



Showing Statistics

	Total	Buyer Interest	Managed
MLS Area	Showings	(Showings / Listings)	Listings
Alexander County, NC	271	3.6	95
Anson County, NC	115	2.7	55
Cabarrus County, NC	2,850	5.2	616
Charlotte MSA	32,535	4.8	7,592
Chester County, SC	189	2.1	101
Chesterfield County, SC	81	2.7	44
Cleveland County, NC	704	2.8	303
City of Charlotte, NC	13,282	5.3	2,752
Concord, NC	1,712	5.6	348
Davidson, NC	279	3.9	82
Denver, NC	491	3.3	165
Fort Mill, SC	968	5.2	202
Gaston County, NC	3,022	4.2	804
Gastonia, NC	1,467	4.4	375
Huntersville, NC	837	5.2	174
Iredell County, NC	2,573	3.5	867
Kannapolis, NC	902	5.6	171
Lake Norman	1,749	3.8	540
Lake Wylie	1,012	4.3	268
Lancaster County, SC	1,544	4.4	403
Lincoln County, NC	1,068	3.4	358
Lincolnton, NC	430	3.9	131
Matthews, NC	674	5.8	135
Mecklenburg County, NC	15,706	5.2	3,300
Monroe, NC	841	4.1	236
Montgomery County, NC	155	1.5	136
Mooresville, NC	1,358	3.5	449
Rock Hill, SC	1,561	4.9	339
Salisbury, NC	766	3.5	252
Stanly County, NC	467	2.5	217
Statesville, NC	925	3.3	329
Union County, NC	2,703	4.8	626
Uptown Charlotte	375	3.9	105
Waxhaw, NC	775	5.5	150
York County, SC	3,730	4.6	896





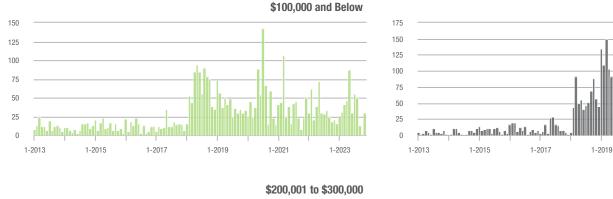
\$100,001 to \$200,000

1-2023

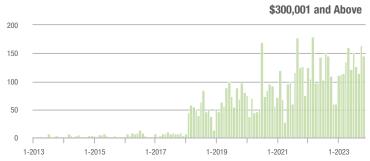
1-2021

Alexander County, NC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	29	+ 38.1%	+ 2,800.0%	4.2	+ 110.0%		19	- 32.1%	- 24.0%	
\$100,001 to \$200,000	6	- 70.0%	- 14.3%	1.0	- 52.4%	- 60.0%	8	- 20.0%	+ 33.3%	
\$200,001 to \$300,000	58	- 37.0%	+ 3.6%	3.2	- 33.3%	- 9.5%	20	- 9.1%	+ 11.1%	
\$300,001 and Above	145 + 141.7% - 11.6%		4.0	+ 73.9%	- 17.4%	38	+ 5.6%	+ 2.7%		
Total	271	+ 31.6%	- 10.0%	3.6	+ 20.0%	- 15.6%	95	- 8.7%	- 4.0%	







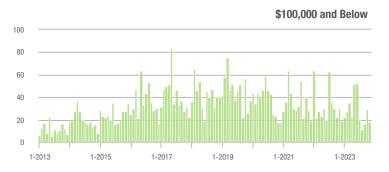


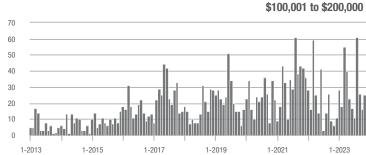


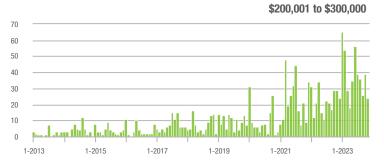


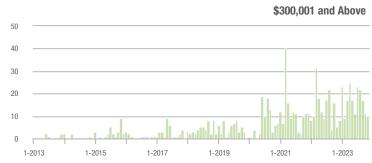
Anson County, NC

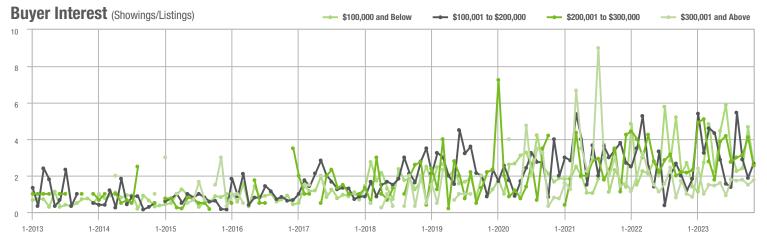
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	18	- 40.0%	- 37.9%	2.6	- 3.7%	- 44.9%	13	- 40.9%	+ 8.3%	
\$100,001 to \$200,000	25	+ 316.7%	+ 56.3%	2.7	+ 125.0%	+ 42.2%	10	+ 66.7%	+ 11.1%	
\$200,001 to \$300,000	24	- 17.2%	- 38.5%	2.6	+ 18.2%	- 37.8%	10	- 41.2%	- 9.1%	
\$300,001 and Above	10	+ 100.0%	- 9.1%	1.8	+ 80.0%	+ 16.7%	9	- 30.8%	0.0%	
Total	115	+ 49.4%	- 8.0%	2.7	+ 58.8%	- 16.7%	55	- 23.6%	+ 5.8%	











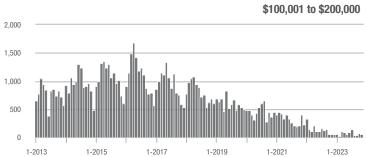




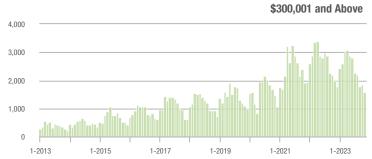
Cabarrus County, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	138	- 17.9%	- 22.5%	1.5	- 6.3%	- 21.7%	101	- 25.7%	- 11.4%	
\$100,001 to \$200,000	54	+ 12.5%	- 14.3%	7.7	+ 75.0%	- 2.6%	9	- 43.8%	- 18.2%	
\$200,001 to \$300,000	862	- 16.4%	- 33.1%	6.5	+ 3.2%	- 30.2%	137	- 23.0%	- 5.5%	
\$300,001 and Above	1,567 - 20.6% - 15.9%		5.4	+ 17.4%	- 4.5%	337	- 33.1%	- 12.9%		
Total	2,850	- 17.9%	- 22.3%	5.2	+ 8.3%	- 14.6%	616	- 29.4%	- 10.7%	











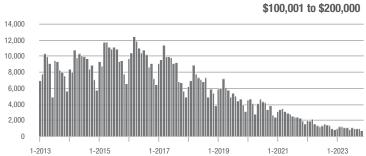




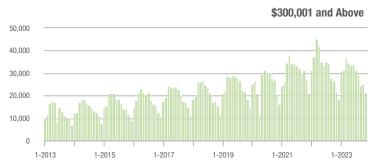
Charlotte MSA

	Total Showings			(:	Buyer Into Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,331	- 9.4%	- 11.0%	2.0	- 4.8%	- 0.3%	1,344	- 20.4%	- 15.8%
\$100,001 to \$200,000	777	- 21.8%	- 20.2%	5.5	+ 14.6%	- 5.8%	177	- 36.8%	- 16.1%
\$200,001 to \$300,000	6,332	- 18.6%	- 16.2%	5.4	+ 1.9%	- 15.3%	1,255	- 25.9%	- 3.3%
\$300,001 and Above	21,364 - 2.2% - 15.5%		5.2	+ 10.6%	- 8.0%	4,498	- 19.0%	- 9.1%	
Total	32,535	- 8.3%	- 15.7%	4.8	+ 6.7%	- 8.7%	7,592	- 21.9%	- 9.5%











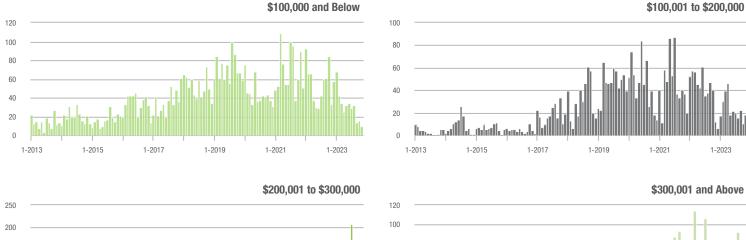


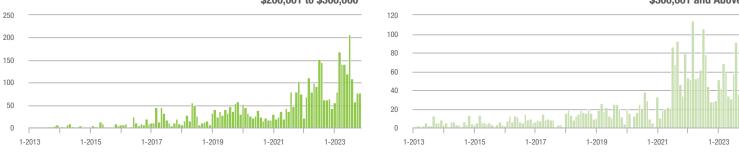


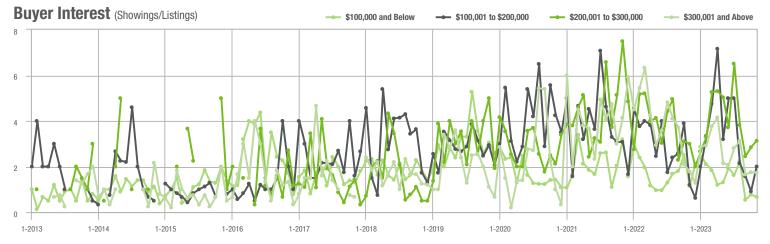
1-2023

Chester County, SC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	9	- 72.7%	- 40.0%	0.7	- 36.4%	- 13.3%	18	- 58.1%	- 10.0%	
\$100,001 to \$200,000	18	+ 50.0%	+ 80.0%	2.0	+ 66.7%	+ 120.0%	10	- 28.6%	- 16.7%	
\$200,001 to \$300,000	77	+ 18.5%	0.0%	3.1	+ 3.3%	+ 10.0%	28	+ 3.7%	- 15.2%	
\$300,001 and Above	41 + 46.4% - 2.4%		1.7	- 5.6%	- 1.3%	26	+ 18.2%	+ 4.0%		
Total	189	+ 5.6%	+ 6.2%	2.1	+ 10.5%	+ 14.3%	101	- 20.5%	- 6.5%	





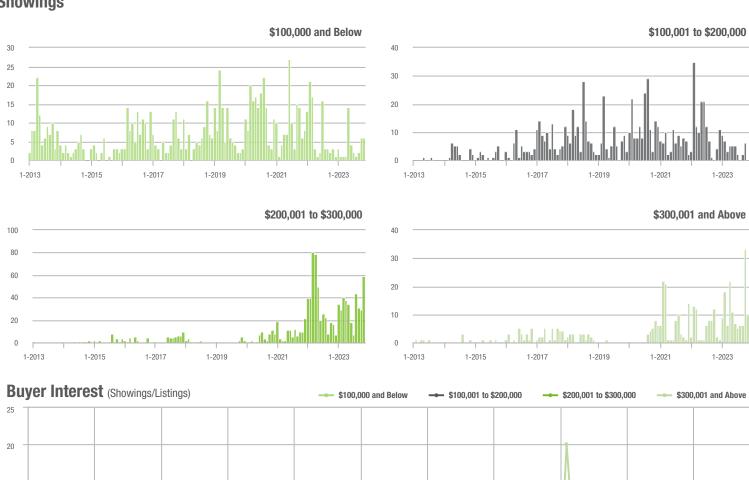


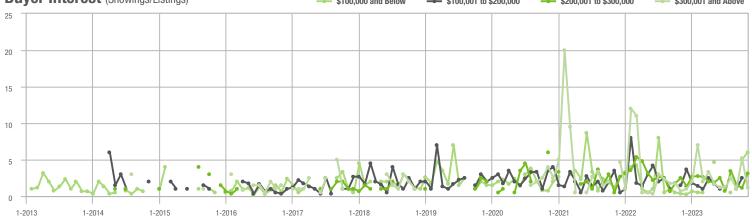




Chesterfield County, SC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	6	+ 100.0%	0.0%	6.0	+ 1,900.0%	+ 20.0%	2	- 75.0%	0.0%	
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	1	- 66.7%	- 66.7%	
\$200,001 to \$300,000	59	+ 268.8%	+ 103.4%	3.1	+ 24.0%	+ 175.1%	27	+ 58.8%	+ 8.0%	
\$300,001 and Above	10	+ 400.0%	- 69.7%	1.2	+ 71.4%	- 77.6%	11	+ 175.0%	+ 10.0%	
Total	81	+ 102.5%	+ 5.2%	2.7	+ 50.0%	+ 14.3%	44	+ 18.9%	+ 7.3%	





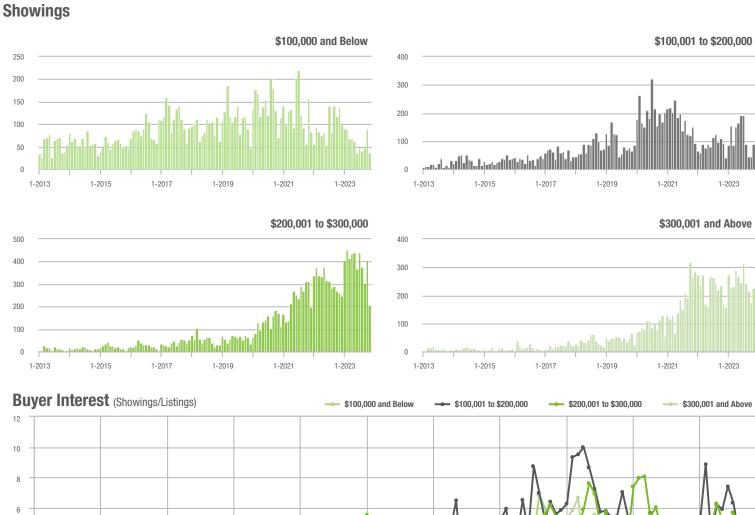




Cleveland County, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	37	- 72.8%	- 58.9%	1.7	- 57.5%	- 64.2%	38	- 50.0%	0.0%	
\$100,001 to \$200,000	90	- 4.3%	+ 109.3%	4.8	+ 26.3%	+ 138.9%	23	- 36.1%	- 14.8%	
\$200,001 to \$300,000	204	- 21.8%	- 49.8%	2.6	- 7.1%	- 48.8%	86	- 21.1%	- 5.5%	
\$300,001 and Above	224 + 31.0% + 29.5%		2.5	+ 19.0%	+ 7.1%	111	+ 4.7%	+ 11.0%		
Total	704	- 17.9%	- 28.1%	2.8	- 3.4%	- 25.9%	303	- 23.7%	- 4.7%	

1-2013



1-2016

1-2017

1-2018

1-2015

1-2014

1-2022

1-2023

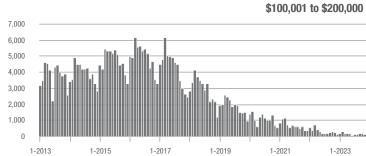




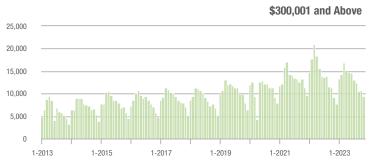
City of Charlotte, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1,330	- 6.5%	- 9.6%	2.0	- 13.0%	- 0.9%	733	- 3.2%	- 16.1%	
\$100,001 to \$200,000	105	- 51.6%	- 40.3%	7.5	+ 23.0%	- 10.5%	15	- 60.5%	- 34.8%	
\$200,001 to \$300,000	2,080	- 26.0%	- 15.8%	7.5	+ 15.4%	- 19.1%	290	- 38.8%	+ 2.5%	
\$300,001 and Above	9,325	+ 0.7%	- 13.2%	6.0	+ 17.6%	- 5.6%	1,657	- 22.0%	- 8.9%	
Total	13,282	- 6.3%	- 14.0%	5.3	+ 10.4%	- 6.9%	2,752	- 20.5%	- 10.0%	











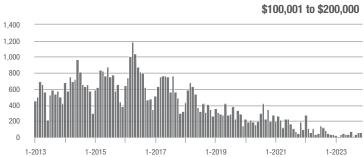


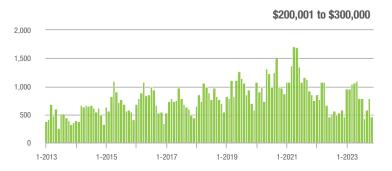


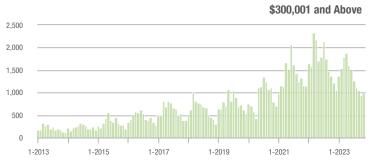
Concord, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	100	- 20.0%	- 3.8%	1.5	- 28.6%	- 15.6%	71	- 11.3%	- 2.7%	
\$100,001 to \$200,000	54	+ 74.2%	- 14.3%	9.2	+ 64.3%	- 12.4%	7	0.0%	- 12.5%	
\$200,001 to \$300,000	458	- 21.0%	- 41.9%	7.0	- 4.1%	- 31.0%	68	- 20.9%	- 16.0%	
\$300,001 and Above	990	- 18.2%	+ 4.8%	6.0	+ 22.4%	+ 16.2%	188	- 33.8%	- 10.0%	
Total	1,712	- 18.5%	- 16.5%	5.6	+ 9.8%	- 8.7%	348	- 26.9%	- 10.1%	









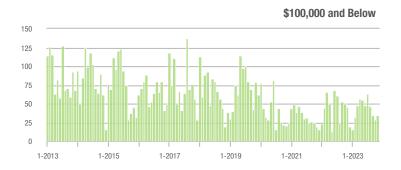


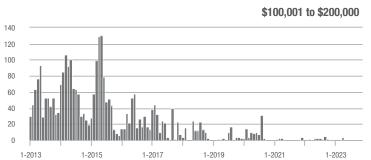


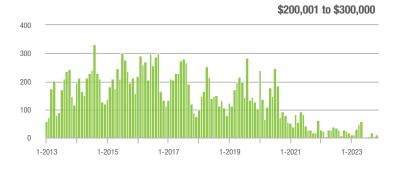


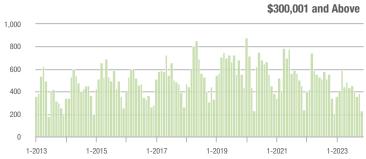
Davidson, NC

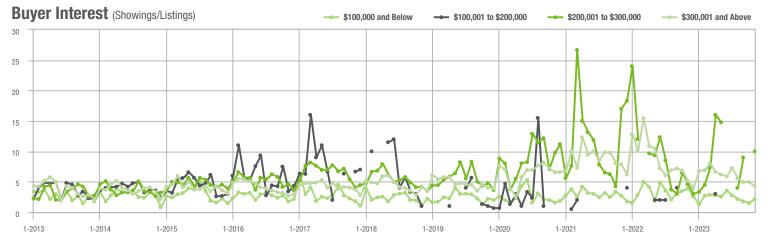
	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	34	- 24.4%	+ 21.4%	2.1	- 46.2%	+ 45.7%	17	+ 6.3%	- 19.0%	
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	0.0%	
\$200,001 to \$300,000	10	- 56.5%	+ 400.0%	10.0	+ 117.4%		1	- 83.3%	_	
\$300,001 and Above	235 - 31.5% - 38.8%		4.3	- 17.3%	- 13.6%	64	- 24.7%	- 30.4%		
Total	279	- 33.7%	- 32.6%	3.9	- 22.0%	- 9.8%	82	- 25.5%	- 27.4%	









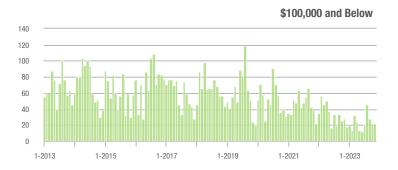


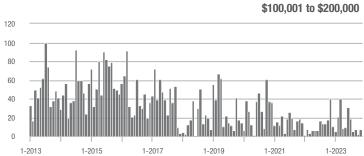


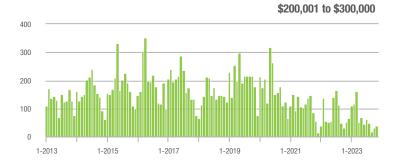


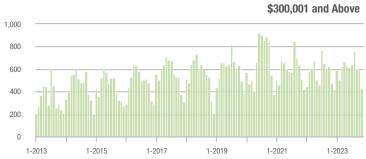
Denver, NC

	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	21	- 22.2%	0.0%	1.5	- 16.7%	+ 39.2%	15	- 28.6%	- 31.8%	
\$100,001 to \$200,000	7	- 82.5%	+ 250.0%	3.0	- 55.2%	+ 500.0%	3	- 62.5%	0.0%	
\$200,001 to \$300,000	36	- 28.0%	+ 12.5%	4.5	- 34.8%	- 1.6%	9	- 10.0%	0.0%	
\$300,001 and Above	424	- 11.7%	- 27.9%	3.4	- 26.1%	- 25.5%	137	+ 6.2%	- 6.8%	
Total	491	- 21.8%	- 24.5%	3.3	- 29.8%	- 18.8%	165	- 4.1%	- 10.3%	









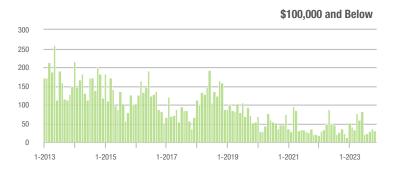


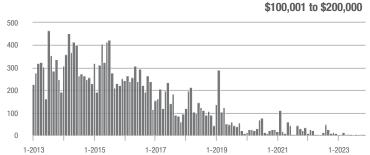




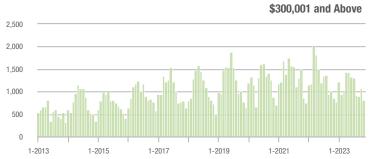
Fort Mill, SC

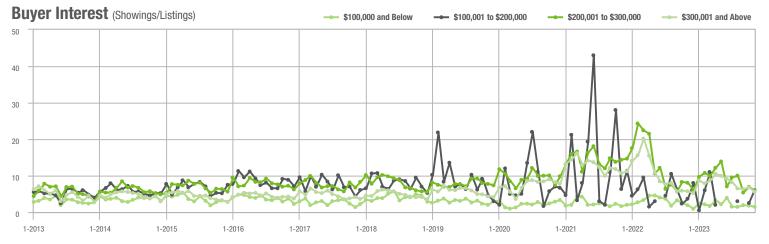
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	31	+ 29.2%	- 16.2%	1.5	- 21.1%	- 16.5%	26	+ 52.9%	+ 4.0%	
\$100,001 to \$200,000	6	- 45.5%	+ 20.0%	6.0	+ 62.2%	+ 140.0%	1	- 66.7%	- 50.0%	
\$200,001 to \$300,000	112	- 44.6%	- 5.1%	5.9	- 26.3%	- 15.1%	20	- 28.6%	+ 11.1%	
\$300,001 and Above	814	- 5.8%	- 24.5%	5.6	- 1.8%	- 17.2%	153	- 10.5%	- 9.5%	
Total	968	- 12.9%	- 22.8%	5.2	- 10.3%	- 18.1%	202	- 9.4%	- 6.5%	









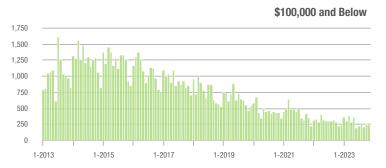


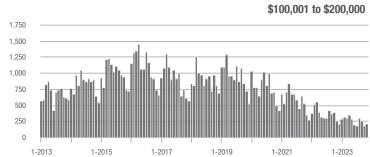


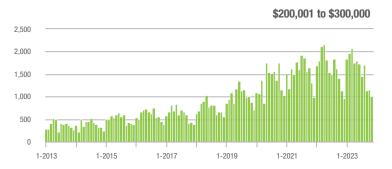


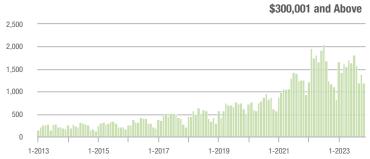
Gaston County, NC

	Total Showings			(:	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	234	+ 3.5%	- 10.3%	2.6	+ 30.0%	+ 3.4%	118	- 34.1%	- 12.6%	
\$100,001 to \$200,000	214	- 18.0%	+ 23.7%	7.9	+ 49.1%	+ 50.0%	33	- 38.9%	- 15.4%	
\$200,001 to \$300,000	1,007	- 11.2%	- 13.2%	4.5	0.0%	- 9.2%	231	- 20.9%	- 4.9%	
\$300,001 and Above	1,202	+ 7.9%	- 13.2%	3.7	- 2.6%	- 9.1%	363	- 2.7%	- 6.0%	
Total	3,022	- 5.3%	- 11.8%	4.2	+ 5.0%	- 6.1%	804	- 19.4%	- 7.3%	











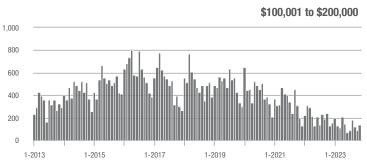




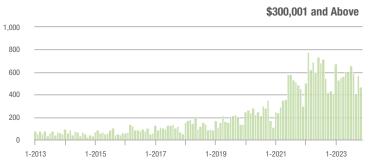
Gastonia, NC

	Total Showings			(5	Buyer Into Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	70	- 48.9%	- 26.3%	1.9	- 34.5%	+ 4.2%	45	- 45.8%	- 23.7%
\$100,001 to \$200,000	134	+ 2.3%	+ 50.6%	14.2	+ 153.6%	+ 96.2%	12	- 52.0%	- 20.0%
\$200,001 to \$300,000	579	- 13.7%	- 12.0%	4.7	+ 2.2%	- 12.0%	128	- 25.6%	- 0.8%
\$300,001 and Above	471 + 7.0% - 17.5%		3.4	- 2.9%	- 17.0%	159	- 0.6%	- 2.5%	
Total	1,467	- 3.2%	- 10.9%	4.4	+ 10.0%	- 7.8%	375	- 21.7%	- 5.1%









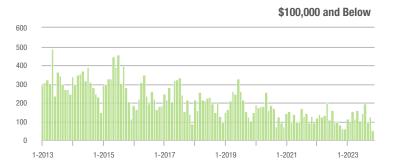


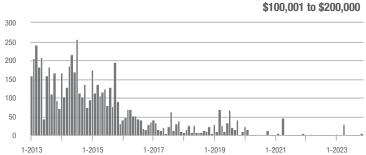




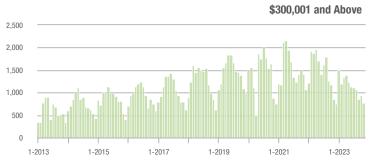
Huntersville, NC

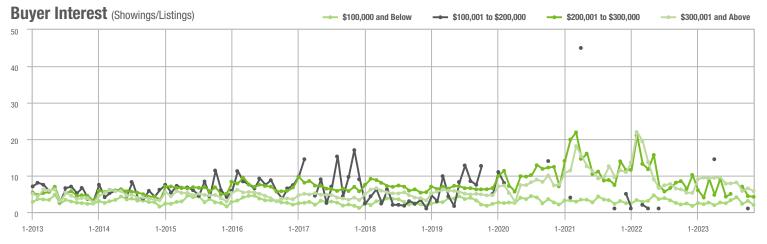
	Total Showings			(5	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	51	- 19.0%	- 58.9%	2.0	- 16.7%	- 36.5%	29	- 31.0%	- 37.0%
\$100,001 to \$200,000	6	_	+ 500.0%	0.0	0.0%	- 100.0%	2	- 33.3%	0.0%
\$200,001 to \$300,000	21	+ 10.5%	- 4.5%	4.2	- 33.3%	- 4.5%	6	- 14.3%	0.0%
\$300,001 and Above	759	- 11.3%	- 19.3%	5.8	+ 9.4%	- 11.5%	137	- 25.5%	- 8.1%
Total	837	- 10.8%	- 23.1%	5.2	+ 6.1%	- 9.9%	174	- 26.3%	- 14.3%











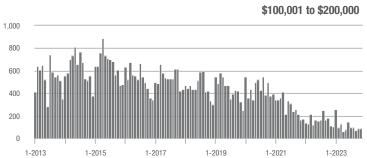




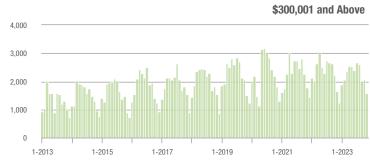
Iredell County, NC

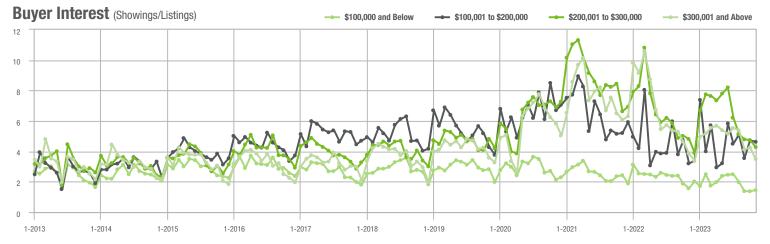
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	144	- 11.7%	- 20.4%	1.5	- 6.3%	+ 5.6%	131	- 27.2%	- 21.1%	
\$100,001 to \$200,000	82	- 26.8%	- 6.8%	4.6	+ 43.8%	- 2.1%	18	- 59.1%	- 10.0%	
\$200,001 to \$300,000	620	- 11.9%	- 4.5%	4.3	- 10.4%	- 9.6%	154	- 13.0%	- 1.3%	
\$300,001 and Above	1,579	- 4.1%	- 23.6%	3.5	- 10.3%	- 18.0%	527	- 3.5%	- 10.5%	
Total	2,573	- 8.4%	- 20.8%	3.5	- 7.9%	- 14.3%	867	- 13.4%	- 11.6%	









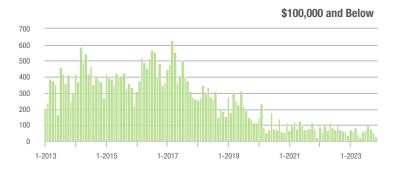


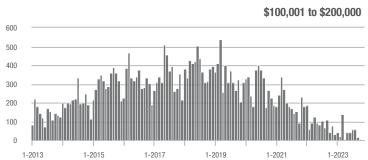


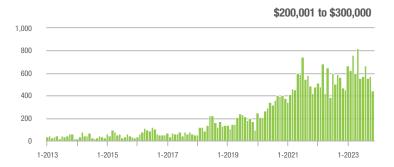


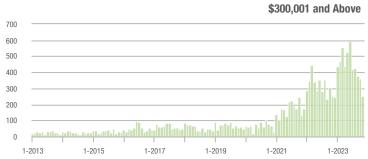
Kannapolis, NC

	Total Showings			(:	Buyer Into Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	27	- 54.2%	- 50.9%	2.1	+ 31.3%	- 23.9%	16	- 65.2%	- 36.0%
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	0	- 100.0%	- 100.0%
\$200,001 to \$300,000	446	- 5.1%	- 21.9%	5.8	0.0%	- 22.4%	76	- 14.6%	- 3.8%
\$300,001 and Above	252	+ 1.2%	- 29.6%	4.4	+ 37.5%	- 18.6%	61	- 36.5%	- 17.6%
Total	902	- 16.7%	- 21.8%	5.6	+ 12.0%	- 13.6%	171	- 36.0%	- 13.2%









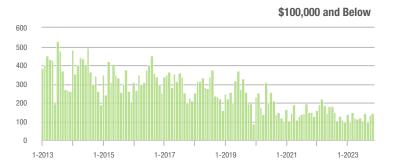


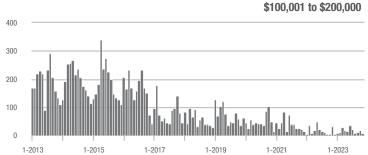




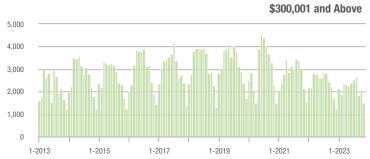
Lake Norman

	Total Showings			(:	Buyer Into Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	145	+ 35.5%	+ 8.2%	1.8	+ 20.0%	+ 19.3%	96	- 7.7%	- 11.9%
\$100,001 to \$200,000	8	- 74.2%	- 52.9%	2.3	- 36.1%	- 22.2%	5	- 68.8%	- 28.6%
\$200,001 to \$300,000	78	- 36.1%	- 14.3%	4.6	+ 12.2%	+ 1.4%	21	- 50.0%	- 19.2%
\$300,001 and Above	1,499	- 12.4%	- 23.6%	4.2	- 12.5%	- 22.9%	408	- 5.1%	- 3.5%
Total	1,749	- 13.8%	- 22.2%	3.8	- 11.6%	- 19.2%	540	- 11.5%	- 6.6%









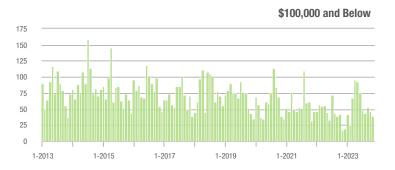


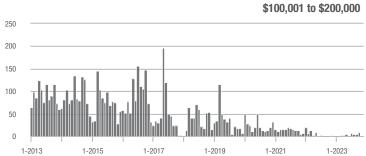




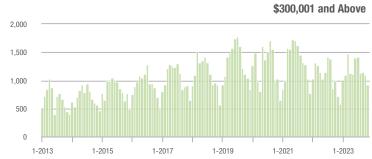
Lake Wylie

	Total Showings			(5	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	39	+ 143.8%	- 17.0%	1.2	+ 140.0%	- 29.1%	36	- 2.7%	0.0%
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	5	0.0%	- 28.6%
\$200,001 to \$300,000	39	+ 69.6%	- 11.4%	4.6	+ 228.6%	+ 20.3%	16	- 38.5%	- 20.0%
\$300,001 and Above	927	+ 29.7%	- 14.7%	4.9	+ 28.9%	- 2.7%	204	- 12.1%	- 11.7%
Total	1,012	+ 32.8%	- 15.7%	4.3	+ 34.4%	- 5.1%	268	- 14.4%	- 11.6%









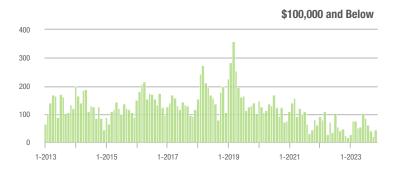


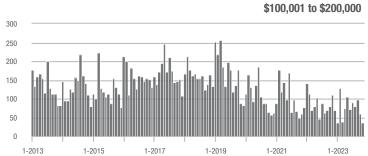




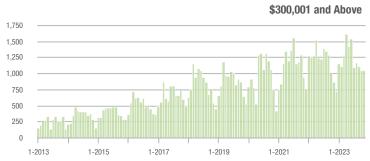
Lancaster County, SC

	Total Showings			(5	Buyer Into Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	44	+ 83.3%	+ 120.0%	2.7	+ 170.0%	+ 56.9%	30	- 43.4%	+ 15.4%
\$100,001 to \$200,000	37	- 66.4%	- 37.3%	2.4	- 63.1%	- 30.2%	21	- 19.2%	- 12.5%
\$200,001 to \$300,000	273	+ 56.9%	- 1.1%	3.5	+ 45.8%	- 1.4%	88	- 2.2%	- 2.2%
\$300,001 and Above	1,051	+ 20.8%	+ 0.2%	4.9	+ 19.5%	+ 4.3%	233	- 9.7%	- 6.4%
Total	1,544	+ 17.0%	- 6.2%	4.4	+ 22.2%	- 3.5%	403	- 16.0%	- 5.8%









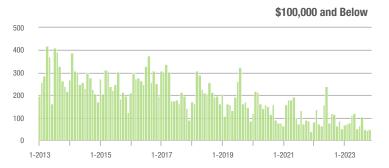


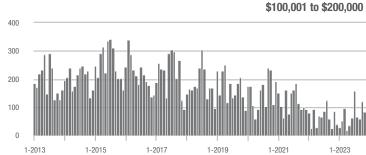




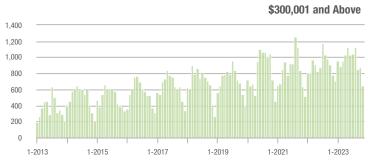
Lincoln County, NC

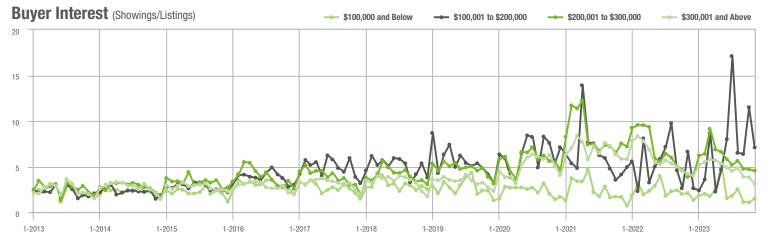
	Total Showings			(:	Buyer Into Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	46	- 45.9%	+ 9.5%	1.5	- 28.6%	+ 39.8%	39	- 47.3%	- 26.4%
\$100,001 to \$200,000	81	- 3.6%	- 31.9%	7.1	+ 7.6%	- 38.3%	16	- 20.0%	0.0%
\$200,001 to \$300,000	255	+ 19.2%	+ 9.4%	4.5	+ 15.4%	- 3.0%	60	- 4.8%	+ 5.3%
\$300,001 and Above	648	- 16.4%	- 26.3%	3.1	- 26.2%	- 19.7%	231	+ 2.7%	- 10.8%
Total	1,068	- 19.2%	- 20.9%	3.4	- 17.1%	- 14.8%	358	- 13.9%	- 11.2%









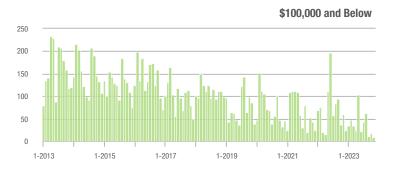


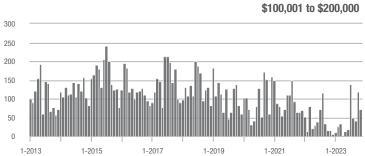


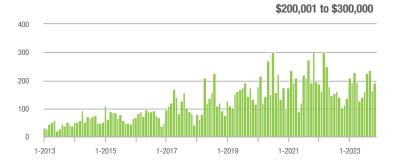


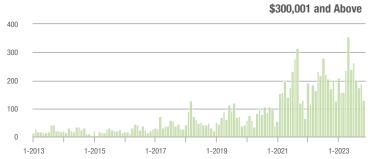
Lincolnton, NC

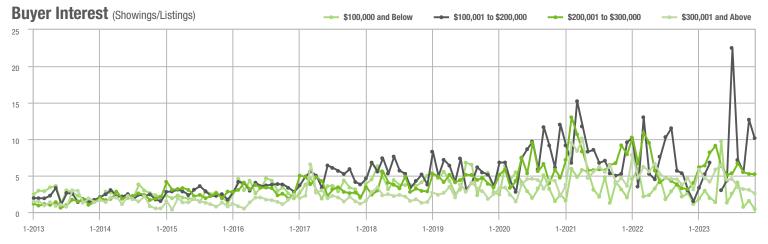
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	8	- 86.4%	- 55.6%	0.4	- 84.6%	- 72.3%	15	- 51.6%	- 28.6%	
\$100,001 to \$200,000	73	+ 386.7%	- 37.6%	10.1	+ 236.7%	- 19.9%	10	+ 42.9%	- 23.1%	
\$200,001 to \$300,000	191	+ 67.5%	+ 16.5%	5.2	+ 67.7%	- 0.5%	41	+ 7.9%	+ 7.9%	
\$300,001 and Above	131	- 35.1%	- 29.9%	2.6	- 44.7%	- 15.7%	57	+ 9.6%	- 17.4%	
Total	430	- 19.3%	- 21.5%	3.9	- 4.9%	- 14.3%	131	- 13.2%	- 13.2%	









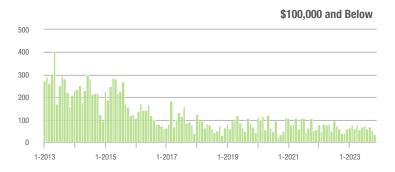


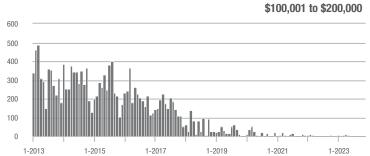




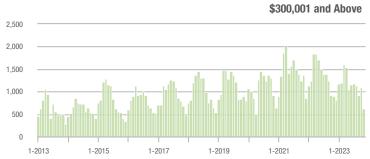
Matthews, NC

	Total Showings			(5	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	36	- 7.7%	- 32.1%	1.7	- 19.0%	- 30.5%	22	- 4.3%	- 8.3%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	1	- 75.0%	0.0%
\$200,001 to \$300,000	26	- 72.3%	0.0%	5.2	- 18.8%	- 20.0%	6	- 66.7%	0.0%
\$300,001 and Above	611	- 32.3%	- 43.8%	6.8	+ 11.5%	- 18.8%	105	- 40.0%	- 28.6%
Total	674	- 35.1%	- 42.3%	5.8	+ 1.8%	- 22.3%	135	- 38.9%	- 24.6%











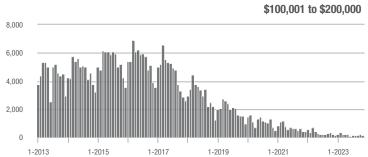




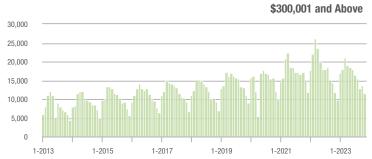
Mecklenburg County, NC

	Total Showings			(5	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,543	- 6.7%	- 13.3%	2.0	- 13.0%	- 3.8%	846	- 4.0%	- 16.7%
\$100,001 to \$200,000	118	- 45.9%	- 40.4%	7.0	+ 25.0%	- 11.6%	20	- 56.5%	- 33.3%
\$200,001 to \$300,000	2,184	- 28.0%	- 15.3%	7.3	+ 12.3%	- 17.9%	311	- 39.5%	+ 1.6%
\$300,001 and Above	11,415	11,415 - 2.2% - 15.5%			+ 13.5%	- 6.3%	2,064	- 23.2%	- 10.3%
Total	15,706	- 7.9%	- 15.8%	5.2	+ 8.3%	- 7.2%	3,300	- 21.6%	- 11.2%









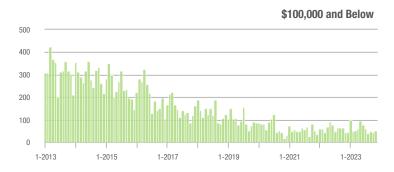


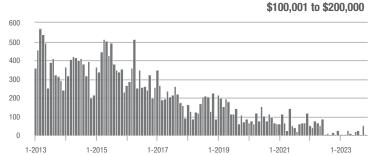




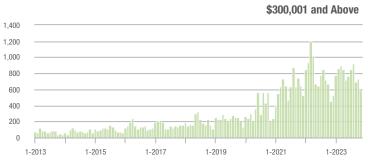
Monroe, NC

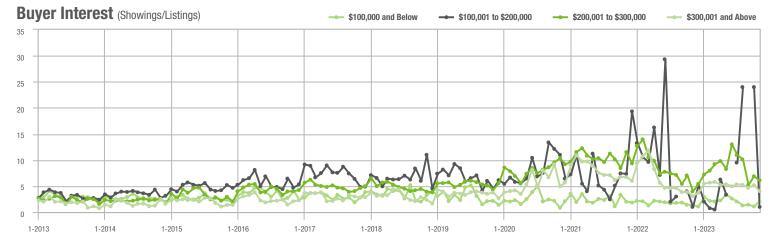
	Total Showings			(5	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	51	+ 21.4%	+ 21.4%	2.0	+ 53.8%	+ 83.3%	28	- 17.6%	- 28.2%
\$100,001 to \$200,000	3	- 40.0%	- 94.0%	1.0	0.0%	- 95.8%	4	- 42.9%	- 20.0%
\$200,001 to \$300,000	162	- 10.5%	- 25.0%	6.1	+ 52.5%	- 11.0%	28	- 46.2%	- 22.2%
\$300,001 and Above	591	+ 29.9%	- 19.3%	4.0	+ 29.0%	- 22.5%	169	- 7.1%	+ 0.6%
Total	841	+ 2.1%	- 19.9%	4.1	+ 20.6%	- 15.6%	236	- 20.0%	- 7.5%















Montgomery County, NC

1-2015

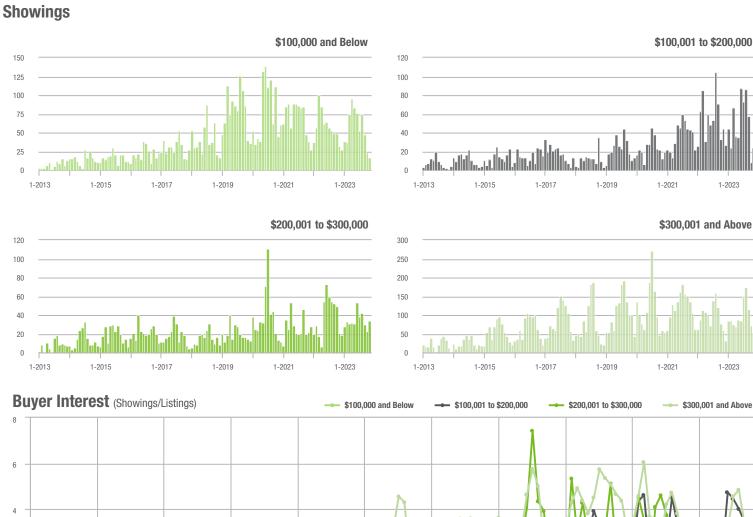
1-2016

1-2017

1-2018

		Total Showin		(:	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 46.9%	- 26.1%	0.5	- 28.6%	- 24.7%	44	- 46.3%	- 15.4%
\$100,001 to \$200,000	24	24 - 45.5% + 200.0%		1.5	- 11.8%	+ 298.7%	18	- 47.1%	- 5.3%
\$200,001 to \$300,000	34	+ 61.9%	+ 47.8%	2.1	+ 40.0%	+ 57.8%	21	+ 10.5%	- 4.5%
\$300,001 and Above	54	- 8.5%	- 26.0%	1.7	- 15.0%	- 21.2%	38	+ 15.2%	- 2.6%
Total	155	- 11.4%	+ 0.6%	1.5	+ 7.1%	+ 3.7%	136	- 25.3%	- 5.6%

1-2013



1-2021

1-2022

1-2023

1-2020

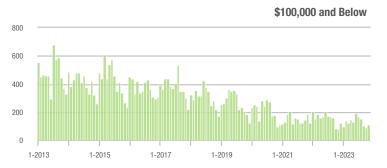
1-2019

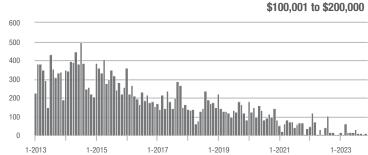




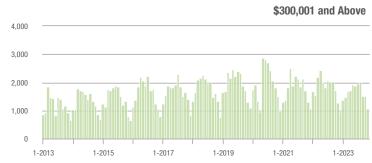
Mooresville, NC

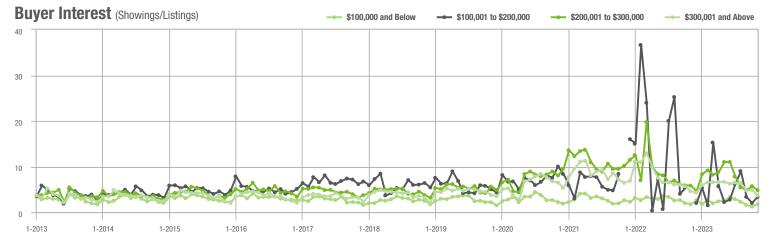
	Total Showings			(5	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	109	+ 51.4%	+ 18.5%	1.7	0.0%	+ 41.1%	74	+ 27.6%	- 12.9%	
\$100,001 to \$200,000	10	+ 900.0%	+ 66.7%	3.3	_	+ 66.7%	3	- 40.0%	0.0%	
\$200,001 to \$300,000	181	- 20.3%	- 8.6%	4.8	- 17.2%	- 15.7%	42	- 14.3%	0.0%	
\$300,001 and Above	1,046	- 17.0%	- 30.7%	3.6	- 21.7%	- 25.0%	323	- 3.6%	- 10.5%	
Total	1,358	- 13.7%	- 27.4%	3.5	- 20.5%	- 22.0%	449	- 0.7%	- 10.4%	









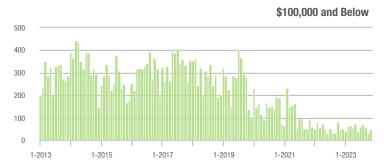


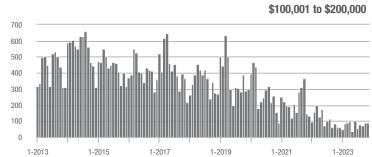




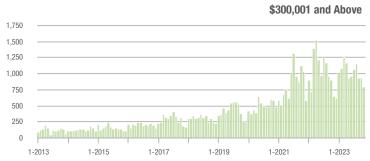
Rock Hill, SC

	Total Showings			(:	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	47	+ 2.2%	+ 56.7%	2.1	- 4.5%	+ 44.4%	24	- 44.2%	- 7.7%
\$100,001 to \$200,000	89	+ 50.8%	+ 2.3%	5.9	+ 20.4%	+ 7.9%	17	0.0%	- 5.6%
\$200,001 to \$300,000	454	- 18.1%	- 5.2%	5.8	+ 16.0%	- 6.9%	80	- 31.0%	+ 1.3%
\$300,001 and Above	789	789 + 23.5% - 15.5%			+ 4.7%	- 12.2%	186	+ 3.3%	- 3.6%
Total	1,561	+ 9.4%	- 9.4%	4.9	+ 8.9%	- 9.3%	339	- 12.4%	- 1.2%









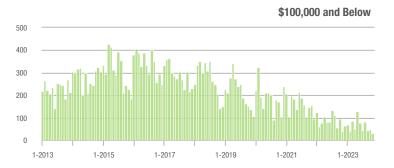


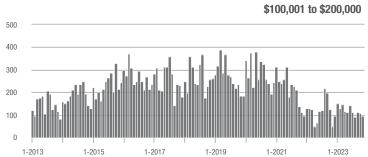


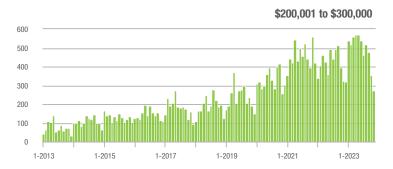


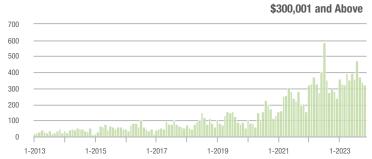
Salisbury, NC

		Total Showings			Buyer Into Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	- 23.1%	- 34.8%	3.1	+ 63.2%	+ 17.2%	20	- 57.4%	- 25.9%
\$100,001 to \$200,000	95	+ 97.9%	- 10.4%	5.7	+ 62.9%	- 1.3%	19	+ 11.8%	- 5.0%
\$200,001 to \$300,000	270	- 16.9%	- 24.2%	3.4	- 17.1%	- 16.9%	84	- 15.2%	- 7.7%
\$300,001 and Above	325	+ 14.4%	- 4.1%	3.5	0.0%	+ 3.4%	106	+ 2.9%	- 7.0%
Total	766	- 15.0%	- 20.7%	3.5	- 10.3%	- 12.2%	252	- 17.9%	- 9.4%









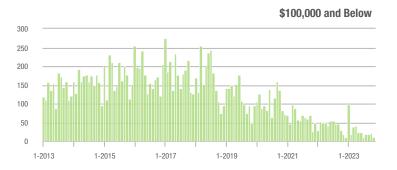


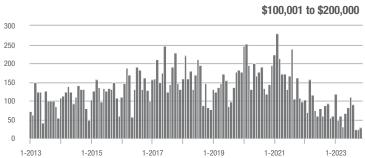


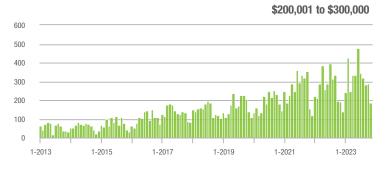


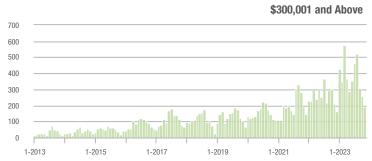
Stanly County, NC

	Total Showings			(5	Buyer Into Showings/L		Managed Listings			
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	10	- 47.4%	- 50.0%	0.8	- 60.0%	- 37.4%	17	- 37.0%	- 22.7%	
\$100,001 to \$200,000	27	- 49.1%	+ 12.5%	3.3	+ 22.2%	- 1.1%	15	- 48.3%	+ 7.1%	
\$200,001 to \$300,000	183	- 3.7%	- 35.8%	2.9	0.0%	- 32.4%	74	- 14.9%	- 6.3%	
\$300,001 and Above	189	- 10.8%	- 26.2%	2.4	- 17.2%	- 16.7%	87	- 26.3%	- 16.3%	
Total	467	- 23.4%	- 27.6%	2.5	- 16.7%	- 22.2%	217	- 27.7%	- 11.1%	









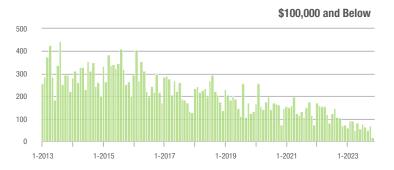


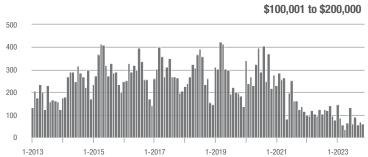




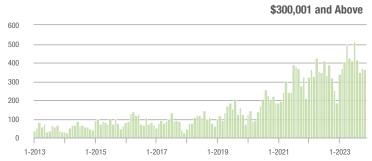
Statesville, NC

	Total Showings			(5	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	18	- 73.9%	- 74.3%	0.7	- 56.3%	- 61.8%	38	- 57.3%	- 35.6%
\$100,001 to \$200,000	61	- 34.4%	- 10.3%	4.4	+ 4.8%	- 4.9%	14	- 48.1%	- 12.5%
\$200,001 to \$300,000	348	- 14.7%	+ 7.4%	3.7	- 15.9%	- 3.1%	98	- 10.9%	+ 7.7%
\$300,001 and Above	366	+ 45.2%	- 0.5%	2.8	+ 12.0%	+ 2.8%	152	+ 11.8%	- 7.9%
Total	925	- 0.4%	- 6.6%	3.3	0.0%	- 1.8%	329	- 17.3%	- 9.4%









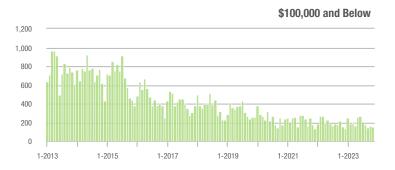


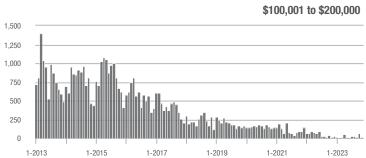




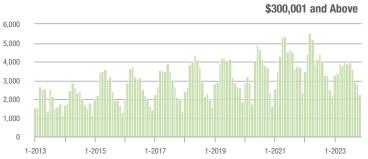
Union County, NC

	Total Showings			(:	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	152	0.0%	- 9.0%	2.1	+ 31.3%	+ 14.5%	76	- 34.5%	- 20.8%
\$100,001 to \$200,000	15	+ 15.4%	- 77.9%	2.0	+ 66.7%	- 77.8%	12	- 36.8%	- 14.3%
\$200,001 to \$300,000	255	- 40.1%	- 23.4%	5.2	+ 6.1%	- 11.0%	55	- 50.9%	- 19.1%
\$300,001 and Above	2,241	- 10.4%	- 19.9%	5.3	+ 15.2%	- 14.0%	469	- 29.4%	- 8.6%
Total	2,703	- 17.2%	- 20.4%	4.8	+ 11.6%	- 11.6%	626	- 34.0%	- 11.5%









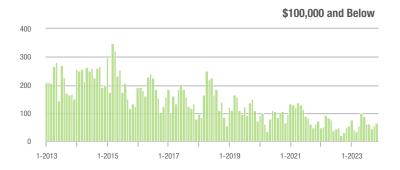


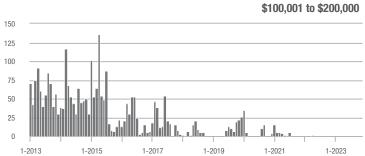




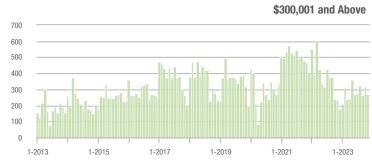
Uptown Charlotte

	Total Showings			(:	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	66	+ 37.5%	+ 22.2%	1.6	- 38.5%	+ 29.0%	44	+ 51.7%	- 10.2%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	42	- 45.5%	- 31.1%	4.2	- 51.2%	- 44.9%	10	+ 11.1%	+ 25.0%
\$300,001 and Above	267	267 + 13.6% - 16.6%			- 18.8%	- 19.6%	51	+ 37.8%	+ 2.0%
Total	375	+ 4.2%	- 13.8%	3.9	- 32.8%	- 17.3%	105	+ 40.0%	- 1.9%









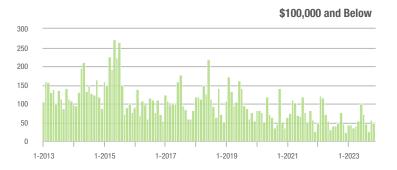


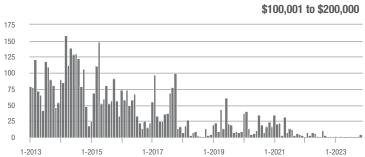




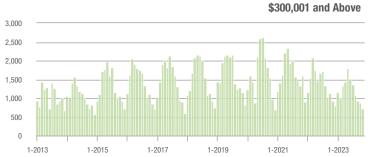
Waxhaw, NC

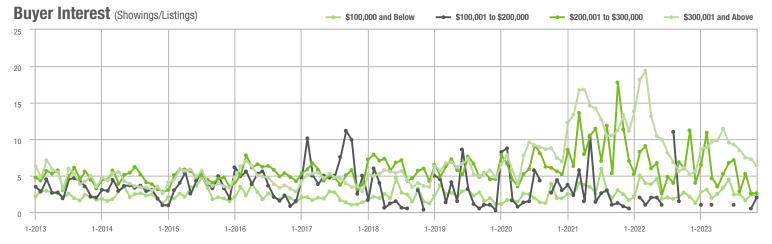
	Total Showings			(:	Buyer Inte Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	+ 6.7%	- 14.3%	2.2	+ 4.8%	- 7.1%	22	- 21.4%	- 4.3%
\$100,001 to \$200,000	4	+ 300.0%	+ 300.0%	2.0	_	+ 300.0%	2	0.0%	- 33.3%
\$200,001 to \$300,000	13	- 79.7%	- 27.8%	2.6	- 76.8%	+ 1.1%	5	- 66.7%	- 28.6%
\$300,001 and Above	706	706 - 22.9% - 18.6%		6.4	+ 23.1%	- 12.3%	118	- 39.5%	- 7.8%
Total	775	- 25.8%	- 18.5%	5.5	+ 12.2%	- 11.0%	150	- 40.2%	- 9.1%















York County, SC

	Total Showings			(:	Buyer Into Showings/L		Managed Listings		
Price Range	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change	November 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	109	- 10.7%	+ 18.5%	1.8	+ 12.5%	+ 24.4%	75	- 41.9%	- 9.6%
\$100,001 to \$200,000	105	+ 7.1%	- 25.5%	4.2	+ 10.5%	- 12.8%	30	- 34.8%	- 18.9%
\$200,001 to \$300,000	768	- 24.4%	- 14.0%	5.0	- 2.0%	- 11.1%	165	- 24.7%	- 5.2%
\$300,001 and Above	2,502	+ 5.4%	- 19.0%	4.7	+ 2.2%	- 13.0%	578	- 6.5%	- 7.7%
Total	3,730	- 1.9%	- 16.7%	4.6	+ 4.5%	- 12.1%	896	- 16.8%	- 7.2%



