

Showing Statistics

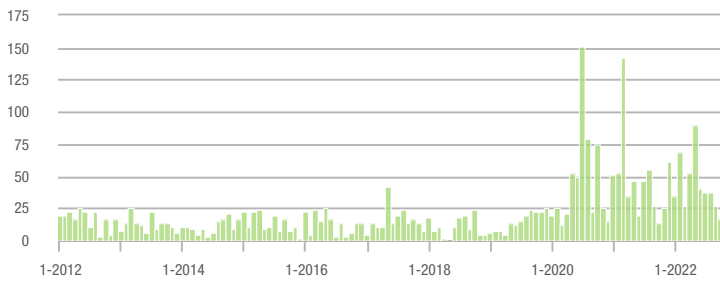
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	299	3.5	105
Anson County, NC	129	2.6	60
Cabarrus County, NC	4,378	6.3	760
Charlotte MSA	49,651	6.5	8,349
Chester County, SC	327	3.3	113
Chesterfield County, SC	52	2.1	28
Cleveland County, NC	1,271	4.0	345
City of Charlotte, NC	18,708	7.4	2,719
Concord, NC	2,605	6.8	417
Davidson, NC	732	8.1	103
Denver, NC	854	6.3	150
Fort Mill, SC	1,469	7.1	219
Gaston County, NC	4,601	6.1	836
Gastonia, NC	2,293	6.5	385
Huntersville, NC	1,612	7.5	237
Iredell County, NC	4,295	5.5	907
Kannapolis, NC	1,332	6.9	214
Lake Norman	3,031	5.9	585
Lake Wylie	1,343	5.5	284
Lancaster County, SC	1,903	4.8	434
Lincoln County, NC	1,649	5.4	353
Lincolnton, NC	528	4.8	123
Matthews, NC	1,251	7.3	191
Mecklenburg County, NC	22,957	7.3	3,401
Monroe, NC	1,444	5.6	289
Montgomery County, NC	269	2.1	171
Mooresville, NC	2,494	6.6	414
Rock Hill, SC	2,651	7.6	383
Salisbury, NC	1,300	5.5	277
Stanly County, NC	940	4.4	262
Statesville, NC	1,441	5.0	359
Union County, NC	5,095	6.4	885
Uptown Charlotte	361	6.9	52
Waxhaw, NC	1,503	7.1	229
York County, SC	6,113	6.6	1,033

Alexander County, NC

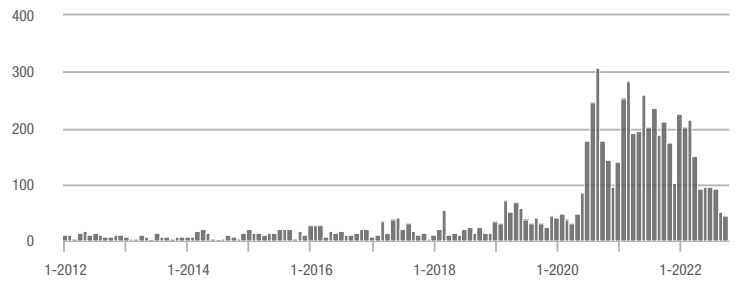
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	16	+ 23.1%	- 40.7%	1.1	+ 22.2%	- 41.3%	24	- 33.3%	- 7.7%
\$100,001 to \$200,000	45	- 78.9%	- 11.8%	3.4	- 54.7%	- 18.8%	15	- 55.9%	+ 7.1%
\$200,001 to \$300,000	79	- 42.3%	- 26.2%	4.4	- 36.2%	- 29.6%	19	- 20.8%	+ 5.6%
\$300,001 and Above	159	- 15.0%	- 21.7%	3.9	- 45.8%	- 26.7%	47	+ 46.9%	+ 2.2%
Total	299	- 45.6%	- 22.9%	3.5	- 43.5%	- 27.5%	105	- 16.7%	+ 1.0%

Showings

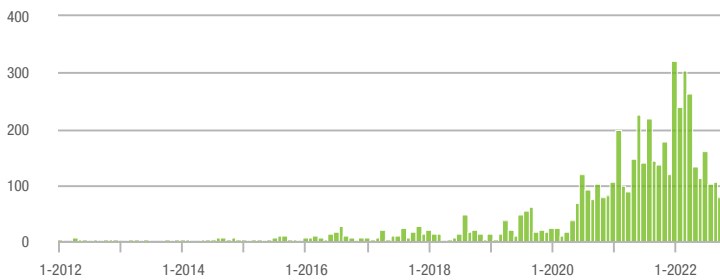
\$100,000 and Below



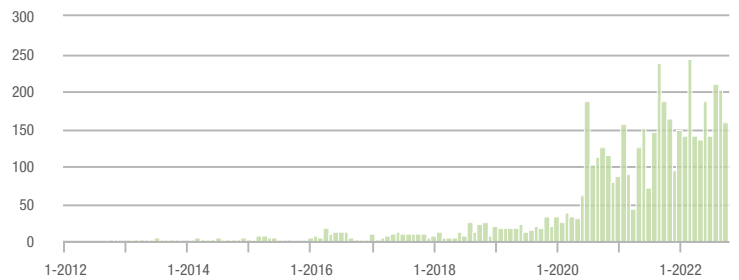
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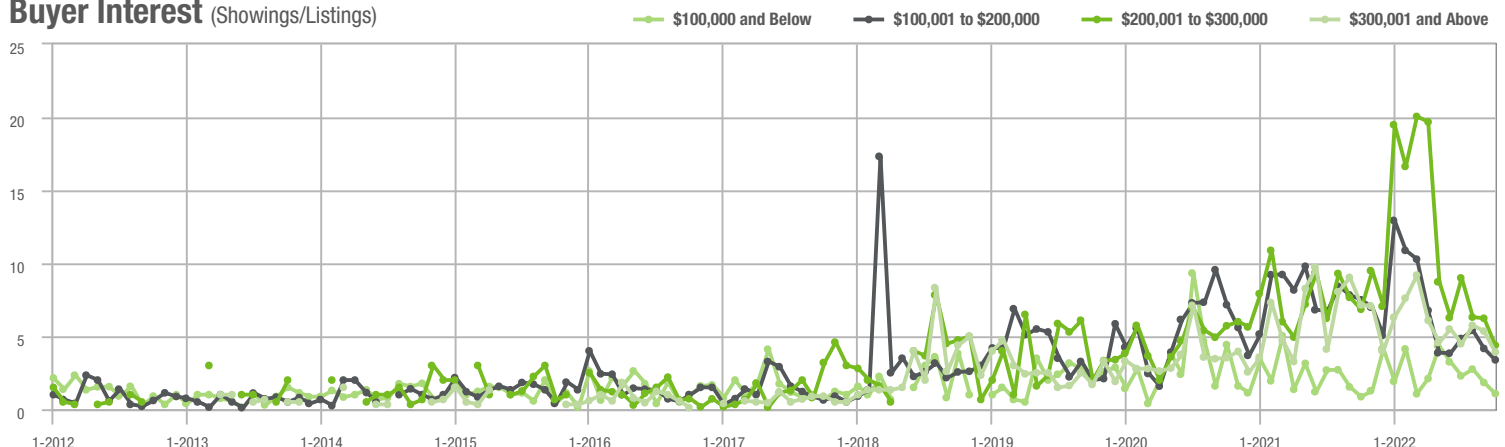
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

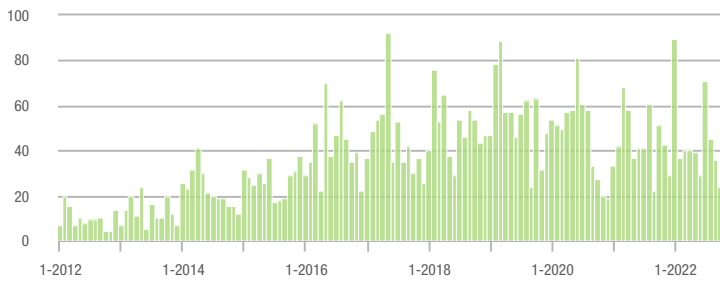


Anson County, NC

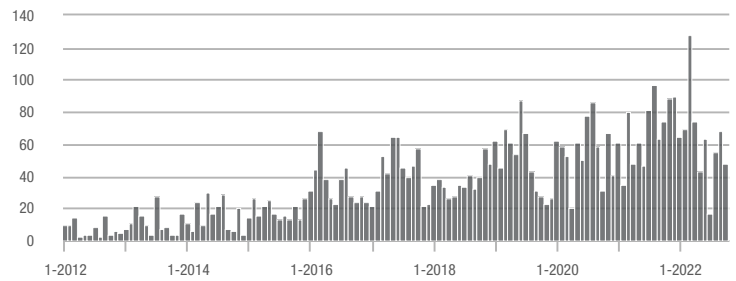
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\$100,000 and Below	24	- 52.9%	- 33.3%	2.1	- 19.2%	- 45.5%	17	- 51.4%	0.0%
\$100,001 to \$200,000	48	- 35.1%	- 29.4%	2.8	- 17.6%	- 14.6%	19	- 26.9%	- 20.8%
\$200,001 to \$300,000	35	+ 45.8%	+ 118.8%	3.5	- 12.5%	+ 75.0%	10	+ 42.9%	+ 25.0%
\$300,001 and Above	22	+ 69.2%	+ 175.0%	1.9	- 32.1%	+ 144.3%	14	+ 27.3%	+ 7.7%
Total	129	- 20.4%	+ 0.8%	2.6	- 16.1%	- 1.6%	60	- 24.1%	- 3.2%

Showings

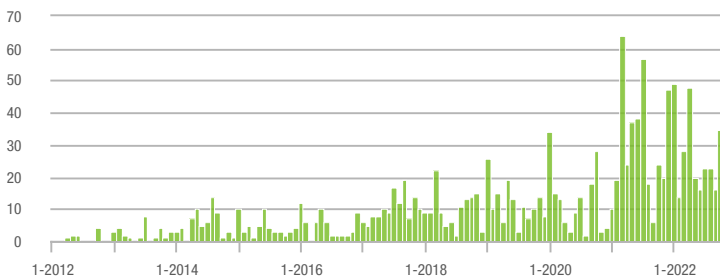
\$100,000 and Below



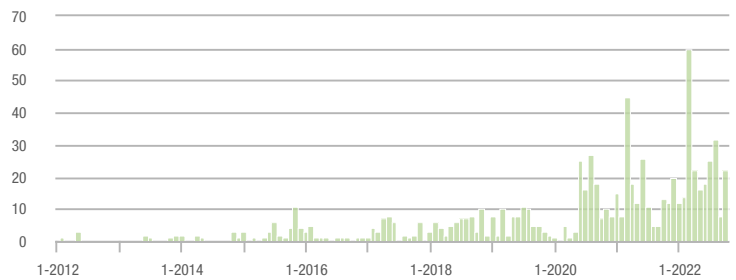
\$100,001 to \$200,000



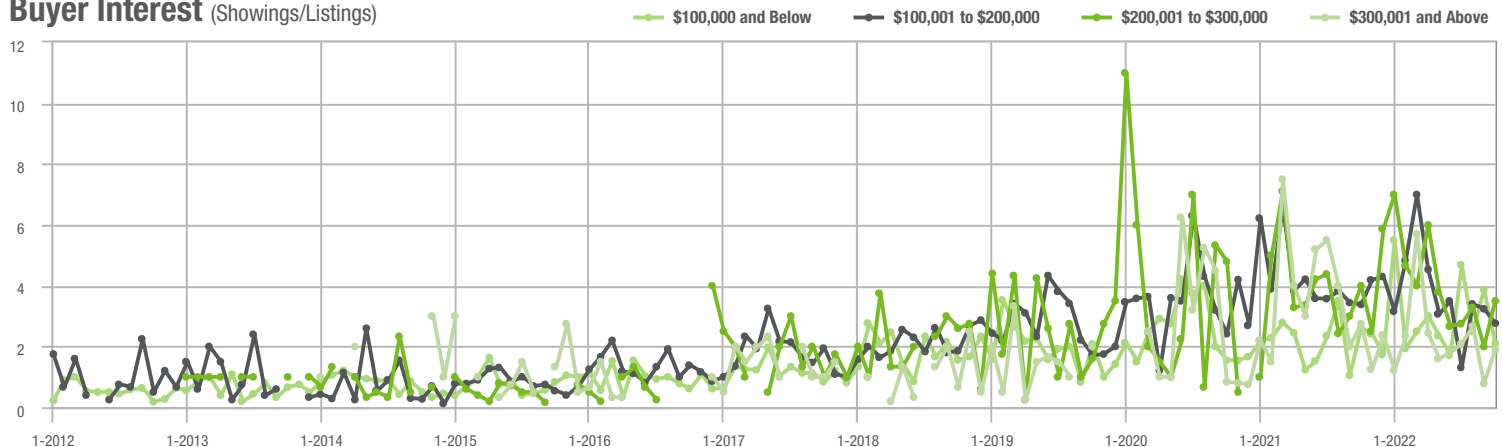
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

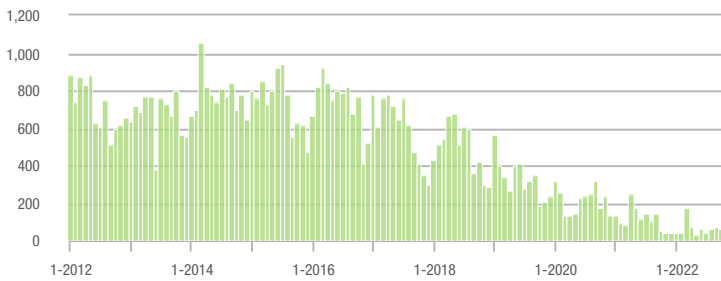


Cabarrus County, NC

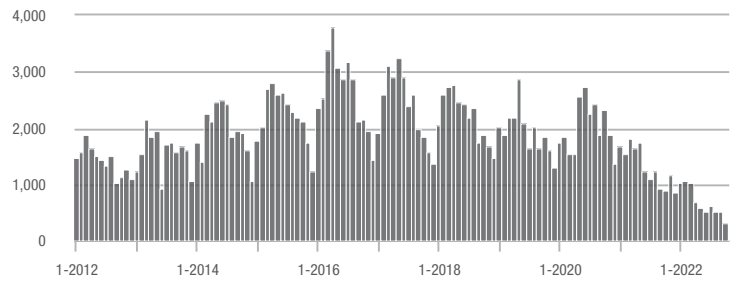
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\$100,000 and Below	60	+ 11.1%	- 15.5%	2.1	+ 10.5%	- 45.6%	33	- 21.4%	+ 22.2%
\$100,001 to \$200,000	304	- 66.1%	- 41.8%	6.4	- 40.2%	- 25.9%	54	- 48.1%	- 20.6%
\$200,001 to \$300,000	1,220	- 41.7%	+ 7.3%	9.3	- 35.9%	+ 6.8%	137	- 9.3%	0.0%
\$300,001 and Above	2,794	- 17.7%	- 3.7%	5.8	- 50.0%	- 7.0%	536	+ 59.5%	+ 2.1%
Total	4,378	- 32.0%	- 5.5%	6.3	- 46.6%	- 7.2%	760	+ 20.1%	+ 0.4%

Showings

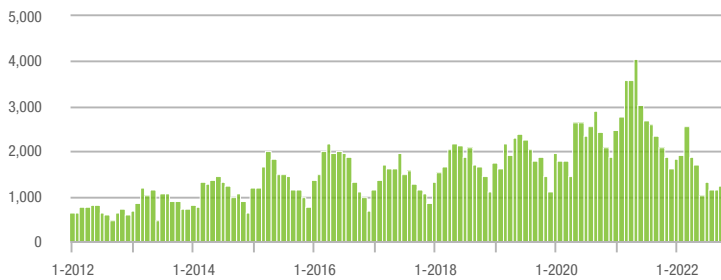
\$100,000 and Below



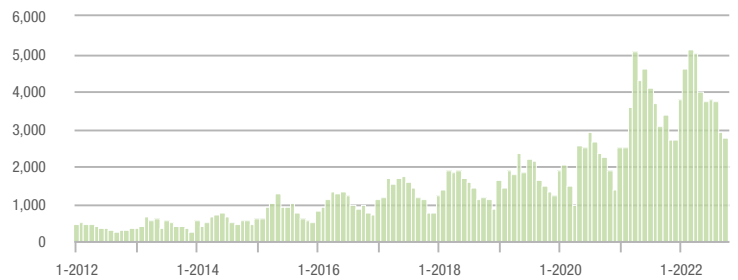
\$100,001 to \$200,000



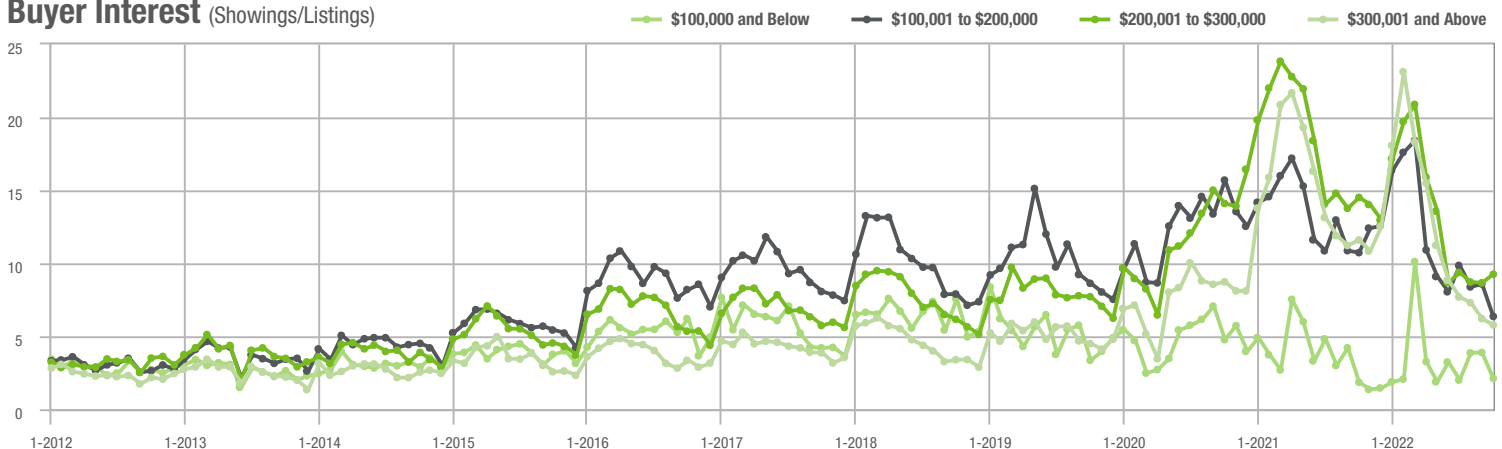
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

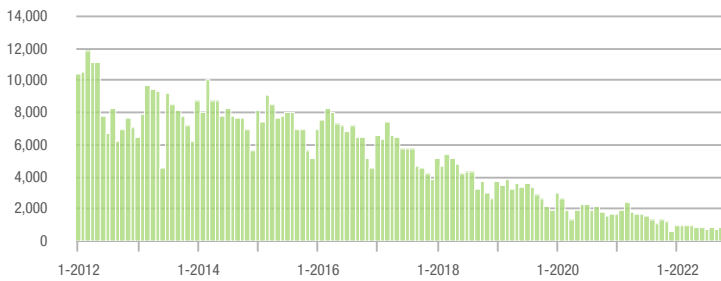


Charlotte MSA

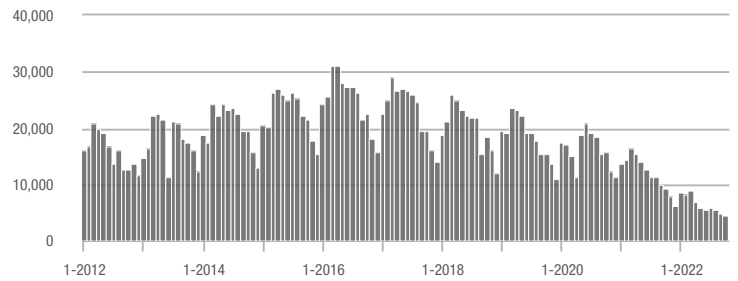
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	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	822	- 36.0%	+ 23.8%	2.9	- 9.4%	+ 24.5%	407	- 39.8%	- 5.1%
\$100,001 to \$200,000	4,546	- 50.0%	- 7.3%	6.8	- 29.9%	+ 1.1%	741	- 30.7%	- 9.0%
\$200,001 to \$300,000	10,945	- 47.6%	- 14.8%	7.6	- 43.3%	- 7.6%	1,539	- 10.7%	- 8.2%
\$300,001 and Above	33,338	- 22.3%	- 6.8%	6.4	- 41.8%	- 4.1%	5,662	+ 25.6%	- 4.3%
Total	49,651	- 33.1%	- 8.4%	6.5	- 40.9%	- 4.3%	8,349	+ 4.7%	- 5.5%

Showings

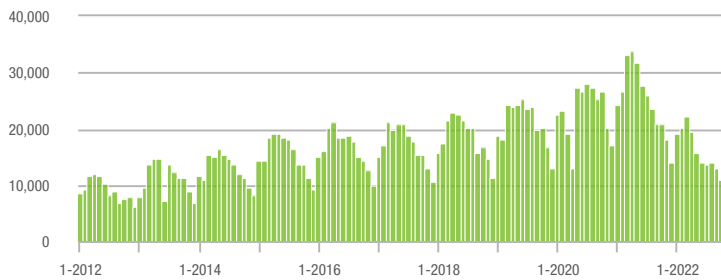
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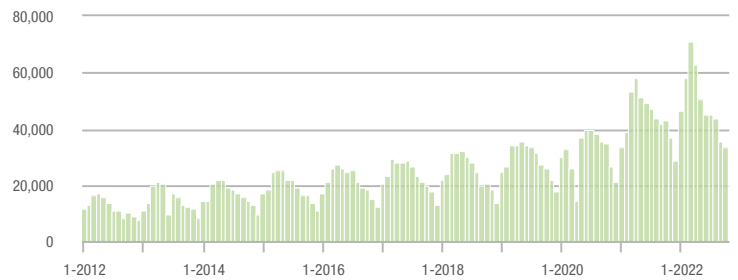
\$100,001 to \$200,000



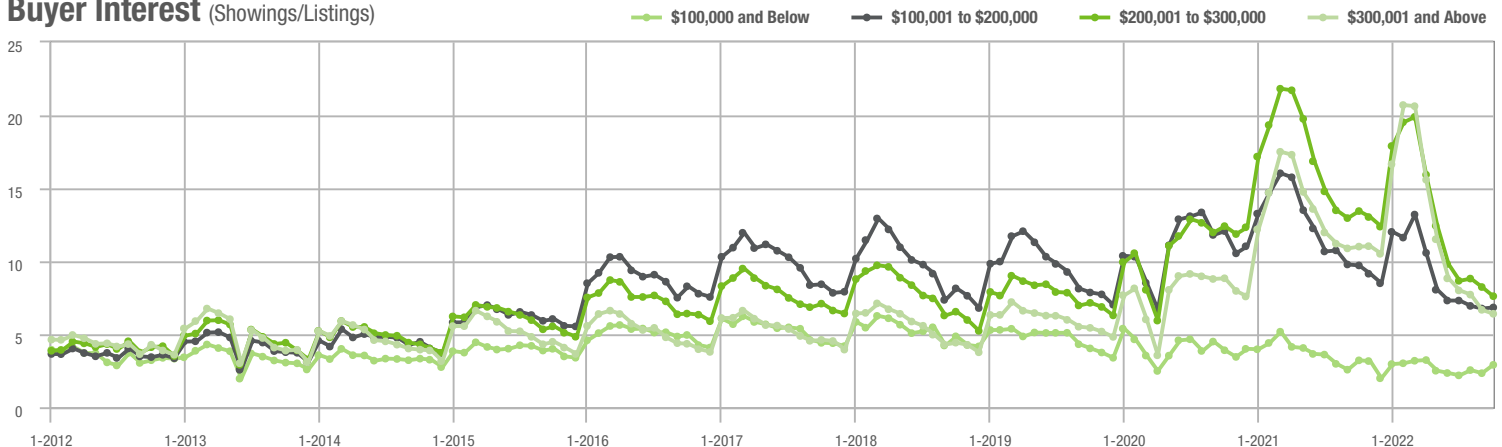
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

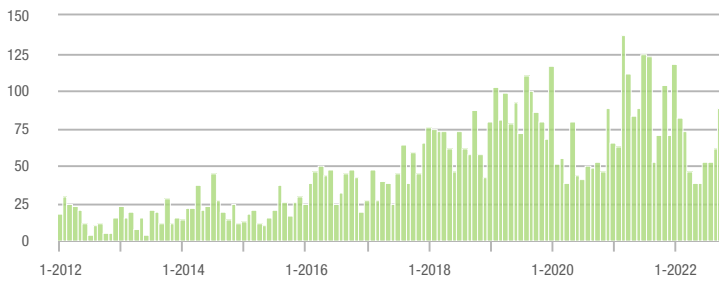


Chester County, SC

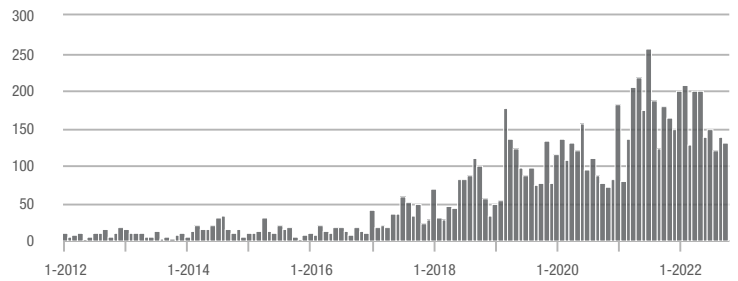
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	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	88	+ 25.7%	+ 41.9%	2.4	+ 14.3%	+ 43.4%	43	- 24.6%	0.0%
\$100,001 to \$200,000	130	- 27.8%	- 6.5%	4.5	- 19.6%	+ 24.7%	32	- 13.5%	- 27.3%
\$200,001 to \$300,000	65	- 42.5%	- 11.0%	3.1	- 50.8%	+ 16.1%	23	+ 4.5%	- 23.3%
\$300,001 and Above	44	- 34.3%	- 17.0%	3.3	- 10.8%	- 21.6%	15	- 28.6%	0.0%
Total	327	- 24.0%	0.0%	3.3	- 23.3%	+ 15.1%	113	- 17.5%	- 14.4%

Showings

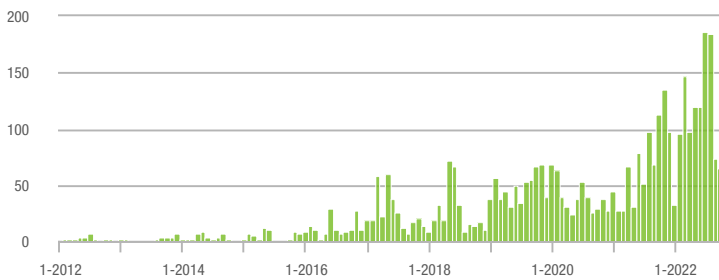
\$100,000 and Below



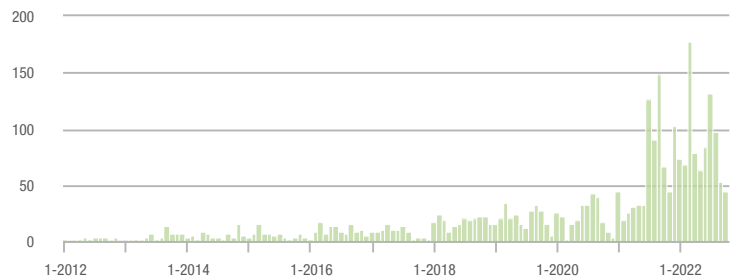
\$100,001 to \$200,000



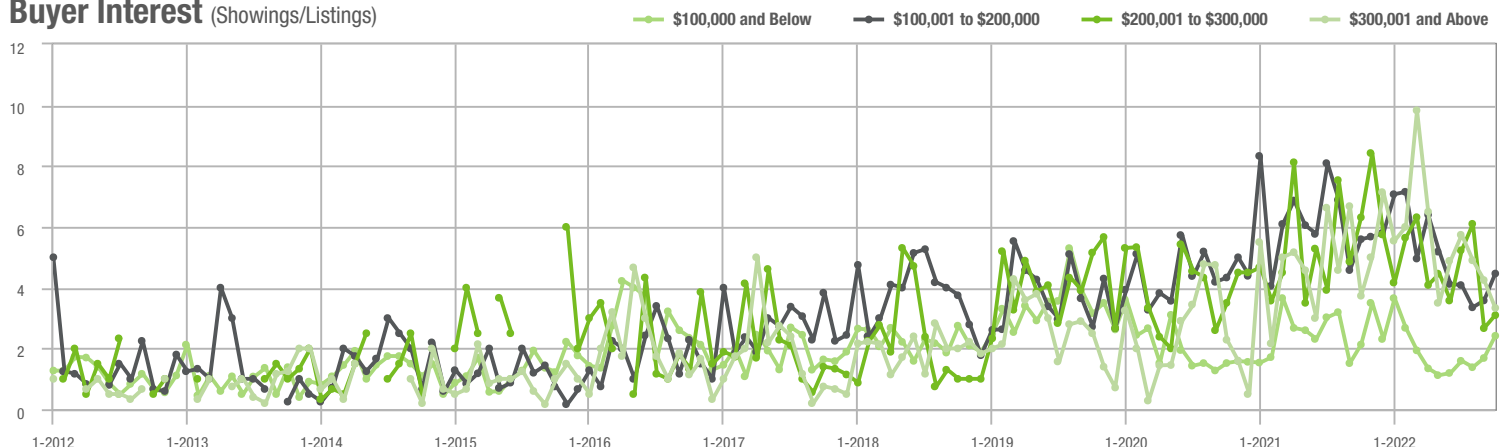
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

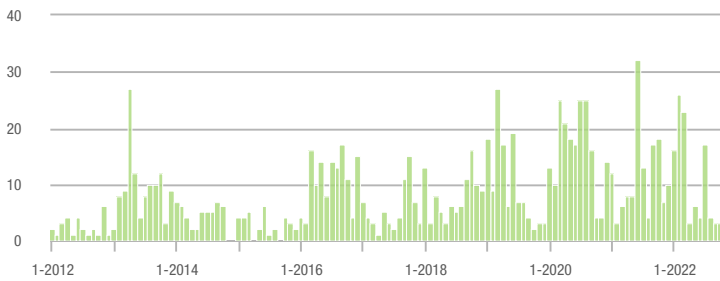


Chesterfield County, SC

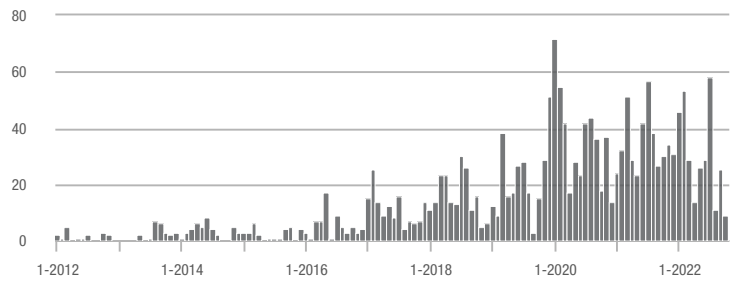
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\$100,000 and Below	3	- 83.3%	0.0%	0.5	- 72.2%	- 50.0%	6	- 62.5%	+ 20.0%
\$100,001 to \$200,000	9	- 70.0%	- 64.0%	1.5	- 11.8%	- 58.0%	6	- 60.0%	- 14.3%
\$200,001 to \$300,000	23	+ 130.0%	+ 187.5%	2.3	- 23.3%	+ 366.7%	10	+ 42.9%	+ 11.1%
\$300,001 and Above	17	+ 750.0%	+ 54.5%	2.8	+ 40.0%	+ 54.5%	6	+ 200.0%	0.0%
Total	52	- 13.3%	+ 10.6%	2.1	+ 5.0%	- 5.4%	28	- 30.0%	+ 3.7%

Showings

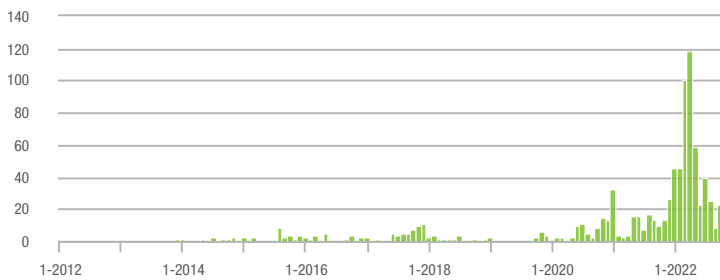
\$100,000 and Below



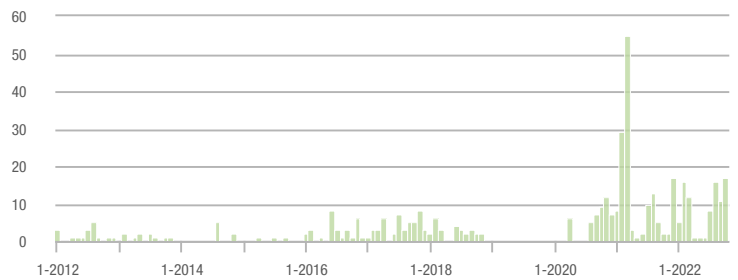
\$100,001 to \$200,000



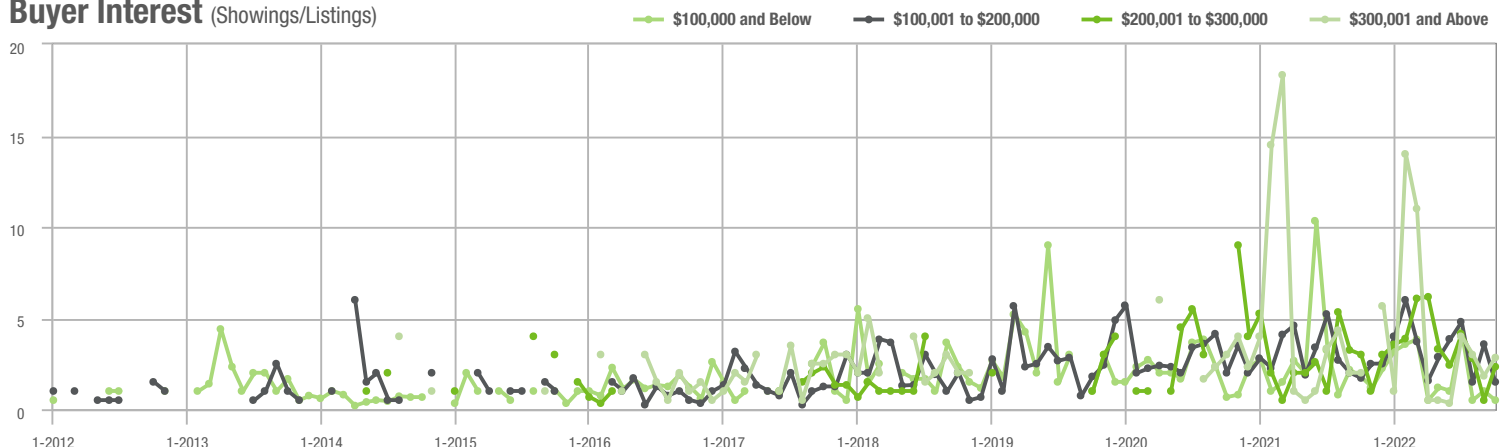
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

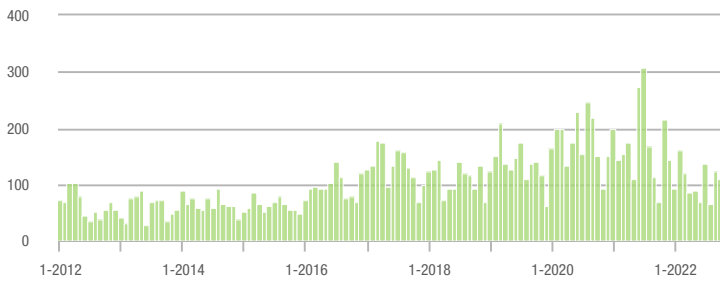


Cleveland County, NC

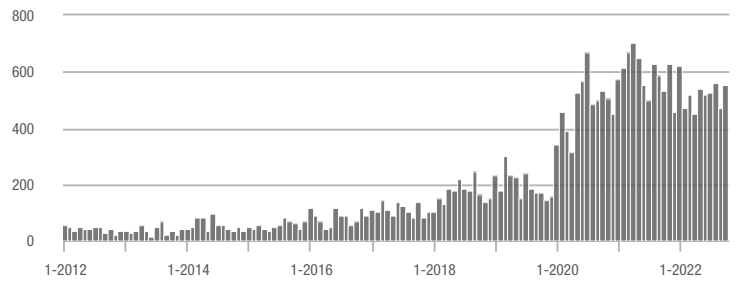
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\$100,000 and Below	108	+ 58.8%	- 11.5%	3.2	+ 68.4%	- 0.0%	50	- 40.5%	- 19.4%
\$100,001 to \$200,000	556	+ 4.7%	+ 18.0%	5.5	- 17.9%	+ 14.9%	109	+ 14.7%	+ 1.9%
\$200,001 to \$300,000	316	- 24.4%	- 9.5%	3.5	- 47.0%	- 20.0%	94	+ 32.4%	+ 11.9%
\$300,001 and Above	291	- 24.8%	+ 7.4%	3.3	- 40.0%	- 2.0%	92	+ 7.0%	+ 4.5%
Total	1,271	- 9.5%	+ 4.8%	4.0	- 29.8%	- 0.5%	345	+ 2.7%	+ 1.2%

Showings

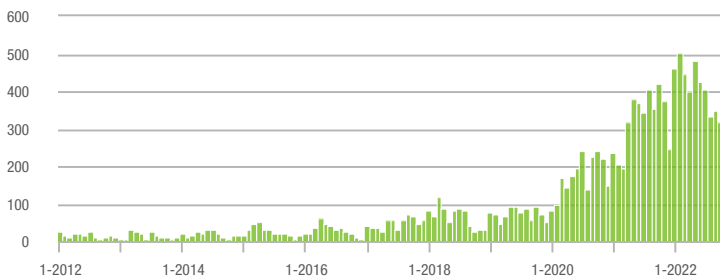
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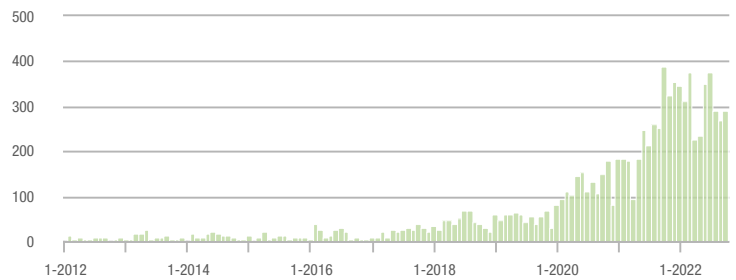
\$100,001 to \$200,000



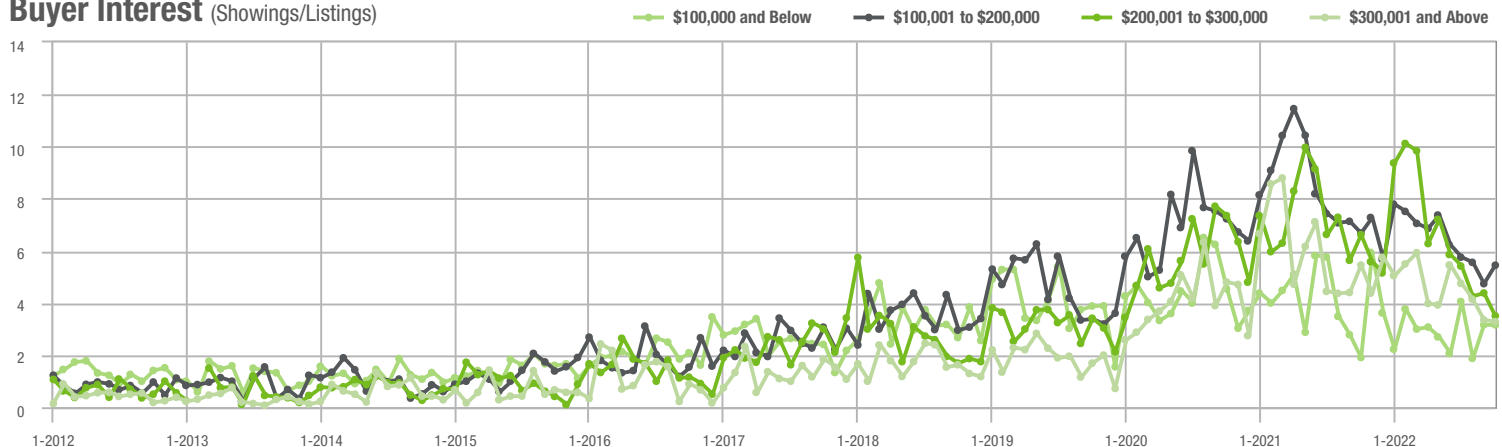
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

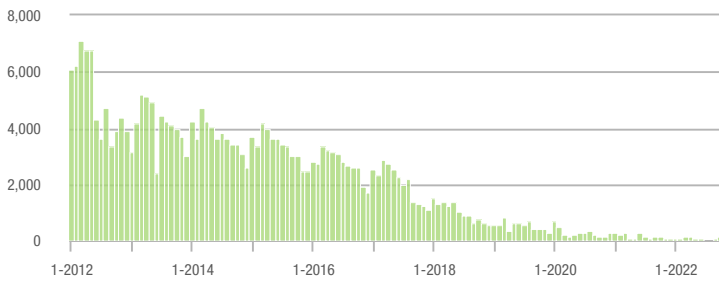


City of Charlotte, NC

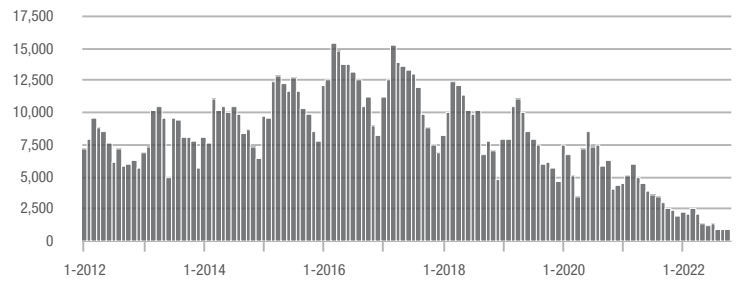
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\$100,000 and Below	146	+ 13.2%	+ 305.6%	6.2	+ 87.9%	+ 335.0%	39	- 27.8%	- 4.9%
\$100,001 to \$200,000	964	- 61.0%	+ 17.1%	8.7	- 30.4%	+ 14.9%	121	- 42.4%	- 0.8%
\$200,001 to \$300,000	3,777	- 59.8%	- 14.3%	9.0	- 44.4%	- 7.3%	439	- 28.7%	- 8.4%
\$300,001 and Above	13,821	- 22.5%	- 6.2%	7.0	- 36.9%	- 2.8%	2,120	+ 20.0%	- 4.6%
Total	18,708	- 37.3%	- 6.5%	7.4	- 39.8%	- 2.7%	2,719	+ 2.7%	- 5.1%

Showings

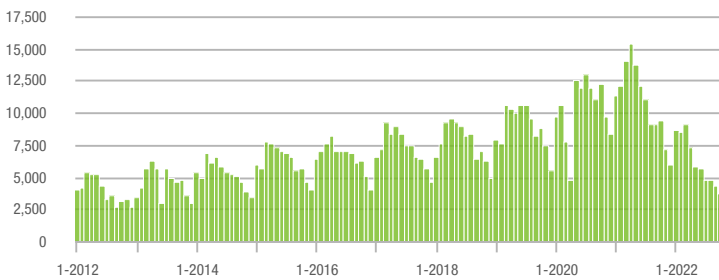
\$100,000 and Below



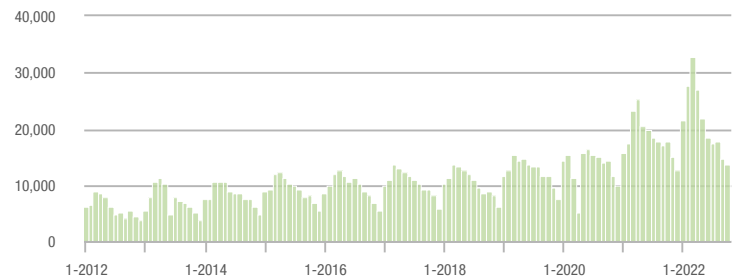
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

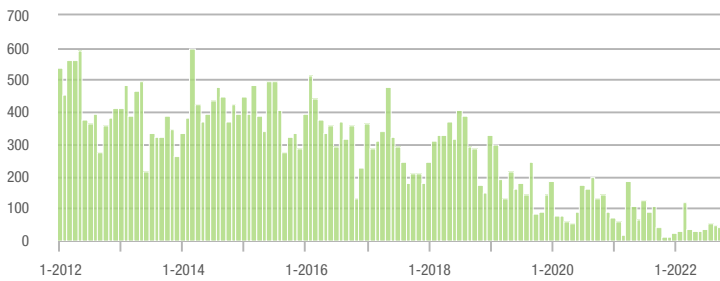


Concord, NC

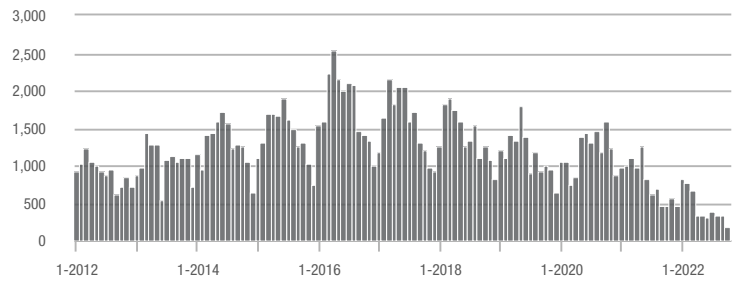
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\$100,000 and Below	44	+ 12.8%	- 4.3%	3.3	+ 94.1%	- 36.4%	16	- 44.8%	+ 14.3%
\$100,001 to \$200,000	188	- 59.0%	- 42.0%	6.7	- 42.7%	- 31.2%	30	- 37.5%	- 14.3%
\$200,001 to \$300,000	652	- 51.5%	- 1.7%	11.2	- 30.9%	+ 3.4%	58	- 32.6%	- 4.9%
\$300,001 and Above	1,721	- 9.9%	- 8.1%	6.0	- 49.6%	- 11.6%	313	+ 66.5%	+ 2.6%
Total	2,605	- 30.6%	- 10.4%	6.8	- 44.7%	- 11.8%	417	+ 18.8%	+ 0.5%

Showings

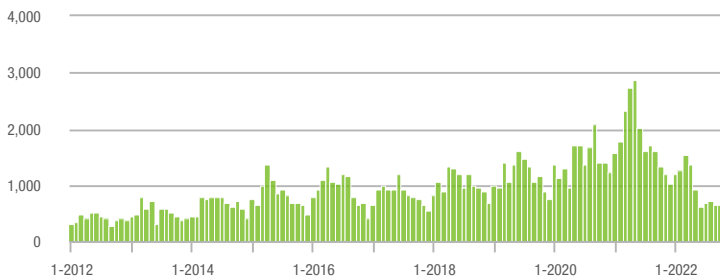
\$100,000 and Below



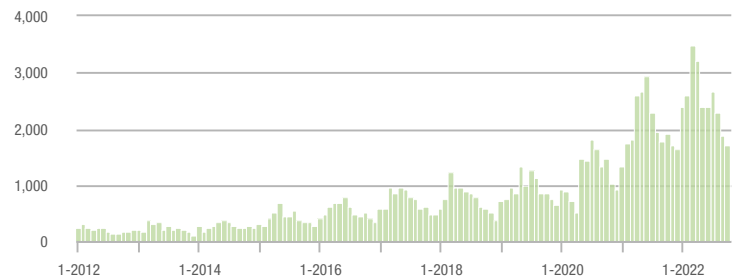
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

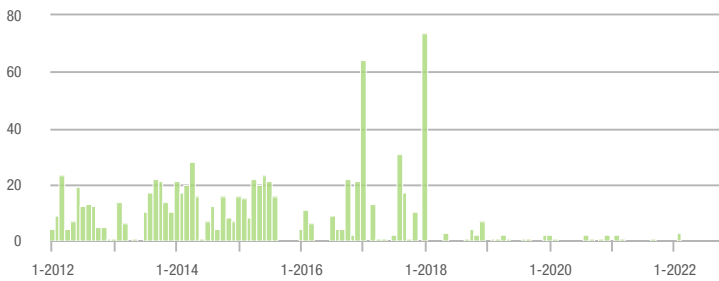


Davidson, NC

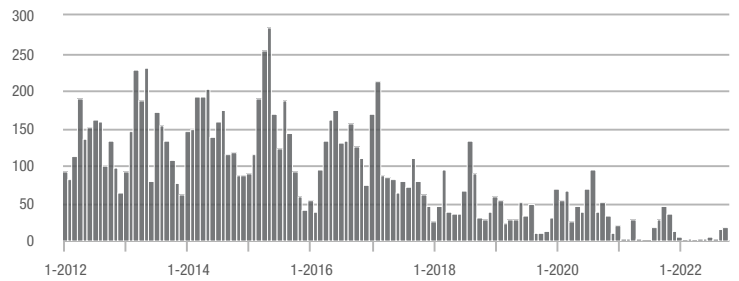
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\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	- 100.0%	0.0%
\$100,001 to \$200,000	19	- 59.6%	+ 18.8%	9.0	- 42.7%	+ 28.6%	5	+ 25.0%	0.0%
\$200,001 to \$300,000	29	- 31.0%	+ 222.2%	7.3	- 13.1%	+ 141.7%	4	- 42.9%	+ 33.3%
\$300,001 and Above	684	- 5.4%	+ 9.6%	8.1	- 23.6%	+ 1.2%	94	+ 11.9%	+ 6.8%
Total	732	- 9.9%	+ 12.8%	8.1	- 24.3%	+ 3.7%	103	+ 7.3%	+ 7.3%

Showings

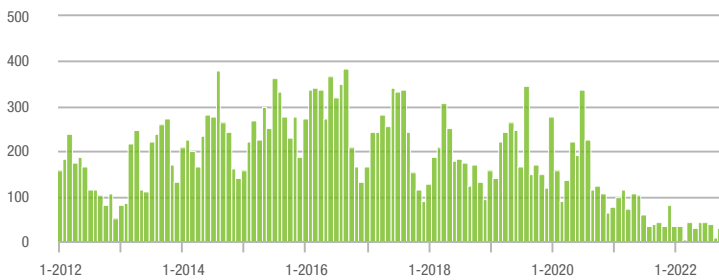
\$100,000 and Below



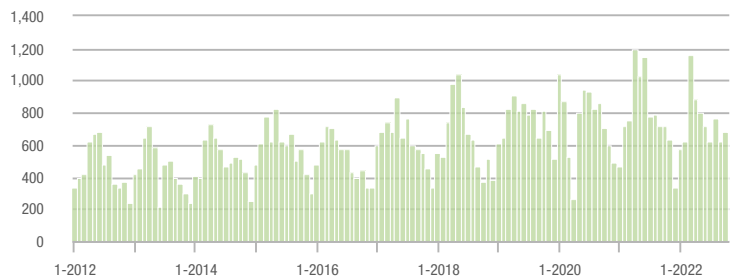
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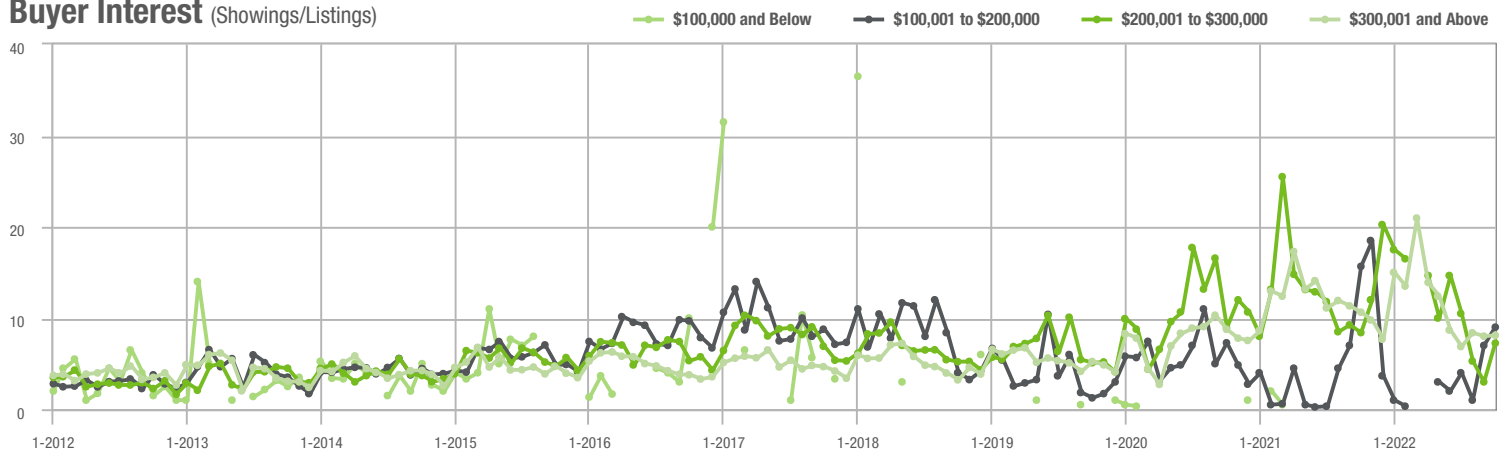
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

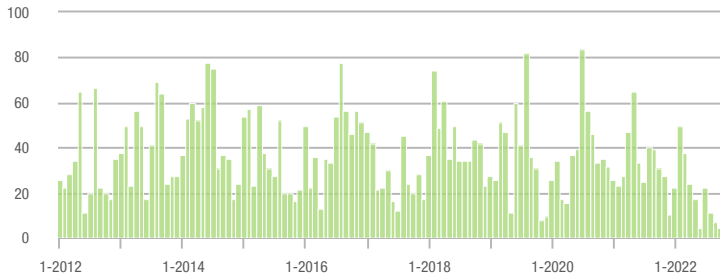


Denver, NC

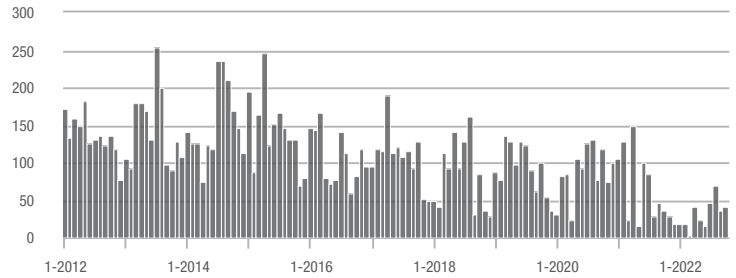
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	4	- 87.1%	- 42.9%	1.0	- 33.3%	+ 33.3%	7	- 76.7%	- 30.0%
\$100,001 to \$200,000	41	+ 13.9%	+ 17.1%	5.7	+ 46.2%	+ 42.9%	8	- 33.3%	- 33.3%
\$200,001 to \$300,000	19	- 83.3%	- 66.1%	2.7	- 68.2%	- 55.6%	10	- 50.0%	- 16.7%
\$300,001 and Above	790	- 5.5%	- 2.1%	6.7	- 33.0%	- 0.2%	125	+ 12.6%	- 3.8%
Total	854	- 16.0%	- 5.6%	6.3	- 23.2%	- 1.3%	150	- 13.3%	- 8.5%

Showings

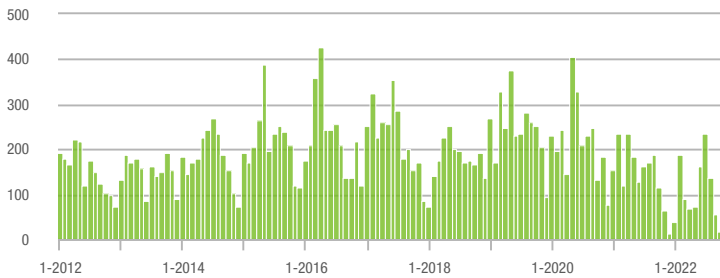
\$100,000 and Below



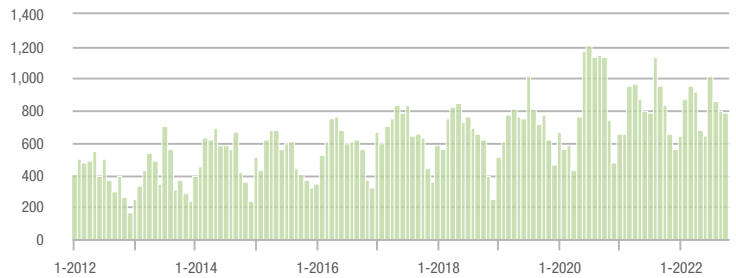
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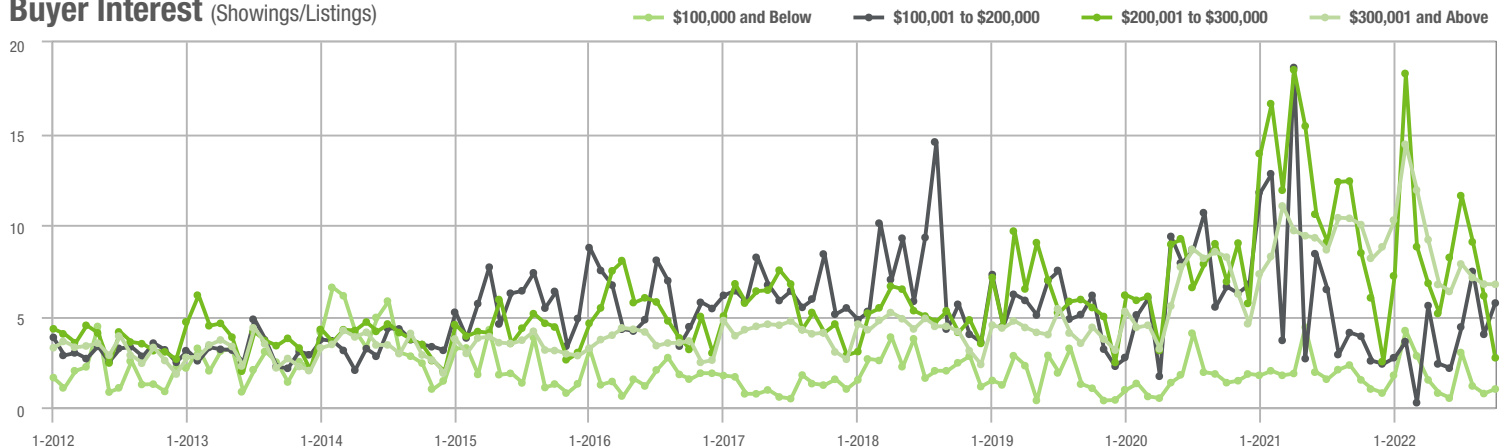
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

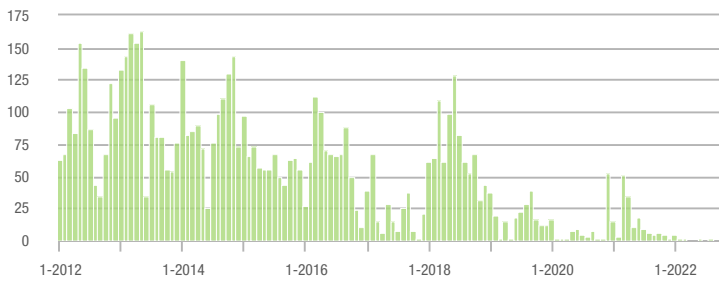


Fort Mill, SC

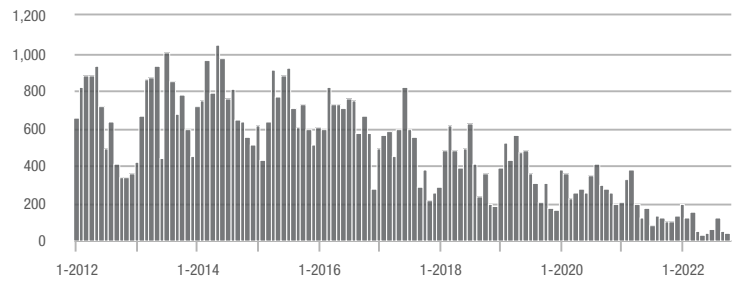
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	2	- 66.7%	0.0%
\$100,001 to \$200,000	36	- 64.4%	- 28.0%	4.5	- 64.3%	- 19.0%	9	- 25.0%	- 10.0%
\$200,001 to \$300,000	175	- 68.4%	+ 8.0%	8.0	- 52.4%	+ 23.5%	23	- 32.4%	- 11.5%
\$300,001 and Above	1,258	- 42.0%	+ 0.1%	7.2	- 54.1%	- 2.1%	185	+ 20.9%	0.0%
Total	1,469	- 48.1%	0.0%	7.1	- 54.2%	+ 0.1%	219	+ 6.8%	- 1.8%

Showings

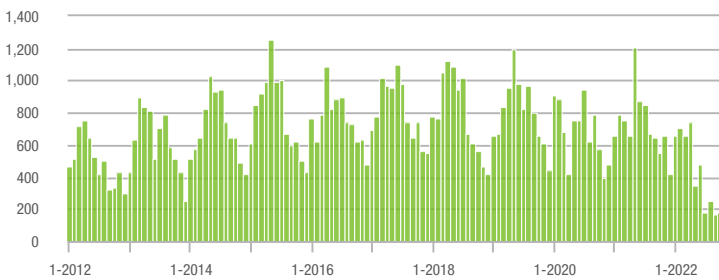
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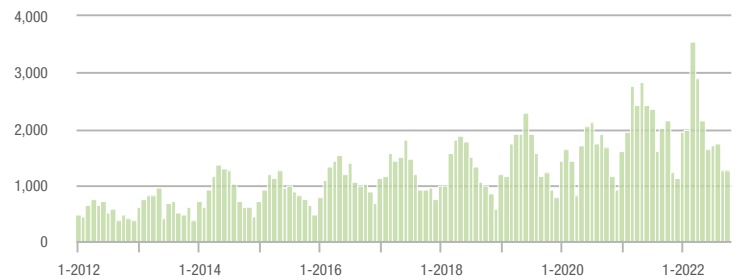
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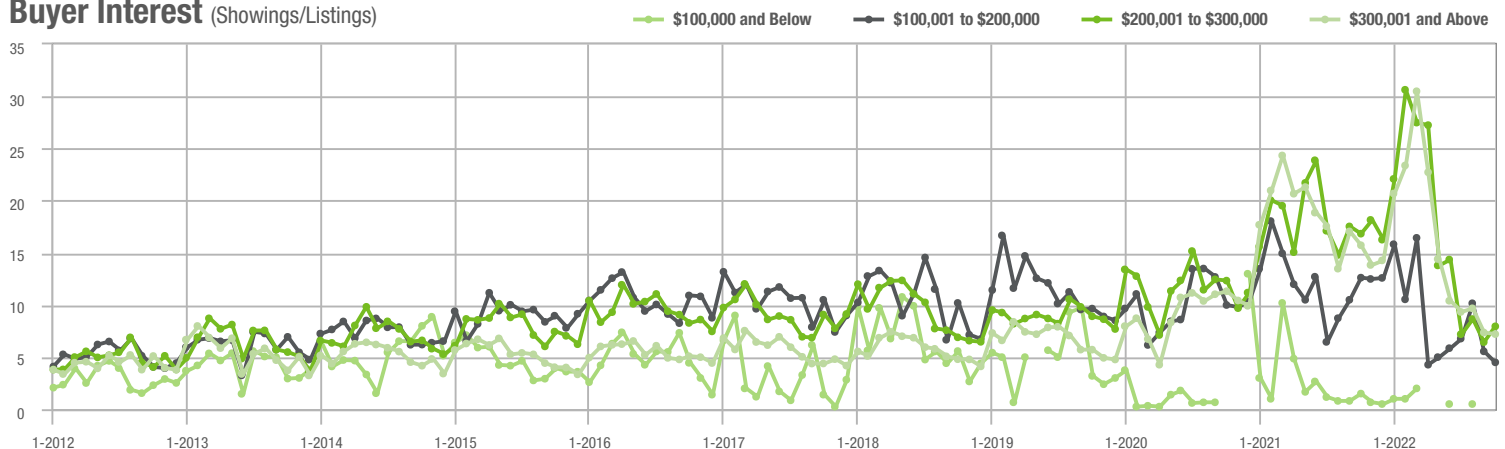
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

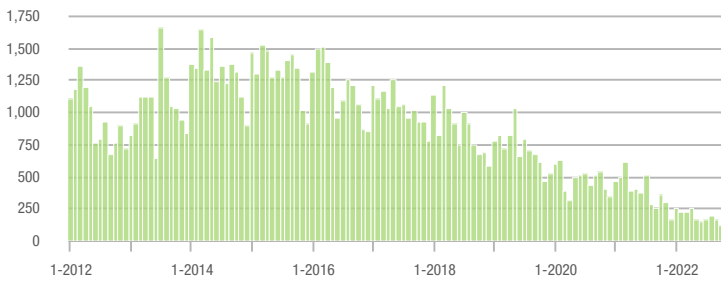


Gaston County, NC

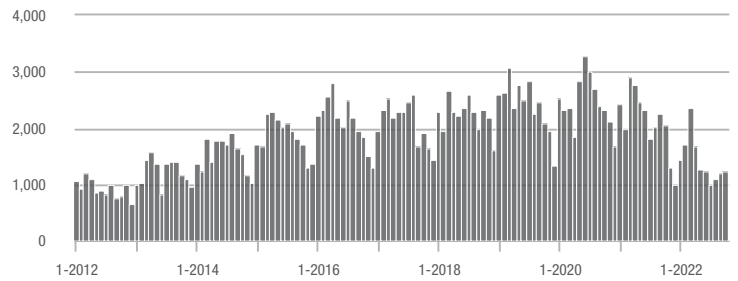
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	123	- 65.1%	- 26.8%	2.2	- 51.1%	- 25.3%	77	- 37.4%	- 4.9%
\$100,001 to \$200,000	1,217	- 40.7%	+ 3.0%	8.8	- 20.7%	+ 12.5%	148	- 24.1%	- 8.1%
\$200,001 to \$300,000	1,726	- 22.1%	- 12.7%	7.1	- 40.3%	- 11.9%	257	+ 24.8%	- 1.2%
\$300,001 and Above	1,535	- 8.0%	- 5.1%	4.7	- 39.7%	+ 1.3%	354	+ 38.8%	- 7.8%
Total	4,601	- 26.8%	- 7.0%	6.1	- 35.8%	- 2.3%	836	+ 7.3%	- 5.6%

Showings

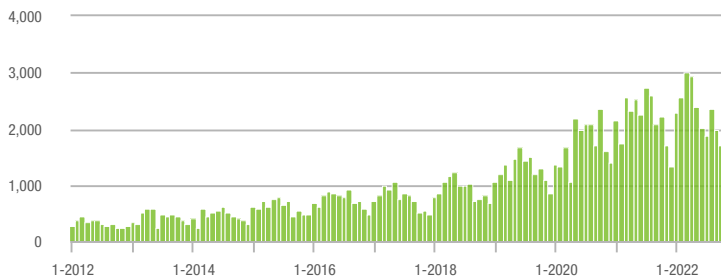
\$100,000 and Below



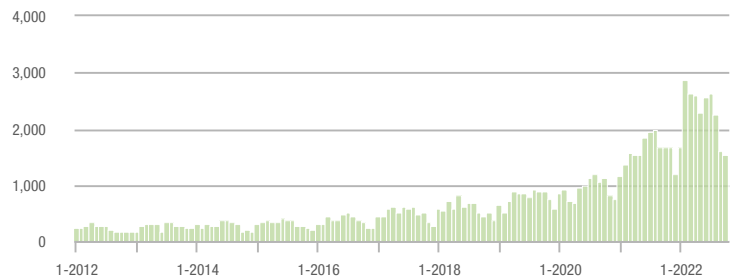
\$100,001 to \$200,000



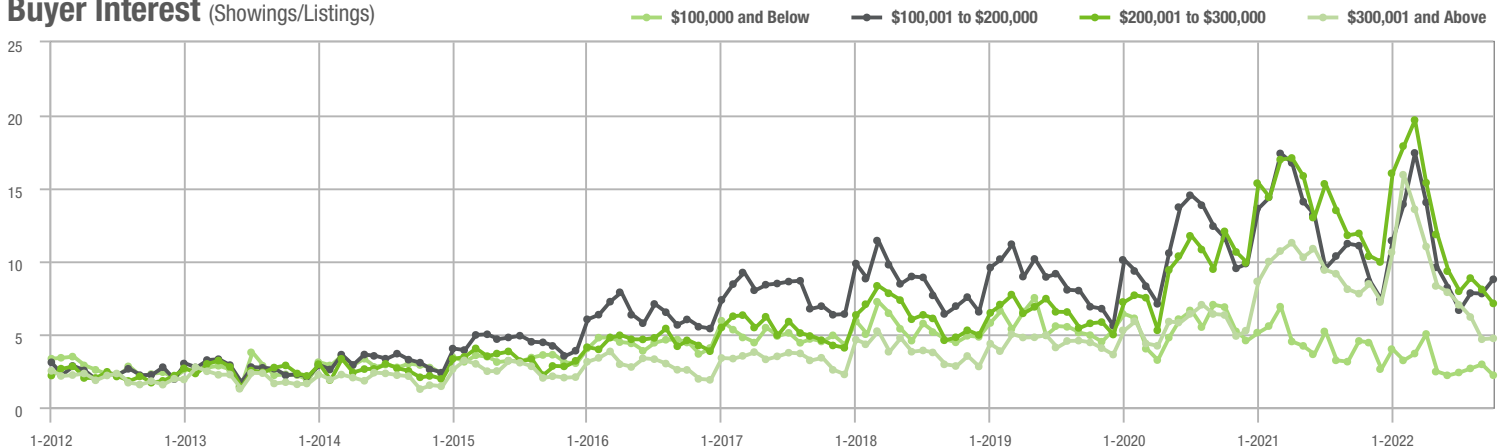
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

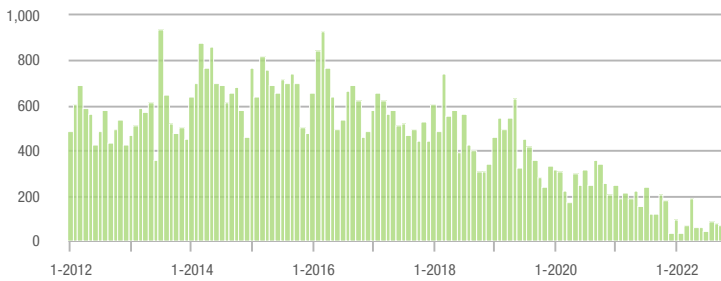


Gastonia, NC

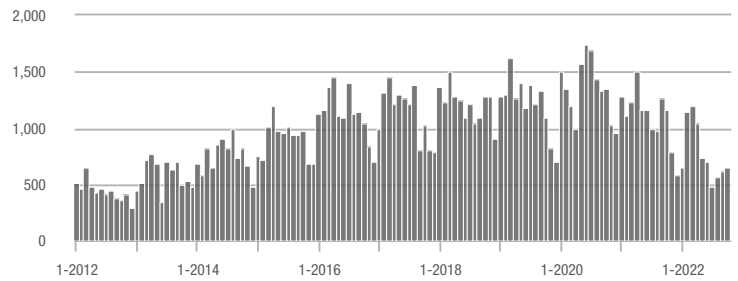
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	69	- 65.8%	- 5.5%	3.5	- 49.3%	+ 5.3%	28	- 41.7%	- 9.7%
\$100,001 to \$200,000	642	- 44.9%	+ 3.5%	10.5	- 8.7%	+ 21.6%	66	- 37.1%	- 10.8%
\$200,001 to \$300,000	999	- 2.8%	- 15.3%	7.6	- 36.7%	- 15.9%	138	+ 46.8%	+ 0.7%
\$300,001 and Above	583	- 10.9%	- 18.2%	4.2	- 46.8%	- 4.8%	153	+ 62.8%	- 14.0%
Total	2,293	- 24.8%	- 11.3%	6.5	- 36.3%	- 2.5%	385	+ 12.9%	- 8.3%

Showings

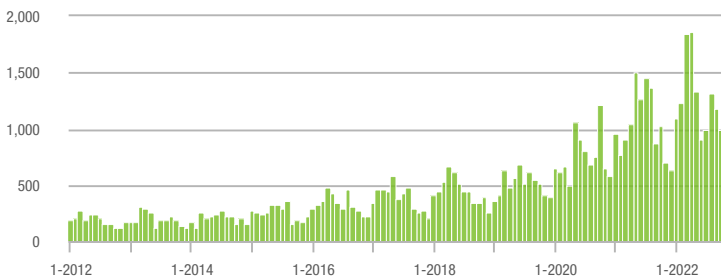
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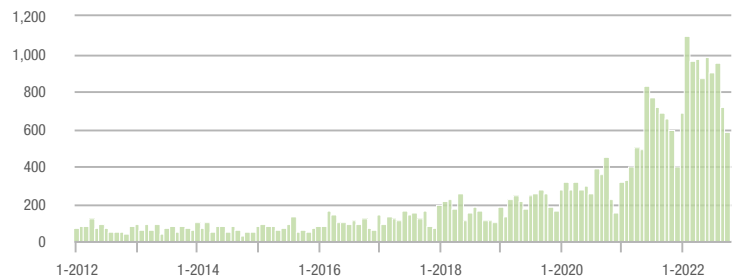
\$100,001 to \$200,000



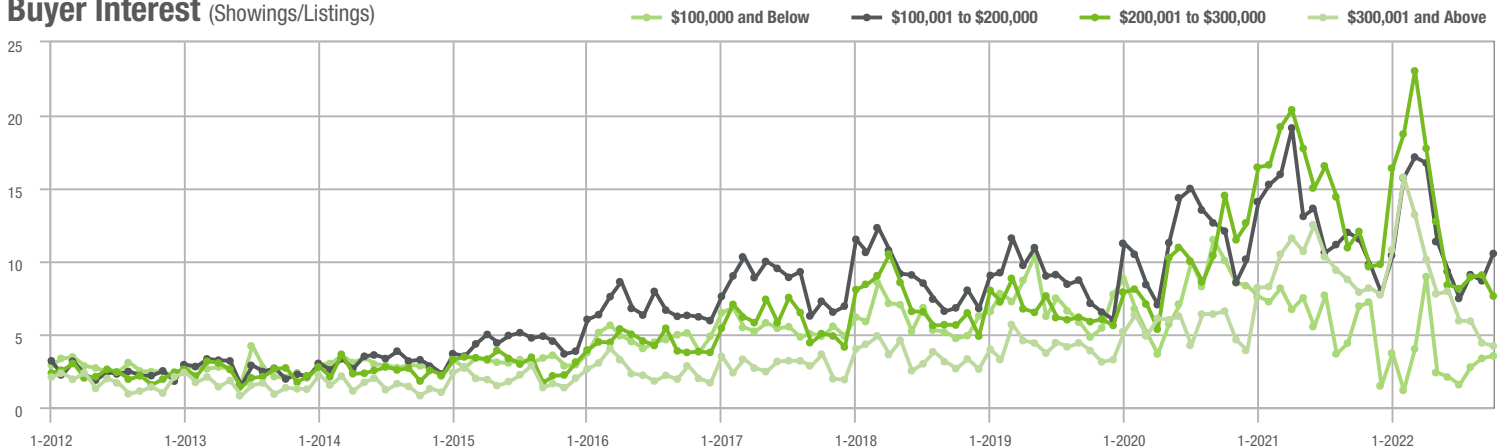
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

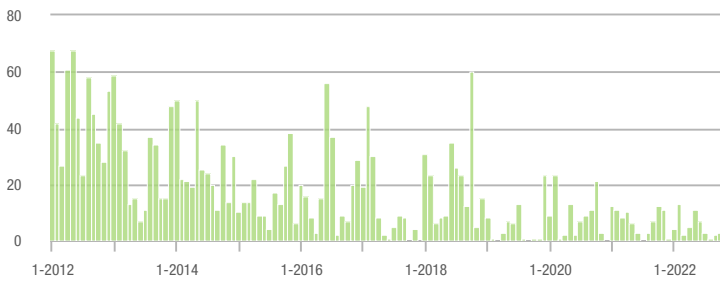


Huntersville, NC

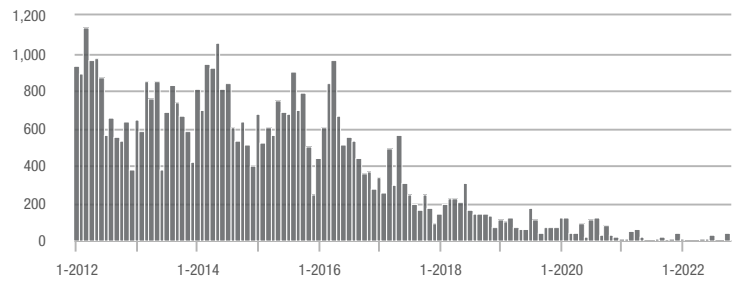
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	3	- 75.0%	+ 50.0%	1.0	+ 42.9%	—	4	- 69.2%	0.0%
\$100,001 to \$200,000	45	+ 800.0%	—	9.0	+ 429.4%	—	5	0.0%	+ 25.0%
\$200,001 to \$300,000	71	- 58.0%	- 46.2%	10.1	- 13.7%	- 15.5%	9	- 55.0%	- 30.8%
\$300,001 and Above	1,493	- 30.3%	- 8.3%	7.4	- 39.8%	- 6.4%	219	+ 6.3%	- 2.7%
Total	1,612	- 30.8%	- 8.6%	7.5	- 36.4%	- 5.5%	237	- 2.9%	- 3.7%

Showings

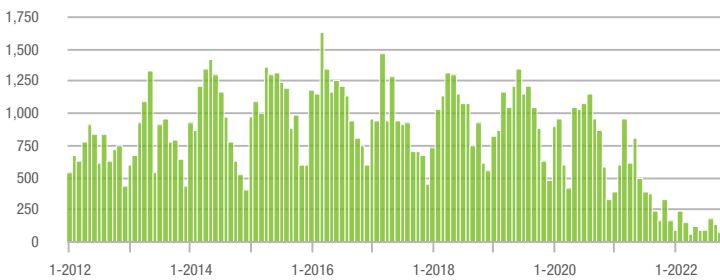
\$100,000 and Below



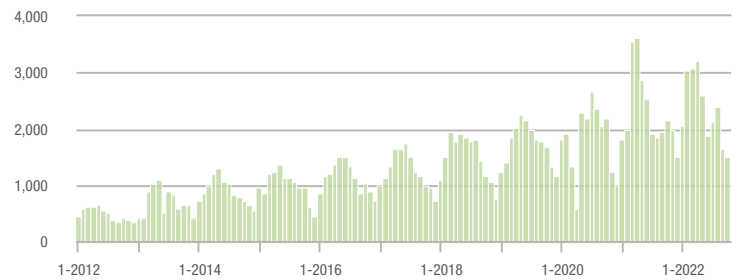
\$100,001 to \$200,000



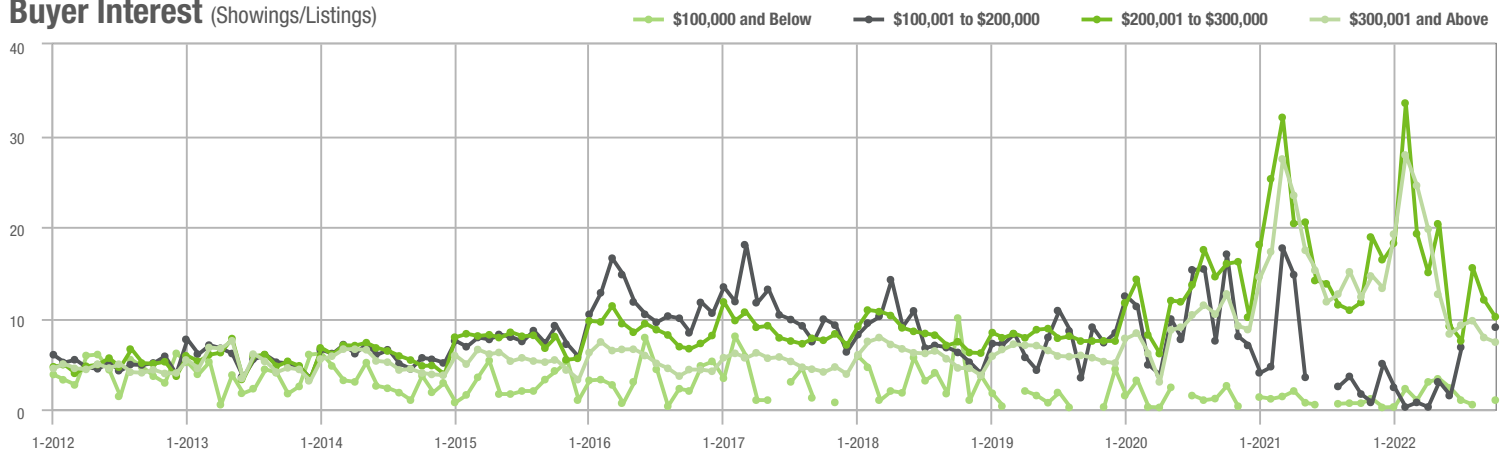
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

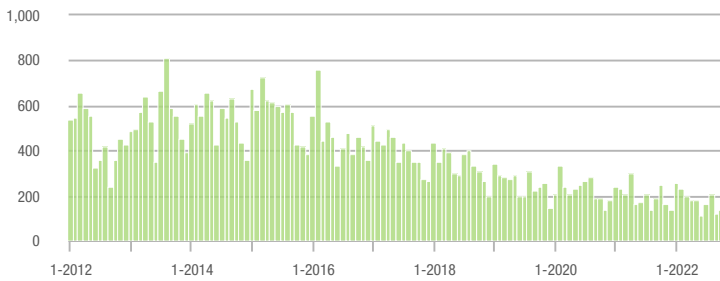


Iredell County, NC

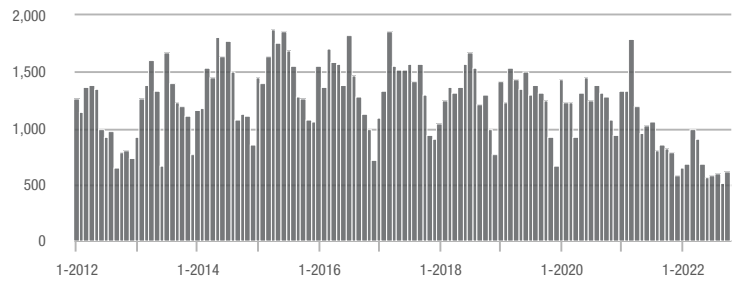
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	140	- 43.3%	+ 18.6%	2.1	- 12.5%	+ 13.3%	109	- 48.6%	- 3.5%
\$100,001 to \$200,000	607	- 25.9%	+ 19.7%	7.0	- 7.9%	+ 36.6%	99	- 28.8%	- 10.0%
\$200,001 to \$300,000	757	- 49.7%	- 11.2%	5.5	- 44.4%	- 4.3%	147	- 12.0%	- 7.5%
\$300,001 and Above	2,791	- 10.2%	- 15.5%	5.6	- 30.9%	- 9.3%	552	+ 20.0%	- 7.4%
Total	4,295	- 24.4%	- 10.1%	5.5	- 28.6%	- 3.9%	907	- 7.3%	- 7.3%

Showings

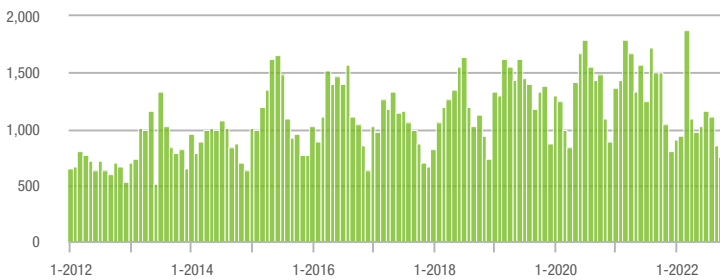
\$100,000 and Below



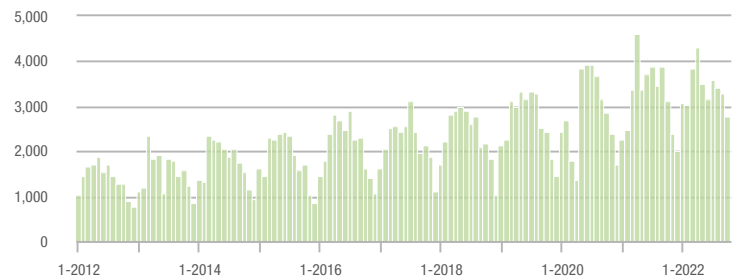
\$100,001 to \$200,000



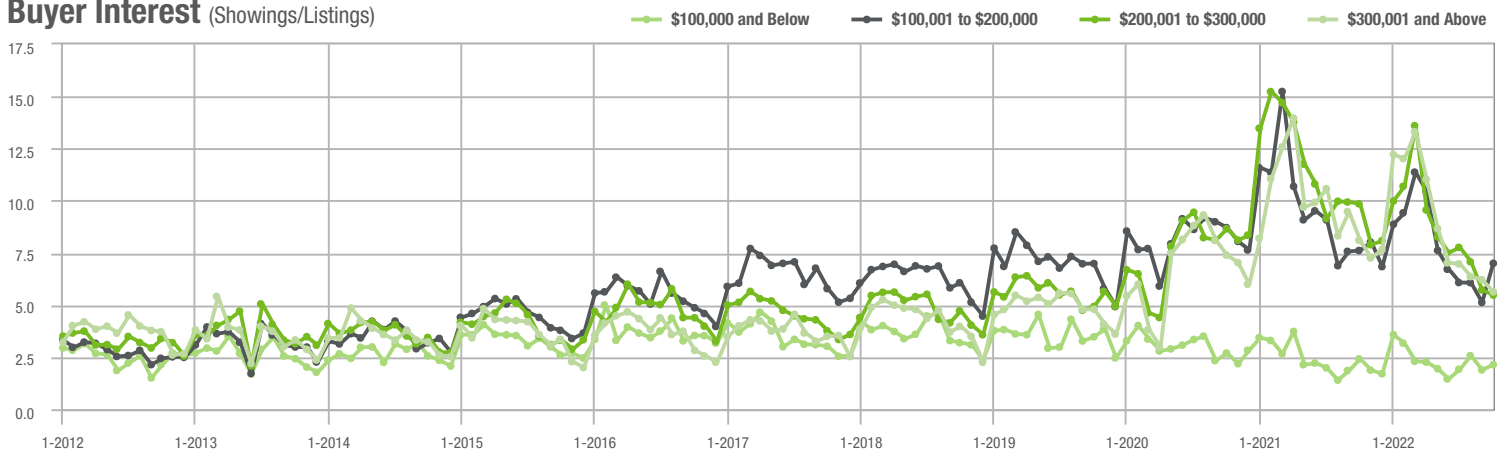
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

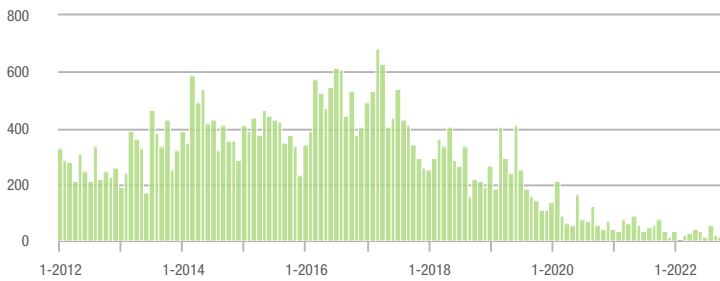


Kannapolis, NC

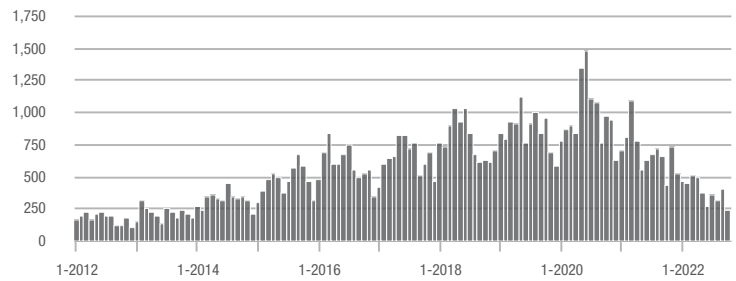
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	13	- 82.2%	- 38.1%	1.1	- 89.4%	- 61.8%	15	0.0%	+ 36.4%
\$100,001 to \$200,000	243	- 44.8%	- 40.7%	10.5	+ 16.7%	- 14.7%	25	- 56.1%	- 28.6%
\$200,001 to \$300,000	690	+ 21.3%	- 3.1%	8.7	- 11.2%	- 3.0%	83	+ 38.3%	- 1.2%
\$300,001 and Above	386	+ 16.3%	+ 41.4%	4.8	- 47.3%	+ 16.2%	91	+ 106.8%	+ 16.7%
Total	1,332	- 5.8%	- 5.9%	6.9	- 26.6%	- 9.6%	214	+ 21.6%	+ 2.9%

Showings

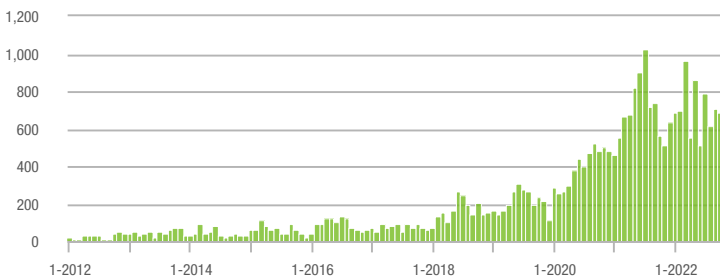
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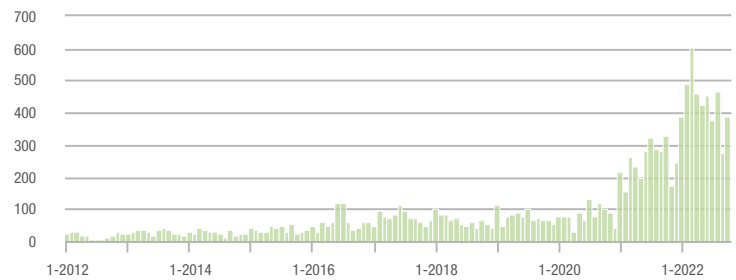
\$100,001 to \$200,000



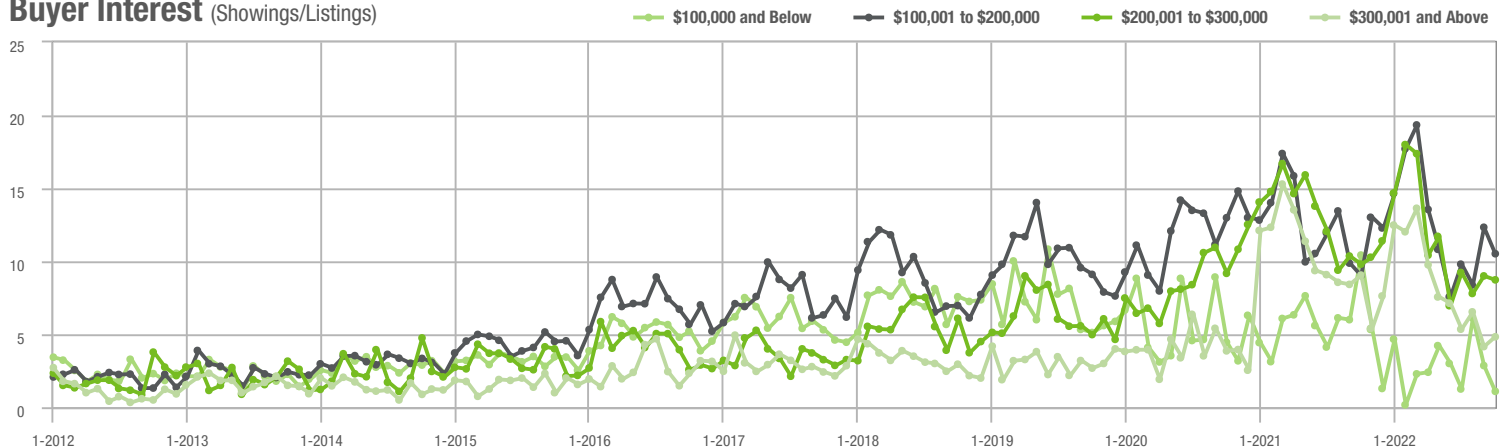
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

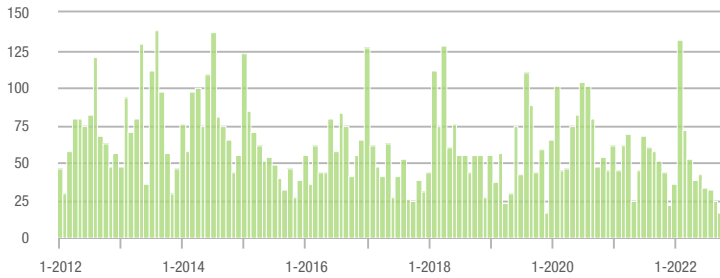


Lake Norman

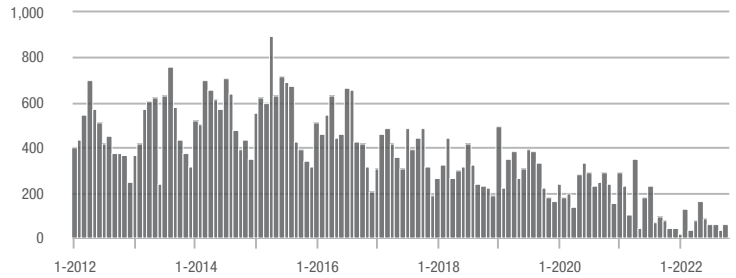
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	17	- 66.7%	- 29.2%	0.5	- 44.4%	- 35.0%	44	- 52.2%	- 10.2%
\$100,001 to \$200,000	63	- 18.2%	+ 70.3%	3.0	- 11.8%	+ 72.7%	30	- 23.1%	- 6.3%
\$200,001 to \$300,000	128	- 68.2%	- 24.7%	3.5	- 51.4%	- 29.2%	43	- 37.7%	- 2.3%
\$300,001 and Above	2,823	- 30.9%	- 9.3%	6.5	- 37.5%	- 7.3%	468	- 0.6%	- 3.1%
Total	3,031	- 34.3%	- 9.4%	5.9	- 35.2%	- 7.8%	585	- 12.8%	- 3.8%

Showings

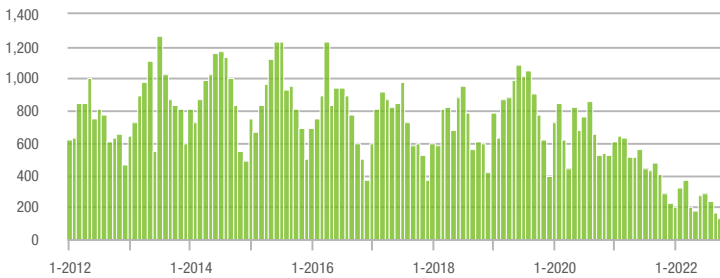
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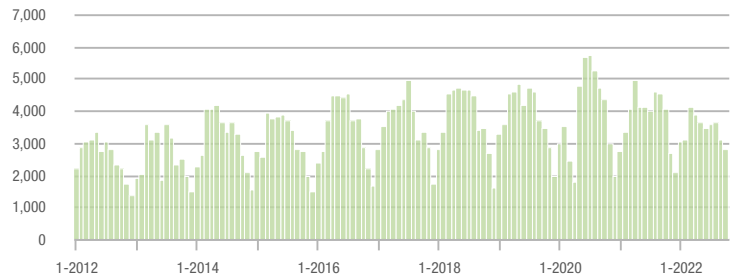
\$100,001 to \$200,000



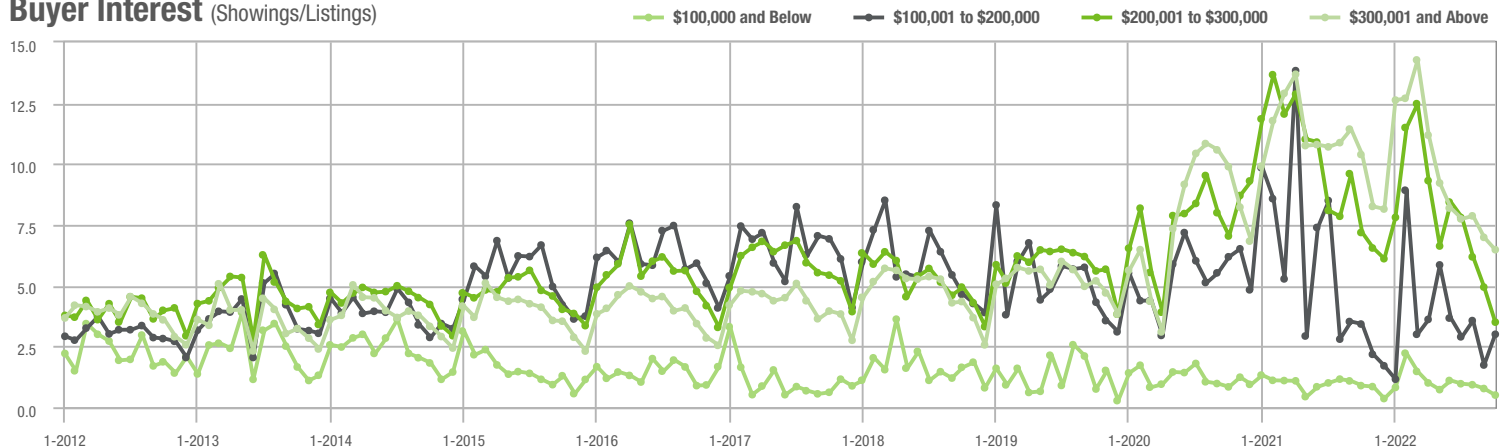
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

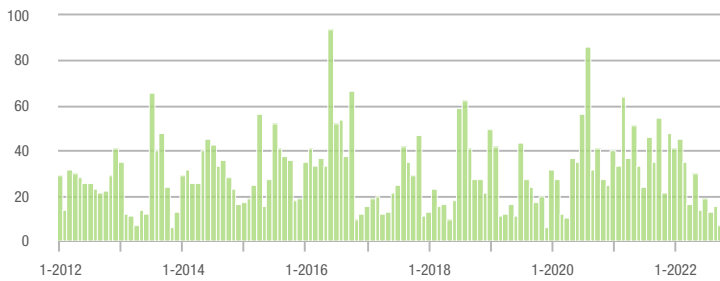


Lake Wylie

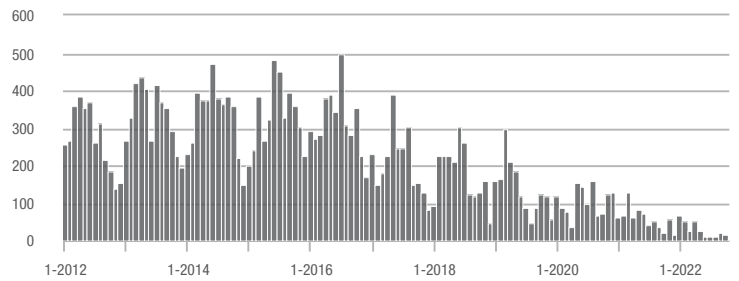
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	7	- 87.3%	- 53.3%	0.5	- 70.6%	- 50.0%	15	- 66.7%	- 6.3%
\$100,001 to \$200,000	16	- 11.1%	- 15.8%	1.3	+ 30.0%	- 29.8%	17	- 29.2%	- 5.6%
\$200,001 to \$300,000	48	- 70.9%	- 56.4%	3.2	- 56.8%	- 59.3%	24	- 22.6%	+ 4.3%
\$300,001 and Above	1,272	- 27.0%	+ 11.1%	6.1	- 42.5%	+ 11.4%	228	+ 18.8%	- 4.2%
Total	1,343	- 32.2%	+ 4.2%	5.5	- 38.2%	+ 4.6%	284	- 2.7%	- 3.7%

Showings

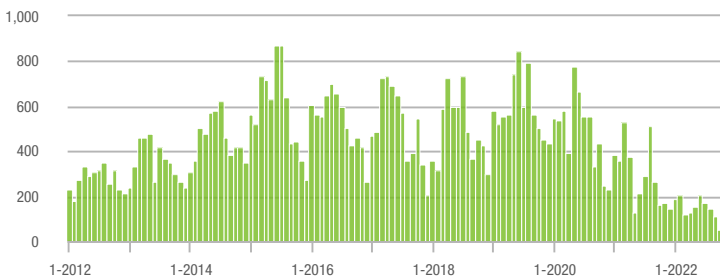
\$100,000 and Below



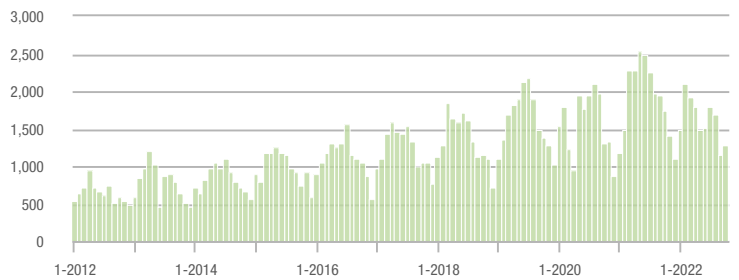
\$100,001 to \$200,000



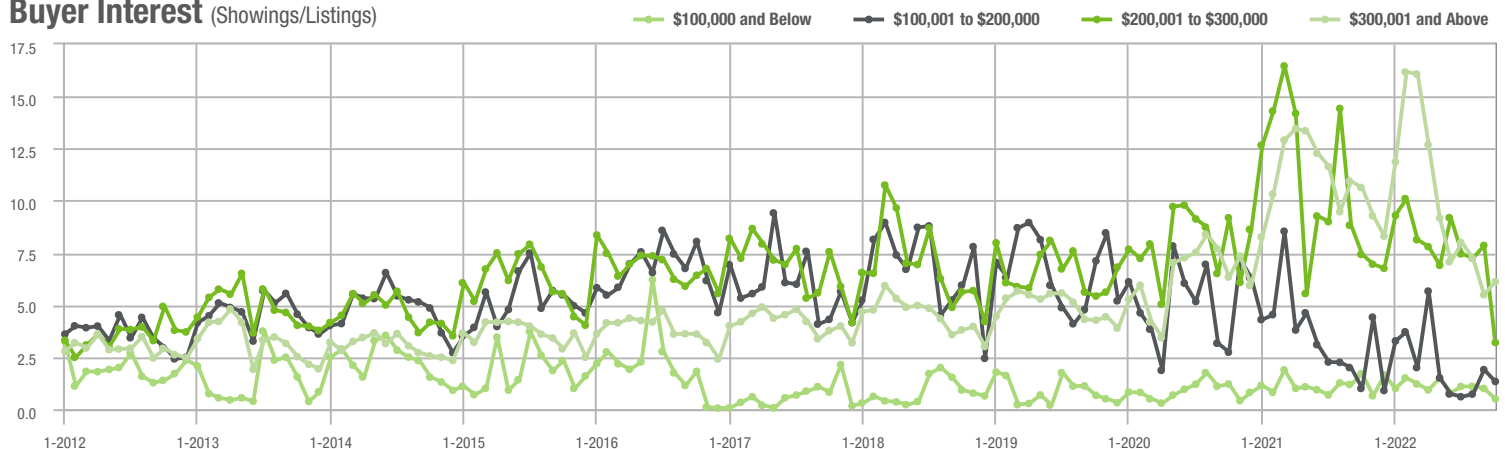
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

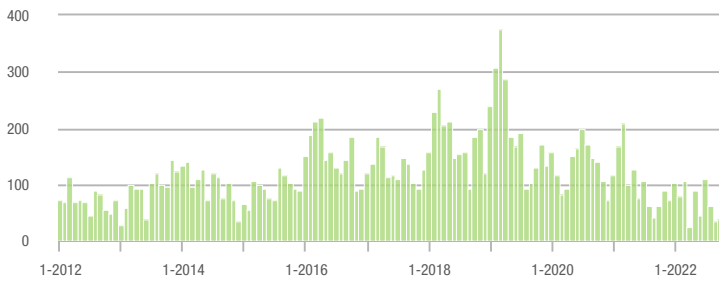


Lancaster County, SC

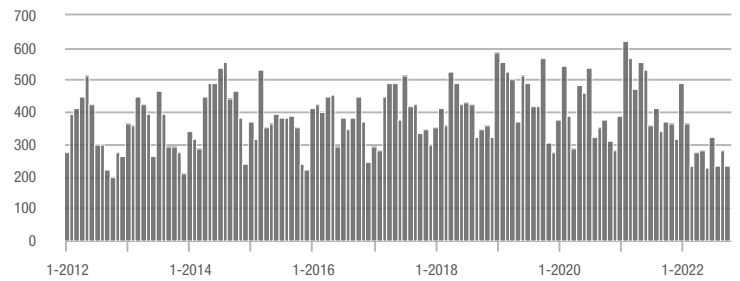
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	37	- 40.3%	+ 12.1%	1.3	- 53.6%	+ 15.6%	34	- 26.1%	- 10.5%
\$100,001 to \$200,000	236	- 36.2%	- 16.9%	3.9	- 30.4%	- 11.4%	67	- 10.7%	- 8.2%
\$200,001 to \$300,000	347	- 26.0%	- 19.9%	4.1	- 40.6%	- 16.7%	90	+ 15.4%	- 9.1%
\$300,001 and Above	1,283	- 33.6%	- 23.4%	5.7	- 46.7%	- 15.3%	243	+ 10.0%	- 11.3%
Total	1,903	- 32.8%	- 21.5%	4.8	- 43.5%	- 14.9%	434	+ 3.3%	- 10.3%

Showings

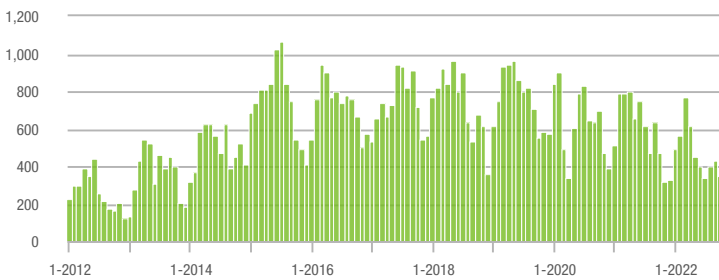
\$100,000 and Below



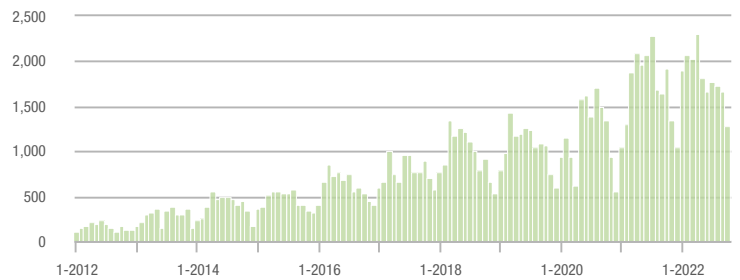
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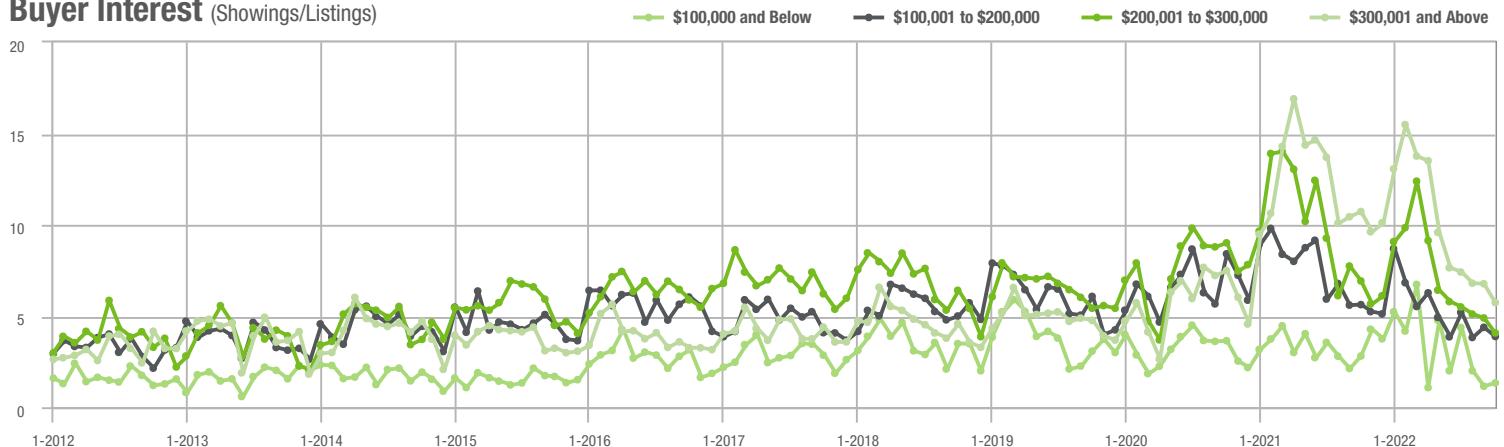
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

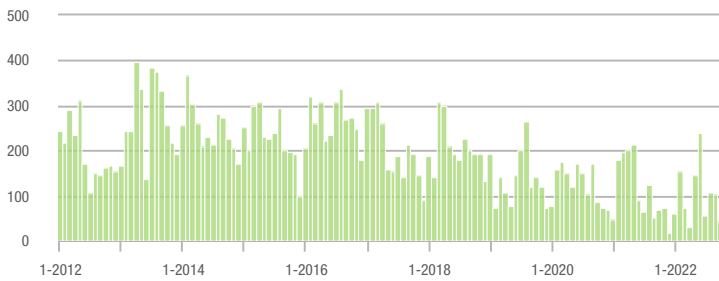


Lincoln County, NC

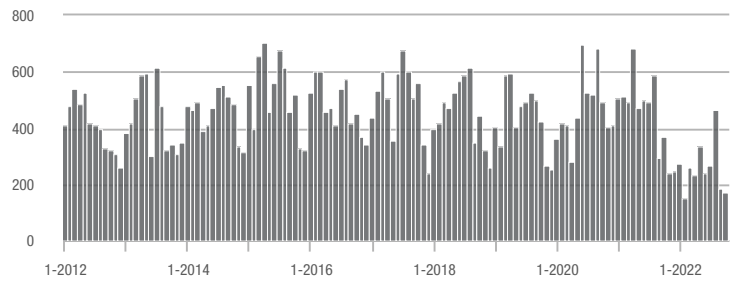
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	42	- 37.3%	- 59.6%	2.8	+ 100.0%	- 26.6%	36	- 61.3%	- 30.8%
\$100,001 to \$200,000	168	- 54.2%	- 10.6%	5.7	- 19.7%	+ 21.9%	36	- 41.9%	- 26.5%
\$200,001 to \$300,000	280	- 35.9%	- 35.8%	5.5	- 36.0%	- 16.1%	57	- 14.9%	- 21.9%
\$300,001 and Above	1,159	+ 4.4%	- 7.8%	5.5	- 31.3%	- 5.5%	224	+ 17.3%	- 3.4%
Total	1,649	- 16.8%	- 16.9%	5.4	- 25.0%	- 5.0%	353	- 14.5%	- 13.1%

Showings

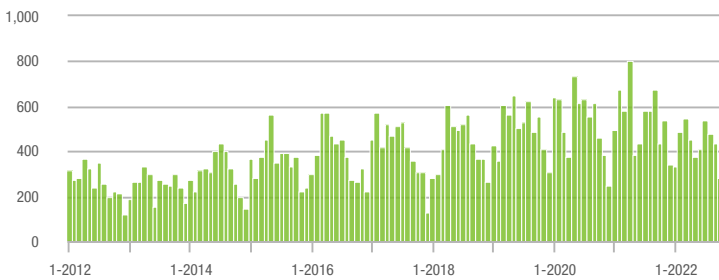
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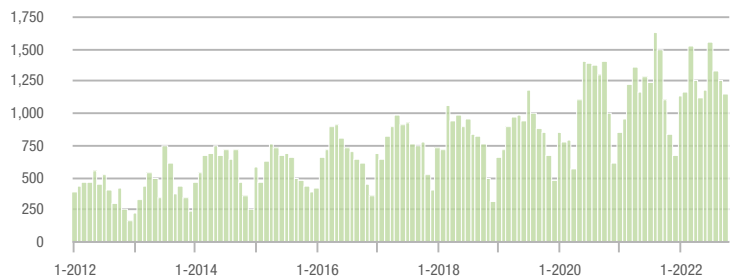
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

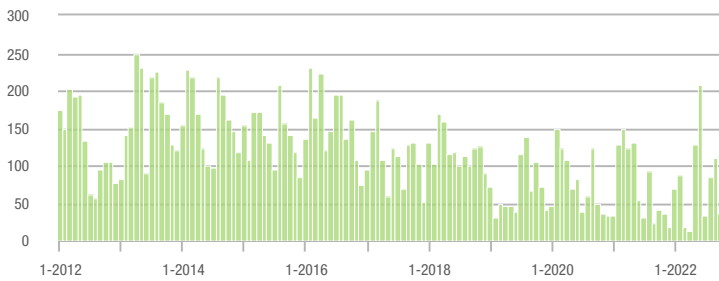


Lincolnton, NC

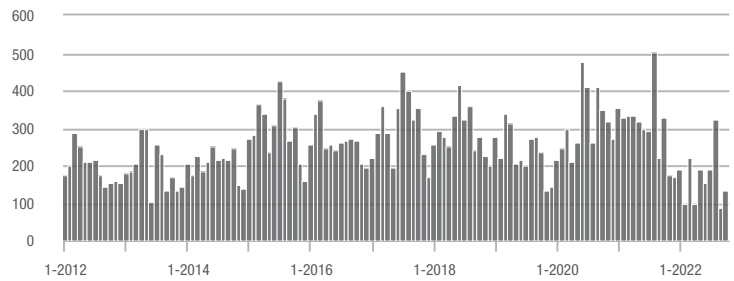
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	- 12.5%	- 68.2%	3.8	+ 31.0%	- 33.5%	16	- 57.9%	- 40.7%
\$100,001 to \$200,000	132	- 59.8%	+ 51.7%	7.3	- 26.3%	+ 71.2%	20	- 45.9%	- 9.1%
\$200,001 to \$300,000	133	- 45.0%	- 34.2%	4.2	- 50.6%	- 16.5%	34	- 8.1%	- 20.9%
\$300,001 and Above	228	+ 46.2%	- 7.3%	4.5	0.0%	- 9.0%	53	+ 12.8%	+ 1.9%
Total	528	- 31.1%	- 18.1%	4.8	- 33.3%	- 3.1%	123	- 22.6%	- 14.6%

Showings

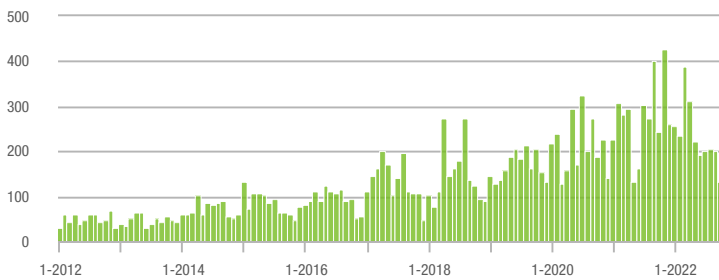
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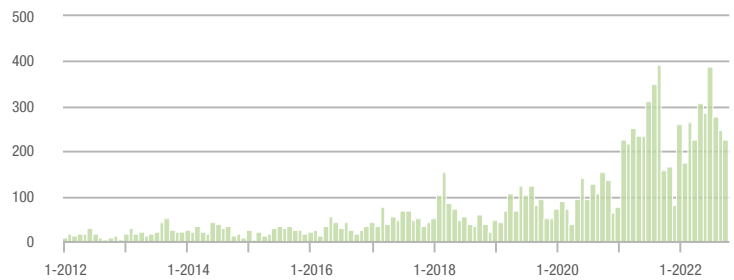
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

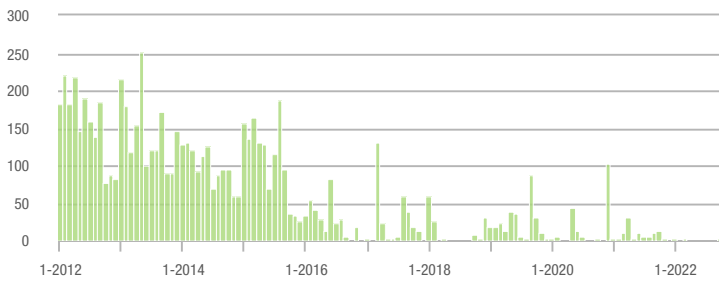


Matthews, NC

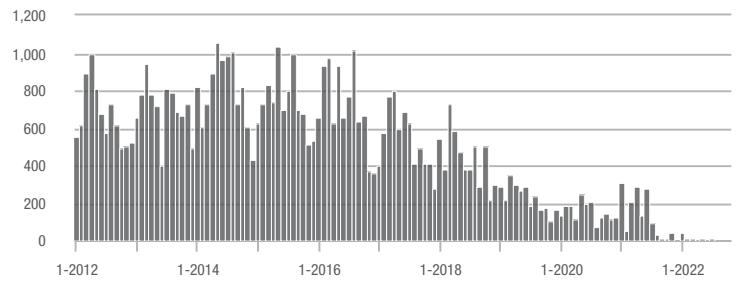
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 84.6%	—	2.0	- 53.5%	—	1	- 75.0%	—
\$100,001 to \$200,000	4	- 55.6%	—	2.0	+ 11.1%	—	2	- 66.7%	- 33.3%
\$200,001 to \$300,000	59	- 91.7%	- 82.0%	4.3	- 81.3%	- 72.4%	15	- 53.1%	- 34.8%
\$300,001 and Above	1,186	- 29.1%	- 26.4%	7.7	- 47.6%	- 25.3%	173	+ 28.1%	- 2.8%
Total	1,251	- 48.0%	- 35.5%	7.3	- 53.8%	- 32.6%	191	+ 7.9%	- 6.4%

Showings

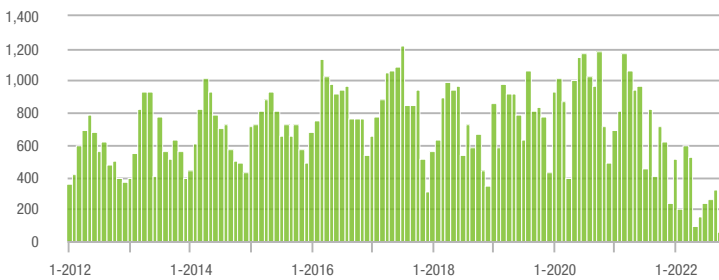
\$100,000 and Below



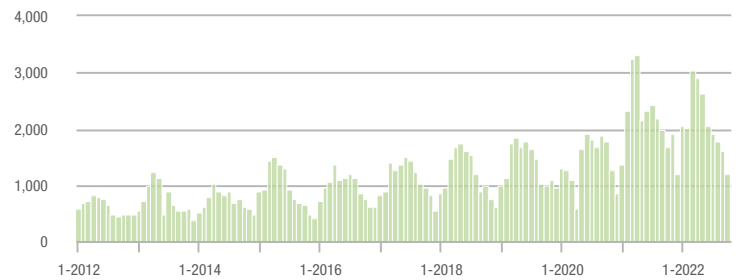
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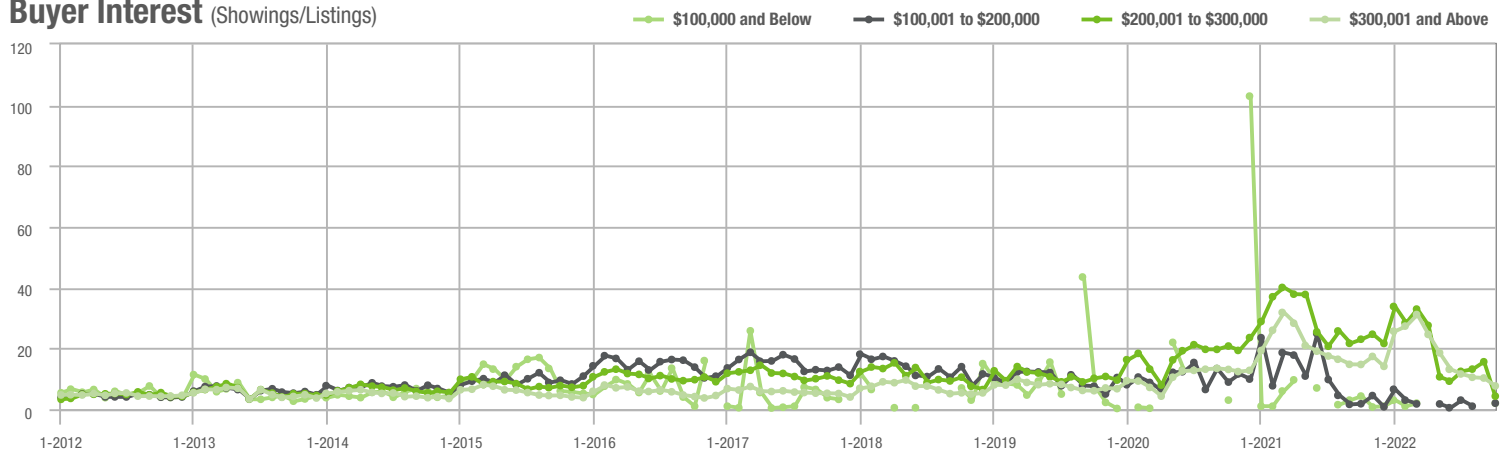
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

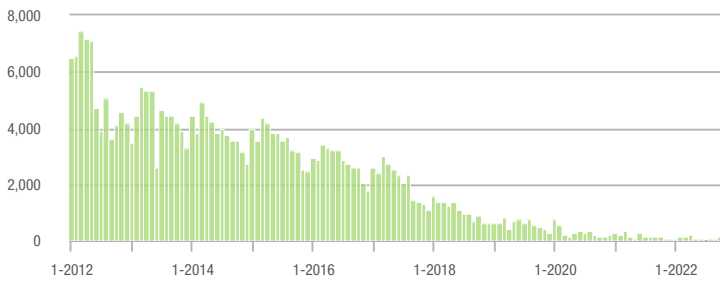


Mecklenburg County, NC

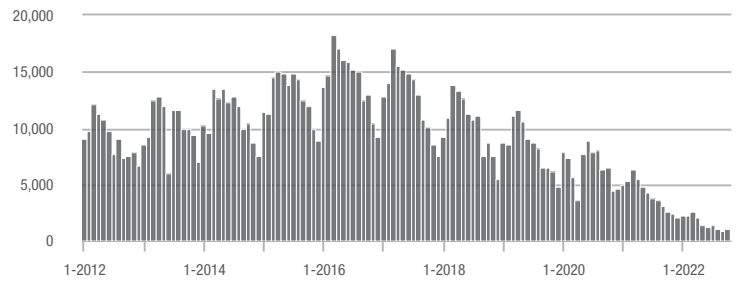
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	151	+ 5.6%	+ 287.2%	5.6	+ 115.4%	+ 356.7%	45	- 38.4%	- 6.3%
\$100,001 to \$200,000	1,016	- 60.4%	+ 22.0%	7.8	- 33.9%	+ 17.6%	142	- 38.8%	0.0%
\$200,001 to \$300,000	4,065	- 61.4%	- 15.5%	9.0	- 43.0%	- 7.8%	480	- 33.1%	- 9.1%
\$300,001 and Above	17,725	- 24.1%	- 8.8%	7.0	- 38.1%	- 5.7%	2,734	+ 18.8%	- 4.5%
Total	22,957	- 37.3%	- 8.6%	7.3	- 40.2%	- 5.1%	3,401	+ 2.3%	- 5.0%

Showings

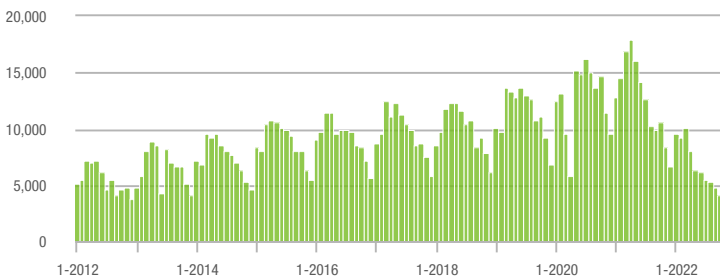
\$100,000 and Below



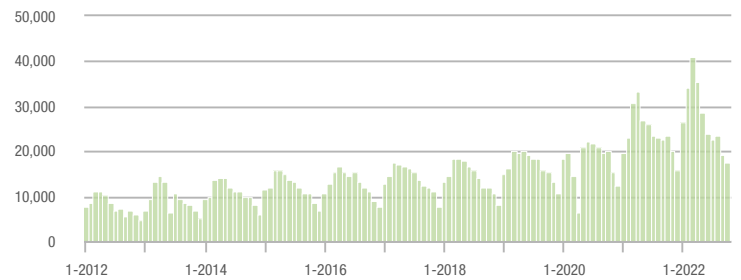
\$100,001 to \$200,000



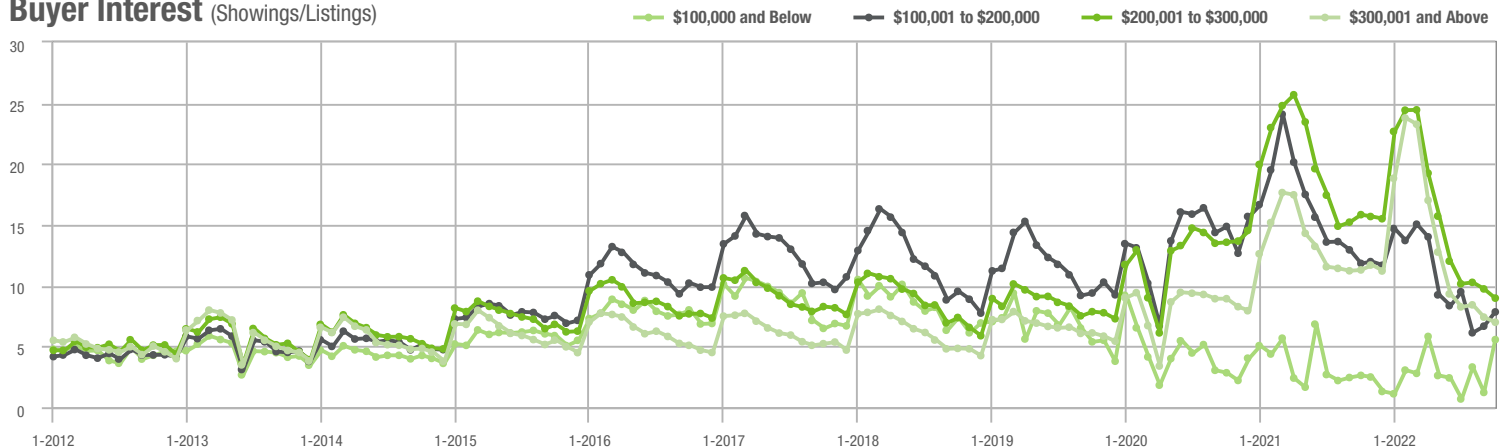
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

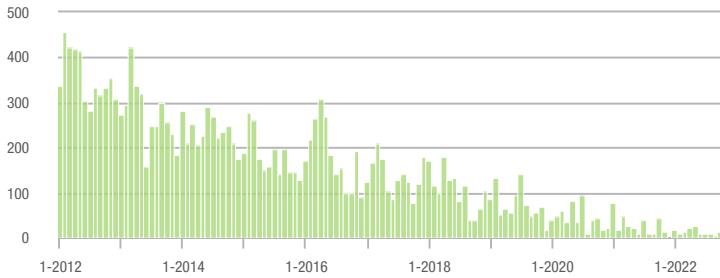


Monroe, NC

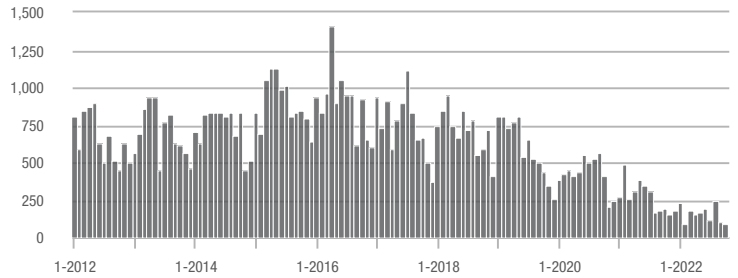
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	12	- 72.1%	+ 140.0%	0.7	- 82.1%	+ 6.7%	11	- 31.3%	+ 10.0%
\$100,001 to \$200,000	87	- 55.8%	- 12.1%	4.3	- 32.8%	- 12.1%	24	- 35.1%	+ 4.3%
\$200,001 to \$300,000	466	- 14.2%	+ 15.6%	9.4	- 21.7%	+ 27.3%	51	+ 2.0%	- 7.3%
\$300,001 and Above	879	- 11.6%	- 5.9%	4.9	- 43.0%	- 0.1%	203	+ 40.0%	- 8.1%
Total	1,444	- 18.7%	+ 0.2%	5.6	- 36.4%	+ 6.3%	289	+ 16.5%	- 6.5%

Showings

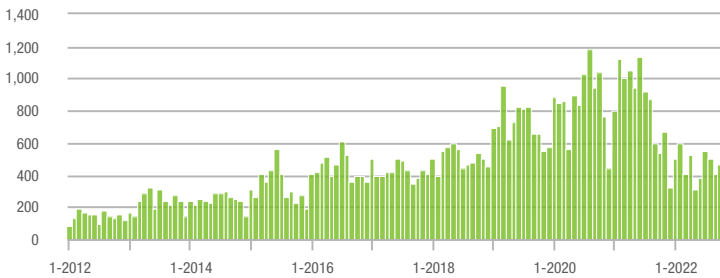
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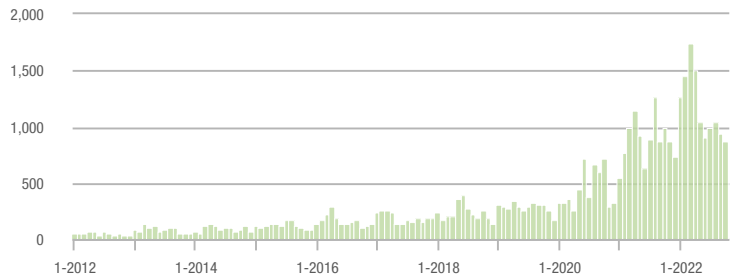
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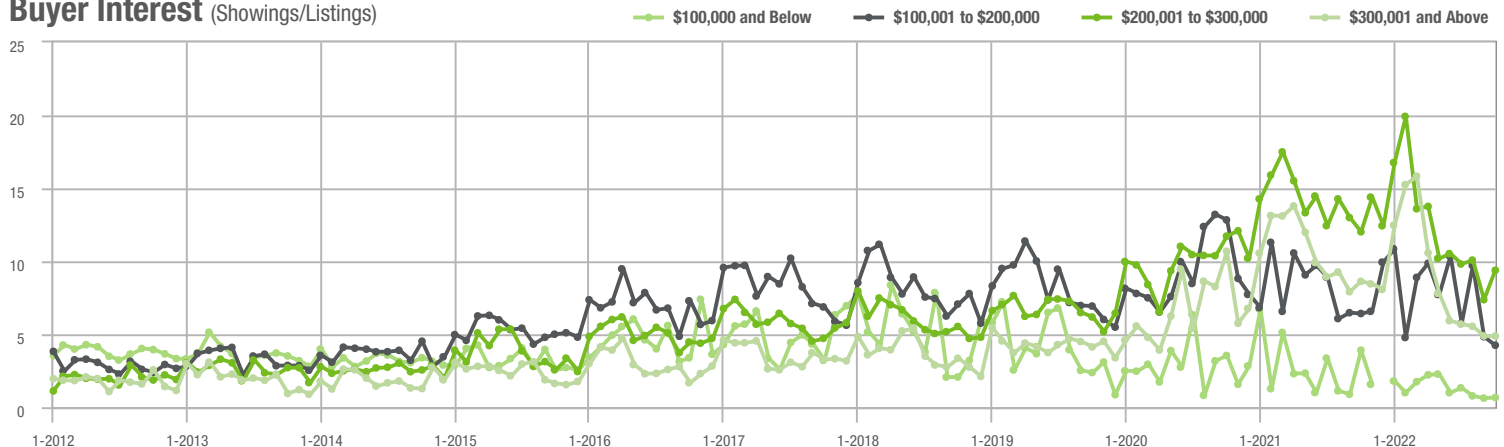
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

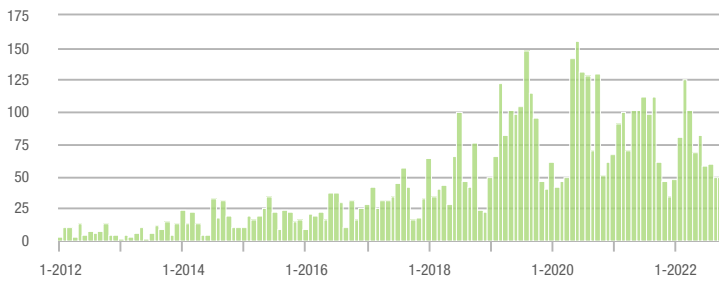


Montgomery County, NC

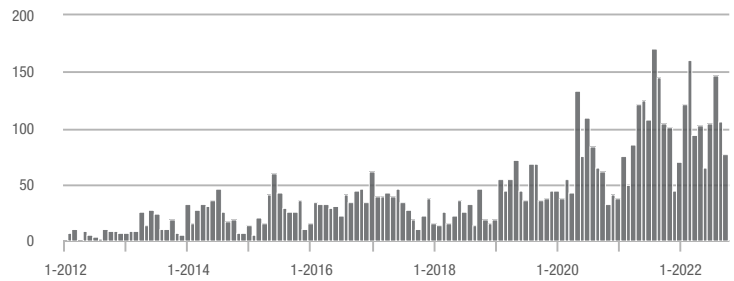
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	50	- 18.0%	0.0%	0.7	- 56.3%	- 21.8%	80	- 11.1%	- 10.1%
\$100,001 to \$200,000	77	- 26.7%	- 27.4%	2.4	- 22.6%	- 24.0%	42	- 2.3%	- 4.5%
\$200,001 to \$300,000	47	+ 74.1%	- 20.3%	3.1	+ 3.3%	+ 11.5%	16	+ 60.0%	- 27.3%
\$300,001 and Above	95	- 45.7%	- 36.7%	3.1	- 44.6%	- 29.5%	33	- 19.5%	- 17.5%
Total	269	- 26.9%	- 26.3%	2.1	- 36.4%	- 22.6%	171	- 7.1%	- 12.3%

Showings

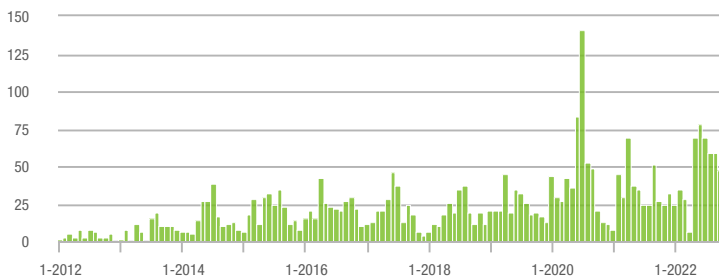
\$100,000 and Below



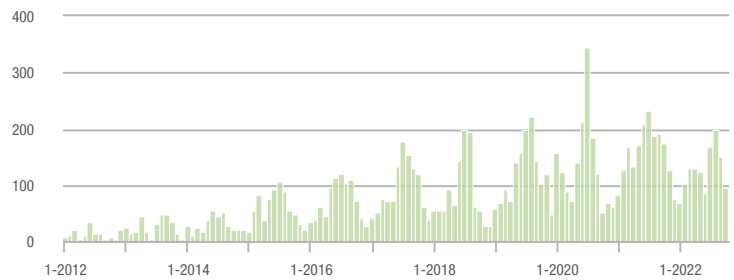
\$100,001 to \$200,000



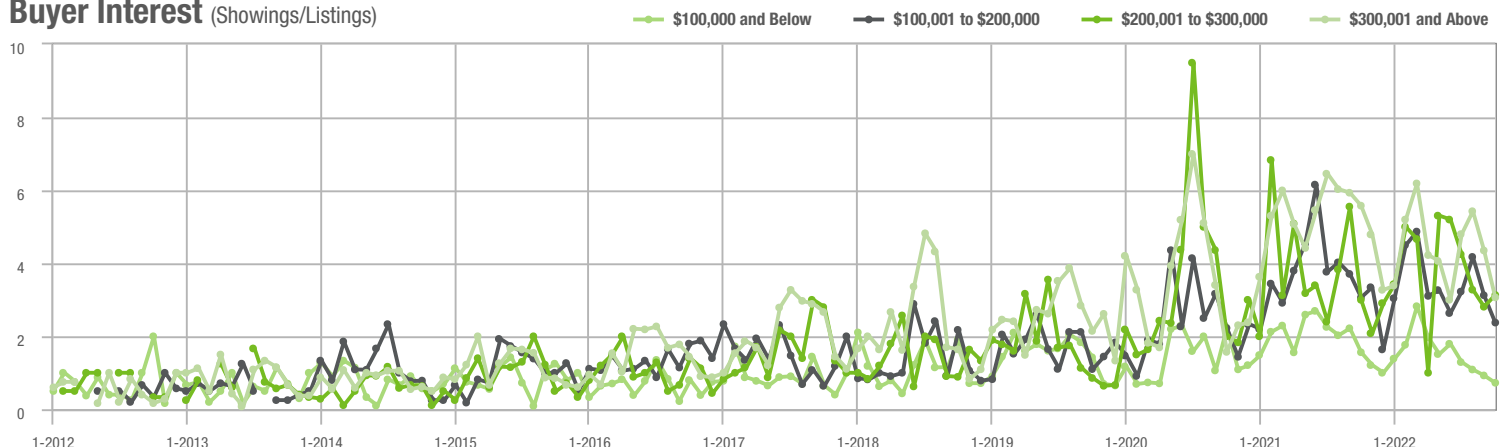
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

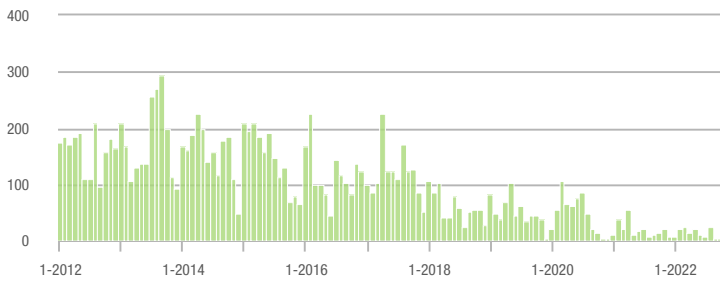


Mooresville, NC

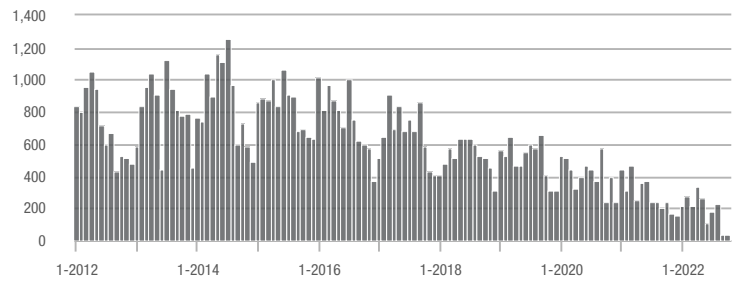
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5	- 61.5%	+ 25.0%	0.5	- 28.6%	- 16.7%	11	- 71.8%	- 15.4%
\$100,001 to \$200,000	35	- 85.7%	- 12.5%	3.5	- 57.8%	- 7.9%	12	- 69.2%	- 14.3%
\$200,001 to \$300,000	309	- 54.6%	- 16.0%	6.6	- 32.7%	- 6.9%	52	- 30.7%	- 11.9%
\$300,001 and Above	2,145	- 8.8%	- 15.4%	6.8	- 21.8%	- 5.5%	339	+ 7.6%	- 10.6%
Total	2,494	- 24.2%	- 15.4%	6.6	- 23.3%	- 5.8%	414	- 11.5%	- 11.0%

Showings

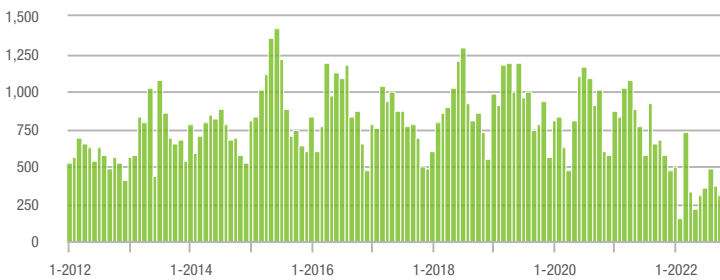
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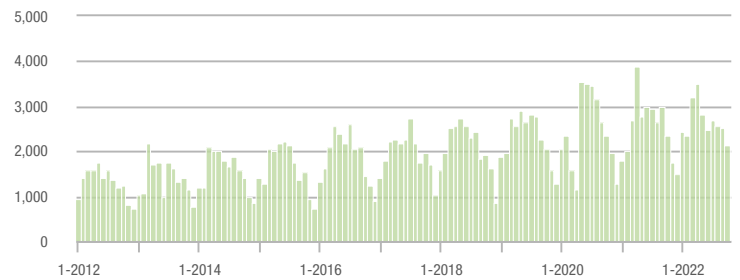
\$100,001 to \$200,000



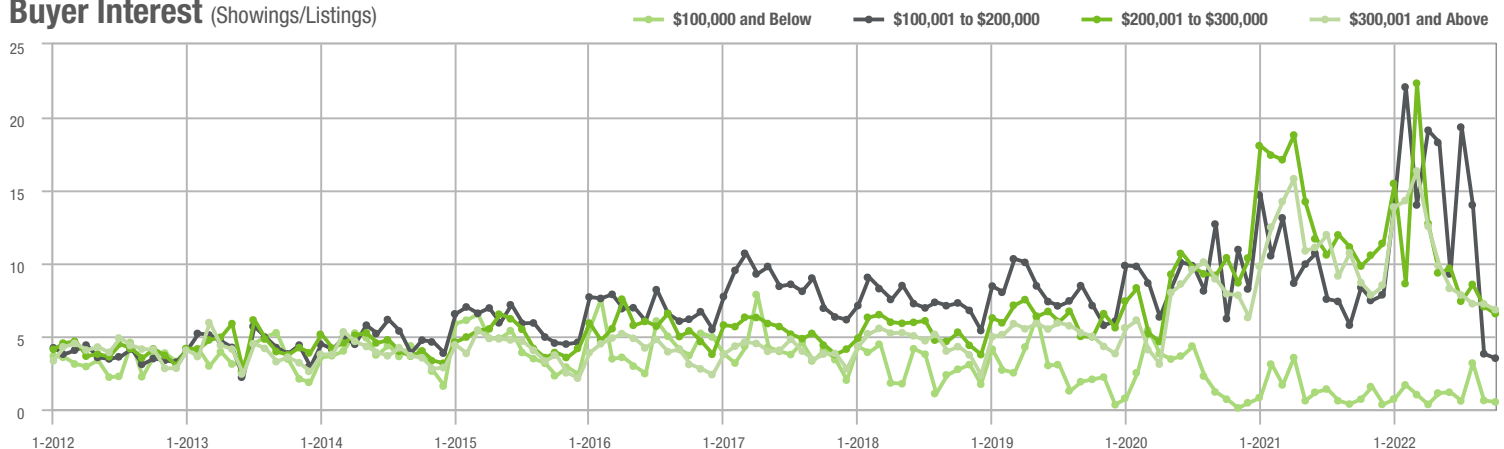
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

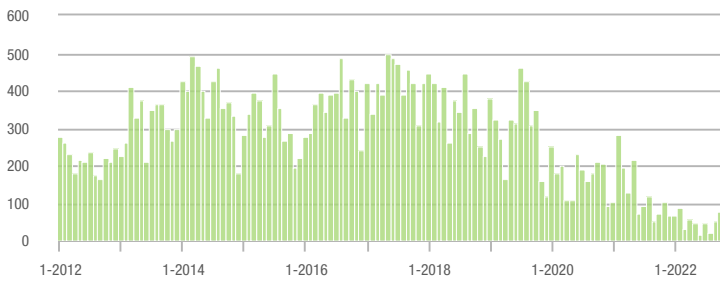


Rock Hill, SC

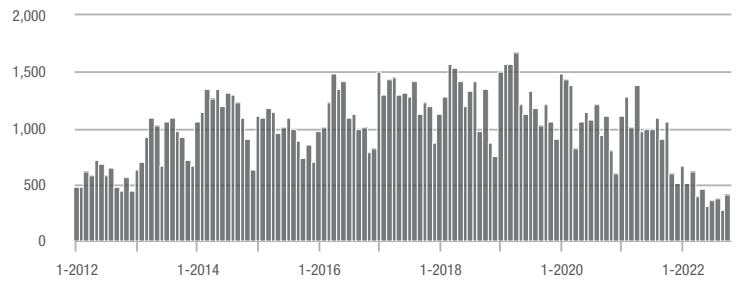
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	78	+ 8.3%	+ 52.9%	6.4	+ 8.5%	+ 57.1%	23	- 32.4%	0.0%
\$100,001 to \$200,000	417	- 60.4%	+ 53.3%	9.0	- 31.8%	+ 33.6%	50	- 43.8%	+ 13.6%
\$200,001 to \$300,000	991	- 13.1%	- 11.2%	8.6	- 29.5%	- 9.9%	115	+ 18.6%	- 2.5%
\$300,001 and Above	1,165	- 29.0%	- 3.9%	6.6	- 44.5%	+ 0.7%	195	+ 24.2%	- 3.0%
Total	2,651	- 32.1%	0.0%	7.6	- 37.2%	+ 1.2%	383	+ 1.6%	- 0.8%

Showings

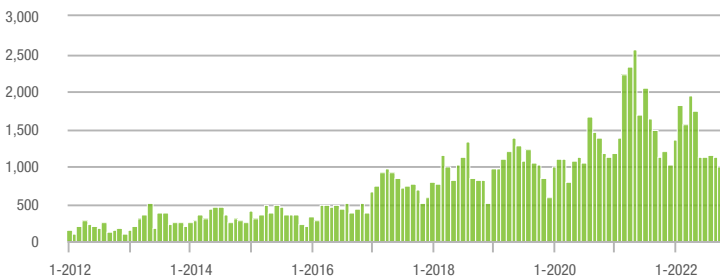
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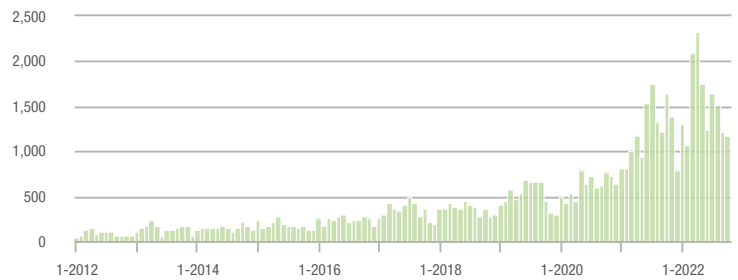
\$100,001 to \$200,000



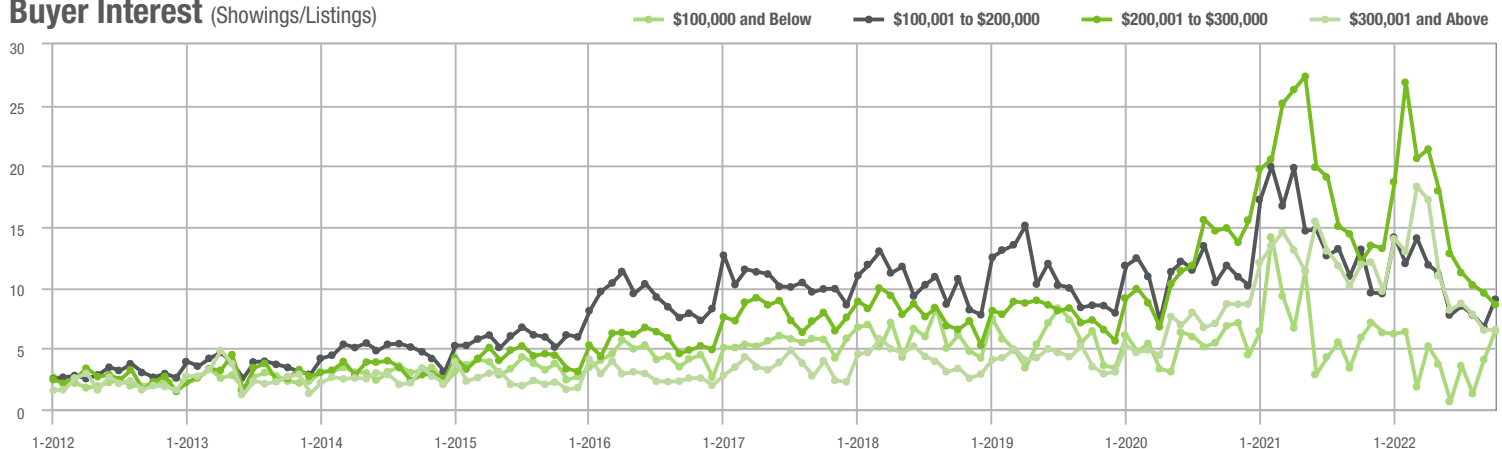
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

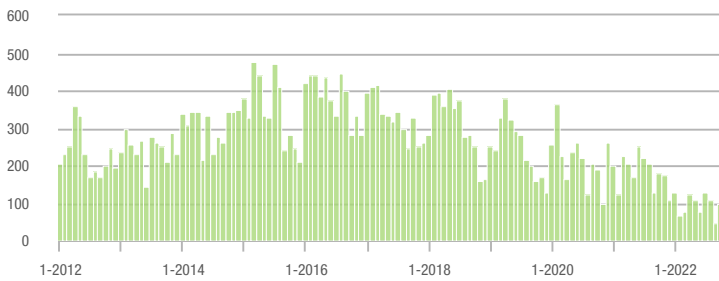


Salisbury, NC

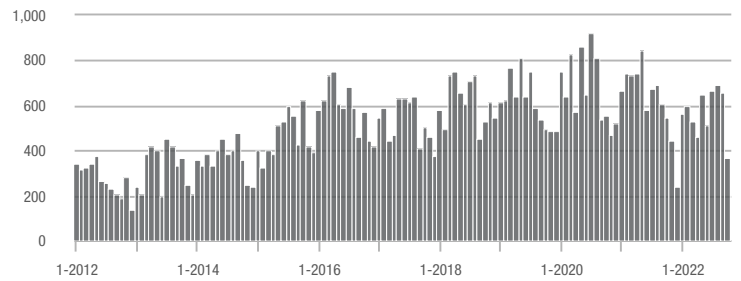
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	97	- 45.8%	+ 110.9%	4.6	+ 7.0%	+ 72.5%	37	- 45.6%	+ 5.7%
\$100,001 to \$200,000	371	- 32.2%	- 43.6%	7.4	- 3.9%	- 31.0%	54	- 30.8%	- 16.9%
\$200,001 to \$300,000	464	- 10.6%	- 32.3%	5.8	- 32.6%	- 17.8%	91	+ 30.0%	- 15.7%
\$300,001 and Above	368	+ 47.8%	+ 4.5%	4.3	- 17.3%	+ 4.5%	95	+ 63.8%	+ 1.1%
Total	1,300	- 13.0%	- 25.3%	5.5	- 19.1%	- 18.1%	277	+ 1.1%	- 8.3%

Showings

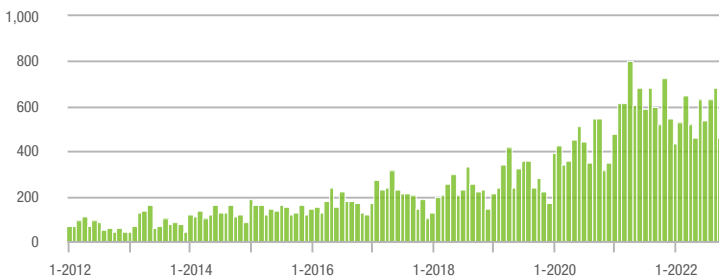
\$100,000 and Below



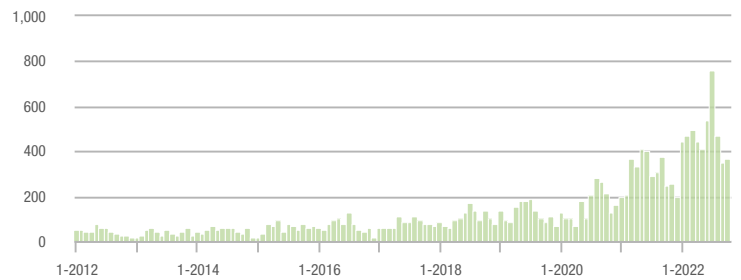
\$100,001 to \$200,000



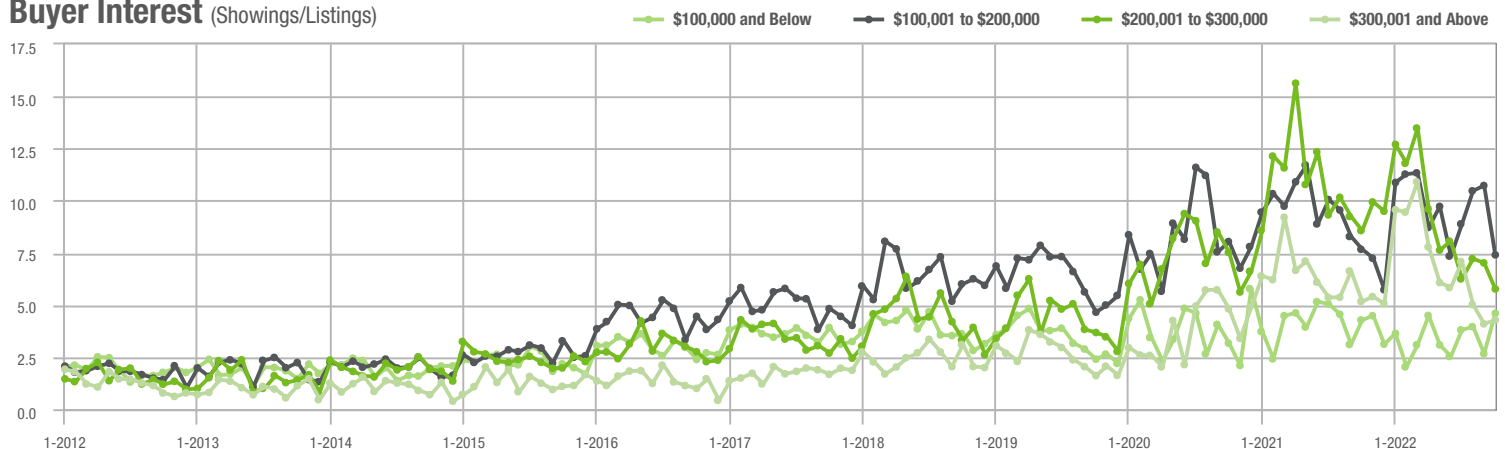
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

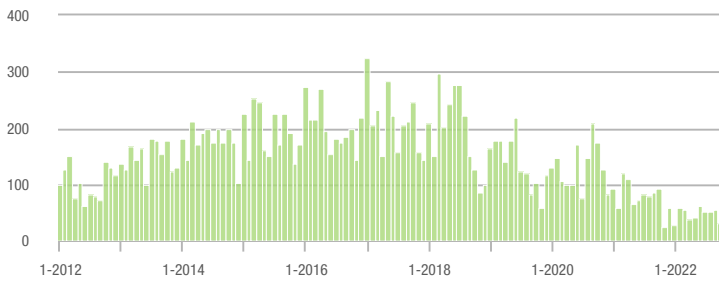


Stanly County, NC

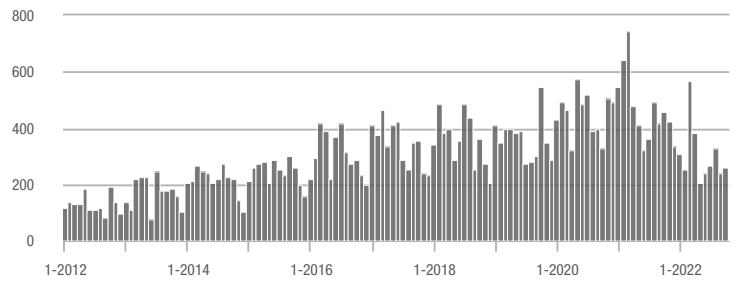
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	32	- 64.8%	- 42.9%	2.9	- 12.1%	- 27.3%	19	- 60.4%	- 17.4%
\$100,001 to \$200,000	261	- 43.3%	+ 10.6%	5.1	- 37.8%	+ 6.3%	58	- 18.3%	0.0%
\$200,001 to \$300,000	265	- 44.2%	- 37.5%	3.9	- 53.0%	- 28.5%	78	+ 25.8%	- 11.4%
\$300,001 and Above	382	+ 4.7%	+ 11.4%	4.5	- 16.7%	+ 14.1%	107	+ 18.9%	- 9.3%
Total	940	- 32.4%	- 11.2%	4.4	- 34.3%	- 6.0%	262	- 3.3%	- 8.7%

Showings

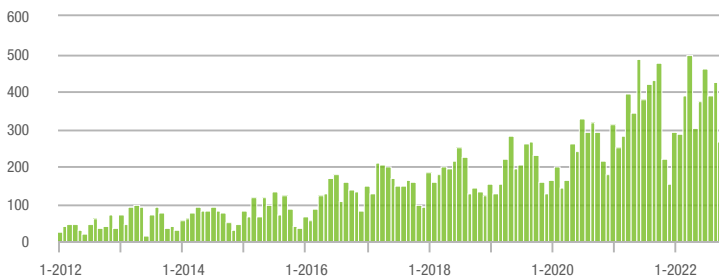
\$100,000 and Below



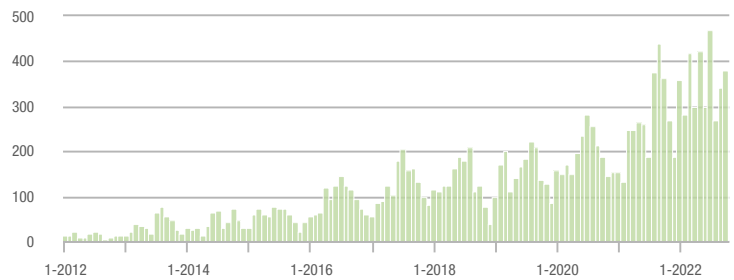
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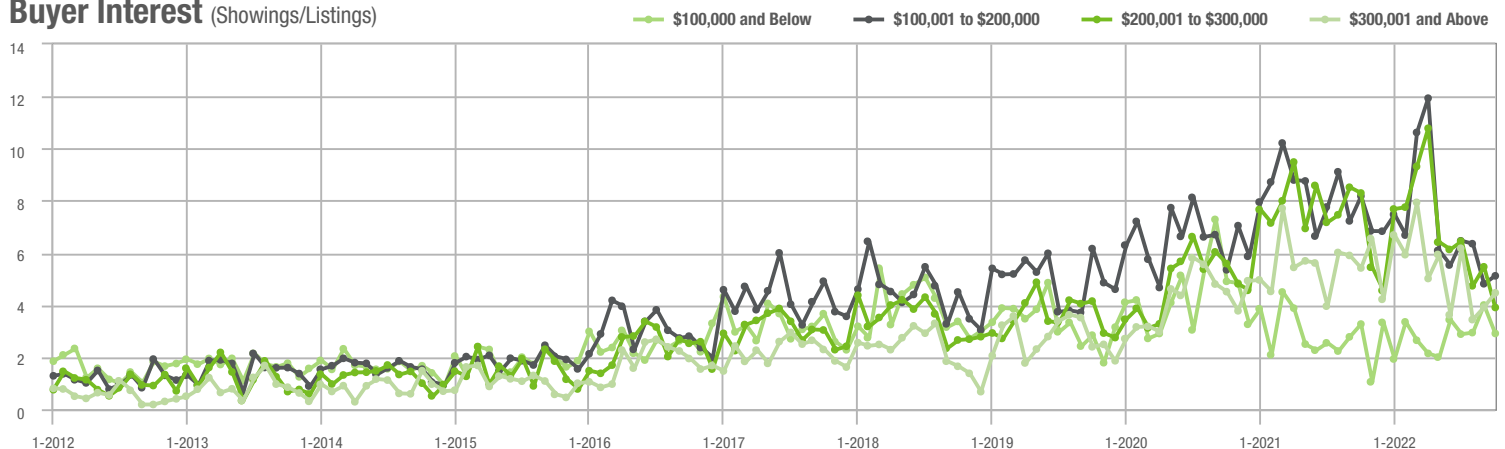
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

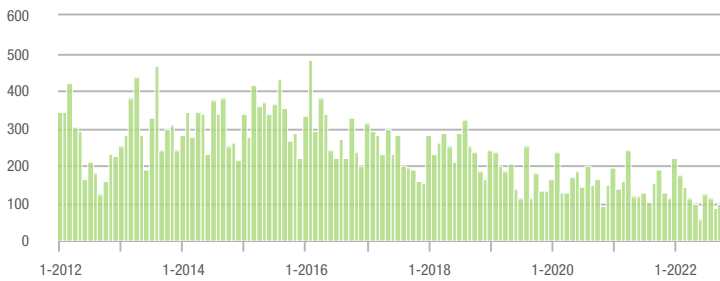


Statesville, NC

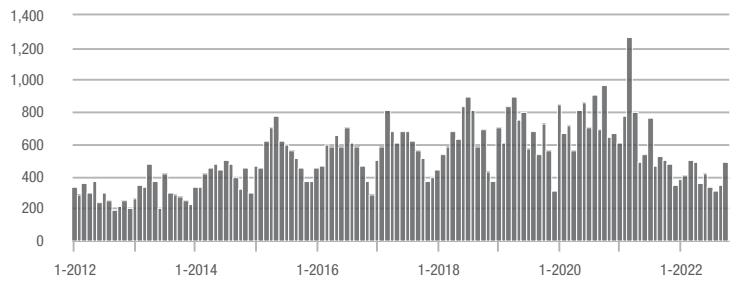
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	100	- 47.9%	+ 16.3%	2.6	- 13.3%	+ 5.5%	71	- 48.9%	0.0%
\$100,001 to \$200,000	486	- 3.2%	+ 40.9%	9.5	+ 13.1%	+ 47.8%	59	- 24.4%	- 3.3%
\$200,001 to \$300,000	466	- 38.8%	+ 5.9%	5.7	- 48.6%	+ 13.5%	86	+ 16.2%	- 5.5%
\$300,001 and Above	389	- 1.8%	- 20.0%	3.2	- 47.5%	- 18.4%	143	+ 55.4%	- 4.0%
Total	1,441	- 22.2%	+ 6.2%	5.0	- 31.5%	+ 8.9%	359	- 6.3%	- 3.5%

Showings

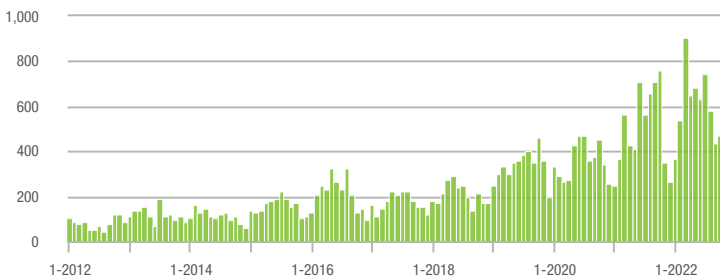
\$100,000 and Below



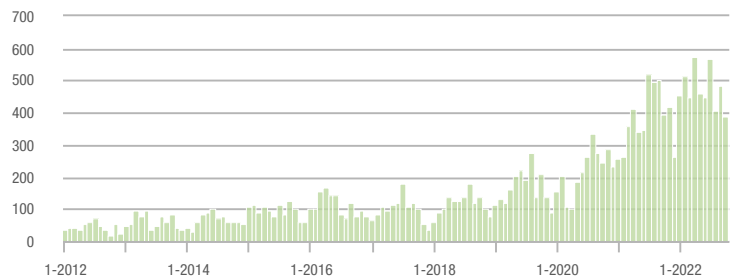
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

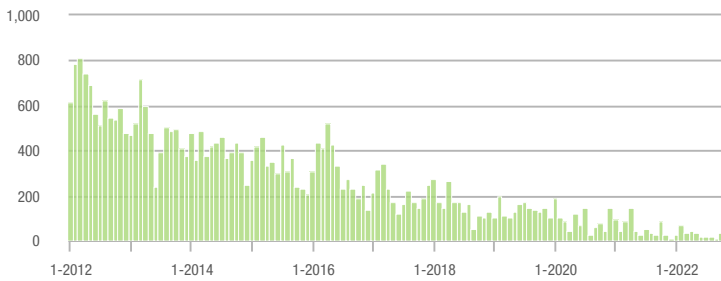


Union County, NC

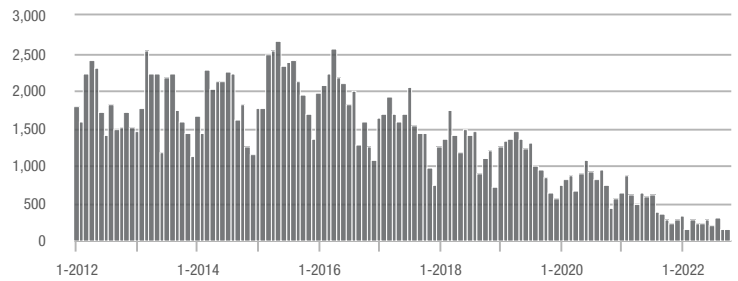
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	38	- 55.3%	+ 322.2%	1.8	- 50.0%	+ 252.9%	23	- 37.8%	+ 4.5%
\$100,001 to \$200,000	158	- 42.8%	+ 6.0%	3.7	- 31.5%	+ 10.4%	49	- 24.6%	- 2.0%
\$200,001 to \$300,000	734	- 56.6%	- 12.7%	8.2	- 47.4%	- 3.8%	101	- 21.1%	- 8.2%
\$300,001 and Above	4,165	- 20.6%	- 2.7%	6.5	- 46.7%	- 0.5%	712	+ 35.9%	- 5.1%
Total	5,095	- 30.2%	- 3.5%	6.4	- 46.7%	- 0.7%	885	+ 17.4%	- 5.0%

Showings

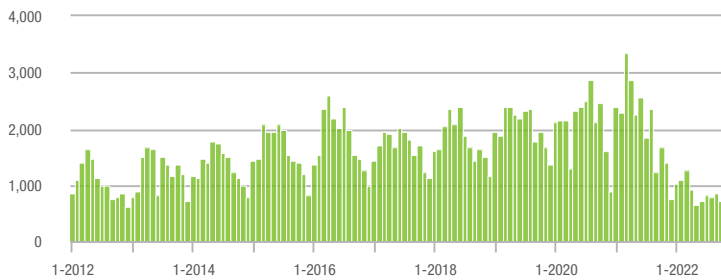
\$100,000 and Below



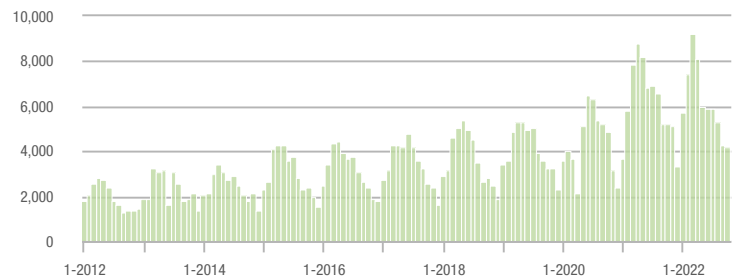
\$100,001 to \$200,000



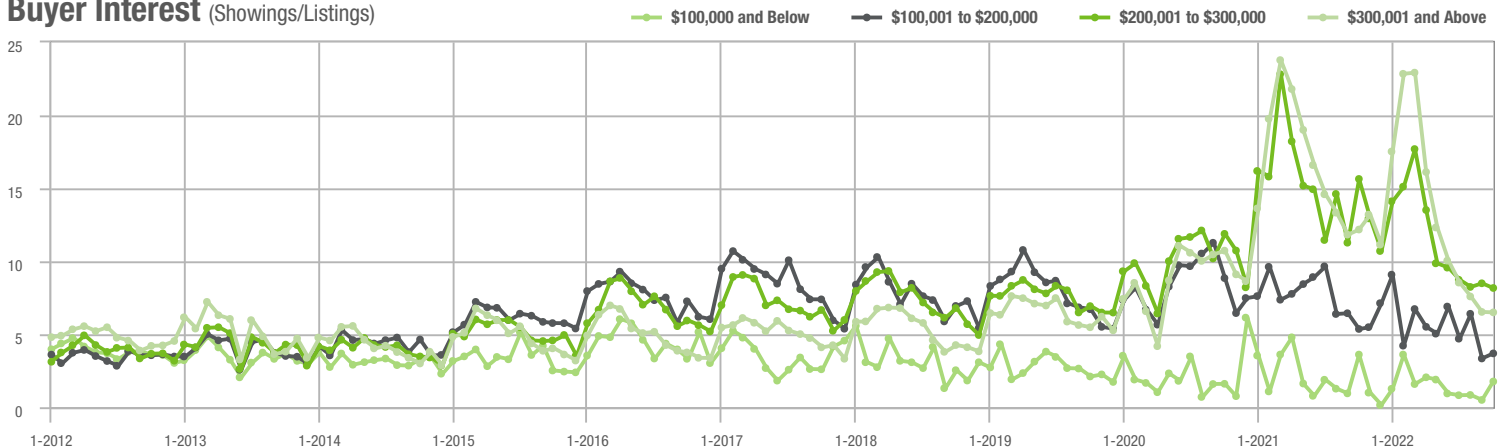
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

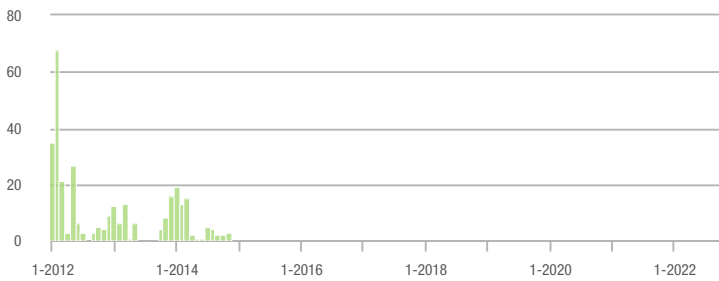


Uptown Charlotte

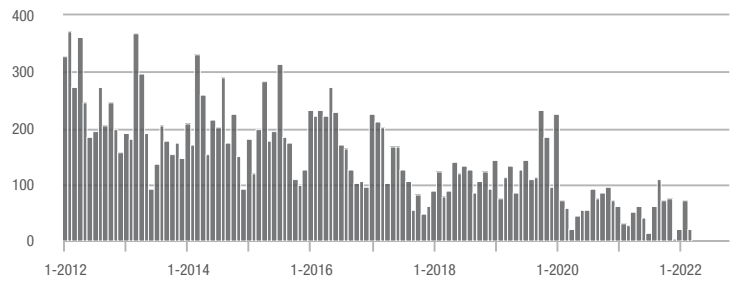
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%
\$200,001 to \$300,000	50	- 79.1%	- 51.9%	7.1	- 29.0%	- 51.9%	7	- 70.8%	0.0%
\$300,001 and Above	311	- 47.6%	- 38.4%	6.9	- 14.8%	- 25.5%	45	- 40.0%	- 18.2%
Total	361	- 60.1%	- 40.7%	6.9	- 22.5%	- 30.0%	52	- 50.0%	- 16.1%

Showings

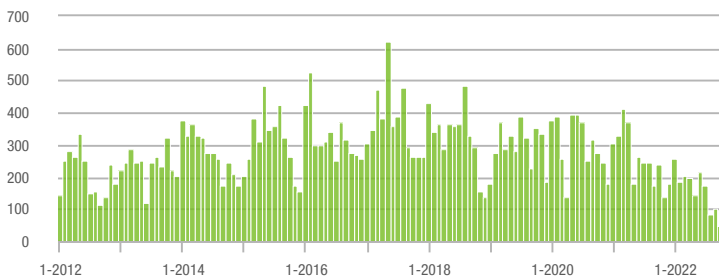
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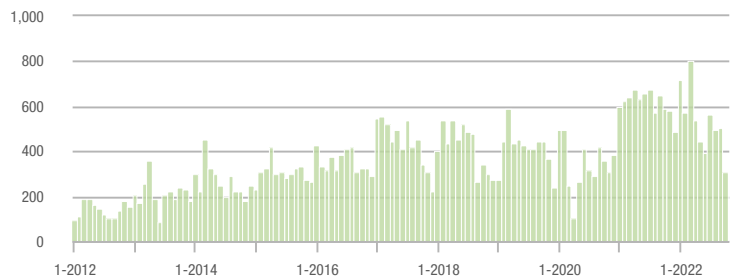
\$100,001 to \$200,000



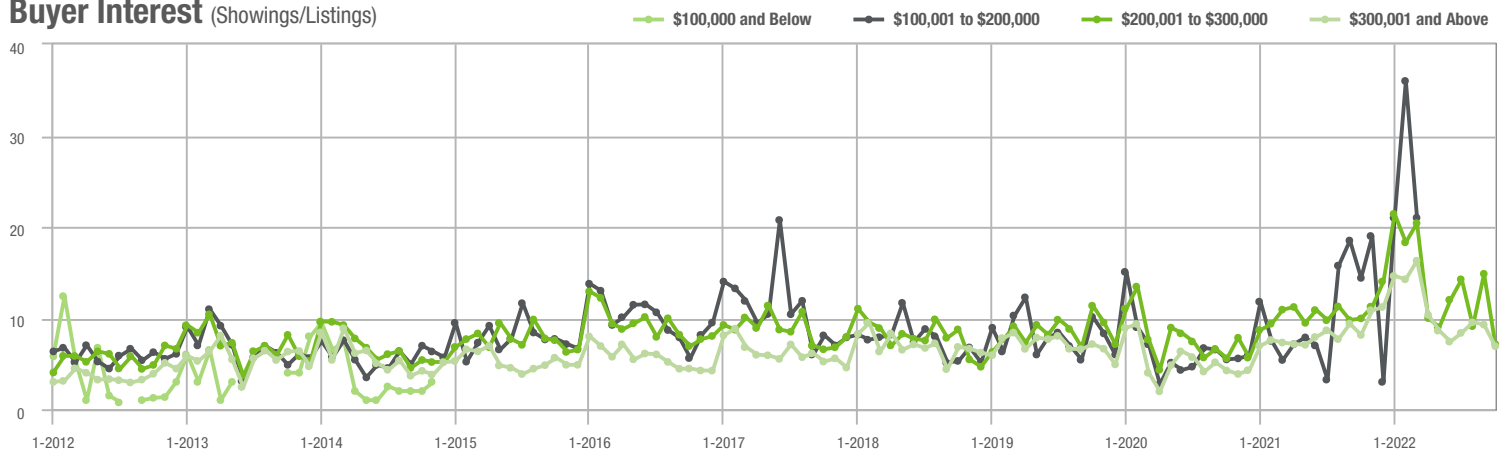
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

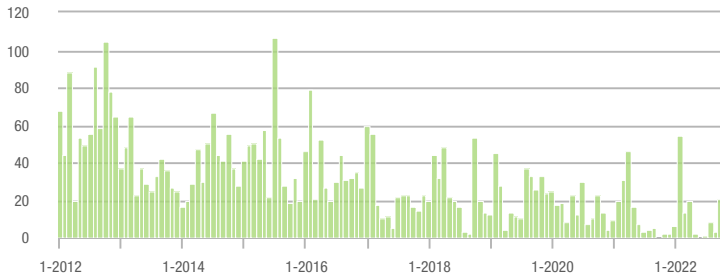


Waxhaw, NC

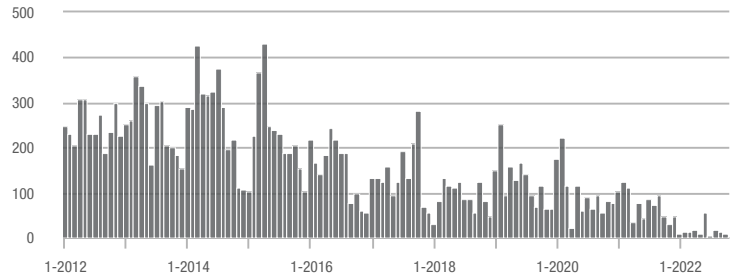
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	21	—	+ 600.0%	5.3	—	+ 600.0%	4	0.0%	0.0%
\$100,001 to \$200,000	9	- 81.6%	- 30.8%	1.3	- 71.7%	+ 8.8%	7	- 56.3%	- 36.4%
\$200,001 to \$300,000	73	- 83.5%	- 12.0%	7.0	- 68.3%	- 18.2%	16	- 46.7%	+ 6.7%
\$300,001 and Above	1,400	- 27.2%	+ 4.7%	7.4	- 51.0%	+ 8.3%	202	+ 42.3%	- 5.6%
Total	1,503	- 37.8%	+ 4.7%	7.1	- 53.6%	+ 9.6%	229	+ 19.3%	- 6.1%

Showings

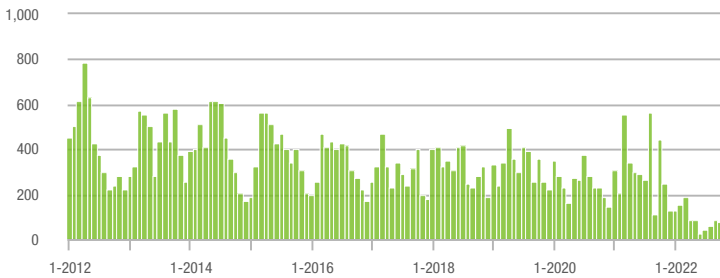
\$100,000 and Below



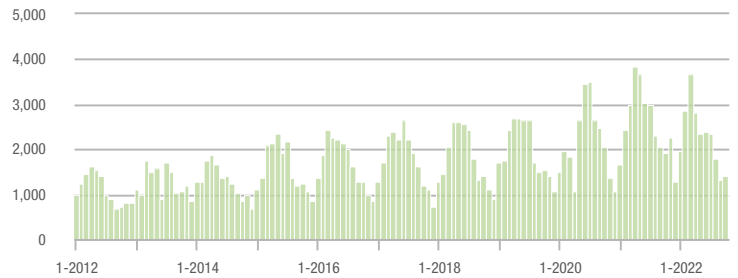
\$100,001 to \$200,000



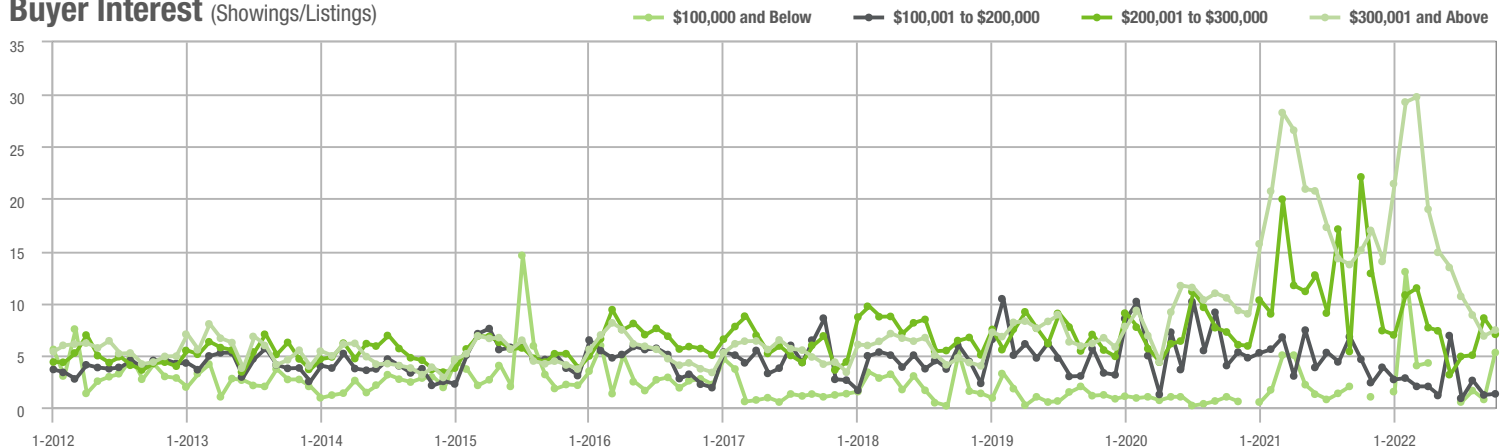
\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

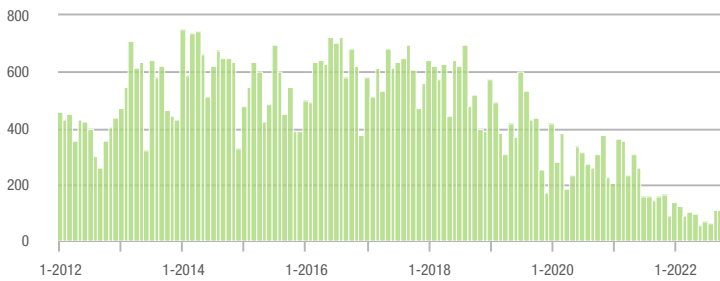


York County, SC

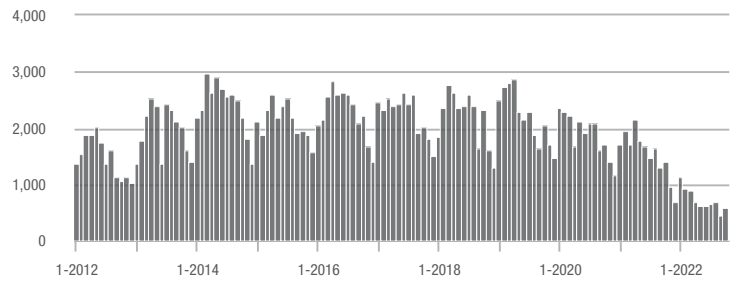
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change	October 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	107	- 31.8%	- 1.8%	2.7	- 22.9%	+ 5.0%	59	- 30.6%	- 6.3%
\$100,001 to \$200,000	598	- 56.9%	+ 32.3%	6.6	- 39.4%	+ 25.6%	106	- 32.9%	+ 5.0%
\$200,001 to \$300,000	1,525	- 35.1%	- 15.0%	7.8	- 38.1%	- 6.3%	209	+ 1.5%	- 9.5%
\$300,001 and Above	3,883	- 30.4%	+ 0.6%	6.4	- 46.2%	+ 3.4%	659	+ 21.4%	- 4.4%
Total	6,113	- 35.5%	- 1.6%	6.6	- 42.6%	+ 2.1%	1,033	+ 4.1%	- 4.7%

Showings

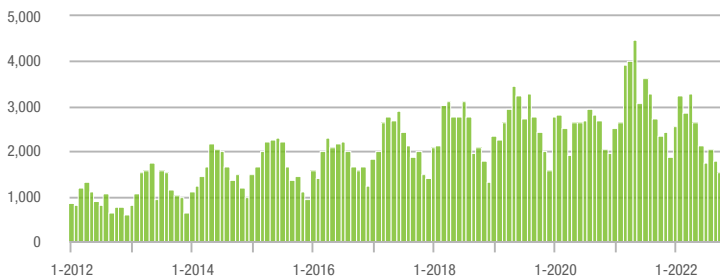
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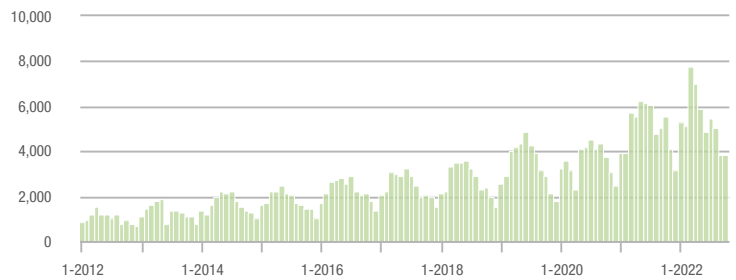
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



Buyer Interest (Showings/Listings)

