

Showing Statistics

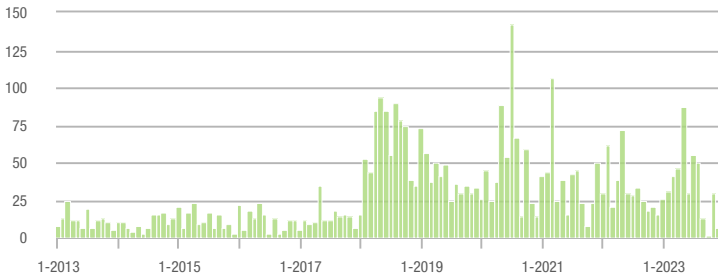
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	191	2.7	92
Anson County, NC	80	2.2	47
Cabarrus County, NC	2,549	4.9	594
Charlotte MSA	28,361	4.6	7,018
Chester County, SC	136	1.8	88
Chesterfield County, SC	63	2.8	36
Cleveland County, NC	628	2.8	285
City of Charlotte, NC	11,287	5.0	2,516
Concord, NC	1,414	4.9	338
Davidson, NC	307	4.7	81
Denver, NC	481	3.5	154
Fort Mill, SC	844	6.1	150
Gaston County, NC	2,930	4.1	798
Gastonia, NC	1,548	4.6	363
Huntersville, NC	678	4.8	153
Iredell County, NC	2,273	3.3	837
Kannapolis, NC	747	5.1	157
Lake Norman	1,427	3.4	490
Lake Wylie	804	3.8	243
Lancaster County, SC	1,268	4.0	376
Lincoln County, NC	911	3.3	317
Lincolnton, NC	351	3.6	114
Matthews, NC	661	6.1	127
Mecklenburg County, NC	13,288	5.0	2,986
Monroe, NC	669	3.6	220
Montgomery County, NC	109	1.0	121
Mooresville, NC	1,220	3.4	416
Rock Hill, SC	1,605	5.3	323
Salisbury, NC	646	3.3	227
Stanly County, NC	512	2.7	234
Statesville, NC	887	3.4	331
Union County, NC	2,341	4.7	568
Uptown Charlotte	346	3.6	109
Waxhaw, NC	684	5.9	124
York County, SC	3,503	4.6	838

Alexander County, NC

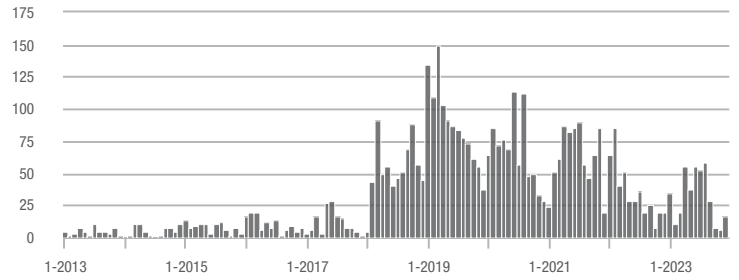
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6	- 62.5%	- 79.3%	0.8	- 33.3%	- 82.1%	17	- 51.4%	- 19.0%
\$100,001 to \$200,000	16	- 15.8%	+ 166.7%	3.5	+ 29.6%	+ 250.0%	8	- 11.1%	- 11.1%
\$200,001 to \$300,000	52	- 13.3%	- 10.3%	2.9	- 37.0%	+ 3.2%	19	+ 26.7%	- 13.6%
\$300,001 and Above	109	+ 84.7%	- 24.8%	2.8	+ 27.3%	- 29.1%	42	+ 13.5%	+ 7.7%
Total	191	+ 16.5%	- 29.5%	2.7	+ 8.0%	- 23.8%	92	- 12.4%	- 9.8%

Showings

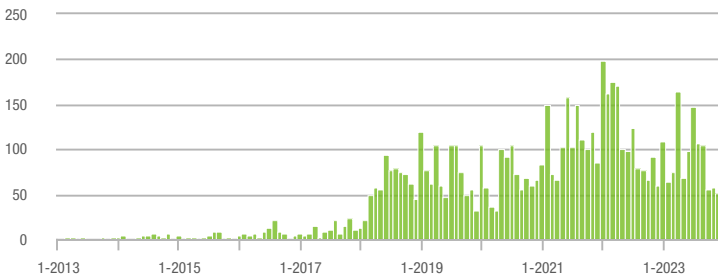
\$100,000 and Below



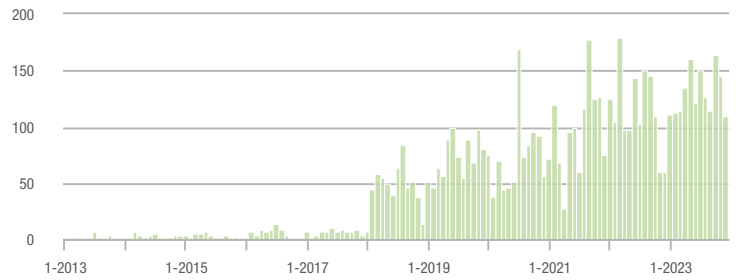
\$100,001 to \$200,000



\$200,001 to \$300,000

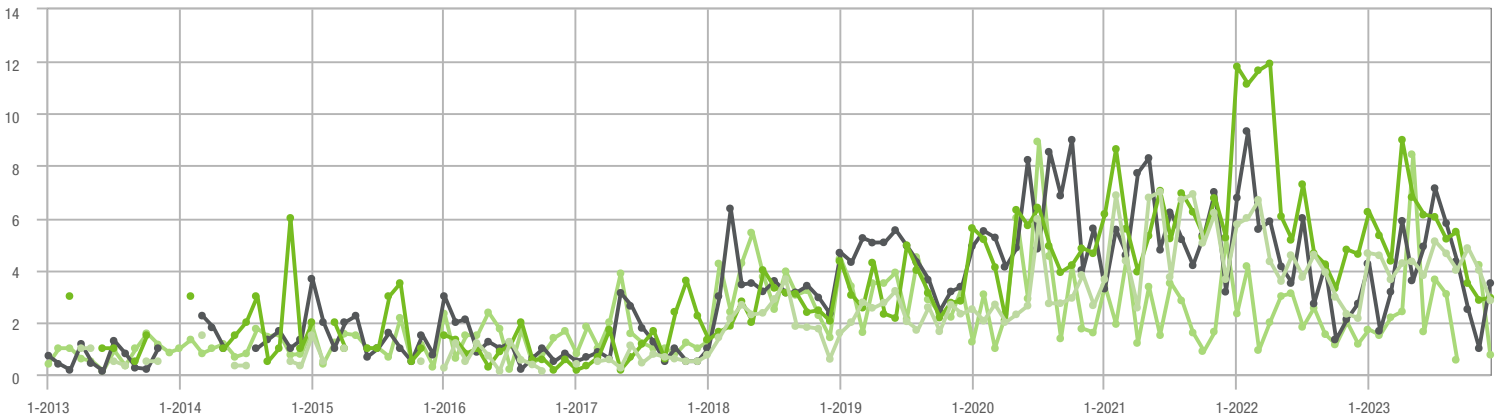


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

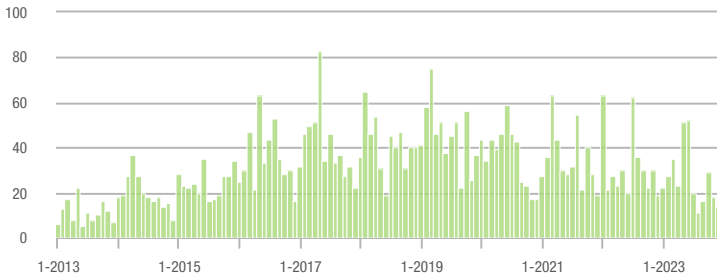


Anson County, NC

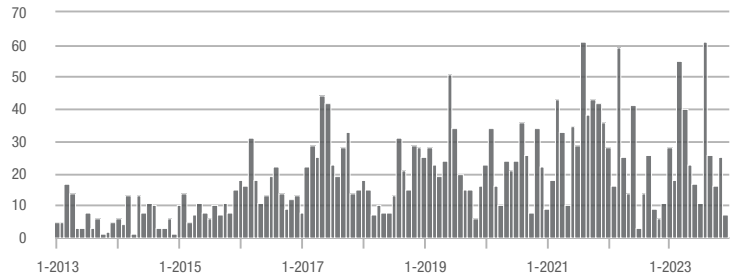
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	14	- 26.3%	- 22.2%	2.0	+ 42.9%	- 11.1%	12	- 42.9%	- 29.4%
\$100,001 to \$200,000	7	- 36.4%	- 72.0%	1.2	- 33.3%	- 55.0%	6	- 25.0%	- 40.0%
\$200,001 to \$300,000	21	- 12.5%	- 12.5%	2.2	- 4.3%	- 3.4%	11	- 26.7%	- 8.3%
\$300,001 and Above	6	- 25.0%	- 40.0%	1.0	+ 25.0%	- 42.9%	7	- 50.0%	- 30.0%
Total	80	+ 9.6%	- 30.4%	2.2	+ 46.7%	- 14.0%	47	- 34.7%	- 24.2%

Showings

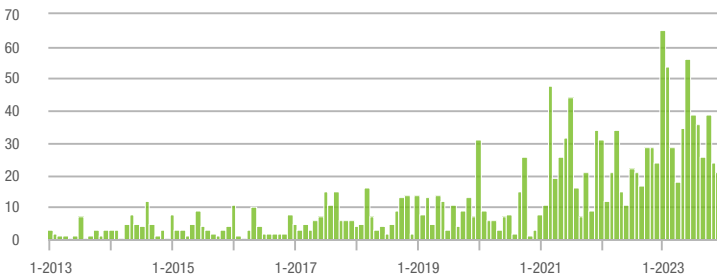
\$100,000 and Below



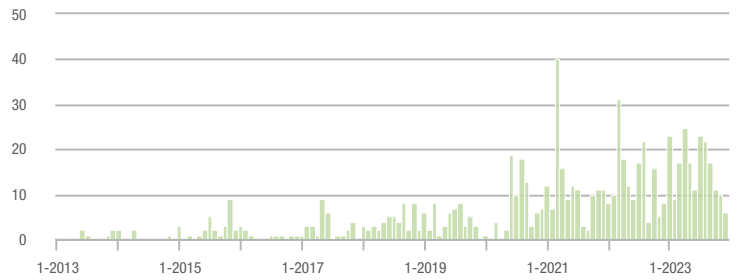
\$100,001 to \$200,000



\$200,001 to \$300,000

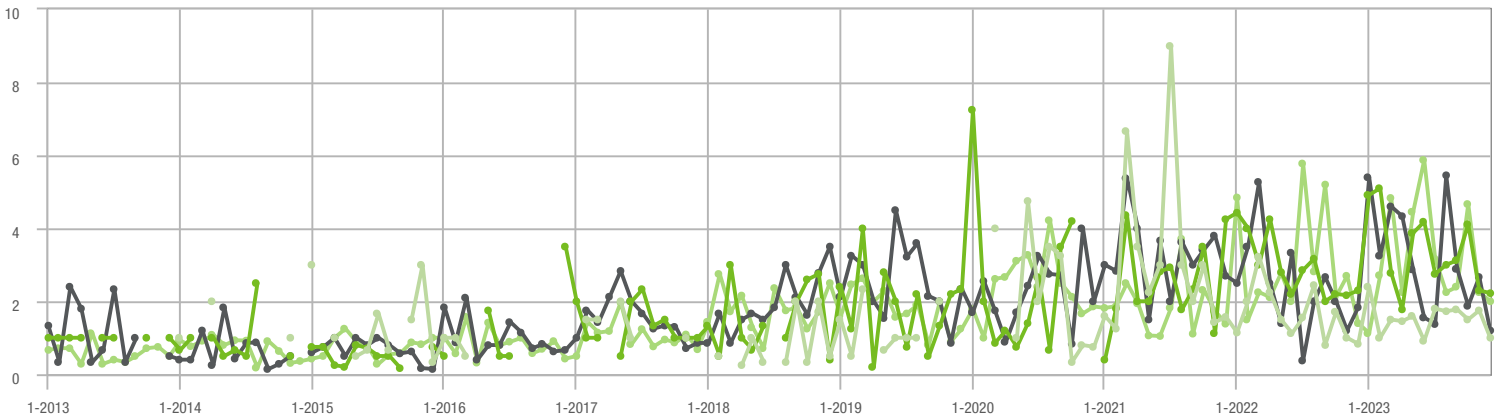


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

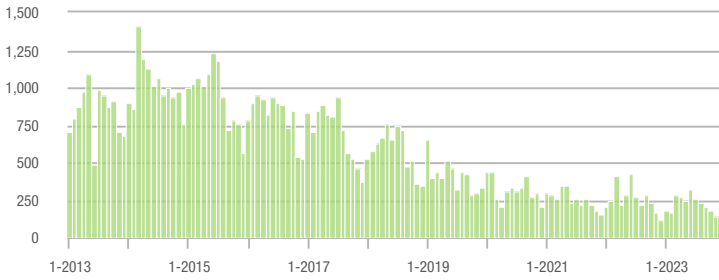


Cabarrus County, NC

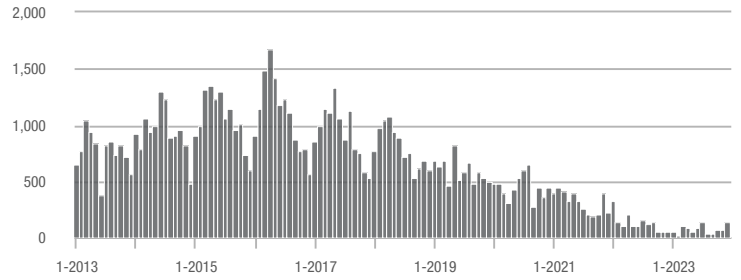
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	145	+ 20.8%	+ 5.1%	1.5	+ 36.4%	+ 15.1%	107	- 23.0%	- 7.8%
\$100,001 to \$200,000	134	+ 185.1%	+ 100.0%	13.1	+ 274.3%	+ 55.4%	14	- 17.6%	+ 27.3%
\$200,001 to \$300,000	734	- 19.4%	- 14.6%	6.1	+ 7.0%	- 6.0%	128	- 28.9%	- 8.6%
\$300,001 and Above	1,400	- 21.9%	- 9.9%	5.2	+ 10.6%	- 2.3%	315	- 30.3%	- 10.3%
Total	2,549	- 16.8%	- 10.6%	4.9	+ 8.9%	- 3.1%	594	- 28.0%	- 9.2%

Showings

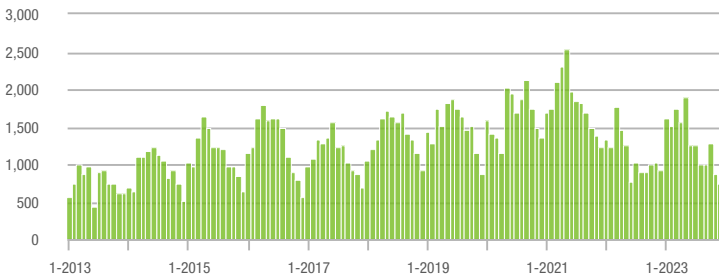
\$100,000 and Below



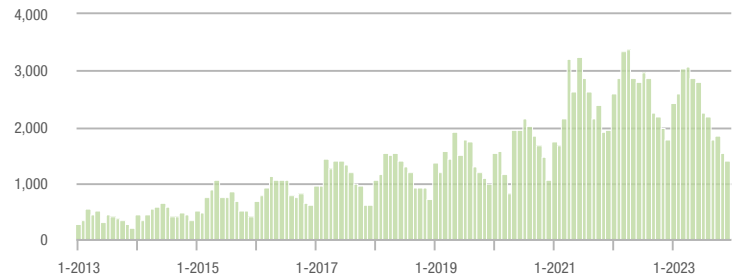
\$100,001 to \$200,000



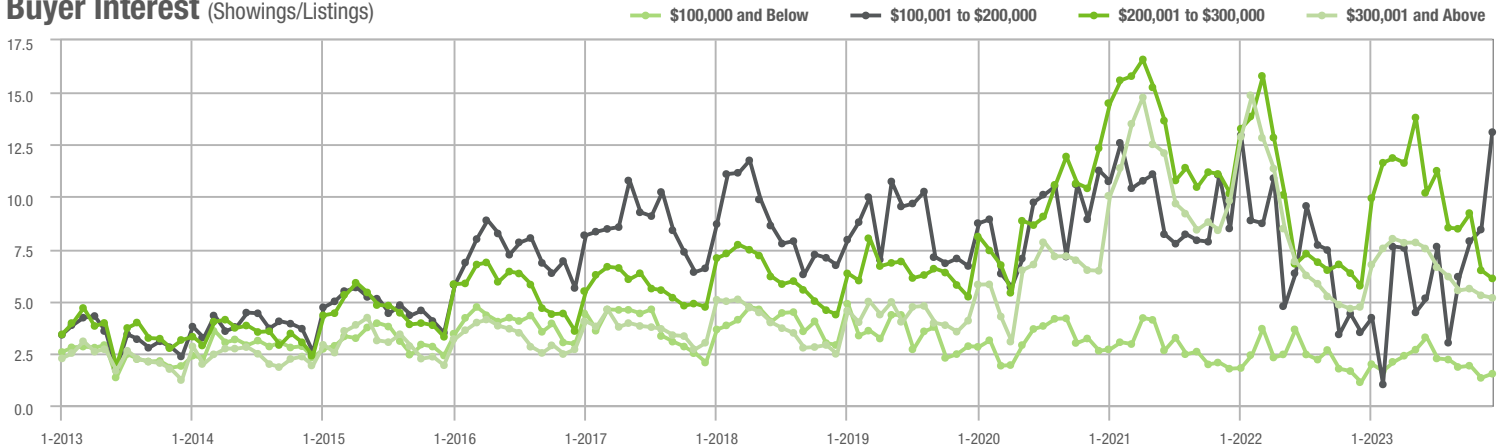
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

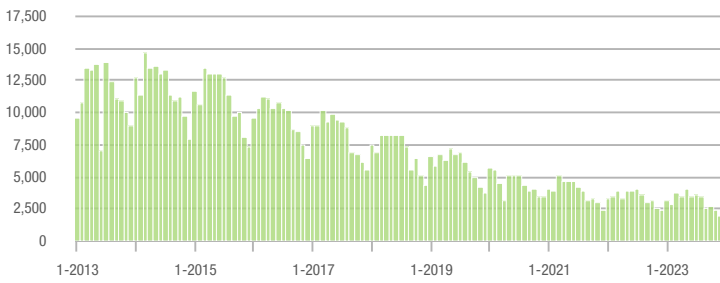


Charlotte MSA

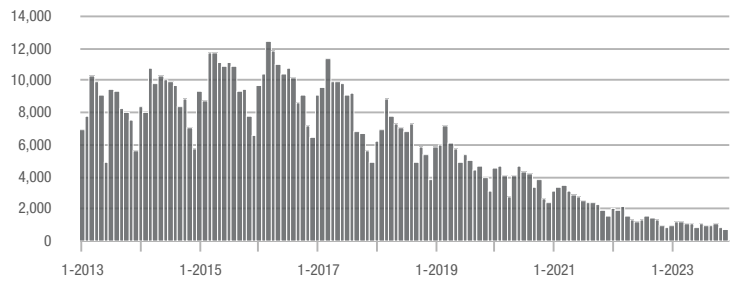
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,992	- 15.3%	- 14.5%	1.8	- 10.0%	- 4.4%	1,308	- 19.1%	- 14.2%
\$100,001 to \$200,000	703	- 11.3%	- 13.4%	4.9	+ 11.4%	- 11.4%	181	- 28.7%	- 6.2%
\$200,001 to \$300,000	5,623	- 19.4%	- 12.2%	5.1	+ 2.0%	- 4.5%	1,182	- 26.4%	- 9.0%
\$300,001 and Above	18,518	+ 0.5%	- 12.7%	5.1	+ 10.9%	- 0.6%	4,055	- 17.6%	- 13.1%
Total	28,361	- 6.7%	- 12.8%	4.6	+ 7.0%	- 1.8%	7,018	- 20.8%	- 12.5%

Showings

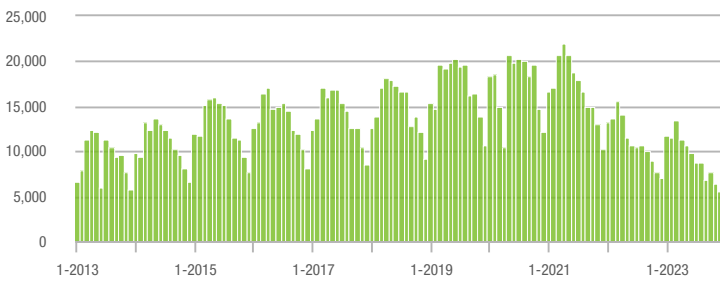
\$100,000 and Below



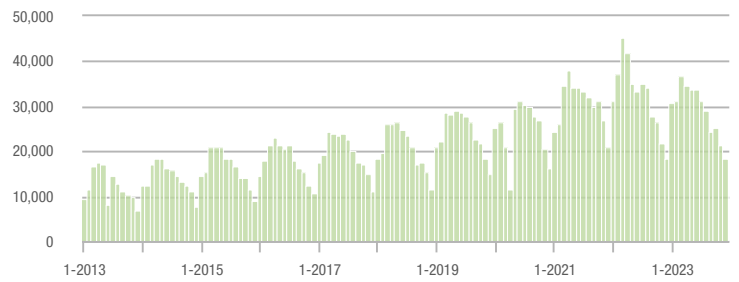
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

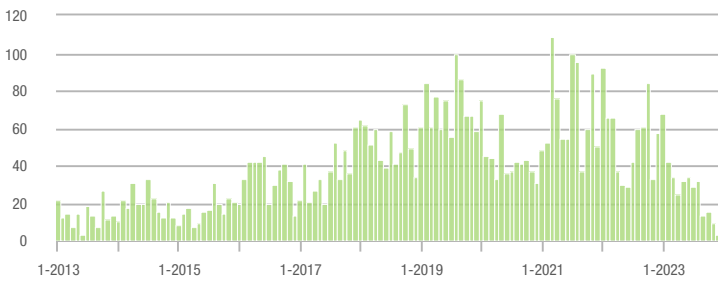


Chester County, SC

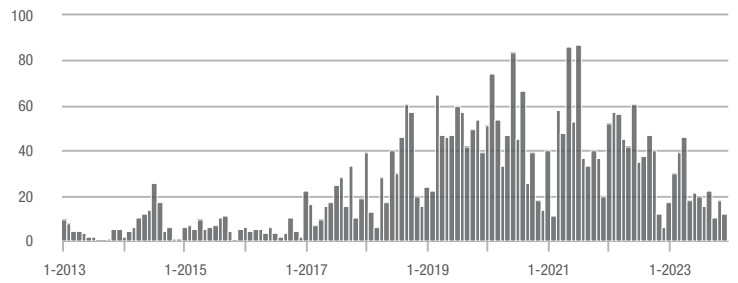
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3	- 94.7%	- 66.7%	0.3	- 85.7%	- 59.1%	16	- 61.0%	- 5.9%
\$100,001 to \$200,000	12	+ 100.0%	- 33.3%	1.5	+ 150.0%	- 33.3%	9	- 25.0%	0.0%
\$200,001 to \$300,000	56	+ 33.3%	- 29.1%	2.5	+ 25.0%	- 12.2%	24	- 7.7%	- 22.6%
\$300,001 and Above	32	+ 10.3%	- 15.8%	1.6	+ 23.1%	- 2.1%	23	+ 4.5%	- 8.0%
Total	136	- 26.5%	- 27.7%	1.8	- 5.3%	- 15.2%	88	- 28.5%	- 13.7%

Showings

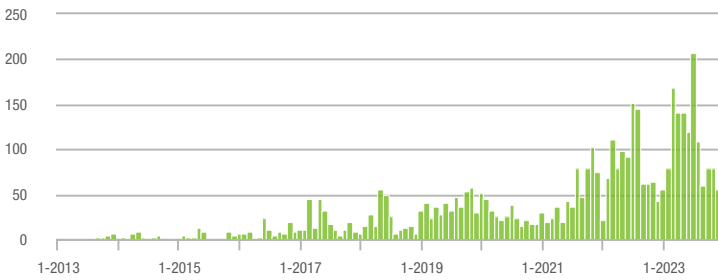
\$100,000 and Below



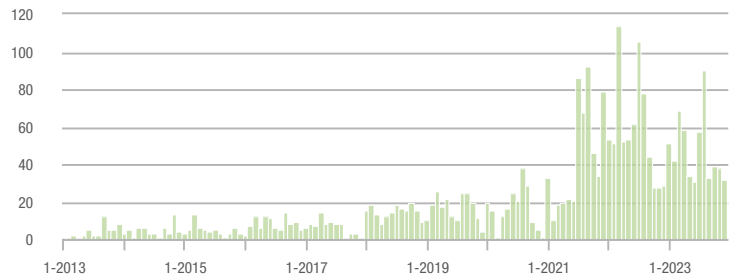
\$100,001 to \$200,000



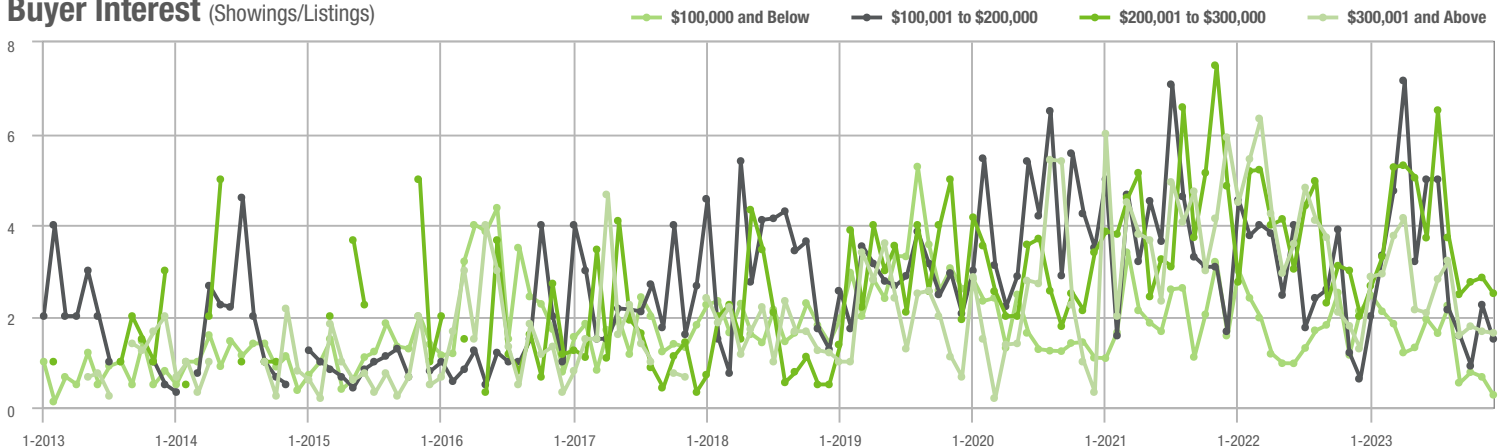
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

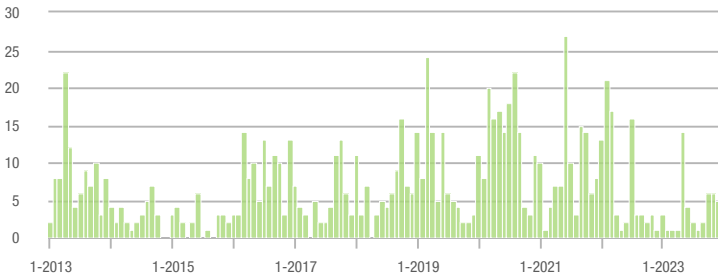


Chesterfield County, SC

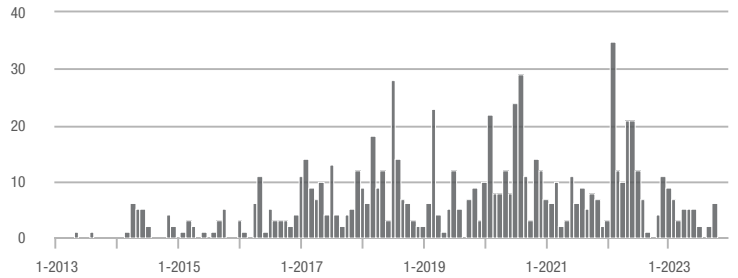
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5	+ 400.0%	- 16.7%	2.5	+ 733.3%	- 16.7%	2	- 77.8%	- 33.3%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	1	- 66.7%	0.0%
\$200,001 to \$300,000	37	+ 428.6%	- 37.3%	3.3	+ 153.8%	+ 5.8%	20	+ 33.3%	- 28.6%
\$300,001 and Above	10	+ 900.0%	0.0%	1.2	+ 20.0%	+ 2.9%	9	+ 350.0%	- 18.2%
Total	63	+ 125.0%	- 22.2%	2.8	+ 86.7%	+ 12.4%	36	0.0%	- 26.5%

Showings

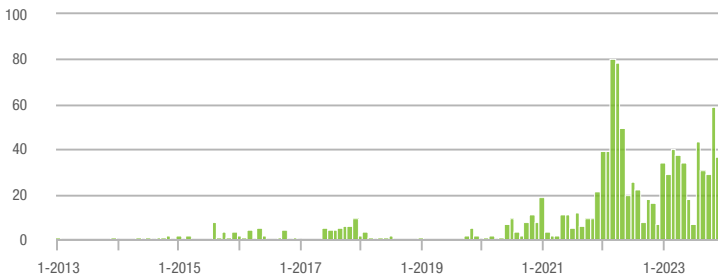
\$100,000 and Below



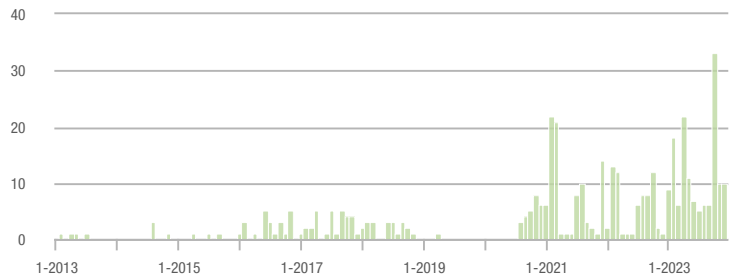
\$100,001 to \$200,000



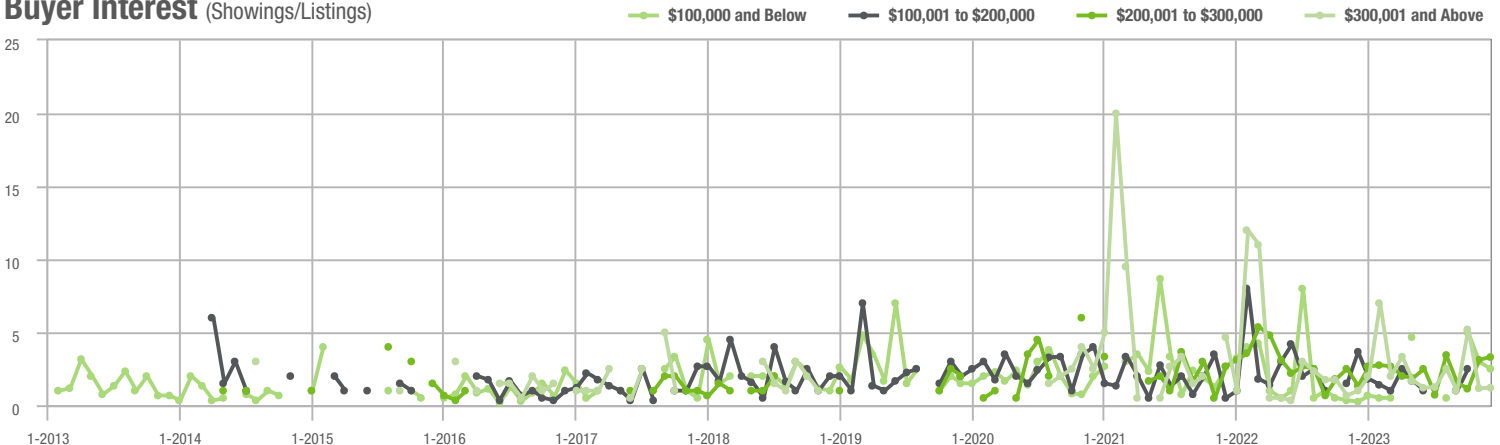
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

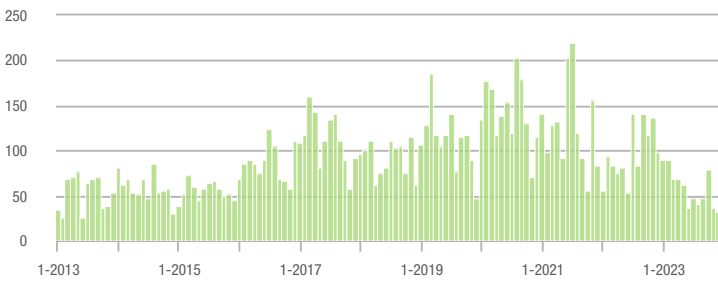


Cleveland County, NC

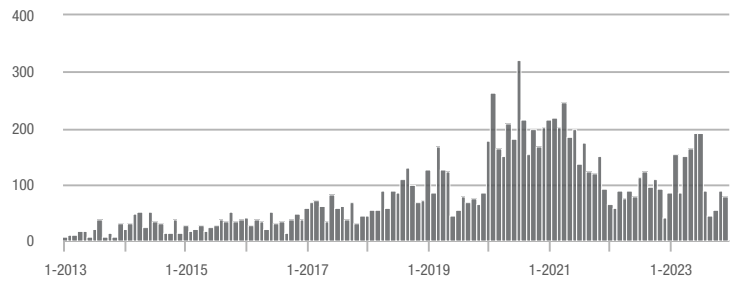
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	32	- 67.7%	- 13.5%	2.1	- 46.2%	+ 25.6%	33	- 50.7%	- 13.2%
\$100,001 to \$200,000	77	+ 87.8%	- 14.4%	4.9	+ 172.2%	+ 9.0%	20	- 31.0%	- 16.7%
\$200,001 to \$300,000	181	- 26.4%	- 13.0%	2.3	- 23.3%	- 7.0%	86	- 13.1%	- 11.3%
\$300,001 and Above	216	+ 36.7%	0.0%	2.7	+ 35.0%	+ 11.9%	101	0.0%	- 14.4%
Total	628	- 12.0%	- 10.3%	2.8	+ 3.7%	+ 1.0%	285	- 20.8%	- 12.6%

Showings

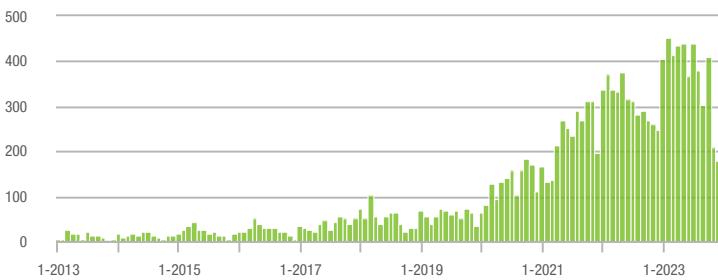
\$100,000 and Below



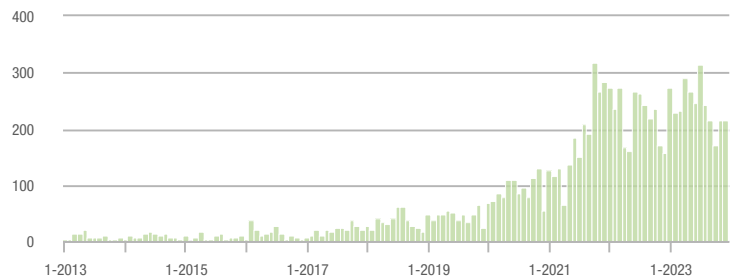
\$100,001 to \$200,000



\$200,001 to \$300,000

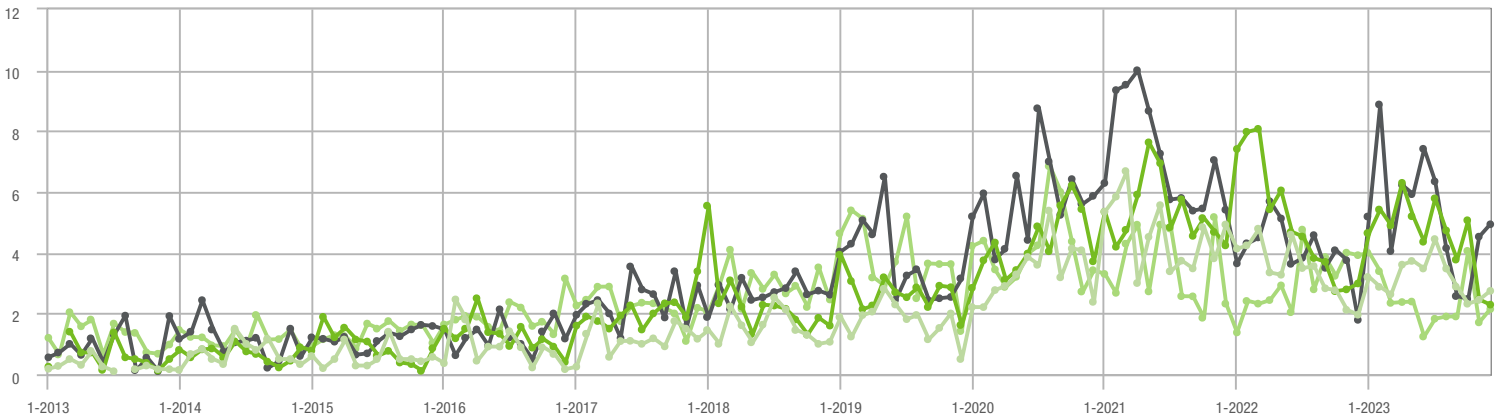


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

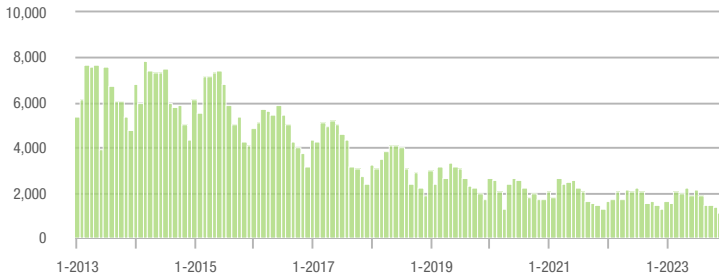


City of Charlotte, NC

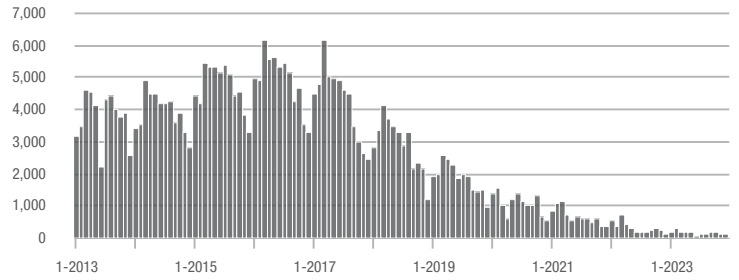
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,094	- 16.9%	- 17.7%	1.7	- 26.1%	- 6.7%	725	+ 0.1%	- 13.6%
\$100,001 to \$200,000	99	- 15.4%	- 5.7%	5.4	+ 38.5%	- 22.2%	19	- 34.5%	+ 11.8%
\$200,001 to \$300,000	1,696	- 28.8%	- 20.0%	6.8	+ 11.5%	- 8.3%	262	- 39.8%	- 12.7%
\$300,001 and Above	7,956	+ 2.8%	- 14.3%	5.9	+ 13.5%	- 0.2%	1,459	- 19.0%	- 14.9%
Total	11,287	- 6.3%	- 15.1%	5.0	+ 4.2%	- 2.1%	2,516	- 17.6%	- 14.1%

Showings

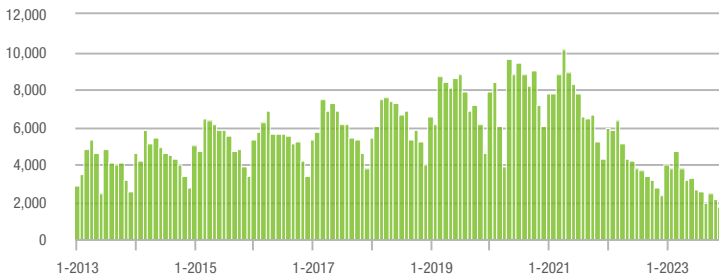
\$100,000 and Below



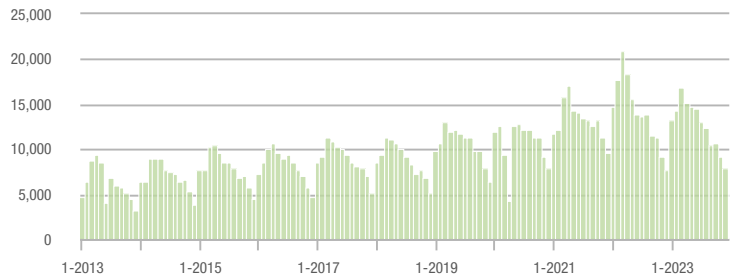
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

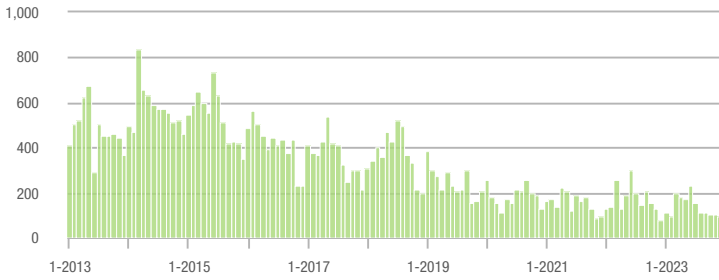


Concord, NC

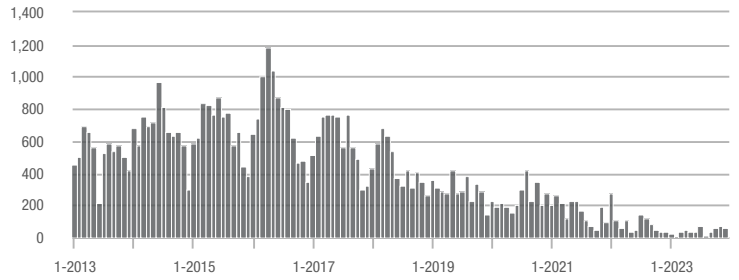
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	92	+ 19.5%	- 8.0%	1.4	- 6.7%	+ 10.7%	75	+ 5.6%	- 10.7%
\$100,001 to \$200,000	60	+ 53.8%	- 10.4%	8.1	+ 28.6%	- 17.2%	10	+ 25.0%	+ 11.1%
\$200,001 to \$300,000	418	- 10.9%	- 8.1%	6.5	+ 8.3%	- 6.8%	68	- 19.0%	- 1.4%
\$300,001 and Above	752	- 28.1%	- 23.0%	5.2	+ 8.3%	- 12.3%	166	- 34.9%	- 14.4%
Total	1,414	- 18.1%	- 17.4%	4.9	+ 4.3%	- 10.1%	338	- 22.5%	- 9.6%

Showings

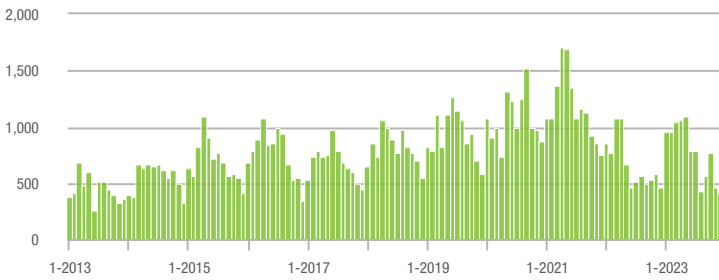
\$100,000 and Below



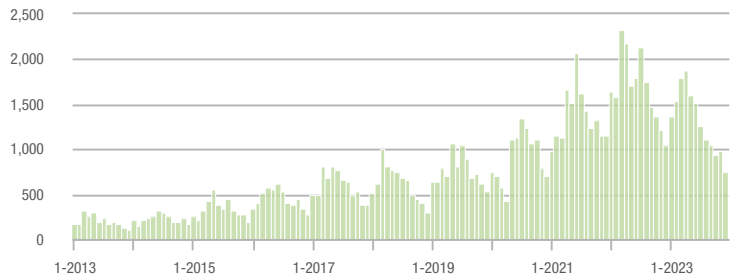
\$100,001 to \$200,000



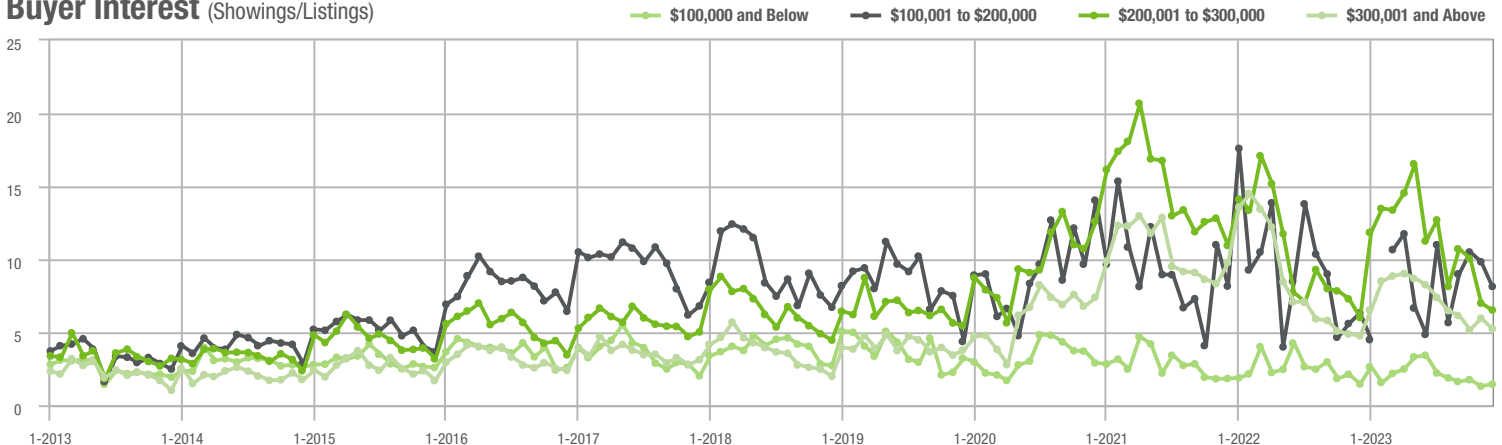
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

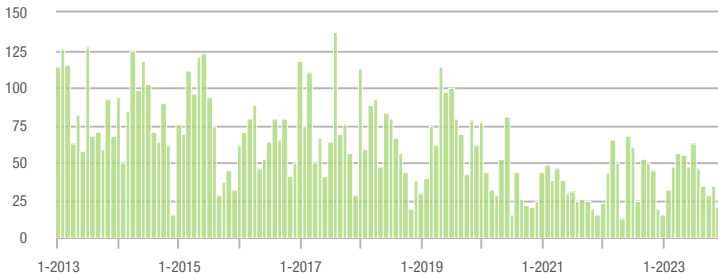


Davidson, NC

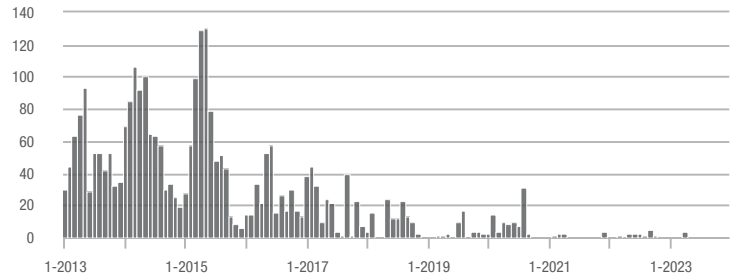
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	20	+ 5.3%	- 41.2%	1.8	- 30.8%	- 17.0%	14	+ 16.7%	- 26.3%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	20	+ 11.1%	+ 100.0%	10.0	+ 233.3%	0.0%	2	- 71.4%	+ 100.0%
\$300,001 and Above	267	+ 31.5%	+ 12.7%	5.0	+ 28.2%	+ 21.2%	65	- 8.5%	- 3.0%
Total	307	+ 23.8%	+ 9.3%	4.7	+ 27.0%	+ 23.7%	81	- 12.0%	- 6.9%

Showings

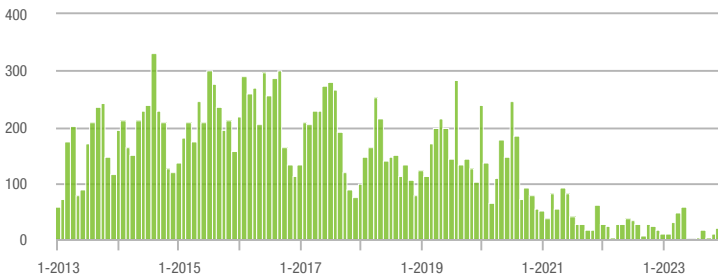
\$100,000 and Below



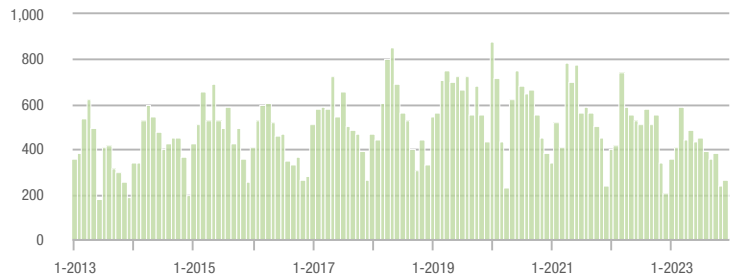
\$100,001 to \$200,000



\$200,001 to \$300,000

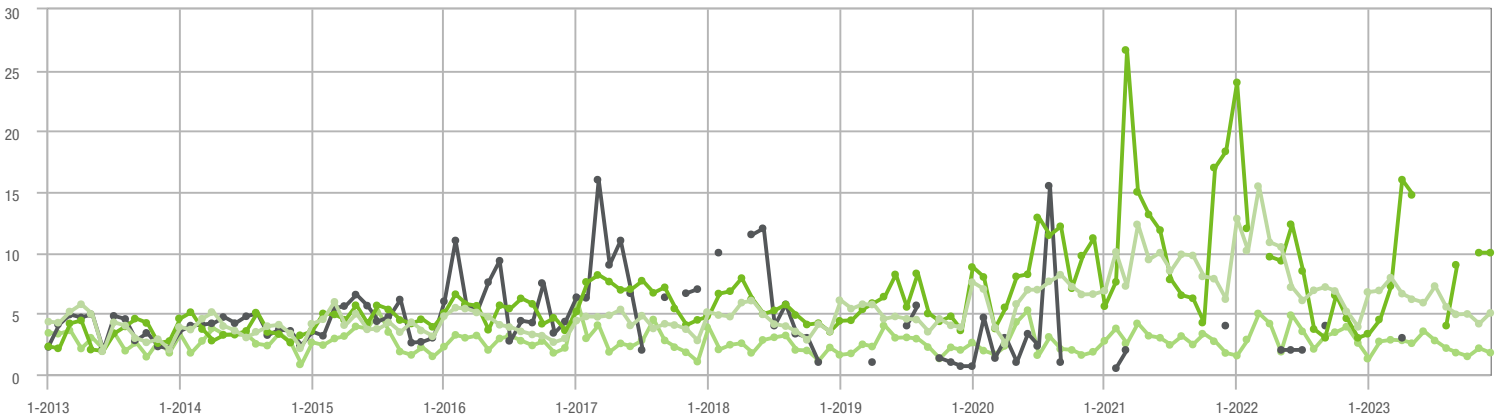


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

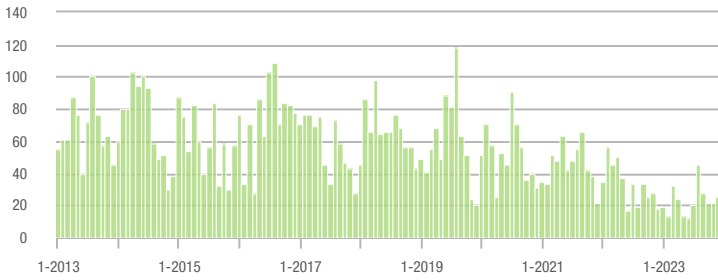


Denver, NC

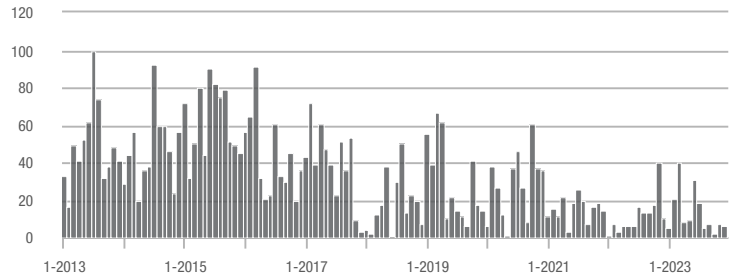
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	25	+ 38.9%	+ 19.0%	1.5	- 31.8%	+ 2.9%	18	+ 38.5%	+ 12.5%
\$100,001 to \$200,000	6	- 40.0%	- 14.3%	2.5	0.0%	- 16.7%	4	- 33.3%	0.0%
\$200,001 to \$300,000	30	- 53.8%	- 16.7%	2.9	- 59.2%	- 35.6%	11	- 8.3%	+ 22.2%
\$300,001 and Above	412	- 1.7%	- 2.8%	3.9	- 11.4%	+ 16.5%	118	- 2.5%	- 16.3%
Total	481	- 7.1%	- 2.0%	3.5	- 18.6%	+ 7.5%	154	- 1.3%	- 9.9%

Showings

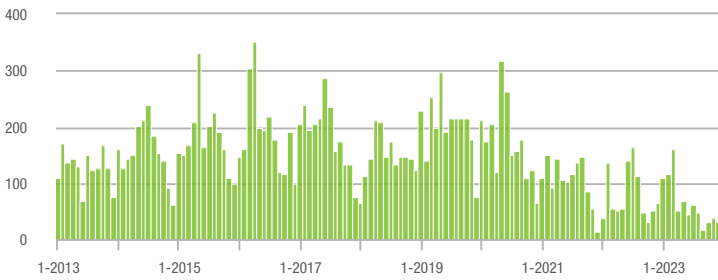
\$100,000 and Below



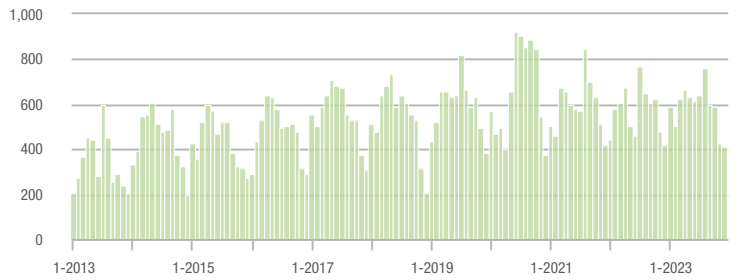
\$100,001 to \$200,000



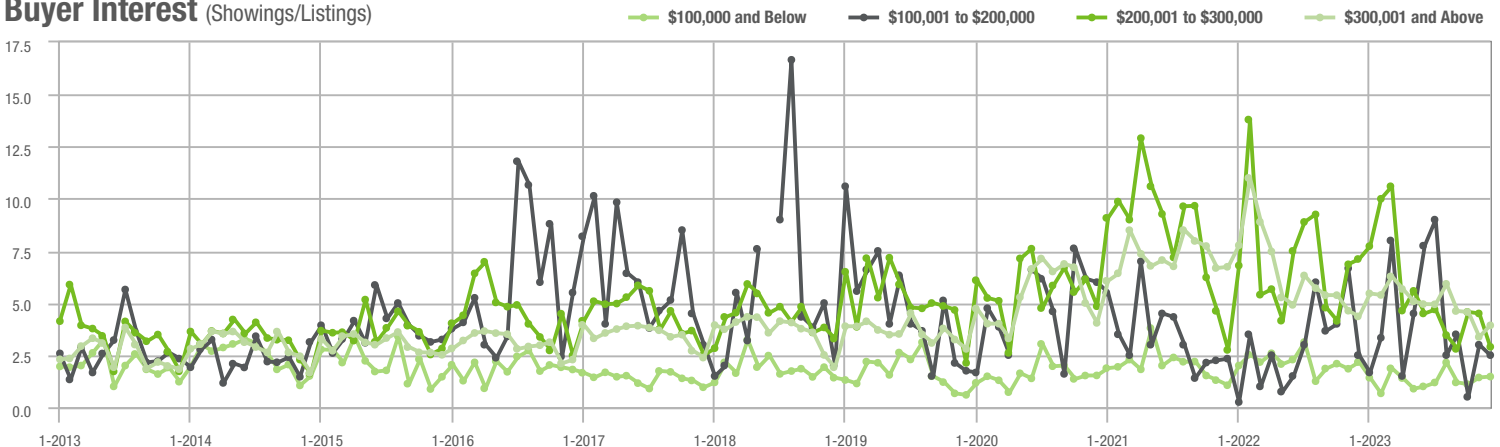
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

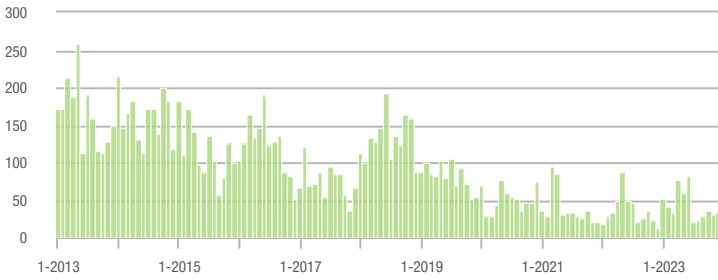


Fort Mill, SC

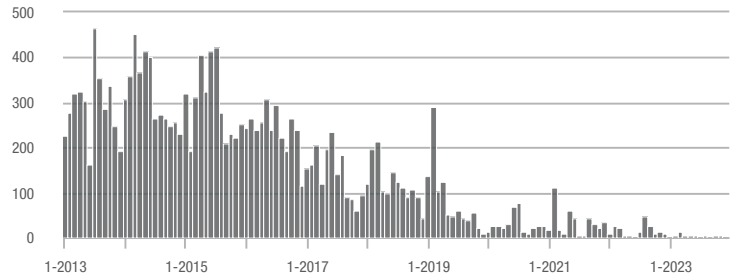
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	33	+ 135.7%	+ 6.5%	2.0	+ 122.2%	+ 50.0%	19	- 9.5%	- 38.7%
\$100,001 to \$200,000	1	- 87.5%	- 83.3%	1.0	- 87.5%	- 83.3%	1	0.0%	0.0%
\$200,001 to \$300,000	115	- 3.4%	+ 2.7%	6.4	+ 6.7%	+ 14.1%	18	- 18.2%	- 14.3%
\$300,001 and Above	693	- 8.8%	- 15.0%	6.6	+ 26.9%	+ 18.0%	111	- 30.6%	- 28.4%
Total	844	- 8.2%	- 12.9%	6.1	+ 24.5%	+ 19.1%	150	- 28.9%	- 28.6%

Showings

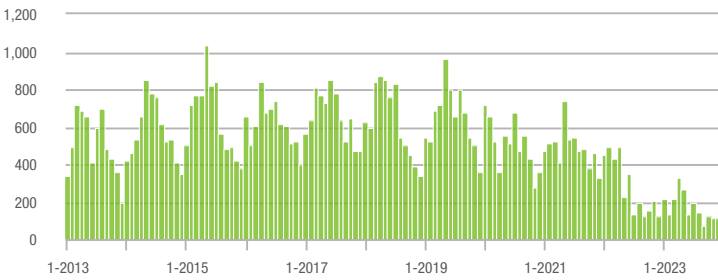
\$100,000 and Below



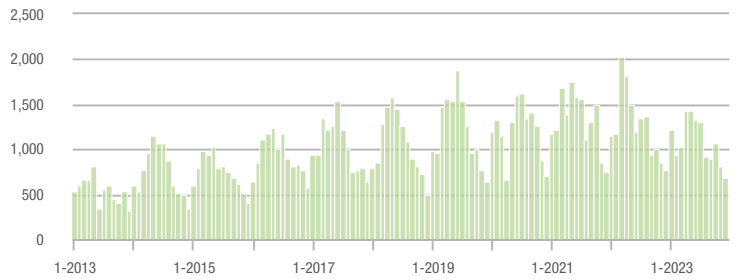
\$100,001 to \$200,000



\$200,001 to \$300,000

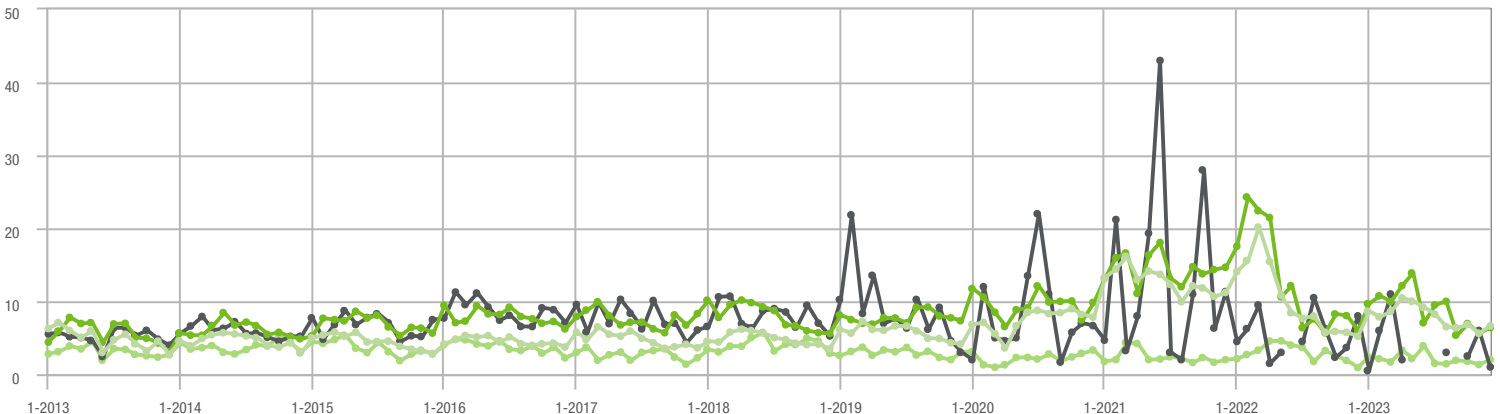


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

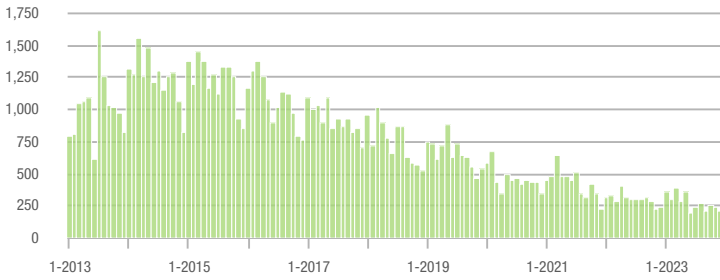


Gaston County, NC

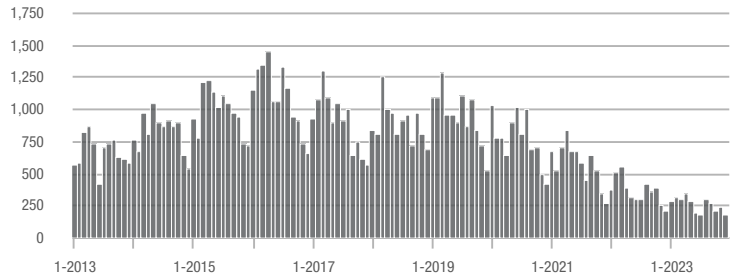
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	213	- 11.6%	- 9.0%	2.6	+ 18.2%	+ 1.3%	108	- 36.1%	- 18.2%
\$100,001 to \$200,000	184	- 11.5%	- 21.0%	5.4	- 6.9%	- 29.9%	37	- 15.9%	+ 2.8%
\$200,001 to \$300,000	1,043	+ 8.5%	+ 4.8%	4.6	+ 12.2%	+ 4.1%	230	- 15.4%	- 1.7%
\$300,001 and Above	1,221	+ 46.9%	+ 1.7%	3.7	+ 27.6%	+ 2.0%	371	+ 2.5%	- 3.6%
Total	2,930	+ 12.5%	- 3.0%	4.1	+ 13.9%	- 1.1%	798	- 15.0%	- 5.8%

Showings

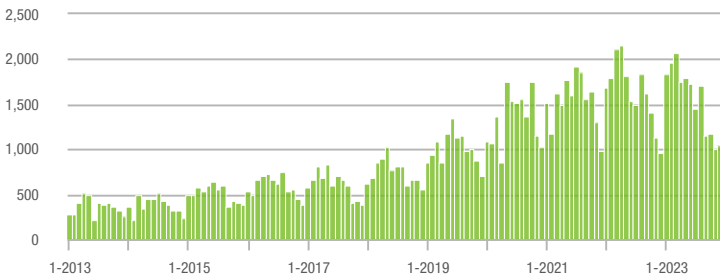
\$100,000 and Below



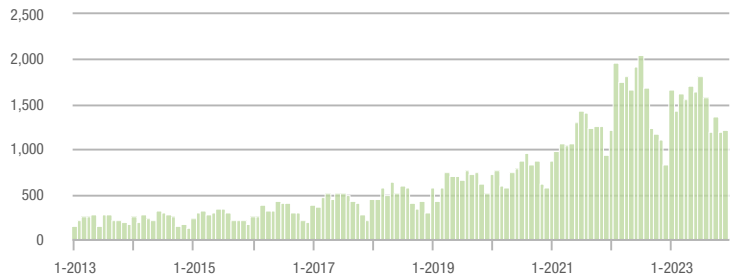
\$100,001 to \$200,000



\$200,001 to \$300,000

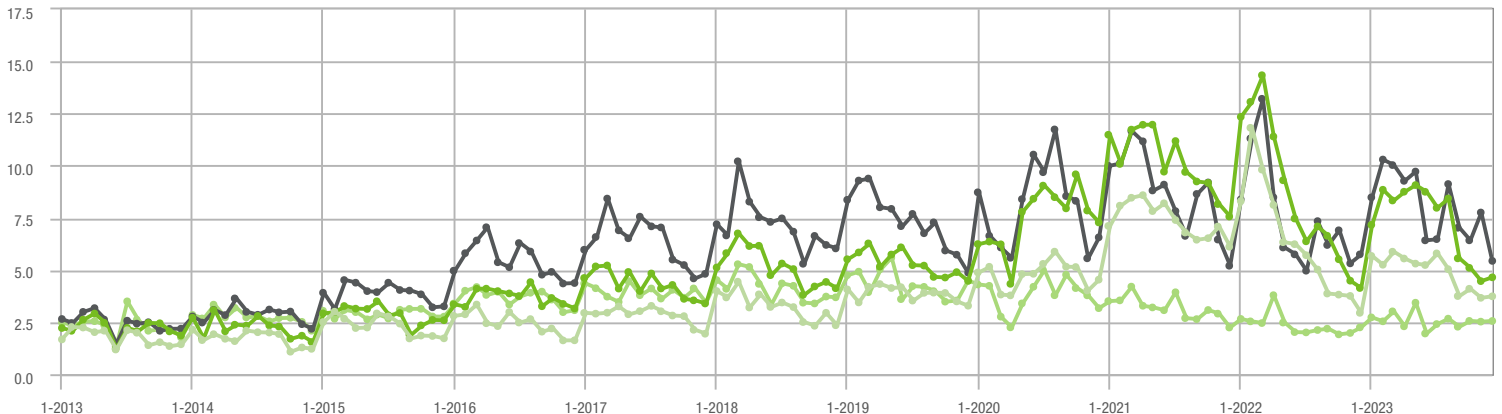


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

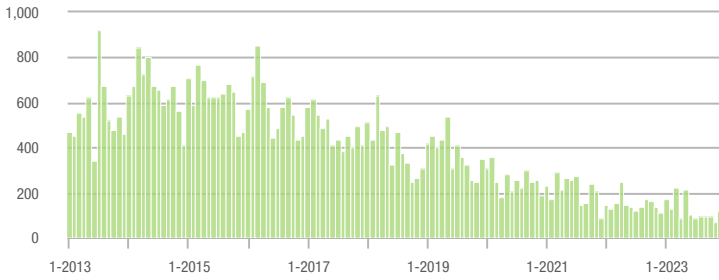


Gastonia, NC

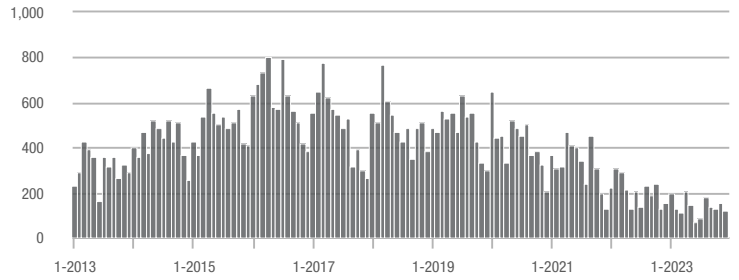
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	121	+ 10.0%	+ 72.9%	3.5	+ 59.1%	+ 89.6%	40	- 48.7%	- 18.4%
\$100,001 to \$200,000	122	- 22.3%	- 20.3%	11.0	+ 39.2%	- 10.2%	12	- 47.8%	- 20.0%
\$200,001 to \$300,000	610	+ 19.8%	+ 7.4%	4.7	+ 14.6%	+ 1.3%	132	- 10.8%	+ 3.1%
\$300,001 and Above	488	+ 19.3%	+ 3.8%	3.8	+ 26.7%	+ 11.4%	149	- 11.8%	- 8.6%
Total	1,548	+ 14.0%	+ 5.6%	4.6	+ 21.1%	+ 8.1%	363	- 20.9%	- 6.0%

Showings

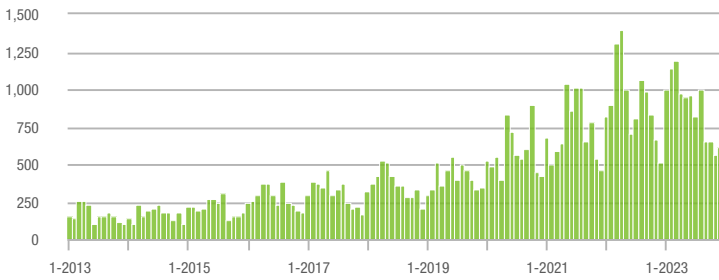
\$100,000 and Below



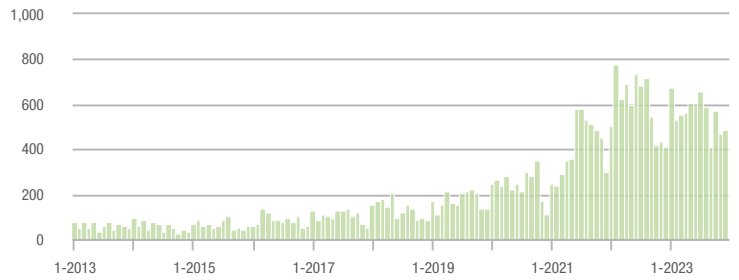
\$100,001 to \$200,000



\$200,001 to \$300,000

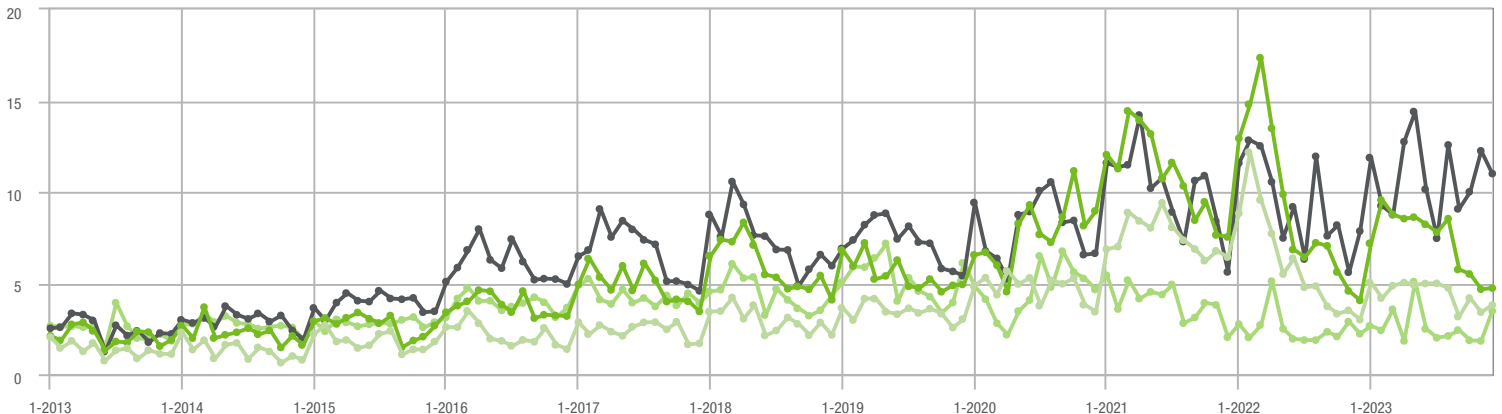


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

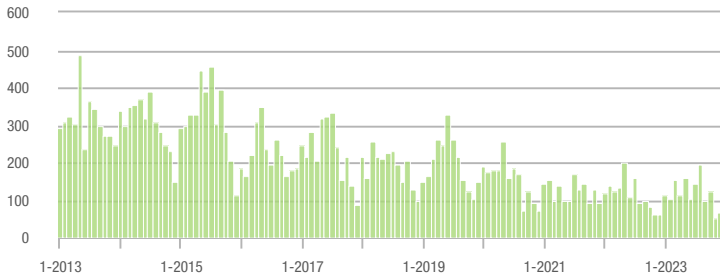


Huntersville, NC

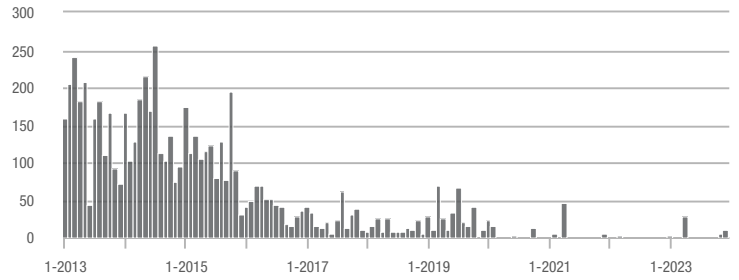
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	68	+ 13.3%	+ 33.3%	2.1	+ 23.5%	+ 13.4%	35	- 23.9%	+ 2.9%
\$100,001 to \$200,000	11	—	+ 83.3%	0.5	—	—	3	0.0%	+ 50.0%
\$200,001 to \$300,000	3	- 94.1%	- 85.7%	1.5	- 85.3%	- 64.3%	3	- 62.5%	- 50.0%
\$300,001 and Above	596	- 20.0%	- 21.7%	5.6	+ 5.7%	- 4.5%	112	- 31.3%	- 19.4%
Total	678	- 20.8%	- 19.2%	4.8	0.0%	- 7.3%	153	- 30.5%	- 15.5%

Showings

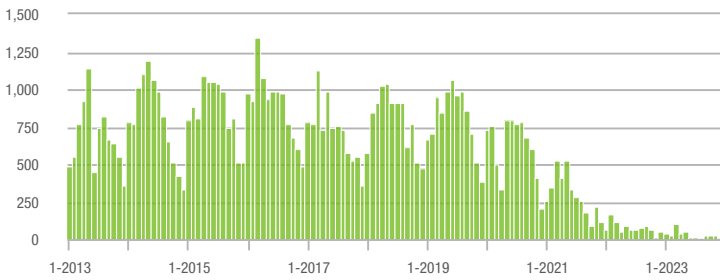
\$100,000 and Below



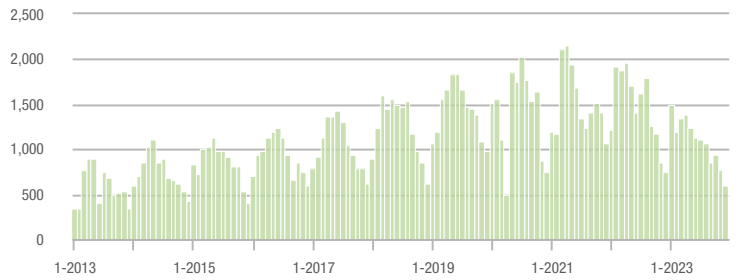
\$100,001 to \$200,000



\$200,001 to \$300,000

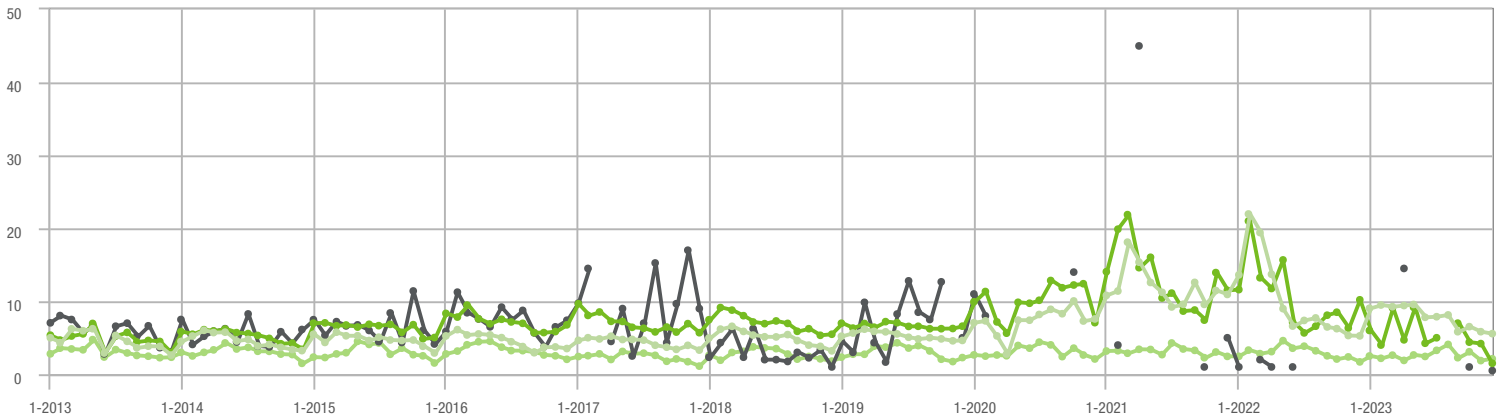


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

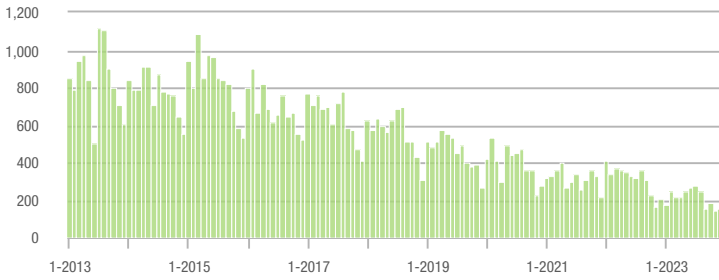


Iredell County, NC

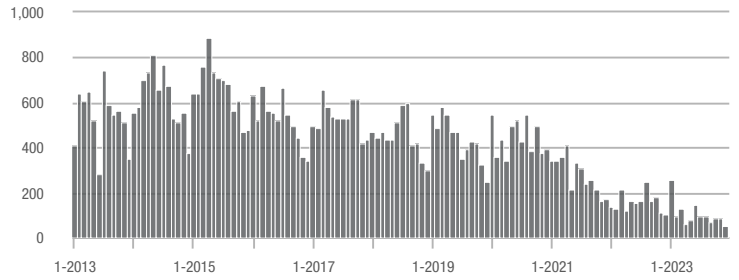
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	151	- 26.7%	+ 4.9%	1.5	- 25.0%	+ 5.6%	130	- 29.0%	- 8.5%
\$100,001 to \$200,000	53	- 47.0%	- 35.4%	2.5	- 26.5%	- 39.2%	23	- 42.5%	+ 15.0%
\$200,001 to \$300,000	547	+ 13.3%	- 11.8%	4.4	+ 12.8%	+ 3.5%	136	- 11.7%	- 14.5%
\$300,001 and Above	1,394	+ 11.9%	- 11.7%	3.3	- 2.9%	- 3.6%	516	+ 3.4%	- 9.6%
Total	2,273	+ 4.1%	- 11.6%	3.3	0.0%	- 2.8%	837	- 9.5%	- 10.1%

Showings

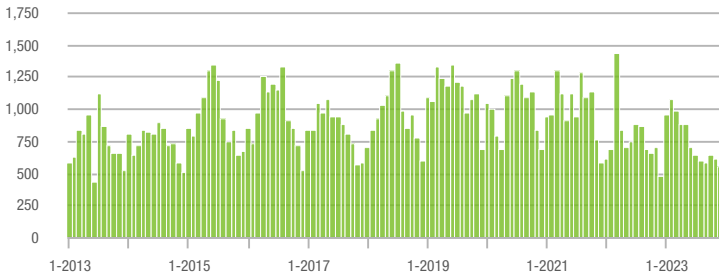
\$100,000 and Below



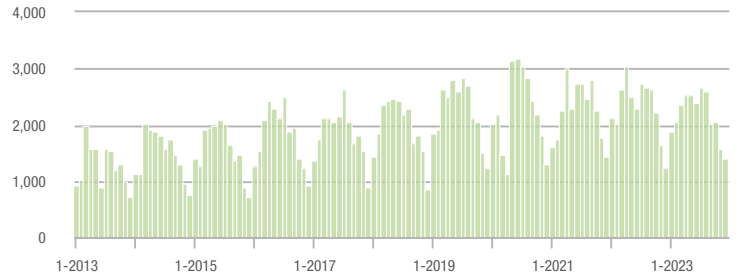
\$100,001 to \$200,000



\$200,001 to \$300,000

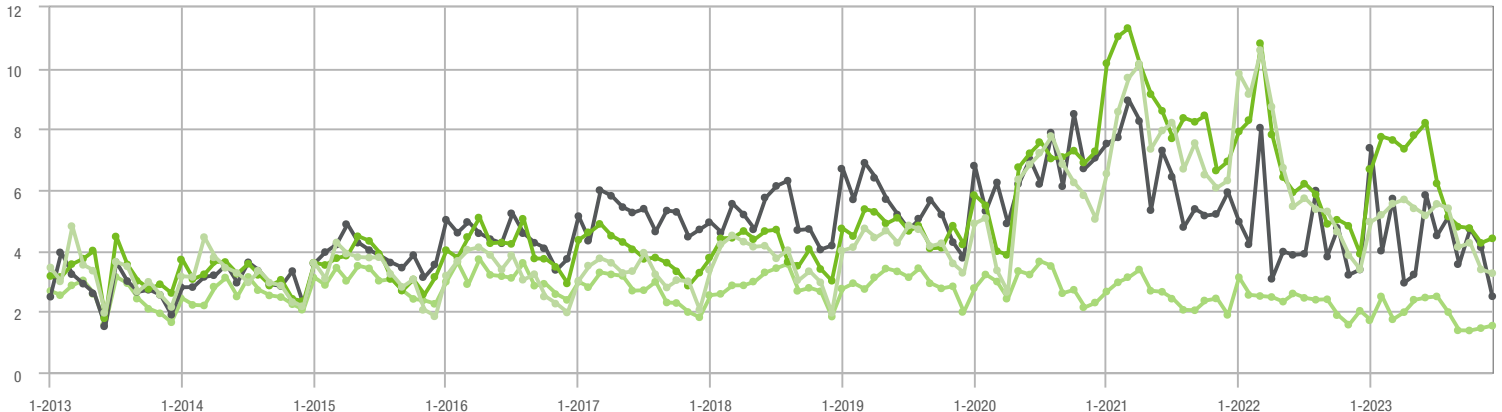


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

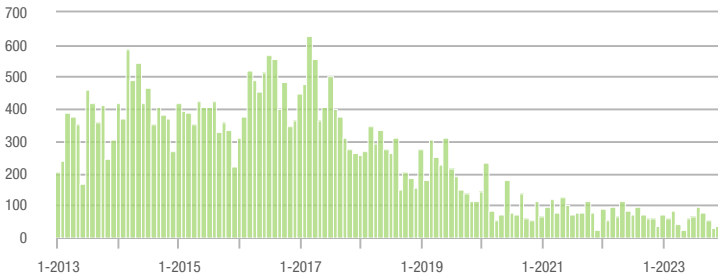


Kannapolis, NC

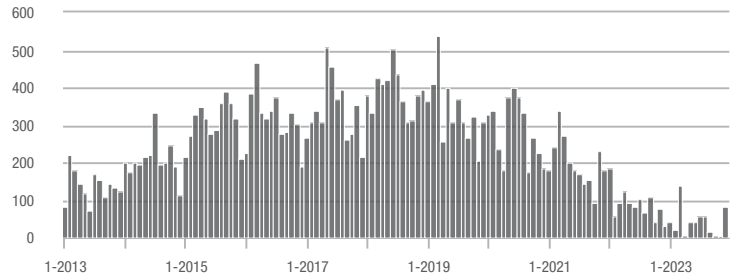
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	33	- 8.3%	+ 22.2%	2.1	+ 133.3%	+ 11.4%	17	- 65.3%	0.0%
\$100,001 to \$200,000	81	+ 153.1%	—	27.0	+ 513.6%	—	3	- 62.5%	—
\$200,001 to \$300,000	354	- 22.4%	- 20.6%	5.4	- 10.0%	- 4.4%	67	- 24.7%	- 15.2%
\$300,001 and Above	160	- 34.2%	- 36.5%	3.1	- 18.4%	- 29.0%	56	- 30.0%	- 11.1%
Total	747	- 14.9%	- 17.2%	5.1	+ 13.3%	- 6.2%	157	- 35.9%	- 11.3%

Showings

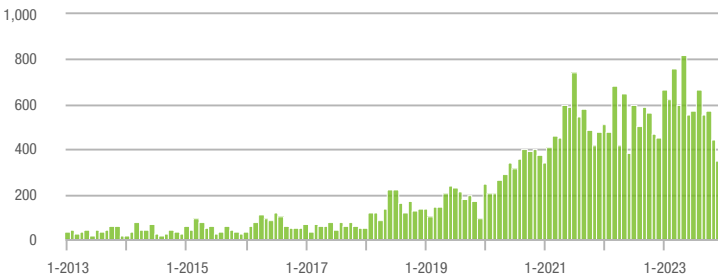
\$100,000 and Below



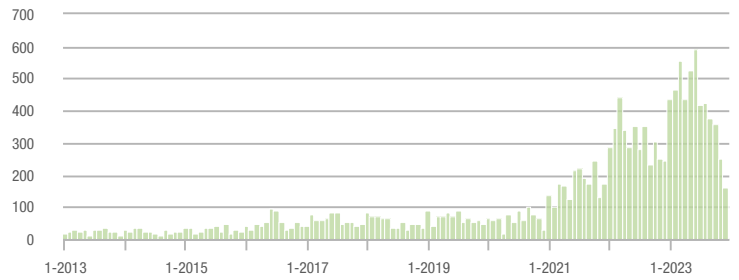
\$100,001 to \$200,000



\$200,001 to \$300,000

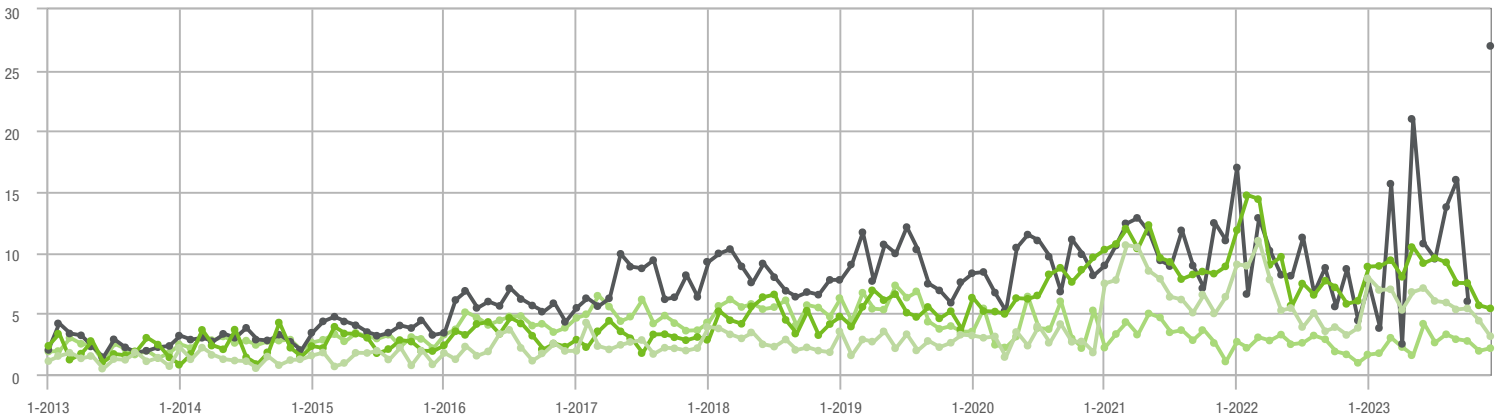


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

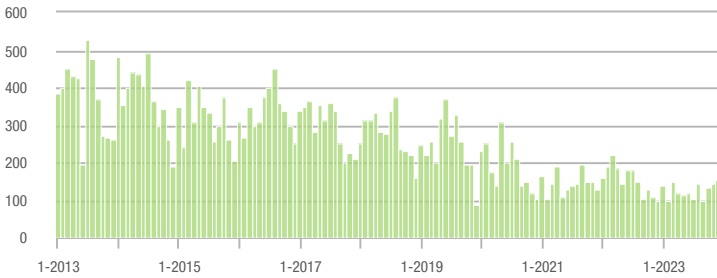


Lake Norman

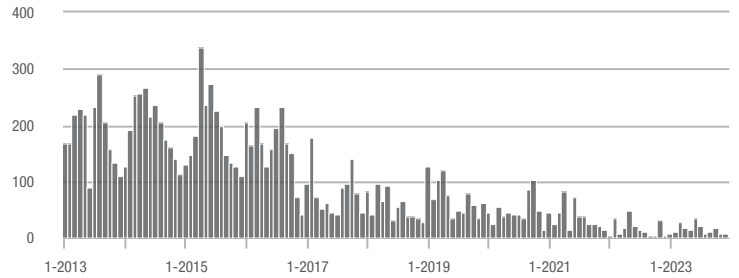
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	153	+ 59.4%	+ 5.5%	2.0	+ 42.9%	+ 10.8%	96	- 5.0%	- 5.0%
\$100,001 to \$200,000	6	+ 100.0%	- 25.0%	1.2	+ 300.0%	- 31.4%	6	- 53.8%	0.0%
\$200,001 to \$300,000	40	- 41.2%	- 50.6%	2.5	- 10.7%	- 39.9%	20	- 45.9%	- 20.0%
\$300,001 and Above	1,216	- 2.9%	- 18.7%	3.9	0.0%	- 6.5%	361	- 7.4%	- 15.5%
Total	1,427	- 2.5%	- 18.4%	3.4	- 2.9%	- 7.9%	490	- 12.0%	- 13.9%

Showings

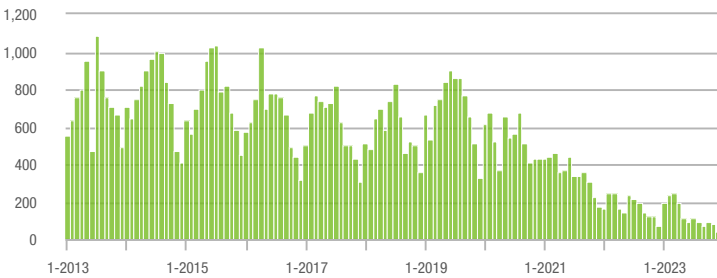
\$100,000 and Below



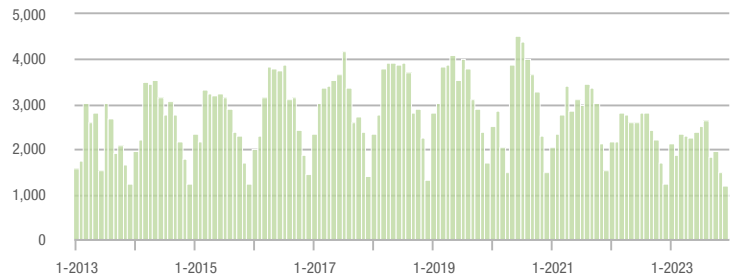
\$100,001 to \$200,000



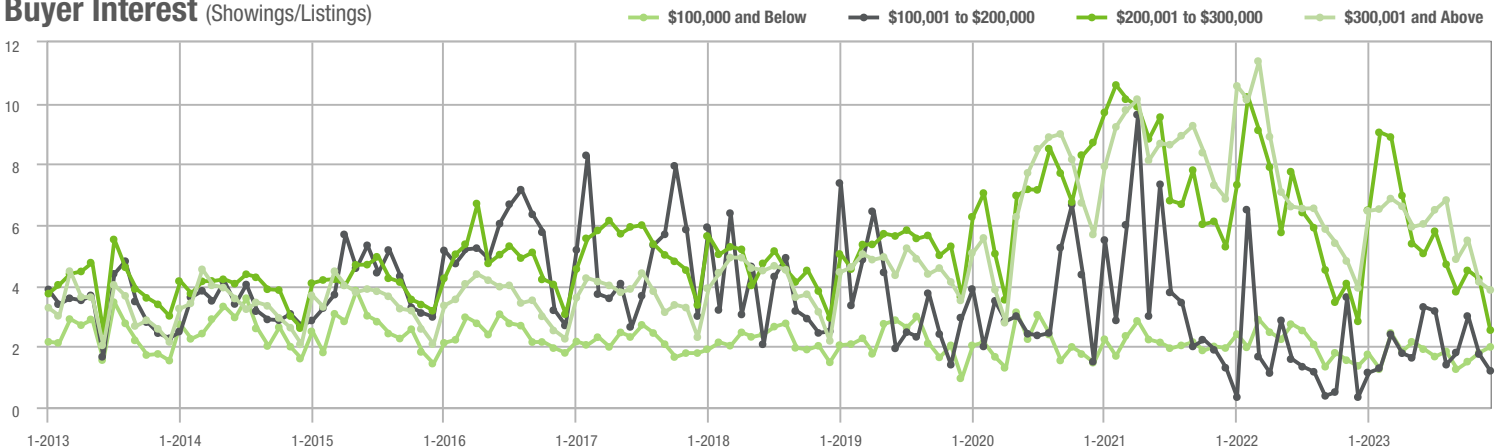
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

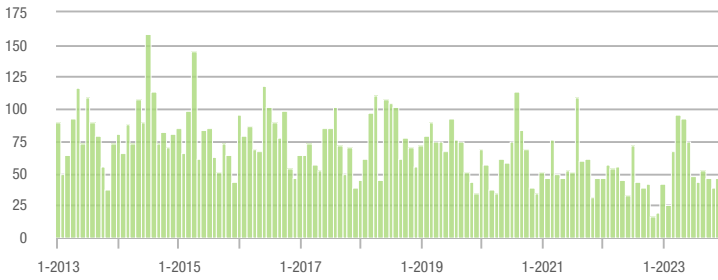


Lake Wylie

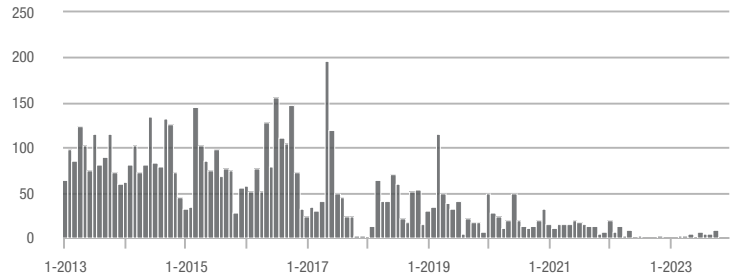
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	46	+ 142.1%	+ 17.9%	1.8	+ 157.1%	+ 42.1%	31	- 8.8%	- 18.4%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	4	0.0%	- 20.0%
\$200,001 to \$300,000	26	- 50.0%	- 33.3%	2.5	- 13.8%	- 37.5%	16	- 40.7%	- 5.9%
\$300,001 and Above	726	+ 23.9%	- 21.6%	4.3	+ 19.4%	- 10.2%	185	- 7.5%	- 14.7%
Total	804	+ 21.1%	- 20.5%	3.8	+ 18.8%	- 9.7%	243	- 12.9%	- 14.4%

Showings

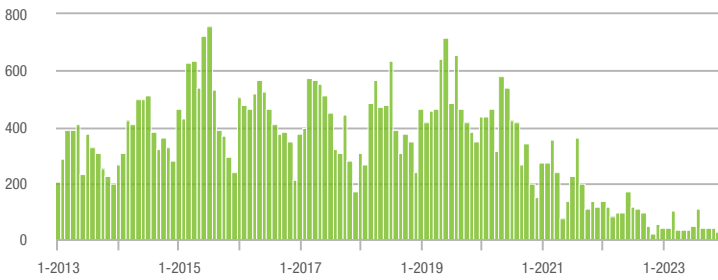
\$100,000 and Below



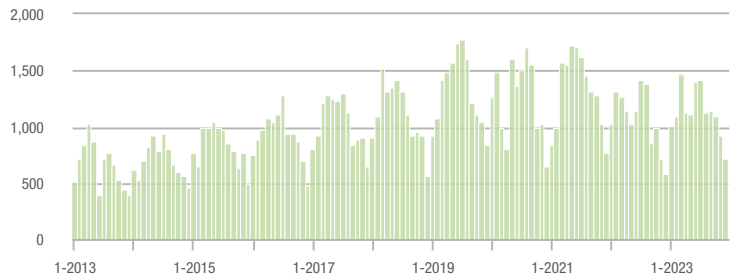
\$100,001 to \$200,000



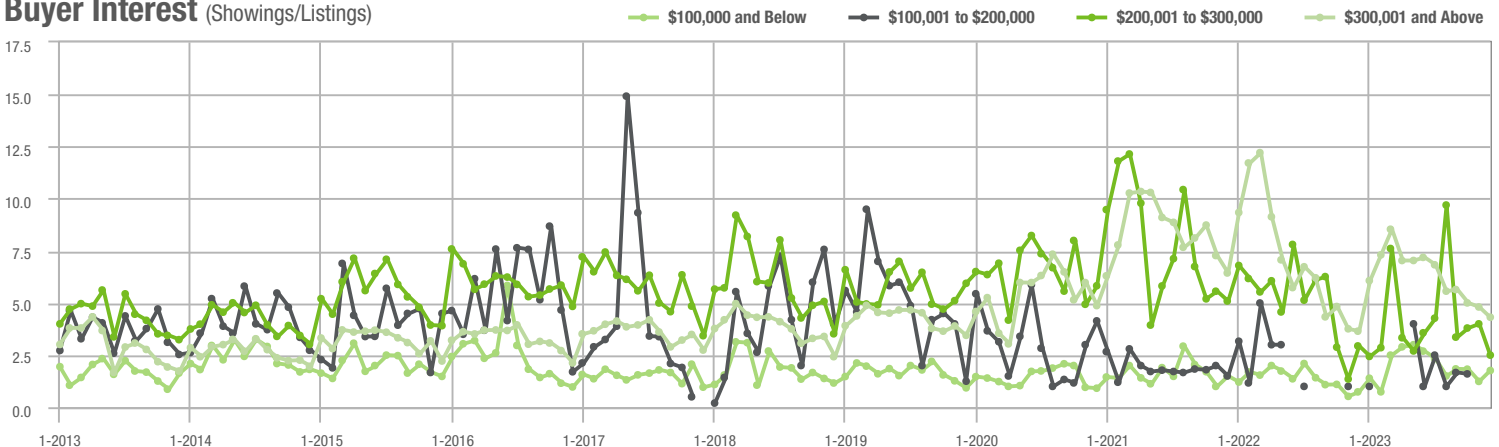
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

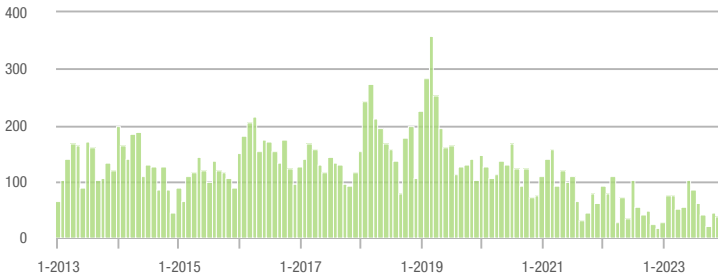


Lancaster County, SC

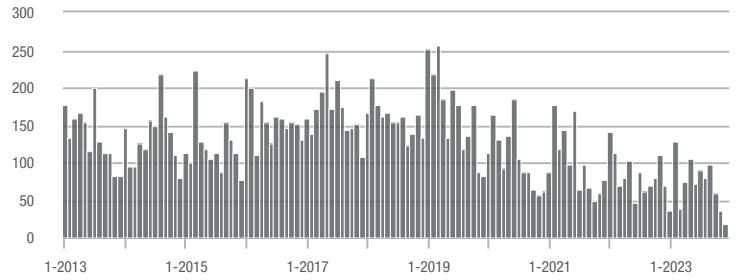
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	37	+ 117.6%	- 15.9%	2.1	+ 250.0%	- 22.3%	29	- 48.2%	- 17.1%
\$100,001 to \$200,000	19	- 72.5%	- 48.6%	1.7	- 63.8%	- 29.3%	16	- 30.4%	- 30.4%
\$200,001 to \$300,000	223	- 16.5%	- 16.5%	3.0	- 16.7%	- 6.5%	85	- 8.6%	- 8.6%
\$300,001 and Above	884	+ 24.0%	- 15.7%	4.6	+ 24.3%	- 5.5%	215	- 9.3%	- 11.2%
Total	1,268	+ 9.1%	- 17.8%	4.0	+ 17.6%	- 7.9%	376	- 18.1%	- 12.1%

Showings

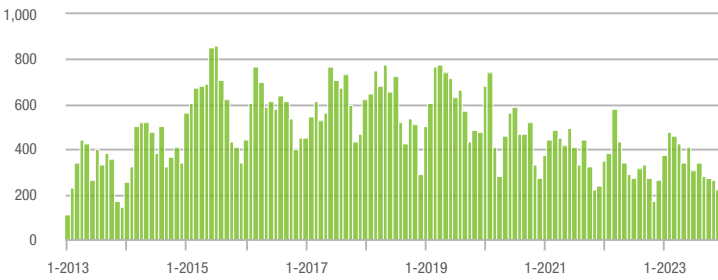
\$100,000 and Below



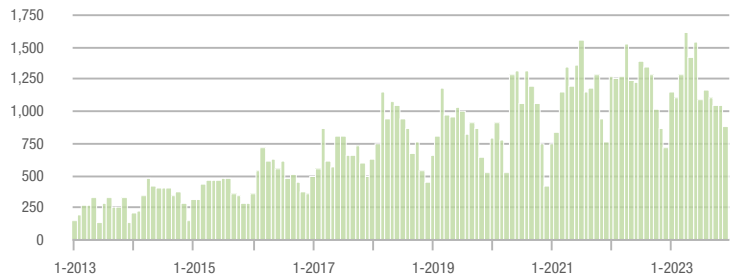
\$100,001 to \$200,000



\$200,001 to \$300,000

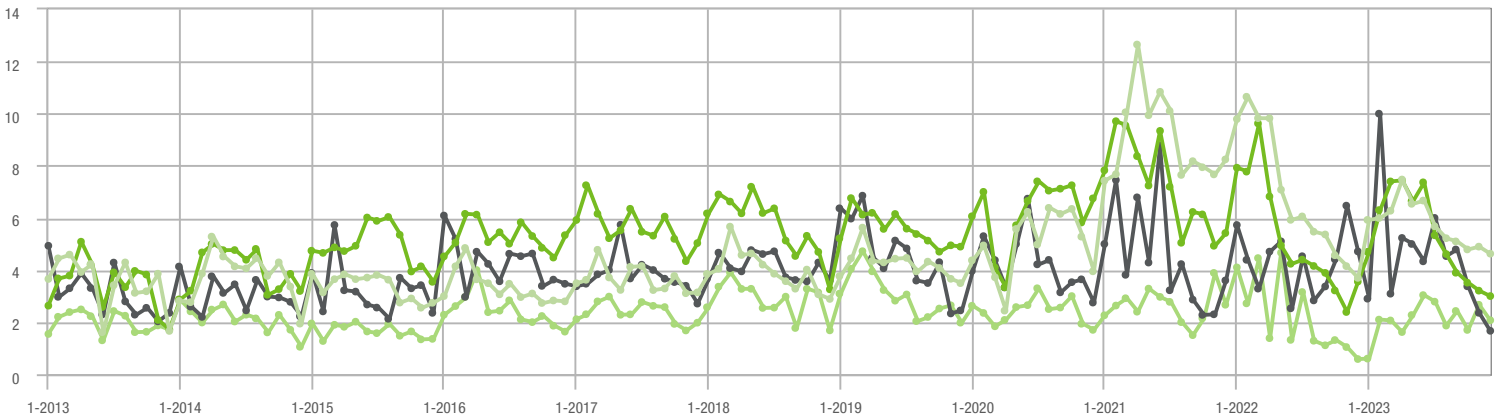


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

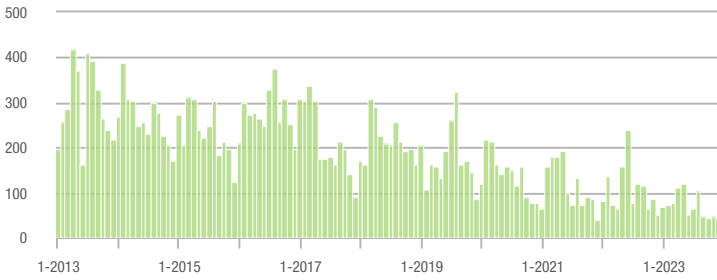


Lincoln County, NC

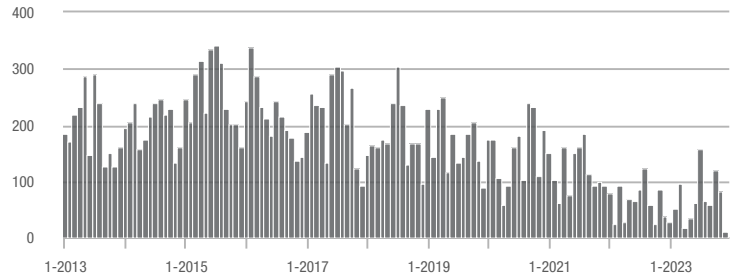
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	43	- 17.3%	- 6.5%	1.5	+ 15.4%	+ 7.9%	40	- 32.2%	- 2.4%
\$100,001 to \$200,000	9	- 75.7%	- 89.0%	1.3	- 50.0%	- 79.7%	10	- 41.2%	- 44.4%
\$200,001 to \$300,000	145	- 26.0%	- 40.8%	3.4	- 17.1%	- 25.3%	44	- 21.4%	- 25.4%
\$300,001 and Above	635	- 9.9%	- 2.0%	3.4	- 15.0%	+ 14.0%	210	- 5.0%	- 13.2%
Total	911	- 15.5%	- 14.7%	3.3	- 8.3%	- 0.1%	317	- 17.7%	- 14.8%

Showings

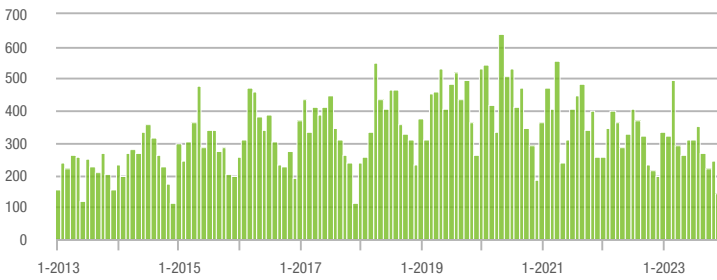
\$100,000 and Below



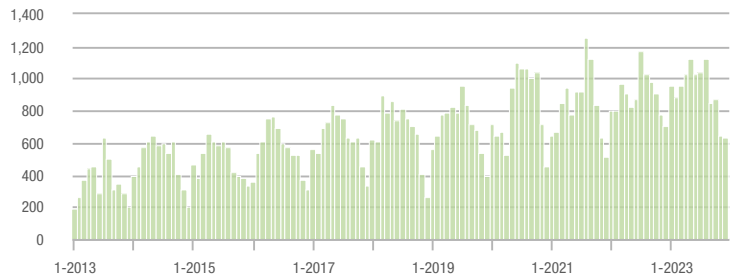
\$100,001 to \$200,000



\$200,001 to \$300,000

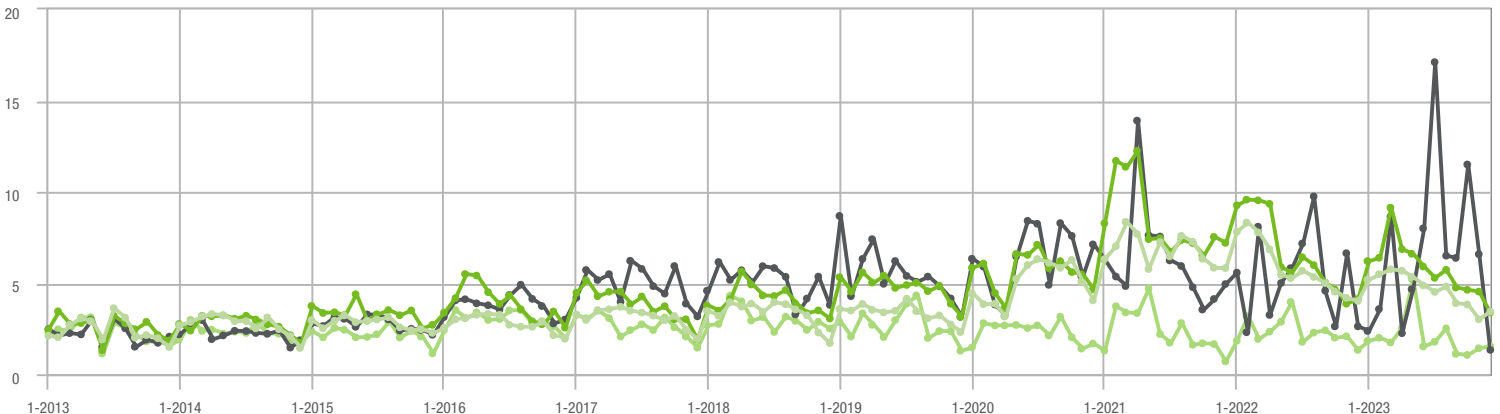


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

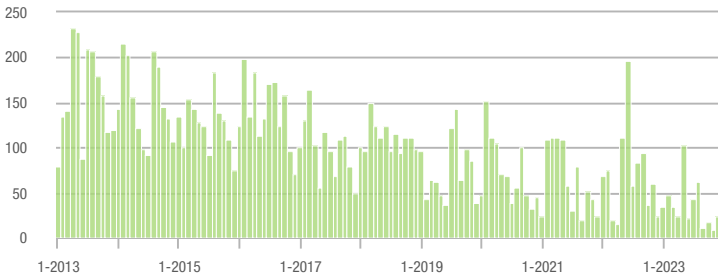


Lincolnton, NC

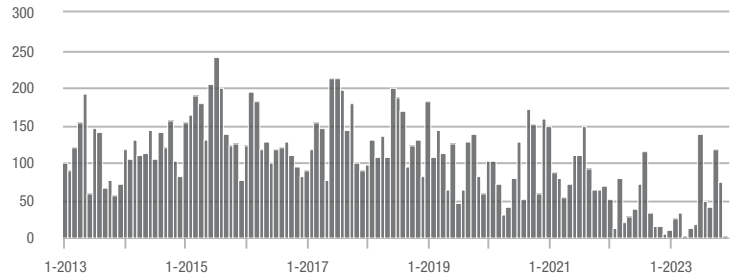
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	- 4.2%	+ 187.5%	2.4	+ 118.2%	+ 454.2%	14	- 41.7%	- 17.6%
\$100,001 to \$200,000	3	- 50.0%	- 95.9%	0.8	- 46.7%	- 91.7%	6	0.0%	- 45.5%
\$200,001 to \$300,000	110	- 19.1%	- 39.2%	4.0	0.0%	- 23.4%	29	- 21.6%	- 25.6%
\$300,001 and Above	145	+ 16.0%	+ 10.7%	2.9	- 6.5%	+ 21.3%	57	+ 9.6%	- 8.1%
Total	351	+ 0.9%	- 18.4%	3.6	+ 20.0%	- 5.7%	114	- 19.1%	- 16.8%

Showings

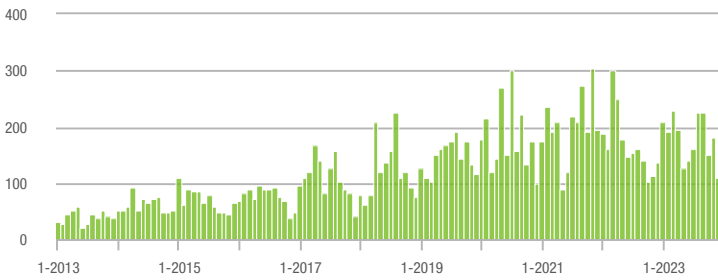
\$100,000 and Below



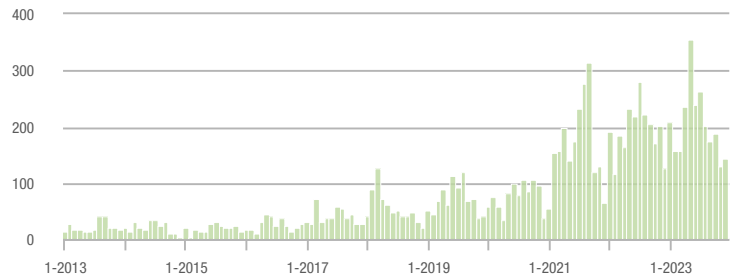
\$100,001 to \$200,000



\$200,001 to \$300,000

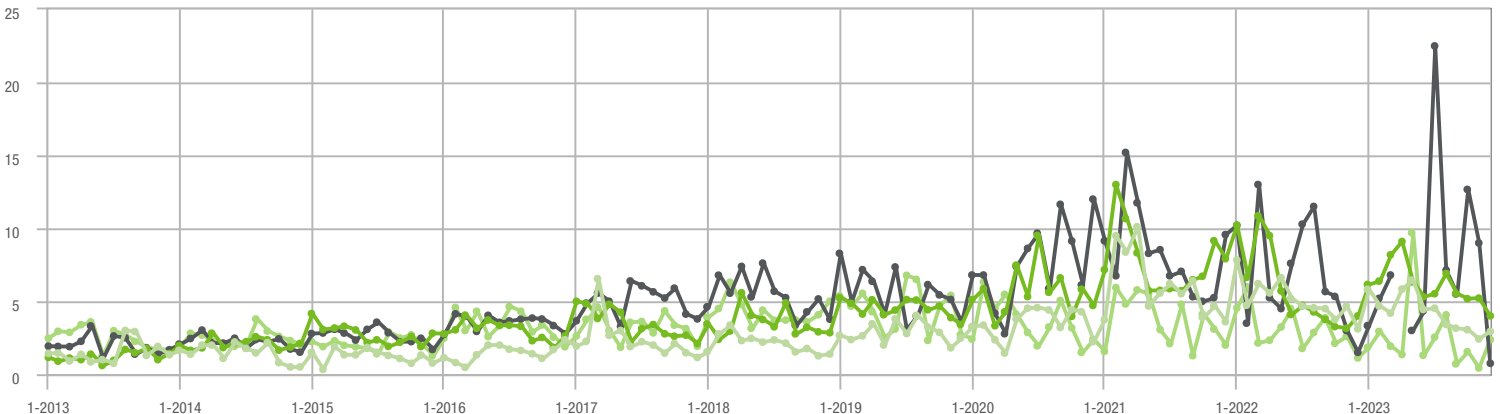


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

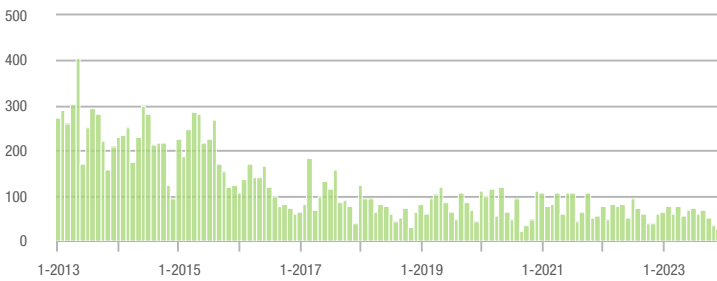


Matthews, NC

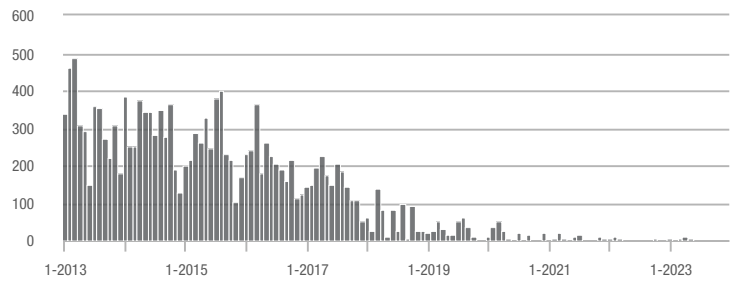
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	27	- 55.7%	- 25.0%	1.5	- 37.5%	- 6.4%	19	- 34.5%	- 24.0%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	1	- 75.0%	0.0%
\$200,001 to \$300,000	26	- 70.5%	0.0%	5.2	- 35.0%	0.0%	6	- 53.8%	- 14.3%
\$300,001 and Above	608	- 24.3%	- 0.5%	7.2	+ 4.3%	+ 7.1%	100	- 32.0%	- 6.5%
Total	661	- 30.7%	- 1.9%	6.1	- 1.6%	+ 7.9%	127	- 34.5%	- 9.9%

Showings

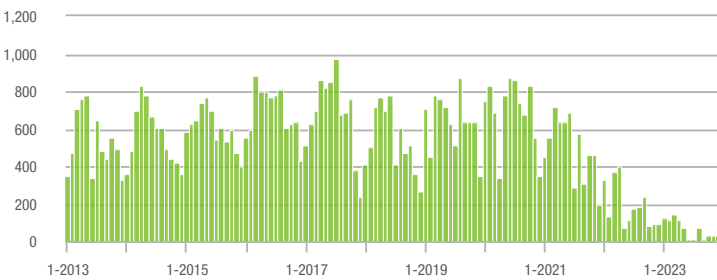
\$100,000 and Below



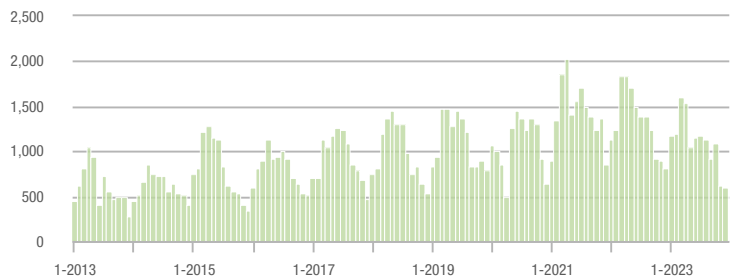
\$100,001 to \$200,000



\$200,001 to \$300,000

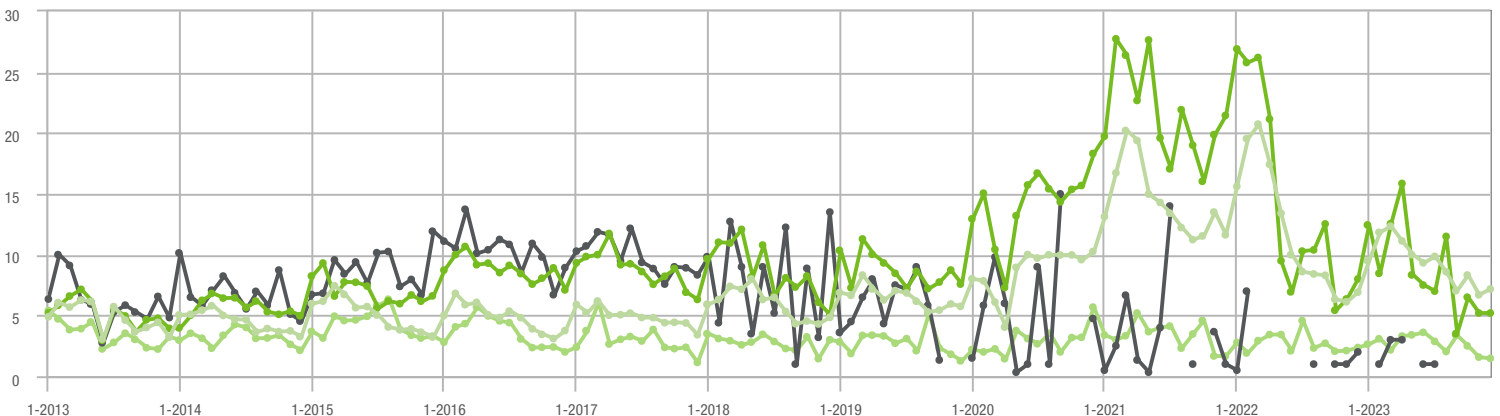


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

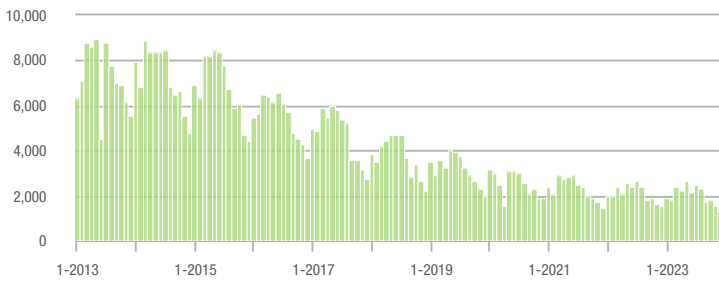


Mecklenburg County, NC

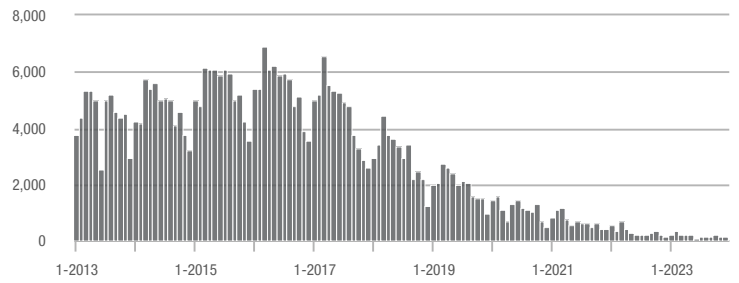
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,261	- 15.9%	- 18.2%	1.7	- 22.7%	- 7.9%	831	- 1.5%	- 13.8%
\$100,001 to \$200,000	114	- 2.6%	- 3.4%	4.9	+ 40.0%	- 21.2%	25	- 32.4%	+ 8.7%
\$200,001 to \$300,000	1,813	- 31.2%	- 18.6%	6.8	+ 9.7%	- 6.1%	280	- 41.2%	- 13.3%
\$300,001 and Above	9,658	- 1.1%	- 15.1%	5.9	+ 15.7%	- 0.3%	1,797	- 22.2%	- 15.6%
Total	13,288	- 8.4%	- 15.5%	5.0	+ 6.4%	- 1.9%	2,986	- 20.1%	- 14.7%

Showings

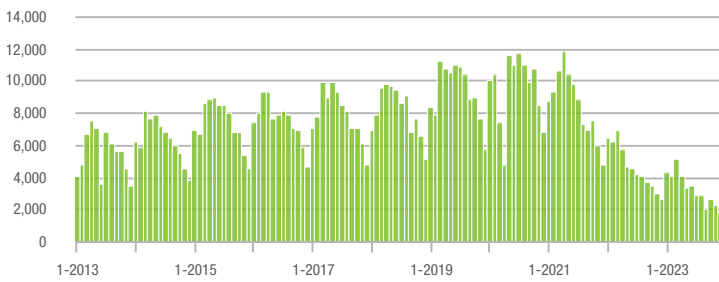
\$100,000 and Below



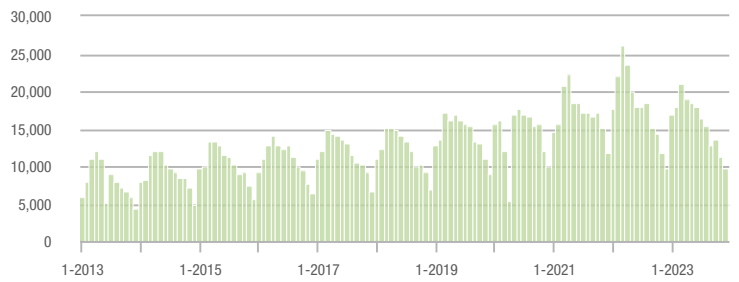
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

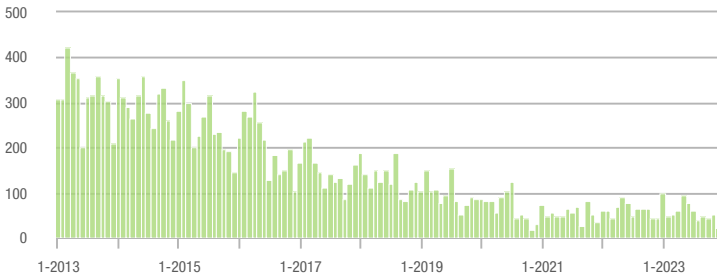


Monroe, NC

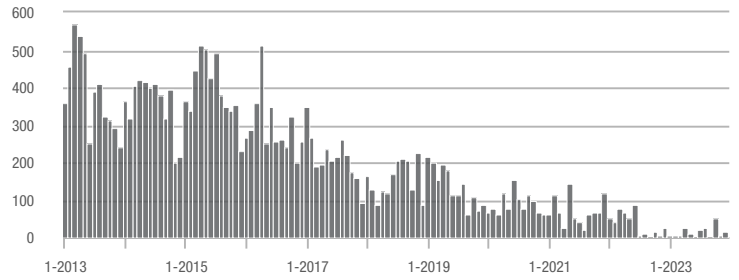
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	21	- 48.8%	- 58.8%	0.9	- 18.2%	- 53.2%	26	- 29.7%	- 16.1%
\$100,001 to \$200,000	13	- 50.0%	+ 333.3%	3.3	- 36.5%	+ 233.3%	7	- 22.2%	+ 40.0%
\$200,001 to \$300,000	77	- 72.2%	- 52.2%	3.9	- 27.8%	- 37.5%	20	- 64.3%	- 23.1%
\$300,001 and Above	537	+ 2.7%	- 9.1%	4.1	+ 10.8%	+ 2.5%	156	- 10.3%	- 11.9%
Total	669	- 31.4%	- 20.5%	3.6	- 12.2%	- 9.7%	220	- 25.9%	- 12.4%

Showings

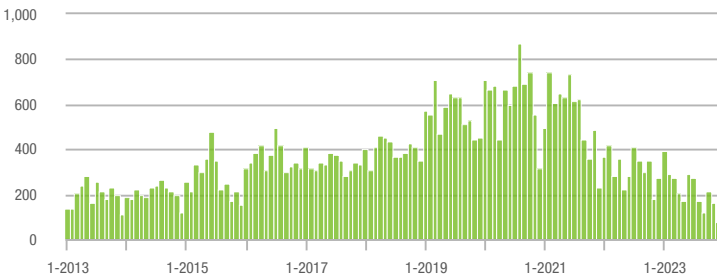
\$100,000 and Below



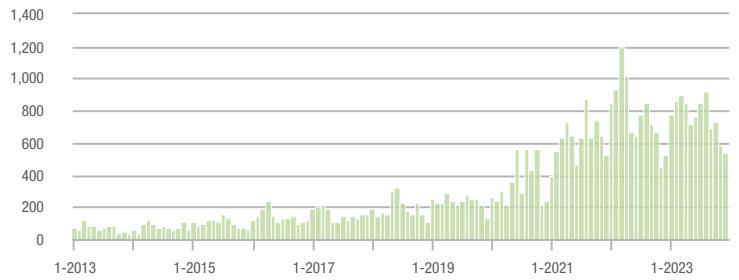
\$100,001 to \$200,000



\$200,001 to \$300,000

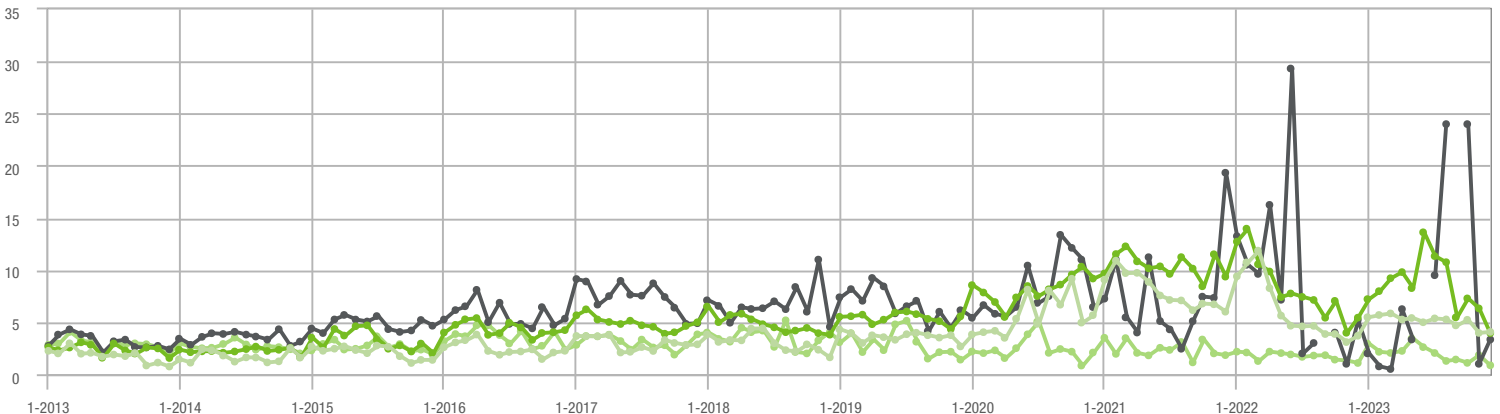


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

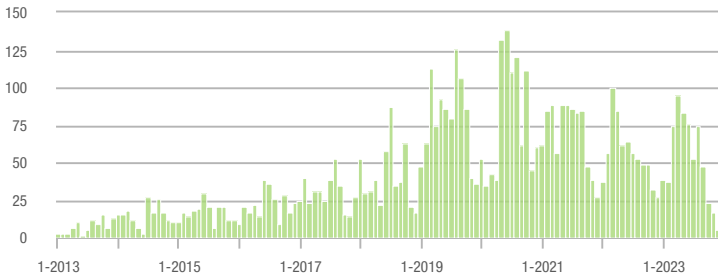


Montgomery County, NC

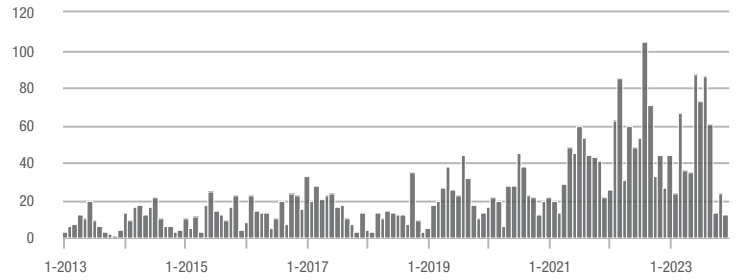
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5	- 81.5%	- 70.6%	0.1	- 83.3%	- 87.3%	36	- 56.6%	- 20.0%
\$100,001 to \$200,000	12	- 55.6%	- 50.0%	0.6	- 57.1%	- 59.1%	19	- 38.7%	- 5.0%
\$200,001 to \$300,000	26	+ 44.4%	- 23.5%	1.4	+ 16.7%	- 34.5%	20	+ 5.3%	- 4.8%
\$300,001 and Above	46	+ 48.4%	- 14.8%	1.5	- 11.8%	- 11.7%	32	+ 18.5%	- 15.8%
Total	109	- 1.8%	- 29.7%	1.0	- 9.1%	- 31.4%	121	- 29.2%	- 12.3%

Showings

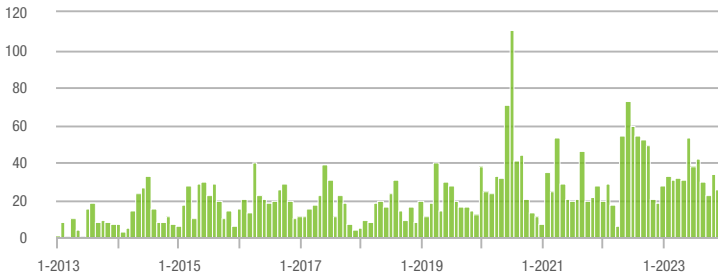
\$100,000 and Below



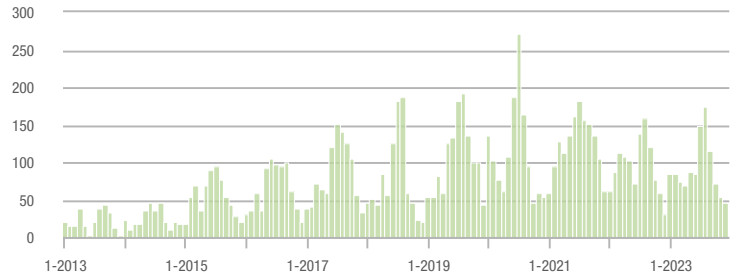
\$100,001 to \$200,000



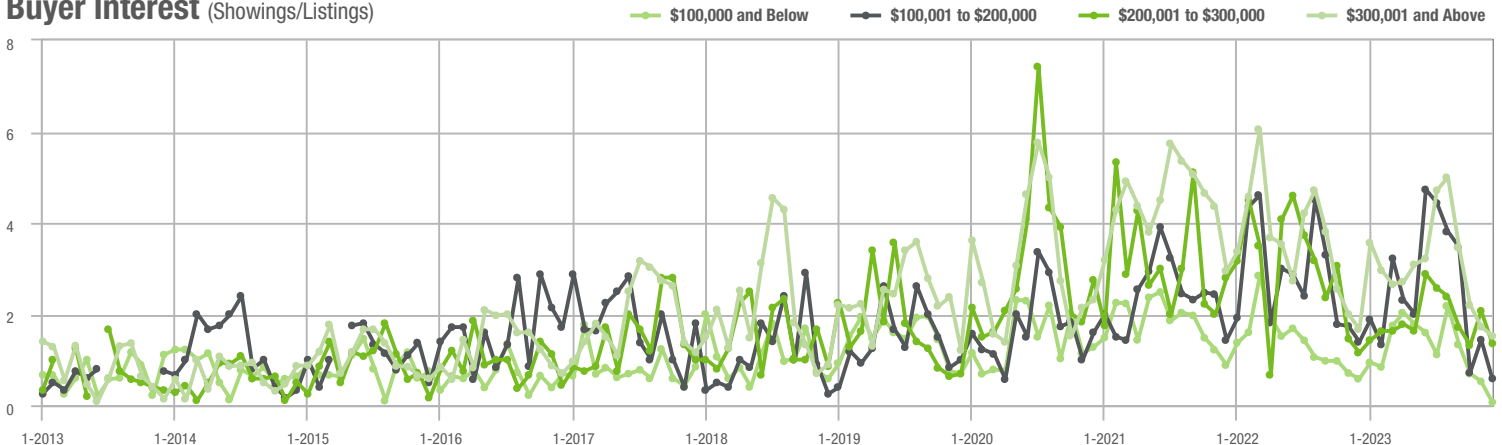
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

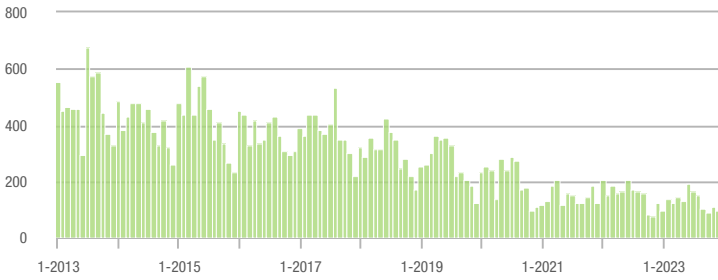


Mooresville, NC

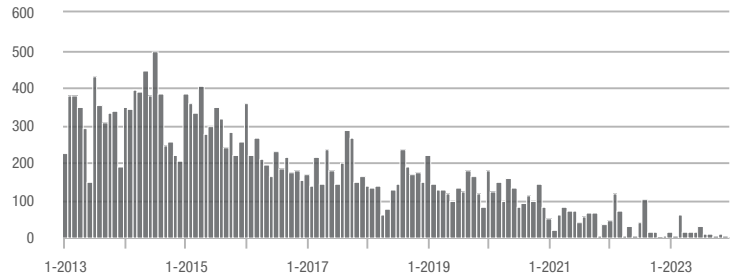
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	96	- 20.0%	- 11.9%	1.5	- 42.3%	- 12.9%	75	+ 7.1%	- 6.3%
\$100,001 to \$200,000	6	+ 100.0%	- 40.0%	1.0	- 50.0%	- 60.0%	6	+ 50.0%	+ 50.0%
\$200,001 to \$300,000	186	+ 44.2%	+ 2.8%	5.7	+ 23.9%	+ 19.4%	37	- 2.6%	- 14.0%
\$300,001 and Above	925	- 4.2%	- 11.5%	3.6	- 16.3%	+ 0.4%	293	+ 1.0%	- 13.1%
Total	1,220	- 1.5%	- 10.1%	3.4	- 17.1%	+ 0.2%	416	+ 2.0%	- 11.7%

Showings

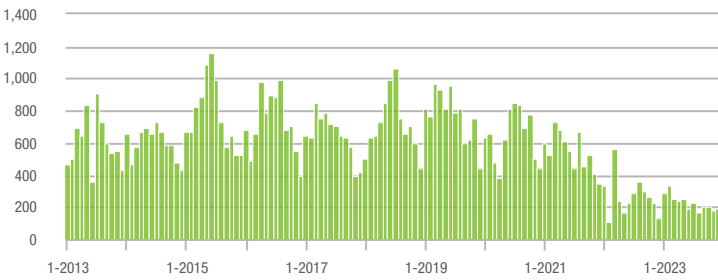
\$100,000 and Below



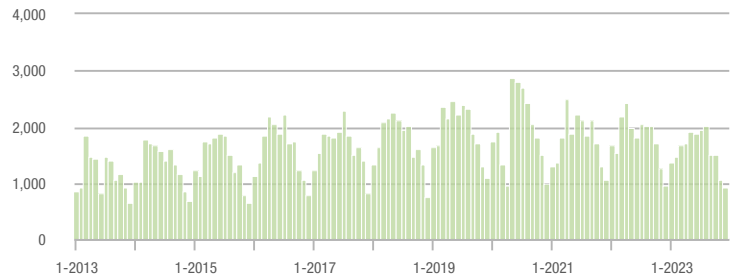
\$100,001 to \$200,000



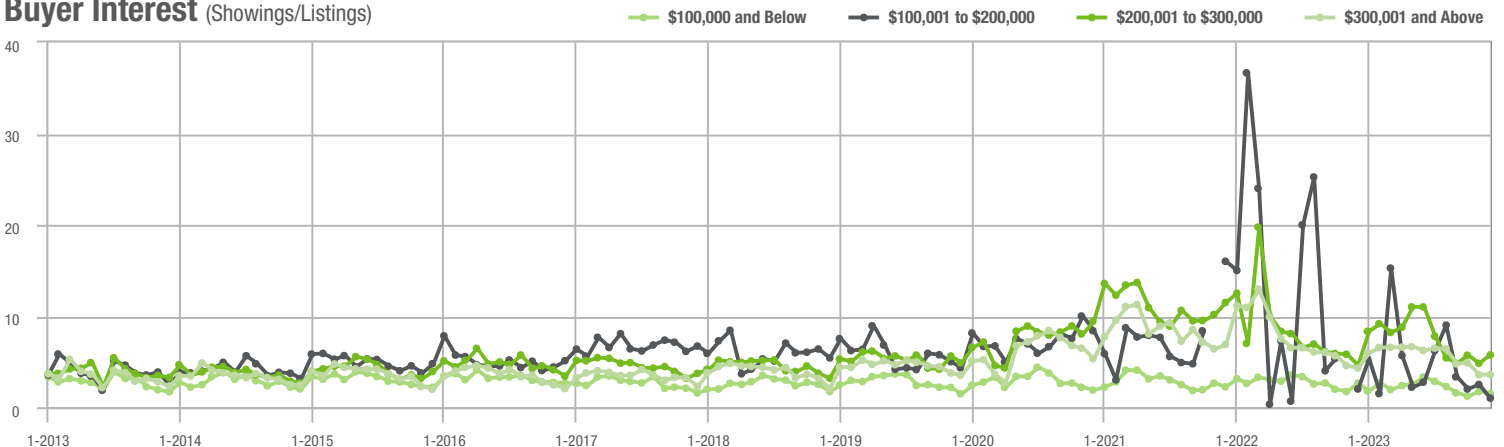
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

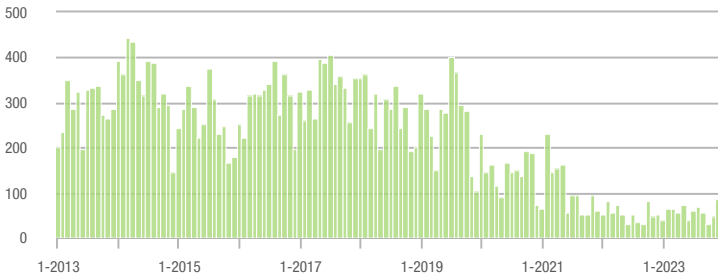


Rock Hill, SC

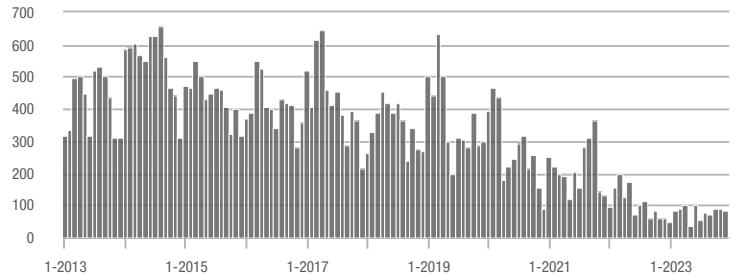
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	85	+ 70.0%	+ 77.1%	3.5	+ 34.6%	+ 93.7%	32	- 17.9%	+ 3.2%
\$100,001 to \$200,000	85	+ 46.6%	- 3.4%	6.9	+ 43.8%	+ 11.3%	14	- 17.6%	- 12.5%
\$200,001 to \$300,000	484	+ 4.5%	+ 8.8%	6.0	+ 22.4%	+ 9.5%	81	- 19.8%	- 2.4%
\$300,001 and Above	779	+ 28.1%	+ 0.3%	4.7	+ 2.2%	+ 7.8%	173	+ 4.2%	- 9.4%
Total	1,605	+ 25.8%	+ 2.9%	5.3	+ 17.8%	+ 11.7%	323	- 7.7%	- 9.3%

Showings

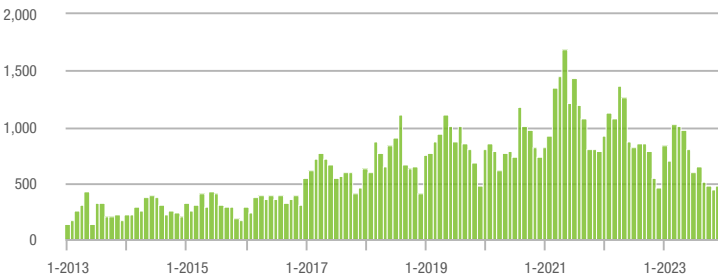
\$100,000 and Below



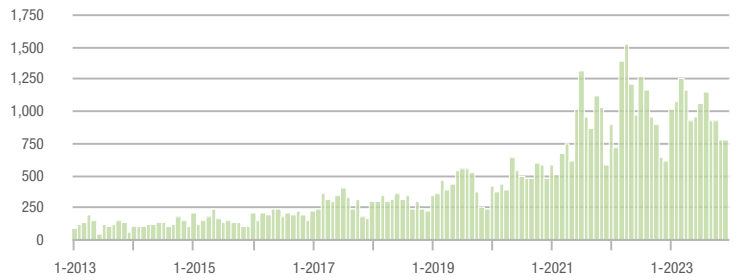
\$100,001 to \$200,000



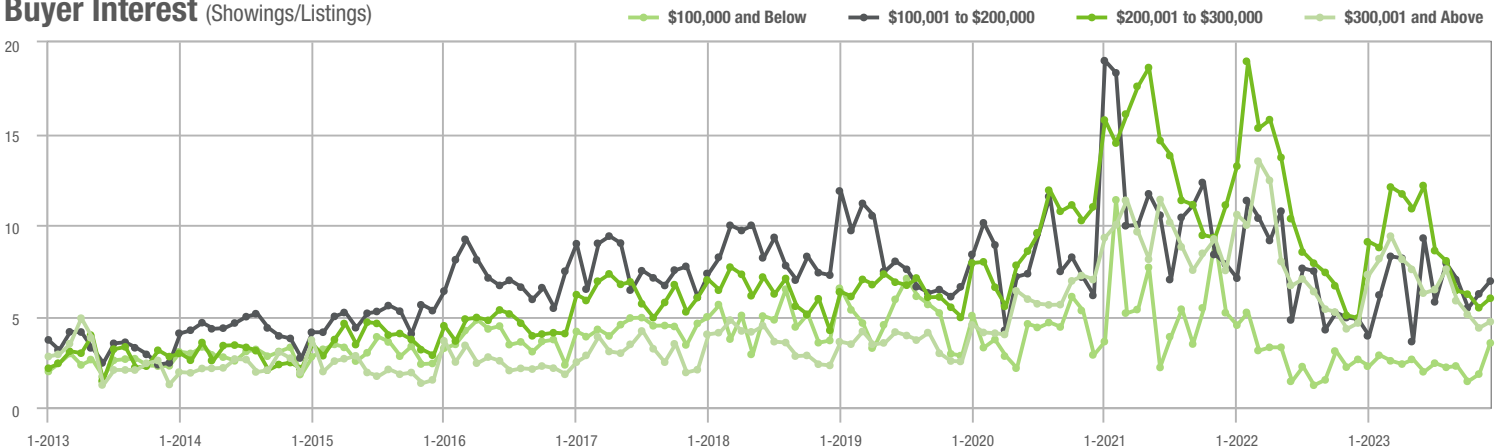
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

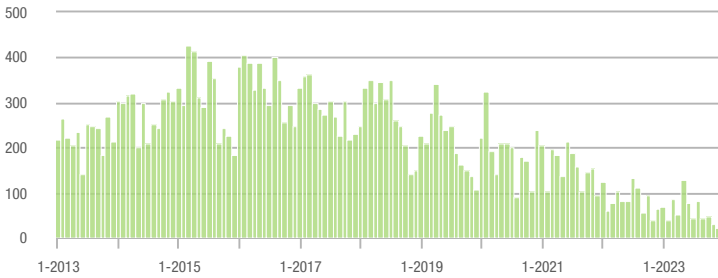


Salisbury, NC

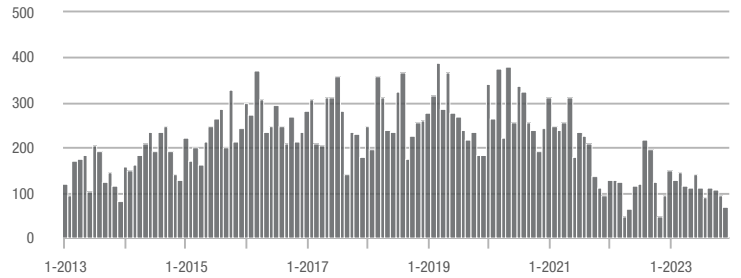
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	21	- 67.2%	- 30.0%	1.3	- 59.4%	- 55.0%	19	- 55.8%	- 13.6%
\$100,001 to \$200,000	70	- 24.7%	- 27.1%	7.0	+ 25.0%	+ 23.1%	15	- 34.8%	- 28.6%
\$200,001 to \$300,000	243	- 23.8%	- 14.4%	3.2	- 13.5%	- 6.3%	80	- 22.3%	- 10.1%
\$300,001 and Above	215	- 9.7%	- 30.9%	2.8	- 6.7%	- 15.2%	89	- 8.2%	- 19.8%
Total	646	- 24.9%	- 15.7%	3.3	- 10.8%	- 1.0%	227	- 25.8%	- 15.6%

Showings

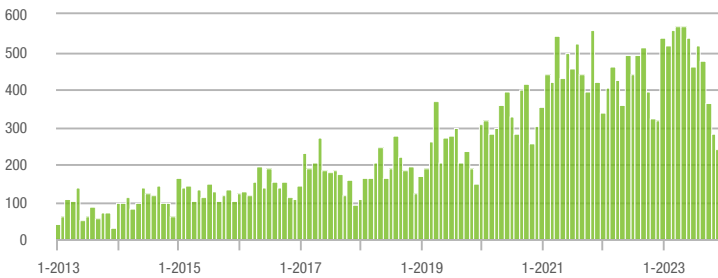
\$100,000 and Below



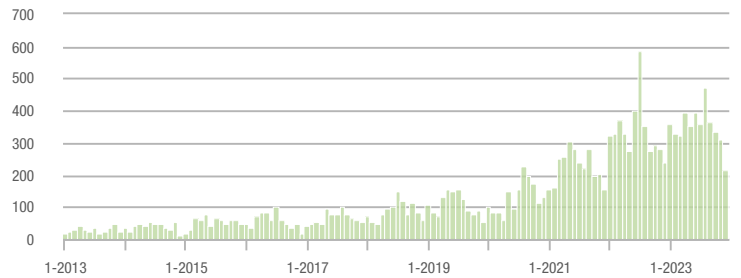
\$100,001 to \$200,000



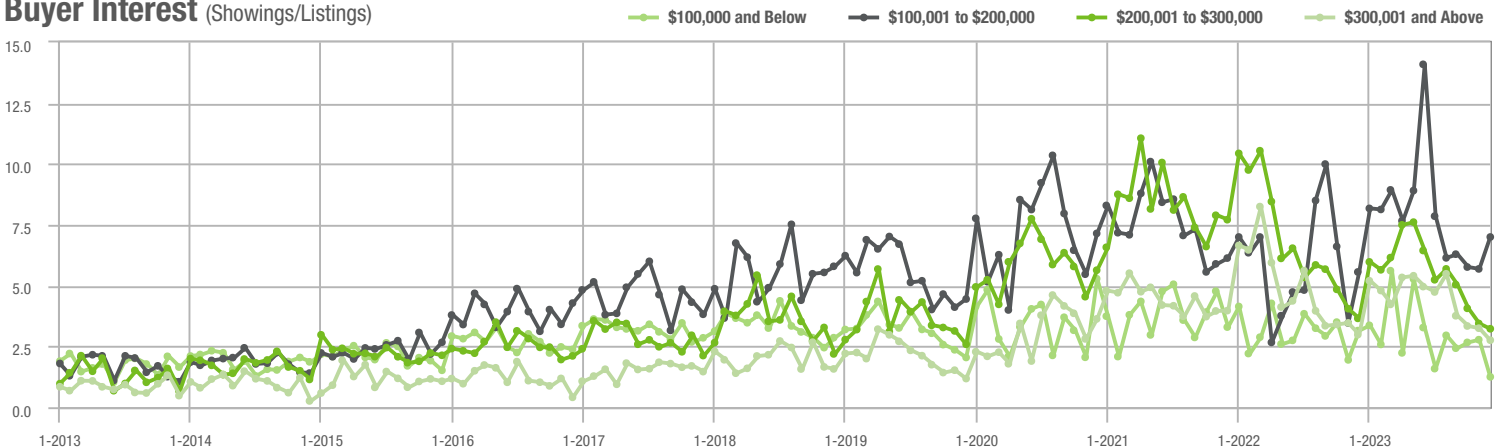
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

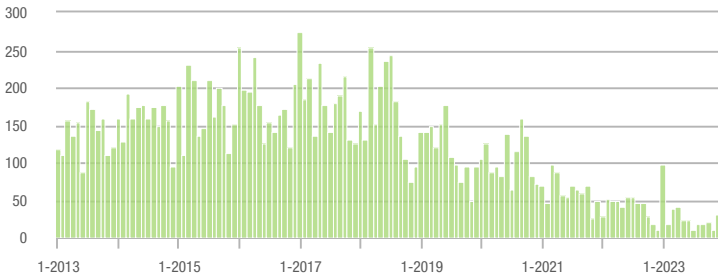


Stanly County, NC

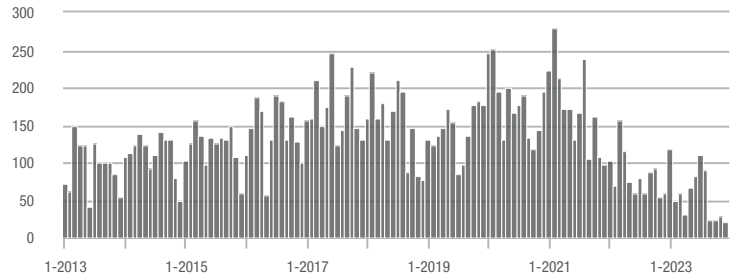
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	+ 200.0%	+ 200.0%	2.6	+ 136.4%	+ 217.8%	18	- 35.7%	- 10.0%
\$100,001 to \$200,000	20	- 66.7%	- 25.9%	2.9	- 12.1%	- 12.1%	14	- 48.1%	- 6.7%
\$200,001 to \$300,000	215	+ 55.8%	+ 16.8%	3.0	+ 30.4%	+ 9.3%	80	0.0%	- 3.6%
\$300,001 and Above	204	+ 25.2%	+ 9.1%	2.6	+ 8.3%	+ 14.0%	95	- 12.8%	0.0%
Total	512	+ 7.3%	+ 9.6%	2.7	+ 3.8%	+ 9.6%	234	- 16.4%	- 2.5%

Showings

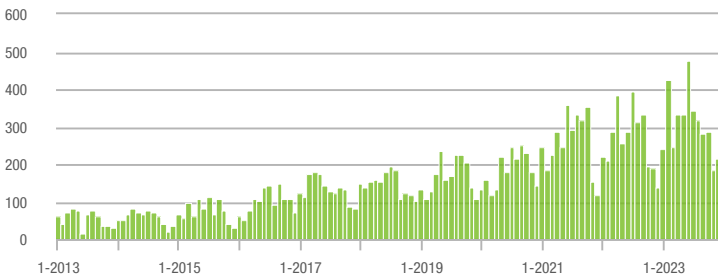
\$100,000 and Below



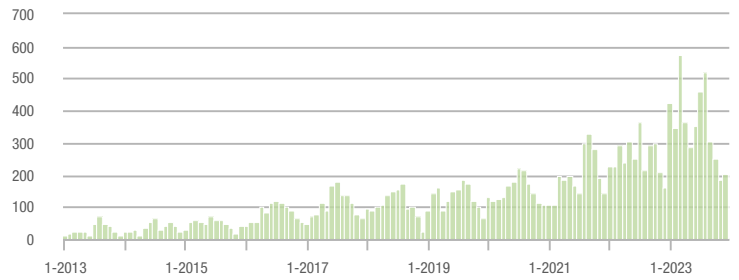
\$100,001 to \$200,000



\$200,001 to \$300,000

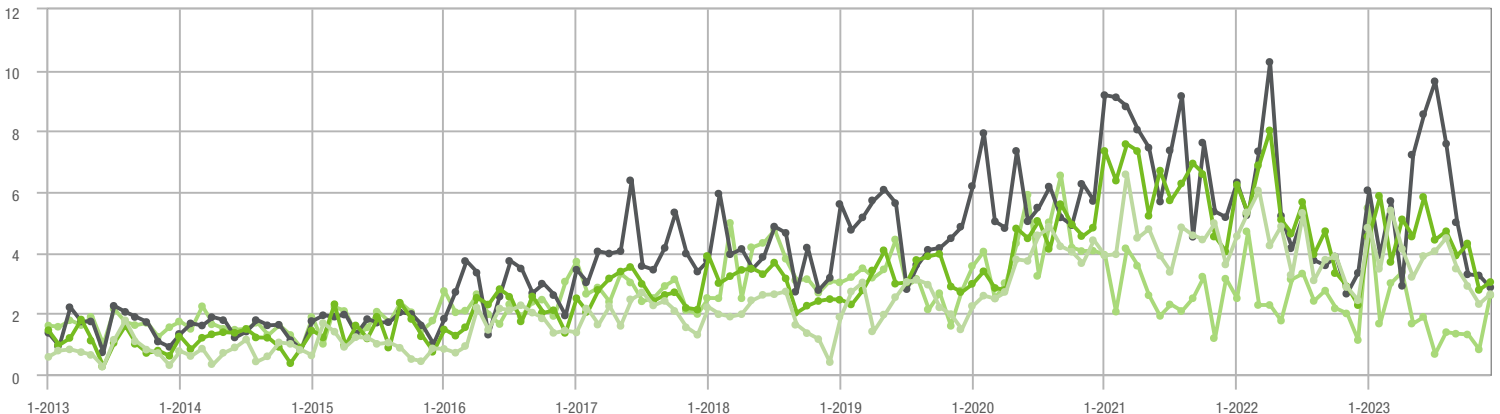


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below
 — \$100,001 to \$200,000
 — \$200,001 to \$300,000
 — \$300,001 and Above

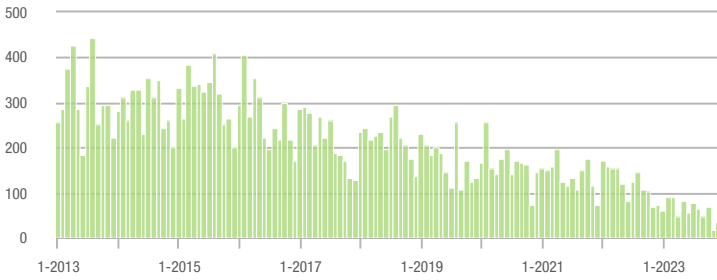


Statesville, NC

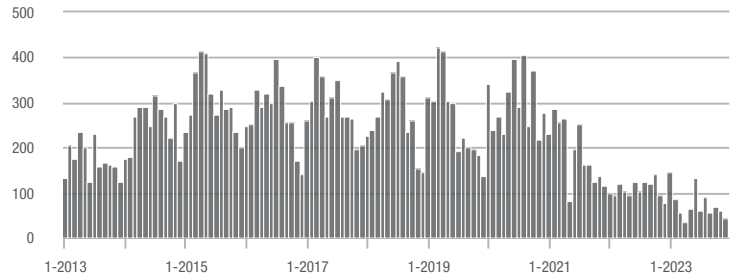
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	36	- 50.7%	+ 100.0%	1.4	- 22.2%	+ 99.0%	40	- 52.4%	- 4.8%
\$100,001 to \$200,000	44	- 43.6%	- 27.9%	3.0	- 23.1%	- 26.4%	16	- 36.0%	+ 6.7%
\$200,001 to \$300,000	316	+ 9.7%	- 9.2%	4.1	+ 20.6%	+ 10.4%	83	- 16.2%	- 17.8%
\$300,001 and Above	381	+ 107.1%	+ 4.1%	2.9	+ 52.6%	+ 6.9%	170	+ 20.6%	- 3.4%
Total	887	+ 22.9%	- 4.1%	3.4	+ 25.9%	+ 5.5%	331	- 13.4%	- 8.6%

Showings

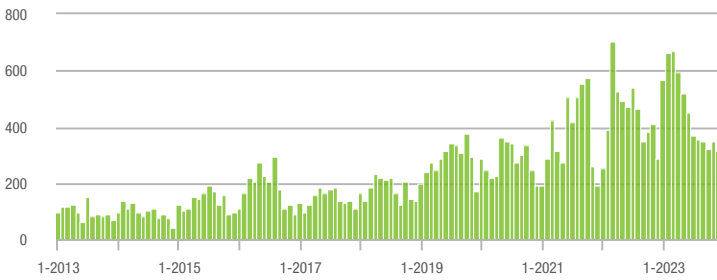
\$100,000 and Below



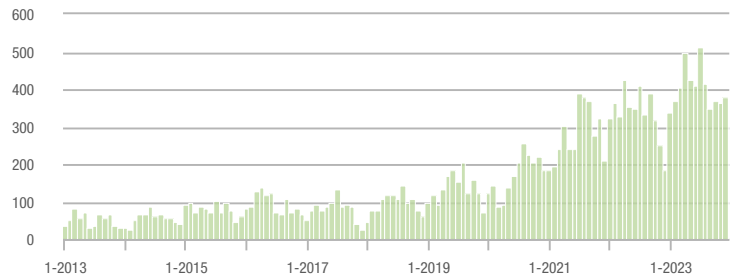
\$100,001 to \$200,000



\$200,001 to \$300,000

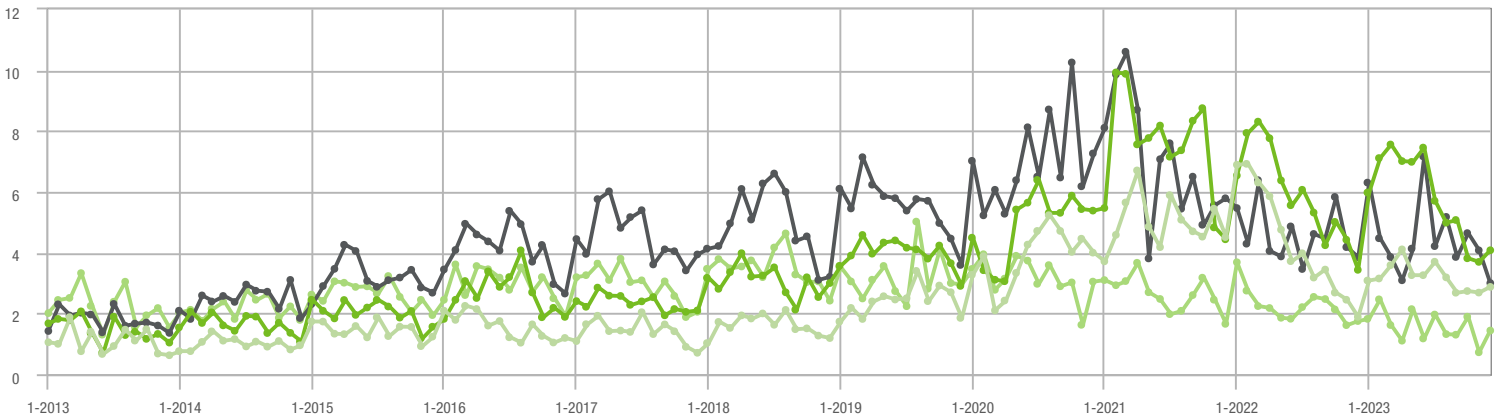


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

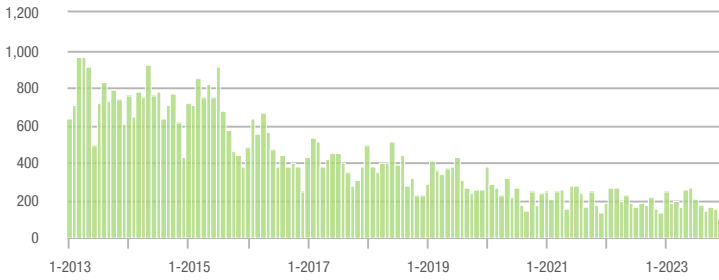


Union County, NC

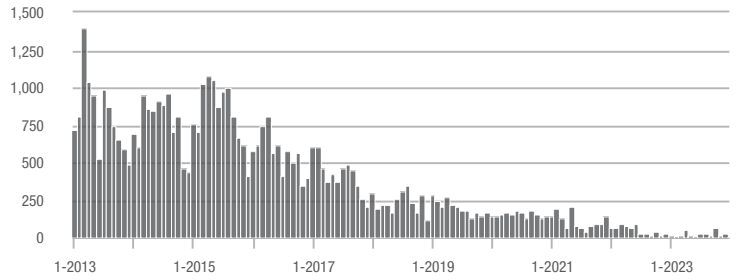
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	104	- 24.1%	- 31.6%	1.5	0.0%	- 24.3%	72	- 33.3%	- 15.3%
\$100,001 to \$200,000	30	+ 7.1%	+ 100.0%	3.0	- 14.3%	+ 50.0%	15	- 11.8%	+ 7.1%
\$200,001 to \$300,000	241	- 53.1%	- 15.4%	5.2	- 7.1%	- 9.4%	50	- 56.1%	- 7.4%
\$300,001 and Above	1,937	- 9.1%	- 12.4%	5.3	+ 12.8%	+ 1.6%	414	- 26.7%	- 14.3%
Total	2,341	- 21.1%	- 13.4%	4.7	+ 4.4%	- 1.5%	568	- 32.1%	- 13.3%

Showings

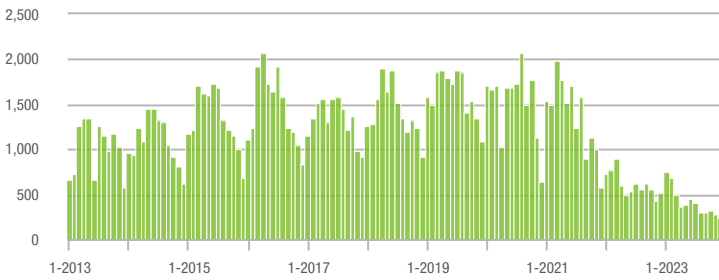
\$100,000 and Below



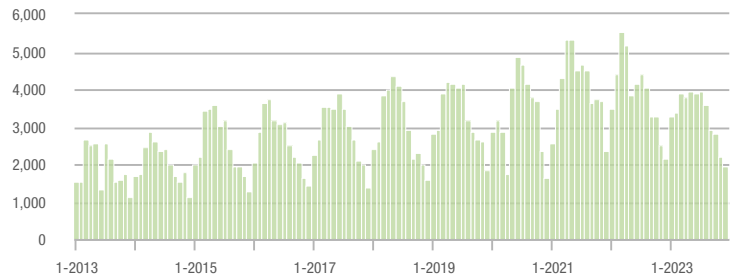
\$100,001 to \$200,000



\$200,001 to \$300,000

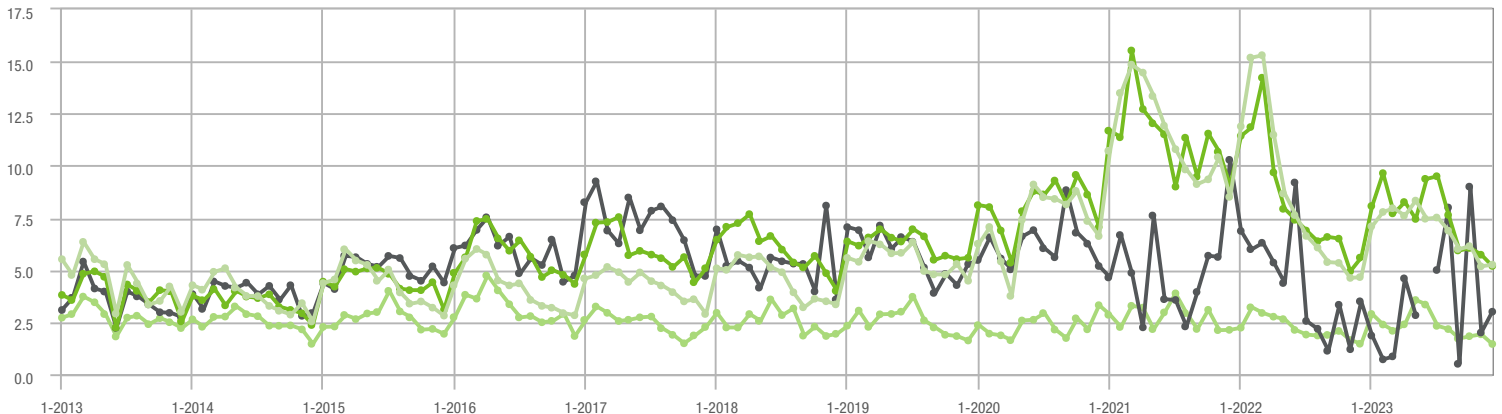


\$300,001 and Above



Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

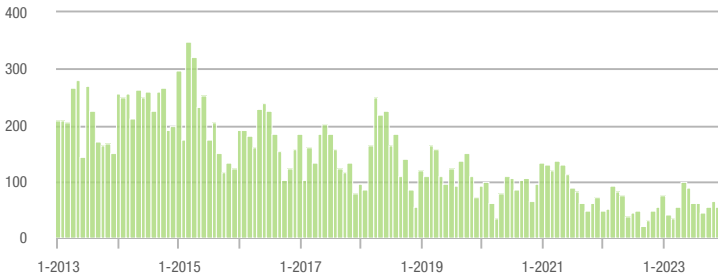


Uptown Charlotte

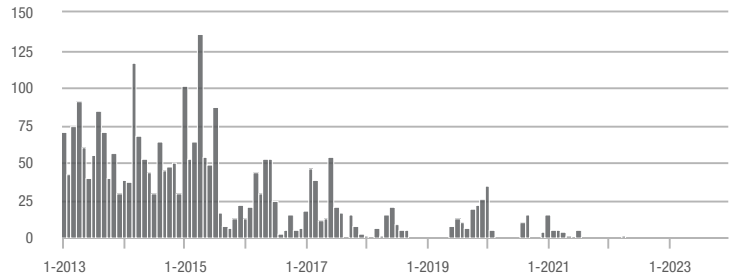
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	55	+ 3.8%	- 16.7%	1.5	- 28.6%	- 7.1%	47	+ 51.6%	- 2.1%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	68	+ 94.3%	+ 65.9%	6.2	- 29.5%	+ 50.8%	11	+ 175.0%	+ 10.0%
\$300,001 and Above	223	+ 24.6%	- 16.5%	4.4	- 33.3%	- 18.1%	51	+ 88.9%	+ 2.0%
Total	346	+ 29.6%	- 7.5%	3.6	- 29.4%	- 7.2%	109	+ 75.8%	+ 0.9%

Showings

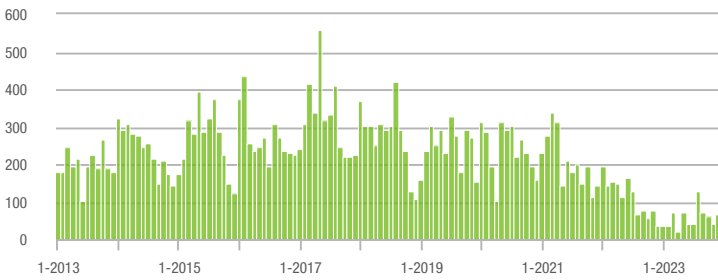
\$100,000 and Below



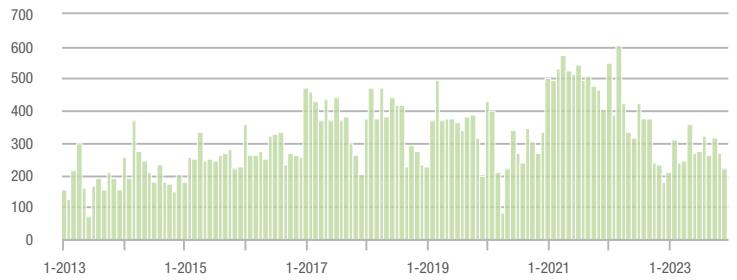
\$100,001 to \$200,000



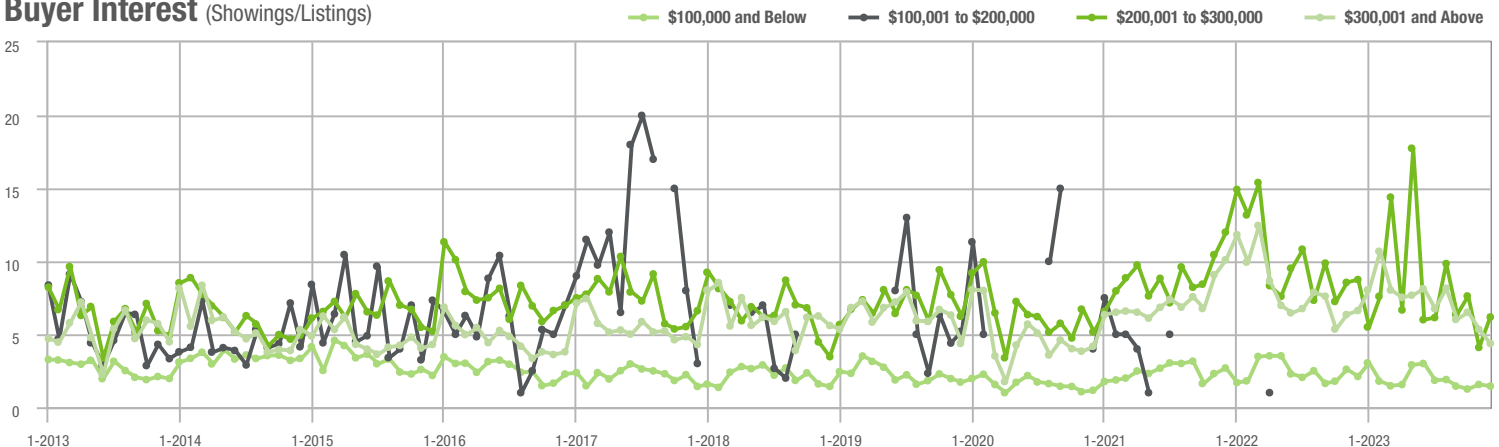
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

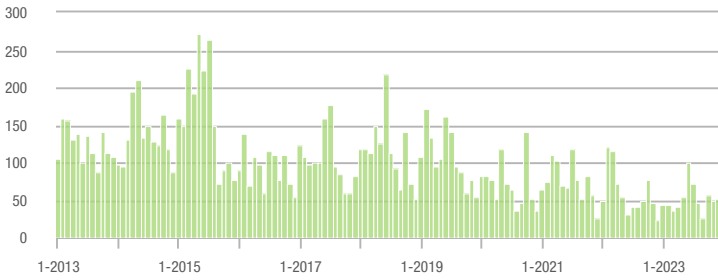


Waxhaw, NC

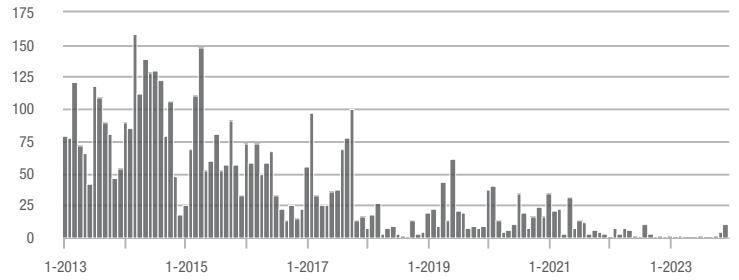
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	52	+ 116.7%	+ 8.3%	2.4	+ 84.6%	+ 22.0%	21	+ 5.0%	- 22.2%
\$100,001 to \$200,000	10	—	+ 150.0%	5.0	—	+ 150.0%	2	0.0%	0.0%
\$200,001 to \$300,000	23	- 23.3%	+ 76.9%	4.6	+ 15.0%	+ 76.9%	5	- 68.8%	0.0%
\$300,001 and Above	596	- 24.0%	- 15.5%	6.9	+ 23.2%	+ 8.2%	93	- 40.0%	- 21.8%
Total	684	- 21.8%	- 11.6%	5.9	+ 11.3%	+ 10.5%	124	- 37.4%	- 20.5%

Showings

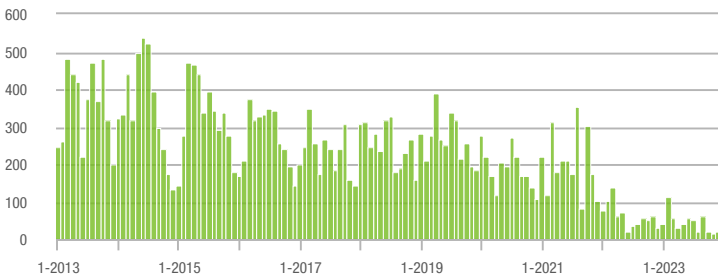
\$100,000 and Below



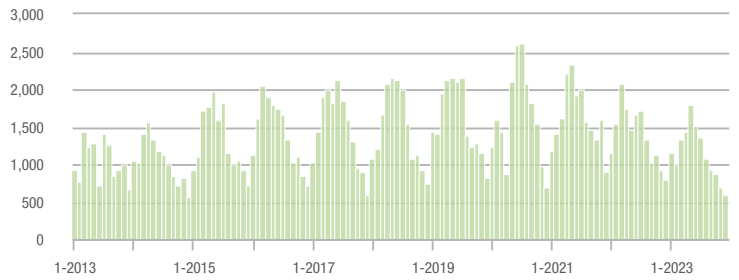
\$100,001 to \$200,000



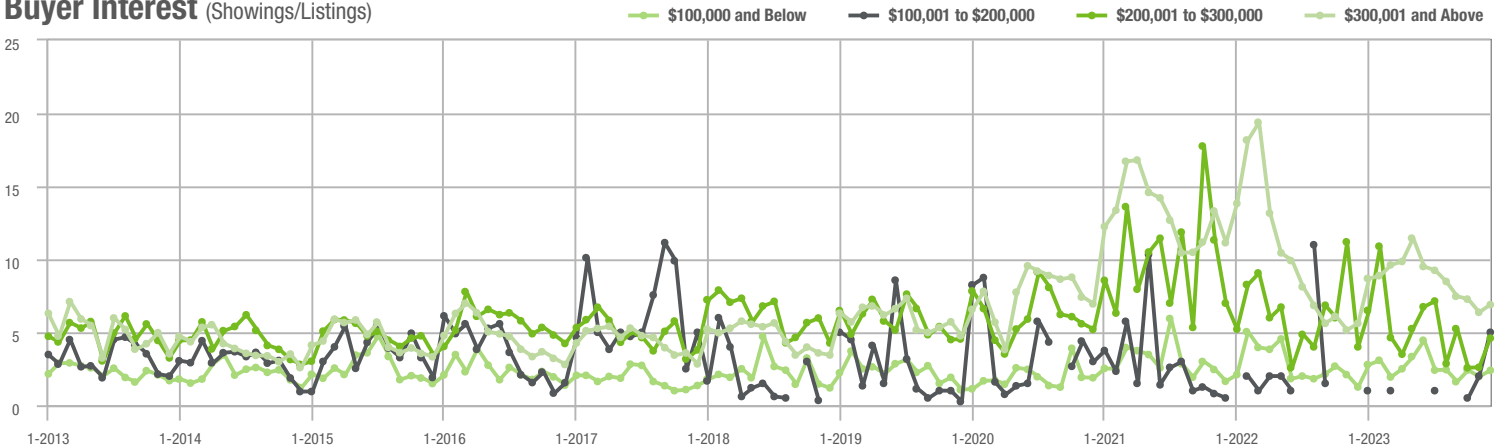
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

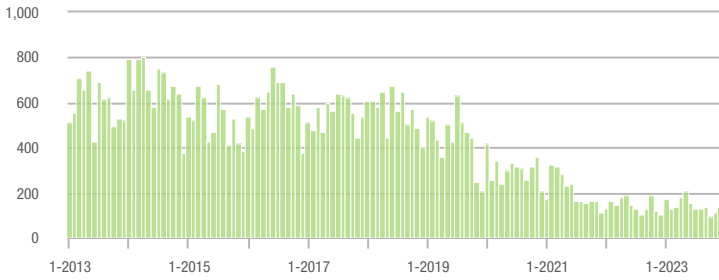


York County, SC

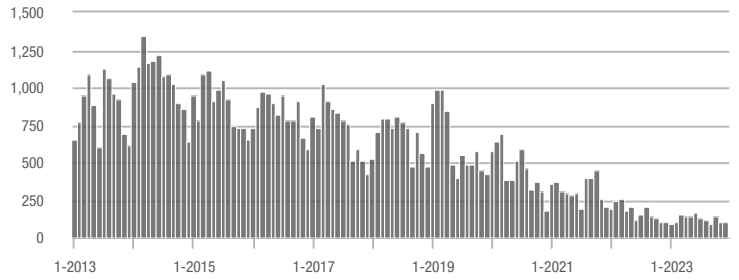
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change	December 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	137	+ 34.3%	+ 24.5%	2.4	+ 100.0%	+ 51.2%	73	- 41.1%	- 18.9%
\$100,001 to \$200,000	97	- 3.0%	- 6.7%	4.3	- 4.4%	- 0.7%	28	- 33.3%	- 3.4%
\$200,001 to \$300,000	812	+ 1.6%	+ 3.7%	5.0	+ 8.7%	+ 4.1%	169	- 13.3%	- 2.3%
\$300,001 and Above	2,241	+ 9.3%	- 9.0%	4.6	+ 7.0%	+ 2.0%	527	- 7.1%	- 12.2%
Total	3,503	+ 9.4%	- 6.1%	4.6	+ 12.2%	+ 4.2%	838	- 15.4%	- 11.3%

Showings

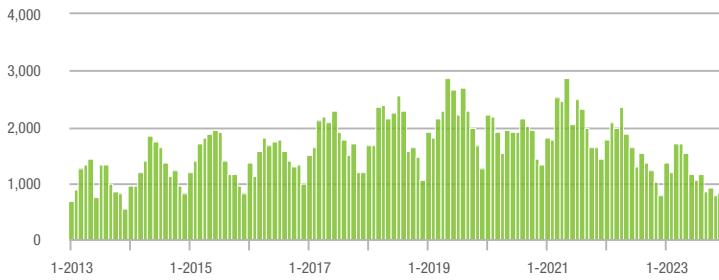
\$100,000 and Below



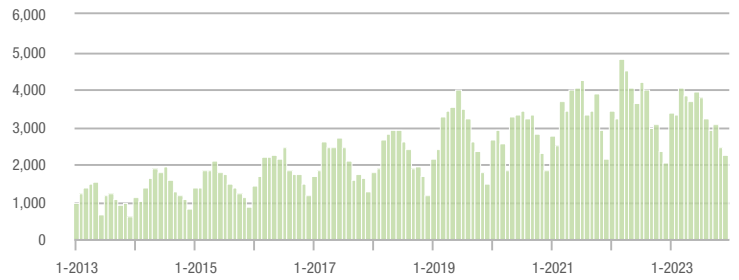
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

