



## **Showing Statistics**

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	461	5.7	104
Anson County, NC	132	2.8	59
Cabarrus County, NC	5,237	8.0	720
Charlotte MSA	53,440	7.8	7,657
Chester County, SC	349	4.5	92
Chesterfield County, SC	79	2.9	31
Cleveland County, NC	1,204	5.2	298
City of Charlotte, NC	21,764	8.6	2,745
Concord, NC	3,304	9.2	390
Davidson, NC	553	6.5	94
Denver, NC	819	5.4	165
Fort Mill, SC	1,863	9.8	198
Gaston County, NC	4,809	7.0	773
Gastonia, NC	2,368	7.4	357
Huntersville, NC	1,568	7.5	230
Iredell County, NC	3,911	5.7	829
Kannapolis, NC	1,220	6.6	191
Lake Norman	2,700	6.1	506
Lake Wylie	1,273	6.2	250
Lancaster County, SC	2,247	7.1	368
Lincoln County, NC	1,744	5.9	345
Lincolnton, NC	628	6.6	111
Matthews, NC	1,742	10.3	191
Mecklenburg County, NC	26,262	8.4	3,418
Monroe, NC	1,145	5.5	239
Montgomery County, NC	281	2.6	152
Mooresville, NC	2,138	6.3	379
Rock Hill, SC	2,473	9.4	297
Salisbury, NC	1,286	6.3	235
Stanly County, NC	973	5.0	247
Statesville, NC	1,357	5.2	345
Union County, NC	4,442	7.2	699
Uptown Charlotte	319	5.0	67
Waxhaw, NC	1,554	9.0	189
York County, SC	6,144	8.4	842

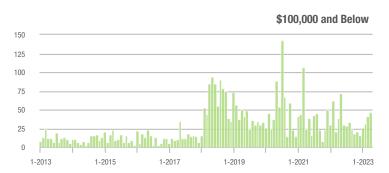


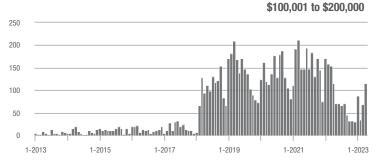


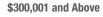
# **Alexander County, NC**

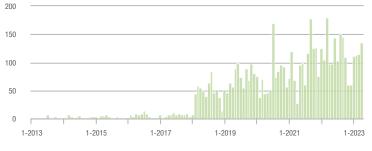
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	46	+ 17.9%	+ 12.2%	2.6	+ 30.0%	+ 17.1%	28	- 31.7%	- 6.7%	
\$100,001 to \$200,000	116	0.0%	+ 68.1%	7.6	+ 38.2%	+ 76.2%	18	- 25.0%	- 5.3%	
\$200,001 to \$300,000	164	- 4.7%	+ 121.6%	9.0	- 24.4%	+ 106.8%	19	+ 18.8%	0.0%	
\$300,001 and Above	135	+ 39.2%	+ 17.4%	4.3	0.0%	+ 15.0%	39	+ 39.3%	+ 2.6%	
Total	461	+ 8.7%	+ 54.2%	5.7	+ 1.8%	+ 54.2%	104	- 4.6%	- 1.9%	

### Showings

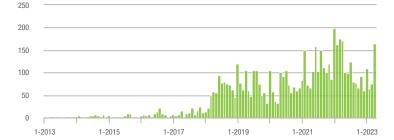








#### \$200,001 to \$300,000









## **Anson County, NC**

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	23	0.0%	- 34.3%	2.6	+ 23.8%	- 46.8%	13	- 23.5%	0.0%	
\$100,001 to \$200,000	63	+ 31.3%	- 20.3%	4.5	+ 73.1%	+ 15.1%	16	- 27.3%	- 27.3%	
\$200,001 to \$300,000	19	- 44.1%	- 42.4%	2.1	- 51.2%	- 34.1%	12	+ 9.1%	- 7.7%	
\$300,001 and Above	27	+ 50.0%	+ 58.8%	1.5	- 34.8%	+ 16.7%	18	+ 50.0%	+ 28.6%	
Total	132	+ 7.3%	- 19.5%	2.8	0.0%	- 18.3%	59	- 4.8%	- 4.8%	

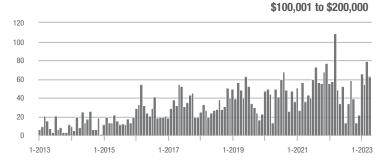
### **Showings**

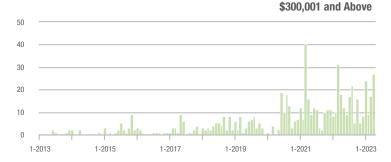
70

60

50

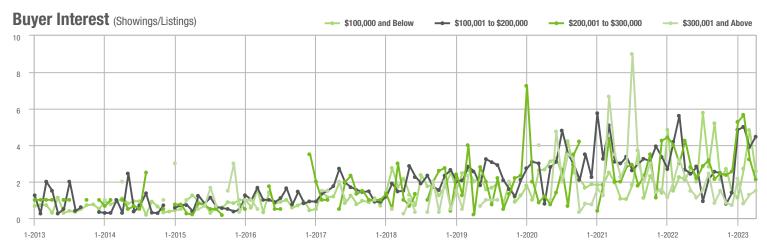












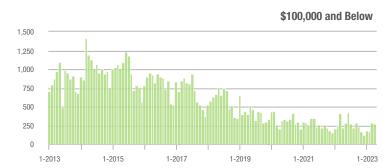


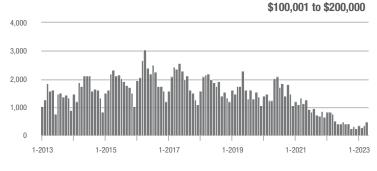


## **Cabarrus County, NC**

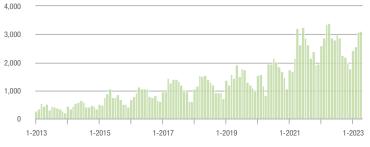
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	267	+ 23.6%	- 7.3%	2.4	+ 4.3%	+ 15.3%	121	- 2.4%	- 22.4%	
\$100,001 to \$200,000	478	- 9.5%	+ 34.3%	14.1	+ 46.9%	+ 35.9%	39	- 37.1%	0.0%	
\$200,001 to \$300,000	1,386	- 5.7%	- 18.4%	11.0	- 14.1%	- 8.6%	138	+ 11.3%	- 13.2%	
\$300,001 and Above	3,106	- 8.4%	+ 1.4%	8.0	- 29.8%	+ 0.6%	422	+ 19.9%	- 2.5%	
Total	5,237	- 6.6%	- 3.1%	8.0	- 20.8%	+ 2.4%	720	+ 8.8%	- 8.5%	

## Showings

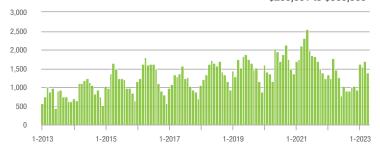














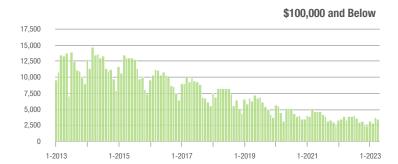


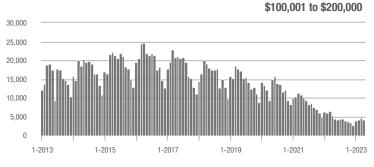


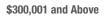
## **Charlotte MSA**

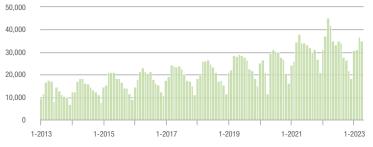
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	3,382	+ 0.5%	- 8.7%	2.6	- 13.3%	- 0.8%	1,461	+ 1.1%	- 12.1%	
\$100,001 to \$200,000	4,057	- 20.8%	- 13.7%	9.4	0.0%	+ 1.6%	517	- 24.0%	- 14.5%	
\$200,001 to \$300,000	11,027	- 21.3%	- 17.5%	10.3	- 17.6%	+ 0.4%	1,156	- 8.3%	- 18.6%	
\$300,001 and Above	34,974	- 16.4%	- 4.7%	8.5	- 25.4%	- 2.4%	4,523	+ 7.6%	- 4.9%	
Total	53,440	- 16.9%	- 8.6%	7.8	- 22.0%	- 1.9%	7,657	+ 0.9%	- 9.4%	

## Showings

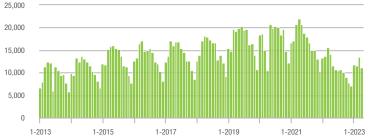


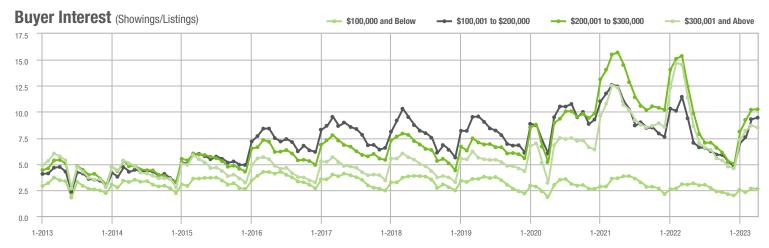












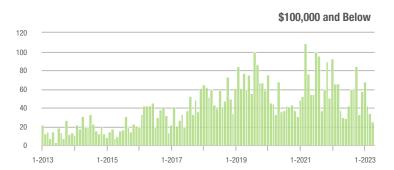


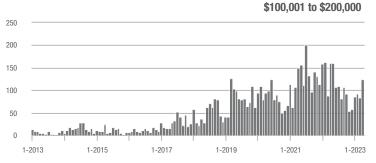


## **Chester County, SC**

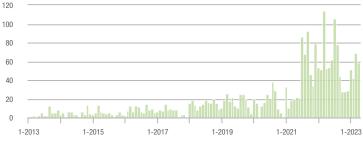
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	25	- 32.4%	- 26.5%	1.2	0.0%	- 34.5%	20	- 53.5%	- 16.7%	
\$100,001 to \$200,000	125	- 21.9%	+ 50.6%	5.3	- 8.6%	+ 52.5%	30	- 14.3%	0.0%	
\$200,001 to \$300,000	141	+ 80.8%	- 16.6%	6.0	+ 50.0%	+ 13.9%	27	+ 17.4%	- 25.0%	
\$300,001 and Above	58	+ 11.5%	- 15.9%	4.2	- 2.3%	+ 10.3%	15	- 6.3%	- 21.1%	
Total	349	+ 6.7%	- 1.7%	4.5	+ 25.0%	+ 17.9%	92	- 21.4%	- 15.6%	

### **Showings**

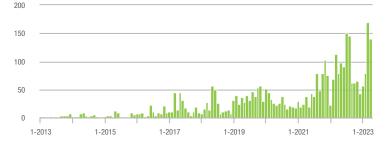








#### \$200,001 to \$300,000





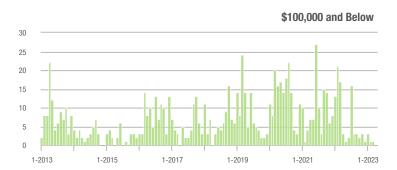


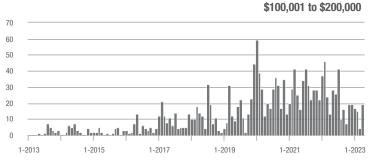


## **Chesterfield County, SC**

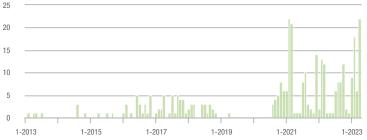
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	4	0.0%	0.0%	
\$100,001 to \$200,000	19	+ 46.2%	+ 375.0%	4.5	+ 246.2%	+ 237.5%	5	- 50.0%	+ 25.0%	
\$200,001 to \$300,000	38	- 51.9%	- 5.0%	2.4	- 50.0%	- 10.0%	14	- 36.4%	- 22.2%	
\$300,001 and Above	22	+ 2,100.0%	+ 266.7%	3.3	+ 560.0%	+ 66.7%	8	+ 166.7%	+ 60.0%	
Total	79	- 17.7%	+ 54.9%	2.9	- 6.5%	+ 73.0%	31	- 20.5%	0.0%	

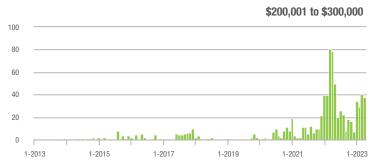
### **Showings**

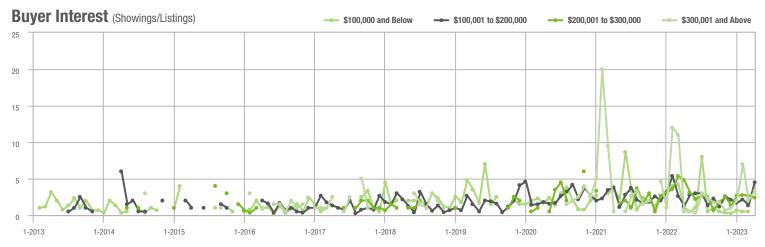




### \$300,001 and Above







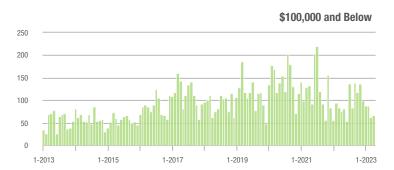


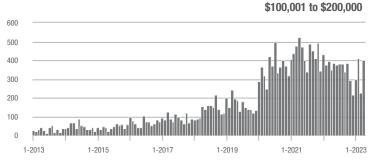


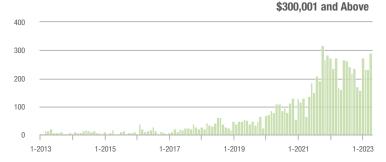
# **Cleveland County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	66	- 10.8%	+ 4.8%	2.6	+ 8.3%	+ 12.2%	50	- 10.7%	- 13.8%	
\$100,001 to \$200,000	401	+ 14.9%	+ 75.9%	7.2	+ 22.0%	+ 83.4%	68	- 4.2%	- 8.1%	
\$200,001 to \$300,000	446	+ 33.9%	+ 3.5%	6.5	+ 20.4%	+ 27.4%	81	+ 19.1%	- 18.2%	
\$300,001 and Above	291	+ 72.2%	+ 24.4%	3.5	+ 6.1%	+ 37.2%	99	+ 45.6%	- 10.0%	
Total	1,204	+ 30.2%	+ 25.9%	5.2	+ 10.6%	+ 42.1%	298	+ 13.3%	- 12.6%	

### Showings

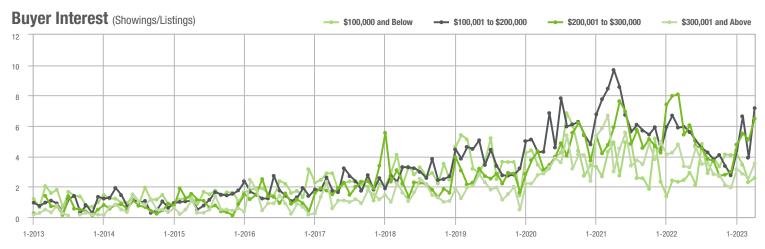






## \$200,001 to \$300,000





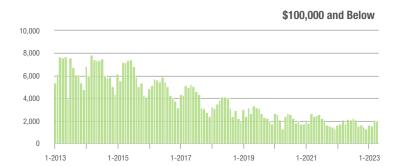


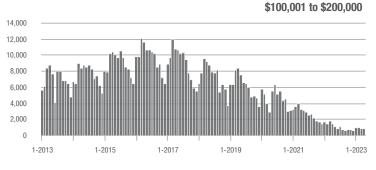


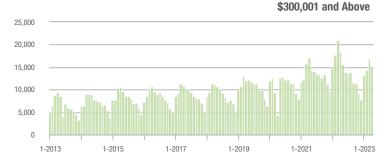
# **City of Charlotte, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	1,965	+ 13.8%	- 2.4%	2.8	- 12.5%	- 2.2%	765	+ 19.9%	- 6.1%	
\$100,001 to \$200,000	805	- 43.8%	- 9.4%	10.5	- 24.5%	- 1.0%	81	- 28.9%	- 12.0%	
\$200,001 to \$300,000	3,759	- 27.4%	- 20.5%	13.7	- 10.5%	- 0.8%	280	- 22.0%	- 20.9%	
\$300,001 and Above	15,235	- 16.8%	- 9.4%	10.1	- 17.9%	- 3.0%	1,619	0.0%	- 8.5%	
Total	21,764	- 18.3%	- 11.0%	8.6	- 21.1%	- 4.6%	2,745	+ 0.5%	- 9.4%	

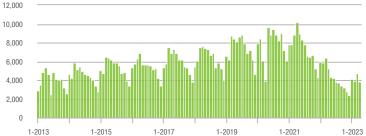
### Showings













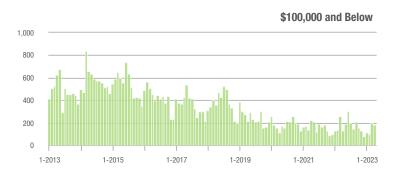


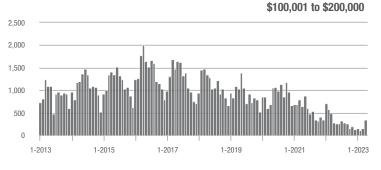


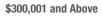
## **Concord**, NC

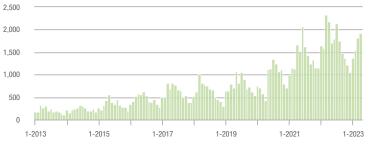
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	181	+ 41.4%	- 9.0%	2.5	+ 13.6%	+ 15.5%	76	+ 4.1%	- 25.5%	
\$100,001 to \$200,000	334	+ 21.9%	+ 125.7%	20.6	+ 87.3%	+ 83.1%	19	- 36.7%	+ 18.8%	
\$200,001 to \$300,000	874	- 18.6%	- 15.5%	13.1	- 13.8%	- 4.6%	69	- 6.8%	- 13.8%	
\$300,001 and Above	1,915	- 12.2%	+ 5.5%	9.1	- 25.4%	+ 3.1%	226	+ 8.1%	- 0.4%	
Total	3,304	- 9.7%	+ 3.3%	9.2	- 17.1%	+ 9.5%	390	+ 1.0%	- 8.2%	

### Showings

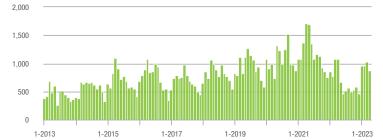








#### \$200,001 to \$300,000









\$100,001 to \$200,000

-11

\$300,001 and Above

1-2023

1-2023

.....

1-2021

1-2021

1-2019

1-2019

## **Davidson, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	56	+ 12.0%	+ 19.1%	2.9	- 31.0%	+ 3.9%	21	+ 75.0%	+ 23.5%	
\$100,001 to \$200,000	3			3.0			1	- 50.0%	—	
\$200,001 to \$300,000	48	+ 65.5%	+ 60.0%	16.0	+ 64.9%	+ 120.7%	4	+ 33.3%	- 20.0%	
\$300,001 and Above	446	- 23.9%	- 24.4%	7.2	- 33.3%	- 11.8%	68	+ 6.3%	- 17.1%	
Total	553	- 16.8%	- 17.1%	6.5	- 32.3%	- 11.4%	94	+ 16.0%	- 9.6%	

300

250

200

150

100

50

0

1,000

600

400

200

0

1-2013

1-2013

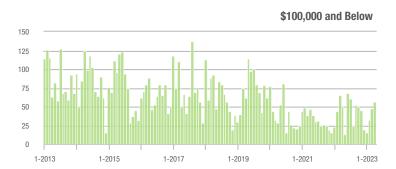
1-2015

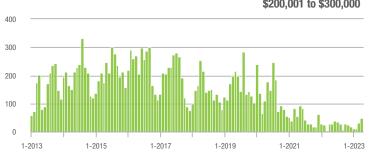
1-2015

1-2017

1-2017

### Showings







Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.

### \$200,001 to \$300,000





## **Denver, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	24	- 52.0%	- 25.0%	1.4	- 46.2%	- 25.0%	18	- 37.9%	- 5.3%	
\$100,001 to \$200,000	80	+ 321.1%	- 36.5%	10.7	+ 197.2%	- 32.0%	8	- 27.3%	- 20.0%	
\$200,001 to \$300,000	51	- 1.9%	- 67.7%	5.7	0.0%	- 53.4%	9	- 35.7%	- 30.8%	
\$300,001 and Above	664	- 1.0%	+ 6.8%	5.6	- 25.3%	- 10.5%	130	+ 21.5%	+ 13.0%	
Total	819	+ 3.4%	- 12.7%	5.4	- 16.9%	- 21.8%	165	+ 2.5%	+ 5.1%	

250

1.000

### **Showings**

20

15

10

5

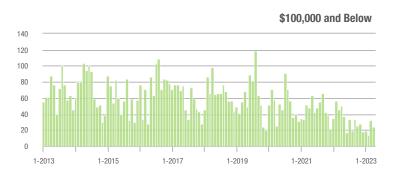
0

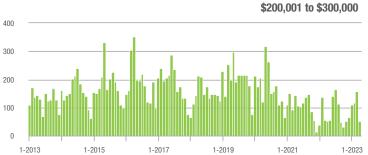
1-2013

1-2014

1-2015

1-2016





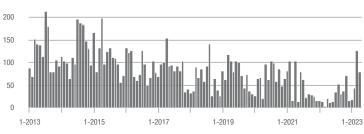
## 0 1-2015 1-2017 1-2019 1-2013 Buyer Interest (Showings/Listings) \$100,000 and Below - \$100,001 to \$200,000 - \$200,001 to \$300,000

1-2018

1-2019

1-2017

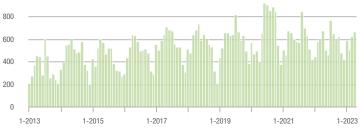






\$300,001 and Above

1-2023



\$100,001 to \$200,000

Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.

1-2021

1-2022

1-2020

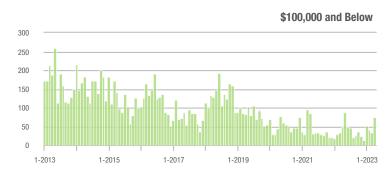


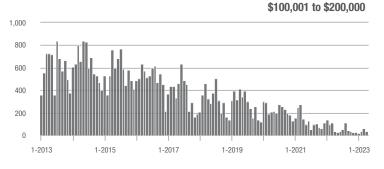


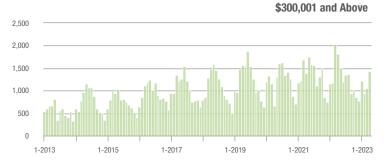
## Fort Mill, SC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	74	+ 48.0%	+ 124.2%	3.4	- 24.4%	+ 89.2%	22	+ 69.2%	+ 22.2%	
\$100,001 to \$200,000	35	- 7.9%	- 40.7%	5.5	+ 14.6%	- 22.8%	7	- 30.0%	- 22.2%	
\$200,001 to \$300,000	328	- 33.6%	+ 49.8%	12.1	- 43.7%	+ 22.0%	28	+ 12.0%	+ 21.7%	
\$300,001 and Above	1,426	- 21.7%	+ 37.4%	10.6	- 31.6%	+ 22.7%	141	+ 8.5%	+ 8.5%	
Total	1,863	- 22.5%	+ 38.1%	9.8	- 34.7%	+ 22.8%	198	+ 11.2%	+ 10.0%	

### Showings









1-2019

1-2021

1-2017

1-2015

1-2013



1-2023

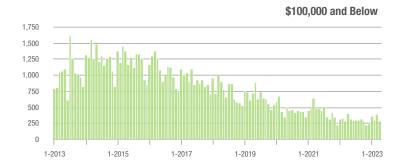


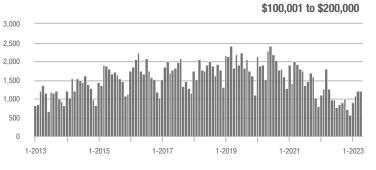


## **Gaston County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	279	- 30.1%	- 29.0%	2.5	- 34.2%	- 19.1%	132	- 16.5%	- 21.4%	
\$100,001 to \$200,000	1,196	- 4.9%	- 1.6%	10.8	- 6.1%	+ 0.2%	122	0.0%	- 1.6%	
\$200,001 to \$300,000	1,742	- 19.1%	- 16.6%	9.1	- 20.2%	+ 6.0%	203	- 2.4%	- 21.6%	
\$300,001 and Above	1,592	- 12.0%	- 3.5%	5.7	- 29.6%	- 4.1%	316	+ 19.2%	- 4.5%	
Total	4,809	- 14.4%	- 10.1%	7.0	- 22.2%	- 0.5%	773	+ 2.7%	- 12.4%	

## Showings

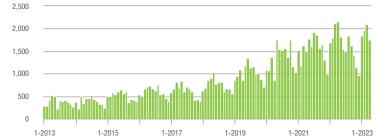




#### \$300,001 and Above



#### \$200,001 to \$300,000





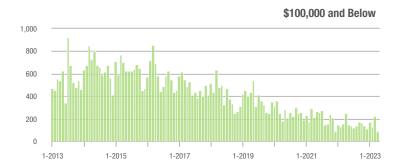


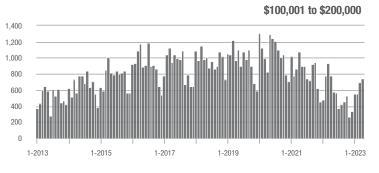


## Gastonia, NC

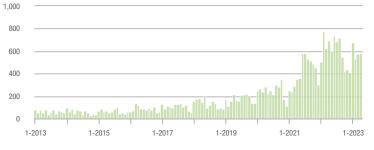
Total Showings				(	Buyer Inte Showings/L		Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	87	- 65.5%	- 61.3%	2.0	- 60.8%	- 44.6%	52	- 26.8%	- 35.0%
\$100,001 to \$200,000	741	- 4.1%	+ 6.8%	12.3	- 14.0%	+ 6.7%	64	+ 6.7%	+ 1.6%
\$200,001 to \$300,000	957	- 31.8%	- 19.9%	8.7	- 35.6%	- 1.0%	116	+ 0.9%	- 20.0%
\$300,001 and Above	583	- 15.8%	+ 2.3%	5.1	- 33.8%	+ 4.1%	125	+ 17.9%	- 7.4%
Total	2,368	- 24.1%	- 11.8%	7.4	- 29.5%	+ 2.0%	357	+ 1.4%	- 15.6%

### Showings















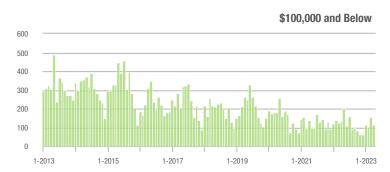


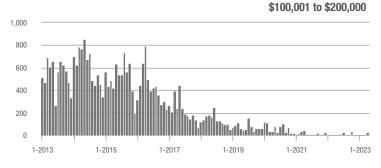


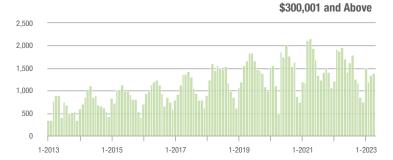
## Huntersville, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	111	- 17.2%	- 27.0%	2.1	- 32.3%	- 20.6%	55	+ 3.8%	- 12.7%	
\$100,001 to \$200,000	29	+ 2,800.0%	_	14.5	+ 1,350.0%		4	+ 33.3%	+ 33.3%	
\$200,001 to \$300,000	33	- 29.8%	- 67.3%	4.7	- 60.2%	- 48.1%	9	+ 50.0%	- 30.8%	
\$300,001 and Above	1,395	- 29.2%	+ 3.3%	9.5	- 30.7%	+ 3.0%	162	- 1.8%	+ 1.3%	
Total	1,568	- 27.2%	- 2.2%	7.5	- 33.6%	- 0.6%	230	+ 1.3%	- 3.8%	

## Showings















## **Iredell County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	217	- 40.1%	- 0.9%	2.0	- 20.0%	+ 15.8%	133	- 40.4%	- 19.4%	
\$100,001 to \$200,000	289	- 59.5%	- 33.1%	6.2	- 37.4%	- 16.6%	61	- 42.5%	- 18.7%	
\$200,001 to \$300,000	864	+ 3.3%	- 11.8%	7.7	- 1.3%	- 3.4%	125	+ 0.8%	- 10.7%	
\$300,001 and Above	2,541	- 16.4%	+ 8.2%	5.9	- 32.2%	+ 5.9%	510	+ 26.6%	- 3.2%	
Total	3,911	- 21.0%	- 1.7%	5.7	- 24.0%	+ 2.0%	829	- 3.2%	- 8.6%	

1,750

4.000

## Showings

14

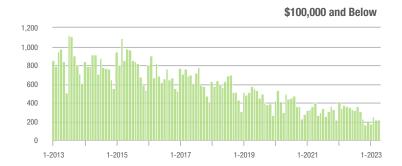
0

1-2013

1-2014

1-2015

1-2016





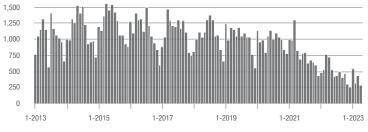


1-2018

1-2019

1-2017

\$100,001 to \$200,000



\$300,001 and Above



1-2021

1-2022

1-2023

1-2020

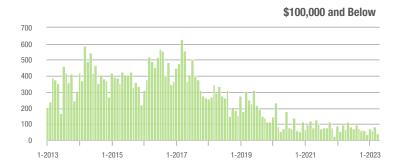


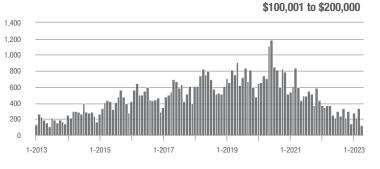


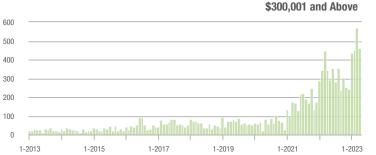
## Kannapolis, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	41	- 37.9%	- 49.4%	2.2	- 21.4%	- 25.5%	23	- 39.5%	- 30.3%	
\$100,001 to \$200,000	120	- 67.8%	- 63.9%	10.5	+ 1.0%	- 28.8%	13	- 64.9%	- 45.8%	
\$200,001 to \$300,000	600	+ 41.8%	- 20.9%	8.2	- 8.9%	- 14.8%	75	+ 38.9%	- 16.7%	
\$300,001 and Above	459	+ 33.4%	- 19.2%	5.7	- 26.9%	- 18.3%	80	+ 42.9%	- 9.1%	
Total	1,220	+ 1.2%	- 29.9%	6.6	- 17.5%	- 20.5%	191	+ 3.2%	- 18.7%	

## Showings







### \$200,001 to \$300,000









\$100,001 to \$200,000

## Lake Norman

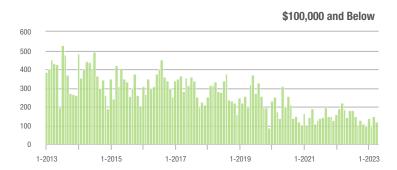
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	117	- 37.4%	- 22.5%	1.8	- 28.0%	- 25.9%	79	- 27.5%	- 8.1%	
\$100,001 to \$200,000	81	+ 58.8%	- 31.9%	4.8	+ 71.4%	- 27.0%	23	- 32.4%	- 14.8%	
\$200,001 to \$300,000	176	+ 10.7%	- 27.6%	7.2	- 8.9%	- 21.6%	26	- 3.7%	- 10.3%	
\$300,001 and Above	2,326	- 16.1%	- 1.5%	6.8	- 23.6%	- 0.7%	378	+ 3.6%	- 2.1%	
Total	2,700	- 14.8%	- 6.1%	6.1	- 19.7%	- 5.5%	506	- 5.4%	- 4.2%	

800

600

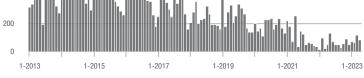
400

## Showings





#### Buyer Interest (Showings/Listings) \$100,000 and Below - \$100,001 to \$200,000 - \$200,001 to \$300,000 \$300,001 and Above 14 12 10 8 6 0 1-2014 1-2015 1-2017 1-2013 1-2016 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023



\$300,001 and Above 5,000 4,000 2,000 1,000 1-2013 1-2015 1-2017 1-2019 1-2021 1-2023





## Lake Wylie

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	96	+ 71.4%	+ 41.2%	3.0	+ 50.0%	+ 20.0%	38	- 5.0%	+ 5.6%	
\$100,001 to \$200,000	12	- 66.7%	+ 20.0%	2.5	- 65.3%	+ 400.0%	13	+ 18.2%	0.0%	
\$200,001 to \$300,000	22	- 76.8%	- 79.2%	2.5	- 59.0%	- 68.4%	14	- 41.7%	- 30.0%	
\$300,001 and Above	1,143	- 0.7%	- 22.0%	7.1	- 22.0%	- 16.8%	185	+ 20.9%	- 8.4%	
Total	1,273	- 4.9%	- 22.8%	6.2	- 20.5%	- 18.7%	250	+ 9.6%	- 7.7%	

500

400

300

200

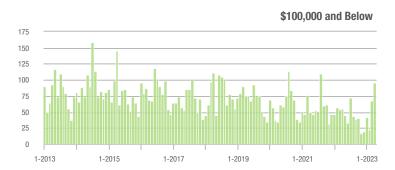
100

0

1-2013

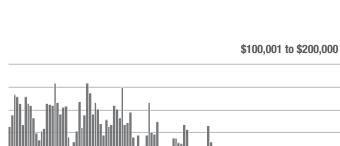
1-2015

## Showings





#### Buyer Interest (Showings/Listings) \$100,000 and Below - \$100,001 to \$200,000 - \$200,001 to \$300,000 \$300,001 and Above 14 12 10 8 6 0 1-2014 1-2015 1-2017 1-2013 1-2016 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023



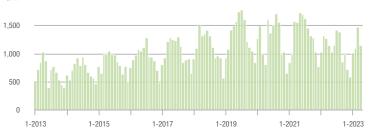
1-2019

\$300,001 and Above

1-2023

ՄՈՈՒԵւ

1-2021



1-2017

Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.

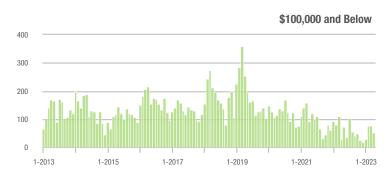


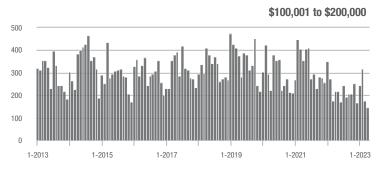


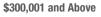
# Lancaster County, SC

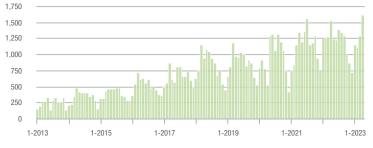
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	50	+ 92.3%	- 32.4%	1.7	+ 21.4%	- 20.1%	37	+ 37.0%	- 27.5%	
\$100,001 to \$200,000	147	- 32.3%	- 16.0%	5.5	0.0%	+ 32.5%	42	- 16.0%	- 22.2%	
\$200,001 to \$300,000	440	+ 1.1%	- 7.6%	7.5	+ 10.3%	+ 0.7%	65	- 8.5%	- 13.3%	
\$300,001 and Above	1,610	+ 5.6%	+ 25.5%	7.7	- 21.4%	+ 23.2%	224	+ 21.7%	- 2.2%	
Total	2,247	+ 2.0%	+ 11.9%	7.1	- 12.3%	+ 20.5%	368	+ 10.8%	- 10.0%	

### Showings

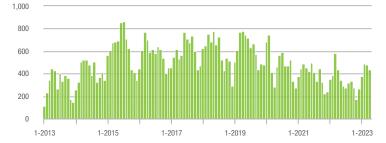








#### \$200,001 to \$300,000





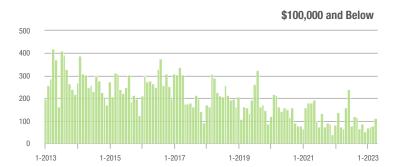


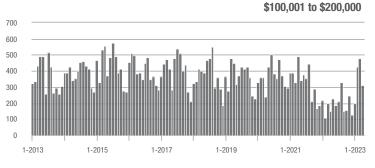


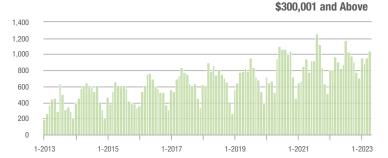
## **Lincoln County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	110	+ 66.7%	+ 44.7%	2.6	+ 13.0%	+ 49.2%	60	- 4.8%	+ 1.7%	
\$100,001 to \$200,000	311	+ 111.6%	- 34.8%	9.1	+ 85.7%	- 13.0%	43	- 4.4%	- 18.9%	
\$200,001 to \$300,000	281	- 22.4%	- 42.8%	7.4	- 20.4%	- 23.2%	41	- 19.6%	- 24.1%	
\$300,001 and Above	1,042	+ 14.8%	+ 8.2%	5.7	- 16.2%	- 0.1%	201	+ 18.9%	+ 3.6%	
Total	1,744	+ 17.6%	- 13.1%	5.9	- 9.2%	- 10.9%	345	+ 5.2%	- 4.2%	

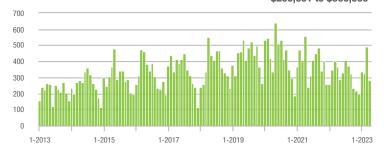
### Showings







\$200,001 to \$300,000







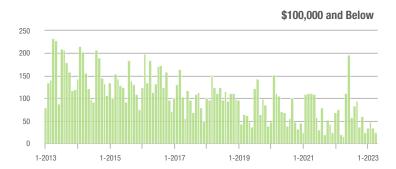


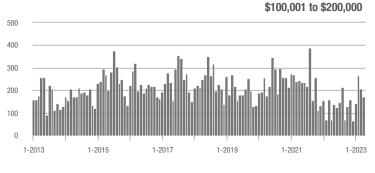
## Lincolnton, NC

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	24	+ 50.0%	- 29.4%	1.4	- 39.1%	- 25.5%	22	+ 15.8%	0.0%	
\$100,001 to \$200,000	171	+ 155.2%	- 17.0%	10.5	+ 98.1%	+ 40.0%	21	+ 31.3%	- 19.2%	
\$200,001 to \$300,000	181	- 27.6%	- 20.6%	9.3	- 2.1%	+ 14.0%	22	- 31.3%	- 26.7%	
\$300,001 and Above	252	+ 53.7%	+ 58.5%	5.9	+ 5.4%	+ 44.9%	46	+ 12.2%	+ 4.5%	
Total	628	+ 26.4%	+ 0.2%	6.6	- 1.5%	+ 17.3%	111	+ 2.8%	- 9.0%	

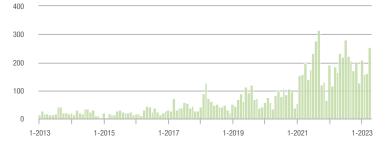
## Showings

400

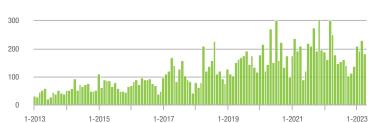








\$200,001 to \$300,000





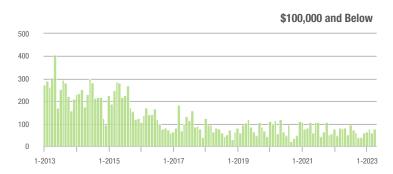




## **Matthews**, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	78	0.0%	+ 32.2%	3.6	+ 5.9%	+ 67.0%	23	- 4.2%	- 20.7%	
\$100,001 to \$200,000	9	+ 800.0%	+ 28.6%	2.0	+ 300.0%	- 66.7%	3	- 40.0%	0.0%	
\$200,001 to \$300,000	111	- 72.4%	- 20.1%	15.9	- 25.0%	+ 26.4%	8	- 60.0%	- 38.5%	
\$300,001 and Above	1,544	- 15.7%	- 3.0%	11.2	- 35.6%	- 9.1%	157	+ 25.6%	+ 4.7%	
Total	1,742	- 24.7%	- 3.1%	10.3	- 34.4%	- 4.3%	191	+ 9.8%	- 2.1%	

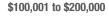
## Showings

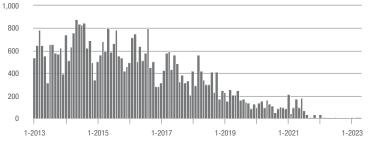


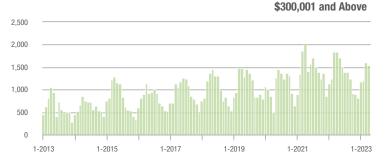












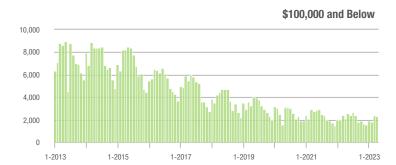


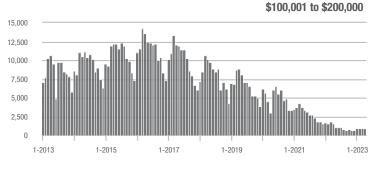


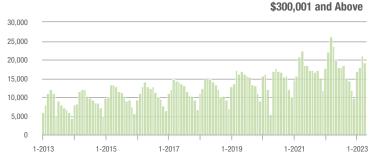
## **Mecklenburg County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	2,265	+ 8.5%	- 3.9%	2.8	- 12.5%	- 1.3%	891	+ 16.6%	- 7.9%	
\$100,001 to \$200,000	843	- 43.1%	- 9.4%	10.0	- 21.9%	+ 1.0%	93	- 30.6%	- 13.1%	
\$200,001 to \$300,000	4,000	- 29.9%	- 21.8%	13.4	- 13.0%	- 0.8%	308	- 23.0%	- 21.8%	
\$300,001 and Above	19,154	- 19.2%	- 8.7%	9.8	- 21.6%	- 2.8%	2,126	+ 1.2%	- 7.7%	
Total	26,262	- 20.4%	- 10.6%	8.4	- 23.6%	- 4.0%	3,418	+ 0.6%	- 9.4%	

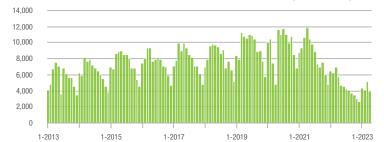
### Showings







### \$200,001 to \$300,000









\$300,001 and Above

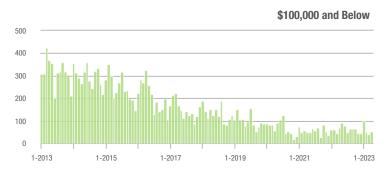
1-2021

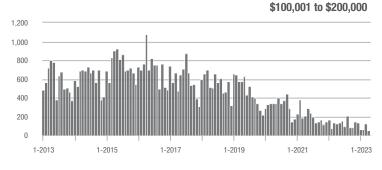
1-2023

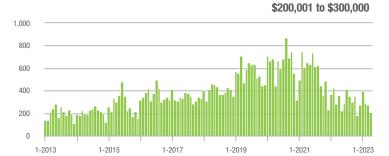
## Monroe, NC

	Total Showings			(	Buyer Inte Showings/L		Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	51	- 25.0%	+ 27.5%	2.1	- 4.5%	+ 29.0%	28	- 24.3%	- 15.2%
\$100,001 to \$200,000	48	- 59.3%	- 60.0%	5.5	- 53.0%	- 39.9%	12	- 33.3%	- 36.8%
\$200,001 to \$300,000	201	- 43.4%	- 26.1%	9.8	- 1.0%	+ 6.4%	23	- 39.5%	- 28.1%
\$300,001 and Above	845	- 16.9%	- 6.0%	5.4	- 34.9%	- 6.4%	176	+ 13.5%	- 3.8%
Total	1,145	- 26.5%	- 14.0%	5.5	- 29.5%	- 7.8%	239	- 3.6%	- 10.5%

## Showings







#### Buyer Interest (Showings/Listings) \$100,000 and Below - \$100,001 to \$200,000 \$200,001 to \$300,000 \$300,001 and Above 15.0 12.5 10.0 7.5 5.0 2.5 0.0 1-2017 1-2014 1-2015 1-2016 1-2019 1-2013 1-2018 1-2020 1-2021 1-2022 1-2023

1.400

1,200

1,000

800 600

400

200

0

1-2013

1-2015

1-2017

1-2019

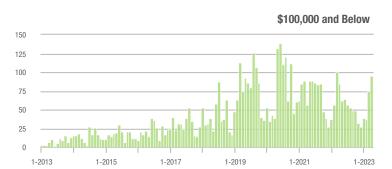


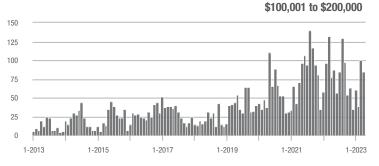


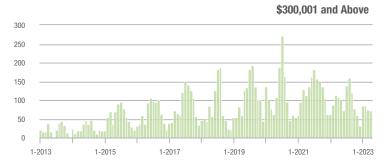
## **Montgomery County, NC**

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	95	+ 13.1%	+ 26.7%	2.1	+ 10.5%	+ 19.6%	72	+ 1.4%	- 2.7%	
\$100,001 to \$200,000	84	+ 9.1%	- 16.0%	4.0	+ 42.9%	+ 5.7%	29	- 19.4%	- 17.1%	
\$200,001 to \$300,000	30	+ 400.0%	- 3.2%	1.8	+ 157.1%	+ 2.5%	18	+ 125.0%	- 5.3%	
\$300,001 and Above	72	- 32.7%	- 2.7%	2.7	- 27.0%	+ 4.9%	33	- 8.3%	- 10.8%	
Total	281	+ 2.6%	+ 0.4%	2.6	- 3.7%	+ 6.2%	152	+ 0.7%	- 7.9%	

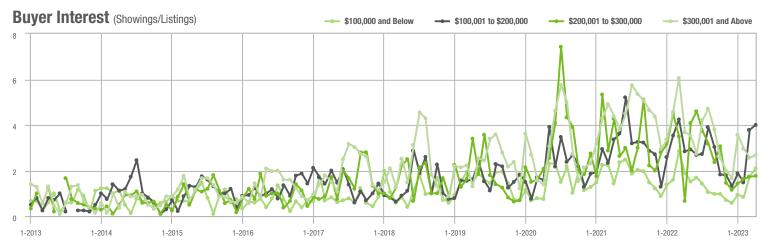
### **Showings**











1-2023





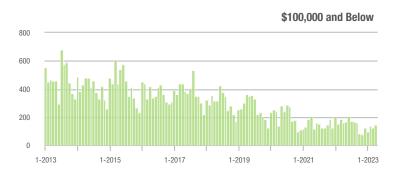
## **Mooresville, NC**

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	146	- 5.2%	+ 21.7%	2.4	- 20.0%	+ 22.8%	63	- 4.5%	- 14.9%	
\$100,001 to \$200,000	58	- 78.0%	- 52.1%	8.1	- 56.0%	- 10.3%	10	- 58.3%	- 37.5%	
\$200,001 to \$300,000	227	- 3.4%	- 10.6%	9.0	- 10.0%	+ 6.5%	30	- 3.2%	- 16.7%	
\$300,001 and Above	1,707	- 29.8%	+ 2.0%	6.7	- 32.3%	+ 1.8%	276	- 1.4%	- 3.2%	
Total	2,138	- 30.7%	- 1.4%	6.3	- 33.0%	+ 1.5%	379	- 5.5%	- 7.8%	

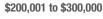
1,200

4.000

## Showings





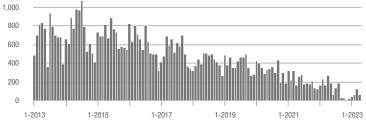




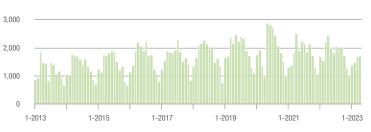
Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.



\$100,001 to \$200,000



\$300,001 and Above



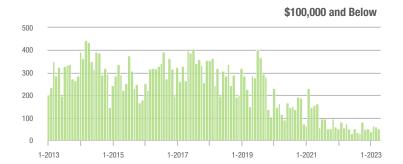


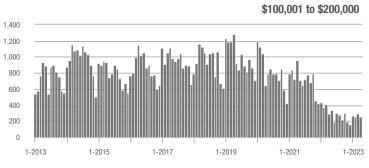


## **Rock Hill, SC**

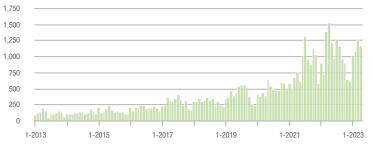
Total Showings			(	Buyer Inte Showings/L		Managed Listings			
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	52	- 26.8%	- 14.8%	2.7	- 18.2%	- 0.5%	31	- 6.1%	- 18.4%
\$100,001 to \$200,000	252	- 13.1%	- 14.0%	11.4	+ 9.6%	+ 20.6%	24	- 33.3%	- 31.4%
\$200,001 to \$300,000	996	- 27.2%	- 2.5%	12.2	- 22.8%	- 0.3%	84	- 4.5%	- 2.3%
\$300,001 and Above	1,173	- 23.0%	- 7.0%	8.3	- 33.1%	- 11.6%	158	+ 14.5%	+ 2.6%
Total	2,473	- 24.0%	- 6.2%	9.4	- 25.4%	- 3.4%	297	+ 0.7%	- 5.1%

## Showings





#### \$300,001 and Above







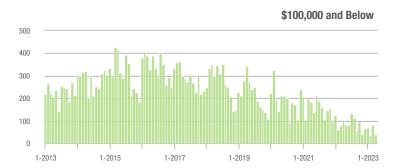


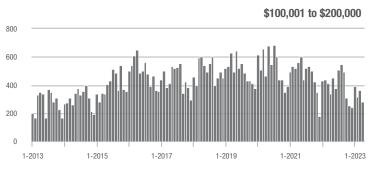


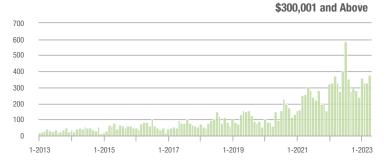
## Salisbury, NC

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	40	- 61.5%	- 50.6%	2.5	- 41.9%	- 54.9%	26	- 43.5%	+ 8.3%	
\$100,001 to \$200,000	278	- 17.0%	- 23.2%	8.2	- 1.2%	- 1.3%	38	- 28.3%	- 24.0%	
\$200,001 to \$300,000	590	+ 39.2%	+ 5.5%	7.5	- 11.8%	+ 24.9%	87	+ 45.0%	- 13.9%	
\$300,001 and Above	378	+ 14.9%	+ 13.9%	5.1	- 13.6%	+ 19.2%	84	+ 29.2%	- 7.7%	
Total	1,286	+ 7.9%	- 3.6%	6.3	- 10.0%	+ 8.4%	235	+ 4.9%	- 11.7%	

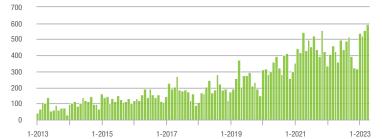
## Showings







### \$200,001 to \$300,000





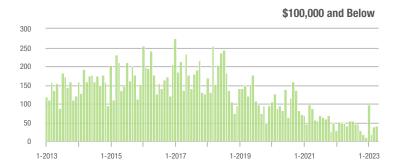




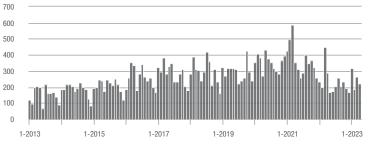
## **Stanly County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	41	- 16.3%	+ 7.9%	3.7	+ 60.9%	+ 23.3%	20	- 35.5%	- 4.8%	
\$100,001 to \$200,000	223	- 22.3%	- 16.2%	7.1	- 19.3%	+ 2.9%	41	- 10.9%	- 18.0%	
\$200,001 to \$300,000	340	- 11.5%	+ 40.5%	5.3	- 33.8%	+ 44.9%	75	+ 38.9%	- 5.1%	
\$300,001 and Above	369	+ 52.5%	- 35.8%	4.3	+ 2.4%	- 20.0%	111	+ 33.7%	- 19.6%	
Total	973	+ 1.1%	- 13.2%	5.0	- 18.0%	+ 1.1%	247	+ 15.4%	- 14.2%	

## Showings

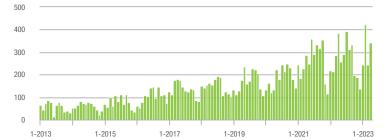


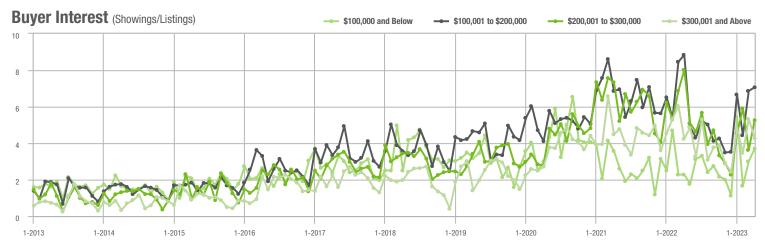






### \$200,001 to \$300,000





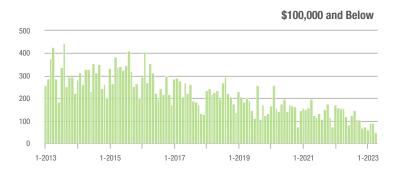


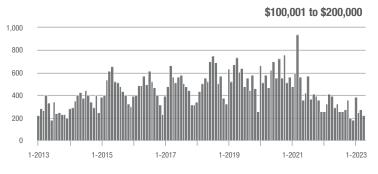


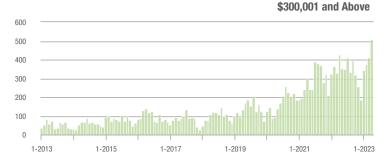
## Statesville, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	45	- 70.4%	- 48.9%	1.1	- 50.0%	- 31.5%	60	- 50.8%	- 24.1%	
\$100,001 to \$200,000	220	- 43.9%	- 19.7%	6.8	- 20.0%	- 8.8%	40	- 37.5%	- 13.0%	
\$200,001 to \$300,000	582	+ 10.0%	- 12.7%	7.5	- 3.8%	- 6.2%	86	+ 13.2%	- 8.5%	
\$300,001 and Above	510	+ 20.0%	+ 24.1%	4.2	- 28.8%	+ 19.6%	159	+ 71.0%	- 4.8%	
Total	1,357	- 9.4%	- 5.8%	5.2	- 13.3%	+ 1.4%	345	- 2.8%	- 10.6%	

## Showings







### \$200,001 to \$300,000





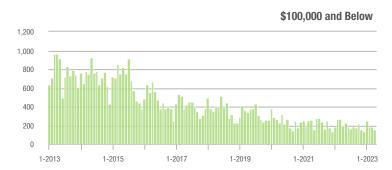


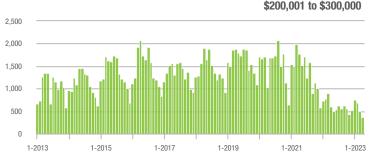


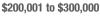
## **Union County, NC**

	Total Showings			(	Buyer Inte Showings/L		Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	154	- 20.2%	- 14.9%	2.4	- 14.3%	+ 24.6%	71	- 15.5%	- 25.3%
\$100,001 to \$200,000	122	- 31.1%	- 24.2%	4.9	- 10.9%	- 22.7%	30	- 37.5%	- 11.8%
\$200,001 to \$300,000	365	- 39.4%	- 26.0%	9.1	- 6.2%	+ 16.4%	50	- 36.7%	- 32.4%
\$300,001 and Above	3,801	- 26.8%	- 2.8%	7.7	- 33.0%	- 3.2%	548	+ 4.6%	- 3.5%
Total	4,442	- 27.9%	- 6.4%	7.2	- 28.7%	- 0.4%	699	- 4.9%	- 9.3%

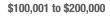
### **Showings**

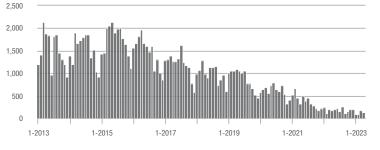




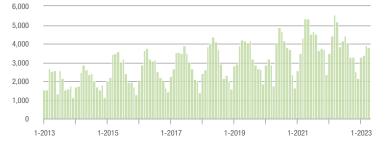








\$300,001 and Above







\$100,001 to \$200,000

1-2021

\$300,001 and Above

1-2023

## **Uptown Charlotte**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	53	- 34.6%	+ 60.6%	1.6	- 54.3%	+ 5.8%	32	+ 6.7%	+ 28.0%	
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%	
\$200,001 to \$300,000	19	- 87.3%	- 56.8%	9.5	+ 14.5%	- 13.6%	2	- 88.9%	- 50.0%	
\$300,001 and Above	247	- 41.7%	- 8.2%	7.6	- 12.6%	- 12.1%	33	- 34.0%	+ 3.1%	
Total	319	- 51.4%	- 7.8%	5.0	- 31.5%	- 23.1%	67	- 32.3%	+ 9.8%	

400

300

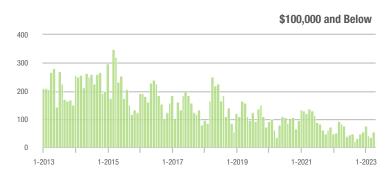
200

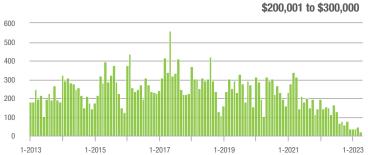
100 0

700

1-2013

## Showings







1-2017

1-2019

1-2015







## Waxhaw, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	41	- 42.3%	+ 17.1%	2.7	- 28.9%	+ 37.9%	17	- 19.0%	- 5.6%	
\$100,001 to \$200,000	43	+ 207.1%	+ 2,050.0%	10.8	+ 468.4%	+ 1,512.5%	6	- 40.0%	+ 20.0%	
\$200,001 to \$300,000	33	- 47.6%	- 43.1%	4.0	- 33.3%	- 13.7%	10	- 41.2%	- 33.3%	
\$300,001 and Above	1,437	- 18.0%	+ 7.1%	9.9	- 25.0%	+ 1.9%	156	+ 8.3%	+ 5.4%	
Total	1,554	- 18.2%	+ 8.1%	9.0	- 20.4%	+ 6.3%	189	- 1.6%	+ 1.6%	

400

3.000

2,500

2,000

1,500

1,000

500

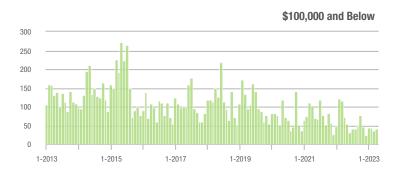
0

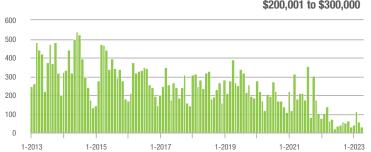
1-2013

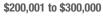
1-2015

1-2017

## Showings





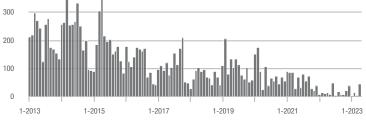




Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.



1-2023





1-2019

1-2021

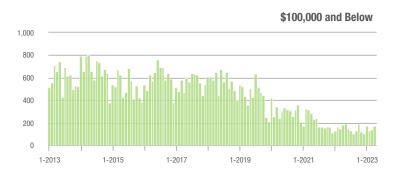


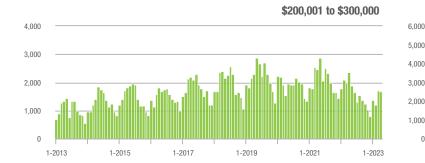


## **York County, SC**

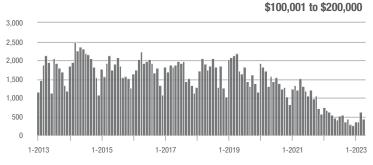
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	April 2023	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	174	- 1.1%	+ 25.2%	2.7	+ 3.8%	+ 45.6%	87	- 15.5%	- 9.4%	
\$100,001 to \$200,000	432	- 18.9%	- 30.2%	9.7	+ 16.9%	- 2.9%	64	- 24.7%	- 25.6%	
\$200,001 to \$300,000	1,690	- 28.0%	- 0.9%	10.9	- 21.6%	+ 6.0%	171	- 5.5%	- 6.0%	
\$300,001 and Above	3,848	- 14.9%	- 5.4%	8.2	- 28.1%	- 6.6%	520	+ 13.3%	- 1.0%	
Total	6,144	- 18.9%	- 5.9%	8.4	- 22.9%	- 2.7%	842	+ 1.7%	- 5.3%	

## Showings

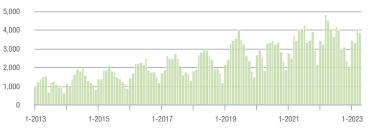








\$300,001 and Above



Current as of May 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.