

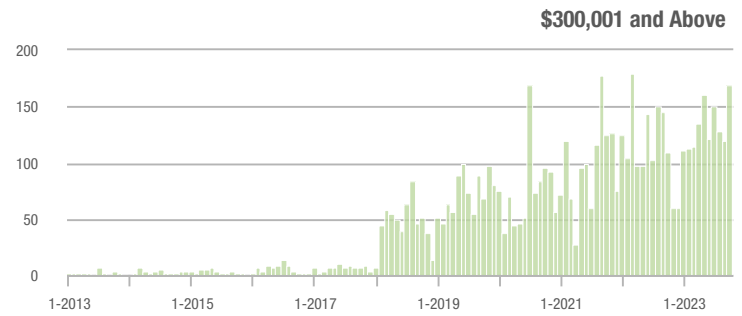
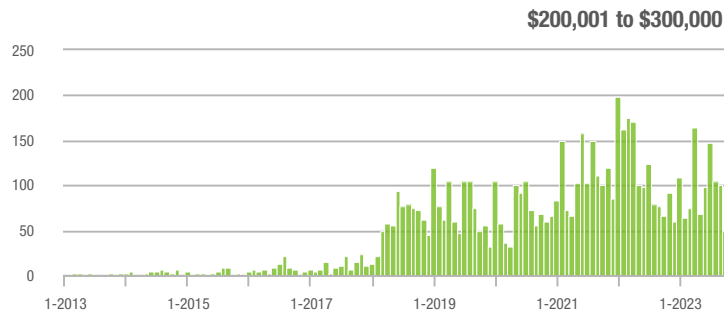
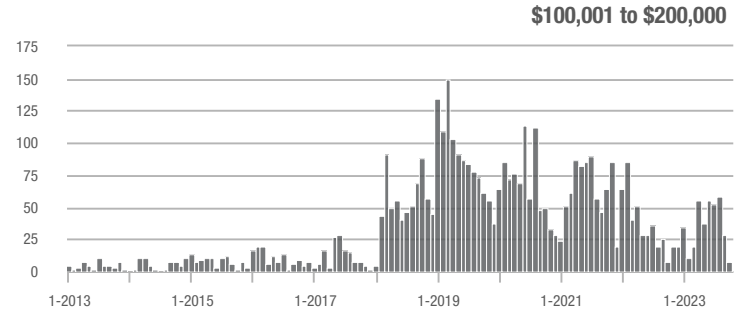
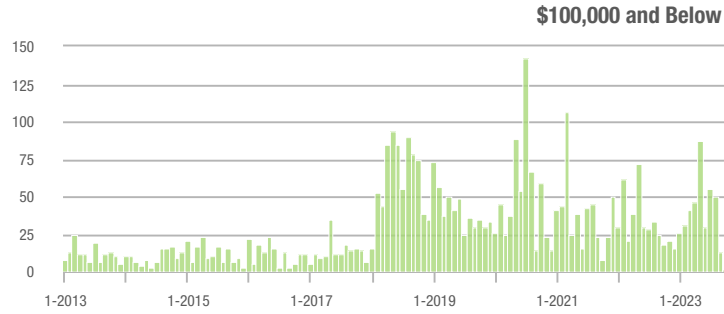
# Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	301	4.4	92
Anson County, NC	125	3.3	50
Cabarrus County, NC	3,671	6.4	645
Charlotte MSA	38,584	5.4	7,959
Chester County, SC	178	1.8	105
Chesterfield County, SC	77	2.7	36
Cleveland County, NC	986	4.0	299
City of Charlotte, NC	15,453	5.8	2,878
Concord, NC	2,053	6.4	358
Davidson, NC	414	4.4	107
Denver, NC	650	4.1	176
Fort Mill, SC	1,252	6.5	207
Gaston County, NC	3,424	4.6	831
Gastonia, NC	1,646	4.8	372
Huntersville, NC	1,088	5.9	194
Iredell County, NC	3,249	4.2	927
Kannapolis, NC	1,155	6.5	188
Lake Norman	2,246	4.8	544
Lake Wylie	1,200	4.6	295
Lancaster County, SC	1,647	4.6	412
Lincoln County, NC	1,351	4.0	384
Lincolnton, NC	548	4.7	141
Matthews, NC	1,168	7.6	168
Mecklenburg County, NC	18,663	5.8	3,499
Monroe, NC	1,050	5.0	236
Montgomery County, NC	154	1.4	135
Mooresville, NC	1,871	4.6	476
Rock Hill, SC	1,726	5.5	329
Salisbury, NC	968	4.1	270
Stanly County, NC	645	3.3	231
Statesville, NC	982	3.5	345
Union County, NC	3,395	5.6	677
Uptown Charlotte	437	5.0	95
Waxhaw, NC	950	6.3	162
York County, SC	4,480	5.3	927

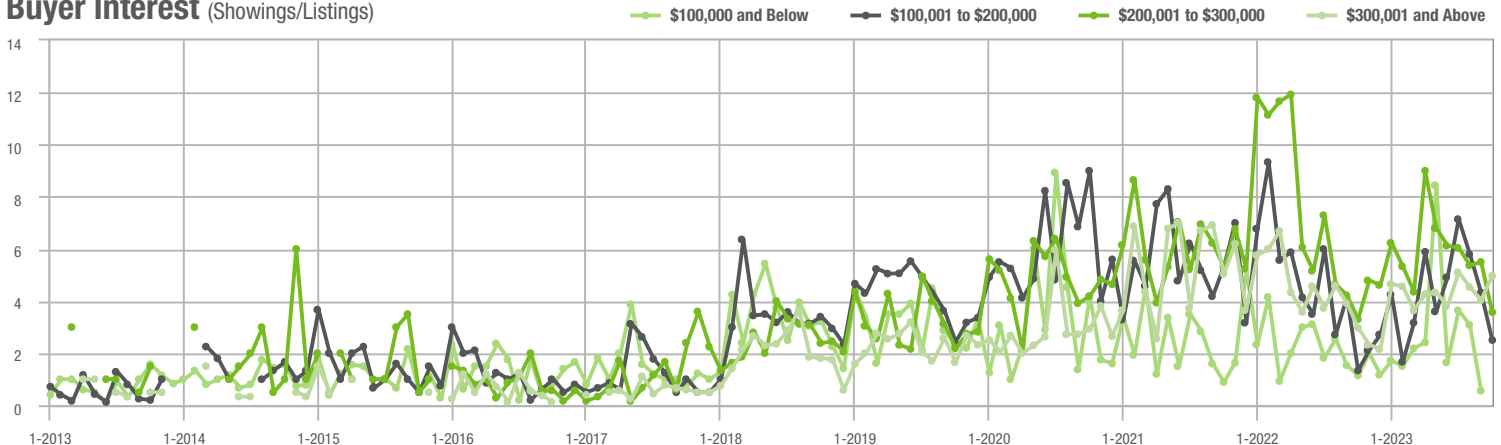
# Alexander County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 94.4%	- 92.3%	0.0	- 100.0%	- 100.0%	19	- 44.1%	- 26.9%
\$100,001 to \$200,000	7	- 12.5%	- 75.0%	2.5	+ 92.3%	- 42.3%	6	- 14.3%	- 45.5%
\$200,001 to \$300,000	50	- 24.2%	- 50.0%	3.6	+ 9.1%	- 35.1%	16	- 27.3%	- 20.0%
\$300,001 and Above	170	+ 56.0%	+ 41.7%	5.0	+ 66.7%	+ 23.1%	38	- 17.4%	+ 8.6%
<b>Total</b>	<b>301</b>	<b>+ 33.8%</b>	<b>- 4.7%</b>	<b>4.4</b>	<b>+ 69.2%</b>	<b>+ 3.7%</b>	<b>92</b>	<b>- 22.7%</b>	<b>- 9.8%</b>

## Showings



## Buyer Interest (Showings/Listings)

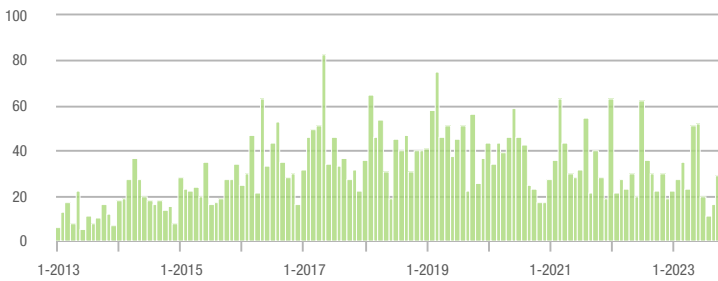


# Anson County, NC

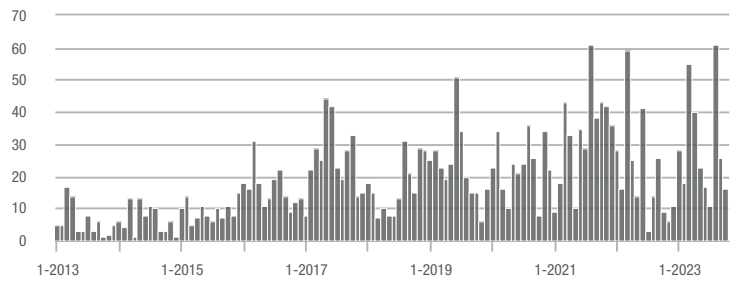
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	29	+ 31.8%	+ 81.3%	5.6	+ 166.7%	+ 133.3%	11	- 35.3%	- 8.3%
\$100,001 to \$200,000	16	+ 77.8%	- 38.5%	1.9	- 5.0%	- 35.1%	9	+ 50.0%	- 10.0%
\$200,001 to \$300,000	50	+ 72.4%	+ 47.1%	4.8	+ 118.2%	+ 30.9%	12	- 14.3%	+ 9.1%
\$300,001 and Above	11	- 31.3%	- 35.3%	1.5	- 11.8%	- 15.6%	8	- 38.5%	- 42.9%
<b>Total</b>	<b>125</b>	<b>+ 17.9%</b>	<b>+ 15.7%</b>	<b>3.3</b>	<b>+ 50.0%</b>	<b>+ 30.0%</b>	<b>50</b>	<b>- 21.9%</b>	<b>- 12.3%</b>

## Showings

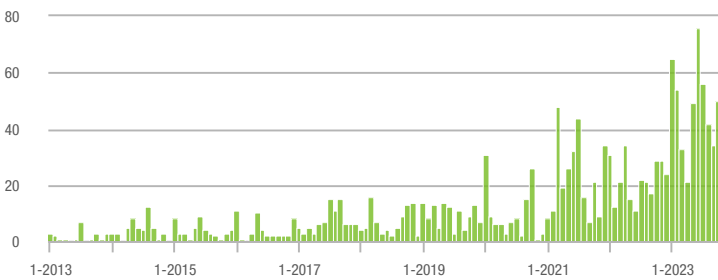
**\$100,000 and Below**



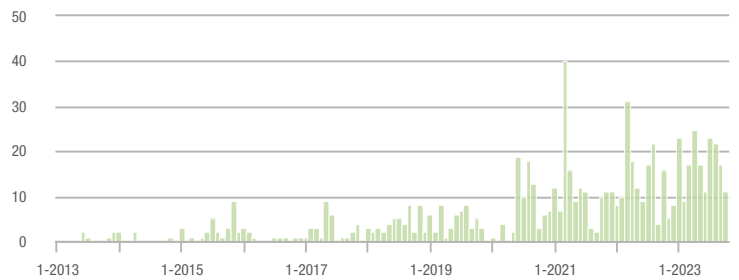
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

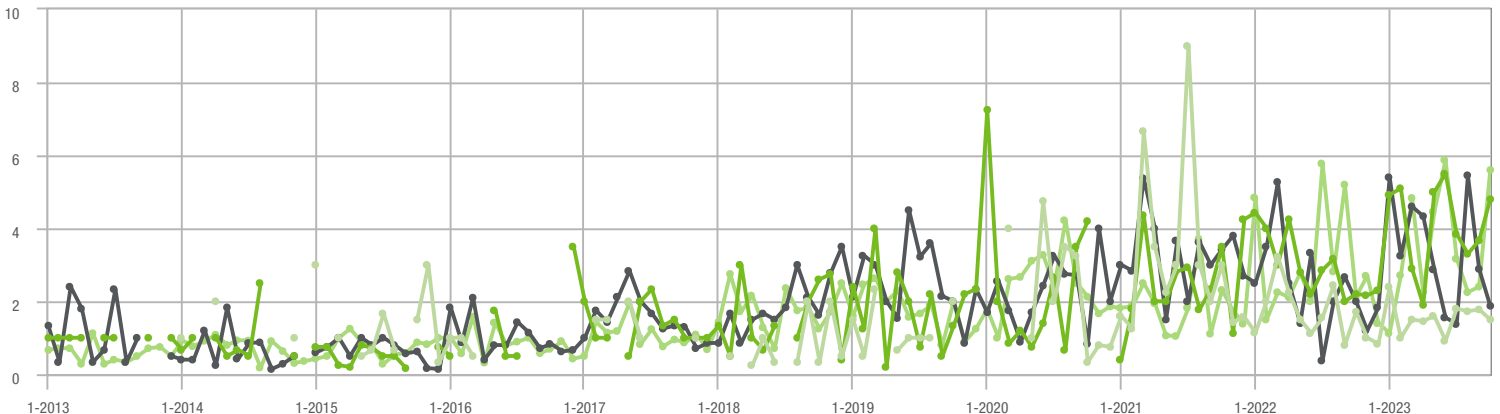


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above

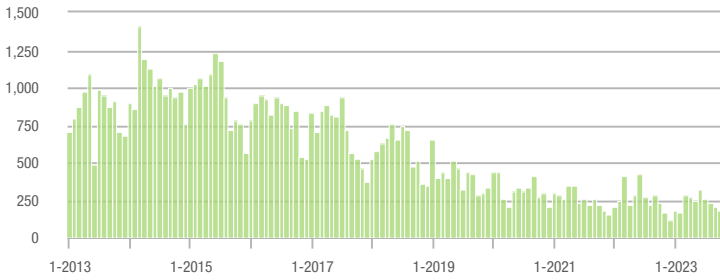


# Cabarrus County, NC

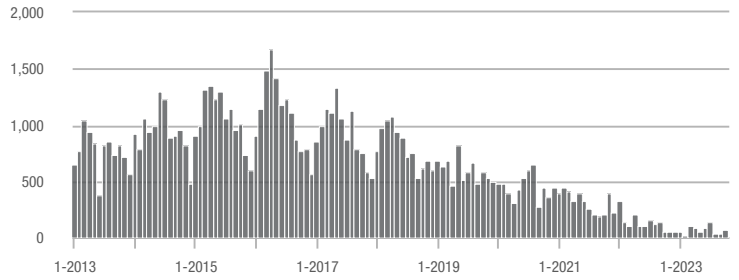
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	178	- 23.3%	- 15.2%	2.0	+ 11.1%	+ 8.3%	101	- 36.9%	- 20.5%
\$100,001 to \$200,000	65	+ 18.2%	+ 71.1%	8.1	+ 138.2%	+ 31.8%	10	- 52.4%	+ 25.0%
\$200,001 to \$300,000	1,285	+ 29.3%	+ 30.3%	9.6	+ 41.2%	+ 11.2%	139	- 16.3%	+ 15.8%
\$300,001 and Above	1,870	- 14.7%	+ 4.2%	5.8	+ 20.8%	+ 4.3%	364	- 32.7%	- 1.4%
<b>Total</b>	<b>3,671</b>	<b>+ 0.4%</b>	<b>+ 13.1%</b>	<b>6.4</b>	<b>+ 36.2%</b>	<b>+ 13.6%</b>	<b>645</b>	<b>- 30.3%</b>	<b>- 1.5%</b>

## Showings

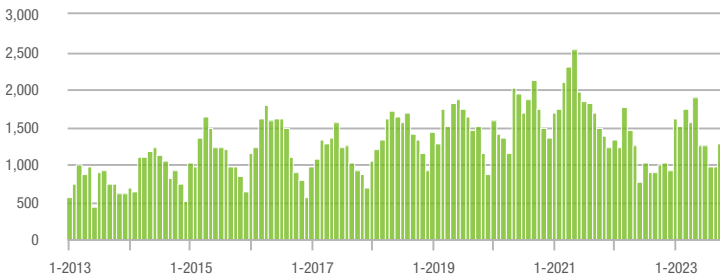
**\$100,000 and Below**



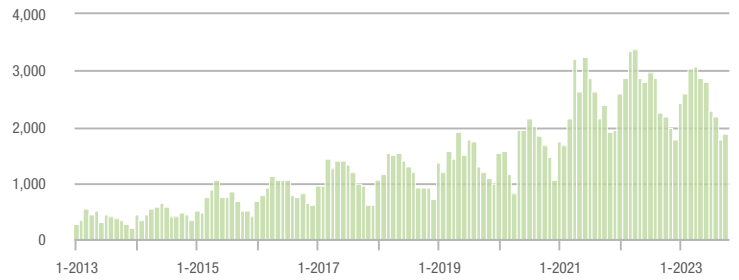
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

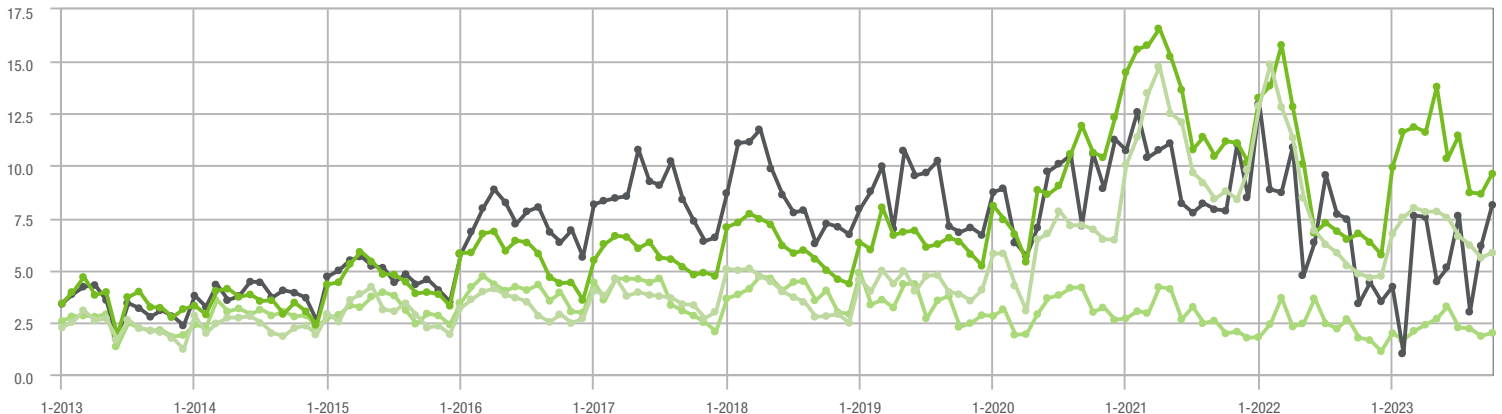


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above

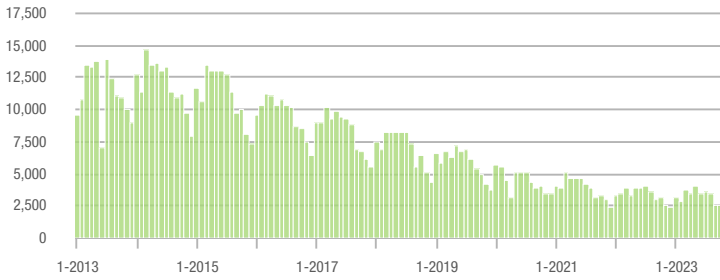


# Charlotte MSA

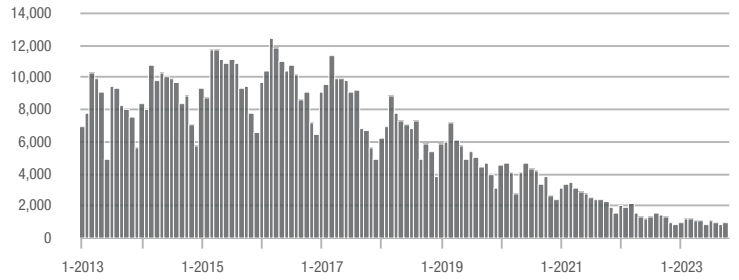
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2,605	- 17.9%	+ 1.2%	2.1	- 8.7%	+ 9.3%	1,421	- 21.7%	- 10.1%
\$100,001 to \$200,000	921	- 27.8%	+ 6.6%	5.8	+ 1.8%	+ 1.8%	197	- 33.0%	+ 1.0%
\$200,001 to \$300,000	7,546	- 16.2%	+ 9.3%	6.6	+ 8.2%	+ 6.0%	1,228	- 27.8%	+ 1.6%
\$300,001 and Above	25,369	- 4.5%	+ 4.0%	5.7	+ 7.5%	+ 1.8%	4,780	- 20.2%	- 0.1%
<b>Total</b>	<b>38,584</b>	<b>- 8.9%</b>	<b>+ 4.7%</b>	<b>5.4</b>	<b>+ 8.0%</b>	<b>+ 4.3%</b>	<b>7,959</b>	<b>- 22.5%</b>	<b>- 1.9%</b>

## Showings

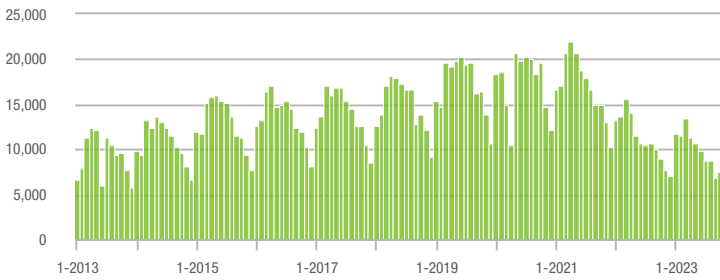
**\$100,000 and Below**



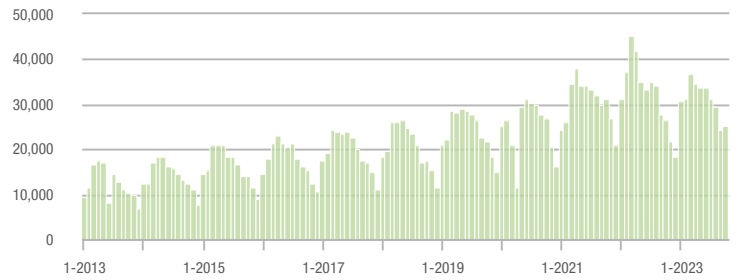
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

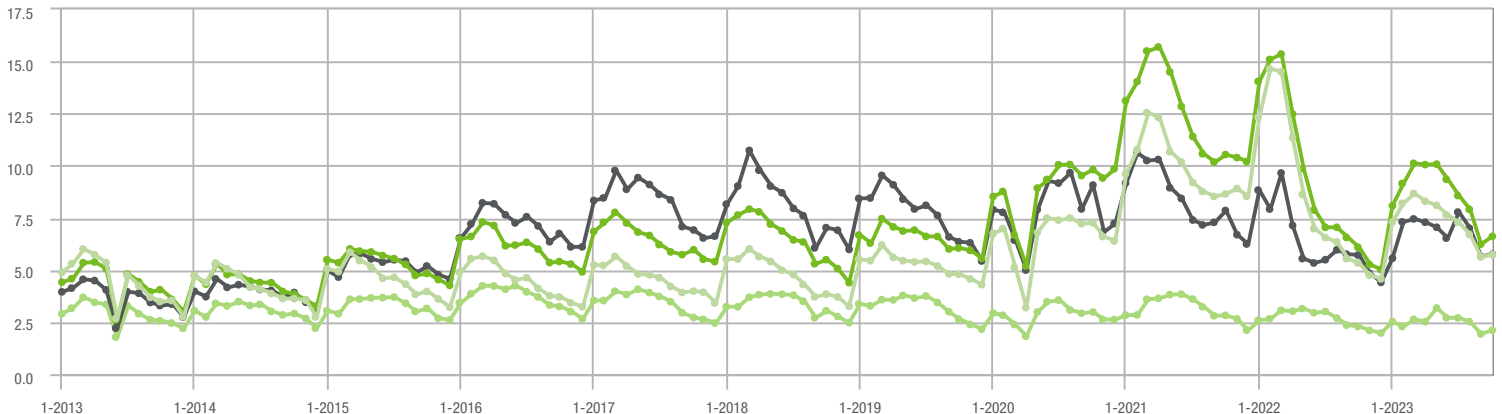


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

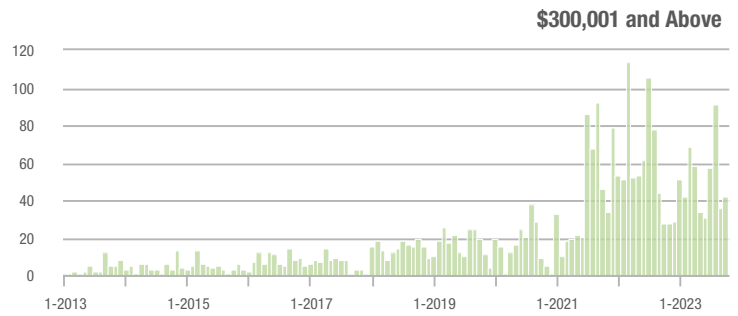
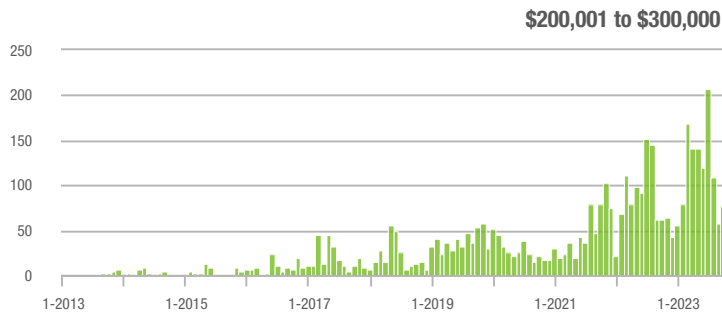
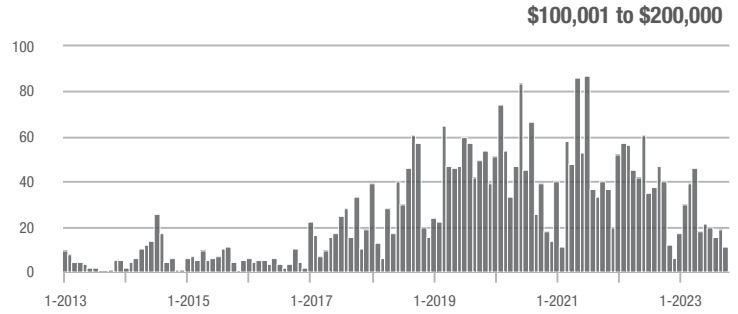
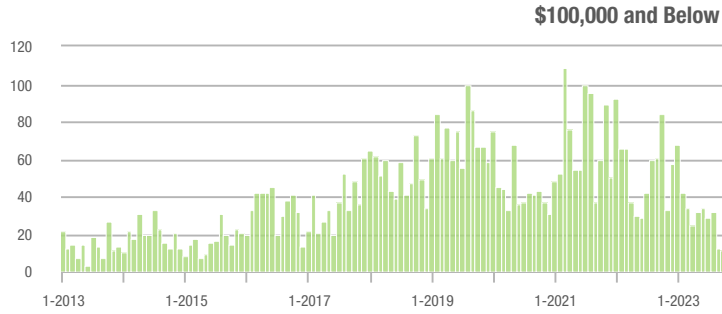
— \$100,000 and Below    — \$100,001 to \$200,000    — \$200,001 to \$300,000    — \$300,001 and Above



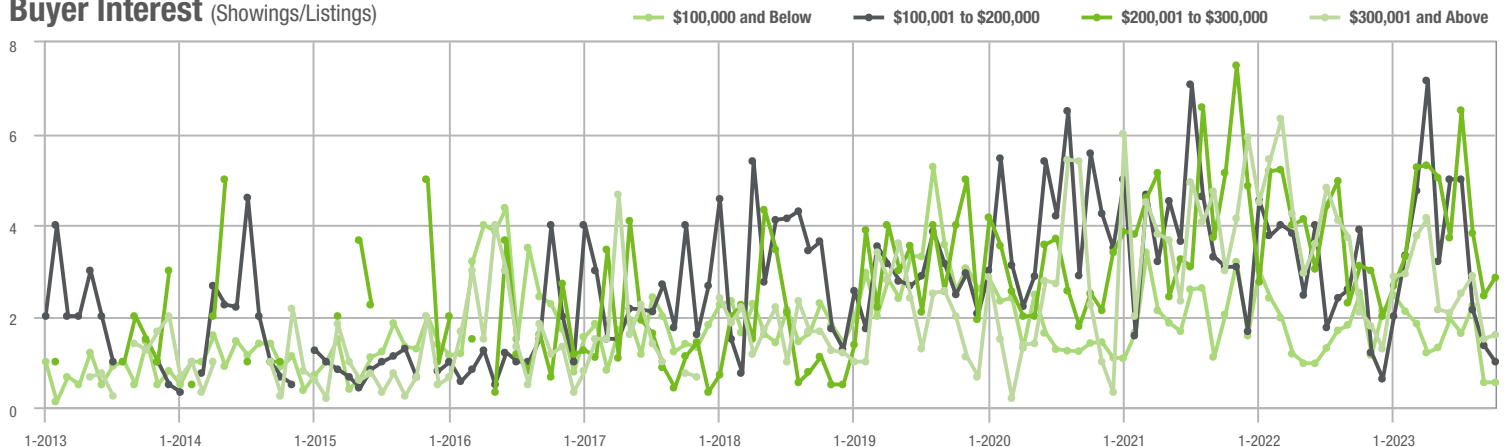
# Chester County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	- 86.9%	- 8.3%	0.5	- 80.0%	0.0%	18	- 63.3%	- 5.3%
\$100,001 to \$200,000	11	- 72.5%	- 42.1%	1.0	- 74.4%	- 26.3%	12	- 14.3%	- 20.0%
\$200,001 to \$300,000	77	+ 26.2%	+ 35.1%	2.8	- 9.7%	+ 16.2%	30	+ 36.4%	+ 20.0%
\$300,001 and Above	42	+ 50.0%	+ 16.7%	1.6	- 23.8%	+ 6.1%	27	+ 28.6%	- 3.6%
<b>Total</b>	<b>178</b>	<b>- 32.8%</b>	<b>+ 10.6%</b>	<b>1.8</b>	<b>- 37.9%</b>	<b>+ 6.0%</b>	<b>105</b>	<b>- 15.3%</b>	<b>0.0%</b>

## Showings



## Buyer Interest (Showings/Listings)

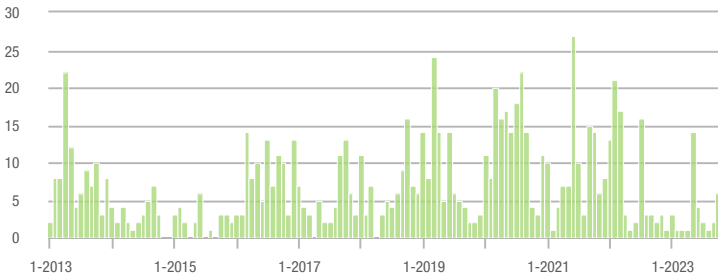


# Chesterfield County, SC

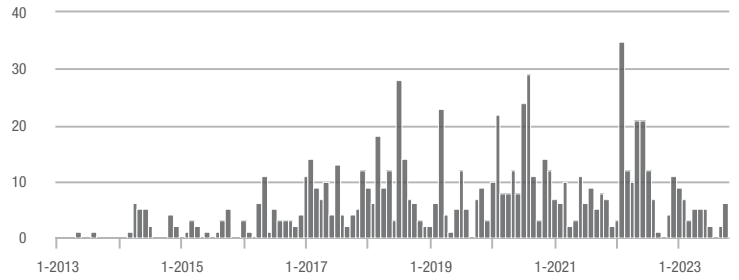
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6	+ 200.0%	+ 200.0%	5.0	+ 900.0%	—	2	- 71.4%	- 33.3%
\$100,001 to \$200,000	6	—	+ 200.0%	2.5	—	+ 150.0%	3	+ 200.0%	0.0%
\$200,001 to \$300,000	29	+ 61.1%	- 6.5%	1.3	- 27.8%	- 15.0%	22	+ 15.8%	0.0%
\$300,001 and Above	33	+ 175.0%	+ 450.0%	6.5	+ 261.1%	+ 550.0%	8	+ 14.3%	+ 60.0%
<b>Total</b>	<b>77</b>	<b>+ 97.4%</b>	<b>+ 67.4%</b>	<b>2.7</b>	<b>+ 92.9%</b>	<b>+ 71.4%</b>	<b>36</b>	<b>- 10.0%</b>	<b>+ 2.9%</b>

## Showings

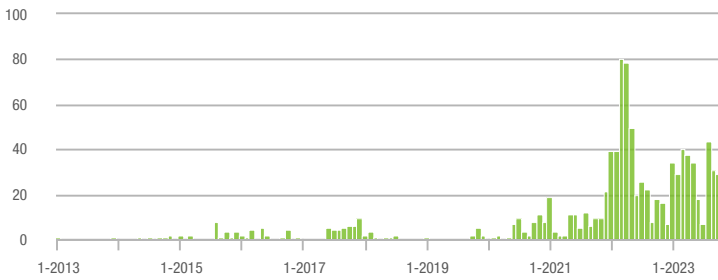
**\$100,000 and Below**



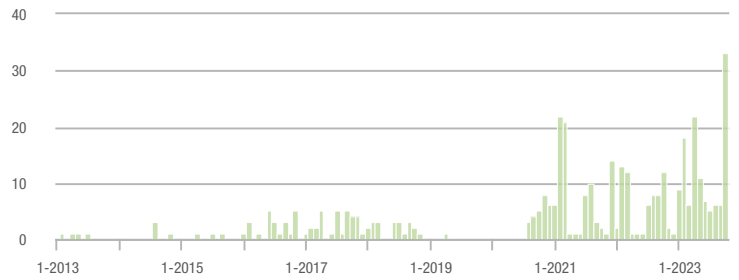
**\$100,001 to \$200,000**



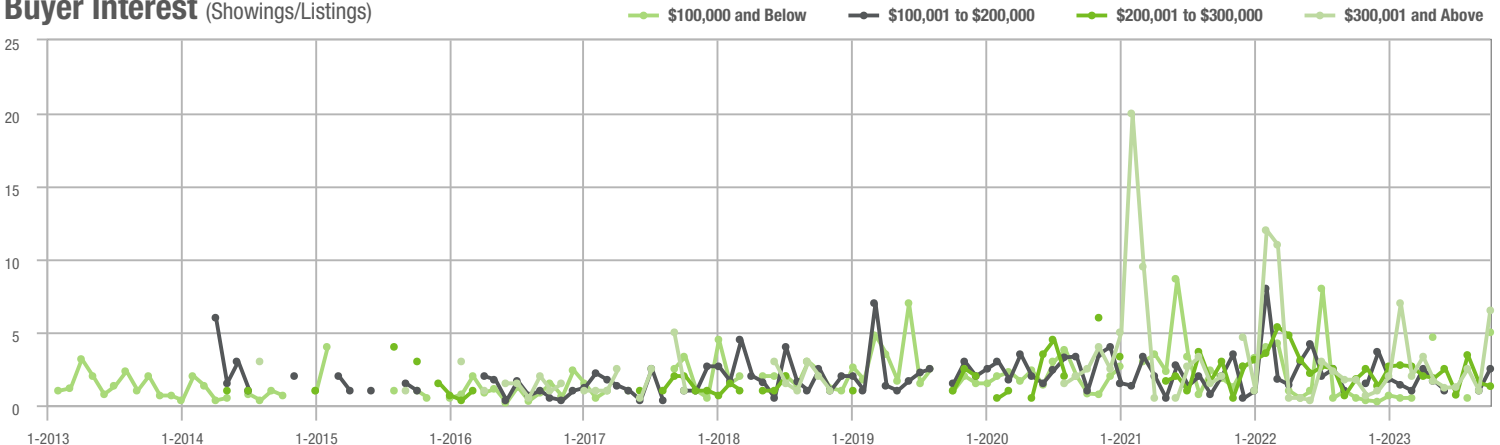
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

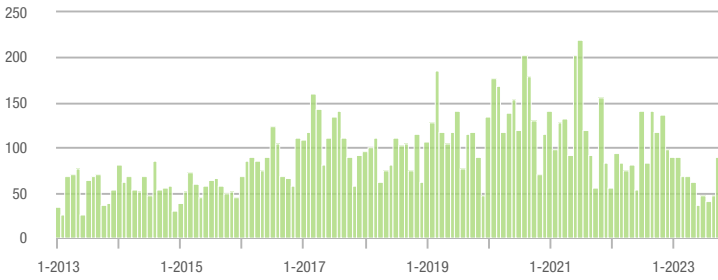


# Cleveland County, NC

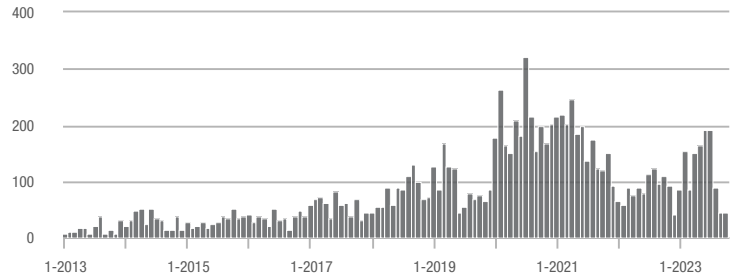
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	90	- 23.7%	+ 95.7%	4.8	+ 50.0%	+ 150.8%	37	- 50.0%	- 11.9%
\$100,001 to \$200,000	43	- 60.2%	- 6.5%	2.2	- 46.3%	- 13.6%	23	- 36.1%	+ 15.0%
\$200,001 to \$300,000	411	+ 52.2%	+ 37.9%	5.2	+ 92.6%	+ 36.5%	87	- 23.0%	0.0%
\$300,001 and Above	182	- 23.2%	- 19.5%	2.4	- 14.3%	- 12.3%	96	- 9.4%	- 3.0%
<b>Total</b>	<b>986</b>	<b>- 2.2%</b>	<b>+ 23.9%</b>	<b>4.0</b>	<b>+ 25.0%</b>	<b>+ 24.1%</b>	<b>299</b>	<b>- 26.0%</b>	<b>- 0.7%</b>

## Showings

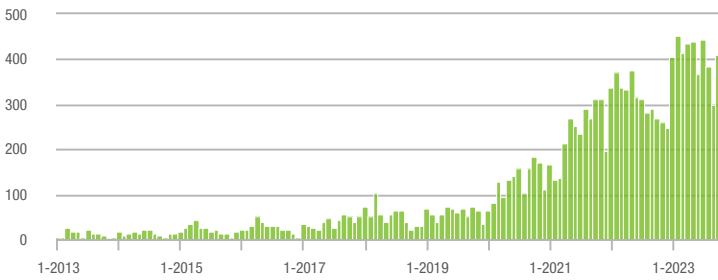
**\$100,000 and Below**



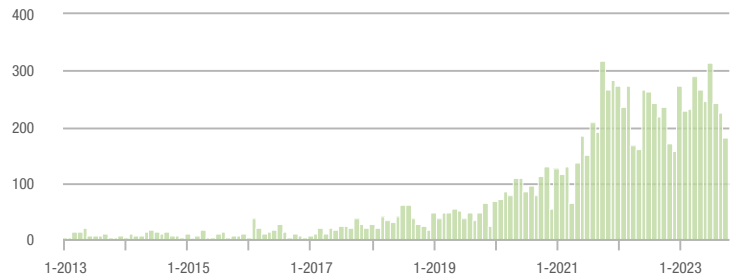
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

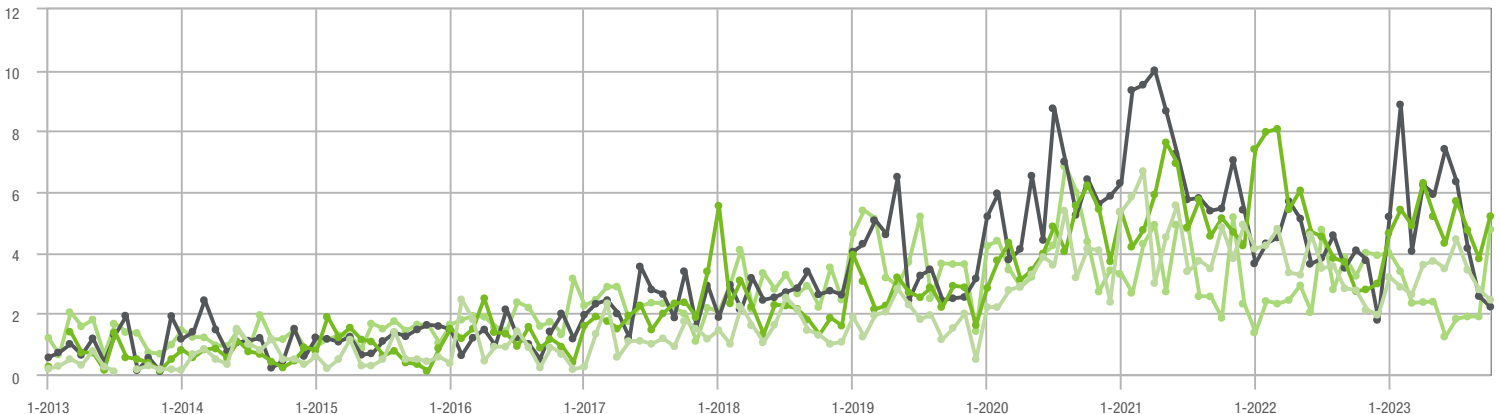


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



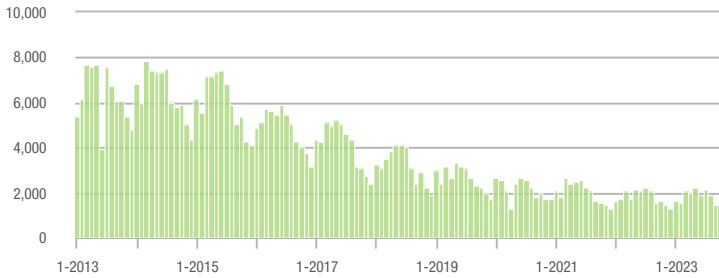


# City of Charlotte, NC

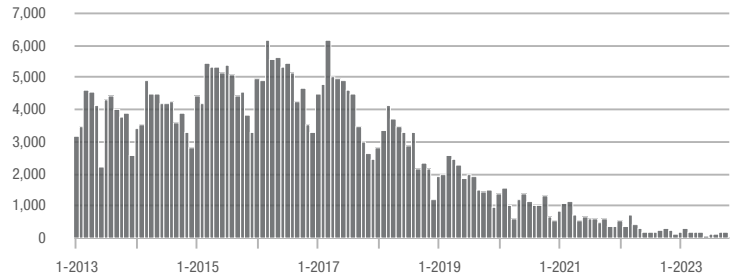
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,472	- 7.2%	+ 3.7%	2.1	- 12.5%	+ 13.7%	766	- 5.8%	- 11.1%
\$100,001 to \$200,000	176	- 43.8%	+ 10.7%	8.8	+ 8.6%	+ 0.3%	22	- 50.0%	+ 10.0%
\$200,001 to \$300,000	2,475	- 22.6%	+ 28.2%	9.5	+ 30.1%	+ 18.6%	270	- 43.9%	+ 6.7%
\$300,001 and Above	10,784	- 3.9%	+ 3.4%	6.4	+ 8.5%	- 0.8%	1,759	- 21.6%	+ 2.2%
<b>Total</b>	<b>15,453</b>	<b>- 7.5%</b>	<b>+ 7.7%</b>	<b>5.8</b>	<b>+ 7.4%</b>	<b>+ 6.8%</b>	<b>2,878</b>	<b>- 21.0%</b>	<b>- 1.3%</b>

## Showings

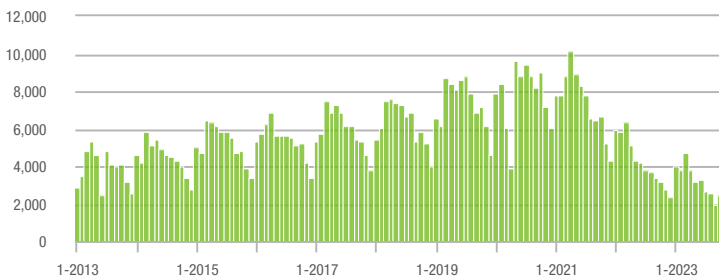
**\$100,000 and Below**



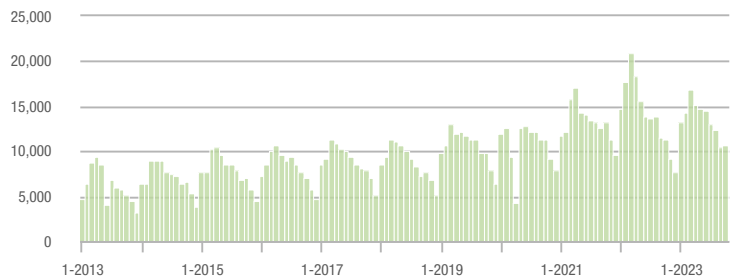
**\$100,001 to \$200,000**



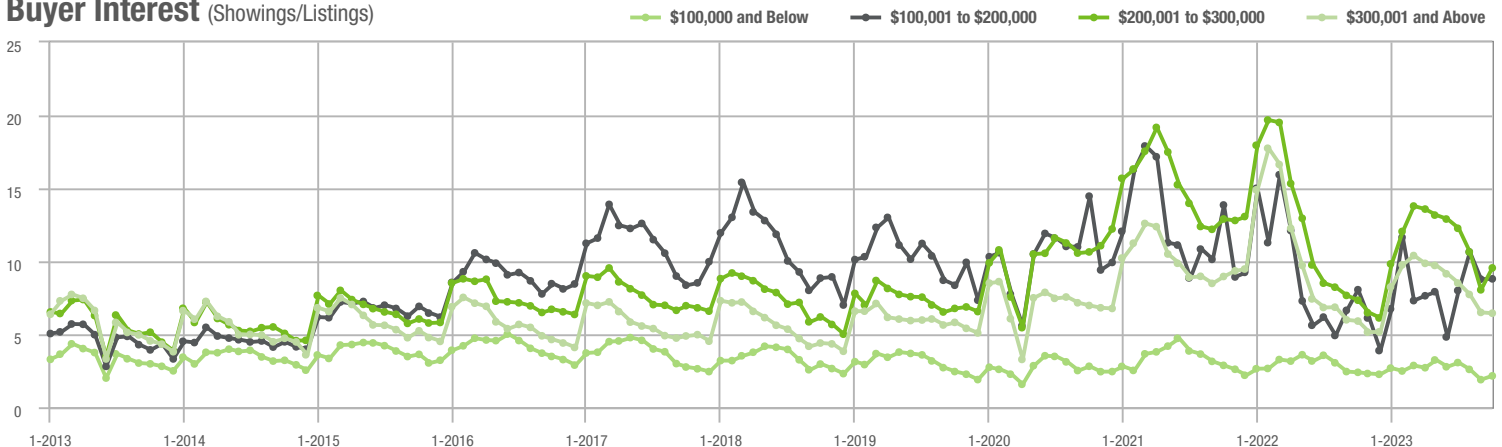
**\$200,001 to \$300,000**



**\$300,001 and Above**



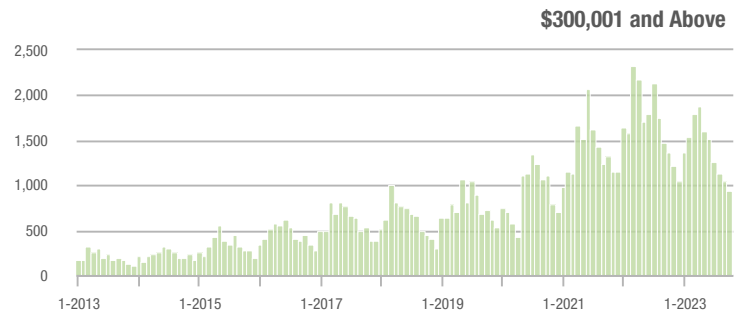
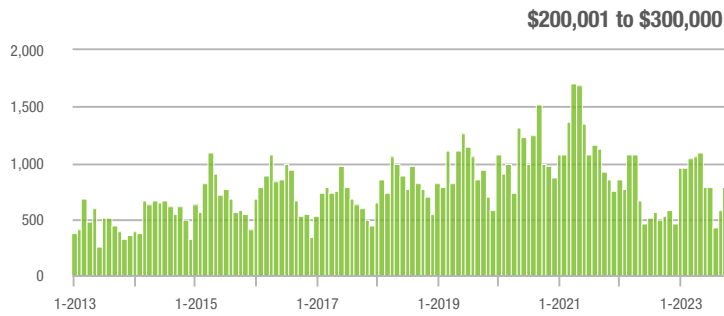
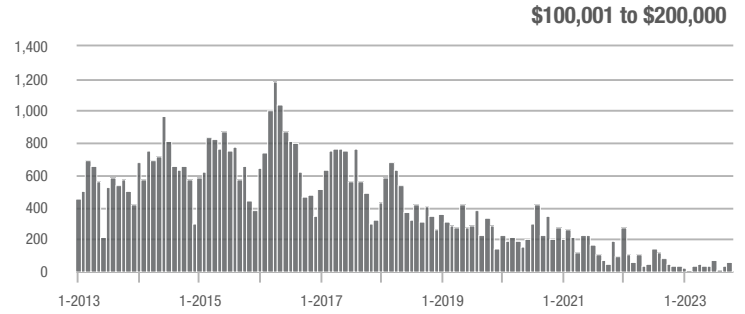
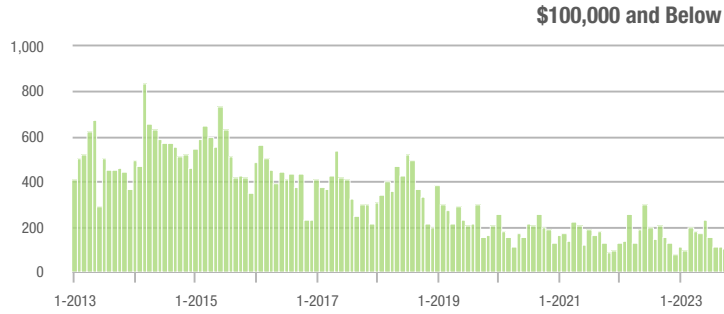
## Buyer Interest (Showings/Listings)



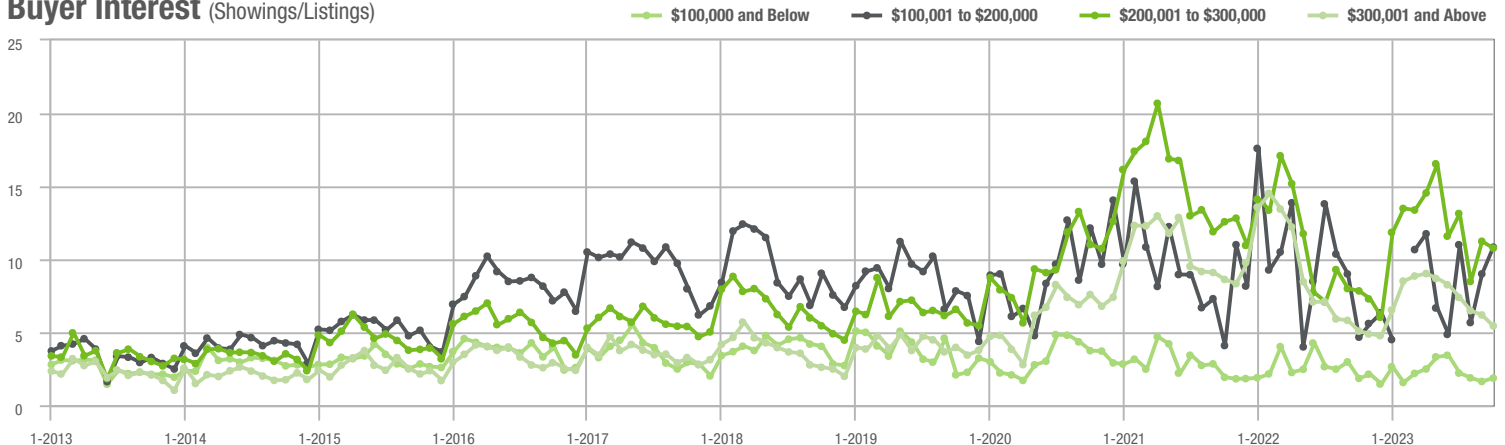
# Concord, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	104	- 33.3%	- 6.3%	1.9	+ 5.6%	+ 14.2%	64	- 34.7%	- 17.9%
\$100,001 to \$200,000	65	+ 54.8%	+ 80.6%	10.8	+ 129.8%	+ 20.4%	7	- 36.4%	+ 40.0%
\$200,001 to \$300,000	789	+ 50.3%	+ 36.7%	10.8	+ 38.5%	- 4.2%	76	+ 4.1%	+ 38.2%
\$300,001 and Above	947	- 30.8%	- 10.2%	5.4	+ 5.9%	- 12.1%	196	- 37.8%	0.0%
<b>Total</b>	<b>2,053</b>	<b>- 6.4%</b>	<b>+ 10.5%</b>	<b>6.4</b>	<b>+ 30.6%</b>	<b>+ 5.3%</b>	<b>358</b>	<b>- 30.9%</b>	<b>+ 2.6%</b>

## Showings



## Buyer Interest (Showings/Listings)

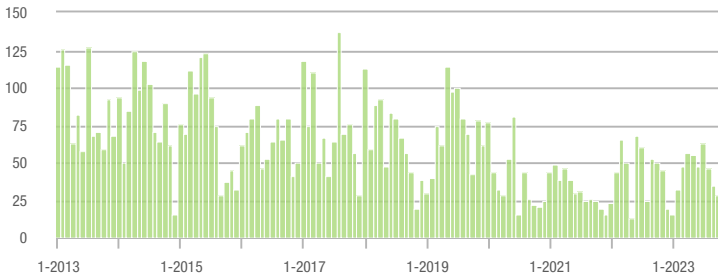


# Davidson, NC

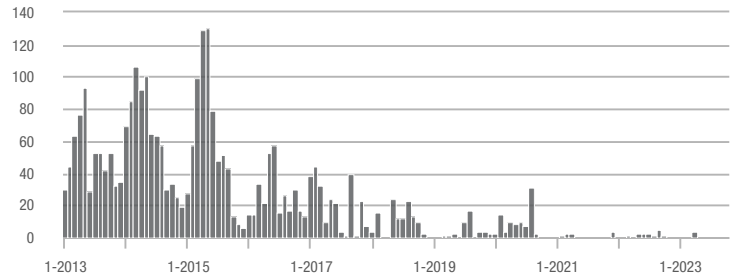
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	28	- 44.0%	- 17.6%	1.5	- 57.1%	- 17.3%	19	+ 5.6%	- 5.0%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	0.0%
\$200,001 to \$300,000	2	- 92.3%	- 88.9%	0.0	- 100.0%	- 100.0%	0	- 100.0%	- 100.0%
\$300,001 and Above	384	- 31.3%	+ 8.2%	5.1	- 25.0%	+ 3.5%	88	- 13.7%	+ 3.5%
<b>Total</b>	<b>414</b>	<b>- 36.2%</b>	<b>+ 1.7%</b>	<b>4.4</b>	<b>- 31.3%</b>	<b>+ 1.4%</b>	<b>107</b>	<b>- 17.7%</b>	<b>0.0%</b>

## Showings

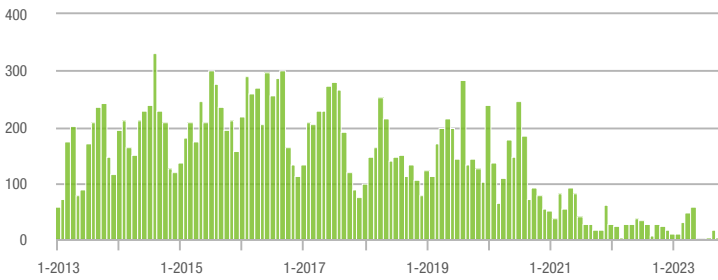
**\$100,000 and Below**



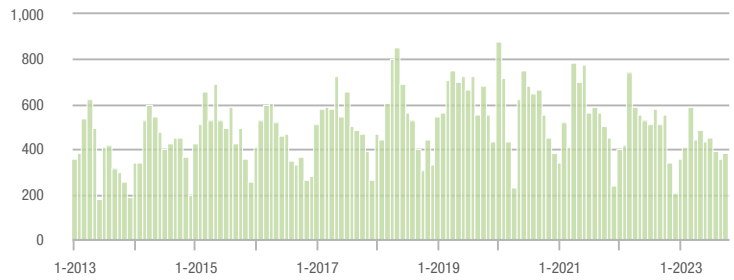
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

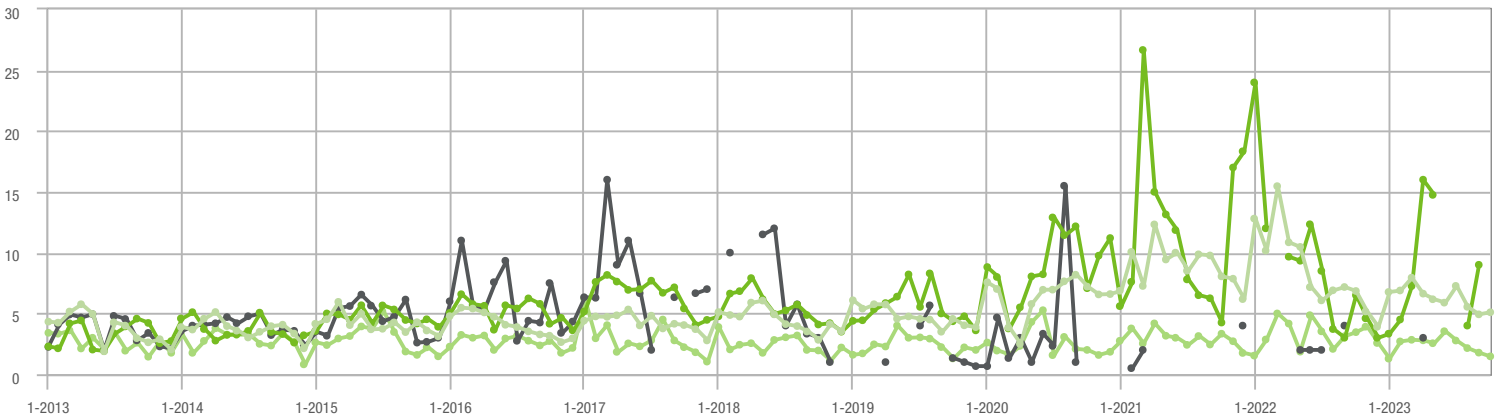


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

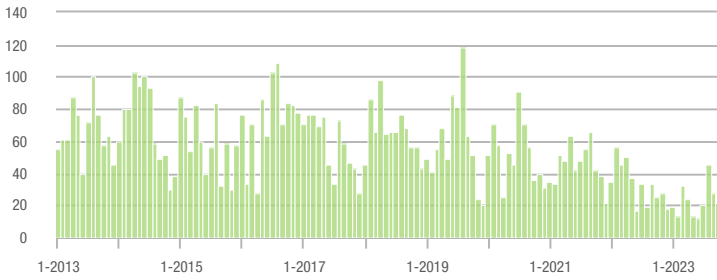


# Denver, NC

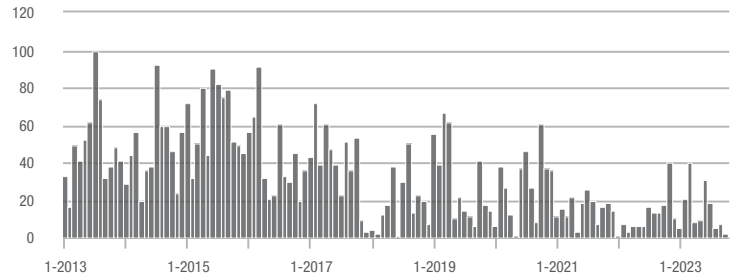
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	21	- 16.0%	- 22.2%	1.1	- 47.6%	- 7.2%	21	0.0%	- 12.5%
\$100,001 to \$200,000	2	- 88.2%	- 71.4%	1.0	- 75.0%	- 71.4%	2	- 66.7%	- 33.3%
\$200,001 to \$300,000	32	+ 6.7%	+ 88.2%	5.3	+ 29.3%	+ 90.5%	7	- 46.2%	0.0%
\$300,001 and Above	588	- 5.5%	- 2.0%	4.6	- 14.8%	- 0.2%	143	+ 2.1%	- 5.9%
<b>Total</b>	<b>650</b>	<b>- 9.0%</b>	<b>- 2.4%</b>	<b>4.1</b>	<b>- 18.0%</b>	<b>+ 0.9%</b>	<b>176</b>	<b>- 4.3%</b>	<b>- 6.9%</b>

## Showings

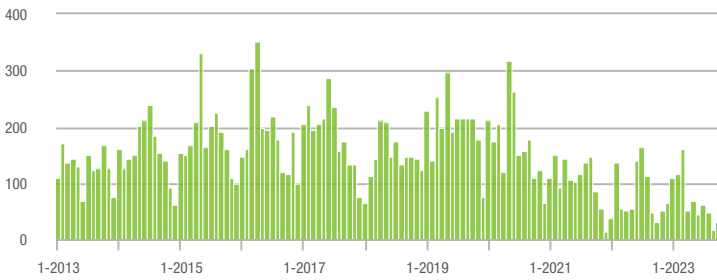
**\$100,000 and Below**



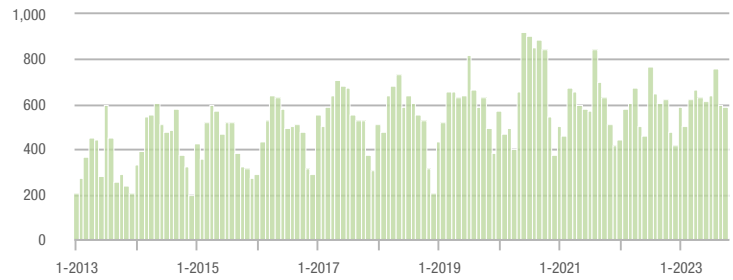
**\$100,001 to \$200,000**



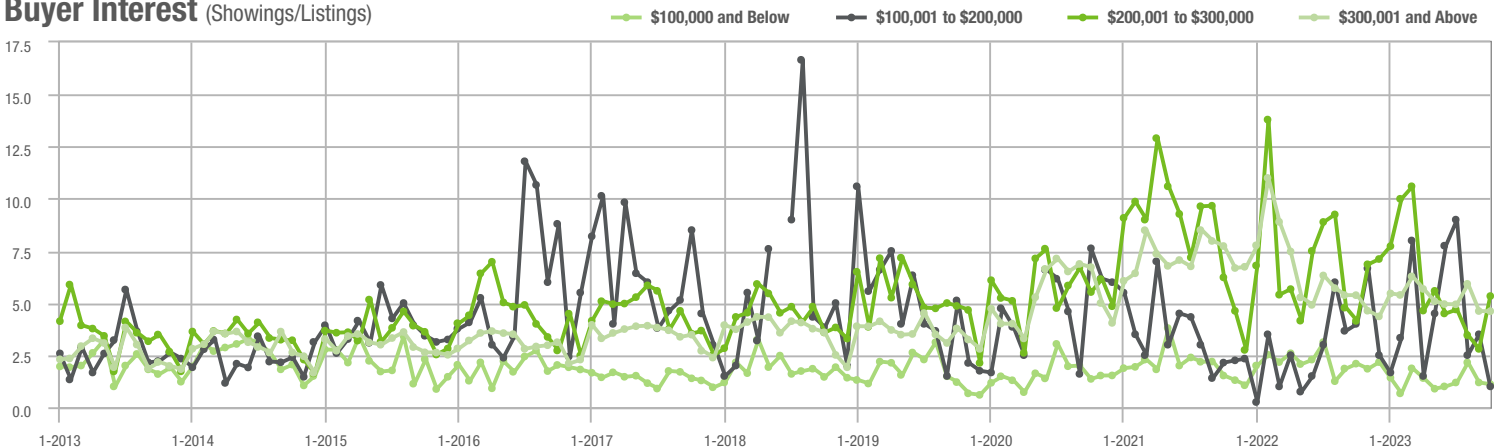
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

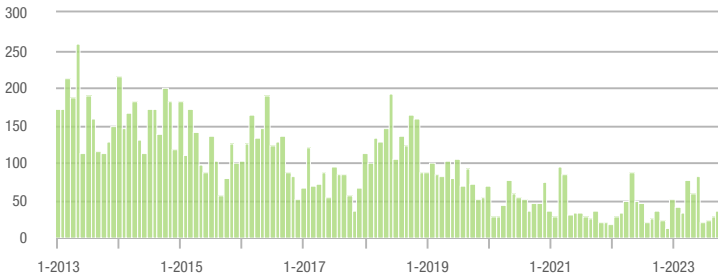


# Fort Mill, SC

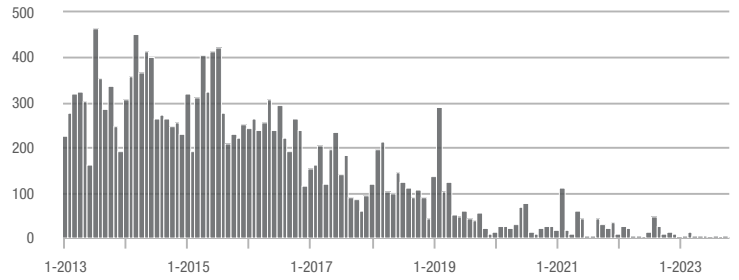
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	37	+ 2.8%	+ 27.6%	2.1	- 16.0%	+ 11.8%	21	+ 10.5%	0.0%
\$100,001 to \$200,000	5	- 28.6%	—	2.5	+ 8.7%	—	2	- 33.3%	+ 100.0%
\$200,001 to \$300,000	118	- 24.8%	+ 57.3%	6.9	- 16.9%	+ 29.6%	18	- 14.3%	+ 12.5%
\$300,001 and Above	1,076	+ 7.2%	+ 19.0%	6.8	+ 15.3%	+ 7.8%	164	- 15.5%	+ 8.6%
<b>Total</b>	<b>1,252</b>	<b>+ 2.0%</b>	<b>+ 19.9%</b>	<b>6.5</b>	<b>+ 10.2%</b>	<b>+ 7.0%</b>	<b>207</b>	<b>- 13.8%</b>	<b>+ 8.4%</b>

## Showings

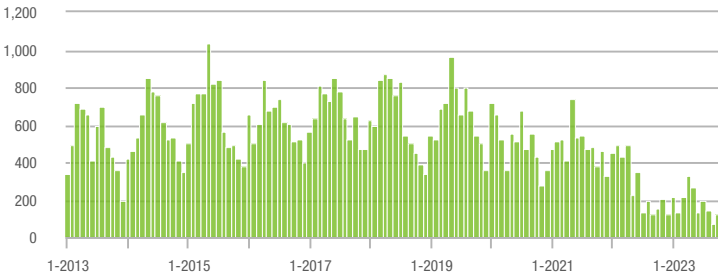
**\$100,000 and Below**



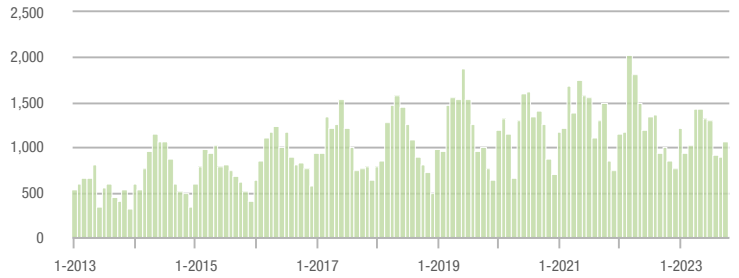
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

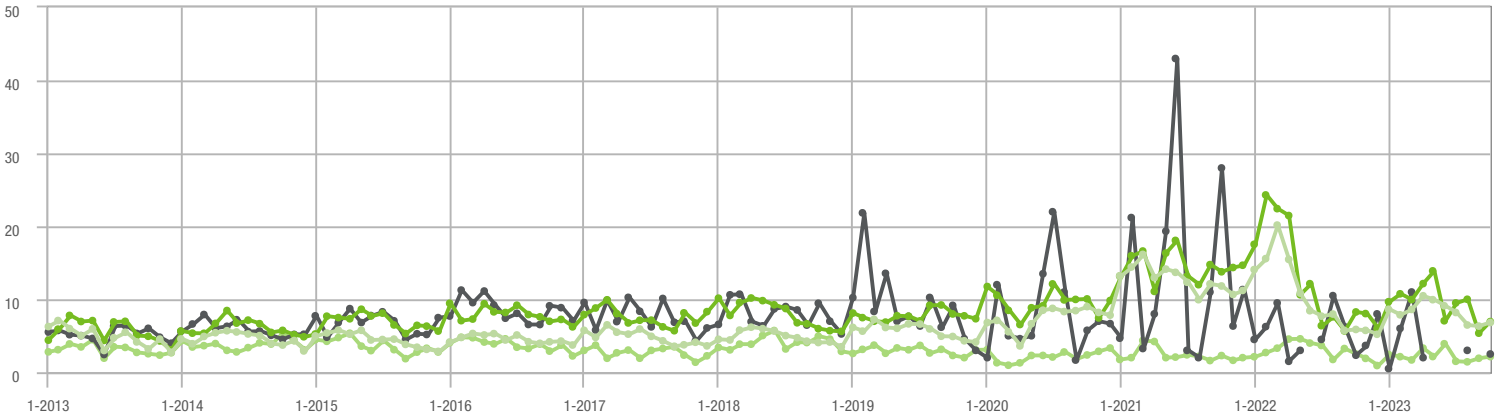


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

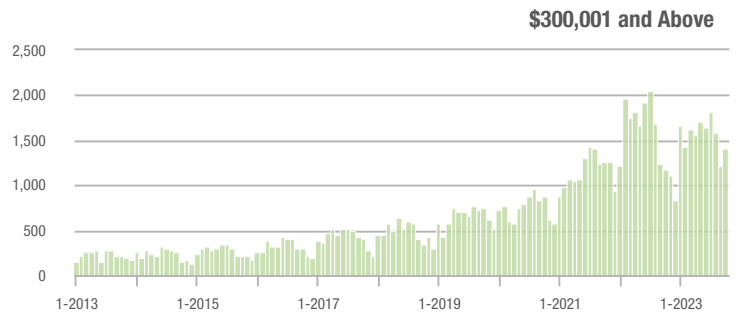
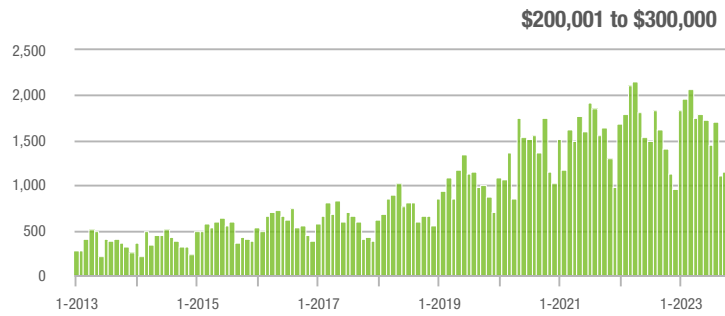
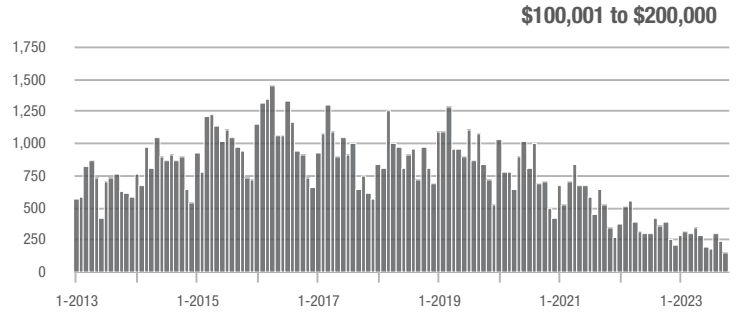
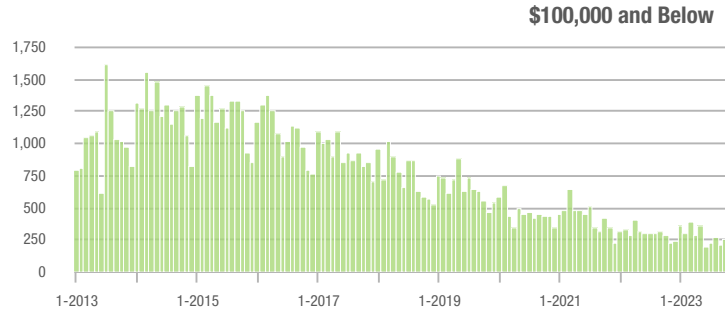
— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



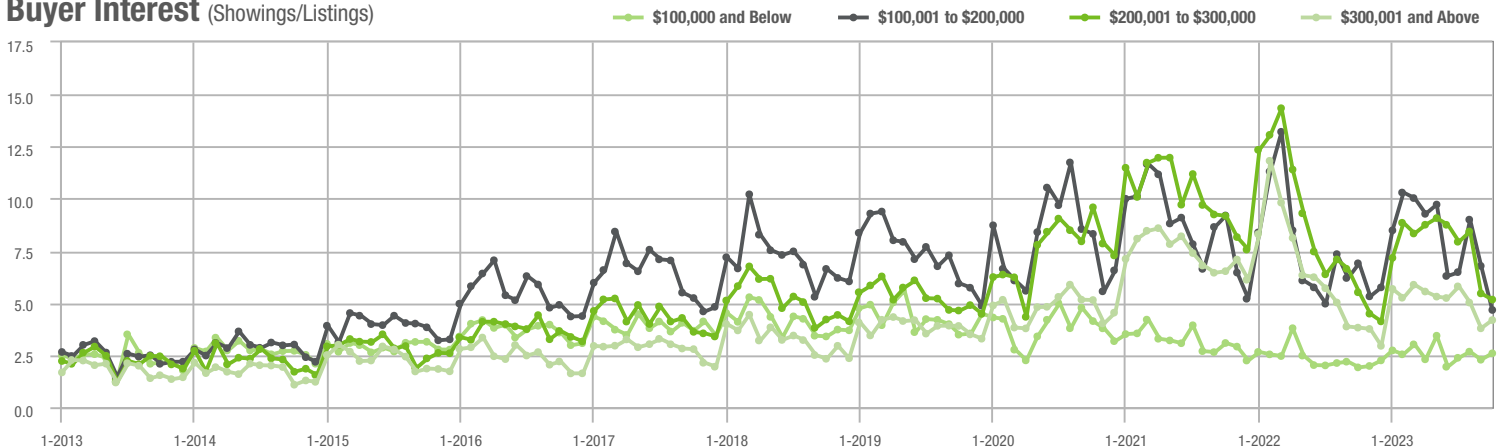
# Gaston County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	261	- 6.5%	+ 23.7%	2.6	+ 36.8%	+ 13.5%	127	- 37.4%	- 0.8%
\$100,001 to \$200,000	144	- 62.8%	- 41.2%	4.7	- 31.9%	- 31.1%	35	- 43.5%	- 16.7%
\$200,001 to \$300,000	1,149	- 18.7%	+ 2.5%	5.2	- 5.5%	- 5.4%	230	- 20.7%	+ 5.5%
\$300,001 and Above	1,401	+ 18.4%	+ 15.9%	4.2	+ 10.5%	+ 10.4%	374	- 2.1%	+ 1.4%
<b>Total</b>	<b>3,424</b>	<b>- 11.5%</b>	<b>+ 5.5%</b>	<b>4.6</b>	<b>0.0%</b>	<b>+ 0.8%</b>	<b>831</b>	<b>- 19.3%</b>	<b>+ 0.7%</b>

## Showings



## Buyer Interest (Showings/Listings)

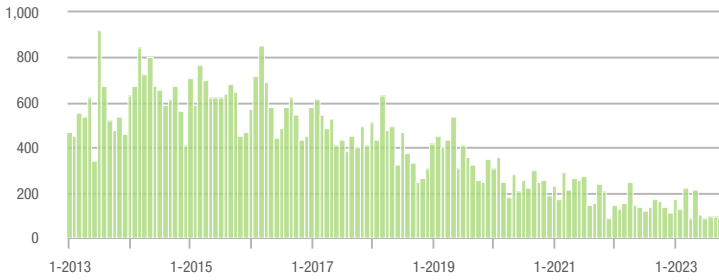


# Gastonia, NC

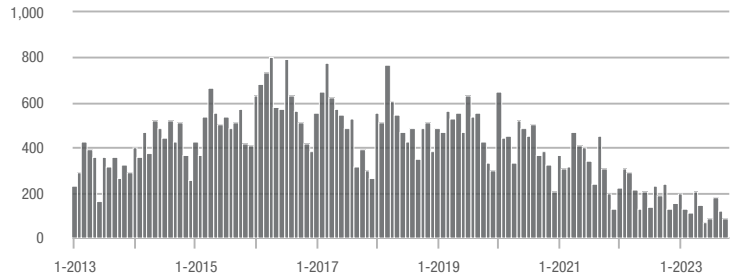
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	95	- 41.0%	- 3.1%	1.9	- 9.5%	- 21.3%	55	- 49.5%	+ 5.8%
\$100,001 to \$200,000	89	- 62.9%	- 26.4%	7.3	- 11.0%	- 16.1%	14	- 56.3%	- 12.5%
\$200,001 to \$300,000	658	- 21.4%	+ 1.5%	5.7	+ 1.8%	+ 0.3%	119	- 30.0%	+ 1.7%
\$300,001 and Above	571	+ 36.6%	+ 38.6%	4.2	+ 27.3%	+ 32.1%	155	- 2.5%	+ 4.7%
<b>Total</b>	<b>1,646</b>	<b>- 15.2%</b>	<b>+ 14.5%</b>	<b>4.8</b>	<b>+ 2.1%</b>	<b>+ 10.5%</b>	<b>372</b>	<b>- 26.5%</b>	<b>+ 2.8%</b>

## Showings

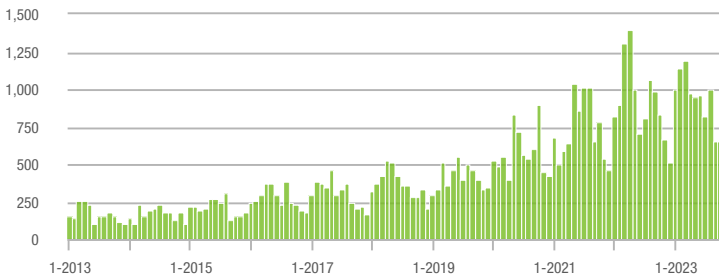
**\$100,000 and Below**



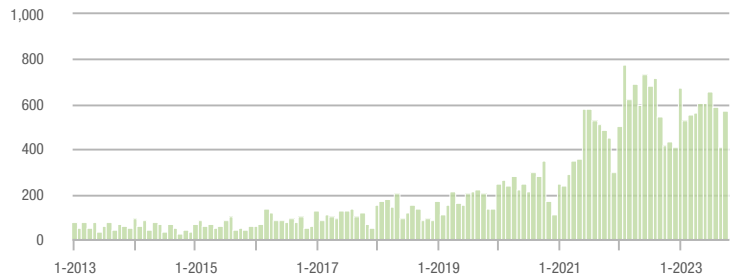
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

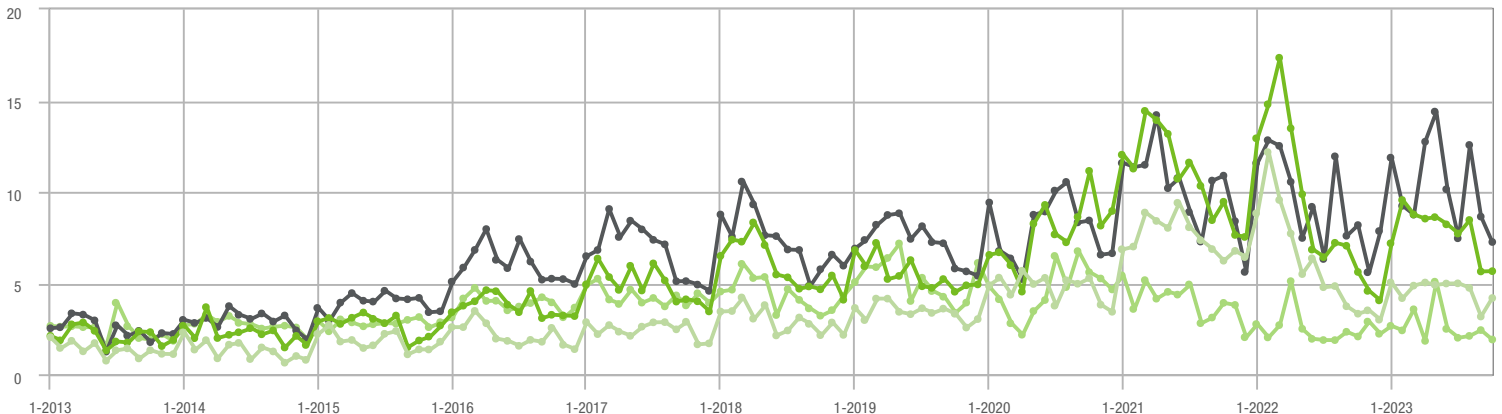


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

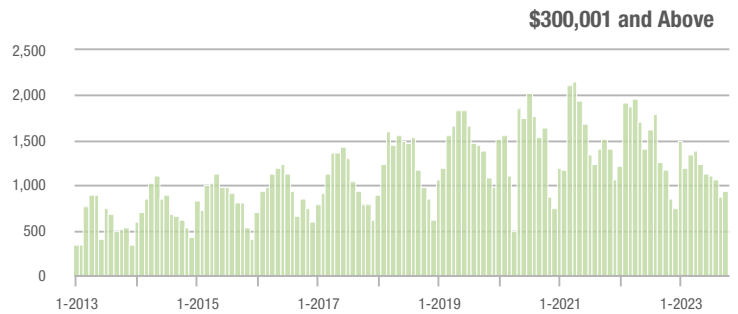
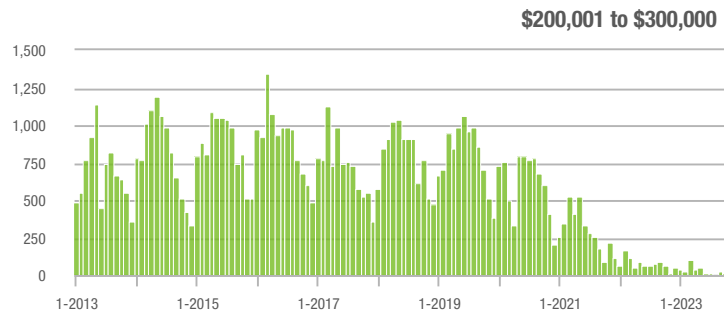
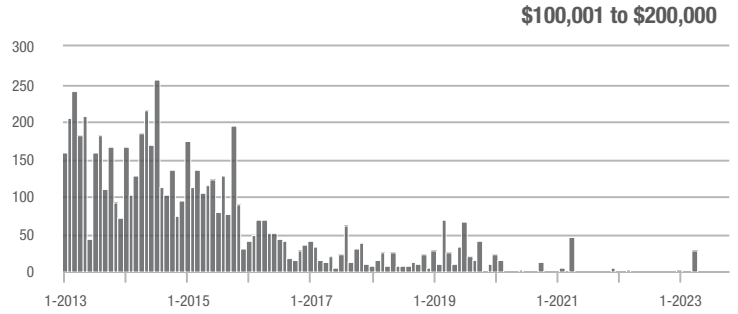
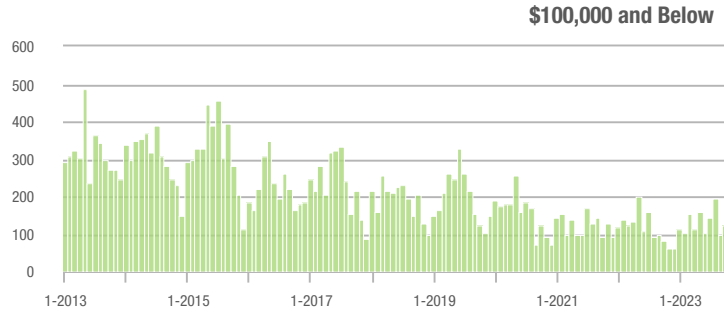
— \$100,000 and Below — \$100,001 to \$200,000 — \$200,001 to \$300,000 — \$300,001 and Above



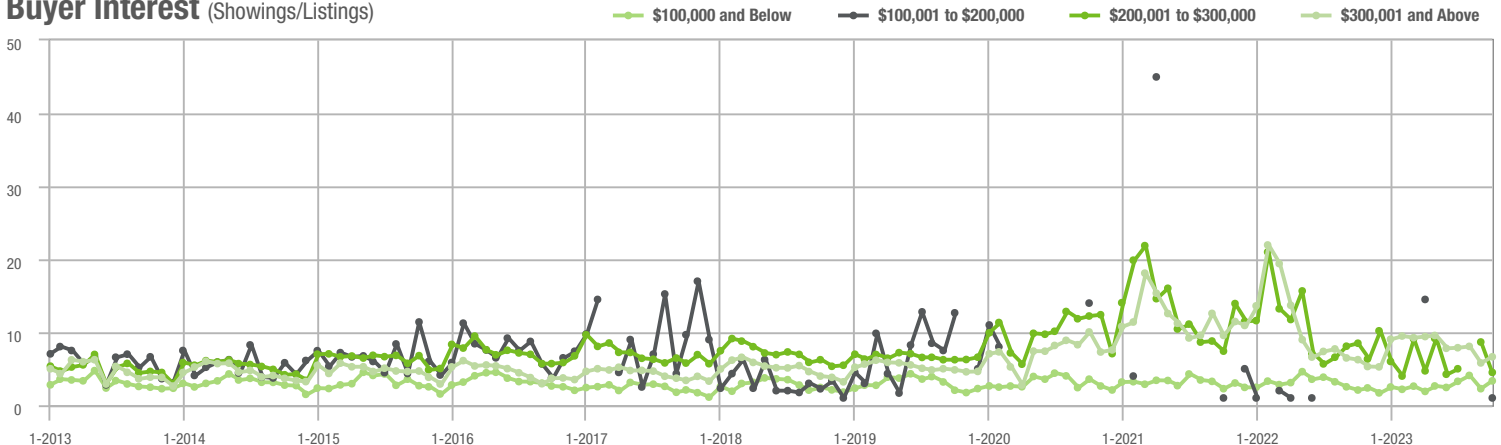
# Huntersville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	124	+ 51.2%	+ 29.2%	3.3	+ 57.1%	+ 47.4%	41	- 22.6%	- 19.6%
\$100,001 to \$200,000	1	—	—	1.0	—	—	1	- 66.7%	—
\$200,001 to \$300,000	18	- 73.5%	- 33.3%	4.5	- 47.1%	- 48.1%	5	- 54.5%	0.0%
\$300,001 and Above	945	- 19.8%	+ 9.0%	6.6	+ 6.5%	+ 14.4%	147	- 32.6%	- 7.0%
<b>Total</b>	<b>1,088</b>	<b>- 19.9%</b>	<b>+ 9.9%</b>	<b>5.9</b>	<b>+ 1.7%</b>	<b>+ 16.2%</b>	<b>194</b>	<b>- 32.2%</b>	<b>- 9.3%</b>

## Showings



## Buyer Interest (Showings/Listings)

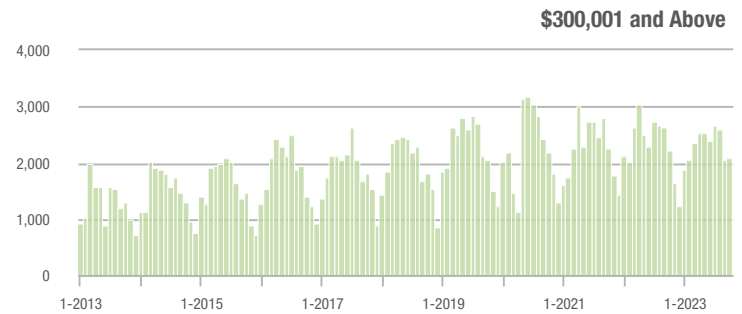
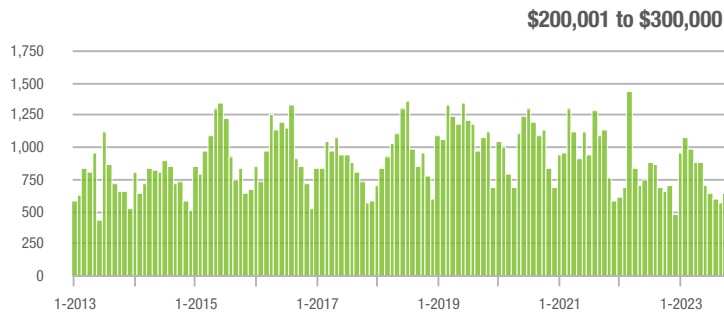
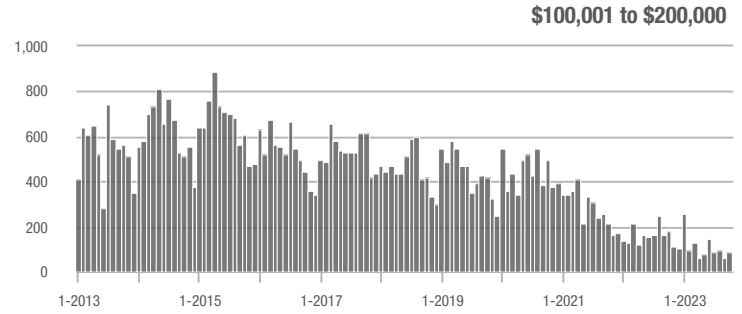
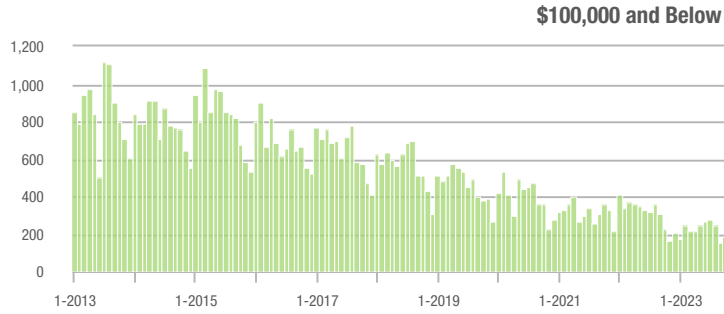




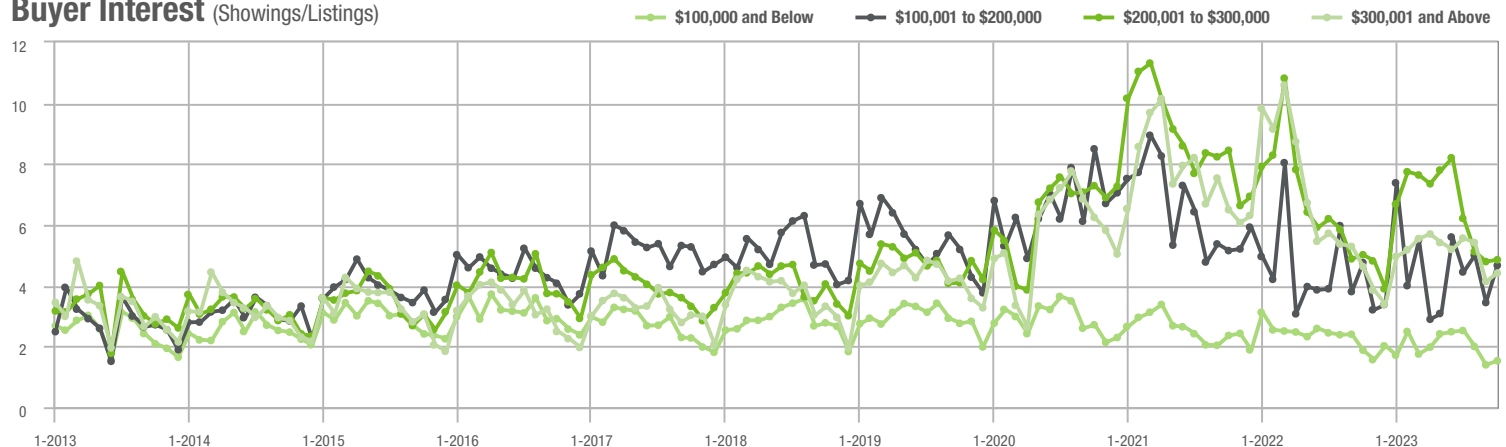
# Iredell County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	181	- 19.2%	+ 17.5%	1.5	- 21.1%	+ 9.6%	149	- 25.9%	- 11.3%
\$100,001 to \$200,000	84	- 52.5%	+ 35.5%	4.7	- 2.1%	+ 35.5%	19	- 62.0%	- 5.0%
\$200,001 to \$300,000	643	- 1.4%	+ 13.2%	4.9	- 2.0%	+ 1.3%	147	- 9.3%	+ 10.5%
\$300,001 and Above	2,083	- 6.3%	+ 1.8%	4.4	- 4.3%	+ 6.7%	564	- 4.7%	- 6.2%
<b>Total</b>	<b>3,249</b>	<b>- 8.9%</b>	<b>+ 9.1%</b>	<b>4.2</b>	<b>- 4.5%</b>	<b>+ 9.9%</b>	<b>927</b>	<b>- 13.0%</b>	<b>- 3.6%</b>

## Showings



## Buyer Interest (Showings/Listings)

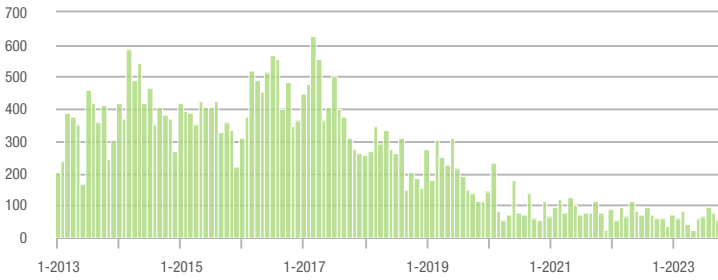


# Kannapolis, NC

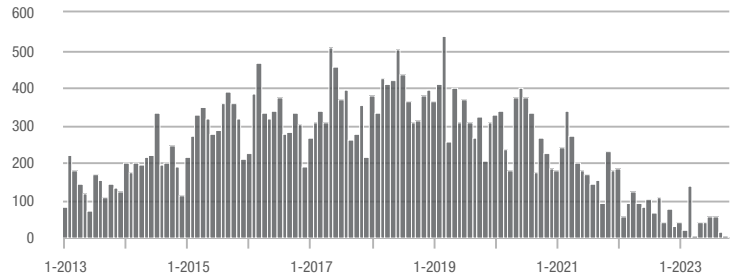
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	55	- 9.8%	- 28.6%	2.9	+ 52.6%	+ 0.3%	22	- 48.8%	- 24.1%
\$100,001 to \$200,000	6	- 84.6%	- 62.5%	6.0	+ 7.1%	- 62.5%	1	- 87.5%	0.0%
\$200,001 to \$300,000	579	+ 2.8%	+ 3.8%	7.6	+ 7.0%	+ 1.3%	78	- 14.3%	+ 1.3%
\$300,001 and Above	359	+ 17.7%	- 4.0%	5.5	+ 41.0%	+ 3.4%	71	- 29.0%	- 10.1%
<b>Total</b>	<b>1,155</b>	<b>+ 1.1%</b>	<b>+ 0.7%</b>	<b>6.5</b>	<b>+ 22.6%</b>	<b>+ 6.8%</b>	<b>188</b>	<b>- 28.8%</b>	<b>- 6.5%</b>

## Showings

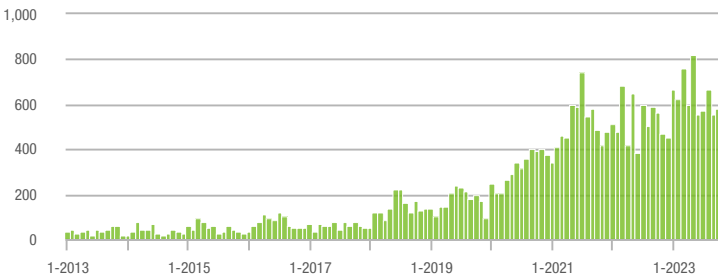
**\$100,000 and Below**



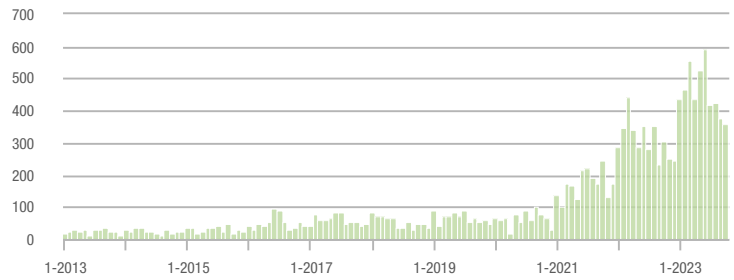
**\$100,001 to \$200,000**



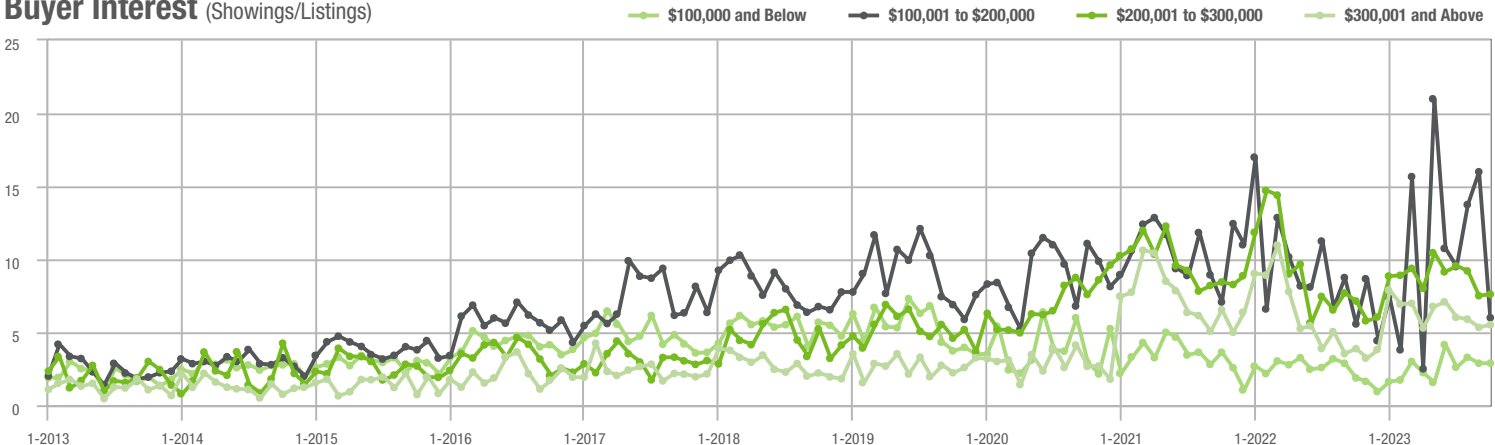
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

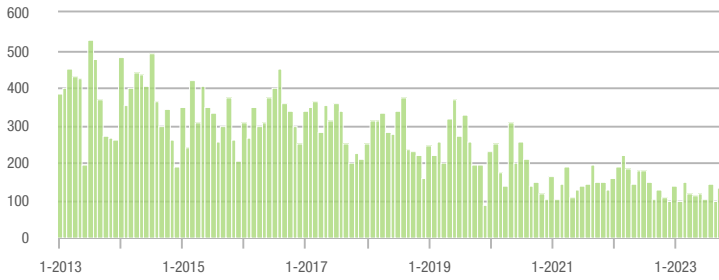


# Lake Norman

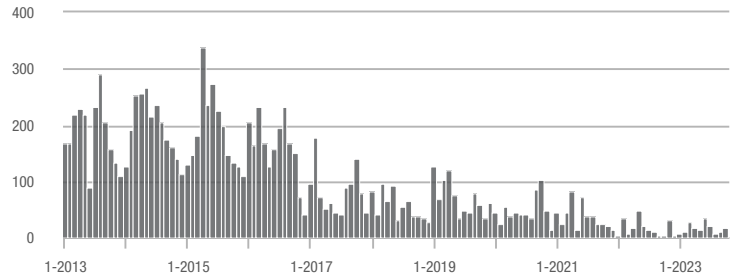
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	134	+ 4.7%	+ 38.1%	1.6	- 11.1%	+ 28.6%	96	- 11.1%	- 8.6%
\$100,001 to \$200,000	17	+ 240.0%	+ 88.9%	3.8	+ 660.0%	+ 108.3%	6	- 62.5%	- 25.0%
\$200,001 to \$300,000	91	- 25.4%	+ 19.7%	5.0	+ 42.9%	+ 31.6%	20	- 57.4%	- 13.0%
\$300,001 and Above	1,962	- 12.3%	+ 7.6%	5.5	+ 1.9%	+ 13.6%	409	- 16.7%	- 6.2%
<b>Total</b>	<b>2,246</b>	<b>- 11.6%</b>	<b>+ 10.9%</b>	<b>4.8</b>	<b>0.0%</b>	<b>+ 14.2%</b>	<b>544</b>	<b>- 20.0%</b>	<b>- 6.0%</b>

## Showings

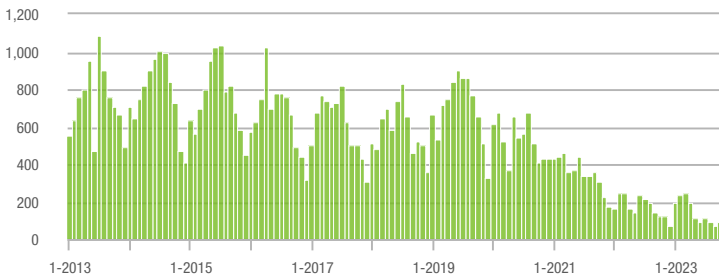
**\$100,000 and Below**



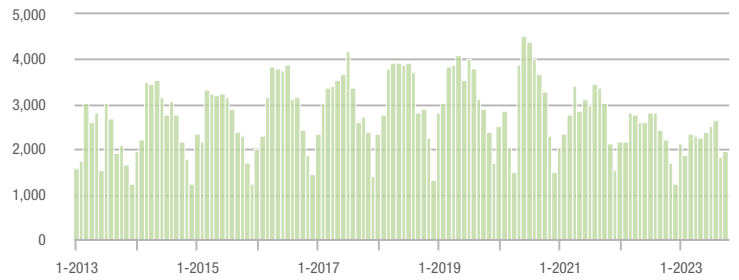
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

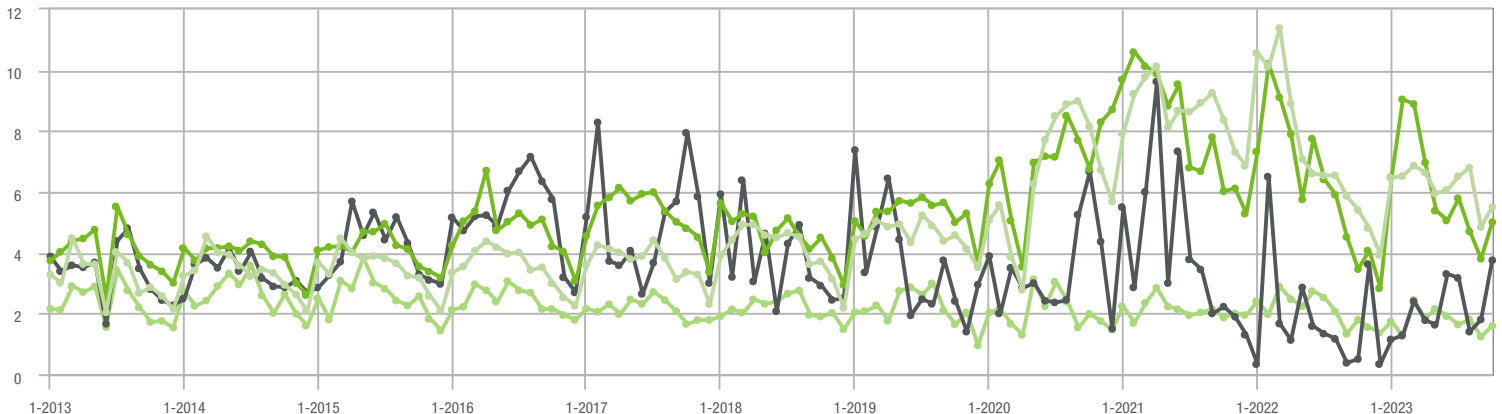


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

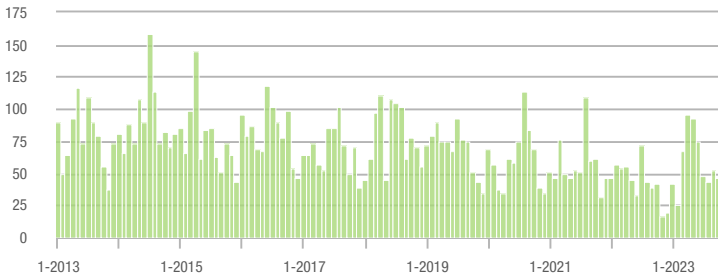


# Lake Wylie

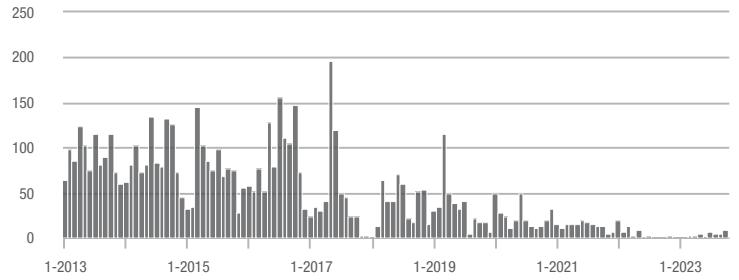
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	47	+ 11.9%	- 9.6%	1.8	+ 63.6%	+ 3.2%	34	- 22.7%	- 12.8%
\$100,001 to \$200,000	9	+ 800.0%	+ 80.0%	1.6	—	- 4.0%	7	+ 250.0%	+ 16.7%
\$200,001 to \$300,000	44	- 10.2%	+ 7.3%	3.8	+ 31.0%	+ 13.0%	20	- 23.1%	- 9.1%
\$300,001 and Above	1,087	+ 10.0%	- 5.5%	5.1	+ 6.3%	- 10.0%	226	- 8.9%	+ 3.2%
<b>Total</b>	<b>1,200</b>	<b>+ 10.2%</b>	<b>- 4.6%</b>	<b>4.6</b>	<b>+ 9.5%</b>	<b>- 7.1%</b>	<b>295</b>	<b>- 11.4%</b>	<b>- 0.7%</b>

## Showings

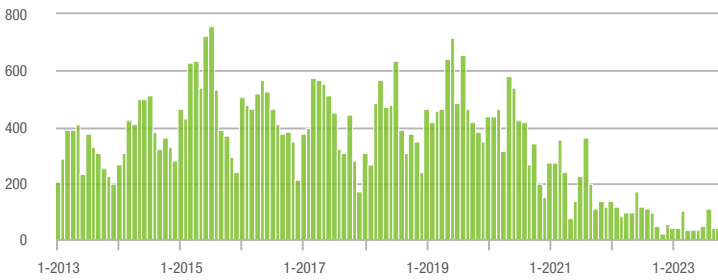
**\$100,000 and Below**



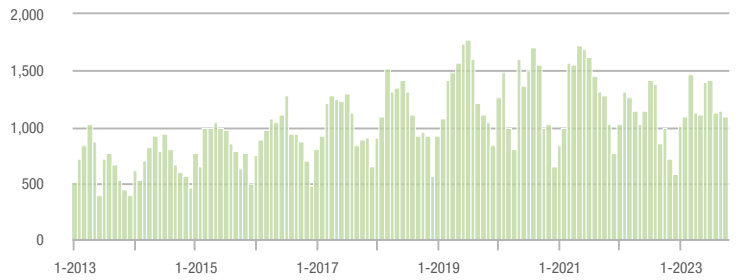
**\$100,001 to \$200,000**



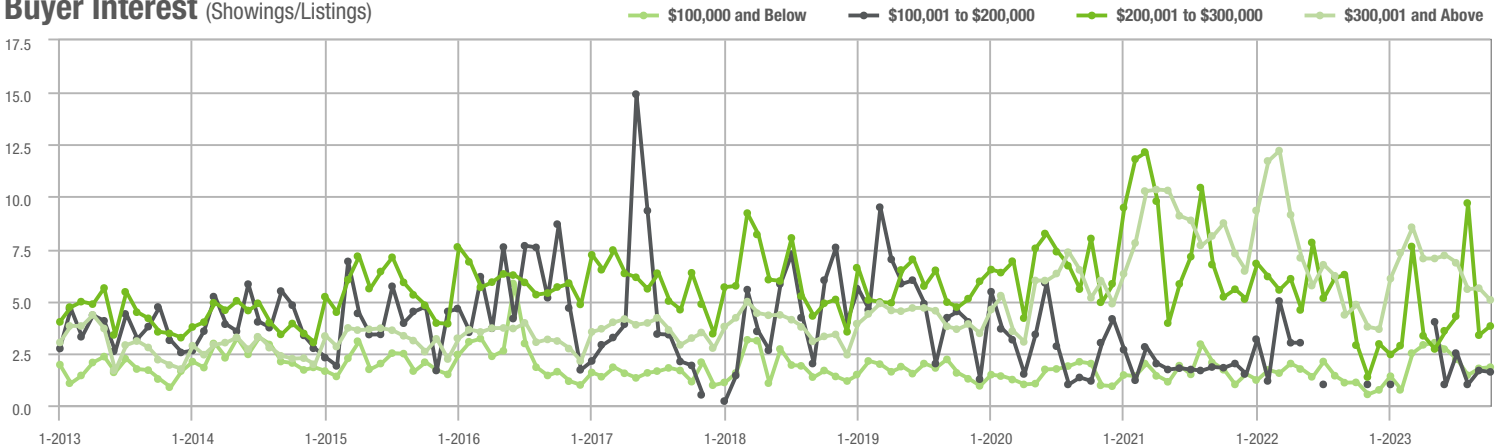
**\$200,001 to \$300,000**



**\$300,001 and Above**



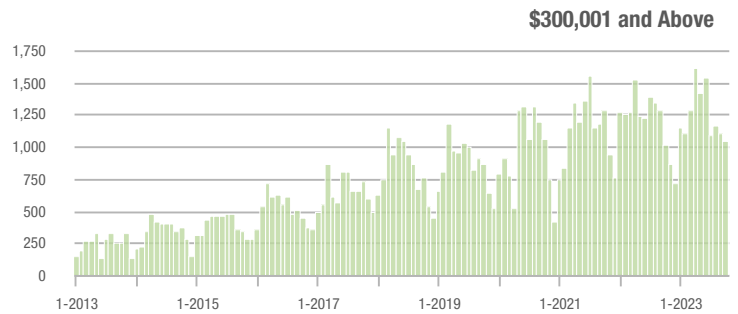
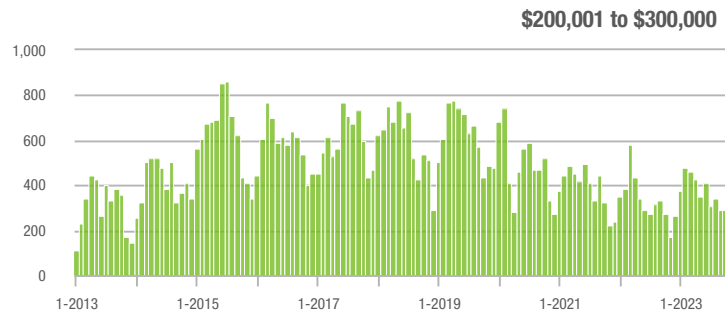
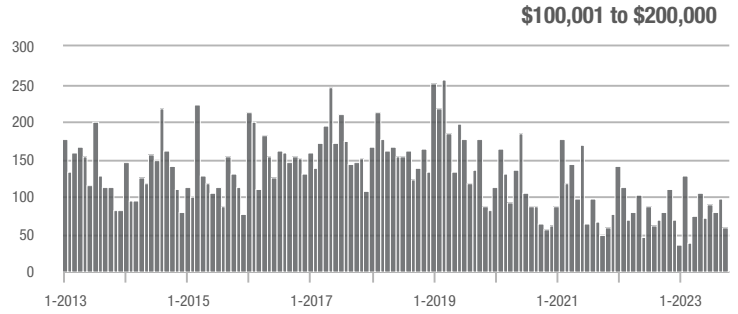
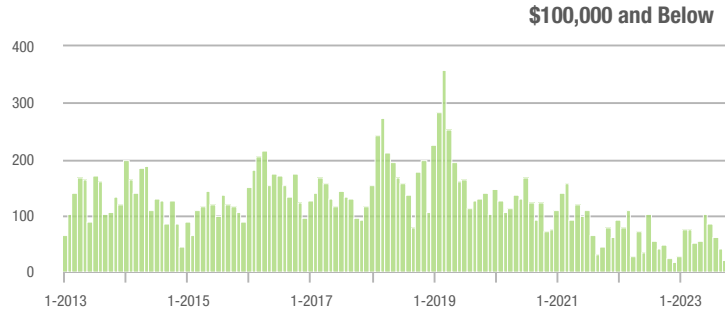
## Buyer Interest (Showings/Listings)



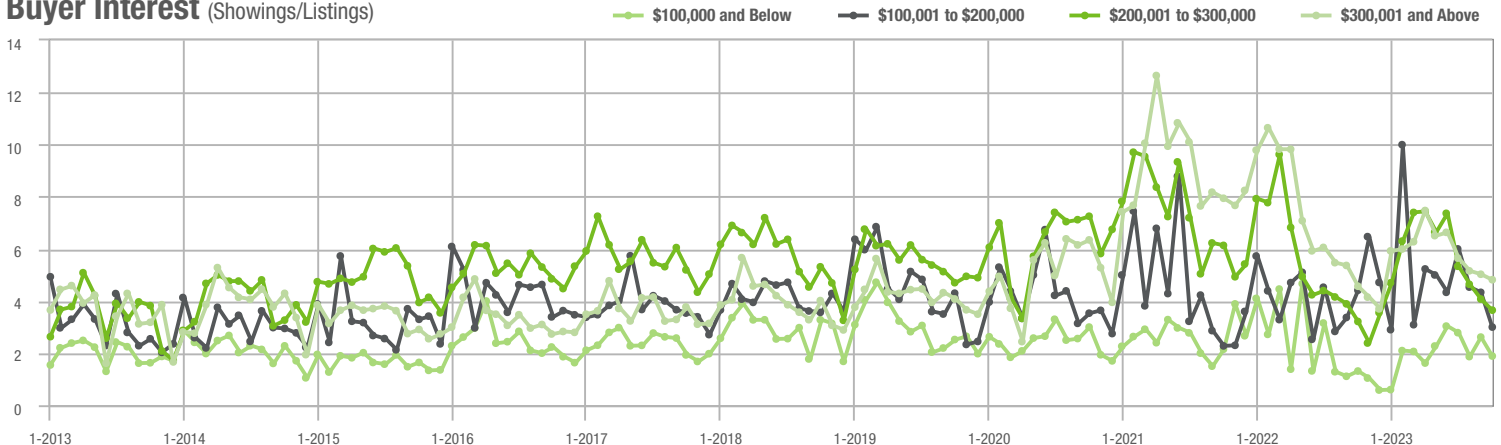
# Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	20	- 58.3%	- 51.2%	1.9	+ 46.2%	- 27.8%	22	- 60.7%	- 18.5%
\$100,001 to \$200,000	59	- 25.3%	- 39.8%	3.0	- 31.8%	- 30.8%	26	+ 23.8%	- 13.3%
\$200,001 to \$300,000	294	+ 8.9%	+ 1.0%	3.6	+ 12.5%	- 10.5%	91	- 5.2%	+ 8.3%
\$300,001 and Above	1,052	+ 4.1%	- 5.4%	4.8	+ 4.3%	- 4.2%	237	- 10.9%	- 2.1%
<b>Total</b>	<b>1,647</b>	<b>+ 7.3%</b>	<b>- 5.6%</b>	<b>4.6</b>	<b>+ 17.9%</b>	<b>- 4.9%</b>	<b>412</b>	<b>- 16.4%</b>	<b>- 1.9%</b>

## Showings



## Buyer Interest (Showings/Listings)

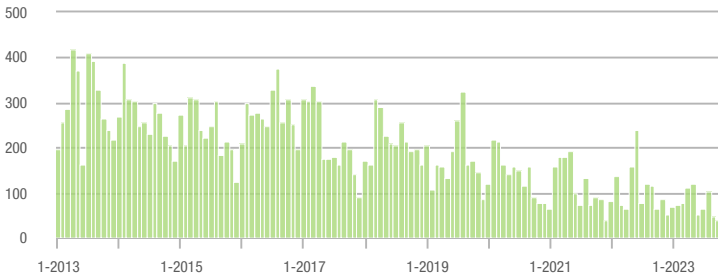


# Lincoln County, NC

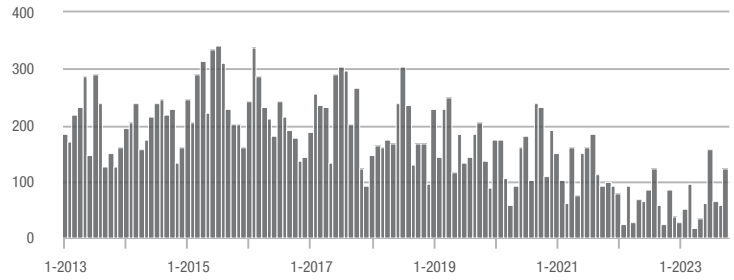
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	37	- 43.1%	- 24.5%	0.9	- 55.0%	- 20.8%	50	- 26.5%	- 7.4%
\$100,001 to \$200,000	124	+ 416.7%	+ 110.2%	12.0	+ 361.5%	+ 111.8%	15	- 16.7%	0.0%
\$200,001 to \$300,000	244	+ 4.7%	- 11.6%	5.0	+ 6.4%	+ 4.0%	54	- 14.3%	- 14.3%
\$300,001 and Above	868	- 4.5%	+ 1.9%	3.9	- 13.3%	- 0.3%	248	+ 2.9%	- 1.6%
<b>Total</b>	<b>1,351</b>	<b>- 1.0%</b>	<b>- 1.6%</b>	<b>4.0</b>	<b>- 7.0%</b>	<b>+ 0.6%</b>	<b>384</b>	<b>- 8.1%</b>	<b>- 4.7%</b>

## Showings

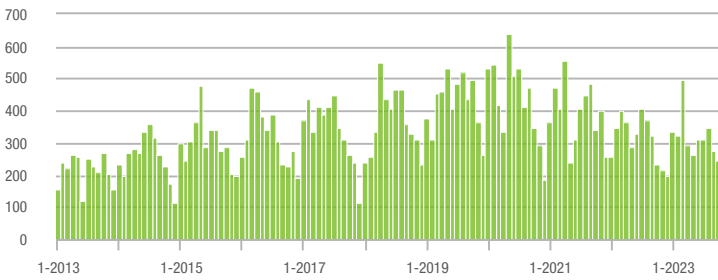
**\$100,000 and Below**



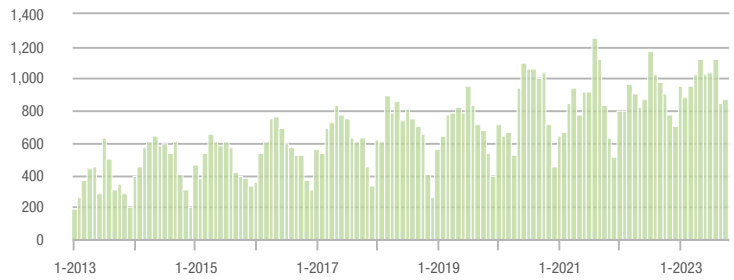
**\$100,001 to \$200,000**



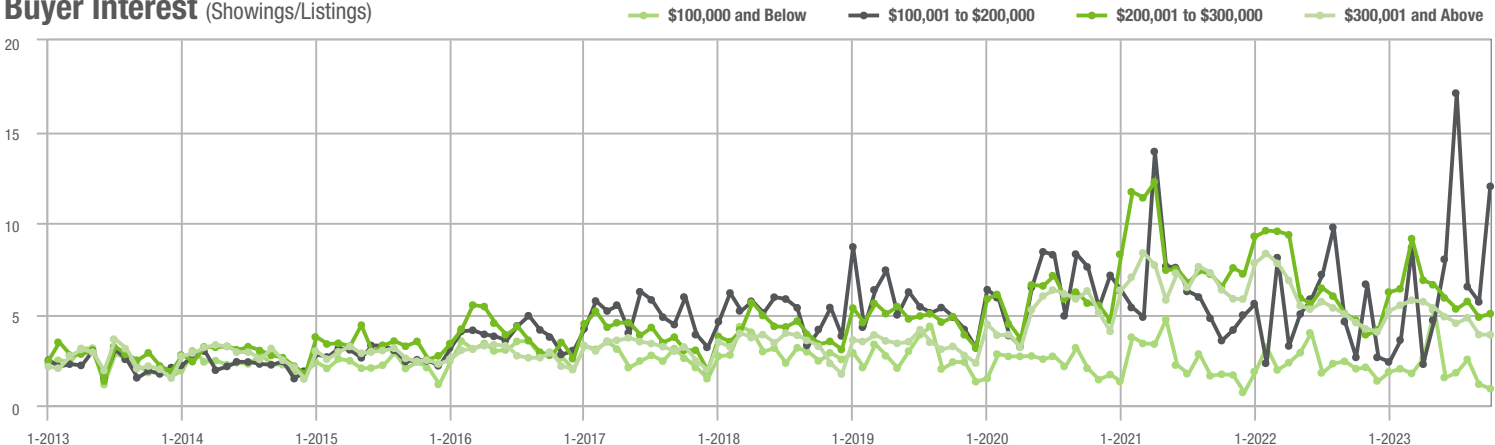
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

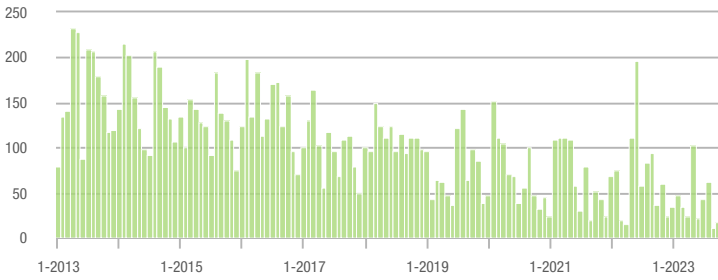


# Lincolnton, NC

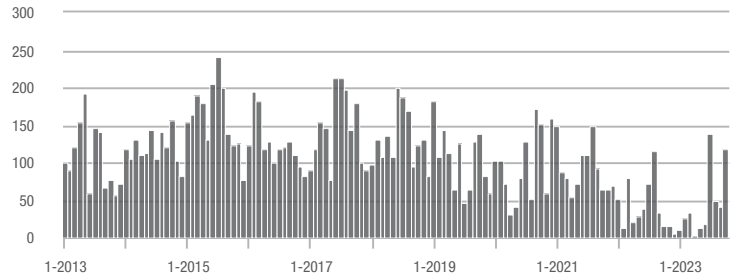
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	18	- 50.0%	+ 80.0%	1.5	- 28.6%	+ 116.4%	19	- 26.9%	+ 11.8%
\$100,001 to \$200,000	117	+ 631.3%	+ 185.4%	12.7	+ 139.6%	+ 130.3%	12	+ 140.0%	+ 20.0%
\$200,001 to \$300,000	175	+ 73.3%	- 25.5%	5.6	+ 69.7%	- 0.3%	36	+ 2.9%	- 20.0%
\$300,001 and Above	176	+ 2.3%	+ 1.7%	3.0	- 21.1%	- 2.4%	64	+ 16.4%	- 3.0%
<b>Total</b>	<b>548</b>	<b>+ 25.7%</b>	<b>+ 1.7%</b>	<b>4.7</b>	<b>+ 27.0%</b>	<b>+ 6.2%</b>	<b>141</b>	<b>0.0%</b>	<b>- 4.1%</b>

## Showings

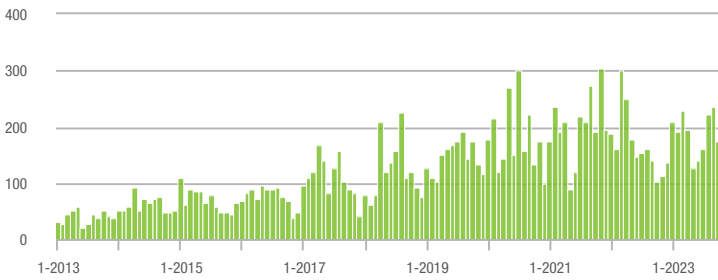
**\$100,000 and Below**



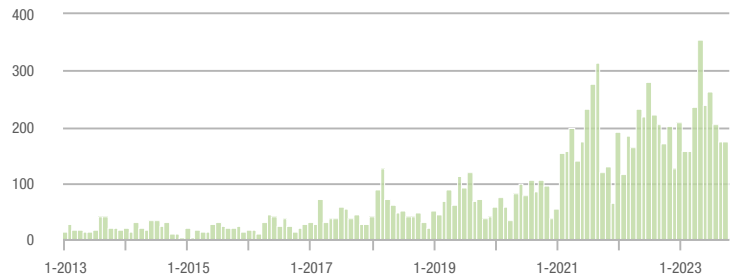
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

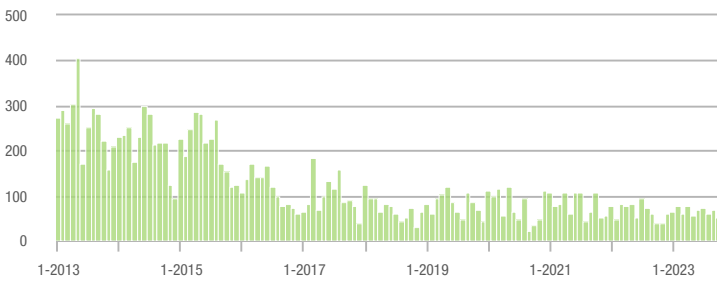


# Matthews, NC

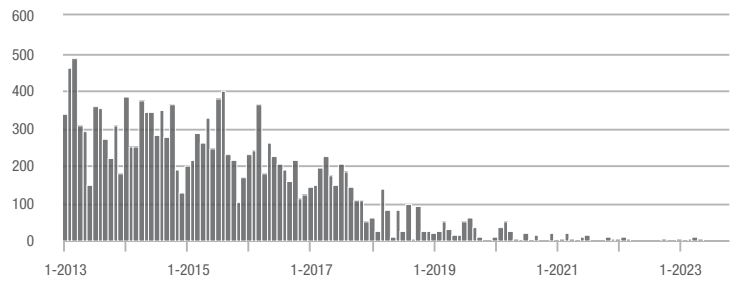
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	53	+ 35.9%	- 22.1%	2.6	+ 23.8%	- 21.9%	21	+ 5.0%	- 4.5%
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%
\$200,001 to \$300,000	26	- 67.1%	+ 73.3%	6.5	+ 20.4%	+ 85.7%	6	- 68.4%	0.0%
\$300,001 and Above	1,087	+ 19.1%	+ 17.9%	8.4	+ 33.3%	+ 19.2%	140	- 22.2%	- 4.1%
<b>Total</b>	<b>1,168</b>	<b>+ 13.0%</b>	<b>+ 15.9%</b>	<b>7.6</b>	<b>+ 31.0%</b>	<b>+ 17.9%</b>	<b>168</b>	<b>- 25.0%</b>	<b>- 4.5%</b>

## Showings

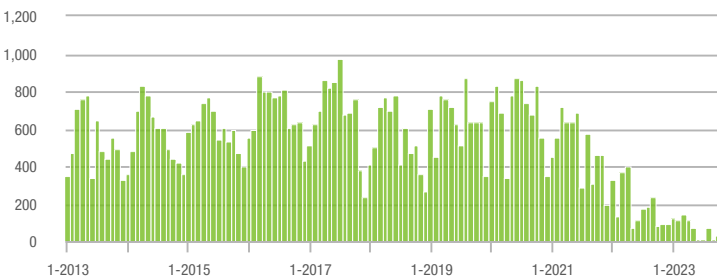
**\$100,000 and Below**



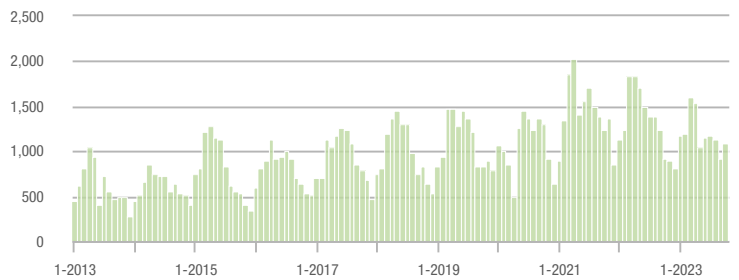
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

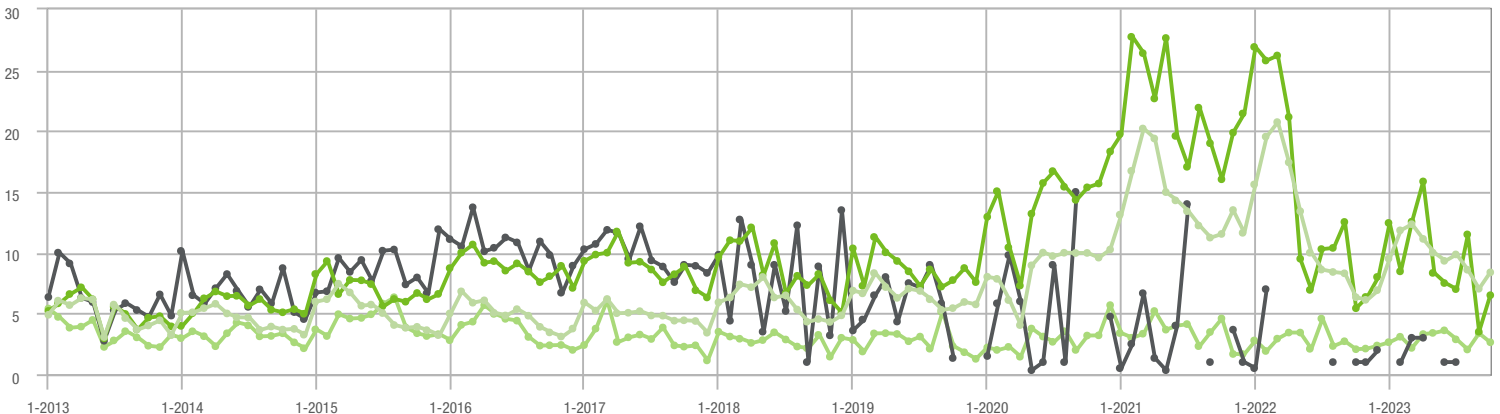


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



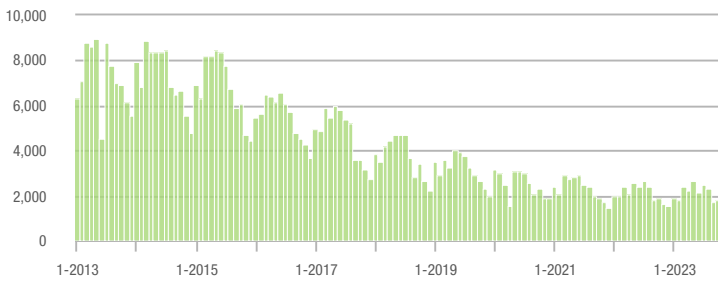


# Mecklenburg County, NC

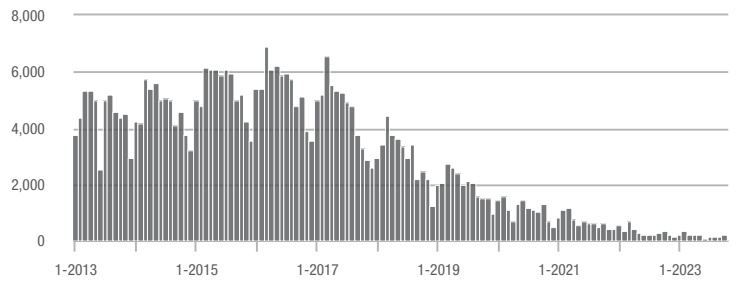
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,780	- 5.1%	+ 4.3%	2.2	- 8.3%	+ 14.1%	891	- 5.4%	- 11.3%
\$100,001 to \$200,000	198	- 37.3%	+ 23.0%	8.3	+ 10.7%	+ 4.4%	27	- 48.1%	+ 17.4%
\$200,001 to \$300,000	2,577	- 25.1%	+ 22.8%	9.3	+ 27.4%	+ 18.4%	291	- 44.9%	+ 2.5%
\$300,001 and Above	13,562	- 5.2%	+ 5.2%	6.4	+ 8.5%	+ 2.1%	2,227	- 22.9%	+ 1.0%
<b>Total</b>	<b>18,663</b>	<b>- 8.3%</b>	<b>+ 7.9%</b>	<b>5.8</b>	<b>+ 7.4%</b>	<b>+ 8.0%</b>	<b>3,499</b>	<b>- 21.9%</b>	<b>- 2.3%</b>

## Showings

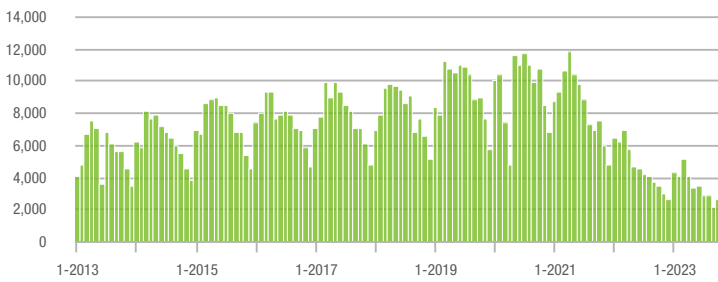
**\$100,000 and Below**



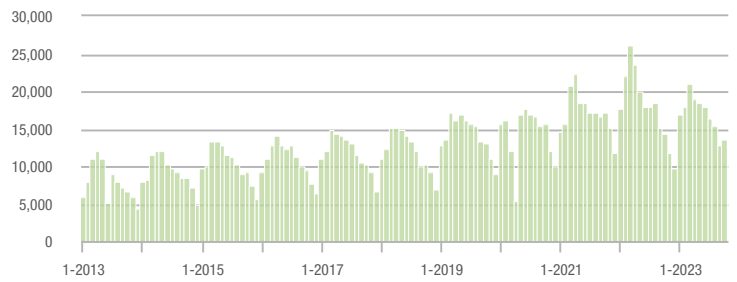
**\$100,001 to \$200,000**



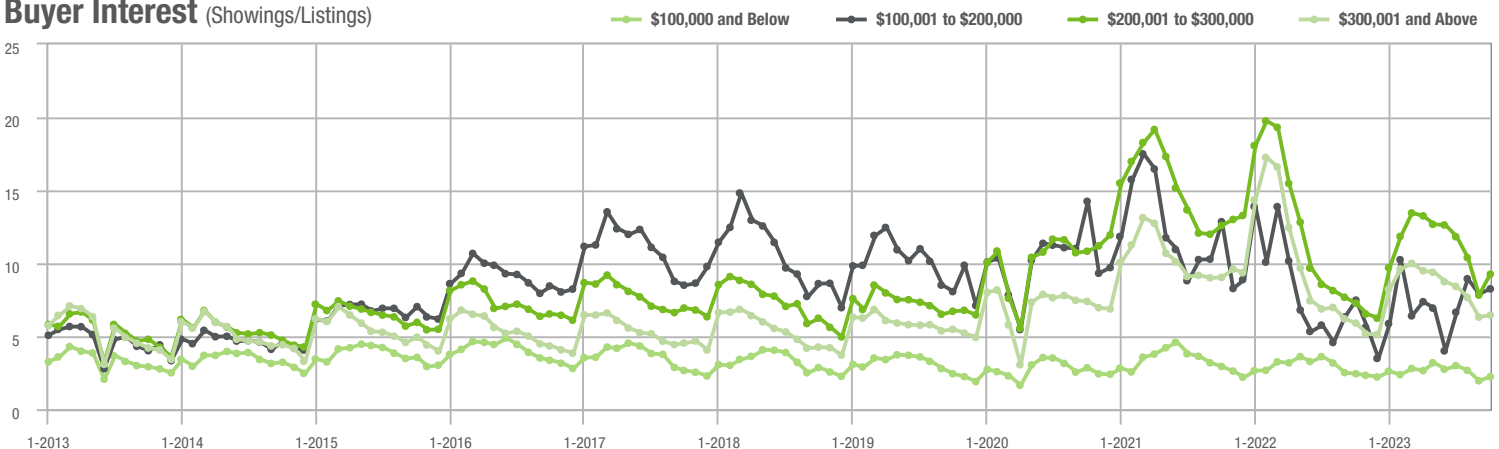
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

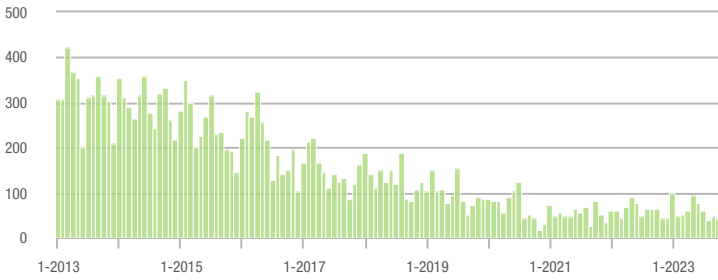


# Monroe, NC

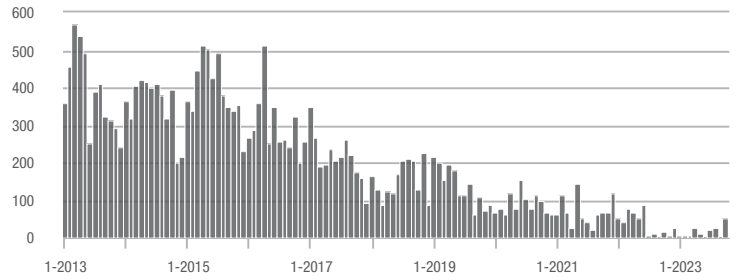
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	42	- 32.3%	- 10.6%	1.1	- 21.4%	- 20.4%	35	- 20.5%	+ 2.9%
\$100,001 to \$200,000	50	+ 284.6%	+ 4,900.0%	48.0	+ 1,100.0%	—	4	- 20.0%	+ 33.3%
\$200,001 to \$300,000	214	- 39.2%	+ 84.5%	7.5	+ 7.1%	+ 46.7%	32	- 43.9%	+ 23.1%
\$300,001 and Above	734	+ 9.6%	+ 5.3%	5.2	+ 33.3%	+ 10.6%	158	- 26.9%	- 3.7%
<b>Total</b>	<b>1,050</b>	<b>- 9.7%</b>	<b>+ 13.8%</b>	<b>5.0</b>	<b>+ 22.0%</b>	<b>+ 12.1%</b>	<b>236</b>	<b>- 31.0%</b>	<b>+ 0.9%</b>

## Showings

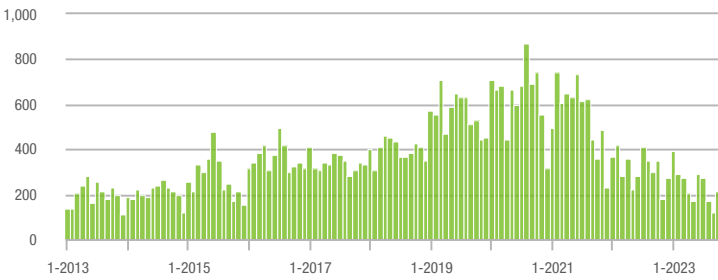
**\$100,000 and Below**



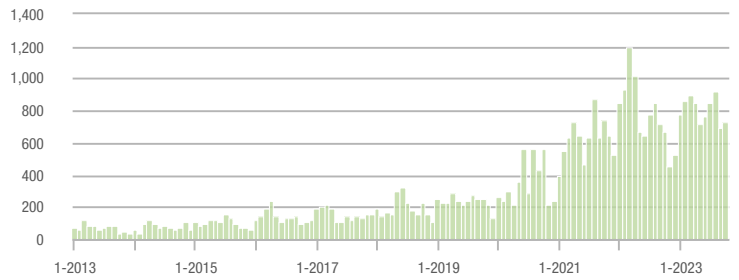
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

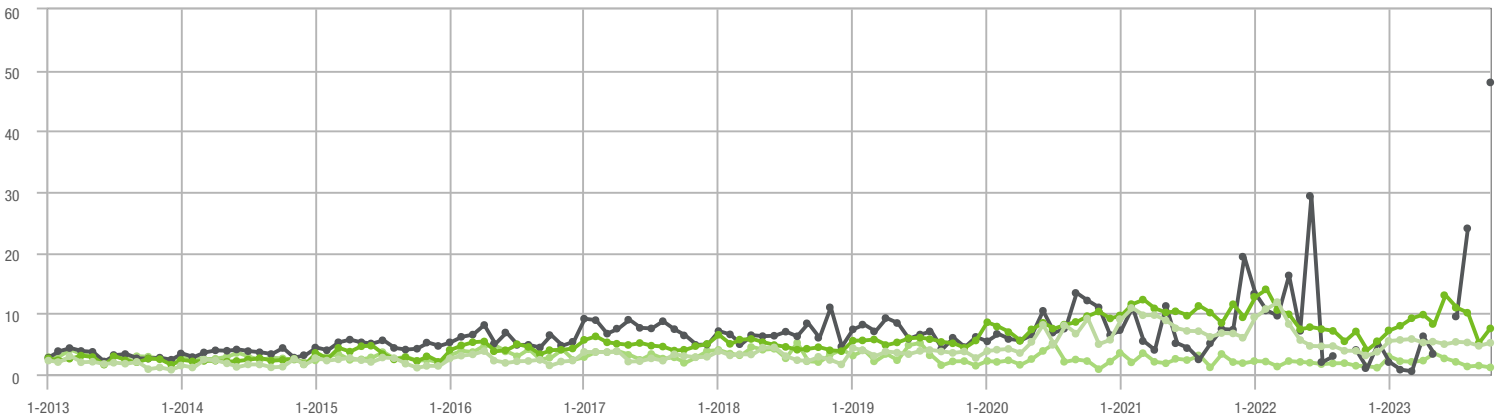


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

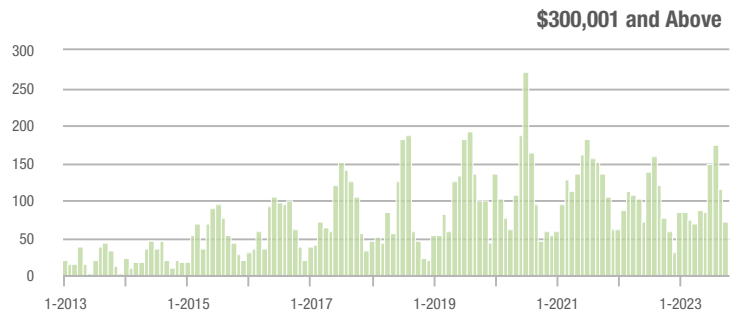
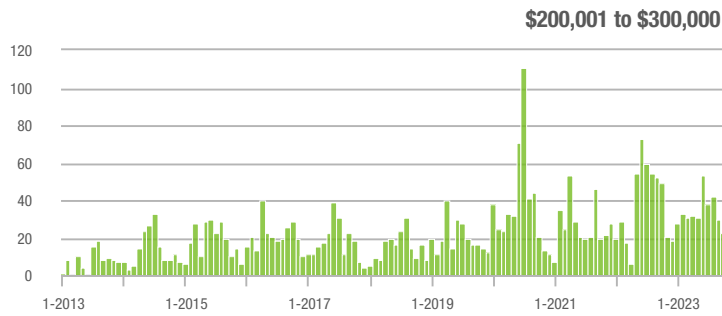
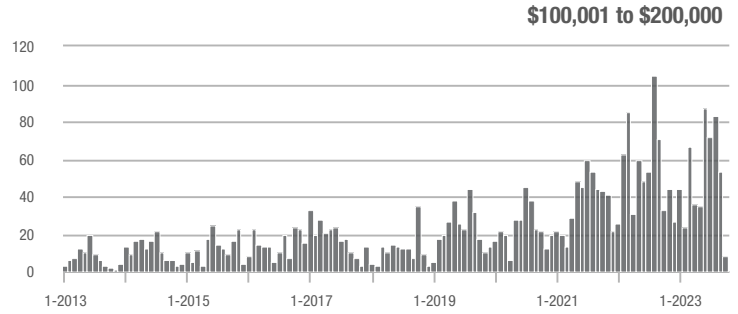
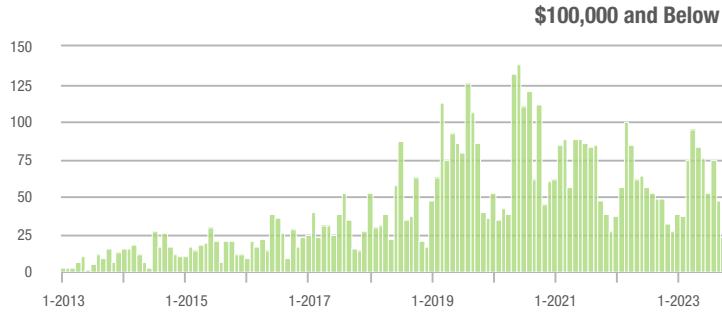
— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



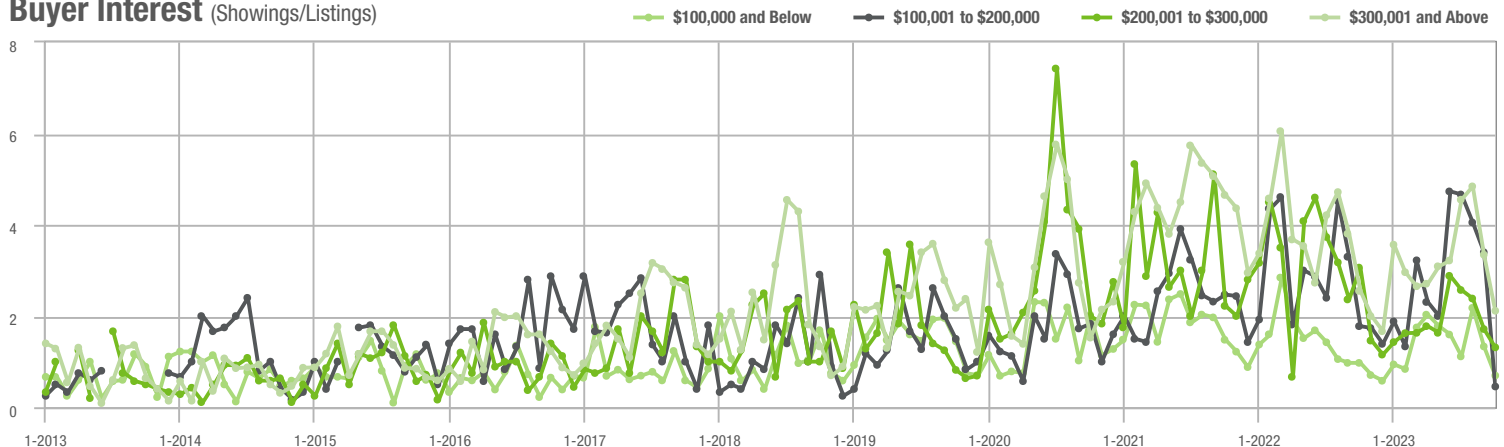
# Montgomery County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	- 53.1%	- 52.1%	0.7	- 30.0%	- 47.8%	49	- 43.7%	- 16.9%
\$100,001 to \$200,000	8	- 75.8%	- 84.9%	0.5	- 72.2%	- 86.6%	17	- 45.2%	- 19.0%
\$200,001 to \$300,000	23	- 53.1%	- 23.3%	1.3	- 58.1%	- 23.4%	19	- 13.6%	+ 11.8%
\$300,001 and Above	73	- 5.2%	- 37.1%	2.1	- 19.2%	- 36.8%	39	+ 11.4%	- 9.3%
<b>Total</b>	<b>154</b>	<b>- 32.8%</b>	<b>- 43.2%</b>	<b>1.4</b>	<b>- 26.3%</b>	<b>- 43.1%</b>	<b>135</b>	<b>- 29.3%</b>	<b>- 9.4%</b>

## Showings



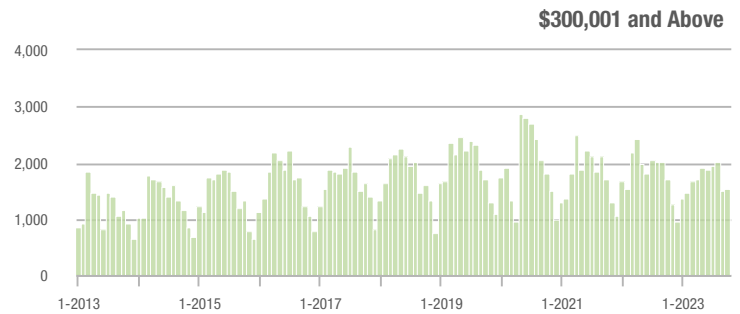
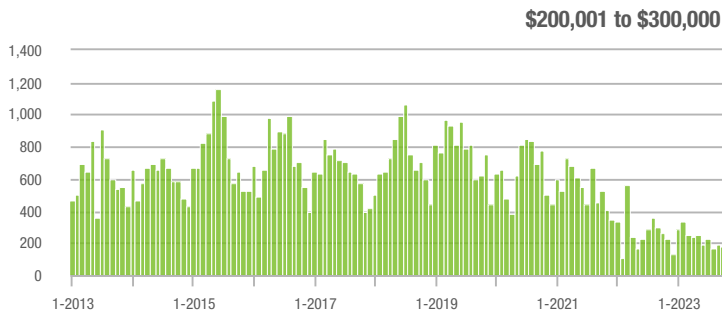
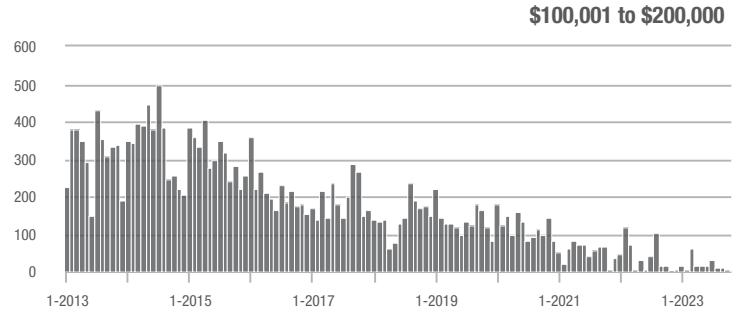
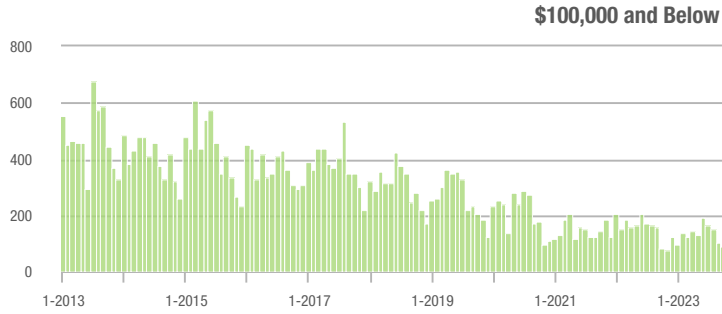
## Buyer Interest (Showings/Listings)



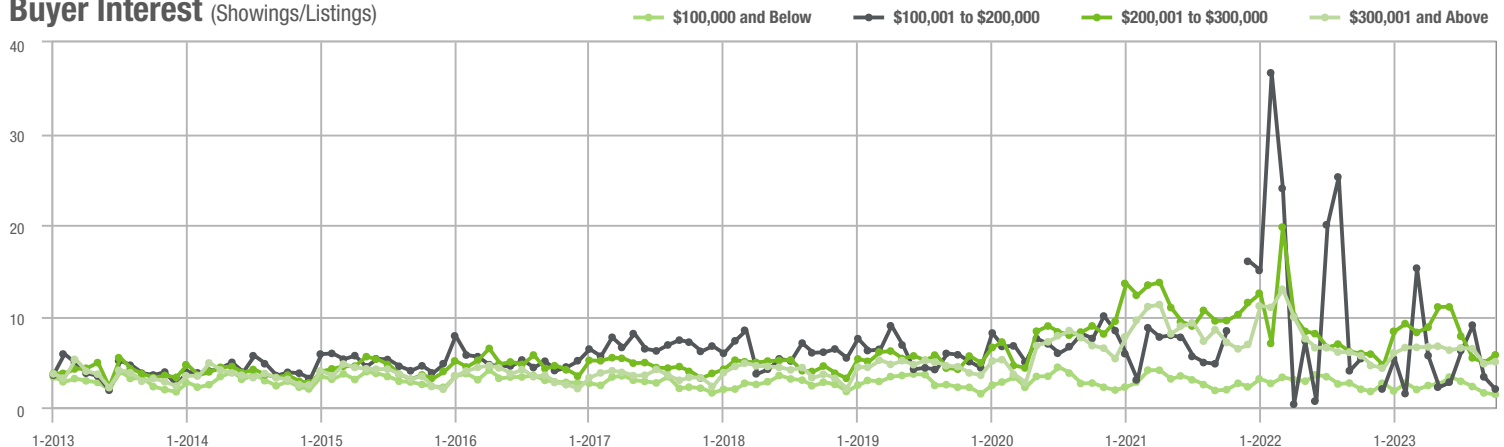
# Mooresville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	92	+ 10.8%	- 8.0%	1.4	- 30.0%	- 10.3%	73	+ 14.1%	- 15.1%
\$100,001 to \$200,000	6	- 62.5%	- 40.0%	2.0	- 62.3%	- 40.0%	3	- 57.1%	0.0%
\$200,001 to \$300,000	182	- 30.3%	- 7.1%	5.7	- 3.4%	+ 17.9%	38	- 29.6%	- 17.4%
\$300,001 and Above	1,526	- 10.7%	+ 1.4%	5.0	- 12.3%	+ 4.6%	352	- 1.9%	- 4.1%
<b>Total</b>	<b>1,871</b>	<b>- 10.2%</b>	<b>+ 1.9%</b>	<b>4.6</b>	<b>- 13.2%</b>	<b>+ 7.1%</b>	<b>476</b>	<b>- 2.9%</b>	<b>- 6.3%</b>

## Showings



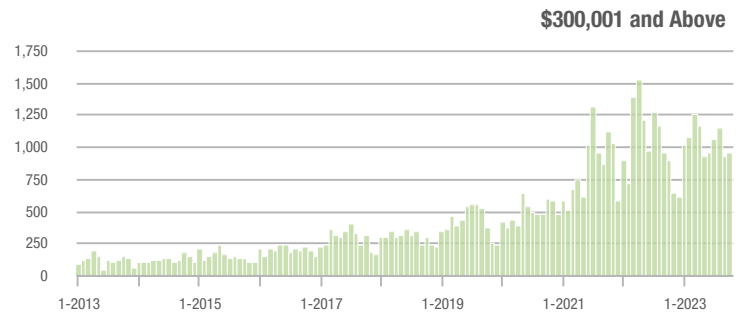
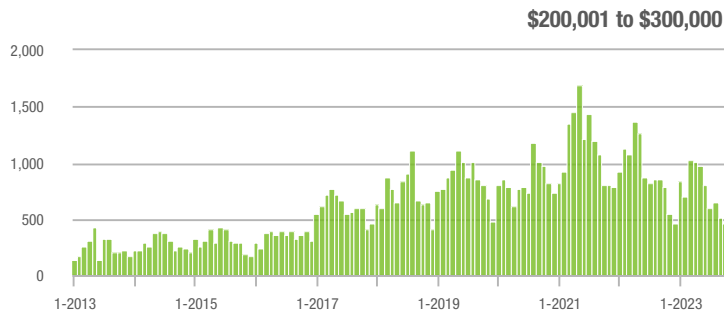
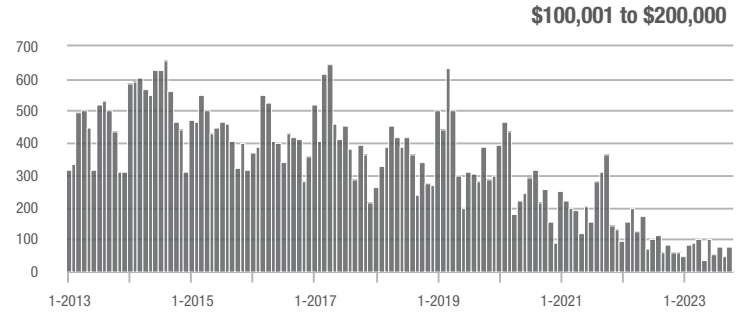
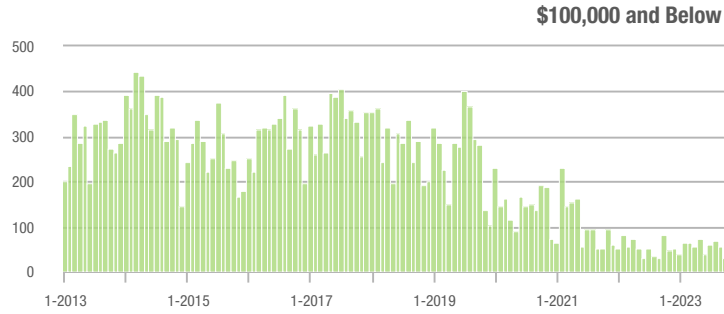
## Buyer Interest (Showings/Listings)



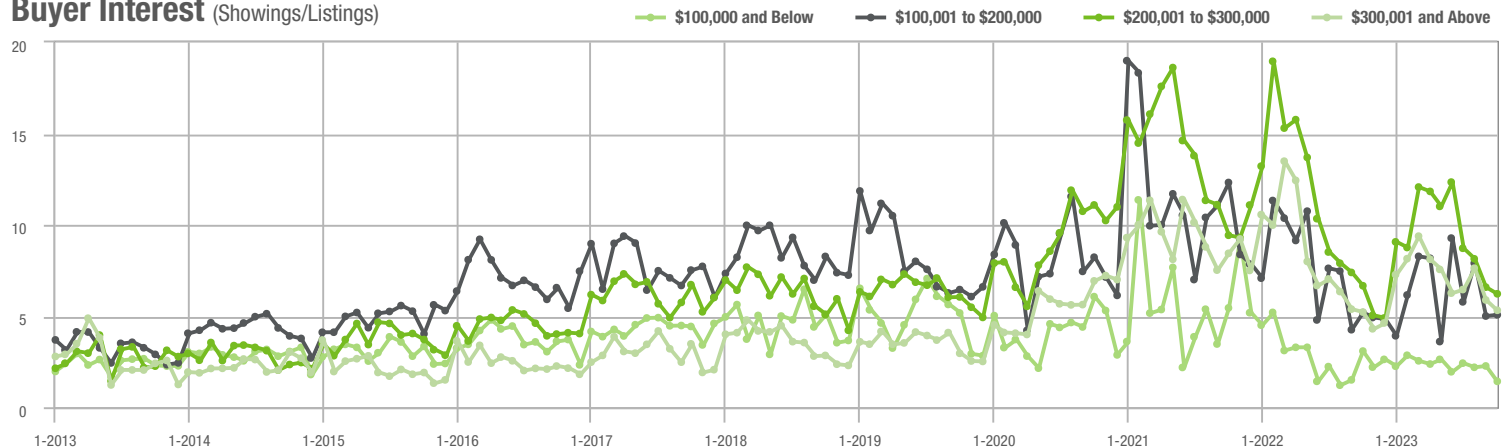
# Rock Hill, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	- 63.4%	- 44.4%	1.4	- 54.8%	- 37.2%	23	- 46.5%	- 14.8%
\$100,001 to \$200,000	76	- 11.6%	+ 65.2%	5.1	- 1.9%	+ 1.3%	16	- 23.8%	+ 45.5%
\$200,001 to \$300,000	467	- 40.6%	- 10.2%	6.2	- 7.5%	- 5.5%	76	- 38.2%	- 5.0%
\$300,001 and Above	952	+ 6.6%	+ 3.3%	5.3	+ 1.9%	- 9.6%	188	- 10.5%	+ 8.0%
<b>Total</b>	<b>1,726</b>	<b>- 16.2%</b>	<b>- 1.4%</b>	<b>5.5</b>	<b>- 5.2%</b>	<b>- 10.8%</b>	<b>329</b>	<b>- 22.4%</b>	<b>+ 5.8%</b>

## Showings



## Buyer Interest (Showings/Listings)

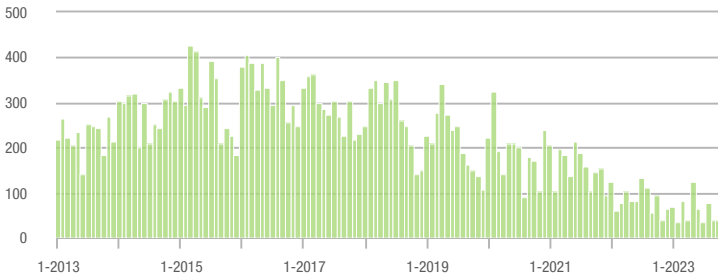


# Salisbury, NC

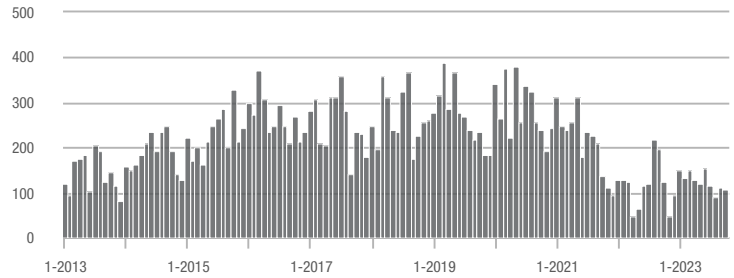
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	40	- 57.9%	0.0%	2.9	- 17.1%	+ 19.8%	24	- 53.8%	- 20.0%
\$100,001 to \$200,000	107	- 13.0%	- 2.7%	6.1	- 7.6%	- 11.5%	19	- 17.4%	- 5.0%
\$200,001 to \$300,000	348	- 12.1%	- 27.5%	4.2	- 12.5%	- 17.9%	87	- 14.7%	- 13.0%
\$300,001 and Above	348	+ 19.6%	- 5.4%	3.4	0.0%	- 8.6%	114	+ 5.6%	+ 0.9%
<b>Total</b>	<b>968</b>	<b>- 11.4%</b>	<b>- 15.1%</b>	<b>4.1</b>	<b>- 6.8%</b>	<b>- 12.1%</b>	<b>270</b>	<b>- 17.2%</b>	<b>- 7.8%</b>

## Showings

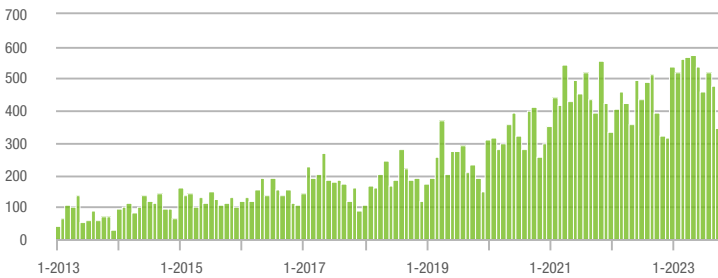
**\$100,000 and Below**



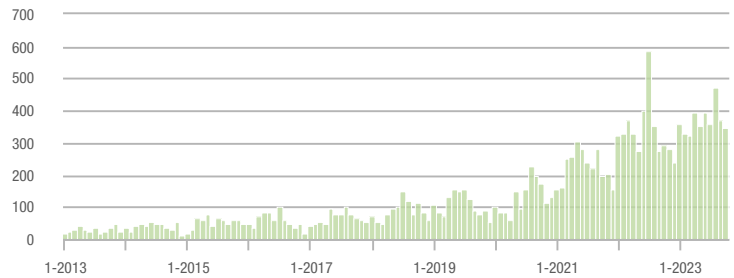
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

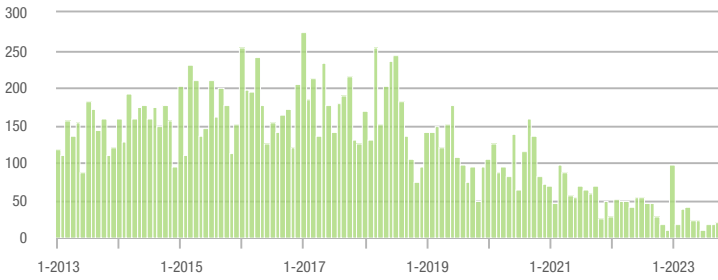


# Stanly County, NC

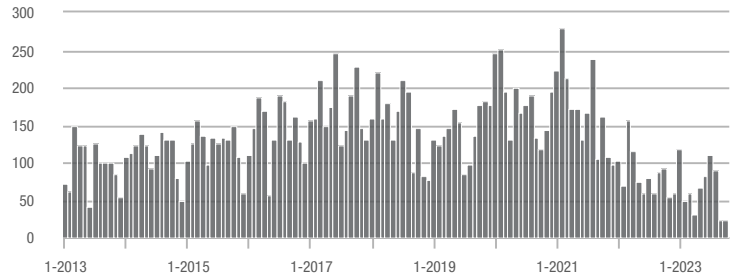
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	20	- 28.6%	+ 17.6%	1.3	- 40.9%	- 1.9%	22	- 29.0%	0.0%
\$100,001 to \$200,000	24	- 74.2%	+ 4.3%	3.3	- 15.4%	- 34.3%	14	- 56.3%	+ 27.3%
\$200,001 to \$300,000	282	+ 43.9%	+ 0.4%	4.5	+ 36.4%	+ 13.0%	71	- 13.4%	- 6.6%
\$300,001 and Above	261	- 13.3%	- 14.4%	2.9	- 25.6%	- 15.0%	102	- 11.3%	- 2.9%
<b>Total</b>	<b>645</b>	<b>- 15.0%</b>	<b>- 10.8%</b>	<b>3.3</b>	<b>- 10.8%</b>	<b>- 8.3%</b>	<b>231</b>	<b>- 22.5%</b>	<b>- 2.9%</b>

## Showings

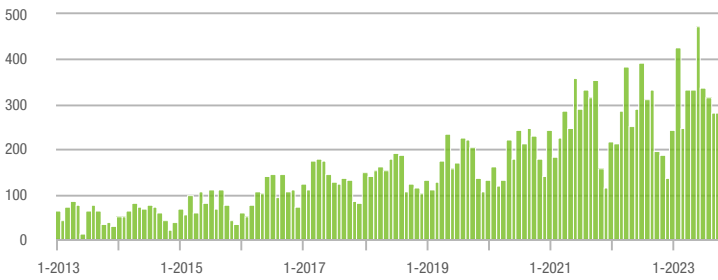
**\$100,000 and Below**



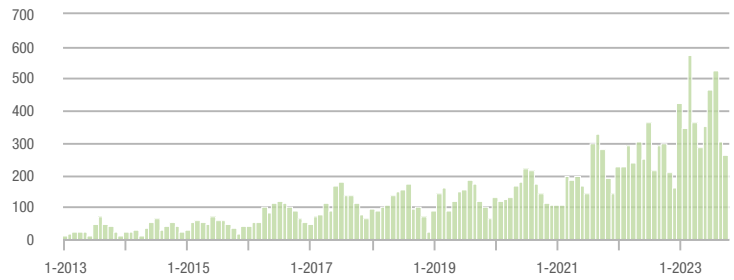
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

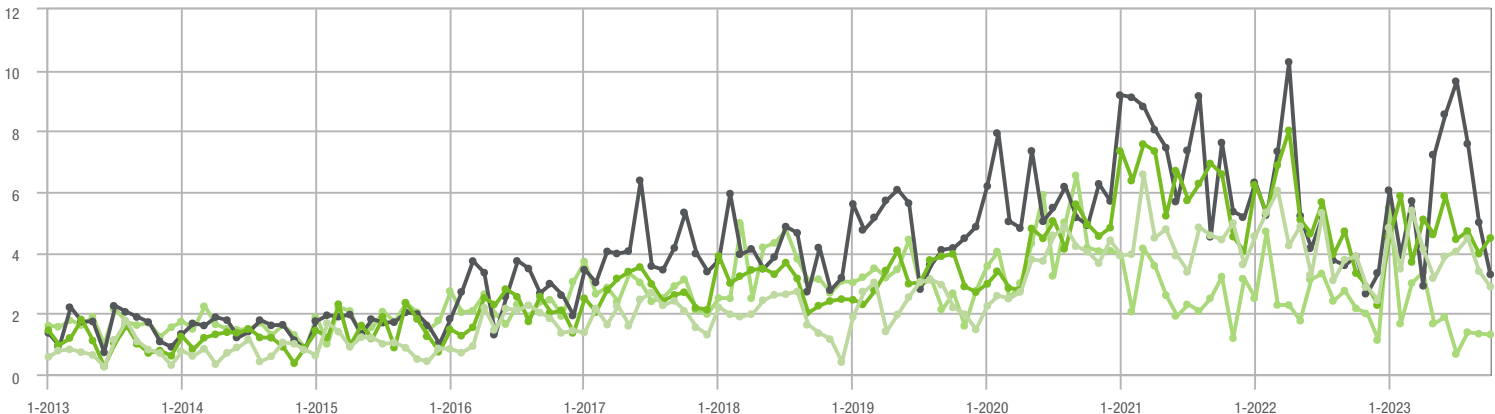


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

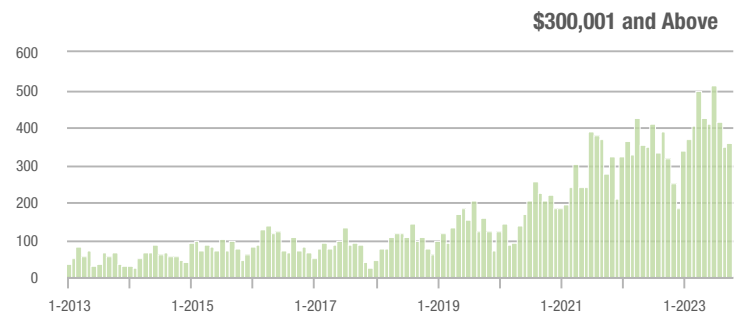
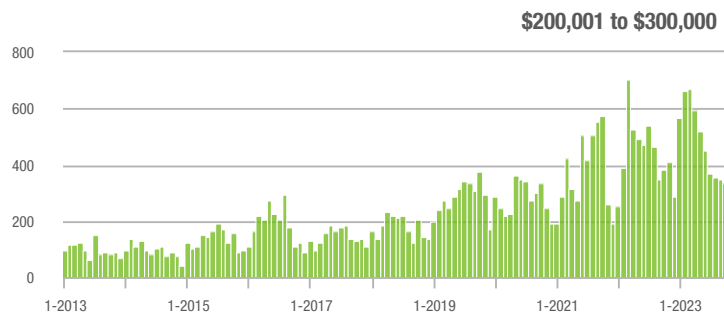
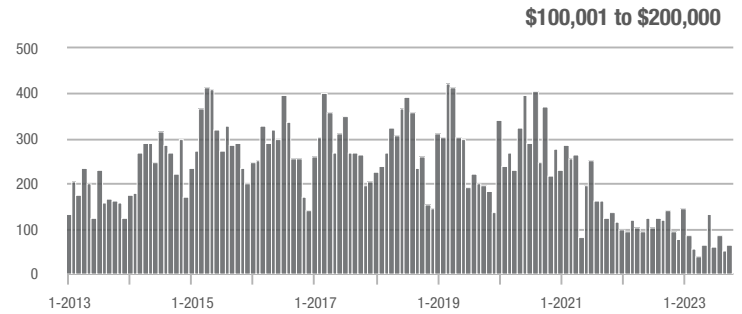
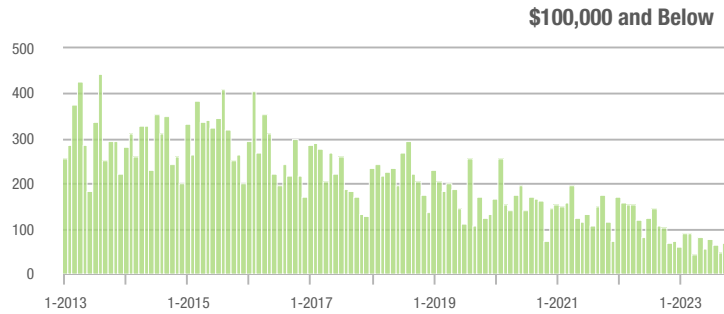
— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



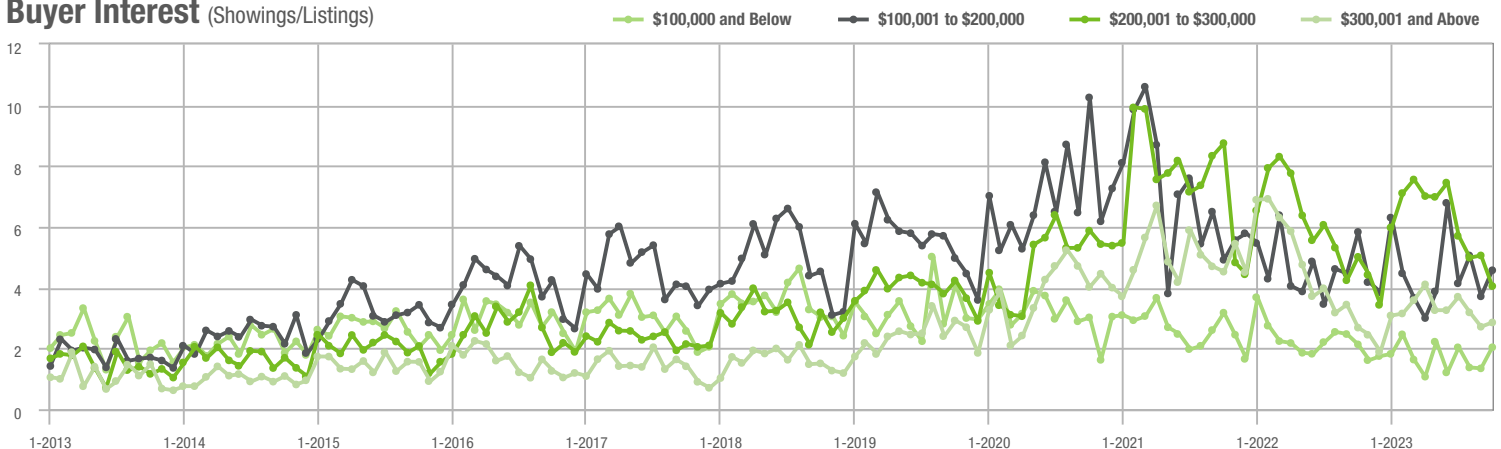
# Statesville, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	70	- 32.0%	+ 48.9%	2.0	- 4.8%	+ 51.6%	55	- 45.0%	- 15.4%
\$100,001 to \$200,000	64	- 54.6%	+ 23.1%	4.6	- 20.7%	+ 23.1%	15	- 51.6%	0.0%
\$200,001 to \$300,000	334	- 13.0%	- 3.7%	4.1	- 18.0%	- 19.9%	87	- 9.4%	+ 16.0%
\$300,001 and Above	360	+ 13.6%	+ 2.6%	2.9	+ 7.4%	+ 5.2%	157	+ 4.7%	- 4.8%
<b>Total</b>	<b>982</b>	<b>- 15.7%</b>	<b>+ 10.2%</b>	<b>3.5</b>	<b>- 12.5%</b>	<b>+ 4.1%</b>	<b>345</b>	<b>- 17.3%</b>	<b>- 0.3%</b>

## Showings



## Buyer Interest (Showings/Listings)



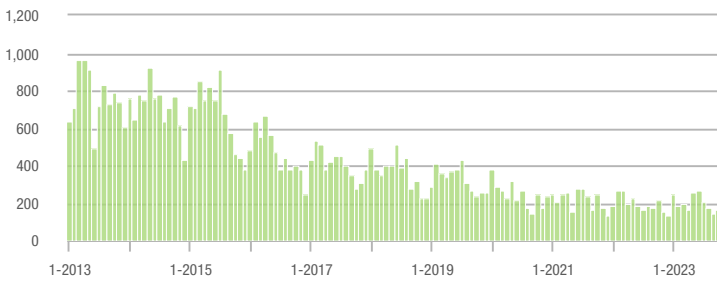


# Union County, NC

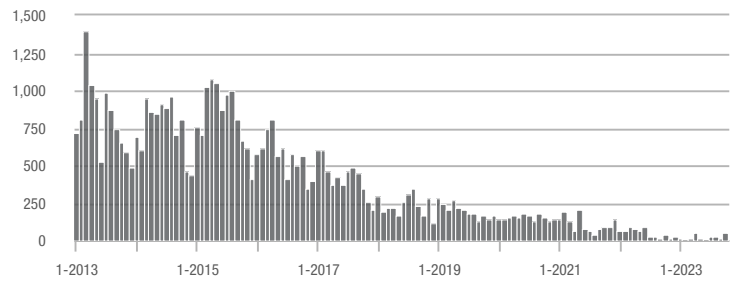
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	167	- 21.2%	+ 20.1%	1.9	- 9.5%	+ 8.9%	90	- 27.4%	+ 7.1%
\$100,001 to \$200,000	57	+ 72.7%	+ 714.3%	10.4	+ 215.2%	+ 1,980.0%	12	- 33.3%	+ 33.3%
\$200,001 to \$300,000	331	- 41.3%	+ 13.4%	6.3	- 3.1%	+ 8.6%	63	- 46.6%	+ 5.0%
\$300,001 and Above	2,799	- 14.2%	- 4.0%	6.2	+ 17.0%	+ 3.4%	495	- 33.6%	- 7.6%
<b>Total</b>	<b>3,395</b>	<b>- 18.8%</b>	<b>- 1.0%</b>	<b>5.6</b>	<b>+ 12.0%</b>	<b>+ 2.4%</b>	<b>677</b>	<b>- 35.1%</b>	<b>- 4.2%</b>

## Showings

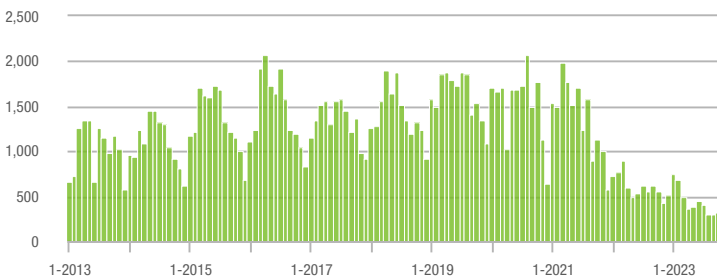
**\$100,000 and Below**



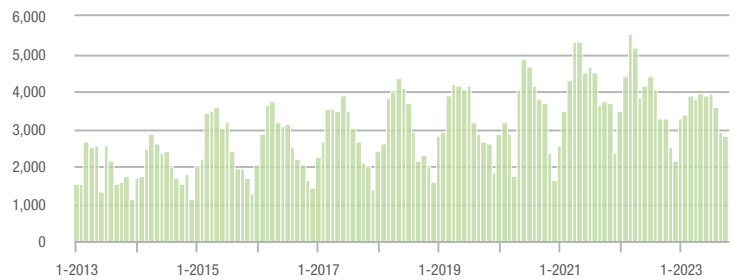
**\$100,001 to \$200,000**



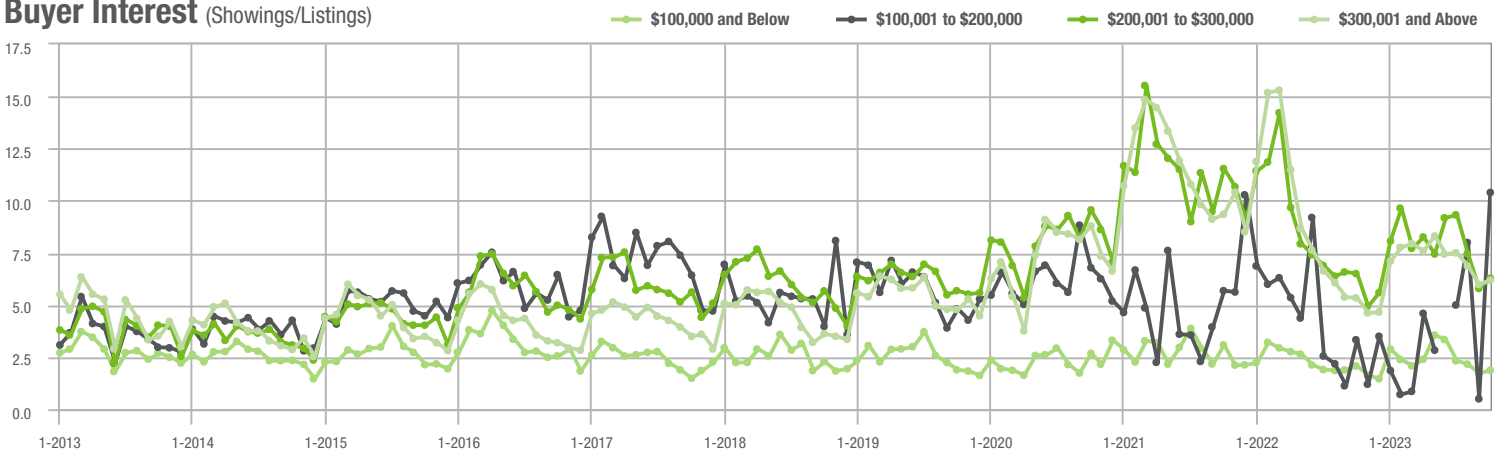
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

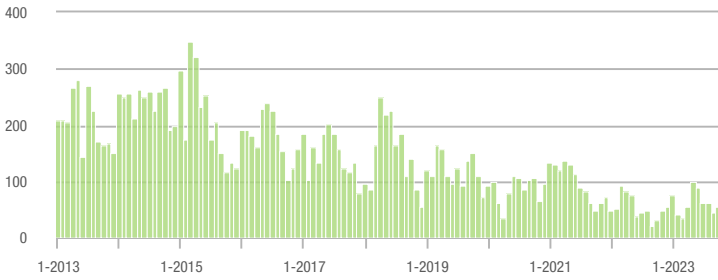


# Uptown Charlotte

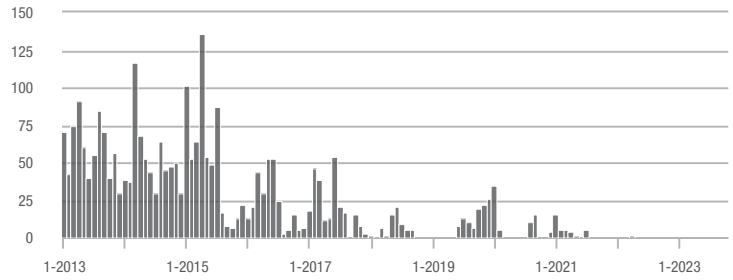
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	54	+ 68.8%	+ 20.0%	1.5	- 16.7%	+ 6.2%	36	+ 24.1%	- 7.7%
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$200,001 to \$300,000	61	+ 5.2%	- 12.9%	7.6	+ 4.1%	+ 19.8%	8	0.0%	- 27.3%
\$300,001 and Above	322	+ 33.6%	+ 21.5%	6.4	+ 18.5%	+ 9.0%	51	+ 13.3%	+ 13.3%
<b>Total</b>	<b>437</b>	<b>+ 32.0%</b>	<b>+ 15.0%</b>	<b>5.0</b>	<b>+ 4.2%</b>	<b>+ 13.3%</b>	<b>95</b>	<b>+ 15.9%</b>	<b>0.0%</b>

## Showings

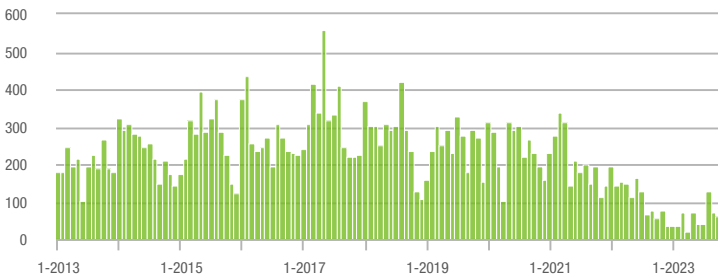
**\$100,000 and Below**



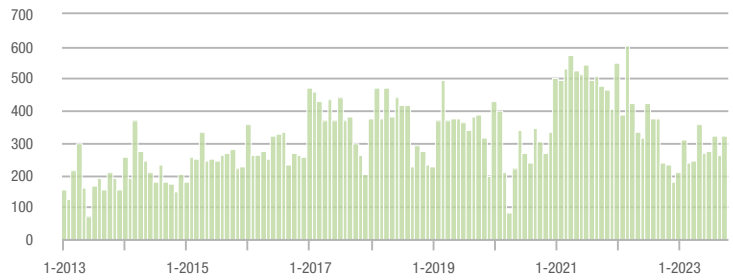
**\$100,001 to \$200,000**



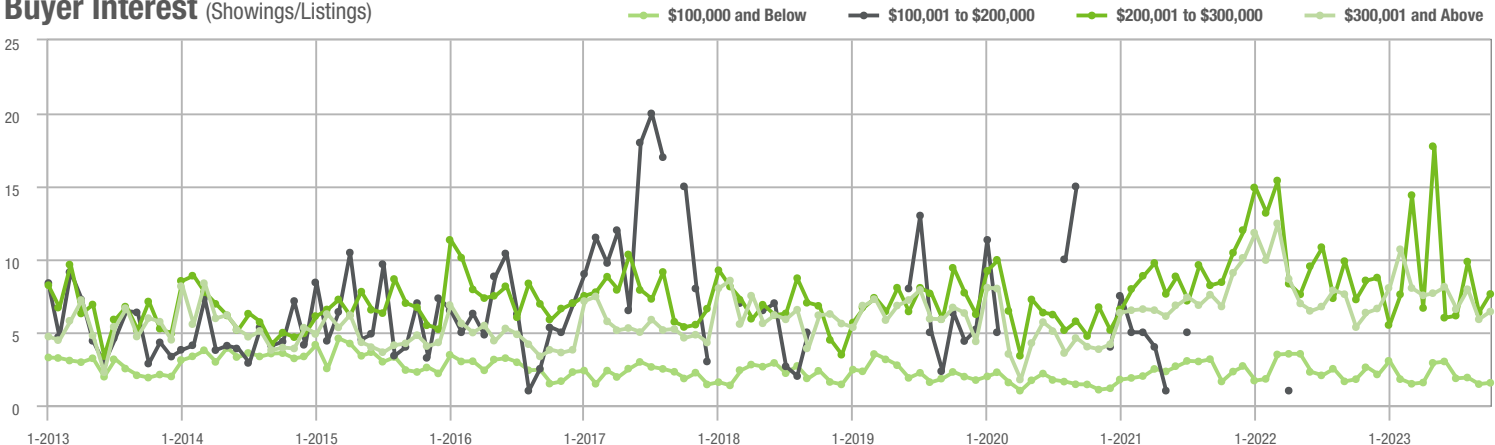
**\$200,001 to \$300,000**



**\$300,001 and Above**



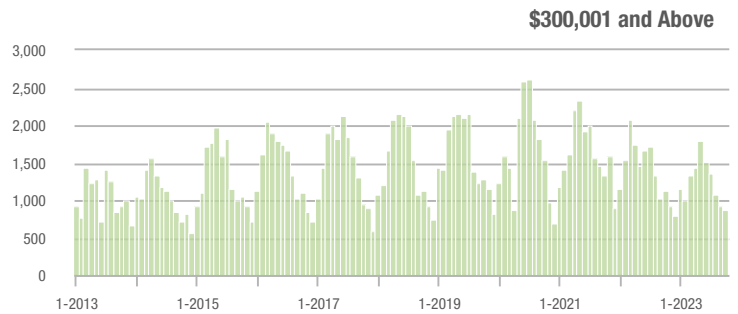
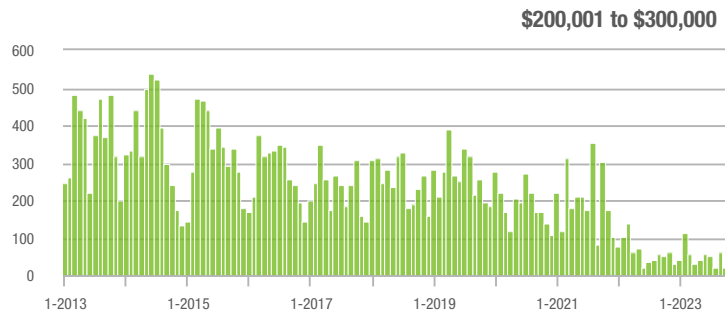
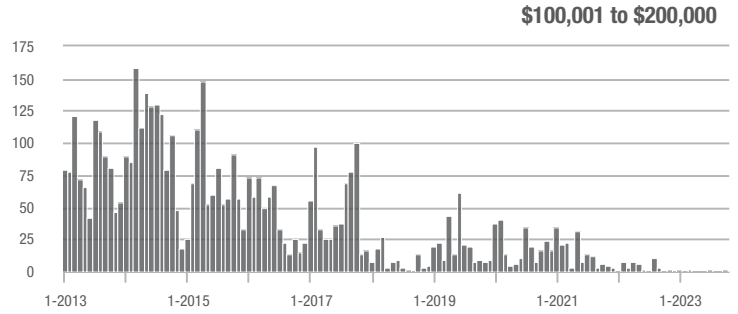
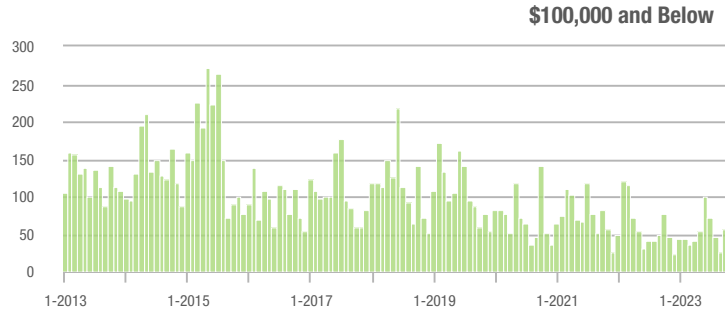
## Buyer Interest (Showings/Listings)



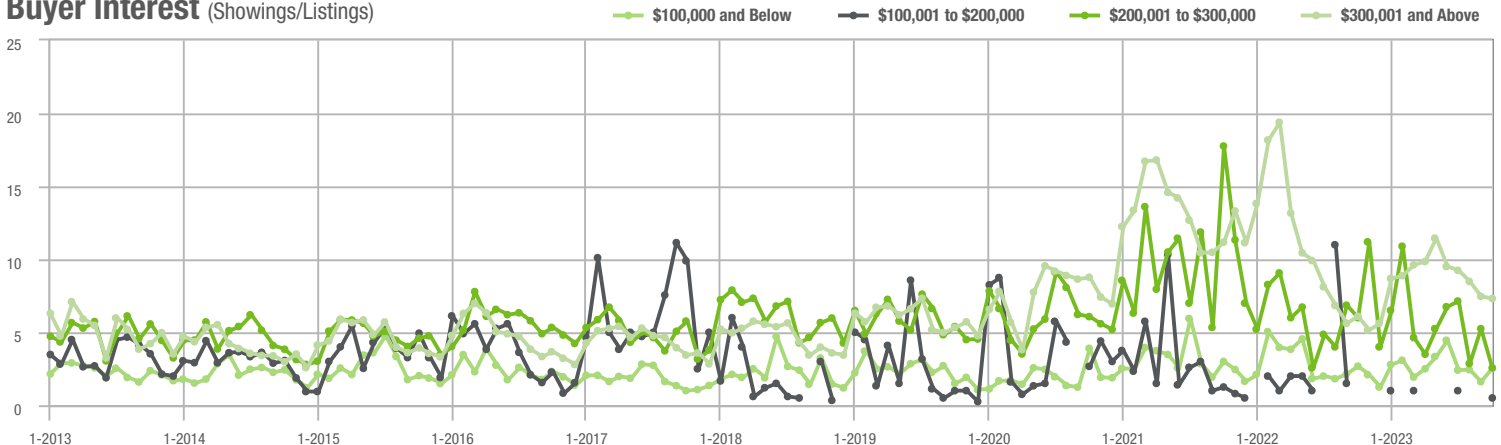
# Waxhaw, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	56	- 27.3%	+ 124.0%	2.5	- 7.4%	+ 56.2%	22	- 35.3%	+ 46.7%
\$100,001 to \$200,000	1	—	—	0.5	—	—	3	+ 50.0%	+ 50.0%
\$200,001 to \$300,000	18	- 64.7%	- 71.4%	2.6	- 56.7%	- 51.0%	7	- 61.1%	- 41.7%
\$300,001 and Above	866	- 23.2%	- 5.7%	7.3	+ 19.7%	- 2.0%	126	- 39.4%	- 6.0%
<b>Total</b>	<b>950</b>	<b>- 24.8%</b>	<b>- 6.3%</b>	<b>6.3</b>	<b>+ 14.5%</b>	<b>- 6.1%</b>	<b>162</b>	<b>- 40.0%</b>	<b>- 3.0%</b>

## Showings



## Buyer Interest (Showings/Listings)

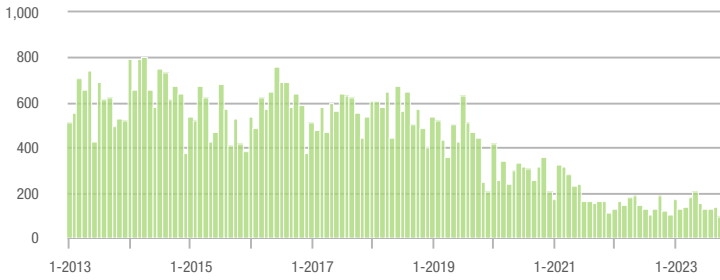


# York County, SC

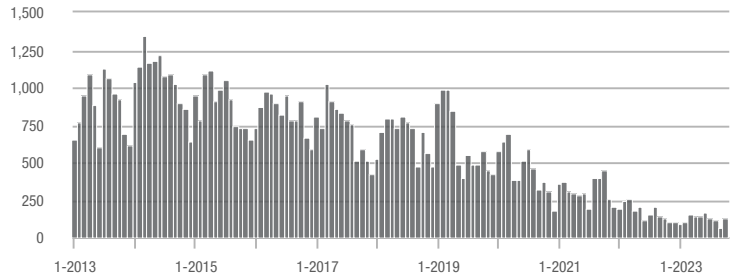
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change	October 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	92	- 50.8%	- 32.4%	1.5	- 31.8%	- 26.9%	75	- 41.9%	- 9.6%
\$100,001 to \$200,000	130	+ 4.0%	+ 100.0%	4.8	+ 14.3%	+ 34.4%	34	- 20.9%	+ 30.8%
\$200,001 to \$300,000	879	- 28.2%	+ 3.0%	5.8	- 6.5%	+ 6.3%	163	- 25.2%	- 3.6%
\$300,001 and Above	3,110	+ 1.3%	+ 6.0%	5.4	+ 3.8%	- 1.4%	611	- 11.8%	+ 4.3%
<b>Total</b>	<b>4,480</b>	<b>- 9.1%</b>	<b>+ 4.2%</b>	<b>5.3</b>	<b>0.0%</b>	<b>- 1.1%</b>	<b>927</b>	<b>- 19.0%</b>	<b>+ 2.0%</b>

## Showings

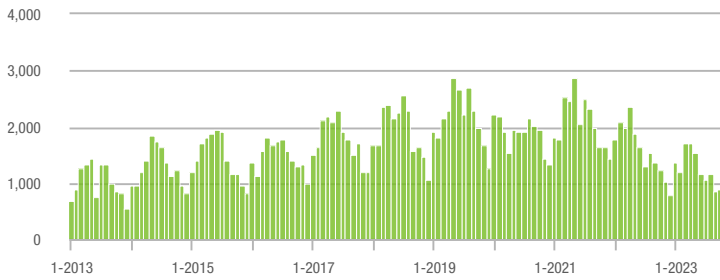
**\$100,000 and Below**



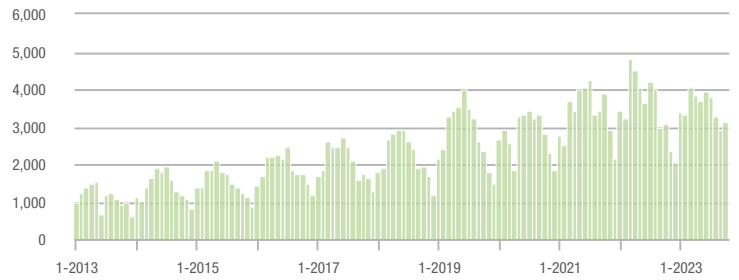
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

