

# Showing Statistics

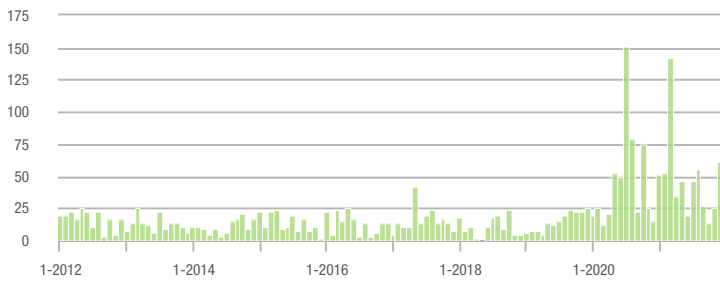
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	381	5.5	88
Anson County, NC	186	3.7	62
Cabarrus County, NC	5,225	12.5	463
Charlotte MSA	49,172	10.9	5,158
Chester County, SC	422	5.2	99
Chesterfield County, SC	84	3.0	35
Cleveland County, NC	1,201	5.6	260
City of Charlotte, NC	20,565	13.1	1,679
Concord, NC	3,119	13.0	268
Davidson, NC	434	8.6	56
Denver, NC	604	7.4	106
Fort Mill, SC	1,671	14.8	122
Gaston County, NC	3,699	7.9	531
Gastonia, NC	1,645	8.3	215
Huntersville, NC	1,705	13.7	147
Iredell County, NC	3,500	7.6	604
Kannapolis, NC	1,416	10.5	147
Lake Norman	2,399	7.7	412
Lake Wylie	1,303	7.6	216
Lancaster County, SC	1,758	8.5	264
Lincoln County, NC	1,282	7.1	254
Lincolnton, NC	529	8.3	96
Matthews, NC	1,443	15.4	108
Mecklenburg County, NC	24,554	12.9	2,071
Monroe, NC	1,242	9.9	150
Montgomery County, NC	187	2.0	131
Mooresville, NC	2,127	9.6	276
Rock Hill, SC	2,397	11.3	243
Salisbury, NC	1,092	7.2	174
Stanly County, NC	736	5.7	154
Statesville, NC	990	5.5	254
Union County, NC	4,345	11.2	469
Uptown Charlotte	673	12.6	56
Waxhaw, NC	1,439	12.2	140
York County, SC	5,778	10.3	645

## Alexander County, NC

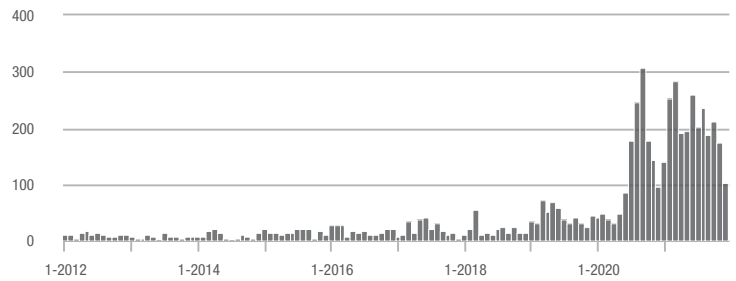
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	62	+ 313.3%	+ 148.0%	4.5	+ 309.1%	+ 252.2%	23	- 41.0%	- 11.5%
\$100,001 to \$200,000	104	+ 8.3%	- 40.6%	5.3	+ 43.2%	- 27.2%	22	- 37.1%	- 15.4%
\$200,001 to \$300,000	117	+ 42.7%	- 34.6%	7.3	+ 30.4%	- 23.7%	19	0.0%	- 13.6%
\$300,001 and Above	98	+ 24.1%	- 40.2%	4.8	+ 84.6%	- 41.1%	24	- 31.4%	0.0%
Total	381	+ 40.1%	- 29.8%	5.5	+ 61.8%	- 20.4%	88	- 31.3%	- 10.2%

### Showings

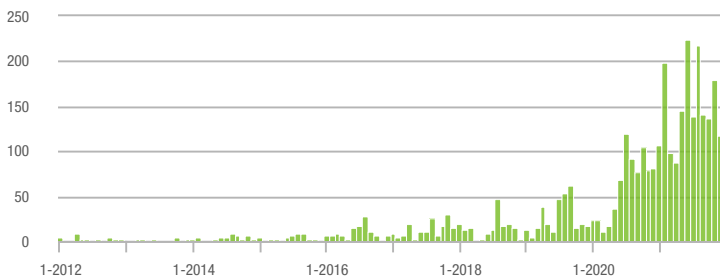
\$100,000 and Below



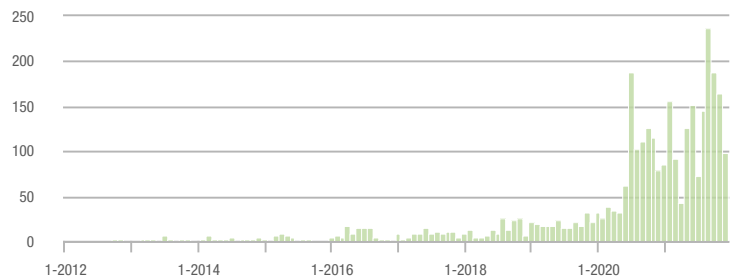
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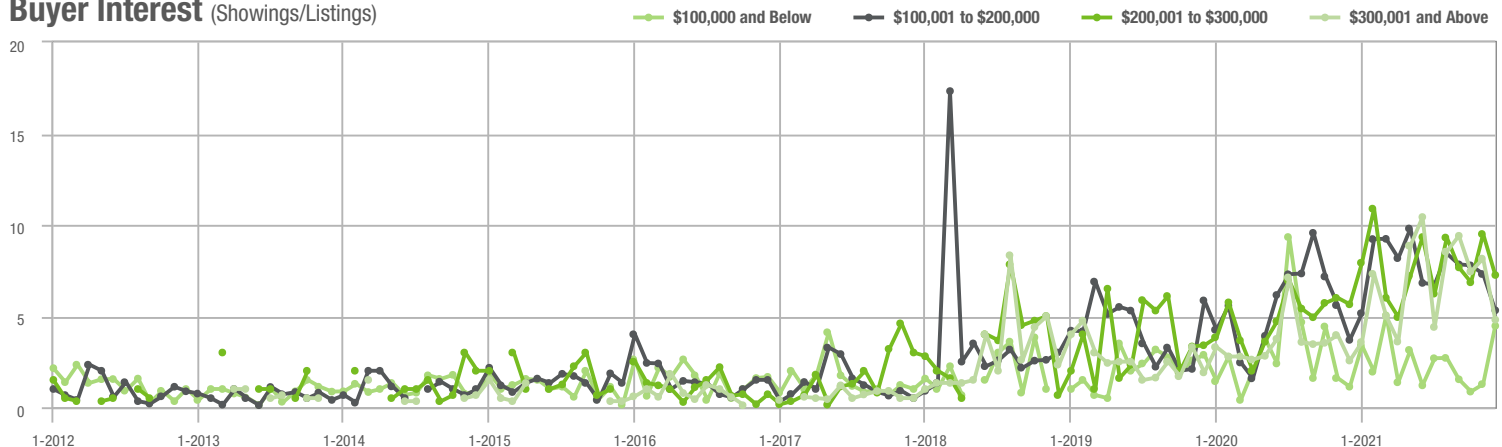
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

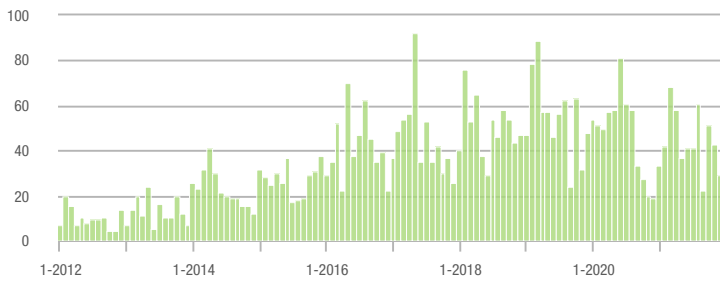


## Anson County, NC

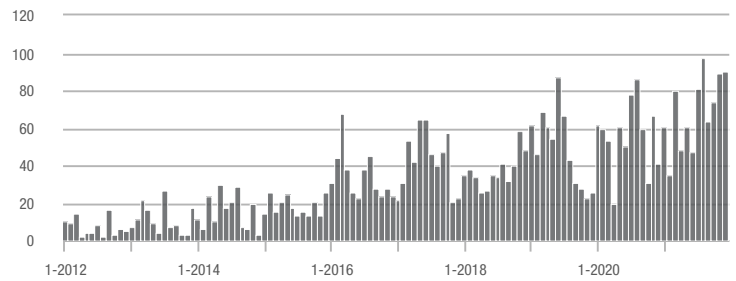
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	29	+ 52.6%	- 32.6%	1.9	+ 11.8%	- 23.0%	22	- 35.3%	- 15.4%
\$100,001 to \$200,000	90	+ 119.5%	+ 1.1%	4.3	+ 59.3%	+ 2.6%	25	+ 38.9%	- 3.8%
\$200,001 to \$300,000	47	+ 1,075.0%	+ 135.0%	5.9	—	+ 135.0%	8	+ 33.3%	0.0%
\$300,001 and Above	20	+ 150.0%	+ 66.7%	3.2	+ 300.0%	+ 121.7%	7	- 30.0%	- 12.5%
Total	186	+ 158.3%	+ 13.4%	3.7	+ 94.7%	+ 23.6%	62	- 8.8%	- 8.8%

### Showings

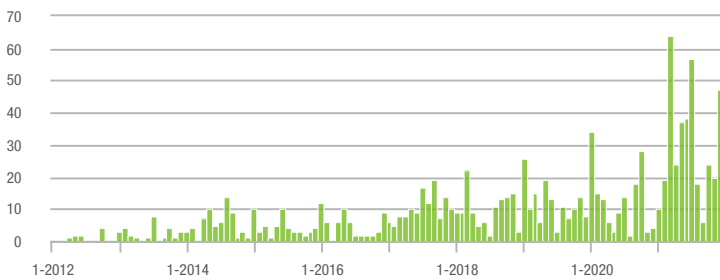
\$100,000 and Below



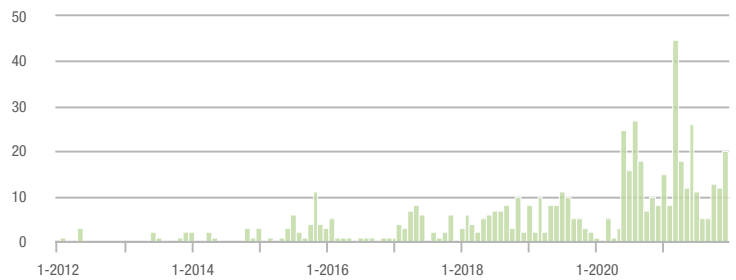
\$100,001 to \$200,000



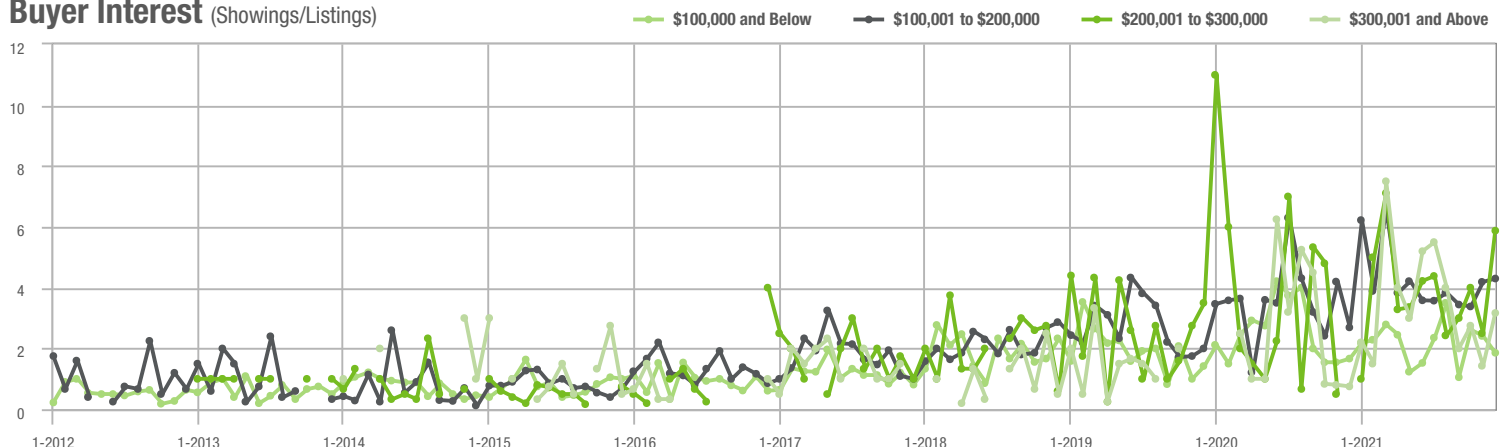
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

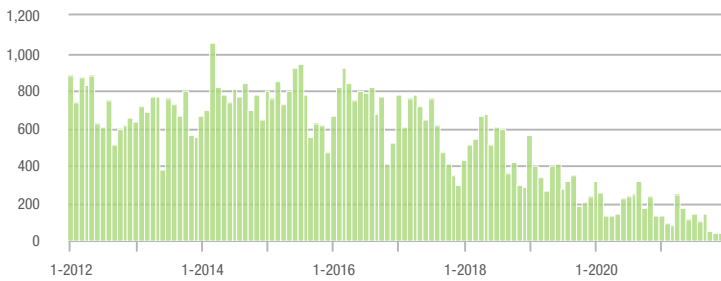


## Cabarrus County, NC

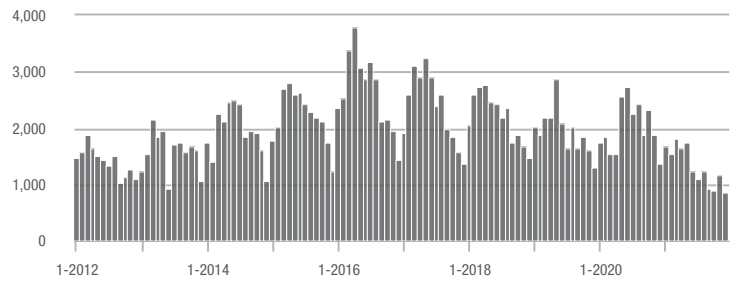
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	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	36	- 73.9%	- 10.0%	1.8	- 55.0%	+ 18.4%	28	- 54.8%	- 12.5%
\$100,001 to \$200,000	866	- 37.2%	- 25.4%	13.2	+ 5.6%	+ 4.9%	78	- 37.6%	- 27.1%
\$200,001 to \$300,000	1,610	- 13.7%	- 13.3%	13.6	- 17.1%	- 7.4%	123	0.0%	- 7.5%
\$300,001 and Above	2,713	+ 96.5%	- 1.2%	12.7	+ 56.8%	+ 17.5%	234	+ 7.8%	- 16.4%
Total	5,225	+ 9.7%	- 10.0%	12.5	+ 11.6%	+ 7.0%	463	- 12.1%	- 16.1%

### Showings

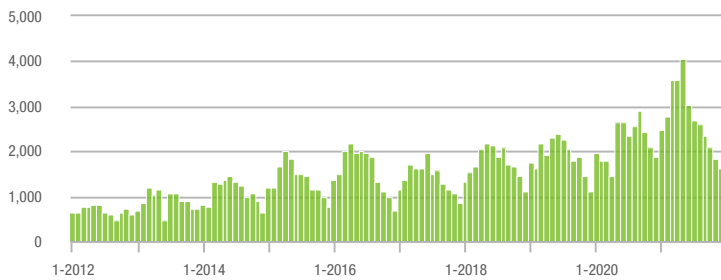
\$100,000 and Below



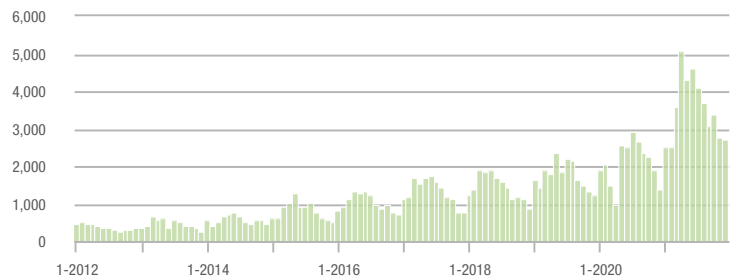
\$100,001 to \$200,000



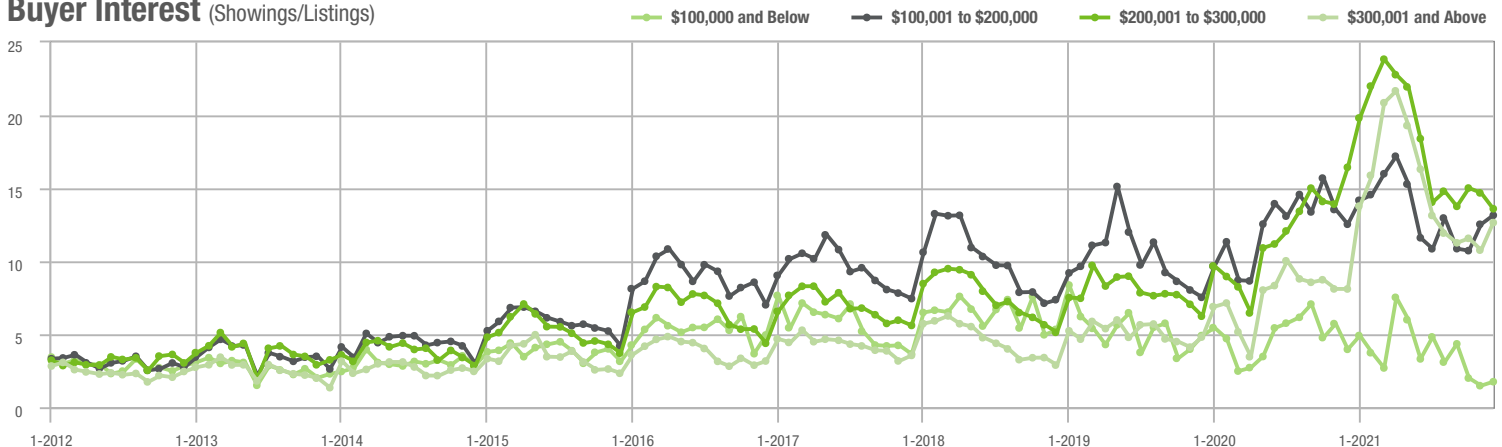
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

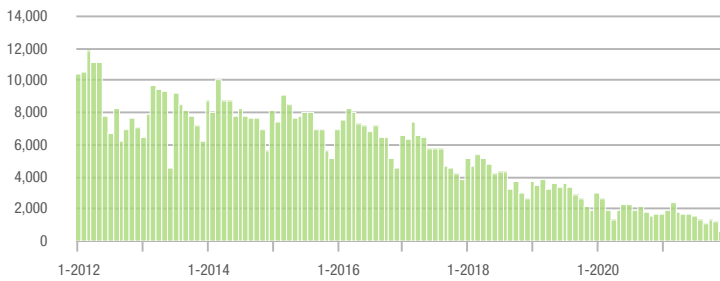


## Charlotte MSA

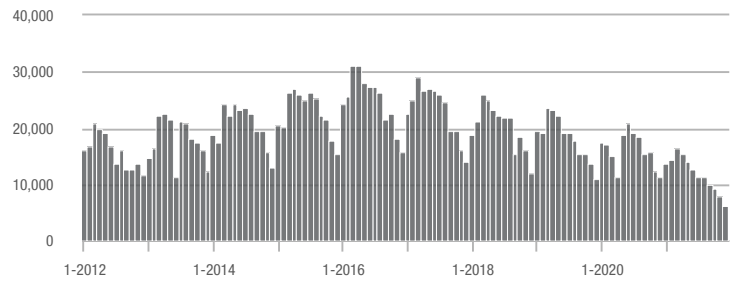
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	648	- 60.1%	- 43.9%	2.4	- 40.0%	- 32.1%	415	- 51.4%	- 19.1%
\$100,001 to \$200,000	6,208	- 44.6%	- 21.5%	9.2	- 17.1%	- 3.2%	738	- 40.1%	- 19.9%
\$200,001 to \$300,000	14,043	- 17.4%	- 22.3%	13.5	+ 8.9%	- 0.2%	1,154	- 27.1%	- 21.5%
\$300,001 and Above	28,273	+ 34.4%	- 22.9%	11.1	+ 46.1%	- 2.3%	2,851	- 18.5%	- 21.5%
Total	49,172	- 3.3%	- 23.0%	10.9	+ 18.5%	- 2.4%	5,158	- 28.0%	- 21.1%

### Showings

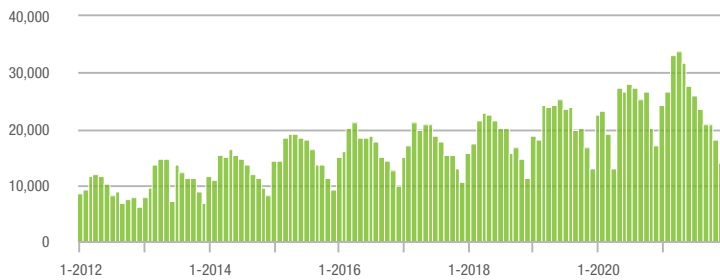
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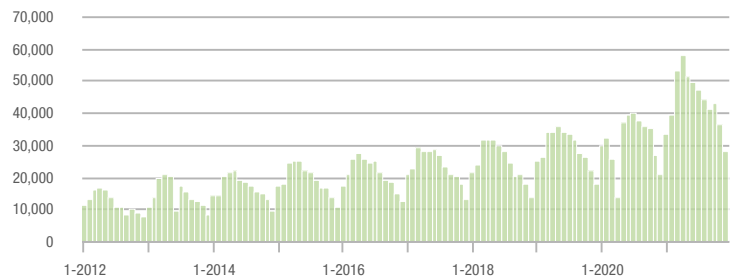
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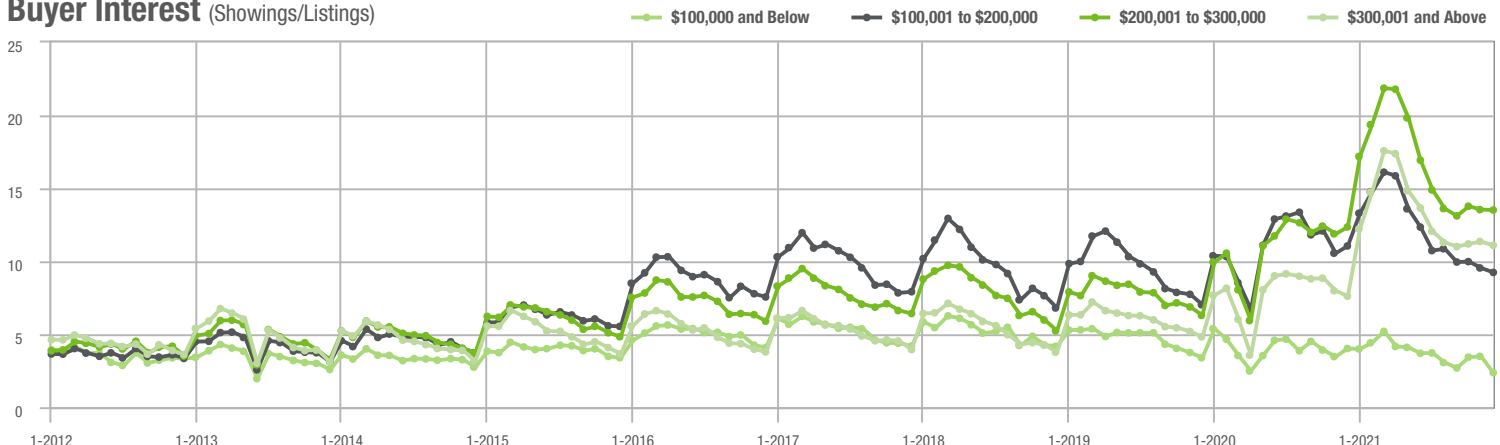
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

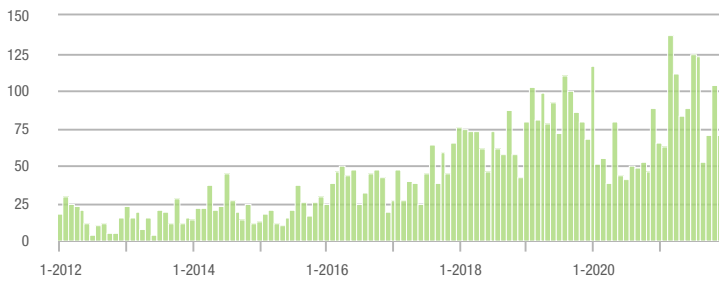


## Chester County, SC

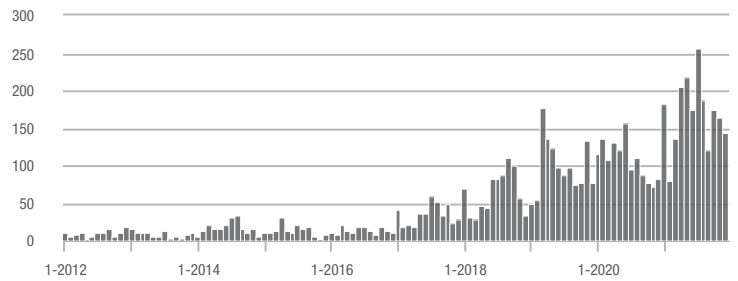
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	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	71	- 20.2%	- 31.7%	2.6	+ 62.5%	- 31.6%	43	- 27.1%	0.0%
\$100,001 to \$200,000	144	+ 75.6%	- 11.7%	6.6	+ 50.0%	+ 12.4%	23	- 17.9%	- 20.7%
\$200,001 to \$300,000	104	+ 271.4%	- 23.0%	6.1	+ 35.6%	- 27.3%	17	+ 112.5%	- 5.6%
\$300,001 and Above	103	+ 3,333.3%	+ 128.9%	7.1	+ 1,320.0%	+ 42.9%	16	+ 77.8%	+ 60.0%
Total	422	+ 108.9%	- 5.6%	5.2	+ 92.6%	- 5.2%	99	- 4.8%	- 1.0%

### Showings

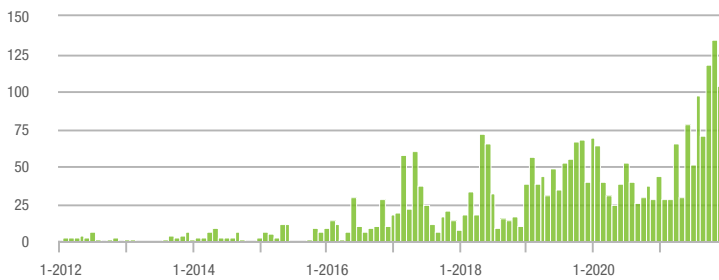
\$100,000 and Below



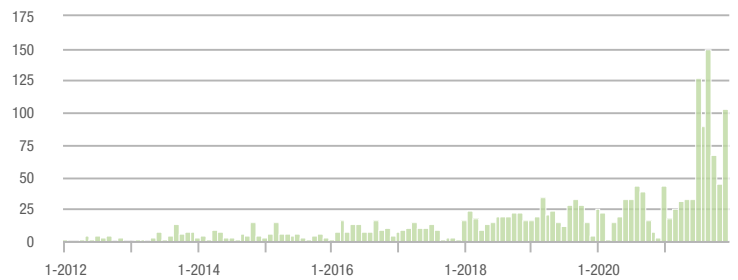
\$100,001 to \$200,000



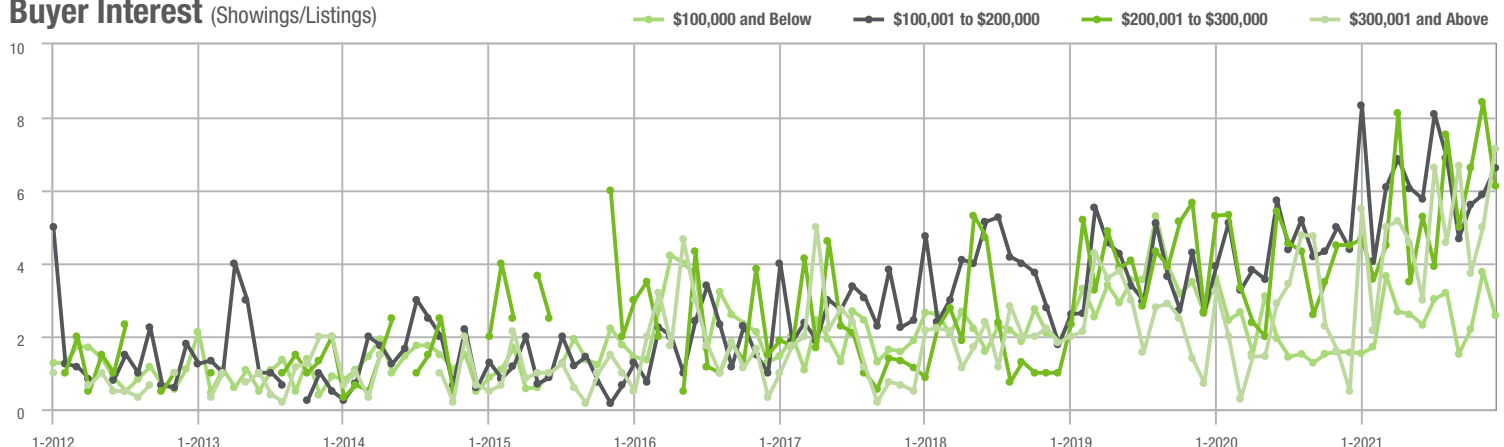
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

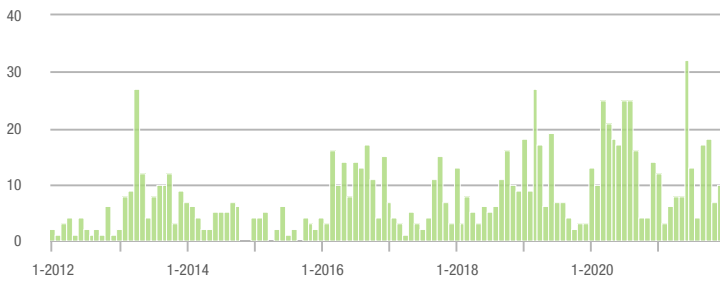


## Chesterfield County, SC

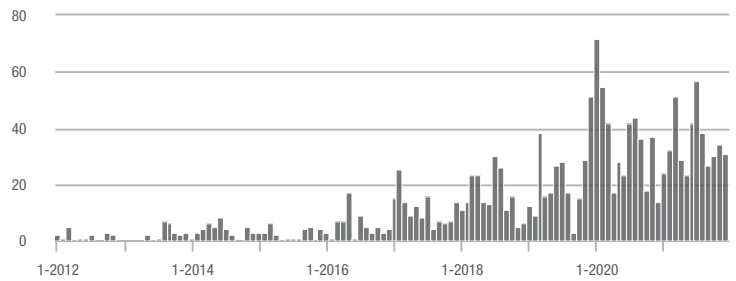
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	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 28.6%	+ 42.9%	2.3	0.0%	+ 87.5%	8	- 33.3%	- 20.0%
\$100,001 to \$200,000	31	+ 121.4%	- 8.8%	2.5	+ 25.0%	0.0%	13	- 18.8%	0.0%
\$200,001 to \$300,000	26	+ 100.0%	+ 100.0%	3.0	- 25.0%	+ 200.0%	9	+ 125.0%	- 10.0%
\$300,001 and Above	17	+ 142.9%	+ 750.0%	5.7	+ 147.8%	—	5	+ 66.7%	+ 150.0%
Total	84	+ 75.0%	+ 50.0%	3.0	+ 25.0%	+ 74.0%	35	0.0%	0.0%

### Showings

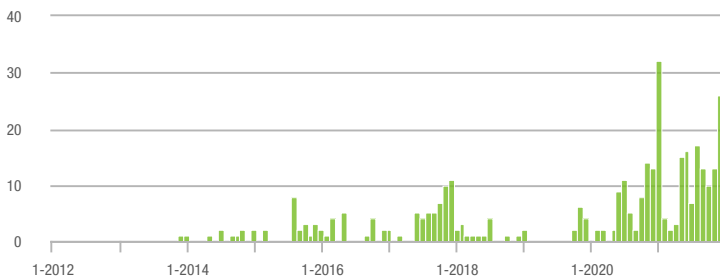
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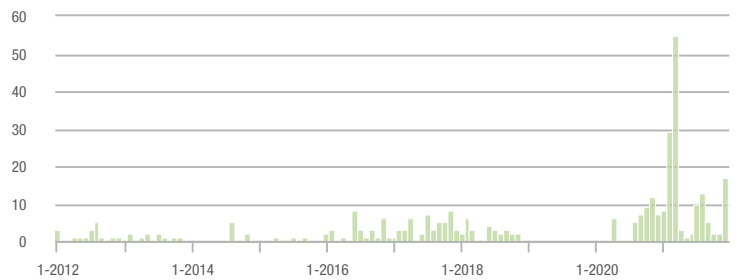
\$100,001 to \$200,000



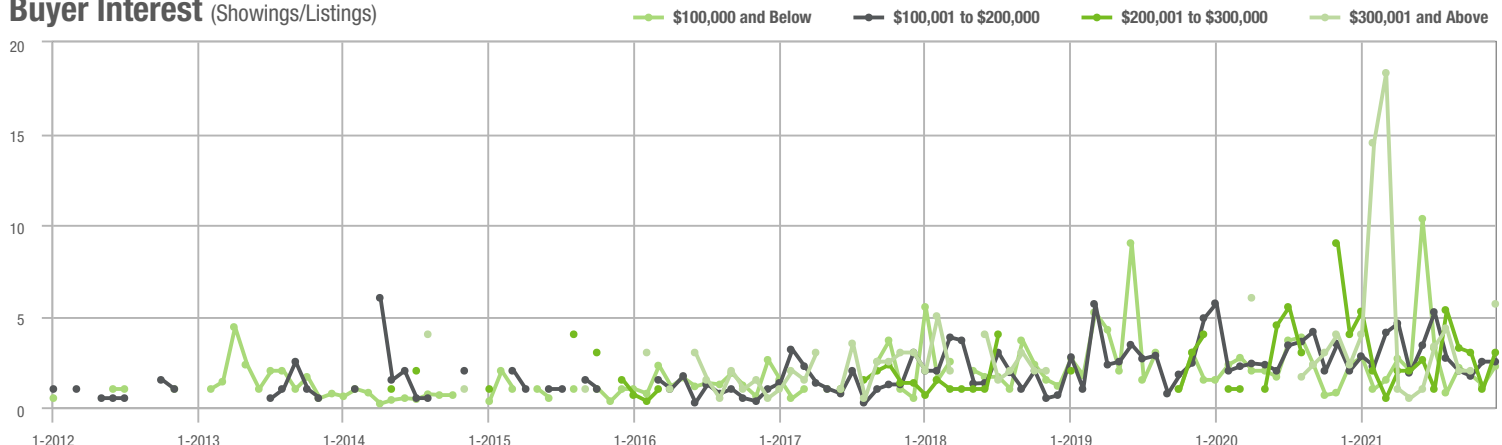
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

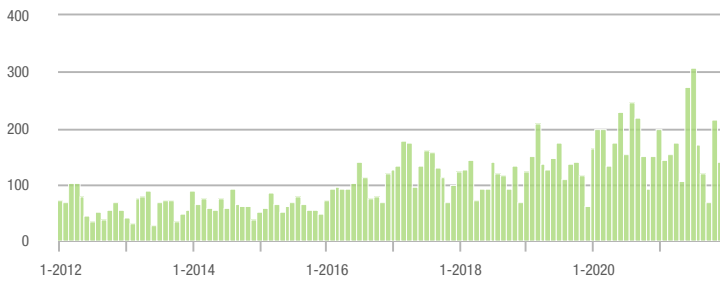


## Cleveland County, NC

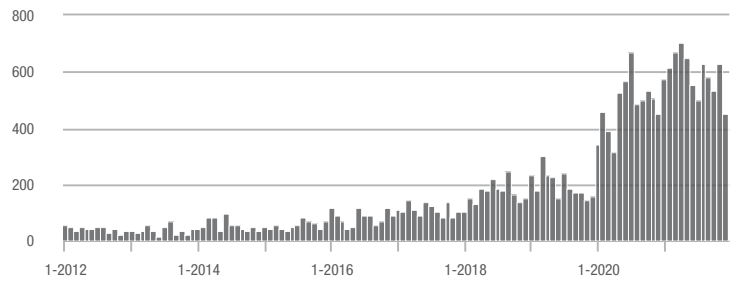
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\$100,000 and Below	139	- 7.3%	- 35.6%	4.2	+ 13.5%	- 37.2%	61	- 35.1%	- 7.6%
\$100,001 to \$200,000	452	+ 0.9%	- 28.3%	5.9	- 7.8%	- 19.7%	83	0.0%	- 11.7%
\$200,001 to \$300,000	256	+ 69.5%	- 31.6%	5.6	+ 16.7%	- 1.4%	47	+ 17.5%	- 30.9%
\$300,001 and Above	354	+ 331.7%	+ 8.6%	5.9	+ 110.7%	+ 34.8%	69	+ 68.3%	- 17.9%
Total	1,201	+ 44.5%	- 22.3%	5.6	+ 14.3%	- 7.1%	260	+ 0.8%	- 16.7%

### Showings

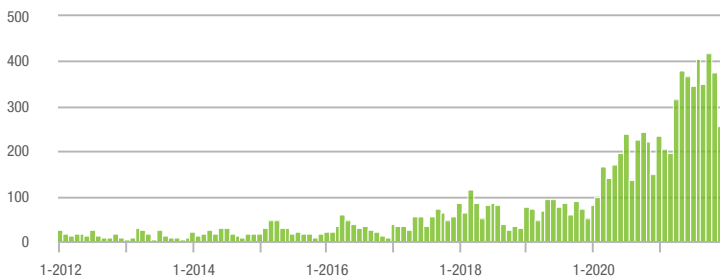
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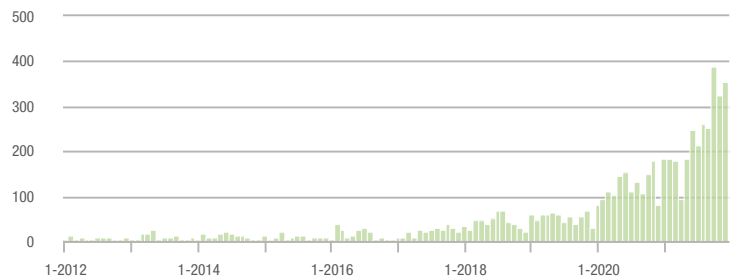
\$100,001 to \$200,000



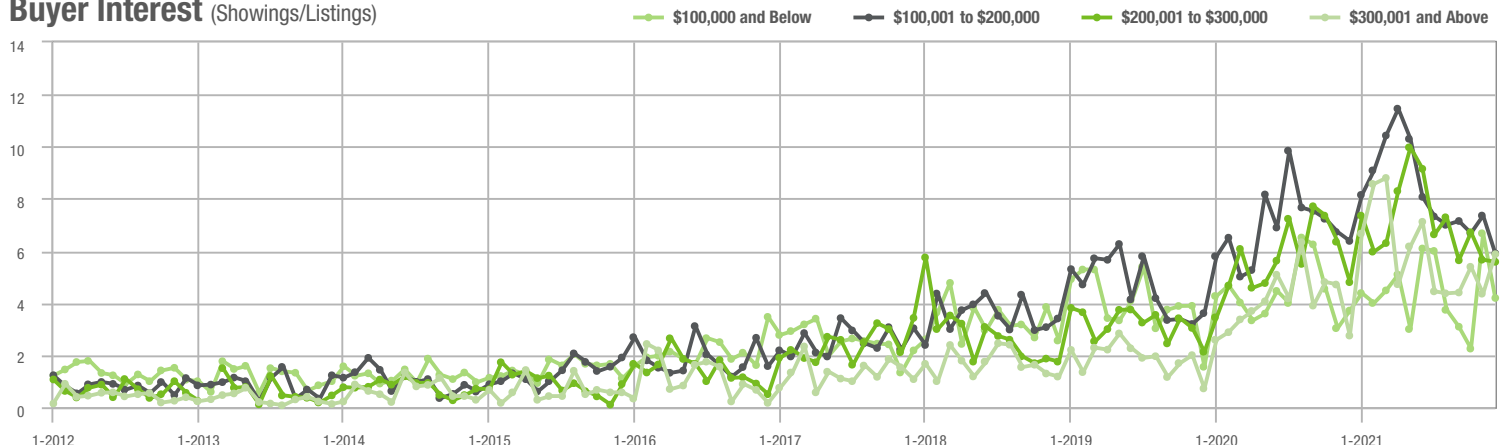
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)



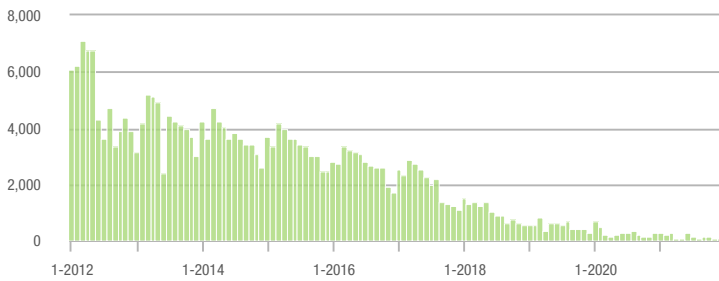


## City of Charlotte, NC

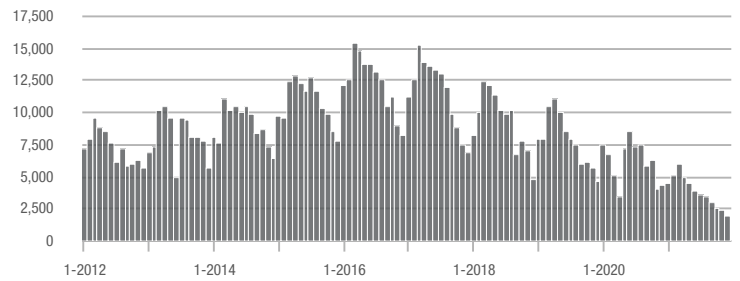
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\$100,000 and Below	50	- 79.3%	- 42.5%	2.0	- 57.4%	- 47.7%	29	- 62.8%	- 3.3%
\$100,001 to \$200,000	1,966	- 55.1%	- 16.7%	13.3	- 17.9%	+ 0.2%	158	- 46.1%	- 17.3%
\$200,001 to \$300,000	6,000	- 29.0%	- 17.2%	17.2	+ 14.7%	+ 7.1%	372	- 39.2%	- 21.8%
\$300,001 and Above	12,549	+ 27.0%	- 16.5%	11.9	+ 54.5%	+ 4.0%	1,120	- 26.2%	- 20.6%
Total	20,565	- 10.4%	- 16.8%	13.1	+ 22.4%	+ 3.9%	1,679	- 32.8%	- 20.4%

### Showings

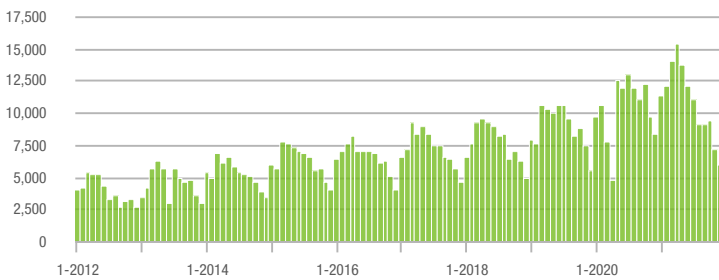
\$100,000 and Below



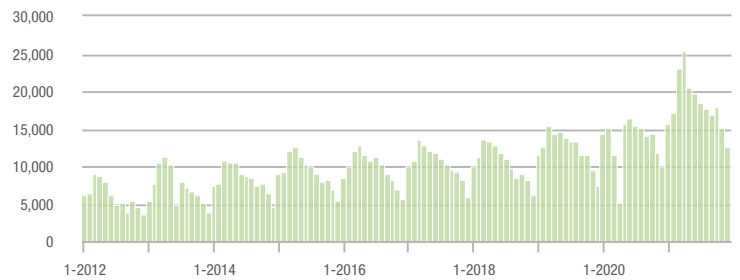
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

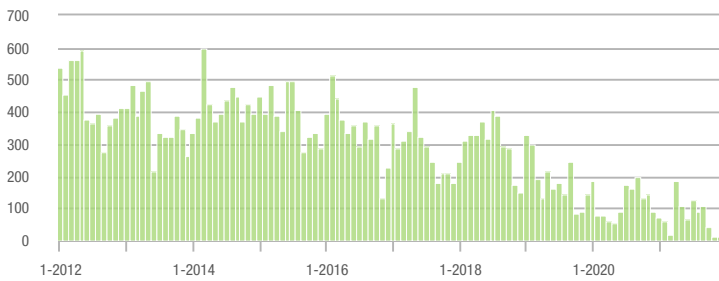


## Concord, NC

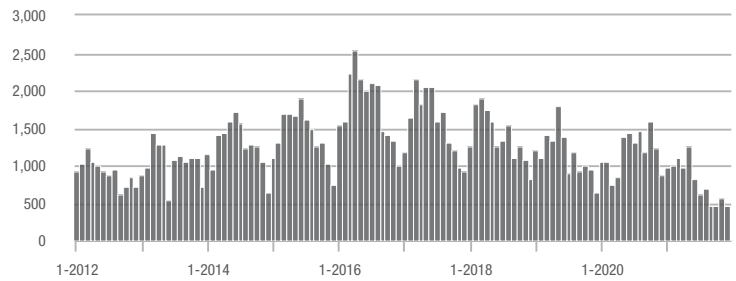
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\$100,000 and Below	13	- 85.6%	0.0%	1.2	- 75.5%	+ 140.0%	16	- 51.5%	- 23.8%
\$100,001 to \$200,000	459	- 47.6%	- 19.9%	13.6	- 0.7%	+ 10.2%	40	- 41.2%	- 21.6%
\$200,001 to \$300,000	1,002	- 18.2%	- 16.8%	14.3	- 16.9%	- 15.6%	73	- 1.4%	- 3.9%
\$300,001 and Above	1,645	+ 78.4%	- 3.6%	13.1	+ 40.9%	+ 14.2%	139	+ 13.0%	- 16.8%
Total	3,119	+ 0.2%	- 10.8%	13.0	+ 4.8%	+ 4.5%	268	- 10.1%	- 14.9%

### Showings

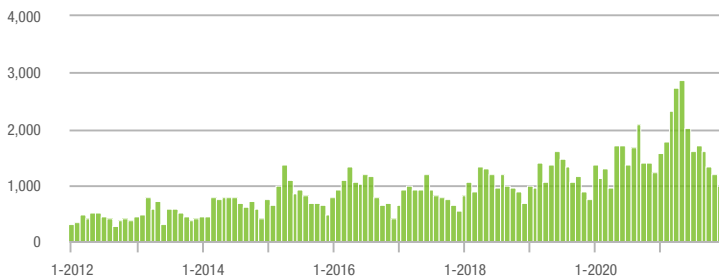
\$100,000 and Below



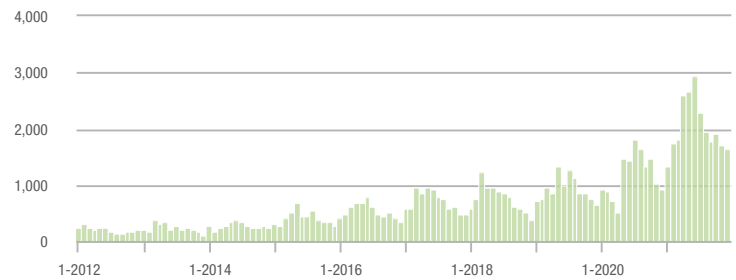
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



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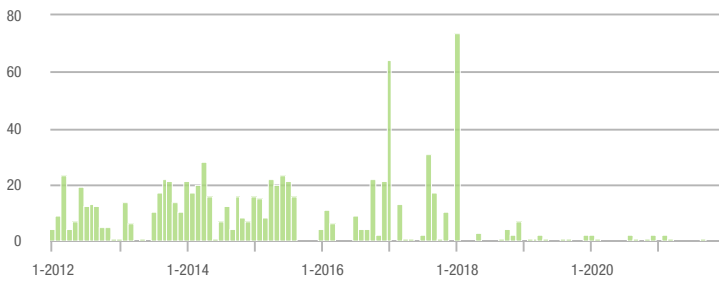


## Davidson, NC

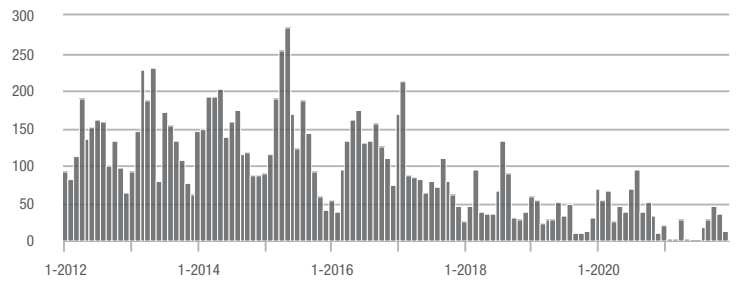
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	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	0.0%	0.0	- 100.0%	0.0%	0	- 100.0%	0.0%
\$100,001 to \$200,000	12	+ 9.1%	- 67.6%	3.7	+ 32.1%	- 80.2%	4	0.0%	+ 33.3%
\$200,001 to \$300,000	81	+ 22.7%	+ 125.0%	20.3	+ 89.7%	+ 68.8%	5	- 50.0%	+ 25.0%
\$300,001 and Above	341	- 29.8%	- 46.0%	7.9	+ 5.3%	- 22.3%	47	- 44.0%	- 29.9%
Total	434	- 23.2%	- 38.4%	8.6	+ 16.2%	- 17.7%	56	- 44.6%	- 24.3%

### Showings

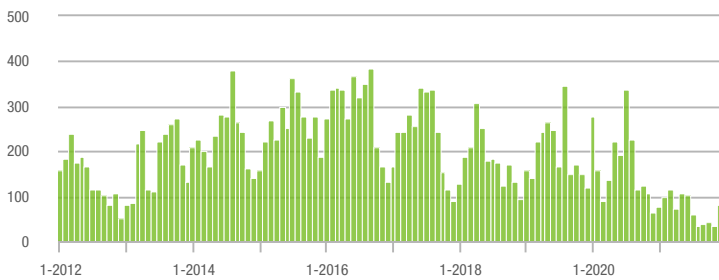
\$100,000 and Below



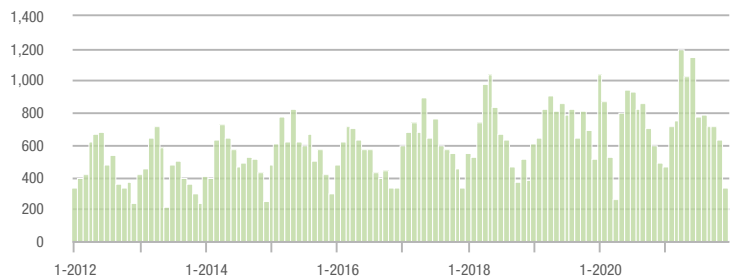
\$100,001 to \$200,000



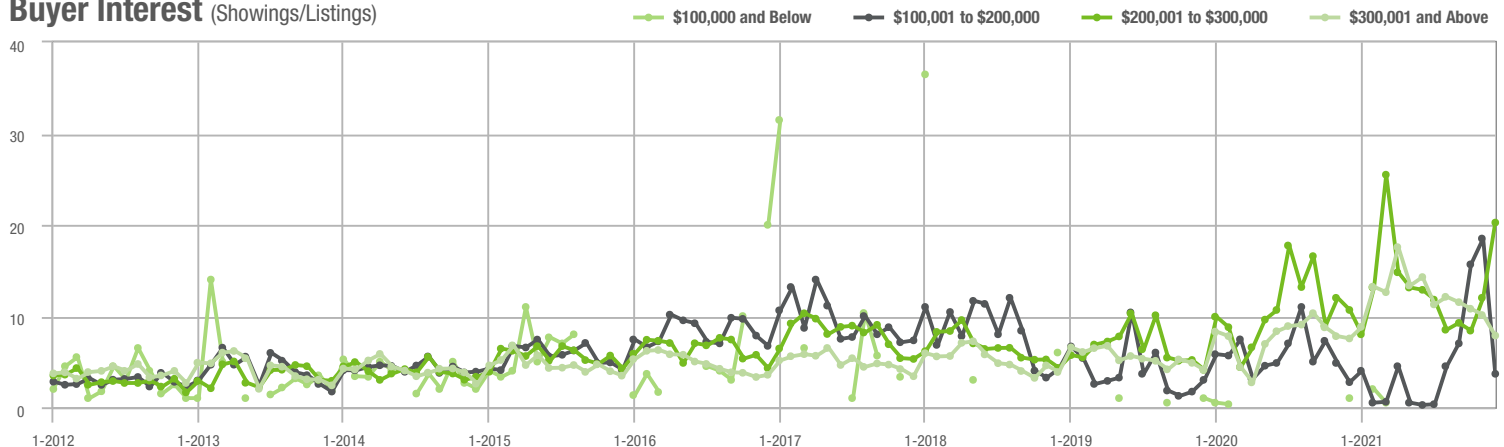
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

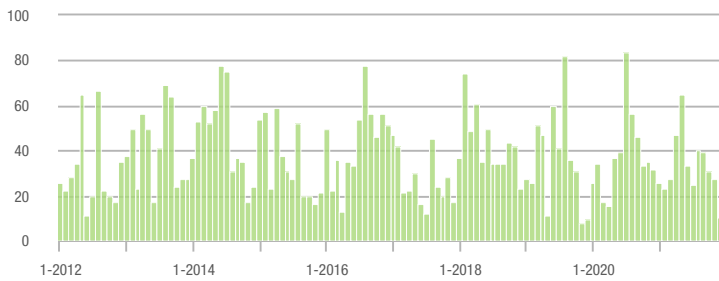


## Denver, NC

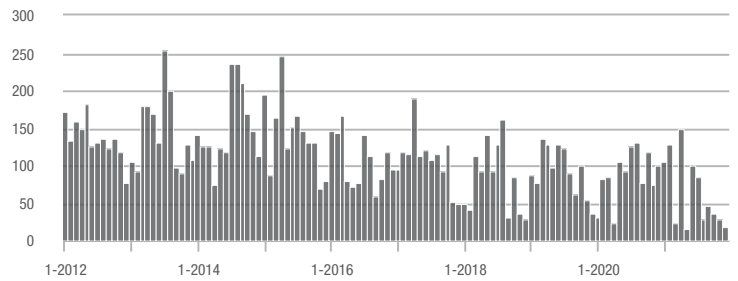
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	10	- 68.8%	- 63.0%	0.8	- 55.6%	- 22.2%	21	- 47.5%	- 12.5%
\$100,001 to \$200,000	19	- 81.2%	- 32.1%	2.4	- 64.2%	- 6.7%	9	- 40.0%	- 25.0%
\$200,001 to \$300,000	11	- 86.1%	- 82.5%	3.3	- 42.1%	- 51.4%	7	- 53.3%	- 46.2%
\$300,001 and Above	564	+ 17.7%	- 14.4%	9.3	+ 102.2%	+ 11.3%	69	- 48.1%	- 25.0%
Total	604	- 12.6%	- 22.3%	7.4	+ 60.9%	+ 8.3%	106	- 47.8%	- 24.8%

### Showings

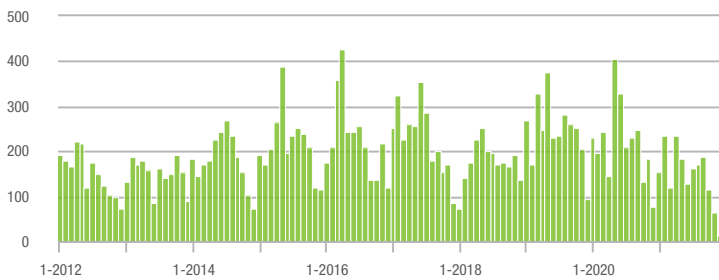
\$100,000 and Below



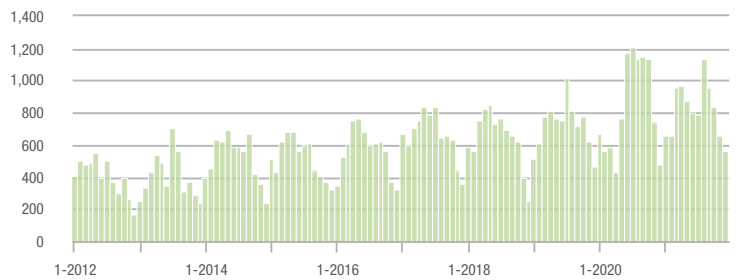
\$100,001 to \$200,000



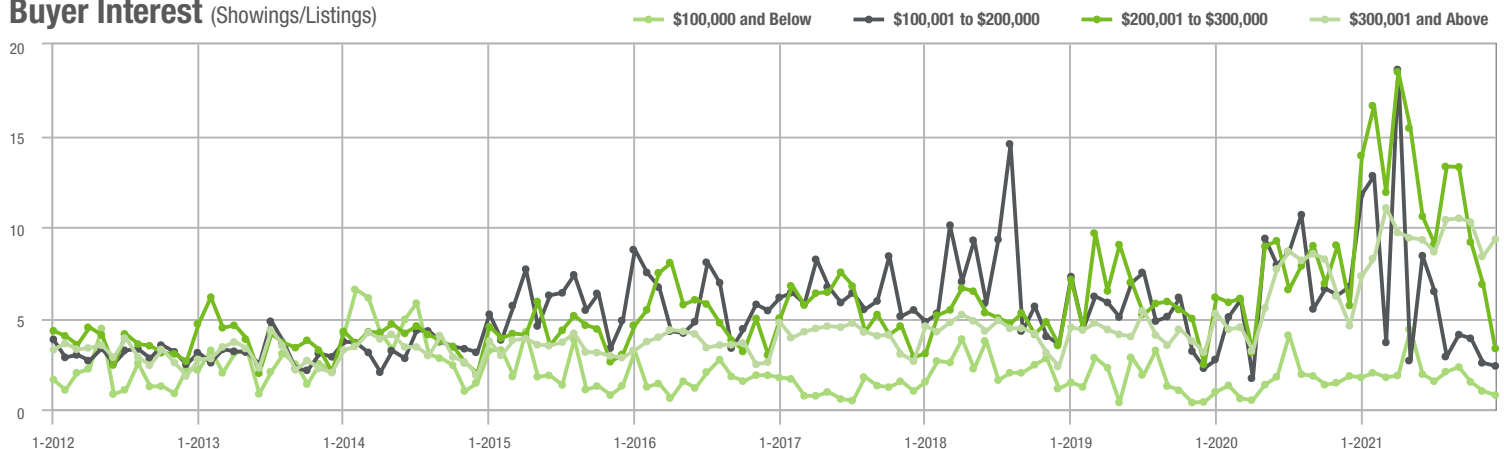
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

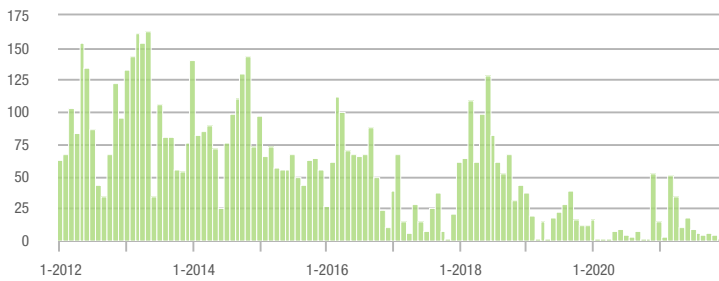


## Fort Mill, SC

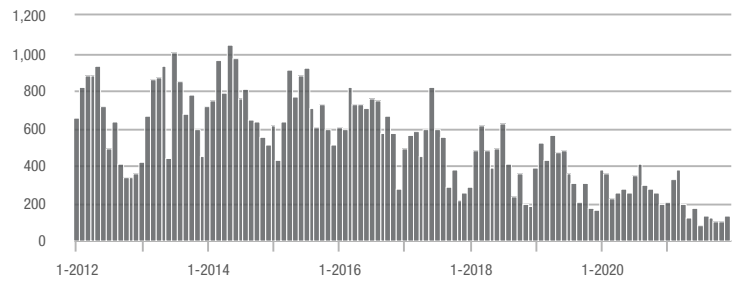
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 98.1%	- 75.0%	0.5	- 96.2%	- 25.0%	3	- 50.0%	- 40.0%
\$100,001 to \$200,000	129	- 32.5%	+ 25.2%	12.6	+ 22.3%	+ 0.8%	12	- 52.0%	+ 9.1%
\$200,001 to \$300,000	423	- 11.1%	- 35.3%	17.6	+ 57.1%	- 5.7%	24	- 46.7%	- 31.4%
\$300,001 and Above	1,118	+ 21.9%	- 9.6%	14.5	+ 45.0%	+ 2.5%	83	- 24.5%	- 14.4%
Total	1,671	+ 2.1%	- 16.4%	14.8	+ 41.0%	- 1.3%	122	- 34.4%	- 17.6%

### Showings

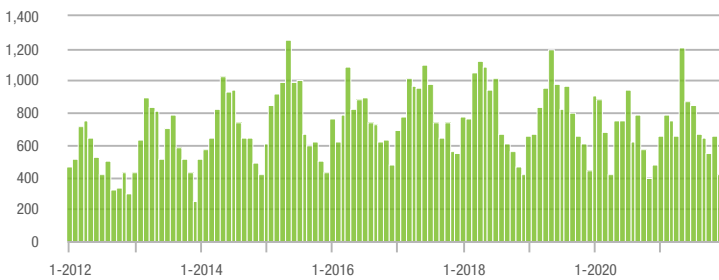
\$100,000 and Below



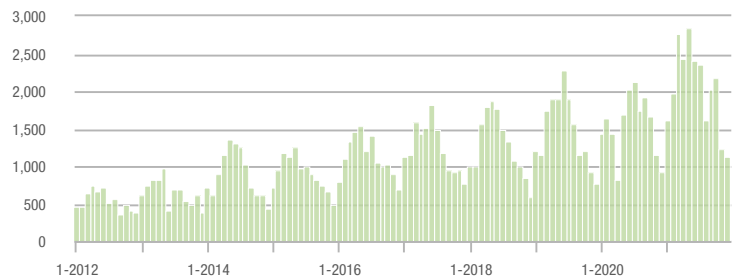
\$100,001 to \$200,000



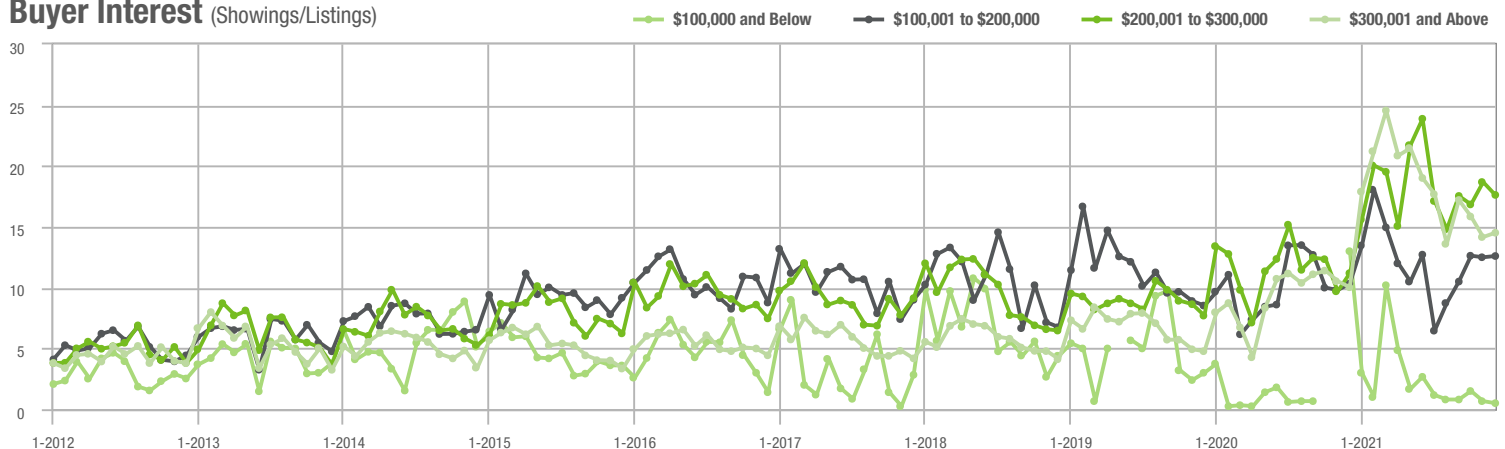
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

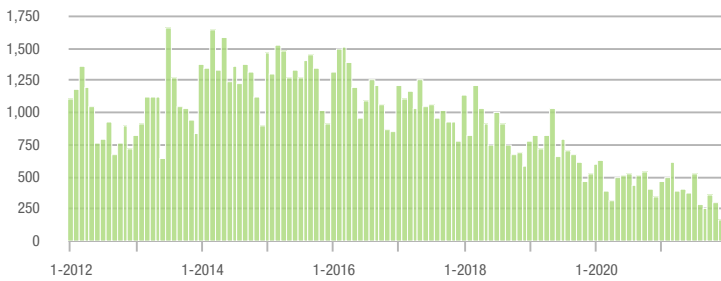


## Gaston County, NC

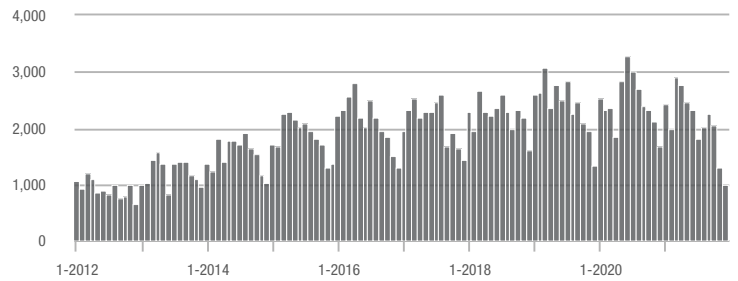
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	165	- 51.9%	- 45.2%	2.8	- 39.1%	- 39.2%	80	- 48.1%	- 19.2%
\$100,001 to \$200,000	994	- 40.3%	- 24.2%	7.9	- 19.4%	- 12.3%	130	- 33.3%	- 14.5%
\$200,001 to \$300,000	1,345	- 4.3%	- 21.9%	10.3	+ 4.0%	- 2.3%	146	- 8.8%	- 16.6%
\$300,001 and Above	1,195	+ 61.1%	- 28.5%	7.5	+ 41.5%	- 13.7%	175	- 3.8%	- 19.0%
Total	3,699	- 11.0%	- 26.1%	7.9	0.0%	- 10.5%	531	- 23.2%	- 17.3%

### Showings

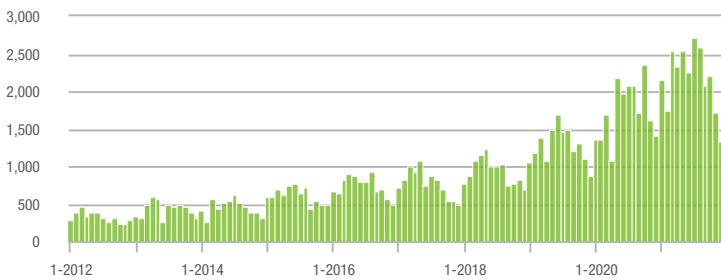
\$100,000 and Below



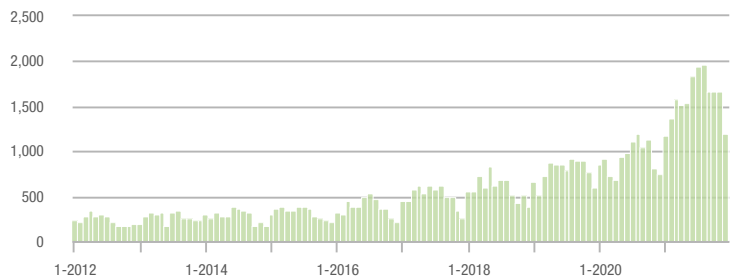
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

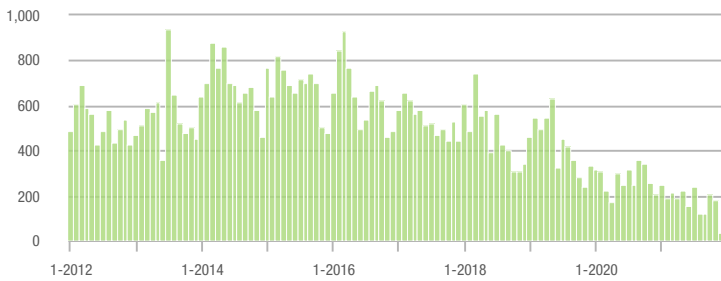


## Gastonia, NC

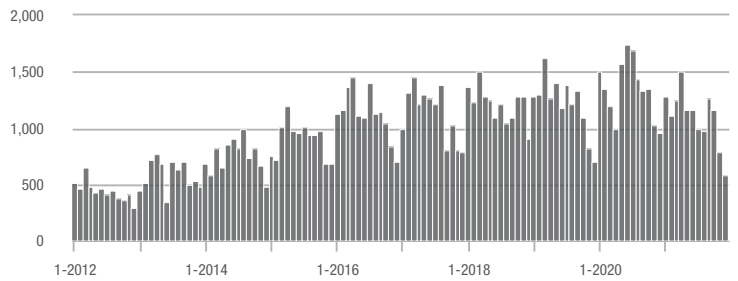
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	35	- 83.2%	- 80.7%	1.6	- 80.7%	- 79.1%	23	- 39.5%	- 30.3%
\$100,001 to \$200,000	581	- 39.0%	- 26.7%	8.0	- 20.8%	- 19.8%	74	- 28.8%	- 9.8%
\$200,001 to \$300,000	625	+ 7.6%	- 11.3%	10.1	- 19.8%	+ 2.1%	65	+ 38.3%	- 11.0%
\$300,001 and Above	404	+ 167.5%	- 31.6%	8.4	+ 115.4%	- 2.0%	53	0.0%	- 29.3%
Total	1,645	- 13.1%	- 27.5%	8.3	- 9.8%	- 11.1%	215	- 11.2%	- 18.3%

### Showings

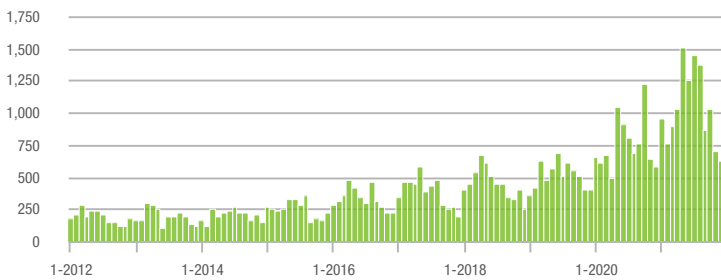
\$100,000 and Below



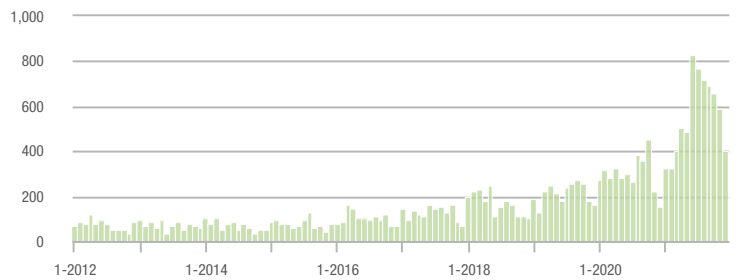
\$100,001 to \$200,000



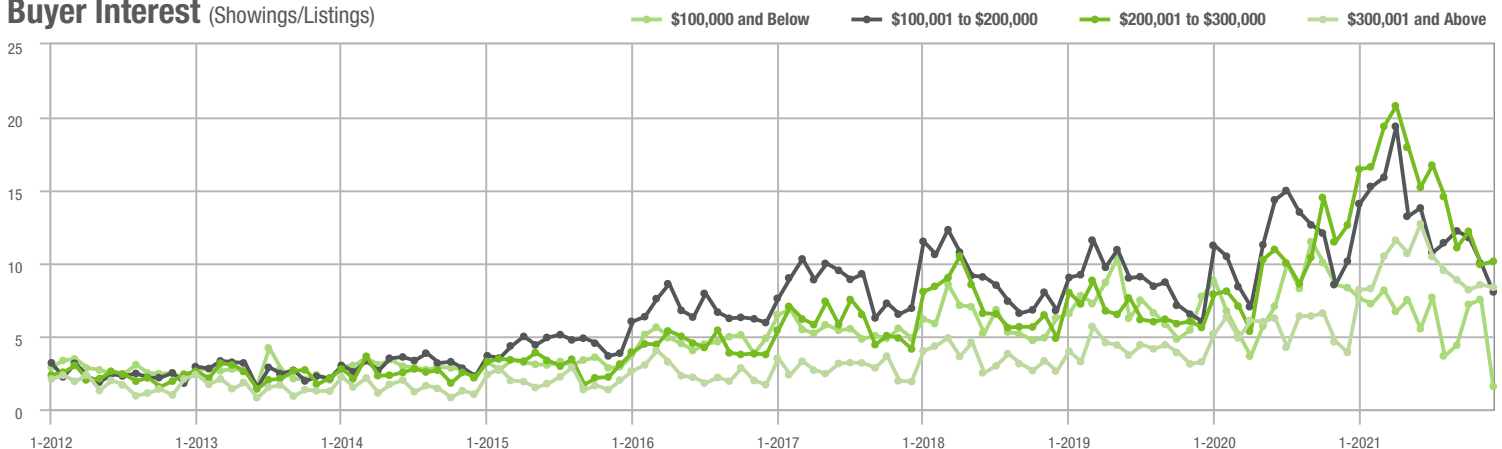
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

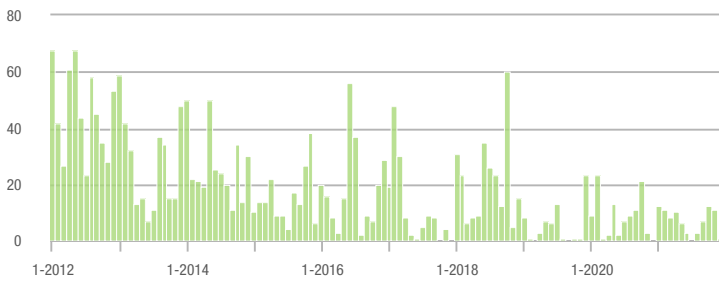


## Huntersville, NC

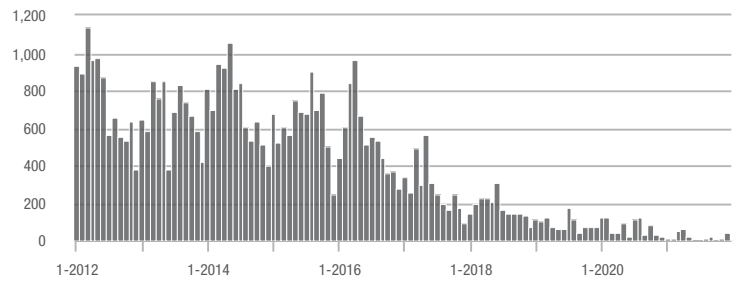
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	—	- 90.9%	0.3	—	- 75.0%	7	- 12.5%	- 41.7%
\$100,001 to \$200,000	39	+ 69.6%	+ 387.5%	6.3	- 10.0%	+ 733.3%	6	- 14.3%	0.0%
\$200,001 to \$300,000	165	- 50.9%	- 49.1%	18.2	+ 80.2%	- 3.5%	12	- 73.9%	- 42.9%
\$300,001 and Above	1,500	+ 49.6%	- 24.1%	14.0	+ 60.9%	- 6.7%	122	- 16.4%	- 19.7%
Total	1,705	+ 25.2%	- 26.5%	13.7	+ 55.7%	- 5.7%	147	- 29.0%	- 23.0%

### Showings

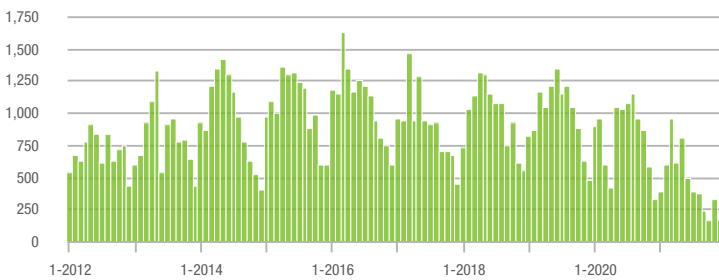
\$100,000 and Below



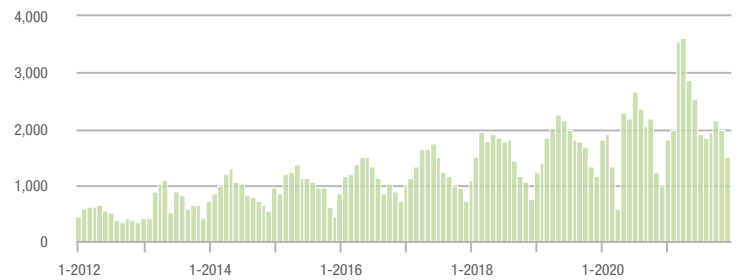
\$100,001 to \$200,000



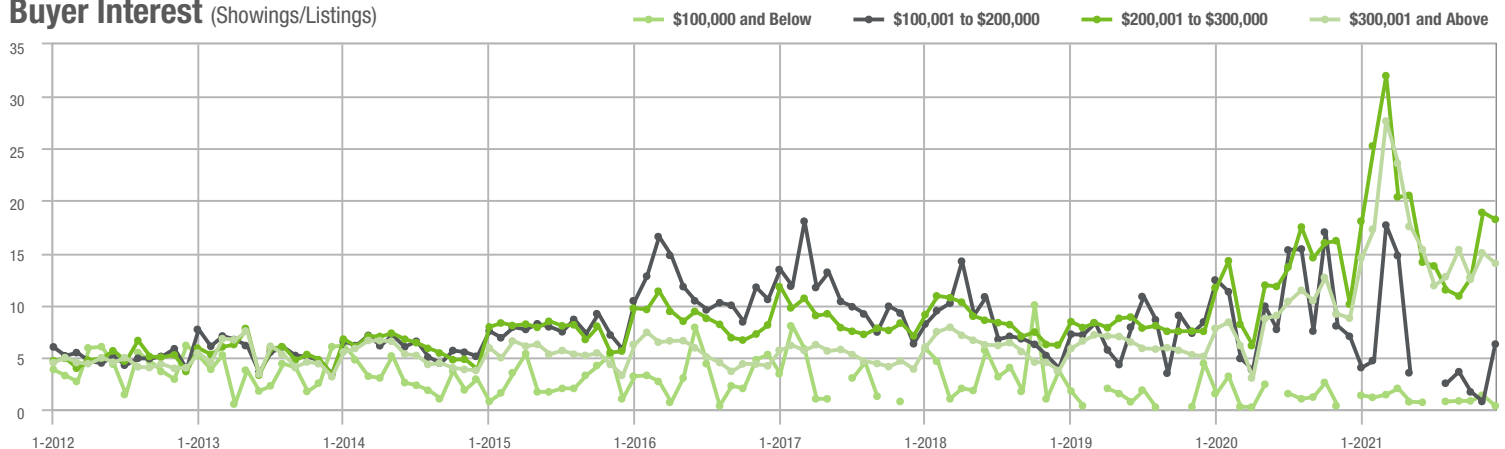
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)



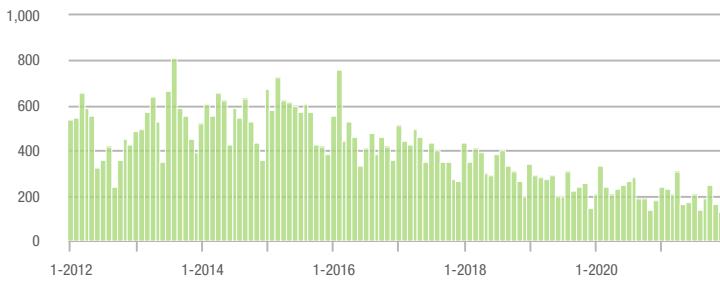


## Iredell County, NC

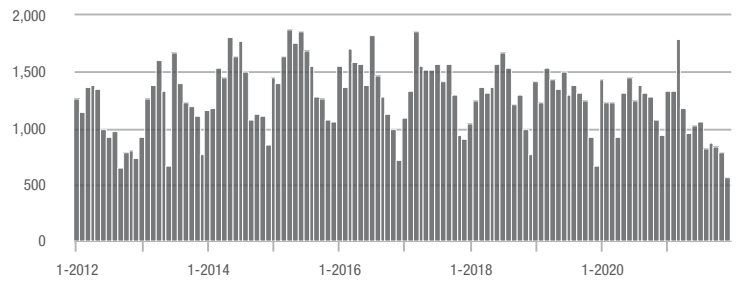
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	130	- 27.4%	- 20.2%	1.8	- 35.7%	- 11.0%	127	- 38.0%	- 13.6%
\$100,001 to \$200,000	564	- 40.1%	- 27.8%	8.0	+ 3.9%	- 4.8%	90	- 42.3%	- 19.6%
\$200,001 to \$300,000	828	- 7.4%	- 21.1%	9.3	+ 12.0%	+ 11.3%	99	- 29.3%	- 29.8%
\$300,001 and Above	1,978	+ 16.8%	- 17.4%	8.4	+ 40.0%	+ 9.9%	288	- 29.8%	- 22.6%
Total	3,500	- 5.6%	- 20.2%	7.6	+ 16.9%	+ 5.0%	604	- 33.7%	- 21.8%

### Showings

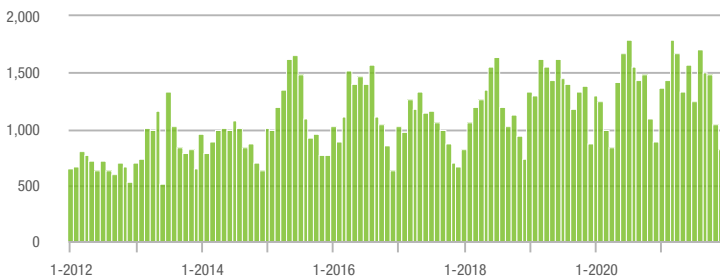
\$100,000 and Below



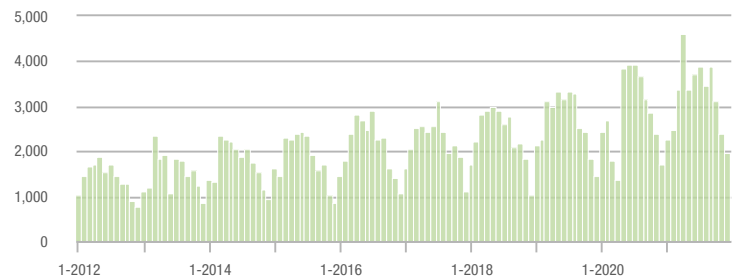
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

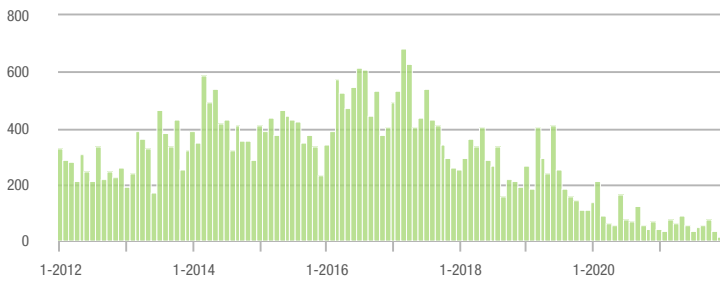


## Kannapolis, NC

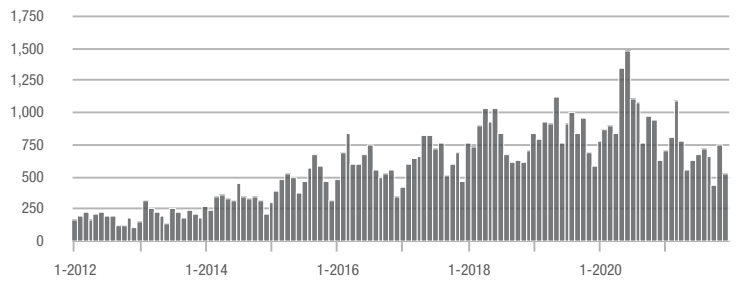
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	11	- 83.8%	- 66.7%	1.3	- 79.4%	- 75.9%	11	- 42.1%	+ 10.0%
\$100,001 to \$200,000	526	- 17.0%	- 29.0%	12.2	- 6.2%	- 6.2%	48	- 15.8%	- 25.0%
\$200,001 to \$300,000	629	+ 30.0%	+ 23.8%	12.0	- 4.0%	+ 11.0%	54	+ 20.0%	+ 10.2%
\$300,001 and Above	250	+ 541.0%	+ 37.4%	7.8	+ 212.0%	+ 48.4%	34	+ 88.9%	- 8.1%
Total	1,416	+ 15.6%	- 3.3%	10.5	- 4.5%	+ 3.7%	147	+ 5.8%	- 8.1%

### Showings

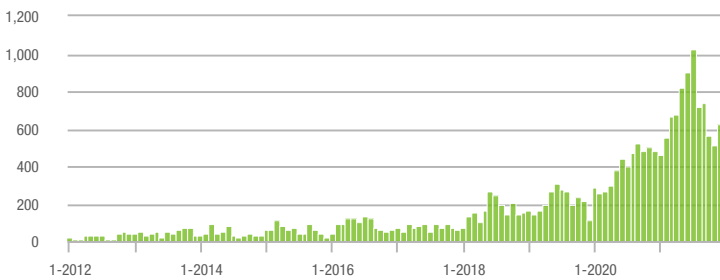
\$100,000 and Below



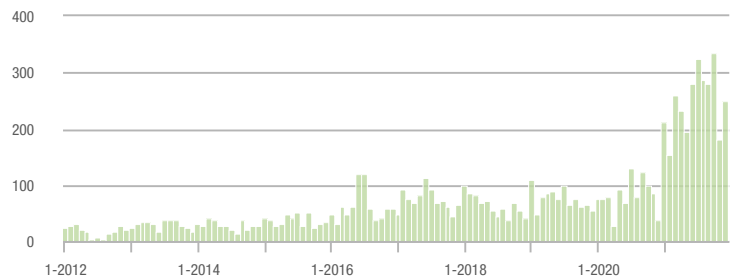
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

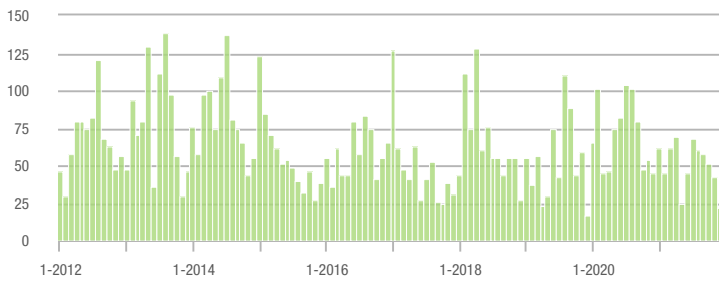


## Lake Norman

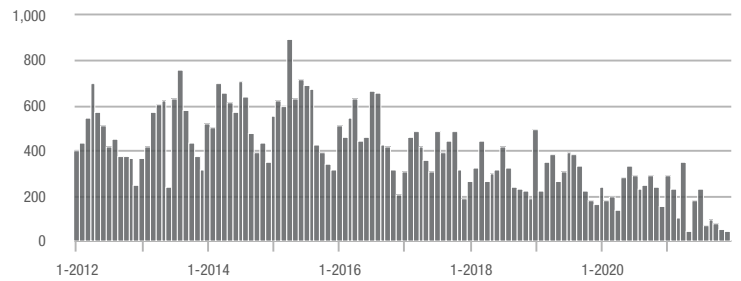
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	22	- 51.1%	- 47.6%	0.4	- 55.6%	- 55.6%	64	- 50.4%	- 12.3%
\$100,001 to \$200,000	42	- 73.2%	- 12.5%	1.9	- 60.4%	- 18.6%	30	- 46.4%	- 3.2%
\$200,001 to \$300,000	232	- 56.3%	- 19.7%	7.2	- 22.6%	- 0.7%	43	- 44.2%	- 14.0%
\$300,001 and Above	2,103	+ 7.3%	- 22.3%	9.0	+ 30.4%	+ 4.6%	275	- 29.8%	- 25.1%
Total	2,399	- 10.9%	- 22.3%	7.7	+ 18.5%	+ 1.4%	412	- 37.0%	- 20.9%

### Showings

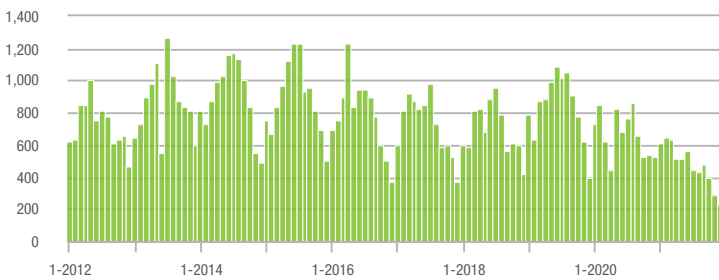
\$100,000 and Below



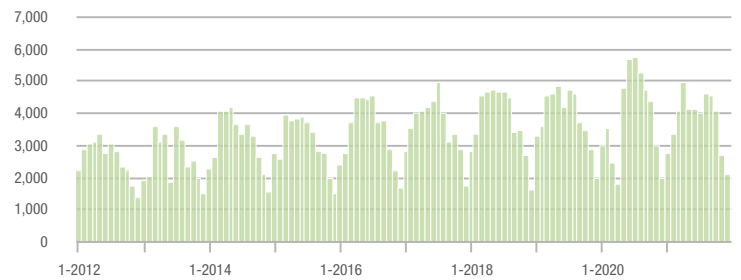
\$100,001 to \$200,000



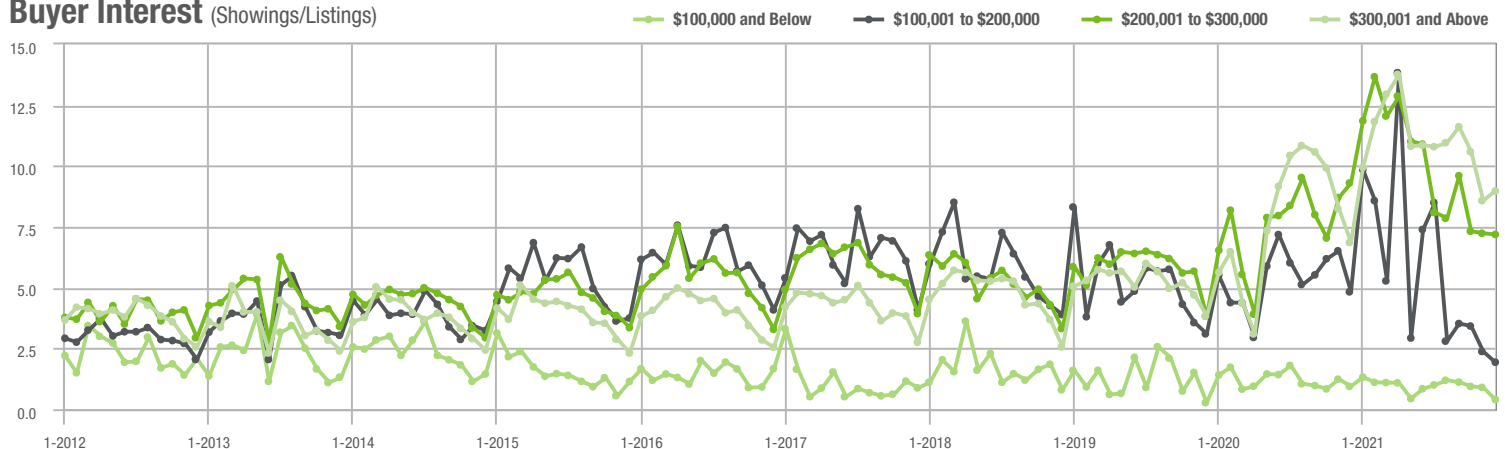
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

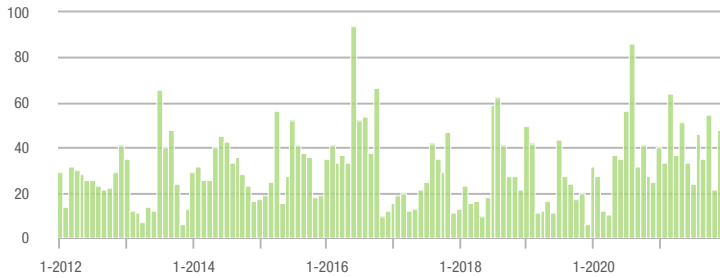


## Lake Wylie

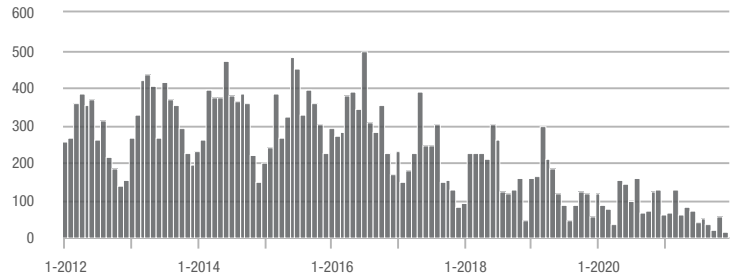
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	48	+ 92.0%	+ 128.6%	1.6	+ 100.0%	+ 154.5%	37	- 43.9%	- 5.1%
\$100,001 to \$200,000	17	- 86.5%	- 70.7%	0.9	- 85.7%	- 79.6%	17	- 55.3%	- 22.7%
\$200,001 to \$300,000	230	+ 1.3%	+ 31.4%	10.2	+ 18.6%	+ 47.0%	31	- 56.9%	- 6.1%
\$300,001 and Above	1,008	+ 17.2%	- 28.8%	8.6	+ 45.8%	- 10.8%	131	- 29.9%	- 21.6%
Total	1,303	+ 5.3%	- 22.0%	7.6	+ 28.8%	- 7.2%	216	- 40.5%	- 17.2%

### Showings

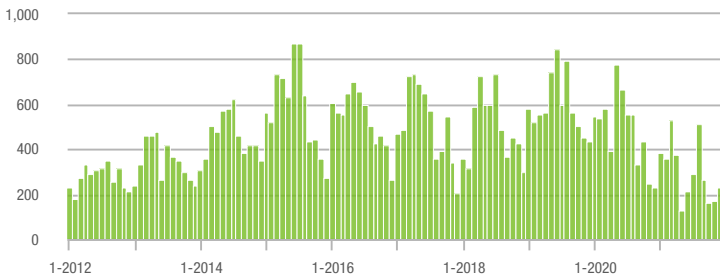
\$100,000 and Below



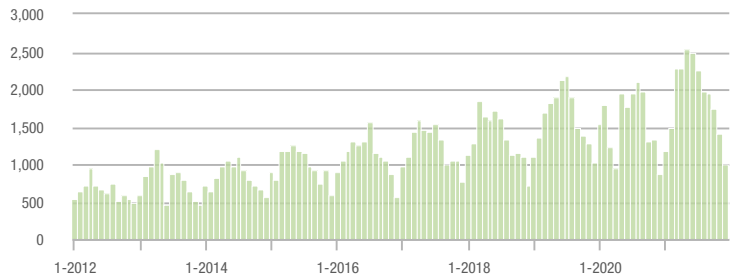
\$100,001 to \$200,000



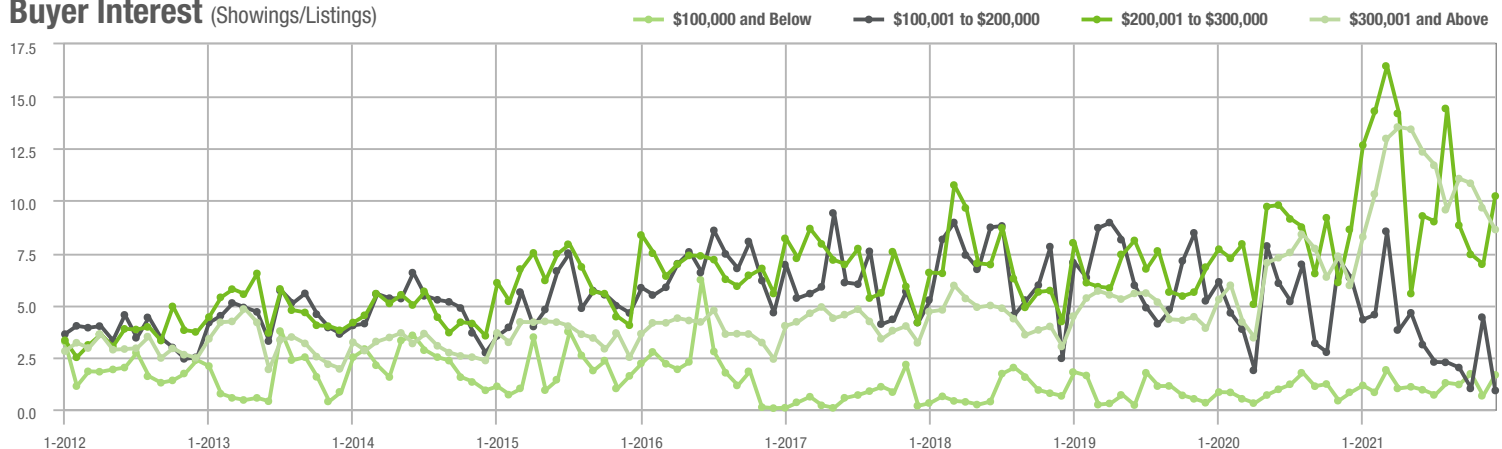
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

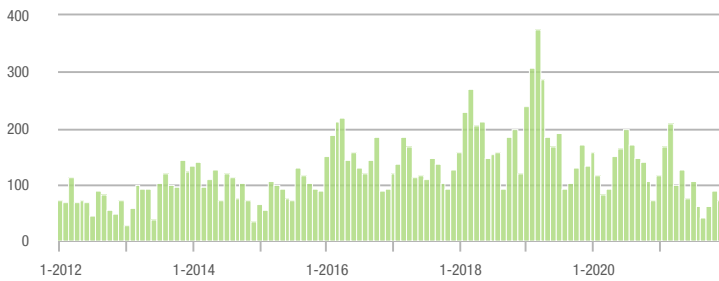


## Lancaster County, SC

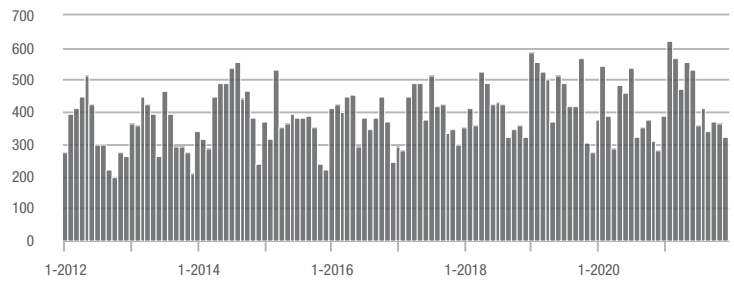
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	71	- 2.7%	- 21.1%	4.6	+ 100.0%	+ 1.9%	30	- 55.2%	- 14.3%
\$100,001 to \$200,000	324	+ 14.1%	- 10.5%	5.8	- 1.7%	+ 4.9%	59	- 11.9%	- 18.1%
\$200,001 to \$300,000	329	- 16.1%	+ 4.4%	7.3	- 6.4%	+ 16.4%	52	- 13.3%	- 10.3%
\$300,001 and Above	1,034	+ 89.0%	- 23.2%	11.3	+ 145.7%	+ 11.9%	123	- 25.0%	- 27.2%
Total	1,758	+ 35.6%	- 16.8%	8.5	+ 60.4%	+ 7.6%	264	- 26.3%	- 21.0%

### Showings

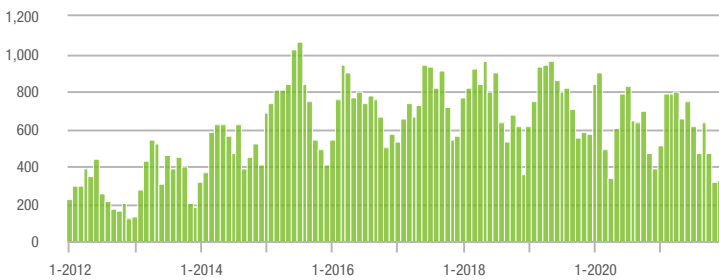
\$100,000 and Below



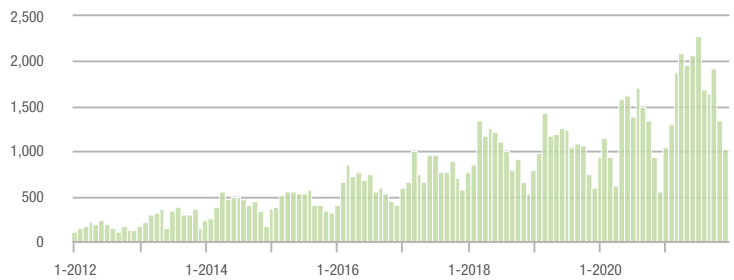
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

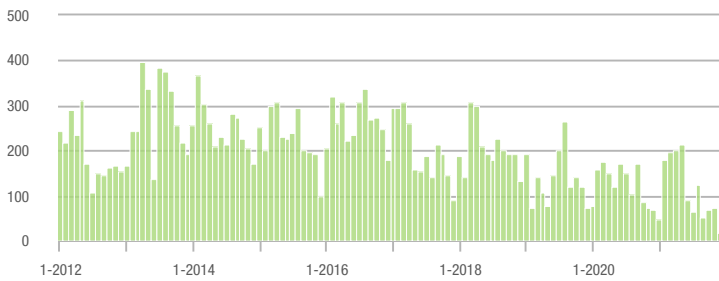


## Lincoln County, NC

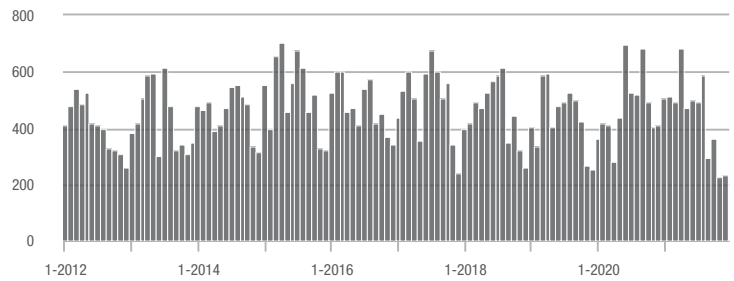
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	19	- 71.6%	- 73.6%	0.4	- 80.0%	- 75.1%	52	- 49.0%	- 25.7%
\$100,001 to \$200,000	231	- 43.7%	+ 1.3%	5.9	- 25.3%	+ 25.8%	45	- 21.1%	- 18.2%
\$200,001 to \$300,000	344	+ 40.4%	- 36.4%	10.6	+ 79.7%	- 3.8%	43	- 15.7%	- 30.6%
\$300,001 and Above	688	+ 13.0%	- 18.0%	7.8	+ 66.0%	+ 7.3%	114	- 36.7%	- 23.5%
Total	1,282	- 3.7%	- 23.7%	7.1	+ 36.5%	+ 4.0%	254	- 34.9%	- 24.4%

### Showings

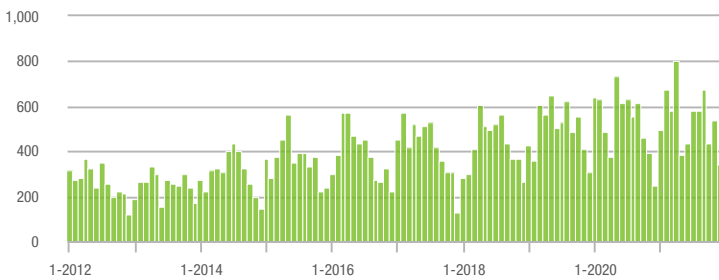
\$100,000 and Below



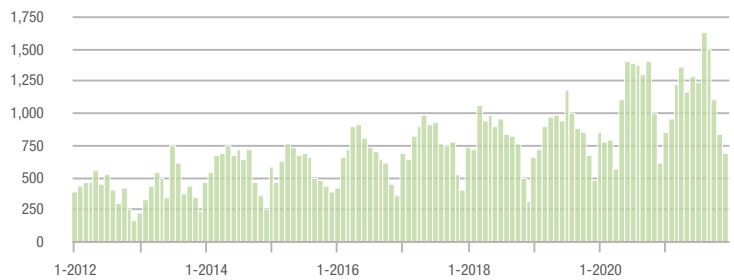
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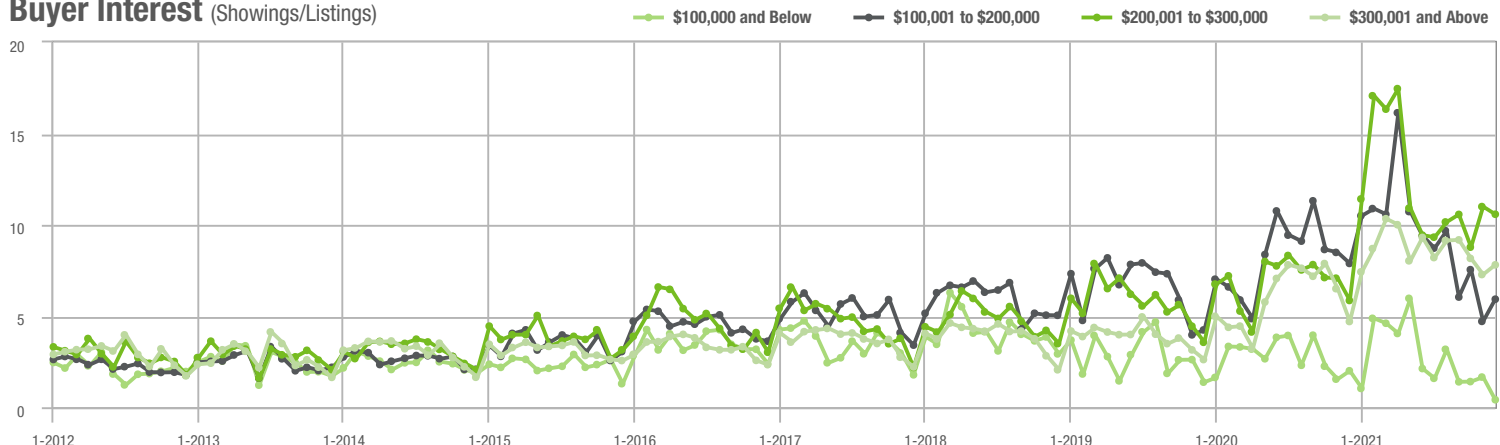
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

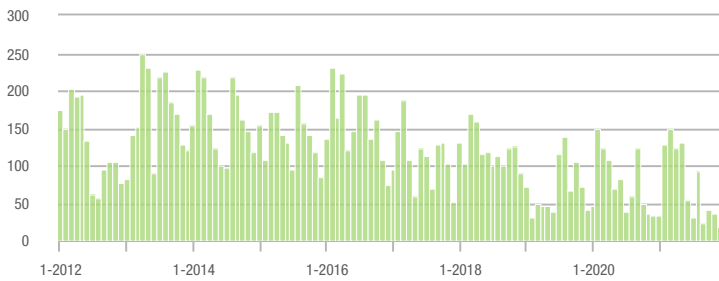


## Lincolnton, NC

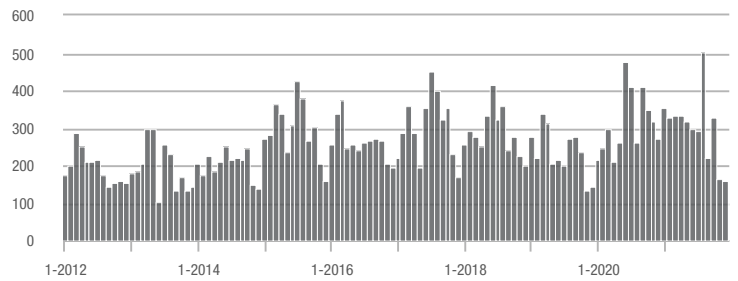
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	18	- 47.1%	- 50.0%	2.8	- 26.3%	- 12.0%	20	- 47.4%	- 31.0%
\$100,001 to \$200,000	158	- 41.5%	- 3.1%	8.8	- 22.1%	+ 41.8%	19	- 29.6%	- 32.1%
\$200,001 to \$300,000	260	+ 87.1%	- 39.5%	11.5	+ 82.5%	- 15.0%	29	0.0%	- 25.6%
\$300,001 and Above	93	+ 43.1%	- 46.6%	4.8	+ 50.0%	- 20.3%	28	- 9.7%	- 30.0%
Total	529	+ 4.1%	- 34.1%	8.3	+ 20.3%	- 0.7%	96	- 23.2%	- 29.4%

### Showings

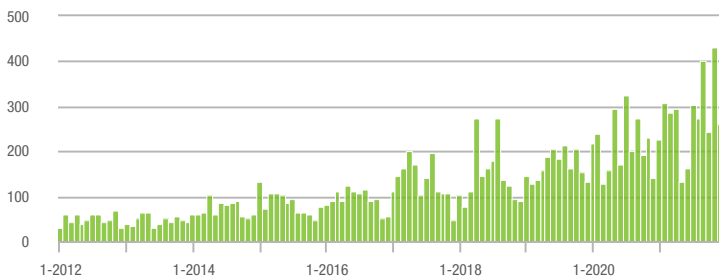
\$100,000 and Below



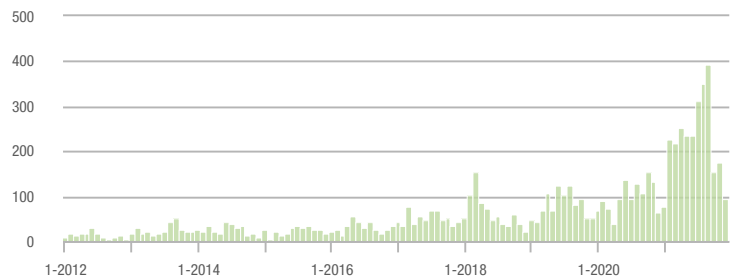
\$100,001 to \$200,000



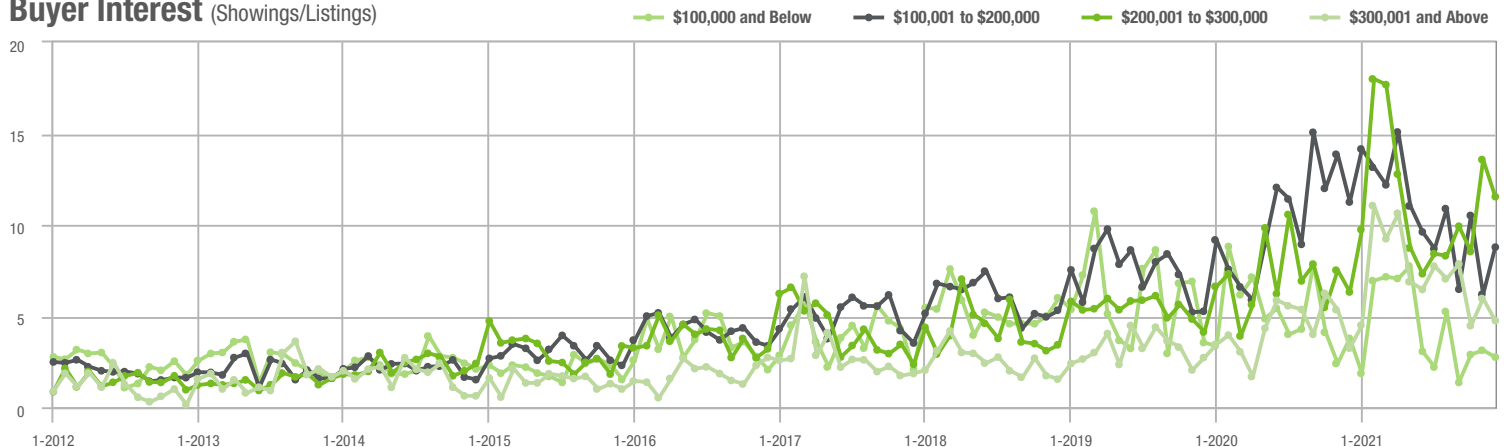
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

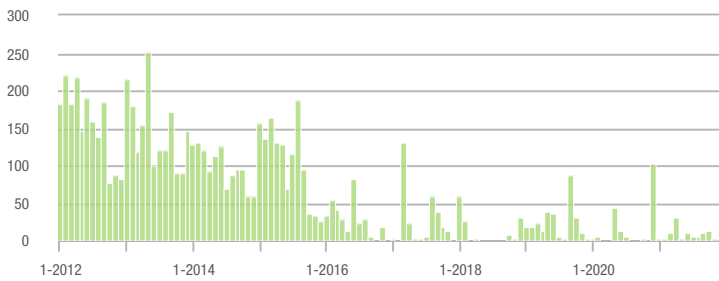


## Matthews, NC

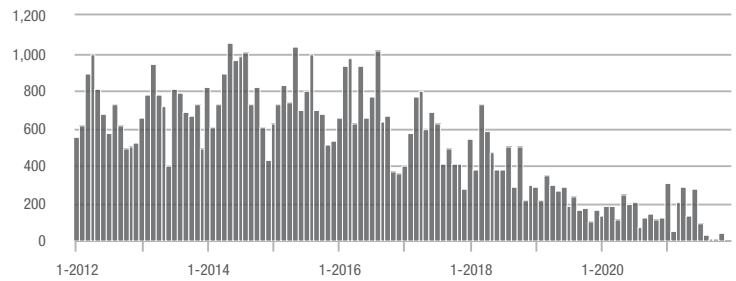
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1	- 99.0%	- 66.7%	1.0	- 99.0%	+ 33.3%	2	- 33.3%	- 60.0%
\$100,001 to \$200,000	4	- 96.6%	- 91.1%	1.0	- 89.9%	- 77.8%	4	- 71.4%	- 60.0%
\$200,001 to \$300,000	238	- 52.0%	- 61.8%	23.8	+ 0.8%	- 7.4%	10	- 56.5%	- 61.5%
\$300,001 and Above	1,200	+ 37.8%	- 37.6%	15.2	+ 18.8%	- 15.7%	92	- 7.1%	- 24.6%
Total	1,443	- 9.2%	- 44.4%	15.4	- 1.3%	- 14.2%	108	- 22.3%	- 33.7%

### Showings

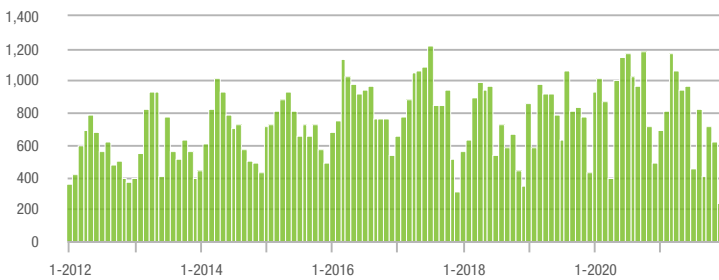
\$100,000 and Below



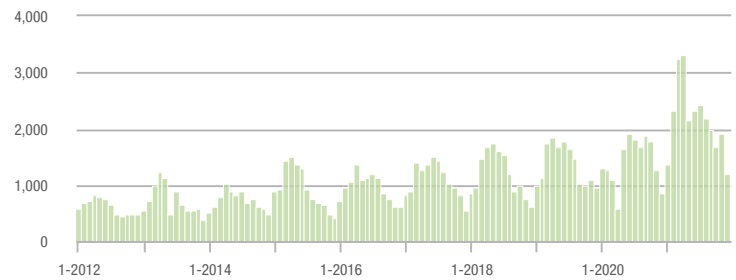
\$100,001 to \$200,000



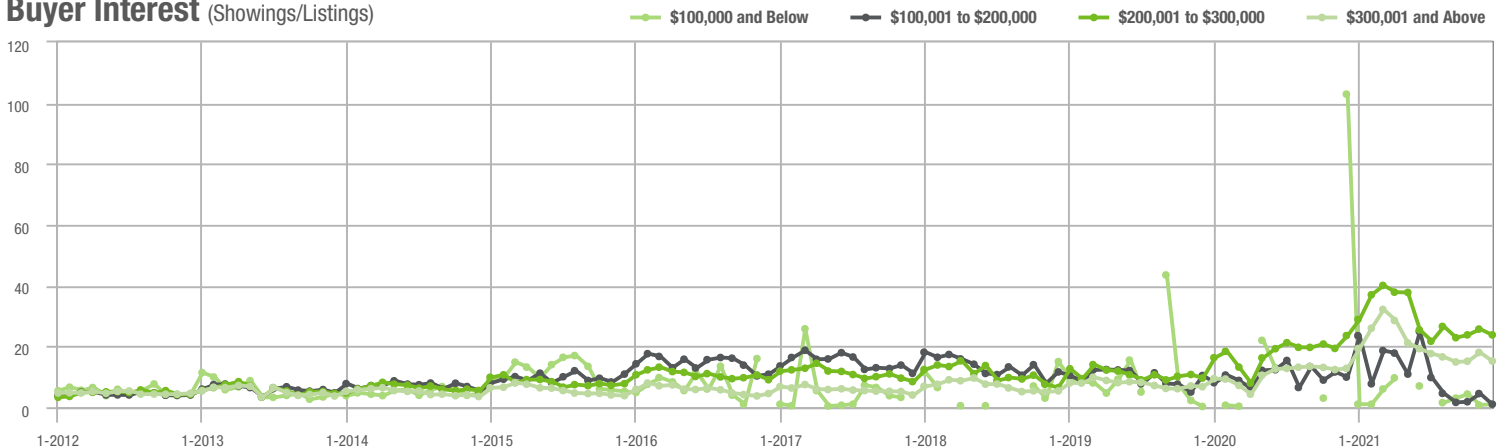
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)



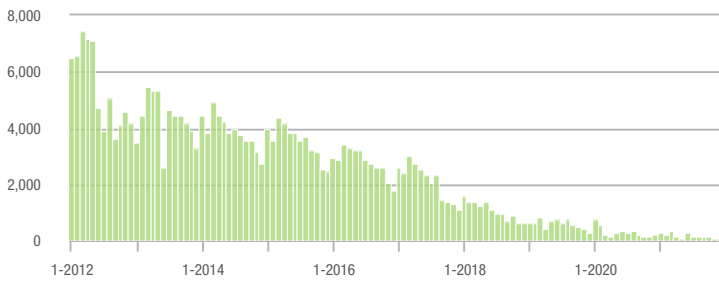


## Mecklenburg County, NC

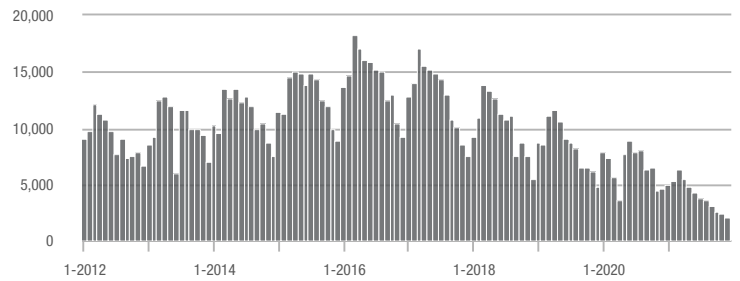
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	53	- 77.7%	- 47.0%	1.7	- 58.5%	- 44.6%	40	- 56.5%	- 13.0%
\$100,001 to \$200,000	2,044	- 55.6%	- 16.3%	12.3	- 21.7%	+ 0.9%	176	- 45.7%	- 17.8%
\$200,001 to \$300,000	6,628	- 30.4%	- 21.0%	17.3	+ 18.5%	+ 5.5%	419	- 42.2%	- 24.1%
\$300,001 and Above	15,829	+ 25.6%	- 21.7%	11.9	+ 50.6%	- 0.9%	1,436	- 25.2%	- 21.6%
Total	24,554	- 8.9%	- 21.1%	12.9	+ 22.9%	+ 0.4%	2,071	- 32.4%	- 21.7%

### Showings

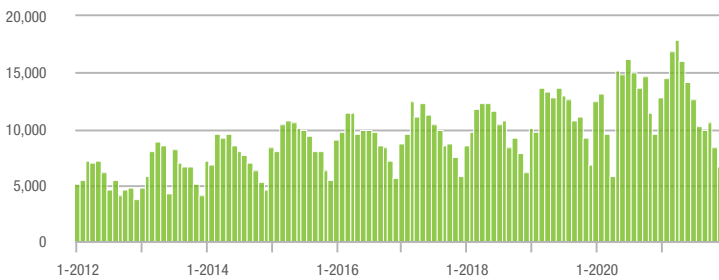
\$100,000 and Below



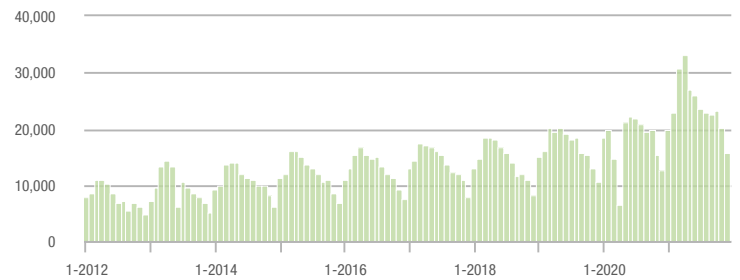
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

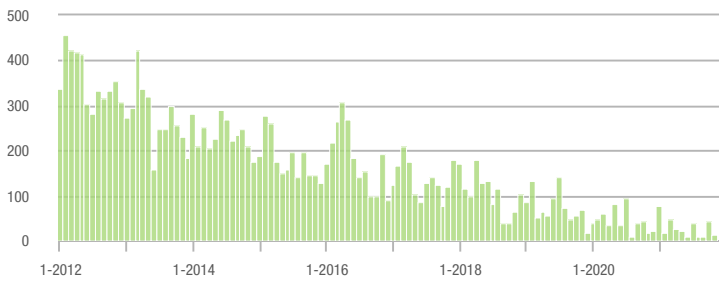


## Monroe, NC

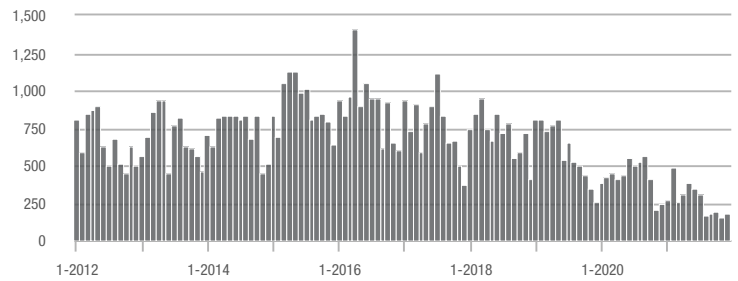
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 90.5%	- 84.6%	0.0	- 100.0%	- 100.0%	3	- 80.0%	- 62.5%
\$100,001 to \$200,000	184	- 23.0%	+ 19.5%	13.8	+ 79.2%	+ 79.6%	19	- 48.6%	- 24.0%
\$200,001 to \$300,000	318	- 27.2%	- 52.3%	12.4	+ 18.1%	- 13.6%	28	- 46.2%	- 44.0%
\$300,001 and Above	738	+ 125.7%	- 15.7%	8.7	+ 26.1%	- 1.6%	100	+ 40.8%	- 17.4%
Total	1,242	+ 21.3%	- 27.3%	9.9	+ 22.2%	- 1.2%	150	- 14.3%	- 26.5%

### Showings

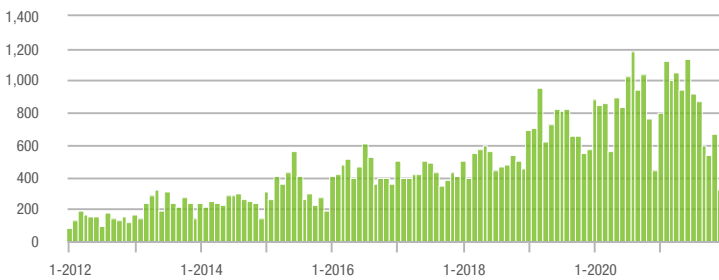
\$100,000 and Below



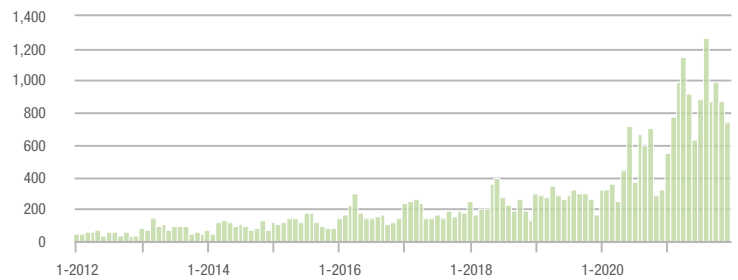
\$100,001 to \$200,000



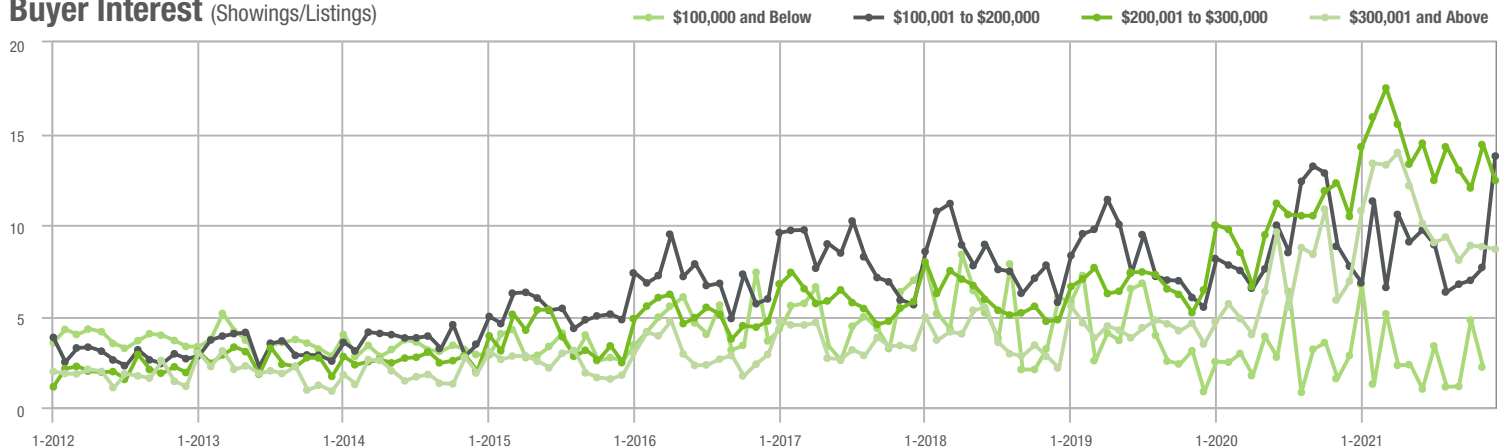
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

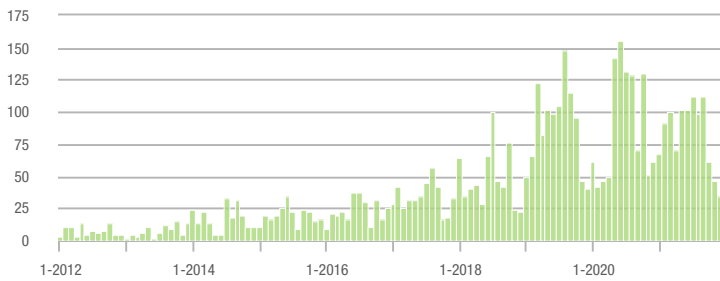


## Montgomery County, NC

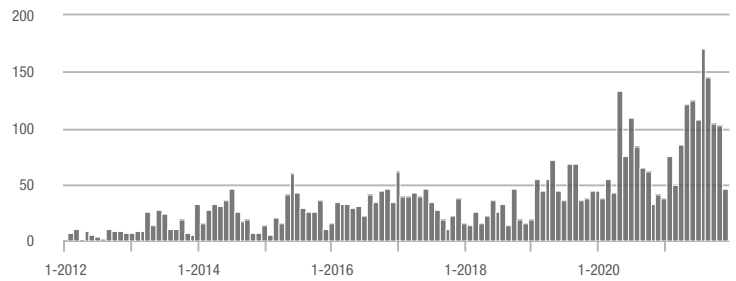
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	34	- 45.2%	- 26.1%	1.0	- 16.7%	- 17.8%	59	- 49.1%	- 18.1%
\$100,001 to \$200,000	46	+ 12.2%	- 54.9%	1.6	- 30.4%	- 50.5%	32	- 22.0%	- 17.9%
\$200,001 to \$300,000	30	+ 150.0%	+ 20.0%	3.0	0.0%	+ 20.0%	11	+ 37.5%	0.0%
\$300,001 and Above	77	+ 28.3%	- 38.9%	3.5	+ 45.8%	- 29.5%	29	- 27.5%	- 6.5%
Total	187	+ 6.9%	- 37.5%	2.0	+ 11.1%	- 28.1%	131	- 36.1%	- 14.4%

### Showings

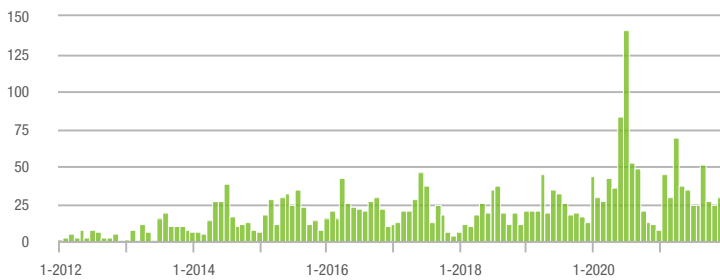
\$100,000 and Below



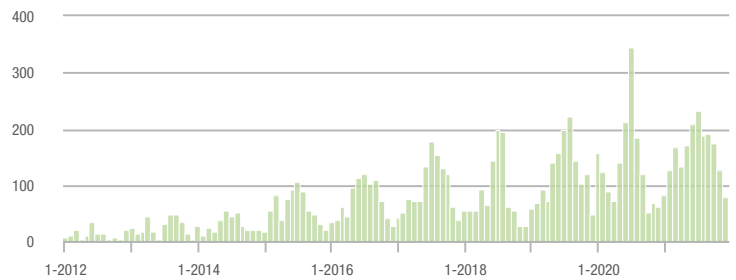
\$100,001 to \$200,000



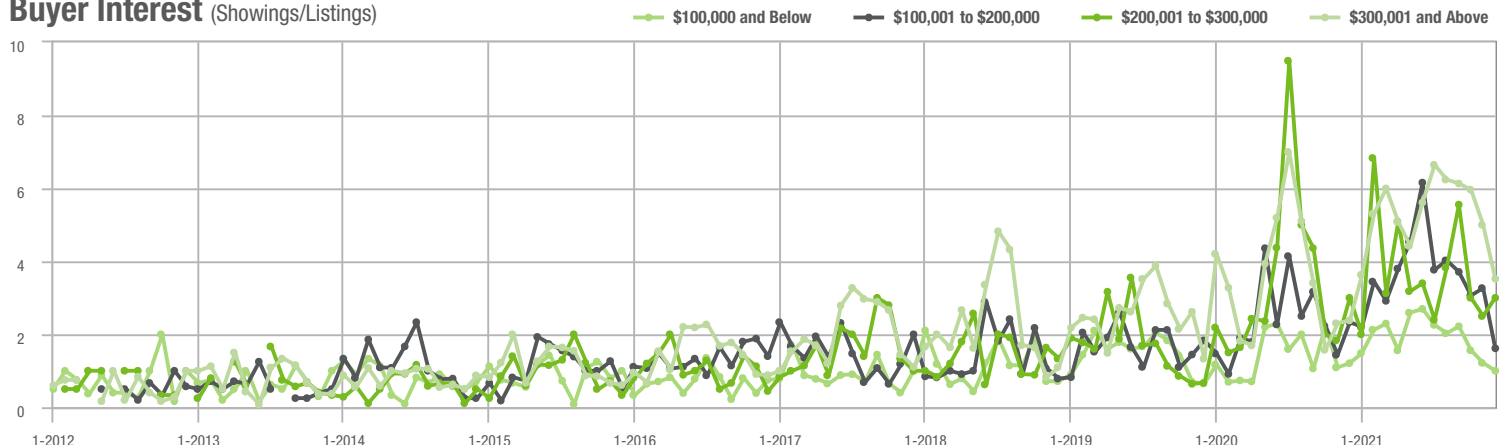
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

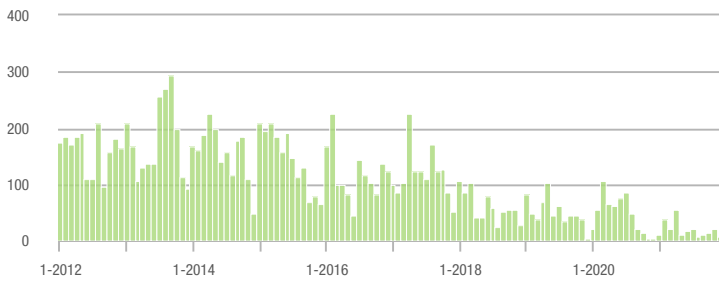


## Mooresville, NC

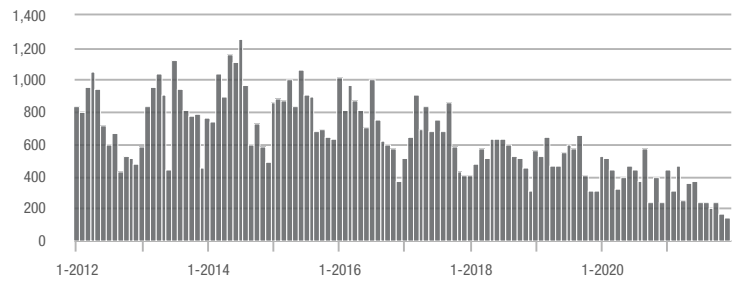
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6	+ 20.0%	- 71.4%	0.4	0.0%	- 77.9%	22	- 26.7%	- 15.4%
\$100,001 to \$200,000	143	- 41.4%	- 14.4%	8.7	+ 2.4%	+ 5.9%	23	- 48.9%	- 14.8%
\$200,001 to \$300,000	488	- 14.7%	- 15.3%	13.1	+ 26.0%	+ 15.3%	45	- 32.8%	- 22.4%
\$300,001 and Above	1,490	+ 17.3%	- 15.5%	9.3	+ 47.6%	+ 13.8%	186	- 35.2%	- 25.0%
Total	2,127	+ 1.7%	- 15.9%	9.6	+ 35.2%	+ 12.4%	276	- 35.7%	- 23.1%

### Showings

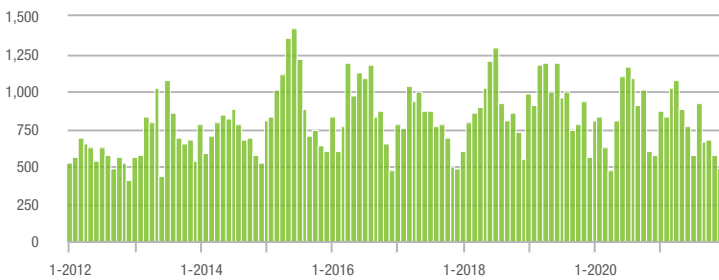
\$100,000 and Below



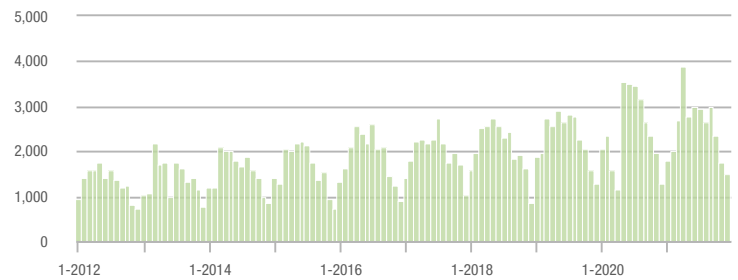
\$100,001 to \$200,000



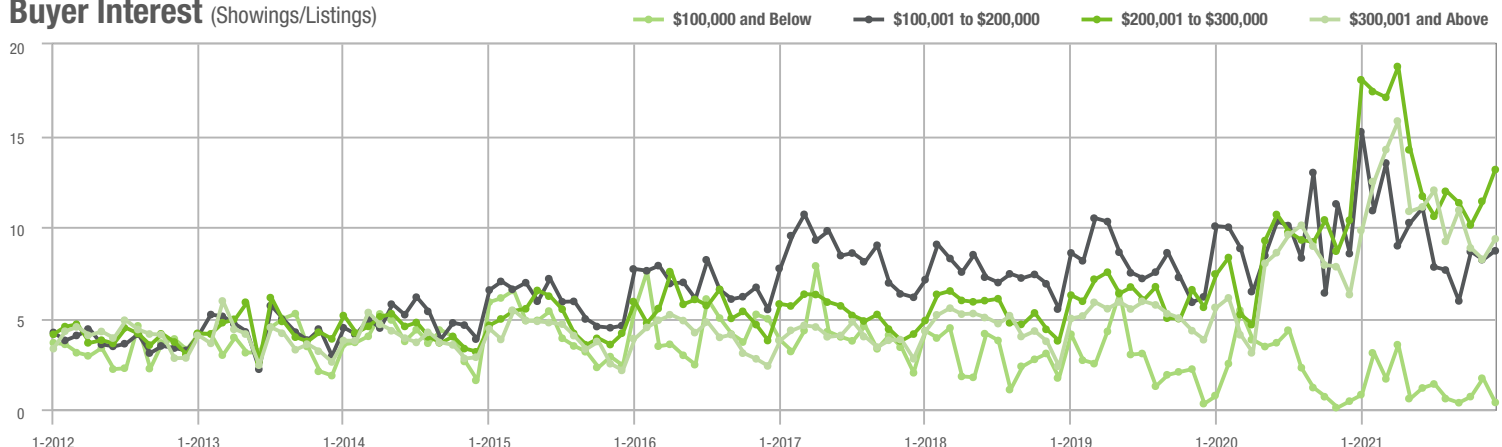
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

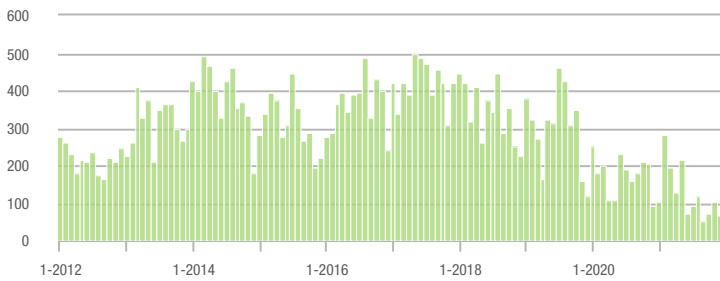


## Rock Hill, SC

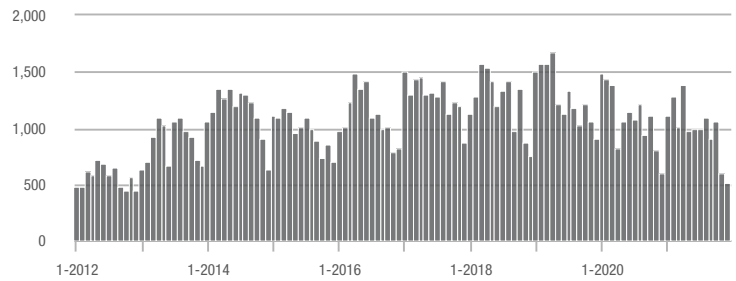
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	65	- 28.6%	- 36.3%	7.0	+ 55.6%	- 9.0%	21	- 60.4%	- 25.0%
\$100,001 to \$200,000	513	- 14.9%	- 13.3%	10.1	- 1.9%	+ 1.9%	54	- 18.2%	- 18.2%
\$200,001 to \$300,000	1,012	- 11.2%	- 15.8%	13.9	- 10.3%	- 0.1%	77	- 4.9%	- 15.4%
\$300,001 and Above	807	+ 27.5%	- 42.5%	10.1	+ 17.4%	- 18.8%	91	- 7.1%	- 28.3%
Total	2,397	- 2.8%	- 27.4%	11.3	+ 2.7%	- 7.0%	243	- 18.5%	- 22.1%

### Showings

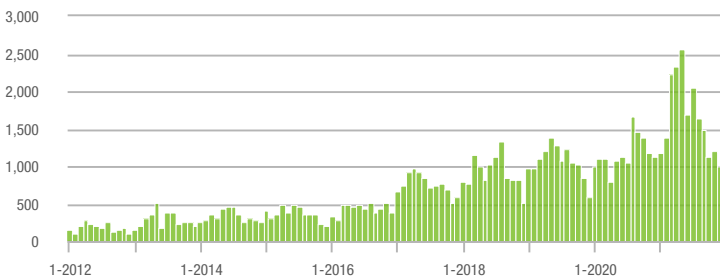
\$100,000 and Below



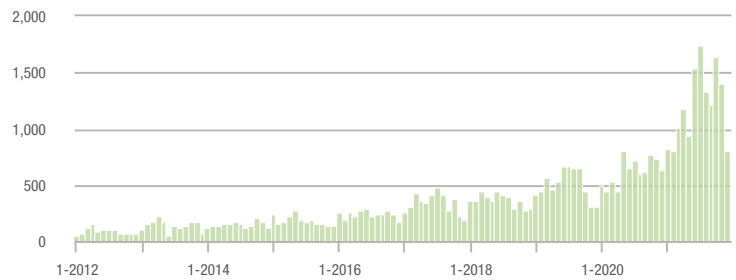
\$100,001 to \$200,000



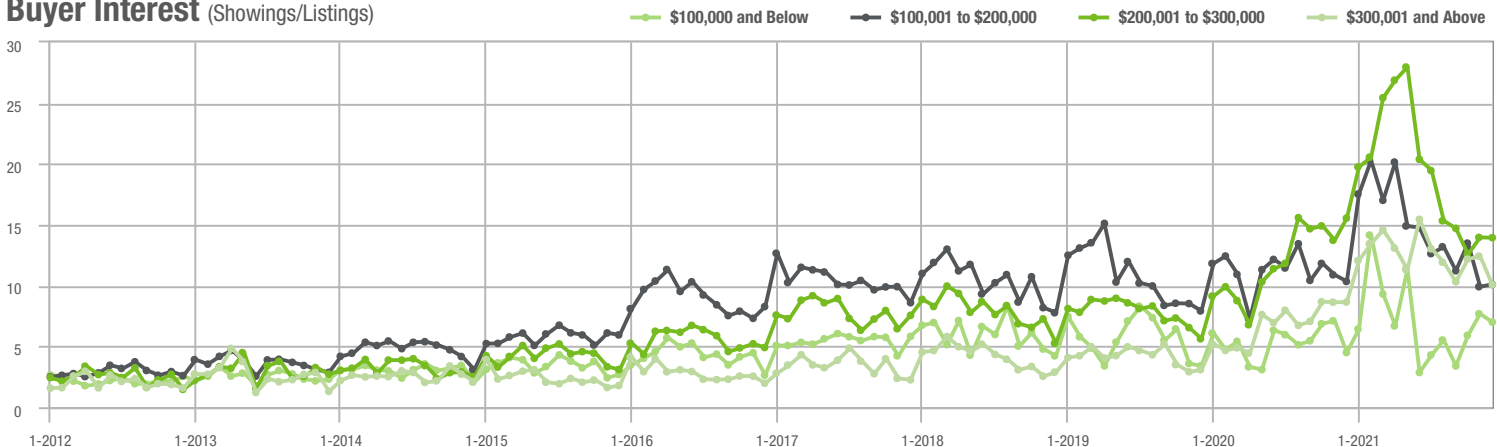
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

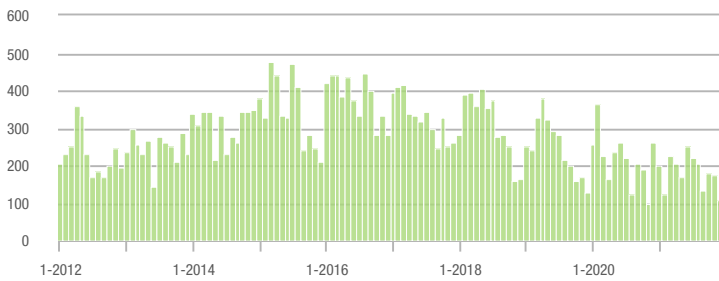


## Salisbury, NC

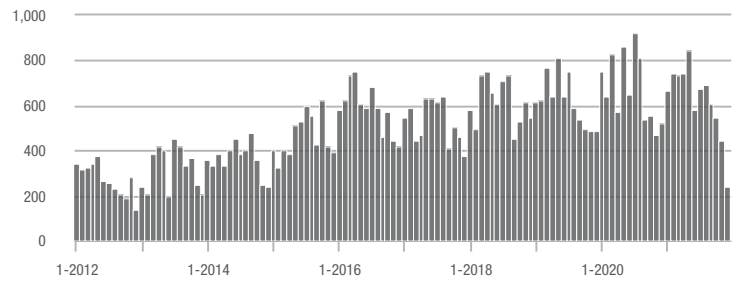
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	110	- 58.3%	- 37.1%	4.2	- 27.6%	- 22.8%	38	- 53.1%	- 20.8%
\$100,001 to \$200,000	237	- 54.2%	- 47.1%	6.7	- 14.1%	- 16.5%	39	- 51.9%	- 36.1%
\$200,001 to \$300,000	542	+ 54.0%	- 25.7%	10.2	+ 54.5%	- 2.0%	55	- 11.3%	- 28.6%
\$300,001 and Above	203	+ 25.3%	- 21.6%	5.5	+ 12.2%	- 3.4%	42	- 2.3%	- 23.6%
Total	1,092	- 15.7%	- 32.2%	7.2	+ 9.1%	- 8.3%	174	- 34.8%	- 27.8%

### Showings

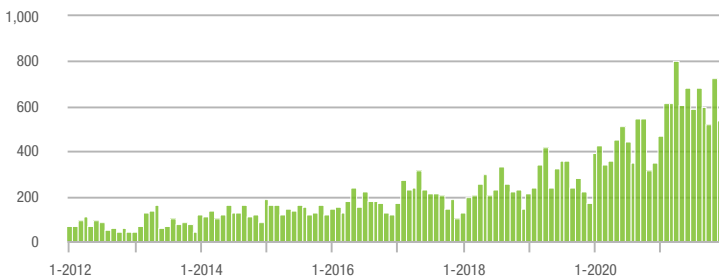
\$100,000 and Below



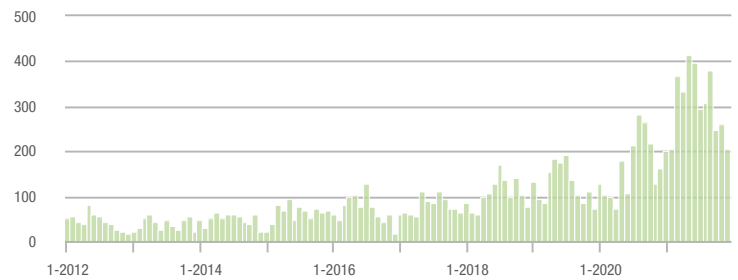
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

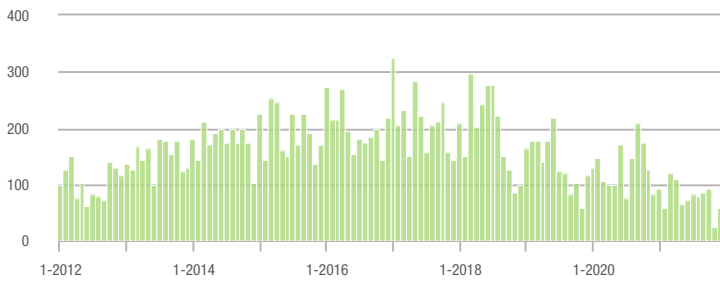


## Stanly County, NC

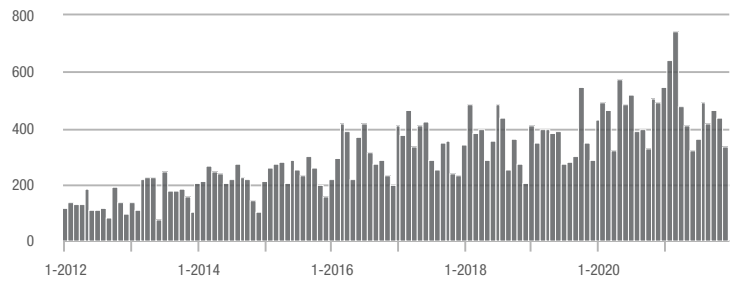
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	57	- 30.5%	+ 147.8%	5.0	+ 51.5%	+ 325.0%	19	- 69.4%	- 45.7%
\$100,001 to \$200,000	336	- 32.1%	- 22.8%	6.9	+ 16.9%	- 2.3%	57	- 44.7%	- 19.7%
\$200,001 to \$300,000	146	- 18.9%	- 30.5%	5.2	+ 13.0%	- 7.7%	30	- 43.4%	- 23.1%
\$300,001 and Above	197	+ 28.8%	- 27.6%	4.8	- 2.0%	- 28.2%	48	- 9.4%	- 4.0%
Total	736	- 19.1%	- 21.7%	5.7	+ 14.0%	- 4.4%	154	- 43.2%	- 21.0%

### Showings

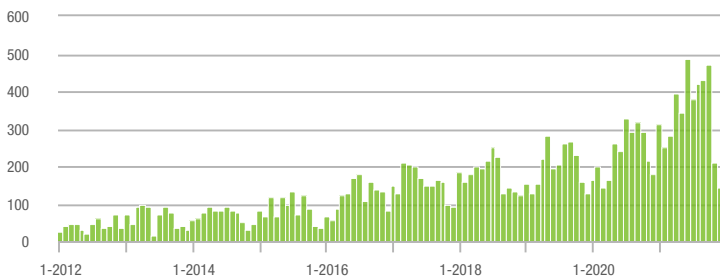
\$100,000 and Below



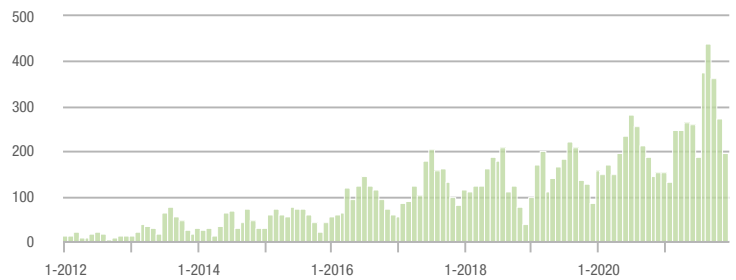
\$100,001 to \$200,000



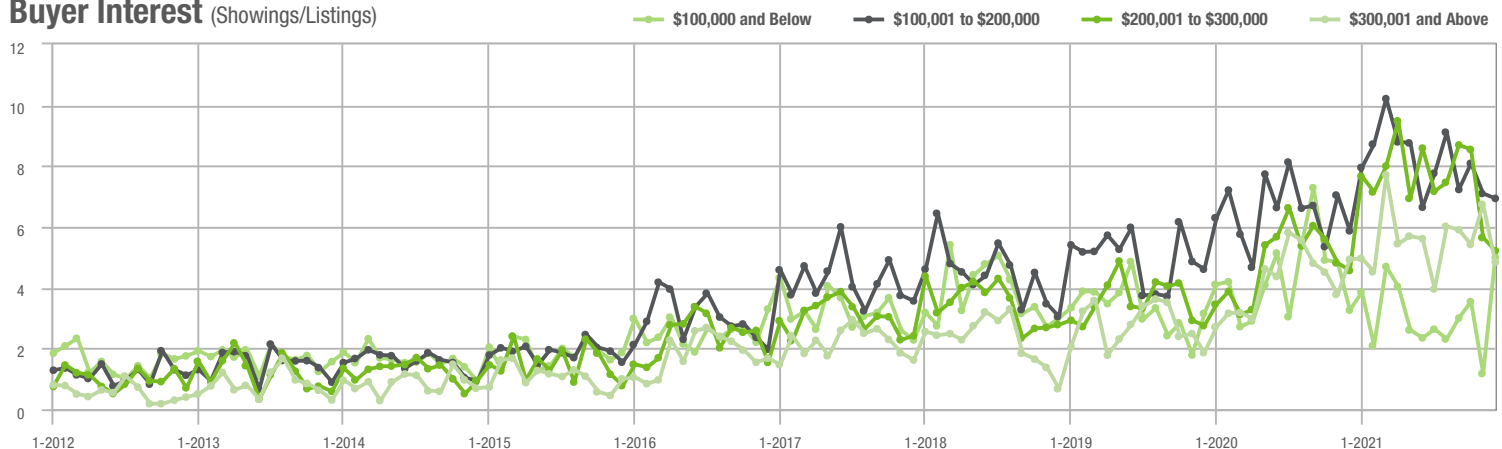
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

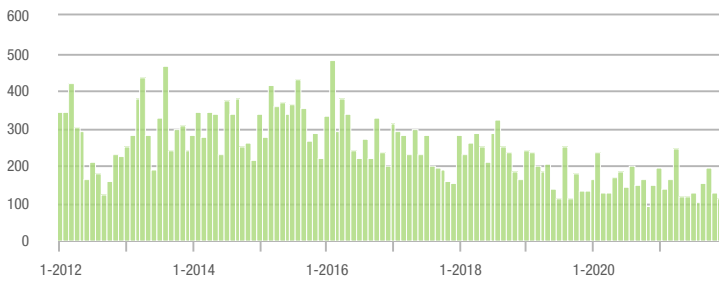


## Statesville, NC

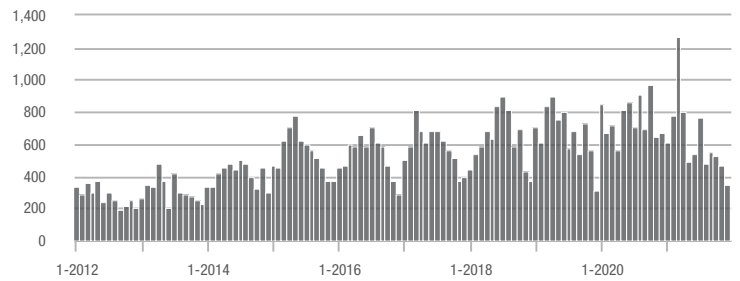
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	113	- 25.2%	- 13.1%	2.3	- 36.1%	- 7.4%	87	- 31.0%	- 11.2%
\$100,001 to \$200,000	343	- 48.5%	- 26.7%	8.0	- 1.2%	- 9.2%	53	- 43.0%	- 15.9%
\$200,001 to \$300,000	268	+ 4.3%	- 25.6%	6.2	- 6.1%	- 3.3%	45	- 15.1%	- 28.6%
\$300,001 and Above	266	+ 13.2%	- 36.8%	5.8	+ 20.8%	- 17.5%	69	- 17.9%	- 17.9%
Total	990	- 24.4%	- 28.2%	5.5	- 11.3%	- 12.0%	254	- 28.7%	- 17.5%

### Showings

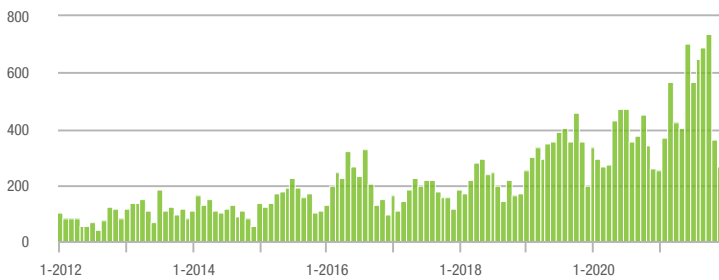
\$100,000 and Below



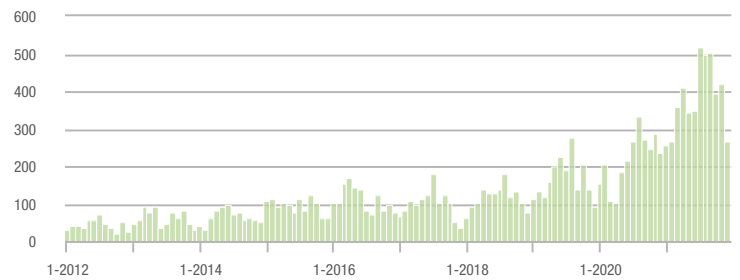
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)



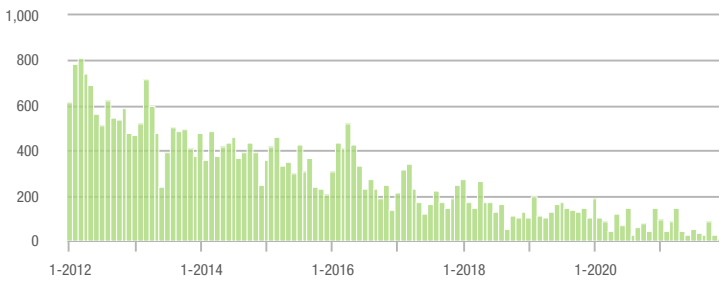


## Union County, NC

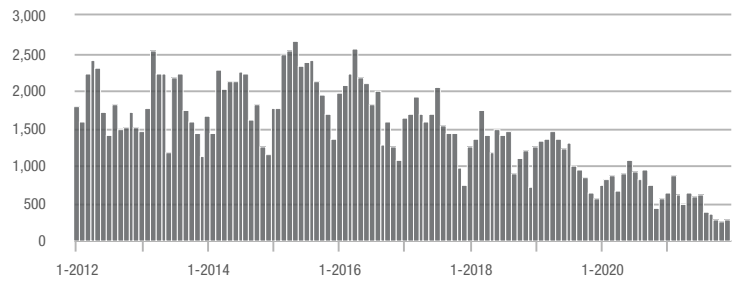
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	6	- 95.8%	- 76.0%	0.3	- 95.1%	- 73.0%	12	- 79.7%	- 53.8%
\$100,001 to \$200,000	284	- 50.4%	+ 13.6%	9.0	+ 20.0%	+ 35.9%	42	- 62.2%	- 12.5%
\$200,001 to \$300,000	769	- 14.5%	- 44.1%	11.4	+ 37.3%	- 13.8%	83	- 36.2%	- 32.5%
\$300,001 and Above	3,286	+ 37.5%	- 35.9%	11.6	+ 33.3%	- 14.7%	332	- 10.8%	- 24.0%
Total	4,345	+ 8.5%	- 35.9%	11.2	+ 34.9%	- 11.8%	469	- 30.2%	- 26.0%

### Showings

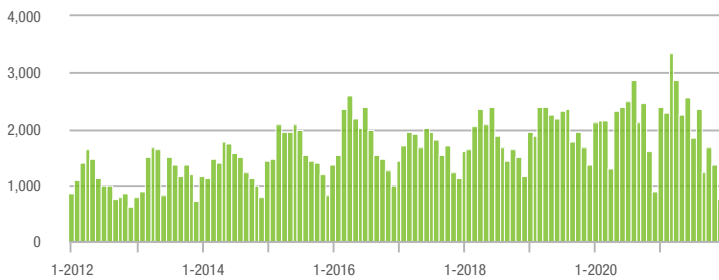
\$100,000 and Below



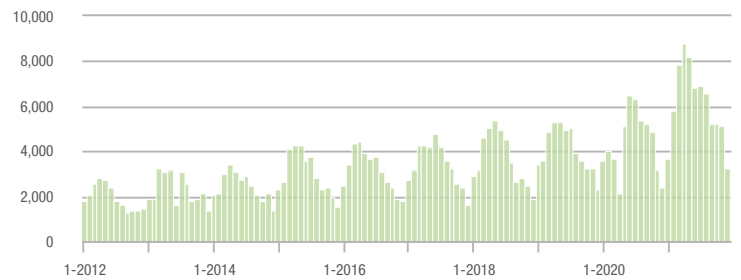
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

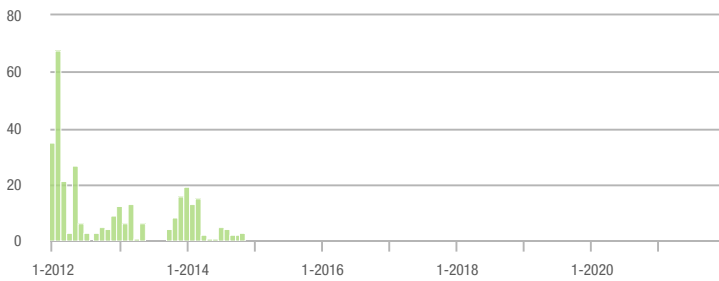


## Uptown Charlotte

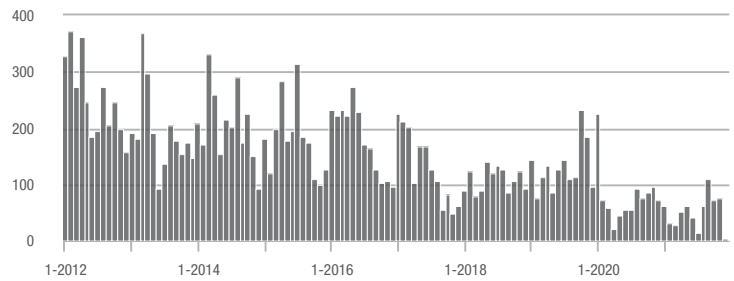
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	3	- 95.8%	- 96.1%	3.0	- 49.2%	- 84.2%	1	- 88.9%	- 75.0%
\$200,001 to \$300,000	182	+ 0.6%	+ 34.8%	15.2	+ 166.7%	+ 34.8%	12	- 62.5%	0.0%
\$300,001 and Above	488	+ 26.1%	- 15.6%	12.1	+ 181.4%	+ 6.9%	43	- 56.1%	- 20.4%
Total	673	+ 5.2%	- 14.7%	12.6	+ 168.1%	+ 7.3%	56	- 59.7%	- 20.0%

### Showings

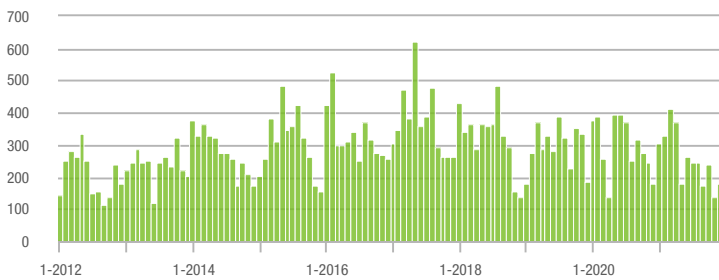
\$100,000 and Below



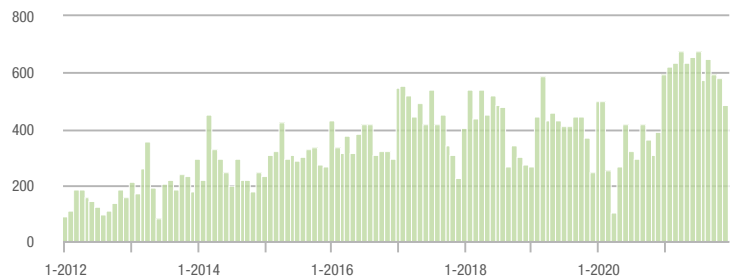
\$100,001 to \$200,000



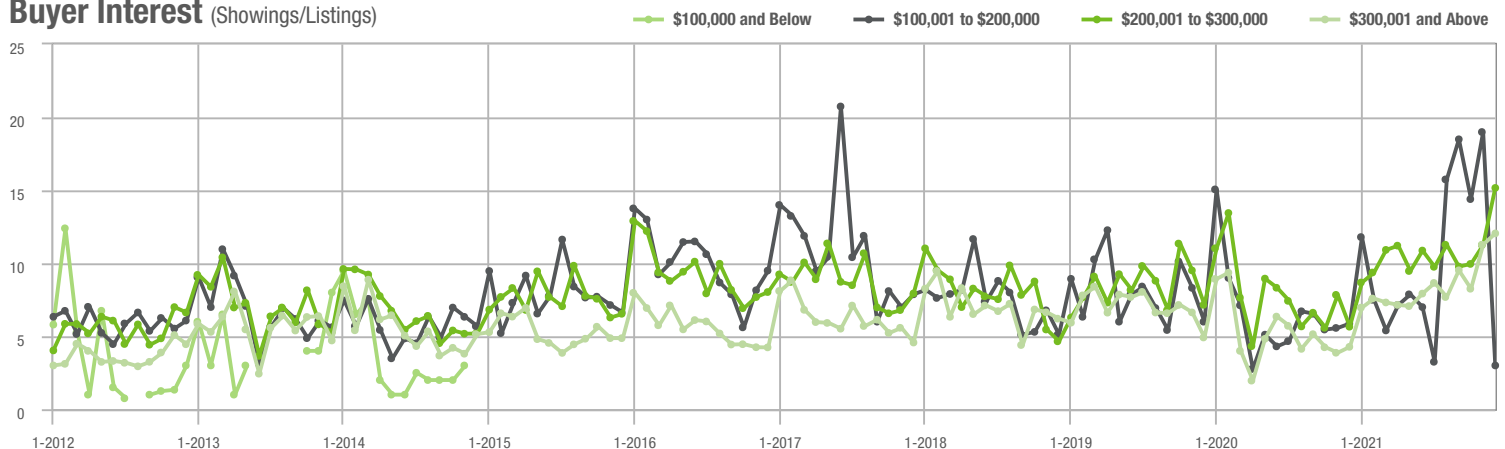
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

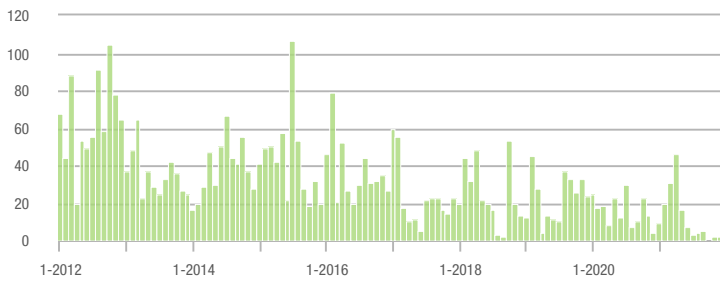


## Waxhaw, NC

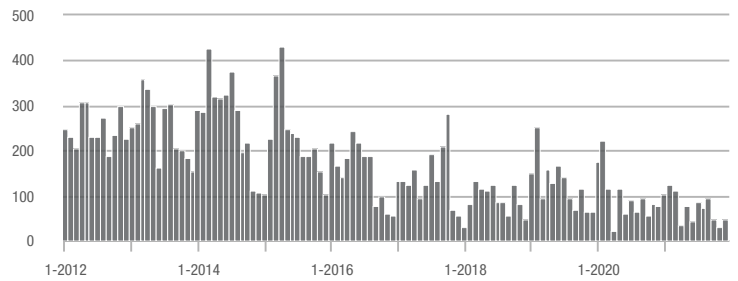
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	- 50.0%	0.0%	0.0	0.0%	- 100.0%	3	- 87.5%	- 25.0%
\$100,001 to \$200,000	46	- 40.3%	+ 58.6%	4.2	- 12.5%	+ 60.8%	14	- 46.2%	0.0%
\$200,001 to \$300,000	130	- 12.8%	- 48.0%	8.9	+ 50.8%	- 37.8%	22	- 29.0%	- 15.4%
\$300,001 and Above	1,261	+ 19.0%	- 44.1%	13.8	+ 53.3%	- 20.3%	101	- 33.6%	- 28.4%
Total	1,439	+ 11.6%	- 43.3%	12.2	+ 56.4%	- 23.6%	140	- 39.9%	- 24.3%

### Showings

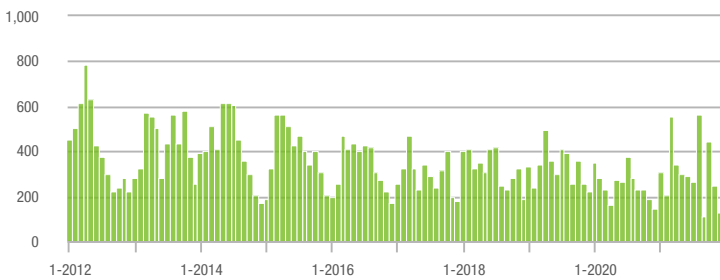
\$100,000 and Below



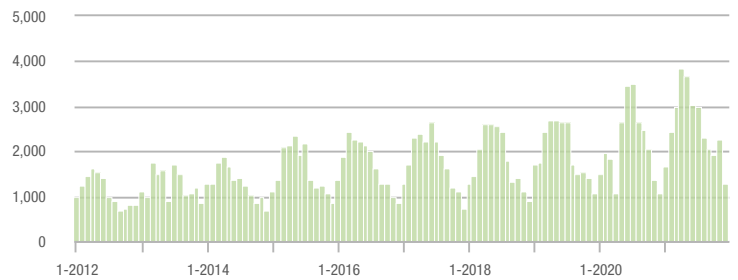
\$100,001 to \$200,000



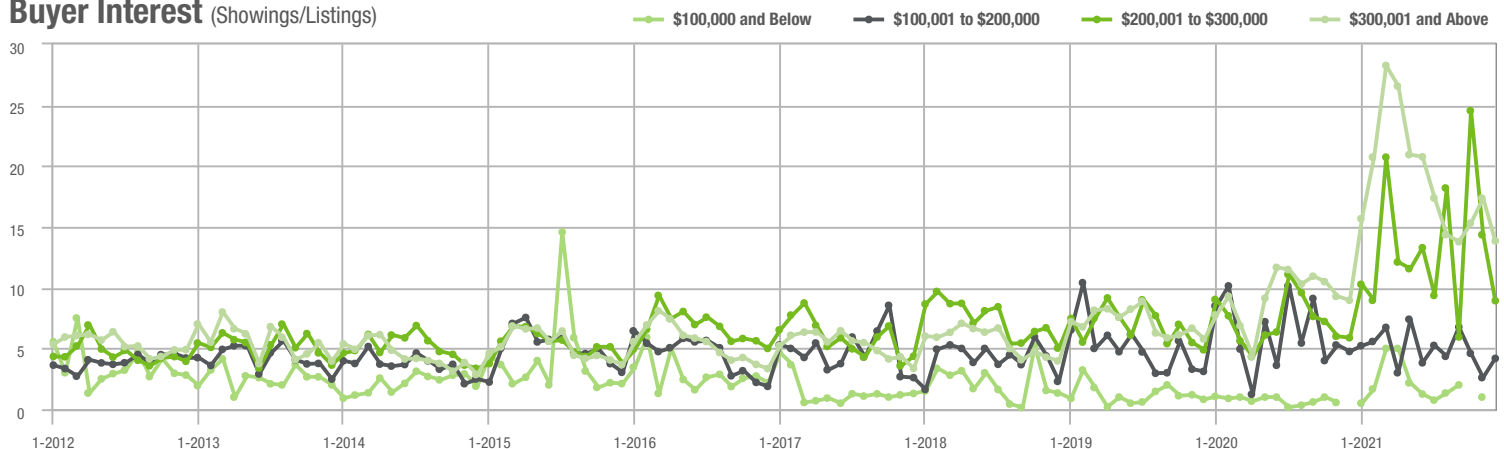
\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

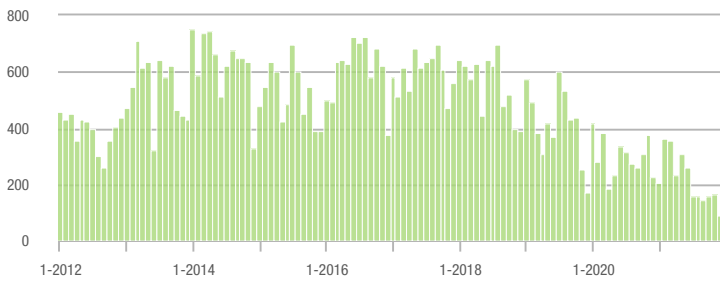


## York County, SC

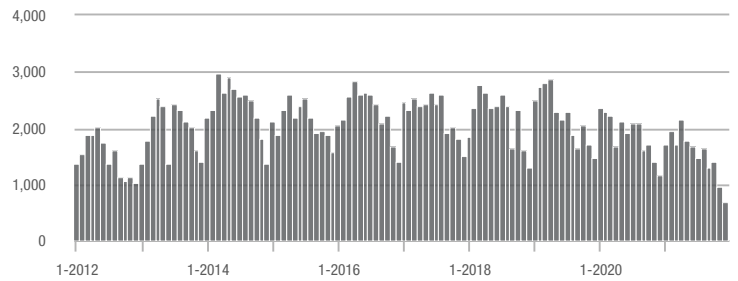
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change	December 2021	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	92	- 59.1%	- 43.2%	2.7	- 47.1%	- 27.5%	56	- 54.5%	- 22.2%
\$100,001 to \$200,000	697	- 39.2%	- 28.2%	8.4	- 10.6%	- 12.5%	93	- 44.3%	- 22.5%
\$200,001 to \$300,000	1,945	- 1.5%	- 19.6%	13.5	+ 15.4%	- 1.4%	159	- 25.0%	- 18.0%
\$300,001 and Above	3,044	+ 24.2%	- 25.8%	10.0	+ 13.6%	- 8.1%	337	- 7.4%	- 20.7%
Total	5,778	- 0.3%	- 24.5%	10.3	+ 9.6%	- 6.6%	645	- 25.5%	- 20.5%

### Showings

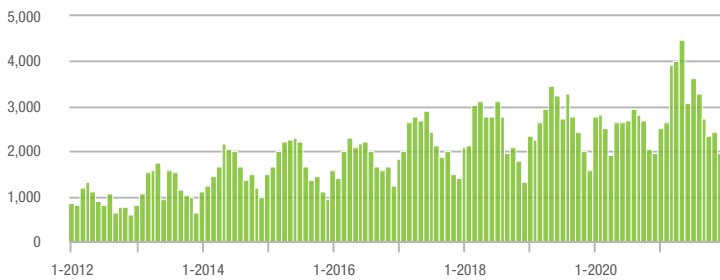
\$100,000 and Below



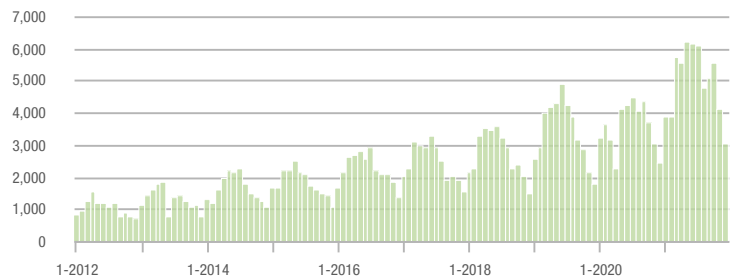
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



### Buyer Interest (Showings/Listings)

