



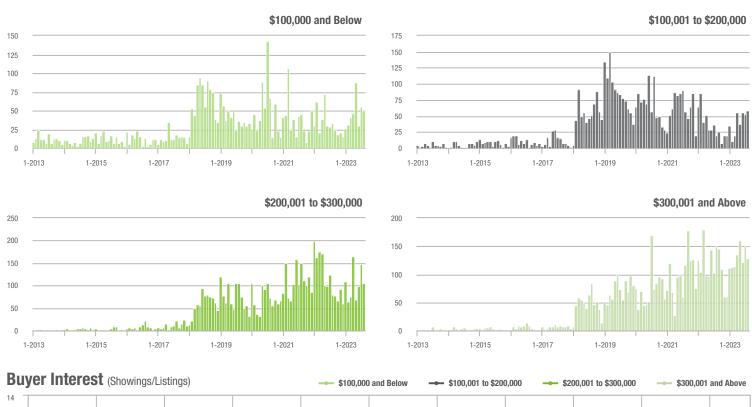
# **Showing Statistics**

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	365	4.8	100
Anson County, NC	170	3.7	61
Cabarrus County, NC	3,658	6.1	648
Charlotte MSA	44,901	6.4	7,755
Chester County, SC	302	3.3	101
Chesterfield County, SC	55	2.7	34
Cleveland County, NC	1,000	4.5	280
City of Charlotte, NC	17,478	6.9	2,722
Concord, NC	1,809	6.2	315
Davidson, NC	450	4.9	98
Denver, NC	873	5.4	184
Fort Mill, SC	1,116	6.5	182
Gaston County, NC	4,303	6.2	778
Gastonia, NC	2,074	6.4	358
Huntersville, NC	1,271	7.1	195
Iredell County, NC	3,719	5.1	868
Kannapolis, NC	1,402	7.3	204
Lake Norman	2,915	6.1	554
Lake Wylie	1,303	5.4	274
Lancaster County, SC	1,874	5.1	413
Lincoln County, NC	1,810	5.0	406
Lincolnton, NC	643	5.1	142
Matthews, NC	1,273	7.7	183
Mecklenburg County, NC	21,260	6.8	3,358
Monroe, NC	1,199	5.4	246
Montgomery County, NC	427	3.4	161
Mooresville, NC	2,382	5.9	448
Rock Hill, SC	2,147	7.5	308
Salisbury, NC	1,344	5.7	270
Stanly County, NC	1,048	4.7	261
Statesville, NC	1,046	4.1	334
Union County, NC	4,167	6.4	716
Uptown Charlotte	517	6.2	91
Waxhaw, NC	1,142	7.5	167
York County, SC	4,950	6.3	868



# **Alexander County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	50	+ 51.5%	- 9.1%	3.1	+ 24.0%	- 15.4%	27	- 12.9%	- 10.0%	
\$100,001 to \$200,000	59	+ 210.5%	+ 11.3%	5.8	+ 114.8%	- 18.8%	13	+ 85.7%	+ 30.0%	
\$200,001 to \$300,000	104	+ 31.6%	- 29.3%	5.4	+ 17.4%	- 10.3%	20	+ 5.3%	- 20.0%	
\$300,001 and Above	129	- 14.6%	- 14.0%	4.7	+ 2.2%	- 7.6%	35	- 16.7%	- 7.9%	
Total	365	+ 9.3%	- 18.7%	4.8	+ 11.6%	- 9.4%	100	- 9.1%	- 10.7%	

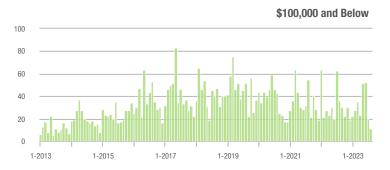


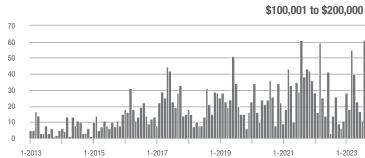


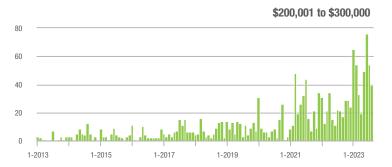


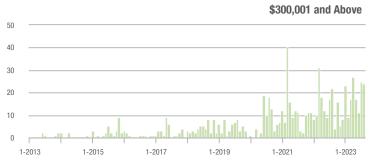
# **Anson County, NC**

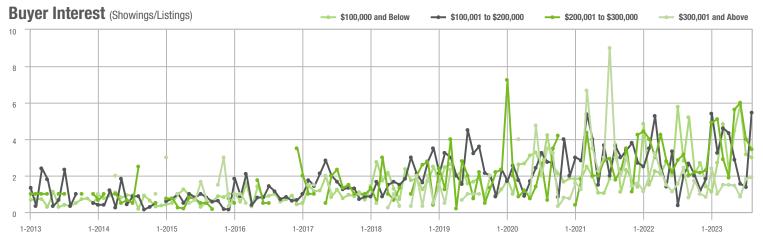
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	11	- 69.4%	- 45.0%	3.0	+ 7.1%	- 5.3%	10	- 47.4%	- 28.6%	
\$100,001 to \$200,000	61	+ 335.7%	+ 454.5%	5.5	+ 175.0%	+ 296.7%	12	+ 33.3%	+ 33.3%	
\$200,001 to \$300,000	40	+ 90.5%	- 25.9%	3.4	+ 6.3%	- 13.9%	15	+ 36.4%	- 16.7%	
\$300,001 and Above	24	+ 9.1%	- 4.0%	1.9	- 20.8%	+ 5.0%	14	+ 16.7%	0.0%	
Total	170	+ 50.4%	- 14.6%	3.7	+ 48.0%	+ 1.7%	61	- 3.2%	- 14.1%	











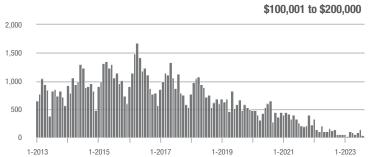




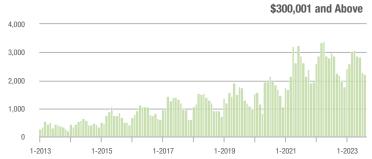
# **Cabarrus County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	236	+ 5.4%	- 8.2%	2.3	+ 4.5%	+ 3.6%	112	- 9.7%	- 8.2%	
\$100,001 to \$200,000	30	- 76.2%	- 78.3%	3.3	- 57.1%	- 58.6%	9	- 52.6%	- 50.0%	
\$200,001 to \$300,000	988	+ 9.4%	- 24.9%	8.9	+ 29.0%	- 23.8%	114	- 20.8%	- 2.6%	
\$300,001 and Above	2,216	- 22.4%	- 3.4%	6.2	+ 6.9%	- 6.5%	391	- 31.9%	- 0.8%	
Total	3,658	- 16.6%	- 15.8%	6.1	+ 8.9%	- 14.2%	648	- 28.6%	- 4.3%	









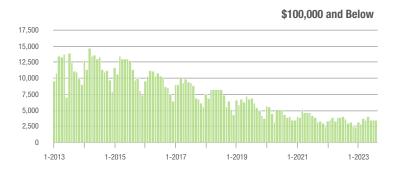


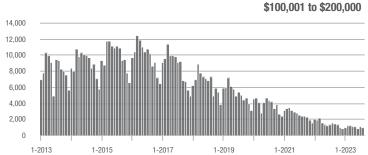




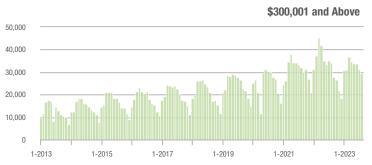
### **Charlotte MSA**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	3,409	- 6.2%	- 2.1%	2.6	- 3.7%	- 2.1%	1,447	- 14.8%	- 5.4%	
\$100,001 to \$200,000	963	- 35.9%	- 8.9%	7.6	+ 26.7%	- 6.6%	161	- 50.3%	- 6.9%	
\$200,001 to \$300,000	8,721	- 18.7%	- 0.6%	8.2	+ 17.1%	- 4.9%	1,147	- 33.2%	+ 2.4%	
\$300,001 and Above	29,439	- 13.6%	- 5.4%	6.8	+ 7.9%	- 6.9%	4,672	- 25.6%	- 0.9%	
Total	44,901	- 14.9%	- 4.2%	6.4	+ 8.5%	- 5.9%	7,755	- 26.3%	- 1.3%	







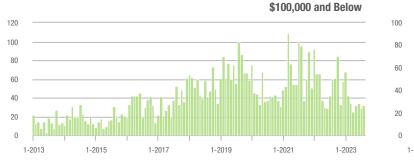


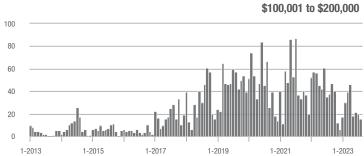


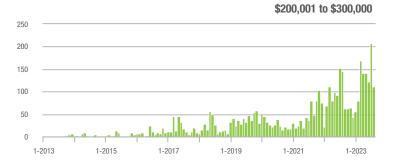


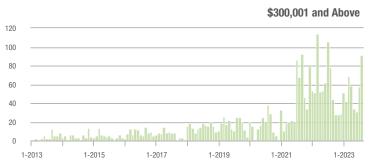
# **Chester County, SC**

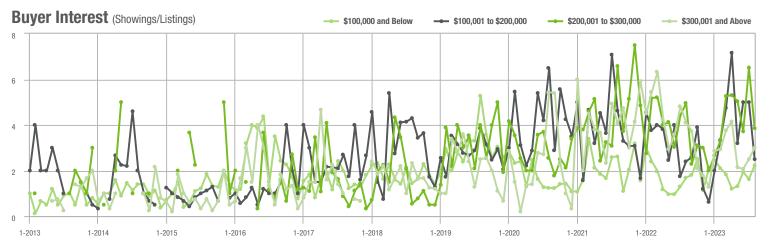
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	32	- 46.7%	+ 10.3%	2.2	+ 29.4%	+ 37.3%	19	- 57.8%	- 17.4%	
\$100,001 to \$200,000	15	- 60.5%	- 25.0%	2.5	+ 4.2%	- 50.0%	7	- 66.7%	0.0%	
\$200,001 to \$300,000	112	- 23.3%	- 46.2%	3.9	- 22.0%	- 40.8%	33	0.0%	- 8.3%	
\$300,001 and Above	91	+ 16.7%	+ 59.6%	3.0	- 26.8%	+ 20.0%	28	+ 21.7%	+ 27.3%	
Total	302	- 17.5%	- 14.7%	3.3	+ 6.5%	- 20.7%	101	- 28.4%	0.0%	













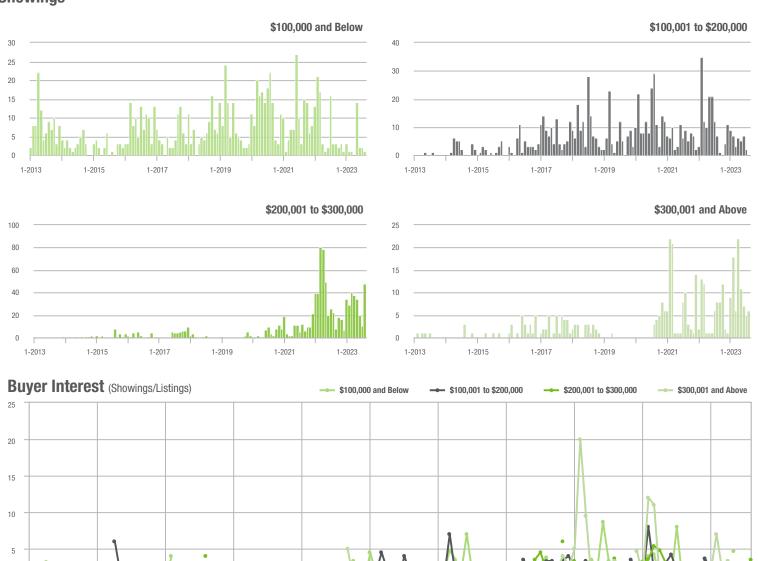


# **Chesterfield County, SC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1	- 66.7%	- 50.0%	0.5	0.0%	_	5	- 28.6%	0.0%	
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	0.0%	3	0.0%	0.0%	
\$200,001 to \$300,000	48	+ 118.2%	+ 380.0%	3.5	+ 40.0%	+ 250.0%	20	+ 53.8%	+ 11.1%	
\$300,001 and Above	6	- 25.0%	+ 20.0%	1.7	- 26.1%	+ 66.7%	6	+ 20.0%	- 33.3%	
Total	55	+ 27.9%	+ 139.1%	2.7	+ 58.8%	+ 173.3%	34	+ 6.3%	- 8.1%	

#### **Showings**

1-2013



1-2017

1-2018

1-2019

1-2015

1-2014

1-2016

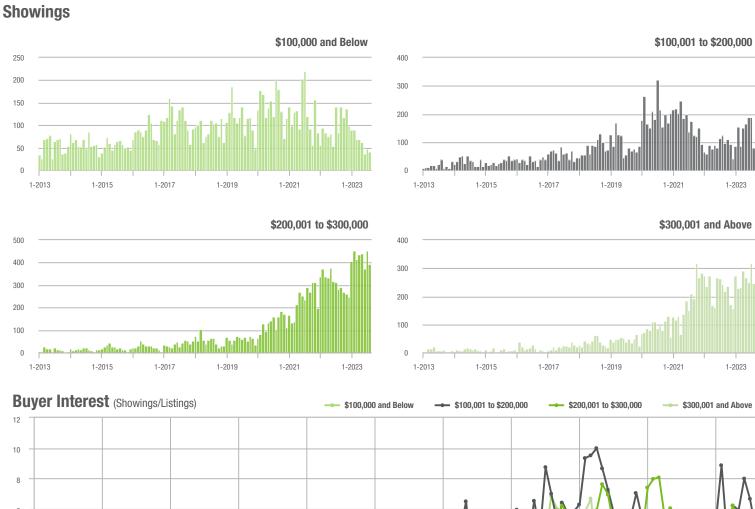
1-2021

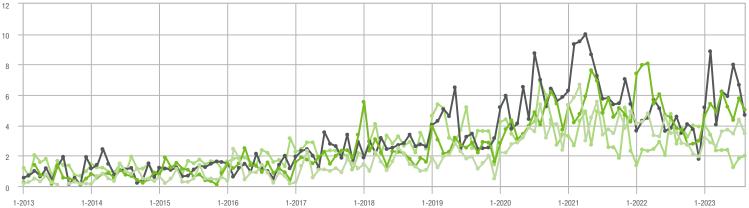
1-2020



# **Cleveland County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	40	- 52.4%	- 16.7%	2.0	- 28.6%	+ 9.5%	42	- 34.4%	- 14.3%	
\$100,001 to \$200,000	80	- 35.5%	- 57.4%	4.7	+ 2.2%	- 29.7%	23	- 34.3%	- 37.8%	
\$200,001 to \$300,000	393	+ 39.9%	- 12.9%	5.0	+ 31.6%	- 12.8%	85	- 1.2%	- 6.6%	
\$300,001 and Above	247	+ 1.2%	- 22.6%	3.5	- 2.8%	- 20.7%	87	- 2.2%	- 3.3%	
Total	1,000	+ 1.2%	- 19.7%	4.5	+ 18.4%	- 12.1%	280	- 17.4%	- 10.8%	





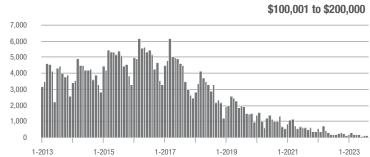




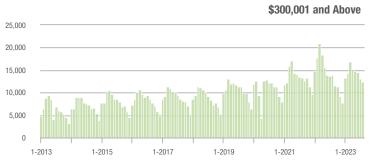
# City of Charlotte, NC

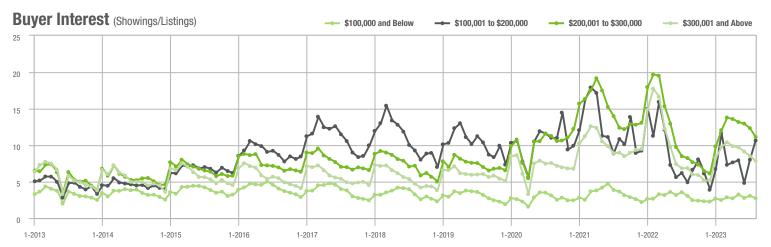
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1,914	- 5.3%	- 9.6%	2.7	- 10.0%	- 10.7%	753	- 1.7%	- 4.8%	
\$100,001 to \$200,000	149	- 19.5%	+ 30.7%	10.6	+ 116.3%	+ 33.0%	15	- 65.1%	- 6.3%	
\$200,001 to \$300,000	2,573	- 30.1%	- 4.7%	11.1	+ 35.4%	- 9.8%	239	- 51.8%	+ 3.5%	
\$300,001 and Above	12,334	- 11.5%	- 5.9%	7.9	+ 14.5%	- 7.9%	1,661	- 28.3%	+ 0.2%	
Total	17,478	- 14.2%	- 6.3%	6.9	+ 9.5%	- 8.1%	2,722	- 26.4%	- 1.2%	











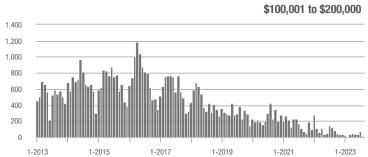


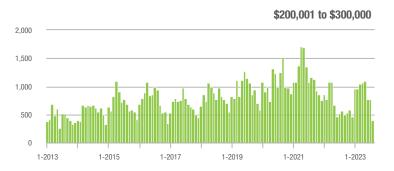


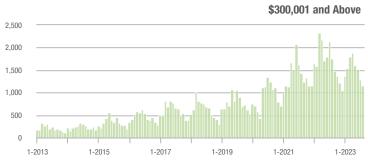
# **Concord, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	109	- 25.9%	- 28.8%	2.0	- 20.0%	- 8.5%	59	- 19.2%	- 16.9%	
\$100,001 to \$200,000	17	- 85.1%	- 77.9%	8.5	- 18.3%	- 33.8%	2	- 81.8%	- 66.7%	
\$200,001 to \$300,000	393	- 31.1%	- 48.7%	8.8	- 5.4%	- 35.5%	46	- 30.3%	- 20.7%	
\$300,001 and Above	1,153	- 34.3%	- 9.7%	6.4	+ 8.5%	- 12.0%	197	- 42.9%	+ 1.0%	
Total	1,809	- 34.1%	- 23.4%	6.2	+ 1.6%	- 17.5%	315	- 39.5%	- 7.4%	











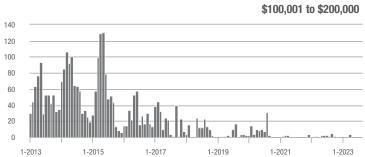


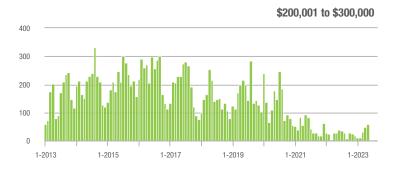


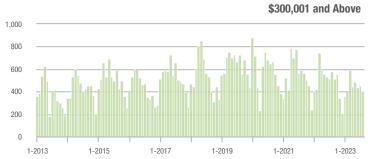
# Davidson, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	46	+ 84.0%	- 27.0%	2.4	+ 14.3%	- 13.8%	19	+ 46.2%	- 17.4%	
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	0.0%	
\$200,001 to \$300,000	4	- 85.7%	_	4.0	+ 8.1%		1	- 90.0%	_	
\$300,001 and Above	400	- 31.5%	- 11.7%	5.6	- 18.8%	- 23.4%	78	- 25.7%	+ 9.9%	
Total	450	- 29.5%	- 12.8%	4.9	- 19.7%	- 19.2%	98	- 25.8%	+ 4.3%	









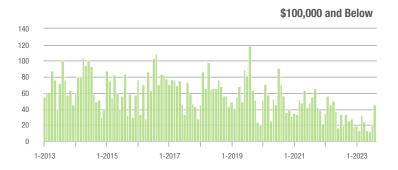


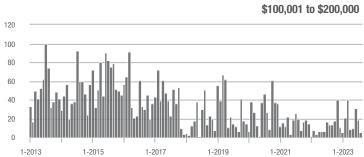


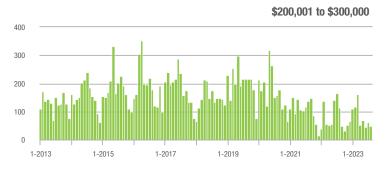


### **Denver, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	45	+ 136.8%	+ 125.0%	2.4	+ 84.6%	+ 101.2%	20	- 13.0%	+ 5.3%	
\$100,001 to \$200,000	5	- 61.5%	- 72.2%	2.5	- 58.3%	- 72.2%	2	- 60.0%	0.0%	
\$200,001 to \$300,000	48	- 57.5%	- 22.6%	3.5	- 62.4%	- 26.2%	15	- 16.7%	0.0%	
\$300,001 and Above	759	+ 16.4%	+ 17.7%	6.0	+ 5.3%	+ 22.4%	145	+ 5.8%	- 5.8%	
Total	873	+ 4.4%	+ 13.8%	5.4	- 3.6%	+ 17.7%	184	- 3.7%	- 5.6%	









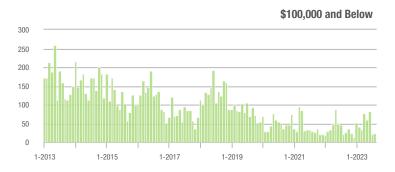


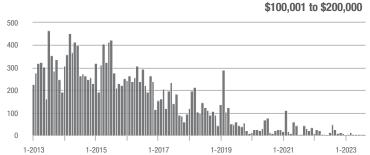




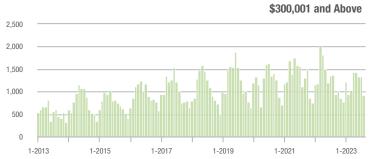
# Fort Mill, SC

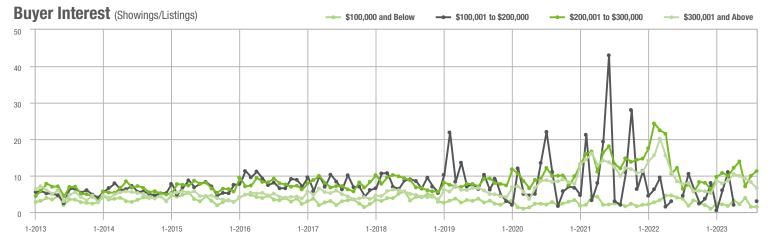
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	22	+ 4.8%	+ 10.0%	1.4	- 22.2%	- 2.3%	16	0.0%	+ 6.7%	
\$100,001 to \$200,000	4	- 91.1%	+ 33.3%	3.0	- 71.4%		3	- 40.0%	+ 50.0%	
\$200,001 to \$300,000	137	- 29.0%	- 27.9%	11.3	+ 48.7%	+ 13.1%	14	- 48.1%	- 36.4%	
\$300,001 and Above	927	- 32.0%	- 29.5%	6.6	- 17.5%	- 20.4%	146	- 24.0%	- 14.1%	
Total	1,116	- 33.8%	- 27.0%	6.5	- 15.6%	- 18.0%	182	- 25.7%	- 13.3%	









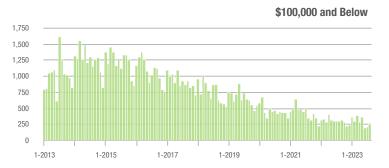


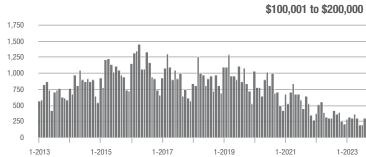




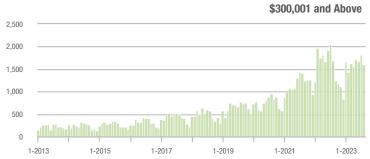
# **Gaston County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	254	- 15.6%	+ 19.2%	2.5	+ 19.0%	+ 13.9%	121	- 36.3%	- 4.0%	
\$100,001 to \$200,000	299	- 27.8%	+ 55.7%	9.8	+ 34.2%	+ 43.5%	34	- 49.3%	+ 6.3%	
\$200,001 to \$300,000	1,723	- 5.7%	+ 21.0%	8.9	+ 25.4%	+ 13.3%	208	- 27.0%	+ 5.1%	
\$300,001 and Above	1,599	- 5.4%	- 12.3%	5.1	+ 2.0%	- 13.3%	351	- 10.9%	- 2.0%	
Total	4,303	- 8.0%	+ 2.6%	6.2	+ 14.8%	- 1.0%	778	- 23.4%	+ 0.4%	









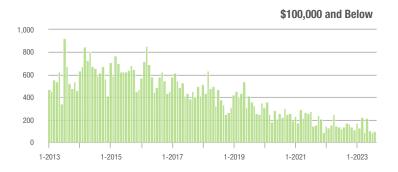


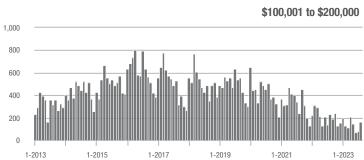


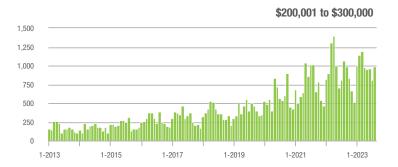


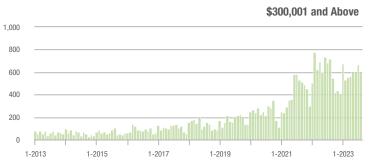
# Gastonia, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	95	- 32.1%	+ 15.9%	2.1	+ 10.5%	+ 7.9%	51	- 51.4%	- 3.8%	
\$100,001 to \$200,000	164	- 28.7%	+ 118.7%	14.9	+ 25.2%	+ 78.9%	12	- 47.8%	+ 20.0%	
\$200,001 to \$300,000	983	- 8.0%	+ 21.2%	8.8	+ 22.2%	+ 12.9%	119	- 27.4%	+ 6.3%	
\$300,001 and Above	608	- 15.2%	- 9.3%	4.7	- 2.1%	- 7.1%	144	- 18.2%	- 3.4%	
Total	2,074	- 11.7%	+ 9.2%	6.4	+ 14.3%	+ 6.1%	358	- 29.2%	+ 1.4%	









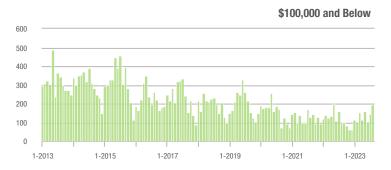


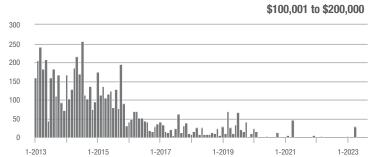




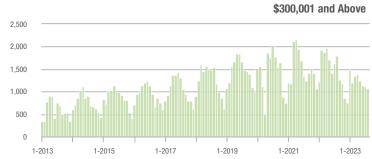
# **Huntersville, NC**

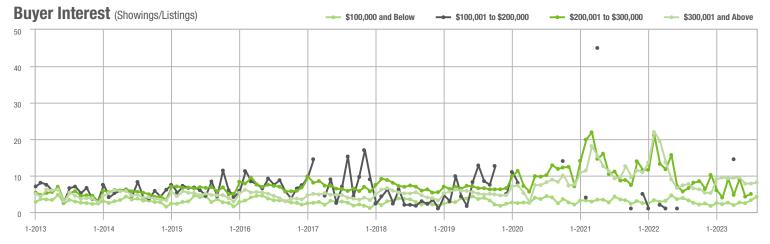
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	196	+ 117.8%	+ 37.1%	4.2	+ 31.3%	+ 27.4%	53	+ 39.5%	+ 1.9%	
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	1	- 66.7%	0.0%	
\$200,001 to \$300,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	2	- 86.7%	- 50.0%	
\$300,001 and Above	1,075	- 40.1%	- 2.5%	8.1	+ 5.2%	+ 3.7%	139	- 46.5%	- 3.5%	
Total	1,271	- 35.3%	+ 0.9%	7.1	- 1.4%	+ 5.2%	195	- 38.3%	- 3.0%	











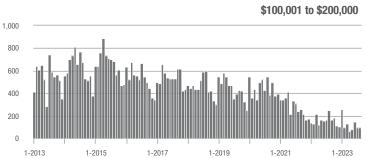




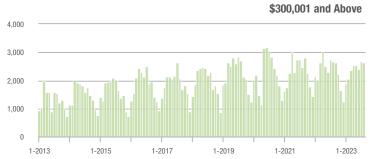
### **Iredell County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	246	- 31.1%	- 10.2%	2.2	- 8.3%	- 12.0%	140	- 36.7%	- 4.8%	
\$100,001 to \$200,000	95	- 61.2%	+ 5.6%	5.6	- 6.7%	+ 25.6%	23	- 54.9%	- 11.5%	
\$200,001 to \$300,000	580	- 33.6%	- 8.2%	5.8	0.0%	- 5.4%	110	- 37.5%	- 6.0%	
\$300,001 and Above	2,639	- 1.0%	- 1.0%	5.5	+ 1.9%	- 2.0%	562	- 6.3%	- 1.7%	
Total	3,719	- 15.4%	- 5.1%	5.1	+ 2.0%	- 4.3%	868	- 21.7%	- 3.7%	









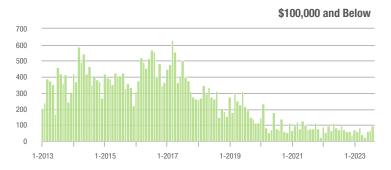


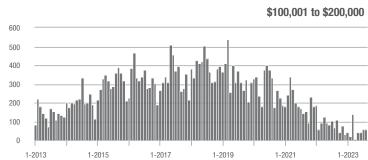




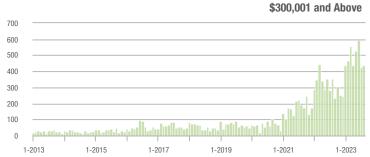
# Kannapolis, NC

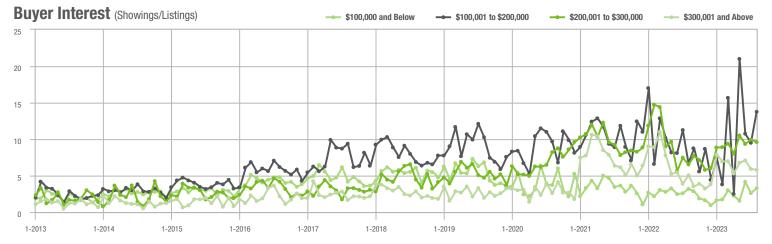
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	96	0.0%	+ 52.4%	3.3	+ 3.1%	+ 26.0%	32	- 11.1%	+ 10.3%	
\$100,001 to \$200,000	55	- 17.9%	- 3.5%	13.8	+ 106.0%	+ 44.7%	4	- 63.6%	- 33.3%	
\$200,001 to \$300,000	701	+ 38.5%	+ 10.4%	9.6	+ 47.7%	- 3.3%	75	- 8.5%	+ 15.4%	
\$300,001 and Above	437	+ 23.8%	+ 3.6%	5.8	+ 16.0%	- 2.0%	80	- 11.1%	+ 1.3%	
Total	1,402	+ 17.4%	- 5.8%	7.3	+ 30.4%	- 10.2%	204	- 17.4%	+ 3.0%	







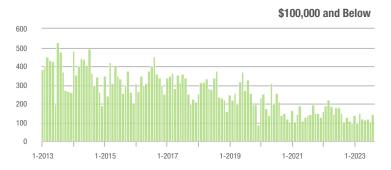


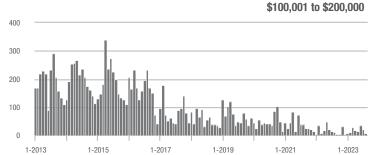


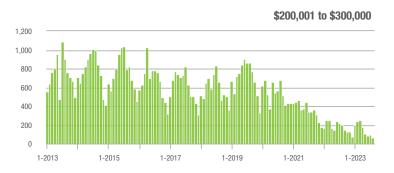


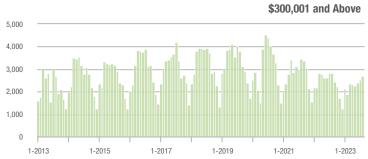
### **Lake Norman**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	143	- 3.4%	+ 40.2%	1.9	- 9.5%	+ 16.1%	85	- 19.0%	+ 3.7%	
\$100,001 to \$200,000	7	- 30.0%	- 63.2%	1.4	+ 16.7%	- 55.8%	7	- 50.0%	- 12.5%	
\$200,001 to \$300,000	63	- 67.2%	- 35.1%	3.9	- 33.9%	- 30.7%	18	- 58.1%	- 10.0%	
\$300,001 and Above	2,691	- 5.2%	+ 6.7%	6.9	+ 6.2%	+ 5.8%	438	- 12.2%	- 0.7%	
Total	2,915	- 9.7%	+ 5.5%	6.1	+ 3.4%	+ 4.0%	554	- 17.9%	- 1.1%	







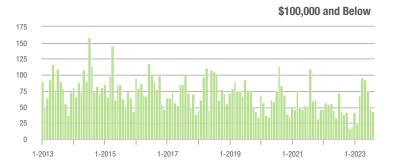


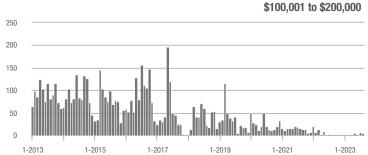


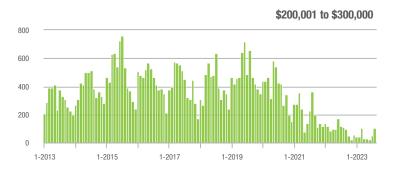


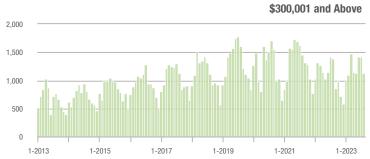
# **Lake Wylie**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	44	+ 2.3%	- 8.3%	1.6	+ 14.3%	- 29.2%	30	- 18.9%	+ 15.4%	
\$100,001 to \$200,000	5	_	- 28.6%	1.0	_	- 60.0%	5	+ 400.0%	0.0%	
\$200,001 to \$300,000	104	- 6.3%	+ 112.2%	10.2	+ 67.2%	+ 122.2%	20	- 28.6%	- 4.8%	
\$300,001 and Above	1,124	- 18.8%	- 20.7%	5.7	- 8.1%	- 16.2%	209	- 21.4%	- 5.0%	
Total	1,303	- 15.7%	- 15.2%	5.4	- 5.3%	- 12.8%	274	- 20.6%	- 3.9%	









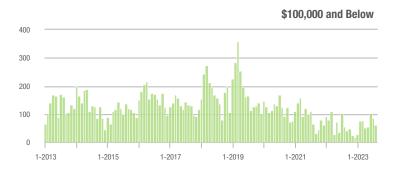


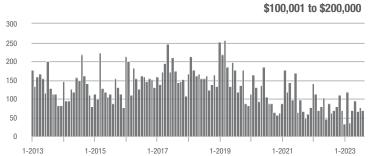




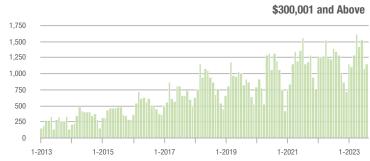
### **Lancaster County, SC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	60	+ 13.2%	- 30.2%	1.9	+ 46.2%	- 33.0%	44	- 27.9%	- 12.0%	
\$100,001 to \$200,000	70	+ 12.9%	- 10.3%	6.9	+ 146.4%	- 10.1%	17	- 26.1%	- 5.6%	
\$200,001 to \$300,000	356	+ 13.0%	+ 13.4%	4.8	+ 14.3%	- 7.4%	81	- 6.9%	+ 15.7%	
\$300,001 and Above	1,158	- 14.3%	+ 6.9%	5.3	- 3.6%	- 7.8%	233	- 20.7%	+ 12.6%	
Total	1,874	- 2.1%	+ 8.6%	5.1	+ 10.9%	- 4.7%	413	- 19.2%	+ 8.1%	









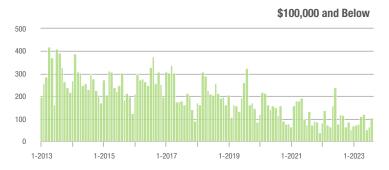


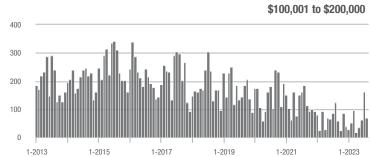


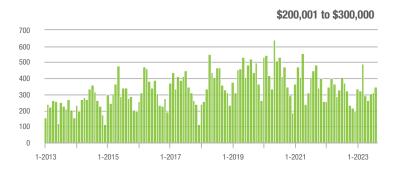


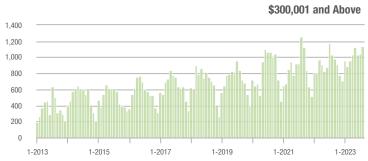
# **Lincoln County, NC**

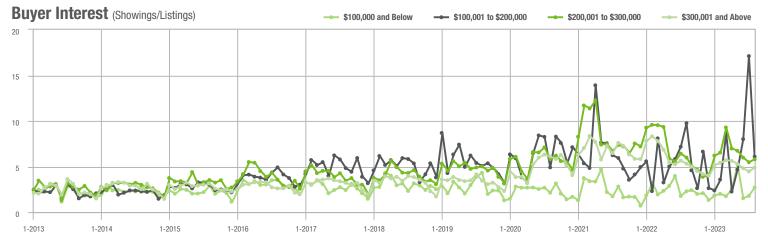
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	102	- 15.0%	+ 56.9%	2.7	+ 17.4%	+ 51.9%	50	- 38.3%	- 2.0%	
\$100,001 to \$200,000	69	- 43.4%	- 56.6%	6.1	- 37.8%	- 64.4%	17	- 19.0%	+ 6.3%	
\$200,001 to \$300,000	349	- 5.9%	+ 11.9%	5.8	- 3.3%	+ 5.8%	65	- 7.1%	+ 3.2%	
\$300,001 and Above	1,133	+ 10.2%	+ 9.0%	4.9	- 7.5%	+ 9.7%	253	+ 9.5%	- 3.1%	
Total	1,810	- 2.0%	+ 8.6%	5.0	- 5.7%	+ 5.9%	406	- 7.3%	- 1.0%	









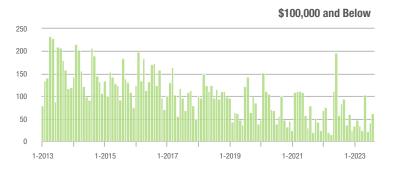


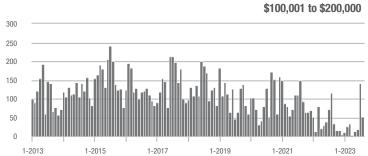


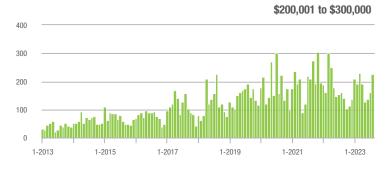


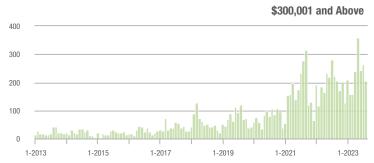
# **Lincolnton, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	62	- 26.2%	+ 51.2%	4.1	+ 41.4%	+ 60.4%	21	- 43.2%	- 4.5%	
\$100,001 to \$200,000	51	- 55.7%	- 63.6%	7.1	- 38.3%	- 68.3%	12	+ 9.1%	+ 9.1%	
\$200,001 to \$300,000	226	+ 39.5%	+ 42.1%	6.8	+ 58.1%	+ 18.2%	36	- 10.0%	+ 16.1%	
\$300,001 and Above	205	- 8.1%	- 22.1%	3.4	- 26.1%	- 22.5%	63	+ 16.7%	- 3.1%	
Total	643	- 5.9%	0.0%	5.1	+ 6.3%	- 9.0%	142	- 11.3%	+ 4.4%	









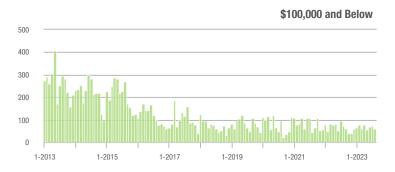


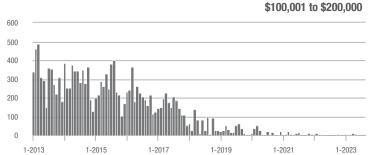




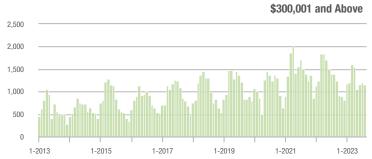
# Matthews, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	58	- 20.5%	- 20.5%	2.3	0.0%	- 20.5%	27	- 22.9%	+ 12.5%	
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	1	- 50.0%	- 50.0%	
\$200,001 to \$300,000	69	- 63.1%	+ 392.9%	11.5	+ 10.6%	+ 64.3%	8	- 61.9%	+ 100.0%	
\$300,001 and Above	1,145	- 17.4%	- 3.5%	8.6	+ 2.4%	- 12.3%	146	- 27.4%	+ 7.4%	
Total	1,273	- 22.8%	- 0.2%	7.7	0.0%	- 10.1%	183	- 29.9%	+ 9.6%	











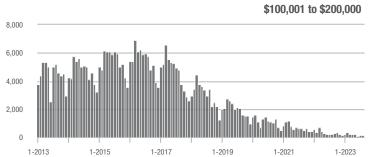




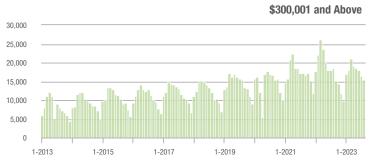
# **Mecklenburg County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	2,338	- 2.6%	- 4.9%	2.8	- 12.5%	- 6.0%	898	+ 2.3%	- 4.2%	
\$100,001 to \$200,000	152	- 19.6%	+ 31.0%	9.5	+ 106.5%	+ 34.5%	19	- 63.5%	- 9.5%	
\$200,001 to \$300,000	2,821	- 29.8%	+ 0.6%	10.7	+ 32.1%	- 9.5%	272	- 50.7%	+ 8.8%	
\$300,001 and Above	15,397	- 16.3%	- 5.8%	7.8	+ 11.4%	- 7.8%	2,109	- 30.5%	+ 0.4%	
Total	21,260	- 16.8%	- 4.9%	6.8	+ 6.3%	- 7.1%	3,358	- 27.2%	- 0.4%	









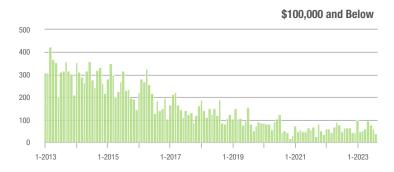


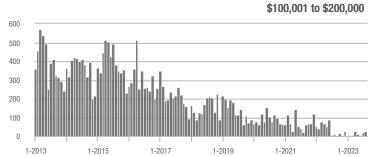




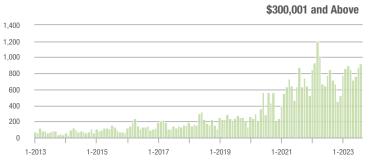
### Monroe, NC

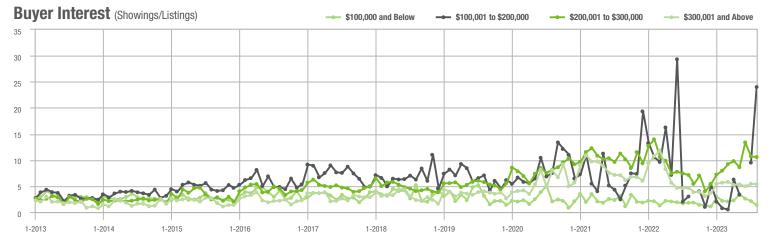
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	39	- 38.1%	- 33.9%	1.4	- 22.2%	- 35.4%	31	- 24.4%	- 6.1%	
\$100,001 to \$200,000	25	+ 177.8%	+ 31.6%	24.0	+ 700.0%	+ 152.6%	2	- 50.0%	- 33.3%	
\$200,001 to \$300,000	173	- 50.1%	- 33.5%	10.6	+ 49.3%	- 1.4%	21	- 61.8%	- 27.6%	
\$300,001 and Above	927	+ 8.8%	+ 6.7%	5.4	+ 17.4%	- 1.2%	186	- 17.0%	+ 3.3%	
Total	1,199	- 18.0%	- 2.9%	5.4	+ 5.9%	- 5.4%	246	- 29.1%	- 2.4%	















### **Montgomery County, NC**

1-2015

1-2016

1-2017

1-2018

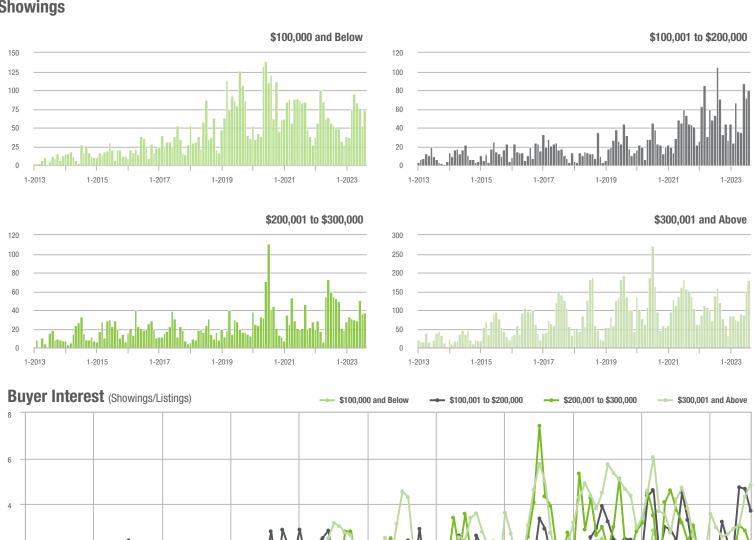
1-2019

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	73	+ 37.7%	+ 40.4%	2.0	+ 81.8%	+ 89.7%	64	- 29.7%	- 15.8%	
\$100,001 to \$200,000	80	- 23.8%	+ 11.1%	3.7	- 17.8%	- 20.7%	25	- 24.2%	+ 19.0%	
\$200,001 to \$300,000	37	- 31.5%	+ 2.8%	2.2	- 31.3%	- 23.5%	15	- 28.6%	- 6.3%	
\$300,001 and Above	180	+ 13.2%	+ 18.4%	4.8	+ 2.1%	+ 12.2%	45	+ 7.1%	+ 4.7%	
Total	427	+ 8.1%	+ 24.5%	3.4	+ 9.7%	+ 16.9%	161	- 19.5%	- 4.2%	

#### **Showings**

1-2013

1-2014



1-2021

1-2022

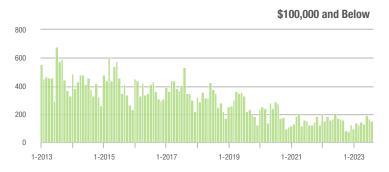
1-2020

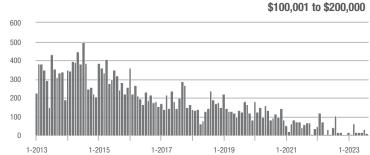




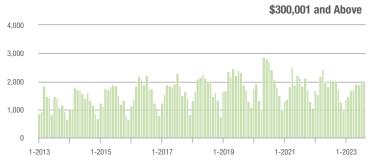
# Mooresville, NC

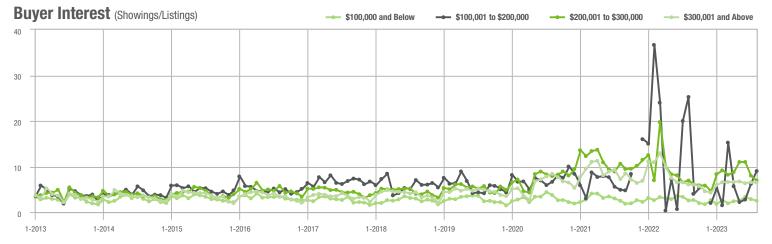
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	150	- 8.5%	- 9.6%	2.5	- 3.8%	- 12.2%	68	- 16.0%	0.0%	
\$100,001 to \$200,000	9	- 91.1%	- 71.9%	9.0	- 64.4%	+ 45.2%	2	- 77.8%	- 66.7%	
\$200,001 to \$300,000	156	- 57.0%	- 32.2%	7.0	+ 1.4%	- 13.1%	24	- 63.1%	- 25.0%	
\$300,001 and Above	2,024	+ 1.1%	+ 4.5%	6.5	+ 6.6%	- 1.1%	347	- 8.2%	+ 4.5%	
Total	2,382	- 12.2%	- 3.2%	5.9	0.0%	- 6.1%	448	- 17.6%	+ 0.9%	









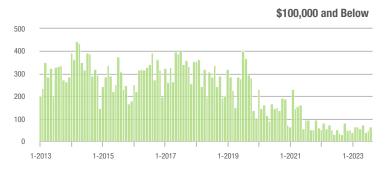


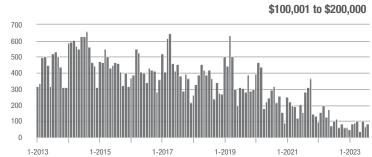




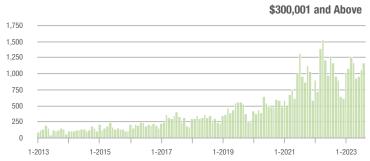
### **Rock Hill, SC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	62	+ 87.9%	+ 34.8%	2.1	+ 75.0%	+ 9.7%	29	- 21.6%	- 19.4%	
\$100,001 to \$200,000	84	- 25.7%	+ 25.4%	7.6	+ 1.3%	+ 14.0%	12	- 40.0%	+ 9.1%	
\$200,001 to \$300,000	654	- 23.6%	+ 10.5%	8.3	+ 5.1%	- 3.0%	82	- 26.1%	+ 12.3%	
\$300,001 and Above	1,161	- 0.9%	+ 9.8%	7.7	+ 22.2%	+ 18.7%	161	- 27.1%	- 9.0%	
Total	2,147	- 8.2%	+ 6.7%	7.5	+ 13.6%	+ 6.2%	308	- 26.1%	- 3.1%	









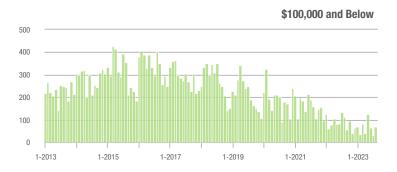


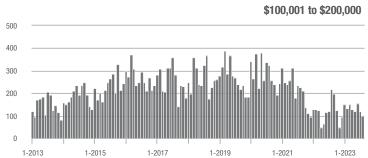




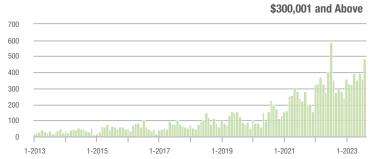
### Salisbury, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	70	- 36.9%	+ 118.8%	2.9	- 12.1%	+ 93.7%	35	- 43.5%	+ 9.4%	
\$100,001 to \$200,000	97	- 55.5%	- 18.5%	6.6	- 22.4%	- 7.0%	17	- 45.2%	- 10.5%	
\$200,001 to \$300,000	526	+ 7.1%	+ 8.5%	5.8	- 1.7%	+ 6.3%	98	- 2.0%	0.0%	
\$300,001 and Above	483	+ 36.8%	+ 34.9%	5.6	+ 40.0%	+ 18.8%	98	- 7.5%	+ 4.3%	
Total	1,344	- 10.7%	+ 24.9%	5.7	+ 1.8%	+ 13.5%	270	- 20.6%	+ 3.8%	









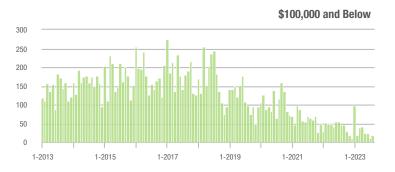


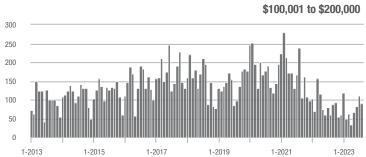




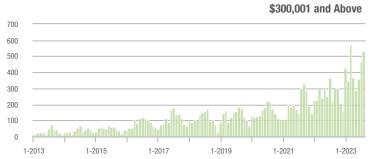
### **Stanly County, NC**

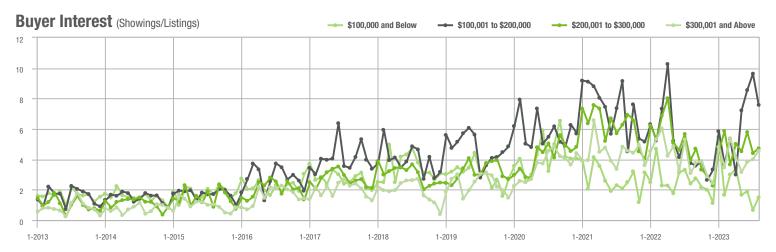
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	18	- 60.0%	+ 63.6%	1.5	- 37.5%	+ 125.0%	22	- 29.0%	+ 15.8%	
\$100,001 to \$200,000	91	+ 51.7%	- 17.3%	7.6	+ 100.0%	- 21.3%	18	- 28.0%	+ 5.9%	
\$200,001 to \$300,000	313	- 0.3%	- 8.2%	4.7	+ 20.5%	+ 7.2%	73	- 26.3%	- 19.8%	
\$300,001 and Above	533	+ 145.6%	+ 13.9%	4.6	+ 48.4%	+ 14.1%	131	+ 14.9%	- 1.5%	
Total	1,048	+ 25.7%	- 3.7%	4.7	+ 23.7%	+ 3.4%	261	- 16.3%	- 8.7%	









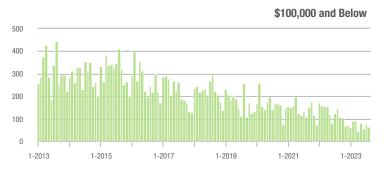


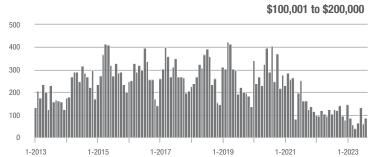




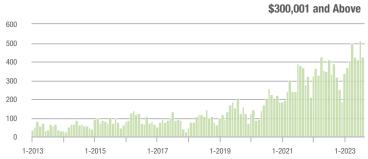
# Statesville, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	62	- 57.8%	- 20.5%	1.4	- 44.0%	- 29.6%	56	- 45.6%	- 13.8%	
\$100,001 to \$200,000	86	- 31.7%	+ 48.3%	5.7	+ 23.9%	+ 38.4%	18	- 45.5%	+ 5.9%	
\$200,001 to \$300,000	359	- 23.3%	- 3.5%	5.4	+ 1.9%	- 5.5%	73	- 27.0%	0.0%	
\$300,001 and Above	425	+ 27.2%	- 17.2%	3.3	+ 3.1%	- 11.7%	166	+ 16.9%	- 9.3%	
Total	1,046	- 13.1%	- 9.3%	4.1	+ 2.5%	- 3.4%	334	- 19.5%	- 8.5%	









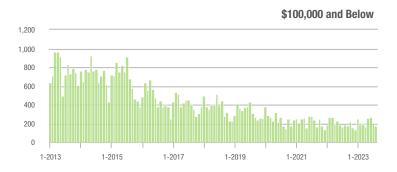


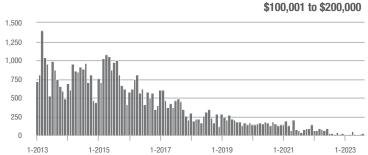




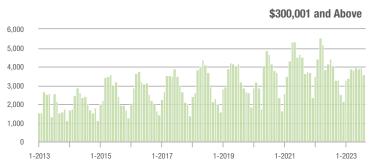
# **Union County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	176	- 2.8%	- 13.7%	2.3	+ 21.1%	- 3.4%	83	- 29.7%	- 13.5%	
\$100,001 to \$200,000	26	+ 8.3%	+ 36.8%	8.3	+ 277.3%	+ 31.6%	6	- 64.7%	0.0%	
\$200,001 to \$300,000	283	- 49.8%	- 26.5%	7.6	+ 18.8%	- 17.5%	48	- 57.9%	- 12.7%	
\$300,001 and Above	3,606	- 10.7%	- 8.9%	7.0	+ 14.8%	- 6.8%	558	- 28.8%	- 4.6%	
Total	4,167	- 17.2%	- 10.1%	6.4	+ 12.3%	- 7.0%	716	- 33.1%	- 6.2%	







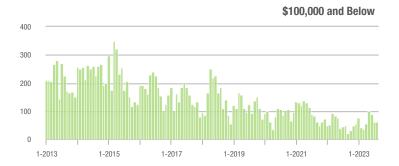


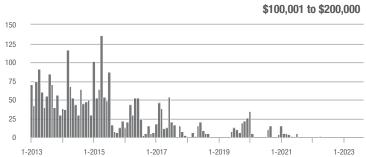




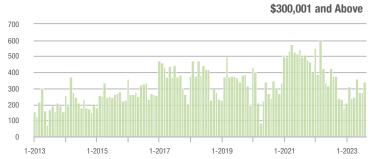
# **Uptown Charlotte**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	63	+ 34.0%	+ 5.0%	2.0	- 20.0%	+ 10.3%	35	+ 40.0%	+ 2.9%	
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%	
\$200,001 to \$300,000	113	+ 71.2%	+ 169.0%	10.3	+ 41.1%	+ 46.8%	11	+ 22.2%	+ 83.3%	
\$300,001 and Above	341	- 9.8%	+ 24.5%	7.9	0.0%	+ 22.9%	45	- 8.2%	+ 4.7%	
Total	517	+ 5.3%	+ 37.5%	6.2	- 4.6%	+ 27.3%	91	+ 9.6%	+ 9.6%	









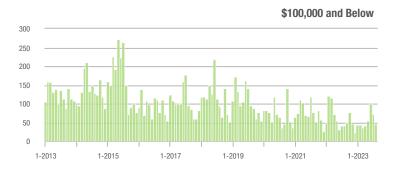


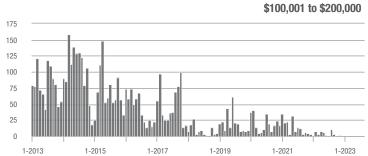


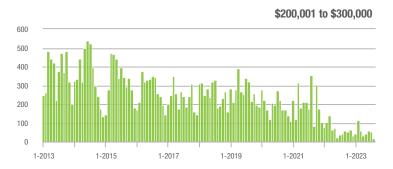


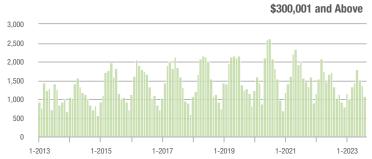
# Waxhaw, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	45	+ 12.5%	- 36.6%	2.6	+ 44.4%	+ 8.0%	17	- 37.0%	- 45.2%	
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	1	- 66.7%	0.0%	
\$200,001 to \$300,000	17	- 60.5%	- 67.3%	2.8	- 30.0%	- 60.3%	7	- 58.8%	- 22.2%	
\$300,001 and Above	1,072	- 19.5%	- 20.8%	8.6	+ 26.5%	- 7.2%	134	- 38.0%	- 13.5%	
Total	1,142	- 20.3%	- 23.8%	7.5	+ 23.0%	- 7.0%	167	- 38.4%	- 17.7%	















# **York County, SC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	August 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	120	+ 20.0%	+ 10.1%	1.8	+ 38.5%	- 1.2%	69	- 36.1%	- 6.8%	
\$100,001 to \$200,000	118	- 42.7%	- 19.2%	5.4	- 11.5%	- 19.1%	29	- 38.3%	- 6.5%	
\$200,001 to \$300,000	1,128	- 26.5%	+ 6.5%	7.9	+ 6.8%	+ 3.4%	160	- 28.9%	+ 1.3%	
\$300,001 and Above	3,286	- 17.4%	- 13.3%	6.3	- 1.6%	- 7.1%	561	- 22.9%	- 8.9%	
Total	4,950	- 19.6%	- 8.3%	6.3	+ 1.6%	- 5.2%	868	- 26.5%	- 6.1%	



