



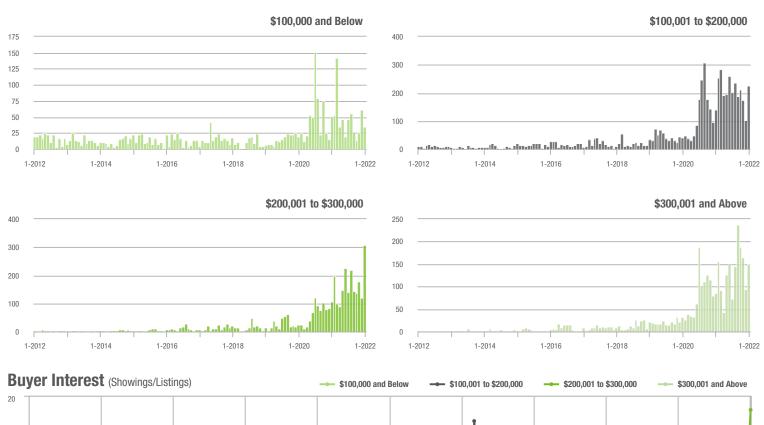
## **Showing Statistics**

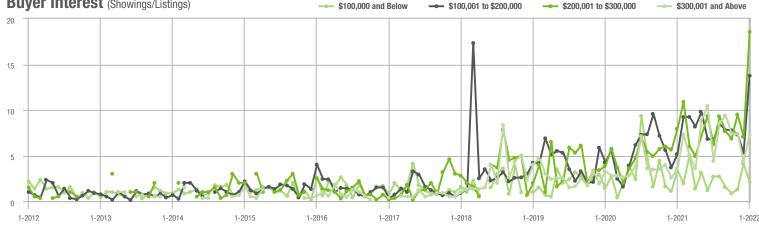
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	717	10.9	88
Anson County, NC	216	4.5	58
Cabarrus County, NC	6,650	17.8	422
Charlotte MSA	75,171	16.5	5,201
Chester County, SC	424	5.6	95
Chesterfield County, SC	111	3.5	30
Cleveland County, NC	1,520	7.1	254
City of Charlotte, NC	32,433	20.9	1,670
Concord, NC	4,420	19.2	259
Davidson, NC	610	16.5	41
Denver, NC	730	9.5	101
Fort Mill, SC	2,809	20.8	149
Gaston County, NC	5,670	12.4	522
Gastonia, NC	2,519	12.2	223
Huntersville, NC	2,122	18.7	134
Iredell County, NC	4,874	11.1	575
Kannapolis, NC	1,575	14.2	125
Lake Norman	3,311	11.7	377
Lake Wylie	1,774	10.3	221
Lancaster County, SC	2,986	11.8	305
Lincoln County, NC	1,794	9.8	256
Lincolnton, NC	775	12.0	95
Matthews, NC	2,614	26.6	113
Mecklenburg County, NC	38,187	20.3	2,046
Monroe, NC	2,011	13.5	168
Montgomery County, NC	209	2.8	111
Mooresville, NC	3,163	14.8	260
Rock Hill, SC	3,390	16.2	236
Salisbury, NC	1,569	10.5	175
Stanly County, NC	996	7.4	157
Statesville, NC	1,423	8.4	242
Union County, NC	7,056	16.8	489
Uptown Charlotte	1,000	16.6	63
Waxhaw, NC	2,112	19.1	128
York County, SC	9,095	14.8	706



## **Alexander County, NC**

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	34	- 33.3%	- 45.2%	2.1	- 38.2%	- 49.5%	26	- 35.0%	- 13.3%	
\$100,001 to \$200,000	225	+ 60.7%	+ 116.3%	13.8	+ 165.4%	+ 158.7%	20	- 42.9%	- 16.7%	
\$200,001 to \$300,000	308	+ 187.9%	+ 154.5%	18.6	+ 135.4%	+ 163.0%	18	- 5.3%	- 10.0%	
\$300,001 and Above	150	+ 74.4%	+ 59.6%	7.3	+ 102.8%	+ 65.5%	24	- 22.6%	- 4.0%	
Total	717	+ 86.7%	+ 88.2%	10.9	+ 122.4%	+ 108.1%	88	- 29.6%	- 11.1%	







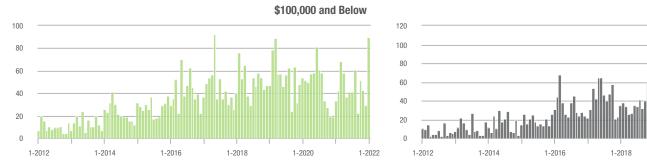
\$100,001 to \$200,000

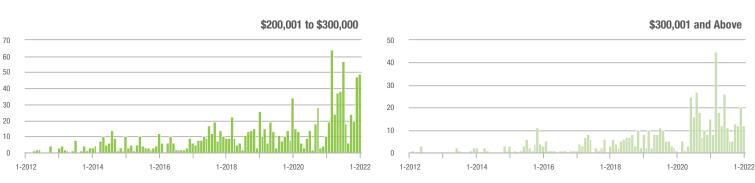
1-2020

1-2022

## **Anson County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	90	+ 172.7%	+ 210.3%	5.9	+ 168.2%	+ 215.9%	22	- 43.6%	- 4.3%	
\$100,001 to \$200,000	65	+ 6.6%	- 27.8%	3.8	- 38.7%	- 12.8%	20	+ 53.8%	- 20.0%	
\$200,001 to \$300,000	49	+ 390.0%	+ 4.3%	7.0	+ 600.0%	+ 19.1%	7	0.0%	- 12.5%	
\$300,001 and Above	12	- 20.0%	- 40.0%	1.4	- 36.4%	- 49.3%	9	- 18.2%	0.0%	
Total	216	+ 81.5%	+ 16.1%	4.5	+ 32.4%	+ 24.5%	58	- 17.1%	- 10.8%	





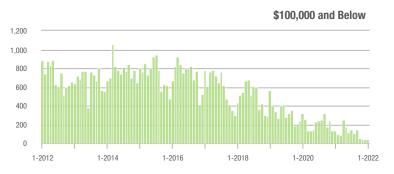


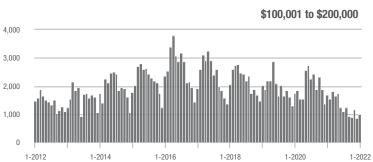




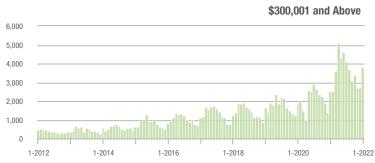
## **Cabarrus County, NC**

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	39	- 70.9%	+ 8.3%	2.2	- 55.1%	+ 40.2%	24	- 51.0%	- 27.3%	
\$100,001 to \$200,000	1,002	- 40.7%	+ 15.7%	17.3	+ 21.8%	+ 35.8%	66	- 50.7%	- 19.5%	
\$200,001 to \$300,000	1,812	- 27.4%	+ 11.9%	18.2	- 8.1%	+ 37.4%	105	- 22.8%	- 18.0%	
\$300,001 and Above	3,797	+ 50.7%	+ 39.7%	18.7	+ 35.5%	+ 48.6%	227	+ 0.4%	- 7.3%	
Total	6,650	- 2.8%	+ 26.9%	17.8	+ 17.9%	+ 45.3%	422	- 22.6%	- 13.5%	









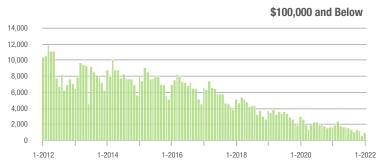


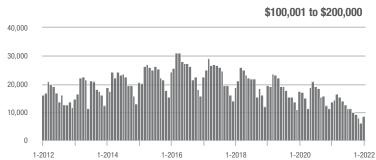




### **Charlotte MSA**

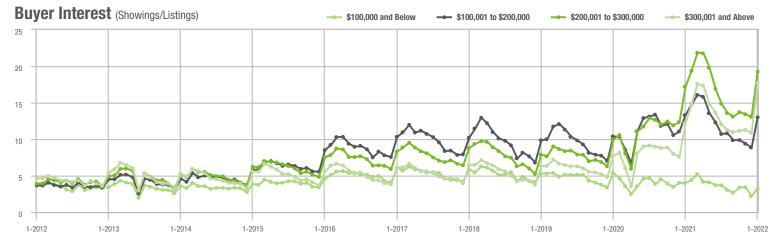
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	956	- 43.2%	+ 46.6%	3.2	- 20.0%	+ 46.8%	446	- 46.2%	- 7.3%	
\$100,001 to \$200,000	8,472	- 38.2%	+ 35.8%	13.0	- 2.3%	+ 46.5%	709	- 42.2%	- 9.7%	
\$200,001 to \$300,000	18,950	- 21.6%	+ 34.7%	19.2	+ 11.6%	+ 47.0%	1,081	- 32.2%	- 10.7%	
\$300,001 and Above	46,793	+ 40.7%	+ 64.7%	17.7	+ 45.1%	+ 62.5%	2,965	- 13.3%	- 1.7%	
Total	75,171	+ 3.2%	+ 52.3%	16.5	+ 26.0%	+ 55.9%	5,201	- 26.4%	- 5.3%	







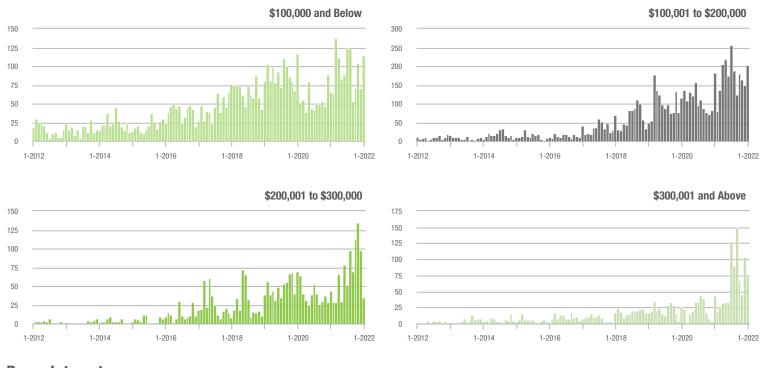


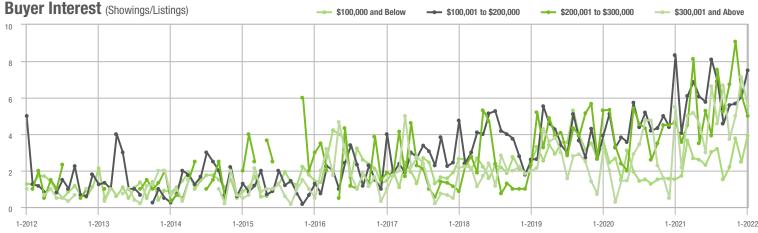




## **Chester County, SC**

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	114	+ 75.4%	+ 60.6%	3.9	+ 160.0%	+ 58.1%	41	- 30.5%	- 10.9%	
\$100,001 to \$200,000	202	+ 11.0%	+ 34.7%	7.5	- 9.6%	+ 24.1%	30	- 6.3%	+ 7.1%	
\$200,001 to \$300,000	35	- 20.5%	- 64.3%	5.0	+ 6.4%	- 18.5%	9	- 18.2%	- 55.0%	
\$300,001 and Above	73	+ 65.9%	- 29.1%	5.5	0.0%	- 22.4%	15	+ 25.0%	- 16.7%	
Total	424	+ 26.6%	+ 0.5%	5.6	+ 21.7%	+ 11.5%	95	- 16.7%	- 15.2%	



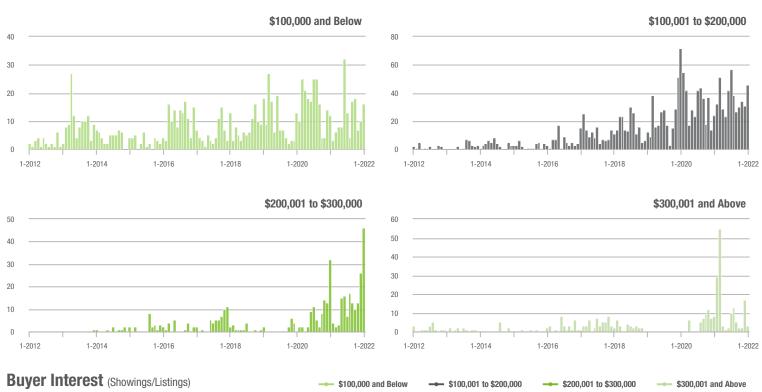






## **Chesterfield County, SC**

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	16	+ 33.3%	+ 60.0%	3.2	+ 14.3%	+ 42.2%	7	- 30.0%	- 12.5%	
\$100,001 to \$200,000	46	+ 91.7%	+ 48.4%	4.0	+ 42.9%	+ 60.0%	11	- 38.9%	- 21.4%	
\$200,001 to \$300,000	46	+ 43.8%	+ 76.9%	3.6	- 32.1%	+ 18.5%	10	+ 25.0%	+ 11.1%	
\$300,001 and Above	3	- 62.5%	- 82.4%	1.0	- 75.0%	- 82.4%	2	0.0%	- 60.0%	
Total	111	+ 46.1%	+ 32.1%	3.5	- 2.8%	+ 14.9%	30	- 21.1%	- 16.7%	

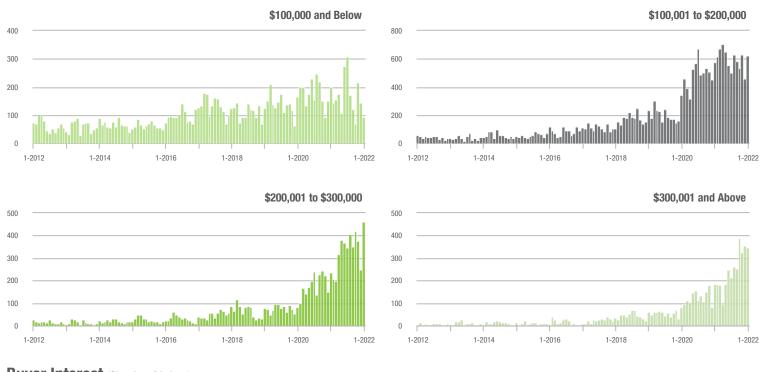






# **Cleveland County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	92	- 53.8%	- 35.2%	2.7	- 38.6%	- 33.3%	56	- 44.0%	- 20.0%	
\$100,001 to \$200,000	621	+ 8.8%	+ 35.3%	8.3	+ 2.5%	+ 44.4%	82	+ 2.5%	- 7.9%	
\$200,001 to \$300,000	460	+ 94.9%	+ 85.5%	9.8	+ 32.4%	+ 85.5%	50	+ 11.1%	+ 2.0%	
\$300,001 and Above	347	+ 90.7%	- 1.7%	5.5	- 17.9%	- 7.3%	66	+ 78.4%	- 5.7%	
Total	1,520	+ 27.9%	+ 26.5%	7.1	+ 4.4%	+ 30.5%	254	- 3.1%	- 8.6%	



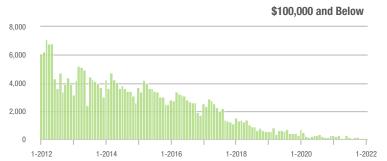


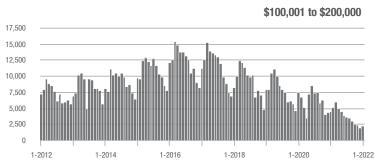




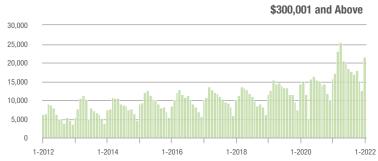
## City of Charlotte, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	46	- 81.3%	- 11.5%	1.4	- 77.8%	- 21.3%	38	- 36.7%	- 2.6%	
\$100,001 to \$200,000	2,253	- 50.6%	+ 13.8%	17.1	+ 1.2%	+ 30.7%	137	- 52.6%	- 14.9%	
\$200,001 to \$300,000	8,656	- 23.7%	+ 44.1%	24.6	+ 21.2%	+ 49.6%	366	- 38.9%	- 6.4%	
\$300,001 and Above	21,478	+ 36.7%	+ 70.6%	20.5	+ 62.7%	+ 75.4%	1,129	- 22.7%	- 3.7%	
Total	32,433	+ 1.8%	+ 57.2%	20.9	+ 38.4%	+ 63.6%	1,670	- 30.7%	- 5.3%	







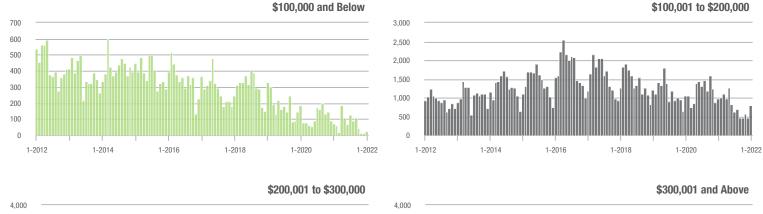


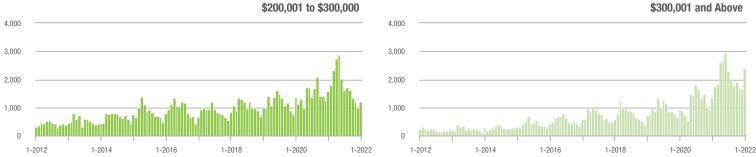




## **Concord, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	25	- 65.3%	+ 92.3%	2.8	- 40.4%	+ 136.1%	12	- 57.1%	- 25.0%	
\$100,001 to \$200,000	804	- 16.6%	+ 75.2%	23.0	+ 48.4%	+ 74.8%	39	- 41.8%	- 4.9%	
\$200,001 to \$300,000	1,205	- 22.7%	+ 20.3%	19.1	- 10.3%	+ 35.6%	66	- 13.2%	- 10.8%	
\$300,001 and Above	2,386	+ 78.7%	+ 44.8%	19.1	+ 49.2%	+ 47.2%	142	+ 12.7%	- 3.4%	
Total	4,420	+ 12.5%	+ 41.6%	19.2	+ 23.9%	+ 50.0%	259	- 12.8%	- 6.8%	





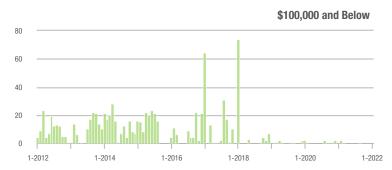


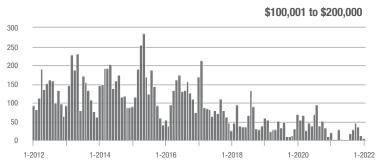




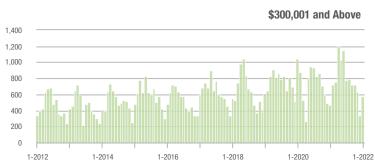
## Davidson, NC

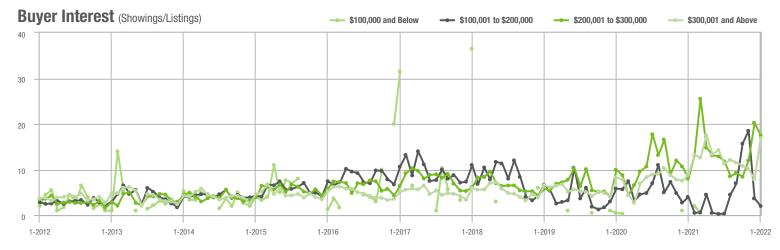
	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	1	- 50.0%	0.0%	
\$100,001 to \$200,000	4	- 80.0%	- 66.7%	2.0	- 50.0%	- 45.5%	2	- 60.0%	- 50.0%	
\$200,001 to \$300,000	36	- 52.6%	- 55.6%	17.5	+ 118.8%	- 13.6%	3	- 70.0%	- 40.0%	
\$300,001 and Above	570	+ 21.8%	+ 67.2%	16.9	+ 92.0%	+ 114.7%	35	- 50.0%	- 25.5%	
Total	610	+ 8.2%	+ 40.6%	16.5	+ 98.8%	+ 91.7%	41	- 52.9%	- 28.1%	









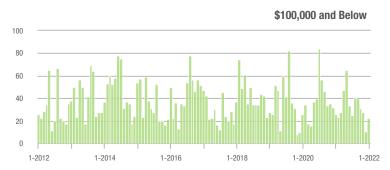


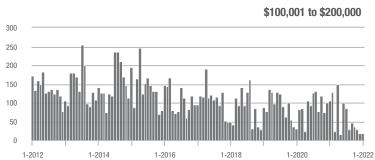




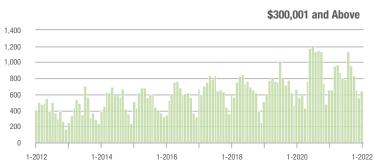
### **Denver, NC**

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	22	- 15.4%	+ 120.0%	1.8	0.0%	+ 125.0%	17	- 50.0%	- 22.7%	
\$100,001 to \$200,000	19	- 82.1%	0.0%	2.7	- 77.1%	+ 14.3%	8	- 20.0%	- 11.1%	
\$200,001 to \$300,000	40	- 74.0%	+ 263.6%	9.0	- 35.3%	+ 170.0%	8	- 33.3%	+ 14.3%	
\$300,001 and Above	649	- 0.8%	+ 14.3%	11.5	+ 57.5%	+ 23.0%	68	- 44.7%	- 10.5%	
Total	730	- 22.3%	+ 20.1%	9.5	+ 23.4%	+ 27.4%	101	- 43.6%	- 11.4%	









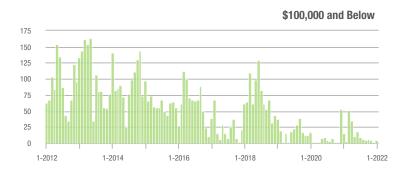


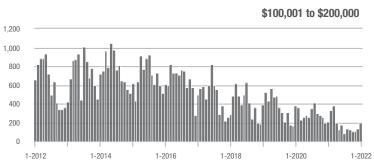




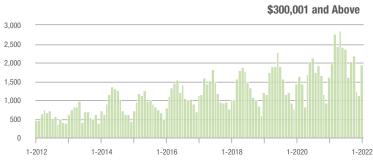
## Fort Mill, SC

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	4	- 73.3%	+ 300.0%	1.0	- 66.7%	+ 100.0%	2	- 71.4%	- 33.3%	
\$100,001 to \$200,000	200	- 3.4%	+ 55.0%	14.7	+ 8.9%	+ 16.6%	18	- 14.3%	+ 38.5%	
\$200,001 to \$300,000	660	+ 0.5%	+ 56.0%	23.6	+ 51.3%	+ 39.3%	28	- 36.4%	+ 12.0%	
\$300,001 and Above	1,945	+ 20.1%	+ 72.3%	21.1	+ 17.9%	+ 44.0%	101	- 8.2%	+ 14.8%	
Total	2,809	+ 12.4%	+ 67.0%	20.8	+ 27.6%	+ 41.6%	149	- 18.1%	+ 15.5%	











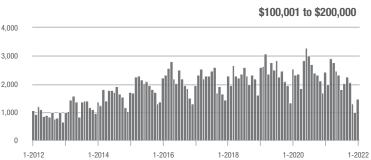


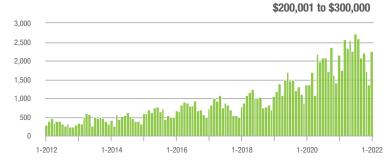


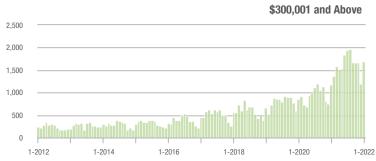
## **Gaston County, NC**

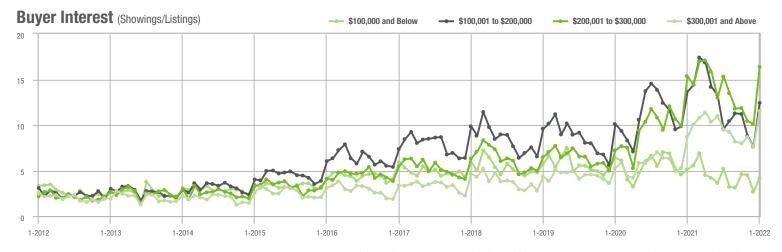
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	252	- 45.8%	+ 52.7%	4.2	- 17.6%	+ 57.9%	85	- 48.2%	- 2.3%	
\$100,001 to \$200,000	1,460	- 40.0%	+ 46.6%	12.4	- 8.8%	+ 62.4%	122	- 37.1%	- 10.3%	
\$200,001 to \$300,000	2,266	+ 5.0%	+ 67.7%	16.4	+ 6.5%	+ 61.8%	148	- 7.5%	- 1.3%	
\$300,001 and Above	1,692	+ 44.7%	+ 41.9%	11.5	+ 32.2%	+ 52.8%	167	- 3.5%	- 8.2%	
Total	5,670	- 8.9%	+ 53.1%	12.4	+ 6.9%	+ 59.0%	522	- 24.5%	- 5.9%	









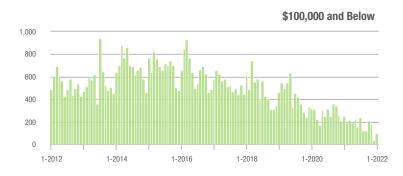


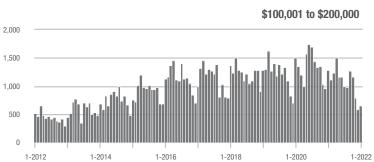




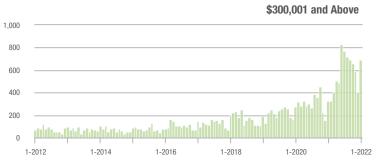
## Gastonia, NC

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	91	- 63.2%	+ 160.0%	3.7	- 51.3%	+ 152.8%	33	- 21.4%	+ 22.2%	
\$100,001 to \$200,000	644	- 50.0%	+ 10.8%	10.8	- 23.4%	+ 35.8%	61	- 35.8%	- 19.7%	
\$200,001 to \$300,000	1,094	+ 14.1%	+ 75.0%	16.9	+ 3.0%	+ 69.6%	66	+ 8.2%	- 1.5%	
\$300,001 and Above	690	+ 115.0%	+ 70.8%	11.9	+ 45.1%	+ 42.9%	63	+ 23.5%	+ 12.5%	
Total	2,519	- 10.5%	+ 53.1%	12.2	- 4.7%	+ 49.3%	223	- 10.4%	- 1.3%	









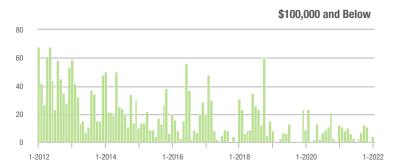


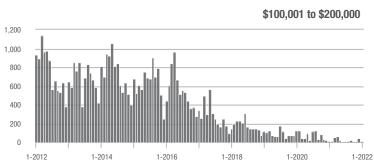




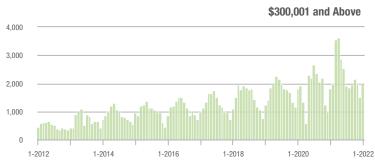
## **Huntersville, NC**

	Total Showings			(1	Buyer Into Showings/L		Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	4	- 66.7%	+ 300.0%	0.5	- 61.5%	+ 100.0%	6	- 40.0%	- 25.0%
\$100,001 to \$200,000	12	+ 71.4%	- 69.2%	2.4	- 40.0%	- 52.0%	5	+ 66.7%	- 28.6%
\$200,001 to \$300,000	92	- 76.5%	- 44.2%	18.2	+ 1.1%	+ 11.0%	9	- 72.7%	- 35.7%
\$300,001 and Above	2,014	+ 11.8%	+ 32.9%	19.9	+ 37.2%	+ 45.9%	114	- 24.5%	- 13.0%
Total	2,122	- 4.1%	+ 23.4%	18.7	+ 29.9%	+ 42.7%	134	- 32.0%	- 16.3%









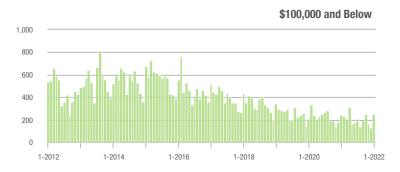


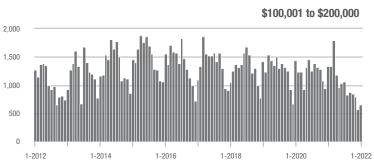




## **Iredell County, NC**

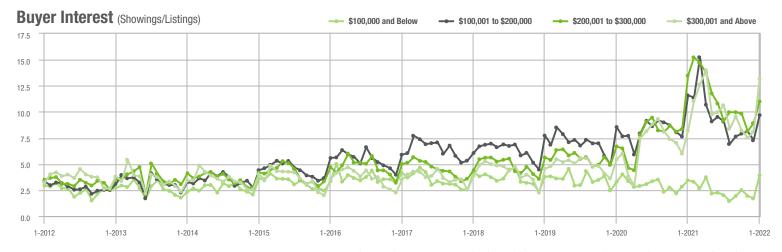
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	252	+ 3.7%	+ 93.8%	3.9	+ 14.7%	+ 131.6%	118	- 42.7%	- 15.7%	
\$100,001 to \$200,000	643	- 52.0%	+ 12.4%	9.7	- 16.4%	+ 33.2%	88	- 40.1%	- 14.6%	
\$200,001 to \$300,000	923	- 32.9%	+ 12.4%	11.0	- 18.5%	+ 23.3%	93	- 27.9%	- 10.6%	
\$300,001 and Above	3,056	+ 35.2%	+ 53.7%	13.2	+ 61.0%	+ 63.0%	276	- 28.1%	- 8.3%	
Total	4,874	- 6.6%	+ 38.8%	11.1	+ 18.1%	+ 52.7%	575	- 33.6%	- 11.3%	









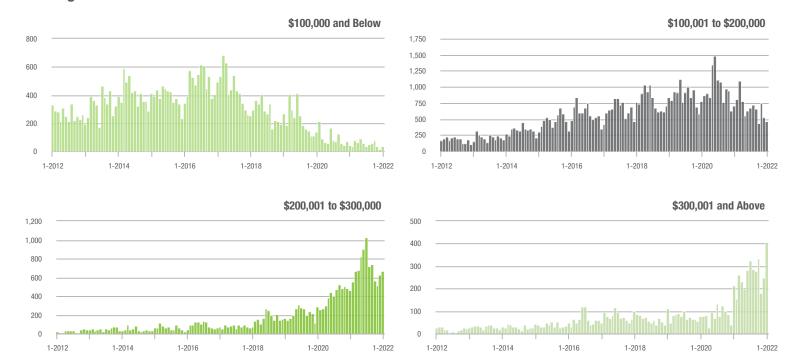


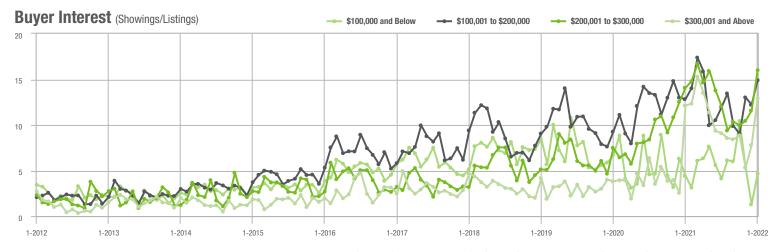




## Kannapolis, NC

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	31	- 20.5%	+ 181.8%	4.7	+ 6.8%	+ 263.0%	11	- 31.3%	- 15.4%	
\$100,001 to \$200,000	471	- 33.4%	- 10.5%	14.9	+ 16.4%	+ 22.0%	36	- 41.0%	- 28.0%	
\$200,001 to \$300,000	669	+ 45.4%	+ 6.2%	16.0	+ 13.5%	+ 38.2%	44	+ 18.9%	- 22.8%	
\$300,001 and Above	404	+ 89.7%	+ 62.2%	12.9	+ 6.6%	+ 66.2%	34	+ 54.5%	- 2.9%	
Total	1,575	+ 11.0%	+ 11.2%	14.2	+ 13.6%	+ 36.9%	125	- 8.1%	- 19.4%	



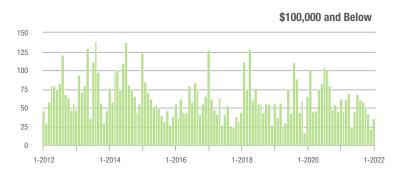


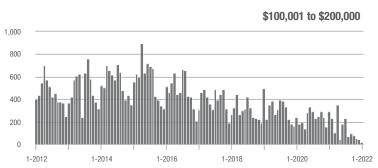




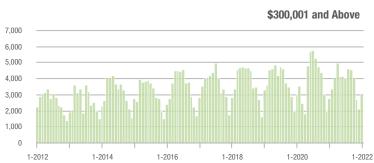
### **Lake Norman**

	Total Showings			(1	Buyer Into Showings/L		Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	36	- 41.0%	+ 63.6%	0.9	- 30.8%	+ 138.3%	60	- 49.2%	- 11.8%
\$100,001 to \$200,000	16	- 94.5%	- 61.9%	1.2	- 87.9%	- 35.6%	24	- 52.9%	- 22.6%
\$200,001 to \$300,000	218	- 64.0%	- 6.0%	9.2	- 22.7%	+ 39.6%	33	- 50.7%	- 31.3%
\$300,001 and Above	3,041	+ 9.3%	+ 43.8%	13.8	+ 39.4%	+ 58.7%	260	- 31.8%	- 11.6%
Total	3,311	- 11.5%	+ 37.3%	11.7	+ 23.2%	+ 58.0%	377	- 38.9%	- 14.5%











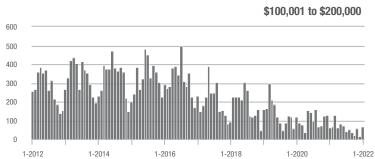




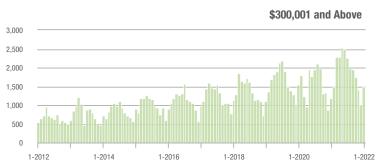
# **Lake Wylie**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	41	+ 2.5%	- 14.6%	1.0	- 9.1%	- 39.3%	37	- 43.1%	- 5.1%	
\$100,001 to \$200,000	66	+ 11.9%	+ 288.2%	3.3	- 23.3%	+ 264.2%	25	- 10.7%	+ 38.9%	
\$200,001 to \$300,000	191	- 50.0%	- 17.7%	8.9	- 29.9%	- 13.8%	32	- 52.9%	0.0%	
\$300,001 and Above	1,476	+ 25.2%	+ 45.8%	13.0	+ 56.6%	+ 62.0%	127	- 31.4%	- 11.8%	
Total	1,774	+ 6.9%	+ 35.5%	10.3	+ 25.6%	+ 41.1%	221	- 36.1%	- 5.2%	











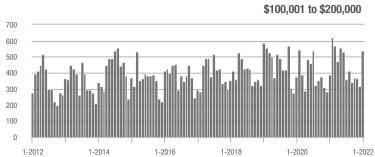




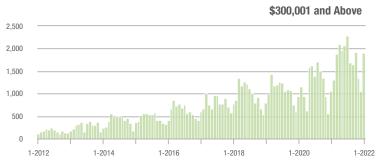
### **Lancaster County, SC**

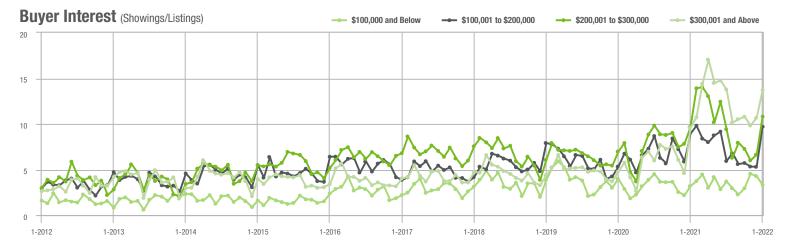
	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	55	- 53.0%	- 22.5%	3.3	+ 3.1%	- 22.8%	29	- 58.0%	- 14.7%	
\$100,001 to \$200,000	537	+ 38.0%	+ 67.8%	9.7	+ 9.0%	+ 83.1%	59	- 4.8%	- 7.8%	
\$200,001 to \$300,000	497	- 3.5%	+ 49.2%	10.8	+ 11.3%	+ 63.5%	52	- 16.1%	- 13.3%	
\$300,001 and Above	1,897	+ 82.8%	+ 81.9%	13.7	+ 42.7%	+ 28.7%	165	+ 4.4%	+ 24.1%	
Total	2,986	+ 45.0%	+ 69.0%	11.8	+ 37.2%	+ 48.9%	305	- 13.1%	+ 4.8%	











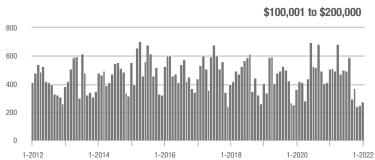




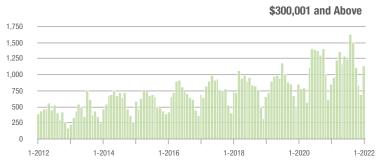
## **Lincoln County, NC**

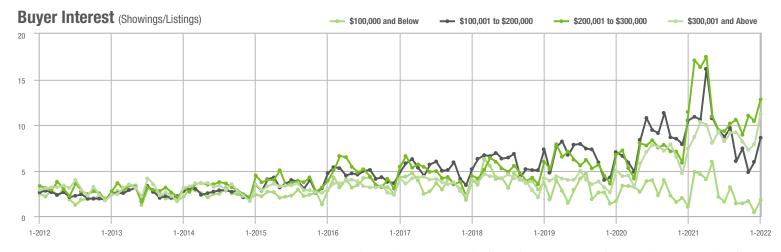
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	60	+ 22.4%	+ 215.8%	1.8	+ 80.0%	+ 330.5%	59	- 41.6%	- 1.7%	
\$100,001 to \$200,000	276	- 45.3%	+ 13.1%	8.6	- 18.1%	+ 44.4%	36	- 33.3%	- 25.0%	
\$200,001 to \$300,000	327	- 33.9%	- 3.5%	12.8	+ 12.3%	+ 22.8%	33	- 37.7%	- 23.3%	
\$300,001 and Above	1,131	+ 32.6%	+ 65.1%	11.2	+ 51.4%	+ 42.7%	128	- 25.6%	+ 5.8%	
Total	1,794	- 5.7%	+ 39.4%	9.8	+ 24.1%	+ 37.4%	256	- 32.6%	- 5.9%	









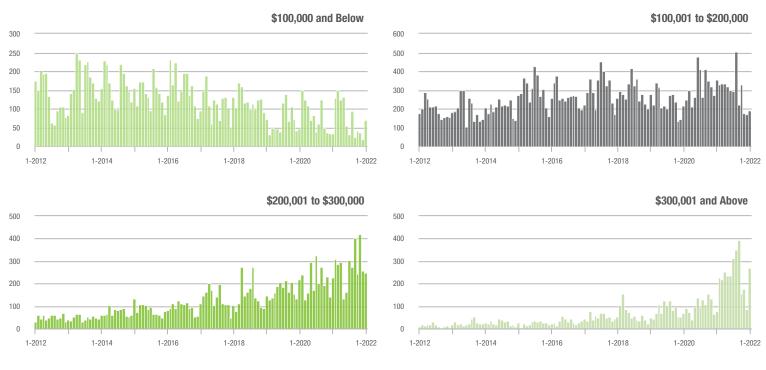






## **Lincolnton, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	68	+ 106.1%	+ 277.8%	6.4	+ 236.8%	+ 134.3%	27	- 38.6%	+ 17.4%	
\$100,001 to \$200,000	189	- 46.8%	+ 11.2%	11.8	- 16.9%	+ 39.0%	16	- 42.9%	- 23.8%	
\$200,001 to \$300,000	249	+ 9.7%	- 2.4%	15.4	+ 58.8%	+ 35.8%	19	- 36.7%	- 34.5%	
\$300,001 and Above	269	+ 244.9%	+ 212.8%	12.0	+ 166.7%	+ 161.9%	33	+ 10.0%	+ 17.9%	
Total	775	+ 11.8%	+ 46.5%	12.0	+ 37.9%	+ 47.1%	95	- 28.0%	- 5.9%	



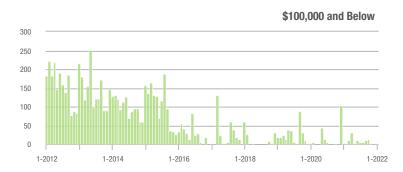


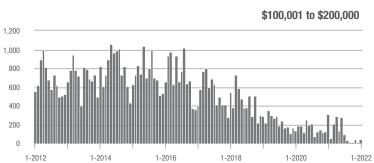


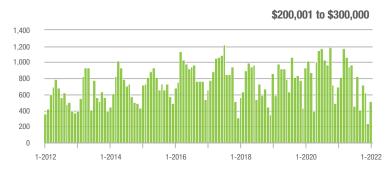


### Matthews, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	3	+ 50.0%	+ 200.0%	3.0	+ 200.0%	+ 200.0%	1	- 75.0%	- 50.0%	
\$100,001 to \$200,000	46	- 85.0%	+ 1,050.0%	6.6	- 71.9%	+ 721.4%	7	- 50.0%	+ 40.0%	
\$200,001 to \$300,000	509	- 26.6%	+ 113.9%	36.2	+ 25.3%	+ 52.2%	16	- 42.9%	+ 33.3%	
\$300,001 and Above	2,056	+ 48.8%	+ 71.3%	27.0	+ 39.9%	+ 86.9%	89	- 7.3%	- 9.2%	
Total	2,614	+ 9.7%	+ 81.2%	26.6	+ 22.0%	+ 82.7%	113	- 20.4%	- 3.4%	









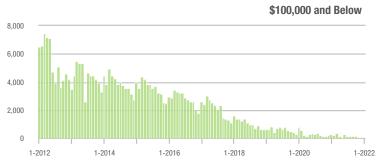


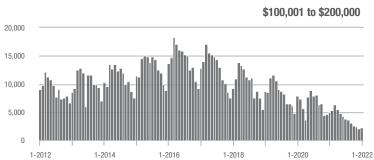




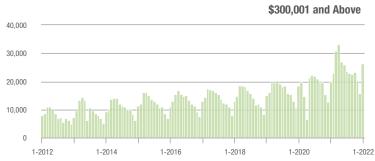
### **Mecklenburg County, NC**

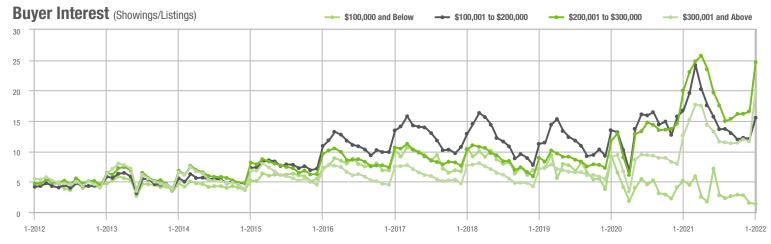
	Total Showings			(1	Buyer Into Showings/L		Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	56	- 77.8%	+ 1.8%	1.4	- 73.1%	- 8.9%	48	- 36.0%	- 5.9%
\$100,001 to \$200,000	2,281	- 53.5%	+ 10.9%	15.5	- 7.2%	+ 28.9%	152	- 52.4%	- 16.0%
\$200,001 to \$300,000	9,475	- 25.7%	+ 42.7%	24.7	+ 23.5%	+ 48.8%	412	- 41.4%	- 6.6%
\$300,001 and Above	26,375	+ 33.9%	+ 66.0%	20.0	+ 58.7%	+ 72.1%	1,434	- 22.7%	- 4.8%
Total	38,187	+ 1.6%	+ 55.0%	20.3	+ 37.2%	+ 62.3%	2,046	- 30.7%	- 6.1%









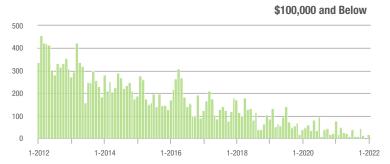


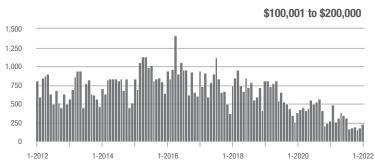


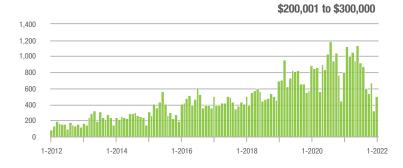


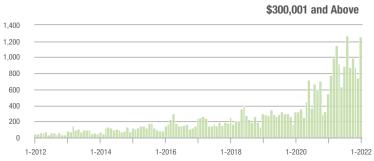
### Monroe, NC

Total Showings			(	Buyer Into Showings/L		Managed Listings			
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	19	- 75.3%	+ 850.0%	2.0	- 70.1%		11	- 38.9%	+ 57.1%
\$100,001 to \$200,000	230	- 14.8%	+ 25.0%	14.3	+ 110.3%	+ 11.5%	19	- 59.6%	- 5.0%
\$200,001 to \$300,000	505	- 36.8%	+ 58.8%	17.2	+ 20.3%	+ 38.4%	32	- 52.9%	+ 14.3%
\$300,001 and Above	1,257	+ 128.1%	+ 70.3%	13.4	+ 24.1%	+ 60.4%	106	+ 35.9%	0.0%
Total	2,011	+ 18.5%	+ 61.9%	13.5	+ 26.2%	+ 46.3%	168	- 20.4%	+ 4.3%









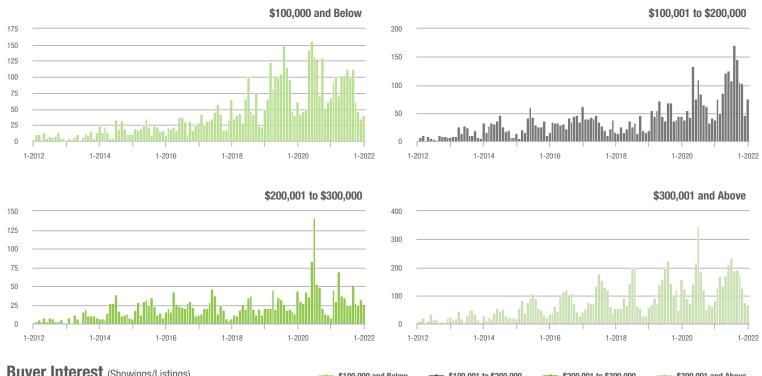






## **Montgomery County, NC**

Total Showings			(	Buyer Into Showings/L		Managed Listings			
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	41	- 39.7%	+ 20.6%	1.3	- 13.3%	+ 28.6%	54	- 47.1%	- 10.0%
\$100,001 to \$200,000	75	+ 102.7%	+ 63.0%	3.4	+ 54.5%	+ 111.0%	28	- 30.0%	- 12.5%
\$200,001 to \$300,000	26	+ 225.0%	- 18.8%	3.7	+ 85.0%	+ 16.1%	7	0.0%	- 36.4%
\$300,001 and Above	67	- 18.3%	- 10.7%	4.3	+ 19.4%	+ 25.0%	22	- 42.1%	- 26.7%
Total	209	+ 7.2%	+ 11.8%	2.8	+ 27.3%	+ 36.4%	111	- 40.6%	- 16.5%





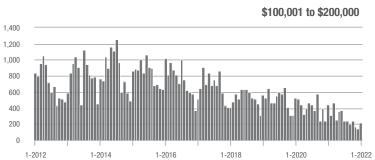




## Mooresville, NC

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	8	- 20.0%	+ 33.3%	0.8	0.0%	+ 107.4%	21	- 16.0%	- 4.5%	
\$100,001 to \$200,000	215	- 50.8%	+ 50.3%	15.2	+ 3.4%	+ 97.0%	20	- 55.6%	- 23.1%	
\$200,001 to \$300,000	507	- 42.1%	+ 3.9%	17.1	- 5.5%	+ 39.9%	36	- 37.9%	- 26.5%	
\$300,001 and Above	2,433	+ 34.2%	+ 62.1%	15.1	+ 54.1%	+ 68.2%	183	- 29.6%	- 5.2%	
Total	3,163	+ 0.9%	+ 47.9%	14.8	+ 25.4%	+ 61.8%	260	- 33.0%	- 10.3%	









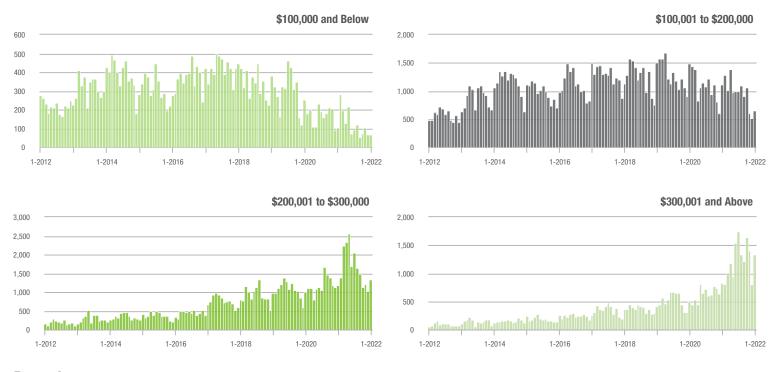






### **Rock Hill, SC**

Total Showings			(1	Buyer Into Showings/L		Managed Listings			
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	68	- 35.2%	+ 4.6%	6.9	+ 7.8%	- 1.6%	22	- 55.1%	- 8.3%
\$100,001 to \$200,000	647	- 41.8%	+ 26.1%	15.0	- 14.3%	+ 54.4%	47	- 32.9%	- 17.5%
\$200,001 to \$300,000	1,345	+ 13.7%	+ 32.5%	19.7	- 0.5%	+ 42.6%	72	+ 5.9%	- 8.9%
\$300,001 and Above	1,330	+ 63.4%	+ 64.4%	15.0	+ 24.0%	+ 48.4%	95	+ 5.6%	+ 4.4%
Total	3,390	+ 5.5%	+ 41.1%	16.2	+ 3.2%	+ 45.1%	236	- 14.8%	- 6.0%



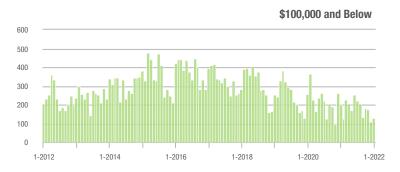


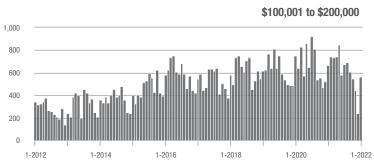


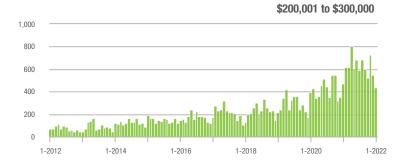


### Salisbury, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	127	- 36.2%	+ 15.5%	4.8	+ 29.7%	+ 24.6%	41	- 51.8%	- 10.9%	
\$100,001 to \$200,000	565	- 15.5%	+ 138.4%	11.8	+ 24.2%	+ 91.5%	49	- 42.4%	+ 14.0%	
\$200,001 to \$300,000	433	- 8.6%	- 20.6%	13.5	+ 57.0%	+ 39.6%	33	- 47.6%	- 43.1%	
\$300,001 and Above	444	+ 120.9%	+ 122.0%	10.3	+ 60.9%	+ 85.6%	52	+ 18.2%	+ 15.6%	
Total	1,569	+ 1.7%	+ 43.7%	10.5	+ 40.0%	+ 52.7%	175	- 36.8%	- 8.9%	









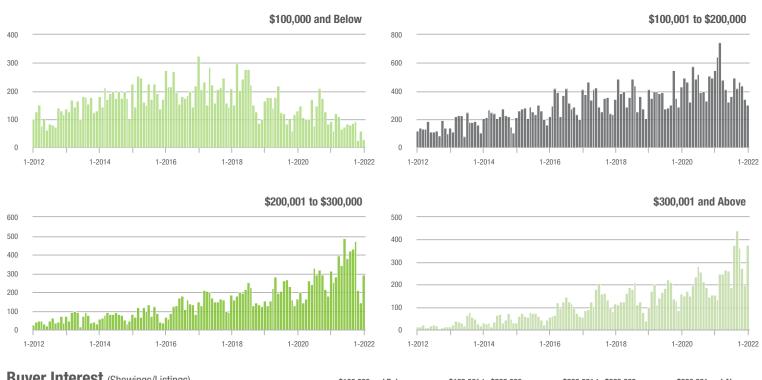






### **Stanly County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	29	- 69.1%	- 49.1%	2.7	- 30.8%	- 40.6%	17	- 71.2%	- 15.0%	
\$100,001 to \$200,000	300	- 45.1%	- 11.5%	7.7	- 3.8%	+ 12.5%	46	- 45.2%	- 23.3%	
\$200,001 to \$300,000	290	- 7.3%	+ 98.6%	8.8	+ 14.3%	+ 80.6%	33	- 37.7%	+ 3.1%	
\$300,001 and Above	377	+ 148.0%	+ 91.4%	7.2	+ 44.0%	+ 63.4%	61	+ 22.0%	+ 7.0%	
Total	996	- 9.9%	+ 34.8%	7.4	+ 8.8%	+ 36.5%	157	- 36.2%	- 7.1%	



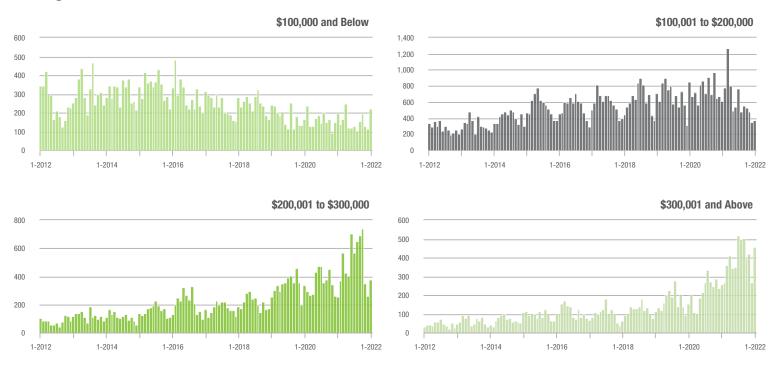






## Statesville, NC

	Total Showings			(	Buyer Into Showings/L		Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	222	+ 13.3%	+ 96.5%	5.5	+ 37.5%	+ 141.9%	77	- 41.7%	- 18.9%
\$100,001 to \$200,000	368	- 39.8%	+ 5.1%	9.7	+ 7.8%	+ 27.2%	50	- 38.3%	- 15.3%
\$200,001 to \$300,000	379	+ 51.0%	+ 44.7%	8.8	+ 35.4%	+ 42.7%	45	- 8.2%	+ 2.3%
\$300,001 and Above	454	+ 77.3%	+ 71.3%	9.2	+ 100.0%	+ 63.4%	70	- 13.6%	- 1.4%
Total	1,423	+ 8.3%	+ 43.7%	8.4	+ 33.3%	+ 54.4%	242	- 29.4%	- 10.0%



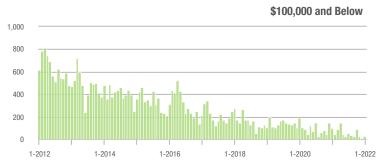


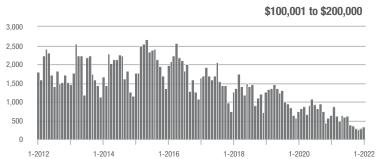


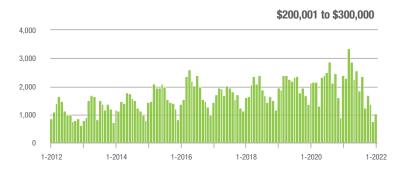


## **Union County, NC**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	28	- 71.1%	+ 366.7%	1.5	- 57.1%	+ 650.0%	22	- 60.0%	+ 37.5%	
\$100,001 to \$200,000	322	- 49.7%	+ 13.4%	11.7	+ 53.9%	+ 38.2%	35	- 69.3%	- 22.2%	
\$200,001 to \$300,000	1,023	- 57.4%	+ 33.4%	14.7	- 9.3%	+ 31.3%	80	- 53.5%	- 5.9%	
\$300,001 and Above	5,683	+ 54.4%	+ 69.7%	18.6	+ 35.8%	+ 62.0%	352	- 2.8%	- 1.1%	
Total	7,056	+ 3.4%	+ 60.2%	16.8	+ 29.2%	+ 54.5%	489	- 30.4%	- 2.6%	







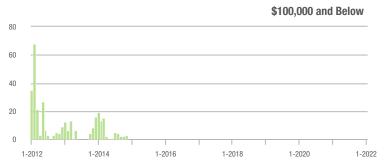


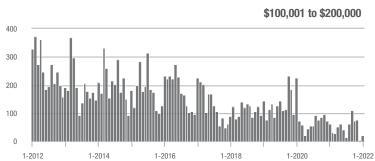




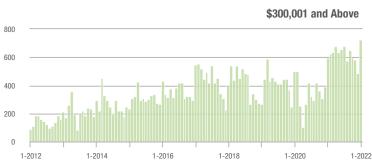
## **Uptown Charlotte**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%	
\$100,001 to \$200,000	21	- 65.0%	+ 600.0%	21.0	+ 78.0%	+ 600.0%	1	- 80.0%	0.0%	
\$200,001 to \$300,000	257	- 15.5%	+ 41.2%	21.4	+ 146.0%	+ 53.0%	12	- 65.7%	- 7.7%	
\$300,001 and Above	722	+ 20.7%	+ 48.0%	15.2	+ 117.1%	+ 29.6%	50	- 46.2%	+ 13.6%	
Total	1,000	+ 4.0%	+ 48.6%	16.6	+ 115.6%	+ 36.6%	63	- 52.6%	+ 8.6%	









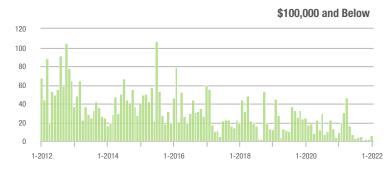


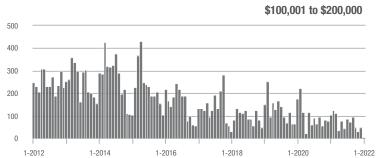




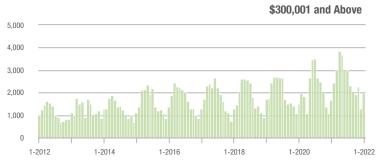
## Waxhaw, NC

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	6	- 33.3%	+ 200.0%	1.5	+ 200.0%	_	4	- 78.9%	+ 33.3%	
\$100,001 to \$200,000	6	- 94.2%	- 87.0%	6.0	+ 15.4%	+ 43.5%	3	- 88.5%	- 78.6%	
\$200,001 to \$300,000	126	- 58.8%	- 3.1%	7.1	- 31.1%	- 9.6%	22	- 37.1%	- 12.0%	
\$300,001 and Above	1,974	+ 17.6%	+ 51.6%	21.9	+ 39.5%	+ 53.4%	99	- 26.1%	- 2.9%	
Total	2,112	+ 0.8%	+ 42.7%	19.1	+ 45.8%	+ 54.5%	128	- 40.2%	- 11.1%	















## **York County, SC**

	Total Showings			(1	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	January 2022	Year-Over-Year Change	Month-Over-Month Change	
\$100,000 and Below	135	- 33.5%	+ 46.7%	3.5	- 30.0%	+ 26.5%	59	- 49.1%	- 6.3%	
\$100,001 to \$200,000	1,100	- 35.6%	+ 57.8%	11.8	- 21.3%	+ 49.1%	108	- 32.1%	+ 5.9%	
\$200,001 to \$300,000	2,572	+ 2.7%	+ 32.0%	18.2	+ 17.4%	+ 37.1%	158	- 20.2%	- 4.8%	
\$300,001 and Above	5,288	+ 35.7%	+ 72.8%	15.3	+ 15.0%	+ 57.1%	381	+ 1.3%	+ 5.2%	
Total	9,095	+ 9.4%	+ 56.9%	14.8	+ 8.0%	+ 48.1%	706	- 16.8%	+ 1.9%	

