



Showing Statistics

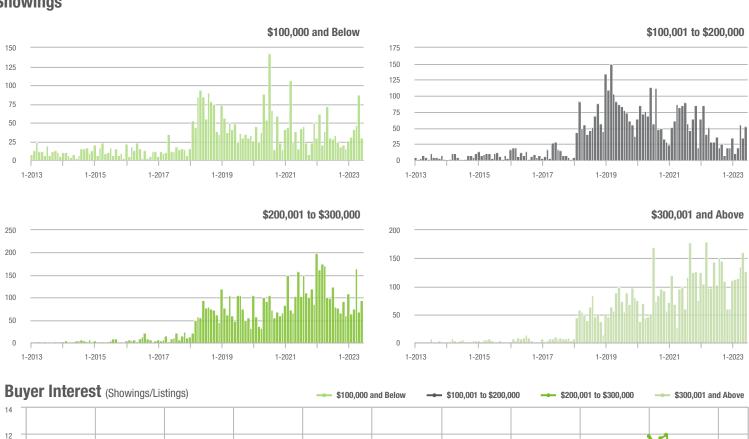
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	350	4.5	103
Anson County, NC	188	3.8	65
Cabarrus County, NC	5,021	8.1	681
Charlotte MSA	50,041	7.3	7,575
Chester County, SC	237	3.1	85
Chesterfield County, SC	46	1.8	29
Cleveland County, NC	1,102	4.4	306
City of Charlotte, NC	20,259	8.2	2,673
Concord, NC	2,730	8.3	354
Davidson, NC	505	5.9	96
Denver, NC	714	4.7	171
Fort Mill, SC	1,547	8.6	196
Gaston County, NC	4,215	6.3	747
Gastonia, NC	1,912	6.4	335
Huntersville, NC	1,259	6.7	201
Iredell County, NC	3,721	5.5	816
Kannapolis, NC	1,618	9.5	186
Lake Norman	2,660	5.6	547
Lake Wylie	1,520	6.5	268
Lancaster County, SC	2,331	6.5	407
Lincoln County, NC	1,528	4.9	362
Lincolnton, NC	457	4.5	120
Matthews, NC	1,236	8.5	161
Mecklenburg County, NC	24,014	7.9	3,301
Monroe, NC	1,164	5.9	231
Montgomery County, NC	314	2.8	155
Mooresville, NC	2,298	6.1	410
Rock Hill, SC	2,052	8.0	294
Salisbury, NC	1,299	6.1	239
Stanly County, NC	1,005	4.9	250
Statesville, NC	1,209	4.9	326
Union County, NC	4,688	7.3	726
Uptown Charlotte	400	5.9	76
Waxhaw, NC	1,668	8.9	203
York County, SC	5,743	7.5	867





Alexander County, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	29	- 3.3%	- 66.7%	1.8	- 41.9%	- 79.0%	28	- 6.7%	- 9.7%	
\$100,001 to \$200,000	53	+ 89.3%	+ 51.4%	5.8	+ 65.7%	+ 52.9%	12	+ 33.3%	0.0%	
\$200,001 to \$300,000	93	- 5.1%	+ 36.8%	6.2	+ 19.2%	- 8.8%	16	- 20.0%	+ 45.5%	
\$300,001 and Above	127	- 11.2%	- 21.1%	4.0	- 13.0%	- 8.5%	39	+ 2.6%	- 13.3%	
Total	350	+ 2.6%	- 12.3%	4.5	+ 9.8%	- 13.5%	103	- 12.0%	- 5.5%	



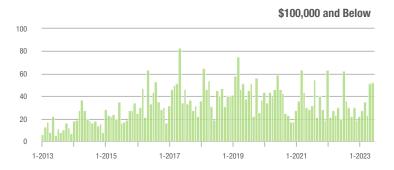


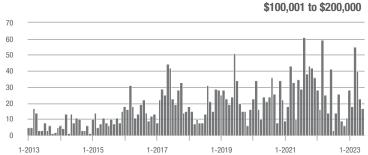


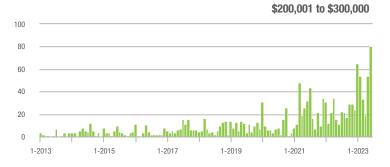


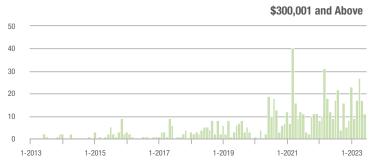
Anson County, NC

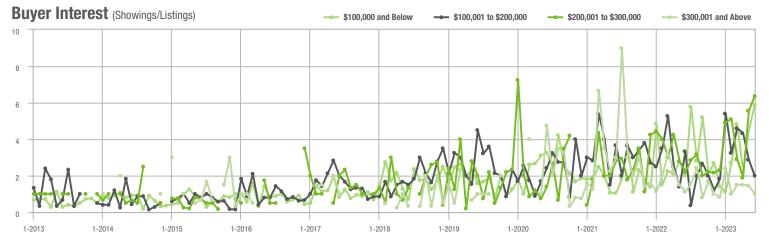
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	52	+ 160.0%	+ 2.0%	5.9	+ 195.0%	+ 31.9%	16	- 5.9%	- 20.0%	
\$100,001 to \$200,000	17	- 58.5%	- 26.1%	2.0	- 39.4%	- 30.4%	8	- 42.9%	- 27.3%	
\$200,001 to \$300,000	80	+ 627.3%	+ 48.1%	6.4	+ 190.9%	+ 14.5%	18	+ 100.0%	+ 12.5%	
\$300,001 and Above	11	+ 22.2%	- 35.3%	1.0	- 9.1%	- 31.3%	14	+ 27.3%	0.0%	
Total	188	+ 104.3%	+ 11.2%	3.8	+ 72.7%	+ 9.6%	65	+ 12.1%	- 7.1%	









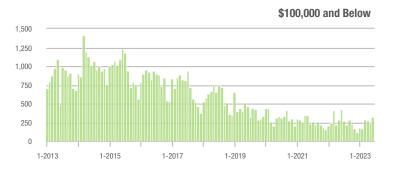


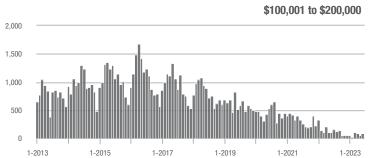




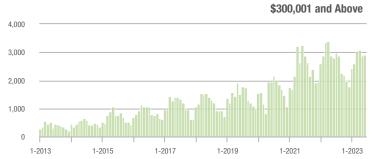
Cabarrus County, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	321	- 24.1%	+ 31.0%	3.6	0.0%	+ 36.5%	104	- 27.8%	- 5.5%	
\$100,001 to \$200,000	79	- 16.8%	+ 54.9%	5.5	- 12.7%	+ 23.5%	16	- 5.9%	+ 14.3%	
\$200,001 to \$300,000	1,241	+ 61.2%	- 33.9%	10.9	+ 60.3%	- 21.8%	120	- 4.8%	- 16.7%	
\$300,001 and Above	2,902	+ 3.2%	+ 0.6%	7.6	+ 10.1%	- 2.4%	415	- 9.4%	+ 1.5%	
Total	5,021	+ 13.5%	- 3.6%	8.1	+ 26.6%	- 4.1%	681	- 14.2%	- 2.0%	









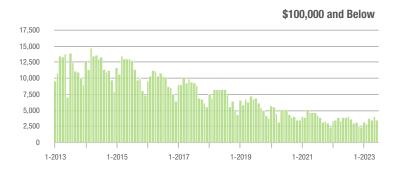


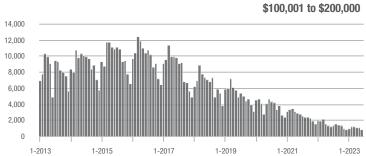




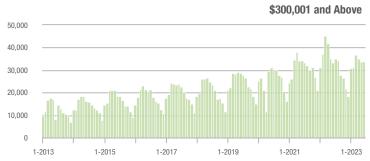
Charlotte MSA

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	3,379	- 13.4%	- 16.4%	2.9	- 3.3%	- 10.1%	1,359	- 18.2%	- 12.3%	
\$100,001 to \$200,000	799	- 33.0%	- 22.2%	6.5	+ 22.6%	- 8.5%	151	- 49.0%	- 19.7%	
\$200,001 to \$300,000	9,831	- 7.5%	- 8.0%	9.8	+ 24.1%	- 4.2%	1,078	- 28.4%	- 5.5%	
\$300,001 and Above	33,723	+ 0.8%	- 0.4%	7.8	+ 11.4%	- 3.9%	4,708	- 13.8%	+ 1.0%	
Total	50,041	- 4.1%	- 3.9%	7.3	+ 12.3%	- 3.4%	7,575	- 19.5%	- 3.6%	









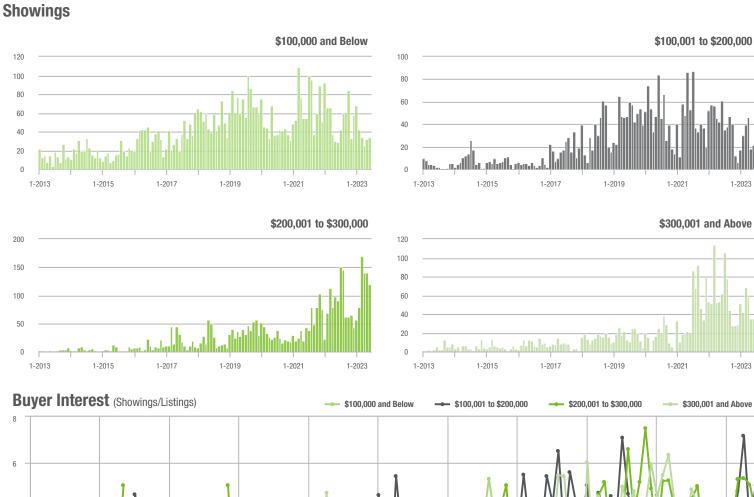


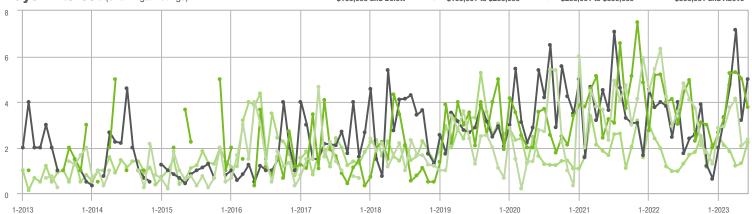




Chester County, SC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	34	+ 17.2%	+ 6.3%	2.2	+ 120.0%	+ 70.0%	19	- 52.5%	- 20.8%	
\$100,001 to \$200,000	21	- 65.6%	+ 16.7%	5.0	+ 25.0%	+ 56.3%	7	- 63.2%	- 12.5%	
\$200,001 to \$300,000	119	+ 30.8%	- 15.6%	3.8	+ 26.7%	- 25.1%	33	- 8.3%	+ 10.0%	
\$300,001 and Above	35	- 43.5%	0.0%	2.4	- 33.3%	+ 14.1%	15	- 25.0%	- 11.8%	
Total	237	- 17.7%	- 6.7%	3.1	+ 14.8%	+ 1.6%	85	- 35.6%	- 10.5%	









Chesterfield County, SC

1-2015

1-2014

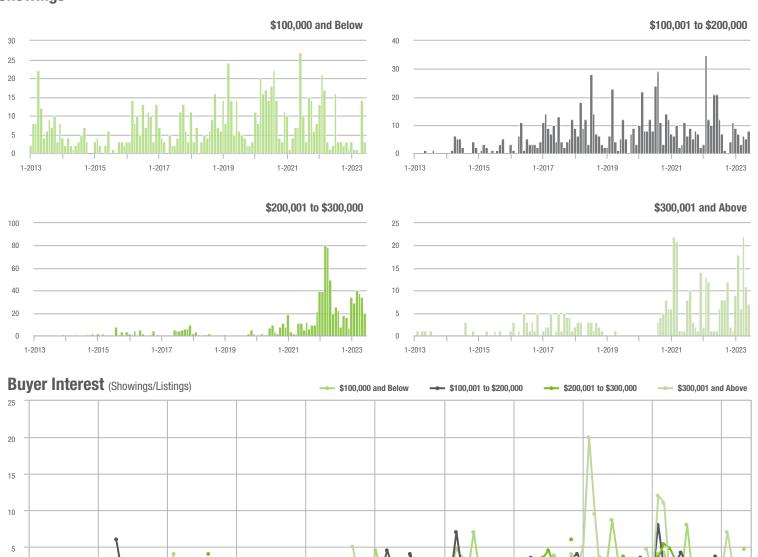
1-2016

1-2017

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	3	+ 50.0%	- 78.6%	0.0	- 100.0%	- 100.0%	4	+ 33.3%	- 33.3%	
\$100,001 to \$200,000	8	- 61.9%	+ 60.0%	1.0	- 76.2%	- 40.0%	5	- 28.6%	- 16.7%	
\$200,001 to \$300,000	20	0.0%	- 41.2%	2.4	+ 9.1%	+ 29.5%	11	- 21.4%	- 31.3%	
\$300,001 and Above	7	+ 600.0%	- 36.4%	1.2	+ 300.0%	- 28.0%	7	+ 75.0%	- 12.5%	
Total	46	- 6.1%	- 41.8%	1.8	- 18.2%	- 29.3%	29	- 9.4%	- 27.5%	

Showings

1-2013



1-2018

1-2021

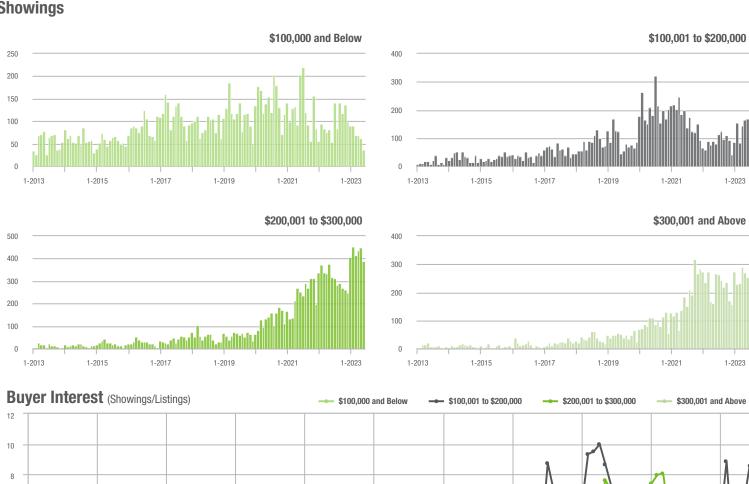
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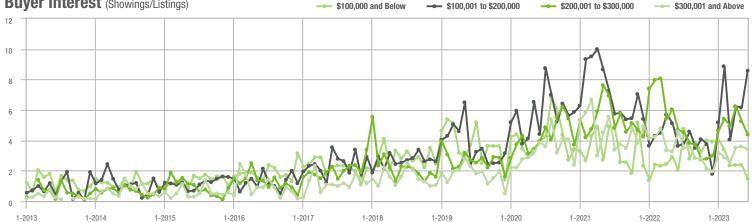




Cleveland County, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	37	- 30.2%	- 40.3%	1.5	- 25.0%	- 38.3%	47	- 2.1%	- 13.0%	
\$100,001 to \$200,000	168	+ 115.4%	+ 1.8%	8.6	+ 138.9%	+ 39.3%	27	+ 8.0%	- 22.9%	
\$200,001 to \$300,000	388	+ 23.2%	- 13.6%	4.4	- 6.4%	- 16.5%	94	+ 27.0%	- 4.1%	
\$300,001 and Above	253	- 4.9%	- 6.6%	3.4	- 26.1%	- 5.2%	89	+ 18.7%	- 1.1%	
Total	1,102	+ 9.5%	- 10.0%	4.4	- 2.2%	- 9.3%	306	+ 9.7%	- 4.7%	



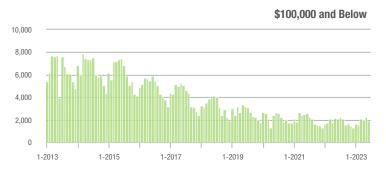


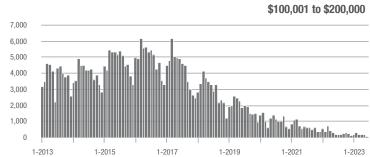




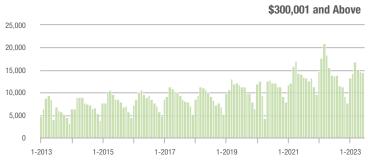
City of Charlotte, NC

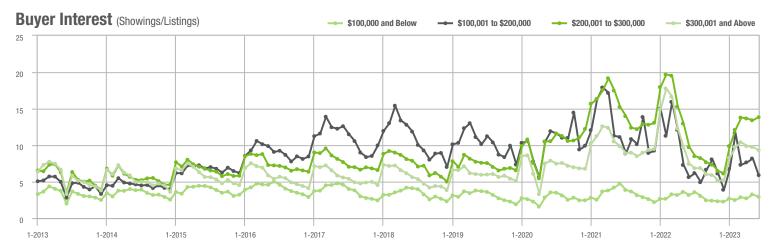
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1,884	- 7.2%	- 15.9%	2.9	- 9.4%	- 10.0%	698	- 4.9%	- 12.0%	
\$100,001 to \$200,000	75	- 61.1%	- 60.1%	5.9	+ 5.4%	- 28.0%	11	- 70.3%	- 56.0%	
\$200,001 to \$300,000	3,227	- 22.5%	+ 4.0%	13.8	+ 42.3%	+ 3.2%	241	- 47.6%	- 0.4%	
\$300,001 and Above	14,636	+ 4.8%	- 1.1%	9.3	+ 25.7%	- 4.5%	1,683	- 19.0%	+ 1.0%	
Total	20,259	- 3.8%	- 2.1%	8.2	+ 18.8%	- 1.7%	2,673	- 21.3%	- 3.7%	









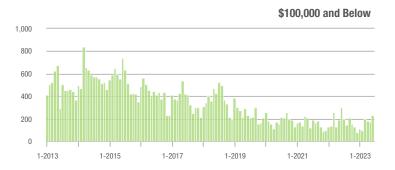


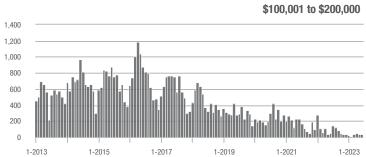




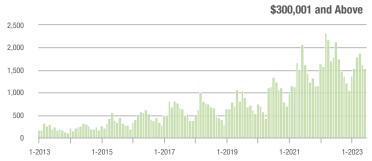
Concord, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	230	- 22.8%	+ 34.5%	3.8	- 11.6%	+ 15.4%	67	- 21.2%	+ 6.3%	
\$100,001 to \$200,000	34	- 33.3%	- 17.1%	4.9	- 42.4%	- 27.1%	7	+ 16.7%	0.0%	
\$200,001 to \$300,000	752	+ 62.4%	- 30.5%	12.1	+ 57.1%	- 28.2%	65	+ 6.6%	- 3.0%	
\$300,001 and Above	1,548	- 13.3%	- 4.2%	8.2	+ 15.5%	- 5.1%	204	- 25.8%	0.0%	
Total	2,730	- 2.5%	- 8.5%	8.3	+ 22.1%	- 13.0%	354	- 22.0%	+ 1.1%	











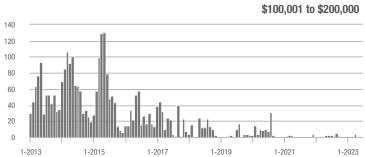


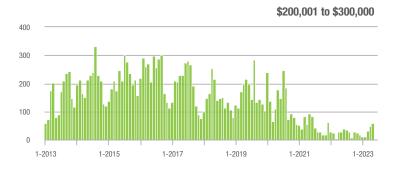


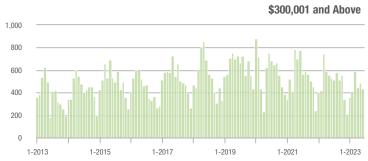
Davidson, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	48	- 29.4%	- 12.7%	3.5	- 28.6%	+ 38.8%	15	+ 7.1%	- 34.8%	
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%	
\$200,001 to \$300,000	1	- 97.3%	- 98.3%	0.0	- 100.0%	- 100.0%	0	- 100.0%	- 100.0%	
\$300,001 and Above	433	- 18.9%	- 10.9%	6.1	- 15.3%	- 2.4%	80	- 11.1%	- 4.8%	
Total	505	- 21.3%	- 16.3%	5.9	- 14.5%	+ 1.9%	96	- 15.0%	- 14.3%	









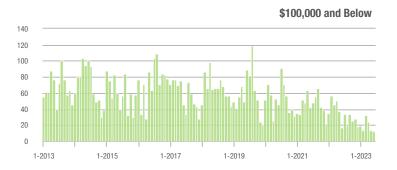


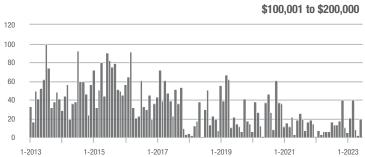




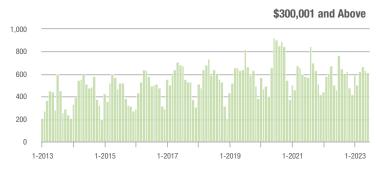
Denver, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	12	- 29.4%	- 7.7%	1.1	- 52.2%	+ 25.0%	13	- 27.8%	- 7.1%	
\$100,001 to \$200,000	19	+ 216.7%	+ 850.0%	6.3	+ 320.0%	+ 216.7%	3	- 62.5%	+ 200.0%	
\$200,001 to \$300,000	44	- 68.8%	- 32.3%	4.9	- 34.7%	- 17.3%	9	- 62.5%	- 18.2%	
\$300,001 and Above	612	+ 31.9%	- 3.8%	4.9	0.0%	- 1.3%	139	+ 25.2%	- 3.5%	
Total	714	+ 12.4%	- 6.8%	4.7	- 6.0%	- 5.1%	171	+ 3.6%	- 3.4%	









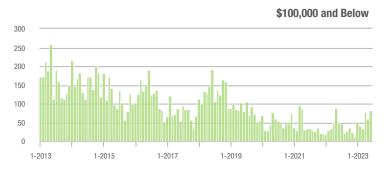


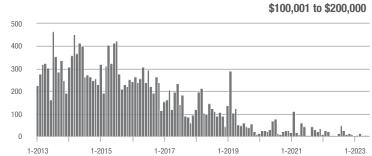




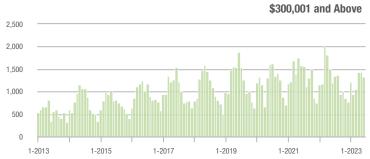
Fort Mill, SC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	83	+ 72.9%	+ 43.1%	3.9	- 2.5%	+ 81.8%	22	+ 57.1%	- 21.4%	
\$100,001 to \$200,000	3	_	0.0%	0.0	0.0%	0.0%	1	- 66.7%	- 50.0%	
\$200,001 to \$300,000	136	- 61.4%	- 48.7%	7.3	- 39.7%	- 47.6%	20	- 35.5%	0.0%	
\$300,001 and Above	1,325	+ 10.3%	- 8.0%	9.5	+ 13.1%	- 5.8%	153	- 3.8%	- 2.5%	
Total	1,547	- 5.4%	- 13.9%	8.6	- 1.1%	- 7.7%	196	- 6.7%	- 6.7%	









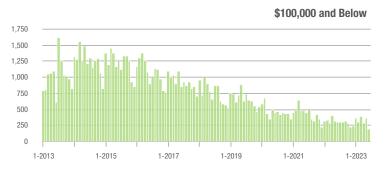


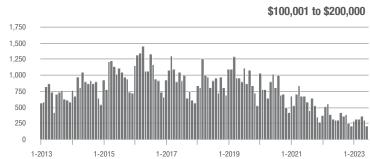




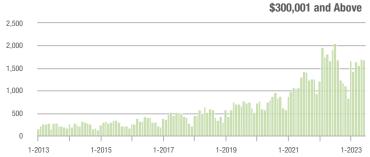
Gaston County, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	191	- 35.7%	- 45.7%	1.9	- 5.0%	- 43.2%	119	- 35.3%	- 16.8%	
\$100,001 to \$200,000	216	- 27.8%	- 28.7%	7.0	+ 20.7%	- 26.2%	32	- 45.8%	- 11.1%	
\$200,001 to \$300,000	1,709	+ 11.2%	- 5.2%	9.0	+ 20.0%	- 0.9%	200	- 9.9%	- 3.8%	
\$300,001 and Above	1,689	- 12.2%	- 1.1%	5.3	- 14.5%	+ 0.9%	351	+ 1.4%	- 4.1%	
Total	4,215	- 11.0%	- 13.0%	6.3	+ 5.0%	- 7.6%	747	- 17.1%	- 8.5%	











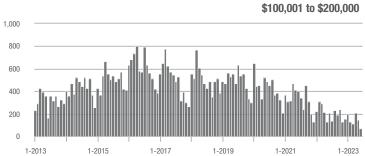




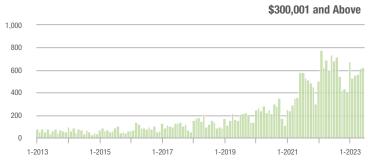
Gastonia, NC

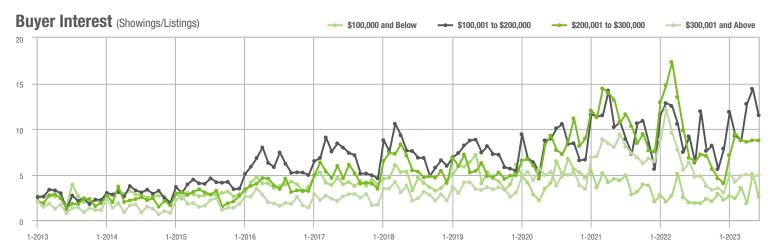
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	104	- 25.2%	- 52.1%	2.6	+ 36.8%	- 49.6%	51	- 43.3%	- 17.7%	
\$100,001 to \$200,000	69	- 65.8%	- 52.1%	11.5	+ 25.0%	- 20.1%	7	- 70.8%	- 36.4%	
\$200,001 to \$300,000	954	+ 35.7%	+ 0.7%	8.7	+ 27.9%	- 0.1%	117	+ 4.5%	+ 0.9%	
\$300,001 and Above	622	- 15.4%	+ 1.3%	4.9	- 23.4%	+ 2.4%	142	+ 10.1%	- 2.7%	
Total	1,912	- 10.7%	- 17.4%	6.4	+ 4.9%	- 11.7%	335	- 16.5%	- 8.5%	









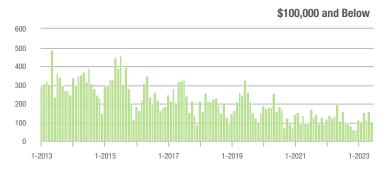


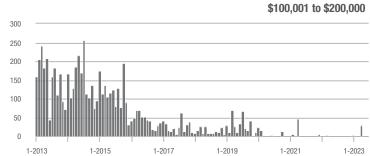




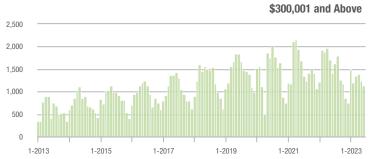
Huntersville, NC

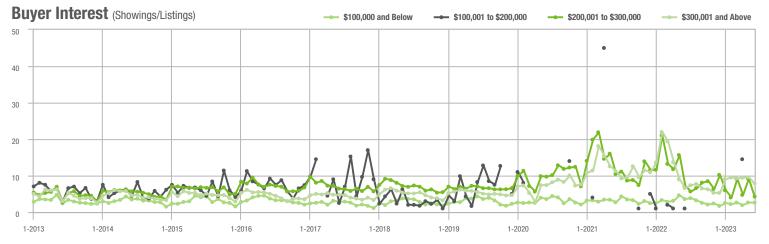
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	105	- 4.5%	- 34.0%	2.6	- 27.8%	- 2.1%	44	+ 7.3%	- 30.2%	
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	0.0%	2	- 33.3%	0.0%	
\$200,001 to \$300,000	17	- 73.8%	- 69.6%	4.3	- 39.4%	- 53.6%	5	- 58.3%	- 28.6%	
\$300,001 and Above	1,137	- 19.2%	- 8.7%	7.9	+ 19.7%	- 17.5%	150	- 37.2%	+ 7.9%	
Total	1,259	- 20.7%	- 13.8%	6.7	+ 6.3%	- 10.1%	201	- 31.9%	- 4.7%	











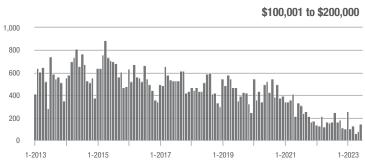




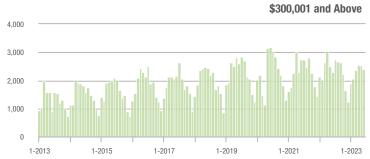
Iredell County, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	262	- 19.9%	+ 7.8%	2.6	0.0%	+ 8.6%	140	- 32.4%	- 5.4%	
\$100,001 to \$200,000	144	- 7.1%	+ 84.6%	5.4	+ 38.5%	+ 81.9%	34	- 32.0%	- 2.9%	
\$200,001 to \$300,000	713	- 4.7%	- 19.3%	8.3	+ 40.7%	+ 6.3%	98	- 33.8%	- 26.3%	
\$300,001 and Above	2,403	+ 4.8%	- 5.4%	5.4	- 1.8%	- 0.3%	512	+ 4.7%	- 7.6%	
Total	3,721	- 1.7%	- 5.4%	5.5	+ 7.8%	- 0.0%	816	- 13.2%	- 9.1%	









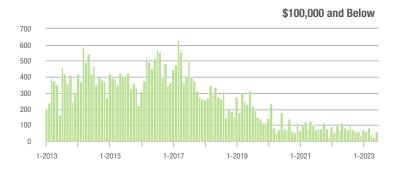


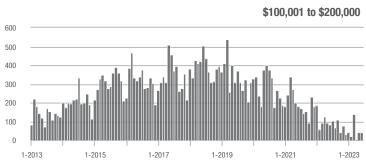


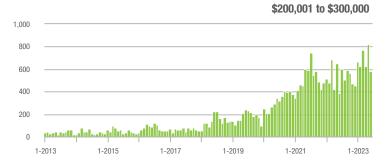


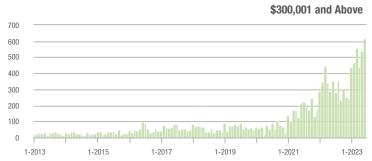
Kannapolis, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	57	- 31.3%	+ 119.2%	4.2	+ 68.0%	+ 165.8%	19	- 55.8%	- 20.8%	
\$100,001 to \$200,000	43	- 46.9%	+ 2.4%	10.8	+ 33.3%	- 48.8%	4	- 66.7%	+ 100.0%	
\$200,001 to \$300,000	579	+ 52.0%	- 29.7%	10.6	+ 89.3%	- 1.9%	58	- 24.7%	- 30.1%	
\$300,001 and Above	619	+ 75.4%	+ 14.8%	7.1	+ 31.5%	+ 5.6%	92	+ 17.9%	+ 8.2%	
Total	1,618	+ 57.4%	+ 5.3%	9.5	+ 82.7%	+ 13.6%	186	- 20.9%	- 8.4%	









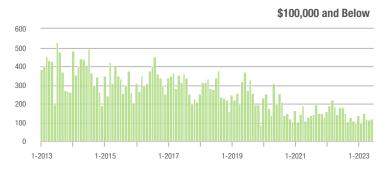


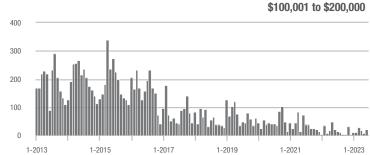


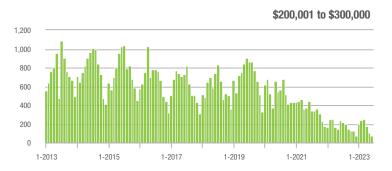


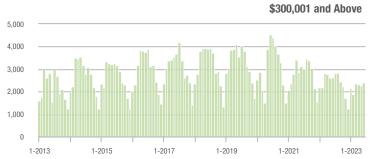
Lake Norman

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	119	- 34.6%	+ 6.3%	2.1	- 22.2%	- 2.5%	74	- 28.8%	+ 2.8%	
\$100,001 to \$200,000	21	- 4.5%	+ 162.5%	2.3	+ 43.8%	+ 172.2%	13	- 35.0%	+ 8.3%	
\$200,001 to \$300,000	76	- 67.8%	- 24.8%	4.8	- 38.5%	- 6.9%	19	- 50.0%	- 13.6%	
\$300,001 and Above	2,404	- 7.5%	+ 5.9%	6.2	- 6.1%	+ 3.7%	430	- 3.2%	+ 0.2%	
Total	2,660	- 13.8%	+ 4.9%	5.6	- 8.2%	+ 2.0%	547	- 11.5%	+ 0.7%	









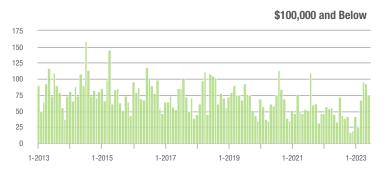


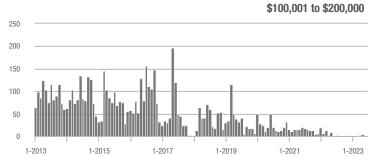


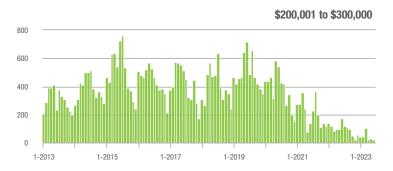


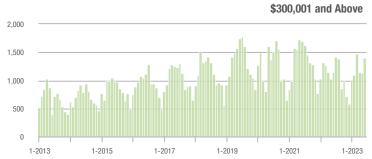
Lake Wylie

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	75	+ 127.3%	- 18.5%	2.7	+ 92.9%	- 10.3%	34	+ 6.3%	- 10.5%	
\$100,001 to \$200,000	1	_	- 80.0%	1.0	_	- 75.0%	3	- 40.0%	- 25.0%	
\$200,001 to \$300,000	19	- 88.7%	- 24.0%	1.8	- 76.9%	- 17.5%	12	- 63.6%	- 20.0%	
\$300,001 and Above	1,406	+ 23.0%	+ 25.3%	7.3	+ 28.1%	+ 5.4%	209	- 10.7%	+ 17.4%	
Total	1,520	+ 12.3%	+ 21.8%	6.5	+ 20.4%	+ 6.9%	268	- 15.5%	+ 9.4%	









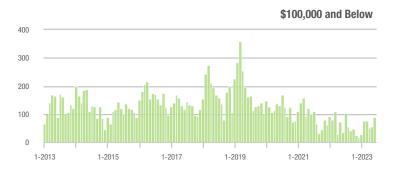


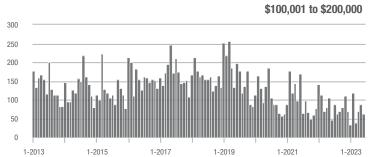




Lancaster County, SC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	89	+ 169.7%	+ 67.9%	2.8	+ 115.4%	+ 17.6%	44	+ 7.3%	+ 2.3%	
\$100,001 to \$200,000	61	+ 29.8%	- 29.1%	3.9	+ 62.5%	- 15.5%	19	- 13.6%	- 24.0%	
\$200,001 to \$300,000	408	+ 38.8%	+ 16.9%	7.4	+ 76.2%	+ 12.9%	61	- 21.8%	- 1.6%	
\$300,001 and Above	1,541	+ 25.6%	+ 7.8%	6.9	+ 16.9%	+ 4.1%	240	- 4.0%	0.0%	
Total	2,331	+ 35.1%	+ 5.2%	6.5	+ 32.7%	+ 0.6%	407	- 6.2%	- 1.2%	









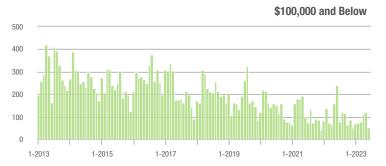


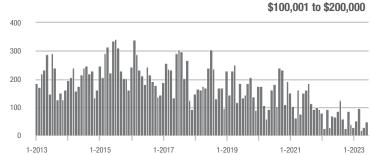




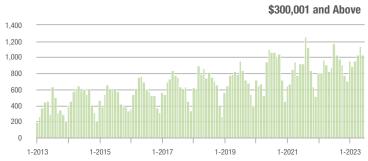
Lincoln County, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	52	- 78.4%	- 56.7%	1.6	- 60.0%	- 69.6%	43	- 57.8%	- 6.5%	
\$100,001 to \$200,000	49	- 23.4%	+ 81.5%	7.3	+ 25.9%	+ 74.6%	12	- 45.5%	0.0%	
\$200,001 to \$300,000	312	- 5.7%	+ 22.4%	6.6	+ 17.9%	- 3.9%	50	- 27.5%	+ 16.3%	
\$300,001 and Above	1,025	+ 17.4%	- 9.8%	4.9	- 7.5%	- 7.8%	232	+ 14.9%	- 1.7%	
Total	1,528	- 6.3%	- 11.5%	4.9	- 3.9%	- 11.5%	362	- 14.4%	- 3.2%	









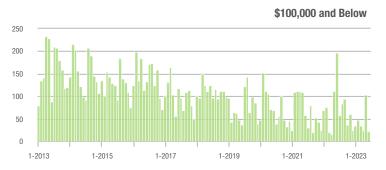


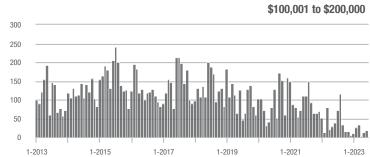




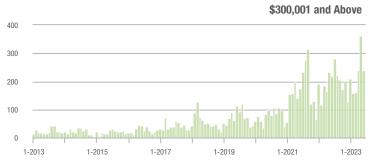
Lincolnton, NC

	Total Showings				Buyer Into (Showings/L		Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	21	- 89.3%	- 79.4%	1.4	- 68.9%	- 85.1%	17	- 71.2%	- 10.5%
\$100,001 to \$200,000	17	- 55.3%	+ 41.7%	4.3	- 43.4%	+ 44.4%	6	0.0%	0.0%
\$200,001 to \$300,000	142	- 4.1%	+ 18.3%	6.1	+ 48.8%	- 6.9%	25	- 35.9%	+ 13.6%
\$300,001 and Above	239	+ 9.6%	- 34.3%	4.3	- 17.3%	- 32.2%	61	+ 17.3%	- 1.6%
Total	457	- 33.5%	- 33.4%	4.5	- 8.2%	- 30.4%	120	- 30.2%	- 6.3%









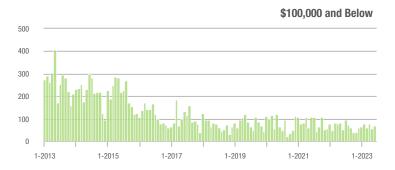


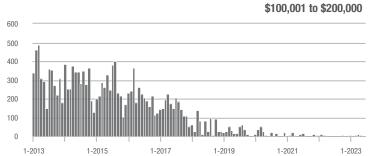


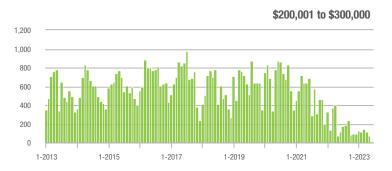


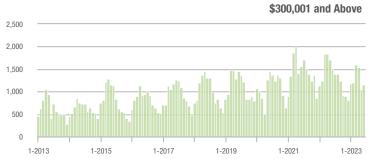
Matthews, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	68	+ 33.3%	+ 25.9%	4.1	+ 95.2%	+ 19.5%	18	- 35.7%	- 5.3%	
\$100,001 to \$200,000	1	_	- 66.7%	1.0	_		2	0.0%	0.0%	
\$200,001 to \$300,000	15	- 86.5%	- 80.3%	7.5	+ 8.7%	- 10.0%	4	- 76.5%	- 63.6%	
\$300,001 and Above	1,152	- 22.8%	+ 10.6%	9.3	- 7.0%	- 7.1%	136	- 23.2%	+ 7.9%	
Total	1,236	- 25.4%	+ 5.1%	8.5	- 2.3%	- 4.7%	161	- 28.8%	+ 1.3%	











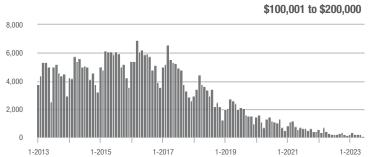




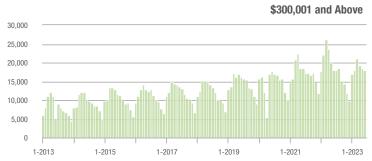
Mecklenburg County, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	2,174	- 10.3%	- 16.7%	2.9	- 12.1%	- 9.6%	812	- 5.3%	- 13.2%	
\$100,001 to \$200,000	76	- 60.8%	- 63.5%	4.9	- 7.5%	- 33.4%	18	- 60.0%	- 48.6%	
\$200,001 to \$300,000	3,385	- 26.1%	+ 3.5%	13.5	+ 39.2%	+ 4.6%	263	- 49.3%	- 1.9%	
\$300,001 and Above	17,917	- 0.5%	- 2.5%	8.9	+ 20.3%	- 5.8%	2,164	- 20.2%	+ 0.7%	
Total	24,014	- 7.6%	- 3.3%	7.9	+ 14.5%	- 2.5%	3,301	- 22.0%	- 4.0%	









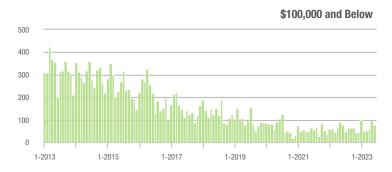


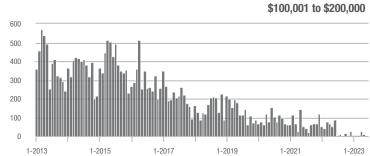




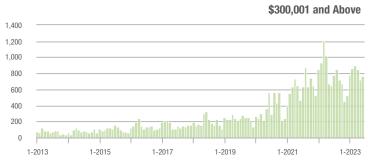
Monroe, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	75	0.0%	- 18.5%	2.8	+ 47.4%	- 17.7%	33	- 26.7%	- 2.9%	
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	1	- 75.0%	- 66.7%	
\$200,001 to \$300,000	290	+ 3.9%	+ 62.0%	13.7	+ 75.6%	+ 58.9%	23	- 41.0%	+ 4.5%	
\$300,001 and Above	768	+ 19.6%	+ 6.7%	5.2	+ 10.6%	- 2.2%	167	- 4.0%	+ 5.7%	
Total	1,164	+ 1.3%	+ 9.3%	5.9	+ 15.7%	+ 6.6%	231	- 17.5%	+ 1.3%	















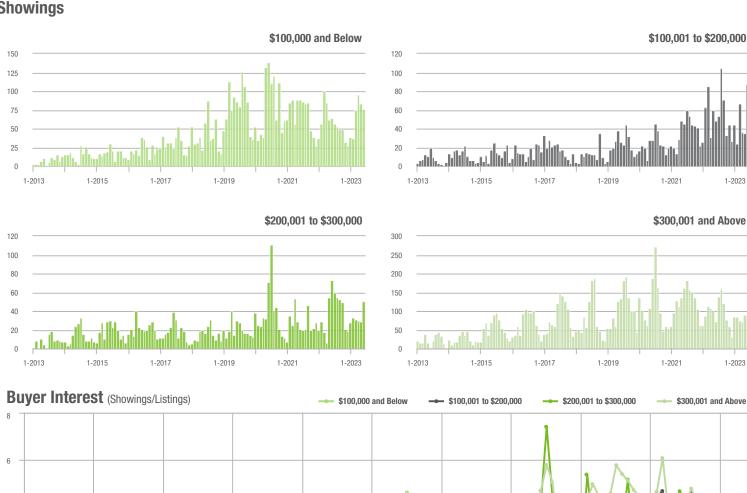
Montgomery County, NC

1-2015

1-2016

1-2017

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	76	+ 18.8%	- 8.4%	1.5	- 11.8%	- 12.5%	80	- 2.4%	- 3.6%	
\$100,001 to \$200,000	87	+ 81.3%	+ 148.6%	4.7	+ 62.1%	+ 136.7%	23	- 8.0%	0.0%	
\$200,001 to \$300,000	50	- 31.5%	+ 72.4%	3.3	- 28.3%	+ 92.6%	16	- 11.1%	- 15.8%	
\$300,001 and Above	87	+ 22.5%	- 3.3%	3.1	+ 14.8%	+ 5.6%	31	- 11.4%	- 3.1%	
Total	314	+ 18.5%	+ 18.0%	2.8	+ 3.7%	+ 26.3%	155	- 7.7%	- 7.7%	

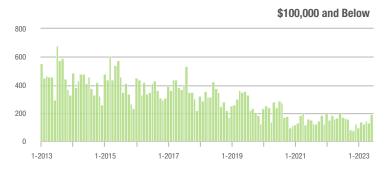


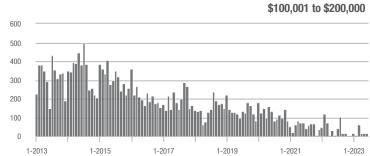




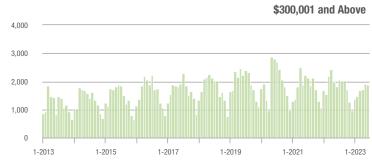
Mooresville, NC

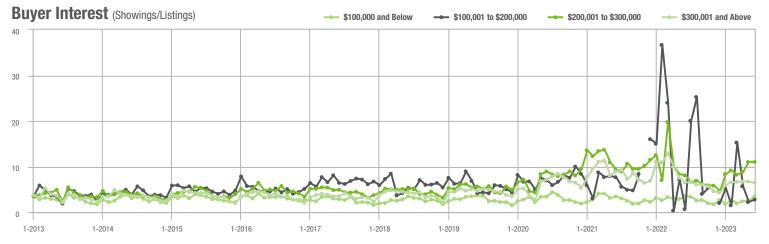
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	192	- 5.4%	+ 47.7%	3.4	- 2.9%	+ 34.4%	65	- 13.3%	+ 1.6%	
\$100,001 to \$200,000	13	+ 333.3%	0.0%	2.8	+ 300.0%	+ 25.0%	6	- 14.3%	- 25.0%	
\$200,001 to \$300,000	194	- 15.3%	- 24.8%	11.0	+ 35.8%	0.0%	21	- 44.7%	- 25.0%	
\$300,001 and Above	1,865	+ 3.0%	- 1.8%	6.4	- 1.5%	- 4.8%	312	- 1.6%	0.0%	
Total	2,298	- 0.1%	- 0.7%	6.1	- 1.6%	- 3.9%	410	- 7.9%	- 1.4%	









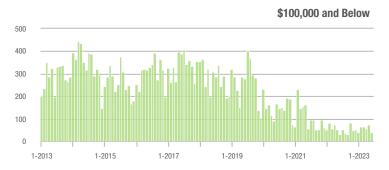


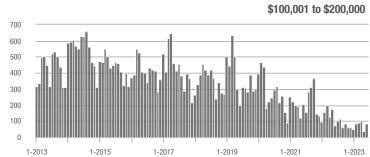




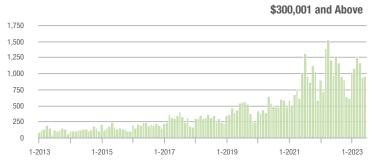
Rock Hill, SC

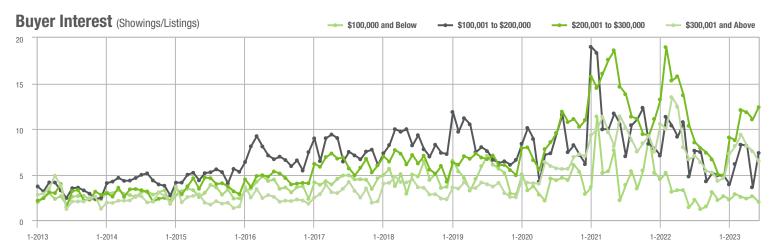
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	39	+ 39.3%	- 45.8%	2.0	+ 42.9%	- 23.8%	32	0.0%	- 27.3%	
\$100,001 to \$200,000	81	+ 11.0%	+ 125.0%	7.4	+ 54.2%	+ 104.5%	12	- 33.3%	0.0%	
\$200,001 to \$300,000	813	- 6.1%	- 15.1%	12.4	+ 20.4%	+ 12.2%	68	- 20.0%	- 23.6%	
\$300,001 and Above	958	- 0.9%	+ 1.7%	6.5	- 3.0%	- 14.6%	168	- 0.6%	+ 18.3%	
Total	2,052	- 0.1%	- 9.1%	8.0	+ 8.1%	- 7.3%	294	- 9.5%	- 2.6%	









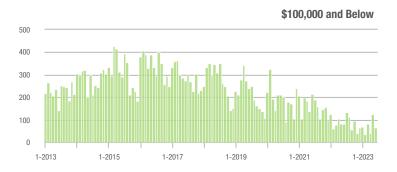


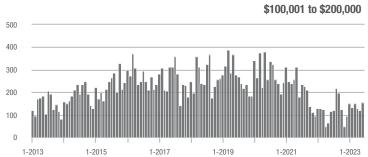


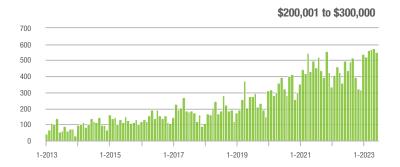


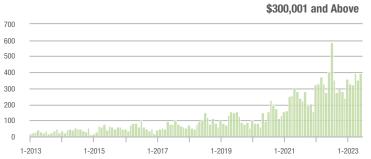
Salisbury, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	65	- 18.8%	- 47.6%	3.3	+ 17.9%	- 37.8%	29	- 46.3%	- 19.4%	
\$100,001 to \$200,000	153	+ 33.0%	+ 29.7%	12.8	+ 172.3%	+ 57.0%	13	- 58.1%	- 13.3%	
\$200,001 to \$300,000	548	+ 10.9%	- 4.2%	6.4	- 1.5%	- 15.2%	91	+ 4.6%	+ 7.1%	
\$300,001 and Above	392	- 2.7%	+ 11.4%	5.0	+ 13.6%	- 6.8%	87	- 18.7%	+ 10.1%	
Total	1,299	- 4.2%	+ 3.6%	6.1	+ 15.1%	- 4.6%	239	- 25.3%	+ 2.1%	









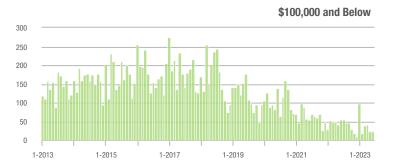


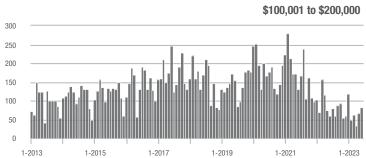




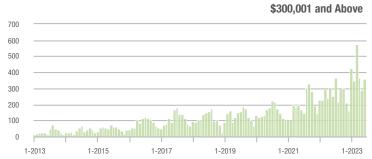
Stanly County, NC

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	22	- 60.0%	0.0%	2.1	- 32.3%	+ 27.5%	19	- 34.5%	- 13.6%	
\$100,001 to \$200,000	81	+ 39.7%	+ 20.9%	10.7	+ 161.0%	+ 31.9%	14	- 36.4%	- 6.7%	
\$200,001 to \$300,000	476	+ 64.7%	+ 41.7%	5.9	+ 28.3%	+ 31.8%	93	+ 32.9%	+ 9.4%	
\$300,001 and Above	358	+ 43.8%	+ 25.6%	3.9	+ 18.2%	+ 24.6%	105	- 2.8%	- 8.7%	
Total	1,005	+ 31.2%	+ 18.1%	4.9	+ 25.6%	+ 16.8%	250	- 4.6%	- 3.5%	









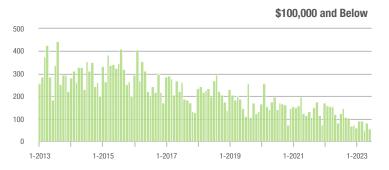


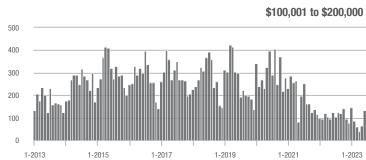




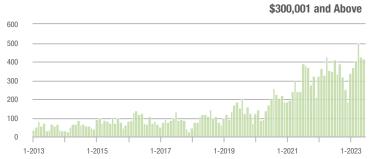
Statesville, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	54	- 34.9%	- 34.9%	1.3	- 27.8%	- 40.0%	66	- 36.5%	- 5.7%	
\$100,001 to \$200,000	131	+ 7.4%	+ 104.7%	6.8	+ 38.8%	+ 75.2%	23	- 30.3%	+ 9.5%	
\$200,001 to \$300,000	457	- 2.8%	- 12.8%	7.5	+ 33.9%	+ 8.4%	67	- 28.7%	- 24.7%	
\$300,001 and Above	414	+ 19.0%	- 3.0%	3.6	- 2.7%	+ 9.4%	148	+ 24.4%	- 11.4%	
Total	1,209	- 1.1%	- 4.0%	4.9	+ 6.5%	+ 4.2%	326	- 14.0%	- 11.4%	









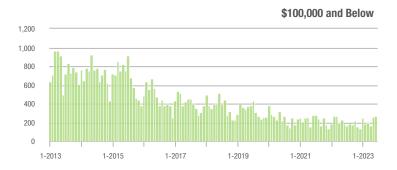


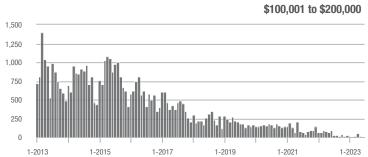




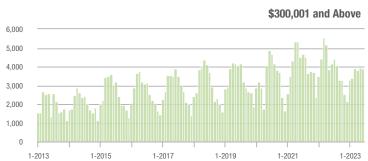
Union County, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	269	+ 43.9%	+ 3.9%	3.7	+ 76.2%	+ 4.9%	85	- 19.0%	+ 1.2%	
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	4	- 75.0%	- 42.9%	
\$200,001 to \$300,000	457	- 14.1%	+ 16.0%	9.8	+ 32.4%	+ 22.3%	57	- 35.2%	- 5.0%	
\$300,001 and Above	3,906	- 6.3%	- 1.6%	7.7	0.0%	- 7.1%	561	- 12.5%	+ 2.0%	
Total	4,688	- 8.2%	- 1.2%	7.3	+ 5.8%	- 4.2%	726	- 17.9%	+ 0.3%	









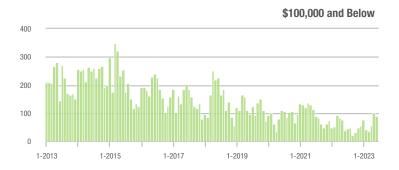


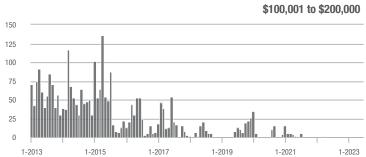




Uptown Charlotte

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	89	+ 147.2%	- 10.1%	3.2	+ 39.1%	+ 11.5%	34	+ 47.8%	- 22.7%	
\$100,001 to \$200,000	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%	
\$200,001 to \$300,000	36	- 77.8%	- 49.3%	6.0	- 36.8%	- 66.2%	6	- 64.7%	+ 50.0%	
\$300,001 and Above	275	- 13.8%	- 23.8%	7.8	+ 20.0%	+ 4.1%	36	- 29.4%	- 28.0%	
Total	400	- 22.6%	- 24.7%	5.9	- 7.8%	- 5.2%	76	- 16.5%	- 22.4%	









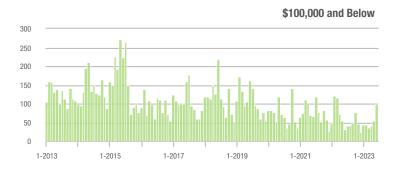


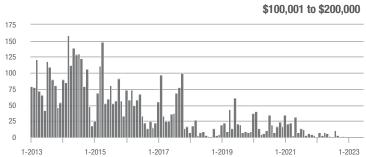


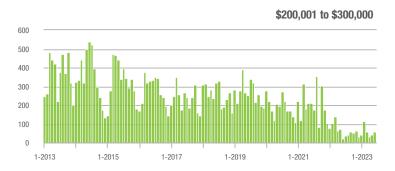


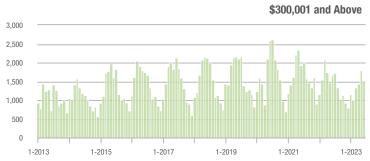
Waxhaw, NC

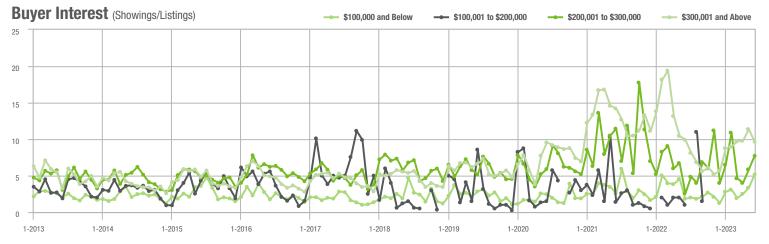
	Total Showings				Buyer Into (Showings/L		Managed Listings			
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	101	+ 225.8%	+ 83.6%	5.2	+ 188.9%	+ 54.7%	21	0.0%	+ 23.5%	
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	1	- 66.7%	0.0%	
\$200,001 to \$300,000	55	+ 205.6%	+ 31.0%	7.7	+ 196.2%	+ 31.7%	10	- 16.7%	0.0%	
\$300,001 and Above	1,507	- 9.5%	- 15.9%	9.6	- 3.0%	- 15.3%	165	- 9.3%	- 4.1%	
Total	1,668	- 5.3%	- 11.8%	8.9	+ 1.1%	- 13.6%	203	- 10.6%	- 1.0%	















York County, SC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	June 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	161	+ 11.8%	- 22.2%	2.7	+ 22.7%	+ 4.0%	83	- 15.3%	- 21.7%	
\$100,001 to \$200,000	143	+ 31.2%	+ 0.7%	6.7	+ 81.1%	- 7.1%	29	- 32.6%	- 9.4%	
\$200,001 to \$300,000	1,166	- 28.9%	- 24.0%	9.4	+ 4.4%	- 6.8%	137	- 30.1%	- 17.0%	
\$300,001 and Above	3,939	+ 7.7%	+ 6.0%	7.5	+ 11.9%	+ 0.4%	580	- 8.7%	+ 4.9%	
Total	5,743	- 2.0%	- 5.2%	7.5	+ 10.3%	- 3.5%	867	- 15.9%	- 3.2%	

