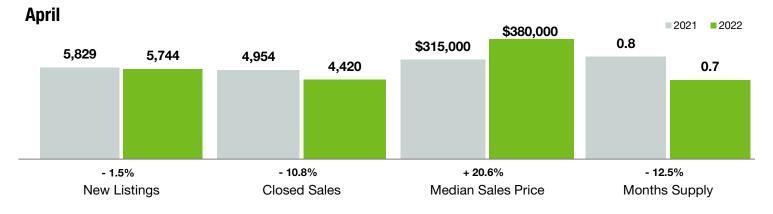
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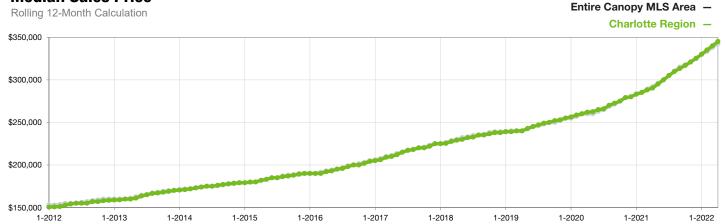
## **Charlotte Region**

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	5,829	5,744	- 1.5%	20,661	19,143	- 7.3%		
Pending Sales	5,202	4,993	- 4.0%	19,879	18,155	- 8.7%		
Closed Sales	4,954	4,420	- 10.8%	17,221	16,530	- 4.0%		
Median Sales Price*	\$315,000	\$380,000	+ 20.6%	\$301,390	\$365,000	+ 21.1%		
Average Sales Price*	\$378,752	\$449,581	+ 18.7%	\$360,594	\$421,353	+ 16.8%		
Percent of Original List Price Received*	101.0%	102.8%	+ 1.8%	99.9%	101.5%	+ 1.6%		
List to Close	75	68	- 9.3%	81	77	- 4.9%		
Days on Market Until Sale	21	16	- 23.8%	26	21	- 19.2%		
Cumulative Days on Market Until Sale	22	16	- 27.3%	27	21	- 22.2%		
Average List Price	\$414,602	\$488,069	+ 17.7%	\$391,561	\$454,391	+ 16.0%		
Inventory of Homes for Sale	4,251	3,168	- 25.5%					
Months Supply of Inventory	0.8	0.7	- 12.5%					

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







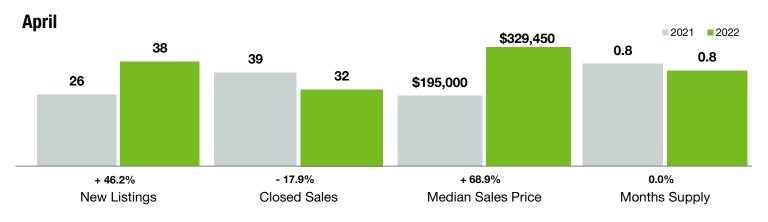
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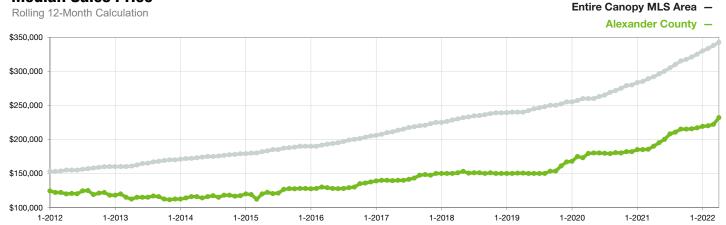
# **Alexander County**

North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	26	38	+ 46.2%	120	127	+ 5.8%		
Pending Sales	31	27	- 12.9%	130	125	- 3.8%		
Closed Sales	39	32	- 17.9%	101	127	+ 25.7%		
Median Sales Price*	\$195,000	\$329,450	+ 68.9%	\$205,000	\$260,000	+ 26.8%		
Average Sales Price*	\$242,636	\$377,208	+ 55.5%	\$242,299	\$303,320	+ 25.2%		
Percent of Original List Price Received*	97.7%	101.8%	+ 4.2%	96.9%	99.2%	+ 2.4%		
List to Close	75	81	+ 8.0%	75	95	+ 26.7%		
Days on Market Until Sale	26	21	- 19.2%	28	24	- 14.3%		
Cumulative Days on Market Until Sale	26	27	+ 3.8%	29	30	+ 3.4%		
Average List Price	\$226,238	\$338,884	+ 49.8%	\$273,513	\$318,951	+ 16.6%		
Inventory of Homes for Sale	26	24	- 7.7%					
Months Supply of Inventory	0.8	0.8	0.0%					

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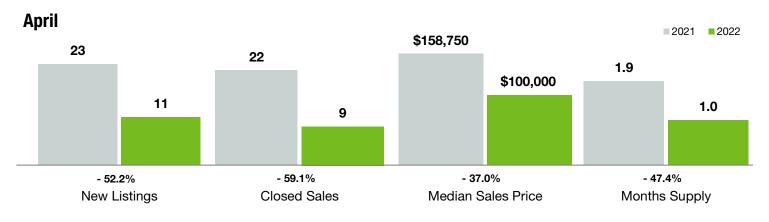
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# **Anson County**

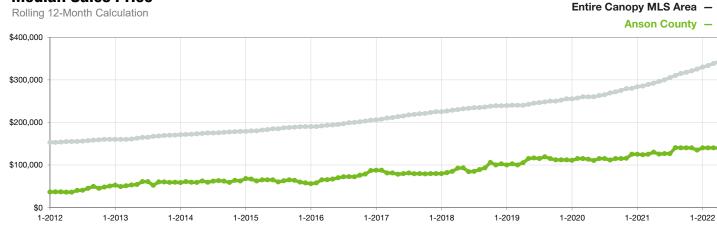
North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	23	11	- 52.2%	74	62	- 16.2%	
Pending Sales	21	22	+ 4.8%	62	67	+ 8.1%	
Closed Sales	22	9	- 59.1%	51	59	+ 15.7%	
Median Sales Price*	\$158,750	\$100,000	- 37.0%	\$135,000	\$158,000	+ 17.0%	
Average Sales Price*	\$179,582	\$163,400	- 9.0%	\$151,878	\$184,927	+ 21.8%	
Percent of Original List Price Received*	98.0%	93.9%	- 4.2%	95.5%	93.0%	- 2.6%	
List to Close	78	84	+ 7.7%	98	104	+ 6.1%	
Days on Market Until Sale	30	35	+ 16.7%	48	48	0.0%	
Cumulative Days on Market Until Sale	29	35	+ 20.7%	49	48	- 2.0%	
Average List Price	\$155,078	\$288,955	+ 86.3%	\$144,092	\$208,348	+ 44.6%	
Inventory of Homes for Sale	26	16	- 38.5%				
Months Supply of Inventory	1.9	1.0	- 47.4%				

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#### **Median Sales Price**





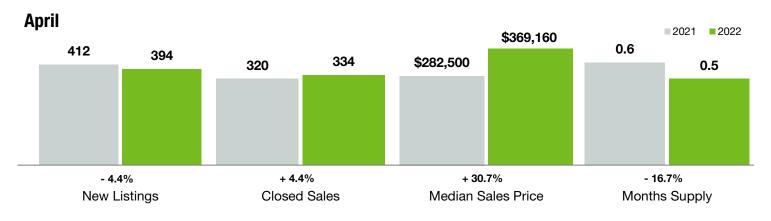
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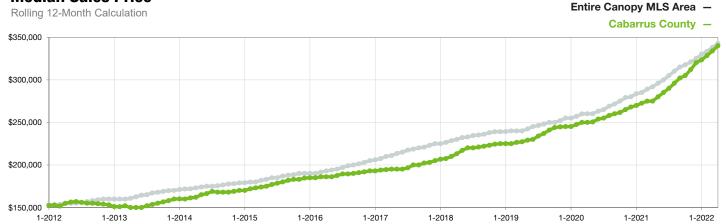
## **Cabarrus County**

North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	412	394	- 4.4%	1,409	1,333	- 5.4%		
Pending Sales	355	345	- 2.8%	1,349	1,263	- 6.4%		
Closed Sales	320	334	+ 4.4%	1,196	1,252	+ 4.7%		
Median Sales Price*	\$282,500	\$369,160	+ 30.7%	\$286,000	\$359,900	+ 25.8%		
Average Sales Price*	\$324,712	\$386,430	+ 19.0%	\$309,854	\$374,247	+ 20.8%		
Percent of Original List Price Received*	101.0%	102.6%	+ 1.6%	99.9%	101.9%	+ 2.0%		
List to Close	62	61	- 1.6%	68	69	+ 1.5%		
Days on Market Until Sale	17	11	- 35.3%	20	16	- 20.0%		
Cumulative Days on Market Until Sale	16	11	- 31.3%	20	16	- 20.0%		
Average List Price	\$348,878	\$407,809	+ 16.9%	\$326,648	\$387,828	+ 18.7%		
Inventory of Homes for Sale	203	176	- 13.3%					
Months Supply of Inventory	0.6	0.5	- 16.7%					

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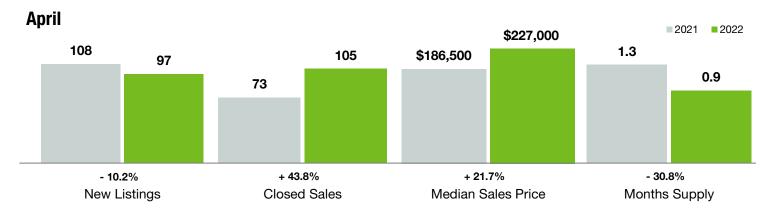
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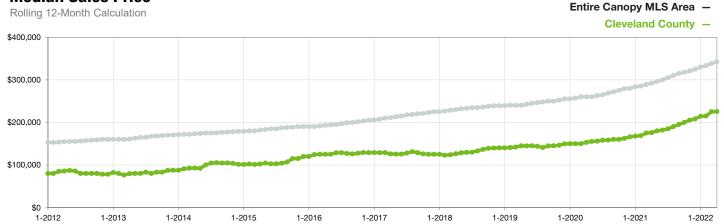
# **Cleveland County**

North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	108	97	- 10.2%	440	380	- 13.6%		
Pending Sales	89	93	+ 4.5%	400	392	- 2.0%		
Closed Sales	73	105	+ 43.8%	338	385	+ 13.9%		
Median Sales Price*	\$186,500	\$227,000	+ 21.7%	\$183,900	\$225,500	+ 22.6%		
Average Sales Price*	\$210,442	\$261,813	+ 24.4%	\$205,003	\$258,699	+ 26.2%		
Percent of Original List Price Received*	94.8%	97.7%	+ 3.1%	96.0%	97.2%	+ 1.3%		
List to Close	72	81	+ 12.5%	77	81	+ 5.2%		
Days on Market Until Sale	27	31	+ 14.8%	27	32	+ 18.5%		
Cumulative Days on Market Until Sale	27	33	+ 22.2%	29	33	+ 13.8%		
Average List Price	\$261,383	\$264,476	+ 1.2%	\$230,414	\$269,041	+ 16.8%		
Inventory of Homes for Sale	114	91	- 20.2%					
Months Supply of Inventory	1.3	0.9	- 30.8%					

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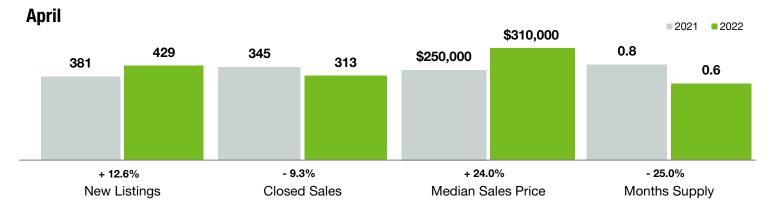
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## **Gaston County**

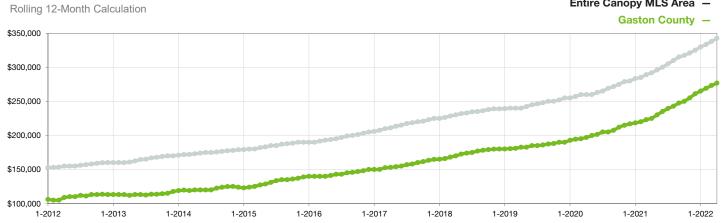
North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	381	429	+ 12.6%	1,486	1,454	- 2.2%		
Pending Sales	352	399	+ 13.4%	1,442	1,398	- 3.1%		
Closed Sales	345	313	- 9.3%	1,285	1,279	- 0.5%		
Median Sales Price*	\$250,000	\$310,000	+ 24.0%	\$238,000	\$298,000	+ 25.2%		
Average Sales Price*	\$270,585	\$324,604	+ 20.0%	\$259,830	\$310,145	+ 19.4%		
Percent of Original List Price Received*	101.4%	101.9%	+ 0.5%	99.8%	100.6%	+ 0.8%		
List to Close	77	69	- 10.4%	84	77	- 8.3%		
Days on Market Until Sale	20	18	- 10.0%	25	21	- 16.0%		
Cumulative Days on Market Until Sale	18	15	- 16.7%	25	19	- 24.0%		
Average List Price	\$271,266	\$337,821	+ 24.5%	\$271,137	\$322,034	+ 18.8%		
Inventory of Homes for Sale	286	231	- 19.2%					
Months Supply of Inventory	0.8	0.6	- 25.0%					

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Entire Canopy MLS Area –





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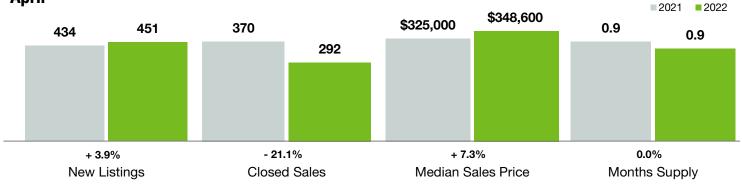
# **Iredell County**

North Carolina

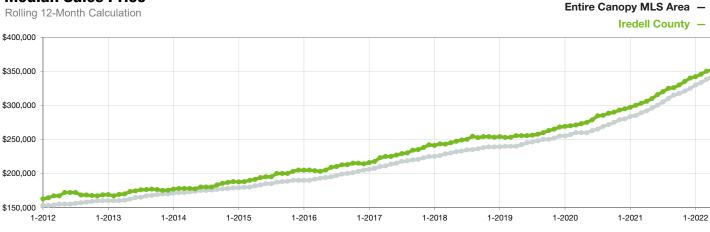
		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	434	451	+ 3.9%	1,451	1,306	- 10.0%		
Pending Sales	396	371	- 6.3%	1,445	1,213	- 16.1%		
Closed Sales	370	292	- 21.1%	1,281	1,090	- 14.9%		
Median Sales Price*	\$325,000	\$348,600	+ 7.3%	\$316,196	\$363,900	+ 15.1%		
Average Sales Price*	\$405,882	\$451,654	+ 11.3%	\$374,564	\$452,861	+ 20.9%		
Percent of Original List Price Received*	100.9%	101.1%	+ 0.2%	99.9%	100.5%	+ 0.6%		
List to Close	74	67	- 9.5%	84	74	- 11.9%		
Days on Market Until Sale	22	22	0.0%	30	25	- 16.7%		
Cumulative Days on Market Until Sale	23	18	- 21.7%	30	24	- 20.0%		
Average List Price	\$474,689	\$547,380	+ 15.3%	\$437,190	\$492,070	+ 12.6%		
Inventory of Homes for Sale	330	278	- 15.8%					
Months Supply of Inventory	0.9	0.9	0.0%					

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#### April



#### **Median Sales Price**





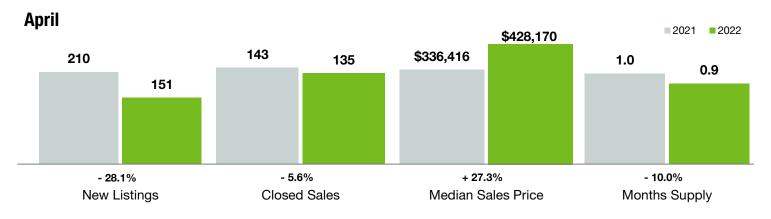
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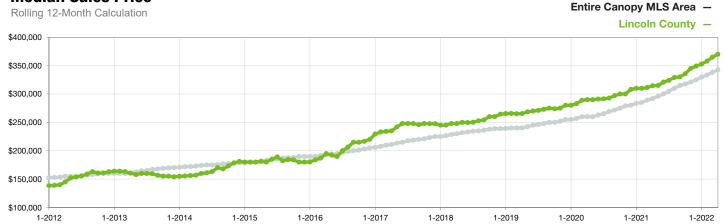
# **Lincoln County**

North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	210	151	- 28.1%	654	583	- 10.9%		
Pending Sales	200	124	- 38.0%	693	562	- 18.9%		
Closed Sales	143	135	- 5.6%	537	487	- 9.3%		
Median Sales Price*	\$336,416	\$428,170	+ 27.3%	\$325,000	\$410,000	+ 26.2%		
Average Sales Price*	\$375,534	\$481,134	+ 28.1%	\$364,766	\$446,028	+ 22.3%		
Percent of Original List Price Received*	100.0%	100.8%	+ 0.8%	99.5%	100.1%	+ 0.6%		
List to Close	98	71	- 27.6%	97	94	- 3.1%		
Days on Market Until Sale	42	21	- 50.0%	41	26	- 36.6%		
Cumulative Days on Market Until Sale	41	23	- 43.9%	43	24	- 44.2%		
Average List Price	\$421,133	\$556,138	+ 32.1%	\$399,777	\$482,989	+ 20.8%		
Inventory of Homes for Sale	163	133	- 18.4%					
Months Supply of Inventory	1.0	0.9	- 10.0%					

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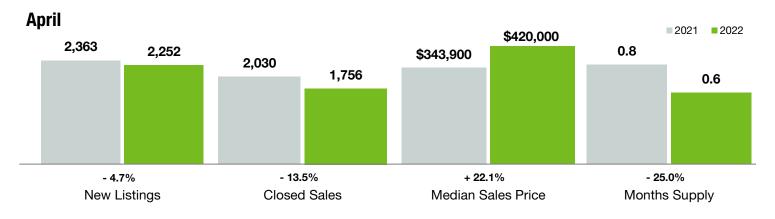
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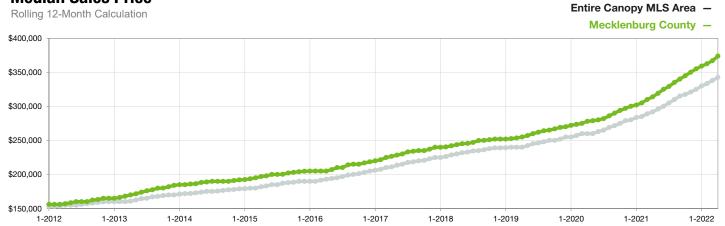
# **Mecklenburg County**

North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	2,363	2,252	- 4.7%	8,347	7,376	- 11.6%		
Pending Sales	2,090	1,934	- 7.5%	8,005	6,976	- 12.9%		
Closed Sales	2,030	1,756	- 13.5%	6,925	6,388	- 7.8%		
Median Sales Price*	\$343,900	\$420,000	+ 22.1%	\$330,000	\$396,000	+ 20.0%		
Average Sales Price*	\$434,174	\$520,627	+ 19.9%	\$417,206	\$482,877	+ 15.7%		
Percent of Original List Price Received*	101.4%	104.3%	+ 2.9%	100.3%	102.7%	+ 2.4%		
List to Close	76	67	- 11.8%	81	76	- 6.2%		
Days on Market Until Sale	21	13	- 38.1%	25	19	- 24.0%		
Cumulative Days on Market Until Sale	23	14	- 39.1%	28	19	- 32.1%		
Average List Price	\$476,902	\$562,755	+ 18.0%	\$455,102	\$522,768	+ 14.9%		
Inventory of Homes for Sale	1,670	1,111	- 33.5%					
Months Supply of Inventory	0.8	0.6	- 25.0%					

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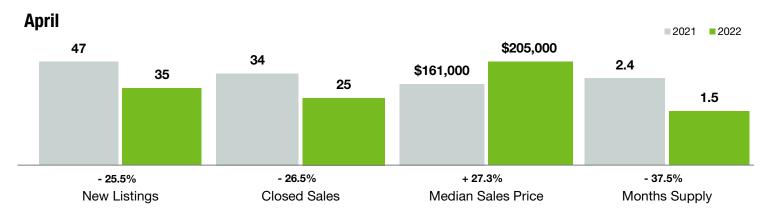
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# **Montgomery County**

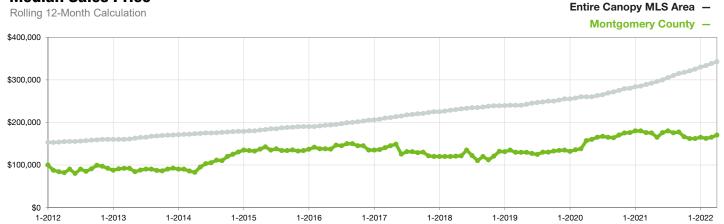
North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	47	35	- 25.5%	136	117	- 14.0%		
Pending Sales	31	27	- 12.9%	121	111	- 8.3%		
Closed Sales	34	25	- 26.5%	113	96	- 15.0%		
Median Sales Price*	\$161,000	\$205,000	+ 27.3%	\$165,000	\$194,750	+ 18.0%		
Average Sales Price*	\$246,962	\$382,605	+ 54.9%	\$254,530	\$346,238	+ 36.0%		
Percent of Original List Price Received*	90.0%	94.4%	+ 4.9%	90.8%	94.6%	+ 4.2%		
List to Close	87	86	- 1.1%	139	89	- 36.0%		
Days on Market Until Sale	48	43	- 10.4%	91	47	- 48.4%		
Cumulative Days on Market Until Sale	61	59	- 3.3%	102	52	- 49.0%		
Average List Price	\$379,137	\$414,147	+ 9.2%	\$326,082	\$362,630	+ 11.2%		
Inventory of Homes for Sale	77	49	- 36.4%					
Months Supply of Inventory	2.4	1.5	- 37.5%					

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#### **Median Sales Price**





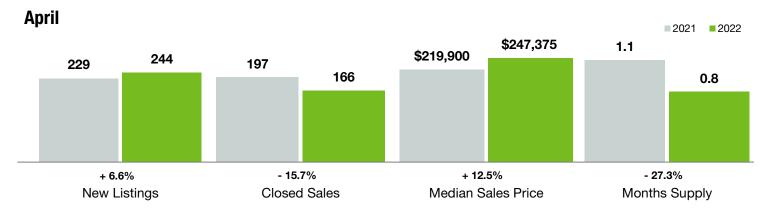
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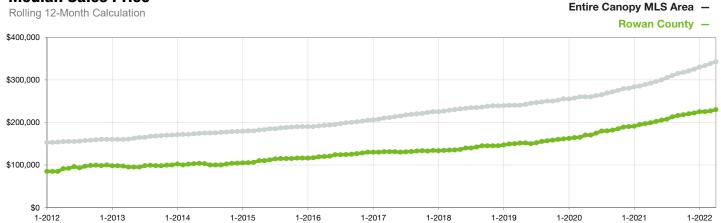
## **Rowan County**

North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	229	244	+ 6.6%	755	778	+ 3.0%		
Pending Sales	186	200	+ 7.5%	709	703	- 0.8%		
Closed Sales	197	166	- 15.7%	688	695	+ 1.0%		
Median Sales Price*	\$219,900	\$247,375	+ 12.5%	\$217,000	\$237,000	+ 9.2%		
Average Sales Price*	\$238,283	\$289,234	+ 21.4%	\$233,098	\$273,758	+ 17.4%		
Percent of Original List Price Received*	99.2%	101.9%	+ 2.7%	98.6%	99.3%	+ 0.7%		
List to Close	70	66	- 5.7%	84	74	- 11.9%		
Days on Market Until Sale	20	12	- 40.0%	24	20	- 16.7%		
Cumulative Days on Market Until Sale	20	12	- 40.0%	27	23	- 14.8%		
Average List Price	\$245,805	\$300,282	+ 22.2%	\$241,151	\$291,847	+ 21.0%		
Inventory of Homes for Sale	203	150	- 26.1%					
Months Supply of Inventory	1.1	0.8	- 27.3%					

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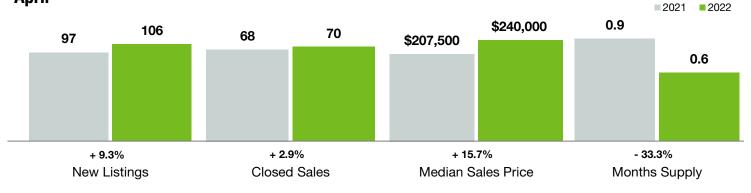
# **Stanly County**

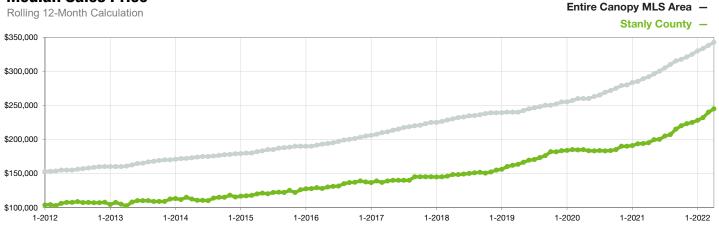
North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	97	106	+ 9.3%	304	394	+ 29.6%		
Pending Sales	88	104	+ 18.2%	304	382	+ 25.7%		
Closed Sales	68	70	+ 2.9%	256	290	+ 13.3%		
Median Sales Price*	\$207,500	\$240,000	+ 15.7%	\$191,750	\$258,000	+ 34.6%		
Average Sales Price*	\$231,822	\$288,556	+ 24.5%	\$219,410	\$294,970	+ 34.4%		
Percent of Original List Price Received*	99.8%	99.3%	- 0.5%	98.2%	98.4%	+ 0.2%		
List to Close	75	75	0.0%	82	75	- 8.5%		
Days on Market Until Sale	32	18	- 43.8%	38	25	- 34.2%		
Cumulative Days on Market Until Sale	31	15	- 51.6%	37	23	- 37.8%		
Average List Price	\$271,799	\$337,975	+ 24.3%	\$245,513	\$319,163	+ 30.0%		
Inventory of Homes for Sale	70	57	- 18.6%					
Months Supply of Inventory	0.9	0.6	- 33.3%					

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#### April







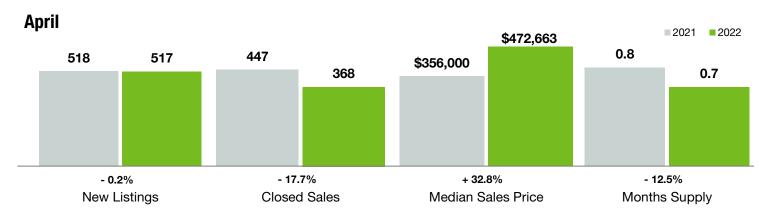
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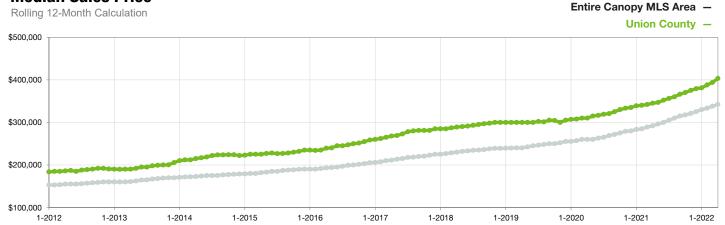
# **Union County**

North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	518	517	- 0.2%	1,851	1,728	- 6.6%	
Pending Sales	452	438	- 3.1%	1,740	1,555	- 10.6%	
Closed Sales	447	368	- 17.7%	1,385	1,330	- 4.0%	
Median Sales Price*	\$356,000	\$472,663	+ 32.8%	\$352,000	\$435,000	+ 23.6%	
Average Sales Price*	\$429,951	\$564,487	+ 31.3%	\$415,755	\$517,167	+ 24.4%	
Percent of Original List Price Received*	101.9%	103.8%	+ 1.9%	100.8%	102.4%	+ 1.6%	
List to Close	71	68	- 4.2%	78	79	+ 1.3%	
Days on Market Until Sale	13	13	0.0%	22	18	- 18.2%	
Cumulative Days on Market Until Sale	15	16	+ 6.7%	25	21	- 16.0%	
Average List Price	\$486,335	\$583,644	+ 20.0%	\$447,101	\$559,074	+ 25.0%	
Inventory of Homes for Sale	354	273	- 22.9%				
Months Supply of Inventory	0.8	0.7	- 12.5%				

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







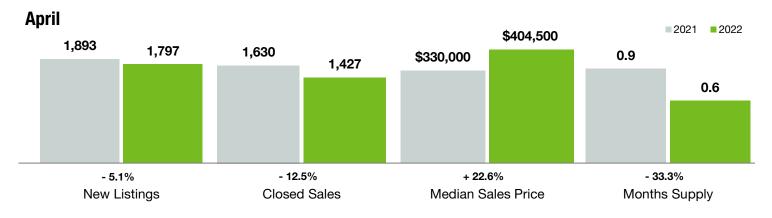
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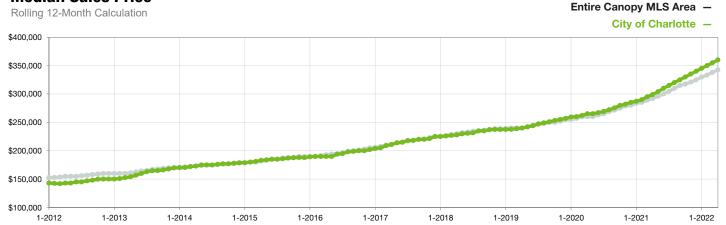
# **City of Charlotte**

North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	1,893	1,797	- 5.1%	6,751	5,966	- 11.6%		
Pending Sales	1,670	1,557	- 6.8%	6,471	5,663	- 12.5%		
Closed Sales	1,630	1,427	- 12.5%	5,512	5,211	- 5.5%		
Median Sales Price*	\$330,000	\$404,500	+ 22.6%	\$315,000	\$382,913	+ 21.6%		
Average Sales Price*	\$432,133	\$512,607	+ 18.6%	\$408,290	\$472,792	+ 15.8%		
Percent of Original List Price Received*	101.2%	104.2%	+ 3.0%	100.2%	102.7%	+ 2.5%		
List to Close	76	65	- 14.5%	79	75	- 5.1%		
Days on Market Until Sale	21	12	- 42.9%	25	18	- 28.0%		
Cumulative Days on Market Until Sale	24	13	- 45.8%	28	19	- 32.1%		
Average List Price	\$470,226	\$548,103	+ 16.6%	\$449,002	\$506,532	+ 12.8%		
Inventory of Homes for Sale	1,378	860	- 37.6%					
Months Supply of Inventory	0.9	0.6	- 33.3%					

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





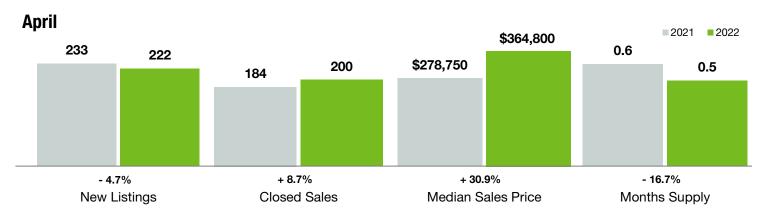
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## Concord

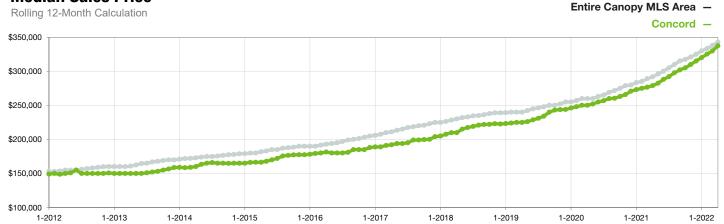
North Carolina

	April			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	233	222	- 4.7%	787	765	- 2.8%
Pending Sales	202	197	- 2.5%	758	741	- 2.2%
Closed Sales	184	200	+ 8.7%	717	728	+ 1.5%
Median Sales Price*	\$278,750	\$364,800	+ 30.9%	\$285,000	\$355,000	+ 24.6%
Average Sales Price*	\$332,417	\$396,475	+ 19.3%	\$310,390	\$381,948	+ 23.1%
Percent of Original List Price Received*	101.4%	102.3%	+ 0.9%	100.3%	102.4%	+ 2.1%
List to Close	59	64	+ 8.5%	71	70	- 1.4%
Days on Market Until Sale	15	12	- 20.0%	20	16	- 20.0%
Cumulative Days on Market Until Sale	14	12	- 14.3%	20	15	- 25.0%
Average List Price	\$345,227	\$400,688	+ 16.1%	\$324,834	\$386,814	+ 19.1%
Inventory of Homes for Sale	117	101	- 13.7%			
Months Supply of Inventory	0.6	0.5	- 16.7%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



#### **Median Sales Price**







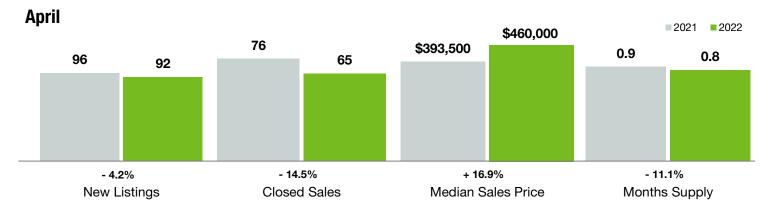
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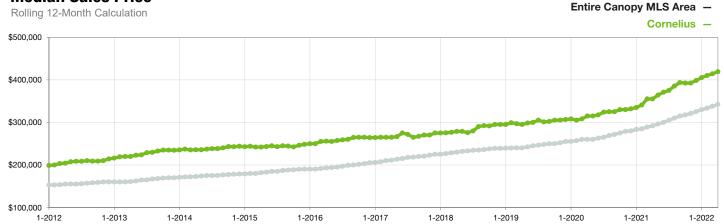
# **Cornelius**

North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	96	92	- 4.2%	319	273	- 14.4%	
Pending Sales	91	77	- 15.4%	301	241	- 19.9%	
Closed Sales	76	65	- 14.5%	277	195	- 29.6%	
Median Sales Price*	\$393,500	\$460,000	+ 16.9%	\$365,000	\$435,000	+ 19.2%	
Average Sales Price*	\$533,155	\$672,139	+ 26.1%	\$580,012	\$642,593	+ 10.8%	
Percent of Original List Price Received*	102.0%	104.2%	+ 2.2%	100.1%	102.4%	+ 2.3%	
List to Close	60	47	- 21.7%	76	53	- 30.3%	
Days on Market Until Sale	11	10	- 9.1%	28	13	- 53.6%	
Cumulative Days on Market Until Sale	11	12	+ 9.1%	33	14	- 57.6%	
Average List Price	\$695,480	\$683,510	- 1.7%	\$675,527	\$741,310	+ 9.7%	
Inventory of Homes for Sale	72	54	- 25.0%				
Months Supply of Inventory	0.9	0.8	- 11.1%				

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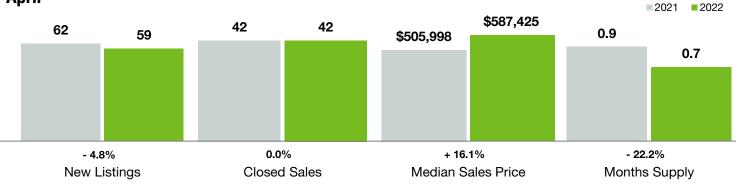
# **Davidson**

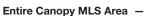
North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	62	59	- 4.8%	195	174	- 10.8%	
Pending Sales	54	55	+ 1.9%	181	164	- 9.4%	
Closed Sales	42	42	0.0%	189	141	- 25.4%	
Median Sales Price*	\$505,998	\$587,425	+ 16.1%	\$469,228	\$559,915	+ 19.3%	
Average Sales Price*	\$572,996	\$637,632	+ 11.3%	\$560,203	\$633,923	+ 13.2%	
Percent of Original List Price Received*	101.4%	102.0%	+ 0.6%	100.0%	100.9%	+ 0.9%	
List to Close	76	106	+ 39.5%	105	99	- 5.7%	
Days on Market Until Sale	40	50	+ 25.0%	45	46	+ 2.2%	
Cumulative Days on Market Until Sale	39	10	- 74.4%	39	29	- 25.6%	
Average List Price	\$620,695	\$831,968	+ 34.0%	\$590,609	\$757,760	+ 28.3%	
Inventory of Homes for Sale	50	30	- 40.0%				
Months Supply of Inventory	0.9	0.7	- 22.2%				

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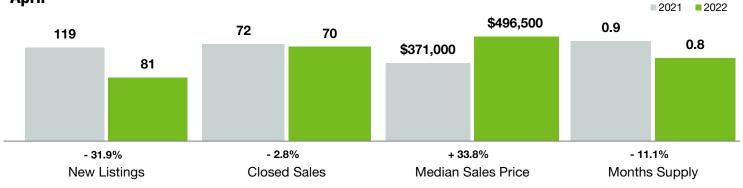
## Denver

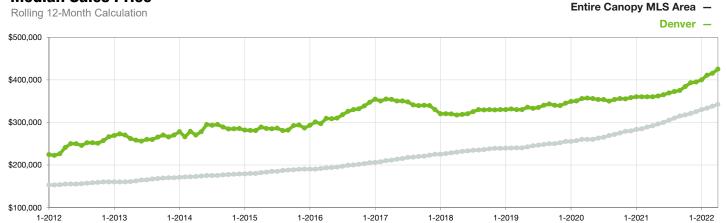
North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	119	81	- 31.9%	353	255	- 27.8%	
Pending Sales	111	64	- 42.3%	357	230	- 35.6%	
Closed Sales	72	70	- 2.8%	283	242	- 14.5%	
Median Sales Price*	\$371,000	\$496,500	+ 33.8%	\$365,000	\$474,938	+ 30.1%	
Average Sales Price*	\$453,154	\$583,957	+ 28.9%	\$472,024	\$570,205	+ 20.8%	
Percent of Original List Price Received*	100.5%	101.8%	+ 1.3%	99.6%	100.8%	+ 1.2%	
List to Close	101	66	- 34.7%	104	95	- 8.7%	
Days on Market Until Sale	44	12	- 72.7%	46	25	- 45.7%	
Cumulative Days on Market Until Sale	40	13	- 67.5%	48	18	- 62.5%	
Average List Price	\$489,821	\$697,452	+ 42.4%	\$497,742	\$619,675	+ 24.5%	
Inventory of Homes for Sale	82	53	- 35.4%				
Months Supply of Inventory	0.9	0.8	- 11.1%				

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#### April





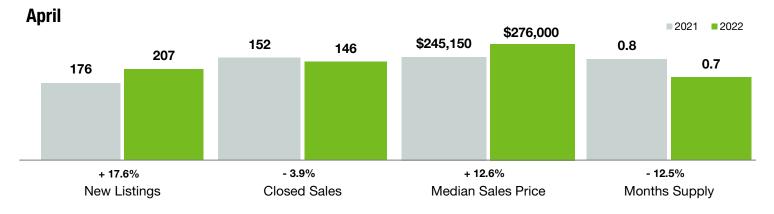
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## Gastonia

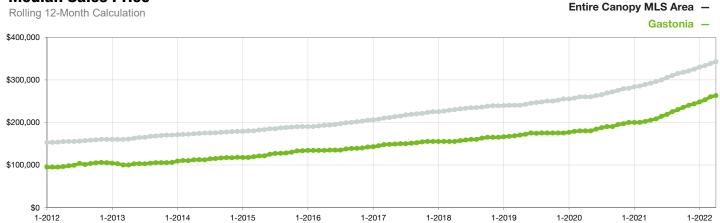
North Carolina

	April			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	176	207	+ 17.6%	576	675	+ 17.2%
Pending Sales	143	192	+ 34.3%	548	634	+ 15.7%
Closed Sales	152	146	- 3.9%	523	588	+ 12.4%
Median Sales Price*	\$245,150	\$276,000	+ 12.6%	\$215,000	\$275,000	+ 27.9%
Average Sales Price*	\$236,798	\$294,453	+ 24.3%	\$223,163	\$286,253	+ 28.3%
Percent of Original List Price Received*	101.5%	101.1%	- 0.4%	99.1%	100.4%	+ 1.3%
List to Close	79	68	- 13.9%	78	77	- 1.3%
Days on Market Until Sale	23	19	- 17.4%	26	20	- 23.1%
Cumulative Days on Market Until Sale	23	16	- 30.4%	25	19	- 24.0%
Average List Price	\$238,906	\$296,999	+ 24.3%	\$229,726	\$290,355	+ 26.4%
Inventory of Homes for Sale	125	115	- 8.0%			
Months Supply of Inventory	0.8	0.7	- 12.5%			

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#### **Median Sales Price**







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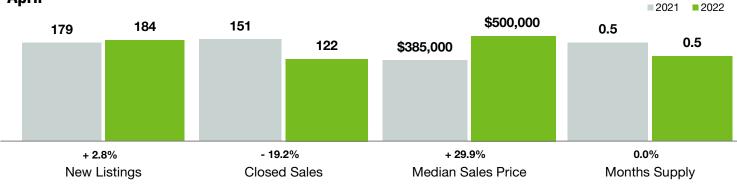
# Huntersville

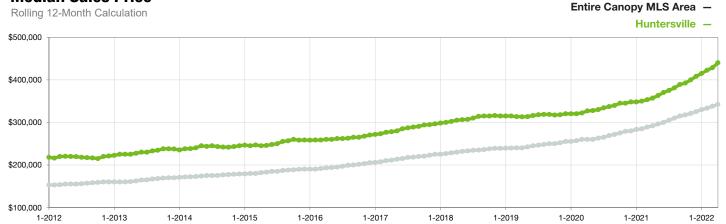
North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	179	184	+ 2.8%	600	543	- 9.5%	
Pending Sales	158	156	- 1.3%	588	518	- 11.9%	
Closed Sales	151	122	- 19.2%	525	486	- 7.4%	
Median Sales Price*	\$385,000	\$500,000	+ 29.9%	\$376,000	\$475,000	+ 26.3%	
Average Sales Price*	\$410,134	\$529,106	+ 29.0%	\$408,080	\$512,954	+ 25.7%	
Percent of Original List Price Received*	102.0%	104.7%	+ 2.6%	101.1%	103.5%	+ 2.4%	
List to Close	82	92	+ 12.2%	87	93	+ 6.9%	
Days on Market Until Sale	16	19	+ 18.8%	25	23	- 8.0%	
Cumulative Days on Market Until Sale	18	24	+ 33.3%	23	23	0.0%	
Average List Price	\$458,053	\$595,873	+ 30.1%	\$436,644	\$554,184	+ 26.9%	
Inventory of Homes for Sale	93	69	- 25.8%				
Months Supply of Inventory	0.5	0.5	0.0%				

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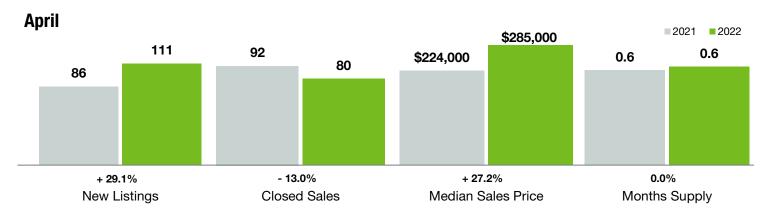
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# Kannapolis

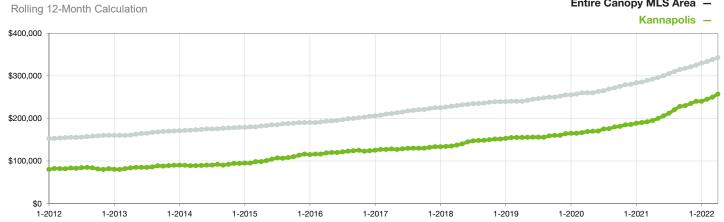
North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	86	111	+ 29.1%	327	367	+ 12.2%	
Pending Sales	74	85	+ 14.9%	321	337	+ 5.0%	
Closed Sales	92	80	- 13.0%	304	325	+ 6.9%	
Median Sales Price*	\$224,000	\$285,000	+ 27.2%	\$210,000	\$275,000	+ 31.0%	
Average Sales Price*	\$219,628	\$289,860	+ 32.0%	\$226,772	\$281,943	+ 24.3%	
Percent of Original List Price Received*	98.3%	103.9%	+ 5.7%	97.9%	100.9%	+ 3.1%	
List to Close	59	41	- 30.5%	63	58	- 7.9%	
Days on Market Until Sale	16	9	- 43.8%	17	17	0.0%	
Cumulative Days on Market Until Sale	16	9	- 43.8%	19	16	- 15.8%	
Average List Price	\$258,840	\$299,997	+ 15.9%	\$228,469	\$301,098	+ 31.8%	
Inventory of Homes for Sale	52	59	+ 13.5%				
Months Supply of Inventory	0.6	0.6	0.0%				

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Entire Canopy MLS Area –





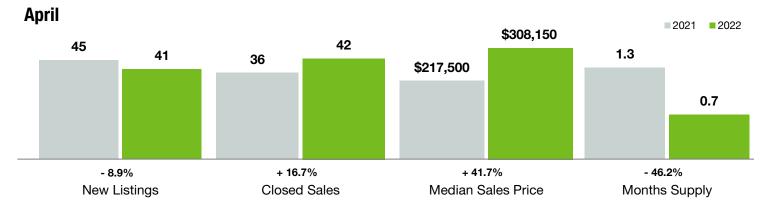
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# LincoInton

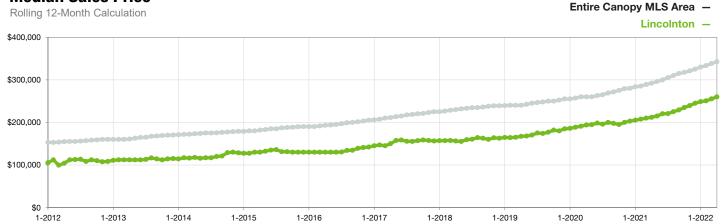
North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	45	41	- 8.9%	164	184	+ 12.2%		
Pending Sales	40	39	- 2.5%	169	197	+ 16.6%		
Closed Sales	36	42	+ 16.7%	139	156	+ 12.2%		
Median Sales Price*	\$217,500	\$308,150	+ 41.7%	\$215,000	\$274,250	+ 27.6%		
Average Sales Price*	\$256,457	\$337,569	+ 31.6%	\$232,883	\$298,730	+ 28.3%		
Percent of Original List Price Received*	97.9%	99.1%	+ 1.2%	98.2%	98.6%	+ 0.4%		
List to Close	71	73	+ 2.8%	72	81	+ 12.5%		
Days on Market Until Sale	31	29	- 6.5%	26	30	+ 15.4%		
Cumulative Days on Market Until Sale	36	33	- 8.3%	30	33	+ 10.0%		
Average List Price	\$280,770	\$342,903	+ 22.1%	\$251,193	\$333,290	+ 32.7%		
Inventory of Homes for Sale	53	32	- 39.6%					
Months Supply of Inventory	1.3	0.7	- 46.2%					

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#### **Median Sales Price**



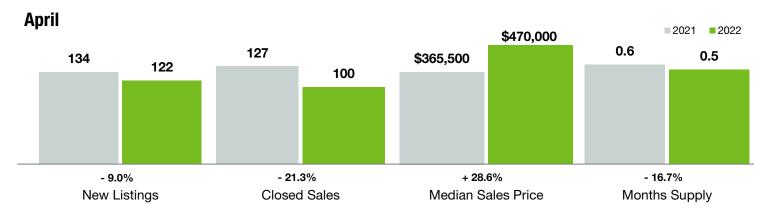
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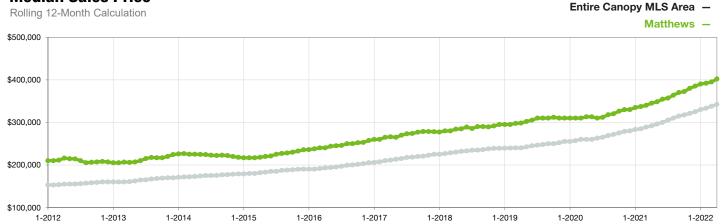
## **Matthews**

North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	134	122	- 9.0%	457	378	- 17.3%	
Pending Sales	120	98	- 18.3%	427	354	- 17.1%	
Closed Sales	127	100	- 21.3%	397	320	- 19.4%	
Median Sales Price*	\$365,500	\$470,000	+ 28.6%	\$355,000	\$427,500	+ 20.4%	
Average Sales Price*	\$408,938	\$529,412	+ 29.5%	\$413,170	\$511,875	+ 23.9%	
Percent of Original List Price Received*	103.3%	105.7%	+ 2.3%	101.7%	103.5%	+ 1.8%	
List to Close	72	60	- 16.7%	78	69	- 11.5%	
Days on Market Until Sale	15	11	- 26.7%	20	15	- 25.0%	
Cumulative Days on Market Until Sale	17	10	- 41.2%	20	13	- 35.0%	
Average List Price	\$449,886	\$527,624	+ 17.3%	\$411,029	\$510,588	+ 24.2%	
Inventory of Homes for Sale	63	56	- 11.1%				
Months Supply of Inventory	0.6	0.5	- 16.7%				

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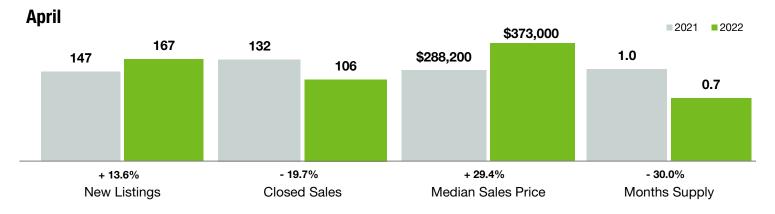
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## Monroe

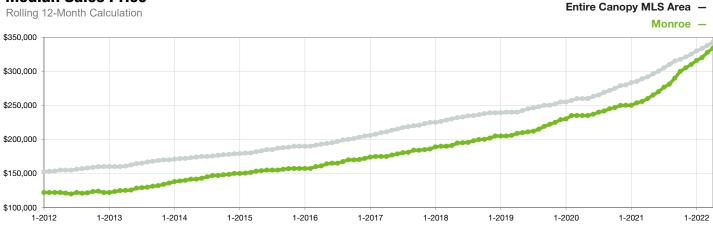
North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	147	167	+ 13.6%	603	587	- 2.7%	
Pending Sales	127	138	+ 8.7%	551	524	- 4.9%	
Closed Sales	132	106	- 19.7%	389	458	+ 17.7%	
Median Sales Price*	\$288,200	\$373,000	+ 29.4%	\$275,822	\$374,615	+ 35.8%	
Average Sales Price*	\$298,449	\$401,648	+ 34.6%	\$287,720	\$380,488	+ 32.2%	
Percent of Original List Price Received*	100.9%	101.5%	+ 0.6%	100.4%	101.6%	+ 1.2%	
List to Close	80	69	- 13.8%	75	76	+ 1.3%	
Days on Market Until Sale	15	16	+ 6.7%	19	18	- 5.3%	
Cumulative Days on Market Until Sale	19	20	+ 5.3%	22	21	- 4.5%	
Average List Price	\$346,985	\$400,980	+ 15.6%	\$318,843	\$395,318	+ 24.0%	
Inventory of Homes for Sale	124	95	- 23.4%				
Months Supply of Inventory	1.0	0.7	- 30.0%				

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#### **Median Sales Price**





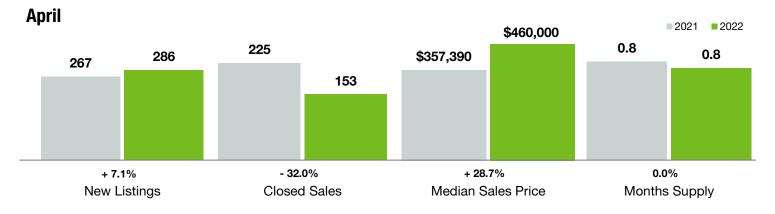
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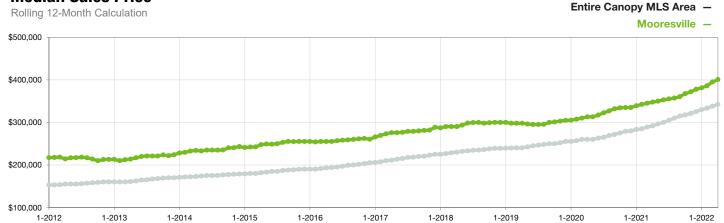
## Mooresville

North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	267	286	+ 7.1%	886	717	- 19.1%	
Pending Sales	230	221	- 3.9%	878	645	- 26.5%	
Closed Sales	225	153	- 32.0%	794	563	- 29.1%	
Median Sales Price*	\$357,390	\$460,000	+ 28.7%	\$350,592	\$440,000	+ 25.5%	
Average Sales Price*	\$485,271	\$581,726	+ 19.9%	\$440,252	\$566,219	+ 28.6%	
Percent of Original List Price Received*	100.9%	102.6%	+ 1.7%	100.5%	100.9%	+ 0.4%	
List to Close	79	66	- 16.5%	88	74	- 15.9%	
Days on Market Until Sale	24	21	- 12.5%	31	22	- 29.0%	
Cumulative Days on Market Until Sale	25	20	- 20.0%	32	23	- 28.1%	
Average List Price	\$579,151	\$662,003	+ 14.3%	\$531,071	\$623,023	+ 17.3%	
Inventory of Homes for Sale	188	140	- 25.5%				
Months Supply of Inventory	0.8	0.8	0.0%				

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







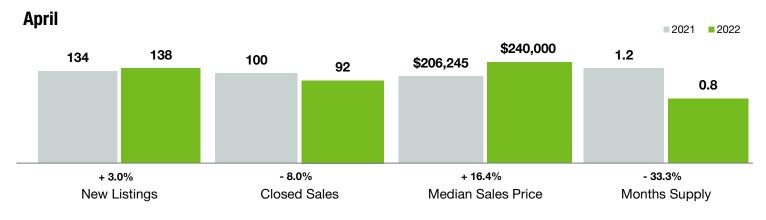
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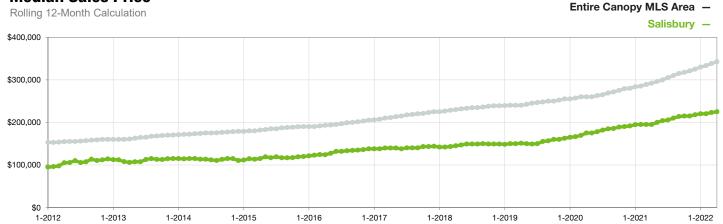
# **Salisbury**

North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	134	138	+ 3.0%	438	428	- 2.3%	
Pending Sales	101	110	+ 8.9%	407	374	- 8.1%	
Closed Sales	100	92	- 8.0%	365	371	+ 1.6%	
Median Sales Price*	\$206,245	\$240,000	+ 16.4%	\$208,490	\$235,000	+ 12.7%	
Average Sales Price*	\$242,602	\$290,896	+ 19.9%	\$231,472	\$272,477	+ 17.7%	
Percent of Original List Price Received*	98.8%	101.5%	+ 2.7%	98.1%	100.0%	+ 1.9%	
List to Close	72	78	+ 8.3%	82	80	- 2.4%	
Days on Market Until Sale	23	13	- 43.5%	24	20	- 16.7%	
Cumulative Days on Market Until Sale	21	13	- 38.1%	24	24	0.0%	
Average List Price	\$257,212	\$290,451	+ 12.9%	\$246,818	\$276,007	+ 11.8%	
Inventory of Homes for Sale	121	88	- 27.3%				
Months Supply of Inventory	1.2	0.8	- 33.3%				

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





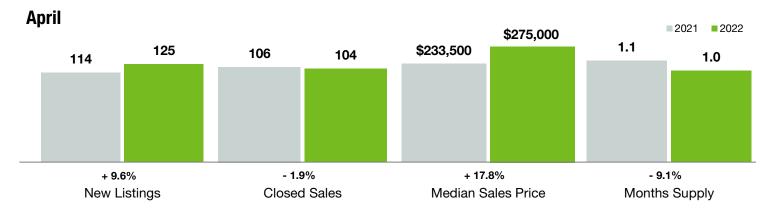
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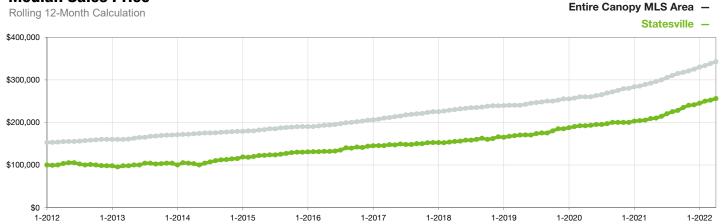
## **Statesville**

North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	114	125	+ 9.6%	371	436	+ 17.5%	
Pending Sales	110	116	+ 5.5%	375	406	+ 8.3%	
Closed Sales	106	104	- 1.9%	351	371	+ 5.7%	
Median Sales Price*	\$233,500	\$275,000	+ 17.8%	\$209,500	\$269,250	+ 28.5%	
Average Sales Price*	\$258,405	\$282,247	+ 9.2%	\$235,568	\$294,677	+ 25.1%	
Percent of Original List Price Received*	101.3%	100.2%	- 1.1%	98.6%	100.2%	+ 1.6%	
List to Close	65	63	- 3.1%	76	63	- 17.1%	
Days on Market Until Sale	20	15	- 25.0%	27	21	- 22.2%	
Cumulative Days on Market Until Sale	20	15	- 25.0%	27	23	- 14.8%	
Average List Price	\$276,085	\$331,193	+ 20.0%	\$246,280	\$295,382	+ 19.9%	
Inventory of Homes for Sale	106	104	- 1.9%				
Months Supply of Inventory	1.1	1.0	- 9.1%				

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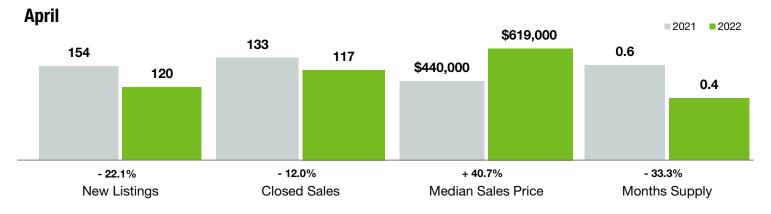
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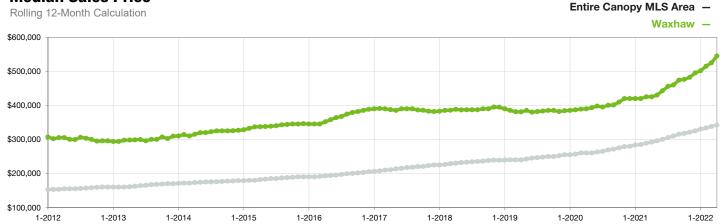
## Waxhaw

North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	154	120	- 22.1%	504	386	- 23.4%	
Pending Sales	128	107	- 16.4%	500	369	- 26.2%	
Closed Sales	133	117	- 12.0%	423	337	- 20.3%	
Median Sales Price*	\$440,000	\$619,000	+ 40.7%	\$413,853	\$574,661	+ 38.9%	
Average Sales Price*	\$554,482	\$716,802	+ 29.3%	\$516,802	\$674,995	+ 30.6%	
Percent of Original List Price Received*	102.7%	104.8%	+ 2.0%	101.1%	103.6%	+ 2.5%	
List to Close	77	69	- 10.4%	89	71	- 20.2%	
Days on Market Until Sale	11	15	+ 36.4%	26	16	- 38.5%	
Cumulative Days on Market Until Sale	15	12	- 20.0%	30	14	- 53.3%	
Average List Price	\$607,299	\$784,697	+ 29.2%	\$561,626	\$743,107	+ 32.3%	
Inventory of Homes for Sale	83	40	- 51.8%				
Months Supply of Inventory	0.6	0.4	- 33.3%				

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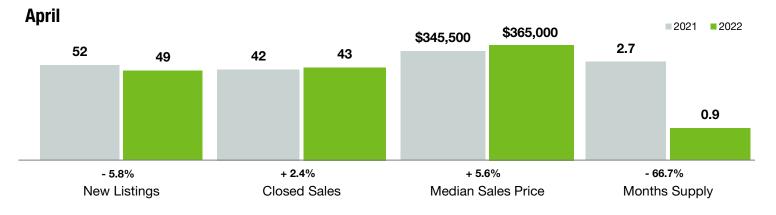
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# **Uptown Charlotte**

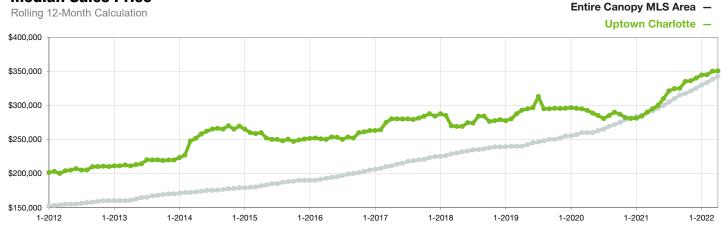
North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	52	49	- 5.8%	180	158	- 12.2%		
Pending Sales	56	38	- 32.1%	171	147	- 14.0%		
Closed Sales	42	43	+ 2.4%	147	138	- 6.1%		
Median Sales Price*	\$345,500	\$365,000	+ 5.6%	\$329,500	\$375,000	+ 13.8%		
Average Sales Price*	\$379,714	\$427,775	+ 12.7%	\$367,914	\$431,163	+ 17.2%		
Percent of Original List Price Received*	97.1%	101.5%	+ 4.5%	96.7%	100.3%	+ 3.7%		
List to Close	93	62	- 33.3%	98	70	- 28.6%		
Days on Market Until Sale	53	24	- 54.7%	53	32	- 39.6%		
Cumulative Days on Market Until Sale	58	25	- 56.9%	63	35	- 44.4%		
Average List Price	\$399,646	\$497,985	+ 24.6%	\$406,950	\$453,942	+ 11.5%		
Inventory of Homes for Sale	91	33	- 63.7%					
Months Supply of Inventory	2.7	0.9	- 66.7%					

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



#### **Median Sales Price**





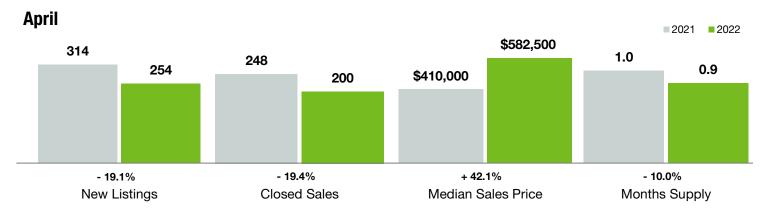
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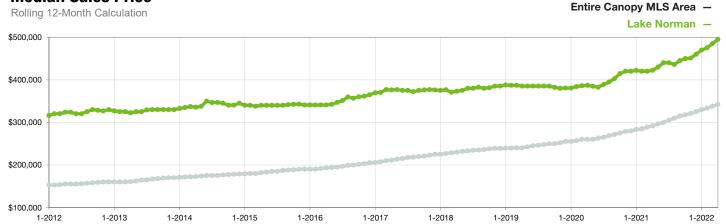
## Lake Norman

North Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	314	254	- 19.1%	1,048	774	- 26.1%		
Pending Sales	264	207	- 21.6%	987	711	- 28.0%		
Closed Sales	248	200	- 19.4%	874	695	- 20.5%		
Median Sales Price*	\$410,000	\$582,500	+ 42.1%	\$402,558	\$525,132	+ 30.4%		
Average Sales Price*	\$590,096	\$730,178	+ 23.7%	\$586,018	\$717,181	+ 22.4%		
Percent of Original List Price Received*	100.6%	101.9%	+ 1.3%	99.7%	100.6%	+ 0.9%		
List to Close	86	72	- 16.3%	92	85	- 7.6%		
Days on Market Until Sale	30	21	- 30.0%	36	25	- 30.6%		
Cumulative Days on Market Until Sale	30	22	- 26.7%	40	25	- 37.5%		
Average List Price	\$754,576	\$891,887	+ 18.2%	\$701,635	\$838,612	+ 19.5%		
Inventory of Homes for Sale	268	178	- 33.6%					
Months Supply of Inventory	1.0	0.9	- 10.0%					

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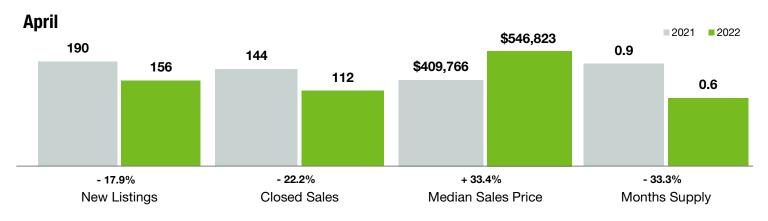
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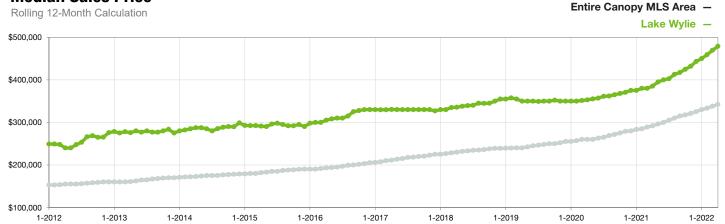
# Lake Wylie

North Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	190	156	- 17.9%	703	483	- 31.3%	
Pending Sales	169	132	- 21.9%	688	476	- 30.8%	
Closed Sales	144	112	- 22.2%	495	450	- 9.1%	
Median Sales Price*	\$409,766	\$546,823	+ 33.4%	\$390,000	\$515,000	+ 32.1%	
Average Sales Price*	\$455,476	\$607,960	+ 33.5%	\$442,615	\$559,400	+ 26.4%	
Percent of Original List Price Received*	102.4%	102.2%	- 0.2%	101.0%	101.7%	+ 0.7%	
List to Close	94	100	+ 6.4%	105	110	+ 4.8%	
Days on Market Until Sale	22	23	+ 4.5%	29	23	- 20.7%	
Cumulative Days on Market Until Sale	20	15	- 25.0%	32	22	- 31.3%	
Average List Price	\$572,957	\$653,197	+ 14.0%	\$516,500	\$618,305	+ 19.7%	
Inventory of Homes for Sale	151	84	- 44.4%				
Months Supply of Inventory	0.9	0.6	- 33.3%				

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







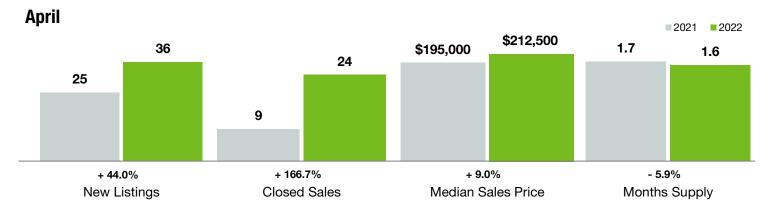
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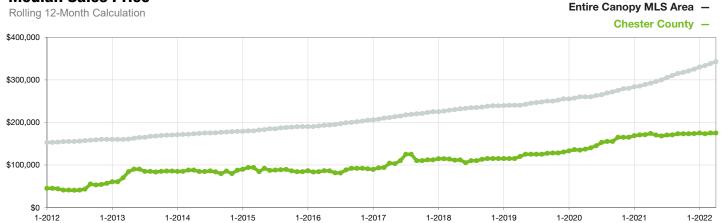
## **Chester County**

South Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	25	36	+ 44.0%	77	118	+ 53.2%	
Pending Sales	29	34	+ 17.2%	71	110	+ 54.9%	
Closed Sales	9	24	+ 166.7%	61	99	+ 62.3%	
Median Sales Price*	\$195,000	\$212,500	+ 9.0%	\$175,000	\$179,500	+ 2.6%	
Average Sales Price*	\$192,461	\$212,221	+ 10.3%	\$174,256	\$206,344	+ 18.4%	
Percent of Original List Price Received*	104.2%	92.6%	- 11.1%	96.2%	94.6%	- 1.7%	
List to Close	98	73	- 25.5%	98	83	- 15.3%	
Days on Market Until Sale	25	32	+ 28.0%	32	37	+ 15.6%	
Cumulative Days on Market Until Sale	25	32	+ 28.0%	36	42	+ 16.7%	
Average List Price	\$183,586	\$229,145	+ 24.8%	\$167,788	\$238,124	+ 41.9%	
Inventory of Homes for Sale	30	41	+ 36.7%				
Months Supply of Inventory	1.7	1.6	- 5.9%				

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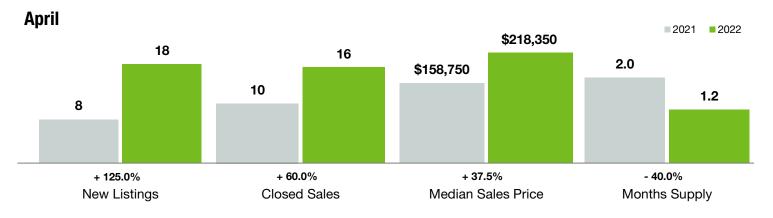
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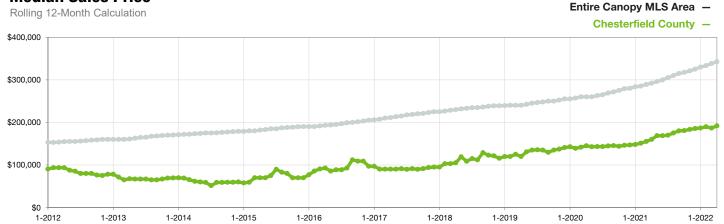
# **Chesterfield County**

South Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	8	18	+ 125.0%	48	66	+ 37.5%		
Pending Sales	10	22	+ 120.0%	50	76	+ 52.0%		
Closed Sales	10	16	+ 60.0%	44	49	+ 11.4%		
Median Sales Price*	\$158,750	\$218,350	+ 37.5%	\$172,400	\$205,000	+ 18.9%		
Average Sales Price*	\$180,720	\$208,450	+ 15.3%	\$195,404	\$192,576	- 1.4%		
Percent of Original List Price Received*	96.1%	102.6%	+ 6.8%	97.2%	96.6%	- 0.6%		
List to Close	106	105	- 0.9%	136	120	- 11.8%		
Days on Market Until Sale	35	50	+ 42.9%	64	61	- 4.7%		
Cumulative Days on Market Until Sale	35	54	+ 54.3%	65	64	- 1.5%		
Average List Price	\$229,563	\$235,617	+ 2.6%	\$198,850	\$210,365	+ 5.8%		
Inventory of Homes for Sale	20	16	- 20.0%					
Months Supply of Inventory	2.0	1.2	- 40.0%					

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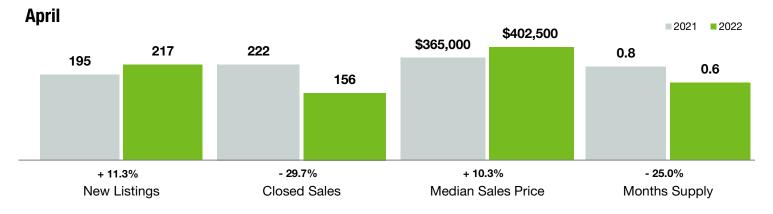
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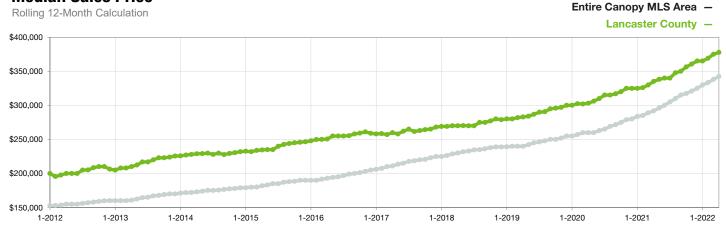
## **Lancaster County**

South Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	195	217	+ 11.3%	768	778	+ 1.3%		
Pending Sales	178	191	+ 7.3%	731	735	+ 0.5%		
Closed Sales	222	156	- 29.7%	730	621	- 14.9%		
Median Sales Price*	\$365,000	\$402,500	+ 10.3%	\$348,500	\$384,000	+ 10.2%		
Average Sales Price*	\$361,280	\$427,262	+ 18.3%	\$346,730	\$402,976	+ 16.2%		
Percent of Original List Price Received*	101.0%	101.5%	+ 0.5%	99.9%	101.2%	+ 1.3%		
List to Close	88	75	- 14.8%	97	81	- 16.5%		
Days on Market Until Sale	18	24	+ 33.3%	30	24	- 20.0%		
Cumulative Days on Market Until Sale	20	24	+ 20.0%	29	23	- 20.7%		
Average List Price	\$394,337	\$465,105	+ 17.9%	\$361,709	\$440,926	+ 21.9%		
Inventory of Homes for Sale	159	112	- 29.6%					
Months Supply of Inventory	0.8	0.6	- 25.0%					

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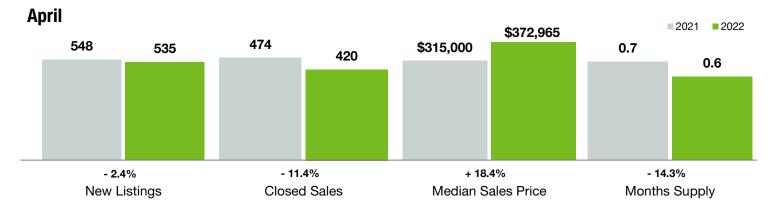
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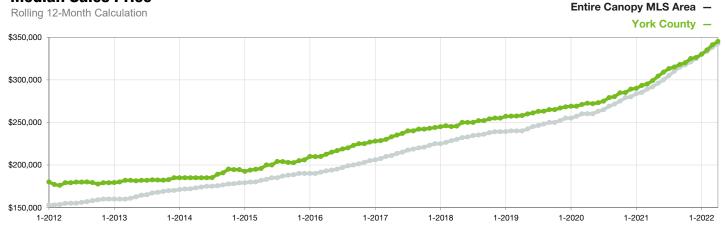
# **York County**

South Carolina

		April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change		
New Listings	548	535	- 2.4%	2,031	1,799	- 11.4%		
Pending Sales	496	474	- 4.4%	1,968	1,790	- 9.0%		
Closed Sales	474	420	- 11.4%	1,715	1,624	- 5.3%		
Median Sales Price*	\$315,000	\$372,965	+ 18.4%	\$305,000	\$366,240	+ 20.1%		
Average Sales Price*	\$361,628	\$425,390	+ 17.6%	\$344,263	\$408,969	+ 18.8%		
Percent of Original List Price Received*	101.0%	103.0%	+ 2.0%	100.5%	101.6%	+ 1.1%		
List to Close	74	71	- 4.1%	76	75	- 1.3%		
Days on Market Until Sale	22	19	- 13.6%	21	21	0.0%		
Cumulative Days on Market Until Sale	18	18	0.0%	21	18	- 14.3%		
Average List Price	\$379,361	\$441,086	+ 16.3%	\$367,336	\$424,262	+ 15.5%		
Inventory of Homes for Sale	365	298	- 18.4%					
Months Supply of Inventory	0.7	0.6	- 14.3%					

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





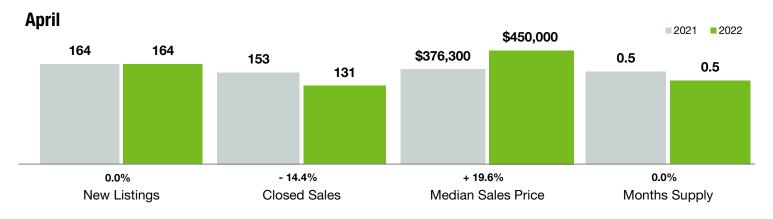
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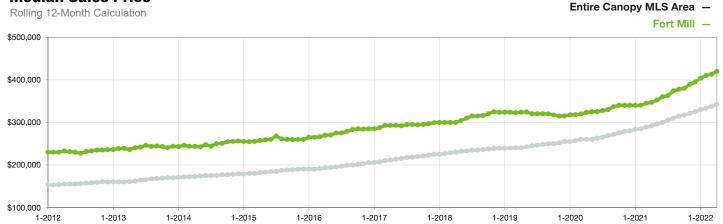
## Fort Mill

South Carolina

	April			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change	
New Listings	164	164	0.0%	617	512	- 17.0%	
Pending Sales	154	141	- 8.4%	609	523	- 14.1%	
Closed Sales	153	131	- 14.4%	545	466	- 14.5%	
Median Sales Price*	\$376,300	\$450,000	+ 19.6%	\$348,000	\$427,500	+ 22.8%	
Average Sales Price*	\$407,577	\$497,817	+ 22.1%	\$390,405	\$487,730	+ 24.9%	
Percent of Original List Price Received*	101.1%	104.4%	+ 3.3%	100.5%	102.7%	+ 2.2%	
List to Close	73	85	+ 16.4%	73	75	+ 2.7%	
Days on Market Until Sale	25	20	- 20.0%	20	18	- 10.0%	
Cumulative Days on Market Until Sale	18	19	+ 5.6%	18	15	- 16.7%	
Average List Price	\$435,411	\$512,602	+ 17.7%	\$415,451	\$509,278	+ 22.6%	
Inventory of Homes for Sale	80	63	- 21.3%				
Months Supply of Inventory	0.5	0.5	0.0%				

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





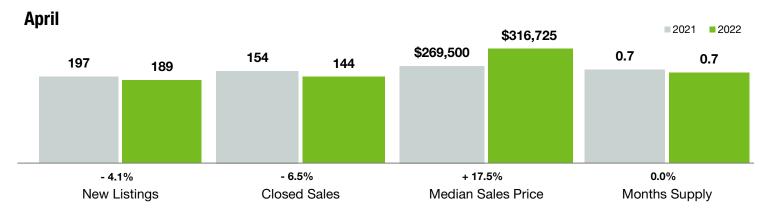
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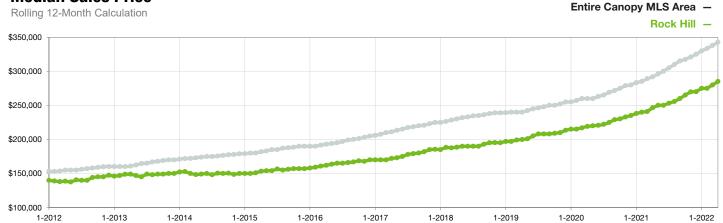
## **Rock Hill**

South Carolina

	April			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	197	189	- 4.1%	648	647	- 0.2%
Pending Sales	180	164	- 8.9%	625	600	- 4.0%
Closed Sales	154	144	- 6.5%	563	563	0.0%
Median Sales Price*	\$269,500	\$316,725	+ 17.5%	\$255,000	\$305,000	+ 19.6%
Average Sales Price*	\$287,523	\$332,842	+ 15.8%	\$272,823	\$320,567	+ 17.5%
Percent of Original List Price Received*	101.2%	102.0%	+ 0.8%	100.8%	101.2%	+ 0.4%
List to Close	58	50	- 13.8%	62	64	+ 3.2%
Days on Market Until Sale	19	13	- 31.6%	17	20	+ 17.6%
Cumulative Days on Market Until Sale	17	13	- 23.5%	17	17	0.0%
Average List Price	\$302,161	\$360,761	+ 19.4%	\$275,073	\$336,284	+ 22.3%
Inventory of Homes for Sale	112	114	+ 1.8%			
Months Supply of Inventory	0.7	0.7	0.0%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





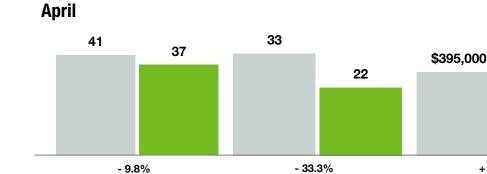
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# **Tega Cay**

South Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	41	37	- 9.8%	164	134	- 18.3%
Pending Sales	43	32	- 25.6%	157	143	- 8.9%
Closed Sales	33	22	- 33.3%	108	113	+ 4.6%
Median Sales Price*	\$395,000	\$495,000	+ 25.3%	\$396,305	\$445,000	+ 12.3%
Average Sales Price*	\$456,644	\$530,234	+ 16.1%	\$433,383	\$486,369	+ 12.2%
Percent of Original List Price Received*	102.4%	103.5%	+ 1.1%	100.9%	103.3%	+ 2.4%
List to Close	91	45	- 50.5%	86	83	- 3.5%
Days on Market Until Sale	11	8	- 27.3%	14	10	- 28.6%
Cumulative Days on Market Until Sale	12	9	- 25.0%	29	12	- 58.6%
Average List Price	\$514,029	\$501,948	- 2.4%	\$444,449	\$492,612	+ 10.8%
Inventory of Homes for Sale	30	14	- 53.3%			
Months Supply of Inventory	0.8	0.4	- 50.0%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



**Closed Sales** 



0.8

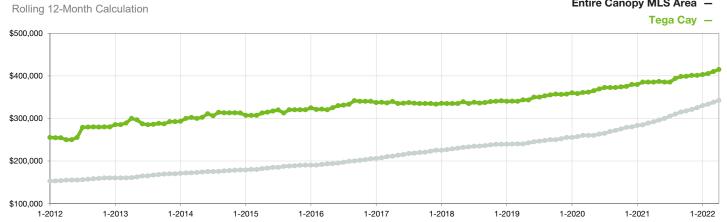
\$495,000

#### **Median Sales Price**

New Listings

Entire Canopy MLS Area -

2021 2022





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## **Charlotte MSA**

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

	April			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	4,878	4,775	- 2.1%	17,347	15,930	- 8.2%
Pending Sales	4,335	4,139	- 4.5%	16,677	15,074	- 9.6%
Closed Sales	4,181	3,664	- 12.4%	14,502	13,744	- 5.2%
Median Sales Price*	\$323,000	\$395,000	+ 22.3%	\$310,000	\$375,000	+ 21.0%
Average Sales Price*	\$387,761	\$467,220	+ 20.5%	\$370,282	\$434,015	+ 17.2%
Percent of Original List Price Received*	101.2%	103.3%	+ 2.1%	100.2%	101.9%	+ 1.7%
List to Close	75	68	- 9.3%	81	76	- 6.2%
Days on Market Until Sale	20	15	- 25.0%	25	20	- 20.0%
Cumulative Days on Market Until Sale	21	15	- 28.6%	27	20	- 25.9%
Average List Price	\$422,100	\$497,773	+ 17.9%	\$400,944	\$467,208	+ 16.5%
Inventory of Homes for Sale	3,402	2,494	- 26.7%			
Months Supply of Inventory	0.8	0.6	- 25.0%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

