

## Showing Statistics

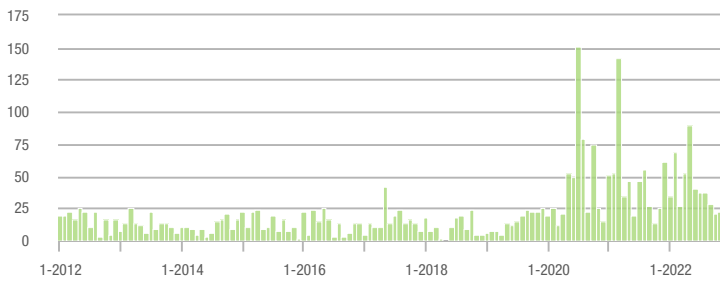
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	252	3.6	86
Anson County, NC	101	2.0	60
Cabarrus County, NC	4,186	6.2	739
Charlotte MSA	41,628	5.8	7,921
Chester County, SC	219	2.3	110
Chesterfield County, SC	57	2.7	27
Cleveland County, NC	1,099	3.7	338
City of Charlotte, NC	15,797	6.5	2,638
Concord, NC	2,511	6.9	397
Davidson, NC	455	6.0	84
Denver, NC	778	6.1	145
Fort Mill, SC	1,361	7.0	207
Gaston County, NC	3,838	5.2	813
Gastonia, NC	1,825	5.3	375
Huntersville, NC	1,152	6.4	201
Iredell County, NC	3,308	4.7	830
Kannapolis, NC	1,241	6.1	223
Lake Norman	2,411	5.3	526
Lake Wylie	985	4.2	272
Lancaster County, SC	1,600	4.3	415
Lincoln County, NC	1,588	5.3	348
Lincolnton, NC	626	5.5	127
Matthews, NC	1,277	7.4	194
Mecklenburg County, NC	19,124	6.4	3,240
Monroe, NC	1,069	4.8	245
Montgomery County, NC	197	1.6	161
Mooresville, NC	1,862	5.5	368
Rock Hill, SC	1,822	5.7	348
Salisbury, NC	1,092	4.7	266
Stanly County, NC	743	3.6	251
Statesville, NC	1,076	3.9	335
Union County, NC	4,042	5.7	791
Uptown Charlotte	391	8.3	47
Waxhaw, NC	1,278	6.2	221
York County, SC	4,772	5.6	952

## Alexander County, NC

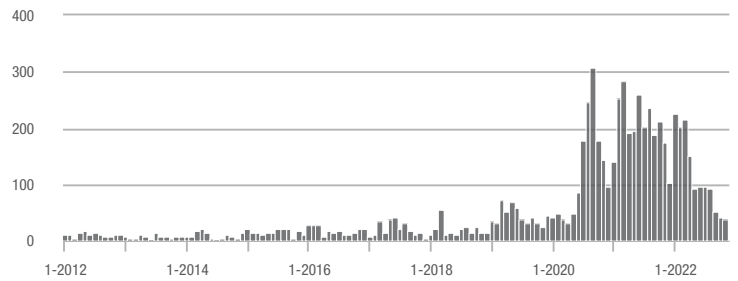
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	22	- 12.0%	+ 4.8%	1.8	+ 38.5%	+ 53.1%	20	- 50.0%	- 25.9%
\$100,001 to \$200,000	38	- 78.3%	- 5.0%	3.4	- 51.4%	+ 3.5%	13	- 56.7%	- 13.3%
\$200,001 to \$300,000	110	- 38.5%	+ 32.5%	6.1	- 35.8%	+ 45.9%	19	- 13.6%	- 9.5%
\$300,001 and Above	82	- 50.0%	- 47.1%	2.8	- 60.6%	- 26.2%	34	+ 17.2%	- 29.2%
Total	252	- 53.6%	- 15.7%	3.6	- 44.6%	+ 8.4%	86	- 28.9%	- 22.5%

### Showings

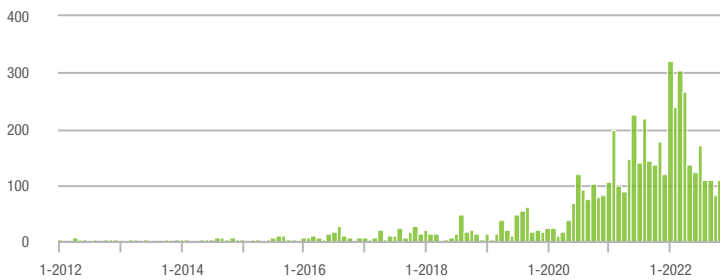
\$100,000 and Below



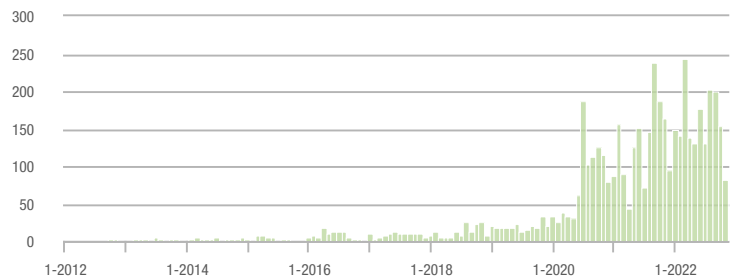
\$100,001 to \$200,000



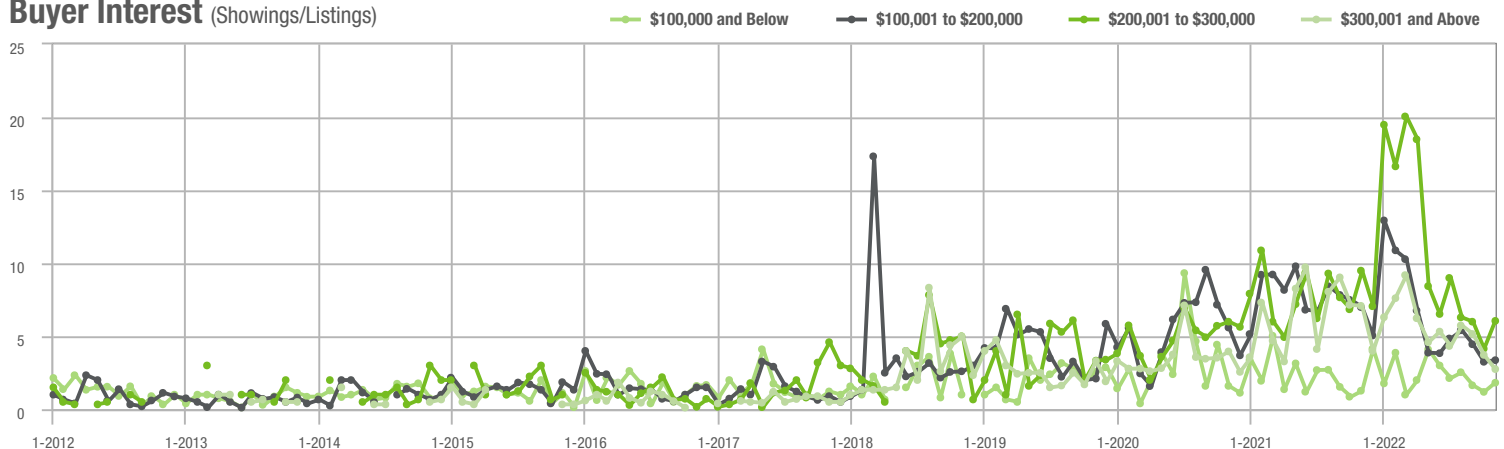
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

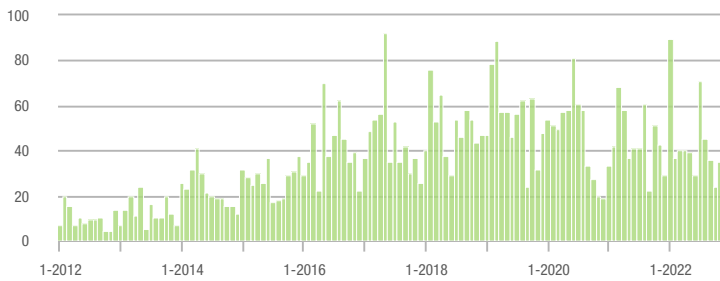


## Anson County, NC

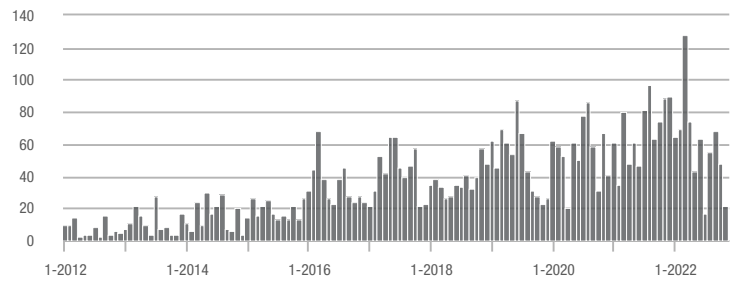
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	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	- 18.6%	+ 45.8%	2.8	+ 16.7%	+ 30.3%	19	- 42.4%	+ 11.8%
\$100,001 to \$200,000	22	- 75.3%	- 54.2%	1.1	- 73.8%	- 54.8%	19	- 26.9%	- 9.5%
\$200,001 to \$300,000	36	+ 80.0%	+ 2.9%	3.3	+ 32.0%	- 6.5%	11	+ 37.5%	+ 10.0%
\$300,001 and Above	8	- 33.3%	- 63.6%	1.0	- 23.1%	- 42.1%	11	- 8.3%	- 26.7%
Total	101	- 38.4%	- 21.7%	2.0	- 31.0%	- 18.3%	60	- 24.1%	- 4.8%

### Showings

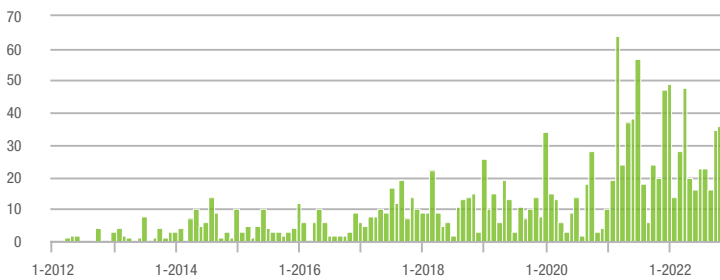
\$100,000 and Below



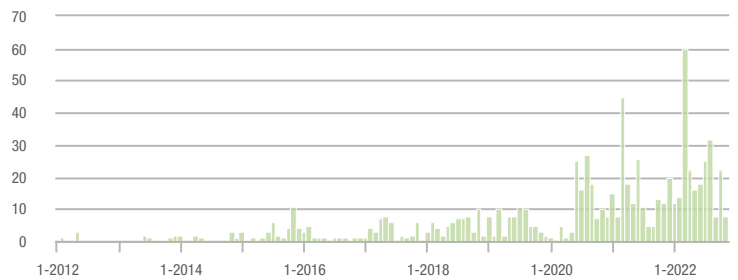
\$100,001 to \$200,000



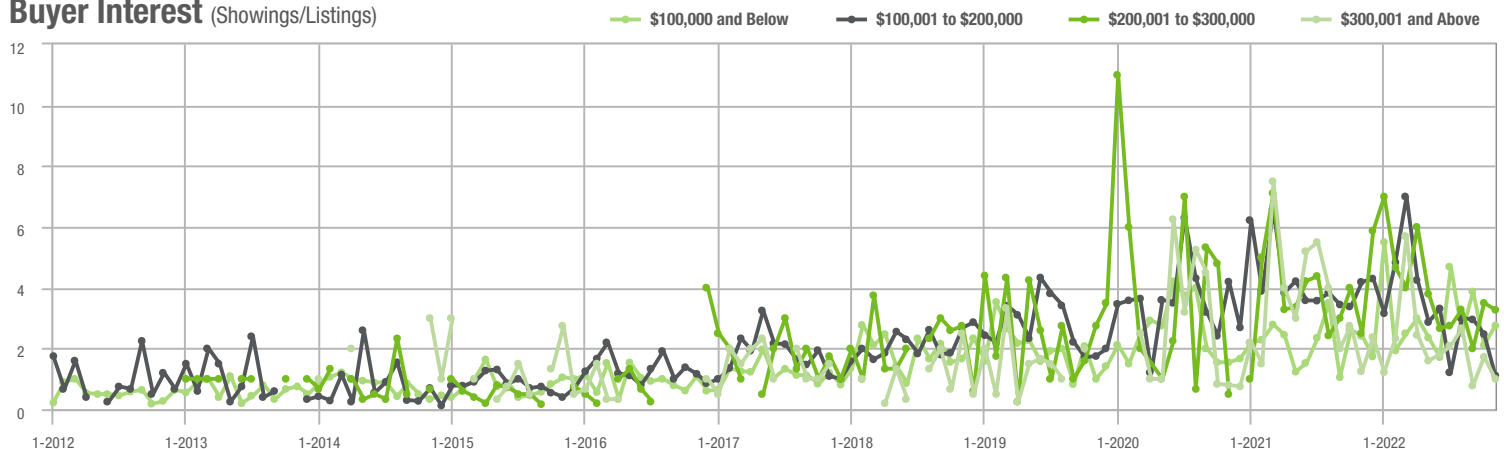
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

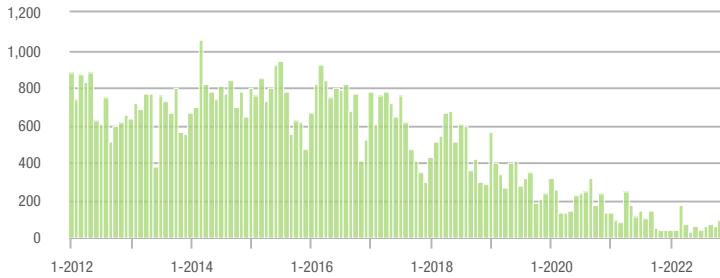


## Cabarrus County, NC

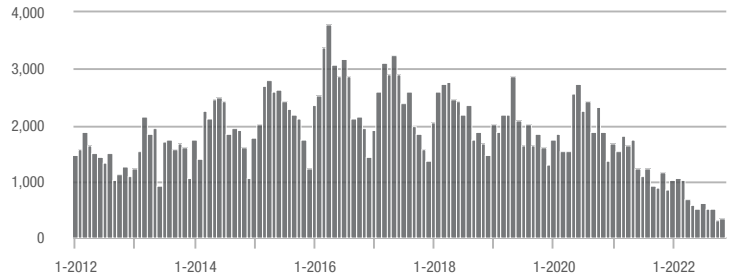
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	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	89	+ 111.9%	+ 41.3%	4.1	+ 192.9%	+ 95.5%	29	- 29.3%	- 21.6%
\$100,001 to \$200,000	356	- 69.3%	+ 18.3%	7.7	- 37.9%	+ 27.0%	53	- 51.4%	- 7.0%
\$200,001 to \$300,000	1,212	- 35.3%	- 4.6%	7.5	- 46.4%	- 13.0%	168	+ 19.1%	+ 5.7%
\$300,001 and Above	2,529	- 7.4%	- 7.9%	5.7	- 47.2%	+ 1.0%	489	+ 65.2%	- 11.7%
Total	4,186	- 27.9%	- 4.4%	6.2	- 46.1%	+ 1.2%	739	+ 25.9%	- 8.4%

### Showings

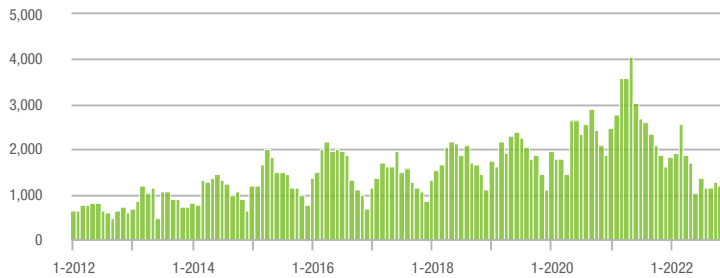
\$100,000 and Below



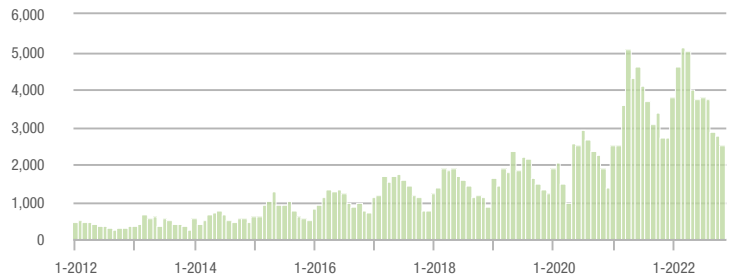
\$100,001 to \$200,000



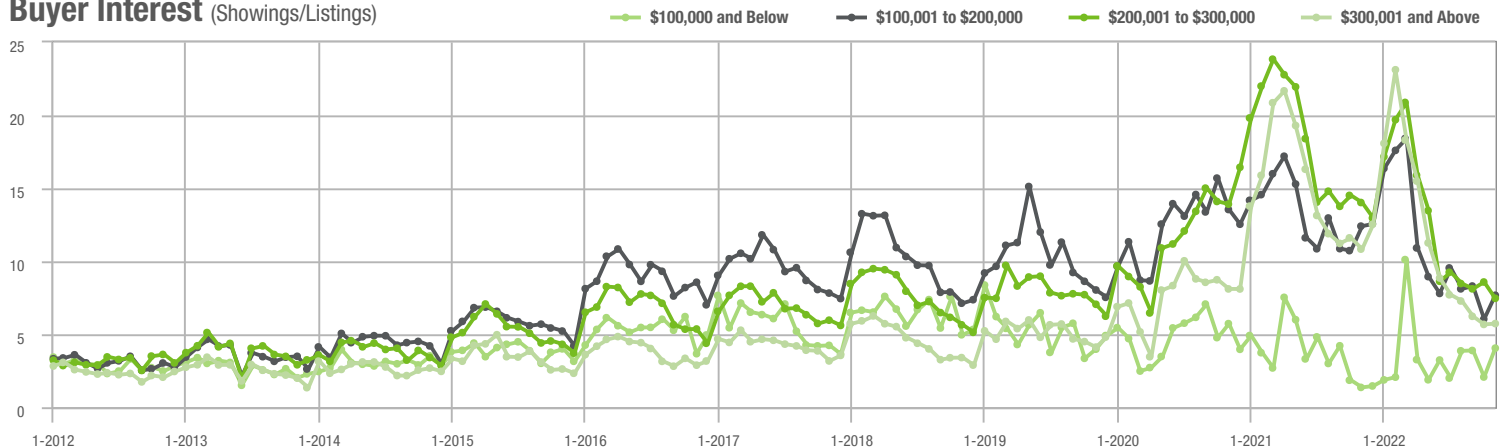
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

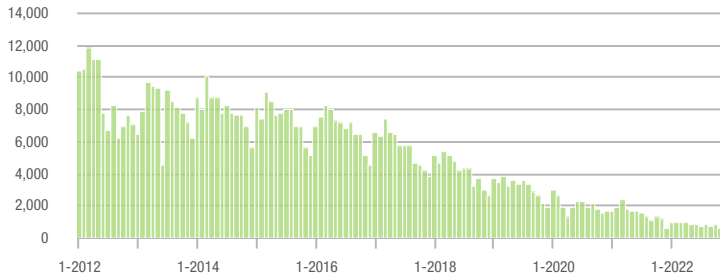


## Charlotte MSA

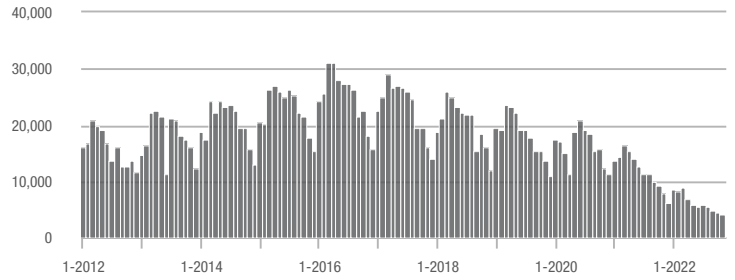
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	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	551	- 52.5%	- 35.0%	2.2	- 31.3%	- 24.1%	377	- 40.9%	- 13.5%
\$100,001 to \$200,000	4,083	- 48.3%	- 11.2%	6.0	- 34.1%	- 8.4%	743	- 25.1%	- 5.8%
\$200,001 to \$300,000	9,375	- 48.2%	- 15.9%	6.4	- 50.8%	- 11.8%	1,554	- 0.4%	- 6.8%
\$300,001 and Above	27,619	- 24.6%	- 16.5%	5.8	- 47.3%	- 8.2%	5,247	+ 34.0%	- 11.8%
Total	41,628	- 34.8%	- 16.2%	5.8	- 46.3%	- 9.0%	7,921	+ 11.5%	- 10.4%

### Showings

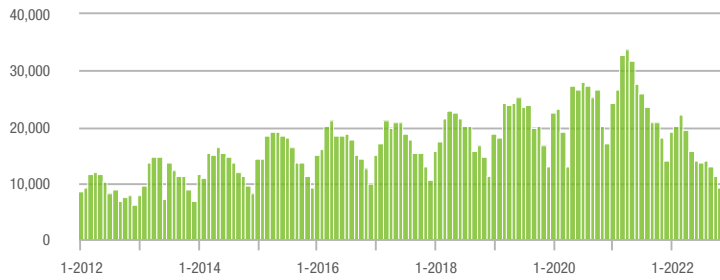
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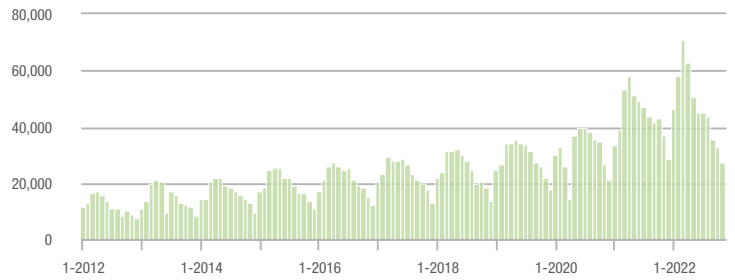
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

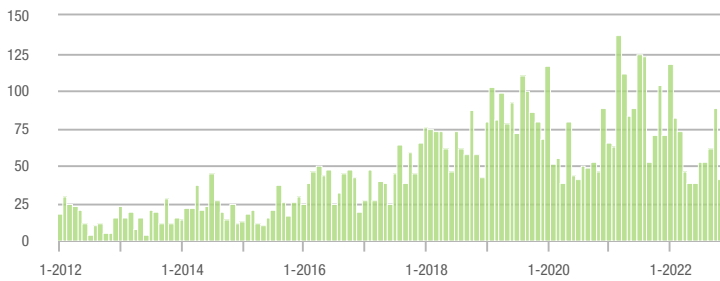


## Chester County, SC

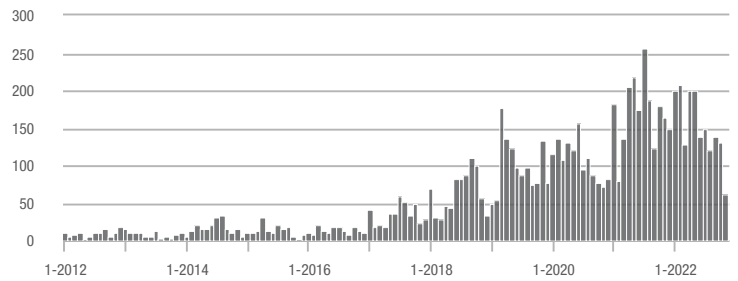
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Price Range	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	41	- 60.6%	- 53.4%	1.5	- 57.1%	- 37.9%	35	- 27.1%	- 22.2%
\$100,001 to \$200,000	61	- 62.6%	- 53.1%	2.2	- 61.4%	- 47.7%	32	- 5.9%	- 8.6%
\$200,001 to \$300,000	80	- 40.7%	+ 17.6%	3.6	- 57.1%	+ 16.2%	25	+ 31.6%	+ 4.2%
\$300,001 and Above	37	- 17.8%	- 15.9%	2.2	- 56.0%	- 34.0%	18	+ 38.5%	0.0%
Total	219	- 51.0%	- 33.6%	2.3	- 56.6%	- 27.2%	110	- 3.5%	- 9.8%

### Showings

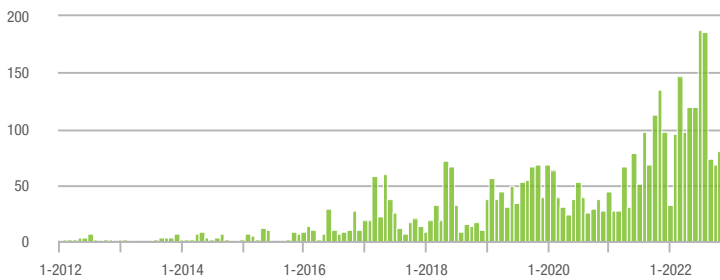
\$100,000 and Below



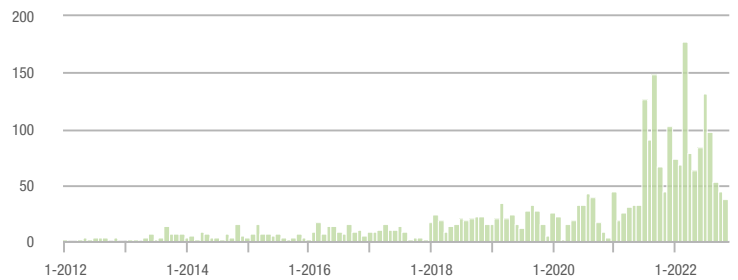
\$100,001 to \$200,000



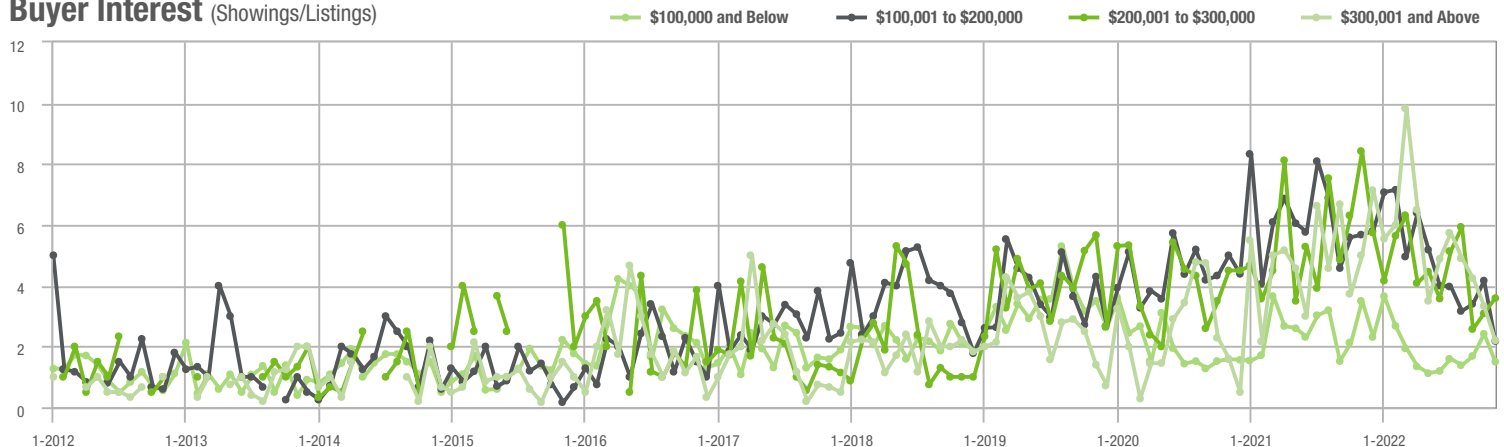
\$200,001 to \$300,000



\$300,001 and Above



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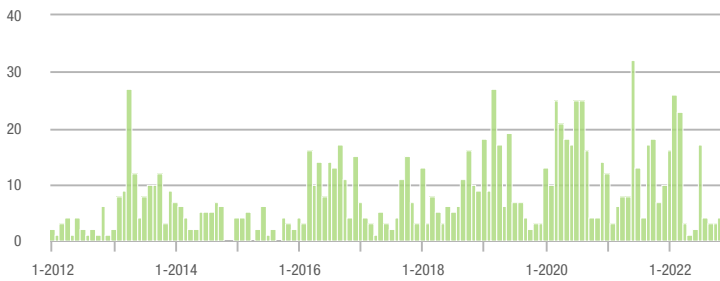


## Chesterfield County, SC

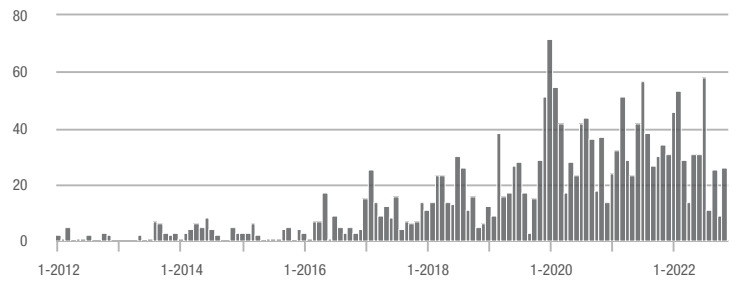
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\$100,000 and Below	4	- 42.9%	+ 33.3%	0.3	- 75.0%	- 33.3%	7	- 36.4%	+ 16.7%
\$100,001 to \$200,000	26	- 23.5%	+ 188.9%	3.6	+ 44.0%	+ 177.8%	8	- 46.7%	0.0%
\$200,001 to \$300,000	19	+ 46.2%	- 17.4%	2.8	+ 180.0%	+ 20.0%	9	- 57.1%	- 18.2%
\$300,001 and Above	8	+ 300.0%	- 52.9%	2.7	—	- 5.9%	3	+ 50.0%	- 50.0%
Total	57	+ 1.8%	+ 9.6%	2.7	+ 50.0%	+ 36.6%	27	- 44.9%	- 12.9%

### Showings

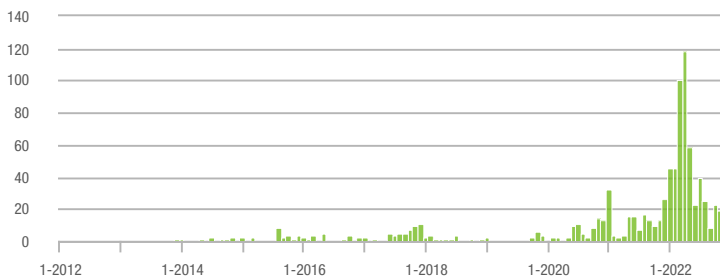
\$100,000 and Below



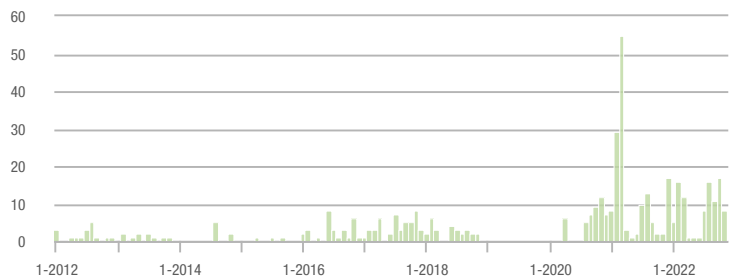
\$100,001 to \$200,000



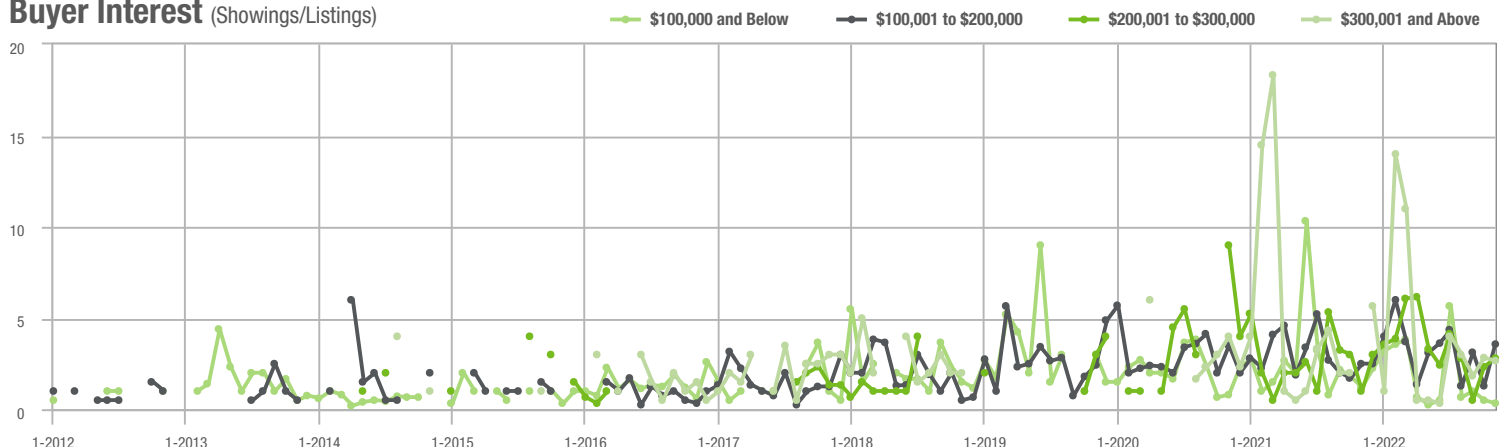
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

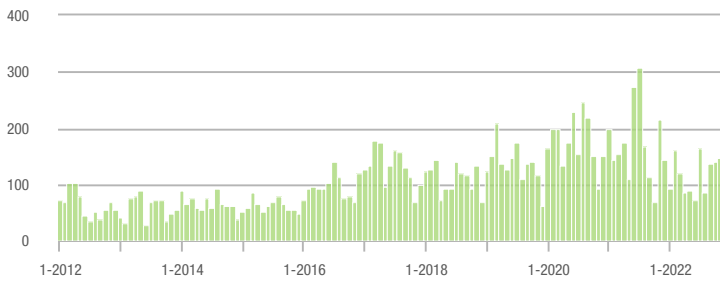


## Cleveland County, NC

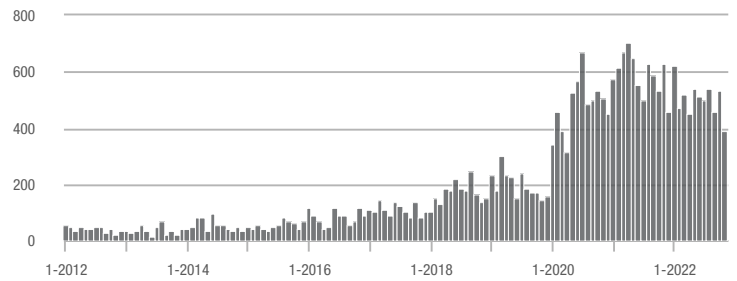
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	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	147	- 32.3%	+ 5.8%	4.3	- 27.1%	+ 14.2%	52	- 39.5%	- 3.7%
\$100,001 to \$200,000	388	- 38.5%	- 26.8%	4.2	- 42.5%	- 17.0%	101	+ 3.1%	- 11.4%
\$200,001 to \$300,000	349	- 6.9%	+ 11.9%	3.9	- 30.4%	+ 18.3%	96	+ 33.3%	- 6.8%
\$300,001 and Above	215	- 33.4%	- 25.9%	2.5	- 43.2%	- 22.9%	89	+ 3.5%	- 5.3%
Total	1,099	- 28.9%	- 13.5%	3.7	- 37.3%	- 6.6%	338	- 1.2%	- 7.4%

### Showings

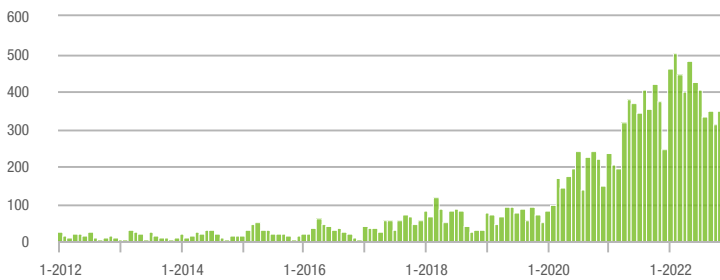
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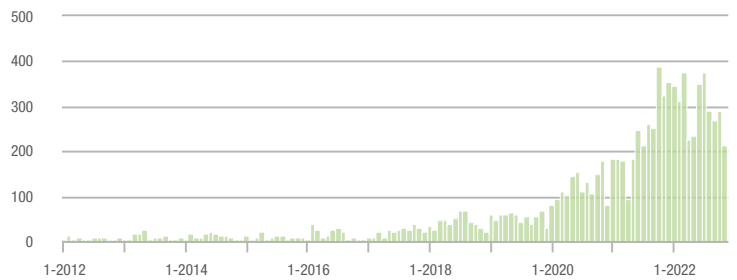
\$100,001 to \$200,000



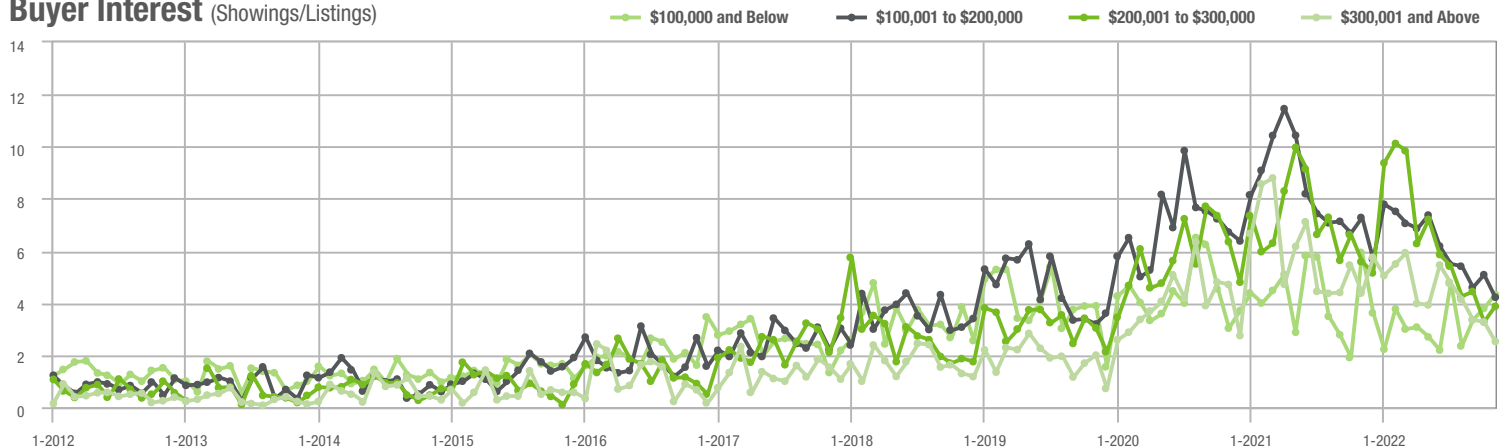
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

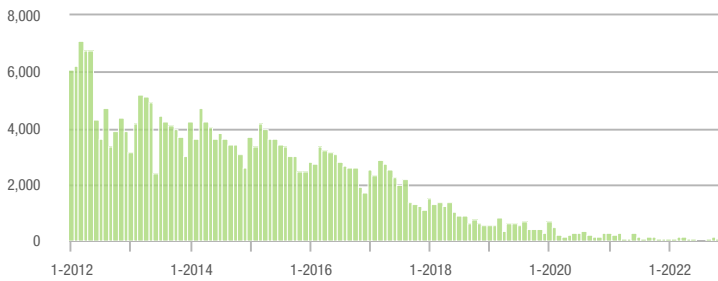


## City of Charlotte, NC

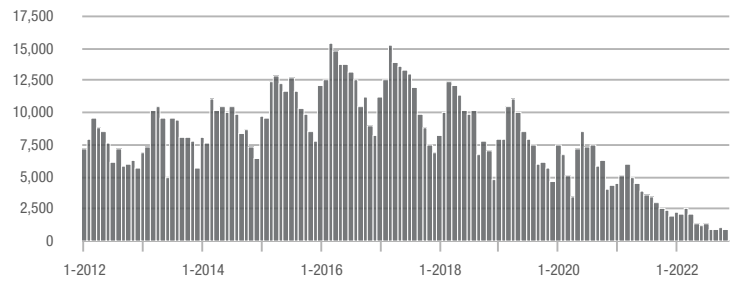
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	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	54	- 38.6%	- 63.5%	2.6	- 16.1%	- 53.8%	36	- 23.4%	- 16.3%
\$100,001 to \$200,000	879	- 62.7%	- 9.7%	7.6	- 41.1%	- 8.4%	120	- 38.8%	- 6.3%
\$200,001 to \$300,000	3,231	- 55.3%	- 17.1%	7.6	- 50.3%	- 11.9%	446	- 11.3%	- 8.0%
\$300,001 and Above	11,633	- 22.7%	- 15.0%	6.2	- 44.6%	- 9.1%	2,036	+ 35.6%	- 9.1%
Total	15,797	- 36.1%	- 15.6%	6.5	- 46.7%	- 9.8%	2,638	+ 17.3%	- 8.9%

### Showings

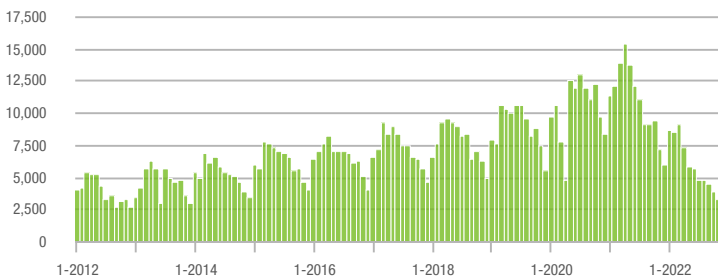
\$100,000 and Below



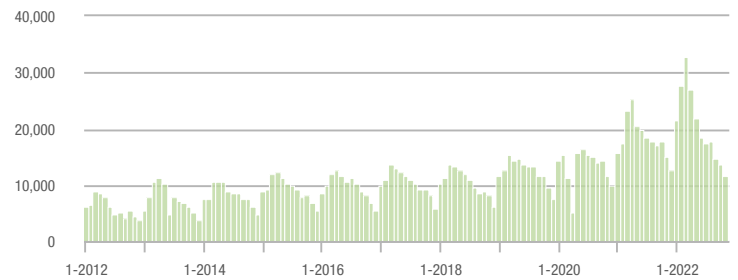
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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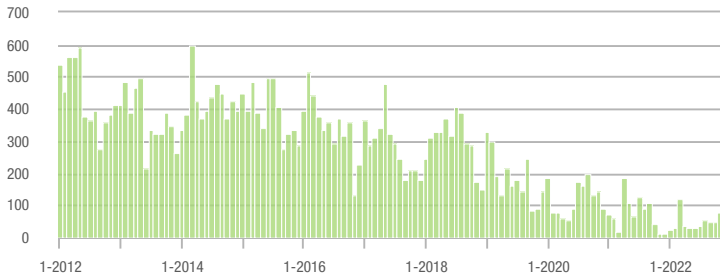


## Concord, NC

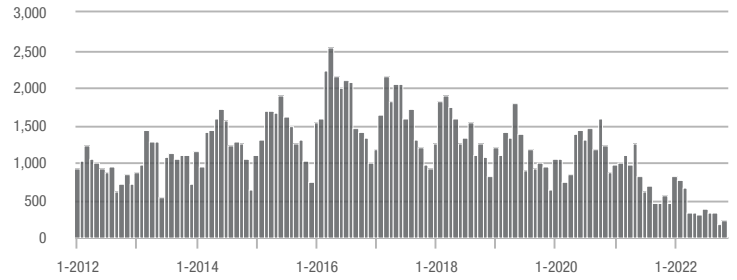
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\$100,000 and Below	78	+ 500.0%	+ 66.0%	6.8	+ 1,600.0%	+ 127.3%	16	- 36.0%	- 15.8%
\$100,001 to \$200,000	227	- 60.5%	+ 22.7%	9.0	- 25.6%	+ 36.8%	27	- 50.0%	- 12.9%
\$200,001 to \$300,000	680	- 43.8%	- 1.4%	8.6	- 47.2%	- 18.2%	80	0.0%	+ 19.4%
\$300,001 and Above	1,526	- 10.3%	- 9.4%	6.1	- 47.4%	+ 2.7%	274	+ 54.8%	- 14.6%
Total	2,511	- 28.2%	- 3.6%	6.9	- 43.9%	+ 3.5%	397	+ 18.2%	- 9.4%

### Showings

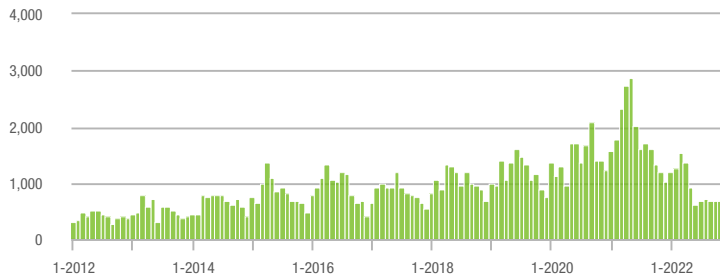
\$100,000 and Below



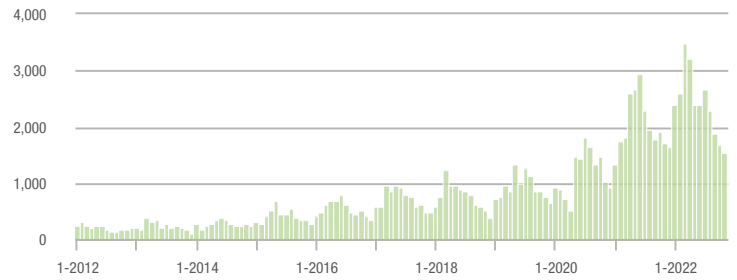
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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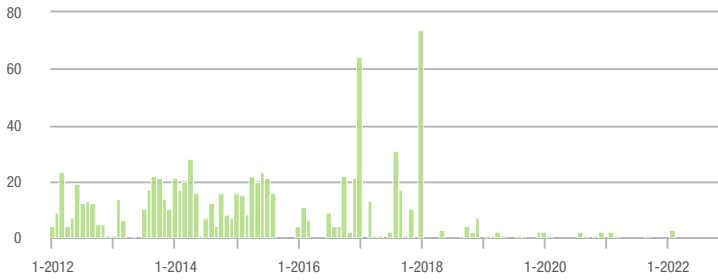


## Davidson, NC

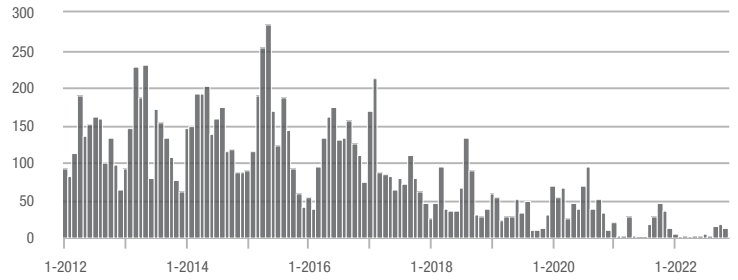
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	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	0.0%
\$100,001 to \$200,000	12	- 67.6%	- 36.8%	6.0	- 67.6%	- 33.3%	4	+ 33.3%	- 20.0%
\$200,001 to \$300,000	26	- 27.8%	- 10.3%	6.5	- 45.8%	- 10.3%	4	- 20.0%	0.0%
\$300,001 and Above	417	- 34.0%	- 39.0%	5.9	- 39.8%	- 26.2%	76	+ 2.7%	- 20.0%
Total	455	- 35.5%	- 37.8%	6.0	- 40.6%	- 25.6%	84	+ 1.2%	- 19.2%

### Showings

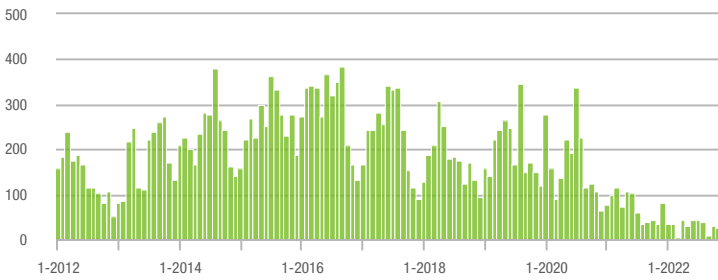
\$100,000 and Below



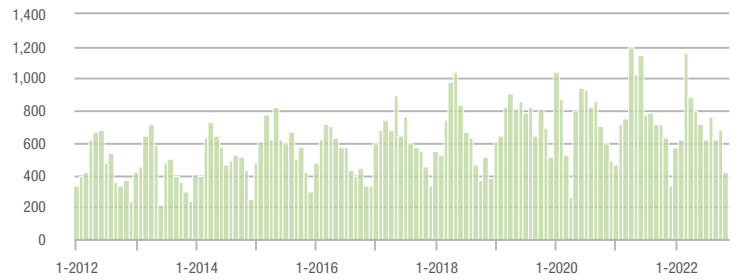
\$100,001 to \$200,000



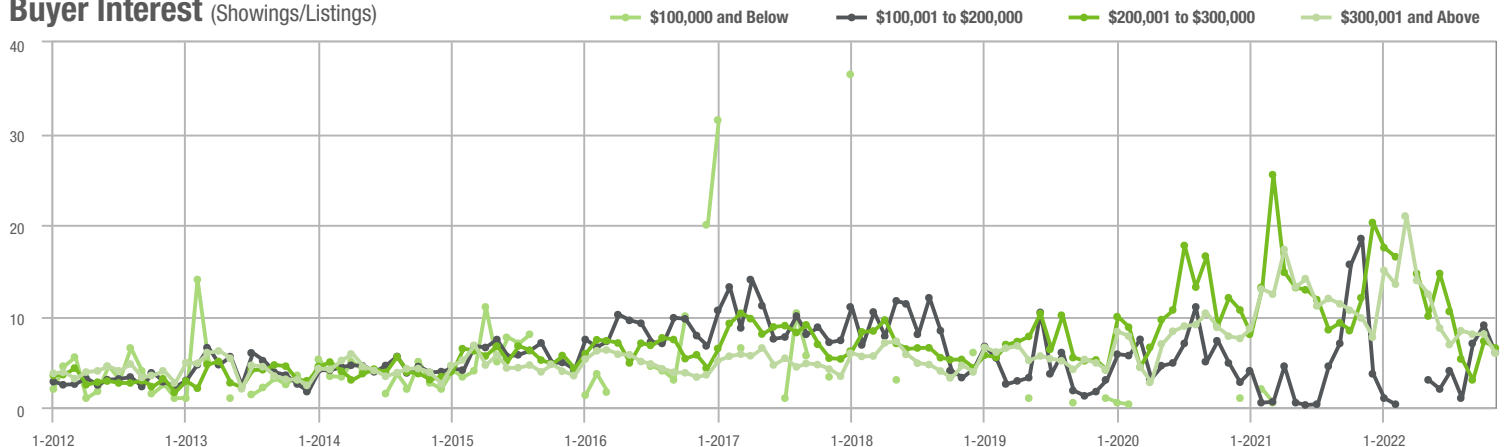
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

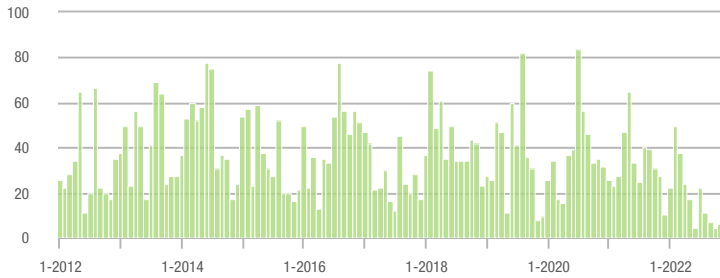


## Denver, NC

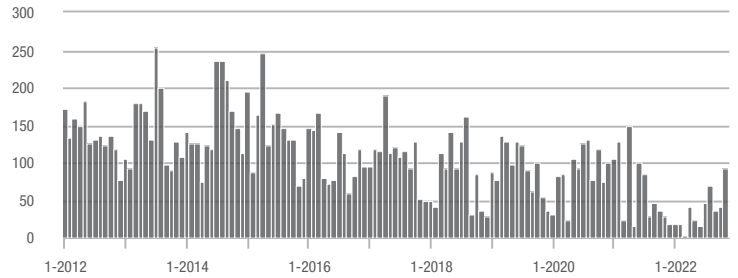
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6	- 77.8%	+ 50.0%	1.3	+ 30.0%	+ 33.3%	7	- 73.1%	- 12.5%
\$100,001 to \$200,000	93	+ 232.1%	+ 126.8%	8.5	+ 240.0%	+ 90.2%	12	- 14.3%	+ 20.0%
\$200,001 to \$300,000	66	+ 4.8%	+ 88.6%	10.3	+ 71.7%	+ 136.2%	8	- 42.9%	- 33.3%
\$300,001 and Above	613	- 7.0%	- 20.7%	5.8	- 29.3%	- 9.7%	118	+ 13.5%	- 11.3%
Total	778	+ 0.1%	- 8.8%	6.1	- 9.0%	+ 2.1%	145	- 8.2%	- 11.0%

### Showings

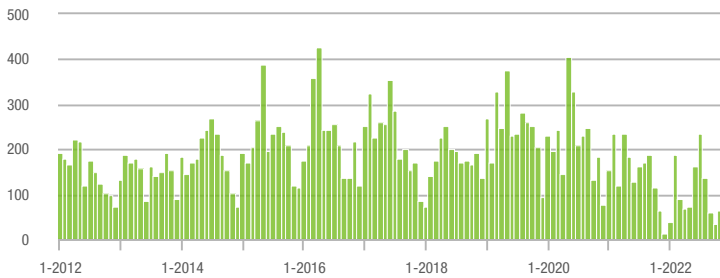
\$100,000 and Below



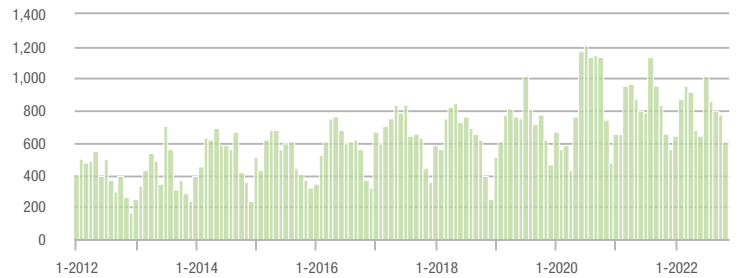
\$100,001 to \$200,000



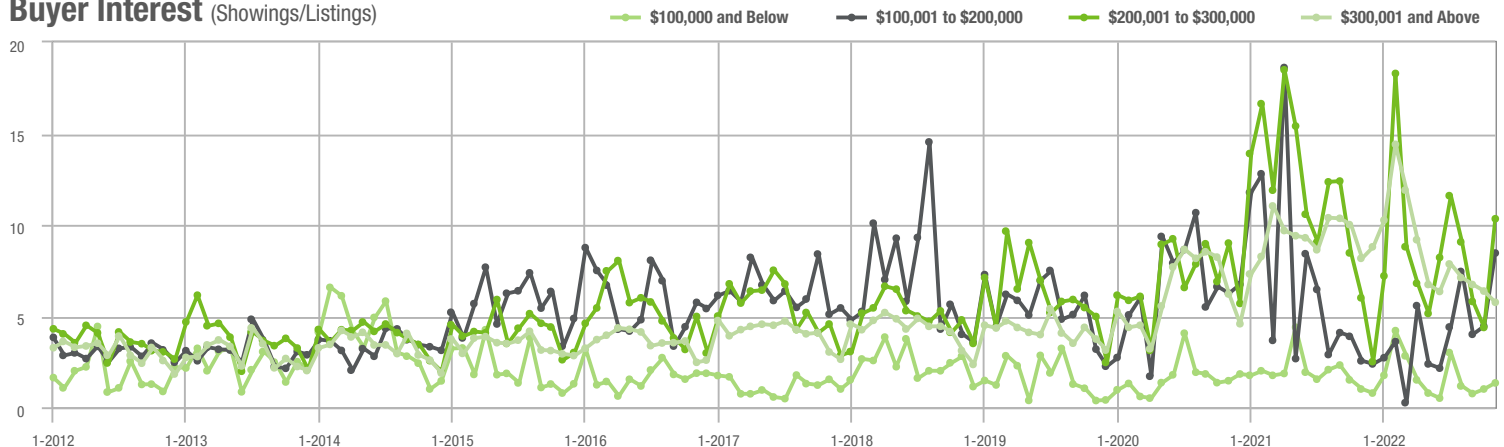
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

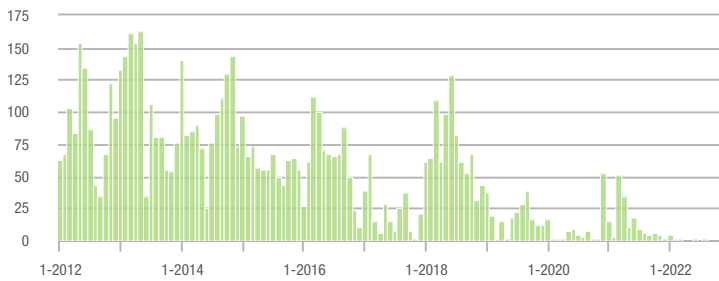


## Fort Mill, SC

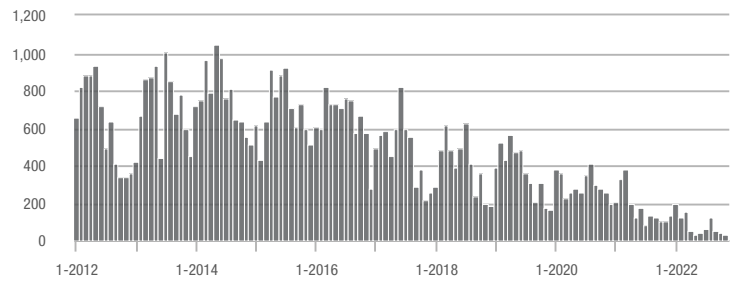
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	1	- 80.0%	- 50.0%
\$100,001 to \$200,000	27	- 73.8%	- 25.0%	3.4	- 72.8%	- 25.0%	9	- 25.0%	0.0%
\$200,001 to \$300,000	268	- 59.0%	+ 50.6%	8.9	- 51.1%	+ 20.4%	31	- 16.2%	+ 24.0%
\$300,001 and Above	1,066	- 13.8%	- 15.2%	6.9	- 50.0%	- 4.3%	166	+ 58.1%	- 13.5%
Total	1,361	- 31.9%	- 7.5%	7.0	- 52.1%	- 0.3%	207	+ 30.2%	- 9.2%

### Showings

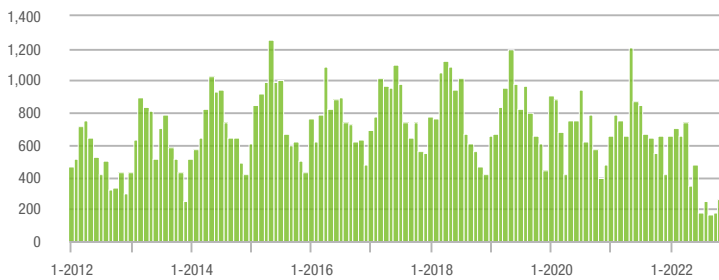
\$100,000 and Below



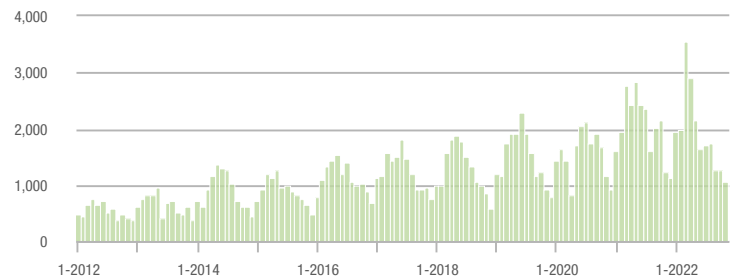
\$100,001 to \$200,000



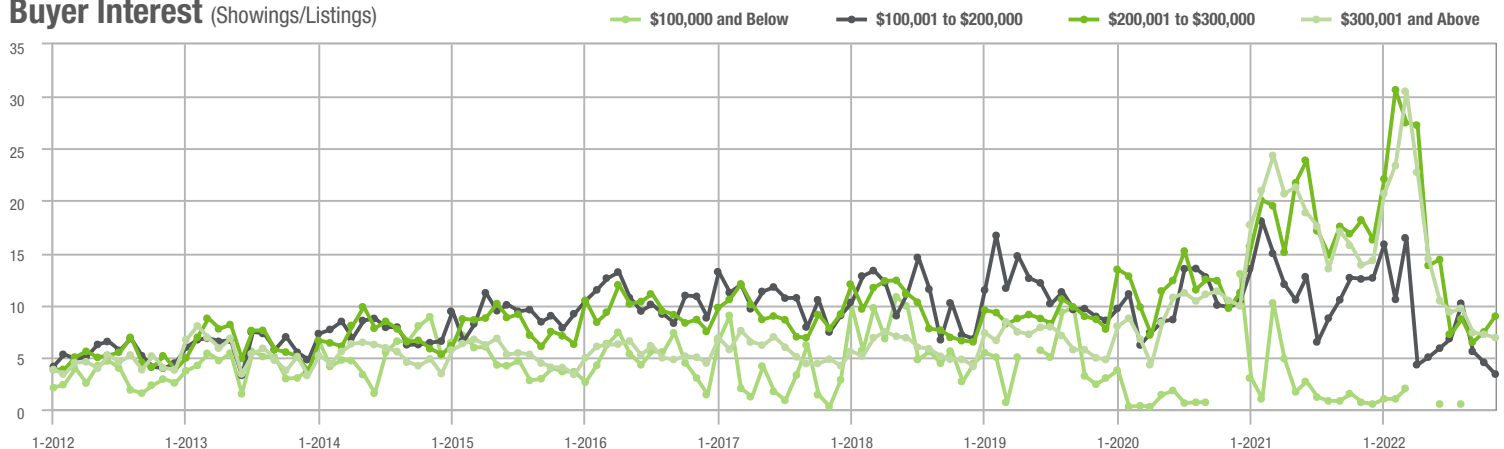
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

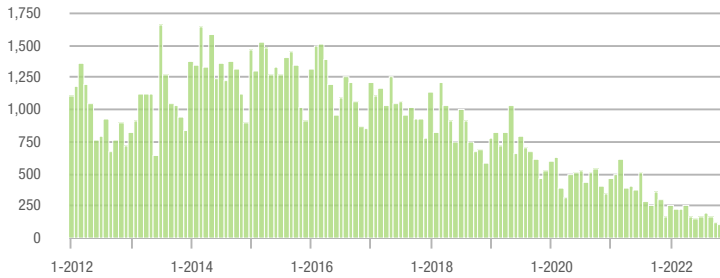


## Gaston County, NC

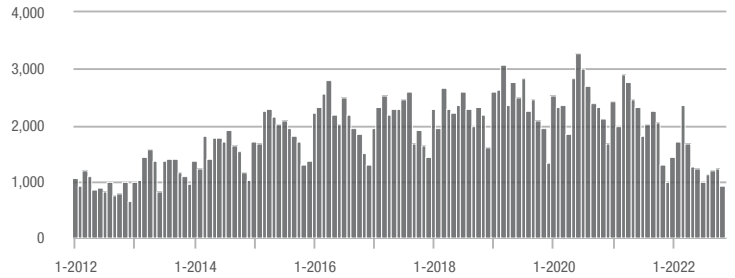
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	98	- 67.4%	- 20.3%	2.1	- 52.3%	- 1.1%	67	- 42.2%	- 17.3%
\$100,001 to \$200,000	932	- 29.0%	- 24.9%	6.4	- 25.6%	- 24.0%	150	- 8.0%	- 5.1%
\$200,001 to \$300,000	1,382	- 19.7%	- 20.2%	5.7	- 45.2%	- 16.3%	258	+ 41.8%	- 6.5%
\$300,001 and Above	1,426	- 14.7%	- 5.7%	4.7	- 44.7%	- 0.8%	338	+ 43.2%	- 8.6%
Total	3,838	- 23.4%	- 16.7%	5.2	- 39.5%	- 12.3%	813	+ 16.6%	- 8.1%

### Showings

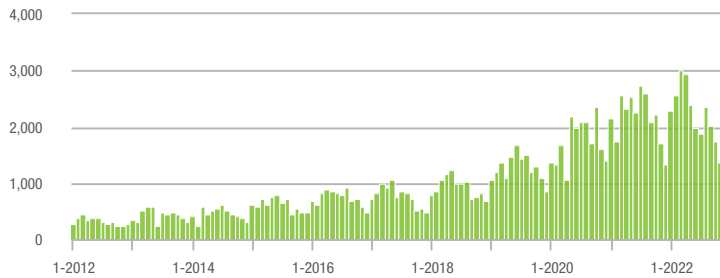
\$100,000 and Below



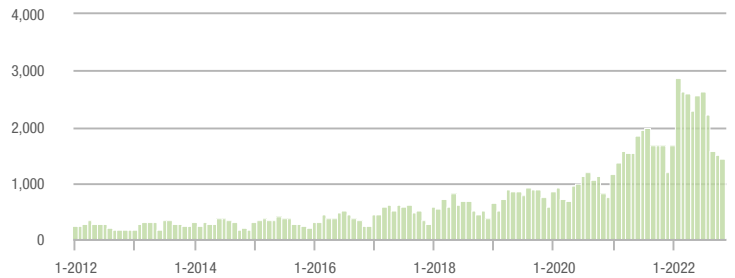
\$100,001 to \$200,000



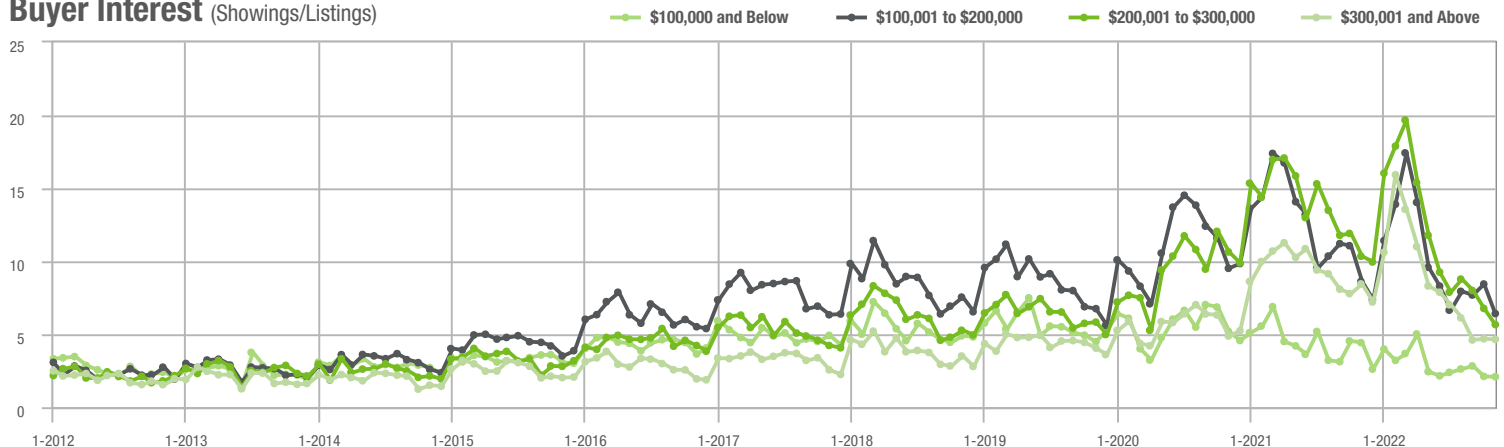
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

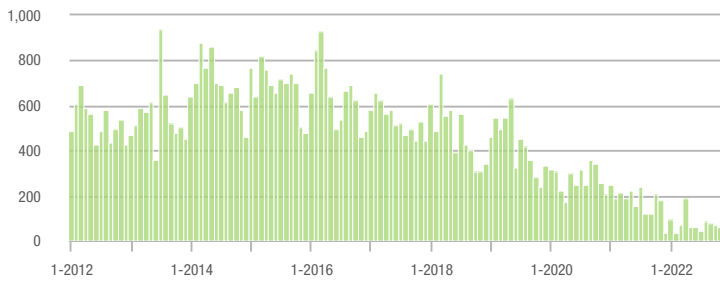


## Gastonia, NC

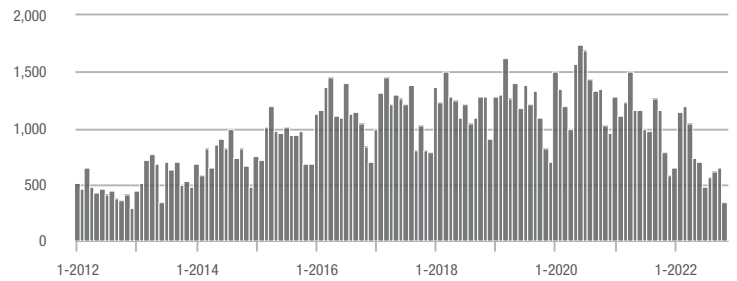
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	61	- 66.3%	- 11.6%	4.0	- 44.4%	+ 19.4%	23	- 47.7%	- 20.7%
\$100,001 to \$200,000	335	- 57.8%	- 48.0%	5.5	- 43.9%	- 46.1%	61	- 29.1%	- 12.9%
\$200,001 to \$300,000	840	+ 19.1%	- 18.0%	6.0	- 37.5%	- 15.5%	147	+ 88.5%	- 5.2%
\$300,001 and Above	589	- 0.3%	+ 5.0%	4.5	- 45.1%	+ 8.3%	144	+ 75.6%	- 5.9%
Total	1,825	- 19.6%	- 20.6%	5.3	- 41.1%	- 16.9%	375	+ 29.3%	- 7.9%

### Showings

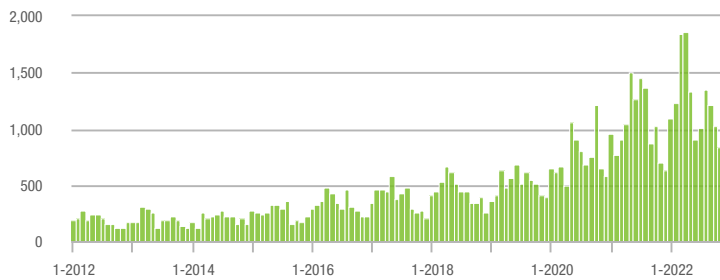
\$100,000 and Below



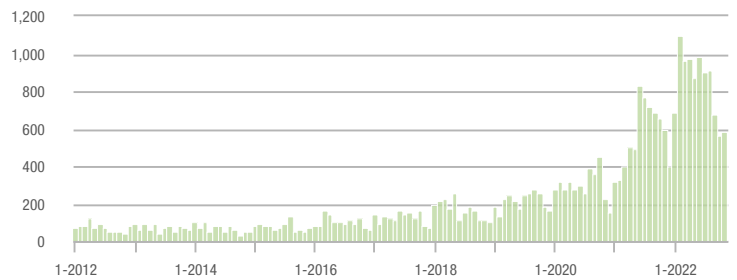
\$100,001 to \$200,000



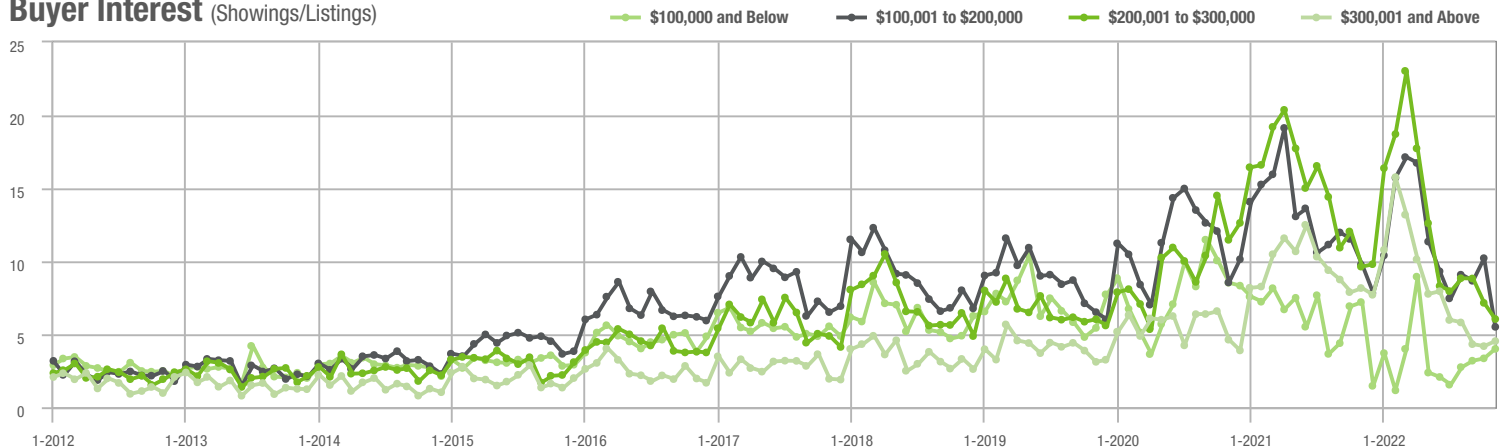
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

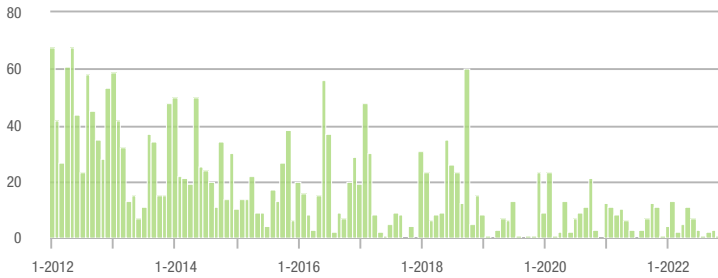


## Huntersville, NC

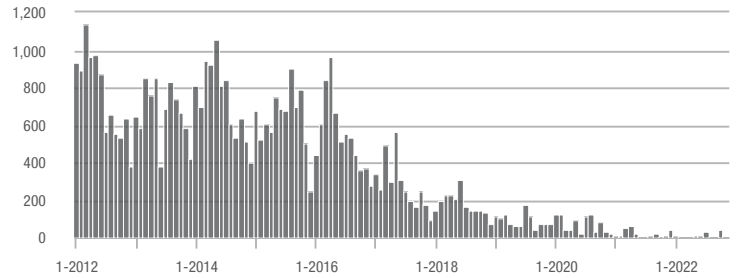
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 90.9%	- 66.7%	0.0	- 100.0%	- 100.0%	4	- 71.4%	0.0%
\$100,001 to \$200,000	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	4	- 33.3%	- 20.0%
\$200,001 to \$300,000	3	- 99.1%	- 95.8%	1.5	- 92.1%	- 85.2%	4	- 81.8%	- 55.6%
\$300,001 and Above	1,148	- 41.9%	- 23.1%	6.7	- 54.1%	- 8.1%	189	+ 12.5%	- 18.9%
Total	1,152	- 50.3%	- 28.5%	6.4	- 54.6%	- 13.0%	201	- 4.3%	- 19.9%

### Showings

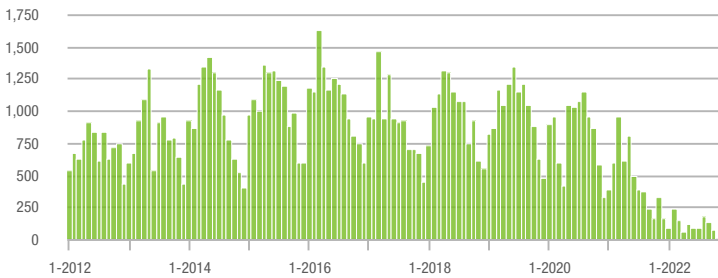
\$100,000 and Below



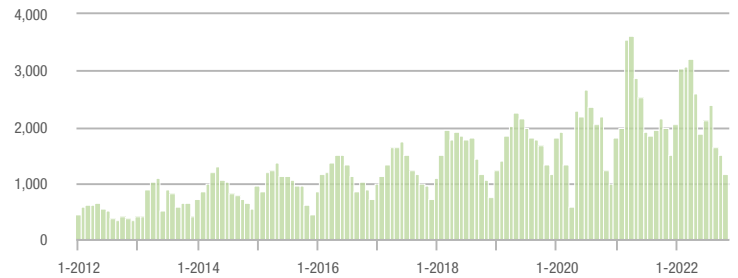
\$100,001 to \$200,000



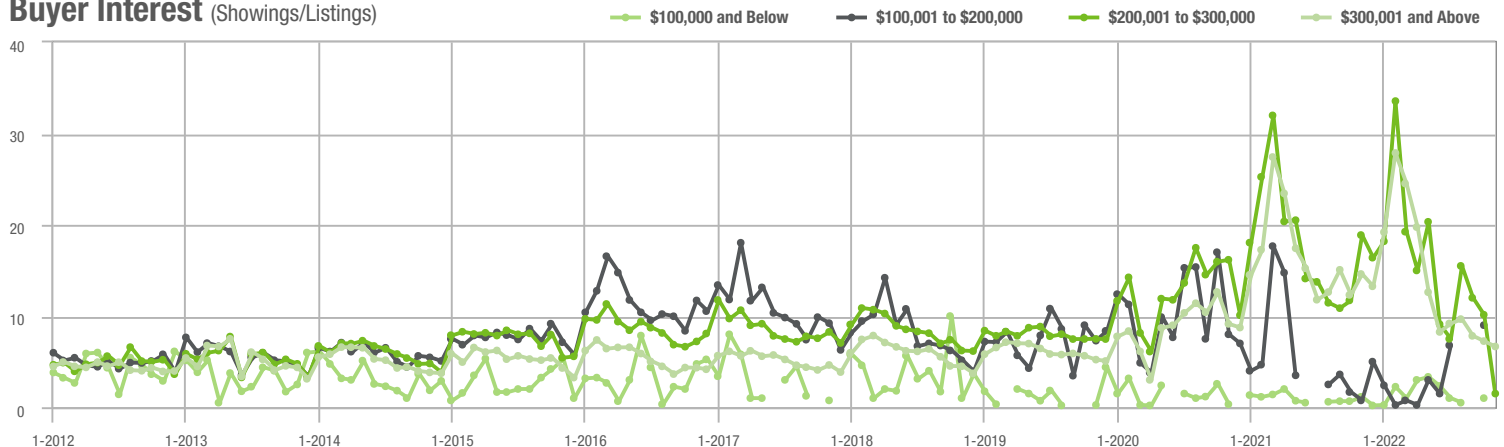
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

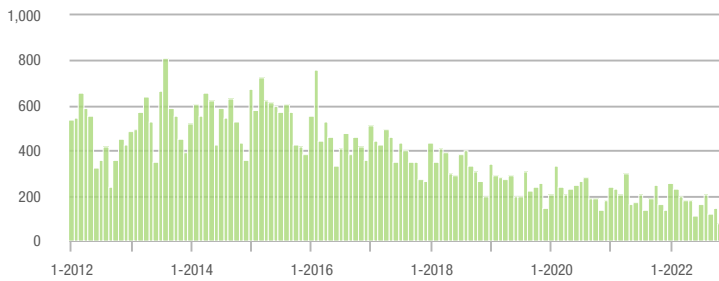


## Iredell County, NC

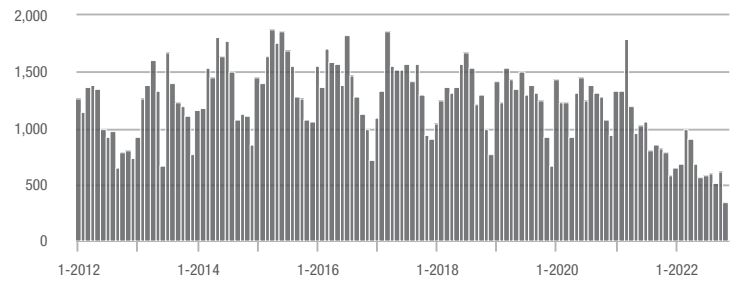
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	76	- 52.8%	- 47.6%	1.4	- 26.3%	- 35.9%	92	- 50.8%	- 22.7%
\$100,001 to \$200,000	350	- 55.9%	- 43.4%	4.6	- 42.5%	- 32.6%	87	- 34.1%	- 17.1%
\$200,001 to \$300,000	825	- 20.6%	+ 9.1%	5.7	- 27.8%	+ 5.4%	156	+ 6.1%	+ 0.6%
\$300,001 and Above	2,057	- 14.1%	- 26.0%	4.7	- 35.6%	- 14.8%	495	+ 24.7%	- 15.2%
Total	3,308	- 24.6%	- 23.0%	4.7	- 31.9%	- 13.2%	830	- 3.8%	- 13.8%

### Showings

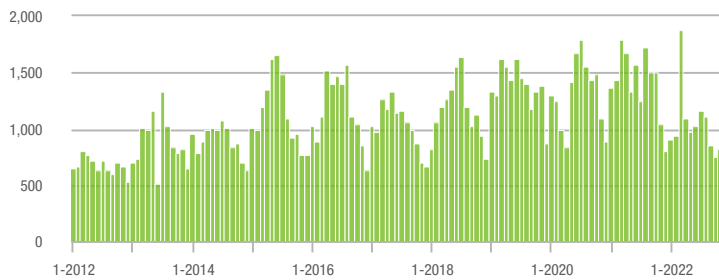
\$100,000 and Below



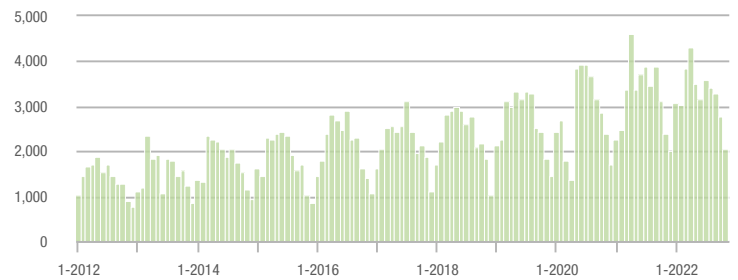
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

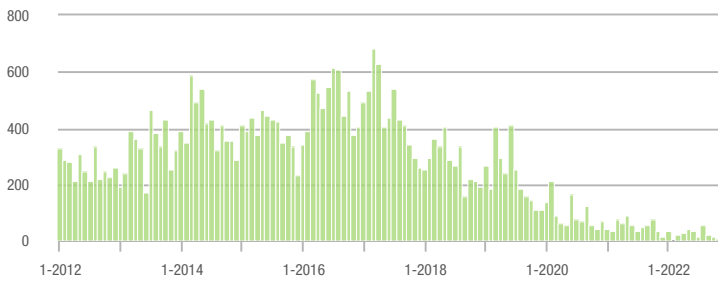


## Kannapolis, NC

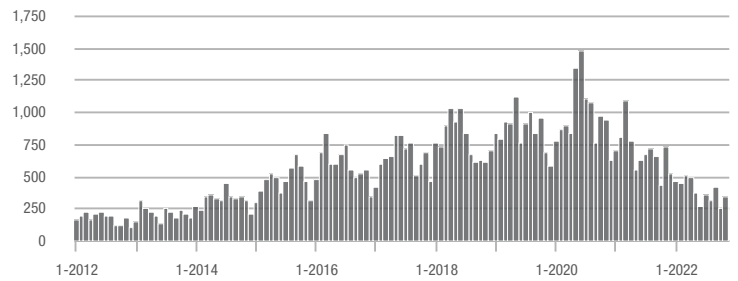
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	8	- 77.1%	- 38.5%	0.6	- 88.7%	- 44.4%	13	- 7.1%	- 23.5%
\$100,001 to \$200,000	342	- 53.7%	+ 35.2%	11.8	- 9.2%	+ 26.0%	31	- 50.8%	+ 6.9%
\$200,001 to \$300,000	572	+ 11.3%	- 16.3%	6.9	- 33.0%	- 16.1%	85	+ 63.5%	- 5.6%
\$300,001 and Above	319	+ 81.3%	- 16.7%	3.7	- 31.5%	- 19.9%	94	+ 141.0%	- 6.9%
Total	1,241	- 15.2%	- 6.8%	6.1	- 39.6%	- 7.0%	223	+ 32.7%	- 5.9%

### Showings

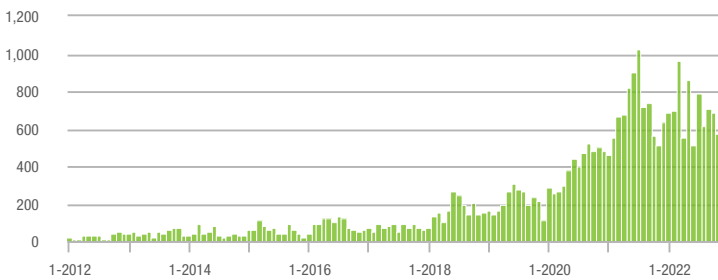
\$100,000 and Below



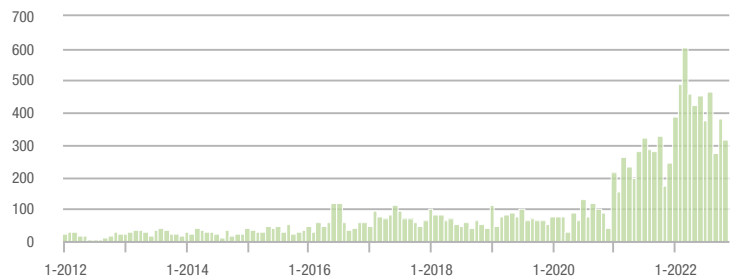
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

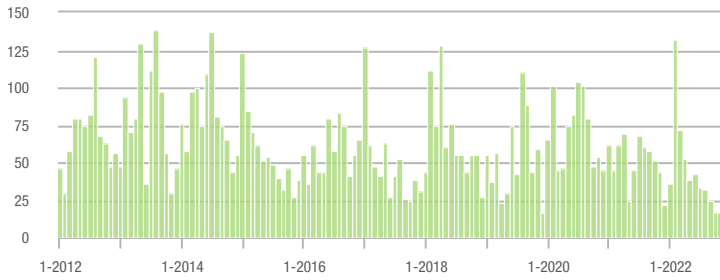


## Lake Norman

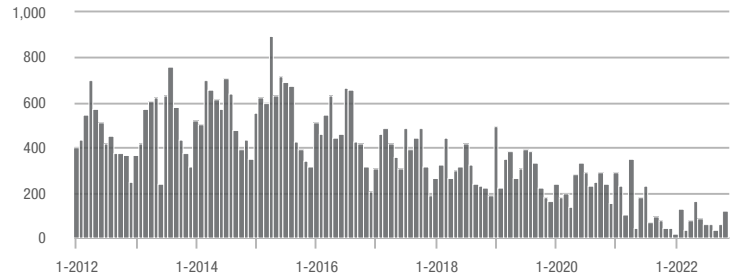
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 60.5%	0.0%	0.6	- 25.0%	+ 10.0%	40	- 52.4%	- 16.7%
\$100,001 to \$200,000	123	+ 167.4%	+ 95.2%	5.5	+ 150.0%	+ 91.4%	31	- 13.9%	- 3.1%
\$200,001 to \$300,000	148	- 49.0%	+ 15.6%	4.4	- 32.3%	+ 31.9%	40	- 29.8%	- 14.9%
\$300,001 and Above	2,123	- 21.6%	- 24.8%	5.6	- 31.7%	- 11.3%	415	+ 4.5%	- 16.2%
Total	2,411	- 21.9%	- 20.5%	5.3	- 26.4%	- 7.4%	526	- 8.4%	- 15.4%

### Showings

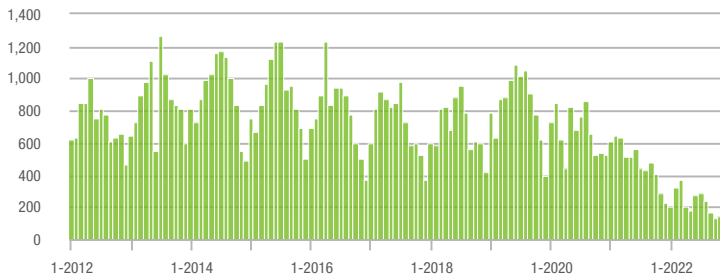
\$100,000 and Below



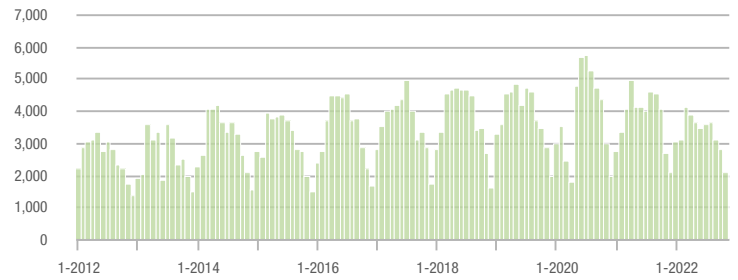
\$100,001 to \$200,000



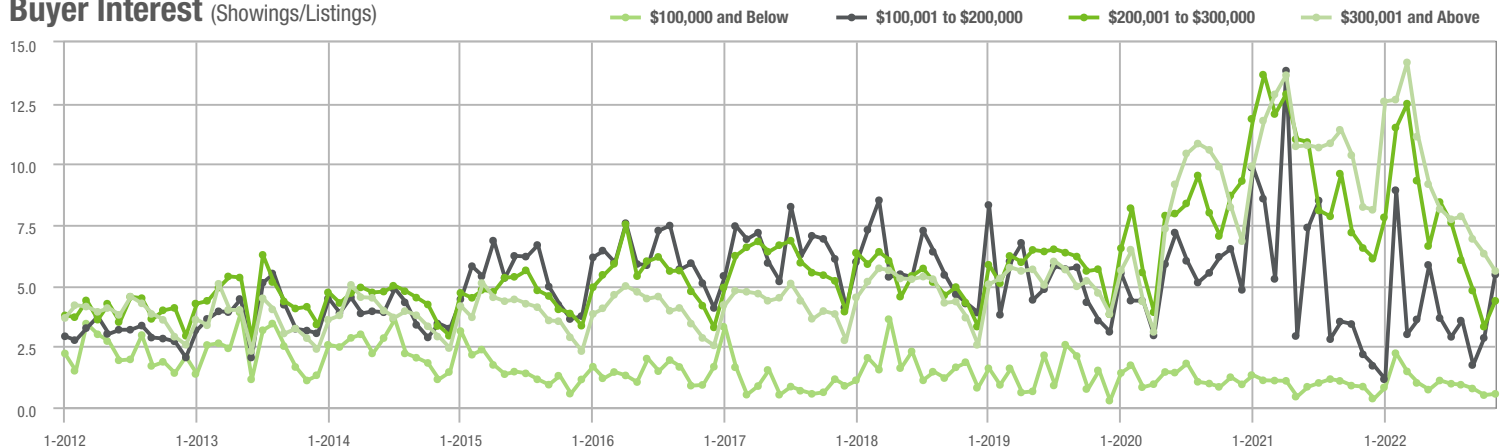
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

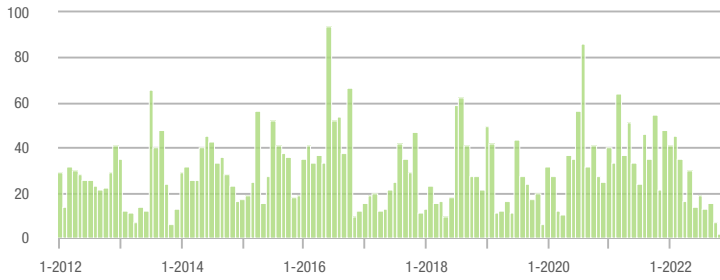


## Lake Wylie

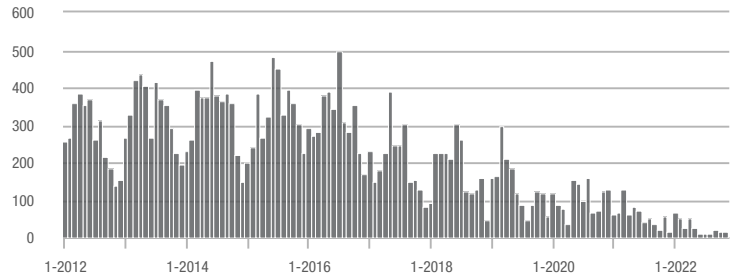
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 90.5%	- 71.4%	0.2	- 66.7%	- 56.0%	15	- 64.3%	- 6.3%
\$100,001 to \$200,000	14	- 75.9%	- 12.5%	1.1	- 75.0%	- 16.7%	16	- 27.3%	- 5.9%
\$200,001 to \$300,000	29	- 83.4%	- 39.6%	2.0	- 71.4%	- 37.5%	22	- 37.1%	- 12.0%
\$300,001 and Above	940	- 33.6%	- 26.1%	4.8	- 48.4%	- 19.0%	219	+ 22.3%	- 11.3%
Total	985	- 41.0%	- 26.7%	4.2	- 47.5%	- 20.2%	272	- 2.2%	- 10.8%

### Showings

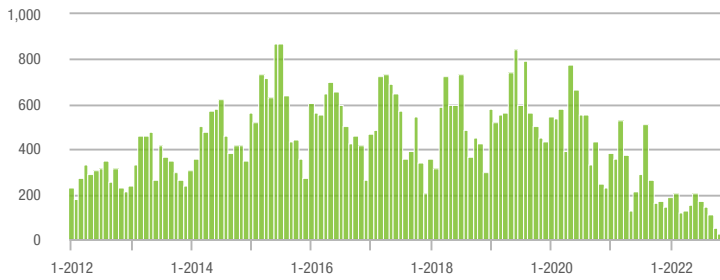
\$100,000 and Below



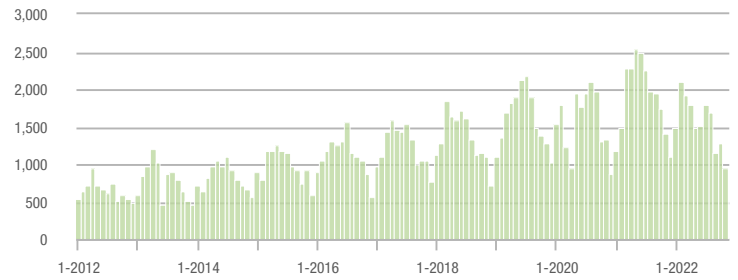
\$100,001 to \$200,000



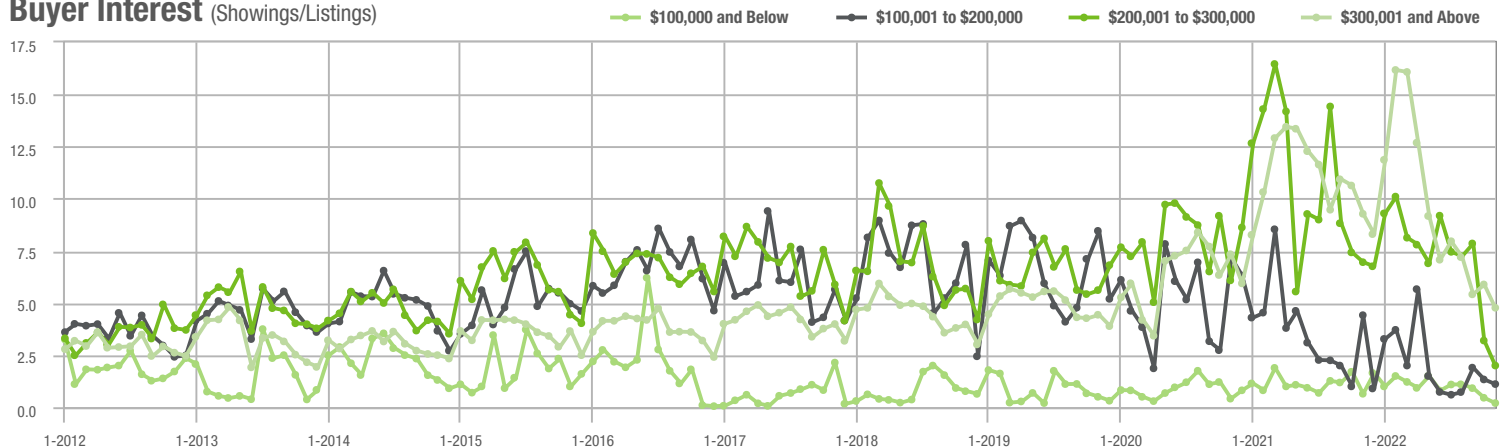
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

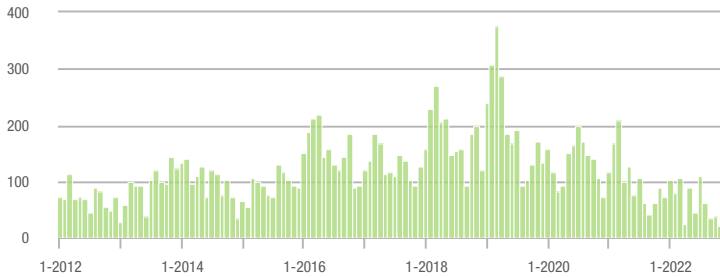


## Lancaster County, SC

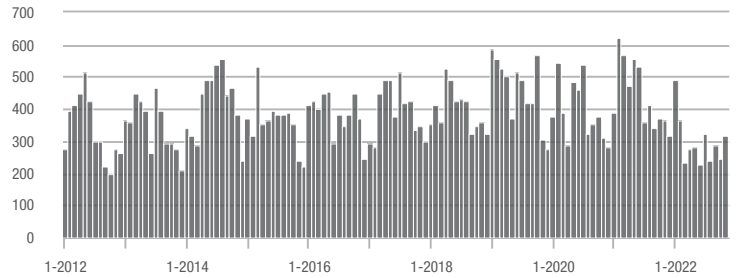
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	22	- 75.6%	- 40.5%	1.2	- 72.1%	- 8.9%	27	- 37.2%	- 25.0%
\$100,001 to \$200,000	315	- 13.0%	+ 29.1%	5.1	- 1.9%	+ 35.7%	70	- 7.9%	- 6.7%
\$200,001 to \$300,000	214	- 31.8%	- 36.9%	2.9	- 49.1%	- 24.2%	81	+ 24.6%	- 16.5%
\$300,001 and Above	1,049	- 22.2%	- 18.3%	4.8	- 50.0%	- 14.6%	237	+ 31.7%	- 7.8%
Total	1,600	- 24.3%	- 16.0%	4.3	- 41.9%	- 8.0%	415	+ 14.0%	- 10.8%

### Showings

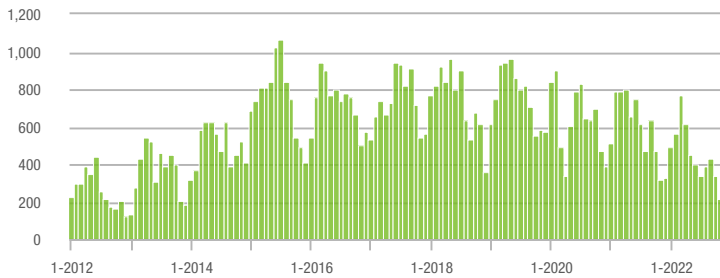
\$100,000 and Below



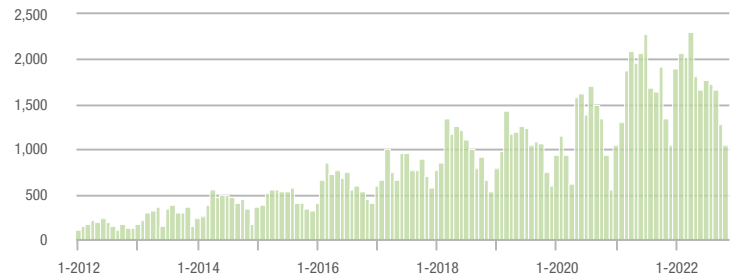
\$100,001 to \$200,000



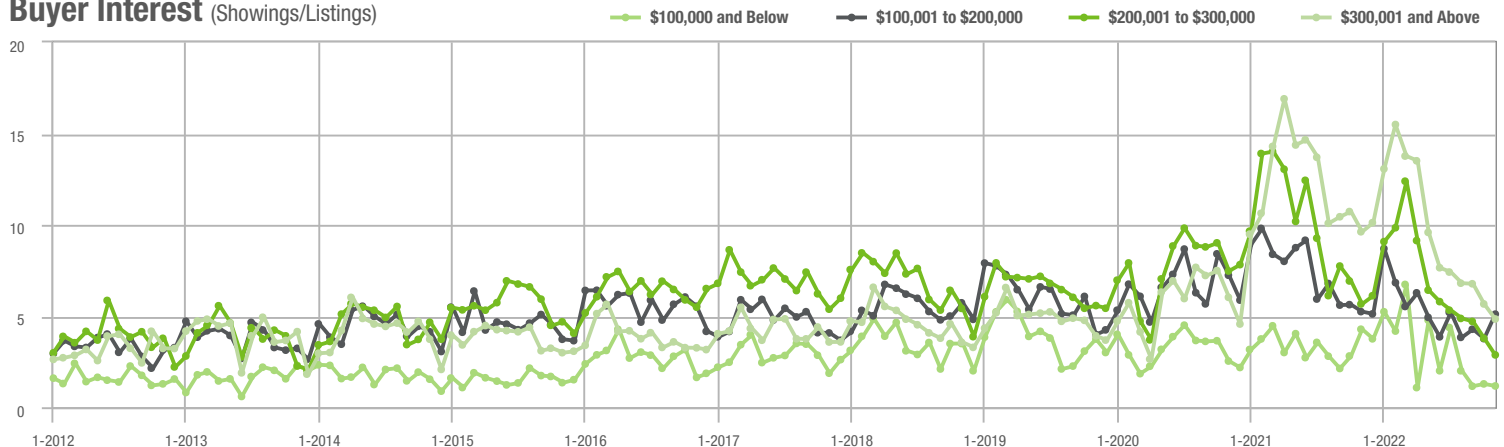
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

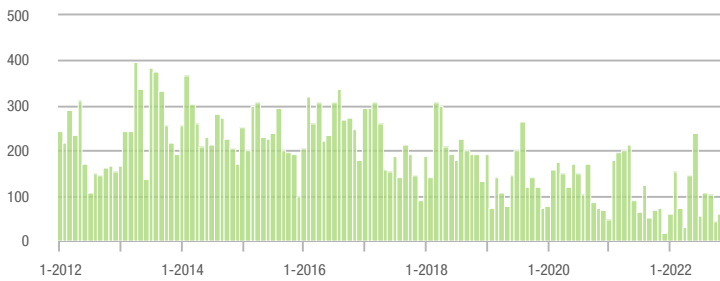


## Lincoln County, NC

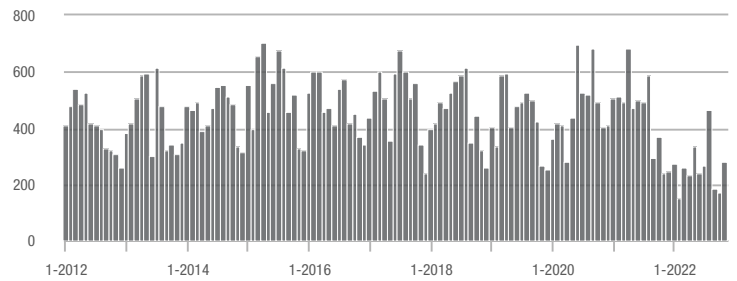
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	61	- 15.3%	+ 45.2%	3.6	+ 125.0%	+ 27.4%	39	- 54.1%	+ 2.6%
\$100,001 to \$200,000	280	+ 17.6%	+ 66.7%	7.4	+ 60.9%	+ 44.5%	43	- 29.5%	+ 10.3%
\$200,001 to \$300,000	287	- 46.6%	- 5.3%	4.7	- 55.2%	- 14.4%	63	- 4.5%	+ 1.6%
\$300,001 and Above	960	+ 15.2%	- 15.5%	5.2	- 26.8%	- 3.2%	203	+ 21.6%	- 12.5%
Total	1,588	- 5.5%	- 3.7%	5.3	- 20.9%	+ 0.7%	348	- 8.2%	- 6.2%

### Showings

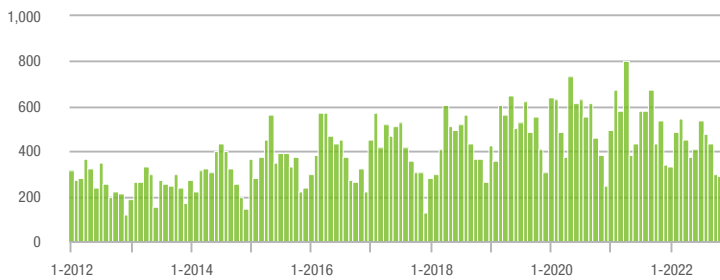
\$100,000 and Below



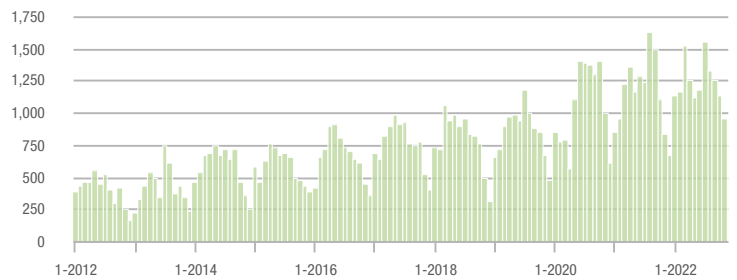
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

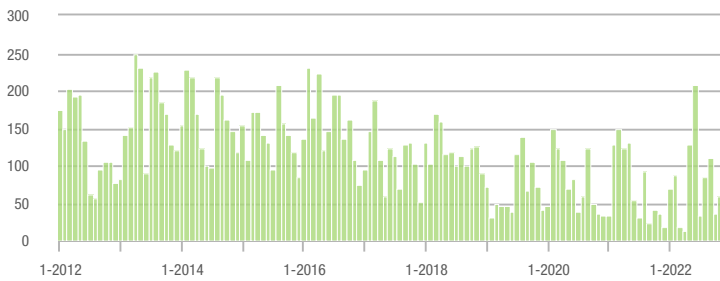


## Lincolnton, NC

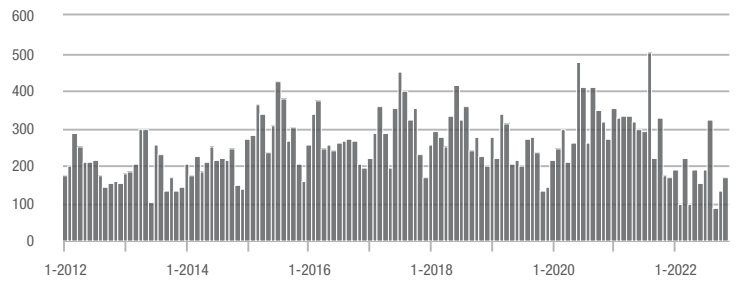
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	58	+ 61.1%	+ 65.7%	4.4	+ 57.1%	+ 16.1%	19	- 47.2%	+ 18.8%
\$100,001 to \$200,000	169	- 2.3%	+ 28.0%	8.0	+ 31.1%	+ 10.6%	23	- 23.3%	+ 15.0%
\$200,001 to \$300,000	155	- 63.6%	+ 10.7%	3.9	- 70.2%	- 4.0%	40	- 4.8%	+ 8.1%
\$300,001 and Above	244	+ 45.2%	+ 10.4%	6.0	+ 1.7%	+ 29.0%	45	+ 7.1%	- 13.5%
Total	626	- 22.0%	+ 18.6%	5.5	- 32.1%	+ 13.4%	127	- 15.3%	+ 1.6%

### Showings

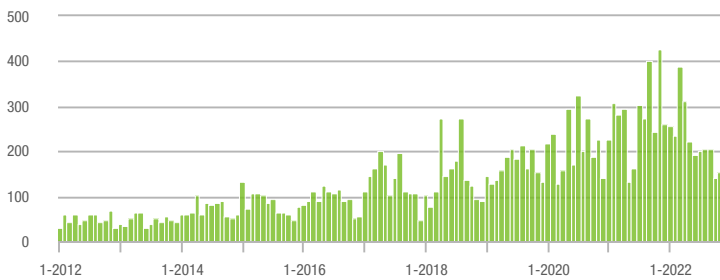
\$100,000 and Below



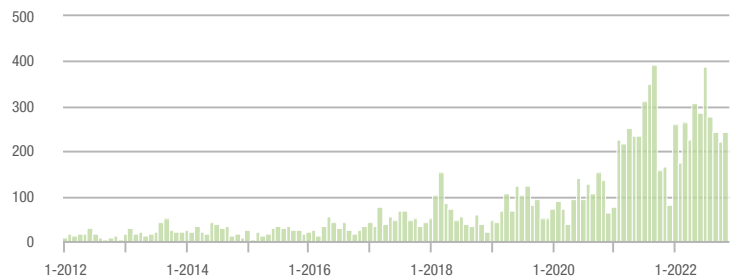
\$100,001 to \$200,000



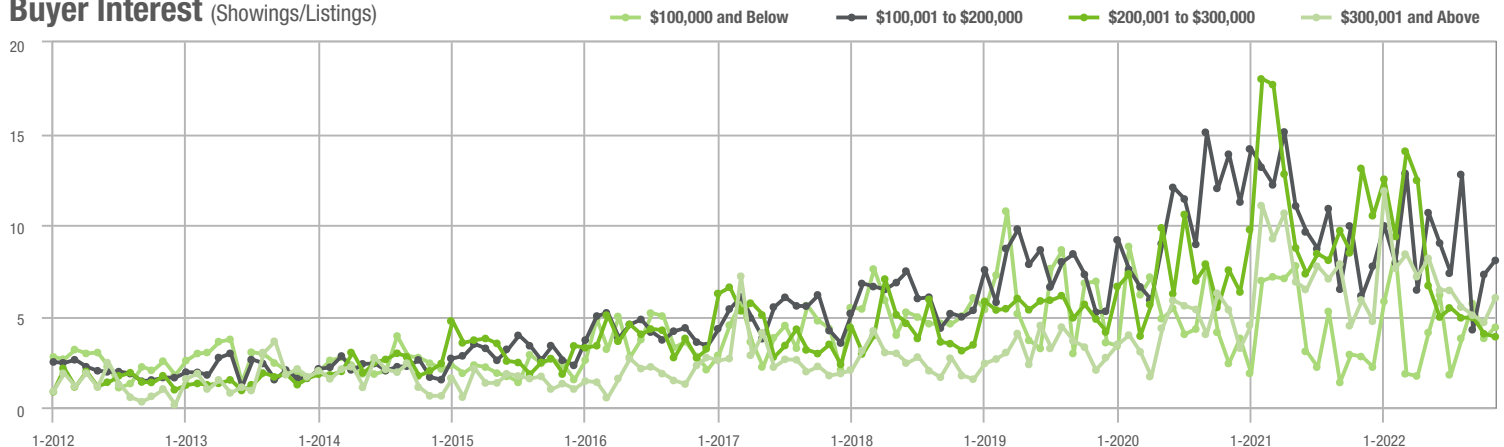
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

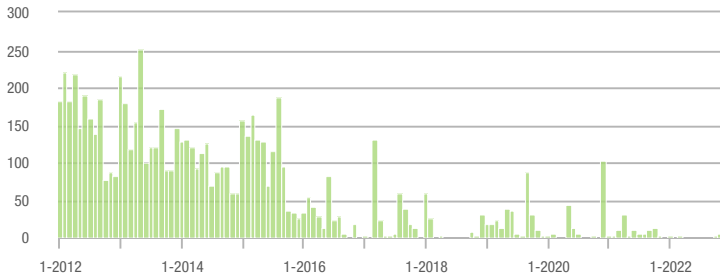


## Matthews, NC

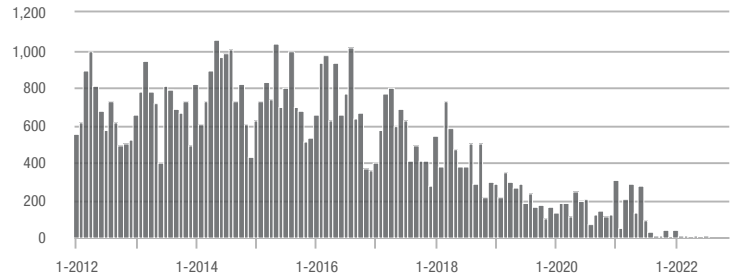
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	4	+ 33.3%	+ 100.0%	2.0	+ 150.0%	0.0%	2	- 60.0%	+ 100.0%
\$100,001 to \$200,000	3	- 93.3%	- 25.0%	1.0	- 77.8%	- 25.0%	3	- 70.0%	0.0%
\$200,001 to \$300,000	104	- 83.3%	+ 65.1%	7.1	- 71.3%	+ 66.7%	16	- 44.8%	- 5.9%
\$300,001 and Above	1,166	- 39.4%	- 1.7%	7.6	- 56.3%	+ 1.0%	173	+ 33.1%	- 6.0%
Total	1,277	- 50.8%	+ 1.8%	7.4	- 57.2%	+ 3.5%	194	+ 11.5%	- 5.4%

### Showings

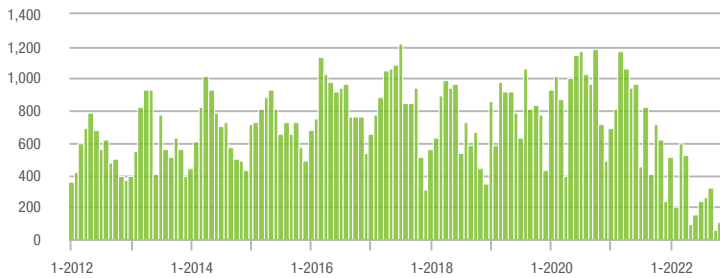
\$100,000 and Below



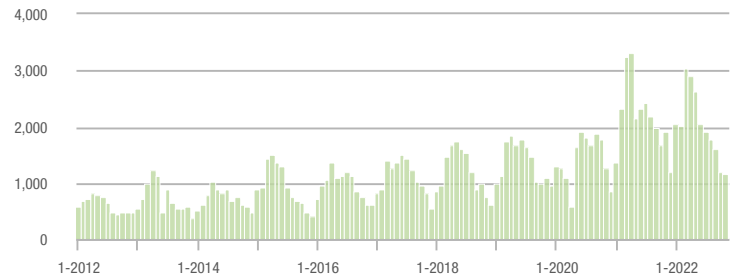
\$100,001 to \$200,000



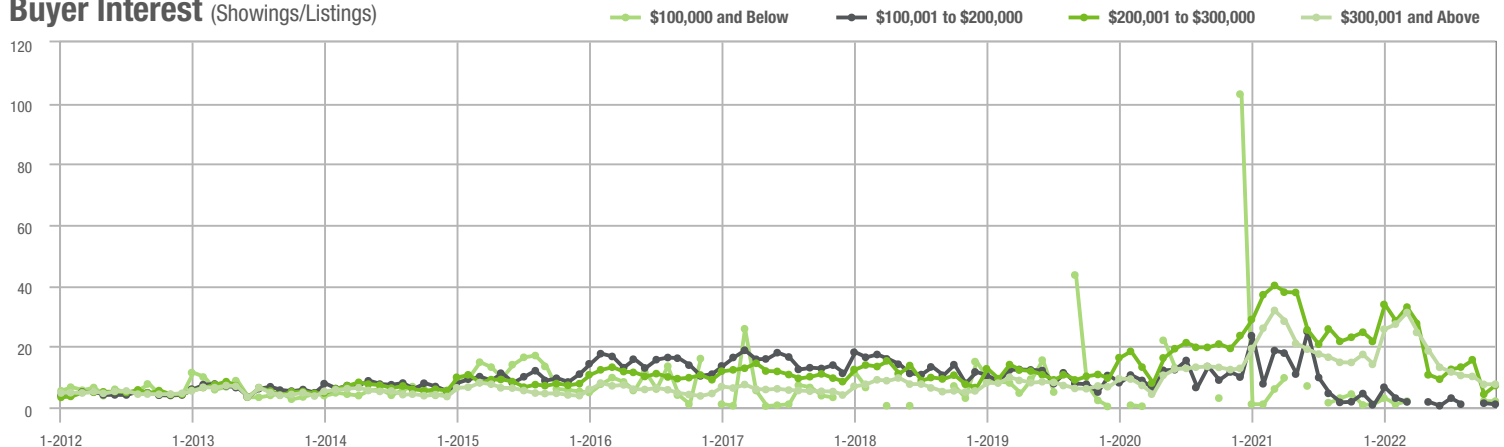
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

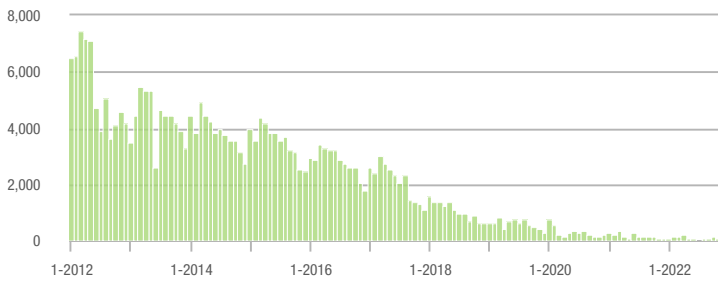


## Mecklenburg County, NC

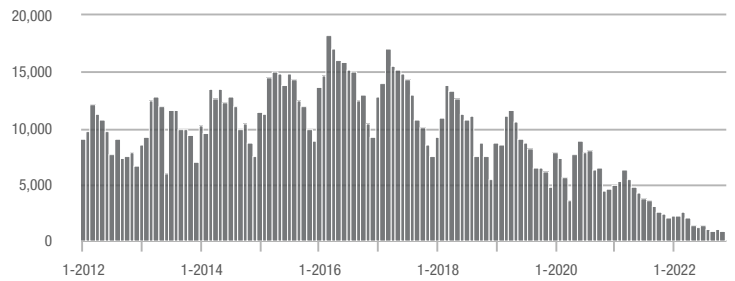
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	57	- 43.6%	- 62.7%	2.3	- 4.2%	- 54.2%	42	- 36.4%	- 14.3%
\$100,001 to \$200,000	887	- 63.6%	- 13.5%	6.6	- 45.0%	- 10.9%	139	- 36.5%	- 7.9%
\$200,001 to \$300,000	3,486	- 58.4%	- 16.9%	7.6	- 51.6%	- 10.4%	477	- 18.6%	- 9.8%
\$300,001 and Above	14,694	- 27.3%	- 16.4%	6.2	- 47.0%	- 9.2%	2,582	+ 31.7%	- 10.5%
Total	19,124	- 38.6%	- 16.7%	6.4	- 48.4%	- 9.7%	3,240	+ 14.4%	- 10.3%

### Showings

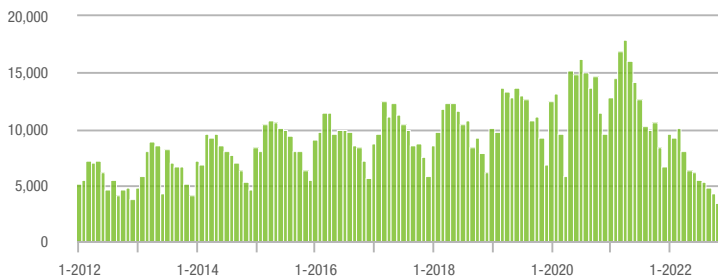
\$100,000 and Below



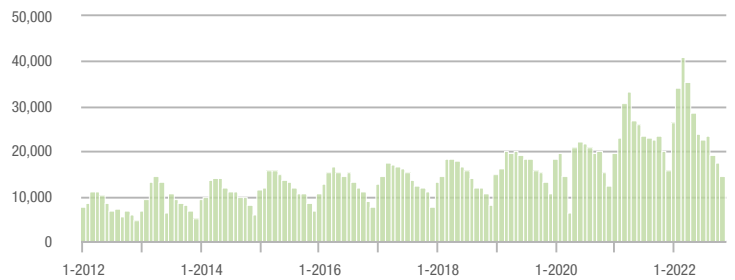
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

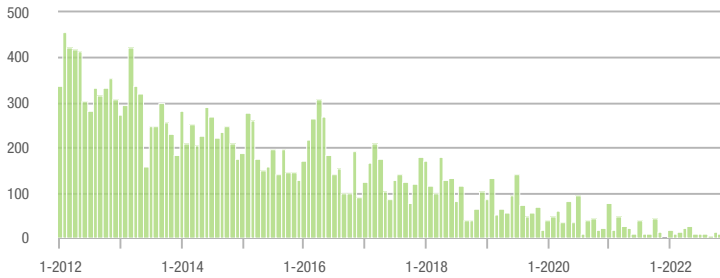


## Monroe, NC

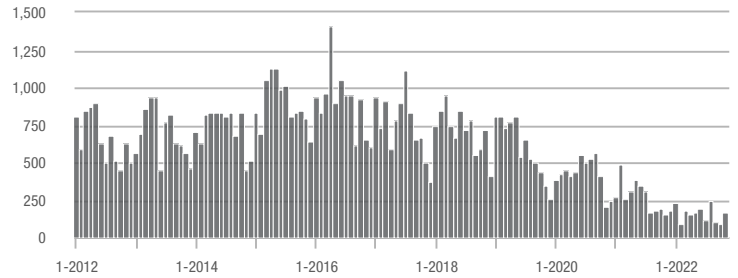
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	8	- 38.5%	- 33.3%	0.4	- 75.0%	- 43.8%	9	- 25.0%	- 18.2%
\$100,001 to \$200,000	171	+ 11.0%	+ 96.6%	7.4	+ 12.1%	+ 83.7%	26	- 21.2%	+ 4.0%
\$200,001 to \$300,000	276	- 58.6%	- 41.5%	6.0	- 58.3%	- 30.7%	48	- 4.0%	- 14.3%
\$300,001 and Above	614	- 29.8%	- 28.9%	4.1	- 51.8%	- 13.1%	162	+ 23.7%	- 23.6%
Total	1,069	- 37.4%	- 25.5%	4.8	- 49.5%	- 11.3%	245	+ 8.4%	- 19.4%

### Showings

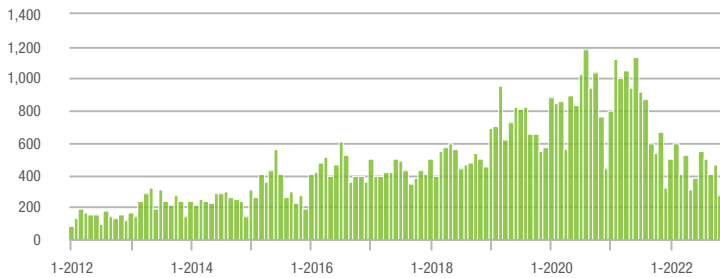
\$100,000 and Below



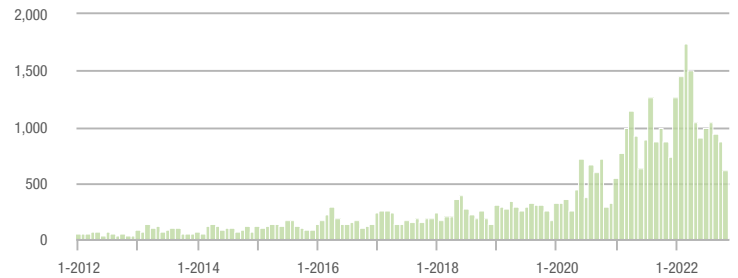
\$100,001 to \$200,000



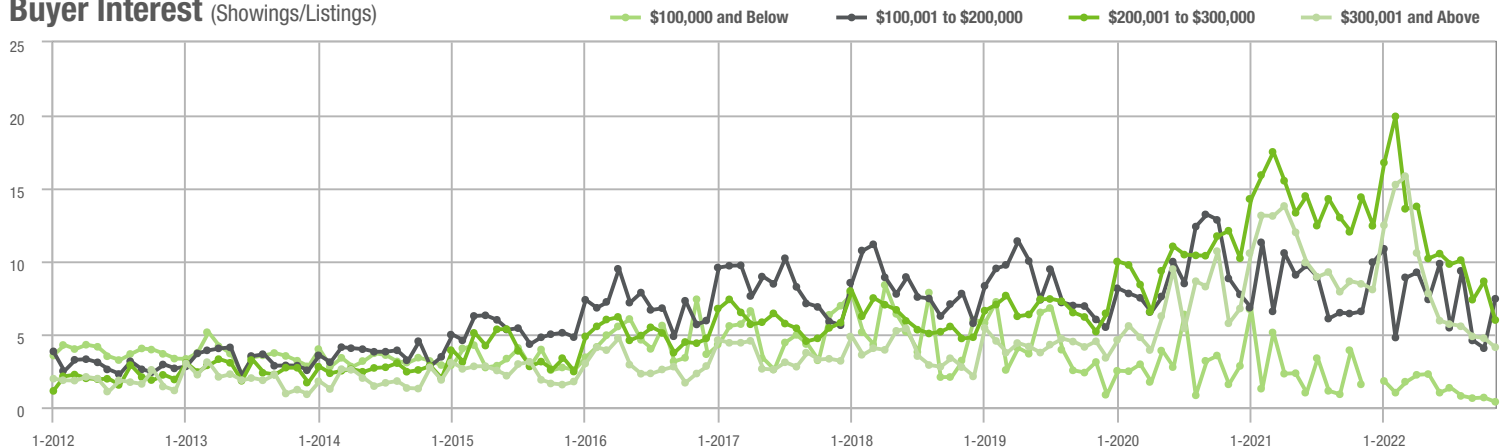
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

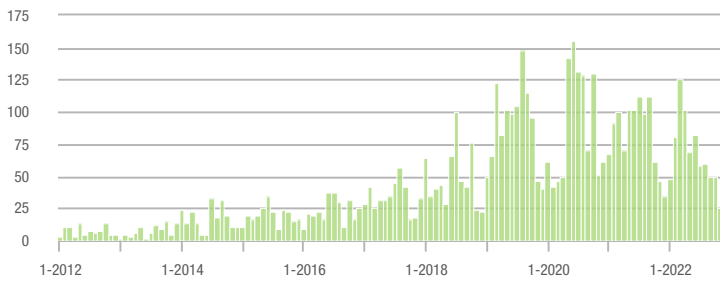


## Montgomery County, NC

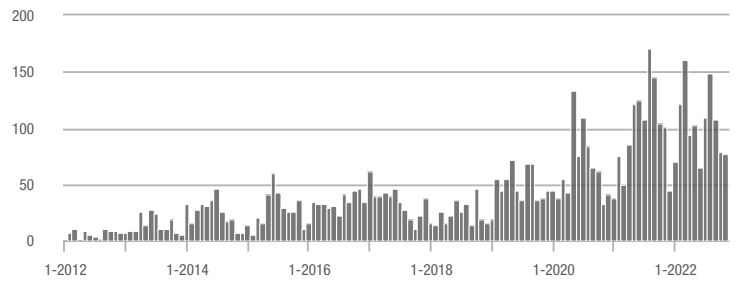
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	26	- 44.7%	- 48.0%	0.6	- 50.0%	- 21.7%	77	- 14.4%	- 8.3%
\$100,001 to \$200,000	77	- 23.8%	- 2.5%	2.1	- 36.4%	- 9.9%	42	+ 5.0%	- 6.7%
\$200,001 to \$300,000	24	- 4.0%	- 46.7%	2.1	0.0%	- 34.7%	12	- 14.3%	- 25.0%
\$300,001 and Above	70	- 44.4%	- 26.3%	2.1	- 56.3%	- 26.4%	30	- 11.8%	- 16.7%
Total	197	- 34.1%	- 26.8%	1.6	- 40.7%	- 23.6%	161	- 9.6%	- 11.0%

### Showings

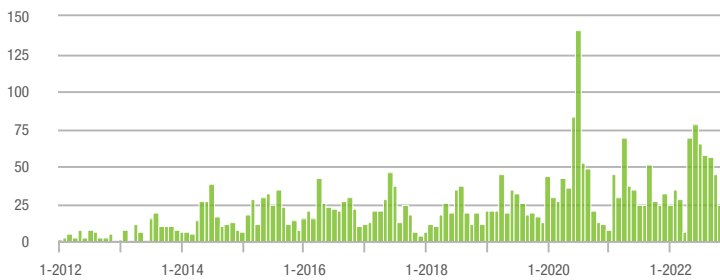
\$100,000 and Below



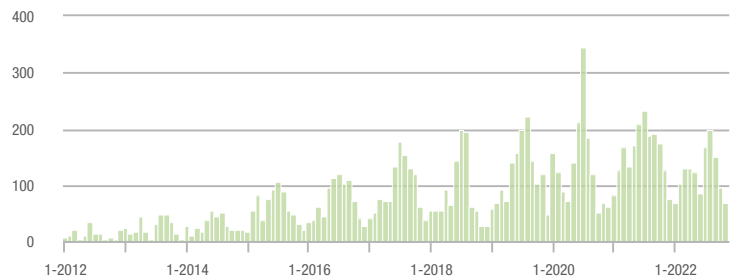
\$100,001 to \$200,000



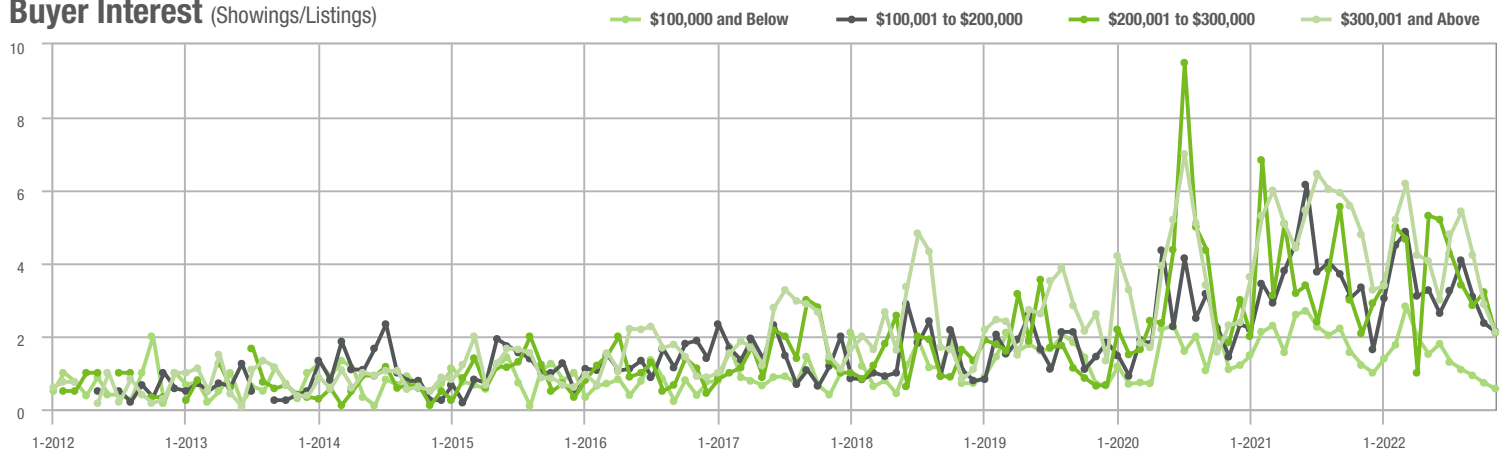
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

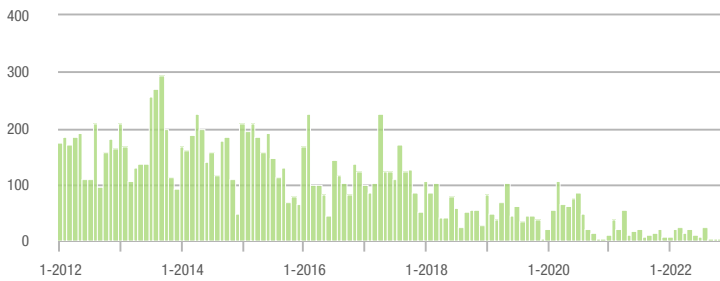


## Mooreville, NC

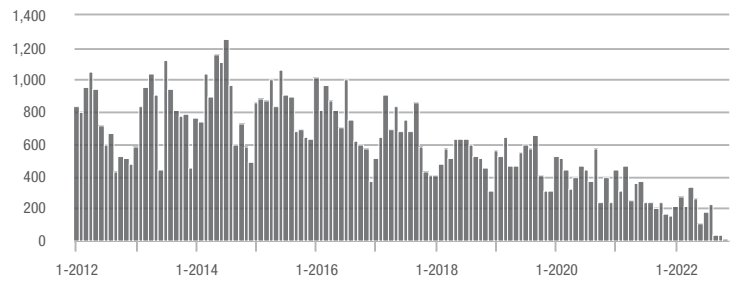
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	4	- 81.0%	- 20.0%	0.0	- 100.0%	- 100.0%	10	- 69.7%	- 33.3%
\$100,001 to \$200,000	15	- 91.1%	- 57.1%	1.9	- 74.7%	- 46.4%	9	- 73.5%	- 25.0%
\$200,001 to \$300,000	265	- 53.9%	- 17.7%	6.3	- 40.6%	- 6.0%	47	- 24.2%	- 13.0%
\$300,001 and Above	1,578	- 10.5%	- 26.1%	5.6	- 28.2%	- 15.0%	302	+ 14.8%	- 15.6%
Total	1,862	- 26.3%	- 25.4%	5.5	- 32.1%	- 14.5%	368	- 6.1%	- 16.2%

### Showings

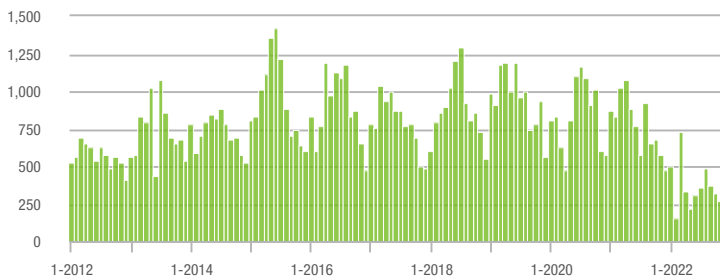
\$100,000 and Below



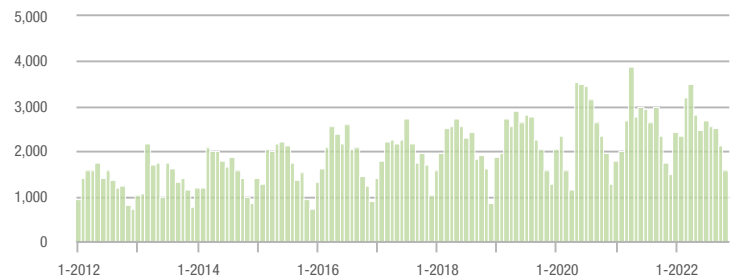
\$100,001 to \$200,000



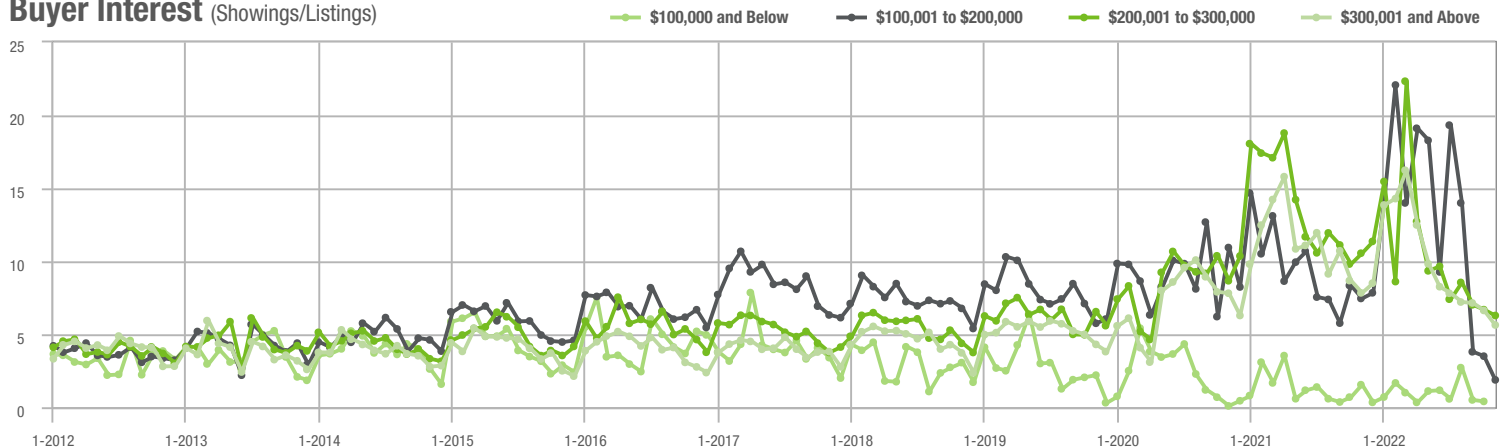
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

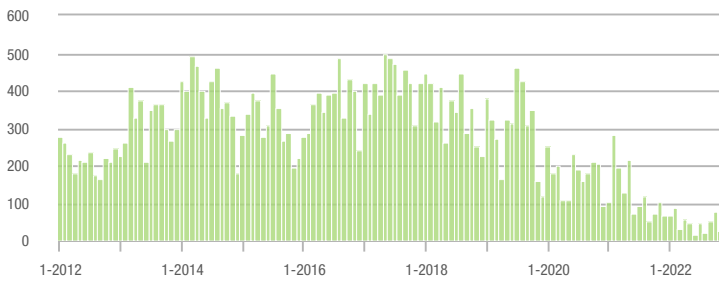


## Rock Hill, SC

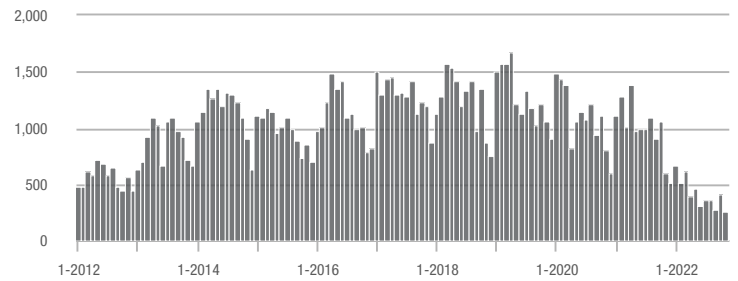
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	26	- 74.5%	- 66.7%	1.8	- 74.6%	- 71.2%	24	- 36.8%	0.0%
\$100,001 to \$200,000	264	- 55.4%	- 36.7%	5.5	- 42.7%	- 39.7%	51	- 27.1%	- 1.9%
\$200,001 to \$300,000	698	- 42.5%	- 29.6%	6.9	- 48.9%	- 18.3%	102	+ 6.3%	- 14.3%
\$300,001 and Above	834	- 40.1%	- 28.4%	5.2	- 57.0%	- 18.3%	171	+ 28.6%	- 17.0%
Total	1,822	- 44.8%	- 31.3%	5.7	- 51.7%	- 23.7%	348	+ 3.3%	- 13.2%

### Showings

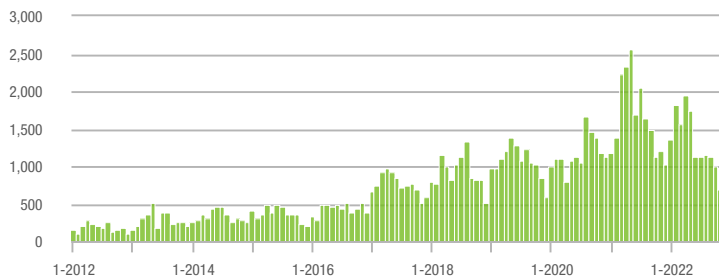
\$100,000 and Below



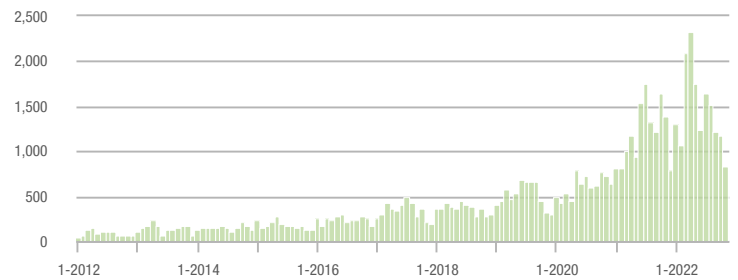
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

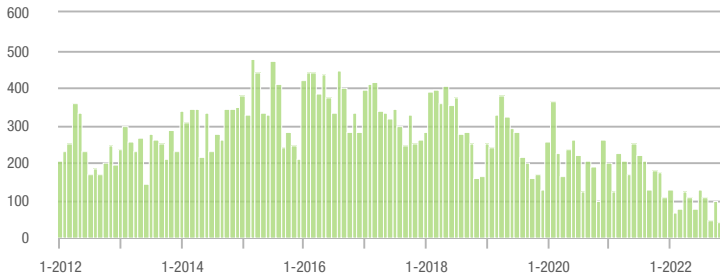


## Salisbury, NC

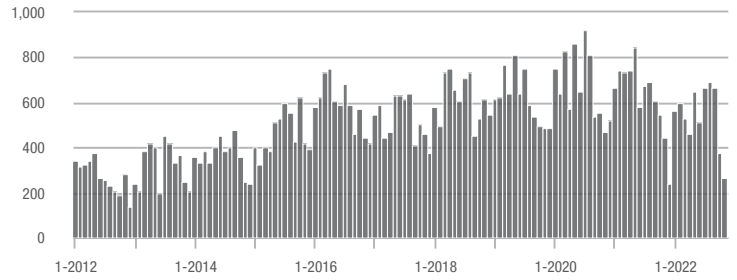
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	42	- 75.9%	- 56.7%	2.2	- 51.1%	- 49.3%	35	- 45.3%	- 7.9%
\$100,001 to \$200,000	269	- 40.0%	- 28.1%	5.9	- 18.1%	- 17.9%	49	- 27.9%	- 12.5%
\$200,001 to \$300,000	433	- 40.6%	- 8.1%	5.4	- 45.5%	- 2.6%	89	+ 9.9%	- 7.3%
\$300,001 and Above	348	+ 34.4%	- 3.1%	4.0	- 25.9%	- 3.1%	93	+ 50.0%	- 6.1%
Total	1,092	- 32.2%	- 16.1%	4.7	- 35.6%	- 10.5%	266	- 3.3%	- 8.0%

### Showings

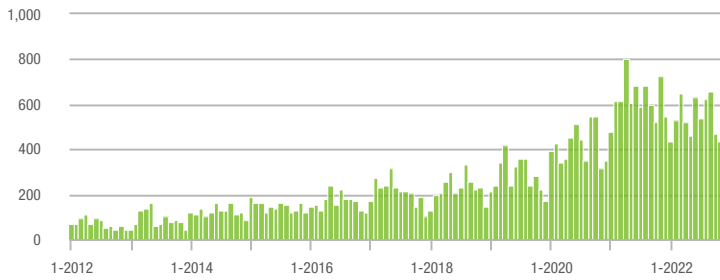
\$100,000 and Below



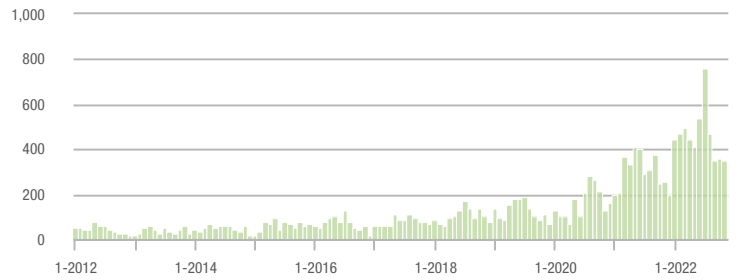
\$100,001 to \$200,000



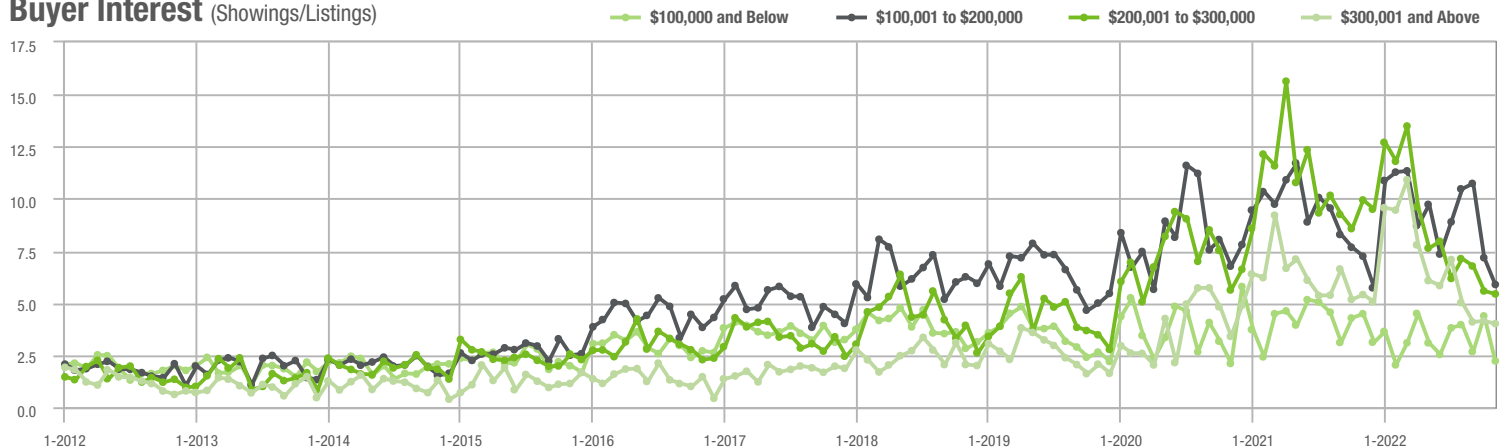
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

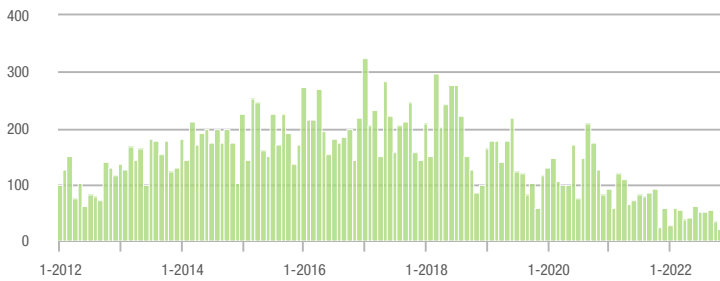


## Stanly County, NC

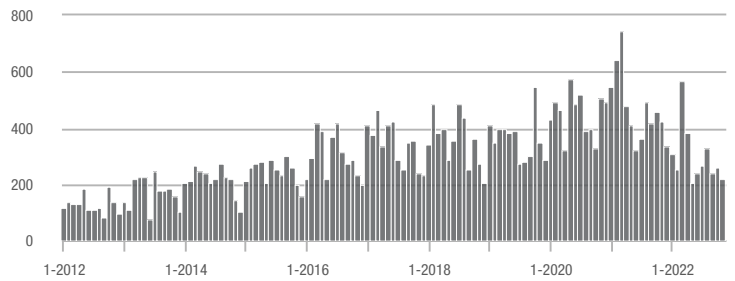
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	19	- 17.4%	- 45.7%	2.1	+ 90.9%	- 27.1%	16	- 61.0%	- 27.3%
\$100,001 to \$200,000	220	- 48.4%	- 16.3%	4.4	- 35.3%	- 14.1%	54	- 29.9%	- 8.5%
\$200,001 to \$300,000	229	+ 4.6%	- 11.9%	3.3	- 40.0%	- 15.2%	79	+ 79.5%	- 1.3%
\$300,001 and Above	275	+ 1.5%	- 28.0%	3.6	- 45.5%	- 18.3%	102	+ 54.5%	- 8.9%
Total	743	- 20.9%	- 21.0%	3.6	- 36.8%	- 16.2%	251	+ 10.1%	- 8.1%

### Showings

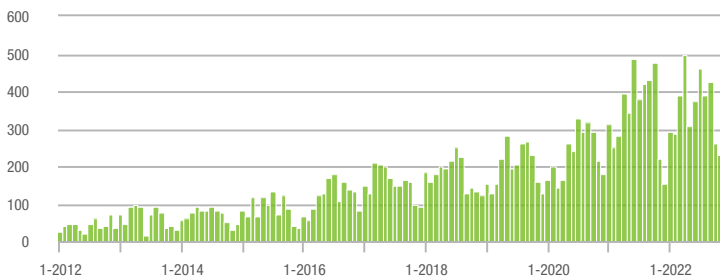
\$100,000 and Below



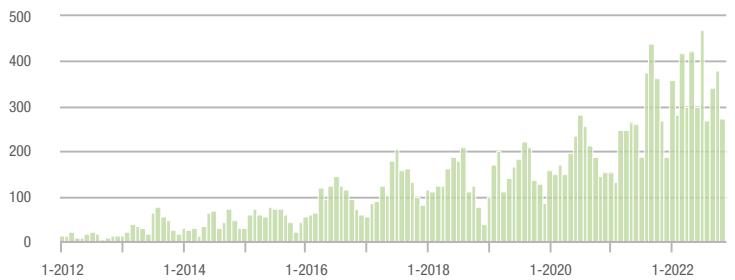
\$100,001 to \$200,000



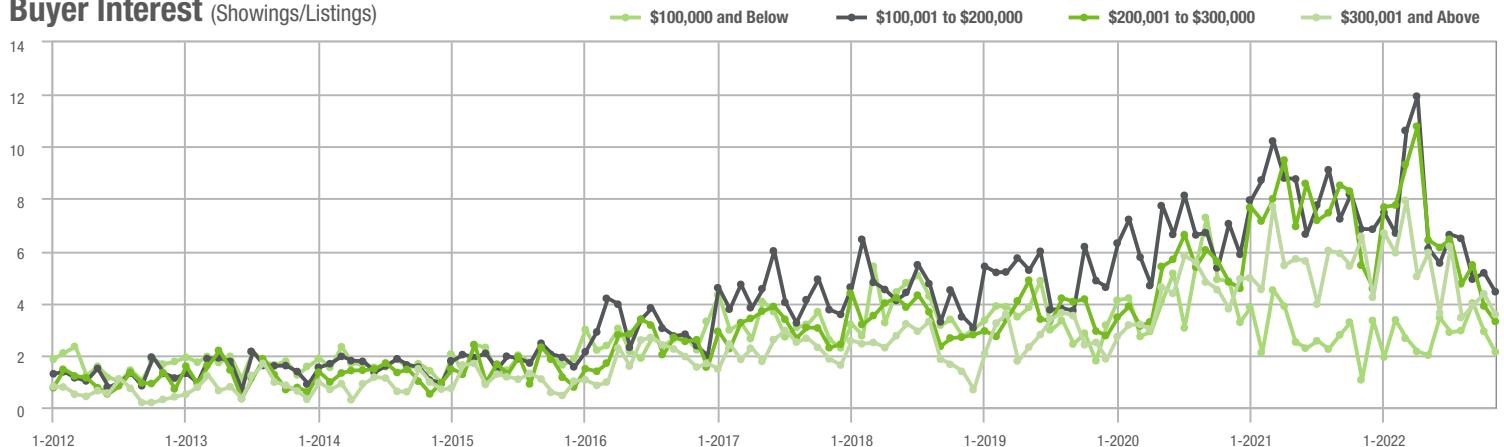
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

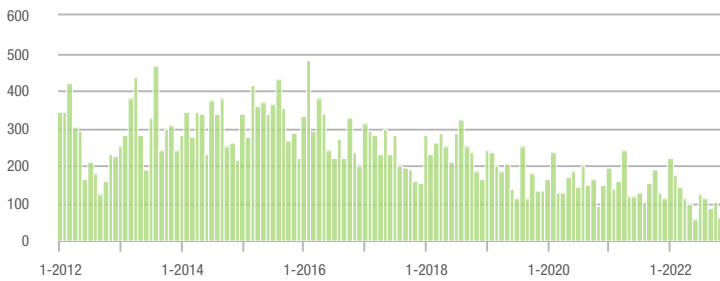


## Statesville, NC

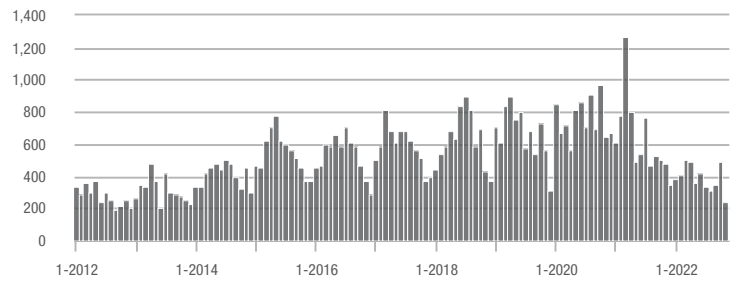
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	63	- 50.8%	- 40.0%	1.9	- 17.4%	- 28.5%	59	- 53.2%	- 21.3%
\$100,001 to \$200,000	239	- 50.1%	- 51.8%	5.1	- 40.7%	- 44.5%	54	- 26.0%	- 14.3%
\$200,001 to \$300,000	476	+ 35.6%	+ 5.1%	5.3	- 13.1%	- 2.9%	94	+ 49.2%	+ 4.4%
\$300,001 and Above	298	- 29.2%	- 21.2%	2.8	- 58.2%	- 12.4%	128	+ 42.2%	- 12.3%
Total	1,076	- 22.0%	- 24.9%	3.9	- 36.1%	- 19.6%	335	- 4.8%	- 10.4%

### Showings

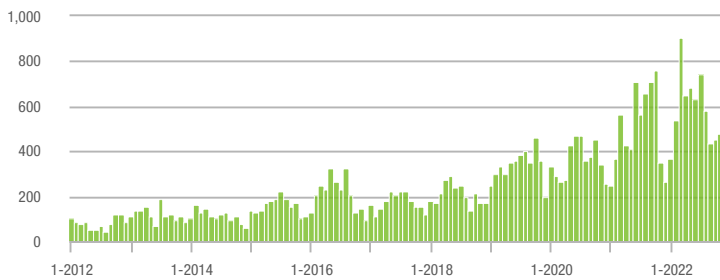
\$100,000 and Below



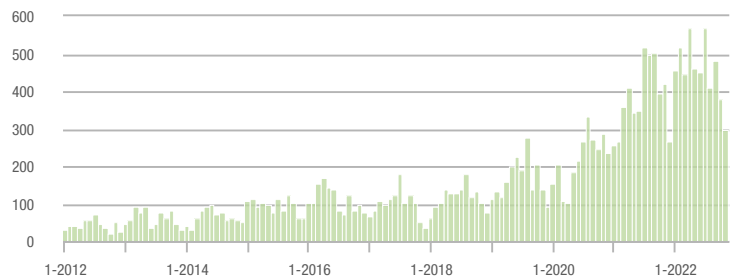
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

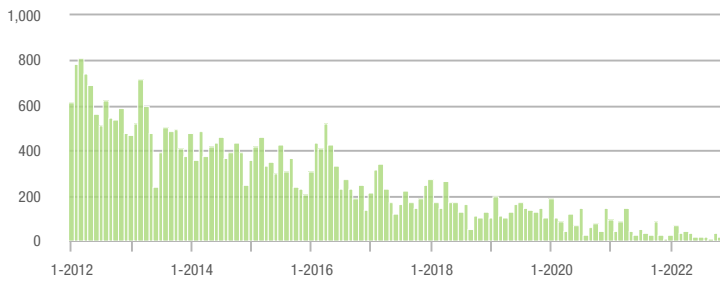


## Union County, NC

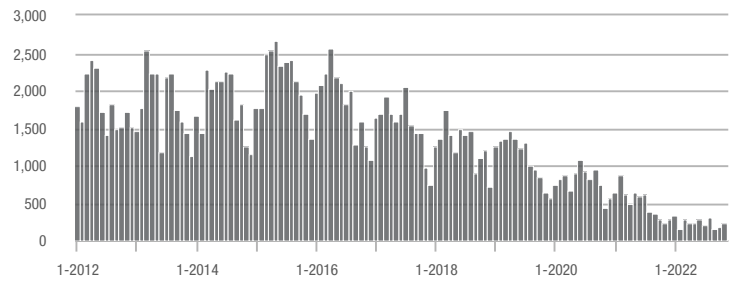
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	13	- 48.0%	- 65.8%	0.4	- 60.0%	- 75.3%	22	- 33.3%	- 12.0%
\$100,001 to \$200,000	228	- 4.2%	+ 36.5%	5.1	- 5.6%	+ 33.5%	52	- 18.8%	0.0%
\$200,001 to \$300,000	567	- 59.1%	- 22.5%	6.5	- 49.6%	- 16.0%	100	- 23.1%	- 8.3%
\$300,001 and Above	3,234	- 36.9%	- 22.3%	5.8	- 56.1%	- 9.3%	617	+ 29.1%	- 17.2%
Total	4,042	- 40.3%	- 20.7%	5.7	- 52.9%	- 9.5%	791	+ 12.2%	- 15.0%

### Showings

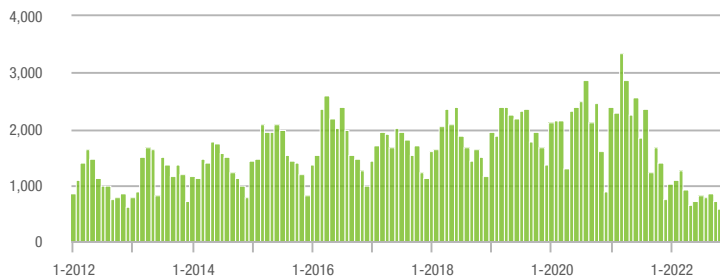
\$100,000 and Below



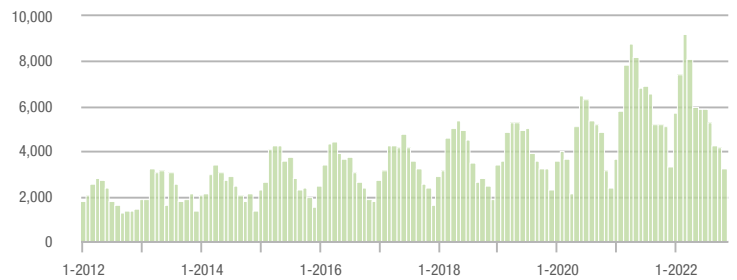
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

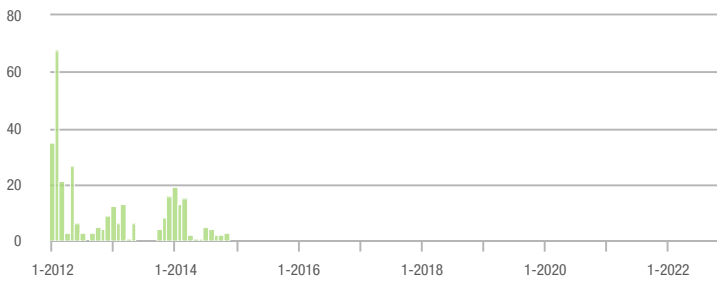


## Uptown Charlotte

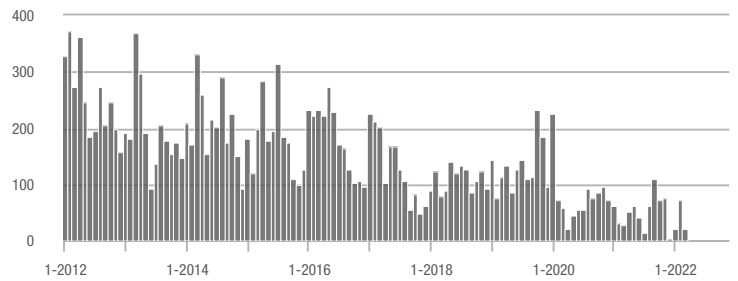
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%
\$200,001 to \$300,000	99	- 26.7%	+ 41.4%	11.0	- 2.7%	+ 25.7%	9	- 25.0%	+ 12.5%
\$300,001 and Above	292	- 49.5%	+ 0.3%	7.7	- 28.7%	+ 21.5%	38	- 32.1%	- 17.4%
Total	391	- 50.4%	+ 8.3%	8.3	- 27.2%	+ 24.4%	47	- 34.7%	- 13.0%

### Showings

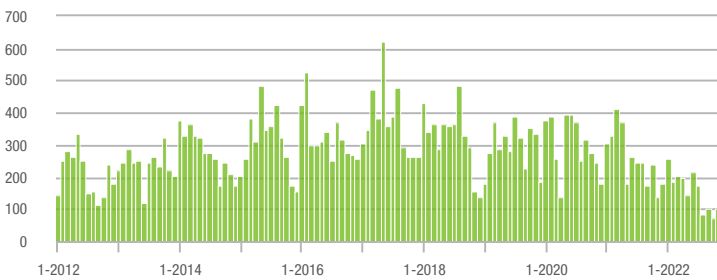
\$100,000 and Below



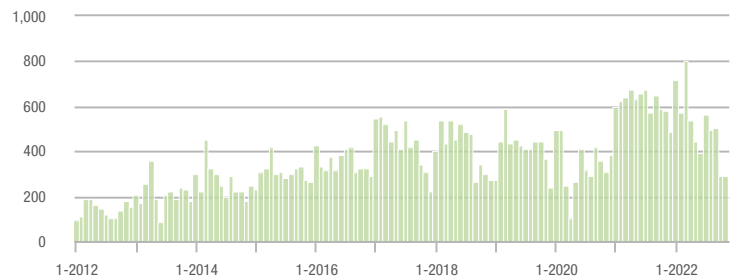
\$100,001 to \$200,000



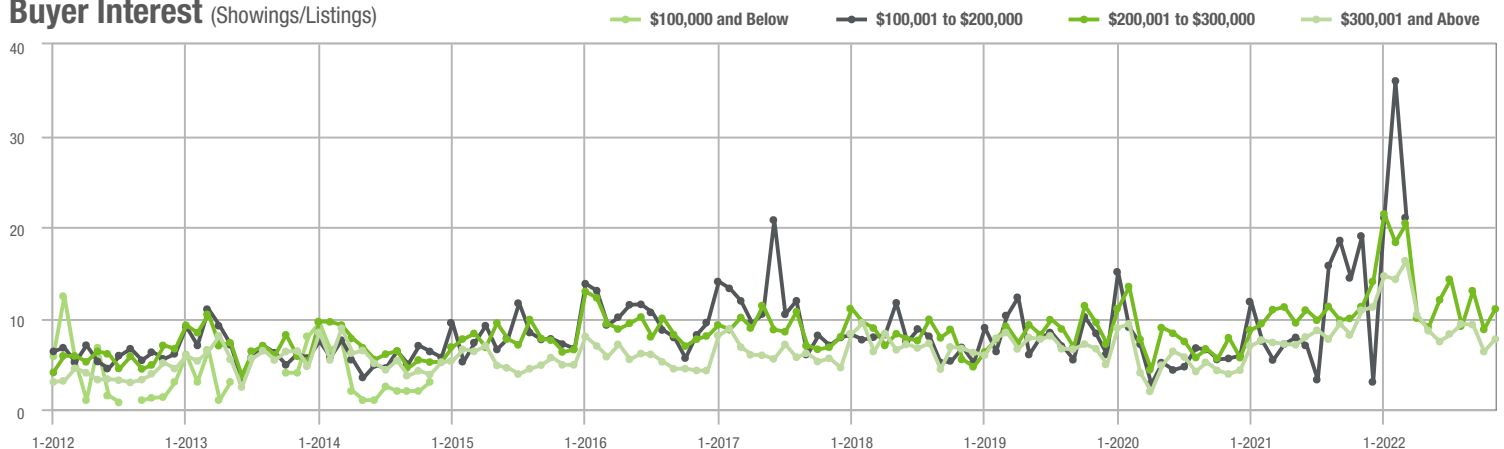
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

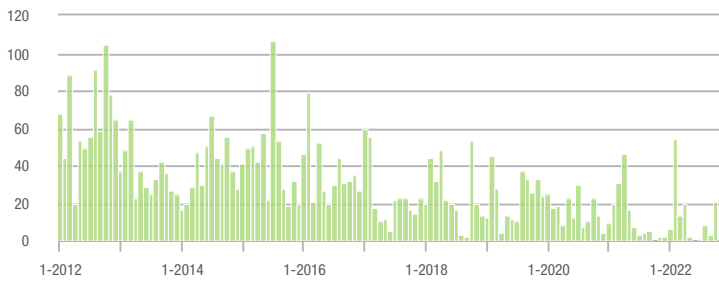


## Waxhaw, NC

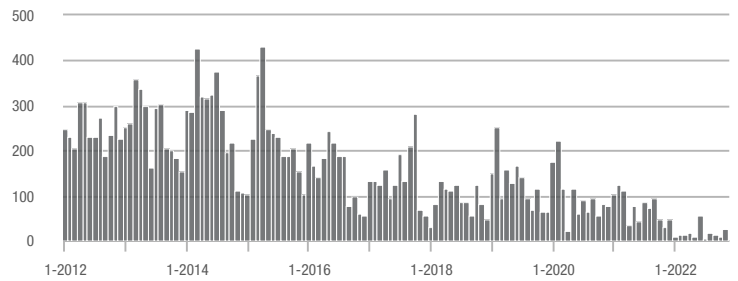
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	2	- 60.0%	- 50.0%
\$100,001 to \$200,000	27	- 6.9%	+ 200.0%	2.6	+ 8.3%	+ 102.2%	11	- 31.3%	+ 37.5%
\$200,001 to \$300,000	77	- 69.2%	+ 5.5%	10.0	- 21.9%	+ 42.9%	14	- 54.8%	- 17.6%
\$300,001 and Above	1,174	- 47.9%	- 16.8%	6.3	- 62.9%	- 11.4%	194	+ 33.8%	- 9.3%
Total	1,278	- 49.6%	- 15.6%	6.2	- 59.7%	- 10.2%	221	+ 12.2%	- 9.1%

### Showings

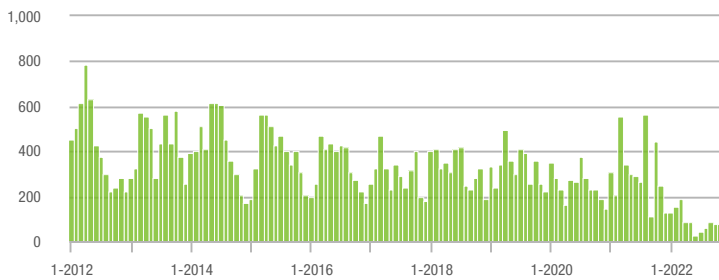
\$100,000 and Below



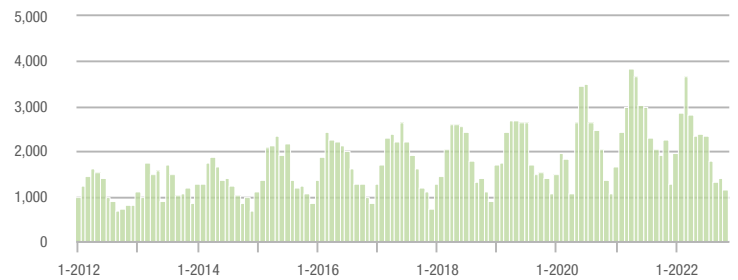
\$100,001 to \$200,000



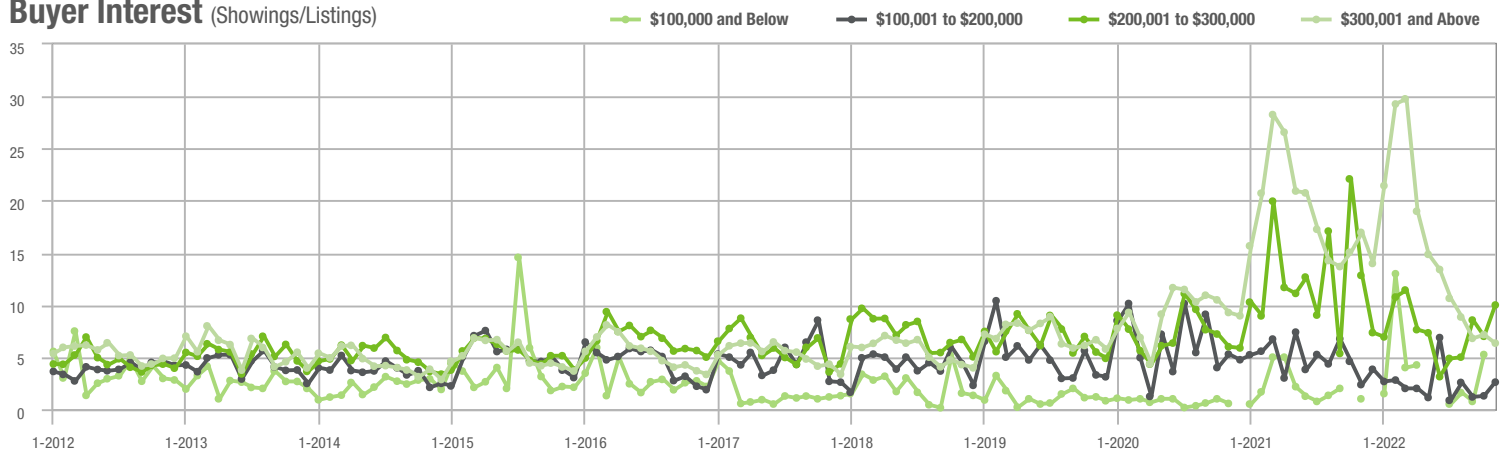
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

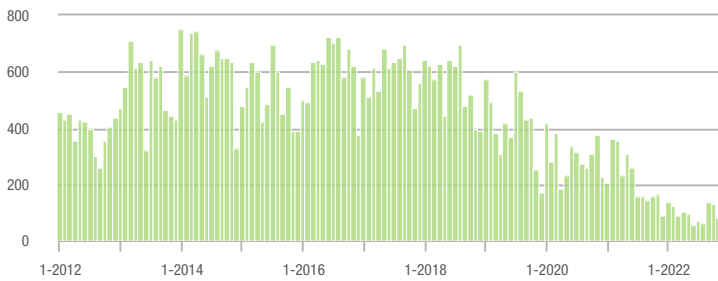


## York County, SC

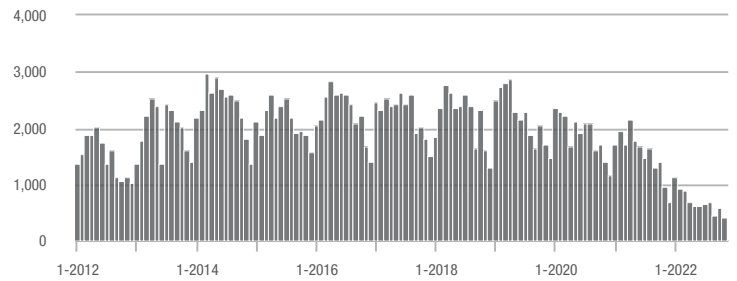
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change	November 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	81	- 50.0%	- 36.7%	1.7	- 54.1%	- 43.7%	63	- 29.2%	- 3.1%
\$100,001 to \$200,000	404	- 58.4%	- 31.5%	4.6	- 49.5%	- 29.7%	102	- 22.7%	- 5.6%
\$200,001 to \$300,000	1,279	- 47.9%	- 15.9%	6.8	- 48.9%	- 10.2%	201	- 2.9%	- 7.4%
\$300,001 and Above	3,008	- 26.0%	- 22.7%	5.6	- 46.7%	- 10.8%	586	+ 27.7%	- 15.2%
Total	4,772	- 37.6%	- 22.1%	5.6	- 47.2%	- 13.3%	952	+ 7.3%	- 11.9%

### Showings

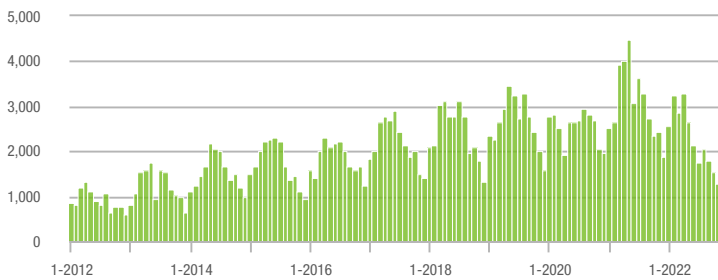
\$100,000 and Below



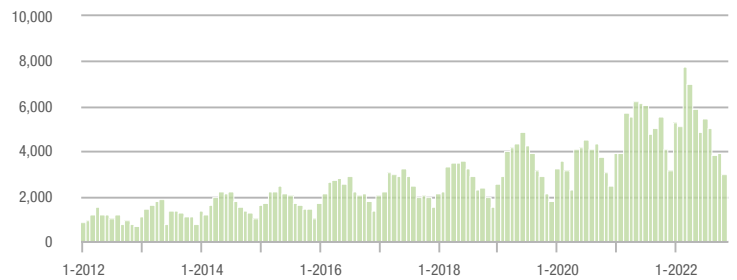
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

