

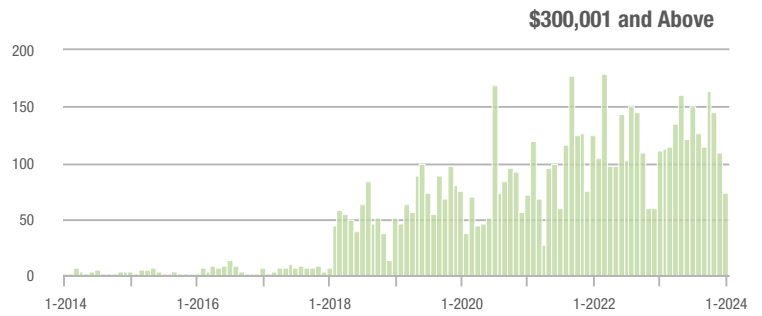
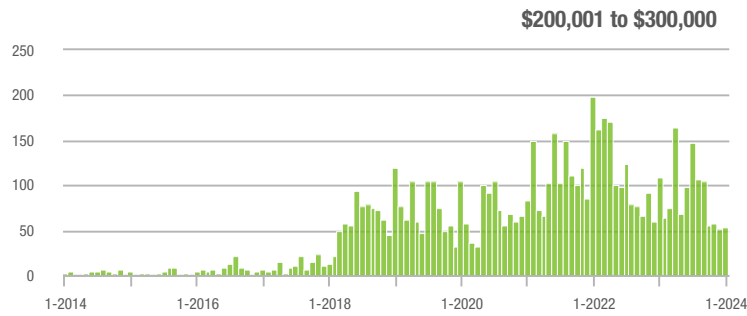
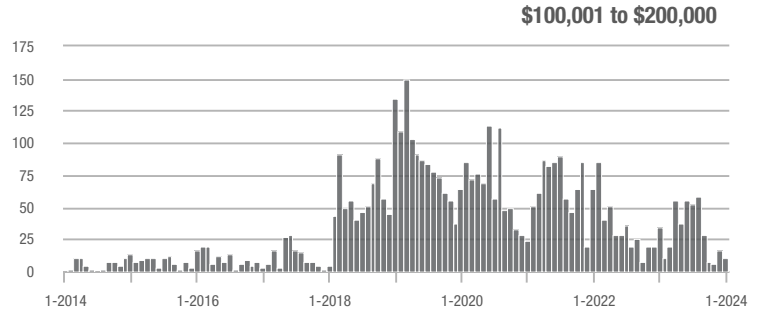
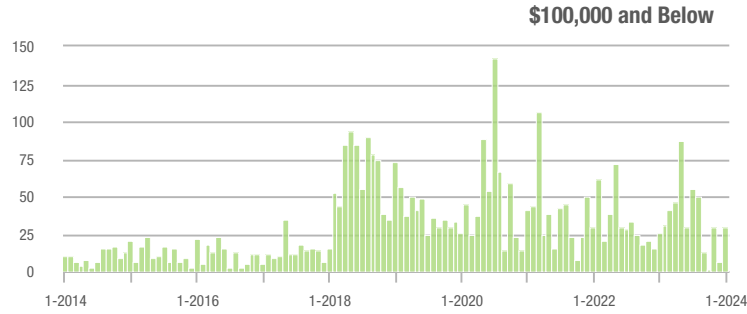
Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	193	3.1	84
Anson County, NC	83	2.3	45
Cabarrus County, NC	3,537	6.5	630
Charlotte MSA	44,570	6.6	7,593
Chester County, SC	260	2.8	106
Chesterfield County, SC	82	3.0	40
Cleveland County, NC	1,118	4.1	330
City of Charlotte, NC	18,220	7.5	2,725
Concord, NC	1,998	6.5	355
Davidson, NC	385	5.9	79
Denver, NC	707	5.2	158
Fort Mill, SC	1,341	8.1	179
Gaston County, NC	4,436	5.8	854
Gastonia, NC	2,119	6.1	380
Huntersville, NC	1,181	7.2	172
Iredell County, NC	3,454	4.7	942
Kannapolis, NC	1,094	6.5	185
Lake Norman	2,277	5.2	533
Lake Wylie	1,388	6.5	241
Lancaster County, SC	1,961	5.6	401
Lincoln County, NC	1,466	4.9	350
Lincolnton, NC	608	5.1	139
Matthews, NC	1,442	10.2	157
Mecklenburg County, NC	21,940	7.5	3,280
Monroe, NC	1,129	5.5	238
Montgomery County, NC	175	1.8	130
Mooresville, NC	1,962	5.2	457
Rock Hill, SC	1,883	6.4	322
Salisbury, NC	1,057	4.8	251
Stanly County, NC	868	3.8	257
Statesville, NC	1,106	4.0	363
Union County, NC	3,696	7.0	591
Uptown Charlotte	536	5.2	116
Waxhaw, NC	1,003	8.6	124
York County, SC	5,037	6.4	875

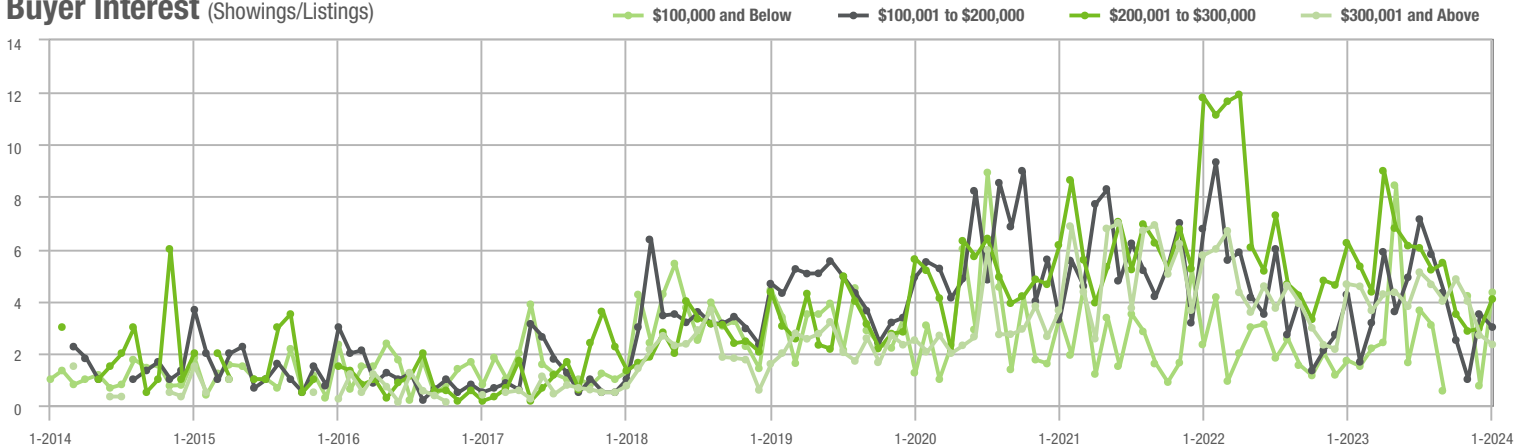
Alexander County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	29	+ 11.5%	+ 383.3%	4.3	+ 152.9%	+ 477.8%	20	- 44.4%	- 4.8%
\$100,001 to \$200,000	10	- 70.6%	- 37.5%	3.0	- 30.2%	- 14.3%	6	- 40.0%	- 25.0%
\$200,001 to \$300,000	54	- 50.9%	+ 3.8%	4.1	- 33.9%	+ 38.6%	16	- 20.0%	- 20.0%
\$300,001 and Above	74	- 33.3%	- 32.1%	2.3	- 51.1%	- 13.3%	34	+ 9.7%	- 24.4%
Total	193	- 42.4%	+ 1.0%	3.1	- 32.6%	+ 21.0%	84	- 22.2%	- 16.8%

Showings



Buyer Interest (Showings/Listings)

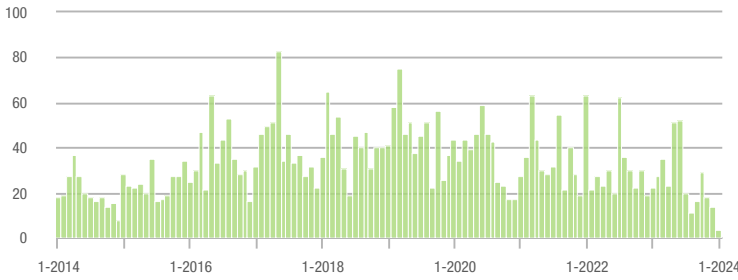


Anson County, NC

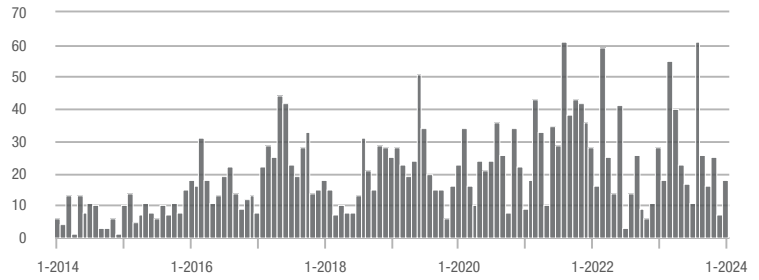
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3	- 86.4%	- 78.6%	0.5	- 54.5%	- 75.0%	9	- 47.1%	- 25.0%
\$100,001 to \$200,000	18	- 35.7%	+ 157.1%	3.2	- 40.7%	+ 166.7%	6	- 33.3%	0.0%
\$200,001 to \$300,000	23	- 64.6%	+ 27.8%	3.3	- 32.7%	+ 35.3%	9	- 47.1%	0.0%
\$300,001 and Above	20	- 13.0%	+ 233.3%	2.6	+ 8.3%	+ 246.7%	9	- 30.8%	+ 12.5%
Total	83	- 52.8%	+ 3.8%	2.3	- 39.5%	+ 9.1%	45	- 33.8%	- 6.3%

Showings

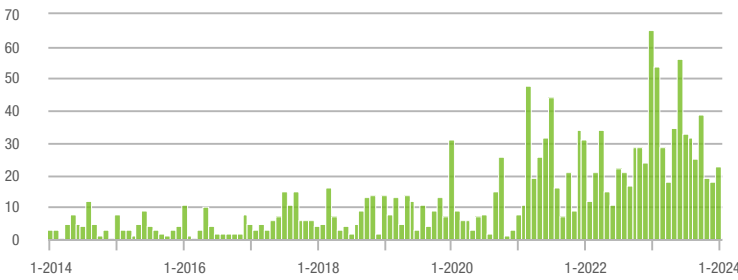
\$100,000 and Below



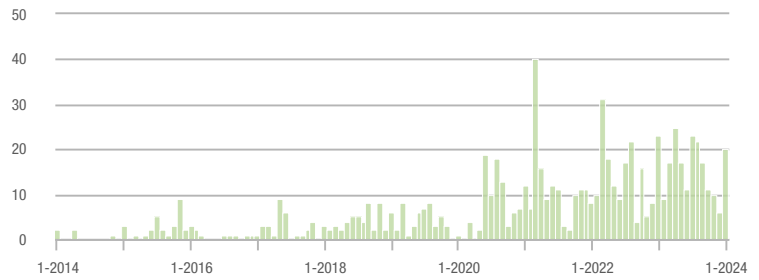
\$100,001 to \$200,000



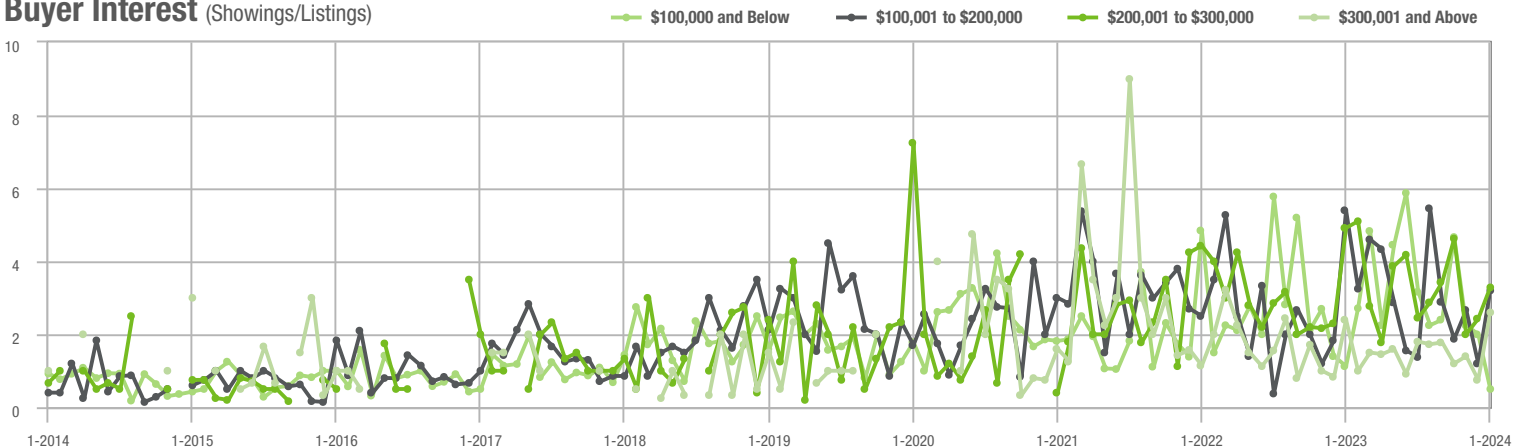
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

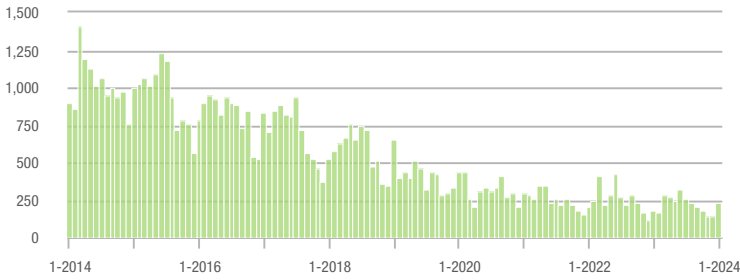


Cabarrus County, NC

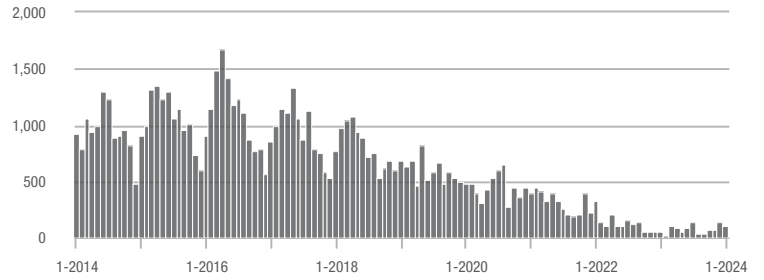
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	231	+ 24.9%	+ 58.2%	2.1	+ 5.0%	+ 53.0%	131	+ 9.2%	0.0%
\$100,001 to \$200,000	97	+ 102.1%	- 27.1%	10.7	+ 174.4%	- 10.4%	11	- 35.3%	- 21.4%
\$200,001 to \$300,000	1,055	- 34.3%	+ 40.9%	8.5	- 14.1%	+ 43.9%	131	- 26.8%	- 5.1%
\$300,001 and Above	1,994	- 17.7%	+ 42.9%	6.9	+ 3.0%	+ 36.2%	335	- 21.0%	- 0.6%
Total	3,537	- 22.5%	+ 38.3%	6.5	- 8.5%	+ 35.8%	630	- 19.0%	- 2.6%

Showings

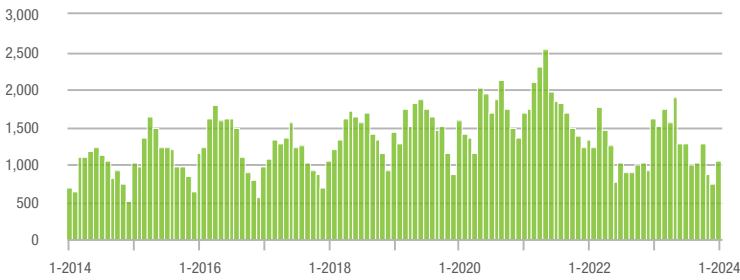
\$100,000 and Below



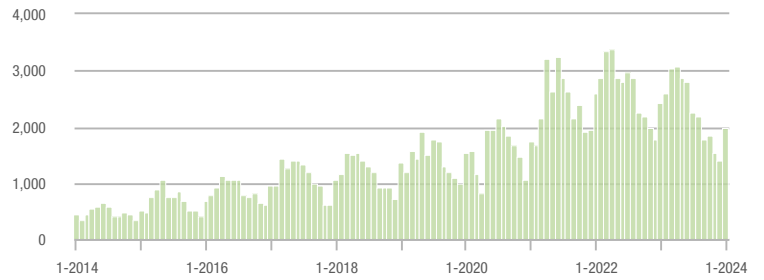
\$100,001 to \$200,000



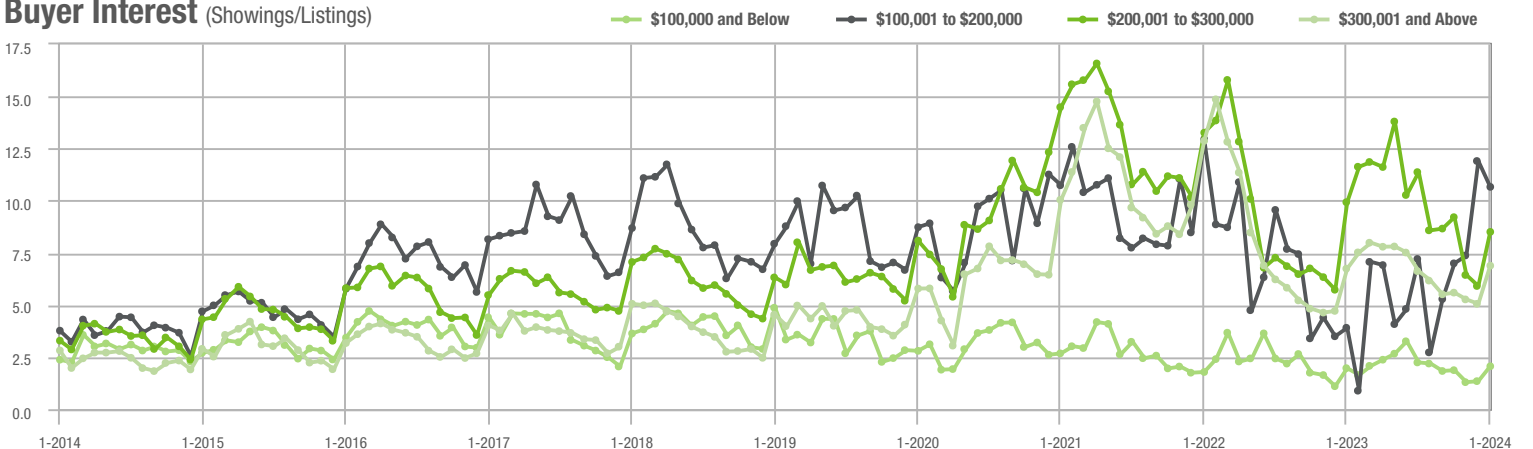
\$200,001 to \$300,000



\$300,001 and Above



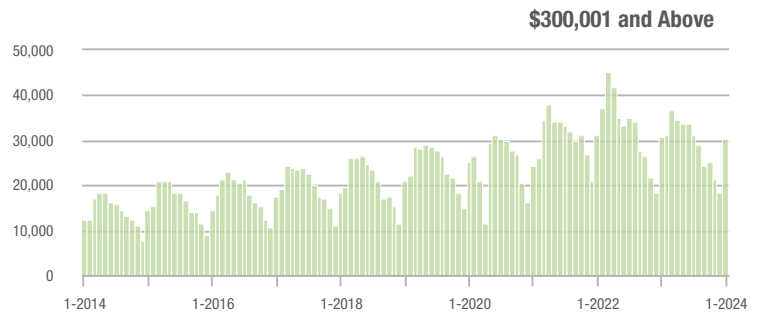
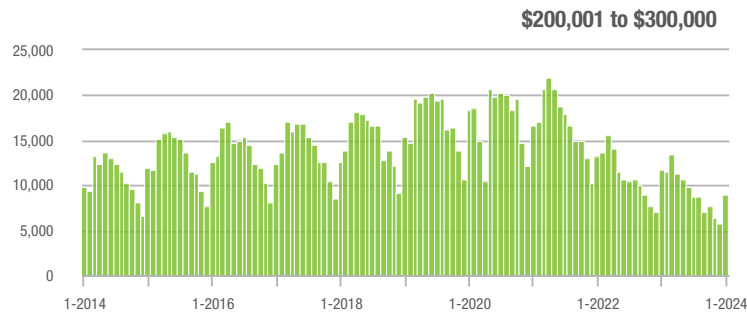
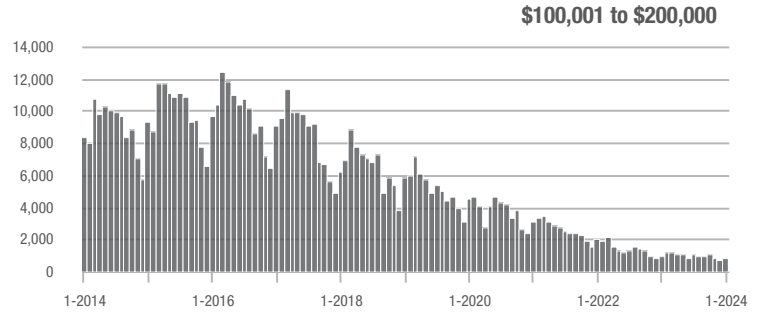
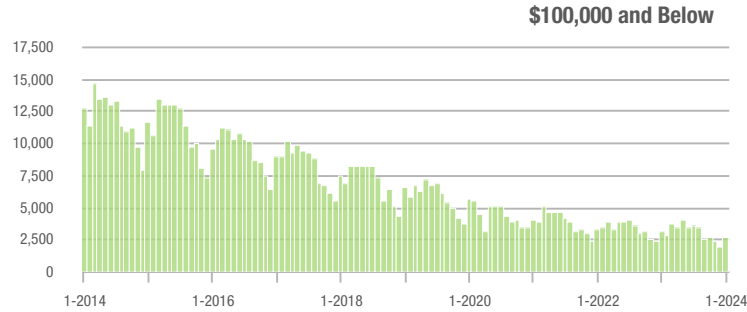
Buyer Interest (Showings/Listings)



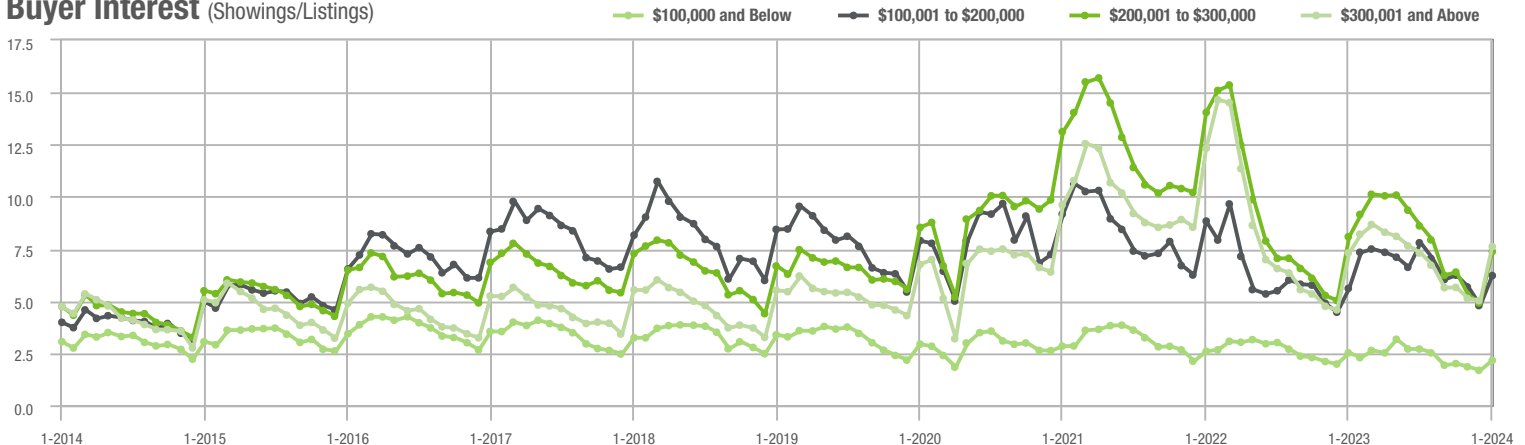
Charlotte MSA

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,630	- 17.1%	+ 31.2%	2.1	- 16.0%	+ 28.3%	1,432	- 13.2%	- 6.6%
\$100,001 to \$200,000	867	- 11.1%	+ 25.7%	6.2	+ 10.7%	+ 30.1%	172	- 31.5%	- 8.5%
\$200,001 to \$300,000	8,942	- 23.9%	+ 57.5%	7.4	- 8.6%	+ 50.3%	1,300	- 21.0%	+ 1.9%
\$300,001 and Above	30,178	- 1.4%	+ 63.6%	7.6	+ 4.1%	+ 51.7%	4,365	- 12.3%	+ 3.1%
Total	44,570	- 9.6%	+ 57.0%	6.6	- 1.5%	+ 48.7%	7,593	- 15.3%	+ 0.5%

Showings



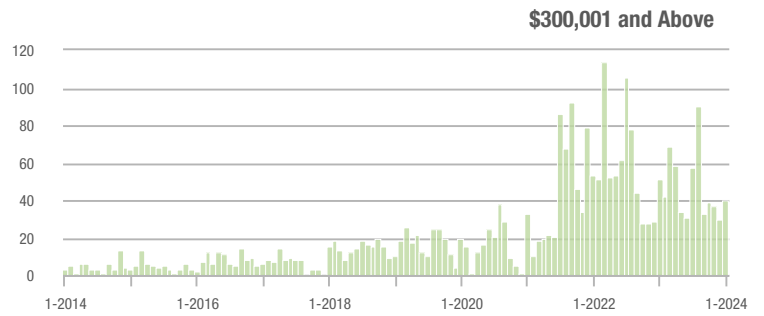
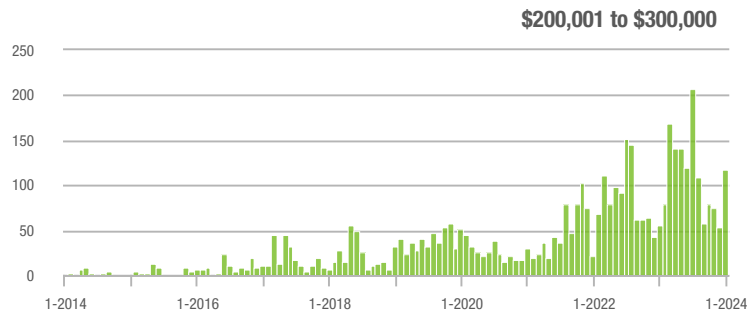
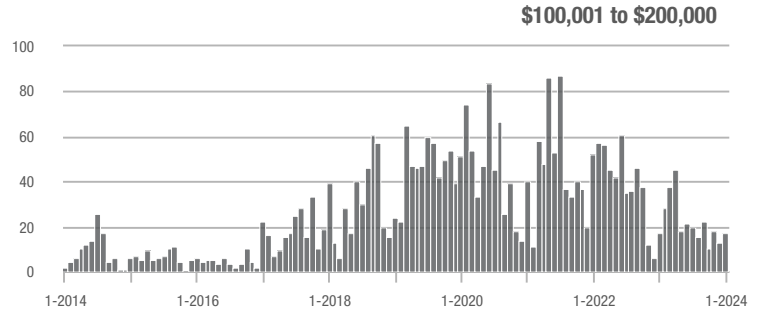
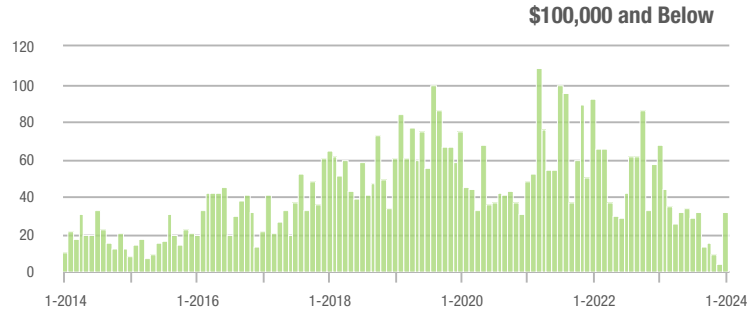
Buyer Interest (Showings/Listings)



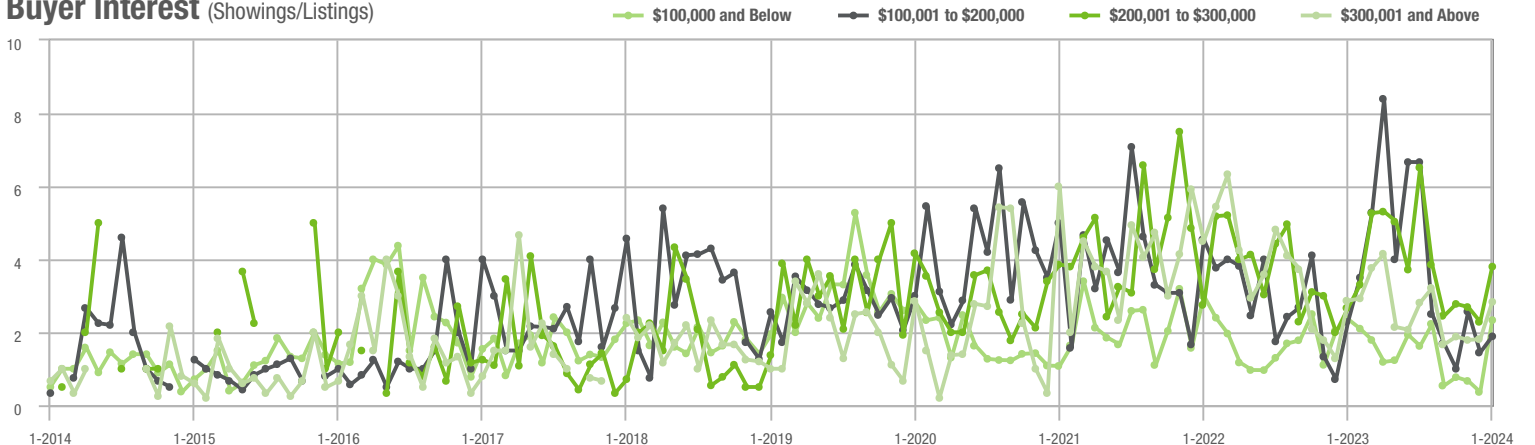
Chester County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	32	- 52.9%	+ 700.0%	2.3	- 4.2%	+ 541.7%	18	- 48.6%	+ 5.9%
\$100,001 to \$200,000	17	0.0%	+ 30.8%	1.9	- 17.4%	+ 30.8%	10	- 9.1%	0.0%
\$200,001 to \$300,000	117	+ 108.9%	+ 116.7%	3.8	+ 40.7%	+ 66.3%	32	+ 14.3%	+ 28.0%
\$300,001 and Above	40	- 21.6%	+ 33.3%	2.8	- 3.4%	+ 56.3%	19	- 13.6%	- 20.8%
Total	260	- 0.4%	+ 88.4%	2.8	0.0%	+ 59.9%	106	- 10.9%	+ 10.4%

Showings



Buyer Interest (Showings/Listings)

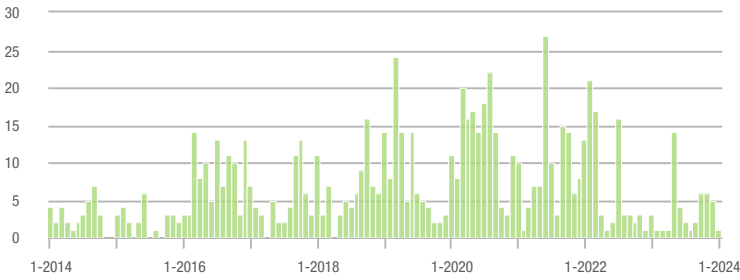


Chesterfield County, SC

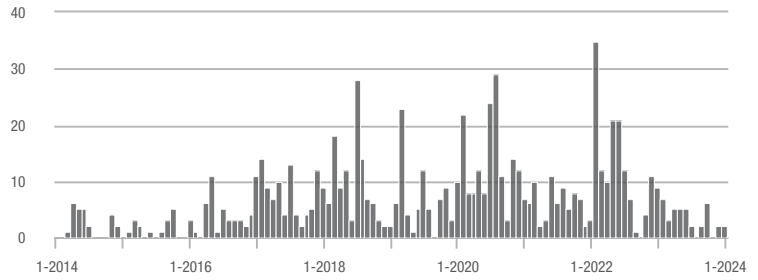
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 66.7%	- 80.0%	0.0	- 100.0%	- 100.0%	2	- 75.0%	- 33.3%
\$100,001 to \$200,000	2	- 77.8%	0.0%	1.0	- 44.4%	- 50.0%	3	- 40.0%	+ 50.0%
\$200,001 to \$300,000	59	+ 73.5%	+ 59.5%	4.5	+ 66.7%	+ 21.5%	21	- 12.5%	0.0%
\$300,001 and Above	16	+ 77.8%	+ 60.0%	2.0	0.0%	+ 100.0%	10	+ 100.0%	0.0%
Total	82	+ 30.2%	+ 30.2%	3.0	+ 57.9%	+ 13.2%	40	- 16.7%	- 2.4%

Showings

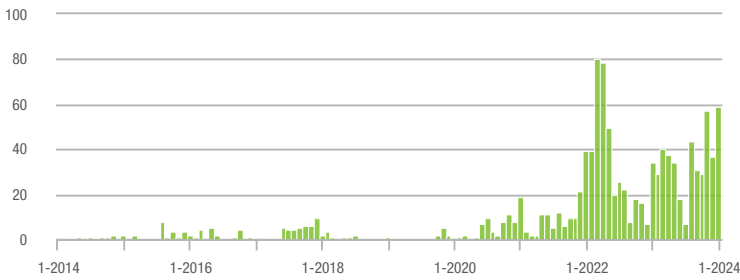
\$100,000 and Below



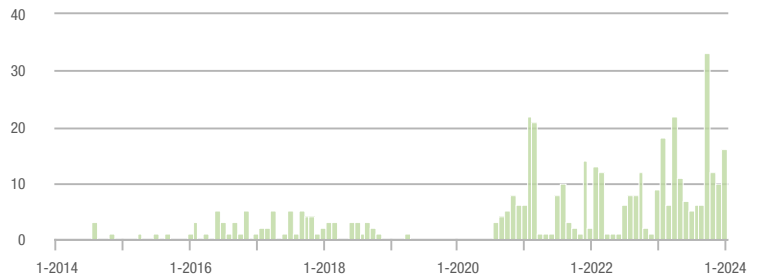
\$100,001 to \$200,000



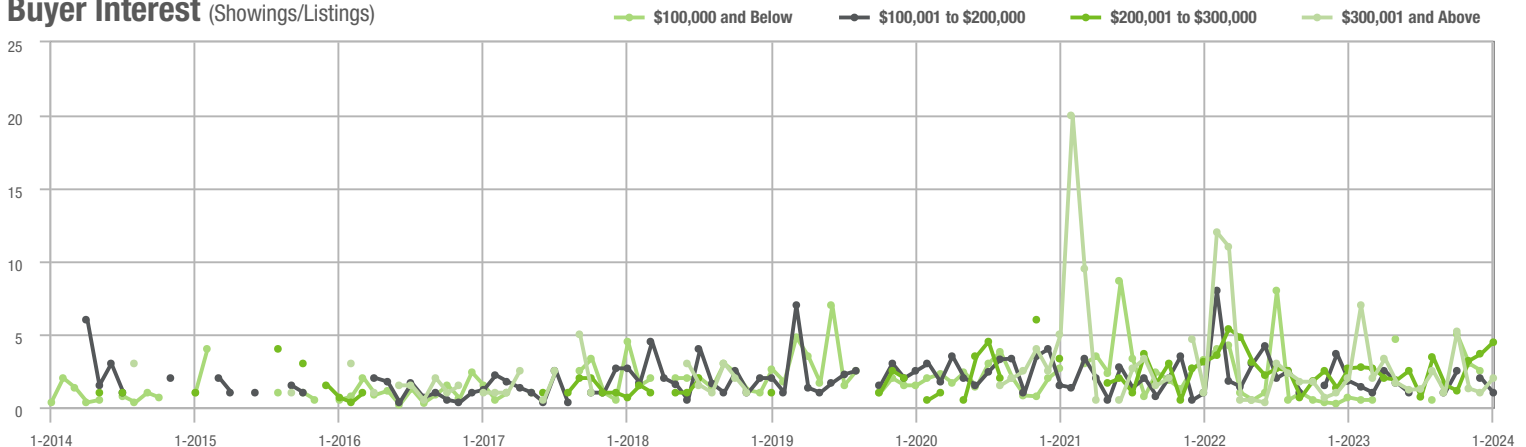
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

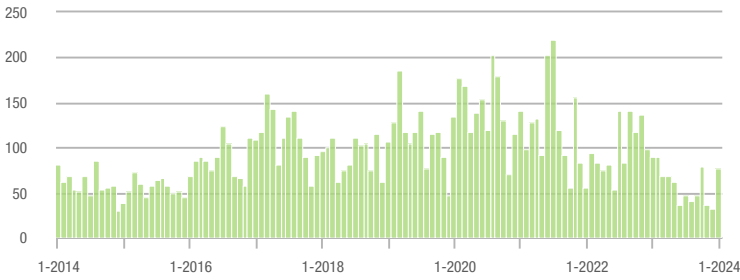


Cleveland County, NC

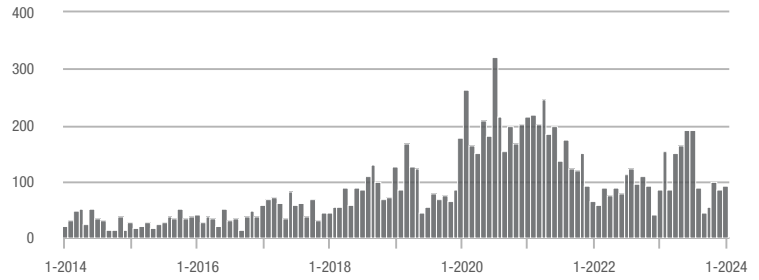
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	77	- 14.4%	+ 140.6%	4.4	+ 10.0%	+ 118.8%	36	- 45.5%	- 5.3%
\$100,001 to \$200,000	92	+ 8.2%	+ 8.2%	4.9	- 5.8%	+ 1.4%	21	- 8.7%	- 8.7%
\$200,001 to \$300,000	425	+ 5.2%	+ 134.8%	4.5	- 2.2%	+ 100.4%	102	0.0%	+ 14.6%
\$300,001 and Above	346	+ 25.8%	+ 63.2%	3.9	+ 21.9%	+ 43.1%	121	+ 21.0%	+ 7.1%
Total	1,118	+ 4.8%	+ 78.0%	4.1	0.0%	+ 53.5%	330	- 5.4%	+ 5.8%

Showings

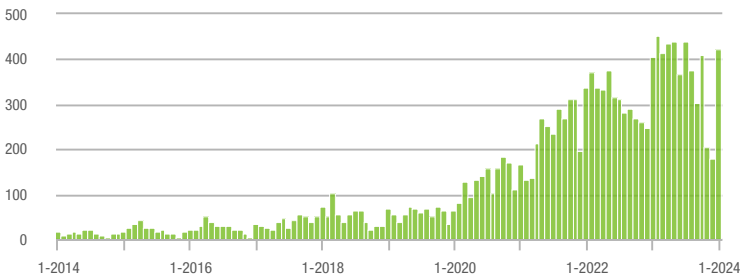
\$100,000 and Below



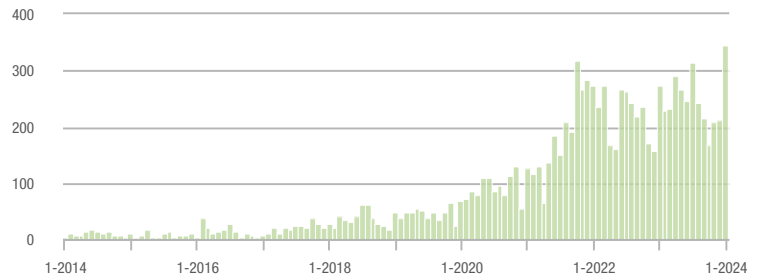
\$100,001 to \$200,000



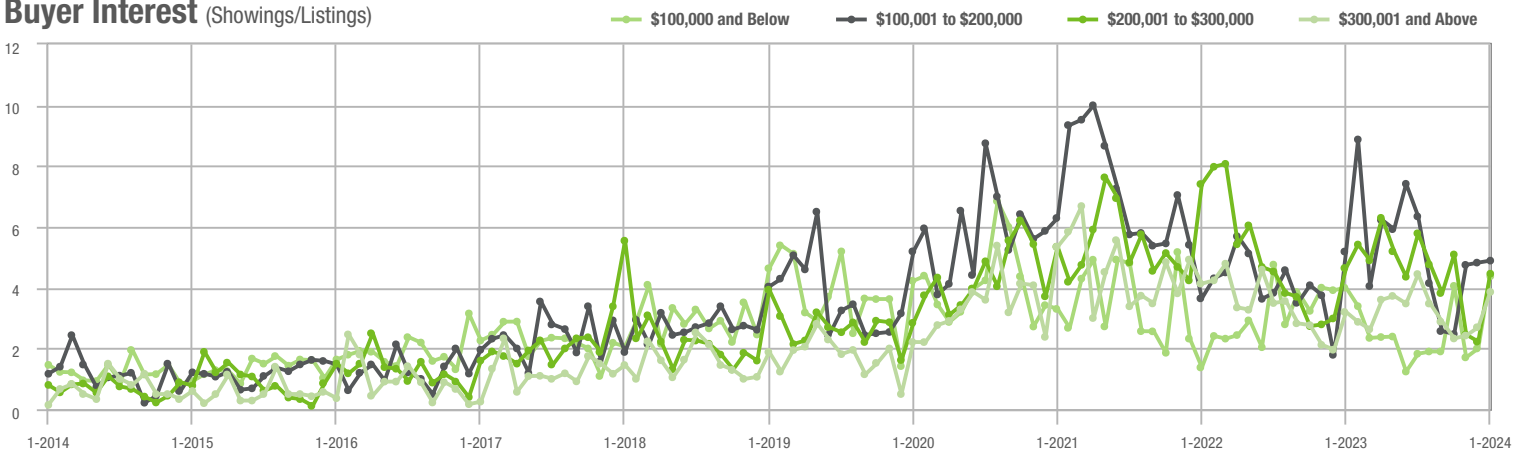
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

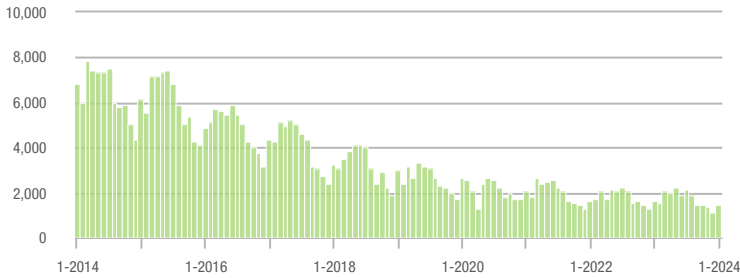


City of Charlotte, NC

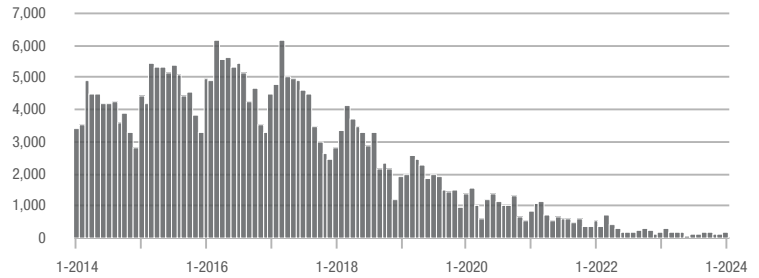
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,461	- 10.2%	+ 33.8%	2.2	- 18.5%	+ 35.2%	768	+ 3.6%	- 8.4%
\$100,001 to \$200,000	176	- 15.8%	+ 76.0%	9.3	+ 38.8%	+ 87.1%	19	- 44.1%	- 9.5%
\$200,001 to \$300,000	2,894	- 28.3%	+ 68.1%	10.1	+ 3.1%	+ 54.7%	298	- 33.0%	+ 6.0%
\$300,001 and Above	13,310	+ 0.3%	+ 68.0%	9.0	+ 9.8%	+ 54.4%	1,593	- 14.0%	+ 4.9%
Total	18,220	- 8.2%	+ 61.3%	7.5	+ 2.7%	+ 53.7%	2,725	- 13.3%	+ 0.3%

Showings

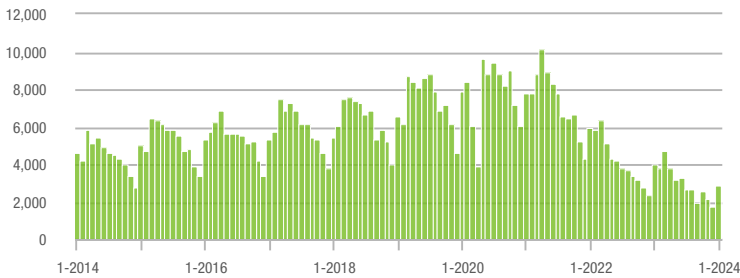
\$100,000 and Below



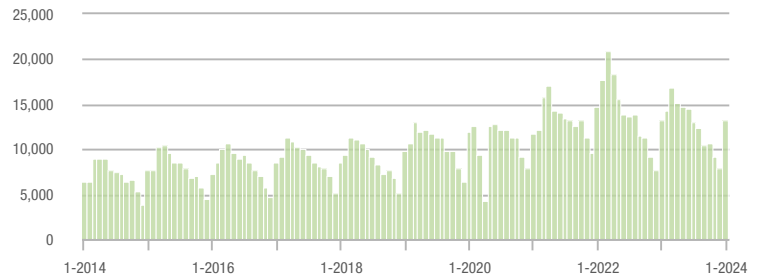
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

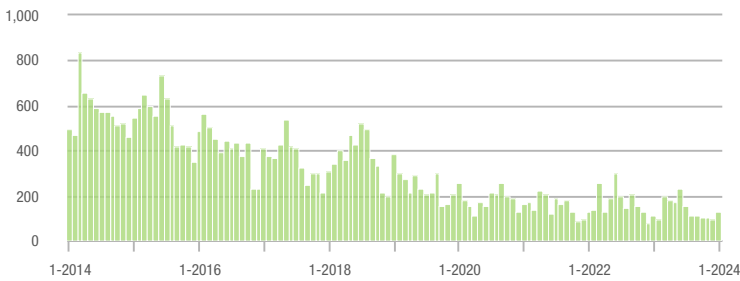


Concord, NC

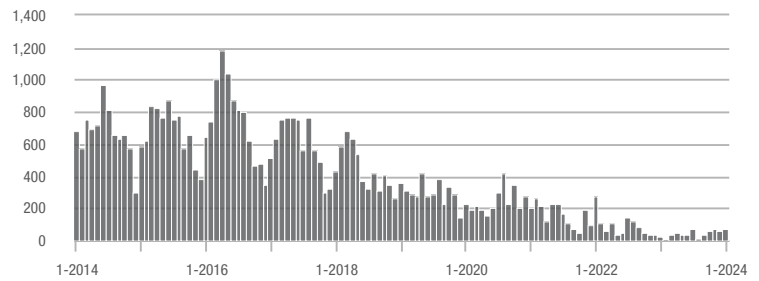
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	130	+ 14.0%	+ 39.8%	1.8	- 30.8%	+ 43.4%	85	+ 37.1%	- 5.6%
\$100,001 to \$200,000	74	+ 236.4%	+ 25.4%	12.2	+ 221.1%	+ 70.8%	7	0.0%	- 30.0%
\$200,001 to \$300,000	655	- 32.1%	+ 53.8%	9.3	- 21.2%	+ 46.8%	73	- 16.1%	+ 2.8%
\$300,001 and Above	1,015	- 25.7%	+ 35.0%	6.5	0.0%	+ 27.5%	177	- 24.7%	+ 1.7%
Total	1,998	- 23.1%	+ 40.5%	6.5	- 12.2%	+ 39.1%	355	- 13.4%	- 2.2%

Showings

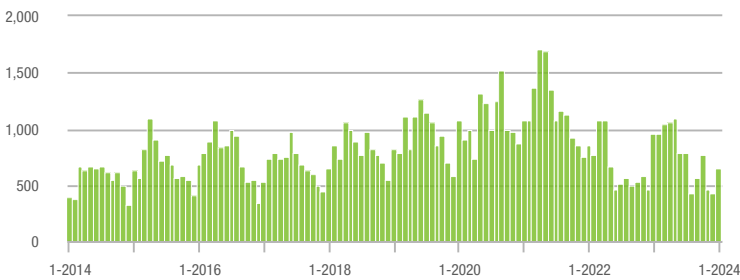
\$100,000 and Below



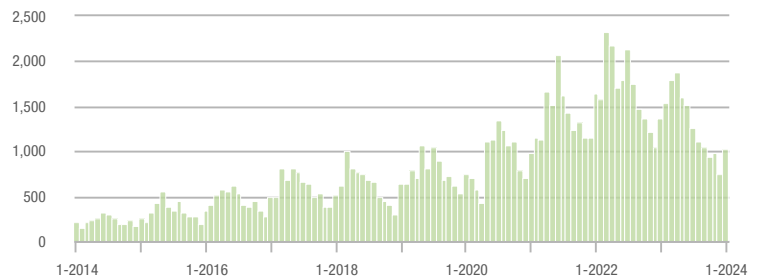
\$100,001 to \$200,000



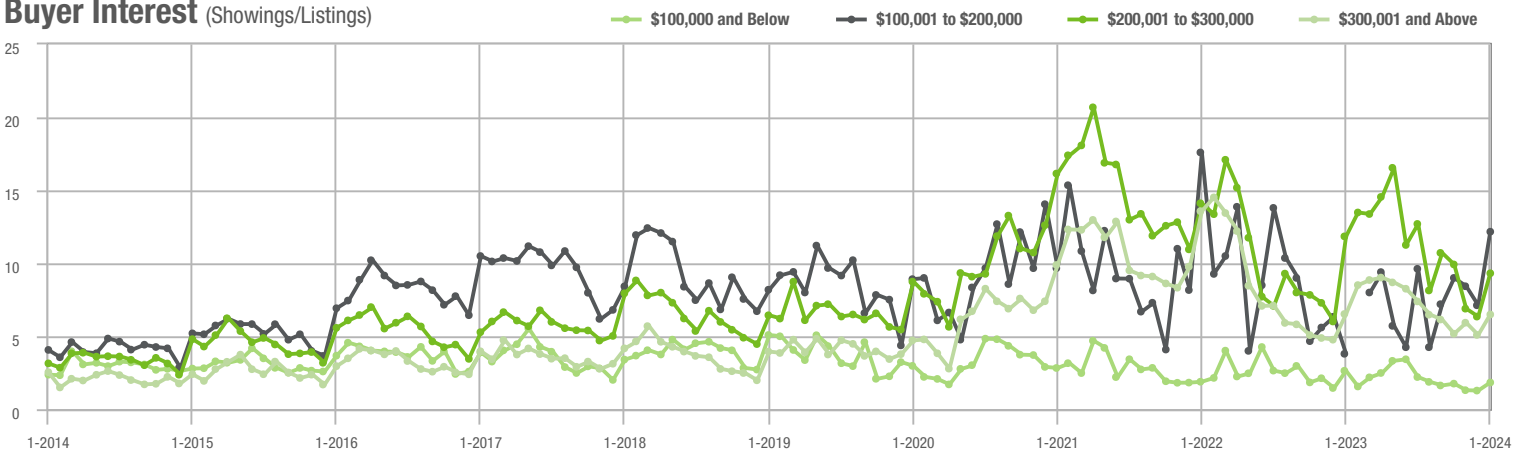
\$200,001 to \$300,000



\$300,001 and Above



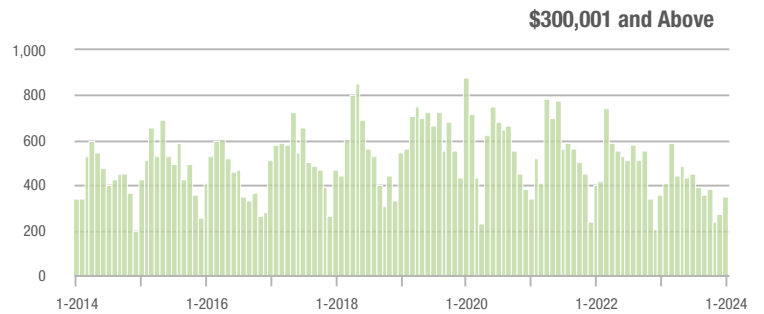
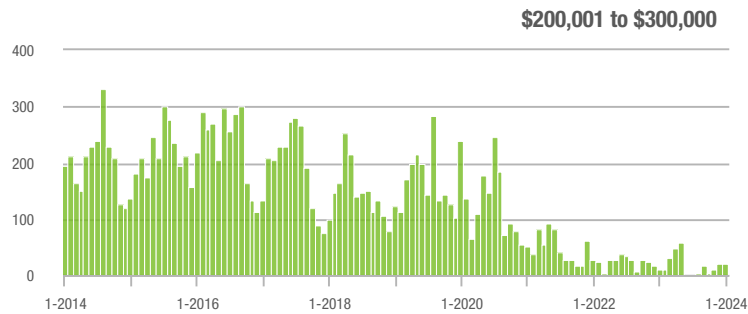
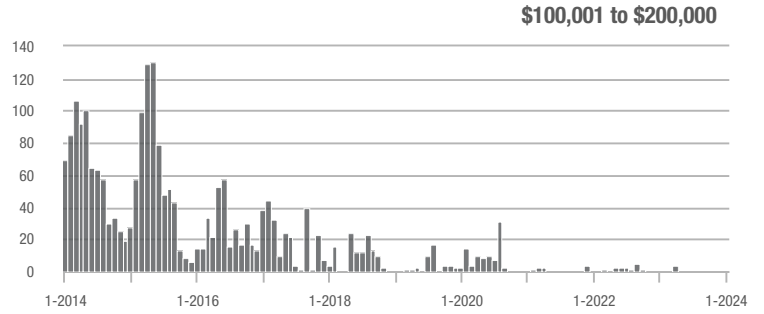
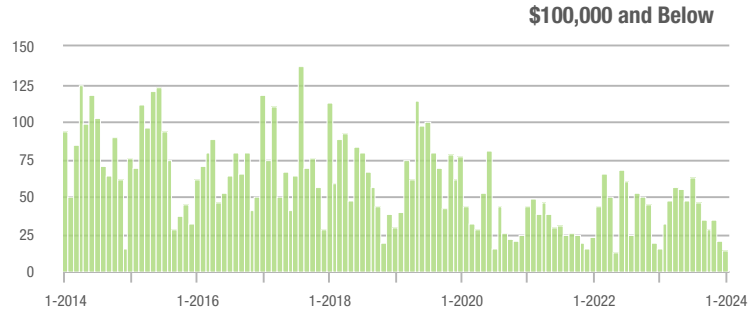
Buyer Interest (Showings/Listings)



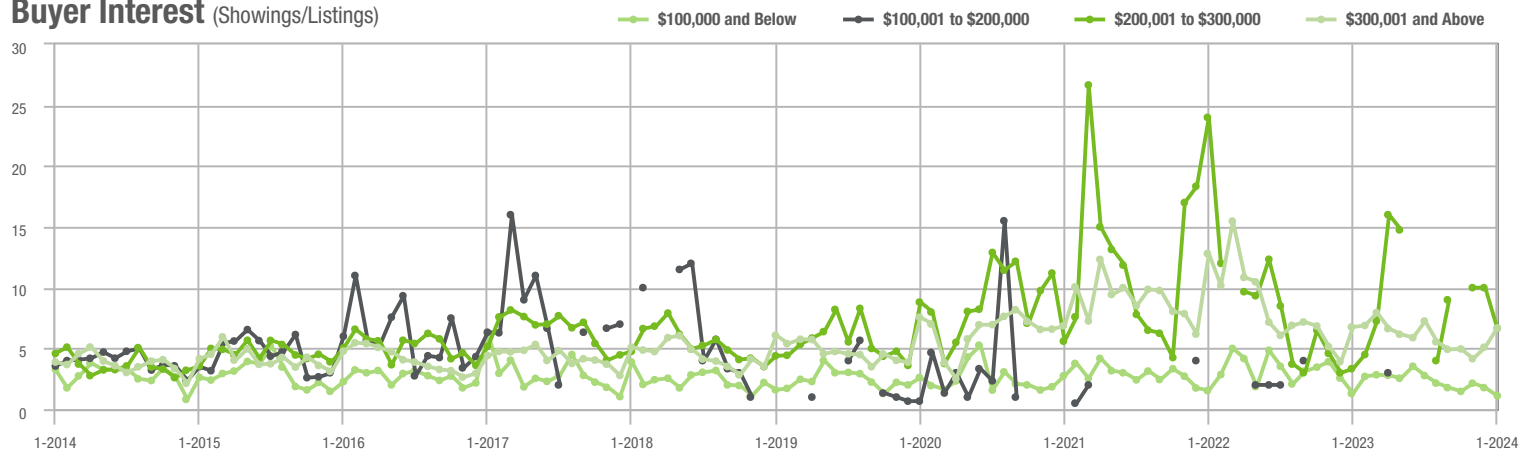
Davidson, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	14	- 6.7%	- 30.0%	1.1	- 15.4%	- 37.5%	13	0.0%	- 7.1%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	20	+ 100.0%	0.0%	6.7	+ 103.0%	- 33.3%	3	- 25.0%	+ 50.0%
\$300,001 and Above	351	- 2.5%	+ 30.0%	6.7	- 1.5%	+ 31.1%	63	- 19.2%	- 8.7%
Total	385	0.0%	+ 24.2%	5.9	- 1.7%	+ 22.6%	79	- 16.8%	- 7.1%

Showings



Buyer Interest (Showings/Listings)

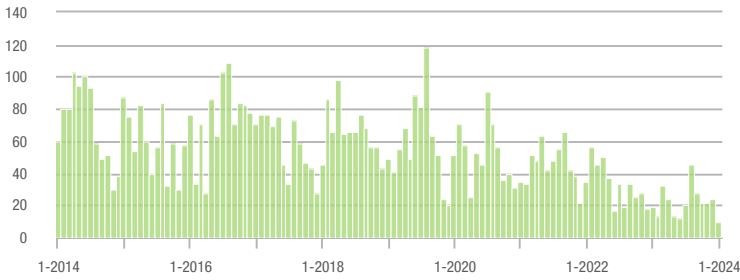


Denver, NC

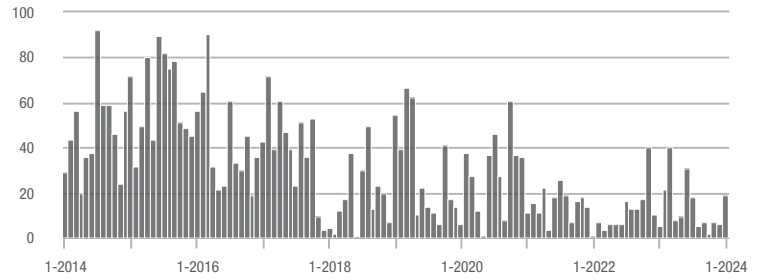
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	9	- 52.6%	- 62.5%	0.8	- 42.9%	- 43.3%	13	- 23.5%	- 35.0%
\$100,001 to \$200,000	19	+ 280.0%	+ 216.7%	4.3	+ 152.9%	+ 70.0%	5	- 16.7%	+ 25.0%
\$200,001 to \$300,000	65	- 39.8%	+ 38.3%	5.0	- 35.1%	+ 19.6%	14	+ 7.7%	+ 7.7%
\$300,001 and Above	613	+ 4.3%	+ 55.2%	5.7	+ 3.6%	+ 52.0%	125	- 3.1%	+ 0.8%
Total	707	- 3.4%	+ 47.3%	5.2	+ 2.0%	+ 50.3%	158	- 7.1%	- 3.7%

Showings

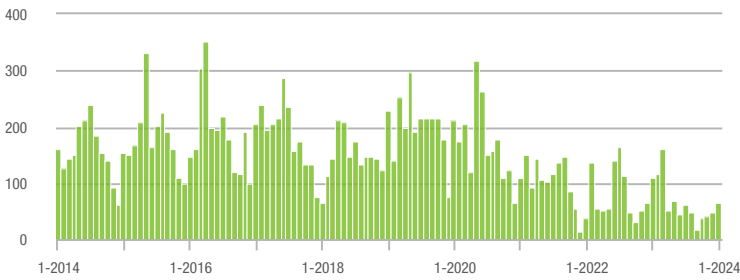
\$100,000 and Below



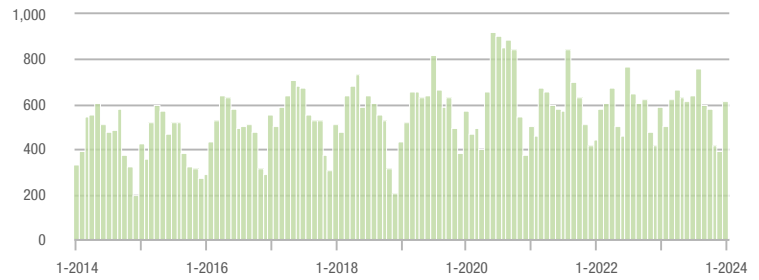
\$100,001 to \$200,000



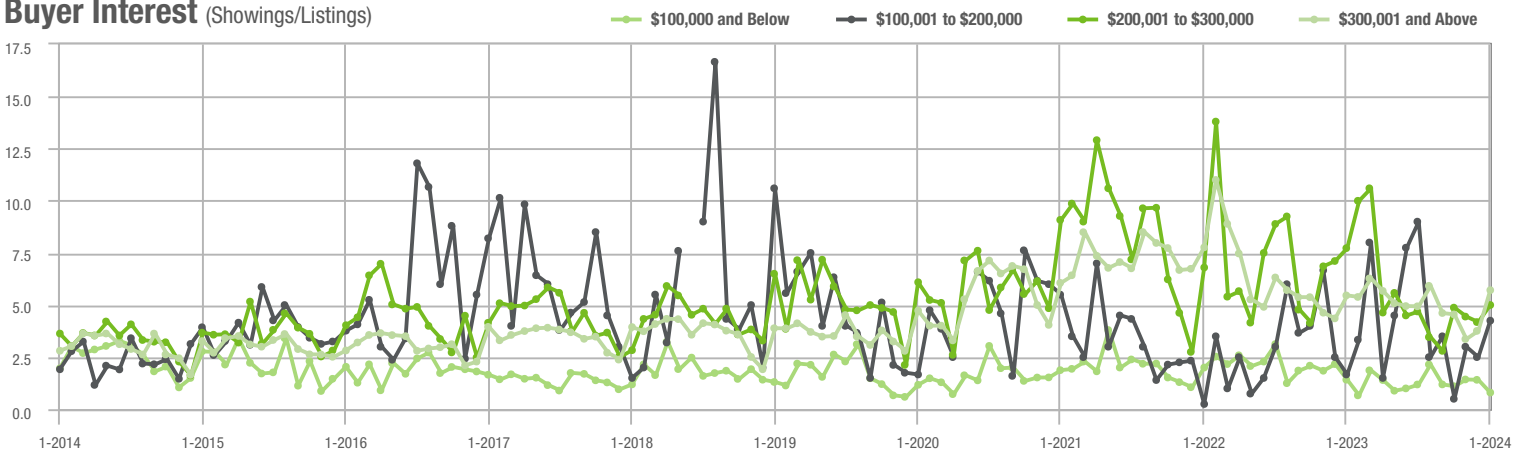
\$200,001 to \$300,000



\$300,001 and Above



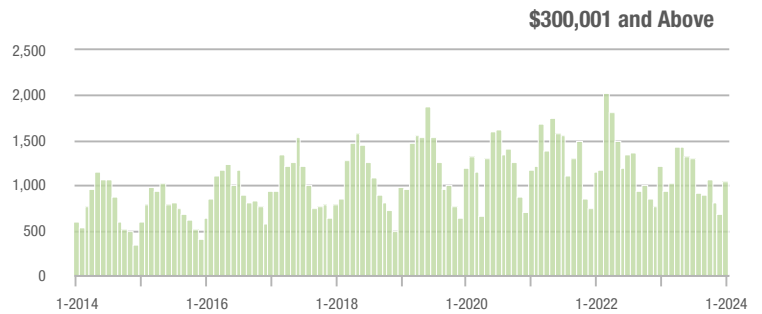
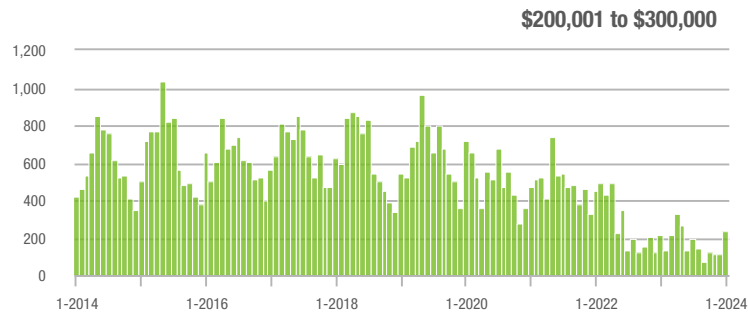
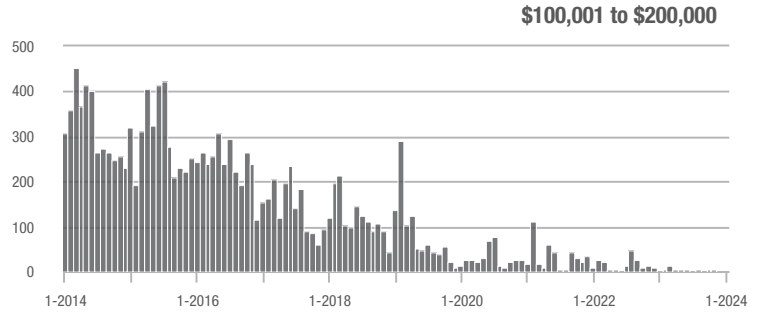
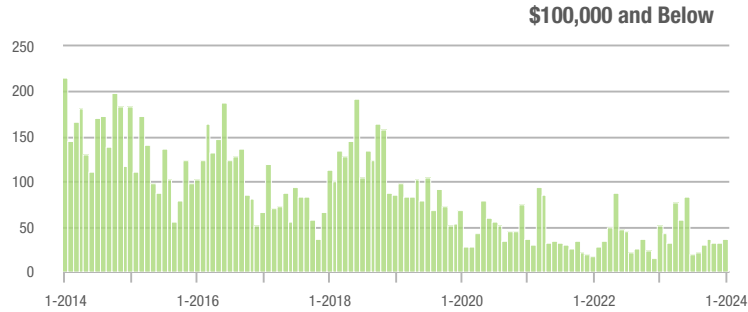
Buyer Interest (Showings/Listings)



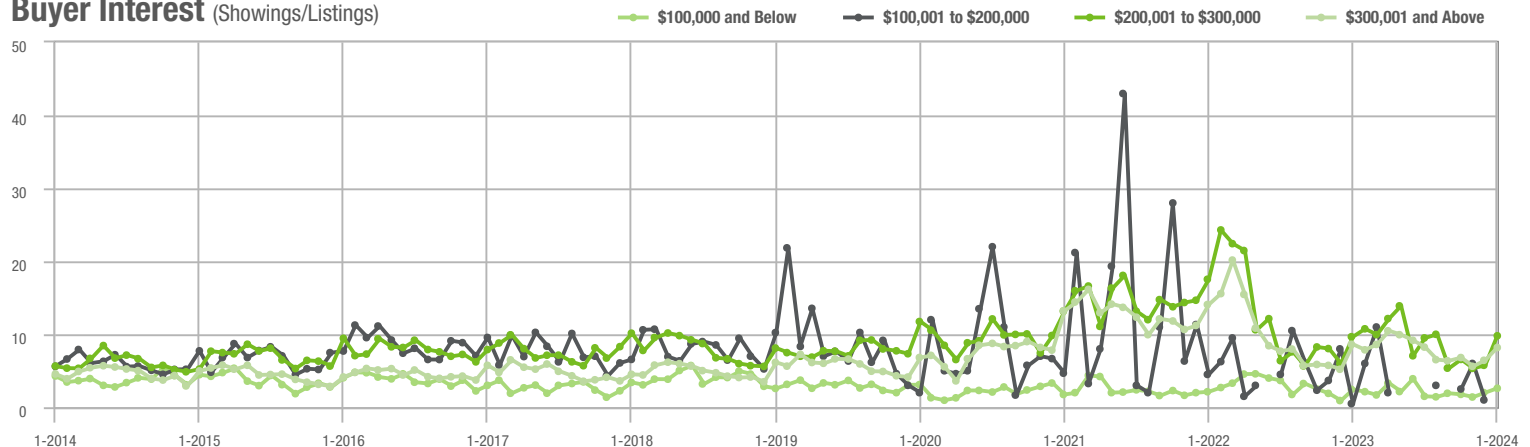
Fort Mill, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	36	- 29.4%	+ 9.1%	2.6	+ 8.3%	+ 30.0%	17	- 29.2%	- 26.1%
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	1	- 50.0%	0.0%
\$200,001 to \$300,000	236	+ 10.8%	+ 105.2%	9.8	+ 1.0%	+ 70.3%	25	+ 4.2%	+ 19.0%
\$300,001 and Above	1,037	- 14.9%	+ 49.6%	8.2	- 4.7%	+ 27.1%	133	- 15.8%	+ 14.7%
Total	1,341	- 10.7%	+ 58.9%	8.1	+ 2.5%	+ 37.7%	179	- 16.0%	+ 10.5%

Showings



Buyer Interest (Showings/Listings)

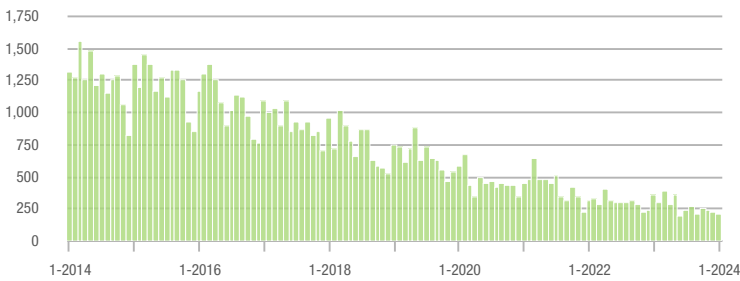


Gaston County, NC

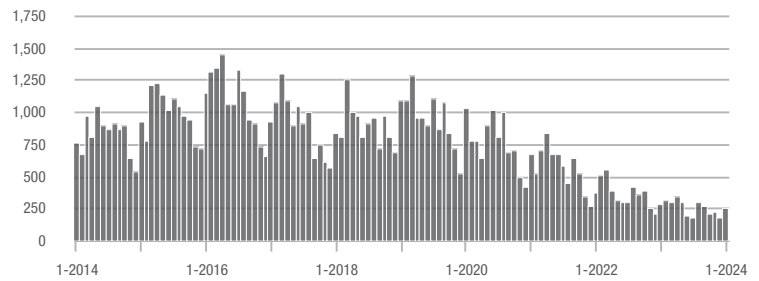
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	205	- 43.5%	- 9.3%	2.0	- 25.9%	- 18.8%	118	- 36.6%	- 4.1%
\$100,001 to \$200,000	250	- 12.6%	+ 42.0%	7.2	- 15.3%	+ 34.6%	38	- 11.6%	- 5.0%
\$200,001 to \$300,000	1,713	- 7.0%	+ 64.9%	7.2	0.0%	+ 57.4%	254	- 12.4%	+ 2.8%
\$300,001 and Above	1,826	+ 9.9%	+ 50.5%	5.5	- 3.5%	+ 47.9%	374	+ 1.4%	- 4.1%
Total	4,436	- 7.0%	+ 51.4%	5.8	- 4.9%	+ 45.4%	854	- 12.0%	- 0.7%

Showings

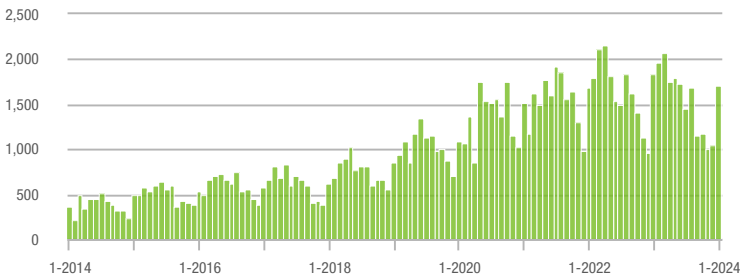
\$100,000 and Below



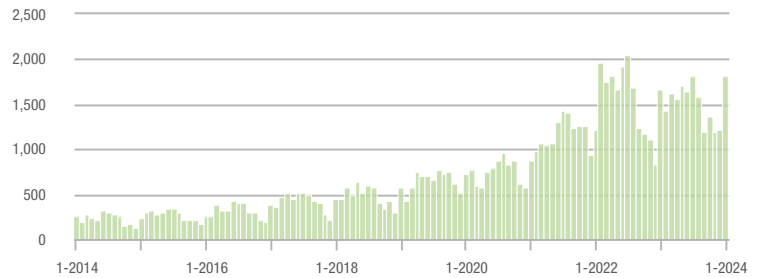
\$100,001 to \$200,000



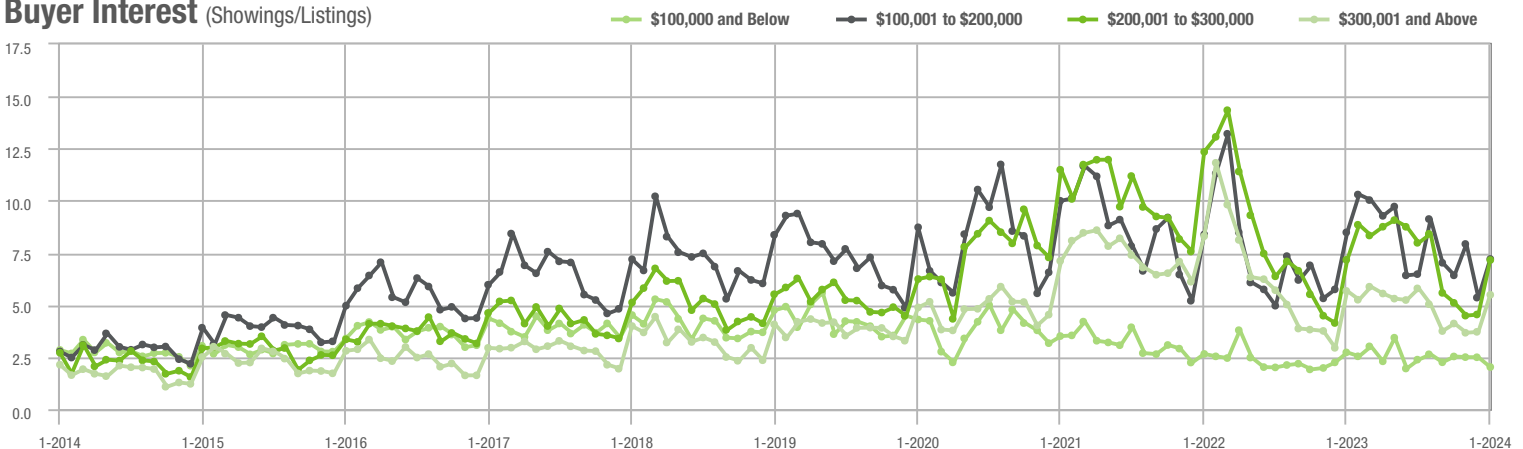
\$200,001 to \$300,000



\$300,001 and Above



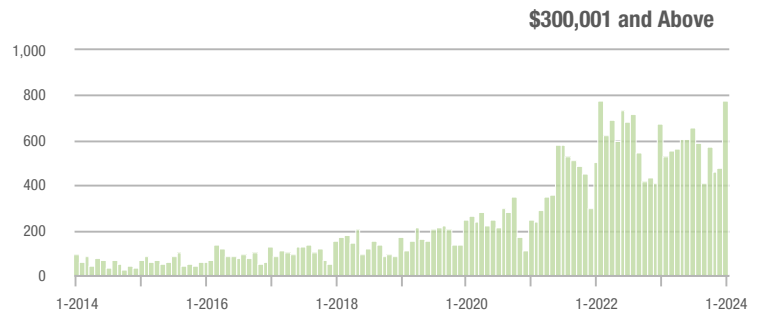
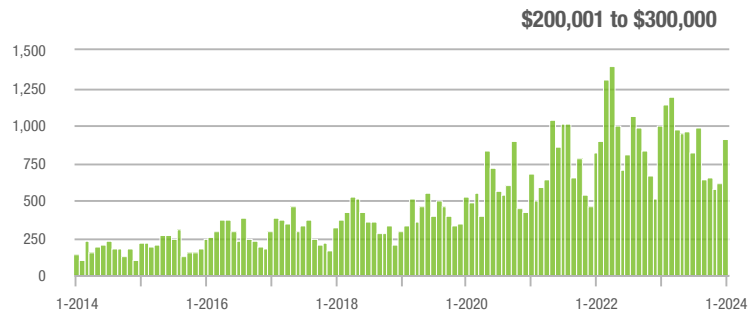
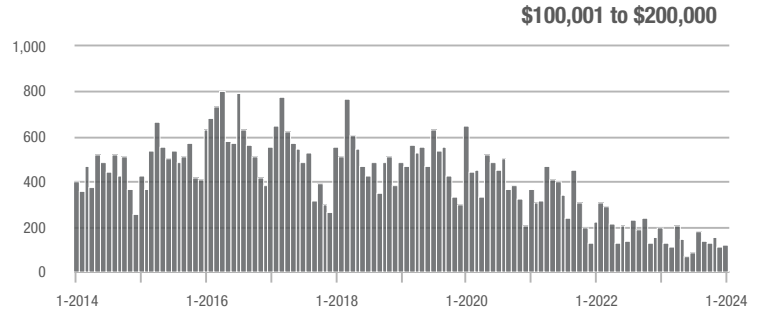
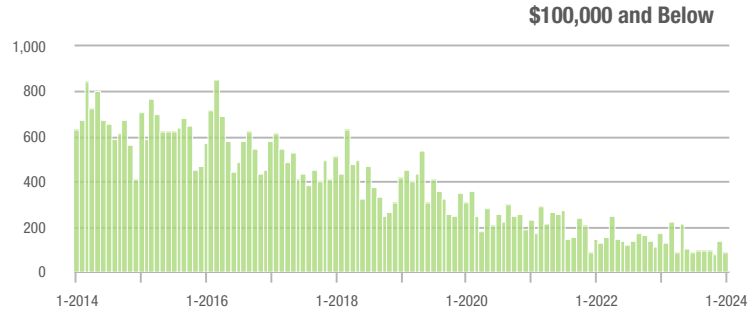
Buyer Interest (Showings/Listings)



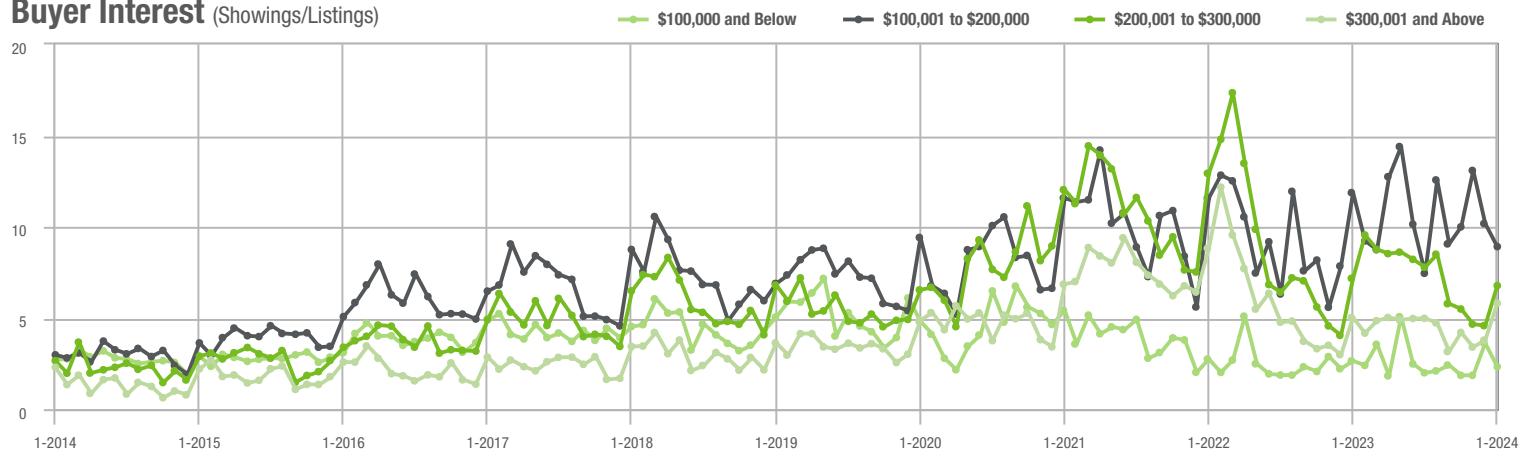
Gastonia, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	83	- 52.0%	- 37.6%	2.3	- 14.8%	- 35.6%	42	- 52.8%	- 10.6%
\$100,001 to \$200,000	120	- 38.5%	+ 6.2%	8.9	- 25.2%	- 12.4%	14	- 30.0%	+ 7.7%
\$200,001 to \$300,000	907	- 9.3%	+ 48.4%	6.8	- 5.6%	+ 47.9%	141	- 10.2%	- 2.1%
\$300,001 and Above	776	+ 14.6%	+ 61.7%	5.8	+ 16.0%	+ 53.4%	151	- 11.2%	- 3.2%
Total	2,119	- 11.6%	+ 37.1%	6.1	- 1.6%	+ 35.9%	380	- 21.0%	- 3.8%

Showings



Buyer Interest (Showings/Listings)

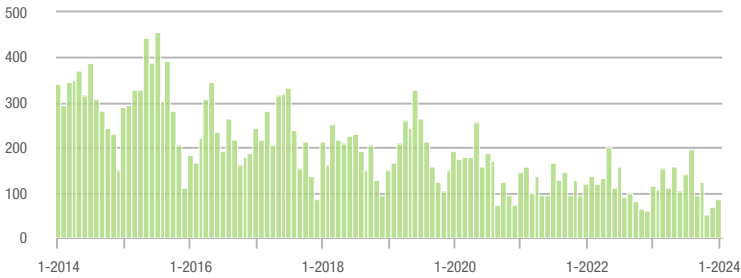


Huntersville, NC

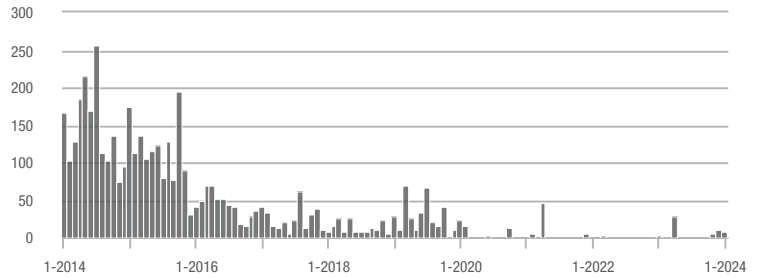
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	86	- 25.2%	+ 26.5%	2.3	- 8.0%	+ 10.4%	35	- 34.0%	- 5.4%
\$100,001 to \$200,000	7	+ 133.3%	- 36.4%	3.5	—	+ 600.0%	2	- 33.3%	- 33.3%
\$200,001 to \$300,000	3	- 91.9%	0.0%	1.5	- 75.0%	0.0%	3	- 66.7%	0.0%
\$300,001 and Above	1,083	- 27.3%	+ 81.7%	8.5	- 5.6%	+ 57.3%	131	- 29.9%	+ 12.9%
Total	1,181	- 28.2%	+ 74.2%	7.2	- 7.7%	+ 55.1%	172	- 31.7%	+ 8.2%

Showings

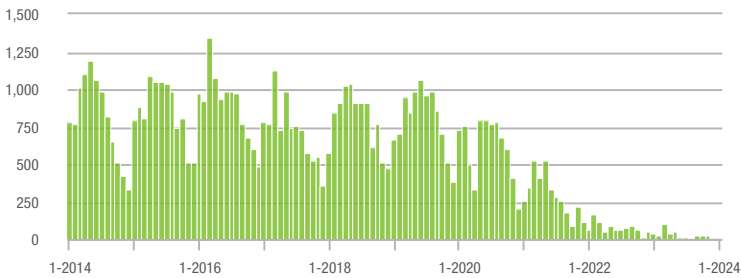
\$100,000 and Below



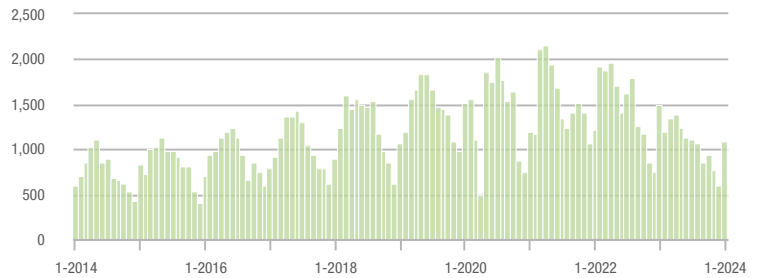
\$100,001 to \$200,000



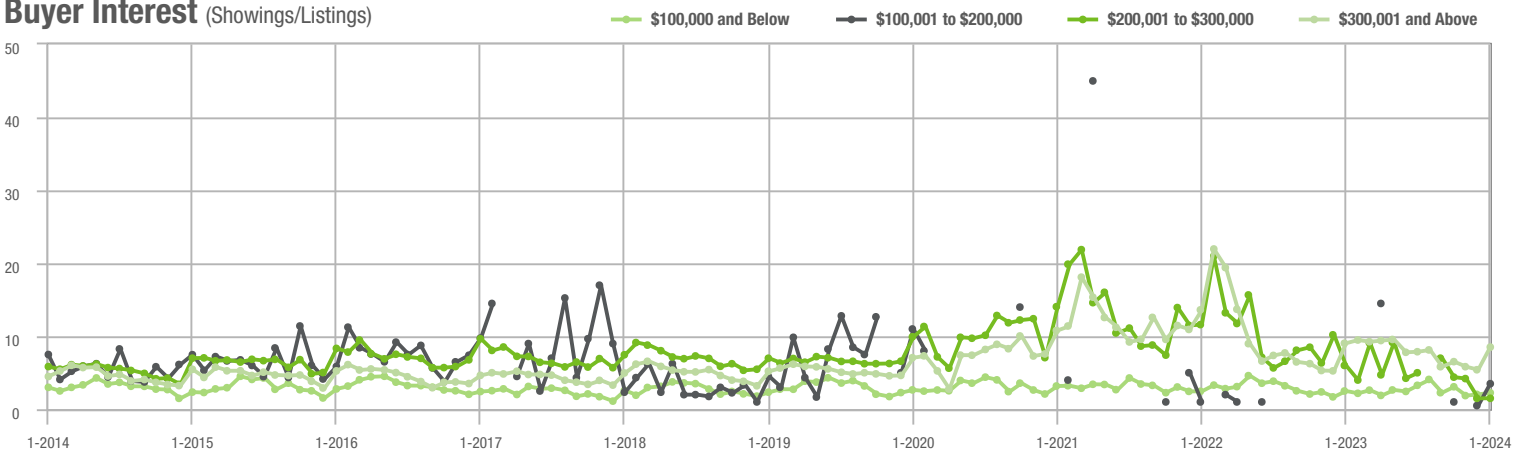
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

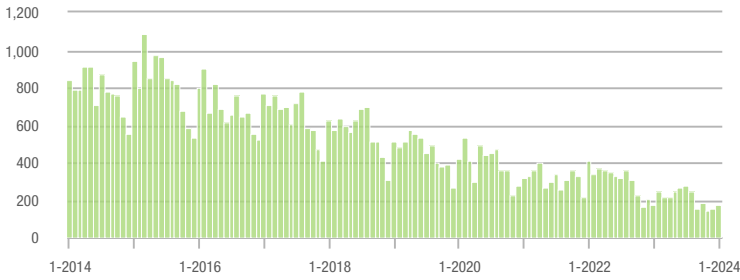


Iredell County, NC

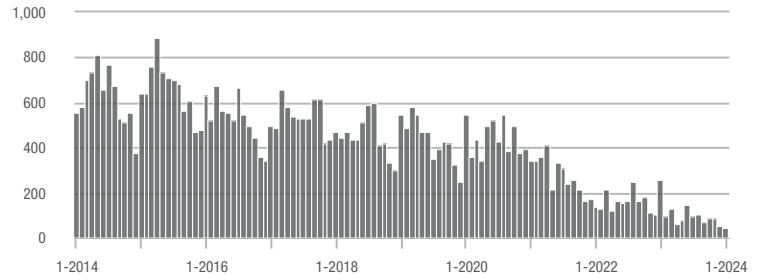
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	177	+ 0.6%	+ 16.4%	1.6	- 5.9%	+ 15.6%	149	- 15.8%	- 11.3%
\$100,001 to \$200,000	40	- 84.2%	- 24.5%	1.8	- 75.7%	- 21.9%	23	- 47.7%	- 8.0%
\$200,001 to \$300,000	729	- 23.6%	+ 29.9%	5.7	- 14.9%	+ 29.2%	145	- 16.7%	- 2.0%
\$300,001 and Above	2,311	+ 22.3%	+ 67.2%	5.0	0.0%	+ 53.8%	586	+ 12.0%	+ 1.6%
Total	3,454	- 3.1%	+ 51.7%	4.7	- 9.6%	+ 43.9%	942	- 3.1%	- 1.2%

Showings

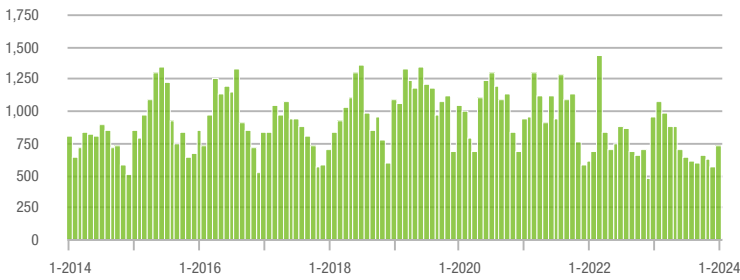
\$100,000 and Below



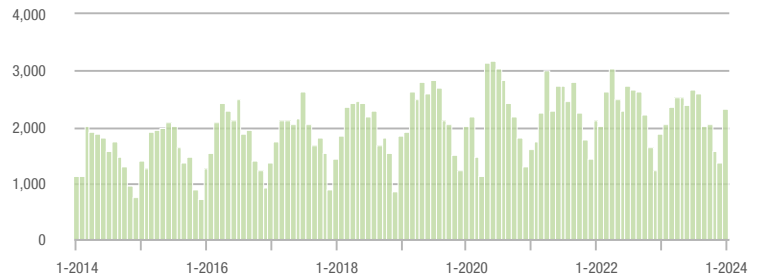
\$100,001 to \$200,000



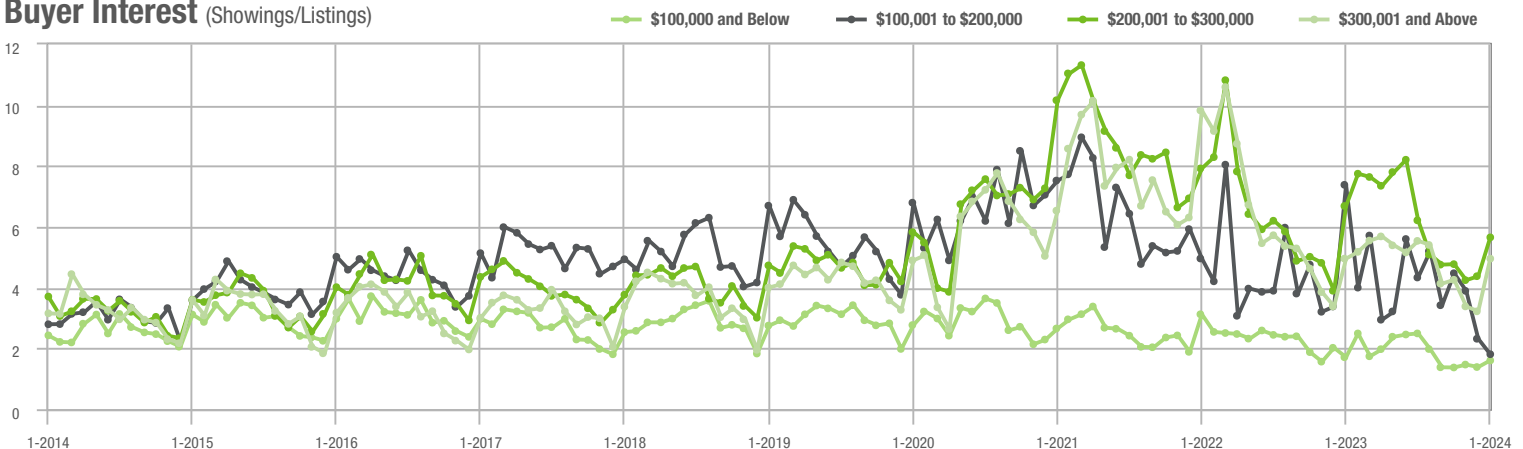
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

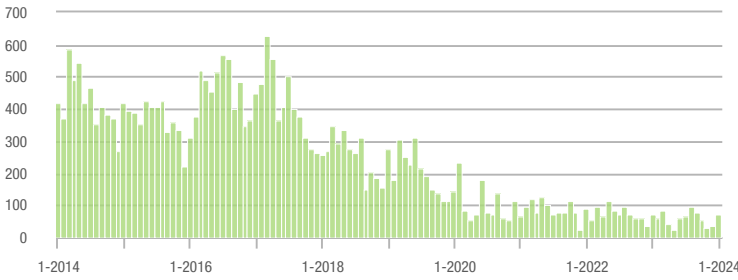


Kannapolis, NC

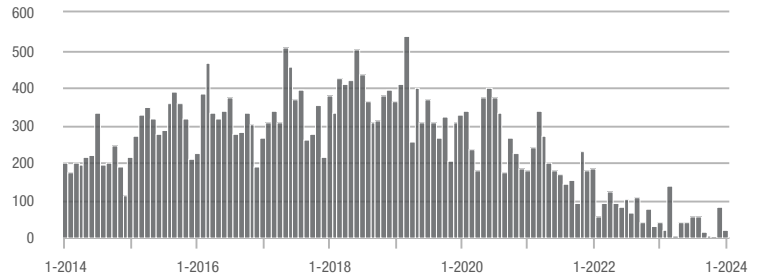
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	73	+ 5.8%	+ 121.2%	3.3	+ 106.3%	+ 64.3%	26	- 40.9%	+ 23.8%
\$100,001 to \$200,000	23	- 41.0%	- 71.6%	11.5	+ 55.4%	- 57.4%	3	- 57.1%	0.0%
\$200,001 to \$300,000	557	- 16.2%	+ 56.0%	7.7	- 13.5%	+ 50.1%	77	- 8.3%	0.0%
\$300,001 and Above	338	- 22.7%	+ 112.6%	5.4	- 31.6%	+ 73.6%	68	- 4.2%	+ 7.9%
Total	1,094	- 24.6%	+ 46.5%	6.5	- 16.7%	+ 31.1%	185	- 18.5%	+ 4.5%

Showings

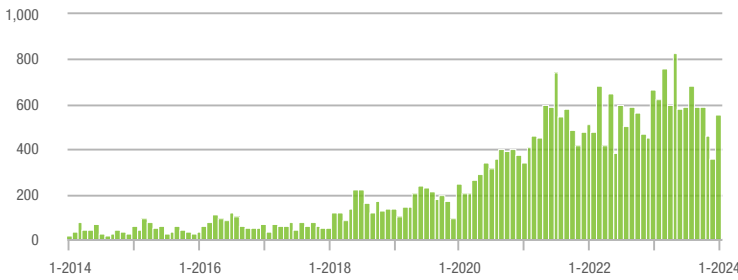
\$100,000 and Below



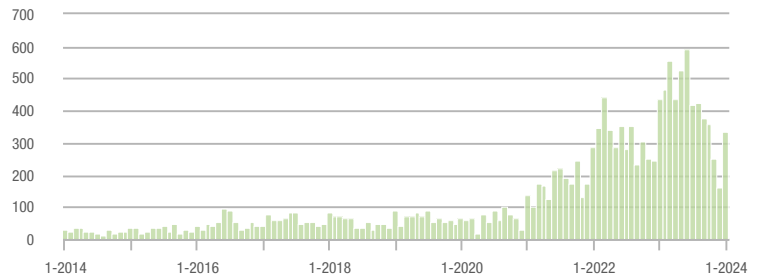
\$100,001 to \$200,000



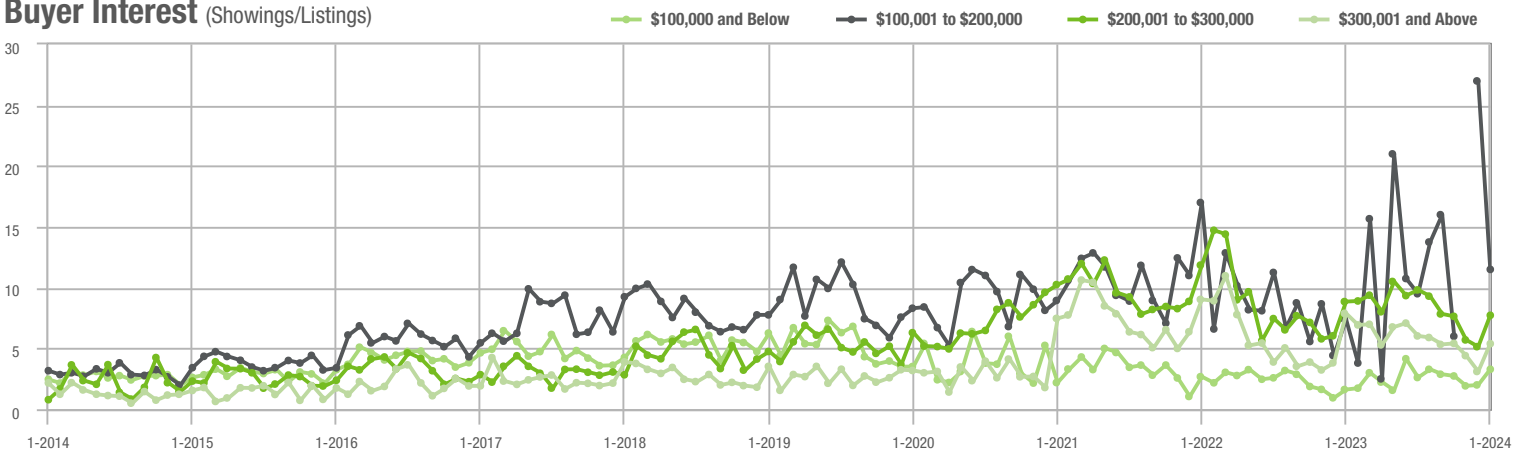
\$200,001 to \$300,000



\$300,001 and Above



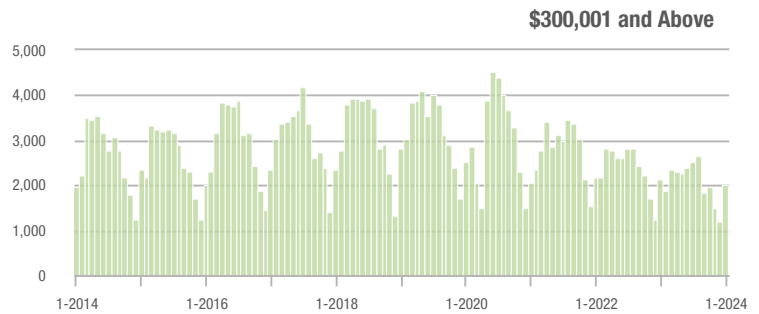
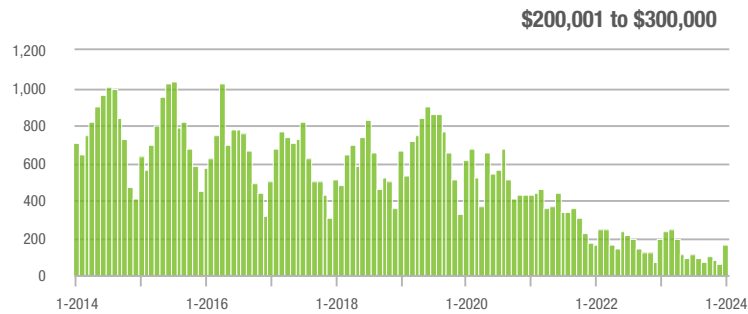
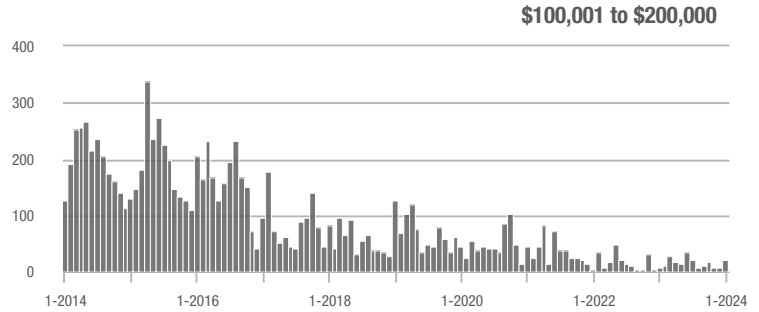
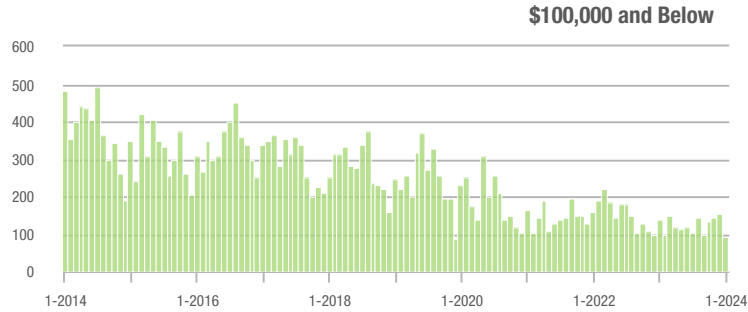
Buyer Interest (Showings/Listings)



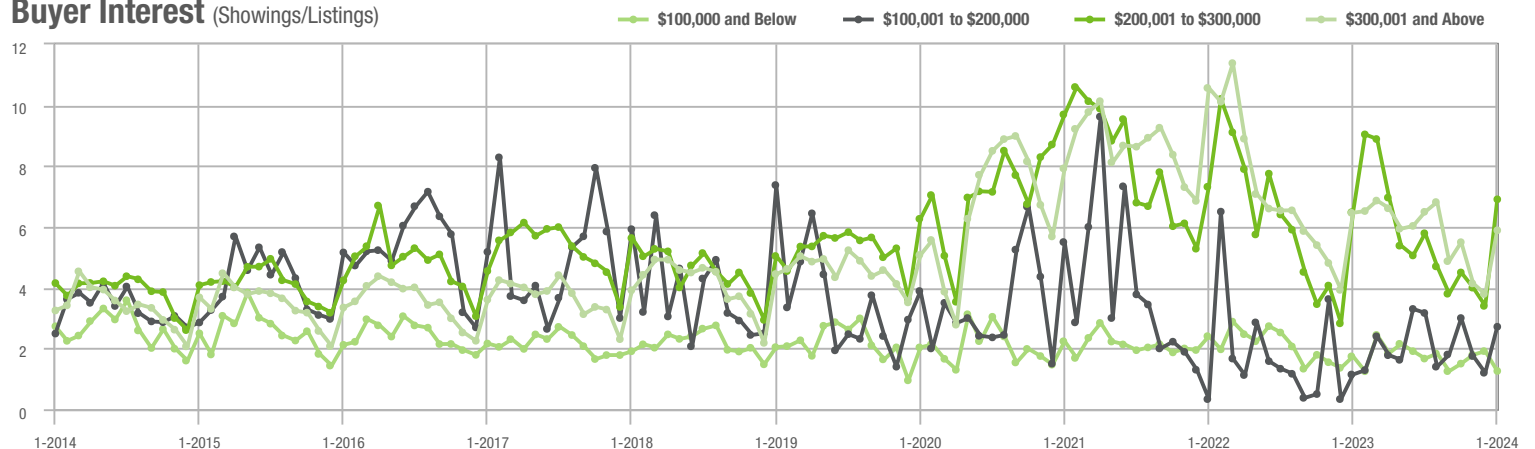
Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	90	- 35.7%	- 40.8%	1.3	- 23.5%	- 34.2%	93	- 15.5%	- 20.5%
\$100,001 to \$200,000	19	+ 137.5%	+ 216.7%	2.7	+ 145.5%	+ 126.2%	7	- 41.7%	+ 16.7%
\$200,001 to \$300,000	160	- 17.5%	+ 175.9%	6.9	+ 6.2%	+ 103.1%	31	- 18.4%	+ 24.0%
\$300,001 and Above	2,001	- 5.9%	+ 67.2%	5.9	- 9.2%	+ 55.3%	397	- 0.3%	+ 2.8%
Total	2,277	- 9.9%	+ 59.8%	5.2	- 7.1%	+ 53.8%	533	- 7.1%	- 1.7%

Showings



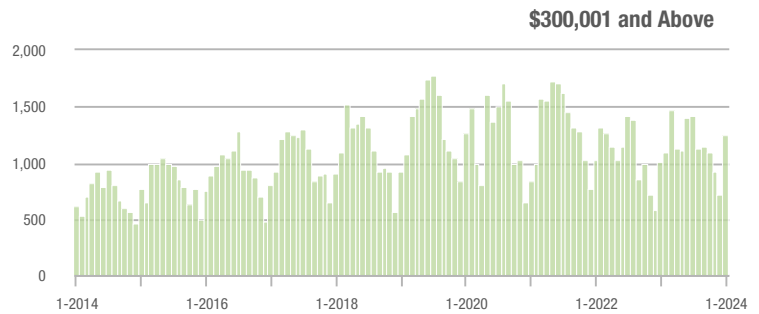
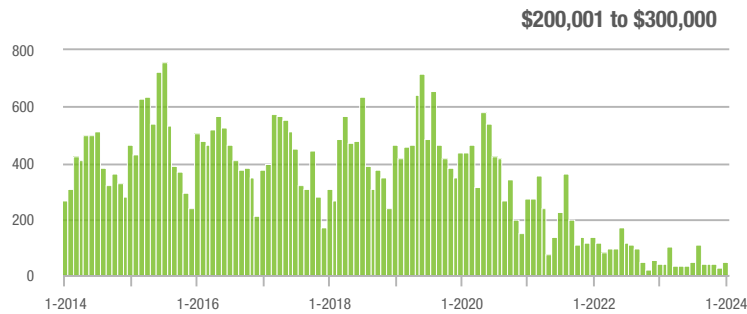
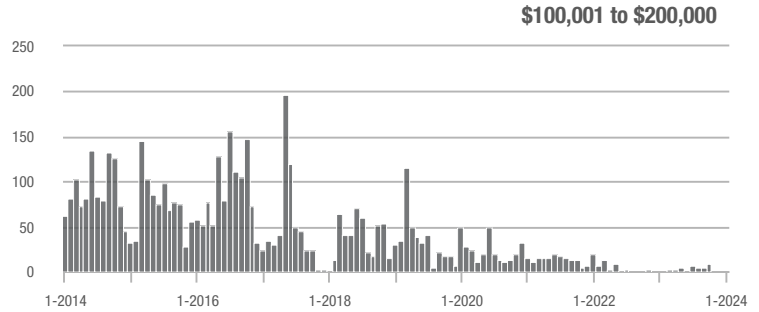
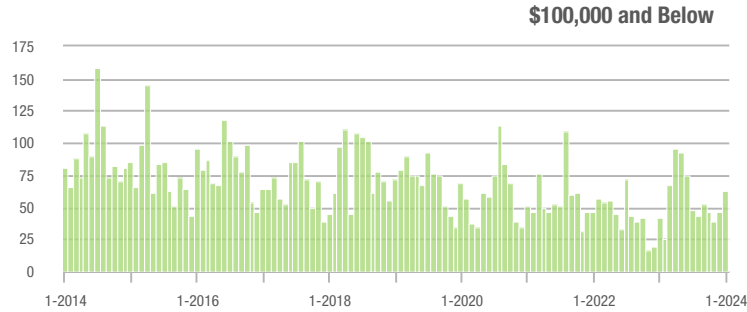
Buyer Interest (Showings/Listings)



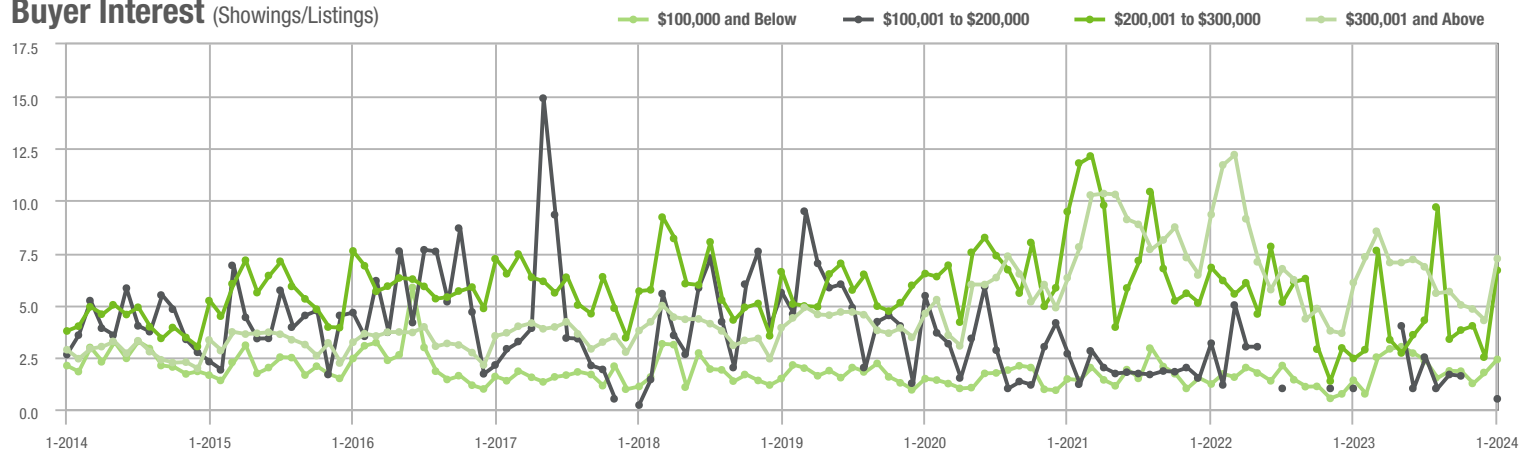
Lake Wylie

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	63	+ 50.0%	+ 37.0%	2.4	+ 71.4%	+ 35.7%	31	- 16.2%	0.0%
\$100,001 to \$200,000	1	0.0%	—	0.5	- 50.0%	—	3	- 50.0%	- 25.0%
\$200,001 to \$300,000	48	+ 20.0%	+ 84.6%	6.7	+ 179.2%	+ 166.7%	13	- 53.6%	- 18.8%
\$300,001 and Above	1,250	+ 23.6%	+ 72.2%	7.2	+ 18.0%	+ 69.5%	187	- 6.5%	- 1.1%
Total	1,388	+ 26.4%	+ 72.6%	6.5	+ 27.5%	+ 71.7%	241	- 14.5%	- 2.4%

Showings



Buyer Interest (Showings/Listings)

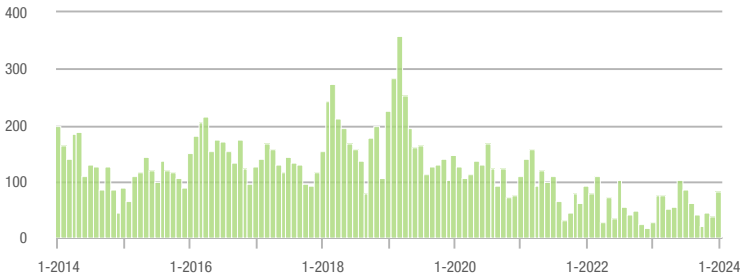


Lancaster County, SC

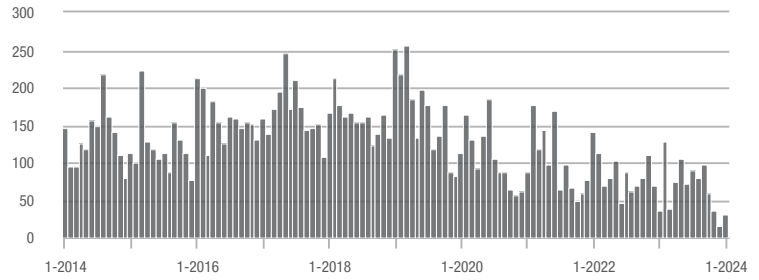
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	81	+ 189.3%	+ 118.9%	4.2	+ 600.0%	+ 119.1%	31	- 45.6%	- 6.1%
\$100,001 to \$200,000	31	- 11.4%	+ 106.7%	2.5	- 13.8%	+ 85.1%	19	- 13.6%	+ 11.8%
\$200,001 to \$300,000	341	- 10.0%	+ 47.6%	4.2	- 10.6%	+ 39.6%	92	- 8.9%	- 3.2%
\$300,001 and Above	1,387	+ 20.2%	+ 58.9%	6.6	+ 11.9%	+ 46.3%	230	- 0.4%	+ 2.7%
Total	1,961	+ 8.7%	+ 54.8%	5.6	+ 9.8%	+ 44.0%	401	- 12.8%	- 0.5%

Showings

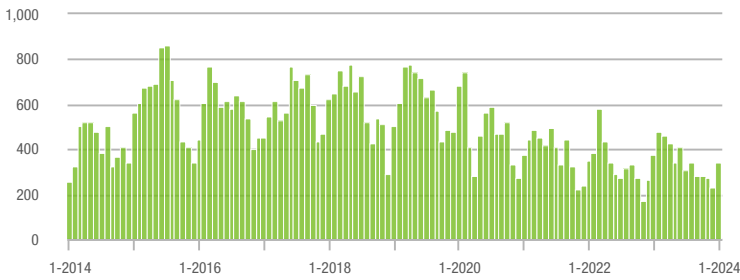
\$100,000 and Below



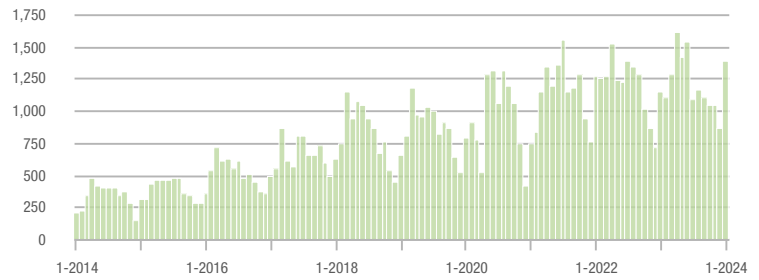
\$100,001 to \$200,000



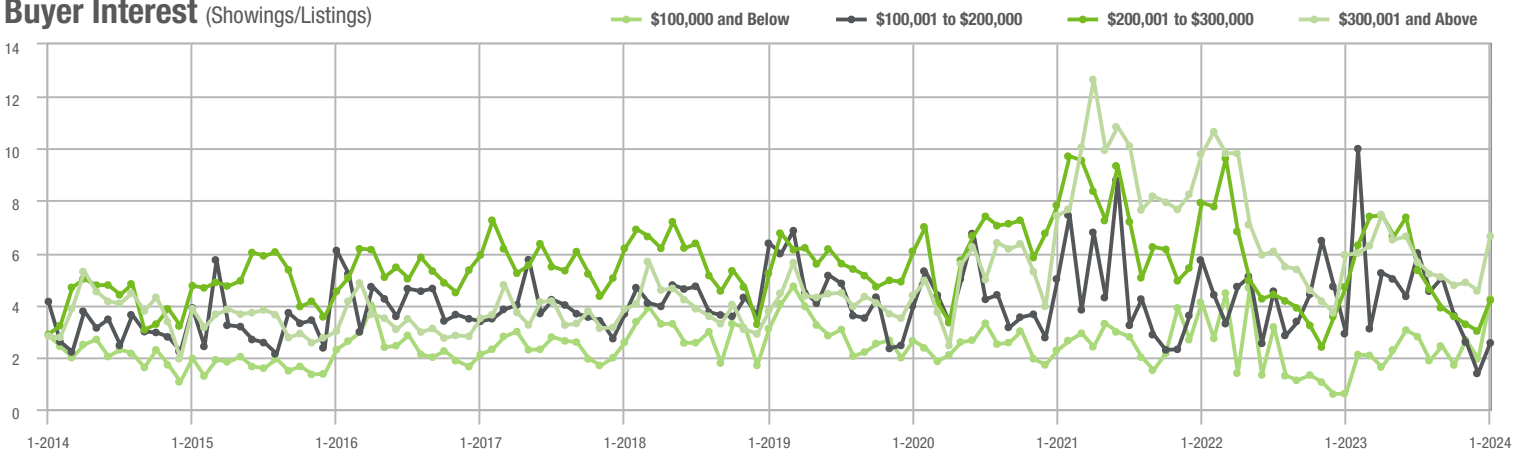
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

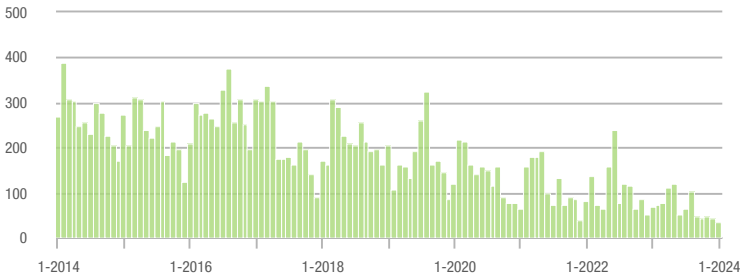


Lincoln County, NC

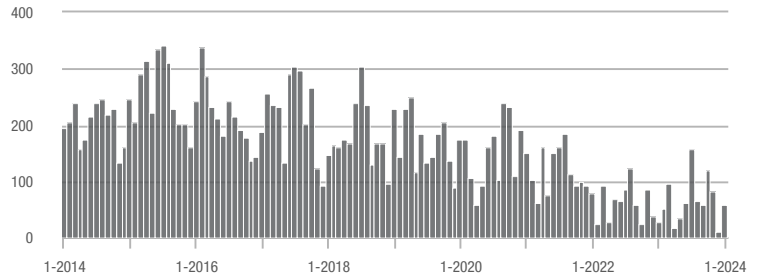
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	- 48.5%	- 16.7%	1.1	- 38.9%	- 25.3%	41	- 34.9%	- 10.9%
\$100,001 to \$200,000	57	+ 103.6%	+ 533.3%	4.9	+ 104.2%	+ 329.5%	15	- 11.8%	+ 25.0%
\$200,001 to \$300,000	312	- 6.3%	+ 80.3%	6.1	- 1.6%	+ 64.0%	54	- 8.5%	+ 8.0%
\$300,001 and Above	982	+ 3.0%	+ 61.0%	5.1	- 1.9%	+ 53.8%	222	- 1.3%	+ 0.9%
Total	1,466	- 5.6%	+ 60.6%	4.9	0.0%	+ 50.4%	350	- 11.8%	+ 2.0%

Showings

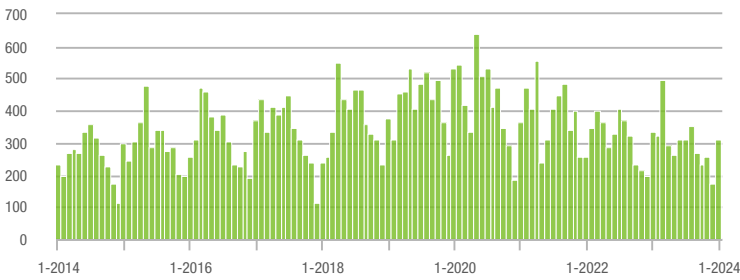
\$100,000 and Below



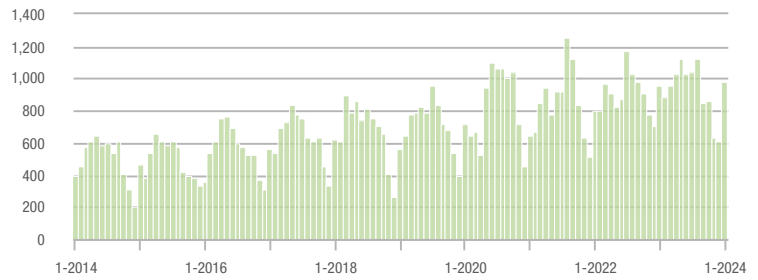
\$100,001 to \$200,000



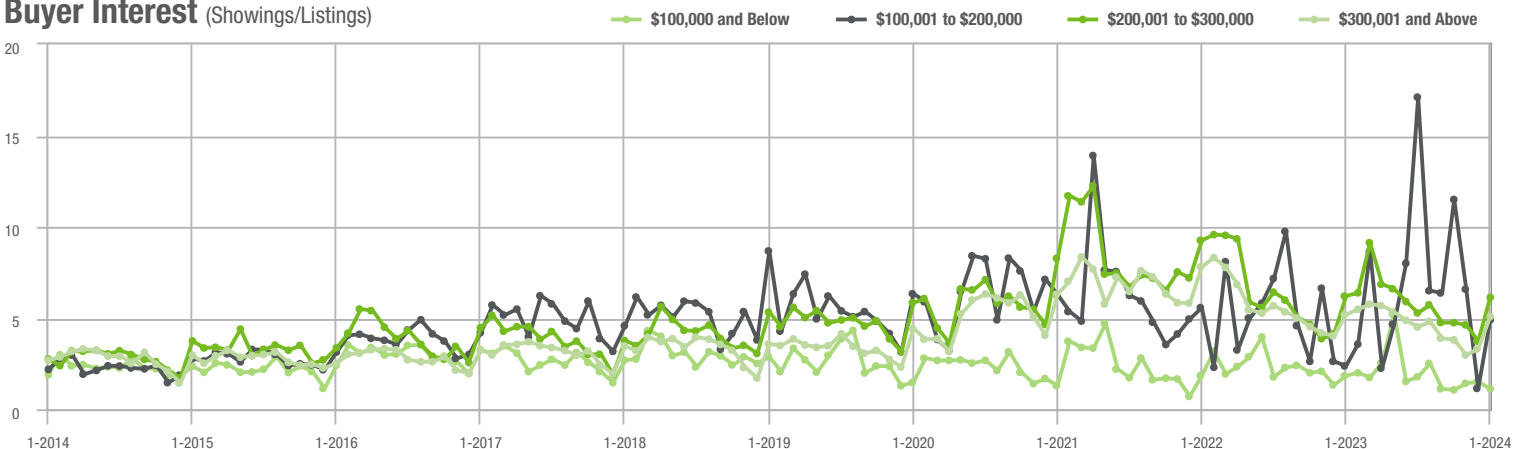
\$200,001 to \$300,000



\$300,001 and Above



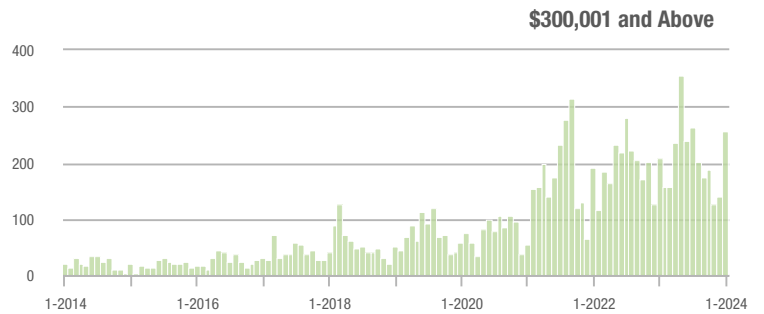
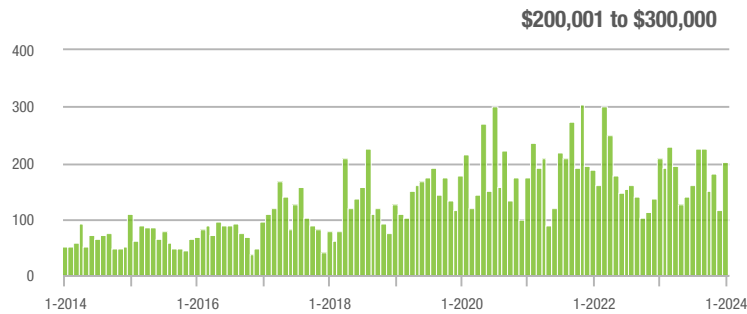
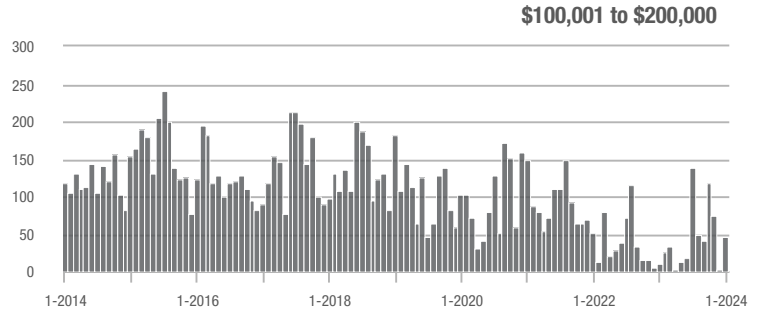
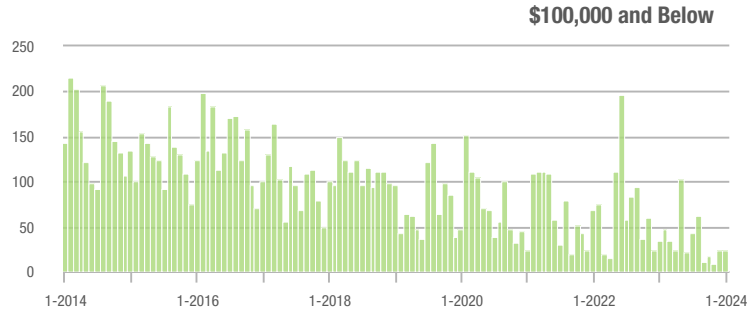
Buyer Interest (Showings/Listings)



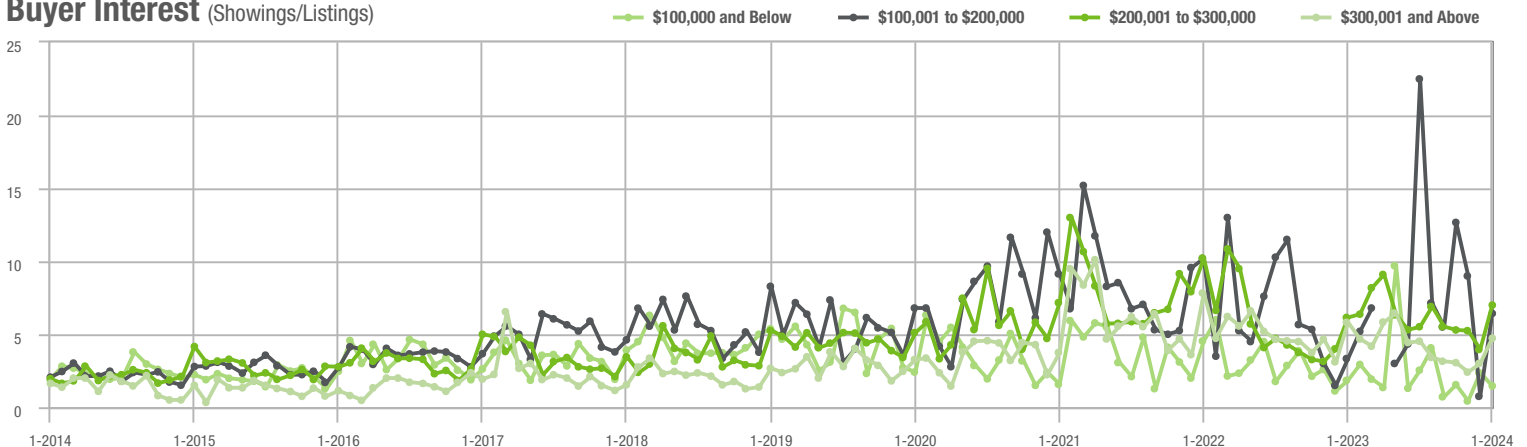
Lincolnton, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	- 34.3%	0.0%	1.5	- 16.7%	- 38.5%	21	- 16.0%	+ 31.3%
\$100,001 to \$200,000	46	+ 360.0%	+ 1,433.3%	6.4	+ 93.9%	+ 757.1%	10	+ 100.0%	+ 42.9%
\$200,001 to \$300,000	202	- 2.4%	+ 74.1%	7.0	+ 12.9%	+ 76.7%	31	- 16.2%	- 3.1%
\$300,001 and Above	258	+ 23.4%	+ 85.6%	4.7	- 19.0%	+ 57.7%	62	+ 31.9%	+ 8.8%
Total	608	+ 2.5%	+ 73.2%	5.1	- 3.8%	+ 42.6%	139	+ 4.5%	+ 13.9%

Showings



Buyer Interest (Showings/Listings)

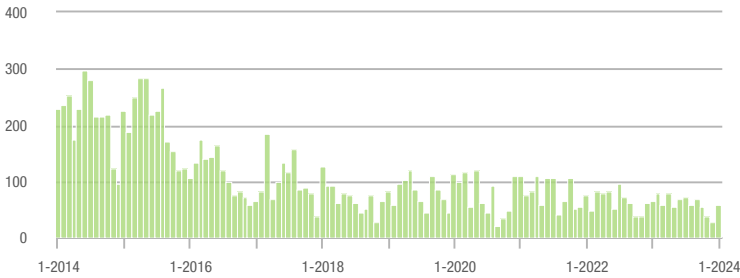


Matthews, NC

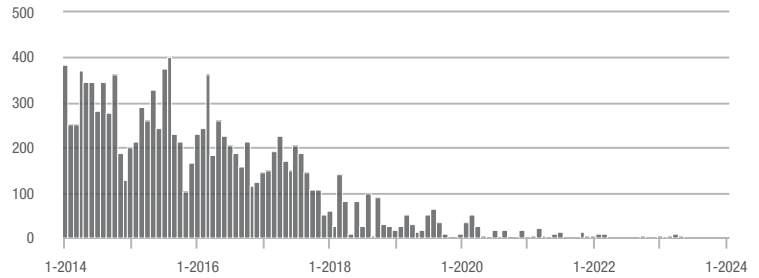
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	58	- 10.8%	+ 114.8%	1.9	- 26.9%	+ 46.2%	31	+ 10.7%	+ 24.0%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	0.0%	0.0%	1	- 75.0%	0.0%
\$200,001 to \$300,000	45	- 64.3%	+ 73.1%	4.9	- 60.5%	+ 12.8%	10	- 16.7%	+ 42.9%
\$300,001 and Above	1,339	+ 14.0%	+ 112.9%	12.9	+ 35.8%	+ 80.2%	114	- 21.9%	+ 9.6%
Total	1,442	+ 5.1%	+ 111.4%	10.2	+ 20.0%	+ 70.6%	157	- 17.8%	+ 13.8%

Showings

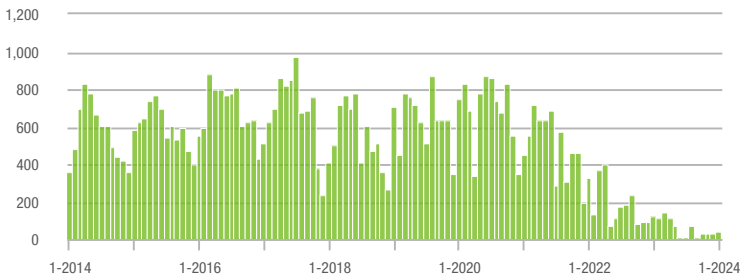
\$100,000 and Below



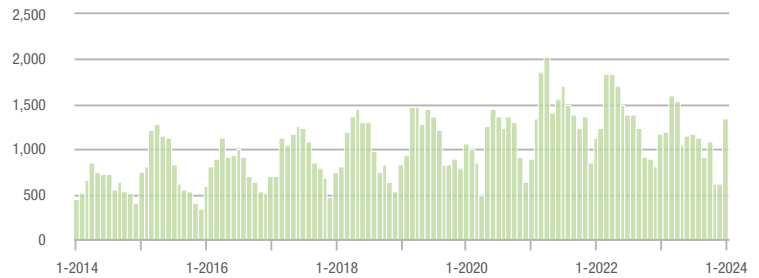
\$100,001 to \$200,000



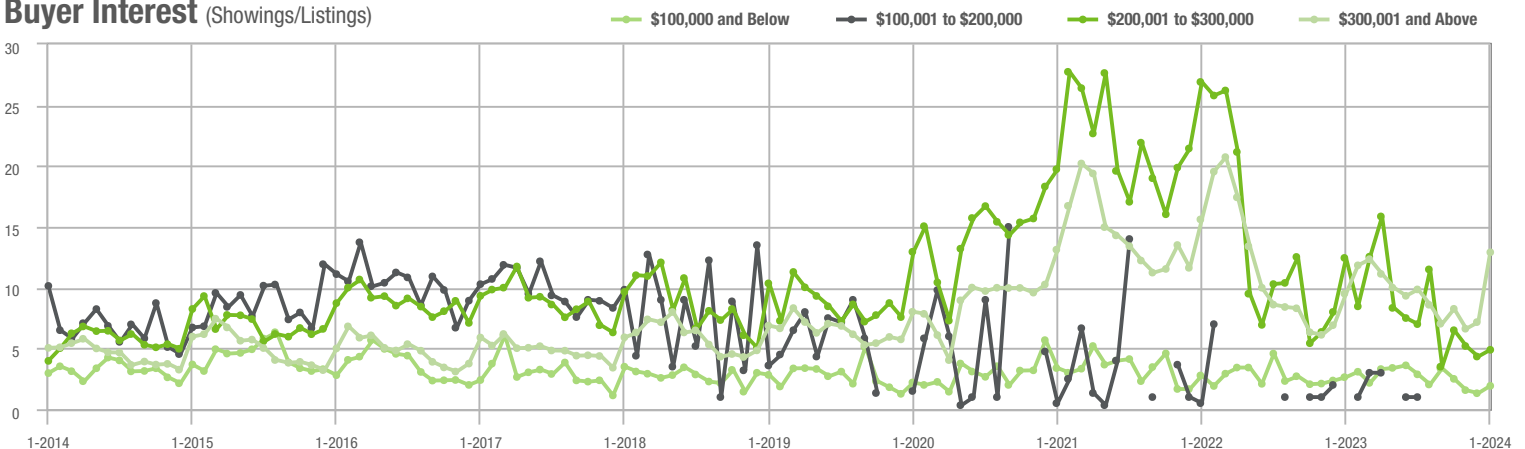
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

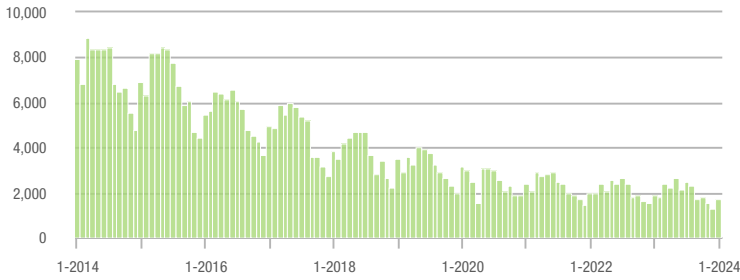


Mecklenburg County, NC

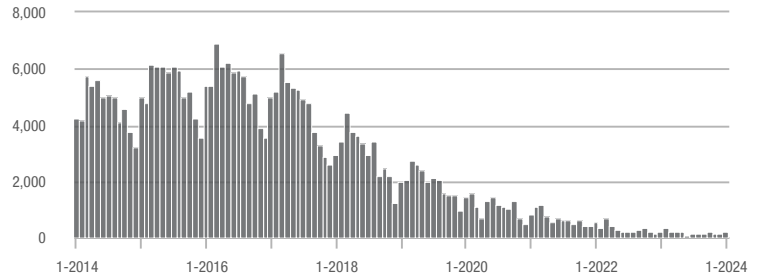
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,708	- 10.5%	+ 35.7%	2.2	- 15.4%	+ 34.7%	893	+ 1.1%	- 7.1%
\$100,001 to \$200,000	185	- 16.3%	+ 60.9%	8.4	+ 42.4%	+ 86.0%	24	- 46.7%	- 11.1%
\$200,001 to \$300,000	3,055	- 28.3%	+ 66.1%	10.0	+ 3.1%	+ 53.1%	317	- 34.0%	+ 6.0%
\$300,001 and Above	16,605	- 2.2%	+ 72.4%	9.0	+ 9.8%	+ 55.3%	1,995	- 16.7%	+ 6.5%
Total	21,940	- 8.9%	+ 64.9%	7.5	+ 2.7%	+ 54.2%	3,280	- 15.5%	+ 1.9%

Showings

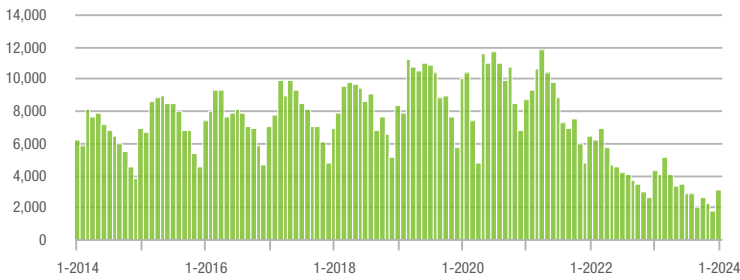
\$100,000 and Below



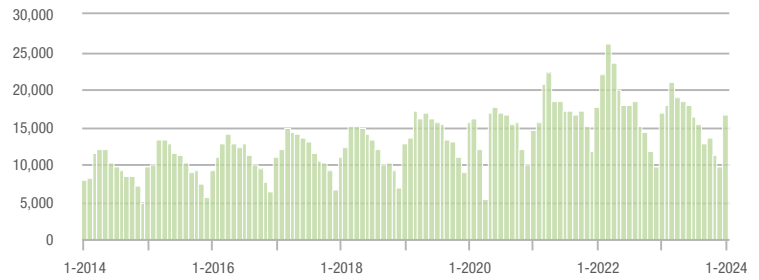
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



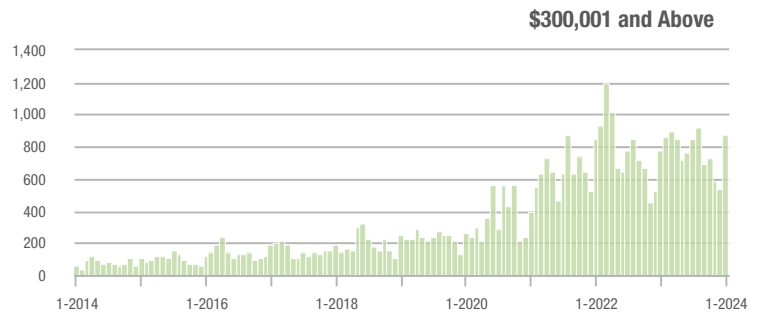
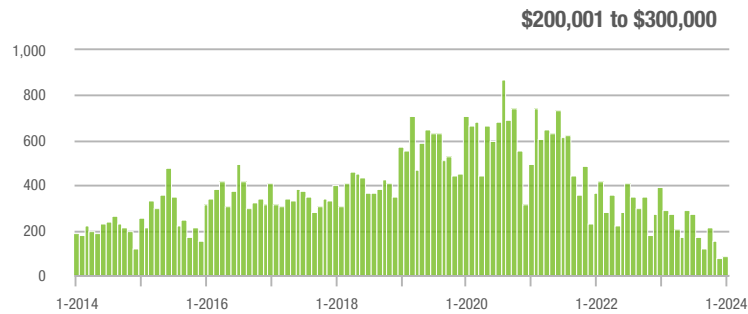
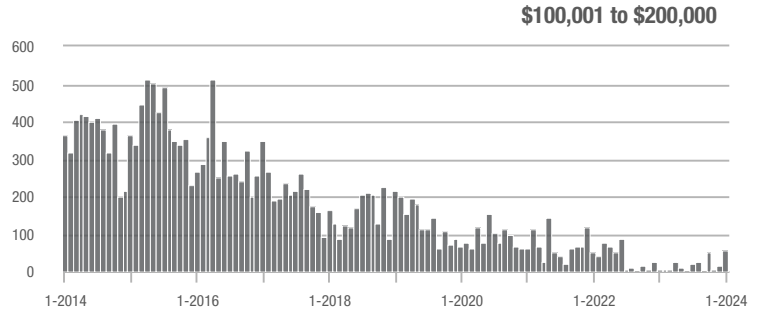
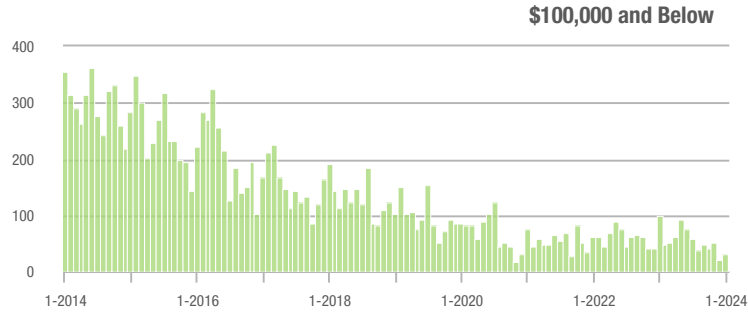
Buyer Interest (Showings/Listings)



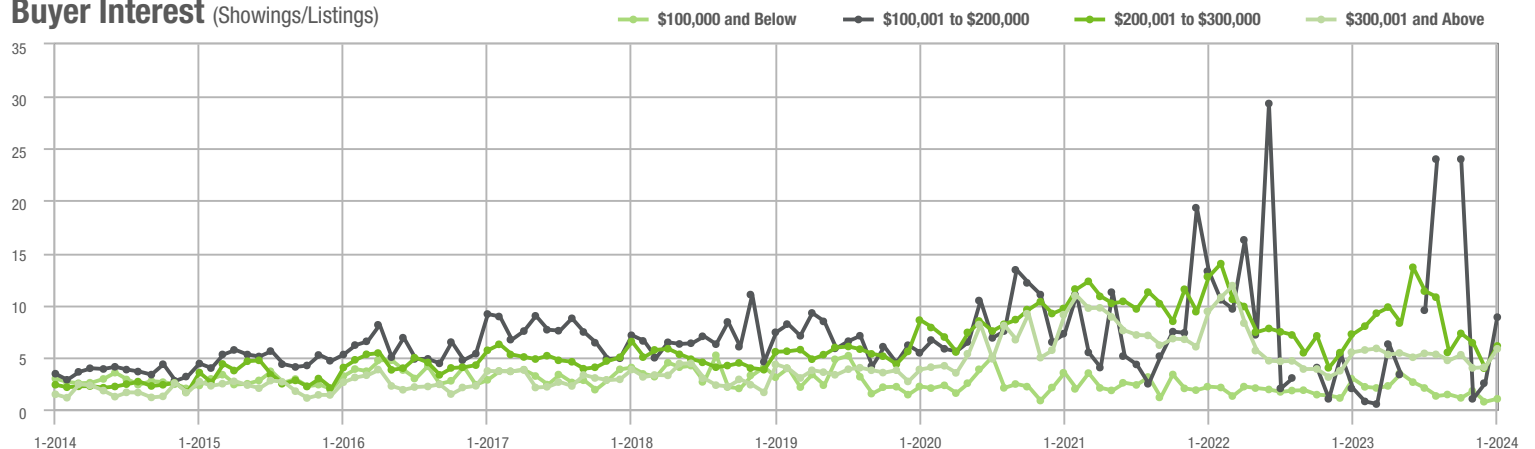
Monroe, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	- 69.7%	+ 42.9%	1.0	- 65.5%	+ 38.9%	29	- 29.3%	- 19.4%
\$100,001 to \$200,000	56	+ 1,020.0%	+ 330.8%	8.8	+ 340.0%	+ 253.3%	9	+ 50.0%	+ 12.5%
\$200,001 to \$300,000	85	- 78.5%	+ 10.4%	6.1	- 15.3%	+ 53.8%	14	- 77.4%	- 30.0%
\$300,001 and Above	877	+ 12.6%	+ 62.4%	5.8	+ 5.5%	+ 43.9%	172	- 1.7%	+ 4.9%
Total	1,129	- 15.6%	+ 68.0%	5.5	0.0%	+ 57.2%	238	- 20.9%	- 1.2%

Showings



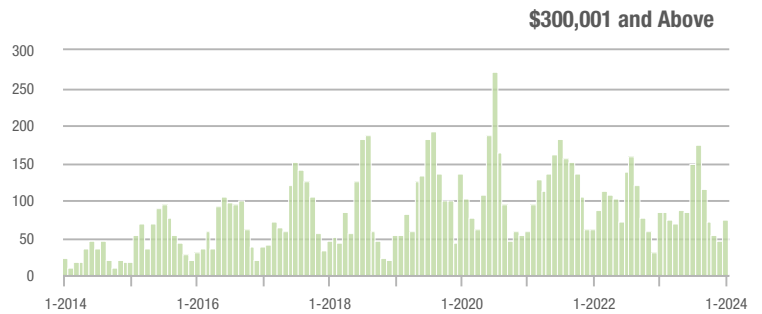
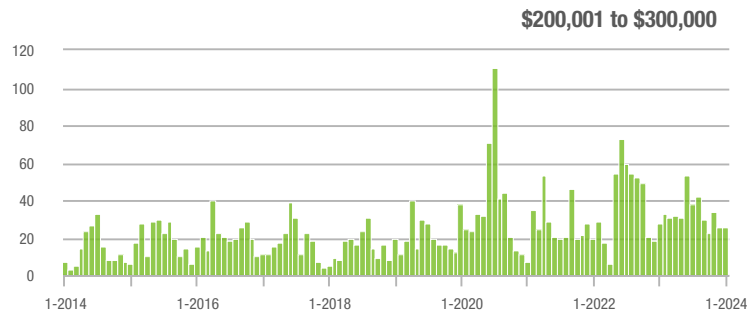
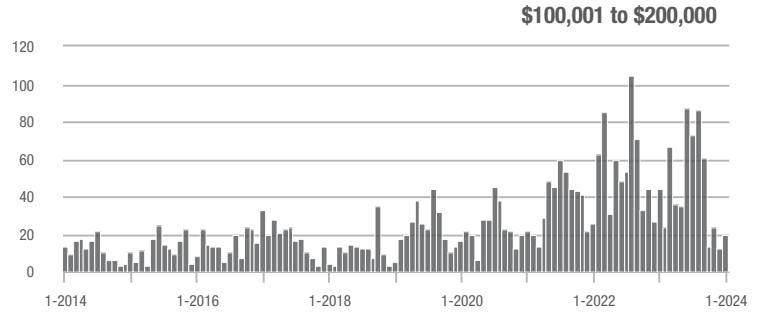
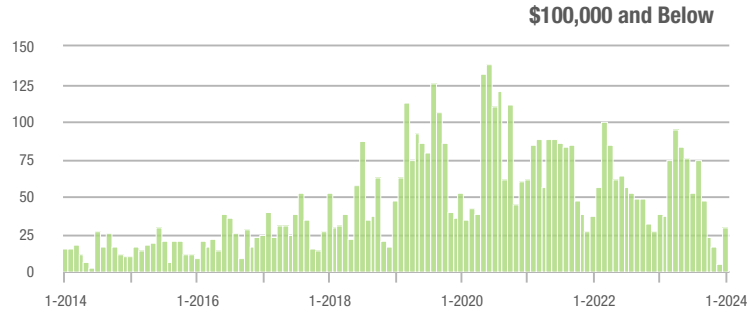
Buyer Interest (Showings/Listings)



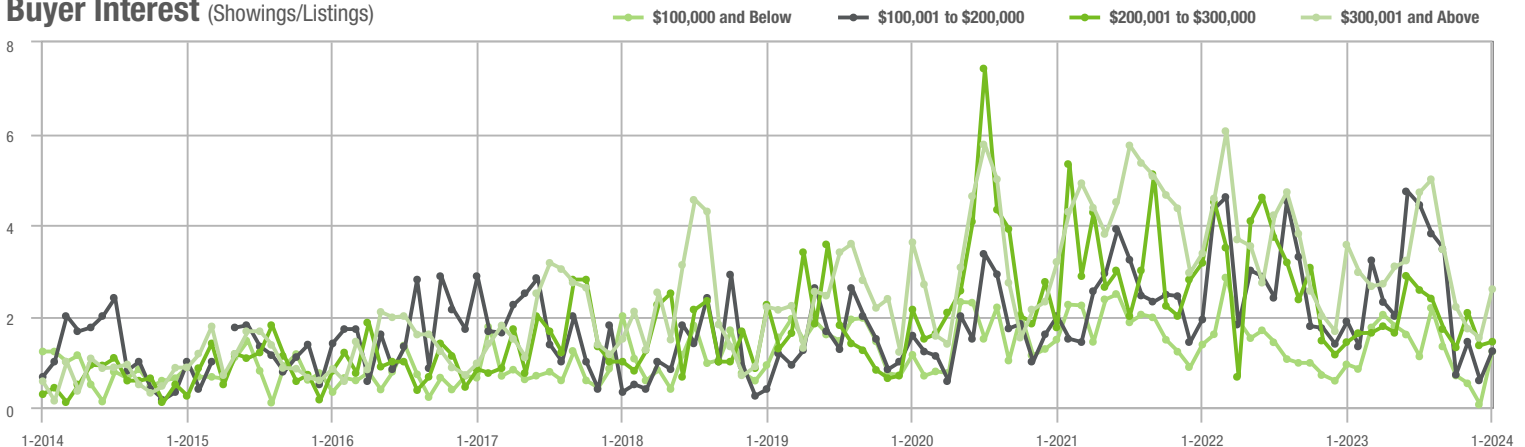
Montgomery County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	29	- 23.7%	+ 480.0%	1.2	+ 33.3%	+ 1,977.8%	41	- 50.6%	- 2.4%
\$100,001 to \$200,000	20	- 54.5%	+ 66.7%	1.2	- 36.8%	+ 109.2%	19	- 32.1%	- 20.8%
\$200,001 to \$300,000	26	- 7.1%	0.0%	1.4	0.0%	+ 5.9%	24	+ 26.3%	+ 9.1%
\$300,001 and Above	74	- 11.9%	+ 60.9%	2.6	- 27.8%	+ 70.3%	34	0.0%	- 2.9%
Total	175	- 16.7%	+ 60.6%	1.8	- 5.3%	+ 80.5%	130	- 25.7%	- 5.8%

Showings



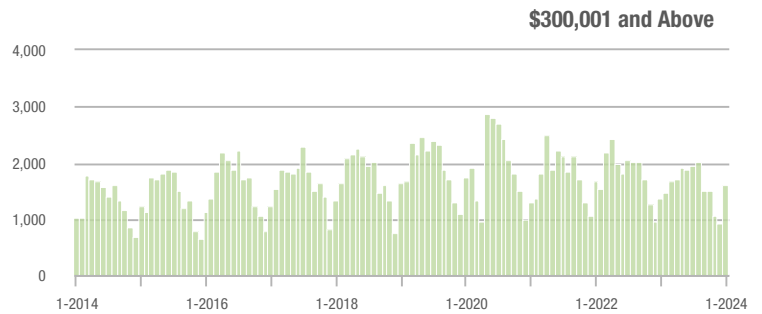
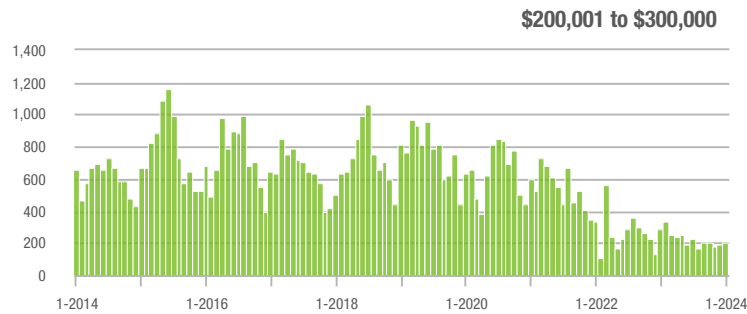
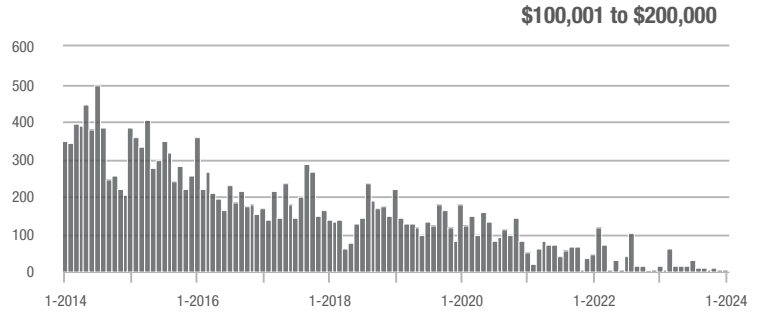
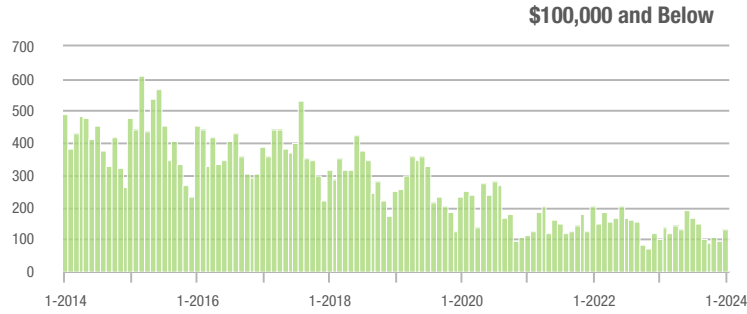
Buyer Interest (Showings/Listings)



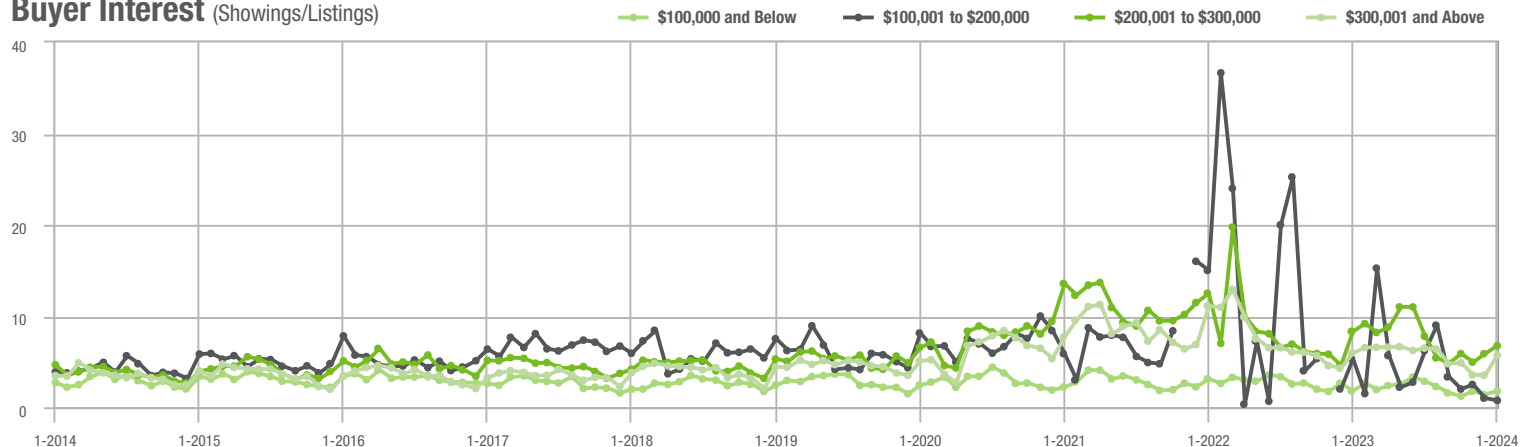
Mooresville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	129	+ 30.3%	+ 33.0%	1.8	0.0%	+ 28.7%	91	+ 21.3%	- 8.1%
\$100,001 to \$200,000	3	- 81.3%	- 40.0%	0.8	- 84.9%	- 25.0%	4	0.0%	- 20.0%
\$200,001 to \$300,000	199	- 30.4%	+ 4.7%	6.8	- 18.1%	+ 15.0%	35	- 20.5%	- 10.3%
\$300,001 and Above	1,597	+ 17.9%	+ 73.2%	5.7	- 5.0%	+ 62.9%	320	+ 11.5%	+ 2.2%
Total	1,962	+ 10.0%	+ 60.7%	5.2	- 7.1%	+ 55.4%	457	+ 9.6%	- 1.3%

Showings



Buyer Interest (Showings/Listings)

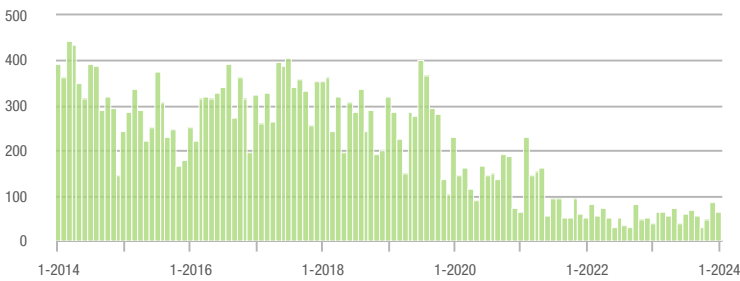


Rock Hill, SC

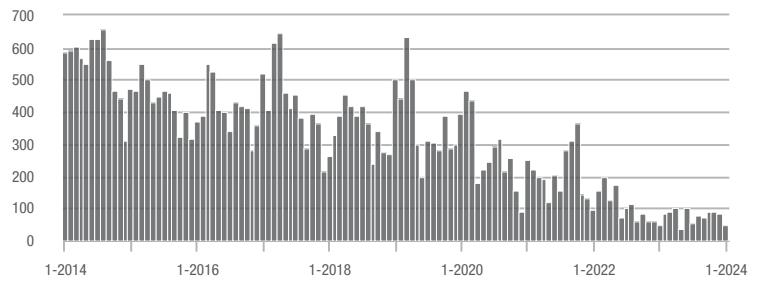
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	66	+ 65.0%	- 22.4%	2.8	+ 21.7%	- 18.5%	32	- 15.8%	- 15.8%
\$100,001 to \$200,000	46	- 2.1%	- 45.9%	6.0	+ 53.8%	- 20.5%	9	- 43.8%	- 30.8%
\$200,001 to \$300,000	620	- 26.5%	+ 27.0%	7.7	- 15.4%	+ 33.9%	84	- 14.3%	- 3.4%
\$300,001 and Above	951	- 6.9%	+ 23.2%	5.7	- 21.9%	+ 22.7%	176	+ 6.0%	+ 0.6%
Total	1,883	- 13.1%	+ 17.5%	6.4	- 14.7%	+ 22.2%	322	- 6.4%	- 4.2%

Showings

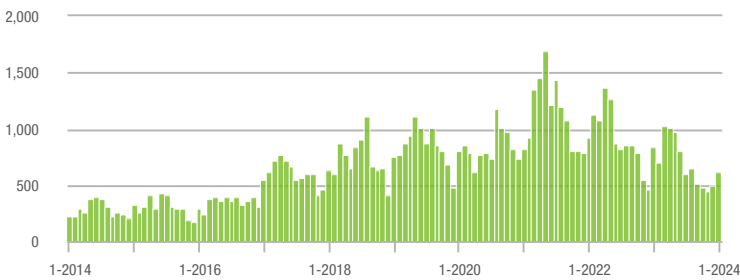
\$100,000 and Below



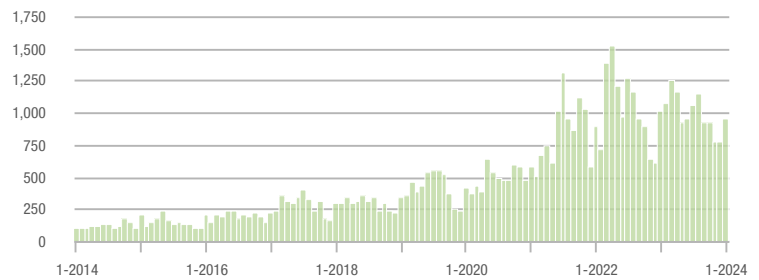
\$100,001 to \$200,000



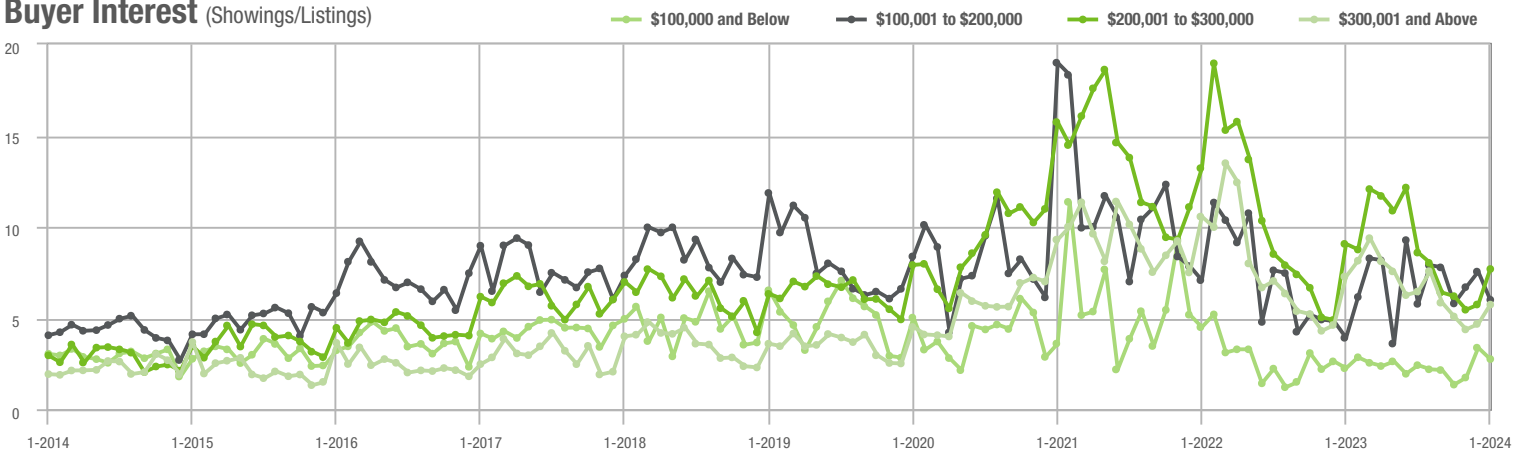
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

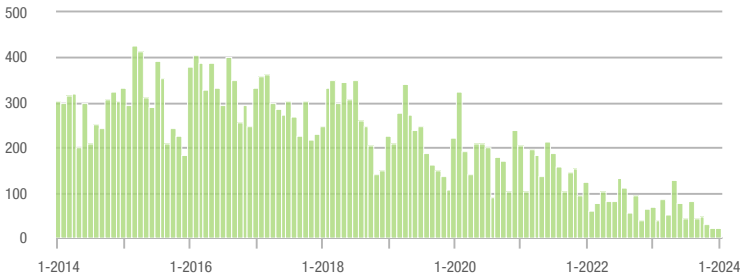


Salisbury, NC

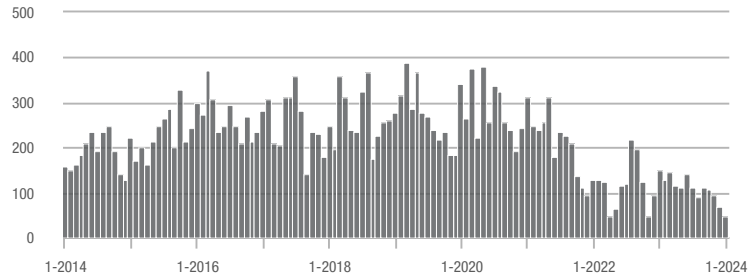
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	- 65.7%	+ 9.5%	0.9	- 73.5%	- 9.1%	26	- 38.1%	0.0%
\$100,001 to \$200,000	47	- 68.9%	- 32.9%	9.3	+ 13.4%	+ 32.1%	9	- 62.5%	- 43.8%
\$200,001 to \$300,000	443	- 17.4%	+ 98.7%	4.9	- 18.3%	+ 67.0%	94	- 10.5%	+ 13.3%
\$300,001 and Above	402	+ 12.6%	+ 79.5%	4.4	- 15.4%	+ 62.4%	99	+ 11.2%	+ 5.3%
Total	1,057	- 21.6%	+ 63.6%	4.8	- 21.3%	+ 50.9%	251	- 14.3%	+ 2.0%

Showings

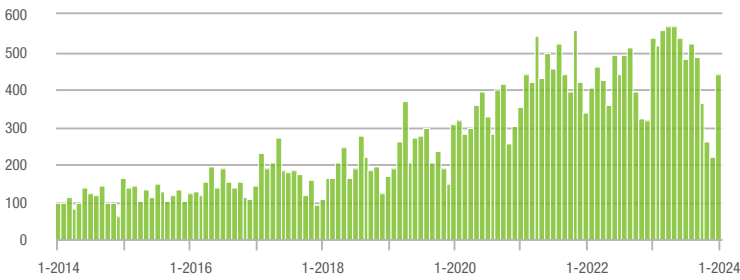
\$100,000 and Below



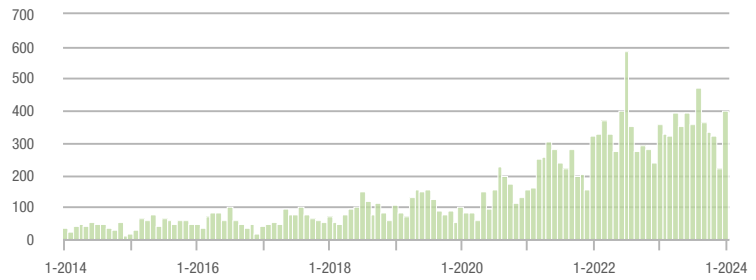
\$100,001 to \$200,000



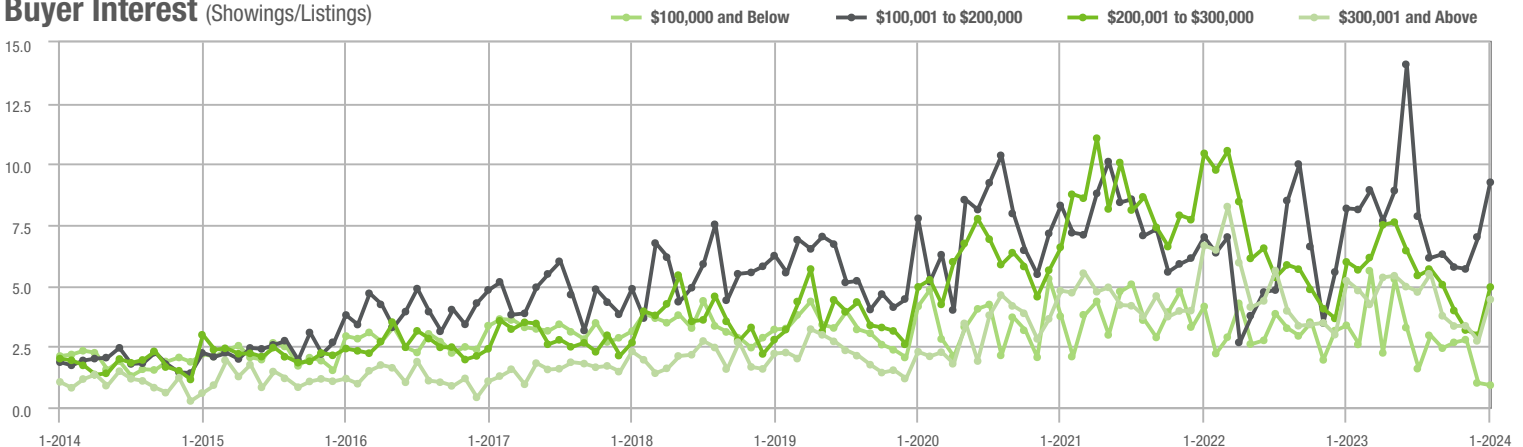
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

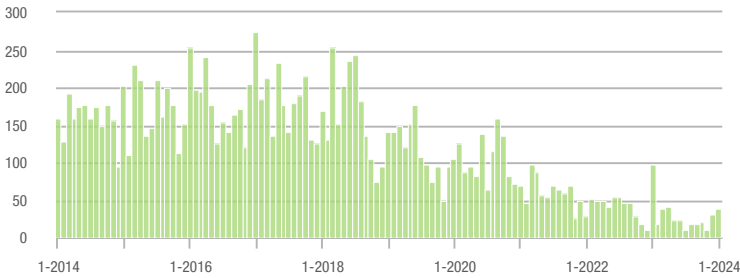


Stanly County, NC

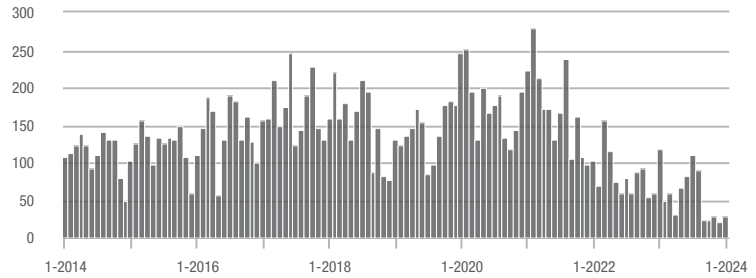
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	39	- 60.2%	+ 21.9%	3.2	- 41.8%	+ 15.1%	20	- 44.4%	- 9.1%
\$100,001 to \$200,000	27	- 76.9%	+ 35.0%	3.7	- 39.3%	+ 28.3%	12	- 58.6%	- 20.0%
\$200,001 to \$300,000	369	+ 52.5%	+ 70.8%	4.5	0.0%	+ 49.5%	88	+ 15.8%	- 1.1%
\$300,001 and Above	336	- 20.4%	+ 67.2%	3.6	- 25.0%	+ 38.2%	106	- 16.5%	+ 9.3%
Total	868	- 19.7%	+ 68.9%	3.8	- 26.9%	+ 44.7%	257	- 15.5%	+ 1.2%

Showings

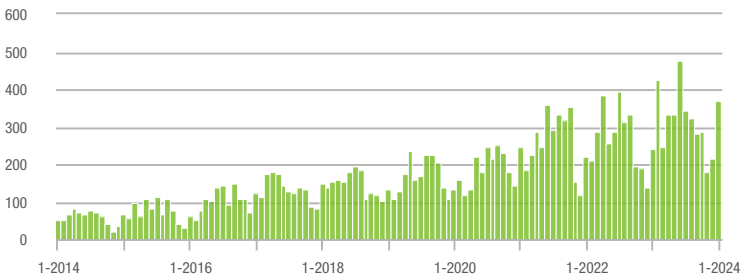
\$100,000 and Below



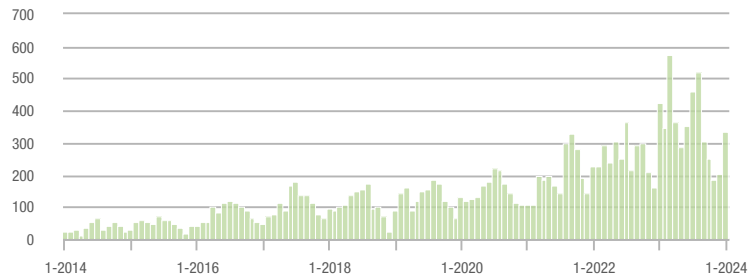
\$100,001 to \$200,000



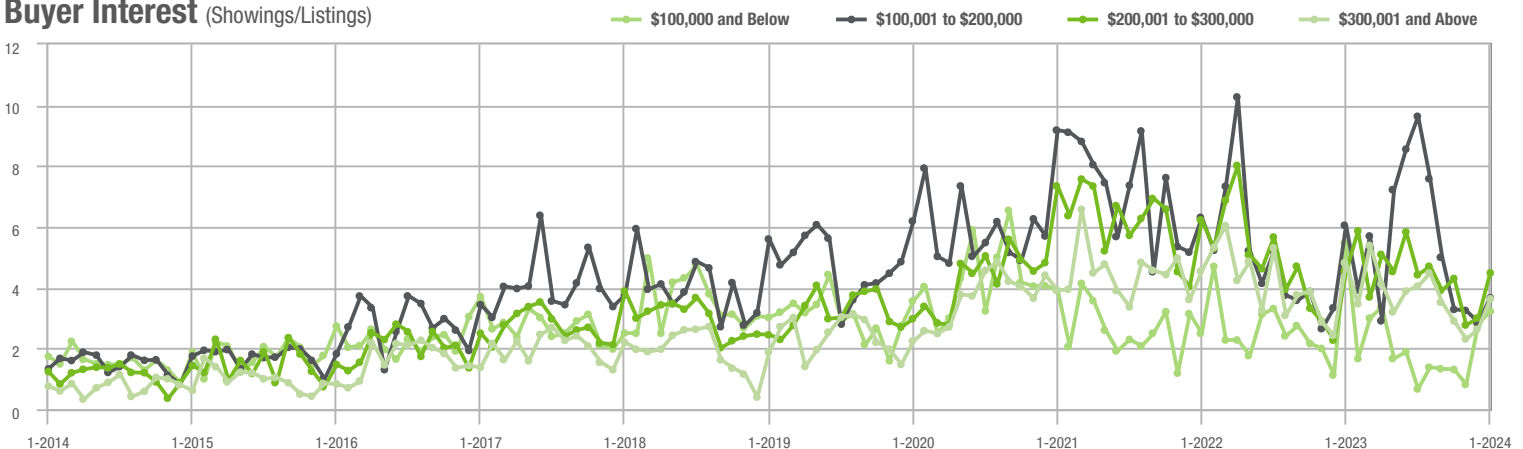
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

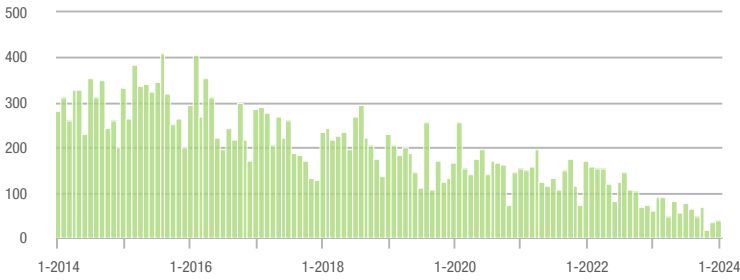


Statesville, NC

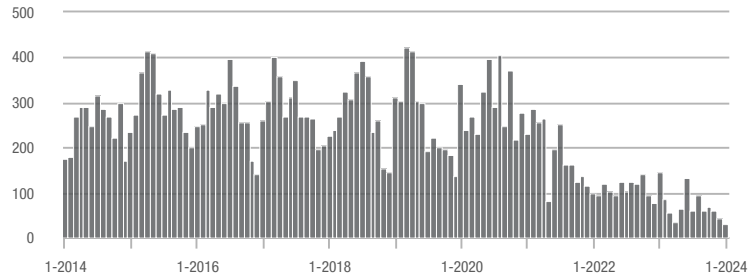
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	40	- 33.3%	+ 11.1%	1.3	- 27.8%	+ 12.5%	41	- 47.4%	- 14.6%
\$100,001 to \$200,000	31	- 78.6%	- 29.5%	2.2	- 65.1%	- 15.6%	15	- 46.4%	- 16.7%
\$200,001 to \$300,000	450	- 20.6%	+ 38.9%	5.4	- 10.0%	+ 33.4%	90	- 20.4%	+ 1.1%
\$300,001 and Above	463	+ 37.0%	+ 24.5%	3.3	+ 6.5%	+ 15.6%	191	+ 15.8%	- 0.5%
Total	1,106	- 18.2%	+ 24.7%	4.0	- 14.9%	+ 19.4%	363	- 14.0%	- 1.9%

Showings

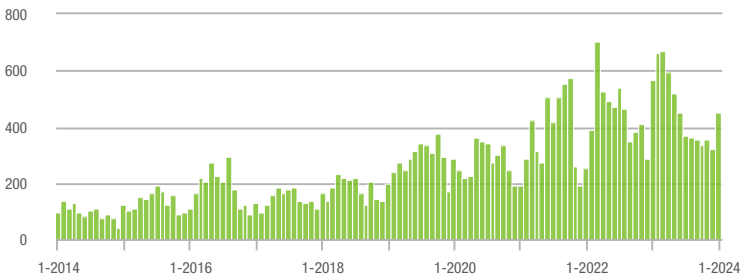
\$100,000 and Below



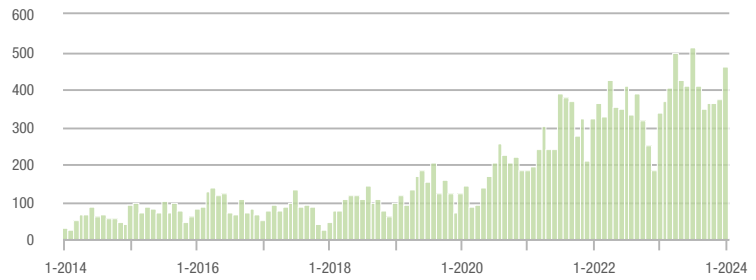
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

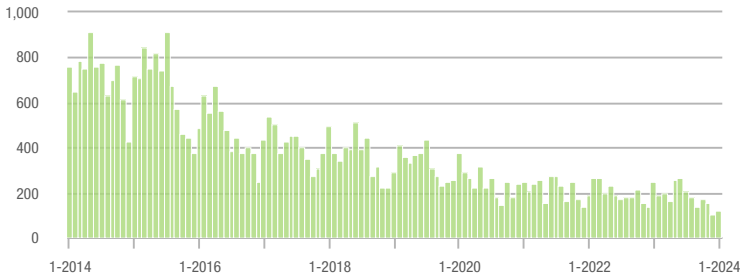


Union County, NC

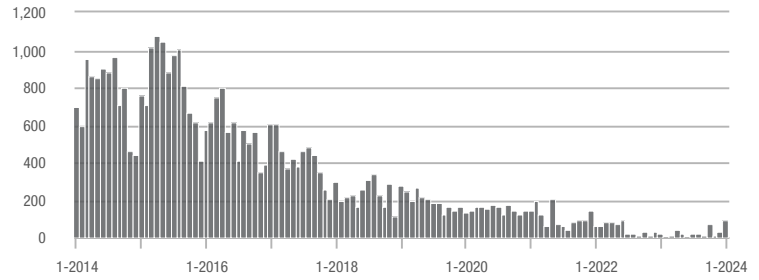
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	117	- 52.4%	+ 12.5%	1.6	- 44.8%	+ 23.3%	73	- 34.8%	- 18.9%
\$100,001 to \$200,000	89	+ 368.4%	+ 196.7%	8.3	+ 277.3%	+ 176.7%	15	+ 7.1%	0.0%
\$200,001 to \$300,000	254	- 66.2%	+ 5.8%	6.5	- 19.8%	+ 30.3%	43	- 62.3%	- 18.9%
\$300,001 and Above	3,145	- 4.2%	+ 61.1%	7.8	+ 9.9%	+ 49.3%	442	- 22.2%	+ 2.8%
Total	3,696	- 15.5%	+ 56.9%	7.0	+ 6.1%	+ 53.1%	591	- 29.1%	- 2.6%

Showings

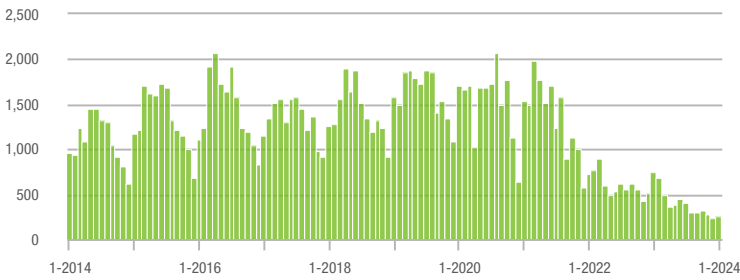
\$100,000 and Below



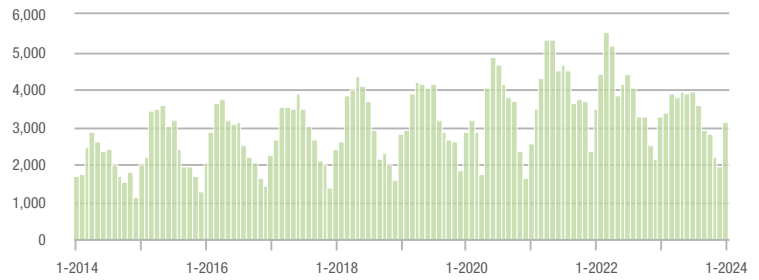
\$100,001 to \$200,000



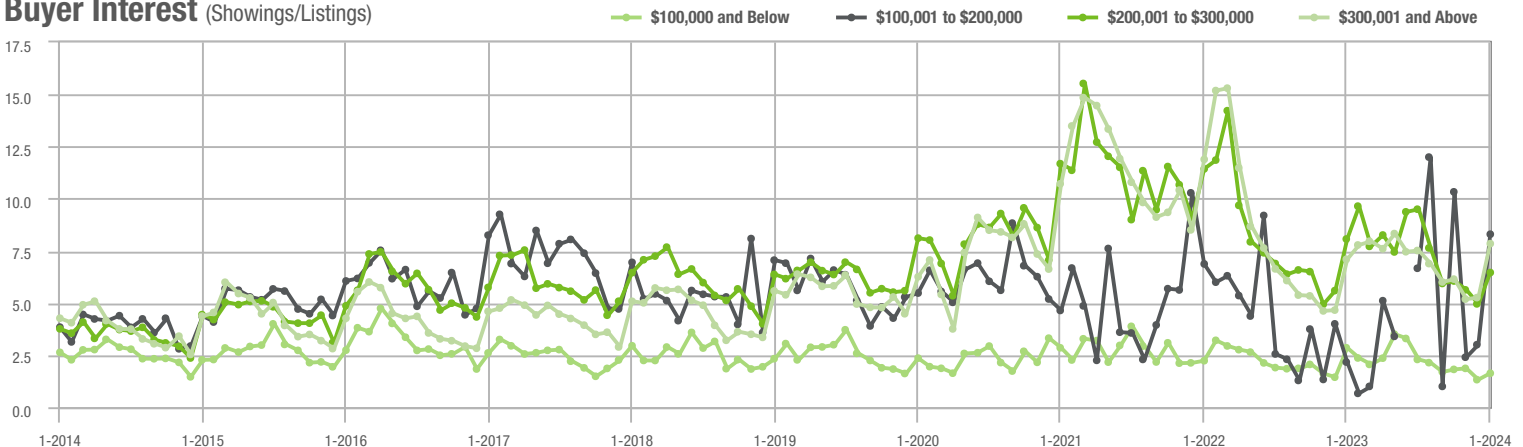
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

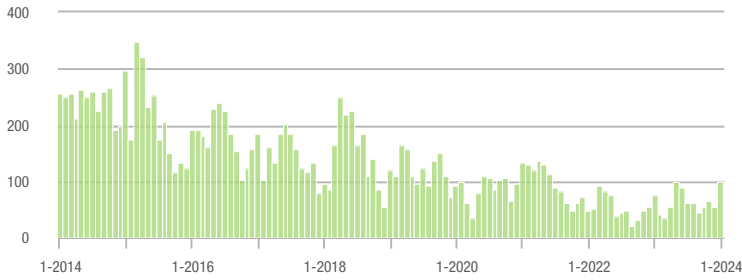


Uptown Charlotte

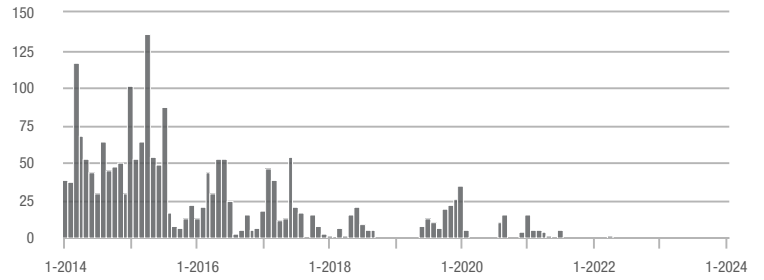
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	100	+ 33.3%	+ 81.8%	2.4	- 20.0%	+ 60.4%	49	+ 53.1%	- 3.9%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	35	0.0%	- 48.5%	4.4	- 20.0%	- 29.2%	8	+ 14.3%	- 27.3%
\$300,001 and Above	401	+ 91.9%	+ 79.8%	6.8	- 15.0%	+ 55.4%	59	+ 126.9%	+ 15.7%
Total	536	+ 68.0%	+ 54.9%	5.2	- 7.1%	+ 41.9%	116	+ 78.5%	+ 2.7%

Showings

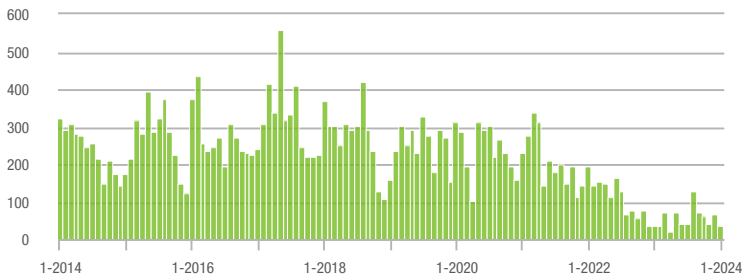
\$100,000 and Below



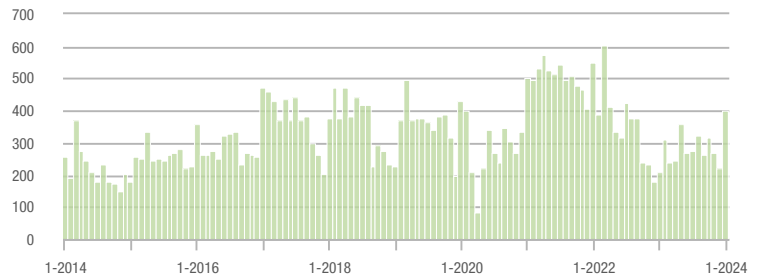
\$100,001 to \$200,000



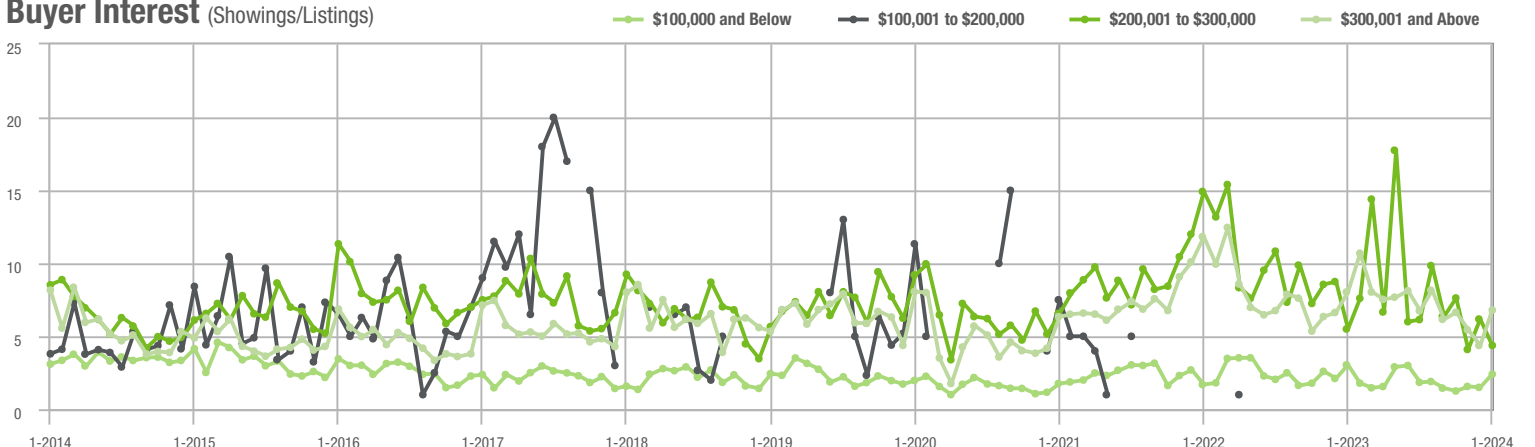
\$200,001 to \$300,000



\$300,001 and Above



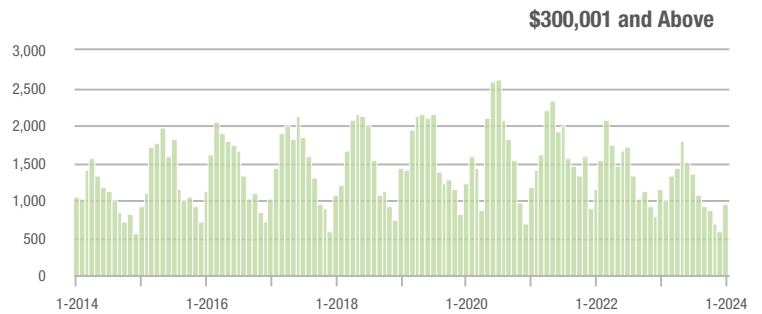
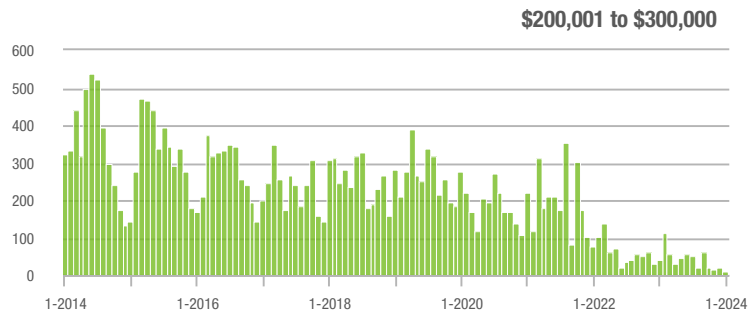
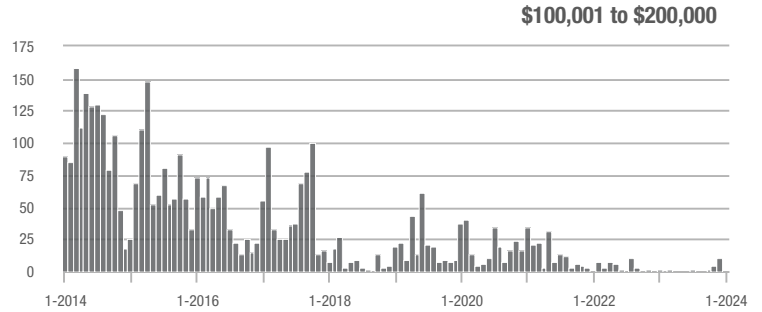
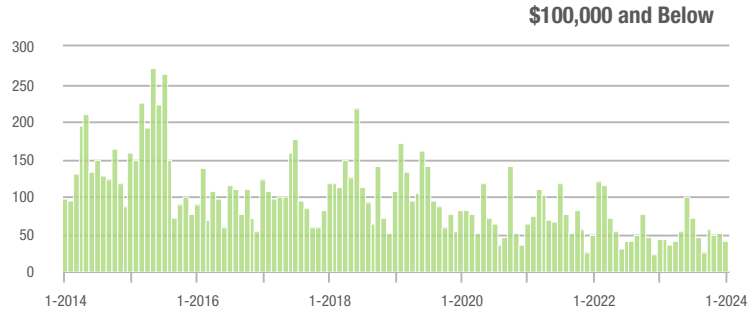
Buyer Interest (Showings/Listings)



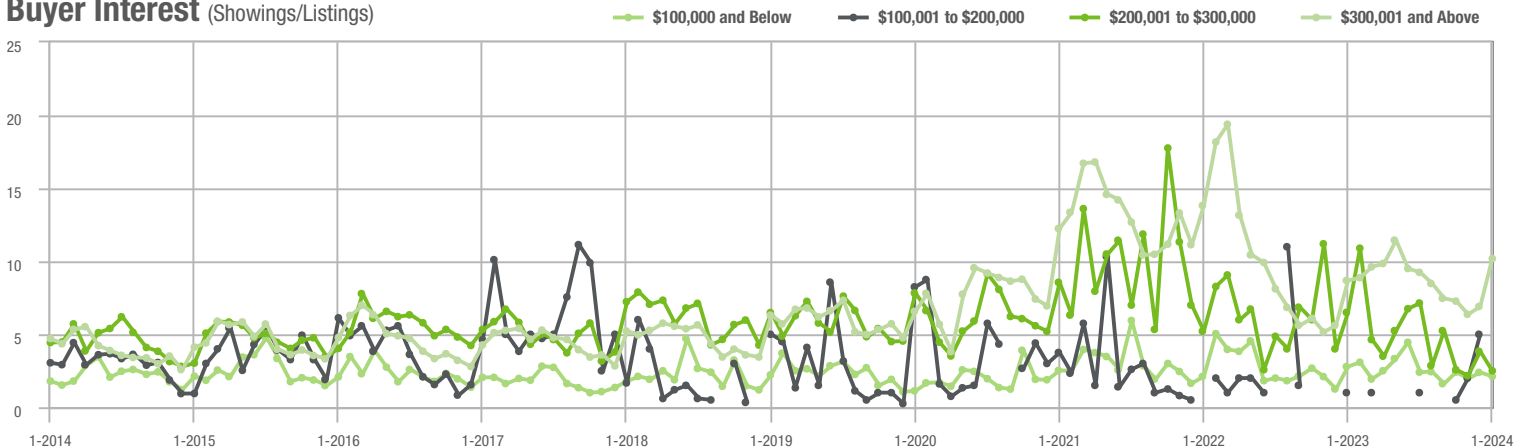
Waxhaw, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	41	- 6.8%	- 21.2%	2.1	- 25.0%	- 11.4%	19	- 13.6%	- 9.5%
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	0	- 100.0%	- 100.0%
\$200,001 to \$300,000	10	- 76.2%	- 56.5%	2.5	- 61.5%	- 34.8%	5	- 61.5%	- 28.6%
\$300,001 and Above	944	- 17.8%	+ 58.1%	10.2	+ 17.2%	+ 47.6%	98	- 34.7%	+ 4.3%
Total	1,003	- 18.8%	+ 46.4%	8.6	+ 8.9%	+ 46.5%	124	- 34.4%	- 2.4%

Showings



Buyer Interest (Showings/Listings)

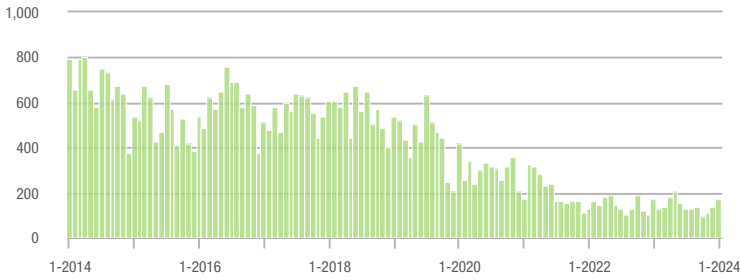


York County, SC

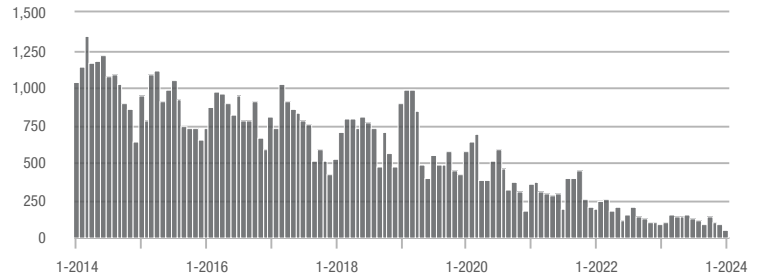
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change	January 2024	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	168	- 2.9%	+ 22.6%	2.7	+ 22.7%	+ 15.8%	81	- 33.6%	- 9.0%
\$100,001 to \$200,000	54	- 38.6%	- 43.2%	3.6	0.0%	- 23.2%	19	- 51.3%	- 24.0%
\$200,001 to \$300,000	1,158	- 14.8%	+ 41.0%	6.8	- 12.8%	+ 41.3%	182	- 6.2%	- 1.1%
\$300,001 and Above	3,332	- 2.3%	+ 49.6%	6.5	- 7.1%	+ 41.6%	552	- 2.8%	+ 1.8%
Total	5,037	- 5.2%	+ 44.1%	6.4	- 4.5%	+ 39.8%	875	- 10.4%	- 0.8%

Showings

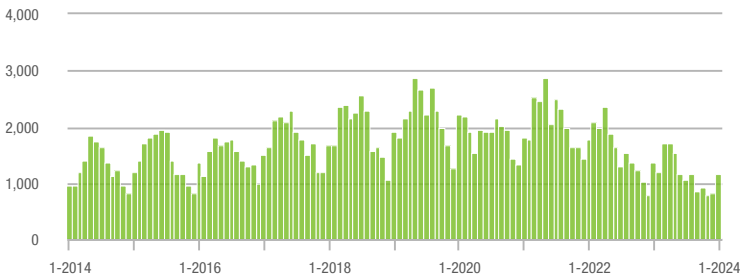
\$100,000 and Below



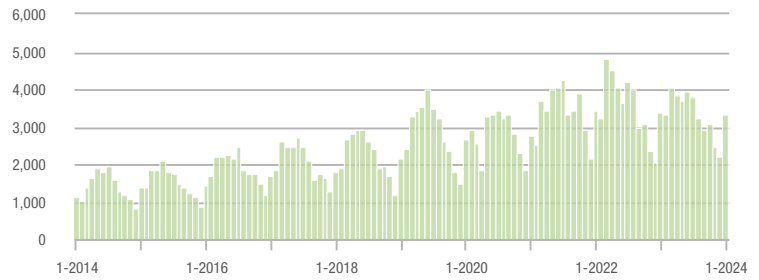
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

