

Showing Statistics

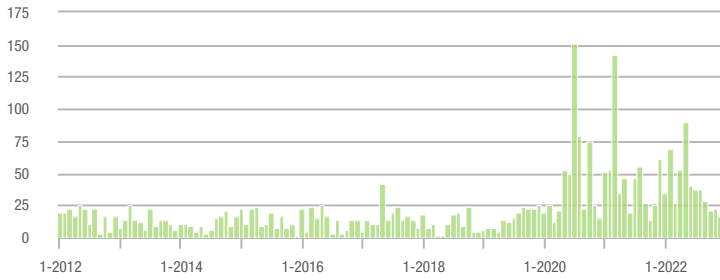
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	187	2.7	88
Anson County, NC	88	1.8	64
Cabarrus County, NC	3,748	5.9	704
Charlotte MSA	35,808	5.5	7,289
Chester County, SC	239	2.4	111
Chesterfield County, SC	35	1.8	26
Cleveland County, NC	877	3.2	313
City of Charlotte, NC	13,288	6.3	2,287
Concord, NC	2,158	6.2	377
Davidson, NC	284	4.7	69
Denver, NC	656	5.3	141
Fort Mill, SC	1,132	6.0	200
Gaston County, NC	3,148	4.6	777
Gastonia, NC	1,663	4.9	381
Huntersville, NC	1,056	6.8	177
Iredell County, NC	2,553	4.0	760
Kannapolis, NC	1,048	6.1	191
Lake Norman	1,746	4.2	494
Lake Wylie	855	4.2	243
Lancaster County, SC	1,385	4.0	407
Lincoln County, NC	1,355	4.7	341
Lincolnton, NC	437	4.0	124
Matthews, NC	1,125	8.3	156
Mecklenburg County, NC	16,249	6.3	2,830
Monroe, NC	1,192	5.1	253
Montgomery County, NC	130	1.2	152
Mooresville, NC	1,426	4.9	327
Rock Hill, SC	1,611	5.6	325
Salisbury, NC	1,072	4.6	267
Stanly County, NC	588	3.0	239
Statesville, NC	858	3.3	316
Union County, NC	3,637	5.7	717
Uptown Charlotte	253	8.3	30
Waxhaw, NC	1,109	6.6	187
York County, SC	4,049	5.1	906

Alexander County, NC

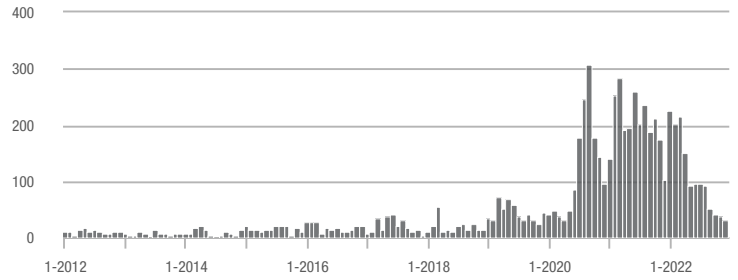
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 72.6%	- 22.7%	1.3	- 68.3%	- 28.1%	22	- 42.1%	+ 10.0%
\$100,001 to \$200,000	31	- 70.2%	- 18.4%	2.5	- 51.0%	- 12.2%	15	- 42.3%	- 6.3%
\$200,001 to \$300,000	59	- 51.2%	- 47.8%	4.5	- 36.6%	- 20.3%	14	- 33.3%	- 36.4%
\$300,001 and Above	80	- 14.9%	+ 1.3%	2.7	- 32.5%	+ 4.1%	37	+ 23.3%	- 2.6%
Total	187	- 50.9%	- 25.8%	2.7	- 46.0%	- 18.4%	88	- 23.5%	- 8.3%

Showings

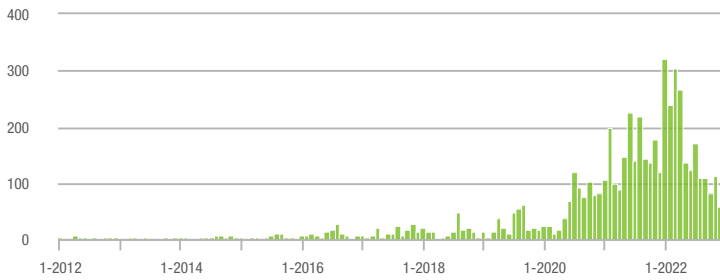
\$100,000 and Below



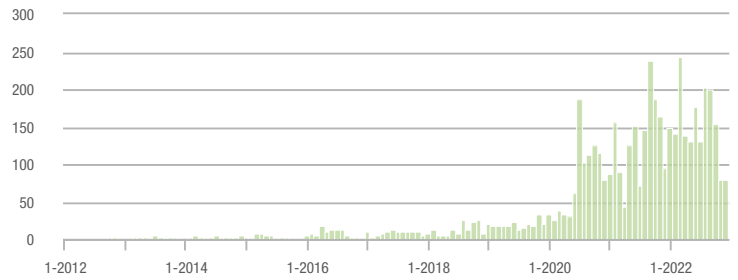
\$100,001 to \$200,000



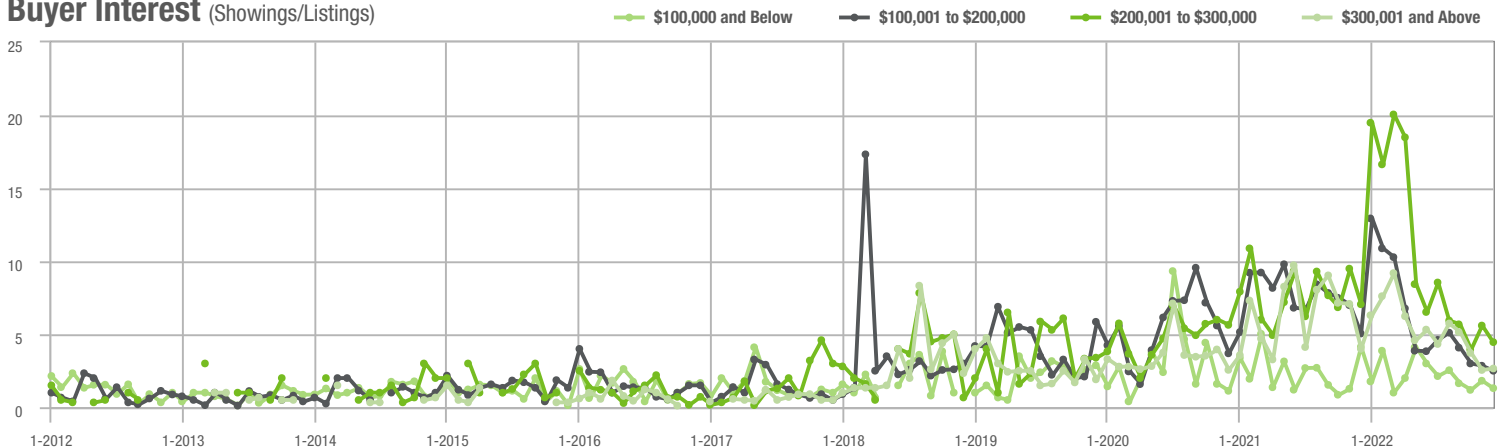
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

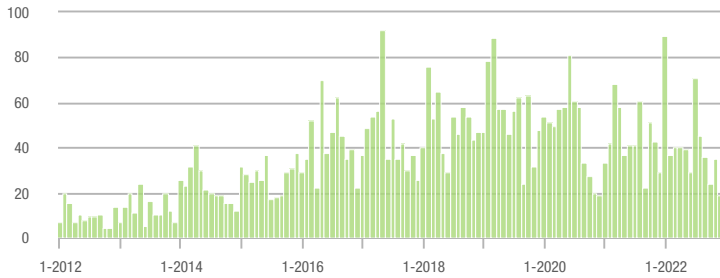


Anson County, NC

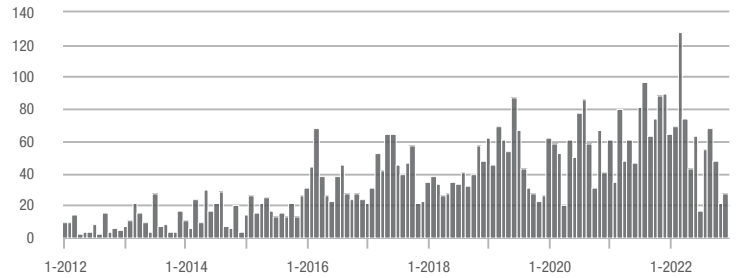
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Price Range	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	19	- 34.5%	- 45.7%	1.3	- 23.5%	- 53.7%	19	- 36.7%	- 9.5%
\$100,001 to \$200,000	27	- 70.0%	+ 22.7%	1.6	- 62.8%	+ 48.0%	20	- 20.0%	- 9.1%
\$200,001 to \$300,000	29	- 38.3%	- 23.7%	3.1	- 47.5%	- 1.8%	10	+ 25.0%	- 23.1%
\$300,001 and Above	13	- 35.0%	+ 116.7%	1.3	- 45.8%	+ 66.7%	15	+ 25.0%	0.0%
Total	88	- 52.7%	- 12.9%	1.8	- 48.6%	- 8.9%	64	- 14.7%	- 9.9%

Showings

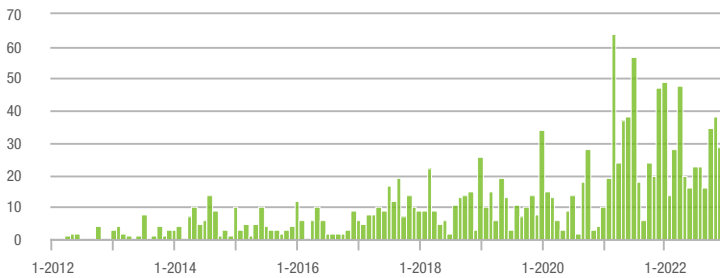
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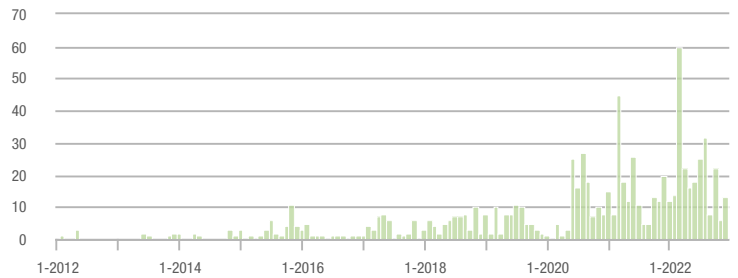
\$100,001 to \$200,000



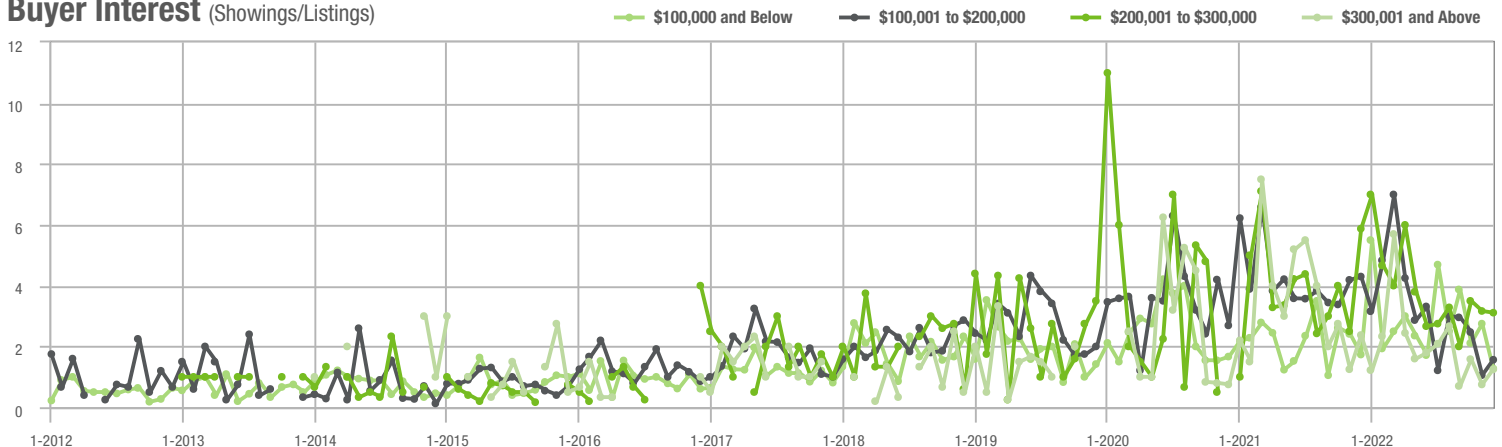
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

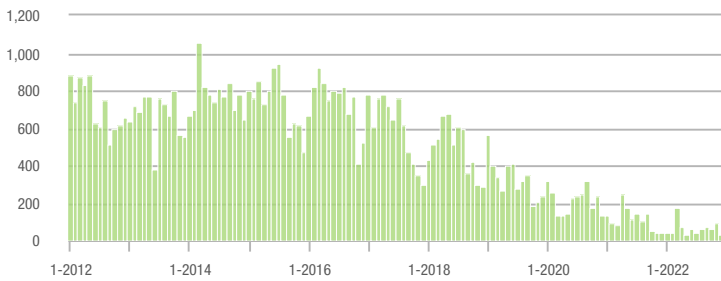


Cabarrus County, NC

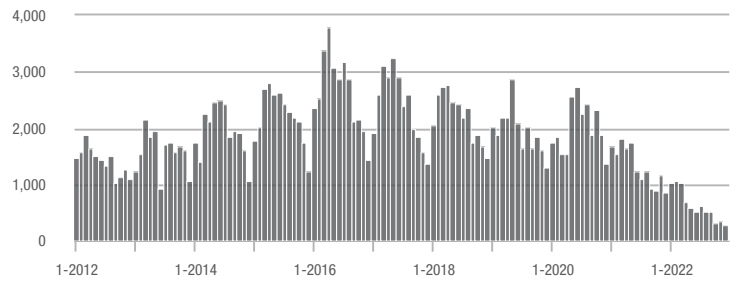
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	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	27	- 25.0%	- 69.7%	1.3	- 13.3%	- 64.1%	29	- 25.6%	- 12.1%
\$100,001 to \$200,000	284	- 67.2%	- 20.2%	6.2	- 50.8%	- 14.6%	51	- 39.3%	- 8.9%
\$200,001 to \$300,000	1,105	- 32.6%	- 10.2%	7.0	- 46.2%	- 3.3%	166	+ 24.8%	- 6.7%
\$300,001 and Above	2,332	- 13.7%	- 7.1%	5.6	- 55.2%	+ 3.1%	458	+ 77.5%	- 12.3%
Total	3,748	- 28.5%	- 10.5%	5.9	- 50.8%	- 1.3%	704	+ 37.0%	- 10.8%

Showings

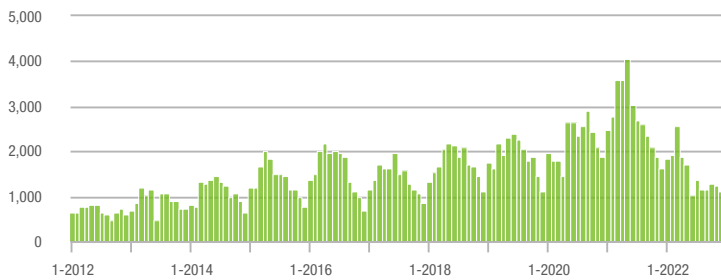
\$100,000 and Below



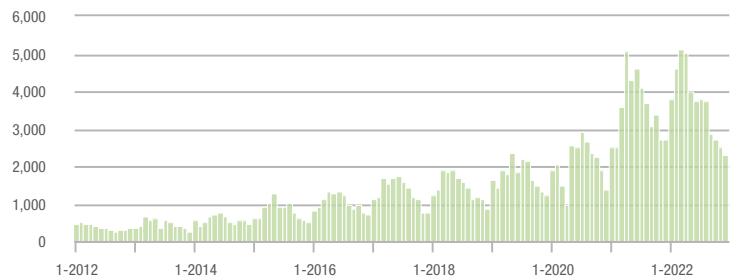
\$100,001 to \$200,000



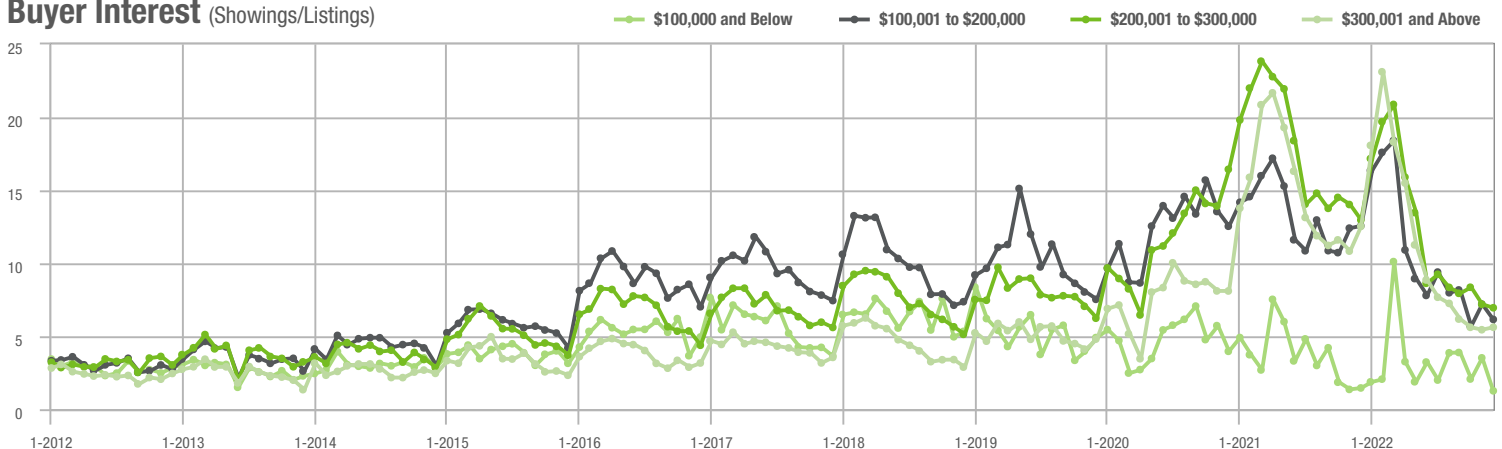
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

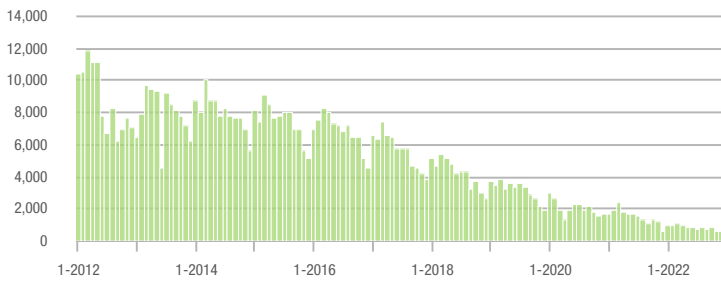


Charlotte MSA

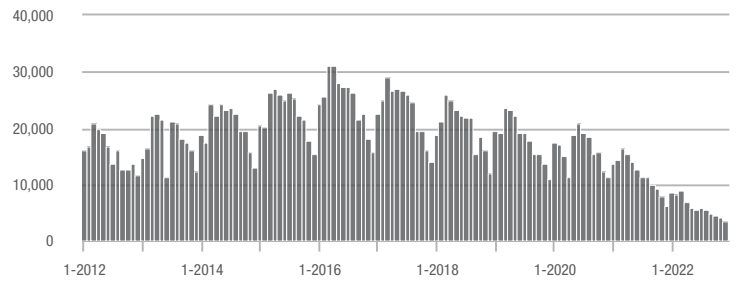
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	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	555	- 14.9%	- 0.7%	2.1	+ 5.0%	+ 2.4%	386	- 34.0%	- 9.8%
\$100,001 to \$200,000	3,327	- 46.7%	- 19.7%	5.7	- 32.9%	- 2.7%	656	- 22.5%	- 16.3%
\$200,001 to \$300,000	8,573	- 38.7%	- 9.9%	6.1	- 50.8%	- 0.6%	1,525	+ 17.9%	- 9.7%
\$300,001 and Above	23,353	- 18.1%	- 14.8%	5.5	- 47.6%	- 1.6%	4,722	+ 44.6%	- 14.9%
Total	35,808	- 27.5%	- 14.0%	5.5	- 45.5%	- 1.5%	7,289	+ 21.7%	- 13.7%

Showings

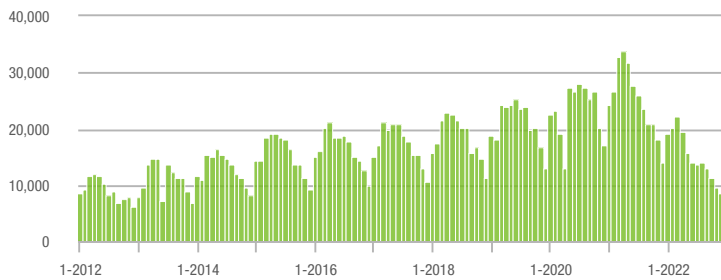
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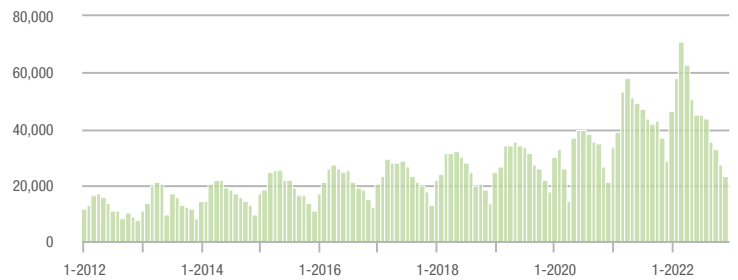
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

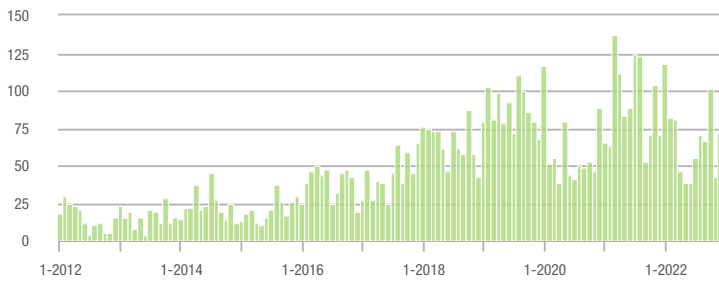


Chester County, SC

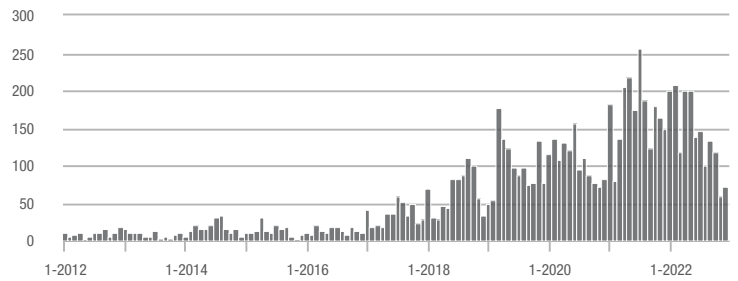
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\$100,000 and Below	72	+ 1.4%	+ 71.4%	2.6	+ 13.0%	+ 85.3%	37	- 30.2%	- 7.5%
\$100,001 to \$200,000	71	- 52.7%	+ 18.3%	2.4	- 58.6%	+ 26.5%	32	- 3.0%	- 5.9%
\$200,001 to \$300,000	56	- 42.9%	- 31.7%	2.7	- 53.4%	- 24.3%	23	+ 9.5%	- 11.5%
\$300,001 and Above	40	- 61.2%	+ 8.1%	1.9	- 73.2%	- 15.6%	19	0.0%	- 5.0%
Total	239	- 43.4%	+ 8.1%	2.4	- 50.0%	+ 11.7%	111	- 11.9%	- 7.5%

Showings

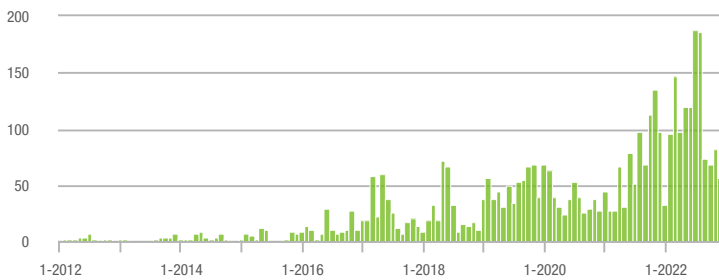
\$100,000 and Below



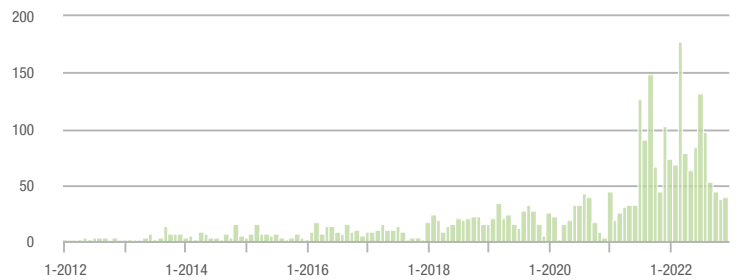
\$100,001 to \$200,000



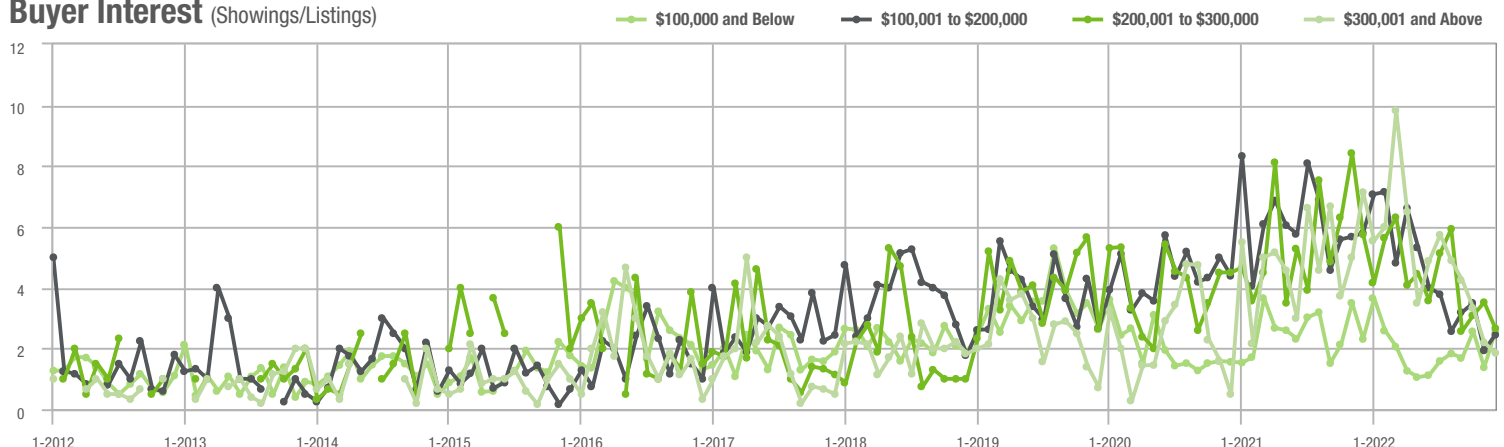
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

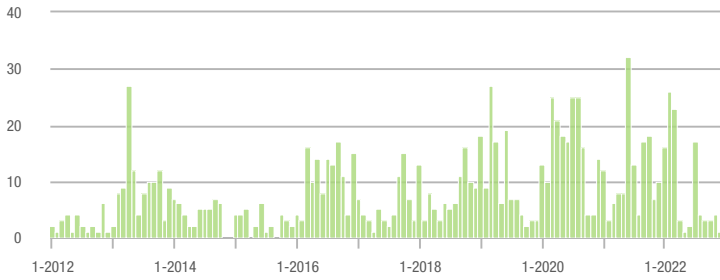


Chesterfield County, SC

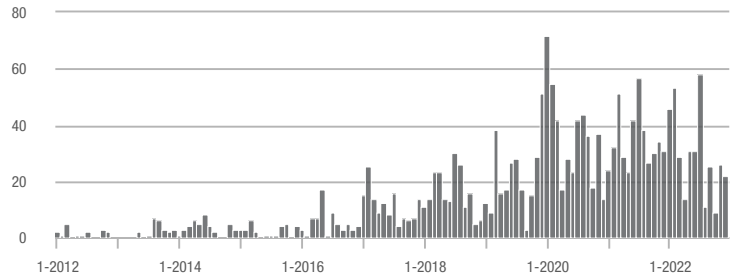
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Price Range	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 90.0%	- 75.0%	0.3	- 87.0%	- 25.0%	7	- 30.0%	0.0%
\$100,001 to \$200,000	22	- 29.0%	- 15.4%	2.4	- 4.0%	- 31.6%	9	- 43.8%	+ 12.5%
\$200,001 to \$300,000	10	- 61.5%	- 47.4%	1.8	- 40.0%	- 37.5%	9	- 55.0%	- 10.0%
\$300,001 and Above	2	- 88.2%	- 75.0%	2.0	- 64.9%	- 25.0%	1	- 83.3%	- 66.7%
Total	35	- 58.3%	- 38.6%	1.8	- 40.0%	- 33.3%	26	- 50.0%	- 7.1%

Showings

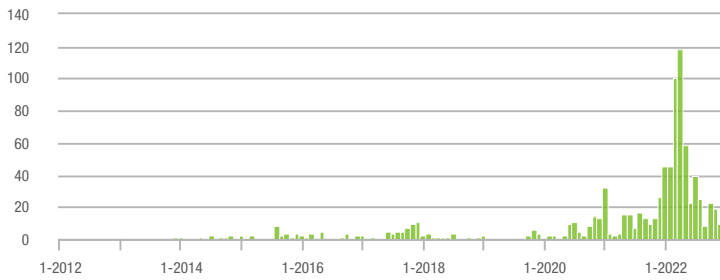
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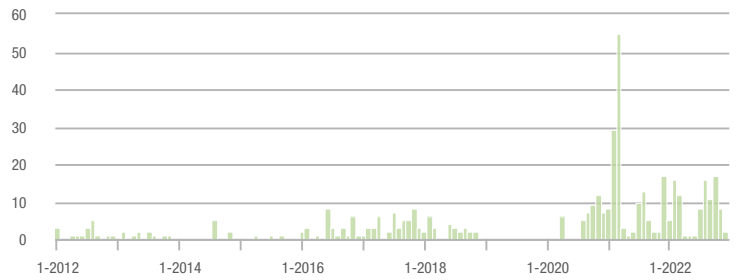
\$100,001 to \$200,000



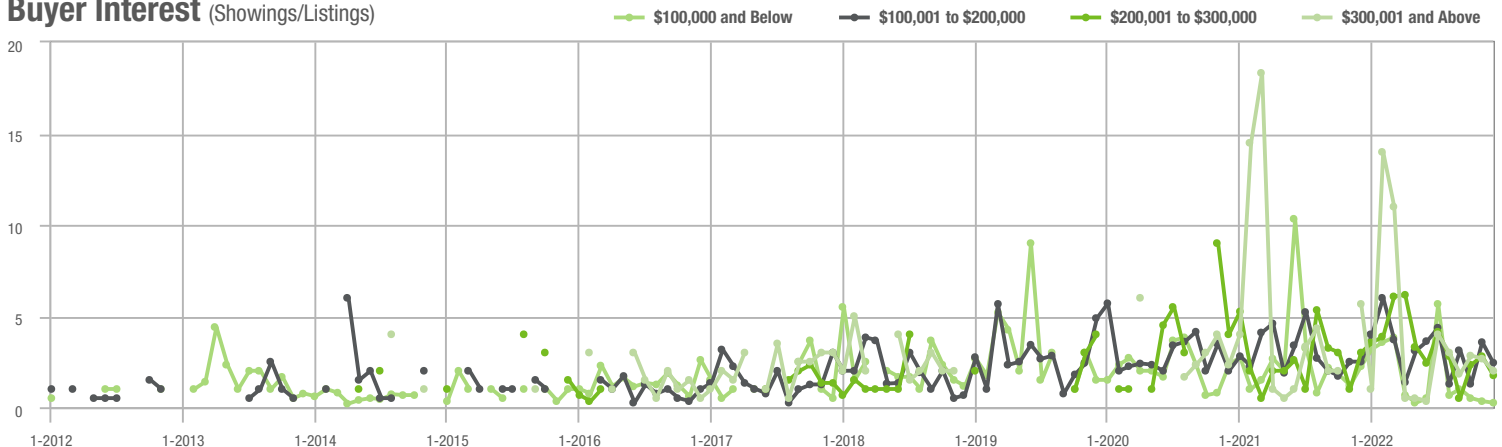
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

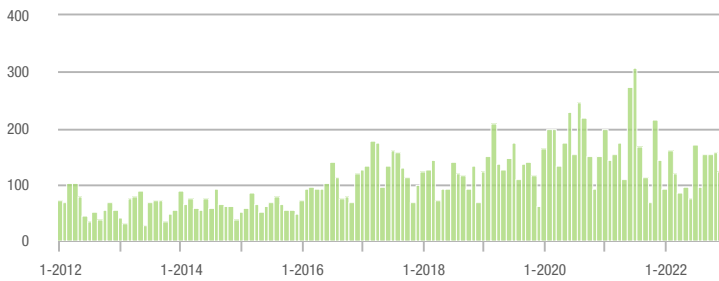


Cleveland County, NC

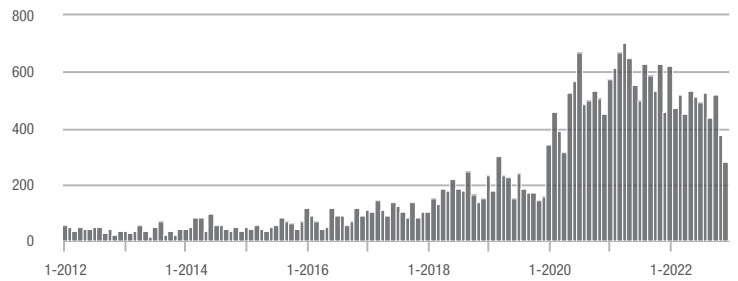
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\$100,000 and Below	122	- 14.7%	- 21.8%	3.9	+ 8.3%	+ 2.6%	51	- 40.0%	- 17.7%
\$100,001 to \$200,000	282	- 38.4%	- 25.6%	3.4	- 40.4%	- 15.8%	88	- 6.4%	- 16.2%
\$200,001 to \$300,000	268	+ 8.1%	- 23.2%	3.2	- 38.5%	- 14.5%	90	+ 73.1%	- 15.1%
\$300,001 and Above	205	- 41.9%	- 4.7%	2.6	- 55.2%	+ 2.3%	84	+ 13.5%	- 9.7%
Total	877	- 27.0%	- 20.2%	3.2	- 38.5%	- 9.9%	313	+ 2.6%	- 14.5%

Showings

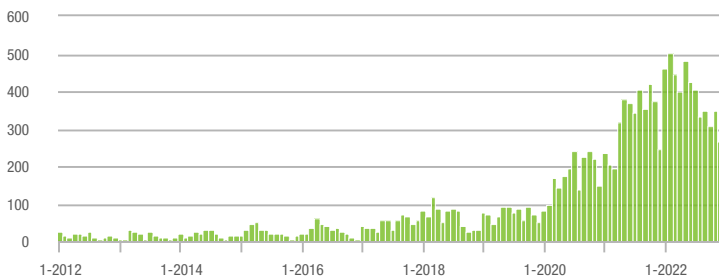
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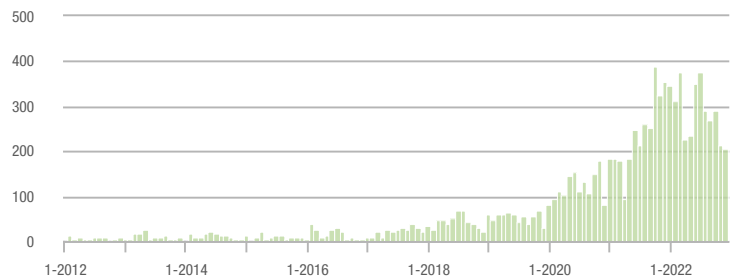
\$100,001 to \$200,000



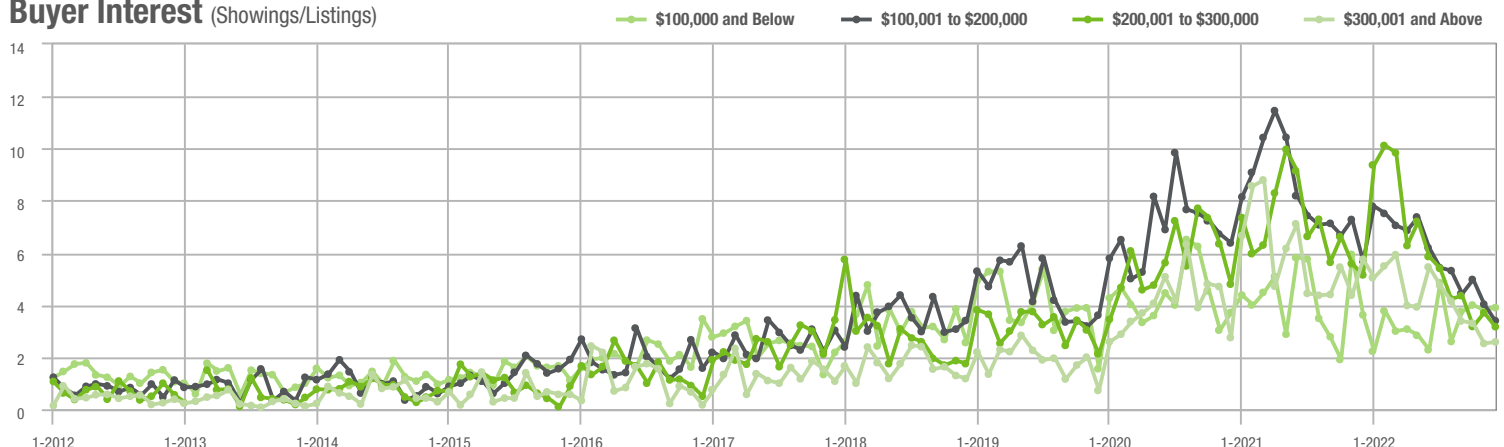
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

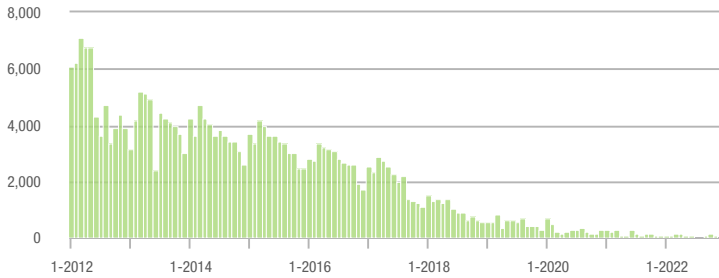


City of Charlotte, NC

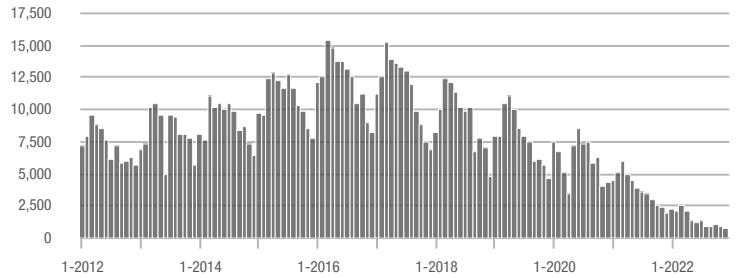
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\$100,000 and Below	22	- 57.7%	- 59.3%	1.0	- 37.5%	- 56.9%	33	- 31.3%	- 13.2%
\$100,001 to \$200,000	816	- 58.7%	- 7.2%	8.2	- 34.9%	+ 13.0%	104	- 38.1%	- 18.8%
\$200,001 to \$300,000	2,851	- 52.3%	- 15.2%	7.4	- 51.6%	+ 0.9%	412	- 2.4%	- 15.6%
\$300,001 and Above	9,599	- 24.0%	- 16.6%	6.0	- 46.4%	+ 1.0%	1,738	+ 37.9%	- 18.4%
Total	13,288	- 35.6%	- 15.9%	6.3	- 48.4%	+ 1.5%	2,287	+ 20.5%	- 17.9%

Showings

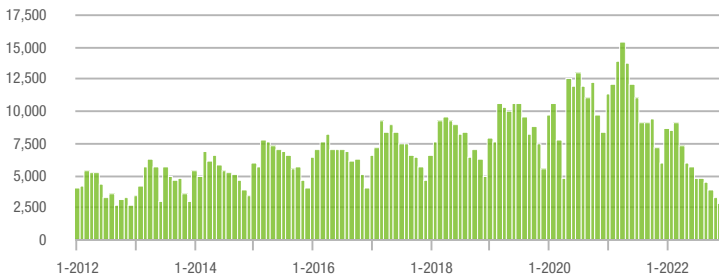
\$100,000 and Below



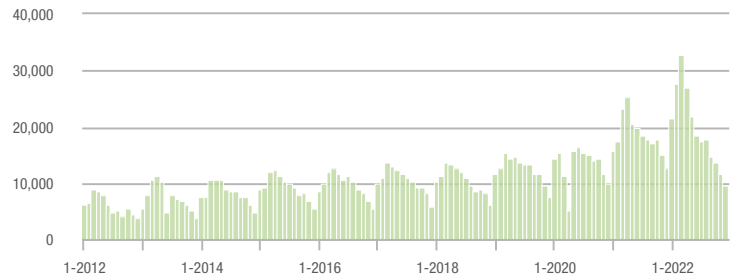
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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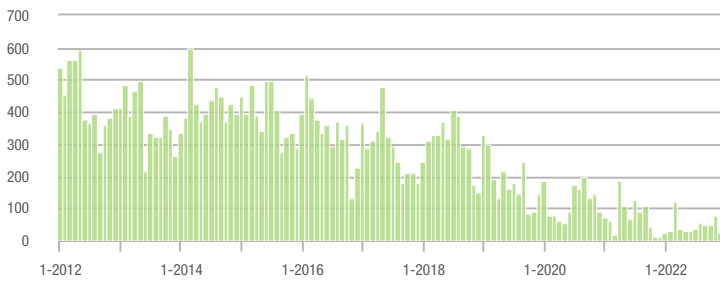


Concord, NC

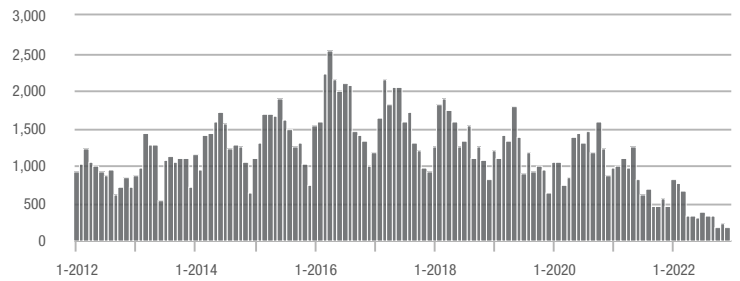
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\$100,000 and Below	25	+ 92.3%	- 67.9%	2.3	+ 130.0%	- 60.1%	16	- 20.0%	- 15.8%
\$100,001 to \$200,000	190	- 58.6%	- 16.3%	8.2	- 35.9%	- 5.5%	25	- 43.2%	- 10.7%
\$200,001 to \$300,000	550	- 45.9%	- 20.2%	7.3	- 46.7%	- 11.3%	76	- 2.6%	- 10.6%
\$300,001 and Above	1,393	- 14.7%	- 8.2%	5.8	- 55.7%	+ 0.6%	260	+ 67.7%	- 11.6%
Total	2,158	- 30.9%	- 14.1%	6.2	- 50.8%	- 5.0%	377	+ 26.9%	- 11.5%

Showings

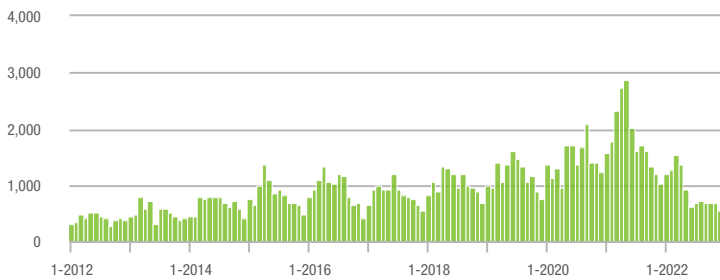
\$100,000 and Below



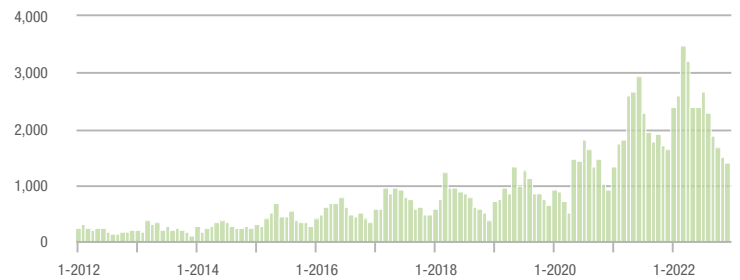
\$100,001 to \$200,000



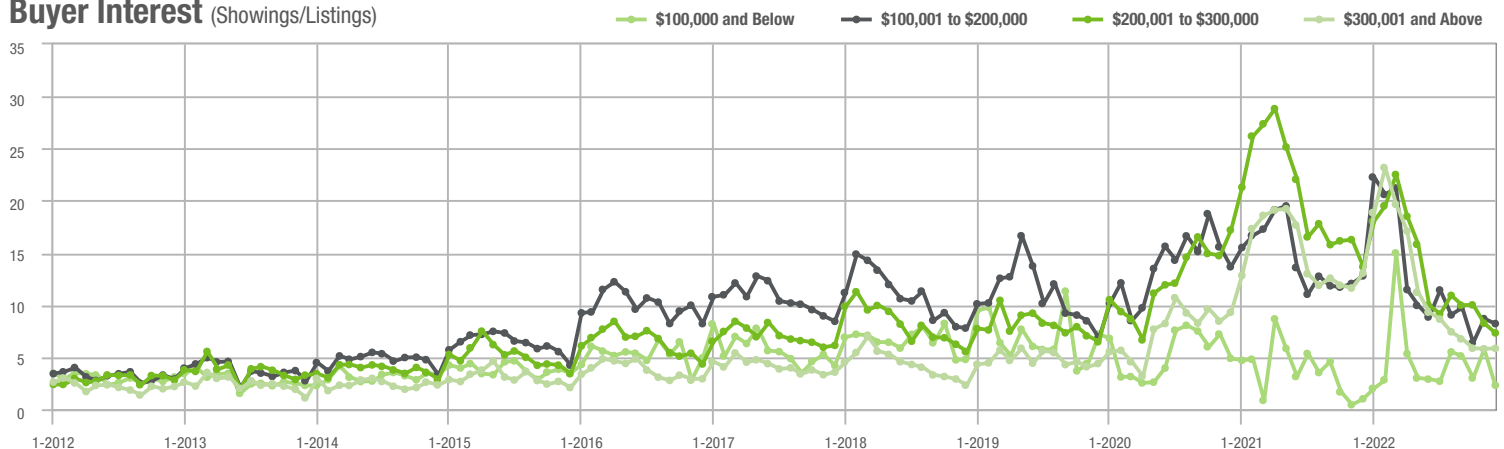
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\$300,001 and Above



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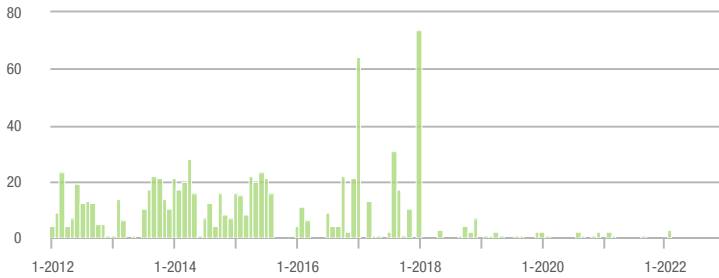


Davidson, NC

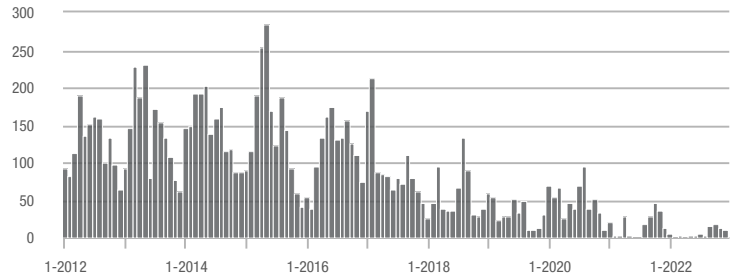
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\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	0.0%
\$100,001 to \$200,000	9	- 25.0%	- 25.0%	8.0	+ 116.2%	+ 33.3%	2	- 50.0%	- 50.0%
\$200,001 to \$300,000	18	- 77.8%	- 30.8%	3.6	- 82.3%	- 30.8%	6	0.0%	0.0%
\$300,001 and Above	257	- 24.6%	- 38.4%	4.8	- 37.7%	- 18.6%	61	+ 15.1%	- 22.8%
Total	284	- 34.6%	- 37.6%	4.7	- 44.0%	- 18.8%	69	+ 7.8%	- 22.5%

Showings

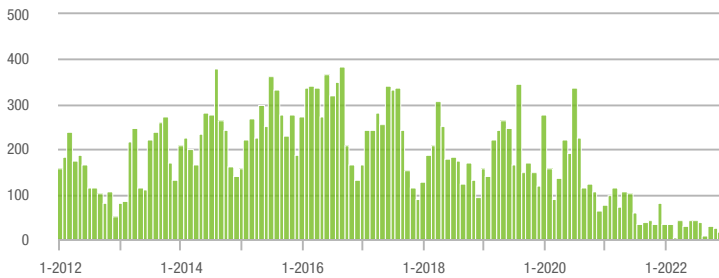
\$100,000 and Below



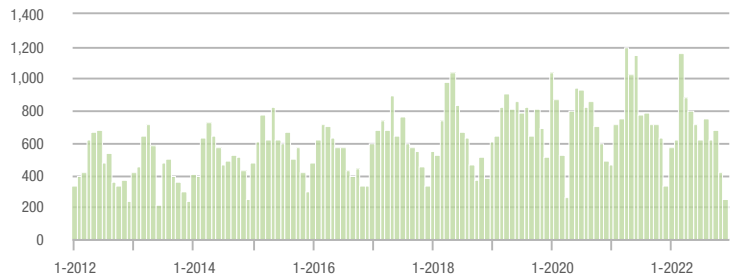
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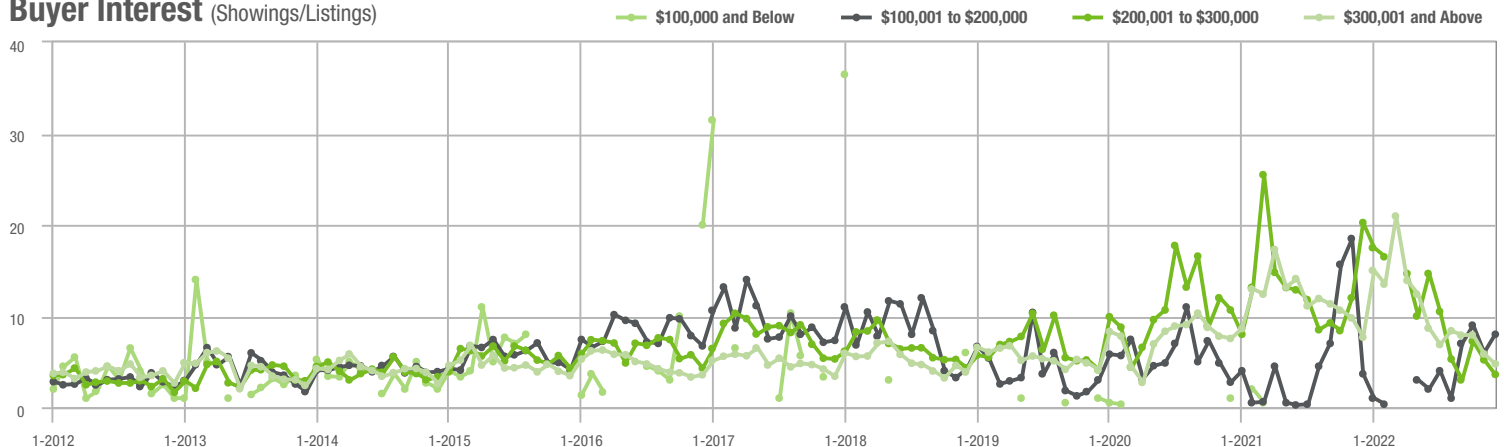
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

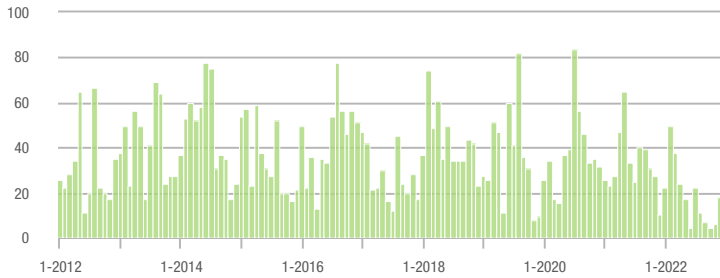


Denver, NC

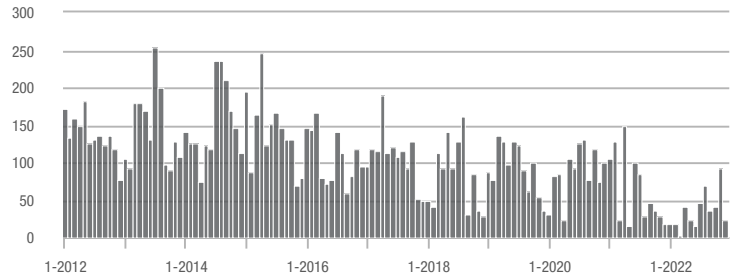
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	18	+ 80.0%	+ 200.0%	3.5	+ 337.5%	+ 250.0%	9	- 64.0%	0.0%
\$100,001 to \$200,000	22	+ 15.8%	- 76.3%	2.4	0.0%	- 71.1%	10	- 9.1%	- 16.7%
\$200,001 to \$300,000	83	+ 654.5%	+ 23.9%	8.8	+ 252.0%	- 2.5%	12	+ 50.0%	+ 20.0%
\$300,001 and Above	533	- 6.2%	- 12.9%	5.3	- 39.8%	- 3.5%	110	+ 31.0%	- 11.3%
Total	656	+ 7.9%	- 15.7%	5.3	- 24.3%	- 8.7%	141	+ 10.2%	- 9.0%

Showings

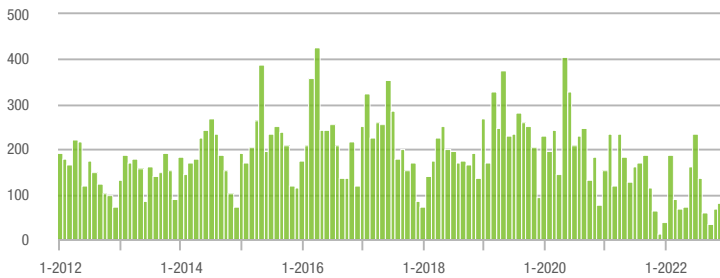
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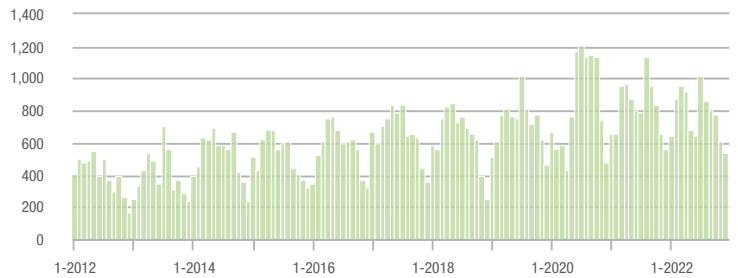
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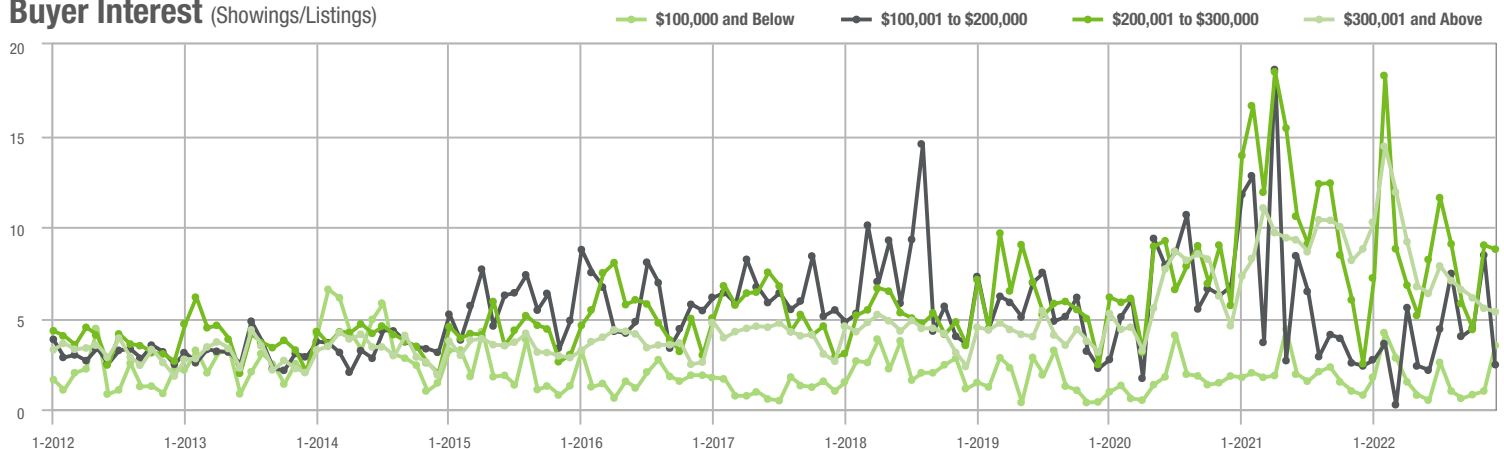
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

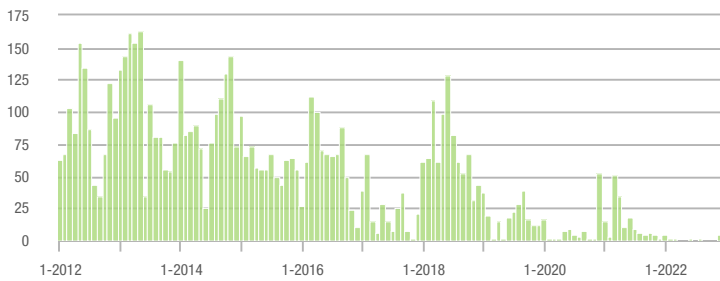


Fort Mill, SC

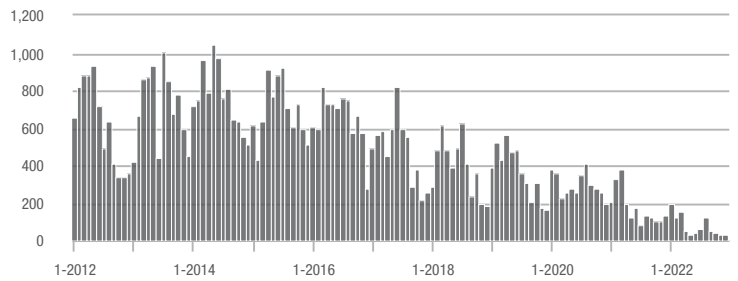
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5	+ 400.0%	—	1.7	+ 466.7%	—	3	- 25.0%	+ 50.0%
\$100,001 to \$200,000	35	- 72.9%	+ 29.6%	4.4	- 65.1%	+ 29.6%	8	- 38.5%	- 11.1%
\$200,001 to \$300,000	147	- 65.2%	- 45.1%	6.1	- 62.6%	- 31.4%	25	- 10.7%	- 19.4%
\$300,001 and Above	945	- 16.3%	- 11.8%	6.1	- 56.7%	- 8.7%	164	+ 69.1%	- 6.3%
Total	1,132	- 32.7%	- 17.1%	6.0	- 57.4%	- 12.8%	200	+ 40.8%	- 7.8%

Showings

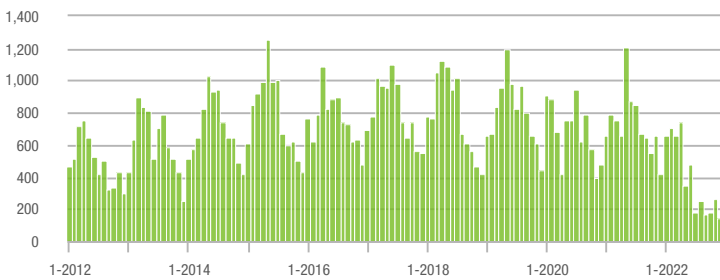
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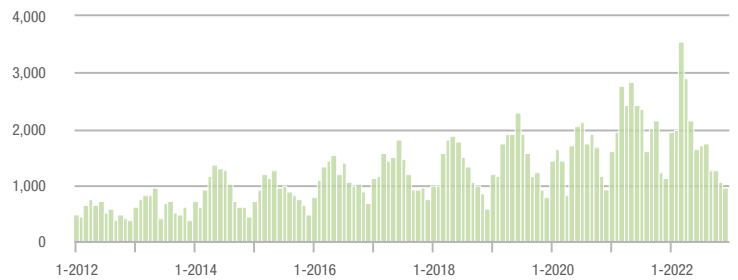
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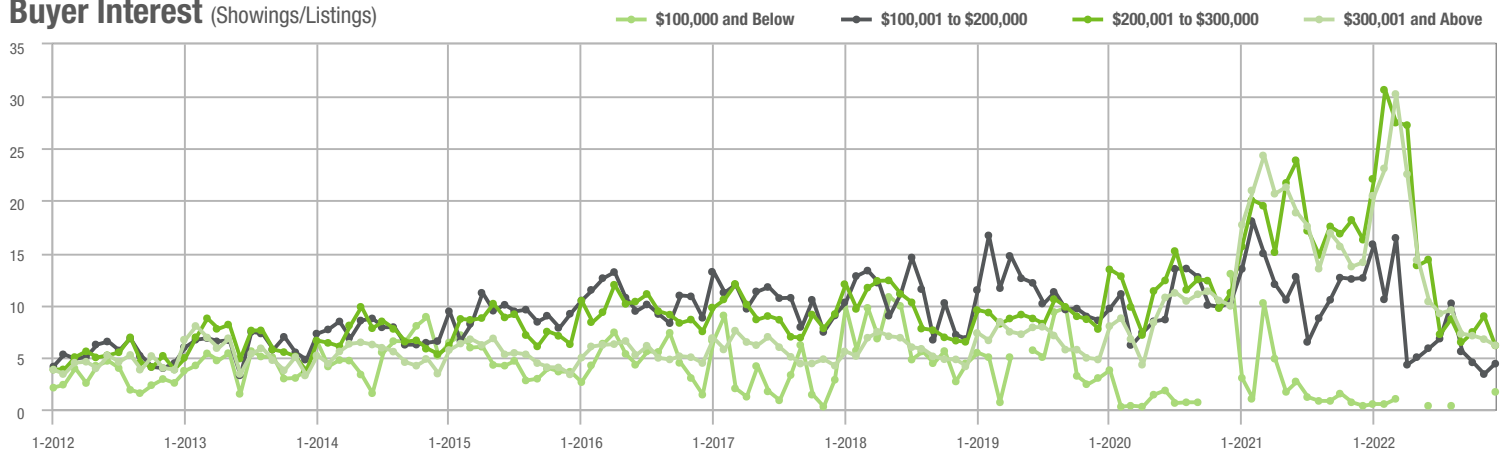
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

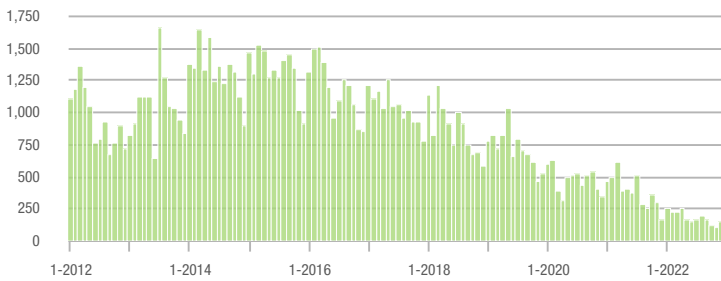


Gaston County, NC

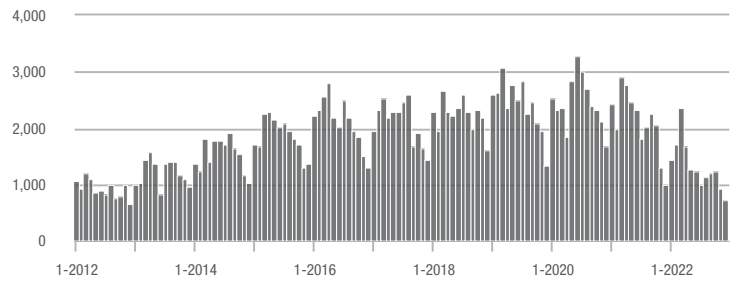
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	157	- 4.8%	+ 60.2%	3.5	+ 34.6%	+ 84.6%	67	- 35.0%	- 13.0%
\$100,001 to \$200,000	701	- 29.8%	- 25.4%	6.4	- 13.5%	+ 3.3%	120	- 16.7%	- 24.1%
\$200,001 to \$300,000	1,197	- 11.2%	- 14.0%	4.9	- 51.0%	- 7.4%	262	+ 69.0%	- 8.4%
\$300,001 and Above	1,093	- 8.3%	- 22.4%	3.7	- 48.6%	- 16.9%	328	+ 63.2%	- 8.1%
Total	3,148	- 15.0%	- 18.0%	4.6	- 38.7%	- 7.1%	777	+ 28.9%	- 11.5%

Showings

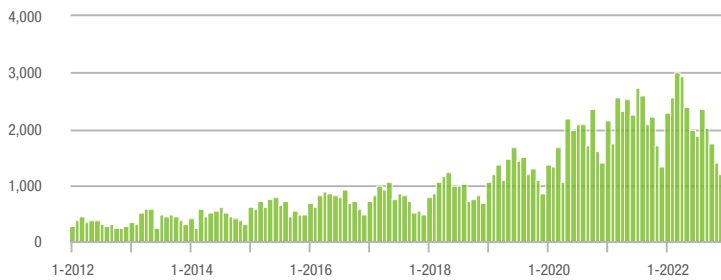
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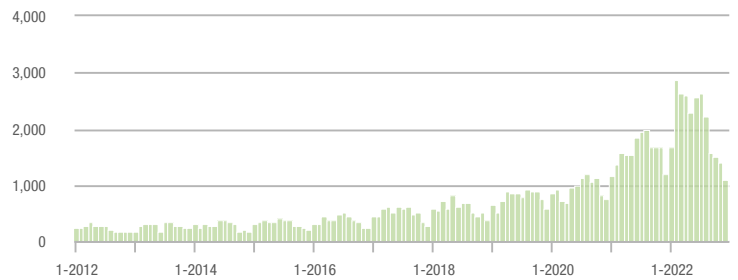
\$100,001 to \$200,000



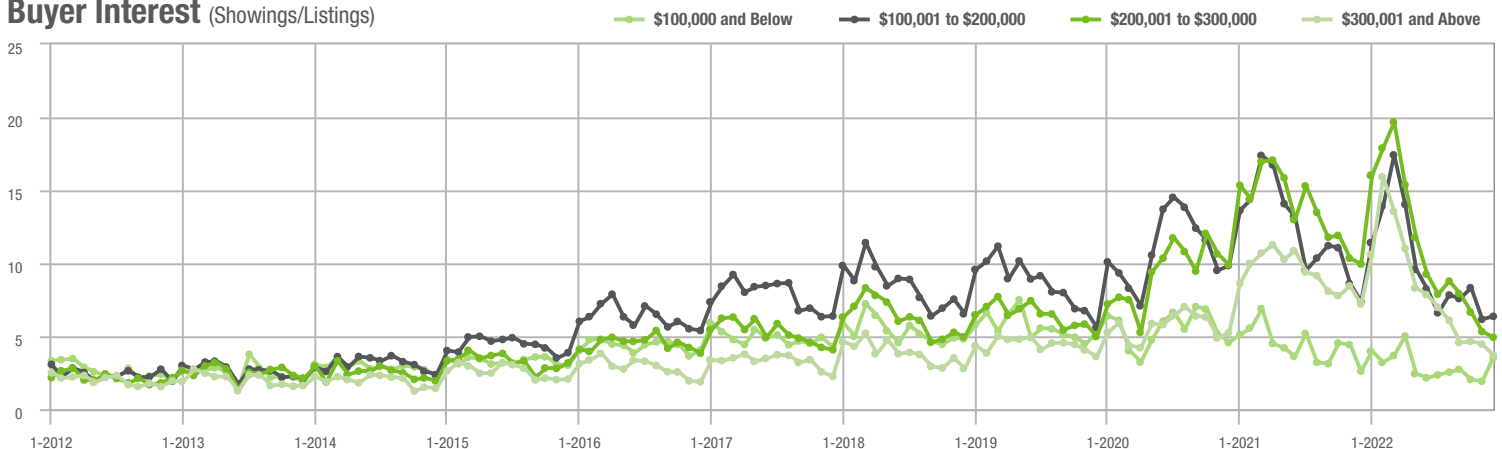
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

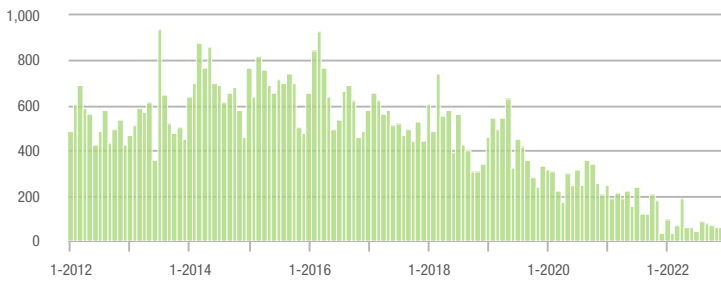


Gastonia, NC

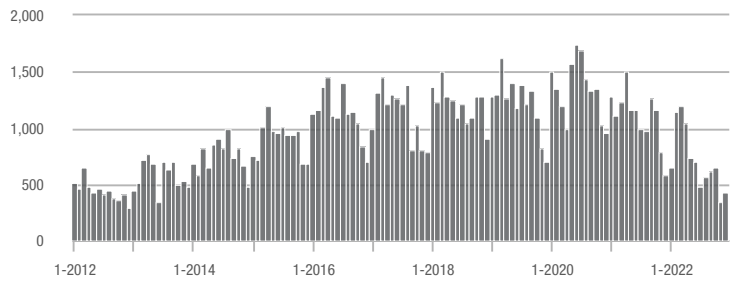
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	56	+ 60.0%	- 8.2%	4.2	+ 180.0%	+ 18.5%	22	- 37.1%	- 21.4%
\$100,001 to \$200,000	421	- 27.5%	+ 25.7%	8.0	+ 2.6%	+ 58.5%	59	- 24.4%	- 11.9%
\$200,001 to \$300,000	635	+ 1.6%	- 25.5%	4.9	- 50.0%	- 12.9%	140	+ 97.2%	- 15.7%
\$300,001 and Above	551	+ 36.4%	- 4.5%	3.8	- 50.6%	- 11.5%	160	+ 150.0%	+ 3.2%
Total	1,663	+ 1.1%	- 8.9%	4.9	- 38.0%	- 0.6%	381	+ 53.6%	- 8.4%

Showings

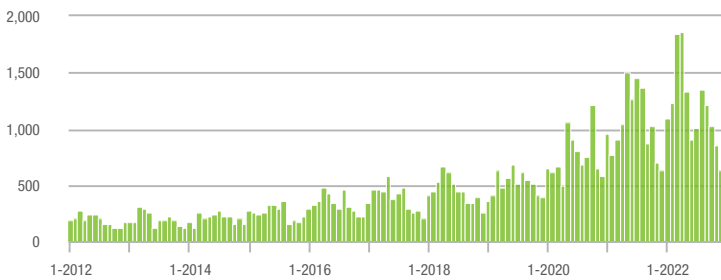
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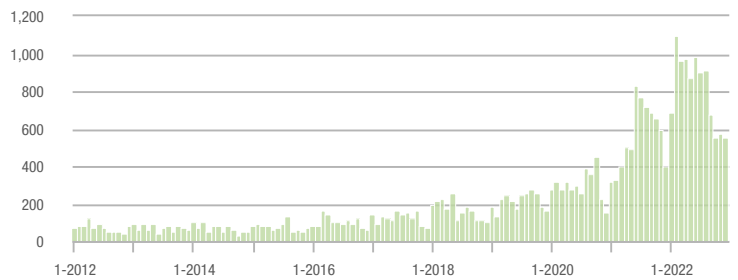
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

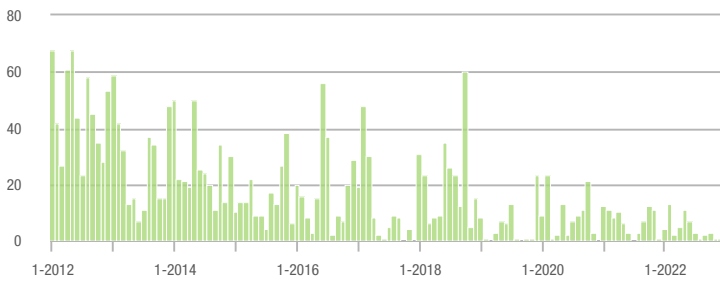


Huntersville, NC

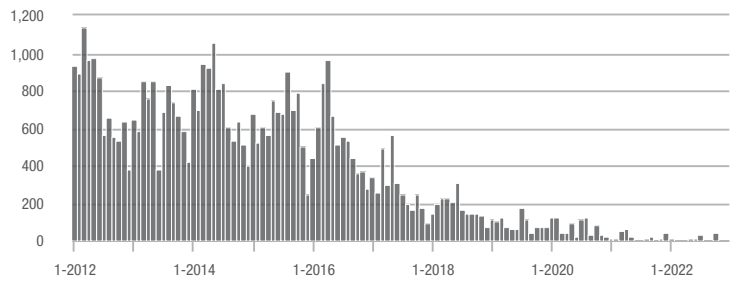
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	0.0%	0.0%	0.0	- 100.0%	0.0%	1	- 90.0%	- 75.0%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	5	- 28.6%	0.0%
\$200,001 to \$300,000	62	- 62.4%	+ 169.6%	10.3	- 37.2%	+ 79.7%	7	- 53.3%	+ 16.7%
\$300,001 and Above	993	- 34.5%	- 12.0%	6.9	- 48.1%	+ 5.1%	164	+ 13.1%	- 15.0%
Total	1,056	- 38.6%	- 8.3%	6.8	- 46.5%	+ 7.9%	177	0.0%	- 14.9%

Showings

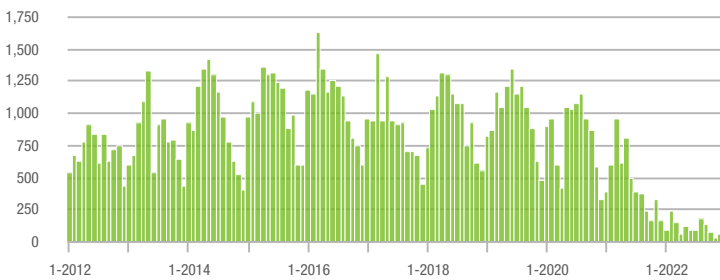
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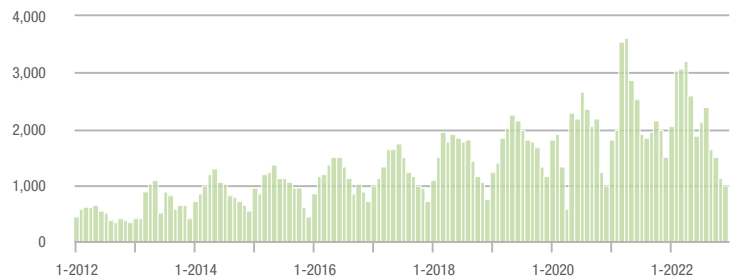
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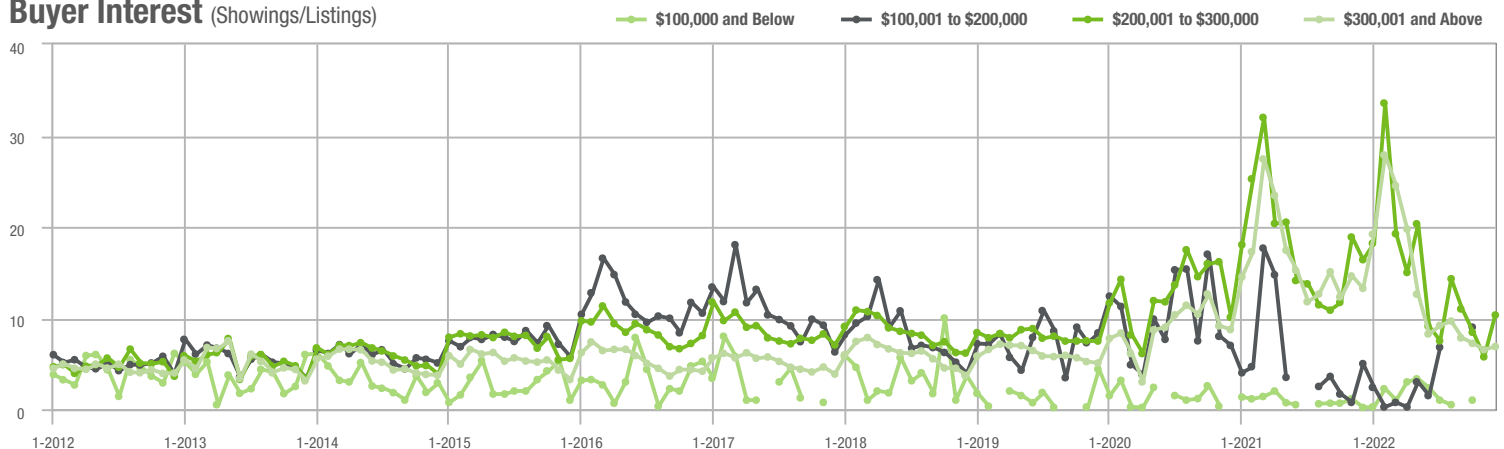
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

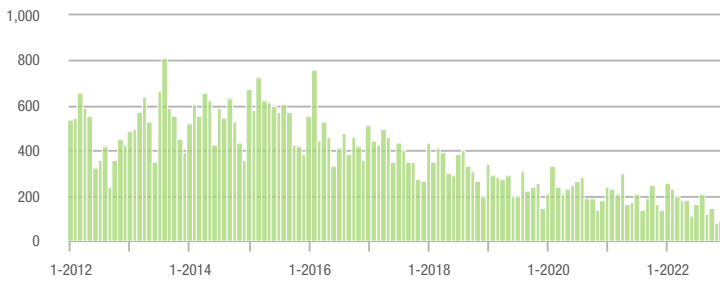


Iredell County, NC

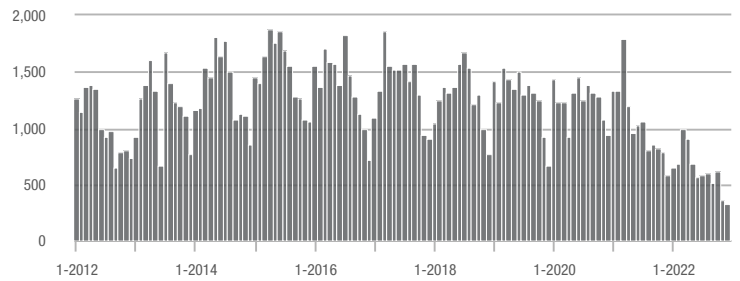
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	86	- 37.7%	+ 13.2%	2.1	+ 23.5%	+ 58.7%	84	- 50.9%	- 17.6%
\$100,001 to \$200,000	319	- 44.4%	- 9.6%	4.6	- 32.4%	+ 5.7%	80	- 32.2%	- 15.8%
\$200,001 to \$300,000	567	- 30.1%	- 32.3%	4.5	- 44.4%	- 18.3%	137	+ 22.3%	- 18.0%
\$300,001 and Above	1,581	- 20.6%	- 23.0%	4.0	- 47.4%	- 11.7%	459	+ 41.2%	- 13.7%
Total	2,553	- 27.3%	- 23.1%	4.0	- 41.2%	- 10.2%	760	+ 4.7%	- 15.2%

Showings

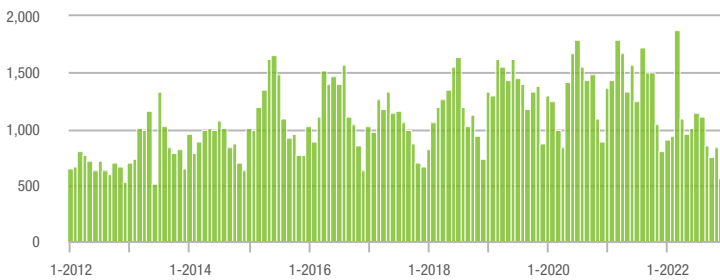
\$100,000 and Below



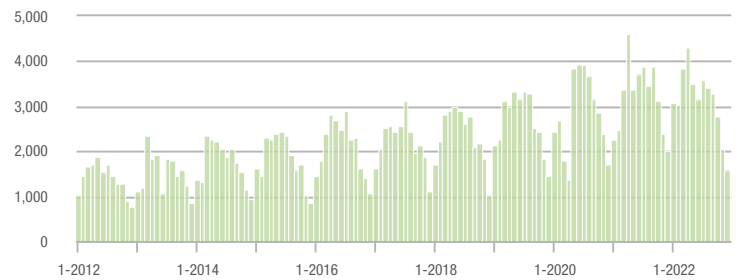
\$100,001 to \$200,000



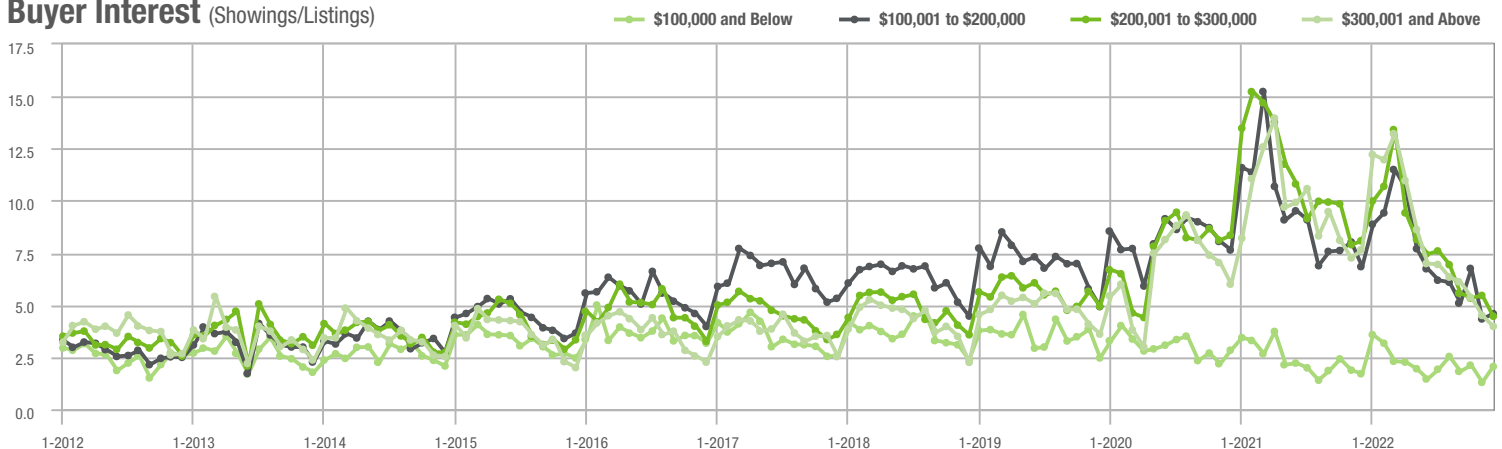
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

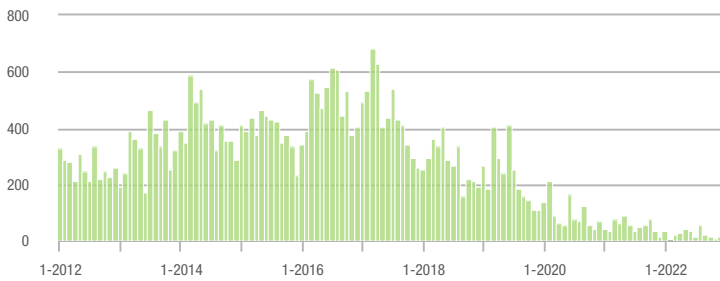


Kannapolis, NC

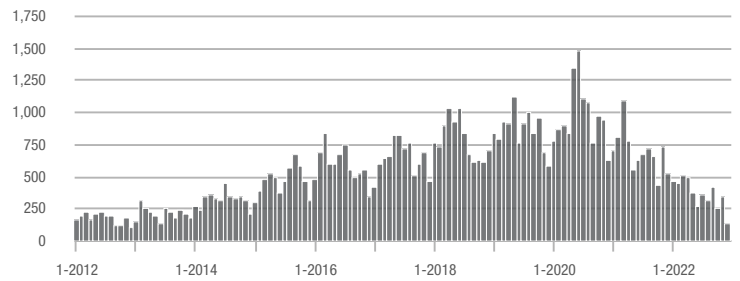
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	16	+ 45.5%	+ 100.0%	2.5	+ 92.3%	+ 350.0%	10	- 37.5%	- 23.1%
\$100,001 to \$200,000	132	- 75.0%	- 61.4%	7.1	- 42.3%	- 35.9%	21	- 56.3%	- 38.2%
\$200,001 to \$300,000	582	- 7.9%	0.0%	7.3	- 36.0%	+ 10.5%	83	+ 43.1%	- 7.8%
\$300,001 and Above	318	+ 30.3%	+ 2.9%	4.6	- 39.5%	+ 28.5%	77	+ 102.6%	- 20.6%
Total	1,048	- 26.0%	- 15.6%	6.1	- 40.8%	+ 3.9%	191	+ 19.4%	- 18.4%

Showings

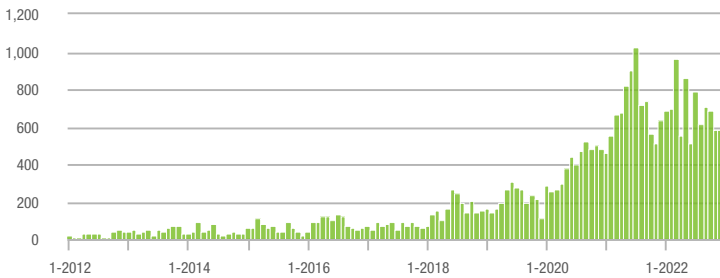
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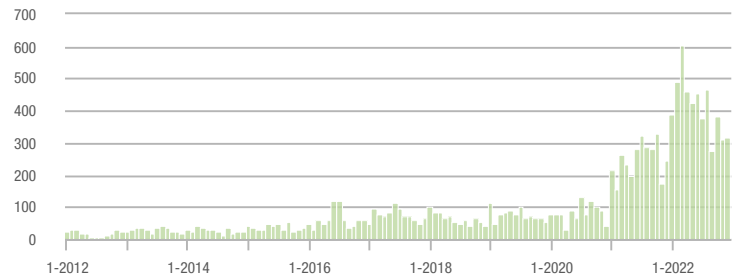
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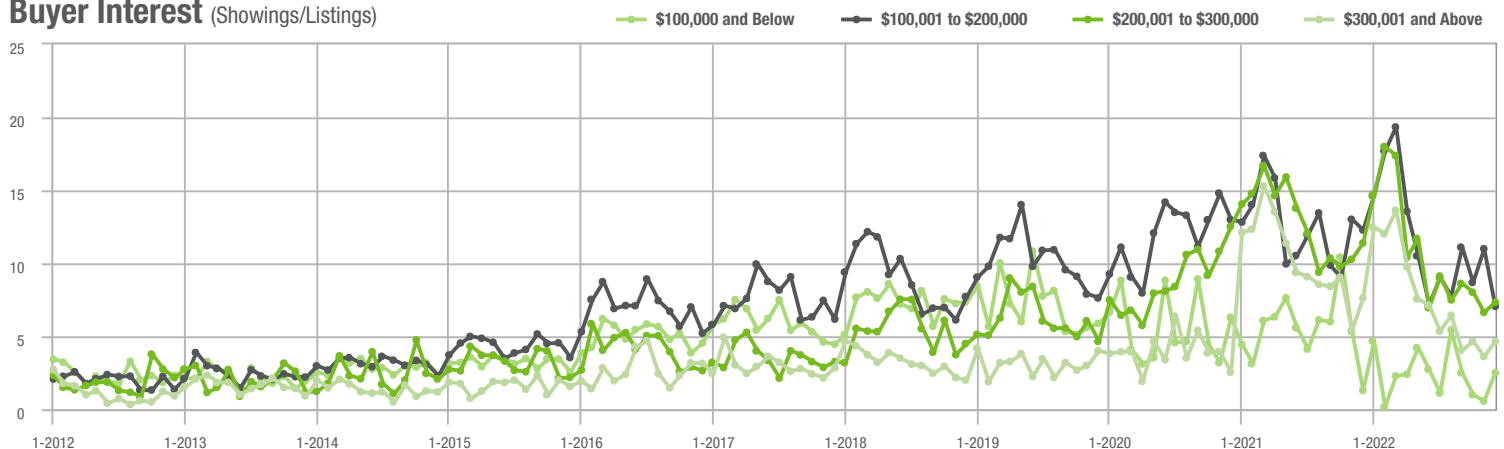
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

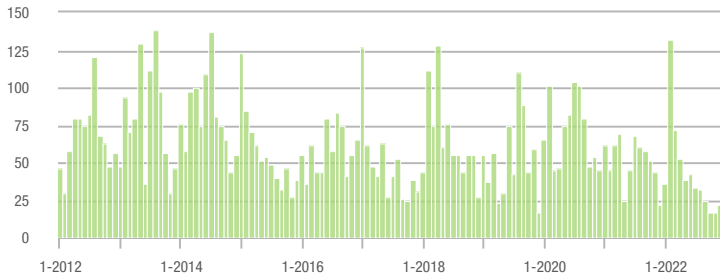


Lake Norman

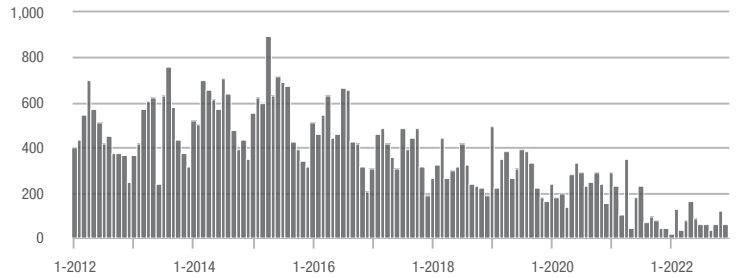
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	22	0.0%	+ 29.4%	0.7	+ 75.0%	+ 49.4%	43	- 43.4%	- 6.5%
\$100,001 to \$200,000	60	+ 42.9%	- 51.2%	3.3	+ 94.1%	- 39.9%	27	- 25.0%	- 15.6%
\$200,001 to \$300,000	84	- 63.2%	- 43.2%	3.1	- 49.2%	- 28.7%	34	- 33.3%	- 19.0%
\$300,001 and Above	1,580	- 25.4%	- 25.6%	4.5	- 44.4%	- 15.6%	390	+ 20.0%	- 12.2%
Total	1,746	- 27.6%	- 27.6%	4.2	- 39.1%	- 17.2%	494	+ 1.2%	- 12.4%

Showings

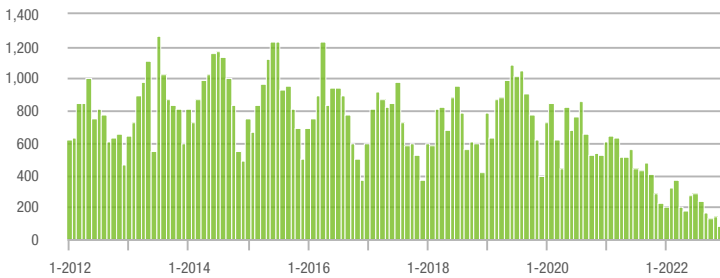
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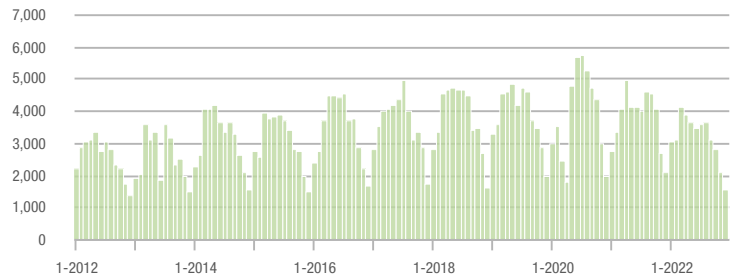
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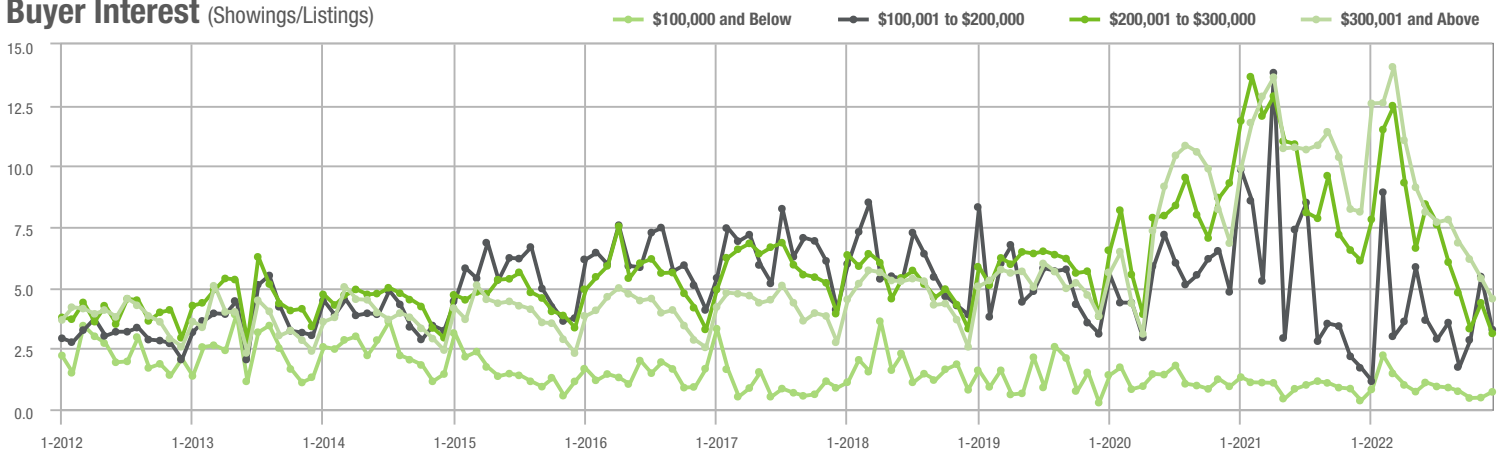
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

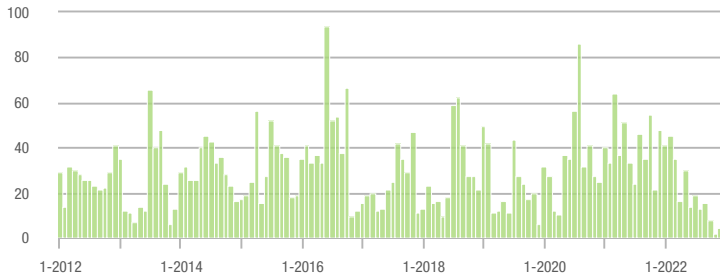


Lake Wylie

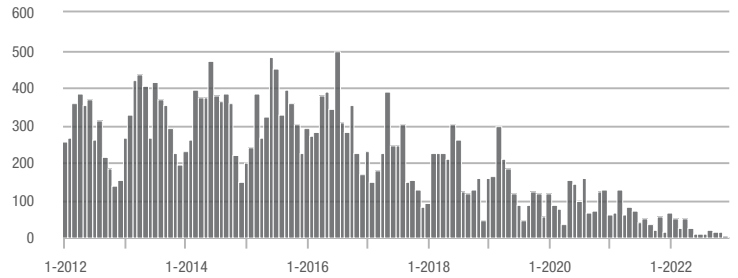
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	4	- 91.7%	+ 100.0%	0.6	- 62.5%	+ 185.7%	13	- 67.5%	- 18.8%
\$100,001 to \$200,000	7	- 58.8%	- 50.0%	0.9	0.0%	- 21.3%	14	- 22.2%	- 12.5%
\$200,001 to \$300,000	75	- 49.7%	+ 150.0%	4.6	- 32.4%	+ 136.0%	24	- 25.0%	+ 4.3%
\$300,001 and Above	769	- 29.8%	- 18.1%	4.5	- 45.8%	- 2.2%	192	+ 22.3%	- 17.2%
Total	855	- 34.7%	- 13.2%	4.2	- 40.8%	+ 2.7%	243	- 1.6%	- 15.3%

Showings

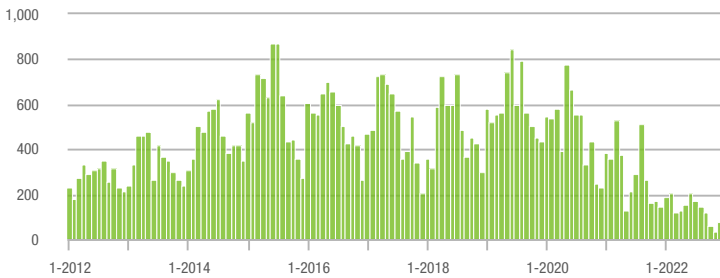
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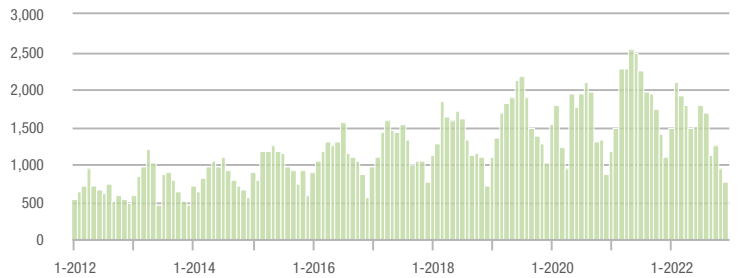
\$100,001 to \$200,000



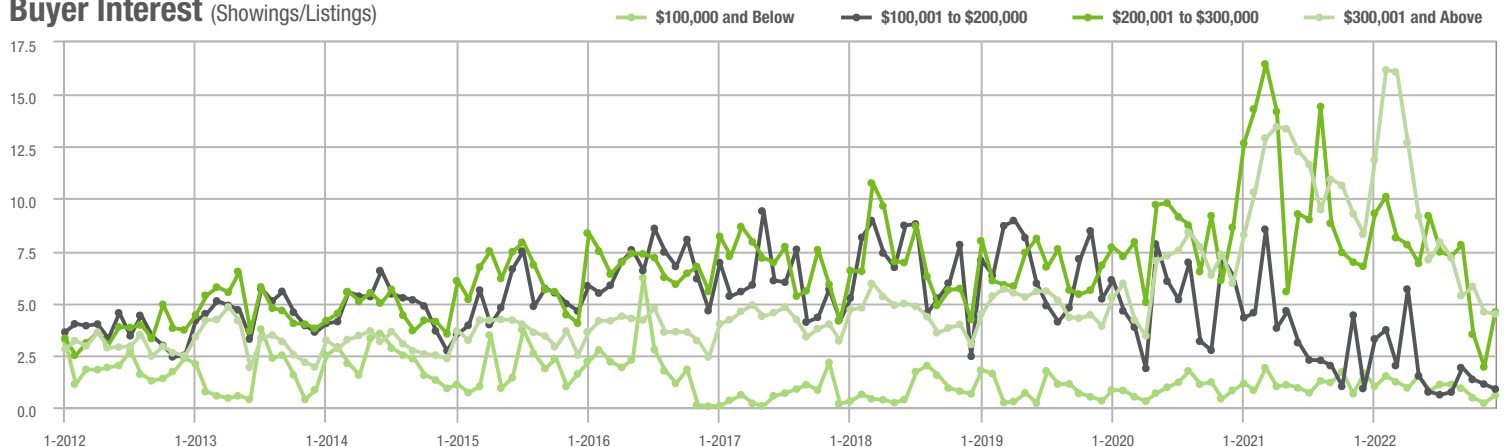
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

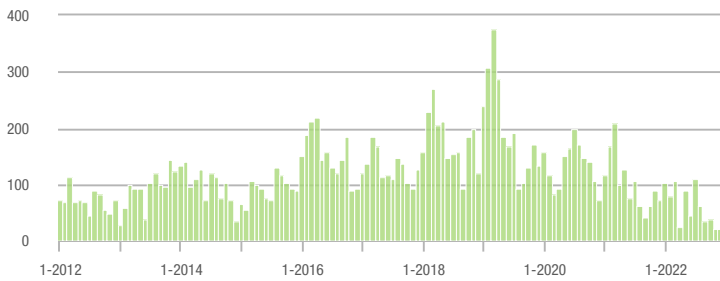


Lancaster County, SC

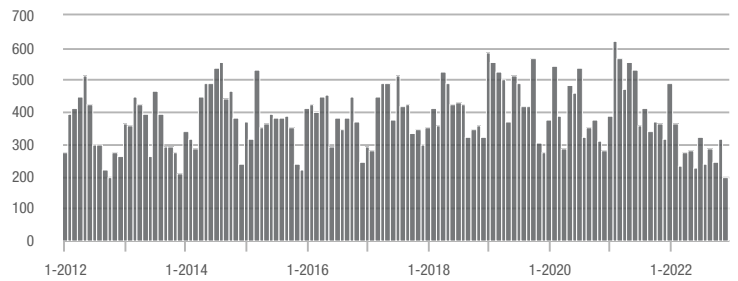
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	21	- 70.4%	- 4.5%	1.0	- 73.7%	- 14.3%	30	- 26.8%	+ 3.4%
\$100,001 to \$200,000	196	- 38.8%	- 37.8%	3.8	- 25.5%	- 24.3%	63	- 4.5%	- 14.9%
\$200,001 to \$300,000	314	- 5.1%	+ 46.7%	4.3	- 28.3%	+ 58.1%	83	+ 25.8%	- 5.7%
\$300,001 and Above	854	- 18.3%	- 18.6%	4.2	- 58.4%	- 9.8%	231	+ 61.5%	- 10.8%
Total	1,385	- 21.6%	- 13.4%	4.0	- 45.9%	- 4.4%	407	+ 28.8%	- 9.6%

Showings

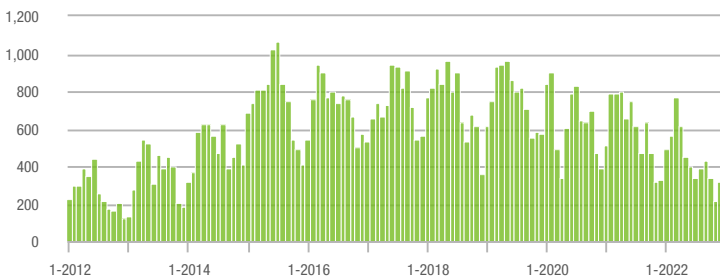
\$100,000 and Below



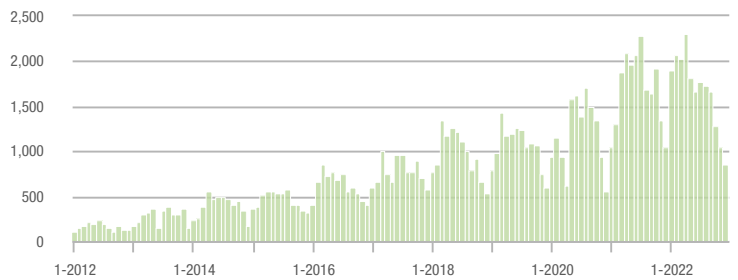
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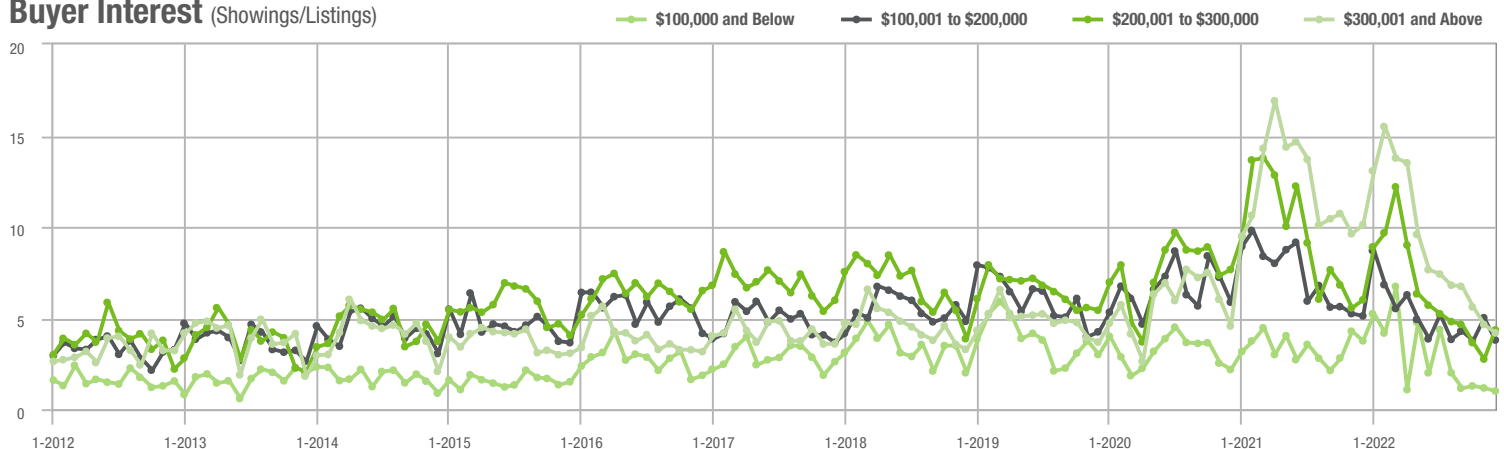
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

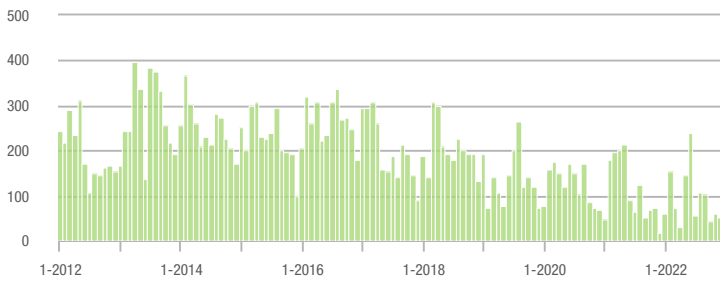


Lincoln County, NC

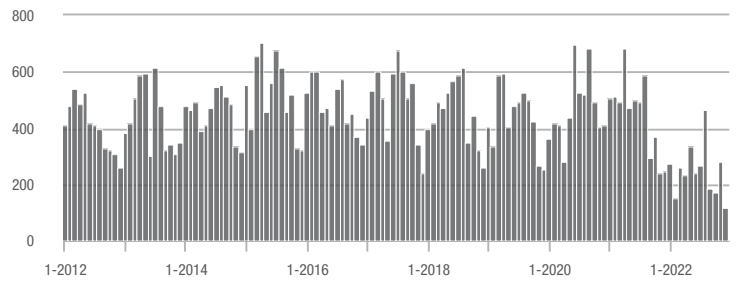
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	52	+ 173.7%	- 14.8%	2.0	+ 400.0%	- 37.9%	42	- 44.0%	- 12.5%
\$100,001 to \$200,000	118	- 51.6%	- 57.9%	3.8	- 30.9%	- 48.7%	37	- 31.5%	- 15.9%
\$200,001 to \$300,000	313	- 9.0%	+ 8.7%	5.6	- 41.7%	+ 21.7%	61	+ 27.1%	- 9.0%
\$300,001 and Above	872	+ 28.2%	- 9.1%	4.8	- 36.0%	- 2.3%	201	+ 47.8%	- 8.6%
Total	1,355	+ 5.3%	- 14.7%	4.7	- 29.9%	- 7.2%	341	+ 8.9%	- 10.0%

Showings

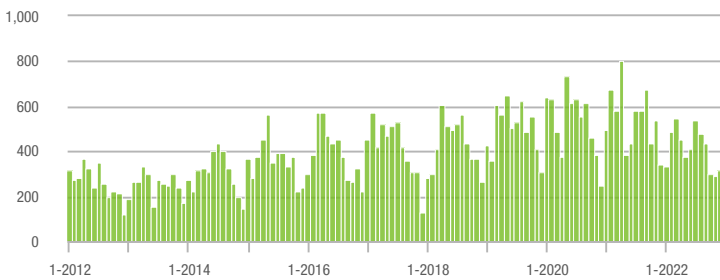
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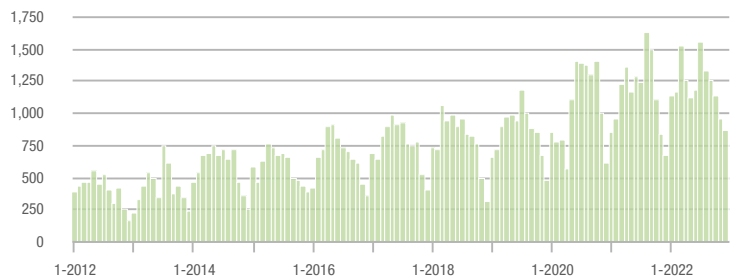
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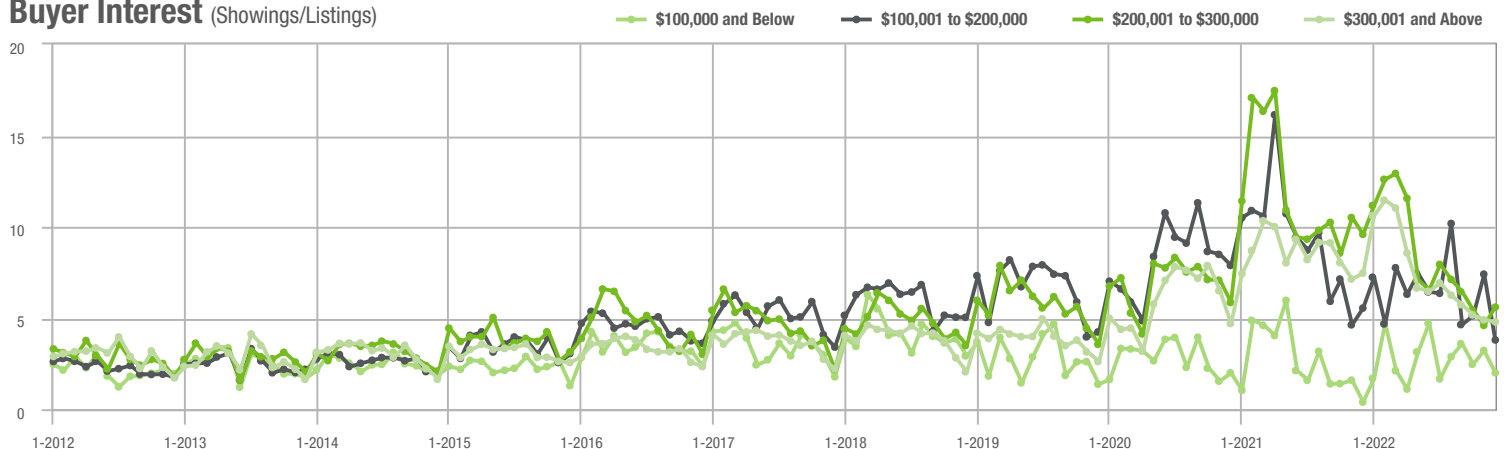
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

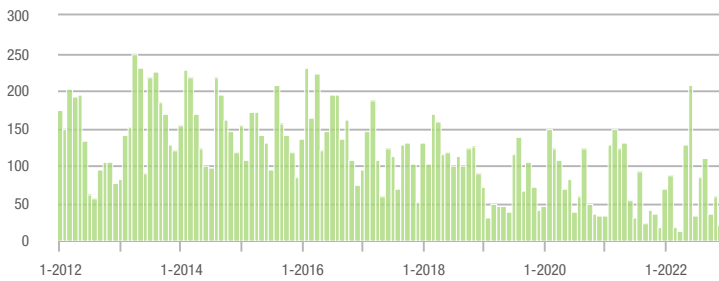


Lincolnton, NC

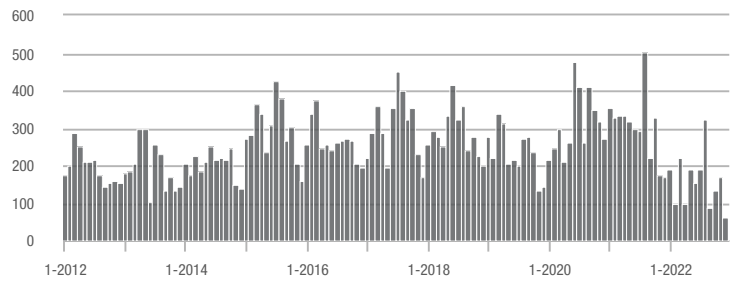
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	21	+ 16.7%	- 63.8%	1.6	- 27.3%	- 64.5%	17	- 43.3%	- 22.7%
\$100,001 to \$200,000	61	- 64.1%	- 63.9%	3.3	- 57.1%	- 58.6%	20	- 13.0%	- 13.0%
\$200,001 to \$300,000	195	- 25.0%	+ 25.8%	5.0	- 52.4%	+ 32.7%	40	+ 21.2%	- 2.4%
\$300,001 and Above	160	+ 97.5%	- 34.4%	3.8	- 19.1%	- 30.3%	47	+ 56.7%	- 9.6%
Total	437	- 17.4%	- 30.2%	4.0	- 48.1%	- 24.1%	124	+ 6.9%	- 10.1%

Showings

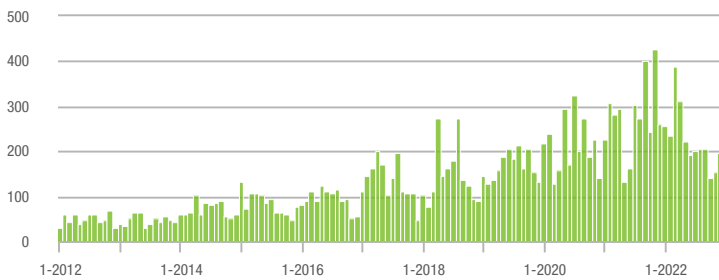
\$100,000 and Below



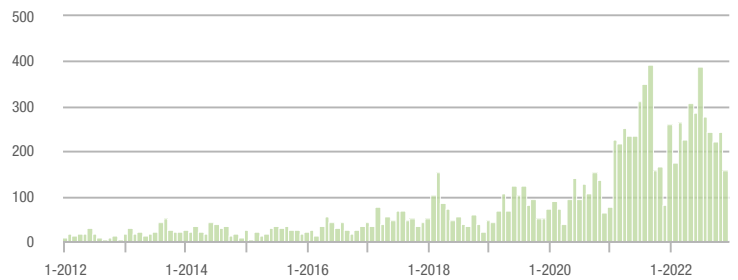
\$100,001 to \$200,000



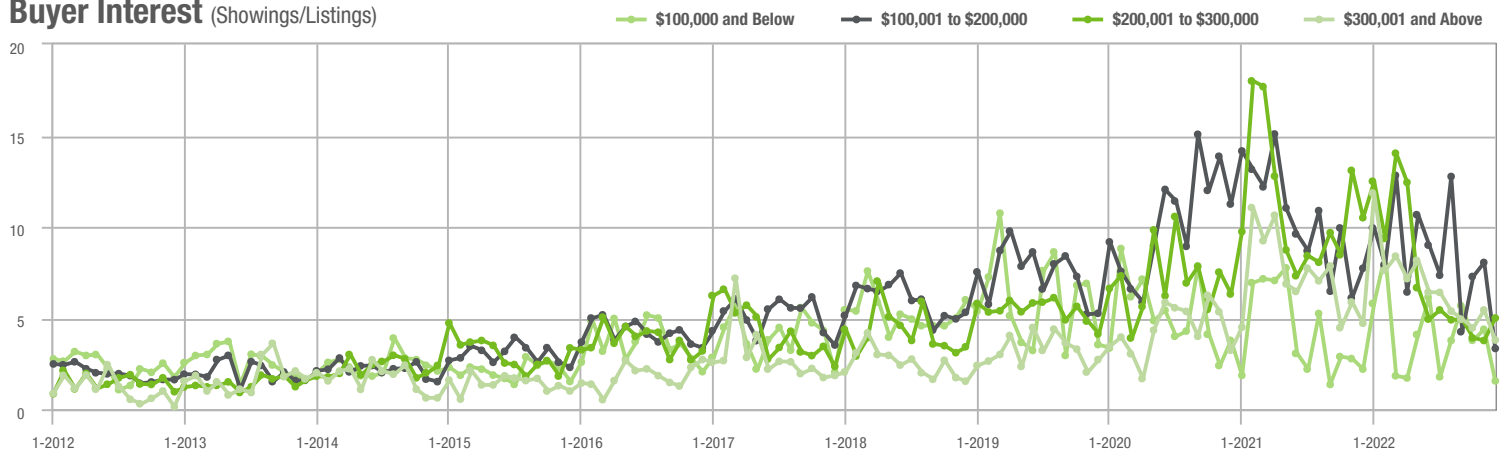
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

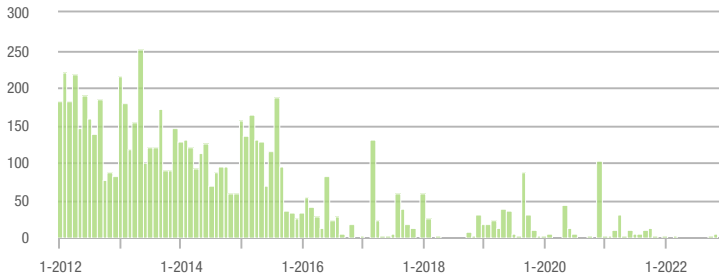


Matthews, NC

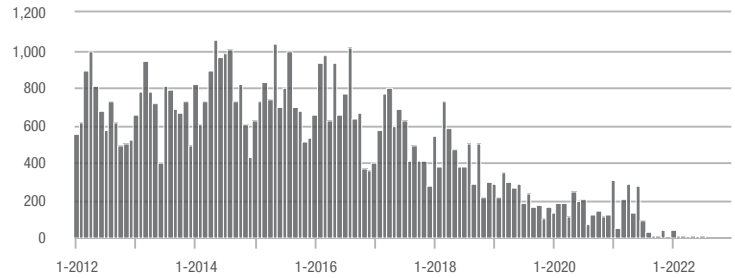
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	2	0.0%	0.0%
\$100,001 to \$200,000	2	- 50.0%	- 33.3%	0.7	- 12.5%	- 33.3%	3	- 40.0%	0.0%
\$200,001 to \$300,000	111	- 53.4%	+ 6.7%	10.3	- 52.3%	+ 54.5%	11	- 15.4%	- 35.3%
\$300,001 and Above	1,012	- 15.7%	- 13.2%	8.5	- 39.7%	+ 12.5%	140	+ 37.3%	- 21.3%
Total	1,125	- 22.0%	- 11.9%	8.3	- 41.1%	+ 14.2%	156	+ 27.9%	- 22.0%

Showings

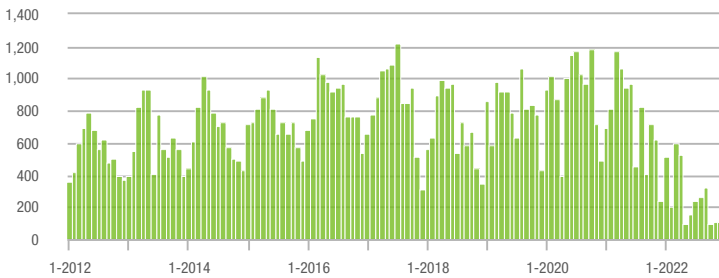
\$100,000 and Below



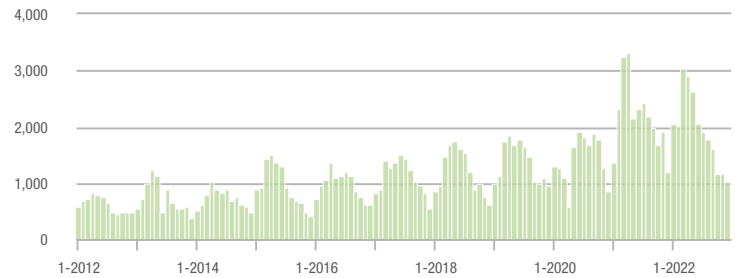
\$100,001 to \$200,000



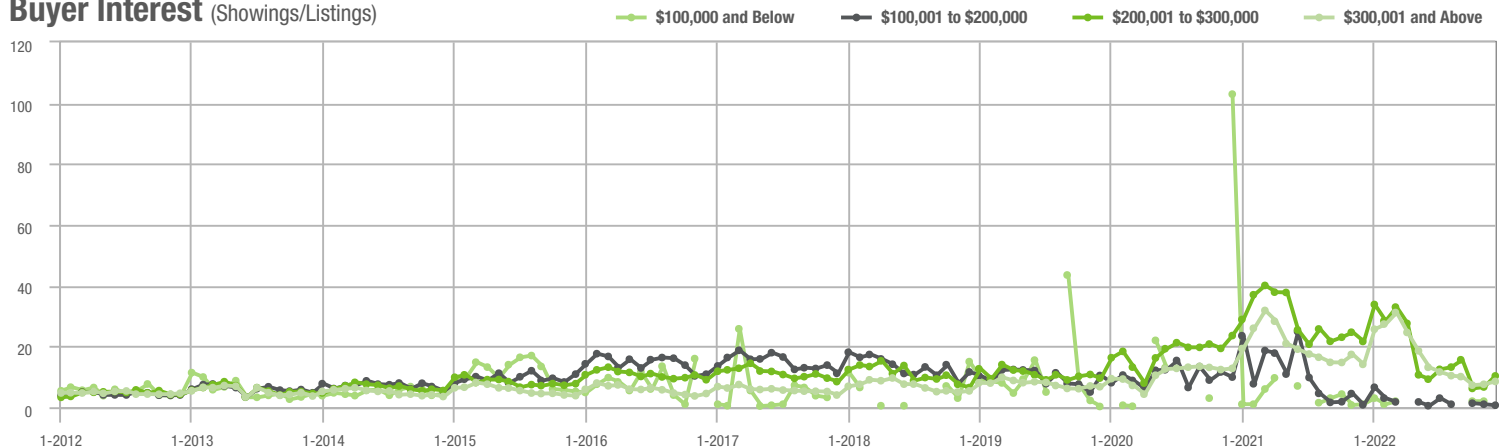
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

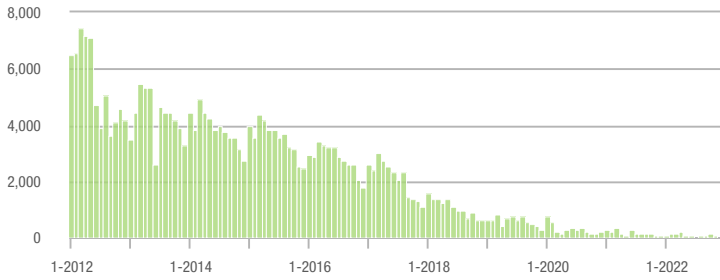


Mecklenburg County, NC

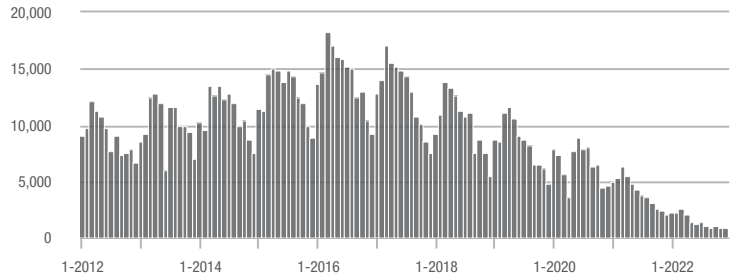
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	25	- 54.5%	- 56.1%	1.0	- 23.1%	- 53.2%	37	- 41.3%	- 17.8%
\$100,001 to \$200,000	817	- 60.2%	- 7.9%	7.0	- 40.2%	+ 10.5%	122	- 34.8%	- 17.6%
\$200,001 to \$300,000	3,167	- 52.0%	- 12.9%	7.5	- 51.6%	+ 2.3%	451	- 5.5%	- 14.4%
\$300,001 and Above	12,240	- 23.1%	- 15.8%	6.1	- 45.5%	+ 1.1%	2,220	+ 36.4%	- 17.7%
Total	16,249	- 34.0%	- 15.0%	6.3	- 47.1%	+ 1.7%	2,830	+ 20.2%	- 17.2%

Showings

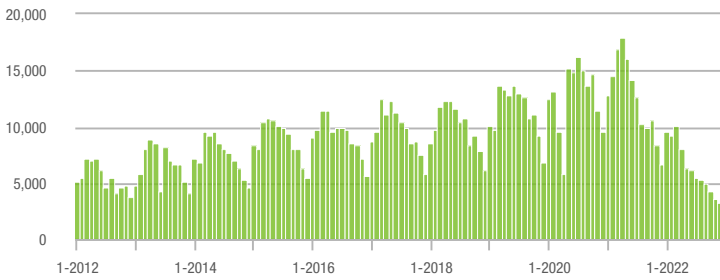
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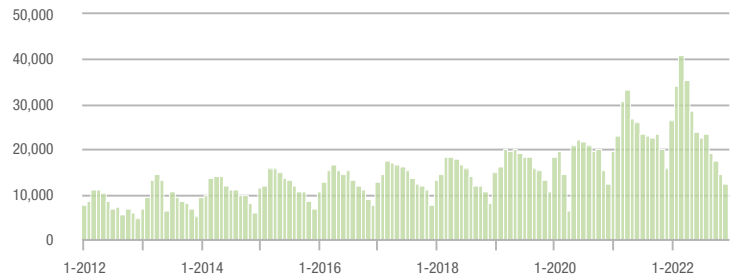
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

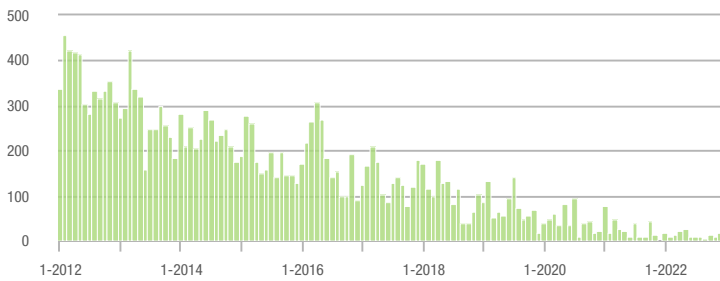


Monroe, NC

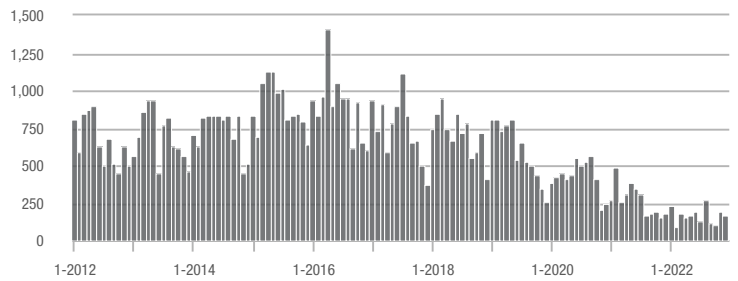
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	16	+ 700.0%	+ 100.0%	0.3	—	- 10.0%	13	+ 30.0%	+ 8.3%
\$100,001 to \$200,000	165	- 10.3%	- 11.3%	7.5	- 24.2%	+ 0.8%	24	- 17.2%	- 14.3%
\$200,001 to \$300,000	328	+ 3.1%	+ 24.7%	6.7	- 46.0%	+ 14.6%	51	+ 82.1%	+ 8.5%
\$300,001 and Above	683	- 7.5%	+ 11.6%	4.5	- 44.4%	+ 17.9%	165	+ 41.0%	- 8.8%
Total	1,192	- 4.0%	+ 11.5%	5.1	- 41.4%	+ 13.6%	253	+ 37.5%	- 5.6%

Showings

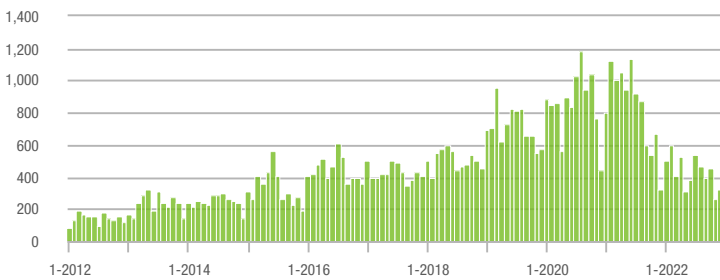
\$100,000 and Below



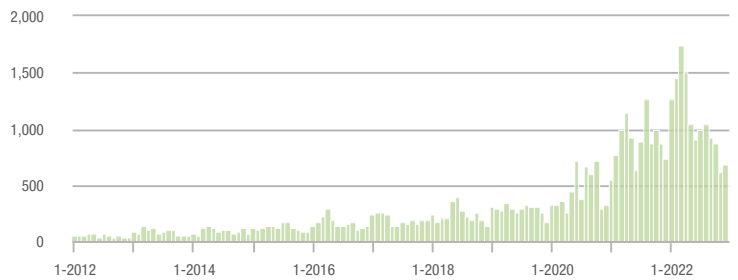
\$100,001 to \$200,000



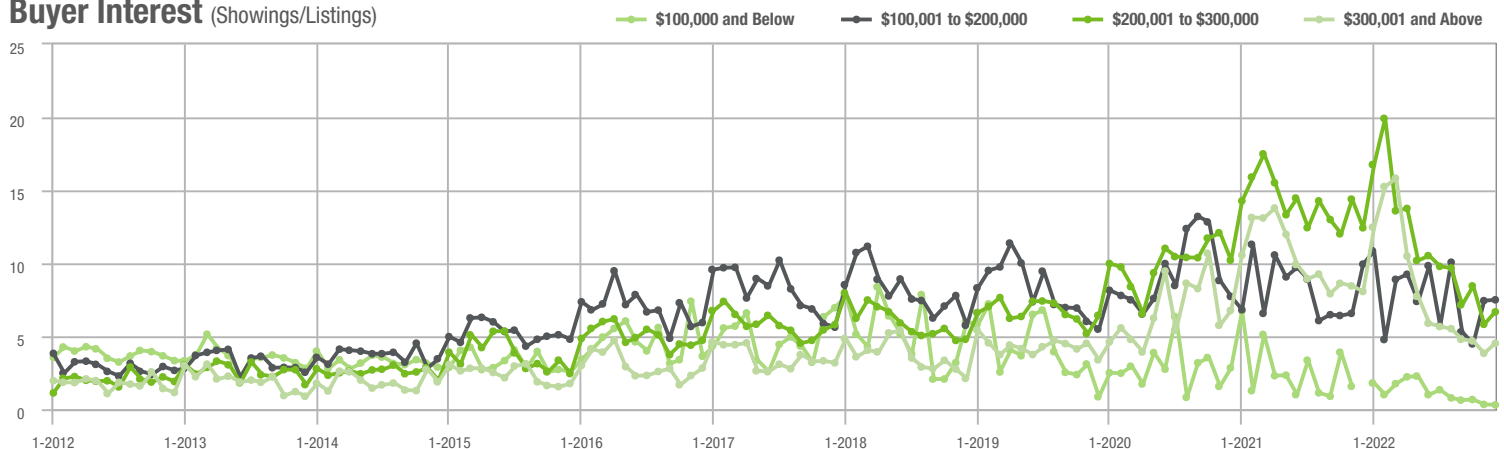
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

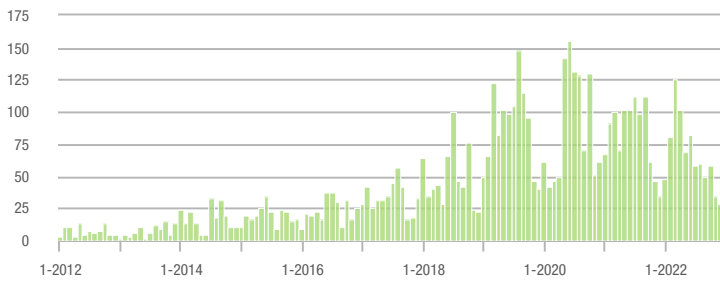


Montgomery County, NC

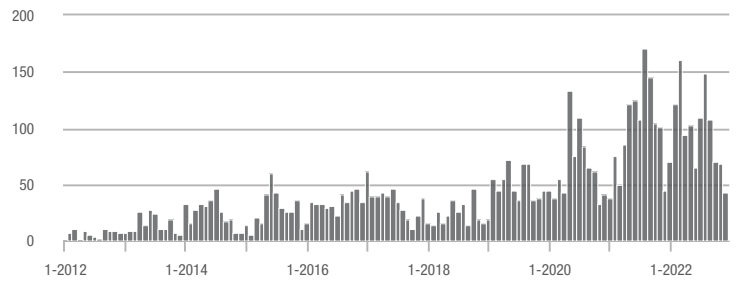
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	29	- 17.1%	- 17.1%	0.6	- 40.0%	- 27.6%	77	- 3.8%	- 4.9%
\$100,001 to \$200,000	43	- 4.4%	- 36.8%	1.6	0.0%	- 17.0%	37	+ 5.7%	- 14.0%
\$200,001 to \$300,000	20	- 37.5%	- 23.1%	1.5	- 48.3%	- 24.1%	13	0.0%	- 7.1%
\$300,001 and Above	38	- 49.3%	- 44.1%	1.7	- 48.5%	- 15.9%	25	- 19.4%	- 21.9%
Total	130	- 30.5%	- 34.0%	1.2	- 40.0%	- 21.0%	152	- 4.4%	- 10.6%

Showings

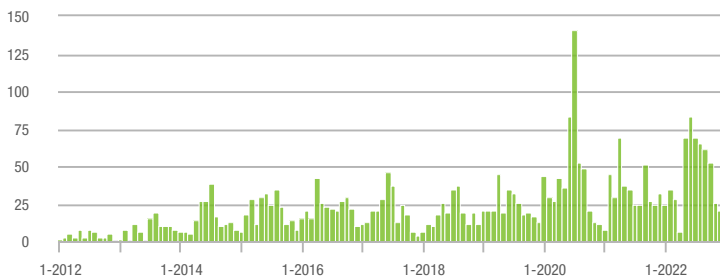
\$100,000 and Below



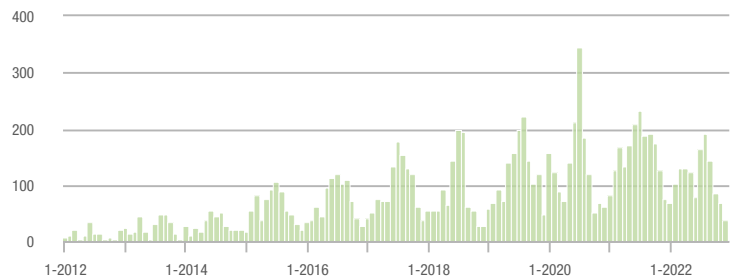
\$100,001 to \$200,000



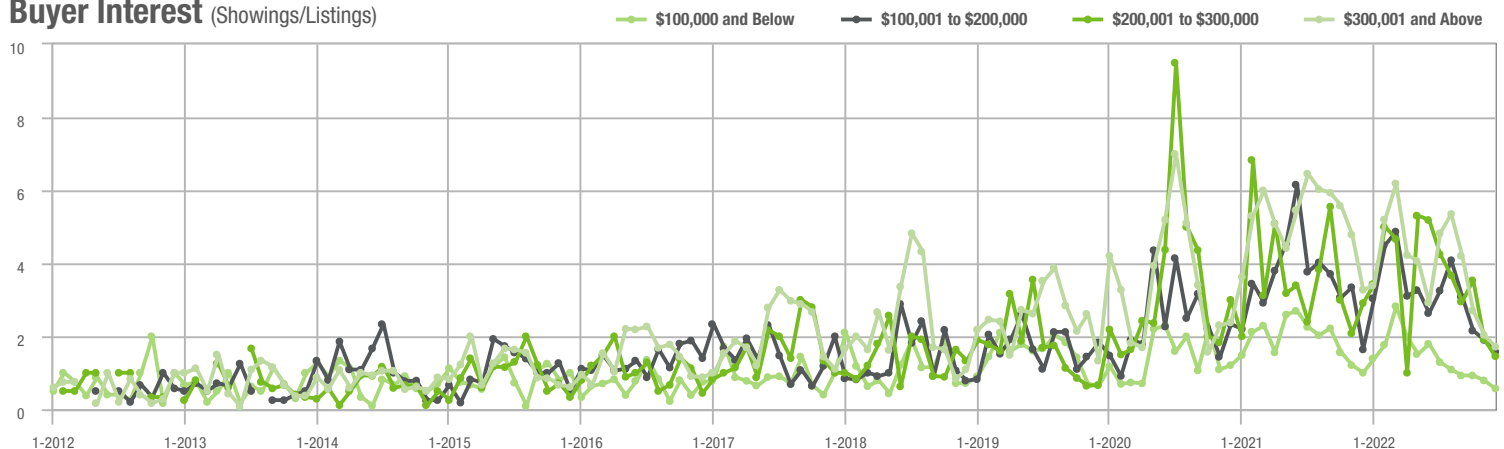
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

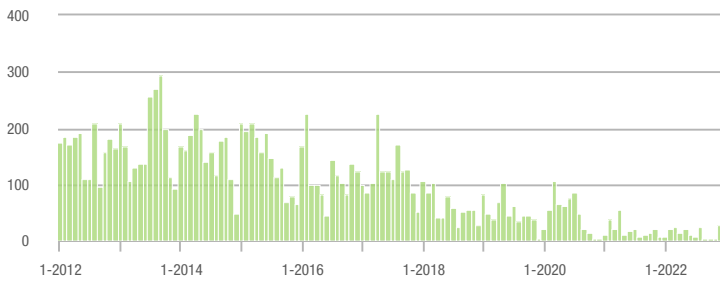


Mooresville, NC

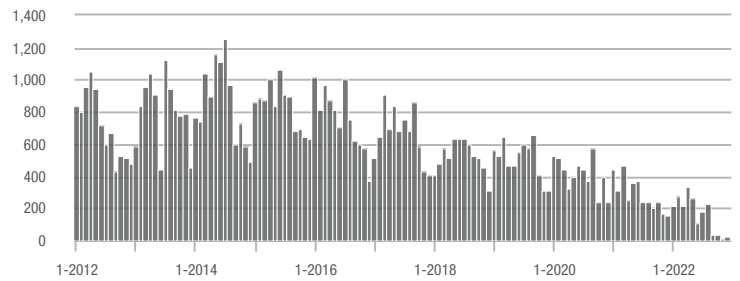
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	27	+ 350.0%	+ 575.0%	4.5	+ 1,400.0%	—	12	- 57.1%	- 7.7%
\$100,001 to \$200,000	25	- 83.7%	+ 66.7%	2.9	- 62.8%	+ 53.3%	10	- 67.7%	0.0%
\$200,001 to \$300,000	161	- 66.3%	- 39.2%	5.4	- 52.6%	- 14.6%	34	- 33.3%	- 27.7%
\$300,001 and Above	1,213	- 19.3%	- 23.1%	4.9	- 42.4%	- 8.6%	271	+ 27.8%	- 16.6%
Total	1,426	- 33.4%	- 23.4%	4.9	- 43.0%	- 8.1%	327	+ 1.6%	- 17.2%

Showings

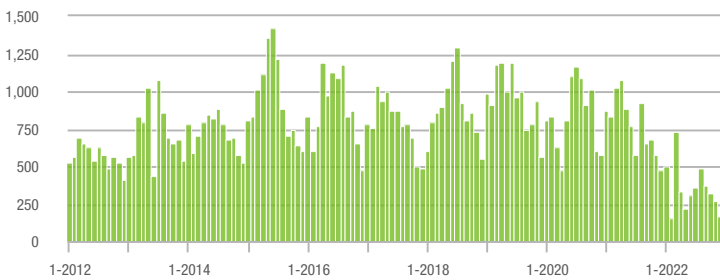
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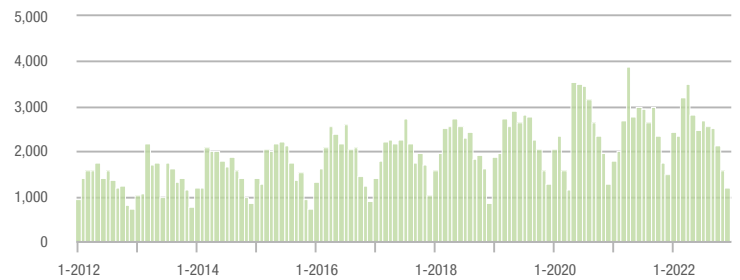
\$100,001 to \$200,000



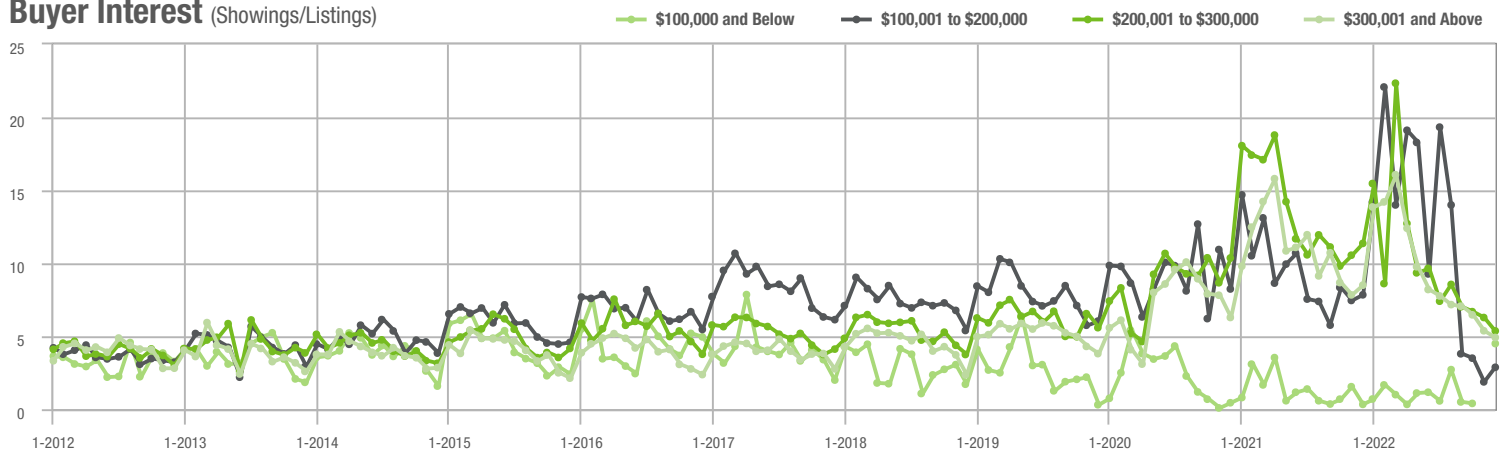
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

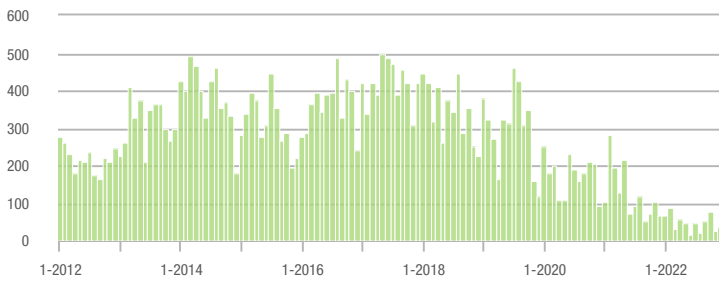


Rock Hill, SC

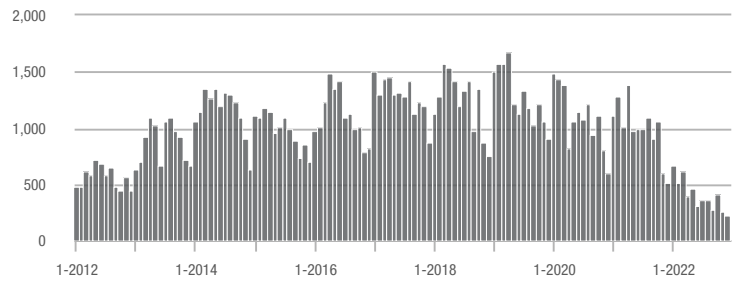
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	34	- 47.7%	+ 30.8%	3.0	- 52.4%	+ 62.5%	24	- 22.6%	- 7.7%
\$100,001 to \$200,000	216	- 57.9%	- 18.2%	5.3	- 44.2%	- 2.3%	44	- 29.0%	- 15.4%
\$200,001 to \$300,000	562	- 45.3%	- 21.0%	5.8	- 56.1%	- 8.8%	99	+ 19.3%	- 12.4%
\$300,001 and Above	799	+ 0.3%	- 2.9%	5.8	- 40.2%	+ 11.2%	158	+ 62.9%	- 10.7%
Total	1,611	- 32.9%	- 11.7%	5.6	- 48.1%	+ 2.1%	325	+ 19.0%	- 11.7%

Showings

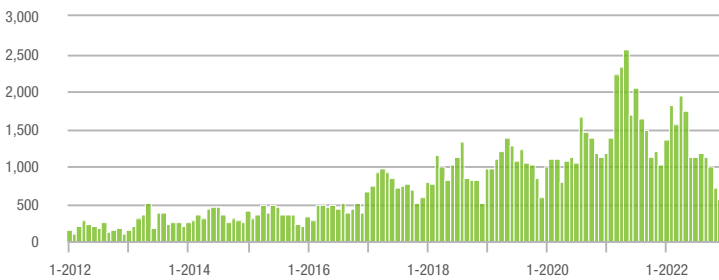
\$100,000 and Below



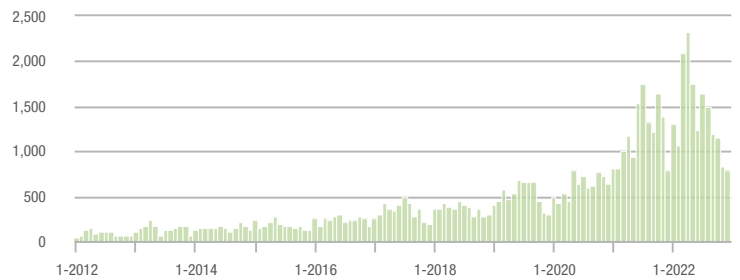
\$100,001 to \$200,000



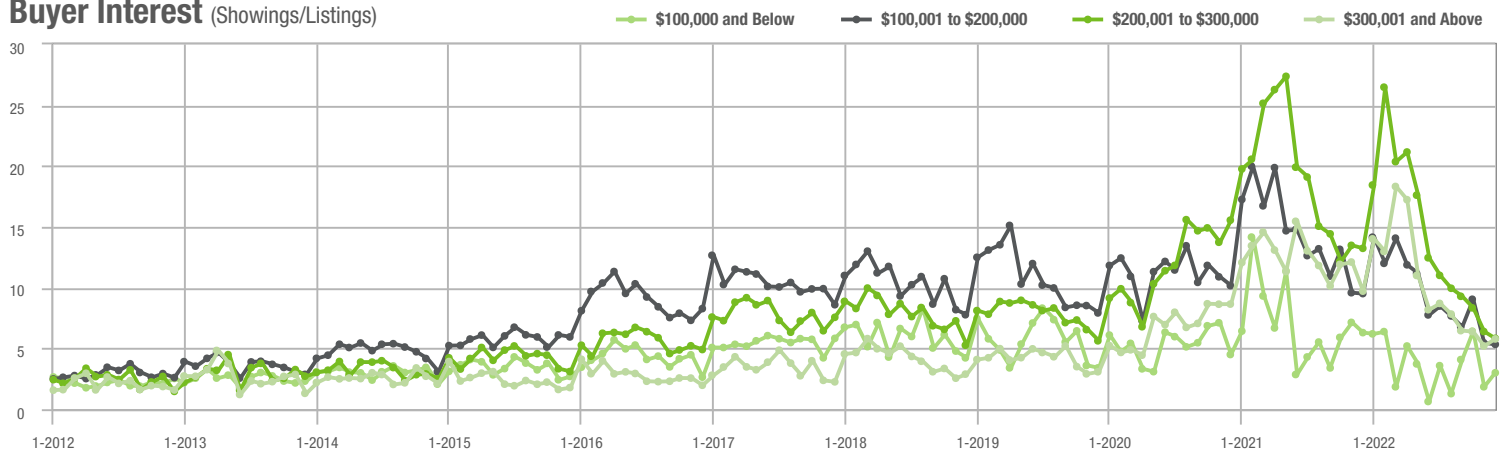
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

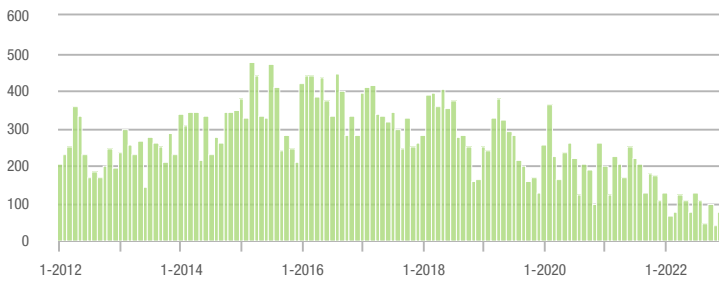


Salisbury, NC

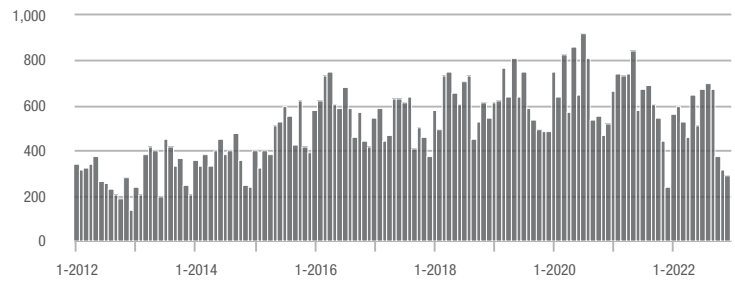
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	79	- 27.5%	+ 88.1%	3.9	+ 25.8%	+ 85.3%	32	- 45.8%	- 13.5%
\$100,001 to \$200,000	292	+ 23.2%	- 7.0%	6.2	+ 8.8%	- 2.1%	51	+ 10.9%	- 5.6%
\$200,001 to \$300,000	394	- 28.0%	+ 0.3%	4.6	- 51.6%	+ 0.8%	95	+ 53.2%	- 2.1%
\$300,001 and Above	307	+ 55.1%	- 10.5%	3.8	- 25.5%	- 5.7%	89	+ 81.6%	- 10.1%
Total	1,072	- 1.7%	- 1.8%	4.6	- 27.0%	+ 1.2%	267	+ 23.6%	- 7.0%

Showings

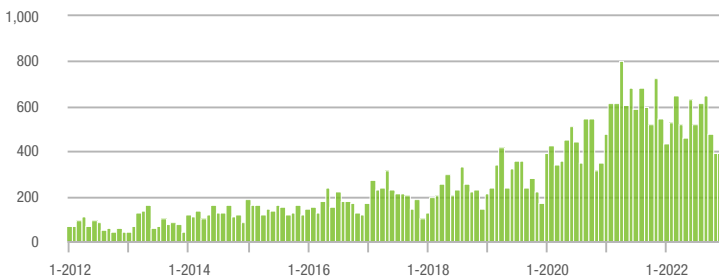
\$100,000 and Below



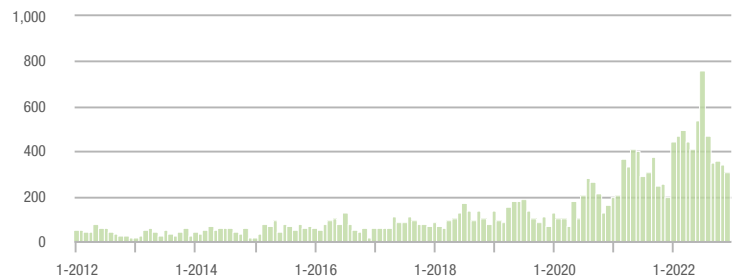
\$100,001 to \$200,000



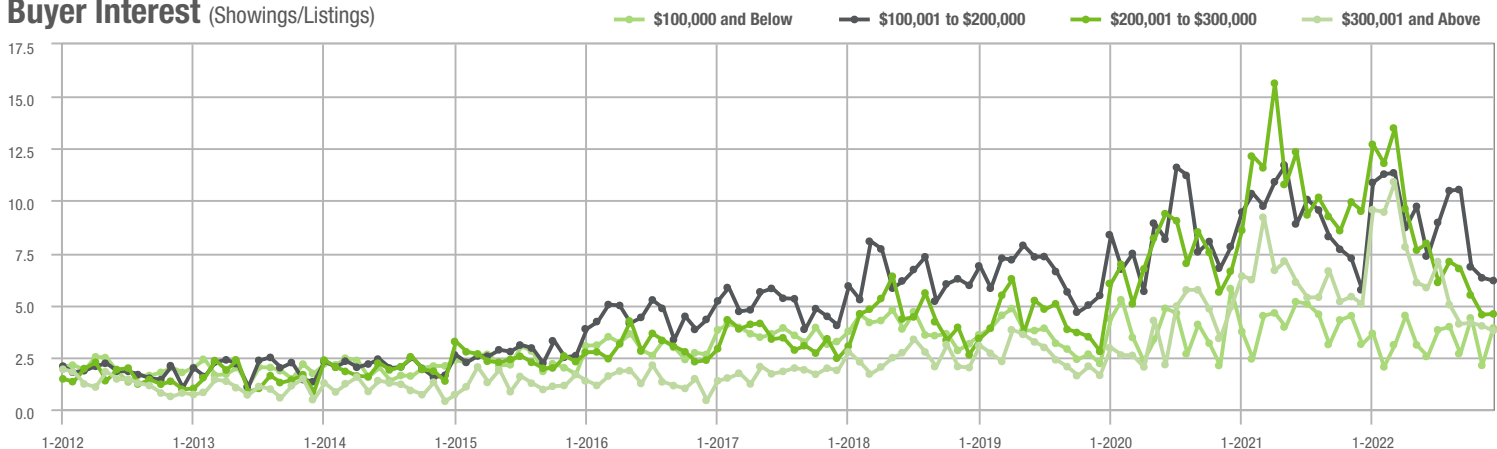
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

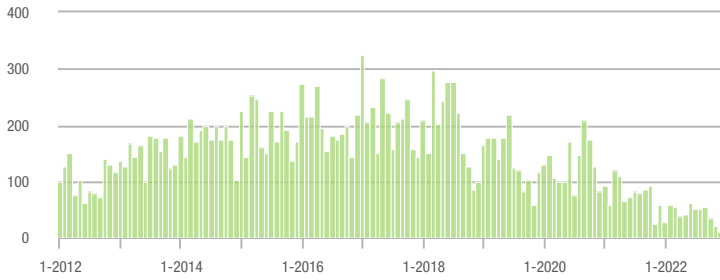


Stanly County, NC

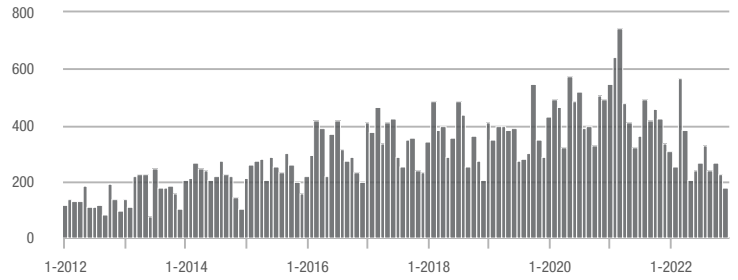
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	- 80.7%	- 42.1%	1.4	- 57.6%	- 16.0%	14	- 51.7%	- 22.2%
\$100,001 to \$200,000	181	- 46.4%	- 18.8%	3.8	- 44.1%	- 5.7%	54	- 14.3%	- 10.0%
\$200,001 to \$300,000	175	+ 12.9%	- 22.6%	2.5	- 45.7%	- 13.9%	76	+ 100.0%	- 12.6%
\$300,001 and Above	221	+ 18.8%	- 19.6%	3.0	- 28.6%	- 12.7%	95	+ 43.9%	- 12.8%
Total	588	- 20.1%	- 20.9%	3.0	- 41.2%	- 10.5%	239	+ 21.9%	- 12.8%

Showings

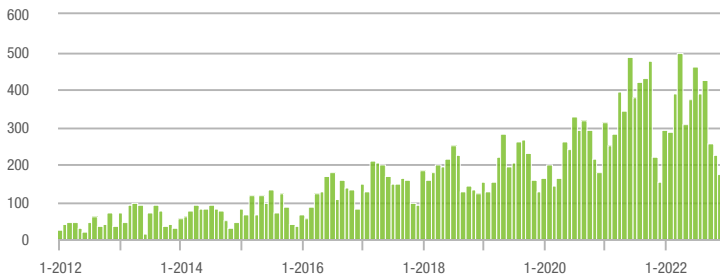
\$100,000 and Below



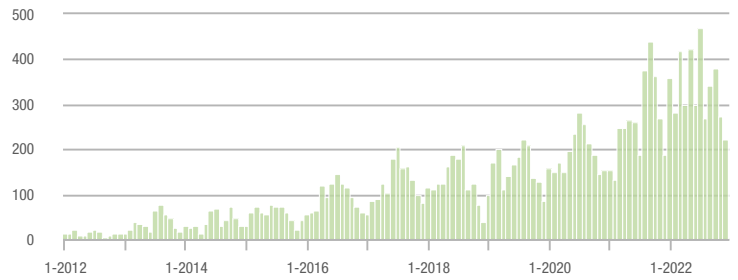
\$100,001 to \$200,000



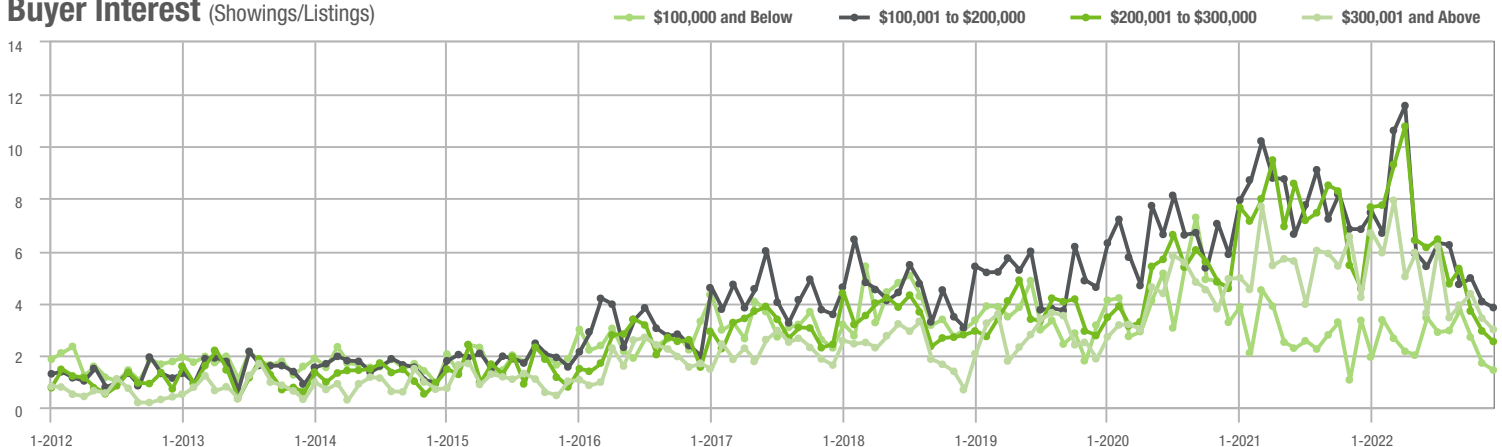
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

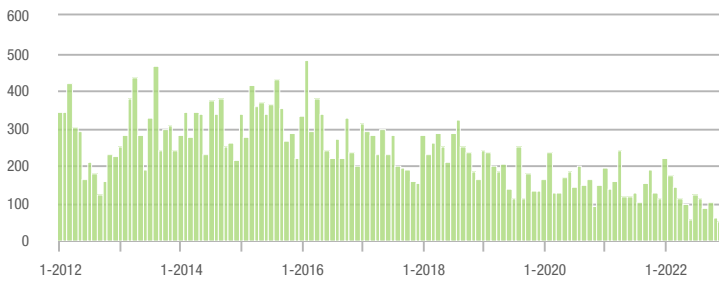


Statesville, NC

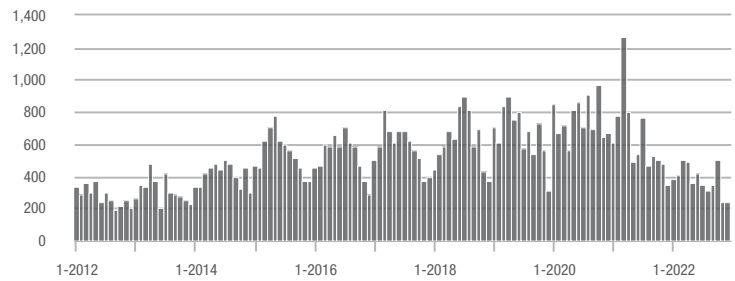
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	52	- 54.0%	- 17.5%	1.9	- 9.5%	+ 10.7%	52	- 56.3%	- 21.2%
\$100,001 to \$200,000	244	- 30.3%	+ 0.8%	5.6	- 23.3%	+ 17.5%	49	- 25.8%	- 18.3%
\$200,001 to \$300,000	330	+ 26.0%	- 30.7%	3.9	- 30.4%	- 21.6%	89	+ 85.4%	- 13.6%
\$300,001 and Above	232	- 12.5%	- 21.4%	2.3	- 57.4%	- 15.3%	126	+ 68.0%	- 3.8%
Total	858	- 13.3%	- 20.3%	3.3	- 35.3%	- 10.4%	316	+ 2.6%	- 12.2%

Showings

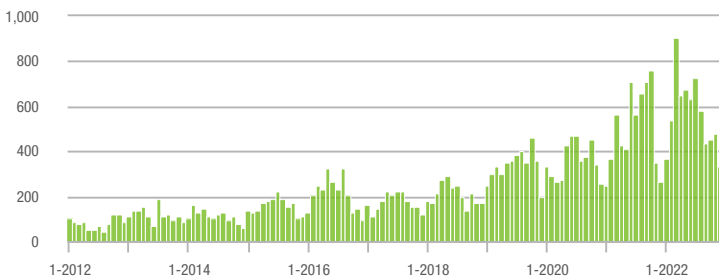
\$100,000 and Below



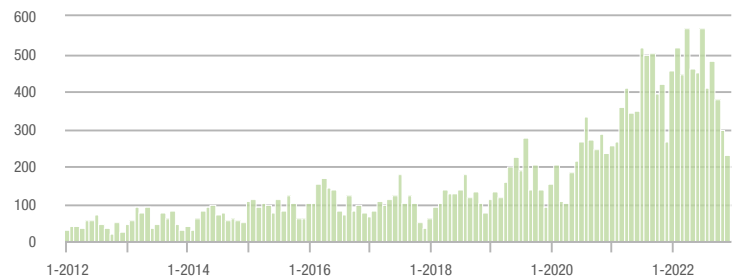
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

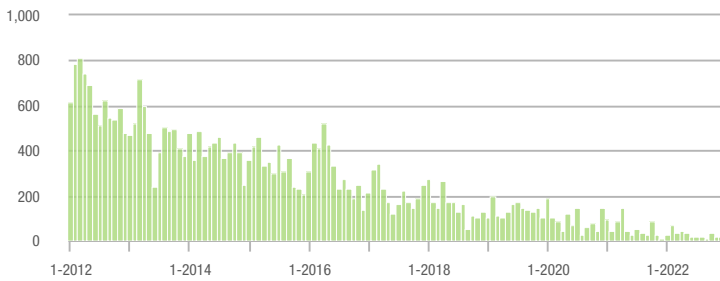


Union County, NC

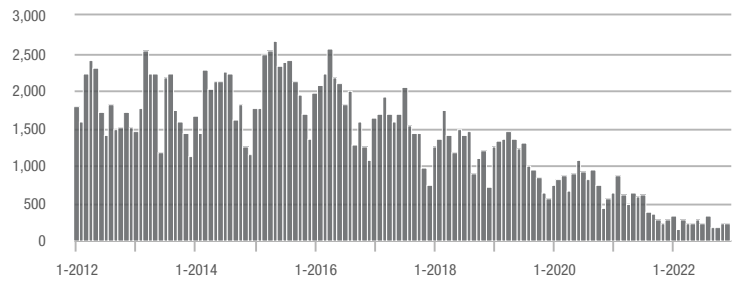
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	18	+ 200.0%	+ 38.5%	0.3	+ 50.0%	- 24.6%	25	+ 8.7%	- 3.8%
\$100,001 to \$200,000	240	- 15.5%	- 1.2%	6.9	0.0%	+ 33.0%	39	- 37.1%	- 27.8%
\$200,001 to \$300,000	618	- 19.4%	+ 11.4%	6.7	- 37.4%	+ 8.2%	104	+ 14.3%	- 1.9%
\$300,001 and Above	2,761	- 17.5%	- 14.6%	5.7	- 48.6%	+ 1.2%	549	+ 41.1%	- 17.4%
Total	3,637	- 17.4%	- 10.1%	5.7	- 44.7%	+ 4.1%	717	+ 26.9%	- 15.7%

Showings

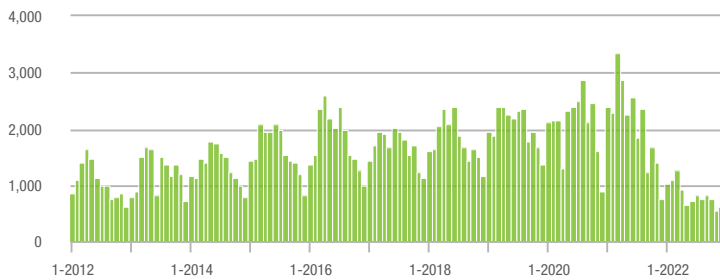
\$100,000 and Below



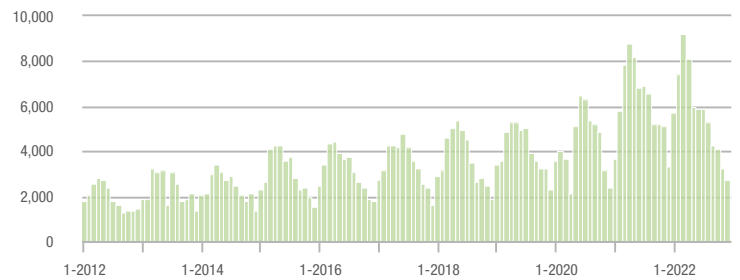
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

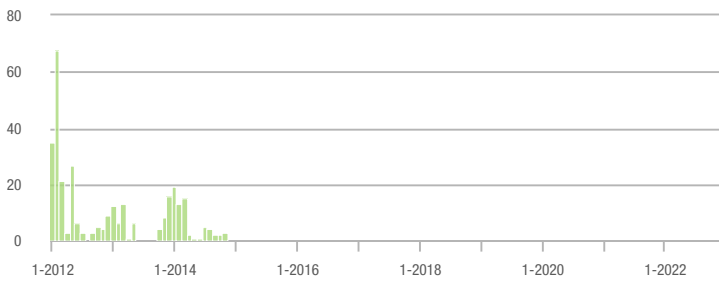


Uptown Charlotte

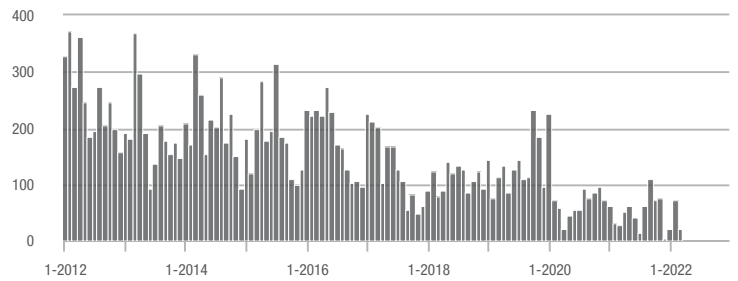
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%
\$200,001 to \$300,000	37	- 79.7%	- 62.6%	12.0	- 14.3%	+ 9.1%	3	- 76.9%	- 66.7%
\$300,001 and Above	216	- 55.7%	- 26.0%	7.9	- 29.5%	+ 3.1%	27	- 41.3%	- 28.9%
Total	253	- 62.4%	- 35.3%	8.3	- 29.1%	+ 0.2%	30	- 50.0%	- 36.2%

Showings

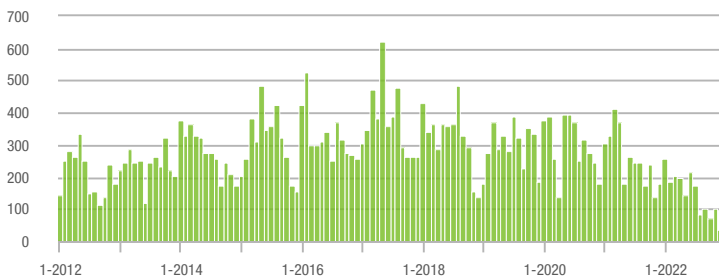
\$100,000 and Below



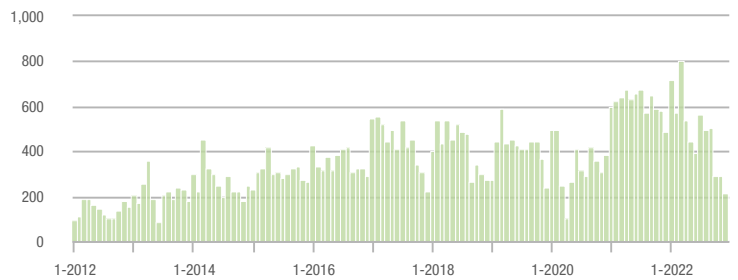
\$100,001 to \$200,000



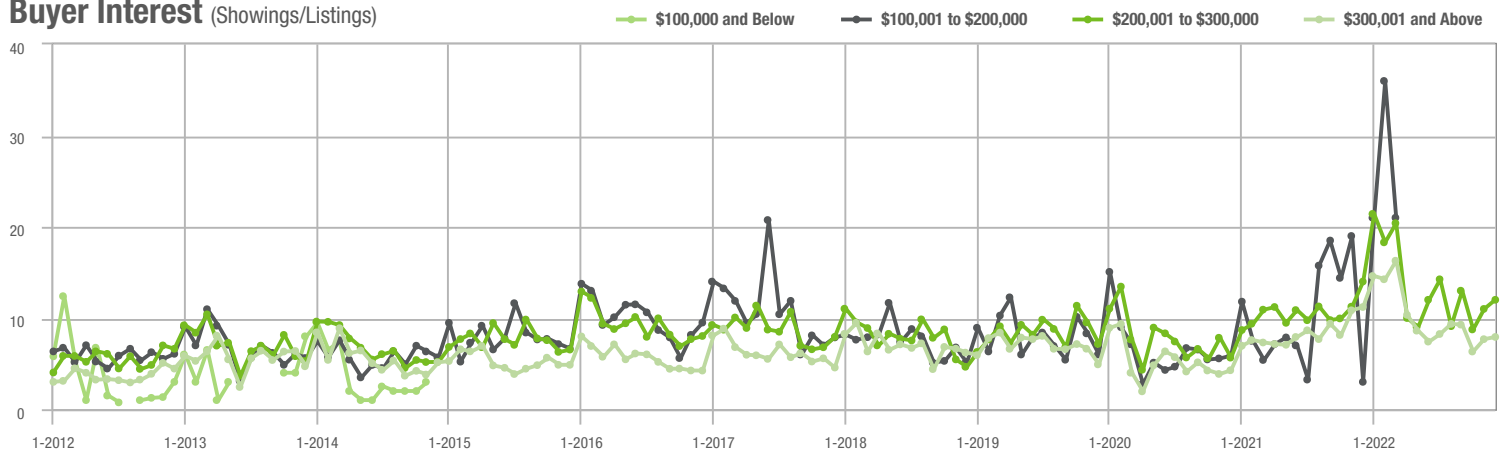
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

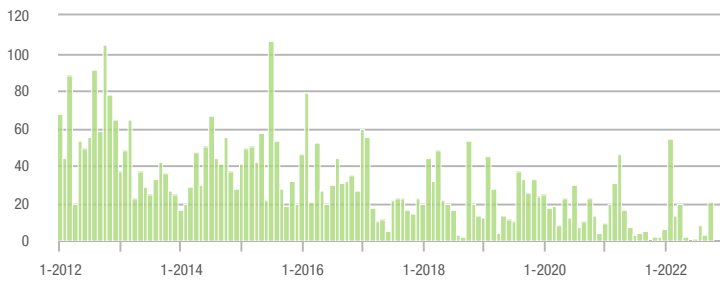


Waxhaw, NC

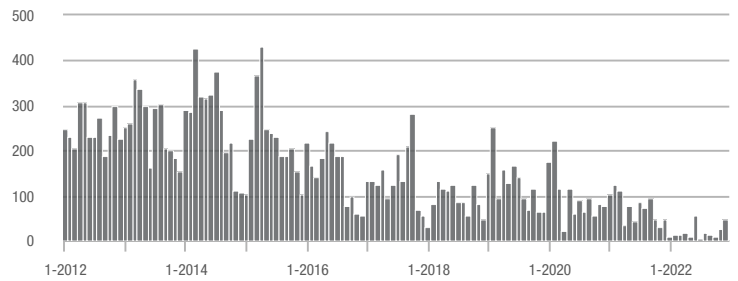
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	0.0%	0.0	0.0%	0.0%	1	- 75.0%	- 66.7%
\$100,001 to \$200,000	48	+ 4.3%	+ 77.8%	12.0	+ 215.8%	+ 361.5%	5	- 68.8%	- 54.5%
\$200,001 to \$300,000	38	- 70.8%	- 50.6%	3.9	- 47.3%	- 61.1%	17	- 39.3%	+ 6.3%
\$300,001 and Above	1,023	- 21.4%	- 13.1%	6.7	- 52.1%	+ 8.2%	164	+ 54.7%	- 20.4%
Total	1,109	- 25.1%	- 13.4%	6.6	- 45.0%	+ 9.5%	187	+ 21.4%	- 20.8%

Showings

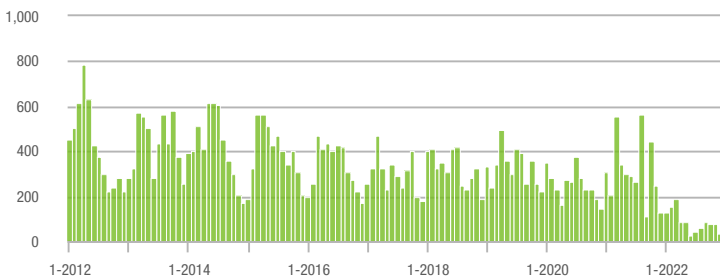
\$100,000 and Below



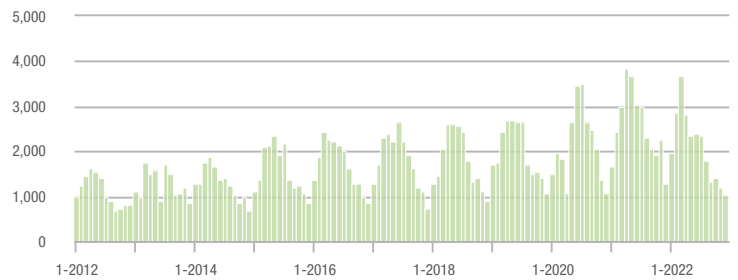
\$100,001 to \$200,000



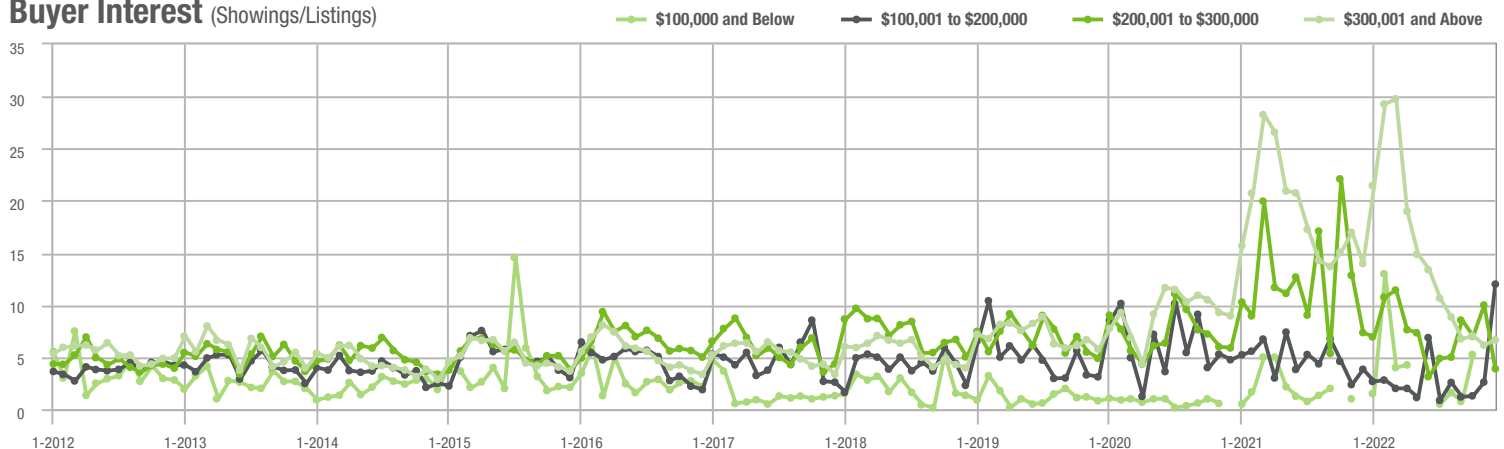
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

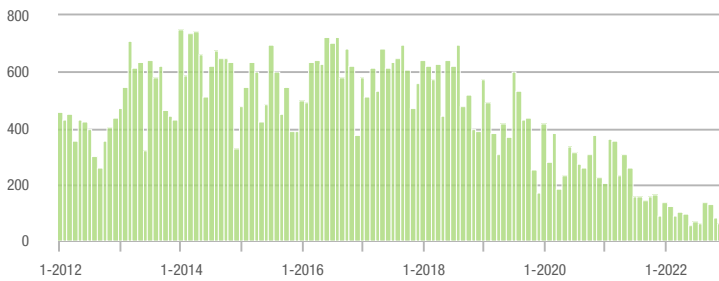


York County, SC

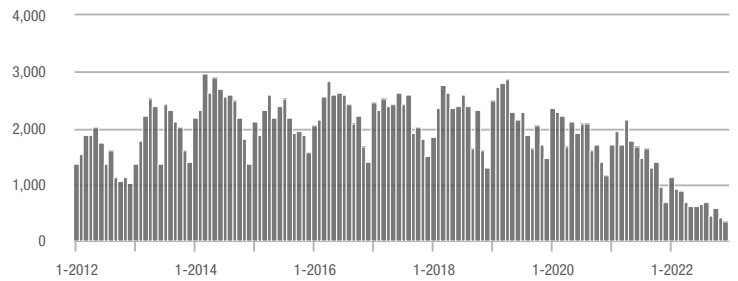
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change	December 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	63	- 31.5%	- 22.2%	1.4	- 46.2%	- 16.3%	66	- 12.0%	- 7.0%
\$100,001 to \$200,000	340	- 51.2%	- 15.8%	4.4	- 41.3%	- 2.0%	93	- 18.4%	- 13.1%
\$200,001 to \$300,000	1,012	- 46.1%	- 21.7%	5.6	- 54.1%	- 12.5%	195	+ 11.4%	- 9.7%
\$300,001 and Above	2,634	- 15.9%	- 12.4%	5.3	- 44.8%	- 3.4%	552	+ 40.5%	- 11.0%
Total	4,049	- 30.2%	- 15.4%	5.1	- 46.9%	- 6.0%	906	+ 19.7%	- 10.7%

Showings

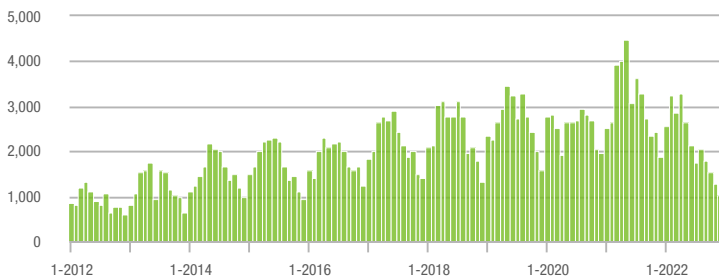
\$100,000 and Below



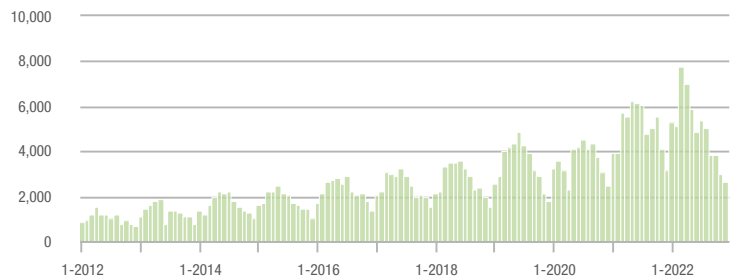
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

