

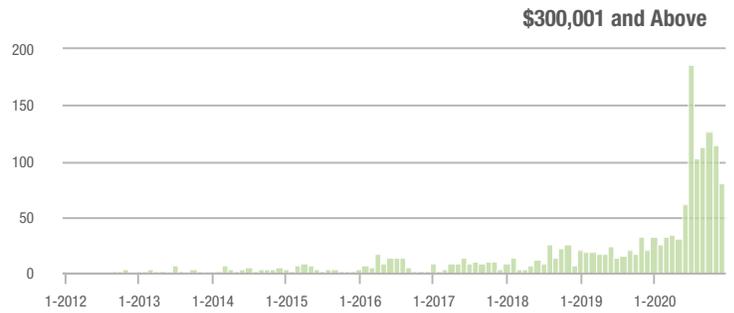
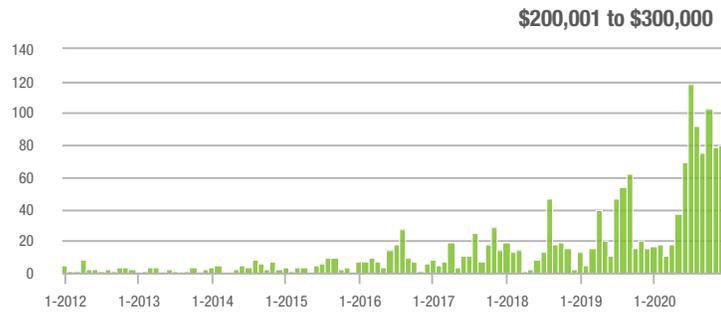
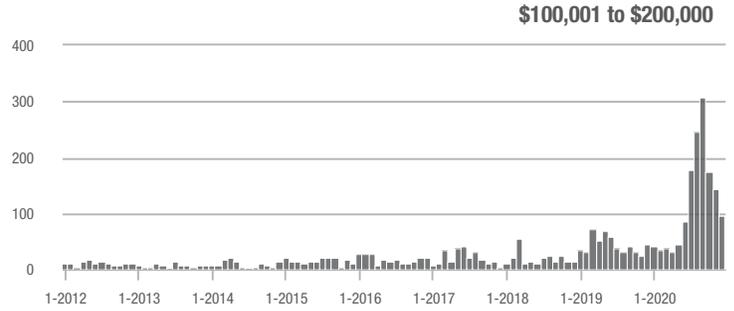
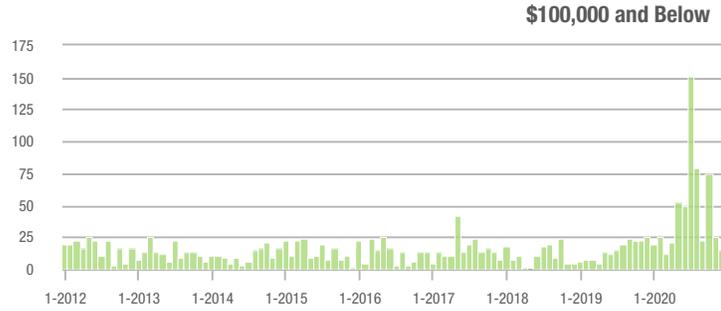
# Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Alexander County, NC	272	3.8	100
Anson County, NC	72	2.2	47
Cabarrus County, NC	4,760	11.9	464
Charlotte MSA	50,772	9.9	6,128
City of Charlotte, NC	22,945	11.4	2,225
Concord, NC	3,110	13.1	266
Davidson, NC	565	8.0	84
Denver, NC	690	5.0	165
Fort Mill, SC	1,638	11.0	168
Gaston County, NC	4,156	8.7	591
Gastonia, NC	1,892	10.2	212
Huntersville, NC	1,352	9.6	175
Iredell County, NC	3,708	7.1	732
Kannapolis, NC	1,225	11.4	120
Lake Norman	2,682	6.9	552
Lake Wylie	1,237	6.2	308
Lancaster County, SC	1,293	5.7	290
Lincoln County, NC	1,330	5.8	301
Lincolnton, NC	508	7.8	91
Matthews, NC	1,589	16.9	112
Mecklenburg County, NC	26,932	11.2	2,704
Monroe, NC	1,024	9.0	144
Montgomery County, NC	175	1.8	166
Mooresville, NC	2,091	7.7	352
Rock Hill, SC	2,466	11.5	263
Salisbury, NC	1,293	7.0	226
Stanly County, NC	910	5.6	214
Statesville, NC	1,309	6.9	281
Union County, NC	3,975	9.0	564
Uptown Charlotte	640	4.9	127
Waxhaw, NC	1,284	8.5	197
York County, SC	5,777	10.0	734

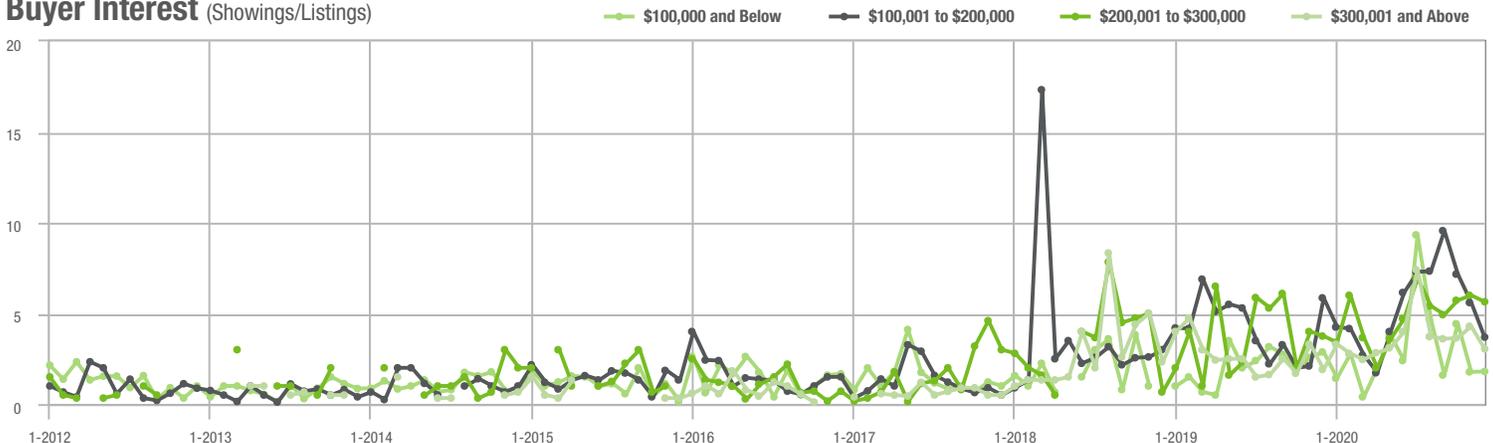
# Alexander County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	15	- 40.0%	- 40.0%	1.8	- 37.9%	+ 1.3%	24	- 33.3%	- 17.2%
\$100,001 to \$200,000	96	+ 123.3%	- 32.9%	3.7	- 37.3%	- 34.1%	32	+ 77.8%	0.0%
\$200,001 to \$300,000	80	+ 433.3%	+ 1.3%	5.6	+ 47.4%	- 6.0%	15	+ 114.3%	+ 7.1%
\$300,001 and Above	81	+ 285.7%	- 29.6%	3.0	+ 57.9%	- 29.0%	29	+ 93.3%	- 9.4%
<b>Total</b>	<b>272</b>	<b>+ 161.5%</b>	<b>- 24.9%</b>	<b>3.8</b>	<b>+ 15.2%</b>	<b>- 20.8%</b>	<b>100</b>	<b>+ 31.6%</b>	<b>- 6.5%</b>

## Showings



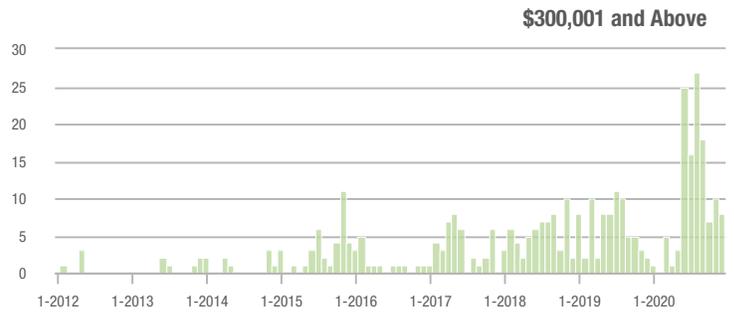
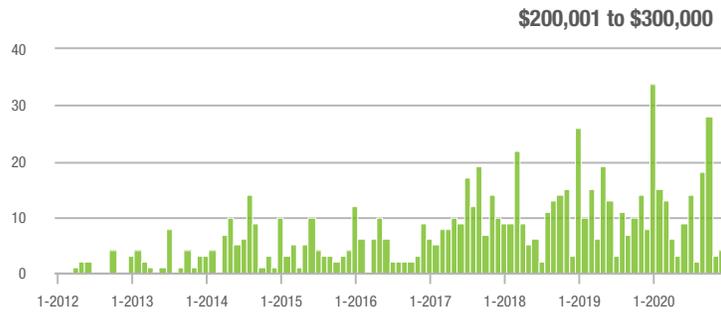
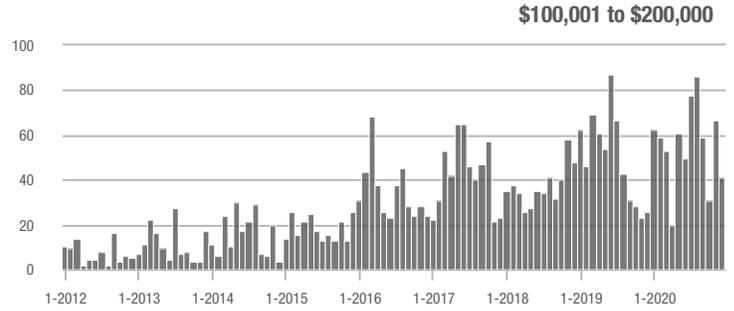
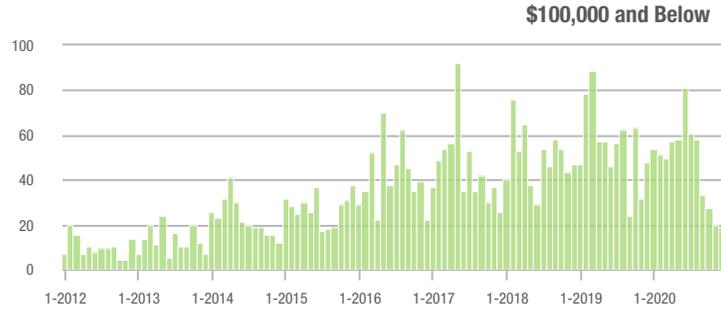
## Buyer Interest (Showings/Listings)



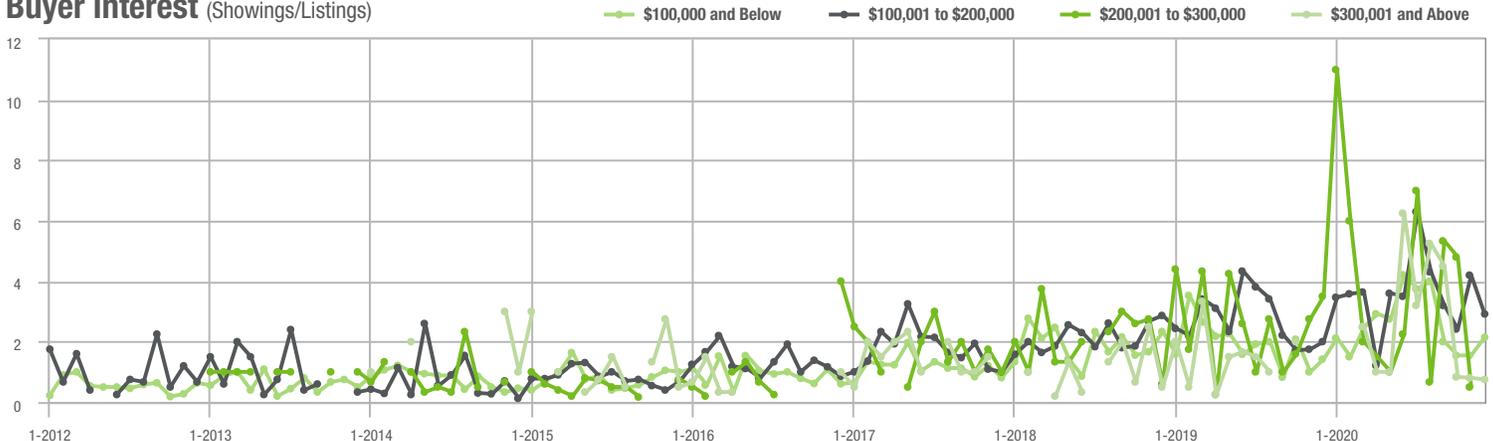
# Anson County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	19	- 60.4%	- 5.0%	2.1	+ 50.0%	+ 38.7%	18	- 70.5%	- 33.3%
\$100,001 to \$200,000	41	+ 57.7%	- 38.8%	2.9	+ 45.0%	- 30.6%	17	- 22.7%	- 22.7%
\$200,001 to \$300,000	4	- 50.0%	+ 33.3%	0.0	- 100.0%	- 100.0%	4	- 66.7%	- 33.3%
\$300,001 and Above	8	+ 300.0%	- 20.0%	0.8	—	- 6.3%	8	0.0%	- 11.1%
<b>Total</b>	<b>72</b>	<b>- 14.3%</b>	<b>- 28.0%</b>	<b>2.2</b>	<b>+ 22.2%</b>	<b>- 14.3%</b>	<b>47</b>	<b>- 54.4%</b>	<b>- 26.6%</b>

## Showings



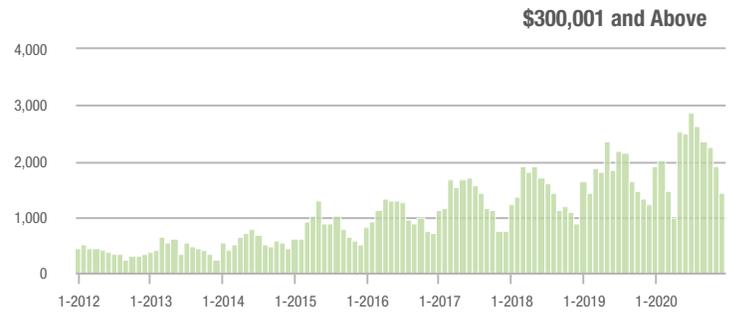
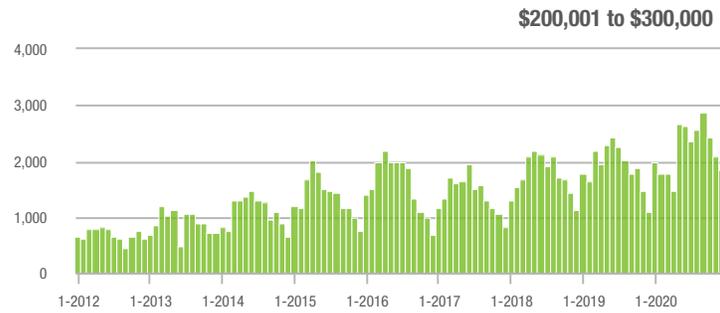
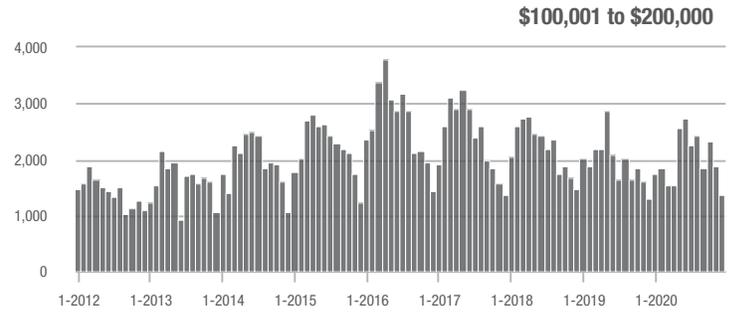
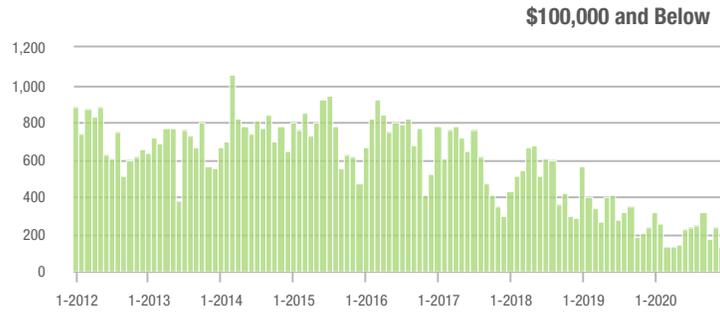
## Buyer Interest (Showings/Listings)



# Cabarrus County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	138	- 40.5%	- 40.5%	4.5	- 10.0%	- 25.4%	50	- 39.8%	- 13.8%
\$100,001 to \$200,000	1,364	+ 4.4%	- 27.2%	13.7	+ 82.7%	- 0.7%	107	- 45.7%	- 28.2%
\$200,001 to \$300,000	1,831	+ 67.2%	- 11.5%	16.6	+ 167.7%	+ 17.8%	114	- 48.2%	- 26.0%
\$300,001 and Above	1,427	+ 17.4%	- 25.8%	8.8	+ 83.3%	+ 5.5%	193	- 42.4%	- 29.8%
<b>Total</b>	<b>4,760</b>	<b>+ 23.7%</b>	<b>- 22.0%</b>	<b>11.9</b>	<b>+ 98.3%</b>	<b>+ 7.2%</b>	<b>464</b>	<b>- 44.4%</b>	<b>- 27.0%</b>

## Showings



## Buyer Interest (Showings/Listings)

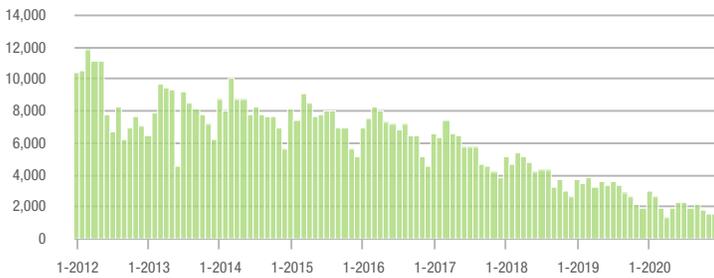


# Charlotte MSA

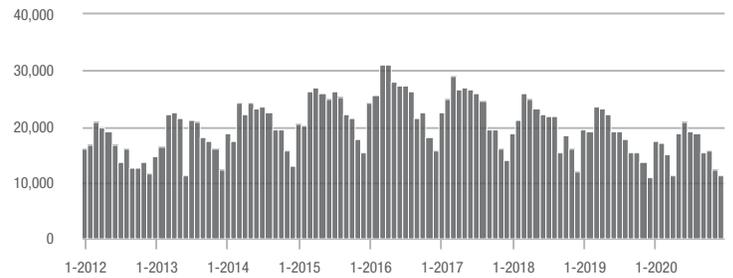
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	1,602	- 13.6%	+ 2.6%	4.5	+ 32.4%	+ 23.4%	630	- 46.2%	- 13.9%
\$100,001 to \$200,000	11,156	+ 1.8%	- 9.4%	12.0	+ 69.0%	+ 9.9%	1,069	- 42.4%	- 17.6%
\$200,001 to \$300,000	16,945	+ 30.6%	- 16.3%	13.2	+ 109.5%	+ 8.0%	1,419	- 41.5%	- 22.0%
\$300,001 and Above	21,069	+ 19.1%	- 21.0%	8.2	+ 70.8%	- 0.8%	3,010	- 35.4%	- 20.7%
<b>Total</b>	<b>50,772</b>	<b>+ 16.8%</b>	<b>- 16.5%</b>	<b>9.9</b>	<b>+ 76.8%</b>	<b>+ 4.6%</b>	<b>6,128</b>	<b>- 39.4%</b>	<b>- 19.8%</b>

## Showings

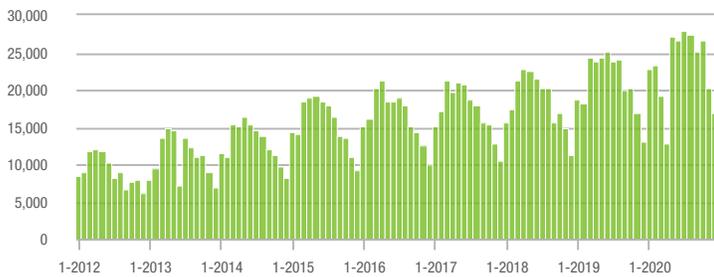
**\$100,000 and Below**



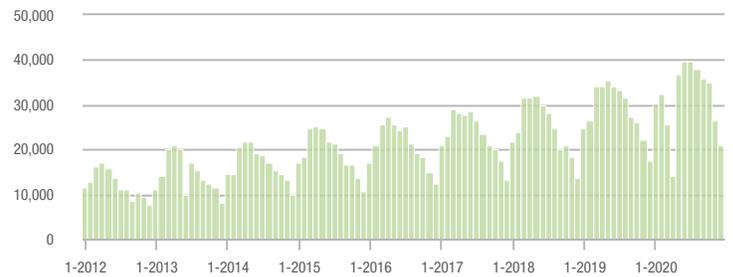
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

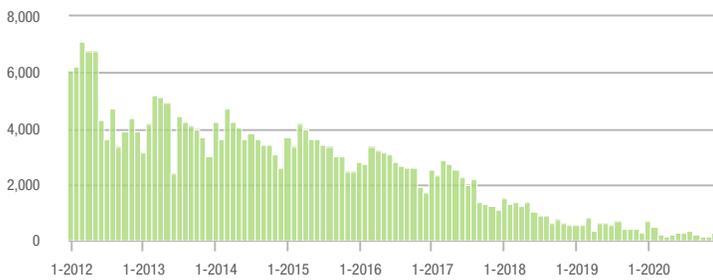


# City of Charlotte, NC

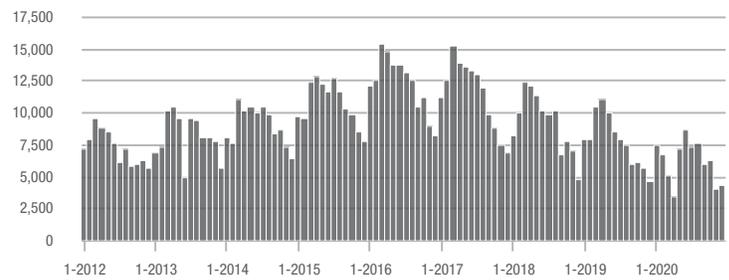
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	241	- 6.6%	+ 94.4%	5.1	+ 24.4%	+ 76.2%	64	- 42.9%	+ 4.9%
\$100,001 to \$200,000	4,358	- 4.6%	+ 8.5%	17.9	+ 88.4%	+ 32.1%	257	- 49.9%	- 17.6%
\$200,001 to \$300,000	8,455	+ 52.3%	- 12.9%	16.4	+ 121.6%	+ 17.4%	547	- 34.4%	- 24.8%
\$300,001 and Above	9,891	+ 31.2%	- 15.6%	8.2	+ 46.4%	- 0.3%	1,357	- 15.5%	- 16.3%
<b>Total</b>	<b>22,945</b>	<b>+ 28.0%</b>	<b>- 10.2%</b>	<b>11.4</b>	<b>+ 67.6%</b>	<b>+ 9.9%</b>	<b>2,225</b>	<b>- 27.4%</b>	<b>- 18.2%</b>

## Showings

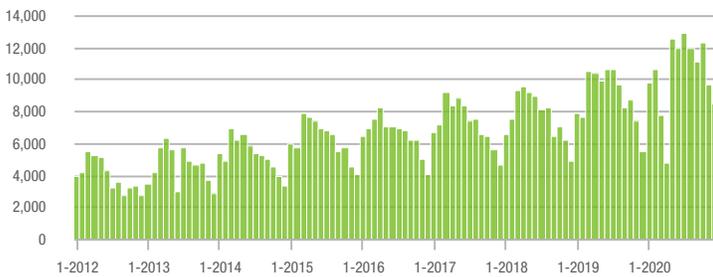
**\$100,000 and Below**



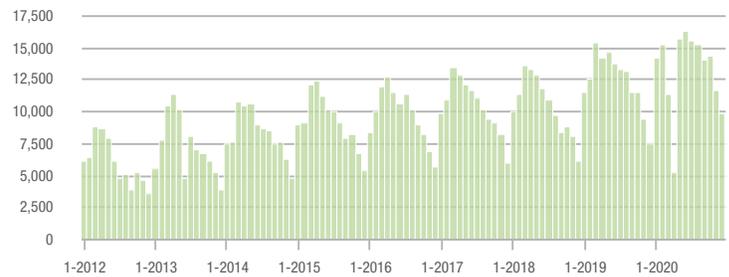
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



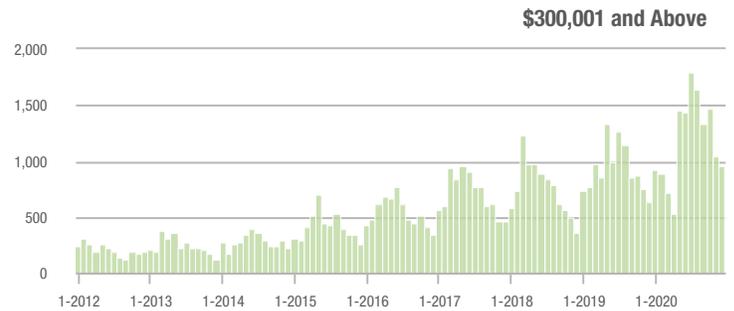
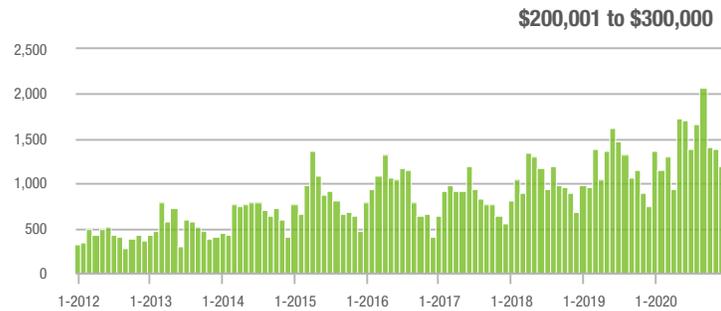
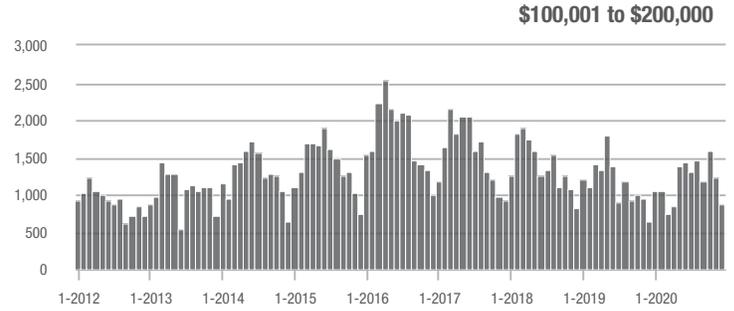
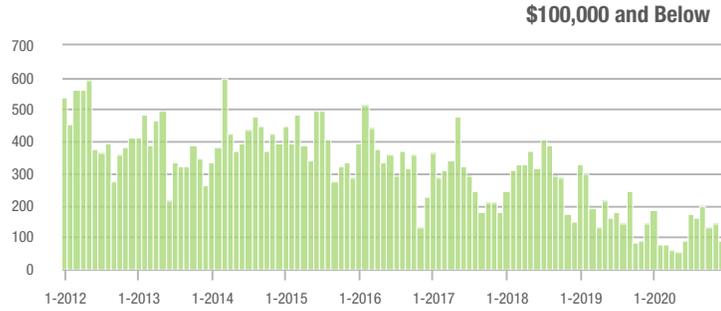
## Buyer Interest (Showings/Listings)



# Concord, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	90	- 38.4%	- 38.4%	5.5	- 23.6%	- 31.8%	26	- 36.6%	- 3.7%
\$100,001 to \$200,000	863	+ 33.2%	- 30.0%	15.1	+ 122.1%	- 4.2%	59	- 42.7%	- 28.9%
\$200,001 to \$300,000	1,207	+ 61.6%	- 13.4%	17.2	+ 164.6%	+ 14.9%	71	- 49.3%	- 26.8%
\$300,001 and Above	950	+ 48.7%	- 8.7%	10.0	+ 127.3%	+ 15.4%	110	- 40.9%	- 22.0%
<b>Total</b>	<b>3,110</b>	<b>+ 42.7%</b>	<b>- 18.4%</b>	<b>13.1</b>	<b>+ 125.9%</b>	<b>+ 5.9%</b>	<b>266</b>	<b>- 43.4%</b>	<b>- 23.6%</b>

## Showings



## Buyer Interest (Showings/Listings)

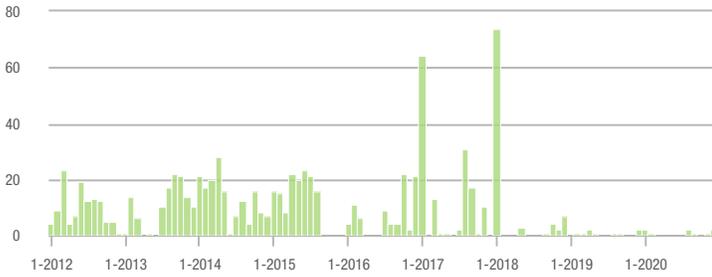


# Davidson, NC

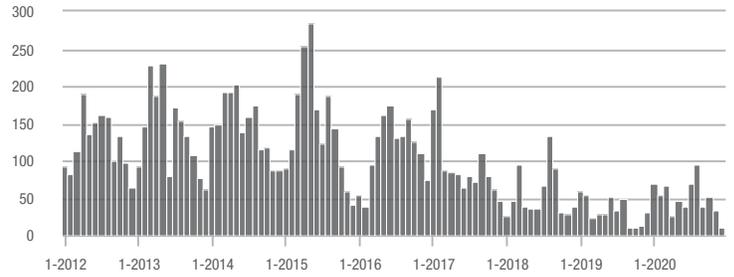
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	2	0.0%	+ 100.0%	1.0	0.0%	—	2	- 50.0%	+ 100.0%
\$100,001 to \$200,000	11	- 63.3%	- 67.6%	3.7	+ 23.3%	- 24.5%	3	- 75.0%	- 57.1%
\$200,001 to \$300,000	66	- 44.5%	- 38.9%	10.7	+ 161.0%	- 11.1%	8	- 75.8%	- 27.3%
\$300,001 and Above	486	- 4.7%	- 18.5%	8.1	+ 97.6%	+ 2.4%	71	- 55.6%	- 24.5%
<b>Total</b>	<b>565</b>	<b>- 14.5%</b>	<b>- 23.5%</b>	<b>8.0</b>	<b>+ 100.0%</b>	<b>- 0.8%</b>	<b>84</b>	<b>- 59.8%</b>	<b>- 25.7%</b>

## Showings

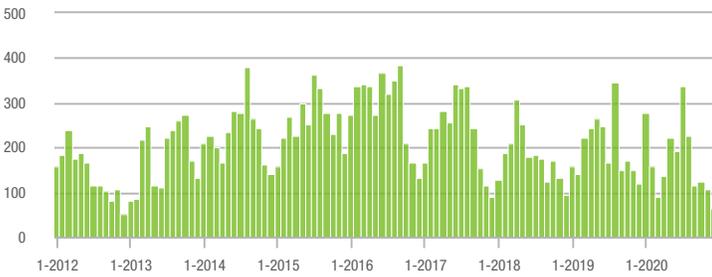
**\$100,000 and Below**



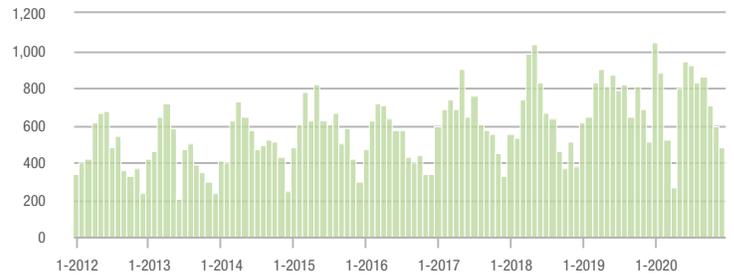
**\$100,001 to \$200,000**



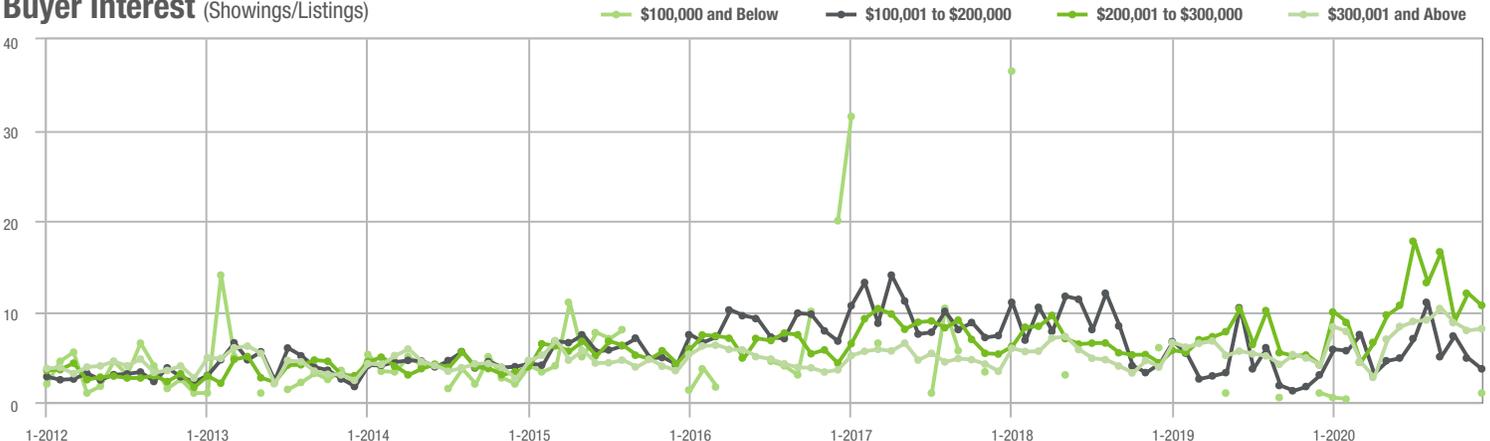
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

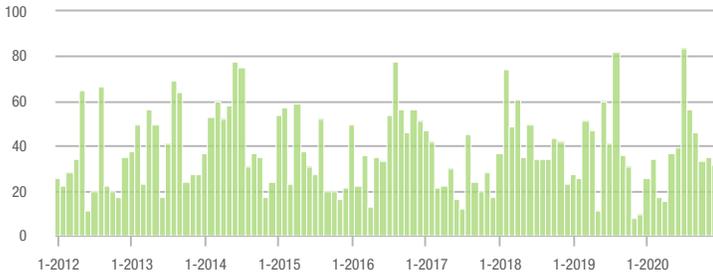


# Denver, NC

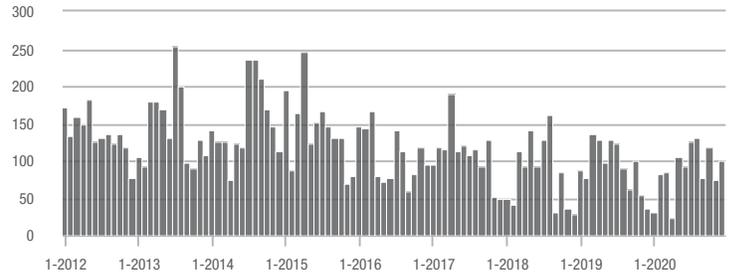
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	32	+ 255.6%	- 8.6%	1.9	+ 375.0%	+ 27.1%	27	- 42.6%	- 22.9%
\$100,001 to \$200,000	101	+ 180.6%	+ 34.7%	8.4	+ 265.2%	+ 23.4%	12	- 42.9%	+ 9.1%
\$200,001 to \$300,000	85	- 9.6%	- 54.5%	4.4	+ 76.0%	- 46.7%	21	- 57.1%	- 19.2%
\$300,001 and Above	472	+ 1.7%	- 36.1%	5.3	+ 65.6%	- 19.6%	105	- 45.9%	- 22.2%
<b>Total</b>	<b>690</b>	<b>+ 14.4%</b>	<b>- 33.4%</b>	<b>5.0</b>	<b>+ 85.2%</b>	<b>- 18.2%</b>	<b>165</b>	<b>- 46.9%</b>	<b>- 20.3%</b>

## Showings

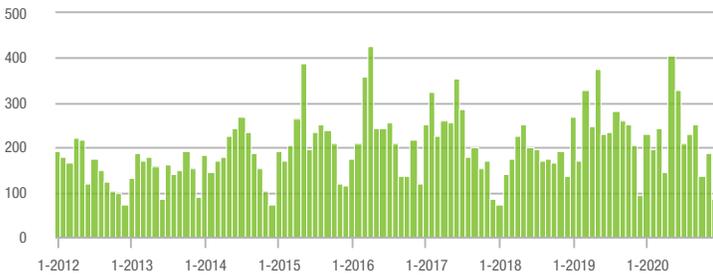
**\$100,000 and Below**



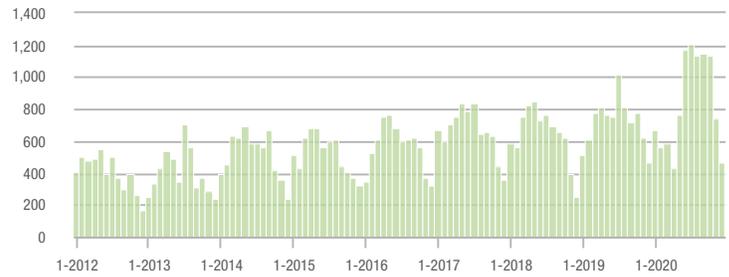
**\$100,001 to \$200,000**



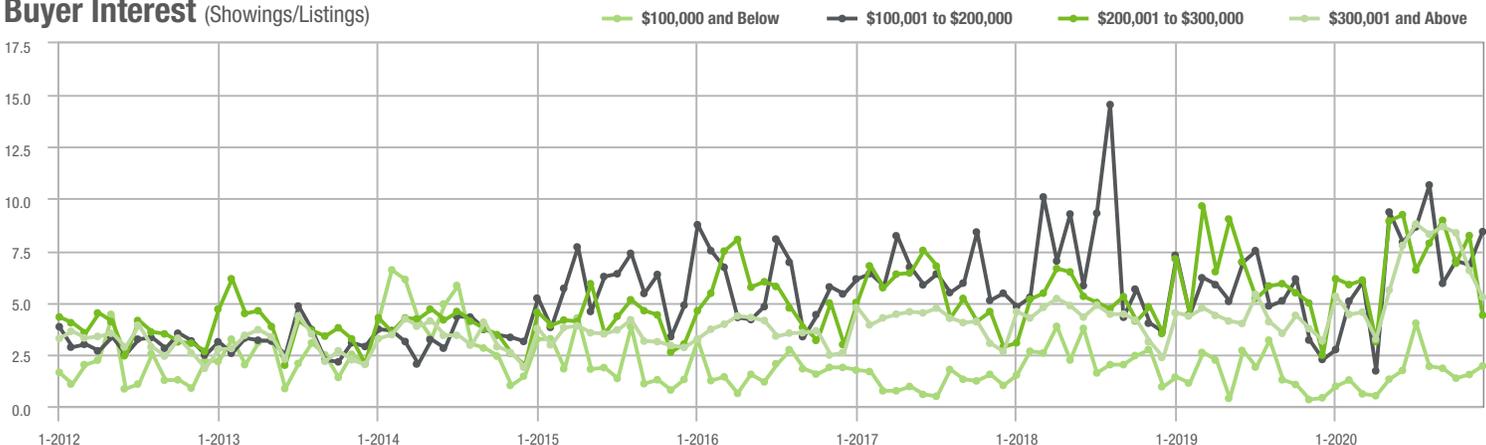
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

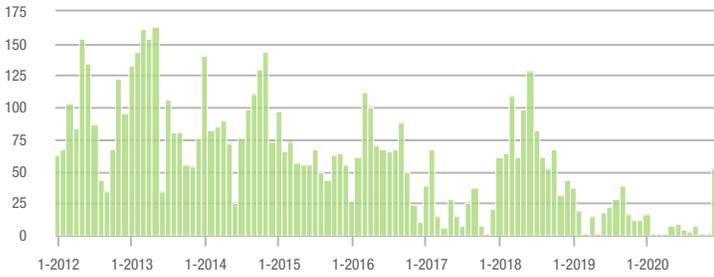


# Fort Mill, SC

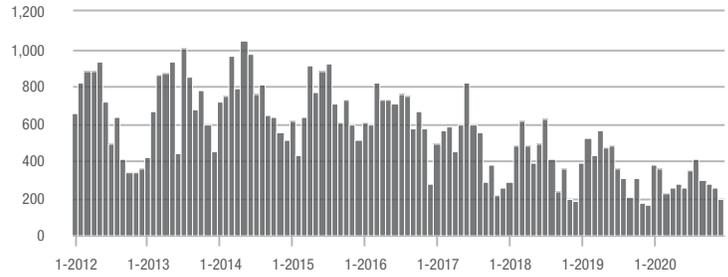
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	53	+ 341.7%	+ 2,550.0%	13.0	+ 333.3%	—	6	+ 20.0%	+ 100.0%
\$100,001 to \$200,000	191	+ 15.8%	- 24.8%	10.9	+ 28.2%	+ 7.2%	23	- 11.5%	- 28.1%
\$200,001 to \$300,000	476	+ 6.7%	+ 21.1%	11.8	+ 53.2%	+ 18.1%	41	- 31.7%	0.0%
\$300,001 and Above	918	+ 18.3%	- 20.5%	10.5	+ 118.8%	- 2.9%	98	- 51.2%	- 16.9%
<b>Total</b>	<b>1,638</b>	<b>+ 17.1%</b>	<b>- 9.2%</b>	<b>11.0</b>	<b>+ 93.0%</b>	<b>+ 4.8%</b>	<b>168</b>	<b>- 42.5%</b>	<b>- 13.4%</b>

## Showings

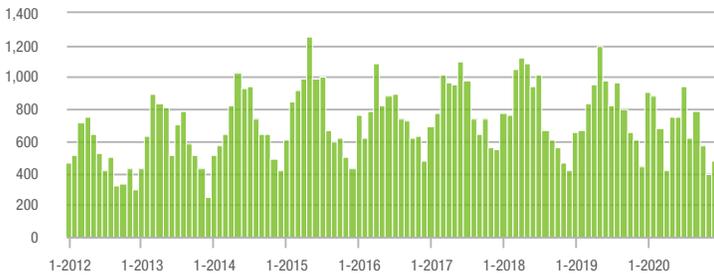
**\$100,000 and Below**



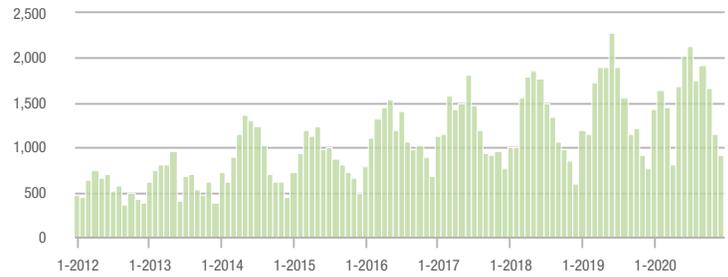
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

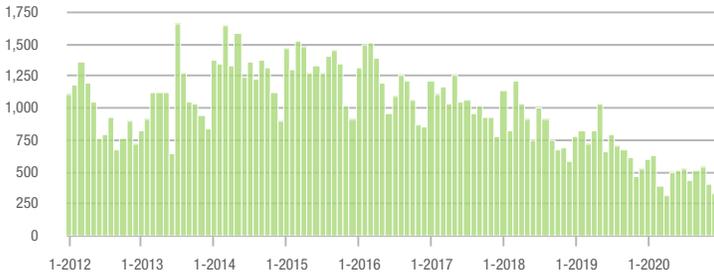


# Gaston County, NC

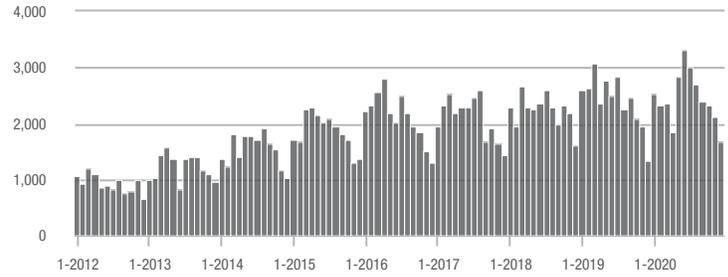
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	332	- 37.1%	- 18.8%	5.0	- 5.7%	- 5.1%	125	- 44.2%	- 13.2%
\$100,001 to \$200,000	1,679	+ 26.9%	- 21.0%	11.0	+ 96.4%	+ 9.9%	174	- 37.2%	- 26.3%
\$200,001 to \$300,000	1,391	+ 60.4%	- 13.0%	10.2	+ 104.0%	- 5.2%	143	- 33.5%	- 12.8%
\$300,001 and Above	754	+ 26.7%	- 6.8%	6.1	+ 69.4%	+ 18.0%	149	- 32.6%	- 19.5%
<b>Total</b>	<b>4,156</b>	<b>+ 25.4%</b>	<b>- 15.9%</b>	<b>8.7</b>	<b>+ 77.6%</b>	<b>+ 4.2%</b>	<b>591</b>	<b>- 36.9%</b>	<b>- 18.9%</b>

## Showings

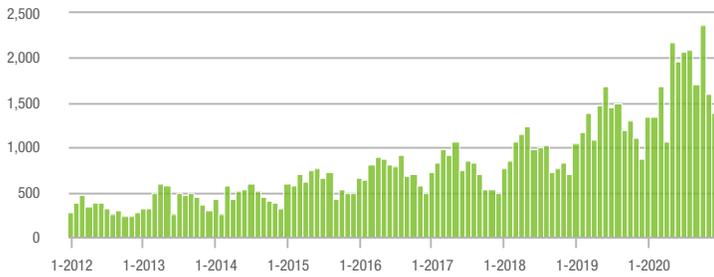
**\$100,000 and Below**



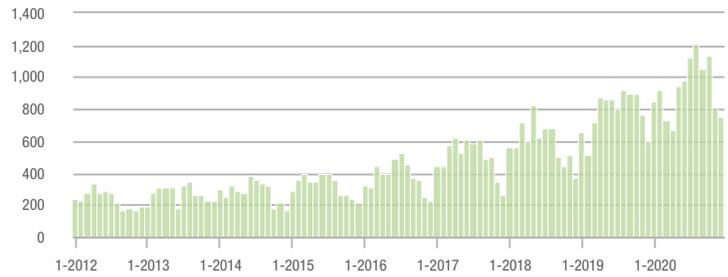
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



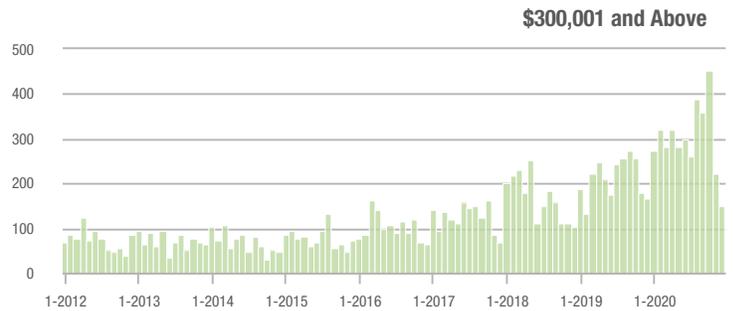
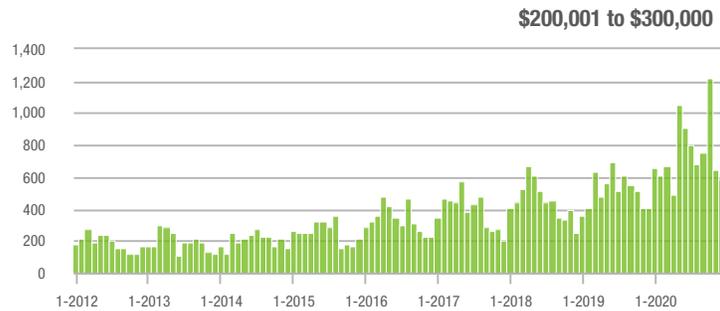
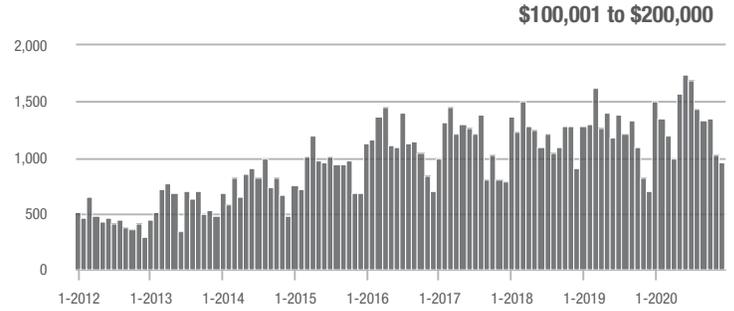
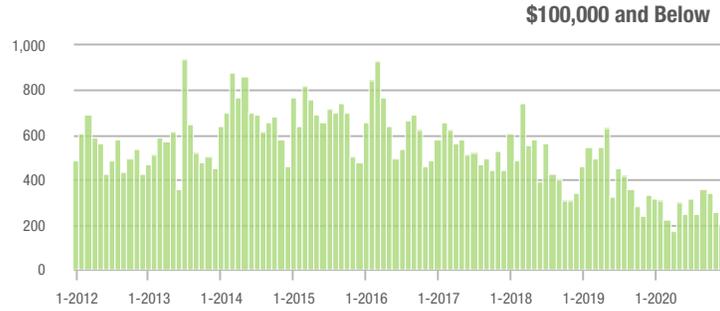
## Buyer Interest (Showings/Listings)



# Gastonia, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	197	- 41.5%	- 24.2%	9.0	+ 16.9%	+ 5.5%	34	- 60.9%	- 20.9%
\$100,001 to \$200,000	963	+ 38.0%	- 5.5%	11.1	+ 82.0%	+ 26.6%	96	- 29.9%	- 22.6%
\$200,001 to \$300,000	581	+ 44.9%	- 9.6%	13.3	+ 137.5%	+ 15.8%	43	- 45.6%	- 29.5%
\$300,001 and Above	151	- 9.0%	- 31.7%	4.6	+ 39.4%	- 4.5%	39	- 38.1%	- 27.8%
<b>Total</b>	<b>1,892</b>	<b>+ 18.1%</b>	<b>- 11.7%</b>	<b>10.2</b>	<b>+ 78.9%</b>	<b>+ 17.6%</b>	<b>212</b>	<b>- 42.1%</b>	<b>- 24.8%</b>

## Showings



## Buyer Interest (Showings/Listings)

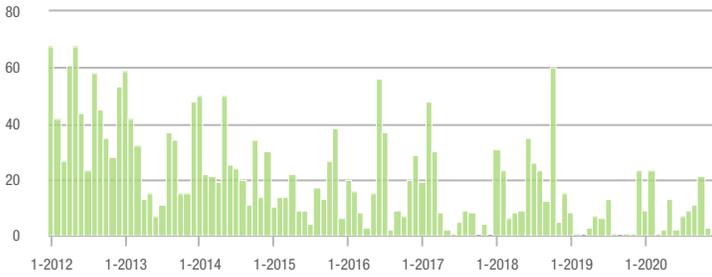


# Huntersville, NC

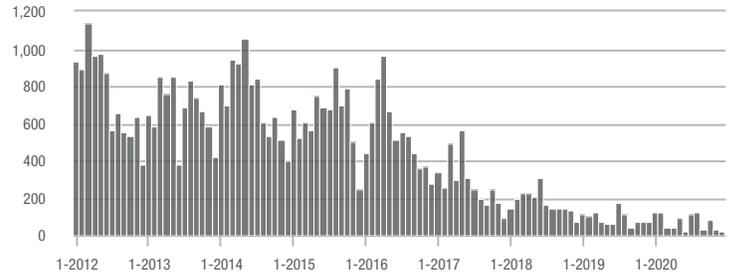
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	- 100.0%	- 100.0%	0.0	- 100.0%	- 100.0%	6	- 45.5%	- 33.3%
\$100,001 to \$200,000	23	- 65.7%	- 28.1%	7.0	- 16.7%	- 12.5%	6	- 50.0%	- 14.3%
\$200,001 to \$300,000	335	- 29.6%	- 41.9%	10.7	+ 42.7%	- 35.7%	42	- 48.1%	- 10.6%
\$300,001 and Above	994	- 14.8%	- 18.2%	9.7	+ 90.2%	+ 2.5%	121	- 57.8%	- 22.9%
<b>Total</b>	<b>1,352</b>	<b>- 21.9%</b>	<b>- 26.0%</b>	<b>9.6</b>	<b>+ 68.4%</b>	<b>- 9.2%</b>	<b>175</b>	<b>- 55.2%</b>	<b>- 20.5%</b>

## Showings

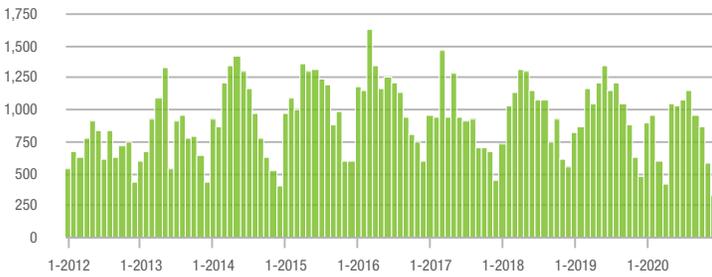
**\$100,000 and Below**



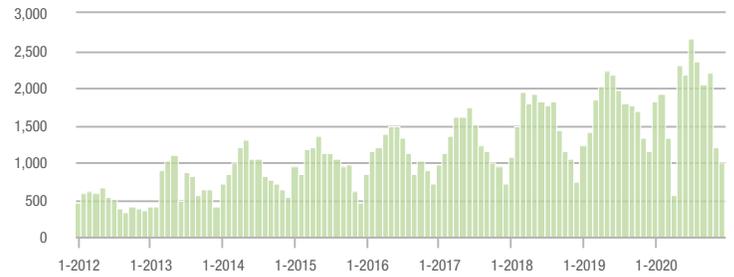
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

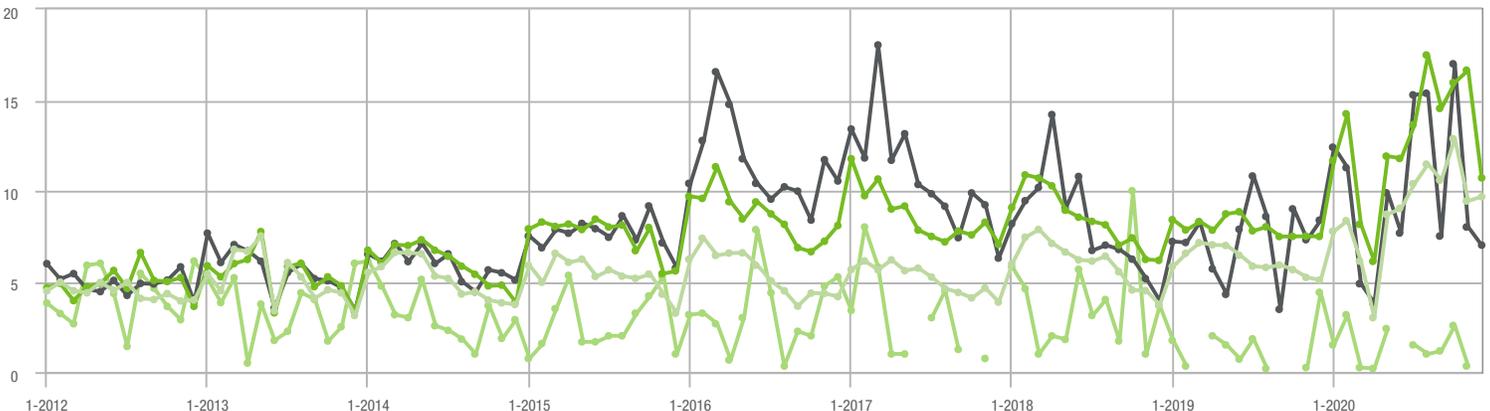


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

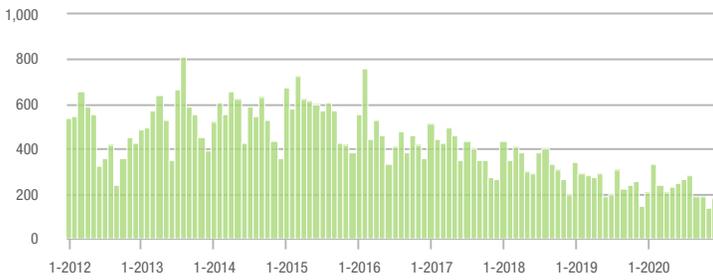


# Iredell County, NC

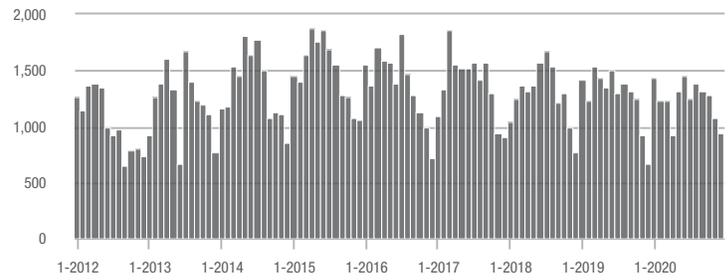
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	179	+ 22.6%	+ 30.7%	3.3	+ 32.0%	+ 38.1%	134	- 38.5%	- 8.2%
\$100,001 to \$200,000	941	+ 42.1%	- 13.1%	8.4	+ 68.0%	+ 0.3%	137	- 24.3%	- 12.7%
\$200,001 to \$300,000	898	+ 3.2%	- 18.2%	8.7	+ 74.0%	+ 6.4%	126	- 49.2%	- 20.8%
\$300,001 and Above	1,690	+ 14.8%	- 29.2%	6.5	+ 80.6%	- 11.1%	335	- 39.1%	- 18.5%
<b>Total</b>	<b>3,708</b>	<b>+ 17.7%</b>	<b>- 21.2%</b>	<b>7.1</b>	<b>+ 73.2%</b>	<b>- 3.4%</b>	<b>732</b>	<b>- 38.8%</b>	<b>- 16.2%</b>

## Showings

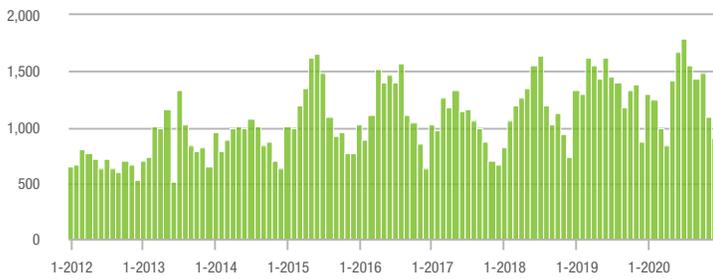
**\$100,000 and Below**



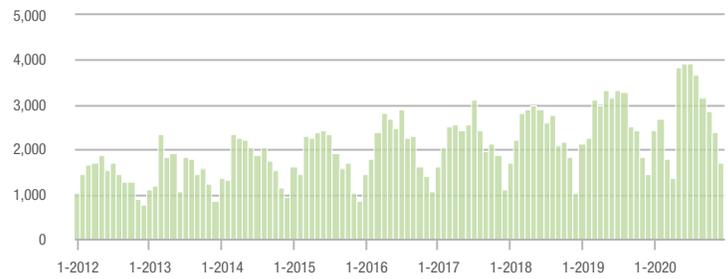
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

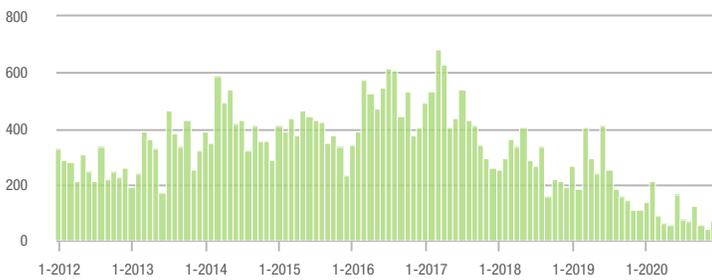


# Kannapolis, NC

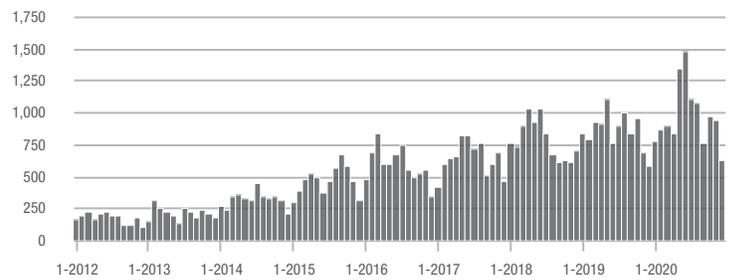
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	68	- 37.6%	+ 61.9%	7.0	+ 11.1%	+ 100.0%	14	- 51.7%	- 12.5%
\$100,001 to \$200,000	632	+ 9.0%	- 33.3%	13.5	+ 77.6%	- 10.0%	50	- 38.3%	- 25.4%
\$200,001 to \$300,000	480	+ 324.8%	- 2.4%	12.8	+ 172.3%	+ 17.2%	41	+ 28.1%	- 16.3%
\$300,001 and Above	45	- 16.7%	- 53.1%	3.0	- 25.0%	- 31.5%	15	- 34.8%	- 37.5%
<b>Total</b>	<b>1,225</b>	<b>+ 43.1%</b>	<b>- 22.4%</b>	<b>11.4</b>	<b>+ 72.7%</b>	<b>+ 1.2%</b>	<b>120</b>	<b>- 27.3%</b>	<b>- 23.1%</b>

## Showings

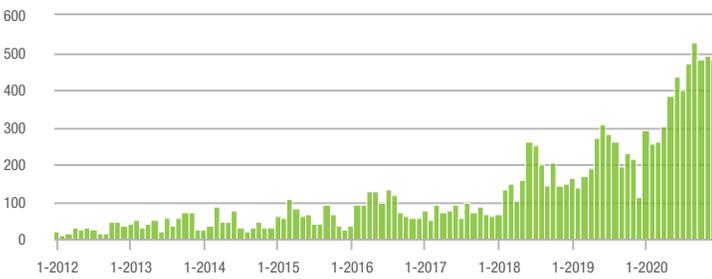
**\$100,000 and Below**



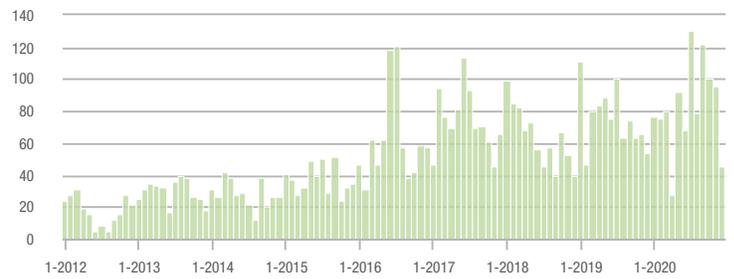
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

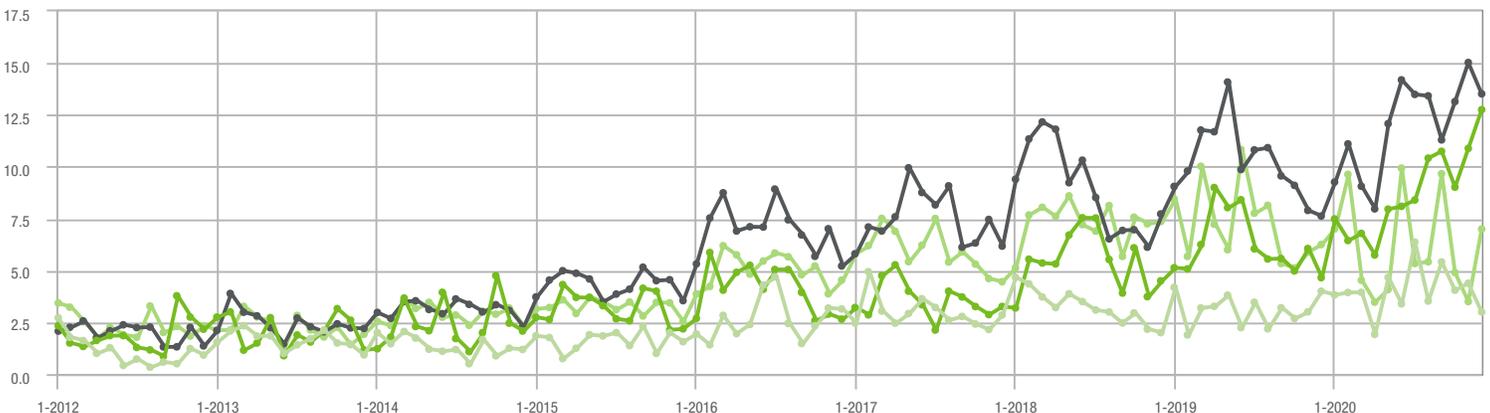


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

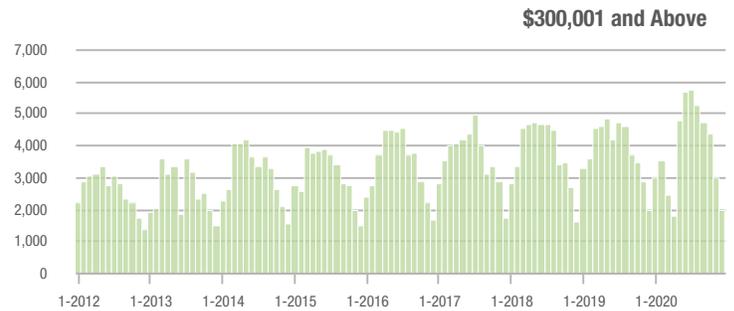
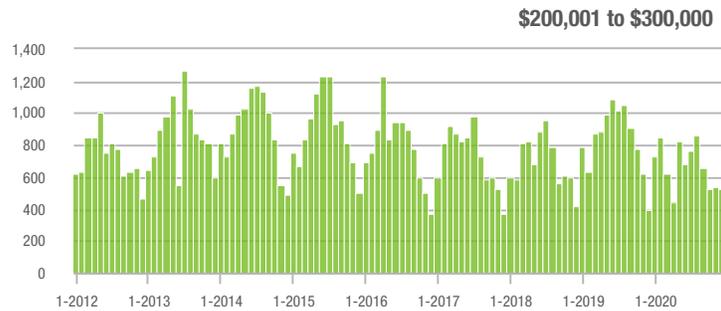
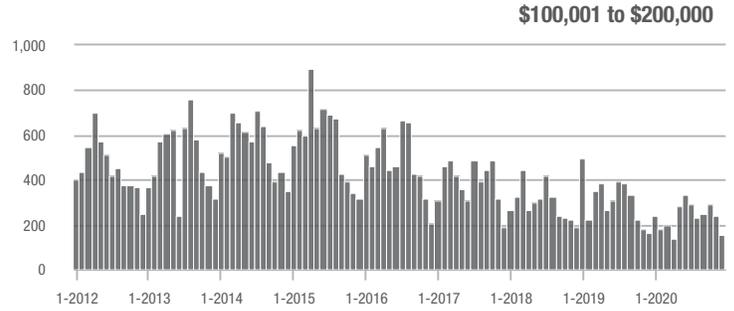
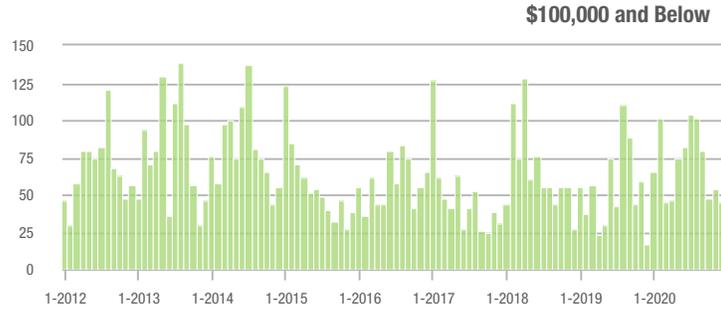
— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above



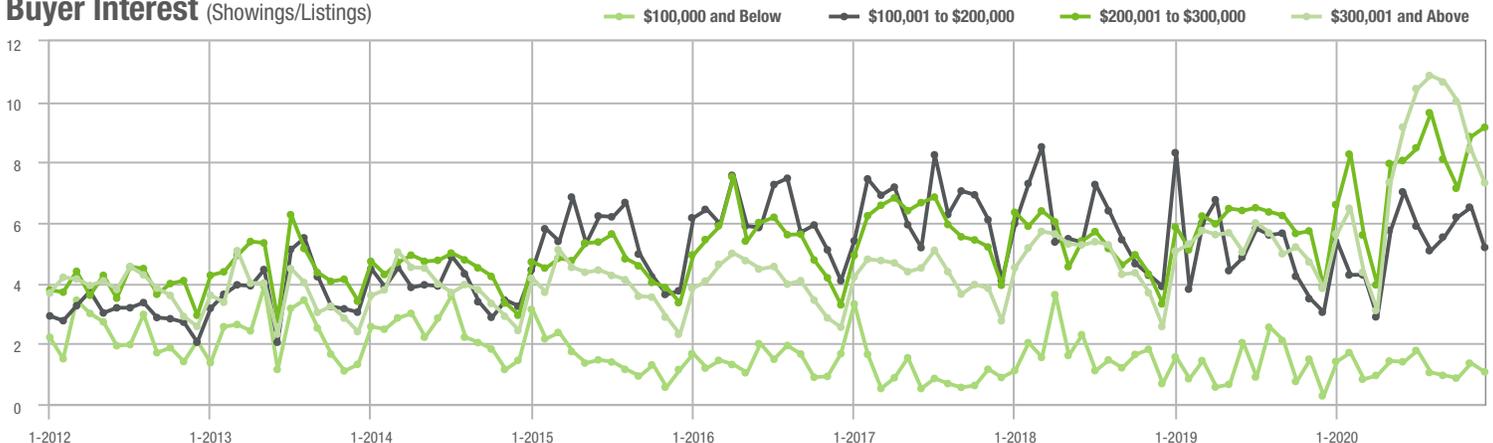
# Lake Norman

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	45	+ 164.7%	- 16.7%	1.1	+ 266.7%	- 21.3%	94	- 37.7%	- 6.9%
\$100,001 to \$200,000	157	- 3.1%	- 33.8%	5.2	+ 73.3%	- 20.4%	49	- 47.3%	- 15.5%
\$200,001 to \$300,000	530	+ 33.5%	- 2.0%	9.2	+ 135.9%	+ 3.5%	70	- 53.3%	- 6.7%
\$300,001 and Above	1,950	- 2.6%	- 35.3%	7.3	+ 92.1%	- 13.0%	339	- 50.4%	- 24.0%
<b>Total</b>	<b>2,682</b>	<b>+ 4.0%</b>	<b>- 30.3%</b>	<b>6.9</b>	<b>+ 91.7%</b>	<b>- 11.8%</b>	<b>552</b>	<b>- 48.8%</b>	<b>- 18.8%</b>

## Showings



## Buyer Interest (Showings/Listings)

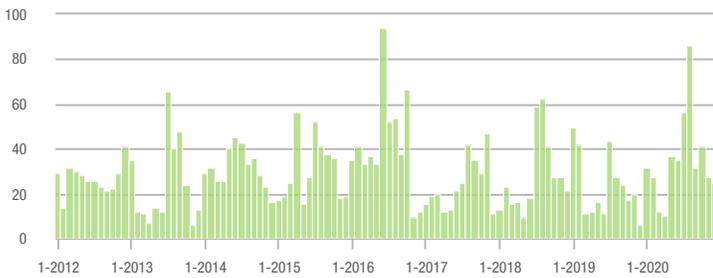


# Lake Wylie

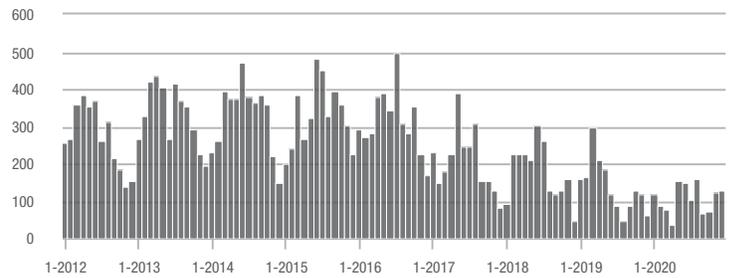
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	25	+ 316.7%	- 7.4%	0.9	+ 200.0%	+ 110.5%	54	- 18.2%	- 5.3%
\$100,001 to \$200,000	129	+ 118.6%	+ 3.2%	6.7	+ 28.8%	- 13.0%	34	- 2.9%	+ 6.3%
\$200,001 to \$300,000	221	- 49.0%	- 12.0%	8.5	+ 23.2%	+ 43.7%	58	- 49.1%	- 25.6%
\$300,001 and Above	862	- 15.2%	- 35.6%	6.4	+ 64.1%	- 15.7%	162	- 50.2%	- 23.2%
<b>Total</b>	<b>1,237</b>	<b>- 18.3%</b>	<b>- 28.9%</b>	<b>6.2</b>	<b>+ 44.2%</b>	<b>- 8.5%</b>	<b>308</b>	<b>- 43.0%</b>	<b>- 18.5%</b>

## Showings

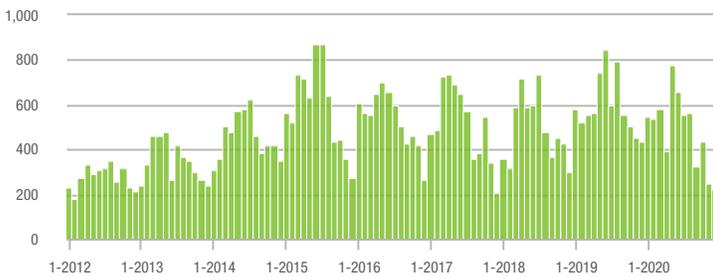
**\$100,000 and Below**



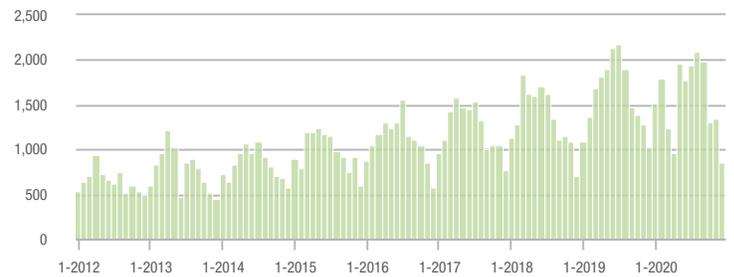
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



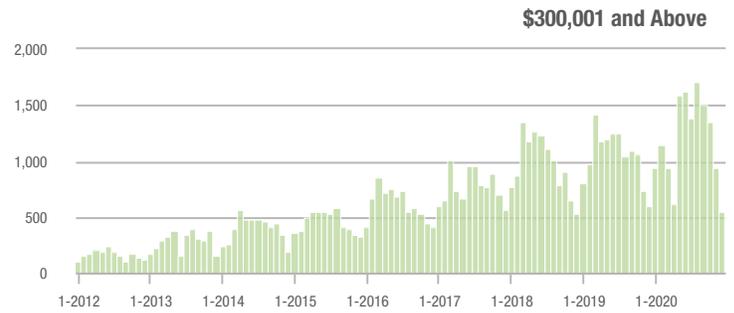
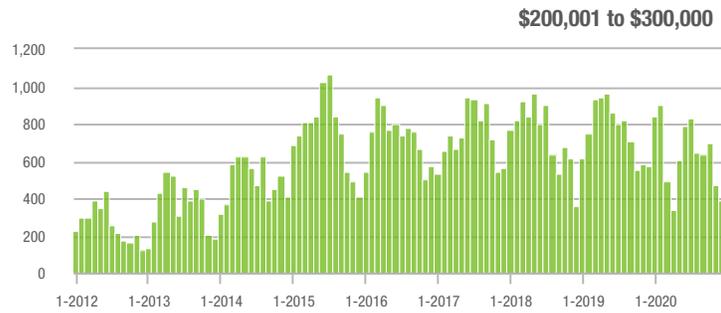
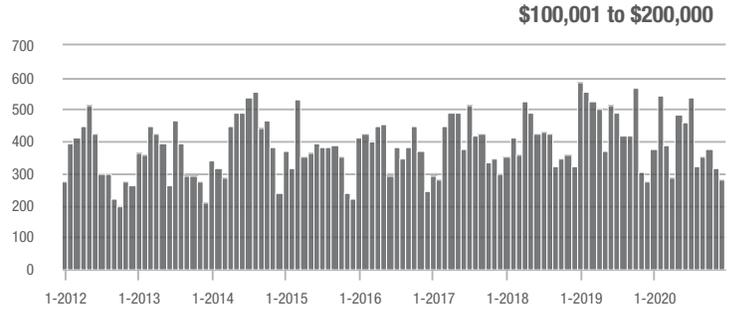
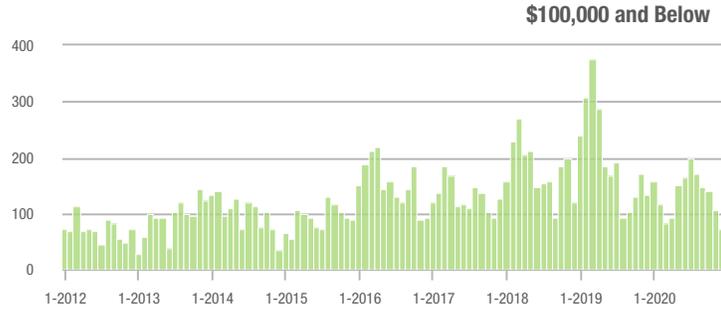
## Buyer Interest (Showings/Listings)



# Lancaster County, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	73	- 45.5%	- 30.5%	2.5	- 16.7%	- 8.5%	46	- 43.9%	- 16.4%
\$100,001 to \$200,000	284	+ 4.0%	- 9.8%	6.0	+ 42.9%	- 17.4%	61	- 29.9%	+ 5.2%
\$200,001 to \$300,000	390	- 31.8%	- 17.2%	8.7	+ 61.1%	+ 10.3%	49	- 60.8%	- 25.8%
\$300,001 and Above	546	- 9.6%	- 41.9%	5.0	+ 35.1%	- 18.4%	134	- 42.0%	- 28.7%
<b>Total</b>	<b>1,293</b>	<b>- 18.3%</b>	<b>- 29.3%</b>	<b>5.7</b>	<b>+ 35.7%</b>	<b>- 10.4%</b>	<b>290</b>	<b>- 44.8%</b>	<b>- 21.0%</b>

## Showings



## Buyer Interest (Showings/Listings)

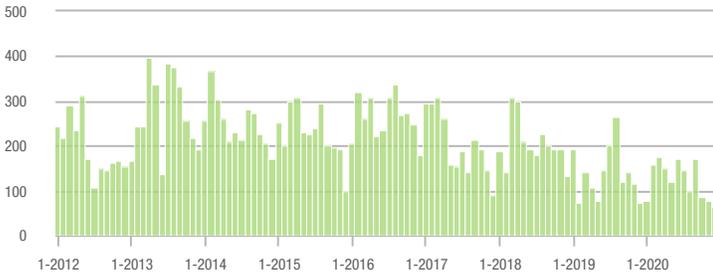


# Lincoln County, NC

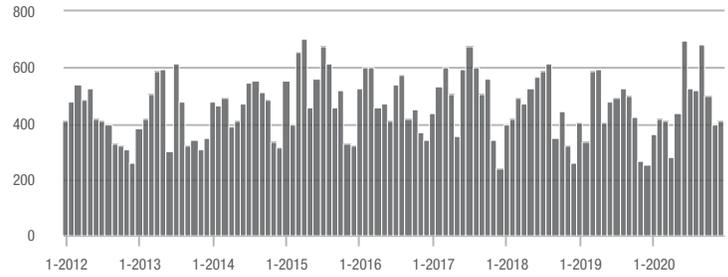
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	64	- 11.1%	- 14.7%	2.1	+ 50.0%	+ 26.9%	60	- 54.2%	- 20.0%
\$100,001 to \$200,000	413	+ 64.5%	+ 3.3%	9.0	+ 114.3%	+ 3.8%	48	- 38.5%	- 5.9%
\$200,001 to \$300,000	251	- 17.7%	- 36.1%	5.4	+ 50.0%	- 20.4%	59	- 46.8%	- 14.5%
\$300,001 and Above	602	+ 27.0%	- 39.8%	5.5	+ 111.5%	- 19.1%	134	- 44.2%	- 25.6%
<b>Total</b>	<b>1,330</b>	<b>+ 20.7%</b>	<b>- 28.8%</b>	<b>5.8</b>	<b>+ 93.3%</b>	<b>- 10.8%</b>	<b>301</b>	<b>- 46.3%</b>	<b>- 19.7%</b>

## Showings

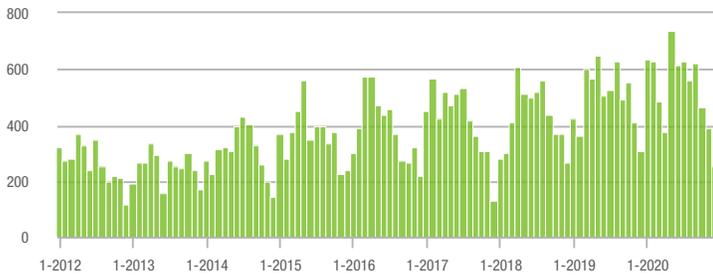
**\$100,000 and Below**



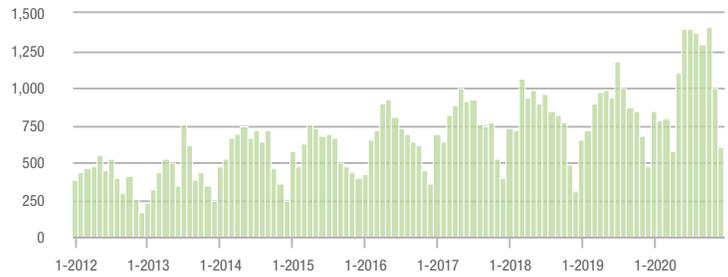
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

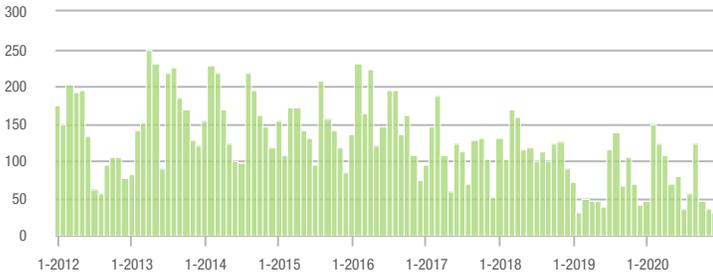


# Lincolnton, NC

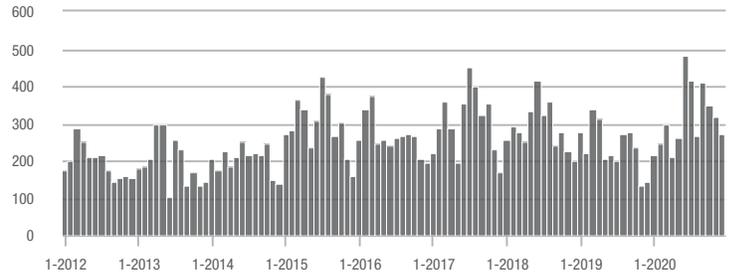
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	30	- 25.0%	- 16.7%	5.0	+ 28.2%	+ 66.7%	14	- 66.7%	- 30.0%
\$100,001 to \$200,000	274	+ 91.6%	- 14.4%	11.4	+ 123.5%	- 14.1%	26	- 18.8%	- 7.1%
\$200,001 to \$300,000	139	+ 6.1%	- 39.3%	7.0	+ 66.7%	- 10.7%	29	- 32.6%	- 21.6%
\$300,001 and Above	65	+ 30.0%	- 50.4%	3.9	+ 44.4%	- 29.7%	22	- 4.3%	- 26.7%
<b>Total</b>	<b>508</b>	<b>+ 39.6%</b>	<b>- 29.1%</b>	<b>7.8</b>	<b>+ 90.2%</b>	<b>- 6.7%</b>	<b>91</b>	<b>- 35.0%</b>	<b>- 20.9%</b>

## Showings

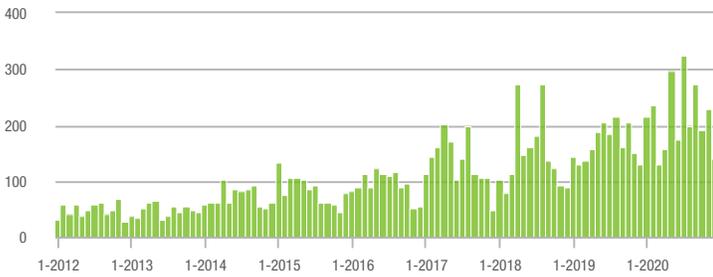
**\$100,000 and Below**



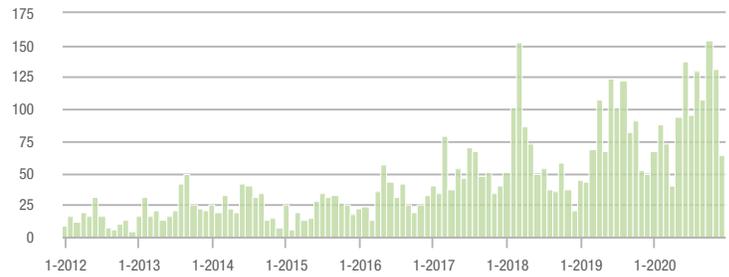
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

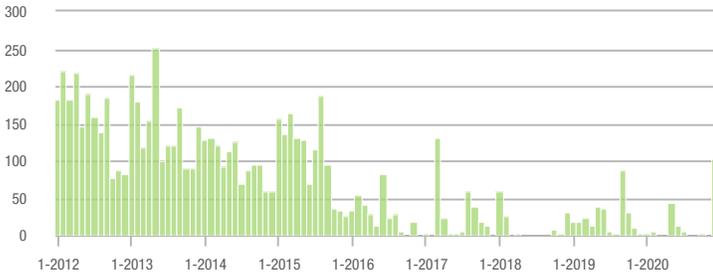


# Matthews, NC

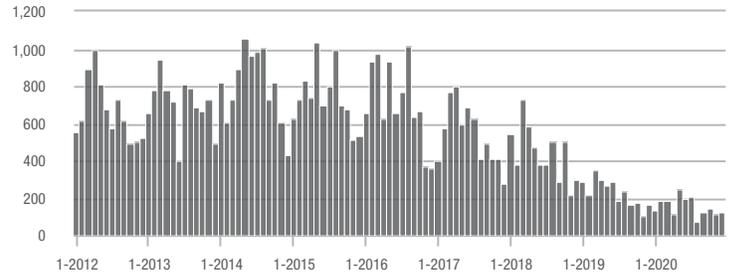
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	103	+ 3,333.3%	—	103.0	+ 34,233.3%	—	1	- 85.7%	0.0%
\$100,001 to \$200,000	119	- 28.7%	+ 2.6%	10.8	- 2.7%	- 16.1%	11	- 38.9%	+ 10.0%
\$200,001 to \$300,000	471	+ 10.3%	- 34.3%	24.8	+ 158.3%	+ 24.6%	20	- 56.5%	- 47.4%
\$300,001 and Above	896	- 7.3%	- 28.4%	14.2	+ 108.8%	+ 10.1%	80	- 51.8%	- 29.2%
<b>Total</b>	<b>1,589</b>	<b>+ 1.6%</b>	<b>- 23.8%</b>	<b>16.9</b>	<b>+ 122.4%</b>	<b>+ 15.2%</b>	<b>112</b>	<b>- 52.7%</b>	<b>- 30.9%</b>

## Showings

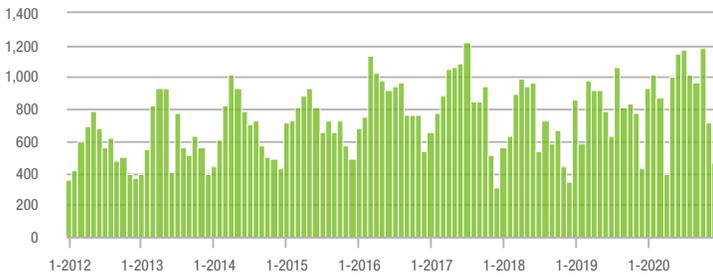
**\$100,000 and Below**



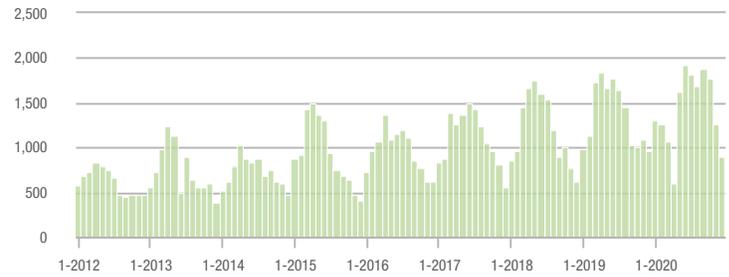
**\$100,001 to \$200,000**



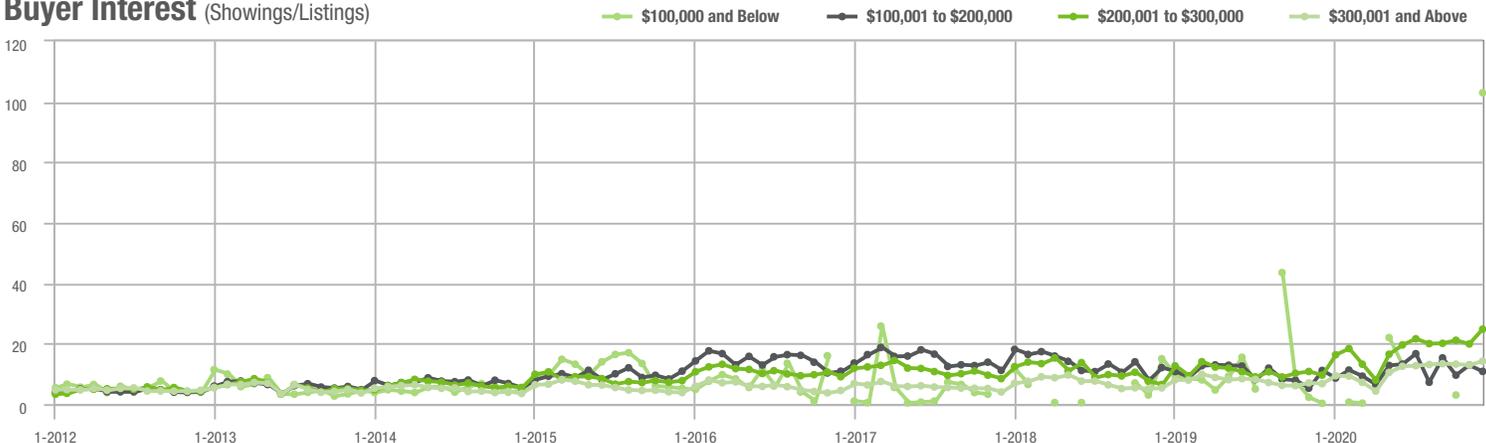
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

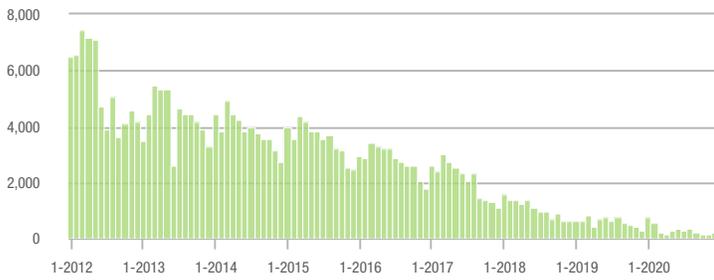


# Mecklenburg County, NC

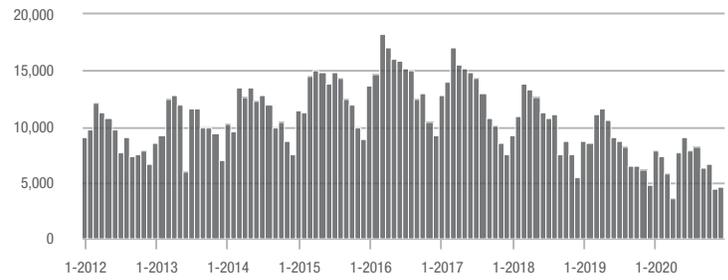
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	238	- 17.4%	+ 84.5%	4.5	+ 18.4%	+ 89.5%	72	- 49.7%	- 5.3%
\$100,001 to \$200,000	4,584	- 5.7%	+ 4.5%	17.3	+ 86.0%	+ 29.7%	283	- 49.6%	- 18.9%
\$200,001 to \$300,000	9,500	+ 37.6%	- 16.8%	15.9	+ 117.8%	+ 12.3%	648	- 38.5%	- 24.7%
\$300,001 and Above	12,610	+ 20.2%	- 18.3%	8.4	+ 55.6%	- 1.0%	1,701	- 27.6%	- 18.2%
<b>Total</b>	<b>26,932</b>	<b>+ 19.5%</b>	<b>- 14.1%</b>	<b>11.2</b>	<b>+ 72.3%</b>	<b>+ 7.1%</b>	<b>2,704</b>	<b>- 34.1%</b>	<b>- 19.6%</b>

## Showings

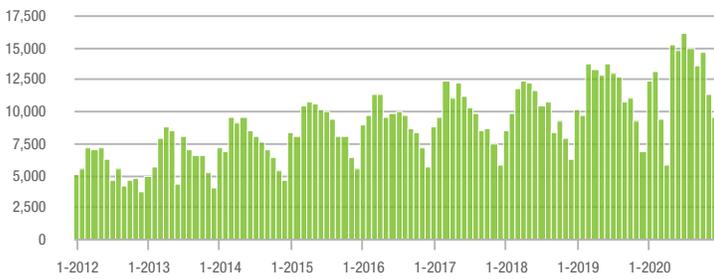
\$100,000 and Below



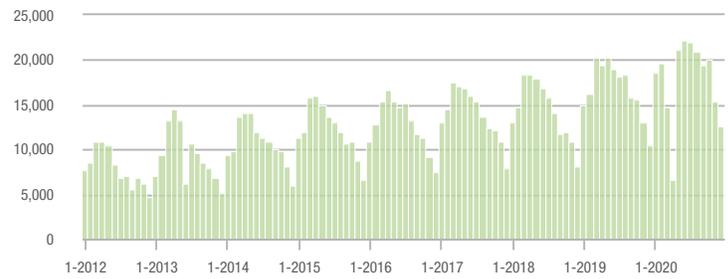
\$100,001 to \$200,000



\$200,001 to \$300,000



\$300,001 and Above



## Buyer Interest (Showings/Listings)

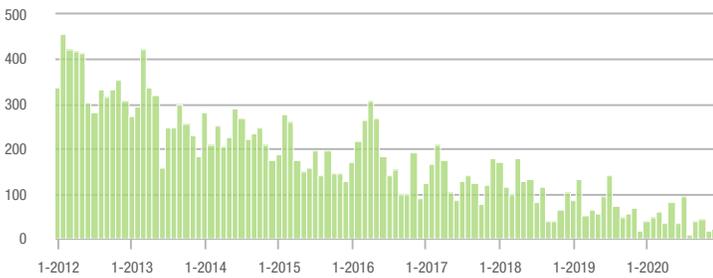


# Monroe, NC

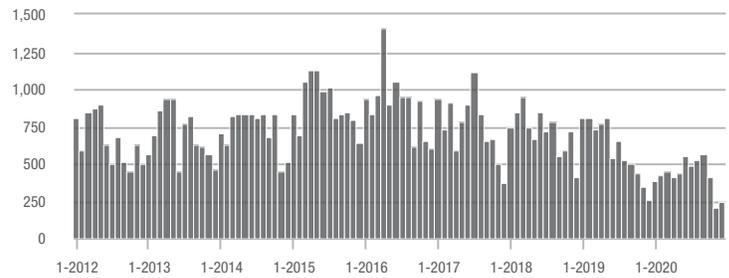
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	23	+ 43.8%	+ 21.1%	4.3	+ 377.8%	+ 93.2%	11	- 66.7%	- 8.3%
\$100,001 to \$200,000	239	- 8.1%	+ 16.0%	7.8	+ 41.8%	- 7.8%	36	- 40.0%	+ 16.1%
\$200,001 to \$300,000	438	- 23.2%	- 42.4%	11.0	+ 69.2%	- 11.9%	46	- 56.2%	- 32.4%
\$300,001 and Above	324	+ 95.2%	+ 14.5%	8.3	+ 137.1%	+ 23.9%	51	- 31.1%	- 5.6%
<b>Total</b>	<b>1,024</b>	<b>+ 1.2%</b>	<b>- 19.3%</b>	<b>9.0</b>	<b>+ 76.5%</b>	<b>- 5.7%</b>	<b>144</b>	<b>- 47.1%</b>	<b>- 12.7%</b>

## Showings

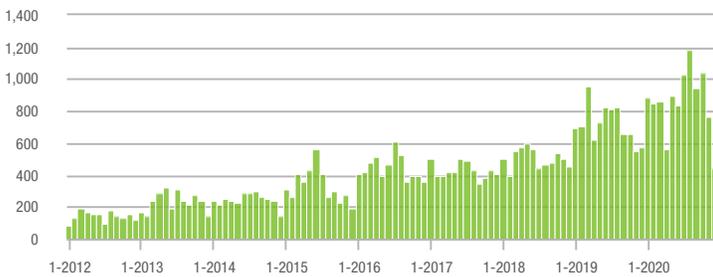
**\$100,000 and Below**



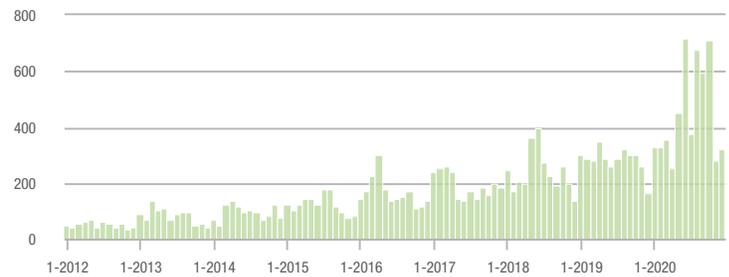
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

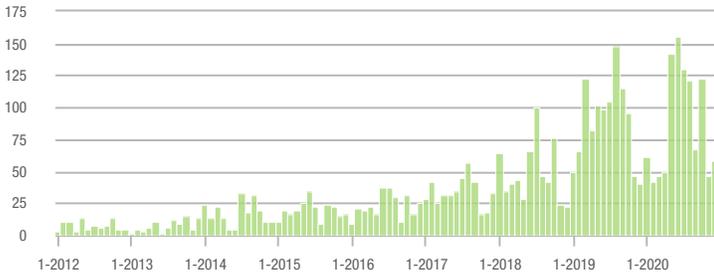


# Montgomery County, NC

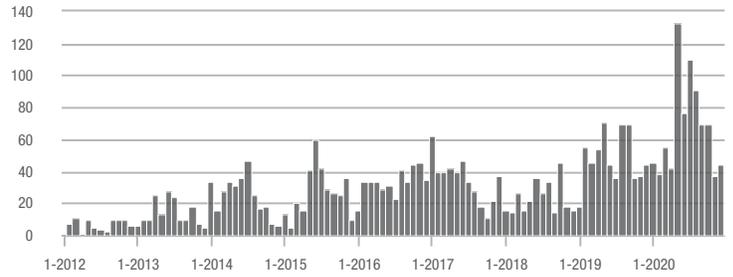
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	59	+ 47.5%	+ 28.3%	1.2	+ 71.4%	+ 16.7%	86	- 30.6%	- 1.1%
\$100,001 to \$200,000	44	0.0%	+ 18.9%	2.2	+ 22.2%	+ 43.7%	42	- 22.2%	- 2.3%
\$200,001 to \$300,000	12	- 7.7%	- 7.7%	4.0	+ 471.4%	+ 81.8%	5	- 80.8%	- 28.6%
\$300,001 and Above	60	+ 25.0%	- 14.3%	2.4	+ 84.6%	+ 3.3%	33	- 41.1%	- 15.4%
<b>Total</b>	<b>175</b>	<b>+ 20.7%</b>	<b>+ 5.4%</b>	<b>1.8</b>	<b>+ 63.6%</b>	<b>+ 18.1%</b>	<b>166</b>	<b>- 36.2%</b>	<b>- 5.7%</b>

## Showings

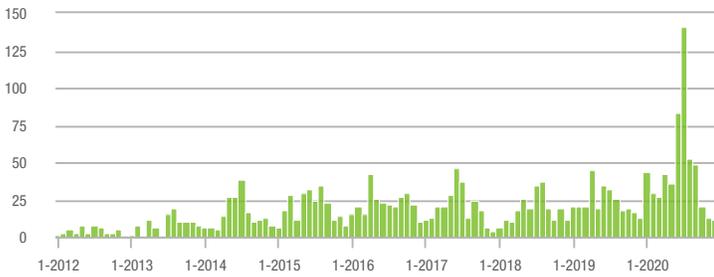
**\$100,000 and Below**



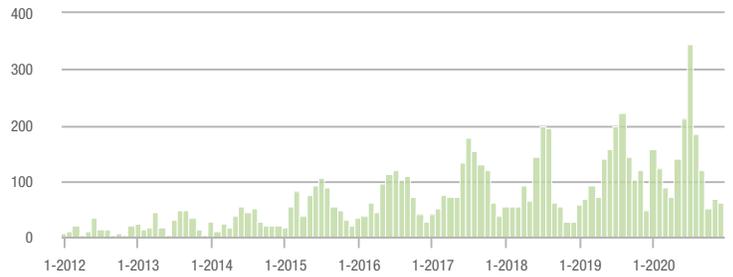
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

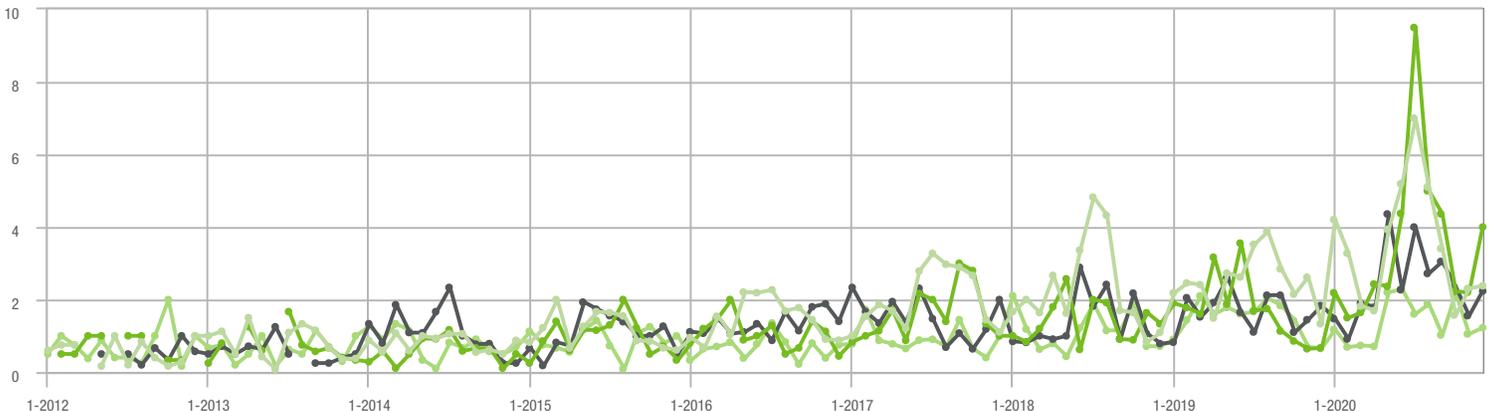


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

—●— \$100,000 and Below    
 —●— \$100,001 to \$200,000    
 —●— \$200,001 to \$300,000    
 —●— \$300,001 and Above

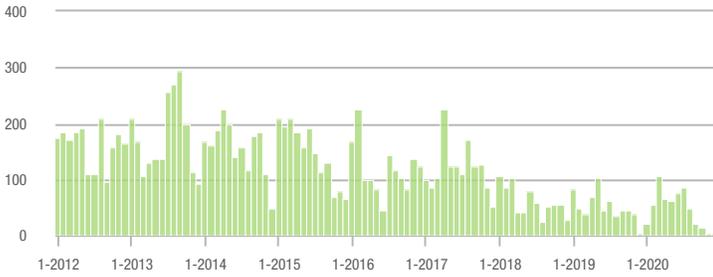


# Mooresville, NC

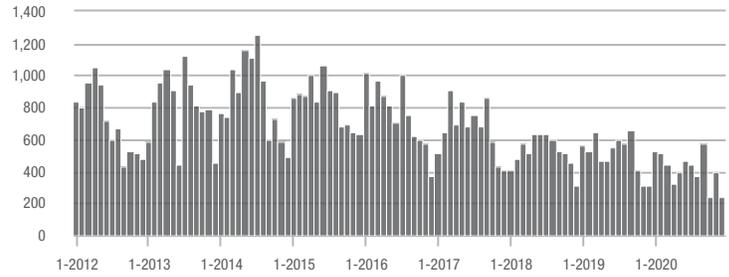
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	5	+ 25.0%	0.0%	0.5	+ 66.7%	+ 400.0%	20	- 60.8%	- 16.7%
\$100,001 to \$200,000	244	- 21.5%	- 38.7%	9.6	+ 54.8%	- 17.5%	37	- 47.9%	- 19.6%
\$200,001 to \$300,000	571	+ 2.0%	- 5.6%	10.7	+ 91.1%	+ 22.1%	58	- 58.0%	- 22.7%
\$300,001 and Above	1,271	- 0.7%	- 35.8%	6.8	+ 78.9%	- 15.4%	237	- 45.0%	- 22.3%
<b>Total</b>	<b>2,091</b>	<b>- 3.0%</b>	<b>- 30.0%</b>	<b>7.7</b>	<b>+ 79.1%</b>	<b>- 7.7%</b>	<b>352</b>	<b>- 49.1%</b>	<b>- 21.8%</b>

## Showings

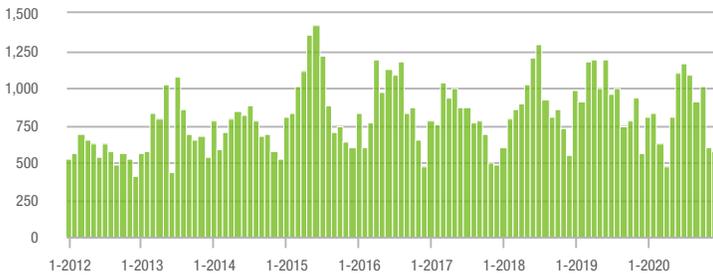
**\$100,000 and Below**



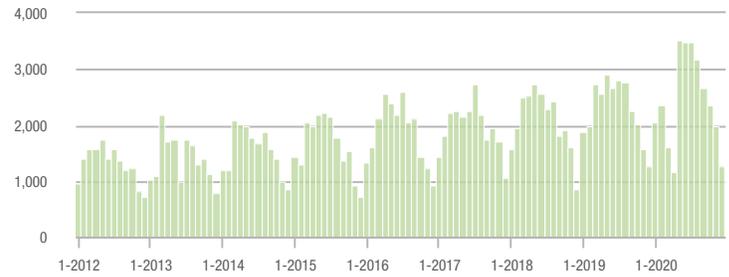
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



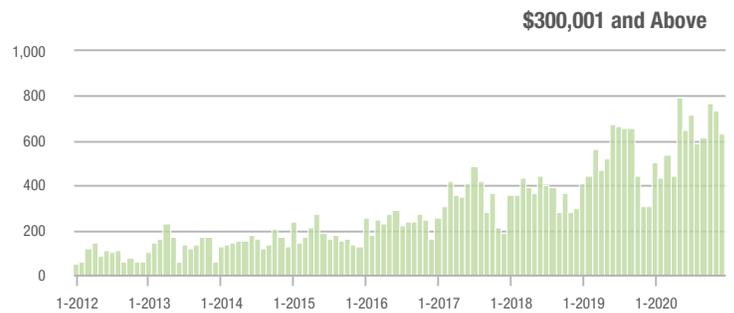
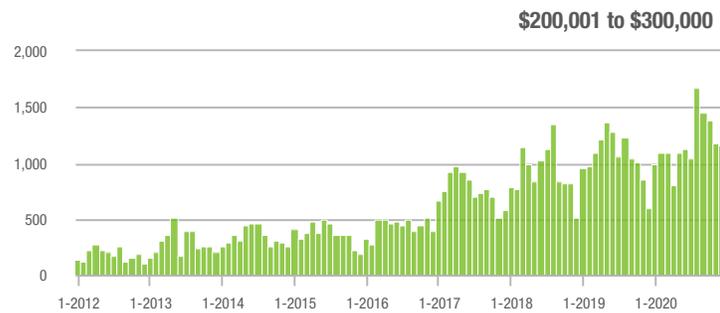
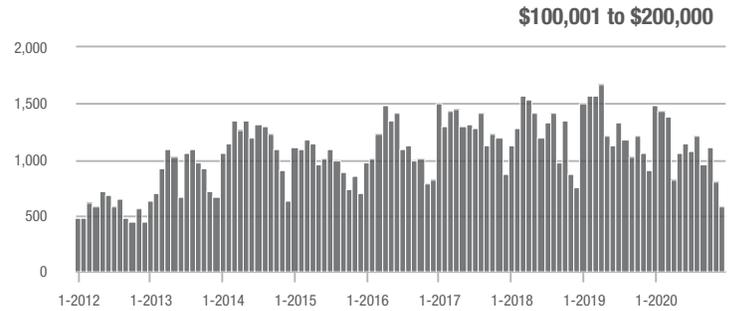
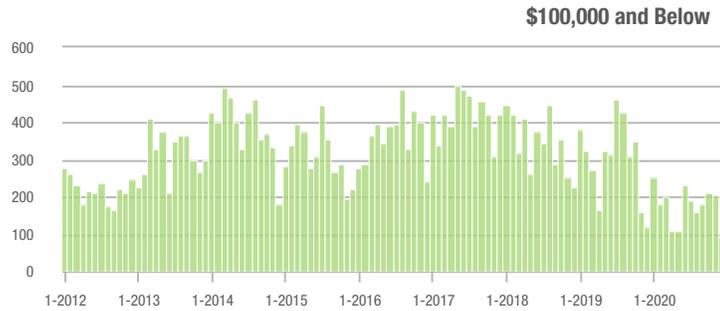
## Buyer Interest (Showings/Listings)



# Rock Hill, SC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	91	- 24.2%	- 55.4%	4.5	+ 32.4%	- 36.7%	44	- 42.9%	- 15.4%
\$100,001 to \$200,000	588	- 34.9%	- 27.4%	11.1	+ 40.5%	+ 1.3%	59	- 51.2%	- 26.3%
\$200,001 to \$300,000	1,154	+ 93.0%	- 2.7%	16.4	+ 192.9%	+ 18.2%	77	- 36.4%	- 18.1%
\$300,001 and Above	633	+ 104.9%	- 14.1%	8.8	+ 183.9%	+ 1.5%	83	- 33.6%	- 15.3%
<b>Total</b>	<b>2,466</b>	<b>+ 27.8%</b>	<b>- 16.0%</b>	<b>11.5</b>	<b>+ 113.0%</b>	<b>+ 6.4%</b>	<b>263</b>	<b>- 40.8%</b>	<b>- 18.8%</b>

## Showings



## Buyer Interest (Showings/Listings)

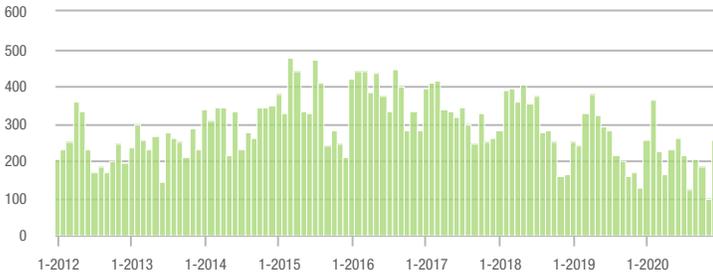


# Salisbury, NC

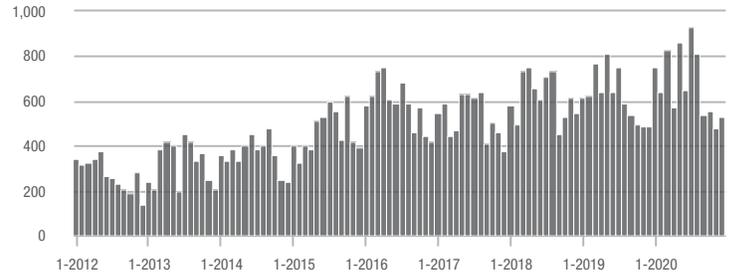
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	255	+ 100.8%	+ 168.4%	6.6	+ 200.0%	+ 180.8%	60	- 42.3%	- 7.7%
\$100,001 to \$200,000	527	+ 8.2%	+ 10.7%	8.3	+ 50.9%	+ 19.2%	72	- 32.7%	- 8.9%
\$200,001 to \$300,000	344	+ 96.6%	+ 9.9%	7.1	+ 153.6%	+ 20.7%	54	- 27.0%	- 8.5%
\$300,001 and Above	167	+ 135.2%	+ 24.6%	4.7	+ 193.8%	+ 39.0%	40	- 33.3%	- 20.0%
<b>Total</b>	<b>1,293</b>	<b>+ 50.3%</b>	<b>+ 27.0%</b>	<b>7.0</b>	<b>+ 105.9%</b>	<b>+ 36.8%</b>	<b>226</b>	<b>- 34.5%</b>	<b>- 10.7%</b>

## Showings

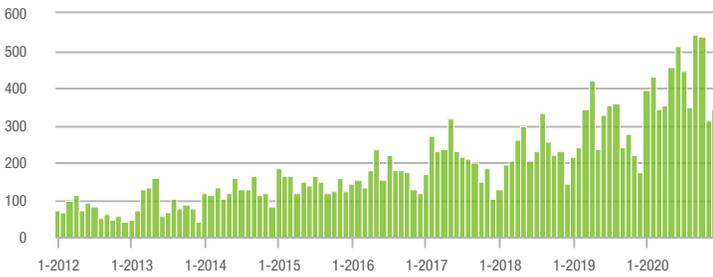
**\$100,000 and Below**



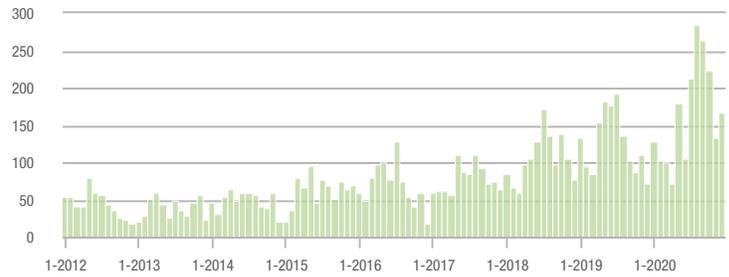
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

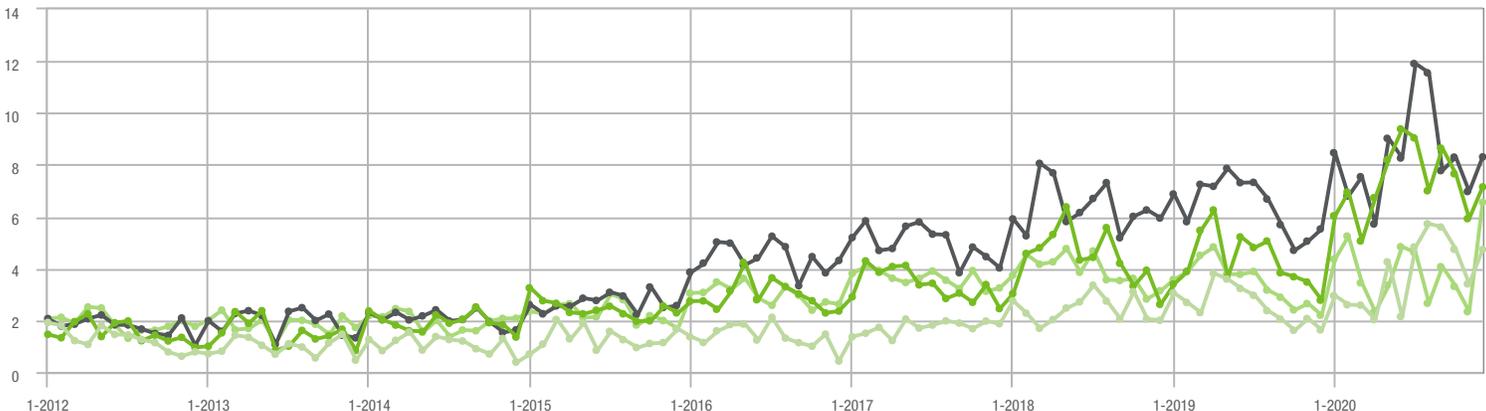


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

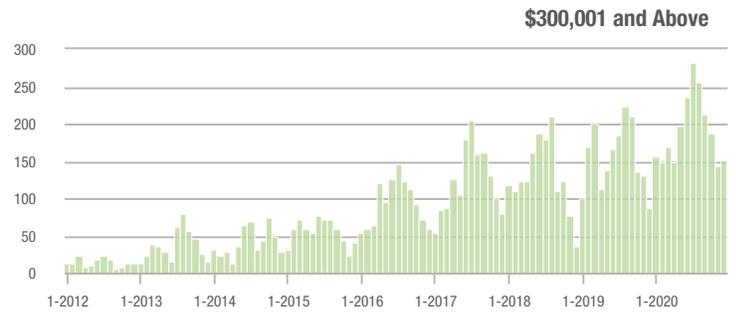
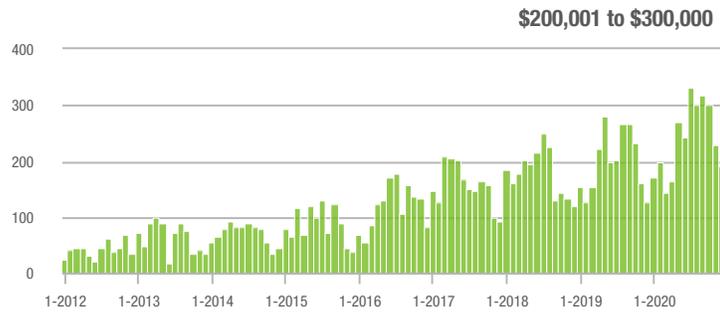
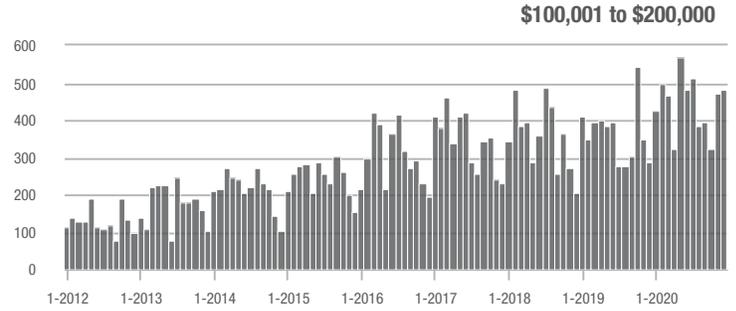
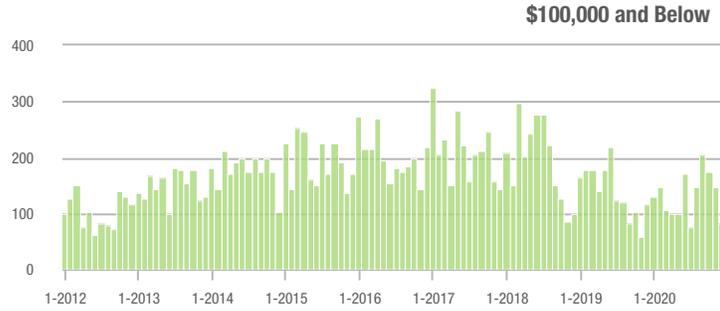
—●— \$100,000 and Below    
 —●— \$100,001 to \$200,000    
 —●— \$200,001 to \$300,000    
 —●— \$300,001 and Above



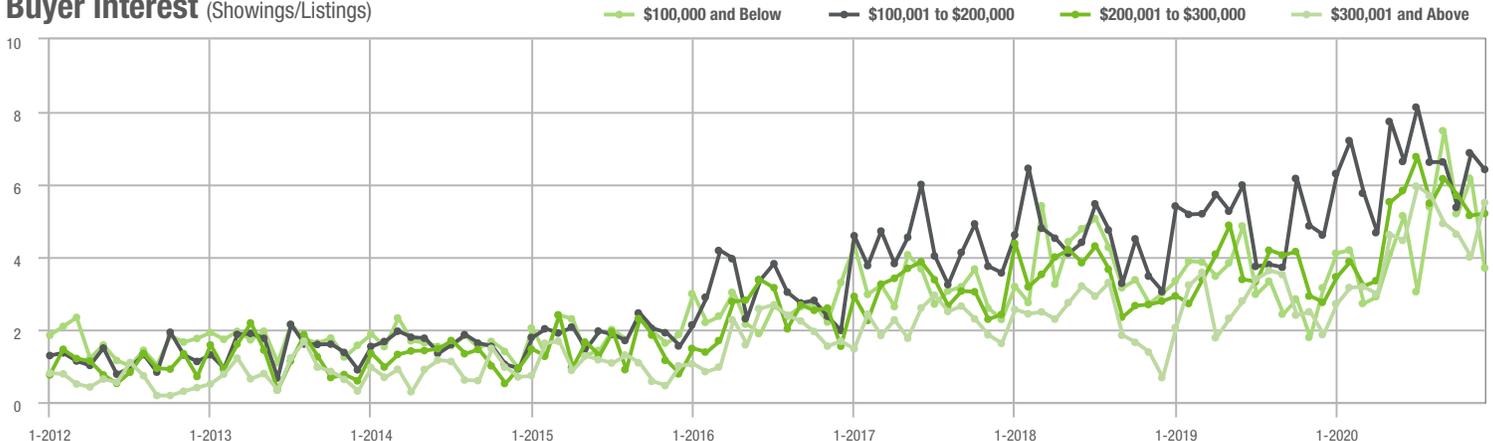
# Stanly County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	81	- 30.2%	- 44.9%	3.7	+ 15.6%	- 40.1%	42	- 52.8%	- 23.6%
\$100,001 to \$200,000	484	+ 69.8%	+ 2.1%	6.4	+ 39.1%	- 6.7%	89	+ 8.5%	+ 6.0%
\$200,001 to \$300,000	193	+ 50.8%	- 15.4%	5.2	+ 85.7%	+ 1.0%	46	- 39.5%	- 14.8%
\$300,001 and Above	152	+ 74.7%	+ 5.6%	5.5	+ 189.5%	+ 37.5%	37	- 41.3%	- 19.6%
<b>Total</b>	<b>910</b>	<b>+ 47.7%</b>	<b>- 8.4%</b>	<b>5.6</b>	<b>+ 75.0%</b>	<b>- 1.9%</b>	<b>214</b>	<b>- 31.0%</b>	<b>- 10.5%</b>

## Showings



## Buyer Interest (Showings/Listings)

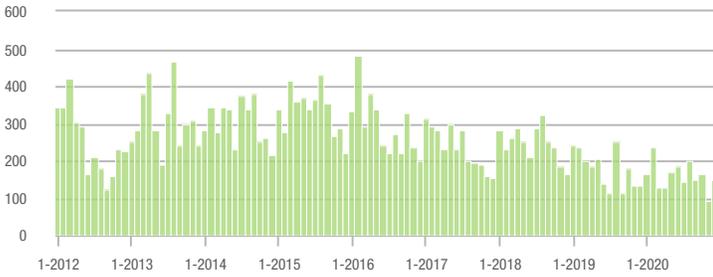


# Statesville, NC

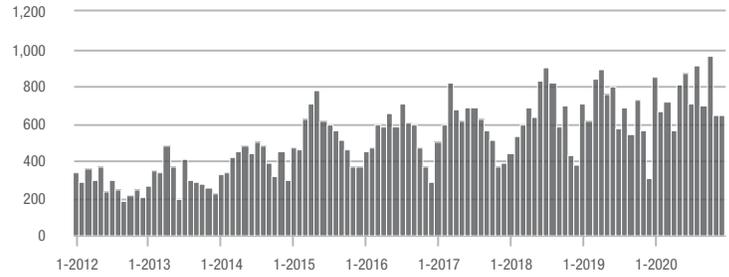
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	151	+ 15.3%	+ 67.8%	4.5	+ 28.6%	+ 65.3%	83	- 23.9%	- 7.8%
\$100,001 to \$200,000	645	+ 107.4%	- 0.9%	8.6	+ 75.5%	+ 8.8%	83	+ 3.8%	- 9.8%
\$200,001 to \$300,000	283	+ 41.5%	- 18.2%	6.9	+ 109.1%	+ 0.4%	52	- 34.2%	- 20.0%
\$300,001 and Above	230	+ 155.6%	- 19.0%	5.5	+ 139.1%	- 8.9%	63	0.0%	- 7.4%
<b>Total</b>	<b>1,309</b>	<b>+ 78.8%</b>	<b>- 4.5%</b>	<b>6.9</b>	<b>+ 86.5%</b>	<b>+ 6.3%</b>	<b>281</b>	<b>- 15.1%</b>	<b>- 10.8%</b>

## Showings

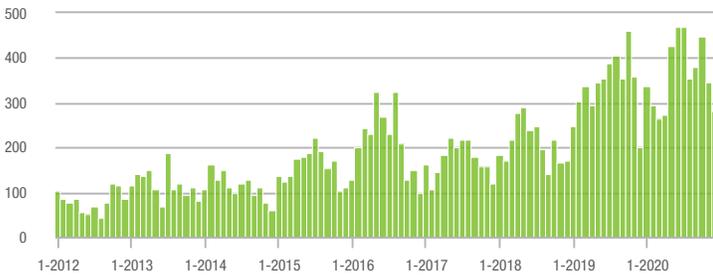
**\$100,000 and Below**



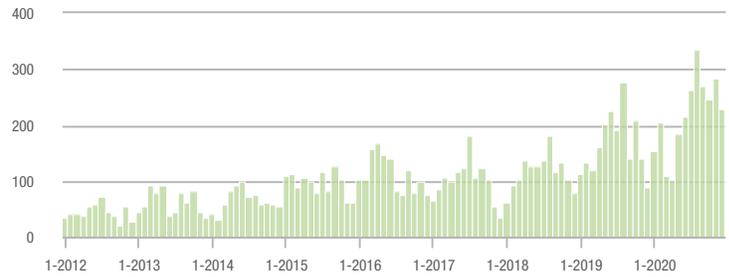
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



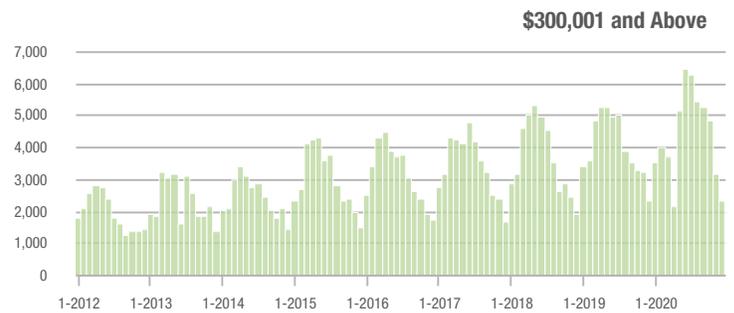
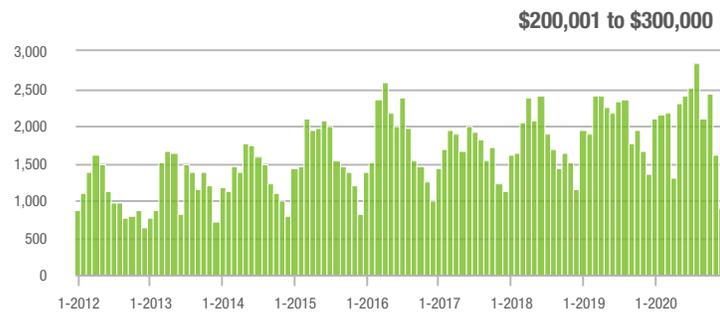
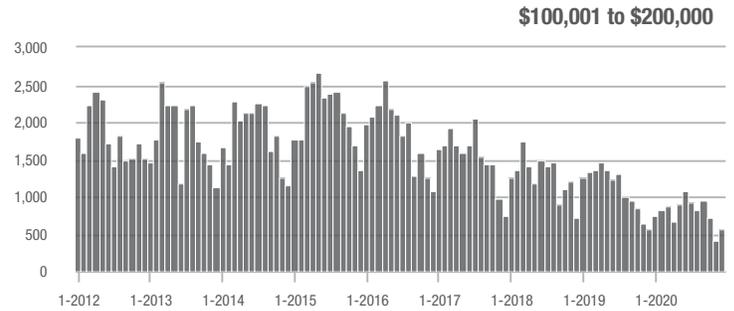
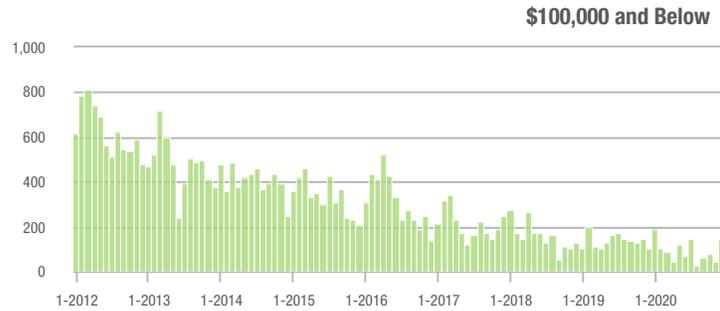
## Buyer Interest (Showings/Listings)



# Union County, NC

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	146	+ 40.4%	+ 265.0%	8.6	+ 377.8%	+ 941.1%	44	- 61.7%	- 17.0%
\$100,001 to \$200,000	573	+ 0.7%	+ 36.1%	7.9	+ 46.3%	+ 20.3%	97	- 41.2%	+ 2.1%
\$200,001 to \$300,000	895	- 34.5%	- 44.3%	8.9	+ 36.9%	- 20.6%	115	- 54.2%	- 29.4%
\$300,001 and Above	2,361	+ 1.0%	- 25.7%	9.4	+ 77.4%	- 1.1%	308	- 47.8%	- 24.0%
<b>Total</b>	<b>3,975</b>	<b>- 9.2%</b>	<b>- 24.2%</b>	<b>9.0</b>	<b>+ 66.7%</b>	<b>- 2.6%</b>	<b>564</b>	<b>- 49.7%</b>	<b>- 21.2%</b>

## Showings



## Buyer Interest (Showings/Listings)

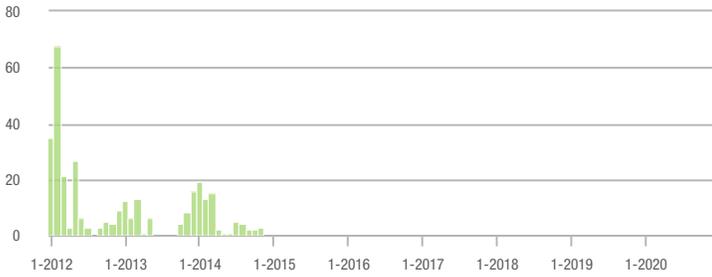


# Uptown Charlotte

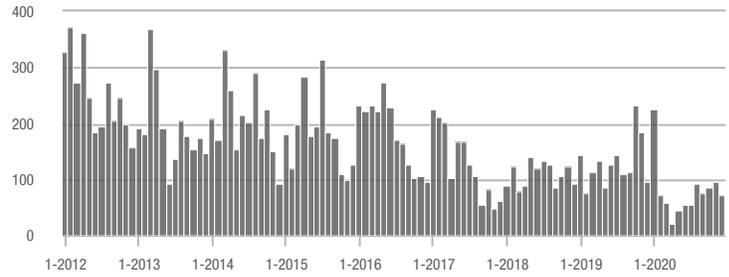
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	0	0.0%	0.0%	0.0	0.0%	0.0%	0	0.0%	0.0%
\$100,001 to \$200,000	72	- 25.0%	- 25.8%	5.9	- 1.7%	+ 5.4%	9	- 43.8%	- 40.0%
\$200,001 to \$300,000	181	- 2.7%	- 25.5%	5.7	- 20.8%	- 27.8%	32	+ 23.1%	+ 3.2%
\$300,001 and Above	387	+ 59.3%	+ 24.4%	4.5	- 8.2%	+ 9.7%	86	+ 65.4%	+ 8.9%
<b>Total</b>	<b>640</b>	<b>+ 21.9%</b>	<b>- 1.7%</b>	<b>4.9</b>	<b>- 14.0%</b>	<b>- 6.8%</b>	<b>127</b>	<b>+ 35.1%</b>	<b>+ 1.6%</b>

## Showings

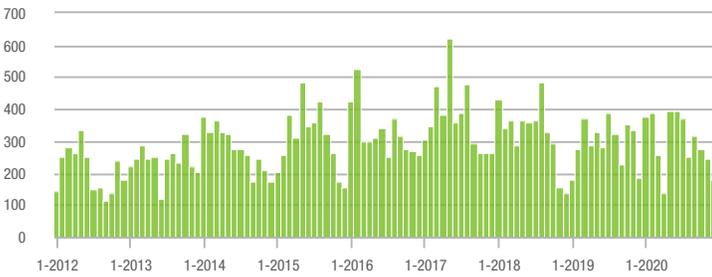
**\$100,000 and Below**



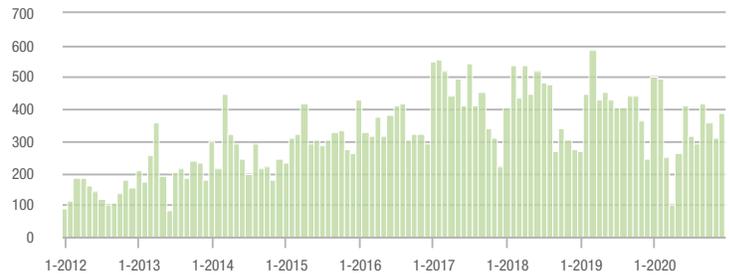
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**

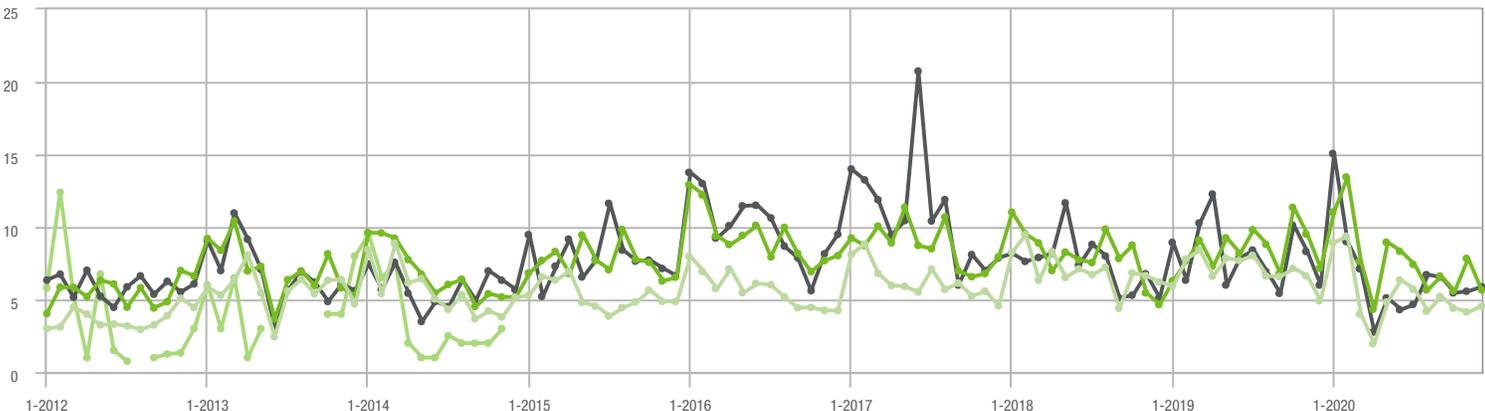


**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

—●— \$100,000 and Below    
 —●— \$100,001 to \$200,000    
 —●— \$200,001 to \$300,000    
 —●— \$300,001 and Above

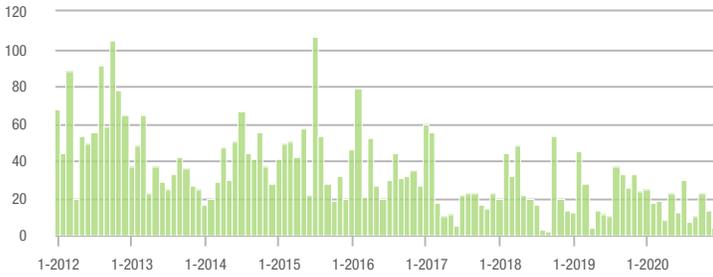


# Waxhaw, NC

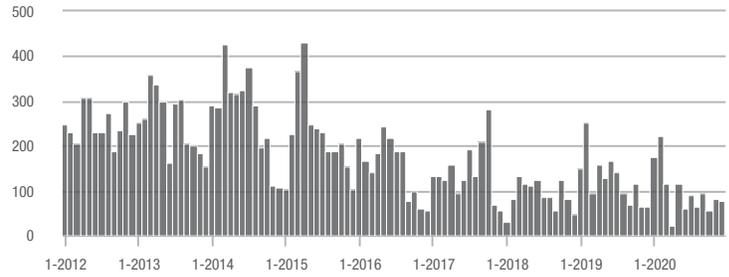
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	4	- 83.3%	- 69.2%	0.0	- 100.0%	- 100.0%	19	- 57.8%	- 24.0%
\$100,001 to \$200,000	77	+ 18.5%	- 6.1%	4.8	+ 54.8%	- 10.1%	23	- 36.1%	0.0%
\$200,001 to \$300,000	149	- 33.2%	- 19.0%	6.4	+ 30.6%	+ 3.0%	26	- 56.7%	- 23.5%
\$300,001 and Above	1,054	+ 0.3%	- 21.9%	9.8	+ 69.0%	+ 3.0%	129	- 42.9%	- 24.6%
<b>Total</b>	<b>1,284</b>	<b>- 5.8%</b>	<b>- 21.2%</b>	<b>8.5</b>	<b>+ 66.7%</b>	<b>+ 2.8%</b>	<b>197</b>	<b>- 46.3%</b>	<b>- 22.1%</b>

## Showings

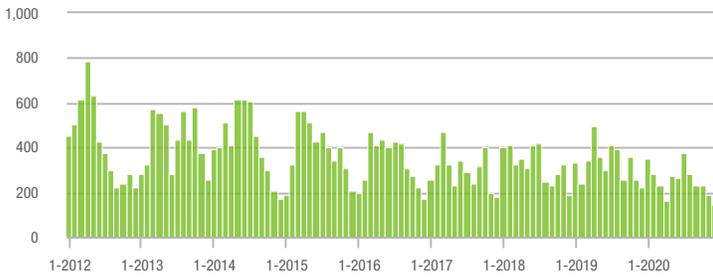
**\$100,000 and Below**



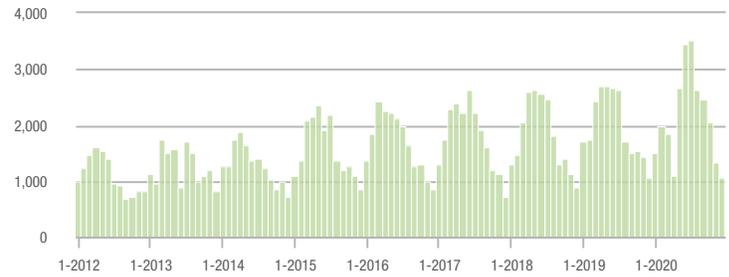
**\$100,001 to \$200,000**



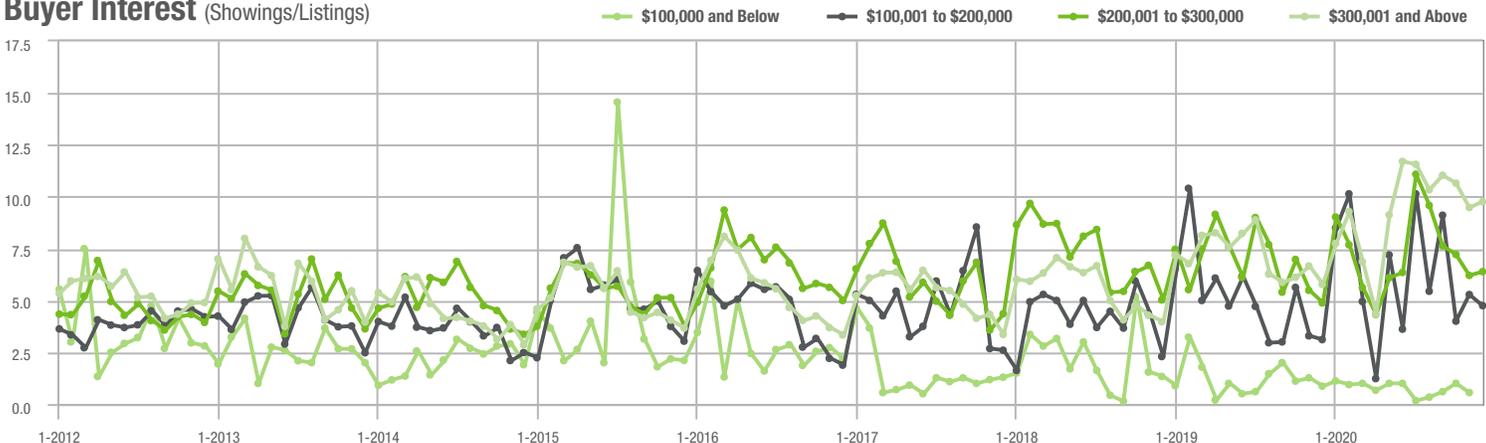
**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

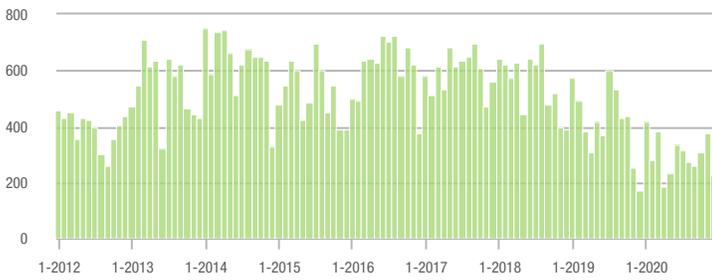


# York County, SC

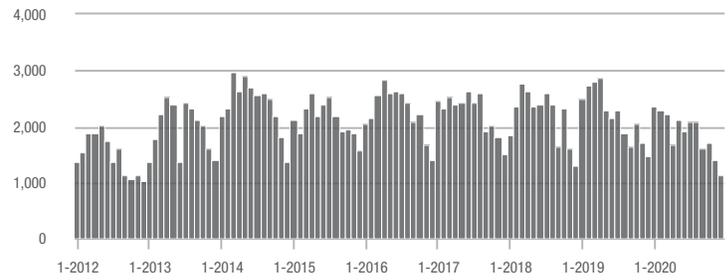
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change	December 2020	Year-Over-Year Change	Month-Over-Month Change
\$100,000 and Below	225	+ 33.9%	- 40.0%	5.5	+ 96.4%	- 12.3%	99	- 36.1%	- 18.2%
\$100,001 to \$200,000	1,127	- 23.3%	- 19.1%	9.8	+ 36.1%	+ 1.7%	144	- 41.7%	- 20.4%
\$200,001 to \$300,000	1,976	+ 26.3%	- 2.2%	12.8	+ 109.8%	+ 18.2%	182	- 42.8%	- 17.6%
\$300,001 and Above	2,449	+ 34.3%	- 20.5%	9.2	+ 135.9%	+ 0.4%	309	- 46.6%	- 19.7%
<b>Total</b>	<b>5,777</b>	<b>+ 15.0%</b>	<b>- 15.9%</b>	<b>10.0</b>	<b>+ 96.1%</b>	<b>+ 6.0%</b>	<b>734</b>	<b>- 43.5%</b>	<b>- 19.2%</b>

## Showings

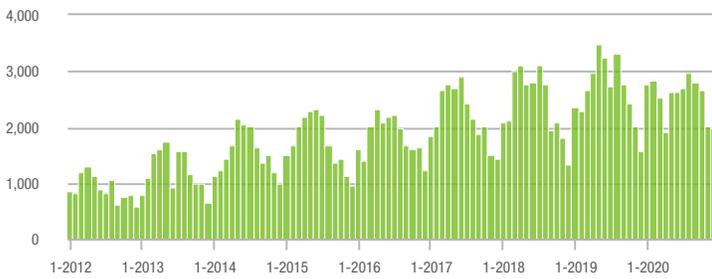
**\$100,000 and Below**



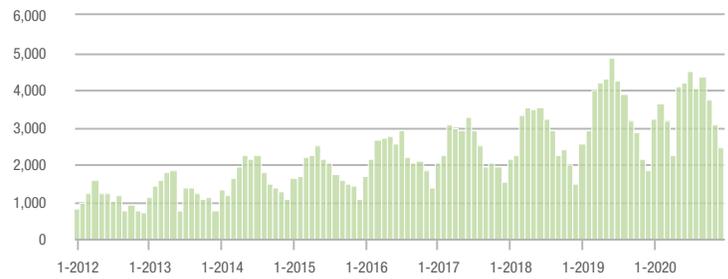
**\$100,001 to \$200,000**



**\$200,001 to \$300,000**



**\$300,001 and Above**



## Buyer Interest (Showings/Listings)

— \$100,000 and Below   
 — \$100,001 to \$200,000   
 — \$200,001 to \$300,000   
 — \$300,001 and Above

