

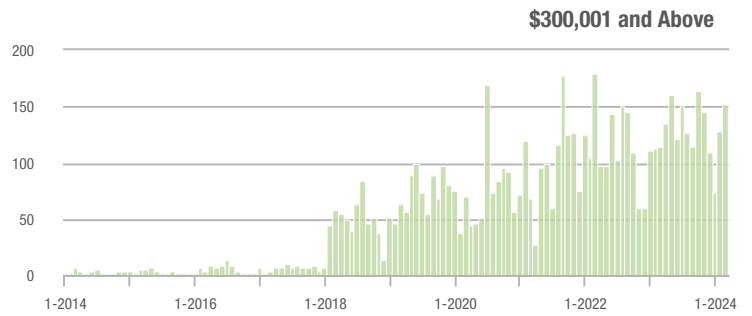
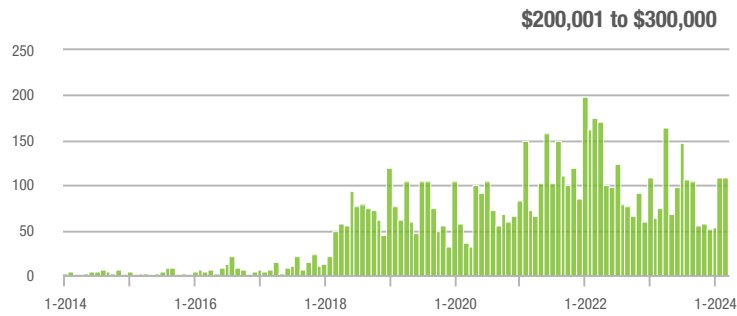
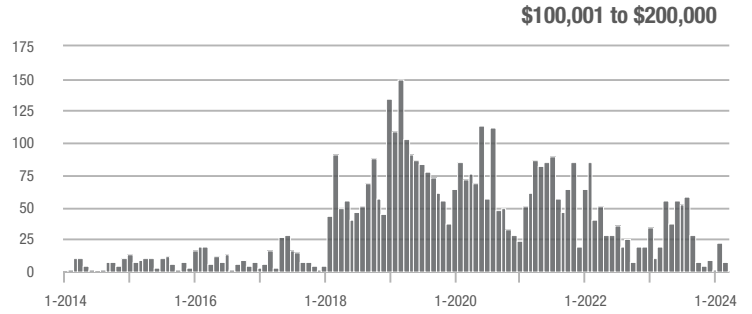
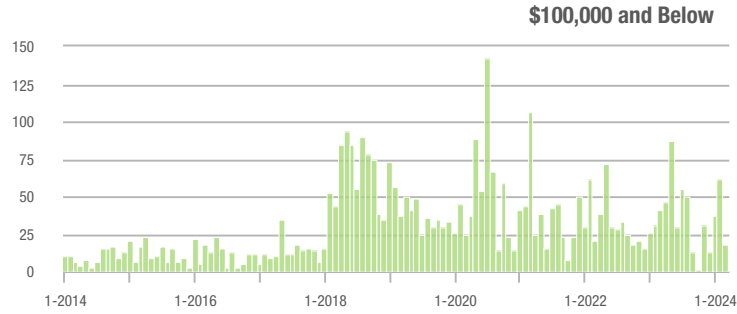
Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	357	3.8	108
Anson County, NC	155	3.2	60
Cabarrus County, NC	4,638	6.9	733
Charlotte MSA	51,836	6.9	8,382
Chester County, SC	220	2.8	92
Chesterfield County, SC	59	2.4	28
Cleveland County, NC	978	3.7	329
City of Charlotte, NC	21,771	7.9	3,051
Concord, NC	2,555	6.7	411
Davidson, NC	585	6.2	101
Denver, NC	918	5.5	175
Fort Mill, SC	1,673	8.3	221
Gaston County, NC	4,702	5.4	959
Gastonia, NC	2,032	5.2	422
Huntersville, NC	1,467	6.6	235
Iredell County, NC	4,241	4.9	1,009
Kannapolis, NC	1,466	7.2	222
Lake Norman	2,906	5.4	629
Lake Wylie	1,336	5.8	262
Lancaster County, SC	2,070	5.9	401
Lincoln County, NC	1,695	5.1	374
Lincolnton, NC	479	4.8	124
Matthews, NC	1,204	9.1	142
Mecklenburg County, NC	25,766	7.7	3,699
Monroe, NC	1,320	6.2	236
Montgomery County, NC	314	2.5	162
Mooresville, NC	2,326	5.3	499
Rock Hill, SC	2,262	6.9	351
Salisbury, NC	1,341	5.7	267
Stanly County, NC	876	3.9	256
Statesville, NC	1,479	4.7	372
Union County, NC	4,645	7.5	672
Uptown Charlotte	612	5.1	130
Waxhaw, NC	1,349	8.6	170
York County, SC	5,549	6.6	937

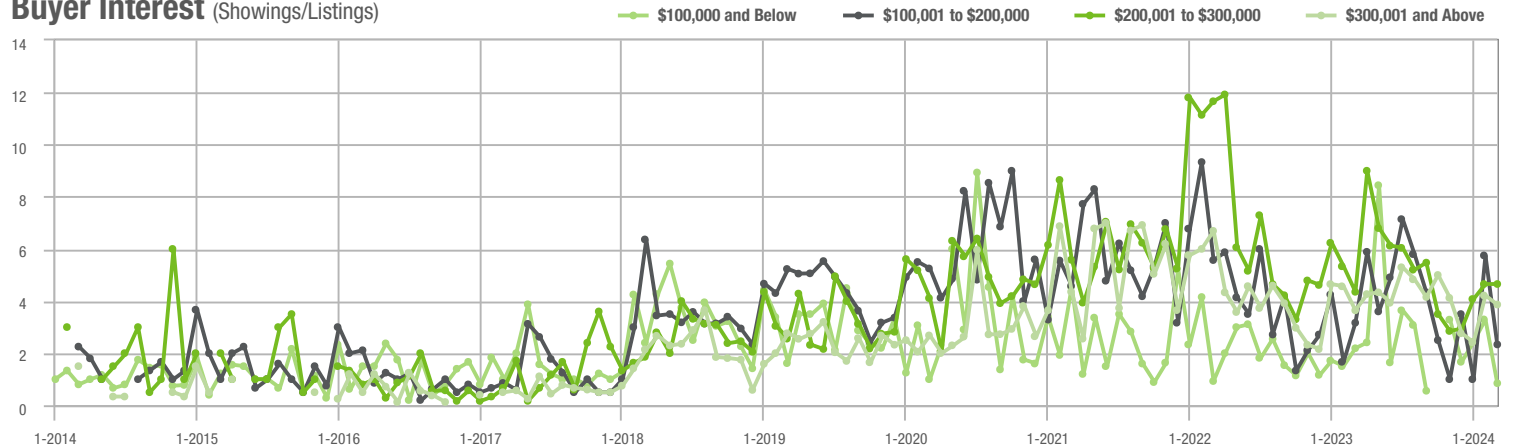
Alexander County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	18	- 56.1%	- 70.5%	0.8	- 63.6%	- 74.3%	24	- 52.9%	- 25.0%
\$100,001 to \$200,000	7	- 63.2%	- 69.6%	2.3	- 28.1%	- 59.4%	4	- 55.6%	- 33.3%
\$200,001 to \$300,000	109	+ 47.3%	0.0%	4.7	+ 6.8%	0.0%	25	+ 25.0%	- 3.8%
\$300,001 and Above	152	+ 32.2%	+ 17.8%	3.9	+ 8.3%	- 8.3%	41	+ 5.1%	+ 28.1%
Total	357	+ 19.4%	- 8.0%	3.8	+ 5.6%	- 13.5%	108	- 16.9%	- 0.9%

Showings



Buyer Interest (Showings/Listings)

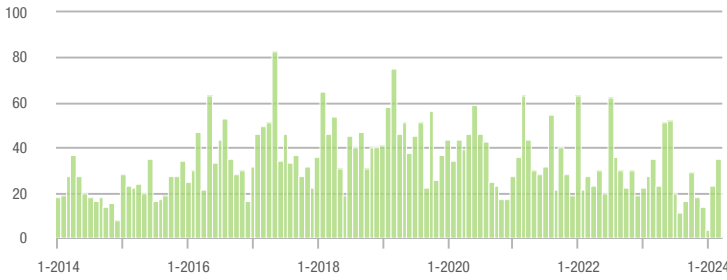


Anson County, NC

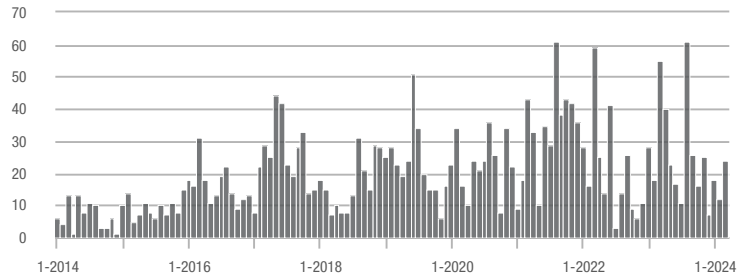
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	0.0%	+ 52.2%	3.4	- 29.2%	+ 19.0%	14	- 12.5%	0.0%
\$100,001 to \$200,000	24	- 56.4%	+ 100.0%	2.8	- 39.1%	+ 92.5%	12	- 14.3%	+ 9.1%
\$200,001 to \$300,000	11	- 62.1%	- 8.3%	1.3	- 53.6%	+ 5.2%	9	- 30.8%	- 18.2%
\$300,001 and Above	22	+ 29.4%	+ 10.0%	3.5	+ 133.3%	+ 31.3%	10	- 23.1%	- 9.1%
Total	155	- 5.5%	+ 98.7%	3.2	- 8.6%	+ 76.2%	60	- 9.1%	+ 9.1%

Showings

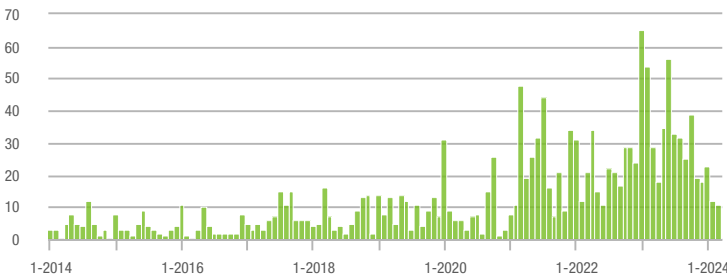
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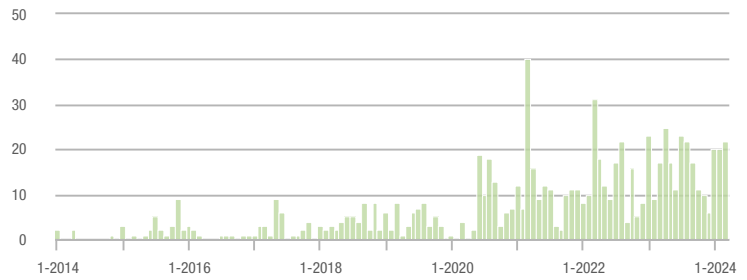
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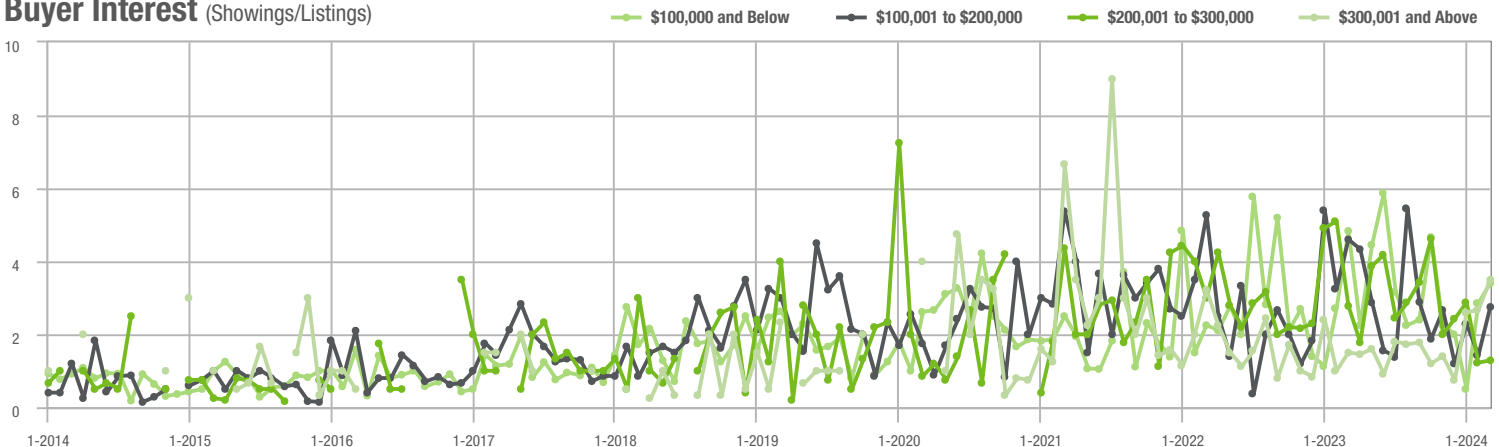
\$200,001 to \$300,000



\$300,001 and Above



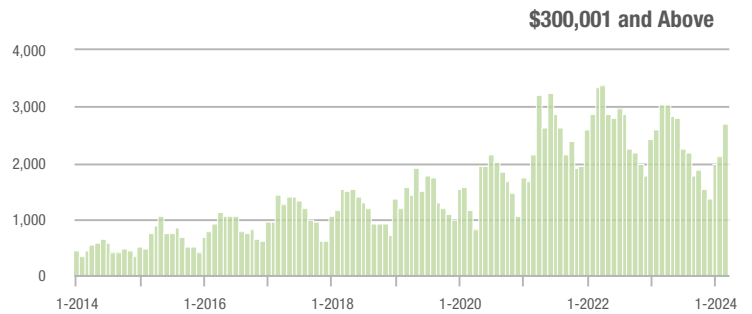
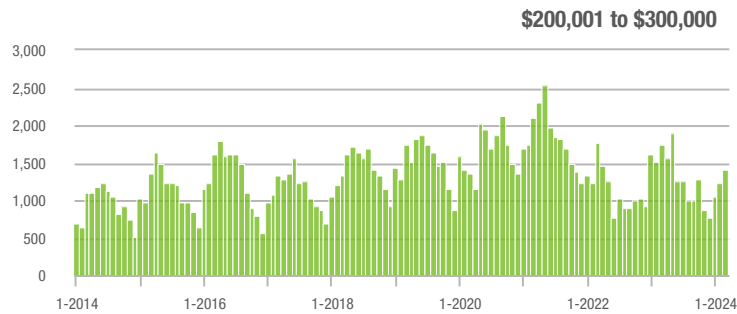
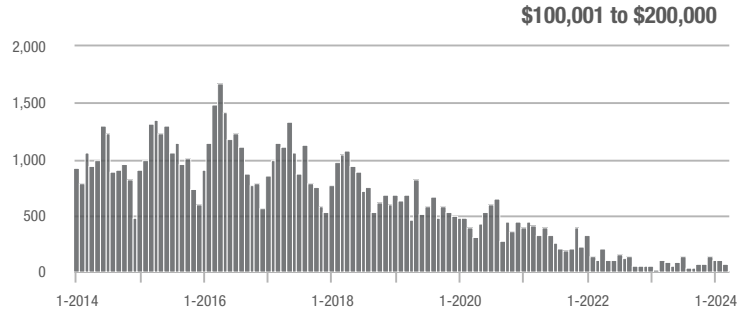
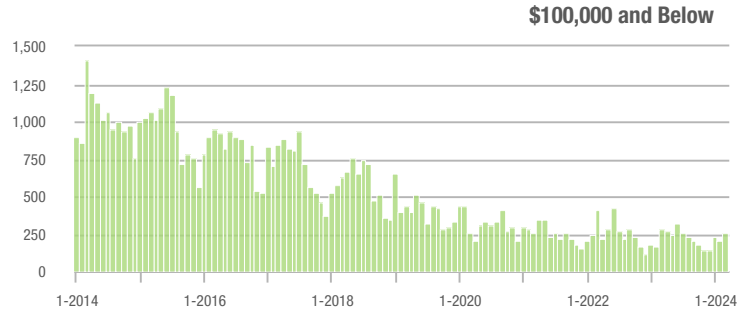
Buyer Interest (Showings/Listings)



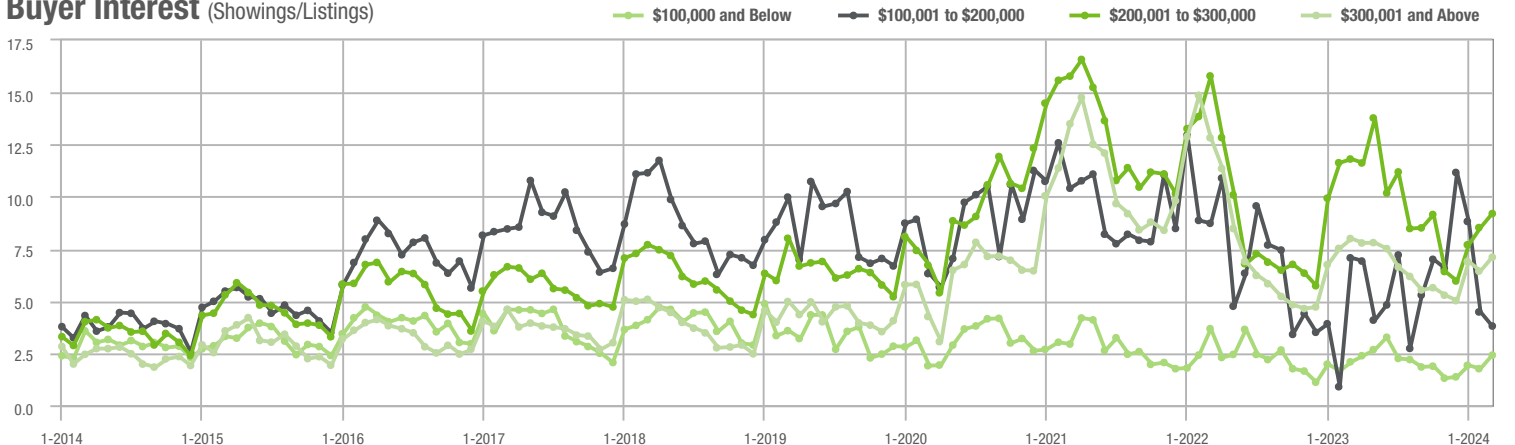
Cabarrus County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	252	- 12.5%	+ 24.1%	2.4	+ 14.3%	+ 36.9%	111	- 33.1%	- 15.3%
\$100,001 to \$200,000	62	- 40.4%	- 41.5%	3.8	- 46.5%	- 15.1%	18	+ 12.5%	- 25.0%
\$200,001 to \$300,000	1,402	- 19.3%	+ 13.6%	9.2	- 22.0%	+ 7.9%	159	- 3.6%	+ 3.9%
\$300,001 and Above	2,714	- 10.7%	+ 28.0%	7.1	- 11.3%	+ 10.4%	418	- 5.9%	+ 10.6%
Total	4,638	- 14.6%	+ 17.4%	6.9	- 11.5%	+ 9.8%	733	- 10.3%	+ 2.1%

Showings



Buyer Interest (Showings/Listings)

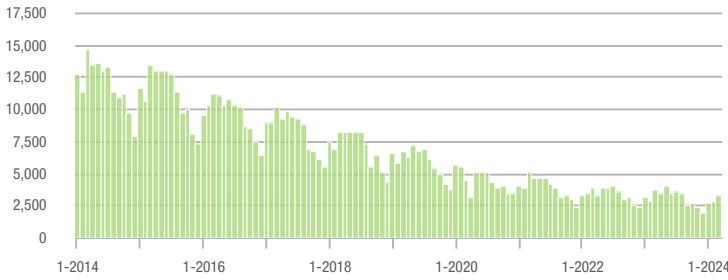


Charlotte MSA

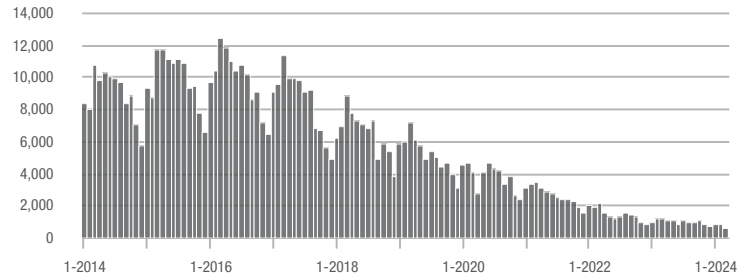
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3,232	- 13.3%	+ 16.1%	2.6	0.0%	+ 20.8%	1,456	- 18.6%	- 10.0%
\$100,001 to \$200,000	547	- 53.2%	- 30.0%	5.0	- 33.3%	- 11.4%	142	- 35.7%	- 18.9%
\$200,001 to \$300,000	9,799	- 27.1%	+ 5.3%	7.6	- 24.8%	+ 5.1%	1,378	- 6.9%	- 2.1%
\$300,001 and Above	36,241	- 0.9%	+ 17.6%	7.7	- 11.5%	+ 3.5%	5,099	+ 4.0%	+ 9.5%
Total	51,836	- 11.3%	+ 12.9%	6.9	- 12.7%	+ 5.8%	8,382	- 4.8%	+ 2.2%

Showings

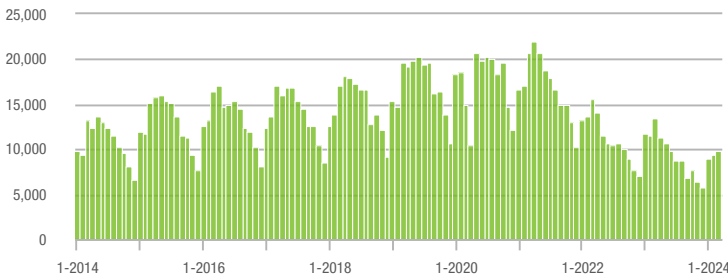
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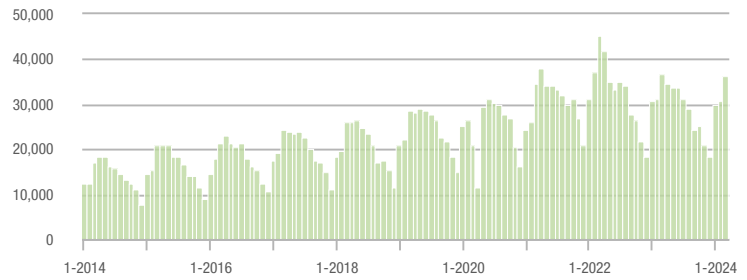
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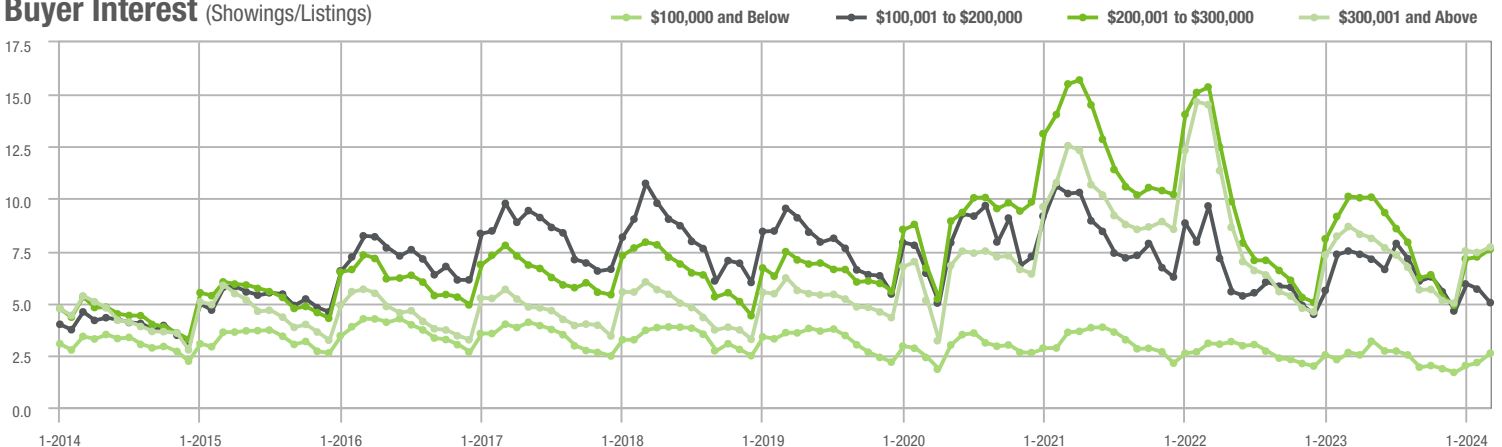
\$200,001 to \$300,000



\$300,001 and Above



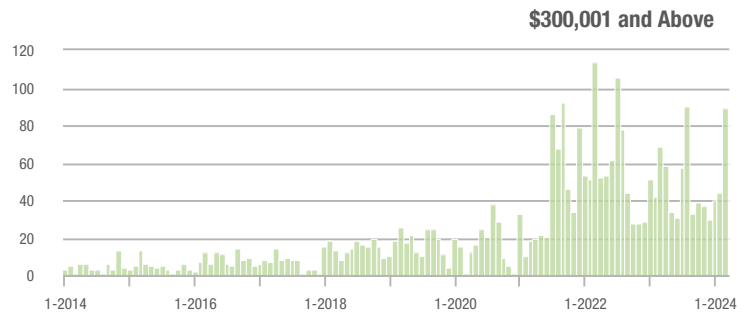
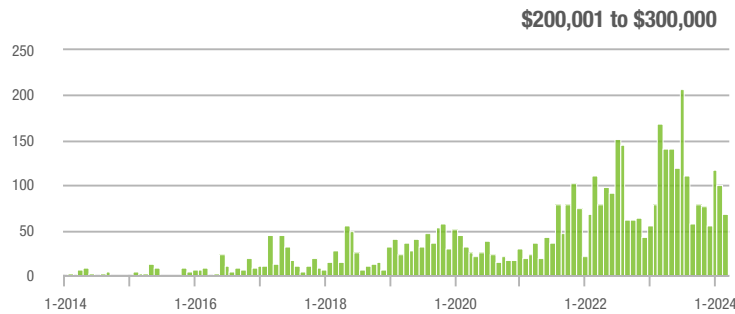
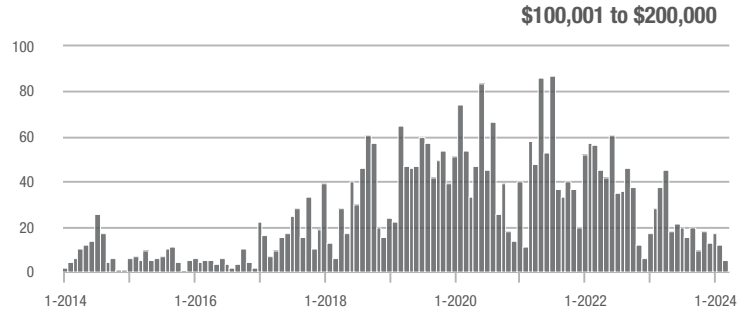
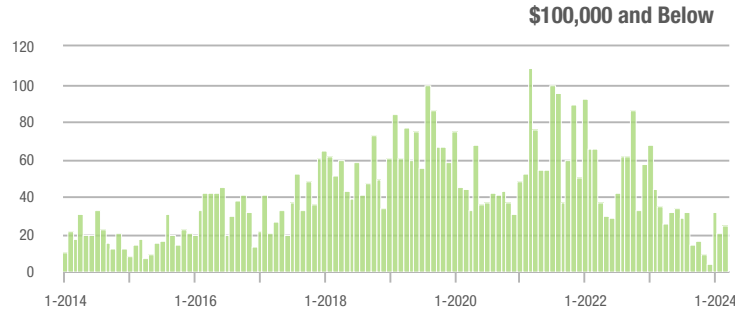
Buyer Interest (Showings/Listings)



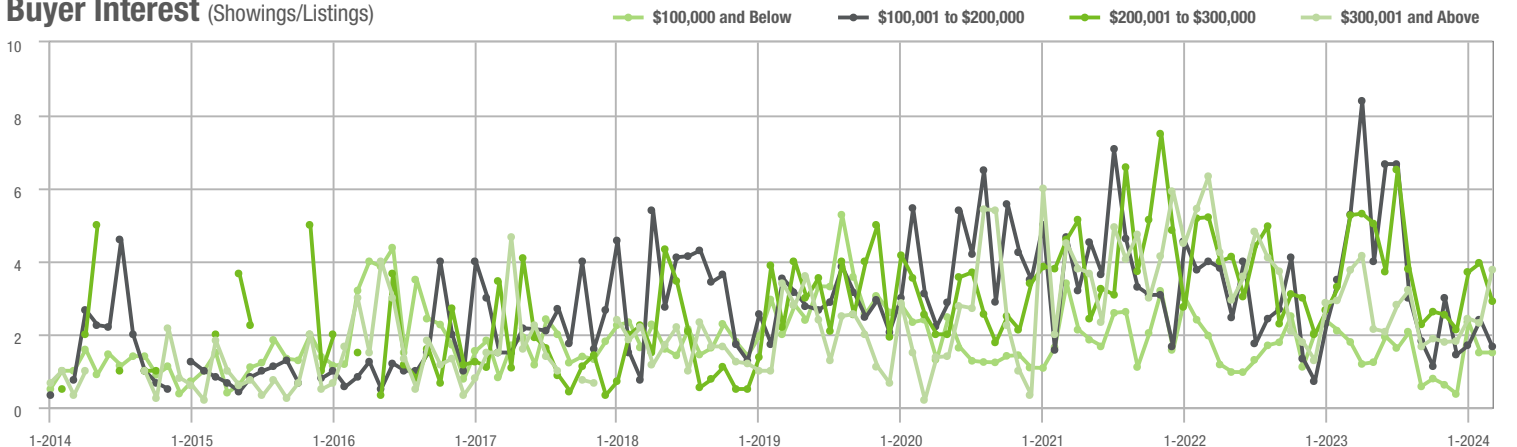
Chester County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	25	- 28.6%	+ 19.0%	1.5	- 16.7%	0.0%	20	- 33.3%	- 4.8%
\$100,001 to \$200,000	5	- 86.8%	- 58.3%	1.7	- 67.9%	- 30.6%	4	- 66.7%	- 33.3%
\$200,001 to \$300,000	68	- 59.8%	- 32.0%	2.9	- 45.3%	- 26.5%	24	- 35.1%	- 11.1%
\$300,001 and Above	89	+ 29.0%	+ 102.3%	3.8	0.0%	+ 63.1%	30	+ 30.4%	+ 11.1%
Total	220	- 38.0%	- 10.6%	2.8	- 28.2%	- 4.1%	92	- 22.0%	- 13.2%

Showings



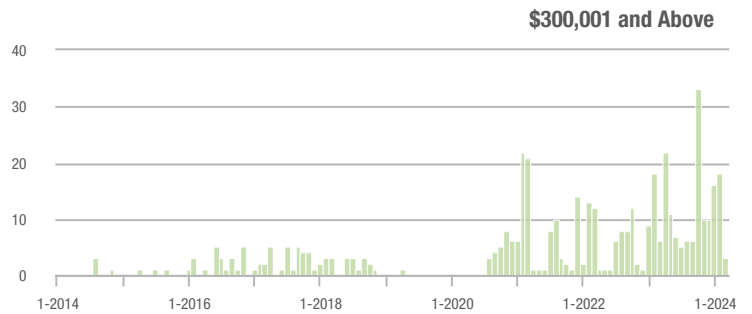
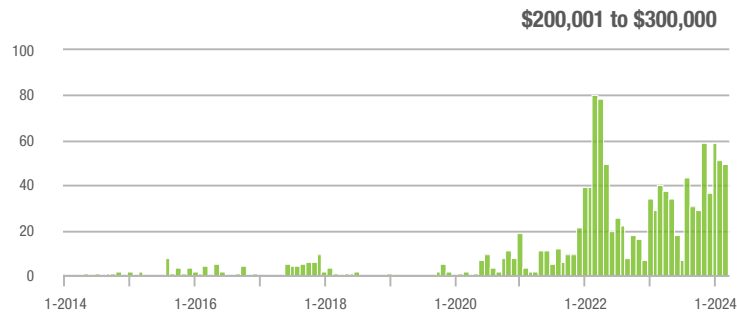
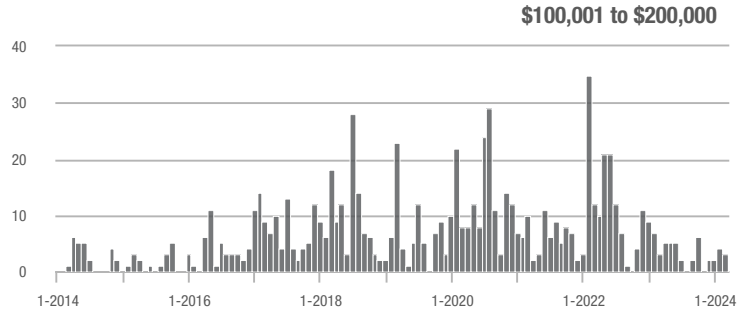
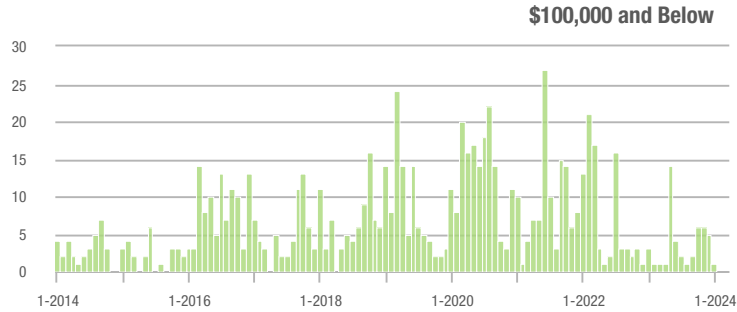
Buyer Interest (Showings/Listings)



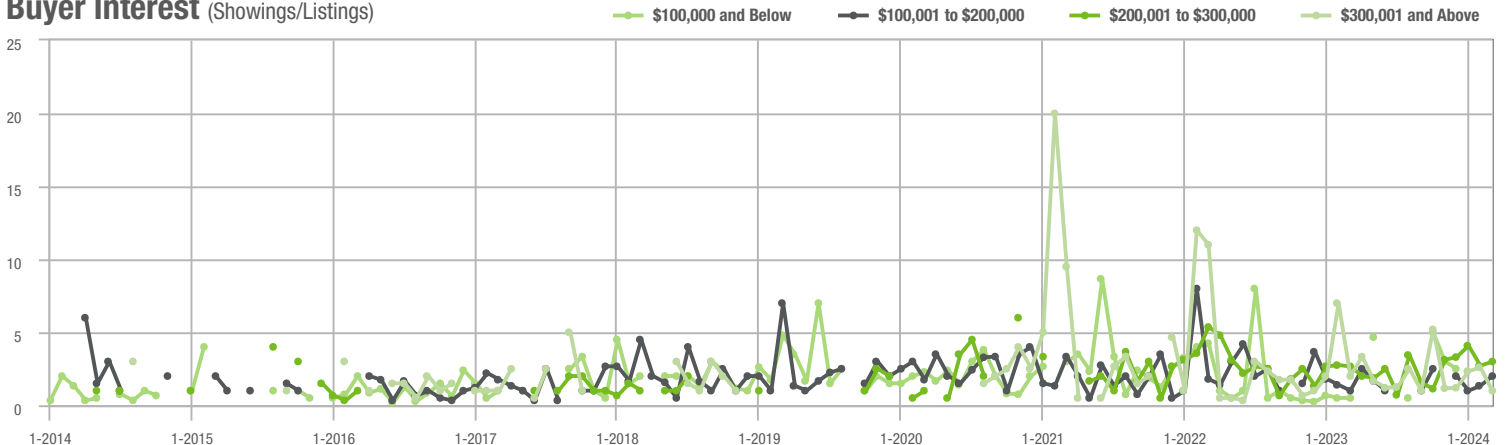
Chesterfield County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	1	- 83.3%	0.0%
\$100,001 to \$200,000	3	0.0%	- 25.0%	2.0	+ 100.0%	+ 50.0%	2	- 33.3%	- 50.0%
\$200,001 to \$300,000	50	+ 25.0%	- 2.0%	3.0	+ 11.1%	+ 11.1%	18	0.0%	- 14.3%
\$300,001 and Above	3	- 50.0%	- 83.3%	1.0	- 50.0%	- 61.5%	4	- 20.0%	- 50.0%
Total	59	+ 15.7%	- 21.3%	2.4	+ 41.2%	- 0.5%	28	- 17.6%	- 26.3%

Showings



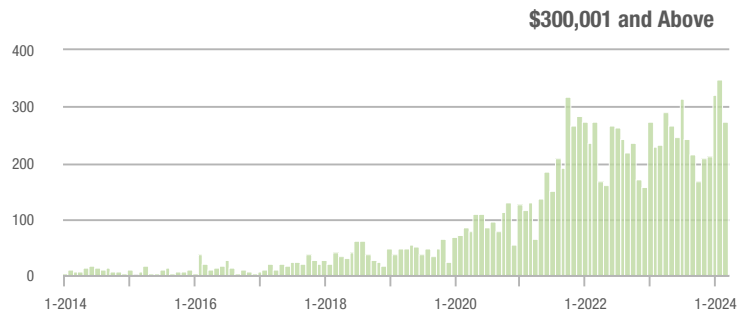
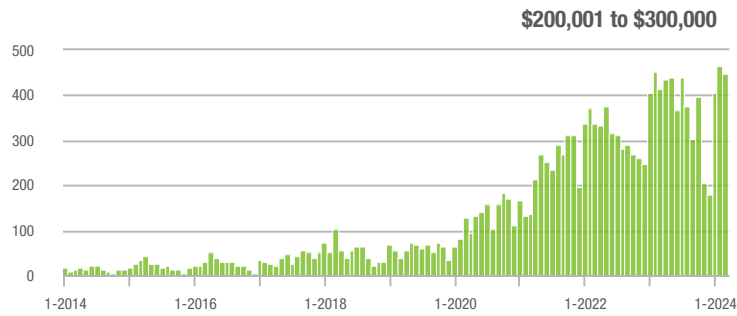
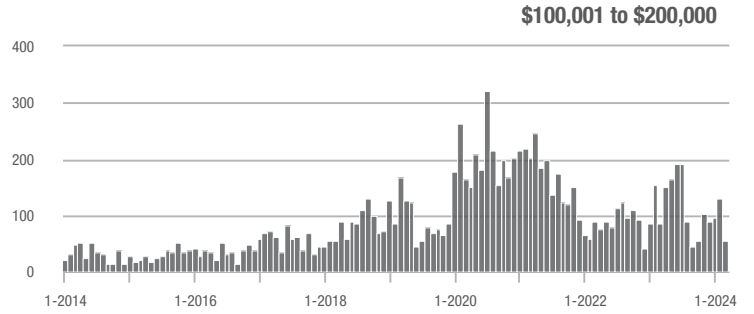
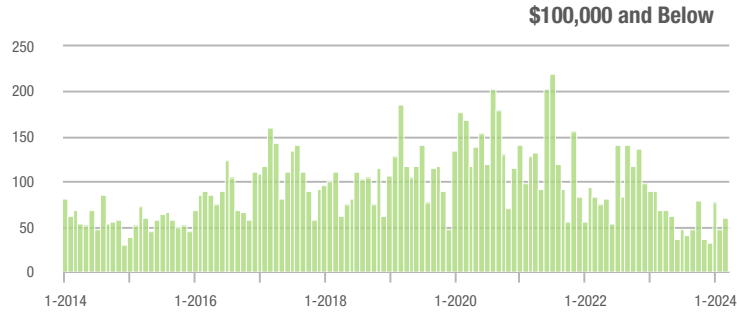
Buyer Interest (Showings/Listings)



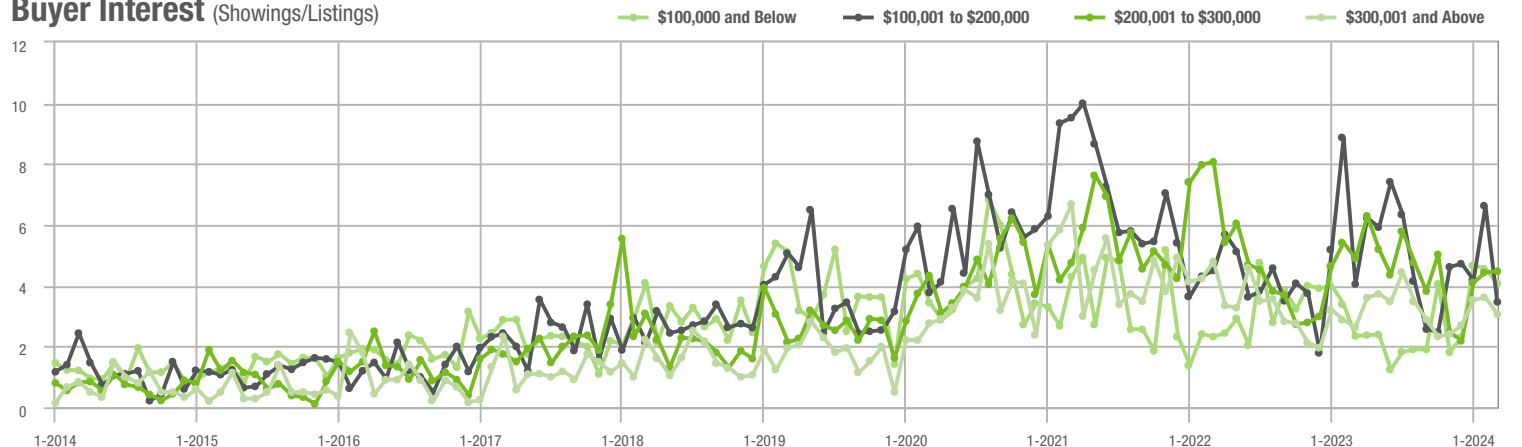
Cleveland County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	60	- 13.0%	+ 27.7%	4.1	+ 78.3%	- 10.6%	34	- 49.3%	+ 6.3%
\$100,001 to \$200,000	55	- 34.5%	- 57.4%	3.5	- 14.6%	- 47.7%	20	- 39.4%	- 16.7%
\$200,001 to \$300,000	448	+ 7.7%	- 4.1%	4.5	- 8.2%	+ 0.8%	114	+ 10.7%	- 4.2%
\$300,001 and Above	275	+ 18.0%	- 21.2%	3.1	+ 19.2%	- 15.1%	114	+ 0.9%	- 11.6%
Total	978	+ 2.3%	- 21.2%	3.7	+ 2.8%	- 13.6%	329	- 8.9%	- 9.1%

Showings



Buyer Interest (Showings/Listings)

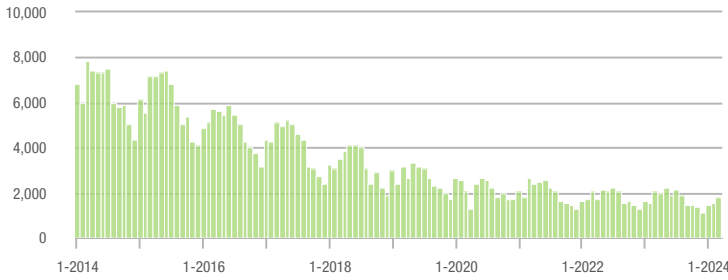


City of Charlotte, NC

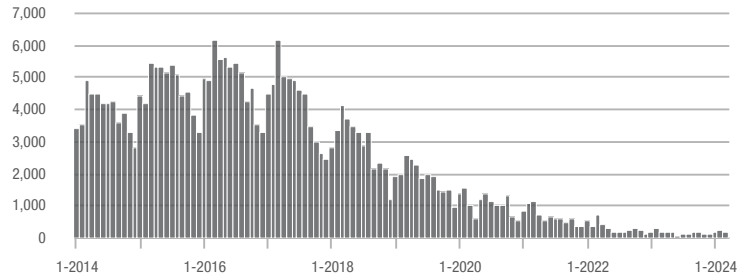
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,775	- 11.9%	+ 12.8%	2.6	- 10.3%	+ 15.1%	803	- 5.6%	- 8.2%
\$100,001 to \$200,000	176	- 7.4%	- 17.8%	12.6	+ 72.6%	- 6.0%	14	- 48.1%	- 12.5%
\$200,001 to \$300,000	3,202	- 32.6%	+ 24.9%	10.0	- 27.5%	+ 10.5%	335	- 7.5%	+ 11.7%
\$300,001 and Above	16,233	- 3.4%	+ 20.1%	9.2	- 11.5%	+ 3.4%	1,859	+ 2.4%	+ 12.1%
Total	21,771	- 11.0%	+ 19.0%	7.9	- 12.2%	+ 7.5%	3,051	- 2.3%	+ 5.5%

Showings

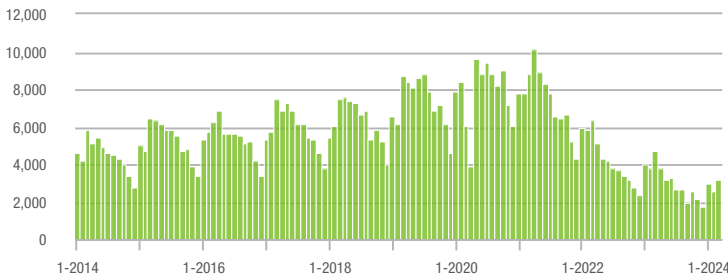
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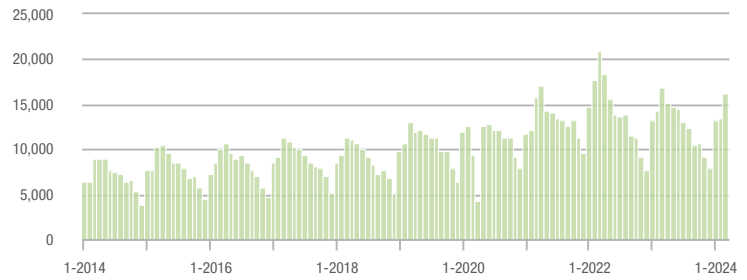
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\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

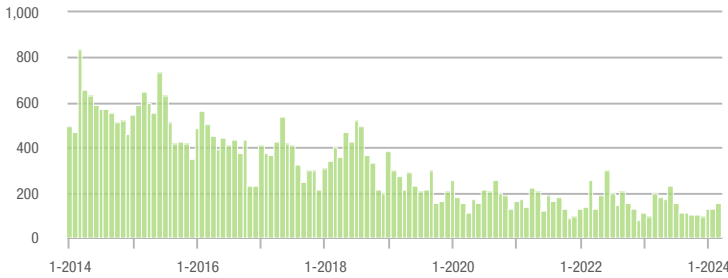


Concord, NC

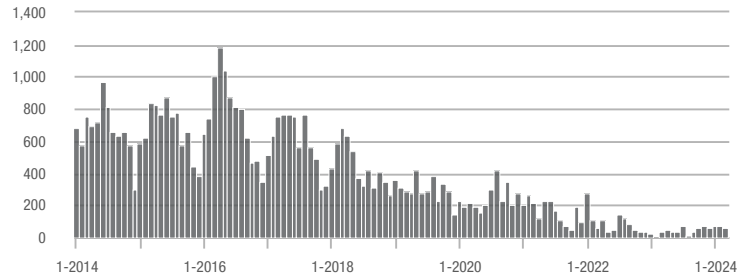
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	156	- 21.6%	+ 20.0%	2.4	+ 9.1%	+ 23.3%	68	- 38.2%	- 11.7%
\$100,001 to \$200,000	54	+ 58.8%	- 28.0%	4.1	- 48.8%	- 13.0%	14	+ 180.0%	- 17.6%
\$200,001 to \$300,000	750	- 28.8%	+ 5.8%	9.5	- 28.6%	+ 6.7%	82	- 3.5%	0.0%
\$300,001 and Above	1,477	- 17.8%	+ 37.9%	6.8	- 23.6%	+ 17.0%	233	+ 2.6%	+ 13.1%
Total	2,555	- 20.1%	+ 21.4%	6.7	- 20.2%	+ 12.0%	411	- 6.4%	+ 3.8%

Showings

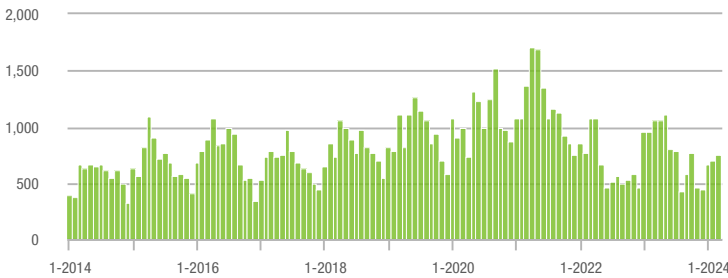
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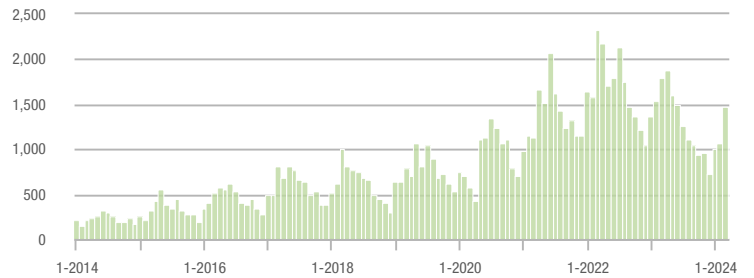
\$100,001 to \$200,000



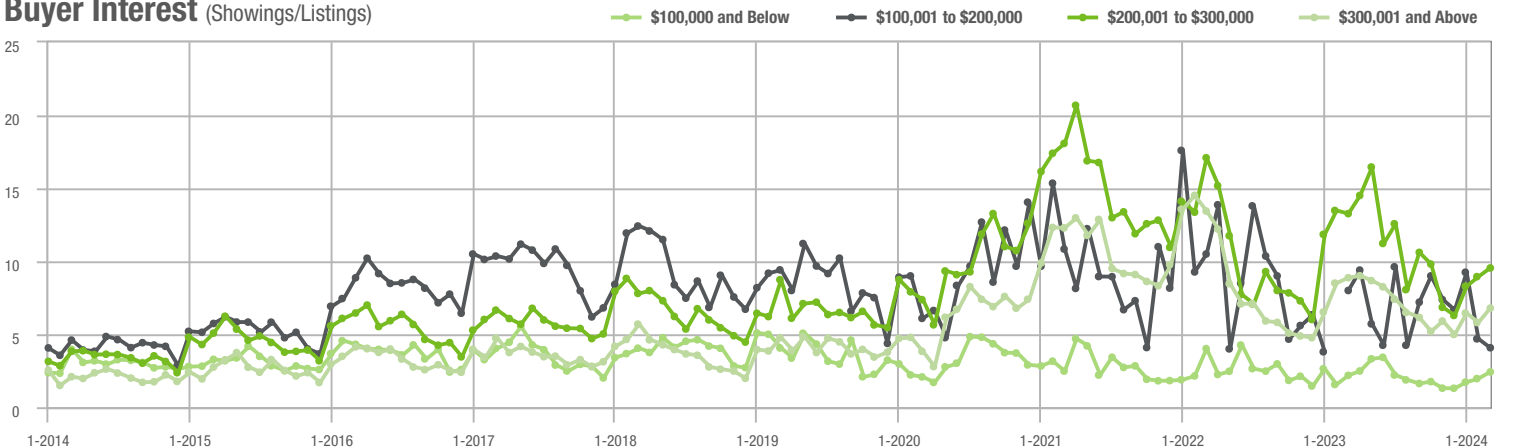
\$200,001 to \$300,000



\$300,001 and Above



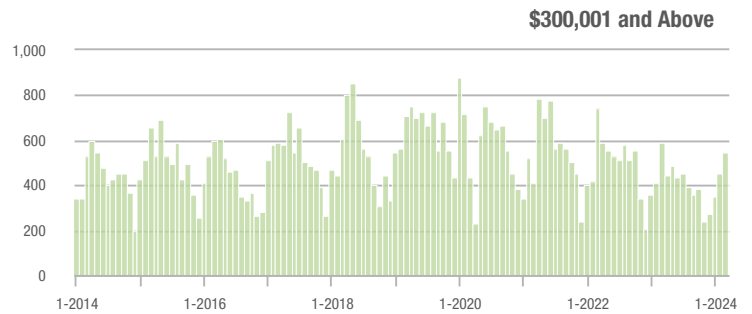
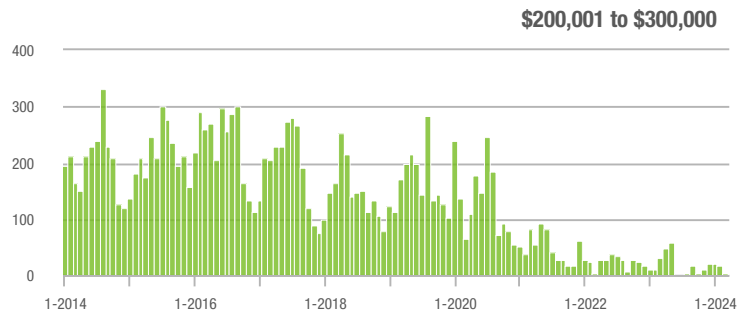
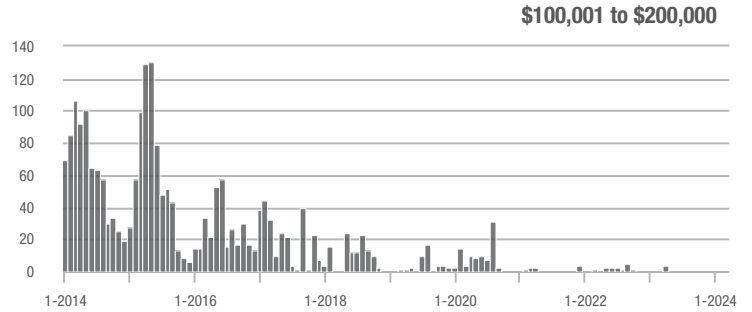
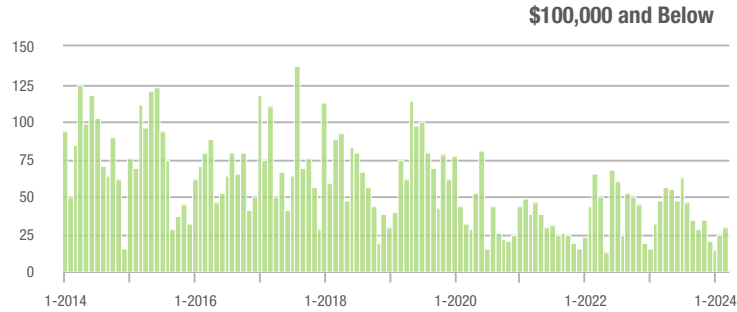
Buyer Interest (Showings/Listings)



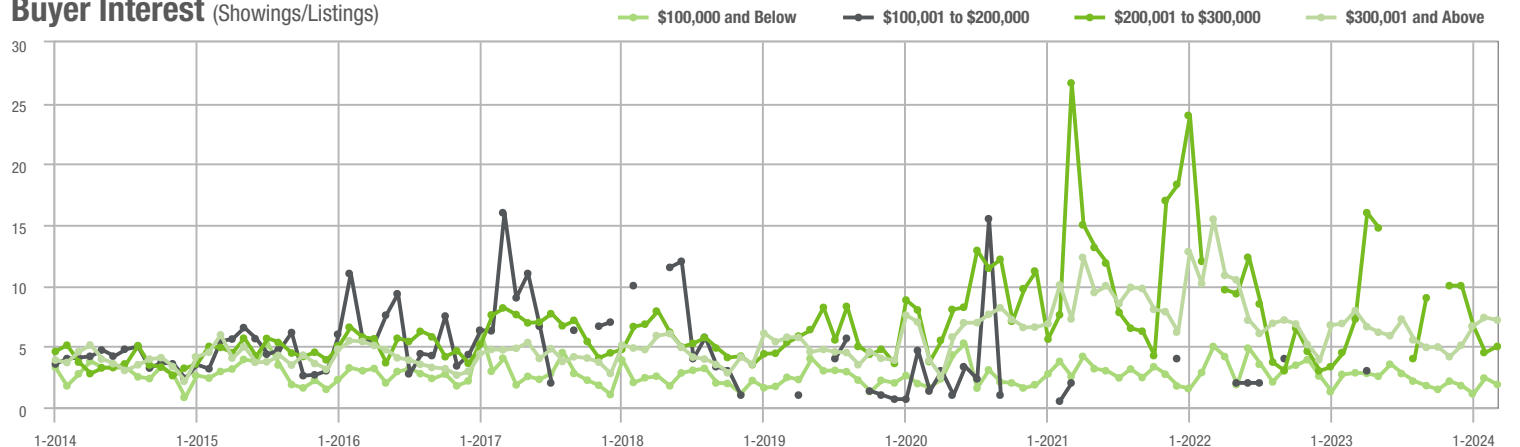
Davidson, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	- 36.2%	+ 25.0%	1.9	- 32.1%	- 21.9%	16	- 11.1%	+ 33.3%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	5	- 83.3%	- 72.2%	5.0	- 31.5%	+ 11.1%	1	- 80.0%	- 75.0%
\$300,001 and Above	549	- 6.9%	+ 22.0%	7.2	- 8.9%	- 2.8%	84	- 6.7%	+ 18.3%
Total	585	- 12.3%	+ 16.3%	6.2	- 13.9%	- 5.3%	101	- 10.6%	+ 14.8%

Showings



Buyer Interest (Showings/Listings)

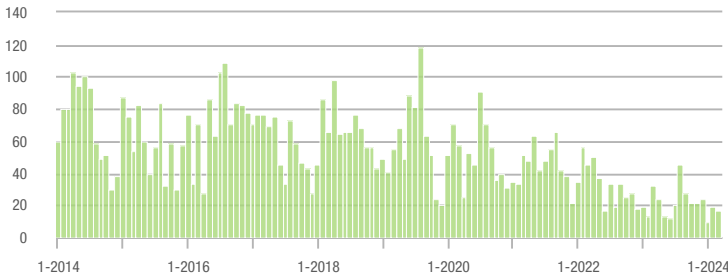


Denver, NC

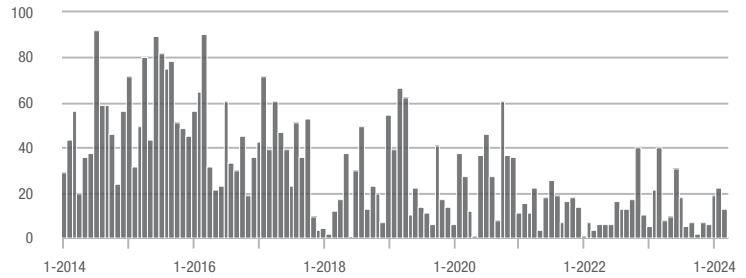
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 46.9%	- 10.5%	1.0	- 47.4%	0.0%	13	- 38.1%	- 31.6%
\$100,001 to \$200,000	13	- 67.5%	- 40.9%	4.3	- 46.3%	- 1.5%	3	- 57.1%	- 40.0%
\$200,001 to \$300,000	56	- 64.8%	+ 33.3%	4.6	- 56.6%	- 8.3%	14	- 6.7%	+ 40.0%
\$300,001 and Above	818	+ 31.7%	+ 32.6%	6.0	- 4.8%	+ 7.3%	142	+ 20.3%	+ 13.6%
Total	918	- 2.1%	+ 31.0%	5.5	- 19.1%	+ 9.9%	175	+ 6.7%	+ 9.4%

Showings

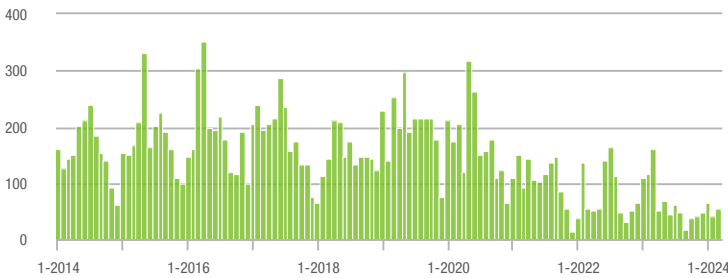
\$100,000 and Below



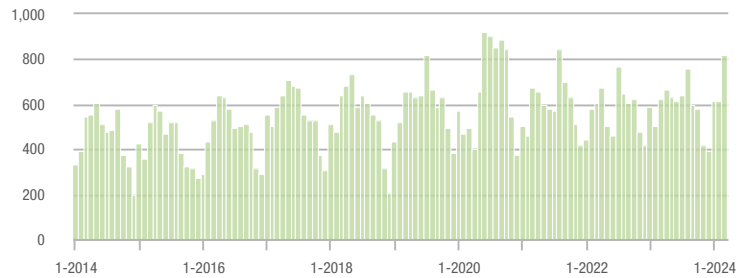
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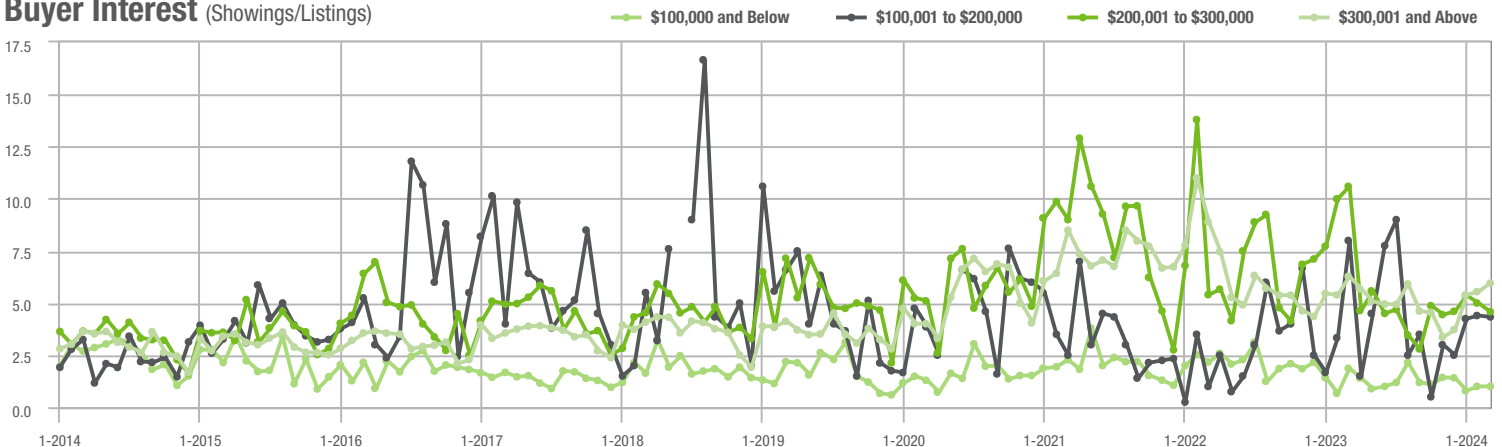
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

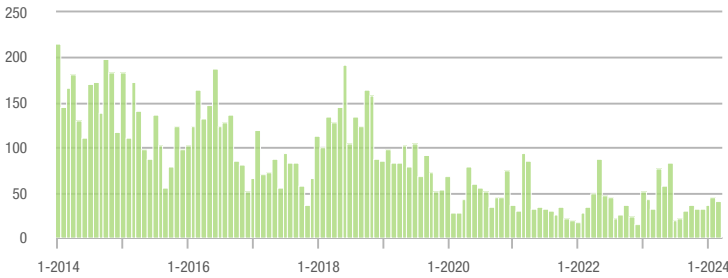


Fort Mill, SC

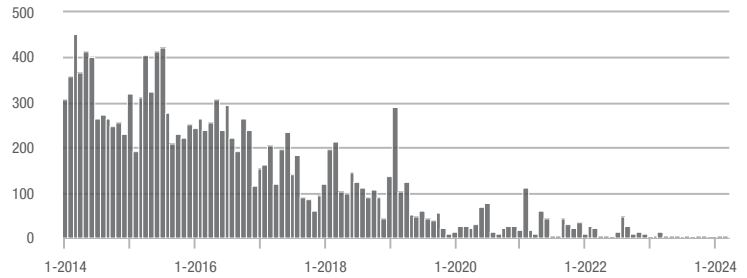
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	41	+ 24.2%	- 6.8%	3.4	+ 100.0%	+ 46.3%	15	- 21.1%	- 37.5%
\$100,001 to \$200,000	4	- 69.2%	- 20.0%	4.0	- 63.6%	- 20.0%	1	0.0%	0.0%
\$200,001 to \$300,000	105	- 52.1%	- 33.1%	9.5	- 5.0%	+ 15.2%	14	- 44.0%	- 33.3%
\$300,001 and Above	1,495	+ 45.1%	+ 48.8%	8.4	- 2.3%	+ 16.3%	189	+ 39.0%	+ 26.0%
Total	1,673	+ 24.8%	+ 28.5%	8.3	+ 3.8%	+ 14.8%	221	+ 18.2%	+ 9.4%

Showings

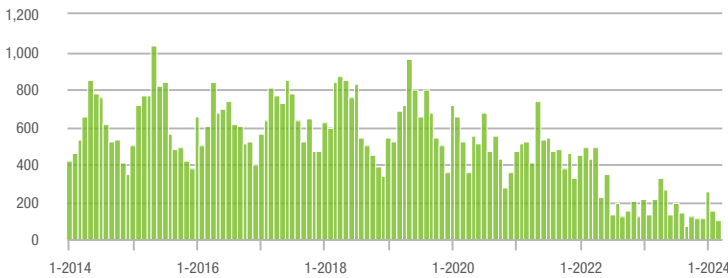
\$100,000 and Below



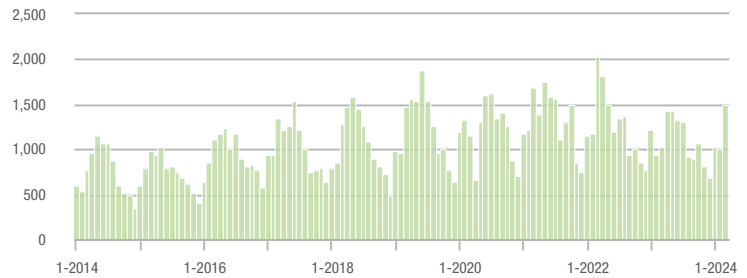
\$100,001 to \$200,000



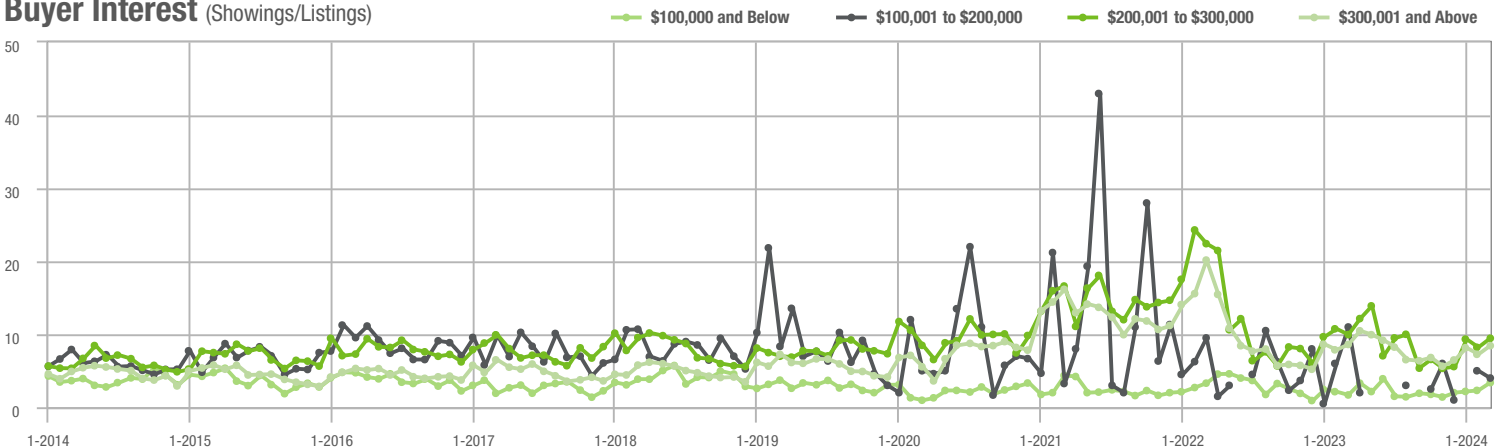
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

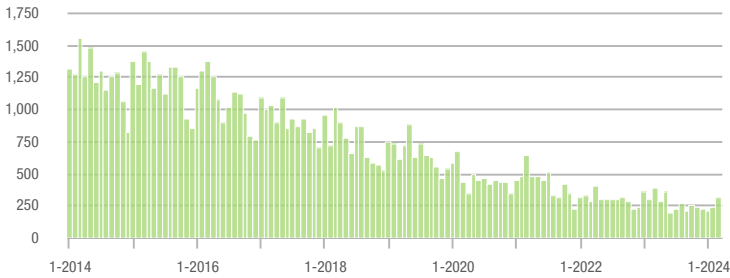


Gaston County, NC

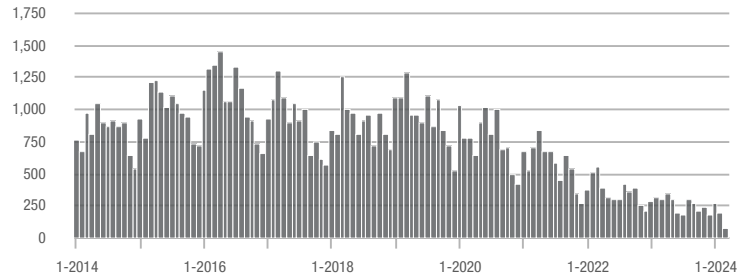
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	321	- 18.3%	+ 37.2%	3.1	+ 3.3%	+ 37.7%	121	- 33.1%	- 8.3%
\$100,001 to \$200,000	70	- 76.7%	- 63.9%	3.2	- 68.0%	- 57.2%	29	- 25.6%	- 19.4%
\$200,001 to \$300,000	1,715	- 17.1%	+ 10.4%	6.4	- 22.9%	- 0.1%	279	+ 5.3%	+ 4.5%
\$300,001 and Above	2,153	+ 31.8%	+ 15.4%	5.2	- 11.9%	- 4.7%	460	+ 33.7%	+ 14.7%
Total	4,702	- 12.1%	+ 7.3%	5.4	- 22.9%	- 3.6%	959	+ 4.0%	+ 4.7%

Showings

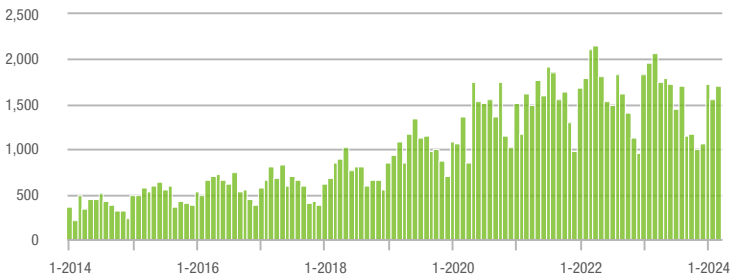
\$100,000 and Below



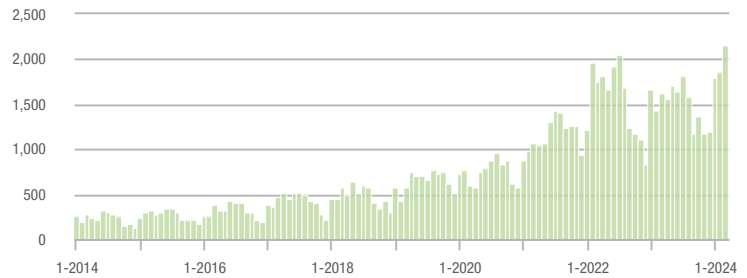
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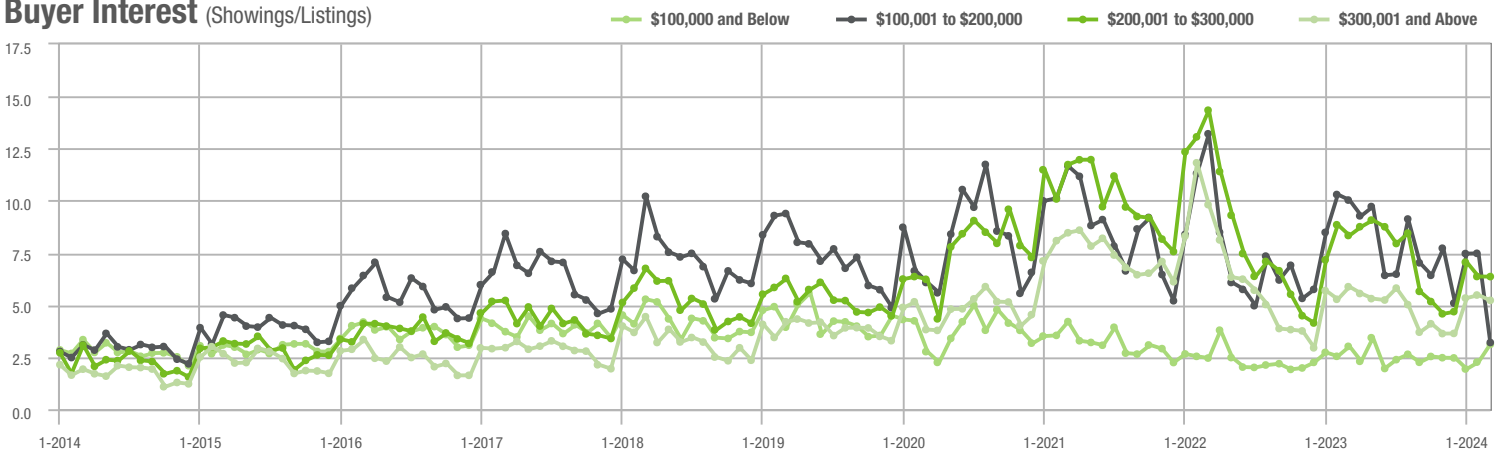
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

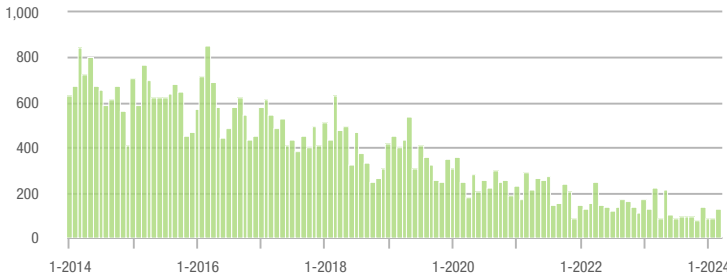


Gastonia, NC

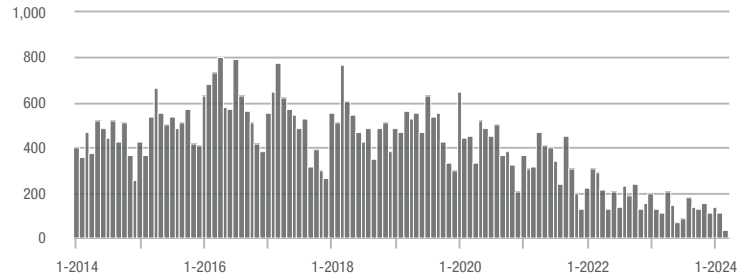
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	127	- 43.6%	+ 47.7%	2.8	- 22.2%	+ 43.1%	51	- 42.0%	- 1.9%
\$100,001 to \$200,000	32	- 70.1%	- 70.1%	4.4	- 50.0%	- 53.6%	9	- 40.0%	- 30.8%
\$200,001 to \$300,000	868	- 27.5%	+ 5.2%	6.2	- 29.5%	+ 0.4%	145	- 1.4%	- 2.7%
\$300,001 and Above	772	+ 38.8%	+ 0.9%	4.8	- 2.0%	- 16.5%	181	+ 28.4%	+ 14.6%
Total	2,032	- 24.3%	- 0.5%	5.2	- 27.8%	- 9.7%	422	- 5.0%	+ 3.2%

Showings

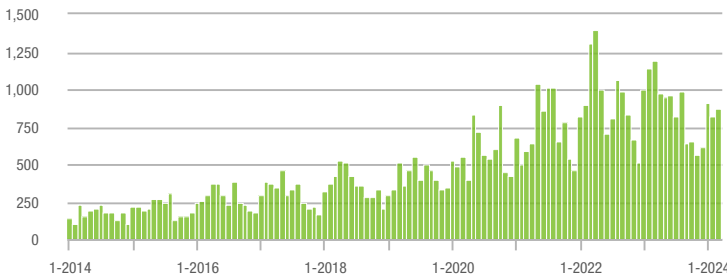
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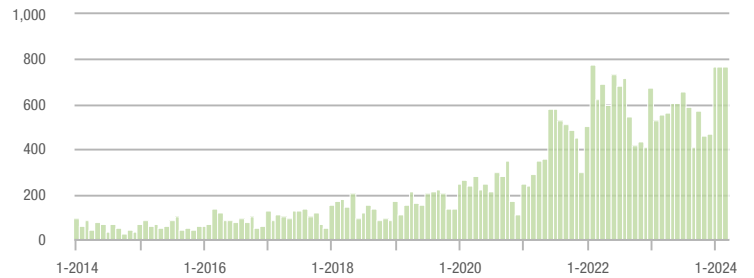
\$100,001 to \$200,000



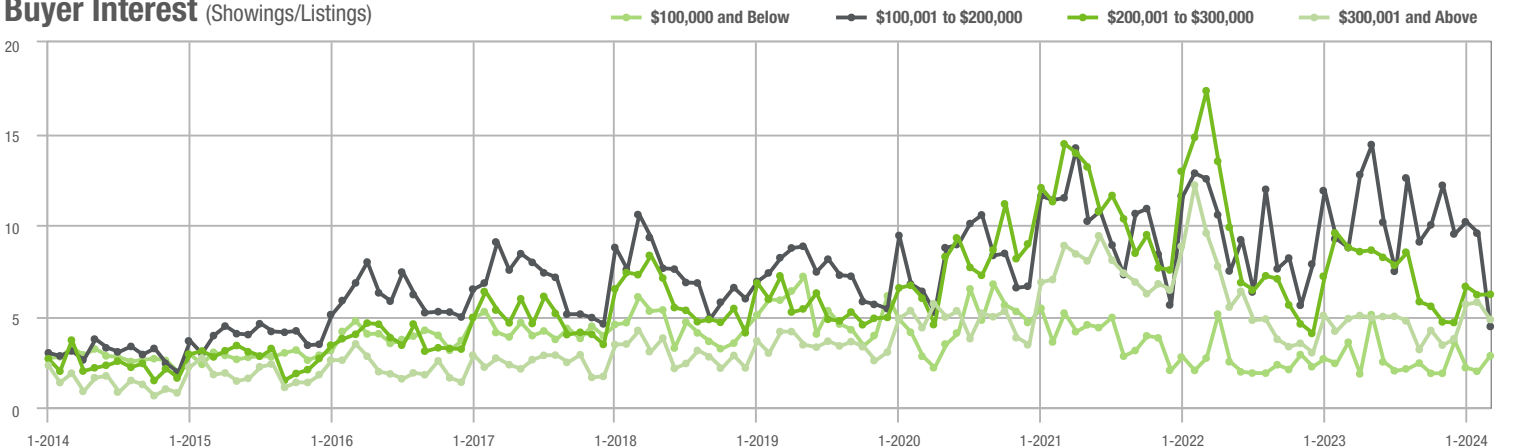
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

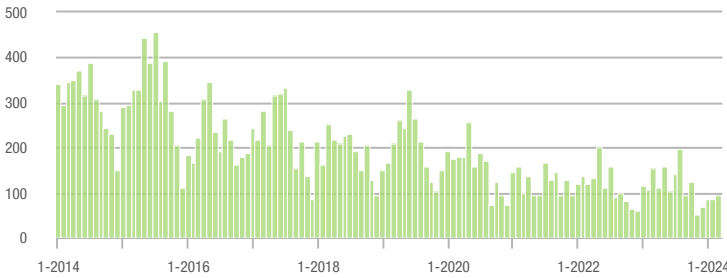


Huntersville, NC

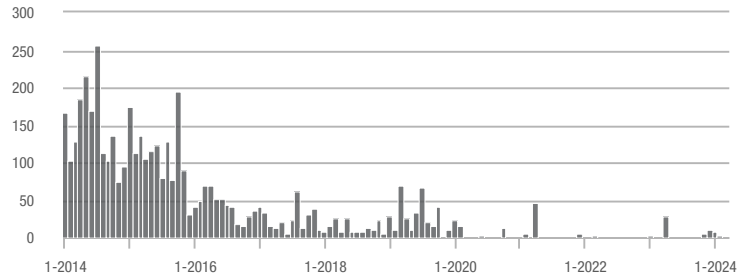
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	96	- 36.8%	+ 11.6%	2.2	- 15.4%	- 5.7%	45	- 31.8%	+ 7.1%
\$100,001 to \$200,000	0	0.0%	- 100.0%	0.0	0.0%	- 100.0%	1	- 66.7%	- 50.0%
\$200,001 to \$300,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	2	- 85.7%	- 33.3%
\$300,001 and Above	1,371	+ 1.5%	+ 30.4%	7.6	- 18.3%	+ 1.2%	187	+ 14.7%	+ 28.1%
Total	1,467	- 8.5%	+ 28.6%	6.6	- 12.0%	+ 2.8%	235	- 4.5%	+ 21.8%

Showings

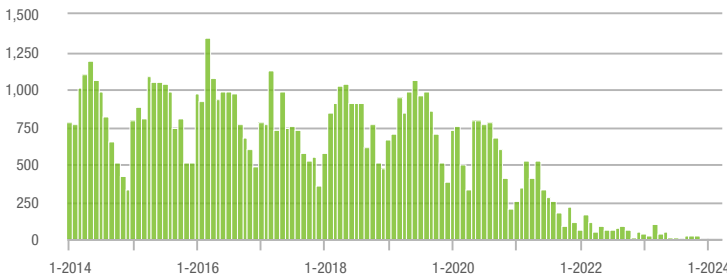
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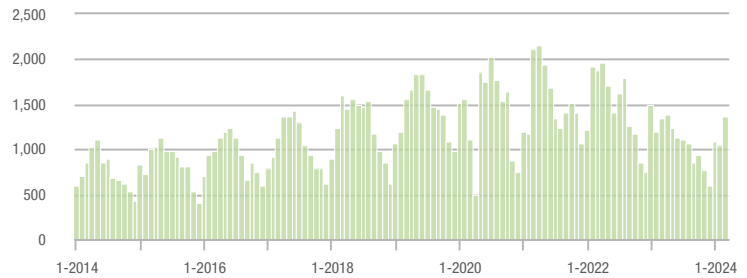
\$100,001 to \$200,000



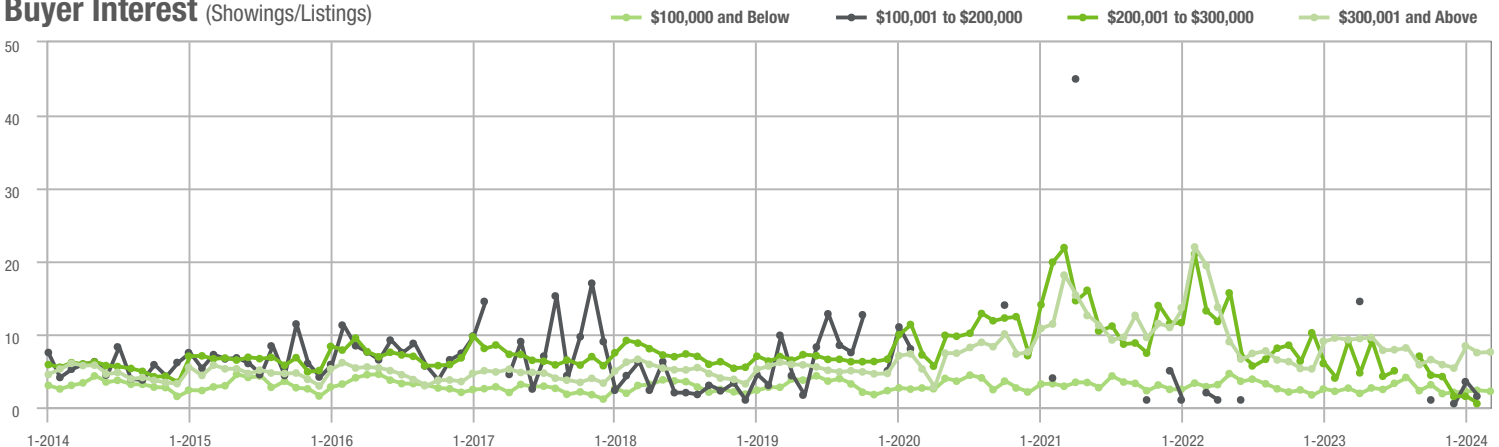
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

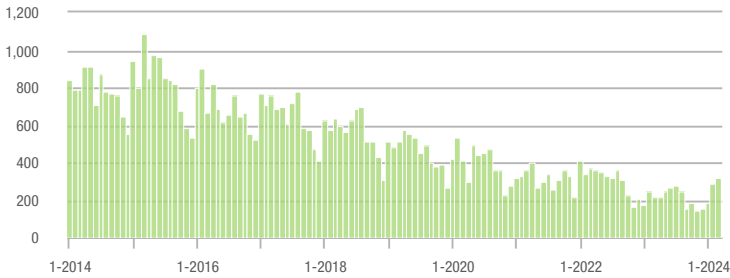


Iredell County, NC

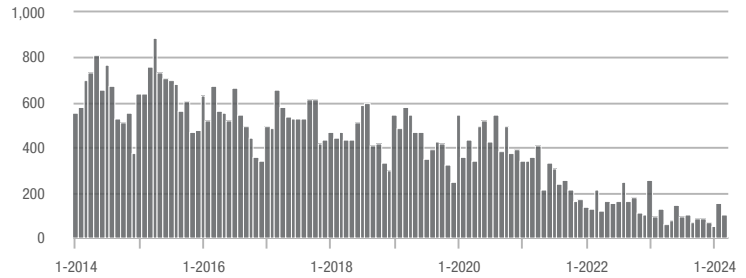
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	316	+ 43.6%	+ 10.9%	2.1	+ 23.5%	- 2.2%	178	- 6.3%	- 3.3%
\$100,001 to \$200,000	105	- 16.7%	- 30.9%	5.0	- 12.3%	- 37.7%	22	- 33.3%	+ 4.8%
\$200,001 to \$300,000	916	- 7.1%	+ 14.6%	6.2	- 18.4%	+ 13.9%	166	+ 5.7%	- 5.1%
\$300,001 and Above	2,674	+ 14.2%	+ 11.6%	5.0	- 9.1%	+ 4.7%	609	+ 9.3%	- 0.8%
Total	4,241	+ 6.6%	+ 11.3%	4.9	- 10.9%	+ 5.8%	1,009	+ 2.5%	- 2.7%

Showings

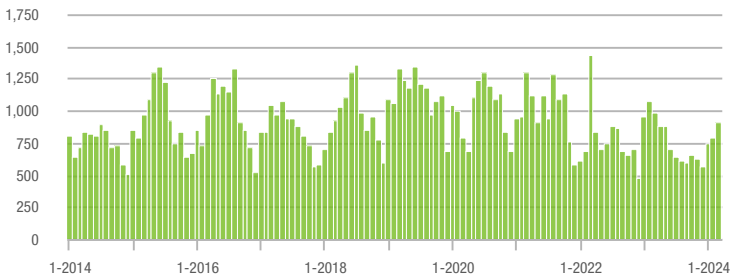
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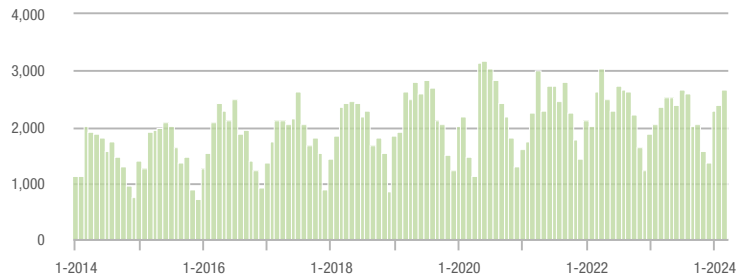
\$100,001 to \$200,000



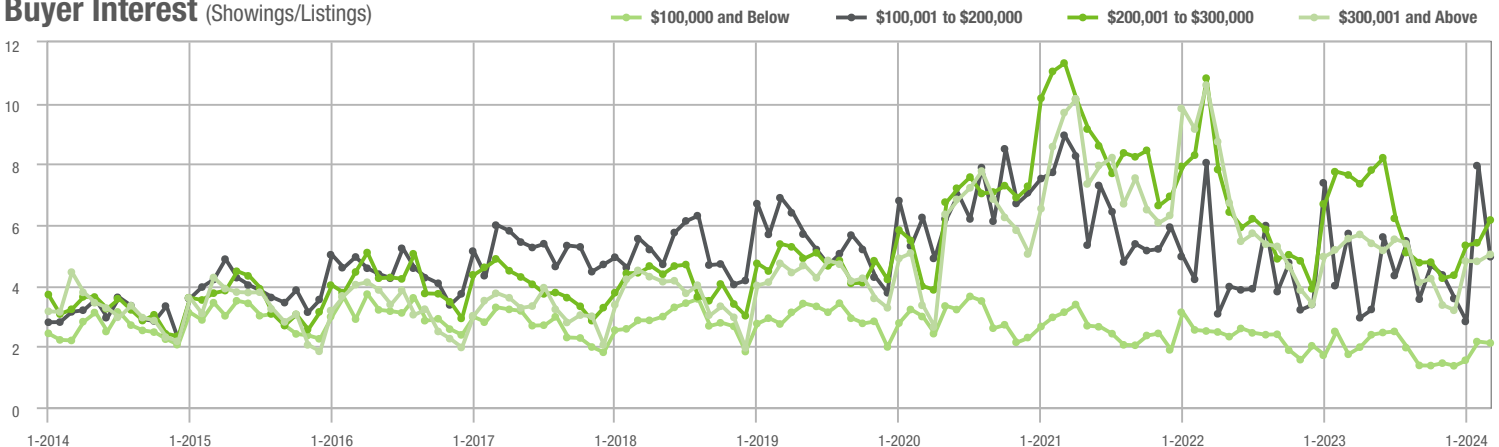
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

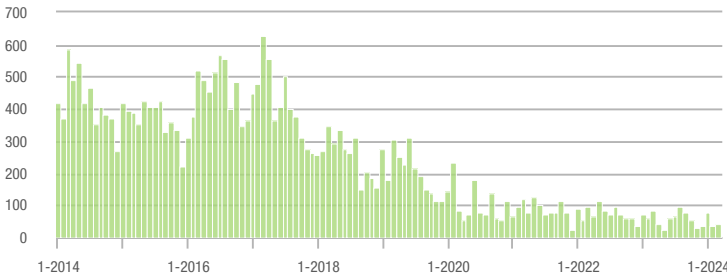


Kannapolis, NC

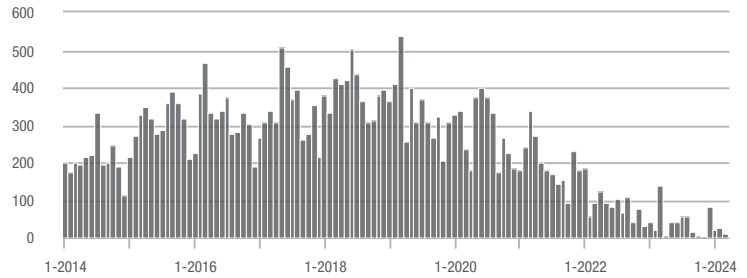
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	39	- 51.9%	+ 11.4%	1.9	- 36.7%	+ 41.2%	21	- 36.4%	- 27.6%
\$100,001 to \$200,000	9	- 93.6%	- 64.0%	2.0	- 87.3%	- 53.8%	5	- 44.4%	- 16.7%
\$200,001 to \$300,000	789	+ 3.4%	+ 12.7%	8.9	- 5.3%	+ 12.4%	93	- 1.1%	- 2.1%
\$300,001 and Above	485	- 12.9%	+ 18.6%	6.1	- 12.9%	+ 22.4%	88	- 1.1%	- 1.1%
Total	1,466	- 15.7%	+ 4.3%	7.2	- 13.3%	+ 11.6%	222	- 7.9%	- 7.9%

Showings

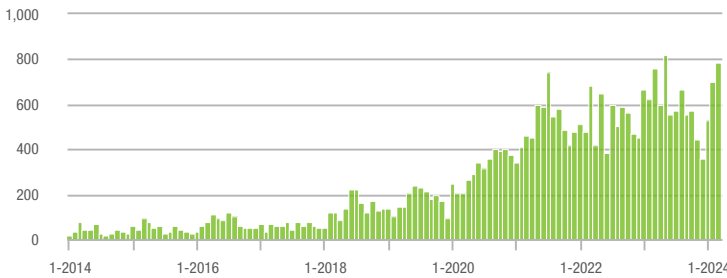
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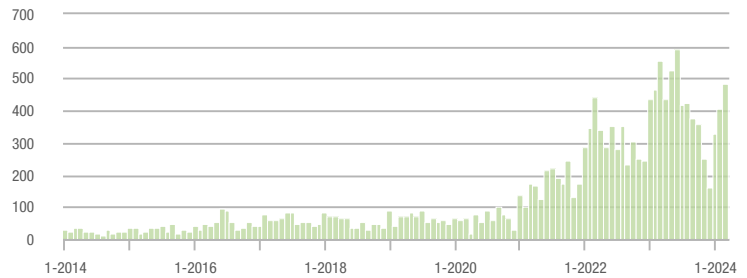
\$100,001 to \$200,000



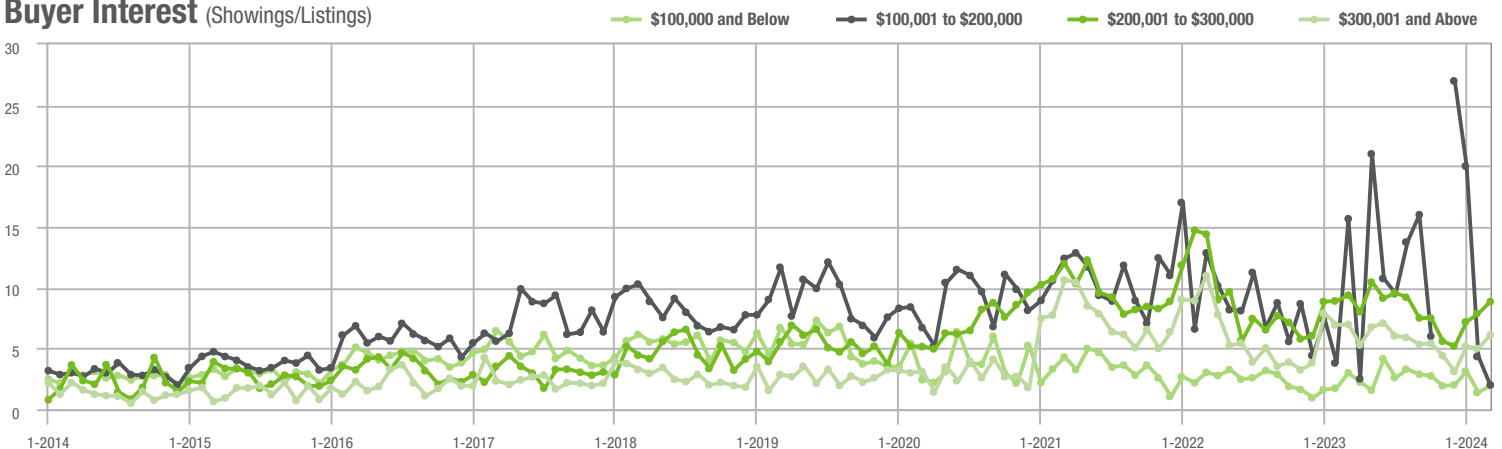
\$200,001 to \$300,000



\$300,001 and Above



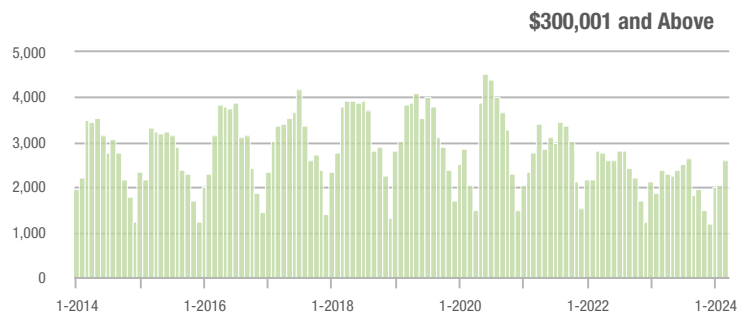
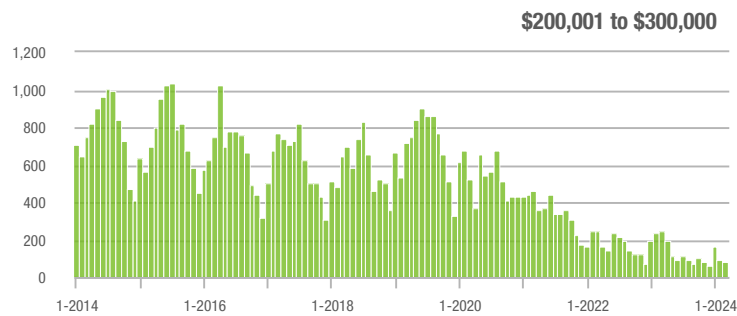
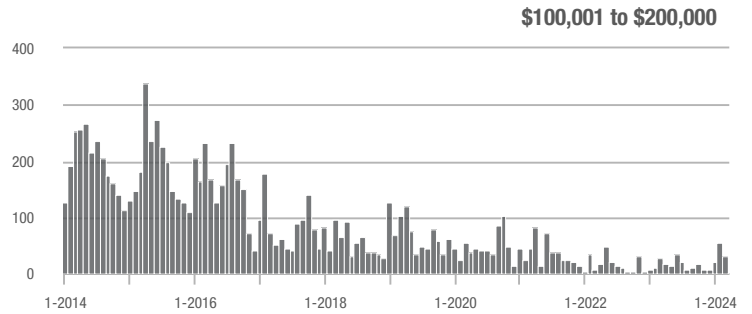
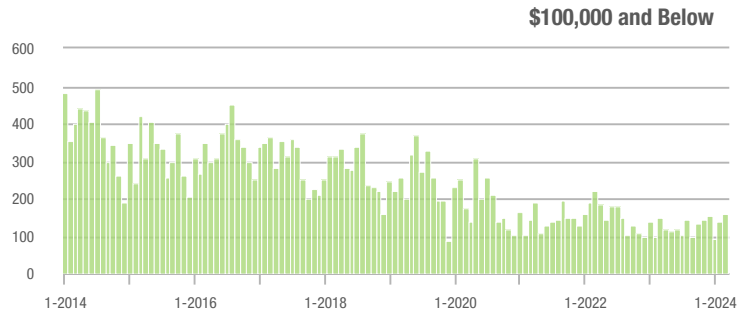
Buyer Interest (Showings/Listings)



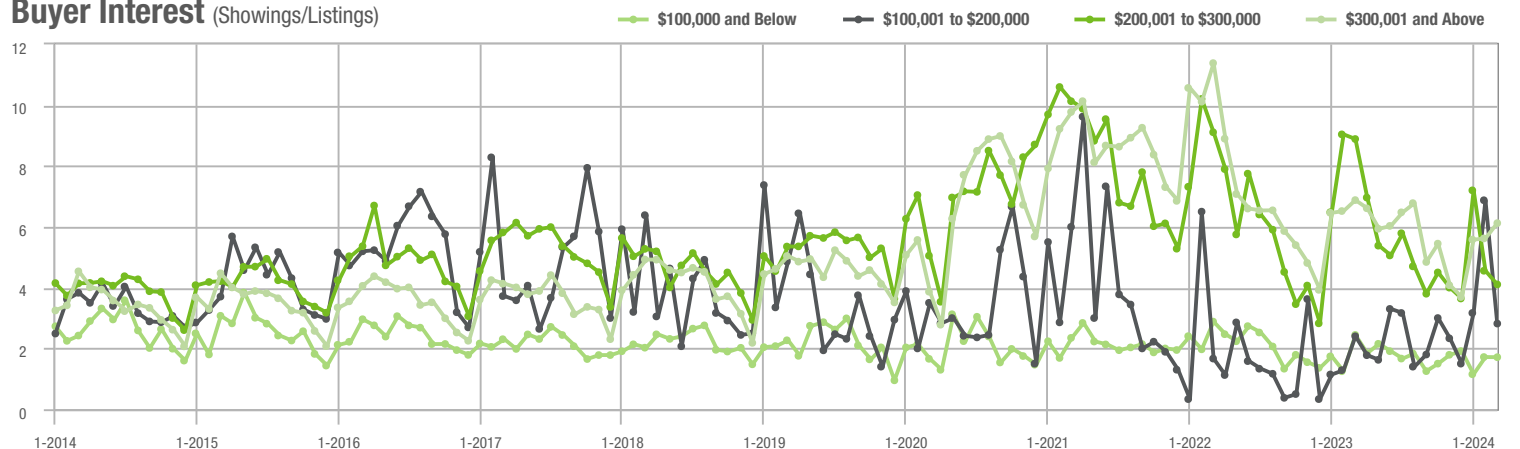
Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	159	+ 5.3%	+ 14.4%	1.7	- 29.2%	- 0.3%	104	+ 10.6%	+ 2.0%
\$100,001 to \$200,000	32	+ 18.5%	- 42.9%	2.8	+ 16.7%	- 59.0%	13	- 13.3%	+ 30.0%
\$200,001 to \$300,000	82	- 66.4%	- 7.9%	4.1	- 53.9%	- 9.9%	25	- 24.2%	- 7.4%
\$300,001 and Above	2,610	+ 10.0%	+ 28.4%	6.1	- 11.6%	+ 9.0%	475	+ 19.0%	+ 11.8%
Total	2,906	+ 0.7%	+ 24.8%	5.4	- 15.6%	+ 5.6%	629	+ 13.3%	+ 9.6%

Showings



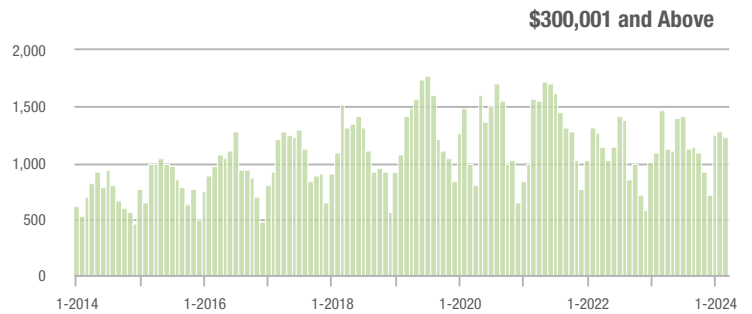
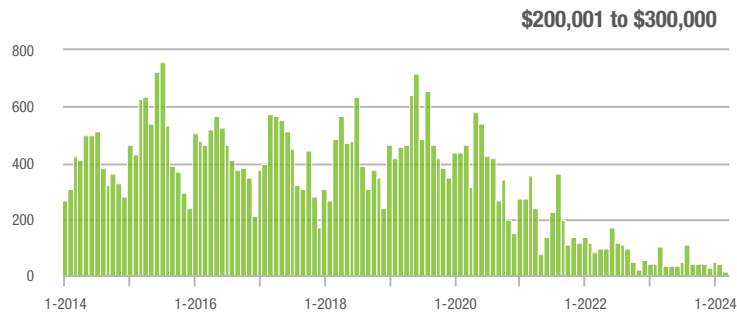
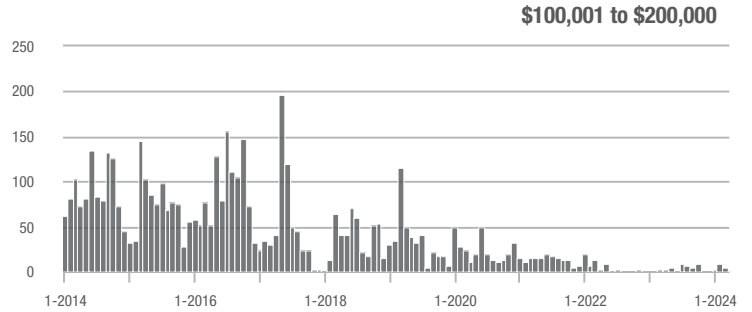
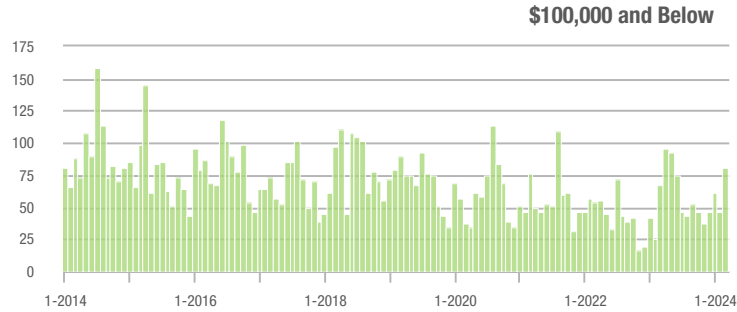
Buyer Interest (Showings/Listings)



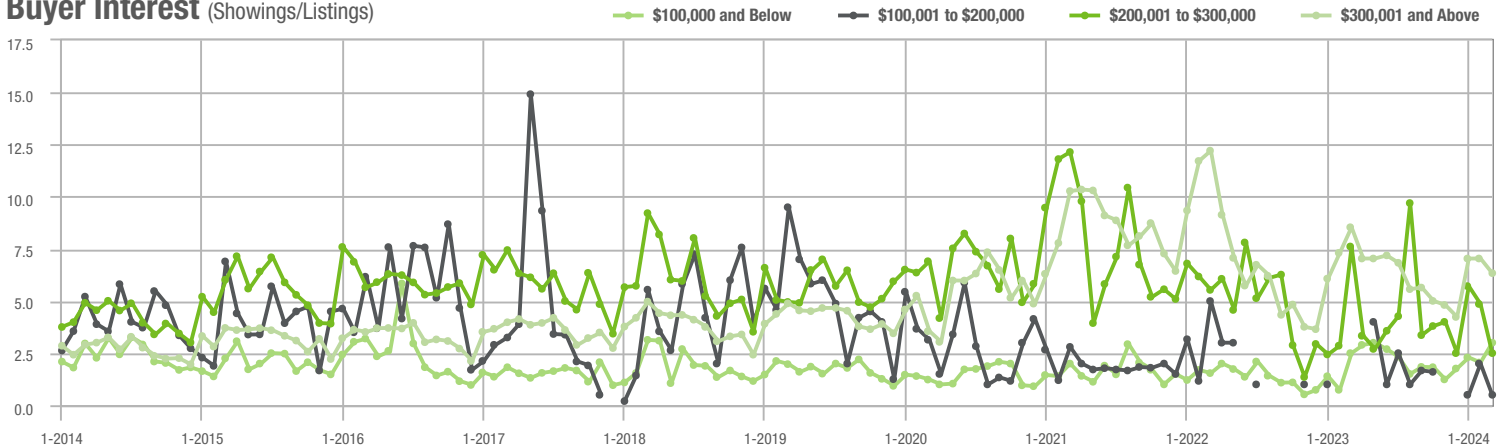
Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	81	+ 19.1%	+ 72.3%	3.0	+ 20.0%	+ 46.3%	31	- 16.2%	+ 10.7%
\$100,001 to \$200,000	4	+ 33.3%	- 50.0%	0.5	—	- 75.0%	5	+ 25.0%	- 16.7%
\$200,001 to \$300,000	13	- 87.1%	- 68.3%	2.5	- 67.1%	- 48.5%	12	- 47.8%	- 20.0%
\$300,001 and Above	1,225	- 16.4%	- 4.6%	6.3	- 25.9%	- 10.0%	207	- 0.5%	+ 2.5%
Total	1,336	- 19.0%	- 3.4%	5.8	- 24.7%	- 8.3%	262	- 7.7%	+ 1.9%

Showings



Buyer Interest (Showings/Listings)

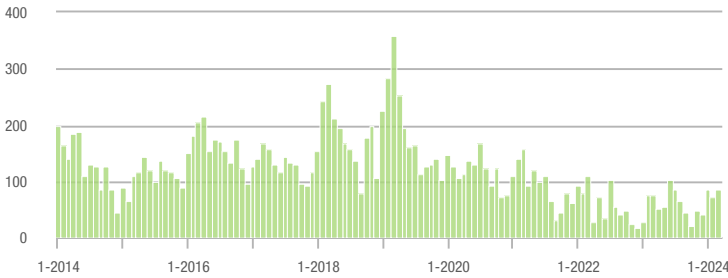


Lancaster County, SC

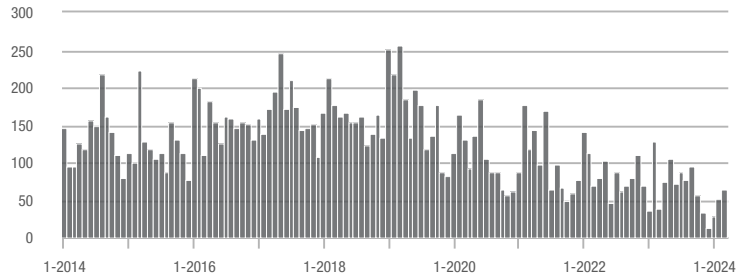
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	85	+ 13.3%	+ 18.1%	3.5	+ 66.7%	+ 60.2%	35	- 43.5%	- 14.6%
\$100,001 to \$200,000	64	+ 68.4%	+ 23.1%	5.2	+ 67.7%	+ 57.7%	20	- 13.0%	- 16.7%
\$200,001 to \$300,000	402	- 13.4%	- 16.8%	5.1	- 31.1%	- 7.0%	90	+ 12.5%	- 10.0%
\$300,001 and Above	1,354	+ 5.5%	+ 8.8%	6.6	+ 4.8%	+ 4.3%	226	- 3.0%	+ 1.8%
Total	2,070	+ 3.1%	+ 2.9%	5.9	0.0%	+ 8.2%	401	- 7.6%	- 5.6%

Showings

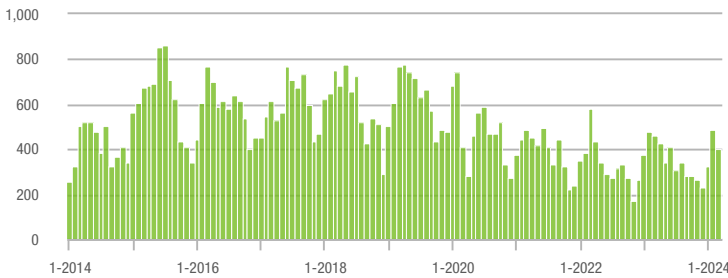
\$100,000 and Below



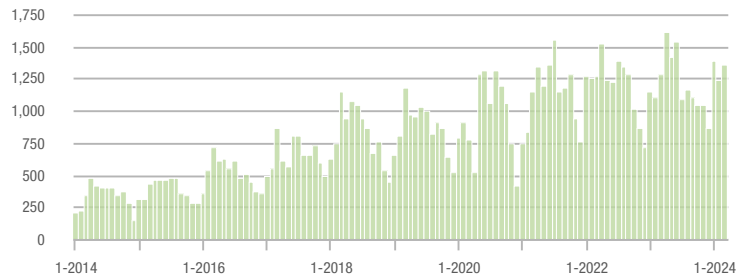
\$100,001 to \$200,000



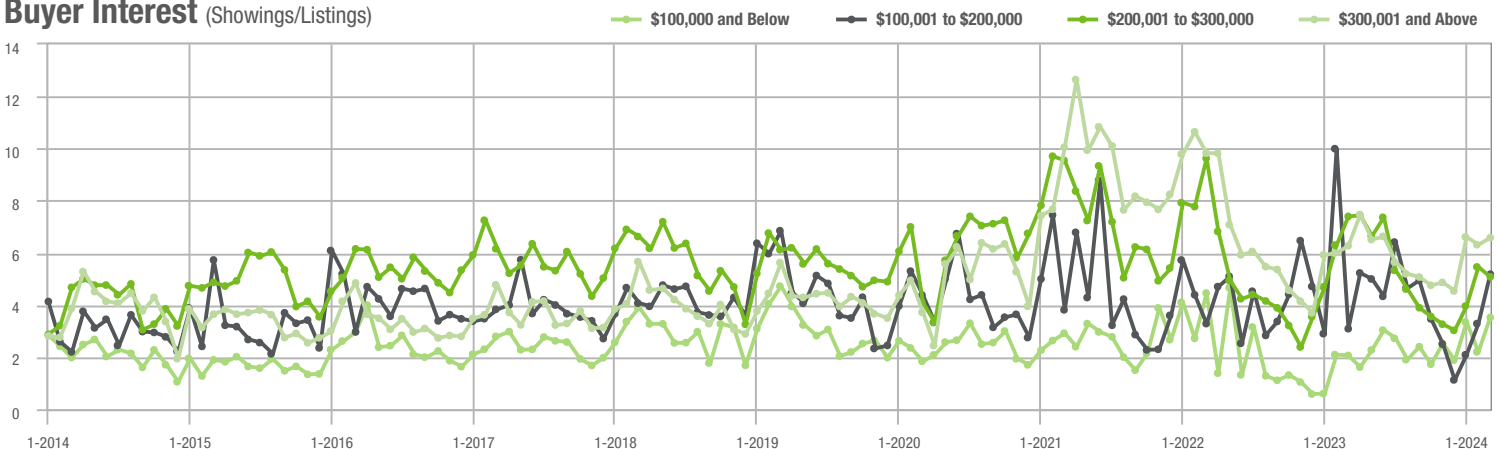
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

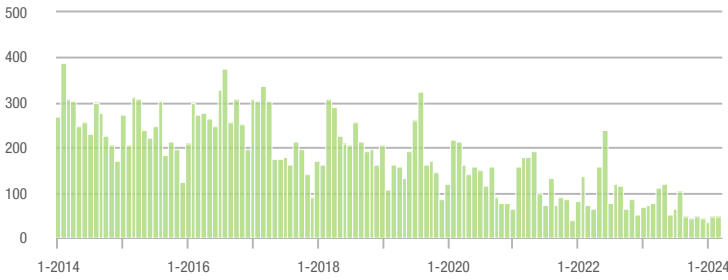


Lincoln County, NC

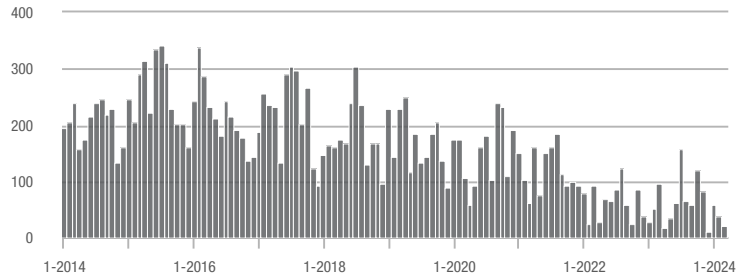
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	- 36.8%	+ 6.7%	1.3	- 23.5%	+ 29.0%	46	- 25.8%	- 17.9%
\$100,001 to \$200,000	19	- 80.0%	- 51.3%	3.0	- 65.1%	- 15.4%	9	- 57.1%	- 35.7%
\$200,001 to \$300,000	280	- 43.3%	- 20.7%	5.4	- 40.7%	- 12.9%	57	- 3.4%	- 9.5%
\$300,001 and Above	1,242	+ 29.5%	+ 35.1%	5.5	- 5.2%	+ 8.5%	244	+ 22.6%	+ 17.3%
Total	1,695	- 15.5%	+ 18.0%	5.1	- 21.5%	+ 6.9%	374	- 0.5%	+ 4.5%

Showings

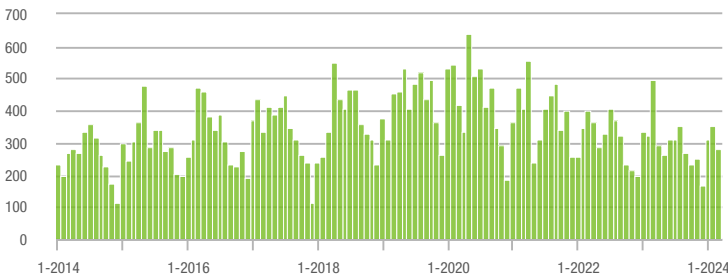
\$100,000 and Below



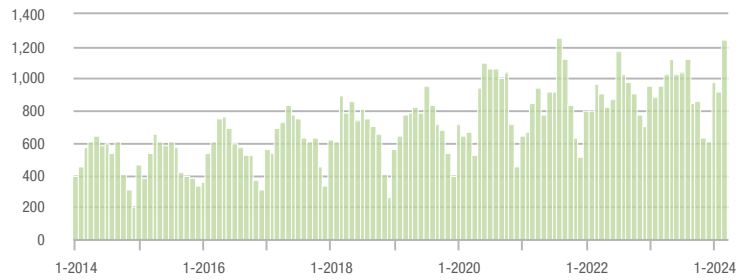
\$100,001 to \$200,000



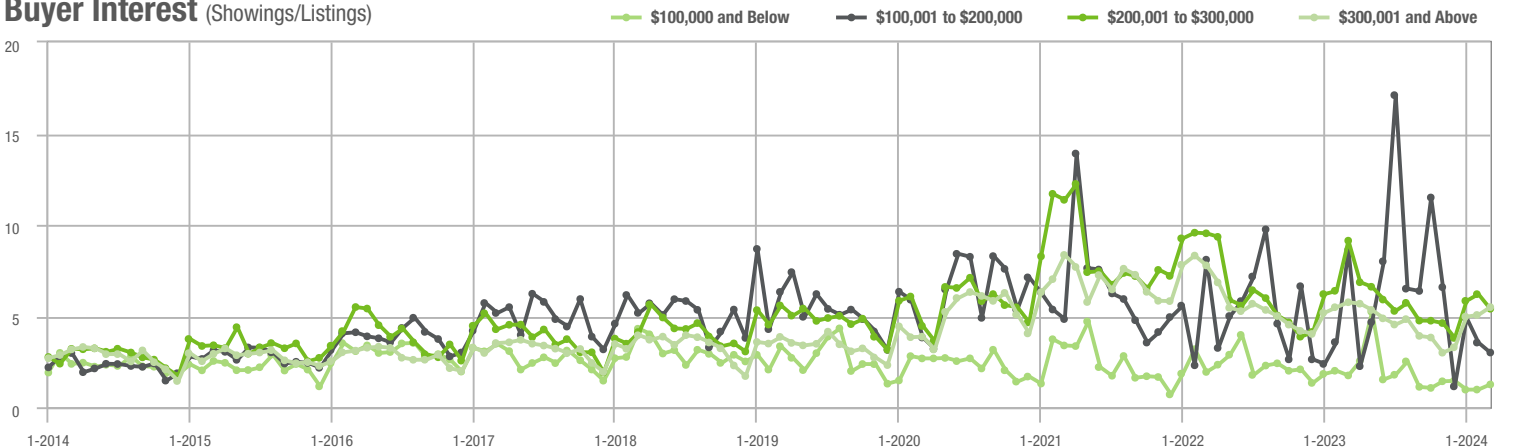
\$200,001 to \$300,000



\$300,001 and Above



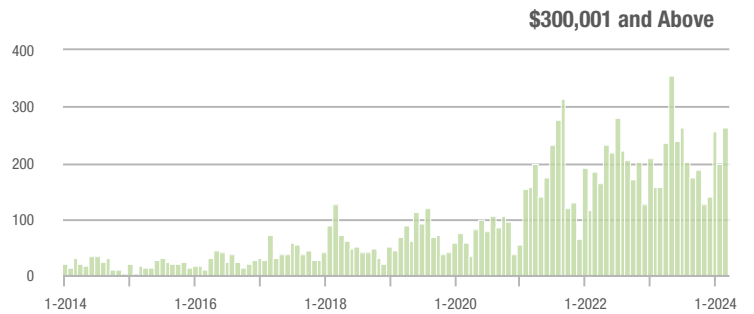
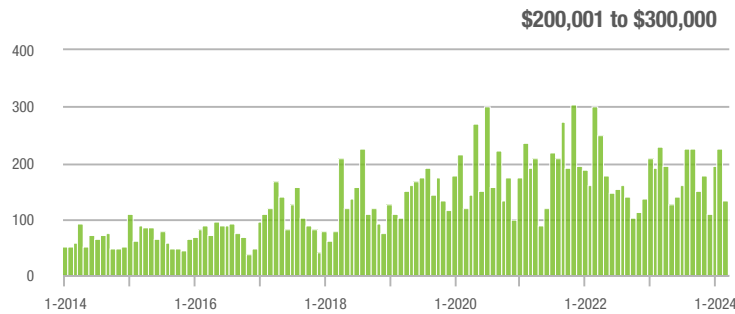
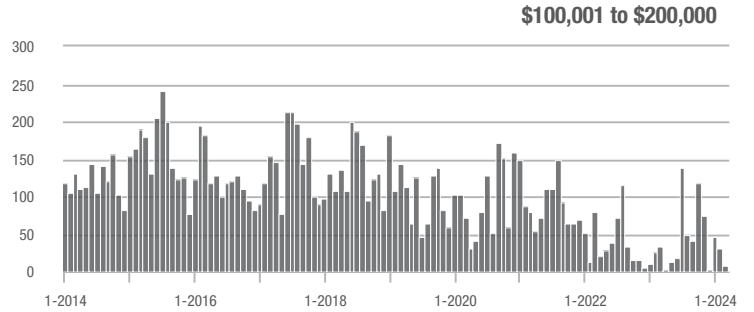
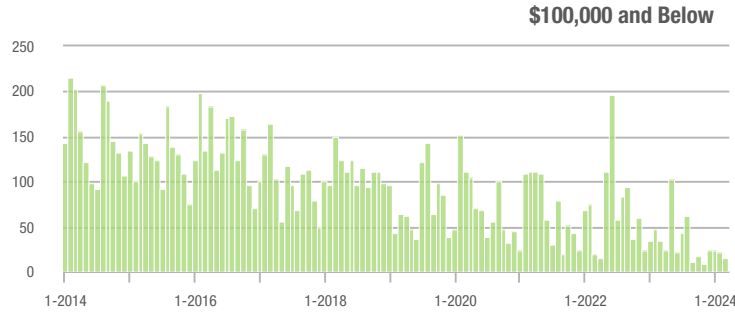
Buyer Interest (Showings/Listings)



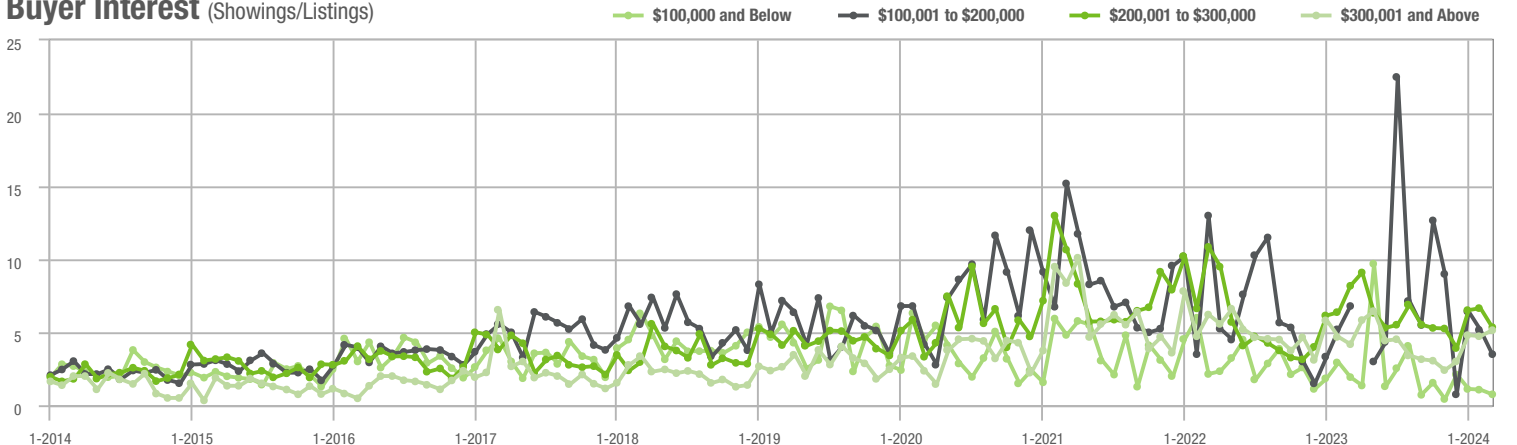
Lincolnton, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	14	- 58.8%	- 36.4%	0.8	- 57.9%	- 29.7%	24	+ 14.3%	- 17.2%
\$100,001 to \$200,000	8	- 76.5%	- 74.2%	3.5	- 48.5%	- 32.3%	5	- 44.4%	- 44.4%
\$200,001 to \$300,000	132	- 42.6%	- 41.3%	5.3	- 35.4%	- 19.7%	28	- 12.5%	- 26.3%
\$300,001 and Above	262	+ 67.9%	+ 33.0%	5.1	+ 21.4%	+ 8.7%	58	+ 31.8%	+ 23.4%
Total	479	- 23.6%	- 11.9%	4.8	- 15.8%	- 4.0%	124	- 0.8%	- 7.5%

Showings



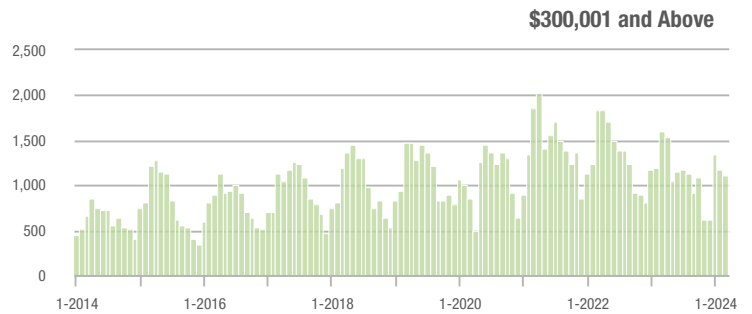
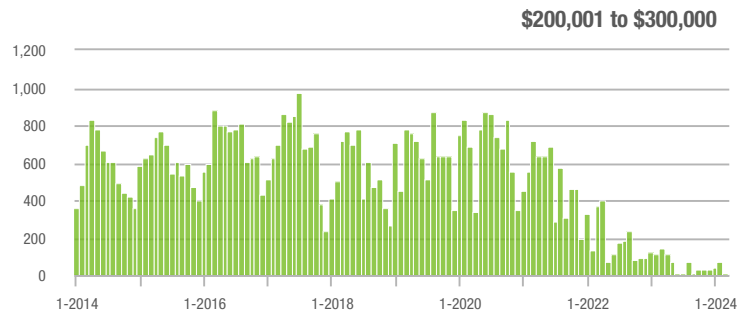
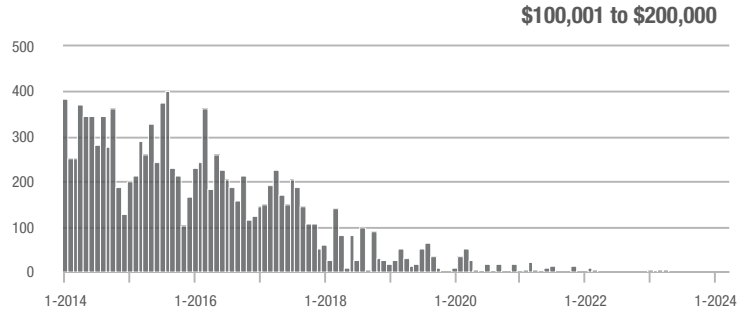
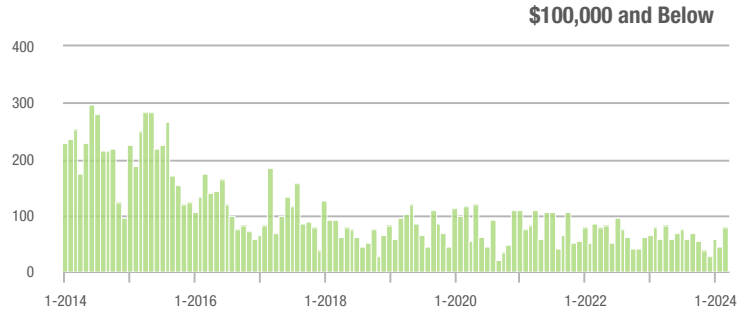
Buyer Interest (Showings/Listings)



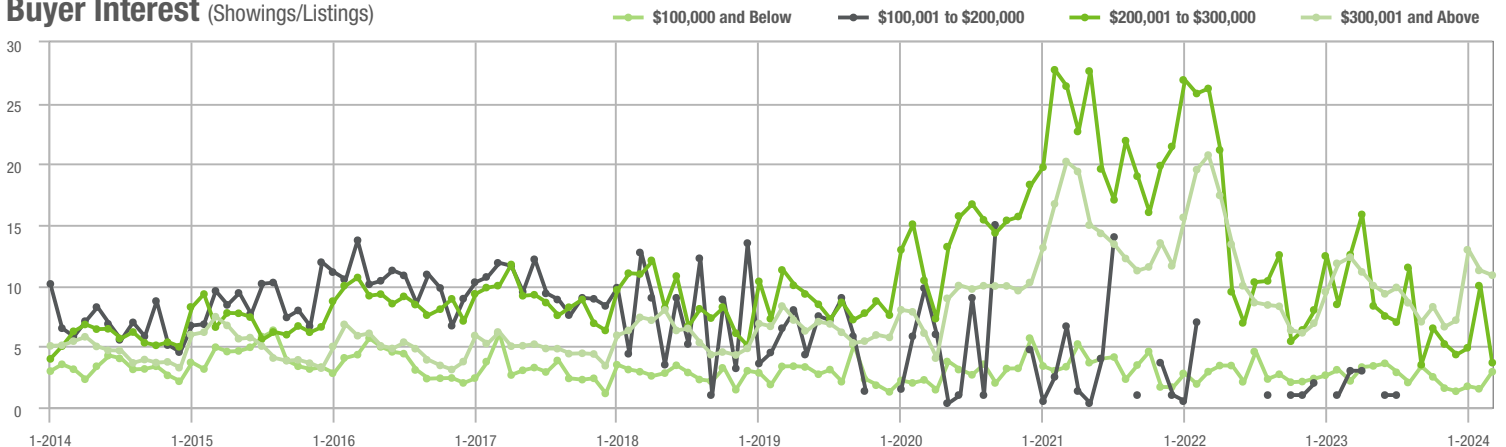
Matthews, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	79	+ 33.9%	+ 71.7%	2.9	+ 31.8%	+ 92.3%	29	- 6.5%	- 14.7%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%
\$200,001 to \$300,000	12	- 91.4%	- 82.9%	3.7	- 70.4%	- 63.3%	4	- 71.4%	- 50.0%
\$300,001 and Above	1,113	- 30.1%	- 5.8%	10.9	- 11.4%	- 3.5%	108	- 28.9%	- 3.6%
Total	1,204	- 33.0%	- 7.2%	9.1	- 15.7%	- 1.4%	142	- 28.6%	- 8.4%

Showings



Buyer Interest (Showings/Listings)

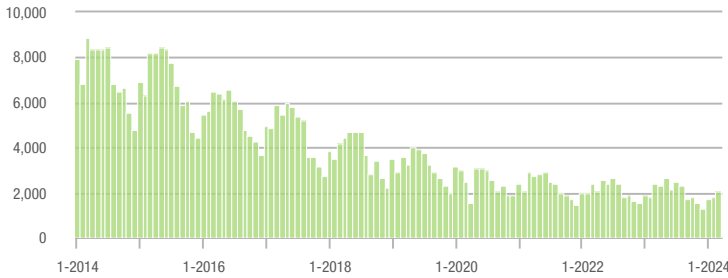


Mecklenburg County, NC

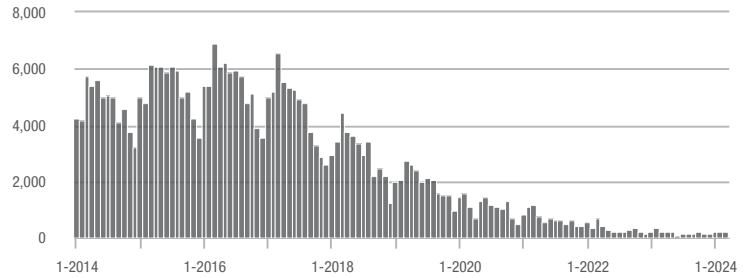
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,056	- 12.8%	+ 14.8%	2.5	- 10.7%	+ 14.9%	934	- 7.7%	- 6.8%
\$100,001 to \$200,000	181	- 5.7%	- 22.6%	10.1	+ 57.8%	- 14.1%	19	- 47.2%	- 9.5%
\$200,001 to \$300,000	3,248	- 36.8%	+ 19.5%	10.0	- 25.9%	+ 8.5%	343	- 15.3%	+ 8.9%
\$300,001 and Above	19,892	- 5.0%	+ 18.0%	8.9	- 11.0%	+ 2.4%	2,360	- 0.3%	+ 11.7%
Total	25,766	- 12.2%	+ 17.0%	7.7	- 11.5%	+ 5.7%	3,699	- 5.1%	+ 5.8%

Showings

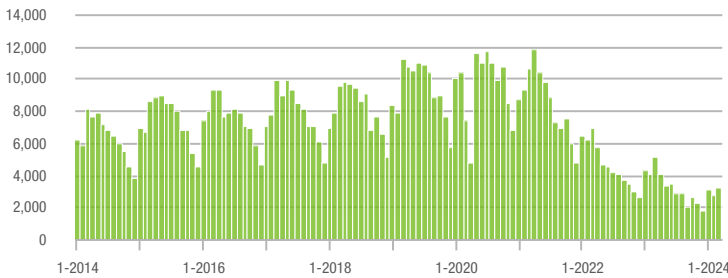
\$100,000 and Below



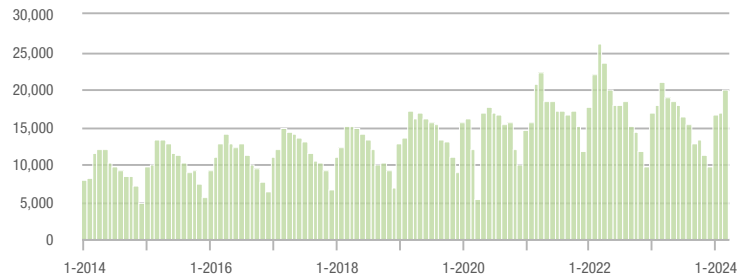
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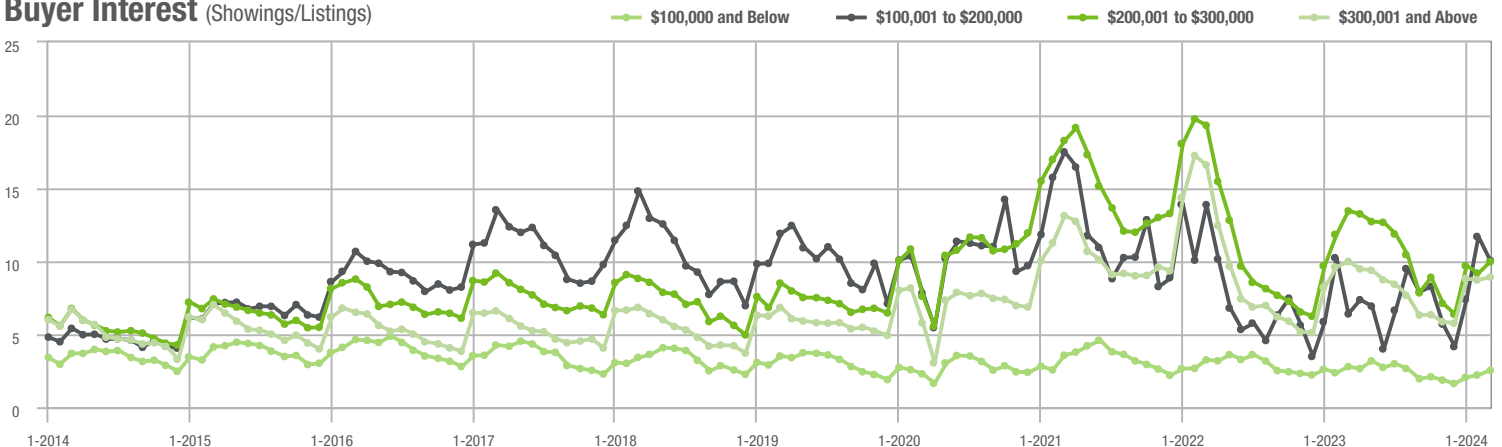
\$200,001 to \$300,000



\$300,001 and Above



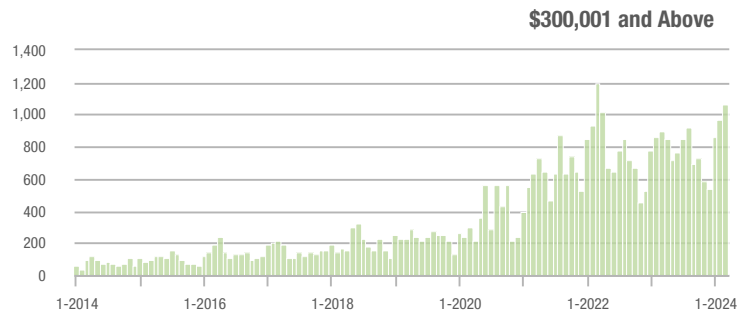
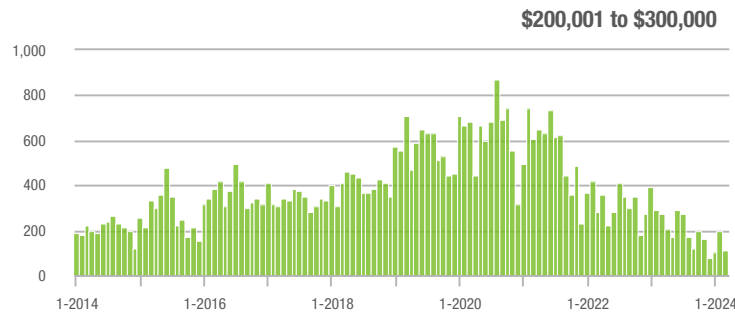
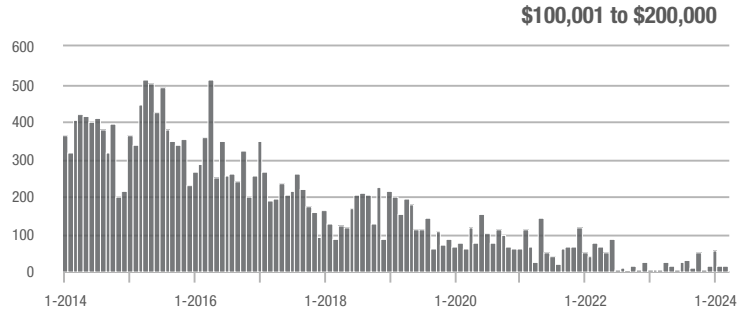
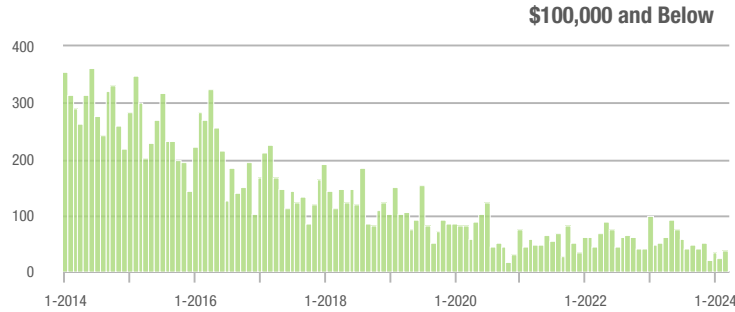
Buyer Interest (Showings/Listings)



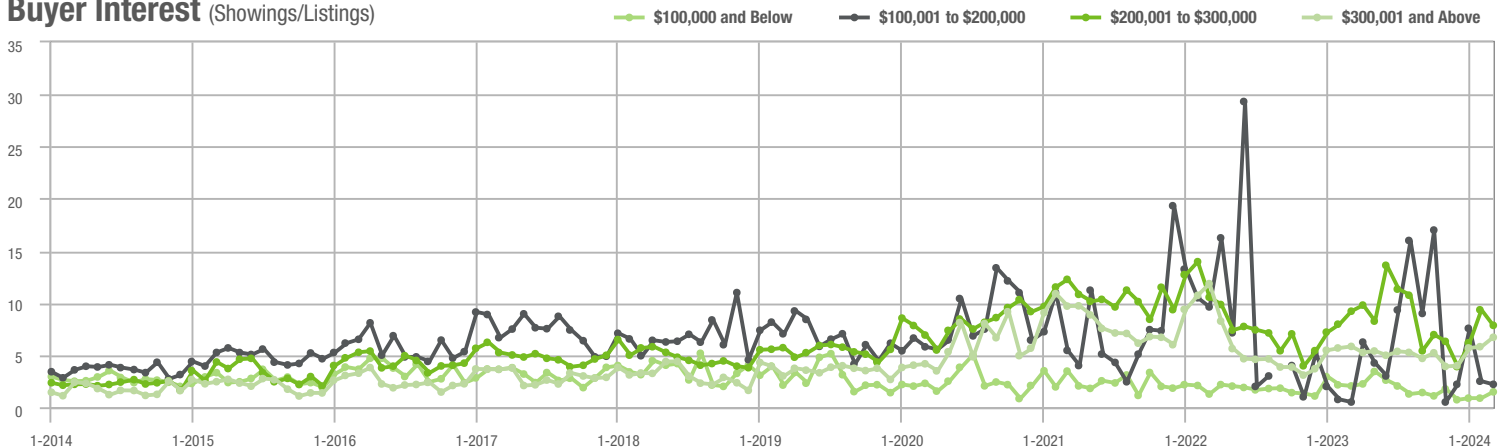
Monroe, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	37	- 28.8%	+ 60.9%	1.5	- 25.0%	+ 68.7%	26	- 31.6%	- 18.8%
\$100,001 to \$200,000	13	+ 333.3%	- 13.3%	2.2	+ 340.0%	- 12.0%	8	+ 14.3%	- 11.1%
\$200,001 to \$300,000	115	- 57.7%	- 40.4%	7.9	- 14.1%	- 16.0%	16	- 54.3%	- 33.3%
\$300,001 and Above	1,068	+ 18.8%	+ 10.2%	6.7	+ 15.5%	+ 15.6%	171	- 7.6%	- 8.1%
Total	1,320	- 0.8%	+ 3.8%	6.2	+ 3.3%	+ 10.2%	236	- 14.8%	- 10.6%

Showings



Buyer Interest (Showings/Listings)

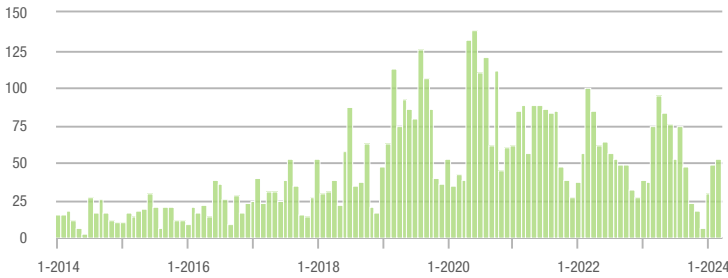


Montgomery County, NC

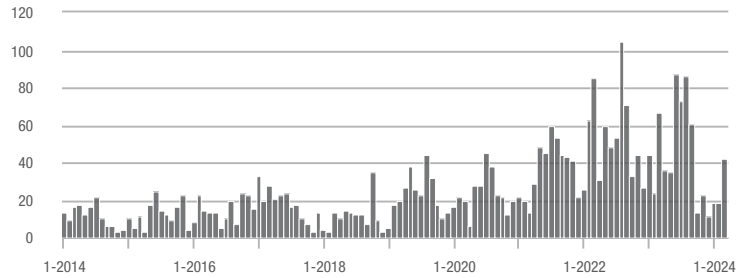
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	52	- 30.7%	+ 6.1%	1.5	- 16.7%	- 4.8%	46	- 48.9%	0.0%
\$100,001 to \$200,000	42	- 37.3%	+ 133.3%	1.9	- 40.6%	+ 51.1%	26	- 10.3%	+ 30.0%
\$200,001 to \$300,000	46	+ 48.4%	+ 48.4%	2.6	+ 62.5%	+ 46.0%	21	- 4.5%	0.0%
\$300,001 and Above	114	+ 54.1%	+ 6.5%	3.4	+ 25.9%	+ 10.4%	44	+ 12.8%	+ 4.8%
Total	314	+ 12.1%	+ 31.9%	2.5	+ 4.2%	+ 16.8%	162	- 14.3%	+ 10.2%

Showings

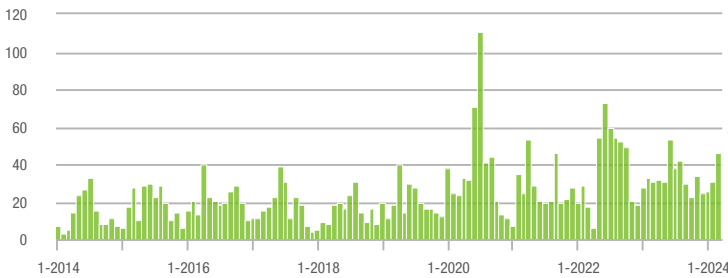
\$100,000 and Below



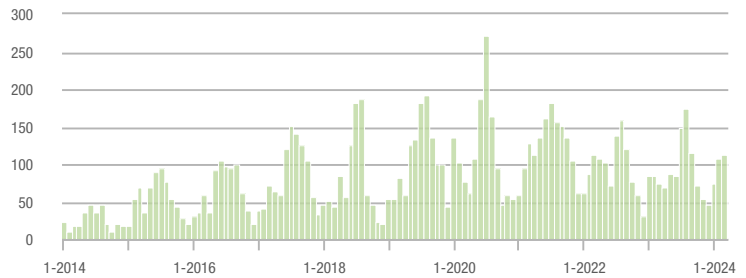
\$100,001 to \$200,000



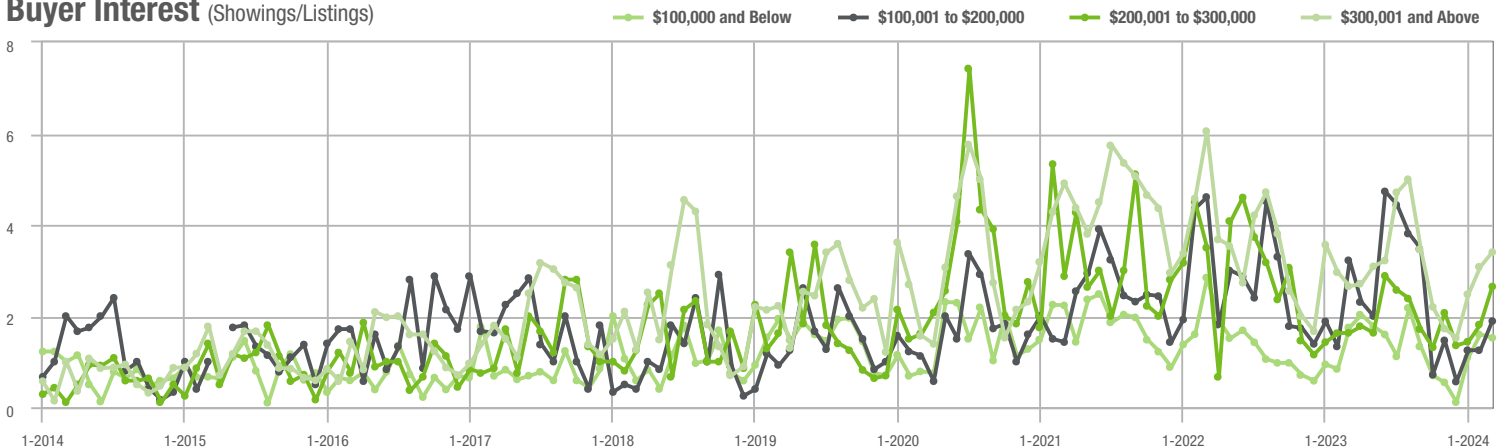
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

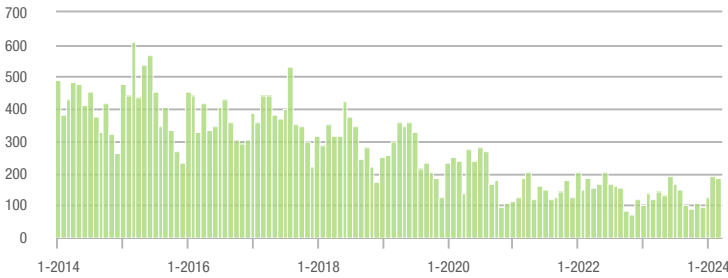


Mooresville, NC

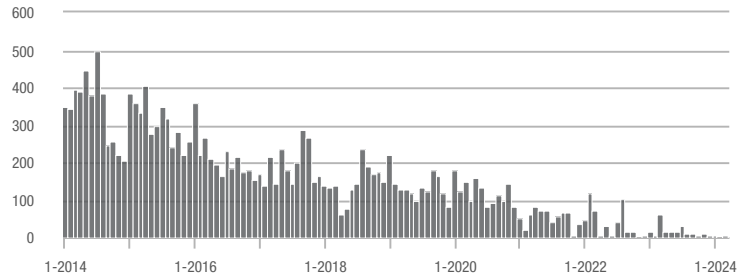
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	185	+ 54.2%	- 4.6%	2.0	+ 5.3%	- 17.0%	97	+ 16.9%	- 3.0%
\$100,001 to \$200,000	6	- 90.5%	+ 500.0%	1.2	- 92.2%	+ 140.0%	5	- 28.6%	+ 150.0%
\$200,001 to \$300,000	163	- 36.1%	+ 0.6%	6.7	- 18.3%	+ 18.1%	30	- 25.0%	- 16.7%
\$300,001 and Above	1,951	+ 16.6%	+ 17.0%	6.0	- 9.1%	+ 7.1%	359	+ 22.5%	+ 4.4%
Total	2,326	+ 7.2%	+ 12.1%	5.3	- 13.1%	+ 3.6%	499	+ 15.0%	+ 1.4%

Showings

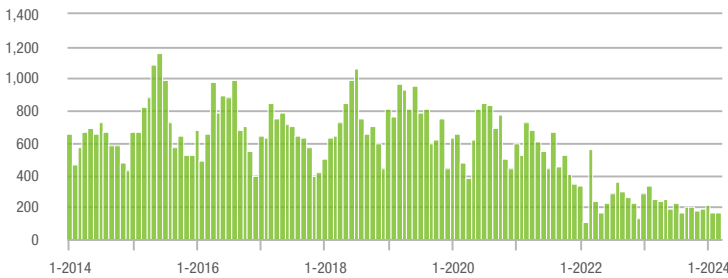
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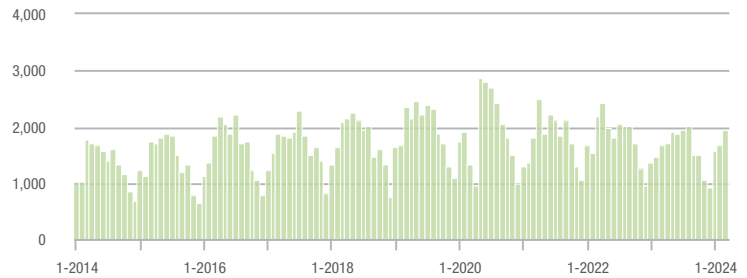
\$100,001 to \$200,000



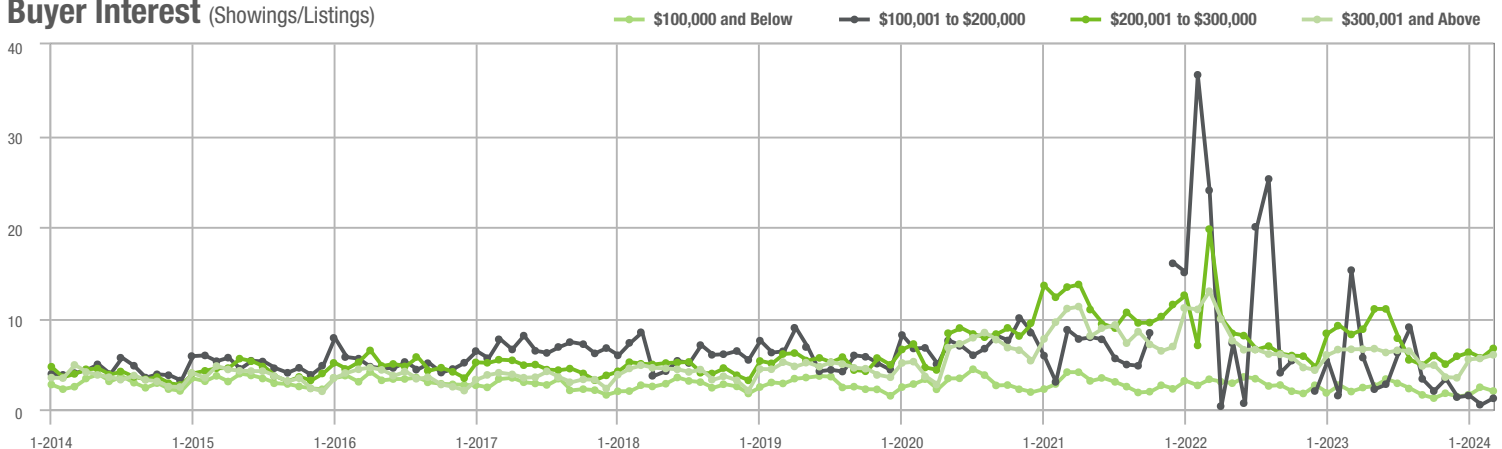
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

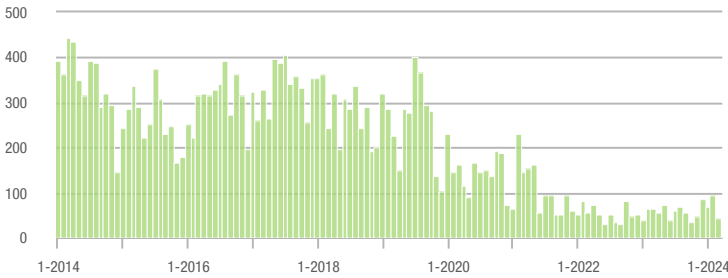


Rock Hill, SC

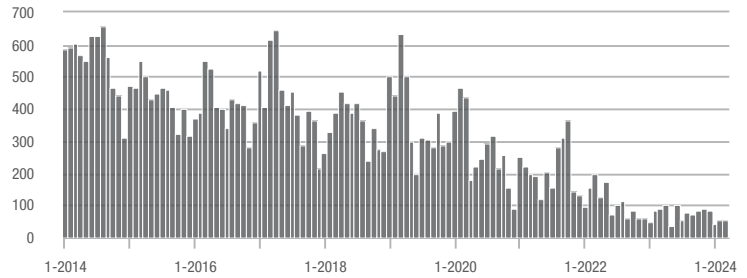
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	42	- 33.3%	- 54.8%	2.6	+ 4.0%	- 39.9%	23	- 47.7%	- 30.3%
\$100,001 to \$200,000	52	- 42.9%	- 5.5%	7.4	- 10.8%	+ 23.8%	8	- 42.9%	- 27.3%
\$200,001 to \$300,000	777	- 24.0%	+ 24.3%	7.8	- 35.5%	+ 33.4%	102	+ 14.6%	- 7.3%
\$300,001 and Above	1,171	- 7.1%	+ 7.9%	6.4	- 31.9%	- 3.8%	191	+ 20.1%	+ 11.0%
Total	2,262	- 14.2%	+ 10.4%	6.9	- 28.9%	+ 6.8%	351	+ 7.7%	+ 1.4%

Showings

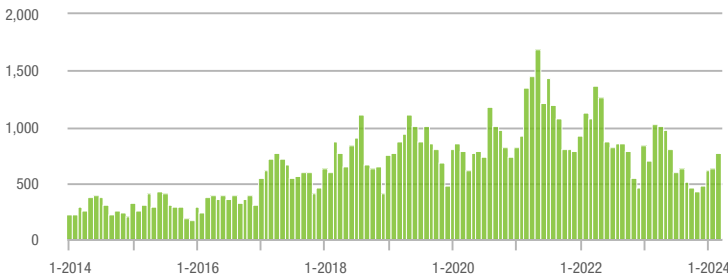
\$100,000 and Below



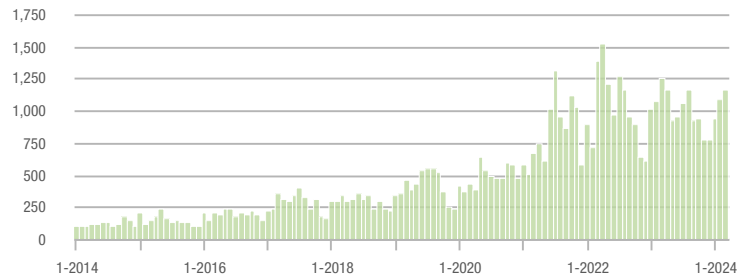
\$100,001 to \$200,000



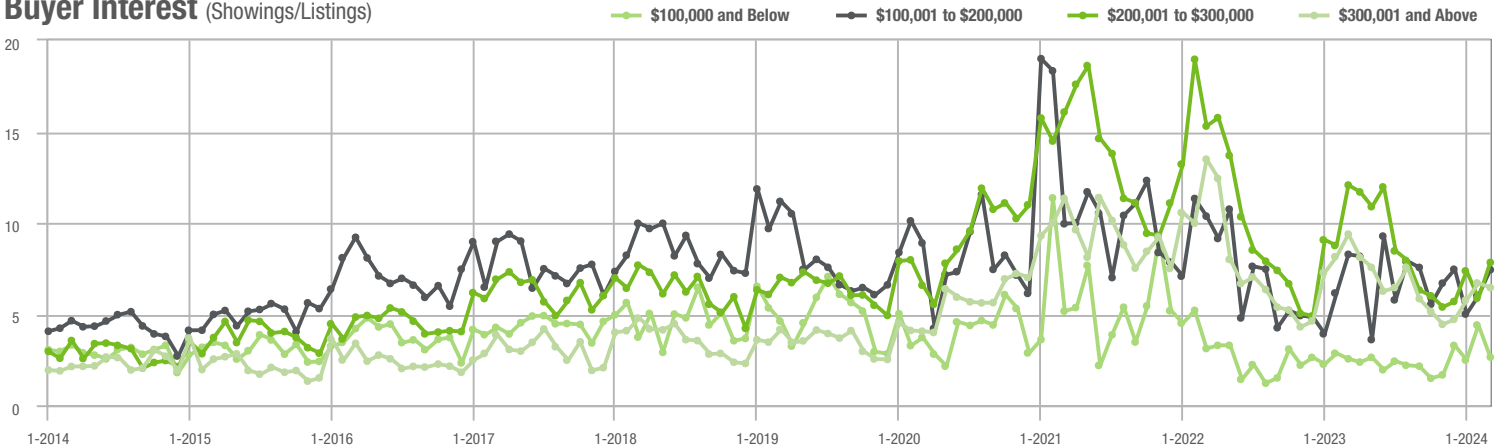
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

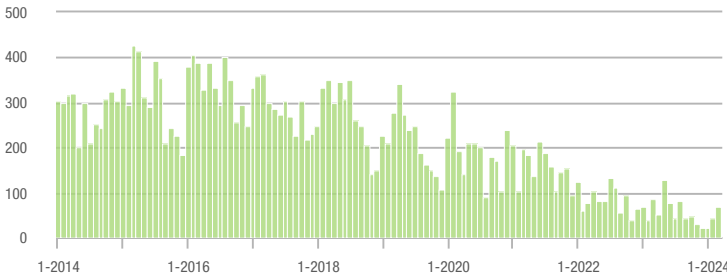


Salisbury, NC

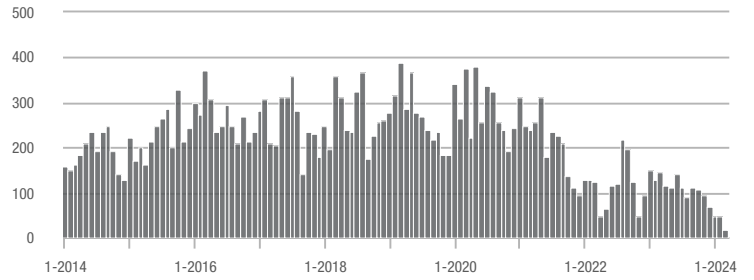
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	67	- 23.0%	+ 63.4%	4.6	- 17.9%	+ 93.9%	22	- 29.0%	- 12.0%
\$100,001 to \$200,000	17	- 88.3%	- 63.0%	2.8	- 68.5%	- 61.4%	8	- 60.0%	- 11.1%
\$200,001 to \$300,000	557	- 0.7%	- 1.1%	5.9	- 4.8%	- 0.7%	98	- 1.0%	- 2.0%
\$300,001 and Above	561	+ 72.1%	+ 26.4%	5.7	+ 35.7%	+ 28.4%	113	+ 21.5%	- 4.2%
Total	1,341	+ 0.7%	+ 13.2%	5.7	- 3.4%	+ 12.2%	267	- 4.6%	- 2.9%

Showings

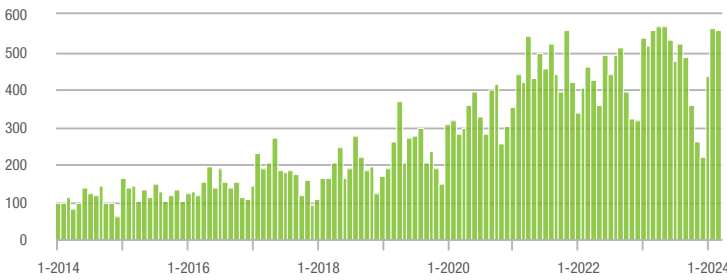
\$100,000 and Below



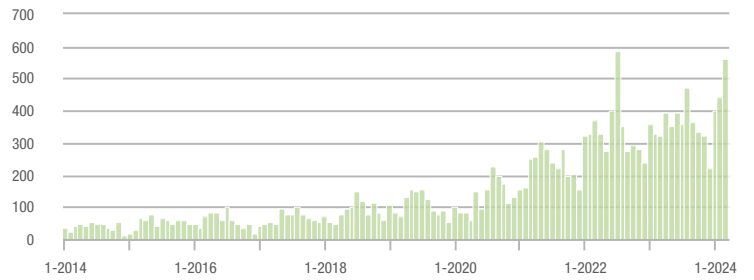
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

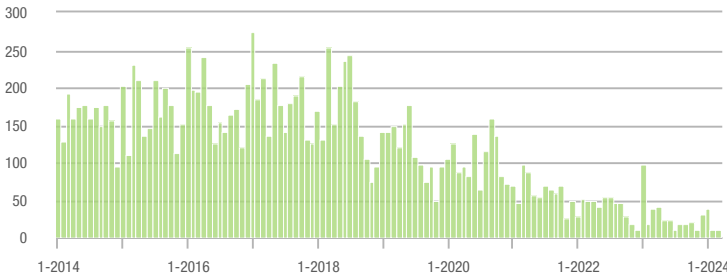


Stanly County, NC

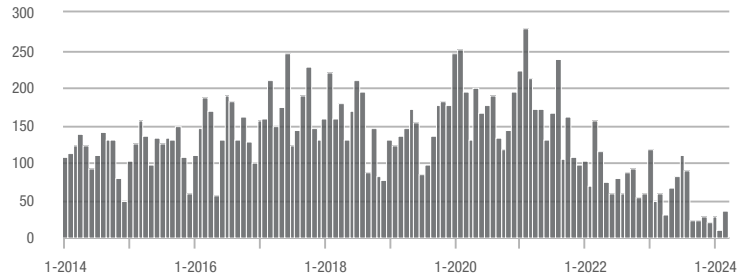
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	9	- 76.3%	- 10.0%	0.7	- 76.7%	+ 20.0%	14	- 48.1%	- 22.2%
\$100,001 to \$200,000	35	- 40.7%	+ 218.2%	2.6	- 54.4%	+ 134.8%	18	- 5.3%	+ 5.9%
\$200,001 to \$300,000	272	+ 10.6%	- 10.5%	4.1	+ 10.8%	+ 0.5%	79	- 13.2%	- 10.2%
\$300,001 and Above	408	- 29.0%	+ 13.6%	4.2	- 22.2%	+ 21.1%	111	- 20.7%	- 8.3%
Total	876	- 21.9%	+ 5.7%	3.9	- 22.0%	+ 11.5%	256	- 17.9%	- 9.5%

Showings

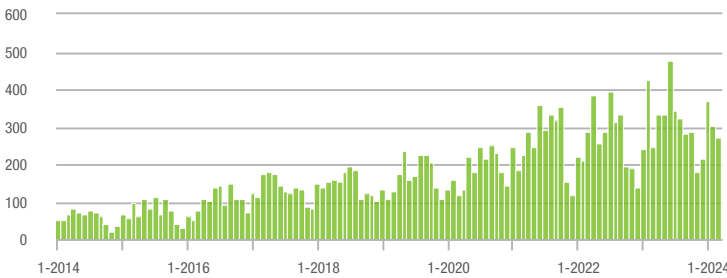
\$100,000 and Below



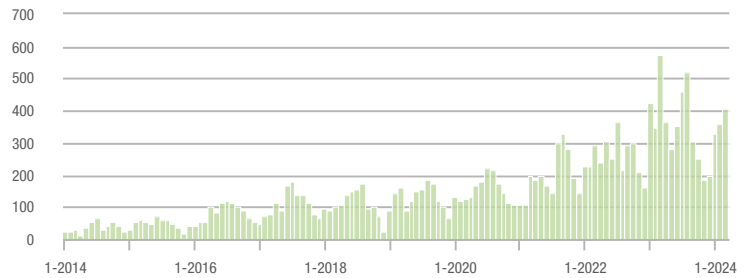
\$100,001 to \$200,000



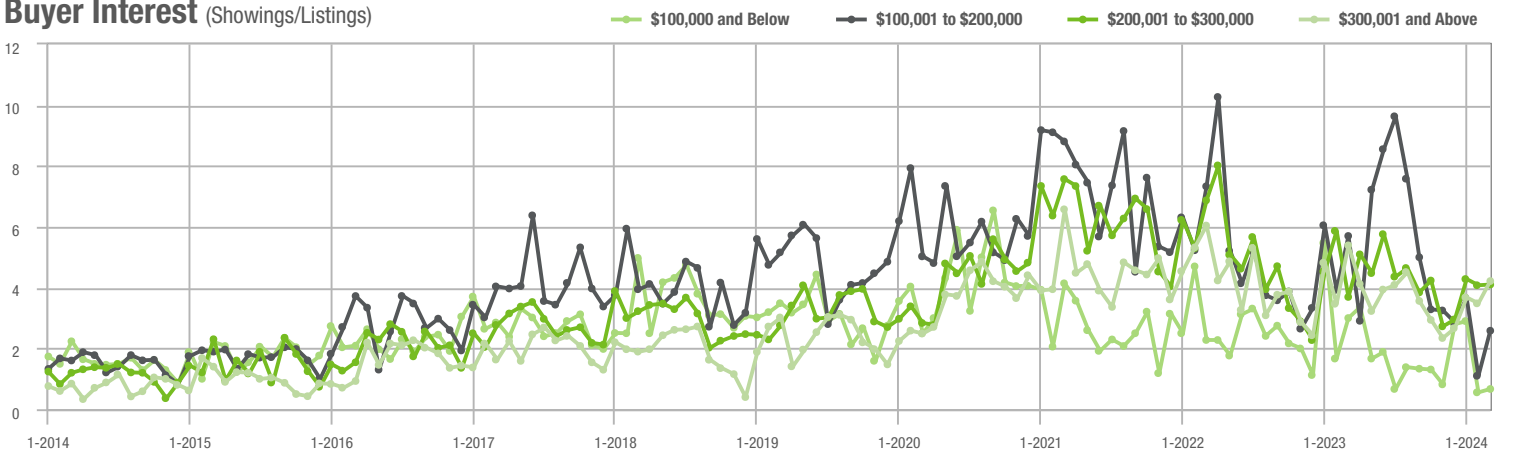
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

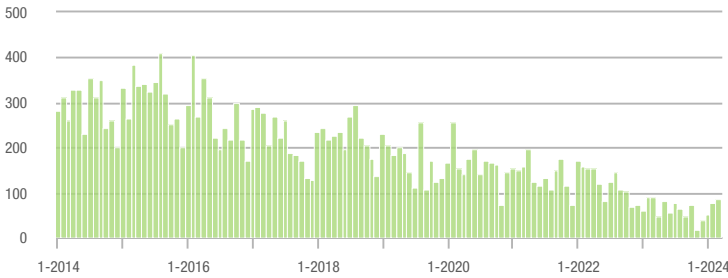


Statesville, NC

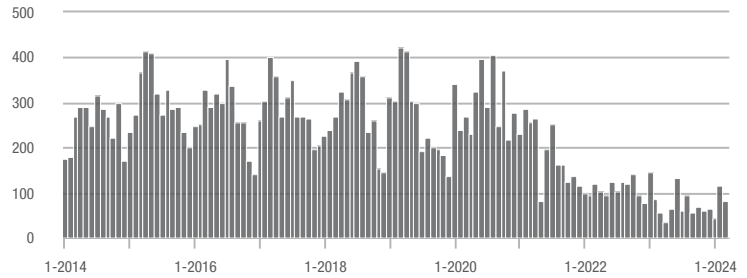
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	86	- 3.4%	+ 14.7%	1.9	+ 18.8%	+ 5.7%	60	- 37.5%	- 7.7%
\$100,001 to \$200,000	82	+ 49.1%	- 29.9%	6.8	+ 74.4%	- 12.4%	12	- 36.8%	- 20.0%
\$200,001 to \$300,000	628	- 6.5%	+ 17.8%	6.3	- 17.1%	+ 15.8%	106	- 0.9%	- 4.5%
\$300,001 and Above	496	+ 22.2%	+ 7.4%	3.3	- 8.3%	+ 4.6%	173	- 4.4%	- 4.4%
Total	1,479	+ 2.7%	+ 12.6%	4.7	- 7.8%	+ 12.9%	372	- 13.9%	- 7.2%

Showings

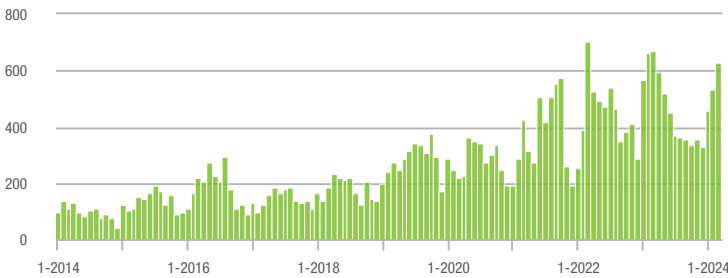
\$100,000 and Below



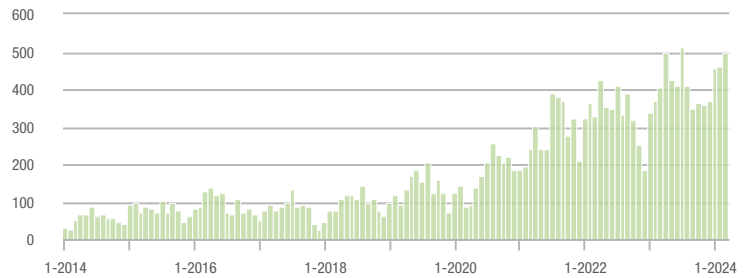
\$100,001 to \$200,000



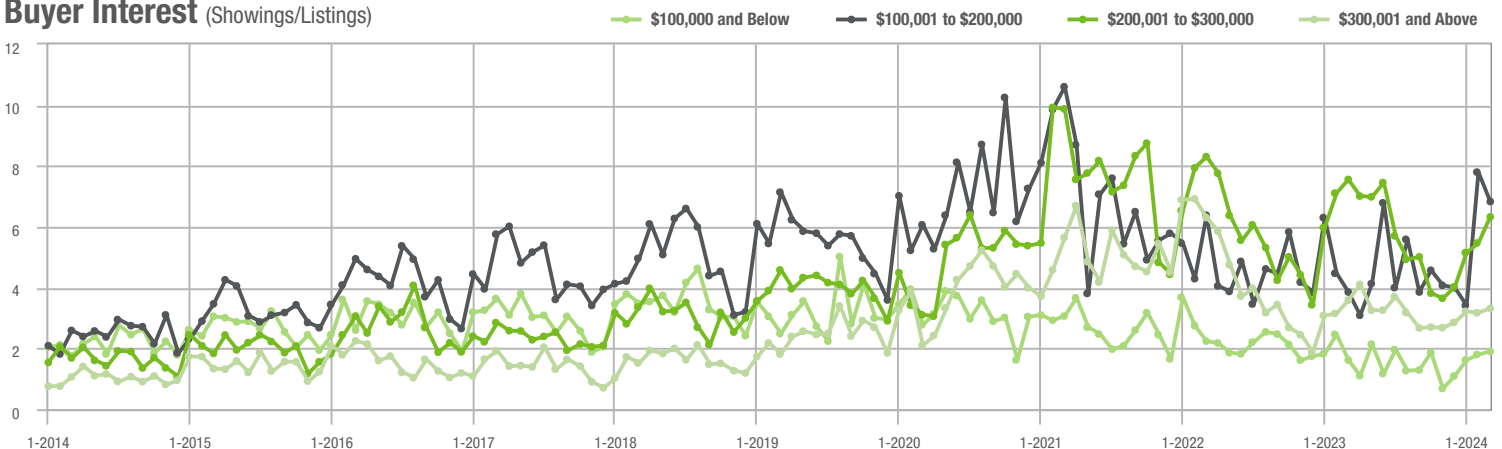
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

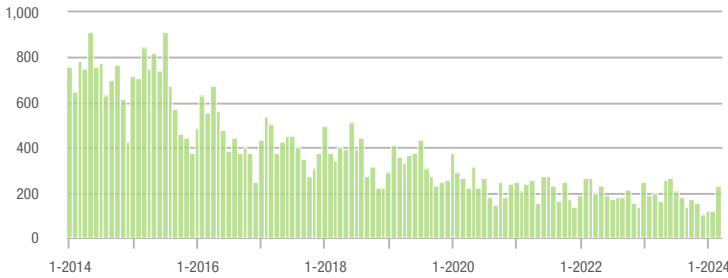


Union County, NC

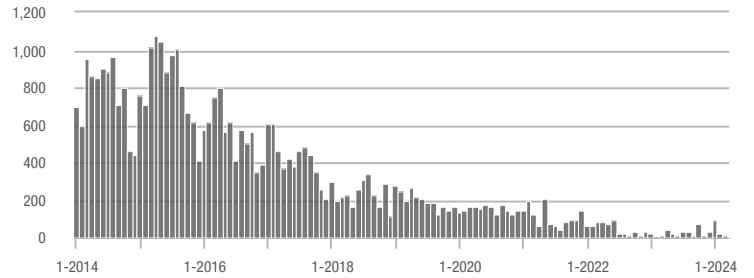
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	228	+ 18.1%	+ 85.4%	2.9	+ 38.1%	+ 110.6%	83	- 22.4%	- 15.3%
\$100,001 to \$200,000	13	+ 62.5%	- 27.8%	1.8	+ 80.0%	- 13.7%	9	- 30.8%	- 18.2%
\$200,001 to \$300,000	296	- 40.0%	- 28.8%	7.2	- 6.5%	- 21.3%	47	- 42.7%	- 14.5%
\$300,001 and Above	3,986	+ 1.9%	+ 19.1%	8.4	+ 5.0%	+ 8.8%	509	- 13.4%	+ 6.0%
Total	4,645	- 2.1%	+ 16.5%	7.5	+ 4.2%	+ 9.4%	672	- 17.2%	+ 1.2%

Showings

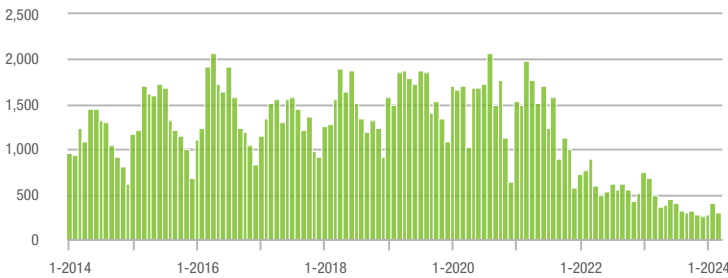
\$100,000 and Below



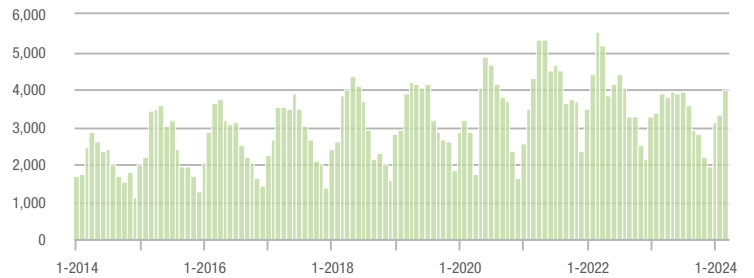
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



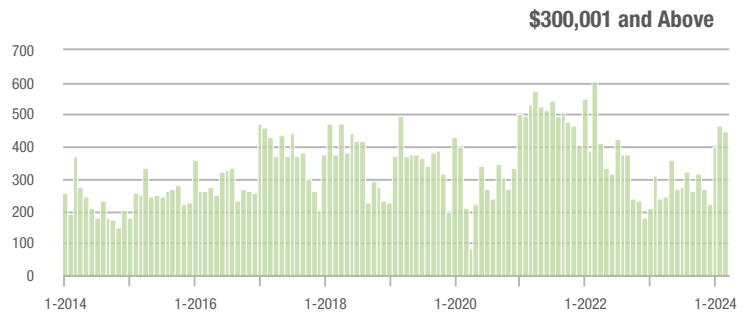
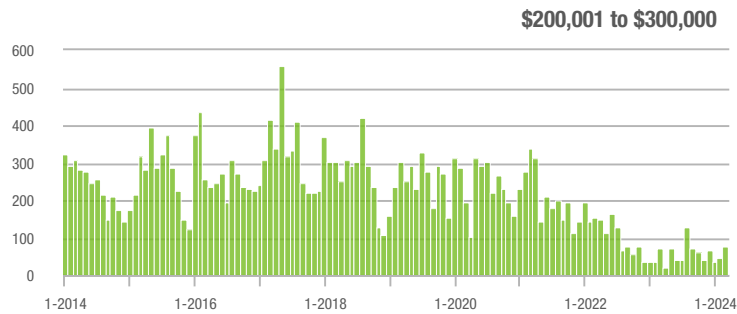
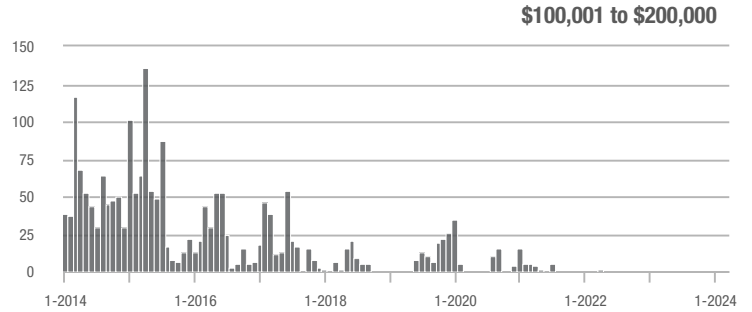
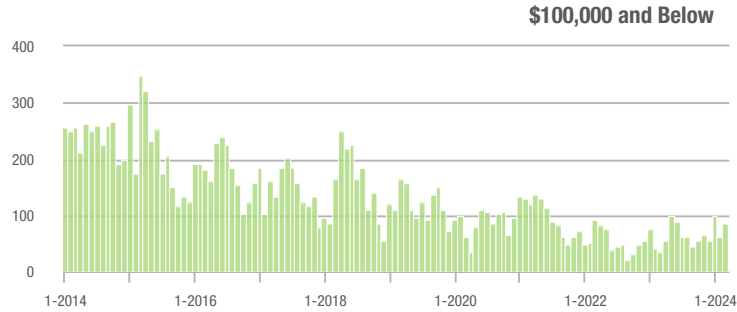
Buyer Interest (Showings/Listings)



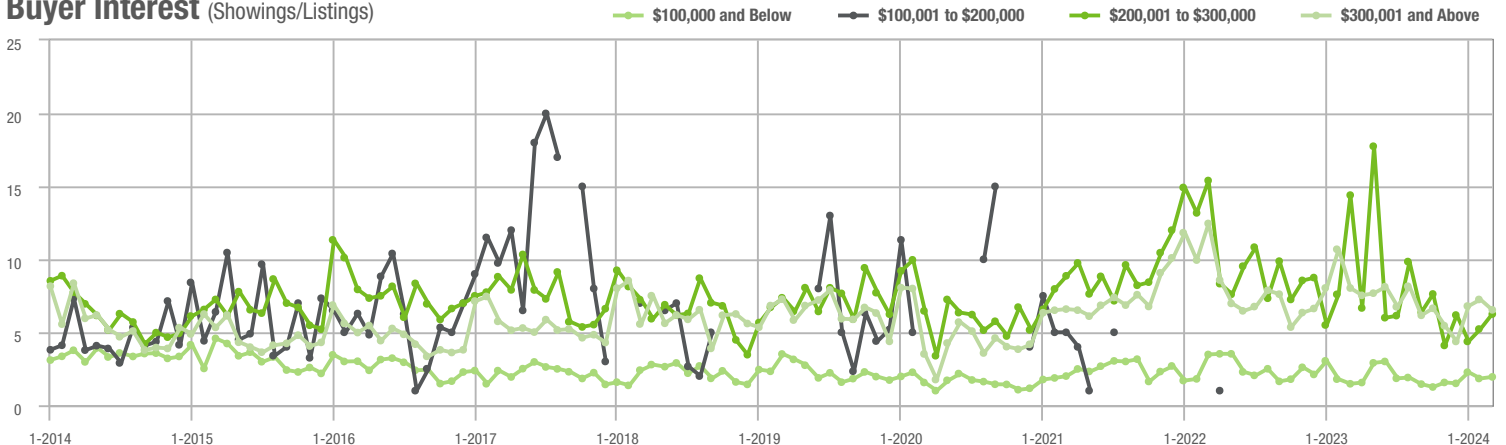
Uptown Charlotte

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	86	+ 160.6%	+ 36.5%	1.9	+ 26.7%	+ 6.0%	49	+ 53.1%	+ 11.4%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	75	+ 4.2%	+ 59.6%	6.3	- 56.3%	+ 19.7%	12	+ 140.0%	+ 33.3%
\$300,001 and Above	451	+ 87.1%	- 2.8%	6.5	- 18.8%	- 9.8%	69	+ 122.6%	+ 7.8%
Total	612	+ 76.9%	+ 6.6%	5.1	- 21.5%	- 6.8%	130	+ 91.2%	+ 11.1%

Showings



Buyer Interest (Showings/Listings)

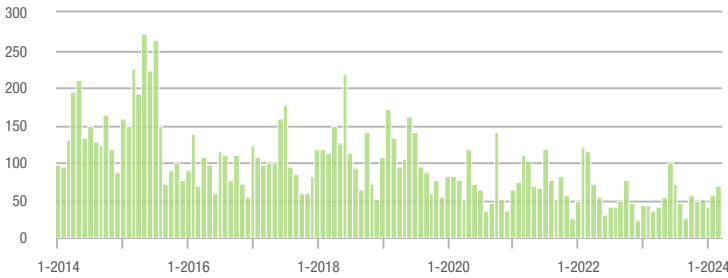


Waxhaw, NC

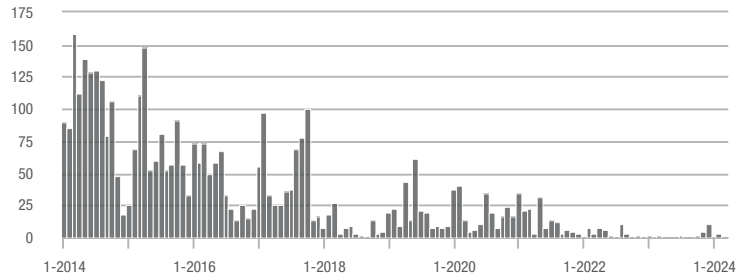
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	69	+ 97.1%	+ 21.1%	2.7	+ 42.1%	+ 62.0%	24	+ 20.0%	- 25.0%
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	0	- 100.0%	- 100.0%
\$200,001 to \$300,000	19	- 67.2%	- 50.0%	4.5	- 2.2%	- 64.5%	5	- 68.8%	0.0%
\$300,001 and Above	1,236	- 7.9%	+ 15.4%	9.7	+ 1.0%	- 0.9%	136	- 9.9%	+ 14.3%
Total	1,349	- 6.1%	+ 14.5%	8.6	+ 2.4%	+ 4.6%	170	- 11.5%	+ 6.3%

Showings

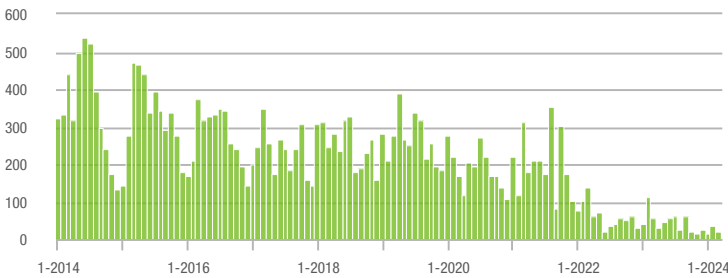
\$100,000 and Below



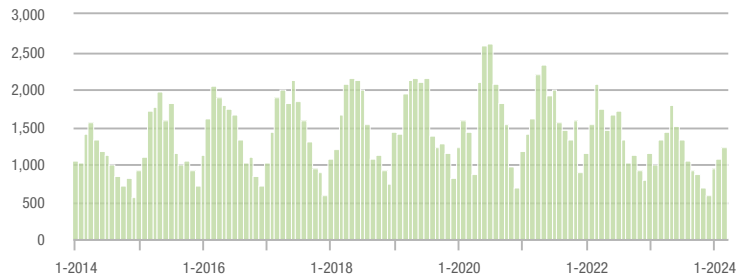
\$100,001 to \$200,000



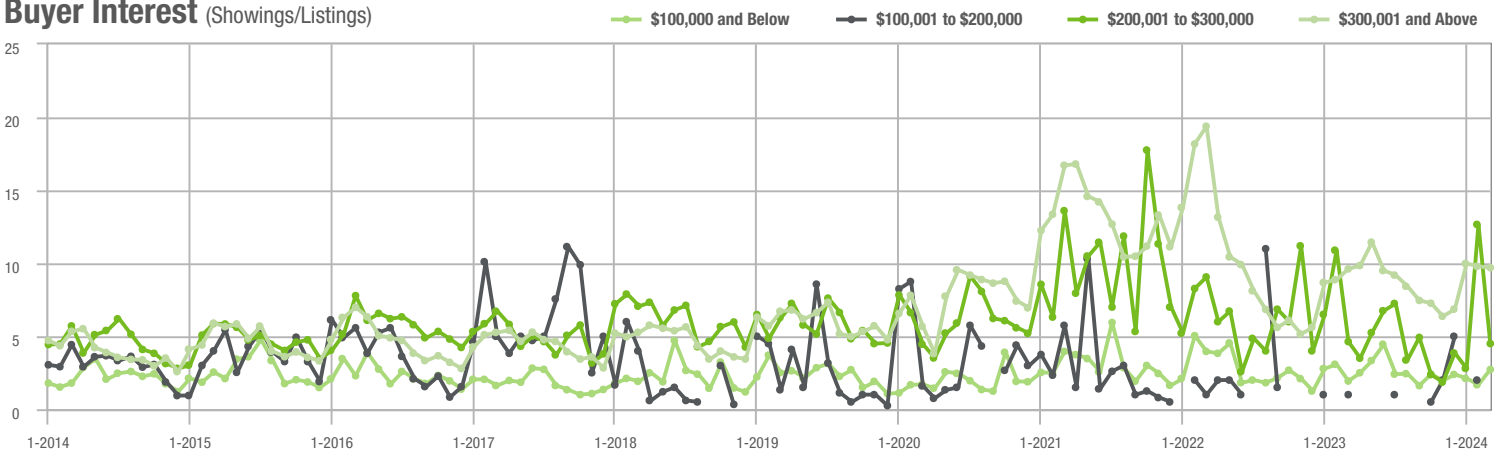
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

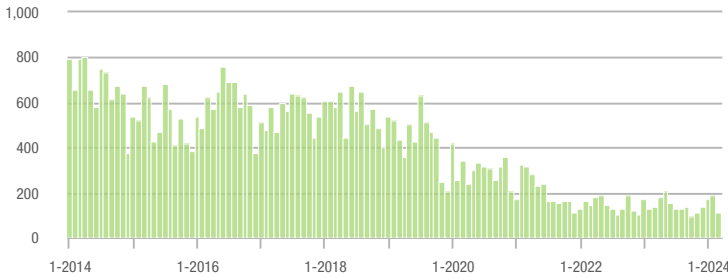


York County, SC

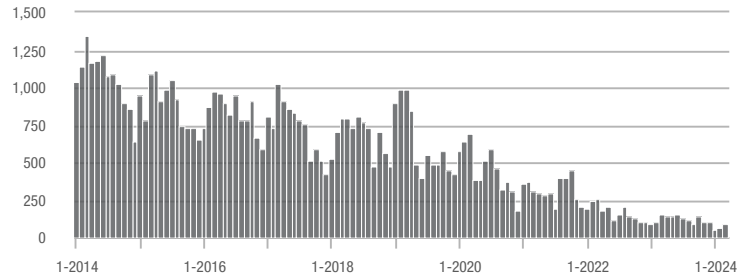
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change	March 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	111	- 21.3%	- 42.2%	2.6	+ 44.4%	- 24.9%	59	- 45.9%	- 29.8%
\$100,001 to \$200,000	95	- 35.8%	+ 39.7%	6.6	- 10.8%	+ 74.6%	19	- 40.6%	- 17.4%
\$200,001 to \$300,000	1,265	- 25.6%	+ 9.0%	7.3	- 27.7%	+ 23.6%	187	- 1.6%	- 11.0%
\$300,001 and Above	3,798	- 6.4%	+ 6.8%	6.5	- 25.3%	- 1.0%	633	+ 15.9%	+ 5.3%
Total	5,549	- 15.0%	+ 4.5%	6.6	- 23.3%	+ 4.5%	937	+ 0.5%	- 2.0%

Showings

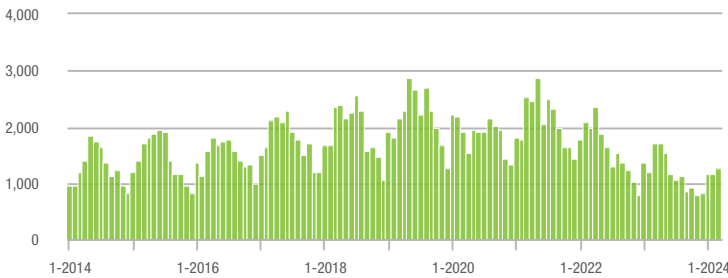
\$100,000 and Below



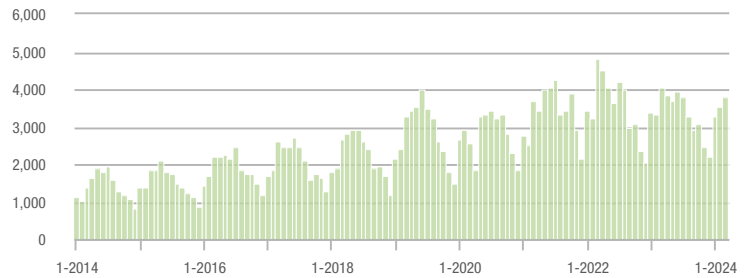
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

