

Showing Statistics

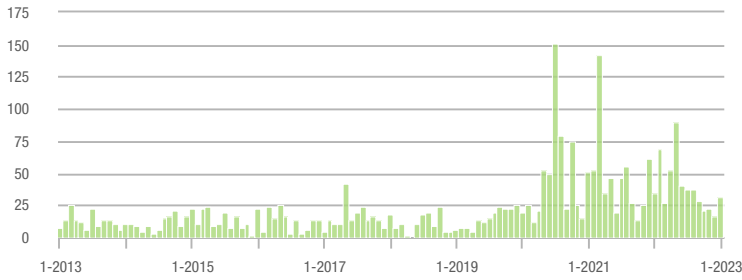
| MLS Area | Total Showings | Buyer Interest (Showings / Listings) | Managed Listings |
|-------------------------|----------------|--------------------------------------|------------------|
| Alexander County, NC | 417 | 5.8 | 90 |
| Anson County, NC | 231 | 4.5 | 65 |
| Cabarrus County, NC | 5,611 | 9.2 | 670 |
| Charlotte MSA | 59,650 | 9.0 | 7,415 |
| Chester County, SC | 327 | 3.5 | 106 |
| Chesterfield County, SC | 78 | 2.2 | 37 |
| Cleveland County, NC | 1,331 | 5.1 | 300 |
| City of Charlotte, NC | 23,359 | 10.6 | 2,386 |
| Concord, NC | 3,211 | 9.6 | 361 |
| Davidson, NC | 469 | 7.8 | 72 |
| Denver, NC | 884 | 6.4 | 152 |
| Fort Mill, SC | 1,951 | 10.7 | 193 |
| Gaston County, NC | 5,728 | 7.8 | 821 |
| Gastonia, NC | 2,815 | 7.8 | 401 |
| Huntersville, NC | 1,895 | 10.6 | 201 |
| Iredell County, NC | 4,277 | 6.6 | 782 |
| Kannapolis, NC | 1,703 | 10.2 | 184 |
| Lake Norman | 3,045 | 7.3 | 490 |
| Lake Wylie | 1,364 | 6.6 | 242 |
| Lancaster County, SC | 2,248 | 6.4 | 405 |
| Lincoln County, NC | 1,878 | 6.4 | 341 |
| Lincolnton, NC | 707 | 7.5 | 106 |
| Matthews, NC | 1,752 | 12.4 | 165 |
| Mecklenburg County, NC | 28,356 | 10.4 | 2,973 |
| Monroe, NC | 1,706 | 7.2 | 260 |
| Montgomery County, NC | 256 | 2.3 | 157 |
| Mooresville, NC | 2,142 | 7.4 | 330 |
| Rock Hill, SC | 2,673 | 9.2 | 325 |
| Salisbury, NC | 1,669 | 7.4 | 259 |
| Stanly County, NC | 1,303 | 6.3 | 263 |
| Statesville, NC | 1,634 | 6.0 | 334 |
| Union County, NC | 5,597 | 8.9 | 714 |
| Uptown Charlotte | 327 | 9.1 | 36 |
| Waxhaw, NC | 1,636 | 11.0 | 164 |
| York County, SC | 6,705 | 8.6 | 889 |

Alexander County, NC

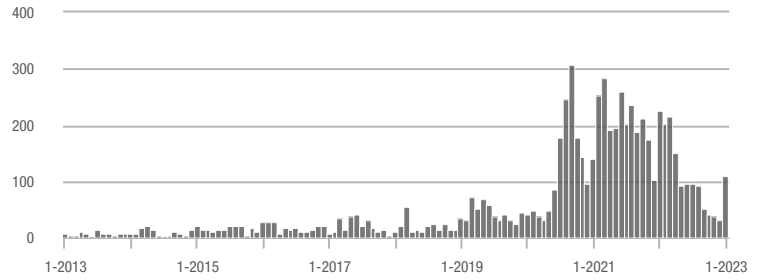
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 32 | - 5.9% | + 88.2% | 2.1 | + 16.7% | + 75.7% | 23 | - 36.1% | - 4.2% |
| \$100,001 to \$200,000 | 108 | - 52.0% | + 248.4% | 7.7 | - 40.3% | + 208.6% | 17 | - 22.7% | + 13.3% |
| \$200,001 to \$300,000 | 149 | - 53.9% | + 129.2% | 7.9 | - 59.5% | + 86.2% | 20 | + 5.3% | + 17.6% |
| \$300,001 and Above | 128 | - 14.7% | + 73.0% | 5.3 | - 15.9% | + 110.3% | 30 | 0.0% | - 21.1% |
| Total | 417 | - 43.0% | + 123.0% | 5.8 | - 42.6% | + 120.2% | 90 | - 15.9% | - 4.3% |

Showings

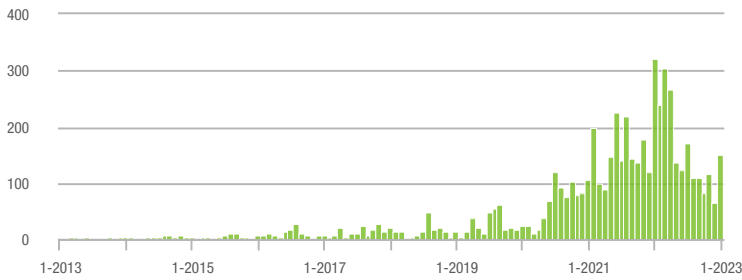
\$100,000 and Below



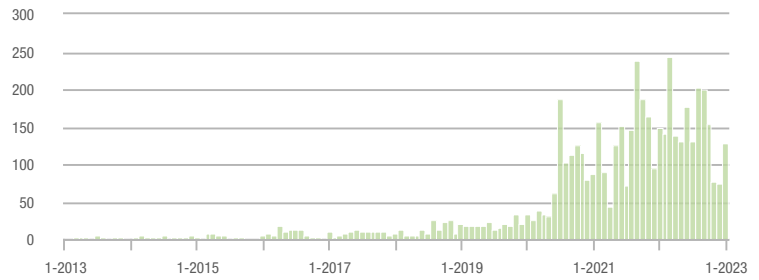
\$100,001 to \$200,000



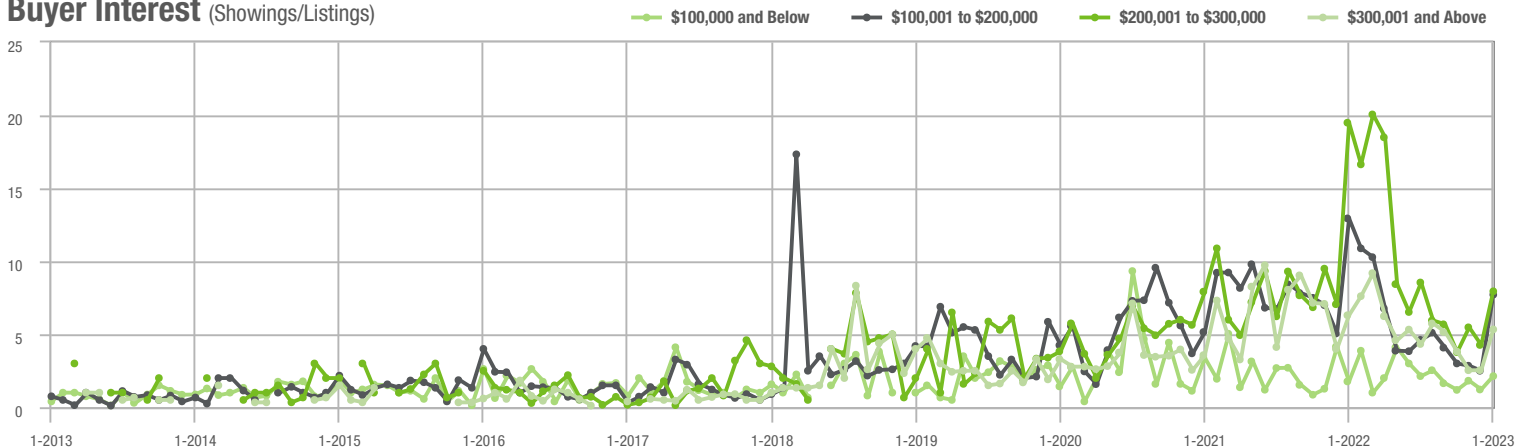
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

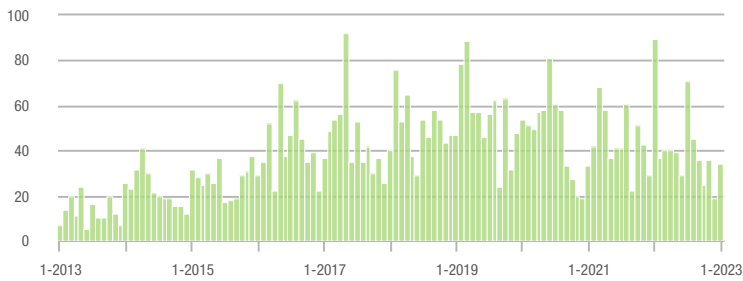


Anson County, NC

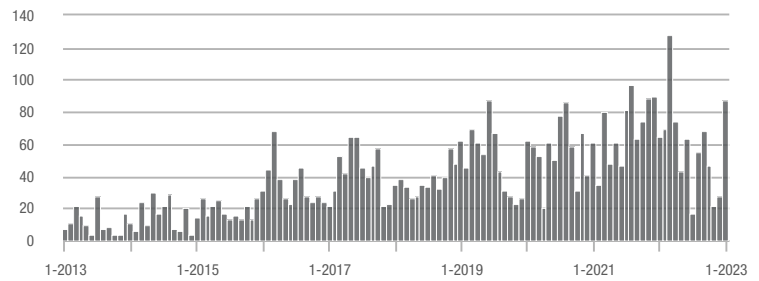
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 34 | - 62.2% | + 78.9% | 1.8 | - 67.3% | + 52.4% | 18 | - 41.9% | - 18.2% |
| \$100,001 to \$200,000 | 87 | + 33.8% | + 210.7% | 5.3 | + 65.6% | + 248.7% | 19 | - 17.4% | - 13.6% |
| \$200,001 to \$300,000 | 79 | + 61.2% | + 172.4% | 6.5 | - 7.1% | + 132.1% | 13 | + 85.7% | + 18.2% |
| \$300,001 and Above | 31 | + 158.3% | + 158.3% | 2.7 | + 125.0% | + 171.4% | 15 | + 25.0% | - 16.7% |
| Total | 231 | + 6.9% | + 162.5% | 4.5 | + 9.8% | + 179.8% | 65 | - 11.0% | - 11.0% |

Showings

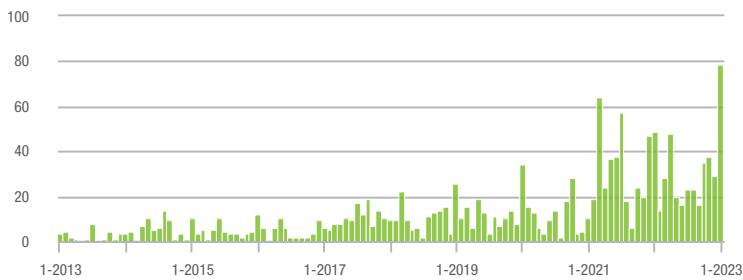
\$100,000 and Below



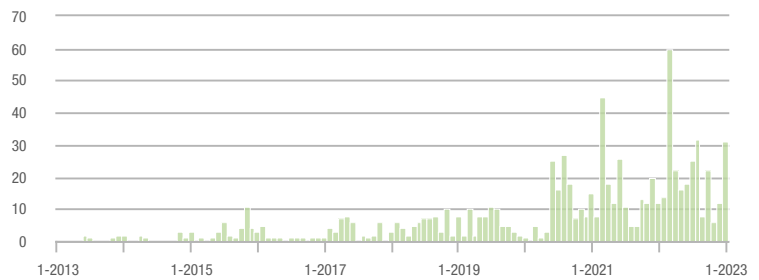
\$100,001 to \$200,000



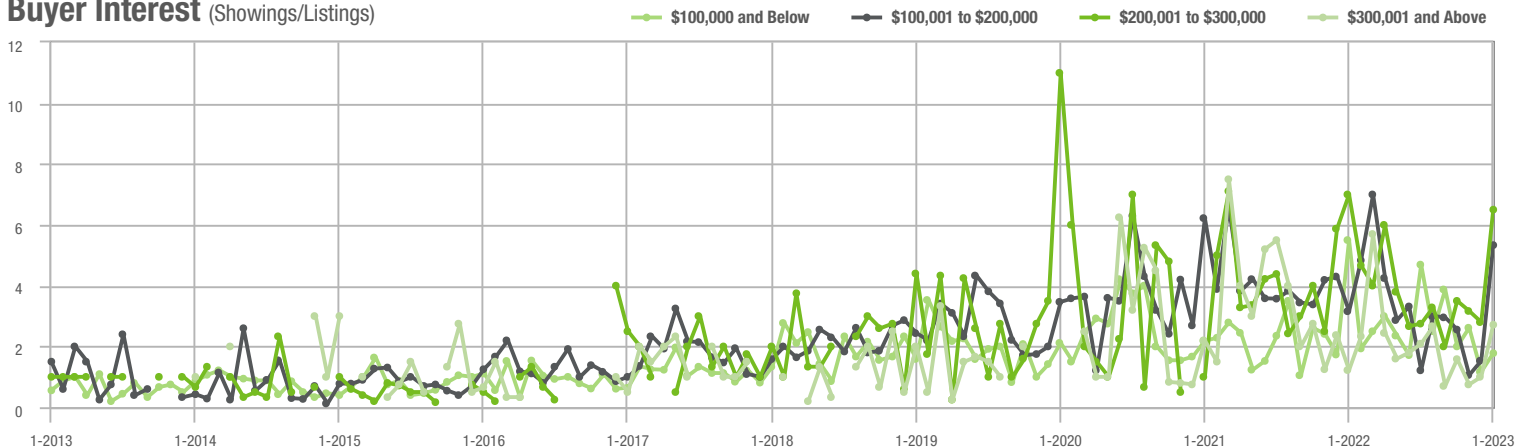
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

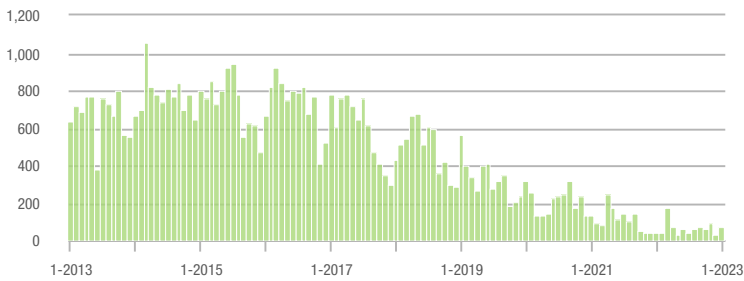


Cabarrus County, NC

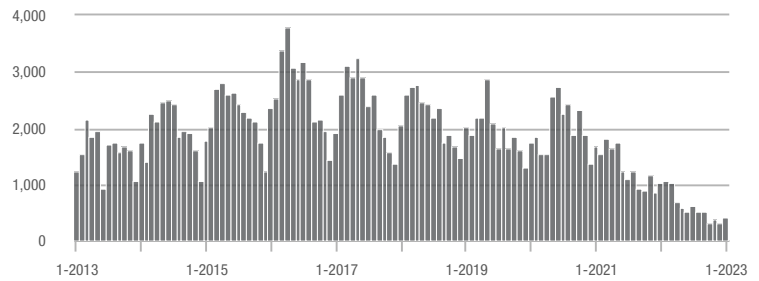
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 70 | + 70.7% | + 159.3% | 2.9 | + 52.6% | + 154.2% | 28 | - 9.7% | - 12.5% |
| \$100,001 to \$200,000 | 397 | - 60.8% | + 25.6% | 8.7 | - 47.0% | + 44.1% | 51 | - 28.2% | - 12.1% |
| \$200,001 to \$300,000 | 1,986 | + 9.3% | + 78.0% | 12.2 | - 29.1% | + 81.4% | 170 | + 51.8% | - 4.0% |
| \$300,001 and Above | 3,158 | - 16.7% | + 38.1% | 8.3 | - 54.1% | + 48.9% | 421 | + 68.4% | - 10.6% |
| Total | 5,611 | - 15.8% | + 49.8% | 9.2 | - 45.6% | + 59.6% | 670 | + 44.4% | - 9.2% |

Showings

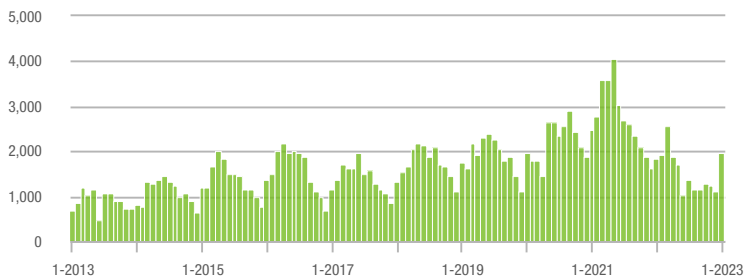
\$100,000 and Below



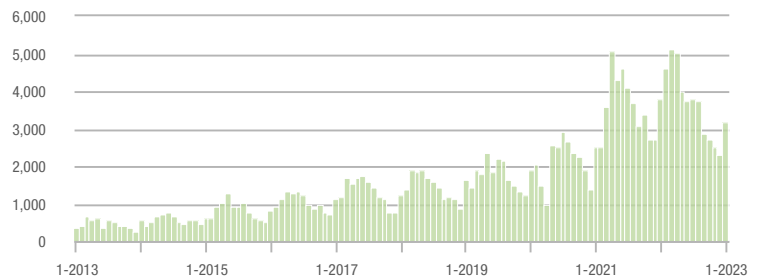
\$100,001 to \$200,000



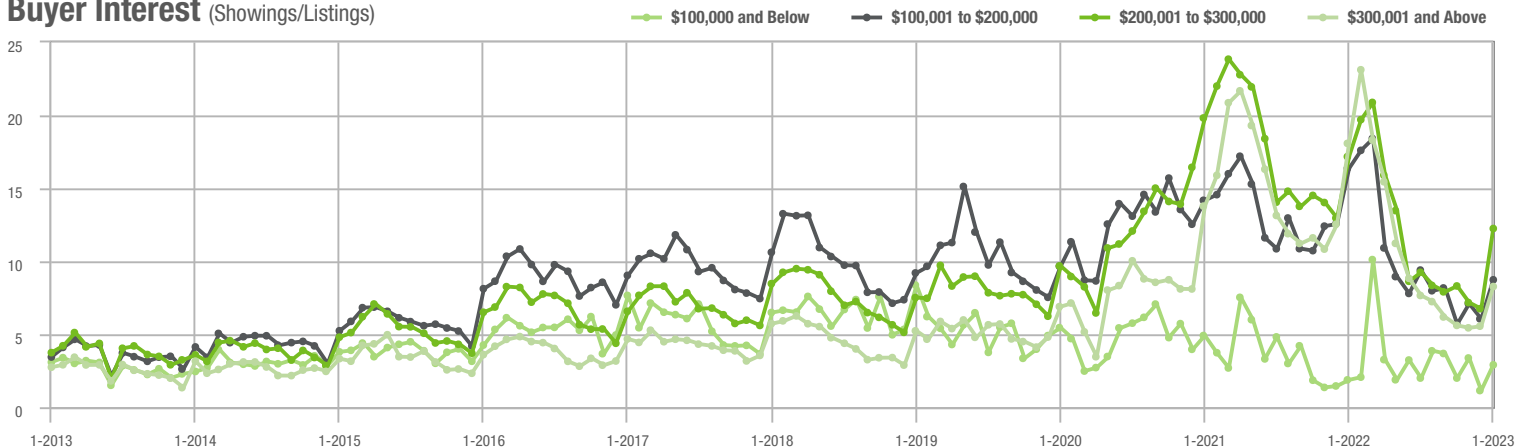
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

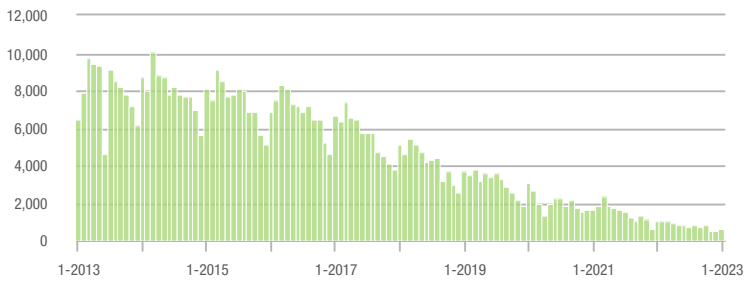


Charlotte MSA

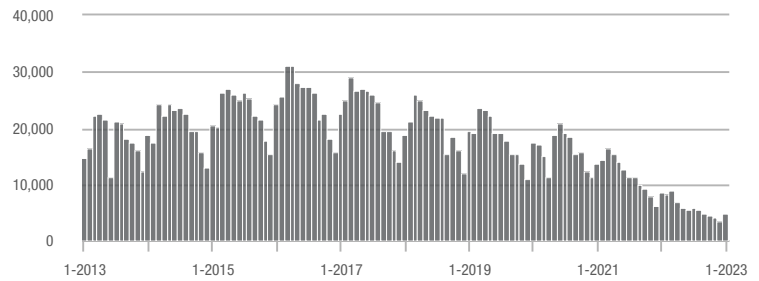
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 634 | - 37.1% | + 13.6% | 2.4 | - 17.2% | + 23.1% | 361 | - 38.2% | - 14.9% |
| \$100,001 to \$200,000 | 4,641 | - 45.1% | + 35.7% | 7.9 | - 34.2% | + 45.8% | 661 | - 17.7% | - 9.3% |
| \$200,001 to \$300,000 | 14,895 | - 21.7% | + 69.7% | 10.0 | - 43.8% | + 69.1% | 1,604 | + 33.0% | - 3.0% |
| \$300,001 and Above | 39,480 | - 15.6% | + 70.9% | 9.1 | - 45.2% | + 72.2% | 4,789 | + 43.8% | - 4.1% |
| Total | 59,650 | - 20.8% | + 66.3% | 9.0 | - 41.6% | + 68.6% | 7,415 | + 25.2% | - 5.0% |

Showings

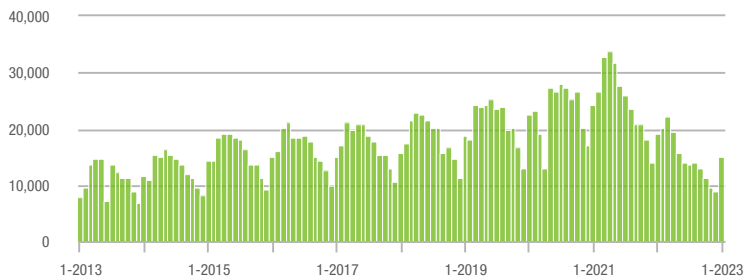
\$100,000 and Below



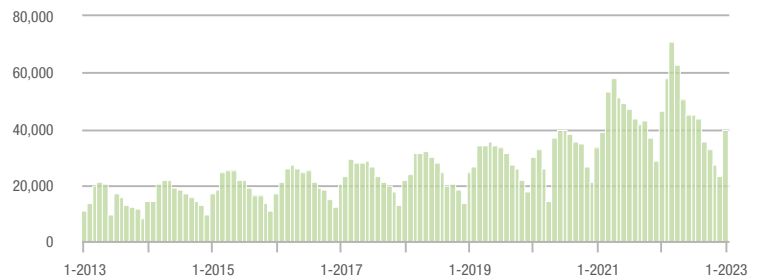
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

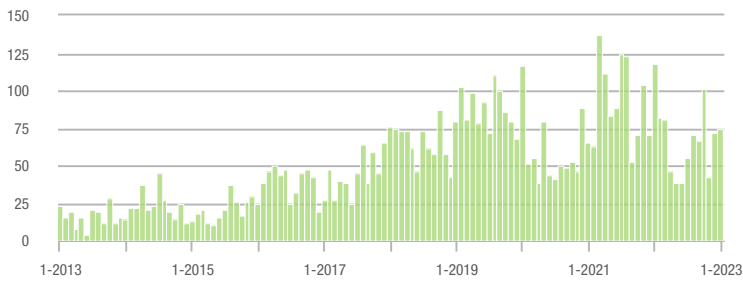


Chester County, SC

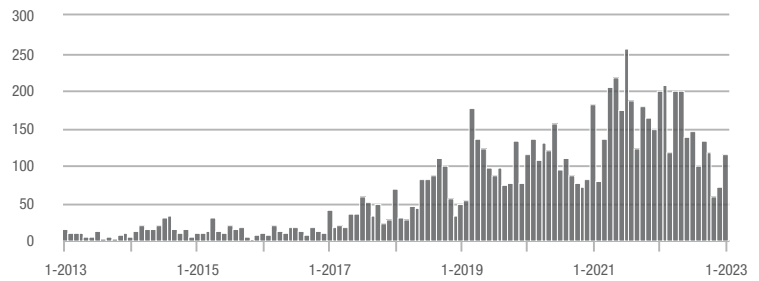
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 74 | - 37.3% | + 2.8% | 2.8 | - 24.3% | + 8.9% | 30 | - 38.8% | - 23.1% |
| \$100,001 to \$200,000 | 116 | - 42.0% | + 58.9% | 4.1 | - 42.3% | + 78.5% | 31 | - 13.9% | - 11.4% |
| \$200,001 to \$300,000 | 69 | + 109.1% | + 27.8% | 3.4 | - 19.0% | + 36.5% | 24 | + 140.0% | - 4.0% |
| \$300,001 and Above | 68 | - 6.8% | + 70.0% | 3.5 | - 36.4% | + 100.2% | 21 | + 31.3% | + 5.0% |
| Total | 327 | - 22.9% | + 36.8% | 3.5 | - 32.7% | + 49.4% | 106 | - 4.5% | - 10.9% |

Showings

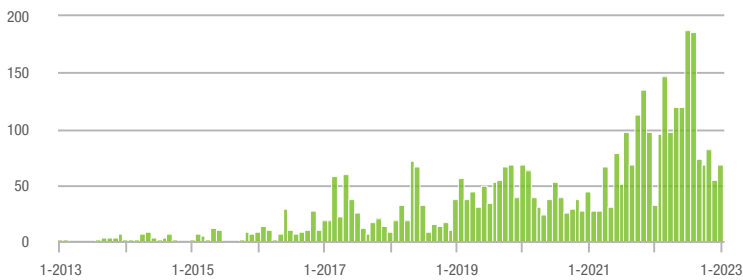
\$100,000 and Below



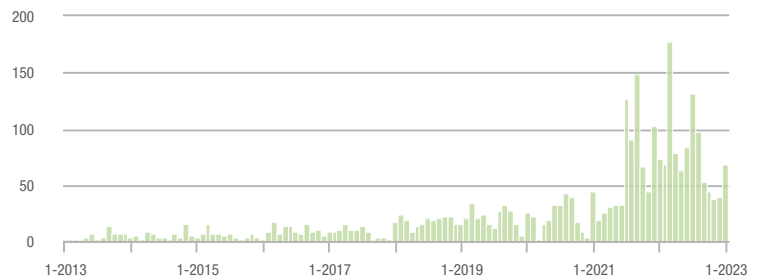
\$100,001 to \$200,000



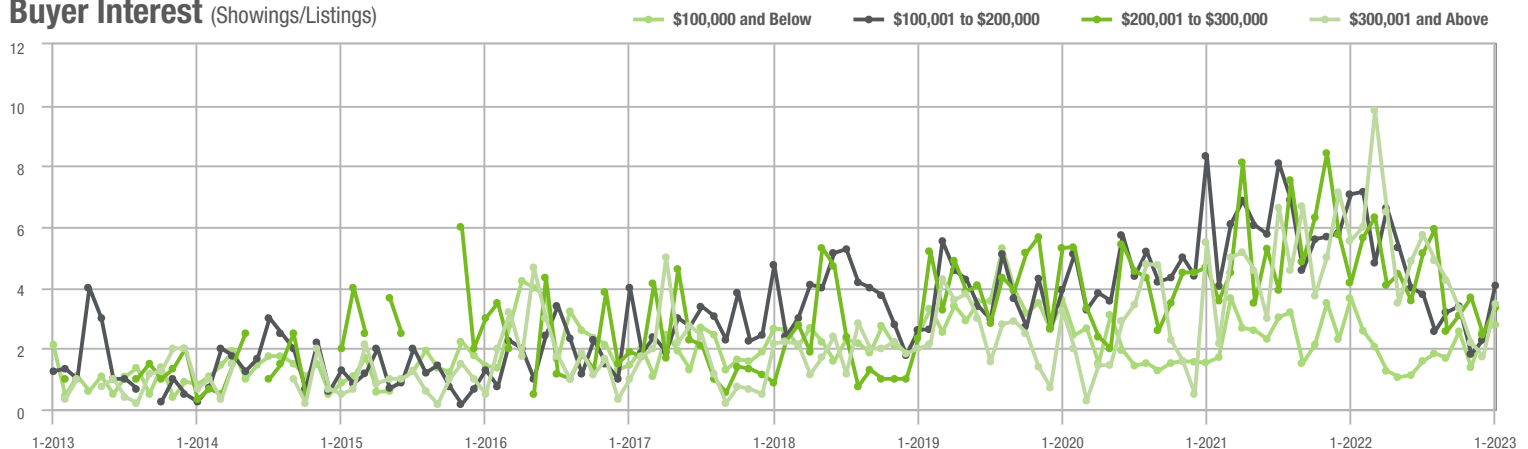
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

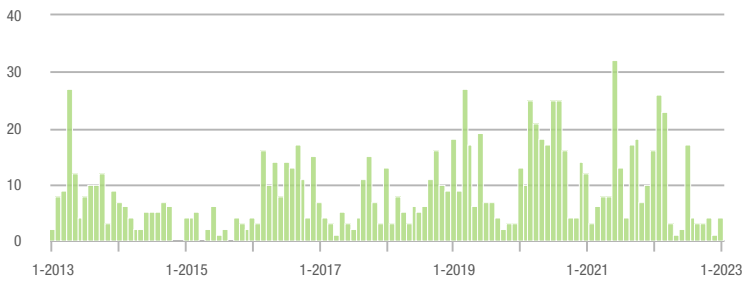


Chesterfield County, SC

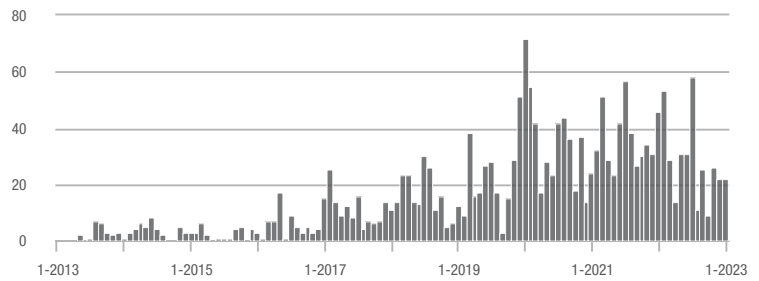
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 4 | - 75.0% | + 300.0% | 0.7 | - 78.1% | + 166.7% | 7 | - 22.2% | - 12.5% |
| \$100,001 to \$200,000 | 22 | - 52.2% | 0.0% | 2.4 | - 40.0% | 0.0% | 9 | - 30.8% | 0.0% |
| \$200,001 to \$300,000 | 42 | - 8.7% | + 320.0% | 2.8 | - 22.2% | + 57.1% | 15 | - 31.8% | + 36.4% |
| \$300,001 and Above | 10 | + 100.0% | + 400.0% | 1.8 | + 80.0% | + 80.0% | 6 | + 100.0% | + 100.0% |
| Total | 78 | - 31.0% | + 122.9% | 2.2 | - 37.1% | + 30.6% | 37 | - 21.3% | + 19.4% |

Showings

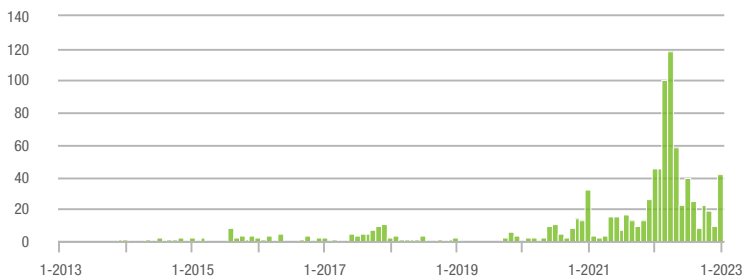
\$100,000 and Below



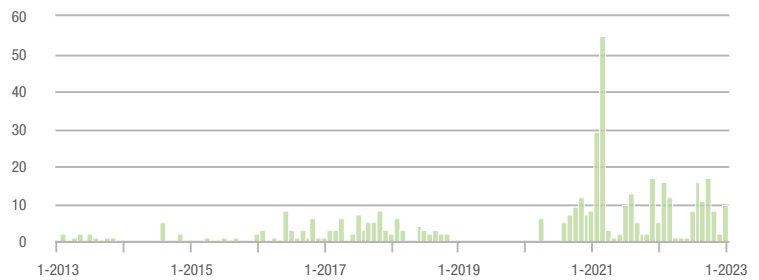
\$100,001 to \$200,000



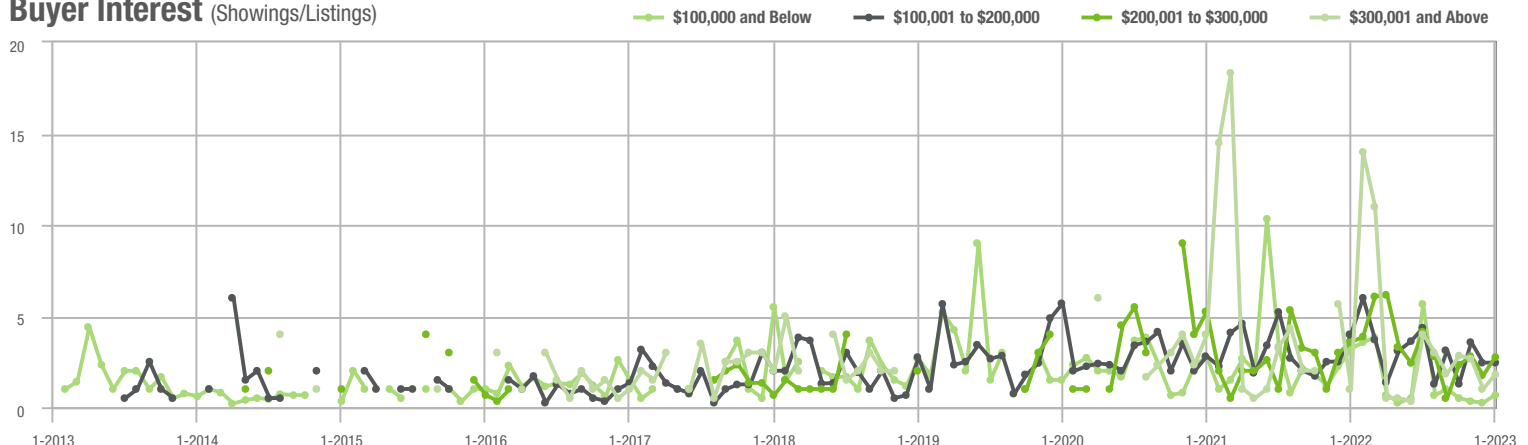
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

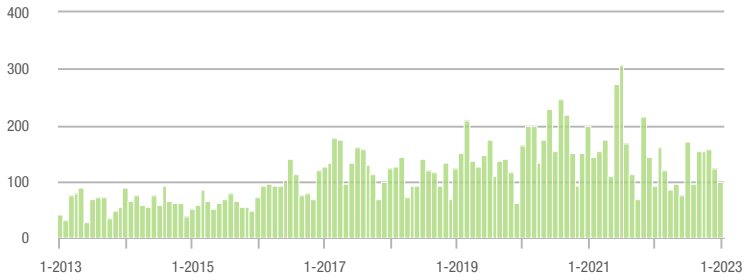


Cleveland County, NC

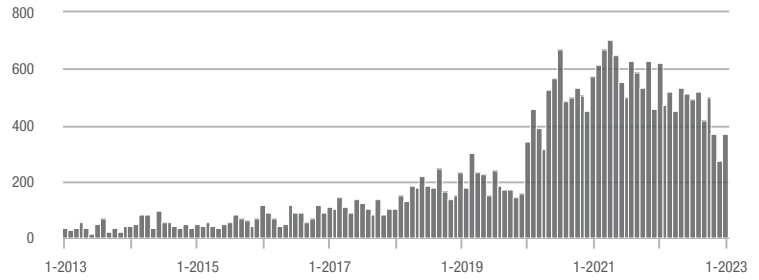
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 100 | + 8.7% | - 18.0% | 4.7 | + 113.6% | + 20.1% | 43 | - 42.7% | - 23.2% |
| \$100,001 to \$200,000 | 372 | - 40.1% | + 36.3% | 5.6 | - 28.2% | + 67.3% | 72 | - 20.9% | - 20.9% |
| \$200,001 to \$300,000 | 546 | + 18.7% | + 88.3% | 5.9 | - 37.2% | + 86.8% | 100 | + 85.2% | - 2.0% |
| \$300,001 and Above | 313 | - 9.8% | + 65.6% | 3.7 | - 27.5% | + 55.5% | 85 | + 14.9% | - 1.2% |
| Total | 1,331 | - 12.4% | + 52.3% | 5.1 | - 21.5% | + 63.8% | 300 | + 2.0% | - 10.4% |

Showings

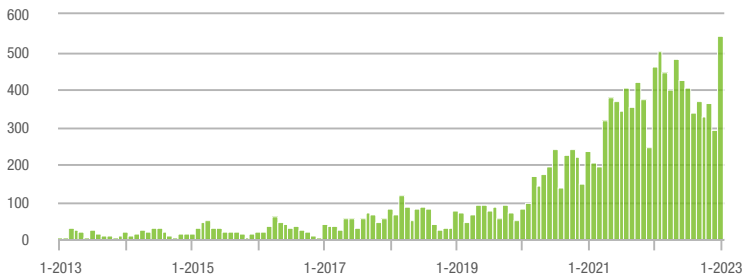
\$100,000 and Below



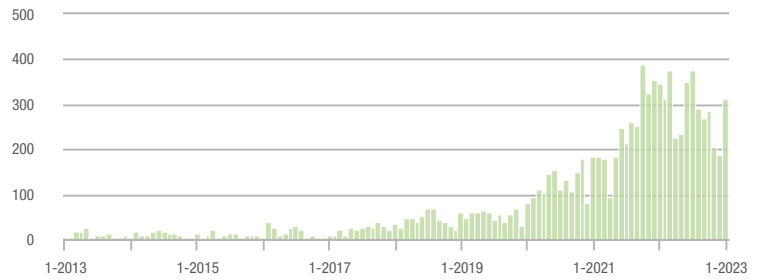
\$100,001 to \$200,000



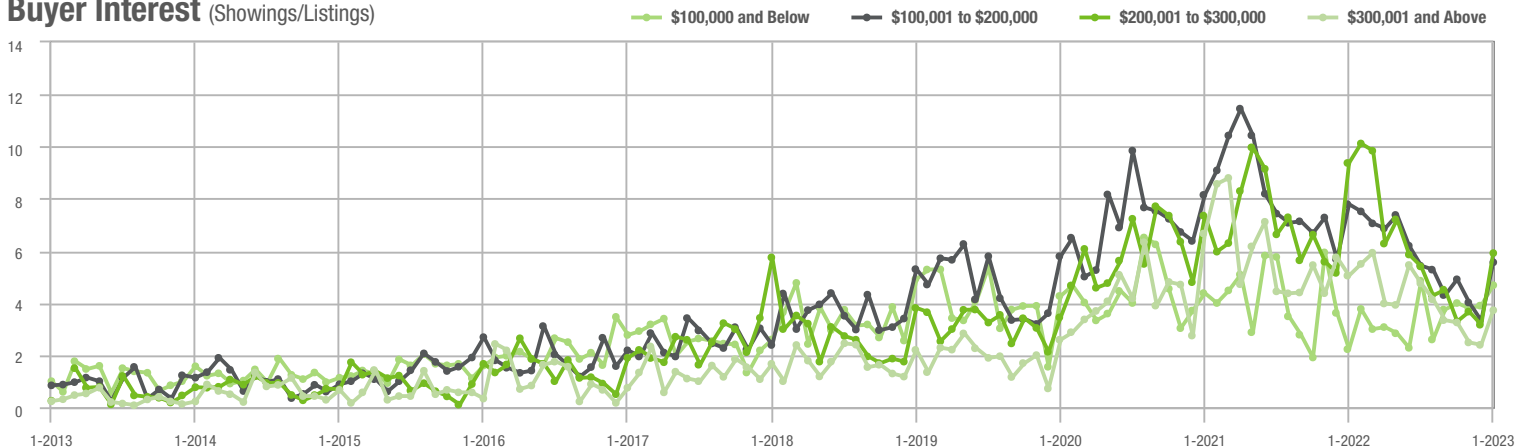
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

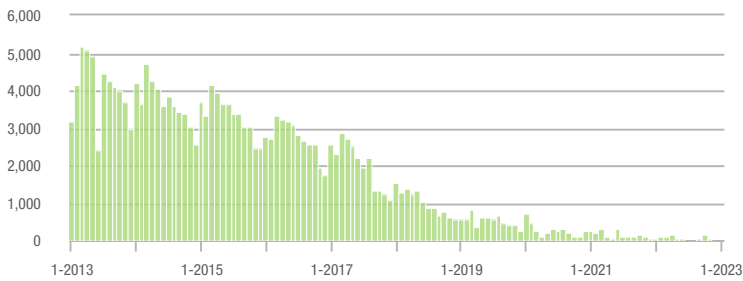


City of Charlotte, NC

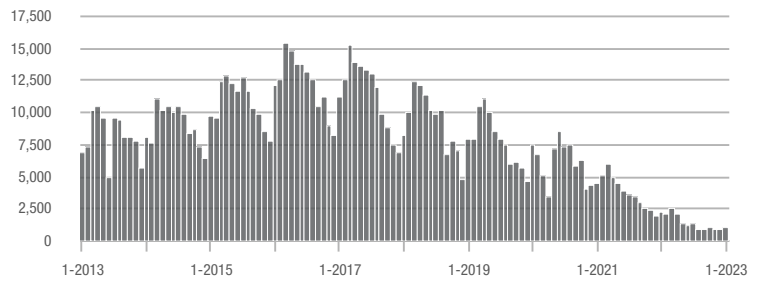
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 21 | - 54.3% | - 4.5% | 0.6 | - 50.0% | - 37.5% | 31 | - 36.7% | - 11.4% |
| \$100,001 to \$200,000 | 1,117 | - 50.7% | + 34.7% | 10.2 | - 36.3% | + 24.0% | 113 | - 24.7% | + 4.6% |
| \$200,001 to \$300,000 | 5,236 | - 39.9% | + 74.7% | 12.2 | - 45.5% | + 72.4% | 450 | + 9.8% | - 2.8% |
| \$300,001 and Above | 16,985 | - 20.8% | + 79.4% | 10.3 | - 46.6% | + 77.8% | 1,792 | + 43.2% | - 2.6% |
| Total | 23,359 | - 28.0% | + 75.4% | 10.6 | - 45.4% | + 73.2% | 2,386 | + 28.3% | - 2.5% |

Showings

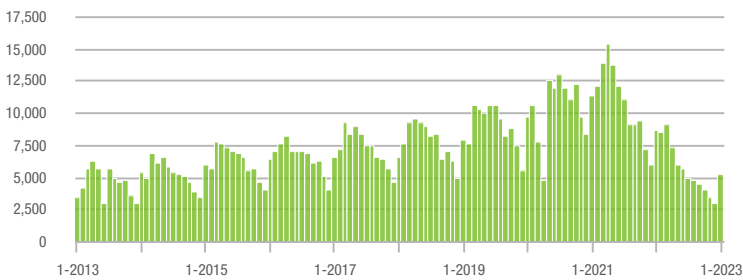
\$100,000 and Below



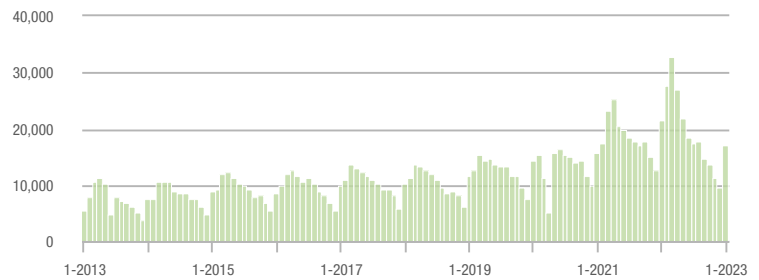
\$100,001 to \$200,000



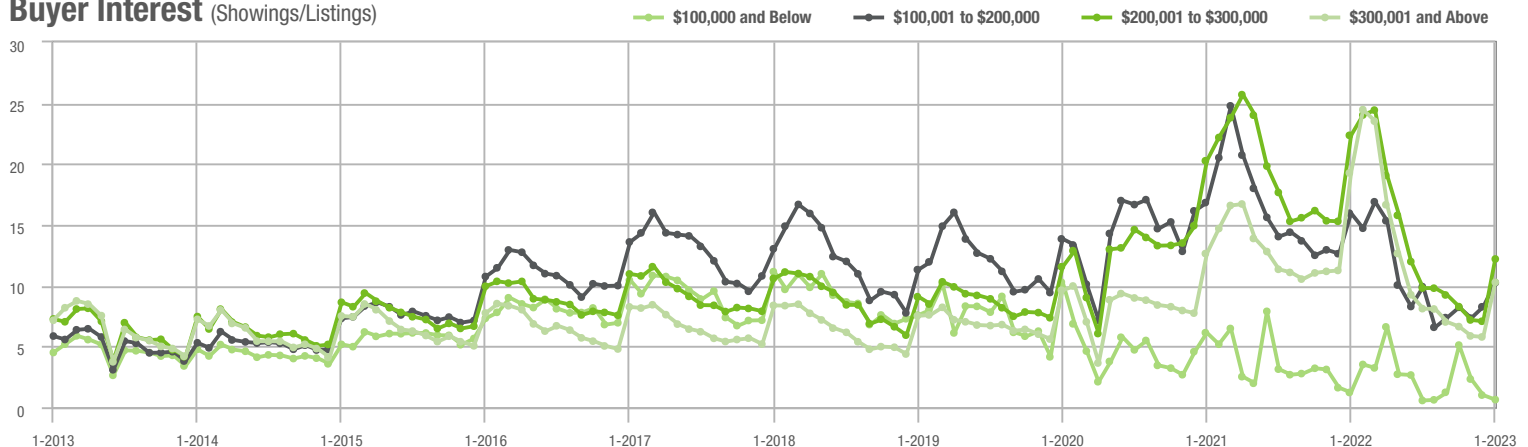
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

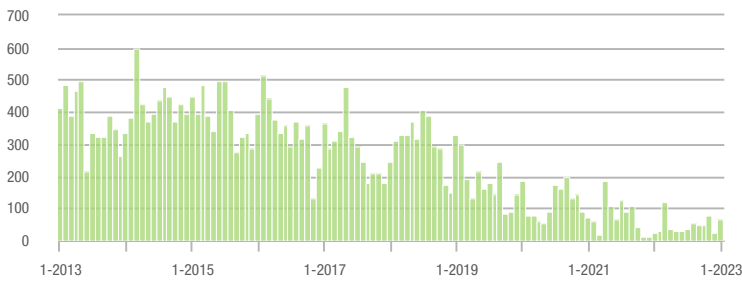


Concord, NC

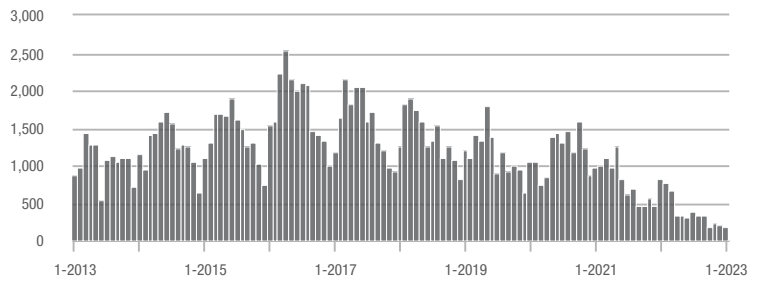
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 63 | + 142.3% | + 152.0% | 4.5 | + 125.0% | + 115.2% | 17 | 0.0% | - 5.6% |
| \$100,001 to \$200,000 | 181 | - 78.1% | - 7.2% | 7.5 | - 66.4% | - 0.0% | 26 | - 39.5% | - 7.1% |
| \$200,001 to \$300,000 | 1,184 | - 0.9% | + 103.1% | 14.9 | - 17.2% | + 108.3% | 82 | + 17.1% | - 3.5% |
| \$300,001 and Above | 1,783 | - 25.1% | + 31.6% | 8.1 | - 57.1% | + 40.2% | 236 | + 53.2% | - 10.6% |
| Total | 3,211 | - 27.4% | + 48.8% | 9.6 | - 48.1% | + 56.8% | 361 | + 27.1% | - 8.6% |

Showings

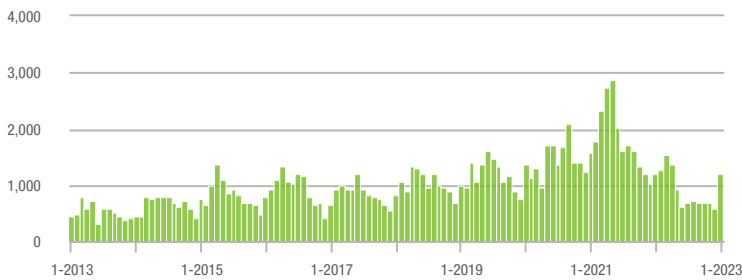
\$100,000 and Below



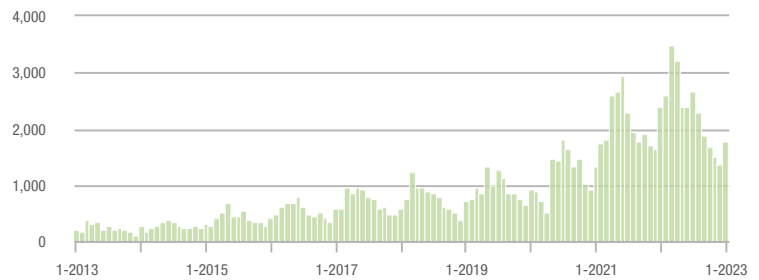
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

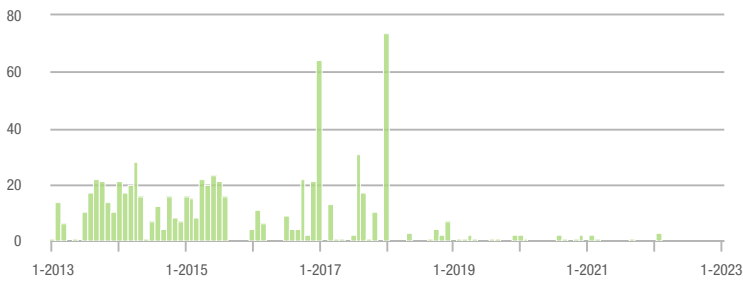


Davidson, NC

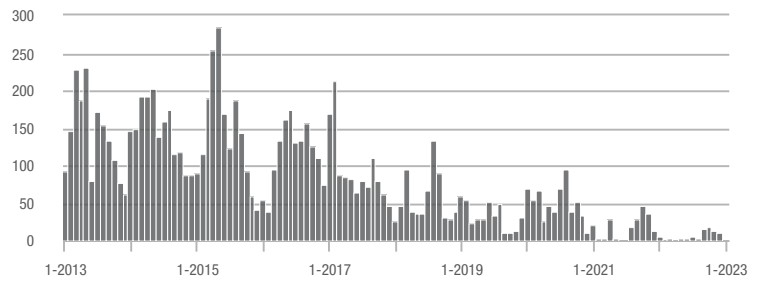
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 0 | 0.0% | 0.0% | 0.0 | 0.0% | 0.0% | 0 | - 100.0% | 0.0% |
| \$100,001 to \$200,000 | 0 | - 100.0% | - 100.0% | 0.0 | - 100.0% | - 100.0% | 0 | - 100.0% | - 100.0% |
| \$200,001 to \$300,000 | 18 | - 50.0% | 0.0% | 6.0 | - 65.7% | + 100.0% | 4 | 0.0% | - 42.9% |
| \$300,001 and Above | 451 | - 20.9% | + 75.5% | 7.9 | - 47.3% | + 73.3% | 68 | + 47.8% | + 3.0% |
| Total | 469 | - 23.1% | + 65.1% | 7.8 | - 45.8% | + 75.0% | 72 | + 33.3% | - 4.0% |

Showings

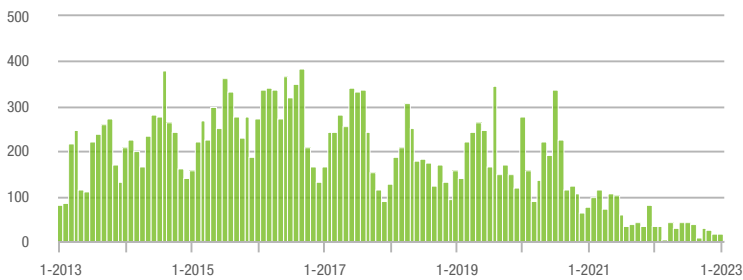
\$100,000 and Below



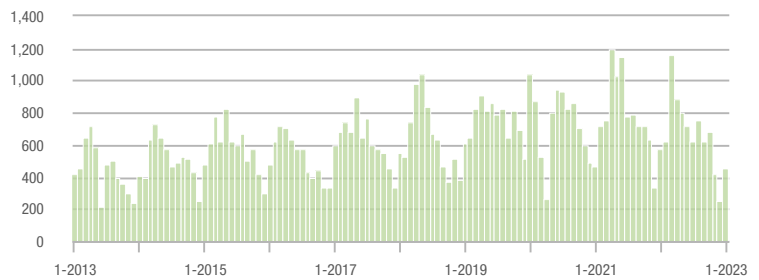
\$100,001 to \$200,000



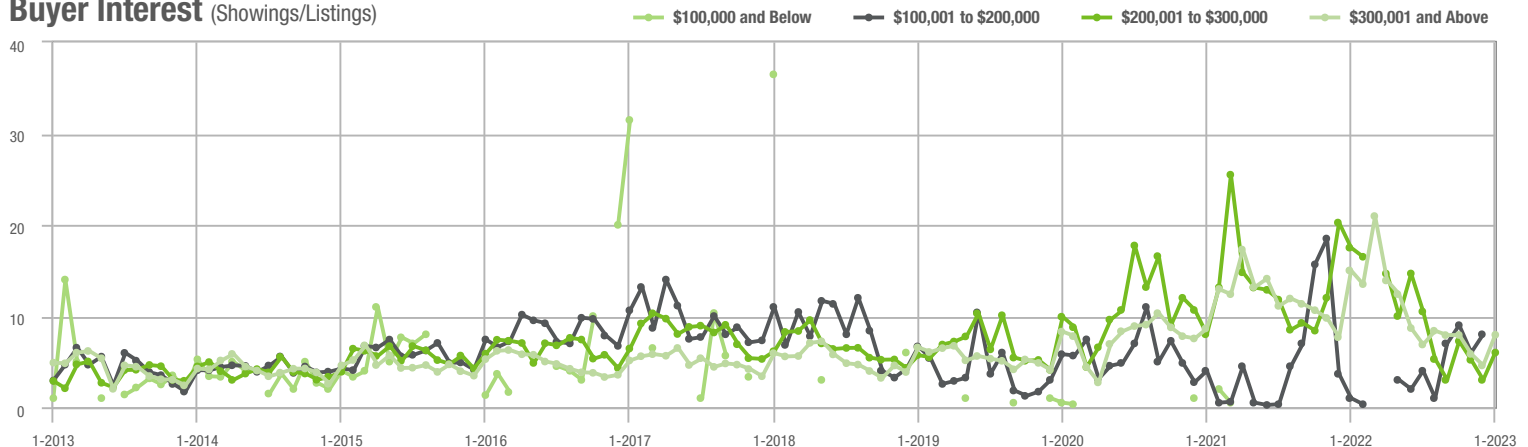
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

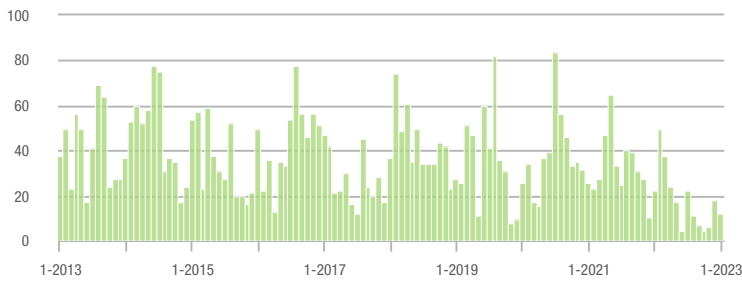


Denver, NC

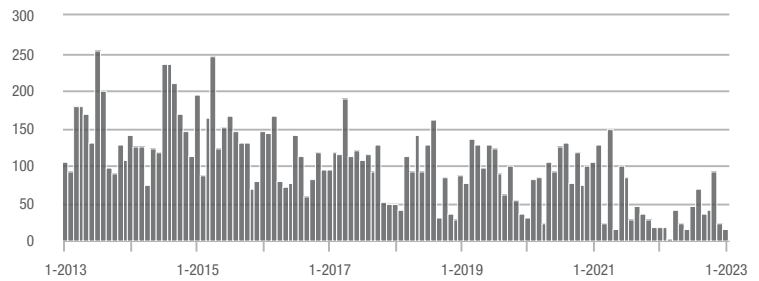
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 12 | - 45.5% | - 33.3% | 2.5 | + 38.9% | - 28.6% | 6 | - 72.7% | - 33.3% |
| \$100,001 to \$200,000 | 15 | - 21.1% | - 31.8% | 1.7 | - 37.0% | - 31.8% | 10 | 0.0% | 0.0% |
| \$200,001 to \$300,000 | 129 | + 222.5% | + 55.4% | 8.6 | + 19.4% | - 2.2% | 14 | + 55.6% | + 16.7% |
| \$300,001 and Above | 728 | + 12.2% | + 37.9% | 6.7 | - 35.0% | + 28.5% | 122 | + 50.6% | + 2.5% |
| Total | 884 | + 21.1% | + 35.8% | 6.4 | - 25.6% | + 22.5% | 152 | + 24.6% | + 1.3% |

Showings

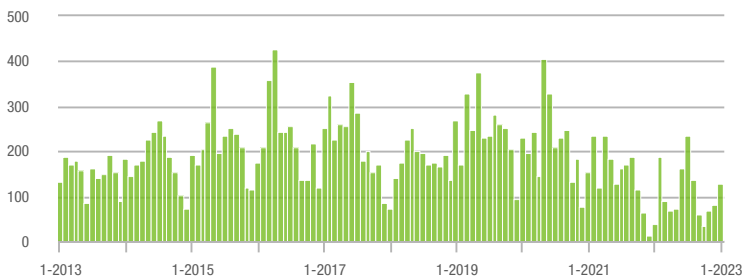
\$100,000 and Below



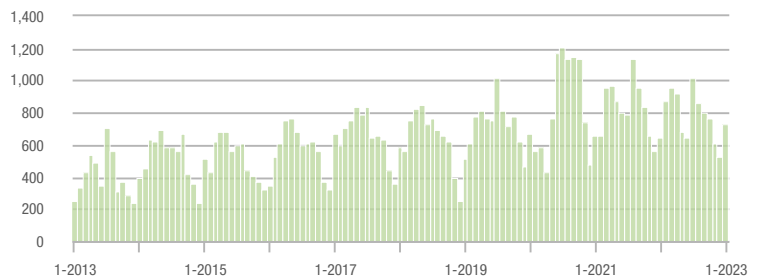
\$100,001 to \$200,000



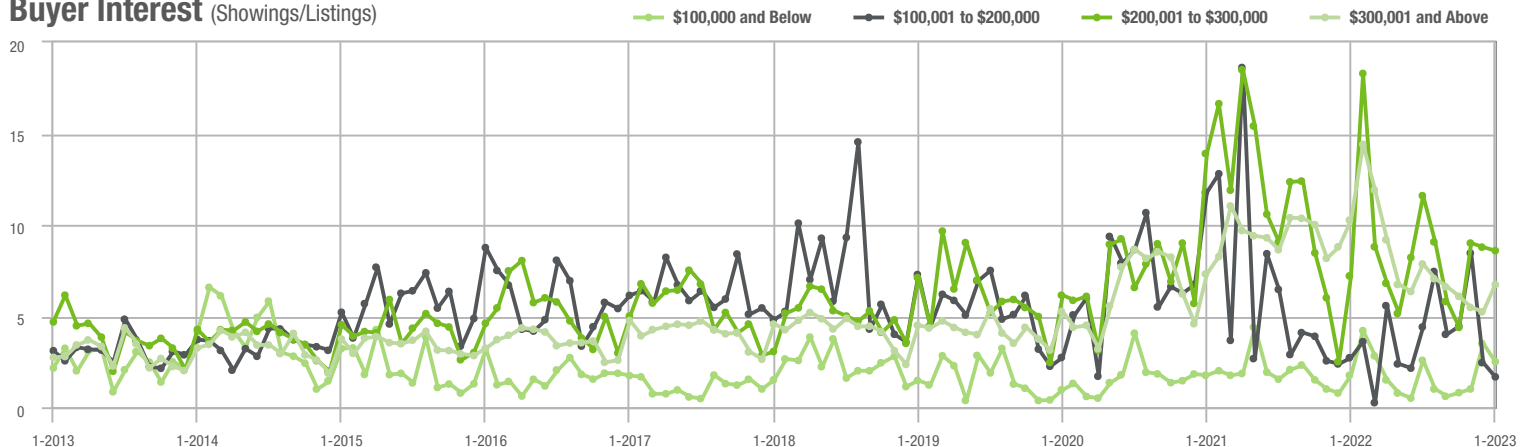
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

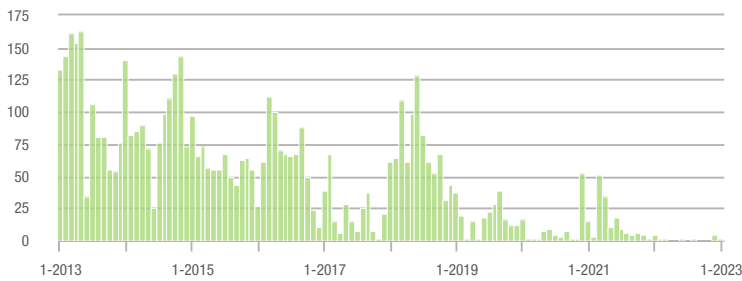


Fort Mill, SC

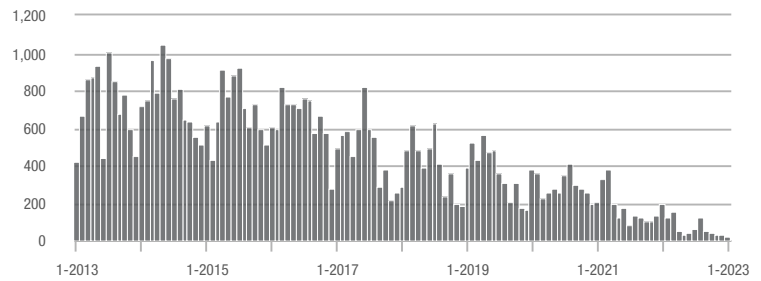
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 1 | - 75.0% | - 80.0% | 0.5 | 0.0% | - 70.0% | 2 | - 33.3% | - 33.3% |
| \$100,001 to \$200,000 | 24 | - 87.9% | - 31.4% | 3.3 | - 79.1% | - 24.9% | 8 | - 52.9% | - 11.1% |
| \$200,001 to \$300,000 | 271 | - 59.2% | + 83.1% | 9.6 | - 56.6% | + 69.4% | 29 | - 12.1% | + 7.4% |
| \$300,001 and Above | 1,655 | - 15.0% | + 74.0% | 11.5 | - 43.9% | + 90.8% | 154 | + 41.3% | - 9.4% |
| Total | 1,951 | - 30.7% | + 71.3% | 10.7 | - 46.8% | + 84.2% | 193 | + 19.1% | - 7.7% |

Showings

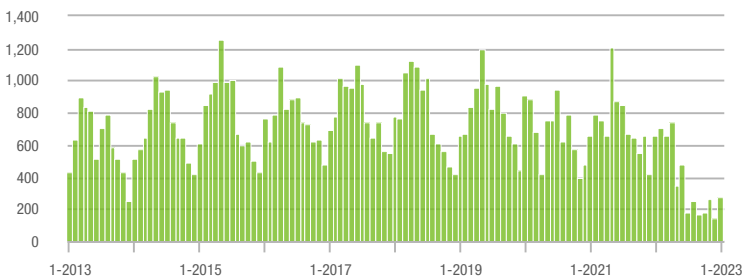
\$100,000 and Below



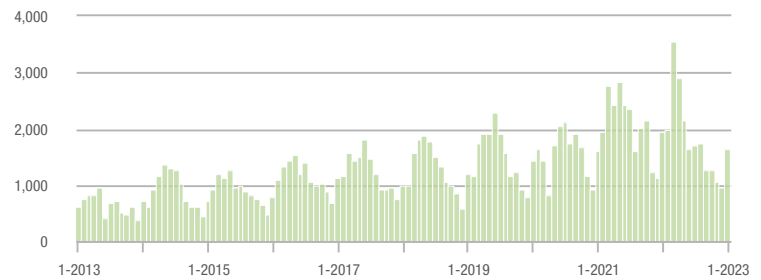
\$100,001 to \$200,000



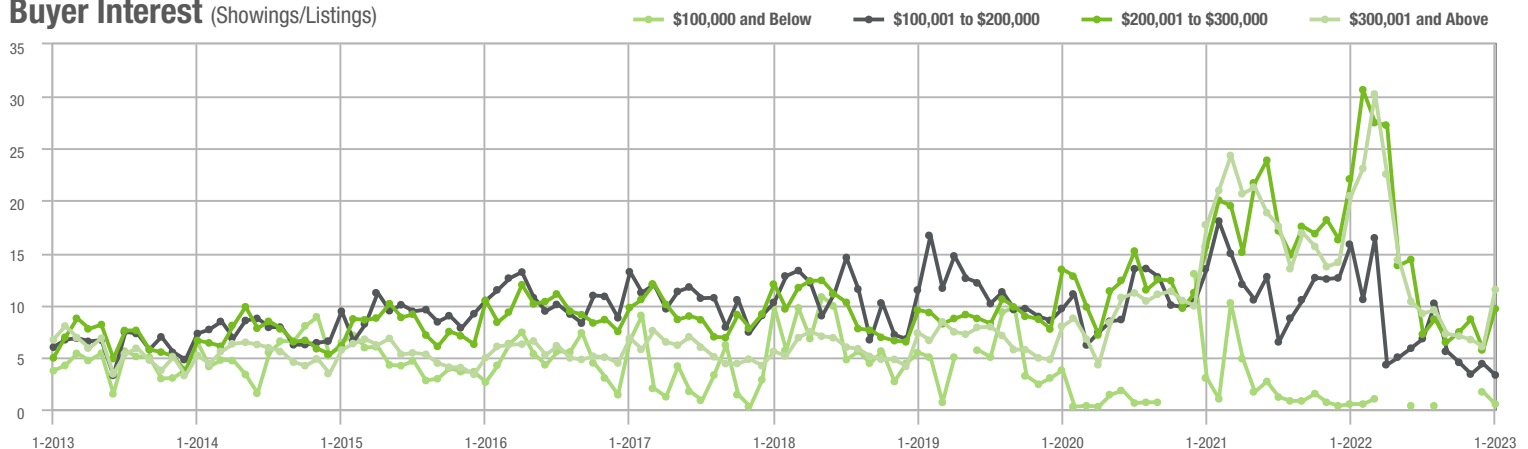
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

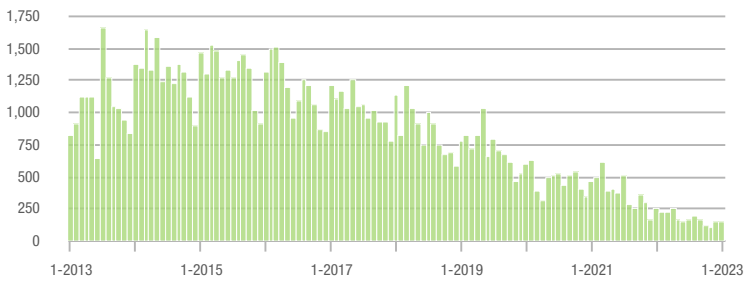


Gaston County, NC

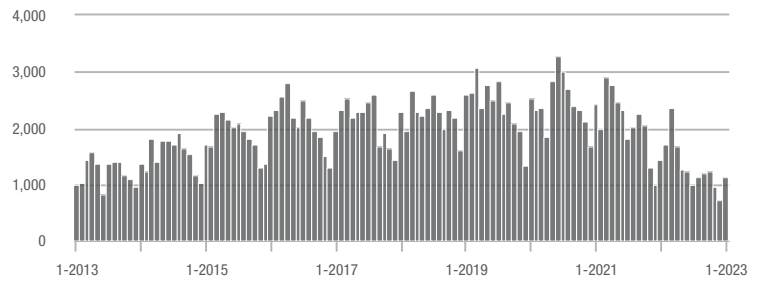
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 153 | - 39.3% | - 2.5% | 2.8 | - 30.0% | - 11.3% | 66 | - 38.3% | - 14.3% |
| \$100,001 to \$200,000 | 1,119 | - 22.9% | + 54.8% | 9.7 | - 14.9% | + 66.2% | 125 | - 6.7% | - 8.1% |
| \$200,001 to \$300,000 | 2,266 | - 0.5% | + 90.7% | 8.7 | - 45.6% | + 81.4% | 280 | + 79.5% | + 1.1% |
| \$300,001 and Above | 2,190 | + 29.6% | + 101.5% | 7.1 | - 33.0% | + 95.5% | 350 | + 77.7% | - 1.4% |
| Total | 5,728 | + 1.0% | + 81.6% | 7.8 | - 33.3% | + 78.3% | 821 | + 38.2% | - 2.8% |

Showings

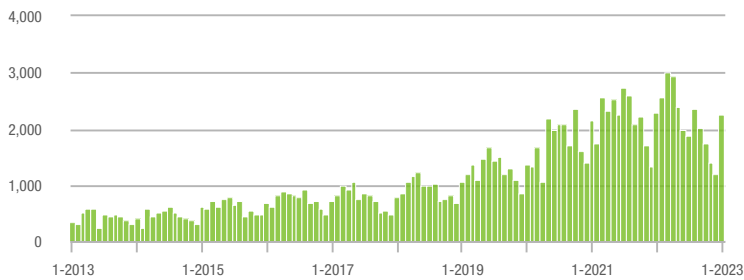
\$100,000 and Below



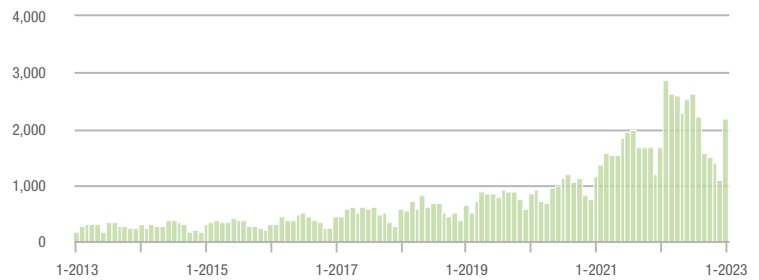
\$100,001 to \$200,000



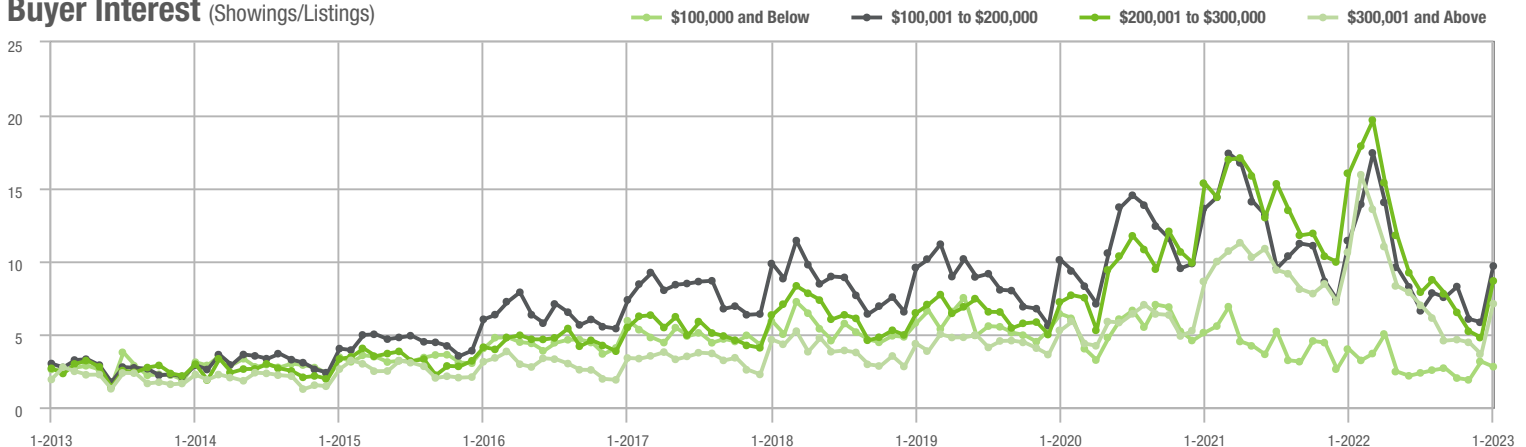
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

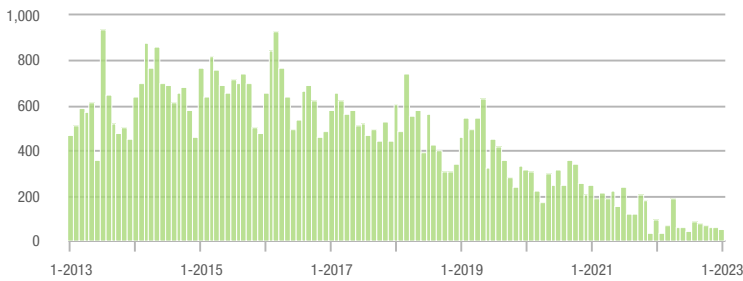


Gastonia, NC

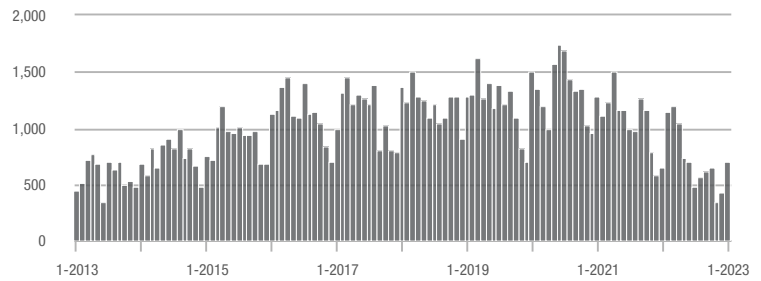
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 51 | - 44.0% | - 8.9% | 2.5 | - 32.4% | - 18.5% | 22 | - 46.3% | - 26.7% |
| \$100,001 to \$200,000 | 703 | + 9.2% | + 61.6% | 11.5 | + 10.6% | + 58.4% | 66 | + 3.1% | - 1.5% |
| \$200,001 to \$300,000 | 1,182 | + 8.0% | + 88.5% | 8.6 | - 47.6% | + 84.4% | 147 | + 104.2% | - 1.3% |
| \$300,001 and Above | 879 | + 27.4% | + 60.7% | 5.9 | - 45.4% | + 59.7% | 166 | + 124.3% | - 3.5% |
| Total | 2,815 | + 11.8% | + 69.1% | 7.8 | - 32.8% | + 68.4% | 401 | + 59.8% | - 4.1% |

Showings

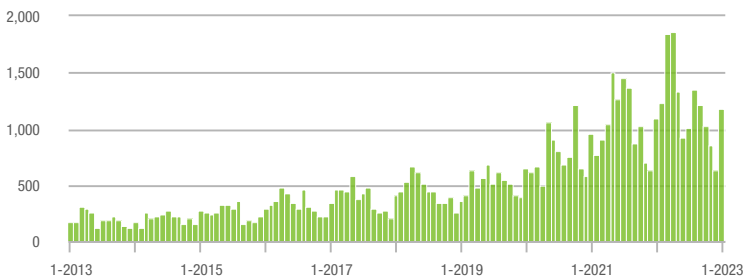
\$100,000 and Below



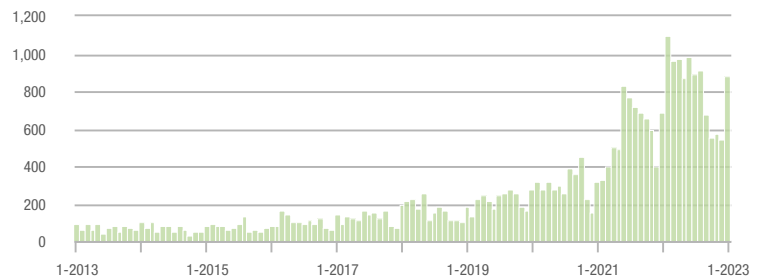
\$100,001 to \$200,000



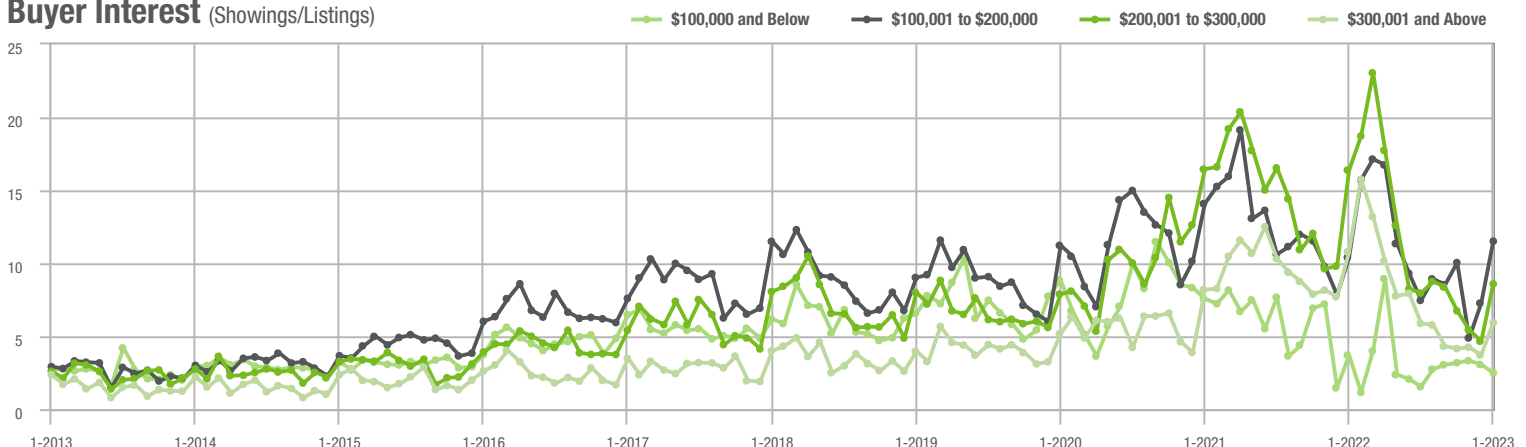
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

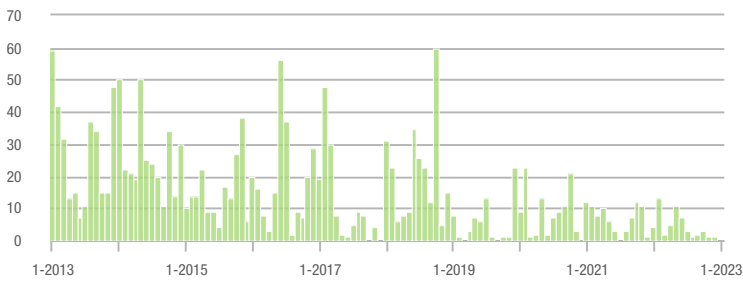


Huntersville, NC

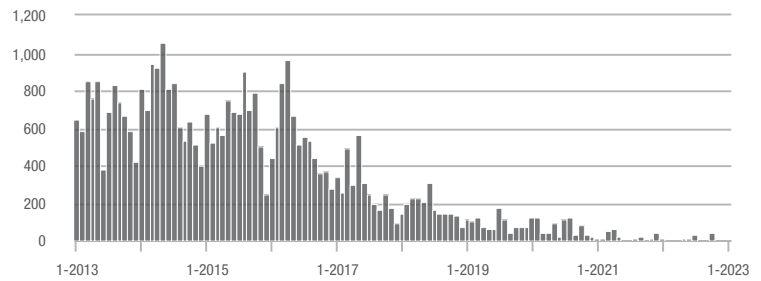
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 0 | - 100.0% | - 100.0% | 0.0 | - 100.0% | 0.0% | 2 | - 77.8% | 0.0% |
| \$100,001 to \$200,000 | 3 | - 75.0% | — | 0.5 | - 79.2% | — | 5 | 0.0% | 0.0% |
| \$200,001 to \$300,000 | 45 | - 51.1% | - 27.4% | 7.3 | - 59.9% | - 29.0% | 8 | - 20.0% | 0.0% |
| \$300,001 and Above | 1,847 | - 9.3% | + 85.4% | 11.0 | - 42.7% | + 63.3% | 186 | + 42.0% | + 9.4% |
| Total | 1,895 | - 11.7% | + 78.9% | 10.6 | - 40.4% | + 58.6% | 201 | + 29.7% | + 8.6% |

Showings

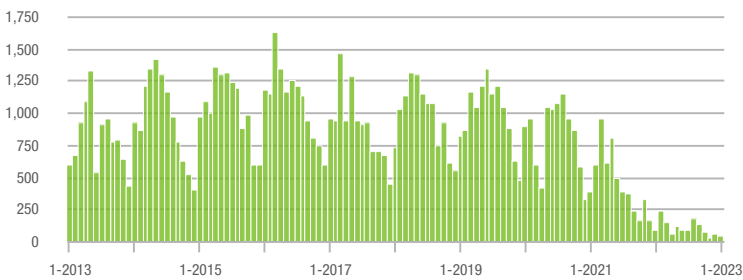
\$100,000 and Below



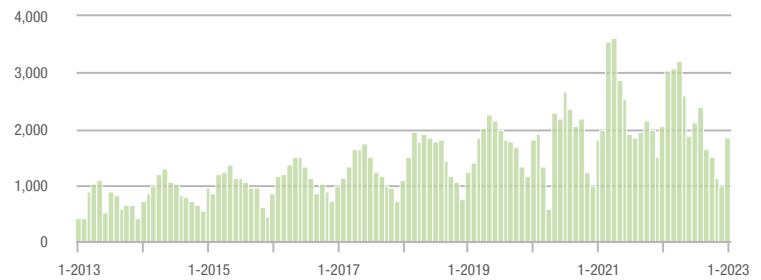
\$100,001 to \$200,000



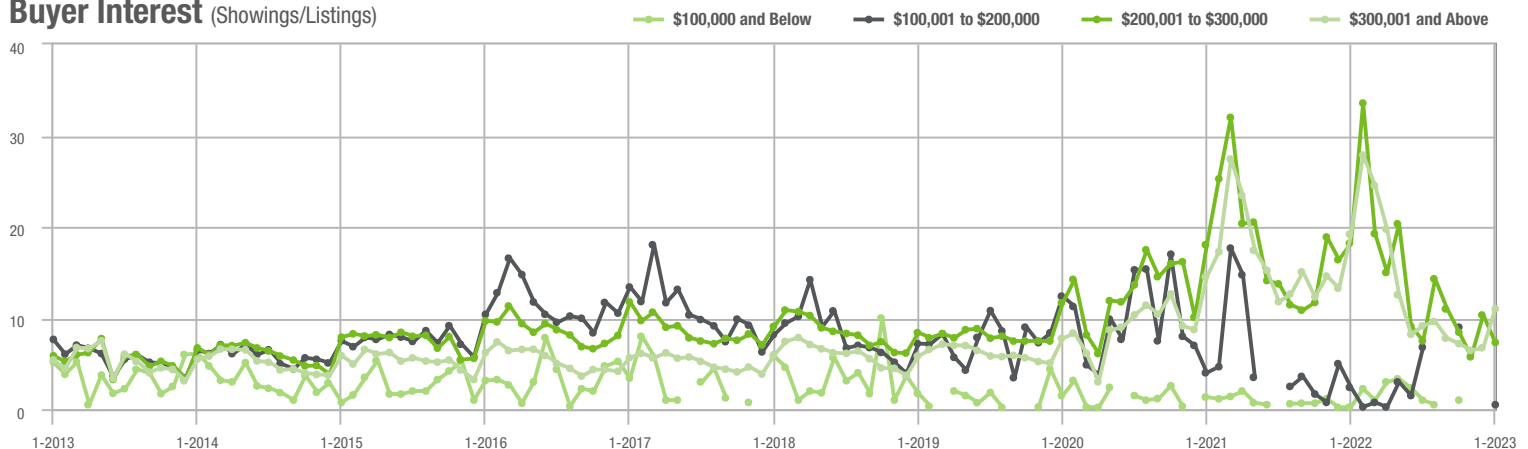
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

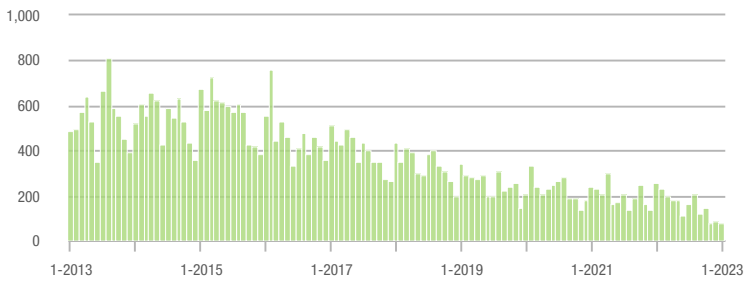


Iredell County, NC

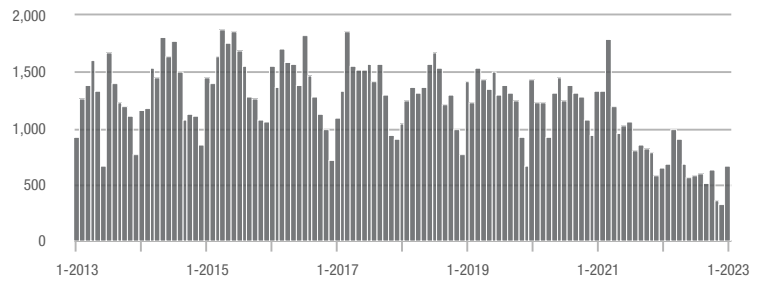
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 77 | - 70.3% | - 10.5% | 1.6 | - 55.6% | - 9.5% | 72 | - 53.5% | - 23.4% |
| \$100,001 to \$200,000 | 661 | + 0.8% | + 106.6% | 8.6 | - 3.4% | + 94.8% | 86 | - 20.4% | + 1.2% |
| \$200,001 to \$300,000 | 1,149 | + 26.7% | + 98.1% | 8.2 | - 18.0% | + 84.4% | 158 | + 54.9% | + 6.0% |
| \$300,001 and Above | 2,390 | - 21.8% | + 51.9% | 6.1 | - 50.0% | + 56.6% | 466 | + 47.9% | - 5.3% |
| Total | 4,277 | - 12.3% | + 67.1% | 6.6 | - 35.3% | + 68.6% | 782 | + 15.0% | - 4.6% |

Showings

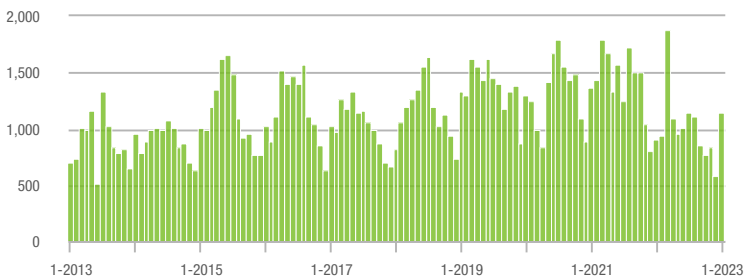
\$100,000 and Below



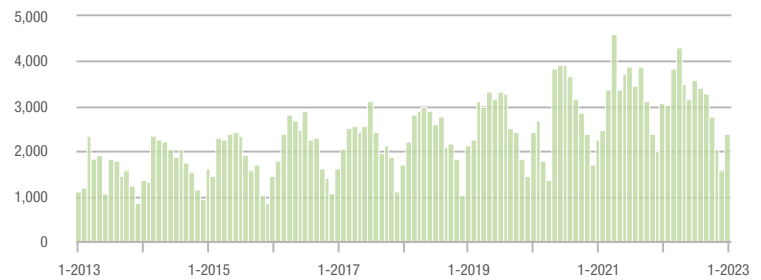
\$100,001 to \$200,000



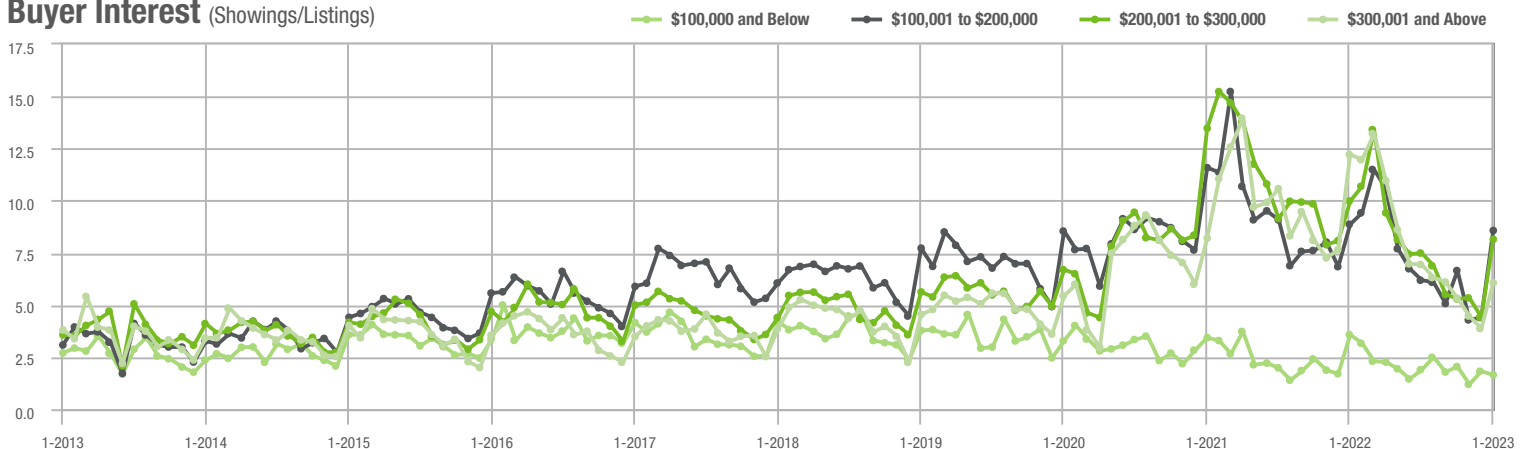
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

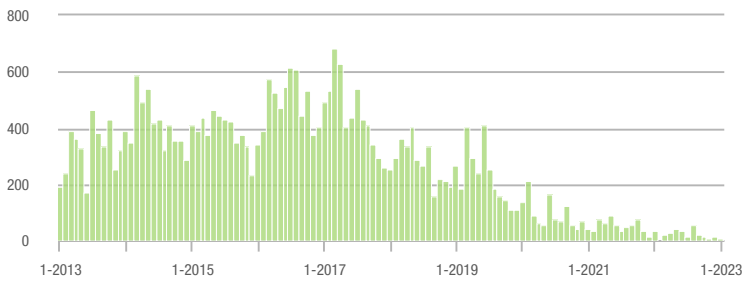


Kannapolis, NC

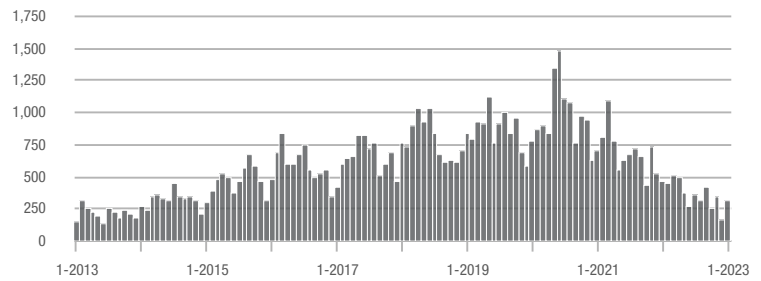
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 8 | - 75.0% | - 50.0% | 1.2 | - 74.5% | - 45.6% | 8 | - 42.9% | - 33.3% |
| \$100,001 to \$200,000 | 313 | - 32.0% | + 96.9% | 14.8 | + 1.4% | + 111.6% | 24 | - 29.4% | - 7.7% |
| \$200,001 to \$300,000 | 810 | + 17.2% | + 43.6% | 10.7 | - 27.2% | + 54.4% | 77 | + 57.1% | - 10.5% |
| \$300,001 and Above | 572 | + 46.7% | + 85.1% | 8.9 | - 28.8% | + 96.4% | 75 | + 102.7% | - 8.5% |
| Total | 1,703 | + 8.3% | + 62.5% | 10.2 | - 24.4% | + 74.5% | 184 | + 37.3% | - 10.7% |

Showings

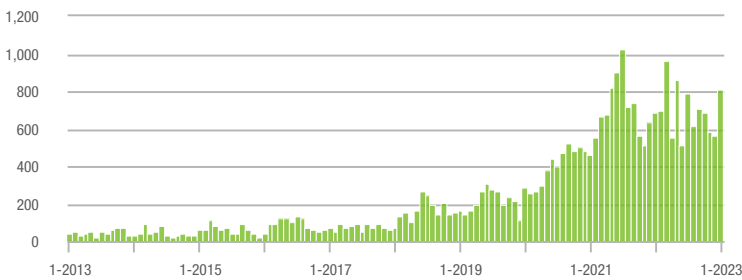
\$100,000 and Below



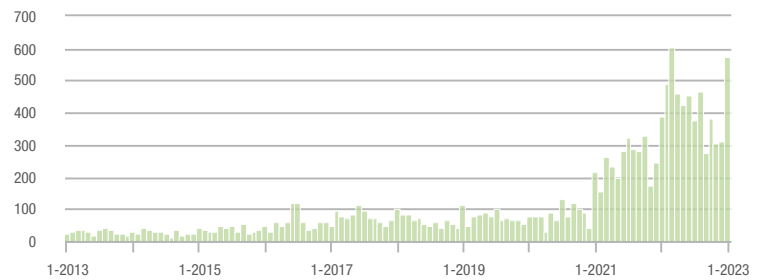
\$100,001 to \$200,000



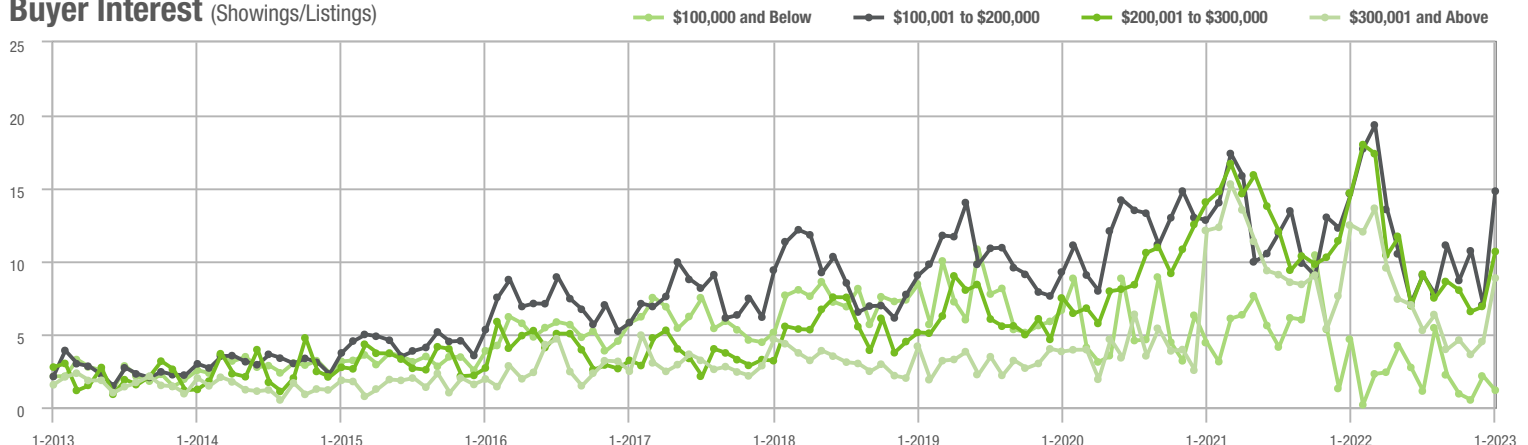
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

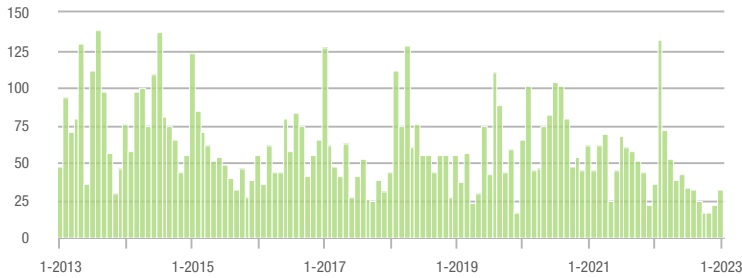


Lake Norman

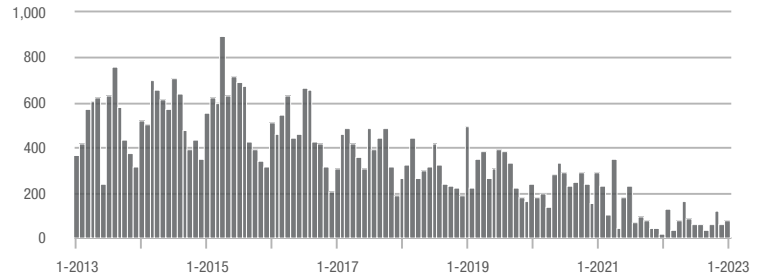
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 32 | - 11.1% | + 45.5% | 1.4 | + 75.0% | + 96.0% | 36 | - 48.6% | - 16.3% |
| \$100,001 to \$200,000 | 75 | + 294.7% | + 25.0% | 4.0 | + 233.3% | + 22.0% | 24 | - 27.3% | - 14.3% |
| \$200,001 to \$300,000 | 225 | + 8.2% | + 167.9% | 6.4 | - 17.9% | + 114.9% | 38 | 0.0% | + 2.7% |
| \$300,001 and Above | 2,713 | - 11.0% | + 71.3% | 7.9 | - 37.3% | + 76.4% | 392 | + 29.8% | - 4.9% |
| Total | 3,045 | - 8.0% | + 74.0% | 7.3 | - 31.1% | + 76.5% | 490 | + 10.6% | - 5.8% |

Showings

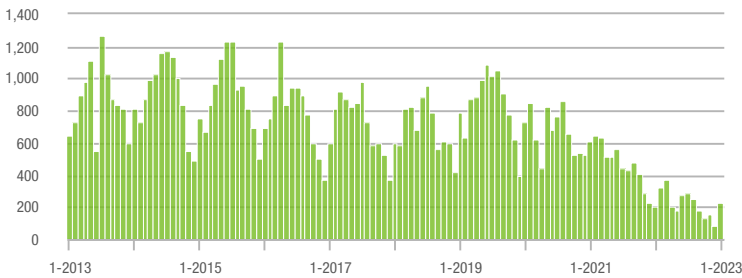
\$100,000 and Below



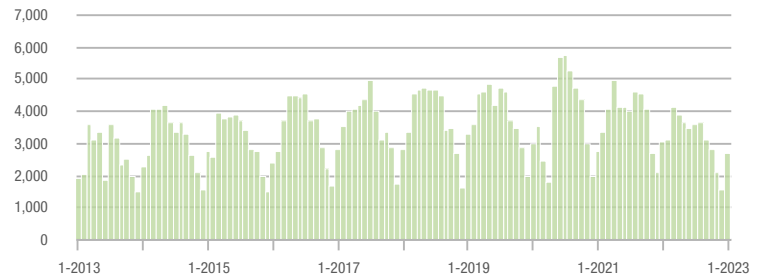
\$100,001 to \$200,000



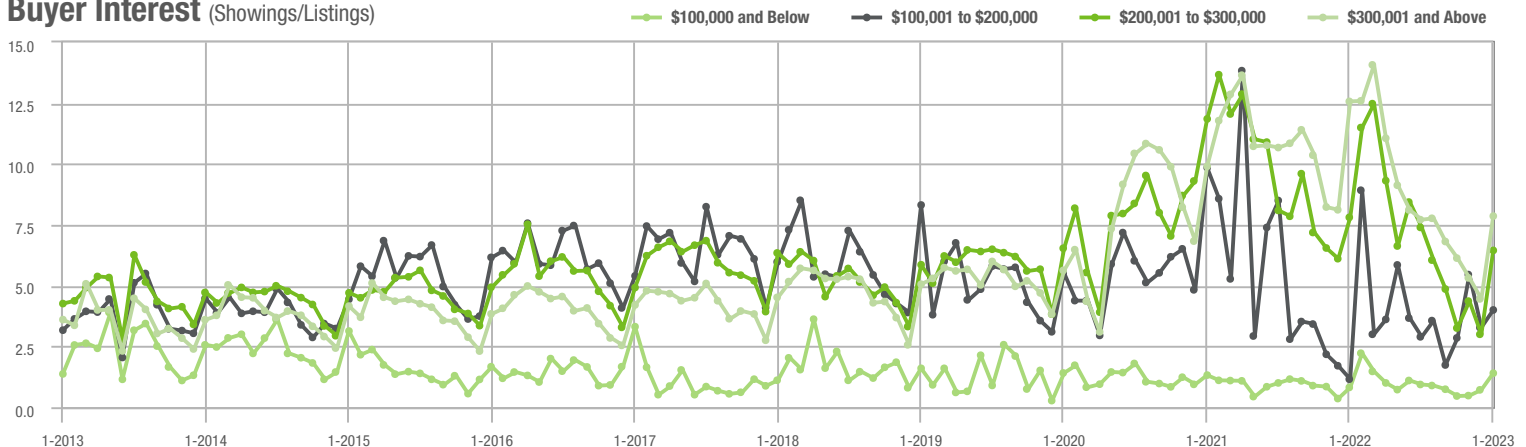
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

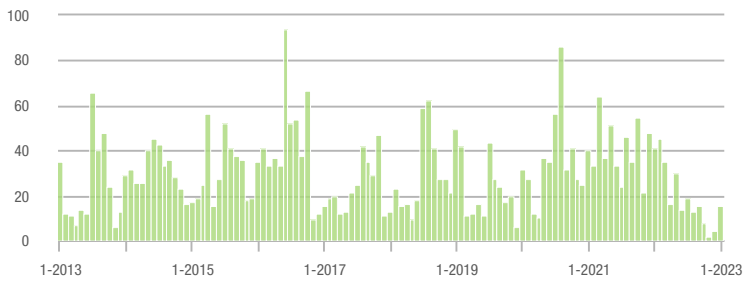


Lake Wylie

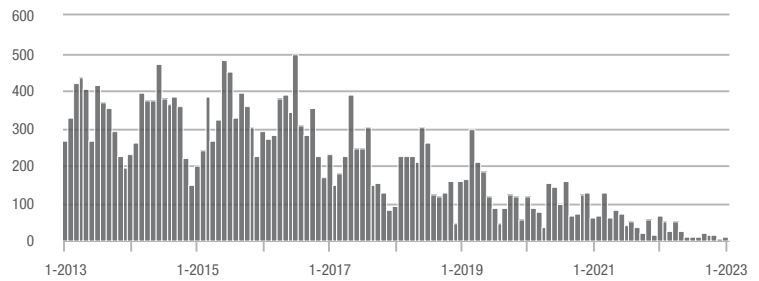
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 15 | - 63.4% | + 275.0% | 1.2 | + 20.0% | + 113.9% | 17 | - 57.5% | + 13.3% |
| \$100,001 to \$200,000 | 8 | - 87.9% | + 14.3% | 1.1 | - 66.7% | + 30.6% | 13 | - 51.9% | - 13.3% |
| \$200,001 to \$300,000 | 49 | - 74.3% | - 42.4% | 2.8 | - 69.9% | - 35.4% | 24 | - 27.3% | - 11.1% |
| \$300,001 and Above | 1,292 | - 12.5% | + 70.2% | 7.6 | - 36.1% | + 69.9% | 188 | + 27.9% | - 6.0% |
| Total | 1,364 | - 23.1% | + 59.5% | 6.6 | - 32.0% | + 58.5% | 242 | - 2.0% | - 5.8% |

Showings

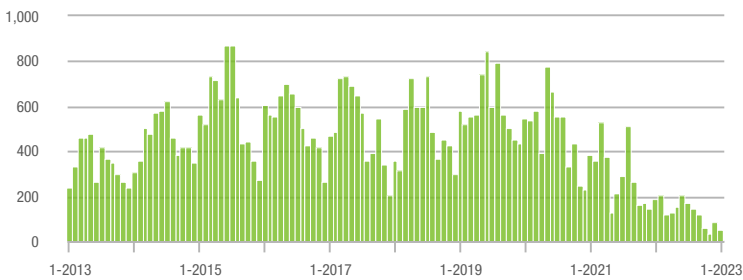
\$100,000 and Below



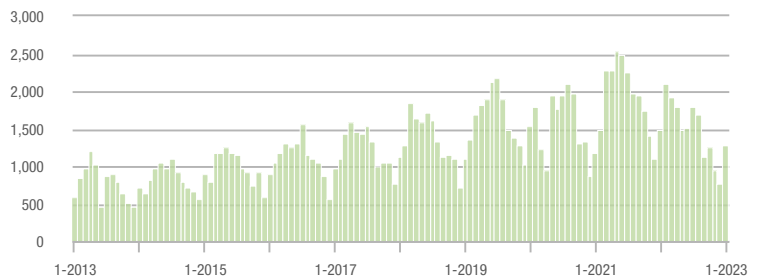
\$100,001 to \$200,000



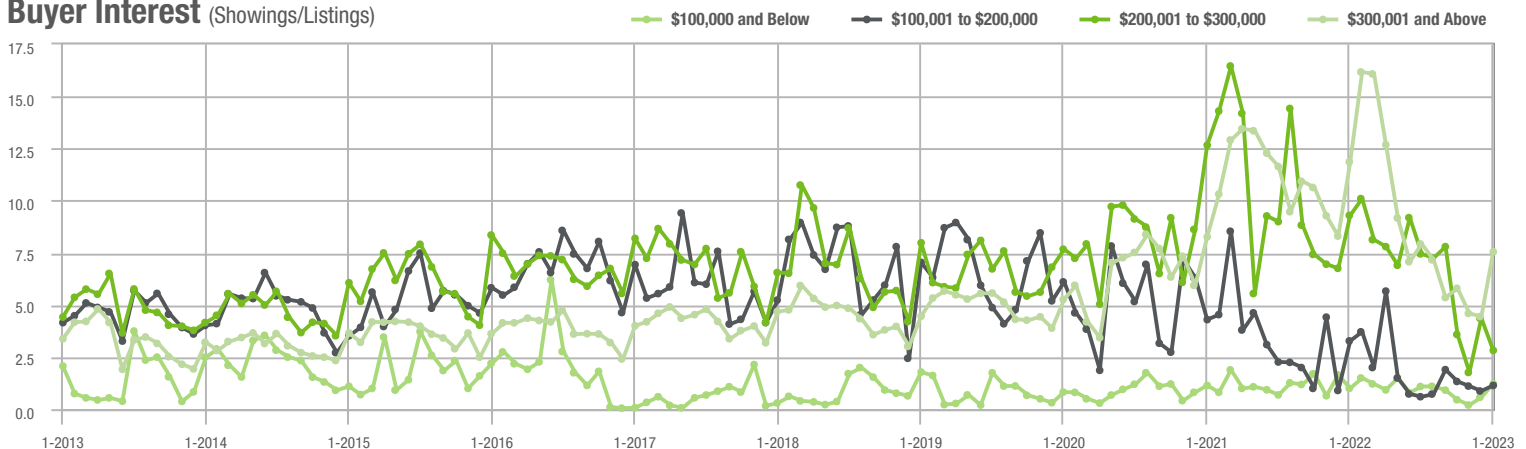
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

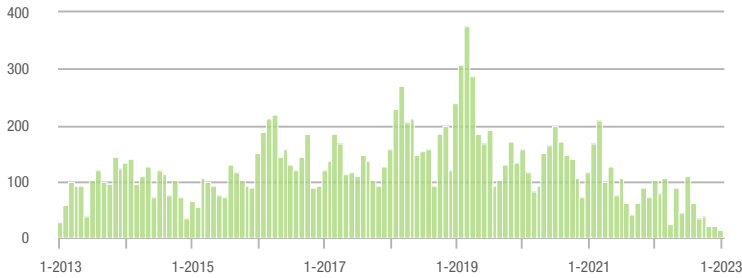


Lancaster County, SC

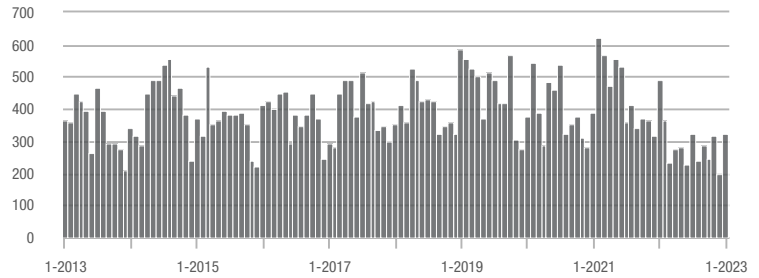
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 12 | - 88.1% | - 42.9% | 0.5 | - 90.4% | - 45.5% | 28 | - 28.2% | - 20.0% |
| \$100,001 to \$200,000 | 322 | - 34.4% | + 64.3% | 6.3 | - 27.6% | + 77.1% | 65 | + 8.3% | - 7.1% |
| \$200,001 to \$300,000 | 447 | - 9.5% | + 42.4% | 5.8 | - 34.8% | + 36.9% | 89 | + 36.9% | - 1.1% |
| \$300,001 and Above | 1,467 | - 22.8% | + 71.8% | 7.1 | - 45.8% | + 73.5% | 223 | + 24.6% | - 7.1% |
| Total | 2,248 | - 24.7% | + 62.3% | 6.4 | - 40.7% | + 66.0% | 405 | + 18.1% | - 6.9% |

Showings

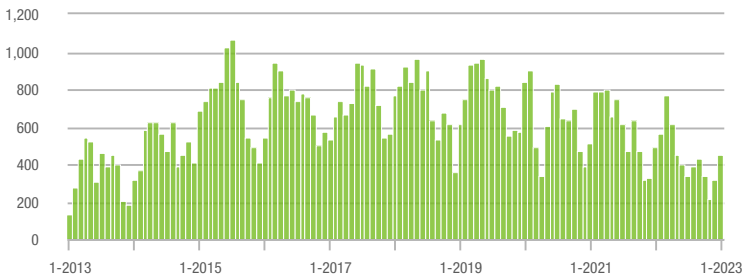
\$100,000 and Below



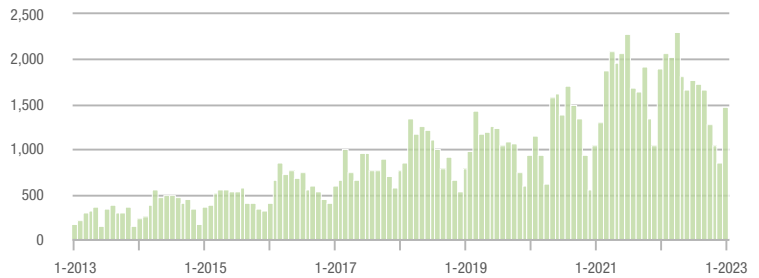
\$100,001 to \$200,000



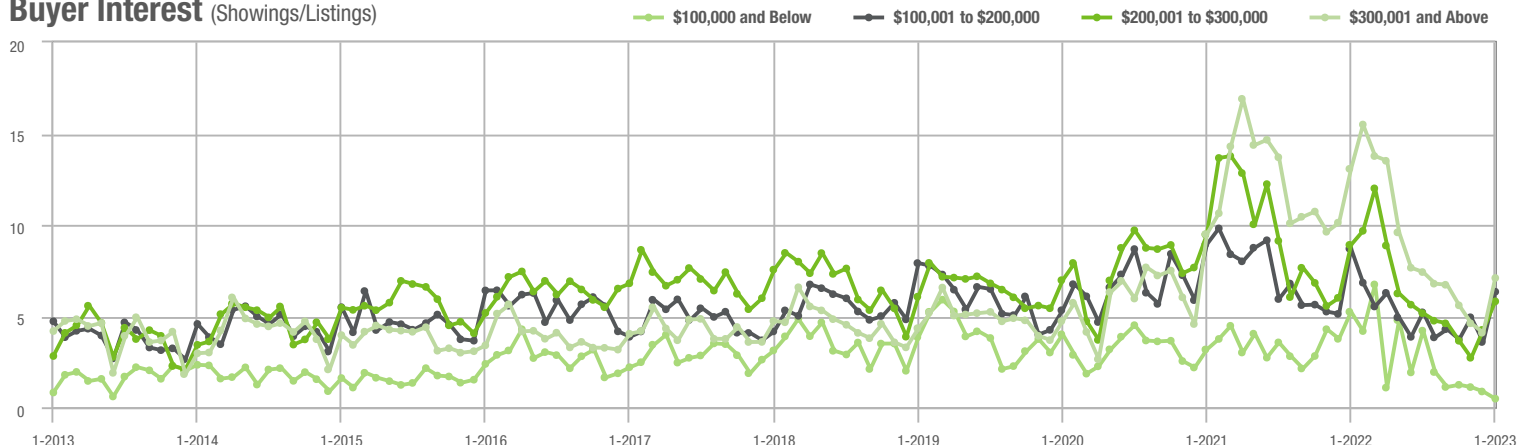
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

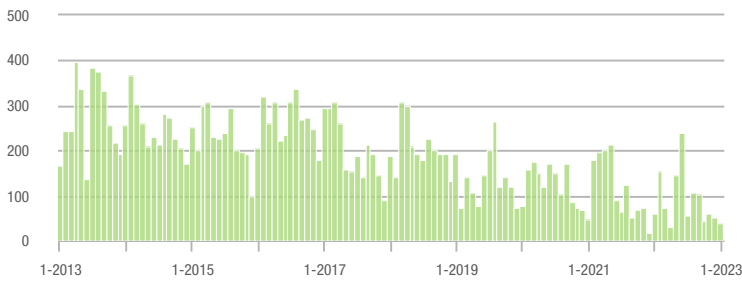


Lincoln County, NC

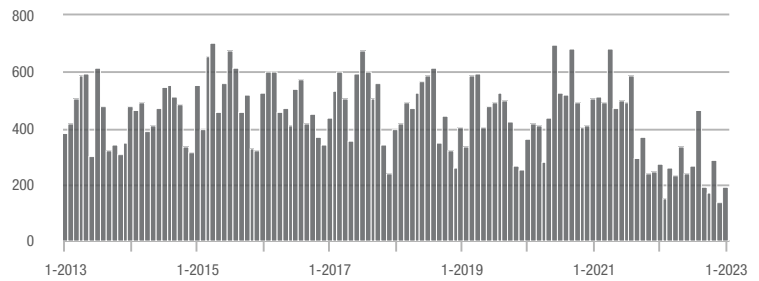
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 40 | - 33.3% | - 23.1% | 2.1 | + 23.5% | + 9.2% | 36 | - 53.2% | - 18.2% |
| \$100,001 to \$200,000 | 189 | - 31.5% | + 39.0% | 5.5 | - 23.6% | + 46.6% | 40 | - 16.7% | - 4.8% |
| \$200,001 to \$300,000 | 479 | + 43.0% | + 62.4% | 8.5 | - 24.1% | + 49.8% | 59 | + 43.9% | + 1.7% |
| \$300,001 and Above | 1,170 | + 3.5% | + 33.7% | 6.3 | - 40.6% | + 33.9% | 206 | + 39.2% | - 3.3% |
| Total | 1,878 | + 4.3% | + 38.3% | 6.4 | - 28.9% | + 38.1% | 341 | + 8.6% | - 4.5% |

Showings

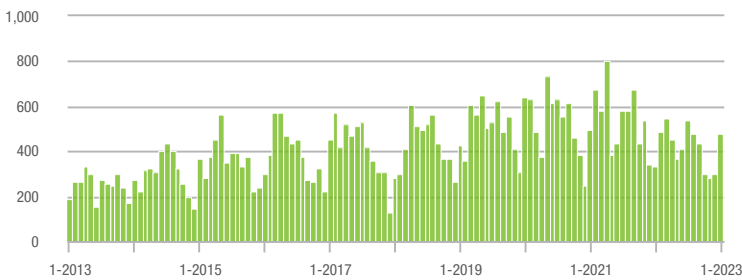
\$100,000 and Below



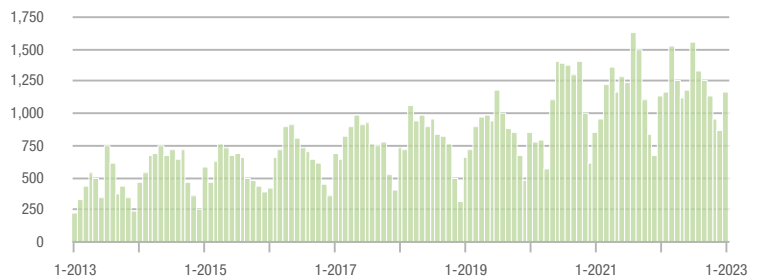
\$100,001 to \$200,000



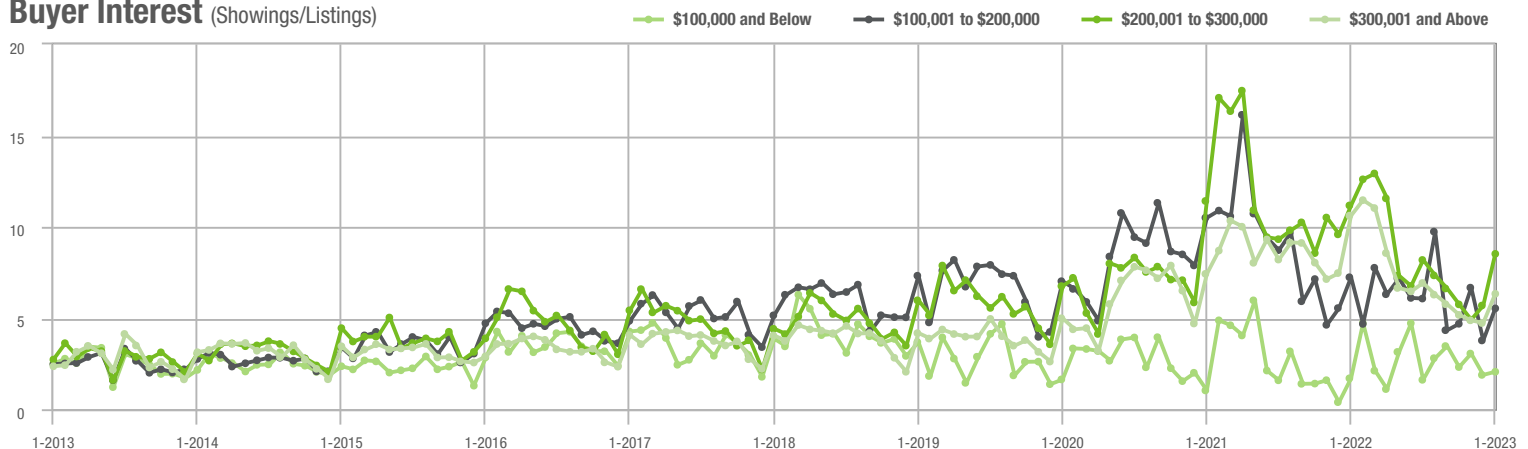
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

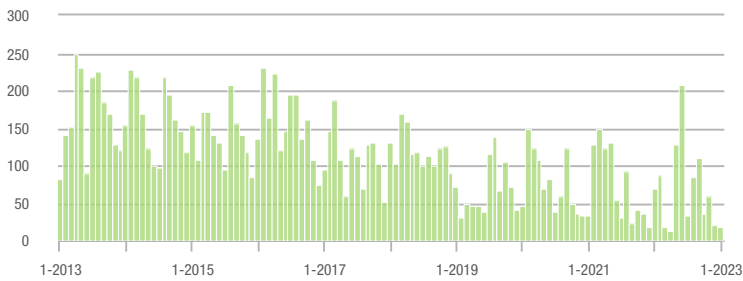


Lincolnton, NC

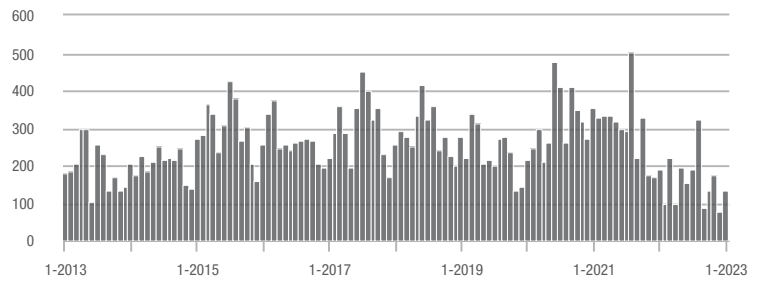
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 19 | - 72.1% | - 9.5% | 2.1 | - 63.8% | + 35.7% | 13 | - 62.9% | - 23.5% |
| \$100,001 to \$200,000 | 134 | - 29.1% | + 76.3% | 7.8 | - 21.2% | + 129.5% | 19 | - 5.0% | - 20.8% |
| \$200,001 to \$300,000 | 304 | + 18.3% | + 68.9% | 9.1 | - 27.2% | + 76.8% | 34 | + 30.8% | - 5.6% |
| \$300,001 and Above | 250 | - 4.2% | + 56.3% | 7.1 | - 40.3% | + 82.8% | 40 | + 11.1% | - 13.0% |
| Total | 707 | - 8.8% | + 61.8% | 7.5 | - 29.9% | + 86.2% | 106 | - 9.4% | - 13.8% |

Showings

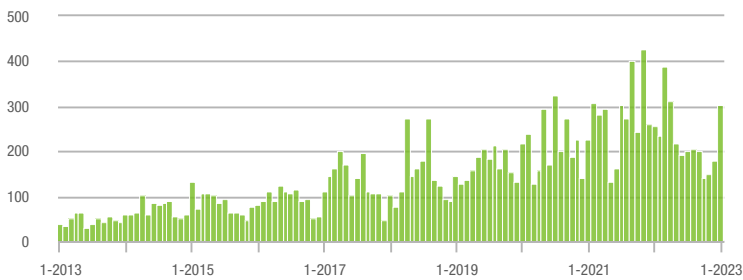
\$100,000 and Below



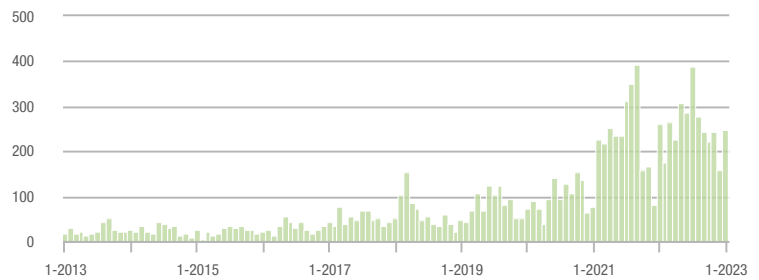
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

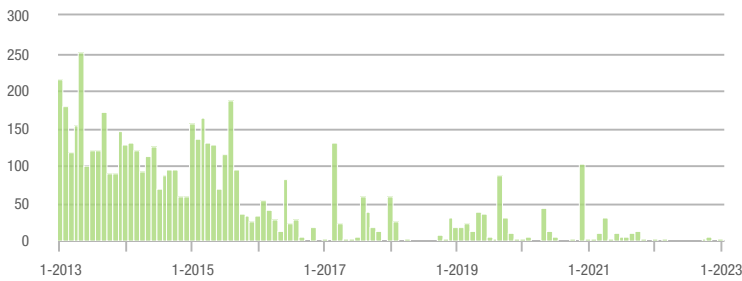


Matthews, NC

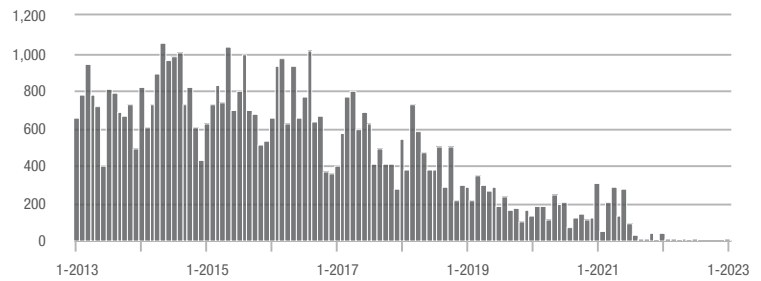
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 2 | - 33.3% | — | 1.0 | - 66.7% | — | 1 | 0.0% | - 50.0% |
| \$100,001 to \$200,000 | 9 | - 80.4% | + 350.0% | 0.3 | - 95.5% | - 50.0% | 5 | - 28.6% | 0.0% |
| \$200,001 to \$300,000 | 186 | - 63.5% | + 60.3% | 15.5 | - 54.1% | + 71.7% | 13 | - 23.5% | - 7.1% |
| \$300,001 and Above | 1,555 | - 24.4% | + 54.4% | 12.6 | - 51.0% | + 50.1% | 146 | + 52.1% | - 0.7% |
| Total | 1,752 | - 33.0% | + 55.7% | 12.4 | - 51.0% | + 53.0% | 165 | + 36.4% | - 1.8% |

Showings

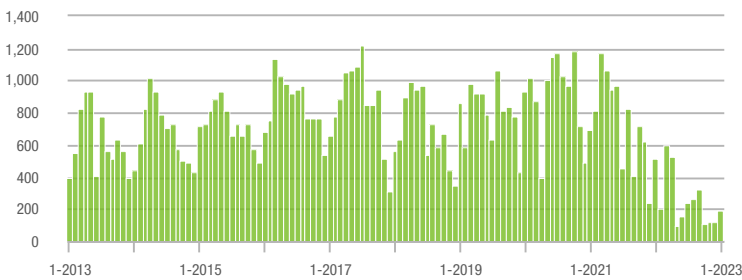
\$100,000 and Below



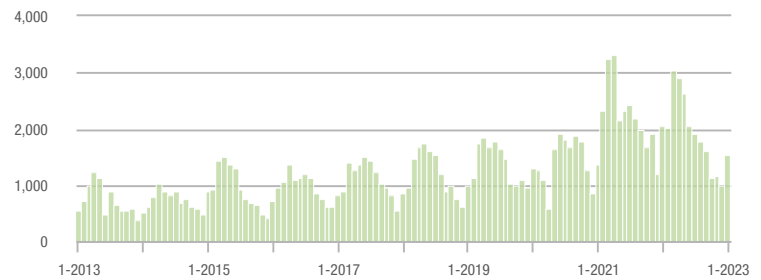
\$100,001 to \$200,000



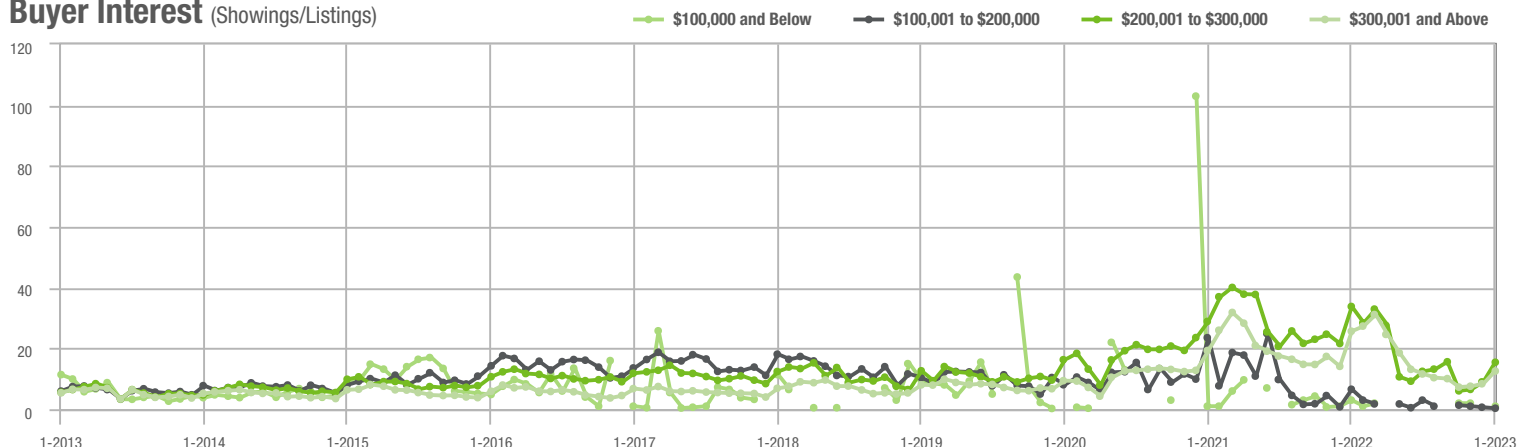
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

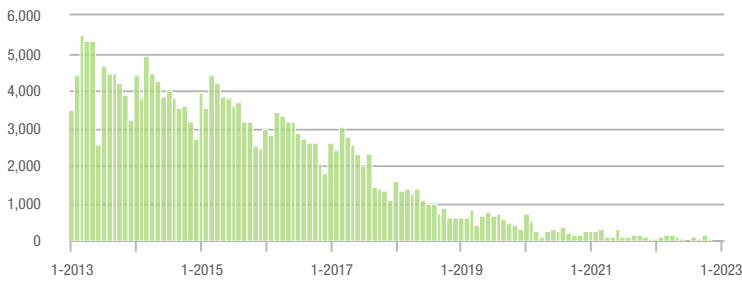


Mecklenburg County, NC

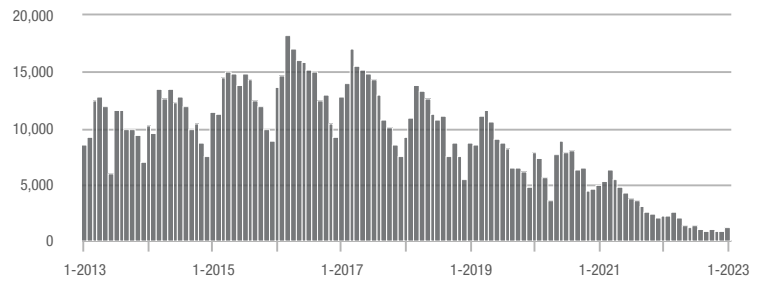
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 25 | - 55.4% | 0.0% | 0.6 | - 45.5% | - 34.3% | 37 | - 41.3% | - 9.8% |
| \$100,001 to \$200,000 | 1,136 | - 50.5% | + 36.9% | 9.0 | - 38.4% | + 27.1% | 133 | - 18.9% | + 3.9% |
| \$200,001 to \$300,000 | 5,535 | - 41.8% | + 66.4% | 12.0 | - 46.7% | + 66.6% | 485 | + 5.2% | - 4.2% |
| \$300,001 and Above | 21,660 | - 17.8% | + 79.0% | 10.2 | - 45.7% | + 75.1% | 2,318 | + 44.5% | - 1.4% |
| Total | 28,356 | - 25.8% | + 74.2% | 10.4 | - 45.0% | + 70.7% | 2,973 | + 29.7% | - 1.7% |

Showings

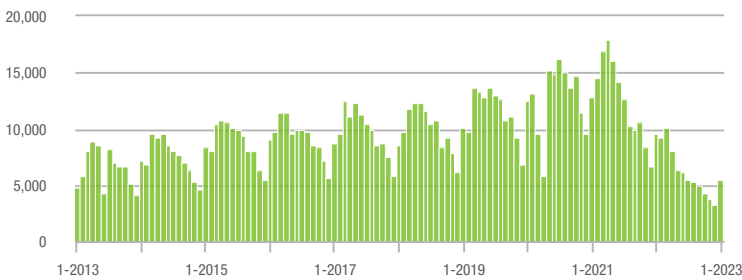
\$100,000 and Below



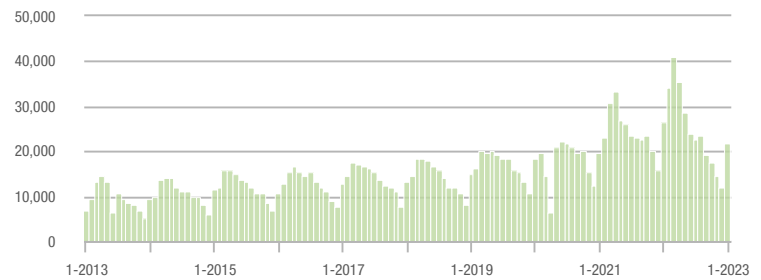
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

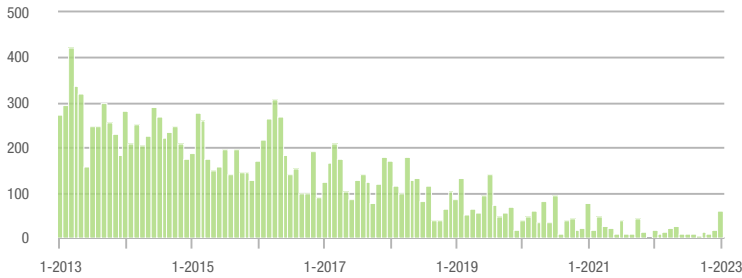


Monroe, NC

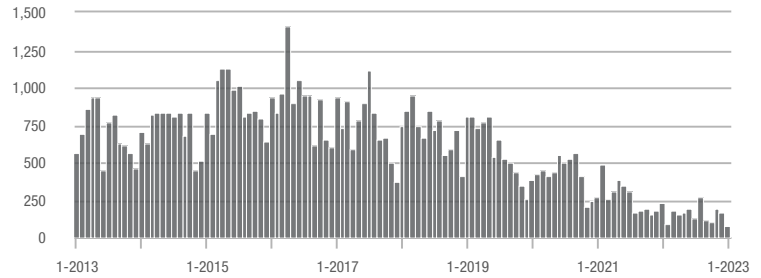
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 61 | + 221.1% | + 281.3% | 3.8 | + 111.1% | + 1,297.9% | 17 | + 21.4% | + 21.4% |
| \$100,001 to \$200,000 | 79 | - 65.7% | - 52.1% | 4.8 | - 56.0% | - 32.9% | 20 | - 33.3% | - 25.9% |
| \$200,001 to \$300,000 | 513 | + 1.6% | + 47.0% | 9.2 | - 45.2% | + 40.5% | 57 | + 72.7% | + 3.6% |
| \$300,001 and Above | 1,053 | - 16.4% | + 59.1% | 7.1 | - 43.2% | + 63.7% | 166 | + 33.9% | - 6.7% |
| Total | 1,706 | - 15.3% | + 43.1% | 7.2 | - 41.9% | + 45.6% | 260 | + 29.4% | - 5.1% |

Showings

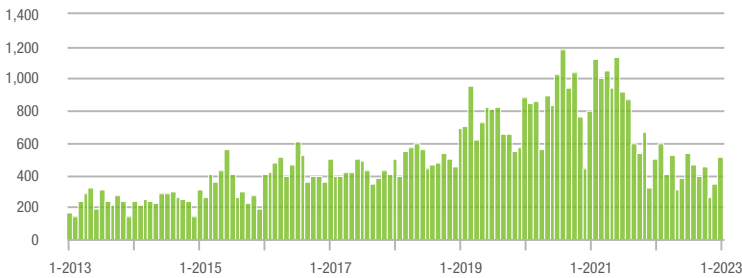
\$100,000 and Below



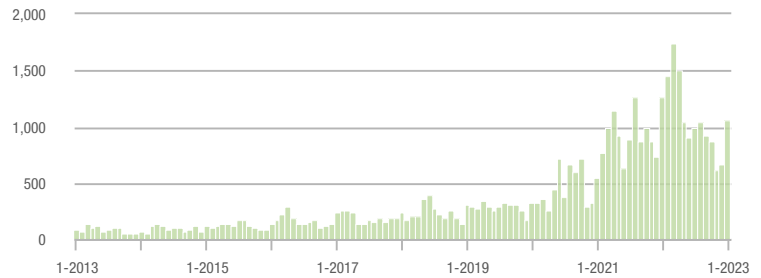
\$100,001 to \$200,000



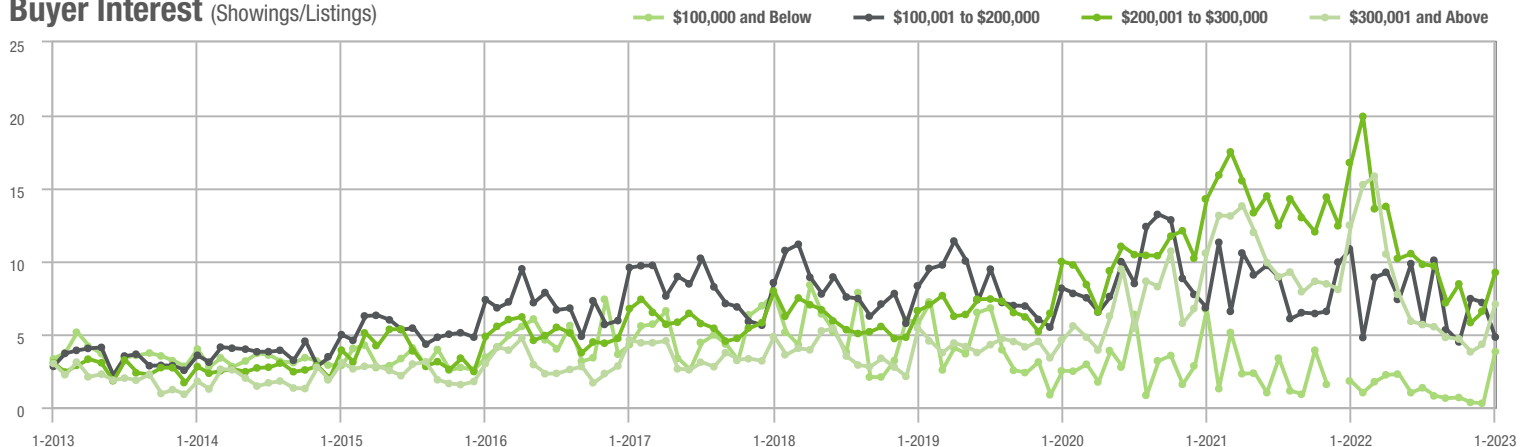
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

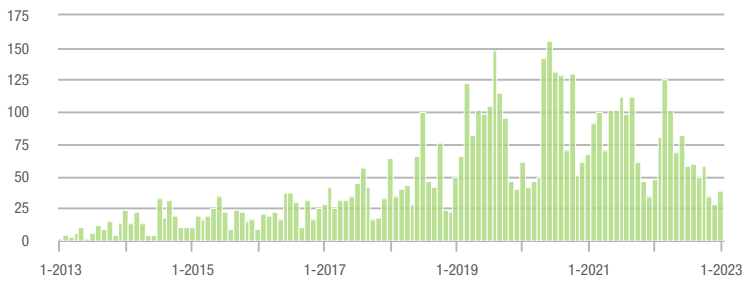


Montgomery County, NC

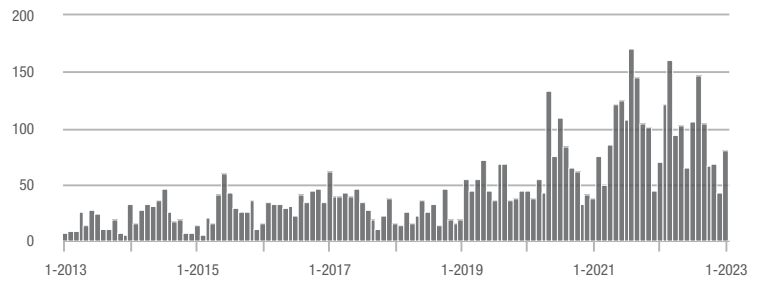
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 39 | - 18.8% | + 34.5% | 0.9 | - 35.7% | + 69.4% | 70 | - 13.6% | - 12.5% |
| \$100,001 to \$200,000 | 81 | + 15.7% | + 88.4% | 2.5 | - 16.7% | + 61.0% | 40 | + 17.6% | - 4.8% |
| \$200,001 to \$300,000 | 34 | + 41.7% | + 47.8% | 1.9 | - 44.1% | + 27.1% | 18 | + 125.0% | + 5.9% |
| \$300,001 and Above | 102 | + 52.2% | + 191.4% | 4.3 | + 26.5% | + 158.2% | 29 | + 16.0% | + 11.5% |
| Total | 256 | + 22.5% | + 96.9% | 2.3 | - 8.0% | + 92.4% | 157 | + 6.1% | - 4.8% |

Showings

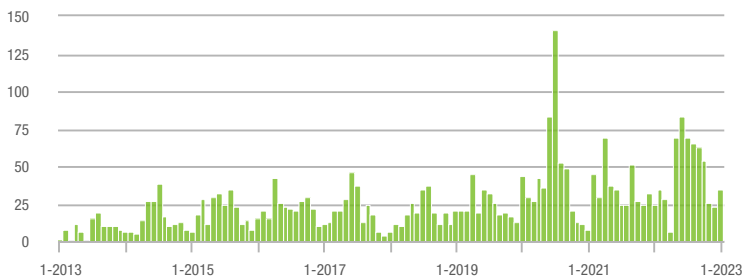
\$100,000 and Below



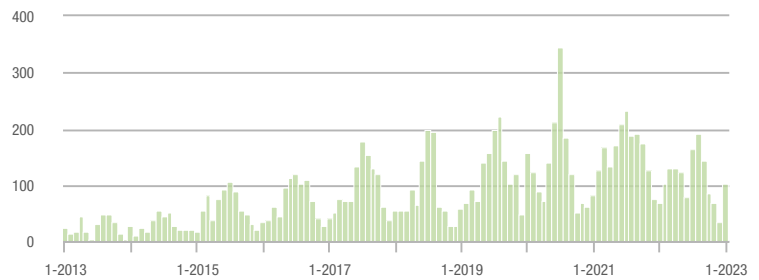
\$100,001 to \$200,000



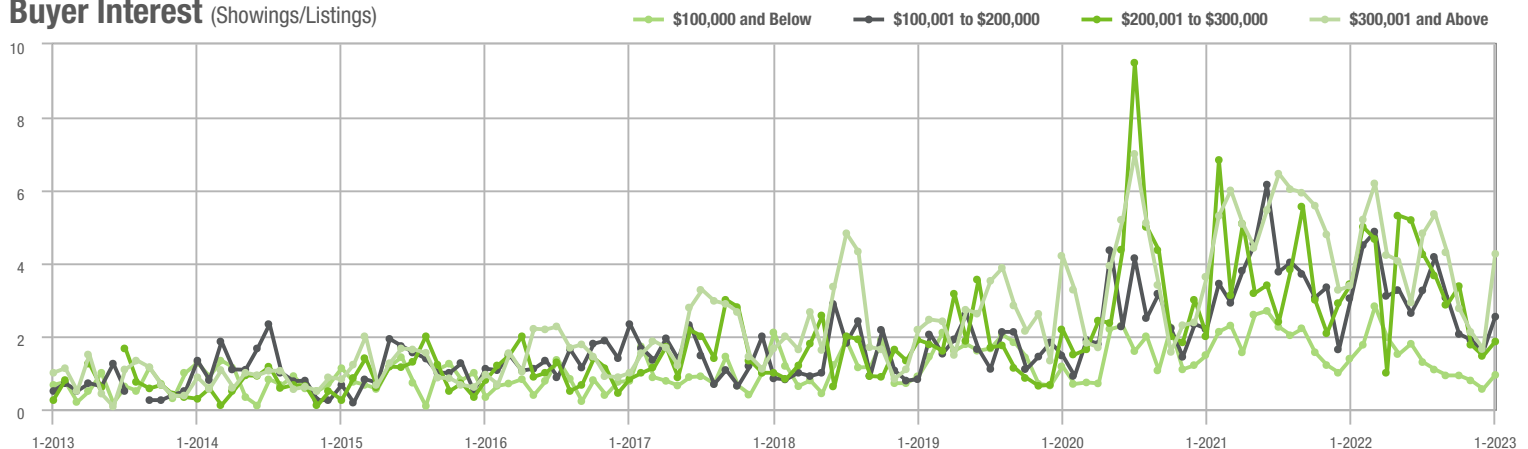
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

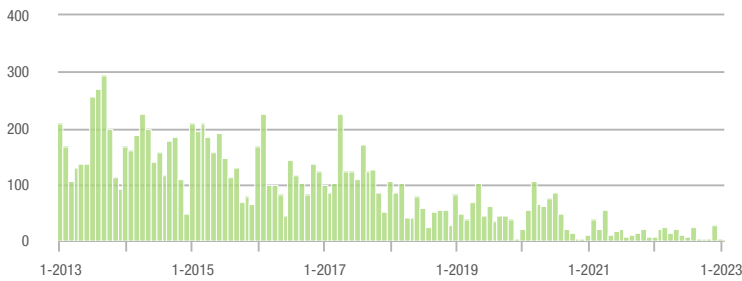


Mooreville, NC

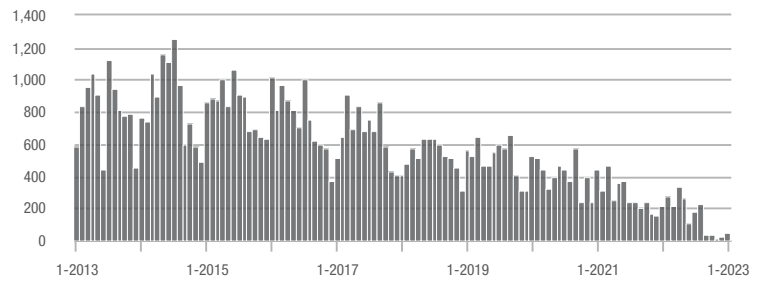
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 4 | - 50.0% | - 85.2% | 0.8 | + 14.3% | - 83.3% | 9 | - 67.9% | - 25.0% |
| \$100,001 to \$200,000 | 48 | - 77.9% | + 92.0% | 4.7 | - 66.9% | + 63.5% | 11 | - 57.7% | + 10.0% |
| \$200,001 to \$300,000 | 351 | - 30.5% | + 119.4% | 10.2 | - 34.2% | + 85.5% | 38 | - 7.3% | + 11.8% |
| \$300,001 and Above | 1,739 | - 28.6% | + 43.2% | 7.2 | - 48.2% | + 49.6% | 272 | + 28.3% | - 6.2% |
| Total | 2,142 | - 32.3% | + 50.2% | 7.4 | - 45.2% | + 53.1% | 330 | + 7.5% | - 4.6% |

Showings

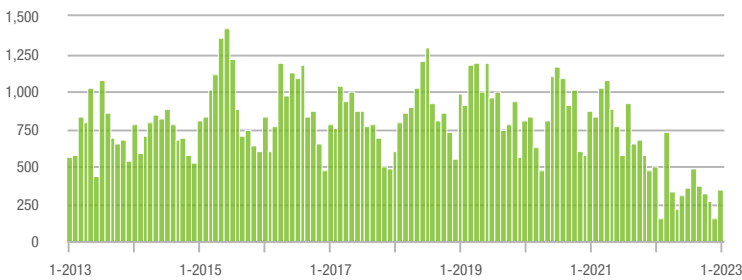
\$100,000 and Below



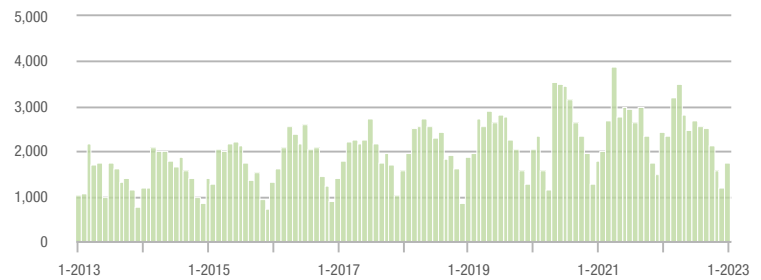
\$100,001 to \$200,000



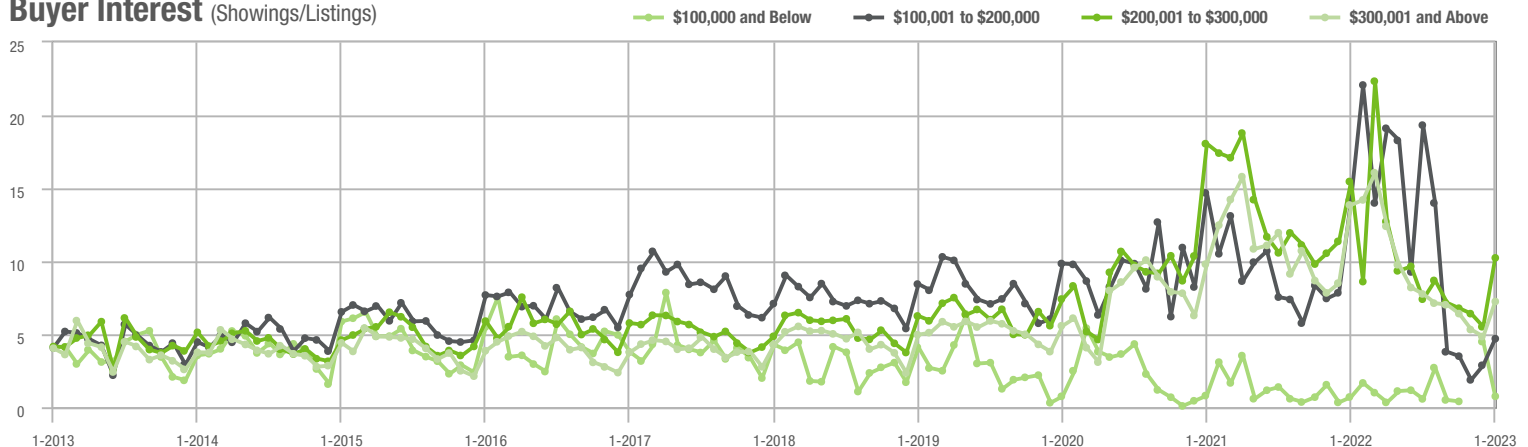
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

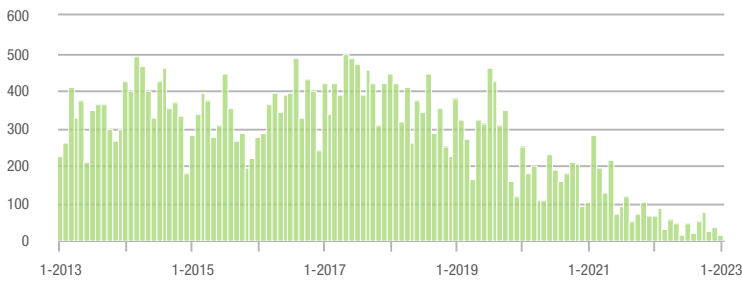


Rock Hill, SC

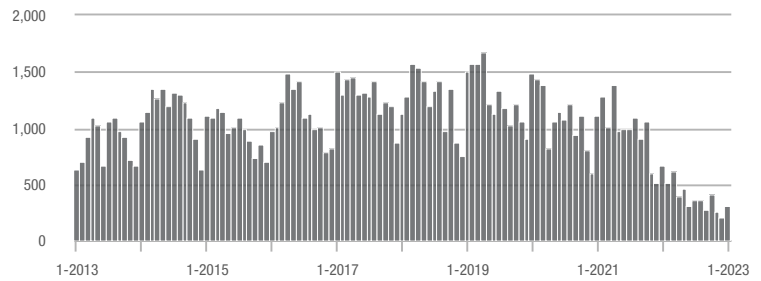
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 15 | - 77.9% | - 59.5% | 1.1 | - 82.3% | - 63.3% | 24 | - 22.6% | - 11.1% |
| \$100,001 to \$200,000 | 310 | - 53.6% | + 45.5% | 7.9 | - 44.0% | + 55.1% | 41 | - 28.1% | - 8.9% |
| \$200,001 to \$300,000 | 1,092 | - 19.3% | + 85.4% | 11.2 | - 39.1% | + 89.3% | 99 | + 26.9% | - 3.9% |
| \$300,001 and Above | 1,256 | - 3.5% | + 62.7% | 8.8 | - 37.1% | + 60.2% | 161 | + 56.3% | - 3.6% |
| Total | 2,673 | - 21.2% | + 65.9% | 9.2 | - 39.5% | + 68.3% | 325 | + 20.8% | - 5.0% |

Showings

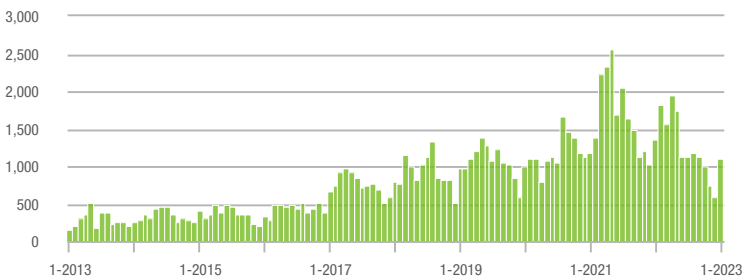
\$100,000 and Below



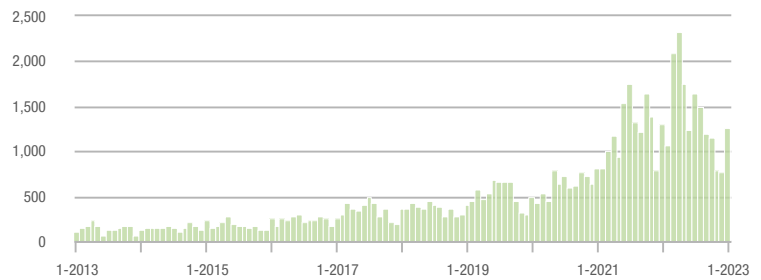
\$100,001 to \$200,000



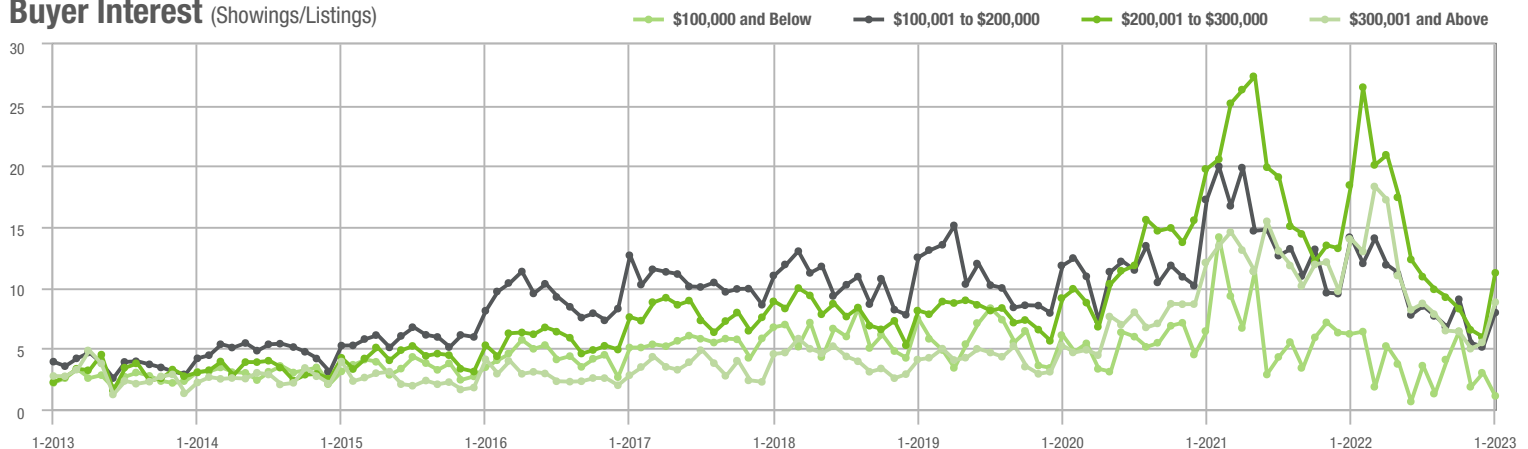
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

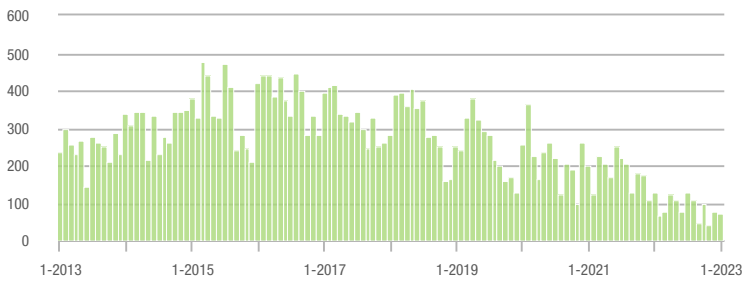


Salisbury, NC

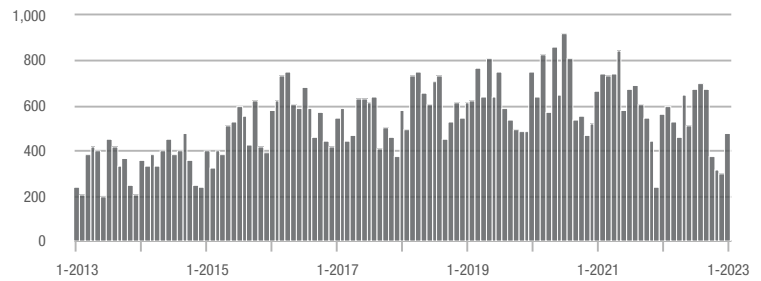
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 71 | - 44.1% | - 10.1% | 4.1 | + 13.9% | + 10.9% | 28 | - 52.5% | - 17.6% |
| \$100,001 to \$200,000 | 482 | - 14.7% | + 61.7% | 9.8 | - 10.1% | + 81.8% | 54 | + 1.9% | - 12.9% |
| \$200,001 to \$300,000 | 659 | + 51.8% | + 68.1% | 7.5 | - 40.9% | + 75.4% | 95 | + 143.6% | - 5.9% |
| \$300,001 and Above | 457 | + 3.2% | + 50.8% | 6.3 | - 33.0% | + 77.5% | 82 | + 41.4% | - 12.8% |
| Total | 1,669 | + 6.4% | + 55.7% | 7.4 | - 21.3% | + 73.3% | 259 | + 23.9% | - 11.0% |

Showings

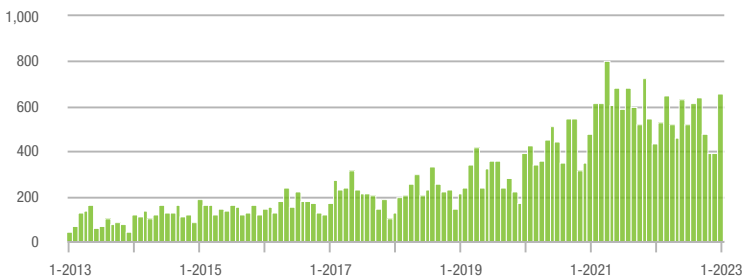
\$100,000 and Below



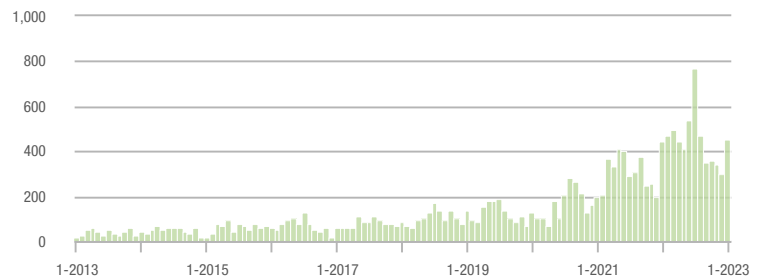
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

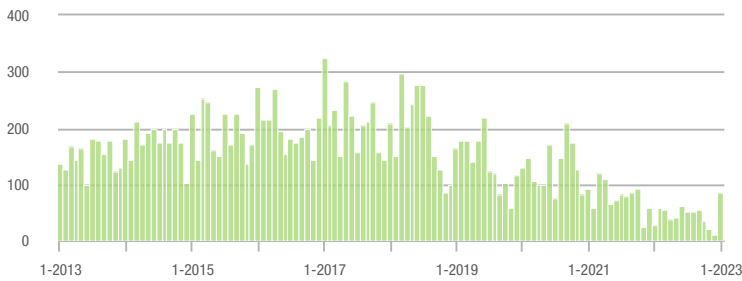


Stanly County, NC

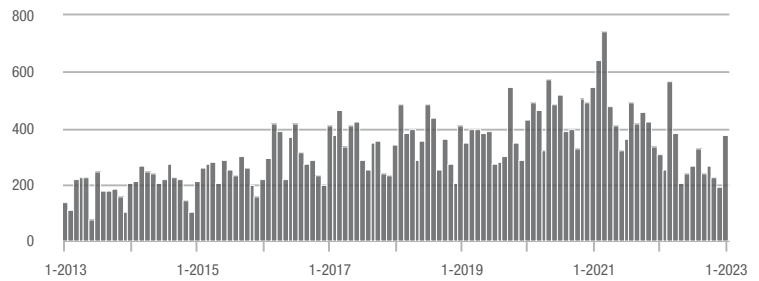
| | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 87 | + 200.0% | + 690.9% | 7.0 | + 268.4% | + 390.0% | 19 | - 29.6% | + 11.8% |
| \$100,001 to \$200,000 | 377 | + 23.2% | + 99.5% | 8.3 | + 10.7% | + 104.2% | 54 | 0.0% | - 3.6% |
| \$200,001 to \$300,000 | 298 | + 2.1% | + 78.4% | 4.9 | - 36.4% | + 110.7% | 72 | + 80.0% | - 12.2% |
| \$300,001 and Above | 541 | + 50.3% | + 151.6% | 6.0 | - 10.4% | + 100.6% | 118 | + 59.5% | + 14.6% |
| Total | 1,303 | + 32.0% | + 123.9% | 6.3 | - 6.0% | + 111.2% | 263 | + 34.9% | + 1.9% |

Showings

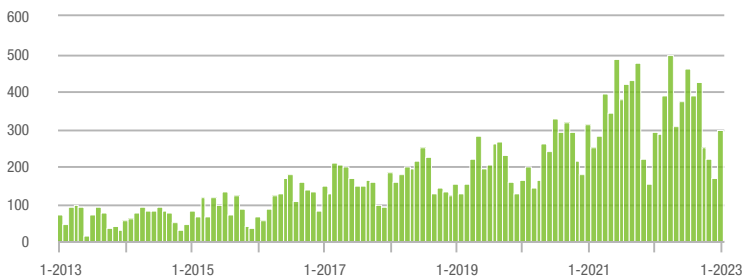
\$100,000 and Below



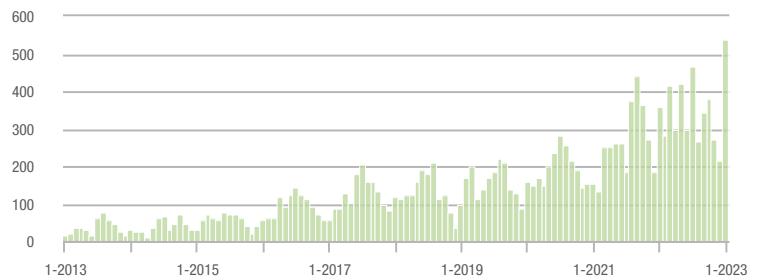
\$100,001 to \$200,000



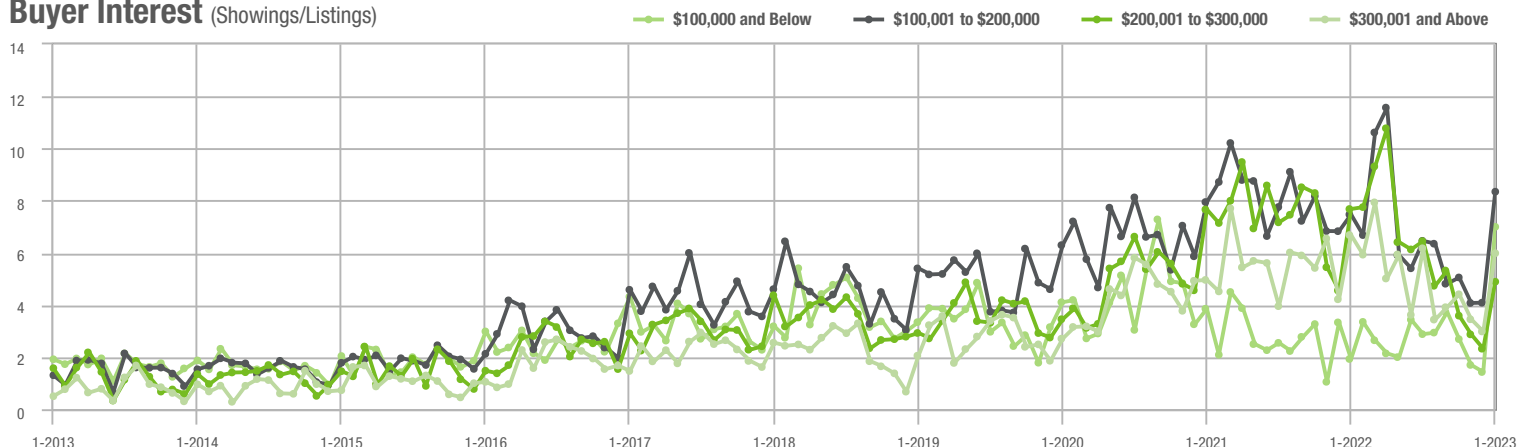
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

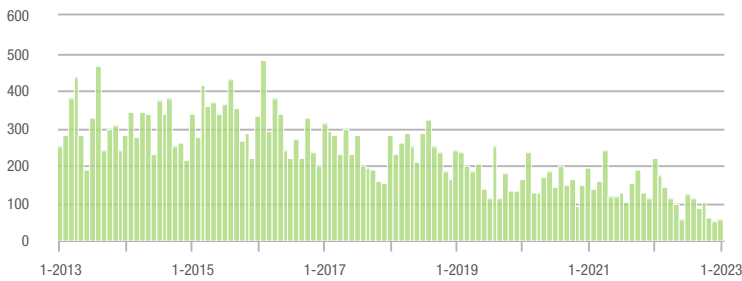


Statesville, NC

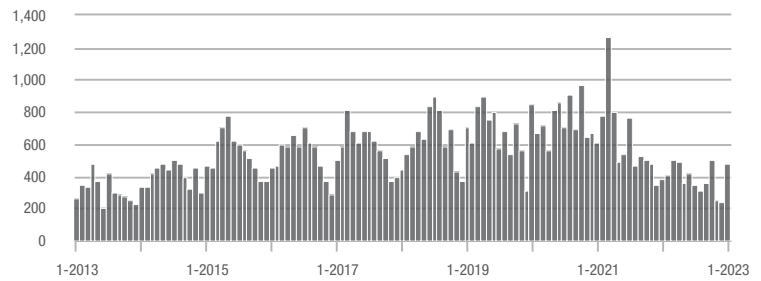
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 55 | - 75.2% | + 5.8% | 2.2 | - 54.2% | + 31.7% | 40 | - 61.9% | - 29.8% |
| \$100,001 to \$200,000 | 484 | + 26.0% | + 100.0% | 9.4 | + 1.1% | + 74.2% | 56 | - 3.4% | + 9.8% |
| \$200,001 to \$300,000 | 687 | + 88.7% | + 106.9% | 7.4 | - 6.3% | + 98.2% | 104 | + 116.7% | + 6.1% |
| \$300,001 and Above | 408 | - 10.1% | + 75.9% | 3.7 | - 58.0% | + 68.0% | 134 | + 74.0% | - 2.2% |
| Total | 1,634 | + 14.7% | + 90.4% | 6.0 | - 23.1% | + 87.3% | 334 | + 16.0% | - 2.6% |

Showings

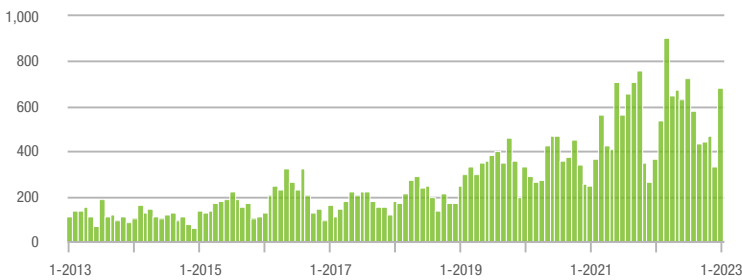
\$100,000 and Below



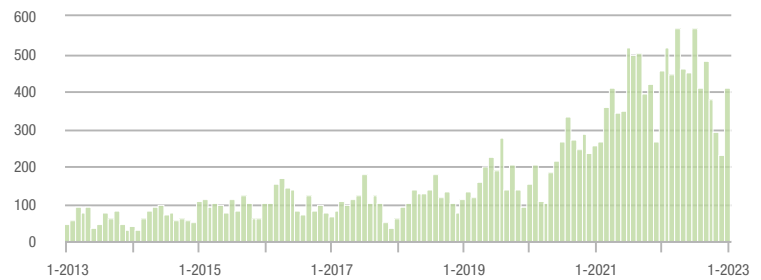
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

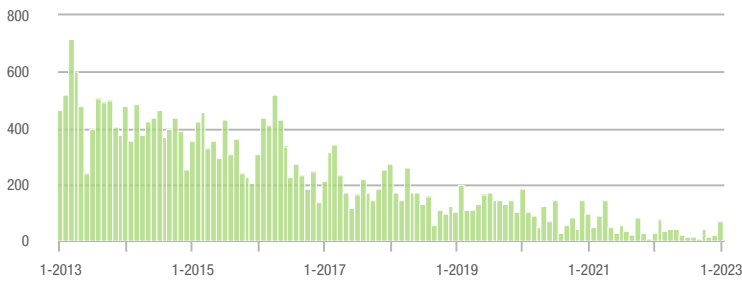


Union County, NC

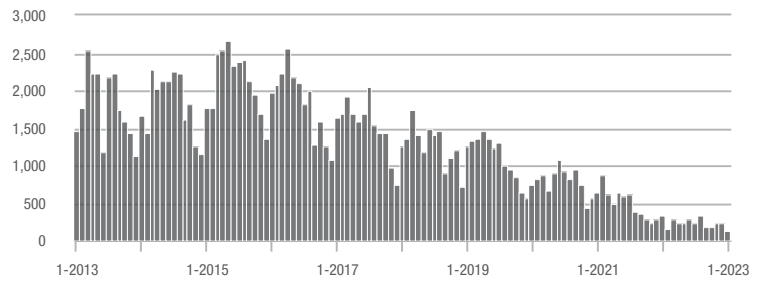
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 65 | + 132.1% | + 261.1% | 2.9 | + 123.1% | + 1,005.5% | 26 | - 10.3% | 0.0% |
| \$100,001 to \$200,000 | 136 | - 58.0% | - 43.3% | 3.9 | - 55.7% | - 41.5% | 37 | - 32.7% | - 17.8% |
| \$200,001 to \$300,000 | 933 | - 8.6% | + 44.9% | 9.6 | - 31.9% | + 48.1% | 109 | + 23.9% | - 6.8% |
| \$300,001 and Above | 4,463 | - 22.0% | + 63.2% | 9.4 | - 46.0% | + 72.8% | 542 | + 33.2% | - 8.1% |
| Total | 5,597 | - 21.1% | + 53.9% | 8.9 | - 42.6% | + 61.9% | 714 | + 23.3% | - 8.2% |

Showings

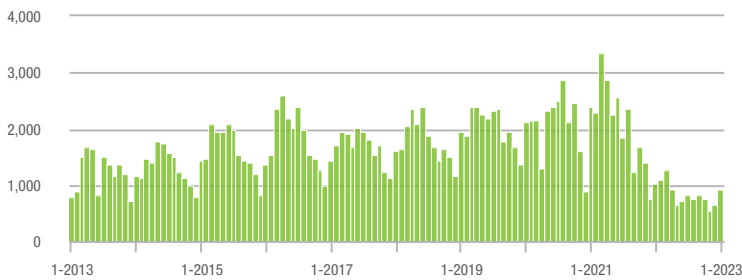
\$100,000 and Below



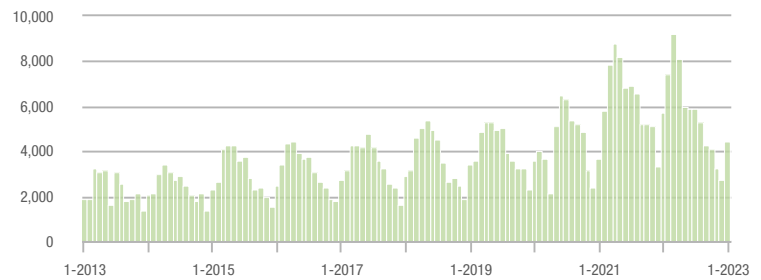
\$100,001 to \$200,000



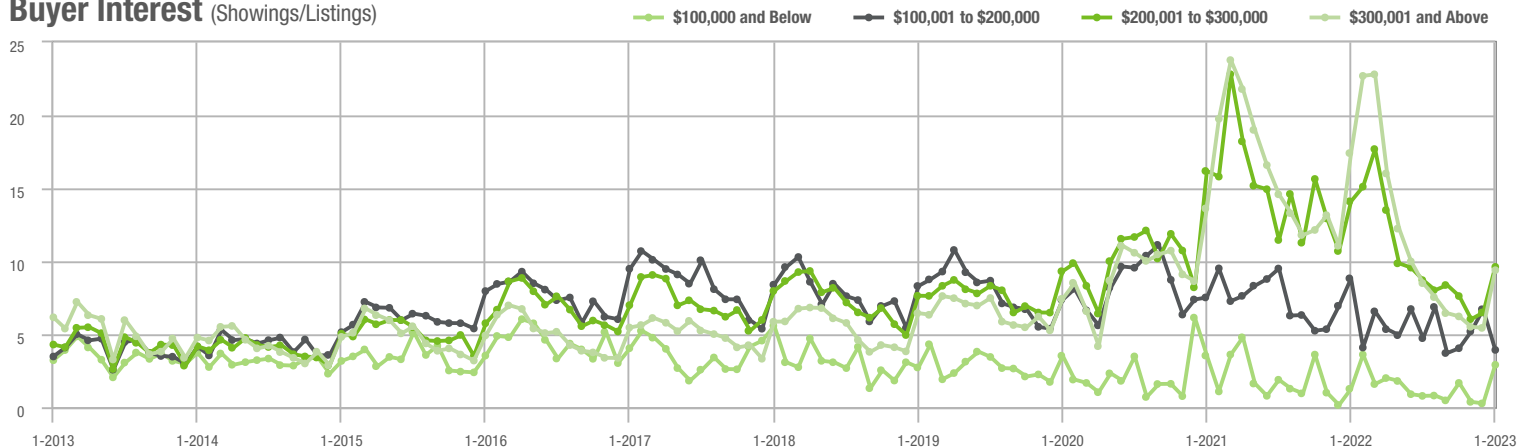
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

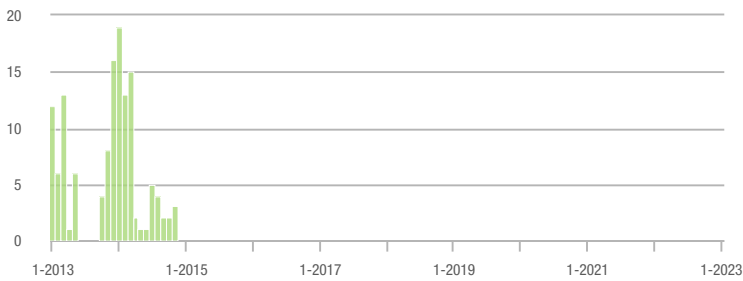


Uptown Charlotte

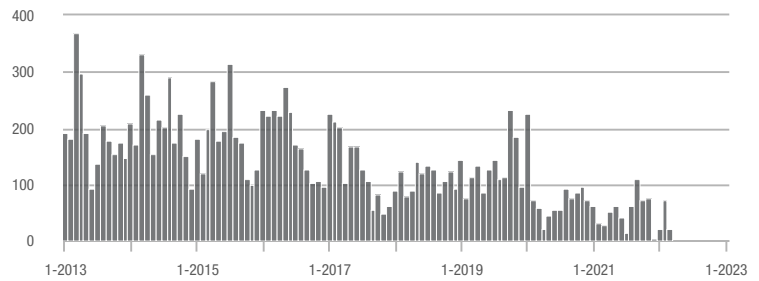
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 0 | 0.0% | 0.0% | 0.0 | 0.0% | 0.0% | 0 | 0.0% | 0.0% |
| \$100,001 to \$200,000 | 0 | - 100.0% | 0.0% | 0.0 | - 100.0% | 0.0% | 0 | - 100.0% | 0.0% |
| \$200,001 to \$300,000 | 48 | - 81.3% | + 29.7% | 8.0 | - 62.6% | - 35.1% | 6 | - 50.0% | + 100.0% |
| \$300,001 and Above | 279 | - 61.4% | + 29.2% | 9.3 | - 36.3% | + 33.5% | 30 | - 42.3% | - 3.2% |
| Total | 327 | - 67.3% | + 29.2% | 9.1 | - 43.1% | + 22.1% | 36 | - 44.6% | + 5.9% |

Showings

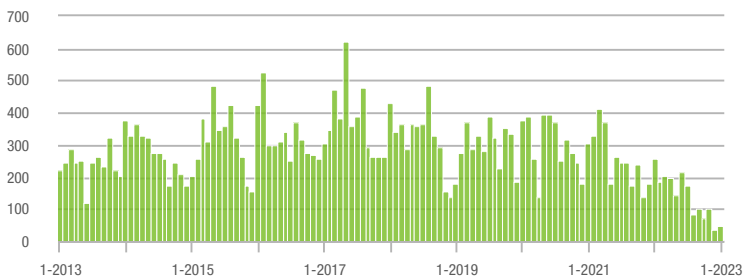
\$100,000 and Below



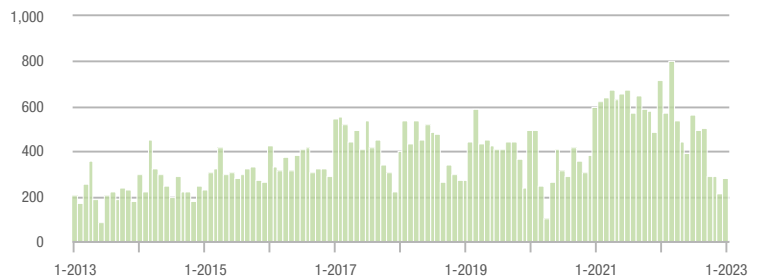
\$100,001 to \$200,000



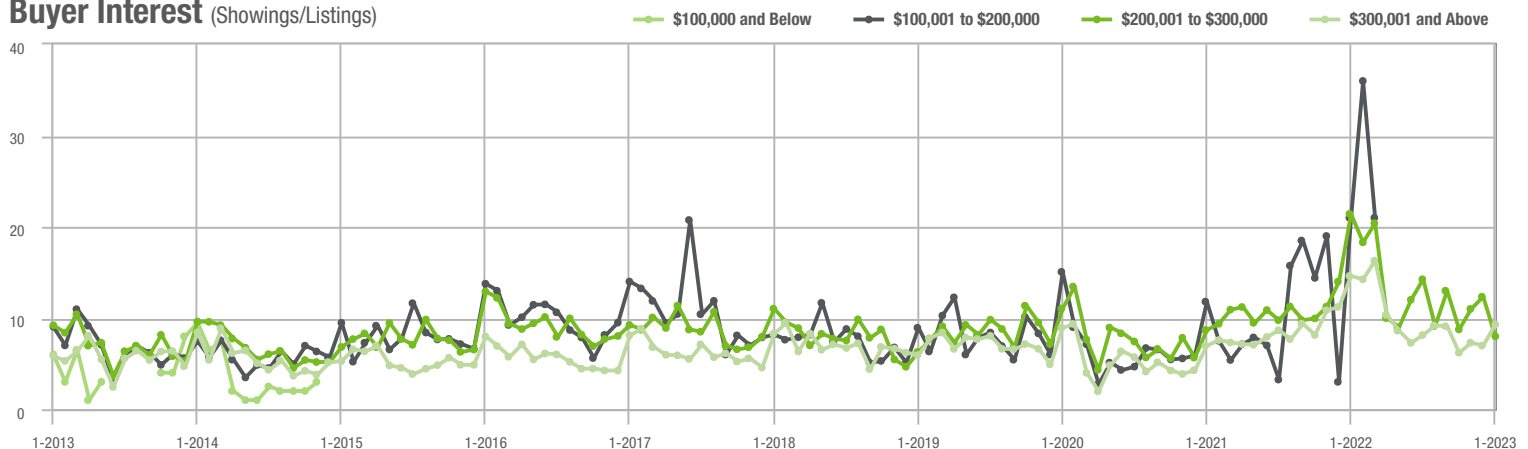
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

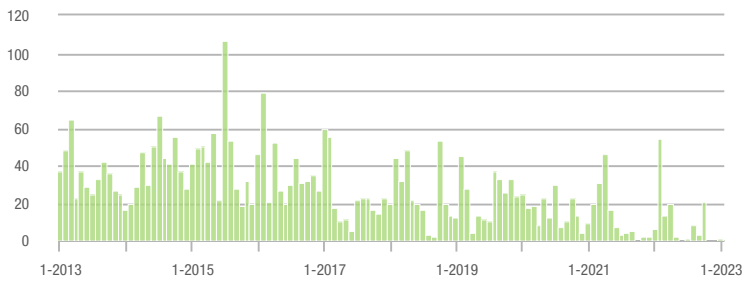


Waxhaw, NC

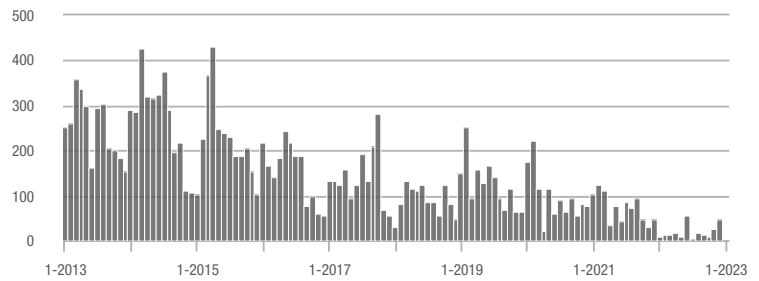
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 1 | - 83.3% | — | 1.0 | - 33.3% | — | 1 | - 80.0% | 0.0% |
| \$100,001 to \$200,000 | 1 | - 87.5% | - 97.9% | 0.5 | - 81.5% | - 95.8% | 2 | - 66.7% | - 60.0% |
| \$200,001 to \$300,000 | 58 | - 53.2% | + 52.6% | 7.9 | + 14.5% | + 102.0% | 13 | - 48.0% | - 27.8% |
| \$300,001 and Above | 1,576 | - 20.2% | + 54.1% | 11.3 | - 47.4% | + 77.3% | 148 | + 41.0% | - 12.9% |
| Total | 1,636 | - 22.5% | + 47.5% | 11.0 | - 40.2% | + 72.3% | 164 | + 16.3% | - 15.5% |

Showings

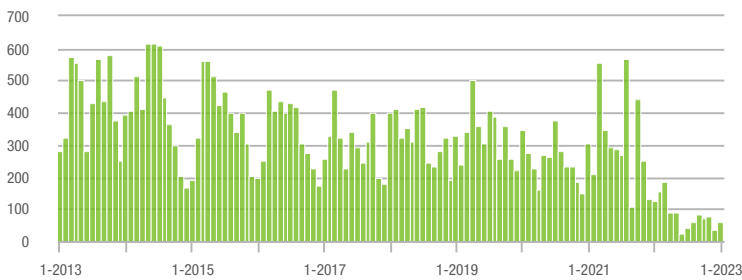
\$100,000 and Below



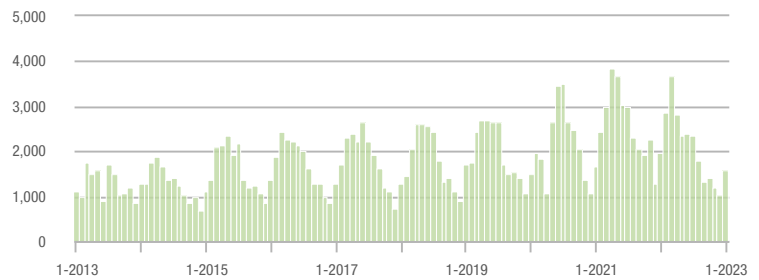
\$100,001 to \$200,000



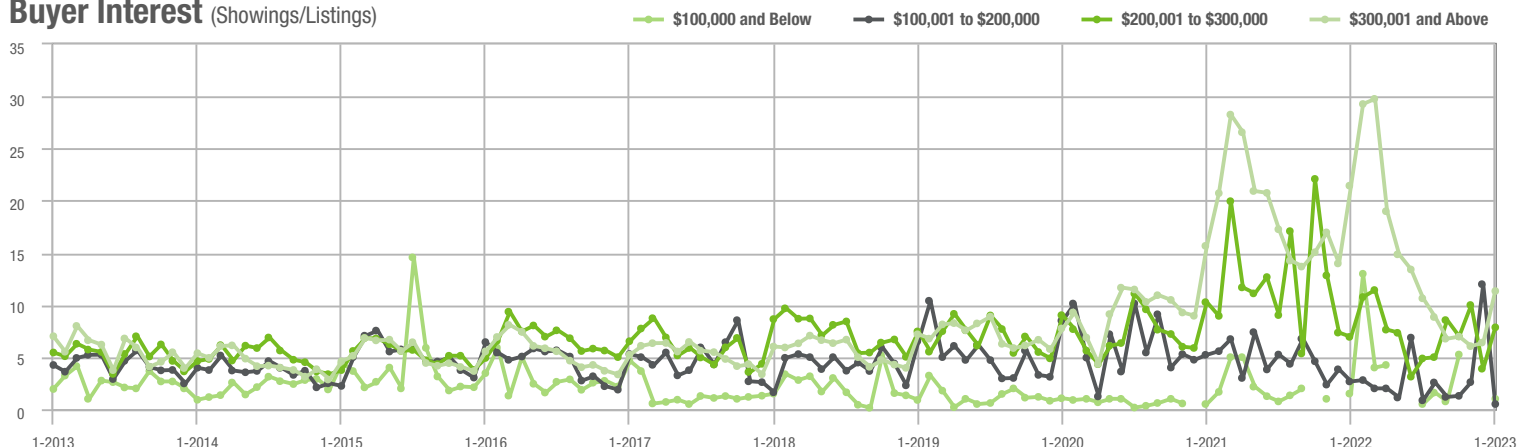
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

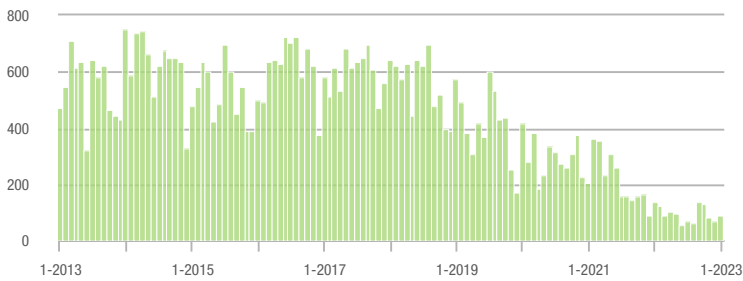


York County, SC

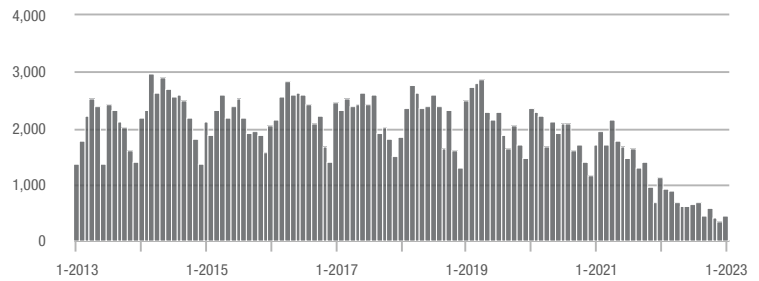
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change | January 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$100,000 and Below | 86 | - 36.3% | + 30.3% | 2.0 | - 35.5% | + 41.8% | 66 | - 17.5% | - 9.6% |
| \$100,001 to \$200,000 | 456 | - 59.3% | + 34.5% | 6.5 | - 42.5% | + 50.1% | 84 | - 32.8% | - 16.0% |
| \$200,001 to \$300,000 | 1,758 | - 32.0% | + 67.7% | 9.6 | - 43.2% | + 72.7% | 196 | + 12.6% | - 3.9% |
| \$300,001 and Above | 4,405 | - 16.2% | + 69.2% | 8.9 | - 37.8% | + 74.7% | 543 | + 28.4% | - 5.9% |
| Total | 6,705 | - 26.3% | + 65.3% | 8.6 | - 37.7% | + 72.3% | 889 | + 10.8% | - 6.8% |

Showings

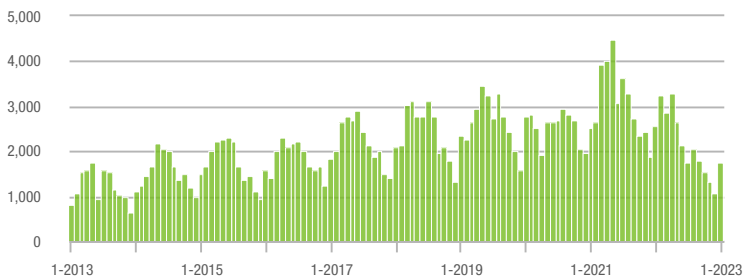
\$100,000 and Below



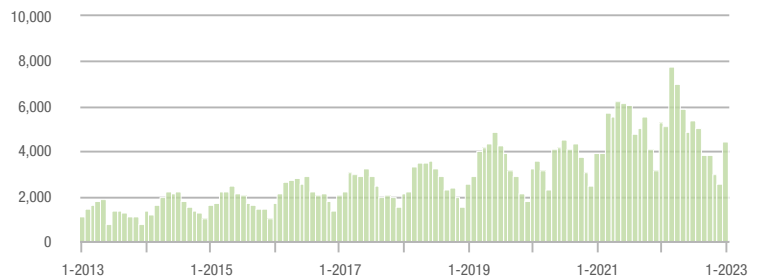
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

